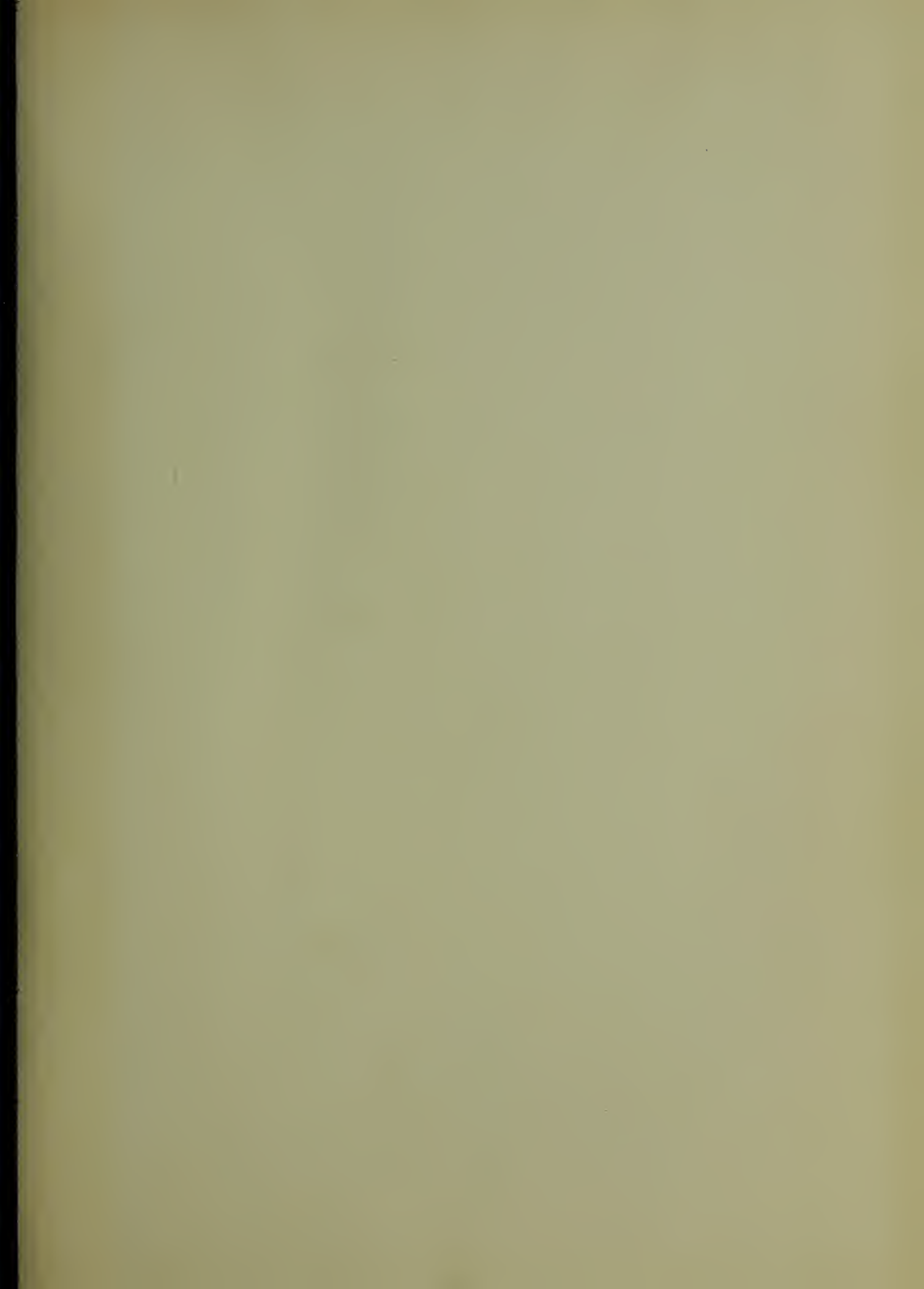
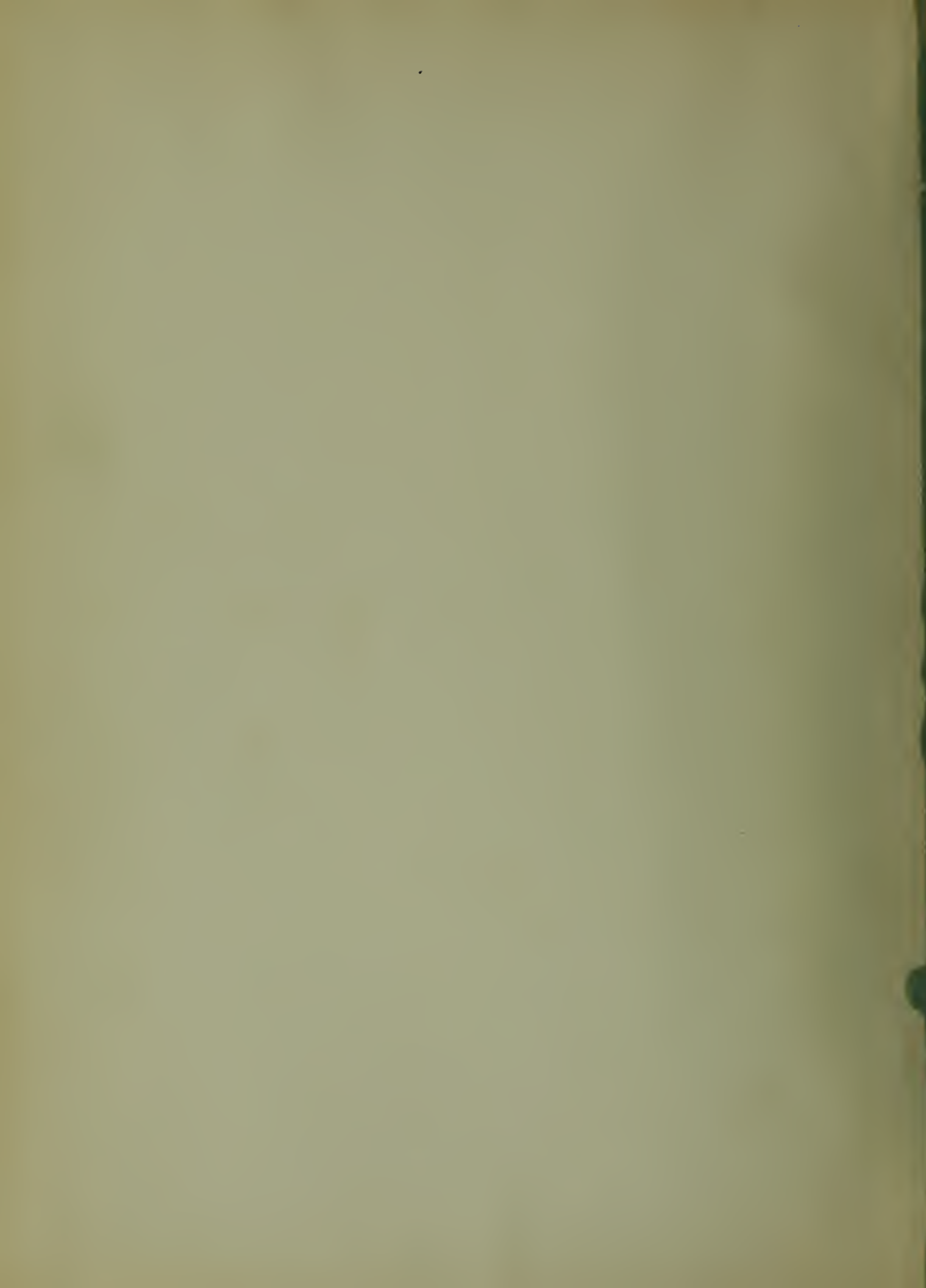




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THE CANADIAN GROCER

VOL. IX

TORONTO, JANUARY 4, 1895.

No. 1

COLMAN'S MUSTARD



BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C.

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

HULL, Canada, Jan. 2nd, 1895

To The Wholesale Grocer And Jobbing Trade

As you have doubtless noticed, we have been packing our Matches lately in a very ingeniously constructed Paper Box. If you examine this Box, which is known as a knock down Box, you will find that it is made, cover and all, out of a single piece of paper. It is the invention of our Mr. Millen, and is covered by Canadian Letters Patent, of the 12th of May, 1882, No. 38,938, of which we are the proprietors. The value of this Box for packing matches was recognized as soon as we adopted it, and since then, some of our competitors in business, desiring to profit by our labor and experience, have seen fit to sell their matches packed in boxes of the same construction substantially as those of ours, which are protected by the above Letters Patent. This clearly is an infringement of our Patent Rights, and, if continued, will be stopped. As a word of advice to our friends, and as a warning to our competitors, who are thus infringing upon our Patent Rights, we have decided to give this notice to The Trade.

Meanwhile remaining, yours truly,

The E. B. EDDY CO.

LIMITED

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING
HOUSES EVERYWHERE.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.100% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

≧ 80 Medals ≧

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

SELL

Grand Mogul Tea

To
Increase
Your Sales
Of Tea
And Please
Your
Customers.

....THE NEW YEAR HAS COME....

Grand Mogul Tea

Has a new dress. Now the handsomest label in the market. New advertising. New plans, but the same Reliable Tea. Rich, round, and handsome. Black and Mixed. Retail at 40 and 50 cents per pound, and leaves the dealer good profits.

All Teas for January at greatly reduced prices, to reduce stock.

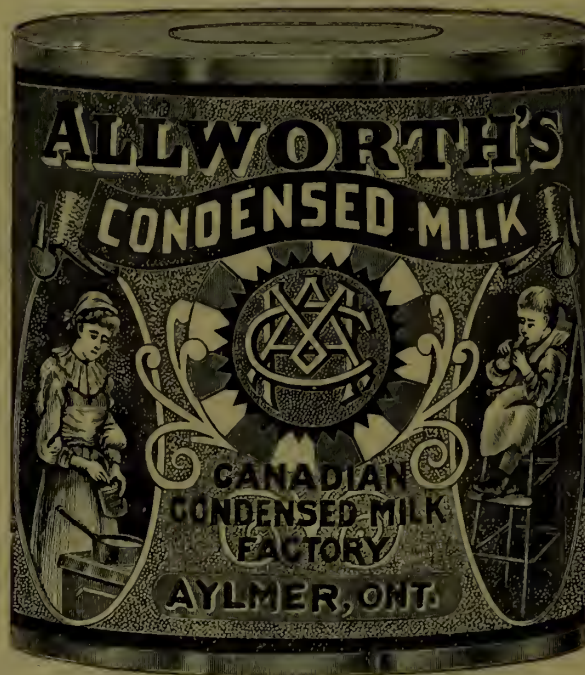
SELL

Lion Digestive Coffee

To Save
Your
Customers
From
Becoming
Chronic
Grumblers.

T. B. ESCOTT & CO. Wholesale Grocers, Sole Agents, LONDON, ONT.

All
The
Year
Round



It
Stands
At the
Head.

Licorice

YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

Stick Licorice

We look upon the increased demand for our goods as a testimony to their superiority.
To be obtained from any leading first-class house in Canada.

YOUNG & SMYLLIE,**Brooklyn, N.Y.**

You want the **best**

BOSNIA PRUNES

Order the

Ostrich Brand

The sweetest, cleanest and blackest fruit on the market.
Send to any of the following firms and order a sample case :

WINNIPEG :
G. F. & J. Galt.

TORONTO :
H. P. Eckardt & Co.

HAMILTON :
James Turner & Co.
Balfour & Co.
Dixon Bros.

KINGSTON :
R. Carson.
W. R. McRae & Co.

BERLIN :
Randell & Roos.

ROSE & LAFLAMME

AGENTS

MONTREAL.

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief
to those suffering from Colds, Hoarseness, Sore
Throat, etc., and are invaluable to orators and
vocalists.

R. & T. W. STAMPED ON EACH DROP.



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . Herrings

The recognized leading Brand in all
the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KECS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

An Old Story

Others will offer you a coffee guaranteed just as good as our Pure High Grade

Excelsior Blend Coffee

BUT,

You can depend on it, the result will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Customers using it for over fifteen years will have no other.

This may remind you that you are wanting just such a coffee, and that it would be well to order on a shipment as a special leader for your Holiday Trade.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO.,

LONDON,
ENGLAND

Batty's
Nabob
Pickles

Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For sale by Leading Wholesale Grocers.

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OTHER SPECIALTIES.

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RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



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MEDALS AND DIPLOMAS.

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SYDNEY
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CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

ST. LAWRENCE

Corn Starch

Increases in Sales DAILY

WORTHILY

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED**YELLOWS****SYRUPS**

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

Security



Is the most important feature in handling condensed milk.

Your customers **cannot afford** to take any chances with milk that is being fed to **babies**. **REINDEER BRAND** condensed milk is recommended by eminent physicians, as being especially adapted for **FOOD FOR INFANTS**.

EVERY TIN IS GUARANTEED.



In Good Shape

We direct the attention of intending purchasers of teas to the present condition of the market. Throughout the season advancing prices have been the rule on all grades, particularly on Japans, Ceylons and Indians. Both foreign and home markets are lightly stocked with desirable lines, and retailers who have delayed making their purchases may find difficulty in getting in at advantageous prices. Devoting, as we do, special attention to teas, and endeavoring always to keep thoroughly posted as to the requirements of the trade, we are fortunate in being well supplied with a complete range, bought at the low points of the market, and are therefore in good shape to offer exceptional value in this commodity. Indications point to a strong and advancing market. Our genial travelers will be pleased to show you samples, and will thoroughly appreciate your kind interest in and attention to the values we offer. Wishing that success may attend your efforts for 1895, and thanking our good friends for our largely increased trade of 1894, we are, yours truly,

W. H. Gillard & Co., Wholesale Teas
Wholesale Groceries **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG.

TRY
COUGH DROPS.

BUY
W. P. & S.

W. P. & S.

COUGH DROPS

WM. PATERSON & SON

BRANTFORD
ONT.

SEND US
A TRIAL ORDER.

THEY TELL
THEIR OWN STORY.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

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HUGH C. McLEAN,
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NEW YEAR TRADE PROSPECTS.

AS we enter upon the new year we instinctively ask the question : What are its trade prospects ?

This year the question is freighted with more than usual interest. The world has been passing through a financial crisis, and, although Canada has suffered less from this cause than any other country, yet she has suffered.

Nations are, in the concrete, no more independent of each other than are individuals ; and with her foreign customers depressed as they were, Canada could not possibly altogether escape the deleterious influences that emanated from them.

But, in one sense, Canada has really been the gainer by the depression which has affected the world in general and the United States in particular. Her banking institutions and her system of currency have demonstrated their superiority to at least anything on this continent. Capitalists in Europe, as well as those in America, have recognized this fact, and, as far as our banking system is concerned, there is a disposition on the part of the United States to emulate us.

But to return to the question of trade prospects for 1895 : With the conditions as

they are to-day THE GROCER can come to no other conclusion than that the outlook augurs a better year than that which has just passed away. And we base our conclusions upon these grounds :

1. We are not likely to pass through a period of tariff torture, neither is the United States.

2. Manufacturers, wholesalers, and retailers are lopping off expense accounts where possible.

3. Manufacturers and wholesalers are deciding upon closer scrutiny of accounts, while retailers are everywhere adopting the cash system.

4. Retailers' liabilities are less than a year ago.

5. The price of grain appears to have touched bottom and is now tending upward.

6. Capitalists are awakening to a realization of the richness of Canada's mining resources, and an era of mining development has set in.

7. New life is being given the lumber trade by the reopening of old mills and the starting of new mills at different points in the Province of Ontario. The lumber industry on the Coast is also improving.

8. The salmon canning industry on the Coast has been fairly good, as far as volume is concerned, and most satisfactory from a value point of view.

To the above may be added cheap money. Money makes the mare go ; and with the needful procurable at a low rate of interest, when good security is offered, the wheels of industry ought to be made go.

THE GROCER does not anticipate a brisk revival of trade during 1895. But it does look for a healthier trade ; and where there is health there will soon be vigor.

REGARDING CUSTOMS DECISIONS.

The United States Customs Department issues a weekly report of rulings in Customs matters. The same ruling therefore prevails at every port in the different States. No importer has an advantage over another.

When Hon. Mr. Wallace took this department in Canada he recognized the importance of uniform rates for all the ports, and gave instructions that copies of all rulings should be sent to every collector of Customs.

This was quickly abandoned, for it became necessary to reverse many of these rulings ; in fact, the department ruled one day and reversed it the next.

This, it has now been learned, is because the acting commissioner is incapable of giving an intelligent decision, and Mr. Wallace has been constantly appealed to for a correct interpretation.

In nearly every case he has reversed the commissioner's decision.

Mr. Wallace's decisions are generally recognized by the trade as right, and are never changed. There is, therefore, no reason why these should not be sent out from time to time so as to secure some uniformity in ratings.

IT WAS AN UNTRUTH.

It was stated in a Toronto paper that John Macdonald & Co., wholesale dry goods, had reduced their employes' wages 25 per cent. There is no truth whatever in the remark. They have not even reduced their staff. Their policy has always been to pay a man all he is worth. When he fails to earn it they replace him with a better man. That perfect confidence exists between the firm and its staff is shown by the fact that if two or three employes are chatting together in a department when a member of the firm comes on the floor, they do not at once separate and hurry off to their work, but they continue their gossip, and are often joined by the member of the firm.

AMERICAN LUMBER IN ONTARIO.

A PECULIAR phase has developed in the lumber trade in Western Ontario lately. The peculiarity in question has been nothing less than the presence on the market of sawn pine from the United States. This lumber was sawn in Michigan from logs originally towed across the lake from Canada.

The lumber in question is understood to have come as far west as London, and to have sold at figures some fifty cents per thousand feet below the price at which it would cost the dealers, say in Toronto, to lay it down there, leaving altogether out of the question the matter of profits.

The quantity of lumber in the mills in the northern part of the Province of Ontario is large. THE GROCER knows of two firms alone that between them are reputed to hold some 38 million feet; but, in view of the improved outlook, they are holding for higher prices. That is one of the reasons why ordinary dealers are being undersold in the Western Ontario market by Michigan mill men.

Those who have been advocates of a re-imposition of an export duty on logs are now saying, "I told you so."

At the same time, it is questionable whether we would see as many mills being started up in Canada by American capital as we now do if the export duty had been re-imposed. But whether we would or not, one thing is certain: there would have been considerable international friction, even if the mills had started up, and that is of all things to be deplored.

RE CUTTING DOWN EXPENSES.

There is a general disposition on the part of business men to begin the New Year by cutting expenses down.

This as far as it goes is all right, but there is a danger of lopping off too many branches.

Every branch that bears fruit should be strengthened and encouraged, and not cut off.

No one would, of course, willingly sever a branch that was productive; but merchants in cutting down expenses have ere this used the pruning knife too freely.

Care is needful in decreasing expenses as well as increasing them.

In cutting down expenses the manufacturer or merchant who proposes to do so,

should know the earning power of every man in his employ or piece of machinery in his establishment; also the profitableness or otherwise of every line of goods carried in stock. Unless these things are known the work of cutting down expenses will be more or less haphazard, and it is not wise for a business man to be haphazard, particularly in these days.

Cut down expenses, but be careful. Do not be "penny wise and pound foolish."

THE TRAVELERS' MEETING.

AT the 22nd annual meeting of the Commercial Travelers' Association of Canada, held in Shaftesbury Hall, Toronto, on Friday, Dec. 28th, President C. C. VanNorman occupied the chair. He was supported on the platform by these ex-presidents of the association: Mayor Kennedy, Hugh Blain, James C. Black, A. A. Allan, James Patterson, and John Burns.

The first important matter dealt with by the association was a motion by James C. Black, seconded by C. E. Kyle, to strike out the reference to the beneficiaries in the annual renewal of the life insurance policies. The effect of this is to prevent a member of the association, when he once assigns his policy to one person, from superseding that person by another, except by his will. Previously a member could change his beneficiary every year when he renewed his policy. After a brief discussion, the motion carried.

The old by-law requiring every member to sign the constitution and by-laws when admitted was repealed. Instead of signing the constitution, the members will be sent certificates of membership by the secretary.

An encouraging report for the year was presented by the Board of Directors. According to it the membership of the association is 3,764, an increase in one year of 166. The association was also shown to be flourishing financially. In spite of the heavy payments on account of mortuary and accident claims, the balance carried from profit and loss to permanent reserve amounted to \$15,344.36. From the relief fund payments amounting to \$540.20 were made to indigent members or families during the year. The sum of \$25,806 had been paid over during the year to the families of twenty-nine members who had died, and the sum of \$2,556.40 had been paid under the provisions of the accident bonus by-law. The maximum mortuary benefit for 1895 has been continued at \$1,200.

The present mortuary certificate form has been changed, so as to do away with the possibility of a member assigning his certificate to his creditors, and subsequently on renewal to his family, thus rendering the

association liable for the double amount. At this point of the report some discussion arose. Mr. W. McCabe, with whose assistance the new form was drawn up, explained the system. Instead of the certificate being issued annually it will be superseded by a new form, permanent in its character.

In referring to the death of T. P. Hays, the directors reported that a suitable address of condolence had been sent to his family, expressing the sympathy of the members of the association. The seat at the board thus rendered vacant was filled by the election of Mr. H. Goodman.

After an adjournment for luncheon, Mayor Kennedy addressed the association. He traced its history from its inception to the present time, noting that the Board of Trade and the Toronto Industrial Exhibition Association fully recognized its importance. He commented upon the financial position of the society, and prophesied that the report of 1895 would show a reserve fund of a quarter of a million dollars. In conclusion His Worship moved a resolution of condolence with the families of the twenty-nine members of the association who have died during the past year.

Mr. Spence, a brother of J. D. Spence, who was killed near Newmarket, stated that the insurance company had refused to pay his brother's claim, and consequently he wished the association to guarantee the amount. The directors promised to attend to the matter.

With reference to the statement in the directors' report that "the transportation companies and the association continue to work in accord in affording facilities for increased development of the trade resources of the Dominion," Mr. Hopwood said that the railway companies should give better rates and more attention to the travelers. The matter was dropped at this point.

Allan, Graham and VanNorman were appointed representatives on the Industrial Exhibition Board, and Wm. Anderson and Wm. Badenach were re-elected auditors.

C. C. VanNorman, the retiring president, was requested to sit for an oil portrait, to be hung in the rooms of the association, and the Board of Management were instructed to procure a suitable testimonial to be presented to him for the services he had rendered.

Messrs. Allan & Patterson addressed the meeting, urging the adoption of some scheme for the relief of aged and worn out travelers.

A resolution of sympathy with the widow and family of the late Premier was passed.

At the evening session Mr. Bedlington, the recording secretary, moved, seconded by H. Lamont, "that the Board of Management during the coming year make enquiries and conduct negotiations with a view to federating with all sister benefit associations." The Montreal association was the

one chiefly aimed at in the resolution, Mr. Bedlington holding that union with that association would add great weight to this association in its negotiations with the railway authorities. The motion carried.

Mr. Haywood moved that at the meeting for nomination of officers and directors for 1896 all candidates must either be present and personally accept nomination, or have in the hands of the secretary a written consent to accept such nomination. The motion carried.

The retirement of E. A. Dal'ey, of Hamilton, after nineteen years' service on the Board of Management, was greatly regretted, and the directors were instructed to present to Mr. Dalley an address, suitably engrossed, expressing the feeling of the association.

A. A. Allan, T. M. Bayne, Joseph Bonnick, Warring Kennedy, James C. Black, C. C. VanNorman, Hugh Blain, William McCabe, C. H. Murdock, and Joseph Taylor were appointed a committee to associate with a committee from the board to formulate some scheme of relief for old and indigent members of the association. Mr. McCabe thought that it would be difficult to successfully carry out such a scheme without a substantial contribution from the association.

The report of the scrutineers was as follows: R. H. Gray, president; R. J. Orr, first vice-president; C. E. Kyle, second vice-president.

Directors of the Toronto Board—Joseph Taylor, John Burns, R. H. Cosby, E. E. Starr, John Muldrew, H. Goodman, J. H. Devaney, C. H. Murdock and Alex. Hart.

Directors of the Hamilton Board—W. Bremner, W. E. La Chance, James Hooper, J. H. Herring, G. A. Black and W. G. Reid.

The session adjourned after singing the National Anthem.

WILL SUGAR GO LOWER?

"I THINK sugar is about as near bottom as it will go at present," said a Montreal sugar broker to THE GROCER on Monday last.

The remark was occasioned by some conversation over last Wednesday's decline in refiners' prices. Many in the trade in Montreal express the wish that the remark will come true, and on the face of it a decline of almost $\frac{3}{4}$ c. in less than three months would lead any one to infer that the above assumption was sound enough.

It is difficult, however, under present conditions, for any prediction to be made about the sugar market. The domestic manufacturers have expressed their determination to fight the competition of German sugar, so that whether prices will go lower or not depends entirely on the action that salesmen of the latter will take.

One would ordinarily suppose that, allow-

ing for cost of manufacture, etc., and duty charges, the prices they are offering it at must be pretty near bed rock. It is evident, however, that any opinion formed in this connection is pure conjecture, for, after the frequent declines that have taken place this fall, no one but the German makers themselves can definitely settle the problem.

At their present price, domestic refiners state that there is little or no margin for them, but, all the same, that they are in the game to the end. Under these circumstances, irregularity in sugar is not only natural, but to be expected.

WITH THE RETAILERS.

Mrs. B. W. Nicklin, of Acton, has decided to retire from business and has disposed of her stock of groceries and crockery, and leased her store to A. L. Hemstreet, of Trafalgar. Mr. Hemstreet takes possession about the 15th January. His previous residence of several years in Acton, says The Free Press, won him many friends, who will be glad to welcome him again as a citizen.

H. Wilson & Son, of Markham, carry an immense stock of fancy goods, and their store has become known as the "Santa Claus House." Their business last year increased in spite of the general trade quietude, and during Christmas week their store was crowded from morning till night, while their cash sales exceeded all previous years. In addition to a full line of groceries, the firm also carries large stocks of millinery, dry goods, men's hats, furnishings, wall paper, etc.

James E. Powell, who for years has kept a grocery, boot and shoe store at Blenheim, Ont., has been arrested on a charge of arson. He is suspected of having set fire to his store on Saturday, Dec. 29, and again on Sunday, Dec. 30. His brother-in-law, Joseph Crompton, is also under arrest. The authorities are now looking for James Francis Powell, the 19 year old son of the storekeeper, who is said to have left his home suddenly about the time of the fires. The store was not much damaged.

UNDELIVERED POSTAL PARCELS.

A circular has been issued to Customs collectors in the Dominion stating that by the postal union treaty the post-office authorities of the Dominion are bound to return to the sending country all parcels which they are unable to deliver in Canada. The Customs Department has, therefore, been requested to cause the return of such packages through the post-offices from which they are received by the various collectors. Collectors have accordingly been instructed to return to the postmasters at their several ports all postal parcels not called for within 30 days from the date of the receipt at the collector's office.

MONEY AND STOCKS.

BUSINESS on the Toronto stock market continues to be interfered with by the holiday season. Ontario Bank is still the stock most talked about, even if it is not the strongest on the list. In fact, it is still the weakest among bank stocks, further declines having taken place. Saturday last it was quoted at 92 asked and 86 $\frac{1}{4}$ bid, while the week before 94 and 92 represented the respective figures. Quite a drop, isn't it?

As already intimated, one of the causes of the weakness in Ontario Bank stock was ascribed to the fact that the bank was likely to be a loser by the liquidation of a certain firm, one of whose members was a high official on the Ontario's directorate. The firm in question has gone into liquidation, and I have been assured that the Ontario Bank's interest is comparatively small, most of the firm's business being transacted with two other banks, and who, whatever the firm's liabilities to the banks may be, bear the greater portion of them. "Ontario Bank is all right," said an official to me, whom I ran against on the street. "Why, take the earnings to the capital and rest, and they are equally as good as some of the banks whose stock is strong on the market. Of course, our directors' liabilities are large, but this will be reduced; they will have to do it." "Oh, part of the trouble seems to be dissatisfaction with the management," remarked a leading broker, whom I queried.

Toronto Street Railway shares continue to attract traders. There has been a further increase in strength—and demand is a little better. Monday last there were sales at 60 $\frac{1}{2}$, while two weeks ago sellers were quoted at 58 and buyers at 55. The stock is now back to within 4 $\frac{1}{2}$ points of where it was before the boodle enquiry caused it to slump.

Insurance stocks are still the most active stocks on the Toronto market, and some of them have advanced materially. By-the-by, is it not a good sign of the times to see insurance companies' losses growing less and their shares in consequence appreciating? I take it to be, at any rate, for is it not an axiom that hard times and increasing fire losses go hand in hand?

There is a good demand for investment stocks, except those of loan companies, on the Toronto Stock Exchange. The exceptions, it is scarcely necessary to note, have not been in favor for some time.

The money market is quiet. Call loans on demand are quoted at 4 per cent, and commercial discounts at 6 to 7 per cent, according to nature of security.

"If Ontario Bank stock is going down Cockburn is buying up all he can," said a friend of mine. The Cockburn in question is the member for Centre Toronto in the House of Commons, and is prominently connected with the bank. ARGUROS.

OUR LEADING RETAILERS.

J. W. MOORE.

J. W. MOORE is one of the successful business men of Peterborough, and enjoys a good trade, his customers being drawn from both town and country. He began business in 1891, and, being widely and favorably known, at once had the satisfaction of seeing his store well patronized. His energy and ability, combined with good management, have made him successful. His motto is the old one, so seldom lived up to: "The best goods at reasonable prices." Besides this, he gave unceasing attention to details. Mr. Moore believes thoroughly in the maxim, to trust nothing to others that he can do himself; and the application of this is seen in his success. As regular as the sun rises, he is at his store, and his genial manner has won the confidence of the consuming public of Peterborough and a goodly share of its patronage.

While Mr. Moore is well known as a successful grocer, it is in other lines that he has done some of his best work. In 1877 he foresaw that the manufacture of cheese would increase, and eventually become one of the principal industries. Accordingly, in the year mentioned he organized the North Smith cheese factory. At that time there were only three cheese factories in the country. He carried on operations for two years, and then sold out his interest, moving to the adjoining village of Lakefield, where he started the Lakefield factory. This was at once a success, and Mr. Moore handled it until he removed to Peterborough. Ten years ago he was the means of organizing the Cheesemakers' Association of the counties of Peterborough and Victoria, and was president of the association for seven years. Of course, with his wide experience in dairying, Mr. Moore has become an authority on cheese matters. He carries in his store a fine stock of dairying supplies, and is quick to introduce the latest improvements in appliances as they are brought out.

In 1893 Mr. Moore admitted as a partner in his grocery business Mr. C. H. Moore, a relative, who brought additional experience in the grocery line and the support of a wide circle of friends to advance the business. In all respects he makes, in the race track parlance, a good running mate.

MUST BE A GENTLEMAN.

At the supper given by the Traveling Men's Association, says The Hub, a number of speeches were delivered by well-known manufacturers, and much advice—good, bad and indifferent—was given to the traveling salesmen. We say good, bad and indiffer-

ent, because of the fact that in some cases there was an attempt to lay down some law of action which is impossible, and therefore bad, if attempted.

The keynote was sounded by one speaker when he said the salesman "must be a gentleman," while others spoke of the importance of persistent hard work and honest dealings; but none of the speakers, who are all well-known manufacturers, touched upon the buyer; he, more than any other man, is the cause of discontent and loss to the traveler. Like the latter, he is in most cases a salaried employe, and too often he is a man who feels the importance of his situation, and when the proprietor turns over the traveler to him, he indulges in freaks of power quite pleasing to himself, but most decidedly disagreeable, and too often unprofitable, to



J. W. MOORE.

the salesman. The proprietor may be a gentleman, and he may honestly turn the salesman over to his buyer with the feeling that the man of the road will be well attended to. In some cases he is, but in far too many the buyer is overbearing in his manner, unjust in his remarks, and careless as to the salesman's time. The buyer is an autocrat; he has the ear of the head of the house, and his statements must be believed. The salesman, on the other hand, has his employer to look to, and to him he can report his experiences; but complaints from him travel a long way before they reach the goal, and when they do, the salesman is at a disadvantage.

If it is important that the traveler be a gentleman, it is equally important that the buyer be one also, and the house that em-

plays a buyer should not be above listening to complaints regarding him. A gentlemanly buyer will always be respected by the traveler, and there will be no wasted time on either side; but, if the salesman knows that the buyer will put him off to a more convenient time, or will neglect to respect the latter's situation, he is not likely to be in the best of humor after a long and unnecessary wait. Let the buyer, whether one of the firm or a salaried man, show by his example that he is considerate of the man who travels miles to see him, and who must work quickly that he may do justice to him. If and his employer, and he will find little cause for complaining regarding the man of the road. When complaints arise, the man who acts as buyer, as well as he who acts as seller, should be heard, and both be put upon the same level as to conduct and responsibility. Don't refuse to believe that your buyer can be ungentlemanly, or that he will strive to drive a sharp bargain simply because he is capable. You may rest assured that if a man has an unsavory reputation among traveling salesmen, there is a cause, and he, not they, is to blame. Be just as exacting regarding the character of the buyer as you are of the man on the road, and you will find the latter ever ready to treat him gentlemanly and to deal honestly.

GOING INTO LIQUIDATION.

The long-established grain firm of W. P. Howland & Co., of which Sir W. P. Howland, K.C.M.G., is the senior partner, is to be wound up. The firm has always been regarded as the leading grain house in Toronto, and some time ago showed a surplus to the good of \$180,000. Two years ago the late W. H. Howland began the winding-up proceedings; but his death put a stop to them. The father, now well up in years, is left to complete the work of liquidation. A good surplus is looked for after payment of all debts.

Established 1850

Fruit Jars.

THE CROWN,

Wine or Imperial. Packed 1 dozen in a box.

Hold your orders until our traveler interviews you, or mail them to us. We guarantee prices.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

High
Grade

COFFEE

Absolutely Pure.
Extra Strong.

The only thing cheap about L. P. & Co.
Coffee is the price

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS

HAMILTON

JAMES TURNER & Co.

HAMILTON, ONT.

HERE YOU ARE

A GRAND STOCK

SALT FISH

QUICK SELLING PRICES.

British Columbia Sockeye Salmon
Lake Superior Salmon Trout
Prime No. 1 Labrador Herrings
Prime No. 1 Gibbed Herrings
Medium Scale Herrings

Scotch Smoked Herrings
Boned and Skinned Cod
Hard Dried Cod
Munn's Boneless Cod

A Sample Pot on Application
Free of Charge.

RICH
DELICATE
ALWAYS READY



A. F. MacLaren & Co., Toronto.

TRADE CHAT.

FIRE in Portage la Prairie destroyed the general stock of G. H. Rodgers on Saturday night.

It is said that Horrocks & Palmer are likely to remove their butter factory into Milton on account of the scarcity of water on their present premises.

Qu'Appelle, N.W.T., Progress: "Mr. Frank Lightcap, representative of the Toronto Wool and Hide Co., is shipping a large quantity of hides and sheepskins direct to Minneapolis."

The stock of leather and findings belonging to the estate of Mr. J. H. Banes, Queen street west, amounting to \$2,400, was sold to J. D. Banes, at 70 cents on the dollar, by Auctioneer Suckling.

The Northern Elevator Co. has decided to build ten new elevators of 25,000 bushels capacity at points in Manitoba next season. The company also intends to erect a storage elevator there with 250,000 bushels capacity.

"I used to wonder why it was called Division Court," said a creditor as he left Judge Morson's court after winning a small claim, "but now I know. The lawyers and the court officers 'divvy up.'"—Star, Toronto.

The Dairymen's Association of Quebec have asked the Montreal Butter and Cheese Association to join in a petition asking the

Government to grant a bonus on butter to be exported fresh, or as made, from the province of Quebec.

It has been decided to form a manufacturers' section of the Brantford Board of Trade. Officers have been elected. The question of taking concerted advantage of the possibilities of trade with Australia and the other colonies is a leading object of this step.

The Bank of Montreal will come to the relief of St. John's, Nfld., by establishing a branch there. J. M. Greata, assistant inspector, H. Robertson, C. E. Nash and E. Holt, all of the Bank of Montreal, left Montreal on Monday for St. John's, in the interests of the proposed branch. Inspector McNider has been in the city of St. John's for some time past.

An Ottawa despatch says that a corporation composed of James Carruthers, W. D. Matthews, John I. Davidson, J. H. Hagarty, Samuel Crangle, Alexander Smith, William Keighley and Michael McLaughlin, has applied for a charter for a steamboat line which will run from Toronto to Montreal in opposition to the Richelieu and Ontario Navigation Line. Mr. Carruthers recently purchased the steamer Persia.

A. E. Kemp, oyster expert for the Fisheries Department, has just completed his season's work in the Maritime Provinces.

In the early part of the season Mr. Kemp was busily engaged in completing the beds at Shediac, N.B. At this point thousands of young oysters have been planted. From July onward until a few days ago Mr. Kemp was at work on a new oyster bed at Tracadie, in Antigonish county.

The annual dinner of the Hamilton Commercial Travelers' Association, which takes the place of the usual ball, at the Royal Hotel, on Friday night, was largely attended. Mr. Harry Wright presided, and Ald. W. G. Reid and Mr. J. H. Herring were in the vice-chairs. The toast list was brightened by an excellent musical programme. Regrets were received from a number of Toronto travelers who were unable to be present.

Judge Edward Elliot, of London, has made an important decision affecting the assessment of insurance companies. The companies interested in this case were the Sun Life, the Standard Life, and the London and Lancashire Life. They were assessed on a total income of \$12,500, but contended before the Court of Revision that they should only pay taxes on the balance of receipts over expenditures, which amounted only to \$2,393.63. Their claim was disallowed, and they appealed to Judge Elliot, who decided against them and in favor of the city. The insurance companies will make a test case of it in a higher court.

TO ALL OUR CUSTOMERS AND FRIENDS

... We wish you

**A Happy and
Prosperous New Year**

H. P. Eckardt & Co.

Wholesale Grocers.

..... TORONTO, ONT.

Fine Chocolate Goods

Three Grades

**Supreme
Extra Fine
Elite**

SUPREME goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pictou, N.S.

Do you ... want **SYRUPS?**

We are offering Redpath's Pure Sugar Goods in

3 GALLON TINS

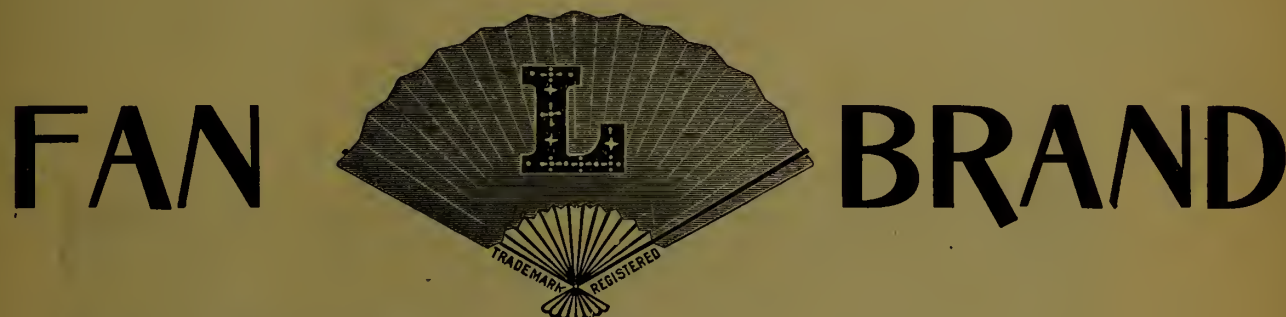
At figures lower than equal syrups can be bought for in barrels or half barrels.

DAVIDSON & HAY

Wholesale Grocers

TORONTO

TEAS



EDWARD ADAMS & CO. - London, Ont.

If you want

Genuine

LABRADOR HERRING

**LARGE
FAT AND
BRIGHT**



MUNN, BAINE, JOHNSTONE and RORKE BRANDS JUST ARRIVED.

SEND TO

STEWART MUNN & CO.

J. F. Ramsay, Toronto Agent.

Board of Trade Building, MONTREAL.

Quality	<h1 style="text-align: center;">Snaps for 1895</h1> <p style="text-align: center;"> BLACK TEA, Eagle Brand, In Hf. Chests, Cads and 6 lb. Tins JAPAN TEA, Eagle Brand, In Hf. Chests and Cads California Evaporated Fruits Layer Valencia Raisins Prunes in 56, 28 and 14 lb. bxs. </p>	Prices
High		Cut
Prices		For
Low		Round
<h2 style="display: inline;">Masuret & Co.</h2> — <h2 style="display: inline;">London, Ont.</h2>		Lots

A HANDSOME POULTRY DISPLAY.

Probably the best display of poultry in the city of Toronto during the holiday season was that of Robert Barron, the well-known retail grocer of Yonge street. But whether it was the best or not, it was an excellent display, as will be gathered from the accompanying illustration. Judging from Mr. Barron's attitude as he stands at the door, he is not ashamed of the magnitude or the arrangement of the exhibit.

GUELPH SOAP WORKS.

These works were established in 1883, and under efficient management its trade has grown and developed, until its goods are now sold over the best part of western On-

known brands are "Silver Star," "Royal City," and "Genuine Electric." They also do a considerable business in toilet soaps. Mr. A. Linton, the proprietor, recognises the fact that merit will always win, and upon this well-known maxim all business is conducted.

FOUR MONTHS OF THE NEW TARIFF.

The first six months of the current fiscal year, four months of which have come under the operation of the new United States tariff law, give some indications of what may reasonably be expected in the months to come after the tariff law has become effective in all its multitudinous details.

A Washington despatch says that the receipts for the six months have aggregated \$159,500,000, and the expenditures in the same time have been \$185,000,000, an excess of expenditures over receipts of \$28,-

receipts. Nothing, of course, has been received from the income tax, which did not go into effect until January 1, 1895. An annual revenue of \$55,000,000 or more, it is anticipated, will eventually be derived from these two sources, which will bring the receipts for the balance of the fiscal year up to Secretary Carlisle's estimate, as submitted to Congress. The December receipts show an increase over November of \$2,000,000, and November showed a slight increase over October, indicating that business is adjusting itself to settled tariff rates.

Of the receipts for December, \$11,250,000 came from Customs duties, an increase of \$1,000,000 over the November receipts from this source. The expenditures for December were \$5,000,000 less than for November.

Against this gratifying exhibit, says the despatch in question, is to be set off the fact that the gold reserve continues to de-



tario. The premises occupied comprise two floors, each 30 x 70 feet, situated on Waterloo street, and are well adapted for the business. The range of production comprises soaps in which no deleterious or harmful ingredients are allowed to enter. The best

500,000. For the corresponding period of the last fiscal year the excess of expenditures over receipts was \$38,000,000. Less than \$2,500,000 has been received from the newly imposed duty on sugar, which first appears in any appreciable amount in this month's

cline. At the close of business in the Treasury to-day it stood at \$86,319,528, implying a loss of \$500,000 for the day, and a total loss since the gold reserve was recouped by the last issue of bonds of nearly \$26,000,000.



Fresh Water Herrings, No. 1, Heads on,	at \$2.90
“ “ “ “ “	off, at \$3.00
Fall Caught Trout	\$4.60

..... AND

Very Finest Finnan Haddie, flat tins,
“Lighthouse” brand, cases 4 doz., at \$1.30 doz.
“Thistle” brand Haddie “ “ \$1.25 “



THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

DAMAGE TO THE ORANGE CROP.

REPORTS reached New York on Monday that the Florida orange and pineapple crops had suffered severe damage from the excessive cold weather during the past three days. Telegrams from the various producing districts vary to some extent, but the import of all is that the crop now in the state has suffered considerably.

One of the largest receivers spoke as follows to The Journal of Commerce: "Reports from Florida bring the news that the recent severe cold weather certainly did serious injury to the crop of oranges remaining on the trees. The total crop this year was estimated at fully 5,000,000 boxes, of which up to this time probably 2,000,000 boxes had been shipped out of that state, so 3,000,000 boxes have been more or less damaged.

"Telegrams to prominent receivers fully confirm the first reports received in this market, but it will be several days before any definite news can be obtained. Still, as the temperature on Saturday morning was 14 degrees above zero, and a hundred miles to the south right in the heart of the principal producing district it was only 18 degrees above zero, no one can doubt for a moment but what the fruit has suffered.

"The first effect undoubtedly will be heavy receipts here. Many growers will rush fruit to market on the principle of something ob-

tained is better than nothing. Such a course is a positive calamity to everyone interested in this extensive trade, but naturally to none as much as to the growers themselves.

"Transportation companies, receivers here, auctioneers and every one connected with the business will feel the effects of this serious loss.

"It will undoubtedly aid the growers of oranges in California, where some 2,000,000 boxes will be produced this season. It also will help the Mediterranean oranges, because the consumption of this fruit is something enormous, and if it cannot be obtained in Florida it must be supplied from other parts of the world.

"The Florida orange stands at the head, because it commands a higher price than any other orange produced in other parts of the world, and our people will be deprived of this extra fine fruit.

"The temperature on Sunday was above the freezing point all over Florida, and on Monday ranged from 42 degrees upward, but the damage was done between Friday night and Sunday morning; a period quite long enough to do immense damage, not only to the fruit on the trees but to all the young trees as well.

"The effect has been at once felt here in the higher prices demanded by holders, and numerous telegrams from Florida instruct agents to hold the fruit."

PERSONAL MENTION.

A. H. Brown, tea-merchant, Brockville, is dead.

J. S. Boddy, of Boddy Bros., Bradford, was in Toronto this week on his usual purchasing trip.

F. J. Gillespie, general merchant, Uptergrove, has been re-elected reeve of Mara by acclamation. Congratulations.

J. H. Devaney, with the Eby, Blain Co., was elected to the Toronto Board of the Commercial Travelers' Association of Canada. J. H. has been there before, and the result of the election showed that he was wanted there again.

ARAB PROVERB—'MEN ARE FOUR.'

The man who knows not that he knows not aught—

He is a fool; no light shall ever reach him. Who knows he knows not, and would fain be taught—

He is but simple; take thou him and teach him.

But whoso, knowing, knows not that he knows—

He is asleep; go thou to him and wake him.

The truly wise both knows, and knows he knows,

Cleave thou to him, and nevermore forsake him.—The Spectator.

Buckwheat Flour

(SELF-RISING)

Choicest of Ingredients. Prepared with scrupulous care.

PRODUCES AN ARTICLE

"FIT FOR A KING"

In 2½ lb. Packages, 2 doz. per case.
In 5 lb. Packages, 1 doz. per case.

Write us for Samples and full particulars at once.



THE IRELAND NATIONAL FOOD CO., LTD.

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

The most attractive package on the market. It sells at sight.

OPERATING

the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CANADA

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Jan. 3, 1895.

GROCERIES.

TRADE during the past week has been as near a standstill as it well could be. The travelers, most of whom had been in the houses the best part of two weeks, took their respective routes on Wednesday, and a better movement will, of course, be the result. There have been no changes in prices during the week. Sugar is still weak, with tea and foreign dried fruits, such as currants, raisins and prunes, firm. For the little Malaga fruit that is still to be found on the market, the trade is willing to take lower prices now that the holiday trade is over. The wholesale houses are busy giving the last finishes to stock-taking.

CANNED GOODS.

Business in canned goods remains much as before, both in regard to prices and volume of business. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.20 to \$2.65, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.20 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins.

COFFEES.

Market remains quiet and unchanged. We quote green, in bags, as follows: Rio, 20 to 21½c.; East Indian, 27 to

30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

There is nothing new to note, business being just of the ordinary character. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Business is quiet and featureless. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There are only a few odd small lots going out. Most of the houses are cleaned out of walnuts except the Bordeaux kind. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 persack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The market is dull and weak, with last week's quotations nominally unchanged. We quote as follows: Granulated—Canadian, 3½ to 4c.; German, 3¾ to 3¾c.; yellows, 3¾ to 3¾c. Raws—Muscavado,

3c.; Demerara, 2½ to 3c. for dark; 3½ to 3½c. for bright, and 3½ to 3¾c. for light.

SYRUPS.

Business remains quiet at unchanged prices. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There are no changes to report. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

The feature of the past week has been the presence on the market of American buyers in search of Japan tea, the scarcity of which in New York has already been noted in THE GROCER. They wanted all grades; but we have heard of no transactions taking place. We quote ruling prices on the Toronto market as follows: Young Hysons, 12 to 18c. for low grade; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Cougous, 14 to 18c. for mediums and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums; 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums and 30 to 45c. for high grades.

DRIED FRUITS.

Valencia raisins are in steady demand at unchanged prices. We quote good fruit: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

The season is now about over for Malaga raisins, and for the few that are still on the

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

—THE—
Windsor Patent Brush Co., Ltd.
SANDWICH, ONT.,



Solicits your order for Brushes, Whisks, and Brooms.

Send in your order direct.

Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.

The WINDSOR PATENT BRUSH CO., Ltd.
SANDWICH, ONT.

A Happy and Prosperous

NEW YEAR

To the Thousands of
Grocers selling . . .

"SALADA"

CEYLON TEA

P. C. LARKIN & CO.

WHOLESALE AGENTS,
25 Front St. East. TORONTO

MARKETS.—Continued

market we quote lower prices. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins are in fair demand at unchanged prices. Quotations are: Ordinary, $4\frac{3}{4}$ to $5\frac{1}{4}$ c.; good, $5\frac{1}{2}$ to 6c.; fine, $6\frac{1}{2}$ to 7c.; finest, 8 to 9c.

At the time of writing nothing had been seen of the first direct shipment of new Bosnia prunes which was expected to reach this market the first week in January. Turkish prunes to arrive are still being quoted as follows: Sphinx, B., $6\frac{3}{4}$ to $7\frac{1}{2}$ c.; U., $5\frac{1}{2}$ to 6c.; Atlas, B., $5\frac{3}{4}$ to $6\frac{1}{2}$ c.; D., $5\frac{1}{2}$ to $5\frac{3}{4}$ c. French prunes on spot we quote as follows: E., $4\frac{1}{2}$ c.; D., 5c.; C., 6c.; B., 7c.

Currants are quiet and firm. A letter to George Stanway & Co. from Patras, under date of Dec. 13, states that the Greek Chamber has accepted, in principle, a scheme for the State to withdraw from consumption the surplus currants of the production of 1894. Quotations on the Toronto market are still as follows: Filiatras, half barrels, 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{8}$ c.; fine Filiatras, half barrels, $4\frac{3}{4}$ c., barrels $4\frac{3}{8}$ c.; Patras, $5\frac{1}{2}$ in cases; Casalinas, $5\frac{1}{2}$ to 6c.; Vostizzas, $6\frac{1}{2}$ to $7\frac{1}{2}$ c. in cases and half cases; Panartes, 8 to $8\frac{1}{2}$ c.

Figs are in moderate demand, for the season, at prices much as before. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

BUTTER AND CHEESE.

Summer tub butter is practically unsalable. We hear of one lot offered at 8c. which was not taken. One dealer ventured the opinion that 5 to 6c. is about the price at which it will ultimately sell. Deliveries of large roll butter are free, and demand is now principally for this article. All other kinds are neglected, for even the bakers are drawing their supplies mainly from the large rolls that are not suitable for table use. There is a good demand for dairy pound rolls, but the quality does not run uniform. Summer made creamery tub butter is selling down as low as 10c., but the winter made article is steady at fair prices. We quote jobbing prices: Dairy—Choice tubs, selections, $15\frac{1}{2}$ to 16c.; low grade, 10 to 12c.;

fresh pound rolls, 16 to 18c.; large rolls, 14 to 15c. Creamery—Tubs, summer makes, 10 to 15c.; winter makes, 21 to 22c.; pound prints, 21 to 23c.

Cheese is quiet and steady. We still quote in small lots: August and September makes, $10\frac{1}{2}$ to 11c., and half sizes at 11 to $11\frac{1}{2}$ c. Small Stiltons are quoted at 12 to $12\frac{1}{2}$ c.

GREEN FRUIT.

Stocks have been cleaned out by the holiday trade, and the demand is now less. Lemons are much weaker, demand not having been as good as anticipated, although an improvement is looked for with the cold weather. The cranberry market has been brisk, with stocks light. Apples have been in good demand on account of the lower prices. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$3 to \$3.50. Oranges—Floridas, \$2.50 to \$3; Valencias, \$4.25 to \$4.50; mandarins, \$2.75 to \$3 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1.25 to \$1.75 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$12.50 to \$13 per bbl. and \$4 per box. California dried fruit—Apricots, $12\frac{1}{2}$ c.; peaches, $12\frac{1}{2}$ to 13c.

COUNTRY PRODUCE.

BEANS—Business continues quiet at \$1.40 to \$1.50 for choice hand-picked and \$1.20 to \$1.35 for medium.

DRIED APPLES—There is not much doing, and prices are much as before, jobbers getting 5 to $5\frac{1}{2}$ c.

EVAPORATED APPLES—Are quoted at $7\frac{1}{8}$ c.

ONIONS—Unchanged. We quote: Domestic, 70 to 80c. per bag, and 70 to 75c. per crate; Spanish, 80 to 90c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Quiet. We quote: Strained, in bulk, 9c.; comb, 14c.

POTATOES—Are much as before, 45c. being quoted on track and 53 to 55 out of store.

POULTRY—Very little on the market. Prices given for small amount of stock obtainable: Turkeys, 9 to 10c.; geese, 6 to $7\frac{1}{2}$ c.; chickens, 25 to 65c. per pair; ducks, 35 to 70c.

EGGS—Prices show some appreciation in pickled eggs, stocks having been pretty well cleaned up. Cold storage eggs are still selling at low prices, while strictly new laid are steady and in demand. We quote: Held and cold stored, 10 to 15c., according to quality; pickled, 14c.; new laid, 18 to 20c.; limed, 14 to 15c.

FISH AND OYSTERS.

Trout, whitefish, and sea fish are coming in nicely, but the demand is light. Oysters are in good demand and steady, and there are indications that they will be higher. We quote: Salmon trout, $6\frac{1}{2}$ to 7c.; white fish, $6\frac{1}{2}$ to 7c.; skinned and boned cod fish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; market cod, 4 to 5c.; tommy cod, \$1.50; steak cod, 5 to 7c.; haddock, 4 to 5c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3.25 per bbl.; blue-back herring, 4c.; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 13c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.; Digby herring, in bundles of 5 boxes, 13c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c.; ciscoes, \$1.35 to \$1.40. Oysters, \$1.20 to \$1.25 per gallon; select, \$1.60.

PROVISIONS AND DRESSED HOGS.

There is still a good deal of long clear and barrel pork going out to the lumber camps, but business in smoked meats is quiet. Receipts of dressed hogs are light and prices steady at \$5.10.

BACON—Long clear, 7c. for carload lots, $7\frac{1}{4}$ c. for ton lots and $7\frac{1}{2}$ c. for small lots; breakfast bacon, 10 to $10\frac{1}{2}$ c.; rolls, 8 to $8\frac{1}{4}$ c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, $10\frac{1}{2}$ c.; pickled, 9 to $9\frac{1}{2}$ c.

LARD—Pure Canadian, tierces, 8c.; tubs, $8\frac{1}{2}$ c.; pails, $8\frac{3}{4}$ c.

BARREL PORK—Canadian heavy mess, \$15 to \$15.50; Canadian short-cut, \$15.25 to \$15.75; shoulder mess, \$12.50 to \$13; clear mess, \$13 to \$13.25.

SALT.

Business in job lots has been a little better the past week, while large lots are moving slowly. We quote: Barrels, 90c.; coarse sacks, 56c. fine sacks, 60c.; dairy, \$1.50; rock, \$9.

SEEDS.

Alsike continues to be marketed freely, and red in fair quantities. There are no changes

C

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PAID

FOR

AND

DRIED

EVAPORATED

APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.

TORONTO

Wish their patrons
and friends...**A Happy and
Prosperous New Year****HUGH WALKER & SON,**FRUIT AND COMMISSION MERCHANTS,
GUELPH.

SEA HERRING,

HADDIES,

WHITE FISH,

TROUT.

Also all Other Kinds of Fish in Season.

Aikenhead & Sloan

13 Church Street

TORONTO

Buy Now

Fancy Florida Oranges

Fancy Messina Lemons

Fancy Grape Fruit

Fancy Mandarines

CLEMES BROS. - TORONTO

in prices of alsike. Quotations are : Alsike, low grade to choice, \$4 to \$5.25, and choice to fancy, \$5.25 to \$5.40; red, \$5.60 to \$5.85, and timothy, \$2.25 to \$2.60.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is a demand for hides and the market is steady. Local dealers quote 4½ to 4¾c. for cured and 4c. for green.

SHEEPSKINS—Are in good demand and 5c. higher. Local dealers are paying 65 to 70c. for choice skins. Calfskins are dull and prices nominal at 6c. for No. 1 and 4c. for No. 2.

TALLOW—There is a large quantity offering, and the market is easy. Local dealers are paying 5½c. and selling at 5¾c.

WOOL—There is none offering, and prices are nominal. Local dealers are paying 18 to 18½c. for the little brought in by the farmers, and selling at from 19 to 21c. In pulled wools the market is dull. Supers are quoted at 18 to 19c., and extras at 20 to 21c. There is no demand in foreign wools.

PETROLEUM.

There is still a fair volume of business doing at unchanged prices. We quote, in 5 to 10 bbl. lots, imperial gallon Toronto : Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17½c.; photogene, 19c.

MARKET NOTES.

Another shipment of syrup in three gallon packages is to hand with Davidson & Hay.

Clemes Bros. have received a shipment of shelled walnuts. These are scarce goods on this market.

Lucas, Steele & Bristol are said to have choice value in Ceylon teas, 18 to 20c., and again at 30 to 35c.

D. Gunn, Flavell & Co. report that their receipts of large roll butter have been very large during the past week or so.

The holiday number of The Grocery World, Philadelphia, is one of the most complete and interesting of the season.

Clemes Bros. have received this direct advice from Florida: "Entire Florida orange crop frozen; none en route and none to offer."

The Christmas number of The Maritime Grocer, just to hand, is a handsome issue. It is nicely illustrated and contains some interesting news notes.

The Eby, Blain Co. report that they are offering special value in fresh water herring and trout. The firm has to hand a consign-

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

FERRIER & CO.

Commission Merchants.

SPECIALTIES—Potatoes and Apples.

Always open to buy car lots at highest market rates. Consignments of poultry and general produce solicited.

75 Colborne Street, Toronto.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer—

Jams, Jellies, Marmalades,

Vinegars, Pickles,

Ciders, Sauces,

Ketchups, Mince Meats,

Apple Butter, and

Flavoring Extracts.

126 and 128 FORT ST.,

Telephone
473.

VICTORIA, B.C.



ASK FOR

MOTT'S

ment of finnan haddies in flat tins. "They are heavier and finer fish than any that have been seen on this market," said a member of the firm, "and will be guaranteed." For further information the attention of the trade is directed to the firm's advertisement.

The Eby, Blain Co. has received another consignment of Orient tea in all sizes, namely, ½-lb., 1-lb., and 5-lb. caddies.

James A. Skinner & Co are showing great value in a cheap dinner set, the "Aberdeen."

Take a look at W. H. Gillard & Co.'s advertisement if you think your tea stock is low.

Cutting's silver prunes are said to be beautiful goods, and James Turner & Co. are selling them.

New prunes are offered by W. H. Gillard & Co. at what are said to be tempting prices.

Wm. Paterson & Son intend placing two new lines of biscuits on the market about the middle of January. Ad. will appear later.

"In syrups and molasses we have a big stock well bought, and will sell cheap," write Lucas, Steele & Bristol. "See our samples before buying."

For the first time this year Wm. Paterson & Son draw the attention of the trade to their cough drops, put up in decorated tins, bottles, or sealed packages.

In Japan teas, Lucas, Steele & Bristol claim to have extra values. Their stock is large, and consists of early teas, which they are selling at old figures.

The strongest line in the grocery trade today is tea, and with higher prices certain in the near future the early buyer will do the best. W. H. Gillard & Co. are said to be offering fine value.

"Our stock of China teas at 16 to 18c., and again at 25 to 30c., was never so attractive," say Lucas, Steele & Bristol. "Always pleased to mail samples."

"We have the largest and best assorted stock of teas we ever had," write T. B. Escott & Co., "and have inaugurated for January a special sale to reduce stock."

Davidson & Hay are receiving many highly complimentary reports from those who have used Kurma tea, which this firm has recently put on the market in new and attractive packages.

Rose & Laflamme invite the special attention of the trade to the "Ostrich" brand of prunes which they are advertising on page 3, this issue. This prune is claimed to be the cleanest, sweetest and blackest on the market.

"Our travelers are going out happy, having spent the holidays most enjoyably," write James Turner & Co; "further, they feel good, knowing the splendid values they have to show the boys in Cutting's brand of

California dried fruits; also special value in Labrador herrings and Lake Superior salmon trout."

Walker & Son, Guelph, last week shipped 3 cars Florida oranges. When THE GROCER'S representative called on them they were so busy that they had to put one hand in the till to pay their subscription while the other hand held the hammer ready to tack addresses on orange boxes, etc., for their customers.

"A number of orders have been placed in Liverpool to-day," said Mr. Watt, of J. L. Watt & Scott, on Monday, "for Valencia oranges, as the market there is rather favorable to importation, but the buying was principally influenced by the telegraphic reports received there to the effect that the entire Florida crop of oranges had been frozen on the trees."

The British Tea and Trading Association, 118 Southwark street, London, Eng., desires us to say: That if every retailer will send a list of his customers and his own address to the London house, or to THE CANADIAN GROCER, they will forward in his name a sample of Blue Cross teas to every customer, and regularly forward the retailer every month direct from London a book from the extensive Blue Cross library. Take advantage of this.

Reports by mail from New Orleans report the sugar market quiet, though receipts found buyers. Molasses firm for both open kettle and centrifugal goods, but not much demand. Receipts fell off somewhat. There was an improvement in the tone of the rice market toward the end of the week. The movement of clean is not large, and only moderate transactions are reported in rough rice. The receipts are large, but prices are well maintained.—Planter.

MONTREAL MARKETS.

MONTREAL, Jan. 3, 1895.
GROCERIES.

THE wholesale grocery trade is devoid of any striking feature. The only important occurrence since last writing was the decline of ¼c. on Wednesday last in the refiners' price of granulated and yellow sugars, and prices from refiners are now in accordance with the above decline. In other lines dulness has been the rule, and as a result there is little or nothing to report. Tea continues without feature. Canned goods are the same, and though there has been some jobbing enquiry for dried fruit for actual wants, the movement is of no great account. Coffee, spices and nuts are governed by much the same conditions, except that there is the usual holiday enquiry for the latter.

SUGAR.

The sugar market in a large sense is an exceedingly quiet one, there being little or no demand from jobbers. On Wednesday last

refiners advised their patrons of another decline of ¼c. in granulated, and this was followed on Thursday by a similar decline in yellows. Refiners' prices on granulated are therefore 3¼c. and yellows 2½ to 3¼c., as to quality, at the factory. The jobbing demand is of moderate volume, but wholesalers at present are doing some business at ¼c. advance on the above basis.

SYRUPS.

The tone of the syrup market is firm, as already noted. In fact, sales of some good sized lots have been made at a rather higher range. We now quote at the factory: 2 to 2¼c. on bright grades and 1¼ to 1½c. on darker descriptions. American syrup has met some demand in wholesale parcels at 20 to 21c.

MOLASSES.

The firm tone that we noted last week on Barbadoes molasses is, if anything, accentuated. Sales of 25 bbl. lots have occurred at 27½c., and we quote a range of 29 to 30c. for smaller purchases, according to quality.

RICE.

The rice market continues steady and unchanged. We quote: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna; \$4.25 to \$5, and Carolina at \$6.50 to \$7.50.

SPICES.

The market continues firm and unchanged. We quote as follows: Penang black pepper, 6½ to 7½c., white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

There has been some business done in a wholesale way in Maracaibo at 20c., but little else is to note. The tone, however, is firmly maintained at last week's range. We quote: Maracaibo, 20½ to 22c.; Rio, 20½ to 22c.; Java, 26 to 30c.; Mocha, 28 to 31c., and Jamaica, 18 to 25c.

TEA.

This market is extremely quiet, there being no business of importance to note. The movement from jobbing hands also is small, but the tone is very firm, and grades of Japans from mediums down are said to



Robt. Ralston & Co.
HAMILTON, ONT.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { Wright & Copp, Toronto; J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

T. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE
and COMMISSION MERCHANTS**

32 WEST MARKET STREET
TORONTO.

Consignments
Solicited

GEORGE McWILLIAM.

FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL... **FRUIT
Commission Merchants**

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

HAMS.

Specially Cured for the Holiday Trade

ENGLISH BREAKFAST BACON.

These goods are unsurpassed in quality,
and are put up in attractive wrappers, suit-
able for Christmas and New Year trade.

ORDER EARLY.

**F. W. FEARMAN
HAMILTON**



Be sure and get a box from your
wholesale grocer.

FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

be getting remarkably scarce. In a wholesale way we quote: Japans, low grades, 12 to 13c.; medium, 14 to 17c.; fine 18½ to 32c., and choice, 24 to 31c.

DRIED FRUIT.

Business in dried fruit since our last has been confined to a moderate demand in a distributive way on holiday account, and there are few changes to note. Prices, on the whole, are steady all round. In raisins we quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

Currants have ruled quiet and unchanged at the following quotations: Filistras and Provincials, 3 to 3¼c. in bbls., and 3½ to 4c. in cases; Patras, 4½ to 5c., and Vostizas 7c.

Demand for prunes has been of a quiet jobbing character at a range of 4½ to 5½c., as to quality.

In figs there has been no change, and we quote: Basket stock, 4 to 5c.; boxed, 8 to 9c. for ordinary, and 12 to 16c. for higher grades.

The date market rules steady under a moderate demand and light supplies at 6½ to 7c.

NUTS.

There has been the usual brisk holiday jobbing demand for nuts at unchanged prices. We quote as follows: Tarragona almonds, 13½ to 14c.; filberts, 8 to 9c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 14 to 15c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

CANNED GOODS.

This line is entirely without new feature. Business is of moderate dimensions; in fact, there is hardly any, and prices all round are as last quoted. We quote as follows: Lobsters, per case, \$6.50; sardines \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz; tomatoes, 90 to 95c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, \$2.75 per doz., and raspberries, \$1.80 to \$2.50; 1-gallon can apples, \$2.10; Australian canned meats: 1-lb. can boiled mutton, \$1.80 to \$1.90; 2-lb. can do., \$3.10 to \$3.15; 1 lb. can roast mutton, \$2.05 to \$2.10; 2-lb. can do., \$3.35 to \$3.40; 1-lb. can corned mutton, \$2.05 to \$2.20; 2 lb. can do., \$3.35 to \$3.40.

FISH.

The colder weather of the past week imparted a better tone to the fish market, and

WILLIAM RYAN, PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and
COUNTRY PRODUCE Solicited.

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and
Smoked Fish, Florida and Valencia Oranges,
Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

WANTED..

STRICTLY NEW LAID EGGS

No Sale for Held or Salty Stock. Also

GOOD ROLL BUTTER

TOP PRICES. QUICK RETURNS.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,
TORONTO.

JAMES E. PATMORE

Commission Merchant,

London, Ont.

MANUFACTURER OF

Pure Refined Cider

White Wine and Cider

VINEGARS

Write or Wire
for Quotations.

Finest English
Creamery Salt.

MONTREAL MARKETS—Continued

prices have been fairly well maintained. There have been sales of No. 1 Nova Scotia herrings at \$4 to \$4.50 in a small way. Green cod have changed hands at \$4 to \$4.25 for No. 1; \$3 for No. 2. No. 1 green haddock are held at \$3 to \$3.25. The stock of Labrador salmon on spot is very small, and prices are firmly held at \$14 per bbl. There is a fair supply of B.C. salmon, and small lots have sold at \$11.50 to \$12. Sea trout are selling at \$10 to \$11 per bbl. The receipts of fresh fish have been liberal, which is generally the case at this time of year, and supplies are large, but prices do not show much change. Haddock and cod have sold in round lots at $3\frac{1}{2}$ to 4c., and steak cod at $4\frac{1}{2}$ c. per lb. Tommy cods are plentiful and lower at \$1 to \$1.25 per bbl.

GREEN FRUIT.

APPLES—There is no change in apples, which are in a slow demand at \$2 to \$2.50 per bbl.

ORANGES—The holiday demand for these has been well maintained, cleaning up all the remaining Jamaicas on the market. Floridas are also scarce, and, as a result, very firmly held at a rather higher range than last week, viz., \$2 to \$3.25.

LEMONS—There has been a steady sale for lemons also, but their price is unchanged at \$2.50 to \$3.50 per box.

PINEAPPLES—Supplies of pineapples are very light, and they have sold as high as 25 to 30c. each.

PEARS—Pears are in fair demand at \$2 to \$2.25 for good to choice California stock.

CRANBERRIES—These are a very scarce article, and we quote \$10 to \$13 per bbl.

GRAPES—The stock of Almeria grapes on this market is very light, and prices are firmer at \$5.50 to \$6.50 per bbl.

SPANISH ONIONS—There are very few Spanish onions here, and they are selling at \$1 per crate.

COUNTRY PRODUCE.

EGGS—The demand for eggs is good, and the market active and steady at 16 to 20c. for held fresh, 13 to 14c. for limed, and 10 to 12c. for culls per doz.

POULTRY—The poultry market is quiet, with no new features to note. Turkeys sell at $8\frac{1}{2}$ to $9\frac{1}{2}$ c., chickens at 6 to 7c., geese at 5 to 6c., and ducks at $7\frac{1}{2}$ to 8c. per lb.

GAME—The demand for partridge is limited, and prices steady at 55c. per brace for No. 1 and 30c. for No. 2. Venison sold at 9 to 10c. by the haunch.

DRESSED HOGS—The market for dressed hogs is quiet under a slow demand, at \$5.25 to \$5.50 per 100 lbs.

HONEY—The market is quiet; extracted, $4\frac{1}{2}$ to 5c. for old, and 7 to 9c. for new, and comb honey, 10 to 13c.

BEANS—Good to choice hand-picked beans are selling at \$1.30 to \$1.45 per bush., and medium, \$1.20.

HOPS—The market is dull, at $6\frac{1}{2}$ to 8c., as to quality.

POTATOES—Meet a slow demand at 53 to 54c., in car lots on the track, and 65 to 70c. per single bag.

ONIONS—There is a good demand for onions, at \$1.75 to \$2 per bbl.

PROVISIONS.

There is no important change in the local provision market. The demand is slow, and the market quiet and steady. We quote: Canadian short cut, heavy, \$15.50 to \$16; Canadian short cut, light, \$14.50 to \$15; hams, city cured, per lb., 9 to $11\frac{1}{2}$ c.; lard, Canadian, in pails, $9\frac{1}{2}$ to $10\frac{1}{2}$ c.; bacon, per lb., 9 to $11\frac{1}{2}$ c.; lard, com. refined, per lb., 7 to 8c.

BUTTER AND CHEESE.

There is little change in the cheese market, and the encouragement afforded by advances to holders of high-priced cheese is very scant, indeed. In fact, quotations are difficult to give on anything but lots of stock that can be picked up here and there at a concession. Buyers' ideas, as expressed on these, range from $9\frac{1}{2}$ to 10c., but it is questionable if any holder of strictly finest goods is a seller at this range as yet. The public cable is unchanged at 50s. 6d.

There is only a small jobbing trade in butter, and so far as present indications go, little prospect of anything else in the near future. Indeed, the present outlook for holders of butter is even more depressing than on cheese. For what small jobbing demand there is at present prices are fairly well held on fine prime flavored stock. Creamery of this description sells at $20\frac{1}{2}$ to $21\frac{1}{2}$ c. from first hands. In dairy stock western roads furnish the principal trade at present. Anything nice fetches 16 to $16\frac{1}{2}$ c.

ASIIES.

There is little change in the ashes market. We quote: First pots, \$4.05; seconds, \$3.45 to \$3.60, and pearls at about \$6.50 per 100 lbs.

MONTREAL TRADE NOTES.

There is a decided scarcity of Jamaica coffee in first hands here just at present.

The stock of Japan teas on spot, from medium grades down, is pretty near its bot-

tom level, and the stock remaining is mostly held over goods from last year.

Laporte, Martin & Co. have some fine California raisins to select from just suitable to the holiday demand.

Most of the firms here are engaged in sizing up their stocks, so that no great activity can be looked for.

The demand on holiday account cleaned up all the Jamaica oranges on the market, and now Floridas are 25 to 50c. firmer.

Estimates on the European crop of raw beet stock place it at 175,000 tons, making the total 4,975,000 tons, or 1,080 tons greater than last year.

Round lots of domestic syrup have been sold on the market since our last at an advance of $\frac{1}{4}$ c.

There is little or no Labrador salmon on the market, and prices on this fish are somewhat higher than they were a week ago.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 3, 1895.

THE New Year is here, and with those who are not stock-taking, it means getting things ready to close the books and take stock on February 1st. There is very little business moving, but our merchants are, in most cases, better pleased with 1894 than they expected, while they are hopeful of better things in 1895. This is the quietest season of the year, and it is almost impossible to get merchants to buy goods, as demand will not begin until February or March. Only special prices will lead to business, except in a few lines, for which there is always a demand, as sugar and flour. In tea, though prices have not changed, a rather better demand is noticed at higher prices, and a firmer feeling is looked for. In starch, the price is rather lower, the low price of the English article having a noticeable effect in increased sales. While flour continues to strengthen, sugar is getting weaker.

SALT—Merritt Bros. & Co. landed a cargo of 1,800 sacks this week. It arrived

(Continued on page 24.)

BRUSHES...

ROOMS

ALL GOODS BRANDED

"BOECKH"

Send for
Price List.

Are strictly as represented and will
give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

FLOUR AND FEED

ANOTHER of our cherished ideas has been ruthlessly destroyed, and at the hands of bacilli breeders, remarks American Miller. It has generally been believed that warm or hot bread was unwholesome, but here comes Dr. Troitzki, a Russian, who says the heat required to bake it kills all the pestiferous bacteria, so it is innocuous, while bread that is cold or has been cut is the home of myriads of these wrigglers with unpronounceable names. What will these scientists leave us?

Breakfast hominy of to-day, says an exchange, is a very different food from the southern hominy traditionally associated with hog. The earlier hominy was true "cracked corn," hence doubtless "corn cracker" and "cracker." It was cooked gently all night, enriched with butter, seasoned with salt, and served smoking and snow-white. As thus prepared, the true southern hominy is a delicious dish, not especially for breakfast, but "as a vegetable," so the phrase goes, for dinner it is sweet, rich, beautiful and wholesome.

The Minneapolis Journal has collected the opinions of leading dealers on the wheat question. The following report was sent from Toronto: "In the province of Ontario our last crop was 21,000,000 bush. This does not vary much from the past five years' average. Prices have ruled low for all kinds of grain, and farmers have been free sellers. At present price paid to farmers is 55 to 57c. Stocks held by millers and dealers are one-third to one-half less than a year ago. There is nothing in sight to cause higher prices."

THE MARKETS.

TORONTO.

WHEAT—The market is firm and quiet on a small volume of business. We quote: White, 62 to 63c.; red, 61½c.; goose, 58 to 59½c.

FLOUR—Business is still confined to odd lots at unchanged prices. We quote: Ontario straight roller, \$2.65 to \$2.70; Manitoba bakers', \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Demand is fair, with the price of oatmeal firm. We quote: Standard and granulated oatmeal, \$3.85; rolled oats, \$3.75 to \$3.85; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

OATS—Firmer, enquiry fair; offerings light at 33 to 34c.

BARLEY—Good enquiry, but buyers are not satisfied with the prices asked, which range from 46 to 47½c.

MONTREAL.

Business in grain on spot was dull, and the market was of a holiday character. We quote: Barley, feed, 45 to 46c.; barley, malting, 50 to 53c.; rye, 48 to 51c.; buckwheat, per 48 lbs., 46 to 46½c.

The tone of the flour market was firm and prices were well maintained. The demand was fair for small lots and a moderate amount of business was transacted. We quote: Winter wheat, \$3.50 to \$3.75; spring wheat, patents, \$3.50 to \$3.65; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.40 to \$3.75.

The demand for feed was slow and the market rules quiet and steady. We quote: Ontario bran, \$15 to \$15.50; Manitoba bran, \$16; shorts, \$17; mouillie, \$20 to \$22.

There was no change in the situation of the oatmeal market. The demand was limited and trade quiet. We quote: Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

ST. JOHN, N.B.

There is really no change to report in markets here just at this season. No one will buy except for actual wants. Advices from the west tend to make prices firm, wheat being reported in very small supply. Feed is rather higher, but demand is light. In oats stocks are about equal to demand, and dealers will only buy at 'cut prices. Some Ontario oats offered here this week

at 39½c. delivered could not be sold, 30½c. being best offer obtainable. Oatmeal and cornmeal show no change. Hay continues unsatisfactory. We quote: Manitoba, flour, \$4.20 to \$4.25; best Ontario, \$3.50 to \$3.60; medium, \$3.35 to \$3.40; oatmeal, \$3.90 to \$4; cornmeal, \$3 to \$3.10; granulated, \$3.50 to \$3.60; middlings, \$20 to \$20.50; bran \$18 to \$18.50; oats, local, 36 to 37c.; Ontario, 40 to 42c. All above prices on track. Beans, \$1.40 to \$1.50 split peas, \$3.65 to \$3.85; round, \$3.65 to \$3.75; pot barley, \$4; hay, on track, \$9.50 to \$10.50.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

**HAVE
YOU
A
BANK
ACCOUNT?**

You will have one
if you sell our

**.. FANCY ..
GRAHAM FLOUR**

IT IS ONE OF THE BEST
THINGS WE MANUFACTURE.

E. D. Tilson

Tilsonburg, Ont.

MARKETS—Continued

via Eastport, where the vessel discharged some 600 bags. There are about 2,200 more sacks expected to arrive at any time. Demand at this season of the year is not large, and most of that arriving has to be stored. Price from vessel, 49 to 50c. Demand for Canadian salt in small bags and boxes is good. We quote: Coarse, 56 to 58c.; fine factory filled, 90c. to \$1; bbls., 5-lb. bags, \$3 to \$3.10; 10-lb. bags, per bbl., \$2.80 to \$2.90; wood boxes, 20 lb. each, 20c.; 10 lb. each, 12c.

CANNED GOODS—Demand is quiet, with prices firm. The decrease in the sale of gallon apples is very noticeable, though prices are firm. Salmon are beginning to be in demand, and, as before noticed in these reports, prices will be higher. As season advances a better demand for canned fruit is expected. We quote: Corn, 95c.; peas, 90c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; peaches, 3's, \$2.65 to \$2.75; 2's, \$2; oysters, \$2.15 to \$2.20; 1's, \$1.50 to \$1.60; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 per 4 doz.; case scallops, \$5.50 per 4 doz. case; chowder, \$3.50 per 2 doz. case.

DRIED FRUIT—Demand is light, and those who were unfortunate enough to have Christmas goods arrive too late, as was the case with a number, do not feel happy. This, perhaps, is particularly true in regard to the direct importation of nuts, which were to arrive December 1. California loose muscatels continue low, and can now be landed lower than at any time this season. Quality good. As these are offered from New York, it will not be enjoyed by those who have bought car lots for direct shipment from the Coast. Dates are low, the change in the duty affecting the price to quite an extent. There is a report that the California London layers received here did not run even. Where there are different packers this is apt to be the case. We quote: Valencia raisins, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; layers, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; London layers, \$2.10 to \$2.25; California loose muscatels, $5\frac{1}{2}$ to 6c.; currants, $3\frac{1}{4}$ to $3\frac{1}{2}$ c. per bbl., and $3\frac{3}{4}$ to 4c. in half cases; evaporated apples, $8\frac{1}{2}$ to 9c.; dried, $5\frac{3}{4}$ to $6\frac{1}{4}$ c.; dates, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; prunes, 5 to $5\frac{1}{2}$ c.; figs, 11 to 18c., cartoons, cleaned currants, $6\frac{3}{4}$ to 7c.

GREEN FRUIT—As the soft apples get cleaned up both better demand and better prices are the result. The number of Bishop pippins offered in this market, like the crop, is the largest for years. But as they are not keeping well, there will soon be a call for the harder fruit. Malaga grapes are about out of this market. Very fine oranges—Valencia, West India and Florida—are being offered. Lemons are rather easier. We quote: Florida oranges, \$2.75 to \$3.25; Valencias, \$4.50 per case; West India, repacked, \$4 to \$4.25 per bbl.; apples, soft fruit, \$1 to \$2; hard, \$2 to \$2.75; Malaga grapes, \$5 to \$6 per keg. Nuts show no change.

DAIRY PRODUCE—Cheese remains quiet but, stocks being light, it is expected when demand, which is practically nil at present, begins to improve, as it must in a few weeks, there will be a good enquiry at firm prices. In butter, while extra dairy will bring fair prices, demand is quiet. Stocks of fair are large. It is very hard to get a price for creamery, though some extra qualities are offered. Eggs are also in small demand, and though supply is not large, it is enough. We quote: Cheese, $10\frac{1}{2}$ to 11c.; dairy butter, 18 to 20c.; creamery, $21\frac{1}{2}$ to 22c.; eggs, 17 to 18c.

MOLASSES—Demand is at present quiet. Stocks are light, and holders do not push sales, as there is every reason to believe prices will be much higher. Some small lots of Barbadoes, Porto Rico and Antiqua from New York are being offered. There is quite a stock of fancy Porto Rico still held in this market. We quote: Barbadoes, 32 to 33c.; Porto Rico, 32 to 35c.; fancy, 43 to 44c.; syrup, 30 to 35c.

SUGAR—Lower than ever before. Refiners are now offering at $3\frac{1}{2}$ c. delivered, late January and February shipments, best quality granulated sugar. This is owing to the prospect of large importation of German sugars, though raw sugars are very low as well. It would look as if our refiners were bound not to allow the imported article to get a footing in this market. Some beautiful West India sugar has been offered in this market during the past week at the low figures of $3\frac{1}{4}$ c. It just passed under the standard at which the extra duty is charged. We quote: Granulated, \$3.80 to \$3.90; yellows, $3\frac{1}{4}$ to $3\frac{1}{2}$ c.; German granulated, $3\frac{1}{4}$ c.; powdered sugar, 6c.; Paris lump, 6c.

FISH—Medium codfish are scarce and higher, with a further advance looked for. Pollock and hake in good supply. Boneless fish are reported quiet. Pickled herring are considered by holders to be good stock. In frozen fish, demand for this season is rather light. Receipts are large. We quote: Large codfish, \$4; medium, \$3.75 to \$4; small, \$3.25 to \$3.50; bay herring, half-barrels, \$1.50 to \$1.55; barrels, \$3.75 to \$3.80; Shelburne, No. 1, barrels, \$4 to \$4.25; half-barrels, \$2.25; Canso, bbls., \$5 to \$5.25; Shelburne, No. 2, bbls., \$3 to \$3.25; half-barrels, \$1.75; Canso, half-barrels, \$2.75; smoked herring, $7\frac{1}{2}$ to 8c.; frozen cod, $2\frac{1}{2}$ c.; herring, 60 to 65c.

PROVISIONS—Demand continues light, there being more call for lard than for other lines. Smoked meats are particularly dull.

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
... DIGBY, N.S.

Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by

THE BELL CIGAR CO.
St. John, New Brunswick

Finnan Haddies and Other Fish

We catch and cure them and can
give better satisfaction. We want
a few good firms to sell our brands.
Write us.

D. & O. SPROUL DIGBY,
N. S.

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I
will Guarantee all Salt fish to keep good until 1st
April, 1895. When buying ask your Wholesale Grocer
for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

NORTHROP & CO.

Wholesale Grocers.

ST. JOHN, N. B.

Wish their many customers . . .

Health,
Wealth, and
Happiness

... for the ...

NEW YEAR.

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**

Packers of all kinds of

(LIMITED.)

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

**From the Atlantic
 To the Pacific . . .**

The fame of "KENT" Canned
 Goods is spreading.

"KENT" Tomatoes are the acknow-
 ledged standard, and the words
 "as good as Kent" are often heard when a comparison
 of qualities is made. No progressive retailer can afford
 to be without these goods on his shelves. Their fine
 flavor, uniformity of quality and solid packing recom-
 mend them to the consumer, who, having once had
 them, will be sure to ask for them again.

**The Kent Canning
 & Pickling Co.**
CHATHAM, ONT.

Boulter's
"LION BRAND"

**Canned Fruits
 AND Vegetables
 AGAIN LEAD**

After another year of keenest competition in
 Canned Goods, they have excelled all others.

**Grocers--Stock up for Christmas Trade.
 GOODS ABSOLUTELY PURE.**

Established 1882. 12 Years' Success.

W. BOULTER & SONS
 Picton, Toronto, and Demorestville.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
 tured from the celebrated Norfolk County
 apples--the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER APPLE CO.
PORT DOVER, ONT.

**400 BARRELS
 Sweet Cider**


15 Cents a Gallon.

Order from your wholesale grocer or
 direct from

GARDEN CITY CANNING CO.
 St. Catharines.

LION "L" BRAND

REGISTERED
 TRADE
 MARK.



PURE GOODS.
 JAMS,
 JELLIES,
 VINEGARS,
 PICKLES.

The largest
 factory of the
 kind in the Do-
 minion.

DIPLOMA
 AND MEDAL
 Toronto Exhi-
 bition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
 Beet Sugar Factory at Berthierville, P.Q.

**Epicure Tomato
 Catsup . . .**



As we've said before, we manufacture our goods
 from "the best of everything," and Epicure Cat-
 sup consequently is made from the finest ripe
 tomatoes and pure spices. It has a natural color
 and delicious flavor, and is generally acknowl-
 edged to be **THE** catsup par excellence.

Delhi Canning Co.

Delhi, Ont.

ST. JOHN MARKETS—Continued.

Local curers get much higher prices than can be got for the Ontario goods, and they supply in almost every case the city retailers. The demand for compound lard is growing less from year to year. We quote: Clear pork, \$18.25 to \$18.50; mess, \$16.50 to \$17; plate beef, \$12.75 to \$13; pure lard, 10 to 10½c.; compound, 9 to 9½c.; ham, 11 to 12c.; bacon, 9 to 10c.; cottolene, 9¾ to 10¼c.

ST. JOHN MARKET NOTES.

E. T. Sturdee, one of the leading brokers of this city, is visiting friends in England.

C. & E. Macmichael give their customers the choice of two handsome hangers with calendars attached.

On Sunday last McAllister's flour and oatmeal mills at Pakenham, Ont., were destroyed by fire.

THE GROCER is pleased to see Mr. Hall, of Hall & Fairweather, again at his desk after a short illness.

A car load molasses and syrup passed through here from New York for Moncton during the past week.

John See'y received a consignment of Demerara sugar by the last West India steamer, which he is said to be offering very low.

The customers of John Seely are presented this year, as in the past, with a calendar, which is not only useful but ornamental.

THE GROCER has to acknowledge, with thanks, a very handy pocket memorandum book from Theodore H. Estabrooks, direct tea importer.

THE GROCER regrets to report George L. Slipp away from business through sickness, and joins with his many friends in wishing him a speedy return to health.

The fall apples and Bishop pippins are spoiling so fast that attention is being turned to the hardier fruit, of which Northrup & Co. have just received a fine lot.

Northrup & Co. are in receipt of a large shipment of smoked haddies in 30 lb. boxes. They receive shipments weekly, so that buyers are sure of fresh stock.

John Seely shipped this week a car of smoked herring to St. Paul's. He does a very large trade with the west. Buying his fish right, he is always able to insure satisfaction.

Theodore H. Estabrooks is handling the output of Connor Bros' canning factory. For their clam chowder and scollops he finds not only a good local demand, but during the past week had a large order from Toronto.

J. Hunter White, who represents a large number of the best cheese factories in this province, has on hand a quantity of late made cheese, and he reports that only a few are held at the factories. He sells to

the wholesale trade, and reports an increasing demand from year to year for local cheese, the quantity of the Upper Canadian brought into this market during this season being small.

Smith & Tilton handed to THE GROCER one of the handsome pocket diaries given with the compliments of the Sunlight Soap people. Though this soap is rather high for this market, the sales, it is understood, have exceeded anticipations.

COOKING CEREALS.

In the December issue of Good House-keeping, Mrs. Emma P. Ewing gives the following directions as to the time and preparation for cooking cereals: The main secret in the preparation of cereals is thorough cooking, and this necessitates cooking them slowly, in the proper quantity of liquid, for a considerable length of time. A great deal has been written about preparing mushes for the table in from two to twenty minutes, and many cooks serve them prepared in that length of time; but all cereals are more digestible and much finer flavored when thoroughly cooked.

The amount of liquid necessary, and the length of time required, for cooking cereals properly, depends greatly on the nature of the cereal and the method in which it has been ground or milled. The table given below will be found approximately accurate as regards the proportions of grain and liquid to be used, and the length of time required to perfectly cook the following grains and grain products:

Peeled Wheat—Five measures of liquid to each measure of wheat. Cook from four to six hours.

Pearled Barley—Five measures of liquid to each measure of barley. Cook from four to six hours.

Coarse Hominy—Five measures of liquid to each measure of hominy. Cook from six to ten hours.

Fine Hominy—Four measures of liquid to each measure of hominy. Cook from four to six hours.

Coarse Oatmeal—Four measures of liquid to each measure of oatmeal. Cook from four to six hours.

Rolled Wheat—Three measures of liquid to each measure of wheat. Cook two hours.

Rolled Barley—Three measures of liquid to each measure of barley. Cook two hours.

Rolled Oats (Avena)—Three measures of liquid to each measure of oats. Cook an hour.

Rice—Three measures of liquid to each measure of rice. Cook an hour.

Farina—Six measures of liquid to each measure of farina. Cook half an hour to an hour.

Cerealine Flakes—One measure of liquid to each measure of cerealine. Cook half an hour.

A CHARTERED ASSOCIATION.

The Retail Grocers' Association, of Wheeling, W. Va., is a chartered corporation, and every member is required to strictly observe the following rules:

1. That he will not, under a penalty of a fine, or expulsion, knowingly, directly or indirectly, open an account of credit with any person or persons whose names have or may hereafter appear on the printed delinquent list.

2. That he will not take on a new customer who desires to open a new account with him, without first demanding and receiving of said party a printed receipt issued by the association of his or her grocer.

3. That he will close his place of business promptly at 7 o'clock p.m. each day during the week, except Friday and Saturday.

4. That he will not wrong, betray or defraud the association, or any member thereof.

5. That he will continue the practical and satisfactory system of giving no Christmas presents to customers.

6. That he will endeavor to abolish the old-time pass book and induce his customers to adopt the cash or the cash coupon system for the future.

Any member disregarding any of these obligations shall be held accountable therefor, as provided in the by-laws.

STRIKING A BALANCE.

She was young and good looking, but very rural, and the drummer in the seat back of her did want to move over and talk to her, but she didn't give him any chance. Finally he offered to put the window up for her.

"No," she said. "I don't want it up."

"I beg your pardon," he responded.

"You don't have to," she chirruped, "but if you want to set in this seat with me, why don't you? I promised my husband this morning that I wouldn't talk to any man that wasn't homelier than he was, and he said if I would keep that promise he was willing to let me go clean around the world by myself. You never seen my husband, did you?" and she moved over to make room for him, but he heard several people laugh, and he backed out and went into another car.—Detroit Free Press.

TABLETS OF WINE.

According to Industries and Iron, London, November 10, trials are being made in France with a view to concentrate wine in tablets for transport. The ripe grapes are pressed as in the manufacture of white wine. By means of a pump the juice is transferred into apparatus where it is evaporated in vacuo; the boiling plant is between 30 and 45 degrees C. The vapor is drawn off by a pump and condensed. As soon as the mass has the consistency of a syrup it is mixed with the pulp. Thus a sort of marmalade is produced containing 80 per cent. of grape sugar. In order to make wine this is dissolved in water to a strength of 8 to 9 degrees, and then flavored.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.
HAMILTON, ONT.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

— ALSO —

VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

RIO COFFEES

Now arriving ex S.S. Biella.

EXCELLENT VALUE.

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

WISHING ALL OUR
FRIENDS

**A Happy
and Prosperous
New Year.**

PERKINS, INCE & Co.

41 and 43 Front St. East,

TORONTO.

A RETAILER'S ADVICE.

A successful grocer in the Quaker city, while abroad on the Atlantic, took occasion, according to an exchange, to write to Secretary Smedley, of the Philadelphia Retail Grocers' Association, and give to young grocers and aspirants for independence some good advice as follows:

"A word of counsel to young grocers—First, study your adaptations; if you are adapted to the business and like it, then make everything bend to accomplishing success, but remember this can never be done unless you have in the first good moral habits; this is the first qualification; to my mind there is no such a thing as what some would call luck. To my mind, based on experience, pluck is luck, the old adage holds good, 'Keep your store, and your store will keep you;' let this be a motto, and depend upon it you must succeed.

"Again, never buy more goods than you can pay for when the bills become due; never make a promise without you first see your way clear to fulfil it. Always try and discount your bill; it will pay you!

"Do not allow salesmen to persuade you to buy what you do not see your way clear to sell before the discount season arrives. You will find this an excellent plan—first, because it makes more money for you and all merchants hunt up the men that discount, with the bargains they have to offer.

"If you want to enlarge your business never do it by keeping your wholesaler waiting for his money; if you find it needful go to some friend and borrow what you require and pay interest. By this means it enables you to be always independent and respected. This is the plan I adopted in business life and I recommend it to any young man; it is bound to succeed if these suggestions are adopted. Last, but not least, never lose faith in yourself, and aim high, and you will 'get there.' I will close with the word of Solomon: 'See'st thou a man diligent in business he shall stand before kings, and not before mean men.'"

PRESENTATION TO MRS. MOYER.

The employes of S. K. Moyer, fruit and poultry dealer, Colborne street, Toronto, spent a delightful evening at the residence of their employer on New Year's night. Mrs. Moyer prepared an excellent dinner, and after the boys had demonstrated that they can eat as well as sell poultry, their estimable hostess was made the recipient of a handsome clock.

An address accompanying the presentation conveyed the esteem and affection of the employes for Mr. and Mrs. Moyer, and concluded by wishing them health, happiness, and prosperity. Mrs. Moyer made a pleasing response, after which the guests participated in various games, subsequently returning to their homes feeling the first day of '95 would long be kept green in their memories.

McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

Lytle's

JAMS
JELLIES
SAUCES
CATSUPS
ETC.

Best goods in the market.
Write for quotations.



T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

NEW FIGS

7 Crown and Choice Elme in boxes.
Malaga in taps.

PRICES LOW.

59, 61, 63 Front
Street East Toronto.

Australian Corned Mutton
Australian Roast Mutton
Australian Boiled Mutton

Finest table delicacy ever offered the
Canadian public in 2 lb. tins.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

LOOK OUT!

Our travelers will be on the road in a few days
with a full range of samples of

Brooms
Whisks
Brushes

Woodenware
Matches
Twines

Cordage
Baskets
Mats

Mirrors
Cigars
Tobaccos

And General Grocers' Sundries.

Our Prices and Terms
Will be Found Right.

H. A. NELSON & SONS

Toronto and Montreal.

WAGES AND HOURS OF LABOR.

BY the kind assistance of a multitude of employers of labor, Dun's Review is enabled to place before the public an analysis of the condition of industries for the past three years which, it is safe to say, has never been surpassed in extent of field covered, in thoroughness, or in interest. Returns of wages paid and hands employed in the month of November, 1894, 1893 and 1892, with details regarding nine of the more important industries, were given December 15, but it was not then possible to determine how far the changes in wages paid were commensurate with changes in time of employment or in production. A large portion of the returns failed to state the hours' work done during the month, while part stated hours per day, part hours per week, part hours for each hand per month, part only the rate of wages paid per day or per week, so that much labor was required to analyse the returns then and others since received. Those available for complete comparison, as to time employed, cover 153,065 hands in 1892, and while fewer than those which gave wages only, cover all parts of the country, a multitude of small establishments as well as many of the largest, and are presumably more reliable as evidence of the general condition of industries than the returns which failed to give important details. The following shows the total number of hands employed in November of each year, the total amount of wages paid, and the number of hours' work reported by the establishments making complete returns:

	1894.	1893.	1892.
Hands employed.....	134,672	125,099	153,065
Wages paid.....	\$4,201,210	\$3,620,728	\$5,370,070
Hours at work.....	31,839,834	27,119,599	37,234,021

Nearly \$600,000 more was distributed to the hands last month than in the same month of 1893, but over \$1,100,000 less than in November, 1892. The greater part of the change is in number of hands employed, 8.53 per cent. more than last year, but 12.02 per cent. less than in 1892. The wages paid per hand have increased 6.91 per cent. since last year, but are still 11.63 per cent. smaller than in 1892. The explanation given in the statement of hours is of the highest interest. There it appears that the hours' work done increased more than the hands employed, and the following shows the hours' work per hand in each month for the three years, the wages paid per hour, and wages paid per hand, with percentages, in comparison with 1892:

	1894.	1893.	1892.	- Percentages -		
Hours per hand.	236.4	218.4	243.2	97.20	89.80	100.00
Wages per hour, cents.....	13.19	13.35	14.43	91.41	92.52	100.00
Wages per hand, month.....	\$31.19	\$29.17	\$35.18	88.37	82.92	100.00
Wages, total	78.33	67.43	100.00			
Hands, total	87.98	81.67	100.00			
Hours, total.....	85.51	72.08	100.00			

This statement shows that the decrease in wages paid per hour since last year has been small, while there has been an increase of 8.53 per cent. in hours' work per hand; resulting in a gain in wages paid per hand. In the following the three years are compared in each important item:

	1894-92.	1894-93.	1893-92.
Wages.....	-21.77	+16.33	-32.57
Hands.....	-12.02	+8.53	-18.93
Hours per hand.	-2.80	+8.24	-10.20
Wages per hour.	-8.59	-1.20	-7.48
Wages per hand	-11.63	+6.91	-17.08

These figures so well represent the course of manufacturing and mechanical industries throughout the country, that it is not unreasonable to infer that about 330,000 more

hands are now employed than were a year ago, but 565,000 less than were employed two years ago; that the amount distributed in wages is at the rate of \$162,000,000 a year more than in 1893, but \$502,000,000 a year less than in 1892, and that the product, if of the same value per hours of labor in the three years, would be at the rate of about \$1,254,000,000 a year more than in 1893, but \$1,369,000,000 a year less than in 1892. —Dun's Review.

THE LAW OF PERSISTENCE.

The law of persistence, says a recent writer in an exchange, is as inevitable and as unalterable as the law of gravitation.

But persistence is like genius—it is the character, in the temperament, in the mind, or it is not a quality of the individual at all. Persistence is a phase of will; still a great deal of will power may exist that is not persistence at all. Persistence is not mere blind or negative force. It has an element in it of intelligence, almost of clairvoyance. It insists because it sees. It discerns a reason for adhering to its purpose. It persists because it perceives, and, in the expressive colloquialism of the day, persistence always "gets there."

But let no one imagine that persistence is a quality on which he can take advice, or which he may be able to discuss with himself and decide as to whether he will persist or not. It is not debatable ground, or, at least, the instant it becomes possible for him to debate it and weigh the reasons one way or the other, it becomes impossible for him to hold true to the original purpose. Persistence is destiny. If one knows that he can do a certain thing, the fact of the whole world's doubting it could not in the least affect his conviction, because conviction is from within, and it can no more be altered by the impressions of an onlooker than could the color of the eyes.

New Year's Trade

New Malaga Raisins in boxes and ¼ boxes

New Valencia Almonds

New Bosnia Prunes

New Atlas Prunes

CURRENTS
VALENCIA RAISINS
CALIFORNIA RAISINS

NUTS OF
ALL KINDS

N. B.—Write for Quotations.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

A GOOD NEW YEAR TO ALL

OUR business in 1894 totals away up, and is satisfactory in every respect. We ask your confidence again in 1895, and we assure you it will not be misplaced, as your interests are ours.

PURE GOLD MFG. CO.

TORONTO

PAY AS YOU GO.

AMONG the encouraging movements of the times must be included the effort to establish the system of selling groceries for cash, says Pennsylvania Grocer. It is gaining headway, and promises to be generally adopted at no distant time. Scores of country stores are adopting the system as fast as possible.

The credit system is a relic of early days, when the country was sparsely settled and money scarce. Farmers paid once a year, when they sold their crops. It is unnecessary to say that they paid well for the privilege of running long-time bills. Dealers made money by the operation.

But times have changed. Farmers have ready markets and can sell their produce for cash whenever they wish. Wage-workers in the cities are paid at short intervals, the majority of them weekly. There is no longer an excuse for running bills. Occasionally it may be necessary to obtain credit, as in case of sickness; but as a rule the necessity is more imaginary than real.

The working man should pay cash as he goes, as a matter of economy. It would save him many dollars in the course of a year. He would avoid many unnecessary expenditures, for he would be apt to think twice before parting with hard cash for something he could do without. Besides, by paying as

he went, he could buy where he could do the best.

All things considered, the cash system is more advantageous to the buyer than the seller. He could buy cheaper because the dealer would not be compelled to make good customers pay for the delinquencies of others. Its general introduction will mark a forward step in the conduct of business.

PRIVATE POST CARDS.

Instructions have been issued by the Post-office Department to the effect that private cards, prepaid by a 1c. postage stamp affixed thereon, may be sent by mail within the Dominion, under the following regulations:

The cards must be composed of ordinary cardboard, not thicker than the material used for the official post card.

The maximum size, having regard to the variety of form, must correspond as nearly as

possible to the size of the ordinary Canada post card now in use.

The minimum size must not be less than $3\frac{1}{4}$ inches by $2\frac{1}{4}$ inches.

The cards must not be folded.

On the address side, upon which the postage stamp used in prepayment must be affixed, nothing may be written, printed or otherwise impressed, except the name and address of the person to whom the card is to be delivered, and the name and address of the sender of the card, and the words "private post card." Nothing may be written, printed or otherwise impressed across the postage stamp.

On the reverse side of the card, any communication, whether of the nature of a letter or otherwise, may be written or printed. Nothing whatever may be attached to a private post card.

The infringement of any of the foregoing rules will render the card liable to letter postage.

The new regulations went into effect 1st inst.

NEW YEAR !

NEW YEAR !!

NOW READY AND FOR SALE

**Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .**

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and $1\frac{1}{2}$ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. Write for Quotations.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

Vat Ve Vant is Orters

The order of the song of numberless firms at the present time is this. Yes, what they want is "orters." While not hungering with a most voracious hunger for orders, still **we** would not let one get by—if we could help it. We sell advertising—and good advertising. **THE CANADIAN GROCER** is the brand—every page is right—so is the price. The best people use our pages—have for years—and will for years—just as long as we furnish the present good service. Are you going to sleep in 1895, or are you going to advertise? Here's a motto for the new year: "Blow your own horn and ride over someone, or someone will blow his horn and ride over you." Advertise!

Write us. "Vat ve vant is orters."



WON'T SELL CANADIAN GROCERS.

We wish to say right here that we don't want to farm it in Canada, and if we did we should fight shy of a certain grocer over there who goes by the name of Barron. It seems that the farmer sold some apples to the grocer, and in packing them of course did it after the manner of farmers, with the big ones on top. Along in the middle of the barrel something took his attention, and somehow he forgot and put in a lot of apples that he intended to make cider of. Well, what did this Barron man do but prosecute the farmer for the mistake; yes, sir, tucked the law right tew 'em, and so far as we can judge that poor, hard-working man had to fork over. No wonder that the farmers think they don't have half a chance. That isn't all. To show what sympathy the man got, here's **THE CANADIAN GROCER** with an article headed in big, black type, "Well done, Mr. Barron;" and then the paper proceeds to tighten the grocer's hatband with such remarks as this:

"This practice is all too common, but seldom, for various reasons, are the culprits brought to justice. Sometimes their victims refrain from prosecuting because of the demands, etc., which such a process would make upon their time. Others, again, as Mr. Barron might have done, are satisfied with getting back their money and allowing the dishonest seller to take away his apples. Obviously this latter way is the worst of the two, for practically it is compounding a fel-

lony. The only right thing to do is to do as Mr. Barron did—call in the police. If for no other reason it should be done in justice to the trade, in justice to society."

All of which, no doubt, tickled Mr. Barron; but which at the same time deepens our conviction not to farm it in Canada, and, above all things, not to sell apples to that Canadian grocer.—Tri-State Grocer.

RUINING PROFITS.

Ignorance and inexperience, says American Grocer, are largely responsible for much of the cutting in prices, which is a growing evil. Many of the men in charge of department stores belong to the class of inexperienced. Few of them have the ability to judge and grade tea, coffee, foreign goods, etc. The result is a needless sacrifice of profit. For instance, take citron, of which a small quantity is used in any home. It is a luxury, a holiday delicacy, and is one of the articles which legitimately should pay a handsome profit and be used to bring up the grocer's average. It costs at wholesale from 8 to 12½ cents, as to grade and style of package. It should retail from 20 to 30 cents per pound, but department stores are selling it from 10 to 13 cents per pound.

Such competition is terrible on the small retailers in the large cities. They are forced to sell heavy articles and handle butter, molasses, lard, mackerel and other staples at

the actual cost of their handling, and rely upon general goods, and particularly luxuries, to make up a fair average return. If the present system develops, it means that the grocers must get a larger profit on staples; stop selling flour, sugar and other articles at cost.

A story, says an exchange, is told of a country clergyman whose finances did not apparently extend to banking operations and experience. Going to a bank with a cheque, the clerk handed it back with a request that he would endorse it, and it would then be cashed. After much deliberation the reverend gentleman came to the conclusion that he could, without violation of his conscience, accede to the request. So he took the treasured piece of paper and wrote across the back of it, "I heartily endorse this cheque."

Merchant—Do you think advertising pays?

Book Agent—No, I don't.

Merchant—Why not?

Book Agent—Why not? Because it takes all the people to your store to buy goods, and I can't find anybody at home to sell a book to; that's why not.—New York Recorder.

The Collingwood Meat Curing Co. are sending one of the firm, G. W. Brown, to Toronto, to open a large store for the sale of fresh meats, which will be sent from Collingwood daily in refrigerator cars built for the purpose.

Grocers and General Dealers should
not be without

Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers. Hamilton. Send for Price List.



GRAPE WINES

Don't fail to have
some of ours on tap
if you want a good
seller

For the Holidays.

The Ontario Grape Growing
and Wine Mfg. Co.

P.O. Box 72. ST. CATHARINES, ONT.

DO YOU KNOW

That WINDSOR DAIRY SALT is
displacing the English and American
salts in creameries?

THE REASON

Is, that they do not run the risk of getting contaminated salt; that it does not get hard, and they get a better salt for less money.

Your customers would appreciate a salt like that.

50 lb. bags cost you 45c.,
15-20 lb bags, per bbl., cost \$2 25
from wholesale houses.

TORONTO SALTWORKS

128 Adelaide St. E., Toronto.

CITY AGENTS FOR WINDSOR SALTWORKS.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



British Columbia Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

You Should Try a Case

Of the Celebrated TETLEY'S TEA, in lead packets.
The finest Tea the world produces.

It is composed of the first growths and tender leaves
of Ceylon and Indian Teas, blended together, and is sure
to please your customers.

ABSOLUTELY PURE.

JOSEPH TETLEY & CO.

LONDON, ENG.

MONTREAL.

TORONTO.

And for Manitoba, the Northwest
Territories and British Columbia

} The Hudson's Bay Co.

The Surprise Soap Twine Holder



Holds . . . Your Twine

Is a Handsome
Counter Fixture

The twine-holder sits on the counter,
the twine coming out through a hole
in the top.

If you have not received one of our
twine holders from any one of our
travelers, send to us and we will be
pleased to mail one to you free of
charge.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

A GOOD KIND OF FOOD.

No sort of food is better for the complexion than oatmeal and oranges, says an exchange. The finest complexions in the world are those of the Spanish and Italian ladies, who live largely on coarse-grained food and fruit like the orange and banana. It is said that many ladies are living almost entirely on oranges. Half a dozen for breakfast with a cup of coffee, a dozen for lunch with a glass of milk and a saucer of oatmeal, and a dozen more for supper with a crust of bread and a sip of tea, may not be high living in the proper sense of the word, but such a course of diet will bring a complexion which will drive almost any belle out of her head with envy. Grocers might with profit point these things out to their customers.

THE MODEL CLERK.

To be a good order clerk in Colorado, says a Denver paper, requires great tact and a good student of human nature. The fresh man of blustering propensities may succeed a few times, but he is ultimately a dead failure. A good order man must be one who can command his feelings, exercise the greatest patience, and always let a smile of joy play upon his face when he learns that the lady of the house does not care for anything to-day, and he must close the gate as carefully as if he had a fifty-dollar order to fill. He must be religious

and well versed on all church news. He has also occasionally to be a liberal thinker; he must be poetic, and know how to recite sentimental snatches to the servant girl who dotes on poetry and trashy novels; he must play with the children, admire and flatter the old grandmother, know how to fix a clock, set a hen, pull a tooth or prescribe for the sick dog. In fact, he must be a walking encyclopedia of useful knowledge, all of which he must be able to bring into play at one and the same time. Show us a model order clerk and we will show you a man who can cope with the diplomatic powers of Europe.

WANTED.

A boy for office work; no whistler need apply;
I've had as much of that thing as ever I mean to try.
I've had my fill of "Comrades," and also in its day,
Have sunk beneath an onslaught of "Tarara-boom-de-aye."
I've listened to the "Bow'ry" till I thought my head would split,
To "Huckleberry Do" —and I've had enough of it.
I've had a dose of "Bow-wow," of "Little Girls in Blue,"
"After the Ball," "The Cat Came Back," and "A Bicycle Built for Two."
And, as I say, I've had enough; and now, whatever the rage is,
The boy round here who picks it up can whistle for his wages.

—E. L. SYLVESTER.

DEATH'S HARVEST.

A. H. Brown, of Brockville, Ont., died very suddenly on the last night of the old year. He started down town from his residence to attend the watch night service at the Methodist church. He got as far as the opera house, when he became very ill. He was at once taken home, where he died in a few minutes. Heart disease was the cause. He was seventy years of age, and leaves a widow and four children. One of his sons is Dr. Fred. Brown, of Oshkosh, Wis., and the other, Frank, is traveler for a Toronto wholesale house. Deceased had been in the tea business for many years.

Yeoman Gibson, one of the oldest residents of Whitby, and a prominent man in the county of Ontario for the last 30 years, died Friday. He came to Whitby in 1845, starting in business as a grocer and grain broker in 1865, filling every position in the Town Council in turn, being mayor in 1876 and warden of the county in 1877. The immediate cause of death was heart disease. He was interred at Salem cemetery, Pickering, on Sunday, with Masonic honors.

The grocers of Nos. 1 and 4 wards should lend their influence to secure the election of Ald. Peter Macdonald and A. R. Williamson in their respective wards. We want more business men in the Council, and especially those who have made a success, as have the two gentlemen named.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

H. J. GILBERT, boots and shoes, Hamilton, Ont., has assigned to W. A. Campbell, Toronto. The creditors will meet on Jan. 2.

Theophile Belanger, grocer, Montreal, has assigned to Kent & Turcotte.

Toussaint Bousquet, grocer, Montreal, has assigned to Charles Desmarteau.

John Munn & Co., general merchants, Harbor Grace, Newfoundland, have suspended.

James Walsh, general merchants, Little Bay, Newfoundland, has applied for an insolvency declaration.

Peter Whelan, general merchant, St. Mary's, Newfoundland, has applied for a declaration of insolvency.

John H. Notter, groceries and crockery, Owen Sound, Ont., has assigned to Henry Barber & Co., Toronto. A meeting of creditors is called for Jan. 4.

PARTNERSHIPS FORMED AND DISSOLVED.

Bourgeault & Co., spices, Montreal, have dissolved.

Fourieosos Bros. & Co., confectioners, Montreal, have dissolved.

CHANGES.

Henry P. Hyams has been registered proprietor of the Crescent Chemical Works, baking powders and inks, Montreal.

Sofocles Fourieosos and John Fury have been registered proprietors of S. Fourieosos & Co., confectioners, formerly Fourieosos Bros. & Co.

SALES MADE AND PENDING.

The stock of C. Turpain, general storekeeper, Bryson, Que., is to be sold.

The assets of Toussaint Bousquet, grocer, Montreal, are to be sold on January 3.

E. A. Wood, general merchant, Uxbridge, Ont., advertises his stock as for sale.

The grocery and crockery stock of R. Hutchinson, Listowel, Ont., is to be sold on January 4.

The stock of Yorke & Pilling, general merchants, Mission City, B.C., has been sold to R. J. Colquhoun.

FIRES.

James Calvert, miller, Thedford, Ont., has been burned out.

Several hundred dollars' damage was done by fire the other day to the grocery stock of A. Beattie & Co., St. Mary's, Ont.

DEATHS.

Desire Parent, hay and grain dealer, Montreal, is dead.

Miss Alice M. Curzey, confectioner, Montreal, is dead.

THE FLORIDA ORANGE CROP.

OF late the receipts of Florida oranges have fallen off materially. Receivers can assign no reason for the decrease, except that the recent warm weather in Florida has retarded the movement and injured the fruit to a considerable extent. With the return of cold weather it is thought the fruit will improve, and that shipments will increase. One of the largest receivers, when conversed with yesterday, said: "The receipts of Florida oranges in this city the week before last were 70,000 boxes, and last week 68,000 boxes; but the receipts this week are decidedly below either, as the steamships of the Ocean and Clyde companies are coming in with cargoes of from eight to ten thousand boxes, where lately they have brought from twenty to twenty-six thousand boxes at one time.

"The market for Florida oranges was on the rise all last week, and the upward tendency continues, the fine weather having induced an enormous local consumption.

"Yesterday afternoon Messrs. Scobel & Day sold on the Clyde Line dock 2,000 boxes at prices ranging from \$1.25 to \$2.30 per box, with an average on all of about \$1.70. This fruit was not positively sound, although shipments are coming in now in better condition than was the case a week ago. This is attributed to cold weather lately experienced in Florida. The weather down there during November and December was very warm, damp, and muggy, which injured the keeping qualities of the fruit. Some cold weather would toughen the skin and the fruit would carry better.

"Shortly the receipts from the Mediterranean will increase; in fact, there are now on the ocean, bound to this market, some 28,000 boxes, but most of this fruit will run

to small sizes, or from 300 to 360 to the box, while a large share of the Florida oranges are running from 125 to 150 to the box.

"The export trade is very quiet just now, owing to the poor condition in which the oranges are received. The Florida Fruit Exchange has not shipped a box of fruit to Europe in the past ten days, although some few boxes may have been consigned in other quarters. The market on the other side at present for Mediterranean fruit ranges from \$1.60 to \$1.80 per box.

"Within the past week vast quantities of Florida oranges have been bought and delivered to the consumer by the street vendors, and it is surprising to know the large volume of trade which this special trade has added to the aggregate of sales."—N.Y. Journal of Commerce.

CURRANTS IN GREECE.

Mail advice from Patras, December 6: "Total shipments of currants from Greece to 6th inst., 98,500 tons, against about 100,000 tons last year. The inquiry for Russia, which has continued without intermission, has caused our market to advance, but the fall simultaneously in the rate of exchange has counteracted the rise which would otherwise have taken place in the sterling prices. Shipments to Russia will shortly amount to 10,000 tons, or more than she took the whole of last season. In spite of this increase in the consumption, the stocks in Russia are said to be extremely small, the fruit being used as fast as it arrives for wine-making. Russia may therefore be looked upon as a regular customer, and as certain to absorb further considerable quantities. Another reason for the firm state of our market is the reduction law. Numerous deputations from the Greek provinces have gone to Athens to press the Government to introduce this law, and the Prime Minister has declared that if it is the will of the people he will do so."

BARTON'S

BAKING
POWDER

—IS—

ALWAYS RELIABLE

DO NOT BE
WITHOUT IT

Phoenix Coffee and Spice Mills

ASK TO SEE

Our Coffees
Spices . .Baking Powders
Etc., Etc.

They are giving the best satisfaction.

C. F. MARTER & SON

1-3 Jarvis Street

TORONTO

MAZAWATTEE TEA MEN DINE.

The annual dinner of the Mazawattee Tea Co. was recently held at the Champion Hotel, Aldersgate, London, Eng. Chief Cashier C. Moss presided, and A. Jackson, head of the sales department, occupied the vice-chair.

The toasts, "The Firm," and "The Visitors," were proposed respectively by Mr. Jackson and Mr. A. Mann, Mr. C. Bullen responding to the latter.

Mr. A. C. Oswald proposed the health of the chairman, referring to him as a man whom all loved and esteemed. In replying, Mr. Moss addressed especially the younger members of the staff. Some of them might think their duties were so humble and insignificant as scarcely to come within the notice of their principals, but he could assure them that such was not by any means the case. Each one of them, no matter how lowly the post he was called upon to fill, was watched by observant eyes, and, sooner or later, would be rewarded, if by diligent attention to work he showed himself worthy of promotion.

A further toast was proposed by Mr. C. Ballard, to those who were absent from the gathering that evening, through various causes, more especially Mr. Sidney and Mr. Geo. Densham, who had gone to Canada to open out new fields for the Mazawattee Co. He expressed the hope that they would be successful in the venture which they had undertaken, and that they would return in twelve months' time in good health, and with the satisfaction of knowing that their endeavors had been crowned with abundant success.

"The Travelers," proposed by Mr. Sidney Wells, and spoken to by Mr. Taylor, concluded the toast list. Vocal and instrumental music selections were rendered by members of the staff, and the singing of "Auld Lang Syne" wound up the evening.

GOOD AND BAD TIMES.

If all the times was good times,
An' all the skies was bright ;
There wouldn't be for you an' me
Quite so much joy in sight—
If every day the world was May,
An' all the skies was bright.

If all the times was good times,
We'd all get tired—shore,
An' shift about, an' wish 'em out,
An' show 'em to the door—
If all the times was good times,
An' not a soul was poor !

If all the times was good times,
An' nothin' went to seed ;
With nothin' left to hope for,
An' nothin' left to need—
We couldn't live, dear brethren,
With all the 'possums treed !
—Atlanta Constitution.

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.



Decorate Your Window

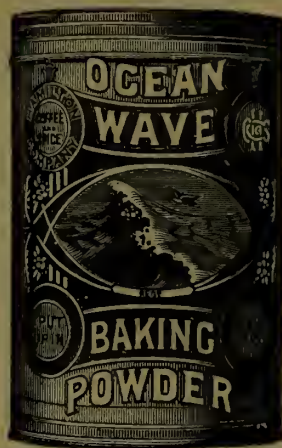
... WITH ADAMS'

Tutti Frutti Beautiful Hanger Signs

Ask your wholesale man for them
or send postal card to

ADAMS & SONS CO.,

11 and 13 Jarvis St., TORONTO, ONT.



Sold by the
Wholesale
Grocery
Trade and
the
Manufacturers,

THE HAMILTON

(COFFEE AND

SPICE CO)

Sales

Increase

Yearly

It Holds Trade

\$1000

Will be donated to a Charitable
Institution if the following
statement can be refuted :

Johnston's Fluid Beef

Contains a flocculent material. One ounce contains more muscular
nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

THE JOHNSTON FLUID BEEF CO.

Richards' Pure Soap

Is the soap that will give your customers the best satisfaction.

Dealers ordering stock now will receive framed copies of our beautiful premiums. They are high-class works of art, and are very attractive for store and window decoration.

D. RICHARDS, - **WOODSTOCK, ONT.**

To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of \$125 per month and all traveling expenses. Will be open for engagement Feb. 1st, 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 391, Vancouver, B.C., (Member of North-West Travelers' Association.) (4)

WE WANT

To send a man to every store in Canada to show samples of our goods, and would pay for a seat in a conveyance driving through the country. State terms and route now covered. B. M., care of MacLean Pub. Co., 10 Front E., Toronto.

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.



The F. F. Dalley Co., Ltd.,
HAMILTON

Sole Manufacturers.

Slee, Slee & Co.

makers of



ESTD

1812.

Pure malt Vinegar.

London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles & sauces.



This Tumbler

Can be had
for . . .

\$6 per gross

GOWANS, KENT & CO.
TORONTO.

High-class **Jams**, **Jellies** and **Marmalades**

SELL
ONLY
THE
BEST

A trial order will convince you
that they are the ~~best~~

BEST IN THE MARKET



Cadbury's Chocolates

In Fancy Boxes.

Large assortment for Xmas trade.

Quotations and Samples on Application.

FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

CURRENT MARKET QUOTATIONS

BAKING POWDER.

G. F. MARTER & SON.

Gingerbread...10	Pilot Family...5
Ginger Nuts...9	Queen's.....12
Graham Wafer 9	Reception.....14
" 2lb. pks 20	School Cake...11
Jam Jams.....11	Soda.....5
Jumbles.....11	" 3 lb pks 18
Lemon.....9	Sultana.....9
Lunch.....9	Tea.....10
Molasses Snaps 5	Variety.....12
Moss Wafers...14	Village.....7
Napoleon.....12	Wine.....8

BLACKING.

..... 4 80

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



**The Best Grocers Make
a point of Keeping it al-
ways in Stock.**

Silver Gloss
STARCH

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears
our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1 oz., 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
Matchless silver polish	24 00
Per gross	9 00
Silver Star Stove Paste	24 00
Matchless stove paste polish	
No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD.	per lb
1 lb packets	0 17
1/2 lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

OHAS. BOECKH & SONS, per doz	
Oarpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No. 1 Extra Fine Carpet Broom.	\$3 25
" 2 Carpet Broom.	3 00
" 3 Regular House Broom	2 50
" 4 Common	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

Apples, 3's	\$1 00	\$1 10
" gallons	2 65	2 80
Blackberries, 2's	1 75	2 00
Blueberries, 2's	1 00	1 10
Beans, 2's	0 85	0 95
Corn, 2's	0 85	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	0 95
" Sifted select.	1 45	
Pears, Bartlett, 2's	1 75	
" Sugar, 2's	1 50	
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	1 40	
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 30	1 40
Lobster, tails	2 25	
" flats	2 30	2 35
" Impr'l Crown flat	2 40	
Mackerel	1 00	1 10
Salmon, Sockeye, tails	1 30	1 35
" flats	1 55	
" Cohoes	1 10	1 0
Sardines Albert, 1/4's tins	13	
" 1/4's	20	
Sportsmen, 1/4's genu		
ine French high grade, key	12	124
opener	104	
Sardines, key opener, 1/4's	11	114
" Exq. fine Fr'ch, K.op. 1/4's	104	114
" 1/4's	184	19
Sardines, Other brands, 94	11	16 17
Sardines P & C, 1/4's tins	23	25
" 1/4's	33	36
Sardines Amer, 1/4's	64	8
" 1/4's	9	11
" Mustard, 1/4 size, cases		
50 tins, per 100	11	00

MARSHALL & CO., SOUTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

Comp. Corn Beef 1 lb cans	\$1 50	\$1 60
" 2 "	2 60	2 65
" 4 "	4 80	5 00
" 6 "	7 50	7 75
" 14 "	17 25	17 50
Minced Collops, 2 lb cans	2 60	2 65
" 2 "	2 60	2 65
" 4 "	3 40	3 50
" 6 "	6 90	7 00
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "	4 00	4 00
" 2 "	1 50	1 50
" 4 "	2 25	2 25
" 6 "	1 80	1 80
" 8 "	4 50	
Soups, assorted, 1 "		
" 2 "		
Soups & Bouilli, 2 "		
" 6 "		

CHEWING GUM.

ADAMS & SONS CO.	
To Retailer's	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom	150 pieces
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 80
Sweet Fern, 230 "	0 75
Black Jack, 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75

Puzzle Gum	115 pieces	0 75
Bo-Kay	150 "	0 90
Red Spruce Chicco	200 "	1 00
Automatic		
Tutti Frutti Girl	800 pieces	6 00
Sign Box (new)		
Tutti Frutti cash box	800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar		3 7

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Clock Gum comprising 500 pieces	
Gum (assorted flavors), and 1	
"Little Lord Fauntleroy" clock	3 75
400 guaranteed	
1 50 La Rosa (30-10c pieces)	1 40
2 25 Baby (100-1c. pieces)	0 65
1 80 Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.	
Per doz	
Cocoa essence, 3 oz. pkgs	\$1 65
per lb	
Mexican chocolate, 1/4 & 1 lb pkgs	0 40
Rock chocolate, loose	0 37 1/2
" 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO'S	
Chocolate—	
Per lb	
French, 1/4's, 6 and 12 lbs.	0 30
Caracacas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

RECKITT'S Blue and Black Lead

{ ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.

WE LEAD OTHERS FOLLOW

• • • •

Another Firm in Ontario are imitating
our Menthol Cough Drops.

WHILE we are aware that imitation is the most sincere flattery, still we do not want the reputation of our Menthol Cough Drops damaged without warning the trade that we are the only manufacturers in Canada of the real Menthol Cough Drop. Do not be misled by being told they are as good as ours, etc. The only ones that are as good are those made and sold by us. Put up in glass bottles. See that our name is on the package.

Toronto Biscuit and Confectionery Company

TORONTO, ONT.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.



Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes).
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

.....London and Liverpool.

POUND CAKE FRUIT CAKE SULTANA CAKE

IN 1-LB. BOXES.

For New Year's Trade

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homopathe's, 1/2's, 8 & 14 lbs	30
" Pearl " " " " "	25
" London Pearl 12 & 18 " "	22
" Rock " " " " "	30
" Bulk, in bxs.....18	
Royal Cocoa Essence, packages..	1 40
EFP's.....	
Cocoa—	
Case of 112 lbs each.....	0 35
Smaller quantities.....	0 37 1/2

FRY'S	
(A. P. Tippet & Co., Agents)	
Chocolate—	
Carracas, 1/2's, 6 lb. boxes.....	0 40
Vanilla, 1/2's, " " " " " "	0 40
" Gold Medal " Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
" Fry's " Diamond 1/2's, 6 lb bxs.	0 26
" Fry's " Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	
Concentrated, 1/2's, 1 doz in box..	2 40
" " " " " " " " " "	4 50
" " " " " " " " " "	8 75
Homopathe's, 1/2's, 14 lb boxes.....	0 34
" " " " " " " " " "	0 34

JOHN P. MOTT & CO'S	
R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopathe's Cocoa (1/2's)	32
Mott's Breakl. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracac Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs.....	35
Mott's Cocoa Shells.....	5
Vanilla sticks, per gross.....	90
Mott's Confee Chocolate.....	21c-43
Mott's Sweet Choc. Liquors 19c-30	

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb tins, per	
doz.....	\$3 75
Cocoa Essence, 1/2 lb tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes,	
1/2 lb. cake, per lb.....	22 1/2
Royal Navy Choc., 12 lb. bxs, 1/2 lb.	
cake, per lb.....	30
Mexican Vanilla Chocolate, 12	
lb. boxes, 1/2 lb. cake.....	35

WALTER BAKER & CO'S	
Chocolate—	
Premium No. 1, bxs 12 lbs each...	60
Baker's Vanilla in bxs 12 lbs each	45
Caracas Sweet bxs 6 lbs each...	40
Best Sweet in bxs, 6 lbs. each.....	28
Vanilla Tablets, 416 in box, 24 bxs	
" case, per box, net.....	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	
Breakfast Cocoa.....	55
In bxs 6 & 12 lbs, each, 1/2 lb. tins	52

BENSDORF'S	
Royal Dutch, 1/2's, cases 4 doz.....	\$3 40
" " " " " " " " " "	4 50
" " " " " " " " " "	8 50

CHOCOLAT MENIER.	
Cases of In 12	
10x12 lb lb bxs	
bxs.	
Vanilla—	
Yellow wrapper, p. lb.	\$0 34
Chomols " " " "	43
Pink " " " "	50
Blue " " " "	58
Triple Vanilla—	
Green wrapper " " "	50
Lilas " " " "	58
Bronze " " " "	65
White " " " "	73
Unsweetened " " "	38
Blue Premium " " "	42

Pastilles—	
Yellow wrapper " " "	40
Croquettes—	
Yellow wrapper " " "	45
Fingers—	
Yellow wrapper " " "	36

COFFEE.	
GREEN	
c. per lb	
Mocha.....	28 33
Old Government Java.....	25 35
Rio.....	20 22
Platation Ceylon.....	29 31
Porto Rico.....	24 28
Guatemala.....	24 24
Jamaica.....	22 20
Maracaibo.....	24 24
Caffaroma, 1 & 2 lb. tins asstd.	33
TOBACCO, MITCHELL & CO'S	
Excelsior Blend.....	34
Our Own " " " " " "	32
Jersey " " " " " "	30
Laguayra " " " " " "	20
Mocha and Java.....	35
Old Government Java.....	30 32
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28

DRUGS AND CHEMICALS	
Alum.....	lb \$0 02 \$0 03
Blue Vitriol.....	0 06 0 07
Brimstone.....	0 03 0 03 1/2
Borax.....	0 12 0 14
Camphor.....	0 65 0 70
Carbolic Acid.....	0 30 0 50
Castor Oil.....	0 07 1/2 0 08
Cream Tartar.....	0 25 0 28
Epsom Salts.....	0 02 1/2 0 02 1/2
Paris Green.....	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " " " " " " " " "	0 15 0 17
Gentian.....	0 10 0 13
Glycerine, per lb.....	0 17 0 20
Hellebore.....	0 16 0 17
Iodine.....	5 50 6 00
Insect Powder.....	0 26 0 30
Salpêtre.....	0 08 1/2 0 09
Soda Bicarb, per keg.....	2 50
Sal Soda.....	1 18 1 25
Madder.....	0 12 1/2

EXTRACTS.	
Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " " " " " " " "	1 1/2 oz. 1 25
" " " " " " " " " "	2 2 oz. 1 75
" " " " " " " " " "	3 3 oz. 2 00

FLUID BEEF.	
JOHNSTON'S, MONTREAL.	
per doz	
Fluid Beef—No. 1, 2 oz tins.....	\$3 00
No. 2, 4 oz tins.....	5 00
No. 3, 8 oz tins.....	8 75

Fluid Beef—No. 4, 1 lb tins.....	14 25
No. 5, 2 lb tins.....	27 00
Staminal—2 oz bottles.....	3 00
4 oz " " " " " "	6 00
8 oz " " " " " "	9 00
16 oz " " " " " "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases 4 doz...	6 00
Milk Granules with Cereals—	
in cases 4 doz.....	5 00

FRUITS	
FOREIGN	
c per lb	
Currants, Provincials, bbls...	3 1/2
" " " " " " " " " "	4 1/2
Filiatras, bbls.....	4 1/2
" " " " " " " " " "	4 1/2
Currants, Patras, bbls.....	5 1/2
" " " " " " " " " "	5 1/2
Vostizzas, cases.....	7
5-crown Excelsior	
(cases).....	8 8 1/2
" " " " " " " " " "	8 1/2
Dates, Persian, boxes.....	5 1/2
Figs, Eisme, 14 oz.....	9 10
" " " " " " " " " "	10 lb.....
" " " " " " " " " "	18 lb.....
" " " " " " " " " "	28 lb.....
" " " " " " " " " "	taps.....
Prunes, Bosnia, casks.....	4 1/2
" " " " " " " " " "	cases.....
" " " " " " " " " "	Anchor C, " " " "
" " " " " " " " " "	E, " " " "
" " " " " " " " " "	G & J, cases.....
Raisins, Valencia, off-stalk.	4 1/2
Fine off-stalk.....	4 1/2
Selected.....	5 1/2
Layers.....	6 7
Raisins, Sultanias.....	5 1/2
Cal. Loose Muscatels	
50 lb. boxes.....	5 1/2

Malaga:	
London layers.....	2 25
Imperial cabinets.....	2 25 2 55
Fancy Vega boxes.....	
Black baskets.....	
Blue.....	75
Dehesas boxes.....	4 05
Lemons, Fancy Floridas.....	4 00
" 250's.....	3 75
" 200's.....	3 00
" Palermos 360's.....	7 50
" Malagas l'ge cases.....	3 00

ORANGES, FLORIDAS.....	3 00
DOMESTIC	
Apples, Dried, per lb.....	5 1/2
do Evaporated.....	7 1/2
FOOD	
pe b	
Split peas.....	\$3.75
Pot barley per 49-lb. packet.....	3.75
Pearl barley, XXX.....	\$2.25
ROBINSON'S BARLEY AND GROATS.	
per doz.	
Patent barley, 1/2 lb. tins.....	\$1 25
" " " " " " " " " "	2 25
Patent groats, 1/2 lb. tins.....	1 25
" " " " " " " " " "	2 25

HARDWARE, PAINTS AND OILS.	
CUT NAILS, from Toronto	
50 to 60 dy basis.....	1 85 1 90
40 dy.....	1 90 1 95
30 dy.....	1 95 2 00
20, 16 and 12 dy.....	2 00 2 05
10 dy.....	2 05 2 10
8 and 9 dy.....	2 10 2 15
6 and 7 dy.....	2 25 2 30

5 dy.....	2 45 2 50
4 dy A P.....	2 45 2 50
3 dy A P.....	85 2 90
4 dy C P.....	2 35 2 40
3 dy C P.....	3 05 3 10

HORSE NAILS:	
Canadian, dis. 60 to 60 and 2 1/2 per cent.	

HORSE SHOES:	
From Toronto, per keg.....	3 80

SCREWS: Wood—	
Flat head iron 80 p.c. dis	
Round " " 75 p.c. dis	
Flat head brass 77 p.c. dis	
Round head brass 72 1/2 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under).....	1 10 1 15
2nd " (26 to 40 inches).....	1 30
3rd " (41 to 50 ").....	2 90
4th " (51 to 60 ").....	3 20
5th " (61 to 70 ").....	3 50

ROPE: Manila.....	0 09 1 10
Sisal.....	0 06 1 07 1/2
New Zealand.....	0 07 1 08

AXES, Per box, \$6 to \$12.	
SHOT: Canadian, dis 12 1/2 per cent.	

HINGES: Heavy T & strap.....	0 04 1 05
" Screw, hook & strap 0 03 1 04	

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons.....	per lb ... 0 04 1/2
No. 1.....	" " " " " " " " " "
No. 2.....	" " " " " " " " " "
No. 3.....	" " " " " " " " " "

TURPENTINE: Selected pack-	
ages, per gal.....	0 42 0 43

LINSEED OIL: per gal., raw.....	0 53
Boiled, per gal.....	0 56

GLUE: Common, per lb.....	0 10 0 11
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INDURATED FIBRE WARE.	
1/2 pall, 6 qt.....	\$4 00

Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pall, 14 qt.	5 50

Tubs, No. 1.....	15 50
" " " " " " " " " "	13 25
" " " " " " " " " "	11 00

Fibre Butcher Tubs (30 lbs).....	4 50
Nests of 3.....	3 40
Keelers No. 1.....	10 00

" " " " " " " " " "	9 00
" " " " " " " " " "	8 00
" " " " " " " " " "	7 00

Milk pans.....	3 25
Wash Basins, flat bottoms.....	3 25
" " " " " " " " " "	3 50

Handy dish.....	3 50
Water Closet Tanks.....	18 00

JAMS AND JELLIES.	
DELHI CANNING CO.	

Jams assorted, extra fine, 1's.	2 20
Jellies, extra fine 1's.....	2 25

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

SAUCE

We are manufacturers of John Bull, Worcester, Yorkshire and Orient Sauces, all A goods and sold everywhere by first-class grocers. Have you them for your Xmas trade? If not, order at once through your wholesale grocer, or direct from us.

Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade.....	per doz.	\$1 50
Clear Jelly Marmalade.....	1 50	
Strawberry W. F. Jam.....	2 50	
Raspberry ".....	2 10	
Apricot ".....	1 90	
Black Currant ".....	1 90	
Other Jams.....	1 55 to 1 80	
Red Currant Jelly.....	3 00	
All the above in 1 lb. clear glass pots		

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Waters, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purley" Licorice, 200 sticks	1 45
" " 100	0 72 1/2
Imitation Calabria, 5 lb bxs	0 20
p lb.....	0 20

MINCE MEAT.

Condensed, per gross, net \$12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins.....	\$0 40
" 1/2 ".....	0 42
" 1/4 ".....	0 45
Round tins—	
F.D., 1 lb. tins.....	0 25
" 1/2 ".....	0 27 1/2
" 1/4 ".....	0 25
" 1 lb. jars, per jar.....	0 75
" 1 ".....	0 25

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins.....	\$0 40
" 1/2 ".....	0 42
" 1/4 ".....	0 45
Round tins—	
F.D., 1 lb. tins.....	0 25
" 1/2 ".....	0 27 1/2
" 1/4 ".....	0 25
" 1 lb. jars, per jar.....	0 75
" 1 ".....	0 25

NUTS.

Almonds, Tarragona.....	12 1/2	14
" Formigetta.....	30	30
Almonds, Shelled Valencia.....	35	30
" " Jordan.....	40	45
" " Canary.....	30	23
Brazil.....	11	11 1/2
Cocoanuts, per 100.....	\$4 50	\$5 50
Filberts, Sicily.....	9 1/2	10 1/2
Pecans.....	10 1/2	11
Peanuts, roasted.....	10	12
" green.....	7	10
Walnuts, Grenoble.....	13	14
" Naples, cases.....	11	12
" Napots.....	11	12
" Borden.....	8	10

RICE, ETC.

Rice, Aracan.....	3 1/2	3 1/2
" Patna.....	4 1/2	4 1/2
" Japan.....	5	5
" Imperial Secta.....	5 1/2	5 1/2
" extra Burmah.....	3 1/2	4
" Java extra.....	6 1/2	6 1/2
" Gennine Carolina.....	9 1/2	10
Grand Duke.....	6 1/2	6 1/2
Sago.....	4 1/2	5 1/2
Tapoca.....	4 1/2	5 1/2
Goathead (finest imported).....	6 1/2	6 1/2

SPICES.

GROUND	Per lb.
Pepper, black, pure.....	\$0 12 00
Pepper, white, pure	20 28
" fine to superior....	10 5
Ginger, Jamaica, pure	25 27
" African.....	16 18
Jassia, fine to pure	20 25
Cloves, " "	18 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 30

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7 1/2
Durham corn starch.....	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5 1/2
" " Bbls.....	4 1/2
" " Kegs.....	4 1/2
Canada Laundry.....	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers.....	7
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb. cartons.....	7 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.....	5 1/2
Canada Laundry.....	4 1/2
Silver Gloss, 6 lb. draw-lid bxs.....	7
Edwardsburg Silver Gloss, 1-lb. chrome package.....	6 1/2
Silver Gloss large crystals.....	6 1/2
Benson's Satin, 1-lb. cartoons.....	7 1/2
No. 1 White.....	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn.....	7 1/2
Canada Pure Corn.....	6 1/2

RICE STARCH—

Edwardsburg No. 1 White, 1-lb. cartoons.....	1
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	1

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS { 40-lb bxs., 1-lb pkgs., new wrappers.....	8 1/2
{ 6-lb. bxs., sliding covers (12 bxs. each crate).....	9
PURE { 36-lb. bxs., 12 3-lb. bxs.....	7 1/2
OSWEGO { 40-lb. bxs., 1-lb. CORN STARCH.....	8
For puddings, custards, etc.	
ONTARIO { 36-lb. to 45-lb. bxs., STARCH.....	6 1/2
6 bundles.....	6 1/2
STARCH IN Silver Gloss.....	8
BARRELS Pure.....	7

SUGAR.

Granulated.....	c. per lb
Paris Lump, bbls and 100 lb. bxs.....	5 1/2
Extra Ground, bbls icing.....	5 1/2
Powdered, bbls.....	4 1/2
Extra bright refined.....	4 1/2
Bright Yellow.....	3 1/2
Medium.....	3 1/2
Dark yellow.....	3 1/2
Raw Demarara.....	3 1/2

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon
Index.....	bbls. 1/2 bbls
Dark.....	25 30
Medium.....	30 35
Bright.....	35 40
Very Bright.....	50 60
Redpath's Honey.....	40
" " 2 gal. pails.....	1 25
" " 3 ".....	1 50

MOLASSES.

Trinidad, in puncheons.....	0 32	0 35
" bbls.....	0 36	0 37
" 1/2 bbls.....	0 40	0 40
New Orleans, in bbls.....	0 30	0 32
Porto Rico, hdds.....	0 38	0 40
" barrels.....	0 42	0 44
" barrels.....	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars.....	per lb
Do. 2, 6-16 and 3 lb bars.....	5 1/2
Primrose, 12 oz. cake, per doz.....	8

MORSE'S MOTTLED

Per box—in 5 box lots	
100 bars.....	\$4 75



Eclipse, 3 lbs.....	3 30
Everyday, 12 oz.....	\$4 50
Morse's Best, 12 oz.....	4 50

Queen City, 14 oz.....	3 60
Detroit, 12 oz.....	2 40
Empire, 12 oz.....	2 40
Ruby, 10 oz.....	2 10
Monster, 8 oz.....	1 50

Sweet Briar.....	Per doz.	0 85
Extra Perfume.....	0 55	
Old Brown Windsor Squares.....	0 30	
White Castile Bars.....	0 75	
White Oatmeal.....	0 75	
Persian Bouquet, paper.....	2 50	
Carnation.....	0 60	
Rose Bouquet.....	0 60	
Oriental, per gross.....	5 00	
Ocean Bouquet.....	0 45	
Pure Bath.....	1 00	
Oatmeal.....	0 85	
Unscented Glycerine.....	0 90	
Gray Oatmeal.....	0 60	
Plain Honey, Glycer., Windsor.....	0 75	
Morse's Toilet Balls.....	3 90	
Turkish Bath.....	0 60	
Infants' Delight.....	1 20	
Home Comfort.....	0 85	
33% Glycerine.....	1 25	
Floral Bouquet.....	0 50	
Stanley.....	1 00	
Heliotrope, wrapped, 1/2 doz.....	1 50	
" in gross lots.....	15 00	



SURPRISE SOAP.

1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 Box lots.	



SUNLIGHT SOAP.

1 Case.....	3 30
5 Case lots.....	3 20
Freight prepaid on 5 cases.	

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz. p box.....	4 00
Royal City, 3 lb. bar, per lb.....	0 05
Peerless, 2 1/2 lb. bar.....	0 42
Genuine Electric, 72 bars, per bx.....	2 50

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's.....	59 00
Ingots, rough and ready, 8's.....	57
Laurel, 3's.....	49
Brier, 7's.....	47
Index, 7's.....	44
Honeyuckle, 8's.....	56
Napoleon, 8's.....	50
Victoria, 12's.....	47
Brunette, 12's.....	44
Prince of Wales, in caddies.....	48
" in 40 lb boxes.....	48
Bright Smoking Plug Myrtle, T & B, 3's.....	60
Lily, 7's.....	47
Diamond Solace, 12's.....	50
Myrtle Cnt Smoking, 1 lb tins.....	70
1 lb pg, 6 lb boxes.....	70
oz pg, 5 lb boxes.....	70

MCALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid per lb	
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts.....	61 00
Do., 8 oz., R & R, 2x12, 5 and 10c cuts, 12 lb butts.....	61
Do., 16 oz., R & R, 10c cuts, 2x12, 18 lb butts.....	61
Jubilee, 7 1/2 to 10 lb, chocolate, 15 lb butts.....	58
Prince George, 8 1/2 lb caddies.....	47
Tecumseh, 8 to 10 lb (fancy chew) g's.....	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 10 lb, 20 lb butts.....	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.....	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.....	50
3rds.....	50

Sunny South, 6s and 7s, 18 lb caddies.....	46
Solid Comfort, 6s, 18 lb butts.....	44
Special, 7 to 10 lb, 18 lb caddies.....	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes.....	82
Puck, mixture, 1-8ths, 5 lb boxes.....	70
Cut Cavendish, 1-8ths, 5 lb boxes.....	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails.....	80
Apricot, dark sweet, 5 lb pails.....	65
Terms, 33 days, less 2 per cent.	

OIGARS—S. DAVIS & SONS Montreal.

Size.....	Per M
Madre E' Hijo, Lord Landsdowne.....	\$60 00
" Panetelas.....	60 00
" Bouquet.....	60 00
" Perfectos.....	85 00
" Longfellow.....	85 00
" Reina Victoria.....	80 00
" Pins.....	55 00
El Padre, Reina Victoria.....	55 00
" Reina Vict., Especial.....	50 00
" Conchas de Regalla.....	50 00
" Bouquet.....	55 00
" Pins.....	50 00
" Longfellow.....	80 00
" Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens.....	29 00
Cigarettes, all Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION OUT TOBACCO WORKS MONTREAL.

CIGARETTES. Per M

Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 65
Hyde Park.....	10 60

OUT TOBACCOES. per lb

Puritan, tenths, 5 lb. boxes.....	70
Old Chum, ninths, 5 lb box.....	75
Old Virgin, 1-10 lbpgk, 10 lb bxs.....	62
Gold Block, ninths, 5 lb boxes.....	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes.....	83
Puritan, 1-10, 5 lb boxes.....	82
Athlete, per lb.....	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.....	65
" " " 8s.....	68
" " " 8s. R. & R. 12 1/2.....	68
" " " 7s. R. & R. 14 1/2.....	58
" " " 7s. Solace 14 1/2.....	58
" " " 8s. R. & R. 16.....	58
O. V. - plug 8s. Twist 16.....	58
O. V. - " 8s. Solace 17 1/2.....	58
O. V. - " 7s.....	55 1/2
Derby, - " 12s.....	51
Derby, - " 7s.....	51
Athlete, - " 5s. Twist 9.....	74

WOODENWARE. per doz

Pails, 2 hoop, clear.....No. 1.....	\$1 50
" " " ".....No. 2.....	1 70
Pails, 3 hoops, clear.....No. 2.....	1 40
" " " ".....No. 3.....	1 60
" " " painted.....	1 60
Tubs, No. 0.....	8 50
" 1.....	7 00
" 2.....	6 00
" 3.....	5 00
On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.	
Washboards, Globe.....	\$1 90 3 00
" Water Witch.....	1 40
" Northern Queen.....	3 25
" Planet.....	1 70
" Waverly.....	1 60
" X X.....	1 50
" X.....	1 30
" Single Crescent.....	1 85
" Double.....	2 75
" Jubilee.....	2 25
" Globe Improved.....	3 00
" Quick and Easy.....	1 80
" World.....	1 75
" Rattler.....	1 30
per case.	
Matches, 50 cases, single case.....	1 70
Parlor.....	3 30
Telephone.....	3 50
Telegraph.....	3 70
Safety.....	4 00
French.....	3 00
Steamship (10 gro. in case)	
Single case and under 5cs.....	3 10
5 cases, freight allowed.....	3 10
per doz	
Mops and Handles, comb.....	1 25
Butter tubs.....	\$1 60 3 60
Butter Bowls, crates and d.....	3 60

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Cocoas and Chocolates

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INDUSTRIAL and FOOD

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BREAKFAST COCOA

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468 King St. West. Telephone 1610.

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Take one of the six sticks (in each half-pound package), break it into small pieces and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

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CHOCOLAT MENIER

Annual Sales Exceed
33 MILLION POUNDS

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DIPLOMA OF HONOR.**

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PRESIDENT. TREASURER.

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Yorkshire Relish.

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JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
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Sold Wholesale by the Proprietors, Worcester;
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and Export Oilmen generally,
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COX'S GELATINE Always
Trustworthy.
ESTABLISHED 1725.

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THE CANADIAN GROCER

VOL. IX

TORONTO, JANUARY 11, 1895.

No. 2

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
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ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1882 Only Silver Medal Paris 1875
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TO THE COURT OF HOLLAND AND THE KING OF ITALY
TO THE PRINCE OF WALES
PURVEYORS TO HER MAJESTY THE PRINCE OF WALES
CROSS OF THE LEGION OF HONOUR 1878
Bulls Head Trade Mark

IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
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ENGLISH BISCUITS

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OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

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LA CADENA—CREAM OF THE HAVANA CROP.

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HULL, Canada, Jan. 2nd, 1895.

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As the public are doubtless aware, we have been packing our Matches lately in very ingeniously constructed Paper Boxes, the invention of our Mr. Millen, and covered by Canadian Letters Patent of the 12th of May, 1892 (No. 38,938), and of 29th July, 1892 (No. 39,528), of which we are the sole proprietors. The value of these Boxes for packing matches was recognized as soon as we adopted them. Since then, some of our competitors in Canada, desiring to profit by our labor and experience, have seen fit to sell other than our matches packed in boxes of the same construction substantially as those of ours, which are protected by the above Letters Patent.

This clearly is an infringement of our Patent Rights, and, if continued, will be stopped by process of law. As a word of advice to our friends, and as a warning to our competitors, who are thus infringing upon our Patent Rights, we have decided to give this notice to all parties not to buy, sell, handle, trade in or barter with any goods that infringe the rights of

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No Verdigris in these goods
They are made in Silver Lined Pans

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Is what the
people want.

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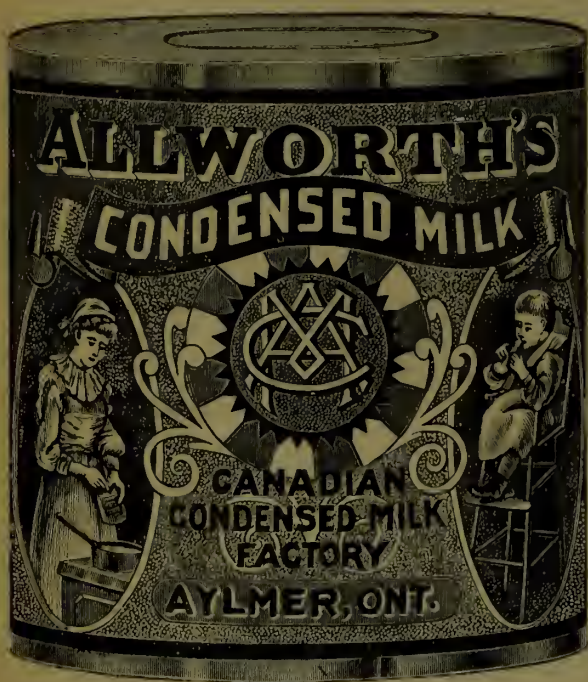
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1 lb. This Best of All Powders (Red Label) } All for
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Retailer has a good profit at this price. As this is the best Powder in the market, we want everybody to test it. Ask our travelers, or write us.

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PURE Spanish



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Pickles



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Sauce

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Security

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chances with milk that is being fed to **babies**.

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PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says :

"The Truro condensed milk, REINDEER BRAND, has been analyzed by our chemist, and found superior to the famous SWISS products."

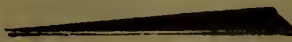
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Imperial Congou

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And Build Solidly

The foundation of a successful Tea Trade.

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GOODS

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UNEQUALLED.

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30 Years Before
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Wm. Paterson & Son, - - Brantford

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THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JANUARY 11, 1895

(\$2.00 per Year) No. 2

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HUGH C. McLEAN,
Sec.-Treas.

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THE TIDE IS TURNING.

ONE of the best evidences of returning trade prosperity is the concurrent efforts that are being made to bring the desideratum about.

The depression which has hung over the commercial world during the past two seasons is not the result of famine, pestilence or war.

It is the result of reckless speculation, reckless credits, reckless living; in a word, bad business methods.

The first turn of the screw which began to bring men to their senses was given when the Baring failure startled the world; and the tightening up process has been going on ever since, until manufacturers, merchants and financiers are perforce compelled to reform their business methods.

They are doing what the mariner does when he is in a storm—taking in sail.

The smallness of profits demands that expenses shall be brought down to meet them, that credits shall be for shorter terms, and that greater care shall be exercised in granting them. With all these demands business men are now complying.

When the cause of a patient's sickness is removed convalescence begins. And now

that the cause of the past few years' sickness in trade is being removed business is more healthy, and before a great while it will be strong and vigorous again.

Canada is no exception to the rule. Confidence is being restored, foreign capitalists are more inclined than ever before to turn their attention to the development of our amazingly rich natural resources, and already our mining and our lumbering industries are taking on new life.

One of the things we now want most of all is increased population. This is even of more importance to us than the question of tariff.

SITUATION IN CURRANTS.

IT was stated in last week's GROCER that, according to advices received by a Toronto broker, the Greek Chamber had adopted in principle a scheme for the state to withdraw from consumption the surplus currants of the production of 1894.

This week's advices, however, show that it was merely the first reading of the bill that was adopted. When it came to a second reading the bill was snowed under by 63 to 44 votes.

The object of the bill was the same as that proposed by a similar measure last year, namely, the detention and destruction of a portion of the currant crop.

The bills in question were designed for the benefit of the currant growers of the country, but it seems to have been the general opinion that the means by which it was aimed to secure the desired end would benefit the buyer more than the grower, and to this is probably attributed, in part at least, the unpopularity of the measures.

The condition of the currant grower is deplorable. In some instances the returns received by him have not been more than

sufficient to re-imburse him for the labor employed in harvesting the crop, and the question with many of them has been seriously discussed whether it would not be better to turn the vineyards into wheatfields.

For the indirect cause of the present condition of the Grecian currant growers it will be necessary to look back some fifteen years. About that time the vineyards in France were devastated by the phylloxera, and the wine manufacturers turned to the currants of Greece for a substitute. For a time their demands upon this source continued to increase, until the importation of these currants touched the enormous total of 68,000 tons in one year. This, it will be remembered, is nearly equal to one half of last year's total crop. As the demands of France increased, the growers in Greece enlarged their vineyards and increased their production.

By-and-by, of course, the vineyards of France began to recover from the effects of the phylloxera, and the wine manufacturers of France turned their attention more and more to the home-grown grape and less and less to the Grecian currant. Then it was that the troubles of the growers in Greece really began. Now comparatively few currants go to France.

But while France is not at present a factor in the currant market, Russia is. If our memory serves us right, it was only last year that that country first appeared as a customer for Grecian currants, and this fact has steadied the market when it might otherwise have fallen.

The action of the Greek Chamber, in allowing the recent bill to be read a first time, stiffened prices a little, while the rejection of the second reading has naturally had a reactionary effect. The advices, however, received this week in Toronto state that the easiness in question is thought to be only temporary. The foundation upon which this supposition is based is the fact that scarcely 40,000 tons of currants are left in Greece, while Russia, on the other hand, will require a considerable quantity of the fruit.

SUGAR STILL LOWER.

THE irregularity of the sugar market continues one of the leading features in the grocery business in Montreal, for there has been a further decline of $\frac{1}{4}$ c. per lb. on granulated and $\frac{1}{8}$ to $\frac{1}{4}$ c. per lb. on yellows at the refineries, making the total decline since the competition of German sugar first commenced to be felt a full $\frac{3}{4}$ c. Indeed, it is a question with many shrewd traders whether prices will not go still lower, as the matter has evidently resolved itself into a regular fight between the domestic refiners and their German competitors for the control of the market.

During the past week or so there have been large offerings of German beet refined sugar to the wholesale trade in Montreal at a very low figure; in fact, at a cost which will permit some of the lots being jobbed out as low as $3\frac{1}{4}$ c. per lb.

An inspection of this sugar reveals the fact that it does not grade anywhere near the domestic granulated, but the Montreal refiners are naturally afraid of the low price tempting custom.

It is understood, also, from advices to Montreal brokers, that the competition of German sugar is being felt just as keenly in the Maritime Provinces by the Halifax refiners, and that refiners' prices down there have sagged off to the same extent as those in Montreal.

The natural outcome of this unsettled feeling is very careful buying, not only by the jobbers, but by the latter's customers also, who only take what they may want in the immediate future so that they will be in a position to take advantage of any further decline if it does come.

IT IS NOT CANADA'S BUSINESS.

CERTAIN English journals suggest as a remedy for Newfoundland's woes that she join herself to the Dominion of Canada.

These journals are doubtless actuated by the best of motives, but to applaud the wisdom of them is another thing.

Canada, although the bigger and elder sister, has repeatedly since 1867 knocked at Newfoundland's door and invited her to come into the Confederation, but these invitations were rejected as often as they were made.

Newfoundland's right to do so no one will gainsay. But there is not the same opinion

in regard to her right to come in now and ask the Dominion to share her woes financial and her woes political.

No, Canada does not want Newfoundland just now. Canadians sympathise with her. We always have done. Our sympathies went out to her—and our money, too—when fire devastated her capital. Our sympathies went out to her, and our indignation blended with hers in the humility she had to bear because of the French fishery question. And we are heart and soul with her now.

But we must, first of all, be just to ourselves. We have our own problems to solve. Although there is not much fear and trembling about it, we have our national salvation to work out. If we took over our sister colony down by the sea, with her bag and baggage of troubles, we would not be just to ourselves—nor to Newfoundland herself, for that matter.

The hole which she is now in is of her own digging, and the more she is made to depend upon her own energies for getting out the better will it be for herself.

True, Newfoundland has not yet asked the Dominion to take her in. But leading English papers are suggesting such union; and a sentiment tending toward a consummation of this idea is, we are told, developing in Newfoundland itself.

If it is anybody's duty to come to the rescue of the financially swamped colony, it is Great Britain herself, not Canada. She is the mother, and has the means; Canada is but the sister, and has only the means for the supplying of her own needs.

A MATTER OF ETHICS.

Some time ago the Montreal Retail Grocers' Association appointed a delegation to wait on the wholesale men for the purpose of conferring with them in regard to handling the goods of a well-known packing company in Montreal.

The ground of the retailers' complaint was that the company in question had established and were running a number of retail stores in Montreal, and that this was unfair to the retail trade as a whole.

Since then nothing has been heard of the matter, but THE GROCER learns that the reason thereof is that it would be difficult for the wholesalers to take any rigid course as a body in the premises.

To the lay mind the remedy is simple, and lies with the retailers themselves.

Though the action of the company in question is in a sense unfair, it must be ad-

mitted that they know their own business best.

If the retailers are dissatisfied they need not handle the goods in question, and in this event the wholesalers will find, with this demand from the retailers lacking, that it will not pay them to carry them either.

DEPARTMENT STORE EVOLUTION.

WHETHER it be long-lived or short-lived, the department store era does not yet show signs of waning.

Look in whatever large city we may, the department stores are increasing rather than decreasing.

In Chicago, the home of the department store on this continent, this fact is clearly demonstrated, and in a striking manner, too.

One is frequently led to wonder whether there is a limit to the evolution of the department store; and there is a proposition on foot in Chicago which makes the answering of this question all the more difficult.

A store, we are told, is to be built in that city which is to surpass anything else in the world of its kind. Its frontage, will be 400 feet. But its uniqueness does not lie so much in its size as in the peculiarity of some of its departments.

This particular store, in addition to the general departments, will have a bank, restaurant, barbershop, swimming baths, photograph gallery, intelligence office, daily paper, etc.

This idea of a swimming bath is particularly unique. We have department stores in Toronto that serve up refreshments and one that issues a periodical. But a swimming bath in a department store is something that probably none but those who originated the idea in Chicago ever thought of.

Let us see. These department stores now sell groceries, hardware, boots and shoes, furniture, dry goods, books, confectionery, publish newspapers, dispense refreshments, shave chins and crop heads.

Where is this thing going to stop, anyhow? The competition is getting blessed near to each one of us. Even upon us newspaper men this gourmand of a department store seems to have got its eye.

By-and-by, those of us afflicted will be numerous enough and strong enough to rise up and wipe our tormentor from off the face of the earth. And what then? Why, like Banquo's ghost, it would bob up again next day.

The best thing we can do is to fight a good fight, and exercise all the push and enterprise we can command. Better results will be obtained in this way than by trying to sit on something that will not down.

HAMILTON GROCERS' OFFICERS.

The monthly meeting of the Retail Grocers' Association of Hamilton was held Wednesday night, 2nd inst. President Adam Ballentine was in the chair, and the others present were: W. R. Harvey, A. Hayes, C. Bremner, William Smye, C. Holt, C. H. Peebles, J. H. Horning, G. Powell, J. Pryke, F. R. Close, A. Bain, J. C. Bolligan, J. Ronan and J. O. Carpenter.

J. Peebles, corner Cannon street and West avenue, was admitted to membership.

The reports of the secretary and treasurer showed the association to be flourishing, numerically and financially. These officers were elected:

A. Ballentine, president.

J. O. Carpenter, first vice-president.

J. C. Bolligan, second vice-president.

W. R. Harvey, secretary.

C. Bremner, treasurer.

C. H. Peebles, J. H. Horning, J. Ronan, F. R. Close and A. Hayes, executive committee.

C. Holt and G. Powell, auditors.

J. H. Horning, who closes his store at 9 o'clock on Saturday evenings, reported the results very satisfactory, and advised others to follow his example.

A committee was appointed to purchase glass jars for the season.

A letter from the London Association relative to the fees for the inspection of weights and measures was laid over for further consideration

FAILURES IN 1894.

R. G. Dun & Co.'s Weekly Review of Trade has the following to say regarding failures for the past year:

"Failures for 1894 are fully reported this week, being 13,885 in the United States and 1,856 in the Dominion of Canada. Liabilities in the United States were \$172,992,856, and in Canada \$17,616,215. Neither the decrease of over half in this country, nor the increase of over 40 per cent. in Canada is surprising, but the statement shows that most of the decrease in the United States is in manufacturing liabilities, while the entire increase in Canada is in liabilities of trading concerns. A few states, including New York and Pennsylvania, show more failures than in 1893, and in a few southern states the amount of liabilities is larger, but in central and western states very much smaller. In eleven of the last thirty-eight years, reported liabilities have been larger than in 1894, though for this year and 1893 the statement is confined to commercial failures, as it was not in former years. The failures have been 12.5 in every thousand firms doing business; the liabilities have averaged \$132.77 to each firm in trade, and in proportion to the volume of solvent busi-

ness represented by all Clearing House exchanges, \$2.63 for every \$1,000."

Bradstreet's reports 373 failures in the United States during the past week, against 480 for the corresponding week in 1894, and 313, 339 and 391 in 1893, 1892 and 1891. The Middle States had 77, New England 39, Southern 100, Western 80, Northwestern 45, Pacific 23, Territories 9. Canada had 39 and Newfoundland 2. About 83 per cent. of the failures reported had \$5,000 or less capital, and 11 per cent. had from \$5,000 to \$20,000 capital.

HALIFAX IMPORTS AND EXPORTS

The imports of sugar and molasses into the port of Halifax during 1894 were as follows:

	SUGAR.			
	Hhds.	Tcs.	Bbls.	Bags.
Windward West India Islands	4,404	511	12,400	29,895
East Indies, etc.	.....	.....	.....	140,772
Cuba	.....	.....	.....	100,257
Beetroot	.....	.....	.....	34,559
Demerara	.....	.....	50	29,036
Porto Rico	2,662	4	103	3,155
Brazil	.....	.....	.....	14,500
Jamaica	228	130	568	862
	7,294	645	13,181	353,036

The imports for previous years were:

	Hhds.	Tcs.	Bbls.	Bags.
1889	12,425	939	2,952	120,020
1890	13,698	199	3,192	137,813
1891	7,069	64	1,083	222,204
1892	5,507	464	3,500	276,735
1893	3,290	279	9,017	240,276

MOLASSES.

	Pchs.	Tcs.	Bbls.
Porto Rico	3,572	320	285
Antigua	1,692	234	696
Barbadoes	1,485	138	151
Demerara	608	.....	.....
St. Croix	378	.....	790
St. Kitts	243	.....	174
	7,978	701	2,096

The imports for previous years were:

	Pchs.	Tcs.	Bbls.
1889	12,216	975	2,147
1890	12,765	830	1,828
1891	12,898	1,498	1,066
1892	9,730	773	1,772
1893	9,092	812	1,212

The exports of fish from Halifax during the year just close were as follows:

	Qtls., dry.	Bbls., pkld.
Jamaica	103,757	44,745
Porto Rico	59,943	5,784
Demerara	45,099	4,186
Cuba	46,985	.....
Hayti	14,902	5,738
Trinidad	6,604	381
St. Kitts and Nevis	6,165	1,229
Barbadoes	4,967	370
St. Croix	2,957	1,575
Brazil	4,673	.....
Antigua	2,017	757
Dominica	930	97
St. Thomas	730	312
Bermuda	570	.....
	300,299	65,124

The exports for previous years were:

	Qtls., dry.	Bbls., pkld.
1889	267,728	38,175
1890	241,539	36,983
1891	247,537	36,170
1892	262,896	45,773
1893	238,807	46,206

MONEY AND STOCKS.

THE feature of note on the Toronto Stock Exchange during the week is the recovery in Ontario Bank stock. The direct cause of this is the assurance that a large account, in which the bank was supposed to be interested, is under \$15,000 instead of being \$200,000, as it was at first reported. Ontario's stock is now 100 asked and 92 bid. This is 8 and 5/8 points respectively higher than about ten days ago. It is almost needless to say that there is joy in the hearts of those who bought freely of the stock in the days of its weakness.

Next to Ontario Bank stock the place of interest on the Stock Exchange has been the weakening tendency in insurance stock, in consequence of the heavy losses incurred by some of the companies in Sunday morning's fire.

There has been a little more demand for call loans, and it is thought there may be a stiffening of rates in consequence. At the moment, however, 4 to 4 1/2 is still the idea.

The dividends for loan and insurance companies are being paid, and the amounts being received from this source I understand, either have been or are being largely reinvested in small lots.

Toronto Street Railway stocks continue to gather strength, 63 1/2 now being asked and 63 bid. There have been a few transactions around 63, but on the whole business is quiet in this stock.

There is about the usual amount of commercial paper being discounted. The range is still 6 to 7 per cent., with 6 per cent. as the ruling figure. In New York rates on commercial paper were 2 3/4 to 3 per cent. for for sixty to ninety-day endorsed bills receivable, 3 to 3 1/2 per cent. for four months' commission house and prime four months' single names, 3 1/2 to 4 per cent. for prime six months, and, 4 1/2 to 7 per cent. for good four to six months' single names. Larger offerings are expected.

The aggregate returns of the clearing houses of the United States for the year 1894 were \$45,615,280,187, compared with \$54,309,562,775 for 1893, a decrease of 16 per cent. The decrease in New York alone was 22 per cent. Among the large cities the only one to show an increase was Cincinnati, its clearing being 0.2 per cent. larger than in 1893. In fact, generally speaking, the southern cities make a better showing than do the northern.

Exports of gold from New York last week aggregated \$4,500,000. This is the largest in any week since August, and brings the Treasury's actual gold balance down to nearly \$82,000,000. ARGUROS.

THE INDUSTRY WAS NATURAL.

MR. PAGE, of Page & Desrosiers, Sandwich, was in Toronto this week. Page & Desrosiers are one of the most enterprising firms in Sandwich. They conduct two general stores in the town, one being started last year whose special object is to supply vessels plying on the Detroit river. In addition to the general stores they are extensive manufacturers of hand-made wool mits, turning out over 1,200 pairs weekly.

"We started the manufacture of wool mits about four years ago," said Mr. Page, in reply to a question, "and our output has steadily increased. Our business has heretofore been principally with Montreal and Winnipeg. One house alone in Montreal takes about 5,000 pairs from us. We have not done much in Toronto yet, because we have made no special effort to do so. Now, however, we are making a push in this direction, and that is why I am here. Up to the present our business has all been done through correspondence, but we have decided to try what we could do by personal contact with the trade. This is my first trip out with that end in view, and after I get through here I shall go on to Montreal."

"How did you find business last year?" I queried.

"It was good. The only difference we found was that we had to get out and hustle a little harder for the dollars. Of course, trade generally has been quiet in western Ontario. There is, however, an improvement in business in Detroit, and we on our side of the river are feeling the benefit of it."

The experience of Page & Desrosiers in the manufacture of hand-made wool mits points a moral: They started an industry which was natural to that part of the country, and they have been successful. If the business men of the different cities, towns, etc., of the country would give their attention more to the stimulating of industries that are native to their localities, many places would be better off than they are today.

THE FLORIDA ORANGE SEASON.

THE N. Y. Journal of Commerce of Monday last had this further to say regarding the recent damage to the Florida orange crop by frost:

"Some conservative idea of the destruction to the orange crop in Florida by the cold weather last week can now be formed by the fruit trade through the medium of telegrams and letters from the orange-growing districts.

"There appears to be doubt but what the destruction has not been materially exaggerated. What may be termed an average estimate places the stock of good sound fruit at 500,000 boxes, out of a total of 3,000,000 boxes remaining in Florida. One of the

largest receivers said on Saturday: 'The question now is whether the fruit will arrive here sound or nearly so. Experience has taught us during previous cold seasons that the fruit has landed in virtually sound shape, although very light and without juice. It is also a question whether the freeze has been severe enough to ruin any keeping qualities which the fruit might have left, and if the fruit is going to arrive here in a rotten condition, it would certainly be better for all parties concerned if the season should be closed at once, and none of this badly frozen fruit shipped out of the state of Florida.

"On Monday (to-day) there are several carloads due here, over the Pennsylvania railroad, of oranges taken from the interior of the trees after the freeze. An examination of this fruit may be the means of guiding the fruit trade as to what is best to be done for the future.

"There are in port and on the way from the Mediterranean about 40,000 boxes of Sicily oranges to arrive during the current month, but this is a very light supply if Floridas are shut off, in fact, it figures only a little over the usual weekly Florida receipts in this market. Prices on oranges must continue high through January, and all good Florida fruit is firmly held here at \$4.50 per box on desirable sizes. The last auction sale of Mediterranean fruit held on Thursday last show a range of prices from \$2.25 to \$2.65 per box, an advance of almost \$1 per box over previous sales of similar fruit.

"Reports are to the effect that receipts will necessarily be very light from the fact that nearly one-half of the crop had been shipped before the freeze and the other half is undeniably and positively injured to such an extent as to prompt its being shipped.

"As a rule, after a heavy freeze in Florida this market is inundated with frozen fruit, but I feel safe in saying that this case will be an exception, because the fruit has been too badly injured.

"It was reported that the transportation companies were demanding freight payments in advance, but agents interviewed by Jacksonville papers deny this allegation, but they said this course would be pursued where the quality of the fruit was so poor as not to escape detection before it left the state. And the whole sum total of the matter is that the Florida season is practically at an end.

"The situation affects thousands of men who deal in fruit, but none so much as the small grower in Florida—it is, indeed, a serious matter to them. It is true many of them have marketed or sold their crops, but they are just as badly off if they sold f.o.b. cars, owing to the clause in the contract reading 'merchantable fruit in good order,' as frosted fruit is not merchantable."

"Edward Ruhlman says that the 'freeze out' was the most disastrous he can remem-

ber. No warning was given of the fall in the temperature, and from latest advices very little was saved. Vegetables are beyond recovery. Oranges, grape fruit, tangerines, etc., froze solid on the trees. The pinneries of the state are destroyed root and branch.

"Both the Clyde and Ocean steamship companies have announced an emergency rate of just half of the rate ruling previous to the freezing, but accompany the same with a stipulation that the freight must be paid in advance. The trade says of the reduction that it is certainly an evidence on the part of the transportation companies to do what they can to relieve the Florida shippers, and their action is appreciated. The rate now from Jacksonville to New York is 17½c. per box.

"The railroads, it is claimed, will lose about \$500,000, while the loss to the grower is estimated at \$2,000,000. This does not cover the loss of young orchards. As one receiver said, it is all right to reduce the steamship rates, in fact, is an act which should not be forgotten by the fruit trade, but the cartage from the groves is just the same, and in many cases that is the most potent factor in the situation.

"A well-known importer received a cablegram from Sicily on Friday stating that the fruit growers there refuse to sell their fruit this season to shippers, preferring to ship on their own account. This move on the part of the growers is due to the loss sustained by Florida by the recent blizzard. Several weeks ago, it is said, the market for oranges in Sicily opened quite low. As Florida expected to yield a crop of about 5,000,000 boxes, the importers of Mediterranean fruit here were timid about negotiating, preferring to wait until the greater part of the Floridas were marketed. When the report reached this city from Florida that the orange belt had been visited by frost, cables were sent to Sicily accepting previous offers, but the growers there, learning of the loss of Florida crop, refused to fill these orders."

Established 1850

1895.

New Goods for the Spring Trade.

Our Travelers are all out on their respective routes with a most complete set of samples for immediate delivery and import of

China, Crockery, Glassware, Etc.

It will pay every DEALER to go carefully through the lists of original packages and inspect the samples.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

Have You Any Difficulty

TEAS?

In matching former
purchases of

If you have, see our Travelers' Samples, or write us.
We are free sellers.

LUCAS, STEELE & BRISTOL, - HAMILTON

CUTTING

Packs the Best

California Fruits

WE HAVE THEM. HERE THEY ARE

Evaporated Apricots	Dried Pitted Plums	Dried Nectarines
Dried Pears	Dried Peaches	Dried Silver Prunes

We also offer Italian Evaporated Cherries and Australian Prunelles.

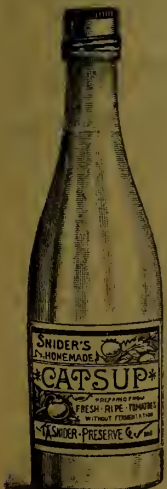
James Turner & Company - Hamilton

PERFECTION.

"SNIDER'S" HOME-MADE

Tomato Catsup and Soup

For Sale by Leading Wholesale Grocers.



WRIGHT & COPP, AGENTS

TORONTO.

DRY GOODS.**TORONTO MARKET.**

TRADER during the last two weeks in December was quite pleasing to the wholesalers generally. Orders were numerous, and the semblance of a lively movement was kept up, even if there was no great breadth in trade.

Since January 1st, however, the orders have perceptibly dwindled, so far as present shipments are concerned. Letter orders are very sparse and sparing. A few sorting orders, for small lots of blankets and heavy woollens are being received and are somewhat gratifying. But the demand is not general.

On spring account, the orders are coming in somewhat slowly and sparingly. It is perhaps too early to judge, as many of the travelers did not go out until this week, last week being given up mostly to municipal politics.

MONTREAL MARKET.

The travelers will go out this week on their regular placing trip, and already, if the letter orders that have been received are any indication, they have reasonably fair prospects. These letter orders have comprised both spring goods and sorting supplies.

There have been quite a good sized lot of American colored cottons received since the

end of the year, so that it seems that we have not heard the last of American competition in this respect.

Payments are rather better than they were, a large amount of the December arrears being wiped off, and it is expected that the 4th of February will show better returns. The city retail trade also has picked up considerably during the past fortnight.

THE PRICE OF OYSTERS.

The cold weather of the past two weeks has served to bring out the annual Baltimore prophecy of higher prices ere long for canned oysters. The cost of raw stock, it is pointed out, has advanced considerably, and the supply, it is claimed, has fallen off enough to force greater or less curtailment of canning operations. One authority presents data showing that canners of Cove oysters in Baltimore packed only 543,000 bushels of the bivalve during the first eleven months of 1894, against 666,000 bushels during the corresponding period in 1893. The pack since then has been moderate and the record for 1894 is said to show the smallest output that the canneries have made in ten years. As to the amount of stock carried over from last year no particulars are given, but that it was considerable is an open secret, and it would seem safe to venture the statement that there will be enough canned oysters to supply the wants of the trade during the next twelve months. —N.Y. Journal of Commerce.

SHREDDED CODFISH AT THE FAIR.

Beardsley shredded codfish needs no introduction to the trade. It is known, and known favorably. But readers of THE GROCER will no doubt be interested in learning what the Denver papers had to say, not only about the shredded codfish but the other lines of goods manufactured by J. W. Beardsley's Sons, New York, that were shown at the Pure Food Exposition in that city.

From a trade paper we take the following: "Beardsley's Sons' booth is the favorite of all visitors, and those who have tried their goods for the first time were delighted as well as astonished at their excellence; in fact, they could hardly realize such a class of goods could be put up. The shredded codfish is the natural salt codfish, picked up by machinery that disintegrates the fibre without affecting the flavor. It is odorless and requires no soaking or boiling, and one pound will go further than two pounds of any other codfish.

"The Acme sliced smoked beef put up by the same firm cannot be equalled in the world. It is not chipped in rough, thick, wedge-like pieces, but is sliced by machinery and every particle in the can is eatable. It will keep any length of time, in any climate, and every can sold is guaranteed to give satisfaction or the money is refunded. Their boneless Scotch herring put up in cans is the choicest relish in the market."

TO ALL OUR CUSTOMERS AND FRIENDS

... We wish you

**A Happy and
Prosperous New Year**

H. P. Eckardt & Co.

Wholesale Grocers.

.....TORONTO, ONT.

Fine Chocolate Goods

Three Grades

**Supreme
Extra Fine
Elite**

SUPREME goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pietou, N.S.

Moir & Co.'s

To retail at 5 and 10 cts.

ALSO

Moir & Co.'s Jelly Powder

Kipper Paste AND Bloater Paste

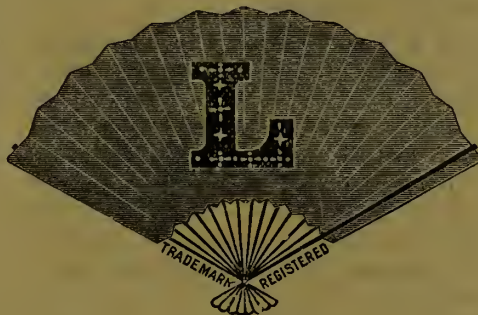
DAVIDSON & HAY

Wholesale Grocers

TORONTO

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

If you want

Genuine

LABRADOR HERRING

LARGE
FAT AND
BRIGHT



MUNN, BAINE, JOHNSTONE
and RORKE BRANDS JUST ARRIVED

SEND TO

STEWART MUNN & CO.

J. F. Ramsay, Toronto Agent.

Board of Trade Building, MONTREAL.

LOOK OUT!

Our travelers will be on the road in a few days
with a full range of samples of

Brooms
Whisks
Brushes

Woodenware
Matches
Twines

Cordage
Baskets
Mats

Mirrors
Cigars
Tobaccos

And General Grocers' Sundries.

Our Prices and Terms
Will be Found Right.

H. A. NELSON & SONS

Toronto and Montreal.

TRADE CHAT.

JOHN Whitchelo, a prominent merchant of Moosomin, dropped dead in the Baptist church the other night. He had just entered the church, and was walking up the aisle to his pew, when he fell to the floor and was picked up dead. Heart disease was the case.

A new boot factory, to be called the Standard Boot Co., is to be established at Levis, with a capital of \$25,000.

Over 400 wagon load of dressed hogs were delivered in Chatham in one day last week. There were 10 to 12 hogs averaging 200 lbs. apiece to each wagon.

Mr. Na'rn, of the Winnipeg oatmeal mills, has put in machinery for the manufacture of pot and pearl barley. The product made at home from Manitoba barley is said to be superior to the imported goods.

Brantford, Jan. 7.—The white mill, owned for many years by D. Watts, was purchased to-day by W. B. Wood, M.P.P., and his brother, for \$7,000. They will put entirely new machinery in the structure, and expect to employ additional men.

The business heretofore carried on under the name of Hislop, Meldrum & Co., Montreal, wholesale dealers in country produce, have dissolved by mutual consent. Mr. Hislop has taken over the Commissioner street business and Mr. Meldrum the Brennan street business.

At the annual meeting of the Calgary Board of Trade, held recently, the attendance was good. The following officers were elected for 1895: President, James Bannerman; vice-president, A. McBride; treasurer, A. Allan; secretary, I. S. G. Van Wart.

A Stratford despatch says: "Most of the cheese factories of this important dairying district have been recently holding their annual meetings. The reports show that on the whole the results of the year's operations have been very satisfactory to the patrons. Mr. Chas. Fry, a patron of the Avondale Cheese Factory, received for six months \$599.18, or an average of \$38 per

cow. He did no extra feeding throughout the season, although the fall pasture was very scant."

One of the prettiest weddings in Stratford for some time was on Wednesday week, when Miss Frances Graham, sister-in-law of Ald. W. Hepburn, was married to Mr. John S. Chambers, one of the leading business men of Birtle, Man. Miss Mader, of Atwood, assisted the bride, while Mr. Alex. Ballantyne supported the groom. Rev. E. W. Panton of St. Andrew's Church conducted the ceremony.

W. J. G. Dickson, commission merchant, South Edmonton, who has been shipping oats to Brackman & Ker, of British Columbia, for milling purposes, has received word that his shipments have been very satisfactory, and that an unlimited quantity is wanted. Mr. Dickson has also made a shipment of malting barley, and is making arrangements to ship dressed beef, pork, mutton, game and butter to British Columbia.

TRADE IN MARKHAM.

Mr. E. H. Wilson, one of Markham's leading merchants, was in Toronto Tuesday. "In spite of the hard times," said he, "we had a fairly good holiday trade." All the local manufacturing industries he reported to be well employed, with the exception of the wagon works, which has been shut down the past three weeks. The woolen mill, which employs 60 hands and pays out \$120,000 annually in wages, has orders enough on hand to keep it running for the next six months.

"Are you shortening credits out that way?" I ventured.

"Yes, we are," he answered with emphasis. "I would, if I could have my way, do nothing but a strictly cash business. As it is now, we do not give much credit, while for the comparatively little we do, we render accounts monthly, where at one time it was once a year or once every two years."

Mr. Wilson was one of the successful candidates for a seat at the School Board at Monday's municipal elections.

ANOTHER CUSTOMS ORDER.

A NEW Customs order has been received at Halifax, signed by Mr. Watters, "acting commissioner of Customs."

It provides that outward manifests shall only be available to the particular exporters concerned in the case, and that the Customs are to furnish the press with a summary of the exports, description and quality, but nothing more.

Hitherto, the outward reports have been available to the press and the merchants generally, and they copied the lists of various articles shipped, with the name of the exporter.

The collector at Halifax, on being asked to interpret the order, said that heretofore the press, when requesting a list of the exports, could not see the outward reports, but the officials would supply them with the total amount of each article shipped, and the value, but not the name of the shipper.

It is needless to say the order gives general dissatisfaction, especially with the fish exporters.

What brought about the order has not as yet transpired, but it is thought that one or two small dealers who did not wish to see their names in print made a complaint.

A small manufacturer of Halifax stated recently that the publishing of his name with his exports gave Montreal people in the same business a chance to locate his markets. He had a good business in Newfoundland at one time, but Montreal took it from him, and he blames the publishing of the exports for it. Keener business methods were, doubtless, the true cause.

HE NEVER CAME BACK.

DEAR GROCER,—Enclosed please find cheque for \$4, which pays my subscription to July 1, 1895. I did not forget—how could I?—when I have the weekly reminder as regular as clockwork. I was expecting Mr. Cameron along—in fact, I have been looking longingly for his genial countenance dropping in—but, to the best of my knowledge, he has not favored the Classic City with a call in about two years.

Wishing you the compliments of the season, I remain, respectfully yours,

Stratford, Jan. 1, 1895. TH. J. DOAK.

COCOA



Does not produce nervous irritation, sleeplessness, weakening of the stomach, etc.

Buy Bendsorp's "Royal Dutch" **COCOA**—It is the purest, richest, and strongest of all Cocoa productions.

Put up in $\frac{1}{4}$ lb. tins, price, \$2.40 doz.

" $\frac{1}{2}$ " " " \$4.50 "
" 1 " " " \$8.50 "

Gives Satisfaction—and the dealer a good profit.

COFFEE



Is indispensable for breakfast. The most delicious cup of coffee is

CHASE & SANBORN'S

"Seal" brand, 2 lb. tins—whole or ground.

Cases 15 tins, price, 36 cts. per lb.

There is nothing to equal this magnificent blend of Java and Mocha—absolutely pure.

MILK



The "Reindeer" brand

Condensed Milk

is noted the world over for its purity and flavor, and is the nearest production to natural, sweet, uncondensed milk. It is free from taint, and safe in all cases, and is rapidly becoming an indispensable household article.

Cases 4 doz. at \$7.00 case.

TEA -

The "Orient" Tea is the perfection of Breakfast teas—pure Ceylon and India blended. Put up in $\frac{1}{2}$ lb., 1 lb. pkgs., and 5 lb. tins. Price, 35 cts. lb.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

TO INSPECT FRUIT IN SICILY.

A movement of interest to the fruit trade is on foot in New York to introduce a system of inspection of oranges and lemons in Sicily before shipment, in order to protect the merchant and banker here. The present system in forwarding consignments from Sicily is unsatisfactory. Importers are informed, according to N. Y. Journal of Commerce, that they must do the same as others in regard to advances or the trade will go to someone else. For the past twelve years a number of movements have been attempted to fight against the "advance" system, but the movements have not become general and have proven unsuccessful.

The disastrous season experienced by the importers last season is attributed to the rivalry between the steamship companies to get the fruit and the large amount of trash shipped. A fruit inspection system will, it is argued, do away with this evil, and will be a great protection to bankers. The present banking system is as follows: A letter of credit is obtained from a local banker, through whom bills of exchange on the most convenient foreign city are obtained. When these bills are accepted the importer receives the bills of lading and invoices of the goods through the banks, for which he gives in return a trust receipt. The terms of the agreement do not restrain the importer from selling the goods, but the property or the

proceeds of their sale must be held in trust for the banker until such time as the acceptance, or indebtedness, has been liquidated. This procedure, it is claimed, is usually followed when an advance is obtained on goods in transit and payment is made to the shipper.

The proposed plan of inspecting green fruit before shipment will, it is believed, prevent exporters from fraudulently increasing their invoice values when the quality of the fruit is inferior. The banker's foreign correspondent goes entirely by the marks, but regarding the quality of the fruit he does not know, as he must rely on the truthfulness of the exporter.

THE FAVORITE SALESMAN.

It makes no difference whether the store is large or small, people prefer to make purchases of their favorite salesman, says Ohio Merchant. He may be the proprietor, or he may be a clerk, but there is always hesitancy when a customer is called upon to buy of any but the favorite salesman. In the large city retail stores the ladies generally have a clerk in each department with whom they become familiar, and in whose statements they learn to have confidence. The same is true of the country store; the favorite salesman is found there also. It is not uncommon for death to remove from a familiar place a favorite

salesman, and then the regrets are heard from those who sincerely miss the one who attended to their wants for years maybe. The ambition to please the patrons of the store is very laudable, and it is a position that every clerk can aspire to. The eulogies spoken by the plain country people when the favorite salesman steps from the ranks are often more eloquent in their homeliness than the polished sentences of the memorial service.

The writer's attention was once called to this by an incident that came within his observation. A merchant died suddenly, and a few days after the burial an old woman and her daughter called at the residence of the widow to express their sympathy in the hour of bereavement. There was the usual greeting, when the visitor said, "Bein's I was down I thought I would come in." Though ungrammatically expressed there was never a more sincere tender of sympathy made. It lacked polish, but it was honest, and as she spoke of the death of the man with whom she had transacted a good deal of business in the years that had passed, it was clearly apparent that he had left honest friends behind.

The heartfelt eulogy is the one that speaks the loudest. It may be ever so homely, but there is a ring to it that is a voucher for its sincerity. There is many a hard-working clerk in the land to-day who will some time have it said of him, "I shall miss him." That may be a simple statement, but it will be the guarantee to those who hear it that the work of some salesman was well done.

The Superiority

OF THE IRELAND COMPANY'S BRAND OF

Breakfast Cereal Foods

IS RECOGNIZED BY THE TRADE.

IS APPRECIATED BY THE PUBLIC.

Our leading lines are

Desiccated Rolled Wheat
Desiccated Rolled Oats

Snowflake Barley
Buckwheat Flour

Your Order Will Receive Our Prompt Attention.

(Self-Rising.)

THE IRELAND NATIONAL FOOD CO., LTD.

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

OPERATING

the largest and most complete Breakfast
Cereal Food Mills in the Dominion.

TORONTO, CANADA

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Jan. 10, 1895.

GROCERIES.

TRADE is again returning to its wonted channels. Travelers' orders are beginning to come in, and more local dealers are to be seen around the warehouses. The buying, however, is in small sorting-up lots, but business, on the whole, seems to be recovering from the holiday quietude in a more satisfactory manner than was anticipated it would. The unsettled condition of the sugar market is the predominating feature in trade, prices being practically without a basis. The long expected new season's Bosnia prunes are arriving this week. Foreign dried fruits are quiet at much about the same prices as previously quoted. Teas are beginning to attract a little more attention from the wholesale trade, but retailers' wants are still limited in this respect. Payments are fair.

CANNED GOODS.

Business is still only of a moderate character, and prices remain as before. There is no special feature to note. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.20 to \$2.65, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.20 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins.

COFFEES.

Fresh shipments of green Rio coffee have arrived on the market during the week, but stocks are nevertheless still light. Invoices are costing higher, and we quote slightly higher on the local market. We quote green, in bags, as follows: Rio, 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Business is still of a moderate character with prices as before. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Business continues quiet and featureless. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Demand is almost nil. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The condition of prices was probably never worse than it is to-day. Prices

are lower, and still tending downwards. The primary cause of the decline is, of course, the determination of the refiners to try and keep out the German granulated article. One refinery, the St. Lawrence, is placing an off-grade granulated on the market for the special purpose of meeting the latter. There is a difference of opinion regarding the relative qualities of it and the German granulated. The agent of an opposition refinery expressed his opinion that it was superior, and a sample that THE GROCER saw was certainly not so tinged with blue as is the German granulated. As to its saccharine matter, we know nothing. Jobbers are quoting this off-grade sugar at 3¾c., while ordinary domestic granulated is quoted at 3¼ to 3½c. Yet sales are being made, it is asserted, at even lower figures than these. Yellow sugars have not declined to the same extent as granulated, and prices range from 3¼c. up. Further shipments of German granulated sugar are arriving this week. This sugar was ordered some six weeks ago, and as delivery has not been made as soon as anticipated, considerable dissatisfaction is heard, particularly as prices have since then declined materially, and jobbers will lose money on this shipment. Not much interest is being taken in Demerara raw sugars, and some of the wholesale houses express themselves against taking hold of them again. The idea for Demerara raw sugar is 2½ to 3c., and Muscavado 3c.

SYRUPS.

There is not much doing in syrups, and the little that is going out seems to be prin-

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

—THE—
Windsor Patent Brush Co., Ltd.
SANDWICH, ONT.,



Solicits your order
for Brushes,
Whisks,
and Brooms.

Send in your order
direct.

Our Patent Broom
has the call, and
we warrant it in
every respect su-
perior to any other
like article on the
market.

The WINDSOR PATENT BRUSH CO., Ltd.
SANDWICH, ONT.

WHY SHUT YOUR EYES

To the merits of an
article like

"SALADA"

CEYLON TEA ?

Ask yourself how it could possibly, without EXTRA-
ORDINARY QUALITY, in four years, become the tea
of one of every four persons in the city of Toronto ?

Many men's curse is blind, unreasoning prejudice.

Yet the world moves.

Will you stand still ?

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS—Continued

cipally in the cheaper grades, at 23 to 28c. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Dull and unchanged. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

There is a little better movement in teas. The strength of Japan teas is the principal feature to note. While no change has taken place here, prices are higher in the United States. One New York house that usually has about 65,000 packages about this time is now holding but 15,000 packages. We quote ruling prices on the Toronto market as follows: Young Hysons, 12 to 18c. for low grade; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums; 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums and 30 to 45c. for high grades.

DRIED FRUITS.

Valencias are only in light demand. Selected fruit is still scarce. We quote good fruit as before: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Malaga raisins are dull and nominally unchanged. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins are 1s. higher in Smyrna, but there is no change here. Business is of the usual character. Quotations are: Ordinary, 4¾ to 5¼c.; good, 5½ to 6c.; fine, 6½ to 7c.; finest, 8 to 9c.

New season's Bosnia prunes are arriving this week, but they were not in time to enable us to get quotations. French prunes we quote as follows: E., 4¼c.; D., 5c.; C., 6c.; B., 7c.

There is not much doing in currants, and the little demand there is, is chiefly for the better grades. Quotations on the Toronto market are still as follows: Filiatras, half barrels, 4 to 4¼c., barrels, 4¼c.;

fine Filiatras, half barrels, 4¾c., barrels 4¾c.; Patras, 5½ in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases; Panartes, 8 to 8½c.

Figs are dull at nominally unchanged prices. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

BUTTER AND CHEESE.

Low grade and medium butter is still plentiful, but choice butter is scarce. Large rolls are in liberal supply and demand is chiefly for them, but the majority of them are off flavor. Creamery butter is in fair demand only. Prices are much as before. We quote jobbing prices: Dairy—Choice tubs, selections, 16 to 17c.; low grade, 10 to 12c.; fresh pound rolls, 16 to 17c.; large rolls, 13 to 14c. Creamery—Tubs, summer makes, 17 to 19c.; winter makes, 21 to 22c.; pound prints, 21 to 23c.

GREEN FRUIT.

Since the close of the holiday season business has been very dull. The feature of the market is the high price of oranges, consequent on the destruction of the Florida crop by the recent heavy frosts. Both Floridas and Valencias will probably go higher still. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$3 to \$3.50. Oranges—Floridas, \$3.50 to \$4; Valencias, \$4.25 to \$4.50; mandarins, \$2.75 to \$3 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1.25 to \$1.75 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$12.50 to \$13 per bbl. and \$4 per box. California dried fruit—Apricots, 12¼c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Business continues quiet at \$1.40 for choice hand-picked and \$1.20 to \$1.35 for medium.

DRIED APPLES—The market is very dull and prices are much as before, jobbers getting 5 to 5¼c.

EVAPORATED APPLES—Are quoted at 7½c.

ONIONS—No sales of any extent. We quote: Domestic, 70 to 80c. per bag, and 70 to 75c. per crate; Spanish, 80 to 90c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Dull. We quote: Strained, in bulk, 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Are improving, 47c. being quoted on track and 53 to 55 out of store.

POULTRY—Very scarce and not much demand. Prices a little higher because of cold snap. We quote: Turkeys, 9 to 10c.; geese, 6 to 7c.; chickens, 35 to 50c. per pair; ducks, 40 to 70c.

EGGS—There is a fair demand at medium prices. We quote fresh at 16 to 17c. and limed at 12½ to 13c.

OATS—Steady. Offerings light at 34 to 34½c.

BARLEY—A little more animation in the market. We quote: 47 to 48½c.

FISH AND OYSTERS.

The demand for trout, whitefish, and sea fish is increasing. As foreshadowed by THE CANADIAN GROCER last week, oysters have taken a jump, owing to cold and stormy weather affecting the fishing on the coast. The probability is that they will be higher yet. We quote: Salmon trout, 7c.; white fish, 6½ to 7c.; skinned and boned cod fish, 6½c.; boneless fish, 3½ to 4c.; market cod, 4 to 5c.; tommy cod, \$1.50; steak cod, 6 to 7c.; haddock, 4 to 5c.; Labrador herring, \$2.25 to \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3.25 per bbl.; blue-back herring, 4c.; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 5½ to 7c.; Digby herring, in bundles of 5 boxes, 13c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c.; ciscoes, \$1.35 to \$1.40. Oysters, \$1.35 to \$1.50 per gallon for standards and \$1.70 to \$1.80 for selects.

FLOUR AND FEED.

WHEAT—Business quiet and prices steady. We quote: White, 63c.; red, 62½c.; goose, 60½c.

FLOUR—Unchanged; market dull; prices firm. We quote: Ontario straight roller, \$2.65 to \$2.70; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—The oat market outside is strong, and as a result the price of oatmeal is firm. We quote: Standard oatmeal, \$3.80, and granulated, \$3.85; rolled oats, \$3.75 to \$3.80; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

CASH
PAID

FOR

DRIED
AND
EVAPORATED

APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO. 70 Colborne St.
TORONTO,

Are offering choice lines of Fancy Florida Oranges, Valencia Oranges, Messina Lemons, Bananas, Figs, Dates, Nuts, Haddies, Oysters, etc., at lowest figures.

Send along your orders, which will at all times receive our prompt and careful attention.

P. S.—Consignments of Poultry, Butter, and Eggs solicited. Correspondence invited.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.

SEA HERRING,

HADDIES,

WHITE FISH,

TROUT.

Also all Other Kinds of Fish in Season.

Aikenhead & Sloan

13 Church Street

TORONTO

Buy Now

Fancy Florida Oranges

Fancy Messina Lemons

Fancy Grape Fruit

Fancy Mandarines

CLEMES BROS. - TORONTO

PROVISIONS AND DRESSED HOGS.

Long clear and barrel pork is in moderate demand from the lumber camps, at unchanged prices.

BACON—Long clear, 7c. for carload lots, 7¼c. for ton lots and 7½c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 8 to 8¼c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, \$15 to \$15.50; Canadian short-cut, \$15.25 to \$15.75; shoulder mess, \$12.50 to \$13; clear mess, \$13 to \$13.25.

SALT.

A fair business is doing in job lots, but no large lots are moving. No change in prices. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

SEEDS.

Alsike is moving quite liberally, and there is a somewhat easier feeling in the market at the moment. Prices are unchanged. In red clover, the stocks of home-grown seed are limited; there is more inquiry, and the prices are somewhat higher. We quote: Alsike, fair to prime qualities, \$4 to \$5, and choice to fancy, \$5 to \$5.40 per bushel; red clover, \$5.75 to \$6.10; timothy, \$2.25 to \$2.50 for machine-threshed seed and about 25c. higher for flail-threshed or tramped-out seed.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—In fair demand, with a steady market. Prices are unchanged. Local dealers quote 4½ to 4¾c for cured and 4c. for green.

SHEEPSKINS—There is a plentiful supply of sheepskins, and prices remain steady. Local dealers are paying 70c. for choice skins. Calfskin prices are nominal at 6c. for No. 1 and 4c. for No. 2.

TALLOW—There is a lot of tallow on the market, and prices are weak. Local dealers are paying 5½c. and selling at 6c.

WOOL—Quiet with nominal prices. There is no demand from the factories. Local dealers are offering 18 to 18½c. and selling at from 19 to 21c. The market is dull in pulled wool. Supers are quoted at 18 to 19c., and extras at 21c.

PETROLEUM.

Orders are coming in well, but prices are unchanged. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17½c.; photogene, 19c.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

FERRIER & CO.

Commission Merchants.

SPECIALTIES—Potatoes and Apples.

Always open to buy car lots at highest market rates. Consignments of poultry and general produce solicited.

75 Colborne Street, Toronto.

**COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer—

Jams, Jellies, Marmalades,

Vinegars, Pickles,

Ciders, Sauces,

Ketchups, Mince Meats,

Apple Butter, and

Flavoring Extracts.

126 and 128 FORT ST.,

Telephone
473.

VICTORIA, B.C.



ASK FOR

MOTT'S

MARKET NOTES.

Wm. Paterson & Son report a large sale for their cough drops.

J. W. Lang & Co. have a carload of German granulated sugar to hand.

Warren Bros. & Boomer received a shipment of fine green Rio coffee Tuesday last.

A carload of choice new Bosnia prunes is just to hand with Lucas, Steele & Bristol.

Dried fish are selling well. James Turner & Co. have a splendidly assorted stock.

"Lion" baking powder, with dishpan, is having a large run, report T. B. Escott & Co.

A shipment of choice 3-crown California muscatels is to hand with Davidson & Hay.

The Eby, Blain Co. expects its shipment of Bosnia prunes, "Unicorn" brand, this week.

Flynn Bros., (the Garden City Canning Co.), have a splendid line of jams and jellies in stock.

The Phoenix Spice Mills report a largely increased sale for their "Gold Medal" baking powder.

James Turner & Co.'s "Unique" blend of India, Ceylon and China teas is doing well, writes the firm.

Choice butter is wanted by the Toronto dealers, but the medium grades are well supplied, and neglected.

The Eby, Blain Co. is selling fresh water fall caught herring, also herrings, heads off and on, and No. 1 trout.

Sloan & Crowther, who are liquidating, are offering canned goods at low prices in order to clean them out.

"Beaver" brand spice, put up by James Turner & Co., is, that firm reports, in good demand at the moment.

Davidson & Hay have just taken into stock a consignment of Snider's "Home-made" tomato catsup and soup.

T. B. Escott & Co. announce that they have a large stock of canned fruits in stock, which they are offering at low prices.

See Wm. Paterson & Son's "soda biscuit" ad. on page 6. "These goods are sold all over the Dominion," writes the firm.

The Eby, Blain Co. are offering Beardsley's Acme sliced smoked beef in flat tins. These goods are highly recommended.

W. H. Gillard & Co. report their tea business as very satisfactory, and they look for even better results during the coming year.

A pure mustard, made from English seed, by Dunn, is being offered by Lucas, Steele & Bristol in tins to retail at 5 and 10 cents.

Davidson & Hay have in stock this week French prunes in cases, which they claim to be offering at an exceptionally low figure.

The selected Valencias of Arguimbau brand, now in store with Lucas, Steele & Bristol, are said to be in first-class condi-

tion. The firm's stock of currants is reported to be a complete one, comprising half-cases, cases, half barrels, and barrels.

The Pure Gold Manufacturing Co. are placing "Golden Age" soap powder on the market in 5 and 10c. packages, as well as in 3-lb. packages.

"Lion Digestive Coffee," write T. B. Escott & Co., "is fast becoming a staple commodity amongst the leading storekeepers in the country."

The Toronto Salt Works sold during the past week: Three cars coarse, in bulk; one car Windsor, fine, in sacks; one car Windsor, in barrels; one assorted car of Windsor.

Clark Bros., of Glencoe, Ont., have ordered a number of large and improved grain scales from C. Wilson & Son, Toronto. They contemplate ordering more scales when warehouse is completed.

"We are getting some nice orders for Japan and Ceylon teas," write Lucas, Steele & Bristol. "At the moment we have a complete assortment, including a lot of early picked Japs—now unobtainable."

James A. Skinner & Co., 54 and 56 Wellington street west, have originated a new idea in advice cards for their travelers, showing the cuts of different patterns of important new goods as they arrive.

The Aylmer Canning Co. is putting its chicken soup on the market this season with a new and attractive label. The Eby, Blain Co. has a shipment of this soup to hand, and reports a good demand for the same.

J. S. Mitchell & Co., of Sherbrooke, Que., have just placed an extensive order with C. Wilson & Son, Toronto, for their Improved Sausage and Packing House machinery. This is the second order placed with the same firm.

The Pure Gold Mfg. Co. has decided to change the style of package of its baking powder. Hereafter it will only be put up in tins, the paper package being discontinued. "This," said a member of the firm, "is done to ensure us against the very close imitation, which has lately come upon the market, of our packages. We are making no advance in price, notwithstanding the extra cost entailed in the package."

The Florida agent for Clemes Bros., Toronto, writes his principals as follows: "The freeze was simply complete. There may be a few cars of light weight oranges sent to market, which the railways have agreed to carry at half rates. But 99 per cent. of the fruit was so badly frozen that it is now dropping from the trees in showers and covers the ground two or three feet deep with mushy rotten oranges."

Stewart Munn & Co., Montreal, have issued a very attractive calendar for 1895. The upper half shows a splendid view of one of their sailing vessels in Newfoundland waters, while the lower half has the usual monthly sheets affixed. The "fish days"

for the year are marked with a fish in red ink, and as there are 365 of these markings, the users of the calendar will have a daily reminder of what their diet should be.

The importations of Valencia raisins from the opening of the crop year to date have been in round figures 400,000 boxes, of which quantity about 25 per cent. was transhipped across the border for consumption in Canada. Of the remainder about 200,000 boxes were distributed throughout our own country, as best estimates of the available stock in this market to-day do not exceed 100,000 boxes. Of the estimated stock of 100,000 boxes held in this market to-day, it is stated by those in a position to know that fully 60 per cent. consists of sound, good merchantable quality, the remaining 40 per cent. being classed as rain-damaged or inferior.—N. Y. Journal of Commerce.

Below are a few of the names of the wholesale houses who are carrying a full stock of Marshall & Co.'s Scotch fish delicacies: Toronto—Eby, Blain & Co., Ltd., Smith & Keighley, T. Kinnear & Co., Jas. Lumbers, F. W. Humphery. Hamilton—Balfour & Co., Jas. Turner & Co., Macpherson, Glassco & Co., Lucas, Steele & Bristol. London—Masuret & Co., Elliott, Marr & Co., A. M. Smith & Co., Ed. Adams & Co. Montreal—George Childs & Co., Caverhill, Hughes & Co., T. Grace & Co., N. Quintal & Fils.

MONTREAL MARKETS.

MONTREAL, Jan. 10, 1895.

GROCERIES.

BUSINESS in groceries has not as yet got out of its holiday dulness, but the movement of trade this week shows symptoms of widening, especially on Wednesday of last week, when several houses got in quite a lot of letter and travelers' orders. The travelers started out last week, and these orders that we refer to have been the first encouraging sign, so that the snow-storm must have done some good. Few changes are to note during the week, most of the leading staples remaining as they were. Sugar is the single exception, ruling unsettled, and it is just possible that refiners' prices may go still lower before the close of the week. Molasses and syrups maintain their firm tone, and the same is to remark about coffee and spices, while there has been more enquiry for tea from first hands during the past week, though the jobbing movement in this line continues quiet. Dried fruits are quiet, and the same can be said of canned goods, fish, etc. Provisions exhibit a firmer tone, and so do some lines of green fruit, especially oranges, which are scarce.

SUGAR.

The unsettled feeling in sugar leads to cautious buying all round, for both jobbers and retail dealers want to take advantage of

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: Wright & Copp, Toronto; J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: W. M. P. McLaughlin, St. John, N.B.

T. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co. FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET
TORONTO.

Consignments
Solicited

GEORGE McWILLIAM.

FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL.. FRUIT
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

HAMS.

Specially Cured for the Holiday Trade

ENGLISH BREAKFAST BACON.

These goods are unsurpassed in quality,
and are put up in attractive wrappers, suit-
able for Christmas and New Year trade.

ORDER EARLY.

F. W. FEARMAN
HAMILTON



FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

MONTREAL MARKETS.—Continued

any further decline if there is to be any. As noted elsewhere, there has been another decline of $\frac{1}{8}$ c. in refiners' prices, and values are firm, first hands ruling very easy. In fact, it would not be at all surprising if a further shading in prices did transpire before the end of the week. At present, local refiners are offering granulated at $3\frac{3}{8}$ to $3\frac{3}{4}$ c. as to quantity, and yellows $2\frac{3}{4}$ to $3\frac{3}{8}$ c. In some cases the decline has been conceded by jobbers, but the majority of the latter still hold to the old price of 4c. for granulated, though they are selling domestic yellows at or near the cost price—viz., $2\frac{3}{4}$ to $3\frac{3}{8}$ c. as to quality. In beet sugar the German article is being jobbed out from second hands at $3\frac{3}{4}$ c. for extra granulated and $3\frac{1}{2}$ c. for lower grades, and the same prices apply to Berthier stock.

SYRUPS.

There is not much activity to note in the syrup market, demand being quiet on the whole. The market, however, is very scantily supplied, and prices, as a result, are very firmly held. Very little business in a large way has been put through since our last, but in a round way from the factory we quote 2 to $2\frac{1}{4}$ c. on bright goods and $1\frac{3}{4}$ to $1\frac{1}{8}$ c. on darker descriptions. There is very little to note in American syrup, which we quote nominally unchanged at 20 to 21c.

MOLASSES.

The firm tone that has characterized the molasses market for over a month past is well maintained, though the market has ruled quiet this week. We quote 29 to 30c. for ordinary transactions, and do not hear of any large lots changing hands since our last. One of the largest holders states, however, that he could not shade much on the inside figure mentioned above, even if the order was for a large quantity, for the very good reason that his stock is not a heavy one.

RICE.

There has been no special line to note in the rice market, which continues quiet and steady as before. We quote: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina at \$6.50 to \$7.50.

SPICES.

There has been no special development in the spice market, which continues quiet, as last noted. We quote: Penang black pepper, $6\frac{1}{2}$ to $7\frac{1}{2}$ c., white pepper, 10 to $12\frac{1}{2}$ c.; cloves, $7\frac{1}{2}$ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

WILLIAM RYAN, PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and
COUNTRY PRODUCE Solicited.

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and
Smoked Fish, Florida and Valencia Oranges,
Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

THANKS..

We take this means of thanking
our many customers for their
VOTE, declaring our "Maple
Leaf Brand" of Smoked Meats and
Pure Lard ahead of all others.

Write us for Sample Order.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,
TORONTO.

JAMES E. PATMORE

Commission Merchant,

London, Ont.

MANUFACTURER OF

Pure Refined Cider

White Wine and Cider

VINEGARS

Write or Wire
for Quotations.

Finest English
Creamery Salt.

MONTREAL MARKETS—Continued

COFFEES.

Though there has been no actual change as yet, more enquiry has been noted, and sellers expect the demand to open out again in wider proportions. Prices are steady and unchanged. We quote: Maracaibo, 20½ to 22.; Rio, 20½ to 22c.; Java, 26 to 30c.; Mocha, 28 to 31c., and Jamaica, 18 to 25c.

TEA.

The tea market has shown some life during the past week, though it is not of a very pronounced character. Further enquiry from New York resulted in sales of some 1,500 packages; low grade Japan teas at 12½c., and there has been some enquiry from local jobbers for goods that would average about 15 to 16c. Some demand is also to note for both Congous and Gunpowders from first hands. The distributing trade from second hands has been very small during the week; indeed, there has been hardly any business doing in this connection. We quote: Japans, low grades, 12 to 13c.; medium, 14 to 17c.; fine, 18½ to 32c., and choice, 24 to 31c.

DRIED FRUIT.

There has been a very quiet trade in this line since the holiday demand was satisfied, and there is little to report. In Valencia raisins prices are unchanged, and jobbers no doubt can replace supplies at former rates if they find that any is wanted when they have got through with their stock taking. The same remarks apply to California fruit. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

There is little or no change in currants, which continue steady, meeting a very quiet demand. We quote: Filiatras and Provincials, 3 to 3¾c. in bbls., and 3½ to 4c. in cases; Patras, 4½ to 5c., and Vostizas 7c.

There is a rather easier feeling in prunes, Bordeaux being available at 4c., while Bosnia are quoted at 4½c.

Figs are steady and quiet under a moderate jobbing enquiry. Bag figs sell at a range of 5 to 6c., and box figs all the way from 8 to 16c., according to quality.

Dates are rather easier, and the range of values is lower, at 4½ to 5c. in wholesale lots.

NUTS.

This market has assumed the quiet aspect that always follows the holiday demand. Prices, in some cases, are rather easier in tone. We quote as follows: Tarragona almonds, 12½ to 13c.; filberts, 7½ to 8c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

CANNED GOODS.

There has been little doing in canned goods, the enquiry both from jobbers and from retailers being small. No change in price is to note, values generally ruling steady, as follows: Lobsters, per case, \$6.50; sardines, \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz; tomatoes, 90 to 95c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, \$2.75 per doz., and raspberries, \$1.80 to \$2.50; 1-gallon can apples, \$2.10; Australian canned meats: 1-lb. can boiled mutton, \$1.80 to \$1.90; 2-lb. can do., \$3.10 to \$3.15; 1-lb. can roast mutton, \$2.05 to \$2.10; 2-lb. can do., \$3.35 to \$3.40; 1-lb. can corned mutton, \$2.05 to \$2.20; 2-lb. can do., \$3.35 to \$3.40.

FISH.

The fish market has ruled fairly active during the week, which, considering the season of the year, is regarded as satisfactory. Orders both on city and country account have kept coming in, and it is a good thing, for never was the stock of fish larger at this season than it is at present. In fact, prices are greatly nominal, for holders hardly care to refuse any reasonable offer that is made to them. This applies to all lines of fish, with the single exception of Labrador salmon, which continue very scarce and firmly held. In a large way the volume of business has been small, and the only sales reported are one lot of 175 barrels of No. 2 Nova Scotia herrings at \$3.15, and 25 barrels of Labrador salmon at \$13.50. In a jobbing way No. 1 Nova Scotia herrings continue to sell at \$4 to \$4.50, No. 1 green cod at \$4 to \$4.25, No. 2 at \$3, and No. 1 green haddock at \$3 to \$3.15, No. 1 Labrador salmon at \$14, B.C. salmon at \$11.50, and sea trout at \$10 per barrel. Choice fresh herrings, medium size, are moving freely at \$1 per 100, and large at \$1.25. Tommy cods are plentiful and selling at \$1 to \$1.25 per barrel. Fresh haddock are lower at 3½c. per lb., cod at 3 to 3½c., and steak cod at 4½c. Smelts are also cheaper at 3 to 4½c., mackerel at 10c., halibut at 11c., white fish at 6c., and pike at 4 to 4½c. per lb. The demand for smoked fish is limited, and finnan haddies are easier at 6½ to 7c. per lb.

GREEN FRUIT.

APPLES—The dull feeling in these continues without any symptoms of improvement. We quote \$2 to \$2.50 per barrel.

ORANGES—This fruit exhibits a very firm disposition, and advices both on Florida stock and Mediterranean fruit are firm in their tenor. Floridas sold higher this week, and are now quoted firm at a range of \$4 to \$4.50, while Valencias are held for \$4.50 and Messinas \$2 to \$3. Jamaica stock is offering at \$6 to \$7 per bbl.

LEMONS—The lemon market continues steady, with values maintained, and we quote \$2.50 to \$3.50.

PINEAPPLES—Only a few offering, and they sell at 25c. each.

CRANBERRIES—The market is almost bare of these, except some damaged goods, and prices are firmly held at \$13 to \$14 per bbl., while frozen are offered at \$8 per bbl.

GRAPES—The supply of Almeria grapes is very light, and prices are firmly held at a range of \$5.50 to \$6.50.

SPANISH ONIONS—Supplies of Spanish onions are down to a few odd crates here, and these are held at \$1 per crate.

COUNTRY PRODUCE.

EGGS—Demand for eggs is slow, and the market quiet and easy at 17 to 19c. for held fresh and 12 to 14c. for limed per doz.

POULTRY—Business is quiet, as supplies generally are ample. The tone, however, is fairly steady, and we quote: Turkeys sold at 8 to 9c., chickens at 6 to 7c., geese at 5 to 6c., and ducks at 8c. per lb.

GAME—Continues quiet and steady. Offerings are fair, but the demand is limited. Partridges sell at 50c. for No. 1, and 30c. for No. 2 per brace, and venison at 9 to 10c., by the saddle.

DRESSED HOGS—The market remains much the same, the feeling being firm, while prices are unchanged at \$5.35 to \$5.50 per 100 lbs. for car lots, and \$5.60 to \$5.75 in a small way.

POTATOES—Meet a slow sale, at 53c. on the track, and 60c. by the load. In a jobbing way the demand is quiet, at 65c. per bag.

ONIONS—Demand for onions is dull, but prices are steady at \$1.75 to \$2 per bbl.

HONEY—Market unchanged at 4½ to 5½c. per lb. for old, and 7 to 9c. for new extracted. Comb honey steady, at 10 to 13c.

BEANS—This market is the same, hand-picked stock fetching \$1.30 to \$1.45 per bush, and poor to medium \$1.10 to \$1.20.

HOPS—Dull and unchanged, at 6½ to 8c., as to quality.

PROVISIONS.

The provision market is rather firmer in tone, though no actual change has as yet taken place in jobbing quotations. One of the leading packers has notified jobbers, however, of an advance of 50c. on certain grades of porks. We quote: Canadian short cut, heavy, \$15.50 to \$16; Canadian short cut, light, \$14.50 to \$15; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

CHEESE AND BUTTER.

The cheese market continues as dull as ever. There is no change in the tenor of advices from the other side, and, unless the demand soon improves, it looks as though holders would have to submit to a still further modification in their prices. At present we repeat our range of 9¼ to 10¼c., the outside being an extreme.

The butter market remains dull, with business narrow and the tone easy. For fine parcels of fall creamery 20½c. is about as high as buyers will concede, and business has been done for less. In dairy stock, western rolls change hands from 15 to 16c., and the small lots of Townships that arrive meet a quiet demand at about 18c.

FLOUR AND MEAL.

The feature of the flour market is the improved demand from abroad for Manitoba patent, and large sales are reported on Glasgow account for shipment via New York. Cables are firm and full prices realized. There was also a good enquiry from local buyers, and a fair amount of business. We quote: Winter wheat, \$3.50 to \$3.75; spring wheat, patents, \$3.50 to \$3.65; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.40 to \$3.75.

In feed business was quiet, the demand being only for small lots at steady prices. We quote: Ontario bran, \$15 to \$15.50; Manitoba bran, \$16; shorts, \$17; mouillie, \$20 to \$22.

The demand for oatmeal in small lots was fair, and a moderately active business

was done at about quotations. We quote : Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

ASHES.

Receipts of ashes are light, and the market quiet but rather firmer. We quote : First pots at \$4.10; seconds at \$3.70 to \$3.75, and pearls at about \$6.50 per 100 lbs.

MONTREAL TRADE NOTES.

The light stock of both domestic and American svrup here is attracting some attention.

Caverhill, Hughes & Co. have just to hand this week a large and choice assortment of "Unicorn" prunes.

The Laing Packing Company have notified the jobbing trade here of an advance of 50c. on their brands of pork, etc.

Travelers started out at the close of last week, and the first good returns from them came to hand on Tuesday and Wednesday last.

New York buyers took away from this market about 1,500 packages of low grade Japan teas during the past week on the basis of 12½c.

Canadian refiners have been purchasing cargo lots of raw cane sugars lately, but they are now holding off in the expectation of lower prices.

California advices to fruit dealers here state that over three million boxes of oranges have been frozen on the trees in the Californian orange groves.

A. P. Tippet & Co. note the arrival of the first consignment of new season Silver Pan marmalade, for which they have been receiving a large enquiry.

A sample of the Berthier beetroot granulated sugar was shown THE GROCER this week, which certainly bears comparison with the German sugar. Its jobbing price is 3¾c.

The stock of Almeria grapes on this market is very light, and there are no fresh supplies near at hand on the way. A couple of McGill street firms are the principal holders of what there is.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Kelghley, Manager,
468 King st West. Telephone 1610.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

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This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
TORONTO.

Embros Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways



Running Off . . . Quickly !

Our Molina Rolled Wheat is having such an immense sale, we can hardly keep up with the orders.

Let us hear from you before you are quite out.

E. D. Tilson

Tilsonburg, Ont.

NEW YEAR ! NEW YEAR !!

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. Write for Quotations.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

New Year's Trade

New Malaga Raisins in boxes and ¼ boxes

New Valencia Almonds

New Bosnia Prunes

New Atlas Prunes

CURRENTS
VALENCIA RAISINS
CALIFORNIA RAISINS

NUTS OF
ALL KINDS

N. B.—Write for Quotations.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 10, 1895.

PERHAPS no week is more quiet than the first after New Year's day. But better things are expected in the second week, though the improvement is not as great as we would want to see. It is splendid weather for frozen fish business, and gives a look of animation to the wharves where these goods are handled. There is a great difference between the appearance of the market slip; now and in the summer; then they are full of schooners, but now they are bare, except for a few small vessels unloading frozen fish. The chief interest in the market centres around sugar, which is being offered at prices never before thought of. In flour the market continues to be strong, particularly in Manitoba grades.

SALT—Demand is light. Another vessel discharged this week. She had on board about 2,200 bags. She came via Boston. This is the second vessel unloading in the past few weeks, making the arrivals about 4,000 bags. This is, however, a small stock, as they came to a bare market. The bulk of this cargo has been put in store awaiting the spring demand. We quote: Liverpool coarse, 58 to 60c.; fine factory filled, 90c. to \$1; 5-lb. bags \$3 per bbl.; 10-lb. bags, \$2 80 per bbl.; wood boxes, 20 lb. each, 20c.; 10 lb. each, 12c.

CANNED GOODS—In common with other goods, these show light demand, but prices continue firmer for the season. The demand for vegetables is fair and a rather better inquiry is being made for fruits. Stocks are not large in many lines; further purchases will have to be made to meet the demand. The sale of canned oysters during the past season has not been so good as in the previous one. We quote: Peas, 90c.; corn, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; peaches, 3's, \$2.65 to \$2.75; 2's, \$2; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.50 to \$1.60; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5 50 per 4 doz. case; scallops, \$5.50 per 4 doz. case; chowder, \$3.50 per 2 doz. case.

DRIED FRUIT—Now that the holidays are over there is little demand, particularly in raisins. Stocks are, however, light, particularly London layers, except those in small boxes. A large number of these ordered for the Christmas trade arrived late, and, therefore, stocks of that class are larger than wished for by the holders. In dates the feeling is rather stronger, though no advance has been made in prices here. Prunes show no change. Dried and evaporated apples are dull. The trade in nuts is now quiet. Peanuts are offered rather lower. The crop this year is a fair one, and although the nuts are small the quality is good. We quote: Valencia raisins, 4¼ to 4½c.; Valencia layers, 5¼ to 5½c.; London layers, \$2.25; California loose muscatels, 5½ to 6c.; currants, 3¼ to 3½c. in bbls., and 3¼ to 4c. in half cases; evaporated apples, 8½ to 9c.; dried apples, 5¼ to 6¼c.; dates, 4¼ to 4½c.; prunes, 5 to 5½c.; figs, 11 to 18c.; cleaned currants, 1-lb. cartoons, 6¼ to 7c.

GREEN FRUIT—The demand for apples continues light. Bishop pippins are keeping so poorly that every fine day some are offered by auction, but they only bring about 80c. The retailers report that the continued auctions have very much hurt their trade. A better price and demand are expected for

hard fruit. Florida oranges, owing to the large numbers reported damaged by frost, have taken a sudden jump of about \$1, and just now the prospects are for higher prices. Other goods remain the same. Malaga grapes are about out of the market. Prices are as follows: Florida oranges, \$4 to \$4 15; Valencias, \$4.50 per case; West India, repacked, \$4 to \$4.25 per bbl.; apples, soft fruit, \$1 to \$1.75; hard, \$2 to \$2.75; lemons, \$4.50 to \$5; Malaga grapes, \$5 to \$6 per keg; cider, 25c. per gal.

DAIRY PRODUCE—Some Canadian butter is being offered in this market, but owing to the low price and large quantity to hand of our own province make very little business is being done. Demand for all grades of butter is slow. Quite a large quantity of Prince Edward's Island creamery, pound prints, is being sold here, and gives good satisfaction. Cheese continues quiet, but outlook is fair. Eggs are in light demand. Creamery, prints, 24 to 25c.; creamery, tubs, 21 to 22c.; dairy, tubs, 18 to 20c.; cheese, 10½ to 11c.; eggs, 18 to 19c.

MOLASSES—Stocks are light, with rather better demand. Prices are firm, and a further advance is looked for. Were it not for a few goods offering here from the States, prices would have to go much higher. The demand for syrup is much lighter than last year. We quote: Barbadoes, 32c.; Porto Rico, casks or barrels, 32c.; Antigua, 30c.; fancy Porto Rico, 43 to 44c.; syrup, 30 to 35c.

SUGAR—Prices continue at the low quotations of last week. Very little German granulated is yet in this market, though quite a quantity is bought to arrive this month. The low price of our own, and the fact that most people consider it much the best sugar, is affecting the sale of the foreign article. Yellows are rather lower than last week. Very little money has been made in this market by buying sugars ahead. It is believed that quite a quantity of sugar is bought for future delivery in this market, at a fair profit, above the price now asked. We quote: Granulated, \$3.80 to \$3.90; German granulated, 3¼c.; yellows, 3¼ to 3½c.; powdered, 6c.; Paris lump, 6c.

FISH—The tone of the market is strong, particularly in dry cod. The principal demand is for mediums, the price of which, it is expected, will take another advance during the week. There is also expected to be a much better demand for frozen fish during the coming week. Few of these goods have so far come forward, but should there be the demand the feeling here is that there would soon be the supply. The fishermen report good catches. We quote: Large cod, \$3.90; medium, \$3.75; small, \$3.25; pollock, \$1.65 to \$1.75; hake, \$1.75; shad, \$5 to \$5.50; Shelburne, No. 1, bbls., \$4; half-bbls., \$2.25; Shelburne, No. 2, bbls., \$3; half-bbls., \$1.75; bay herring, \$1.50 in half-bbls.; Grand Manan, bbls., \$3; smoked haddies, 30c.; boxes, 47 to 54c.; frozen cod, 2½c.; pollock, 2c.; herring, 60 to 65c. per 100; smoked herring, 7½c.

PROVISIONS—Demand quiet and prices easy. We quote: Clear pork, \$18.50 to \$19; P.E.I. mess, \$16.50 to \$17; P.E.I.

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW

... DIGBY, N.S.

Beardsley's Shredded Codfish,
Petijohn's Breakfast Food,
Condensed Mince Meat.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .**THE BELL CIGAR CO.**

St. John, New Brunswick

Finnan Haddies and Other Fish

We catch and cure them and can
give better satisfaction. We want
a few good firms to sell our brands.
Write us.

D. & O. SPROUL**DIGBY,
N. S.**

Fish Fish Fish

Retailers can with confidence
handle my packing of

BONELESS FISH,**DRY GODFISH,****SMOKED HERRING,**

Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I
will Guarantee all Salt fish to keep good until 1st
April, 1895. When buying ask your Wholesale Grocer
for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

Boneless Fish

25-lb. Boxes.

Smoked Finnan Haddies

30-lb. Boxes.

Genuine Digby Chickens

Write us for Prices . . .

NORTHROP & CO.**ST. JOHN, N. B.**

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**

Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

**From the Atlantic
 To the Pacific . . .**

The fame of "KENT" Canned
 Goods is spreading.

"KENT" Tomatoes are the acknow-
 ledged standard, and the words
 "as good as Kent" are often heard when a comparison
 of qualities is made. No progressive retailer can afford
 to be without these goods on his shelves. Their fine
 flavor, uniformity of quality and solid packing recom-
 mend them to the consumer, who, having once had
 them, will be sure to ask for them again.

**The Kent Canning
 & Pickling Co.**
CHATHAM, ONT.

Boulter's
 "LION BRAND"

**Canned Fruits
 AND Vegetables**
AGAIN LEAD

After another year of keenest competition in
 Canned Goods, they have excelled all others.

Grocers--Stock up for Christmas Trade.

GOODS ABSOLUTELY PURE.

Established 1882. 12 Years' Success.

W. BOULTER & SONS
 Picton, Toronto, and Demorestville.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
 tured from the celebrated Norfolk County
 apples--the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER APPLE CO.
PORT DOVER, ONT.

JAMS AND JELLIES

Raspberry,
 Strawberry,
 Peach,
 Plum,
 Gooseberry,
 Apricot,
 Red Currant,
 Black Currant.

Red Currant,
 Pineapple,
 Peach,
 Raspberry,
 Strawberry,
 Plum,
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.



Robt. Ralston & Co.
HAMILTON, ONT.



**Epicure Tomato
 Catsup . . .**

As we've said before, we manufacture our goods
 from "the best of everything," and Epicure Cat-
 sup consequently is made from the finest ripe
 tomatoes and pure spices. It has a natural color
 and delicious flavor, and is generally acknowl-
 edged to be **THE** catsup par excellence.

Delhi Canning Co.

Delhi, Ont.

ST. JOHN MARKETS—Continued.

prime mess, \$13 to \$13.50; plate beef, \$13 to \$13.50; pure lard, 9¼ to 10; compound lard, 8½ to 9c.; cottolene, 9¼ to 10¼c.

FLOUR AND FEED.

Everything is very quiet. Manitoba is firm at higher prices. The tone of Ontario was rather easier during the past week, though there was no change in prices. The demand for middlings continues good, with prices rather higher. Bran is also firm, having advanced slightly in the west. Cornmeal and oatmeal continue quiet. Oats are rather easy, buyers here not caring to pay the price asked by Ontario sellers. We quote: Manitoba, flour, \$4.30 to \$4.50; best Ontario, \$3.50 to \$3.60; medium, \$3.35 to \$3.40; oatmeal, \$3.90 to \$4; cornmeal, \$3 to \$3.10; granulated, \$3.50 to \$3.60; middlings, \$2.1; bran \$17.50 to \$18; oats, on track, 37 to 38c.; local, Ontario, 41 to 42c. Beans, \$1.45 to \$1.55; split peas, \$3.65 to \$3.85; round, \$3.65 to \$3.75; pot barley, \$4; hay, on track, \$9.50 to \$10.50.

ST. JOHN MARKET NOTES.

Northrup & Co. have secured a lot of canned blueberries, 2-lb., which they offer at very low prices.

Merritt Bros. & Co. received a large number of small boxes London layers this week. They were intended for holiday trade.

THE GROCER is pleased to report Mr. G. W. L. Slipp, though still unable to attend to business, is much better than last week.

The fruit stores of Law & Co. and Mr. Welsh were damaged by fire during the past week. The loss was covered by insurance.

Theo. H. Estabrooks, tea importer, talking to THE GROCER this week, said that demand was improving, and that though no change had taken place in price the market was firm, and that as spring advanced he thought higher prices would rule.

The St. John importers who have goods in the steamer Boston City are feeling blue, as she is reported to have made considerable water on account of extra rough passage. She has for this port a large quantity of cement, tea, dates, cream of tartar, etc.

Some molasses arriving here from the States has been held by the Customs for some two weeks. First it was held that certain affidavits were necessary before entry could be passed. When these were produced the question was raised that West India molasses could not be imported from New York under the 1½c. duty, and for that reason they would not pass the goods without further information from Ottawa. It is strange these things cannot be made plain in the tariff, or at least prompt decision come from Ottawa. There is no doubt the importers have been unfairly treated in this matter. They should not have to wait two weeks to know what the law is.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Jan. 10, 1895.

BUSINESS in the city is very good, considering the season. Travelers have started out, but no reports have been received from the provincial trade since the holiday trade closed. New Year's collections are reported fairly good. Merchants are wondering when sugar will touch rock bottom. It continues to go down, down, and the past week saw a further decline of ¼c. The tea trade remains about the same as during the past three weeks, as far as Chinas are concerned, although cheap grades are quoted a fraction higher. There is good call for Ceylons and Indias. English advices report the London market much stiffer. No decline is anticipated in this market before the new crop comes in, as stocks are very low. Blended brands have advanced slightly, in sympathy with Ceylons and Indias.

The reports of the entire destruction of the Florida orange crop are not believed here by dealers. They say that they have heard reports of that nature before which never panned out. Telegrams were received from Montreal yesterday, asking for quotations for Florida fruit. No big advance is looked for here, as the people are noted for doing without fruit rather than pay tall prices. Present stocks are low.

GREEN FRUIT—The quotations are: Oranges—Floridas, \$3 to \$3.50; Valencias, \$4.50; Jamaicas, \$5.50 to \$6. Some extra new Messina lemons sold at \$3.50 and \$4 to-day.

APPLES—Are very plentiful, and there is no demand. For some reason or other they are proving very poor keepers.

BREADSTUFFS—Naturally at this season of the year the trade in breadstuffs is quiet. The trade of the city depends on outport movement, and the weather is against the movement of vessels. The prices of Manitoba flours are very firm, and although two advances of 25c. each have taken place during the past six weeks, a further advance is reported under consideration. Ontarios are very quiet and slightly easier, on account of a miller here and there wishing to realize, making a small cut in current rates. Oatmeal and cornmeal are steady; oats firm, with but little trade in any one of these articles. Mill feeds are steady and quiet. Manitoba patents are held by the millers at \$4.30; Ontario patents, \$3.25 to \$3.40, according to grade; straight grades, \$3.10 to \$3.20; middlings, \$2.0 to \$2.1, including sacks; bran, \$18.75 to \$19; oatmeal and rolled oats, \$3.80; cornmeal, \$3 to \$3.05. Jobbers' prices are considerably higher in all lines. Trade is expected to look up after the middle of the month, if the weather is favorable.

FISH STUFFS—The fish trade is anything but brisk. Mackerel, what small stocks there are in the market, are bringing high prices. There is a good demand for large grocery cod, also Cape Breton July herring and large fat eastern do. Frozen herring are away down—lower than ever before known. They are only bringing 45 and 50c., whereas last year their lowest touch was 90c. The supply is not large, but there is no demand. There

is rather an unsettled feeling in the dry fish market on account of the possibility of Newfoundland fish being thrown upon the market. No. 1 salmon are being sold at \$19, the highest notch reached for years. General quotations, tol quol, are: Newfoundland and hard shore cod, \$3.75; bay and bank cod, small, \$3 to \$3.25; do. large, \$4 to \$4.25; large grocery cod, \$5; fall split herring, \$2.50; alewives, \$2.75.

PROVISIONS—There is quite an advance in beef, caused mainly by the small stocks of poultry. The supply, however, is ample. Best quality beef is worth \$7.50 to \$8.50. Canadian can be landed here for \$6 and \$6.50 for medium and \$7 for choice. Lambs are scarce at 7c. Some frozen stock is expected. Mutton is worth \$6, sinking pelts. Hams are worth 12c. and bacon 13c.

POULTRY—Poultry is scarce, especially chickens. Turkeys are quoted at 12c. and 13c. per lb.; chickens, 60 and 70c. per pair; geese, 70 and 80c. each.

BUTTER—The market in butter is weak. Some Canadian rolls are offered at the factory at 15c. The temporary loss of the Newfoundland market is being much felt in this line. Quotations are: Dairy, 17c.; choice do., 19c.; creamery in tubs, 22c.; do. prints, 25c.

CHEESE—The trade in cheese is quiet. September is quoted at 11¼c. and early at 11c.

EGGS—Eggs are moving slowly. Good fresh stocks are quoted at 25c., held stocks at 17c., and cured stocks at 15c.

POTATOES—There is little or nothing doing in potatoes. Blues are quoted at 32 to 35c. Reports from Boston are not encouraging.

DRIED FRUITS AND NUTS—There is absolutely nothing doing in nuts, and very little in dried fruits. Raisins are quoted at: Valencias, fine in stock, 4½ to 4¾c.; Valencias, layers, 5½ to 6c. There is no enquiry for Malagas.

HALIFAX MARKET NOTES.

P. M. Jenkins, produce dealer, goes to Newfoundland to look after his interests there. He sent down several cargoes before the crash, and expects to be a heavy loser.

The Yarmouth Creamery Company will hold a meeting to consider the advisability of putting in a cheese-making plant.

Contracts for supplies for the Insane Asylum and Provincial Hospital have been awarded as follows: Groceries, Dillon Bros; butter, Proctor & Smith. T. Pentiles, Jr., Dartmouth, has the contract for supplying the county poor farm with groceries.

TO REGULATE PEDLARS.

The Quebec Government bill to amend the license law relating to pedlars was adopted by the Legislature on Monday last. This new bill empowers municipalities to levy taxes upon wandering pedlars in any sum up to \$100. In connection with its passage in the House, Hon. Mr. Taillon said that, should the bill have the desired effect of putting an end to pedlars carrying on a business in the province, it would mean a loss of \$12,000 to the Provincial treasury. Mr. Fitzpatrick stated that a Mr. Vineberg, in Quebec city, pays as much as \$3,000 for licenses.

WE WANT

To send a man to every store in Canada to show samples of our goods, and would pay for a seat in a conveyance driving through the country. State terms and route now covered. B. M., care of MacLean Pub. Co., 10 Front E., Toronto.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

— ALSO —

VALENCIA SHELLD ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

FRESH WATER HERRINGS.

Strictly FALL Catch.

Prime Quality.

— ALSO —

Limited Quantity **TROUT.**

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

**NEW
"SPHINX" BRAND**

.. Prunes

Another shipment just to hand.

PERKINS, INCE & Co.

41 and 43 Front St. East,

TORONTO.

PERSONAL MENTION.

John T. James, merchant, International Bridge, Ont., was elected reeve of that municipality on Monday last. Mr. James is a man with brains, and the people of International Bridge, as well as the successful candidate, are to be congratulated.

Edward Bowes, of the firm of Hagaman & Jull, Ridgetown, spent the New Year with friends in St. Thomas.

G. L. Davis, who is well-known to the trade on the old T. G. & B. branch of the C. P. R., is going out on that route for J. W. Lang & Co. with samples of groceries. Owen Sound, Teeswater, and other important towns on the line of railway are included in his territory.

CHEESE EXPORTS AND STOCK.

The exports of cheese to date from Montreal since the close of navigation aggregate 50,340 boxes to London, 57,902 to Liverpool, and 12,593 boxes to Bristol, making a total of 120,835 boxes. There is considerable speculation regarding the stock in Canada on the first of the year. Of course, no absolutely accurate data is available, but the stock in Montreal is approximated at 120,000 boxes, 30,000 between Montreal and Toronto, and 100,000 odd in the district west of Toronto, or 250,000 boxes in Canada altogether. Last year the stock in Canada was placed at 150,000 to 180,000 boxes, or 30,000 boxes less. The stock in Liverpool also on the first of the year is 39,000 boxes in excess of that on January 1, 1894, being 122,000 boxes against 83,000 in 1894.

HE DISCUSSED SUGAR.

At the meeting of the Colonial Bank in London, England, last week, the chairman, Mr. Harry Hankey Dobree, referred to the condition of the sugar market, saying that the price per ton was £6 below the normal standard, and that this was the lowest price ever touched. This fall in price, he added, will mean an actual loss on the beet crop of Germany, which is estimated at 2,000,000 tons, of £5,000,000, which showed conclusively, said Mr. Dobree, that the action of foreign governments in giving bounties had not been of benefit to the sugar industry generally. Prices, he continued, had not reached a point at which sugar could be grown at a profit, so there should be an early advance in prices. With the exception of the sugar industry, Mr. Dobree also said the position of the West Indies was generally flourishing.

CALIFORNIA ORANGE CROP.

It is said that from present indications the yield of oranges in California this season will run from 6,000 to 6,250 car loads, which means from 1,800,000 to nearly 2,000,000 boxes. This size crop is 300,000 boxes shorter than last year, and it is said the shortage will be confined principally to the seedling variety. Navels run heavier in yield than last season.

McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

Lytle's



JAMS
JELLIES
SAUCES
CATSUPS
ETC.

Best goods in the market.
Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

Australian Corned Mutton
Australian Roast Mutton
Australian Boiled Mutton

Finest table delicacy ever offered the Canadian public in 2 lb. tins.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

STORE RULES.

AN army is exactly what its leader is, says American Grocer. If a strict disciplinarian, a devotee of tactics, a thorough drill master, it will be a perfect human machine like the German Army. If the commander lacks military effectiveness, disregards details, is lax in enforcement of orders, the rank and file will be sleeping on their posts, neglecting duty, and inattentive to the care of arms, etc. It is just so with a store. If the proprietor has at heart the interests of his business, is enthusiastic, on hand early, late and all the time, is master of his calling, takes a pride in store service, his clerks will be like him or else they are good for nothing.

Written rules may be necessary; certainly are in establishments having a large number of men, but whether it is best to have printed rules in a store employing a few men, is a matter of controversy. The general opinion is to enforce unwritten rules by example and precept. A firm of enterprising grocers issues a cardboard folder to its employees which reads as follows:

RULES FOR BUSINESS CONDUCT.

1. All inside employees, except cashier, required to be on hand at 7 o'clock a.m. sharp, and immediately proceed to business at their respective places. Cashier to report at 8 o'clock sharp. Store opens at 7 o'clock a.m. and closes at 6 p.m., with the exception of Saturday, which night store remains open until 10 o'clock. During holiday season or on exceptional occasions all employees are expected to report for duty after regular business hours, if necessary.

2. One hour only allowed for meals. No employee will receive pay for services not rendered. Each one must stand his own loss of time.

3. No smoking or expectorating tobacco juice by employees permitted in our building.

4. Loud talking, laughing or whistling in the salesroom by employees is strictly forbidden. When clerks are conversing together, they must not do so loud enough to attract attention.

5. Arguments between clerks and customers or between employees will not be allowed. Arguing strike questions and political discussions are unnecessary in the salesroom, and often serve to create a bad feeling. Therefore, all are requested to refrain from such argument.

6. There is always something to be done in a store; no time should be wasted. Business now is concentrated into the hours between 7 a.m. and 7 p.m., and every moment needs to be improved. Therefore, we cannot allow visiting with companions who may come in, reading, or anything that will divert from business.

7. "Be methodical if you would succeed in business, or in anything." "A man for every place, and every man in his place."

The duties of each employee will be distinctly stated, and each employee will be held responsible for the performance of those duties.

8. Customers must be served in their regular turn. No deviation from this rule will be permitted unless you have a sufficiently good reason, and then only after having received permission from the other customer. All, whether rich or poor, must alike have the right kind of attention and treatment.

9. Employees purchasing goods must fill out a regular order blank (or have one filled out), and have the goods put up and checked by the order clerk, the same as any other customer, whether the goods are to be delivered by wagon or not. Five per cent. discount allowed from regular retail prices.

10. No employee allowed to pay out money from the cash drawer for any purpose whatever, except they be authorized by one of the proprietors.

11. If through carelessness of employees in store, or delivery clerks, goods or any other articles belonging to the business are lost, destroyed, broken or damaged, the loss must be borne by the employee. No merchant ought to stand losses through carelessness of all his employees. (This does not include unavoidable accidents).

12. Employees are not allowed to make a practice of eating confectionery, chewing gum, fruits, and other expensive goods out of stock. The aggregate amount consumed by a large number of employees during a year would astonish one, and is more of a loss than the business can stand in these days of keen competition.

13. Delivery clerks are not allowed to take persons on the wagons for a ride while delivering goods. The only exception to this rule would be in the case of a customer or his children going to or from our store. Neither do we allow companions to occupy your time while at the stables.

14. Once each week on Wednesday night, between the hours of six and seven o'clock, our store floor must be cleared of all goods and scrubbed or mopped. All inside employees (except lady cashiers) who have been on duty that day are required to help. No excuse will be accepted.

15. Each salesman shall have certain stated shelf and counter space to arrange and keep clean at odd moments. Every shelf must be dusted and faced up full each morning.

16. Employees must exercise great care in weighing goods; neither short nor over weight will be allowed. Scales must be cleaned and balanced every morning. No guessing at measures, such as scooping up a quart measure half full for a pint, or shovelling a bushel basket half full for a half bushel. Your time is paid for and we want you to take time enough to do everything right.

17. Delivery clerks must examine wagons carefully every morning to see if any repairs

are needed, so that delay shall not occur while on the routes. Horses must be shod before 8 a.m., if needed that day.

18. In taking orders, see that the carbon paper is straight and even between order-sheets. Write each article plainly. Use abbreviations only when necessary, and then so that it will surely be understood. Use sharp pencil and bear down sufficiently hard to get a plain duplicate. Every order must have date, initials or name of customer in full, street and number, and salesman's letter; otherwise you will be required to re-write it. Make no promises to customers that you do not know the house can keep. Each one is held accountable for any trouble arising through his failing to observe any of the above points. Order-sheets and cash checks must be perfectly separated along perforated lines.

19. Every employee in the house is expected to do his utmost in the way of saving. Use only the right sized sacks and paper. Use enough twine to make the package secure, but no more. Turn gas low in cellar after using. Be careful not to leave "odds and ends" when cutting cheese, bacon, butter, etc. Keep potatoes shoveled up clean in bins. Save nails and cord when practicable. Pick up all sacks and paper which may drop on the floor, before they become soiled. See that goods do not get out of place, and so neglected and spoiled.

20. We must all improve in our manner of wrapping up packages and having them securely tied. Nothing evidences more the character and tone of a merchant and the store than the style of packages sent out.

21. Much depends on the treatment that customers get at the hands of clerks as well as proprietors, whether we please or hold their trade. Each one is required to treat politely each one, young or old, rich or poor, under all circumstances, who enters our store. No impatience or incivility toward any one will be allowed. This rule will apply also among employees.

NEW YORK'S COFFEE SALES.

The year's sales on the Coffee Exchange were 4,615,750 bags, as compared with 5,880,250 in 1893, showing a decrease of 1,261,500 bags. The highest price for futures during the year was in January, when the current month sold at 17.15c, and the lowest in October, when May delivery sold at 10.75c. Margins to the extent of \$11,649,760 were deposited, seventeen new members were elected, and four deaths occurred. The year was a conspicuous one, as no failures were reported. There were forty meetings of the Board of Managers and five meetings of the exchange. The exchange expects to move into its new building on Pearl and Beaver streets, and which is rapidly approaching completion, about March 1, 1895. The financial condition of the exchange has improved during the year.

A GOOD NEW YEAR TO ALL

OUR business in 1894 totals away up, and is satisfactory in every respect. We ask your confidence again in 1895, and we assure you it will not be misplaced, as your interests are ours.

PURE GOLD MFG. CO.

TORONTO

SUCCESS AND TUTTI FRUTTI.

SUCCESS frequently depends on small things. Without exception, the testimony of every successful man is that success really hinges often on the most trivial of circumstances. When Mr. Gladstone was a young man he suffered to some extent from indigestion, and, on investigating the cause of it, concluded that it resulted from eating hurriedly. He then decided that every bite of food he took would receive thirty-two chews before being swallowed. He carried this resolution out, and it established with him the habit of eating his meals slowly. To-day he ascribes his long life and robust health very largely to this excellent habit, formed when a young man. Every one, who exercises the same determination, could no doubt accomplish the same result, and banish indigestion for ever from the system. To all those who inadvertently at times eat too heartily or quickly we would say, try Adams' Tutti Frutti. It is no doubt, without exception, the most efficient stomach corrective known to the medical faculty. The most eminent physicians and scientific men have endorsed it as something that will ensure perfect digestion. Among those may be mentioned R. Ogden Doremus, M.D., LL.D., professor of chemistry, toxicology and medical jurisprudence; Cyrus Edson, M.D., Health Commissioner of New York city and president of the Board of Pharmacy of New

York city and county; Egbert Guernsey, M.D., and P. E. Doolittle, M.D. These men have been eminently successful in their calling in life, and have found out the great virtues of Tutti Frutti, and have made them known to the public. Tutti Frutti is a small thing, being put up in five-cent packages; but it must not be judged by the smallness of its cost, but by its immense value to any one suffering from indigestion. Many thousands who have had indigestion gnawing at their vitals have been cured by it, and thereby enabled to win success in life.

"ICE-HOUSE" EGGS.

The proposition of a member of the Retail Grocers' Association of Philadelphia to petition the legislature to enact a law requiring every dealer in eggs to mark them as "fresh laid," or "ice-house" eggs, has led, according to American Grocer, to a large gathering of the grocers, to test whether the difference between the two sorts of eggs could readily be told.

A lot of "ice-house" eggs, that had been in cold storage since July, were placed alongside of fresh laid eggs and the committee challenged to tell which was which. There was not the least trouble in selecting the fresh laid eggs when broken or after having been cooked.

An egg loses its good qualities from the time it is laid. If ice-house stock is as good

as fresh laid, the champions of that sort ought not to object to a law compelling dealers to sell them for exactly what they are. If there is any prejudice in the minds of the consumers, it would disappear if they discovered ice-house eggs were as good as fresh laid and a few cents per dozen cheaper.

DARK STORES.

A dark store seems to imply the merchant's lack of confidence in his wares. It subtly suggests dingy, shop-worn merchandise which will not bear morning sunshine—old stock which ought to have been replaced by several generations of fresh merchandise.

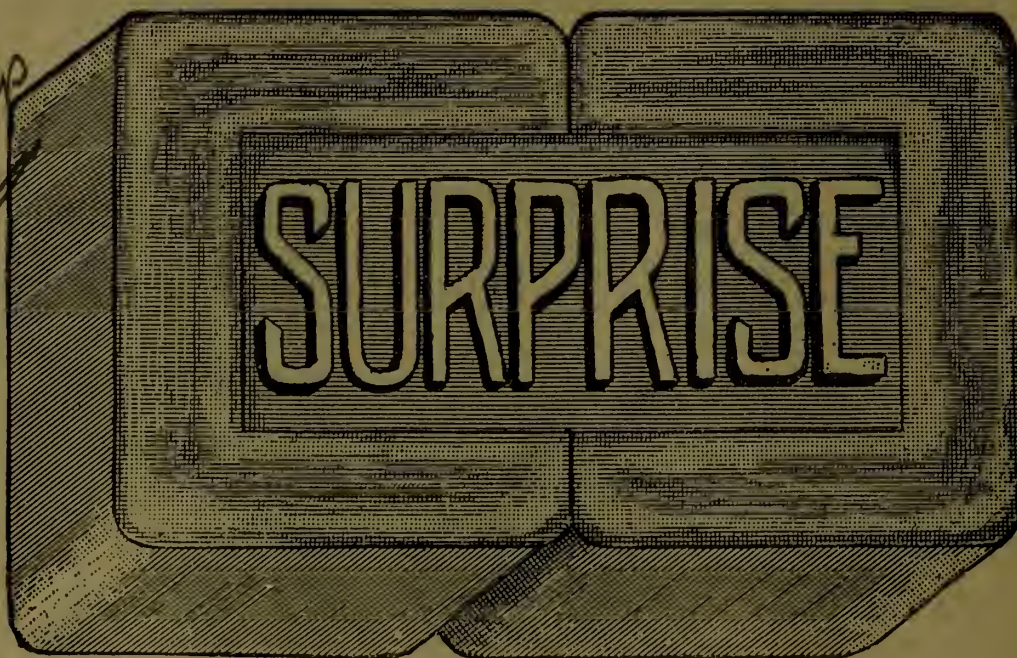
A dark store not only suggests uncleanness, but actually fosters it. The most conscientious sweeper cannot see into dim corners, and no one feels a moral responsibility for dust which must be sought for with a lighted lantern.

A dark store means increased expense for artificial light, and danger of fire from matches struck to find things in a hurry.

A dark store depresses the spirits of every one who works in it, from the proprietor to the errand boy. It means cross words, endless mistakes and probable incivility to patrons.

A customer never sees anything new in a dark store. He buys only what he had in mind before he came in, transacting his business as quickly as possible so that he may get into the light and sunshine again. This means a decrease of many per cent. in a day's total of sales.—"But."

WE MAKE AND SELL - - -



. . SURPRISE SOAP . .

BRANCHES—

MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

A DISASTROUS FIRE.

EARLY last Sunday morning Toronto was visited by the most disastrous conflagration in the history of the city. Shortly before 3 a.m. fire broke out in the boiler room of The Globe building, at the corner of Yonge and Melinda streets, and before it was got under control this structure, S. F. McKinnon's new seven-storey warehouse, Harry Webb's restaurant, Nicholas Rooney's millinery establishment, and a number of other business places were in ruins. The total losses amounted to about \$750,000, covered by insurance to the extent of \$450,000. The chief losses were: The Globe, \$150,000, insured for \$94,000; Toronto Lithograph Co., \$150,000, insured for \$65,000; S. F. McKinnon, \$150,000, insured for \$130,000; Nicholas Rooney, \$65,000, insured for \$55,000; Harry Webb, \$20,000, fully covered by insurance; Michie & Co., groceries and liquors, \$1,000, covered by insurance; Williamson Rubber Co., \$4,000, fully insured; Brough Printing Co., \$20,000, insured for \$12,500; Alexander Manning's loss on Webb building, \$10,000, fully insured. One fireman was killed and several injured by the fall of the walls of The Gobe building while the fire was at its height. Chief Ardagh, of the Fire Department, and Fireman Smedley escaped with their lives by jumping into Jordan street from a third storey window. The strong wind

which prevailed carried great pieces of burning material all over the western part of the city, and had it not been for the heavy fall of snow that occurred during the fire, Toronto would have undoubtedly suffered much more heavily even than she did. The disaster proved that Toronto is in need of steam fire-engines.

HE TALKED ABOUT JAPAN TEA.

MR. DALLAS, representing the Japan tea house of Mourilyan, Heimann & Co., New York, is in Toronto, looking up business. As the trade is well aware the strength of Japan tea has been a feature of the New York market for the past few weeks. Naturally the conversation turned on this subject when I ran against Mr. Dallas.

"We are indeed in a most peculiar shape over there," he said, in reply to a query. "In fact, I never saw stocks tied up as they are. I mean, of course, Japs and Pingsueys. These teas are nearly all held by one or two parties. The cheapest Japan tea we have to-day in New York cannot be got for less than 13c. Pingsueys are higher than I have seen them for years; and all sorts of Oolongs are in the same position.

"Of course, it simply means one thing: Prices must go higher, with us at any rate. How it will affect Canada, I

cannot say. I don't see how it can be otherwise than higher values. Owing to the war labor is scarcer and dearer. Then in Japan they are trying to change their financial system from silver to gold, which will mean, if carried out, that everything will have to be paid for in gold. You can readily understand what that would mean on prices. Stocks of Japan and China teas are light all over. Why, in Canada to-day there are no teas whatever in first hands. As you doubtless are aware, even stuff that had been lying in Montreal the past four years was eagerly picked up. The American buyers who were on the Toronto market did not make any purchases simply because there was no tea for them to get. Everything is very uncertain indeed," concluded Mr. Dallas. "The market usually opens May 1, and this year we do not know when it will, owing to the war."

A SALT COMBINE.

The salt manufacturers of Ontario met in London on Saturday last. All the firms in the province were represented, and it seems likely that the price of salt will shortly take a jump. "The price at which salt has wholesaled for a considerable time has been ruinous to us," said one of the delegates. Steps are being taken to form an association to look after the interests of salt manufacturers and to maintain better prices. Mr. Gray, of Seaforth, presided, and Mr. J. H. Carter, of Courtright, acted as secretary.

Grocers and General Dealers should
not be without

Silver Star Soap

Best value in 5 cent cake on the market.
Manufactured by

GUELPH SOAP CO., Guelph, Ont.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored
English Seed. Sold in 5c. and 10c. tins.
Dunn's Pure Mustard pays a fair profit and gives hon-
est value to the consumer. To be obtained of all whole-
sale houses, or direct from W. G. Dunn & Co., Mustard
Manufacturers, Hamilton. Send for Price List.



GRAPE WINES

Don't fail to have
some of ours on tap
if you want a good
seller

For the Holidays.

The Ontario Grape Growing
and Wine Mfg. Co.

P.O. Box 72. ST. CATHARINES, ONT.

Granulated Table Salt

Is a good article
to offer your customers.

WINDSOR .. SALT

Put up in Cotton Bags of 3-lbs.,
5-lbs., 7-lbs., 10-lbs., and 20 lbs.,
and in Pasteboard Boxes of 2-lbs.
and 5-lbs., is the ONLY granu-
lated salt offered to the trade.

Wholesale houses can supply you.

Toronto Salt Works

128 Adelaide St. E., Toronto.

Toronto Agents for Windsor Salt Works.

GRIMBLE'S ^{English Malt} Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

You Should Try a Case

Of the Celebrated **TETLEY'S TEA**, in lead packets.
The finest Tea the world produces.

It is composed of the first growths and tender leaves
of Ceylon and Indian Teas, blended together, and is sure
to please your customers.

ABSOLUTELY PURE.

JOSEPH TETLEY & CO.

LONDON, ENG.

MONTREAL.

TORONTO.

And for Manitoba, the Northwest
Territories and British Columbia

} The Hudson's Bay Co.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

J. B. BERNIER, grocer, Sherbrooke, Que., has assigned. A meeting of creditors is called for Jan. 15.

Sapponia Hibbert, fruits, Nanaimo, B.C., has assigned.

W. F. Lunn, confectioner, Galt, Ont., has assigned to W. D. Card.

Wm. J. Gray, grocer, Barrie, Ont., has assigned to John Hood.

James McKim & Sons, general store, Union, B.C., have assigned.

H. Webb, confectioner, Stratford, Ont., has assigned to R. J. Bunting.

Jules Nadon, boots and shoes, Montreal, has filed consent of assignment.

J. H. Cross, wholesale brushes, Montreal, will hold a meeting of creditors on Jan. 11.

Geo. Wholton, fruit dealer, Peterboro', Ont., has assigned to Thos. Monseer.

Frank E. McCormack, grocer, St. Thomas, Ont., has assigned to Joseph McAdam.

Pierre A. Vaillancourt, general store, St. Charles Bellechasse, Que., has assigned.

Wilson & Co., grocers, Woodstock, Ont., have compromised at 50c. on the dollar.

L. G. Thouin, groceries and liquors, Montreal, has filed consent of assignment.

Mrs. F. Voyer, general store, Rimouski, has compromised at 10 cents on the dollar.

J. J. Russell, grocer, Ridgeway, Ont., offers to compromise at 40 cents on the dollar.

J. L. Hagerman, general store, Sutton West, Ont., has assigned to G. H. May, Toronto.

A. H. Falardeau, general store, Spencer's Cove, Que., is in the hands of Napoleon Matte.

M. Hamel, trader, Quebec, Que., has compromised with his creditors at 50 cents on the dollar.

Edwin M. Roberts, trader, Pilly's island, Newfoundland, has applied for an insolvency declaration.

S. C. Larke, general merchant, Mount Stewart, P.E.I., offers to compromise at 50c. on the dollar.

Daniel McGregor, general store, Morewood, Ont., has offered to compromise at 50c. on the dollar.

Gustave Joly, general store, St. David, Yamaska County, Que., has assigned to Lamarche & Oliver.

The store of F. W. Rawlinson, confectioner, St. Thomas, Ont., has been closed under a landlord's warrant.

H. J. Gilbert & Co., wholesale and retail boots and shoes, Hamilton, Ont., are offering to compromise with their creditors.

Mr. Joseph J. Tolfree, proprietor of the Toronto Shoe Co., Toronto, has assigned to E. R. C. Clarkson. The liabilities are said to total \$20,000.

The assignment of A. Durocher, general store, Belle River, Ont., has been trans-

ferred to W. A. Campbell, Toronto. The stock will be sold by auction at London, Ont., on January 11.

PARTNERSHIPS FORMED AND DISSOLVED.

The Rubber Shoe Co., of Toronto, is applying for a charter.

Hislop & Hunter are starting a produce business in Montreal.

Greening, Balfour & Co., wholesale grocers, Winnipeg, have dissolved partnership.

John Lortie and Flavien Lortie have been registered proprietors of the shoe house of Lortie & Frere, Quebec, Que.

Russell, McDonald & Co., general store, Vancouver, B.C., have dissolved partnership. Each continues.

R. Kelly, Vancouver, B.C., has been admitted into partnership with Wm. A. Braid, tea merchant, of that place.

Archibald & Turner, boot and shoe manufacturers, Montreal, Que., have filed notice of dissolution of partnership.

Oliver & Steigler, general store, Mildmay, Ont., have dissolved partnership. John Steigler continues the business.

Louis Joseph Adelard Demers and Alphonse Magnon have been registered as proprietors of the firm of L. J. A. Demers & Co., traders, Quebec.

The partnership of the Standard Spice Mills Co., Three Rivers, Que., has been dissolved. Geo. A. Bistodeau continues the business; style unchanged.

SALES MADE AND PENDING.

P. Fewster, feeds, Vancouver, B.C., has sold out to E. P. Fewster.

D. C. Strachan, grocer, Goderich, Ont., has sold out to Howard Snell.

J. H. Farrow, general store, Hawkestone, Ont., has sold out to P. McLeod.

The grocery and crockery store of J. H. Notter, Owen Sound, is to be sold.

The assets of J. S. Mayo, oils, Montreal, will be sold by auction on January 15.

The boot and shoe business of W. L. Paterson, Toronto, is advertised for sale.

The grocery stock of T. Bousquet, Montreal, Que., has been sold at 50c. on the dollar.

The assets of W. A. Harper, pork packer, Montreal, are to be sold by auction on Feb. 1.

The grocery stock of E. H. Rene, St. Hyacinthe, Que., has been sold at 60c. on the dollar.

The estate of T. G. Anderson, general store, Arden, Man., has been sold to James Cameron.

The stock of John Cameron, grocer, Peterboro', Ont., has been advertised for sale under a chattel mortgage.

CHANGES.

R. L. Rolls, general store, Leskard, Ont., has removed to Centreton.

Dame Mary Ann Finnie, wife of W. B. C. Barber, has been registered as trading in boots and shoes under the firm name of M. McGlashan.

The firm style of Hislop, Meldrum & Co., Montreal, has been changed to Wm. Meldrum & Co.

Alfred Heisler, groceries and fish, Lunenburg, Nova Scotia, has registered consent for his wife to do business in her own name.

DEATHS.

T. T. Ryan, grocer, Moncton, N.B., is dead.

A. H. Brown, tea merchant, Brockville, Ont., is dead.

Daniel Palfrey, general merchant, Bridgetown, N.S., is dead.

Arthur H. Tierney, of Tierney & McKellar, millers, Blyth, Ont., is dead.

C. E. Saunderson, of B. & S. H. Thompson & Co., general merchants, Montreal, is dead.

FIRES.

P. Shea, boots and shoes, Gravenhurst, Ont., has been burned out.

E. M. Ganong, grocer, St. Stephen, N.B., has been burned out. Insured.

Geo. F. Lawrence, general store, Buckingham, Que., has been burned out.

Harry Webb, confectioner, Toronto, was burned out on January 6. Insured.

J. H. White, restaurant, St. Stephen, N.B., has been burned out. No insurance.

Henry Michie, general grocer, Fergus, Ont., had his stock damaged by fire and water.

The grocery stock of John Foster, Montreal, has been damaged by fire and water. Insured.

A NEW PRICE LIST ON SOAP.

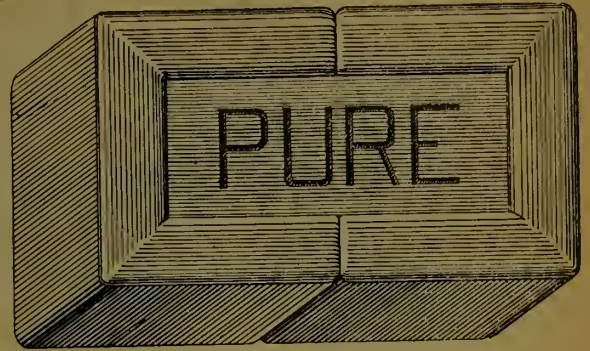
D. Richards, proprietor of the Oxford Soap Works, Woodstock, Ont., has issued to the trade a revised price list of laundry soaps for 1895. In a circular accompanying the list, Mr. Richards, in noting certain changes, says: "In toilet soaps you will find that I have added Nos. 26, 28 and 32; these are the finest French milled soaps, elegantly and delicately perfumed, and put up in a neat and attractive style. The latest and most improved machinery are used in their manufacture, and the shapes of the most modern pattern used in France. These, together with the new Nos. 17 and 18 French Castile soap, elegantly put up in cartooned boxes, and my range of cocoa and transparent soaps make an assortment of toilet soaps that will fill the bill with any grocery or general store in the country. This assortment, in neat sample boxes, will be sent to you for your sample room on application. You will also note that for an order amounting to \$20 of any or one of these goods, at list prices, I will send free a show case."

"Richards' Pure Soap" is the leading brand of the Woodstock works in laundry soap, while "Telephone" is its leading 5c. cake.

Richards' Pure Soap

Is the Soap that will give
your customers
the best satisfaction.

Dealers ordering stock now will receive framed copies of our beautiful premiums. They are high-class works of art, and are very attractive for store and window decoration.



D. RICHARDS - - WOODSTOCK, ONT.

To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of \$125 per month and all traveling expenses. Will be open for engagement Feb. 1st 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 391, Vancouver, B.C., (Member of North-West Travelers' Association.) (4)

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS



Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.

The F. F. Dalley Co., Ltd.,
HAMILTON
Sole Manufacturers.

**ORDER
- IVORY BAR
SOAP.**

BARTON'S

BAKING POWDER

—IS—

ALWAYS RELIABLE

DO NOT BE
WITHOUT IT

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

Phoenix Coffee and Spice Mills

ASK TO SEE

Our Coffees

Spices . .

Baking Powders

Etc., Etc.

They are giving the best satisfaction.

G. F. MARTER & SON

1-3 Jarvis Street

TORONTO

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

EDUCATION FOR CLERKS.

AFTER an all too brief period of schooling, in which the rudiments of an education are usually acquired, and a course of clerking in a store, or a year or two spent in an office or in a workshop, the average young man (we refer, of course, to that class whose parents' means will not allow them to send their sons to college) usually considers his education as about completed, says Merchants' Review. If he has been so fortunate as to secure a college education, owing to the possession of ample means by his parents, he will almost certainly look upon his education as finished for all time. Indeed, the superciliousness and conceit of the college graduate have become proverbial, and yet so utter is the ignorance of most young men of all that comes to one from practical experience, that both college graduate and the farm graduate, also the workshop graduate, should be regarded as immersed in equal depths of darkness. It actually requires a certain degree of maturity for the individual to understand his own ignorance. Having, however, once learned his deficiencies, there is hope of his enlightenment, but the process of education never ceases; it must go on from the cradle to the grave.

All this is trite enough, but if so, how can we account for the, we won't say, ignorance, but inefficiency of so many employees in mercantile establishments. If they are already aware of these oft-told truths, why don't they set about the work of correcting their deficiencies and improving their minds.

It takes a mighty big brain, a superhuman will and a tremendous energy to make a shining success in the world without a proper education or training. When Napoleon, as a victorious general, burst upon the vision of astonished Europe, it probably was not known that his education had been very careful and more than ordinarily practical in its nature, hence the surprise and admiration at the notable feats of arms by which he became master of the continent grew to a wonderful height, but the early history of the great Corsican has been revealed and it is known that in his boyhood he received the kind of training that could perhaps best prepare such a youth for his after career of conquest.

No young man can afford to dispense with education, and the more practical it is, the better for him in after life. The business training that a young man receives in the store or office is even more important to him than the instruction received at school, and we urge our younger readers to take advantage of every opportunity to learn all the details of the business in which they are employed. In after years, when they have become employers, such knowledge as they have acquired will be appreciated at its full value. Be certain that it will be worth far more to them than it cost.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.



Decorate Your Window

... WITH ADAMS'

Tutti Frutti Beautiful Hanger Signs

Ask your wholesale man for them or send postal card to

ADAMS & SONS CO.,

11 and 13 Jarvis St., TORONTO, ONT.

BRUSHES...

R
O
O
M
S

ALL GOODS BRANDED

"BOECKH"

Send for
Price List.

Are strictly as represented and will
give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

Rich in Readily Digestible Albumen

This is what is needed in a Beef Preparation to warrant its claim as a Strength-giving Food.

Johnston's Fluid Beef

IS PRE-EMINENT

FOR THESE ESSENTIAL QUALITIES.



How is your Stock of _____

B. F. P.

Cough Drops ?

If you are running low,
drop us a line

Toronto Biscuit and Confectionery Co.,
TORONTO

BLUE CROSS



IN LEAD PACKETS

CEYLON TEA

Reasons of Our Success !

BEST VALUE
TO THE
CONSUMER

FAIR PROFITS
TO THE
RETAILER

QUALITY
ALWAYS
UNIFORM

Head Office : London, Eng.

AGENTS

MONTREAL

Hudon, Hebert & Co.
Caverhill, Hughes & Co.

ST. JOHN, N.B.

G. W. S. De Forest & Sons
HALIFAX, N.S.
Bauld, Gibson & Co.

KINGSTON, ONT.

Fenwick, Hendry & Co.
HAMILTON, ONT.
Lumsden Bros.



Keen's Mustard

It is Seen Everywhere
It is Sold Everywhere
It is Used Everywhere
It has Unequalled Flavor
It has One Hundred and Fifty Years'
Reputation

CURRENT MARKET QUOTATIONS

No. 1.....	\$9 00
" 2.....	4 80
" 3.....	3 60
"	4 50



COOK'S FRIEND
BAKING POWDER.

**The Best Grocers Make
a point of Keeping it al-
ways in Stock.**

Silver Gloss
STARCHASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch



Pure Rice Starch

Pulverized Starch



SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Beware of Imitations

Every package bears
our name

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1 z. 1/2 gro., 2 oz., or 1/2 gro., 4 oz.	
Per gross	9 00
Silver Star Stove Paste	24 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH	
No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD.

per lb

1 lb packets	0 17
1/2 lb	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

OHAS. BOECKH & SONS. per doz

Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

Apples, 3's	\$1 00	\$1 10
" gallons	2 65	2 80
Blackberries, 2's	1 75	2 00
Blueberries, 2's	1 00	1 10

Beans, 2's	0 85	0 95
Corn, 2's	0 85	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	0 95
" Sifted select	1 45	
Pears, Bartlett, 2's	1 75	
" Sugar, 2's	1 50	
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	0 85	0 90
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 30	1 40
Lobster, tails	2 25	2 35
" flats	2 30	2 35
" Impr'l Crown flat	2 40	
Mackerel	1 00	1 10
Salmon, Sockeye, tails	1 30	1 35
" flats	1 30	1 35
" Cohoes	1 10	1 0

Sardines Albert, 1/2's tins	13
" 1/4's	20
Sportsmen, 1/2's genuine French high grade, key opener	12 12 1/2
Sardines, key opener, 1/2's	10 1/2
" Exq. fine Fr'ch, key op. 1/2's	11 11 1/2
" " " " " " " "	10 1/2
" " " " " " " "	18 1/2
Sardines, Other brands, 9 1/2's	11 16 1/2
Sardines P & C, 1/2's tins	33 35
" 1/4's	33 36
Sardines Amer, 1/2's	8 1/2
" 1/4's	9 11
" Mustard, 1/2 size, cases	
50 tins, per 100	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	

Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 11 beans	\$1 50	\$1 60
" 2 "	2 60	2 65
" 4 "	4 80	5 00
" 6 "	7 50	7 75
" 14 "	17 25	17 50
Minced Collops, 2 lbs	2 60	
" 2 "	2 60	2 65
Lunch Tongue	3 40	3 50
" 2 "	6 90	
English Brawn	2 75	2 80
Camb. Sausage	2 50	
" 2 "	4 00	
Soups, assorted	1 50	
" 2 "	2 25	
Soups & Bouilli	1 80	
" 6 "	4 50	

CHEWING GUM.

ADAMS & SONS CO.

To Retailers

Tutti Frutti, 36 5c bars	1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom	150 pieces 1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack, 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150 "	0 90
Red Spruce Chico, 200 "	1 00
Automatic	
Tutti Frutti Girl	800 pieces. 6 00
Sign Box (new)	
Tutti Frutti cash box	800 " 6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 70

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. pkgs	Per doz \$1 65
Mexican chocolate, 1/2 & 1 lb pkgs	0 40
Rock chocolate, loose	0 37 1/2
" 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, 1/2's... 6 and 12 lbs.	0 30
Caraccas, 1/2's... 6 and 12 lbs.	0 35
Premium, 1/2's... 6 and 12 lbs.	0 30
Sante, 1/2's... 6 and 12 lbs.	0 26
Diamond, 1/2's... 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

ACME
SLICED
BEEF.No. 1 tins,
key, 2 doz.,
per doz., \$3.00

CODFISH.

BEARDSLEY'S
SHREDDED.2 doz. pkgs,
per doz., 90c.

CHAS. SOUTHWELL & CO.'S

High-class **Jams**
Jellies, etc.

FOR HIGH CLASS GOODS

Handle **SOUTHWELL'S**

FOR SUPERIOR STYLE OF PACKAGE

Handle **SOUTHWELL'S**

FOR MAKING NEW CUSTOMERS

Handle **SOUTHWELL'S**

And you will give them the preference over all other brands of Jams, Jellies and Marmalades.



Very Important Notice

Begin 1895 by laying in a stock of

NELSON'S GELATINE

NELSON'S CONCENTRATED JELLIES

CADBURY'S COCOA ESSENCE

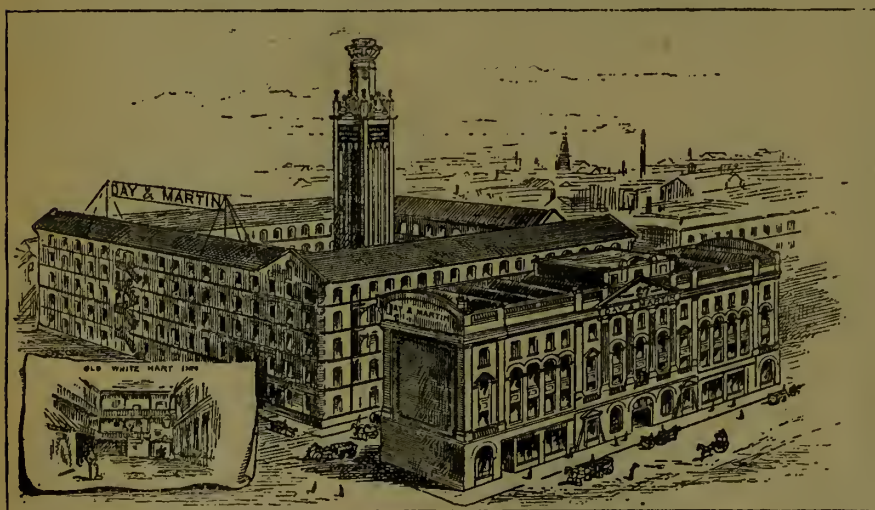
CADBURY'S MEXICAN CHOCOLATE

For sale by the Agents :

FRANK MAGOR & CO.,

16 St. John Street, MONTREAL.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

97

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD.

London and
Liverpool

JAMS AND JELLIES

In Glass, Tin and Wood.

Get Our Prices.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homoplat's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	22
" Rock	30
" Bulk, in bxs.	18

Royal Cocoa Essence, packages.	1 40
EFF's.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S	
(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Carracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's, "	0 40
" Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
" Fry's" Diamond 1/2's, 6 lb bxs.	0 26
" Fry's" Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box	2 40
" "	4 50
" 1 lb. "	8 75
Homopathic, 1/2's, 14 lb boxes	0 34
" 1/2's, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S	
(A. P. McIndoe, Agent, Toronto.)	
Mott's Broma.	per lb \$0 30
Mott's Prepared Cocoa.	32
Mott's Homoplat's Cocoa (1/2's)	28
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.	30
Mott's Breakfast Chocolate.	28
Mott's Caracac Chocolate.	40
Mott's Diamond Chocolate.	20
Mott's French-Can Chocolate	17
Mott's Navy or Cooking Choc	28
Mott's Cocoa Nibbs.	35
Mott's Cocoa Shells.	5
Vanilla sticks, per gross.	90
Mott's Confec Chocolate.	21c-43
Mott's Sweet Choc. Liquors	19c-30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb tins, per doz	\$3 75
Cocoa Essence, 1/2 lb tins per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, 1/2 lb. cake, per lb.	22½
Royal Navy Choc., 12 lb. bxs, 1/2 lb. cake, per lb.	30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake.	35

WALTER BAKER & CO'S	
Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caracac Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/2 lb., tins	52

BENSNDORF'S.	doz.
Royal Dutch, 1/2's, cases 4 doz	\$2 40
" " 1/2's, " 2 "	4 50
" " 1/2's, " 1 "	8 50

CHOCOLAT MENIER.

Vanilla—	
Yellow wrapper, p. lb.	\$0 34 \$0 36
Chomois	43 48
Pink	50 56
Blue	58 66
Triple Vanilla—	
Green wrapper	50 56
Lilas	58 66
Bronze	65 74
White	73 83
Unsweetened—	
Blue Premium	38 42

Pastilles—	
Yellow wrapper	40 45
Croquettes—	
Yellow wrapper	45 50
Fingers—	
Yellow wrapper	36 40

COFFEE.

GREEN.	c. per lb
Mocha	28 33
Old Government Java	25 35
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caracoma, 1 & 2 lb. tins asstd.	33
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend.	34
Our Own	32
Jersey	30
Laguayra	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum.	1 lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 12 0 14
Camphor	0 65 0 70
Carbolic Acid	0 30 0 50
Castor Oil	0 07½ 0 08
Cream Tartar	0 25 0 28
Epsom Salts	0 02½ 0 02½
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb.	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Salpêtre	0 08½ 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 18 1 25
Madder	0 12½ 0 13

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " 1, 1½ oz.	1 25
" " " 2, 2 oz.	1 75
" " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef—No. 1, 2 oz tins	per doz \$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75

Fluid Beef—No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
8 oz "	6 00
16 oz "	9 00
Fluid Beef Cordial—20 oz bottles	12 75
Milk Granules in cases 4 doz	15 00
Milk Granules with Cereals—	
in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4½
" Filiatras, bbls	4½ 4½
" Patras, bbls	4½ 4½
" cases	5½ 5½
Vostizzas, cases	5½ 7½
Panarete (cases)	8 8½
Dates, Persian, boxes	5 5½
Figs, Eleme, 14 oz	9 10
" 10 lb	9 11½
" 18 lb	15
" 28 lb	17
" taps	4 5
Prunes, Bosnia, cases	5½ 7
" Anchor C.	0
" E.	0
" G & J, cases	0 5½
Raisins, Valencia, off-stalk	4 4½
Fine off-stalk	4½ 5½
Selected	5½ 6
Layers	6 7
Raisins, Sultanias	5½ 8
" Cal. Loose Muscatele	
50 lb. boxes	5½ 7
" Malaga:	
London layers	per box 2 25
Imperial cabinets	2 25 2 55
Fancy Vega boxes	2 25
Black baskets	
Blue	
Dehesas boxes	75
Lemons, Fancy Floridas	4 05
" 250's	4 00
" 200's	3 75
" Palermos 360's	3 00
" Malagas 120 cases	7 50
Oranges, Floridas	3 00

DOMESTIC	
Apples, Dried, per lb.	5 5½
do Evaporated	7 7½

FOOD

Split peas	\$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	\$2.25
ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1 lb. tins	per doz \$1 25
" 1 "	2 25
Patent groats, 1 lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	1 85 1 90
40 dy	1 90 1 95
30 dy	1 95 2 00
20, 16 and 12 dy	2 00 2 05
10 dy	2 05 2 10
8 and 9 dy	2 10 2 15
6 and 7 dy	2 25 2 30

5 dy	2 45 2 50
4 dy A P.	2 45 2 50
3 dy A P	85 2 90
4 dy C P.	2 35 2 40
3 dy C P.	3 05 3 10

HORSE NAILS:	
Canadian, dis. 60 per cent.	

HORSE SHOES:	
From Toronto, per keg.	3 60

SCREWS: Wood—	
Flat head iron 80 p.c. dis	
Round " " 75 p.c. dis.	
Flat head brass 77 p.c. dis	
Round head brass 72½ p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)	1 15
2nd " (26 to 40 inches)	1 30
3rd " (41 to 50 ")	2 20
4th " (51 to 60 ")	3 20
5th " (61 to 70 ")	5 30

ROPE: Manila	0 09½ 0 10
Sisal	0 06½ 0 07

AXES, Per box, \$6 to \$12.	
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SHOT: Canadian, dis 13½ per cent.	
HINGES: Heavy T & strap	0 04½ 0 05
" Screw, hook & strap	0 03½ 0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons	per lb ... 0 04½
No. 1	" " 0 04
No. 2	" " 0 03½
No. 3	" " 0 03½

TURPENTINE: Selected pack-	
ages, ger gal.	0 39 0 40

LINSEED OIL: per gal., raw	0 53
Boiled, per gal.	0 56

GLUE: Common, per lb.	0 10 0 11
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INDURATED FIBRE WARE.

1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fibre pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 60
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1/2's	2 20
Jellies, extra fine 1/2's	2 25

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

Prices current, continued—

SOUTHWELL'S GOODS

	per doz.
Orange Marmalade.....	\$1 50
Clear Jelly Marmalade.....	1 90
Strawberry W. K. Jam.....	2 20
Raspberry ".....	2 10
Apricot ".....	1 90
Black Currant ".....	1 90
Other Jams.....	1 55 to 1 80
Red Currant Jelly.....	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purley" Licorice, 200 sticks	1 45
" 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs	
p lb.....	0 20

MINCE MEAT.

Condensed, per gross, net \$12 00

MUSTARD.

KEEN'S.

	per lb
Square tins—	
D.S.F., 1 lb. tins.....	\$0 40
" 1/2 ".....	0 42
" 1/4 ".....	0 45
Round tins—	
F.D., 1 lb. tins.....	0 25
" 1/2 ".....	0 27 1/2
" 1 lb. jars, per jar.....	0 75
" 1 ".....	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

	per lb.
Square tins—	
D.S.F., 1 lb. tins.....	\$0 40
" 1/2 ".....	0 42
" 1/4 ".....	0 45
Round tins—	
F.D., 1 lb. tins.....	0 25
" 1/2 ".....	0 27 1/2
" 1 lb. jars, per jar.....	0 75
" 1 ".....	0 25

NUTS.

Almonds, Tarragona.....	12 1/2 14
" Formigetta.....	25 30
Almonds, Shelled Valencia.....	25 30
" " Jordan.....	40 45
" " Canary.....	20 25
Brazil.....	11 11 1/2
Cocoanuts, per 100.....	\$4 50 \$5 50
Fibberts, Sicily.....	9 10 1/2
Peanuts.....	10 11
Peanuts, roasted.....	10 12
" green.....	7 10
Walnuts, Grenoble.....	13 14
" Naples, cases.....	" "
" Marbots.....	11 12
" Borden.....	8 10

RICE, ETC. Per lb

Rice, Aracan.....	3 1/2 32
" Patna.....	4 1/2 42
" Japan.....	5 5
" Imperial Seta.....	5 1/2 54
" extra Burmah.....	3 1/2 44
" Java extra.....	6 1/2 62
" Genuine Carolina.....	9 1/2 10
Grand Duke.....	6 1/2 64
Sago.....	4 1/2 54
Tapioca.....	4 1/2 54
Goathead (finest imported).....	6 1/2 64

SPICES.

GROUND

	Per lb.
Pepper, black, pure.....	\$0 12 \$0 14
Pepper, white, pure.....	20 28
" fine to superior.....	10 6
Ginger, Jamaica, pure.....	26 27
" African.....	16 18
Cassia, fine to pure.....	20 26
Cloves, ".....	18 25
Allspice, choice to pure.....	12 16
Cayenne, ".....	30 35
Nutmegs, ".....	76 1 20
Mace, ".....	1 00 1 26
Mixed Spice, choice to pure.....	30 35
Cream of Tartar, fine to pure.....	26 39

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7 1/2
Durham corn starch.....	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5 1/2
" " Bbls.....	4 1/2
" " Kegs.....	4 1/2
Canada Laundry.....	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers.....	7
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb. cartons.....	7 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.....	5 1/2
Canada Laundry.....	4 1/2
Silver Gloss, 6 lb. draw-lid bxs.....	7
Edwardsburg Silver Gloss, 1-lb. chrome package.....	7
Silver Gloss large crystals.....	6 1/2
Benson's Satin, 1-lb. cartoons.....	7 1/2
No. 1 White.....	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn.....	7 1/2
Canada Pure Corn.....	6 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons.....	4
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	4

KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb bxs., 1-lb pkgs. new wrappers.....	8 1/2
GLOSS { 6-lb. bxs., sliding covers (18 bxs. each crate).....	9
PURE { 36-lb. bxs., 12 1/2-lb. bxs.....	7 1/2
OSWEGO { 40-lb. bxs., 1-lb CORN STARCH.....	8
For puddings, custards, etc.	
ONTARIO { 36-lb. to 45-lb. bxs., STARCH.....	6 1/2
6 bundles.....	6 1/2
STARCH IN Silver Gloss.....	8
BARRELS / Pure.....	7

SUGAR. c. per lb

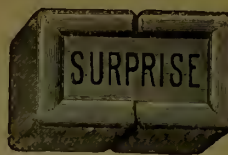
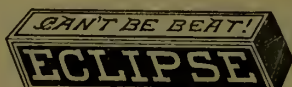
Granulated.....	3 1/2 350
Paris Lump, bbls and 100 lb. bxs.....	5 5 1/2
Extra Ground, bbls Icing.....	5 1/2
Powdered, bbls.....	4 1/2 54
Extra bright refined.....	3 1/2 360
Bright Yellow.....	3 3 1/2 34
Medium.....	3 1/2
Dark yellow.....	3 1/2
Raw Demarara.....	3

SYRUPS AND MOLASSES.

	Per gallon	bbls. & bbls
Dark.....	25 30	
Medium.....	30 35	
Bright.....	35 40	
Very Bright.....	50 60	
Redpath's Honey.....	1 25	
" " 2 gal. pails.....	1 50	
" " 3 " ".....	1 50	
	Per gal.	bbls.
Trinidad, in puncheons.....	0 32 0 35	
" bbls.....	0 36 0 37	
" 1/2 bbls.....	0 40 0 40	
New Orleans, in bbls.....	0 35 0 30	
Porto Rico, hdds.....	0 38 0 40	
" barrels.....	0 42 0 44	
" 1/2 barrels.....	0 44 0 46	

SOAP.

Ivory Bar, 1 lb. bars.....	per lb
Do. 2, 6-16 and 3 lb bars.....	5 1/2
Primrose, 12 oz. cske, per doz.....	8
	Per box—in 5 box lots
100 bars.....	\$4 76
	Per box
Eclipse, 3 lbs.....	3 30
Everyday, 12 oz.....	\$4 50
Morse's Best, 12 oz.....	4 50



SURPRISE SOAP.

1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

	Per Box.
Richards' Pure Soap, 100 bars.....	\$5 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 30 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2 1/2 lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20
	Per Doz.
White Castle Bars, 2 doz., wood.....	75
Oatmeal, 2 doz., wood.....	75
Venus, 1 doz., paper.....	75
Water Queen, 1 doz., paper.....	40
Ocean Foam, 1 doz., paper.....	75
Pure Coco, 1 doz., paper.....	75
French Mottled Castle, 1 doz., paper.....	75
French White Oatmeal, 1 doz., paper.....	60
Trans. Glycerine, 1 doz., paper.....	40
Trans. " Bar, 2 doz., wood.....	75
33 1/2 per cent. Glycerine, 1 doz., paper.....	1 50
Carbolic Glycerine, 1 doz., paper.....	1 00
Sulphur, 1 doz., paper.....	75
Rose Trans., 1 doz., paper.....	75
Peach Blossom Comp., 1 doz., paper, (Milled).....	1 25
All Healing Tar, 1 doz., paper.....	1 00
Oatmeal Bouquet, 1 doz., paper (Milled).....	75
Glycerine.....	25
Mottled Castle, 1 doz., paper.....	40
White Oatmeal, 1 doz., paper.....	40
Apple Bloom, 1 dozen, paper (Milled).....	75
	GUELPH SOAP CO.
Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz. p box.....	4 00
Royal City, 3 lb. bar, per lb.....	0 05
Peerless, 2 1/2 lb. bar.....	0 42
Genuine Electric, 72 bars, per box.....	2 50

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's.....	59c
Ingots, rough and ready, 8's.....	57
Laurel, 3's.....	49
Brier, 7's.....	47
Index, 7's.....	44
Honeyuckle, 8's.....	66
Napoleon, 8's.....	50
Victoria, 12's.....	47
Brunette, 12's.....	44
Prince of Wales, in caddies.....	48
" " in 40 lb boxes.....	48
Bright Smoking Plug Myrtle, T & B, 3's.....	60
Lily, 7's.....	47
Diamond Solace, 12's.....	60
Mistle Cnt Smoking, 1 lb tins.....	70
1 lb pg, 6 lb boxes.....	70
oz pg, 5 lb boxes.....	70

MCALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid.....	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts.....	61c.
Do. 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts.....	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts.....	61
Jubilee, 7 1/2 to lb, chocolate, 15 lb butts.....	68
Prince George, 8s 21 lb caddies.....	47
Tecumseh, 9 to lb (fancy chew'g).....	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts.....	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.....	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.....	50
3rds.....	50

Sunny South, 6s and 7s, 18 lb caddies.....	46
Solid Comfort, 6s, 18 lb butts.....	44
Special, 7 to lb, 18 lb caddies.....	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes.....	82
Puck, mixture, 1-9ths, 5 lb boxes.....	70
Cut Cavendish, 1-9ths, 5 lb boxes.....	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails.....	80
Apricot, dark sweet, 5 lb pails.....	65
Terms, 30 days, less 2 per cent.	

CIGARS—S. DAVIS & SONS Montreal.

	Size	Per M.
Madre E' Hijo, Lord Landsdowne.....	60 00	
" " Panetelas.....	60 00	
" " Bouquet.....	60 00	
" " Perfectos.....	86 00	
" " Longfellow.....	86 00	
" " Reina Victoria.....	80 00	
" " Pins.....	66 00	
El Padre, Reina Victoria.....	65 00	
" " Reina Vict., Especial.....	50 00	
" " Conchas de Regalia.....	60 00	
" " Bouquet.....	55 00	
" " Pins.....	50 00	
" " Longfellow.....	80 00	
" " Perfectos.....	80 00	
Mungo, Nine.....	36 00	
Ooble, Conchas.....	30 00	
Queens.....	29 00	
Cigarettes, all Tobacco—		
Cable.....	7 00	
El Padre.....	1 00	
Mauricio.....	15 00	

DOMINION OUT TOBACCO WORKS MONTREAL.

	Per M.
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50

OUT TOBACCOES. per lb

Puritan, tenth, 5 lb. boxes.....	70
Old Chum, ninth, 5 lb box.....	76
Old Virgin, 1-10 lb pkgs, 10 lb bxs.....	62
Gold Block, ninth, 6 lb boxes.....	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes.....	83
Puritan, 1-10, 5 lb boxes.....	83
Athlete, per lb.....	1 16

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.....	68
" " " 8s. " 16.....	68
" " " 8s. R. & R. 13 1/2.....	68
" " " 7s. R. & R. 14 1/2.....	68
" " " 7s. Solace 14 1/2.....	68
" " " 8s. R. & R. 16.....	58
" " " 8s. Solace 15.....	58
O. V. - plug 8s. Twist 16.....	58
O. V. - " 8s. Solace 17 1/2.....	58
O. V. - " 7s. " 17.....	55 1/2
Derby, - " 12s. " 17 1/2.....	51
Derby, - " 7s. " 17.....	51
Athlete, - " 5s. Twist 9.....	74

WOODENWARE. per doz

Pails, 2 hoop, clear.....No. 1.....	\$1 50
" " " ".....No. 2.....	1 70
Pails, 2 hoops, clear.....No. 2.....	1 40
" " " ".....No. 1.....	1 60
" " " painted.....	1 60
Tubs, No. 0.....	8 50
" " 1.....	7 00
" " 2.....	6 00
" " 3.....	5 00

On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe.....	\$1 90	2 00
" " Water Witch.....	1 40	
" " Northern Queen.....	2 25	
" " Planet.....	1 70	
" " Waverly.....	1 60	
" " X X.....	1 50	
" " X.....	1 30	
" " Single Crescent.....	1 85	
" " Double.....	2 75	
" " Jubilee.....	2 25	
" " Globe Improved.....	2 00	
" " Quick and Easy.....	1 80	
" " World.....	1 75	
" " Rattler.....	1 30	

Matches, 5 case lots. single case

Parlor.....	1 70	\$1 75
Telephone.....	3 30	3 50
Telegraph.....	3 50	3 70
Safety.....	4 00	4 20
French.....	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5cs.....	3 10	
5 cases, freight allowed.....	3 10	
	per doz	
Mops and Handles, comb.....	1 25	
Butter tubs.....	\$1 60	\$3 60
Butter Bowls, crates as'd.....		3 60

OILS

Samuel Rogers & Co.
TORONTO



The California Mid-Winter Fair was no exception to the rule:

CHOCOLAT MENIER

there received the **HIGHEST AWARD--DIPLOMA OF HONOR.**

The best cup of Chocolate you ever tasted can be had ONLY by using

CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

Take one of the six sticks (in each half-pound package), break it into small pieces and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for
CHOCOLAT MENIER
Annual Sales Exceed
33 MILLION POUNDS

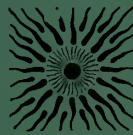
If he hasn't it on sale send his name and your address to
C. ALFRED CHOUILLON, Canadian Branch, 12-14 St. John Street, Montreal.



Crosse & Blackwell

CELEBRATED FOR

**Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.**



—SOLD BY—

All Grocers in Canada

ESTABLISHED 1882.

ARMSTRONG & COMPANY

EAST LIVERPOOL, OHIO.

General Commission Merchants
and General Agents for the

MANUFACTURERS OF THE U.S. DIRECTORY

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ESTABLISHED 1882.

MANUFACTURERS OF THE U. S. DIRECTORY

1894-1895.

Gives the names and addresses of the MANUFACTURERS OF EVERY ARTICLE made in the United States. Each article classified. Over 30,000 articles are represented, and 500,000 manufacturers' names are contained in this work. 2,000 octavo pages; weighs 12 lbs. Cloth bound. Invaluable for Circular Advertising. Also, Trade Lists furnished for any line of trade. Send for circular.

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ROYAL MAIL STEAMSHIPS

**Liverpool,
Halifax,
and Portland Mail Service.**

After Nov. 18 the Mail Service will be continued for the Winter 1894-5, from Portland and Halifax, as under:



STEAMSHIPS.	From Portland	From Halifax
LAURENTIAN ...	" 17..	" 19
NUMIDIAN	" 31..	Feb. 2
MONGOLIAN	Feb. 14..	" 16

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part, where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

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No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

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This Tumbler

Can be had
for . . .

\$6 per gross

GOWANS, KENT & CO.
TORONTO.

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ESTABLISHED 1849.

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MERCANTILE AGENCY**

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'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
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JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
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Toronto, St. John, N. B., and Montreal.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO, JANUARY 18, 1895.

No. 3

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THE
BEST!

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We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

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HUNTLEY & PALMERS
ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



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HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

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LA CADENA—CREAM OF THE HAVANA CROP.

Infringement of Patent Notice.

HULL, Canada, Jan. 2nd, 1895.

To the **WHOLESALE GROCERY
AND JOBBING TRADE:**

As the public are doubtless aware, we have been packing our Matches lately in very ingeniously constructed Paper Boxes, the invention of our Mr. Millen, and covered by Canadian Letters Patent of the 12th of May, 1892 (No. 38,938), and of 29th July, 1892 (No. 39,528), of which we are the sole proprietors. The value of these Boxes for packing matches was recognized as soon as we adopted them. Since then, some of our competitors in Canada, desiring to profit by our labor and experience, have seen fit to sell other than our matches packed in boxes of the same construction substantially as those of ours, which are protected by the above Letters Patent.

This clearly is an infringement of our Patent Rights, and, if continued, will be stopped by process of law. As a word of advice to our friends, and as a warning to our competitors, who are thus infringing upon our Patent Rights, we have decided to give this notice to all parties not to buy, sell, handle, trade in or barter with any goods that infringe the rights of

The E. B. EDDY CO.,
LIMITED

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

**FOR SALE BY LEADING
HOUSES EVERYWHERE.**

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

≧ 80 Medals ≧

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Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

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MONTREAL, P.Q.

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ST. JOHN, N.B.



The Live Merchant

Views with pleasure every improvement made in the appearance of a package.

Grand Mogul Tea

Is now the most beautiful package in the market. The sample tins given with each chest are the handsomest sample tins ever placed on the market. The high quality of the tea, the package, the rich sample tins, all combine to make Grand Mogul the leading tea in Canada to-day. And the merchant who does not keep it may close his eyes to the fact that he is driving away his trade, but will see it when too late. Moral—Be the first in your town to have it.

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YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

“When a woman will, she will,
You may depend on’t,
And when she won’t, she won’t,
So there’s an end on’t.”

...DID YOU EVER offer another brand of Condensed Milk to a woman who has been using “Allworth’s”? If you have, the chances are she gave you a fine display of her determination—determination to have what she wanted—determination to have what she knew to be reliable.

She will have “Allworth’s”—she won’t take substitutes.

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Any Wholesaler can supply you.

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If you want the best Bosnia Prunes be sure you order the Ostrich Brand. The fruit is the sweetest, cleanest and blackest on the market. Order a sample case from any of these firms.

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Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

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Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

An Old Story

Others will offer you a coffee guaranteed just as good as our Pure High Grade

Excelsior Blend Coffee

BUT,

You can depend on it, the result will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Customers using it for over fifteen years will have no other.

This may remind you that you are wanting just such a coffee, and that it would be well to order on a shipment as a special leader for your Holiday Trade.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting
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BATTY & CO.,

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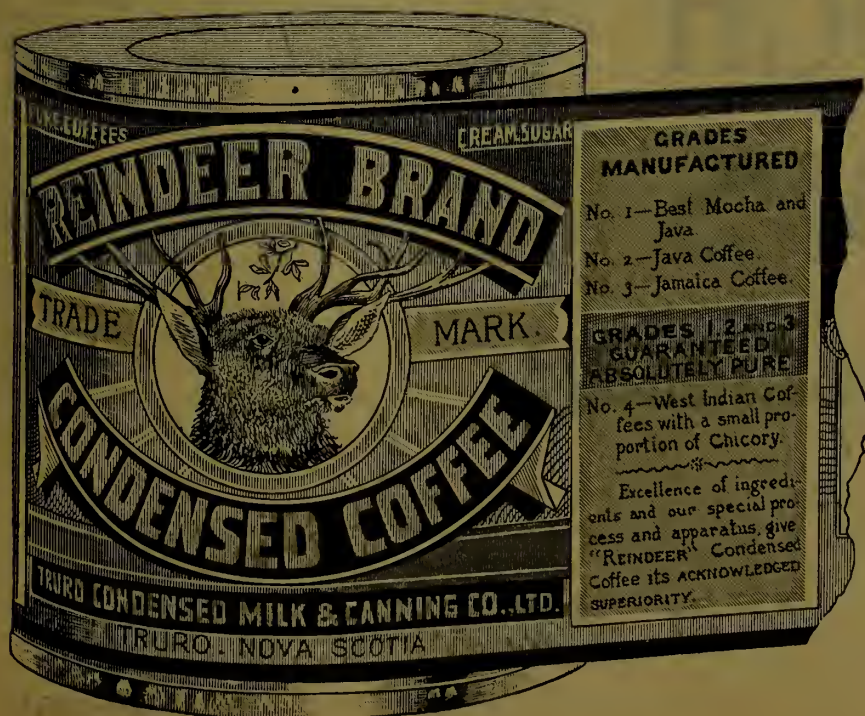
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in the manufacture of

OUR GRANULATED

If You Have Used It, You Will Know
That "REINDEER BRAND"



CONDENSED COFFEE

Is
a
really
good
article



We All Drink It—It Speaks for Itself

I am First Among the Foremost.
 "THE 400 SELECT" is my name.

I am the Finest Black Tea offered and have never been known to disappoint.

My standard is the highest excellence, and strict uniformity is one of my never-varying features.

I am the outcome of years of intelligent, pains-taking experience, and have come among you to stay.

Thousands are daily delighted with the rich and invigorating qualities I possess, and thousands more could be equally blessed if they would write for sample to

W. H. Gillard & Co., Wholesale Teas
 Wholesale Groceries **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG.



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CURE**



Biscuits
 and
Confectionery.

Wm. Paterson & Son

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THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JANUARY 18, 1895

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HUGH C. McLEAN,
Sec.-Treas.

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BRITISH TEA IN THE STATES.

NOT long since the representative of a New York tea house asserted to THE GROCER that Indian and Ceylon teas would never supplant China and Japan teas on the United States market.

Never is a long time. The champions of China tea in Great Britain would probably have said practically the same thing thirty years ago in regard to Indian and Ceylon tea supplanting China tea on that market.

Even 25 years ago, out of a total of 111,815,000 pounds of tea consumed in Great Britain only 10,716,000 pounds were from India and Ceylon, all the rest being of China growth, while last year of a total of 215,000,000 pounds consumed there only 26,000,000 pounds were from China, the balance, 189,000,000 pounds, being the Indian and Ceylon kinds.

The percentages of tea consumed on the British market last year were : Indian, 55 ; Ceylon, 33 ; China, 11 ; other kinds, 1. This, compared with 1893, is a gain of 3 per cent. for Indian tea, 2 per cent. for Ceylon, and a decrease of 5 per cent for China tea.

Not even the most enthusiastic growers or dealers in Indian and Ceylon teas would even dream of such a transformation in the

United States. The fact that these teas are British grown is sufficient to condemn them in the minds of certain people there. Others again assert that Indian and Ceylon teas will not assimilate with the water that is in the United States as well as the Japan and China kinds will. The trade press, however, in discussing the matter a year or more ago, asserted that the question as to whether Indian and Ceylon teas would take in the United States depended largely on the price.

At any rate, the imports of British-grown teas into the United States are on the increase at present, whatever may be in store for the future. This is demonstrated by the figures we have before us, and although they only deal with the years 1892-3, they serve the purpose. The imports, in pounds, from bonded warehouses, and under transhipment bonds from London, were :

	1892.	1893.
Indian tea.....	722,174	1,171,317
Ceylon tea.....	758,339	918,355

In view of the special efforts that were made last year to push these teas in the United States, the figures of 1894, when adduced, may be expected to show a substantial gain over those of 1893.

The United States does not constitute itself a tea-drinking country. Beer is its favorite beverage, of which its per capita consumption is 16.08 gallons. Coffee comes next with 14 gallons, and tea is third on the list, at 10.56 gallons.

It may be interesting to note that the United States stands seventh in the quantity of tea per capita consumed. Here is the order : Australia, 7.66 pounds ; New Zealand, 7.23 ; Tasmania, 5.35 ; Great Britain, 4.70 ; Newfoundland, 4.38 ; Canada, 3.69 ; United States, 1.20. Spain is the smallest tea drinker, her per capita consumption being but .01.

But the two million and odd pounds of Indian and Ceylon teas imported into the United States in 1893, via London, were but a little more than 2 per cent. of her total imports of all kinds of tea for that year, they being 89,061,287 pounds, of which 45,653,172 pounds of tea came from China, and 39,602,519 pounds from Japan. In 1892 the aggregate imports of British grown tea was less than 1,500,000 pounds, so that if the increase of even half a million pounds is maintained annually, the figures will soon tell a different tale. An American trade paper, not long since, remarked that "if good, sweet, choice Indian tea can be sold at auction from 15 to 30 cents per pound, it will in time cause a change in the character of the imports, approximating the change brought about in England."

THE SALT COMBINE REVIVED.

The old defunct combination among the salt manufacturers of the Dominion has been revived. It is the outcome of the meeting held in London on the 5th inst.

The object of the combination is to restrict the output and advance prices. What these advances will be THE GROCER has not at the time of writing been able to ascertain. Whatever they may be, it is said that all manufacturers in the country will stand by them. The higher prices will be confined to barrel and sack salts, fairly good profits having been obtained all along on table salt.

It is asserted that of late years there has been an over production of salt. Under the new order of things an effort will be made to overcome this difficulty by allotting a proportion to each well, according to its capacity. The average output of salt in the Dominion is understood to be about 300,000 barrels annually, although the capacity is much larger, one well alone being equal to the task of turning out the number in question.

COST OF SELLING GOODS.

WHEN estimating the cost price of an article one important matter is often overlooked. We refer to the cost of selling it.

It does not suffice that the cost of handling the different lines be grouped at a certain percentage, yet this is what a good many do. We are not speaking from mere supposition. We know it to be a fact.

Every manufacturer, every merchant, knows that there are some lines which he makes or sells that demand more time and attention to pack or deliver than others. But some how this fact is at times overlooked.

Then when stock is taken—sometimes even before—it is found that there has somewhere been an unexpected and unexplained leakage.

Stock-taking is over with some people, while with others it soon will be. Then will come the period of stocking new goods. Opportune is it, therefore, for all classes of business men, whether manufacturers or merchants, to inaugurate a well-defined system of computing the cost of selling an article as well as the cost of buying it.

LACKED ESPRIT DE CORPS.

HUMAN nature is made up of a lot of opposite conditions. If a bank collapses its fellow banks come to the rescue with money and moral support. If a mercantile house is bereft of its premises its fellow business houses will come forward with various offers of assistance. If a newspaper is burned out its contemporaries fall over each other in their haste to place premises, presses, plant, and even the much discussed subscription lists at the disposal of the crippled journal.

But while much esprit de corps is shown on great occasions or in sudden calamities in the little affairs of every day business life they are too often marked by their absence.

An instance of this was brought to the attention of THE GROCER the other day. There is a large manufacturing firm whose head offices are in Toronto. For some years the firm in question has been losing money. At one time it had a line of credit to the extent of \$200,000 with a local bank. Although the head of the firm was president of the bank, or if not president at the time, had been up to a short time previously, the bank became alarmed and refused further accommodation.

One would have thought that this fact alone would have been sufficient to have deterred other banks from according what the firm's old banking house had refused to do, not to say anything about the unsatisfactory condition of the business of the firm itself.

But not so. And not only one bank, but at least two banks, were willing to do what their contemporary had refused to do. Competition was keen and they chose to run the risk entailed in securing another big customer, an insolvent one though it might be.

One of these banks is now a creditor to the extent of \$75,000, and the other to \$50,000 or \$60,000, while THE GROCER is assured on pretty good authority that the paper held against these respective claims will not yield more than 60 to 65c. on the dollar.

Bankers, in their annual reports, frequently lecture merchants upon the evil of careless credits and the absence of esprit de corps in the competition for business; but it is evident that at last some of them require to apply their admonitions to their own hearts.

TORONTO'S PRIDE HUMBLLED.

THE two disastrous fires that last week visited the business centre of Toronto have awakened her citizens to a realization of the fact that they have for some time been suffering, to use a slang term, from "swelled head," in regard to the efficiency of the fire brigade.

No city in the world has probably a braver or a better body of men than has Toronto. And in pluming themselves over this fact they have neglected to place in the hands of these men appliances proper for fighting fire in a modern big city.

Most people are at the moment throwing the onus for this state of affairs upon the parsimoniousness of an inefficient City Council.

True, the chief of the brigade has, time and again, during the last three or four years, memorialized the City Council to supplement his present appliances with one or more powerful fire engines and a couple of aerial trucks; and equally true is it that the Council has invariably turned a deaf ear to his requests.

But the members of the City Council are the representatives of the people, and had the people been alive to their duty their will would soon have found expression in action

by the aldermen. The people were passive; so were the aldermen. Like begets like.

When three and four storeys was the maximum height of the buildings being erected, it did not seem unreasonable to depend upon the force of water in the mains. But buildings of three and four storeys are no longer the maximum. Notwithstanding this, however, beyond getting one aerial truck, the Toronto Fire Brigade has been equipped with no better fire appliances than it had ten or twenty years ago. In reality, it is not so well equipped. Then the brigade could throw a stream to the top of a four-storey structure; but while the height of buildings in the business portion of the city has increased, the power to raise a stream of water has not, as was demonstrated last week, when fire in the fifth and sixth storeys could not be reached.

Now that Toronto's pride in the fire brigade has been humbled, we may expect to see it open its purse and provide the brave fire laddies with the necessary and more modern appliances.

AN IMPORTANT DECISION.

A conviction for selling liquor after hours was recently appealed before Judge Muir at Hamilton, Ont. The evidence had shown that the offence was committed at 7.20 or 7.25 on a Saturday evening, and the defendant's lawyer contended that as 7.20 by standard time was only 7 o'clock by solar time, no offence was committed, as solar, not standard, time should govern in such cases. Last week Judge Muir gave judgment quashing the conviction on the point raised, and holding that solar time is the statute time and should govern. He cited English cases on the subject, affirming Greenwich time as the legal time there, and also the North Bruce election case, where a petition filed too late, according to standard time, was declared to be regular by solar time. Under this decision, if upheld, all liquor sellers can keep open until 7.19 or 7.20 on Saturday evenings.

CANNOT DO WITHOUT IT.

"We have just started in the grocery business here and think we cannot do without THE CANADIAN GROCER. Enclosed find postoffice order for two dollars, which, we trust, is correct.

"FOUNTAIN & BACKERS,
"Simcoe."

A DAY IN AN OAT MILL.

BY BYSTANDER.

I AM not a Scotchman or the son of a Scotchman, but I do like my porridge. True, I was born near the border line, but I cannot say whether this fact is responsible or not for the partiality of my palate for porridge. All I know is that I have the weakness for the health giving article, and that to me breakfast without porridge would be like the play of Hamlet with Hamlet left out. Whether the porridge be oaten or wheaten, I am at home with a good mess of it.

It was with pleasure, then, that I the other day seized the opportunity that was presented to me of going through one of the largest porridge-producing establishments

troubled not by the cold raw wind or falling snow. His years, I understand, are hovering very close around the allotted three score and ten, but, judging from his vigorous step, bright eye, and ruddy cheek, it will be a long time yet ere wintry winds do bother him.

"Well, Mr. Tillson," I ventured, "I see you are able to do a little railroading as well as run mills."

"Yes, I am," he said, pleasantly. Then he added, with an air of pardonable pride, as he pointed up the tortuous railroad track, as it wound its way along the steep river bank, "And do you know, I was sole engineer on this road, did all the engineering, running the curves and taking all its levels, and did all the grading. I feel particularly proud of my successful railway engineering. It was no easy matter either, I can tell

lack of technical knowledge—to tell all I saw of Tillson's oat mill. All I can give is a general idea of what I saw during the two hours Mr. Hogan, who has charge of the mill, was piloting me through the building. He first took me to the elevator, a white brick building, 40 feet square and 100 feet high, and separated from the mill by massive double iron doors. Grain, on coming to the elevator, is discharged into a hopper on the ground floor, and, after being weighed, is allowed to run into bins beneath, from whence it is conveyed to bins above by a carrier whose capacity is from 500 to 600 bushels per hour, according to the character of the grain. There are nine bins, and each is 73 feet 6 inches, and hold 130 bushels to the foot. From the top of the bins to the roof is 20 feet, and occa-



PEA MILL.

OAT MILL.

BARREL FACTORY.

FLOUR MILL.

TILLSON'S MILLS.

in the Dominion; or rather, to be more explicit, one of the largest oatmeal mills. The mill in question was that of E. D. Tillson, of Tillsonburg, Ont.

It was the Saturday after Christmas that I plowed my way, in a gently falling snow storm, along the broad and business-like thoroughfare known as Broadway, to the Tillson Mills, which nestle under the hillside in the valley of what is by courtesy called the Otter River.

Just the day before I arrived there the Tillsons had run their first freight train over their new private railway. But there were still some finishing touches to be done to the road bed. And who should I find superintending the work but Mr. E. D. Tillson himself, the honored founder of the mills. With a plaid wrapped around his shoulders, and his fur cap set firmly upon his head, he was

you, for we had to cross eight streets on the level, and do it in a manner to satisfy both the Town Council and the Dominion Government."

"You are a bit of an engineer, too, then?" I added.

"Yes," he replied. "My father laid out the streets of this town and I graded them."

The railway in question is three-fourths of a mile in length, connects with the main line of the Michigan Central Railway Co., and is operated by this company. The cost of putting down the line was borne entirely by the Tillsons. The rails diverge to the different mills around and operated by Mr. Tillson, and by a series of switches cars can be shunted to the flour mill, the oat mill, or the pea mill, just as the requirements demand.

Tongue or pen would fail me—let alone

sionally this space has to be filled up with false bins.

THE OAT MILL.

Then I was escorted back to the oat mill, which has a capacity of 200 barrels per day, where was shown to me the mysterious processes through which oats are put before they are finally ready for the porridge pot.

One of the things that astonished me most was the variety and number of machines that are used to clean the oats of foreign matter. "Well, well," I thought, "if any foreign matter gets into Tillson's oatmeal it must have a harder job than would a camel to go through the eye of a needle."

For instance, first the oats are forced into what is termed a cleaning machine. Then into a large hexagon reel that takes away the foreign matter. And such foreign matter! It passes man's understanding to

know where it comes from. It seems to contain samples of nearly everything in the vegetable kingdom, not to mention an occasional representative from the mineral and animal kingdoms. Tons upon tons of this stuff are accumulated monthly, and after going through a certain process is eventually sold in part as feed.

From the hexagon reel the oats pass on through sieves, double cylinder cockle machines, smutters, etc., to the drying kilns. The drying kilns opened my eyes. They are situated in the basement, and they are, I am told, the pride of the firm's heart, being accounted about the most perfect and finest in the Dominion. If the reader has never seen a modern kiln room in connection with an oat mill, let him imagine, if he can, ten mammoth circular pans resting on as many brick furnaces, like giant frying pans, several inches in depth, each capable of holding from 35 to 40 bushels of oats, and he has a fair idea of what the pans in question are like. The oats come in to the pans from overhead spouts, and, after being dried, are shoved out through a slide in the side of the pans into a conveyor. The drying process occupies about four hours. While this is going on, they are being kept turned over and over by an iron sweep revolving from a centre, which looks like two enormous reaping-hooks. There is a sweep to each pan. Thirty tons of coal are, on an average, consumed by the drying kilns monthly. The smoke from the kilns is conveyed by underground flues to the chimney.

The difference between the modern drying pan, as seen in the Tillson mill, and the old-fashioned pan, as still used a good deal in some mills, is vast. The latter is square, with perforated bottoms, which as a rule let the fumes of fire and smoke into the oats, thus imparting an unpleasant flavor, which is retained after the oats have been transformed into porridge. Oats dried by the modern process have, on the other hand, a pleasant "nutty" flavor.

After coming from the drying pans the oats are passed through machines which grade them into three sizes. Then they go on to cockle machines, where they pass through an additional cleaning process. Next they go in turn to the shelling stones, the hexagon reels to remove the dust, and the brush machines to remove the hulls, and so on, ad infinitum it seems to me. After being put through the granulating stones, the oatmeal is passed over shaking sieves and there, besides being further cleaned, is separated into standard and granulated meal.

There are eight run of stones in the mill, six being for shelling purposes and two for grinding. A machine that interested me a good deal was that whose office is to make the granulated meal. It is a small and unpretentious looking piece of mechanism, but it does big and good work. It has four sets

of cutters with three movable and three stationary plates.

"To make good granulated oats," explained Mr. Hogan, "it is necessary to have the grain cut sharp. Some mills use stones, but stones make a ragged-looking meal."

"You will remember that it was because we had these cutters that we were enabled to get that big order from Mr. So-and-So," interjected Mr. Edwin Tillson, who came upon us at the moment.

Before I entered Tillson's mill I fancied I had a general idea of how rolled oats were made. Before I came away I learned that my idea was superficial indeed. But what showed me my ignorance in the matter also imparted to me some light. The machinery for doing the work in Tillson's mill is, if I am not mistaken, of the most improved type. The machine has two sets of rollers. But what interested me most was the steam box, or, in trade vernacular, the steamer. To those who are not conversant with the matter I might explain that the steamer is an oval-shaped iron box set over the rolls. It is double cased. The inside case is perforated and receives the grain. The outside case is the steam department, and from which the steam is forced through the perforated partition into the grain, moistening and softening it as it passes on its way to the rolls. "We have had several steamers," ventured Mr. Hogan, as he laid his hand on the box, "but this has given us by far the best results. It gives us steam more regularly, and we do not now get one spot steamed and the other not."

IN THE PEA MILL.

After going through the oat mill, Mr. Hogan kindly invited me to take a run through the pea mill, and with pleasure I accepted. It is nice to know how peas are prepared and split, but I am not anxious to make many more trips through a pea mill. A flour mill is dusty. An oat mill is dusty. But a pea mill is doubly-doubly dusty. If the dust is not strong enough to bear one up, it is dense enough to cover one gloriously. This I learned, although my inspection at the mill was little more than cursory.

The mill is five stories high with basement. The peas, after being received into the bins, are elevated to the top flat, where they are run through a hexagon reel first, and then over a shaking sieve. From there they are run into a drying kiln on the next floor, constructed something after the fashion of the old kilns that were formerly used in oat mills. There are five of these kilns, one on each floor. Each has a bottom of steel slats, which are opened at will to allow the peas to drop through to the next kiln. For instance, the peas—some twenty bushels—after being run into the next kiln, are allowed to stay there twenty minutes; then, by manipulating a handle much in appearance like that seen in a railway switch house, the bottom of the kiln is opened and down

drop the peas to the next kiln, and so on down to each successive kiln, as the peas in the one above are ready to be lowered a stage. After passing through the five kilns the peas are elevated to the grading machine, where the small are separated from the large, a necessary proceeding, for the machinery that would split the small peas would crush the large. As a finishing touch the peas are passed through the "elephant," not a live elephant, but a long pipe-like machine, whose duty is to polish them.

Noticing a pile of pea hulls lying on the floor, I remarked, "Are these of any use?"

"Indeed they are," came the quick reply. "We ship the most of them to New York, where they cost about \$23 per ton, laid down."

"What are they used for?"

"I don't know. I have been told that they are used for adulterating spices; but I can't say how true it is. One thing is certain: no one could afford to pay \$23 per ton for pea hulls for feed."

The machine for turning out pot barley is also situated in the pea mill. It is like a ponderous grindstone enclosed in a wire screen which revolves very slowly while the stone revolves very rapidly. "It is a slow process, making pot barley," remarked Mr. Hogan. "We can easily make twelve barrels of split peas while we are making one of pot barley. The making of pot barley is simply a scouring process."

FLOUR AND CORN MILL.

I must be brief indeed in my reference to the flour mill. It has five floors, and is fitted up with all the appurtenances necessary to a first-class modern roller mill. The sets of rolls number seventeen. Then there are purifiers, elevators, reels, sieves, scalpers, etc., without number. The capacity of the mill is 250 barrels per day, and about 1,000 bushels of wheat are disposed of per day.

For some years, how many I do not know, the firm has had a corn mill in connection with the flour mill, but now it proposes to go into the manufacture of gold dust. When I was in the mill the other day

Established 1850

FRUIT JARS

..THE CROWN..

Put up in 1 Dozen Partition Boxes.

"Wine and Imperial" Measure

Hold your orders until our
Traveler interviews you...

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

RAM LAL'S

PURE INDIAN

Package

A well recommended T,
Judiciously blended T,
Comforting, pleasing
Always appeasing—
Best sort of household T.

... Tea

FOR SALE BY ALL RETAIL GROCERS.

James Turner & Co. WHOLESALE AGENTS Hamilton



THE DEMAND FOR —

.....MacLAREN'S IMPERIAL CHEESE

Has increased so rapidly since first introduced that the present consumption exceeds that of all other brands combined. Its superiority is fully established by its success.

"Imperial" Cheese is the finest that experience can produce or money can buy.

A SAMPLE POT FREE ON APPLICATION.

A. F. MacLAREN & CO.

51 COLBORNE ST., TORONTO.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous for the last five years.

Packed in —————

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

Pictou, N. S.

the place was strewn with machinery, and workmen were employed getting it into position. When completed, the capacity of the corn mill will be 100 barrels per day.

THE BARREL FACTORY.

The Tillsons make their own barrels, turning out between seventy-five and eighty thousand barrels per annum. They also make all their own staves and barrel heads; in fact, the only thing in connection with a barrel they do not make is the hoops. Besides the regulation barrel, they also make three sizes of half-barrels—the largest for rolled oats, the smallest for peas, and the middle-sized for flour. An experimental shipment of two carloads of flour in 25-lb. kegs was recently made to the West Indies. "I suppose, as we have received our money, that it turned out all right," said Mr. Edwin Tillson to me. "We have also sent consignments of flour and peas to the Canary Islands and Cape Colony, Africa. Practically all our output of sp'it peas, which is about 22,000 barrels annually, is shipped to the West Indies and South America. With our flour and oatmeal we cover Ontario and the Maritime Provinces."

A peculiarity about the Tillson business which is worthy of mention is the systematic way in which everything is done; and the firm probably prides itself as much upon this as it does on the quality of the products of its mills. It shows itself in the bookkeeping, it shows itself in the shipping of orders, it

shows itself in the management. The offices and mills are connected one with another by telephones and electric gongs. The honored head of the firm is what may be termed grand supervisor of all the outside work, including the care of his famous 300-acre farm. The management of the uptown offices and the financial part generally devolves upon Mr. Edwin Tillson, while the management of the mills belongs to Mr. George Tillson.

I shall always look back upon my visit to the Tillson mills as being a profitable as well as a pleasant one.

INSURANCE RATES GO UP.

ONE of the most important results of Toronto's two great fires is the action taken by a joint meeting of the Toronto and Canadian Boards of Fire Underwriters held last Monday. It was decided to raise the Toronto insurance tariff all along the line.

The rates on retail stores will be slightly raised to conform with the tariffs in effect in Hamilton, Ottawa, Buffalo and other cities. On wholesale stores and warehouses the rates will stand as they are. On this class of risks, however, rates will, it is said, be raised 10 cents per \$100 on a four-storey, 20 cents per \$100 on a five-storey, and 40 cents per \$100 on a six-storey structure.

To secure the most favorable terms wholesalers will have to insure up to 75 per cent. in value. Merchants, carrying only small

lines on their stocks, on which, in case of fire the loss would be nearly total, will be called upon to pay increased rates. Manufacturers will find their rates of insurance augmented on a sliding scale, according to the class of risk.

The new tariff will go into force for a year until the city can provide what the companies consider proper fire protection. At the end of this period the situation will be again looked into, and if the conditions warrant it, the rates may be reduced to the old schedule.

It is announced that as a result of these fires, three of the smaller British companies have retired from the Canadian field.

In view of the fact that Toronto has already practically decided to forthwith purchase two powerful fire engines and build a water tower to protect the business quarter of the city, many wholesale and retail men look upon this action of the companies as too hasty.

They must reflect, however, that they are now paying the penalty of negligence on the part of the city fathers, and console themselves, as far as possible, with the promise of the companies to return to the old rates as soon as conditions warrant such action.

The companies, however, should not go too far, or they may drive the city to the adoption of the civic insurance bureau scheme already much discussed. Such action would entirely drive the insurance men from the city.

New Prunes

French and Austrian Fruit
in Cases. Quality A 1.

Price Low.

ALSO —

Gallon Apples

Best brand in the market.

DAVIDSON & HAY

Wholesale Grocers

TORONTO, ONT.

TEAS

FAN



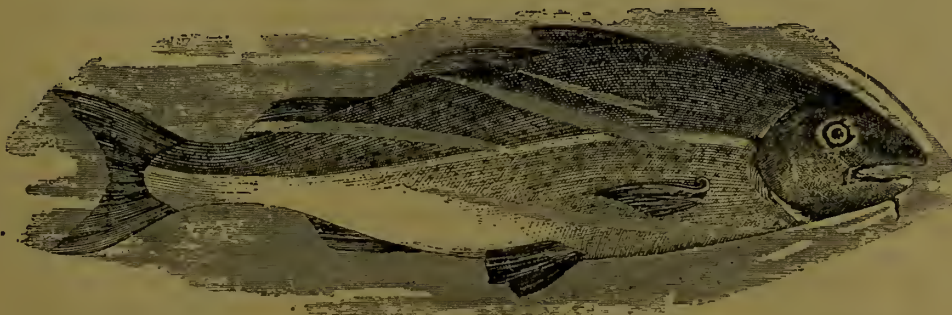
BRAND

EDWARD ADAMS & CO. - London, Ont.

CODFISH

Boneless

5, 20 and
40 lb. Cases.



Skinless

In 100 lb.
Cases.

STEWART MUNN & CO.

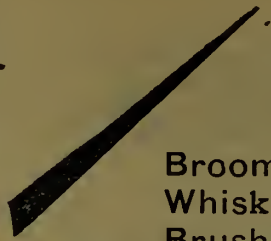
Toronto Agent:

J. F. RAMSAY.

BOARD OF TRADE BUILDING

Montreal.

LOOK OUT!



Our travelers will be on the road in a few days
with a full range of samples of

Brooms
Whisks
Brushes

Woodenware
Matches
Twines

Cordage
Baskets
Mats

Mirrors
Cigars
Tobaccos

And General Grocers' Sundries.

Our Prices and Terms
Will be Found Right.

H. A. NELSON & SONS

Toronto and Montreal.

DEPRESSED BUTTER MARKET.

DURING 1894 Canada's exports of butter to Great Britain fell away to practically nothing, and it looks as if our butter makers were taking the wrong course with the British butter consumer.

The day has gone by when held butter readily finds consumption; and this is not only the case in England, but all over the world.

Eight or ten years ago there were few or no creameries in operation; and we put up with butter on our tables that would be consigned to the cooking department now. In fact, the tendency more and more is for fresh butter, and if our farmers want to get into the English market it is fresh butter and nothing else that they must send across the water.

The reason is obvious. In the old days the only competitor of Canadian butter was Irish, but now it has to meet the competition of Finnish, Danish, and other continental dairies, whose output is landed fresh, or nearly so, at the great centres of consumption in England. Being so landed, this butter gets the preference, and will always do so, while our Canadian producers hold on to their stocks with the foolish idea of obtaining a higher price.

It is quite true that the season before last speculators bought up the June creamery in Canada and made money out of the transaction, but, even allowing that they did, is such a method calculated to educate the British consumer into a taste for fine Canadian creamery? Decidedly not; and this year the speculators are reaping a bitter experience.

They bid fancy prices during the summer, encouraged the farmers and factorymen to hold, and the result is that the cold storage establishments in Canada are loaded up with a stock of butter that cannot find a buyer.

This butter, which comprises the make of the summer months, was stored in the expectation of higher prices from abroad. This expectation has not been realized, for there has been no demand at all from Great

Britain, and prices have steadily sagged off, until they are now from 1 to 1½c. per lb. below the original cost price of the butter.

This is the result of holding butter, and not selling it at market prices; and, in view of it, it is difficult to understand on what basis Professor Robertson is agitating for the Government to provide means for the farmers to store and carry their butter.

If they had done so this year, for instance, instead of the middleman being the sufferer, it would have been the farmer. Perhaps the professor's advice would not have been so palatable then.

There is no doubt that the professor has done a good deal in instructing our farming class how to make good cheese and butter; but, so far, his advice regarding methods of sale, and his own experiments in that connection, have not been shining successes.

No, if our export butter trade is to assume the old proportions that it had in the early eighties when prices were profitable and the shipments large, we will have to devise some method of getting our butter into the English market as fresh as possible, sell it for what it will fetch, and trust that after the Britishers have found that we can give them fresh butter, their taste for it will increase so that it will become as remunerative as cheese.

With regard to the large stock held in Canada, at present the outlook for it is very poor indeed. The local demand is all for fresh made stock, and there appears to be just sufficient winter dairying going on to supply this want. As a result, there is no outlet at all for the held stock, and it looks as if we were going to have a repetition of the spring of 1890 when creamery butter that cost all the way from 18 to 19c. went begging at 8 to 12c. per pound.

This will mean some heavy losses and may lead to annoying occurrences in other ways.

NO PROHIBITION IN ONTARIO.

The Supreme Court of Canada on Tuesday gave judgment in the celebrated "power to prohibit" cases. A majority of the judges held that the Provincial Legisla-

tures have no jurisdiction to prohibit either the manufacture, importation, or sale of intoxicating liquors. This lets Sir Oliver Mowat out, but the case will be carried to the Privy Council by the prohibitionists.

A NEW TEA FIRM.

"J. F. Ramsay & Co., Tea Importers and General Agents for Direct Importations"—such is the style and calling of the new firm just established with offices and warehouse at 14 and 16 Mincing Lane, Toronto.

Mr. Ramsay, the head of the new firm, for some time past has been representing foreign tea houses as a broker. He was formerly manager of the Pure Gold Manufacturing Co. for two years, and was also with the Eby, Blain Co. three years. He served his apprenticeship with Dymock & Guthrie, grocers and tea merchants, Edinburgh, Scotland, where Mr. Robert Jaffray also served his apprenticeship. He is a son of William Ramsay, of the late wholesale grocery and tea firm of William Ramsay & Co.

Mr. Ramsay is a member of the Board of Trade, Toronto, and captain in the 48th Highlanders.

The firm will be represented in Ontario, north and west, and Manitoba and British Columbia by Mr. T. H. Cairns, who for many years represented the old firm of Morgan Davies & Co., over these districts.

J. F. Ramsay & Co. will undoubtedly soon establish themselves as leading direct importers of Ceylon, China and Japan teas.

The second annual meeting of the Ontario Good Roads Association will be held in the Y. M. C. A. building, Yonge St. Toronto, on the afternoon and evening of Feb. 7th, and the forenoon of Feb. 8th. Among those expected to address the convention are: His Hon. Lieutenant-Governor Kirkpatrick, Hon. Thomas Ballantyne, His Honor Judge Woods, of Chatham, and A. F. Wood, ex-M. P. P. Delegates have been invited from the boards of trade, the municipal bodies, and the various agricultural associations and societies of the province. The meeting should be largely attended.

TO OUR COUNTRY MERCHANTS



Every one of you has more or less farmers' trade, and a consequent exchange of Butter for groceries, dry goods, etc. **You Know Good Butter**, like a good name, is a jewel—but no farmer can produce good keeping butter with poor, coarse salt. Since the introduction of the world famous Higgin's "**Eureka**" Dairy **Salt** into our province the standard **Salt** of quality has increased very considerably, but there are many merchants who do not supply butter-makers with this magnificent salt. We want you to make a trial, feeling sure the experiment will astonish you. There is **No Salt** equal to "Eureka," all statements to the contrary notwithstanding. It is "**The Salt of the Earth.**" Write for price list, and if you are a large dealer in this article we will be pleased to quote you **carload** lots for **Spring** delivery at very low figure.

We are Western Agents.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MONEY AND STOCKS.

NOTHING new has developed in the Toronto money market during the week, call loans still being quiet at 4 to 4½ per cent.

"Insurance stocks," said a broker to me, "are keeping fairly steady, when we consider the downward tendency that would naturally be imparted by the losses entailed by the big fires in Toronto. The fact of the matter is, the men who are holding insurance stocks are big men. Therefore it is to their interest to keep in the bids for them, and thus keep them strong."

Commercial Cable stock is occupying a great deal of attention just now, and on the Toronto Exchange on Tuesday it sold up to 146¼. This stock, it is the general opinion, is a good purchase at the moment. Commercial Cable is one of the best managed concerns on the continent; and the people have confidence in it. It is also one of the best paying. On a capital of \$10,000,000 its earning power is between 9½ and 10 per cent., and the company owes nothing. From the day it started it paid off \$600,000 annually on its bonded indebtedness, until this indebtedness was wiped out. So conservative is it that no work is undertaken until there is the money in the bank to pay for doing it. This was done even in regard to

the last cable that the company laid across the Atlantic. It is thought that there will, before the year is out, be an amalgamation of the Commercial Cable and Postal Telegraph companies. These companies, though practically owned by one man, Millionaire Mackay, are under separate control. The probability of this amalgamation is one of the influences, if not the influence, that is causing the present appreciation of Commercial Cable's stock. The capital of the Postal Telegraph is the same as that of the Commercial, so that the combined capital of the two will be \$20,000,000 should the proposed amalgamation be consummated.

There is a steady demand for investment stocks, such as Gas and Dominion Telegraph and municipal debentures of all kinds. "Some of the county and city bonds are selling as low as 3¾c per cent.," said a broker. There seems to be a tendency on the part of capitalists to keep their money in as safe places as possible.

Toronto Street Railway stock is active and higher at 66c. bid, and 66¼c asked, but it is a good deal the result of manipulation.

ARGUROS.

GOOD NEWS FROM ALBERTA.

Johnson & Co., general merchants, Cochrane, Alberta, N.W.T., write as follows under date of Dec. 31: "The weather so far

this winter has been most favorable to stock on the ranges. They will pull through all right unless severe weather is in store for us. Still we look for a short winter. Give us fair and reasonable freights and fares, with a 17 per cent. tariff, and this country will flourish."

NEW TEA SORTING MACHINE.

A tea-sorting machine has been invented in India. It consists of two angular steel frames, measuring 8 feet long at the top and 9½ feet at the base, standing 2½ feet high, placed opposite each other, and stayed together two feet apart. Between these reciprocate two long, light steel frames, which act as sifters, placed one above the other. These work on four oscillating levers, securely fastened to the angle steel frame inside, at four points, by strong case-hardened pins, upon which they work from the centre. The upper sifter is firmly secured by trunnion brackets on the side to the levers at the top, and the lower one in the same way underneath. Both sifters have an independent action, and work in opposite directions at 100 to 140 revolutions per minute. The upper sifter inclines towards the crank, and the lower one from the crank; these are fitted with four sizes of meshes, the trays being interchangeable sliding trays and underneath. This machine, it is stated, can assort fine classes of tea without handling.

FIT FOR A KING

But not a bit too good for your customers.



The IRELAND Company's

ROLLED OATS

ROLLED WHEAT

The finest meals made anywhere, and justly celebrated for their

Very Excellent Quality.

Your trade in staple meals of this character can be materially increased by handling nothing but the celebrated Ireland Company Brand. There are other meals made, but you want the best.

MADE ONLY BY

THE IRELAND NATIONAL FOOD COMPANY LTD

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING

The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Write for Quotations

Toronto, Canada

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Jan. 17, 1895.
GROCERIES.

CONTINUED slight improvement in business is to be noted. There is of course no real activity, but business is better. Sugars are showing more steadiness, and a little better demand is to be noted. Syrups are beginning to attract more attention. In canned goods the feature is an improved enquiry for gallon apples. A fairly good local demand has been reported for teas and prices continue firm. Most of the houses have now their new season's Bosnia prunes in stocks. Another advance is announced in Sultana raisins, which are now 2s. 6d. to 3s. higher than at the opening of the year. Currants are 1s. higher. Payments are much as before.

CANNED GOODS.

Gallon apples are beginning to move out freely, and there is a better demand for canned fruits generally. Quite a brisk demand has been experienced by some houses during the week for chicken soup. There is not much doing in salmon at present, but stocks, particularly in the best brands, are not heavy; prices are steady at quotations. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.10 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins,

and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

There are very few good Rio coffees on the market; in fact, there are but few good coffees of any kind. There is a brisk demand for coffees. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

There is just the ordinary business doing, at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Trade is seasonably quiet. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is nothing of interest to note, the demand being light. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10 for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The market is steady, inasmuch as the refineries have brought prices down to where

they seem likely to keep the German granulated article out of the market. The market is in such a condition at the moment that sharp fluctuations do not seem likely in any direction. Stocks of Muscavado raw sugar in 115-lb. bags are getting pretty well cleaned out. We quote: Granulated, domestic, \$3.70 to \$3.75; do., No. 2 grade, \$3.50; yellows, 2½ to 3½c. Raws—Demerara, 2½ to 3¼c.; Muscavado, in 115-lb. bags, 3c.

N. Y. Journal of Commerce, Jan. 15: "Holders of raws are noticeably free from talk of a character that can be called bullish; yet many of them appear inclined to throw off the disheartened sort of tone with which they opened the year and take a more cheerful view of the chances. Recent business disclosed an apparent steady basis reached, and it is thought that on natural features that can be retained. A new disquieting feature has arisen to-day in form of report that the Treasury will exact an additional 1-10 per cent. on sugars from Spain and her colonies, and until this is fully settled it may disturb negotiations."

SYRUPS.

Quite a few dark syrups are being taken this week by the wholesale houses, and the latter report a moderately fair demand for bright at about 2½c., of which kind there is a scarcity. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is a fair movement for the season in New Orleans molasses at 28 to 32c. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Bar-

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

—THE—
Windsor Patent Brush Co., Ltd.
SANDWICH, ONT.,



Solicits your order for Brushes, Whisks, and Brooms.

Send in your order direct.

Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.

The WINDSOR PATENT BRUSH CO., Ltd.
SANDWICH, ONT.

WHY SHUT YOUR EYES

To the merits of an article like

"SALADA"

CEYLON TEA ?

Ask yourself how it could possibly, without EXTRAORDINARY QUALITY, in four years, become the tea of one of every four persons in the city of Toronto ?

Many men's curse is blind, unreasoning prejudice.

Yet the world moves.

Will you stand still ?

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS—Continued

badoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

One local wholesale house last week sold two large lots of Japan tea on Chicago account, and it has received enquiries for more. There is a fair local demand for Japan teas, those selling at about 18c. being mostly in demand. Low grade Japans are getting scarce, and anything in this market at about 12c. is very strong. There is a fair demand for China Congous. The higher price of the better grades of Ceylon tea is turning the demand to low grade China blacks, at from 12 to 15c. No new Ceylons costing under 16 to 17c. can be imported. China green teas are quiet. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Demand for Valencia raisins is light. Selected fruit is a little scarce, but there is a sufficiency of other kinds. There is a great deal of cheap fruit being offered, off-stalk of this quality selling as low as 3¼c., but really first-class is worth more. We quote good fruit as before: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Sultana raisins show a further advance of 6d. this week, making a total gain of 2s. 6d. to 3s. since Jan. 1. The cause is a scarcity in the fruit. Business on the spot is quiet. Quotations are: Ordinary, 4¾ to 5¼c.; good, 5½ to 6c.; fine, 6½ to 7c.; finest, 6 to 9c.

There is nothing new to note in Malaga raisins, trade being quiet. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

The market is now fairly well supplied with new season's Bosnia prunes, and the demand for them is fair. We quote Sphinx

brand as follows: "U," \$1.10 to \$1.15 per half kilo, 5 to 5½c. per lb.; "C," 85 to 90c. per half kilo, 6½c.; "B," 80 to 85c. per half kilo, 7 to 7½c. The demand is principally for "U's" and "C's."

Currants are quiet, but the market is stronger, another advance of 1s. per 100 weight being recorded on Tuesday in Patras. This makes an aggregate advance of 1s. 6d. since the beginning of the year. Quotations on the Toronto market are still as follows: Filiatras, half-barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7c. in cases and half cases; Panartes, 8 to 8½c.

Figs continue dull at nominally unchanged prices. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

BUTTER AND CHEESE.

Choice butter is hardly as scarce as last week, and low grade and medium lots are plentiful. Large rolls are chiefly in demand, and creamery in fair demand. Prices are a little lower. We quote jobbing prices: Dairy—Choice tubs, selections, 15 to 16c.; low grade, 8 to 12c.; fresh pound rolls, 15 to 16c.; large rolls, 13 to 14c. Creamery—Tubs, summer makes, nominally 14 to 15c.; winter makes, 21 to 22c.; pound prints, 21 to 23c.

August and September makes of cheese are quoted at 10½ to 10¾c., and half sizes at 11 to 11¼c. Small Stiltons are quoted at 12 to 12½c.

GREEN FRUIT.

Since the last snowfall the market has picked up considerably from the dull period which followed the holiday season. The receipts of lemons have been large, and a few carload lots of Florida oranges, slightly touched by the frost, have reached the city. These are selling a little cheaper than the high-class Floridas, which remain at the high figure quoted last week, and are likely to go higher yet. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$3 to \$3.50. Oranges—Floridas, \$3 to \$4; Valencias, \$4.25 to \$4.50; mandarins, \$2.50 to \$2.75 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1 to \$1.50 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; fall

fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$12.50 to \$13 per bbl. and \$4 per box. California dried fruit—Apricots, 12½c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Business continues quiet at \$1.40 for choice hand-picked and \$1.20 to \$1.35 for medium.

DRIED APPLES—The market is very dull and prices are much as before, jobbers getting 5 to 5¼c.

EVAPORATED APPLES—Are quoted at 7½c.

ONIONS—No sales of any extent. We quote: Domestic, 70 to 80c. per bag, and 70 to 75c. per crate; Spanish, 80 to 90c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Dull. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Are improving, 47c. being quoted on track and 53 to 55c. out of store.

POULTRY—Since the last fall of snow poultry has come in rapidly from the country. There is now a very plentiful supply of fowl, but very little demand. Prices are consequently lower. We quote: Turkeys, 8c.; geese, 6 to 6½c.; chickens, 35 to 50c.; ducks, 40 to 70c.

EGGS—The supply of held and cold storage eggs is getting pretty well cleared up, and dealers are looking for an advance in pickled eggs. Held and cold storage stock is quoted as low as 10 to 12 cents; strictly fresh new-laid at 20 to 22 cents, and pickled at 14 cents.

FISH AND OYSTERS.

Trade is pretty fair. Owing to the prevalence of better weather on the fishing grounds, oysters are somewhat cheaper than a week ago. We quote: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 4 to 5c.; tommy cod, \$1.50; steak cod, 5 to 6c.; haddock, 4 to 5c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.40 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 5½ to 6½c.; Digby herring, in bundles of 5 boxes, 12½c.;

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO. 70 Colborne St.
TORONTO,

Are offering choice lines of Fancy Florida Oranges, Valencia Oranges, Messina Lemons, Bananas, Figs, Dates, Nuts, Haddies, Oysters, etc., at lowest figures.

Send along your orders, which will at all times receive our prompt and careful attention.

P. S.—Consignments of Poultry, Butter, and Eggs solicited. Correspondence invited.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.SEA HERRING,
HADDIES,
WHITE FISH,
TROUT.

Also all Other Kinds of Fish in Season.

Aikenhead & Sloan

13 Church Street

TORONTO

Buy Now

Fancy Florida Oranges

Fancy Messina Lemons

Fancy Grape Fruit

Fancy Mandarines

CLEMES BROS. - TORONTO

ditto, lengthwise, 12c.; large halibut, 10 to 13c.; ciscoes, \$1.35 to \$1.40. Oysters, \$1.25 per gallon for standards and \$1.50 for selects.

FLOUR AND FEED.**WHEAT**—Local business is moderate, and prices are about steady. We quote: White wheat, 62½c.; red wheat 61½c.; goose, 60½c.**OATS**—Steady. We quote: 34½c.**BARLEY**—The market is steady. We quote: 46c.**FLOUR**—No change; market quiet; prices steady and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.**BREAKFAST FOODS**—Market quiet and prices unchanged. We quote: Standard oatmeal, \$3.80, and granulated, \$3.85; rolled oats, \$3.75 to \$3.80; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.**SALT.**

A fair business is doing in job lots, but no large lots are moving. No change in prices. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

SEEDS.

The market for red clover seed remains steady and firm, although the markets in the United States have receded during the past few days. Alsike continues to come forward in very large volumes, and exporters are finding considerable difficulty in finding a market for it. If receipts hold out as at present for any length of time, it looks as though lower prices will have to be faced almost immediately. Timothy is in good demand, and prices are well maintained. We quote: Red clover, \$5.75 to \$6.25; per bushel; alsike, for fair to prime qualities, \$4 to \$5, while choice to fancy lots command somewhat better prices; timothy covers a range of from \$2 to \$2.75, with fancy lots slightly higher.

PROVISIONS AND DRESSED HOGS.

Long clear and barrel pork is still in moderate demand from the lumber camps, at unchanged prices.

BACON—Long clear, 6¾c. for carload lots, 7 to 7¼c. for ton lots and 7¼c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 7 to 8c.**HAMS**—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.**LARD**—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.**BARREL PORK**—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75 to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.**HIDES, SKINS, WOOL AND TALLOW.****HIDES**—There is a good demand, receipts selling as fast as offered. Prices are**W. S. COLLINS & CO.**

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
COCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

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RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer—

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,

Ketchups, Mince Meats,

Apple Butter, and

Flavoring Extracts.

126 and 128 FORT ST.,

Telephone
473.

VICTORIA, B.C.

ASK FOR
MOTT'S

MARKETS.—Continued

a little higher. Local dealers quote $4\frac{3}{4}$ to 5c. for cured and 4c. for green.

SHEEPSKINS—Plenty are offering, and prices are unchanged. We quote : 70c. for choice skins. There is nothing doing in calfskins, and prices are nominal ; 6c. for No. 1 and 4c. for No. 2.

TALLOW—There is a plentiful supply, and the market is quiet with a tendency downwards. Local dealers are paying $5\frac{1}{2}$ c. and selling at 6c.

WOOL—Quiet with nominal prices. There is no demand from the factories. Local dealers are offering 18 to $18\frac{1}{2}$ c. and selling at from 19 to 21c. The market is dull in pulled wool. Supers are quoted at 18 to 19c., and extras at 21c.

PETROLEUM.

Orders are coming in well, but prices are unchanged. We quote in 5 to 10 bbl. lots, imperial gallon Toronto : Canadian, $11\frac{1}{2}$ to 12c.; carbon safety, 15 to 16c.; Canadian water white, 16c.; American water white, $17\frac{1}{2}$ c.; photogene, 19c.

MARKET NOTES.

Cough drop trade is on the boom, write W. Paterson & Son.

H. P. Eckardt & Co. are offering a special drive in Labrador herring.

Sultana raisins are 2s. 6d. to 3s. higher than at the beginning of the year.

James Turner & Co. report a good demand for Ram Lal's Indian tea from all sections.

The Pure Gold Mfg. Co. report a large increase in sales of Pure Gold baking powder.

W. Paterson & Son have a new biscuit called "Rich Tea," that is taking well with the trade.

The Ireland Co. report an exceptionally brisk demand for self rising buckwheat flour.

W. H. Gillard & Co. are daily expecting the arrival of a shipment of finest Filiatra currants in cases.

D. Gunn, Flavell & Co. report an increased demand for the "Maple Leaf" brand of smoked meats.

W. H. Gillard & Co. are said to be offering exceptional bargains in Patras, Gulf and Panereta currants.

Davidson & Hay have to hand a shipment of Delhi chicken soup, in 2-lb. tins; also Darjeeling tea.

James A. Skinner & Co., Wellington street, Toronto, are having a big run on their No. 20 pattern glassware.

A large shipment of New Orleans molasses, in half-barrels, arrived on Tuesday for Davidson & Hay.

W. H. Gillard & Co. report a largely increased sale for their special line of black tea, "The 400 Select." "This tea is meet-

ing with peculiar success in the Northwest and Manitoba, being particularly adapted to alkaline waters," writes the firm.

The Eby, Blain Co. have a shipment of Bosnia prunes arriving.

Smith & Keighley have to hand their shipment of "Sphinx" prunes.

Sloan & Crowther received their shipment of "Sphinx" prunes on Saturday.

A consignment of Australian mutton has been received this week by Smith & Keighley.

T. Kinnear & Co. have a shipment of "C" and "U" "Sphinx" prunes in stock this week.

Steel, Hayter & Co. report that their sales of tea last month were larger than for any preceding month.

The Eby, Blain Co report the receipt of a number of repeat orders for crushed Java and Mocha coffee.

T. Kinnear & Co. are offering Redpath Pearl syrup in half barrels at what are said to be bottom prices.

Fish will soon be in demand. James Turner & Co. report they are ready for such with a capitally assorted stock.

At this season of the year there is a large demand for oyster crackers, W. Paterson & Son will be pleased to send a sample lot anywhere.

"Tip Top Catsup can be sold at 25c. in pint bottles, and in quality is equal to any of the high priced goods on the market," report H. P. Eckardt & Co.

T. B. Escott & Co. report as follows : "The values in all kinds of teas we have been offering we shall be able to continue three weeks longer."

A small lot of Moyune Young Hyson tea, said to be unusually choice, has arrived for the Eby, Blain Co.; also fancy Ceylon Pekoe, a fine drawing tea.

James Turner & Co. have advice of another direct shipment of a fine Ceylon from Colombo. The advance sample shows a lovely tea—a good line for blenders.

John Mouat, W. H. Gillard & Co.'s Northwest representative, states that there is now hardly one amongst his customers who has not in use one of their patent tea mixers.

"Rolled wheat is steadily gaining favor with the public," report the Ireland Co. "We have had a good demand for it this season; many people now prefer it to oatmeal."

Aikenhead & Sloan, Toronto, report that they have a limited supply of trout, white fish, and herring in packages, at the prices quoted in THE GROCER. Customers should order at once if they want any.

P. C. Larkin & Co. report that their sales of "Solada" tea last week exceeded those of any previous week in the history of the tea. In Ottawa alone 15 new accounts were

opened up. These new agencies have been opened : C. & M. Mills, Iroquois; John Mayberry, Prescott; J. A. Monaghan, Arnprior; H. Richardson and H. Cochrane, Carleton Place; R. A. Cochran, Almonte; J. E. Shields, Buffalo; W. M. Lacey, Cardinal.

Clemes Bros. have this week received two carloads of Florida oranges, all housed before the recent frost struck the plantations. One carload was in what are known as "grove" boxes.

Toronto Salt Works report these sales for the week : Two assorted cars Windsor, 1 car Windsor sacks, 3 cars Windsor barrels, 50 tons coarse, in bulk, 3 cars coarse sacks, 1 car coarse barrels.

"The sales of 'Kurma' tea have exceeded our expectations," report Davidson & Hay, the wholesale agents for this blend, which they have recently put on the market in a new style package.

The Pure Gold Mfg. Co. were forced to refuse orders for "Reception Coffee," as their tanners could not keep up with the demand. This line is packed in quart milk pails and is very popular.

Warren Bros. & Boomer have to hand a shipment of "Bee" brand tea in 10-lb. boxes, shipped direct from Ceylon. This is the first time this package has been on this market. The firm has now in stock $\frac{1}{2}$ -lb., 1 lb. and 10-lb. packages of this tea.

Gowans, Kent & Co.'s brand of "Genuine" flint chimneys have become so well known that many imitators have sprung up. This brand however, still leads. Every chimney is wrapped and labelled. Heat will not break them.

T. B. Escott & Co. announce that the attractive little samples of "Grand Mogul" tea are meeting with general favor. "Since the 40 cent line has been placed on the market, the trade has increased greatly for 'Grand Mogul' tea," writes the firm.

MONTREAL MARKETS.

MONTREAL, Jan. 17, 1895.
GROCERIES.

THERE is rather more life to the grocery market this week in many ways, which is but natural. In a strictly wholesale sense, the leading feature of the week is the activity of the tea market, the demand from Western Canada and the United States leading to the turnover of quite a round quantity of low and medium grade Japans, and firming-up holders' ideas on such teas fully $\frac{1}{2}$ c. per lb. over what was asked a week ago. In sugar prices have ruled steady at the recent decline, and the refiners, to meet the competition of German beet root, are offering a No. 2 granulated at $\frac{1}{8}$ c. lower than the standard article. There is no change in syrup, which rules steady, but molasses is firmer. Spices and coffees are steady. In dried fruit business is quiet

BEARDSLEY'S SHREDDED CODFISH

TRADE

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Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

32 WEST MARKET STREET
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Consignments
Solicited

GEORGE McWILLIAM.

FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL... **FRUIT**
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

HAMS.

Specially Cured for the Holiday Trade

ENGLISH BREAKFAST BACON.

These goods are unsurpassed in quality,
and are put up in attractive wrappers, suit-
able for Christmas and New Year trade.

ORDER EARLY.

F. W. FEARMAN
HAMILTON



\$1.00 PER BOX OF 36 PACKAGES

FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

MONTREAL MARKETS.—Continued.

and there are few changes to note, except that primary advices from Patras quote an excited market on currants, with a firmer tendency as to values. Canned goods are featureless, and the same can be said of most other lines, except fish, which rule rather easy in tone, though the demand is fair under ample supplies.

SUGAR.

The sugar market is without important change this week, but a rather steadier feeling is noticeable so far as large whole-sale business is concerned. Demand also has improved to a certain extent, it being worthy of mention that one of the refineries was completely sold out of yellow sugar one day during the week. A new feature has been the offer by one of the refineries of a second quality of granulated, which is sold at 3½c. from first hands. The stand-ard granulated is maintained at 3½c. In yellows prices range as before, 2¾ to 3¾c., as to quality. Jobbers since our last have modified their price on granulated sugar, and we now quote the jobbing range as follows: Granulated No. 1, 3¾c.; No. 2, 3¾c.; yellows, 3 to 3¾c., as to quality. In German beet sugar there is stock selling as low as 3¼c., but we quote 3½c. for extra granulated and 3¾c. for lower grades, with prices on Berthier stock the same.

SYRUPS.

The syrup market has ruled quiet but firm, with sales of Canadian at 1¾ to 2c. in a round way, according to quality, and American 19 to 20c. We quote for ordinary business 2¼c. for bright grades and 1¾ to 1¾c. for dark domestics, and American 20 to 21c.

MOLASSES.

The firm feeling in molasses that has pre-vailed for some weeks back is well maintain- ed, but the market does not expand much. Still a fairly good demand is to note and holders have realized higher prices. Round lots of Barbadoes changed hands this week at 30c., an advance of 1½c., and we quote the range firm at 30 to 32c. ex-store, accord- ing to quality, on which basis a fair local and country movement is to note. Trinidad stock is also firmer in tone, being quoted at 24c., and Porto Rico at 26c.

RICE.

There are no new features of importance to note in the rice market. Since the turn of the year trade has ruled quiet and prices steady. We quote: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; stand-

WILLIAM RYAN, PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and
COUNTRY PRODUCE Solicited.

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and
Smoked Fish, Florida and Valencia Oranges,
Lemons, Dates, Almeria Grapes, etc.
Orders Solicited.

THANKS..

We take this means of thanking
our many customers for their
VOTE, declaring our "Maple
Leaf Brand" of Smoked Meats and
Pure Lard ahead of all others.

Write us for Sample Order.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,
TORONTO.

JAMES E. PATMORE

Commission Merchant,

London, Ont.

MANUFACTURER OF

Pure Refined Cider

White Wine and Cider

VINEGARS

Write or Wire
for Quotations.

Finest English
Creamery Salt.

MONTREAL MARKETS—Continued

ard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

There has been a good demand experienced for spices during the week, especially for white and black pepper, in which quite a good turnover has transpired. Prices remain much as they were. We quote: Penang black pepper, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; white pepper, 10 to $12\frac{1}{2}$ c.; cloves, $7\frac{1}{2}$ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

The coffee market remains much as it was a week ago. Some transactions have occurred from first to second hands, but, otherwise, the market is quiet. Among the sales that have transpired have been several lots of Jamaica at 19c., and Maracaibo at a range of 20 to 22c., according to the size of the parcel. We quote: Maracaibo, $20\frac{1}{2}$ to 22c.; Rio, 20 to 22c.; Java, 24 to 30c.; Mocha, 28 to 30c., and Jamaica, 19 to 24c.

TEA.

There has been a decided improvement in the demand for tea, and a more active business has been accomplished. It may be remarked, however, that the business has been confined to trade between dealers, and that the distributive demand has not exhibited much change. These large dealings in a wholesale way, however, are apt to spur buyers up to a great extent. The demand mostly has been from the States and Western Canada, and mainly for Japan goods, sales aggregating 3,000 to 4,000 packages having taken place. In consequence of this activity, prices are firmer, and orders to be filled this week call for $\frac{1}{2}$ c. advance on low grade and medium Japans, which have been the goods most affected. Some enquiries have also been experienced for gunpowders, sales of which have been made at $20\frac{1}{2}$ to 21c. We quote: Japans, low grades, $12\frac{1}{2}$ to 14c.; medium, $15\frac{1}{2}$ to 17c.; fine, $18\frac{1}{2}$ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

The market for raisins continues very quiet, both for California and Valencia, and prices rule steady and unchanged. We quote: Off-stalk Valencias, ordinary, 4 to $4\frac{1}{2}$ c.; selected, 5 to $5\frac{1}{2}$ c.; layers, $5\frac{1}{2}$ to 6c.; sultanas, $5\frac{1}{2}$ to $7\frac{1}{2}$ c.; California, 3-crown loose muscatels, $5\frac{1}{2}$ to 6c.; 4-crown ditto, $7\frac{1}{2}$ c. Second crop Californias $\frac{1}{2}$ c. less than first crop.

The currant market on spot is quiet, with only a small jobbing movement to note, but advices from Patras report an excited market, and the very best offers made to sales agents here do not permit of any fresh supplies being laid down in Montreal under $4\frac{1}{2}$ c. On spot, prices are firmer as to range, as the low grade offerings of Filiatras, Provincials and Patras stock have been pretty well absorbed. Accordingly, we now

quote for jobbing business: Filiatras and Provincials, $3\frac{1}{2}$ to $3\frac{3}{4}$ c. in barrels, and 4 to $4\frac{1}{2}$ c. in cases; Patras, 5 to $5\frac{1}{2}$ c., and Vostizzas, 7 to $7\frac{1}{2}$ c.

The prune market is quiet and steady, with nothing special to report except a firmer tendency on Bosnia stock, which we quote at $4\frac{1}{2}$ to 5c., and Bordeaux prunes are unchanged at 4c.

The fig market is steady, practically the stock on spot being in the hands of jobbers. Bag figs sell at 5 to 6c., and box figs all the way from 8 to 16c., as to quality.

Dates are quiet at the recent decline, and we quote $4\frac{1}{2}$ to 5c., according to the size of the lot.

NUTS.

The nut market is unchanged, the only special feature being a comparative scarcity of pecan nuts. Prices, however, are unchanged, except on filberts, which are firmer. We quote as follows: Tarragona almonds, $12\frac{1}{2}$ to 13c.; filberts, 8 to $8\frac{1}{2}$ c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, $13\frac{1}{2}$ to 14c., and Naples do., $13\frac{1}{2}$ c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

CANNED GOODS.

There has been very little doing in canned goods, the movement being strictly confined to small lots of goods in a small way. We quote: Lobsters, per case, \$6.50; sardines, \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz; tomatoes, 90 to 95c. per doz; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, \$2.75 per doz., and raspberries, \$1.80 to \$2.50; 1-gallon can apples, \$2.10.

FISH.

The continued cold weather has led to a good demand for fresh fish of all kinds. On the other hand, the salted and pickled fish trade has been slow on account of the fact that buyers generally are well supplied at present. The receipts of fresh fish have been large of late, and values have an easy tone, tending toward. Haddock and cod have sold at 3 to $3\frac{1}{2}$ c. per lb.; fresh herrings in barrels and casks at 90c. to \$1.10 per 100; smelts at 5c. per lb.; fresh salmon at 13 to $13\frac{1}{2}$ c.; tommy cods, at \$1 to \$1.35 per barrel; halibut at 11c. per lb.; whitefish at 6c.; pike at $4\frac{1}{2}$ c., mackerel at 11 to 12c.; No. 1 Nova Scotia herrings are selling in a small way at \$4 to \$4.50, No. 1 green cod at \$4 to \$4.25, No. 2 do. at \$3, and No. 1 green haddock at \$3. Labrador salmon are scarce and firmly held at \$14, while B.C. are easier at \$11.50; sea trout are unchanged at \$10 per barrel; No. 1 Lake trout at \$4.25 per half-barrel, and No. 2 mackerel at \$12 per barrel. Haddies are steady at $6\frac{1}{2}$ to 7c. per lb., and bloaters at \$1 to \$1.20 per box.

GREEN FRUIT.

APPLES—The apple market is quiet and unchanged, with prices ranging from \$2 to \$3 per bbl., as to quality.

ORANGES—The orange market retains the firmness noted last week, and demand is fair. Floridas sell at \$4 to \$4.50, Valencias, \$4.50, and Messinas \$2 to \$3. Jamaicas range from \$6 to \$7 per bbl.

LEMONS—Demand fair at a range of \$2 to \$3 for Messinas.

PINEAPPLES—Quiet and unchanged at 25c.

CRANBERRIES—Supply of these is light, and sales have been made at higher figures, as high as \$16 per bbl. being mentioned. We quote: \$15 to \$16 for good and \$9 to \$10 for frozen.

GRAPES—Supplies of Almeria grapes are diminishing, and prices are firm at \$5.50 to \$6.50 per bbl.

SPANISH ONIONS—These are quiet and unchanged at \$1 per crate.

COUNTRY PRODUCE.

EGGS—The egg market continues to rule quiet and easy. The demand is fair for small lots, and sales are made at 13 to 14c. for Montreal limed and 11 to $11\frac{1}{2}$ c. for Western per dozen.

POULTRY—There is no change in poultry, business being quiet and prices steady. Turkeys sell at 8 to 9c., chickens at 6 to 7c., geese at 5 to 6c., and ducks at 8c. per lb.

DRESSED HOGS—A fair amount of business is transacted in dressed hogs, there being a good demand for small lots, but we do not hear of many car lots changing hands. We quote: Car lots at \$5.30 to \$5.40, and small lots at \$5.40 to \$5.60 per 100 lbs.

POTATOES—The tone is firmer and prices are higher at 54c. in car lots and 62 to 65c., according to quantity, in a smaller way.

ONIONS—There is a fair demand for onions at \$1.75 to \$2 per bbl.

HONEY—No change, and we quote $4\frac{1}{2}$ to $5\frac{1}{2}$ c. per lb for old extracted and 7 to 9c. per lb. for new. Comb honey ranges from 10 to 13c.

BEANS—Prices steady at \$1.30 to \$1.45 for hand-picked, and \$1.10 to \$1.20 for seconds.

HOPS—Market quiet and unchanged at $6\frac{1}{2}$ to 8c., as to quality.

PROVISIONS.

The demand for pork is slow, and the market for this article quiet and steady. In other lines a fair trade is done at about quotations. Canadian short cut, heavy, \$16 to \$16.50; Canadian short cut, light, \$15 to \$15.50; hams, city cured, per lb., 9 to $11\frac{1}{2}$ c.; lard, Canadian, in pails, $9\frac{1}{2}$ to $10\frac{1}{2}$ c.; bacon, per lb., 9 to $11\frac{1}{2}$ c.; lard, com. refined, per lb., 7 to 8c.

CHEESE AND BUTTER.

There is a somewhat better feeling apparent in cheese in consequence of enquiry that has been received over the cable by shippers to-day. The limits allowed in the case in question, though not very full, still afforded more encouragement than the utter absence of demand which has ruled recently.

Whether it is the beginning of the turn or not it is difficult to say, but the fact remains that there was business in western goods to the extent of 1,500 boxes at 10 to 10½c., and also some transactions in eastern makes at 9½ to 9¾c.

The butter market continues unimproved, and only a small jobbing trade in fresh late-made stock is doing. Small parcels of creamery realized 20½c. to-day, and western roll stock 15 to 15½c. Held stock is purely nominal as regards a quotation, for holders cannot even get a bid on it.

ASHES.

The market for ashes is quiet and unchanged. We quote: First pots at \$4.10; seconds at \$3.70 to \$3.75, and pearls at about \$6.40 per 100 lbs.

FLOUR AND MEAL.

There is a fair enquiry from abroad to-day for Manitoba patents, and as cables continue firm another sale of 1,000 sacks was reported on London account for shipment via Boston. The demand on spot continues good for small lots, and a fair amount of business is doing at firm prices. We quote: Winter wheat, \$3.50 to \$3.75; spring wheat, patents, \$3.50 to \$3.65; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.40 to \$3.75.

The demand for feed is steadily improving, and millers report a larger volume of business doing at steady prices. We quote: Ontario bran, \$15 to \$15.50; Manitoba bran, \$16; shorts, \$17; mouillie, \$20 to \$22.

The market for oatmeal was quiet and without any new feature of note. We quote: Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

MONTREAL TRADE NOTES.

Advices from Patras on currants cite an excited market, and the very best offer laid down in Montreal on barrel goods is 3¼c. This is equivalent to an advance of ½c. on previous offers.

Turkish prunes are 1c. firmer on this market this week, the inside price now being 4½c. per lb., while sales have ranged up to 5c. for superior qualities.

Mr. Arthur Tippet, of A. P. Tippet & Co., is now on his way across the Atlantic. He expects to be gone for a month.

Vipond, McBride & Co. are offering a lot of 800 boxes Atlas brand prunes at 4¼ to 4½c.

Chicago houses have taken over 300 packages of gunpowder tea off this market during the past eight days.

Raw cane sugar has been offered in cargo lots at 9s. 6d. cost and freight, Montreal—a very low figure, but refiners are backward buyers.

There have been offers of a No. 2 granulated sugar from refiners' hands since our last at

3¼c. This is the result of German competition. One of the refiners here has shut down for ten days for cleaning purposes.

Rose & Laflamme note a good demand for their brand of Ostrich prunes. As per their advertisement, there are agencies for these goods in Winnipeg, Kingston, Toronto, Berlin and Hamilton.

Superior grades of Labrador herring are a leading line of fish with Stewart Munn & Co., of the Board of Trade building, Montreal.

Fine Atlas and Bosnia prunes are a large stock with Laporte, Martin & Co., St. Peter street.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 17, 1895.

TRADE continues dull, and there is little chance of its being much better till after February. There is little inclination on the part of the wholesale trade to buy except to fill actual demand. Some few years ago January was considered the month to sell smoked meats for spring trade. But this year so far there is no movement. The retailers are complaining about the way in which prices are cut in all lines of goods, even where a small quantity is sold during a year. This practice is no doubt carried to an unnecessary extent. To such an extent in fact that the question is often asked how are the goods paid for. In some cases they are not paid for, and in others the explanation is not at all to the credit of the merchant. There is no doubt united action on the part of the retailer could very much abate this trouble.

SALT—There is no change from last week. Stocks, though not large, are more than equal to demand, which is light, and is likely

to be so for some time. We quote: Liverpool coarse, 58 to 60c.; fine factory filled, 90c. to \$1; 5-lb. bags \$3 per bb'l.; 10-lb. bags, \$2.80 per bb'l.; wood boxes, 20 lb. each, 20c.; 10 lb. each, 12c.

CANNED GOODS—Stocks, though not large, equal to demand. Prices are firm. In salmon, stocks are light, and feeling here, as before reported, is firm, but outside advices are rather weaker. We quote: Peas, 90c.; corn, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; peaches, 3's, \$2.65 to \$2.75; 2's, \$2; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.50 to \$1.60; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 per case of 4 doz.; scallops, \$5.50 per case of 4 doz.; chowder, \$3.50 per case of 2 doz.

DRIED FRUIT—Stocks held here are firm and demand light, which causes but little change in markets. A large quantity of old Valencia raisins consigned here from New

Embros Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



Running Off . . . Quickly!

Our Molina Rolled Wheat is having such an immense sale, we can hardly keep up with the orders.

Let us hear from you before you are quite out.

E. D. Tilson,

Tilsonburg, Ont.

ST. JOHN MARKETS—Continued.

York are of such a quality that they will not effect the market price of good fruit. There will no doubt be some difficulty in disposing of them, as the demand here for such goods is small. Californias can be replaced rather lower there than in stock, so that prices are easy. Some fine California loose muscatels are in this market. Owing to the stock of currants being small, there has been some inquiry during the past few weeks, and to replace stocks rather higher prices have to be paid. In peanuts, Norfolk is offering the better grades rather lower. The medium grade is what is, as a rule, brought into this market. Demand for figs is light. There are fewer Sultana raisins consumed in this market every year, and the use is now about confined to bakers. We quote: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; Valencia layers, 5¼ to 5½c.; California loose muscatels, 5½ to 6c.; London layers, \$2.25; currants, bbls., 3¼ to 3½c., half cases, 3¾ to 4c.; evaporated apples, 8½ to 9c.; dried apples, 5¾ to 6¼c.; dates, 4¼ to 4½c.; prunes, 5 to 5½c.; figs, 11 to 18c.; cleaned currants, 6c. bulk; 6¾ to 7c., 1-lb. cartons.

GREEN FRUIT—Soft apples remain in the same unsatisfactory condition. Bishop pippins, which should now be good value, are found in many cases soft, and have to be sold at auction to avoid loss. Hard apples will, however, bring good figures. The accounts of damage to oranges by frost is not confined to Florida, but reports to the same effect also come from California, causing a firm feeling in the market. Lemons are quiet. Little green fruit is being shipped outside the city owing to the cold weather. We quote: Lemons, Messina, \$3.50 to \$4 per box; Valencia oranges, per case, \$4.50; West India, repacked, \$4 to \$4.25 per bbl.; Florida oranges, \$4 to \$4.15; apples, soft, \$1 to \$2 per bbl.; hard, \$2 to \$2.75 per bbl.

DAIRY PRODUCT—Canadian butter is now being offered in this market, but at equal prices. Our own is preferred, there being a flavor about the Canadian which is not liked. The demand is quiet, and it is difficult to get the price asked for creamery and other dairy. Cheese is also dull, and prices much below last year at this time. Holders are, however, still confident, and are firm at present prices. Eggs slow, case and barrel lots being hard to sell. Grocers prefer to buy small quantities of fresh eggs coming into country market at higher figures. Creamery, prints, 23 to 24c.; tubs, 21 to 22c.; dairy, tubs, 18 to 20c.; cheese, 10½ to 11c.; eggs, 18 to 20c.

MOLASSES—Demand is good for this season. Prices remain firm, stocks being light and no outside stocks to draw from. This, with the report that new will be late, tends to the opinion that prices will have to go higher. We quote: Barbadoes, 32c.; Porto Rico, 32c.; fancy, 43 to 44c.; Anigua, 30c.; syrup, 30 to 35c.

SUGAR—Very little sugar was sold at the lowest figure offered here, as the refiners almost immediately advanced the price ¼c. It is, however, even now very low. There is rather a firmer feeling. Demand is light. We quote: Granulated, \$3.90 to \$4; foreign granulated, 3¾c.; yellows, 3¼ to 3½c.; powdered, 6c.; Paris lump, 6c.

FISH—In this, as in other lines, there is not much doing. Some 40,000 boxes smoked fish have been shipped direct from Grand Haven to New York, and also some frozen fish, but for the latter the price is not such as to bring out large shipments. Quite a quantity of frozen fish have arrived in this market, but are finding slow sale. Dry cod continue as before mentioned, firm, and pickled herring and smoked are considered good stock, though demand is not large. We quote: Large cod, \$3.90; medium, \$3.70 to \$3.75; small, \$3.25; haddock, \$1.65; pollock, \$1.65 to \$1.75; shad, half-bbls., \$5 to \$5.50; bay herring, \$1.50 to \$1.60; Shelburne, No. 1, bbls., \$4 to \$4.25; half-bbls., \$2.40 to \$2.50; Canso, bbls., \$5.25; smoked herring, 7 to 7½c.; frozen cod, 2½c.; pollock, 2c.; herring, 60 to 65c.

PROVISIONS—If our local packers wish to hold the best trade in packed pork, they must be more careful in the way they put it up, and also in the barrels they use. Some of our packers have a well deserved reputation for extra goods. This is not true of all, but it should be if the industry here is to be a success. Demand light; no change in prices. We quote: Clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; plate beef, \$12.75 to \$13; pure lard, 9½ to 10c.; compound, 8½ to 9c.

FLOUR AND FEED.

Business continues dull, with prices firm all round. Flour shows no change, Manitoba being rather higher in proportion to Ontario. Meal is quiet. Oats in fair demand, and buyers are inclined to replace stocks as soon as sold, giving a confident tone to the market. Hay shows no improvement. Beans rather firmer. Middlings hard to get and high, with fair demand. We quote: Manitoba, \$4.40 to \$4.50; best Ontario, \$3.55 to \$3.65; medium, \$3.35 to \$3.40; oatmeal, \$3.90 to \$4; cornmeal, \$3 to \$3.10; granulated, \$3.50 to \$3.60; middlings, on track, \$20.50; bran, \$17.50 to \$18; oats, on track, 37 to 38c.; Ontario, 41 to 42c.; beans, \$1.45 to \$1.55; split peas, \$3.65 to \$3.85; round, \$3.65 to \$3.75; pot barley, \$4; hay, on track, \$9.50 to \$10.

ST. JOHN MARKET NOTES.

Robert Jardine is looking after the interests of Broker E. J. Sturdee, while the latter is away on a visit to England.

Judge Tuck, in connection with the winding up of the St. Lawrence Lumber Co., has appointed the following liquidators: Senator Burns, of Newcastle; Mr. Turner, of Que-

bec, and W. N. Thorne, of St. John. John McAllister, of this city, is to audit books and examine property.

THE GROCER is pleased to see Geo. L. Slipp again at business. During his illness his business was conducted by Willard Britten.

There arrived here from New York per schooner Clayola, consigned to Mr. Chp Olive, some 1,600 boxes Valencia raisins.

**Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**

**C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.**

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

**THE BELL CIGAR CO.
St. John, New Brunswick**

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

Boneless Fish

25-lb. Boxes.

Smoked Finnan Haddies

30-lb. Boxes.

Genuine Digby Chickens

Write us for Prices . . .

NORTHROP & CO.

ST. JOHN, N. B.

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**

(LIMITED.)

Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

**From the Atlantic
 To the Pacific . . .**

The fame of "KENT" Canned
 Goods is spreading.

"KENT" Tomatoes are the acknow-
 ledged standard, and the words
 "as good as Kent" are often heard when a comparison
 of qualities is made. No progressive retailer can afford
 to be without these goods on his shelves. Their fine
 flavor, uniformity of quality and solid packing recom-
 mend them to the consumer, who, having once had
 them, will be sure to ask for them again.

**The Kent Canning
 & Pickling Co.**
 CHATHAM, ONT.

Boulter's
 "LION BRAND"

**Canned Fruits
 AND Vegetables
 AGAIN LEAD**

After another year of keenest competition in
 Canned Goods, they have excelled all others.

Grocers--Stock up for Christmas Trade.

GOODS ABSOLUTELY PURE.

Established 1882. 12 Years' Success.

W. BOULTER & SONS
 Picton, Toronto, and Demorestville.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
 tured from the celebrated Norfolk County
 apples--the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER APPLE CO.
 PORT DOVER, ONT.

JAMS AND JELLIES

Raspberry,
 Strawberry,
 Peach,
 Plum,
 Gooseberry,
 Apricot,
 Red Currant,
 Black Currant.

Red Currant,
 Pineapple,
 Peach,
 Raspberry,
 Strawberry,
 Plum,
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
 ST. CATHARINES, ONT.



Robt. Ralston & Co.
 HAMILTON, ONT.



Epicure Tomato Catsup.

A Good Thing

Doesn't require half the pushing that some people imagine. We'd like to tell you about all the "good things" that go to make up our exhibit for this season, but you've not got time to hear. Let us speak of one thing, though—our Catsup. We claim that it is the finest in flavor, and absolutely the best value of any Catsup in the world. You can easily prove this.

Delhi Canning Co.

Delhi, Ont.

They are old fruit, which it would appear were shipped here to avoid paying duty there. As Mr. Olive would not accept them they are still on the schooner awaiting word from shippers in New York.

The St. John Custom House report for December is as follows: Imports, 1894, \$263,499, last year \$276,269, duty collected this year, \$56,153.51, last year \$53,378.85. Total of free goods \$127,268, last year \$150,616. In dutiable there is an increase. Last year amount was \$125,653, this year \$136,231; exports December, 1893, \$148,641; 1894, \$156,311.

Mr. Theo. H. Estabrooks, in talking to THE GROCER, said he found an increasing demand for good Moyune teas, and that in selecting his stock he had given particular attention to this grade.

C. H. Dearborn, senior member of Dearborn & Co., left this week to visit his orange grove in Florida. THE GROCER regrets to hear his grove, in common with others, suffered greatly during the late frosts.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Jan. 17, 1895.

THE second week of the new year closed very dull. The weather is against business, and unless a change sets in soon there will be a general flattening out all round. Rain has been the order all week, and roads are almost impassable. There is hardly a feature worth noting. A lot of fruit, eggs, etc., were returned this week from Newfoundland, the commission merchants thinking it better to send the goods back than to try and sell them. The refineries are determined to knock the German granulated people out of the market, and are offering the home article at $3\frac{1}{2}$ c. I understand they are prepared to come $\frac{1}{4}$ c. lower.

BREADSTUFFS—Trade in breadstuffs remains quiet, with quotations same as last week, viz.: Manitoba patents, \$4.30; Ontario patents, \$3.25 to \$3.40; straight grades, \$3.10 to \$3.20; middlings, \$2.00 to \$2.10, including sacks; bran, \$18.75 to \$19; oatmeal and rolled oats, \$3.80; cornmeal, \$3 to \$3.05. Jobbers' prices are considerably higher.

FISH STUFFS—Some fish have been received from Newfoundland, but the market is so flat that it made no material difference. The demand remains good for large grocery cod and Cape Breton July herrings. Frozen herrings remain low, there being no advance from last week's prices of 45 and 50c. per 100.

PROVISIONS—Several carloads of Canadian beef have arrived, and in consequence prices have weakened from 50 to 75c. per carcass. Best quality beef is quoted at \$7 to \$7.75. Lambs remain scarce and are quoted at $7\frac{1}{2}$ c. There is no poultry in the

market, but some Ontario stocks are on the way.

GREEN FRUIT—The frozen crop of Florida does not seem to affect the market here. Retailers advertise oranges at the usual prices and last week's jobbers' quotations rule: Oranges—Floridas, \$3 to \$3.50; Valencias, \$4.50; Jamaicas, \$5.50 to \$6. Messina lemons, \$3.50 to \$4. Apples can be bought from 75c. up to \$3.

DRIED FRUIT—There is no demand for raisins, and very little for dates or prunes. We quote: Dates, finest, 5 to 6c.; figs, 1 lb. boxes, 10c. each; prunes, $\frac{1}{2}$ cases, 5 to 7c.; currants, casks, $3\frac{3}{4}$ to $3\frac{1}{2}$ c.; ditto, cases, $3\frac{3}{4}$ to $3\frac{1}{2}$ c.; raisins, Valencias, layers, finest, $5\frac{1}{4}$ to 7c.; Valencias, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; Sultanas, $6\frac{1}{2}$ c.; California, \$2.25; London layers, \$2.50; Connoisseur clusters, \$3.25; dried apples, 6c.; evaporated ditto, $8\frac{1}{2}$ c.

EGGS—Eggs are meeting with no demand, except good fresh stock, which brings from 25 to 32c. There is a lot of stale stock on the market, which ranges from 13 to 16c.

CHEESE—This line remains stationary. September is worth $11\frac{1}{2}$ c., and early $10\frac{1}{2}$ to 11c.

BUTTER—Some fine Canadian rolls have been received. General quotations this week are: Canadian creamery, 21 to 24c.; Nova Scotia small tubs, 18 to 22c.; large tubs, 17 to 20c.; store packed, 16c.

HALIFAX MARKET NOTES.

Prince Edward Island is looking for a butter market here. The Tryon creamery is likely to do something with our dealers.

The Army and Navy Brewery and Nova Scotia breweries, and the McDougall Rye Whiskey Distillery are to be amalgamated. Mr. John C. Oland, of the Army and Navy Brewery, goes to England on the 19th to complete arrangements.

PERSONAL MENTION.

A. J. Williams, Montreal agent for Francis Peek, Winch & Co., London, and C. P. Low & Co., Japan, has been spending a week or so in Toronto.

R. H. Little, of Lisle, Ont., was in Toronto last Saturday. Business of a personal nature occupied his time.

E. W. Ashley, manufacturers' agent, Winnipeg, is in Toronto arranging with the Pure Gold Manufacturing Co. to represent them in Winnipeg.

A "PURE GOLD" BOY.

Manager J. D. Roberts, of the Pure Gold Mfg. Co., was not at his post Friday last. When he reached the office, the following morning, he found a large Union Jack fastened over his desk, and underneath was suspended a large placard bearing these words: "A Boy. 'Twas raised on Pure Gold

Baking Powder," while cans of condensed milk flanked either side of Mr. Roberts' accustomed seat. This notice, which appeared in one of the daily papers on Monday last, explains the why and the wherefore of these curious decorations:

ROBERTS—At 7 Balmuto street, on the 11th January, the wife of John D. Roberts of a son.

The Pure Gold's muse sends the following anent the event:

To the house of Roberts is born a young son—
Welcome, thrice welcome, little son-of-a-gun.
A rumor is rife that he looks like his dad;
If this should prove true, it's really too bad.
That rumor is false, we indulge the fond hope,
For we want the kid's "phiz" for a new brand of soap.
Despair not, friend John, you must not be vexed,
The chance is, my boy, you'll improve on the next.
May he "live till he dies," and do as he's told,
A credit to papa, likewise to Pure Gold.

THE GROCER, of course, tenders its congratulations to Papa Roberts.

Toronto's Terrible Fires!

Brought destruction untold to many unfortunate persons.

Some consolation there is, however, even in such distress, as many of those who were burned out had their papers saved to them in

Taylor's Safes

Verb. sap.!

TO GROCERS- Look out for this
space next week.
It will interest you.

ALL KINDS OF SPICES

to be quoted at absolute

COST

During 1895.

Quotations next week.

LUMSDEN BROS.

HAMILTON, ONT.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

— ALSO —

VALENCIA SHELLLED ALMONDS

It will pay you to get our prices before
you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E.

TORONTO.

BEE BRAND PURE CEYLON

Just received direct from
the Gardens.

580 Pkgs.

All orders now shipped promptly.

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

ONE CUSTOMER

WRITES US AS FOLLOWS:

"Please send me three half-
 chests of 'SAILOR BOY' TEA
 at once. Will decide this week
 whether I sell out or not. If I
 sell out, my successor will want
 it. Cannot do without 'Sailor
 Boy.'"

PERKINS, INCE & Co.

TORONTO.

TRADE CHAT.

A VANCOUVER despatch says that,
 contrary to the expectations of
 pessimists, the salmon pack is not
 far behind the immense output of 1893.

Walter Cowley, inspector of weights and
 measures, Winnipeg, died in that city on
 Tuesday after a surgical operation for ap-
 pendicitis.

In connection with the Dairy-men's Con-
 vention in Stratford this week, the Board of
 Trade has been taking steps looking to the
 organizing of a cheese market in Stratford.

The Bank of British North America to-
 day began action against W. P. Howland
 & Co., the well-known millers, who recently
 went into liquidation, to recover \$71,000 on
 an overdrawn account.

The United Fire Insurance Co., of Man-
 chester, England, has decided to discon-
 tinue business in Canada, and has just closed
 a contract with the Western Assurance
 Co., of Toronto, to cover all its risks in the
 Dominion. The United Fire has been
 doing business in Canada since 1891, having
 its head office for the Dominion in Montreal
 and agencies throughout all the provinces.
 Its annual premium income has been about
 \$175,000. The liabilities under its policies
 are assumed by the Western from the 15 h
 inst.

In view of the opinion held that the Chin-
 e e war is likely to have an important influ-
 ence in reducing the supply of next crop of
 tea, extracts from a letter dated at Shanghai
 at the close of November, from a gentleman
 engaged in buying another line of merchan-
 dise, are significant. He says: "The war
 is checking business. Coolies and peasants
 are recruited in the interior for the army,
 and the ones remaining are afraid to travel
 to market. No Chinese merchant now gives
 refusals, and, as in many places Chinese
 mandarins are exacting heavy contributions
 from the rich merchants, they have almost
 all fled to the open ports, and there is no-
 body left in the interior with whom contracts
 could be safely made."

LATE TRADE NOTES.

Lucas, Steele & Bristol still have Ontar'io
 high grade tomato catsup in stock, and
 strongly recommend it as being very choice.

New Bosnia prunes from Kabiglio, are to
 hand with Lucas, Steele & Bristol this week.

Star liquor chocolate, in ten pound cakes,
 is said to be a ready seller. Lucas, Steele
 & Bristol have it in stock; also Alden's
 chocolate in halves.

"The quality of Hillwattee tea is being
 kept right up, notwithstanding recent ad-
 vances in Ceylons and Indians," write
 Lucas, Steele & Bristol.

Lucas, Steele & Bristol report that canned
 goods are beginning to move.

The approach of the Lenten season is
 bringing a large demand for Messrs. Marshall
 & Co.'s Scotch fish delicacies. No grocer
 should be without these popular goods.

McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

Lytle's

JAMS
JELLIES
SAUCES
CATSUPS
ETC.

Best goods in the market.
Write for quotations.



T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

WE ARE OFFERING:

New Sphinx Prunes,
New California Prunes,
New California Apricots,
Choice New Dates.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

TORONTO GROCERS' SMOKER.

THE electric lights in St. George's Hall looked down through their globes of many hues and clouds of smoke upon a crowd of jovial spirits on Monday night last. It was the "smoker" of the Toronto Retail Grocers' Association, and through the smoke could be discerned, seated at the score or more of card tables or standing around in little groups, wholesale grocers, retail grocers, travelers, manufacturers, and clerks, nearly all smoking the pipe of peace or puffing the cigar of good-fellowship.

There were probably about two hundred present, and outside the members of the association may have been noticed: Mr. Lang, of J. W. Lang & Co.; Mr. Larkin, of P. C. Larkin & Co.; Mr. Todhunter and Mr. Cherry, of Todhunter, Mitchell & Co.; Mr. Ramsay, of J. F. Ramsay & Co.; Mr. Husband, of Husband Bros.; W. Logan, Chas. Shields, A. K. Spafford, and Donald Bremner, of Davidson & Hay; Mr. J. Taylor, of the Morse Soap Works; Mr. Wilson, of Wilson Vinegar Works; W. B. Smith, J. Owen, Albert Irving, of Sloan & Crowther; Mr. Lawson, of Lawson Bros.; Mr. Ben Dack, of Warren Bros. & Boomer; Mr. Gus Piper, of Piper & Langskill; Mr. Thompson, of Robert Thompson & Co.; Mr. H. W. Dawson, of Dawson & Co.; Mr. H. Wright, of Wright & Copp; Mr. Bradshaw, of W. A. Bradshaw & Co.; Mr. Arch. Hutchinson, of the St. Lawrence Starch Co.; Mr. Graham, of the Edwardsburg Starch Co.; Messrs. Morley and Anderson, of Smith & Keighley; Messrs. W. H. Seyler, D. Casey and C. Mellish, of the Eby, Blain Co.; Messrs. J. Mortimer, T. Holman, D. Fleming, of Christie, Brown & Co.; Mr. Frank Wright, of Toronto Biscuit Co.; Mr. Clegghorn, of Cleghorn & Co.; Mr. F. Gallow, of the Pure Gold Manufacturing Co.; Mr. McLean, of Graham, McLean & Co.; Mr. Thorpe, of McWilliam & Everist; Mr. Oak, of Clemes Bros.; Messrs. D. C. Andros and A. E. McDonald, of the Royal Canadian Mills; S. K. Moyer, S. G. Martin, of Kilgour Bros.; Mr. Sharp, of McColl Oil Works; Lawrence Gibb.

The program was impromptu, but it was good. The rich baritone of Mr. Arch. Hutchinson found much favor, and several times during the night did it ring through the hall, and once in a duet, with Mr. James Owen as tenor. This latter number was one of the events of the evening. Mr. Frank Wright never tired giving comic songs, and, of course, those present never tired of listening to him. Mr. Sam. Jones gave acceptably a recitation, Mr. R. A. Donald rendered a solo, and Mr. A. Irving a mouth organ solo. When there was neither singing nor recitations, etc., strains of music from Glionna's orchestra enlivened the proceedings. By no means the least of the evening's amusements was a

three-round set-to between Prof. Lovatt and John Smith, holder of the boxing championship of the Toronto Rowing Club.

Mr. F. S. Roberts, the new president of the association, was master of ceremonies.

A GENERAL COMPLAINT.

DEAR GROCER,—There has been considerable dissatisfaction lately amongst the retail grocers, fruit men, and pedlars regarding the way peddling and the laws regarding the same are observed in Toronto. Many of the grocers and fruit men claim that it is next to impossible to make a living and pay such heavy rents and taxes with so many of these absorbents (pedlars) around their doors.

The licensed pedlars complain grievously of the injustice done them. They assert that they are unable to make ends meet and pay the license imposed upon them, while market gardeners, farmers, and pedlars who pay no license are allowed to come into the city and absorb from door to door that which ought to go towards sustaining those who pay for the privilege. Being a business man myself, and having been put to considerable inconvenience through this evil, I beg to submit the following few suggestions as a cure:

1. Issue no pedlars' licenses.
2. License shops and not individuals. This would fill a great number of stores now lying vacant, and bring money into the treasury.
3. Enlarge St. Lawrence market and extend it south to the railway track.
4. Enlarge St. Andrew's Market.
5. Compel all farmers and market gardeners to go direct to the retailers or either of the above markets to dispose of their produce.
6. Let the authorities give the police power to carry out the law to the letter.

As matters remain now, the city is certainly standing in its own light.

R. M. C.

UNION IS STRENGTH.

Good feeling should exist between rival merchants in small towns, tritely remarks Northwestern Merchant. There is more to be gained from union than from quarreling. There are a great many things that need looking after in connection with business in small towns, just as there are in smaller towns, and there is just as much reason why there should be good feeling among the merchants so that they can work for improvements as there is that such should be the case in larger towns. The railroad company may have reduced the service for economy; a mixed train may be running in place of the passenger. A competing point may have the old train service, and an injustice may be worked this way. Here is an oppor-

tunity for united effort for better railroad service. This is only an instance, but it is suggestive of other ideas.

A GLIMPSE AT RETAILERS.

THAT energy and push, combined with a thorough knowledge of one's business, are bound to forge ahead, is exemplified in the case of J. S. Ireland, one of Mount Forest's most popular and successful merchants, who has lately vacated his old stand and now occupies one of the handsomest and best appointed grocery and crockery establishments west of Toronto. It is nearly 100 feet long, with double counters, plate glass windows, lighted with electricity throughout, and stocked with a choice assortment of goods. Besides a full line of groceries Mr. Ireland will now carry stocks of silverware and crockery. With the characteristic hustling which has always marked Mr. Ireland's business movements, a large measure of success in his new store is predicted for him.

Carrie Bros., general merchants, Bobcaygeon, have dissolved, and the business will be carried on by M. Cain & Co. Mr. James Cain, of D. Cain & Co, of the same town, has bought out a general business in Sundridge, and will move to that place.

J. M. Bothwell, the well-known Barrie grocer, was the choice of his fellow citizens at the last municipal elections for the mayoralty. Congratulations, Mr. Bothwell.

Hugh Wilson, the Cannington general merchant, was in Toronto last week. "The old war horse bought a big lot of goods," said THE GROCER's informant. "Guess he's looking for a big business."

J. B. Campbell, of Campbell & Pinkerton, Pinkerton, Ont., was elected deputy-reeve of the Township of Greenock.

D. Lavrock, general merchant, Port Elgin, is advertising his stock there for sale. Mr. Lavrock, it will be remembered, recently started a grocery business in Hamilton.

Milton Carr, of McEachren & Carr, general merchant, Trout Creek, was a successful candidate for the reeveship at the recent elections, leading his Powassan opponent by 26 or 27 votes.

J. S. Boddy & Bro., of Bradford, who were burned out some months ago, will remove in a few days from their temporary premises into their new building, which has been erected on the site of the structure destroyed by the fire. The new store is said to be one of the handsomest north of Toronto. There are two large plate glass windows, ample shelves, and the ceiling is handsomely appointed.

E. Burt, of Burt & Co., grocers, Bracebridge, was in Toronto last Friday on business bent. He returned home same day.

Grocer Brown, of Eglinton, is offering 20 cents on the dollar. Mr. Brown has been in business fifteen or twenty years, and a good deal of sympathy is being extended to him in his difficulties.

PROTECTION

WE have decided to change the style of package of Pure Gold Baking Powder, and from this date are sending it out in **TINS** only, **NO PAPER BAGS**. This is done to insure us against the very close imitation of our packages which have lately come into the market. No advance in price to meet the extra cost of tins. Prices same as before.

PURE GOLD MFG. CO.

TORONTO

STILL ANOTHER ORDER.

THE Halifax merchants seem to be the general target for the Customs authorities to shoot their orders and regulations at. This is the way an importer puts it in The Halifax Chronicle :

" Since the day of confederation much of the dissatisfaction of Halifax merchants is, I feel sure, attributable to the series of annoying Custom House regulations which are from time to time imposed, and which, however suitable they may be to the Upper Canadian cities, are out of place in the Maritime Provinces, and especially Nova Scotia. In Montreal and Toronto the trade in imports is almost exclusively in duty-paid goods, while in Halifax there are many lines of merchandise, chiefly West India goods, which are, as a rule, sold 'in bond,' and they are transferred by substituting the purchaser's name at the Custom House in place of the original importer. Until recently such goods could remain in the importer's warehouse, if desired, and business has been done in this way from time immemorial until not very long ago, when orders came from Ottawa that no one should be allowed to hold goods in any warehouse except his own, or in some public warehouse, and it would be impossible to tell the extent of annoyance this regulation has caused. If such regulations were based on common issues, or were for the good of the public service,

no doubt one would learn to submit with more or less good grace ; but in many instances they seem to be merely the vagaries of some eccentric brain, and it is most exasperating to business men when they become the victims of such stupidity and gross ignorance of commercial requirements."

BRAZIL NUTS.

The crop of Brazil nuts during the present year, says an exchange, proved so unexpectedly heavy that there is some fear that the new crop will be in this market before the old supply has gone into consumption. The crop is gathered along the banks of the Amazon in the early months of the year and usually reaches this continent in March. Last year it amounted to the unexpected total of 10,000 tons; of which about one-half comes to North America and the other goes to England and the continent. The sudden dumping of over 5,000 tons of these nuts in New York naturally swamped the market. There is still a surplus of 10,000 bags on hand, and, if the new crop prove anything like as large as the last, holders of Brazil nuts stand to lose heavily. What the coming crop will be it is impossible to predict. The nuts are gathered by semi-civilized peoples on the banks of a river that extends 3,000 miles from its mouth, and no forecast of the amount they may bring in can be made. It is to be hoped, however, that the total may fall below the heavy crops

of the past two years. If it does not, the new nuts are likely to have a chilly reception; for already the price in New York has fallen to 3½ to 4¼c., as to size.

AN ADVANCE IN MOLASSES.

The firmness in Barbadoes molasses that we have noted for some time back developed in a sharp advance in Montreal on Tuesday last.

Since last Friday, importers have experienced a good enquiry from both sugar refineries in Montreal, and, as orders were repeated involving a round quantity of stock, they decided to advance their price.

The advance did not check the buying, and, finally, a round quantity was sold by the leading holder in Montreal at 30c.

This is an advance of 1½c., and the market, as we write, is excited, and still higher prices are expected, as there is little or no stock in Montreal to meet the demand if it continues.

ONE WEEK PAYS FOR YEARS.

G. R. Ashwell & Sons, of Chilliwack, B. C., write as follows : We must congratulate you on the improvements that you are making with your paper. We derive a great deal of information from it and would not be without it for a great deal. We made enough out of one advertisement we saw in THE GROCER to pay for several years' subscription to it.

WE MAKE AND SELL - - -



. . SURPRISE SOAP . .

BRANCHES—

MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

LONDON FOOD CONSUMPTION.

In view of the discrimination of English cattle buyers and speculators against American beef, says N.Y. Journal of Commerce, it is interesting to know what the inhabitants of London consume daily in the way of meat, fish and other commodities. These data have been collected by Doctor Wray, representing the United States Agricultural Department in London, and who spent many months upon the work, and, though not official—for there are no official figures—are the result of the most thorough, persistent and painstaking investigations. In considering the figures, it should be borne in mind that England is not a producing country, and raises not only a small portion of the meat, but of all kinds of food consumed by her people.

In 1893 the five and a half million inhabitants of London consumed 478,000 tons of fresh meat, or 1,070,720,000 pounds, English weight. These figures include beef, mutton and pork.

Of salted beef 2,700 tons were consumed; of hams, 7,000 tons; of bacon, 20,750 tons. In the difference between the quantity of ham and bacon consumed may be noticed a peculiar English characteristic; for the citizen of the United States, especially of the metropolitan cities, is not a large consumer of bacon, but takes more kindly to ham.

Of canned goods 100,000 cases were consumed daily; of salt pork, 2,000 tons; of rabbits, 175,000 during each day of the season, which is very short, and of poultry, under which head are included all kinds of fowls and game birds, 35,000 tons.

The daily consumption of eggs is almost incredible, being 70 tons per day.

The annual consumption of lard is 7,000 tons.

The English are not as heavy meat-eaters as Americans, but they distinguish themselves as fish-eaters, since the number of fish consumed annually in London reaches the enormous aggregate of 1,800,000,000, distributed, or classified, as follows: 400,000 salmon, and an equal number of codfish; 60,000,000 soles, a fish resembling our flounder; 12,000,000 whiting, 2,000,000 haddock, 22,000,000 plaice, 16,000,000 mackerel, 800,000,000 herring, 6,000,000 eel, 800,000 dabs and flounder, 1,000,000 sprats, and 1,000,000 of sundry kinds.

Of dried fish the annual consumption is 50,000 barrels of codfish, 15,000,000 haddock, 100,000,000 bloaters, 30,000,000 red herring, 10,800,000 kippers and sprouts.

Of shell fish: 125,000 oysters; 1,000,000 lobsters; 500,000 crabs; 300,000,000 shrimps; 3,000,000 whelk; 30,000,000 mussels; 40,000,000 cockles, and 100,000,000 periwinkles or winkles.

In calculating the total each inhabitant of the sea, whether shell, fresh or salt, large or small, is entitled equal recognition or at least receives it. If the total be divided by the number of days in a year and the number of London's inhabitants it will be seen that the Londoner must draw his supply of brain, so far as fish are concerned, from a small quantity of fish per day, and that if the fish were distributed as the above total has been calculated, the difference in character between the Londoner and his more intelligent and more respectable fellow countryman could be more easily and satisfactorily accounted for. A human being

drawing his brain supply from a few winkles or shrimp or sprat could hardly be expected to equal in avoirdupois or intelligence the Briton who could draw his supply from a large-sized codfish or bloater.

London also consumes a large quantity of fruit and vegetables, the supply during 1893 being—of apples, 2,500,000 bushels; of oranges and lemons, 5,000,000 bushels, and of miscellaneous fruit, including plums, grapes, pears, etc., 25,000,000.

The annual consumption of Irish potatoes is 400,000 tons; of cabbage, 110,000 tons; of turnips, 60,000 tons; of cauliflower, 30,000 tons; of Brussels sprouts, 15,000 tons; of carrots and parsnips, 15,000 tons; of green peas, 25,000 tons; of vegetable marrows, 200 tons; of cucumbers, 300 tons; of onions, 50,000 tons; of rhubarb, 900 tons; of celery, 800 tons; of asparagus, 300 tons; of turnips, 200 tons; and of hops, herbs and unnamed growths, about 500 tons.

It takes 830,575,000 two-pound loaves of bread to supply the annual wants of the population in addition to the number of small quarter pound loaves, rolls, biscuits, etc.

London is dependent on foreign countries for its vast supply of food material, and if through any contingency England should lose her control of the seas, her people would starve. A blockade would diminish her meat and grocery supply one-half, the price of bread would be double, and fruit and groceries would be luxuries that only the crowned heads or members of the wealthy nobility could enjoy.

It will be seen from the foregoing how dependent England is upon the broad acres of the United States for her food supplies, and especially for her meat.

Grocers and General Dealers should
not be without

Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.



GRAPE WINES

Don't fail to have
some of ours on tap
if you want a good
seller

For the Holidays.

The Ontario Grape Growing
and Wine Mfg. Co.

P.O. Box 72. ST. CATHARINES, ONT.

AT THE ONTARIO CREAMERIES ASSOCIATION

Meeting, held at Chesley on January 8, 9 and 10, Prof. Robertson, Dominion Dairy Commissioner, in making an address on Butter-Making, said: "He was glad to be able to state that there now is a Canadian Dairy Salt being made which is SUPERIOR to any that is imported."

He was speaking of



WINDSOR DAIRY SALT

When ordering your spring supply of Dairy Salt, ask your wholesale house for the WINDSOR.

Toronto Salt Works

128 Adelaide St. E., Toronto.

City Agents for Windsor Salt Works.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



British Columbia Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

Slee, Slee & Co.

makers of



ESTD 1812.

Pure malt Vinegar.

London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.

DRY GOODS.

TORONTO MARKET.

TRADE is not picking up to any great extent. Sorting trade is confined to small lots of winter goods, such as blankets, flannels, and underwear, with small attention to white cottons and fine linens.

The fires of last week somewhat demoralized trade here in some lines. Toronto's largest white goods manufacturer was wiped out, as well as one of Toronto's finest warehouses, that of S. F. Mackinnon & Co. Bastedo and Dunnett—names well known in the fur trade—have suffered. Such long-established houses as Robert Darling & Co. and Nicholas Rooney have been broken up. But nearly all these sufferers are again buying, and preparing to carry on business as usual.

Travelers are out with spring lines, and these are almost complete, except, perhaps, in millinery lines, which will be incomplete for nearly a month yet.

MONTREAL MARKET.

Trade in dry goods during the past week has been fair on the whole, though no particular activity has been shown, but small orders have been received covering all lines of cottons and spring woollens, while spring trimmings, linings, etc., have all come in for a fair degree of attention. There has been a fairly good enquiry also for serges and cashmeres. Remittances are fairly good, being, in fact, better than people expected, though the returns are not as heavy naturally as in a good year. Travelers will all be out by the end of the present week, and by that time a fairly good diagnosis can be made of spring prospects.

TEA ACTIVE IN MONTREAL.

A prominent feature of the grocery market in Montreal this week has been the pronounced activity in the wholesale market for tea. The presence of buyers both from Western Canada and the United States has induced not only a much firmer feeling, but has led to the turnover of a large quantity of low and medium grade Japans, and also some gunpowders, aggregating in all some 4,000 to 4,500 packages of tea, on which holders have realized an advance of fully half a cent over what was possible a week ago.

For instance, a Toronto buyer was offered last week a lot of medium Japans at 15c. He refused to take them at the time, but this week paid 15½c. for the same lot of goods.

This demonstrates pretty clearly the temper that buyers are in. The Chicago demand has been for gunpowders, and buyers from that market have taken a fair lot of these teas at 20½ to 21c. The New York demand has been largely for low grade Japans, of which traders from that market have taken

fully 2,000 to 2,500 packages, and now the inside price on low grade Japans is 12½c. an advance of ½c., and no medium grades can be had under 15½c.

Among the New York buyers who have been gathering in teas in Montreal was the representative of R. H. Macy & Co., one of the largest department stores in New York. In a word, the tea market is a brisk and upward one at present.

SUGAR CONSUMPTION IN 1894.

THE figures given herewith show the total consumption of sugar in the entire United States in 1894 to have been 2,024,648 tons, against 1,905,862 tons in 1893, and 1,853,370 tons in 1892. The increase for 1894 is 118,786 tons, or 6.23 per cent., against 52,492 tons, or 2.8 per cent. increase in 1893.

The consumption of 1894 consisted of 265,500 tons domestic cane sugar, 20,000 tons of domestic beet sugar, 300 tons of sorghum sugar, 5,000 tons of maple sugar, 15,000 tons of domestic manufactured molasses sugar, a total of 305,800 tons of United States production; and 1,554,528 tons of foreign cane, and 159,796 tons of foreign beet sugar, and 14,524 tons of foreign refined sugar, together 1,718,848 tons of foreign production.

The consumption of 1893 consisted of 282,000 tons of United States production, 1,375,422 tons of foreign cane, 234,163 tons of foreign beet, 14,277 tons of foreign refined, together 1,623,862 tons of foreign production.

The total meltings of our refiners in 1894 was 1,891,482 tons, 14,524 tons were refined abroad, and 118,642 tons were consumed in the raw and plantation state. Of the 1,891,482 tons melted by refiners, the American Sugar Refining Co. manufactured 1,456,182 tons, or 77 per cent., and the independent refiners 435,300 tons, or 23 per cent.

These figures of consumption agree with what we might naturally expect from the low price of sugar during the year, and from the fact that the two preceding years gave scarcely any increase, while the population of the country has steadily grown to 67,622,000 in 1894. The invisible stock of refined sugar is now 50,000 tons in excess of last year, thereby reducing the actual net consumption by that amount, of which no notice is taken in the above figures.

The independent refiners increased their production for the year 178,906 tons, or 41 per cent. over their business of 1893. The American Sugar Refining Co.'s production in 1894 decreased 75,000 tons, or 5 per cent. The difference between raws and refined in 1894 averaged 88c. per lb. The cost of refining, including administrative expenses, is .625c. per lb.

The consumption of 1894 crossed the two million tons mark which we set for it early in the season, and now we start for the three

million mark, which will probably be reached within ten years. In 1882 the consumption of the United States crossed one million tons (1,061,220 tons), and in 1890 it crossed one and one-half million tons. The last increase of half a million tons has come in four years, a great impetus having been given to the consumption by the free sugar bill of 1890 and the low prices caused thereby. It is a notable feature that during the time that the consumption has increased a million tons the domestic production of sugar has increased but 112,000 tons, and 90,000 tons of this increase has come since 1890 under the stimulus of the bounty law. When the consumption of sugar was a million tons the cost of centrifugals was 7.79c. per lb. and of granulated 9.23c. per lb., a difference of 1.44c. per lb. When the consumption is two million tons, the centrifugals cost 3.24c. per lb. and the granulated 4.12c. per lb., a difference of .88c. per lb., a lowering of the cost of sugar to the people of 5.11c. per lb., or 55 per cent.—Willett & Gray's Statistical.

No. 2 DOMESTIC GRANULATED.

Sales agents for the refineries claim that the second quality granulated sugar, which THE GROCER referred to last week as having been placed on the market, has already met with favor, and that they have placed some round lots. They announce it as their intention to shut out the German sugar by the means of this article, if it is possible for them to do so.

The quality of the second grade domestic granulated is far superior to the German sugar, and, as it is put up in barrels, it should be worth ½c. more, at least, as the German sugar, being delivered in bags, is apt to absorb moisture, and cannot be handled to such advantage by dealers.

COUNTING THE PROCEEDS Of the year's business. I am at your service for assistance, inspection, or advice.

A. C. NEFF, Chartered Accountant, Auditor, Assignee, etc.

Tel. 1040. Canada Life Building, TORONTO.

"BUILD TO-DAY THEN,
STRONG AND SURE.
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?
WISH THUS TO BUILD,
an advertisement
in the
**CONTRACT-
RECORD,**
TORONTO
will bring you
tenders from the
best contractors.



Richards' Pure Soap

Is the Soap that will give
your customers
the best satisfaction.

Dealers ordering stock now will receive framed copies of our beautiful premiums. They are high-class works of art, and are very attractive for store and window decoration.



D. RICHARDS - - WOODSTOCK, ONT.

To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of \$125 per month and all traveling expenses. Will be open for engagement Feb. 1st 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 391, Vancouver, B.C., (Member of North-West Travelers' Association.) (4)

DALLEY'S PURE FRUIT FLAVORING EXTRACTS



Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.

The F. F. Dalley Co., Ltd.,
HAMILTON
Sole Manufacturers.

BARTON'S BAKING POWDER

—IS—

ALWAYS RELIABLE

DO NOT BE
WITHOUT IT

Phoenix Coffee and Spice Mills

ASK TO SEE

Our Coffees
Spices . .

Baking Powders
Etc, Etc.

They are giving the best satisfaction.

G. F. MARTER & SON
1-3 Jarvis Street
TORONTO

NEW YEAR ! NEW YEAR !!

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.
Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. **Write for Quotations.**

W. A. McCLEAN & CO.
Pork Packers - Owen Sound

New Year's Trade

New Malaga Raisins in boxes and ¼ boxes

New Valencia Almonds

New Bosnia Prunes

New Atlas Prunes

CURRENTS
VALENCIA RAISINS
CALIFORNIA RAISINS

NUTS OF
ALL KINDS

N. B.—Write for Quotations.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

SR. PAGE, general store, St. Ephrem de Tring, Que., has assigned. His creditors will meet on January 26.

Mary A. Ross, general store, Baddeck, N.S., has assigned.

G. F. Lawrence, general store, Buckingham, Que., has assigned.

The business of Miss Jennie McGee, confectioner, Halifax, N.S., has been closed.

W. R. Reid, merchant, Port Dover, Ont., has assigned to W. B. Irving.

The premises of Peter Foureosis, confectioner, Montreal, are closed.

Baird Bros., general merchants, Pilot Mound, N.W.T., have assigned.

Mrs. E. Vervais, crockery, etc., Montreal, has assigned to Kent & Turcotte.

F. E. Johnston, confectioner, St. Thomas, Ont. has assigned to Benj. Honsinger.

The creditors of Job Dufour, general store, Chicoutim, Que., will meet on Jan. 25.

R. Olmstead, grocer, Vancouver, B.C., has compromised at 50 cents on the dollar.

The creditors of Simeon Beauchamp, crockery, Montreal, will meet on Jan. 21.

Mary A. P. Meeking, grocer, Toronto, has assigned to Henry Barber & Co., Toronto.

The bailiff is in possession of the premises of John Oxford, confectioner, St. Thomas, Ont.

A meeting of the creditors of J. C. Hart, general store, Alliston, Ont., has been called.

Crozier & Fleming, general storekeepers, Orangeville, Ont., are offering to compromise.

MacEwan & Co., general storekeepers, of Sudbury, Ont., have compromised with their creditors.

The creditors of L. G. Thouin, wholesale and retail grocer, Montreal, will meet on the 17th inst.

O. T. Poitras, wholesale flour, Quebec, is offering to compromise at 20 cents on the dollar, cash.

J. A. Thibault, general merchant, Amqui, Que., has offered to compromise at 10 cents on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Hislop, Meldrum & Co., produce, Montreal, have dissolved.

The Eagle Baking Powder Co., of Montreal, Que., have dissolved.

Parnell, Giguere & Co., traders, Montreal, Que., have dissolved partnership.

Brown & Coughlan, confectioners, Montreal, Que., have dissolved partnership.

Greening, Balfour & Co., wholesale grocers, Winnipeg, Man., have dissolved.

Alfred P. Murray, Kenneth MacKay, Thos. B. Munroe, Benjamin Hutchins and

Llewellyn E. Rainey have been registered proprietors of the Eagle Baking Powder Co., of Montreal, Que.

Hill & Hill, general merchants, Humberstone, Ont., have dissolved. W. M. Hill continues.

The Gaspé Fishing Co., of Montreal, have dissolved. C. H. A. Morin is now the registered proprietor.

Wm. and John Meldrum have been registered proprietors of Wm. Meldrum & Co., produce, Montreal.

Marie E. Delisle, wife of L. N. Gosselin, has been registered proprietress of Gosselin, Simeon & Co., traders, Quebec.

Merritt Bros. & Co., wholesale grocers, St. John, N.B., have extended their special partnership to July 1, 1895.

The Little Bay Packing Co. (not incorporated), lobsters, Little Bay, Newfoundland, have dissolved. John Strong retires.

Margaret Cassidy, wife of Dennis McCarthy, has been registered proprietress of D. McCarthy & Co., traders, Montreal, Que.

Toussaint Bousquet, and Adelard Fortier have been registered proprietors of the firm of T. Bousquet & Co., grocers, Montreal, Que.

SALES MADE AND PENDING.

The general stock of A. Durocher, Belle River, Ont., has been sold.

The general stock of Jean Fortin, Joliette, Que., has been sold at 57 cents on the dollar.

The stock of Joseph Desjardins, confectioner, Montreal, is advertised for sale by the bailiff.

The stock of W. Mayhew, general storekeeper, Huntsville, Ont., has been sold by the assignee.

The estate of J. T. Brown & Sons, grocers, Vancouver, B.C., has been sold by the assignee.

The general stock of C. Turpain, general store, etc., Bryson, Que., has been sold at 54c. on the dollar.

The assets of A. H. Falardeau, general store, Ancienne Lorette, Que., are to be sold by auction on January 22.

The assets of G. M. Fortier & Co., general merchants, St. Charles (Bellechasse), Que., are to be sold by auction on January 15.

CHANGES.

White, Colwell & Co., wholesale confectioners, St. John, N.B., have been succeeded by White, Colwell & Co., Ltd.

The Samuel Rogers Co., oils, Montreal, have dissolved partnership. They are succeeded by Rogers, Robertson & Co., composed of Samuel Rogers, Jas. S. Rogers, Albert S. Rogers, and Duncan Robertson.

DEATHS.

W. C. Nathan, grocer, Victoria, B.C., is dead.

Hormisdas Senecal, grocer, Languet, Que., is dead.

Donald McKay, general merchant, Rustico, P.E.I., is dead.

Mrs. Mary Anderson, proprietor of a grocery and provision business, of Fredericton, N.B., is dead.

FIRES.

E. S. Soanes, confectioner, Lindsay, Ont., has been burned out.

The stock of Eliza French, fruits, London, Ont., has been damaged by fire and water.

INCIDENTS OF THE "ROAD."

BY BOLIVAR.

THE traveler's life is not the soft snap that some people imagine, but still it has its humorous side, and a drummer, who should make a note of all the amusing incidents happening to him, could write an interesting biography. For my own part, I am not a professional drummer by any means, but have been on the road enough to have a few experiences to relate.

When stopping at the Royal Hotel, in Guelph, last summer, I met a jolly young fellow, who told me, somewhat to my surprise, that his "line" was tombstones, or, to put it in a more genteel way, granite monuments. "I had quite a funny experience the other day," he said, "in the 'bus at Kincardine. I met a traveler for a wholesale undertaker's supply house, whom I had chummed with on a trip several weeks ago. There were two other travelers in the 'bus, so we took a census, and found that the first man was a drug traveler, the second sold crutches and wooden legs, my friend handled coffins, and I supplied tombstones. We at once looked around for a doctor to complete the circle." This story is a fact, as I happened to meet the coffin man a couple of days later, and he corroborated it.

When waiting for a train at the station one day, I was accosted by a gentleman, who introduced himself as Mr. —, a well-known traveler for a leading wholesale hardware house. I had no recollection of having seen him before, but he recalled having seen me in a certain store about three years ago. "I have a great memory for faces," he said. "Once I meet a man I never forget him;" and at once entered on a string of stories illustrating that characteristic.

It was just about two weeks later that I next saw him; both of us were alone, and we met squarely face to face in Toronto, but he didn't know me from Adam, and passed by without a sign of recognition. Yes, as I remarked before, the memory of some people is truly wonderful.

Another incident requires the introduction of the parties' names, but is too good

to be lost. Who doesn't know Taylor Webb, the genial little traveler for Thos. Davidson & Co.? On his first trip to Chatham, he called, among others, on O. & F. Shoemaker. In the course of conversation he worked off a carefully prepared joke. "I hope, sir, if we should not happen to get along very well together at any time, that you won't find it necessary to introduce your Shoemaker to my Taylor." But, alas, the retailer had never heard this familiar old saying, and so the joke was wasted on the desert air.

Coming in one Friday night on the C.P.R., I was crowded into the same seat with an elderly little man. He was a very sociable and cheery fellow, joked with the brakeman, amused the baby in the seat in front of us, and proved a most agreeable companion. On one point he was most enthusiastic. "I always travel by the C.P.R.," he said. "I believe in the N.P., and believe in the C.P.R. for the same reason." Anyway, it is the best road, and it is a pleasure to travel on it. When near the city he decided to change at Toronto Junction, and get off at North Toronto, instead of the Union. He asked the conductor to alter his check, and I did the same. After a while the new conductor came around, looked at the little man's check, said it read to Toronto Junction, and asked for fifteen cents more. The little man explained, but the conductor wouldn't accept his explanation, and asked for the fifteen cents. The little man grew warm, refused to pay, abused the conductor, and threatened to report him to Mr. Shaughnessy. But the conductor was firm, and got more and more so. Finally, the little man played his trump card by explaining how he always traveled by the C.P.R., and talked up the road. "Guess they don't make much out of you," said the conductor, "if you beat them like that very often." As I left the station at North Toronto, they were having a final round at it, and I have never met the gentleman again to ask if he still travels by the C.P.R.

A NEGRO'S MISTAKE.

We have just heard of a striking instance of a curious misconception being overcome by the intelligence of the G. P. O. authorities, says Eastern Daily Press, Norwich, England. A negro merchant trading in a clime where laundry blue is used for personal decoration by direct application to the body, thus saving the expense and inconvenience of linen, was wishful to open up business connections with the firm supplying the article. Taking a box of the blue, which contains on the label an advice in bold letters to "Laundresses and Families," he concluded that these words represented the name of the firm, and accordingly addressed the letter "Messrs. Laundresses & Families, 108 Cannon street, London." The postal authorities delivered it to J & J. Colman, for whom, the contents subsequently proved, it was intended.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.



Decorate Your Window

... WITH ADAMS'

Tutti Frutti Beautiful Hanger Signs

Ask your wholesale man for them or send postal card to

ADAMS & SONS CO.,

11 and 13 Jarvis St., TORONTO, ONT.

BRUSHES...

ROOMS

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

To warm up and keep warm

DRINK A CUP OF

Johnston's Fluid Beef

A Healthful, Stimulating and Vitalizing Beverage.

CHAS. SOUTHWELL & CO.'S

High-class **Jams**
Jellies, etc.

FOR HIGH CLASS GOODS

Handle **SOUTHWELL'S**

FOR SUPERIOR STYLE OF PACKAGE

Handle **SOUTHWELL'S**

FOR MAKING NEW CUSTOMERS

Handle **SOUTHWELL'S**

And you will give them the preference over all other brands of Jams, Jellies and Marmalades.

**Very Important Notice**

Begin 1895 by laying in a stock of

NELSON'S GELATINE
NELSON'S CONCENTRATED JELLIES**CADBURY'S COCOA ESSENCE**
CADBURY'S MEXICAN CHOCOLATE

For sale by the Agents :

FRANK MAGOR & CO.,**16 St. John Street, MONTREAL.****CURRENT MARKET QUOTATIONS**

TORONTO, Jan. 17, 1895
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case.	19 80
4 lb. cans, 1 doz. in case.	16 00
2½ lb. cans, 1 and 2 doz. in case.	10 50
16 oz. cans, 1, 2 and 4 doz. in case.	4 60
12 oz. cans, 2 and 4 doz. in case.	3 70
10 oz. cans, 2 and 4 doz. in case.	2 40
6 oz. cans, 2 and 4	



doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins.	2 00
" 2	1 10

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ¼ doz. in case	14 00

Ocean Wave—	
No 10— doz cases	\$0 75
1-lb. 3 doz. cases	1 20
No. 1 (14 oz) 2 doz. cases	1 80
1-lb. 2 doz in case	2 00
3-lb. ½ doz. in cases	6 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

G. F. MARTER & SON.

Barton's Baking Powder— p doz.	
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
¼ lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
¼ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

Goid Medal	per lb.
¼ lb. paper package, 10 lb in box	6 12
¼ lb. " " " " "	0 12
1 lb. " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS	
Diamond—	
¼ lb. tins, 4 doz. cases	0 67½
¼ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BISCUITS.
TORONTO BISCUIT & CONFECTIONERY COMPANY.

Abernethy	8
Arrowroot	10½
Butter	6
" 3 lb pks	20
Cottage	8
Cocoanut	11
Garibaldi	8½
Gingerbread	10
Ginger Nuts	9
Graham Wafer	9
" 2 lb. pks	20
Jam Jams	11½
Jumbles	11
Lemon	9½
Lunch	9
Molasses Snaps	5½
Moss Wafers	14½
Napoleon	12
Nelson Tarts	11½
Oyster Crackers	6
" Square	6
" Pearl	6½
Peach Cake	12
Pearl Wafers	13
People's Mixed	10
Pilot Family	5
Queen's	12
Reception	14
School Cake	11
Soda	5½
" 3 lb pks	18
Sultana	9½
Tea	10
Variety	12
Village	7
Wine	8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid.	per doz.
Pints, A (4 doz. per bbl)	\$3 30
½ " B 9 " "	2 25
½ " O 15 " "	1 25
Kussett Cream (12 doz. per case)	2 10
Paste.	
(Boxes of 3 doz. each) per gross	
No. 2 size (2 gross to a case)	\$2 40
No. 3 size 6 " "	3 65
No. 4 size 3 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case)	12 50
P. G. FRENCH BLACKING.	per gross
¼ No. 4	\$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25
P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " "	1 75

RALSTON'S FRENCH

No. 1	\$9 00
" 2	4 80
" 3	3 60
"	1 50

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Silver Gloss
STARCH

ASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

**Every package bears
our name**

THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

BLACK LEAD

MATCHLESS STOVE PASTE POLISH

BLUE.

Reckitt's Square Blue, 12-lb.	
box	0 17
Reckitt's Square Blue, 5 box	
lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS, per doz		
Carpet Brooms—		net.
"Imperial," ex. fine,	8, 4 strings.	\$3 65
Do. do.	7, 4 strings.	3 45
Do. do.	6, 3 strings.	3 26
"Victoria," fine, No. 8,	4 strings.	3 30
Do. do.	7, 4 strings.	3 10
Do. do.	6, 3 strings.	2 90
"Standard," select,	8, 4 strings.	2 90
Do. do.	7, 4 strings.	2 75
Do. do.	6, 3 strings.	2 60
Do. do.	5, 3 strings.	2 40

CANNED GOODS.

		Per doz
Apples, 3's.....	\$1 00	\$1 10
" gallons.....	2 65	2 80
Blackberries, 2.....	1 75	2 00
Blueberries, 2.....	1 00	1 10

Beans, 2's	0 85	0 98
Corn, 2's	0 85	0 98
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	0 95
" Sifted select		1 45
Pears, Bartlett, 2's		1 75
" Sugar, 2's		1 50
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 60	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 45
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's		1 40
Tomatoes, 3's	0 85	0 90
" Golden" FinnanHaddies	1 30	1 40
" Thistle" FinnanHaddies	1 30	1 40
Lobster, tails		2 25
" flats	2 30	2 35
" Impr'l Crown flat		2 40
Mackerel	1 00	1 10
Salmon, Sockeye, tails	1 30	1 35
" flats		1 55
" Cohoes	1 10	0 00
Sardines, Albert, X's tins		13
" " 12's		20

Sportsmen, 1 genuine		
ine French high grade, key		
opener.....	12	124
Sardines, key opener, 1s.....		103
Exq. fine Fr'ch, k.op. 1s. 11	11	114
" " " " 1s. 10	11	11
" " " " 1s. 18	19	
Sardines, Other brands, 9x	11	16 17
Sardines P & C, 1/2's tins.....	23	25
Sardines Amer, 1/2's " " " "	33	36
" " " " " " " "	61	8
" " " " " " " "	9	11
Mustard, 1/2 size, cases		
50 tins, per 100.....	11	00

MARSHALL & CO., SOOTLAND.

Fresh Herring, 1-lb.....	1 10	1 15
Kipperd Herring, 1-lb....	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....

Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock ..	1 85	1 90

CANNED MEATS.

CANADIAN)			
Comp. Corn Beef	1lb cans	\$1 50	\$1 60
"	" 2	2 60	2 65
"	" 4	4 80	5 00
"	" 6	7 50	7 75
"	" 14	17 25	17 50
Minced Collops,	2lb cans	2 60	2 65
"	" 2	2 60	2 65
Lunch Tongue	" 1	3 40	3 50
"	" 2	6 90	7 00
English Brawn	" 2	2 75	2 80
Camb. Sausage	" 1	2 50	2 55
"	" 2	4 00	4 05
Soups, assorted	" 1	1 50	1 55
"	" 2	2 25	2 30
Soups & Bouilli	" 2	1 80	1 85
"	" 6	4 45	4 50

ACME
SLICED
BEEF.

No. 1 tins,
key, 2 doz.,
per doz., \$3.00

COLFISH.

BEARDSLEY'S
SHREDDED.

2 doz. pkgs,
per doz., 90c.

CHEWING GUM.

ADAMS & SONS CO.

	To Retailer
Cutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 235c. packets 0 75	
Nerve Food Tablet, 36-5c. bars 1 20	
Orange Blossom 150 pieces 1 00	
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces).....	0 65
MonteCristo, 180 pieces... 1 30	
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars....	1 20
Appots, 150 pieces.....	0 90
Sweet Fern, 250 " " " " 0 75	
Black Jack, 115 " " " " 0 75	
Red Rose, 115 pieces.....	0 75
Magic Trick, 115 " " " " 0 75	
Oolah, 115 " " " " 0 75	
Puzzle Gum, 116 pieces....	0 75
Bo-Kay, 150 " " " " 0 90	
Red Spruce Chico 200 " " " 1 00	
Automatic	
Tutti Frutti Girl.....	} 800 pieces. 6 00
Sign Box (new).....	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-c. pkgs. per jar....	3 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	\$1 65
	per lb
Mexican chocolate, $\frac{1}{2}$ & $\frac{1}{4}$ lb pkgs	0 40
Rock chocolate, loose.....	0 37 $\frac{1}{2}$
" " 1 lb tins.....	0 40
Cocoa nibs, 11 lb. tins.....	0 80

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, $\frac{1}{2}$'s...6 and 12 lbs.	0 30
Caracas, $\frac{1}{2}$'s...6 and 12 lbs.	0 35
Premium, $\frac{1}{2}$'s...6 and 12 lbs.	0 30
Sante, $\frac{1}{2}$'s...6 and 12 lbs.....	0 26
Diamond, $\frac{1}{2}$'s...6 and 12 lbs.	0 22
Sticks, gross boxes, each.	0 00

RECKITT'S Blue and Black Lead

**{ ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.**

WE ARE PROUD . . .



B. F. P. Cough Drops

Give immediate and lasting relief in all cases of Coughs, Sore Throats, Cold in the Head, etc., etc.

Of our record for this season. The sales of **B.F.P. Cough Drops** up to date have been most gratifying and show that they (the Cough Drops) are appreciated by the trade and public generally.

Don't you want that last order of yours duplicated?

Toronto Biscuit and Confectionery Co.

TORONTO.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black, for stoves.
Universal Harness Composition, in tins.
Harness Oil, in bottles and in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

.....London and Liverpool.

JAMS AND JELLIES

In Glass, Tin and Wood.

Get Our Prices.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homopatt's, 8 & 14 lbs 30	
" Pearl " " 25	
" London Pearl 12 & 18 " 22	
" Rock " " 30	
" Bulk, in bxs. 18	
Royal Cocoa Essence, packages. 1 40	
EPP'S.	
Cocoa— per lb	
Case of 112 lbs each 0 35	
Smaller quantities. 0 37½	

(A. P. Tippet & Co., Agents)	
Chocolate— per lb	
Carracas, 1's, 6 lb boxes 0 40	
Vanilla, 1's, " 0 40	
"Gold Medal" Sweet, 6 lb bxs. 0 30	
Pure, unsweetened, 1's, 6 lb bxs. 0 40	
"Fry's" Diamond, 1's, 6 lb bxs. 0 36	
"Fry's" Monogram, 1's, 6 lb bxs. 0 26	
Cocoa— per doz	
Concentrated, 1's, 1 doz in box. 2 40	
" 1's, " " 4 50	
" 1 lbs, " " 8 75	
Homopatt's, 1's, 14 lb boxes. 0 34	
" 1's, 12 lb boxes. 0 34	

JOHN P. MOTT & CO'S	
R. S. McIndoe, Agent, Toronto.)	
Mott's Broma..... per lb \$0 30	
Mott's Prepared Cocoa..... 28	
Mott's Homopatt's Cocoa (1's) 32	
Mott's Breakl. Cocoa (in tins) 45	
Mott's No. 1 Chocolate..... 30	
Mott's Breakfast Chocolate. 28	
Mott's Caracas Chocolate.... 40	
Mott's Diamond Chocolate.... 22	
Mott's French-Can Chocolate 18	
Mott's Navy or Cooking Choc 27	
Mott's Cocoa Nibbs..... 35	
Mott's Cocoa Shells..... 5	
Vanilla sticks, per gross..... 90	
Mott's Confee Chocolate..... 21c-43	
Mott's Sweet Choc. Liqueurs 19c-30	

OWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1 lb tins, per doz \$3 75	
Cocoa Essence 1 lb tins per doz 2 25	
Soluble Cocoa No 1 bulk per lb 20	
Diamond Chocolate, 12 b boxes, 1 lb. cake, per lb..... 22½	
Royal Navy (hoc, 12 lb. bxs, 1 lb. cake, per lb 30	
Mexican Vanilla Chocolate, 12 lb. boxes, ½ lb. cake..... 35	

WALTER BAKER & CO'S	
Chocolate—	
Premium No. 1, bxs 12 lbs each... 40	
Baker's Vanilla in bxs 12 lbs each 65	
Carracas Sweet bxs 6 lbs each ... 40	
Best Sweet in bxs, 6 lbs. each.... 28	
Vanilla Tablets, 416 in box, 24 bxs case, per box, net 4	
German Sweet Chocolate..... 28	
Grocers' Style, in bxs 12 lbs each 28	
Grocers' Style, in boxes 6 lbs each 28	
8 Cakes to the lb., in bxs, 6 lbs ea. 28	
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb. 55	
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins 52	

BENDSOP'S.	
Royal Dutch, 1's, cases 4 doz ... \$2 40	
" 1's, " 2 " ... 4 50	
" 1's, " 1 " ... 8 50	

CHOCOLAT MENIER.

Cases of	In 12	
10x12 lb	lb bxs	
Vanilla—		
Yellow wrapper, p. lb. \$0 34	\$0 36	
Chamois " " 43	48	
Pink " " 50	56	
Blue " " 58	66	
Triple Vanilla—		
Green wrapper " 50	56	
Lilas " " 58	66	
Bronze " " 65	74	
White " " 73	83	
Unsweetened—		
Blue Premium " 38	42	

Cases of	Less	
54 lbs.	than	
Pastilles—		
Yellow wrapper " 40	45	
Croquettes—		
Yellow wrapper " 45	50	
Fingers—		
Yellow wrapper " 36	40	

COFFEE.

GREEN		c. per lb
Mocha		28 33
Old Government Java		25 35
Rio		20 22
Platation Ceylon		29 31
Porto Rico		24 28
Guatemala		24 26
Jamaica		22 20
Maracaibo		24 24
Caffaroma, 1 & 2 lb. tins asstd.		33
TODD HUNTER, MITCHELL & CO'S		
Excelsior Blend		34
Our Own	"	32
Jersey	"	30
Laguayra	"	20
Mocha and Java		35
Old Government Java	30 32	36
Arabian Mocha		35
Maracaibo		30
Santos		27 28

DRUGS AND CHEMICALS

Alum..... lb \$0 02 \$0 03	
Blue Vitriol..... 0 06 0 07	
Brimstone..... 0 03 0 03½	
Borax..... 0 12 0 14	
Camphor..... 0 65 0 70	
Carbolic Acid..... 0 30 0 50	
Caster Oil..... 0 07½ 0 08	
Cream Tartar..... 0 25 0 28	
Epsom Salts..... 0 02½ 0 02½	
Paris Green..... 0 16 0 17	
Extract Logwood, bulk 0 13 0 14	
" boxes 0 15 0 17	
Gentian..... 0 10 0 13	
Glycerine, per lb..... 0 17 0 20	
Hellebore..... 0 16 0 17	
Iodine..... 5 50 6 00	
Insect Powder..... 0 26 0 30	
Salpetre..... 0 08½ 0 09	
Soda Bicarb, per keg..... 2 50	
Sal Soda..... 1 18 1 25	
Madder..... 0 12½ ...	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz \$0 75	
" " " " 1, 1½ oz. 1 25	
" " " " 2, 2 oz. 1 75	
" " " " 3, 3 oz. 2 00	

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef—No. 1, 2 oz tins..... \$3 00	
" No. 2, 4 oz tins..... 5 00	
" No. 3, 8 oz tins..... 8 75	

Fluid Beef—No. 4, 1 lb tins..... 14 25	
" No. 5, 2 lb tins..... 27 00	
Staminal—2 oz bottles..... 3 00	
4 oz "..... 6 00	
8 oz "..... 9 00	
16 oz "..... 12 75	
Fluid Beef Cordial—20 oz. bottles 15 00	
Milk Granules in cases 4 doz.... 6 00	
Milk Granules with Cereals—	
in cases 4 doz..... 5 00	

FRUITS

FOREIGN	c per lb	
Currants, Provincials, bbls.... 3½ 4		
" " ½ bbls..... 4½ 4		
" Fillatras, bbls..... 4½ 4		
" " ½ bbls..... 4½ 4		
Currants, Patras, bbls..... 4½ 5		
" " ½ bbls..... 4½ 5½		
" " cases..... 5½ 5½		
Vostizzas, cases..... 5½ 7½		
Panarete (cases)..... 8 8½		
Dates, Persian, boxes..... 5 5½		
Figs, Eleme, 14 oz..... 9 10		
" " 10 lb..... 9 11½		
" " 18 lb..... 15		
" " 28 lb..... 17		
" taps..... 4 5		
Prunes, Bosnia, cases..... 5½ 7		
" Anchor C, "..... 0 ..		
" " E, "..... 0 ..		
" " G & J, cases..... 0 5½		
Raisins, Valencia, off-stalk. 4 4½		
Fine off-stalk..... 4½ 5½		
Selected..... 5½ 6		
Layers..... 6 7		
Raisins, Sultanas..... 5½ 8		
" Cal. Loose Muscatele 5½ 7		
" 50 lb. boxes..... 5½ 7		
" Malaga: per box		
London layers..... 2 25		
Imperial cabinets..... 2 25 2 55		
Fancy Vega boxes..... 2 25 2 55		
Black baskets..... ..		
Blue "..... ..		
Dehesas boxes..... 75		
Lemons, Fancy Floridas..... 4 05		
" 250's..... 4 00		
" 200's..... 3 75		
" Palermo 360's..... 3 00		
" Malaga l'ge cases..... 7 50		
Oranges, Floridas..... 3 00		

DOMESTIC

Apples, Dried, per lb..... 5 5½	
" do Evaporated..... 7 7½	

FOOD

per bbl	
Split peas..... \$3.75	
Pot barley per 49-lb. packet..... 3.75	
Pearl barley XXX..... \$2.25	
ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1 lb. tins..... \$1.25	
" " 1 "..... 2 25	
Patent groats, 1 lb. tins..... 1 25	
" " 1 "..... 2 25	

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis..... 1 85 1 90	
40 dy..... 1 90 1 95	
30 dy..... 1 95 2 00	
20, 16 and 12 dy..... 2 00 2 05	
10 dy..... 2 05 2 10	
8 and 9 dy..... 2 10 2 15	
6 and 7 dy..... 2 25 2 30	

5 dy..... 2 45 2 50	
4 dy A P..... 2 45 2 50	
3 dy A P..... 85 2 90	
4 dy C P..... 2 35 2 40	
3 dy C P..... 3 05 3 10	

HORSE NAILS:

Canadian, dis. 60 per cent

HORSE SHOES:

From Toronto, per keg..... 3 60

SCREWS: Wood—

Flat head iron 80 p.c. dis	
Round " " 75 p.c. dis	
Flat head brass 77 p.c. dis	
Round head brass 72½ p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)..... 1 15	
2nd " (26 to 40 inches)..... 1 30	
3rd " (41 to 50 ")..... 2 90	
4th " (51 to 60 ")..... 3 20	
5th " (61 to 70 ")..... 3 50	

ROPE: Manila..... 0 09½ 0 10	
Sisal..... 0 06½ 0 07	

AXES, Per box, \$6 to \$12.

SHOT: Canadian, dis 12½ per cent.

HINGES: Heavy T & strap..... 0 04½ 0 05	
" Screw, hook & strap 0 03½ 0 04	

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons..... per lb ... 0 04½	
No. 1..... " " 0 04	
No. 2..... " " 0 03½	
No. 3..... " " 0 03½	

TURPENTINE: Selected pack-ages, ger gal..... 0 39 0 40

LINSEED OIL: per gal, raw..... 0 53	
Boiled, per gal..... 0 56	

GLUE: Common, per lb..... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt..... \$4 00	
Star Standard, 12 qt..... 4 50	
Milk, 14 qt..... 5 50	
Round bottomed fire pail, 14 qt. 5 50	
Tubs, No. 1..... 15 50	
" 2..... 13 25	
" 3..... 11 00	
Fibre Butter Tubs (30 lbs)..... 4 50	
Nests of 3..... 3 40	
Keelers No. 1..... 10 00	
" 2..... 9 00	
" 3..... 8 00	
" 4..... 7 00	
Milk pans..... 3 25	
Wash Basins, flat bottoms..... 3 25	
" " round "..... 3 50	
Handy dish..... 3 50	
Water Closet Tanks..... 18 00	

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's. 2 20	
Jellies, extra fine 1's..... 2 25	

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade, per doz.	\$1 50
Clear Jelly Marmalade	1 90
Strawberry W. K. Jam	2 20
Raspberry " "	2 10
Apricot " "	1 90
Black Currant " "	1 90
Other Jams	1 55 to 1 87
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	9 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purify" Licorice, 200 sticks	1 45
" " " 100	0 72 1/2
Imitation Calabria, 5 lb bxs per lb	0 20

MINCE MEAT.

Condensed, per gross, net ... \$12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" " " "	0 42
" " " "	0 45
Round tins—	
F.D., 1 lb. tins	0 25
" " " "	0 27 1/2
" " " "	0 75
" " " "	0 25
" " " "	0 80

COLMAN'S.

Square tins—	per lb.
D.S.F., 1 lb. tins	\$0 40
" " " "	0 42
" " " "	0 45
Round tins—	
F.D., 1 lb. tins	0 25
" " " "	0 27 1/2
" " " "	0 75
" " " "	0 25

NUTS.

Almonds, Tarragona	12 1/2 14
" Formigetta	30
Almonds, Shelled Valencia	25 30
" " Jordan	40 45
" " Canary	20 25
Brazil	11 11 1/2
Cocoanuts, per 100	\$4 50 \$5 50
Filberts, Sicily	9 10 11
Pecans	10 11
Peanuts, roasted	10 12
" green	7 10
Walnuts, Grenoble	13 14
" " Naples, cases	11 12
" " Marbots	11 12
" " Bordeaux	8 10

RICE, ETC.

Rice, Aracan	3 1/2 33
" Patna	5 42
" Japan	5 42
" Imperial Seta	5 42
" extra Burmah	3 1/2 4
" Java extra	6 1/2 6 1/2
" Genuine Carolina	3 1/2 10
Grand Duke	6 1/2 6 1/2
Sago	4 1/2 5 1/2
Taploca	4 1/2 5 1/2
Goathead (finest Imported)	5 1/2 6 1/2

SPICES.

GROUND	Per lb.
Pepper, black, pure	\$0 12 \$0 14
Pepper, white, pure	20 28
" " fine to superior	10 5
Ginger, Jamaica, pure	25 27
" " African	16 18
Jassia, fine to pure	20 25
Cloves	18 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 30

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " " Bbls	4 1/2
" " " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, slx 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chrome package	7
Silver Gloss large crystals	6 1/2
Benson's Satin, 1-lb. cartoons	7 1/2
No. 1 White	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2

Rice Starch—

Edwardsburg No. 1 White, 1-lb. cartoons	7 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	6 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER	40-lb bxs., 1-lb pkgs., new wrappers	8 1/2
GLOSS	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs.	7 1/2
OSWEGO	40-lb. bxs., 1-lb. COIN STARCH pkgs.	8
For puddings, custards, etc.		
ONTARIO	36-lb. to 45-lb. bxs.	6 1/2
STARCH	6 bundles	8
STARCH IN	Silver Gloss	8
BARRELS	Pure	7

SUGAR.

c. per lb

Granulated	3 1/2 30
Paris Lump, bbls and 100 lb. bxs	5 5 1/2
Extra Ground, bbls. Icing	5 1/2
Powdered, bbls	4 1/2 5 1/2
Extra bright refined	3 3/4 3 1/2
Bright Yellow	3 3/4 3 1/2
Medium	3 1/2
Dark yellow	3 1/2
Raw Demarara	3

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon
Dark	25 30
Medium	30 35
Bright	35 40
Very Bright	50 60
Redpath's Honey	40
" " 2 gal. pails	1 25
" " 3	1 50

MOLASSES.	Per gal
Trinidad, 1n puncheons	0 32 0 35
" " bbls	0 36 0 37
" " 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 26 0 30
Porto Rico, hdds	0 38 0 40
" " barrels	0 42 0 44
" " 1/2 barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb 6
Do. 2, 6-16 and 3 lb bars	5 1/2
Primrose, 12 oz. cske, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	\$4 75
Eclipse, 3 lbs.	3 30
Everyday, 12 oz.	34 50
Morse's Best, 12 oz.	4 50



SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Per Box.	
Richards' Pure Soap, 100 bars	\$5 00
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dust, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 40
Family, 25 bars, 2 1/2 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 20
Per Doz.	
White Castile Bars, 2 doz., wood	75
Oatmeal, 2 doz., wood	75
Venus, 1 doz., paper	75
Water Queen, 1 doz., paper	40
Ocean Foam, 1 doz., paper	75
Pure Coco, 1 doz., paper	25
French Mottled Castile, 1 doz., paper	50
French White Oatmeal, 1 doz., paper	50
Trans. Glycerine, 1 doz., paper	40
Trans. " Bar, 2 doz., wood	75
33 1/2 per cent. Glycerine, 1 doz., paper	1 50
Carbolic Glycerine, 1 doz., paper	1 00
Sulphur, 1 doz., paper	1 00
Rose Trans, 1 doz., paper	75
Peach Blossom Comp., 1 doz., paper, (Milled)	1 25
All Healing Tar, 1 doz., paper	1 00
Oatmeal Bouquet, 1 doz., paper (Milled)	75
Glycerine	25
Mottled Castile, 1 doz., paper	40
White Oatmeal, 1 doz., paper	40
Apple Bloom, 1 doz., paper (Milled)	75

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz. p box	4 00
Royal City, 3 lb. bar, per lb.	0 05
Peerless, 2 1/2 lb. bar	0 43
Genuine Electric, 72 bars, per bx	2 50

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold	59c
Bar, 8's	57
Ingots, rough and ready, 8's	49
Laurel, 3's	47
Brier, 7's	44
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" " in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid per lb	
Beaver, 12 oz., smooth, 3x12, 5c	
and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c	
cuts, 12 lb butts	61
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7 1/2 to lb, chocolate, 15 lb butts	58
Prince George, 8 1/2 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s	50
3rds	50

Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to lb, 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	82
Puck, mixture, 1-8ths, 5 lb boxes	70
Cut Cavendish, 1-8ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 per cent.	
CIGARS—S. DAVIS & SONS Montreal	
Sizes	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalla	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION OUT TOBACCO WORKS MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B.C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 55
Hyde Park	10 50

OUT TOBACCO.	per lb
Paritan, tenths, 5 lb. boxes	70
Old Chum, tenths, 5 lb box	75
Old Virgin, 1-10 lb pkgs, 10 lb bxs	62
Gold Block, tenths, 5 lb boxes	75

CIGARETTE TOBACCO.	
B.C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb.	1 15

PLUG TOBACCO'S.	
Old Chum, plug 4s, Solace 16 lbs.	68
" " " 8s " 16	68
" " " 8s. R. & R. 12 1/2	68
" " " 7s. R. & R. 14 1/2	68
" " " 7s. Solace 14 1/2	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O.V. - plug 8s. Twist 16	58
O.V. - " 3s. Solace 17 1/2	58
O.V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE, per doz

Pails, 2 hoop, clear	No. 1	\$1 50
" " " "	No. 2	1 70
Pails, 2 hoops, clear	No. 2	1 40
" " " "	No. 3	1 60
" " " "	No. 4	1 80
Tubs, No. 0		8 50
" " " "	1	7 00
" " " "	2	6 00
" " " "	3	5 00
On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.		
Washboards, Globe		\$1 90 2 00
" " Water Witch		1 40
" " Northern Queen		2 25
" " Planet		1 70
" " Waverly		1 60
" " X X		1 50
" " X		1 30
" " Single Crescent		1 85
" " Double		2 75
" " Jubilee		2 25
" " Globe Improved		2 00
" " Quick and Easy		1 80
" " World		1 75
" " Battler		1 30
Matches, 5 case lots, single case		
Parlor	1 70	\$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5cs.		3 10
5 cases, freight allowed		3 10
Mops and Handles, comb		1 25
Butter tubs	\$1 60	\$3 60
Butter Bowls, crates ast'd		3 60

WE WANT

To send a man to every store in Canada to show samples of our goods, and would pay for a seat in a conveyance driving through the country. State terms and route now covered. B. M., care of MacLean Pub. Co., 10 Front E., Toronto.

OILS

Samuel Rogers & Co.
TORONTO



The California Mid-Winter Fair was no exception to the rule:

CHOCOLAT MENIER

there received the **HIGHEST AWARD--DIPLOMA OF HONOR.**

The best cup of Chocolate you ever tasted can be had ONLY by using

CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

Take one of the six sticks (in each half-pound package), break it into small pieces and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for
CHOCOLAT MENIER

Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLON, Canadian Branch, 12-14 St. John Street, Montreal.

WALTER BAKER & Co.



The Largest Manufacturers of
PURE, HIGH GRADE
Cocoas and Chocolates
on this continent, have received
HIGHEST AWARDS
from the great

INDUSTRIAL and FOOD
EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,
no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The **ROYAL DANDELION COFFEE CO.**

Henry J. Kelghley, Manager,
468 King St West. Telephone 1610.

Highest Award at Chicago.



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As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

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This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
TORONTO.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

WESTERN

Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - - 2,400,000.00
Annual Income - - - 2,350,000.00

Head Office: **TORONTO, ONT.**

A. M. SMITH, President. GEO. A. COX, Vice-President
J. J. KENNY, Man. Director. C. C. FOSTER, Secretary.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER
IVORY BAR
SOAP.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —
GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

THERE IS
ONLY ONE

“GENUINE”

Flint Lamp Chimney

That heat will not break, and we are the people who sell it.
Every chimney is wrapped and labeled.

GOWANS, KENT & CO. - Toronto.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for

J. B. McLEAN Publishing Co., Toronto.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.

Toronto, St. John, N. B., and Montreal.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

Oakey's

‘WELLINGTON’

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,

MONTREAL.

5p

HYDE PARK. ATHLETE. PURITAN. DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO, JANUARY 25, 1895.

No. 4

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon
the yacht;
The highest grade Mustard known;



AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST

THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

Infringement of Patent Notice.

HULL, Canada, Jan. 2nd, 1895.

To the **WHOLESALE GROCERY
AND JOBBING TRADE:**

As the public are doubtless aware, we have been packing our Matches lately in very ingeniously constructed Paper Boxes, the invention of our Mr. Millen, and covered by Canadian Letters Patent of the 12th of May, 1892 (No. 38,938), and of 29th July, 1892 (No. 39,528), of which we are the sole proprietors. The value of these Boxes for packing matches was recognized as soon as we adopted them. Since then, some of our competitors in Canada, desiring to profit by our labor and experience, have seen fit to sell other than our matches packed in boxes of the same construction substantially as those of ours, which are protected by the above Letters Patent.

This clearly is an infringement of our Patent Rights, and, if continued, will be stopped by process of law. As a word of advice to our friends, and as a warning to our competitors, who are thus infringing upon our Patent Rights, we have decided to give this notice to all parties not to buy, sell, handle, trade in or barter with any goods that infringe the rights of

The E. B. EDDY CO.,

LIMITED

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

**FOR SALE BY LEADING
HOUSES EVERYWHERE.**

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

≡ 80 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



The Live Merchant

Views with pleasure every improvement made in the appearance of a package.

Grand Mogul Tea

Is now the most beautiful package in the market. The sample tins given with each chest are the handsomest sample tins ever placed on the market. The high quality of the tea, the package, the rich sample tins, all combine to make Grand Mogul the leading tea in Canada to-day. And the merchant who does not keep it may close his eyes to the fact that he is driving away his trade, but will see it when too late. Moral—Be the first in your town to have it.

Sole Agents

T. B. ESCOTT & CO., London.

Our Goods...

YOUNG & SMYLLIE'S
PURE Spanish

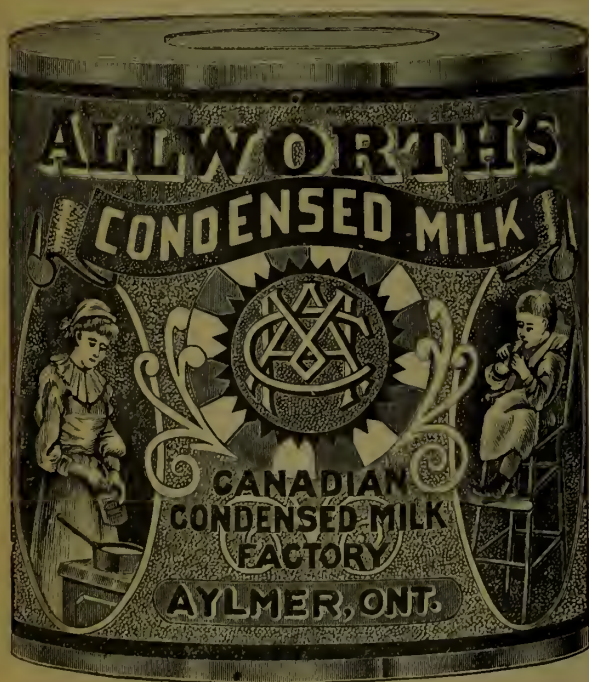


STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.



When a Customer

Asks you for "a can of good Condensed Milk" she usually leaves it to your judgment to give her what is best. In such a case you will always be sure of gaining her approval by supplying "Allworth's." It is absolutely perfect.

ORDER from any wholesaler, or direct.

AGENTS:

HALIFAX, N.S.—E. ERB & Co.
ST. JOHN, N.B.—E. T. STURDIE.
WINNIPEG.—A. HARVEY.
VANCOUVER.—G. J. WONDER & Co.

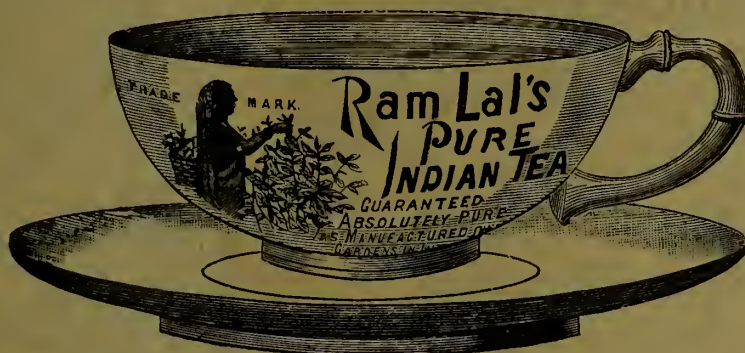
The Canadian Condensed Milk Factory

D. MARSHALL & ALLWORTH
Proprietors.

AYLMER, ONT.



Pointers



Write us for particulars how to
increase your tea trade.



ROSE & LAFLAMME

MONTREAL



KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief
to those suffering from Colds, Hoarseness, Sore
Throat, etc., and are invaluable to orators and
vocalists.

R. & T. W. STAMPED ON EACH DROP.



Kippered Herrings

The recognized leading Brand in all
the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

An Old Story

Others will offer you a coffee guaranteed just as good as our Pure High Grade

Excelsior Blend Coffee

BUT,

You can depend on it, the result will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Customers using it for over fifteen years will have no other.

This may remind you that you are wanting just such a coffee, and that it would be well to order on a shipment as a special leader for your Holiday Trade.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting
TORONTO

BATTY & CO.,

LONDON,
ENGLAND

Batty's

Nabob

Pickles

Crown

Pickles



Batty's

Nabob

Sauce

Batty's

Worcester

Sauce

For Sale by leading Wholesale Grocers.

BRUNNER, MOND & CO. Limited, Northwich, England

Bicarbonate Of Soda...

Refined and Recrystallized

The Purest and Cheapest
in the Market

MANUFACTURERS OF

CRESCENT BRAND



Soda Crystals

Of the Finest Quality.
In Barrels and Drums.

Orders for direct importation
from the Wholesale
Trade only.

WINN & HOLLAND, MONTREAL

Sole Agents for the Dominion
of Canada.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto.

LONDON, W. C.

ROSE & LAFLAMME, Montreal.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOW

SYRUPS

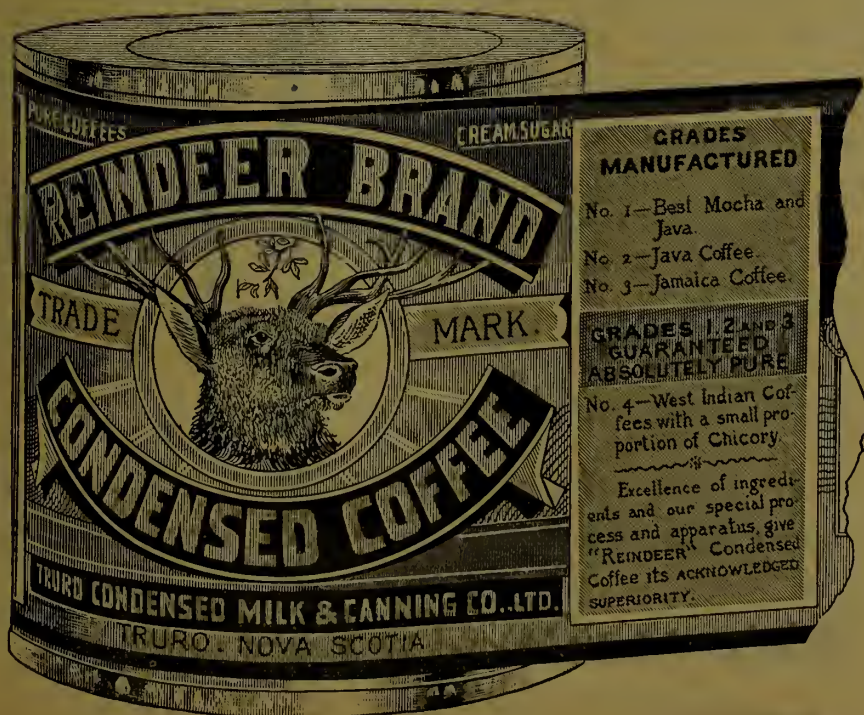
ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

If You Have Used It, You Will Know
That "REINDEER BRAND"



CONDENSED COFFEE

Is
a
really
good
article

The Old Reliable

"THE DIAMOND"



THIS Baking Powder has stood the most critical tests of Canada's best cooks for years, and to-day stands the acknowledged peer of its class. Its high standard of quality, never-varying effectiveness, absolute purity and economy, have given it prestige over others and won for it the encomiums of the people,

AND

there is money in it for you. Write us.

W. H. Gillard & Co., WHOLESALE
ONLY Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

PATERSON AND SONS

ARE THE FINEST SODA BISCUITS MADE, SO
TRY ONE OF THEIR RED BOXES AND
END THE PREJUDICE THAT CANADA
RECEIVES FINE GOODS ONLY THROUGH IMPORT
SINCE OUR OWN GREAT MANITOBA
OFFERS THE WORLD'S FINEST FLOUR
NEED WE FEAR COMPETITION ANYWHERE
AND THE DOMINION FOR A MARKET
NOT A SMALL TERRITORY? WITH
DEMANDS FOR MORE THAN ALL CAN MAKE
SEE OUR SAMPLES. SEND YOUR ORDER. NA
OUR TRAVELERS, THEY WILL SHOW YOU LINES SO
NOVEL, NEW AND NICE. YOU WILL EASILY BELIEVE HIS
SODAS ARE THE BOSS

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JANUARY 25, 1895

(\$2.00 per Year) No. 4

MUSTARD AND CRESS.

Customer—"Is this good soap?" Dealer—"Well, mum, the man who writes poetry about that soap gets \$10,000 a year." Customer—"My sakes! Gimme a dozen bars."

* * *

A Kingston man was the other day fined \$20 and costs for throwing a loaf of bread in a woman's face who was selling him tobacco. Some anti-tobacco man may probably remark that returning good for evil does not receive much encouragement at Kingston.

* * *

Content thyself in early life to consume less than thou dost produce, lest in old age thine unappeased appetite turn and gnaw thee to thine anguish. Moreover, contentment is better than satiety, and "godliness with contentment is great gain."—Solomon Levi.

* * *

Some one has said: "Behold, the fool saith, put not all thine eggs in one basket, lest it fall and they be broken; but the wise man saith, put all thine eggs in one basket, and watch that basket." A good ad. in one paper is worth a poor one in a dozen papers, adds Printer's Ink.

* * *

The drummer, explains an exchange, is a person so full of news respecting the lines he carries, and he drops it in conversation so unreservedly when received cordially, that it will pay all retail merchants to always treat the drummer well, even though no purchase is intended. You cannot ignore such an important source of trade information.

* * *

A crusade has been inaugurated in Windsor, Ont., against the saloons and hotels there; and it is beginning to wax hot. The by-law passed by the City Council regulating the hours for closing bars having been pronounced void, the only law under which they can be convicted for keeping open during prohibited hours is the provincial statute, which declares that bars must be kept closed from seven on Saturday night till six on Monday morning. It is for

violation of this enactment, therefore, that liquor sellers are being summoned. Several convictions have already been recorded.

* * *

Great Britain imported 342,084 cases of canned beef from Australia last year, against 262,447 cases in 1893 and 229,535 cases in 1892. The quantity imported from the United States is shown to have fallen off from 855,037 cases in 1892 to 609,833 cases last year. Another of John Bull's children is making things hot for Uncle Sam, evidently.

* * *

The Canadian Pacific Packing Co., Vancouver, B.C., know a good thing when they see it. In paying their subscription they say: "We are much obliged for your reminder (see, they thank us for asking them for money), and can say that your paper is very much appreciated by us." Why, of course it is! Every live business man says the same thing.

* * *

We have always noticed, during the number of years we have been in business, that not one of five hundred retailers, subscribers to this journal, fail in business. We do not claim that this is directly because they read THE GROCER. We are two modest for that. But this we do claim: Among THE GROCER'S readers are to be found the most live, energetic, and successful of the country's business men.

* * *

Tonal—"Tam Tuncan McSpeerit! She'll be ta one penefactor that will do ta createst injury to our clen. She'll pe co an' get her whusky license deprived from her; so noo, her nainsel cannot get ta trop to wet her craig without trampin' ten miles for ta stuff!"

Tugal—"Tuncan McSpeerit pe ta plack-guard, whateffer! For lettin' ta license slip she ought not to be forgiven in this world, nor ta world to come previously, moreofer!"

* * *

It is said that a ton of macaroni is made in Boston every day. Something like 500 miles of solidified flour and water, in size from a telegraph wire to a lead pencil, is cut

into appropriate lengths every twenty-four hours and hung up to dry. Such is the product of three factories. Two of them are in the north end and the other in East Boston. Macaroni is divided into thirteen classes. Each of these is the product of the same batch of flour and the same kneading, but vary in size, shape and general appearance.

* * *

The directors of the Winnipeg Industrial Exhibition Association have resolved to get an expression of opinion from the country as regards the best season of the year for holding the exhibition. A circular will be issued, asking opinions from the people as to the advisability of holding a summer or a fall fair. The directors personally are in favor of a summer fair. It will be interesting to know how much wiser they will be after they have duly sounded public opinion.

* * *

Your work is what you are. It cannot help but carry with it the moral atmosphere in which you live. Tell me what manner of man you are, and I'll tell you what the moral effect of your work will be. Strip it of all moralizings, all aphorisms, all texts, all moral platitudes, but don't imagine that you are therefore stripping it of all moral effect. . . . Imagination is a chemical which, let a man pour it on any plate whatsoever, it is sure to develop the features of his own face.—Hall Caine.

* * *

One very evident feature in the markets of former years has been utterly absent during the latter half of the present one, namely, speculation, says American Packer. In other days, he it was, and not the jobber, who primarily made the market and set prices. Then, canned goods always found a ready sale at some price, and, unless the offerings were unusually large, the price was a fair one, for the speculator, being always a large borrower, necessarily must protect his holdings. The speculator has often been roundly denounced, but there are few who would have been sorry had he been in evidence last fall.

DEATH OF A. M. SMITH.

IN the death of A. M. Smith, at his residence, 128 Pembroke street, on Saturday last, Toronto lost one of her leading citizens, one of her foremost business men. Having come to this country during the first half of the century, Mr. Smith has ever since been identified with the steadily growing commercial interests of Canada.

The deceased gentleman was born at Moneymusk, Aberdeenshire, Scotland, in the year 1818. At the age of 18 he enlisted with the 93rd Highlanders, and came to Canada when his regiment was ordered out to aid in quelling the rebellion of 1837. When quiet had been restored and the regiment was ordered to another part of the empire, Mr. Smith, then 21 years old, was among a number who bought their discharge, and, at the earnest request of his friends, gave up a military career, and went into business.

He forthwith entered the employ of a grocer named W. C. Ross, who at that time kept a store on Yonge street, south of Queen. Here he remained until 1842, when he resigned his position to start in business for himself. The success which Mr. Smith achieved showed that he had not missed his vocation. After a time he joined John Smith, father of C. J. Smith, of Cooper & Smith, and the two conducted a wholesale trade. The partnership did not last long, however, and Mr. Smith next engaged in the lumber business, having purchased for that purpose the Spanish River mills. This he carried on until about 25 years since, when he entered partnership with Mr. Keighley, the connection having lasted up to the present time.

At the time of the reorganization of the militia in 1855-6, Mr. Smith again showed his liking for military life by raising the Highland Rifle Company, which he commanded until its amalgamation with the Queen's Own Rifles. That he was an excellent soldier as well as business man is demonstrated by the fact of Sir Edmund Head offering him a commission in the 100th Royal Canadian Regiment when it was raised in 1858. Mr. Smith was, however, obliged to decline, although the offer was not unpleasing.

For 40 years past, Mr. Smith's name has

been more or less connected with the public affairs of Toronto. He was a member of the City Council for three years, representing St. James' Ward. In early life he was a Liberal in politics, but later became a Conservative. From 1863 to 1867 he represented East Toronto in the Parliament of Canada.

Mr. Smith's activity was shown by the numerous concerns and institutions with which he was identified. He was the first president of the Caledonian Society, and at other periods filled the offices of executive

The late Mr. Smith was a devout Presbyterian, and for many years worshipped at old St. Andrew's Church. He was an intimate friend of the late Senator John Macdonald, the two having been thrown together when starting in life. The deceased gentleman was of a most philanthropic disposition, and gave largely to charities. He was much interested in the progress of the Sick Children's Hospital, and was one of the trustees of that institution. He will long be remembered as a splendid type of an honorable and straightforward business man.

Mr. Smith's illness really dates back some four years ago, when he had a severe attack of la grippe, although it was not until within the last year or two that his condition was considered serious. During the past year, particularly, his condition gave his friends much concern. But, with the exception of a few weeks when he was confined to his bed, he did not miss making his daily round of the Ontario Bank, the Western Assurance, the Canada Permanent, with all of which institutions he was connected, and his own business. It was on Friday last that the attack came on which ended in his death. He was making his usual visit to the Ontario Bank when he was taken with a sudden weakness. He was partially rallied by the aid of stimulants, and was sent home, from which he was destined not to leave again until carried to his last resting place.

The funeral took place from the residence of deceased, on Pembroke street, and was largely attended. The services were conducted by Revs. Dr. Parsons, Dr. Fletcher, of Hamilton,



THE LATE A. M. SMITH.

head of the Board of Trade and St. Andrew's Society. Mr. Smith was also president of the Western Assurance Company, president of the Canada Lake Superior Transit Company, vice president of the Ontario Bank, a director of the British America Assurance Company, and director of the Canada Permanent Loan and Savings Company. To show the esteem in which he was held by his confreres on the directorate of the Western Assurance Company, it might be mentioned that the latter had decided to present him with an oil painting of himself. The task was given to J. W. L. Forster, but death came before the completion of the painting.

JOB LOTS

We have finished stock-taking, and will clear out this week all the odd lines in

**Tea Ware
Dinner Ware
Chamber Ware**

At so much per Piece, or in Lump.

JAMES A. SKINNER & CO.
Toronto, Ont. Vancouver, B.C.

How to Increase Business.

WITH PROFIT. THAT'S THE PROBLEM.

One solution is to buy your Teas of

LUCAS, STEELE & BRISTOL, - HAMILTON

Write for Samples and Prove it.

JAMES TURNER & CO.

Wholesale Agents for

HAMILTON

Bensdorp's

Royal



Dutch

Cocoa

Have pleasure in advising they have arranged with manufacturers to sell this well known brand at old prices in spite of heavy advance in duty.

... IMITATED BY MANY ...



Excelled

.. by ..

None



FOR SALE BY ALL LEADING WHOLESALE GROCERS.

WRIGHT & COPP

Dominion
Agents

TORONTO.

Sugars

We are in an exceptionally favorable position for selling Sugars in car lots from Refineries, and also less quantities from Toronto and Montreal.

See our samples and get our quotations before buying.

H. P. Eckardt & Co.

WHOLESALE GROCERS.

.....TORONTO, ONT.

and J. H. White, of Deer Park. The pallbearers were: Col. John I. Davidson, Messrs. G. A. Cox, J. J. Kenny, G. R. R. Cockburn, M. P., J. Herbert Mason and James Scott.

The business of Smith & Keighley, will for the time being at least, be carried on as heretofore.

TRIBUTE FROM HIS PARTNER.

When approached by THE GROCER for an opinion regarding his late partner, Mr. Wm. W. Keighley said: "He was a most genial man. To put him out was a hard thing, but, like most Scotchmen, when his temper was ruffled he was ready for the fray. I have been nearly twenty-three years in partnership with him, and during the whole of that time we never had a serious disagreement. We both had opinions of our own, and when they clashed we agreed to disagree. Mr. Smith's geniality and good sound common sense and fair dealing with all men I do not think is to-day excelled. In business affairs he was always disposed to do what was right. I never knew him to take advantage of any one, either in mercantile or private life. He was very fond of business. It was his life. He could have retired many years ago, but he used to say to me: 'Keighley, the day I give up business will see the end of me.' Mr. Smith was not a sport; he loved a good horse, and was fond of driving. Social life he liked

only to a limited extent. His business was his hobby—his pleasure. It was his delight up to within a few days of his death to come down every day to the Ontario Bank, the Western Assurance, the Canada Permanent and other financial institutions with which he was connected, ending up by visiting the warehouse. He was always ready and willing to give advice to anyone seeking it. During the years he represented Toronto in the old Parliament of Canada, he was brought into contact with a good many people of different occupations, sects and politics, and he was in consequence continually beset with a stream of people seeking his counsel. He was during his life trustee for many families, and in little family difficulties he was often called in to adjudicate matters. During the last two or three years we have often tried to get him to seek a change of climate, but without success. He always maintained that the best place for a sick man was in his own home. True, we did once get him away to South America, but he only remained away a month. Although he had none of his own, Mr. Smith was very fond of children, and parties for the young people were frequent at his home. There was one there only a few days before his death."

A FELLOW MERCHANT'S TRIBUTE.

Mr. Wm. Ince, sr., of the wholesale grocery house of Perkins, Ince & Co., said,

when questioned by THE GROCER: "I have known him ever since he entered the employ of a grocer named Ross. As a man his integrity was high, and as a merchant he displayed a great deal of ability. My experience with him has shown me that. He was pleasant and genial. I have had numerous transactions with him, spreading over a period of nearly 50 years, and throughout the whole of it there was never any unpleasantness or the slightest jarring between us. I have always felt a warm feeling of friendship towards him, and though he was only about 10 years my senior, he looked upon me as being much younger and frequently gave me advice. 'I would have trusted Mr. Smith to any extent,' concluded Mr. Ince. "His word was as good as his bond."

WHO DEALS IN ASHES?

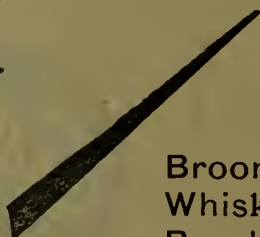
ST. STEPHEN, N.B., Jan. 14, 1895.

GENTLEMEN,—Please send me address of parties dealing in ashes and oblige, Yours truly,

J. A. BOYD.

REMARKS: The demand for ashes is not as large as it was a few years ago, and we know of only a few firms who are buyers. H. Dobell & Co. or J. C. Sinton, are in the business. They are both on St. Sacrament street, Montreal. Any of our readers who can recommend other firms will kindly do so.—EDITOR GROCER.

LOOK OUT!



Our travelers will be on the road in a few days with a full range of samples of

Brooms
Whisks
Brushes

Woodenware
Matches
Twines

Cordage
Baskets
Mats

Mirrors
Cigars
Tobaccos

And General Grocers' Sundries.

Our Prices and Terms
Will be Found Right.

H. A. NELSON & SONS

Toronto and Montreal.

Asparagus

In Key-Opening Cans.
Cooked for Immediate Use.

Evaporated Apples

"Extra Choice," in 25 and 50 lb. cases.

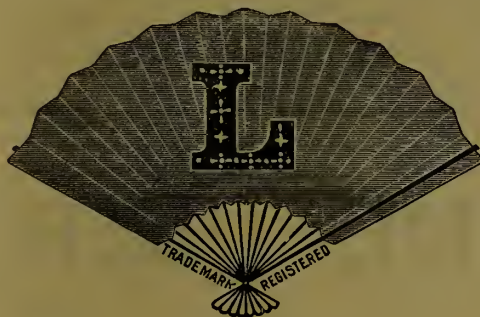
New Prunes

DAVIDSON & HAY

TORONTO, ONT.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

Pictou, N. S.

"A Perfect Blend"

1. It pays
to advertise.... **A Good Article**

2. A well advertised
article is..... **Half Sold**

3. Every business man
recognizes this and
knows it..... **Means Quick Profits**

To every retailer selling

HEAD OFFICE : LONDON, ENG.

AGENTS

MONTREAL

Hudon, Hebert & Co.
Caverhill, Hughes & Co.

ST. JOHN, N.B.

G. W. S. De Forest & Sons

HALIFAX, N.S.

Bauld, Gibson & Co.

KINGSTON, ONT.

Fenwick, Hendry & Co.

HAMILTON, ONT.

Lumsden Bros.

**Blue
Cross
Ceylon Tea**

WE ARE PROUD . . .



B. F. P. Gough Drops

Give immediate and lasting relief in
all cases of Coughs, Sore Throats,
Cold in the Head, etc., etc.

Of our record for this season. The
sales of **B.F.P. Cough Drops**
up to date have been most gratify-
ing and show that they (the Cough
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and public generally.

Don't you want that last order of
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**Toronto Biscuit
and Confectionery Co.**

TORONTO.



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SELECT BUSINESS MEN.

BOTH parties are now selecting candidates to run in the coming Dominion election contest. It is of the utmost importance that successful business men should be selected.

There has been too much truckling of late to Patrons of Industry, Trades' Unions and such like. Both have many excellent features to commend them. If the really good men in these organizations were the leaders they would be deserving of support, but in most instances they are simply professional politicians who are in politics for what they can make out of it.

Take the leaders of the large deputations of alleged starving men in Montreal, Ottawa and Toronto at different times in the past few years. They carried a black flag and demanded work or bread. Many of them were offered work but refused to take it.

The other day a similar starving deputation was raising a riot in St. John's, Newfoundland. It was found that the leader had a house well filled with provisions and was living more comfortably than many a well-to-do citizen.

If this toadying to such organizations continues, our politicians will get us into the same position as Newfoundland is in to-day.

There the political parties vied with each other in doing favors for the fishermen, farmers and laborers, as against the business men. The latter were heavily taxed, and the money freely spent in bribing, directly and indirectly. The country has been brought to a state of bankruptcy.

It is in this direction our politicians are carrying us to-day. Let us go to our conventions and pull the wires and secure the nominations of business men of ability and integrity.

Some of us may be in a constituency where it is policy for the party to support a

Patron, or one of the various other third parties. In such a case we must compel them to give us a voice in the selection of a candidate as the price of our support. We should see that such candidate is a man who has made a success of the particular work on which he depends for a livelihood ; that he can afford the time and money to go into politics ; that his character is above reproach. A man like that may make a good representative, though from his lack of knowledge of business affairs he will be less useful.

THE COMMISSIONER OF CUSTOMS.

COMPLAINTS regarding rulings of the Customs Department are still being heard. And as long as the present acting commissioner continues to act there is very little probability that they will cease.

A square spile is ill-adapted for stopping a round hole. And Mr. Watters is scarcely more adapted for the position he now fills as acting commissioner of Customs.

As an accountant he stands high ; as a commissioner of Customs he stands low. In consequence of which the department in which he wields so much power has become the laughing stock of the business men of the country. Even the Hon. Clarke Wallace, the Controller of Customs, than whom none in the Ministry is probably held in higher esteem by mercantile men, is losing in prestige because of the absurd rulings of his commissioner.

All the onus for the present unsatisfactory condition of affairs must not, however, be allowed to rest wholly on the shoulders of Mr. Watters.

A merchant who would take his expert accountant and place him in the position of, say, the expert buyer, for which he had had neither training nor adaptability, could scarcely escape responsibility for the results which would assuredly follow.

Neither can the Government altogether escape responsibility for the mistake of transforming Accountant Watters into Commissioner Watters.

And its duty is to put the acting commissioner where he can do the most good, and not keep him where he appears to be doing the most harm—to the Government as well as to the trade of the country.

PUT TRAVELERS ON COMMISSION.

THE close competition among wholesale merchants and manufacturers, and more cautious buying on the part of retailers, have cut the margin of profit to a finer point than ever.

Jobbers and manufacturers are therefore looking about them for ways of reducing expenses.

In some instances the number of travelers has been reduced, while in others travelers

have been put on commission or on part salary and part commission. That is, they go on the principle of payment by results, not on the quantity of goods sold, but on the profits made.

In the past, commission or increase in salary was based on a percentage of the goods sold, not on the profits made. This to some extent led to the cutting which has been so ruinous to the trade everywhere. The system of paying by profits will be much more satisfactory to both the firm and its salesman. The latter will take a greater interest in his work and his customers. He will not only aim to sell goods, but to get a profit and to see that they are paid for.

THE GROCER knows of one house that has followed this system for some years. It pays salary, but bases it on profits on that particular salesman's territory.

It has often been remarked that this particular house very seldom appeared on a list of creditors of an insolvent firm. This is the secret.

The head of the firm remarked a few days ago that his senior traveler had not lost a cent in bad debts on his route in seven years.

HOW TO RETURN GOODS.

JOBBERS and manufacturers occasionally complain that retailers return goods which they have ordered with the simple explanation, "Don't want."

Sometimes the cases are not opened ; at other times they are, and the goods displayed for a few days ; then, fearing they cannot sell, they repack them—carelessly, very often—and ship back. The jobber writes for an explanation, but can get none.

If the jobber is a man of some backbone, he will either insist on the buyer accepting the goods or instruct his men never to sell that house again.

Too often he meekly submits, but he remembers the man and watches for him in future, and makes him suffer eventually.

There is another class of business men who buy more than they really want, often under the influence of good salesmen. When the season comes round, and before they unpack and handle the goods, they figure that they have over-bought, and write at once to the house, explaining the circumstances, and asking them to be good enough to take back a portion of their purchases.

A house which will not then endeavor to help a customer out does not deserve the trade in the future.

There are some houses that will be only too glad to put themselves out for such a customer.

Sometimes the return freight, or in case of United States shipments, the duty as well, would mean a heavy loss to the ship-

per. Then it is only fair that the buyer should bear the loss like a man and say nothing about it.

The men who return goods without explanation, and who will not answer letters, are not business men. They should join the Patrons of Industry—many of them do, and soon disappear from business circles. The second class get any favors that are going, and they have the respect of the jobbers and manufacturers.

HOW TEAS SHOULD BE INSPECTED

IT must be admitted now, even by thick headed Government officials, that the analytical test for tea is a useless one.

Under this system a really good tea—a first picking—may fail to come up to the Government standard of strength, while a very inferior grade full of sand and dirt, a very coarse grade, may give a much higher test of strength. This has been the actual result of the present inspections in Canada.

Another result has been that a tea has been seized at one port, while part of the same shipment has passed at another.

The situation is really more serious than is generally imagined in the trade. Teas are shipped to the credit of, and are practically the property of, the bank, which makes 50 to 80 per cent. advances on them. If banks begin to fear the confiscation of their shipments they will be very chary in advancing money on any teas.

It is admitted that teas have been coming to this market which would be better excluded, but an analytical test will not discover these. This was tried in New York and failed. The only intelligent test is such as a practical tea man can give by drawing the teas. He can at once detect spurious leaves and foreign matter, and decide whether the tea should be admitted for consumption or not. This the analyst to whom the teas are now referred is unable to do.

The Government, therefore, should amend the system of inspection and appoint an experienced man, one in whom the entire trade has confidence. There are several of them available in different parts of Canada. To prevent any but the right man being appointed, applicants should be required to pass an examination before a committee appointed for the purpose by the representative organizations of the tea importers and dealers of the Dominion.

They should first decide whether an applicant's character and ability are such that he would command the confidence of the trade; and, secondly, by practical tests, learn whether he has the experience necessary.

This plan would relieve the Government of much worry from numerous applicants, and there would be no danger of an incapable man being appointed.

Such a system is now being carried out in the grain, flour, hides and skins, and other

departments of trade, and it has been found to work satisfactorily.

Some of these inspectorships are good berths. THE GROCER knows of one who makes over \$6,000 a year in fees. In the tea trade, however, in order to make the inspector perfectly independent of the importers, he should be paid by salary and by the Government. To meet this extra expenditure an inspection fee should be paid by importers to the Collector of Customs.

In case importers are not satisfied with the inspector's decision, an appeal can be made to the committee, as is done in the grain and other trades. If we were always sure of having such a man as the present Controller of Customs, Hon. Mr. Wallace, who is himself an experienced grocer, importers would willingly let an appeal rest with him.

Another feature that should be changed is that which compels the Government to confiscate teas which do not pass inspection. This is very unfair to the importer and entails great loss upon him. In the States he is allowed to export such goods. There are other countries where the people are not so fastidious as we are in Canada. If the

THIS JOURNAL
Is mailed every
Thursday without
fail. If you do not
receive your copy
regularly something
is wrong.

teas are poisonous and thus dangerous to human life, they should be confiscated, but not otherwise.

ALLEGED "SHADY" FAILURE.

IF all that is alleged be true regarding the failure of W. H. Osborne, the Bowmanville general merchant, who recently assigned, it is somewhere else than into business he ought to go.

A merchant who was one of the victims asserts that a few weeks before the assignment took place, Osborne, when purchasing some goods from him on credit claimed that his business was in a good condition; that he owed nothing for wages, and that he had a \$1,500 farm upon which there was only an encumbrance of \$500.

When he assigned, however, and the statement was presented, the estate was shown to be in anything but a healthy condition. The farm was evidently a myth. At any rate, it did not figure among the assets.

On the other hand, two of his sons ranked among the preferred claims for wages to the extent of \$58.50 and \$78 respectively, while these same two boys, together with three other Osbornes, included in whom was the insolvent's wife, were among the general creditors for an aggregate of \$1,884.72. The wife's claim was \$1,047, and was for money advanced.

All the assets that were forthcoming were, stock \$500 and book debts \$1,000, and all these were sold to the wife of the insolvent for \$500. Of this amount, after the preferred claims and the expenses were paid, there was left the sum of \$196, which, distributed among the creditors, netted them just 5c. on the dollar. Excellent compensation, indeed, for a healthy estate!

Naturally, there is a great deal of indignation among the general creditors, and proceedings have been taken by at least one of the creditors to set some of the preferred claims aside.

LUMBER TRADE PROSPECTS.

One of the Canadian industries which at the moment augurs the best for a revival is that relating to lumber.

As far as THE GROCER can learn, stocks in the United States are low, and in Canada there does not appear to be as much held as was at first supposed, while those that have got them are holding for higher prices.

By no means the least of the good signs is the resuscitation of many of the old mills and the starting up of new ones in Canada.

And as a result of the revival of this particular industry, partial as it yet is, more groceries, more pork, and more hardware has been going to the lumber camps.

Products of the forest exported by Canada during the fiscal year 1893, the latest official figures to hand, aggregated in value nearly six millions of dollars. The possibilities for increasing this are great. Canada has the lumber storehouse—if the expression be permissible—of the continent, wherein there is a supply unlimited, while near and far are to be found customers whose purchases are capable of being enlarged, particularly those of our nearest neighbor, the United States.

IT IS NOT OUR FAULT.

We receive complaints now and again that subscribers do not receive THE GROCER regularly. This is not our fault. Your copy is mailed, without fail, every Thursday evening. It is almost impossible for us to miss you, and the mistake must be in your post-office or your own office. In investigating complaints of this kind we almost invariably found that the paper was captured and laid aside by the one first receiving it from the postoffice, usually a clerk. An investigation usually resulted in the proprietor subscribing for additional copies for his clerks. We will gladly send extra copies.



TRADE MARK

"Crushed" Coffee

Have you received a sample of our "Crushed" Java and Mocha Coffee mixture?

If not, drop us a post card, we will forward you sample. This Coffee is a trade-bringer. **It costs** you only **22 cts.** per lb. Put up

in 25 and 50 lb. tins.

Grocers having no Mill, we will supply it at $\frac{1}{2}$ cent per lb. advance on above price. It is the **BEST** value on the market and pays you a **BIG PROFIT** and will please your customers.

We guarantee it, and if not satisfactory you may return at our expense. That's fair, isn't it? Send for trial tin.

Fish

Fresh Water HERRING, No. 1 Fish. Kegs.

Heads on, at \$2.85, less than 5 Kegs

" " \$2.75, 5 Kegs and over

Heads off, at \$3.00, less than 5 Kegs

" " \$2.90, 5 Kegs and over

(Only a limited quantity of Heads Off. Orders filled as received, subject to being unsold.)

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MONEY AND STOCKS.

THE feature of the Toronto stock market during the week has been the fluctuations in Toronto Street Railway. First the stock touched 75, then it fell back to 68, and on Tuesday it sold up to 72. Most, if not all, the sound old-time brokers aver that the stock is much above its value, 55 being considered nearer its worth than the figures now obtaining. In the annual statement presented last week no provision was made for the payment of the mileage to the city. Had this been done there would not have been the 4 per cent. net earnings. Toronto Railway stock is good property—but not at the present figures.

It is to be noted that the Ontario Bank stock has again resumed the even tenor of its way, and is once more numbered among the steady stocks on the market.

The Bank of British North America has brought an action against W. P. Howland & Co., the milling firm now in liquidation, for the recovery of the sum of \$71,000 odd. This was one of the banks that gave the Howland Co. accommodation when its own bank, the Ontario, proposed to curtail in this particular. I was told some weeks ago that the paper held by the bank as security was only valued at about 60 per cent., and

that the Bank of British North America felt that it was not treated as well as it might have been.

The insurance of the United Fire Insurance Company, which has decided to give up business in Canada, has been taken over by the Western Assurance Company.

The decrease in bank clearings in the Montreal clearing house last year was 4 per cent. The decrease in the leading cities of the United States during the same period was 16 per cent.

The deposits in the Government savings banks for December amount to \$271,976 and the withdrawals to \$300,877. The deposits at Toronto reached \$15,972 and the withdrawals \$15,597.

The Canadian Gazette, London, Eng., of the issue of January 10, notes that the alterations in Canadian securities on the London market were unusually few the preceding week. "Dominion Government 3 per cents. moved up $\frac{1}{2}$, and are now quoted at par, ex the half-year's interest paid on the 1st inst. Provincial loans are exactly as they were, and in municipal securities the only changes have been in a couple of Montreal loans, which have risen. In regard to railways, the principal feature has been the

weakness of Canadian Pacific shares, which were at one time down to $57\frac{1}{4}$, but are now $58\frac{3}{4}$, a net decline of $1\frac{3}{4}$."

The shipments of gold from New York last week aggregated \$5,550,000. The mid-week shipments of gold were \$1,500,000, \$850,000 going to London, and the balance to Germany. The export to London was the first of the kind for several months, and fears were expressed that it might prove the beginning of a regular movement, to continue for some weeks. The Bank of England is paying 76s. 4d. per ounce for American gold coin. Taking the weight of coin available for export at 5,370 pennyweights per bag of \$5,000, the specie point for sterling is 4 8884.

ARGUROS.

PETROLEUM GOES UP.

Coal oils have within the past few days gone up in the United States markets, and there has been a sympathetic advance among Canadian dealers. On the Toronto market a general increase of about one cent per gallon all round on all brands has been noticed. It is said that local wholesale dealers are pleased at being able to advance their prices, for they claim that for some time past they have been handling Canadian petroleum almost without profit.

"A PAYING INVESTMENT"



Is the opinion of Grocers on the subject of handling BREAKFAST CEREAL FOODS. But

ESPECIALLY PROFITABLE

Has their CEREAL FOOD trade been for those Grocers who have persistently handled NOTHING BUT THE IRELAND co.'s superior grade of goods.

Staple and reliable Cereal Foods like our

Desiccated Rolled Wheat

Should be in your store.

We have been selling it for the last ten years, and we are SELLING MORE TO-DAY THAN EVER.

If you have DESICCATED ROLLED WHEAT on hand send us an order for DESICCATED ROLLED OATS. You will like them equally as well.

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The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Write for Quotations

Toronto, Canada

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Jan. 24, 1895.

GROCERIES.

THE feature in trade this week has been the excitement in sugar consequent upon the advances in beet and raw sugars in outside markets. At the time of writing, however, no change has taken place in prices on the Canadian market, although the feeling is much firmer. Canned vegetables are in fair demand, with prices firm on tomatoes, peas and corn. The lines receiving most attention at the moment are teas and sugars. In other lines business is, as a rule, quiet. An unsatisfactory feature of the situation at the moment is the slowness of payments.

CANNED GOODS.

Tomatoes, peas and corn are decidedly firm with the packers at the moment, and higher prices are looked for as the sales of the different packs reach a certain percentage. THE GROCER understands that the question of advancing the price of peas within the next week or so is being seriously discussed by the selling committee of the Packers' Association. We quote : Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.10 to \$1.25; canned mackerel, \$1

to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

There was an advance of about 1c. in Rio coffees in the primary markets. Stocks of these coffees are still light on the local market, with the enquiry good. We quote green, in bags, as follows : Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

N. Y. Journal of Commerce, Jan. 22: "The market for Brazil grades continues somewhat uncertain. There is more or less doing on country orders and the houses with a carefully selected assortment of stock are getting a pretty good run of trade, but the demand does not appear to broaden out into general quick form and the attitude of buyers is not in itself particularly stimulating. Holders, however, maintain a comparatively firm position over both second and first-hand stocks, and there is no evidence of any special anxiety to realize. Firm offers are here, but only at very full figures, and, indeed, some of the floating parcels can be obtained on better terms than direct tenders from primal points."

RICE.

There is no change to note either in regard to prices or volume of business. We quote : "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Trade is quiet and featureless. We quote : Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is just the quiet trade doing that is usual at this season. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10 for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Although the market was somewhat weaker the latter part of last week, and our quotations on granulated lower, yet there is a stronger feeling this week in sympathy with the advances in the primary markets. On Tuesday last the cables announced an advance of 3 to 4½d. in beets, making a gain of about 9d. on the lowest point of a couple of weeks ago. Raws were also cabled decidedly dearer. Buying on the local market is freer than it was a week ago, particularly for granulated. A peculiar feature of the situation is the fact that wholesalers are getting as high a figure for extra bright refined than they are for No. 1 domestic granulated sugar. This, of course, is owing to the fact that there has been no competition from the outside on this sugar. We quote : Granulated, domestic, 3⅝ to 3¾c.;

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

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Windsor Patent Brush Co., Ltd.
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Solicits your order for Brushes, Whisks, and Brooms.

Send in your order direct.

Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.

The WINDSOR PATENT BRUSH CO., Ltd.
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WHY SHUT YOUR EYES

To the merits of an article like

"SALADA"

CEYLON TEA ?

Ask yourself how it could possibly, without EXTRA-ORDINARY QUALITY, in four years, become the tea of one of every four persons in the city of Toronto ?

Many men's curse is blind, unreasoning prejudice. Yet the world moves.

Will you stand still ?

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS.—Continued

do., No. 2 grade, $3\frac{1}{2}$ c.; German granulated, $3\frac{1}{2}$ c.; yellows, $2\frac{1}{4}$ to $3\frac{1}{2}$ c. Raws—Demerara, $2\frac{1}{4}$ to 3c.; Muscovado, in 115-lb. bags, 3c.

N. Y. Journal of Commerce, Jan. 22: "The feeling in regard to market for raw sugars remains fairly confident. There seems to be no doubt that with any important addition to distribution of refined goods, melting conditions will assume such form as to compel a call for assortment material, and holders of the supply here, as well as the few who appear to have anything to offer to arrive, keep their limitation on value quite full. The day's developments are encouraging, more attention being given to spot and to arrive parcels and business accomplished."

SYRUPS.

There is a good movement in all grades of syrups, especially in bright up to 35c. per gallon. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Demand is steady for molasses, but without any special change worthy of note. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, $30\frac{1}{2}$ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

A feature of the local trade during the week has been an active enquiry from both New York and Baltimore for China green teas—low grade Gunpowders and Young Hysons—and some shipments have been made from here to these points. Indian and Ceylon teas are 1d. dearer in London within the last few days, and there is a better feeling in China black teas, particularly Pekoes and Panyongs, probably on account of the high prices and light stocks of Indian and Ceylon teas. Japans are in fair demand and firm. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Valencia raisins are quiet, unchanged, and without special feature. We quote good fruit as before: Off-stalk, 4 to $4\frac{1}{4}$ c.; fine off-stalk, $4\frac{1}{2}$ to 5c.; selected, $5\frac{1}{2}$ to 6c.; layers, 6 to $6\frac{1}{2}$ c. We quote California loose muscatels at $5\frac{1}{2}$ to $6\frac{1}{2}$ c.

Malaga raisins are, as before, dull. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins are quiet and steady. Quotations are: Ordinary, $4\frac{3}{4}$ to $5\frac{1}{4}$ c.; good, $5\frac{1}{2}$ to 6c.; fine, $6\frac{1}{2}$ to 7c.; finest, 6 to 9c.

Prunes are not much wanted yet, and we quote as before. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to $5\frac{1}{2}$ c. per lb.; "C," 85 to 90 to half kilo, $6\frac{1}{2}$ c. per lb.; "B," 80 to 85 to half kilo, 7 to $7\frac{1}{2}$ c. per lb. "Atlas"—"D," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb. For Bordeaux prunes, 4 to $4\frac{1}{2}$ c. is the idea.

Currants are quiet, and the quotations on the Toronto market are still as follows: Filhatras, half-barrels, 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{8}$ c.; fine Filhatras, half-barrels, $4\frac{3}{4}$ c., barrels, $4\frac{3}{8}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $5\frac{1}{2}$ to 6c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half cases; Panartes, 8 to $8\frac{1}{2}$ c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

BUTTER AND CHEESE.

Really choice butter is still in demand, and prices remain unchanged. We quote jobbing prices: Dairy—Choice tubs, selections, 15 to 16c. low grade, 8 to 12c.; fresh pound rolls, 15 to 16c.; large rolls, 13 to 14c. Creamery—Tubs, summer makes, nominally 14 to 15c.; winter makes, 21 to 22c.; pound prints, 21 to 23c.

August and September makes of cheese are quoted at $10\frac{1}{2}$ to $10\frac{3}{4}$ c., and half sizes at 11 to $11\frac{1}{4}$ c. Small Stiltons are quoted at 12 to $12\frac{1}{2}$ c.

GREEN FRUIT.

The market is generally a good deal firmer. Oranges remain high, and lemons are a little easier. Cranberries have gone up again. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box;

Messinas, \$2.25 to \$3.50. Orange.—Floridas, \$3 to \$4; Valencias, \$4.25 to \$4.50; mandarins, \$2.50 to \$2.75 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1 to \$1.50 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, $12\frac{1}{2}$ c.; peaches, $12\frac{1}{2}$ to 13c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.50 for choice hand-picked, and \$1.15 to \$1.40 for medium.

DRIED APPLES—Market dull. Prices stationary, jobbers getting $4\frac{3}{4}$ to $5\frac{1}{4}$ c.

EVAPORATED APPLES—Quoted at $7\frac{1}{2}$ c.

ONIONS—Very dull. We quote: Domestic, 60 to 65c. per bag; Spanish, 75 to 85c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Dull. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Are firmer, 47c. being quoted on track and 53 to 55c. out of store.

POULTRY—Is firmer and rather scarce. The chicken supply is especially small. We quote: Turkeys, 8c.; geese, 6 to $6\frac{1}{2}$ c.; chickens, 40 to 60c.; ducks, 40 to 70c.

EGGS—New laid are more plentiful, but remain firm. The supply of held and cold storage eggs is getting pretty well cleared up, and dealers are looking for an advance in pickled eggs. Held and cold storage stock is quoted as low as 10 to 12c.; strictly fresh new-laid at 20 to 22c., and pickled at 12c.

FISH AND OYSTERS.

Oysters remain still a little scarce, and the rather high price is maintained. Ciscos are about out of the market, as a result of the rough weather on the fishing grounds. We quote: Salmon trout (frozen), $6\frac{1}{2}$ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; market cod, 3 to 5c.; tommy cod, \$1.50; steak cod, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.; haddock, 4 to 5c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, $5\frac{1}{2}$ to 7c.; Digby herring, in bundles of 5 boxes, $12\frac{1}{2}$ c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c.; ciscos, \$1.35 to \$1.40. Oysters, \$1.25 per gallon for standards and \$1.65 for selects.

CASH
PAID

FOR

DRIED
AND
EVAPORATED

APPLES.

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.

HAVE A CAR OF

FLORIDA ORANGES

IN BULK AT

\$10 PER THOUSAND

The best bargain in the market.

70 COLBORNE ST., TORONTO.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.

SEA HERRING,

HADDIES,

WHITE FISH,

TROUT.



Also all Other Kinds of Fish in Season.

Aikenhead & Sloan

13 Church Street

TORONTO

Buy Now

Fancy Florida Oranges

Fancy Messina Lemons

Fancy Grape Fruit

Fancy Mandarines

CLEMES BROS. - TORONTO

FLOUR AND FEED.**WHEAT**—Prices are unchanged, but firmer. We quote: White wheat, 62c.; red wheat 62c.; goose, 60c.**OATS**—We quote: 33 to 34c.**BARLEY**—Unchanged prices and dull market. We quote: 46 to 47½c.**FLOUR**—No change; market quiet; prices steady and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.**BREAKFAST FOODS**—Market quiet and prices unchanged. We quote: Standard oatmeal, \$3.80, and granulated, \$3.85; rolled oats, \$3.75 to \$3.80; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.**SALT.**

A good business is being done in job lots, and large lots are moving freely in view of anticipated rise in price owing to the action of the producers. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

SEEDS.

The offerings of red clover are comparatively light, but prices are likely to be affected by the fact that in the United States market prices have declined 27½c. since the first of the year, and are still on the down grade. Reports from Detroit say that seeds are being thrown on the market regardless of the figure they will bring. We quote \$6 to \$6.25 for red clover.

Large quantities of alsike continue to offer, and the market is exceedingly dull. Prime to choice qualities bring \$4.50 to \$5, and a little higher price is paid for fancy lots, while inferior and medium lots sell as low as \$3.

In timothy the offerings are light, and the market is firm. Prime to choice qualities bring \$2.50 to \$2.75. Extra choice to fancy lines will command 15 to 25c. more, while medium and low grade machine-threshed lots do not bring more than \$1.50 to \$2.

PROVISIONS AND DRESSED HOGS.

There is a good demand from the lumber camps for long clear and barrel pork. Practically no change in prices. We quote:

BACON—Long clear, 6¾c. for carload lots, 7 to 7¼c. for ton lots and 7¼c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 7½ to 8c.**HAMS**—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.**LARD**—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.**BARREL PORK**—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75 to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.**HIDES, SKINS, WOOL AND TALLOW.****HIDES**—There is little change in the market. The demand is good and receipts are easily got rid of. Prices have gone up another point. Local dealers quote 5 to 5½c. for cured, and 4c. for green.**SHEEPSKINS**—Although there is a good quantity coming in, prices for choice skins have gone up a little. We quote 70c. for choice skins. In calfskins nothing is being done and prices are nominal, 6c. for No. 1, and 4c. for No. 2.**TALLOW**—The supply is more than equal to the demand, and the market has a downward tendency. Local dealers are paying 5¼c. and selling at 5½c.**WOOL**—Nominal prices rule on a quiet market. Local dealers are offering 18 to**W. S. COLLINS & CO.**Produce Commission Merchants,
31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone
473.

VICTORIA, B.C.

ASK FOR
MOTT'S

MARKETS—Continued

18½c. and selling at from 19 to 21c. The market is dull in pulled wool. Superis are quoted at 18 to 19c., and extras at 21c.

PETROLEUM.

Oils have gone up in the United States during the past few days, and as a result prices in Canada have advanced considerably. Judging from the present outlook, oils in both countries may advance still further in the near future. The present advance, Canadian dealers claim, is a great relief to them, as for some time past they have been handling Canadian oils almost without profit. The first point in Canada at which petroleum went up was Petrolea. Orders are coming in well. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12 to 12½c.; carbon safety, 16 to 17c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

MARKET NOTES.

Valencia oranges have advanced another 1s.

Write Wm. Paterson & Son for 1895 catalogue.

W. H. Gillard & Co. report an active demand in teas.

Davidson & Hay are said to be offering good value in prunes, both French and Austrian.

Wm. Paterson & Son advertise their soda biscuits on page 6. The ad. is novel in construction.

H. P. Eckardt & Co. are said to have a fine line of Atlas prunes that they are offering at a low figure.

England imported last year 180,353 cases of canned lobster, against 145,054 cases in 1893 and 140,826 cases in 1892.

W. H. Gillard & Co., of Hamilton, report a most successful sale of their "Diamond" baking powder in the Northwest Territories and Manitoba.

Lumsden Bros., of Hamilton, will have on the market a new style of cocoanut next week, samples of which will be sent to any one writing for them.

W. H. Gillard & Co., of Hamilton, are said to be selling large quantities of prunes. "Splendid fruit, and selling them cheap, too," writes the firm.

The stock of currants in London at the close of the year 1894 was 21,930 tons, against 17,790 tons a year previous, and 19,580 tons at the end of 1892.

A shipment of "Epicure" tomato catsup, in pint tins, is just to hand with Davidson & Hay; also "Aunt Sally's" pancake flour and "Aunt Abby's" rolled oats.

The Eby, Blain Co. is expecting a shipment of scented orange caper tea in a few days; also shipment of Moyune Young Hyson, said to be an exceptionally fine tea.

M. Carton, Peterboro', has secured the commodious four-storey premises at 206 Simcoe street, in that town, formerly occupied by Reid & Gilmour's wholesale biscuit

works, where he has opened out a wholesale grocery house. The entire four storeys of the warehouses are filled with a complete stock, varied to meet all the requirements of the grocery trade.

D. Gunn, Flavell & Co. report free sales of fresh roll butter, which have had the effect of clearing out their surplus stock. They are now in a position to handle large quantities.

Clemes Bros. received during the week two special carloads of Messina lemons, which they are selling at a very low figure. They also have just in stock a fancy lot of Jersey cranberries in barrels.

D. Gunn, Flavell & Co. report a scarcity of strictly new laid eggs, which, they say, will sell readily at 20 to 22 cents a dozen. However, they mean what they say when they speak of the strictly fresh new laid article.

The Acadia Sugar Refinery Co., Ltd., are issuing a souvenir in the shape of a nicely framed view of their three refineries, namely, the Moncton, the Richmond and the Woodside.

A shipment of "Unicorn" brand Bosnia prunes in cases has been received this week by the Eby, Blain Co. This firm is also offering California apricots in bags of 60 to 70 lbs. each.

Beardsley's sliced smoked beef, in 1-lb. tins, is recommended as being a first-class article. It is for sale by H. P. Eckardt & Co. Also, shredded codfish, 2 doz in case; it is handy, being all ready for use.

Exports of dried apples from the United States in November amounted to 1,124,379 pounds, making a total of 3,675,645 pounds for the first eleven months of 1894. In the corresponding period last year 4,798,520 pounds were exported.

Judge Wheeler, of the United States Circuit Court, has decided that the tariff law takes effect from August 1st, 1894, instead of August 28th, 1894. This decision, if sustained, may cause re-appraisal of the sugar entries in August, amounting to 47,000 tons sugar, and \$1,250,000 in additional duties to be paid by importers.

Everyone knows how stiff and tight the covers of fruit jars become after having been packed away a few months. A useful little holder or wrench for removing such covers is now being offered by James A. Skinner & Co. It will remove the most obstinate cover at a single turn, and as it can be retailed at five cents, the wrench should be in big demand.

The total amount of evaporated apples imported into Great Britain in the year 1894 was 34,897 pkgs., against 16,428 pkgs. in 1893, and 36,081 pkgs. in 1892. The imports there of canned apples increased from less than 13,000 pkgs. in 1892 and 1893, to 35,246 pkgs. in 1894. Of evaporated apricots 17,798 pkgs. were landed, against 1,887

pkgs. in 1893, while the imports of apricot pulp increased from 8,641 pkgs to 15,343 pkgs.

Attention is called to the advertisement of the Eby, Blain Co. in another column. It deals with the Java-Mocha crushed coffee mixture, of which the firm has had such a large sale lately. The firm has been sampling the trade with this coffee the past week or so.

MONTREAL MARKETS.

MONTREAL, Jan. 24, 1895.

GROCERIES.

THE week has witnessed a fair movement in the grocery market, and the jobbing demand is, if anything, picking up a trifle as compared with the previous week. The leading occurrence since our last has been further cutting in the price of standard granulated sugar on round lots, but in a jobbing sense the range is unchanged. The spurt noted last week in tea is about over, but the tone of that market continues firm. Firmness noted in molasses last week is well maintained, but the combine price remains the same. Coffee and spices remain much the same as they were, and the canned goods market is quiet, a leading feature, however, being the very light stock of salmon held here. Fish continues much the same, and other lines are unchanged.

SUGAR.

The leading feature in sugar since our last was the shading by refiners of another ½c. per lb. on the price of their standard granulated sugar. Demand for sugar in a distributive way exhibits decided improvement, which may be attributed to the low prices now ruling. In straight wholesale lots of 500 to 1,000 bbls. each we quote 3½c. on standard granulated and 3¾c. on No. 2. Yellows have been moving freely at 2½ to 3¼c. as to quality at the factory. In a jobbing way we quote: Granulated No. 1, 3½c.; No. 2, 3¾c.; yellows, 3 to 3¾c., as to quality. In German beet sugar there is stock selling as low as 3¼c., but we quote 3½c. for extra granulated and 3¾c. for lower grades, with prices on Berthier stock the same.

SYRUPS.

There has been a moderately active and steady syrup market. Demand, however, is

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings

75 YONGE ST., TORONTO

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING (J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co. FRUIT PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments
Solicited

TORONTO.

GEORGE McWILLIAM.

FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL... FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

F. W. FEARMAN

Pork Packer

HAMILTON



\$1.00 PER BOX OF 36 PACKAGES

FOAM YEAST CO., Ltd.

79 Esplanade East, Toronto.

confined to small lots, sales transpiring at 1½ to 2¼c. in a wholesale way. We quote for ordinary business: 2¼c. for bright grades and 1¾ to 1⅝c. for dark domestics, and American 20 to 21c.

MOLASSES.

The firm tone noted in molasses last week is strongly maintained. Demand continues good, and an active trade has been transacted at 30c. for Barbadoes, 26c. for Porto Rico, and 25c. for Trinidad. Jobbing quotations are unchanged.

RICE.

The market for rice still rules quiet, and there is no important change to note. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

There has been a fair volume of business transacted in spices, and the market is moderately active and steady. We quote: Penang black pepper, 6½ to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 8½ to 9½c.; nutmegs, 60 to 90c.; and Jamaica ginger, 15½ to 18½c.

COFFEES.

The coffee market is unchanged as to its situation, the demand being chiefly for small lots for actual requirements. We quote: Maracaibo, 20½ to 22c.; Rio, 20 to 22c.; Java, 24 to 30c.; Mocha, 28 to 30c., and Jamaica, 19 to 24c.

TEA.

After the spurt, the tea market has settled down to a fair degree of quietness. Low grade Japans continue as scarce and firm as ever, and there is a good jobbing enquiry at 15 to 17c. We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There is little change in the dried raisin market, and, what movement there is, is confined to a small jobbing demand. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

The currant market is utterly without any new feature. Business is restricted to a few small sales on local jobbing account, and we quote as before: Filiatras and Provincials, 3½ to 3¾c. in barrels, and 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

WILLIAM RYAN, PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

BUY MAPLE LEAF BRAND

Hams, Backs, Rolls,
Breakfast Bacon, Shoulders.

..PURE LARD..

Low Prices.

Satisfaction Guaranteed.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,

76-80 Front St. E.

TORONTO.

JAMES E. PATMORE

Commission Merchant,

London, Ont.

MANUFACTURER OF

Pure Refined Cider

White Wine and Cider

VINEGARS

Write or Wire
for Quotations.

Finest English
Creamery Salt.

MONTREAL MARKETS.—Continued.

There is no change in prunes, which we quote as before: $4\frac{1}{2}$ to 5c. on Bosnia and 4c. on Bordeaux.

Figs meet a quiet distributive demand at 5 to 6c. in bags and 8 to 16c. in boxes, as to quality.

There is no change in dates, which rule steady at $4\frac{1}{2}$ to 5c.

NUTS.

There is a fair distributive demand for nuts at steady prices. We quote: Tarragona almonds, $12\frac{1}{2}$ to 13c.; filberts, $7\frac{1}{2}$ to $8\frac{1}{2}$ c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, $13\frac{1}{2}$ to 14c., and Naples do., $13\frac{1}{2}$ c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

CANNED GOODS.

There is little or nothing to report in the canned goods market. Stocks on spot are fairly ample, except in the case of salmon, and both jobbers and retailers appear to be very careful buyers just at present. Prices are steady as follows: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.40 per doz.; tomatoes, 85 to 90c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.

FISH.

The supplies of most kinds of fish at present are large, and prices generally rule easy in consequence. The extremely changeable weather also conduces to a slow demand. Fresh haddock and cod continue to sell at 3 to $3\frac{1}{2}$ c. per lb.; fresh herrings have declined to 85c. to \$1 per barrel; smelts, 5c. per lb.; fresh salmon, 13 to $13\frac{1}{2}$ c.; tommy cods, 90c. to \$1 per barrel; halibut, 8 to 10c. per lb.; whitefish, 6c.; pike, $4\frac{1}{2}$ c.; mackerel, 10c.; shad, 10c.; No. 1 Nova Scotia herrings are unchanged at \$4 to \$4.50 per barrel, and \$2.75 to \$2.90 per half-barrel in a jobbing way. Some small lots of green cod have been moving at a reduction of 25c. per barrel, No. 1 being placed at \$4, No. 2 do. at \$3, and No. 1 green haddock at \$3. No. 1 sea trout have sold at \$9 to \$10; B.C. salmon at \$11.50; Labrador at \$13.50 to \$14; Lake trout at \$4 to \$4.25; No. 2 mackerel at \$12. Smoked fish are quiet and steady. Finnan haddies, $6\frac{1}{2}$ to 7c. per lb.; bloaters, \$1 to \$1.20 per box; smoked herrings, 10 to 12c., and boneless cod at 6c. per lb.

GREEN FRUIT.

APPLES—The market is dull and depressed. Medium stock sells from \$1 to \$2 per bbl., and A 1 fruit \$3 to \$4, the latter ruling higher under scarcity.

ORANGES—There is not much change in oranges, which continue to meet a good demand. We quote: Floridas, \$4 to \$4.50; Valencias, \$3.75 to \$4.50; Messinas, \$2 to \$2.50.

LEMONS—There is a quiet but steady demand for these at \$2 to \$3 per box.

PINEAPPLES—These are almost exhausted and sell at 15 to 25c.

CRANBERRIES—Firmness in these is fully retained under moderate supplies and a fair demand. We quote: \$15 to \$16 for good, and \$9 to \$10 for frozen.

GRAPES—The stock of Almeria grapes continues light and prices rule firmer at \$6 \$6.50 per bbl.

SPANISH ONIONS—There is no change in these, prices ruling steady under a good demand at \$1 per crate.

COUNTRY PRODUCE.

EGGS—The demand for eggs continues slow, and the market rules quiet and easy at 10 to $11\frac{1}{2}$ c. for western limed, and 13 to 14c. per dozen for Montreal limed.

POULTRY—A fair business is transacted in poultry, there being a good demand for choice lots at steady prices. We quote: Turkeys, 8 to 9c.; chickens, 6 to 7c.; geese, 5 to 6c., and ducks, 7 to 8c. per lb.

GAME—The receipts of partridge of late have been light, for which there is little enquiry, and the market is dull at 40 to 45c. per brace for No. 1, and 25 to 30c. for No. 2.

DRESSED HOGS—There was no change in the market for dressed hogs, prices being about steady at \$5.25 to \$5.35 for car lots, and \$5.40 to \$5.50 in a jobbing way per 100 lbs.

HONEY—The honey market is quiet; extracted, $4\frac{1}{2}$ to $5\frac{1}{2}$ c. per lb. for old, and 7 to 9c. for new. Comb honey is steady at 10 to 13c.

BEANS—The market is slow at \$1.30 to \$1.45 for choice hand picked, and \$1.10 to \$1.20 for poor to fair.

HOPS—Demand slow and prices largely nominal at $6\frac{1}{2}$ to 8c. per lb.

PROVISIONS.

The demand for provisions continues slow and the market is quiet, business being only of a jobbing character at about steady prices. Canadian short cut, heavy, \$15.50 to \$16; Canadian short cut, light, \$14.50 to \$15; hams, city cured, per lb., 9 to $11\frac{1}{2}$ c.; lard, Canadian, in pails, $9\frac{1}{2}$ to $10\frac{1}{2}$ c.; bacon, per lb., 9 to $11\frac{1}{2}$ c.; lard, com. refined, per lb., 7 to 8c.

CHEESE AND BUTTER.

The cheese market moves along on much the same lines, and has exhibited no special change since the beginning of the week. The tone is fairly steady, though there is still more or less difference of opinion between buyers and sellers. We quote: Western makes 10 to $10\frac{1}{2}$ c.; Eastern, $9\frac{3}{4}$ to $9\frac{1}{2}$ c.

The butter market remains dull and unimproved. There is only a small jobbing business doing in creamery and Western rolls at 20 to $20\frac{1}{2}$ c. and 15 to $15\frac{1}{2}$ c. respectively. Held stock is utterly neglected, and no values can be quoted.

ASHES.

In ashes business continues quiet, and prices are about steady. We quote first pots at \$4.10; seconds at \$3.70 to \$3.75, and pearls at about \$6.40 per 100 lbs.

FLOUR AND MEAL.

There is a fair enquiry for Manitoba patent flour from abroad. A fair business was done on spot, and the market on the whole is moderately active and steady. We quote: Winter wheat, \$3.50 to \$3.75; spring wheat, patents, \$3.50 to \$3.65; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.40 to \$3.75.

The demand for feed is good, and the market rules active and steady. We quote: Ontario bran, \$15 to \$15.50; Manitoba bran, \$16; shorts, \$17; mouillie, \$20 to \$22.

The tone of the market for oatmeal is steady, and values show no change. Business is quiet. Standard, bbls., \$3.70 to \$3.75;

granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

MONTREAL TRADE NOTES.

Refiners have cut their prices on 500 and 1,000 package lots of sugar another $\frac{1}{8}$ c.

The stock of Jamaica oranges is practically exhausted for the present on this market.

Unless stocks of Almeria grapes are soon replenished, there will be none to supply the demand.

Bets are now being made here that prices are near bottom on sugar, but this remains to be seen.

Further round lots of Barbadoes molasses have changed hands at 30c., but there are,

The "Globe" Fire

TORONTO, Jan 18th, 1895.

MESSRS. J. & J. TAYLOR,
TORONTO:

Gentlemen,—I received papers from last safe, opened yesterday, and find them in a very satisfactory state. In fact, all papers, books and documents taken from your two safes and vault in our late premises are in excellent condition.

Yours faithful y,

(Signed) C. W. TAYLOR,
Business Manager
The Globe.

Get a Taylor Safe

strange to say, jobbers who are willing to sell at the same figure.

A decided scarcity of canned salmon is one of the features of the canned goods situation at present.

There is practically no stock of raisins in first hands here, and stock on the way will take some time to arrive.

Further offers of raw sugars have been made to refiners here, but our local refiners are very indifferent buyers.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 24, 1895.

DURING the past week there has been some improvement in business, there being a rather better demand for goods from both city and country dealers. Then travelers being again on the road adds to the general stir. Around the wharves the handling of frozen fish, of which large quantities are arriving, makes a busy scene. The steamship Boston City arrived during the week, and the merchants here were pleasantly surprised to find her cargo in much better condition than was expected. Some sugar, tea, ginger, and a little cream of tartar were damaged. Those who had goods aboard have been looking into their insurance, and in many cases have been much surprised to find they were not insured, though charged full rates. In future they will be more careful. Coffee is rather firmer abroad, but not enough to cause any change in price here.

SALT—Prices remain firm. We quote: Coarse, 58 to 60c.; factory filled, fine, 90c. to \$1; Canadian, 5 lb. bags, \$2.80 per bbl.; 3 lb. bags, \$3 per bbl.; wood boxes, 20 lbs. each, 20c.; 10 lbs. each, 12c.

CANNED GOODS—Stocks in the city are small, but at present there is small demand, and so this is hardly noticeable. There is, however, no difficulty in replacing goods, though in some cases prices would be higher than earlier in the season, so that prices are firm. As people have still their own preserves the demand for fruit is not large. Some salmon are being offered from the Coast. Though stocks here are small none are being sold, as at present weather is too cold for immediate delivery, and people do not care to buy futures. Prices are: Peas, 90c.; corn, 95c.; tomatoes, \$1 to \$1.05; new

gallon apples, \$2.40; peaches, 3's, \$2.65 to \$2.75; 2's, \$2; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.50 to \$1.60; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 per case of 4 doz.; chowder, \$3.50 per case of 2 doz.; scallops, \$5.50 per case of 4 doz.

DRIED FRUIT—Quite a quantity of prunes and dates arrived via the steamer Boston City, there being 500 boxes of dates for one merchant. Demand is light. Although considerable effort has been made in this market to sell California dried fruit, except in raisins very little headway has been made.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price).

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
TORONTO.

The Busy Bee



Makes honey. We make **Cereal Foods**. Like the bee, we are particular about the material we collect, and by buying none but the finest selected grain, we turn out only pure and perfect goods. Here are some of our perfect lines.

FLAKE BARLEY
WHEAT FARINA

MOLINA ROLLED WHEAT
PAN DRIED ROLLED OATS

WHAT WILL YOU HAVE ?

E. D. Tilson

Tilsonburg, Ont.

If You Want Genuine

LABRADOR HERRING

Large, Fat, and Bright, send to

STEWART MUNN & CO.

J. F. RAMSAY
Toronto Agent

Board of Trade Building, MONTREAL



Munn, Baine, Johnstone and Rorke
Brands Just Arrived.

ST. JOHN MARKETS—Continued.

This is also true of the evaporated fruits. They are to be found in all retail stores, but though on the market for some time, they are working up but little demand for themselves. Dried and evaporated apples are rather easier. Nova Scotia dried can be landed here in almost any quantity for 5c., and it is reported even lower. Currants continue firm, with a higher tendency. There is quite a demand for the cleaned in 1-lb. cartoons. The old Valencias spoken of have been placed with a wholesale house here and are being offered at 60c. per box. We quote: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; Valencia layers, 5¼ to 5½c.; London layers, \$2.25; California loose muscates, 5½ to 6c.; currants, bb's., 3½ to 3¾c., cases, 3¾ to 4c.; evaporated apples, 8 to 8½c.; dried apples, 5½ to 6c.; dates, 4 to 4¼c.; prunes, 5 to 5½c.; figs, 11 to 18c.; cleaned currants, 1-lb. cartoons, 6¾ to 7c.

GREEN FRUIT—It is now given out that there have been no frosts in California, but that goods are in splendid condition. The sale of California here has not been large. A car was consigned here last winter, but money was lost on it, the reason being that there were a large number of either large or small oranges, while the orange to sell here is the medium size. It may be that the high price of Floridas may help the sale this season. A few California pears were here this week as a supply, but demand was such that there will not likely be many more for some time. Valencia oranges are rather lower abroad, and are rather easier here in consequence. Apples are in rather better demand, though still slow. Prices are rather firmer, and for those who have fruit that will keep the outlook is good. Malaga grapes are scarce. We quote: Messina lemons, \$3.50 to \$4; Valencia oranges, \$4.25 to \$4.50; West Indies repacked, \$4 per bbl.; Florida, \$4 to \$4.25; apples, \$1.50 to \$3 for soft fruit; hard fruit, \$2.50 to \$2.75.

DAIRY PRODUCE—In this line the market is quiet. There are large quantities of Canadian butter arriving, but sale is slow, particularly in large rolls. Some fresh made creamery prints from Woodstock, Ontario, are on sale, and show good value. They cost the retailer about 23½c. Some Canadian preserved eggs are being offered low here, but grocers prefer to pay more for fresher stock. Demand light all round. In cheese there is rather better inquiry. Stocks are small, and holders not pushing sales. Demand, however, is light, owing to cold weather. We quote: Cheese, 10½ to 11c.; eggs, 16 to 18c.; dairy butter, 16 to 18c.; creamery, 21 to 22c.; prints, 24 to 25c.

MOLASSES—There is quite a movement for this season. Stocks continue to grow smaller. An advance of ½c. is reported in Montreal, and holders here are very firm. Crops are reported late, and, with usual demand, there appear to be good chances for money to be made by holders. We quote: Barbadoes, 32c.; Porto Rico, 31 to 32c.; bb's., 32 to 33c.; fancy, 43 to 44c.; Antigua, 30c.; syrup, 32 to 35c.

SUGAR—Some samples of Dutch granulated are being shown here. It should be remembered that they differ from the German, which is the product of beetroot, while the Dutch is the product of Java cane. The sales of all sugars are light. Although price is so very low, dealers are not buying large stock, feeling that the low price has come to stay for a time, at least. As the season advances, there is no doubt that the low price will very much increase the consumption.

We quote: Yellows, 3½ to 3¾c.; granulated, \$3.75 to \$3.85; German, \$3.60 to \$3.65; Paris lump, 6c.; powdered, 6c.

FISH—Stock of dry cod is low. Mediums are firmer, and show somewhat of an advance. For pickled fish there is a rather better demand. Smoked are quiet. Frozen fish is the active part of the market. Fairly large quantities are arriving. Demand is light, and some lots are being consigned away. Round lots could be bought under quotations: Large cod, \$4; medium, \$3.75; small, \$3.25; pollock, \$1.65 to \$1.75; shad, half-bbls., \$5 to \$5.50; bay herring, \$1.50; Shelburne, No. 1, bbls., \$4 to \$4.35; half-bbls., \$2.40 to \$2.50; Canso, \$5.25; smoked herring, 7 to 7½c.; frozen cod, 2¼ to 2½c.; pollock, 2c.; herring, 60 to 65c.

PROVISIONS—Demand continues light with no change in prices from last week. We quote: Clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; plate beef, \$12.75 to \$13; pure lard, 9½ to 10c.; compound, 8½ to 9c.

FLOUR AND FEED.

In flour, demand continues light, with firm prices, Manitoba being rather firmer than Ontario. Middlings are in good demand, but hard to get, and are high. Beans are also firmer, with slightly advanced prices. As reported last week, the oat market is showing improvement. We quote: Manitoba, \$4.40 to \$4.50; best Ontario, \$3.55 to \$3.65; medium, \$3.35 to \$3.40; oatmeal, \$3.90 to \$4; cornmeal, \$3; granulated, \$3.50 to \$3.60; middlings, on track, \$20 to \$20.50; bran, \$17.50 to \$18; oats, local, 37 to 38c.; Ontario, 41 to 42c.; hay, on track, \$9.50 to \$10; beans, \$1.55 to \$1.65; prime, \$1.45 to \$1.50; split peas, \$3.65 to \$3.85; round, \$3.65 to \$3.75; pot barley, \$4.

ST. JOHN MARKET NOTES.

Mr. John Sealy is at present shipping large quantities of fresh fish west, both to American and Canadian cities.

Both American and Canadian oils have been marked up 1c. per gallon for best grades, American water white being now 19c., and Canadian 18c.

The large quantity of old raisins spoken of last week as arriving here from New York have been handed over to Merritt Bros. & Co., who are offering them at 60c. per box.

A new shredded cocoanut is being offered in this market. It is named "Snow Flake," and is handsomely put up. Your correspondent is informed by retailers handling it that its quality gives good satisfaction. It is manufactured in this city by W. M. P. McLaughlin.

Speaking of cocoanut reminds me that a very short time ago these nuts were all brought here from the States. They are now imported direct by Theo. H. Estabrook, who is able to supply the trade at much lower figures than they were before able to buy at.

The firm of White, Colwell & Co., candy manufacturers, has been dissolved. Mr. Colwell retires. The business will be continued as a limited liability company under the old name, with Mr. William Wheeler as president, S. B. Bustin, secretary, C. H. Smith, treasurer, and Thos. White, Jr., manager.

Large quantities of apples have been shipped of late to England from the An-

napolis Valley, N. S., one steamer carrying 11,000 barrels, another 13,000, and still another 10,000. Those who are supposed to know state there are some 50,000 yet to go forward.

The goods damaged by water in the steamship Boston City were sold by underwriters' sales. The ginger brought 5½ to 6c. Some 500-half chests of tea brought rather more than half price. Ten tons of granulated sugar in barrels brought 1¼c. in bond, and two casks cream of tartar 4½c.

**Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.**

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

Boneless Fish

25-lb. Boxes.

Smoked Finnan Haddies

30-lb. Boxes.

Genuine Digby Chickens

Write us for Prices...

NORTHROP & CO.

ST. JOHN, N.B.

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**
 (LIMITED.)
 Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**
 All goods guaranteed first-class.
 Office and Factory:
STRATHROY, ONTARIO.

**From the Atlantic
 To the Pacific . . .**
 The fame of "KENT" Canned
 Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

**The Kent Canning
 & Pickling Co.**
CHATHAM, ONT.

WHY IS IT

The quality of Boulter's Canned Goods is never questioned?

Purely because

The consumer receives absolutely the best the land can produce, coupled with our choicest process of canning same.

Moral: Try Boulter's and you will be delighted.

FACTORIES:
 Picton, Toronto and Demorestville.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER APPLE CO.
PORT DOVER, ONT.

JAMS AND JELLIES

Raspberry,
 Strawberry,
 Peach,
 Plum,
 Gooseberry,
 Apricot,
 Red Currant,
 Black Currant.

Red Currant,
 Pineapple,
 Peach,
 Raspberry,
 Strawberry,
 Plum,
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.



Robt. Ralston & Co.
HAMILTON, ONT.

The Half Has Never Been Told

We'd like to tell it, but you haven't got the time to read, and we can't afford the space. . . .

The best way to find out all about it is to send for a sample case. . . .

Delhi Canning Co.
Delhi,
Ont.

**Epicure
 Tomato
 Catsup**

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,
HALIFAX, Jan. 24, 1895.

A SLIGHT advance in molasses, an advance of 1c. per gallon in American and Canadian water white oils, and an advance in the price of Florida oranges are the noticeable features in the market this week.

Trade, however, is generally quiet. The first week of the new year was a fairly active one, but continued open weather has had a quieting effect.

BREADSTUFFS—While the price of flour is ranging steady, and millers say that the stocks of wheat are not large, prices are held firm and there is no prospect of a decline; still, in consequence of a very light trade the market is somewhat draggy, and the demand is very light. The advance in Manitobas is well maintained, though the demand for that article, like other flours, is very limited at present. Cornmeals are slightly easier, with slack demand. Oatmeals are firm; also oats, with only a small jobbing trade being done. Bran, middlings and mill feeds are firm at \$1 a ton higher, 50c. of which is due to the advance in freights. We quote: Manitoba patents, \$4.30; Ontario patents, \$3.25 to \$3.40; straight grades, \$3.10 to \$3.20; middlings, \$2.10 to \$2.22, including sacks; bran, \$19.75 to \$20; oatmeal and rolled oats, \$3.80; cornmeal, \$3 to \$3.05. Jobbers' prices are considerably higher.

FISH STUFFS—This line remains dull. Frozen herrings remain at the low price of 45 and 50c. per 100. Some Newfoundland fish has been put on the market, but not enough to affect the already low prices. Quotations are: Dry cod from vessel: Shore, prime, \$3.25 to \$3.75; bank cod, \$3 to \$3.25; large bank cod, \$4; Bay of Islands, No. 1 split herrings, \$2.25; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

PROVISIONS—There is very little change in the provision and poultry market. Prime beef is quoted at \$7.50 to \$8. Canadian stocks are offered for \$6.30. This helps to keep the market flat. Some Manitoba beef of a poor quality has been offered at \$5.50. Mutton is scarce at 7½c. Well dressed lambs are worth 8½c., and frozen stocks 1c. less. Veal is in demand at 5c. Turkeys are worth 12 to 13c.; chickens and fowls, 50 to 60c. per pair. There are no ducks or geese on the market. Hogs are low at 6c.; Canadian stocks have been landed here at 5½c.

GREEN FRUIT—The green fruit market remains steady. Florida oranges are still on the advance. Jobbers' quotations are: Oranges—Floridas, \$3.75 to \$4; Valencias, \$4 to \$4.50; Jamaicas, \$7 per bbl., repacked. Lemons are quoted at \$3 to \$3.50 per 100 count. Apples are still plentiful, and good stocks can be had for \$2 and \$2.25. Almeria grapes are worth \$5.50 to \$6. per keg.

DRIED FRUIT AND NUTS—Dried fruit and nuts remain quiet, with fair demand. We quote: Dates, 5 to 5½c.; prunes, 6c.; figs, in 5 and 10 lb. boxes, 10c.; do., in bags, 6c.; currants, casks, 3¾ to 3¾c.; ditto, cases, 3¾ to 4c.; raisins, Valencia layers, finest, 5½ to 7c.; Valencias, 4½ to 4¾c.; Sultanias, 6½c.; California, \$2.25; London layers, \$2.50; Connoisseur clusters, \$3.25; dried apples, 6c.; evaporated ditto,

8½c. In nuts the quotations are: Filberts, 10c.; walnuts, 10c.; Brazils, 11c.; peanuts, 12c.; almonds, 14 to 15c.

CANNED GOODS—Move slowly, the demand not having set in. Tomatoes, pears, corn and beans are quoted at \$1 per dozen; strawberries and raspberries, \$2.25; sardines, \$1.50 to \$1.75; 2-lb. corn beef, \$2.75; 1-lb. ditto, \$1.60; salmon, \$1.50; lobsters, \$1.75; clams, \$1.

BUTTER AND CHEESE—The bottom is out of the butter market. Prices rule very low and the demand is slack. Choice Canadian dairy, rolls and tubs, is offered at 15c. The supply is large. Cheese remains stationary. September is quoted at 11½c., and early at 10½ to 11c.

EGGS—The soft weather has been against the market in eggs, and prices rule low with heavy stocks. Fresh stocks are quoted at 18c., and stored stocks at 14 and 15c.

PRODUCE—There is little or nothing doing in produce. Potatoes remain at the fall price of 34 to 36c.

SUGAR—Sugar quotations to day are: Porto Rico, in hogsheads, 3c.; refined cut loaf, 5½c.; granulated, 4c.; standard "A," 3¾c.; extra white "C," 3¾c.; standard yellow "C," 3¾c.; extra "C," 3¾c.; yellow extra "C," 3¾c.

MOLASSES—Quotations are: Antigua, 29c.; Porto Rico, 33 to 35c.; Trinidad, 28c.; Barbadoes, 32c.; Demerara, "M R" brand, 38c.; ditto (B) "D" brand, 45c.

HALIFAX MARKET NOTES.

The employees of the Star Bakery have gone out on strike on account of a reduction in wages. This is a direct result of the cut in bakers' bread.

The annual meeting of the Truro Condensed Milk and Canning Co. was held this week. The old board of directors was re-elected.

PERSONAL MENTION.

MR. R. C. STEELE, of Steele Bros., seedmen, has been elected chairman of the Toronto Business Men's Association, the object of which is to build a big hotel and generally improve Toronto.

A. J. Williams has been appointed agent in Montreal for Hunt & Co., Japan teas, vice Mr. Trew, who goes to Chicago in the interest of that firm.

Mr. George H. Lennon, of Sudbury, while in Toronto this week arranged to represent the Pure Gold Manufacturing Co. in the North Shore district. His sample room and headquarters will be at Sudbury.

Mr. Flynn, of the Garden City Canning Co., St. Catharines, was in Toronto for a few days this week looking up business. He reports business pretty good with his firm, and anticipates higher prices before long for staple goods.

Mr. C. R. Cooper, of the Toronto Salt Works, attended the meetings of the Ontario Creameries' Association at Chesley and the Western Dairymen's Association held at Stratford. He says the meetings were unusually well attended. He says he had the field to himself this year, the representatives

of the imported salts, who are usually to be found there, having failed to put in an appearance. This he takes to be an acknowledgment of the superiority of Windsor salt.

Mr. H. L. Elliott, of Melita, Man., was in Toronto this week in the interests of his firm. "Business," said Mr. Elliott, "is quiet at present, and trade in general is nearly killed on account of the low price of wheat." Mr. Elliott says he cannot see how a man in the grocery business can get along without THE CANADIAN GROCER. "It is without exception the most up-to-date paper published," was his parting remark.

REPORT ON TEA INSPECTION.

The committee appointed by the Montreal Board of Trade, composed of Messrs. Chas. Chaput, S. J. Carter and George Childs, together with Edward Chaplin and J. Alex. Gordon, experts in teas, will report to the Board this week.

They endorse and ask the Council to recommend the system of inspection as proposed by THE GROCER and published in another column.

Speaking to THE GROCER, one of the committee said the trade was quite in accord with the recent legislation to prevent injurious and adulterated tea coming into Canada. No fault was to be found with that portion of the Act which reads: "Tea adulterated with spurious or with exhausted leaves, or containing so great a mixture of chemical or other deleterious substances as to make it unfit for use," shall not be admitted. It is to the method of deciding what kinds should not be admitted that they object, as well as to the confiscation clause, which does not give them the chance to export.

As soon as it receives the report the council should bring the recommendations to the attention of the Hon. Mr. Wallace, Controller of Customs. Mr. Wallace is a thoroughly practical man, and he will see that the recommendation is carried out.

CALDECOTT IS PRESIDENT.

A special general meeting of the Toronto Board of Trade was held Wednesday afternoon for the nomination of officers. Mr. Hugh Blain occupied the chair.

Mr. Stapleton Caldecott was elected president by acclamation. Mr. E. B. Osler was elected first vice-president, and Mr. Edward Gurney second vice, also by acclamation. Mr. D. W. Alexander was elected treasurer by acclamation.

At Suckling's auction rooms Wednesday the general dry goods stock of Devaney Bros., Toronto, amounting to \$22,130, was sold to W. Butler at 48½c. on the dollar. The stock of A. Foster, hatter, St. Catharines, amounting to \$3,120, was sold to James Foster.

Mr. Theo. O. Leonard, of Detroit, the well-known representative of Kingsford's Oswego Starch Co., was in Toronto this week. He is in course of making one of his regular periodical visits to the Canadian trade.

Owing to Enormous Pressure

Having been brought to bear upon us, we have decided to leave spices as they were for the present. Instead we offer you good, sweet line of

	Net Cash
Pakling Congou, in Caddies, at	11c.
Ping Suey Y. Hyson, " "	11c.
Ping Suey Gunpowder, " "	11c.
Japan, - - Half " "	11c.

ALL GOOD 20c. TEAS

For Retail Trade.

LUMSDEN BROS.

HAMILTON, ONT.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

—ALSO—

VALENCIA SHELLLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

BEE BRAND PURE CEYLON

Just received direct from the Gardens.

580 Pkgs.

All orders now shipped promptly.

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

ONE CUSTOMER

WRITES US AS FOLLOWS:

"Please send me three half-chests of 'SAILOR BOY' TEA at once. Will decide this week whether I sell out or not. If I sell out, my successor will want it. Cannot do without 'Sailor Boy.'"

PERKINS, INCE & Co.

TORONTO.

THE BONDING OF CHEESE.

The annual meeting of the Butter and Cheese Association of the Montreal Board of Trade was held last week, when the following officers were elected: President, Wm. Nivin; vice-president, George Wait; treasurer, Frank Duckett; directors, A. J. Brice, P. W. McLagan, D. A. McPherson, H. Hodgson; Arbitration Committee, Geo. Hodge, Arthur Hodgson, John McKergow, J. A. Vaillancourt and W. T. Ware; Transportation Committee, A. A. Ayer, James Alexander, A. J. Brice, George Wait, Arthur Hodgson, D. A. McPherson, J. A. Vaillancourt, W. M. Campbell, W. T. Ware, J. C. Warrington.

The cheese branding question was discussed, and the following committee was appointed to take charge of the matter and watch any legislation which might be proposed in reference to it: Arthur Hodgson, John McKergow, D. A. McPherson, J. C. Warrington and W. T. Ware. Wm. Nivin was unanimously chosen to represent the association in the council of the Board of Trade.

Though the meeting was private, THE GROCER learns that when the question of branding cheese was discussed, the meeting was strongly in favor of the adoption, and decided to suggest some practical scheme for carrying it out. The cavalier manner in which their communications had been treated by the London Produce Exchange Committee occasioned some comment, and it was concluded that if the Londoners were as anxious to ferret out the evil doers as they claimed to be, they have not shown any great desire to assist the trade on this side in doing so. Perhaps—as we noted at the time all the talk was going on—the fact that London importers owned a good jag of the early cheese held in Canada had a good deal to do with this indifference. The Canadian shippers were convenient scapegoats to shelve the blame upon.

IMPORTANT CHANGE IN SOAP.

An important reduction has just been announced in the price of Sunlight soap. In a circular to the retail trade announcing the fact, the proprietors, Lever Bros., Ltd., say: "Owing to the low price of soap-making materials we find it possible, by slightly reducing the weight of the bar, to make a most important reduction in price, which will enable you to sell Sunlight soap at 6c. per twin bar." Sunlight will also in future be packed 100 twin bars in a case, instead of 51 bars as heretofore, and the price will be as follows: 1 case (100 twin bars), \$5, net cash 30 days; 5 cases, \$5, net cash 30 days, freight prepaid. Hereafter also a bonus, beginning with 5c. per case on all purchases over 20 cases per year and ending at 15c. per case on purchases of 100 cases during the year, will be given. These bonuses are payable in February, 1896, with 12 months' interest at 5 per cent. added.

McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

Lytle's



JAMS
JELLIES
SAUCES
CATSUPS
ETC.

Best goods in the market.
Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

WE ARE OFFERING:

New Sphinx Prunes,
New California Prunes,
New California Apricots,
Choice New Dates.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

THE SALT SITUATION.

THE proposed revival, or resuscitation, whichever it may be, of the old salt combination among the salt manufacturers of Canada, is not yet an accomplished fact.

As stated in last week's GROCER, the object of the combine is to restrict the output and advance the prices.

Several meetings have been held, but it is given out that no definite agreement has yet been come to.

On the 7th inst. a meeting was held at London, at which there were present: Messrs. E. G. Henderson, representing the C.P.R. salt works at Windsor; R. O. Kinney and H. C. Sanborne, of Detroit, owners of the Kincardine salt plant; Rev. Dr. Armstrong and son, of Mooretown; R. M. Logan and Geo. Kidd, of Goderich; John Ransford and John McGarvey, of Clinton; C. Coleman and W. M. Gray, of Seaforth; R. S. Hodgins and John Fox, of Lucan; T. H. Carter, of Courtright; and John Tolmie, of Kincardine. This meeting adjourned without reaching any decision, and another meeting with a similar result was held last week.

The situation which rendered these meetings necessary to many of the producers is this: The annual consumption of salt in Canada is about 300,000 barrels per annum. The Canadian Pacific wells at Windsor are turning out 700 barrels a day at present, and with the new machinery with which they are to be equipped will produce 1,000 barrels a day. This will enable them to supply the whole Canadian market at a price that will entirely shut out the individual producer. The latter are trying to prevail upon the C. P. R. people to join them, and between them control the situation.

Now, the product of the Windsor wells is of such a fine quality that it has heretofore commanded a price in the market 10c. a barrel in advance of other brands. At the London meeting the individual producers stated that they wanted to advance the price of their own salt 10c., and at the same time demanded that the Windsor product be advanced 10c. on its present price. This advance the C. P. R. well people refused to agree to. They stated, however, that if the individual producers would fix their own advance, they would not undersell them.

At the adjourned meeting last Saturday an advance of 5c. a barrel was agreed upon by those present, but final decision was postponed until Tuesday, January 29, when another meeting will be held. Meantime, a committee representing the combining firms is to consult with some other interested houses.

The effect of the proposal to raise the prices has been to set large lots of salt freely in motion in different parts of the country.

TORONTO'S LONG FELT WANT.

ONE of Toronto's needs for a long time has been a new modern-sized big hotel. The prospect for securing such desideratum is at the moment better than it has yet been since the movement in favor of such a scheme was started. Those who have been actively interesting themselves in the matter have decided to form a joint stock company with a capital of half a million dollars. Of this sum the public will be asked to subscribe \$200,000, and this amount must be subscribed before operations are begun. The remaining \$300,000 it is proposed to retain for the purpose of providing capital for future extensions, etc., if required. The Board of Trustees of the Toronto University have decided to recommend the Government to grant for the proposed hotel a site free of cost on the north-west corner of King and Simcoe streets, comprising a frontage of 225 feet on King street, by a full depth of the property to Adelaide, with a street 66 feet wide on the west of the hotel site. Among the projectors are such well-known citizens as Edward Gurney, W. Christie, D. R. Wilkie, W. D. Matthews, Elias Rogers, J. Herbert Mason, John I. Davidson, B. E. Walker, Hugh Blain, Joseph F. Eby, E. Samuel, Stapleton Caldecott, Smith & Keigh'ey, Perkins, Ince & Co., J. K. Macdonald, A. B. Lee.

A VISITOR FROM "NICKEL" LAND.

G. H. LENNON, of Sudbury, was in Toronto this week. Mr. Lennon went to Sudbury about nine years ago. He was sent there by the Hudson's Bay Co., and has grown up with the place. After conducting the company's branch there he went into the wholesale business. This he has now severed himself from to carry on agencies for lumbermen's and miners' supplies; and it is for completing arrangements for so doing that he is now in the east.

Without saying anything whatever regarding Mr. Lennon's good looks, it might be remarked that he is a man of fine physique. And it is no wonder. For twenty years he was in the employ of the Hudson's Bay Co., and during that time he had charge of different posts in the wilds of the Canadian Northwest, several years being spent on the coasts of Labrador.

On Tuesday last THE GROCER had a pleasant chat for a few minutes with Mr. Lennon. The conversation naturally turned upon Sudbury and the outlook thereabouts. In answer to a question, he said:

"The outlook is good. Lumbering operations are looking up, and I believe there are more men in the camps than there were last year. Our lumber supply is good for another ten or fifteen years at any rate."

"What about mining operations?" he was asked.

"The owners of the gold mine discovered in Wahnapiatae township about two years ago are now beginning to develop it, and it is showing some valuable deposits. They are stocking it for over three millions of dollars. The gold is in decayed rock and quartz. When samples were first brought in from the mine there you could see the gold in the shape of nuggets. If the mine holds out it will be great property."

"How about the nickel mines?"

"The furnaces there are running on full time. Of course, the surface mining is shut down for the winter. The prospects for this year's operations are bright. At least, that is the way people are talking. The mines are very rich in nickel, and as the process of separating the copper and the nickel becomes more perfected and cheaper the development must rapidly increase. There is a terrible lot of nickel there. No one down here can realize what there is. What we want is a market for the nickel as fast as it is turned out."

"How many smelters are there at work?"

"Three; one at the Canada Copper Co.'s mine, one at the H. H. Vivian mine, and another at the Dominion Mineral Co.'s mine. The Canada Copper Co. has also a refiner in operation."

Mr. Lennon stated that a gold mine was also being worked in Creighton township, eighteen miles from Sudbury, and another was being prospected at Markstay, twenty-four miles from the latter place.

HOW TO PAY BROKERS.

"I WISH you would draw the attention of your numerous European friends to a class of agent who 'does them up,' so to speak," said a Montreal broker on Saturday morning.

"Their scheme seems to have originated in New York, but some Canadians have picked it up. They go to England, or to some European country, and call upon leading firms. They represent the immense importance of the American and Canadian trade, and express surprise that the firm has not been doing an enormous business there. The people would have their goods if they were only properly placed before them. They, the brokers, explain they have the best connection with the trade in the country, visit every part of it, and would not mind taking one more agency if the European firm were willing to pay them to do the work. The innocent European manufacturer always felt that he should do a profitable business in America, but never before had he found the right man to do it. He willingly agrees to pay \$2,000 to \$5,000 a year and expenses for 3, 5, or 10 years. A contract is prepared and duly signed. The American returns to his native shores.

"The European soon begins to receive orders, not large but numerous, and he feels quite pleased with his agent's work. Time

As We Were Saying Last Week

Our packages and brands are being so closely imitated by other firms that we are forced (in order to protect you as well as ourselves) to put up our Pure Gold Baking Powder in tins only. We have reduced the price considerably. For particulars see our travelers, or drop a card for price sheet.

PURE GOLD MFG. CO.

TORONTO

runs on and orders increase, and goods are shipped, but when the day of reckoning comes it is found that the expenses have eaten up the entire proceeds of the sales. The manufacturer has to pay salary in cash.

"One English firm which is doing a good business in Canada had to pay on a five years' contract about \$25,000 expenses to an American firm. Another firm is paying a Canadian broker \$2,500 a year, and I am told his total sales do not amount to that. It is no wonder, therefore, that many European firms are disgusted with business on this side.

"The only safe way is to pay by commission. There are now any number of reputable firms who are ready to take good agencies on a commission, expecting the manufacturer to pay advertising expenses only. If they cannot sell the goods the manufacturer loses nothing."

THE GROCER agrees with the Montreal broker. Any good broker is only too glad to get an agency on commission. There are circumstances, however, in which it may be advisable to pay salary and expenses, but no manufacturer should close a contract of this sort until he has made careful inquiry as to the ability and standing of the firm he proposes to engage.

Lives of advertisers all remind us
We can "get there" if we try;
And success will crown our efforts
If we catch the public eye.

SIGNS AND PRICE TICKETS.

J. A. H. "Can you give me an idea of where I will be able to get a nice sign printed and what the newest style of sign is like? I also want to know where these city stores get those large figures printed, or do the clerks print them off hand? They are a nice large round hand."

REMARKS: The best thing we have seen for some time was a 22 feet long by 4 feet deep sign made for a Montreal laundry at a cost of \$50. The letters were carved instead of being sawn out, and just fancy enough to be noticed without detracting from the effectiveness of each letter. They were painted in gold, and mounted on wood, painted black. Such a one can be got in most large cities. For a cheap but effective sign a blue wooden background with white lettering can be made by a good local painter, but to an enterprising business the golden letters glittering in the sun may and do attract new customers, and it is worth our correspondent's consideration whether the best would not pay in the long run. A sign painter gives us the probable cost of a plain but substantial gold-lettered sign.

One, of the dimensions noticed above with a moderate amount of lettering, would cost about \$35. Signs of smaller size would cost a proportionately small sum, and a sign 22 ft. by 4 ft. with blue background and white lettering can be gotten for \$25, and smaller ones for smaller prices.

As to price tickets, the best of these are made by professional ticket painters. There are several men in Montreal and Toronto

who do nothing else but paint these tickets, and similar lettering. They work mostly to order for the city trade. In many houses one of the firm, or an employe, does this work. We know of one firm which bought several sets of different styles of letters. These were carefully cut out. They were laid on Bristol board, and the outline traced in pencil and filled in with India ink, or painted the desired color. This is probably the cheapest way of all. The cardboard may be improved by adding a plain or fancy border, but not too fancy to detract from the strength of the figures. A Montreal ticket painter is sending our correspondent a few samples and prices.—EDITOR GROCER.

INCREASED PEPPER SHIPMENTS.

The following is a statement of shipments of black Singapore and Penang pepper from the Straits, January 1 to January 15:

	1895.	1894.
America, tons.....	200	30
Continent, tons.....	250	70
England, tons.....	10	20
Total.....	460	120

Mamma—"What was the sermon about this morning, Willie?"

Willie—"Well, I guess it was tellin' about cash boys."

Mamma—"What did the minister say about them?"

Willie—"Nothin', but his text was: 'All the days of my appointed time will I wait, till my change comes.'"

WE MAKE AND SELL -



.. SURPRISE SOAP ..

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

A GOVERNMENT RULING.

THE Canadian Government have had under consideration the application of certain Toronto grain handlers for permission to return to Canada, duty free, a quantity of Manitoba wheat now in elevators at Buffalo. The question has been fully considered, and it has been decided that under the law the Government are precluded from assenting to the wishes of the dealers.

Clause 14 of the Customs Act specifies how certain Canadian exports may be admitted free on reimportation. The clause reads as follows:

Any goods or packages being the growth, produce, or manufacture of Canada, and having been exported therefrom and intended to be returned, may be admitted free of duty on being reimported into Canada, provided such goods or packages were entered for exportation and branded or marked by a collector or proper officer of Customs, and are fully identified by the collector or proper officer at the port or place where they are so reimported; and provided, further, that the property in such goods or packages has continued in the person by whom they were exported, and that such reimportation takes place within one year of the exportation thereof.

As there is no Canadian Customs officer at Buffalo, the Government holds that it is legally impossible to allow the grain to be reimported under this clause. Had Buffalo been in the same category as Duluth, the circumstances might have been different. At the latter point large quantities of Manitoba wheat are annually stored. It is placed in sealed bins

or compartments under the supervision of a Canadian Customs officer, who holds the keys of the bins, checks the exact amount of grain elevated into the building, and superintends the discharge of the wheat when it is to be removed from Duluth to Canada.

It is also claimed by the Government that to allow the re-importation of this wheat would be to tacitly sanction an infraction of the coasting laws by permitting American boats to convey Canadian produce from one Canadian port to another.

The decision of the Government has caused no change in the price of wheat in Toronto, but it has the effect of rendering the market firmer.

POOR BUTTER NOT WANTED.

Country merchants who have for years been compelled by local circumstances to take inferior butter, at choice butter prices, in exchange for goods, will be glad to know that the day is rapidly approaching when it will be impossible to sell such butter.

The tastes of the consumers are improving, and they will not take inferior quality.

Merchants will, therefore, have to refuse the butter or buy it at its actual worth.

President Andrew Pattullo, in his annual address to the Dairymen, says:

"It is gratifying to note that the improved taste of the Canadian people has recently given a great impetus to the production of

good butter, either home dairy or creamery, for local markets. The demands of the home trade are a clear intimation to makers that the days for poor butter at a profit are past."

FRAUDULENT FRUIT-PACKING.

A special meeting of the Toronto Retail Fruit Dealers' Association was held on Monday night in Richmond Hall, in order to complete all arrangements with regard to the petition to be presented to the new City Council concerning the fraudulent packing of fruit. It is intended to insist on each packer placing his name on every package, and refraining from placing the finest specimens of fruit on the top. The question of peddling was fully discussed, the general consensus of opinion being that it would be more in the interests, both of purchaser and retailer, if peddling were interdicted. Mr. J. Hull, vice-president, occupied the chair.

THE ESTATE OF H. J. BRAY, Jr.

The affairs of H. J. Bray, jr., who is said, since his recent failure as a fish and fruit dealer in Toronto, to have taken up his residence in a sunnier clime, have not yet been straightened out. Assignee G. H. May, who has the estate in hand, says he will wind it up—that is to say, what there is left of it, which is not much.

FRENCH VS. TURKISH PRUNES.

THE unusual difference of over 1c. between the price of Turkish and French prunes that has ruled recently is causing some comment in Montreal this week.

Last week lots of Bosnia prunes sold at 1c. advance, there being turnovers at 5c., whereas French prunes were inclined to be easy in feeling.

This difference is hard to understand in view of some facts which came under the notice of THE GROCER during the week.

These facts tended to show unmistakably that in very many instances the French fruit was far better value at the money than the Bosnia stock.

Some of the lots of the latter, though in appearance they were much finer than the French article, were not by any means pleasant to the olfactory organ. After an application of hot water also the appearance of the latter was far the best.

The fact remains, however, that the Bosnia fruit secured the advance, and most people attribute the circumstance to their being larger fruit than the French, though the latter when cooked are quite as palatable, if not more so, than the former.

When the new French treaty comes into force, however, it may mean a change in the conditions of the prune trade, as the larger and choicer descriptions of French prunes can then be laid down cheaper than lower grades of their Turkish competitors.

LATE TRADE NOTES.

Burt & Co., grocers, Bracebridge, Ont., have dissolved partnership.

Henry Wilson, grocer, Oakville, Ont., is offering to compromise with his creditors.

W. J. Relyea, dealer in bankrupt stocks, Perth and Brockville, Ont., has assigned to W. A. Campbell, Toronto, with assets amounting to \$20,000 and liabilities totalling \$15,000.

In the matter of R. Hutchinson, insolvent, a final dividend of 18½c. on the dollar has been declared. The liabilities totalled \$4,325.15, while the proceeds from the sale of stock, book accounts, etc., amounted to \$1,109.63.

SUCCESSFUL COLD STORAGE.

Aikenhead & Sloan, Toronto, are meeting with great success in connection with their cold storage warehouse. Following is a copy of a letter recently received by them from the Toronto Coffee House Association:

MESSRS. AIKENHEAD & SLOAN,
Church street, Toronto.

GENTLEMEN,—The poultry placed in your cold storage is turning out very well. The geese are both in appearance and condition as good as fresh. The turkeys, though

slightly discolored, are in good condition. When being got ready for the oven there is no sign of decomposition about the inside. When cooked they are juicy and retain their flavor. Yours truly,

LEE WILLIAMS.

SUGAR STILL LOWER.

Another decline in refiners' prices of ½c. on 500 and 1,000 barrel lots of No. 1 standard granulated was another surprise to the grocery trade in Montreal last week. It caused jobbers a lot of annoyance also, it is claimed, for since the decline was made public they have been asked by customers why they did not get the benefit of the decline.

Of course, this request is ridiculous, for on goods sold early in the week before the decline was established it would be hard to expect jobbers to give their patrons the benefit.

WHY SCOTCHMEN DO NOT GO.

A SCOTCH friend of a contemporary in overhauling his papers recently, found the annexed scrap, which he sends to that paper for publication:

Long years ago, in times so remote that history does not fix the epoch, a dreadful war was waged by the King of Scotland. Scottish valor prevailed, and the King of Scotland, elated by his success, sent for his Prime Minister, Lord Alexander.

"Weel, Sandy," said he, "is there ne'er a King we canna conquer noo?"

"An' it please your majesty, I ken o' a King that your majesty canna vanquish."

"An' who is he, Sandy?"

Lord Alexander, reverently looking up, said: "The King o' Heaven."

"The King of whaur, Sandy?"

"The King of Heaven."

The Scottish King did not understand, but was exceedingly unwilling to exhibit any ignorance.

"Just gang your ways, Sandy, and tell the King o' Heaven to gie oop hi' dominions or I'll come mysel' and ding him oot of them; an' mind, Sandy, ye dinna coom back tae us until ye hae dune oor biddin'."

Lord Alexander retired much perplexed, but met a priest, and, reassured, returned and presented himself.

"Weel, Sandy," said the King, "has ye seen the King o' Heaven, an' what sae He tae oor biddin'?"

"An' it please your majesty, I hae seen aye o' his accredited ministers."

"Weel, an' what sae He?"

"He says your majesty may even hae His Kingdom for the asking o' it."

"Was He soo civil?" said the King, warming to magnanimity. "Joost gang your ways back, Sandy, an' tell the King o' Heaven that for His civility the de'il a Scotchman shall set foot on His Kingdom."

Grocers and General Dealers should
not be without

Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

We want you
to try our
brands.

Wines

Write us
for Prices.

The Ontario Grape Growing
and Wine Mfg. Co.

Box 72. ST. CATHARINES, ONT.



Why

were imported Dairy Salts not represented at the Creameries Convention at Chesley, or the Western Dairymen's Association at Stratford? They always were at previous meetings.

Why stay
away now?

Speakers at these meetings said that

45c. each from your
wholesale house.

IT
RECOMMENDS
ITSELF.

"WINDSOR
DAIRY SALT

is superior to any Salt that can be
imported for butter-making."

Remember this in ordering your spring supply
of Dairy Salt.

Toronto Salt Works

128 Adelaide St. E., Toronto.

City Agents for Windsor Salt Works.

THE WINDOW-DRESSER'S CORNER.

WINDOW dressing is the twin brother of advertising, going together hand-in-hand as they do for the soliciting of business. THE GROCER proposes to make this more a feature of its columns than it has hitherto. The members of the trade can assist us in the premises by forwarding to us from time to time anything of interest that may come in their way bearing on the subject. For instance, should any of them have a particularly well displayed window, let them send a photograph of it to the publishers who will reproduce it in a subsequent issue of THE GROCER.

DIDN'T LIKE SIDEWALK DISPLAYS.

We have frequently commented on the attitude of most magistrates who have persons brought before them charged with stealing goods from shop doors, says British Warehouseman. The Mayor of Stratford-on-Avon has, however, taken a new line in dealing with such cases — one which we do not expect will be generally followed. The culprit was caught red-handed stealing a pair of boots. He pleaded guilty, and excused himself that his own boots were worn out. The Mayor gave the tradesman the usual lecture for putting his goods out so as to tempt people. He then fined the prisoner 5s., and, instead of committing him to prison for default, paid the fine himself and dismissed the man with a caution.

THE VALUE OF WINDOWS.

THERE are but few firms in existence to-day who do not recognize the value of their windows as a direct advertising medium, says Dry Goods Economist.

The art of window-dressing—for it is an art—has reached such proportions that it is to-day one of the leading features of all wide-awake stores.

Having reached its present proportions it should be dignified by the name of a department and receive the treatment due to a department of such importance.

As a department is of little practical value without an experienced head, so should this be given a head—a man fully up to the necessities of the position and fully aware of the possibilities as well.

It is false economy, but an economy (?) that too many merchants are practising, that leads to the employment of a man inexperienced, inartistic and entirely unfit for this position.

Related so closely to the advertising account as this department is, the same general principles should apply to both. Many a merchant who gives attention to his advertising, placing it where he gets the best returns from the outlay, knows that this is not

accomplished through the cheapest mediums.

So in window dressing; and it would be far better to leave it to the department clerks, who at least are acquainted with the goods they handle, than to create this department and place it under the management of some inexperienced, unfit man, simply on account of price. A good window dresser has become a necessity, and the staff of no up-to-date store can be considered as complete without one.

Another great mistake made by many houses in connection with their window dressing is the way they hamper their trimmer by neglecting to provide him with the necessary fixtures on the score of expense. It is not meant by this that a costly set of new fixtures is necessary for good displays, although they may be desirable, but that, at least, common fixtures be provided for the use of the trimmer, and he be not left or expected to make them out of barrel-hoops, packing cases and rolling boards, as is too frequently the case.

Complete sets of up-to-date window fixtures can now be obtained at comparatively slight expense, and the durability of such fixtures and the time they save in the making of a display, as well as the attractiveness they add to the completed trim, more than counterbalance the slight outlay required.

This indisposition to spend money on windows noted in many cases is traced back to a professed inability to see direct results, which a keen business man always claims should follow any outlay. If a merchant, running his windows on the slipshod, shortsighted policy of dirty, ill-trimmed windows would make the necessary outlay and place a competent man in charge of this department, he would quickly perceive such direct results as would forever insure that manager's receiving whatever he asked for in the form of new fixtures, stands or figures. As a department cannot sell goods unless the right goods are provided, so a window trimmer should not be expected to turn out artistic displays unless provided with suitable fixtures and given the goods wherewith to work.

This question of stock is another important one, as there is much needless friction existing between the window trimmer and department managers, especially those of dress goods and silks.

Although these departments receive the greatest benefits from well-dressed windows, in many cases their buyers always make a vigorous kick over the displays of their lines, claiming that it damages the goods, overlooking the fact that the direct results of such displays would cover any slight loss due to damage received in the display four

times over, to say nothing of the indirect results, such as customers attracted to the store, comments of passers-by, etc.

Give, therefore, to your windows during the new year, first, a competent trimmer; next, provide suitable fixtures for his use, and, lastly, allow him full swing of the store for the selection of goods for his displays, guiding him, of course, in the same by your knowledge of what is desirable and seasonal.

“SILICO”

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

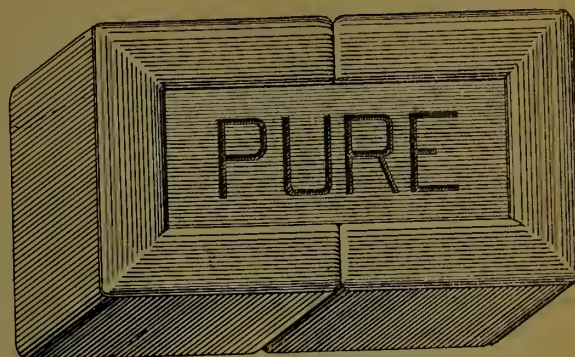
Richards' Pure Soap

It now being used in all the leading
Hospitals and Public Institutions.

It being 99% Pure and

... SUPERIOR TO ALL OTHERS

PAYS THE DEALER 30% PROFIT.



FOR SALE BY ALL
WHOLESALE GROCERS.

To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of \$125 per month and all traveling expenses. Will be open for engagement Feb. 1st, 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 391, Vancouver, B.C., (Member of North-West Travelers' Association.) (4)

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Have not a single peer
in Canada for Strength,
Purity, and Flavor.

Are 50 per cent better
value than any other ex-
tract for same money.

Try them and be con-
vinced.



The F. F. Dalley Co., Ltd.,
HAMILTON

Sole Manufacturers.



British Columbia Salmon

"BALMORAL"

BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

NEW YEAR ! NEW YEAR !!

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins
(2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb.
baskets. Try a
sample basket. Write for Quotations.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

Teas! Teas!! Teas!!!

We offer to the Trade a
complete assortment of
Teas of all qualities.

Black Teas, Japan Teas
Gunpowder Teas

of all grades and prices. We recommend specially

OUR "VICTORIA" AND "PRINCESS LOUISE" JAPAN TEAS

Quality Unsurpassed for Price.
Write for Samples.

in 5, 10, 20, 30, 40, 50 and 60 lb. Packages.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

A DEMAND of assignment has been made in the case of Francois Porcheron, trader, St. Henri de Montreal Que.

Thomas Hicks, grocer, Essex, Ont., has assigned to W. D. Beaman.

W. G. Taylor, grocer, Toronto, Ont., has assigned to Henry Barber & Co.

James Collins, general store, Sydenham, Ont., has assigned to M. Tovell.

D. Lavery, general store, Kirkfield, Ont., has assigned to J. W. Lawrence, Toronto.

G. Tremblay, miller, Ancienne Lorette, Que., has compromised at 50c. on the dollar.

H. J. Bray, jr., wholesale fruit and fish, Toronto, has assigned to Geo. H. May, Toronto.

Octave Vezina, grocer, Quebec, Que., has assigned. The creditors will meet on January 28.

Daniel McGregor, general store, Morewood, Ont., has compromised at 50c. on the dollar.

Chas. Desmarteau has been appointed curator of the grocery stock of L. G. Thouin, Montreal.

The affairs of Lemieux & Co., general store, Chicoutimi, Que., are reported embarrassed.

A meeting of the creditors of Gustav Joly, general store, St. David, Que., has been called.

O. De Lisle, general store, St. Casimir, Que., is offering to compromise at 60 cents on the dollar.

The stock of P. Therien, Jr. & Cie., general merchants, Ste. Antoine Abbe, Que., is under seizure.

There is a demand of assignment in the case of E. Bourgouin & Co., general store, St. Flavie Station, Que.

Jas. F. Desjardins, fruit, Montreal, Que., has assigned. N. W. Smith has been appointed provisional guardian of the estate, and the creditors will meet on January 25.

PARTNERSHIPS FORMED AND DISSOLVED.

H. Barcelo & Co., grocers, Montreal, Que., have dissolved.

The Foam Yeast Co., of Toronto (Ltd.), has obtained a charter.

The Natural Gas and Oil Co., Toronto, is applying for a charter.

Louis Regnier and Charles Regnier have been registered proprietors of Regnier & Frere, grocers, Iberville, Que.

Daniel S. Hislop and James H. Hunter have been registered proprietors of Hislop & Hunter, produce, Montreal.

Loiseau & Co., biscuit manufacturers, Montreal, Que., have dissolved partnership. They have been succeeded by Wasson & St. Germain.

SALES MADE AND PENDING.

E. Robillard, grocer, Montreal, Que., has sold out to E. Lacroix.

H. Barcelo, grocer, Montreal, has sold out to Morin & Lamelin.

The general stock of Miss M. B. Lang, Golden, B. C., is advertised for sale.

The business of A. Moyer, general store, Mildmay, Ont., is advertised for sale.

The general stock of Reid & Co., Port Dover, Ont., has been advertised for sale.

J. K. McLennan, general store, Holland, Man., has sold out to J. M. McLachlan

The bailiff is advertising for sale the stock of Mary A. P. Meeking, groceries, Toronto.

The stock of F. E. McCormack, grocer, St. Thomas, Ont., has been advertised for sale by auction.

CHANGES.

C. O'Neil, Ingersoll, Ont., is starting business as a grocer.

Robert Hamilton, confectioner, Atwood, Ont., has been succeeded by M. J. McCoy.

H. B. Denike, grocer, Campbellford, Ont., has been succeeded by G. W. Thomas & Co.

FIRES.

The warehouse and grain elevator of R. S. Hodgins, at Lucan, Ont., have been destroyed by fire.

The premises of Johnston, Ballantyne & Co., grocers, Sherbrooke, Ont., have been damaged by smoke and water. Insured.

DEATHS.

Denis McCarthy, of D. McCarthy & Co., fruits, Montreal, is dead.

A. M. Smith, of Smith & Keighley, wholesale grocers, Toronto, is dead.

AN ATTRACTIVE CALENDAR.

Laporte, Martin & Co.'s (Montreal) calendar for 1895 is one of the best of the year. It contains a large, delicately colored figure of a charming girl in yachting costume, taking an afternoon cup of tea, no doubt one of their popular Japan brands, "Victoria" or "Princess Louise." The picture, which is copyrighted, was lithographed in England, and will make an attractive addition to the decorations of any store. Copies will be sent to subscribers of THE GROCER, who have not yet got one, on receipt of a postal card.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Any Grocer

Who has not yet had a trial box of our

Gold Medal Baking Powder

Should send at once for one.
Orders are being repeated daily.

$\frac{1}{4}$ lb. Paper Packages. $\frac{1}{2}$ lb. Paper Packages.
5 and 10 lb. Boxes.

Our Spices and Coffees are giving best satisfaction.

G. F. MARTER & SON

Manufacturers of

BARTON'S BAKING POWDER.

PHOENIX MILLS

1--3 Jarvis St.,

TORONTO

SOME CAUSE FOR SATISFACTION.

While the finally revised Dominion trade returns for the fiscal year of 1894 show an aggregate falling off in the total trade of over \$6,500,000, yet it is by no means like drawing blood from a stone to extract from these returns some amount of satisfaction.

And that is, that exports which were the produce of Canada showed but a small decline; only, in fact, a little more than one per cent.

The cause of the decrease of nearly 8 per cent. in the goods entered for home consumption is not far to seek. Retailers, departing from the old system of reckless buying, have been curtailing their purchases. The wholesalers, if they wished to avoid having their warehouses stocked with goods that would be left over till the next season and depreciate in value, had, of course, to follow suit. Such a course must necessarily be reflected in the trade returns of the country.

Had this course not been taken, the trade returns of the country would have been swelled at the expense of the financial standing of the business men of the country.

THE C. T. BENEFIT SOCIETY.

The annual meeting of the Commercial Travelers' Benefit Society was held in the rooms of the association, Toronto, Saturday evening, Thomas Dunnet, the president, in the chair. The report of the Board of Management was most satisfactory in every respect. It showed an increase in the membership of the society, and also that after paying all death claims the sum of \$2,500 had been added to the reserve fund, which now amounts to \$25,000. The Board of Management, elected by acclamation last December, is as follows: Thomas Dunnet, president; Mayor Kennedy, treasurer; Mr. R. H. Crean, vice-president; trustees, Messrs. R. L. Patterson, Joseph Bonnick, S. R. Wickett, Joseph Taylor, H. Goodman, John A. Ross, T. M. Bayne, W. B. Dack and H. Lamont.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity of our Royal Dandelion Coffee has attracted has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Kelghley, Manager,
468 King st West. Telephone 1610.



Decorate Your Window

... WITH ADAMS'

Tutti Frutti Beautiful Hanger Signs

Ask your wholesale man for them
or send postal card to

ADAMS & SONS CO.,

11 and 13 Jarvis St., TORONTO, ONT.

CONDENSED MINCE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BRUSHES...

ROOMS

ALL GOODS BRANDED

"BOECKH"

Send for
Price List.

Are strictly as represented and will
give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.



The Great Muscle-Former

The NUTRITIOUS ELEMENTS of BEEF that
make MUSCLE, SINEW, and give STRENGTH
are supplied by

Johnston's Fluid Beef

LARGELY USED BY ATHLETES WHEN TRAINING.

ORDER
IVORY BAR
SOAP

Silver Gloss
STARCHASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch



Pure Rice Starch

Pulverized Starch



SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Beware of Imitations

Every package bears
our name

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1	
z.: 1/2 gro., 2 oz., or 1/2 gro., 4 oz.	
Per gross	
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD, per lb	
1 lb packets	0 17
1/2 lb "	0 17
Reckitt's Square Blue, 12-lb.	
box	0 17
Reckitt's Square Blue, 5 box	
lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	33 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

Per doz	
Apples, 3's.	\$1 00 \$1 10
" gallons.	2 65 2 80
Blackberries, 2's.	1 75 2 00
Blueberries, 2's.	1 00 1 10

Beans, 2's.	0 85	0 95
Corn, 2's.	0 85	0 95
Cherries, red pitted, 2's.	2 00	2 25
Peas, 2's.	0 85	95
" Sifted select.	1 45	
Pears, Bartlett, 2's.	1 75	
" Sugar, 2's.	1 50	
Pineapple, 2's.	1 75	2 00
" 3's.	2 40	2 50
Peaches, 2's.	2 00	2 25
" 3's.	3 00	3 25
Plums, Gr Gages, 2's.	1 85	2 00
" Lombard.	1 50	1 60
" Damson Blue.	1 50	1 60
Pumpkins, 3's.	0 85	0 95
" gallons.	2 10	2 25
Raspberries, 2's.	1 75	1 85
Strawberries, choice 2's.	1 90	2 10
Succotash, 2's.	1 40	
Tomatoes, 3's.	0 85	0 90
"Golden" Finnan Haddies	1 30	1 40
"Thistle" Finnan Haddies	1 30	1 40
lobster, tails.	2 25	
" flats.	2 30	2 35
" Impr'l Crown flat	2 40	
Mackerel.	1 00	1 10
Salmon, Sockeye, tails.	1 30	1 35
" flats.	1 55	
" Cohoes.	1 10	1 20

Sardines Albert, 1/2's tins	13
" 1/4's "	20
Sportsmen, 1/2's genn-	
opener, fine French high grade, key	12 124
Sardines, key opener, 1/2's.	104
" Exq. fine Fr'ch, k.op. 1/2's.	11 114
" " " 1/2's.	104 11
" " " 1/2's.	184 19
Sardines, Other brands, 9 1/2's	11 16 17
Sardines P & C, 1/2's tins.	23 25
" 1/4's "	33 36
Sardines Amer, 1/2's	64 8
" 1/4's "	9 11
" Mustard, 1/2 size, cases	
50 tins, per 100	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipper Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	

Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	...
Preserved Bloaters.	1 85	1 90
Real Finndon Haddock.	1 85	1 90

CANNED MEATS.

(CANADIAN)

Comp Corn Beef 1 lb cans	\$1 50	\$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
" " 2 "	2 60	2 60
" " 4 "	3 40	3 50
" " 6 "	4 80	5 00
" " 14 "	2 75	2 80
Minced Collops, 2 "	2 60	2 65
" " 4 "	3 40	3 50
" " 6 "	4 80	5 00
" " 14 "	2 75	2 80
English Brawn 2 "	2 60	2 65
Camb Sausage 1 "	2 60	2 65
" 2 "	4 00	4 00
Soups, assorted 1 "	1 50	1 50
" 2 "	2 25	2 25
Soups and Boull 2 "	1 80	1 80
" 6 "	4 50	4 50

**ACME
SLICED
BEEF.**No. 1 tins,
key, 2 doz.,
per doz., \$3.00**CODFISH.**

BEARDSLEY'S

SHREDDED.

2 doz. pkgs,
per doz., 90c.**CHEWING GUM.**

ADAMS & SONS CO.

To Retailers

Tutti Frutti, 36 1/2 bars	\$1 20
Pepsin Tutti Frutti, 23 5c pk'ts	0 75
Nerve Food Tablet, 86 5c bars	1 20
Orange Blossom	150 piece 1 00
(Each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo (180 pieces)	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c bars	1 20
Sappota 150 pieces	0 90
Sweet Fern 230 "	0 75
Black Jack 115 "	0 75
Red Rose 115 "	0 75
Magic Trick 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 "	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic	
Tutti Frutti Girl	800 pieces 6 00
Sign Box (new)	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c pkgs, per jar	3 70

CHOCOLATES & COCOAS

OADBURY'S.

Per doz	
Cocoa essence, 3 oz. pkgs.	\$1 65
per lb	
Mexican chocolate 1/2 & 1/2 lb pkgs	0 40
Rock chocolate, loose	0 37 1/2
" 1-lb tins	0 40
Cocoa nibs, 11 lb tins	0 30

TODHUNTER, MITCHELL & CO'S

Per lb	
Chocolate—	
French, 1/2's...	6 and 12 lbs... 0 30
Caraccas, 1/2's...	0 35
Premium, 1/2's	0 30
Sante, 1/2's...	0 26
Diamond, 1/2's...	0 22
Sticks, gross boxes, each	...

CHAS. SOUTHWELL & CO.'S High-class **Jams Jellies and Marmalades**

**MANY NEW
CUSTOMERS**

Are writing for
quotations of

SOUTHWELL'S GOODS

And our sales for 1894 were
more than double 1893.

If you are not handling them please
drop us a line.



Something New

**NELSON'S CONCENTRATED JELLIES
NELSON'S BRILLIANT GELATINE**

Always Reliable

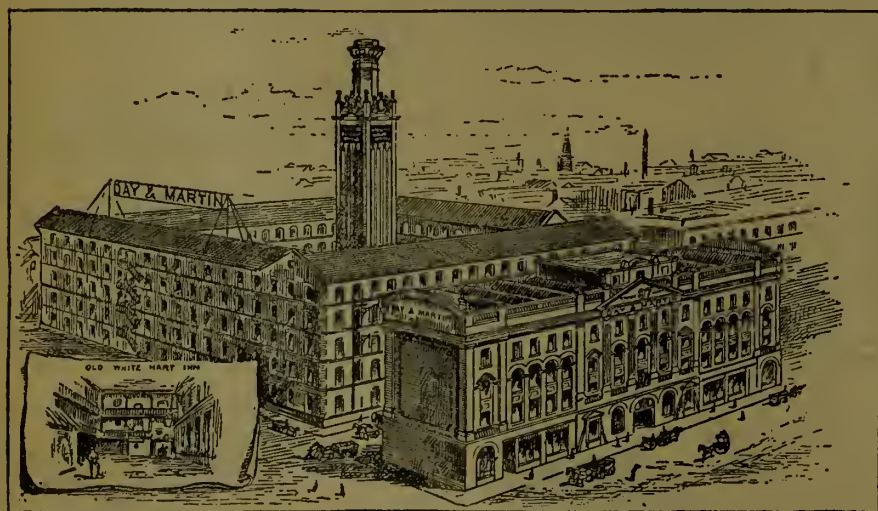
**CADBURY'S COCOA ESSENCE
CADBURY'S MEXICAN CHOCOLATE**

Prices, etc., of the Agents :

FRANK MAGOR & CO.,

16 St. John Street, MONTREAL.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

97

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

JAMS AND JELLIES

In Glass, Tin and Wood.

Get Our Prices.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homopap'te, 8 & 14 lbs 30
 " Pearl " " 25
 " London Pearl 12 & 18 " 22
 " Rock " " 30
 " Bulk, 1n bxs. 18
 Royal Cocoa Essence, packages.. 1 40

Cocoa—
 Case of 112 lbs each 0 35
 Smaller quantities 0 37

FRY'S
 (A. P. Tippet & Co., Agents)
 Chocolate—
 Carracas, 1/2's, 6 lb. boxes 0 40
 Vanilla, 1/2's, " " 0 40
 "Gold Medal" Sweet, 6 lb bxs. 0 30
 Pure, unsweetened, 1/2's, 6 lb bxs. 0 40
 Fry's " Diamond 1/2's, 6 lb bxs. 0 26
 " Fry's " Monogram, 1/2's, 6 lb bxs. 0 26

Cocoa—
 Concentrated, 1/2's, 1 doz in box... 2 40
 " " " " " 4 50
 " " " " " 8 75
 Homopap'te, 1/2's, 14 lb boxes... 0 34
 " " " " " 1 lb, 12 lb boxes... 0 34

JOHN P. MOTT & CO'S
 R. S. McIndoe, Agent, Toronto.)
 Mott's Broma per lb \$0 80
 Mott's Prepared Cocoa 32
 Mott's Homopap'te Cocoa (1/2's) 45
 Mott's Breakf. Cocoa (in tins) 30
 Mott's No. 1 Chocolate 28
 Mott's Breakfast Chocolate... 28
 Mott's Caracac Chocolate... 40
 Mott's Diamond Chocolate... 22
 Mott's French-Can Chocolate 18
 Mott's Navy or Cooking Choc 27
 Mott's Cocoa Nibbs 35
 Mott's Cocoa Shells 5
 Vanilla sticks, per gross 40
 Mott's Confec Chocolate 21c-43
 Mott's Sweet Choc. Liquors 19c-30

OWAN COCOA AND CHOCOLATE CO.
 Hygienic Cocoa, 1/2 lb tins, per
 doz \$3 75
 Cocoa Essence, 1/2 lb tins, per doz 2 25
 Soluble Cocoa, No. 1 bulk, per lb 20
 Diamond Chocolate, 12 lb boxes,
 1/2 lb. cake, per lb 22 1/2
 Royal Navy Choc., 12 lb. bxs, 1/2 lb.
 cake, per lb 30
 Mexican Vanilla Chocolate, 12
 lb. boxes, 1/2 lb. cake 35

WALTER BAKER & CO'S
 Chocolate—
 Premium No. 1, bxs 12 lbs each... 45
 Baker's Vanilla in bxs 12 lbs each 60
 Caracac Sweet bxs 6 lbs each ... 40
 Best Sweet in bxs, 6 lbs. each... 28
 Vanilla Tablets, 416 in box, 24 bxs
 case, per box, net 4 28
 German Sweet Chocolate—
 Grocers' Style, 1n bxs 12 lbs each 28
 Grocers' Style, 1n boxes 6 lbs each 28
 8 Cakes to the lb., in bxs, 6 lbs ea. 28
 Soluble Chocolate—
 In canisters, 1 lb., 4 lb., and 10 lb. 55
 Breakfast Cocoa—
 In bxs 6 & 12 lbs., each, 1/2 lb., tins 52

RENSDORP'S. doz.
 Royal Dutch, 1/2's, cases 4 doz ... \$2 40
 " " " " " 4 50
 " " " " " 1 " ... 8 50

CHOCOLAT MENIER.

Cases of In 12
 10x12 lb 1b bxs
 Vanilla—
 Yellow wrapper, p.lb. \$0 34 \$0 36
 Chamois " " 43 48
 Pink " " 50 56
 Blue " " 58 66
 Triple Vanilla—
 Green wrapper " 50 56
 Lilas " " 58 66
 Bronze " " 65 74
 White " " 73 83
 Unsweetened—
 Blue Premium " 38 42

Pastilles—
 Yellow wrapper " 40 45
 Croquettes—
 Yellow wrapper " 45 50
 Fingers—
 Yellow wrapper " 36 40

COFFEE.

GREEN. c. per lb
 Mocha 28 33
 Old Government Java 25 35
 Rio 20 22
 Plantation Ceylon 29 31
 Porto Rico 24 28
 Guatemala 24 26
 Jamaica 22 20
 Maracaibo 24 24
 Caracacoma, 1 & 2 lb. tins asstd. 33
 TODHUNTER, MITCHELL & CO'S
 Excelsior Blend 34
 Our Own " 32
 Jersey " 30
 Laguayra " 20
 Mocha and Java 35
 Old Government Java 30 32 36
 Arabian Mocha 35
 Maracaibo 30
 Santos 27 28

DRUGS AND CHEMICALS

Alum lb \$0 02 \$0 03
 Bine Vitriol 0 06 0 07
 Brimstone 0 03 0 03
 Borax 0 19 0 14
 Camphor 0 65 0 70
 Carbolic Acid 0 30 0 50
 Castor Oil 0 07 0 08
 Cream Tartar 0 25 0 28
 Epsom Salts 0 02 0 02 1/2
 Paris Green 0 16 0 17
 Extract Logwood, bulk
 " boxes 0 15 0 17
 Gentian 0 10 0 13
 Glycerine, per lb 0 17 0 20
 Hellebore 0 16 0 17
 Iodine 5 60 6 00
 Insect Powder 0 26 0 30
 Salpêtre 0 08 1/2 0 09
 Soda Bicarb, per keg 2 50
 Sal Soda 1 18 1 25
 Madder 0 12 1/2 ...

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz \$0 75
 " " " " " 1 1/2 oz. 1 25
 " " " " " 2 2 oz. 1 75
 " " " " " 3 3 oz. 2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.
 per doz
 Fluid Beef—No. 1, 2 oz tins \$3 00
 No. 2, 4 oz tins 5 00
 No. 3, 8 oz tins 8 75

Fluid Beef—No. 4, 1 lb tins 14 25
 No. 5, 2 lb tins 27 60
 Staminal—2 oz bottles 3 00
 4 oz " 6 00
 8 oz " 9 00
 16 oz " 12 75
 Fluid Beef Cordial—20 oz. bottles 15 00
 Milk Granules, in cases 4 doz... 6 00
 Milk Granules with Cereals—
 in cases 4 doz 5 00

FRUITS

FOREIGN c per lb
 Currants, Provincials, bbls... 5 1/4
 " " " " " 3 1/4
 Filiatras, bbls 4 1/4
 " " " " " 4 1/2
 Currants, Patras, bbls 4 1/2
 " " " " " 5 1/2
 " " cases 5 1/2
 Vostizzas, cases... 5 1/4
 Panarete (cases) 8 1/2
 Dates, Persian, boxes, 5 1/2
 Figs, Eleme, 14 oz. 9 10
 " " 10 lb 9 11 1/2
 " " 18 lb. 15 15
 " " 28 lb. 17 17
 " taps 4 5
 Prunes, Bosnia, cases 5 1/2
 " Anchor C, " 0
 " " E, " 0
 " " G & J, cases... 0 5 1/2
 Raisins, Valencia, off-stalk. 4 1/2
 Fine off-stalk 4 1/2
 Selected 5 1/2
 Layers 6 7
 Raisins, Sultanas 5 1/2
 " Cal. Loose Muscatele
 50 lb. boxes 5 1/2
 " Malaga: per box
 London layers 2 25
 Imperial cabinets 2 25 2 55
 Fancy Vega boxes 2 25
 Black baskets
 Blue "
 Dehesas boxes 75
 Lemons, Floridas 3 00 3 50
 " Me-sinas 3 00 3 50
 Oranges, Floridas 3 00 3 50

DOMESTIC
 Apples, Dried, per lb 5 5 1/2
 do Evaporated 7 7 1/2

FOOD

per bbl
 Split peas \$3.75
 Pot barley per 49-lb. packet 3.75
 Pearl barley, XXX \$2.25
 ROBINSON'S BARLEY AND GROATS.
 per doz
 Patent barley, 1/2 lb. tins \$1.25
 " " " " " 2 25
 Patent groats, 1/2 lb. tins. 1 25
 " " " " " 2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto
 50 to 60 dy basis 1 85 1 90
 40 dy 1 90 1 95
 30 dy 1 95 2 00
 20, 16 and 12 dy 2 00 2 05
 10 dy 2 05 2 10
 8 and 9 dy 2 10 2 15
 6 and 7 dy 2 25 2 30

5 dy 2 45 2 50
 4 dy A P 2 45 2 50
 3 dy A P 85 2 90
 4 dy C P 2 35 2 40
 3 dy C P 3 05 3 10

HORSE NAILS:
 Canadian, dis. 60 per cent

HORSE SHOES:
 From Toronto, per keg. 3 80

SCREWS: Wood—
 Flat head iron 80 p.c. dis
 Round " " 75 p.c. dis
 Flat head brass 77 p.c. dis
 Round head brass 72 1/2 pc.

WINDOW GLASS: [To find out what
 break any required size of pane comes
 under, add its length and breadth to-
 gether. Thus in a 7x9 pane the length
 and breadth come to 16 inches; which
 shows it to be a first-break glass, i.e.,
 not over 25 inches in the sum of its
 length and breadth.]
 1st break (25 in and under) 1 15
 2nd " (26 to 40 inches) 1 30
 3rd " (41 to 50 ") 2 30
 4th " (51 to 60 ") 3 20
 5th " (61 to 70 ") 3 50

ROPE: Manila 0 09 1/2 0 10
 Sisal 0 06 1/2 0 07

AXES, Per box, \$6 to \$12.

SHOT: Canadian, dis 1 1/2 per cent.

HINGES: Heavy T & strap... 0 04 1/2 0 05
 " Screw, hook & strap 0 03 1/2 0 04

WHITE LEAD: Pure Ass'n guarantee
 ground in oil.
 25 lb. irons per lb ... 0 04 1/2
 No. 1 " " 0 04
 No. 2 " " 0 03 1/2
 No. 3 " " 0 03 1/2

TURPENTINE: Selected pack-
 ages, per gal. 0 30 0 40

LINSEED OIL: per gal., raw... 0 53
 Boiled, per gal. 0 56

GLUE: Common, per lb., 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt \$4 00
 Star Standard, 12 qt 4 50
 Milk, 14 qt 5 50
 Round bottomed fire pail, 14 qt. 5 50
 Tubs, No. 1 15 50
 " 2 13 25
 " 3 11 00
 Fibre Butter Tubs (30 lbs) 4 50
 Nests of 3 3 40
 Keelers No. 1 10 00
 " 2 9 00
 " 3 8 00
 " 4 7 00
 Milk pans 3 25
 Wash Basins, flat bottoms 3 25
 " " round " 3 50
 Handy dish 3 50
 Water Closet Tanks 18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1/2's. 2 20
 Jellies, extra fine 1/2's 2 25

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade, per doz.	\$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 10
Raspberry " "	2 10
Black Currant " "	1 90
Red Currant " "	1 53 to 1 87
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs per lb	0 20

MINCE MEAT.

Condensed, per gross, net \$12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" 1/2 " "	0 42
" 3/4 " "	0 45
Round tins—	
F.D., 1 lb. tins	0 25
" 1/2 " "	0 27 1/2
" 1 lb. jars, per jar	0 75
" 1 " "	0 25
" 1 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	\$0 40
" 1/2 " "	0 42
" 3/4 " "	0 45
Round tins—	
F.D., 1 lb. tins	0 25
" 1/2 " "	0 27 1/2
" 1 lb. jars, per jar	0 75
" 1 " "	0 25

NUTS.

Almonds, Tarragona	12 1/2 14
" Formigetta	12 1/2 14
Almonds, Shelled Valencia	25 30
" " Jordan	40 45
" " Canary	20 23
Brazil	11 11 1/2
Cocoanuts, per 100	\$4 50 \$5 50
Filberts, Sicily	9 10 1/2
Pecans	10 11
Peanuts, roasted	10 12
" green	7 10
Walnuts, Grenoble	13 14
" Naples, cases	11 12
" Marbots	11 12
" Bordeaux	8 10

RICE, ETC. Per lb

Rice, Aracan	3 1/2 3 3/4
" Patna	4 1/2 4 3/4
" Japan	5 5 1/2
" Imperial Secta	5 1/2 5 3/4
" extra Burmah	3 1/2 3 3/4
" Java extra	6 1/2 6 3/4
" Gennine Carolina	9 1/2 10
Grand Duke	6 1/2 6 3/4
Sago	4 1/2 4 3/4
Taploca	4 1/2 4 3/4
Goathead (finest imported)	6 1/2

SPICES.

GROUND	Per lb.
Pepper, black, pure	\$0 12 \$0 14
Pepper, white, pure	20 28
" fine to superior	10 5
Ginger, Jamaica, pure	25 27
" African	16 18
Jassia, fine to pure	20 25
Cloves	18 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 120
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 30

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6 1/2
Beeson's Satin, 1-lb. cartoons	4 1/2
No. 1 White	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2

Rice Starch—

Edwardsburg No. 1 White, 1-lb. cartoons	1 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	1 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8 1/2
PURE	6-lb. bxs., sliding covers (12 bxs. each crate)	9
CORN STARCH	36-lb. bxs., 123-lb. bxs.	7 1/2
OSWEGO	40-lb. bxs., 1-lb pkgs.	8
ONTARIO	36-lb. to 45-lb. bxs.	8
STARCH	6 bundles	6 1/2
STARCH IN	Silver Gloss	8
BARRELS	Pure	7

SUGAR.

Granulated	c. per lb
Paris Lump, bbls and 100 lb. bxs	3 1/2 3 3/4
Extra Ground, bbls	5 1/2
Powdered, bbls	4 1/2 5 1/2
Extra bright refined	3 1/2 3 3/4
Bright Yellow	3 1/2
Medium	3 1/2
Dark yellow	3 1/2
Raw Demarara	2 1/2 3

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon
Dark	bbls. 1/2 bbls
Medium	25 30
Bright	30 35
Very Bright	50 60
Redpath's Honey	40 40
" 2 gal. pails	1 25
" 3 "	1 50
MOLASSES.	Per gal
Trinidad, in puncheons	0 32 0 35
" bbls	0 36 0 37
" 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 25 0 30
Porto Rico, hdds	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb
Do. 2, 6-16 and 3 lb bars	5 1/2
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	\$4 75
----------	--------



Eclipse, 3 lbs	3 30
Everyday, 12 oz	\$4 50
Morse's Best, 12 oz	4 50



SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Per Box.	
Richards' Pure Soap, 100 bars	\$5 00
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dust, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 40
Family, 25 bars, 2 1/2 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 20

Per Doz.	
White Castile Bars, 2 doz., wood	75
Oatmeal, 2 doz., wood	75
Venus, 1 doz., paper	75
Water Queen, 1 doz., paper	40
Ocean Foam, 1 doz., paper	75
Pure Coco, 1 doz., paper	25
French Mottled Castile, 1 doz., paper	50
French White Oatmeal, 1 doz., paper	50
Trans. Glycerine, 1 doz., paper	40
Trans. " Bar, 2 doz., wood	75

33 1/2 per cent. Glycerine, 1 doz., paper	1 50
Carbolic Glycerine, 1 doz., paper	1 00
Sulphur, 1 doz., paper	1 00
Rose Trans., 1 doz., paper	75
Peach Blossom Comp., 1 doz., paper, (Milled)	1 25
All Healing Tar, 1 doz., paper	1 00
Oatmeal Bouquet, 1 doz., paper (Milled)	75
Glycerine	25
Mottled Castile, 1 doz., paper	40
White Oatmeal, 1 doz., paper	40
Apple Bloom, 1 dozen, paper (Milled)	75

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz. p box	4 00
Royal City, 3 lb. bar, per lb.	0 05
Peerless, 2 1/2 lb. bar, "	0 43
Genuine Electric, 72 bars, per bx	2 50

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold	59c
Bar, 8's	57
Ingots, rough and ready, 8's	49
Laurel, 3's	47
Brier, 7's	44
Index, 7's	47
Honeyuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid per lb	
Beaver, 12 oz., smooth, 3x12, 5c	
and 10c cuts, 12 lb butts	61c.
Do. 8 oz. R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz. R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb butts	58
Prince George, 8 1/2 lb caddies	47
Teumseh, 9 to 1 lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s	50
3rds	50

Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to 1 lb, 18 lb caddies	42
Cut Tobacco, Smoking—	
Silver Ash, 1-sths, 5 lb boxes	82
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Size	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bonquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	60 00
" " Conchas de Regalla	60 00
" " Bonquet	55 00
" " Pins	55 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION OUT TOBACCO WORKS MON-

TREAL.

CIGARETTES. Per M.

Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

OUT TOBACCOES. per lb

Puritan, tenths, 5 lb. boxes	70
Old Chum, ninths, 5 lb box	75
Old Virgin, 1-10 lbpgk, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	78

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs	58
" " 8s. " 16	68
" " 8s. R. & R. 12 1/2	68
" " 7s. R. & R. 14 1/2	58
" " 7s. Solace 14 1/2	58
" " 8s. R. & R. 16	58
" " 8s. Solace 16	58
O. V. - plug 8s. Twist 16	68
O. V. - " 8s. Solace 17 1/2	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1... \$1 50
" " " "	" " 1 70
Pails, 2 hoops, clear	No. 2... 1 40
" " " "	" " 1 60
" " " painted	" " 1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	\$1 90 2 00
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

Matches, 5 case lots, single case

Parlor	1 70 \$1 75
Telephone	3 30 3 50
Telegraph	3 50 3 70
Safety	4 00 4 20
French	3 00 3 10
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10
Mops and Handles, comb	1 25
Butter tubs	\$1 60 \$3 60
Butter Bowls, crates as'd	3 60

OILS

Samuel Rogers & Co.
TORONTO

CHOCOLAT MENIER



The California
Mid-Winter Fair
was no exception to
the rule:

CHOCOLAT MENIER

there received the
**HIGHEST AWARD--
DIPLOMA OF HONOR.**

The best cup of Chocolate you ever tasted
can be had ONLY by using

CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

TAKE one of the six sticks (in each half-pound package), break it into small pieces and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for

CHOCOLAT MENIER

Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on
sale send his name
and your address to
C. ALFRED CHOUIL-
LOU, Canadian
Branch, 12-14 St.
John Street, Mon-
treal.



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada

ESTABLISHED 1882.

ARMSTRONG & COMPANY

EAST LIVERPOOL, OHIO.

General Commission Merchants
and General Agents for the

MANUFACTURERS OF THE U.S. DIRECTORY

Prices quoted on ANY ARTICLE manufactured in the United States. No middle profits. We can save you money. Try us. Write us. We have the information. Send for circular.

ESTABLISHED 1882.

MANUFACTURERS OF THE U. S. DIRECTORY 1894-1895.

Gives the names and addresses of the MANUFACTURERS OF EVERY ARTICLE made in the United States. Each article classified. Over 30,000 articles are represented, and 500,000 manufacturers' names are contained in this work. 2,000 octavo pages; weighs 12 lbs. Cloth bound. Invaluable for Circular Advertising. Also, Trade Lists furnished for any line of trade. Send for circular.

Gen. Agents: **ARMSTRONG & COMPANY**
East Liverpool, Ohio.

ESTABLISHED 1882.

Addresses Furnished

We furnish LISTS of the NAMES and ADDRESSES of manufacturers, wholesale and retail dealers in ANY line of trade, in any State or Territory of the U. S. for Circular Advertising; also, addressed envelopes, wrappers, etc. Send for circular.

ARMSTRONG & COMPANY, East Liverpool, Ohio.
General Agents for "The Manufacturers of the U. S. Directory."

ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool,
Halifax,
and Portland Mail Service.

After Nov. 18 the Mail Service will
be continued for the Winter 1894-5, from
Portland and Halifax, as under:



STEAMSHIPS.	From Portland	From Halifax
NUMIDIAN	Jan. 31..	Feb. 2
MONGOLIAN.....	Feb. 14..	" 16

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part, where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

RATES OF PASSAGE:—Cabin, \$45 and upwards, according to Steamer, location of and number of persons in Stateroom. Second Cabin, \$30; Return, \$55.

Steerage to or from Liverpool, London, Glasgow, Belfast or Londonderry, \$15.

H. & A. ALLAN, Gen. Agents, Montreal.

or **H. C. BOURLIER, 1 King St., Toronto.**

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

THERE IS
ONLY ONE

“**GENUINE**”

Flint Lamp Chimney

That heat will not break, and we are the people who sell it.
Every chimney is wrapped and labeled.

GOWANS, KENT & CO. - Toronto.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for
J. B. McLEAN Publishing Co., Toronto.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

Oakey's

‘WELLINGTON’

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO, FEBRUARY 1, 1895.

No. 5

COLMAN'S MUSTARD



BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C.

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

ESTABLISHED 1851

WE CREATE THE DEMAND YOU SELL THE GOODS

By the combined influences of

A thoroughly reliable and tried article, always
up to its high standard of quality,
judicious and effective advertising from
the Atlantic to the Pacific,

A demand has been created for E. B. Eddy's Matches that
requires little, if any, "pushing" by the storekeeper.

To be Without Them is to Have an Incomplete
Stock of Groceries

The E. B. EDDY CO., Hull, Canada

BRANCHES

Montreal: 318 St. James St.
Toronto: 29 Front St. West.

AGENTS

F. H. Andrews & Son,	Quebec, Que.
Alfred Powis, - -	Hamilton, Ont.
J. A. Hendry, - - -	Kingston, Ont.
Schofield Bros., - -	St. John, N. B.
John Peters & Co., -	Halifax, N. S.
Tees & Persse, - -	Winnipeg, Man.
James Mitchell, - -	Victoria, B. C.
Resident Agents }	St. John's, Nfld.
not yet appointed. }	Sydney, Australia
	Melbourne, "

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

**FOR SALE BY LEADING
HOUSES EVERYWHERE.**

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

80 Medals

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

There is No Use Running Away
From Facts. The new package

Grand Mogul Tea

Is the handsomest package in Canada. The quality of tea downs them all. Every day you are without it your chances of success grow less. Handsome sample tins with each chest. For full advertising particulars write

T. B. ESCOTT & CO.

SOLE AGENTS

Wholesale Grocers

London, Ont.



Our Goods...

YOUNG & SMYLLIE'S
PURE Spanish



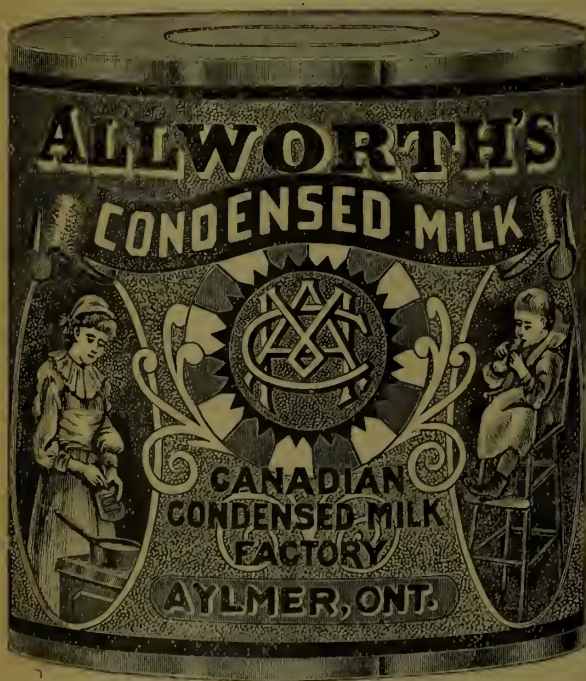
ACME
LICORICE
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class.
Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.



BODY AND RICHNESS

PURITY AND STRENGTH

Are all combined in

Allworth's Condensed Milk

AND

Allworth's Evaporated Cream

AGENTS:

HALIFAX, N.S.—E. ERB & CO.
ST. JOHN, N.B.—E. T. STURDIE.
WINNIPEG.—A. HARVEY.
VANCOUVER.—G. J. WONDER & CO.

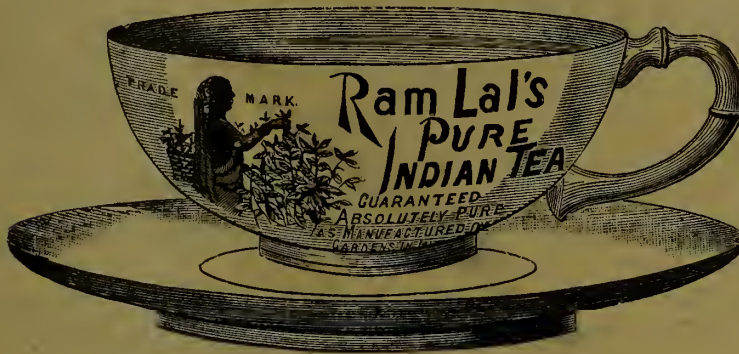
The Canadian Condensed Milk Factory

D. MARSHALL & ALLWORTH
Proprietors.

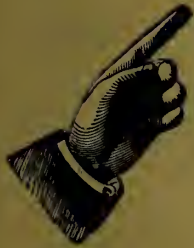
AYLMER, ONT



Pointers



Write us for particulars how to
increase your tea trade.



ROSE & LAFLAMME

MONTREAL



KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief
to those suffering from Colds, Hoarseness, Sore
Throat, etc., and are invaluable to orators and
vocalists.

R. & T. W. STAMPED ON EACH DROP.



Fresh . . Herrings

The recognized leading Brand in all
the markets of the world.

Fresh Herrings

- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

An Old Story

Others will offer you a coffee guaranteed just as good as our Pure High Grade

Excelsior Blend Coffee

BUT,

You can depend on it, the result will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Customers using it for over fifteen years will have no other.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO.,

LONDON,
ENGLAND

Batty's
Nabob
Pickles
Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For Sale by leading Wholesale Grocers.

ST. LAWRENCE Corn Starch

**Increases in Sales DAILY
WORTHILY**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto.

LONDON, W. C.

ROSE & LAFLAMME, Montreal.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOW

SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

"Such as give
Their money out of hope they may believe,
May here find truth too."

There is not **one drop** of
skimmed milk used in the manufacture of



"REINDEER BRAND"

CONDENSED MILK

I am satisfied that the original milk from which the "Reindeer" Brand is prepared is of unusual richness. In point of flavor, color and consistency, it leaves nothing to be desired.

DR. OTTO HEHNER,
Hon. Secy. of Society of Pub. Analysts, London, Eng.

Buy in Small Quantities and Often.



We Want You to Know

That our Special Lines of Black Teas represent values incomparable.

That they are long past the experimental stage, and that thousands of confirmed drinkers are daily delighted with them.

That their standard is the highest excellence, and that uniformity is always maintained.

That they offer to drinkers of black tea, a beverage at once delightful and not procurable from any other source.

That the value secured in these teas is infinitely greater than can possibly be offered in a package tea where the expense of packages and extensive advertising greatly swell the cost.

The 400 Select Congou

Dalu-Kola Congou

Imperial Congou

Russian Congou

W. H. GILLARD & CO., Hamilton

John Mouat, Northwest Representative, Winnipeg.

PATERSON AND SONS
ARE THE FINEST SODA BISCUITS MADE, **S**
TRY ONE OF THEIR RED BOXES **A**
END THE PREJUDICE THAT CANAD **A**
RECEIVES FINE GOODS ONLY THROUGH IMPORT **S**
SINCE OUR OWN GREAT MANITOB **A**
OFFERS THE WORLD'S FINEST FLOU **R**
NEEED WE FEAR COMPETITION ANYWHER **E**
AND THE DOMINION FOR A MARKE **T**
NOT A SMALL TERRITORY? WIT **H**
DEMANDS FOR MORE THAN ALL CAN MAK **E**
SEE OUR SAMPLES. SEND YOUR ORDER. NA **B**
OUR TRAVELERS, THEY WILL SHOW YOU LINES **S**
NOVEL, NEW AND NICE. YOU WILL EASILY BELIEVE HI **S**
SODAS ARE THE BOSS

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, FEBRUARY 1, 1895

(\$2.00 per Year) No. 5

MUSTARD AND CRESS.

Carrying on business without advertising, says an exchange, is like winking in the dark; you know it, but nobody else does.

* * *

A Brooklyn department store has created a cigar department in connection with its establishment. We commiserate with the man whose wife buys his "weed."

* * *

"Dew Drop" canned goods are being advertised in an American exchange. Do drop! Why, that is what some people are wanting in this country, cheap and all as canned goods are to-day.

* * *

Did you happen to know that Bradstreet says nearly 80 per cent. of the concerns that fail in business are those who don't advertise? Isn't there one big, large-sized moral in this authoritative testimonial?—Profitable Advertising.

* * *

The St. Louis Grocer warns its readers against a not uncommon class as follows: "Be chary of the man who walks a mile out of his way to tell you he don't like your competitor. It is a 'dead safe' bet that he will ask you for credit before he leaves your store."

* * *

Time has clipped all the coupons of another year. Its prizes and its blanks are known. Mistakes cannot be recalled, but they may be avoided in the future. Experience, although generally costly, is always valuable. The wise man gauges the future by the past.—American Grocer.

* * *

A young grocery clerk, not very long on this side of the Atlantic and just beginning to speak English, was asked by one of his friends to what church he was going. The prompt reply was "to the Pull and Push church." He had, explains an exchange, taken these words, which were found on the doors, to be the name of the church.

* * *

An editorial appeared in a recent issue of THE GROCER in reference to an order-in-council of the Dominion Government de-

fining the law regarding the inspection of teas. The Winnipeg Commercial reproduced the first couple of paragraphs, inadvertently omitting to credit. The other day a New York journal clipped The Commercial's item, giving that paper, of course, the credit. Newspapers as well as individuals are sometimes deprived of credit due them. But, tell it not in Gath, sometimes they get more than their meed. Both of these peculiarities of journalism are herein illustrated.

* * *

"A source of pleasure and profit," is what one of our old friends, W. C. Forman, Ingersoll, says of THE CANADIAN GROCER. Not content with such flattering words, he goes on to say: "I am delighted with the spirit of the paper, and of that bright paper, THE DRY GOODS REVIEW, of which I am also a subscriber." We club these two papers for three dollars a year.

* * *

Messrs. McLaughlin & Co., Gorrie, say: "We are much pleased with THE GROCER, and would, indeed, be sorry to be without it." We have much pleasure in informing Messrs. McLaughlin that they never need do without THE CANADIAN GROCER in this world. Of course, if our subscribers insist on its publication in the next world, it's got to be done. The great difficulty would be to get the "devil" (printer's devil). However, he could be imported from below, unless Watters (Ottawa) puts a senseless export tax on him. Still, this could be settled by N. Clarke Wallace—from above.

* * *

The Winnipeg Free Press does not approve of the refusal of the Government to allow the application of certain Toronto grain men to return to Canada, duty free, a quantity of Manitoba wheat now in elevators in Buffalo. "It is to the interest of the millers and the New York operators that the duty be not imposed," it declares. In the same article The Free Press says: "Canadian wheat may be described as undergoing the same process as the coal that was sent to Newcastle. Canadian millers, foreseeing signs of scarcity of hard wheat, and buying

in further supplies, have raised the price higher than the figures New York exporters could realize on Canadian wheat in Britain. Consequently the New York operator would send back Canadian wheat; but the Canadian operator, for reasons not altogether hidden, objects to this re-importation, and would stop the inflow."

* * *

Competition exists in every walk in life. There are cheap lecturers, cheap doctors, and cheap statesmen. Every profession and trade is crowded. If you ask a successful lawyer, doctor or merchant if there is room in his crowded profession or trade, the answer will be, "There is plenty of room at the top." The higher up a man succeeds in getting, the freer he is from competition. A slovenly store filled with goods of poor quality, bought at ill-considered prices, suffers more from competition than a store that is clean and carefully managed. The grocer who has succeeded in leading the trade in his town demands a better and more regular price for his goods than it would be possible to secure in the store of the new-comer who is beginning at the bottom and has not yet worked up to the top.—Artemus Ward.

* * *

A week or ten days ago Montreal was agitated over the demonstrations that were being held by the unemployed of that city. At one gathering there were ten thousand people who were supposed to be clamoring for work or bread; and some of the speakers asserted that there were as many more who were in a like condition. It was darkly hinted that unless the desideratum was forthcoming, there would be an uprising of this great (?) army. The latter part of last week Montreal was visited by a heavy snowfall, which impeded traffic on the streets. To remove the obstacle the city engineer sought to employ fifteen hundred men, which should not have been a difficult object with an alleged twenty thousand to draw upon. But search where he would all he could "dum up" was five hundred men. Comment is unnecessary.

TO HELP THE BUTTER TRADE.

IMPORTANT LETTER FROM DAIRY COMMISSIONER ROBERTSON.

EDITOR GROCER,—In a recent issue of THE CANADIAN GROCER, in an article headed "Depressed Butter Market," I find that someone has been crediting or charging me with expressing approval of the practice of holding butter made in the summer for a rise in the market and until it has become deteriorated in quality. The writer of the article goes even further than that, and says: "It is difficult to understand on what basis Prof. Robertson is agitating for the Government to provide means for the farmers to store and carry their butter."

I am quite innocent of any connection with an agitation for that purpose.

That the merchants who buy and speculate in Canadian butter will accept my advice as to when to buy, when to sell, how long to store, or when to ship, is not to be expected; nor have I ever gone beyond my sphere of duty to offer advice in those regards. The fact is that the creamery butter, made in Canada during June and July, is nearly always held by somebody until August or later. My advice to the manufacturers of butter and the handlers of it has been that if the butter is to be held, cold storage accommodation should be provided where it can be held so that the quality will not be injured. Creamery butter, if put into a cold storage room before it is three days old and kept at a temperature not above the freezing point, will not be deteriorated in quality as much in three months under such conditions as it would be in three days in the ordinary temperature of an English warehouse in June or July.

The trend of the market in Great Britain during the last year agrees with that of former years, and shows that the average price of Danish butter, in casks, was from 14s. to 18s. per hundredweight higher from the middle of September to the end of November than during the months of June and July. These figures are equivalent to from 3 to 3½c. per pound. The price of finest Irish creamery butter was from 8s. to 12s. per hundredweight higher from the middle of September to the end of the year than it was during June and July. That may indicate the desirability of landing the bulk of our creamery butter in first-class condition, in Great Britain, from August onwards until April.

As the quantity of Canadian creamery butter which goes to England is less than 2 per cent. of the total quantity of butter imported into England, our shipments cannot yet have a very great influence in determining the market price for the finest butter in the British markets. The great point to be sought by Canadian manufacturers and

shippers of butter is to put the Canadian butter on the English market in such a condition, as to its quality, that it will command the highest price which is being paid for any butter at the time when it reaches the market there for consumption. I am not giving away any official secrets when I say that the matter of giving such aid to the farmers of Canada as will assist in placing the surplus Canadian creamery butter on the English market in its very best condition has been receiving earnest consideration and investigation for some time.

When it is fresh made, our finest Canadian creamery butter compares very favorably with the best Danish and Irish creamery, Australian and New Zealand creamery butters, which I have ever examined. As an industry, our butter making in co-operative creameries has labored under the disadvantage of being without transportation facilities adequate to the preservation of the quality of the butter while in transit. Some men engaged in the butter trade have resolutely opposed every effort in the direction of remedying that state of matters, under the plea that whoever advocated such improvements was advising the storage of butter in the hands of the farmers, and the keeping of our butter off the English market while it was fresh and in its best condition for consumption. The statements of these obstructionists might be characterized as the veriest rubbish, if they had not by their clamors already injured our butter trade by causing a postponement of action to provide the facilities which are needed.

We need cold storage accommodation for the creamery butter of Canada at a temperature not above 32 deg. from the time that it leaves the butter worker until it is ready for delivery to the retail shops in England; and I am hopeful that we are in a fair way of getting that. The business enterprise of creamery men and merchants will doubtless provide cold storage accommodation for whatever quantity of butter they decide to hold from June until August; and it seems to me to be a fitting time for action by the Government to assist in providing adequate cold storage transportation facilities, if need be, all the way between the railway station nearest to every co-operative creamery in Canada and the railway stations or delivery vans in Great Britain, for the supply of the shops of the retail provision merchants there. By such means and through the development of winter dairying, I believe Canadian creamery butter can secure a name, reputation and value equal to Canadian cheese.

JAS. W. ROBERTSON,
Dairy Commissioner.

Ottawa, Jan. 23, 1895.

CONCERNING RETAILERS.

THE GROCER overlooked the fact that A. W. Wilkinson, the well-known Barrie grocer, was one of the successful candidates for municipal honors at the recent elections in that town.

L. H. Yeomans, Mount Forest, is in receipt of a carload of Spanish onions.

T. S. Ford, dealer in dry goods and groceries, Mitchell, reports trade keeping up well.

G. B. Stephenson & Son, Arthur, are putting electric lights in their store and otherwise improving it. The firm is a progressive one, and is doing one of the best trades in the town.

J. W. Saunderson, the well-known Wroxieter merchant, has a new clerk—or what will likely be such. He is only a few days old, and in the meantime Mrs. Saunderson has the care of the baby boy.

Erneswein Bros. is the name of a new retail firm that has started at Inniskillen, Ont. They will carry full lines of groceries, dry goods and boots and shoes. The Messrs. Erneswein were formerly clerks with F. X. Messner, of Formosa. THE GROCER wishes them success.

Fish King Hay, of Kincardine, has refitted his store throughout, making it one of the best appointed in the northern country. The interior has been nicely painted and decorated, and fitted up with electric lights. Mr. Hay has at the moment a big stock of fresh water herring and trout.

Thomas Ellis, Mount Forest, junior partner of the firm of James Ellis & Co., is a vocalist as well as a merchant, and at a concert in a neighboring town last week he was the recipient of a number of handsome bouquets, one from a lady admirer being especially so.

"What do you think of those eggs?" whispered the lean boarder.

"These eggs," responded the fat boarder, whose occupation was that of advertising clerk in a newspaper office, "are too late to classify."—Chicago Tribune.

Established 1850

"AWAY ON TOP of anything ever offered the trade for VALUE."

Fancy Glass "Water Sets"

Packed in assorted packages.

10 Different Shapes
10 Different Decorations
10 Different New Colors

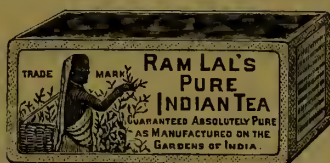
JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

Everybody Drinks Ram Lal's



AND EVERYBODY LIKES IT



JAMES TURNER & CO.,

HAMILTON

RECOMMENDED BY CONNOISSEURS

Write
Wire
Telephone, or
Call on Us

A. F. MACLAREN & CO.

TORONTO



INDIVIDUAL.	SMALL.	MEDIUM.	LARGE.
Packed as desired.	2 doz. in Case.	1 doz. in Case.	1 doz. in Case.
\$1 per Doz.	\$2.40 per Doz.	\$4.50 per Doz.	\$9 per Doz.

A UNIQUE COMBINATION.

A NEW element in opposition to the department stores is developing. We refer to the property owners whose stores have either depreciated in value or have actually ceased to be a source of revenue because of loss of tenants owing to the competition of these latter-day big "grab-alls."

Through a kindred desire to destroy a common foe they are joining their forces with the ordinary retail merchants.

This movement has probably advanced more in Chicago than in any other city. There, owing to the deterioration of property values on the West Side, the real estate men have been persuaded to join issues with the retail merchants, and the two influences between them are going to try and hatch some scheme that has for its object the double purpose of protecting the merchants and the property owners in the outlying districts of the "Windy City."

What they propose doing has not yet been demonstrated. All that the retail merchants seem so far to have done is to pass resolutions deprecating the encroachment of the department stores upon their businesses, and soliciting the united action of the merchants of the city with a view to counteracting the evil.

Chicago, as well as New York, seems to be thoroughly aroused in the matter. With

a view to ascertaining what power the city possesses to enact laws to protect the retail trade in the premises, a resolution has been introduced in the City Council authorizing the corporation counsel to give an opinion thereon. Should this opinion be unfavorable to the interests of the retailers, it is proposed that an appeal shall be made to the Legislature of the state.

With the retail merchants and the property owners enlisted under one banner against the department stores quite a formidable front should be presented, and if legislative action for the protection of the retail merchant is possible or permissible, their influence should be strong enough to obtain it.

The great question is, what can they do by legislative enactment or otherwise to put a limit on the appetite of the Department Store Octopus? It strikes most people that it will well test the solons of the land to create the desideratum.

TORONTO'S TELEPHONE SYSTEM.

"THE telephone service in Toronto is very unsatisfactory, if you compare it with that of Montreal." This remark was made by a prominent business man in the latter city.

He explained that in Montreal, when the Central was called up, the answer came back instantly. The moment you got the instru-

ment to your ear you heard, "What number?" And in a very short time you got the number, or, if you did not, you heard Central again: "Did they answer?"

"In Toronto you generally have to wait one to three minutes for Central to answer, and as much longer for the number you want."

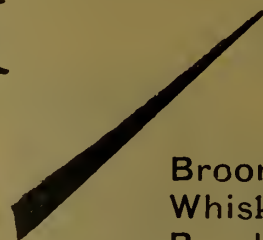
Mr. K. J. Dunstan, local manager of the telephone company at Toronto, was interviewed in regard to the Montreal man's statement. Mr. Dunstan stated that our correspondent's informant must have had particularly bad luck in his experience with the Toronto telephone system. As a matter of fact, Mr. Dunstan asserted, time tests taken every month in both cities showed that the two systems were about the same as regards the length of time it took to attract Central's attention. In fact, Toronto might sometimes be said to have the better of the comparison. By actual time tests, it had been proven that, the year round, it took, on an average, a little less than seven seconds to elicit a response from a Central in either city.

WHO PUTS UP FANS?

A retailer asks: "I intend fitting up my store with fans for cooling the atmosphere. Where can I find a firm that does that kind of work?"

[Can any of THE GROCER'S readers supply the information? —EDITOR GROCER.]

LOOK OUT!



Our travelers will be on the road in a few days with a full range of samples of

Brooms
Whisks
Brushes

Woodenware
Matches
Twines

Cordage
Baskets
Mats

Mirrors
Cigars
Tobaccos

And General Grocers' Sundries.

Our Prices and Terms
Will be Found Right.

H. A. NELSON & SONS

Toronto and Montreal.

“KURMA”

—The Tea of Teas—

Put up in lead packages only.

FOUR QUALITIES

To retail at 30c.

WHOLESALE AGENTS

DAVIDSON & HAY,

Toronto

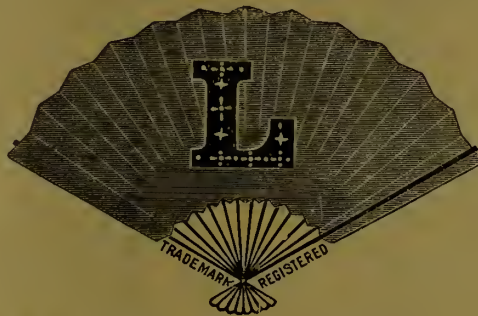
40c.

50c.

60c.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

Pictou, N. S.

Windsor Dairy Salt

In paper-lined barrels is being used by the largest creamery firms in Canada.



WHY ?

Read This

QUEBEC, August 28th, 1894.
E. G. HENDERSON, Esq.,
Manager Windsor Salt Works,
Windsor, Ont.

Dear Sir,—We have been using your salt about two months in our creameries, with the highest satisfaction. Our men, who know how salt works into the butter, and how clean and pure salt is, or the reverse, are one in their praise of the quality of the "Windsor" Brand. It is fine grained, uniform, readily soluble, and does not cake in the barrels. They are also specially commending the paper-lined barrels, which go so far in keeping the salt from taint in its travel from the works to the factory.

If our Canadian butter exhibit in Chicago was so unsatisfactory, it was, in several instances, due to the use of tainted salt—salt in bags, soaked with ship and rail taint. The judges' report avers of the importance of this point, and our fellow creamery men should encourage Canadian manufacture by using the "Windsor" Brand in barrels. A trial will win the point as it did with us. Yours truly,

J. DE L. TACHE,
(Of Macpherson & Tache, Quebec,
combination of 16 Creameries.)

And This

DOMINION OF CANADA.

DEPARTMENT OF AGRICULTURE.

OFFICE OF DAIRY COMMISSIONER,
Central Experimental Farm.

OTTAWA, 15th December, 1894.

E. G. HENDERSON, Esq.,
Manager Windsor Salt Works.

Dear Sir,—At different times I have made comparative tests of the merits of different brands and makes of salt, for use in the manufacture of butter. Butter salt from the Windsor Salt Works is being used in our Dominion Dairy Stations during the present season, and I find it to be the BEST SALT for butter which I have tried. I find it pure, clean, and in the form of fine crystals of nearly uniform size, which dissolve readily and completely. I have used the cheese salt from the Windsor Salt Works in the manufacture of cheese, and I believe it to be as good for that purpose as any other which I have tried.

I am, yours very truly,
JAS. W. ROBERTSON,
Dairy Commissioner.



WINDSOR SALT WORKS

WINDSOR - ONT.

Prices can be obtained and orders will be promptly filled by addressing your Wholesale Grocer, or the following agents:

Toronto Salt Works,	-	-	Toronto.
Morrow & Ewing	-	-	Montreal.
John S. Pearce & Co.	-	-	London.

THE CANADIAN GROCER

J. D. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

The McLean Publishing Co., Ltd

FINE MAGAZINE PRINTERS

and

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HEAD OFFICE : - - 10 Front St. E

MONTREAL OFFICE : - 146 St. James St.
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Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE REMEDY NOT HERE.

One of Toronto's aldermen, Mr. T. Davies, has what he conceives to be a scheme for stunting the growth of department stores.

The scheme was given publicity at the first meeting of the new Council. It was in the form of a notice of motion, and asked that a special committee be appointed "to take into consideration the advisability of levying a graded business tax or license with a view of protecting the retail merchants, druggists and others against the ruinous practices of monopolists in the centre of the city."

Ald. Davies' idea, *THE GROCER* understands, is to limit the number of departments which a merchant shall carry on under one roof.

There is no question about the evil that is being wrought to the retail trade by the department stores, and any legitimate remedy that could be found for its curtailment would be hailed with delight by *THE GROCER*, but it is no use expecting that the panacea is reposed in Ald. Davies' scheme. Its shadow is not even there.

There is one thing common law will not allow, and that is legislation in restriction of trade. It is this very "thou shalt not" that the proposition in question proposes to do.

A legislative body has as much right to say how many lines a man shall carry in stock as to say how many he shall not.

Anything that is going to help the retail merchants on the premises must, it seems to us, come from themselves and not from the hand of any municipal or parliamentary body.

TAX REFORM AT HALIFAX.

FOR many years the wholesale business men of Halifax have been laboring under a very heavy load in the shape of taxes.

Some four or five years ago they formed a "Reform Tax Association," and have ever

since been endeavoring to bring about a change. They drafted a bill on the lines of the Montreal system, which was rejected by the City Council. Last year they took it to the Local Legislature, but that body gave it the "three months hoist."

Last May two of the leading tax reformers managed to secure their election to the City Council, and the other day that body passed a measure which is to be sent to the Legislature.

It is sweeping in its provisions. The tax on personal property is to be abolished. A business tax, based on the value of rental, is to be substituted. Land will be taxed its full value, while the buildings thereon will only be assessed at half value.

The merchants claim that three-fourths of the personal property now assessed consists of stocks in trade. They argue that they are placed at a great disadvantage in competing with Montreal and Toronto, and the latter places send their travelers here with samples, while the local dealers are heavily taxed for keeping large stocks on hand.

The bill is meeting with much criticism from small dealers, who look upon it as a scheme to enable the wholesale men to unload upon them. They will oppose it in the Legislature. One of the strongest opponents to the bill is Mayor Keefe. Its friends, however, have a number of supporters in the Legislature, and they are confident it will run the gauntlet all right.

TARIFFS THE STUMBLING BLOCKS.

THE most formidable difficulties that are at the moment in the way of the development of the Canada-Australia trade are of a tariff nature.

This obstacle obtains in Australia as well as in Canada. Indeed, if anything, the difficulties are greater in Australia than they are in this country. There the variety of tariffs equal in number the several colonies that exist in what is known as Australasia. Here, of course, the tariff is uniform in all the provinces comprising the Dominion.

In New South Wales the conditions are at the moment more than usually unfavorable to the development of trade with Canada. In a word, that colony is in the midst of a tariff reform agitation. The Reid Ministry, which came into power there a few months ago, is pledged to assimilate the tariff to that of the United Kingdom; but, according to a letter which *THE GROCER* has just received from J. A. Stanley Adam, manager of The Storekeeper, Sydney, it is a question whether the Government will be able to carry out its proposals.

"Merchants are, therefore," adds our informant, "disinclined to commit themselves to any new departure until something definite is known on this point. At the same time they are alive to the advantages offered by the Canadian line for opening up a lucra-

tive trade with your country, and if only a little finality characterized the political situation here, they would be ready to go ahead."

The possibilities of trade between Canada and Australia are realized by both parties concerned, as also are the advantages of the steamship line plying between those parts of the British empire. What is wanted now is to get the respective tariffs into shape, and then get to work to build up trade.

HOW TO GET YOUR CLAIMS IN FULL

THERE are some firms who are not losers by the failures of their customers. They appear on the creditors' list, sometimes for large amounts, but they are generally paid in full. If they are not, there are criminal proceedings.

The system is one which is gradually increasing. When a buyer applies for a line of credit, they ask him for a statement of his affairs signed by himself in the presence of a witness. If the statement is favorable, they sell him the goods on the strength of it. In time the buyer fails, and an examination into his affairs shows that the statement he submitted and signed in the presence of witnesses did not represent his true financial condition. It put it in too favorable a light. He offers to compromise with his creditors at 20 to 50c. on the dollar or bluffs them by abandoning his estate.

The firm to whom he made the false statement turns up now and privately demands 100 cents on the dollar on its claim.

The insolvent answers, he will give nothing of the kind; but sometimes he adds he is going into business again, and promises to buy all his goods from this particular firm in future.

Generally he is told it would not sell to him in future, excepting for cash, as he has proved himself unreliable. He is then reminded of his statement. On the strength of this the firm in question points out that it sold him goods, intimating that he had thus obtained goods under false pretences, which is a criminal offence.

The firm then gives him the alternative of paying in full or being arrested. He pays in full and the other creditors suffer.

Most of us are familiar with a case in which the Eby, Blain Co., the wholesale grocery house, had a man arrested for obtaining goods from them on such a false statement. He was found guilty of obtaining goods under false pretences and sent to jail for three months. The judge remarked that had it not been for his previous good character and respectable connections he would have sent him to the penitentiary for a long period. He announced his intention of punishing future offenders to the utmost limit of the law.

With this effective method of getting at buyers who obtain unlimited quantities of goods on false representations, then sell them at cut prices, damaging the business of their local competitors, creditors who are caught deserve little sympathy.

MOLASSES STILL GOING HIGHER.

IN view of the substantial advances that have been actually established on round lots of Barbadoes molasses in Montreal, many in the trade there find it hard to understand why some of the jobbers on that market have kept on selling small lots at the combine price during the past fortnight.

In fact, on Tuesday last a large wholesale French firm informed THE GROCER that they were still selling at 30c.

As other jobbers were getting the advance, jobbing lots having sold at 33 to 34c., the position taken by the former parties is hard to understand, yet the fact remains.

It is probable, however, that they are satisfied with the profit they are making on some of the lots they are turning over, and it is also more than likely that before the close of the present week no jobbing parcels of Barbadoes will be obtainable in Montreal at 30c.

The stock here in first hands is practically exhausted, only one holder having any large quantity, though one of the French jobbing houses is generally reputed to have a large stock.

Still, when other sales have been made at an advance of 2 to 4c., they are hardly likely to let go for less.

Briefly, the tendency of the molasses market appears even higher than it is at present, for advices from primary markets state that it is expected the crop next season will show a shortage of 35 to 40 per cent.; or, in other words, instead of a crop of 65,000 tons, as in 1894, there will only be one in the vicinity of 40,000 tons, as, owing to want of moisture, the canes got stunted, and though rain may improve the quality, it will hardly increase the yield.

With regard to supplies in Canada, importing agents in Montreal state that if prices go much higher, it may lead to further importations before the spring.

THE INSPECTION OF TEAS.

“THE editorial in last week's GROCER in reference to the appointment of tea inspectors,” remarked a member of a large wholesale house who desired that his identity should not be revealed, “was in the right direction, and it is to be hoped that your influential journal will not cease pressing this matter to the attention of both the Government and the trade.

“That such an appointment has long been needed is acknowledged by every reliable and competent tea merchant—not only in Toronto, but at every large port of entry in the country. There has been such a lot of low grade, trashy stuff thrown on this market that the tendency has naturally been to discourage the consumer from using tea.

This tendency naturally reacts upon the trade.

“As large handlers of teas, we feel the necessity of closer scrutiny of teas entered for consumption in Canada, and we must commend you for drawing the attention of the trade to the vital matter. Keep up the good work,” he added, as he tapped THE GROCER'S shoulder. “To my mind, you have not in a long time touched on a subject of greater interest to the grocery trade of this country.”

And THE GROCER intends to press the matter until the desideratum is secured. At the same time, inspectors will be of little use unless they are the right kind of men. These inspectors must not be appointed because they are adepts in political warfare, but because of their proficiency as tea experts. And there is no lack of these kind of men in every large commercial centre.

SUGAR LOW AND ACTIVE.

THE tone of the sugar market continues unsettled, and the low values which have ruled from the refineries have led to free purchasing by the jobbing trade. Not only have the Montreal refiners competed with the German sugar, but the Halifax refinery has done an unusual thing by stepping into the former's territory in Ontario and Quebec and offering small lots of sugar at 3½c., laid down in Montreal.

This fact in itself reveals a peculiar state of affairs in the matter of railway freights, for it is hard to understand how a manufacturer in Halifax can lay down No. 1 standard granulated in small lots in Montreal at the very price that the refiners of the latter city are offering it from their own mills in Montreal.

This is freight discrimination with a vengeance.

Briefly the jobbers in Canada are, so to speak, in clover at the moment in regard to supplies of sugar.

At the ruling prices Montreal is the cheapest sugar market of any to buy refined sugar at, and the jobbers evidently recognize the fact. They are doing quite a little speculation on their own account, for they practically cleaned out both refineries in Montreal last week of their available supply of refined sugar, neither on Friday last being able to handle any large order for prompt shipment.

Whether the refiner's price in Montreal is to go still lower is difficult to say, but it may be interesting to note that the finest granulated sugar has sold in Montreal every day for the last ten days ½ to ¾c. cheaper than the same grade of sugar costs at the refineries in New York.

BOARD OF TRADE ELECTIONS.

MONTREAL BOARD.

The Montreal Board of Trade has been holding its annual meeting this week. The proceedings extended over two days, concluding Wednesday, the delay being necessitated by the balloting for the members of the council. The president and other offi-

cers were elected by acclamation, but there were three tickets proposed for the council, and after the ballot it was found that a selection of names from the three had been chosen. The new officers and board are: James A. Cantlie, president; John Torrance, first vice-president; John McKernan, second vice-president; Charles F. Smith, treasurer; council, George Childs, George Hague, John T. McBride, David MacFarlane, Wm. McNally, W. H. Meredith, Hy. Miles, Arch. Nicoll, Wm. Nivin, James E. Pendell, David Robertson, G. F. C. Smith; Board of Arbitration, Robert Archer, John Baird, H. A. Budden, Chas. Chaput, J. P. Clegghorn, E. B. Greenshields, F. H. Henshaw, Edgar Judge, J. R. McLea, Hugh McLennan, W. W. Ogilvie and James Slessor.

TORONTO BOARD.

The annual meeting of the Toronto Board of Trade was held on Wednesday.

In his address, the retiring president, Hugh Blain, referred at considerable length to the present depressed condition of trade. Nor does he look hopefully on the future. The people, he thinks, can only lift themselves out of the present financial strait by hard work, watchfulness and rigid economy. He reviewed the work of the council of the board for the past year.

J. L. Spink, in his report, showed that the receipts for the past year amounted to \$44,469.39, and the expenditures \$45,531.90.

The assets are estimated at \$493,520.82, a surplus over the liabilities of \$13,777.

The new officers of the board are:

President—S. Caldecott.

First vice-president—E. B. Osler.

Second vice-president—Ed. Gurney.

Treasurer—D. W. Alexander.

Board of Arbitration—William Badenach, accountant; R. S. Baird, Confederation Life Association; John Carrick (A. V. De Laporte & Co.); Thos. Davies, alderman; Thomas Flynn, grain merchant; William Galbraith, flour merchant; John Keith, coal merchant; James McIntosh (P. McIntosh & Son); Thomas McLaughlin, flour and grain; Robert McLean, secretary Fire Underwriters' Association; J. L. Spink, miller; J. H. Sproule, grain merchant.

Harbor Commission—Capt. Hall, shipowner, and George A. Chapman, grain merchant.

Council—Hugh Blain, wholesale grocer; Wm. Christie, biscuit manufacturer; D. R. Wilkie, cashier Imperial Bank; W. D. Matthews, grain merchant; H. N. Baird, grain merchant; John Donogh, lumber merchant; M. McLaughlin, Dominion Flour Mills; Elias Rogers, of Elias Rogers & Co.; A. A. Allan, hat, cap and fur dealer; John Macdonald, of John Macdonald & Co.; William G. Gooderham, of Gooderham & Worts Co., Ltd.; M. C. Ellis, manufacturing jeweler; Peleg Howland, wholesale hardware; J. Herbert Mason, president Canada Permanent Loan Co., and J. H. E. Hagarty, steamboat owner.

A SERIOUS CHARGE.

T. J. Watters, acting commissioner of Customs, Ottawa, has been arrested on a charge of appropriating public moneys.



If you are asked for
Condensed Coffee

you will always be
 safe in handing out
 the famous

"Reindeer" Brand.

(See cut of label opposite)

Send to us for prices of
 the different grades—

Don't Miss These **3** Special Values

Fancy Prepared
 Genuine Bordeaux

PRUNES

Fine flavor and quality.

Cases 55 lbs.

5½ cts.

A world-beater in

Japan Tea

@

18½ cts.

Write for Samples.

Another break in

FISH

We offer this week fine
Freshwater Herrings

F. O. B. Midland—

1 to 5 Kegs @ \$2.60
 5 Kegs and over @ \$2.55

Mention this paper, please, when writing

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MONEY AND STOCKS.

THERE is a decidedly unsatisfactory feeling on the Toronto money market this week in consequence of the deplorable condition of financial affairs in the United States. "We have nothing common politically," said a prominent broker to me, "but we are closely allied to the United States financially, and consequently when the money market over there gets into the position it is in to-day we are bound to be more or less affected."

The feature of the Toronto stock market at the time of writing is Toronto Street Railway stock. On Monday it sold up as high as 80, a gain of three points for the day, in spite of the opinions of "old timers" that the stock was away above its value. But on Tuesday morning the turn came, and a bad turn it was. The stock went down 4 points with a rush. The decline seems to have been the result of an attempt of those who had purchased the stock at high figures to unload. "Yes," remarked one dealer, "it will need to go down about 10 points more before it reaches its actual value." "Comparatively little of this stock has been bought by Toronto speculators," said another broker. "The purchasers have been largely Montreal men."

Fire insurance stocks are keeping strong,

and I am told that it is in part due to the large amount of new business, and at advanced rates, too, that has been secured from business men and others who, in consequence of the recent conflagrations, have considered it politic to carry more insurance. The insurance companies are drawing consolation from this fact. But it is safe venturing that after all they would rather not have had the cause which produced the effect of increased business.

Call loans are still quiet. The ruling rate is 4½ per cent., but sharp call loans, backed by good security, are obtainable at 4 per cent. Commercial discounts are unchanged at 6 to 7 per cent.

The monetary situation in the United States has become critical. The gold exports last week aggregated \$7,700,000. These, with the exception of those for the week ending June 23, 1894, were the largest on record. On Monday there was a further engagement of \$4,500,000 for export. The net reserve on that day was brought down to a little over fifty-two millions, or nearly 50 per cent. below what it should be. To relieve the threatened danger to the nation's credit, President Cleveland on Monday issued a message to Congress, urging immediate legislation in the premises, and a bill was forthwith introduced providing for the issue of 3 per cent.

bonds, payable in gold fifty years after date. This will make the third issue of bonds during the twelve months, there having been two issues of \$50,000,000 bonds last year, one in January and the other in November.

ARGUROS.

SCARCITY OF CANNED SALMON.

The canned salmon market in Montreal is quiet and unchanged, but an interesting feature is a decided scarcity of supplies. Not only are there short supplies here, but the catch last year was less than that of 1893, and there is hardly sufficient stock on hand to carry customers along until the next pack.

No new stock can be laid down here under \$5.20, and, owing to this condition of affairs, an advance in price shortly would not surprise some Montreal holders.

TORONTO GROCERS' AT HOME.

The members of the Toronto Retail Grocers' Association will hold their annual At Home on Tuesday, Feb. 19. This was decided at a meeting of the Executive Committee held last week. The At Home will be held in St. George's hall, and, as the capacity of the hall is limited, so necessarily will have to be the tickets. To those who intend going the hint is obvious. J. G. Gibson is chairman of the managing committee and P. L. Mulqueen is secretary.

PRICE vs. QUALITY



WE DO NOT ASK YOU TO BUY OUR

ROLLED OATS

AND

ROLLED WHEAT

Because they are cheap, but
BECAUSE THEY ARE THE **BEST**
in the market.

Send Us a Sample Order.

Mail orders receive prompt attention.

THE IRELAND NATIONAL FOOD COMPANY LTD

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING

The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Write for Quotations

Toronto, Canada

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Jan. 31, 1895.

GROCERIES.

BUSINESS is not as active as it was a week ago, and the principal cause is not far to seek. The heavy snowfall of Friday last blocked country roads as well as railroads, thus preventing the farmers from visiting the stores, and the travelers from making their customary rounds with as much expedition as usual. The sugar market continues steady, but there is no change in prices. Granulated, while not as active as a week ago, is still in fair demand. Teas are still occupying fair attention at firm prices. Currants and Sultana raisins show further advances in the primary markets, and in the latter higher prices are being asked on the local market. Syrups are in fair demand and scarce and firm. Payments are still slow.

CANNED GOODS.

Demand for peas, corn and tomatoes is still light, lighter in fact than the trade appears to have anticipated. There is scarcely anything doing in canned fruits. Salmon is quiet and lobsters dull. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.10 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins,

and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

There is just an ordinary enquiry for green Rio coffee, stocks of which are bare upon this market. Advices received by a local wholesale house state that higher prices are probable. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Business continues quiet and prices unchanged. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Nothing new to report. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Business remains quiet and featureless. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10 for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Demand for granulated sugar has eased off a little during the week, although the

turnover is still fair. Last week's advances in outside markets appear to have been maintained, and quotations on the local market are without change. We quote: Granulated, domestic, 3½ to 3¾c.; do., No. 2 grade, 3½c.; German granulated, 3½c.; yellows, 2½ to 3½c. Raws—Demerara, 2½ to 3c.; Muscovado, in 115-lb bags, \$1.90.

N. Y. Journal of Commerce says: "Faith continues to be expressed in the general immediate promises for raw sugars. There is no abatement in previous liberal estimates of the world's supply for the season, and the recent gain in tone for beet in Europe is admitted to be due solely to temporary impediments to transportation, while the movement of West India growths in natural order of things is increasing; yet there is believed to be a period now at hand when inquiry is likely to keep close to supplies available, and sellers are consistently trying to get all the advantage out of it they can." The same paper is also authority for this: "Within a couple of days over 6,000 bbls. granulated sugar have arrived from Hamburg, with every evidence that they are on through consignment to the West or Canada."

SYRUPS.

Some American dark syrups are arriving on the market in spite of the tariff of 7c. per lb. There is a fair sorting up trade doing in syrups at firm prices. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is just the usual demand. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Market continues healthy, but business while fair, is not brisk. Low grade China black teas continue to be absorbed in consequence of the scarcity of low grade Indian

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

—THE—
Windsor Patent Brush Co., Ltd.

SANDWICH, ONT.,



Solicits your order for Brushes, Whisks, and Brooms.

Send in your order direct.

Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.

The WINDSOR PATENT BRUSH CO., Ltd.
SANDWICH, ONT.

STILL AHEAD.

Last week was the largest in the history of . . .

"SALADA"

CEYLON TEA.

MERIT is Sure to Tell

P. C. LARKIN & CO.

WHOLESALE AGENTS,
25 Front St. East. TORONTO

MARKETS.—Continued

and Ceylon teas. Low grade Pangyongs ought to show good value now. China green teas are still scarce. Japan teas are quiet and strong. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Valencia raisins are quiet and unchanged. We quote good fruit as before: Off-stalk, 4 to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Malaga raisins are dull and nominally unchanged. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins were cabled 9d. higher on Monday, making an advance of 2s. 3d. from the bottom. Local houses have advanced prices about ½c., ordinary quotations now being 6 to 7½c. per lb. The higher prices in the outside markets are principally in the lower grades of fruit.

Demand for prunes is still light. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb. "Atlas"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb. For Bordeaux prunes, 4 to 4½c. is the idea.

Currants continue to advance. The cable announced another jump of 1s. 6d. on Monday, making the total gain during the last six weeks 3s. No change has yet been made on the local market, but higher prices may be looked for when present stocks are exhausted. We quote: Filiatras, half-barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizas, 6½ to 7c. in cases and half cases; Panartes, 8 to 8½c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

BUTTER AND CHEESE.

Choice butter in demand at old prices. We quote jobbing prices: Dairy—Choice tubs, selections, 15 to 16c. low grade, 8 to 12c.; fresh pound rolls, 15 to 16c.; large rolls, 12 to 15c. Creamery—Tubs, summer makes, nominally 14 to 15c.; winter makes, 21 to 22c.; pound prints, 21 to 23c.

August and September makes of cheese are quoted at 10½ to 10¾c., and half sizes at

11 to 11¼c. Small Sultons are quoted at 12 to 12½c.

GREEN FRUIT.

Oranges, cranberries and apples remain high, and lemons are easier. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$2.25 to \$3.50. Oranges—Floridas, \$3 to \$4; Valencias, \$4.25 to \$4.50; mandarins, \$2.50 to \$2.75 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1 to \$1.50 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, 12½c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.50 for choice hand-picked, and \$1.15 to \$1.40 for medium.

DRIED APPLES—Market dull. Prices stationary, jobbers getting 4¾ to 5¼c.

EVAPORATED APPLES—Quoted at 7½c.

ONIONS—Still dull. We quote: Domestic, 60 to 65c. per bag; Spanish, 75 to 85c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Dull. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—firmer. On track 47c. is quoted, and out of store 53 to 55c.

POULTRY—Small supply and little demand. Not much change in prices. We quote: Turkeys, 7 to 9c.; geese, 7c.; chickens, 30 to 50c.; ducks, 50 to 75c.

EGGS—New laid slightly more plentiful. Held and cold storage stock is quoted as low as 10 to 12c.; strictly fresh new-laid at 23c., and pickled at 12c.

FISH AND OYSTERS.

Oysters are easier, and ciscoes are out of the market. We quote: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; tommy cod, \$1.35; steak cod, 5½ to 6½c.; haddock, 3½ to 4½c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 12½c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c. Oysters, \$1.25 per gallon for standards and \$1.65 for selects.

FLOUR AND FEED.

WHEAT—Prices are about unchanged. We quote: White wheat, 62 to 63c.; red wheat 61 to 62c.; goose, 60½c.

OATS—We quote: 35 to 35½c.

BARLEY—We quote: 47c.

FLOUR—Quiet and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Market quiet and prices unchanged. We quote: Standard oatmeal, \$3.80, and granulated, \$3.85; rolled oats, \$3.75 to \$3.80; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

PROVISIONS AND DRESSED HOGS.

There is a good demand and prices are unchanged from last week. We quote:

BACON—Long clear, 6¾c. for carload lots, 7 to 7¼c. for ton lots and 7¼c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 7½ to 8c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75 to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.

SALT.

Large lots are freely moving in view of anticipated rise in price to be brought about by the producers. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

SEEDS.

There is a very limited movement of Canadian red clover, and the markets in the absence of receipts have not shown much variation, although in the United States there have been very material fluctuations. Latest American advices show a somewhat firmer tendency, although prices are considerably lower than those of some time ago. We quote values here: Prime to choice quality, \$6 to \$6.25, and inferior grades correspondingly lower.

Alsike continues to offer freely and with an easier feeling in the foreign markets; prices are somewhat easier. We quote: Choice to fancy, about \$4.85 to \$5; lower grades, \$3 to \$4.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are a little easier owing chiefly to their comparatively poor condition. Local dealers quote 5 to 5½c. for cured, and 4c. for green.

SHEEPSKINS—Although there is a good quantity coming in, prices for choice skins have gone up a little. We quote 70c. for choice skins. In calfskins nothing is being done and prices are nominal, 6c. for No. 1, and 4c. for No. 2.

TALLOW—The supply is more than equal to the demand, and the market has a downward tendency. Local dealers are paying 5¼c. and selling at 5¾c.

WOOL—Nominal prices rule on a quiet market. Local dealers are offering 18 to 18½c. and selling at from 19 to 21c. The

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

No. 1 FLORIDA ORANGES,

packed before the frost, first-class stock. Also, Valencias, which are coming in fine order. Bananas, Lemons, Jams, Nuts, Figs, all at lowest prices. Write for quotations.

GOOD APPLES WANTED

Consignments of Farm Produce solicited.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.SEA HERRING,
HADDIES,
WHITE FISH,
TROUT.

Also all Other Kinds of Fish in Season.

Aikenhead & Sloan

13 Church Street

TORONTO

Buy Now

Fancy Florida Oranges

Fancy Messina Lemons

Fancy Grape Fruit

Fancy Mandarines

CLEMES BROS. - TORONTO

market is dull in pulled wool. Supers are quoted at 18 to 19c., and extras at 21c.

PETROLEUM.

Nothing new regarding the markets since the recent advance of one cent made by Canadian dealers. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12 to 12½c.; carbon safety, 16 to 17c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

MARKET NOTES.

Davidson & Hay report a large sale this week for gallon apples.

A cable to J. L. Watt & Scott quotes Valencia oranges 1s. 6d. cheaper in Liverpool.

A large shipment of Roberts' table jellies is to hand with Davidson & Hay.

Perkins, Ince & Co. have arriving a shipment of Arguimbau's selected and off-stock Valencia raisins.

T. Kinnear & Co. have to hand a consignment of New Orleans molasses, in barrels and half-barrels.

Sloan & Crowther are this week removing to 45 Front street east, one door east of Perkins, Ince & Co.'s warehouse.

J. W. Lang & Co. have secured a fresh supply of "Horseshoe" salmon, which they are said to be offering at low figures.

Davidson & Hay report arrival of another shipment of Hallowee dates, which they claim to be offering at a low figure.

White & Co. have recently received two shipments from the lower provinces of last year's maple sugar and maple syrup.

A large shipment of Windsor salt was made to the Maritime Provinces last week. Twenty-five carloads of 20 and 10 pound boxes were sent down.

White & Co. say that they are receiving large consignments of butter and eggs from outside shippers, who saw their advertisement in THE GROCER

A carload of Arguimbau's selected Valencia raisins is arriving for Smith & Keighley. They have also arriving a shipment of fine Ceylon tea in half chests.

"Reader," Dunnville, Ont., writes, in reply to a question from J. A. Boyd, of St. Stephen, N.B., that Munroe, Lalor & Co., Oswego, N.Y., are dealers in ashes.

D. Gunn, Flavelle & Co. report the delivery of large roll butter considerably freer during the past week, but the sales are a great deal larger at about the same prices.

Taylor, Scott & Co., Toronto agents for the Detroit Woodenware Co., have an announcement on page 31 regarding tubs, hoops, pails, etc., which is of special interest to the trade.

There is a stronger tone to the market for New York State evaporated apples. A syndicate has been buying freely in the western part of the state, and prices have stiffened, being higher now in the interior than at this point. Canadian apples are

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
COCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen,—“We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch ‘process.’ Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles, Sauces, Ketchups.”

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473

VICTORIA, B.C.

Largest works of the kind in British Columbia.



ASK FOR

MOTT'S

MARKETS—Continued

also higher. A quite good export business has been effected recently.—N. Y. Journal of Commerce.

W. H. Gillard & Co. are having a successful run on prunes.

Last week was the largest in the history of "Salada;" so P. C. Larkin & Co. report.

The Pure Gold Manufacturing Co. report a large increase in sale for Pure Gold baking powder.

James Turner & Co. report their large consignment of prunes ex Belgravia as rapidly going out.

T. B. Escott & Co. are said to be offering molasses cheap, having bought a hundred barrels at low price.

Fish season is opening out well, and James Turner & Co. write that they have a good stock to select from.

The Pure Gold Manufacturing Co. are putting "Kerneline" icing upon the market next week. Look out for it.

W. H. Gillard & Co. have just received a line of New Orleans molasses, which are said to be showing splendid value.

James Turner & Co. report that each month's sales of Ram Lal teas have shown an increase for some time over its predecessor.

James Turner & Co. have a nice line of Italian evaporated cherries in 25-lb. boxes, which are said to be giving good satisfaction.

White & Co. have a few barrels of Florida oranges left, the last of a carload, which they are offering at \$10 per thousand. The firm is looking for some first-class apples.

James A. Skinner & Co. have had a big run on their fawn and shaded "Loraine" dinner sets, and having just opened another consignment, all orders will be filled at once.

The demand for Marshall & Co.'s Scotch fish delicacies is daily increasing, the Canadian agents, W. R. Wonham & Sons, Montreal, receiving orders from all parts of the provinces.

Andrew Bell & Co., grocers' specialties, of Liverpool and Montreal, have established a branch in Toronto. It is at 23 Scott street, and is under the management of Mr. I. Shepard Hetherington.

"Grand Mogul" tea is a fast seller just now," write T. B. Escott & Co. "The handsome new sample tins in each case are such a unique advertisement that it catches the eye and order of most merchants; also 'Lion' baking powder with dish pan."

The Eby, Blain Co. is said to be offering special value in low grade Japan teas; also fine table syrup, in 3-gallon tin; and fine Bosnia prunes. The firm's announcement in another page gives further information in regard to these articles.

The Toronto Biscuit and Confectionery Co. have just about completed extensive

alterations to their premises. All the departments have been divided off, new machinery added, one new storey put on, and the whole place painted from top to cellar. This company has now one of the most complete establishments in Canada. Considering the depression, this speaks volumes for this enterprising concern.

S. C. Stevenson, 76 S. Gabriel street, Montreal, manager of the Quebec Provincial Exhibition, is now ready to give all information, and promises to have the premium list ready very soon. The exhibition will run this year from Sept. 12th to 21st., and if present plans are carried out will be the most important yet held.

The O. & W. Thum Co. are pleased to announce that, thanks to the increased output for 1894, they are able to make a reduction in the price of "Tanglefoot" of 20c. per case. The new prices will be: Less than one case, 38c. per box; one case to five, \$3.40 per case; five cases to ten, \$3.30 per case; ten cases, \$3.20 per case. Notwithstanding the reduction in price, the quality of "Tanglefoot" is generally improved. Retailers should anticipate their season's wants and order the largest quantity they can use, thus securing the best possible price. In any quantity, however, "Tanglefoot" in nearly all profit.

MONTREAL MARKETS.

MONTREAL, Jan. 31, 1895.

GROCERIES.

THE grocery market has ruled fairly active during the week. The most notable feature since our last has been activity in Barbadoes molasses and sugar. In the former, stocks in first hands are almost exhausted, and the advancing tendency of values has led to some large purchases on the part of such jobbers as are not well supplied with the staple. Other jobbers have not advanced their prices at the date of writing, but it is probable that they will do so before the close of the week from force of circumstances. On the other hand, the active buying of sugar by jobbers in the city and elsewhere is due to low prices prevailing at the refineries, jobbers having taken advantage of the fact to stock up pretty liberally. In other staples, such as tea, spices, coffee, canned goods, etc., nothing special is to mention.

SUGAR.

The sugar market continues fairly active in consequence of the low price at which supplies are being offered by the refineries; in fact, both of them toward the close of last week had almost exhausted their ready made stock. Owing to this disposition of the manufacturers and their determination to keep out foreign sugar, the tone of value is far from settled, and it is not at all certain that bottom has been reached. In consequence of the sharp decline that THE

GROECR has already noted as taking place from first hands, jobbers last week had to mark down their list rate to consumers one-quarter of a cent all round, and at the time of writing jobbing business is being done at this decline. In a wholesale way it is difficult to quote, for not only are the local refiners fighting German sugar, but Halifax refiners have been offering small quantities in Ontario at equal to 3½c. laid down. Local refiners have placed round lots of standard granulated at a shading on 3½c. and No. 2 at less than 3½c., but in an ordinary way the price at the refineries is 3½c. on standard granulated and 3½c. on No. 2. There has been a good enquiry for yellows, which have left first hands freely at 2½ to 3-16, as to quality at the refinery. In a jobbing way we quote: Standard granulated 3½c.; No. 2, 3½c.; yellows, 2½ to 3½c., as to quality. German sugar is not moving very freely at present, and jobbers are asking 3½c. for extra granulated, while No. 2 Berthier is being jobbed out at 3½c.

SYRUPS.

There is a fair demand for syrups, and prices rule steady, the demand being principally for bright grades. Round lots have changed hands at 1½ to 2½c., as to quality, but we quote 2½c. for bright grades and 1¾c. for dark grades, for ordinary jobbing business. The supply of American syrup is almost exhausted here. In fact, there is only one holder of it on spot, and for what he has 20 to 21c. is his idea.

MOLASSES.

The molasses market at the time of writing occupies a curious position. As THE GROECR has already pointed out, both specially and in its regular market report a fortnight ago, round lots of Barbadoes molasses changed hands at a substantial advance. Since then a further advance has transpired, 31½ to 32c. being made on 200-puncheon lots. In the face of this there are jobbers on this market who are still selling small lots at the old combine price, 30c. It is probable, however, that before Friday next the jobbers will meet and advance the price. In the meantime other jobbers are ignoring the old list rate entirely, and are asking 32c. for prime Barbadoes stock. In other grades round lots of Porto Rico have changed hands at 28c., and Trinidad at 27c.

RICE.

There is a fair jobbing trade doing in rice and no change in prices is to report. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

There is no change in the spice market, demand being fair and prices steady. At the mills prices are as follows: Penang black pepper, 6½ to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 8½ to 9½c.; nutmegs, 60 to 90c.; and Jamaica ginger, 15½ to 18½c., jobbing lots calling for the usual advance on this basis.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
**FRUIT
PRODUCE**
and **COMMISSION MERCHANTS**

**32 WEST MARKET STREET
TORONTO.**
Consignments Solicited

GEORGE MCWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

F. W. FEARMAN

Pork Packer HAMILTON



\$1.00 PER BOX OF 36 PACKAGES

FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

TRADE

MARK

COFFEES.

There has been a moderate demand to note for small lots of Mocha and Maracaibo during the week at quotations. Otherwise there has been no special feature. We quote: Maracaibo, 22c.; Rio, 18½ to 20c.; Java, 25 to 26c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

TEA.

There has been very little change in the situation of the tea market since our last. There is a fair distributing movement going on, but no special activity is to note in a large way. In fact, the only sale of importance was a lot of medium Japans at 15½c., but dealers here are advised that New York buyers are still purchasing in Toronto. We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There is nothing special to report in the raisin market. A moderate jobbing call is experienced for both Valencia and California raisins, on which prices are unchanged and stocks not heavy. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; Sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

There is only a small distributive trade to note in currants, and prices are the same. We quote: Filiatras and Provincials, 3½ to 3¾c. in barrels, and 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

There is a fair demand for prunes, and prices are unchanged. Bosnia, 4½ to 5c., and Bordeaux, 4c.

Figs are quiet and steady under a moderate jobbing call at 5 to 6c. in bags and 8 to 16c. in boxes, as to quality.

Quotations on dates, which rule quiet, can be repeated at 4½ to 5c.

NUTS.

A moderate jobbing trade is all there is to report in nuts. We quote: Tarragona almonds, 12½ to 13c.; filberts, 7½ to 8½c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

CANNED GOODS.

This market rules quiet. Demand is slow, and jobbers claim that it will continue so until stocks in their hands are worked down to a lower level. Values are unchanged, as follows: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.40 per doz.; tomatoes, 85 to 90c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.

FISH.

The mild weather toward the close of last week had a depressing effect on the fish market, but this week's clear cold weather has improved the situation to a certain extent. Low prices, however, lead to a good demand, and at the date of writing values have a much firmer tendency. Round lots

On spot Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

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70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

**76 COLBORNE ST.,
TORONTO, ONT.**

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

BUY MAPLE LEAF BRAND

Hams, Backs, Rolls,
Breakfast Bacon, Shoulders.

..PURE LARD..

Low Prices.

Satisfaction Guaranteed.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,

76-80 Front St. E.

TORONTO.

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Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings

75 YONGE ST., TORONTO

OILS

Samuel Rogers & Co.
TORONTO

MONTREAL MARKETS—Continued

of No. 1 green cod have changed hands at \$4, but are now firmly held at \$4.25, and No. 1 large, \$5.25 to \$5.50, while No. 2 is quoted at \$3, and green haddock at the same price. Good brands of No. 1 Nova Scotia herrings are moving off at \$4 to \$4.50 per barrel, and \$2.80 per half-barrel. Although there is a scarcity of No. 1 new Labrador salmon, the demand for it has been limited at \$13.50 to \$14 per barrel; B.C. salmon have sold at \$11 to \$11.50 per barrel; No. 2 mackerel at \$12.50; sea trout at \$9 to \$10; fresh herrings are moving freely at 85c. to \$1 per 100 for medium size; fresh salmon at 13 to 13½c. per lb.; smelts at 4½ to 5c., and lake trout at 4 to 4½c. Tommy cods continue to be in large supply. The stock consists largely of fish which suffered during the mild weather and are selling at 80c. to \$1 per barrel. White fish have been placed in round lots at 5 to 6c.; pike at 4 to 4½c., and mackerel at 10c. Finnan haddies are plentiful and lower at 6 to 7c. per lb.

GREEN FRUIT.

APPLES—This market continues as quiet and dull as ever. We quote choice A1 stock \$3 to \$4, per bbl., and poor grades \$1 to \$2.

ORANGES—Meet a fair demand at steady prices. We quote: Floridas, \$4 to \$4.50; Valencias, \$3.75 to \$4.50; Messinas, \$2 to \$2.50.

LEMONS—There is a quiet demand for lemons, and prices are unchanged at \$2 to \$3 per box, as to quality.

PINEAPPLES—Only a few pineapples are offering, and they sell at 15 to 25c.

CRANBERRIES—High prices and light supplies have led to a small movement in these. We quote: \$15 to \$16 for good stock and \$9 to \$10 for frozen.

GRAPES—Almeida grapes continue in light supply, and are firmly held at \$6 to \$7 per bbl., as to quality.

SPANISH ONIONS—Are quiet at \$1 per crate.

COUNTRY PRODUCE.

EGGS—The egg market rules quiet, and prices if anything have an easier tendency. We quote: Montreal limed, 13 to 14c., and western, 10 to 11c.

POULTRY—There has been a fair demand for poultry, and prices rule steady. Turkeys sell at 8 to 9c.; chickens, 6 to 7c.; geese, 5 to 6c., and ducks, 7 to 8c. per lb.

GAME—There is little doing in game. We quote: Partridge, 45c. for No. 1, and 20 to 25c. for No. 2. Large receipts of rabbits are arriving, and sell all the way from 12 to 15c. per pair.

HONEY—There is no change in honey, which we quote at 4½ to 5½c. for old extracted, and 7 to 9c. per lb. for new, in tins, and comb honey, 10 to 13c.

BEANS—Quiet and unchanged. Choice hand picked, \$1.30 to \$1.45, and poor to fair, \$1.10 to \$1.20.

HOPS—Quiet and unchanged, at 6 to 8c., as to quality.

DRIED APPLES—Meet a slow sale at 5 to 5½c., as to grade.

DRESSED HOGS—Small lots of these meet a moderate demand at \$5.35 to \$5.50 per 100 lbs., and car lots \$5.25.

POTATOES—Prices on these are rather firmer, with sales on the track here at 58c., and we quote 68 to 69c. in a jobbing way.

ONIONS—Domestic onions here met a good demand, carload lots changing hands at \$1.75, and we quote \$2 to \$2.25 per bbl. in a jobbing way.

CHEESE AND BUTTER.

Cheese fails entirely in showing any improvement, and it looks very much as though prices were going still lower, for the tenor of mail advices to-day was the reverse of encouraging. The only business passing is of a small kind and hardly sufficient to afford any idea of values. A nominal range is 9½ to 10c.

The butter market is quiet without any radical change. There is only a small jobbing trade doing, mainly in late made creamery, and fresh receipts of western roll stock, on which prices are fairly steady. For the former 20 to 20½c. is a fair range, and for the latter 14c. Held butter of all kinds is lifeless and nominal.

PROVISIONS.

There was a fair demand for small lots of provisions, and the market is moderately active and steady. We quote: Canadian short cut, heavy, \$14.50 to \$15; Canadian short cut, light, \$14 to \$15; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

FLOUR AND MEAL.

Demand for flour to-day is slow and the market quiet and steady, with no new feature to note. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

A fairly active business is transacted in feed, and prices are firm. We quote: Bran, \$15 to \$15.50; shorts, \$17; mouillie, \$20 to \$22.

In oatmeal business continues quiet and of a jobbing character at unchanged prices. We quote: Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

MONTREAL TRADE NOTES.

The best granulated sugar is selling to-day in Montreal at from ½ to ⅝c. lower than in New York.

The wholesale price for molasses in Montreal, strange to say, is in some instances 2c. higher than what jobbers are selling Barbadoes at.

There is only one lot of 300 odd puncheons in first hands in Montreal at present. Its holder, naturally, is very firm in his views as to its value.

Cables from London to sales agents here on both Sultana raisins and currants state that values on these fruits have a decidedly upward tendency.

There have been several round lots of Ram Lal's packet teas placed during the week, both on western and local account.

Stocks of molasses held in second hands previous to the advance cost 27c. There is a chance for jobbers to make a handsome turn on these goods if they care to do so.

The only whole ale parcel of tea that has changed hands during the past week was a lot of medium Jupans at 15½c.

Western buyers have been doing quite a

little in this market for 50 and 75-bag lots of Mocha and Maracaibo coffees.

Halifax refiners are laying down small lots of granulated sugar in Montreal, after paying the freight, for the price the local refiners are charging jobbers for car lots and over.

It is predicted that the yield of Barbadoes molasses will be only 40,000 odd tons this year against 60,000 odd in 1894. It is to this large anticipated shortage that the advance in the market is due.

A round lot of 150 packages fresh laid eggs was slaughtered on this market for as low as 5c. per dozen last week. It was a forced sale.

American dealers have been heavy buyers of Canadian onions on this market during the past eight days. They have taken several car loads on the basis of \$1.75 per bbl.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 31, 1895.

THE first month of the year has gone. January is expected to be the quietest month of the year as regards sales of groceries by wholesalers, and this year has proved no exception to the rule. February is also a quiet month. There are a large number of our wholesale grocery houses who

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads, as sample. All sizes made. Manufactured by

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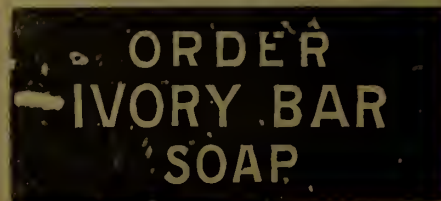
F. W. HUDSON & CO.

Canadian Agents, TORONTO

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st. West. Telephone 1610.



Teas! Teas!! Teas!!!

We offer to the Trade a complete assortment of Teas of all qualities.

Black Teas, Japan Teas Gunpowder Teas

of all grades and prices. We recommend specially

OUR "VICTORIA" AND "PRINCESS LOUISE" JAPAN TEAS

Quality Unsurpassed for Price.
Write for Samples.

in 5, 10, 20, 30, 40, 50 and 60 lb. Packages.

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If You Want Genuine

LABRADOR HERRING

Large, Fat, and Bright, send to

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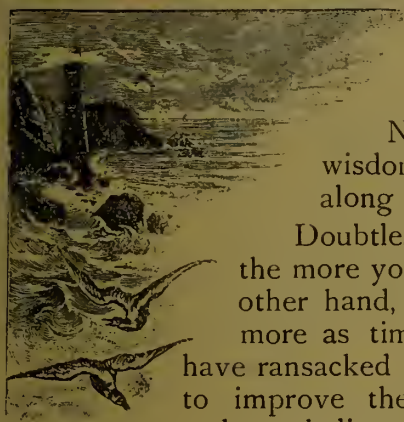
J. F. RAMSAY
Toronto Agent

Board of Trade Building, MONTREAL



Munn, Baine, Johnstone and Rorke
Brands Just Arrived.

BE YYY.



Not that we know it all, or that we can give you many points on wisdom in general. However, every mind has its strong points, and ours is along the line of Cereal Breakfast Foods.

Doubtless you have patronized a number of the leading makers, and of some, the more you have handled their goods, the worse you have disliked them. On the other hand, you have bought Cereal Foods which have pleased you more and more as time went on. There are cereal foods and CEREAL FOODS. We have ransacked the universe—at least the universe within our reach—for ways to improve the QUALITY and FLAVOR of our PAN-DRIED OATS, and we believe we stand at the top of the heap for merit.

However, what we expected to say when we started out was that, if you are wise, you won't offer your customers some trashy brands that you know are very seldom fresh and sweet, but proffer what you are certain can be relied upon—Sell them our goods and HOLD YOUR TRADE.

E. D. TILLSON, Tilsonburg, Ont.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
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OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

We want you
to try our
brands.

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Write us
for Prices.

The Ontario Grape Growing
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Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price).

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
TORONTO.

ST. JOHN MARKETS—Continued.

do not take stock till February 1, using the quiet January days to straighten up accounts. There is, however, some business moving, particularly in frozen fish. Collections are good, being rather better in the country than in the city. In oil the advance of 1c. reported last week is maintained. The cheaper grade remains the same as before the advance. In tea, the feeling continues strong, but the desire to push sales tends to keep from any advance in price, though to replace goods would cost more, and the outlook is for rather higher prices.

CANNED GOODS—A fair demand is reported, principally for vegetables. There are no changes in prices. The market is, however, firm and stocks light. We quote: Peas, 90c.; corn, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; peaches, 3's, \$2.65 to \$2.75; 2's, \$2; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.50 to \$1.60; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 oz., in cases, \$5.50; chowder, 2 doz. in case, \$3.50; scallops, 4 doz. in case, \$5.50.

SALT—There is not enough movement to cause a market, the demand during the winter months being very light. We quote: Coarse, 58 to 60c.; factory filled, fine, 90c. to \$1; Canadian, 10 lb. bags, \$2.80 per bbl.; 5 lb. bags, \$3 per bbl.; wood boxes, 20 lbs. 20c., each; 10 lbs., 12c. each.

DRIED FRUIT—Movement is light. In prunes, more French goods are seen in this market than ever before, and they are giving good satisfaction. Raisins are quiet. Dried apples are rather easier. The cleaned currants brought here from the States this season in 1 lb. cartoons have been old fruit, which, although satisfactory, are getting scarce. When merchants want to replace they will have to buy the new goods, which will cost 1c. higher. These goods have grown much in favor during the past season, and, if not too high, will continue to have a ready sale. Prices are: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; old, 60c. per box; Valencia layers, 5¼ to 5½c.; London layers, \$2.25; California loose muscates, 5½ to 6c.; currants, bbls., 3½ to 3¾c., cases, 3¾ to 4c.; evaporated apples, 8 to 8½c.; dried apples, 5½ to 6c.; dates, 4 to 4¼c.; prunes, 5 to 5½c.; figs, 11 to 18c.; cleaned currants, bulk, 6c.; 1-lb. cartoons, 6¾ to 7c.

GREEN FRUIT—Owing to cold weather, deliveries are not large. The price of sound, hard apples is rather firmer, with a good outlook for the season. Valencia oranges are showing splendid value. Lemons remain firm. A few bananas are being received for local trade. Peanuts, which are low, are finding fair demand. We quote: Apples, hard fruit, \$2 to \$2.75; soft, \$1.50 to \$2; Messina lemons, \$3.50 to \$4; Valencia oranges, \$4.25 to \$4.50; West India, repacked, \$4 per bbl.; Florida, \$4 to \$4.25.

DAIRY PRODUCE—Very dull. Butter of all grades very plenty, and more coming to hand all the time. Market would, however, be in much better shape were it not for the Ontario and Quebec goods, which continue to arrive, thus spoiling the fair price which might otherwise be obtained for that of this province. Cheese continues quiet, with light stocks, and, although there is little chance of an advance, a better demand is expected. Eggs quiet, most retail grocers paying prices above the market for small lots of guaranteed fresh, cases and barrels being

hard to sell at any price. We quote: Cheese, 10½c.; butter, large rolls, 17 to 18c.; choice tubs, dairy, 18 to 20c.; fair tubs, 16 to 18c.; creamery, 21 to 22c.; creamery prints, 23 to 24c.; eggs, cases, 16 to 18c.

MOLASSES—There is a fair demand, and price is firm owing to the smallness of the stock on hand, and it looks like higher prices. There is a shortness of crop reported at the Island, and it is also reported late. Syrup shows better demand. We quote: Barbadoes, 32c.; Porto Rico, 32c.; choice, 35c.; fancy, 43 to 44c.; Antigua, 30c.; syrup, 30 to 35c.

SUGAR—There is no large demand. Prices continue low, and, owing to the low price of our own standard granulated, there are not any large quantities of the foreign being sold. We quote: Granulated, \$3.75 to \$3.80; foreign, \$3.50 to \$3.60; yellow, \$3.25 to \$3.50.

FISH—Medium cod remains scarce and high, being now about the same price as large. Pickled and smoked show no change, the principal business being frozen. In frozen herring the feeling is firmer, few first-class fish being to hand, and fishing for the past week reported poor. Frozen cod and pollock are plentiful. We quote: Medium cod, \$3.90 to \$4; large, \$4; small, \$3.35; haddock, \$1.75; pollock, \$1.65 to \$1.75; shad, \$5 to \$5.50 per half-bbl.; bay herring, \$1.50 to \$1.60; Shelburne, bbls., \$4.25; half-bbls., \$2.40 to \$2.50; Canso, bbls., \$5.25; smoked herring, 7½ to 8c.; frozen cod, 2½c.; pollock, 2c.; herring, 65c. per 100.

PROVISIONS—Shows no change, though in both pork and beef feeling is easy. We quote: Clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; plate beef, \$13 to \$13.50; pure lard, 10 to 10½c.; compound, 8½ to 9c.

FLOUR AND FEED.

Flour show a fair movement. Market is rather easier, though not enough to effect prices here. Middlings continue scarce and firmer in price. Beans are light stock, and there is quite an inquiry. Barley also shows firmness. Hay continues quiet with oats firm. We quote: Manitoba, \$4.30 to \$4.40; best Ontario, \$3.50 to \$3.65; medium, \$3.25 to \$3.50; oatmeal, \$4 to \$4.10; cornmeal, \$2.90 to \$3; granulated, \$3.50 to \$3.60; middlings, on track, \$20.50 to \$21; bran, \$19 to \$20; cottonseed meal, \$28 to \$30 per ton; oats, on track, 37 to 38c.; beans, \$1.55 to \$1.60; split peas, \$3.50 to \$4; pot barley, \$4.40; round peas, \$3.75 to \$3.90; hay, on track, \$9.50 to \$10; timothy seed, American, \$3.10 to \$3.35; red clover, 11½ to 12c.; alsike, 13½ to 15c.

ST. JOHN MARKET NOTES.

Our citizens are justly proud of the handsome new steamer of the Furness line which bears our name. The "St. John" is here on her first trip, and large crowds visit her

**Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

GROCCERS

Are you selling

**Golden . . .
Finnan Haddies ?**

IF NOT, WHY NOT ?

Your wholesaler can supply you.

NORTHROP & CO.

AGENTS

ST. JOHN, N. B.

NEW YEAR !

NEW YEAR !!

NOW READY AND FOR SALE

**Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .**

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. Write for Quotations.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**
 (LIMITED)

Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

**From the Atlantic
 To the Pacific . . .**

**The fame of "KENT" Canned
 Goods is spreading.**

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

**The Kent Canning
 & Pickling Co.**
CHATHAM, ONT.

The Demand for

BOULTERS'

CANNED GOODS

is wonderful, but the reason is plain. Our goods show

Quality, Purity, and Uniformity

The consumer knows this and relies upon them.

FACTORIES { Picton
 Toronto
 Demorestville

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER APPLE CO.
PORT DOVER, ONT.

Grocers and General Dealers should not be without

Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

MUSTARD - - THAT'S - - MUSTARD

**Dunn's
 Mustard**

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

JAMS AND JELLIES

Raspberry,
 Strawberry,
 Peach,
 Plum,
 Gooseberry,
 Apricot,
 Red Currant,
 Black Currant.

Red Currant,
 Pineapple,
 Peach,
 Raspberry,
 Strawberry,
 Plum,
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.



Here It Is

**EPICURE
 TOMATO
 CATSUP**

Sold by all wholesalers,
 and manufactured by

**Delhi
 Canning
 Co.** 
DELHI, ONT.

daily. They are most pleasantly received by the officers, and feel the reputation of the city safe in such good keeping as both steamer and officers.

Puddington & Merritt are retailing granulated sugar at 31 lbs. for \$1. This is the best yet.

Messrs. Jardine & Co., of St. John, N.B., have just received a full line of Marshall's fish delicacies.

A large business is being done at Windsor and Wentworth, N.S. in the export of gypsum to New York.

E. G. Henderson, manager of the Windsor Salt Works, was in the city during the past week. The company is represented in St. John by Smith & Tilton.

Two hundred and seventy barrels of apples were shipped from Annapolis to London, via St. John, rather than in the usual way via Halifax. A saving in freight is reported.

Theo. H. Estabrooks has been fortunate in securing a small lot of Barbadoes, part of which was landed this week. He expects the balance in a few days. It is giving good satisfaction.

Charlottetown (P.E.I.) prices are quoted as follows: Hay, 30 to 35c.; oats, 36c.; straw, 25 to 30c.; pork, 5 to 5½c.; potatoes; 22 to 25c.; eggs, 20 to 22c.; butter, 20 to 22c.; beef, 4 to 5c.; mutton, 4 to 5c.

The Bank of New Brunswick held its annual meeting the other day, and of its showing our citizens are justly proud. It continues to pay a dividend of 12 per cent on its capital. The capital is \$500,000. When its rest is added to this there is an amount of \$1,025,000.

Some time ago, reference was made in these notes to a large quantity of turkeys, valued at \$1,400, shipped by Huestis, White & McArthur, of Sussex, King's Co., to Liverpool. They have now received the returns, and, though not all they hoped, the venture was fairly successful, and they look forward to their next season's shipment, believing that the experience of this year will result in more profitable returns.

The annual meeting of the New Brunswick Dyring Co. was held at Lower French Village, York county, during the past week. It was found that the revenue for the past year was \$823.90, and the expenditure \$823.24. The 42 patrons had furnished 20,874 9 inches of cream, resulting in 18,698 lbs. butter. The buttermilk had also proved of value, that from the cream required to make 10 lbs. butter, netting 5c. The depot at Fredericton, like the factory at Kingsclear, had just about cleared expenses. It was decided to run the factory another year.

WOODSTOCK, N.B., MARKETS.

WOODSTOCK, N.B., Jan. 31, 1895.

Business continues quiet. Poultry is scarce; neither are there any pumpkins, squash, or carrots to be had. Hay is dull. Loose is quoted at \$6., while pressed is fetching \$5.50 at the barn. The feeling is rather better in potatoes, there being a slight advance owing to less quantities coming forward, and are now quoted at 75 to 90c.; loose straw, \$3; oats, 30 to 33c.; eggs, 14 to 16c.; butter, 17 to 18c.; buckwheat, \$1.10 to \$1.25; cheese, 10c.; beef, 4½ to 5c.; lamb, 5 to 6c.

WOODSTOCK MARKET NOTES.

The regular monthly meeting of the Board of Trade was held at the usual time. The

interest taken in the business of the board was shown by the goodly number present. Resolutions to the following effect were passed: "That the Montreal Board be asked to aid in an effort to have the C. P.R. reduce the freight rates between there and Woodstock; that this board is in favor of a Provincial Board of Trade; that the Town Council be asked to adopt standard time, and that they be further asked to so arrange the water rates that when used for manufacturing purposes users be charged at the rate of 10c. per 1,000 gallons."

NOVA SCOTIA MARKETS.

OFFICE OF CANADIAN GROCER,

HALIFAX, Jan. 31, 1895.

THE last week of the first month of this new year has been anything but a good one in business circles. Grocers pronounce it the dullest week of the winter.

BREADSTUFFS—The market in this line is firm. The Lake of the Woods Milling Co. made some good sales this week. Quotations remain: Manitoba patents, \$4.30; Ontario patents, \$3.25 to \$3.40; straight grades, \$3.10 to \$3.20; middlings, \$2.1 to \$2.2, including sacks; bran, \$19.75 to \$20; oatmeal and rolled oats, \$3.80; cornmeal, \$3 to \$3.05. Jobbers' prices are considerably higher.

FISH STUFFS—This line is more dead than alive at present. The only feature is a proposed shipment this week to Hayti by Mr. Butler, who is working up quite a trade between that country and Halifax. He will send forward about \$18,000 worth of fish. Quotations remain: Dry cod from vessel: Shore, prime, \$3.25 to \$3.75; bank cod, \$3 to \$3.25; large bank cod, \$4; Bay of Islands, No. 1 split herrings, \$2.25; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

PROVISIONS—The provision market has changed very slightly during the past week. Dressed Canadian beef is offered at 6½c. and native at 7c. and 7½c. Mutton is in fair demand at 7½c., and frozen stock at 6c., sinking pelts. Considerable Canadian beef and poultry has been received here during the week, and the market is glutted with turkeys, which are only bringing 10c., with poor demand. Chickens are scarce at 60c. and 70c. per pair.

GREEN FRUIT—This line is very quiet and stocks are about cleaned up. Florida oranges show a slight advance. Quotations are: Oranges—Floridas, \$3.90 to \$4.10; Valencias, \$4 to \$4.75; Jamaicas, \$7 per bbl., repacked. Lemons are quoted at \$3 to \$3.50 per 100 count. Apples are still plentiful, and good stocks can be had for \$2 and \$2.25. Almeria grapes are worth \$5.50 to \$6 per keg.

DRIED FRUIT AND NUTS—The demand in this line is only fair, and prices remain at last quotations, viz.: Dates, 5 to 5½c.; prunes, 6c.; figs, in 5 and 10 lb. boxes, 10c.; do., in bags, 6c.; currants, casks, 3½ to 3¾c.; ditto, cases, 3¾ to 4c.; raisins, Valencia layers, finest, 5½ to 7c.; Valencias, 4½ to 4¾c.; Sultanas, 6½c.; California, \$2.25; London layers, \$2.50; Connoisseur clusters, \$3.25; dried apples, 6c.; evaporated ditto, 8½c. In nuts the quotations are: Filberts, 10c.; walnuts, 10c.; Brazils, 11c.; peanuts, 12c.; almonds, 14 to 15c.

CANNED GOODS—Some enquiries are being made for canned goods, but on the whole the market is slow. Tomatoes, pears, corn and beans are quoted at \$1 per dozen; strawberries and raspberries, \$2.25; sardines, \$1.50 to \$1.75; 2-lb. corn beef, \$2.75;

1-lb. ditto, \$1.60; salmon, \$1.50; lobsters, \$1.75; clams, \$1.

BUTTER AND CHEESE—The supply of butter is heavy, and the demand is only light. The last receipts of Canadian creamery have not been worked off, and a good article is offered at 15 and 15½c. Cheese quotations are: September, 11½c.; early, 10¼ to 10¾.

EGGS—Stored stock not wanted, and is offered at 15c., while a really good article can be had for 18 and 19c.

SUGAR—A slight advance is reported in raw sugars, and the market has somewhat stiffened on the report of the inability of the German beet growers to supply the refineries. To-day's quotations are: Porto Rico, in hogsheads, 3¾c.; refined cut loaf, 5½c.; granulated, 4c.; standard "A," 3¾c.; extra white "C," 3¾c.; standard yellow "C," 3¾c.; yellow extra "C," 2¾c.

MOLASSES—Stocks are low, but there is no very perceptible change in prices. Quotations are: Antigua, none; Porto Rico, 35c.; Trinidad, none; Barbadoes, 34c.; Demerara, "M R" brand, 39c.; ditto (B) "D" brand, 45c.

TEAS—Chinas are firm with a stiffening in low grades. There is an upward tendency in India and Ceylons.

HALIFAX MARKET NOTES.

P. M. Jenkins & Co. are in financial difficulties, and Prince Edward Island traders will be heavy losers. The firm was established here about eighteen months ago, the Messrs. Jenkins coming from New Glasgow. They did a general commission business. The extent of their liabilities is not known. P. M. Jenkins has left the country.

The bread war still continues, and Muir, Son & Co. say they intend to keep the price down. They deliver to house customers and sell at their store 2-lb. loaves for 4c., and, to shops, 46c. per dozen loaves.

A. M. SMITH'S WILL.

The will of the late A. M. Smith, of Smith & Keighley, wholesale grocers, has been filed for probate. The bequests are as follows:

To the widow, the household effects, carriages, sleighs, etc., an annuity of \$4,000 a year, and the right to occupy the residence, Gerrard and Pembroke streets, during her lifetime; Elizabeth Barnes, of Enniskillen, \$5,000; Elizabeth Sutherland, \$4,000; Ann Marshall, London, \$2,000; to his niece, Minnie Barnes, 100 shares Canada Permanent stock, 50 shares Ontario Bank stock, and 100 shares of Western Assurance stock; William Barnes, 50 shares of Canada Permanent stock; George Barnes, 100 shares Canada Permanent 20 per cent. stock; Robt. Smith, Nottawasaga, 100 shares of 20 per cent. Canada Permanent.

To William Smith, Aberdeen, Scotland, \$5,000; Girls' Home, Boys' Home, Home for Incurables, \$1,000 each; Sick Children's Hospital, \$2,000.

The residue of the estate is to be divided into six equal parts to be paid yearly to Mary Perry, Toronto, Minnie Barnes, and the remaining four portions to the four children of his late niece, Barbara Perry.

On the decease of the widow the whole of the residue of the estate is to be divided equally among the six persons named.

The total value of the estate is \$211,780, of which \$101,200 is realty and the balance personality.

The executors are Barrister J. A. Proctor, Robert D. Perry and Chas. Peter.

Owing to Enormous Pressure

Having been brought to bear upon us, we have decided to leave spices as they were for the present. Instead we offer you good, sweet line of

Pakling Congou, in Caddies,	at	11c.
Ping Suey Y. Hyson, "	"	11c.
Ping Suey Gunpowder, "	"	11c.
Japan, - - Half "	"	11c.

ALL GOOD 20c. TEAS

For Retail Trade.

LUMSDEN BROS.

HAMILTON, ONT.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

— ALSO —

VALENCIA SHELLD ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

SYRUPS

Pure Sugar Goods

AT PRICES NEVER BEFORE OFFERED.

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

PRUNES

"Sphinx" Brand,

THREE SIZES.

Another Shipment Now in Store

PERKINS, INCE & Co.

TORONTO.

A ROTTEN CONCERN.

WHEN the old British America Starch Works, of Branford, collapsed, some months ago, and the estate was handed over to Assignee Read for the benefit of the creditors, THE GROCER pointed out its rotten condition; but we did not, nor did probably anybody else, even dream that it was as putrid as the statement of the assignee, issued Jan. 25, shows it to have been.

Let the letter of the assignee tell the tale: "As assignee of the estate, I have declared a final dividend of one per cent. of the assets of the company for the benefit of the creditors, and herewith enclose you an abstract of the receipts and disbursements had by me as said assignee."

Here is the abstract:

	DR.	CR.
By sale of stock		\$5,000 00
By sale of machinery.....		300 00
By sale of alum.....		28 87
By sale of starch in storage.....		144 20
By collection of book debts.....		169 29
To paid wages and salaries	\$2,173 08	
To paid Sheriff Watt.....	27 00	
To paid advertising.....	50 00	
To paid Bell Telephone Co.	10 00	
To paid Trustees' account.....	2,314 09	
To paid Inspector's fees.....	121 00	
To paid Hardy, Wilkes & Hardy....	109 82	
To Assignee's fees, including postage, telegrams, exchange on drafts, etc.....	305 30	
To balance	532 07	
	\$5,642 36	\$5,642 36
By balance		\$532 07
To dividend 1c. on \$ on \$53,207 31....	532 07	

Here is what the chief creditors were owed and what they receive:

	Amount owed.	Amount rec'd.
Firstbrook Bros.....	\$ 509 86	\$ 5 09
Wilson Patterson.....	531 63	5 31
E. B. Eddy Co.....	381 97	3 81
J. R. Vanfleet.....	524 12	5 24
F. Cockshutt.....	168 87	1 68
Workman & Watt	325 25	3 25
Bank British North America	21,216 13	212 16
Alex. Robertson.....	3,190 40	31 90
J. Elliott.....	280 59	2 80
J. & T. Hurley	600 00	8 00
M. C. Railway.....	2,198 27	21 90
Secord & Perley.....	1,051 11	10 51
T. H. & B	1,056 13	10 56
A. H. Scott.....	863 36	8 63
Howell Litho	200 78	2 00
W. T. Wicklam	412 15	4 12
Harry Welsh.....	225 55	2 25
H. McMoran.....	200 00	2 00

Thank goodness the old management is buried! Requiescat in pace.

TO CONTINUE.

The following circular has been issued by Smith & Keighley, and speaks for itself: "Understanding there are reports circulating that the business carried on under the name of Smith & Keighley will be discontinued, we beg to advise you that such is not the case, and trust that the confidence and courtesy extended to the firm by its numerous customers in the past will be continued, assuring you that the executors of the late A. M. Smith will, as long as the business is continued, see that such confidence is not misplaced."

McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

Lytle's



JAMS
JELLIES
SAUCES
CATSUPS
ETC.

Best goods in the market.
Write for quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

WE ARE OFFERING:

New Sphinx Prunes,
New California Prunes,
New California Apricots,
Choice New Dates.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

Molasses

Barbados Cuba
Porto Rico English Brand

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

American Syrups

AT VERY LOW PRICES.

All wholesale houses will furnish quotations. See that "N. W. Taussig & Co., New York," is stamped on each barrel.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

BROOKLYN, N. Y.

No. 96 Wall Street

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.

J. Hunter White, St. John.

L. H. Dobbins, Montreal.

We Won't Lie

We won't say that all other Baking Powders are impure. We won't spend our valuable time making extravagant and untruthful statements regarding other Powders. But we are prepared to prove that **PURE GOLD BAKING POWDER** is absolutely pure, and is made of chemically pure Cream Tartar and Bicarbonate Soda, and does not contain a particle of either Alum or Ammonia. Put up in tins only.

PURE GOLD MFG. CO.

TORONTO

P.S.--"Kerneline" Icing will
will be ready next week

SOME TEA STATISTICS.

IN view of the activity that has been displayed by the tea market both in Montreal and Toronto recently, and the opinion held by many that the Chinese war is likely to have an important influence in reducing the supply of next crop tea, some statistics that were supplied to THE GROCER by a leading Montreal tea broker may be interesting.

These figures apply to the position of affairs in Great Britain at the close of 1894.

The total imports of all kinds of tea into the United Kingdom during 1894 were 235,493,000 lbs. against 242,357,000 lbs. in 1893 and 234,319,000 lbs. in 1892. On the other hand, the total deliveries were 239,420,000 lbs. against 236,463,000 lbs. in 1893 and 240,680,000 lbs. in 1892. The stock of tea in Great Britain on the 31st of December was 93,329,000 lbs. against 97,286,000 lbs. in 1893 and 91,414,000 lbs. in 1892. The great bulk of this stock, it will be interesting to know, as showing how Indian and Ceylon teas are driving other competitors out of the English market, was composed of these two descriptions, the quantity of both on the 31st of December being 61,642,000 lbs.

The consumption of tea per head of the population within the United Kingdom was 5.53 lb. in 1894. against 5.41 lbs. in 1893 and 5.43 lbs. in 1892. Of this consumption

in 1894 55 per cent. was Indian against 52 in 1893; 33 per cent. was Ceylon against 31 in 1893, while China teas decreased from 16 per cent. in 1893 to 11 per cent. in 1894. The consumption of Japan tea was only 1 per cent. both in 1894 and 1893. On the whole, therefore, the statistics, as regards Great Britain, tend to strength, and though no figures are available regarding the stock in the United States, the tenor of all advices

THIS JOURNAL
Is mailed every
FRIDAY without
fail. If you do not
receive your copy
regularly some-
thing is wrong.

is strong both from New York and Chicago, while the way they have been buying up low grade Japans in Canada tends to strengthen this view.

In Canada also the stock of tea is generally admitted to be smaller than usual, and the prediction is made by several that, contrary to precedent, there will be little or no stock carried over.

It will be about four months before the first choice lots of new crop can reach us, and fully six to eight before any large deliveries of medium and lower grades of new crop can be made, and by this time it is anticipated that our stock will be pretty well absorbed. The N.Y. Commercial Bulletin last week published a letter which is interesting as bearing on the position in China. An extract from it says: "The war is checking business. Coolies and peasants are recruited in the interior for the army, and the ones remaining are afraid to travel to market. No Chinese merchant now gives refusals, and, as in many places Chinese mandarins are exacting heavy contributions from the rich merchants, they have almost all fled to the open ports, and there is nobody left in the interior with whom contracts could be safely made."

SILICO'S RELIABILITY.

Reflection is sometimes thrown either upon the name of a good article or its manufacturer by the indiscretion of a representative. This was the case with "Silico," the cleaning soap, but the prompt dismissal of the offending employe disabused the trade in Toronto of any connivance on the part of his employers with his over-zealousness, notwithstanding that a certain trade paper in Toronto endeavored to magnify a mole hill into a mountain over the matter. It is scarcely necessary to state that "Silico" is reliable. That is acknowledged. It scours, but does not scratch, and that is the beauty of it. J. A. Hewitt, who is now representing the manufacturers of "Silico" in Toronto, is endorsed by his employers and the trade as a reliable man.

SURPRISE SOAP

The Best
FOR Washing Clothes

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

PERSONAL MENTION.

M. R. P. Montgomery, formerly with the Eby, Blain Co., is now representing in Toronto J. F. Ramsay & Co., the new tea firm.

J. C. Conlin, J. W. Lang & Co.'s representative in Manitoba, Northwest Territories and British Columbia, left for his territory Tuesday. He will be away about three months.

Mr. James Haywood, formerly with the British America Starch Co., is now Toronto's representative of the Paragon Cheese Co., of Ingersoll.

John Mouat, W. H. Gillard & Co.'s Northwest representative, reports that business in his territory is beginning to look bright again after some months of depression.

Fred. Lumsden, bookkeeper for J. W. Lang & Co., has been laid up several days with tonsillitis. This is the first occasion for 15 years that Mr. Lumsden has missed a day at the office through sickness.

G. W. Baines, head clerk at the "Marvelous Tea Store," Guelph, who was married recently, has returned from a honeymoon trip to New York, and has settled down to the life of a happy benedict. THE GROCER tenders congratulations.

Major Stoneman, one of W. H. Gillard & Co.'s "Knights of the Road," has been spoken of as a candidate for the office of chief of police, Hamilton. If he could ferret out crime as successfully as he solicits orders the "Major" would fill the bill admirably.

Mr. N. W. Taussig has just returned from an unusually pleasurable trip to New Or-

leans. He has made a careful canvass of conditions there prevailing and confirms information previously noted in this column regarding the light supplies of desirable molasses left on hand; vast quantities of inferior stock have been dumped in the bayous for want of a profitable market.—N. Y. Journal of Commerce.

Word was received from Boston Wednesday of the death of Mr. Shumway, who is known in Canada as the representative of Stillman F. Kelly & Co., molasses, Boston. At London, Ont., last fall, he had a stroke of paralysis, and was at once taken to his home in Boston, where he arrived unconscious. He was ill for two months and started on the road again. He had a second shock on Monday night on the train from Boston to Bangor, from which he never recovered.

Sinclair & Co., grocers, Toronto, are offering to compromise.

Clinton C. Herbert, who last summer opened a big retail dry goods store at Yonge and Shuter streets, Toronto, is being anxiously looked for by his creditors. He left the city on Tuesday afternoon, and, before doing so, sold his stock, valued at \$40,000, to N. L. Garland, at 40 cents on the dollar. A warrant has been issued for his arrest, but, up to the time of writing, he has not been captured.

Hugh Blain, the retiring president of the Toronto Board of Trade, on Monday evening banquetted the members of the council and the chairmen of the different sections of the board. The function proved of a particularly successful and happy nature.

FROZEN ORANGES.

The Toronto World on Tuesday stated that several carloads of frozen Florida oranges had already been imported and sold in the city, and warned the citizens to beware of this class of fruit, as it was poisonous. A Florida specialist states that frozen oranges are very injurious to the health.

THE GROCER yesterday ascertained that there were in the city large quantities of oranges that had been "chilled" or touched by the frost. Local dealers, however, claim that these are not poisonous, and that it is only those oranges which have been severely frozen, and which lose their firmness, on being brought into contact with the heat, that can be injurious to the health of the consumer.

John H. Strickland, Cannington, Ont., the general merchant who recently ran a number of stores in Northern Ontario and got into financial difficulties, has issued a writ for \$10,000 against S. G. Leveratt, Thos. Kinnear, Robert B. Rice, R. B. Skinner & Co., George E. Broadfield and Henry Barber for alleged malicious prosecution. The suit arises out of the recent troubles over the Strickland estate. A charge of fraud was, it will be remembered, laid against Mr. Strickland at Cannington by the Toronto creditors, who are the defendants, but Strickland was acquitted.

The Detroit Woodenware Co.



HAVE long been noted for the high quality of their productions. Their magnificent manufacturing facilities and immense output make it possible for them to supply the trade with the highest grades of **Woodenware** at prices that throw the smaller concerns out of the market.

If your wholesale grocer does not keep our goods send your order direct to our Toronto agents, Taylor, Scott & Co., who will sell you at the following prices :

No. 1 Tubs, \$6.00 per doz.

No. 2 Tubs, \$5.00 per doz.

No. 3 Tubs, \$4.00 per doz.

No. 2 Hoop Pails, clear, \$1.30 per doz.

No. 3 Hoop Pails, clear, \$1.40 per doz.

Our goods are the best ; our prices are the lowest. We want your trade ; send us your orders.

SOLE AGENTS FOR CANADA _____

TAYLOR, SCOTT & CO.

TORONTO, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

L & E. HART, general store, Guysboro', N.S., are offering to compromise at 40c. on the dollar.

John Parker, grocer, Nanaimo, B.C., has assigned.

Riddell Bros., general store, Pipestone, have assigned.

J. H. Price, grocer, St. Thomas, Ont., has assigned to J. Egan.

Peloquin Laurin, general store, Sorel, Que., has assigned.

H. A. McKinnon, general store, Napinka, Man., has assigned.

Etienne Bessette, hay dealer, St. Gregoire, Que., has assigned.

J. E. Patmore, produce, London, Ont., has assigned to Alf. Robinson.

J. B. Holmes, general store, Comox, B.C., is asking for an extension.

Stuebing Bros., grocers, etc., Berlin, Ont., have assigned to Wm. Roos.

James H. Collins, grocer, Hamilton, Ont., has assigned to C. S. Scott.

J. H. Bedard, grocer, Montreal, Que., has assigned to Kent & Turcotte.

P. F. Ovide Charlebois, grocer, St. Henri de Montreal, Que., has assigned.

Jean Paquet, grocer, Montreal, Que., has compromised at 40c. on the dollar.

Thomas A. Wood, grocer, Brockville, Ont., has assigned to George Barr.

Wm. R. Watson, grocer, Woodstock, Ont., has assigned to James Brady, sheriff.

J. M. Derepentigny, grocer, Montreal, Que., has assigned to Charles Desmarreau.

J. McKim & Sons, general store, Union, B.C., have compromised, at 50 cents on the dollar.

Russell, McDonald & Co., general store, Victoria and Vancouver, B.C., have assigned.

Andrew Robertson, grocer, etc., Newmarket, Ont., has assigned to W. C. Widdifield.

Nazaire Tetrault, hay and grain, Ste. Angele de Monnoir, Que., has left the province.

T. Chislett, general store, Flesherton Station, Ont., has assigned to Henry Barber & Co., Toronto.

Gustave Joly, general store, St. David (Yamaska Co.), Que., is offering to compromise at 40c. on the dollar.

A meeting of the creditors of P. F. O. Charlebois, grocer, St. Henri de Montreal, Que., has been called.

Jemima D. Richardson, general store, Norwood, Ont., is offering to compromise at 50 cents on the dollar.

An insolvency declaration has been applied for in the cases of A. Goodridge & Sons, provisions, etc., St. John's Newfoundland; James H. Munro, trustee; Job Bros. & Co., general store and fish oil, St. John's, Newfoundland; Robert H. Prowse, trustee; Arthur S. Reddall, commission, provisions,

etc., St. John's, Newfoundland; W. R. Harwood, trustee; John Steer, fishing supplies, St. John's, Newfoundland; John P. Gillard and Henry J. Stabb, trustees.

PARTNERSHIPS FORMED AND DISSOLVED.

Savage and West, grocers, Levi, Que., has dissolved.

Chartier & Sauvageau, grocers, Montreal, have dissolved.

Benmore & Benson, grocers, Belleville, Ont., have dissolved.

Hutchinson & Land, grocers, St. Thomas, Ont., have dissolved. Land continues.

Williams & Johnston, flour, Montreal, Que., have dissolved. John C. Williams continues.

J. F. Stickels has been admitted to partnership with E. H. Peace & Co., fruits, Victoria, B.C.

Moore & Moore is the firm name of a new wholesale tea house in Halifax, N.S. F. S. Moore only.

Plamondon & Chasse, wholesale flour, Quebec, Que., have dissolved. J. A. Plamondon continues.

Tucker & Cameron, general store, Carbonear, Newfoundland, have dissolved. W. Tucker retires.

A co-partnership has been registered between W. H. Adams and Stewart Mason, under the name of Adams & Mason, general store, Parrsboro', N.S.

SALES MADE AND PENDING.

Margaret Nicklin, grocer, Acton, Ont., has sold out.

E. A. Thornton, general store, Norval, Ont., has sold out.

H. Zant, general store, Port Elgin, Ont., is about to sell out.

Leon Jodoin, grocer, Montreal, Que., has advertised his business for sale.

Arthur Roussin, fruits, etc., Montreal, Que., has advertised his business for sale.

J. B. Latremouille, confectioner, Hamilton, Ont., has been sold out by the bailiff.

The stock of A. Guerette, teas, Granby, Que., has been advertised for sale by auction.

J. G. Hayes, general store, Sundridge, Ont., has been sold out to Cain & Armstrong.

The stock of L. D. Heroux, general store, St. Barnabe, St. Maurice Co., Que., has been sold by auction.

The assets of P. A. Vaillancourt, general store, St. Charles (Bellechasse) have been advertised for sale by auction.

The Lorette stock of Q. H. Falardeau, general store, Ancienne Lorette, Que., has been sold at 53c. on the dollar, and the Silvery stock at 38c. on the dollar.

CHANGES.

R. Scates, general store, Highgate, Ont., has been succeeded by J. S. Foster.

Neily & Crowe, grocers, Ridgetown, N.S., have been succeeded by Neily & Kenny.

Charles Cameron, general store, Sunny Brae, N.S., has registered a consent for his

wife, Jenneta Cameron, to transact business.

G. J. Manning & Co., general merchants, Lefroy, Ont., are giving up business in that place.

R. H. Little, general store and lumber, Lisle, Ont., is going out of the general store business on March 1.

Marie A. E. Thibadeau, wife of Evanho L. Caron, has been registered proprietress of E. L. Caron & Cie, Quebec, Que.

Marie Alvina Vigneux, wife of L. N. Bourgeois, Danville, Que., has been registered proprietress of L. N. Bourgeois & Co., general store.

FIRES.

G. J. Manning & Co., general store, Lefroy, Ont., have been burned out.

F. E. Low & Co., tea and commission produce, St. John, N.B., have been burned out. Insured.

H. H. Potts, commission fruits; J. H. Walsh, commission fruits, and A. D. Wilson, produce, St. John, N.B., have been burned out. All insured.

DEATHS.

John Donovan, grocer, Dartmouth, N.S., is dead.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



N.B.—The old STANDARD BRAND OF HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

WALTER BAKER & Co.

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,

no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

GRIMBLE'S ^{English Malt} VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Any Grocer

Who has not yet had a trial box of our

Gold Medal Baking Powder

Should send at once for one.

Orders are being repeated daily.

¼ lb. Paper Packages. ½ lb. Paper Packages.
5 and 10 lb. Boxes.

Our Spices and Coffees are giving best satisfaction.

G. F. MARTER & SON

Manufacturers of

BARTON'S BAKING POWDER.

PHOENIX MILLS

1--3 Jarvis St.,

TORONTO

Slee, Slee & Co.

makers of



ESTD 1812.

Pure malt Vinegar.

London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.

HOW TWO BOYS BECAME GREAT.

THE death of A. M. Smith, Toronto, brings to mind a little bit of history.

Two lads joined the 93rd Highlanders, and came to Canada with that regiment to quell the rebellion of 1837. They were bosom companions, always together when off duty. They were excellent soldiers; never grumbling; it was duty first all the time, and their commanding officer was heard to remark that they would be officers some day.

One of them took his discharge just as the regiment was leaving Canada. He was fond of soldiering, but fonder of a Scotch girl whom he met in Canada. He married her, and went into the grocery business, in which he made a great success.

As time went on his assistance and counsel were much sought after by financial corporations, and he became president or director of several banks, loan companies, insurance corporations, and many other interests, and an extensive steamship owner. He became one of the wealthiest men in Canada. He went into the militia, and for a time during the Fenian raid commanded a garrison brigade. Going into politics, he became an alderman, Mayor of Toronto, and member of Parliament, and, had he so desired, could have been a Senator, for he sank his politics when he considered it in the interest of his country that he should do so.

The other boy, much grieved at the parting, remained with his regiment, won distinction and promotion for his bravery in the Crimea, and afterwards in the Indian Mutiny and in lesser campaigns. He led his men to victory in many a storming party in many a battle. He was at Alma, Inkerman, Balaclava, at Cawnpore and Lucknow. He was one of the famous "thin red line" that withstood the desperate Russian cavalry charge. He won a Victoria Cross, the highest award a soldier can get. When there was hard and dangerous work to do, he was selected to lead, for his regiment would follow him anywhere. As one of his men enthusiastically said: "With him in command, we could take Hell itself." He never thought of himself; his duty was his first consideration. He became a major-general, and, if I mistake not, was knighted.

They are both gone now. The first boy was A. M. Smith and the other Major-General MacBean.

This is a story for clerks. It shows that hard work and strict attention to duty will always tell in the long run. The boy or young man who considers his personal comfort and engagements before those of his employers never makes a success.

An English grocer failed the other day, and he had no book debts. But he had no capital, so anti-cash men can't score a point here.



A Glass Jar Free

WITH

Adams' Pepsin Tutti Frutti.

Ask your jobber for it. Advertising matter to decorate your store sent on application.

ADAMS & SONS CO. — 11 and 13 Jarvis Street, TORONTO.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

BRUSHES...

ROOMS

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

Johnston's Fluid Beef



The Great Strength-Giver

The Most Perfect Form of Concentrated Nourishment.

Stimulating - Strengthening - Invigorating

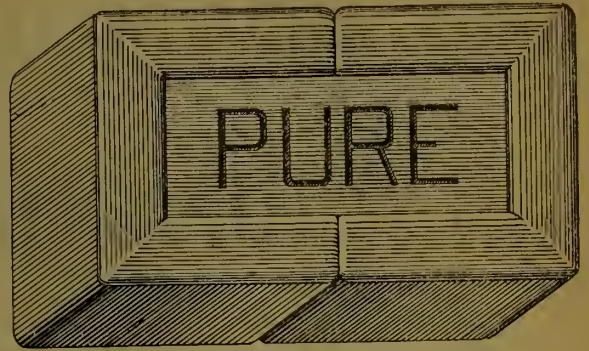
Richards' Pure Soap

It now being used in all the leading Hospitals and Public Institutions.

It being 99% Pure and

.. SUPERIOR TO ALL OTHERS

PAYS THE DEALER 30% PROFIT.



FOR SALE BY ALL
WHOLESALE GROCERS.

DALLEY'S PURE FRUIT FLAVORING EXTRACTS

Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.



The F. F. Dalley Co., Ltd.,
HAMILTON
Sole Manufacturers.



British
Columbia
Salmon

“INVERNESS” BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

THERE IS
ONLY ONE

“GENUINE”

Flint Lamp Chimney

That heat will not break, and we are the people who sell it.
Every chimney is wrapped and labeled.

GOWANS, KENT & CO. - Toronto.



“BUILD TO-DAY THEN,
STRONG AND SURE
WITH A FIRM AND
AMPLE BASE.”
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD.
TORONTO
will bring you
tenders from the
best contractors.

CHAS. SOUTHWELL & CO.'S High-class Jams Jellies and Marmalades

Take the Lead

For Excellence of Quality and Moderate Price.
They are the best imported.

SOUTHWELL'S Name is a Guarantee of the Highest Quality



Always Ready

NELSON'S BRILLIANT GELATINE
NELSON'S CONCENTRATED JELLIES

Steady Sellers

FIELD'S NIGHT LIGHTS
FIELD'S TAPERS

FRANK MAGOR & CO., 16 St. John Street, MONTREAL, Agents

CURRENT MARKET QUOTATIONS

TORONTO, Jan. 31, 1895
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD. per doz
5 lb. cans, 1 doz. in case..... 19 80
4 lb. cans, 1 doz. in case..... 16 00
2 1/2 lb. cans, 1 and 2 doz in case.... 10 50
16 oz. cans, 1, 2 and 4 doz. in case.... 4 60
12 oz. cans, 2 and 4 doz. in case..... 3 70
8 oz. cans, 2 and 4 doz. in case..... 2 40
6 oz. cans, 2 and 4

doz in case..... 1 90
4 oz. cans, 4 and 6 doz in case... 1 25
5 lb. cans, 1 doz in case, per doz 16 25
4 " 1 " " " 13 32
2 1/2 " 1 " " " 8 45
16 oz. 1, 2, 4 " " " 3 50
12 " 2, 4 " " " 2 60
8 " 2, 4 " " " 1 75
6 " 2, 4 " " " 1 35
4 " 4, 6 " " " 90
3 " 4, 6 " " " 80

Dunn's No. 1, in tins..... 2 00

Cook's Friend—
Size 1, in 2 and 4 doz boxes... \$2 40
" 1", in 4 doz boxes..... 2 10
" 2, in 6 " " " 80
" 12, in 6 " " " 70
" 3, in 4 " " " 45

Pound tins, 3 doz in case..... 3 00
12 oz tins, 3 doz in case..... 2 40
9 oz tins, 4 " " " 1 10
5 lb tins, 1 doz in case..... 14 00

Ocean Wave—
No 10—doz cases..... \$3 75
1 lb. 3 doz cases..... 1 20
No 1 (14 oz) 2 doz cases.. 1 80
1-lb. 2 doz in case..... 2 00
3-lb. 1/2 doz in cases..... 6 75
5-lb. 1/2 " " " 9 00
5-lb. 1 " " " 9 60

G. F. MARTER & SON.
Barton's Baking Powder— p. doz:
1 lb. sealer jars, 2 doz in case.. 2 25

1 1/2 lb jelly jars, 2 doz in case... 2 25
1/2 lb. " 2 " " 1 25
2 lb. fancy enamelled tins, 2 doz 2 75
1 lb. tins, 2 doz. in case..... 2 00
1/2 lb. " 3 " " 1 20
1 lb. " 4 " " 0 75
Gold Medal per lb.
1/2 lb. paper package, 10 lb in box. C 12
1 lb. " " " " 0 12
1 bl. " " " " 0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—
1 lb. tins, 4 doz. cases..... 0 67 1/2
1 lb. tins, 3 doz. cases..... 1 17
1 lb. tins, 2 doz. cases..... 1 98

BISCUITS.
TORONTO BISCUIT & CONFECTIONERY COMPANY.

Abernethy... 8
Arrowroot..... 10 1/2
Butter..... 6
Lunch..... 9
" 3 lb pks 20
Molasses Snaps 5 1/2
Moss Wafers... 11 1/2
Napoleon..... 12
Garibaldi..... 8 1/2
Cottage..... 8
Cocoanut..... 11
Nelson Tarts... 11 1/2
Gingerbread... 10
Ginger Nuts... 9
Graham Wafer 9
" 2 lb. pks 20
Jam Jams 11 1/2

People's Mixed 10
Pilot Family... 5
Queen's..... 12
Reception..... 14
School Cake... 11
Soda..... 5 1/2
Sultana..... 9
Tea..... 10 1/2
Variety..... 12
Village..... 7
Wine..... 8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid. per doz
Pints, A (6 doz. per bbl)..... \$3 50
1/2 " B 9 " " 2 25
1/2 " C 15 " " 1 25
Russett Cream (12 doz. per case) 2 10

Paste.
(Boxes of 3 doz. each) per gross
No. 2 size (4 gross to a case).... \$2 40
No. 3 size 6 " " 3 65
No. 4 size 3 " " 5 50
No. 5 size 4 " " 6 80
No. 7 size 4 " " 9 00

Waterproof Dubbin.
In tins, large (6 doz. in a case) ... 12 50
P. G. FRENCH BLACKING. per gross
No. 4..... \$4 00
No. 6..... 4 50
No. 8..... 7 25
No. 10..... 25
P. G. FRENCH DRESSING per doz
No. 7, 1 or 2 doz. in box..... \$2 00
No. 4, " " " 1 25

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

Silver Gloss
STARCHASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears
our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1	
z.: $\frac{1}{2}$ gro., 2 oz., or $\frac{1}{4}$ gro., 4 oz.	
Per gross	9 00
Silver Star Stove Paste	24 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.**KEEN'S OXFORD.**

per lb	
1 lb packets	0 17
$\frac{1}{2}$ lb	0 17
Reckitt's Square Blue, 12-lb.	
box	0 17
Reckitt's Square Blue, 5 box	
lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

Carpet Brooms—	net.	
" Imperial," ex. fine, 8, 4 strings.	\$3 65	
Do. do. 7, 4 strings.	3 45	
Do. do. 6, 3 strings.	3 26	
" Victoria," fine, No. 8, 4 strings.	3 30	
Do. do. 7, 4 strings.	3 10	
Do. do. 6, 3 strings.	2 90	
" Standard," select, 8, 4 strings.	2 90	
Do. do. 7, 4 strings.	2 75	
Do. do. 6, 3 strings.	2 60	
Do. do. 5, 3 strings.	2 40	

CANNED GOODS.

Per doz	
Apples, 3's.	\$1 00 \$1 10
" gallons.	2 65 2 80
Blackberries, 2's.	1 75 2 00
Blueberries, 2's.	1 00 1 10

Beans, 2's.	0 85	0 95
Corn, 2's.	0 85	0 95
Cherries, red pitted, 2's.	2 00	2 25
Peas, 2's.	0 85	1 15
" Sifted select.	1 45	
Pears, Bartlett, 2's.	1 75	
" Sugar, 2's.	1 50	
Pineapple, 2's.	1 75	2 00
" 3's.	2 40	2 50
Peaches, 2's.	2 00	2 25
" 3's.	3 00	3 25
Plums, Gr Gages, 2's.	1 85	2 00
" Lombard.	1 50	1 60
" Damson Blue.	1 50	1 60
Pumpkins, 3's.	0 85	0 95
" gallons.	2 10	2 25
Raspberries, 2's.	1 75	1 85
Strawberries, choice 2's.	1 90	2 10
Succotash, 2's.	1 40	
Tomatoes, 3's.	0 85	0 90
" Golden" Finnan Haddies	1 30	1 40
" Thistle" Finnan Haddies	1 30	1 40
Lobster, tails.	2 25	
" flats.	2 30	2 35
" 1 op'r'l Crown flat	2 40	
Mackere	1 00	1 10
Salmon, ockeye, tails.	1 30	1 35
" flats.	1 55	
" Bohoes	1 10	1 20
Sardines Albert, $\frac{1}{2}$'s tins	13	
" $\frac{1}{4}$'s	20	
Sportsmen, $\frac{1}{2}$ genu-		
opener	12	12 $\frac{1}{2}$
Sardines, key opener, $\frac{1}{2}$'s	11	10 $\frac{1}{2}$
Ex. fine Frch, k.op. $\frac{1}{2}$'s	11	11 $\frac{1}{2}$
" " " " $\frac{1}{2}$'s	10 $\frac{1}{2}$	11
" " " " $\frac{1}{2}$'s	18 $\frac{1}{2}$	19
Sardines, Other brands, $\frac{1}{2}$'s	11	16 17
Sardines P & C, $\frac{1}{2}$'s tins	23	25
" $\frac{1}{4}$'s	33	36
Sardines Amer, $\frac{1}{2}$'s	6 $\frac{1}{2}$	8
" $\frac{1}{4}$'s	9	11
" Mustard, $\frac{1}{2}$ size, cases		
50 tins, per 100	11	00

sardines Albert, $\frac{1}{2}$'s tinsSportsmen, $\frac{1}{2}$ genu-

opener

Sardines, key opener, $\frac{1}{2}$ 'sEx. fine Frch, k.op. $\frac{1}{2}$'s" " " " $\frac{1}{2}$ 'sSardines, Other brands, $\frac{1}{2}$ 'sSardines P & C, $\frac{1}{2}$'s tins" $\frac{1}{4}$ 'sSardines Amer, $\frac{1}{2}$'s" $\frac{1}{4}$'s" Mustard, $\frac{1}{2}$ size, cases

50 tins, per 100

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.

Kipperd Herring, 1-lb.

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	...
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN)

Comp Corn Beef 1 lb cans	\$1 50	\$1 60
" 2 "	2 60	2 65
" 4 "	4 80	5 00
" 6 "	7 50	7 75
" 14 "	17 25	17 50
Minced Collops, 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
English Brawn 2 "	2 75	2 80
Camb Sausage 1 "	2 50	2 55
" 2 "	4 00	4 00
Soups, assorted 1 "	1 50	1 50
" 2 "	2 25	2 25
Soups and Boull 2 "	1 80	1 80
" 6 "	4 50	4 50

**ACME
SLICED
BEEF.**No. 1 tins,
key, 2 doz.,
per doz., \$3.00**CODFISH.**BEARDSLEY'S
SHREDDED.2 doz. pkgs,
per doz., 90c.**CHEWING GUM.**

ADAMS & SONS CO.

To Retailers

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c p'k'ts	0 75
Nerve Food Tablct, 86 5c bars	1 20
Orange Blossom	150 piece 1 00
(Each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo (180 pieces)	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c bars	1 20
Sappota	150 pieces 0 90
Sweet Fern	230 " 0 75
Black Jack	115 " 0 76
Red Rose	115 " 0 75
Magic Trick	115 " 0 75
Oolah	115 " 0 75
Puzzle Gum	115 " 0 75
Bo-Kay	150 " 0 90
Red Spruce Chico	200 " 1 00
Automatic	
Tutti Frutti Girl	800 pieces 6 00
Sign Box (new)	
Tutti Frutti cash box	800 " 6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c pkgs, per jar	3 70

CHOCOLATES & COCOAS

CADBURY'S.

Per doz	
Cocoa essence, 3 oz. pkgs.	\$1 85
per lb	
Mexican chocolate $\frac{1}{2}$ & $\frac{1}{4}$ lb pkgs	0 40
Rock chocolate, loose	0 37 $\frac{1}{2}$
" 1-lb tins	0 40
Cocoa nibs, 11 lb tins	0 30

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, $\frac{1}{4}$'s....6 and 12 lbs	0 30
Caracas, $\frac{1}{4}$'s...	0 35
Premium, $\frac{1}{4}$'s	0 30
Sante, $\frac{1}{4}$'s....	0 26
Diamond, $\frac{1}{4}$'s...	0 22
Sticks, gross boxes, each	0 22

RECKITT'S Blue and Black Lead{ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.



When Others ... Fail

You will come back again
to the genuine

Menthol Cough Drops

Like every other successful article they have been imitated, but the imitation only helps to show what the genuine really is. . .

TORONTO BISCUIT & CONFECTIONERY CO., TORONTO.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.



Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

.....London and Liverpool.

JAMS AND JELLIES

In Glass, Tin and Wood.

Get Our Prices.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homopatt's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	22
" Rock	30
" Bulk, in bxs.	18
Per doz	140

Royal Cocoa Essence, packages.	1 40
per lb	
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s	0 40
" Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
" Fry's" Diamond ½'s, 6 lb bxs.	0 26
" Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s	4 50
" 1 lb.	8 75
Homopatt's, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S	
B. S. Molndoe, Agent, Toronto.)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopatt's Cocoa (½'s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	38
Mott's Breakfast Chocolate	30
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	37
Mott's Cocoa Nibbs	25
Mott's Cocoa Shells	90
Vanilla sticks, per gross	5
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

JOHN P. MOTT & CO.'S	
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Vanilla sticks, per gross	5
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

GOWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, ½ lb tins, per doz	\$3 75
Cocoa Essence, ½ lb tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb.	22½
Royal Navy Choc., 12 lb. bxs, ¼ lb. cake, per lb.	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S	
Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 4 lb in box, 24 bxs case, per box, net	28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs. each, ¼ lb., tins	52

BENDSOP'S.	
Royal Dutch, ½'s, cases 4 doz	\$2 40
" ½'s, " 2 " " " 4 50	
" 1's, " 1 " " " 8 50	

CHOCOLAT MENIER.

Cases of	In 12	
10x12lb	lb bxs	
bxs.		
Vanilla—		
Yellow wrapper, p.lb.	\$0 34	\$0 36
Chomois	43	48
Pink	50	56
Blue	58	66
Triple Vanilla—		
Green wrapper	50	56
Lilas	58	66
Bronze	65	74
White	73	83
Unsweetened—		
Blue Premium	38	42

Cases of	Less	
54lbs.	than	
	case	
Pastilles—		
Yellow wrapper	40	45
Croquettes—		
Yellow wrapper	45	50
Fingers—		
Yellow wrapper	36	40

COFFEE.

GREEN	c. per lb	
Mocha	28 33	
Old Government Java	25 35	
Rio	20½ 22	
Platation Ceylon	29 31	
Porto Rico	24 28	
Guatemala	24 26	
Jamaica	22 20	
Maracaibo	24 24	
Caffaroma, 1 & 2 lb. tins asstd.	33	
TODD HUNTER, MICHELL & CO.'S		
Excelsior Blend	34	
Our Own	32	
Jersey	30	
Laguayra	20	
Mocha and Java	35	
Old Government Java	30 32 36	
Arabian Mocha	35	
Maracaibo	30	
Santos	27 28	

DRUGS AND CHEMICALS

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 08	0 07
Brimstone		0 03	0 03½
Borax		0 12	0 14
Camphor		0 65	0 70
Carbolic Acid		0 30	0 50
Castor Oil		0 02½	0 08
Cream Tartar		0 25	0 28
Epsom Salts		0 02½	0 02½
Paris Green		0 16	0 17
Extract Logwood, blk		0 13	0 14
" boxes		0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb.		0 17	0 20
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 26	0 30
Salpêtre		0 08½	0 09
Soda Bicarb, per keg		2 50	
Sal Soda		1 18	1 25
Madder		0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.		
	per doz	
Fluid Beef—No. 1, 2 oz tins	\$3 00	
No. 2, 4 oz tins	5 00	
No. 3, 8 oz tins	8 75	

Fluid Beef—No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 60
Staminal—2 oz bottles	3 00
4 oz	6 00
8 oz	9 00
16 oz	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—	
in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb	
Currants, Provincials, bbls	3½ 4	
" " " bbls	3½ 4	
Filiatras, bbls	4½ 4½	
" " " bbls	4½ 4½	
Currants, Patras, bbls	4½ 5	
" " " bbls	4½ 5	
" " cases	5½	
Vostizzas, cases	5½ 7½	
Panarete (cases)	8 8½	
Dates, Persian, boxes	5 5½	
Figs, Eleme, 14 oz.	9 10	
" " 10 lb	9 11½	
" " 18 lb	15	
" " 28 lb	17 4th	
" taps	4 5	
Prunes, Bosnia, cases	5½ 7	
" Anchor C, " "	0	
" " E, " "	0	
" " G & J, cases	0 5½	
Raisins, Valencia, off-stalk	4 4½	
Fine off-stalk	4½ 5½	
Selected	5½ 6	
Layers	6 7	
Raisins, Sultanias	5½ 8	
" Cal. Loose Muscatele		
50 lb. boxes	5½ 7	
" Malaga:		
London layers	per box	
Imperial cabinets	2 25	2 55
Fancy Vega boxes		
Black baskets		
Blue		
Dehesas boxes		75
Lemons, Floridas	3 00	3 50
" Mesinas	2½ 25	3 50
Oranges, Floridas	3 00	4 00
DOMESTIC		
Apples, Dried, per lb.	5 5½	
do Evaporated	7 7½	

FOOD

	per brl	
Split peas	\$3.75	
Pot barley per 49-lb. packet	\$3.75	
Pearl barley, XXX	\$2.25	
ROBINSON'S BARLEY AND GROATS.		
Patent barley, ½ lb. tins	\$1.25	
" 1 " " " 2 25		
Patent groats, ½ lb. tins	1 25	
" 1 " " " 2 25		

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis	2 10	
40 dy	2 15	
30 dy	2 20	
20, 16 and 12 dy	2 25	
10 dy	2 30	
8 and 9 dy	2 35	
6 and 7 dy	2 50	

5 dy	2 85
4 dy A P	2 85
3 dy A P	3 25
4 dy C P	2 75
3 dy C P	3 45

HORSE NAILS:

Canadian, dis. 60 per cent	
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HORSE SHOES:

From Toronto, per keg	3 60
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SCREWS: Wood—

Flat head iron 80 p.c. dis	
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Round " " 75 p.c. dis.	
------------------------	--

Flat head brass 77 p.c. dis	
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Round head brass 72½ p.c.	
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WINDOW GLASS: [To find out what

break any required size of pane comes

under, add its length and breadth to-

gether. Thus in a 7x9 pane the length

and breadth come to 16 inches; which

shows it to be a first-break glass, i.e.,

not over 25 inches in the sum of its

length and breadth.]

1st break (25 in and under)	1 15
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2nd " (26 to 40 inches)	1 30
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3rd " (41 to 50 ")	2 90
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4th " (51 to 60 ")	3 20
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5th " (61 to 70 ")	3 50
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ROPE: Manila

0 09½	0 10
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Sisal	0 06½ 0 07
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AXES, Per box, \$6 to \$12.

SHOT: Canadian, dis 12½ per cent.

Hinges: Heavy T & strap..0 04½	0 05
--------------------------------	------

" Screw, hook & strap 0 03½	0 01
-----------------------------	------

WHITE LEAD: Pure Ass'n guarantee

ground in oil.	
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25 lb. irons	per lb ... 0 04½
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No. 1	" " " 0 04
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No. 2	" " " 0 03½
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No. 3	" " " 0 03½
-------	-------------

TURPENTINE: Selected pack-

ages, per gal	0 40 0 42
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LINSEED OIL: per gal, raw 53 0 54

Boiled, per gal	0 56 0 57
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GLUE: Common, per lb... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	\$4 00
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Star Standard, 12 qt	4 50
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Milk, 14 qt	5 50
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Round bottomed fire pail, 14 qt.	5 50
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Tubs, No. 1	15 50
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" 2	13 25
-----	-------

" 3	11 00
-----	-------

Fibre Butter Tubs (30 lbs.)	4 60
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Nests of 3	3 40
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Keelers No. 1	10 00
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" 2	9 00
-----	------

" 3	8 00
-----	------

" 4	7 00
-----	------

Milk pans

Wash Basins, flat bottoms	3 25
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" round	3 50
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Handy dish

Water Closet Tanks	18 00
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JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's.	2 20
Jellies, extra fine 1's	2 25

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade, per doz.	\$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry " "	2 10
Apricot " "	1 90
Black Currant " "	1 90
Other Jams	1 55 to 1 87
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb boxes, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges, 5 lb cans	1 50
Purity Licorice, 200 sticks	1 45
" " " 100 " "	0 72
Imitation Calabria, 5 lb bxs per lb	0 20

MINCE MEAT.

Condensed, per gross, net \$12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
U.S.F., 1 lb. tins	\$0 40
" 1/2 " "	0 42
" 1/4 " "	0 45

Round tins—	
F.D., 1 lb. tins	0 25
" 1/2 " "	0 27 1/2
" 1/4 " "	0 25
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	\$0 40
" 1/2 " "	0 42
" 1/4 " "	0 45

Round tins—	
F.D., 1 lb. tins	0 25
" 1/2 " "	0 27 1/2
" 1/4 " "	0 25
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

NUTS.

Almonds, Tarragona	12 1/2	14
" Formigetta	25	30
Almonds, Shelled Valencia	40	45
" " Jordan	20	23
" " Canary	11	11 1/2
Brazil	\$4	\$5 50
Cocoanuts, per 100	9 1/2	10 1/2
Filberts, Sicily	10 1/2	11
Pecans	10	12
Peanuts, roasted	7	10
" green	13	14
Walnuts, Grenoble	11	12
" Naples, cases	8	10
" Marbots		
" Bordeaux		

RICE, ETC.

Rice, Aracan	3 1/2	3 3/4
" Patna	5	5 1/2
" Japan	5	5 1/2
" Imperial Seta	3 1/2	4
" extra Burmah	6 1/2	6 3/4
" Java extra	3 1/2	4
" Gennine Carolina	6 1/2	6 3/4
Grand Duke	4 1/2	5 1/2
Sago	4 1/2	5 1/2
Taploca	4 1/2	5 1/2
Goathead (finest imported)	6 1/2	7

SPICES.

GROUND	Per lb.
Pepper, black, pure	\$0 12 \$0 14
Pepper, white, pure	20 28
" fine to superior	10 5
Ginger, Jamaica, pure	25 27
" African	16 18
Jassala, fine to pure	20 25
Cloves	18 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 30

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb. packs	7
Patent Starch, fancy picture, 1 lb. cartons	7 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chrome package	7
Silver Gloss large crystals	6 1/2
Beeson's Satin, 1-lb. cartons	7 1/2
No. 1 White	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	7 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. bxs., 1-lb. pkgs., new wrappers	8 1/2
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12-3-lb. bxs.	7 1/2
OSWEGO	40-lb. bxs., 1-lb. CORN STARCH pkgs.	8
	For puddings, custards, etc.	
ONTARIO	36-lb. to 45-lb. bxs., 6 bundles	6 1/2
STARCH IN	Silver Gloss	8
BARRELS	Pure	7

SUGAR. c. per lb

Granulated, No. 1	3 1/2
" No. 2	3 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
Extra Ground, bbls	5 1/2
Powdered, bbls	4 1/2
Extra bright refined	3 1/2
Bright Yellow	3 1/2
Medium	3 1/2
Dark yellow	3 1/2
Raw Demarara	2 1/2

SYRUPS AND MOLASSES.

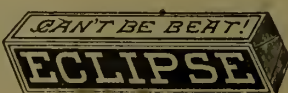
SYRUPS.	Per gallon
Dark	25 30
Medium	30 35
Bright	35 40
Very Bright	50 60
Redpath's Honey	40 45
" " 2 gal. pails	1 25
" " 3 " "	1 50
MOLASSES.	Per gal
Trinidad, in puncheons	0 32 0 35
" " bbls	0 36 0 37
" " 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 25 0 30
Porto Rico, hdds	0 38 0 40
" " barrels	0 42 0 44
" " 1/2 barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb
Do. 2, 6-16 and 3 lb bars	5 1/2
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots	
100 bars	\$4 75



Eclipse, 3 lbs.	3 30
Everyday, 12 oz.	4 50
Morse's Best, 12 oz.	4 50



SURPRISE SOAP.

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Richards' Pure Soap, 100 bars	\$5 00
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dnst, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 40
Family, 25 bars, 2 1/2 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 20

White Castile Bars, 2 doz., wood	75
Oatmeal, 2 doz., wood	75
Venus, 1 doz., paper	75
Water Queen, 1 doz., paper	40
Ocean Foam, 1 doz., paper	75
Pure Coco, 1 doz., paper	25
French Mottled Castile, 1 doz., paper	50
French White Oatmeal, 1 doz., paper	50
Trans. Glycerine, 1 doz., paper	40
Trans. Bar, 1 doz., wood	75

33 1/2 per cent. Glycerine, 1 doz., paper	1 50
Carbolic Glycerine, 1 doz., paper	1 00
Sulphur, 1 doz., paper	75
Rose Trans., 1 doz., paper	1 00
Peach Blossom Comp., 1 doz., paper (Milled)	1 25
All Healing Tar, 1 doz., paper (Milled)	1 00
Oatmeal Bouquet, 1 doz., paper (Milled)	75
Glycerine	25
Mottled Castile, 1 doz., paper	40
White Oatmeal, 1 doz., paper	40
Apple Bloom, 1 dozen, paper (Milled)	75

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz. p box	4 00
Royal City, 3 lb. bar, per lb.	0 05
Peerless, 2 1/2 lb. bar	0 42
Genuine Electric, 72 bars, per bx	2 50

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	50c
Ingots, rough and ready, 8's	57
Lanrel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" " in 40 lb boxes	48
Bright Smoking Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts.	61c.
Do., 8 oz., R & R, 2x12, 5 and 10c cuts, 12 lb butts.	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts.	61
Jubilee, 1 1/4 to 1 lb, chocolate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to 1 lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.	45
Ping Smoking—	
Woodcock, 18 lb caddies, 7s.	50
3rds	50

Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to 1 lb, 18 lb caddies	47
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	82
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 per cent.	

CIGARS—S. DAVIS & SONS Montreal.

Size	Per M
Madre E' Hijo, Lord Landsadow	\$60 00
" " Panetelas	60 00
" " Bonquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS MONTREAL.

CIGARETTES. Per M.

Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS. per lb

Puritan, tenths, 5 lb. boxes	70
Old Chum, ninths, 5 lb box	75
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	75

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb.	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12 1/2	68
" " " 7s. R. & R. 14 1/2	58
" " " 7s. Solace 14 1/2	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 4s. Twist 16	58
O. V. - " 3s. Solace 17 1/2	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1... \$1 50
" " " " "	No. 2... 1 70
Pails, 2 hoops, clear	" " " " " 1 40
" " " " "	" " " " " 1 60
" " " " "	" " " " " 1 60
Tubs, No. 0	8 50
" " " " "	7 00
" " " " "	6 00
" " " " "	5 00

On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	\$1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

Matches, 5 case lots, single case

Parlor	1 70
Telephone	3 30
Telegraph	3 50
Safety	4 00
French	3 00
Steamship (10 gro. in case)	
Single case and under 5cs.	3 10
5 cases, freight allowed.	3 10
Mops and Handles, comb	per doz
Butter tubs	\$1 60 \$3 60
Butter Bowls, crates asst'd	3 60

Matches



D ID YOU SAY there was a monopoly of this staple article? Well, yes, practically one manufacturer controls the trade at present.

But we have just been appointed sole agents for Canada for

ALSING & COMPANY

The Largest Match Manufacturers
in the world.

Switzerland

W E HAVE ORDERED our first consignment. We ask the trade not to place any large orders until they have seen our samples and prices.

When our first consignment arrives we will sell you the best Parlor Matches at less than the present price of common Sulphur Matches.

WAIT FOR US.

Taylor, Scott & Company

SOLE AGENTS FOR CANADA

TORONTO, ONT.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —
GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

LEA AND PERRINS'

Observe
that the
SIGNATURE

Lea & Perrins

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Grosche & Blackwell, Limited, London;
and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . .
WORCESTERSHIRE

SAUCE.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for

J. B. McLEAN Publishing Co., Toronto.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.** sp

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO, FEBRUARY 8, 1895.

No. 6

Manufacturers: *To Her Majesty* by Special Warrant *THE QUEEN*

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London. 1862 Only Silver Medal Paris. 1875
Only Medal Dublin. 1865 Grand Gold Medal Moscow. 1872 & 80

COURT OF HOLLAND AND THE KING OF ITALY TO THE
PURVEYORS TO HER MAJESTY THE PRINCE OF WALES
1878 CROSS OF THE LEGION OF HONOUR

Bull's Head Trade Mark

IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

ESTABLISHED 1851

WE CREATE THE DEMAND YOU SELL THE GOODS

By the combined influences of

A thoroughly reliable and tried article, always
up to its high standard of quality,
judicious and effective advertising from
the Atlantic to the Pacific,

A demand has been created for E. B. Eddy's Matches that
requires little, if any, "pushing" by the storekeeper.

To be Without Them is to Have an Incomplete

Stock of Groceries

The E. B. EDDY CO., Hull, Canada

BRANCHES

Montreal: 318 St. James St.
Toronto: 29 Front St. West.

AGENTS

F. H. Andrews & Son,	Quebec, Que.
Alfred Powis, - - -	Hamilton, Ont.
J. A. Hendry, - - -	Kingston, Ont.
Schofield Bros., - - -	St. John, N. B.
John Peters & Co., - -	Halifax, N. S.
Tees & Persse, - - -	Winnipeg, Man.
James Mitchell, - - -	Victoria, B. C.
Resident Agents } - -	St. John's, Nfld.
not yet appointed. } - -	Sydney, Australia
	Melbourne, "

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING
HOUSES EVERYWHERE.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

≧ 80 Medals ≧

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

There is No Use Running Away
From Facts. The new package

Grand Mogul Tea

Is the handsomest package in Canada. The quality of tea downs them all. Every day you are without it your chances of success grow less. Handsome sample tins with each chest. For full advertising particulars write

T. B. ESCOTT & CO.

SOLE AGENTS

Wholesale Grocers

London, Ont.



Once a Customer

Always a customer, is the housekeeper who uses our Condensed Milk and Evaporated Cream.

There are no better brands put up, and but very few as good. You can prove this yourself by a practical test.

Our goods can be had from all the leading wholesalers.

CANADIAN CONDENSED MILK FACTORY

D. MARSHALL & ALLWORTH
Proprietors.

.... Aylmer, Ont.

Our Goods...

YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

THE GOLD RESERVE



Is the question uppermost with our Cousins.

To place your customers on a gold basis, give them the best Marmalade on the market.

Rose & Laflamme, 39 Lemoine St., Montreal

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



Kipper Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

A Delicious Blend

Others will offer you a coffee guaranteed just as good as our Pure High Grade

EXCELSIOR BLEND COFFEE

BUT

The result of a purchase will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO.,

LONDON,
ENGLAND

Batty's
Nabob
Pickles
Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For Sale by leading Wholesale Grocers.

BRUNNER, MOND & CO. Limited, Northwich, England

Bicarbonate Of Soda...

Refined and Recrystallized

The Purest and Cheapest
in the Market



Soda Crystals

Of the Finest Quality.
In Barrels and Drums.

Orders for direct importation
from the Wholesale
Trade only.

WINN & HOLLAND, MONTREAL

Sole Agents for the Dominion
of Canada.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. |

ROSE & LAFLAMME, Montreal.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED**YELLOW****SYRUPS**

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

THE LARGEST SALES OF ANY
CONDENSED MILK IN THE DOMIN-
ION, AND WE DON'T KEEP UP SALES
BY SUPPLYING A POOR ARTICLE.

"REINDEER BRAND"

CONDENSED MILK

BUY IN SMALL LOTS, AND OFTEN.



Beg to advise the trade that we have been appointed Wholesale Agents for Western Ontario for Dixon's Celebrated

Carburet of Iron Stove Polish

which has shone on the stoves, grates and ranges of the American public, both rich and poor, high and low, for 67 years, and is to-day a general favorite with all who have tried its merits. As a lubricator it is unequalled.

WE HAVE TAKEN HOLD OF THIS

To push its sale, and, feeling confident that its many excellent qualities will soon win for it the encomiums of the Canadian public, offer it to the trade.

100% ::

Is your share of the profit.

W. H. Gillard & Co., WHOLESALE ONLY Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

OUR
SODA
BIS
CUITS
ARE

WM. PATERSON & SON

STAN
DARD
GOODS
ALL
OVER

BRANTFORD

THE
DOM
IN
ION

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, FEBRUARY 8, 1895

(\$2.00 per Year) No. 6

OPINIONS—OUR OWN AND OTHERS

The heavy snow storm which the other day blocked railways and street railways opened up the way for many an unemployed man to earn a much-needed dollar or two.

* * *

With The Mail and Empire one, the lot of many business men will be happier, for the fruits of the union will be fewer agents pestering them for "ads."

* * *

Canadian land mortgage companies now hold a deservedly high position in the estimation of British investors, higher than those of any country outside the British Islands, and obtain their capital at a lower rate of interest.

* While they have been the means of distributing a large amount of capital to real estate owners in Ontario, and some of the other more progressive provinces, cases of failure have been exceedingly few, and not one has failed to pay its liabilities in full. Not a dollar has ever been lost by a creditor of an Ontario loan company, nor, as far as I am aware, of any Canadian land mortgage company.

This is an extract from a speech delivered last week by J. Herbert Mason, the well-known financial authority, Toronto. Well might he add: "This is a record of which I think we may justly be proud, and which I trust will be perpetuated." And well might our cousins to the south of us grow green with envy.

* * *

The rigid economy being practised by nearly all classes, and especially by the farming community, is enabling borrowers to pay their interest and maturing instalments of principal with more than usual promptitude.

The above sentence did not fall from the lips of an effervescing politician. Neither was it born in the good times of five years ago. It was, in fact, spoken by George A. Cox, president of the Bank of Commerce and of the Canada Loan and Savings Co., and had reference to the past year's business of the latter institution. This is but one of the many testimonies of the healthy character of Canada's financial institutions.

* * *

The Montreal Chamber of Commerce has appointed a committee for a somewhat unique purpose. The chamber wants a commercial museum in the city, and the Dominion Government is to be memorial-

ized in the premises. The idea is a good one, and might with profit be taken up by boards of trade or business men's associations in other cities and towns in the country. None of us will be the worse for obtaining a little more knowledge, through the eye, of articles of commerce ancient, as well as modern.

* * *

Everything comes to him who waits—even burglars. James Dunfee is a Port Hope grocer. Two years ago he contrived an ingenious burglar alarm. It consisted of an arrangement whereby the eight incandescent lights in his store would be turned on the moment the midnight mechanic entered the premises. Until the other night the device was not called into requisition. Then a burglar did enter the store, but he did not stop. He loved the "darkness better than light because his deeds were evil." The only thing Mr. Dunfee missed was—the burglar.

* * *

A contemporary wants to know if "Our butter industry is a failure?" No. The industry is all right. It is carelessness and ignorance that is the fault.

* * *

"Things look better near the close this week, because it is believed that a new loan will be negotiated." This is what Dun's Review said in regard to last week's financial conditions in the United States. An illustration of a paradox, is it not? Going into debt to get better.

* * *

There was a general break in the price of wheat last week, and once again was the lowest price on record broken.

* * *

According to statements made at the annual meeting of the Ontario Bee Keepers' Association, held the other day, it appears that although the bees wintered well, the past season was a discouraging one, the industrious little honey gatherers having been driven by the wet and cold spring back into their hives, where many of them died of starvation. It is never the fault of the

workers when the honey industry fails. Pity the same cannot be said of workers of a bigger and more intelligent kind.

* * *

Retiring President Blain, of the Toronto Board of Trade, hit the nail on the head in his valedictory address when he declared that the St. Lawrence canal system should be deepened to 14 feet before the work of acquiring a greater depth be undertaken, and he was still hitting the nail on the head when he opined that the head office of the Grand Trunk Railway should be in this country.

* * *

The increasing inquiry from all sections of the country for the names of those handling German granulated sugars is becoming a noticeable feature, and the number of inquiries which are daily received at this office is an evidence of the growing demand for this grade of sugars. —N.Y. Journal of Commerce.

This may apply to the United States right enough, but in Canada the evidences are the other way.

* * *

Thirty years of business relationship with each other without a break or disagreement is not common. That there is such is evidenced from the following, received by Warren Bros & Boomer from one of their customers: "My business relations with your firm have continued without a break or any disagreement since 1865, now in the 30th year. This gives me a pleasing confidence in the future that our business intercourse will continue agreeable, and, I trust, profitable to both as it has been in the past."

* * *

"I have taken it for years and made money out of it by watching the advertisements and market reports. I intend to take it as long as I am in the trade," is what A. Cadotte, Massey Station, says of THE CANADIAN GROCER. The last sentence is causing us much sorrow. We hate to lose you; you have always remitted two dollars so regularly. What are we weeping about? Why, at losing you. You cannot read THE GROCER without making money, and when you make money you retire from the trade, and we will be out of a job. All the same, long life to you.

THE QUESTION OF TEA INSPECTION.

THE GROCER is in receipt of a letter from W. H. Gillard & Co., Hamilton, in regard to the all important question of tea inspection. After a few introductory remarks the firm says:

"In reply, we enclose copies of resolutions passed by the Toronto and Hamilton Wholesale Grocers' Guilds, which we think fully covers the views of the importers. The copy of proposed regulations referred to in the Hamilton Guild's letter to Hon. Clarke Wallace was the draft of a letter of instructions proposed to be sent out to collectors of Customs, and which was to the effect that all teas should be sampled and submitted to Ottawa before entry could be made, thereby causing the trade a great amount of trouble, annoyance and delay. While it is, of course, most desirable to prevent the importation of impure teas, we think the Government is unduly alarmed. We believe that the public would be amply protected by the Government demanding that a certificate of quality sworn to by the shippers in the country or at the port of shipment should accompany each invoice. In England and the United States the machinery for this already exists, and where it does not a certificate of the shipper, sworn to before the British Consul, might be demanded. In this way the uncertainty and possible loss both in money and reputation that might happen to the most careful importer through the dishonesty of an unscrupulous shipper would be removed, to say nothing of the cost to Canada of highly paid officials to do the work.

"We quite agree with the opinion expressed in your issue of 25th ult. — that the only intelligent test is such as a practical tea man can give by drawing the teas, and which, we understand, is the plan adopted both in England and the United States.

"W. H. GILLARD & CO."

These are the resolutions in question. They are from the Toronto and Hamilton branches of the Dominion Grocers' Guild, and both are addressed to the Hon. Clarke Wallace, controller of Customs:

RESOLUTION OF THE TORONTO GUILD.

While the trade here are of opinion that spurious teas should not enter into the country, they would beg to say that the quantity brought into this port is so insignificantly small that they would consider the stringent and cumbersome regulations proposed hardly necessary. As regards teas imported directly from the country of production they do not believe that any of a spurious character are brought in; the only kind in regard to which they think precautions are necessary are those in which teas are imported from the United States or other countries wherein they have been rejected.

The trade would therefore respectfully suggest that instead of these regulations being put in force, that when teas are imported from any other country than that of their growth, the invoices should be accompanied by a certificate that they had been inspected at the place from which they were imported to Canada, and that they had not been rejected. If not accompanied by this certificate it would then seem reasonable that they should be inspected in some such way as the regulations propose before being allowed to go into consumption.

With reference to teas imported from the place of growth the trade would suggest that such instructions be sent to the appraisers at the several ports to carefully inspect the teas with a view of ascertaining whether there was any of a spurious character being introduced, and that only in those cases where teas were of such a low character, or their appearance suggested that there was spurious or exhausted leaf amongst them, should they be subjected to further scrutiny. In those cases where any of the teas in a shipment or invoice presented a suspicious appearance in any of these respects they would suggest that the whole shipment or invoice should be scrutinized by sampling the packages, as suggested in the proposed regulations, and submitted to the test therein stated.

The trade feel very strongly that the rigid application to all importations of teas of the regulations proposed would involve a very large amount of labor and expense, and would hamper the tea trade of the country very greatly. They would therefore respectfully urge that the regulations should be modified in the direction suggested before being put in force.

RESOLUTIONS OF HAMILTON AND OTHER GUILDS.

The following are the resolutions made by the Hamilton, London and Brantford Wholesale Grocers' Guilds:

1. That, with regard to teas purchased in England, the importer is already required to furnish a certificate to the effect that the tea is approved of for home consumption, and also a certificate when imported, via an American port, showing that entry was made for immediate transportation and exportation in bond to Canada. In case of teas purchased in the United States, the importer might be required to furnish an analyst's certificate in the same way as is now required for English teas, and as the law in the United States, as well as in England, is very strict as against adulteration in this article, this Government might safely accept their appraisalment.

2. That if an examination upon arrival at a Canadian port be deemed necessary, the appraiser should be given discretionary powers to pass the teas without reference to the department, unless he has good reason to suspect adulteration.

3. That the delay that would necessarily be occasioned under the proposed new regulations by submitting samples to Ottawa would greatly interfere with the merchant in the prompt and satisfactory management of his business.

4. That to sample so many packages as would be required would cause serious loss to the importer, as every package bored or opened is damaged more or less by exposure to the air, and the contents are always liable to be pilfered in transit, besides which, the retail buyer looks upon sampled packages with suspicion, and decidedly objects to them. In England this depreciation in value is always recognized. An allowance of 1/2d. to 1d. per lb. is made on sampled packages.

5. That since the introduction of Indian and Ceylon teas, the price of the pure article is so low that adulterated or inferior China and Japan teas have almost entirely disappeared from the market, and were there no Government restrictions whatever, the educated taste of the people, under the changed condition, would not have them at any price.

Under all these circumstances, this association respectfully asks the department to reconsider the proposed changes, which, in its opinion, will serve no good purpose, and put the trade to an unnecessary amount of trouble, annoyance, delay and loss.

NEXT YEAR'S ORANGE CROP.

Opinion seems to differ regarding the effect of the recent terrible "freeze" in Florida on next year's orange crop in that state. In an excellent article a correspondent of The New York Sun says: "How this freeze is going to affect next year's crop is a question that is discussed nightly in every lounging place in Florida. There are as many opinions about it as there are oranges on the ground. Pessimists say that the fruit grows only upon 'young wood,' that is, upon the little branches that appeared last summer; and that, as these young branches have all been killed, there will be no crop next year. Equally good authorities say that next year's crop will be a tremendous one. There seems to be no doubt that the bearing trees all over the state are injured, but whether their young branches are killed or not only time can determine. Most of the tropical plants and flowers are undoubtedly killed. Bananas, of course, are utterly ruined. The guavas are killed, and the pineapples and the growing vegetables."

FLORIDA ORANGE CROP.

The Savannah news states that the Florida orange crop is being shipped at the rate of 25,000 boxes, or in the neighborhood of 1,500,000 a day. The fairly good prices which have ruled have inspired an eagerness among the growers to get their fruit on the market. Already from 325,000 to 350,000 boxes have been shipped. The crop is estimated in the neighborhood of 4,500,000 to 5,000,000 boxes, probably near the last figure.

The following figures show the increase of the Florida orange crop during the last ten years:

1885-86.....	900,000 boxes
1886-87.....	1,250,000 "
1887-88.....	1,450,000 "
1888-89.....	1,950,000 "
1889-90.....	2,150,000 "
1890-91.....	2,450,000 "
1891-92.....	3,761,843 "
1892-93.....	3,400,000 "
1893-94.....	5,050,000 "

The crop is largely sold now on trees.

Established 1850

"Keep your stock clean, and it will help to sell the goods."

Make money by buying a
Crate of our assorted . . .

"Maple Leaf" Pattern
WHITE GRANITE

All we ask is a careful comparison of prices with any OTHER LIST of assorted Crates, and you will find it the BEST VALUE OFFERED IN CANADA.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

HILLWATTEE .. TEA ..

Suits the Grocer because it
pleases his customers and
gives him a Profit.

It has a regular and increasing
sale with the trade.

LUCAS, STEELE & BRISTOL - Selling Agents - HAMILTON

THE INSPECTION OF TEAS . . .

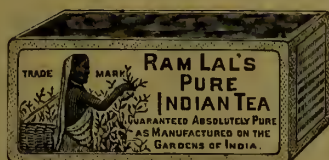
THE Government is taking very strong means to prevent
importation of trashy Teas, but we can advise a still
better preventive—

BUY ONLY RAM LAL'S PURE INDIAN TEAS,

and be in a position to guarantee to your customers the quality
and superior flavor of these Teas. Always the same, packed
in pound and half-pound leaden air-tight packages; also five
and ten-pound tins, three qualities—gold, lavender, and
green labels.

JAMES TURNER & CO.

WHOLESALE



.. AGENTS ..

HAMILTON, - ONT.

Words Fail

To convey any idea of the
delicious flavor of this
cheese. Let us mail you a
sample and it will speak
for itself.

A. F. MACLAREN & CO.
TORONTO



INDIVIDUAL.
Packed as desired.
\$1 per Doz.

SMALL.
2 doz. in Case.
\$2.40 per Doz.

MEDIUM.
1 doz. in Case.
\$4.50 per Doz.

LARGE.
1 doz. in Case.
\$9 per Doz.

FISH



Lake Superior Trout in Kegs.

Loch Fyne Herring in Kegs.

No. 1 Labrador Herring in Barrels.

No. 1 Labrador Herring in Half-Barrels.

Newfoundland Herring in Barrels.

Ripling Herring in Half-Barrels.

Lake Huron Herring in Kegs.

H. P. Eckardt & Co.

WHOLESALE GROCERS.

.....TORONTO, ONT.



CLAIMS CASH IS THE REMEDY.

EDITOR GROCER,—A morning newspaper having published two columns of views touching upon the departmental stores of this and other cities, and as those in Toronto have recently added general groceries to their already numerous departments, it is no doubt seriously affecting the grocery trade, both wholesale and retail.

It should be of some interest to the general grocery trade, and the several grocers' associations throughout Ontario might take up this matter and seriously discuss the situation with a view of solving the problem, "What are we to do in the matter?" It may be asked upon what plan should they proceed? I would suggest (1st) that a secret committee be appointed, composed of "level heads" (if there be not too many in the association), to get information of what amount of grocery business these stores are doing, and upon what basis and profits, and who they purchase goods from, and on what terms. If it is found they buy for cash and sell only for cash, then the problem to be solved is: "Why cannot all the grocery trade do likewise?" If it cannot be done on

the cash basis, show cause why. If it might and could be done, show cause why it is not done.

If it be true that these departmental stores sell strictly for cash, it ought to be sufficient proof that with a united effort on the part of the trade generally, business could be done on a strictly cash basis; and in my opinion herein lies the whole difficulty in solving this vexed question as far as the grocery trade is concerned.

As it is, the retailers to a very large extent trade more or less on credit, getting credit and giving credit, more credit being given by far than is received in most cases, while their profits have gone in unnecessary expenses and bad debts. Let them get down to a cash basis and the price of goods will drop correspondingly; then the departmental stores will have but little advantages or inducements to offer above the ordinary smart, obliging grocer. Whatever plans of reform may be adopted, the trade must work together with perseverance and a fixed determination to conquer.

OBSERVER.

TRAVELERS ON COMMISSION.

EDITOR GROCER,—If a general desire existed among the trade in making some reform with a view of getting better profits on sales, I have no doubt but that your suggestion that travelers be placed on commis-

sion would meet with universal consideration on the part of the travelers; but, under the present condition of things, it would be extremely risky and, perhaps, unwise for any one house to endeavor to place their travelers on commission, as, at this particular juncture, competition seems to be extremely keen and severe, and profits of little or no account. "It is business we want, and we must get to the front at all hazards," appears to be the ambition of some of our wholesale traders and manufacturers. But if they will stop to consider these things unitedly, a change for the better could be brought about, and matters made satisfactory on the lines you indicated in your last issue.

A TRAVELER.

WHO SELLS BEANS?

G. M. M.—"Would you have the kindness to give me the names of some firms in Toronto and Montreal who deal extensively in beans?"

ANSWER: We are sending a copy of this week's GROCER marking advertisements of firms who handle beans, in common with other lines.

A committee of the Toronto Board of Trade will interview the fire underwriters with a view to securing a reduction of the rates to the standing prevailing before the recent fire.

CLOTHES LINES HALTERS AND PLOW LINES

All Sizes
Prices Right

In Sisal
Cotton, Jute
Or Hemp

H. A. NELSON & SONS

Toronto, and

Montreal.

“KURMA”

— The Tea of Teas —

Put up in lead packages only.

FOUR QUALITIES

To retail at **30c.**

40c.

50c.

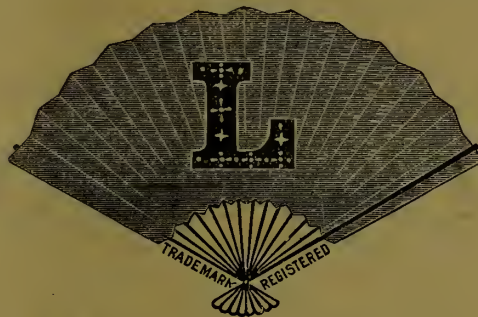
60c.

WHOLESALE AGENTS

DAVIDSON & HAY, Toronto

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

"A Perfect Blend"

1. It pays
to advertise.... **A Good Article**

2. A well advertised
article is..... **Half Sold**

3. Every business man
recognizes this and
knows it..... **Means Quick Profits**

To every retailer selling

HEAD OFFICE : LONDON, ENG.

AGENTS

MONTREAL

Hudon, Hebert & Co.
Caverhill, Hughes & Co.

ST. JOHN, N.B.

G. W. S. De Forest & Sons

HALIFAX, N.S.

Bauld, Gibson & Co.

KINGSTON, ONT.

Fenwick, Hendry & Co.

HAMILTON, ONT.

Lumsden Bros.

**Blue
Cross
Ceylon Tea**

SILENT TESTIMONY



The best evidence of the superiority of

B.F.P. COUGH DROPS

Is the steady increase in sales.

• If they hadn't merit, they wouldn't sell,—at least, they wouldn't sell twice to the same person.

Fact is, we sell most to those who have known them longest.

Toronto Biscuit & Confectionery Co.

TORONTO

THE CANADIAN GROCER

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

The McLean Publishing Co., Ltd

FINE MAGAZINE PRINTERS

and

TRADE JOURNAL PUBLISHERS.

HEAD OFFICE : - - 10 Front St. E

MONTREAL OFFICE : - 146 St. James St.
E. Desbarats, Manager.

EUROPEAN BRANCH :

Canadian Government Offices,

17 Victoria St., London, S.W.

R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

TARIFF AND LOW GRADE SYRUPS.

WHETHER we be free-traders or protectionists, we are all practically agreed on one point : We must have a revenue tariff. This tariff, however, should be equitable. And although it is impossible to so frame a tariff that no one will be chafed, yet it should not be allowed to bear unnecessarily upon any one industry or class.

No staple article of food, no staple article of clothing, no staple article of general utility that cannot or is not made or produced in the country, should be taxed unduly. None will deny this.

Judging, then, by this standard, there is at least one staple article, and an article of food, too, upon which an undue impost is placed by the Canadian tariff.

We refer to the duty on dark pure sugar syrups.

This duty is 7c. per gallon, or from 70 to 85 per cent. And yet the Canadian refiners have not for some years made this class of syrups.

If these syrups were unwholesome a cause for this duty could be easily advanced, but the trade aver that they are guaranteed pure sugar goods.

The injustice in this particular is all the more pronounced in view of the fact that a good many of these low and medium grade syrups are coming into the country in spite of the high impost.

These syrups are used principally in the lumber camps, and it is unreasonable that the people who need them, and who, it would appear, must have them, should be compelled to be unnecessarily taxed, for such are they when they have to pay a duty of 70 to 85 per cent. on an article they cannot get any other way than by import.

As far as the tariff relates to the higher grades of syrups there does not appear to be any cause of complaint. These the Can-

adian refiners make, and excellent syrups they are too.

The remedy for the grievances lies either with the refineries or the Government, and if the one does not act the other should.

NO WORLD'S FAIR AWARDS.

Word has been received from Chicago that the World's Fair Bureau of Awards has almost completed its labors and that there has been a big cut in the awards.

It is alleged that exhibitors have been treated unfairly and for the sake of political capital. There will be no medals in the dairy contests at all. Fruit men will also suffer. It was expected that some 80,000 medals would be awarded, but it now appears as if only 23,700 would be given. Canadians will suffer severely. They secured 619 awards in cheese and 40 in butter, and these, it is understood, have been cut off entirely.

Some months ago, when Prof. Robertson, of Ottawa, A. F. McLaren, of Toronto, and E. A. Harris, of Boston, Mass., were in Washington, an effort was made to induce them to reduce the number of the awards, but they refused one and all to do so. If the intelligence that now comes from Chicago be true, the Committee on Awards proposes to do its own dishonorable work.

HOW TO SELL OUR BUTTER.

PROFESSOR ROBERTSON takes exception to some statements that recently appeared in THE GROCER regarding the Canadian butter market.

We never meant to infer that the Professor advised merchants to hold their butter until the fall, but what we do assert, and what the Professor's letter in The Montreal Gazette bears out, is that he advises factorymen to store and hold their butter until the fall.

Now, the Professor is quite welcome to the belief that this is the proper method for our farmers to pursue, but we differ with him.

He claims, in support of it, that previous experience proves that somebody does carry the butter until the months of August and September.

Admitting that this is so, can the Professor demonstrate that this course tends to increase the consumption of Canadian butter in England?

If he can, THE GROCER is quite prepared to admit that it is in the wrong, but as he has not done so the matter is still open to argument.

If, for instance, the Professor's cold storage plan had been in practice this season, how would the farmers have come out, and would the consumption of Canadian butter be increased?

Hardly; for had the producers followed the Professor's method this year they would

now be submitting to the disagreeable experience of finding their stock almost unsalable instead of being in pocket all the way from 19 to 21c. per lb. for their output.

To-day the very cold storage butter which cost 19 and 20c. is easily obtainable from its disgusted holders at 15 to 16c.

We think that the odds are that the Professor would not have been blessed this year had the farmers had to submit to this loss.

No; though we would like to see the very latest cold storage appliances available everywhere, and in this respect cordially endorse the Professor, we sincerely believe that the best course is for the farmer to sell his butter when it is ready for the market.

The Professor advances the argument that Danish and Irish butter fetches 3c. per lb. more in September in Great Britain than during June. He does not explain that this Danish and Irish butter is not stock that has been carried for two or three months, but is fresh butter, and that the reason it commands the difference in price is no doubt the same as operates in the case of our own fall September creamery, as compared with June, viz., that the season is past the flush, with a decreasing output, while the quality is more desirable.

Let us have the best cold storage facilities by all means, but at the same time let us get our butter on the English market as soon as possible at the ruling market price, and not speculate on future possibilities in the way of higher prices later, etc.

TYPHOID IN OYSTERS.

According to information received from a New York source, the typhoid fever scare has been the means of stopping entirely the shipment of American oysters to England. About 3,000 barrels a week were exported from the United States to the Old Country, worth to the American exporters \$5 a barrel. Many of the big oyster dealers are incensed over the situation, claiming that the water over their beds is not in the slightest degree contaminated by sewage from the great cities on the coast.

Some of the big oyster dealers in Toronto, when interviewed by THE GROCER, stated that they were unaware of the stoppage of exports to England. If the report were confirmed the result would, of course, be a great reduction of prices in Canada. Moreover, as soon as the Canadian public were informed of the rumor they would forthwith cease buying. As a matter of fact, one large dealer stated, the demand for oysters had recently fallen off considerably, and the American planters had informed the trade by telegram that they would sell at 75 cents a gallon, 5 cents less than the price which generally obtained a few days ago. This reduction in price, however, was not sufficient to indicate that the New York report was true.

TO CURTAIL TEA PEDLARS.

AT the meeting of the Ontario County Council held a few days ago, a resolution was unanimously adopted pledging support to the movement inaugurated by the County of Elgin to memorialize the Ontario Legislature to amend the law in order to enable county councils to stipulate that all pedlars or hawkers who are not taxpayers in the county shall be compelled to pay a license fee.

The proposed amendment, it appears, is specially designed against tea pedlars.

If the department stores are injurious to the retailers in the city and suburbs, these tea pedlars are doubly so to the country merchants; for the injury wrought by them is two-fold.

The department stores and the tea pedlars both take customers from the regular retailer. But here the similarity ceases. In the matter of credits they take divergent routes.

The department store propagates the cash system; the tea pedlar propagates the credit system.

For instance, the person who buys at the department store has to pay cash; the customer who buys a package of tea from the tea pedlar can, on the other hand, get six, twelve, or even a greater number of months' credit. And his privileges do not end there, for if, when the pedlar makes his next appearance, the customer has not used all the tea sold in the first instance, he will collect on what has been consumed, and allow further time on the remainder.

The demoralizing influence of such an unbusinesslike practice is obvious. And while legislation prohibiting such things is not possible, yet every county, every municipality, should be given power necessary to compel these itinerants to pay for the privilege of cutting into the trade of the legitimate merchant and taxpayer.

The desideratum can be secured if country merchants will persistently and unitedly urge its necessity upon not only the members of the County Councils, but upon the members of the Legislative Assembly as well.

OVERSTOCKING IN SUGAR.

THE abnormally low prices now ruling on sugar have, as THE GROCER has already noted, created more than the usual activity in the sugar market. Indeed it is a question with some jobbers in Montreal whether dealers in the country are not buying just a little too heavy.

Three or four jobbers in that city were spoken to who said that business during the past fortnight in the staple had been unprecedented, which anyone would readily admit when he knew that their average turnover had been about a car load and a half per day during the last six days. In fact,

some of their customers must have bought enough sugar to carry them as far ahead as next preserving time.

In consequence of this there was a disposition to pull up a little, and no doubt the decision is wise.

As care has been exercised, however, in not selling indiscriminately, and as sugar is practically as good as money, no ill results are apt to occur, even if some people have overstocked a little. Besides, present prices are so low that there is not much chance of their declining to a point that will make recent purchases unprofitable.

At present the impression seems to be that values have touched bottom, and that any change that may occur will be towards a higher range of prices.

In raw sugar also the tendency is firmer, and Montreal refiners have made purchases of cargo lots since our last at an advance on previous prices.

A DISHONEST RETAILER.

HONESTY is by no means an unimportant factor in business. Those who love truth and hate falsehood are comparatively as numerous to day as at any time in the history of the world, yet, that there are no dishonest men is another thing. There are all too many of them in every branch of trade. An instance of this was brought to the attention of THE GROCER the other day.

A retail merchant got behind in his account with a Toronto wholesaler. One day the wholesaler paid a visit to him, with a view to stirring him up.

While the creditor and debtor were examining the statements, the latter remarked that he had not been credited with a payment made on a statement rendered in May, and for three months' supplies. To substantiate what he claimed, the retailer produced a receipted statement bearing what was apparently the word "May" in the place allotted for the date.

Nonplussed, the wholesaler telephoned his bookkeeper, who averred that no such payment had been made, and suggested that closer inspection be made of the statement. The wholesaler did so. The first thing he noticed was that the top part of the letter "y" had been clipped out as if by a file. Then, on closer inspection, he discovered that the ink with which the tail of the "y" had been formed was much inferior in quality to that with which the rest of the writing on the statement was done. Next, it dawned upon him that the month which his bookkeeper had written, and for which he had given a receipt, was March, written "Mar," and that the retailer in question, in an attempt to escape payment of three months' supplies, had put a tail on the "r," and then stuck a file through it.

When confronted with the matter the retailer, while confessing nothing, promptly

ceased pressing his claim that the account for the certain period in question had been paid.

The moral to be gathered is that all—retailers as well as wholesalers—should write out in full all months on statement and bill heads, which, like March, are easily manipulated by the dishonestly inclined.

SETTLING DAY.

THE fourth of February is the big settling day of the year with many leading branches of the wholesale trade. Owing to the depressed condition of trade this year the day was looked to with more anxiety than usual in Montreal and Toronto and throughout the Dominion by the banking and mercantile community generally. As a whole it has turned out satisfactorily, though the percentage is not a high one with most of the houses.

AT MONTREAL.

Interviews with some of the leading bankers in Montreal elicit the opinion that the province of Quebec appears to be in much better shape than the province of Ontario and the other provinces. At the Bank of Montreal the information was given that paper was fairly well met. The Molsons Bank was more pessimistic; the Bank of British North America said that paper was fairly well met; so did the Bank of Toronto; and the Merchants' Bank endorsed the above.

AT TORONTO.

Answers to enquiries at the chief Toronto banks go to show that the 4th of this month proved a satisfactory settling day, paper being met fairly well. Similar information is obtained at the big wholesale houses. The remarks of a representative of one of the leading wholesale dry goods firms may be taken as pretty well outlining the situation. "Paper," he said, "was pretty well met. Some was paid in anticipation during the latter part of January, and since then money on other notes has been steadily coming in. Some renewals have, of course, been asked for, but up to date (Feb. 6) I should say about 65 per cent. of our paper has been directly met. By the end of the week, I think, 75 per cent. will have been paid off."

PERSONAL MENTION.

T. St. John, of Coleraine, Ont., favored THE GROCER with a call last week.

There is no truth in the report that Wm. Paterson & Son's popular traveller, Bert Wells, was nearly starved to death while stuck in a snowdrift for fifteen hours, north of Palmerston, last week. He had his sample case with him all the time.

A son reached the city on Sunday last for Mr. and Mrs. W. H. Seyler. Mr. Seyler is manager of the Eby, Blain Co.'s sample room. Congratulations.



Note New Prices in Effect To-day

PLEASE KEEP THIS FOR REFERENCE

Price List of Higgin's "Eureka" High Grade Dairy and Table Salt.

FULL SACKS (4 bushels), 224 lbs. each.

PURE LINEN SACKS.

PER SACK

Under 10 Sacks	.....	\$2 00
10 to 25 "	.....	1 95
25 to 50 "	.....	1 90
50 to 100 "	.....	1 80

QUARTER SACKS (1 bushel), 56 lbs. each.

PURE LINEN SACKS

Under 40 quarters	.....	\$0 50½
40 to 100 "	.....	50
100 to 200 "	.....	48
200 to 400 "	.....	45

14 lb. BAGS, 16 in brown outer sack.

Packed Especially for Household Use.

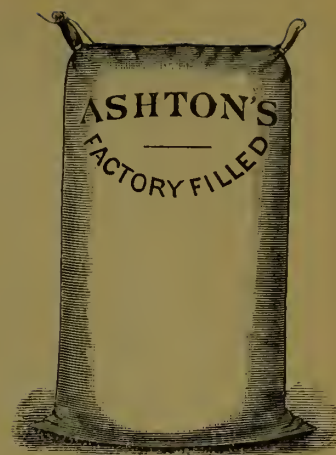
Under 10 Sacks (16-14's each)	.....	\$2 55
10 to 25 "	.....	2 45
25 to 50 "	.....	2 35
50 to 100 "	.....	2 25

No charge for outer Brown Sacks.

Above prices are F.O.B. Toronto or Montreal.
Special prices on car load lots.

SELLING AGENTS FOR WESTERN CANADA:

The EBY, BLAIN CO., Ltd., TORONTO



Stick to your old love,
It is true and trusty ;

Don't try every new love,
Your butter will turn musty.

Out of the thousands of testimonials from Creameries and Dealers, we have here only room for one, which we select, as it shows that :

At the CHICAGO WORLD'S FAIR Butter Salted with ASHTON'S SALT takes highest prize for Canadian Butter, receiving 96½ points out of a possible 100.

Extract taken from letter received from Mr. A. W. KIMPTON, Piedmont, Que.:

"I suppose you have heard about my prize at the World's Fair I obtained for my Butter. I beat all Canada for Butter. How's that for Ashton's Salt? I obtained 96½ points."

Mrs. E. M. JONES, of BROCKVILLE,

the acknowledged authority in making good Butter and Cheese, in her famous book, entitled "Dairying for Profit and the Poor Man's Cow," says :

"Use Ashton's or Higgin's Salt and don't grudge the small extra cost, for it will pay you over and over again. Next to dirt, poor salt spoils more butter than anything else."

Coffee

22 cts. per lb.

"We Told You So!"

That "Crushed" Java and Mocha Mixture of ours is revolutionizing the Coffee trade. One of our customers writing for his third lot says: "Your 'Crushed' Coffee has worked a miracle in our coffee trade. Send another 100 lbs. at once."

WILL YOU JOIN GOOD COMPANY ?

Write for Samples.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - - ONTARIO

MONEY AND STOCKS.

ONE of the features of the Toronto stock market during the past few days has been the steady demand for and strength in Consumers' Gas. The gain has been in all some 5 or 6 points, the stock selling up to 198½. The dealing has been participated in by investors pure and simple, I understand.

Commercial Cable has been fairly steady, to the satisfaction of its admirers. The steadiness appears to be due to the excellent showing made by the earnings. The earnings for the third week in January averaged \$600 per day more than for the same time last year, and \$900 per day for the last week of January compared with the corresponding period of 1894. Commercial Cable now has three cable lines in operation where it only had one last year, but even in view of this the earnings are somewhat remarkable, taking into consideration the depression that exists in the United States.

A couple of gentlemen from Cleveland, Ohio, were on the Toronto market a few days ago interesting themselves in Street Railway stock. This gave a temporary "boost" to the stock, there having been a decline since their departure. At the time of writing the stock is selling at 75 to 75½, and in spite of the fact that a good many

opine that these figures are still above the value of the stock, these quotations seem to be fairly steady.

Business on the New York Stock Exchange is practically at a standstill pending the result of the proposal to make a further issue of bonds. In fact, the scalpers are about the only people that are doing anything.

About \$25,000,000 in gold is due Canadian banks by agencies in the United States. There is some talk of this being withdrawn unless some legislative action is soon taken to restore confidence.

It was heralded abroad last week with much blare of trumpets that the Rothschilds were negotiating to take a portion of the new proposed United States bonds. Baron Rothschild has since denied this in toto. The canard, however, served its purpose, namely, to boom the stock market.

ARGUROS.

DRY GOODS.

TORONTO MARKET.

An American salesman has been on the market this week, and has been offering all classes of cotton goods at very low prices, much lower than the regular jobbing prices in New York. The success that attended

his efforts seems to have been very small, and the orders he carried away in his grip-sack were few and slim. This was only to be expected, from two reasons: First, because the movement in cottons is not up to the average; and second, because prices of domestic stuffs are very low.

Deliveries from domestic cotton mills are well forward, and jobbers are filling orders. However, the mills are behind in a few of the better lines, such as ginghams, zephyrs, etc., and as a consequence jobbers are making requests for shipments.

The cold weather has cleaned up a number of odd lines of winter goods, but mostly on city account. General trade is only fair.

Payments on the 4th, so far as heard from, were average, but the amount of paper maturing was not nearly so large as on the same date in 1892 and 1893, nor even as great as in 1894.

MONTREAL MARKET.

The dry goods market has shown some increase in business during the past week. Underwear and cotton goods have been the chief features, and it is complained that there has been some sharp cutting in these goods. Silks, velvets, linings, laces, embroideries and other trimmings have received a fair degree of attention. Reference to the fourth of February will be found elsewhere in this issue. The returns on the whole were fairly good.

PRICE
vs.
QUALITY

WE DO NOT ASK YOU TO BUY OUR

ROLLED OATS
AND
ROLLED WHEAT

Because they are cheap, but
BECAUSE THEY ARE THE **BEST**
in the market.

Send Us a Sample Order.

Mail orders receive prompt attention.



THE IRELAND NATIONAL FOOD COMPANY LTD.

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING

The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Write for Quotations

Toronto, Canada

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Feb. 7, 1895.

GROCERIES.

NOTHING particularly new has developed in trade during the past week. The volume of business is not large. In fact, the movement is generally light. Sugars are not as active as they were a week ago, but they are steady and unchanged in price. Teas, on the other hand, are active, with prices still tending upward. Prunes are not yet attracting much attention, and dried fruits generally are quiet, though firm. Canned goods are in much the same position as they have been for the last few weeks. Syrups are in fair demand. In green fruits, the most important feature to note is a slight advance in Valencia oranges in Liverpool over Saturday's sales.

CANNED GOODS.

The market is in much about the same position as a week ago. Tomatoes, peas and corn are in fair demand, but purchases are only for immediate requirements. There is no change in the price of canned vegetables. Salmon is quiet and strong, and some houses have advanced the "Horse-shoe" brand to \$1.40 to \$1.45. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.10 to \$1.25; canned mackerel, \$1

to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Stocks of green Rio coffee on the local market are still light, with the demand just moderate. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

No change to note. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Business continues to be of a moderate character at unchanged prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is little or no movement. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The demand has slackened off a little. Comparatively speaking, larger lots are in better request at the moment than smaller.

Prices remain as before. The cold weather in Germany has kept the market there firm, and an easing off in prices is looked for when the rivers break up. We quote: Granulated—domestic, 3½ to 3¾c.; do., German granulated, \$3.40 to \$3.50; yellows, \$2.75 to \$3.30. Raws—Demerara, 2½ to 3c.; Muscovado, in 115-lb. bags, \$1.90.

Willet & Gray's Weekly Statistical says that the sugar situation, although encouraging for the moment, has very few elements of permanency in it, and the future will depend largely upon the action of the beet sugar countries in regard to increase or decrease of sowings for the next beet crops. "There appears to be no special advantage in buying ahead of wants," it adds, "while the present outlook for abundant supplies is unchanged."

SYRUPS.

There are a few syrups moving, mostly at from 30 to 40c. per gallon. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

The molasses market remains quiet at unchanged prices. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Strength is still the predominating feature of the tea market. Low grade Indian, Ceylon and Congou teas are higher in London. Medium and high grades are unchanged. Some of the Toronto houses are advancing all their low grade teas up to 20c. The demand here is improving, most people who can buy a line of teas doing so. Wilson & Stanton's, London, tea circular, under date of Jan. 25th, says that the statistical position is strong, and warrants the present firmness in the market, stocks being moderate, the Indian season drawing towards its close, and shipments from Ceylon being less than

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

—THE—
Windsor Patent Brush Co., Ltd.
SANDWICH, ONT.,



Solicits your order for Brushes, Whisks, and Brooms.

Send in your order direct.

Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.

The WINDSOR PATENT BRUSH CO., Ltd.
SANDWICH, ONT.

We Have

Again had the largest week in the history of

"SALADA"

Nearly every town in Ontario has now its agency.

P. C. LARKIN & CO.
WHOLESALE AGENTS,
25 Front St. East. TORONTO

MARKETS.—Continued

was at one time expected. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Valencia raisins are still in small demand only. We quote good fruit as before: Off-stalk, 4 to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Malaga raisins are dull and nominally unchanged. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins are quiet and firm at 6 to 7½c. per lb.

Prunes are not yet much enquired after and prices are unchanged. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, 4 to 5c. per lb. For Bordeaux prunes, 4 to 4½c. is the idea.

Currants are steady, with demand light. What little fruit is wanted is of the fine kind. We quote: Filiatras, half-barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizias, 6½ to 7c. in cases and half cases; Panartes, 8 to 8½c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

There is an active demand for California dried apricots, which are selling at 12½ to 13c. per lb.

BUTTER AND CHEESE.

Choice roll butter is in demand, but the poorer classes are practically unsalable. We quote jobbing prices: Dairy—Choice tubs, selections, 15 to 16c.; low grade, 8 to 10c.; fresh pound rolls, 16 to 17c.; large rolls, 12 to 14c. Creamery—Tubs, summer makes, nominally 14 to 15c.; winter makes, 21½ to 22½c.; pound prints, 21 to 23c.

August and September makes of cheese are quoted at 10½ to 10¾c., and half sizes at 11 to 11¼c. Small Stiltons are quoted at 12 to 12½c.

GREEN FRUIT.

Good Florida oranges are almost out of the market, and will probably bring \$5 a

box a week hence, if at all obtainable, while Valencias are easier. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$2.25 to \$3.50. Oranges—Floridas, \$3.50 to \$4.25; Valencias, \$4.25 to \$4.50; mandarins, \$2.50 to \$2.75 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1.25 to \$1.50 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, 12c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.50 for choice hand-picked, and \$1.15 to \$1.40 for medium.

DRIED APPLES—Market dull. Prices stationary, jobbers getting 4¼ to 5¼c.

EVAPORATED APPLES—Quoted at 7c. in 50 lb. boxes.

ONIONS—Still dull. We quote: Domestic, 60 to 65c. per bag; Spanish, 75 to 85c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Dull. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Are firmer, because of scarcity and continued cold weather. Prices are advancing. On track from 47 to 50c. is quoted, and out of store 57½ to 60c.

POULTRY—Is scarce, and the demand is improved. We quote: Turkeys, 8 to 10c.; geese, 7c.; chickens, 30 to 50c.; ducks, 50 to 90c.

EGGS—Are in demand, and a little higher. Held stock is quoted at 15 to 18c.; cold storage at 10 to 12c.; strictly fresh new-laid at 25c., and pickled at 12c.

FISH AND OYSTERS.

Fishermen say that sea herring fishing will be over by the 10th of this month, and this class of fish will therefore soon be out of the market. Oysters are still easier. We quote as follows: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; tommy cod, \$1.35; steak cod, 5½ to 6½c.; haddock, 3½ to 4½c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 12½c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c. Oysters, \$1.25 per gallon for standards and \$1.65 for selects.

FLOUR AND FEED.

WHEAT—Is firmer and prices have advanced a little. We quote: White wheat, 63 to 64c.; red wheat 61 to 62c.; goose, 61c.

OATS—In fair demand. We quote: 34 to 35c.

BARLEY—There is some demand. We quote: 47 to 48½c.

FLOUR—Quiet and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Market quiet and prices unchanged. We quote: Standard oatmeal, \$3.80, and granulated, \$3.85; rolled oats, \$3.75 to \$3.80; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

PROVISIONS AND DRESSED HOGS.

There is no change in the condition of the market from last week. Demand is good.

BACON—Long clear, 6¾c. for carload lots, 7 to 7¼c. for ton lots and 7¼c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 7½ to 8c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75 to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.

SALT.

There are free movements in large lots. We quote prices: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

SEEDS.

Canadian red clover comes forward very sparingly, the light crop apparently encouraging some growers to hold on to their seed in the expectation of higher prices. United States markets are again easier. We quote our market at present for choice quality at \$6 to \$6.25. Really fancy lots and lower grades bring proportionate prices.

Receipts of alsike have been well maintained, and there is still an easy feeling in the market, choice to fancy qualities bringing \$4.80 to \$5, and lower grades \$3 to \$4.50.

Timothy, in sympathy with the firmer American market, has been well maintained in price. We quote: Prime to choice seed, \$2.60 to \$2.75; fancy unhulled, \$3, and inferior qualities, \$2 to \$2.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Easy. Local dealers quote 5 to 5¼c. for cured, and for green, No. 1, 4c.; No. 2, 3c., and No. 3, 2c.

SHEEPSKINS—Prices have advanced another 5c., and stand at 80c. for best fresh green stock. In calfskins nothing is being done and prices are nominal, 6c. for No. 1, and 4c. for No. 2.

TALLOW—Is quoted at 5 to 5½c. The low price is attributed to the low figures current in Chicago, from which point tallow can be imported and laid down in Toronto, duty and freight paid, for from 5 to 5½c.

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

The E. B. EDDY CO.

Limited.

Correspondence Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

No. 1 FLORIDA ORANGES,

packed before the frost, first-class stock. Also, Valencias, which are coming in fine order. Bananas, Lemons, Jams, Nuts, Figs, all at lowest prices. Write for quotations.

GOOD APPLES WANTED.

Consignments of Farm Produce solicited.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.

SEA HERRING,

HADDIES,

WHITE FISH,

TROUT.

Also all Other Kinds of Fish in Season.

Aikenhead & Sloan

13 Church Street

TORONTO

Buy Now

Fancy Florida Oranges

Fancy Messina Lemons

Fancy Grape Fruit

Fancy Mandarines

CLEMES BROS. - TORONTO

MARKETS—Continued

WOOL—The market is well cleaned out of fleece wool. For round lots of desirable wool 19 to 19½c. would now be paid. Pulled wools are also dearer owing to the advance in fleece. For the best supers 20c. is now being asked.

PETROLEUM.

Oil is firmer owing to an advance of ¼c. per gallon in United States markets. No change in price in Canada since recent rise of 1c. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12 to 12½c.; carbon safety, 16 to 17c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

MARKET NOTES.

Smith & Keighley report that they are closing out their 7-Crown figs at very much reduced prices.

The Toronto Salt Works Co. report that shipments of supplies for creameries and cheese factories have commenced.

The Eby, Blain Co. calls the attention of the trade to a reduction in the price of Eureka and Ashton salt.

A shipment of new season's Ceylon tea is arriving with Smith & Keighley which is said to be exceptionally fine in the cup.

Smith & Keighley, in view of the Lenten season, have got in a fine lot of Loch Fyne herring in 25-lb. hermetically sealed tin drums.

Dawson & Co. have got in another car-load of Valencia oranges. Included in the car were 50 cases of "Jumbos" and a few boxes of "Marmalades."

Clemes Bros. have just received a large shipment of California produce that is just now scarce on the local market. It includes evaporated apricots, dried peaches and lima beans.

There has been some heavy buying of Valencia oranges in Liverpool this week. One Toronto house has placed an order for 700 cases. Monday's quotation in Liverpool showed a slight advance over Saturday's figures.

THE GROCER is in receipt of a handsome hanger from Ganong Bros., manufacturers of the famous "G. B." chocolates, of St. Stephen, N. B. It is four feet long by three wide, and contains handsome lithographs of the flags of all nations. Exactly one hundred flags are shown.

"Look at that," said a member of the Eby, Blain Co., as he turned over a bundle of papers; "how's that for orders for crushed Java Mocha coffee, traced through the medium of THE GROCER?"

Dickie & Marquis, general merchants, Pickering, Ont., have dissolved. The change went into effect Feb. 1. The business will be carried on by John Dickie & Co. Mr. C. E. Marquis has purchased a general store in Ripley, and will move there shortly.

The Eby, Blain Co. expect in a few days an assortment of California canned goods

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen.—"We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process.' Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles, Sauces, Ketchups."

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473

VICTORIA, B.C.

Largest works of the kind in British Columbia.



ASK FOR

MOTT'S

in tins (3's). It comprises apricots, white cherries, grapes, nectarines, pears, egg plums, green gauges, gold drop plums, yellow peaches, and lemon cling peaches. These goods are exceptionally fine.

See Wm. Paterson & Son's soda biscuit ad. on page 6.

Lucas, Steele & Bristol have a large assortment of fish to offer.

Special value on all lines of canned goods is what H. P. Eckardt & Co. report they have just now.

James Turner & Co. report an extra rush on Clam Bouillon during the present cold snap.

Wm. Paterson & Son are preparing for the spring rush on their high grade Domestic pickles.

Lucas, Steele & Bristol consider that January this year was a better tea month than last year.

Beardsley's sliced beef is a superior article, and well worth trying. It is for sale by H. P. Eckardt & Co.

James Turner & Co. advise large and increasing sales of Windsor table salt; also Windsor dairy salt in 20 lb. sacks.

E. B. Tillson, of Tilsonburg, is shipping a large car load of pan-dried oats and flake barley to Hanover, Germany.

James Turner & Co. report that their travelers are getting a number of repeat orders for "Mascott" blend teas.

"The repeat orders for our New Orleans and West India molasses are quite numerous. We have found largely increased sales of same this season," write Lucas, Steele & Bristol.

James A. Skinner & Co. are handling an immense quantity of a large lamp that is a perfect wonder for height. It illuminates 1,000 square feet. It is called the Mammoth Bristol.

Lucas, Steele & Bristol report a steady demand for Hillwattee tea. "One of the firm, just returned from a country trip, says many of our customers use it entirely for their best line," say the firm.

"After an agency for 'Salada' Ceylon tea has been established in a small town for a few weeks," P. C. Larkin & Co. write, "we invariably have many orders from other merchants for 'Salada,' but in a town where the population is a couple of thousand, we invariably give the sole agency to one good firm, in which case we are compelled to refuse the goods to others, much as we regret it, as we hate to throw away business." P. C. Larkin & Co. desire the publication of this information because there has been some bad feeling aroused by their refusal to break this rule.

With general goods cut so close now-a-days, the retailer should guard carefully the profits on the smaller but important articles. W. H. Gillard & Co., of Hamilton, have

been appointed agents for Western Ontario for Dixon's Carburet of Iron Stove Polish, an article that has been before the public of the United States for 67 years. "With a profit of 100 per cent. to the retailer it is worthy the consideration of all thinking merchants," writes the firm.

The new prices of "Tanglefoot" published in last week's issue were erroneous, through no fault of THE GROCER, however. They were the American prices. The new Canadian prices are: In lots of less than one case, 50c. per box; in lots of one to five cases, \$4.75 per case; in lots of five cases and over, \$4.50 per case.

Dawson & Co. report that during the past week they have purchased eight carloads of fine winter apples throughout the country, two of which they have since shipped to St. Louis, Mo. They are now offering to buy carload lots wherever they can get them. Good red fruit is what they are particularly looking for.

W. H. Gillard & Co. expect this week to be in receipt of another shipment of their extra choice Filiatra currants. This firm has established a reputation for high-grade currants, and they are credited with having handled one-eleventh of the total exports of currants from Greece to Canada during the past season. They claim they have worked up this enormous trade purely on the quality of the goods.

MONTREAL MARKETS.

MONTREAL, Feb. 7, 1895.

GROCERIES.

THE grocery market does not present any strikingly new features. The movement of trade in most of the leading staples has been of a steady character, notably so in the sugar market, the movement of which from second to third hands, owing to the low prices prevailing, has been unprecedented. The firmness of both syrups and molasses is maintained, and, as THE GROCER intimated last week, local jobbers advanced their prices to customers on the latter at the close of last week. In coffees, demand for Maracaibo has reduced the stock still further. Teas show no special life, but there is a continued enquiry for low to medium grade Japans. In canned goods the movement is confined to actual requirements, but prices are steady. Fish are inclined to be dull, and other lines are about the same as they were.

SUGAR.

The sugar market has exhibited a rather steadier feeling since our last, for the remarkably low prices have not only led to free purchasing by jobbers, but the demand from retailers has been exceptionally large. At the date of writing round lots are leaving refiners' hands at $3\frac{1}{2}$ c. for No. 1 granulated and $3\frac{3}{4}$ c. for No. 2, and, it is understood, that not only has there been demand for prompt delivery, but some good contracts for future delivery have been made. Yel-

lows also have furnished a fair business, round lots changing hands at $2\frac{3}{4}$ to $3\frac{1}{2}$ 16c., as to quality at the factory. In a jobbing way we quote: Standard granulated, $3\frac{3}{4}$ c.; No. 2, $3\frac{1}{2}$ c.; yellows, $2\frac{3}{4}$ to $3\frac{3}{4}$ c. as to quality. German sugar is not moving very freely at present, and jobbers are asking $3\frac{1}{2}$ c. for extra granulated, while No. 2 Berthier is being jobbed out at $3\frac{1}{4}$ c.

SYRUPS.

There is a quiet, steady business in syrups, but as soon as the Lenten demand opens out an improvement is anticipated. Business in round lots of Canadian has transpired at $1\frac{1}{2}$ to $2\frac{1}{4}$ c. at the factory, but we quote for ordinary jobbing trade $2\frac{1}{2}$ c. for bright grades and $1\frac{3}{4}$ c. for dark. There is very little American syrup offering and it rules quiet but firm, at 20 to 22c., as to grade.

MOLASSES.

The molasses market has been firm but quiet since our last report, holders being very firm in their views. Some wholesale lots of Barbadoes left first hands at $31\frac{1}{2}$ to 32c., but the Guild's advances in prices last Thursday, as expected in our last, were in proportion with the first cost. In a jobbing way we now quote prices at $32\frac{1}{2}$ c. in hogsheads and 36c. in barrels and half-barrels. Some transactions are noted in Porto Rico and Trinidad at unchanged prices—viz, 28 and 27c. respectively.

RICE.

There has been a fair demand for rice during the week, and we have to note a moderately active market at steady prices. From the mills we quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

Demand for spices is fairly active from first hands, and the market rules steady, while jobbers report that business is about the average. We quote: Penang black pepper, 6 to $7\frac{1}{2}$ c.; white pepper, 10 to $12\frac{1}{2}$ c.; cloves, $7\frac{1}{2}$ to 9c.; cassia, $8\frac{1}{2}$ to $9\frac{1}{2}$ c.; nutmegs, 60 to 90c.; and Jamaica ginger, $15\frac{1}{2}$ to $18\frac{1}{2}$ c.

COFFEES.

Enquiry for Maracaibo coffee has been the chief feature of this market, and some round lots have changed hands, reducing the supply here in first hands to a pretty low level. Some demand has also been experienced for Jamaica, and prices of all kinds are steady. We quote: Maracaibo, 22c.; Rio, $18\frac{1}{2}$ to 20c.; Java, 25 to 27c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

TEA.

The tea market has not exhibited any great change during the week, but a somewhat better enquiry has been experienced for Japan teas since our last report, especially for low grades, but light supplies here have restricted the movement. However, we note sales at prices ranging from 11 to 15c. in round lots, and some good sized parcels of Congous found buyers at $17\frac{1}{2}$ c. We quote: Japans, low grades, $12\frac{1}{2}$ to 14c.; medium, $15\frac{1}{2}$ to 17c.; fine, $18\frac{1}{2}$ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There has been little or no change in the situation of either Valencia or California raisins on spot, and the only change in the tenor of advices from outside markets is in regard to Sultanias, which are cabled firmer,

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET
TORONTO.

GEORGE McWILLIAM.

FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL.. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

F. W. FEARMAN

Pork Packer

HAMILTON



\$1.00 PER BOX OF 36 PACKAGES

FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

though there is no change in quotations here. Stocks on spot of all descriptions are light, and the parcels on the way here are of a small size. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; Sultanias, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

Advices on currants are rather firmer in tone, but it is not expected that there will be any change on spot. The actual business doing is confined to a small jobbing movement. We quote: Filiatras and Provincials, 3½ to 3¾c. in barrels, and 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

There is a quiet demand for prunes, which rule steady at 4½ to 5c. for Bosnias, and 4c. for Bordeaux.

Figs are steady to firm under moderate stocks and a fair jobbing call at 5 to 6c., in bags, and 10 to 16c., in boxes, as to quality.

Dates continue quiet and steady at 4 to 5c. as to grade.

NUTS.

There is only a moderate jobbing trade doing in nuts at unchanged prices. We quote: Tarragona almonds, 12½ to 13c.; filberts, 7½ to 8½c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw; cocoanuts, \$4 to \$5 per 100.

CANNED GOODS.

There is no change in the situation of canned goods, as the demand for all descriptions is small and confined to the supply of actual wants. Prices are steady on the whole, tomatoes ruling firm at 87½c. in round lots. Other kinds are unchanged. We quote: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.40 per doz; tomatoes, 87½ to 90c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.

FISH.

The fish market does not furnish any particular change, though the cold weather has been favorable to a better demand. With Lent close at hand there should be some improvement soon, but dealers do not manifest the same amount of confidence as in former years. Supplies of fresh fish of all kinds are large, and the tone of values easy. Choice brands of No. 1 Nova Scotia herrings are selling in a jobbing way at \$4 to \$4.50 per bbl.; No. 1 green cod, large, have been placed at \$5.50, No. 1 ordinary at \$4.25 to \$4.50, and No. 1 green cod and No. 1 green haddock at \$3. No. 2 Labrador salmon have sold at \$13.50, No. 1 B. C. at \$11 to \$11.50, No. 2 mackerel at \$12.50, sea trout at \$9 to \$10. New haddock and cod have sold at 2¾ to 3c. per lb., but round lots of old fish are offering at 2½c. Smelts are selling at 5c. per lb., mackerel at 10c., white fish at 5c., pike at 4c. Fresh herrings are plentiful and sales have transpired at 80c. to \$1 per 100. Fresh arrivals of tommy-cods are selling at \$1 to \$1.25 per bbl., while old stock are offering at 80c. Smoked herrings are in large supply at 10 to 12c. per

On spot
Carload LAKE MANITOBA

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

BUY MAPLE LEAF BRAND

Hams, Backs, Rolls,
Breakfast Bacon, Shoulders.
..PURE LARD..

Low Prices.

Satisfaction Guaranteed.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,

76-80 Front St. E.

TORONTO.

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings

75 YONGE ST., TORONTO

OILS

Samuel Rogers & Co.
TORONTO

MONTREAL MARKETS—Continued

box. The stocks of finnan haddies are also very large and holders have reduced prices to 6c. per lb.

GREEN FRUIT.

APPLES—There is little change in the apple market, and the preponderance of inferior stocks acts as a weight upon the demand. In fact, the general complaint is that apples are keeping very badly at present. We quote A1 stock steady at \$3 to \$4 per bbl., but lower grades heavy and dull at \$1 to \$2.

DRIED APPLES—There is a fair demand for these at 4½ to 5c. per lb.

ORANGES—Meet a moderate demand at steady prices. We quote: Floridas, \$4 to \$4.50; Valencias, \$3.75 to \$4.50; Messinas, \$2 to \$2.50.

LEMONS—Meet a quiet, steady demand at \$2 to \$3 per box, as to quality.

PINEAPPLES—Stocks are light and prices steady at 15 to 25c. each.

CRANBERRIES—Quiet and dull at \$15 to \$16 for American and 9 to 10c. for Canadian.

GRAPES—There is a fair demand for Almeria grapes at \$6 to \$7 per bbl., as to quality.

SPANISH ONIONS—Quiet and unchanged at \$1 per crate.

COUNTRY PRODUCE.

EGGS—There is a firmer tone to the egg market, and prices have an upward tendency, but no actual change has yet taken place. The bulk of the stock of old western limed and held fresh has been cleaned up, consequently the market is in a more healthy state at present. The demand for small lots is fair, and sales were made at 18 to 20c. for fresh, 13 to 14c. for Montreal limed, and 10 to 11c. for western, per doz.

POULTRY—Receipts of poultry have been only fair of late, consequently the offerings are not large, and the tone of the market is firm. The demand is good and sales made freely. Turkeys sell at 8 to 9c.; chickens at 6 to 7c.; geese at 6½ to 7c., and ducks at 8 to 9c. per lb.

HONEY—There is no change in the honey market, and we quote 4½ to 5½c. for old extracted, and 7 to 9c. per lb. for new, in tins, and comb honey, 10 to 13c.

BEANS—Quiet and unchanged since our last. Choice hand picked, \$1.30 to \$1.45, and fair to medium, \$1.10 to \$1.20 per bag.

HOPS—Rule quiet and unchanged, at 6 to 8c., as to quality.

DRESSED HOGS—Business in these continues quiet. The demand is only for small lots, but prices are steady at \$5.25 for car lots, and \$5.35 to \$5.50 per 100 lbs.

POTATOES—The scarcity of these has held prices firm at 68c. per bag for ordinary jobbing trade.

ONIONS—There is a fair demand for onions which rule steady at \$2 to \$2.25 per bbl.

PROVISIONS.

A fair business is transacted in provisions, there being a good demand for small lots, and the market is moderately active and steady. We quote: Canadian short cut, heavy, \$14.50 to \$15.50; Canadian short cut, light, \$14 to \$15; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

FLOUR AND MEAL.

There is an improved demand for Manitoba grades of flour, and a fair amount of

business reported. The general feeling is steady, and values show no change. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The demand for feed continues good, and the tone of the market is strong with values tending upward, in fact, millers state that they were anticipating a rise of \$1 per ton this week. We quote: Bran, \$15 to \$15.50; shorts, \$17; mouillie, \$20 to \$22.

There was no change in oatmeal, business being quiet and of a jobbing character to fill local wants. We quote: Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

CHEESE AND BUTTER.

The cheese market remains as dull as ever, business showing no signs of expansion. We quote: Finest fall makes, 9½ to 10¼c., and earlier makes, 8¾ to 9¼c.

Butter fails to show any improvement. Late made creamery is steady at 20 to 20½c., Townships at 18c., and western rolls at 14 to 15c. Held goods are still neglected, cold storage creamery being nominal at 15 to 16c., and western dairy at 12 to 13c.

The exports of cheese for the past week, local and through via Montreal, were 10,167 boxes. This makes the total to date since the close of navigation 181,665 boxes.

ASHES.

There was no change in the market for ashes, business being quiet and prices nominally unchanged. We quote: First pots at \$4.05 to \$4.10; seconds at \$3.70 to \$3.75, and pearls at about \$6.40 per 100 lbs.

MONTREAL TRADE NOTES.

It is reported here that some country dealers have laid in a sufficient supply of sugar to carry them until the end of next July.

Purchases of round lots of Maracaibo coffee have sensibly reduced the supply of it here.

Cables from London are distinctly firmer on Sultana raisins, and no supplies could be laid down here except at an advance.

Montreal refiners have purchased further cargo lots of raw cane sugar at 9s. 7½d. cost and freight Montreal. This is rather firmer than previous rates, and to-day the stock could not be had except at an advance of 5d. on the above price.

The Wholesale Grocers' Guild here have advanced their price on Barbadoes 3 to 4c., as predicted by THE GROCER last week.

There is a carload of fine "Ostrich" prunes now on the way from New York to J. J. Vipond & Co. These are some fresh direct importations of this great winter staple.

The first receipts of new pack Batger's orange and "University" marmalades are due via Boston this week. These lots will be the first arrivals of new English marmalade this season.

Rose & Laflamme received recently some handsome samples of Batger's "Nonpareil" compote jellies. These jellies are put up in handsome glass moulds, and are ready to

turn right out on the table, while the mould will come in useful again to the housewife.

The first receipts of Batger's new raspberry and strawberry jams are expected to hand this week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Feb. 7, 1895.

FEBRUARY is opening with a fair movement in business. Wholesale houses have finished stock-taking, and they are now buying to fill the shortages. The feeling in business circles is good, but city accounts from retail grocers are harder to collect than they should be. The market slip has been more quiet than before this season, part of the time there being no schooners in it at all. The features of the market this week are a stronger feeling in flour and beans, though wheat in the States continues to go lower, and it is reported that American millers are almost able to ship flour to Canada. Frozen herrings are scarce, but cod are plentiful. Medium are rather lower. Sugar remains at the low figure, some of the refineries selling futures at the low price. Molasses stocks are getting smaller, and prices firmer.

CANNED GOODS—The market continues quiet, with light demand. Stocks held here are small. Salmon are perhaps the most interesting feature in the market. No change in price. Peas, 90c.; corn, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; peaches, 2's, \$2; 3's, \$2.65 to \$2.75; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.50 to \$1.60; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; clams, 4 doz. in case, \$5.50; scallops, 4 doz. in case, \$5.50; chowder, 2 doz. in case, \$3.50.

SALT—As reported last week, movement is very light at this season. Stocks not large, but more than equal to demand. We quote: Coarse, 58 to 60c.; factory filled, fine, 90c. to \$1; Canadian, 5 lb. bags, \$3 per bbl.; 10 lb. bags, \$2.80 per bbl.; wood boxes, 20 lbs. 20c. each; 10 lbs., 12c. each.

DRIED FRUIT—Movement is light, and there is little to report. The feeling in currants is much firmer, though there is but little change in prices here. Dried and evaporated apples are rather firmer, with slight advance. We quote: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; do. old, 60c. per box; Valencia layers, 5¼ to 5½c.; London layers, \$2.25; California loose muscates, 5½ to 6; currants, bbls., 3¼ to 4c., half cases, 3¼ to 4¼c.; dried apples, 5¼ to 5½c.; evaporated apples, 8½ to 8¾c.; dates, 4 to 4¼c.; prunes, 5 to 5½c.; figs, 11 to 18c.; cleaned currants, bulk, 6c.; 1-lb. cartoons, 7 to 7½c.

GREEN FRUIT—The business continues light, as is usual at this season. Apples are considered good stock. Oranges are rather firmer. Malaga grapes are out of the market. Prices are: Apples, hard fruit, \$2 to \$2.75; soft, \$1.50 to \$2; Messina lemons, \$3.50 to \$4; oranges, \$4.50 to \$4.75; West India, repacked, \$4; Florida, \$4 to \$4.50.

DAIRY PRODUCTS—Movement is light, particularly in butter, for which there appears to be little or no sale. Extra quality finds fair demand, but at lower prices, while poor to fair is a drug. In cheese the feeling is rather better, but demand is light, and

Teas! Teas!! Teas!!!

We offer to the Trade a complete assortment of Teas of all qualities.

Black Teas, Japan Teas Gunpowder Teas

of all grades and prices. We recommend specially

OUR "VICTORIA" AND "PRINCESS LOUISE" JAPAN TEAS

Quality Unsurpassed for Price.
Write for Samples.

in 5, 10, 20, 30, 40, 50 and 60 lb. Packages.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

If You Want Genuine

LABRADOR HERRING

Large, Fat, and Bright, send to

STEWART MUNN & CO.

J. F. RAMSAY
Toronto Agent

Board of Trade Building, MONTREAL

Munn, Baine, Johnstone and Rorke
Brands Just Arrived. . . .



Grocers and General Dealers should
not be without

Silver Star Soap

Best value in 5 cent cake on the market.
Manufactured by

GUELPH SOAP CO., Guelph, Ont.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored
English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers. Hamilton. Send for Price List.

We want you
to try our
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Write us
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The Ontario Grape Growing
and Wine Mfg. Co.

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Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



IT
RECOMMENDS
ITSELF

WINDSOR DAIRY SALT

45c.
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Put up in 50 lb. White
Duck Sacks. Any whole-
sale house can supply
you

TORONTO SALT WORKS
128 Adelaide St. E., Toronto
City Agents for Windsor Salt Works.

ALL THE RECOMMENDATION

Anybody can want is our guarantee that better qualities are not to be had. We have been supplying for three years one of the most exclusive of

GERMAN HOUSES WITH PAN-DRIED ROLLED OATS

This week another large shipment goes forward, and the only stipulation is that the quality shall be our STANDARD.

LET
US
SUPPLY
YOUR
WANTS

E. D. Tilson

Tilsonburg, Ont.

ST. JOHN MARKETS—Continued.

though stocks are small, prices are easy, being rather lower than in the fall. It is a disappointment for a great many. If it only teaches the producer to sell his output more promptly, it will after all be an advantage. Eggs are also dull, there being no sale except for guaranteed fresh stock. Cheese, 10½ to 11c.; creamery butter, 20 to 22c.; dairy, 16 to 18c.; eggs, 17 to 20c.

MOLASSES AND SYRUP—During the past week there has been a fair movement, and, with lighter stocks, prices continue firm. There is also a better demand for syrup than at any time before this season, and some fine values are being shown. We quote: Barbadoes, 32 to 33c.; Porto Rico, 32c.; Antigua, 30c.; fancy Porto Rico, 35 to 43c.; syrup, 32 to 35c.

SUGAR—There is a fair movement at the low figures. There is a difference of opinion among the refiners as regards prices in the future, some selling only for immediate shipment, while others are selling futures. There is, however, a feeling that prices will shortly be firmer. Merchants are buying freely. We quote: Granulated, \$3.75 to \$3.80; foreign, \$3.50 to \$3.60; yellow, 3¼ to 3½c.; Paris lump, 5¼ to 6c.; powdered, 5¼ to 6c.

FISH—Medium cod is rather easier. Pickled herring have been scarce, but supplies are expected, and as other frozen fish are plentiful there has been no change in prices. We quote: Large cod, dry, \$3.90 to \$4; Medium, \$3.75 to \$3.85; small, \$3.25 to \$3.35; haddock, \$1.75; pollock, \$1.65 to \$1.75; pickled bay herring, \$1.50 to \$1.60; Shelburne, No. 1 bbls., \$4 to \$4.15; half-bbls., \$2.40 to \$2.50; Canso, bbls., \$5 to \$5.25; shad, half-bbls., \$5 to \$5.50; smoked herring, 7½ to 8c.; lobsters, small, 4c.; frozen herring, 65c. per 100; cod, 2½c.; pollock, 2c.

PROVISIONS—The movement is light. Feeling continues rather easier, particularly in pork. We quote: Clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; plate beef, \$13 to \$13.50; pure lard, 9 to 9½c.; compound, 8½ to 9c.

FLOUR AND FEED.

Cornmeal is rather easier, while oats and oatmeal are firmer, as are beans, which are marked higher than last week. Bran and middlings, particularly the latter, tend to higher prices. We quote: Manitoba, \$3.40; best Ontario, \$3.50 to \$3.65; medium, \$3.25 to \$3.50; oatmeal, \$4 to \$4.10; cornmeal, \$2.90 to \$2.95; granulated, \$3.50 to \$3.60; middlings, on track, \$20.50 to \$21; bran, \$19.50 to \$20; oats, local, on track, 37 to 38c.; Ontario, 40 to 42c.; beans, \$1.55 to \$1.65; split peas, \$3.85 to \$4; round peas, \$3.75 to \$3.90; hay, on track, \$9.50 to \$10; timothy seed, American, \$3.10 to \$3.35; red clover, 11½ to 12c.; alsike, 13½ to 15c.

ST. JOHN MARKET NOTES.

Mr. Ryan, the popular traveler for Michel, Lefebvre & Co., Quebec, is in the city.

Nappan Creamery, Cumberland Co., N.S., shipped the balance of its cheese, 17 tons, to England.

The well-known firm of P. Nace & Son, Indiantown, has been dissolved. The business is to be continued by Leonard F. Nace.

The citizens of Fredericton learn with pleasure that D. W. Hoegg & Co. are to re-

build their canning factory. The city has granted them five years' exemption from water rates and taxes.

It is said the apple crop of Nova Scotia this season will value \$1,000,000. Upward of 200,000 barrels, at a value of \$500,000, were shipped to England.

Another cheese factory is being talked of. This time it is at Sanby, York Co. Mr. W. Levi McDermid says he will be ready to manufacture about June 1.

C. H. Peters, jr., of Baird & Peters, is again at his desk, after a short trip to New York and Montreal. Though one of the youngest firms, Baird & Peters are now pushing the old firms for first place.

John Sealy is always to the front in the fish business. Medium cod have been scarce, with a higher tendency; but the expected advance is delayed by his offering some extra quality at about old figures.

The value of taking a first-class trade paper is, perhaps, better known by a certain Toronto house to-day than ever before. Reading in THE CANADIAN GROCER the St. John trade report, they noticed the quotation on Nova Scotia dried apples, immediately wired, and secured a car at bottom figures.

At this season, the Bay of Fundy Steamship people find it necessary to give their steamer, the City of Monticello, an overhauling. They have again secured the steamer Bridgewater to take her place during the short time she will be off. Though an extra good sea boat, she cannot be compared with their own steamer in the way of comfort, and those who have to travel look forward anxiously to the resailing of the Monticello.

MONTREAL STOCK MARKET.

SPECULATION in Montreal during the past week gradually decreased, and at the present writing there is little or nothing doing in the stock market. This condition of affairs is not at all surprising after the active turn through which the market passed recently. The value of every stock on the active list appreciated materially, the difference in many cases being over 10 per cent. Naturally such a rise induced profit taking, and now little disposition is shown to trade either way. The stocks which have furnished the most activity have been Montreal and Toronto Street Railways. Though there was some purchasing of the former for investment, the great bulk of the trading in it has been of a purely speculative character. Still, though it has sagged off a trifle, the decline has not been pronounced, as there is a strong party behind this security who would check any disposition this way, as it does not suit their purpose to have it so. With regard to Toronto Street Railway, the conservative investing element have had nothing to do with it. It has been manipulated pretty sharply, however. In fact the only stocks in which there has been any appreciable investment buying in

Montreal have been Royal Electric, Richelieu, and Gas stock. The first named, under the influence, appreciated 13½ points during the month of January, while the declaration of the semi annual dividend of 3 per cent. by Richelieu, and the expectation of a favorable statement at the annual meeting has created a demand for it. Gas has been declining recently, and it is its comparatively low price that has induced investment orders. The banks and the cotton stocks are completely neglected.

**Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

THE BELL CIGAR CO.
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

GROCERS

Are you selling

**Golden . . .
Finnan Haddies ?**

IF NOT, WHY NOT ?

Your wholesaler can supply you.

NORTHROP & CO.

AGENTS

ST. JOHN, N. B.

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**

(LIMITED.)

Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
 & Pickling Co.**
 CHATHAM, ONT.

MIND



(BEAR IN MIND)

Keep this motto in view when asking for Boulders' Canned Goods, that **QUALITY** is our **FIRST** consideration. We merit this claim by our goods, consumed from the Atlantic to the Pacific.

Every can uniform and absolutely pure.

FACTORIES

Picton, Toronto and Demorestville.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
 PORT DOVER, ONT.

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco,
 made in all size plugs. Cheapest
 and best. Try a sample lot.

Joliette Tobacco Co.

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JAMS AND JELLIES

Raspberry,
 Strawberry,
 Peach,
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 Red Currant,
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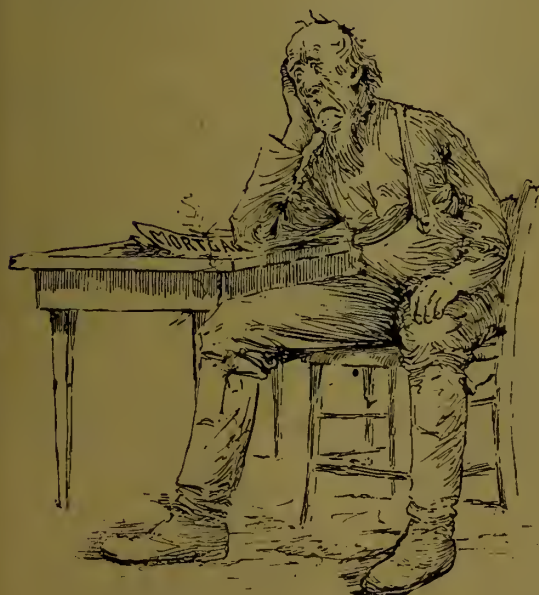
Red Currant,
 Pineapple,
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 Raspberry,
 Strawberry,
 Plum,
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
 ST. CATHARINES, ONT.

Don't Think Too Long



Or your "Catsup Department" may get the cold shoulder. You might as well have the good trade as your competitor, but while you are thinking he is selling.

Epicure Tomato Catsup

is the only Catsup suitable for the best trade.

Delhi Canning Company

Delhi.

PACKERS IN SESSION.

THE annual meeting of the Canadian Packers' Association opened in Toronto on Wednesday. The day session was held in Room A, Board of Trade building, and the evening session was held at the Grand Union hotel.

President W. Boulter presided. The meeting was of a representative character, there being only three members absent. Those present were: W. Boulter, Frank Boulter, of W. Boulter & Sons, Picton and Toronto; W. J. Flynn, of Flynn Bros., St. Catharines; T. N. Dunn, J. H. Lee, of Strathroy Canning Co.; — Innes, of Simcoe Canning Co.; W. A. Ferguson, of Delhi Canning Co.; A. C. Miller, W. R. Wright, of A. C. Miller & Co., Picton; T. Owens, D. McAuley, of Miller & Co., Trenton; W. A. Carson, R. B. Morden, of Belleville Canning Co.; — Matthews, of Lakeport Preserving Co.; T. A. Montague, A. McKillop, of West Lorne Canning Co.; W. H. Buntin, H. Carlisle, of Niagara District F. P. Co.; J. J. Nairn, of Aylmer Canning Co.; S. Fenton, of Erie Pure Food Co.; — Breckenridge, of Norton Mfg. Co., Hamilton.

The election of officers resulted as follows:

President—W. Boulter (re-elected).

Vice-President—W. A. Ferguson (re-elected).

Secretary-Treasurer— — Breckenridge (re-elected).

Executive Committee—W. Boulter, A. C. Miller, W. A. Ferguson, T. Montague, — Innes.

Selling Committee—W. A. Ferguson, W. Boulter, — Innes, S. Fenton, — Matthews, A. C. Miller, — Breckenridge.

Auditors—W. A. Ferguson, J. J. Nairn.

The above were all re-elected.

G. A. Willis, accountant to the Selling Committee, and secretary of the association, was re-appointed. His office is at Room 600, Board of Trade building.

The Executive Committee is a new feature in the association.

"We had a very unanimous meeting," said a member of the association to THE GROCER. "We have been over the stocks on hand, and find that they are getting limited. In several lines they are entirely out. The pack outside the association is entirely disposed of. This we know for a certainty. The demand has set in earlier this year than ever before. In the month of January we disposed of several thousand cases of goods, while the demand continues to increase. Prospects for the future are fair, and we look for an early advance in some lines."

"In what lines particularly?" asked THE GROCER.

"Well, strawberries we are out of; and fruits generally are nearly all disposed of.

The stock of peas is the lightest in the history of the association, and tomatoes are being shipped in considerable quantities to England."

"Yes," interposed President Boulter, "two carloads went to day."

"All the cheap lines," continued THE GROCER's informant, who, by the way, was Mr. Innes, "we have decided to advance in line with other goods. The peas have been put to 80 cents, tomatoes, 82½c., and corn, 85c. This is practically the only advance that has so far been made in prices. We have yet made no arrangement for the next season's pack, either in regard to quantity or price."

"What is the general opinion of the members in reference to the last year's arrangement to sell through a committee?"

"The general opinion," replied Mr. Innes, "is that the arrangement was satisfactory both for the packers and the jobbers, it having prevented a good deal of cutting."

The association decided to present an address to Sir Mackenzie Bowell, endorsing the proposed appointment of Mr. W. Boulter, the president, to the Senate, and commending the Premier for appointing a successful business man, and a man who in all probability has several years of vigorous life before him to devote to the country's good.

The association is still in session at the point of going to press.

"The observation of the fruit men of the Niagara district in years past has proved that the peach buds will only stand a temperature of 10 deg. below zero without being killed, and, as the mercury fell 17 below last night, there is no doubt but that the fate of the crop is sealed for the coming season," said a member of the association from the Niagara peninsular.

LENTEN DEMAND DULL.

FISH dealers in Montreal do not manifest as much hope of the results from Lenten trade this season as usual.

It is expected that the ecclesiastical authorities will name the 20th as the date, and though there is no reason why they should lessen the strictness of the fast the tone of values on fish is very easy.

The secret of this uneasiness is due to the large supplies of fresh, pickled and dried fish which have been received in Montreal during the past month. Besides, by this time last year demand in anticipation of Lenten wants was making itself felt, but so far it has been wanting this season. Contrary to the usual rule, therefore, previous to the approach of Lent there has been no tendency to advance prices on staple lines of fish; but the tone is easy at the date of this writing, and unless demand picks up materially before the end of the present week it is apt to remain so.

It is worthy of note also that the dullness not only applies to fish but to oranges and other fruits, the consumption of which usually increases during Lent. In fact, THE GROCER is informed on good authority that many retail grocers in Montreal still have a large percentage of their Christmas purchases of fruits yet on hand.

The dullness seems, however, to be chiefly restricted to city trade, for there is no unusual difference as compared with last year with the demand on country account.

P. M. LAWRASON'S SOAPS.

The success of P. M. Lawrason's soaps on the market is worthy of note. Though the manufacture of this article was begun only a little over two years ago, and the first box was turned out of the factory in September, 1892, the extent of the sales made by its manufacturers is phenomenal. These soaps, which are made at P. M. Lawrason's factories in London, Ont., sell well all over Canada, and also in the United States. The output of the establishment for the past year was 38,000 boxes, or 2,283,000 lbs. The firm possesses a valuable secret process of manufacture, which they carefully guard. To this process is doubtless due the success of the soaps. Twice since Mr. Lawrason started the manufacture of soap has he found it necessary to enlarge his factory; and still he has none too much room.

The Toronto Board of Trade has instructed the Committee on Legislation to report on the right of a trader selling his stock and then becoming an insolvent.

W. W. Gillespie, grocer, of North Bay, has been missing since Thursday week last. He wrote a note to his wife, which was post-marked Toronto, telling her that he had no further interest in life and intended putting an end to his existence.

We are in receipt of a copy of a special edition of Copp, Clark & Co.'s Canadian Almanac for 1895, printed for the enterprising corporation of H. H. Warner & Co., Ltd., of London, England, who are now sole proprietors of Warner's Safe Cure. It is full of valuable information and reflects credit on the publishers as well as on the enterprise of the English company.

Winnipeg's early closing by-law, which has caused a bitter fight among merchants, received its first reverse Wednesday, being declared illegal as far as the grocers were concerned.

John W. Young, merchant, died four years ago, leaving \$19,908.86 interest in the firm of Perkins, Ince & Co., \$9,000 in realty and \$2,000 in household effects, all to his wife, who died in December, and by her will distributed the estate in various bequests to relatives.

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

Manufactured by

Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

— ALSO —

VALENCIA SHELLD ALMONDS

It will pay you to get our prices before
you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Bee Brand Teas

Are grown on the

Finest Virgin Soil.

Prepared, Packed, and Shipped

Direct from the Gardens

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.

Wonderful 12 oz. pressed cake,
100 in box.

Our Own Electric 8 oz. cake,
100 in box.

Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

Owing to Enormous Pressure

Having been brought to bear upon us, we have
decided to leave spices as they were for the
present. Instead we offer you good, sweet
line of

Peking Congou, in Caddies,	at	11c.
Ping Suey Y. Hyson, "	"	11c
Ping Suey Gunpowder, "	"	11c.
Japan, - - Half "	"	11c.

Net Cash

ALL GOOD 20c. TEAS

For Retail Trade.

LUMSDEN BROS.

HAMILTON, ONT.

Lytle's

JAMS

JELLIES

SAUCES

CATSUPS

ETC.

Best goods in the market.
Write for quotations.



T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

McAlpin... Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current...

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

CHOICE SULTANAS

A shipment now in store.

PERKINS, INCE & Co.

TORONTO.

WE ARE OFFERING

SOME EXCELLENT VALUES IN

Ceylon AND Indian Teas

From 15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

OUR LEADING RETAILERS.

JOHN J. HOLMES.

LESS than ten years ago a young man in his teens left his home in Cannington, simultaneously with his leaving school, to hew out his future. That young man was John J. Holmes, whose portrait accompanies this article. "Johnny," as his acquaintances called him, sought first the experience that business in a large city brought. In pursuit of this idea he came to Toronto, and entered the employ of Robert Simpson, the present proprietor of the big department store at Yonge and Queen streets. In Mr. Simpson's employ he remained for four years. Then he went into partnership with W. G. Latimer, general merchant, Creemore. Four years these two pulled together, and the result was that a prosperous and growing business was soon established. In the meantime, both partners had taken unto themselves life partners. Less than two years ago Latimer & Holmes dissolved partnership, the latter retiring and starting up in Beaverton, ten miles from the scene of his childhood days, where he is still to be found. The success that attended Mr. Holmes in his previous commercial ventures has remained with him in this. Although not two years in Beaverton, he is now one of the leading merchants of that town.

Mr. Holmes has ideas as well as youth, and he exercises both. Hung up in his mental chamber, if not in his store, is this motto: "If you don't attend to business your business will attend to you." And that motto he obeys: He attends to business. As a salesman he is classed A1. And as a buyer he is of no mediocre ability.

"He buys right. He buys good goods. I have never known him to purchase cheap stuff," said a traveler whom I queried.

Mr. Holmes is a believer in the cash system, and although he does not do what is a purely cash business, he has, to use a nautical term, a "big list" that way. He grasps every available opportunity to discourage the credit system, until to-day by far the greater part of his business is done on cash. It is a point with him to take the cash discounts on all invoices, with the result that his profits at the end of the year are materially augmented from this source. Mr. Holmes studies to obtain the confidence of his customers as well as to know their peculiarities, and to this end he believes in and practises the old maxim, "Honesty is the best policy."

While Mr. Holmes attends to his business he does not make himself a slave to it. Occasionally he may be seen accompanied by his wife, behind his own horse, enjoying a

drive in the neighborhood of Beaverton. Of field sports, lacrosse is his favorite, and the local team has no greater admirer than John J. Holmes. And, tell it not in Gath, travelers tell me that he can "dish" up a repast of frogs' legs with any chef of the French school. W. L. E.

DAIRYING IN P.E. ISLAND.

The first dairy station was opened at New Perth on the 20th of June, 1892, by Thos. J. Dillon, dairy superintendent for the island, under the control of the Canadian Department of Agriculture. There were about 1,000 boxes of cheese made, half of which were shipped to London. Efforts were also made to place the advantages of this industry before the public, and with such success that the spring of 1893 saw some eleven factories either in operation or



JOHN J. HOLMES.

being built. These factories are built by joint stock companies of the farmers, and are, as a rule, rented to the Government at a rental of 10 per cent. on the capital invested. The milk is delivered by the farmers, who are charged 1½ cents per barrel by the Government for the making and selling when it is cheese and 3½ cents for butter, the Government keeping the goods insured.

At the end of the season they had over 5,000 cheese to export. The next year, 1894, saw eighteen factories, and as a result of their work 10,000 cheese and 60,000 pounds of butter were exported, and even as late as this date three creameries are working, turning out 1,800 pounds weekly.

The largest dairy station is at Mount Vernon, River Bridge. It took in during

the season of 1894 1,393,631 pounds and made 133,466 cheese.

This is only the beginning. No place is better adapted for this industry than this island, and, though only two years in operation, it last year distributed some \$80,000. There is no doubt every year will see a large increase in this line of development.

COOKING PRUNES IN TEA.

A lady of Sausalito, says The California Fruit Grower, who has a deservedly high reputation among her friends for the dainty excellence of her household cuisine, informs that journal that prunes are greatly improved by being cooked in tea. The fruit should be soaked in cold tea during the night, and the whole placed on the back part of the stove to slowly simmer until the proper stage of tenderness is reached. The tea imparts a pleasing flavor, and many who never eat prunes otherwise prepared take kindly to the tea-flavored article.

WHY COFFEE IS LIKED.

The mental exhilaration and physical activity and buoyancy which coffee causes, remarks an exchange, explains the fondness which has been shown for it by so many men of science, poets, scholars and others devoted to writing or thinking at all times, and for which reason it has been styled the "intellectual beverage." Preachers, orators, editors and lawyers find a cup of good coffee the gentlest, most harmless and effective of brain-bracers, but it does not appear to be generally known that nearly all men of literary habits who exhaust much nerve force use it constantly. It supported Voltaire in his old age, and enabled Fontenelle to pass his hundred years. It was Voltaire who replied, on being informed by his physician "that coffee was a slow poison." "Yes, I know it is very slow poison; it has been poisoning me for over seventy years;" and Sydney Smith who said, "If you want to improve your understanding drink coffee; it is the intellectual beverage," Brady terming it "The sovereign drink of pleasure and of health," and Pope eulogizing it in the following lines:—

"From silver spouts the grateful liquor slide
While China's earth receives the smoking tide,
At once they gratify their sense and taste,
And frequent cups prolong the rich repast;
Coffee—which makes the politician wise
And see through all things with half-shut eyes."

COCOA IN BRITAIN.

The supply of cocoa in United Kingdom is immense, as shown by the following statistics, prepared by the British Board of Trade and covering the past twelve months:

	1894.	1893.	1892.
Imports	lbs. 40,219,631	32,982,005	30,859,525
Home consumption	22,440,820	20,874,995	20,797,283
Exports	7,771,191	9,285,516	8,969,740
Stocks in bond	21,935,539	12,876,831	11,470,816

TRY

OUR
NEW
FLAVOR

"KERNELINE"

ICING

A most delicious article.

Put up in half pound packages.

Drop a card for a sample.

PURE GOLD MFG. CO.
TORONTO

P.S.--Pure Gold "Kerneline" Extract
In 2, 4, and 8 oz. bottles next week

IMPERIAL INSTITUTE JOURNAL.

We are in receipt of the first number of The Imperial Institute Journal. It is published monthly by the executive of the Imperial Institute of London, Eng., with the object of keeping the Fellows of the institute all over the British Dominions informed of the doings of that body, and the happenings throughout the empire generally. It has correspondents located in all parts of the United Kingdom and the colonies, and should have a very successful career. It is published in large magazine form, and is characteristically English in its "make up." Its front cover is rather artistically designed, and bears upon it a lithograph of the new and handsome Imperial Institute building.

THE GREAT SOAP CASE.

(From the Bowmanville News.)

This case which excited a good deal of interest at the trial was decided in favor of the defendants, as set forth in the judgment of Judge Ketchum, which we published in full in last week's issue.

It would appear Lawrason, the plaintiff, is a Soap Manufacturer in London, Ont., and his agent sold Cawker & Tait, of this place, 50 boxes of soap at a low price and represented it to be equal in quality to the Ivory Bar Soap, manufactured by the Brantford Soap Works Co., Ltd., Brantford, Ont. The defendants found the soap they had pur-

chased would not take the place of "Ivory Bar" which had always given the best of satisfaction, and refused payment, as they had ceased to offer the soap for sale. Hence the action on the part of Lawrason to recover. Evidence was taken at the trial which showed that the soap was inferior to "Ivory Bar," and the trial judge gave a decision in favor of the defendants. R. R. Loscombe, barrister, Bowmanville, for the defendants.—Adv't.

CALENDARS ARE ALL GONE.

LAPORTE, MARTIN & Co., Montreal, write:

"We are in receipt of your last batch of postal cards applying for calendars. We are sorry to say we are out of them since over a week, with 200 demands on hand, which we cannot fill. As you know, these calendars were lithographed in London, Eng., and we thought 1,000 we had received would be sufficient to cover all demands, but unfortunately we find we are short two or three hundred. May we ask of you if you will be so kind as to mention this to your numerous readers so as to save them the trouble of writing.

"We have had a good occasion to test the circulation of THE CANADIAN GROCER, and find it pays us to advertise in it, if we may judge from the territory it covers. In fact, we have received cards from subscrib-

ers to THE GROCER from over 50 different places in Ontario alone; also from east to the far west of Canada, and north and south. We wish to present our best thanks for your kind attention, and hope THE GROCER will continue to meet the success it deserves."

REMARKS: Many of our readers misunderstood the notice of Laporte, Martin & Co.'s calendars, and wrote to THE GROCER for copies. Their requests were at once handed to the firm, and we regret that the demand has been so great they were unable to supply it. EDITOR GROCER.

WHERE CANADA SHINES.

According to the British Board of Trade returns, the following were the imports of cheese into the United Kingdom during past three years:

	1894	1893	1892
Holland.cwts..	298,693	269,364	273,821
France.....	52,963	58,346	45,605
Canada.....	1,142,104	1,046,704	1,038,599
United States.	672,347	645,235	818,433
Other countries	97,178	57,813	56,359

Total ... 2,263,287 2,077,462 2,232,817

The British Columbia Commerce and Maritime Register, of Vancouver, B. C., encouraged by past success, has changed its name to The Statistic News-Advertiser. Its province will be greatly extended, and its influence widened.



SURPRISE SOAP

Is a high grade laundry soap, made of the best selected material, without adulteration.

It is scientifically combined and every process carefully gone through with.

Our claim that it is the best soap on the market is shown to be true by its universal sale throughout Canada—by far exceeding the sale of any other soap.

THE ST. CROIX SOAP MFG. CO.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

ST. STEPHEN, N.B.

NOVA SCOTIA MARKETS.

OFFICE OF CANADIAN GROCER,

HALIFAX, Feb. 6, 1895.

WE have to report another extremely dull week in the grocery business. No improvement is looked for before March. The market in breadstuffs is somewhat easier, chiefly in consequence of the decline in freight rates out of Boston, which were lowered towards the close of last week. Sales of good patents are slow at \$3.25, and some cutting below that for stocks in hand. In fact, we have heard of sales as low as \$3.15 to arrive. Manitobas seem to hold their firmness at a cost of \$4.30, by the carload, for Lake of the Woods and Ogilvie's. Dealers say there is no money in the business whatever, as the desire to do business, which is very slack, forces a competition which leaves absolutely no margin of commission. Corn meals are lower, and quoted at \$2.85 by carload lots. Oatmeals are steady, but, as the stocks are considerable here and the demand light, competition keeps the price equal with the cost of importing. Millfeeds are steady; in fact, firm, with a firmer tendency. Oats are also very firm, and hay is quiet and rather easy.

GREEN FRUIT—Stocks in this line are fairly well cleared up and there is little or nothing doing. There are no Florida oranges on the market, but some Jamaicas are due. The few Valencias on hand are selling for \$4; Almeria grapes, in kegs, remain at \$5.50 to \$6. Apples remain plentiful and at low prices.

SUGAR—The advance in sugar reported does not seem to affect this market to any

extent. Indeed, the changes in quotations show a lowering tendency, if anything. The market is inactive. Quotations are: Porto Rico, in hogsheads, 3c.; refined cut loaf, 5c.; granulated, 3¾c.; standard "A," 3½c.; extra white "C," 3½c.; standard yellow "C," 3½c.; yellow extra "C," 2½ to 3c.

MOLASSES—Molasses remains quiet, with no change in quotations: Antigua, none; Porto Rico, 35c.; Trinidad, none; Barbadoes, 34c.; Demerara, "M R" brand, 39c.; ditto (B) "D" brand, 45c.

BUTTER AND CHEESE—The butter market remains dull, very dull. Stocks are heavy, and there is no demand. Canadian rolls are offered at 14½, 15 and 15½c., landed here. Good creamery is worth 21 and 22c. Cheese quotations remain: September, 11½c.; early, 10¼ to 10¾c.

PROVISIONS—Canadian beef is coming in freely. It is better dressed and more tender than native stocks, and therefore is in greater demand. Several carloads were received this week, which were landed here for \$6.70. The market is well supplied for the present. Veal is scarce. Mutton is quoted at 7c. and frozen lamb at 7c. Poultry is slow. There is some demand for chickens, which are scarce. Hogs are quoted at \$5.50 to \$5.75, landed here, with little or no demand. American clear pork is quoted at \$19 and \$20, and mess do. at \$16.50 to \$17. P. E. Island mess is worth \$16 to \$16.50. American extra mess beef is quoted at \$13, and plate do. at \$13 and \$13.50. Smoked hams are worth 12½c.

FISH STUFFS—This line is featureless, with quotations remaining: Dry cod from vessel: Shore, prime, \$3.25 to \$3.75; bank cod, \$3 to \$3.25; large bank cod, \$4; Bay of Islands,

No. 1 split herrings, \$2.25; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

DRIED FRUIT AND NUTS—Only a light business is being done in this line. Quotations are: Dates, 5 to 5½c.; prunes, 6c.; figs, in 5 and 10 lb. boxes, 10c.; do., in bags, 6c.; currants, casks, 3¾ to 3½c.; ditto, cases, 3¾ to 4c.; raisins, Valencia layers, finest, 5½ to 7c.; Valencias, 4½ to 4¾c.; Sultanias, 6½c.; California, \$2.25; London layers, \$2.50; Connoisseur clusters, \$3.25; dried apples, 6c.; evaporated ditto, 8½c. In nuts the quotations are: Filberts, 10c.; walnuts, 10c.; Brazils, 11c.; peanuts, 12c.; almonds, 14 to 15c.

CANNED GOODS—Canned goods remain quiet. Lobsters are reported scarce, but the market is not affected, as the article is always for sale in the shell at low prices. Quotations remain: Tomatoes, pears, corn and beans at \$1 per dozen; strawberries and raspberries, \$2.25; sardines, \$1.50 to \$1.75; 2-lb. corn beef, \$2.75; 1-lb. ditto, \$1.60; salmon, \$1.50; lobsters, \$1.75; clams, \$1.

HALIFAX MARKET NOTES.

W. H. Wentzel & Co., wholesale importers of teas, cigars, groceries, etc., have removed from Water street to their new and commodious premises on the corner of Bell's lane and Barrington street. They have a splendid stock of new goods on hand and enjoy a big trade on the western shore.

P. M. Jenkins & Co.'s affairs are in a bad state. Mr. Jenkins is in Boston, and has written to parties here that he will return. Several drafts came here from the upper provinces shortly after his departure for goods consigned. He left no assets.

WOODENWARE



Last week we announced a reduction in prices. The trade have shown their appreciation of our efforts to supply the best goods at the lowest prices by sending us their orders. During the week we have received orders from all parts of the Dominion. If you are not handling our goods you cannot compete with your neighbor.

Send us your order at the _____
following prices :

No. 1 Tubs, \$6.00 per doz.

No. 2 Tubs, \$5.00 per doz.

No. 3 Tubs, \$4.00 per doz.

2-Hoop Pails, \$1.30 per doz.

3-Hoop Pails, \$1.40 per doz.

TAYLOR, SCOTT & CO.

Sole agents for
The Detroit Woodenware Co.

TORONTO, ONT.

A CROWDED BUTTER MARKET.

THE GROCER has interviewed a number of the leading produce dealers in Toronto with a view to ascertaining their opinions regarding the situation in the butter trade.

Mr. Andrew Park, of Park, Blackwell & Co., said that until recently there had been large stocks held throughout the country, but that these were being gradually cleaned out, and that the situation was more encouraging than it was a month ago. There was at present a little more enquiry, and a little more shipping was being done. During the next six weeks, he thought, these stocks would be nicely cleared out. He did not look for much improvement in prices, but hoped to see the old stocks cleared out in time to leave the market ready for spring butter.

White & Co. thought the outlook was growing a little better. Dairy butter was now coming in slowly, partly because of the bad state of the roads, and partly because of the low prices shippers were getting. A little better demand was noticeable for first-class stock, which was bringing a price from 1 to 1½c. better than a week ago.

Graham, McLean & Co. said that big stocks were being held throughout the country. More butter was being made in Ontario than ever before. Rolls were coming in fast, and adverse opinion in England was keeping Canadian tub butter out of that country. He knew of one county in Ontario where in three general stores three carloads of dairy tub butter were held, which the holder would, if he could, sell at 11 to 12c. a pound. In the spring, he thought, the market would be in the same state as it was three years ago, when there was lots of butter offered at 5 and 6c.

John Hawley said that large rolls of fresh country butter were scarce in Toronto, owing to the small prices being offered. There appeared to be no opening for the large quantity of butter in the country. The situation was just as bad in Montreal, where dealers were holding large quantities of the tub article.

According to Mr. Andrew Gunn, of D. Gunn, Flavelle & Co., a good deal of summer butter is being held by the country merchants throughout Ontario, but very few dealers in Toronto are holding large quantities. "The country merchants, with a few exceptions," said Mr. Gunn, "taking knowledge from their experience of last summer, are now shipping out current receipts as fast as they come in."

Mr. Wm. Ryan, when seen, exclaimed: "The market is sick. There is no outlet. A great quantity of butter is being held in cold storage all over the country, and I don't see what is to be done with it at any price. Only fresh, sweet creamery

makes are of any use whatever, and June, August and September creamery is practically unsalable."

Mr. James E. Bailey remarked: "The prospects are blue. There is no export demand. Butter has been held too long. The only solution of the difficulty seems to be the marketing of butter while it is fresh."

THE PRUNE SITUATION.

THE situation in prunes at the moment is bullish rather than bearish in character. This applies both to the Bosnia and to the French article.

From Trieste comes the information by mail that "stocks are very much reduced and market is very firm." The firmness has been confirmed this week by cable.

Bordeaux advices, under date of January 8, say: "We are apparently just beginning to have a severe winter, which is having a hardening tendency on prices."

And, in addition to the information that has been received in Toronto by cable and mail, here is what The N.Y. Journal of Commerce has to say on the situation: "Taking the several varieties, the statistical position may be put down as exceptionally favorable, such being particularly the case with the

larger grades. * * * The stock of French prunes remaining in Bordeaux is placed at 10,000,000 to 12,000,000 pounds, but a rapid distribution of this is anticipated with the opening of spring. Prices of this fruit are exceptionally low. The French market has, however, developed increased strength of late, and activity of a speculative character is looked upon as being among the strong probabilities of the near future; therefore those holding a supply upon this tide are standing firm up in the present basis of values, confident that a turn in the tone will soon occur, and that more remunerative prices will be realized. The new Turkish have been given no opportunity this season for profitable importation or sale, hence very few orders have been placed abroad."

MILLIGAN A DENVER GROCER.

W. M. Milligan, the Toronto grocer whose disastrous failure was a nine-days' subject for discussion some time ago, is again budding and blossoming as a big retailer. He is carrying on a grocery business in Denver, Colorado, and employs, it is said, a dozen clerks. Mr. Milligan is understood to have recovered his health as well as his business energy.

The question with his Toronto creditors is where did Milligan, in view of his recent failure, get the capital with which to start the big store in Denver.

NEW YEAR ! NEW YEAR !!

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. Write for Quotations.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound



British
Columbia
Salmon

"INVERNESS"

BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

Beware of Imitations

GOLD MEDAL BAKING POWDER

In 5 and 10 cent packages.

Gold Medal Baking Powder has become the most popular package Baking Powder in the market. Its quality is unsurpassed.

G. F. Marter & Son

Phoenix
Mills

TORONTO

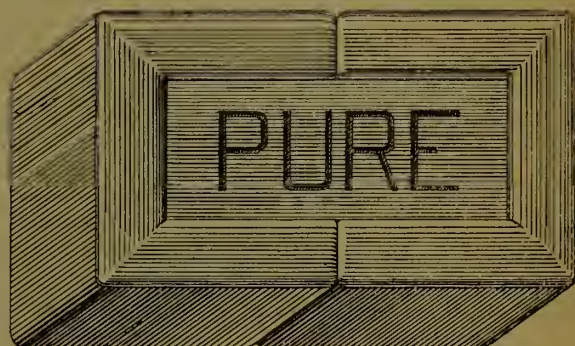
Richards' Pure Soap

It now being used in all the leading Hospitals and Public Institutions.

It being 99% Pure and

.. SUPERIOR TO ALL OTHERS

PAYS THE DEALER 30% PROFIT.



FOR SALE BY ALL
WHOLESALE GROCERS.

DALLEY'S PURE FRUIT FLAVORING EXTRACTS

Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.



**The F. F. Dalley Co., Ltd.,
HAMILTON**

Sole Manufacturers.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

DURABLE PAILS AND TUBS.

TRY



THEM

**The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,**

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price).

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price

**THE CANADIAN GROCER
TORONTO.**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

AN insolvency declaration has been applied for in the case of R. H. Hodge, general store, Twillingate, Newfoundland.

Ford & Lowe, grocers, Winnipeg, Man., have assigned.

Andrew Nesbit, grocer, North Sydney, N.S., has assigned.

Sinclair & Co., grocers, Toronto, are offering to compromise.

James H. Hartney, general store, Souris, Man., has assigned.

Wm. Forster, grocer, Toronto, has assigned to Richard Tew.

Hartney & Dickson, general store, Hartney, Man., have assigned.

A. J. O'Boyle, general store, Brechin, Ont., has assigned to M. McGrath.

Wm. Precious, grocer, St. Thomas, Ont., has assigned to T. W. Nash.

L. P. Lavoie, grocer, Montreal, has compromised at 25c. on the dollar.

J. B. Laval, general store, St. Germain de Grantham, Que., has assigned.

Durno & Co., general store, Acton, Ont., have assigned to W. H. Argles, Toronto.

L. & E. Hart, general store, Guysboro', N.S., have assigned.

Charles Fraser & Son, general store, Pembroke, Ont., have assigned to Gideon Delahaye.

A demand of assignment has been made in the case of L. P. Marchand, general store, St. Tite, Que.

P. M. Jenkins & Co. (company nominal), produce commission, Halifax, N.S., are reported "away."

The Electric Match Co., Louiseville, Que., have assigned. A meeting of creditors is called for Feb. 9.

A meeting of the creditors of J. M. De Repentigny, grocer, Montreal, has been called for February 11.

Taylor, Finlay & Co., commission and flour, St. John's, Nfld., are offering to compromise at 50c. on the dollar.

L. G. Thouin, grocer, Montreal, is offering to compromise at 20c. on the dollar. His stock is to be sold by public auction.

Allen & Healy, grocers; Campbell & Smith, flour commission; Thos. Fitzgibbon, grocer; James G. Hunt, produce commission; E. B. McDougall, produce and flour commission, and W. D. Morrison & Co., grocers, St. John's, Nfld., have all assigned.

PARTNERSHIPS FORMED AND DISSOLVED.

J. E. Stevens & Co., tanners, Hantsport, N.S., have dissolved.

J. & E. Locke, general store and fishing, Lockport, N.S., have dissolved.

Brousseau & Co., vinegar makers, Montreal, have dissolved partnership.

McElderry & McCrae, grocers, Guelph, Ont., have dissolved. James A. McCrae continues.

The Perce Fishing Co. (Ltd.), Perce, Que., are applying for incorporation.

Killingsworth & McGugan, millers, St. Thomas, Ont., have dissolved. A. McGugan continues.

L. J. A. Lambert and Toussaint Bousquet, grocers, Montreal, have been registered proprietors of L. J. A. Lambert, groceries.

Dickie & Marquis, general store, Pickering, Ont., have dissolved partnership. John Dickie continues, under style of John Dickie & Co.

Chaplin & Prieur is the style of a grain firm of which Francis L. Chaplin and Rosaria Luc Prieur are the registered proprietors.

Dame Jane McLeod, wife of Wm. Tyler, and Henry Tyler have been registered proprietors of Mrs. J. Tyler & Son, confectioners, Montreal.

A. M. Boutillier & Co., grocers, is the new style of the Boutillier grocery house in Halifax, N.S., to which Rupert Boutillier has just been admitted as a partner.

SALES MADE AND PENDING.

Mrs. J. H. Smith, grocer, Montreal, has sold out.

T. Bousquet & Co., grocers, Montreal, have sold out.

The estate of Stephen Lyons, grocer, Montreal, has been sold.

F. F. Johnson, confectioner, St. Thomas, Ont., has sold his stock.

M. Grass, general store, Ridgetown, Ont., has sold out to Chas. H. Gerbig.

W. A. Harper, pork packer, Montreal, has sold out at 30c. on the dollar.

E. A. Thornton, general store, Norval, Ont., has sold out to Vance & Co.

J. W. Vermilyea, flour, feed, etc., Belleville, Ont., has sold out to Byron Way.

The assets of Mrs. E. Vervais, crockery, Montreal, have been sold at 42c. on the dollar.

The general store stock of A. D. Mitchell, Glencoe, Ont., is to be sold by auction on Feb. 11.

The assets of Laurin & Peloquin, general store, Sorel, Que., are advertised for sale by auction.

The assets of J. E. Patmore, produce, London, Ont., are advertised to be sold by auction.

The stock of Gustave Joly, general store, St. David (Yamaska), Que., is to be sold at public auction.

Andrew Robertson, grocer, etc., Newmarket, Ont., has had his stock advertised for sale by tender.

Smith & Burton, wholesale grocers, Brandon, Man., have sold out their Rapid City branch store to Samuel Hunter.

The stock of J. W. Cathcart, crockery, etc., Leamington, Ont., has been advertised to be sold by auction under chattel mortgage.

CHANGES.

S. C. Day, grocer, Montreal, is starting business.

L. J. A. Lambert, grocer, Montreal, is commencing business.

J. Campbell, produce, Montreal, Que., has retired from business.

Wm. McKay, Montreal, is starting a grocery business in that city.

Smith W. Maxwell & Co., teas, Vancouver, B.C., have gone out of business.

Alfred Dennis has been registered proprietor of the Canadian Flour, Grain and Produce Agency, Montreal, Que.

Cecile Courcelle, wife of Z. Decary, has been registered proprietress of Z. Decary & Cie, grocers, Montreal.

James B. McDunnough has been registered proprietor of the McDunnough, Daylis Varnish Co., of Montreal.

Agnes McLauchlin, wife of Wm. Bell, has been registered proprietress of Wm. Bell & Co., general merchants, Montreal.

DEATHS.

F. W. Stone, grocer, Guelph, Ont., is dead.

Wm. Reynolds, general store, Orr Lake, Ont., is dead.

Kate Hahasey, confectioner, etc., Toronto, is dead.

S. V. White, of S. V. White & Son, general store, etc., White's Cove, N.B., is dead.

J. F. Stewart, of Verret, Stewart & Co., wholesale fish and oils, Montreal and Quebec, is dead.

FIRES.

J. H. McKee, grocer, Coaticook, Que., has been burned out.

H. L. Dupois, general store, Coaticook, Que., has been burned out.

S. Bachard, general store, Coaticook, Que., has been burned out. Insured.

The grocery stock of Chapdelaine & Frere, grocers, Quebec, has been damaged by fire.

The stock of Morin & Lemelin, grocers, Montreal, has been damaged by fire and water. Insured.

Asher & Leeson, general jobbers, Toronto, have had their stock partially damaged by water. Loss estimated at \$1,500. Fully covered by insurance.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

COUNTING THE PROCEEDS Of the year's business. I am at your service for assistance, inspection, or advice.

A. C. NEFF, Chartered Accountant, Auditor, Assignee, etc.

Tel. 1040. Canada Life Building, TORONTO.

RE-EXPORTS FOR FOUR YEARS.

The re-exports of Indian and Ceylon tea from London to the United States of America and Canada for the past four years are shown in the following table issued by Gow, Wilson & Stanton, London. Figures giving the quantity transhipped from India and Ceylon, via London, which during 1894 was considerable, have still to be added. Results will then appear much more encouraging, and will probably further stimulate the efforts now being made by India and Ceylon to foster the taste for their teas in the continent of North America.

INDIAN TEA.				
	1894.	1893.	1892.	1891.
U.S.A.....	701,643	818,356	600,216	659,831
Canada.....	698,479	681,407	789,065	621,490
CEYLON TEA.				
	1894.	1893.	1892.	1891.
U.S.A.....	803,708	705,567	710,365	417,982
Canada.....	949,175	731,760	613,817	410,958

B.C. SALMON PACK.

R. P. Rithet & Co., of Victoria, B.C., furnish the following statement of salmon pack in British Columbia for 1894:

	Cases.
Frazer river	363,967
Skeena river	61,151
Naar river	19,587
Rivera inlet	39,351
Lowe inlet	8,315
Alert bay	2,000
Total.....	494,371
In 1893.....	590,229
In 1892.....	228,470

The pack for 1893 was the largest in the history of the trade in that section. The pack of 1894 has been disposed of as follows:

To England direct	316,548
To England indirect	72,796
Waiting shipment	6,924
To Eastern Canada	76,009
To Australia	15,078
Local sales.....	2,642
Stocks on hand.....	4,374
Total.....	494,371

MANITOBA WHEAT EXPORTS.

A comparative statement of wheat (including flour) exported from Manitoba for the last nine years is given by the Winnipeg Grain Exchange as follows:

Crop.	Bushels.
1886	4,000,000
1887	10,500,000
1888	4,000,000
1889	4,500,000
1890	11,500,000
1891	14,000,000
1892	14,000,000
1893	12,000,000
1894	Estimated 15,000,000

John Gibson, of Marysville, brother of Alexander Gibson, is about to open a large grocery store in Fredericton, in the new brick building on Queen street known as the Chestnut building.



A Glass Jar Free

WITH

Adams' Pepsin Tutti Frutti.

Ask your jobber for it. Advertising matter to decorate your store sent on application.

ADAMS & SONS CO. - 11 and 13 Jarvis Street, TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

BRUSHES...

ROOMS

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.



STRENGTH

.. IS WHAT ..

Johnston's Fluid Beef

IMPARTS

Forms Sinew and Muscle, and gives Soundness to the Constitution.



IT LEADS

Keen's Mustard

Is for sale in every Grocer's shop in Canada.

Keen's Mustard

Has a reputation of over
One Hundred and Fifty Years.

CURRENT MARKET QUOTATIONS

TORONTO, Feb. 7, 1895

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz in case....	10 50
16 oz. cans, 1, 2 and 4 doz. in case....	4 60
12 oz. cans, 2 and 4 doz. in case....	3 70
8 oz. cans, 2 and 4 doz. in case....	2 40
6 oz. cans, 2 and 4	



doz in case.....	1 90
4 oz. cans, 4 and 6 doz in case...	1 25
5 lb. cans, 1 doz in case, per doz	16 25
4 " 1 " " " " "	13 32
2 1/2 " 1 " " " " "	8 45
16 oz. 1, 2, 4 " " " "	3 50
12 " 2, 4 " " " "	2 61
8 " 2, 4 " " " "	1 75
6 " 2, 4 " " " "	1 35
4 " 4, 6 " " " "	90
3 " 4, 6 " " " "	80
Dunn's No. 1, in tins.....	2 00
" 2 " " " " "	"
Cook's Friend—	
Size 1, in 2 and 4 doz boxes....	\$2 40
" 1", in 4 doz boxes.....	2 10
" 2, in 6 " " " " " "	80
" 12, in 6 " " " " " "	70
3, in 4 " " " " " "	45
Pound tins, 3 doz in case.....	3 00
12 oz tins, 3 doz in case.....	2 40
9 oz tins, 4 " " " " " "	1 10
5 lb tins, 1 doz in case.....	14 00
Ocean Wave—	
No 10—doz cases.....	\$0 75
1 lb. 3 doz cases.....	1 20
No 1 (14 oz) 2 doz cases.....	1 50
1 lb. 2 doz in case.....	2 00
3 lb. 1 doz in case.....	5 75
5 lb. 1 " " " " " "	9 00
5 lb. 1 " " " " " "	9 60
G. F. MARTER & SON.	
Barton's Baking Powder— p. doz:	
1 lb. sealer jars, 2 doz in case..	2 25

1 1/2 lb. jelly jars, 2 doz in case...	2 25
1/2 lb. " " " " " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case.....	2 00
1 lb. " 3 " " " " "	1 20
1 lb. " 4 " " " " "	0 75
Gold Medal	per lb.
1 lb. paper package, 10 lb in box.	C 12
1 lb. " " " " " "	0 12
1 lb. " " " " " "	0 12

W. R. GILLARD & CO., PROPRIETORS

Diamond—	
1 lb. tins, 4 doz. cases.....	0 67 1/2
1 lb. tins, 3 doz. cases.....	1 17
1 lb. tins, 2 doz. cases.....	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.

Abernethy....	8
Arrowroot.....	10 1/2
Butter.....	6
" 3 lb pks 20	
Cottage.....	8
Cocoanut.....	11
Garibaldi.....	8 1/2
Gingerbread....	10
Ginger Nuts....	9
Graham Water 9	
" 2 lb. pks 20	
Jam Jams.....	11 1/2

Jumbles.....	11
Lemon.....	9 1/2
Lunch.....	9
Molasses Snaps 5 1/2	
Moss Wafers....	11 1/2
Napoleon.....	12
Nelson Tarts....	11 1/2
Oyster Crackers	
" Square....	6
" Pearl....	6 1/2
Peach Cake....	12
Pearl Wafers....	13

People's Mixed 10	Soda, 3 lb pks 18
Pilot Family... 5	Sultana..... 9 1/2
Queen's..... 12	Tea..... 10
Reception..... 14	Variety..... 12
School Cake... 11	Village..... 7
Soda..... 5 1/2	Wine..... 8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid.	per doz
Pints, A (6 doz. per bbl).....	\$3 30
" B 9 " " " " "	2 25
" C 15 " " " " "	1 25
Russett Cream (12 doz. per case)	2 10
Paste.	
(Boxes of 3 doz. each), per gross	
No. 2 size (4 gross to a case)....	\$2 40
No. 3 size 6 " " " "	3 65
No. 4 size 3 " " " "	5 50
No. 5 size 4 " " " "	6 80
No. 7 size 4 " " " "	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case)...	12 50
P. G. FRENCH BLACKING.	per gross
No. 4.....	\$4 00
No. 6.....	4 50
No. 8.....	7 35
No. 10.....	25
P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " " " " " "	1 75

McLAREN'S



is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

Silver Gloss
STARCHASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears
our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1 z.: 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
Per gross	
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.**KEEN'S OXFORD.** per lb

1 lb packets	0 17
1/2 lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.**OHAS. BOECKE & SONS.** per doz

Carpet Brooms—	net.
" Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings.	3 25
" Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
" Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

Apples, 3's.	\$1 00	\$1 10
" gallons.	2 65	2 80
Blackberries, 2's.	1 75	2 00
Blueberries, 2's.	1 00	1 10

Beans, 2's.	0 85	0 95
Corn, 2's.	0 85	1 25
Cherries, red pitted, 2's.	2 00	2 25
Peas, 2's.	0 85	0 95
" Sifted select.	1 45	
Pears, Bartlett, 2's.	1 75	
" Sugar, 2's.	1 50	
Pineapple, 2's.	1 75	2 00
" 3's.	2 40	2 50
Peaches, 2's.	1 55	2 00
" 3's.	2 80	
Plums, Gr Gages, 2's.	1 85	2 00
" Lombard.	1 50	1 60
" Damson Blue.	1 50	1 60
Pumpkins, 3's.	0 85	0 95
" gallons.	2 10	2 25
Raspberries, 2's.	1 75	1 85
Strawberries, choice 2's.	1 90	2 10
" Succotash, 2's.	1 40	
Tomatoes, 3's.	0 85	0 90
" Golden" Finnan Haddies	1 30	1 40
" Thistle" Finnan Haddies	1 30	1 40
Crabster, falls.	1 75	2 00
" flats.	2 30	2 35
" aprl Crown flat	2 40	
Mackerel	1 00	1 10
Salmon, sockeye, falls.	1 30	1 35
" flats.	1 30	1 55
" choes.	1 10	1 20
Sardines Albert, 1/4's tins	13	
" 1/2's "	20	

Sportsmen, 1/2's genu-

ine French high grade, key opener.	12	124
Sardines, key opener, 1/2's.	103	
" Exq. fine Fr'ch, k.op. 1/2's.	11	113
" " " 1/2's.	104	11
" " " 1/2's.	184	19
Sardines, Other brands, 9 1/4's	11	13
Sardines P & C, 1/4's tins.	23	25
" 1/2's "	33	36
Sardines Amer, 1/4's "	61	8
" 1/2's "	91	11
" Mustard, 1/4 size, cases		
50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipper Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	

Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	...
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN)

Comp Corn Beef 1 lb cans	\$1 50	\$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 "	2 60	2 65
" " 2 "	3 40	3 50
" " 2 "	6 00	
Lunch Tongue 1 "	2 75	2 80
English Brawn 2 "	2 50	
Camb Sausage 1 "	4 00	
Soups, assorted 1 "	1 50	
" 2 "	2 25	
Soups and Boull 2 "	1 80	
" 6 "	4 50	

CHEWING GUM.

ADAMS & SONS CO.

To Retailers

Tutti Frutti, 36 pc bars	\$1 20
Pepsin Tutti Frutti, 23 5c pk'ts	0 75
Nerve Food Tablet, 86 5c bars	1 20
Orange Blossom	1 00
Each box contains a bottle of high class perfume. Guaranteed first class	
Flirtation Gum (115 pieces)	0 65
Monte Cristo (180 pieces)	1 30
" with brilliant stone ring	
Mexican Fruit, 36 5c bars	1 20
Sappota 150 pieces	0 90
Sweet Fern 230 "	0 75
Black Jack 115 "	0 75
Red Rose 115 "	0 75
Magic Trick 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 "	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic	
Tutti Frutti Girl	800 pieces 6 00
Sign Box (new)	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c pkgs, per jar	3 70

CHOCOLATES & COCOAS

CADBURY'S.

Cocoa essence, 3 oz. pkgs.	Per doz \$1 65
" "	per lb 0 40
Mexican chocolate 1/2 & 1/4 lb pkgs	0 37 1/2
Rock chocolate, loose	0 40
" 1-lb tins	0 40
Cocoa nibs, 11 lb tins	0 30

TODHUNTER, MITCHELL & Co's

Chocolate—	Per lb
French, 1/4's... 6 and 12 lbs	0 30
Caracacas, 1/4's...	0 35
Premium, 1/4's...	0 30
Sante, 1/4's...	0 26
Diamond, 1/4's...	0 22
Sticks, gross boxes, each	...

**ACME
SLICED
BEEF.**No. 1 tins,
key, 2 doz.,
per doz., \$3.00**CODFISH.**BEARDSLEY'S
SHREDDED.2 doz. pkgs,
per doz., 90c.

SOUTHWELL'S ..

Jams are the best.

Jellies are the best.

Marmalades are the best.



FRANK MAGOR & CO., 16 ST. JOHN STREET, MONTREAL.

N. B.—A stock of these goods always on hand.

PURE GOODS

NELSON'S GELATINE

—AND—

NELSON'S CONCENTRATED
JELLIES.

Wholesale of Frank Magor & Co., 16 St. John St., Montreal.

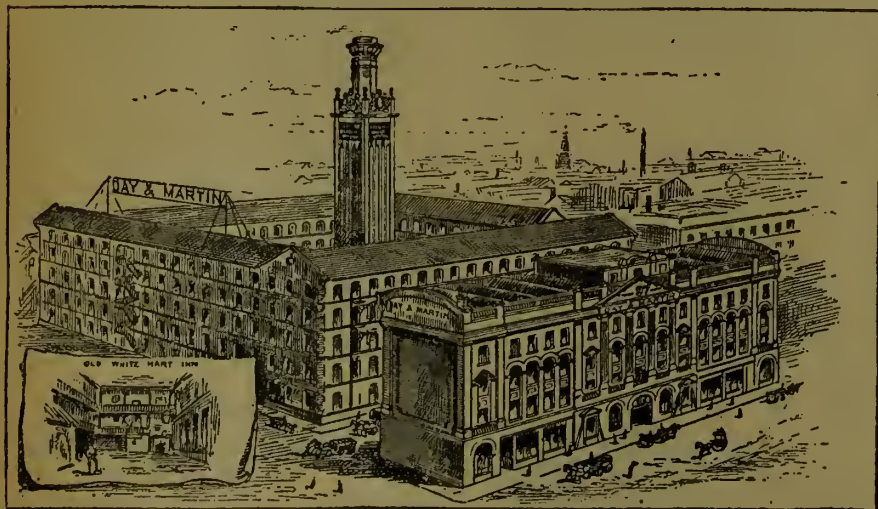
CHOICE GOODS

MACONOCHIE'S

Fresh Herrings.
Kipperd Herrings.
Herrings in Tomato Sauce.
Herrings in Shrimp Sauce.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL, Agents

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

97

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

... Toronto

Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade, per doz.	\$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry " "	2 10
Apricot " "	1 90
Black Currant " "	1 90
Other Jams	1 55 to 1 81
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYTH'S LIST.	
5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " " 100	0 72
Imitation Calabria, 5 lb bxs per lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
---------------------------	---------

MUSTARD.

KEEN'S.	
Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" " " "	0 42
" " " "	0 45

Round tins—	
F.D., 1 lb. tins	0 25
" " " "	0 27
" 4 lb. jars, per jar	0 75
" 1 " " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	\$0 40
" " " "	0 42
" " " "	0 45

Round tins—	
F.D., 1 lb. tins	0 25
" " " "	0 27
" 4 lb. jars, per jar	0 75
" 1 " " "	0 25

RICE, ETC. Per lb

Rice, Aracan	3 1/2
" Patna	3 2
" Japan	5
" Imperial Seta	5 1/2
" extra Brnma	3 1/2
" Java Extra	6 1/2
" Genuine Carolina	9 1/2
Grand Duke	6 1/2
Sago	4 1/2
Tapioca	4 1/2
Gathead (finest imported)	6 1/2

SPICES.

GROUND	
Pepper, black, pure	\$0 12 \$0 14
Pepper, white, pure	20 28
" fine to superior	10 15
Ginger, Jamaica, pure	25 27
" African	16 18
Jassaia, fine to pure	20 25
Cloves	18 45
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 120
Mace	1 00 125
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	15 20

STARCH.

ST. LAWRENCE STARCH CO.'S	
Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb cartons	7 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chrono package	7
Silver Gloss large crystals	6 1/2
Benson's Satin, 1-lb. cartoons	7 1/2
No. 1 White	4 1/2

Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2

Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8 1/2
	6-lb. bxs., sliding covers (12 bxs. each crate)	9 1/2
PURE	36-lb. bxs., 12 3-lb. bxs.	7 1/2
OSWEGO	40-lb. bxs., 1-lb. CORN STARCH pkgs.	8
	For puddings, custards, etc.	
ONTARIO	36-lb. to 45-lb. bxs., STARCH	6 1/2
	6 bundles	
STARCH IN	Silver Gloss	8
BARRELS	Pure	7

SUGAR. c. per lb

Granulated	3 1/2
" German	3 40
Paris Lump, bbls and 100 lb. bxs	4 1/2
Extra Ground, bbls. Icing	5 1/2
Powdered, bbls	4 1/2
Extra bright refined	3 20
Bright Yellow	3 2 1/2
Medium	2 1/2
Dark yellow	3
Raw Demarara	2 1/2

SYRUPS AND MOLASSES.

SYRUPS.	
Per gallon	bbls. & bbls.
Dark	25 30
Medium	30 35
Bright	35 40
Very Bright	50 60
Redpath's Honey	40
" " 2 gal. pails	1 25
" " 3 " "	1 50

MOLASSES.	
Per gal	
Trinidad, in puncheons	0 32 0 35
" bbls	0 36 0 37
" 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 25 0 30
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb	6
Do. 2, 6-16 and 3 lb bars		5 1/2
Primrose, 12 oz. csks, per doz		8
MORSE'S MOTTLED		
Per box—in 5 box lots		\$4 75



Eclipse, 3 lbs	3 30
Everyday, 12 oz	\$4 50
Morse's Best, 12 oz	4 50



SURPRISE SOAP,	
1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Per Box.	
Richards' Pure Soap, 100 bars	\$5 00
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dust, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 40
Family, 25 bars, 3 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 20
Per Doz.	
White Castile Bars, 2 doz., wood	75
Oatmeal, 2 doz., wood	75
Venus, 1 doz., paper	75
Water Queen, 1 doz., paper	40
Ocean Foam, 1 doz., paper	75
Pure Coco, 1 doz., paper	25
French Mottled Castile, 1 doz., paper	50
French White Oatmeal, 1 doz., paper	50
Trans. Glycerine, 1 doz., paper	40
Trans. Bar, 2 doz., wood	75
33 1/2 per cent. Glycerine, 1 doz., paper	1 50
Carbolic Glycerine, 1 doz., paper	1 00
Sulphur, 1 doz., paper	1 00
Rose Trans., 1 doz., paper	75
Peach Blossom Comp., 1 doz., paper, (Milled)	1 25
All Healing Tar, 1 doz., paper	1 00
Oatmeal Bouquet, 1 doz., paper (Milled)	75
Glycerine	25
Mottled Castile, 1 doz., paper	40
White Oatmeal, 1 doz., paper	40
Apple Bloom, 1 dozen, paper (Milled)	75



BRANTFORD SOAP WORKS CO.

Ivory Bar—	per box
2 6-16 oz and 3 lb bar, 60 lb	\$3 30
1 1/2 lb and 1 lb bar, 60 lb	3 60
12 oz cakes, 100 cakes in box	4 13
10 oz cakes, 100 cakes in box	3 75
All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.	

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz. p box	4 00
Royal City, 3 lb. bar, per lb.	0 05
Peerless, 2 1/2 lb. bar	0 43
Genuine Electric, 72 bars, per box	2 50

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold	59c
Bar, 8's	57
Ingots, rough and ready, 8's	47
Lanrel, 8's	47
Brier, 7's	47
Index, 7's	44
Honeyuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 6 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c		
and 10c cuts, 12 lb butts		61c.
Do, 8 oz., R & R, 2x12, 5 and 10c		
cuts, 12 lb butts		61
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7 1/2 to lb, chocolate, 15 lb butts		58
Prince George, 8 1/2 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to lb, 20 lb butts		47
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs		45
Plug Smoking—		
Woodcock, 18 lb caddies, 7s		50
3rds		50

Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to lb, 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 per cent.	

OIGARS—S. DAVIS & SONS Montreal.	
Size	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	65 00
" " Longfellow	65 00
" " Reina Victoria	80 00
" " Pins	55 00

El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00

Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Olgarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION OUT TOBACCO WORKS MONTREAL.	
OIGARETTES.	Per M.

Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

OUT TOBACCOOS.	
Paritan, tenths, 5 lb. boxes	per lb
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lbpg, 10 lb bxs	75
Gold Block, ninths, 5 lb boxes	73

OIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.	
Old Chum, plug 4s. Solace 16 lbs.	68
" " 8s.	16
" " 7s. R. & R. 12 1/2	68
" " chew 7s. R. & R. 14 1/2	58
" " 7s. Solace 14 1/2	58
" " 8s. R. & R. 16	58
" " 8s. Solace 16	58
O. V. - plug 8s. Twist 16	58
O. V. - " 8s. Solace 17 1/2	58
O. V. - " 7s.	17 55 1/2
Derby, - " 12s.	17 1/2
Derby, - " 7s.	17 51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz	
Pails, 2 hoop, clear	No. 1... \$1 50
" " " "	" 2... 1 70
Pails, 2 hoops, clear	No. 2... 1 40
" " " "	" 3... 1 60
" " " "	" 3... painted... 1 60
Tubs, No. 0	8 50
" " " "	1... 7 00
" " " "	2... 6 00
" " " "	3... 5 00

On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.	
---	--

Washboards, Globe	\$1 90
" " Water Witch	2 00
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

Matches, 5 case lots, single case	
Parlor	1 70
Telephone	8 30
Telegraph	3 50
Safety	4 00
French	3 00

Steamship (No gro. in case)	
Single case and under 5cs.	3 10
5 cases, freight allowed	3 10

Mops and Handles, comb	per doz
Butter tubs	\$1 60
Butter Bowls, crates as'd	\$3 60

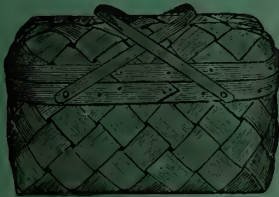
ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Kelghley, Manager,
468 King St. West. Telephone 1610.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada

ALLAN LINE

ROYAL MAIL STEAMSHIPS



Liverpool,
Halifax,

and Portland Mail Service.

After Nov. 18 the Mail Service will be continued for the Winter 1894-5, from Portland and Halifax, as under:

STEAMSHIPS.	From Portland	From Halifax
LAURENTIAN ...	Feb. 28..	Mar. 2
NUMIDIAN	Mar. 14..	" 16
MONGOLIAN.....	" 28	" 30
LAURENTIAN ...	Apr. 11	Apr. 13
NUMIDIAN.....	" 25..	" 27

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part, where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

RATES OF PASSAGE:—Cabin, \$45 and upwards, according to Steamer, location of and number of persons in Stateroom. Second Cabin, \$30; Return, \$55.

Steerage to or from Liverpool, London, Glasgow, Belfast or Londonderry, \$15.

H. & A. ALLAN, Gen. Agents, Montreal.

or H. C. BOURLIER, 1 King St., Toronto

ESTABLISHED 1882.

ARMSTRONG & COMPANY

EAST LIVERPOOL, OHIO.

General Commission Merchants
and General Agents for the

MANUFACTURERS OF THE U. S. DIRECTORY

Prices quoted on ANY ARTICLE manufactured in the United States. No middle profits. We can save you money. Try us. Write us. We have the information. Send for circular.

ESTABLISHED 1882.

MANUFACTURERS OF THE U. S. DIRECTORY 1894-1895.

Gives the names and addresses of the MANUFACTURERS OF EVERY ARTICLE made in the United States. Each article classified. Over 30,000 articles are represented, and 500,000 manufacturers' names are contained in this work. 2,000 octavo pages; weighs 17 lbs. Cloth bound. Invaluable for Circular Advertising. Also, Trade Lists furnished for any line of trade. Send for circular.

Gen. Agents: ARMSTRONG & COMPANY

East Liverpool, Ohio.

ESTABLISHED 1882.

Addresses Furnished

We furnish LISTS of the NAMES and ADDRESSES of manufacturers, wholesale and retail dealers in ANY line of trade, in any State or Territory of the U. S. for Circular Advertising; also, addressed envelopes, wrappers, etc. Send for circular.

ARMSTRONG & COMPANY, East Liverpool, Ohio.

General Agents for "The Manufacturers of the U. S. Directory."

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

THERE IS
ONLY ONE

“GENUINE”

Flint Lamp Chimney

That heat will not break, and we are the people who sell it.
Every chimney is wrapped and labeled.

GOWANS, KENT & CO. - Toronto.

COX'S GELATINE Always
Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for

J. B. McLEAN Publishing Co., Toronto.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

‘WELLINGTON’

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,

MONTREAL.

3 p

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO, FEBRUARY 15, 1895.

No. 7

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon
the yacht;
The highest grade Mustard known;



AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST

THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: HUNTLEY & PALMERS, READING; and 162 Fenchurch St., LONDON, ENGLAND

Or to their representative, MR. EDWARD VALPY, 28 Rade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

ESTABLISHED 1851

WE CREATE THE DEMAND YOU SELL THE GOODS

By the combined influences of

A thoroughly reliable and tried article, always
up to its high standard of quality,
judicious and effective advertising from
the Atlantic to the Pacific,

A demand has been created for E. B. Eddy's Matches that
requires little, if any, "pushing" by the storekeeper.

To be Without Them is to Have an Incomplete

Stock of Groceries

The E. B. EDDY CO., Hull, Canada

BRANCHES

Montreal: 318 St. James St.

Toronto: 29 Front St. West.

AGENTS

F. H. Andrews & Son,	Quebec, Que.
Alfred Powis, - -	Hamilton, Ont.
J. A. Hendry, - - -	Kingston, Ont.
Schofield Bros., - -	St. John, N. B.
John Peters & Co., -	Halifax, N. S.
Tees & Persse, - -	Winnipeg, Man.
James Mitchell, - -	Victoria, B. C.
Resident Agents } - -	St. John's, Nfld.
not yet appointed. } - -	Sydney, Australia
	Melbourne, "

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING
HOUSES EVERYWHERE.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

≧ 80 Medals ≧

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



Many Grocers are very sick of trying to sell unsatisfactory teas, and will feel worse until they commence to handle the best of all teas

GRAND MOGUL

Sales increasing every day. Highest testimonials from the best trade of Canada.

1-2 and 1 lb. Packages, 40 and 50 cents.

T. B. ESCOTT & CO.

SOLE AGENTS

Wholesale Grocers

LONDON, ONT.

Once a Customer



Always a customer, is the housekeeper who uses our Condensed Milk and Evaporated Cream.

There are no better brands put up, and but very few as good. You can prove this yourself by a practical test.

Our goods can be had from all the leading wholesalers.

CANADIAN CONDENSED MILK FACTORY

D. MARSHALL & ALLWORTH
Proprietors.

.... Aylmer, Ont.

Our Goods...

YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

Batger & Co.'s

New Season's

ORANGE MARMALADE

Arriving this Week.

Be sure and place your order for some.

Rose & Laflamme, **AGENTS,** 39 Lemoine St., Montreal

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . . Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KECS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

A Delicious Blend

Others will offer you a coffee guaranteed just as good as our Pure High Grade

EXCELSIOR BLEND COFFEE

BUT

The result of a purchase will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO.,

LONDON,
ENGLAND

Batty's
Nabob
Pickles
Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For Sale by leading Wholesale Grocers.



FOR SALE BY ALL
WHOLESALE GROCERS.

Richards' Pure Soap

It now being used in all the leading
Hospitals and Public Institutions.

It being 99% Pure and

.. SUPERIOR TO ALL OTHERS

PAYS THE DEALER 30% PROFIT.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
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WORKS

CANADIAN SPECIALTY CO., Toronto. |

LONDON, W. C. |

ROSE & LAFLAMME, Montreal.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED**YELLOWS****SYRUPS**

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

THE LARGEST SALES OF ANY
CONDENSED MILK IN THE DOMIN-
ION, AND WE DON'T KEEP UP SALES
BY SUPPLYING A POOR ARTICLE.

"REINDEER BRAND"

CONDENSED MILK

BUY IN SMALL LOTS, AND OFTEN.

MANITOBA FARM FOR SALE

..1895..

Section 35, Township 5, Range 23, W., in the Souris District, about 40 miles south of Brandon, and 4 miles from Hartney Station, on the Souris branch of the C.P.R., where there are three or four elevators.

It is considered the finest wheat section in the province of Manitoba.

The farm comprises 640 acres, all under cultivation, and in the finest possible condition, with a large acreage ready for spring crop.

Good House, well furnished ; Granary, Modern Pig-

gery, and first-class Stables and Sheds with every possible convenience ; about 25 head of Horses and Colts (prime stock), besides Cattle, Pigs, etc., Wagons, Binders, Horse Power Threshing Machine, and all implements ready for running a first-class farm. An unlimited supply of excellent water anywhere at a depth of a few feet. Cheap coal ; wood free for the hauling. There is a good school and meeting house on the farm. A live farmer with sufficient capital could, with everything so perfect and complete at his hand, make a fortune by giving it personal attention, which the present owner is unable to do.

TERMS—\$5,000, CASH ; BALANCE ON MORTGAGE IF REQUIRED.

While the whole property with the implements must be sold in one block, the furniture, horses, cattle, etc., etc., may be left out, in which case amount required down would be only \$3,000.

Owner's only reason for selling is that he is not a farmer and cannot give it personal attention. For further particulars apply to

W. H. GILLARD, Hamilton

OUR RECORD

Of thirty-two years of uninterrupted success in the front rank of the Confectionery industry conclusively demonstrates good goods and fair dealing.

Buying of a successful house means selling successful goods.

The "W. P. & S." brand of Confectionery makes and retains customers.

If you are not already handling them try a sample order of

"W. P. & S." { CHOCOLATES
BON-BONS
PENNY GOODS

WM. PATERSON & SON - - BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, FEBRUARY 15, 1895

(\$2.00 per Year) No. 7

OPINIONS—OURS AND OTHERS.

WHEN loan and insurance companies all report a profitable year's business, by no stretch of the imagination can the financial state of Canada be said to be rotten.

* * *

Is the United States Congress going to play battledor and shuttlecock with the bond question, as it did with the tariff bill? It looks like it. We who have of late been viewing the course of United States legislators are getting confirmed in the belief that party exigencies take precedence over national exigencies.

* * *

Col. Wright, United States Commissioner of Labor, believes the great Chicago strike was worth all it cost. Let us see; this cost in cash was estimated to be about eighty millions, and in lives nearly a score. But where is the value received as a result of the strike? Some there may be, but eighty million dollars' worth, plus many lives, people with ordinary powers of perception cannot see. Mr. Wright is evidently a gallant conjuror, whatever he may be as a colonel.

* * *

Friends, as well as threatening Wat(t)ers, appear to be around the Acting Commissioner of Customs, if one can be allowed to judge from the remarks of Ottawa journals.

* * *

In the list of January fires published in The N.Y. Journal of Commerce, Toronto holds both first and second place easily, with the two big conflagrations that visited her the second week that month. This fact is interesting, even if it is unsatisfactory.

* * *

It is evident, from the revelations contained in some of the statements of insolvent firms, that a bank here and there stands in need of being read a lesson on the ethics of discrimination in credit.

* * *

This life is full of disappointments. Here, just as we Canadians were congratulating ourselves that our beloved Dominion was

taking up a position near the equator, along comes the Frost King and forces the mercury down lower than the "oldest inhabitant" remembers. But it is satisfactory, grim as it may be, to note that his Majesty has been swaying his sceptre over other countries besides Canada.

* * *

If the weather was rough last week, in some lines of trade business was fair.

* * *

The average bookkeeper is an athlete, since he is always running up columns.—Ex.

And the bookkeeper who is getting behind in his accounts must then be an athlete who is running down.

* * *

The grocer who keeps his scale pans shining like mirrors need never fear seeing a guilty conscience reflected therein.—Retail Grocers' Advocate.

No; but he will see more customers' faces reflected therein than he would if he did not keep the scale pans polished.

* * *

In W. D. Matthews the Canada Permanent has an able substitute for the late A. M. Smith on the Directorate Board.

* * *

The reports of the Canadian loan companies all have reference to the commercial quietude of last year, but each and every company has been enabled to pay the usual dividends and add substantial sums to the reserve funds. Aside from demonstrating the healthy condition of these institutions, these facts are exemplifications of what can be done in dull periods by the exercise of caution.

* * *

One of the satisfactory features of the situation in Ontario brought out by some of the annual reports of the loan companies is that the demand for farming lands in the province has recently become greater than for some time past, and that sales are being made much more frequently and readily. It is a good sign to see the backbone of the country developing health and strength.

* * *

During the course of an address the other day Prof. Robertson remarked that "dairying, as an occupation, is a business, a trade,

and a profession." Yes, and judging from the character of much of the butter that is placed on the market there is a great deal of the unbusiness-like about the occupation too.

* * *

The American Grocer publishes an article describing how fine whiskies are made. It would be superfluous to describe how fine whiskies are consumed.

* * *

A subscriber sings: "I would not do without you; I would not if I could." We reciprocate; and if we cannot sing we can indite: We cannot do without the subscriber; we would not if we could. Then give us your hand, etc.

* * *

Again has the cry "come over and help us," reached Canada from Newfoundland. In St. John's alone there are said to be over 1,000 families seeking relief. This probably means four to five thousand individuals out of a population of about 60,000. The Dominion has heeded the cry from this quarter before and it will heed it again.

* * *

G. Elsley, Nassagaweya, writes:

"Will you please let me know if my subscription has expired, if so and when, as I do not wish to lose a single copy. I look for it every Friday, I find it a help to me, and worth double the price of subscription."

Why, of course you are paid up, and to the end of 1896. We will see that you do not miss a single copy. A subscriber the other day actually wanted to pay up to the year 2000, but we would not hear of it. Another offer like that would kill us. Subscribers, we want to live.

* * *

The Vancouver Board of Trade is asking the Government of British Columbia to investigate the provincial Act for the prevention of the infection of B. C. fruit by imported pest. The Act in question went into force in October last, as a result of which, it will be remembered, large quantities of Ontario apples, said to be infected with codlin moth, were seized and destroyed. It is claimed, however, that the regulations were too expeditiously and too rigorously enforced, hence the request for an investigation.

TORONTO GROCERS' ASSOCIATION.

MR. F. S. ROBERTS, the new president of the Toronto Retail Grocers' Association, on Monday night last presided over the first business meeting of the organization held since his election. The meeting was held as usual in St. George's hall, Elm street.

The Executive Committee reported that the "At Home" would be held on Monday evening, February 18th, instead of the 19th, as at first announced. Arrangement had been made for securing St. George's hall for the entertainment in question.

Secretary Corrie reported he had secured for the night in question the Handel male quartet, Humorists Frank Wright and E. B. Piggott, Elocutionist Neil Burton, and W. T. Harri on as pianist. The president ventured the information that Glionna's orchestra would furnish the dance music.

A somewhat lengthy discussion ensued on the annual bugaboo, early closing.

P. J. Mulqueen started the ball rolling by moving that a committee be appointed to confer with the Trades and Labor Council regarding early closing and a half holiday.

D. W. Clark: I believe if we were to make some strong effort to close at 8 o'clock it would be better. I do not believe in a half holiday. It never did work.

J. S. Bond was strongly in favor of early closing and a half holiday too. "I doubt whether there are any grocers here who pay for the light they use by keeping open at night. I think if the Trades and Labor Council would act with us, shutting up at proper time would be accomplished."

A. R. Williamson: I don't think there is a grocer in the city that does enough business after 7 o'clock to pay for his gas.

Frank Johnston: I do.

Mr. Williamson, continuing, said that, if the grocers would act a little more independently, there was nothing to hinder the stores being closed at 7 o'clock. "I speak from experience," he said. "I have closed at 7 o'clock for the past three years, and I would not go back to the hours I had before for money. I hope that every grocer here will take a stand, decide to close at a certain time, and stick to it."

The motion was seconded by A. G. Booth, and carried, and the committee to carry out its behest was composed of P. Mulqueen, A. G. Booth, Robt. Mills, A. R. Williamson and President Roberts.

D. W. Clark moved that the secretary be instructed to write the Attorney-General's Department asking for a definition of the word "grocer."

P. Mulqueen: Mr. McCleary says it's an Irishman (Laughter).

W. J. McCleary: No, it's a Scotchman.

The motion carried.

D. W. Clark charged that a department store, while advertising 30 pounds of No. 1

granulated sugar for \$1, had only given 25 pounds.

Frank Johnston: I know of a member of this association who advertised 32 pounds for \$1 and gave but 27 pounds.

P. Mulqueen: Let Mr. Johnston lay his information before Inspector Awde and we will stand by him.

J. S. Bond: I know of a retail grocer in Queen street who only gave 28 pounds where he was advertising 30 pounds.

Secretary Corrie said he did not think the grocers in question were members of association.

The matter then dropped.

Two names for membership were submitted by Secretary Corrie. They were: W. M. Miller, Carlton and Sackville streets, and J. Barber, Wellesley street. The names were entered on the membership roll.

The association adjourned at 10:30 p.m.

SALT MEN MEET AGAIN.

The salt manufacturers have not yet finally settled the troublesome question of prices which has been engaging their attention for some time past. On Monday last an adjourned meeting was held at the Tecumseh House, London, Ont., at which were present these representatives of western interests: Rev. Dr. Armstrong, Moore; John Ransford, Clinton; E. C. Cole, Seaforth; Wm. Gray, Seaforth; J. Carter, Sarnia, and others. A standard price was not fixed, but a committee was appointed to wait on the Ontario Salt Co., of Kincardine, and the Windsor Salt Co., to tell them that their demands for allotments are excessive. Until a better understanding is arrived at, which is expected in a few days, prices remain as they were. Meantime, large quantities of salt are moving, buyers, and especially creamery and cheese factory men, seeking to get in their supplies before the threatened jump in prices materializes.

APPLYING FOR INCORPORATION.

The Samuel Rogers Oil Company, of Ottawa, is to be changed into a joint stock company. An application has been made by Samuel Rogers, Albert Stephen Rogers and Joseph Pearson Rogers, of Toronto, and Wm. Dowler Morris and Mary Ann Morris, of Ottawa, for incorporation by Dominion letters patent as "Rogers & Morris, Limited," with a capital stock of \$70,000. The purposes for which incorporation is sought are the purchase, manufacture, sale and dealing in mineral, vegetable and animal oils, and their compounds and products, and railway and mill supplies. This change in the Ottawa company does not affect the Toronto concern. The capital city establishment still remains a branch of the Queen City head office.

WAS A CANADIAN GROCER.

It is learned that the Mr. Ballantyne referred to in recent despatches as having received "an exclusive eternal franchise for an electric railroad in Honolulu" for the good services he rendered in the battle with the rebels in Hawaii, is C. G. Ballantyne, formerly a grocer at Brampton, Ont. He was for a number of years in the civil service at Ottawa, and seven years ago went out to the Pacific Coast, where he embarked in the real estate business.

Six months ago he went to Honolulu for the express purpose of obtaining a franchise for an electric railway, and from all accounts seems to have obtained it in a manner that would gladden the heart of an Everett beyond description.

Mr. Ballantyne is the last man in the world his friends would expect to see engaged in a conflict. He was of an exceedingly quiet disposition, and was never "looking for trouble," as the saying is. Like all boys born in Peel's county town he became enamored with the lacrosse stick and rubber ball at an early age and developed remarkable proficiency—so much so in fact that he secured a position on the senior town team, which, like its successor, the great Excelsiors, was the star team within an extensive radius. He ran a grocery store in the town, and after traveling for a wholesale firm went into the civil service at Ottawa. He is in the neighborhood of 50 years of age. His wife is living in Vancouver, B. C.

TEA PRICES.

Lightbound, Ralston & Co., of Montreal, have kindly furnished THE GROCER with the following comparative prices of Indian and Ceylon teas in London:

	1895.	1894.
Indian Pek. Soug., useful liquor.....	8½d.	6½d.
Do. Pekoe " "	9½	7½
Do. Pek. Soug., inferior liquor...	7½	5½
Do. Pekoe " "	7½	6
Ceylon Pek. Soug., fair liquor.....	8½	6½
Do. Pekoe " "	9½	8

Established 1850

HERE IS A "WINNER"

the Yankee traveller calls it, because every dealer buys it.

OUR

No. 15030 Pattern Glassware

In Assorted Packages. Price, \$20.70.

The most complete assortment, the choicest pattern, the best quality of glass, and the quickest seller in the market. Send for cuts and price lists.

JAMES A. SKINNER & CO.

Toronto, Ont.

Vancouver, B.C.

OUR TEA TRADE

Is a large one

It compels us to carry a varied stock.

Buyers will always find a big assortment to select from.

INSPECT OUR SAMPLES BEFORE BUYING

LUCAS, STEELE & BRISTOL - Selling Agents - HAMILTON

THE INSPECTION OF TEAS . . .

THE Government is taking very strong means to prevent importation of trashy Teas, but we can advise a still better preventive—

BUY ONLY RAM LAL'S PURE INDIAN TEAS,

and be in a position to guarantee to your customers the quality and superior flavor of these Teas. Always the same, packed in pound and half-pound leaden air-tight packages; also five and ten-pound tins, three qualities—gold, lavender, and green labels.

JAMES TURNER & CO.

WHOLESALE



.. AGENTS ..

HAMILTON, - ONT.

REMEMBER

That which is Imitated
must be the

BEST . .



Snider's Catsup

Snider's Tomato Soup



Canned Goods

Now is the time to buy. We have a well-selected stock in all lines of the above goods, including some of the best brands in the market, bought at the right time, which we are offering at a very low figure. It will pay you to write us for quotations before buying.

H. P. Eckardt & Co.

WHOLESALE GROCERS.

.....TORONTO, ONT.

MONEY AND STOCKS.

C. P.R. stock still rules weak on the London market. Two reasons may be assigned as the probable cause. The first is the general weakness in Canadian securities consequent mainly upon the unsatisfactory condition of the Grand Trunk, while the decreased earnings of the C.P.R. itself naturally tends to depress its shares on the market.

Commercial Cable is still advancing, selling up to 146 Tuesday. Although it fell off a little later, yet the stock was strong at the close.

Toronto Street Railway is again lower, being quoted at the close Tuesday at 74 asked and 73¾ bid. The possibility of the hoodle investigation is considered to be the primary cause of the decline.

Western Assurance Co's. statement was issued this week. It was not altogether satisfactory. On account of the smallness of the profits it was only possible to add about \$10,000 to the rest account. "Since the first of the year, however," said a financial man, "the company has done well, its losses in the United States having been much lighter than usual. This, together with the fact that cheap money is having a good effect on insurance stocks generally,

has given Western Assurance a steadiness that might not otherwise have been experienced."

President Cleveland has informed Congress that he has negotiated a loan for sixty-two millions of the 4 per cent. bonds of 1875. The terms of the sale provide a premium on the bonds which makes the net rate of interest 3¾ per cent. The issue has been taken by a foreign syndicate. The announcement of the loan had a depressing rather than stimulating effect on the stock market, because the interest basis is much higher than expected. The gold reserve is now down to about 41,000,000. The new loan will therefore bring it up to the stipulated \$100,000,000 mark. ARGUROS.

STOCKS IN MONTREAL.

The past week has been a dull one in the stock market, and up to the time of writing it has not given much indications of opening out. Trading is narrow, and there is little change in the disposition of the active list as compared with the previous week.

At a special meeting of the Bell Telephone Company this week the directors were authorized to issue \$600,000 of 5 per cent. bonds, \$500,000 of which will replace a similar amount of 6 per cent. bonds now outstanding. The annual interest charge of

\$30,000 of the company will not be increased therefore, while it will have the use of \$100,000 more money. The issue, however, has been discounted, as it was known some time ago, and has had little influence on the standing of the stock.

There was some expectation that the Canada Pacific might make a declaration in regard to its dividend this week. Sir William had returned, and a meeting of directors was held, but the expectant ones were disappointed, as the matter was postponed until the next quarterly meeting.

The investment demand for Royal Electric that we noted last week has been continued, and a fair lot of quiet buying has been done, which has maintained the price of the security.

The annual statement of the Richelieu & Ontario Navigation Co. was made public for the first time this week. It shows a percentage of net earnings on capital of 11.47, against 0.54 in the year 1893. The gross earnings show an increase of \$77,446 over 1893, or 11.26 per cent., while the operating expenses have been decreased by \$100,000 odd. The net earnings therefore are \$147,000 greater than they were in 1893. Two dividends, amounting to \$81,000, have been paid, and \$43,280 carried to surplus.

A new cheese factory will be erected at Stoco in the spring.

Tubs

AND...

Pails

We are selling agents for the
Celebrated "Globe" Brand

Manufactured in Michigan, and are enabled to

GUARANTEE PRICES TO BE AS LOW AS ANY

Place your Orders for this Brand.
 You will have the . . .

BEST GOODS AND SAVE MONEY BESIDES

H. A. NELSON & SONS - Toronto

Davidson & Hay

Wholesale Grocers and Importers

.. TORONTO

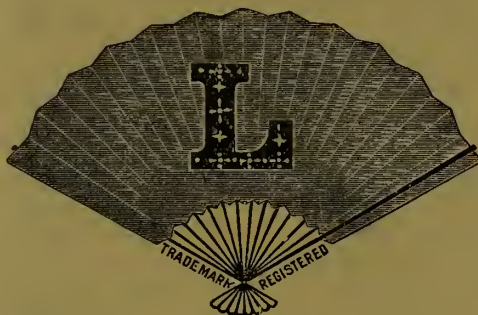
WHOLESALE AGENTS FOR

KURMA TEA

MAIL ORDERS GIVEN OUR BEST ATTENTION

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

**Your Trade is Maintained and Increased by the Satisfaction
Your Goods Give Your Customers.**

If you handle imported Salt
and your competitor sells the
“**Windsor**,” a better salt, for
less money,

**WHO
GETS
THE
TRADE?**

If you handle a low grade Salt,
it is off color, the crystals are
of all sizes, and it gets as hard
as a rock, and your competitor
sells the “**Windsor**,” that
does not get hard, is perfectly
granulated and is easily worked
into the butter,

**WHO
GETS
THE
TRADE?**

WINDSOR SALT

Our Packages

Extra Fine Table

In 3 and 5 lb. handsome cardboard
boxes.

Fine Table

In 3, 5, 7 and 10 lb. fine cotton
sacks, and 10 and 20 lb. wooden
boxes.

Dairy

In 20 lb. fine cotton sacks.
In 50 and 200 lb. white duck sacks.
In 280 lb. paper-lined barrels. (Free
from splinters and all taint of the
wood.)

Special Cheese Salt

In 50 and 200 lb. white duck sacks.
In 280 lb. paper-lined barrels. (Free
from splinters and all taint of the
wood.)

**Assorted car loads, any
quantity of each grade
or package, for your
Spring Trade.**

WINDSOR SALT WORKS

WINDSOR, ONTARIO

Prices can be obtained and orders promptly filled by addressing your
WHOLESALE GROCER, or the following agents:

TORONTO SALT WORKS, Toronto
MORROW & EWING, Montreal
SMITH & TILTON, St. John, N.B.
A HARVEY, Winnipeg, Man.

J. S. PEARCE & CO., London
THE RATHBUN CO., Deseronto
D. M. MACPHERSON, Lancaster
C. H. SLAWSON & CO., Ingersoll

THOS. BALLANTYNE & SON, Stratford
THOS. LONG & BROS., Collingwood
WM. BROWN, Owen Sound

THE CANADIAN GROCER

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President.

HUGH C. McLEAN,
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PROPOSED CANNED GOODS DEAL.

WHEN the Canadian Packers' Association a year ago inaugurated the scheme of selling the pack of its different members through a committee, it was asserted that the scheme was by no means considered as complete.

The year's experience was before the members, and what it taught them would probably be profited by when the next annual meeting came around.

The annual meeting, it will be remembered, came around last week; and, although it was decided to continue the selling committee until at least the present pack was disposed of, it was discerned that something further must be done to give permanency to the scheme inaugurated a year ago.

As a result of this revelation, it was proposed that the association obtain control of both the independent factories outside the association and the branch factories owned by the organization.

This is the greatest undertaking the association has yet relegated to itself. The scheme to sell through a committee was probably the most intricate, but in point of responsibility and importance it is overshadowed by the proposal to acquire the branch and independent factories.

President Boulter and Messrs. Marshall and Montague are now in the west negotiating for the securing of the desideratum.

The factories outside the association number between eight and ten. Some of these have already signified their willingness to sell out; and it is understood that the association expect to secure half or more of the independent concerns. But whether less or more will be acquired will not, of course, be known until the negotiators have completed their rounds. The number of canned goods factories in the country is about twenty-five.

If the Canadian Packers' Association succeeds in its present undertaking its position

will be stronger than ever; if it fails it will be weaker than ever; that is, of course, granted that the present scheme continues to obtain in its present form. The experience of the past year has demonstrated this, notwithstanding that the selling through a committee has enabled both packers and wholesalers to get better prices than they otherwise would. But this scheme was at best a make-shift, and, as far as THE GROCER is aware, its promoters never considered it anything else. The present idea may therefore be considered as an evolution from last year's scheme of selling through a committee, and consequently an improvement.

CANADA WILL GET HER MEDALS.

When THE GROCER last week announced that, according to information received from Chicago, there was to be a big cut in the number of medals awarded by the judges at the World's Fair for cheese, fruit, etc., Mr. MacLaren, the well-known Canadian cheese expert, and who was one of the judges of cheese at the Fair in question, wrote to Chicago for information regarding the matter.

He has received a reply; and THE GROCER is gratified to know that it does not sustain the charges made against the Committee on Awards.

The purport of the information received by Mr. MacLaren was that no alarm need be felt by those who had won medals on cheese.

"There was no cut made in that department from the finding of the judges," the informant in question goes on to say, "and in fact no cut whatever was made on anything from abroad, including Canada, except in the case of wines."

Why wines have been singled out in this particular THE GROCER does not know.

SHOULD BE GIVEN THE POWER.

ANOTHER attempt is to be made by the Corporation of Toronto to secure a charter from the Provincial Legislature.

This is one of the many attempts that have been made to secure the desideratum, and it is to be hoped that the present movement will bear fruit.

Toronto needs a charter. There are matters concerning her government which it is only right she should be given the power to deal with without being compelled periodically to trot off to the Legislature to get the consent of that institution before a move can be made in the premises.

One of the questions which the corporation needs a free hand to grapple with is that relating to pedlars.

Toronto has the power to regulate those pedlars who reside within her boundaries; but there her power ceases. Farmers and

market gardeners, as long as they do not come within the prescribed few hundred feet of the three public markets, can peddle at their own sweet will, none daring molest them. Even if they want to come within the confines of the markets, the payment of a few cents will open the way.

In fairness to the grocers and provision dealers, in fairness to the resident pedlars, these outsiders should be compelled to pay something for the privileges they enjoy. They help cut up the streets with their wagons, and, in a word, enjoy all the advantages of citizenship, and yet take the bread and butter out of the mouths of the storekeepers who have contributed of their means towards providing the well-paved and well-lighted streets which the suburban pedlar uses, but which he neither helped to build nor assists in maintaining.

THE GROCER does not believe in a prohibitory tax, but it does believe that every pedlar, whether he be non-resident or resident, should be compelled to pay a fair license fee. This, under the municipality's present power cannot be done.

FRENCH VS. TURKISH PRUNES.

THE relative merits of Turkish and French prunes is this season occupying more attention in the Toronto market than, probably, ever before.

The source of this attention is probably traceable to the fact that the French article has had a freer field this year on account of the lateness with which the Turkish product arrived on the market.

As to whether the French is crowding out the Turkish prune is a question upon which there is some difference of opinion.

The consumption of French prunes has undoubtedly been larger this season than usual, but it does not follow that the Turkish prune has suffered in consequence. Some assert it has; others declaim with equal certainty that it has not. Of "Sphinx" brand prunes, for instance, it is understood that last year's sales in Canada were 5,000 cases, or over a quarter million pounds, in excess of those of 1893.

The French article is the first on the market. Then it is cheaper than the Turkish prune. Consequently it is the first to sell, while it naturally supplies a certain demand. Wholesalers on the Toronto market assert, however, that at the same price the preference is given to the Turkish prune.

There is, of course, a high grade French prune that is probably unequalled by Turkish, or any other prune, but it is too expensive for the general trade, and therefore cannot be counted a factor in the discussion, which deals only with prunes which enter into ordinary consumption.

In process of development, it will probably be found, judging from present ap-

pearances, that Turkish and French prunes will have their respective fields, with the latter encroaching, it may be, on the lower grades of the former, while true enough in a general sense may still be the claim of some who assert that French prunes will not be used as a substitute for the Turkish kind.

The treaty between Canada and France concedes prunes from that country an advantage of one-third of a cent per pound over other growths. This, it is claimed, however, by some of the wholesale houses, will not materially assist in increasing the importation of French prunes into Canada; but this fact must be remembered: The influence of the treaty will not be in the direction of a curtailment of the consumption of French prunes in Canada.

The treaty in question has been ratified by the parliaments of the respective countries, but it does not go into force in Canada until the Governor-General has issued his proclamation decreeing so.

PUSH DRIED APRICOTS.

A COMMODITY that is attracting more attention on the Toronto market than it hitherto has is California dried apricots.

The direct cause of this increased attention is the price.

A year ago the wholesale price was 17½ to 18, and two years ago 18 to 20c. were the ruling figures. Now the quotations range from 12 to 14c., the retail price being from 2 to 3c. lower than the wholesale figures of a year ago.

Cheap as they are, however, it is strange that the consumption of apricots is not larger than it is. The probable explanation of this fact is that the consuming public is not as well acquainted with the fruit as it might be. In a word, the fruit has not been advertised enough.

The dried apricot is a delicious fruit. It has a rich subtle flavor, with just enough acidity in it to create an appetite.

The present is opportune for the retailer to push the sale of this fruit. Most housewives and housekeepers are driven almost to their wits' end to provide dishes of fruit for dessert. Retailers, therefore, should experience no difficulty in selling dried apricots, which make an excellent and inviting dish when stewed; and in pies they are by no means to be ignored.

In order to disseminate information and induce sales, grocers might have some of the fruit stewed and served out in small quantities to their customers. Previous to being cooked the apricots should be soaked over night in water, as probably most grocers know. And this fact should be impressed upon the customers when they are making purchases of the fruit.

OLD EMPLOYEES FRATERNIZE.

There was a merry gathering at the St. Charles Restaurant, Toronto, Friday night, although the cause of its being was regrettable. It was what the menu card called "The first and last annual dinner of the Sloan & Crowther Old Boys' Association." The company comprised past and present employes of the wholesale grocery house of Sloan & Crowther now in process of liquidation, and was drawn together by a desire to fraternize before the several employes finally separated. Among those present were the following: J. Hargraft, W. B. Maclean, W. B. Dack, T. A. Weldon, J. Owen, T. L. Morrison, T. W. Anglin, L. C. Macklem, A. Irving, F. Sloan, F. Scott, T. R. Mullin, C. Russell, W. R. Reynolds, A. Carwardine, W. A. Mills, G. Shelby, F. Pierson, W. S. Burton, J. McMillan, A. W. Taylor, A. Macdonald, George Sloan. Charles Parsons presided. W. B. Smith, A. Hill, J. Hayden, J. Ross and A. H. Lawson, travelers, were snowed up, and consequently they were unavoidably absent. It was 2 o'clock before the last toast had been drunk and the last song sung, when the night's fun was brought to a close with sundry hand shakings and good wishes for each other's prosperity.

FROST AND FRUIT.

Recent telegraphic reports from Florida orange orchards are to the effect that the unwonted cold weather continues. Not only has the greater part of this year's crop been destroyed, but, according to these despatches, the outlook for next year's harvest is ruined, and the crop of 1896 will total only 100,000 boxes, as against 5,000,000 boxes for 1894.

McWilliam & Everist, of Toronto, however, have just received advice from their Florida agents that the situation is not so bad as it has been represented.

Meantime, a report comes from New York that the entire crop of Valencia oranges has been destroyed by the recent cold snap in Spain. This, however, has not been confirmed, and the rumor is not credited, as the Liverpool market is not any firmer than it was a week ago. Toronto dealers look upon the report as circulated by some Spanish shipper, who is just putting a big shipment on the American market.

Florida oranges are now practically out of the Canadian market. Valencias and California navels, the latter of which are just beginning to come in, are taking the place of the finer fruit. If the report regarding Valencias should prove true, the situation will be one almost unparalleled in the history of the trade.

A recent Jacksonville, Florida, despatch stated that the frosts had destroyed the early vegetable crop, the entire strawberry crop and four-fifths of the pineapple crop, at an aggregate loss of \$10,000,000. This

will, however, not affect the Canadian market. We get no vegetables from Florida, our first early strawberries come from Maryland, and our pineapples from Cuba.

TORONTO TELEPHONE SYSTEM.

The Toronto telephone system is in miserable shape, and instead of being a comfort it is a nuisance.

To make a test a representative of THE GROCER tried three different telephones the other day. With the first one he rang once and waited one minute and a half before the central office answered; with the second he had better luck, having to wait only ten seconds. He rang three times on the third telephone, allowing a minute between each ring, before he got an answer. While speaking to the person whom he rang up, the 'phone was switched off without warning, and it took fully five minutes before he got communication again.

The above is not the experience of business men in other places. The management, thinking it has a monopoly, is probably inclined to say: "The public be darned." If any of our readers are dissatisfied with the service they are getting, let us hear from them.

THE SITUATION IN EGGS.

A Minnesota man claims to have cornered the American egg market. He boasts that eggs are now 35 cents a dozen in New York, and that he'll yet make the people pay 40 cents or compel them to eat "Canadian limed eggs that were laid before the McKinley bill became a law."

Reports from other United States centres say that the extreme cold weather has had the effect of stopping the supply, and rendering the market very strong.

A leading Toronto produce merchant stated to THE GROCER his opinion of the present situation. "Canada," he said, "is practically cleared out of eggs. None of the big Toronto dealers have any, and Montreal has been emptied by New York. A'l this of course makes the local market healthier. Three years ago a somewhat similar situation existed and eggs then brought 30 cents here."

The dealer went on to explain that the reason of the strengthening of the market was the falling off of the supply due to the prolonged cold weather. Points in the United States that were generally free producers at this time of the year were not sending out any eggs at all. The prospect now was that not till the middle of next month would the supply again equal the demand.

Those remarks of course referred particularly to new laid eggs, but the effect of the situation has been to raise the price of the limed article.

IT IS QUITE A RELIEF IN THESE DAYS

of **Package Teas** to find

ONE



(This Trade Mark is protected
by letters patent. Infringers
will be prosecuted.)

that is thoroughly reliable, thoroughly **pure**, thoroughly **HONEST**, thoroughly satisfactory to dealer and consumer. Parodying the fanatical cry of the Mohammedan, we justly exclaim: "There is but **ONE** Package Tea, and 'Orient' is its name."

Put up in ½ and 1-lb. leaded
packages and 5-lb. tins.

Write for Sample

CHASE & SANBORN'S
Coffees

Stand at the head of
ALL Coffees . . .

If you want the
BEST

Coffees

Write for

C. & S. "Seal" Brand
Coffees.



THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO



A LITTLE POTATO FAMINE.

A feature of the produce market during the past week has been the scarcity of potatoes. The cold weather and heavy snowstorms blocked the country roads and railways, and altogether stopped the supply for some days, and it looked as if Toronto was to have a potato famine. "Murphies" jumped away up out of the store for a day or two, and would have brought a big price on the track had any been offered. On Monday and Tuesday of this week the largest dealer in town bought a quantity of potatoes to tide him over from a man to whom he had sold last fall, paying 60c. a bushel. These he sold at 65c. Had some lucky individual brought in a few carloads about that time he could have made a small fortune. Now, however, the danger is over, and Ireland is safe, for the railways are open again, and potatoes are down to 47c. on the track, and 57 to 60c. out of the store.

THAT SYRUP DUTY.

"Your article in last week's issue regarding the duty on syrups," said a gentleman who handles large quantities of this commodity to THE GROCER, "was very much to the point, but still it did not tell the whole truth. Over and above what you have named as the percentage of the duty, namely, 75 to 85 per cent., is the duty on the

package, to which you did not refer at all. Upon my word, I do not know what the Government is thinking about. Is not the enormous duty charged enough? Does it want the earth, I think it is a shameful piece of business. Here the very people who use these dark syrups are the poor people. Then look at the large quantities the lumber men use. Surely the duty of 7 cents per gallon should be sufficient without taxing the barrel, which means something like an additional cost of $\frac{1}{4}$ cent per gallon on the cost. And for what reason do they make this heavy impost? The Canadian refiners do not make this dark syrup. Why, if it was for the purpose of raising a revenue, the object would be much better accomplished if the duty was fixed at 5 cents per gallon, for the present duty is almost prohibitory. O, I think it is scandalous," concluded the dealer, as he irritably buttoned his coat.

DAIRYING IN NEW BRUNSWICK.

THE Speech from the Throne at the opening of the New Brunswick Legislature contains the following passage:

"The liberal provision which the Legislature has made in the past few years for the encouragement of the dairy interests of the province, and the cordial co-operation of the Dominion authorities with my government in this important work, have produced very gratifying results. Three years

only have elapsed since the province was obliged to depend very largely upon outside production for its cheese supply. So rapid has been the growth of this industry in New Brunswick that last year not only was the home demand fully supplied by the home production, but there remained a considerable surplus for export, which found ready sale in markets abroad. The capabilities of New Brunswick as a dairying country having been thus completely demonstrated, we may reasonably hope for a more rapid and pronounced development in this direction in the future than in the past. My government will invite you to consider whether, in addition to the continuance of fiscal aid to this industry upon lines similar to those which have hitherto obtained, it may not be well to invest the executive government with the necessary power to enable it to co-operate with the other provinces of Canada in devising a system of inspection of dairy products intended for export with a view to maintaining these products in European markets in their present high standard of excellence."

This is gratifying information, for there is no reason in the world why the hills and valleys of the Maritime Provinces, which are in many respects especially fitted for grazing purposes, should not turn out as large, or nearly as large, an output of dairy produce as its more western sisters.

There is a large market of forty millions of cheese consumers to supply across the water, and why shouldn't our seaside brethren have a slice of it as well as anyone else?

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Feb. 14, 1895.

GROCERIES.

TRADE has not yet recovered from the blow struck at it by the storms of the latter part of last week. Some of the travelers were a couple of days late in starting out this week, while the progress of those who are on their respective routes is still more or less impeded. During the last day or so, however, business has begun to assume its normal condition. Except in the respects noted, there are no particular features to note in local business. Sugars are being cut as of yore, but there is not much doing. Teas are firmer in London, England, but this market, while strong, is neglected. There is a fair trade doing in canned goods. Payments are fair.

CANNED GOODS.

Some good orders have been booked by the packers during the last few days for staple lines at the advanced prices. Orders have been received for carload lots of corn as high as 87½c. The advances noted last week were on those packs, sales of which have come up to a certain percentage. No change has yet been made in the wholesale price of canned goods. The packers are said to be sold out of preserved strawberries. Demand is moderate for salmon, and lobster is dull. We quote as follows: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.10 to \$1.25; canned mackerel, \$1

to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Nothing new has developed during the week. In the primary markets there appear to be some doubts regarding the future. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

No change to note. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Business continues to be of a moderate character at unchanged prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is little or no movement. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Demand continues to fall off, as it is expected to do at this season. Refiners' prices are steady and unchanged. A goodly proportion of the granulated sugar going out is the cheap kinds, the demand for which has

been induced by the cutting that is going on in the retail trade at the moment. And all the cutting is not being done by the retail trade either. There is little or no German granulated sugar on the local market just now, but there is more arriving. It is not likely to show good value, for the wholesaler at any rate. We quote: Granulated—domestic, 3½ to 3¾c.; do., German granulated, \$3.40 to \$3.50; yellows, \$2.75 to \$3.30. Raws—Demerara, 2½ to 3c.; Muscovado, in 115-lb. bags, \$1.90.

SYRUPS.

The demand for syrup is light. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is a good demand for low grade molasses at about 30 to 32c. per gallon. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

The London tea market is higher than ever on low grade Indian and Ceylon teas. The finest grades are, however, obtainable at easier prices. In fact, there is a decided tendency in the price of common teas, and that of the fine grades, to get in close proximity to each other. No clean-leaved tea can be got for this market in London under 9d. Japan teas are still developing strength. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Demand for Valencia raisins is still light at firm and unchanged prices. We quote

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

THE BERLIN BRUSH CO.

SUCCESSORS TO

The Windsor Pat. Brush Co., of Windsor,

AND

The Handy Pat. Brush Co., Berlin



Manufacturers of a large line of

Whisks

The McDonel Patent Broom

Whitewash and Kalsomine Brushes

And the Great Solid Brush Back Company of the Dominion.

BERLIN, - ONT.

"SALADA"

CEYLON TEA

Most Satisfactory to Handle,
Finest Tea,
Largest Sale.

Most Profitable for the Retailer
of any Tea in Canada.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS.—Continued

gold fruit as before: Off-stalk, 4 to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Malaga raisins are dull and nominally unchanged. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins are quiet and firm at 6 to 7½c. per lb.

Prunes are still in light demand at unchanged prices. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb. For Bordeaux prunes, 4 to 4½c. is the idea.

Currants maintain their advance in the primary markets, and the fruit is relatively cheaper on the Toronto market than in Patras. There is not much doing on the Toronto market. We quote: Filiatras, half-barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizias, 6½ to 7c. in cases and half cases; Panartes, 8 to 8½c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand is fairly good for California dried apricots at 12 to 14c.

BUTTER AND CHEESE.

There is a scarcity of really good butter, and the market is overloaded with poorer lines. We quote: Dairy—Medium to good, 10 to 15c.; low grade, 8 to 10c.; fresh pound rolls, 16 to 17c.; large rolls, 12 to 14c. Creamery—Tubs, 21 to 22c.; pound prints, 21 to 23c.

August and September makes of cheese are quoted at 10½ to 10¾c., and half sizes at 11 to 11¼c. Small Stiltons are quoted at 12 to 12½c.

GREEN FRUIT.

Apples are firmer, and Florida oranges out of the market. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$2.25 to \$3.50. Oranges—Valencias, \$4 to \$4.25; California navels, \$3.50 to \$4; mandarins, \$2.50 to \$2.75 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1.25 to \$1.50 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, 12c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.50 for choice hand-picked, and \$1.15 to \$1.40 for medium.

DRIED APPLES—A little better demand has arisen, and prices are slightly higher out of sympathy with the change in price of the green fruit. We quote jobbers' prices at 5 to 6c.

EVAPORATED APPLES—Quoted at 7c. in 50 lb. boxes.

ONIONS—Still dull. We quote: Domestic, 60 to 65c. per bag; Spanish, 75 to 85c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Dull. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Firmer. Prices are quoted at 47c. on the track, 57 to 60c. out of store.

POULTRY—Scarce. Demand especially for chickens is good. We quote: Turkeys, 8 to 10c.; geese, 7c.; chickens, 30 to 50c.; ducks, 50 to 90c.

EGGS—Fresh are not to be had, and therefore limed eggs are firmer and higher. Held stock is quoted at 15 to 18c.; cold storage at 10 to 12c.; strictly fresh new-laid at 25c., and pickled at 12c.

FISH AND OYSTERS.

Oysters are still higher notwithstanding the report that exportation to England from American beds has been stopped. The reason for the maintained prices is the cold weather at the fisheries. They will go down again shortly. We quote as follows: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; tommy cod, \$1.35; steak cod, 5½ to 6½c.; haddock, 3½ to 4½c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 12½c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c. Oysters, \$1.50 per gallon for standards and \$1.75 for selects.

PROVISIONS AND DRESSED HOGS.

No change in the situation is reported since last week.

BACON—Long clear, 6¾c. for carload lots, 7 to 7¾c. for ton lots and 7¼c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 7½ to 8c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75

to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.

SALT.

Salt is moving freely in large lots. The producers have not yet agreed on a standard raised price. We quote: Barrels, 90c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

FLOUR AND FEED.

WHEAT—A little firmer than last week, prices having advanced slightly. We quote: White wheat, 64½c.; red wheat, 61 to 62c.; goose, 60c.

OATS—Scarce. We quote: 34½c.

BARLEY—Quiet. We quote: 48c.

FLOUR—Quiet and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Oatmeal is firmer owing to the scarcity and higher prices of oats. Prices have advanced a little. We quote: Standard oatmeal, \$3.85, and granulated, \$3.85; rolled oats, \$3.80 to \$3.85; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

SEEDS.

Continued cold weather has about put a stop to anything of a home trade in clover and timothy. Canadian red clover remains about unchanged at \$6 to \$6.25 per bushel for choice lots, lower grades bringing \$5.50 to \$6.

Alsike continues very dull and depressed, only choice qualities now being salable at anything over \$4.80. Really fancy if offered would probably command \$5, lower grades \$4 to \$4.50.

Timothy is practically unchanged, although United States markets are somewhat easier. We quote present values: Choice machine threshed, \$2 to \$2.75; fair to good qualities, \$1.75 to \$2.40; fancy flail threshed, \$3 per bushel.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Easy. Local dealers quote 5 to 5¼c. for cured, and for green, No. 1, 4c.; No. 2, 3c., and No. 3, 2c.

SHEEPSKINS—Prices are advancing, and stand at 80 cents for best fresh green stock. Calfskins, nominally, 6c. for No. 1, and 4c. for No. 2.

TALLOW—Remains low, being quoted at 5 to 5¼c.

WOOL—Canadian fleece all cleared out. For round lots of desirable wool 19 to 19½c. is obtainable. Pulled wools are rising. Best supers are quoted at 20 to 21, and extras at 21 to 22c.

PETROLEUM.

Canadian oils of all kinds and American oils have again advanced at the wells from ½ to ¾c. on prices asked last week. This change is the result of the scarcity of crude oil. Toronto prices remain unaltered at

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for . . . KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

No. 1 FLORIDA ORANGES,

packed before the frost, first-class stock. Also, Valencias, which are coming in fine order. Bananas, Lemons, Jams, Nuts, Figs, all at lowest prices. Write for quotations.

GOOD APPLES WANTED.

Consignments of Farm Produce solicited.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.

SEA HERRING,

HADDIES,

WHITE FISH,

TROUT.

Also all Other Kinds of Fish in Season.

Aikenhead & Sloan

13 Church Street

TORONTO

Buy Now

Fancy Florida Oranges

Fancy Messina Lemons

Fancy Grape Fruit

Fancy Mandarines

CLEMES BROS. - TORONTO

present, but they most go up in sympathy. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12 to 12½c.; carbon safety, 16 to 17c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

MARKET NOTES.

Aikenhead & Sloan have a lot of fresh lake trout, not rusty, but No. 1.

Lucas, Steele & Bristol are offering their customers "Golden" finnan haddies.

Several thousand pounds of "Lion" baking powder are understood to have been sold by T. B. Escott & Co., of London.

The Pure Gold Manufacturing Co. are contemplating an addition to their baking powder department.

The Ireland National Food Co. report a steadily increasing demand for their self-raising buckwheat flour. Sales so far this season are much in advance of last.

D. Gunn, Flavelle & Co. report the sales of barreled pork this year much in excess of the sales at the same date last year. They also report an active trade in smoked meats.

W. H. Gillard & Co. are in receipt of a couple of carloads of fine Filiatra currants; also a large consignment of "Unicorn" brand of prunes. Both lines are said to show excellent value.

The Pure Gold Manufacturing Co., who instituted the early closing movement last summer, have decided to make it permanent, and will shut down at 5 all the year round.

The Toronto Salt Works have within the past few days shipped away two carloads of coarse sack salt at 58c., two carloads of barrels at 90c., and one carload of dairy salt at \$1.50.

"The retail grocery trade is beginning to realize the fact that in handling a good package tea there is no loss or shrinkage," write T. B. Escott & Co., "and we are having good sales of our 'Grand Mogul' tea."

Laporte, Martin & Cie. have completed their assortment of fish for Lent trade. The trade is advised to pay a visit to the firm's warehouse, or write for quotations, as special prices are understood to be offered.

McWilliam & Everist have just received two cars of Valencia oranges, and two cars of California Washington navels are expected this week. These latter will be the first of the kind to be put on the market this season.

"Eureka" crushed coffee, put up in gallon milk pails, is a new line placed upon the market on Monday last by the Pure Gold Manufacturing Co. Their thirteen travelers are said to be sending in large orders for them.

The vinegar works on Stuart street, Hamilton, Ont., owned by William and Michael Doran, were bought by Mr. Fred. H. Yapp, druggist, on Tuesday, for \$12,000. Messrs. Doran have retired from the business, which will be managed by Mr. Yapp.

W. H. Gillard & Co. are this week offering a farm for sale. This is somewhat of a new departure for the grocery business, but if their farm represents as good value as their special lines of teas it would be a good investment for someone desiring to settle in the Northwest and make money.

"Nothing like giving the public a change of food," said the manager of the Ireland National Food Co. "It's only a few years since we first introduced our rolled wheat to the trade, selling in very limited quantities.

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen,—"We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process.' Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles, Sauces, Ketchups."

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473

VICTORIA, B.C.

Largest works of the kind in British Columbia.



ASK FOR

MOTT'S

MARKETS—Continued

To-day nearly every customer handles it, and frequently write us that many people now ask for it in preference to oatmeal."

Saltpetre has advanced $\frac{1}{2}$ c. per pound.

The Berlin Brush Co.'s factory is running overtime. A good sign.

Wm. Paterson & Son report a brisk demand for their soda biscuits.

A direct shipment of fancy Japan rice is nearly to hand with Davidson & Hay.

Smith & Keighley have to hand a shipment of Labrador herrings in barrels and half-barrels.

Perkins, Ince & Co., have a carload of Arguimbau's off-stalk and selected Valencia raisins arriving.

Smith & Keighley have a carload of Arguimbau's selected Valencia raisins to hand this week.

Wm. Paterson & Son have introduced a new line of biscuits called "Sponge Drops." Samples will be sent anywhere on application.

James A. Skinner & Co. have got a "winner" in their No. 15030 pattern glassware. It is said the factory is kept hustling to fill their orders.

The "Nice" is the name of a new biscuit that Huntley & Palmers, of Reading and London, are placing on the Canadian market. It is all that its name implies.

Davidson & Hay have in stock a shipment of Kerr's evaporated vegetables for making soups; also "Oyster Bay" asparagus in square tins, with key openers.

J. W. Lang & Co., have in stock a full line of fish, suitable for the Lenten season. "Our prices," said the manager, "particularly in sea fish, are unprecedentedly low."

Davidson & Hay are in receipt of a shipment of "Bay of Fundy" brand finnan haddie in flat tins; also a shipment of Redpath's "Honey" and "Imperial" syrups, in half-barrels.

No grocer's stock is complete if he does not carry a full assortment of Marshall & Co.'s Scotch fish delicacies, which are now so popular. These goods are nicely put up, and sell well, besides leaving a good profit to the retailer.

THE GROCER is in receipt of a pamphlet publication, being a descriptive account of Southwark and Bermondsey, issued by Chas. Southwell & Co., wholesale and export manufacturers of jams, jellies, marmalades, candied peels, etc., of London, Eng. The booklet is handsomely illustrated with reproductions of Old Country scenes.

A sample lot of prepared Bosnia pitted prunes, "Anchor" brand, are being shown on the market this week by J. L. Watt & Scott. This is the first time this kind of fruit has been shown on this market, although they have been on the New York market for some time. These prunes are only shipped in large-sized fruit.

Wm. Clark, of Montreal, is putting a new line of potted meats on the market. The package is the handsomest of the kind THE GROCER remembers seeing. "And the quality of the goods is on a par with the package," remarks R. S. McIndoe, the Toronto representative. Mr. McIndoe is showing the goods to the wholesale trade, and is taking orders for future delivery. The goods can be retailed at 10c. per can.

MONTREAL MARKETS.

MONTREAL, Feb. 14, 1895.

GROCERIES.

THE storm of the three closing days of last week seriously interfered with communications, and the result this week is a somewhat diminished volume of business in groceries. There are few special features to note. Sugar has ruled steady, and there is still a disposition to place orders for future supplies at the low prices. Coffees have ruled firm, especially Maracaibo, which is 1c. higher. Holders of molasses and syrups are firm and buyers have to pay up for them. Tea rules much the same, and the same remark describes the position in dried fruit, canned goods, fish, etc.

SUGAR.

The sugar market has well maintained the steady feeling noted last week. Demand was good, both on local and country account, until the storm interfered with communications, but since that it has been rather quieter. Buyers still show a disposition to anticipate future wants, the temptation of the low prices being too great, and we hear of further round lots of stock leaving the refineries at $3\frac{1}{2}$ c. for standard granulated and $3\frac{1}{4}$ to $3\frac{1}{2}$ c. for No. 2, with yellows $2\frac{5}{8}$ to $3\frac{3}{8}$ c., as to grade. In a jobbing way prices remain the same also. We quote as follows: Standard granulated, $3\frac{3}{4}$ c.; No. 2, $3\frac{1}{2}$ c.; yellows, $2\frac{3}{4}$ to $3\frac{3}{8}$ c., as to quality. German sugar is not moving very freely at present, and jobbers are asking $3\frac{1}{2}$ c. for extra granulated, while No. 2 Berthier is being jobbed out at $3\frac{1}{4}$ c.

SYRUPS.

In a large way there has been rather more activity in domestic syrups during the week, but the jobbing movement has been under more than over the ordinary. The tone of the market is very steady, as shown by sales of round lots at $1\frac{1}{2}$ c to $2\frac{1}{4}$ c per lb. at the factory. We do not hear of anything doing in American, but quote it at 20c and 22c in barrels. For jobbing trade we quote bright domestic $2\frac{1}{2}$ c, and dark $1\frac{3}{4}$ c.

MOLASSES.

The firm tone of the molasses market is maintained, and to secure any fresh supplies buyers if anything have to meet sellers. We do not hear of any large quantity of business, but note the sale of some round lots of Barbadoes at $32\frac{1}{2}$ c and 33c, and there have been some transactions in Porto Rico at 28c and Trinidad at 27c. In a jobbing way prices on Barbadoes are firm at $32\frac{1}{2}$ c and 33c in hogsheads and 36c in barrels and half barrels.

RICE.

There has been a fair business passing in rice, and prices are unchanged. At the mills we quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

The very cold weather has led to a good local jobbing movement in spices, on which prices rule steady. We quote: Penang black pepper, 6 to $7\frac{1}{2}$ c.; white pepper, 10 to $12\frac{1}{2}$ c.; cloves, $7\frac{1}{2}$ to 9c.; cassia, $8\frac{1}{2}$ to 9 $\frac{1}{2}$ c.; nutmegs, 60 to 90c.; and Jamaica ginger, $15\frac{1}{2}$ to $18\frac{1}{2}$ c.

COFFEES.

The scarcity we noted last week and a good enquiry have led to rather firmer values on Maracaibo coffee, which we quote 1c. higher. Jamaica and Rio have changed hands at last week's quotations. We quote: Maracaibo, 22c.; Rio, $18\frac{1}{2}$ to 20c.; Java, 25 to 27c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

TEA.

Until the storm knocked out the railways there was a good country distributive demand for tea, chiefly medium and low grade Japans. Some round lots of Congous have also changed hands at about 10c. We quote: Japans, low grades, $12\frac{1}{2}$ to 14c.; medium, $15\frac{1}{2}$ to 17c.; fine, $18\frac{1}{2}$ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There is no change in the raisin market, which rules quiet and steady, only a small jobbing demand being noted. Prices are un-

This
time
it
is
Goaticook!

Another big fire has occurred and COATICOOK, Que., has suffered severely. MR. S. BACHAND, one of the unfortunate sufferers, was so well pleased with the manner in which his safe preserved its contents, that he has given us his order for another and larger one.

If you want
to be SURE,
get a

Taylor
Safe

TRADE BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

**32 WEST MARKET STREET
TORONTO.**

Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST

**GENERAL FRUIT
Commission Merchants**

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

F. W. FEARMAN

Pork Packer HAMILTON



THE NEWLY DISCOVERED BREAD FERMENT
WARRANTED THE BEST
\$1.00 PER BOX OF 36 PACKAGES
F.O.A.M. YEAST CO., Ltd.
79 Esplanade East, Toronto.

changed on all kinds. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; Sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

Advices from primary markets are firmer on currants, but the fact is not apt to have an appreciable effect on spot values as supplies are ample. In a jobbing way we quote: Filiatras and Provincials, 3½ to 3¾c. in barrels, and 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

Prunes meet a steady jobbing demand at unchanged prices. Bosnias, 4½ to 5c., and Bordeaux, 4c.

Figs are quiet and steady at 5 to 6c., in bags, and 10 to 16c., in boxes.

Dates are as last quoted, and demand is small at 4 to 5c., as to grade.

NUTS.

There is a moderate jobbing trade in nuts, and prices are unchanged. We quote: Tarragona almonds, 12½ to 13c.; filberts, 7½ to 8½c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; Bordeaux ditto, 10c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw; cocoanuts, \$4 to \$5 per 100.

CANNED GOODS.

There is rather more enquiry from jobbers in regard to supplies of canned goods, but the actual movement is small, as retail dealers are only supplying local wants. Round lots of tomatoes, it is claimed, have been offered at 80c., but they were not leading brands. Corn has moved at 90c., and marrowfat peas at the same figure. We quote: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.40 per doz.; tomatoes, 85 to 90c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 90c. per doz.

FISH.

The cold weather has led to a fairly active demand for fish in a small way, but the large supplies on spot still weigh upon the market, both in fresh and pickled fish. Choice brands of No. 1 Nova Scotia herrings have sold at \$4 to \$4.50, and a few small lots of No. 1 Labrador herrings have been placed at \$4.50; No. 2 B. C. salmon have changed hands at \$11 to \$11.50, and No. 2 Labrador at \$13 to \$13.50; No. 2 mackerel have sold at \$12.50; Red sea trout at \$9 to \$10; No. 1 green cod at \$4.25 to \$4.50; No. 2 at \$3, and No. 1 green haddock at \$3. Fresh herrings are in fair supply and selling at 85c. to \$1 per 100 for good medium sized fish. Fresh arrivals of tommycods have sold at \$1 to \$1.25 per bbl.; No. 1 smelts at 5c. per lb.; fresh mackerel at 10c., white fish at 5c., pike at 4c., hallbut at 8 to 9c., haddies at 6c., smoked herrings at 10 to 12c. per box, and bloaters at 90c. to \$1.20.

GREEN FRUIT.

APPLES—There has not been much change in apples, though a rather better demand is to note. We quote: A 1 \$3 to \$4 per bbl., and inferior, \$1 to \$2.

DRIED APPLES—There has been rather

Grocers and General Dealers should not be without

Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot Carload LAKE MANITOBA

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.
Orders Solicited.

BUY MAPLE LEAF BRAND

Hams, Backs, Rolls,
Breakfast Bacon, Shoulders.

..PURE LARD..

Low Prices.

Satisfaction Guaranteed.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,

76-80 Front St. E.

TORONTO.

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings

75 YONGE ST., TORONTO

MONTREAL MARKETS.—Continued.

more enquiry for these and prices are steady at 5 to 5½c.

EVAPORATED APPLES—Sales of these have transpired at 6¼c. in round lots.

ORANGES—Meet a good demand at steady prices. We quote: Floridas, \$4 to \$4.50; Valencias, \$3.75 to \$4.50; Messinas, \$2 to \$2.50.

LEMONS—Are quiet and unchanged at \$2 to \$3 per box.

PINEAPPLES—Small demand but steady at 15 to 25c. each.

CRANBERRIES—Steady and unchanged under a quiet demand. American, \$15 to \$16. per bbl., and Canadian, \$9 to \$10.

GRAPES—Almeria grapes continue scarce and firm at \$6 to \$7 per bbl.

SPANISH ONIONS—Unchanged at \$1 per crate.

COUNTRY PRODUCE.

Eggs—Eggs opened the week stronger and fresh receipts have been well cleaned up, while prices are ½c. higher. We quote: Montreal limed at 13 to 14c.; cold storage at 12 to 13c., and some small lots of strictly new laid sold at 25 to 26c. per doz.

POULTRY—The receipts of poultry have been very light of late, and as the bulk of the stock in commission houses has been cleaned up with little prospect of much more coming forward, and latest advices from the country indicate that supplies have been well shipped out, the season here is considered about over.

HONEY—There is no change in this line, business ruling quiet. We quote 4½ to 5½c. for old extracted, and 7 to 9c. per lb. for new, in tins, and comb honey, 10 to 13c.

BEANS—Quiet and unchanged. Choice hand picked, \$1.30 to \$1.45, and fair to medium, 1.10 to \$1.20 per bag.

HOPS—Dull and prices the same at 6 to 8c., as to grade.

DRESSED HOGS—There is a fair demand for dressed hogs, and prices are unchanged. Car lots change hands at \$5.25, and we quote \$5.50 to \$5.75 in a jobbing way.

POTATOES—The potato market is about steady. Round lots have changed hands at 63c., and we quote 65c. in a jobbing way.

ONIONS—The stock of onions is chiefly controlled by one firm, who are holding for \$2 per bbl. in a jobbing way.

PROVISIONS.

There was no important change in the provision market, business being quiet and principally of a jobbing character at steady prices. We quote: Canadian short cut, heavy, \$14 to \$15; hams, city cured, per lb., \$9 to \$10½; lard, Canadian, in pails, \$9 to \$10; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

FLOUR AND MEAL.

There is some export inquiry for Manitoba flour, and sales are reported of 1,000 sacks on London account for shipment via Boston. On local account a fair trade was done in a small way, but the market, on the whole, was quiet and values showed no change. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The market for feed was active, and a large volume of business was done at firm prices. We quote: Bran, \$16; shorts, \$17; mouillie, \$23 to \$24.

In oatmeal business was slow, and the market rules quiet and steady. We quote: Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

CHEESE AND BUTTER

The cheese market furnishes no distinct evidences of any improvement. In a small way, we understand, some lots of eastern goods have been put through at 9½ to 9¾c., so that this is a fair range, while holders of finest western fall makes want 10c. For summer makes prices shade down from 9¼ to 8¾c. according to quality.

Butter continues precisely the same. The demand is solely restricted to local wants and in this connection only fresh late made butter is wanted. Jobbing parcels of late made creamery sold at 20½c. Monday and western rolls at 14c. Held goods are purely nominal, but prospects on them grow worse every day. In fact, it is doubtful if 15c. could be made on held creamery in a wholesale way, while western dairy is not wanted at all, even at 12c.

ASHES.

Business in ashes continues quiet on account of very light offerings. We quote: First pots, \$4.05 to \$4.10; seconds, \$3.70 to \$3.75, and pearls, \$6.40 per 100 lbs.

MONTREAL TRADE NOTES.

Advices from Patras to brokers in Montreal note an advance of 3d. per cwt. in the price of currants.

Large shipments of eggs across the lines have led to a sharp advance in the price of from 1½ to 2c. per dozen.

Advices from California to A. P. Tippet & Co. cite continued steadiness on California dried fruits of all kinds.

American buyers have taken over five carloads of Canadian onions off this market since our last at \$1.75 to \$1.80.

Western buyers took about 1,000 odd packages of low grade Congou teas off this market during the past eight days.

English advices state that low grade gunpowder teas are advancing on that market, and are now 1½ to 2c. per lb. higher.

There is little or no Maracaibo coffee to be had from first hands, and prices are 1c. per lb. higher, round lots selling at 23c.

A neat and useful advertisement is that sent out by W. R. Wonham & Sons to their patrons this week, consisting of a nice little box of tooth picks.

Large supplies of all staple lines of fish for the Lenten trade are a feature with Laporte, Martin & Co. They call attention to their ad. in this respect.

Sales agents here state that Canadian canners are booking considerable orders in England for Canadian canned apples and lobsters. Canned lobsters in that market have advanced equivalent to 30c. per dozen.

The first samples of Batger's new Seville orange marmalade were received this week by Rose & Laflamme. Buyers should not fail to read up their ad. on these goods in this week's GROCER.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Feb. 13, 1895.

THIS has been a rather quiet week, the great snowstorm at the beginning having something to do with it. It was by far the heaviest of the season. Travelers report a fair business doing on

the road. The grocery business is showing a better standing of the quiet season than some other lines, particularly the book stores, there having been four failures within a short time among the largest dealers. In wholesale grocery houses we have been very clear of financial trouble for some time. There is little change in markets. Tea and coffee are firm. Cream of tartar continues low. Ginger is high and steady. The late advance in oil still holds, and the feeling is strong, particularly in American.

CANNED GOODS—At present the demand is light and prices show no change. Dealers are beginning to ask for prices from brokers, expecting when demand opens, as it soon will, they will in many cases have to buy, and consequently they wish to know what it would cost to replace. We quote: Peas, 90 to 95c.; corn, 95c. to \$1; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; corned beef, 2 lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.55 to \$1.60; peaches, 3-lb. tins, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz. in case, \$5.50; chowder, 2 doz. in case, \$3.50; scallops, 4 doz. in case, \$5.50.

SALT—There is a fair stock held here; prices show no change, there being light demand, and will be till spring. We quote: Coarse, small quantities, 58 to 60c.; factory filled, fine, 90c. to \$1; Canadian, 10 lb. bags, \$2.80 per bbl.; 5 lb. bags, \$3 per bbl.; wood boxes, 20 lbs. 20c. each; 10 lbs., 12c. each.

DRIED FRUIT—At this season the demand is nil. Currants are firm and rather higher. Evaporated apples continue low, though prices are firmer, and goods held cannot be replaced at same price as paid for them. Dried apples, owing to car of Nova Scotia fruit being bought for export, are rather firmer. Holders in Nova Scotia, owing to a demand from both St. John and Halifax, are holding at higher prices. Demand for local trade is light. Prices are: Sultana raisins, 6 to 6½c.; Valencia, new, 4¼ to 4½c.; do, old, 60c. per box; Valencia layers, new, 5¼ to 5½c.; London layers, \$2.25; California loose muscatels, 5½ to 6c.; currants, bbls., 3½ to 3¾c.; cases, 3¾ to 4c.; 1-lb. cartons, 6¾ to 7c.; apples, evaporated, 8 to 8½c.; dried, 5½ to 5¾c.; dates, 4 to 4¼c.; prunes, 5 to 5½c.; figs, 11 to 18c.; cleaned currants, bulk, 6c.

GREEN FRUIT—Apples are light sale and prices continue low. A few are coming forward. Weather keeps too cold for much business. Nuts are quiet; the low price of peanuts causes some demand. We quote: Florida oranges, \$4.50 to \$5; Valencias, \$4 to \$4.50; West Indies, \$4 per bbl.; lemons, \$3 to \$4; Malaga grapes, \$5 to \$6.50 per keg; apples, \$1.75 to \$2.50; pineapples, 20 to 22c. each.

DAIRY PRODUCTS—There is some slight demand for cheese, but buyers are offering but low prices, and movements are light. Stocks are small, but with the dull feeling west and small local demand, buyers do not feel justified in paying holders' prices. The butter feeling is even worse, and sales are hard to make at any price except for extra quality. Even it will not bring full price. Canadian held here is finding little or no sale. A salesman for a local creamery who was here with some two and a half tons extra butter found buyers backward. There is perhaps a little better feeling in eggs, though case eggs continue slow, buyers being afraid of quality. Creamery butter,

Lent Trade - Fish!

Our stock of Fish and Canned Goods
IS NOW COMPLETE.

GREEN COD, of every grade,

HERRINGS, "Labrador" in bbl. and half-bbl.,

HERRINGS, "Cape Breton," bbl. and half-bbl.,

TROUT, Salmon, Etc., Etc.

- ALSO -

Lobsters, Mackerel, Sardines, Salmon, of best known brands. QUALITY GUARANTEED.

Write for prices before you order elsewhere. It will pay you.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

If You Want Genuine

LABRADOR HERRING

Large, Fat, and Bright, send to

STEWART MUNN & CO.

J. F. RAMSAY
Toronto Agent

Board of Trade Building, MONTREAL

Munn, Baine, Johnstone and Rorke
Brands Just Arrived.



MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers. Hamilton. Send for Price List.

The Reason

Why

Our spice trade was over one hundred per cent. larger in '94 than in '93.

The trade is finding out that we are giving the best value in Canada. Not being an exclusively spice house, we are not compelled to get a large profit from spices.

THAT'S THE WHOLE SECRET

The F. F. Dalley Co., Ltd.,
HAMILTON

We want you
to try our
brands.

Wines

Write us
for Prices.

The Ontario Grape Growing
and Wine Mfg. Co.

Box 72. ST. CATHARINES, ONT.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

You'd look a long time

And a long way off to find a more complete and well milled variety of Cereal Foods than we can show you.

Wheat Farina

Is now becoming a large factor in our shipments. It certainly is a delicious breakfast porridge.

E. D. Tilson

Tilsonburg, Ont.

ST. JOHN MARKETS—Continued.

20 to 22c.; dairy, 16 to 18c.; cheese, small quantities, 10½c.; eggs, 17 to 18c.

MOLASSES—Some nice Porto Rico in 40-gallon barrels is being offered in this market, and it finds steady sale. Stocks are light, and price continues firm with higher tendency. A better demand is expected late in the month. Barbadoes, 32c.; Porto Rico, 30 to 31c.; barrels, 32 to 35c.; fancy Porto Rico, 43 to 44c.; Antigua, 30c.; syrups, 30 to 35c.

SUGAR—Local demand from retailers is not large. Wholesale dealers are buying freely, both for present and future delivery, at the low prices. Some are expecting a duty will be placed on sugar, which is somewhat of a factor in the market. Prices are rather firmer. As before noted, the demand for German granulated has fallen off. The condition in which a number of lots arrived did not give satisfaction. Granulated standard, \$3.60 to \$3.75; German, \$3.50 to \$3.60; yellow bright, 3¼ to 3½c.; dark, 3 to 3¼c.; powdered, 5¼ to 6c.; pulverized, 5¼ to 6c.

FISH—Dry fish, particularly cod, are firm, and stocks are not large. Very few frozen herrings arrived during the week. Demand fair; prices show no change. One or two cars of large Newfoundland herring arrived via Halifax by rail. They are about 20c. higher than bay herring, but are much better fish. Frozen cod, smelt and pollock are in good supply. Pickled fish are quiet, but prices are firm. Smoked show no change. Medium codfish, \$3.75 to \$3.85; small, \$3.35; large, \$3.95 to \$4; pollock and haddock, \$1.75; shad, half-bbls., \$5 to \$5.50; Shelburne, No. 1 bbls., \$4 to \$4.15; half-bbls., \$2.40 to \$2.50; Canso, bbls., \$5.25; frozen cod, 2¼c.; pollock, 2c.; herring, 60 to 65c.; smoked herring, 7½ to 8c.

PROVISIONS—Local packers are doing fair trade. Prices are easy, and but small quantities moving. We quote: Clear pork, \$18 to \$18.50; mess, \$15.50 to \$16; plate beef, \$13 to \$14; lard, pure, 9½ to 10c.; compound, 18 to 19c.

FLOUR AND FEED.

Demand is light. Wheat, hard to get. Bran and middlings are higher on account of a number of mills being shut down. Oats are higher. Seed oats are hard to get. Beans are firm and high, but local prices are no higher than in Ontario. Hay is light movement and low. We quote: Manitoba, \$4.30 to \$4.40; best Ontario, \$3.50 to \$3.60; medium, \$3.25 to \$3.50; oatmeal, \$4 to \$4.10; cornmeal, \$2.85 to \$2.95; middlings, on track, \$22 to \$22.50; bran, \$20 \$21; oats, Ontario, 41 to 43; N.B., 37 to 38c.; beans, hand picked, \$1.60 to \$1.65; prime, \$1.50 to \$1.55; hay, on track, \$9.50 to \$10.

ST. JOHN TRADE NOTES.

The following statement comparing exports and imports of January, 1895, with January, 1894, is pleasing. Total imports, 1894, \$189,912, for 1895, \$262,280. Dutiable, 1894, \$100,459; for 1895, \$131,643. Free, 1894, \$89,454; for 1895, \$130,637. Duty collected, 1894, \$45,108; in 1895, \$52,196. Value of exports, 1894, \$118,479; in 1895, \$162,610.

Said a retailer to THE GROCER the other day: "I find your paper improving from week to week. Not the least attractive part of the paper is the advertisements, which, on account of the taste displayed in their make-up, are sure to be read." He made

particular mention of E. D. Tillson. "I read particularly those ads. which, by being changed from time to time, show that the advertiser is alive."

C. & E. MacMichael have received a shipment of F. S. Cleaver's toilet soap, which they are said to be offering low to the trade.

Jardine & Co., finding their wholesale business increasing to such an extent, have decided to retire from the retail business May 1st. They will be much missed from the ranks of our first-class retailers, they having been fifty-seven years in business.

At the last meeting of the Board of Trade, Ald. Waring drew the attention of the Board to the opportunities of increased trade with the West Indies, particularly referring to St. Kitts, which, he said, with better communication, would yield a large and profitable trade.

Canned finnan haddies are a luxury about which a great many do not know, but they are selling. Northrup & Co., agents for the brand of "Golden" finnan, haddie report an increasing demand.

Canned clams, clam chowder and scallops, which are also products of these Lower Provinces, are growing in popularity. Theo. H. Estabrooks is agent for Connor Bros.' brands of these goods.

A retailer said to THE GROCER the other day that a daily paper should not give wholesale prices. This, he said, was information which should not go to the consumer, and the retailer should take a trade paper. He thought the Board of Trade should take action in this matter.

Thos. L. Bourke, wholesale liquor dealer, having purchased the building at present occupied by Schofield Bros., wholesale dealers in paper and bags, will move there on May 1.

F. L. Hodgson & Co. intend starting a wholesale business in Woodstock.

A creamery is to be built at Bass River by the Kent Dairy Co.

Northrup & Co. are offering their customers a special tea called "O. K." blend. It is said to be pronounced by judges what the name implies, "O. K."

PERSONAL MENTION.

A. Hutcheson, of the St. Lawrence Starch Co., spent the week in Montreal, calling on the trade with Mr. Thomson, his local representative.

J. Cameron, representing the J. B. McLean Publishing Co., Toronto, was in town on Monday and paid The Journal a call.—Journal, Gananoque.

Major J. D. Hay, of Davidson & Hay, was snowed up for four days last week in a train near Oswego, N.Y. The passengers were without food for 30 hours.

Wm. Jameson, who for a number of years has been connected with D. Gunn, Flavell & Co., Toronto, is about to take charge of a large packing house in Winnipeg. On Thursday last he was presented with a handsome gold watch and chain by his fellow employees.

Mr. C. E. Marquis, formerly of Dickey & Marquis, Pickering, was in Toronto Wednesday. He was on his way to Ripley, where, with his brother W. J., he will in future carry on business as a general merchant

under the style of Marquis Bros. On Thursday night Mr. Marquis and his wife were presented by some of the citizens of Pickering with a nice chair each. The business in Pickering will, as THE GROCER has already stated, be carried on by Mr. Dickie under the style of J. Dickie & Co.

Manager Massie, of J. W. Lang & Co.'s sample room, saw a robin on Friday last, the day of the big blizzard. The bird was perched on an ash box in St. Patrick street, and, judging from the manner in which it was doubling itself up, evidently regretted that it had left its southern home.

**Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

THE BELL CIGAR CO.

St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

GROCERS

Are you selling

**Golden . . .
Finnan Haddies ?**

IF NOT, WHY NOT ?

Your wholesaler can supply you.

NORTHROP & CO.

AGENTS

ST. JOHN, N.B.

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**

(LIMITED.)
 Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
 & Pickling Co.**
 CHATHAM, ONT.

We Are In It,

And, better still, we set the pace. Your wholesale grocer will acknowledge this, and the consumer realize it.

BOULTERS' LION BRAND

CANNED GOODS

Have Come to Stay

EVERY CAN

Fully Guaranteed or Money Refunded

FACTORIES

Pictou, Toronto and Demorestville.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
 PORT DOVER, ONT.

Ask Your Wholesaler

For



Brand

Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

JAMS AND JELLIES

Raspberry,
 Strawberry,
 Peach,
 Plum,
 Gooseberry,
 Apricot,
 Red Currant,
 Black Currant.

Red Currant,
 Pineapple,
 Peach,
 Raspberry,
 Strawberry,
 Plum,
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.

ST. CATHARINES, ONT.



Here It Is

**EPICURE
 TOMATO
 CATSUP**

Sold by all wholesalers,
 and manufactured by

**Delhi
 Canning
 Co.**

DELHI, ONT.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Feb. 14, 1895

THE heavy snowstorm of the past few days has completely paralyzed business all over Nova Scotia. There is virtually little or nothing doing outside the city. Some orders in groceries remain unfilled, as dealers decline to run the risk of sending out goods to run the gauntlet of the storms. A distributing feature of the week is the suspension of the wholesale commission house of Lawson, Harrington & Co. The firm is one of the oldest in the city and their suspension is learned with deep regret in commercial circles generally. They report considerable losses recently in flour, etc., and were creditors of L. & E. Hart, of Guysboro', who assigned a few days ago to the extent of nearly \$7,000. The assignment has not yet been placed on record, but the liabilities are believed to be about \$50,000.

BREADSTUFFS—We hear of no further decline in the price of breadstuffs at any point, although a cut of 10c. is reported by one miller. He evidently cut the price too low, and his favored brand of flour soon became oversold, wheat being scarce, unless millers are willing to pay an advance. There is no further change to note in cornmeal or oatmeal, in fact, no noticeable change in anything in this line. Quotations are: Hungarian patents, Manitobas, \$4.50 to \$4.60; Manitoba strong bakers', \$4.40 to \$4.50; Canadian pastry, \$3.60 to \$3.70; 75 per cent. rolled patent, \$3.55 to \$3.65; 80 per cent. \$3.40 to \$3.50; 90 per cent. \$3.25 to \$3.35; straights, \$3.10 to \$3.20; superior extra patent, \$3 to \$3.10; cornmeal, American KD, \$3.20 to \$3.30; Halifax ground, do. \$3.10 to \$3.20; oatmeal, standard, \$4 to \$4.10; pot barley, \$3.90 to \$4.10.

SUGAR—The sugar market remains quiet, with quotations remaining at: Porto Rico, in hogsheads, 3c.; refined cut loaf, 5c.; granulated, 3½c.; standard "A," 3½c.; extra white "C," 3½c.; standard yellow "C," 3½c.; yellow extra "C," 2½ to 3c.

MOLASSES—Two small lots of Barbadoes and Demerara molasses have been received, but prices remain unchanged. We quote: Antigua, none; Porto Rico, 35c.; Trinidad, none; Barbadoes, 34c.; Demerara, "M R" brand, 39c.; ditto (B) "D" brand, 45c.

BUTTER AND CHEESE—Up to the time of the financial crash in Newfoundland a good market was found there for butter. That market we do not enjoy now, and that adds greatly to the general dullness in this line. A further decline of ½c. is announced. Good Canadian rolls are offered here at 15c. There are large stocks and no demand. Good creamery is worth 19 to 21½c. Cheese remains quiet at: September, 11½c.; early, 10½ to 11c.

PROVISIONS—The last lot of Canadian beef received turned out very well. Two more carloads are on the way here. Fair Canadian is offered at \$6.75 and good at \$7. Mutton is scarce, frozen stock bringing 7c. There is very little lamb or veal offering. Frozen stocks of the latter are worth 6c. The market is well supplied with Canadian and native turkeys, which sell from 12 to 13c. Dressed hogs are quoted at 5½c.

FISH STUFFS—The steamer Baracoa is due from New York to load fish for Port au Prince, shipped by Mr. Butler. She will take a cargo valued at \$23,000. Apart from

this the market is featureless, and quotations remain unchanged. Dry cod from vessel: Shore, prime, \$3.25 to \$3.75; bank cod, \$3 to \$3.10; large bank cod, \$4; Bay of Islands, No. 1 split herrings, \$2.25; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

GREEN FRUIT—Owing to the severity of the weather only stocks enough to supply the city trade are being handled. Valencia oranges are quoted at \$4 and \$6. Some nice Jamaicas have been received. Apples are plentiful and very cheap. Lemons are worth \$3.

EGGS—The egg market is dull. Good fresh stock is selling for 18c. There is an abundance of store stock for which there is no demand.

HALIFAX MARKET NOTES.

Mr. Fred. Ward has been admitted a member of the firm of J. P. Mott & Co., dealers in soaps, spices, etc.

Advices received from the Controller of Customs are to the effect that the obnoxious Customs regulation in reference to the publication of imports and exports has been rescinded. The old rule is again in force.

The goods, furniture, etc., in the ware-rooms and offices of P. M. Jenkins & Co., commission merchants, have been sold at auction under a warrant of distress for rent. Nearly 200 cases of canned goods went very low. Jenkins is in Boston.

The annual meeting of the shareholders of the People's Bank of Halifax was held on Tuesday. The net profits for the year amounted to \$70,029.21, to which has to be added the balance of \$15,821.82 brought forward from January, making in all \$85,851.03.

THE QUESTION OF HELP.

As there are two sides to a question, so are there two ways of doing one's duty, and although there is room for argument regarding the former, there can be none regarding the latter, says an exchange. The only way to do one's duty is to do it rightly.

The great trouble with the notion clerks to-day, and too frequently with many a buyer and manager also, is that instead of doing their work—work that they are hired to do—in a pleasant and willing manner, they are all trying to see how little they can do. "Do with your might what your hands find to do," would be a good motto to be placed so that every employe would be constantly reminded of it; but the great trouble lies in the fact that salespeople are wilfully careless, wasting most valuable time that is or should be money to their employer.

It is strange with what an unwilling spirit the majority of salespeople wait on customers, especially in the larger stores—stores where every convenience is provided for their benefit through the kindness of their employers. This thoughtfulness for their welfare they repay by neglecting their employer's interests, a neglect that in many instances is fatal with a customer, who frequently judges a store by the treatment she receives from the individual clerk.

This entire trouble with the employes seems to originate in a sort of a don't-care feeling that has become a disease in many stores—a disease which has become epidemic, spreading with alarming rapidity throughout the large retail centres. That it has reached its present proportions is to a great extent the fault of the managers, who,

disliking to make changes and perhaps fearing to jump from the frying pan into the fire, have been wilfully blind to the carelessness with which salespeople wait upon trade.

In recent conversations on this important point many managers acknowledged the existence of the evil and the results that must necessarily follow. Yet they appear to be indifferent and allow customers to stand patiently or impatiently waiting to be served, while the clerks talk with each other, rather than call them, for when called they come in such a reluctant manner as often disgusts a customer and causes her to mentally vow that she will never go into that store again.

This trouble exists to a greater or less extent in all dry goods stores, and as there is no disease without a remedy, if it can only be found, so there must be some way to remedy this. Many a manager will say, "I know that this trouble exists, but the salespeople are all alike, and if I discharge all my help the next lot will be just as bad, or rather worse, for in addition, they will be green and have to be broken in."

There is a great deal of truth in this, and it is a good excuse for one who believes in the adage, "of two evils choose the least." For the live manager, however, who says, "of two evils choose neither, but rather seek the good," there must be a better solution of the question. In order to cure a disease an experienced physician always strives to get at the root of the evil, and this whole trouble has its foundation in a distaste for work, from which springs that don't-care, drifting sort of disposition whose only thought is to get through the day with the least work possible.

There is hardly a notion department but what has at least one good clerk who can always be depended upon, whose section always looks clean and inviting and who is always a favorite with customers. This kind of clerk is far too scarce, and many a manager often says, "If they were only all like that, what a difference it would make in the department!" It would indeed, and it should be the aim of every manager to strive to have them "all like that." The reason why such a clerk raises himself above the others is because she loves the work. That is the great secret of success in any field.

Too few, alas! are there who have this love of work born in them. It is possible, however, to cultivate this love, easy, in fact, with those, unfortunately far too few, who have a conscientious sense of duty.

The fact is, too few managers take interest enough in this question to strive to cultivate a love of work. Too many only scold because a thing is not done, or if done, done in such a way as to meet with their disapproval, instead of striving to establish a system of doing work and creating a spirit in the performance of the same that will cause everything to be properly done through a love of the doing.

The majority of salespeople to-day are not naturally cross and discourteous, but, to use a plain term, and one that they will probably resent, simply lazy, which is something far worse. Much tact and patience on the part of the manager is required to handle such help, and still more tact and patience to get them out of the old ruts into which they have fallen. Precept is good, but example is far better, and it is only by the hardest kind of work that a lazy, careless set of clerks can be transformed into a brisk, business-like and model staff of co-workers.

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

Manufactured by

Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

— ALSO —

VALENCIA SHELLED ALMONDS

It will pay you to get our prices before
you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Bee Brand Teas

Are grown on the

Finest Virgin Soil.

Prepared, Packed, and Shipped

Direct from the Gardens

Warren Bros. & Boomer

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.
Wonderful 12 oz. pressed cake,
100 in box.
Our Own Electric 8 oz. cake,
100 in box.
Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

SPECIAL OFFER.

We will ship during balance of February
100 lbs. of "Your Own Special Blended
Tea," for \$20 cash, remitted with order. We
guarantee this blend to be worth \$25, and
as good as usually sold at \$30. Try it—
Money refunded, if it does not please, on
receipt of tea. Freight paid.

LUMSDEN BROS.

HAMILTON, ONT.

Hold your trade by selling Jersey Cream Baking
Powder—best in Canada.

Lytle's



JAMS
JELLIES
SAUCES
CATSUPS
ETC.

Best goods in the market.
Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

McAlpin.. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current...

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

Valencia Raisins

ARGUIMBAU

A shipment of selected and off-stalk
now in store.

PERKINS, INCE & Co.

TORONTO.

WE ARE OFFERING

SOME EXCELLENT VALUES IN

Ceylon AND Indian Teas

From 15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England

The Largest Preservers of Fish In the World, have much pleasure in calling attention to their celebrated

Fresh Herrings, Kippered Herrings,
Bloaters, Scotch Findon Haddocks,
Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

REPORT OF THE CANADIAN FISHERY COMMISSIONERS

(MR. W. G. GUNN, WALKERTON, ONT., AND M. G. MCLEOD, NEWHAVEN.)

Through a letter of introduction procured for us by the High Commissioner in London, we were courteously shown thro' Messrs. MACONOCHIE BROTHERS' CANNERY, IN SCOTLAND, where some 400 hands are employed. This establishment uses up an immense quantity of Herrings, all of the very best quality. The greatest care is exercised in the selection of these fish; they are put up in 1-lb. tins; Herrings put up this way are very delicious, many people preferring them to canned salmon. The girls who clean these Herrings and put them up do their work very rapidly. The Herrings canned at this establishment are sold in Great Britain, exported to the East Indies, Australia, and the Cape. After we had gone over the establishment in question, we were treated to the contents of a can of Herrings, and can truly testify that we never before tasted anything in the Herring line so delicious and fine flavored.

MACONOCHIE'S

Jams, Marmalade, Tart Fruits, Pates,
Camp Pies, Potted Meats, Bloater Paste,
Jelly Squares, Pickles, Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

“LOOK
HERE”

Swire
JAVA AND
MOCHA
**Crushed
Coffee**
Put up in Gallon Milk Pails.
Our Travelers are Showing Samples.
Drop a Card to us if you don't see them.

PURE GOLD MFG. CO.
TORONTO

THE ADVANCES IN WOOL.

FOR some time past large quantities of Canadian fleece wool have been disposed of in the American market, and as the supply has rapidly diminished, just so rapidly has the price paid increased. Now, the Canadian market is reported entirely cleared of Canadian fleece, and with this report has come a further jump of from $1\frac{1}{2}$ to $2\frac{1}{2}$ cents in the market price.

A review of the course of the wool trade during the past year has been, strange to say, in favor both of Canadian growers and Canadian manufacturers. This, at first sight, may seem to be a contradiction in terms, but an explanation is easy. It is simply this: Fleece combing wools have gone up in price, and pulled wools have gone down. Fleece combing wools are grown in Canada and exported; pulled wools are imported for the manufacture of domestic knitted goods, etc.

Fleece combing wools have gone up in price on the Canadian market on account of free entry into the United States, and because the worsted manufacturers of that country find that Canada's long clipped wool just suits them. They use this wool for the manufacture of yarn, braid, serges, dress goods etc. Some Canadian manufacturers have sold large stocks of Canadian fleece during the past six months, and bought United States pulled wool with the proceeds, the exchange being profitable,

and the pulled wool more suitable for certain classes of manufacturing.

A glance at the course of the markets during the past few months is interesting. On Jan. 18 the prices stood:

Fleece, combing...	17 to 18	cts. per lb.
“ clothing...	20 to 20	“ “ “
Pulled combing...	17 to 18	“ “ “
“ super.....	20 to 22	“ “ “
“ extra.....	24 to 26½	“ “ “

Prices were about average, and fleece and pulled combing, the two classes we have been discussing, were about the same price.

On May 31, 1894 prices were as follows:

Fleece, combing...	15 to 16	cts. per lb.
“ clothing...	18 to 20	“ “ “
Pulled combing...	16 to 17	“ “ “
“ super.....	17 to 19	“ “ “
“ extra.....	21 to 22	“ “ “

Here it will be noticed that pulled combing was even higher than fleece, as the change in the United States tariff was not definitely settled. This change took place in August, and the result was not fully apparent until late in the year.

Now look at the prices on Dec. 6, 1894:

Fleece, combing...	17 to 18	cts. per lb.
“ clothing...	18 to 20	“ “ “
Pulled combing...	15 to 16	“ “ “
“ super.....	17 to 19	“ “ “
“ extra.....	21 to 22	“ “ “

Here the price of pulled combing is two cents lower than fleece combing.

Since the last-named date, prices have gone up all round from $1\frac{1}{2}$ to $2\frac{1}{2}$ c., but Canadian fleece still maintains the advantage over American pulled combing.

CREDIT IN BUSINESS.

C. E. C., Dorchester, writes: “How many retailers in the Dominion have failed in the last 10 years, resulting directly or indirectly from the credit system?”

Remarks: It is impossible to fully answer this question. In the first place the commercial rating agencies, from whom alone any such information is obtainable, in recording the causes of failures, have not separated the disasters in the retail from those in the wholesale world. In the second place, even these records extend back only ten years. According to Bradstreet's, in 1891 the percentage of failures in Canada due directly to injudicious credit was 1.7 per cent.; in 1892—.8 per cent.; in 1893—1 per cent., and 1894—.7 per cent. In these four years respectively the total number of failures in Canada was 1,846, 1,682, 1,781 and 1,873. The number of failures due directly to injudicious credit was therefore 31 in 1891; 13 in 1892; 18 in 1893, and 13 in 1894. As the question as to how many failures result “indirectly” from the credit system covers so wide a ground, it is impossible to even approximately answer it.

EDITOR GROCER.



**SURPRISE
SOAP**

is a high grade laundry soap, made of the best selected material, without adulteration.

It is scientifically combined and every process carefully gone through with.

Our claim that it is the best soap on the market is shown to be true by its universal sale throughout Canada—by far exceeding the sale of any other soap.

THE ST. CROIX SOAP MFG. CO.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

ST. STEPHEN, N.B.

RAISE THE BUTTER INDUSTRY.

THE statement made by Professor Robertson at Toronto the other day that the Dominion Government had under consideration a proposition to advance 20c. per lb. on late winter-made creamery butter from the 1st of January to the 31st of March was corroborated by the Minister of Agriculture himself in Montreal this week.

Addressing a gathering of creamery men, the Hon. Mr. Angers said that the Government had made up its mind on the point provided that the proposition was acceptable to the factorymen.

It may be possible that this proposition of the Government to advance 20c. per lb. on all fine fresh winter creamery, delivered at certain points for export, will tend to relieve the congestion of the market, but we doubt it.

The weight that is now pressing upon the market is not the late made winter creamery, but the stock of summer goods that has been carried on speculation in cold store.

There is neither any local nor export demand for the latter stock. The local demand is all for late made winter creamery, which at present is jobbing out at 20½c., and if the Government offers 20c. per lb. it is quite likely that local jobbers at the large markets in Canada will offer more and get this late

made butter, for it is the only kind they can sell. The usefulness and practicability of the advance, therefore, are doubtful.

The secret of our depressed butter market this year can be traced to different sources. First, the holding of our butter for three months on speculation, and then the fact that a large quantity of old butter had been carried over in England in previous seasons, and was weighing on the market.

The only way to secure an increased consumption of Canadian butter in England is to show the English consumer that we can make fresh butter by shipping it to him in that condition. THE GROCER has taken this stand before and is pleased to note that the butter makers are coming around to its view of the case.

During the past fortnight there have been several conventions held in Quebec of butter makers, who unanimously decided that something had to be done to revive our butter industry. To do this they admitted that it was urgently necessary to get the butter before the English consumer fresh. To do this, it is proposed that the Provincial Governments in Ontario and Quebec shall each vote a bonus of \$20,000, or about 1 cent per lb., to the creamery industry, to be paid to such factorymen as will agree to ship butter either weekly or fortnightly to the English market.

The Quebec Government officials have taken a favorable view of the proposition,

and the Federal Government, through the Minister of Agriculture, have promised that if there is butter to ship they will see that there is cold storage for it here and in transport, both on the railways and steamships, and on the other side, so that it will reach the English consumer fresh.

If this can be done, and the fact proved to the Britisher that our butter is fully the equal of any other when fresh, there is no reason why Canada should not have a slice of the market of £13,000,000, of which little Denmark supplies £6,000,000 worth, against our miserable £190,000 worth.

A TURN IN THE EGG MARKET.

The price of eggs had a sharp advance in Montreal on Tuesday last, jumping over 1½ to 2c. to 25 to 26c. per dozen on fresh, and 13½ to 14½c. on limed stock.

Considering the tendency of the market during the past eight days, the surprise is not that this advance should have taken place, but that it should not have come sooner.

During the past eight or ten days a large quantity of held eggs have been taken off the Montreal market to the United States. Western men who held large lines of consigned stock in warehouse there instructed their agents to forward them to New York or Boston, as the case might be, where they

ST. LAWRENCE

Corn Starch

**Increases in Sales DAILY
WORTHILY**

struck a rising market, and did remarkably well.

The result is that the market has been almost cleaned up of eggs, and at the date of writing sellers will not dispose of any large line of stock, as they fear that they may lose something by doing so.

This turn in the egg market was badly needed, for what with depression in cheese, butter and eggs, the produce dealer's lot has not been a very happy one this season.

REPLY FROM PROF. ROBERTSON.

Editor GROCER,—I need not remark that I have no taste for writing letters to the press merely for the sake of having the last word, or unless there be some good end to serve by what I have to say.

The article in THE CANADIAN GROCER of Feb. 8th. is wholly in error when it says: "What we do assert, and what the Professor's letter in The Gazette bears out, is that he advises manufacturers to store and hold their butter until the fall." If any such a meaning has been taken from my language or from my course of action, then, I have been misunderstood. I have stated the fact that the creamery butter made in Canada during June and July is nearly always held by somebody until August, or later. My advice to the manufacturers of butter and the handlers of it has been, that if butter is to be

held, cold storage accommodation should be provided, where it may be held so that the quality will not be injured. The cold storage accommodation and facilities which it is proposed to provide will be equally available and beneficial to the farmers, the manufacturers and the butter buyers.

The great point to be sought by Canadian manufacturers and shippers of butter is to put the Canadian butter on the English market in such a condition as to its quality that it will command the highest price which is being paid for any butter at the time when it reaches the market there for consumption.

The falling off in the price and value of creamery butter, which was purchased during the summer of 1894 at from 19 to 20c. per pound, has not been owing to a depreciation in the general price for fine butter as much as to deterioration in the quality of butter from the want of the cold storage accommodation for which I have been agitating.

The statement about the price for Danish and Irish butter in THE GROCER is inaccurate. Instead of the season of production being past its flush, with a decreasing output from July and August onwards, the opposite is the case, as the Danish farmers have studied to produce their butter in largest quantity from September onwards, when the weather is cool for shipment and the

general market price in Great Britain is higher than during the hot weather of summer.

J. W. ROBERTSON,
Dairy Commissioner.

Ottawa, Feb. 11, 1895.

W. C. Robson, of Lindsay, was in Toronto Wednesday on his usual purchasing trip.

Wm. Laidlaw, general merchant and Mayor of Durham, was in Toronto Wednesday.

A meeting of the business men of Port Hope was held Monday night, in response to a call from the Mayor, to consider the Trinity College School fire. Resolutions offering assistance were passed, and the Council was recommended to make a grant of \$1,000 towards the rent of a temporary building for school purposes.

ESTABLISHED 1850.

OUR STOCKS OF SEEDS are now complete for the Spring trade, and we shall be pleased to quote prices to dealers and furnish samples when required.

CLOVER SEEDS

Medium Red, Mammoth Red, Alsike, Lucerne, White, Scarlet, and Yellow.

GRASS SEEDS

Timothy, Orchard, Blue, Red Top, Lawn, Hungarian, and Millet.

SEED CORN

Red and White Cob, Compton's and Longfellow, and all the leading varieties for fodder and ensilage.

Full assortments of agricultural and garden Seeds for the trade. Write for our Catalogue.

JOHN A. BRUCE & CO.

WHOLESALE SEED MERCHANTS,
HAMILTON, ONT.

**Beware
of
Imitations**

**GOLD MEDAL
BAKING POWDER**

In 5 and 10 cent packages.

G. F. Marter & Son

Phoenix
Mills

TORONTO

Gold Medal Baking Powder has become the most popular package Baking Powder in the market. Its quality is unsurpassed.

GOOD ROADS ASSOCIATION.

ABOUT 150 delegates were present when the second annual convention of the Good Roads Association was opened in Toronto on Thursday last, with President Andrew Patullo, of Woodstock, in the chair.

In his opening address Mr. Putullo noted that though the association was only a year old, during the last few months the objects of the organization had been brought before the people of the province by the distribution of 20,000 pamphlets bearing on the subject, and by means of addresses of speakers sent out to the various meetings of the Farmers' Institutes.

Lieutenant-Governor Kirkpatrick and Hon. Mr. Dryden, Minister of Agriculture, addressed the convention briefly. Both dwelt on the unsatisfactory results obtained from the present system of statute labor, and expressed themselves as in favor of the appointment of permanent and properly qualified overseers for the improvement of roads in the various districts.

Prof. Robertson, of the Dominion Experimental Farm, spoke of the necessity of good roads in connection with the dairy industry, and Mr. A. W. Campbell, city engineer of St. Thomas, Ont., read an interesting paper on the question.

A. F. Wood, ex-M.P.P., Hastings, read one of the best papers given before the association. In the county of Hastings there are three hundred miles of first-class roads. The cost per mile he put at \$2,000, with maintenance at \$40 per mile per annum. The cost to the county is \$12,000 per annum, and the roads are free. The work is done under a road superintendent and gangs of expert roadmakers. A committee of the County Council superintends the work. The expense is saved twice over annually to the farmers owing to the lessening of the cost of marketing produce.

At Friday's session the thanks of the association were tendered to the Hon. Mr. Dryden, Minister of Agriculture, for the service rendered the Good Roads Association in having 20,000 copies of reports printed last year, and requesting him to have printed an increased number of this year's proceedings.

The directors for the year were instructed to send out circulars to the various municipal councils of the province, to the agricultural associations of various kinds, the boards of trade and other representative bodies, to local Good Roads associations, and for submission to public meetings of ratepayers, to ascertain what public opinion is on the subject of road improvement and the laws relating thereto.

These officers were elected for the ensuing year: President, A. Patullo, Woodstock; first vice-president, J. F. Bear, Black Creek; second vice-president, A. W. Camp-

bell, St. Thomas; sec.-treas., K. W. McKay, St. Thomas; executive committee—A. Mahon, Aberfoyle; J. Sheppard, Queenston; Alan Macdougall, C.E., Toronto; J. C. Judd, Morton; M. Kennedy (Mayor) Owen Sound; W. F. Campbell, Brantford; J. H. Wooley, Simcoe; Robt. Jelly, Jellyby, E. Kidd, and N. Gower.

SITUATION VACANT.

THE SUBSCRIBER HAVING SOME GOOD agencies, wants a pushing man to join him in the commission and manufacturers' agency business, traveling grocery salesman preferred. Must have \$1,500 to \$2,000 capital. Correspondence strictly private. Address Agent, P. O. Box, 1014, Winnipeg, Man.



ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. **THE ROYAL DANDELION COFFEE CO.**

Henry J. Kelghley, Manager,
468 King st West. Telephone 1610.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

NEW YEAR ! NEW YEAR !!

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. **Write for Quotations.**

W. A. McCLEAN & CO.
Pork Packers - Owen Sound



British
Columbia
Salmon

"INVERNESS"

BRAND

Turner, Beeton & Co.
VICTORIA, B.G.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

Molasses

Barbados

Cuba

Porto Rico

English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

BROOKLYN, N. Y.

No. 96 Wall Street

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.

J. Hunter White, St. John.

L. H. Dobbin, Montreal.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

RICHARD PEARCE, groceries and provisions, Hamilton, Ont., has assigned to David Blackley.

A. W. Larder, grocer, Halifax, N.S., has assigned.

Thos. A. Langlois, grocer, Montreal, has assigned.

Hubert Paradis, matchmaker, Levis, Que., has assigned.

L. P. Marchand, general store, St. Tite, Que., has assigned.

B. Leclair & Co., general store, Napierville, Que., have assigned.

Carlin & Lake, general store, Golden, B.C., have obtained on extension.

Z. Guimond, sr., general store, Cap St. Ignace, Que., is asking an extension.

The creditors of R. Dunsheath, grocer, Beaverton, have been called together.

B. G. Evans, general store, Woodville, Ont., has assigned to Jas. W. Woods

W. E. Vanvelsor, general store, Calton, Ont., has assigned to Wm. Warwick.

T. Johnston, crockery, Picton, Ont., has assigned to E. R. C. Clarkson, Toronto.

Jno. Fraser, general store, Lefroy, Ont., has assigned to W. A. Campbell, Toronto.

James R. Nicholls, general store, Millbank, Ont., has assigned to W. B. Freeborn.

Lawson, Harrington & Co., flour, Halifax, N.S., have suspended. Liabilities \$50,000.

John Allard, grocer, etc., North Bay, Ont., is offering to compromise at 50c. on the dollar.

A. B. Prieur, general store, Coteau Landing, Que., has compromised at 35c. on the dollar.

There is a demand of assignment in the case of Octave F. Poitras, wholesale flour, Quebec, Que.

Hoover Bros., general store, Hamilton, Ont., have assigned to W. S. Duffield, Hamilton.

Edouard Morin, grocer, St. Hyacinthe, Que., is offering to compromise at 70c. on the dollar.

J. McD. Hains has been appointed curator of the general store of G. F. Lawrence, Buckingham, Que.

C. W. Ross & Co., general store, Harbor Grace, Newfoundland, have compromised at 50 cents on the dollar.

John Munn & Co., general store, etc, Harbor Grace, Newfoundland, are offering to compromise at 40 cents on the dollar.

Bilodeau & Renaud have been appointed curators of the estate of J. B. Lavallee, general store, St. Germain de Grantham, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

P. Nace & Sons, grocers, St. John, N. B., have dissolved.

E. & C. L. Robicheau, fish, Shipegau, N. B., have dissolved.

Boulanger & Co., hay and grain, Louisville, Que., have dissolved.

The Standard Oil and Gas Company, of Essex, (Ltd.), has obtained a charter.

Rogers & Morris, oil manufacturers, Ottawa, are asking for incorporation.

Charette & Cheney, have started a general store and sawmill at South Indian, Ont.

Nadeau & Fils, hay, grain, etc., Ste. Marie de Monnoir, Que., have dissolved partnership.

H. C. Dickens & Son, confectionery, etc., Belleville, Ont., have dissolved. Ed. F. Dickens continues.

The Hupwell Primary Battery Co., of Ontario, has been incorporated with a capital stock of \$45,000.

Wm. H. Hayward has been admitted as a partner in the firm of L. White & Co., produce, Victoria, B.C.

The Henderson Cycle and Manufacturing Co., of Brantford, has been incorporated with a capital of \$24,000.

Gilbert & Euclide Martin have been registered proprietors of Martin, Gilbert & Co., general agents, Montreal, Que.

A co-partnership has been registered between Arthur M. and Rupert W. Boutilier as A. M. Boutilier & Co., grocers, Halifax, N. S.

J. B. Peloquin & Co., general store, Sault au Recllet, Que., have dissolved. Antoine Peloquin has been registered proprietor of A. Peloquin & Co.

An application for a charter by letters patent is being made by Mr. Geo. Alexander, of Calgary, barrister, Mr. Henry Bruen Alexander, of Calgary, and Mr. Alfred George Renshaw, Sir John Charles Ready Colomb, K.C.M.G., and Mr. George Blundell Longstaff, all of London, England, who, with a capital stock of \$32,000, propose to embark upon a general ranching, real estate, mining, steamboat, telephone, and hotel business.

SALES MADE AND PENDING.

The grocery stock of Octave Vezina has been sold.

The stock of S. Beauchamp, crockery, Montreal, is to be sold.

The effects of T. C. Goderre, grocer, Montreal, have been sold.

The grocery stock of J. H. Price, St. Thomas, Ont., has been sold.

The general stock of Durno & Co., Acton, Ont., is to be sold at auction.

Agnes Schumacher, grocer, etc., Paisley, has sold out to Mrs. Willets.

The tea stock of A. Guerette, Levis, Que., has been advertised for sale.

Barker & Yerxa, grocers, Fredericton, N.B., have sold out to W. A. Gibson.

G. H. Cattle & Co., general store, Wycombe, Ont., have sold out to J. Pickersgill.

The stock of Stuebing Bros., grocers, etc., Berlin, Ont., is advertised for sale by tender.

The grocery stock of W. R. Watson, Woodstock, has been advertised for sale by auction.

The fruit stock of Jos. F. Desjardins, Montreal, was last week advertised for sale by tender.

The general stock of Job Dufour, Chicoutimi, Que., is to be sold by auction on Feb. 20.

The grocery stock of John W. McKeen, Montreal, is to be sold by the bailiff on Feb. 18.

The estate of E. E. Hallahan, grocer, Spring Hill, N.S., is advertised for sale by tender.

The grocery stock of David Perry, Canning, N.S., has been sold to W. R. & A. Potter.

The crockery and fancy goods stock of J. W. Cathcart & Co., Leamington, Ont., has been sold.

The estate of A. C. McKinnon, general store, Spring Hill, N.S., is advertised for sale by tender.

The assets of F. R. Cole & Co., coal oil and lamps, Montreal, are to be sold by auction on Feb. 18.

The wholesale and retail stock of L. G. Thouin, grocer, Montreal, has been sold at 70 cents on the dollar.

The offer of O. Fadette, general store, St. Narcisse, Que., to compromise, has been refused. The estate is to be sold.

The stocks, etc., of Powell & Co., bankrupt stock dealers, Barrie and Elmvalle, Ont., have been advertised to be sold by auction.

CHANGES.

W. Nash is starting a general store at Morrisburg, Ont.

Jas. C. Holland is starting a grocery and crockery business at Montreal.

C. H. Keith, general store, Pettcodiac, N.B., has been succeeded by Murray B. Keith.

Azelie Choquet, wife of Louis G. Thouin, has been registered proprietress of the wholesale and retail grocery business of L. G. Thouin.

DEATHS.

Thomas Reed, grocer, Toronto, is dead.

James Brophy, grocer, Fairville, N.B., is dead.

FIRES.

James Wigle, grocer, Kingsville, Ont., has been burned out.

The wholesale tea stock of Kearney Bros., Montreal, has been injured by smoke. Insured.

The wholesale smallwares stock of R. K. Holland & Co., Montreal, has been damaged by water and smoke. Insured.

“SILICO”

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

THE SUCCESSFUL GROCER.

Do you want to be a "two-for-five" grocer? asks Artemus Ward in The American Grocer. It is not thought to be the most honorable kind of business. "Two-for-five" buyers, from the woman who wants two seats for five cents in the street cars and will not move up to accommodate others, on to the "two for-five" cakes of soap, are not first-class, substantial customers. The successful grocer is the one who supplies good goods at fair prices, and who conducts his business independently.

Now, I know full well that the majority of the readers of this paper know more about some of these points than I do, but that leads me to another class, substantial customers. The successful class feel that they know all about the business themselves, that they do not need the advice of the trade paper, that it is no benefit to them to have the greenhorns of the business educated. These are great fallacies. The discussing of subjects on which they are fully informed keeps their minds active in the work. The professor of mathematics in the great college does not scorn the practice which comes to him in talking about or teaching the lesser arithmetic to the junior classes. The fencer finds practice even with half-trained opponents. When the successful grocer thinks he has no interest in the elevation of the lower half of the trade, he errs more than ever. The elevation of an entire class elevates every member of it; commercial life is made more honorable, or more secure, or more successful as a whole; it is not only the weak ones who gain the benefit—the strong ones gain still more strength.

THE GREAT SOAP CASE.

(From the Bowmanville News.)

This case which excited a good deal of interest at the trial was decided in favor of the defendants, as set forth in the judgment of Judge Ketchum, which we published in full in last week's issue.

It would appear Lawrason, the plaintiff, is a Soap Manufacturer in London, Ont., and his agent sold Cawker & Tait, of this place, 50 boxes of soap at a low price and represented it to be equal in quality to the Ivory Bar Soap, manufactured by the Brantford Soap Works Co., Ltd., Brantford, Ont. The defendants found the soap they had purchased would not take the place of "Ivory Bar" which had always given the best of satisfaction, and refused payment, as they had ceased to offer the soap for sale. Hence the action on the part of Lawrason to recover. Evidence was taken at the trial which showed that the soap was inferior to "Ivory Bar," and the trial judge gave a decision in favor of the defendants. R. R. Loscombe, barrister, Bowmanville, for the defendants.—Advt.



A Glass Jar Free

WITH

Adams' Pepsin Tutti Frutti.

Ask your jobber for it. Advertising matter to decorate your store sent on application.

ADAMS & SONS CO. — 11 and 13 Jarvis Street, TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

BRUSHES...

ROOMS

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.



RESCUED!

Many have been from the

HORRORS OF DYSPEPSIA

By taking a food that the weakest stomach could digest and thereby gain strength.

SUCH A FOOD IS

JOHNSTON'S FLUID BEEF

High-Class **Jams**
Jellies
Marmalades



These goods have come to stay and orders are being repeated throughout the Dominion.

Are you carrying **SOUTHWELL'S** in stock?

NELSON'S CONCENTRATED JELLIES

Do not mould or become rancid.

Always Steady Sellers

Cadbury's Mexican Chocolate

Cadbury's Cocoa Essence

Full stock of Southwell's, Nelson's, and Cadbury's Goods.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL, Agents

CURRENT MARKET QUOTATIONS

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

A vintage cylindrical tin of 'Pure Cold Baking Powder'. The label features the brand name in large, bold letters, a central logo with a figure, and the text 'MADE IN AUSTRIA' and 'VERY BEST'.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2½ lb. cans, 1 and 2 doz in case....	10 50
16 oz. cans, 1, 2 and 4 doz. in case....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 70
9 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4	

doz in case.....	1
4 oz. cans, 4 and 6 doz in case....	1
5 lb. cans, 1 doz in case, per doz 16	13
2 1/2 " " 1 " " " "	8
16 oz. 1, 2, 4 " " " "	2
12 " " 1, 4 " " " "	2
8 " " 2, 4 " " " "	1
6 " " 2, 4 " " " "	1
4 " " 4, 6 " " " "	
3 " " 4, 6 " " " "	
Dunn's No. 1, in tins.....	2
" " " " " " " " " "	
Cook's Friend—	
Size 1, in 2 and 4 doz boxes....	\$2
" " " " " " " " " "	
" 2, in 6 " " " " " "	2
" 12, in 6 " " " " " "	
" 3, in 4 " " " " " "	
Pound tins, 3 doz in case	3
12 oz tins, 3 doz in case.....	2
9 oz tins, 4 " " " " " "	1
5 lb tins, 4 doz in case.....	14
Ocean Wave—	
No 10—doz cases.....	\$0
1 lb. 3 doz cases.....	1
No 1 (14 oz) 2 doz cases.....	1
1 lb. 2 doz in case.....	2
3 lb. 1 doz in cases.....	5
5 lb. 1/2 " " " " " " " "	9
5 lb. 1/4 " " " " " " " "	9
G. F. MARTER & SON.	
Barton's Baking Powder— p. do	
1 lb. sealer jars 2 doz in case.....	

1 1/2 lb. jelly jars, 2 doz in case...	2 25
1/2 lb. " " " " " " " " " " " "	1 25
1 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case.....	2 00
1 lb. " " " " " " " " " " " "	1 00
1 lb. " " " " " " " " " " " "	0 75
Gold Medal	per lb.
1 lb. paper package, 1 lb in box.	C 12
1 lb. " " " " " " " " " " " "	0 12
1 lb. " " " " " " " " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—	
1 lb. tins, 4 doz. cases.....	0 67
1 lb. tins, 3 doz. cases.....	1 17
1 lb. tins, 2 doz. cases.....	1 98

3, 11 1/2		
Pound tins, 3 doz in case	3	
12 oz tins, 3 doz in case	2	
9 oz tins, 4	1	
5 lb tins, 1 doz in case	14	
Ocean Wave—		
No 10—doz cases	\$9	
1-lb. 3 doz cases	1	
No 1 (14 oz) 2 doz cases	1	
1-lb. 2 doz in case	2	
3-lb. 1 doz in cases	5	
5-lb. 1	9	
5-lb. 1	9	
G. F. MARTER & SON.		
Barton's Baking Powder— p do		
1 lb sealer jars, 2 doz in case	2	

**TORONTO BISCUIT & CONFECTIONERY
COMPANY.**

	C.		O
Abernethy.....	8	Jumbles	11
Arrowroot.....	10 1/2	Lemon	9
Butter.....	6	Lunch.....	9
" 3lb pks	20	Molasses Snaps	5
Cottage.....	8	Moss Wafers.....	14
Coconut.....	11	Napoleon.....	12
Garibaldi.....	8 1/2	Nelson Tarts.....	11
Gingerbread.....	10	Oyster Crackers	5
Ginger Nuts.....	9	" Square.....	6
Graham Wafer	9	" Pearl.....	6 1/2
" 2lb. pks	20	Peach Cake.....	12
Jam Jama.....	11 1/2	Pearl Wafers.....	13

People's Mixed	10	Soda, 3 lb pks	18
Pilot Family...	5	Sultana.....	9
Queen's	12	Tea	10
Reception	14	Variety	12
School Cake...	11	Village	7
Soda	5	Wine	8

BLACKING.

DAY & MARTIN'S BLACKING.

	Liquid.	per doz
Pints, A (6 boz. per bbl).....		\$3 30
$\frac{3}{4}$ " B 9 " "		2 25
$\frac{1}{2}$ " C 15 " "		1 25
Russett Cream (12 doz. per case) ..		2 15

Paste.

(Boxes of 3 doz. each). per gross			
No. 2 size	(7 gross to a case)	....	\$2 40
No. 3 size	6 " "	....	3 65
No. 4 size	3 " "	....	5 50
No. 5 size	4 " "	....	6 80
No. 7 size	4 " "	....	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case) ...	12 50
P. G. FRENCH BLACKING, per gross	
1/2 No. 4.....	\$1 00
1/2 No. 6.....	4 50
1/2 No. 8.....	7 25
1/2 No. 10.....	25
P. G. FRENCH DRESSING per doz	
No. 7, 1 or 2 doz. in box ...	\$2 00
No. 4, " "	1 25

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

COOK'S FRIEND
BAKING POWDER.

**The Best Grocers Make
a point of Keeping it al-
ways in Stock.**

Silver Gloss
STARCHASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch



Pure Rice Starch

Pulverized Starch



SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Beware of Imitations

Every package bears
our name

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1	
z.: $\frac{1}{2}$ gro., 2 oz., or $\frac{1}{4}$ gro., 4 oz.	
Per gross	
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.**KEEN'S OXFORD.** per lb

1 lb packets	0 17
1 lb	0 17
Reckitt's Square Blue, 12-lb.	
box	0 17
Reckitt's Square Blue, 5 box	
lots	0 16

CORN BROOMS.**CHAS. BOECKH & SONS.** per doz

Carpet Brooms—	net.	
" Imperial," ex. fine, 8, 4 strings.	\$3 65	
Do. do. 7, 4 strings	3 45	
Do. do. 6, 3 strings.	3 25	
" Victoria," fine, No. 8, 4 strings.	3 30	
Do. do. 7, 4 strings.	3 10	
Do. do. 6, 3 strings.	2 90	
" Standard," select, 8, 4 strings.	2 90	
Do. do. 7, 4 strings.	2 75	
Do. do. 6, 3 strings.	2 60	
Do. do. 5, 3 strings.	2 40	

CANNED GOODS.

Apples, 3's	\$1 00	\$1 10
gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10

Beans, 2	0 85	0 95
Corn, 2's	0 85	1 25
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	0 95
" Sifted select	1 45	
Pears, Bartlett, 2's	1 75	
" Sugar, 2's	1 50	
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	1 55	2 00
" 3's	2 80	
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	1 40	
Tomatoes, 3's	0 85	0 90
" Golden" Finnan Haddies	1 30	1 40
" Thistle" Finnan Haddies	1 30	1 40
Robster, tails	1 75	2 00
" flats	2 80	2 35
" April Crown flat	2 40	
Mackere	1 00	1 10
Salmon, cockeye, tails	1 30	1 35
" flats	1 55	
" choes	1 10	1 20
Sardines Albert, 1/2's tins	13	
" 1/2's	20	

Sportsmen, 1/2's genu-		
ine French high grade, key		
opener	12	12 1/2
Sardines, key opener, 1/2's	10 1/2	
" Exq. fine Fr'ch, key op. 1/2's	11	11 1/2
" " " 1/2's	10 1/2	
" " " 1/2's	18 1/2	19
Sardines, Other brands, 9 1/2's	11	16 1/2
Sardines F & C, 1/2's tins	23	25
" 1/2's	33	36
Sardines Amer, 1/2's	6 1/2	8
" 1/2's	9	11
" Mustard, 1/2 size, cases		
50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipper Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	

Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finnan Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN)

Comp Corn Beef 1 lb cans	\$1 50	\$1 60
" 2 "	2 60	2 65
" 4 "	4 80	5 10
" 6 "	7 50	7 75
" 14 "	17 25	17 50
Minced Collops, 2 "	2 60	2 65
" 2 "	3 40	3 50
Lunch Tongue, 2 "	6 00	
English Brawn, 2 "	2 75	2 80
Camb Sausage, 1 "	2 50	
" 2 "	4 00	
Soups, assorted, 1 "	1 50	
" 2 "	2 25	
Soups and Boull, 2 "	1 80	
" 6 "	4 50	

CHEWING GUM.

ADAMS & SONS CO.

To Retailers

Tutti Frutti, 36 'c bars	\$1 20
Pepsin Tutti Frutti, 23 5c p'k'ts	0 75
Nerve Food Tablet, 86 5c bars	1 20
Orange Blossom	150 piece 1 40
(Each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (11 1/2 pieces)	0 65
Monte Cristo (180 pieces)	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c bars	1 20
Sappota	150 pieces 0 90
Sweet Fern	230 " 0 75
Black Jack	115 " 0 75
Red Rose	115 " 0 75
Magic Trick	115 " 0 75
Oolah	115 " 0 75
Puzzle Gum	115 " 0 75
Bo-Kay	150 " 0 90
Red Spruce Chico	200 " 1 00
Automatic	
Tutti Frutti Girl	800 pieces 6 00
Sign Box (new)	
Tutti Frutti cash box	800 " 6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c pkgs, per jar	3 70

CHOCOLATES & COCOAS

CADBURY'S.

Cocoa essence, 3 oz. pkgs.	Per doz \$1 65
per lb	
Mexican chocolate 1/2 & 1/4 lb pkgs	0 40
Rock chocolate, loose	0 37 1/2
1-lb tins	0 40
Cocoa nibs, 11 lb tins	0 30

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/2's... 6 and 12 lbs	0 30
Caracas, 1/2's	0 35
Premium, 1/2's	0 30
Sante, 1/2's	0 25
Diamond, 1/2's	0 22
Sticks, gross boxes, each	....

**ACME
SLICED
BEEF.**No. 1 tins,
key, 2 doz.,
per doz., \$3.00**CODFISH.**BEARDSLEY'S
SHREDDED.2 doz. pkgs,
per doz., 90c.**RECKITT'S Blue and Black Lead**{ ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.



A Quiet Reminder

Of a salable and seasonable article, which should be found on the shelf and counter of every grocer in Canada.

Toronto Biscuit & Confectionery Co.
TORONTO

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.



Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING. •

All of Superior
Quality

.....London and Liverpool.

Menthol Cough Drops

Pay big money to the retailer.

The Toronto Biscuit & Confectionery Co.

HENRY C. FORTIER

7 FRONT STREET EAST, TORONTO.

CHARLES J. PETER

Prices current continued—

Cocoa, Homopati'e, 1/4's, 8 & 14 lbs 30	
" Pearl " " " 25	
" London Pearl 12 & 18 " 22	
" Rock " " 30	
" Bulk, in bxs.....18	
Royal Cocoa Essence, packages.. 1 40	
EPP'S.	
Cocoa— per lb	
Case of 112 lbs each 0 35	
Smaller quantities 0 37 1/2	

(A. P. Tippet & Co., Agents)	
Chocolate— per lb	
Carracas, 1/4's, 6 lb. boxes 0 40	
Vanilla, 1/4's, " 0 40	
" Gold Medal " Sweet, 6 lb bxs. 0 30	
Pure, unsweetened, 1/4's, 6 lb bxs. 0 40	
" Fry's " Diamond 1/4's, 6 lb bxs. 0 26	
" Fry's " Monogram, 1/4's, 6 lb bxs. 0 26	
Cocoa— per doz	
Concentrated, 1/4's, 1 doz in box... 2 40	
" " " " " 4 50	
" " " " " 8 75	
Homopathic, 1/4's, 14 lb boxes..... 0 34	
" " " " " 1/4's, 12 lb boxes..... 0 34	

JOHN P. MOTT & CO.'S	
R. S. McIndoe, Agent, Toronto.)	
Mott's Broma..... per lb \$0 30	
Mott's Prepared Cocoa..... 28	
Mott's Homopati'e Cocoa (1/4's) 32	
Mott's Breakf. Cocoa (in tins) 45	
Mott's No. 1 Chocolate..... 30	
Mott's Breakfast Chocolate... 28	
Mott's Carracas Chocolate... 40	
Mott's Diamond Chocolate... 22	
Mott's French-Can Chocolate 18	
Mott's Navy or Cooking Choc 27	
Mott's Cocoa Nibs..... 35	
Mott's Cocoa Shells..... 5	
Vanilla sticks, per gross..... 90	
Mott's Confec Chocolate..... 21c-43	
Mott's Sweet Choc. Liquors 19c-30	

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/4 lb tins, per doz \$3 75	
Cocoa Essence, 1/4 lb tins per doz 2 25	
Soluble Cocoa, No. 1 bulk, per lb 20	
Diamond Chocolate, 12 lb boxes, 1/4 lb. cake, per lb..... 22 1/2	
Royal Navy Choc., 12 lb. bxs, 1/4 lb. cake, per lb 30	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake..... 35	

WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, bxs 12 lbs each... 45	
Baker's Vanilla in bxs 12 lbs each 60	
Carracas Sweet bxs 6 lbs each ... 40	
Best Sweet in bxs, 6 lbs. each..... 28	
Vanilla Tablets, 416 in box, 24 bxs case, per box, net 4 28	
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each 28	
Grocers' Style, in boxes 6 lbs each 28	
8 Cakes to the lb., in bxs, 6 lbs ea. 28	
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb. 55	
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/4 lb., tins 52	

BENDSOP'S.	
Royal Dutch, 1/4's, cases 4 doz ... \$2 40	
" " " " " 2 " " 4 50	
" " " " " 1 " " 8 50	

CHOCOLAT MENIER.

Cases of	In 12	
10x12 lb	1 lb bxs	
Vanilla—		
Yellow wrapper, p. lb. \$3 34	\$3 36	
Chamois " " 43	48	
Pink " " 50	56	
Blue " " 58	66	
Triple Vanilla—		
Green wrapper " 50	56	
Lilas " " 58	66	
Bronze " " 65	74	
White " " 73	83	
Unsweetened—		
Blue Premium " 38	42	

COFFEE.

Cases of	Less	
54 lbs.	than	
case		
Pastilles—		
Yellow wrapper " 40	45	
Croquettes—		
Yellow wrapper " 45	50	
Fingers—		
Yellow wrapper " 36	40	

GREEN.

c. per lb	
Mocha 28 33	
Old Government Java 25 35	
Rio 20 22	
Platation Ceylon 29 31	
Porto Rico 24 28	
Guatemala 24 26	
Jamaica 22 24	
Maracaibo 22 24	
Caffaroma, 1 & 2 lb. tins asstd. 33	
TODD HUNTER, MITCHELL & CO.'S	
Excelsior Blend..... 34	
Our Own " 32	
Jersey " 30	
Laguayra " 20	
Mocha and Java 35	
Old Government Java 30 32 36	
Arabian Mocha..... 35	
Maracaibo 30	
Santos 27 28	

DRUGS AND CHEMICALS

Alum lb \$0 02 \$0 03	
Blue Vitriol 0 06 0 07	
Brimstone 0 03 0 03 1/2	
Borax 0 12 0 14	
Camphor 0 65 0 70	
Carbolic Acid..... 0 30 0 50	
Castor Oil 0 07 1/2 0 08	
Cream Tartar 0 20 0 25	
Epsom Salts 0 02 1/2 0 02 1/2	
Paris Green..... 0 13 0 16	
Extrait Logwood, bulk 0 13 0 14	
" " boxes 0 15 0 17	
Gentian 0 10 0 13	
Glycerine, per lb..... 0 17 0 20	
Hellebore..... 0 16 0 17	
Iodine 5 50 6 00	
Insect Powder 0 26 0 30	
Salpetre 0 08 1/2 0 09	
Soda Bicarb, per keg..... 2 50 2 75	
Sal Soda 1 00 1 25	
Madder 0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz \$0 75	
" " " " " 1 1/2 oz. 1 25	
" " " " " 2 1/2 oz. 1 75	
" " " " " 3 3/4 oz. 2 00	

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
per doz	
Fluid Beef—No. 1, 2 oz tins.....\$3 00	
No. 2, 4 oz tins..... 5 00	
No. 3, 8 oz tins..... 8 75	

Fluid Beef—No. 4, 1 lb tins..... 14 25	
No. 5, 2 lb tins..... 27 00	
Staminal—2 oz bottles..... 3 00	
4 oz " 6 00	
8 oz " 9 00	
16 oz " 12 75	
Fluid Beef Cordial—20 oz. bottles 15 00	
Milk Granules, in cases 4 doz... 6 00	
Milk Granules with Cereals—	
in cases 4 doz..... 5 00	

FRUITS

FOREIGN	c per lb
Currents, Provincials, bbls... 3 1/2 4	
" " " " " 3 1/2 4 1/2	
" Filiatras, bbls... 4 1/2 4 1/2	
" " " " " 4 1/2 4 1/2	
Currents, Patras, bbls..... 4 1/2 5	
" " " " " 4 1/2 5 1/2	
" " " " " 5 1/2 5 1/2	
" Vostizzas, cases... 5 1/2 7 1/2	
Panarete (cases) 8 8 1/2	
Dates, Persian, boxes, 5 5 1/2	
Figs, Eleme, 14 oz..... 9 10 1/2	
" " 10 lb 9 11 1/2	
" " 18 lb 15 15 1/2	
" " 28 lb 17 17 1/2	
" taps 4 5	
Prunes, Bosnia, cases..... 5 7	
" Anchor C, " 0 0	
" " E, " 0 0	
" G & J, cases... 0 5 1/2	
Raisins, Valencia, off-stalk . 3 1/2 4	
Fine off-stalk..... 4 1/2 5	
Selected..... 5 1/2 6	
Layers..... 5 1/2 5 1/2	
Raisins, Sultanas..... 5 1/2 8	
" Cal. Loose Muscatelo 5 1/2 7	
" 50 lb. boxes 5 1/2 7	
" Malaga: per box	
London layers..... 2 25	
Imperial cabinets..... 2 25 2 55	
Fancy Vega boxes..... 75	
Black baskets 3 00 3 50	
Blue " 2 25 3 50	
Dehesa boxes..... 3 00 4 00	
Lemons, Floridas..... 2 25 3 50	
" Mesinas 3 00 4 00	
Oranges, Floridas 3 00 4 00	
domestic	
Apples, Dried, per lb..... 5 1/2 6	
" do Evaporated..... 6 1/2 7 1/2	

FOOD

per bbl	
Split peas..... \$3.75	
Pot barley per 49-lb. packet..... 3.75	
Pearl barley, XXX..... \$2.25	
ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1/4 lb. tins..... \$1 25	
" " " " " 2 25	
Patent groats, 1/4 lb. tins..... 1 25	
" " " " " 2 25	

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis 2 10	
40 dy 2 15	
30 dy 2 20	
20, 16 and 12 dy 2 25	
10 dy 2 30	
8 and 9 dy..... 2 35	
6 and 7 dy..... 2 50	

5 dy 2 85	
4 dy A P 2 85	
3 dy A P 3 25	
4 dy C P..... 2 75	
3 dy C P..... 3 45	

HORSE NAILS:	
Canadian, dis. 60 per cent	

HORSE SHOES:	
From Toronto, per keg.. 3 60	

SCREWS: Wood—	
Flat head iron 80 p.c. dis	
Round " " 75 p.c. dis.	
Flat head brass 77 p.c. dis	
Round head brass 72 1/2 pc.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)..... 1 15	
2nd " (26 to 40 inches)..... 1 30	
3rd " (41 to 50 ")..... 2 90	
4th " (51 to 60 ")..... 3 20	
5th " (61 to 70 ")..... 3 50	

ROPE: Manila 0 09 1/2 0 10	
Sisal 0 06 1/2 0 07	

AXES, Per box, \$6 to \$12.	
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SHOT: Canadian, dis 12 1/2 psr cent.	
HINGES: Heavy T & strap... 0 04 1/2 0 05	
Screw, hook & strap 0 03 1/2 0 04	

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons..... per lb ... 0 04 1/2	
No. 1 " " 0 04	
No. 2 " " 0 03 1/2	
No. 3 " " 0 03 1/2	

TURPENTINE: Selected pack-	
ages, ger gal 0 40 0 42	

LINSEED OIL: per gal., raw 53 0 54	
Boiled, per gal 0 56 0 57	

GLUE: Common, per lb.. 0 10 0 11	
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INDURATED FIBRE WARE.	
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1/2 pail, 6 qt \$4 00	
Star Standard, 12 qt 4 50	
Milk, 14 qt 5 50	
Round bottomed fire pail, 14 qt. 5 50	
Tubs, No. 1..... 15 50	
" 2..... 13 25	
" 3..... 11 00	
Fibre Butter Tubs (30 lbs)..... 4 50	
Nests of 3..... 3 40	
Keelers No. 1..... 10 00	
" 2..... 9 00	
" 3..... 8 00	
" 4..... 7 00	

Milk pans 3 25	
Wash Basins, flat bottoms..... 3 25	
" " round " 3 50	
Handy dish 3 50	
Water Closet Tanks 78 00	

JAMS AND JELLIES.

DELHI CANNING CO.	
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Jams assorted, extra fine, 1's. 2 20	
Jellies, extra fine 1's..... 2 25	

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

P ices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade.....	per doz.	\$1 50
Clear Jelly Marmalade.....	1 90	
Strawberry W. F. Jam.....	2 20	
Raspberry.....	2 10	
Apricot.....	1 90	
Black Currant.....	1 90	
Other Jams.....	1 55 to 1 85	
Red Currant Jelly.....	3 00	
All the above in 1 lb. clear glass pots		

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	9 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
100	0 72
Imitation Calabria, 5 lb bxs	
p lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" 1/2	0 42
" 1/4	0 45

Round tins—	
F.D., 1 lb. tins	0 25
" 1/2	0 27 1/2
" 1 lb. jars, per jar	0 75
" 1	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" 1/2	0 42
" 1/4	0 45

Round tins—	
F.D., 1 lb. tins	0 25
" 1/2	0 27 1/2
" 1 lb. jars, per jar	0 75
" 1	0 25

RICE, ETC.

Rice, Aracan	3 33
" Patna	4 42
" Japan	5 5
" Imperial Seta	5 5
" extra Burmah	3 4
" Java extra	6 62
" Genuine Carolina	9 10
Grand Duke	6 62
Sago	4 54
Tapioca	4 54
Goathead (finest imported)	6 62

SPICES.

GROUND	Per lb.
Pepper, black, pure	\$0 12 \$0 14
Pepper, white, pure	10 28
" fine to superior	10 15
Ginger, Jamaica, pure	25 27
" African	16 18
Jassia, fine to pure	20 25
Cloves	18 45
Allspice, choice to pure	12 16
Cayenne	30 35
Nutmegs	75 120
Mace	100 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	15 29

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1
Durham corn starch	6 2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1
" " Bbls	4 2
" " Kegs	4 2
Canada Laundry	4 1
Ivory Gloss, six 6 lb. boxes, sliding covers	7 7
Ivory Gloss, fancy picture, 1 lb packs	7 7
Patent Starch, fancy picture, 1 lb cartons	7 1

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartoons	5 1
Canada Laundry	4 1
Silver Gloss, 6-lb. draw-lid bxs	7 7
Edwardsburg Silver Gloss, 1-lb. cartoon package	6 1
Silver Gloss large crystals	6 1
Benson's Satin, 1-lb. cartoons	7 1
No. 1 White	4 2

Culinary Starch—

W. T. Benson & Co.'s Prepared Corn	7 1
Canada Pure Corn	6 2

Rice Starch—

Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVER	40-lb bxs., 1-lb pkgs.	8 4
GLOSS	new wrappers	8 4
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 1/2-lb. bxs	7 1/2
OSWEGO	40-lb. bxs., 1-lb CORN STARCH	8
	pkgs	8
	For puddings, custards, etc.	
ONTARIO	36-lb. to 45-lb. bxs.	6 1/2
STARCH	6 bundles	6 1/2
STARCH IN	Silver Gloss	8
BARRELS	Pure	7

SUGAR.

Granulated	c. per lb
" German	3 40
Paris Lump, bbls and 100 lb. bxs	4 50
Extra Ground, bbls	5 4
Powdered, bbls	4 1/2
Extra bright refined	3 20
Bright Yellow	3 31
Medium	2 1/2
Dark yellow	3
Raw Demarara	2 1/2

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon
Dark	bbls. & bbls
Medium	25 30
Bright	30 35
Very Bright	35 40
Redpath's Honey	50 00
" 2 gal. pails	1 25
" 3	1 50
MOLASSES.	Per gal
Trinidad, in puncheons	0 32 0 35
" bbls	0 36 0 37
" bbls	0 40 0 40
New Orleans, in bbls	0 25 0 30
Porto Rico, hdds	0 38 0 40
" barrels	0 42 0 44
" barrels	0 44 0 46

SOAP.



SURPRISE SOAP.

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Per Box.	
Richards' Pure Soap, 100 bars	\$5 00
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dust, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 41
Family, 24 bars, 2 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box
2 1/2-lb and 3 lb bar, 60 lb	\$3 30
1 1/2-lb and 1 lb bar, 60 lb	3 60
12 oz cakes, 100 cakes in box	4 13
10 oz cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., p box	4 00
Royal City, 3 lb. bar, per lb.	0 05
Peerless, 2 1/2 lb. bar	0 42
Genuine Electric, 72 bars, per bx	2 50

TEAS.

Congou—	BLACK.
Half Chests Kaisow, Moning, Pakling	12 60
Caddies, Pakling, Kaisow	18 50
	INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

Broken Pekoes	35 42
Pekoes	20 40
Peko Souchong	17 35

CHINA GREENS.	
Gunpowder—	per lb.
Cases, extra firsts	42 50
Half Chests, ordinary firsts	22 38

Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half Chests, ordinary firsts	22 38
do seconds	17 19
do thirds	15 17
do common	13 14

PING SUEYS	
Young Hyson—	
Half Chests, firsts	28 32
do seconds	16 19
Half Boxes, firsts	28 32
do seconds	16 19

JAPAN.	
Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13 15
Nagasaki, chests Pekoe	18 22
do do Oolong	14 15
do do Gunpowder	16 19
do do Siftings	7 11

TOBACCO AND CIGARS	
British Consols, 4's; Twin Gold	59c
Bar, 8's	57
Ingots, rough and ready, 8's	49
Laurel, 3's	47
Brier, 7's	44
Index, 7's	56
Honeyuckle, 8's	50
Napoleon, 8's	47
Victoria, 12's	44
Brunette, 12's	48
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.	
White Burley Chewing—	
Duty paid per lb	
Beaver, 12 oz., smooth, 3x12, 5c	61c.
and 10c cuts, 12 lb butts	
Do, 8 oz., R & R, 2x12, 5 and 10c	61
cuts, 12 lb butts	
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to 1 lb (fancy chew) g	65

Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s	50
3rds	50

Sunny South, 6s and 7s, 18 lb caddies	46
Special Comfort, 6s, 18 lb butts	44
Special, 7 to 1 lb, 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	62
Puck mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 per cent.	
OIGARS—S. DAVIS & SONS Montreal.	

Sizes	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" Panetelas	60 00
" Bonquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00

El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalla	50 00
" Bonquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00

Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Olgarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION OUT TOBACCO WORKS MONTREAL.	
OIGARETTES.	Per M.

Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

OUT TOBACCOOS.	per lb
Puritan, tenths, 5 lb. boxes	70
Old Chum, ninths, 5 lb box	75
Old Virgin, 1-10 lbpg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

OIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.	
Old Chum, plug 4s, Solace 16 lbs.	58
" " " 8s.	16
" " " 8s. R. & R. 12 1/2	68
" " " chew 7s. R. & R. 14 1/2	58
" " " 7s. Solace 14 1/2	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 8s. Solace 17 1/2	58
O. V. - " 7s.	17
Derby, - " 12s.	17 1/2
Derby, - " 7s.	17
Athlete, - " 5s. Twist 9	74

WOODENWARE.	per doz
Pails, 2 hoop, clear	No. 1... \$1 50
" " " " "	No. 2... 1 70
Pails, 2 hoops, clear	No. 2... 1 40
" " " " "	No. 3... 1 60
" " " " "	No. 4... 1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.	
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Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case	
Matches, 50 cassettes, single case	
Parlor	1 70
Telephone	3 50
Telegraph	3 70
Safety	4 20
French	3 00

Steamship (10 gro. in case)	
Single case and under 5cs.	3 10
5 cases, freight allowed	3 10

per doz	
Mops and Handles, comb	1 25
Butter tubs	\$1 60 \$3 60
Butter Bowls, orates ast'd	3 60

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

WALTER BAKER & Co.

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,

no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and costs less than one cent a cup.

SOLO BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD.

TORONTO
will bring you
tenders from the
best contractors.

Books for Retailers

Published for the good of the trade.

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As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price).

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

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This is another batch of Prize Essays full of valuable information.

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THE CANADIAN GROCER
TORONTO.

DURABLE PAILS AND TUBS.

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THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

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WESTERN

Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - - 2,400,000.00
Annual Income - - - 2,350,000.00

Head Office: TORONTO, ONT.

A. M. SMITH, President. GEO. A. COX, Vice-President
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N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

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We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

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Victoria, B.C., Owners.

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" W. S. Goodhugh & Co., Montreal.
" Tees & Perse Winnipeg.

Slee, Slee & Co.
makers of



ESTD

1812.

Pure Malt Vinegar.
London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

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GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal. Agents for Canada.

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ONLY ONE

“GENUINE”

Flint Lamp Chimney

That heat will not break, and we are the people who sell it.
Every chimney is wrapped and labeled.

GOWANS, KENT & CO. - Toronto.

COX'S GELATINE Always
Trustworthy.
ESTABLISHED 1726.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
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PRESIDENT. TREASURER.
ESTABLISHED 1849.

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THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK
Offices in the principal cities of the United States
Canada, the European Continent, Australia and
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The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

Oakey's
‘WELLINGTON’
KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,
Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.
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REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St.,
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HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO, FEBRUARY 22, 1895.

No. 8

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ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS
English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

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READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

TO THE

Wholesale Grocery and Jobbing Trade

We have gone over our list for Indurated Fibre-ware and have made reductions in price in every case, averaging 5% all around.

Freight paid on lots of \$25.00 and over. New and improved machinery having been lately put in, and our manufacturing premises in this department greatly enlarged, we are now able to offer a superior article at a still further reduced price.

Price lists with discounts, terms, etc., upon application to us or any of our

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Alfred Powis, - - -	Hamilton, Ont.
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Tees & Persse, - -	Winnipeg, Man.
James Mitchell. - -	Victoria, B. C.
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The E. B. EDDY CO., Hull, Canada

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING
HOUSES EVERYWHERE.

FOR

PURITY



FOR

STRENGTH

This brand is always reliable.

Highest test $98\frac{50}{100}\%$ pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

≧ 80 Medals ≧

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

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Many Grocers

Are very sick of trying to sell unsatisfactory teas, and will feel worse until they commence to handle the best of all teas

GRAND MOGUL

1-2 and 1 lb. Packages, 40 and 50 cents.

Sales increasing every day. Highest testimonials from the best trade of Canada.

T. B. ESCOTT & CO.

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Wholesale Grocers

..... LONDON, ONT.

Our Goods...

YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

An Old Article, but

A New Brand



**ALLWORTH'S
STAR BRAND**

We are now putting up our Condensed Milk and Evaporated Cream under a new label and a new brand. There will be no change in the article however, because "any improvement would spoil it."

D. Marshall & Allworth

Aylmer, Ont.

Batger & Co.'s

New Season's

ORANGE MARMALADE

Arriving this Week.

Be sure and place your order for some.

Rose & Laflamme, **AGENTS,** 39 Lemoine St., Montreal

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



Kipper Herring

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

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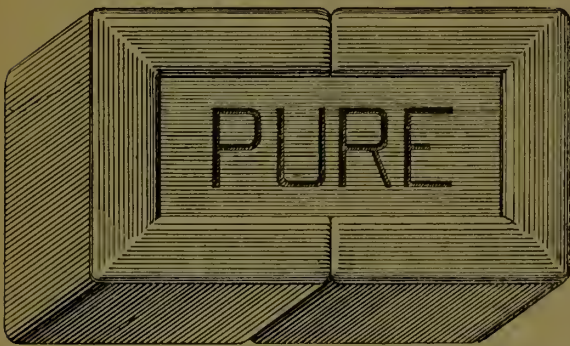
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ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED



FOR SALE BY ALL
WHOLESALE GROCERS.

Richards' Pure Soap

It now being used in all the leading
Hospitals and Public Institutions.

It being 99% Pure and

.. SUPERIOR TO ALL OTHERS

PAYS THE DEALER 30% PROFIT.

OTHER SPECIALTIES.

NOUGAT
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MEDALS AND DIPLOMAS.

PARIS
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WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. G. | ROSE & LAFLAMME, Montreal.

A Delicious Blend

Others will offer you a coffee guaranteed just as good as our Pure High Grade

EXCELSIOR BLEND COFFEE

BUT

The result of a purchase will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO., LONDON, ENGLAND

Batty's

Nabob

Pickles

Crown

Pickles



Batty's

Nabob

Sauce

Batty's

Worcester

Sauce

For Sale by leading Wholesale Grocers.



People want good milk
if they only know where to get it.

"REINDEER BRAND"

CONDENSED MILK

"I am satisfied that the original milk from which the REINDEER BRAND is prepared is of unusual richness. In point of flavor, color, and consistency it leaves nothing to be desired."

DR. OTTO HEHNER

Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

DR. ARTHUR HILL HASSALL, Analy. Sanit. Inst., London, Eng., says :

"THE REINDEER BRAND condensed milk must be pronounced of excellent quality, and in every way satisfactory."

PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says :

"The Truro condensed milk, REINDEER BRAND, has been analyzed by our chemist, and found superior to the famous SWISS products."

IN GOOD SHAPE

FOR THE COMING SEASON



"THE 400 SELECT TEA" Rich, Creamy Body
... Satisfying. Delicious.

W. H. GILLARD & CO. WHOLESALE ONLY HAMILTON

SAMPLE-CASES

**WM.
PATERSON
& SON'S**

Popular Representative

MR. J. H. SMITH



Biscuits

Confectionery

Pickles

Jams, Etc.

OVERFLOWING

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, FEBRUARY 22, 1895

(\$2.00 per Year) No. 8

OPINIONS—OUR OWN AND OTHERS

Uncle Sam may negotiate a new loan, but until the currency is on a new basis, loans will count for naught in restoring the confidence now so marked by its absence.

* * *

Inquests were held in London, England, last week upon the bodies of eighty persons who had died as a result of the severe cold weather. In Canada, the mythical ice-bound country, we have not this many in a decade. English journalists will please take a note of this for future reference.

* * *

Two churches in London, Ont., went up in smoke and now business men in the Forest City are consumed with a desire to put more insurance on their property.

* * *

Advertise when trade is dull to bring it, and advertise when trade is brisk to keep it.

* * *

The Ohio Merchant urges retailers to agree not to purchase from wholesale houses that sell to department stores. Nobody can blame the retailer for refusing to deal with a wholesaler who supplies goods to a concern that is "eating him out of house and home" as it were. But what good will that work, even if the influence is strong enough to force the offending wholesaler out of business? The vital question is not the destruction of the wholesaler. It is the counter-acting of the evil results of the department stores; and that cannot be accomplished by killing the wholesalers, for, the wholesalers dead, the department stores will get goods.

* * *

If the hopes of the farmers of Manitoba were not as fully realized on account of the low prices received for wheat, their feelings should be to some extent mollified because of the unusually large shipments of cattle which, according to the speech of Lieut.-Governor Schultz, they last year sent out of the province. Manitoba can raise

good cattle as well as good wheat and it is gratifying to know that the fact is being realized.

* * *

The marine interests during the year had been very satisfactory, and the ship-building industry had thriven well during the year.

The above is an extract from the annual report of the president of the Collingwood Board of Trade. Coming at the time when most ports report lagging marine and ship-building industries, the little town on the Georgian Bay is to be particularly congratulated.

* * *

The silver men of the United States profess to have discovered an unrepealed statute which they claim will bring about free coinage of silver—and, it might be added, lots of credit to the country.

* * *

It is understood that the Alaska Packers' Association has practically decided to have prices for 1895 pack red Alaska salmon the same as those made on the last pack, viz.: 90c. for lots of 75,000 cases, 92 1/2 c. for lots of 25,000 cases, 95c. for lots of 5,000 cases, 97 1/2 c. for lots of 1,000 cases, \$1 for carload lots—all f.o.b. San Francisco.—Ex.

In order to complete the cycle, it will now be in order for the farmers to fix next year's price of wheat, refiners the price of sugar, growers the price of currants, employees the rate of wages. Yes, and let us all fix the day and hour of our death.

* * *

A Brandon, Man., clergyman says it is unchristian to skate. That's so; a man is likely to say naughty words if he falls. But isn't that the fault of the skater's inefficiency? Narrowed down, then, it comes to this: If you cannot keep your feet it's a sin—that is, skating; if you can it is not. Grocery clerks particularly are requested to take warning.

* * *

Some of the gold that is going toward building up the depleted United States Treasury is from Canada. "A friend in need is a friend indeed."

* * *

The net deficit on the Grand Trunk railway system for the half year ending December 31 was £141,200, and of course there will be no dividend. The same old story.

And oft will it be repeated unless radical changes in the system of management are inaugurated.

* * *

It does not at all "soap" over the animosity of the retail grocer towards the departmental stores to know that "sunlight" is lighting the way for his customers to these big concerns.

* * *

A small premium on gold was established in New York on Friday last. Is this the beginning of the predicted period when a premium on gold would obtain unless the United States mended its financial way?

* * *

Siegel, Cooper & Co., the big Chicago departmental store firm, are opening up a new grocery department. It will occupy the entire fifth floor of the building, and, in the words of the firm's announcement, "will be the largest space in the world exclusively devoted to groceries." Only those who have seen the enormous area the Siegel-Cooper building occupies will have anything like an adequate conception of the vast extent of this new grocery department.

* * *

"Bread or Work" is the cry of the unemployed of the east end, and it is now swelling louder than ever.—Montreal despatch.

And yet when the city engineer of Montreal wanted to employ 1,500 men the other day to shovel snow all he could get was one-third that number. Too often the men who want bread are not the men who want work.

* * *

A daily paper says that the name of Major J. D. Hay, of Hudson's Bay, is being canvassed as a candidate in North Simcoe for parliamentary honors. By-the bye, Major J. D. Hay, M.P., would be quite euphonious. And where there is euphony and ability combined, what more can any constituency desire? Nothing. Electors of North Simcoe,—Gentlemen, you — But, hold on! Major Hay has not yet said he will run. Perhaps we had better not issue an address to the electors until he has acquiesced.

OUR LEADING MERCHANTS.

T. P. MCGILLICUDDY.

THE subject of this sketch, who carries on a grocery and wool business at Harriston, Ont., is one of the most successful of our young business men.

Born on a Canadian farm thirty-five years ago of Irish parentage, he is possessed of the sturdy characteristics of a good yeoman stock, offset and enhanced in value by a brightness and cheerfulness that is only traceable to Hibernian origin.

On attaining manhood Mr. McGillicuddy went in search of fortune or adventure to the Western States, and spent several years in the wilds of Colorado and Nevada.

Five years ago, however, he joined the counter-migration to Canada which set in about that time of young men who had gone to the States and got sick of it over there. On returning to his native land he started out in his present business, soon attaining to no small measure of success. A proof of the natural abilities of the man is found in the fact that he has thus succeeded without any previous business training.

He has passed unscathed through the war waged by the Patrons of Industry against the business men of the country towns and villages. Though a Reformer in politics he has taken considerable interest in the Patron movement, sometimes in fact appearing on the platform in support of a farmers' candidate.

Another surprising fact is that though he is a Roman Catholic in religion, he claims that two-thirds of his customers are Orangemen. Mr. McGillicuddy takes advantage of every lawful means to increase his business, and many men in a like position would do well to emulate his wholesome example.

TORONTO TOO SLOW.

When I read the remarks in THE GROCER by the Toronto manager of the Bell Telephone Co., on the comparative efficiency of the Montreal and Toronto services, I was willing to take his word for it that Toronto was the better. I happened to spend the week following the appearance of the article in Toronto, and decided to test it for myself, and found that the Toronto system was even worse than it at first appeared. I had to use the telephone frequently, and at different places, and in hardly a single instance was a prompt answer given. It was necessary to ring Central twice. In the ten days since, on not one occasion was it necessary to repeat the call to the Central office in Montreal. The "What number?" came at once. The managing director of one of the

leading dailies says if he does not get an immediate answer to his ring he invariably makes a complaint to the manager. Another experience in Toronto may be interesting. One morning at 8:55 I called up Central and said I wanted to get 10 or 12 different numbers as soon as possible. The first I got at once. The second I rang twice for, and the third I rang nine times before Central would cut off the second number to which I had been talking. It was 9:35 when I got the fourth, and as time was up I was unable to communicate with the others. The reason is that Montreal business men will not put up with the slow-going service Toronto is willing to permit.

The Street Railway system is another feature in which Montreal excels Toronto. This winter I saw storms in both cities. In



T. P. MCGILLICUDDY.

Montreal they kept the cars going during the worst of it, while the Toronto system was completely paralyzed for a time, and many of us walked a couple of miles to our homes. Some Toronto papers complimented the railway on the admirable way in which it handled the storm. On the other hand, the Montreal papers reprimanded the company because it did not keep up a 3-minute service in the heaviest of it.

It is sometimes said that if newspaper men get passes on railways they never say anything against them. In Toronto they do not get passes, and they handle the corporation with very great kindness. In Montreal the reporters carry annual passes, yet they never miss an opportunity to "go for" the Street Railway, and these attacks are sometimes very unfair.

The Montreal road is managed by G. C.

Cunningham, at one time Toronto city engineer—a man of the Jennings stamp, who refused to be bulldozed or bribed into recommending the money making schemes of professional aldermen, and resigned and got a much better position in Montreal.

HE SHOULD DO WELL.

J. A. McCrea, who assumed the sole proprietorship of the "Noted Tea Store," Guelph, on its former proprietor, J. E. McElderry, accepting the management of the Guelph and Ontario Investment and Savings Society, has had a long business experience as well as an intimate acquaintance with the people. Mr. McCrea spent fifteen years traveling for wholesale houses and became thoroughly in touch with all the departments of the grocery business. He enjoys an excellent reputation as a tea blender and will make a specialty of that branch of the trade. "Since entering into partnership with Mr. McElderry," says The Herald, "Mr. McCrea has actively identified himself with the business, and the change announced, while it witnesses the retirement of a highly respected business man, leaves the 'Noted Tea Store' in capable hands, and its outlook for the future is exceedingly promising."

A PLEASANT GATHERING.

The employees of Park, Blackwell & Co., Toronto, held their annual At Home in Shaftesbury Hall on Friday night. Mr. James Park presided and seated on the platform were Messrs. Jas. Walsh, Jas. Frame, Wm. Tuile, C. S. Blackwell, and Mr. D. Kelley. A short program of literary selections was gone through with, after which all repaired to the refreshment rooms, where a sumptuous repast was served. Short speeches were in order, dancing being kept up till the early hours of the morn. There were nearly 300 guests present. The committee who had charge of affairs was composed of S. Smith, C. W. Mitchell, G. Fitzgerald, A. Thompson and Alex. Park.

Established 1850

Import Trade FOR Fancy 1895 China

We are making a special feature of this branch of our business, and are ready now to show the largest range of samples ever offered to the trade in Canada—comprising all the latest novelties from thirty-three of the best Continental Factories.

It will pay every dealer to visit our spacious Sample Rooms and inspect these lines.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

OUR TEA TRADE

 Is a large one

It compels us to carry a varied stock.

Buyers will always find a big assortment to select from.

INSPECT OUR SAMPLES BEFORE BUYING

LUCAS, STEELE & BRISTOL - Selling Agents - HAMILTON

LENTEN TRADE

HERE
IS
WHAT
YOU
REQUIRE



Best Labrador Herrings
Fine Gibbed Herrings
Lake Superior Salmon Trout
Scotch Smoked Herrings Tins 100 Fish
Boxes Choice Red Herrings
Boned and Skinned Cod

All in Fine Shape.

Low Prices.

JAMES TURNER & CO. : : HAMILTON

NEVER GETS HARD

MacLAREN'S IMPERIAL CHEESE.

Prunes

French Plums in cases, 60/5, 70/5, 80/5 Fruit
Atlas Brand, in cases, A, B, C, D
Atlas Brand, in kegs

Bosnia Prunes in Barrels.

We are offering special value in the above lines.

Write us for quotations.

H. P. Eckardt & Co.

WHOLESALE GROCERS.

.....TORONTO, ONT.

THE GROCERS' AT HOME.

“D O you know, some of the best people in town are awaiting the announcement of our annual At Home; and it would be a mistake were we to forego it this year.”

This was a remark that was passed at a recent meeting of the Toronto Retail Grocers' Association when the question as to whether an At Home should be held was being discussed.

Monday night last the At Home was held in St. George's Hall, Elm street, and the success which attended it proved the reasonableness of the member's declaration.

The Grocers' Association has had larger attendances at its At Homes; but it never had a more representative attendance of the trade, a more enjoyable time, or a more successful entertainment, for it is not in numbers only that repose the elements of success. But if the attendance was not as large as last year, it was as large as the members of the association intended it should be. The fact of the matter was the tickets had to be limited to the capacity of the hall, although as it was that capacity was exceeded rather than otherwise. There were about 200 persons present, and a gratifying feature was that in this number was an unusually strong representation from the wholesale trades.

These were among the members of the

grocery and fruit trades present: Hugh Blain, Charles C. Bennett, of the Eby, Blain Co., Ltd.; T. Kinnear, of T. Kinnear & Co.; H. P. Eckardt, F. J. Blackburn, O. W. Rinker, of H. P. Eckardt & Co.; Wm. A. Mitchell, of Todhunter, Mitchell & Co.; Henry Wright, of Wright & Copp; R. H. Ramsay, Jr., of R. H. Ramsay & Son; A. E. Clemes, E. B. Oak, of Clemes Bros; James Litster, of Pure Gold Manufacturing Co.; James Lumbers, Sr; Ed. Dawson, of Dawson & Co.; D. Morton, Jr., of D. Morton & Son, Hamilton; J. F. Ramsay, of J. F. Ramsay & Co.; C. E. Edmonds, T. Holman, J. Mortimer, R. Gray, Dave Fleming, James Norris, of Christie, Brown & Co.; Charles Shields, of Davids & Hay; J. A. Gunn, of D. Gunn, Flavelle & Co.; John Hawley; Andrew Park, of Park, Blackwell & Co.; Robert Thompson; G. F. Stephenson, Little York; James E. McGuane, of P. C. Larkin & Co.; Ed. Blong, Jr., of E. Blong & Co.; R. Stewart; George McWilliam, Henry W. Thorpe, W. B. Stringer, of McWilliam, Everist & Co.; Geo. Husband, of Husband Bros.; Ben. Dack, of Warren Bros. & Boomer; Charles Parsons, of Sloan & Crowther; W. Wilson, Jr., of the Wilson Vinegar Works; J. F. Young, of Young & Co.; James Watson, of Watson Bros; J. S. Bond; A. G. Booth; F. S. Roberts, D. W. Clarke, P. J. Mulqueen, A. R. Williamson, W. Williamson, Gus. Piper; D. J. Kelly, H. Kelly, of Kelly Bros.; John Butcher, Martin

McMillan; James Gordon, of Dawson & Co.; Bert Vance, with R. S. McIndoe; Robert Mills; T. Armstrong, of Dallimore Bros.; J. E. Williams, of the Standard Oil Co.; W. J. McClary; — Lawson, of Lawson Bros.; S. T. Britten, I. D. Bradshaw, of Britten & Bradshaw; W. Dill, Alf. Barker, M. A. Kimpton; W. Booth, of the Ammonia Soap Works; F. Rupert, of H. A. Nelson & Sons. Mr. Mearns, solicitor for the Retail Grocers' Association, and John Ellston, Richmond Hill, were also present.

The concert program was a good one, as may be gathered from the following, who contributed to it: The Handel Male Quartet; W. Putland, J. H. Willson, Robert Gorrie, F. T. Verral, soloists; Frank Wright, comic; Neil Burton, reader. T. Wright was accompanist.

Dancing followed the concert, and was kept up till an early hour in the morning. Glionna's orchestra furnished the dance music.

The arrangements for the entertainment of the guests were excellent. The hall in which the association holds its regular meeting was furnished a la drawing room for the convenience of the ladies and their escorts. Another room was turned into a smoking and card room, while refreshments were served in the basement by Caterer McConkey.

The committee of management did its work well and is to be commended.

Tubs AND... Pails

We are selling agents for the
Celebrated "Globe" Brand

Manufactured in Michigan, and are enabled to

GUARANTEE PRICES TO BE AS LOW AS ANY

Place your Orders for this Brand.
You will have the . . .

BEST GOODS AND SAVE MONEY BESIDES

H. A. NELSON & SONS - Toronto

Roberts' Table Jelly

(EBENR. ROBERTS, LONDON, ENG.)

NOT CHEMICALLY

FLAVOURED . .

These jellies beyond question hold first place for Excellence, Purity and Flavour. Note that NO CHEMICALS are used in their preparation. Fruit Flavours only.

HALF PINT, PINT AND QUART PACKAGES

Davidson & Hay

WHOLESALE GROCERS

— TORONTO

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Arctic Cough Drops

THERE ARE
NO BETTER
COUGH DROPS
MADE.

The demand has been large and continuous for the last five years.

Packed in —

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

- -

Pictou, N. S.

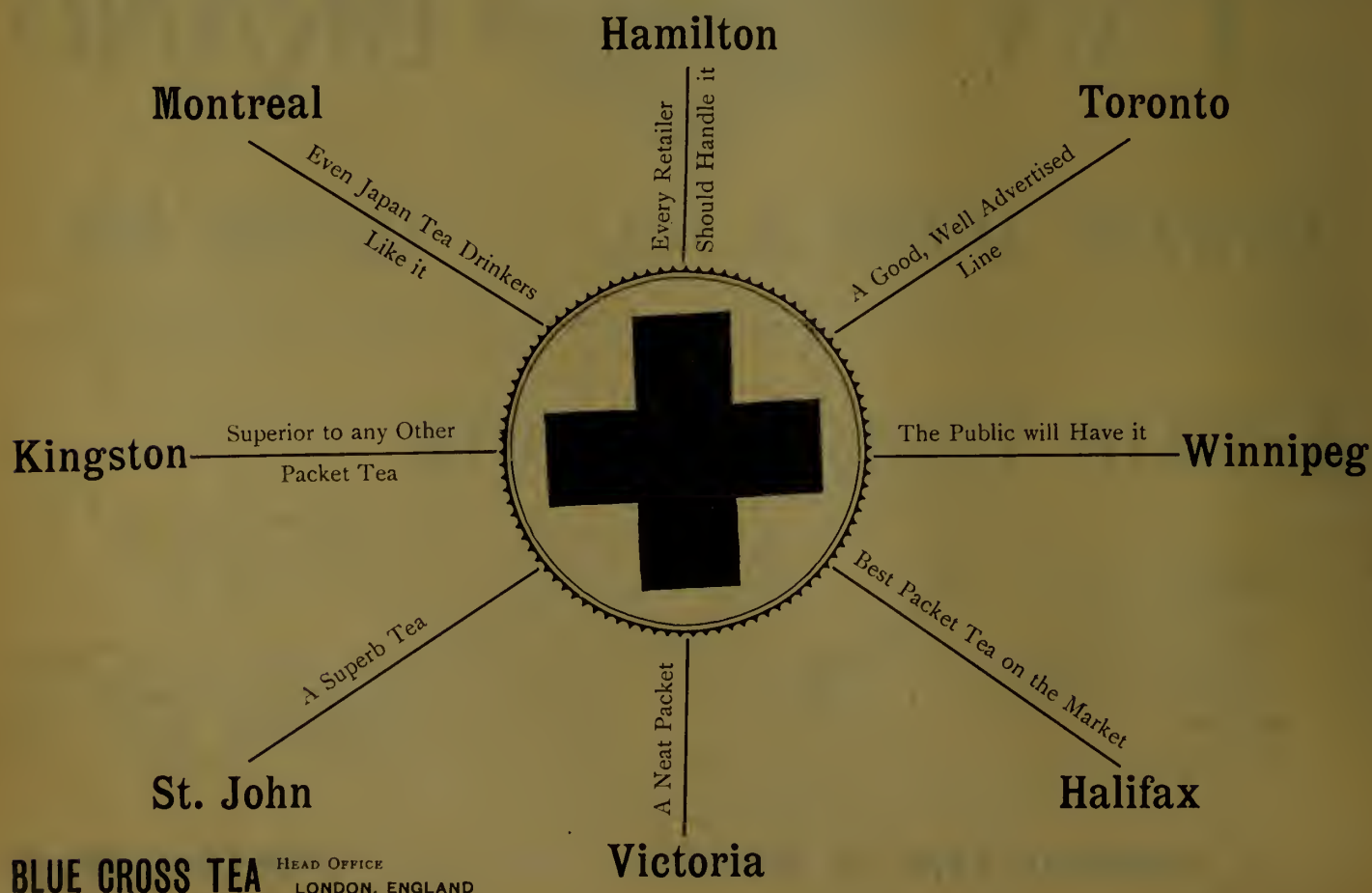


A Quiet Reminder

Of a salable and seasonable article, which
should be found on the shelf and counter
of every grocer in Canada.

Toronto Biscuit & Confectionery Co.

TORONTO



THE CANADIAN GROCER

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

The McLean Publishing Co., Ltd

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and

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BUSINESS OUT OF SEASON.

THERE is such a thing as a business man being a slave to custom. It is a mistake.

Certain periods there are in every line of trade known as dull seasons. People look for them, and the very act of expecting them helps to induce them.

It is not for a moment disputed that the demand for goods varies. Of course it does, just as the seasons vary; and even more frequently.

But, because the sale of this and that thing falls off, it does not follow that there should be a practical standstill of business, as if often the case. This has been demonstrated by experience. When these periods come around known as between the seasons an effort should be made to devise some scheme whereby the wheels of commerce may be kept revolving.

Get up new ideas. Put lines of goods before the public in a manner that will excite its desires. Put more energy into the business, more ingenuity into the window dressing, and more life and uniqueness into the advertisements.

It has been done; and what has been done once can be done again.

It is the original man, the man who strikes out for himself, leaving others to follow, who succeeds to-day in business.

Be the original man. Give custom to the winds.

EARLY CLOSING.

IT IS a good idea for the Toronto Retail Grocers' Association to try and enlist the assistance of the Trades and Labor Council in a movement for early closing.

The latter organization represents a goodly portion of the consuming public, and to get the members thereof to induce their families to make their purchases early in the day will be to help strangle one of

the excuses, lame though it may be, why stores should be kept open until 9, 10 or 11 o'clock.

But the greatest obstacle to early closing is within and not without—the grocer and not his customer is the greatest stumbling-block.

Time and again have the grocers in whole sections of the city subscribed to an agreement pledging themselves to close at a certain hour, and time and again has it been broken.

Before early closing will ever be a success in Toronto, or any other place, grocers must have more confidence in each other and more independence as individuals.

Until these factors obtain early closing will never be general.

But it by no means follows that early closing is to be deferred till this happy millennium.

The independent grocer will close at 7 or 8 o'clock, whether his neighbor does or not.

Those who have thus asserted their manhood in the past are by no means discouraged at the result.

The freedom they have thus had from business has made pleasanter their lives and healthier their bodies, and it has not been at the expense of their business either.

As far as THE CANADIAN GROCER can learn, the turn over at the end of the year has been larger rather than smaller than during the preceding year, when they walked from bed to shop and from shop to bed.

And the testimony of these grocers is doing more missionary work for early closing than will ever agreements, hide-bound as you may make them.

ALLEGED SPURIOUS PICKLES.

Whether it be better or worse than the thing imitated, it is none the less dishonest to put the spurious on the market as the genuine article.

As a rule, of course, the imitation is inferior to the pure article. An instance of this was brought to the attention of THE CANADIAN GROCER the other day.

Somebody, whom we do not know, is putting an alleged English pickle on the market at about 50 per cent. below the cost of the cheapest imported.

The pickle has none of the fine appearance exhibited by the first-class article. It looks like the bulk pickle.

Every grocer who knows his business must be aware that an English pickle could not be laid down for any such money as the price quoted for the article in question. He, therefore, cannot be deceived. But it is different with the consumer.

Nine chances to one, he would not know the difference, at least till he tasted the pickle. He could, therefore, be deceived almost with impunity.

Merchants should be careful that they are not made a party to the fraud initiated by

some over-zealous manufacturer, for in allowing themselves to be a catspaw they are more to be condemned than the manufacturers who use them.

As with counterfeit coins so with counterfeit goods—it is better to leave them alone.

A GROCERY CLERKS' UNION.

ONE side issue of the growing strength of departmental stores is the disastrous effect they are bound to have on the salaries paid to clerks.

The proprietors of these mammoth emporiums place boys behind their counters at salaries of \$2, \$3 or \$4 a week.

If they continue paying such small wages, the retailers in order to compete with them will also have to reduce expenses by cutting their employees' salaries. The consequence of this will be that married clerks will be unable to support their families, and young bachelor clerks will be unable financially to face matrimony.

All this will have a serious effect upon the commercial and moral prosperity of our cities. Young men will be driven to living in boarding houses, instead of taking up housekeeping and becoming heads of families; a marked fall in the rate of increase of population will be noticed, and the country will thus be permanently injured.

A leading retail grocer, who is well known as generally opposed to "unions," suggested to THE CANADIAN GROCER the other day that this case is an exception. He advised the formation among grocery clerks of a society whose objects it should be to keep the rate of wages up, and look after their own interests generally.

This suggestion is especially worthy of notice as coming, not from a clerk, but from a prominent employing grocer who has carried on a wonderfully successful business for thirty years. THE CANADIAN GROCER will be pleased to receive from any quarter short contributions regarding this proposition, or suggestions as to any other possible remedy for the existing and increasing evil.

FLOURISHING TROUT CREEK.

J. Parkinson, general merchant, Trout Creek, was in Toronto last week. Trout Creek is about twenty miles south of North Bay. He was down on his annual purchasing trip and to visit friends in western Ontario. Mr. Parkinson went to Trout Creek four or five years ago. It was in search of health that induced him to go, and he got what he went for. When he went there the population amounted to only a few souls with one store and an hotel. Now there is a population of 300, four stores and four shingle and lumber mills. Trout Creek is the principal railway shipping point for lumber, etc., for some 50 miles around, while the farmers for 30 and 40 miles around purchase their

supplies there. "I have often," said Mr. Parkinson, "sold \$75 worth of goods before breakfast." The winter's business, he said, was exceptionally good, and the outlook for the coming season's trade is good.

THE BUTTER SITUATION.

Since last week the arrivals of fresh roll butter have somewhat decreased, and on this account the market is considerably firmer. A quantity of what is coming forward appears to consist of rolls that have been held for some time. We have endeavored to point out to country storekeepers that it is a mistake to hold dairy butter, as they are finally obliged to take a smaller figure for it if it is at all off condition.

The Government circular advising winter creameries that they will accept and advance 20 cents per pound on butter turned out between the first of the year and April 1, has caused quite an advance in creamery butter. It is now difficult to buy fresh packed creamery butter at less than 21 cents, as the makers know they can get 20 cents for it any way, and seem inclined to ask to realize a little higher figure on shipment.

MORE FROZEN ORANGES.

Reports from Buffalo say, that on Monday the Health Department officers in that city seized and destroyed 45 boxes of frozen Florida oranges, part of a consignment of 2,000 boxes which the department has condemned. The stock seized was taken by the garbage collectors to the rendering works and there cremated. The balance of the 2,000 boxes were mostly sent to Baltimore, but several hundred cases, it is said, were forwarded to Canada.

As far as could be learned yesterday none of this particular consignment has yet reached Toronto, but within the past week or two one lot was handled here, on which the shippers realized \$220 less than the freight and Custom charges.

It is also asserted that a consignment of three car loads of frozen oranges sent here by Americans a few days ago found no market, and was shipped to other points for distribution.

DON'T WANT THE TWENTY CENTS.

Professor Robertson has been in Montreal during the week to confer with the butter and cheese trade at that point on his 20c advance proposition.

The majority of the trade at a meeting held on Monday last pronounced against the proposition, and framed a communication to the authorities at Ottawa based on this decision.

The dealers endorse the stand already taken by THE CANADIAN GROCER in the matter—that is, they heartily approve of the

suggestions for cold storage facilities, but are against the policy of the Government going into the butter export business.

As we have said before, the Professor has done a great work for our dairy industry, but when he steps out of his educational sphere and undertakes to act as a salesman he is courting failure.

DIRECT GREEN FRUIT.

The question of the direct spring importations of Mediterranean green fruit is once more commencing to attract attention in Montreal.

One man in the trade there holds that, owing to the low prices realized last spring, the fruit shippers in Spain, Sicily and Italy will not consign any fruit to Montreal this spring.

There are good reasons for being sceptical on this point, as THE CANADIAN GROCER is assured on good authority that there will be at least three cargoes of fruit received in Montreal next May, and the first of these steamers will sail from the Mediterranean in the course of a month.

At present the trend of prices is easy at primary points, and it is reported that at least one house in Montreal has placed an order for oranges and lemons by the first direct boat at 6d. to 1s. lower than the prices ruling for the first sales in this connection last spring.

A LIVE WESTERN MERCHANT.

I HAD a pleasant chat on Monday with E. Brown, of J. & E. Brown, general merchants, Portage la Prairie, Man. Mr. Brown is what I would call a first-class specimen of the bright, live and progressive western merchant. I gathered this before I had talked with him two minutes. He is one of those men from whom inspiration is drawn while one is in conversation with him.

J. & E. Brown have four stores in Portage la Prairie. They are all side by side in one block, and have an aggregate frontage of 90 feet with a depth of 65 feet. One store is devoted to groceries and boot and shoes, another to dry goods and clothing, a third to fruit and a fourth to flour and feed. The Messrs. Brown settled in Portage la Prairie six years ago, and their business has grown rapidly in the period that has elapsed since then. The increase during 1894 was 42½ per cent. over the previous year.

"We attribute our success," said Mr. Brown, in reply to a query of mine, "almost entirely to judicious advertising, which is done nearly all in our local papers."

"What about credits?" I ventured.

"Well, we do a very careful credit business. We limit all our accounts to certain amounts. Our part of the country is not yet ready for the cash system. We at any rate

do not think so. The western country will not stand hard and fast rules in business."

"How do you review the situation up there?"

"Business is getting on a decidedly better basis. Our farmers are getting more economical, and altogether prospects are better. I really think we have reached the bottom, and look for an improvement from this out. The farmers on the plains, back say in 1888, when wheat was \$1.15 per bushel, paid for their farms in two years. Then they got big ideas. Bought more land and implements, and branched out generally. When hard times came they had more than they could carry. Now they are getting better sense; and for that reason I really think the hard times have not been without their good results."

Manitoba, Mr. Brown considers the garden of Canada, and Portage la Prairie and district the garden of Manitoba.

CARE OF TEA IN TRANSIT.

Tea importers in Montreal are once more after the Grand Trunk Railway on the question of the care of tea in transit.

Representatives of Hunt & Co., Morrow & Ewing, McGlew & Co., John Duncan, Kearney Bros., Tees, Wilson & Co., and Lockerby Bros., met and conferred with Mr. J. Beeston, of the Grand Trunk, in the Board of Trade at Montreal last Friday.

The importers hold that the Grand Trunk is liable for the cost of breakages, while the railway company holds that the bill for repairs to breakages should be placed between shippers and consignees.

The Grand Trunk is in a peculiar position, owing to the fact that it has to give its connections a clear receipt for freight received, and no matter what damage to freight may have been done before the property reaches the Canadian road, the company has to stand it all. After a two hours' consultation it was resolved that only one course could be recommended. It was, that the outside roads and the Grand Trunk should come to some different arrangement with its connections, or that the shippers in Japan be requested to make their packages stronger, in order the better to withstand the rough handling of the baggage and freight men.

The millers and wholesale grocers of St. Louis have subscribed to a document declaring they will sell flour for cash only. The business millennium is purely "a comin'."

The Association for the Recovery of Stolen Horses is the name of an organization that held its 47th annual meeting at Waterdown the other night. Come, now, be honest, whatever may have been the object of the association nearly fifty years ago, what is its intent to-day? Is it not to have a good time?

Grocers

If you are asked to buy
"Crushed" Coffee in **Milk Cans**,
Dinner Pails or—Wash Tubs—our
advice would be "Buy It," if cheap
enough; you will readily sell the
Cans, Pails, and Tubs, **but** if you
want the real, "Crushed"



Java ^{AND} Mocha Coffee

MIXTURE

and wish to increase your **Coffee**
trade, see that your package bears
the **Trade Mark** as in this margin.
Do not be deceived by high sounding
Greek names, cheaper prices, or the
patriarchal cry of "just as good as"
Ours,—**It won't go.**

It has come to our knowledge that an inferior
Coffee Mixture selling under the name of
"Crushed" Coffee is being placed on the
market in opposition to the genuine "Crushed"
Coffee Mixture which we have placed in num-
erous stores of the Dominion, and which is
giving remarkable satisfaction, and in the inter-
ests of those dealers who have purchased Our
"Crushed" Coffee Mixture, we take this means
of calling the attention of the trade again to our
Trade Mark (Globe and Beaver). Our
"Crushed" is put up in 25 and 50 lb. tins, and

The Price is 22 cts. per lb. Only

Every pound guaranteed—You run **no risk.**

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MONEY AND STOCKS.

TORONTO Street Railway stock is keeping fairly steady these days, but it seems to be merely held up by brute force, if the expression may be allowed. I have yet to meet a financial man, however, who anticipates anything else than lower figures for this stock. On Monday 1 per cent. was paid to put the stock at 60 any time this year, showing that the seller believes the stock will be much lower before the close of the year 1895.

* * *

There has been a slight recovery in Canadian Pacific, but it is generally considered to be of a temporary nature. On account of the decreased earnings, the outlook indicates anything but higher quotations. A little over three years ago this stock sold in London at 95, when some maintained that it would go to 120. To-day it is down to within a fraction of 50. A meeting of shareholders has been called for Saturday.

* * *

Demand continues brisk for investment bonds, but there are very few coming out. "It is hard, indeed, to get investments for cash," was the summing up a broker gave the situation.

* * *

It is expected the forthcoming statement of the Commercial Cable Co. will show an

earning power of over 10 per cent. This is tending to stiffen the stock, and it sold at 146 $\frac{3}{8}$ on the Toronto market on Tuesday. There are a few transactions passing in Commercial Cable, but it is not what might be termed an active stock.

* * *

About all the loan companies have made their annual statements, and nearly all are foreshadowing a reduction in next dividends.

* * *

Call loans are dull and easy, any amount of money going at 4 per cent, and more could be had.

* * *

Gold in the United States Treasury at the end of last week was up to \$45,741,810, a gain of nearly \$3,000,000 for the week, but over \$59,000,000 less than the same time a year ago. The contracts for the purchase of gold for the new bonds have almost entirely stopped the exports of gold. Gold is now beginning to come hitherward from Europe.

ARGUROS.

STOCKS IN MONTREAL.

Purely speculative manipulation is responsible for the activity generated in the Montreal stock market toward the close of last week. The deal was chiefly confined to three stocks that are known to be the pets of a strong clique on the street, and they were made the means of putting outsiders

through what is known in technical parlance as "milking." After the price had been worked up on Montreal Street Railway, Richelieu and Toronto Street Railway, the insiders commenced to unload and values tumbled on all of them. Otherwise the only interesting point was the low price touched by Pacific. This security seems to be steadily going lower, and the delay in regard to the declaration of the dividend is, no doubt, having an unfavorable effect. There is not much of the stock carried in Montreal, however; and, in fact, has not been for over two years, at which time two well-known financiers unloaded a big batch of it abroad. The banks continue neglected, and there is only an occasional transaction in bonds, which goes to show that there is little investment support to the activity now ruling the market.

NEARLY AN EGG FAMINE.

Had the cold weather continued a little longer, Toronto—and, in fact, most of Canada—would have seen an egg famine. As it is, the market is very bare of good stock, and, as far as can be learned, stocks are low in all egg lines. The advance in prices on the American markets calls for large shipments to be made from Canada, and as a result the markets all over the Dominion have been left very bare.

Steady Sales and Repeat Orders show the satisfaction given by our

Buckwheat Flour

SELF-RISING

Try a Sample Order.

In 2 $\frac{1}{2}$ lb. Packages,
2 doz. per Case.

In 5 lb. Packages,
1 doz. per Case.

THE IRELAND NATIONAL FOOD CO., LTD.
TORONTO, CANADA.

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

NOTE.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size, it is a trade winner.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.



MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Feb. 21, 1895.

GROCERIES.

THE dulness noticed in trade last week still obtains. It may perhaps be a little better in the city, but country orders are, if anything, worse than a week ago, there apparently not having been yet any recovery from the effects of the heavy storms. The situation in teas, foreign dried fruits, coffees and canned goods continues strong. Sugar, though dull, is steady. In dried fruits the only feature worthy of special note is an increased demand for prunes, trade in which can now be termed brisk. Pepper and cloves are dearer in outside markets. Payments are much as before. Another few days will probably see an improvement in business, but in the meantime trade is unsatisfactory.

CANNED GOODS.

There do not appear to be as many goods leaving the packers' hands as a week or so ago, but there is still a fairly brisk trade doing, particularly in tomatoes and corn. The situation continues strong, and some of the wholesalers are this week asking higher prices for corn. The wholesalers report a fair trade in staples. A little more activity is being exhibited in salmon, and prices are firm. Lobster keeps dull. We quote as follows: Tomatoes, 87½ to 90c. for choice and 80 to 85c. for inferior and old stock; corn, 90 to 95c. for choice and 85c. for common; peas, 80 to 85c. for ordinary and \$1.40 for fancy; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.40 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second

quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

There is a fair enquiry for green coffees. Fresh shipments of fine Java coffee are to hand this week, and Rio coffee, stocks of which are light, is on the way. Java, Mocha and East Indian coffees are all dearer in the primary markets. The last named is 2c. higher. The advances are due to a scarcity of supplies. We quote green, in bags, as follows: Rio, 20 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 33c.; Mocha, 28 to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Business is of the usual quiet and seasonal character. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Pepper and cloves are firmer in the primary markets, with probably an advance of ½c. per lb. in New York, and higher prices are looked for. There is a good demand for whole pepper. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade remains quiet and unchanged. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 persack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to

10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The turn over in sugar has got down to small proportions, and there is not likely to be any material improvement in this respect for some time. The market, however, keeps steady, and among the refiners the opinion obtains that raw beet root sugar has touched the lowest point it is likely to this campaign. We quote: Granulated—domestic, 3½ to 3¾c.; do., German granulated, \$3.40 to \$3.50; yellows, \$2.75 to \$3.30. Raws—Demerara, 2½ to 3c.; Muscovado, in 115-lb. bags, \$1.90.

SYRUPS.

There is a fair demand for syrups at about 2¼ to 2½c. per lb. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Demand is fair at about 30c. in barrels, and 32c. in half-barrels. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

The movement is at the moment light, but the strength of the market continues to increase rather than decrease. A cable received in Toronto on Tuesday stated that at the previous day's auction Pekoe Souchongs were worth equal to 18c., or nearly 1c. more than the week before. The high price of low grade Indian and Ceylon teas continues to drive the demand to low grade Congous, which have not advanced relatively with the other kinds, and are consequently showing better value. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans 16 to 20c. for mediums, 28

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

THE BERLIN BRUSH CO.

SUCCESSORS TO

The Windsor Pat. Brush Co., of Windsor,

AND

The Handy Pat. Brush Co., Berlin



Manufacturers of a large line of

Whisks

The McDonel Patent Broom

Whitewash and Kalsomine Brushes

And the Great Solid Brush Back Company of the Dominion.

BERLIN, - ONT.

"SALADA"

CEYLON TEA

Most Satisfactory to Handle,
Finest Tea,
Largest Sale.

Most Profitable for the Retailer
of any Tea in Canada.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS.—Continued

to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Valencia raisins are still quiet and devoid of special feature. We quote good fruit as before: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c.

Malaga raisins are dull and nominally unchanged. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins are practically cleaned out of this market. This is something unusual, as a rule a good many being carried over. Last year it appears that the wholesale trade lost money on Sultana raisins, with the result that this season they have been careful buyers. Higher prices are anticipated before the season is over. The idea as to price is still 6 to 7½c. per lb.

Prunes are in active request, quite an improvement having developed, and demand is expected to be much better in view of the scarcity of domestic dried fruit. The principal demand is for prunes selling at about 4 to 5c. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb. For Bordeaux prunes, 4 to 4½c. is the idea.

Currants are in moderate demand only. Good currants are scarce on this market, and for those arriving higher prices will be demanded. We quote: Filiatras, half-barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizas, 6½ to 7c. in cases and half cases; Panartes, 8 to 8½c.

Figs are quiet and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand is still fairly good for California dried apricots at 12 to 14c.

BUTTER AND CHEESE.

The supply of really good butter has rather decreased than increased, and the result is that really fresh lines are firm on the market. We quote: Dairy—Medium to good 10 to 15c.; low grade, 8 to 10c.; fresh pound rolls, 16 to 17c.; large rolls, 12 to 15c. Creamery—Tubs, 21 to 22c.; pound prints, 22 to 23c.

August and September makes of cheese are quoted at 10½ to 10¾c., and half sizes at 11 to 11¼c. Small Stiltons are quoted at 12 to 12½c.

GREEN FRUIT.

Florida oranges and lemons are out of the market and good winter apples are firmer. We quote: Lemons—Messinas, \$2.25 to \$3.50. Oranges—Valencias, \$4 to \$4.50; California navels, \$3.50 to \$4; mandarins, \$2.50 to \$2.75 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1.25 to \$1.50 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, 12c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.35 for choice hand-picked, and \$1.15 for medium grades.

DRIED APPLES—Are firm at 5½c., owing to increased price being given for green fruit.

EVAPORATED APPLES—We quote, in 50 lb. boxes: 7 to 7½c. per lb.

ONIONS—Are going higher. We quote: Domestic, 75c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4.

HONEY—No change. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Are firmer and rising in price. The stocks are getting low and farmers are holding to what they have. We quote: 47 to 50c. on the track, and 65c. out of store.

POULTRY—Continues scarce on a firm market. We quote: 11c. for turkeys, 7c. for geese, 30 to 75c. for chickens, and 50 to 90c. for ducks.

EGGS—Strictly new-laid are scarce, and market is firm. Held and cold storage are quoted at 15 to 16c., pickled at 14c., and new-laid at 23 to 25c.

FISH AND OYSTERS.

Very little is being done in oysters at the high figure at which they are now quoted. We quote as follows: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; tommy cod, \$1.35; steak cod, 5½ to 6½c.; haddock, 3½ to 4½c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 12½c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c. Oysters, \$1.50 per gallon for standards and \$1.75 for selects.

PROVISIONS AND DRESSED HOGS.

Owing to the much firmer feeling in the price of hogs there is a correspondingly

strong feeling as regards the products of hogs, although no very marked advance has occurred as yet. There has been lately a good demand for heavy mess and long clear bacon. We quote:

BACON—Long clear, 6¾c. for carload lots, 7 to 7¼c. for ton lots and 7¼c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 7½ to 8c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75 to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.

SALT.

No change in condition of market. We quote: Barrels, 90c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

FLOUR AND FEED.

WHEAT—We quote: 64 to 64½c. for white; 61 to 62c. for red, and 60 to 60½c. for goose.

OATS—Easy. We quote: 35 to 36½c.

BARLEY—Steady. We quote: 48c.

FLOUR—Quiet and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Oatmeal is firmer owing to the scarcity and higher prices of oats. Prices have advanced a little. We quote: Standard oatmeal, \$3.85, and granulated, \$3.85; rolled oats, \$3.80 to \$3.85; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

SEEDS.

The foreign demand is still very light, and local dealers are not anxious to buy unless at reduced figures. With the light receipts, however, prices remain unchanged. Canadian red clover remains about unchanged at \$6 to \$6.25 per bushel for choice lots, lower grades bringing \$5.50 to \$6.

Alsike continues very dull and depressed, only choice qualities now being salable at anything over \$4.80. Really fancy if offered would probably command \$5, lower grades \$4 to \$4.50.

We quote present prices of timothy: Choice machine threshed, \$2 to \$2.75; fair to good qualities, \$1.75 to \$2.40; fancy flail threshed, \$3 per bushel.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is a fair demand. Stocks are kept pretty well cleared up, and prices remain steady. Local dealers quote 5 to 5¼c. for cured, and for green, No. 1, 4c.; No. 2, 3c., and No. 3, 2c.

SHEEPSKINS—Best green stock will bring 80 to 85c. Calfskins stand nominally at 6c. for No. 1, and 4c. for No. 2.

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

No. 1 FLORIDA ORANGES,

packed before the frost, first-class stock. Also, Valencias, which are coming in fine order. Bananas, Lemons, Jams, Nuts, Figs, all at lowest prices. Write for quotations.

GOOD APPLES WANTED.

Consignments of Farm Produce solicited.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**FISH FOR LENT**No. 1 Split Herrings,
\$2.50.No. 1 Trout, \$5.00.
" W. Fish, \$6.00.Frozen Trout and W.
Fish, 7c.

Digby Herring, 11c.

DROP A CARD

Aikenhead & Sloan

13 Church Street

TORONTO

ARRIVED THIS WEEK

Marmalade Oranges

Valencia Oranges

Navel Oranges

Special price large lots.

CLEMES BROS. - TORONTO

TALLOW—Quiet, at 5 to 5¼c.

WOOL—Canadian fleece all cleared out. For round lots of desirable wool 19 to 19½c. is obtainable. Pulled wools are rising. Best supers are quoted at 20 to 21, and extras at 21 to 22c.

PETROLEUM.

Crude oils still remains scarce in Canada and the United States. Local prices remain at last week's figure. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12 to 12½c.; carbon safety, 16 to 17c.; Canadian water white, 16 to 17c.; American water white, 18c; photogene, 20c.

MARKET NOTES.

Clemes Bros., are making a special drive on dates.

Davidson & Hay are offering pure maple syrup in one and five gallon tins.

The Eby, Blain Co. is offering pure sugar syrup in 25 and 42 lb. pails.

T. Kinnear & Co. are offering a bright syrup at what is said to be a low price.

Davidson & Hay are offering a line of choice Japan tea packed in 4 and 10-lb. mats.

The Eby, Blain Co. reports numerous repeat orders for "Orient" package tea.

Attention is directed to Aikenhead & Sloan's advertisement in another column.

Dawson & Co., Toronto, have just received two car loads of fancy winter apples.

Perkins, Ince & Co. are putting a fine line of New Orleans molasses on the market.

A cable received on Tuesday from Liverpool notes a slight advance in Valencia oranges.

White & Co., Toronto, during the past week bought forty barrels of dried apples at 5½c per lb.

Smith & Keighley are said to be cleaning out the balance of Arguimbau's layer Valencia raisins at cut prices.

Warren Bros. & Boomer have in stock a shipment of a fine green Java coffee. A shipment of Rio coffee is on the way.

Davidson & Hay report that their sales of "Kurma" tea last week were larger than during any preceding week since they have put this tea on the market.

A fresh lot of Loch Fyne herrings is to hand with Smith & Keighley for the Lenten season. They are in 25-lb kegs and sell at \$1.50.

Clemes Bros., Toronto, are this week in receipt of four carloads of fine Valencia oranges, and also a first-class line of bitter oranges for marmalade.

The general stock of A. D. Mitchell, of Glencoe, valued at \$1,464.05, was sold at auction in London, by Mr. J. W. Jones. D. McDougall, Glencoe, was the purchaser at 45 cents on the dollar.

Hannah & Co., Toronto, last week sold three carloads of potatoes at Orangeville to an American buyer. They report a much better enquiry from western points than heretofore.

The Eby, Blain Co. desires to draw the special attention of the trade to its announcement regarding crushed coffee. Several thousand samples of this coffee have been sent out during the last few days.

A special line with the Eby, Blain Co. just now is "Dressed Atlantic Brownies." These are packed smoked herrings, heads and tails off. They are put up to retail

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
COCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen—"We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process.' Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles, Sauces, Ketchups."

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473

VICTORIA, B.C.

Largest works of the kind in British Columbia.

IS THE
ASK FOR
MOTT'S

at 10c. per package. Price to retailer is 80c. per box. There are 10 packages in the box, and each package contains from 13 to 16 fish. "It is bound to be a splendid seller during Lent," said a member of the firm. The firm has a few kegs of fresh water herring left, which it is said to be clearing out at low figures.

"Cough drops are selling well," write Wm. Paterson & Son.

A bargain in evaporated apples is being offered, it is said, by Lucas, Steele & Bristol.

Wm. Paterson & Son report large orders for soda biscuits.

The Berlin Brush Co. are finding their present premises too small for the business they are now doing.

James Turner & Co. have added a large consignment of prunes to their already well-assorted line of these goods.

James A Skinner & Co. are booking orders from all the best dealers for their assorted package of fancy Bohemian water sets.

The Toronto Biscuit & Confectionery Co. have received some large orders this month for their biscuits, and from new territory too. They look for a large trade this year.

James Turner & Co. report a phenomenal run on their brooms, manufactured by themselves, which they claim are unsurpassed for a good hand-made broom.

Wm. Paterson & Son present an excellent cut of their popular Northwest traveler, Mr. J. H. Smith, in their ad. on page 6.

Evaporated horse radish, a highly economical and nicely prepared sauce, is reported by James Turner & Co. to be meeting with good success.

Lucas, Steele & Bristol claim to have extra value in Congou teas at old prices. These goods are attracting attention in England owing to big advance in Assams and Ceylons.

Attention is directed to the "400 Select" tea on page 6 of THE CANADIAN GROCER. "There is nothing more satisfying in the tea line than the '400 Select,'" write, W. H. Gillard & Co.

Programs are out for a concert to be held in St. George's Hall on Feb. 25 under the auspices of the City Travelers' Association. R. M. Corrie is chairman, and W. F. Daniel, secretary of committee.

W. H. Gillard & Co. say that they expect to show extraordinary values in new Japan teas this year. They are making special arrangements to secure the business of big buyers.

A direct shipment of currants in cases and half cases is to hand this week for Davidson & Hay. They are understood to have been bought before the advances took place. They have a shipment of young Hyson tea arriving.

W. H. Gillard & Co.'s standard lines of teas, "Imperial," "Dalu Kola," "Russian" and the "400 Select," are packed in the patented metal lined cases with hinged lid, which insures perfect keeping of the aromatic qualities of the tea.

James Turner & Co. report having received a large number of endorsements of their ideas re inspection of teas as appearing in their advertising space in the last two issues of THE CANADIAN GROCER by unusual sales of "Ram Lal" teas.

Three-pound cans of tomato catsup soup are being offered this week by the Eby, Blain Co. It is a new venture by the Niagara

District Fruit & Preserving Co., and is put up in a handsome and attractive package. The label is printed in silver and gold.

D. Gunn, Flavell & Co., Toronto, handle all the best brands of creamery butter, among them: Culloden, Mount Elgin, Woodstock, Verschoyle, Mohawk, Norwich Junction, North Brant, Lakefield and Ontario Government.

James Turner & Co. report the canned vegetable market much firmer, but are prepared to protect their customers, having a large and first-class stock.

A full assortment of Roberts' jellies are in store with Lucas, Steele & Bristol. This firm is also in receipt of an invoice of York Factory peels. They are choice quality.

Now that the season of Lent is coming on, Marshall's Scotch fish products in tins and kegs, etc., are greatly in demand by the trade. Nothing is nicer than their kippered herrings, herrings in tomato and shrimp sauce, fresh herrings, bloaters, etc., and their "Crown" brand of salt herrings in kegs.

Since Mr. Marshall has taken an interest in the business now known as D. Marshall & Allworth the firm has been putting up its condensed milk and evaporated cream under a new label called "Allworth's Star Brand." The attention of the trade is called to this fact. The "Star" brand is being made a specialty of just now.

A big shipment of "Unicorn" brand of prunes imported by W. H. Gillard & Co. is now due. This brand is sold largely by the best grocers in England, and is said to be of very superior quality. As this shipment is made by the packers as an advertisement, notwithstanding the high grade quality, the prunes will be offered to the trade at the price of ordinary goods.

MONTREAL MARKETS.

MONTREAL, Feb. 21, 1895.

GROCERIES.

THE week has been a fairly active one in the grocery markets, all the wholesale houses reporting a good jobbing demand. This is notably the case with sugar, syrups and molasses. Coffees and spices also show a fair degree of activity, and the same can be said of tea, while enquiry for canned goods is picking up. Dried fruits remain quiet. Values, as a rule, except in sugar, are steady. In the latter staple refiners have again lowered their prices.

SUGAR.

There has been another cut in the price of refined sugar since our last letter, as the Montreal refiners on Thursday last reduced their prices on granulated 1-16c. per lb. Whether this is the bottom or not is difficult to say, but the decline has not checked the demand, which has continued active. The fact has unsettled values though, for although we repeat our jobbing range on granulated, it is certain that wholesale houses are jobbing out sugar at cost, or very nearly so. Round lots of granulated have sold at 3½c. for No. 1, and 3¼c. for No. 2, the latter being the most active of the two. Round lots of yellows have changed hands at 2½ to 3c., as to quality at the factory. In a jobbing way we quote: Standard granulated, 3¼c.; No. 2, 3½c.; yellows, 2¼ to 3¼c. as to quality. German sugar is not moving very freely at present, and jobbers are asking 3½c. for extra granulated, while No. 2 Berthier is being jobbed out at 3¼c.



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING (J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: (W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

F. W. FEARMAN

Pork Packer HAMILTON



\$1.00 PER BOX OF 36 PACKAGES
FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

TRADE

MARK

SYRUPS.

More activity has been noted in syrups since our last report, as demand is turning to it on account of the scarcity of molasses. Sales in a large way from refiners' hands have been made freely at 1½ to 2½c. per lb.

MOLASSES.

The molasses market is very firm in its tone, as the stock here is light. Some receipts have arrived since our last from New York, but the quality is not very acceptable. Sales of it have been made at 29c. For prime Barbadoes, however, the best figure a buyer can secure is 31½ to 32c.; while Porto Rico is quotable at 28c., and Trinidad 27c. In a jobbing way prices on Barbadoes are firm at 32½c. and 33c. in hogsheads and 36c. in barrels and half barrels.

RICE.

The demand for rice is fair and the market rules active and steady. From the mills we quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

There is nothing special to report in spices, but a fairly active business has been transacted. We quote: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 8½ to 9½c.; nutmegs, 60 to 90c.; and Jamaica ginger, 15½ to 18½c.

COFFEES.

There has been a good, fair volume of business in coffees at firm prices. The scarcity of Maracaibo tends to stiffen the market. We quote: Maracaibo, 22c.; Rio, 18½ to 20c.; Java, 25 to 27c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

TEA.

There has been a good distributing trade in blacks; Japans and gunpowders, especially, have received attention for grades running from 17 to 19c. In a round way, business is dull, but some purchasing of blacks has been done on behalf of wholesalers here at 12½c. We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There has been no change in the raisin market, business being extremely light both in Valencia and California fruit. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; Sultan, 5½ to 7½c.; California, 3-crown loose muscatels, 5¾ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

The currant market is also quiet and unchanged. In a jobbing way we quote: Filiatras and Provincials, 3½ to 3¾c. in barrels, and 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

There is a fair jobbing enquiry for prunes at steady prices. We quote: Bosnia, 4½ to 5c., and Bordeaux, 4c.

Figs are quiet and unchanged at 5 to 6c. in bags and 10 to 16c. in boxes, as to quality.

Grocers and General Dealers should not be without

Silver Star Soap

Best value in 5 cent cake on the market.
Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

We Handle

CHOICE CREAMERY BUTTER

1-lb. Prints Tubs

They will suit your trade.

D. GUNN, FLAVELLE & CO.

Commission Merchants
and Pork Packers, TORONTO

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings

75 YONGE ST., TORONTO

MONTREAL MARKETS.—Continued.

There is only a small jobbing call for dates at 4 to 5c., as to grade.

NUTS.

A quiet jobbing movement is all there is to report in this market. We quote: Tarragona almonds, 12½ to 13c.; filberts, 7½ to 8½c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; Bordeaux ditto, 10c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw; cocoanuts, \$4 to \$5 per 100.

CANNED GOODS.

This market has exhibited a firmer feeling in some lines of canned goods as a result of the canners' meeting in the west. Business has been better also both from first and second hands here. We quote: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.30 to \$1.40 per doz.; tomatoes, 90 to 92½c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrow-fat peas, 90c. per doz.

FISH.

The fish market has exhibited much more activity since our last in consequence of the very cold weather and the approach of Lent. Stocks in second hands have been small also, and the result is that more business was doing all round. The stock of fresh frozen herrings consists of about three cars, and the prospects are that there will be no further arrivals this season, and holders in consequence are firm at \$1 to \$1.25 per 100. Haddock and cod are being worked off at 3 to 3½c. per lb., tommy cods at \$1 to \$1.25 per barrel. No. 2 smelts at 2 to 3c. per lb. There are no No. 1 on the market at present. Mackerel are selling at 10c per lb. white fish at 5c., pike at 4c., and halibut at 8c. There have been but few sales of No. 1 pickled herrings, which are offering in a jobbing way at \$4 to \$4.50 for No. 1 Nova Scotia and \$4.50 for No. 1 Labrador. B.C. salmon have changed hands in small lots at \$11 to \$11.50; new Labrador at \$13 to \$13.50; No. 2 mackerel at \$12.50; Red sea trout at \$9; lake trout at \$4 per keg; No. 1 green cod at \$4.25 to \$4.50; No. 2 at \$3 to \$3.25, and No. 1 haddock at \$3.25. Boneless cod are selling at 6c. per lb.; haddies at 6c.; bloaters at 90c. to \$1. per box, and smoked herrings at 10c.

GREEN FRUIT.

APPLES—The market rules quiet and firm at \$3 to \$4 per bbl.

DRIED APPLES—Supplies are light and demand steady. Bids are firm at 5 to 5½c.

EVAPORATED APPLES—These are firmer in their tendency, and we quote 6½ to 6¾c. per lb.

ORANGES—The orange market is quiet and steady. We quote: Valencias, \$4 to \$5; Floridas, \$3.25 to \$4.50, and Californias, \$3.25 to \$4.

LEMONS—The lemon market is steady at \$2.50 to \$3 per box.

PINEAPPLES—There is a small trade in these at 15 to 25c each.

CRANBERRIES—In small supply and firm at \$9 to \$10 for Canadian, and \$15 to \$16 for Cape Cod.

GRAPES—Almería grapes are in light supply and firmly held at \$6 to \$7 per barrel.

COUNTRY PRODUCE.

EGGS—The egg market is firm and 1c higher than it was at date of last writing.

We quote: Montreal limed, 14 to 15c and strictly fresh, 24 to 26c per dozen.

HONEY—The market is quiet and unchanged. We quote: Old, 4½ to 5c and new, 7 to 9c per lb. Comb honey, 10 to 13c.

BEANS—Quiet and steady, choice hand-picked, \$1.30 to \$1.45, and poor to fair, \$1.10 to \$1.20.

HOPS—Quiet and unchanged at 6 to 8c, as to quality.

DRESSED HOGS—The market is quiet and rather easier at \$5.45 per 100 lbs.

POTATOES—Light receipts and a good demand keep prices firm at 65c per bag for jobbing lots.

ONIONS—There is a ready sale for these at \$1.75 to \$2 per bbl.

PROVISIONS.

The provision market shows no signs of improvement. The demand is slow and only for small lots to fill actual requirements at steady prices. We quote: Canadian short cut, heavy, \$14 to \$15; hams, city cured, per lb., 9 to 10½c.; lard, Canadian, in pails, 9c. to 10c.; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

FLOUR AND MEAL.

The demand for flour was good, and the market rules fairly active and steady, with a good business doing for this season. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The feed market was strong, and the anticipated advance of \$1 per ton on bran and shorts took place to-day. The demand continues good, and an active business is doing. We quote: Bran, \$17; shorts, \$18; mouillié, \$23 to \$24.

In oatmeal business continues quiet and of a jobbing character at steady prices. We quote: Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

BUTTER AND CHEESE.

There is no important change in the situation of the cheese market. The volume of business transacted is small, and the feeling generally easy, but, in the absence of any important transactions, prices are nominally unchanged at 8¾ to 9c. for summer goods, and 9½ to 9¾c. for fall makes.

The demand for butter is limited, in consequence of which the market continues to rule quiet and without any new feature to note, business being confined to small lots to fill local requirements. Late-made creamery jobs out at 20½c. and western rolls at 14c.

ASHES.

Ashes are a small receipt and prices are firm. We quote: First pots, \$4.05 to \$4.10; seconds, \$3.70 to \$3.75, and pearls, \$6.40 per 100 lbs.

MONTREAL TRADE NOTES.

The first offers of California oranges this winter were made here last Thursday.

Round lots of black teas have been placed with jobbers here at 12½c per lb.

Receipts of Maracaibo coffee continue light and the market here is almost bare of stock.

A small lot of 50 puncheons of molasses from New York sold here at 29c., but the quality was not very desirable.

New York buyers have taken 1,400 packages low grade Congous from sellers on this market, the figure being around 12c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Feb. 21, 1895.

As the season advances there is noticed a better feeling in business, and the beautiful weather is a great help. Money is not plentiful and in the city collections are slow. This is noticeable among some of our largest and oldest retail stores. I am much pleased, however, not to have to report any failures in our line, though other lines are not so fortunate. There are not many changes in the markets. Tea and coffee are strong and higher prices are looked for. In spice there is no change, and oil is firm at advance.

CANNED GOODS—Demand is rather better than it has been, but there is no large business yet. For gallon apples the sale this season continues light. Pumpkin, which sold freely for one or two seasons, is not receiving as much attention as formerly. Salmon continues firm. Fruits are having fair demand. In canned meats dealers have been buying more freely during the past week. Prices are about 10c. above former quotations. Other lines show no change. We quote: Peas, 90 to 95c.; corn, 95c. to \$1; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; corned beef, 2 lb. tins, \$2.75 to \$2.85; 1-lb. tins, \$1.65 to \$1.70; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.55 to \$1.60; peaches, 3-lb. tins, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz. in case, \$5.50; chowder, 2 doz. in case, \$3.50; scallops, 4 doz. in case, \$5.50.

SALT—A better demand is looked for in the near future. There is quite a quantity afloat which will be due in a few weeks. Salt in small boxes, 10-lb and 20-lb., is finding a much larger demand since the Canadian in these packages was put upon this

You can save from
50 to 80c. a barrel on
Table or Dairy Salt
by ordering an as-
sorted carload of

**WINDSOR
SALT**

for the Spring Trade

Cheese Factories	Creameries
require our special	require
Cheese Salt	Dairy Salt

WRITE FOR PRICES TO THE

TORONTO SALT WORKS

128 Adelaide St. E., Toronto

City Agents for Windsor Salt Works.

Lent Trade - Fish!

Our stock of Fish and Canned Goods
IS NOW COMPLETE.

GREEN COD, of every grade,

HERRINGS, "Labrador" in bbl. and half-bbl.,

HERRINGS, "Cape-Breton," bbl. and half-bbl.,

TROUT, Salmon, Etc., Etc.

- ALSO -

Lobsters, Mackerel, Sardines, Salmon, of best known brands. QUALITY GUARANTEED.

Write for prices before you order elsewhere. It will pay you.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

If You Want Genuine

LABRADOR HERRING

Large, Fat, and Bright, send to

STEWART MUNN & CO.

R. S. McINDOE
Toronto Agent

Board of Trade Building, MONTREAL

Munn, Baine, Johnstone and Rorke
Brands Just Arrived.



MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King St West. Telephone 1610.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

We want you
to try our
brands.

Wines

Write us
for Prices.

The Ontario Grape Growing
and Wine Mfg. Co.

Box 72. ST. CATHARINES, ONT.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

BUCKWHEAT FLOUR

**We Sell It
We Make It
We are Proud of It, and You
Will be Pleased with It
When You Buy It of**

E. D. Tilson

Tilsonburg, Ont.

ST. JOHN MARKETS—Continued.

market. We quote: Coarse salt, ex store, 58 to 60c.; factory filled, fine, 90c. to \$1; Canadian, 10 lb. bags, \$2.80 per bbl.; 5 lb. bags, \$3 per bbl.; wood boxes, 20 lbs. 20c. each; 10 lbs., 12c. each.

DRIED FRUIT—In raisins there is not expected to be much demand at this season. Something new in the shape of California Valencias has been shown in the market. They appear much better than the Denia fruit and will not sugar. They would cost about the same as loose muscatels. In prunes, though price is low, being much below evaporated apples, the demand is light. Evaporated and dried are firmer, with light local demand. There is quite an inquiry from dealers for currants, not so much on account of demand, but because of low stocks. They find to replace stocks they have to pay much higher prices. We quote: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; layers, 5¼ to 5½c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3½ to 3¾c.; cases, 3¾ to 4c.; evaporated, 8 to 8½c.; dried, 5½ to 5¾c.; dates, 4 to 4¼c.; prunes, 5 to 5½c.; figs, 11 to 18c.

GREEN FRUIT—Demand is better, and with the return of warmer weather the movement will continue to be large. Apples continue quiet, with no change of price. Florida oranges continue to advance, and even Valencias are feeling much firmer owing to frosts. There are some Californias now coming into the market. We quote: Florida oranges, \$4.50 to \$5.50; Valencias, \$4.50 to \$5; lemons, \$3.50 to \$4.25; Malaga grapes, \$5 to \$6.50 per keg; apples, \$1.50 to \$2.50; pineapples, 20 to 22c. each.

DAIRY PRODUCTS—Trade quiet and there is little encouragement, though demand for cheese is rather better, but only at prices below those of last fall. Stocks are not large. For butter there is no sale, except a light demand for creamery rolls. Tub butter and large prints are slow, and at lower prices. Creamery is quiet at 20 to 21c.; dairy tub, 16 to 18c.; creamery prints, 23 to 24c. Eggs, which are in light demand, continue low. Buyers are afraid of quality, and packers would get much better prices if they were more careful about the eggs they send out. Case eggs, 16 to 18c.

MOLASSES—The feeling is much firmer, as demand is beginning to be much more active. It is expected no new will be here for at least two months. Small packages are scarce. In syrup demand is not large, but price is firm and likely to go higher. We quote: Barbadoes, 32 to 33c.; Porto Rico, 32c.; fancy, 43 to 44c.; syrups, 30 to 32c.

SUGAR—Demand is fair. Prices continue at the low figures quoted, and even these, it is reported, are sometimes shaded. The refineries are also inclined to shade prices in some cases. Granulated sugar, \$3.60 to \$3.75; yellow, 3½ to 3¾c.; Barbadoes, 3½ to 3¾c.; Paris lumps, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—Trade is light, but with Lent drawing near a better demand is looked for. Already there is a better demand. There is little change in prices. Fresh fish are arriving in small quantities, but even this does not cause prices to strengthen much. Frozen herrings are in light supply. Dry and pickled are as last week. Stocks of dry are not large, and smoked are as before. Bloaters and smoked haddies show fair sale. We quote: Codfish, medium, \$3.75 to \$3.85; small, \$3.35; large \$3.90 to \$4; pollock

and haddock, \$1.75; shad, half-bbls., \$5 to \$5.50; Shelburne, No. 1 bbls., \$4 to \$4.25; half-bbls., \$2.40 to \$2.50; bay herring, half-bbls., \$1.50 to \$1.60; Canso, \$5.25; smoked herring, 7 to 8c.; frozen herring, 75c.; frozen cod, 2½c.; pollock, 2c.

PROVISIONS—Pork and beef are both easier, with but little selling. There is a little better demand for smoked meats. We quote: Clear pork, \$17.50 to \$18; P.E.I. mess, \$15 to \$15.50; prime mess, \$12.50 to \$13; plate beef, \$12.75 to \$13.50; pure lard, 9½ to 10c.; compound, 8 to 9c.; hams, 10 to 11c.; shoulders, 8 to 9c.

FLOUR AND FEED.

Demand for flour shows little improvement, with prices firm, except that a reduction in freight causes the laid down price to be a little lower. Prices here are in some cases no higher, or very little higher, than at the mills. Cornmeal continues easy, being rather lower than last week. In beans, the advance is firmly held, and local prices will have to go higher. Oats are also firmly held at the advanced prices, and seed oats are hard to get. Bran and middlings are advancing almost daily. This is particularly true of middlings. Feeding flour is also higher. We quote: Manitoba, \$4.30 to \$4.35; best Ontario, \$3.50 to \$3.60; medium, \$3.25 to \$3.50; oatmeal, \$3.90 to \$4.10; cornmeal, \$2.80 to \$2.90; middlings, on track, \$22 to \$22.50; bran, \$20.50 to \$21; oats, N.B., 37 to 38c.; Ontario, 42 to 43c., in car lots; beans, hand picked, \$1.60 to \$1.65; prime, \$1.55 to \$1.60; split peas, \$3.85 to \$4; round peas, \$3.75 to \$3.90; pot barley, \$4 to \$4.10; hay, on track, \$9.50 to \$10 (slow movement).

ST. JOHN TRADE NOTES.

On the 14th the freight on flour and feed for export to Bay of Fundy ports was reduced by the railways 7c per bbl.

Theo. H. Estabrooks received this week some nice Barbadoes, which he is offering to the trade. As prices are advancing he is fortunate.

The feeling in canned peas, corn and tomatoes is very firm, owing to the action of the Canadian Packers' Association in advancing their prices 2½c. per doz.

The page "ad." of Windsor salt was a feature in last week's CANADIAN GROCER. Smith & Tilton, the St. John agents, have worked up a splendid trade for these goods.

E. T. Sturdee, who has been missed from his usual rounds for a few weeks during a business trip to England, is again to the front looking after the interest of those houses which he represents.

Geo. W. Clerihew, the representative of Nelson, Morris & Co., was introduced to THE CANADIAN GROCER during the past week by E. T. Sturdee, their agent here. He reports a good demand for his goods.

Fred. McAndrews, who has been traveling for A. L. Goodwin in the fruit business, is now with White, Colwell & Co., Ltd. If he makes the success as a traveller for candy he did when on the road with fruit, White, Colwell & Co. are to be congratulated.

THE CANADIAN GROCER'S representative here hears many very pleasant remarks in regard to the paper, and the manner it deals with live grocery issues. The comments here in regard to the syrup duty are all in line with the position they have taken. Before the advance the packages were admitted free, so that there is a difference in the duty of nearly 6 cents. It is unnecessary

to say this movement on the part of the Government was an unpopular one.

The handsome advertisement of Maconochie Bros., in the last issue is attracting much attention. The goods therein advertised are sold here by J. Hunter White, agent, by whom they were introduced to the trade last season. He knows they give satisfaction, as his only trouble is with the first sale.

Fred. N. Tippet, broker, of this city, is home from a short business trip to England. Beside seeing those with whom he is now doing business, he has made a number of new friends. Among the new things he is now showing is a line of pickles put up by W. & D. Harvest. He reports business quiet on the other side.

**Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

GROCERS

Are you selling

**Golden ...
Finnan Haddies ?**

IF NOT, WHY NOT ?

Your wholesaler can supply you.

NORTHROP & CO.

AGENTS

ST. JOHN, N.B.

THE ...
**STRATHROY CANNING
 AND PRESERVING CO.**
 (LIMITED.)

Packers of all kinds of

**Fruits ...
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
 & Pickling Co.**
CHATHAM, ONT.

WE KNOW IT

The wholesaler acknowledges it, and the consumer realizes it. Boulter's Lion Brand Canned Goods have come to stay. Thus, our reputation is built upon the fact that you will certainly get full value every time, as we do not pack three or four grades—

**Only One, and that
 the Choicest.**

Every Can Guaranteed or Money Refunded.

FACTORIES
 Picton, Toronto and Demorestville.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

Ask Your Wholesaler

For



Brand

Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

JAMS AND JELLIES

Raspberry,
 Strawberry,
 Peach,
 Plum,
 Gooseberry,
 Apricot,
 Red Currant,
 Black Currant.

Red Currant,
 Pineapple,
 Peach,
 Raspberry,
 Strawberry,
 Plum,
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.



Here It Is

**EPICURE
 TOMATO
 CATSUP**

Sold by all wholesalers,
 and manufactured by

**Delhi
 Canning
 Co.**
DELHI, ONT.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Feb. 21, 1895.

WHILE other lines are feeling very keenly the dullness which prevails, the grocery trade seems to be holding its own. Of course this is the usual dull season, but merchants are not complaining. The depression in Newfoundland is being more keenly felt here than was supposed. That market was a valuable one for some of our dealers, and stocks of butter, beef, etc., which generally went there are now thrown on this market, and often sacrificed.

BREADSTUFFS—There is a continuation of dull markets in this line, with no movements and no improvement in sales, excepting in oats and millfeeds. It seems strange that those articles are advancing when cornmeal and hay and such like feeds are easing off. Quotations are: Hungarian patents, Manitobas, \$4.50 to \$4.60; Manitoba strong bakers', \$4.40 to \$4.50; Canadian pastry, \$3.60 to \$3.70; 75 per cent. rolled patent, \$3.55 to \$3.65; 80 per cent. \$3.40 to \$3.50; 90 per cent. \$3.25 to \$3.35; straights, \$3.10 to \$3.20; superior extra patent, \$3 to \$3.10; cornmeal, American KD, \$3.20 to \$3.30; Halifax ground, do. \$3.10 to \$3.20; oatmeal, standard, \$4 to \$4.10; pot barley, \$3.90 to \$4.10.

MILLFEEDS—Middlings are quoted at \$22; bran, in sacks, \$21; oats, 41 to 41½c., by the carload.

FISH STUFFS—The only movement locally is for frozen herring. The provincial trade remains unchanged. Large prime dry fish are in demand with small supply. The demand is occasioned by orders from Europe, where stocks are being held. Large bank fish are in good demand also. All other grades are neglected and weaker. Dry cod from vessel: Shore, prime, \$3.50 to \$4; bank cod, \$3.10 to \$3.25; large bank cod, \$4; Bay of Islands, No. 1 split herrings, \$2.25; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

PROVISIONS—Some small shipments of beef were made to Newfoundland this week, the first for several months. Good Canadian beef is offering at 6½c., landed here. Large native cattle are worth \$7.25 to \$8, sinking offal. Both Canadian and native stocks are scarce. Mutton is scarce at 8c.; veal is also scarce at 6c. There is no lamb offering. Turkeys, Canadian, are worth 10 and 11c.; chickens are scarce at 60 to 80c.; pork, Canadian, is offered at \$5.85 to \$6.

BUTTER AND CHEESE—It is getting somewhat of a chestnut to say that butter is dull, but nevertheless such a statement must be repeated. Stocks are heavy, demand light and prices low. The market is simply demoralized. Good dairy, in tubs, is quoted at 17 to 19c., and rolls at 18c. An inferior article is offered at far less money, and there is lots of it on the market. Cheese remains dull and inactive at 11½c. for September and 10½ to 11c. for early.

EGGS—Fresh stocks are scarce and are worth from 20 to 21c. Limed stocks can be had at any price. Dealers are asking 14 and 15c.

GREEN FRUIT—There is very little doing in green fruit. Valencia oranges are sweet, and some nice stocks have arrived, which are selling at \$4. A few Dominiques arrived this week, brought \$5. Jamaicas are worth \$8. Lemons, 300 count, range from

\$3 to \$4.50. Stocks of apples are about cleared up. Real good Bishop Pippins are worth from \$1 to \$2. Good No. 1 winter fruit is bringing \$2.50 and \$3. No. 2 do., is worth from \$1.50 to \$2, with slow sales. Cranberries are scarce. Good stocks are worth \$10 to \$11 per barrel. Perfectly good onions are worth 2c.; medium stocks still sell at 1½c.

SUGAR—Fifty hogsheads and 311 bags of sugar were received here this week from Kingston, Jamaica. There is no new feature in the trade and quotations remain: Porto Rico, in hogsheads, 3c.; refined cut loaf, 5c.; granulated, 3¾c.; standard "A," 3½c.; extra white "C," 3½c.; standard yellow "C," 3½c.; yellow extra "C," 2½ to 3c.

MOLASSES—This line remains quiet, with quotations unchanged at: Antigua, none; Porto Rico, 35c.; Trinidad, none; Barbadoes, 34c.; Demerara, "M R" brand, 39c.; ditto (B) "D" brand, 45c.

HALIFAX MARKET NOTES.

A stock exchange has been opened here. It is said to be a branch of a Boston concern.

The steamer Baracoa sailed on Saturday with an assorted cargo of fish, etc., valued at \$3,400, for Haytian ports.

The steamer Newfoundland sailed for St. John's, Nfld., on Saturday, with about \$6,000 worth of provisions contributed here.

The bread war still continues, but so far no disastrous results are reported. The people do not seem to object to getting their bread at 4c. for two-pound loaves.

A. O. Hastings, the Maritime representative of the Lake of the Woods Milling Co., who has just arrived in the city from a tour of New Brunswick and this province, reports business better than he expected. But then he can sell flour when nobody else can.

A Halifax wholesale house is said to be doing a little retail business just now in flour. They send the different dealers throughout the province samples of flour with quotations. They send the same to farmers and offer to fill orders for one or more barrels. This may be legitimate trade, but it is rough on the jobber.

A BISCUIT MAKER WEDS.

Mr. Robert J. Christie, son of the proprietor of the biscuit manufacturing firm of Christie, Brown & Co, Toronto, was married Wednesday last. The bride was Miss Emma Louisa, daughter of Mr. R. J. Lee, the well-known druggist, King street east. The ceremony took place in Little Trinity Church, Canon Sanson officiating.

Mr. and Mrs. Christie left by the 4:55 p.m. train en route to the Southern States, where they will spend their honeymoon.

In honor of the event Christie, Brown & Co.'s factory was closed on Wednesday, while in the evening a ball was given to the 200 employees of the firm, one of the flats in the factory having been prepared for the occasion.

LARGE TEA SALES.

Sales of 2,250 packages low grade Congous were made in Montreal this week at 12 to 14c. The principal one was a lot of 1,480 packages by J. Alex. Gordon at about 13c. The remainder changed hands in lots of 200 and 300 packages.

INTERESTING SUGAR DATA.

THE earliest estimates made the total yield of beet sugar for the continent of Europe, 1894-5, fully 1,000,000 tons in excess of the beet crop of 1893-4, but the preliminary estimate of M. Licht foresaw a much smaller increase. Later estimates by the same gentleman, however, approached closer to the more favorable early figures, and his most recent statement puts the crop about, in his opinion, 4,800,000 tons, or an increase of 904,000 tons over the previous crop. It is quite possible that his final figures will equal, if not exceed, those that promised an increase of 1,000,000 tons.

The progress of the world's sugar industry during the past twenty years is shown by the following table, compiled by a London authority and reprinted in The Sugar Trade Journal. The table gives the world's annual production of beet and cane sugar:

	Beet tons.	Cane tons.	Total tons.
1875-76	1,343,000	1,590,000	2,933,000
1876-77	1,045,000	1,673,000	2,718,000
1877-78	1,419,000	1,825,000	3,244,000
1878-79	1,571,000	2,010,000	3,581,000
1879-80	1,402,000	1,852,000	3,254,000
1880-81	1,748,000	1,911,000	3,659,000
1881-82	1,782,000	2,060,000	3,842,000
1882-83	2,147,000	2,107,000	4,254,000
1883-84	2,361,000	2,323,000	4,684,000
1884-85	2,545,000	2,351,000	4,896,000
1885-86	2,223,000	2,139,000	4,362,000
1886-87	2,733,000	2,145,000	5,078,000
1887-88	2,451,000	2,405,000	4,916,000
1888-89	2,725,000	2,203,000	4,928,000
1889-90	3,033,000	2,069,000	5,102,000
1890-91	3,710,000	2,555,000	6,265,000
1891-92	3,501,000	2,852,000	6,353,000
1892-93	3,428,000	2,636,000	6,064,000
1893-94	3,800,000	3,195,000	7,085,000
1894-95	4,075,000	3,125,000	7,800,000

If the figures for 1894-5 in the foregoing table are added to the increase shown by Mr. Licht's latest estimate, the world's total sugar crop would reach the unprecedented quantity of 7,925,000 tons.

Low as prices are at present, there is no reason to suppose that they may not go even lower during the ensuing twelve months, as the reports from cane-growing countries are generally favorable, and the preparations for the next beet sowings are, it is stated, on the same extensive scale as those which resulted in the present liberal crop.

A London trade journal says that that market is still in a state of perplexity with regard to the very excessive and unmanageable supplies of beet sugar that are likely to be sent forward from the Continent in the coming year, and buyers or speculation are casting about in vain to discover fresh outlets for the disposal and absorption of the abnormally large surpluses of raw and refined descriptions that must be got rid of somehow in the course of the new season, 1894-95.

The remedy for the over-production, as was suggested by another London trade paper a short while ago, lies ready to the hands of the people of the beet-producing countries, the persons most interested in solving the problem. As the trouble is caused by under-consumption, rather than over-production, steps must be taken to reduce the heavy taxes on beet sugar, by which the domestic price is made exorbitant and the domestic consumption is restricted, while the English consumer at a considerable distance gets the same product at about half the price which the domestic consumer is compelled to pay.—Kuhlow's German Trade Review.

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

Manufactured by

Brantford Starch Company

(LIMITED)

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

BRANTFORD, CANADA.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

— ALSO —

VALENCIA SHELLLED ALMONDS

It will pay you to get our prices before
you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

KOEPFF'S GELATINE

Is the purest extract of
calves' feet, is odorless and
tasteless, stronger than any
Gelatine in the market; dis-
solves very easily.

Weight and Quality Guaranteed

Warren Bros. & Boomer

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.
Wonderful 12 oz. pressed cake,
100 in box.
Our Own Electric 8 oz. cake,
100 in box.
Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

SPECIAL OFFER.

We will ship during balance of February
100 lbs. of "Your Own Special Blended
Tea," for \$20 cash, remitted with order. We
guarantee this blend to be worth \$25, and
as good as usually sold at \$30. Try it—
Money refunded, if it does not please, on
receipt of tea. Freight paid.

LUMSDEN BROS.

HAMILTON, ONT.

Hold your trade by selling Jersey Cream Baking
Powder—best in Canada.

Lytle's



JAMS
JELLIES
SAUCES
CATSUPS
ETC.

Best goods in the market.
Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

McAlpin.. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

Valencia Raisins

ARGUIMBAU

A shipment of selected and off-stalk
now in store.

PERKINS, INCE & Co.

TORONTO.

WE ARE OFFERING

SOME EXCELLENT VALUES IN

Ceylon AND Indian Teas

From 15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England

The Largest Preservers of Fish in the World, have much pleasure in calling attention to their celebrated

Fresh Herrings, Kippered Herrings,
Bloaters, Scotch Findon Haddocks,
Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

REPORT OF THE CANADIAN FISHERY COMMISSIONERS

(MR. W. G. GUNN, WALKERTON, ONT., AND M. G. MCLEOD, NEWHAVEN.)

Through a letter of introduction procured for us by the High Commissioner in London, we were courteously shown thro' Messrs. MACONOCHIE BROTHERS' CANNERY, IN SCOTLAND, where some 400 hands are employed. This establishment uses up an immense quantity of Herrings, all of the very best quality. The greatest care is exercised in the selection of these fish; they are put up in 1-lb. tins; Herrings put up this way are very delicious, many people preferring them to canned salmon. The girls who clean these Herrings and put them up do their work very rapidly. The Herrings canned at this establishment are sold in Great Britain, exported to the East Indies, Australia, and the Cape. After we had gone over the establishment in question, we were treated to the contents of a can of Herrings, and can truly testify that we never before tasted anything in the Herring line so delicious and fine flavored.

MACONOCHIE'S

Jams, Marmalade, Tart Fruits, Pates,
Camp Pies, Potted Meats, Bloater Paste,
Jelly Squares, Pickles, Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto.

Messrs. F. Magor & Co., Montreal.

Messrs. Seeton & Mitchell, Halifax, N.S.

20 CENTS
PER LB.

Guireka

Crushed
JAVA AND MOCHA
Coffee

GROUND AT SAME PRICE.

Put up in Gallon Milk Pails. 6 or 10 to the case.

Pail when empty will
sell at 35 cts.

PURE GOLD MFG. CO.
TORONTO

FRENCH VS. TURKISH PRUNES.

Editor GROCER,—I was much pleased to read your interesting article in last week's issue on "French Versus Turkish Prunes," and I think the trade will fully appreciate your efforts in drawing their attention to the relative qualities of various growths of fruit. Such information must be of much value to many dealers who have had comparatively little opportunity of judging for themselves, while the question whether French or Turkish prunes are destined to hold the highest place or command the greatest sale in this country, is of importance to everyone in the trade.

As the firm with which I am connected is interested equally in the sale of both growths of fruit and has, therefore, facilities for obtaining much information on this subject, I have thought it might not be uninteresting to your readers if I were to supplement your able article by a few further remarks.

The two cardinal points of your article, and the questions which you say are receiving more attention than ever before, and regarding both of which your article states there is a decided difference of opinion, are:

1st. Are French prunes superior in quality to Turkish prunes?

2nd. Is the trade in French prunes on this market increasing, and to the injury of the Turkish article?

I submit: As to quality there is absolutely no difference of opinion amongst buyers who are familiar with the articles. The French prune is much superior to the Turkish prune. I make this statement unhesitatingly, notwithstanding that you say "wholesalers on the Toronto market assert that, at the same price, the preference is given to the Turkish prune."

It is not to be inferred that if what I submit is correct that the Toronto wholesaler does not know the relative merits of the goods, nor that on the whole the retailers who prefer the Turkish do not know their business. It admits of an explanation which I believe is not only the explanation, but is a simple statement of fact. It has been the custom of some wholesale houses to import only French prunes for price, and necessarily very small fruit, while in Turkish prunes, the importation for some years past (since the trade abandoned importing small fruit in casks), has been for prepared fruit in four sizes, more generally known as Bosnia, though actually grown in Servia and Bulgaria, the smallest of which is larger than the "Prunes Communes" imported into France. Naturally then, if a retailer is asked to make a choice between French (small fruit understood), and Bosnia (larger fruit understood), he decides rightly on Bosnia, but give an intelligent retailer the choice between prepared French "Prunes D'Entes" (cultivated fruit off grafted trees) of a given size,

and prepared Bosnias of the same size and at the same price, and he will very quickly say French.

If this is so, why then does the trade not import French more extensively in the larger sized fruit? Because French of the same size as Bosnias cannot be imported at the same price as Bosnias, and why not? Because the quality is universally recognized as superior, and Bosnias have to sell lower in the consuming countries to sell at all.

The consideration for the retailer then, is

SITUATION VACANT.

THE SUBSCRIBER HAVING SOME GOOD agencies, wants a pushing man to join him in the commission and manufacturers' agency business; traveling grocery salesman preferred. Must have \$1,500 to \$2,000 capital. Correspondence strictly private. Address Agent, P. O. Box, 1014, Winnipeg, Man. 8

ESTABLISHED 1850.

OUR STOCKS OF SEEDS are now complete for the Spring trade, and we shall be pleased to quote prices to dealers and furnish samples when required.

CLOVER SEEDS

Medium Red, Mammoth Red, Alsike, Lucerne, White, Scarlet, and Yellow.

GRASS SEEDS

Timothy, Orchard, Blue, Red Top, Lawn, Hungarian, and Millet.

SEED CORN

Red and White Cob, Compton's and Longfellow, and all the leading varieties for fodder and ensilage. Full assortments of agricultural and garden Seeds for the trade. Write for our Catalogue.

JOHN A. BRUCE & CO.

WHOLESALE SEED MERCHANTS,
HAMILTON, ONT.

In Plain Sight



The Worth of Surprise Soap can't be covered up. It is too well known. Thousands of families use it. Thousands of grocers sell it.

Surprise Soap has been on the market for years, and always is the same high grade which gives the best satisfaction. Don't you find it the best soap to push?

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

not only whether French or Bosnia, but what size of French and what size of Bosnia. The various sizes are indicated on both French and Bosnia by different letters on the box, and buyers should make themselves familiar with these.

The other question, as to whether French are displacing Turkish on this market, is more difficult to answer, and may well be said to be problematical, and everyone is welcome to an opinion. Certainly many more French prunes, of large sized fruit, were sold this year than ever before—over two thousand boxes in Toronto alone, which is perhaps four times what was sold last year (in both years leaving out the importation of small fruit)—but this is accounted for by the fact that fine French prunes were cheaper this year than ever before, and still not as cheap as Bosnia. I cannot think, however, that the distribution of this quantity of superior fruit can fail to advertise the goods and produce important results, but on the other hand we can hardly hope to have French another year at a price so little above Bosnias, size for size, although the French Treaty will be a factor in that direction which has not been operative this season, and as this market is largely a market for price, I do not look for any sudden displacement of Bosnias by French, but under ordinary crop and other conditions to see the sale of French increase more and more as consumers become more educated to the use of high class goods.

Yours truly,

J. L. WATT.

Toronto, Feb. 19th, 1895.

PERSONAL MENTION.

Charles E. Colson, Montreal, representing Crosse & Blackwell and other English firms, was in Toronto this week.

T. O. Leonard, of Detroit, the well-known representative of Kingsford's starch, was in Toronto Wednesday, making his usual monthly trip.

R. Barker, representing D. Richards, Woodstock, Ont., spent the other week at Ottawa pushing Richards' "Pure Soap." He reports trade satisfactory and sales increasing.

Mr. Church, of the Toronto Biscuit & Confectionery Co., was snow bound in Sutton last week for four days. He says he enjoyed the visit very much. Why he does not say.

The officers and members of Toronto Lodge No. 30, Knights of Pythias, at their last regular meeting presented David Munro, traveler for the Pure Gold Manufacturing Co., with a handsome emblematic Pythian charm, as a token of the esteem in which he is held by them and for the zeal he has displayed on behalf of the lodge.

TEA INSPECTION.

T. B. Escott & Co., of London, write as follows regarding the inspection of teas:

"We would suggest that the machinery for the work be made as simple as possible. We think a man should be ap-

pointed by the Government at each wholesale centre, who understands enough about the liquoring of teas to be able to discriminate between good and bad. These officials should receive a remuneration of a certain fee, on each shipment, to be paid either by the importer or the Government. We think this fee should be paid by the latter, as the inspection is in the interest of the public in general.

"It should not be necessary to test more than one package of a kind in each shipment. This, with the invoice presented to the Customs showing the price of the tea, should be sufficient guarantee that the whole line of tea is the same. This inspection would be necessary only for teas imported from the United States or places of growth. Certificates on English importations would be accepted as satisfactory evidence of the quality.

"We do not think that there is very much impure tea imported into Canada. The trade in Ontario as a rule demands teas of good quality, and it is very unusual to find impure teas in the hands of either the wholesale or retail grocer."

President Boleins, in his annual address before the Jobbers' Union, at Winnipeg, said one result of the careful policy pursued by the business was shown in the fact that failures in this district (Port Arthur to Coast) in 1894 amounted to \$604,984, or \$155,688 less than in 1893.

Beware of Imitations

Gold Medal Baking Powder has become the most popular package Baking Powder in the market. Its quality is unsurpassed.

GOLD MEDAL BAKING POWDER

In 5 and 10 cent packages.

G. F. Marter & Son

Phoenix
Mills

TORONTO

BRUNNER, MOND & CO. Limited, Northwich, England

Bicarbonate Of Soda...

Refined and Recrystallized

The Purest and Cheapest
in the Market



WINN & HOLLAND, MONTREAL

Soda Crystals

Of the Finest Quality.
In Barrels and Drums.

Orders for direct importation
from the Wholesale
Trade only.

Sole Agents for the Dominion
of Canada.

IF YOU ARE IN THE MANUFACTURING BUSINESS
and use Pails of any kind, write us for prices.

We are headquarters for

Lard Pails

Jelly Pails

Gandy Pails

Tobacco Pails,

Spice Pails

Etc., Etc.

Our goods are the best and prices are the lowest.

TAYLOR, SCOTT & CO., - Toronto

Sole Agents for DETROIT WOODENWARE CO.

DEPARTMENTAL STORES.

Say, look here, Mr. Editor,—It makes me dead tired to read about these departmental stores and their baneful effects upon the grocery and other trades. I'm tired, and don't care a pin who knows it. Why, who is to blame to a large extent for the competition, but we ourselves? If we stuck together like men and acted right we could do a great deal towards minimizing the evil tendencies and effects of these stores. But oh, pshaw! our own wives, sisters, mothers and brothers, to say nothing of our numerous cousins and aunts, urban and suburban, are patronizing these elephantine stores. I'm called "The Crank" by my folks at home for insisting on having all purchases for the home made in any but the large stores, and, by the Great Jehoshaphat, I'll see that my orders are carried out.

But every grocer in the city (and there are about 900 of us, great and small) lets his family buy their dress goods, boots and shoes, carpets, &c., at the Yonge street "Butcher Shops." And what do we see on Bargain Days! Holy smoke! Whole strings of our relations, picking up bargains in everything except groceries. It's a downright shame.

Stop it, I say, stop it. Keep your families from buying at these stores—that's one way of reducing the evil. But human nature is the same the world over; and the ladies will spend twenty cents in car fare to get a bargain in shoe laces or a bottle of perfume. I'll bet our mother Eve got a bargain in fig leaves: and I'll make another bet, it was on a Friday she got it, too. That's an unlucky day, isn't it?

Say, see here, Mr. Editor, isn't it the in-born desire to get something for nothing, or almost nothing, that is pervading the general public, us grocers included? Of course it is. Or is it the hard times, the N.P., or what, that is making us want sugar for 2½c., so we can give 45 lbs. for the dollar, and load housekeepers up with a lot of stuff they don't require at this season of the year?

There are too many of us troubled with the same idea as are the proprietors of the large departmental stores, that is, to do all the business ourselves, and crowd the little struggling side stores to the wall. Our motto is: "Everyone for himself and the devil take the hindmost."

The grand old principle of "Live and let live" is dead now; and I am afraid it is dead beyond hope of resurrection. Why, I know a family worth a million at least who get their groceries wholesale, at least I am led to that conclusion, as I frequently see their swell turnout down on Front street. Why can't they buy from the retail grocer and give him a chance to make a living? I'll tell you: Same desire for bargains, things at half price, &c. How are you going to stop it! Answer: You can't.

Say, Mr. Editor, I'll give you another racket next week.

THE CRANK.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

NEW YEAR! NEW YEAR!!

NOW READY AND FOR SALE

Diamond A Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. Write for Quotations.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

READ THIS



From **ROBERT WATSON**, of the firm of R. & T. Watson, Toronto, manufacturers of the celebrated Cough Drops:

TORONTO, Nov. 14, '94.

THE F. F. DALLEY CO., HAMILTON:

DEAR SIRS,—For a shine your English Army Blacking is by far the best I have ever used. My family are delighted with it, and say it is simply elegant. I do not understand why it makes such a shine, being of such an oily nature, but this probably is a secret.

Wishing you every success in its sale,

Yours truly,
ROBERT WATSON.



British
Columbia
Salmon

"BALMORAL" BRAND
Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

Molasses

Barbados

Cuba

Porto Rico

English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

No. 96 Wall Street

BROOKLYN, N. Y.

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

James Simpson & Son, Hamilton.

J. Winfield, Quebec.

J. Hunter White, St. John.

W. F. Henderson & Co., Winnipeg.

L. H. Dobbin, Montreal.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THERE is a demand of assignment in the case of Moise Richard, grocer, Maissoneuve, Que. A consent has been filed.

J. W. McKeen, grocer, Montreal, has assigned.

T. W. Allen, grocer, St. John's, Nfld., has assigned.

Napoleon Foureau, grocer, Montreal, has assigned.

Sarah Moffatt, grocer, etc., Orillia, Ont., has assigned.

Edouard Morin, grocer, St. Hyacinthe, Que., has assigned.

Antoine Courchesne, grocer, Isle Dupuis, Que., has assigned.

John A. Gill, general store, Assensippi, Man., has assigned.

Brown & Co., general store, Thorburn, N.S., have assigned.

Arthur W. Wiggins, trader, Waterborough, N.B., has assigned.

John Cameron, general store, Edmonton, N.W.T., is asking an extension.

Wm. Watkins, confectionery, etc., Medicine Hat, N.W.T., has assigned.

A. Lamarche has been appointed curator of L. P. Marchand, St. Tite, Que.

Sweet & Co., general store, Victoria Harbor, Ont., has assigned to T. Goffatt.

John O'Donnell, grocer, Quebec, is offering to compromise at 50c. on the dollar.

J. F. Ross, general store, Coboconk, Ont., has assigned to W. A. Campbell, Toronto.

D. W. Dulmage, general store, Palmerston, Ont., has assigned to C. B. Armstrong.

James Beer, grocer, New Westminster, B.C., has satisfied a chattel mortgage for \$570.

C. Fraser & Son, general store, Pembroke, Ont., are offering to compromise at 40c. on the dollar.

James Allan & Co., general store, Beamsville, Ont., have assigned to Henry Barber & Co., Toronto.

P. F. O. Charlebois, grocer, St. Henri de Montreal, Que., has offered to compromise at 50c. on the dollar.

John Gilmore, crockery and furniture, St. Catharines, Ont., is offering to compromise at 50c. on the dollar, cash.

A meeting has been called of the creditors of B. Leclair & Co., general store, St. Michael (Napierville), Que.

J. B. Lavelle, general store, St. Germain de Grantham, Que., has offered to compromise at 50c. on the dollar.

A. Ryan, general store, Eau Claire, Ont., has assigned to A. G. Browning, North Bay. His creditors will meet on Feb. 23.

PARTNERSHIPS FORMED AND DISSOLVED.

Silverston Bros. & Co., traders, Montreal, have dissolved partnership.

Mitchell & Smellie, grocers, Fergus, Ont., have dissolved. Henry Mitchell continues.

The Niagara Fruit Package Co., (Ltd.), Niagara Falls, Ont., has obtained a charter.

Julien & Joseph Hebert, have been registered proprietors of Hebert & Co., hay and grain, Montreal.

McLean & McBean, general store, Emerson, N.W.T., have dissolved. John McBean continues.

McDonald & King, grocers, Montreal, have dissolved.

Allen & Healey, grocers, St. John's, Newfoundland, have dissolved.

St. John & Fennell, general store, St. John's Newfoundland, have dissolved. John J. St. John continues.

Tucker & Cameron, general store, Carbonear, Newfoundland, have dissolved. Hugh Cameron continues.

J. P. Mott & Co., manufacturers soaps and spices, Halifax, N.S., have admitted Fred. J. Ward as a partner.

Edward J. and Thomas J. McConomy, have been registered proprietors of McConomy Bros., confectioners, etc., Montreal.

Napoleon Bastien, Napoleon Belanger and Joseph Aristide Perrault have been registered proprietors of J. A. Perrault & Cie., preserves, etc., Montreal.

SALES MADE AND PENDING.

Robert Connecher, general store, Armstrong, B.C., has sold out.

The general store stock of A. D. Mitchell, Glencoe, Ont., has been sold.

The general store stock of Gustave Joly has been sold at 55c. on the dollar.

T. Guggesberg, grocer, etc., Walkerton, Ont., has sold out to George Eckell.

The stock of F. R. Cole & Co., lamps, etc., has been sold at 20c. on the dollar.

Emma Rogers, general store, Brussels, Ont., has advertised her business for sale.

The general store stock of B. G. Evans, Woodville, Ont., has been advertised for sale.

The assets of S. Beauchamp, crockery, Montreal, has been advertised for sale by auction.

The assets of De Repentigny, grocer, Montreal, have been advertised for sale by auction.

The business of R. J. Davison, general store, Newmarket, Ont., has been advertised for sale.

The assets of W. H. Defocas, crockery, Montreal, have been sold at 40c. on the dollar.

The grocery stock of Thos. A. Langlois, Montreal, has been advertised for sale by auction.

The business of the late C. W. Walden, general store, Birr, Ont., has been advertised for sale.

The grocery stock of Wm. Precious, St. Thomas, Ont., has been advertised to be sold by auction.

The estate of the late M. B. Long, general store, Golden, B.C., has been sold out to B. McDermott.

The assets of S. R. Page, general store, St. Ephraim de Tring, Que., have been advertised for sale.

The stock of Hoover Bros., general store, Port Arthur, Ont., is to be sold by public auction on Feb. 27.

The general store stock of W. E. Vanvelsor, Calton, Ont., has been advertised for sale by auction on Feb. 28.

The estate of the late Thomas Dayns, general store, Charing Cross, Ont., has been advertised for sale by auction.

CHANGES.

Geo. Stevenson, Vancouver, B.C., has been succeeded by M. Rochett.

John Fummerton, general store, Fall Brook, Ont., has been succeeded by James Fummerton.

Amanda Rousseau, wife of Hector Delorme, has been registered owner of the business of A. Rousseau, trader, Montreal.

Corine Bonnevillie, wife of Gaudias Simard, has been registered proprietress of G. Simard & Cie., grocers, Laprairie, Que.

FIRES.

Andrew Kendrew, miller, Pond Mills, Ont., has been burned out.

J. A. Straith & Co., general store, Harrow, Ont., has been burned out.

The factory of the Canadian Chicory Co. at Outremont, Montreal, has been damaged by fire.

The storehouse of G. Carter, Son & Co., millers and grain, St. Mary's, Ont., has been burned. Insured.

David Kilgour, general store, Morden, Man., has been burned out at a loss of \$10,000. Insured for \$8,000.

Sparling & Co., fruits and confectionery, Morden, Man., have been burned out. They were insured for \$1,000.

DEATHS.

John Zeagman, grocer, North Toronto, is dead.

George Wait, of George Wait & Co., produce, Montreal, has died.

Geo. A. Tremblay, of G. Tremblay & Son hay and grain, Montreal, is dead.

“SILICO”

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



WINNIPEG TRAVELERS.

The Winnipeg City Commercial Travelers held their first At Home on the evening of the 12th inst., and a most successful affair it was, both as regards attendance and enjoyability. The early portion of the evening was devoted to an entertainment consisting of vocal and instrumental music, to which the following artists contributed: David Ross, Mrs. Flora McIvor, A. J. Kayll and H. M. Cowper. After the concert dancing was indulged in, the gay revelry being kept up into the wee sma' hours of the morning. Alex. Pratt was chairman, K. J. Johnston treasurer, and J. M. Scott secretary of the Executive Committee, and the sub-committees were made up as follows:

Invitation and Printing—J. M. Scott, chairman; H. Geo. Spurgeon, John Mouat, A. Taylor, Hugh Armstrong, Wm. Blackadar. Entertainment—George Adam, chairman; K. J. Johnston, John Horn, A. E. Scott, George Dingle. Refreshment—A. K. Morrison, chairman; R. J. Galna, E. M. Carroll, Nelson H. Hughes, Thos. Hazelwood, D. B. McRae, M. B. Steele, D. Mason. Reception—D. M. Horne, chairman; Wm. Purvis, Robt. Barclay, George W. Smith, K. J. Johnston, John Horn, R. C. Sharpe, H. Geo. Spurgeon. W. Crans-ton, M.C.

BOARDS OF TRADE.

In the report for the year presented by A. K. Burnett, the retiring president, at the annual meeting of the Brantford Board of Trade the other day, it was stated that the average number of artisans employed last year in the various factories and shops of Brantford was 2,413; that the wages paid out was \$314,347, making an average per operative of about \$337 for the year. These officers were chosen for the year: President, Frank Cockshutt; vice-president, John Mann; secretary, George Hatley.

The annual meeting of the Virden, Man., Board of Trade was held the other day. The election of officers resulted as follows, Robert Adamson declining the presidency again: B. Meek, president; J. F. Frame, M.P.P., vice-president; Geo. H. Healey, secretary-treasurer; W. J. Wilcox, D. Fraser, W. H. Hall, R. Adamson, R. E. Trambell, B. F. Foster, Donald McIntosh, H. H. Coulter, James A. Merrick, Duncan McDonald, Bunt and W. J. Kennedy, council.

A LEGAL POINT.

Judge Morgan, of the York County Court, has made a ruling in a recent suit to the effect that chattel mortgages always have priority over other debts, even over a sheriff's execution. The case will be carried to a higher court.



A Glass Jar Free

WITH

Adams' Pepsin Tutti Frutti.

Ask your jobber for it. Advertising matter to decorate your store sent on application.

ADAMS & SONS CO. - 11 and 13 Jarvis Street, TORONTO.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

BRUSHES...

ROOMS

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

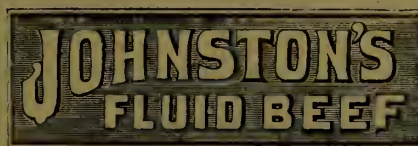
Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

For Rich Beef Flavor and the Feeding Qualities of Beef



Is pre-eminent

It is the embodiment of all that is nourishing in the choicest Beef, so treated that the life principle of the Beef can be digested with ease by the most debilitated stomach. A perfect food in its constituents and digestibility.

PROFIT !!!

Robinson's Patent Groats

They are the best foods for

Infants and Invalids

FRANK MAGOR & CO., 16 St. John Street, MONTREAL.

CURRENT MARKET QUOTATIONS

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

Silver Gloss
STARCHASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears
our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.	1 35
Each box contains either 1 gro., 1	
z.: $\frac{1}{2}$ gro., 2 oz., or $\frac{1}{4}$ gro., 4 oz.	
Per gross	9 00
Silver Star Stove Paste	24 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.**KEEN'S OXFORD.**

per lb	
1 lb packets	0 17
$\frac{1}{2}$ lb	0 17
Reckitt's Square Blue, 12-lb.	
box	0 17
Reckitt's Square Blue, 5 box	
lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

Carpet Brooms—	net.
'Imperial,' ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
'Victoria,' fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
'Standard,' select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

Per doz	
Apples, 3's.	\$1 00 \$1 10
gallons.	2 65 2 80
Blackberries, 2's.	1 75 2 00
Blueberries, 2's.	1 00 1 10

Beans, 2's.	0 85	0 95
Corn, 2's.	0 85	1 25
Cherries, red pitted, 2's.	2 00	2 25
Peas, 2's.	0 85	55
" Sifted select.	1 45	
Pears, Bartlett, 2's.	1 75	
" Sugar, 2's.	1 50	
Pineapple, 2's.	1 75	2 00
" 3's.	2 40	2 50
Peaches, 2's.	1 55	2 00
" 3's.	2 80	
Plums, Gr Gages, 2's.	1 85	2 00
" Lombard.	1 50	1 60
" Damson Blue.	1 50	1 60
Pumpkins, 3's.	0 85	0 95
" gallons.	2 10	2 25
Raspberries, 2's.	1 75	1 85
Strawberries, choice 2's.	1 90	2 10
Succotash, 2's.	1 40	
Tomatoes, 3's.	0 85	0 90
" Golden Finnan Haddies	1 30	1 40
" Thistle Finnan Haddies	1 30	1 40
Lobster, tails.	1 75	2 00
" flats.	2 30	2 35
April Crown flat	1 00	1 10
Mackerel	1 30	1 35
Salmon, sockeye, tails.	1 30	1 35
" flats.	1 55	
" choes.	1 10	1 20
Sardines Albert, $\frac{1}{4}$'s tins	13	
" $\frac{1}{2}$'s	20	
Sportsmen, $\frac{1}{2}$ s genu-		
ine French high grade, key		
opener.	12	124
Sardines, key opener, $\frac{1}{2}$ s.	104	
" Exq. fine Fr'ch, k.op. $\frac{1}{2}$ s.	11	114
" "	104	11
" "	184	19
Sardines, Other brands, $\frac{1}{2}$'s	11	16 17
Sardines P & C, $\frac{1}{4}$'s tins.	23	25
" $\frac{1}{2}$'s	33	36
Sardines Amer. $\frac{1}{4}$'s	64	8
" $\frac{1}{2}$'s	91	
" Mustard, $\frac{1}{4}$ size, cases		
50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	

Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	...
Preserved Bloaters.	1 85	1 90
Real Finndon Haddock.	1 85	1 90

CANNED MEATS.

(CANADIAN)

Comp Corn Beef 1 lb cans	\$1 50	\$1 60
" " 2	2 60	2 65
" " 4	4 80	5 00
" " 6	7 50	7 75
" " 14	17 25	17 50
Minced Collops, 2	2 60	2 60
" " 2	3 40	3 50
Lunch Tongue 1	2 75	2 80
" " 2	2 75	2 80
English Brawn 2	2 75	2 80
Camb Sausage 1	2 75	2 80
" " 2	2 75	2 80
Soups, assorted 1	1 50	
" " 2	2 25	
Soups and Boull 2	1 80	
" " 6	4 50	

CHEWING GUM.

ADAMS & SONS CO.

To Retailers

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c p'k'ts	0 75
Nerve Food Tablet, 26 5c bars	1 20
Orange Blossom	150 piece 1 00
(Each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo (180 pieces)	1 30
with brilliant stone ring	
Mexican Fruit, 36 5c bars	1 20
Sappota	150 pieces 0 90
Sweet Fern	230 " 0 75
Black Jack	115 " 0 75
Red Rose	115 " 0 75
Magic Trick	115 " 0 75
Oolah	115 " 0 75
Puzzle Gum	115 " 0 75
Bo-Kay	150 " 0 90
Red Spruce Chico	200 " 1 00
Automatic	
Tutti Frutti Girl	800 pieces 6 00
Sign Box (new)	
Tutti Frutti cash box	800 " 6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c pkgs, per jar	3 70

CHOCOLATES & COCOAS

CADBURY'S.

Per doz	
Cocoa essence, 3 oz. pkgs.	\$1 65
per lb	
Mexican chocolate $\frac{1}{2}$ & $\frac{1}{4}$ lb pkgs	0 40
Rock chocolate, loose	0 374
" "	0 40
Cocoa nibs, 11 lb tins	0 30

TODHUNTER, MITCHELL & CO'S

Per lb	
Chocolate—	
French, $\frac{1}{4}$'s, 6 and 12 lbs.	0 30
Caraccas, $\frac{1}{4}$'s	0 25
Premium, $\frac{1}{4}$'s	0 30
Sante, $\frac{1}{4}$'s	0 26
Diamond, $\frac{1}{4}$'s	0 22
Sticks, gross boxes, each	...

**ACME
SLICED
BEEF.**No. 1 tins,
key, 2 doz.,
per doz., \$3.00**CODFISH.**

BEARDSLEY'S

SHREDDED.

2 doz. pkgs.
per doz., 9c.

CHAS. SOUTHWELL & CO.'S . . .

High-Class **Jams**
Jellies and
Marmalades

FOR HIGH CLASS GOODS

Handle **SOUTHWELL'S**

FOR SUPERIOR STYLE OF PACKAGE

Handle **SOUTHWELL'S**

FOR MAKING NEW CUSTOMERS

Handle **SOUTHWELL'S**

And you will give them the preference over all
other brands of Jams, Jellies and Marmalades



Very Important Notice

Begin 1895 by laying in a stock of

Nelson's Gelatine

Nelson's Concentrated Jellies

Cadbury's Cocoa Essence

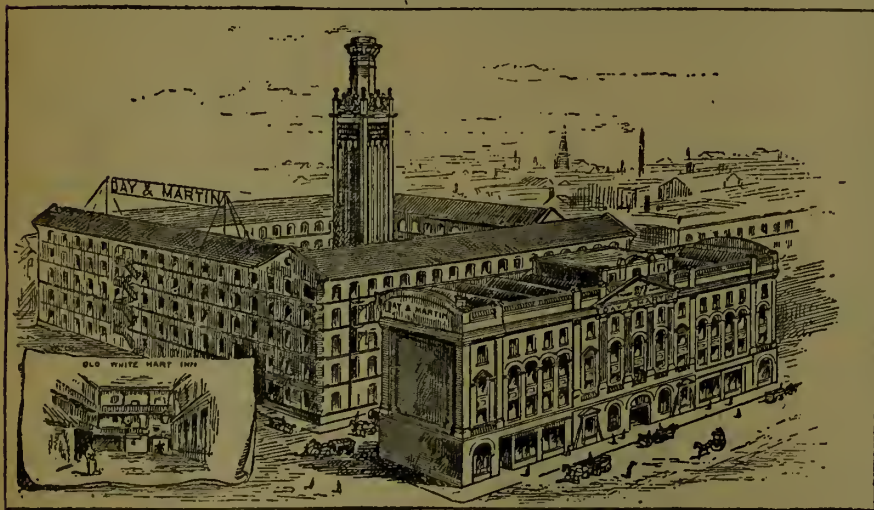
Cadbury's Mexican Chocolate

OR SALE BY THE AGENTS:

FRANK MAGOR & CO.,

16 St. John Street, MONTREAL

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

97

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

SODA... BISCUITS

Toronto Biscuit & Confectionery Co.

HENRY C. FORTIER

7 FRONT STREET EAST, TORONTO.

CHARLES J. PETER

Prices current continued—

Cocoa, Homopat's, 1/4's, 8 & 14 lbs 30	
" Pearl " " " 25	
" London Pearl 12 & 18 " 22	
" Rock " " " 30	
" Bulk, in bxs. 18	
Per doz 140	
Royal Cocoa Essence, packages. 1 40	
EFF's.	
Cocoa— per lb	
Case of 112 lbs each 0 35	
Smaller quantities 0 37 1/2	

FRY'S	
(A. P. Tippet & Co., Agents)	
Chocolate— per lb	
Carraoas, 1/4's, 6 lb. boxes 0 40	
Vanilla, 1/4's, " " " 40	
"Gold Medal" Sweet, 6 lb bxs. 0 30	
Pure, unsweetened, 1/4's, 6 lb bxs. 0 40	
" Fry's " Diamond 1/4's, 6 lb bxs. 0 26	
" Fry's " Monogram, 1/4's, 6 lb bxs. 0 26	
Cocoa— per doz	
Concentrated, 1/4's, 1 doz in box. 2 40	
" " " " " 4 50	
" " " " " 8 75	
Homoeopathic, 1/4's, 14 lb boxes 0 34	
" " " " " 1 lb, 12 lb boxes 0 34	

JOHN P. MOTT & Co.'s	
R. S. McIndoe, Agent, Toronto.)	
Mott's Broma. per lb \$0 30	
Mott's Prepared Cocoa. 28	
Mott's Homopat's Cocoa (48) 32	
Mott's Breakf. Cocoa (in tins) 45	
Mott's No. 1 Chocolate. 30	
Mott's Breakfast Chocolate. 28	
Mott's Caracas Chocolate. 40	
Mott's Diamond Chocolate. 22	
Mott's French-Can Chocolate 18	
Mott's Navy or Cooking Choc 27	
Mott's Cocoa Nibs. 35	
Mott's Cocoa Shells. 90	
Vanilla sticks, per gross. 5	
Mott's Confec Chocolate. 21c-43	
Mott's Sweet Choc. Liquors 19c-30	

GOWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb tins, per	
doz \$3 75	
Cocoa Essence, 1/2 lb tins per doz 2 25	
Soluble Cocoa, No. 1 bulk, per lb 20	
Diamond Chocolate, 12 lb boxes, 1/2 lb. cake, per lb. 22 1/2	
Royal Navy Choc., 12 lb. bxs, 1/2 lb. cake, per lb 30	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake. 35	

WALTER BAKER & CO'S	
Chocolate—	
Premium No. 1, bxs 12 lbs each ... 45	
Baker's Vanilla in bxs 12 lbs each 60	
Caracas Sweet bxs 6 lbs each ... 40	
Best Sweet in bxs, 6 lbs. each. 28	
Vanilla Tablets, 416 in box, 24 bxs case, per box, net 4 28	
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each 28	
Grocers' Style, in boxes 6 lbs each 28	
8 Cakes to the lb., in bxs, 6 lb sea. 28	
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb. 55	
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/2 lb., tins 52	

BENS DORP'S.	
Royal Dutch, 1/4's, cases 4 doz ... \$3 40	
" " " " " 2 " " " 4 50	
" " " " " 1 " " " 8 50	

CHOCOLAT MENIER.

Cases of	In 12	
10x12lb	lb bxs	
bxs.		
Vanilla—		
Yellow wrapper, p. lb. \$0 34	\$0 36	
Chamois " " 43	48	
Pink " " 50	56	
Blue " " 58	66	
Triple Vanilla—		
Green wrapper " 50	56	
Lilas " " 58	66	
Bronze " " 65	74	
White " " 73	83	
Unsweetened—		
Blue Premium " 38	42	

Cases of	Less	
54 lbs.	than	
case		
Pastilles—		
Yellow wrapper " 40	45	
Croquettes—		
Yellow wrapper " 45	50	
Fingers—		
Yellow wrapper " 36	40	

COFFEE.

GREEN	c. per lb	
Mocha 28 30		
Old Government Java 30 13		
Rio 20 22		
Platation Ceylon 29 31		
Porto Rico 24 28		
Guatemala 24 26		
Jamaica 21 22		
Maracaibo 21 23		
Caffaroma, 1 & 2 lb. tins asstd. 33		
TODD HUNTER, MITCHELL & Co.'s		
Excelsior Blend. 34		
Our Own " 32		
Jersey " 30		
Laguayra 20		
Mocha and Java 35		
Old Government Java 30 32 36		
Arabian Mocha. 35		
Maracaibo 30		
Santos 27 28		

DRUGS AND CHEMICALS

Alum lb \$0 02 \$0 03	
Blue Vitriol 0 06 0 07	
Brimstone 0 03 0 03 1/2	
Borax 0 12 0 14	
Camphor 0 65 0 70	
Carbolic Acid 0 30 0 50	
Castor Oil 0 07 1/2 0 08	
Cream Tartar 0 20 0 25	
Epsom Salts 0 02 1/2 0 03 1/2	
Pink Green 0 13 0 16	
Extract Logwood, bulk 0 13 0 14	
" " boxes 0 15 0 17	
Gentian 0 10 0 13	
Glycerine, per lb 0 17 0 20	
Hellebore 0 16 0 17	
Iodine 5 50 6 00	
Insect Powder 0 25 0 30	
Salpêtre 0 08 1/2 0 09	
Soda Bicarb., per keg 2 50 2 75	
Sal Soda 1 00 1 25	
Madder 0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz \$0 75	
" " " " " 1, 1/2 oz. 1 25	
" " " " " 2, 2 oz. 1 75	
" " " " " 3, 3 oz. 2 00	

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef—No. 1, 2 oz tins \$3 00	
No. 2, 4 oz tins 5 00	
No. 3, 8 oz tins 8 75	

Are to be found in almost every home in Canada. They are as staple as flour; but there are many qualities of Soda Biscuits, and if you desire to establish a reputation you should keep those made by the

Fluid Beef—No. 4, 1 lb tins. 14 1/2	
No. 5, 2 lb tins. 27 00	
Staminal—2 oz bottles. 3 00	
4 oz " 6 00	
8 oz " 9 00	
16 oz " 12 75	
Fluid Beef Cordial—20 oz. bottles 15 00	
Milk Granules, in cases 4 doz. 6 00	
Milk Granules with Cereals—	
in cases 4 doz. 5 00	

FRUITS

FOREIGN	c per lb	
Currants, Provincials, bbls. 3 1/2	4	
" " " " " 1/2 bbls 3 1/2	4 1/2	
Filiatras, bbls. 4 1/2	4 1/2	
" " " " " 1/2 bbls 4 1/2	4 1/2	
Currants, Patras, bbls. 4 1/2	5	
" " " " " 1/2 bbls 4 1/2	5 1/2	
" " " " " cases 5 1/2	7 1/2	
Vostizzas, cases. 5 1/2	8 1/2	
Panarete (cases) 8 1/2	5 1/2	
Dates, Persian, boxes, 9 10	11 1/2	
Figs, Eleme, 10 lb. 9 11 1/2	15	
" " " 18 lb. 11 1/2	17	
" " " 28 lb. 17 1/2	4	
" taps 4 5	7	
Prunes, Bosnia, cases. 5 7	0	
" Anchor C, " 0	0	
" " E, " 0	0	
" " G & J, cases. 0 5 1/2	4 1/2	
Raisins, Valencia, off-stalk. 3 1/2	5	
Fine off-stalk. 4 1/2	5 1/2	
Selected. 5 1/2	5 1/2	
Layers. 5 1/2	5 1/2	
Raisins, Sultanas. 5 1/2	8	
Cal. Loose Muscatele		
50 lb. boxes 5 1/2	7	
" Malaga: per box		
London layers 2 25	2 55	
Imperial cabinets. 2 25	2 55	
Fancy Vega boxes.		
Black baskets 75		
Blue " 75		
Dehesas boxes. 3 00	3 50	
Lemons, Floridas. 2 125	3 50	
" Mesinas. 3 00	4 00	
Oranges, Floridas. 3 00	4 00	
DOMESTIC		
Apples, Dried, per lb. 5 1/2	6	
do Evaporated. 6 1/2	7 1/2	

FOOD

per bbl	
Split peas. \$3.75	
Pot barley per 49-lb. packet. 3.75	
Pearl barley, XXX. \$2.25	
ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1/2 lb. tins. \$1.25	
" " " " " 1 " " " 2.25	
Patent groats, 1/2 lb. tins. 1.25	
" " " " " 1 " " " 2.25	

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis 2 10	
40 dy 2 15	
30 dy 2 20	
20, 16 and 12 dy 2 25	
10 dy 2 30	
8 and 9 dy 2 35	
6 and 7 dy 2 50	

5 dy 2 85	
4 dy A P 2 85	
3 dy A P 3 25	
4 dy C P 2 75	
3 dy C P 3 45	

HORSE NAILS:	
Canadian, dis. 60 per cent	
HORSE SHOES:	
From Toronto, per keg. 3 60	

SCREWS: Wood—	
Flat head iron 80 p.c. dis	
Round " " 75 p.c. dis.	
Flat head brass 77 p.c. dis	
Round head brass 72 1/2 pc.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under) 1 15	
2nd " (26 to 40 inches) 1 30	
3rd " (41 to 50 ") 2 90	
4th " (51 to 60 ") 3 20	
5th " (61 to 70 ") 3 50	

ROPE: Manila 0 09 1/2	0 10
Sisal 0 06 1/2	0 07

AXES, Per box, \$6 to \$12.	
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SHOT: Canadian, dis 1 1/2 per cent.	
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HINGES: Heavy T & strap. 0 04 1/2	0 05
" Screw, hook & strap 0 03 1/2	0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons. per lb ... 0 04 1/2	
No. 1 " " 0 04	
No. 2 " " 0 03 1/2	
No. 3 " " 0 03 1/2	

TURPENTINE: Selected pack-	
ages, per gal 0 40	0 42

LINSEED OIL: per gal, raw 53	0 54
Boiled, per gal 0 56	0 57

GLUE: Common, per lb. 0 10	0 11
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INDURATED FIBRE WARE.

1/2 pail, 6 qt \$4 00	
Star Standard, 12 qt 4 50	
Milk, 14 qt 5 50	
Round bottomed fire pail, 14 qt. 5 50	
Tubs, No. 1. 15 50	
" " " " " 13 25	
" " " " " 11 00	
Fibre Butter Tubs (30 lbs) 4 50	
Nests of 3. 3 40	
Keelers No. 1. 10 00	
" " " " " 9 00	
" " " " " 8 00	
" " " " " 7 00	
Milk pans 3 25	
Wash Basins, flat bottoms. 3 25	
" " " " " round " " 3 50	
Wash dish 3 50	
Water Closet Tanks 18 00	

JAMS AND JELLIES.

DELHI CANNING CO.	
Jams assorted, extra fine, 1's. 2 20	
Jellies, extra fine 1's. 2 25	

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

Prices current, continued—

SOUTHWELL'S GOODS

	per doz.
Orange Marmalade.....	\$1 50
Clear Jelly Marmalade.....	1 90
Strawberry W. F. Jam.....	2 20
Raspberry.....	2 10
Apricot.....	1 90
Black Currant.....	1 90
Other Jams.....	1 53 to 1 87
Red Currant Jelly.....	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYTH'S LIST.

5 lb boxes, wood or paper, per lb.	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed " 6 lb boxes, per lb.	0 40
" Acme " Pellets, 5 lb cans, per can	2 00
" Acme " Pellets, Fancy boxes (30s) per box	1 50
" Acme " Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Waters, 5 lb cans per can	3 00
Licorice Lozenges, 6 lb glass jars	1 76
Licorice Lozenges 5 lb cans	1 50
Purity " Licorice, 200 sticks	1 45
" " " 100	0 72
Imitation Calabria, 5 lb bxs	
p lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

KEEN'S.

	per lb
Square tins—	
D.S.F., 1 lb. tins.....	\$0 40
" 1/2 ".....	0 42
" 1/4 ".....	0 45

Round tins—

F.D., 1 lb. tins.....	0 25
" 1/2 ".....	0 27 1/2
" 1 lb. jars, per jar.....	0 75
" 1 ".....	0 25
" 1 lb. tins, decorated, pr. tin	0 80

COLMAN'S

	per lb.
Square tins—	
D.S.F., 1 lb. tins.....	\$0 40
" 1/2 ".....	0 42
" 1/4 ".....	0 45

Round tins—

F.D., 1 lb. tins.....	0 25
" 1/2 ".....	0 27 1/2
" 1 lb. jars, per jar.....	0 75
" 1 ".....	0 25

RICE, ETC.

	Per lb
Rice, Aracan.....	3 1/2
" Patna.....	4 1/2
" Japan.....	5
" Imperial Seta.....	5 1/2
" extra Burmah.....	3 1/2
" Java extra.....	6 1/2
" Genuine Carolina.....	9 1/2
Grand Duke.....	6 1/2
Sago.....	4 1/2
Tapoca.....	4 1/2
Goathead (finest imported).....	6 1/2

SPICES.

	Per lb.
Pepper, black, pure.....	\$0 12 20 14
Pepper, white, pure.....	20 28
" fine to superior.....	10 15
Ginger, Jamaica, pure.....	25 27
" African.....	16 18
Jassia, fine to pure.....	20 25
Cloves.....	18 45
Allspice, choice to pure.....	12 16
Cayenne.....	30 36
Nutmegs.....	76 120
Mace.....	100 125
Mixed Spice, choice to pure.....	30 35
Cream of Tartar, fine to pure.....	16 20

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	71
Durham corn starch.....	62
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	51
" " Bbls.....	43
" " Kegs.....	42
Canada Laundry.....	41
Ivory Gloss, six 6 lb. boxes, sliding covers.....	7
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb cartons.....	7

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartoons.....	5 1/2
Canada Laundry.....	4 1/2
Silver Gloss, 6-lb. draw-lid bxs.....	7
Edwardsburg Silver Gloss, 1-lb. chamo package.....	7 1/2
Silver Gloss large crystals.....	6 1/2
Benson's Satin, 1-lb. cartoons.....	7 1/2
No. 1 White.....	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn.....	7 1/2
Canada Pure Corn.....	6 1/2

Rice Starch—

Edwardsburg No. 1 White, 1-lb. cartoons.....	
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	

KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb bxs., 1-lb pkgs. new wrappers.....	8 1/2
GLOSS { 6-lb. bxs., sliding covers (12 bxs. each crate).....	9
PURE { 36-lb. bxs., 123-lb. bxs.....	7 1/2
OSWEGO { 40-lb. bxs., 1-lb CORN STARCH } pkgs.....	8
For puddings, custards, etc.	
ONTARIO { 36-lb. to 45-lb. bxs., STARCH } 6 bundles.....	6 1/2
STARCH IN Silver Gloss.....	8
BARRELS Pure.....	7

SUGAR.

	c. per lb
Granulated.....	3 1/2
" German.....	3 40 3 50
Paris Lump, bbls and 100 lb. bxs.....	4 1/2
Extra Ground, bbls Icing.....	5 1/2
Powdered, bbls.....	4 1/2
Extra bright refined.....	3 20 3 30
Bright Yellow.....	3 1/2
Medium.....	2 1/2
Dark yellow.....	3
Raw Demarara.....	2 1/2

SYRUPS AND MOLASSES.

	Per gallon
Dark.....	25 30
Medium.....	30 35
Bright.....	35 40
Very Bright.....	50 60
Redpath's Honey.....	1 25
" " 2 gal. pails.....	1 50
" " 3 ".....	1 50
MOLASSES. Per gal	
Trinidad, in puncheons.....	0 32 0 35
" bbls.....	0 36 0 37
" 1/2 bbls.....	0 40 0 40
New Orleans, in bbls.....	0 25 0 30
Porto Rico, hdds.....	0 38 0 40
" barrels.....	0 42 0 44
" 1/2 barrels.....	0 44 0 46

SOAP.



SURPRISE SOAP.

1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

	Per Box.
Richards' Pure Soap, 100 bars.....	\$5 01
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 41
Family, 25 bars, 2 1/2 lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



	per box
Ivory Bar—	
2 1/2 oz and 3 lb bar, 60 lb.....	\$3 30
13 1/2 lb and 1 lb bar, 60 lb.....	3 60
12 oz cakes, 100 cakes in box.....	4 13
10 oz cakes, 100 cakes in box.....	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz. p box.....	4 00
Royal City, 3 lb. bar, per lb.....	0 05
Peerless, 2 1/2 lb. bar.....	0 42
Genuine Electric, 72 bars, per bx.....	2 50

TEAS.

	BLACK.
Congou—	
Half Chests Kaisow, Moning, Pakling.....	12 60
Caddies, Pakling, Kaisow.....	18 60
	INDIAN.
Darjeelings.....	35 55
Assam Pekoes.....	20 40
Pekoe Souchong.....	18 25

	CEYLON.
Broken Pekoes.....	35 42
Pekoes.....	20 40
Peko Souchong.....	17 35

	CHINA GREENS.
Gunpowder—	
Cases, extra firsts.....	42 50
Half Chests, ordinary firsts.....	22 38
Young Hyson—	
Cases, sitted, extra firsts.....	42 50
Cases, small leaf, firsts.....	35 40
Half Chests, ordinary firsts.....	22 38
do seconds.....	17 19
do thirds.....	15 17
do common.....	13 14

	PING SUYES
Young Hyson—	
Half Chests, firsts.....	28 32
do seconds.....	16 19
Half Boxes, firsts.....	28 32
do seconds.....	16 19

	JAPAN.
Half Chests—	
Finest May pickings.....	38 40
Choire.....	32 36
Finest.....	28 30
Fine.....	21 27
Good medium.....	22 24
Medium.....	19 20
Good common.....	16 18
Common.....	13 15
Nagasaki, 1/2 chests Pekoe.....	16 23
do do Oolong.....	14 15
do do Gunpowder.....	16 19
do do Sittings.....	7 11

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's.....	59c
Ingots, rough and ready, 8's.....	57
Laurel, 3's.....	49
Brier, 7's.....	47
Index, 7's.....	44
Honeycomb, 8's.....	46
Napoleon, 8's.....	50
Victoria, 12's.....	47
Brunette, 12's.....	44
Prince of Wales, in caddies.....	48
" in 40 lb boxes.....	48
Bright Smoking Plug Myrtle, T & B, 3's.....	60
Lily, 7's.....	47
Diamond Solace, 12's.....	60
Myrtle Cnt Smoking, 1 lb tins.....	70
1 lb pg, 6 lb boxes.....	70
oz pg, 6 lb boxes.....	70

MCALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid per lb	
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts.....	61c.
Do, 8 oz., R & R, 2x12, 5 and 10c cuts, 12 lb butts.....	61
Do, 16 oz., R & R, 10c cuts, 2x12, 16 lb butts.....	61
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb butts.....	68
Prince George, 8s 21 lb caddies.....	47
Tecumseh, 9 to 1 lb (fancy chew) 65	
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts.....	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.....	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.....	50
Srds.....	50

Sunny South, 6s and 7s, 18 lb caddies.....	46
Solid Comfort, 6s, 18 lb butts.....	44
Special, 7 to 15, 18 lb caddies.....	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes.....	62
Puck, mixture, 1-8ths, 5 lb boxes.....	70
Cut Cavendish, 1-8ths, 5 lb boxes.....	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails.....	80
Apricot, dark sweet, 5 lb pails.....	65
Terms, 30 days, less 2 percent.	

OIGARS—S. DAVIS & SONS Montreal.	
Sizes	Per M
Madre E' Hijo, Lord Lansdowne.....	\$60 00
" " Panetelas.....	60 00
" " Bouquet.....	60 00
" " Perfectos.....	86 00
" " Longfellow.....	86 00
" " Reina Victoria.....	80 00
" " Pins.....	66 00
El Padre, Reina Victoria.....	56 00
" " Reina Vict., Especial.....	60 00
" " Conchas de Regalia.....	60 00
" " Bouquet.....	65 00
" " Pins.....	60 00
" " Longfellow.....	80 00
" " Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens.....	29 00
Cigarettes, all Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	16 00

DOMINION OUT TOBACCO WORKS MONTREAL.

OIGARETTES.	Per M.
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 26
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hvde Park.....	10 50
OUT TOBACCOOS.	per lb
Puritan, tenths, 5 lb. boxes.....	70
Old Chum, ninths, 5 lb box.....	76
Old Virgin, 1-10 lbpgk, 10 lbbs.....	62
Gold Block, ninths, 5 lb boxes.....	73

OIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes.....	8
Puritan, 1-10, 5 lb boxes.....	83
Athlete, per lb.....	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.....	88
" " " 8s.....	16
" " " 8s. R. & R. 12 1/2.....	68
" " " chew 7s. R. & R. 14 1/2.....	68
" " " 7s. Solace 14 1/2.....	58
" " " 8s. R. & R. 16.....	58
" " " 8s. Solace 15.....	58
O. V. - plug 8s. Twist 16.....	68
O. V. - " 3s. Solace 17 1/2.....	58
O. V. - " 7s.....	17
Derby, - " 12s.....	17 1/2
Derby, - " 7s.....	17
Athlete, - " 5s. Twist 9.....	74

WOODEN WARE. per doz

Pails, 2 hoop, clear.....No. 1.....	\$1 5
" " " ".....No. 2.....	1 70
" " " ".....No. 3.....	1 40
" " " ".....No. 4.....	1 60
Tubs, No. 0.....	8 50
" " " ".....No. 1.....	7 00
" " " ".....No. 2.....	6 00
" " " ".....No. 3.....	5 00
On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.	
Washboards, Globe.....	\$1 90 2 00
" " Water Witch.....	1 40
" " Northern Queen.....	2 25
" " Planet.....	1 70
" " Waverly.....	1 60
" " X X.....	1 50
" " X.....	1 30
" " Single Crescent.....	1 85
" " Double.....	2 75
" " Jubilee.....	2 25
" " Globe Improved.....	2 00
" " Quick and Easy.....	1 80
" " World.....	1 75
" " Rattler.....	1 30

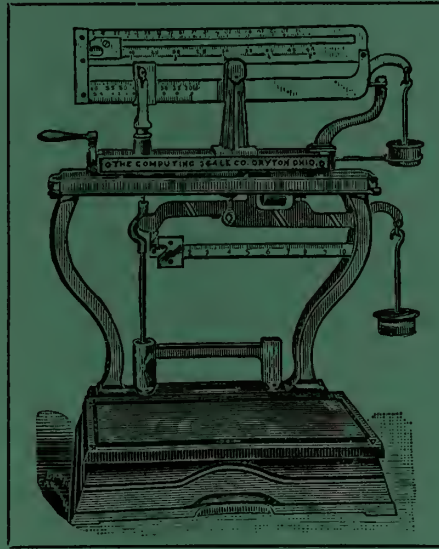
Matches, 5 case lots. single case	per case
Parlor.....	1 70 \$1 75
Telephone.....	3 30 3 50
Telegraph.....	3 50 3 70
Safety.....	4 00 4 20
French.....	3 00 3 10
Steamship (10 gro. in case)	
Single case and under 5cs.....	3 10
5 cases, freight allowed.....	3 10
Mops and Handles, comb	per doz
Butter tubs.....	\$1 60 \$3 60
Butter Bowls, crates as'd.....	3 60

Have You Investigated

THE NEW SYSTEM OF WEIGHING ?

An Investment Paying from 100
to 1000 per cent. per annum.

A Scale that weighs in money. The results are marvelous, as well as startling. Your living is in your profits, and your scales regulate that profit. The Dayton Computing Scale tells you just what you are doing. They are the only real computing scale, and have come to revolutionize the method of selling goods by weight. The progressive merchants are buying them.



SEE WHAT USERS SAY

PALACE GROCERY.

A. McKENZIE, Fine Teas a
DEALER IN Specialty.
General Groceries and Provisions.

St. THOMAS, Oct. 4, 1894.

MESSRS. MILLS & Co.
Chicago, Ill. :

Dear Sirs.— The Computing Scale purchased of you works to perfection. I am more than pleased with my investment and could not be persuaded to part with mine if I could not get another.

I heartily recommend it to all doing a retail business.

Yours very truly,

A. McKENZIE.

FOR FURTHER PARTICULARS CALL ON OR WRITE TO

Mills & Company

GENERAL AGENTS—

700-701 Garden City Block,
Corner Randolph and Fifth Ave.

. CHICAGO, ILL.

The Computing Scale Co.

ESTABLISHED 1882.

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EAST LIVERPOOL, OHIO.

General Commission Merchants
and General Agents for the—

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Prices quoted on ANY ARTICLE manufactured in the United States. No middle profits. We can save you money. Try us. Write us. We have the information. Send for circular.

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Gives the names and addresses of the MANUFACTURERS OF EVERY ARTICLE made in the United States. Each article classified. Over 30,000 articles are represented, and 500,000 manufacturers' names are contained in this work. 2,000 octavo pages; weighs 12 lbs. Cloth bound. Invaluable for Circular Advertising. Also, Trade Lists furnished for any line of trade. Send for circular.

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We furnish LISTS of the NAMES and ADDRESSES of manufacturers, wholesale and retail dealers in ANY line of trade, in any State or Territory of the U. S. for Circular Advertising; also, addressed envelopes, wrappers, etc. Send for circular.

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ROYAL MAIL STEAMSHIPS



Liverpool,

Halifax,

and Portland Mail Service.

After Nov. 18 the Mail Service will be continued for the Winter 1894-5, from Portland and Halifax, as under :

STEAMSHIPS.	From Portland	From Halifax
LAURENTIAN ...	Feb. 28..	Mar. 2
NUMIDIAN	Mar. 14	" 16
MONGOLIAN	" 28	" 30
LAURENTIAN ...	Apr. 11..	Apr. 13
NUMIDIAN	" 25	" 27

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part, where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

RATES OF PASSAGE:—Cabin, \$45 and upwards, according to Steamer, location of and number of persons in Stateroom. Second Cabin, \$30; Return, \$55.

Steerage to or from Liverpool, London, Glasgow, Belfast or Londonderry, \$15.

H. & A. ALLAN, Gen. Agents, Montreal.

or H. C. BOURLIER, 1 King St., Toronto

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

Fruit Jars.



Wine Measure Pints, \$7.00 per gross

“ “ Quarts, 8.00 “ “

“ “ ½ gals., 10.50 “ “

Done up in 1-Dozen Cases.

We do not guarantee these prices after March 1st. So order now.

GOWANS, KENT & CO., Toronto and Winnipeg

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

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C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
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EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

**Oakey's
'WELLINGTON'
KNIFE POLISH**

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.** sp

HYDE PARK. ATHLETE. PURITAN DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO, MARCH 1, 1895.

No. 9

COLMAN'S MUSTARD



BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING,
or 162 Fenchurch St., LONDON, E.C. } ENGLAND

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

TO THE _____
Wholesale Grocery and Jobbing Trade

We have gone over our list for Indurated Fibre-ware and have made reductions in price in every case, averaging 5% all around.

Freight paid on lots of \$25.00 and over. New and improved machinery having been lately put in, and our manufacturing premises in this department greatly enlarged, we are now able to offer a superior article at a still further reduced price.

Price lists with discounts, terms, etc., upon application to us or any of our

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Montreal Branch: 318 St. James St.
Toronto Branch: 29 Front St. West.

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Permanent Agents } - - -	St. John's, Nfld.
not yet appointed. } - - -	Sydney, Australia
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The E. B. EDDY CO., Hull, Canada

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING
HOUSES EVERYWHERE.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

≧ 80 Medals ≦

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



Many Grocers

Are very sick of trying to sell unsatisfactory teas, and will feel worse until they commence to handle the best of all teas

GRAND MOGUL

Sales increasing every day. Highest testimonials from the best trade of Canada.

1-2 and 1 lb. Packages, 40 and 50 cents.

T. B. ESCOTT & CO.

SOLE AGENTS

Wholesale Grocers

. LONDON, ONT.



Our Goods...

YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. .
Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

THE CONSUMER HAS



COULDN'T HELP IT

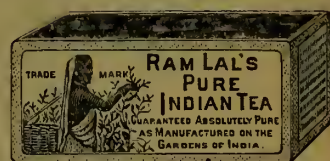
The best Package Tea on the market.



ROSE & LAFLAMME

AGENTS

39 Lemoine St. MONTREAL



KOFF NO
MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

To the Trade

As the season of Lent is now upon us, we shall be glad to receive your orders for Messrs. Marshall & Co.'s Scotch Fish Delicacies and "Crown" Brand of Salt Herrings in kegs, etc. These goods are unsurpassed.

Messrs. Marshall & Co. have arranged for a very low rate of freight to Canada, shipping on a through Bill of Lading from Aberdeen, Scotland.

The February "Export Price Current" has been mailed to you. Yours very truly,

Walter R. Wonham & Sons

Sole Agents for Canada, Montreal.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOWS

SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

Richards' Pure Soap

The grocers don't keep it

THEY SELL IT

Full Weight
Pays 30% Profit
"Superior to all others"

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MEDALS AND DIPLOMAS.

PARIS
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CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

A Delicious Blend

Others will offer you a coffee guaranteed just as good as our Pure High Grade

EXCELSIOR BLEND COFFEE

BUT

The result of a purchase will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO., LONDON, ENGLAND

Batty's

Nabob

Pickles

Crown

Pickles



Batty's

Nabob

Sauce

Batty's

Worcester

Sauce

For Sale by leading Wholesale Grocers.



People want good milk
if they only know where to get it.

"REINDEER BRAND"

CONDENSED MILK

"I am satisfied that the original milk from which the REINDEER BRAND is prepared is of unusual richness. In point of flavor, color, and consistency it leaves nothing to be desired."

DR. OTTO HEHNER

Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

DR. ARTHUR HILL HASSALL, Analy. Sanit. Inst., London, Eng., says :

"THE REINDEER BRAND condensed milk must be pronounced of excellent quality, and in every way satisfactory."

PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says :

"The Truro condensed milk, REINDEER BRAND, has been analyzed by our chemist, and found superior to the famous SWISS products."

IN GOOD SHAPE

FOR THE COMING SEASON



"THE 400 SELECT TEA" Rich, Creamy Body
... Satisfying. Delicious.

W. H. GILLARD & CO. WHOLESALE ONLY HAMILTON

WM. PATERSON & SON

BRANTFORD

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STANDARD

GOODS

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MARCH 1, 1895

(\$2.00 per Year) No. 9

DROPS FROM THE EDITOR'S PEN.

"What is the cause of baldness?" asks an inquisitive one. Come now, this is too delicate a question altogether.

* * *

A member of the Coventry (Eng.), Grocers' Association was recently convicted of selling adulterated butter, notwithstanding that he had bought it for the pure article. The association has since passed a resolution protesting against inspectors having the power to obtain summonses under the Food and Drugs Act "for selling an article like butter, which was neither really food nor a drug." It was claimed that if summonses were issued under the Margarine Act the trader would be given the option of protecting himself.

* * *

At a meeting of the Hartlepool Retail Grocers' Association the other day one of the members wanted to know if something could not be done to relieve wholesalers of the tax of giving Christmas presents to retailers. He had received numerous presents himself. In fact, he had lived a fortnight on what he had got. He thought, however, that as the retailer had stopped giving presents to his customers the wholesaler should do ditto. The other members could not see eye to eye with him, and no action was taken. The member in question is evidently willing to forego the perquisites—if he can get the other fellows to come into his boat. He does not believe in "paddling his own canoe."

* * *

The net profit of the Richelieu & Ontario Navigation Co. was last year over 16 per cent. Lower freight rates are now in order, but it does not follow they will materialize. Money makes the mare go, but making money does not usually make big corporations more magnanimous.

* * *

There is one advantage about quiet times in business: they afford merchants time to think. The trouble with a good many is that they do not think enough. More

people lose money by not thinking enough than there are who lose it from thinking too much.

* * *

Save your discounts, and your discounts will save you.

* * *

Do not imagine that these be ancient times because some business men employ ancient methods. For instance, do not advertise, or take a trade paper.

* * *

Never trust your memory for keeping accounts. It is about as wise as trusting with goods a man who is an entire stranger to you.

* * *

A merchant often diminishes his dollars by enlarging his quarters.

* * *

The merchant who cuts prices because somebody else does, is simply endorsing his action, and this is about as foolish as to endorse his note.

* * *

"What is Enterprise?" asks a contemporary. Well, it is not sitting down and folding one's arms because business is not satisfactory. Consequently, it must be something of an opposite character.

* * *

The production of Anthracite coal in the United States last year fell off 1,696,337 tons and the price 25 to 75c per ton. Hard Times evidently invades the demesne of the coal barons as well as that of ordinary mortals.

* * *

"The ideal home is one that ministers to the needs of all those who make it." That is, of course, it ministers to all except the grocer who keeps open till he is too tired to enjoy anything but his bed.

* * *

The members of the Grocers' Association of Grimsby (England), held their annual tea meeting the last day of January. The wife of the president presided, and she was assisted by the wives of other members.

Here is a cue for the Grocery Association in Canada. To them we say, go thou and do likewise.

* * *

Hard times make good merchants as well as severe storms good sailors. Chew this thought for consolation.

* * *

If the members of the Ontario Legislature display half as much care for the public weal as they did a few months ago, to make their own calling and election sure, many good measures will be placed upon the Statute Book and many bad ones removed therefrom.

* * *

It is yet to be demonstrated whether the members of the Eighth Parliament of Ontario are an improvement, in a business sense, upon their predecessors in the Seventh Parliament. By their Acts ye shall know them.

* * *

A public meeting has been called by Mayor Kennedy for to night (Friday) to discuss departmental stores. It is safe venturing that the meeting will be noted more for the variety of views advanced than for the practical benefits that will result. It may do something as an educator, but that is about all it can do.

* * *

Because a grocer was the first to see the spring robin it does not follow that the first spring robbing will be done by a grocer.

* * *

When a daily paper simultaneously goes into politics and selling tea, the people might well ask: "Where are we at?"

* * *

Politics are in bad odor, and as the chief literary dispenser of them has also gone into the tea business, deterioration in value may be looked for in one or other of the commodities. As the property of the one is to give out and the other to take in odors, it is obvious which will suffer by the combination.

THE DEPARTMENTAL HYDRA.

A REPRESENTATIVE of THE CANADIAN GROCER has interviewed a number of the retail grocers of Toronto regarding their opinion of and attitude towards the hydra-headed departmental store.

In some cases the retailers absolutely refused to say anything, putting forward as a reason for their silence the argument that all agitation against these powerful competitors merely served to advertise them and increase their business.

Others, however, were willing to take a bolder stand on the question. Departmental stores, these thought, were probably here to stay, and enterprising grocers would manfully accept the existing condition of affairs, and endeavor to hold their own by meeting their big competitors, as far as possible, at every hand.

Mr. Henry Swan, of Swan Bros., King street east, said that there was no use denying that these big establishments injured, to a greater or less degree, the trade of smaller men all over the city. Especially at holiday times was this the case, when, in order to attract great crowds to their premises, these houses offered some particular lines of groceries almost at cost price.

But, went on Mr. Swan, as long as the retailers attended thoroughly to their business and did all in their power to please their customers, there was not much danger of their losing their regular trade. The reasons for this were plain. The proprietors of the big departmental stores, having many irons in the fire, could not be expected to be thoroughly up in the thousand and one things about the trade with which a live retailer was intimate. Moreover, in these large stores groceries were generally done up carelessly and in a hurry, and practically "thrown at" the people. Customers soon found out that while they got quantity they did not get quality at such places, and thereupon returned to the retail man. And here the live grocer got in his effective work by being even more than usually careful of what went out of his store, and in what condition.

Still other leading retailers advanced the argument that inasmuch as the grocery business consisted in great part of "local" trade, the departmental stores were to a great extent handicapped in the race. To be more lucid, in most households every day, and at almost every hour of the day, something was wanted for the kitchen or laundry, and the nearest first-class grocery store was in such cases bound to be patronized.

For another reason many claim the departmental stores cannot really "down" the live grocers of the city, and that reason is this, there is such a small margin on the average grocery article that, as long as the

former stick to legitimate business, and sell to make a profit, and not to advertise other lines of goods, they cannot oust the latter.

The retailers who were asked their opinion regarding Ald. Davies' scheme to limit the spheres of departmental stores, pooh-poohed the idea. They held that the principle of artificially restricting trade was wrong, and that at any rate the alderman's scheme was impracticable, for the simple reason that it would be impossible to draw the line regarding what goods one should carry and what another. For instance, which should be allowed to sell wash tubs, a house-furnisher or a grocer, whose business it was to supply goods for kitchen use in general? Mr. Swan is one of those who most favors freedom of trade.

One well-known and enterprising grocer made the suggestion that the Factories Act should be made to apply to departmental stores, or that at least some measure including the same regulations as regards the employing of juveniles and especially dealing with these big concerns should be passed by the Legislature. The effect of such a measure would be to do away with employment of boys and girls under a specified age; to compel the big stores to pay their employees higher wages, and thus bring them down to a great extent to the level of their small retail competitors.

Still others, Mr. Swan among them, seem to think it would be a good idea to impose extra taxation on the departmental stores to make up for the loss in revenue sustained by the city as a result of the closing of smaller stores consequent upon the competition of these large concerns.

On the whole, the general opinion seems to be that weak and inexperienced grocers will succumb to the struggle, but that really live and enterprising houses will prosper, notwithstanding departmental stores.

CEYLON TEA DISTRIBUTION.

The distribution of tea exports from Ceylon during the years 1894, 1893, 1892, and 1891 were, according to Gow, Wilson & Stanton, as follows:

	1894.	1893.	1892.	1891.
Unit'd King-				
dom.....	75,348,644	75,500,077	64,815,075	63,744,987
Austria.....	6,934	7,190	93,793	74,426
Belgium.....	8,661	3,509	605	85
France.....	18,366	27,092	15,374	21,210
Germany.....	149,830	225,636	123,077	92,201
Holland.....	600	10,818	970	2,280
Italy.....	4,800	9,007	4,279	6,649
Russia.....	41,494	53,272	400	11,230
Spain.....	45,753	37,513	13,830	16,995
Sweden.....	500	3,650	.....	300
Turkey.....	9,155	8,434	3,130	4,211
India.....	875,578	964,104	528,037	620,161
Australia.....	7,446,782	6,968,956	5,166,154	3,210,598
America.....	216,422	112,440	100,893	163,137
Africa.....	74,789	114,857	64,728	70,828
China.....	155,522	188,099	103,988	163,041
Singapore.....	26,465	21,906	11,381	3,618
Mauritius.....	106,675	110,079	89,617	68,783
Malta.....	46,615	38,435	18,326	2,000
Total lbs..	84,591,714	84,406,064	71,153,657	68,274,420

Canada, it must be remembered, buys most of her Ceylon tea in Ceylon.

CORN PACK IN U. S. AND CANADA.

The American Grocer figures it out that the pack of corn in the United States last year was 3,414,808 cases of two dozen cans each. Compared with the unprecedented pack of 1893, this shows a decrease of 886,643 cases, but is 807,263 cases above the average of the past ten years. The heaviest falling off from the output of 1893 was in sections of the west in which supplies were greatly curtailed by drought. Thus, Iowa's record shows a decrease for the year of about 350,000 cases, Nebraska 156,000 cases, Kansas 12,000 cases, and Michigan nearly the same. The Maine pack shows little change. Maryland and Virginia are about 90,000 cases behind; New York state is about 113,000 cases short of last year, and Pennsylvania and Delaware together are about 60,000 cases behind. The only increase recorded is 47,800 cases in the Indiana pack. The details of the pack of the past two years is given as follows:

	Cases 2 dz. tins each.	
	1893.	1894.
Maine.....	600,167	603,116
Maryland and Virginia.....	540,957	450,315
New York.....	1,074,530	961,276
Illinois.....	626,496	519,600
Indiana.....	76,108	123,950
Iowa.....	470,381	121,639
Ohio.....	369,000	344,040
Nebraska.....	192,300	36,800
Kansas.....	32,950	20,700
Missouri.....	26,840	15,444
Michigan.....	1,200	100
Pennsylvania.....	57,513	30,900
Delaware.....	40,105	7,042
Other states.....	67,904	42,821
Total United States.....	4,184,451	3,277,743
Canada.....	117,000	137,065
Total United States and Canada.....	4,301,451	3,414,808

The pack of corn in 1894 compares with the output of previous years as follows:

Year.	Cases 2 dz. tins each.	Year.	Cases 2 dz. tins each.
1894.....	3,414,808	1880.....	1,760,300
1893.....	4,301,451	1881.....	3,491,474
1892.....	3,351,079	1882.....	2,311,424
1891.....	2,889,153	1883.....	1,704,735
1890.....	1,588,860	1884.....	1,082,174
Total ten years.....			26,975,458
Average per year.....			2,697,545
Average per year, 1892-94.....			3,749,113

The N. Y. Journal of Commerce says that the condition of the market from the opening of the season of 1894 to date would indicate that there has been and still is quite enough corn to go around. A reasonable presumption is that either a considerable quantity of corn was carried over from 1893, or the consumption has fallen behind to greater or less extent.

Established 1850

..Fruit Jars..

Present prices: Packed in 1 Doz. Partition Boxes.

Pints, 7.00 Gross.
Quarts, 8.00 "
½ Gallons, 10.50 "

(Prices will advance 50c. per gross)
ON THE 1st MARCH.

MAIL YOUR ORDERS AT ONCE.

JAMES A. SKINNER & CO.
Toronto, Ont. Vancouver, B.C.

Here You Are
Grocers



TEA

Special trade in two lots Japans at 16 and 18 cents.

If our travelers do not see you, write us for samples.

LUCAS, STEELE & BRISTOL

Hillwattee
Tea Agents

HAMILTON

You Want Dry Salt
You Want Fine Salt
You Want the Best Salt

THE WINDSOR

FILLS THE BILL.

100 3's. 42 7's.

60 5's. 15 20's.

{

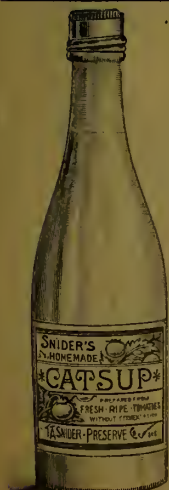
Prices very little higher
than inferior packs.

JAMES TURNER & CO. : : HAMILTON

They Are Imitated

Because they are the original, the most popular, and the best. Manufacturers will tell you that this kind or that kind is "the same as," or "as good as,"

SNIDER'S. What better recommendation do you want for SNIDER'S?



WRIGHT & COPP, Dominion Agents, TORONTO.

FISH . .

Loch Fyne Herring in kegs.

Whitefish in half barrels.

Trout in half barrels.

Fresh Water Herring in half barrels.

Labrador Herring in bbls. and half bbls.

Newfoundland Herring in barrels.

Ripling Herring in half barrels.

Also a full line of Codfish, both whole and boneless. Write us for quotations.

H. P. Eckardt & Co. Wholesale Grocers, Toronto

C. P. R. STOCK.

“A T the meeting of the directors of the Canadian Pacific Railway Company, on Saturday, a half-yearly dividend of two per cent. on the preference stock was declared, but, in view of the continued and unexpectedly large decrease in earnings, and the advisability of maintaining as strong a position as possible during this period of unwonted depression in business, the board decided that it would not be prudent to pay any dividend on the ordinary shares for the last half of the year 1894.”

Such was the announcement given out by the directors of the road after the meeting last Saturday in Montreal. A journal of that city, in commenting upon the situation, says :

“The announcement caused considerable surprise. It was not, however, as a lightning bolt from a clear sky, for among well-informed people it was a foregone conclusion that a reduction, if not an entire cancellation, of the dividend on the common stock, would be made. That a decided drop would be taken by the stock was also generally conceded, so that when the other morning London quoted C.P.R. six points down, no one was very much surprised. That there was practically no C.P.R. stock afloat was probably a very fortunate thing, so far as the Street was concerned. Business was prac-

tically at a standstill on the Exchange. As one broker expressed it, ‘We are all afraid to open our mouths for fear of being loaded with something we don’t want.’ Canadian Pacific opened at 43 and sold down to 42, with some three hundred and fifty shares changing hands. Outside of this lot there was practically nothing done in C.P.R. or anything else at the morning session.

“In speaking of the amount of C.P.R. held in Montreal, one well-informed gentleman of the Street said that there was practically very little stock in the city, and what there was was locked up in strong boxes ; that as a speculative medium it hardly existed here. At one time it was dealt in very largely, but, in the autumn of 1890, during the Baring panic, and again in the panic of 1893, the stock was all absorbed in London, and since that time has speculatively ceased to exist on this side of the water. Outside of the large holdings of the directors there was none to speak of.

“On the New York Stock Exchange, C. P.R. opened at 43¾, and, on a few transactions, up to noon sold down to 43. In 1894 the highest for the stock on the local Exchange was 73¼. This was in January. The lowest on record was in April, 1885, when it sold down to 35¾. In 1889 the stock sold, in London, at 48¾, and in 1892, in London, sold at 97½. In the year 1893, 66 was the lowest and 90¼ the highest in New York.”

NECESSITY OF COMPOSURE.

One thing which, if not a necessity, is at least conducive to comfortable living, is hardly appreciated even by those who most need it. This is the need of having some time each day entirely alone. It is impossible to live comfortably without composure of mind, and there is no way of securing it so surely as to spend a short time each day—and a long time is even better—in silence and free from interruptions. It is soothing to tired nerves and strengthening to a tired mind. The person who does not like to be alone, who does not even strongly desire to be alone, once in a while, is already on the highroad to ill-health. It is the only way to have relief from the confusion of always being in some one’s presence, which will, sooner or later, either affect the nerves or weaken the mind.

Wherever or however you live, then, see to it that you have at least one hour out of every twenty-four which you can call your own. Some busy people may at first think this is impossible ; but we rarely find any one who does not waste more than this every day, and who is not the worse off for the waste. The very act of taking this hour strengthens the will, and adds that much to the comfort of living, since a weak-willed person is at the mercy of everything and every person that encroaches upon his rights; and not the least of these is the right to live a healthy, comfortable life. This advice should be taken to heart by our merchants.

Tubs

AND . . .

Pails

We are selling agents for the
Celebrated “Globe” Brand

Manufactured in Michigan, and are enabled to

GUARANTEE PRICES TO BE AS LOW AS ANY

Place your Orders for this Brand.
 You will have the . . .

BEST GOODS AND SAVE MONEY BESIDES

H. A. NELSON & SONS - Toronto

CURRANTS ... **PRICE RIGHT**

We beg to advise the trade of the arrival of
a large direct shipment of

Fine Filiatra Currants

IN CASES AND HALF CASES.

Davidson & Hay

WHOLESALE GROCERS

TORONTO

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

Pictou, N. S.

**“At last we have a Canadian Dairy Salt that is Superior
to any that is Imported.”**

Prof. Jas. W. Robertson, Dominion Dairy Commissioner, in an address on Butter Making at the Chesley meeting of the Ontario Creameries' Association.

**ASSORTED
CAR LOADS OF**

Cheese Factories

That used Windsor Cheese Salt last season found that it added to the selling price of their product and gave it better keeping qualities.

Creameries

Use Dairy Salt in 200 lb. bags and in paper lined barrels. Those that used it last season found it superior to English or American Salts, **AND SAID SO.** The result is, that nearly every creamery in Canada will use Windsor Dairy Salt this season.

**WINDSOR
SALT**

For Your

Own trade you will need Table Salt in 5 cent and 10 cent bags, and Dairy Salt in 20 lb. and 50 lb. bags — others may need some too.

You Can

Supply Creameries and Cheese Factories in your neighborhood, and make a good profit by ordering an assorted car load of Windsor Salt.

**PAY A . . .
GOOD PROFIT**

Prices, samples and any information can be had from your **WHOLESALE GROCER**, or the following agents :

TORONTO SALT WORKS, Toronto
MORROW & EWING, Montreal

SMITH & TILTON, St. John, N.B.
A HARVEY, Winnipeg, Man.

J. S. PEARCE & Co., London
THE RATHBUN Co., Deseronto

Windsor Salt Works - Windsor, Ont.

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THAT SYRUP DUTY.

THE articles which have been appearing in these columns during the past few weeks in regard to the tariff on dark syrups have, as far as we are aware, been unanimously endorsed by the trade. This is natural.

The question is one that touches a sore spot.

The measure of our sympathies toward any question is gauged by the extent to which our interests are affected.

The tariff on dark syrups interests everyone in the grocery trade.

The duty of 7c. per gallon, with an additional impost on the barrel in which it is brought into the country, is as illogical as it is unjust. And we have yet to hear a reason or excuse advanced for its existence.

It can hardly be based on protectionist principles. In order to constitute protection there must be something to protect.

As we have already pointed out, the Canadian refineries practically make no dark syrups. Why they do not we cannot tell. As they can, but do not, it must be concluded they will not.

But whatever may be the reason for the practical non-production of this particular syrup in Canada, one thing is certain : Dark syrups are wanted ; and in order to satisfy this want it is necessary to pay a duty, counting tax on barrel, of as high as 90 to 95 per cent. in some instances.

Were even this duty imposed for revenue purposes it would be absurd : Its very excessiveness would defeat its purpose.

The anomalous character of the duty on dark syrup is again pressed upon the attention of Hon. Clarke Wallace, Controller of Customs. He is a grocer, and has therefore a practical acquaintanceship with the subject. In the past he has had his ears open to the cry of the trade as none of his

predecessors have ; and it is to be hoped that he will not close them in this particular instance.

TOO MANY BRANCH BANKS.

COMMON is it to humanity to try and pluck the mote from its brother's eye while a beam is still in its own eye.

One of the particulars in which this weakness is evidenced is in the periodical addresses or writings of bankers.

These gentlemen are prolific in the lessons they read merchants on the evils of careless credits and excessive expansions of trade. Yet in both these particulars they often exhibit a good deal of remissness themselves.

Their shortcomings in the matter of credits are revealed by some of the published statements of insolvent concerns. Their shortcomings in the way of undue expansion of trade are not so generally known ; but they are true, nevertheless.

A few years ago, it will be remembered, most of the banks were consumed with the missionary spirit to start branches, urban and suburban.

As a result, there were soon too many branches ; and as too many branches meant not enough business, some of them are white elephants on the hands of the parent banks.

This is no mere hap-hazard assertion. THE CANADIAN GROCER's authority is one of the leading, best known, and respected financial authorities in Toronto, and he says that it is becoming a serious thing what is to be done in the premises.

Sound as are the chartered banks of Canada, yet it is evident that some of them do those things which they should not do when hungry for business, as well as ordinary merchants.

It is now the duty of the banks to act upon their own advice to merchants : Take in sail.

THE PEDLARS' NUISANCE AGAIN.

THE pedlars' nuisance has not been abated yet in Montreal, as shown last week at the proceedings of the Market Committee of the City Council. At this meeting a deputation from the Montreal Retail Grocers' Association headed by Mr. John Johnston, the president, attended. Their object was to try and get the business of the pedlars restricted as much as possible. The pedlars paid neither business nor water tax, and often sold inferior articles, frequently prejudicial to public health. The committee was asked to induce the Council to provide that a license at the uniform rate of \$100 a year should be exacted of all pedlars. The petitioners also asked that all measures used by pedlars not bearing the seal of the inspector of weights and measures be confiscated.

Mr. Johnston explained that everything in the fruit and vegetable line was peddled

about nowadays, and not a few of the pedlars had no license at all. In other cases one license would go round three pedlars. The cart license went with one, the badge with another and the receipt with the third. Then the Mayor and Chief of Police granted reductions in some cases, and in others granted licenses for portions of the year. If a shopkeeper tried to pay his tax and was fifteen cents short, his money was refused. This was altogether unfair to those legitimately in trade.

Ald. Penny enquired if the Mayor or Chief of Police had the right to give licenses to pedlars free, or even at a reduced rate. He doubted if they had.

Ald. Nolan said that the Mayor, Chief of Police or anybody else had a right to override a by-law. The Mayor had probably been actuated by kindness, but he had exceeded his right.

A resolution was passed asking the Council to notify the Mayor and Chief of Police to see that the by-law regarding pedlars is strictly enforced.

THE CANADIAN GROCER has repeatedly commented upon the injustice of allowing the pedlars free sway, and the statements made by President Johnston need no corroboration, for the facts they refer to are common talk. Even allowing that the pedlars are taxed, we contend that the tax is not nearly sufficient. The tax on pedlars in Montreal is only \$25 per annum, little enough in all conscience compared with the heavy municipal as well as provincial imposts collected from the unfortunate retail trader who is unlucky enough to have a regular place of business. Why the retail grocers and butchers, with the political influence they can exert, stand it is a mystery. If the aldermen won't grant them justice, they can easily bring these gentlemen to time if they go about it in the right way. But, according to Ald. Nolan, even the ordinary by-law is not enforced in some cases. If this is so, any individual grocer can soon bring both the Mayor and Chief of Police to time by instituting an action in the courts against either of these officials for unconstitutional conduct.

BEET SUGAR OVER-PRODUCTION.

ACCORDING to the cable advices there is promise of a very singular struggle in Europe for the control of the sugar market, and the United States, which receives a great part of its sugar from the countries involved, will naturally be much affected. The practice of encouraging the growth of sugar beets, and the production of sugar therefrom by the payment of a bounty on exported sugar, has long obtained in Europe. The results were such as to exceed the most ardent expectations of the promoters of the bounty system, and soon the beet sugar output assumed such great proportions as to seriously injure the

market for cane sugar. With increased production prices began to fall, and the governments were compelled to increase the bounties in order to satisfy the great agricultural interests. Naturally the country which paid the largest bounty had command of the sugar market, for its producers, by the aid of the bounty, could undersell their competitors.

The burden of these bounties at length became too great to be borne, and an effort was made to reach some kind of an arrangement between the different competing countries whereby relief could be secured. The three great rivals were Germany, France and Austria. Germany began by giving notice of the termination of her bounty system in 1897 and the other countries adopted more or less direct means of reducing the bounties. But it appears that in Germany the beet sugar industry has obtained a hold too strong to be shaken off. Under the encouragement of the bounty system great tracts of land which were formerly covered with wheat, rye and other cereals, were given up to the sugar beet, and all through the country factories sprang up for the making of the beet roots into sugar, giving employment to many thousands of people.

The Government finally became alarmed and sought to discourage the extension of the industry, but without avail. The farmers complained that they could not go back to cereal raising, for they could not meet the competition of America and Russia and Argentina, nor could they raise stock at a profit. So the crops of beets increased and prices went down so that last year all but the very largest factories lost money, and the assurance is facing the Germans that this year, owing to the enormous crop, they will fall much lower.

To save the farmers from ruin it is believed to be necessary to extend the foreign market for German sugar, and this can be done only by the increase of the export bounty. But to do this would violate the tacit understanding between the three great competing powers and cause reprisals, and, as it is, the mere suggestion of the German programme has called out a declaration from the French Council that they will meet it by increasing their own bounty.

Austria also is expected to be heard from in the same tone, and it is predicted that if the battle once begins again the singular spectacle will be presented of three countries striving to see which can pay out the largest bounty, with the result, like an American railroad war, of giving the exporters practically free sugar to sell.

A NINE CENT COIN.

The nineteen, forty-nine and ninety-nine cent marks on many articles of merchandise have led certain investigators to demand a nine-cent coin. It is said in defence of this idea that it would greatly facilitate making change and save shoppers a great deal of time.

CALIFORNIA CANNED GOODS.

A feature of the grocery trade in Toronto last week was the arrival of a car load of California dried fruits at the warehouse of a large wholesale firm. This is said to be the first shipment of this kind to arrive in Toronto for several years, and is, therefore, worthy of special remark. The consignment consists of apricots, cherries, grapes, plums, peaches, pears, nectarines, etc. In California, much care is paid by the packers to the selecting and culling of the fruit, and when dried the goods are well done up.

The arrival of this car of fruit is indicative of the increasing demand for high class goods, and if the Canadian packers would hold their own they must look to themselves. The prices of these imported goods compare favorably with the domestic pack prices.

CHEAP SUGARS.

According to Willet & Gray, New York, the retail price of granulated sugar in the United Kingdom is now 1¼d. per lb. (2.54c.), while the same sugar sells in Germany at 2d. (6.09c.), in Russia at 4½d. (9.13c.), in France and Belgium at 5½d. (11.07c.), and in Italy at 6d. (12.18c.), and in the United States at 3.74c. per lb. If there was no duty the price would be 2⅝c. per lb. for American granulated and 2½c. for foreign granulated in the United States, or quite as low as in the United Kingdom. All the other countries tax the consumers of sugar very heavily and pay the bounties on the exports out of the money so raised. Compared with the people of the world, the United States is the most favored nation as regards the cheapness of its sugar supply.

In making their calculations Willet & Gray forget to include Canada. Canada leads the world for cheap sugars.

COLONIAL TEAS.

Last mails from London seem to show just a slight easing in tone for Colonial teas. On Indians, one report says: If anything, the competition for teas for price has been less keen, and the quality of the recent imports showing slight signs of deterioration, it has not been so readily purchased, while the value here and there has been hardly equal in firmness to that of a short time since. Finer teas are becoming more scarce every day, and there are still a few invoices in the catalogues printed "last of the season," so that the great bulk of the 1894-5 crop may be regarded as having been shipped or otherwise dealt with, so far as Great Britain is concerned. In the London stock there is a deficit of 4,260,000 lbs. compared with the same time in 1894. Another report runs as follows: The shipment of 8,250,000 lbs. for January from Ceylon, against 7,000,000 lbs. previously estimated, has also

contributed to a quieter feeling, and supplies for the present are likely to be of a liberal character. Teas below 9d., which have been so firm for some time past, were ¼d. cheaper, while nearly all other grades were fully ½d. per lb. lower. Commonest Pekoe Souchongs sold down to 7¼d. and 7½d., and Pekoe 7½d. to 7¾d. Quality shows a marked falling off, some being very inferior.

SALT LOWER.

Contrary to general expectation, the price of salt has not yet risen, but, instead, has gone down. The well owners have found it impossible to come to an arrangement. The two chief obstacles in the way of a combine are the Windsor Salt Co., of Windsor, Ont., and the People's Salt Co. Neither of these will agree to the allotment of outputs which the other interested concerns desire. Moreover, the Windsor Salt Co. are asked to keep their product 10c. in price higher than the article turned out by the other factories. The result is that cutting in prices is now going on, and an appreciable drop has taken place.

Dealers, however, prophesy that the companies cannot stand the strain, that somebody will have to make concessions, and within a short time prices must go up again.

AN EGG FAMINE.

Owing to the recent advanced prices in the American markets all the surplus of Canadian stored eggs found their way across the line, and the consequence is that to day Canada is stared in the face by an egg famine. It remains with one or two dealers here, who are holding a few eggs, to say what the price will be. We would not be surprised to see limed eggs go up to 20 to 22 cents, or whatever the holders like to ask within the next few days. No fresh eggs are coming forward to speak of. One dealer alone says he could handle 10,000 dozen a day easily just now, but that his receipts amount to only a few hundred dozen.

HERE IS AN EXAMPLE THAT MIGHT BE FOLLOWED.

DEAR SIRS,—Enclosed find one dollar, for which kindly send to my address, for six months, your splendid trade paper, THE CANADIAN GROCER.

Competition is at present so keen that I find it necessary to keep thoroughly posted, and can do so much more easily by having THE CANADIAN GROCER. I am only a clerk, but wish to excel in whatever I undertake.

Yours for business,

JOHN A. MCGREGOR,

Chatham, Ont.

We have received a **CAR** of

California

The following variety :

Apricots
Cherries (White)
Grapes
Plums (Egg)
Pears

Plums (Green Gages)
Plums (Gold Drop)
Peaches (Yellow)
Peaches (Lemon Cling)
Nectarines

Canned Goods

3's

Cases Each 2 Dozen

Note.—This is the first car of California Canned Goods that has reached this market. The goods are put up **perfectly**, with handsome labels and will sell off **rapidly**. If you want really first-class goods at **RIGHT PRICES**, send in orders for above—

This is one of the best
values going. Take it.

Everybody Drinks MILK



Every live grocer keeps Truro Condensed Milk and Canning Co.'s "Reindeer" Brand Condensed Milk. It is safe, pure, clean, nourishing. Recommended by the highest medical analysts.

Write for sample case.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

RESOLUTIONS.

Say, look here, Mr. Editor.—I wrote an article on Departmental Stores last week for publication in THE CANADIAN GROCER, and expected you to put it in the front among the reading matter, but instead of that you jammed it in among a lot of pickle, shoe blacking and fish ads. How do you suppose people will see my letters alongside of well-arranged advertisements? Give me a show!

* * *

Your remarks last week on The Ohio Merchant's advice to boycott all wholesale grocers who supplied these departmental stores were sensible, but you don't go far enough. Applied to this city, every bloomin' wholesale grocery on the street would have to be put under the ban. Pshaw, how can we retailers help it? As I said before, we can't—the trend of the times, customs, surroundings and purchasing capacities of the people keep them alive. Why, I know for a fact that some of our biggest kickers against these stores are men who don't buy a dollar's worth of groceries in Toronto if they can buy them in Montreal, Hamilton or other outside markets. It's the distant pastures that look the greenest,—in our case it's the Toronto retail grocer who is "the greenest" very often. I was caught once.

* * *

No, sir.—If we grocers of Toronto had

any gum in us we would club together, lease a large store on the corner of Yonge and Queen streets, sell groceries at living cash prices and just knock the spots out of boots, shoes, dress goods, hosiery, etc. In fact, if I were in the deal I'd sell silk handkerchiefs, lace-trimmed at that, for 5c. Fact, I would—and so on. But I haven't got enough cash to go into the deal—so—

* * *

I am surprised at one thing, though, and that is why some of the more enterprising wholesale grocers here don't branch out into the retail business. It's done on the other side, some wholesalers actually having two in one city, and nobody kicks—I guess there aren't any "Cranks" over there. I wouldn't be surprised, though, to see some of them doing it here. If they do, the departmental stores will be like the man driving a hearse, not "in it."

* * *

I say, that last At Home of ours was a dandy, wasn't it? Quite English and home like, in St. George's Hall. How Harry Webb must have regretted that fire of his.

* * *

But, Shades of Homer, where was our hustler, J. G. Gibson, and Dick Donald, and—and—Barron? Was the hall too small for these merchant princes? Do you know, I sadly missed J.G. These At Homes

are misnomers when J.G. isn't there. I demand an explanation of his absence.

* * *

Say, the wholesalers were there in force this year. What's up? Competition getting keener? I never saw so much handshaking and introducing as on Monday night. One of them was particularly and effusively conspicuous in this respect. He even outdid President Roberts. I'm sorry our old friend Dinny Callahan wasn't there. Lots of things for him to note. What's the matter with him anyway?

THE CRANK.

AUSTRALIAN EGGS, ETC.

If what The Trade Bulletin says is strictly true Canada had better watch her laurels. That journal remarks: "Australia is a wonderful country for producing surplus food products, and its long distance appears to be no bar to its placing produce in prime condition on the English market. A short time since the few cases of Australian eggs that appeared on the London market were laughed at, as it was held that Australians could never ship eggs to England to advantage; but the next thing we hear is that about 10,000 eggs in one lot is about due in England; and that the Minister of Agriculture at Victoria is arranging for trial shipments of green peas, asparagus and other fresh vegetables."

Steady Sales and Repeat Orders show the satisfaction given by our

Buckwheat Flour

SELF-RISING

Try a Sample Order.

In 2½ lb. Packages,
2 doz. per Case.

In 5 lb. Packages,
1 doz. per Case.

THE IRELAND NATIONAL FOOD CO., LTD.
TORONTO, CANADA.

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

NOTE.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size, it is a trade winner.



OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Feb. 28, 1895.

GROCERIES.

TRADE is still quiet, but perhaps a little better than for the past few weeks. The railway and country roads which have been more or less continuously blocked for a long time are now pretty well opened up again, and the travellers are once more beginning to move around among their customers. The result is that these emissaries of the wholesale houses are getting a good many orders. Many of the country storekeepers have been so long closed in by the snow that their stocks have run out in some lines, and now, when communication with the outside world is resumed, they are taking advantage of the opportunity to fill up where they are short. Sugar is easy, with no indication of a change in price, either down or up, and teas, coffees, and foreign dried fruits continue strong. A feature of the market is the large volume of trade being done in canned fish owing to the advent of the Lenten season. There is not much change regarding payments. The outlook is for an improvement in the general situation in the immediate future.

CANNED GOODS.

Salmon is active preparatory to Lent, and bringing higher prices. A fair trade in staples is reported, but no remarkable feature has developed in the market. We quote: Tomatoes, 87½ to 90c. for choice and 85c. for inferior and old stock; corn, 90 to 95c. for choice and 87½c. for common; peas, 82½ to 87½c. for ordin-

ary and, \$1.40 for fancy; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.45 to \$1.50 for good red fish in tall tins, and \$1.60 to \$1.65 in flat tins; do., second quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Rio coffees are lower, and Mochas are going higher. Advances and retreats in these lines are all the changes in the market to remark. We quote green, in bags, as follows: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Business is of the usual quiet and seasonal character. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

A good demand for whole pepper is noticed. There are no changes in prices. We therefore repeat last week's quotations: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is absolutely no change in the situation. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 persack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Sugar is easy. There is no prospect of any alteration in prices whatever. We quote: Granulated—domestic, 3½ to 3¾c.; do., German granulated, \$3.40 to \$3.50; yellows, \$2.75 to \$3.30. Raws—Demerara, 2¼ to 3c.; Muscovado, in 115-lb. bags, \$1.90.

SYRUPS.

There is a fair demand for syrups at about 2¼ to 2½c. per lb. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Demand is fair at about 30c. in barrels, and 32c. in half-barrels. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

India and Ceylon teas are scarce, and some large sales of low grade Ceylon and China Congous at an advance of two or three cents are reported. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

THE BERLIN BRUSH CO.

SUCCESSORS TO

The Windsor Pat. Brush Co., of Windsor,

AND

The Handy Pat. Brush Co., Berlin



Manufacturers of a large line of

Whisks

The McDonel Patent Broom

Whitewash and Kalsomine Brushes

Specialties:

Solid Back Scrubs, Stove and Horse Brushes.

BERLIN,

ONT.

"SALADA"

CEYLON TEA

Most Satisfactory to Handle,
Finest Tea,
Largest Sale.

Most Profitable for the Retailer
of any Tea in Canada.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS.—Continued

grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

There is no change in the demand for Valencia raisins, which have weakened in price. We quote: Off-stalk, $3\frac{3}{8}$ to 4c.; fine off-stalk, $4\frac{1}{2}$ to 5c.; selected, $5\frac{1}{2}$ to 6c.; layers, $5\frac{1}{2}$ to 6c.

Ma'aga raisins are dull and nominally unchanged. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

There are no Sultana raisins to speak of on this market. We quote as a nominal price 6 to $7\frac{1}{2}$ c. per lb.

Prunes are still very active on the market. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to $5\frac{1}{2}$ c. per lb.; "C," 85 to 90 to half kilo, $6\frac{1}{2}$ c. per lb.; "B," 80 to 85 to half kilo, 7 to $7\frac{1}{2}$ c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "Unicorn," $5\frac{3}{8}$ to 6c. For Bordeaux prunes, 4 to $4\frac{1}{2}$ c. is the idea.

Currants are in moderate demand only. Good currants are scarce on this market, and for those arriving higher prices will be demanded. We quote: Filatras, half-barrels, 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{8}$ c.; fine Filatras, half-barrels, $4\frac{3}{4}$ c., barrels, $4\frac{3}{8}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $5\frac{1}{2}$ to 6c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half cases; Panarettes, 8 to $8\frac{1}{2}$ c.

Figs are quiet and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

Demand is still fairly good for California dried apricots at 12 to 14c.

BUTTER AND CHEESE.

The scarcity of good butter, due to the action of the Dominion Government, keeps the price firm. We quote: Dairy—Medium to good, 10 to 15c.; low grade, 8 to 10c.; fresh pound rolls, 15 to 16c.; large rolls, 12 to 15c. Creamery—Tubs, 21 to 22c.; pound prints, 22 to 23c.

August and September makes of cheese are quoted at $10\frac{1}{2}$ to $10\frac{3}{4}$ c., and half sizes at 11 to $11\frac{1}{4}$ c. Small Stiltons are quoted at 12 to $12\frac{1}{2}$ c.

GREEN FRUIT.

There are no Florida lemons and oranges on the market, and good winter apples continue firm. We quote: Lemons—Messinas, \$2.75 to \$3.50. Oranges—Valencias, \$4 to \$4.50; California navels, \$3.50 to \$4; grape fruit, \$4 to \$4.50 per box. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, $12\frac{1}{2}$ c.; peaches, 13 to $13\frac{1}{2}$ c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.35 for choice hand-picked, and \$1.15 for medium grades.

DRIED APPLES—Are firm at $5\frac{1}{2}$ to 6c., owing to increased price being given for green fruit.

EVAPORATED APPLES—We quote, in 50 lb. boxes: 7 to $7\frac{1}{2}$ c. per lb.

ONIONS—Are going higher. We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4.

HONEY—No change. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Are firmer and rising in price. The stocks are getting low and farmers are holding to what they have. We quote: 47 to 50c. on the track, and 65c. out of store.

POULTRY—Continues scarce on a firm market. We quote: 11c. for turkeys, 7 to 8c. for geese, 30 to 75c. for chickens, and 50 to 90c. for ducks.

EGGS—There are no held or cold storage eggs, and new laid are scarce, owing to the demand in the United States. We quote: Pickled, 15 to 16c., and new laid, 23 to 25c.

FISH AND OYSTERS.

No change in the market of any account is remarked, but a bright prospect for the Lenten trade is held out. We quote as follows: Salmon trout (frozen), $6\frac{1}{2}$ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; market cod, 3 to 5c.; tommy cod, \$1.35; steak cod, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.; haddock, $3\frac{1}{2}$ to $4\frac{1}{2}$ c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, $6\frac{1}{2}$ to 7c.; Digby herring, in bundles of 5 boxes, $12\frac{1}{2}$ c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c. Oysters, \$1.50 per gallon for standards and \$1.75 for selects.

PROVISIONS AND DRESSED HOGS.

The receipts of dressed hogs have almost stopped and prices are firmer. There has

been lately a good demand for heavy mess, long clear bacon and lard. We quote:

DRESSED HOGS—\$5.35 to \$5.45 per 100 lbs.

BACON—Long clear, $6\frac{3}{4}$ c. for carload lots, 7 to $7\frac{1}{4}$ c. for ton lots and $7\frac{1}{4}$ c. for small lots; breakfast bacon, 10 to $10\frac{1}{2}$ c.; rolls, $7\frac{1}{2}$ to 8c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, $10\frac{1}{2}$ c.; pickled, 9 to $9\frac{1}{2}$ c.

LARD—Pure Canadian, tierces, $7\frac{3}{4}$ c.; tubs, $8\frac{1}{4}$ c.; pails, $8\frac{1}{2}$ c.

BARREL PORK—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75 to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.

SALT.

An unexpected drop has taken place owing to the inability of the manufacturers to agree on prices. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

FLOUR AND FEED.

WHEAT—We quote: 64 to $64\frac{1}{2}$ c. for white; 61 to 62c. for red, and 60 to $60\frac{1}{2}$ c. for goose.

OATS—Easy. We quote: 35 to $36\frac{1}{2}$ c.

BARLEY—Steady. We quote: 48c.

FLOUR—Quiet and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Oatmeal is firmer, owing to the scarcity and higher prices of oats. Prices have advanced a little. We quote: Standard oatmeal, \$3.85, and granulated, \$3.85; rolled oats, \$3.80 to \$3.85; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

SEEDS.

The season is so far advanced that the export demand has almost ceased, although an occasional parcel of alsike goes over the line. The present outlook indicates that there is still more alsike in the country than will meet the demand. Prices for alsike remain the same as last week. We quote: Choice, \$4.80; really fancy, \$5, and lower grades \$4.

The fine weather has brought a better enquiry for red clover. There is no change in prices, dealers still paying \$6 to \$6.25 for good qualities and jobbing them out at a very small advance.

Timothy is steady at \$2.50 to \$2.75 per bush. for prime to choice grades of machine threshed, while 15 to 20c. more is given for bright unhulled lines.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Have a good demand. Prices are unchanged. We quote: 5 to $5\frac{1}{4}$ c. for cured, and for green, No. 1, 4c.; No. 2, 3c., and No. 3, 2c.

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

No. 1 FLORIDA ORANGES,

packed before the frost, first-class stock. Also, Valencias, which are coming in fine order. Bananas, Lemons, Jams, Nuts, Figs, all at lowest prices. Write for quotations.

GOOD APPLES WANTED.

Consignments of Farm Produce solicited.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**FISH FOR LENT**

No. 1 Split Herrings, \$2.50.

No. 1 Trout, \$5.00.

" W. Fish, \$6.00.

Frozen Trout and W.

Fish, 7c.

Digby Herring, 11c.

Lake Herring, frozen,

\$1.50 per 100.

DROP A CARD

Aikenhead & Sloan

13 Church Street

TORONTO

ONE CAR EACH—

Messina Lemons,

Messina Oranges.

TWO CARS—

California Navel Oranges.

Prices Advancing.

Send Along Orders Quick

CLEMES BROS. - TORONTO**MARKETS—Continued**

SHEEPSKINS—Are bringing better prices for good stock, 80 to 85c. being quoted. Calfskins nominally at 6c. for No. 1, and 4c. for No. 2.

TALLOW—Quiet, at 5 to 5½c.

WOOL—Canadian fleece, all cleared out. For round lots of desirable wool 19 to 19½c. is obtainable. Pulled wools are rising. Best supers are quoted at 20 to 21c, and extras at 21 to 22c.

PETROLEUM.

Crude oils still remain scarce in Canada and the United States. Local prices remain at last week's figure. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12 to 12½c.; carbon safety, 16 to 17c.; Canadian water white, 16 to 17c.; American water white, 18c; photogene, 20c.

MARKET NOTES.

Dawson & Co. this week received a carload of navel and seedling oranges from California.

There is a continued trade in French prunes of large size. The Bosnia market is reported 6d. higher.

Dawson & Co., Toronto, are buying up winter apples throughout the country and shipping them across the border.

Clemes Bros., Toronto, received this week a carload of Messina lemons, a carload of Messina oranges, and two carloads of California navels.

D. Gunn, Flavell & Co., say they could sell 10,000 dozen eggs a day just now, but that to meet the large demand only a few hundred dozen a day are obtainable.

T. A. Lytle & Co. report a brisk demand for their jams and jellies. The number of repeat orders would indicate that the quality of these goods has filled a long felt want in the home made article.

D. Gunn, Flavell & Co., report very large sales of creamery butter, which they consider are due to the majority of factories now exporting their butter.

The Eby Blain Co., Ltd., are selling a line of boned and skinned smoked herring, heads and tails off, packed in bundles of 12-14 each, each box containing 10 packages. They retail at 10c. at a good profit to the dealer.

Some lots of currants have recently sold at an advance of three shillings on the prices which ruled six weeks ago. The purchases were made very reluctantly, but the purchasers found that the longer they held off the higher were the prices they were eventually compelled to pay.

The Eby, Blain Co., Ltd., are in receipt of a car of California canned goods—"Columbus" brand—packed by Fontana & Co.,

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes AND Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**W. S. COLLINS & CO.**Produce Commission Merchants,
31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen,—“We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch ‘process.’ Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles Sauces, Ketchups.”

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473

VICTORIA, B.C.

Largest works of the kind in British Columbia.



ASK FOR
MOTT'S

San Francisco. These goods are put up in 3's cans, handsomely labeled and of excellent quality. Among the varieties offered are: Apricots, white cherries, grapes, green-gages, yellow peaches, lemon cling peaches, nectarines, pears, egg plums and gold drops. These goods are placed on this market for the first time in years, and this is an indication of the demand for high-class canned goods created by the stores catering to high-class business. The prices compare very favorably with domestic pack.

MONTREAL MARKETS.

MONTREAL, Feb. 28, 1895.

GROCERIES.

THE week in groceries has not furnished many special features. Business in most lines from second hands has been good, but none of the jobbing houses, though they report a steady enquiry for leading staples, canned goods, and fish, speak of any remarkable activity. Sugar has shown no further change since our last up to the date of writing. Whether it will or not remains to be seen. Molasses and syrups continue firm in tone under light stocks, in fact, sellers of prime Barbadoes have made 1c more on round lots. Spices, coffees, and rice continue much as they were. Teas have furnished a good distributive movement from jobbers' hands, but no large sales have transpired since those we last noted. Canned goods are quiet and fish are naturally more active owing to the opening of Lent.

SUGAR.

There has been no radical change in the sugar market since our last, but though this is the case, no one is by any means certain that bottom has been touched. Since last writing round lots have left refiners' hands here at the decline we noted—viz., standard granulated, $3\frac{3}{8}$ c., with 3 7-16c. for smaller quantities. For No. 2 the refiners' basis is $3\frac{1}{4}$ to $3\frac{5}{16}$ c. Yellows have sold at 2 9-16 to $3\frac{1}{8}$ c., as to quality at the factory. The distributive demand is good from jobbers' hands, and prices may be repeated as we last quoted them, though we are given to understand that some jobbers are making a leader of sugar, selling it nearly at cost. In a jobbing way we quote: Standard granulated, $3\frac{3}{8}$ c.; No. 2, $3\frac{1}{2}$ c.; yellows, $2\frac{3}{4}$ to $3\frac{3}{8}$ c., as to quality. German sugar is not moving very freely at present, and jobbers are asking $3\frac{1}{2}$ c. for extra granulated, while No. 2 Berthier is being jobbed out at $3\frac{1}{4}$ c.

SYRUPS.

There has been a fairly active business done in syrups both in a jobbing way and from first to second hands. We note sales in the latter connection at $1\frac{1}{2}$ to $2\frac{1}{4}$ c. and prices are firm at that basis. Jobbers ask an advance on the cost in most cases, viz., $1\frac{1}{2}$ to $2\frac{1}{2}$ c.

MOLASSES.

The firmness of the molasses market is unabated under light stocks and a good

active demand. In fact, prime Barbadoes has changed hands in a wholesale way at 1c. advance on last week's prices, sales aggregating 300 puncheons being noted since our last at a range from 29 to 33c. In a jobbing way we quote 33c. in hogsheds, and 36c. in barrels and half barrels. Porto Rico is steady and unchanged at 28c. and Trinidad at 27c.

RICE.

There is no change in the rice market, which continues steady as last noted. From the mills we quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

There has been a fair demand for spices, and a good average business has been done for the season at steady prices. We quote: Penang black pepper, 6 to $7\frac{1}{2}$ c.; white pepper, 10 to $12\frac{1}{2}$ c.; cloves, $7\frac{1}{2}$ to 9c.; cassia, $8\frac{1}{2}$ to $9\frac{1}{2}$ c.; nutmegs, 60 to 90c.; and Jamaica ginger, $15\frac{1}{2}$ to $18\frac{1}{2}$ c.

COFFEES.

There is no change in the coffee market, which has ruled firm, and prices are well maintained. A good business is doing both from first and second hands. Maracaibo is firmer than it was last quoted at, for the best price for it at the time of writing is 23c. We quote: Maracaibo, 23c.; Rio, $18\frac{1}{2}$ to 20c.; Java, 25 to 27c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

TEA.

A fair distributive demand is to note in the tea market, and the tone of values under light stocks is firm. In fact, to replace stocks of most grades, especially low and medium Japans, jobbers would very likely have to pay an advance. Aside from the jobbing demand, and the large sales on foreign account in our last, the market has not presented any very noteworthy features. We quote: Japans, low grades, $12\frac{1}{2}$ to 14c.; medium, $15\frac{1}{2}$ to 17c.; fine, $18\frac{1}{2}$ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

The raisin markets continue much as they were, and there is no change in values under a moderate call. The stock here consists principally of Valencias and California fruit. We quote: Off-stalk Valencias, ordinary, 4 to $4\frac{1}{2}$ c.; selected, 5 to $5\frac{1}{2}$ c.; layers, $5\frac{1}{2}$ to 6c.; California, 3-crown loose muscatels, $5\frac{3}{4}$ to 6c.; 4-crown ditto, $7\frac{1}{2}$ c. Second crop Californias $\frac{1}{2}$ c. less than first crop.

Currants continue quiet and unchanged. In a jobbing way we quote: Filiatras and Provincials, $3\frac{1}{2}$ to $3\frac{3}{4}$ c. in barrels, and 4 to $4\frac{1}{2}$ c. in cases; Patras, 5 to $5\frac{1}{2}$ c., and Vostizas, 7 to $7\frac{1}{2}$ c.

There is a good, active jobbing trade in prunes at steady prices. Both Turkish and French receive their due share of attention, and we quote: Bosnia, $4\frac{1}{2}$ to 5c., and Bordeaux, 4c.

A fair trade is doing in figs in a jobbing way at 5 to 6c. in bags and 10 to 16c. in boxes.

Dates move along quietly and at steady prices. We quote 4 to 5c. as to grade.

NUTS.

There is nothing new to report in nuts, which move along steadily in a jobbing way. We quote: Tarragona almonds, $12\frac{1}{2}$ to 13c.; filberts, $7\frac{1}{2}$ to $8\frac{1}{2}$ c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra,

15c.; Grenoble walnuts, $13\frac{1}{2}$ to 14c., and Naples do., $13\frac{1}{2}$ c.; Bordeaux ditto, 10c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw; cocoanuts, \$4 to \$5 per 100.

CANNED GOODS.

Trade in canned goods has not furnished any notable change, but prices are steady, and there is no disposition to concede. Grocers still confine themselves to supply actual wants. We quote: Lobsters, \$1.50 to \$1.75 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.30 to \$1.40 per doz.; tomatoes, 90 to 92½c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz., marrow-fat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

Don't

procrastinate any longer: Get that safe right away! You know that to put out a fire when once it gets a good start is no child's---

play

Moreover, the chances are that before the flames are extinguished somebody is going to meet with serious loss! But

with

your books and papers in a Taylor Safe, you may rest assured that they will be preserved from the effects of even the fiercest

fire!

J. & J. TAYLOR
Toronto Safe Works.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING (J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: E. Bowstead, Hamilton; W. M. P. McLaughlin, St. John, N.B.)

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT PRODUCE
and **COMMISSION MERCHANTS**

32 WEST MARKET STREET
TORONTO.

Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

F. W. FEARMAN

Pork Packer

HAMILTON



\$1.00 PER BOX OF 36 PACKAGES

FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

FISH.

There has been a fair demand for all kinds of fish, the approach of the Lenten season this week leading to a much better movement. There are, however, ample supplies of fresh, smoked and pickled fish. The demand for green cod has been good, and as there is only a limited stock of this fish here, a stronger feeling has prevailed and prices have advanced 25 to 50c., new arrivals of No. 1 having sold at \$4.50 to \$5, No. 1 large at \$5.50 to \$6, and draft at \$7.50 to \$8 per 200 lbs. Fresh haddock and cod were sold at 2 3/4 to 3c. per lb. by the case; fresh herrings at \$1 per 100 in casks and barrels; whitefish at 5c. per lb.; pike at 4c.; dory at 6 1/2 to 7c.; smelts at 2 1/2 to 5c. for Nos. 1 and 2; halibut at 8c.; mackerel at 10c.; tommy cods at \$1 to \$1.25 per bbl.; finnan haddies at 6c. per lb.; bloaters at \$1 per box, and smoked herrings at 10c. per box. Choice brands of No. 1 Labrador herrings have changed hands at \$4.75 to \$5; Cape Breton at \$5.25 to \$5.50, and No. 1 Nova Scotia at \$4 to \$4.50. Labrador salmon were placed at \$11 to \$13 for old and new stock; B.C. salmon at \$11 to \$11.50; lake trout at \$4 per keg; Redsea trout at \$9 per bbl., and No. 2 large mackerel at \$12.50.

GREEN FRUIT.

APPLES—The apple market is unchanged at \$3 to \$4 per bbl.

DRIED APPLES—Light supplies and a good enquiry keep prices firm at 5 1/2c.

EVAPORATED APPLES—Holders of these are firm in their views, owing to light supplies, and we quote 6 1/2 to 6 3/4c.

ORANGES—There is no change in this market. We quote: Valencias, \$4 to \$5; Floridas, \$3.25 to \$4.50, and Californias, \$3.25 to \$4.

LEMONS—The lemon market is quiet and steady at \$2.50 to \$3.10.

GRAPES—Almeria grapes are a diminishing stock, and prices are firmly held at \$6 to \$7 per bbl.

COUNTRY PRODUCE.

EGGS—There has been no further change in the egg market, which has been moderately active and steady. We quote: Montreal limed, 14 to 15c., and strictly fresh, 24 to 26c.

HONEY—This market is quiet and unchanged. We quote: Old, 4 1/2 to 5c., and new, 7 to 9c. per lb. Comb honey, 10 to 13c.

BEANS—There is no change in this line, and we repeat quotations, \$1.30 to \$1.45 for hand-picked, and \$1.10 to \$1.20 for poor to medium.

HOPS—Continue dull but steady at 6 to 8c., as to quality.

DRESSED HOGS—This market has ruled rather firmer under diminished receipts and we quote \$5.50 to \$5.60 for car lots and \$5.75 to \$6.50 per 100 lbs. in a jobbing way.

POTATOES—These are quiet and firm. Good to choice stock is very scarce. We quote: 65 to 70c per bag in jobbing lots.

ONIONS—Continue to meet a ready sale at \$1.75 to \$2 per bbl.

PROVISIONS.

There is no new feature in the local provision market. The volume of business

Grocers and General Dealers should
not be without

Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot
Carload

LAKE MANITOBA

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

We Handle

CHOICE CREAMERY BUTTER

1-lb. Prints Tubs

They will suit your trade.

D. GUNN, FLAVELLE & CO.

Commission Merchants
and Pork Packers, TORONTO

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings

75 YONGE ST., TORONTO

MONTREAL MARKETS.—Continued.

transacted is small, and values about steady. We quote: Canadian short cut, heavy, \$14 to \$15; hams, city cured, per lb., 9 to 10½c.; lard, Canadian, in pails, 9c. to 10c.; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

FLOUR AND MEAL.

In flour the feeling is steady and values show no important change. The demand is fair from local buyers and a good business is reported for this season of the year. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The market for feed continues to rule active and firm; millers state that supplies are small and higher prices are anticipated in the near future. We quote: Bran, \$17; shorts, \$18; mouillie, \$23 to \$24.

The demand for oatmeal is limited, but the tone of the market is firm and prices are well maintained. We quote: Standard, bbls., \$3.80 to \$3.90; granulated, bbls., \$3.90 to \$4; rolled oats, bbls., \$4 to \$4.05.

BUTTER AND CHEESE.

The cheese market fails to show any improvement. Holders no doubt would concede something, but in the absence of business it is difficult to quote. A nominal range is 8¾ to 9c. on summer goods and 9¼ to 9½c. on fall makes.

Beyond enabling sellers of fresh made winter creamery to obtain about ½c. per lb. more from local buyers on this market, the Government's 20c. has had no material effect on the market. We understand, however that in the west the creamery men have disposed of several thousand tubs at 20c. f.o.b. on the cars to the Government. This of course has relieved this market of that much of a load. Western rolls meet a moderate jobbing call at 14c. All other kinds of stock, such as held creamery and Western dairy, are completely neglected and hard to quote.

ASHES.

There has been no change in ashes, the market ruling quiet under small receipts. We quote: First pots, \$4.05 to \$4.10; seconds, \$3.70 to \$3.75, and pearls, \$6.40 per 100 lbs.

MONTREAL TRADE NOTES.

Cables from abroad this week on beet sugar are exceptionally low, and are expected to go still lower.

Laporte, Martin & Co. are making a special effort in connection with fish for the Lenten trade. Their line is an unusually full one.

Private advices to molasses brokers here from Barbadoes state that the crop will be 50 per cent. short on the Islands this season. The first quotation has also been received. It is 12c.

Refiners here are doing little in the matter of securing supplies of cane sugar for next season's work. They appear to have no anxiety about the future.

The members of the Corn Exchange had their annual drive last Wednesday, leaving the Board of Trade building shortly after

2.30 for Lachine, where dinner was partaken of at Harvey's hotel. About fifty drove out in cabs and private conveyances, while others went out by train.

Rose & Laflamme call the attention of the trade to the first arrivals of Batger & Co.'s new season's marmalade, the first lots of which were received last week.

Lent opened Wednesday, and Stewart Munn & Co. are prepared to deal promptly with orders from the trade for leading brands of Labrador herring.

The Wholesale Grocers' Association was to have met in the Board of Trade building last Wednesday week, but adjourned on account of the illness of Mr. George Childs, the president. Mr. Childs is confined to his house with a severe cold, but is improving.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Feb. 28, 1895.

THE second month of the year is gone.

It has been a quiet one, but signs are not wanting that a busier season is at hand. Already the schooners from bay ports are beginning to arrive. In the country market there is also more movement. Ontario beef shows quite a demand, that arriving being quickly sold at \$7 per cwt. All poultry of good quality finds ready sale, and eggs are moving better. But butter is the drag. There has been but little change in values during the past week. The principal one, however, is in feed, which advances almost daily, being very hard to get, and, at present price, hard to sell. Molasses continues firm and active. In beans, the feeling is higher. Coffee is strong and teas very firm; demand quiet. In spice, there is little change, demand not being large. Cream of tartar is rather higher. Brokers report good sale for chemicals.

SALT—The very mild weather causes a fair demand for coarse salt, and, stocks being very light, prices are good. Were it not for a cargo soon due, prices would go higher, as stocks on hand at present demand would soon be at an end. And should this cargo be delayed the market would soon be bare. We quote: Coarse, 55 to 58c.; fine, \$1; bbls. 5 lb. bags, \$3 to \$3.25; 10 lb. bags, \$2.85 to \$3; small boxes, 20 lbs. each, 20c.; 10 lbs. each, 12c.

CANNED GOODS — Demand continues light. A dealer said to THE CANADIAN GROCER last week that with him the past winter had been a very quiet one in canned goods. The slight advance made by the association in the price of vegetables causes these to be very firm at quotations. It is understood here that the association intend buying out some of the smaller factories, which are now independent of them. We quote prices this week: Peas, 90 to 95c.; corn, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; corned beef, 2 lb. tins, \$2.70 to \$2.75; 1-lb. tins, \$1.65 to \$1.70; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.55 to \$1.60; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to 1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz. in case, \$5.50; chowder, 2 doz. in case, \$3.50; scallops, 4 doz. in case, \$5.50.

DRIED FRUIT—In California evaporated there is some light demand from jobbers, apricots having the best sale. These are goods which are entering into consumption slowly. Raisins and currant are not much in demand, though the rather sharp advance in the latter causes some inquiry from jobbers. In Nova Scotia dried there is a small export demand, but only at low figures. Holders are inclined to sell, as local demand at this season is very light. Nova Scotia packers should be more careful as regards the quality of goods they put up and also that quality in the same barrels runs even. We quote: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; layers, 5¼ to 5½c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¾ to 4c.; cases, 4 to 4½c.; evaporated, 8 to 8½c.; dried, 5½ to

Slee, Slee & Co.
makers of



ESTD 1812.

Pure malt Vinegar.
London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.

Lent Trade - Fish!

Our stock of Fish and Canned Goods
IS NOW COMPLETE.

- ALSO -

GREEN COD, of every grade,
HERRINGS, "Labrador" in bbl. and half-bbl.,
HERRINGS, "Cape Breton," bbl. and half-bbl.,
TROUT, Salmon, Etc., Etc.

Lobsters, Mackerel, Sardines, Salmon, of best known
brands. QUALITY GUARANTEED.

Write for prices before you order elsewhere. It will pay you.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



"Great is Diana."

If you want the best and
most satisfactory selling

Native Grape Wines

GET OUR

Fine Old Port,

Five-and-a-half Sherry,
AND

GOLDEN DIANA

PRICES RIGHT.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

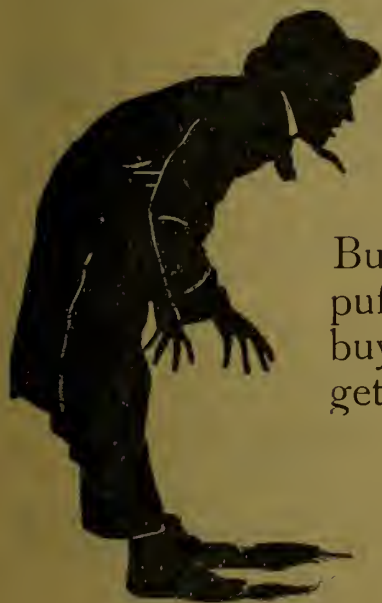
A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of
Oatmeal or Oathulls in carloads or less quantities, write
or wire, and will reply promptly. Can ship via Canadian
Pacific or Grand Trunk Railways

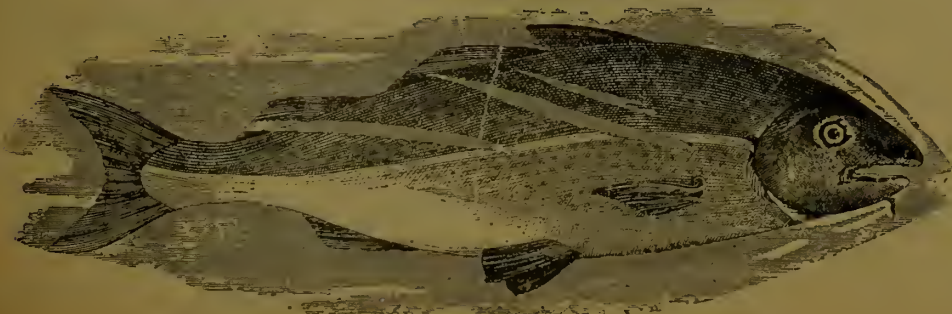


Words May Set You Thinking

But they don't carry the force that deeds do. We never
puff our goods up by specious advertising. When you
buy our FLAKE BARLEY you may depend upon
getting a hundred cents worth for one dollar.

E. D. TILLSON

TILSONBURG, ONT.



There is money in . .

MUNN'S BONELESS CODFISH

AND

MUNN'S SKINLESS CODFISH

During Lenten season.

Send in your orders for new fresh stock
just arriving.

STEWART MUNN & CO.

R. S. McINDOE
Agent, Toronto

MONTREAL

ST. JOHN MARKETS—Continued.

5¾c.; dates, 4 to 4¼c.; prunes, 5 to 5½c.; figs, 11 to 18c.

GREEN FRUIT—Apples, as the weather is getting milder, are again making their appearance on the square for auction. It is somewhat unfortunate, as the season has been a very dull one, and there was just beginning to be a more active demand. The fact that the fruit has kept so badly has hurt the market very much. In oranges, the demand for Floridas is light, owing to the high price. Valencias are, however, selling freely, and next week we will be able to quote Messinas and bloods. Lemons, are easy and pineapples are coming in more freely. The shipment of a car of fruit to one point by one fruit house, and the importing of a car of onions by them is a sign that the busy fruit season is near. We quote: Florida oranges, \$5 to \$5.50; Valencias, \$4.25 to \$4.75; lemons, \$3.50 to \$4.25; Malaga grapes, \$5 to \$6.50; pineapples, 20 to 22c.; apples, \$1.50 to \$2.50.

DAIRY PRODUCE—There is a better demand for eggs, though prices are expected to be lower, more particularly for hennerly eggs, which are coming in more freely. There is an improvement in the quality of case eggs arriving. In cheese stocks appear fully equal to demand and prices are very easy. A few large sales are reported, but at low figures. It is, however, a long while before any new cheese will be to hand and many holders are expecting better prices than are now ruling. In butter the market is very unsatisfactory; there are large stocks and no demand. Prices rule very easy: Cheese, 10½c.; creamery tub, 20 to 21c.; rolls, 23 to 24c.; dairy tub, 16 to 18c.; rolls, 16 to 20; eggs, 17 to 18c.

MOLASSES—The first new molasses to be sold on this market was a small consignment of Demerara of nice quality. New Barbadoes has been quoted, but no stocks are reported to hand at the Island and it is thought here that on account of the demand there is sure to be for it as soon as stock is offered prices will advance. Word from Porto Rico is that molasses will open much higher than last season. Here there is fair demand and light stocks. There is an active demand for small packages which cannot be filled. Syrup demand is light. We quote: Barbadoes, 32 to 33c.; Porto Rico, 30 to 31c.; fancy, 43 to 44c.; syrup, 30 to 35c.; Antigua, 28c.

SUGAR—Owing to the expectation of a duty on sugar, and the very low price at which it is offered, large quantities have been bought for future delivery. Prices are in some cases being shaded very fine. Sugars are sold far too near to their cost, and to make the matter worse there is no reason why it should be so. There is no doubt the extra low price will affect the sale of molasses. Yellows are rather lower. Powdered and Paris lump are quoted lower. Granulated sugar, \$3.60 to \$3.75; German, 3½c.; yellow, 2¾ to 3½c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—Though there has been some enquiry during the past week, it has not been a heavy one when one remembers that Lent is here. Dry are firmer and stocks light. Some 250 qtls., ex vessel, arriving this week, found good demand at full prices. Smoked herring are arriving in fair quantities, some 13,000 boxes coming in during the week. Demand is light and prices vary in local market, but advices from Grand Manan tend to higher prices. In frozen fish receipts are very light, particularly herring; market is

rather firmer, but owing to there being lots at Halifax there is not much advance in prices. Prices ex store are: Large cod, \$4 to \$4.25; medium, \$3.85 to \$4; small, \$3 to \$3.35; frozen cod, 2¼ to 2½c.; herring, 65 to 70c.; smoked herring, 6½ to 7c.; pollock, \$1.65 to \$1.75; shad, \$5 to \$5.50; bay herring, \$1.50 to \$1.60; Shelburne, No. 1, \$4 to \$4.25 bbl.; half-bbls., \$2.40 to \$2.50; Canso, \$5.25 bbl.

PROVISIONS—Demand continues light, though smoked meats show some improvement. Lard is easy. We quote: Clear pork, \$17.50 to \$18; mess, \$15 to \$15.50; plate beef, \$12.75 to \$13; prime lard, 9 to 10c.; compound, 8 to 9c.; cottolene, 9¼ to 9¾c.; hams, 10 to 12c.

FLOUR AND FEED.

Flour continues in fair demand at firm prices. A number of mills are closed owing to being unable to get wheat to grind and sell at present prices. All kinds of feed are so hard to get, and so high, that demand is falling off. Cornmeal being rather lower helps in this. Oatmeal continues lower than would be expected at present price of oats, which show a small further advance since last report. Beans are also higher and firm. We quote: Manitoba, \$4.30 to \$4.40; best Ontario, \$3.50 to \$3.60; medium, \$3.25 to \$3.50; oatmeal, \$4.00 to \$4.10; cornmeal, \$2.80; granulated, \$3.50 to \$3.60; middlings, on track, \$22 to \$23; bran, \$21 to \$22; oats, local on track, 28½ to 39½c.; Ontario, 42 to 43c.; beans, \$1.55 to \$1.65; split peas, \$3.85 to \$4; pot barley, \$4 to \$4.10; hay, \$9.50 to \$10; seed timothy, \$3.10 to \$3.25; red clover, 11½ to 12c.; alsike clover, 13½ to 15c.

ST. JOHN TRADE NOTES.

The selling price of Pearline is reduced to \$3.90 single case and \$3.80 for five-case lots.

The prospects for an exhibition in St. John next fall are bright, the Government of the province having signified their intention to guarantee the association against loss to an amount not exceeding \$3,000.

The manufacturers of "Buttermilk" toilet soap have found an increasing demand since the first of the year, particularly shown by the large orders given by those already handling their soap. In order to show their appreciation of the manner their goods have been handled, they have reduced the price to buyers in 10-gross lots. J. Hunter White is agent for New Brunswick.

WOODSTOCK MARKET NOTES.

Business in some lines shows rather an improvement, though the spring trade will not really begin till the opening of the river. In produce the feeling is very dull. It was expected in many lines that by this time there would be a good demand, and good prices for such goods as hay, butter and cheese. There is much disappointment. The feeling, which is largely a correct one, is that the shipments from Ontario and Quebec to St. John have spoiled the home market. This is particularly true of butter. Prices are quoted as follows: Loose hay, 6c.; oats, 32 to 33c.; butter, 16 to 17c.; eggs 15 to 16c.; cheese, 9½ to 10c.; beans, \$1.50 to \$1.75.

ADVANCE IN LEMONS.

The New York market has just experienced a sharp advance on lemons. They have gone up from 50 to 75c. a case. This strong tendency is due to the better weather which prevails in the country, which is accompanied by a better demand, and allows freight to move freely.

A GROCER IN LUCK.

Mrs A. A. McArthur, the wife of a Winnipeg grocer, is one of the heirs to the immense "Robert Edwards estate," of New York.

**Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.**

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

FISH FOR LENT

GROCERS, there is nothing
nicer in FISH than . . .

Golden Finnan Haddies

It pays you to sell them.

Your Wholesale Grocer can supply you.

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N. B.

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**
 (LIMITED.)
 Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
 & Pickling Co.**
CHATHAM, ONT.

YES!

We give **QUANTITY**
 as well as **QUALITY**

These two companions we have never separated, for one is useless without the other. That's why

**BOULTERS' LION BRAND
 CANNED GOODS . . .**

Are such favorites.

The wholesaler finds that he must carry them, as the demand so increases.

Factories { **TORONTO
 PICTON
 DEMORESTVILLE**

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

JAMS AND JELLIES

Raspberry,
 Strawberry,
 Peach,
 Plum,
 Gooseberry,
 Apricot,
 Red Currant,
 Black Currant.

Red Currant,
 Pineapple,
 Peach,
 Raspberry,
 Strawberry,
 Plum,
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

Extravagant Economy



TRADE MARK.

There's such a thing as paying too little for an article. Paying so little that it can't be good. Saving on the price at the cost of the quality. That is extravagant economy.

But don't go to the other extreme. Sometimes prices are too high. The safe way is to go by our list. There is nothing in our stock not thoroughly good. Nothing that has one cent on the price that does not belong there.

Delhi Canning Co.

Manufacturers of
 "The Best of Everything" in Canned Goods.

DELHI, ONT.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Feb. 28, 1895.

BUSINESS is dull, and will continue so in most lines until after March. Collections are not so bad.

BREADSTUFFS—We have nothing special to report with regard to markets on breadstuffs; they still remain pretty quiet and uninteresting. From all the information we can gather, we have reason to believe that flour won't be any lower. Millfeeds are decidedly firm and higher; so are oats. As a consequence, oatmeal ought to be higher. We hear of some sales of oatmeal and rolled oats at below the cost of production from genuine oats. The query is, how much wheat is put in the oats, as rolled wheat and rolled oats look so much alike you can hardly tell them apart, and the one costs about a dollar a barrel less than the other; besides, there have been reports of some short weight shipments. Buyers will do well to weigh their shipments and search for rolled wheat. Of course if there is rolled wheat amongst rolled oats, there will be cracked wheat amongst the oatmeal. If the mixture is acceptable as a food, then all better follow the sale of it, and cut prices to meet the cost. We make no changes in quotations on flour, though the tendency has been to cut prices a little. Quotations are: Hungarian patents, Manitobas, \$4.50 to \$4.60; Manitoba strong bakers', \$4.40 to \$4.50; Canadian pastry, \$3.60 to \$3.70; 75 per cent. rolled patent, \$3.55 to \$3.65; 80 per cent. \$3.40 to \$3.50; 90 per cent. \$3.25 to \$3.35; straights, \$3.10 to \$3.20; superior extra patent, \$3 to \$3.10; cornmeal, American KD, \$3.20 to \$3.30; Halifax ground, do. \$3.10 to \$3.20; oatmeal, standard, \$4 to \$4.10; pot barley, \$3.90 to \$4.10.

MILLFEEDS—Middlings are quoted at \$22 to \$22.25; bran, in sacks, \$21 to \$21.25; oats, 42 to 42½c., by the carload.

FISH STUFFS—There is considerable movement in fish to the West Indies and Haytian ports. During the past fortnight seven steamers have taken full and part cargoes. Prices, however, remain practically unchanged, the large shipments to the West Indies keeping that market too well supplied to allow of any chance for an advance. Some small lots of Newfoundland fish have been received, but there is no fear of any quantity being thrown on the market. The demand from Europe has strengthened the Newfoundland market, and merchants here who made offers found them to be as much as 60c. per quintal below what holders ask. Good frozen herring are scarce. Some very sour ones were put on the market with unsatisfactory results. The approach of the Lenten season has strengthened the local demand somewhat. Quotations are: Dry cod from vessel: Shore, prime, \$3.25 to \$3.75; bank cod, \$3 to \$3.10; large bank cod, \$4; Bay of Islands, No. 1 split herrings, \$2.25; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

PROVISIONS—Now that Lent has set in we may expect 40 days of dulness in the provision line. In fact, it is dull already, presumably in preparation for the season, and what Canadian beef arrived this week was sold at about cost.

BUTTER AND CHEESE—Butter remains dull, as usual, and good dairy is offered at 17c. and 18c. There is a good stock on hand, but of an inferior quality. Cheese remains quiet but firm.

EGGS—Fresh stocks are offered at 20c. and a decline is looked for.

GREEN FRUIT—Some very nice Mediterranean fruit was received this week, and more is expected on Saturday. There are no Floridas on the market and no demand for them. Valencias are quoted at \$4 and Jamaicas at \$8. Lemons bring \$3 to \$4.25 per 300 count. There is nothing new in apples. Some good fruit has come in from the Annapolis valley, but prices remain unchanged.

SUGAR—The market is inactive, with prices remaining as follows: Porto Rico, in hogsheads, 3c.; refined cut loaf, 5c.; granulated, 3¾c.; standard "A," 3½c.; extra white "C," 3½c.; standard yellow "C," 3½c.; yellow extra "C," 2½ to 3c.

MOLASSES—New crop Porto Rico molasses is expected here in a day or two. Several cargoes are now on the way. At present there is very little doing, and quotations remain: Antigua, none; Porto Rico, 35c.; Trinidad, none; Barbadoes, 34c.; Demerara, "M R" brand, 39c.; ditto (B) "D" brand, 45c.

HALIFAX MARKET NOTES.

M. F. Todd, of the Todd Milling Co., Galt, is here on a business trip.

The value of the Baracoa's cargo of fish to Hayti was \$34,000 and not \$3,400 as stated in last report.

A cargo of bloaters and smoked herring was received here this week from Grand Manan for shipment to Hayti. This is the first speculation of the kind to that market, and it will be watched with much interest.

A. J. Crosby, grocer, has assigned to St. Clair Ruggles, tailor. Mr. Crosby took the business about one year ago then carried on by H. V. Wier. He came here from Annapolis Valley. Liabilities are about \$3,000.

A new fruit crate has just been invented by a Hants county man, which is destined to take the place of the old apple barrel in the shipment of apples to a foreign market. The new crate is square and without bilge, therefore its contents are free from pressure and damage in transit. It will be put on the market for the next season's crop.

MATCH MEN MEET.

SPECIAL TO THE CANADIAN GROCER.

Representatives from the match factories of Canada met at Montreal on Wednesday to consider an advance in prices. Cutting has been general, and the market has been demoralized, the production being very much in excess of the demand. The smaller concerns, which felt the competition keenly, were anxious to get all the manufacturers to agree to higher prices. It was reported that some of them loaded Quebec city jobbers at one dollar a case, but well-known brands are bringing from \$3.30 to \$3.50. A statement of stocks in the jobbers' and manufacturers' hands was presented, which showed they were large. It would be impossible to get higher prices, even if manufacturers combined on them. It was therefore decided not to take any action, and the meeting was adjourned indefinitely. Among those present were: Mr. Dubord,

of Hardy & Dubord, Beauport; Mr. Myneau, of the Independent Match Co., Louisville; Messrs. Denoncourt and Moreau, of Denoncourt, Moreau & Co., St. Angele de Laval; Mr. Chitty, of J. MacLaren & Co., Buckingham, and Messrs. Hardesty and Healy, of the Eddy Co., Hull.

John S. Leighton, of Orangeville, was transacting business in Toronto on Wednesday.

The employees of Still's handle factory, St. Thomas, assembled at their foreman's residence, the other night, and presented himself and wife with a parlor lamp, and also presented Miss Bessie McKillop, the bookkeeper, with a fine album.

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

SITUATION WANTED BY YOUNG MAN of five years experience, in first-class grocery or general store; good references. Address Box 334, Essex, Ont.



TENDERS.

INDIAN SUPPLIES.

SEALED TENDERS, addressed to the undersigned and endorsed "Tender for Indian Supplies," will be received at this office up to noon of TUESDAY, 9th April, 1895, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1896, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Assistant Indian Commissioner at Regina, or to the Indian Office, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

HAYTER REED,
Deputy Superintendent-General
of Indian Affairs.

Department of Indian Affairs,
Ottawa, February, 1895.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario,
" W. S. Goodbough & Co., Montreal.
" Tees & Perse Winnipeg.

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

Manufactured by

Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

— ALSO —

VALENCIA SHELLED ALMONDS

It will pay you to get our prices before
you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

VALENCIAS

New Season—28 lb. boxes.

A BARGAIN Can be retailed at
\$1.00 per box.

Special Quotations for Round Lots.

WARREN BROS. & BOOMER

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.

Wonderful 12 oz. pressed cake,
100 in box.

Our Own Electric 8 oz. cake,
100 in box.

Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

SPECIAL OFFER.

We will ship during balance of February
100 lbs. of "Your Own Special Blended
Tea," for \$20 cash, remitted with order. We
guarantee this blend to be worth \$25, and
as good as usually sold at \$30. Try it—
Money refunded, if it does not please, on
receipt of tea. Freight paid.

LUMSDEN BROS.

HAMILTON, ONT.

Hold your trade by selling Jersey Cream Baking
Powder—best in Canada.

Lytle's Tomato Catsup



Best goods in the market.
Send for a trial order.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

OUR

Special Blend Coffee

Send for Samples and
Quotations.

PERKINS, INCE & Co.

TORONTO.

McAlpin.. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

WE ARE OFFERING

SOME EXCELLENT VALUES IN

Ceylon AND Indian Teas

From 15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England

The Largest Preservers of Fish In the World, have much pleasure in calling attention to their celebrated

Fresh Herrings, Kippered Herrings,
Bloaters, Scotch Findon Haddocks,
Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

REPORT OF THE CANADIAN FISHERY COMMISSIONERS

(MR. W. G. GUNN, WALKERTON, ONT., AND M. G. MCLEOD, NEWHAVEN.)

Through a letter of introduction procured for us by the High Commissioner in London, we were courteously shown thro' Messrs. MACONOCHIE BROTHERS' CANNERY, IN SCOTLAND, where some 400 hands are employed. This establishment uses up an immense quantity of Herrings, all of the very best quality. The greatest care is exercised in the selection of these fish; they are put up in 1-lb. tins; Herrings put up this way are very delicious, many people preferring them to canned salmon. The girls who clean these Herrings and put them up do their work very rapidly. The Herrings canned at this establishment are sold in Great Britain, exported to the East Indies, Australia, and the Cape. After we had gone over the establishment in question, we were treated to the contents of a can of Herrings, and can truly testify that we never before tasted anything in the Herring line so delicious and fine flavored.

MACONOCHIE'S

Jams, Marmalade, Tart Fruits, Pates,
Camp Pies, Potted Meats, Bloater Paste,
Jelly Squares, Pickles, Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

= = Even the Office Boy



Could not suppress a smile when he heard that we were being accused of copying the name of Crushed Coffee. He knows and our customers know that we have had Crushed Coffee on our list since September, 1890. We are now putting it up in gallon milk pails, five pounds each, at the regular price, 20 cents per pound. Will supply it ground at the same price. It is the very best value ever offered the trade and every pound is guaranteed. The pail when empty will sell for 35c. See our travelers.

PURE GOLD MFG. CO.

MANITOBA TOBACCO.

No ordinary article of commerce is so costly as tobacco if the simplicity of production and cultivation is considered. Few articles, excepting spirits, carry so high a duty as tobacco. Cigars pay a Customs tariff of about \$2.50 a pound, and ordinary tobacco about 50 cents a pound. Tobacco of excellent quality can be grown in Manitoba as easily as cabbages can be produced. The Mennonites, ever since they settled in the province, have grown their own tobacco, and with the quality they are quite satisfied. The French-Canadians who occupy a portion of the hilly country north of the Pembina raise most excellent tobacco for their own use.

Early in the spring the seeds are placed in earth contained in boxes, which are kept within doors in a warm situation. When the season has advanced and danger from frost is no longer feared, the young plants are set out in the garden about four feet apart. The leaves soon become enormously large and the plant carries a red flower. When sufficiently matured the leaves are pulled from the stalks and allowed to wilt in the sun, and afterwards are placed in piles, when a slight heating process takes place that gives a dark color to the tobacco. The leaves are further dried and are twisted into plugs or rolled into cigars. So large is

the leaf of the tobacco plant that two or three cigars can be prepared from each.

A sample of manufactured tobacco, from plants grown in the garden of Mr. Bisset, of 6-12, is at this office, and is pronounced by smokers to be superior to that which is imported.

The seed of the tobacco plant ripens rapidly in this province, and a second growth of leaves can be obtained from the stalks, but it is inferior to the first crop.—Pilot Mound Sentinel.

CUSTOM HOUSE BURNED.

Fire was discovered in the Custom house at Fort William, Ont., on Tuesday night. The interior of the building was badly damaged, the walls and ceiling being charred and the glass broken. A number of papers were burned, and others blackened and charred, and badly injured.

RAILROAD MEN KICK.

The station masters and telegraph operators on the Intercolonial Railway have decided to appeal to the members of the House of Commons of Canada, praying for an increase of salary. The petition which they present asks that the employees of the first class shall receive a minimum salary of \$55 per month, of the second class \$45, of the third class \$40, and of the fourth class \$35. All classes after the first year to be increased at the rate of \$1 per month per year, for five years.

THIS IS A RECORD.

Approaching a group of travelers in the Eby, Blain Co.'s sample room on Saturday last, I found them seriously discussing the tea situation. Upon enquiry I found that teas were advancing rapidly in all lines, and that some grades of Ceylon and Indias were probably out of the market, particularly low and medium grades. These salesmen stated that their customers were beginning to realize that an advance in teas was no myth, but a fact, some of them regretting that they did not profit by the advice given them by the travelers some time ago to purchase teas. In discussing sales made during the month, Mr. Hustwitt stated that his sales amounted to close upon ten tons of this article since February 1st. This statement almost choked some of the group, causing some queer looks one toward the other. One of them recovering from the shock more quickly than the others, replied that he had often listened to fish stories, but had never been affected so much as he had by this tea story. Whereupon Mr. Hustwitt smiled complacently, saying it was not necessary to produce the Testament; his grip testament would corroborate the statement, and, producing a copy of his order sheets, it was found in summing up his sales that he had actually exceeded the ten tons and had sold 20,510 pounds of tea since February 1st. Not so bad, I thought, for one salesman to do in 22 days.



YOU have handled **Surprise Soap** for a number of years! It has given you a good profit! It has given the best satisfaction to your customers! It will continue to do so! **WHY NOT** push it more than ever?

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

TRADE CHAT.

AT Buffalo, John A. Burch, general agent of the Lake Shore and M. S. road suddenly reeled and fell dead while doing business on the market. For two years, from 1855 to 1857, he was division clerk in the office of the general agent of the Great Western, in Hamilton, Ont.

It was J. E. Willows, not "J. E. Williams," who represented the Standard Oil Co., at the Grocers' At Home in Toronto last week.

Mrs. A. La Venture, sister of J. B. Persse, of Tees & Persse, Winnipeg, died in Toronto the other day.

Mrs. McBride—"John, dear, why are some grocers called green grocers?" Mr. McBride—"To distinguish them from cash grocers, dear."

Andrew and William Jordan, the leading grocerymen in St. John's, Newfoundland, were suffocated last week by charcoal fumes entering their house from fires built in a new building next to their residence for the purpose of drying the plaster.

The Whiteway Government applied to the Imperial Government last week for a loan of \$2,000,000, pledging the revenue of the colony as security and permitting the two English commissioners to undertake the expenditure of the money. This the Imperial Government declined to do unless the local administration consented to a thorough in-

vestigation of the colony's affairs by a royal commission beforehand.

This is from a Yankee nineteenth century journal: "The storms on the ocean during the past week have never been paralleled in the memory of sailormen. The great tidal wave that swept completely over the lighthouse at Cape Breton, off the New England coast, was a record breaker."

AID TO CREAMERIES.

In the Ontario Legislature on Monday Mr. Whitney asked: "Has the Minister of Agriculture or any member of the Government received from the Counties Council of the united counties of Stormont, Dundas and Glengarry, a copy of a resolution adopted by that body unanimously on the 23rd day of January, 1895, asking the Ontario and Dominion Governments to give assistance and financial aid, as recommended by the Ontario Creameries Association, to the proposed plan of having regular weekly shipments of creamery butter placed on the British market? Is it the intention of the Government to comply with the suggestions contained in the resolution in the matter of giving assistance and financial aid?"

Hon. Mr. Dryden replied as follows: "The Minister of Agriculture has received a copy of the resolution referred to. Previous to its reception the Government had insti-

tuted inquiry as to the best means of rendering assistance to butter makers in placing their goods on the British market in the best possible condition. No conclusion has yet been reached."

TORONTO TRAVELERS.

The first annual concert of Toronto Travelers' Association in St. George's Hall Monday night was a most enjoyable affair. The program was an excellent one, and the audience was large and appreciative. Those who took part were: Mr. Musgrove, who acted as pianist; Miss Hattie Morrell, Mr. Frank Wright, Mr. Chas. Dimmock, Miss Maggie Huston, Mr. Neil Burton, Mr. W. Putland, Mr. R. Gorrie, Mr. F. T. Verral, Mr. E. B. Piggott, Mr. J. H. Wilson and the Handel Male Quartette. The chairman of the Concert Committee, which did its work well, was Mr. Gorrie, and the secretary, Mr. W. F. Daniels.

PRIVATE POST-CARDS.

Private post-cards are being adopted by leading business houses in England, and it looks as if they will soon be in general use. Some of the cards used are very attractive in design and shape. The larger Canadian firms are beginning to adopt the private cards, and some very pretty ones are already coming into use.

ST. LAWRENCE Corn Starch

**Increases in Sales DAILY
WORTHILY**

THE TIME TO PUSH.

WHEN business is depressed a great many men engaged in commercial pursuits lose their energy. They sit down, fold their hands, and say it's no use pushing things till times improve. Like Dickens' Micawber, they wait for something to turn up. Now, such conduct is absurd. When times are prosperous business comes of itself, while in dull seasons it has to be sought. A period of comparative financial depression, like the present, is the very time to push business in every possible way.

A case in point is that of a merchant who spent a very short time mourning over the dullness of trade last year. Realizing that something had to be done if he wished to continue in business, he studied thoroughly the equipment of his premises, to see how it could be improved and how the cost of production could be cheapened. Investigation disclosed the desirability of some special improvements, and of facilitating the operation of several departments. Action was forthwith taken to render the labor done more effective. Orders were sought on a new basis, and a fresh start was taken. From that on a steady gain was made from month to month in the volume of business handled. Further than that, the impetus thus acquired was due to such a plain cause that the proprietor has profited by the lesson learned, and is now always on the alert to see how he can improve his business meth-

ods. For him 1894 may be remembered as a year of very hard work, but not as a period of business stagnation and capital wasting.

Let jobbers and retail dealers take a hint. Let those who are discouraged by hard times throw off the lethargy that is overcoming them. Let them take up new branches, and improve their methods of trade, and they will soon find that their own wisely directed efforts have brought so much entirely new business that the cause for depression and the necessity for grumbling will have passed away. Even Micawber, it will be remembered, when he struck out into fields new and pastures green, attained a considerable measure of success. The advice of THE CANADIAN GROCER, then, is to be up and doing, and to make hay even while the sun does not shine.

HEEDLESSNESS.

It does seem as though nothing was more aggravating in boy or man than the spirit of heedlessness. Once yielded to it becomes characteristic of the individual, and it is displayed in every act. It renders him useless in almost every position in which he may be employed, and is generally a pretty good indication that his mind is not upon his work. It results in a continued series of errors and disasters, of little blunders and unbounded waste. The person who is dominated by this influence guesses rather than takes the time to figure, is forever cut-

ting off the sheet too short or else wastefully too long, is habitually unsystematic, never knows where things are, and never puts them back in their places, and is forever leaving things almost done when they might just as well have been completed. The cure for all this is hard to effect. Slovenly methods cannot be at once replaced by systematic habits, but the process may be gradual where there is a will to turn from heedlessness to carefulness as a characteristic of one's life. It must be by a careful scrutiny of each act, by thoughtfulness at all times and a never forgotten determination to do all things as well as it is possible to do them. Such habits are sure to appeal to an employer, and although sometimes long in coming, the conscientious employee seldom fails to receive the reward that he deserves. At all events, it should mean much to him that he has tried to do the best that he can.

BUTTER SITUATION.

Summer tub butter continues a drug on the market, very little moving and the trade being supplied freely with fresh large roll butter and winter made creamery. The action of the Dominion Dairy Commissioner in providing an outlet for the surplus of winter creamery, and guaranteeing 20c. a lb. for all of this make, has had a very good effect on the creamery butter market of Canada. The result is that there is now only sufficient creamery coming forward to supply the local trade, the balance being exported by the Commissioner. The market, as a result, is of course firmer.

**Beware
of
Imitations**

**GOLD MEDAL
BAKING POWDER**

In 5 and 10 cent packages.

Gold Medal Baking Powder has become the most popular package Baking Powder in the market. Its quality is unsurpassed.

G. F. Marter & Son

Phoenix
Mills

TORONTO

GRANGE REQUESTS.

THE Ontario Government was waited upon on Monday afternoon by the Executive of the Dominion Grange, who laid before it the legislation asked by the Grange from the Ontario Government. The deputation was composed of Master Dawson Kennedy, of Peterboro'; Jabel Robinson, Middlemarch; Henry Glendinning, Manil'a, and Robert Wilkie, B'enheim. The requests made were: Firstly, that towns and cities should be prohibited from emptying sewage into rivers without purification; that coroners should have power to commit prisoners without additional investigation before a magistrate; that examination by a grand jury be sufficient to place persons on trial for offences; that township assessments stand for five years, unless the succeeding council should order otherwise; that municipalities have power to abolish the office of tax collector and arrange for taxes to be paid to the treasurer; that in horticultural societies a majority of the directors need not be re-idents of the town to which the society belongs; that the Agriculture and Arts Association having, in the opinion of the Grange, outlived its usefulness, a portion of the money spent upon it could be saved; that the expense of the Central Farmers' Institute be curtailed and some of the grant given to the various agricultural and horticultural societies, and that the membership of county councils be reduced and the representation based on the equalized assessment, so that reeves only sit, each to have as many votes as justified by the assessment of his township. The delegates stated these requests to the members of the Government, who listened attentively, asking a number of questions as to certain points in the requests. Hon. Mr. Hardy asked if it was correct that the Grange had approved of the Dominion Government's plan for encouraging the butter industry. To this the secretary replied that the Grange had approved of the plan for establishing cold storage, but did not approve of the plan of paying 20 cents a pound, thinking that the butter industry should stand on its own footing. Sir Oliver Mowat promised to look into the requests, and the deputation withdrew.

The man who does not scrub out his store—or rather, get it scrubbed out—stands a good chance of being scrubbed out himself—by his creditors.

A meeting was held at Longueuil, Que., the other night for the purpose of urging upon the farmers of the county of Chambly the importance of beet root cultivation. Among the speakers were H. L. O. Taillon, Premier of the province, and Rev. Abbe Tasse. The farmers have now the smile of the Government and the church, and all they want in order to raise good and paying crops of sugar beets is the smile of nature.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

NEW YEAR ! NEW YEAR !!

NOW READY AND FOR SALE

Diamond A Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. Write for Quotations.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

READ THIS



From ROBERT WATSON, of the firm of R. & T. Watson, Toronto, manufacturers of the celebrated Cough Drops:

TORONTO, Nov. 14, '94.

THE F. F. DALLEY CO., HAMILTON:

DEAR SIR,—For a shine your English Army Blacking is by far the best I have ever used. My family are delighted with it, and say it is simply elegant. I do not understand why it makes such a shine, being of such an oily nature, but this probably is a secret.

Wishing you every success in its sale,

Yours truly,

ROBERT WATSON.



British Columbia Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS—

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

Molasses

Barbados

Cuba

Porto Rico

English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

No. 96 Wall Street

BROOKLYN, N.Y.

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.

J. Hunter White, St. John.

L. H. Dobbin, Montreal.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A E. DAVEY, grocer, Toronto, has assigned to George Clay, Toronto, and the stock has been advertised for sale by tender under power of sale in a chattel mortgage.

Jas. Devlin, grocer, Victoria, B.C., has assigned.

A. J. Crosby, grocer, Halifax, N.S., has assigned.

The Tiger Tea Co., Montreal, are asking an extension.

C. E. Scammell, ship chandler, St. John, N. B., has assigned.

Scott Bros., general store, Beardsville, N. B., have assigned.

Gordon Mathews, general store, Elmsdale, P. E. I., has assigned.

Wellington Dunbar, grocer, Leamington, Ont., has assigned to Jno. C. Her.

Michael Arahill, grocer, has assigned to Kent & Turcotte, Montreal, Que.

Joseph Hutchinson, pork dealer, London, Ont., has assigned to Alfred Robinson.

Jas. F. McGarvey, grocer, etc., St. Mary's, Ont., has assigned to John Hassie.

The stock of Peppler & Co., general store, Wellesley, Ont., has been seized by the bailiff.

The creditors of Louis Bernstein, general store, East Angus, Que., have been called together.

H. H. Pollock, general store, Trent Bridge, Ont., has assigned to Richard Tew, Toronto.

E. Bourgoin & Co., general store, St. Claire Station, Que., have assigned to O. Jobin.

Antoine Courchene, grocer, Isle Dupas, Que., is offering to compromise at 20c. on the dollar.

Jesse W. Tabor, grocer, Fredericton, N. B., is offering to compromise at 30 cents on the dollar.

O. Jobin has been appointed curator of the business of Hubert Paradis, watch maker, Levis, Que.

H. McElroy & Sons, general store, Richmond and Carp, Ont., are preparing a statement for their creditors.

Clarence H. Orr and Simon B. Shaver, flour, feed, hay and grain, Brockville, Ont., have assigned to Geo. Barr.

Bilodeau and Renaud have been appointed curators of the business of Napoleon Foncreau, grocer, Montreal.

PARTNERSHIPS FORMED AND DISSOLVED.

E. H. Peace & Co., fruits, Victoria, B.C., have dissolved.

Asher & Ruddick, grocers, Ottawa, Ont., have dissolved.

Hockin & Pool, general store, Dutton, Ont., have dissolved. Thos. Hockin continues.

The Ontario Cheese Co. of the village of Dixon, Ltd., Dixon, Ont., has obtained a charter.

Allatt & Harrison, confectioners, etc., Montreal, have dissolved. Each continues separately.

Joseph Shink and Ludger N. Rioux have been registered proprietors of Shink & Rioux, traders, Quebec.

Emile Pitre and Alexander Berlinquette have been registered proprietors of Pitre & Co., grocers, Montreal.

James H. Dixon has been registered proprietor of the Union Supply Co., tea, coffee and commission merchants.

F. X. Desautels and Pierre Brousseau have been registered proprietors of Desautels & Brousseau, fruits, Montreal.

It is announced that Gervais & Giroux, grocers, etc., Berthier, (Berthier Co.), Que., will dissolve partnership shortly.

Adolphe Brosseau and F. O. Lavigneur have been registered proprietors of Brosseau & Co., vinegar makers, Montreal.

SALES MADE AND PENDING.

The assets of D. T. Poitras, flour, Quebec, are to be sold by auction.

John W. Fort, confectionery, Ottawa, has sold out to Wm. A. Hudson.

The stock of John Fraser, general store, Lefroy, Ont., is to be sold by auction.

McDonald & Davis, general store, Ripley, Ont., have sold out to Marquis Bros.

The general stock of O. Fadette, St. Narcisse, Que., is to be sold by auction.

J. W. Repentigny's Montreal grocery stock has been sold at 57c. on the dollar.

J. R. Cunningham, general store, Sawyer-ville, Que., has sold out to E. A. Kingsley.

The stock of L. P. Marchand, grocery, Ste. Tite, Que., is to be sold by auction.

The crockery stock of B. L. Simpson, Victoria, B.C., has been advertised for sale.

P. Campbell, grocer, Ripley, Ont., has been sold out under a landlord's warrant.

The business of Thos. Knox, confectioner, etc., Brantford, Ont., is advertised for sale.

Eleanor Robertson, Aylmer, Ont., confectioner, etc., has sold out to Evans Morton.

The stock of S. Beauchamp, crockery, Montreal, has been sold at 50c. on the dollar.

The stock of Thos. A. Langlois, grocer, Montreal, has been sold at 50c. on the dollar.

S. R. Page's general stock at St. Ephraim de Tring, has been sold to Jos. Cloutier at 67c. on the dollar.

The general stock of B. Leclair & Co., St. Michel, (Napierville Co.), Que., has been advertised for sale by auction.

CHANGES.

Ellen Gertrude Shea, wife of Geo. F. Lawrence, has been registered proprietress

of S. F. Lawrence & Co., general merchants, Montreal, Que.

Robert Hobbs is starting a general store at Dwyer Hill, Ont.

Jos. Poulin, grocer, Grenville, Que., has gone out of business.

O'Dilon Pelletier, general store, Laurentides, Que., is starting a general store.

"SILICO"

THE UP-TO-DATE CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

WALTER BAKER & Co.

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.



Unlike the Dutch Process,

no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

Langman & Co., general store, Chilliwack, B.C., have removed to Union.

Fred. Davis, grocer, etc., Mitchell, Ont., has been succeeded by R. M. Barley.

L. Waldroff, general store, Monkland Station, Ont., has removed to Newington.

Cleophas Martineau, general store, St. Felix de Valois, has removed to St. Gabriel de Brandon.

W. O. Franklin & Co., general store, Leamington, Ont., have been succeeded by S. B. Morse.

Louise Ella Brais, wife of Edmond Denis, has been registered proprietress of E. Denis, grocer, Rigaud, Que.

Winifred McMullin, wife of R. T. Dinahan, has been registered proprietress of R. T. Dinahan & Co., traders, Montreal.

FIRES.

George Moore, grocer, Hepworth, Ont., has been burned out.

James Anderson, general store, Amherst, N.S., has been burned out. Insurance, \$1,300.

The premises of Stuart & Co., teas, coffees, etc., Hamilton, Ont., have been damaged by fire.

The premises of R. H. Toye, confectioner, etc., Kingston, Ont., have been damaged by fire. Insured.

DEATHS.

Wm. Anderson, general store, Lakeville, N.B., is dead.

John Delahey, of Delahey Bros., general store, Cobden, Ont., is dead.

MUNICIPAL TAXATION.

The Winnipeg Retailers' Association are making good progress in their campaign against the present system of municipal taxation. They have enlisted the support of the hotel proprietors and implement dealers, and have also prevailed on the Jobbers' Union to assist them in securing a modification of the law. The Jobbers' Union are agreeable for a reduction of the rates for floor space, and will also support a demand for a poll and income tax. It is thought that plans will be perfected in time to have the matter brought before the Legislature during the present session. The business men claim that they bear an unjust proportion of the city's taxation, and will urge the Council to ask for power to collect a poll and income tax on the ground that a large number of citizens share in the advantages of the street improvements and schools without contributing a cent towards the cost.

THIS IS ONE WAY.

A freight car was sidetracked at Rochester, Minn., half loaded with Russian thistles. Dakotans are supposed to have shipped it for Manitoba.

A Glass Jar Free



WITH

Adams' Pepsin Tutti Frutti

Ask your jobber for it.
Send for advertising
matter to decorate your
window.

ADAMS & SONS CO. — 11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BRUSHES...

ROOMS

ALL GOODS BRANDED

"BOECKH"

Send for
Price List.

Are strictly as represented and will
give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

Sustaining
Strength-
Giving
Invigorating

JOHNSTON'S FLUID BEEF

Is a Perfect Food
for...

INVALIDS AND
CONVALESCENTS

Supplying all the Nutritious
Properties of Prime Beef in an
Easily Digested form.

CHAS. SOUTHWELL & CO.'S . . .

High-Class **Jams** **Jellies and** **Marmalades**

Arriving ex ss. Venetian, now due

SOUTHWELL'S

Orange Marmalade
Perfection Marmalade
Scotch Home Made Marmalade
English Home Made Marmalade
Lemon Jelly Marmalade



ALL NEW SEASON'S GOODS.

NO ADVANCE IN PRICE !!

Nelson's Brilliant Gelatine QUART SIZE **95c. per dozen**
Is still sold at the old figure

QUART SIZE
Is still sold at the old figure

Therefore why pay \$1.15 for other Brands
Place a trial order for NELSON'S

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Agents for SOUTHWELL, NELSON, Etc.

CURRENT MARKET QUOTATIONS

TORONTO, Feb. 28, 1895

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case.....	16 25
4 lb. cans, 1 doz. in case.....	13 25
2½ lb. cans, 1 and 2 doz in case....	8 45
16 oz. cans, 1, 2 and 4 doz. in case....	3 50
12 oz. cans, 2 and 4 doz. in case.....	2 63
8 oz. cans, 2 and 4 doz. in case.....	1 75
6 oz. cans, 2 and 4	



doz in case.....	1 35
oz, cans, 6 doz in case	0 90
" 2, 4 " "	1 35
" 4, 6 " "	90
" 4, 6 " "	80
Dunn's No. 1, in tins.....	2 00
" 2 " " .....	...
Cook's Friend—	
Size 1, in 2 and 4 doz boxes....	\$2 40
" 10, in 4 doz boxes.....	2 10
" 2, in 6 " "	50
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 doz in case	3 00
2 oz tins, 3 doz in case	2 40
oz tins, 4 " "	1 10
lb tins, 4 doz in case.....	14 00

Ocean Wave—

No 10--doz cases.....	\$0 75
1-lb. 3 doz cases.....	1 20
No 1 (14 oz) 2 doz cases.....	2 40
1-lb. 2 doz in case.....	2 00
3-lb. 1 doz in cases.....	5 75
5-lb. 1 " ".....	9 00
5-lb. 1 " ".....	9 60

G. F. MARTER & SON.

Barton's Baking Powder-- p. doz:	
1 lb. sealer jars, 2 doz in case.....	2 25
1 1/2 lb jelly jars, 2 doz in case.....	2 25
4 lb. " " ".....	1 25

G. F. MARTER & SON.

2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case.....	2 00
1 lb. " 3 " "	1 20
1 lb. " 4 " "	0 75
Gold Medal	per lb.
1 lb. paper package, 10 lb in box.	C 12
1 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—	
1 lb. tins, 4 doz. cases.....	0 67
1 lb. tins, 3 doz. cases.....	1 17
1 lb. tins, 2 doz. cases.....	1 98

BISCUITS.

TORONTO BISQUIT & CONFECTIONERY
COMPANY.

Abernethy.....	8.	Jumbles	11
Arrowroot.....	6	Lemon	9
Butter.....	10	Lunch.....	9
" 3lb pks	20	Mohasses Slaps	5
Cottage.....	6	Moss Wafers.....	14
Coconut.....	11	Napoleon.....	12
Garibaldi.....	8	Nelson Tarts.....	11
Gingerbread.....	10	Oyster Crackers	
Ginger Nuts.....	9	" Square.....	6
Graham Wafer	9	" Pearl.....	6
" 2lb. pks	20	Peach Cake.....	12
Jam Jams.....	11	Pearl Wafers.....	13

People's Mixed 10	Soda, 3 lb pks 18
Pilot Family... 5	Suitana..... 9
Queen's 12	Tea 10
Reception 14	Variety 12
School Cake... 11	Village 7
Soda 5	Wine..... 8

BLACKING.

DAY & MARTIN'S BLACKING.

	Liquid.	per doz
Pints, A (6 boz. per bbl).....		\$3 30
$\frac{3}{4}$ " B 9 " "		2 25
$\frac{1}{2}$ " C 15 " "		1 25
Russett Cream (12 doz. per case)		2 15

Paste.			
(Boxes of 3 doz. each). per gross			
No. 2 size	1 gross to a case)	....	\$2 40
No. 3 size	6 " "	....	3 65
No. 4 size	3 " "	....	5 50
No. 5 size	4 " "	....	6 80
No. 7 size	4 " "	....	9 00

Waterproof Dubbin.	
In tins, large (6 doz. in a case) ...	12 50
P. G. FRENCH BLACKING.....	per gross \$4 00
No. 4.....	4 50
No. 8.....	7 25
No. 10.....	25
P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " " "	1 25

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

CORN

Silver Gloss
STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears
our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

BLACK LEAD

Reckitt's Black Lead, per box..	1 15
Each box contains either 1 gro.	
1 oz., $\frac{1}{2}$ gro. 2 oz., or $\frac{1}{4}$ gro. 4 oz.	
	Per gross
Silver Star Stove Paste	9 00
Matchless Silver Polish	21 00
Dixon's Carburet of Iron Stove	
Polish, 70c doz	7 20
MATCHLESS STOVE PASTE POLISH	
No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD.

1 lb packets	0 17
$\frac{1}{2}$ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

		Per doz
Apples, 3's.....	\$1 00	\$1 10
gallons.....	2 65	2 80
Blackberries, 2.....	1 75	2 00
Blusberries, 2.....	1 00	1 10

Peas, 2's	0 85	0 95
Corn, 2's	0 05	2 25
Cherries, red pitted, 2's	2 00	1 25
Peas, 2's	0 85	95
" Sifted select.		1 00
Pears, Bartlett, 2's		1 75
" Sugar, 2's.		1 50
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	1 55	2 00
" 3's		2 80
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 90
" gallons	2 10	2 20
Raspberries, 2's	1 75	1 80
Strawberries, choice 2's	1 90	2 10
Succotash, 2's		1 40
Tomatoes, 3's	0 85	0 90
" Golden" Finnan Haddies	1 30	1 40
" Thistle" Finnan Haddies	1 30	1 40
" Lobster, talls	1 75	2 25
" flats	2 30	2 50
" apr'l Crown flat		2 40
Mackerel	1 00	1 10
Salmon, "ockeye, talls	1 30	1 35
" flats	1 50	1 55
" choes	1 10	1 10

Sardines Albert, ½'s tins	13
" " ¼'s " "	20
Sportsmen, 1's genuine French high grade, key opener	12 12½
Sardines, key opener, 1's	107
" " Exq. fine Fr'ch, 1's	11 114
" " " " 1's	104 11
" " " " 1's	184 19
Sardines, Other brands, 9's	11 16 17
Sardines P & C, ¼'s tins	33 25
" " ¼'s " "	33 36
Sardines Amer, ¼'s " "	61 8
" " ¼'s " "	9 11
" " Mustard, ½ size, cases	
50 tins, per 100	11 00

MARSHALL & CO., SCOTLAND.

	Per doz			
Apples, 3's.....	\$1 00	\$1 10	Fresh Herring, 1-lb.....	1 10 1 15
gallons.....	2 65	2 80	Kipperd Herring, 1-lb....	1 85 1 90
Blackberries, 2.....	1 75	2 00	Herrings in Tomato Sauce	1 85 1 90
Blueberries, 2.....	1 00	1 10	Herrings in Shrimp Sauce	2 00

Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine.....	2 40	....
Preserved Bloaters.....	1 85	1 90
Real Finndon Haddock..	1 85	1 90

CANNED MEATS.

(CANADIAN)

Comp Corn Beef lbs cans	2	\$1 50	\$1 60
" "	2	2 63	2 65
" "	4	4 80	5 00
" "	6	7 50	7 75
" "	14	17 25	17 50
Minc'd Collops,	2	..	2 60
" "	2	2 60	2 65
Lunch Tongue	1	3 40	3 50
" "	2	..	6 00
English Brawn	2	2 75	2 80
Camb Sausage	1	..	2 50
" "	2	..	4 00
Soups, assorted	1	..	1 50
" "	2	..	2 25
Soups and Boull	2	..	1 80
" "	6	..	4 50

CHEWING GUM.

ADAMS & SONS CO.

	per box.
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c pk'ts	0 75
Pepsin Tutti Frutti in glass covered boxes, 43 5c pkgs	0 80
Horchound Tutti Frutti, glass tops, 36 5c packages	1 10
Cash Register, 390 5c bars and packages	15 00
Tutti Frutti Sign Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 115 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 20
Mexican Fruit, 36 5c bars	1 20
Sappotta, 150 1c pieces	0 90
Orange Sappotta, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs.....	\$1 65
	per lb
Mexican chocolate $\frac{1}{2}$ & $\frac{1}{4}$ lb pkgs	0 40
Rock chocolate, loose.....	0 37 $\frac{1}{2}$
" " 1-lb tins	0 40
Cocoa nibs, 11 lb tins.....	0 30

COLFISH.

BEARDSLEY'S

SHREDDED.

2 doz. pkgs,

per doz., 90c.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, $\frac{1}{4}$'s.... 6 and 12 lbs...	0 30
Caraccas, $\frac{1}{4}$'s... ..	0 25
Premium, $\frac{1}{4}$'s	0 30
Sante, $\frac{1}{4}$'s.... ..	0 26
Diamond, $\frac{1}{4}$'s... ..	0 22
Sticks, gross boxes, each .....	.....

RECKITT'S Blue and Black Lead

**{ ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.**



How is your Stock of —

B. F. P.

Cough Drops?

If you are running low,
drop us a line

Toronto Biscuit and Confectionery Co.,

TORONTO

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.

Japanese Waterproof Blacking

Brunswick and Berlin Black,
for stoves.

Universal Harness Composition,
in tins.

Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).

Patent Leather Polish (two sizes)

Pollshing Cream (two sizes).

Brass Burnishing Paste (four
sizes).

Furniture Polish (four sizes).

Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

.....London and Liverpool.

Menthol

Did you ever think of the curative powers of Menthol? Suppose you never did. Well, we are making Menthol Cough Drops that are simply doing wonders. If you have a cold in the head, or a sore throat, they will cure it. Pays the merchant to handle "up-to-date" lines. Send to us for a sample bottle and see for yourself.

The Toronto Biscuit & Confectionery Co.

HENRY C. FORTIER

7 FRONT STREET EAST, TORONTO.

CHARLES J. PETER

NOTE.—Watch for the Imitators. They are always in our wake.

Prices current continued—

Cocoa, Homepat'tc, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	22
" Rock	30
" Bulk, in bxs.	18
Royal Cocoa Essence, packages.	1 40
EFP's.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Carracas, 1/4's, 6 lb. boxes	0 40
Vanilla, 1/4's	0 40
" Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.	0 40
" Fry's" Diamond 1/4's, 6 lb bxs.	0 26
" Fry's" Monogram, 1/4's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box	2 40
" 1 lbs.	4 50
" 1 lbs.	8 75
Homeopathic, 1/4's, 14 lb boxes	0 34
" 1 lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S	
B. S. McIndoe, Agent, Toronto)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homeopat'tc Cocoa (1/4's)	32
Mott's Breakfast Cocoa	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confee Chocolate	21c-43
Mott's Sweet Choc. Liquors	19c-30

COOWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/4 lb tins, per doz	\$3 75
Cocoa Essence, 1/4 lb. tins per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, 1/4 lb. cake, per lb.	22 1/2
Royal Navy Choc., 12 lb. bxs, 1/4 lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake	35

WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, bxs 12 lbs each	40
Baker's Vanilla in bxs 12 lbs each	65
Caracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs case, per box, net	4
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/4 lb., tins	52

BENDSOP'S.	doz.
Royal Dutch, 1/4's, cases 4 doz	\$2 40
" 1/4's, " 2 " "	4 50
" 1/4's, " 1 " "	8 50

CHOCOLAT MENIER.	
Cases of 10x12 lb 1b bxs	In 12
Vanilla—	bxs.
Yellow wrapper, p. lb.	\$0 34
Chomois " "	43
Pink " "	50
Blue " "	58
Triple Vanilla—	
Green wrapper " "	50
Lilas " "	58
Bronze " "	65
White " "	73
Unsweetened—	
Blue Premium " "	38

Pastilles—	
Yellow wrapper " "	40
Ocroquettes—	
Yellow wrapper " "	45
Fingers—	
Yellow wrapper " "	38

COFFEE.	
GREEN	c. per lb
Mocha	28 50
Old Government Java	30 33
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	21 22
Maracaibo	21 23
Caffaroma, 1 & 2 lb. tins asstd.	33
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	30
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS	
Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03 1/2
Borax	0 12 0 14
Camphor	0 65 0 70
Carbolic Acid	0 30 0 50
Castor Oil	0 07 0 08
Cream Tartar	0 20 0 25
Epsom Salts	0 02 1/2 0 02 1/2
Paris Green	0 13 0 16
Extract Logwood, bulk	0 13 0 14
" boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb.	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Salpetre	0 08 1/2 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12 1/2

EXTRACTS.	
Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " 1, 1/2 oz.	1 25
" " " 2, 3 oz	1 75
" " " 3, 3 oz	2 00

FLUID BEEF.	
JOHNSTON'S, MONTREAL.	
Fluid Beef—No. 1, 2 oz tins	per doz \$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75

Fluid Beef—No. 4, 1 lb tins	14 5
No. 5, 2 lb tins	27 0
Staminal—20z bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20oz bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals—	
in cases 4 doz	5 00

FRUITS	
FOREIGN	c per lb
Currants, Provincials, bbls	3 1/2
" " " 1/2 bbls	3 1/2
" " " 1/4 bbls	4 1/2
Currants, Patras, bbls	4 1/2
" " " 1/2 bbls	4 1/2
" " " cases	5 1/2
" " " cases	5 1/2
Panarete (cases)	8 1/2
Dates, Persian, boxes	5 1/2
Figs, Eleme, 14 oz	9 10
" " 10 lb	9 11 1/2
" " 18 lb	15
" " 28 lb	17 4th
" " taps	4 5
Prunes, Bosnia, cases	5 7
" Anchor C, "	0
" " E, "	0
" " G & J, cases	0 5 1/2
Raisins, Valencia, off-stalk	3 1/2
Fine off-stalk	4 1/2
Selected	5 1/2
Layers	5 1/2
Raisins, Sultanias	5 1/2
" Cal. Loose Muscatele	5 1/2
50 lb. boxes	5 1/2
" Malaga:	
London layers	per box 2 25
Imperial cabinets	2 25 2 55
Fancy Vega boxes	
Black baskets	
Blue	
Dehesas boxes	75
Lemons, Floridas	3 00 3 50
" Me-sinas	2 25 3 50
Oranges, Floridas	3 00 4 00
DOMESTIC	
Apples, Dried, per lb.	5 1/2
do Evaporated	6 7 1/2

FOOD	per bri
Split peas	\$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	\$2.25
ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1/4 lb. tins	per doz \$1 25
" " " 1 " "	2 25
Patent groats, 1/4 lb. tins	1 25
" " " 1 " "	2 25

HARDWARE, PAINTS AND OILS.	
CUT NAILS, from Toronto	
50 to 60 dy basis	2 10
40 dy	2 15
30 dy	2 20
20, 16 and 12 dy	2 25
10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50

5 dy	2 85
4 dy A P	2 85
3 dy A P	3 25
4 dy C P	2 75
3 dy C P	3 45

HORSE NAILS:	
Canadian, dis. 60 per cent	
HORSE SHOES:	
From Toronto, per keg	3 60

SCREWS: Wood—	
Flat head iron 80 p.c. dia	
Round " " 75 p.c. dia	
Flat head brass 7 1/2 p.c. dia	
Round head brass 7 1/2 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)	1 15
2nd " (26 to 40 inches)	1 30
3rd " (41 to 50 ")	2 90
4th " (51 to 60 ")	3 20
5th " (61 to 70 ")	3 50

ROPE: Manila	0 09 1/2 0 10
Sisal	0 06 1/2 0 07

AXES, Per box, \$6 to \$12.	
SHOT: Canadian, dis 1 1/2 per cent.	
HINGES: Heavy T & strap...0 04 1/2 0 05	
" Screw, hook & strap 0 03 1/2 0 04	

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons	per lb ... 0 04 1/2
No. 1	" ... 0 04
No. 2	" ... 0 03 1/2
No. 3	" ... 0 03 1/2

TURPENTINE: Selected pack-ages, per gal	0 40 0 42
LINSEED OIL: per gal, raw	53 0 54
Boiled, per gal	0 56 0 57
GLUE: Common, per lb.	0 10 0 11

INDURATED FIBRE WARE.	
1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.	
DELHI CANNING CO.	
Jams assorted, extra fine, 1's	2 20
Jellies, extra fine 1's	2 25

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

P ices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade, per doz.	\$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry " "	2 10
Apricot " "	1 90
Black Currant " "	1 90
Other Jams	1 55 to 1 85
Red Currant Jelly	3 00
All the above in 1 lb clear glass pots	

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " " 100 " "	0 72 1/2
Imitation Calabria, 5 lb bxs per lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
---------------------------	---------

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" 1/2 " "	0 42
" 3/4 " "	0 45
Round tins—	
F.D., 1 lb. tins	0 25
" 1/2 " "	0 27 1/2
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	\$0 40
" 1/2 " "	0 42
" 3/4 " "	0 45
Round tins—	
F.D., 1 lb. tins	0 25
" 1/2 " "	0 27 1/2
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

RICE, ETC.

Rice, Aracan	3 1/2	32
" Patna	3 1/2	32
" Japan	3 1/2	32
" Imperial Seta	3 1/2	32
" extra Bnrmah	3 1/2	32
" Java extra	6 1/2	62
" Genuine Carolina	9 1/2	10
Grand Duke	6 1/2	10
Sago	4 1/2	52
Tapioca	4 1/2	52
Goathead (finest imported)	6 1/2	62

SPICES.

GROUND	Per lb.
Pepper, black, pure	\$0 12 \$0 14
Pepper, white, pure	20 28
" fine to superior	10 15
Ginger, Jamaica, pure	25 27
" African	16 18
Jassia, fine to pure	20 25
Cloves	18 45
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 120
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	15 29

STARCH.

ST. LAWRENCE STARCH CO.'S	
Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " " Bbls	4 1/2
" " " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
patent Starch, fancy picture, 1 lb cartons	7

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Pine, cartoons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chamo package	7
Silver Gloss large crystals	6 1/2
Beeson's Satin, 1-lb. cartoons	7 1/2
No. 1 White	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2

Rice Starch—

Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8 1/2
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 1/2-lb. bxs.	7 1/2
OSWEGO	40-lb. bxs., 1-lb. CORN STARCH pkgs.	8
	For puddings, custards, etc.	
ONTARIO	36-lb. to 45-lb. bxs., STARCH	6 1/2
	6 bundles	6 1/2
STARCH IN	Silver Gloss	8
BARRELS	Pure	7

SUGAR.

Granulated,	c. per lb
" German	3 1/2 3 1/2
Paris Lump, bbls and 100 lb. bxs	4 1/2 5 1/2
Extra Ground, bbls icing	5 1/2
Powdered, bbls	4 1/2 5 1/2
Extra bright refined	3 20 3 30
Bright Yellow	3 3 1/2
Medium	2 1/2 3
Dark yellow	3
Raw Demarara	2 1/2 2 1/2

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon
Dark	25 30
Medium	30 35
Bright	35 40
Very Bright	50 60
Redpath's Honey	40
" 2 gal. pails	1 25
" 3 " "	1 50
MOLASSES.	Per gal
Trinidad, in puncheons	0 32 0 35
" bbls	0 36 0 37
" 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 25 0 30
Porto Rico, hdds	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.



SURPRISE SOAP.

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Per Box.	
Richards' Pure Soap, 100 bars	\$5 00
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dust, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 40
Family, 25 bars, 2 1/2 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box
2 1/2-lb. and 3 lb bar, 60 lb.	\$3 30
1 1/2 lb and 1 lb bar, 60 lb	3 60
12 oz cakes, 100 cakes in box	4 13
10 oz cakes, 100 cakes in box	3 75
All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.	

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz. p box	4 00
Royal City, 31b. bar, per lb.	0 05
Peerless, 2 1/2 lb. bar	0 42
Genuine Electric, 72 bars, per bx	2 50

TEAS.

Congou—	BLACK.
Half Chests Kaisow, Mon- ing, Paking	12 60
Caddies, Paking, Kaisow	18 60
INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 25

BROKEN PEKOES.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

OHINA GREENS.

Gunpowder—	per lb.
Cases, extra firsts	42 50
Half Chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half Chests, ordinary firsts	22 38
do seconds	17 19
do thirds	15 17
do common	13 14

PING SUKYS

Young Hyson—	
Half Chests, firsts	28 32
do seconds	16 19
Half Boxes, firsts	28 32
do seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13 15
Nagasaki, 1/2 chests Pekoe	16 22
do do Oolong	14 15
do do Gunpowder	16 19
do do Siftings	7 11

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57c
Lanrel, 3's	49c
Brier, 7's	47c
Index, 7's	44c
Honeyanckie, 8's	56c
Napoleon, 8's	50c
Victoria, 12's	47c
Brnette, 12's	44c
Prince of Wales, in caddies	48c
" in 40 lb boxes	48c
Bright Smoking Plug Myrtle, T & B, 3's	60c
Lily, 7's	47c
Diamond Solace, 12's	50c
Myrtle Cnt Smoking, 1 lb tins	70c
1 lb pg, 6 lb boxes	70c
oz pg, 5 lb boxes	70c

MCALPIN TOBACCO CO.

White Brley Chewing—	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7 1/2 to lb, chocolate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s	50
3rds	50

Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to lb, 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 percent.	

CIGARS—S. DAVIS & SONS Montreal.

Size	Per M
Madre E' Hijo, Lord Lansdowne	\$60 00
" " Panetel	60 00
" " Bonquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	60 00
" " Conchas de Regalia	50 00
" " Bonquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00

Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, All Tobacco—	
Cable	7 00
El Padre	1 00
Manrico	15 00

DOMINION OUT TOBACCO WORKS MONTREAL.

OIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
OUT TOBACCOES.	per lb
Puritan, tenths, 5 lb. boxes	70
Old Chm, ninths, 5 lb box	75
Old Virgin, 1-10 lbpgk, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

OIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	8
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chm, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12 1/2	68
" " " 7s. R. & R. 14 1/2	58
" " " 7s. Solace 14 1/2	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 16	58
O. V. - plug 8s. Twist 16	68
O. V. - " 3s. Solace 17 1/2	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE, per doz

Pails, 2 hoop, clear	No. 1	\$1 5
" " " " "	"	1 70
Pails, 2 hoops, clear	No. 2	1 40
" " " " "	"	1 60
" " " " "	"	1 60
Tubs, No. 0	"	8 50
" " " " "	"	7 00
" " " " "	"	6 00
" " " " "	"	5 00

On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	\$1 90	2 00
" " Water Witch	1 40	
" " Northern Queen	2 25	
" " Planet	1 70	
" " Waverly	1 60	
" " X	1 50	
" " X	1 30	
" " Single Crescent	1 85	
" " Double	2 75	
" " Jubilee	2 25	
" " Globe Improved	3 00	
" " Quick and Easy	1 80	
" " World	1 75	
" " Rattler	1 30	

Matches, 5 case lots, single case

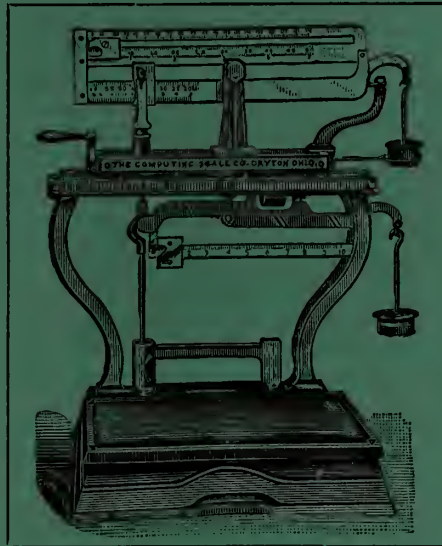
Parlor	1 70	\$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5 cs.	3 10	
5 cases, freight allowed	3 10	
Mops and Handles, comb	1 25	
Butter tubs	\$1 60	\$3 60
Butter Bowls, crates as'd		3 60

Have You Investigated

THE NEW SYSTEM
OF WEIGHING ?

An Investment Paying from 100
to 1000 per cent. per annum.

A Scale that weighs in money. The results are marvelous, as well as startling. Your living is in your profits, and your scales regulate that profit. The Dayton Computing Scale tells you just what you are doing. They are the only real computing scale, and have come to revolutionize the method of selling goods by weight. The progressive merchants are buying them.



SEE WHAT USERS
SAY

PALACE GROCERY.

A. McKENZIE, Fine Teas a
DEALER IN Specialty.
General Groceries and Provisions.

ST. THOMAS, Oct. 4, 1894.

MESSRS. MILLS & CO.
Chicago, Ill. :

Dear Sirs.— The Computing Scale purchased of you works to perfection. I am more than pleased with my investment and could not be persuaded to part with mine if I could not get another.

I heartily recommend it to all doing a retail business.

Yours very truly,

A. McKENZIE.

FOR FURTHER PARTICULARS CALL ON OR WRITE TO

Mills & Company

GENERAL AGENTS—

700-701 Garden City Block,
Corner Randolph and Fifth Ave.

.....CHICAGO, ILL.

The Computing Scale Co.

Fruit Jars.



Wine Measure Pints, \$7.00 per gross

“ “ Quarts, 8.00 “ “

“ “ ½ gals., 10.50 “ “

Done up in 1-Dozen Cases.

We do not guarantee these prices
after March 1st. So order now.

GOWANS, KENT & CO., Toronto and Winnipeg

COUNTING THE PROCEEDS Of the year's business. I am at your service for assistance, inspection, or advice.

A. C. NEFF, Chartered Accountant,
Auditor, Assignee, etc

Tel. 1040. Canada Life Building, TORONTO.



MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —

GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

LEA AND PERRINS'

Observe
that the
SIGNATURE

Lea & Perrins

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Crosse & Blackwell, Limited, London;
and Export Oilmen generally,
RETAIL EVERYWHERE.

ORIGINAL . . .
WORCESTERSHIRE

SAUCE.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for

J. B. McLEAN Publishing Co., Toronto.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,
MONTREAL. sp

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MARCH 8, 1895.

No. 10

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 &c

TO THE COURT OF HOLLAND AND THE KING OF ITALY
PURVEYORS TO HER MAJESTY THE PRINCE OF WALES
1878
CROSS OF THE
LEGION OF HONOUR

Bulls Head
Trade Mark

**IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL**

HUNTLEY & PALMERS

ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

TO THE _____

Wholesale Grocery and Jobbing Trade

We have gone over our list for Indurated Fibreware and have made reductions in price in every case, averaging 5% all around.

Freight paid on lots of \$25.00 and over. New and improved machinery having been lately put in, and our manufacturing premises in this department greatly enlarged, we are now able to offer a superior article at a still further reduced price.

Price lists with discounts, terms, etc., upon application to us or any of our

BRANCHES

Montreal Branch: 318 St. James St.
Toronto Branch: 29 Front St. West.

AGENCIES

F. H. Andrews & Son,	Quebec, Que.
Alfred Powis, - - -	Hamilton, Ont.
J. A. Hendry, - - -	Kingston, Ont.
Schofield Bros., - - -	St. John, N. B.
John Peters & Co., - -	Halifax, N. S.
Tees & Persse, - - -	Winnipeg, Man.
James Mitchell, - - -	Victoria, B. C.
Permanent Agents }	St. John's, Nfld.
not yet appointed. }	Sydney, Australia
	Melbourne, "

The E. B. EDDY CO., Hull, Canada

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

**FOR SALE BY LEADING
HOUSES EVERYWHERE.**

FOR
PURITY

Bi-Carbonate of Soda



TRADE MARK

FOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

≡ 80 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



Many Grocers

Are very sick of trying to sell unsatisfactory teas, and will feel worse until they commence to handle the best of all teas

GRAND MOGUL

Sales increasing every day. Highest testimonials from the best trade of Canada.

1-2 and 1 lb. Packages, 40 and 50 cents.

T. B. ESCOTT & CO.

SOLE AGENTS

Wholesale Grocers

..... LONDON, ONT.



Our Goods...

YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.



THE CONSUMER HAS



CAUGHT ON Couldn't Help It

The best Package Tea on the market.

ROSE & LAFLAMME - - 39 Lemoine St. - - MONTREAL

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

To the Trade

As the season of Lent is now upon us, we shall be glad to receive your orders for Messrs. Marshall & Co.'s Scotch Fish Delicacies and "Crown" Brand of Salt Herrings in kegs, etc. These goods are unsurpassed.

Messrs. Marshall & Co. have arranged for a very low rate of freight to Canada, shipping on a through Bill of Lading from Aberdeen, Scotland.

The February "Export Price Current" has been mailed to you. Yours very truly,

Walter R. Wonham & Sons

Sole Agents for Canada, Montreal.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOW

SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in _____

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

A Delicious Blend

Others will offer you a coffee guaranteed just as good as our Pure High Grade

EXCELSIOR BLEND COFFEE

BUT

The result of a purchase will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO., LONDON, ENGLAND

Batty's
Nabob
Pickles
Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For Sale by leading Wholesale Grocers.



People want good milk
if they only know where to get it.

"REINDEER BRAND"

CONDENSED MILK

"I am satisfied that the original milk from which the REINDEER BRAND is prepared is of unusual richness. In point of flavor, color, and consistency it leaves nothing to be desired."

DR. OTTO HEHNER

Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

DR. ARTHUR HILL HASSALL, Analy. Sanit. Inst., London, Eng., says:

"THE REINDEER BRAND condensed milk must be pronounced of excellent quality, and in every way satisfactory."

PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says:

"The Truro condensed milk, REINDEER BRAND, has been analyzed by our chemist, and found superior to the famous Swiss products."



Before You Were Born

67 Years Ago

DIXON'S CARBURET OF IRON STOVE POLISH

Commenced to shine resplendent in American homes. To-day the factory is the largest in the world and the polish the best.

There Are Others

But none as good.

Your Profit

100 per cent.

Stay awake nights and think of it.

W. H. Gillard & Co.

WHOLESALE AGENTS

Hamilton

**OUR
SODAS**

Are Unquestionably

THE BEST BISCUITS

Made in Canada to-day.

You will find them in Victoria, B. C., and in
Halifax, N.S.

Everywhere giving entire satisfaction.

WE INVITE INSPECTION AND COMPARISON.

WM. PATERSON & SON

-

BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MARCH 8, 1895

(\$2.00 per Year) No. 10

DROPS FROM THE EDITOR'S PEN.

Keep your eyes open, or your creditors will close your store.

* * *

With tabloids of compressed tea the lot of the picnicker will be happier than ever.

* * *

Advertising and business are twins with similar constitutions, and neither will live if they are not looked after.

* * *

Thrice baptized with disastrous fires within sixty days, Toronto may well be christened "Conflagration City."

* * *

If you are unwell and do not know what is the matter, put it down to la grippe. Ten chances to one you will be right.

* * *

Bakers in the east end of Toronto are giving fifteen cakes for 10c. where they formerly gave twelve. This is an enlarged form, indeed, of the "baker's dozen."

* * *

A beautifully dressed window is a thing for commendation; a beautifully dressed merchant is a thing for condemnation. This is one of the anomalies bred of civilization.

* * *

Sugar is an important factor in the present Canadian political campaign. Would not vinegar be more appropriate? Sweet things and politics have not usually affinity for each other.

* * *

A Winnipeg boot and shoe dealer has gone into the hotel business. Where he was formerly only concerned in the care of people's feet, he will now have the care of their whole bodies and their tastes as well.

* * *

Bad bread and butter is responsible for more ruined lives and wrecked careers than whiskey.

Prof. Robertson, of the Ottawa Agricultural College is the author of this declaration. Some will call it into question. Had he said bad bread and butter is responsible for most of the sorrows of boarding house

life a chorus of "hear, hear" would have been heard all over the Dominion.

* * *

The members of the Montreal Master Bakers' Association have unanimously vowed to sell bread for cash only. It remains to be seen whether there will be the same unanimity in the practice as in the profession.

* * *

The grocers of New York have had a horse insurance fund for some time; now they have a similar scheme for the insurance of their own lives. The association may now be said to be careful for both man and beast.

* * *

The fire that destroyed one of Toronto's big department stores Sunday morning was hotter than the wrath that has been generating for some time in the breasts of small storekeepers against department stores in general.

* * *

The Winnipeg Industrial Exhibition Association will hold its annual exhibition in the summer instead of the fall, as heretofore. The members of the association are wise in their day and generation. A summer fair will bring in more visitors from the outside than will a fall one, which is what is courted by the Prairie Province.

* * *

There had been a considerable curtailment of trade during the year, owing to the reduced purchasing power of the farmers on account of the low price of wheat. Still there had not been a single failure during the year of any person or firm engaged strictly in the lumber trade.

This gratifying statement is an extract from the annual report of the president of the Western Retail Lumbermen's Association, presented at a meeting held in Winnipeg recently.

* * *

To-day while excavating in a barrel of "extra" yellow sugar we came upon a skeleton. The bones were in excellent condition and none appear to be missing. Will send the next specimen to the museum with name of sugar refinery sending it out attached.

The above is the contents of a post card received a few days ago from one of our subscribers. It mystifies us. What can the

skeleton be? Is it the skeleton of the refineries' former profits? Or, horrible thought, are the refineries boiling up their enemies? We give it up. Better send the skeleton along so that we can diagnose it.

* * *

Don't get discouraged because your competitor is moving faster than you are.—Exchange.

That's good advice. Great merchants, great warriors—in fact, men who have been great in anything—have become so because they had the energy to put on more steam when they found that someone was getting, or threatening to get, ahead of them. The man who has not grit will never be anything—except a drone.

* * *

Brantford wants a free postal delivery. And Brantford should have it. Just imagine a city with a population of fourteen or fifteen thousand and yet its citizens have got to trot off to the postoffice for their mail as they did when the population did not number as many hundreds as it now does thousands. With all its boasted modern methods, Canada can yet learn a few lessons from older countries—and postal delivery is one of them.

* * *

Editor Steen, of Winnipeg, is to be congratulated on the efficiency of the supplementary number of his journal, The Commercial. It contains a summary of the commercial prosperity of western Canada from Lake Superior to the Pacific Coast, while the profuse illustrations convey to us eastern people a better idea of the appearance of the principal towns in the Prairie Province than it has been possible to gather from other publications.

* * *

The Association of Canadian Fairs and Exhibitions wants the Ontario Government to appoint an inspector of fairs, with a view to the union or abolition of all fairs that have outgrown their usefulness. There is over-competition in fairs as well as in business, and the idea of a union or abolition is a good one. Local opposition, however, may be depended upon as no small obstacle to reform.

A BIG TRURO FIRM.

IN former years the jobbing trade of Nova Scotia was almost exclusively done from Halifax. But now, the beautiful and busy town of Truro is in the race, competing with the capital city. Travelers from Truro



COL. BLACK.

jobbing houses are pushing their dry goods, hats and caps, boots and shoes, fancy goods, groceries, etc., in almost every part of the Maritime Provinces. Trade has been good during the past year, and the town, generally, wears a look of prosperity.

Among those leading firms that have made Truro what it is are Black & Co, the enterprising wholesale grocers of that place.

The present firm, composed of Rufus F. Black and his son, Albert S. Black, was established in Truro in 1880. The senior member started business about forty years ago at River Philip and Pugwash, N.S., where, in connection with his brother, H. C. Black (who now owns the Pugwash business), he carried on a general store and lumber exporting business.

Although the firm started with a capital of only 80 cents, they have always paid 100 cents on the dollar, and they enjoy a most enviable reputation for square and honest dealing.

The present time finds the Truro firm commencing its fifteenth year, after having completed its largest turnover, with a good stock on hand, no liabilities, occupying and owning one of the most convenient wholesale grocery establishments in the province.

Goods are unloaded directly into the store from a siding of the Intercolonial Railway.

Black & Co. have been importing teas direct from China for six years, and are the leading exporters of raw furs from the pro-

vince of Nova Scotia. They are holding a large stock in London for the coming sales.

Now that the success and enterprise of this house have been dwelt upon, it seems only fit to say a word or two concerning the two individual members of the firm—father and son.

The father, Lieut.-Col. Rufus F. Black, is a native of Amherst, Cumberland Co., N.S. He removed to River Philip with his parents when two years old. He established the general and lumber exporting business of Black & Co., River Philip and Pugwash, over forty years ago, and carried them on successfully until his removal to Truro. He is a lieutenant-colonel in the Cumberland militia, and a justice of the peace, in which capacity he has settled many disputes among neighbors, without charging a cent of costs. He is a leading Conservative in his district, which has always been carried by a large majority for Sir Charles Tupper.

Few young business men in Nova Scotia enjoy a wider or more desirable reputation than the son, A. S. Black. Intelligent, genial, prompt and thoroughly upright, it is not surprising that his numerous business relationships are of the most agreeable character. A careful observer himself, as well as a close student of the best commercial literature, his judgment as a buyer is unusually good. Mr. Black takes great interest in all improved methods of business traveling and transportation, and would rather read an account of the proposed Nicaragua Canal, or the most recent steamship, than the latest society novel. In connection with business and pleasure, Mr. Black has, during the past six years, traveled extensively



ALBERT S. BLACK.

in Canada, the United States, Mexico, Central America, West Indies, Great Britain, France, Italy, etc. He has inspected the

work done on the Panama Canal, has sailed through the Sault Ste. Marie and Manchester ship canals, has ridden up the Sierra Nevada mountains on stage-coach and on horseback, and ascended Mount Vesuvius on Cook's celebrated inclined railway. He has crossed the Atlantic on the fastest ocean greyhound, the Cunarder "Lucania," and this continent on the greatest railway in the world—our own C.P.R. Although, while at home, Mr. Black is unremittingly diligent in business, he finds time for the duties devolving upon a good citizen of progressive Truro, and in social life is an especial favorite.

Photographs of father and son are given herewith.

A SLIGHT ERROR.

EDITOR GROCER,—In commenting last week on the arrival of a car of California goods upon this market, your reporter fell into an error. The article in question, on page fourteen, is headed "California Canned Goods," but in the first sentence it is stated that "a carload of California DRIED fruits" had arrived, etc. As our last week's advertisement demonstrates our house as the recipients of this car of canned fruits, we beg to state that it was a car of "California CANNED goods" we have received, and beg you to emphasize this fact by publishing this explanation.

Yours truly,

THE EBY, BLAIN COMPANY, LTD.

HATCHERIES' OUTPUT.

Figures have been compiled by the Marine and Fisheries Department which show the enormous output of the Dominion fisheries' hatcheries during 1894. The artificially bred fish reached the inconceivable number of 260,947,000. For the various species the numbers are as follows: Atlantic salmon, 7,396,000; Pacific salmon, sockeyes, 6,300,000; salmon trout for the great lakes, 7,651,000; whitefish for the great lakes, 79,600,000; lobsters, 160,000,000. This vast quantity of fry has been carefully distributed to the various bodies of water in which they are suited by nature to thrive.

Established 1850

We keep a full line in stock of

FISH GLOBES

Hanging and Footed.

CANDY JARS

In all varieties.

CAKE STANDS

All sizes, plain and figured.

CAKE COVERS

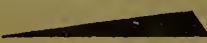
9-inch, 10-inch, 11-inch, 12-inch, 14-inch.

We will be pleased to furnish you with prices.

JAMES A. SKINNER & CO.

Toronto, Ont.

Vancouver, B.C.


Have you tried our 

"UNIQUE" AND "MASCOT"

BLEND OF

CHOICE CHINA AND INDIAN TEAS

Put up in Tins
Each 100 pounds net.

 See Samples of above with our
Travelers or write us direct.

JAMES TURNER & CO. : : HAMILTON

Wholesale Agents for Celebrated Ram Lal's Indian Teas.

AGENTS

Bauld, Gibson & Co.,
Halifax, N. S.

C. & E. MacMichael,
St. John, N. B.

Rose & Laflamme,
Montreal.



AGENTS

Parker, Forbes & Co.,
Ottawa.

Joseph Carman,
Winnipeg.

A. D. Hossack,
Vancouver.

For Sale by leading Wholesale Grocers.

A. F. MacLAREN & CO. - - - TORONTO

"DON" IN ERROR.

"Don," of Saturday Night, is a most entertaining writer, and the views he expresses on most questions are full of force and good sound common sense. Occasionally, however, the best of editorial creators will wander out of their depth and flounder around in deep water. This very thing did "Don" last week.

In an article on departmental stores he took occasion to suggest that a fortune could be made by an enterprising man who would erect an enormous cold storage warehouse in one of the chief business thoroughfares of Toronto and cater direct to the people in eggs, butter, cheese, meats, fowl, etc. The citizens, he said, would buy of him just as they did of the big departmental stores in certain lines, for by handling vast quantities of edibles he could sell them much cheaper. To show what an immense profit could be made by such an enterprise, "Don" instanced turkeys, which could be bought at a certain season of the year for 7 or 8 cents a pound, kept a few months in cold storage, and sold when there were none on the market for 13 or 14 cents.

So far so good, but here "Don" went astray. His next sentence read:

A man can go into the fish business, freeze fish, sell his product at two cents a pound, and make money.

Now, this is nonsense. Fish costs on the average 4 cents a pound on the fishing grounds, and 6 cents a pound laid down on

the Toronto market. The cost of freezing would be in the neighborhood of 1 cent extra. Therefore, although the editor of Saturday Night could sell frozen fish at 2 cents a pound and make money, the experienced dealer could barely clear himself by selling at 7 cents.

PAPER WELL MET.

Results of enquiries made by THE CANADIAN GROCER go to show that outstanding paper was met fairly well on the 4th of the month. The big jobbers say that settlement day proved to them just as satisfactory as any for some months back.

SOAP FIRM FAILS.

W. E. Price, J. E. M. Whitney and J. L. Woods, doing business as "The Hearle Manufacturing Co.," Montreal and Toronto, assigned some days ago on the demand of W. T. Benson & Co. The liabilities are \$35,000. The principal creditors are: W. T. Benson & Co., \$3,042; Canadian Bank of Commerce, \$6,100; Henry Power, Toronto, \$3,250; Mrs. H. J. Whitney, \$2,500; Mrs. W. E. Price, \$6,250; Mrs. Price, marriage settlement, \$10,000.

E. J. Murphy was the Toronto agent, with offices on Front street east. Harry W. Power, the hotel man, in order to realize on his claim, took possession of the Toronto

premises. J. S. Harcourt, the assignee, objected, and Chief Justice Armour granted an injunction restraining Power from meddling with the estate.

COAL OIL STILL HIGHER.

Canadian coal oils have made another advance of $\frac{1}{2}$ c. a gallon since the last issue of THE CANADIAN GROCER. This is the second marked increase in price within a few weeks, and the prospects are not in favor of any reduction. Crude oil is so scarce in the United States and Canada that refined oils are being forced up. "Coal oil will certainly not be lower," remarked a big local oil dealer in the writer's hearing, "and perhaps it will go higher still."

SCARCITY OF HOGS.

The past few days has witnessed quite an advance in the prices of dressed hogs and hog products. This bullish tendency is due to the fact that earlier in the season the hog crop of Canada was a great deal over-estimated. Besides this the export trade to Great Britain this winter has been extraordinarily large, stocks having been pretty well cleaned up to supply the demand. Now the run of hogs is over and packers find that there are practically no hogs in the country, which is an unusual state of affairs at this time of the year. No wonder then that prices have gone up rapidly, and that the prospects are that they will continue to climb the pole.

Tubs

AND . . .

Pails

We are selling agents for the

Celebrated "Globe" Brand

Manufactured in Michigan, and are enabled to

GUARANTEE PRICES TO BE AS LOW AS ANY

Place your Orders for this Brand.
You will have the . . .

BEST GOODS AND SAVE MONEY BESIDES

H. A. NELSON & SONS - Toronto

In Stock

Gallon Apples "CHOICE"

Imported Fancy
Java Rice

Morton's Fish

Sprats, Bloaters, Kipperd Herring
and Herring in Tomato Sauce.

Davidson & Hay

WHOLESALE GROCERS

TORONTO

There's That Peculiar Something ::

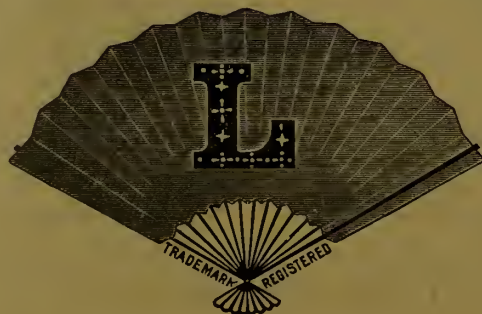
About our **Molina Wheat** that proclaims
it above the ordinary and wins at first trial a
friend for life. We know what's what, but that's
another matter. : : : : :

E. D. Tilson

Tilsonburg, Ont.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

"A Perfect Blend"

1. It pays
to advertise.... **A Good Article**

2. A well advertised
article is..... **Half Sold**

3. Every business man
recognizes this and
knows it..... **Means Quick Profits**

To every retailer selling

HEAD OFFICE : LONDON, ENG.

AGENTS

MONTREAL

Hudon, Hebert & Co.
Caverhill, Hughes & Co.

ST. JOHN, N.B.

G. S. De Forest & Sons

HALIFAX, N.S.

Bauld, Gibson & Co.

KINGSTON, ONT.

Fenwick, Hendry & Co.

HAMILTON, ONT.

Lumsden Bros.

**Blue
Cross
Ceylon Tea**

Some Men Get Ahead in the World



Faster than others. They are usually the men who keep their eyes open and are ready to take hold of a good thing when it comes along.

Those who saw "a good thing" in

B. F. P. Cough Drops

and introduced them to their customers when we first put them on the market, have been making "a good thing" on them ever since.

Toronto Biscuit and Confectionery Co.

TORONTO

THE CANADIAN GROCER

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

The McLean Publishing Co., Ltd

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE : - - 10 Front St. E

MONTREAL OFFICE : - 146 St. James St.
E. Desbarats, Manager.

EUROPEAN BRANCH :
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

FIXTURES CAN BE REMOVED.

A DECISION of much importance, to merchants in particular, was last week handed down by the Court of Queen's Bench, Toronto.

In October last, it will be remembered, Judge Boyd, in the case of Argles v. McMath, ruled that under a lease pursuant to the Short Forms Act, containing covenants by the lessees to repair and to leave in good repair, they could not remove at the end of the term fixtures erected by them for the purpose of trade, and brought on the premises as independent personal chattels and physically attached by nails or screws.

This ruling upset all previous conceptions of the law, and naturally excited a good deal of interest.

Now, in view of the ruling of the Court of Queen's Bench, merchants who happen to be tenants of the stores they occupy will breathe easier.

This ruling, which was unanimously concurred in by the three judges comprising the higher court, upsets that of Judge Boyd.

The deliverance was exhaustive, containing, it is understood, over ninety pages of typewritten foolscap; and its purport was to the effect that the lessees had the right, after the forfeiture of their lease, and while they remained in possession, to remove the fixtures in question. Furthermore it was held that the lessees were entitled to a reasonable time to remove the fixtures after the lessor had elected to re-enter the premises for such forfeiture.

Whether or not the case will be carried to a higher court THE CANADIAN GROCER does not know. But whatever the ultimate outcome may be, it is scarcely probable that the framers of the law in question intended that any such interpretation should be put upon it as that which Judge Boyd saw fit to put.

The ruling of the Court of Queen's Bench is the just ruling. If it is not the legal one it devolves upon the Legislature to so amend the Short Forms Act as to make it such.

CUTTING IN PAPER BAGS.

ALL is not smooth sailing in the paper bag trade in Canada. There was a time when it was quite a profitable industry, employing a great many people in all parts of the Dominion.

Then Kilgour Bros., Toronto, put in a modern plant to make the square-bottomed bags that are now used everywhere. Hundreds of the smaller makers had to give up, for they could not compete with the machine-made bags except in the way of a small local business. The Kilgours furnished good honest bags at reasonable prices, and made money. The two brothers are probably worth fully half a million between them to-day—perhaps more.

The Lincoln Paper Co., Merriton, came into the market as a strong competitor a few years ago, but recently, so it is reported, the two concerns have joined hands and are working in unison.

Now, however, comes the announcement that the E. B. Eddy Co., of Hull, are going into the bag business, and are putting in an extensive plant. Mr. Eddy is not a man who will be content to take second place to anyone, and will push the bag business with the same energy that characterises the other enterprises of his company. Eddy's bags will soon be found in every part of Canada.

To make bag matters worse, there are occasional flank attacks from American bag-makers from St. Louis, Cincinnati, Connecticut and Boston.

A representative of one of the American firms when in Montreal a few days ago told THE CANADIAN GROCER that American manufacturers were overloaded with paper bags and were glad to get rid of their stock at any price. He had made a number of sales there and in Ottawa at prices which enabled the Canadian dealers to lay them down after paying the duty at less than they could be bought from our own makers in Canada.

CULTIVATING A BETTER TASTE.

There are few actions from which some good results do not accrue. One evidence of this is seen in the price of spices.

As everyone in the trade knows, the price of spices, like that of other commodities, has been steadily declining, until to-day in some lines figures are lower than they ever were before.

But with this decline in prices has developed a demand for a better class of goods.

In a word, the low price of the pure article has brought it within the reach of a

larger proportion of the consuming public than formerly. And as a natural result adulterated spices are not as much wanted as they were.

ACCESSORY BEFORE THE FACT.

THE Toronto City Council is an accessory before the fact in the big fire that visited the Queen City Sunday morning.

Three years ago the late Chief Ardagh petitioned the Council for one or more fire engines. But he was told engines were not wanted; the water pressure was good enough without them.

On January 6th last The Globe, McKinnon, and other buildings were burned, human lives sacrificed, and bodies maimed for life. Then the aldermen said: "Yes, we must have engines." And so wide awake did the fire make them that they also came to the conclusion that other modern fire-fighting appliances were demanded as well.

But they fell asleep again. And while they slumbered and slept fire ate up another three-quarter of a million's worth of property on January 10, four days later, largely because there were no engines.

This stirred the procrastinators up as they were never stirred before, except when trying to make their calling and election sure. Before the burned buildings were cold they decided to buy two fire engines, water tower, and goodness knows what. But, alas! here the spirit of procrastination seized them again.

On the spot was a first class engine. There may be better. But there was no disputing the fact that it was a good engine. They had decided to purchase two engines, and what they should have done was to have secured the Ronald, the engine here, leaving the matter of purchasing a second or third until such time as evidence could be adduced as to where the best could be obtained.

Instead of doing this the Council must appoint experts. When the experts handed in their report it was the Merryweather engines that were given the preference.

After dilly-dallying for a few days it was decided to buy one Merryweather, and leave the matter of buying a second engine until the Ronald had been tested alongside the engine it had already been decided to purchase. But this engine had to be sent to England for; and it has not yet arrived. It has probably not even been shipped.

And while the aldermen dilly-dallied with the fates, a third fire, and a fire more disastrous than either of its two predecessors, visited Toronto, all because a strong body of firemen were equipped with weak appliances.

Nero fiddled while Rome burned, but Toronto aldermen have not energy enough to fiddle while Toronto business houses burn.

NEW OPENING FOR TRADE.

Although the subjects to be discussed are not such as the Cape of Good Hope has any immediate interest in, yet we are not without hope that in the result the Cape may derive its full share of benefits from the conference.

THIS was a sentence that fell from the lips of one of the delegates from Cape of Good Hope to the Colonial Conference held June and July last in Ottawa. And from correspondence which the Dominion Government has just received it appears that the hoped for good result in question is likely to be realized.

The correspondence, in short, is from the Government of the Cape, and its sum and substance is a straight offer of free trade with Canada.

The seed sown at the Ottawa conference, of which this offer is the fruit, was not all allowed to be uncared for. Shortly before his death, Sir John Thompson and Sir Cecil Rhodes, Premier of Cape Colony, had a conference on this very subject of extended trade between Canada and the Cape. This probably did more toward advancing the matter to its present stage than anything else.

Canada should certainly accept the offer. She will decidedly gain by so doing, and be the principal gainer, too, by the consummation of the idea.

At present the aggregate trade between Canada and British Africa is small. In 1893, the year for which latest reports are to hand, our imports from the latter were only valued at \$189,925, while we sent to them but \$43,891 worth, all told. The aggregate trade of the Cape of Good Hope in 1892 was £21,778,163, of which £9,571,670 were imports, and £12,206,493 exports.

The Cape's chief exportable article is wool, and of this Canada was in 1893 a purchaser to the extent of 1,509,518 lbs., valued at \$189,687. Wine and brandy the colony has in abundance, while on the authority of one of the delegates at the Ottawa conference, it can supply us with fruit when we cannot produce any ourselves, or obtain any on the continent. "I think," said the delegate in question, "we have advantages over Australia, and that we can send you fruit at a cheaper rate to the eastern side of Canada, because they have the long land journey by the Canadian Pacific, which would swallow up a good deal of their profits." There are, it is said, about forty days during which neither California nor Florida can produce fruit.

While our chief import from British Africa is wool, its chief import from us is lumber and manufactured goods. In 1893 it took \$15,828 worth of the one and \$28,063 worth of the other.

At present practically all of the agricultural implements imported are brought from the United States. A good deal of paper is used in the colony, but Canada would probably be unable to compete with the Eng-

lish-made article on that market on account of the lower price of the latter. In woollen goods the Cape at present only manufactures the rough kinds. Canada should be able to get a slice of this trade, and to extend her trade, in fact, in manufactured articles generally.

Against lumber the Cape now levies a duty. Although we hear so much about the forests of Africa, it appears that the Cape produces very little lumber; in fact, not enough for its own use. And it is likely to need a great deal more. We again quote one of the delegates: "Sir Cecil Rhodes, who is greatly concerned in mining industries throughout South Africa, informed me shortly before I left that, with the mining industries of South Africa, very large quantities of lumber will, in the future, be required."

The delegate quoted also stated that agricultural implements were admitted free, but on looking up the tariff we learn that there is a duty of 10 per cent. imposed on these articles. In 1893 Canada exported \$12,310 worth of agricultural implements to British Africa. With free trade and better inter-colonial communication business in this respect with the Cape should be materially increased, particularly as we can make our implements just as cheap as they in the United States.

There is one thing about this offer of the Cape of Good Hope that must commend itself to the people of Canada: There is no stipulation for a subsidized line of steamships. In fact, it is understood that Sir Cecil Rhodes, when conferring with the late Sir John Thompson, clearly stated that there was no need for subsidizing a steamship line. All he wanted was the removal of the tariff barriers obtaining in the respective countries. Regarding the steamship service, it is suggested that the Canadian line now running to Demerara be extended to the Cape.

THE BUTTER POSITION.

Though THE CANADIAN GROCER, on ethical grounds, was against the 20c. advance on butter now being paid by the Federal Government for late-made creamery, it is compelled to admit that it has brightened up the butter market in Montreal to a certain extent. But, though this is the case, the predictions made in these columns some time ago have been fully borne out.

Any beneficial effect there is is restricted mainly to holders of late-made butter, who are certainly getting more for their product than they could have done previous to the time the Government offer was made.

Just as we predicted, the Government is not getting much of the winter creamery, in Montreal at least, for export.

The local demand requires this butter for itself, and the people who supply it have

simply bid 1c. more than the Government offer, and, of course, are getting the goods.

At the time of writing the Montreal market is practically bare of late winter made creamery, which has had the effect of inducing better prices on fresh receipts of Townships dairy and Western rolls, for 16c. is now being asked.

With regard to the stock of old butter, both creamery and dairy, held in cold store, its position has not been appreciably benefited by the offer of 20c. In fact, to speak plainly, the only prospect for the great portion is a sale for it in the spring as grease for what it will bring, as happened in the spring of 1893, when held creamery sold during the latter part of March and April at 6 to 8c. per lb.

HEAVY LOSSES ON CHEESE.

DURING the past eight days there has been a distinct improvement in the export cheese market at Montreal, a round quantity of stock changing hands both over the cable and between dealers on spot.

This change is, of course, a welcome one, but though this is so, and sellers have been able to realize from $\frac{3}{8}$ to $\frac{1}{2}$ c. more on their cheese, it is doubtful, even at the improved prices, if holders will be fully recouped for what their stock has cost them.

For instance, the movement during the past week has probably amounted to from 10,000 to 15,000 boxes. Most of these goods have been fall cheese, for the very good reason that the supplies of summer goods have been pretty well weeded out since the end of December, owing to their relatively lower cost. Assuming that the bulk of the recent sales, therefore, have been of fall goods, what is the position of affairs?

Every reader of THE CANADIAN GROCER must know pretty well what was the ruling first cost of fine fall cheese in the country last fall. It was certainly over 9 $\frac{3}{4}$ c., and, in many cases, 10c., so that, allowing for carrying charges, etc., the actual cost of fine fall cheese now cannot be far from 10 $\frac{3}{4}$ c.

At this figure, therefore, people who sold cheese recently stood to lose in the vicinity of 1c. per pound on their sales, or, 65 to 70c. a box, which, on such quantities as 10,000 boxes and over, means a tidy little sum on the wrong side of the profit and loss account, viz., \$7,000.

This instance in itself is sufficient to show what an unprofitable wind-up the cheese market has had this year.

At present the demand is good at the remarkably low prices now ruling, viz., 9 $\frac{3}{4}$ to 10c. for the very finest cheese, which is from 1 to 1 $\frac{1}{4}$ c. below the usual level of prices at this period of the year.

If the present demand continues it will not take long to absorb what stock there is in Montreal, which is placed under 50,000

Our Office Boy's Twin Brother



HA ! HA !

Chuckled to himself last week about a discovery he had made in 1492—no, 1890—with **CRUSHED COFFEE**, but he didn't let the cat out of the bag about the ingredients and quality, **oh no**, not much—he'd get fired.

Grocers

You can figure and think

Try This :

5 lb. Can of Coffee @ 20 cents lb.....	\$1.00
Can when empty sells for.....	.35

Value of Coffee	\$.65
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65 cents for 5 lbs. Coffee = 13 cts. per lb.

Where is the Coffee ?

The



"CRUSHED" Java and Mocha Coffee Mixture put up under our name and **"Globe and Beaver"** trade mark, is **genuine** Coffee with a percentage of Chicory ; there is nothing mysterious about it but its preparation. We guarantee it in every case or no sale. It is the best value at the price ever offered the Canadian public, and is sold by wide-awake grocers from Victoria, B.C. to Halifax. If you want to increase your coffee trade send for sample. The price is **ONLY 22 cts.** per pound, or 22½ cts. if you want it ground. Drop us post card for trial sample. It will pay you.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

boxes, but whether the English demand would follow any further appreciable advance so as to allow sellers to cut down their margin of loss is considered doubtful by many careful traders.

This is hard, for report has it that the losses of some leading firms of exporters in Montreal foot up close to \$40,000.

TORONTO AGAIN SCOURGED.

TORONTO was on Sunday morning last for the third time within two months visited by a conflagration that destroyed in the neighborhood of three quarters of a million dollars worth of property. The fire broke out in Simpson's departmental store at the corner of Queen and Yonge streets, and in an incredibly short space of time that huge structure and a number of fine buildings on all four corners of the two thoroughfares lay in ruins. At several times it looked as if the whole central portion of the city would be destroyed. The steeple of Knox church was burned the Metropolitan church caught fire, and the roof of St. Michael's hospital started to blaze more than once. Crippled as the city fire department was by inefficient appliances, the protection afforded the district by such private concerns as T. Eaton & Co., and the Confederation Life Insurance Co., which brought into use their hydrants and hose to

great effect, is worthy of mention. A detailed statement of the losses and amounts of insurance on the buildings and stocks destroyed is herewith given:

	Loss.	Insur'ce.
R. Simpson, building	\$125,000	\$120,000
R. Simpson, stock	250,000	200,000
Wanless & Son, building....	10,000	17,000
Wanless & Son, stock	10,000	10,000
P. Jamieson, stock	60,000	25,000
Agriculture and Arts Association, building	20,000	12,500
Agriculture and Arts Association, contents	2,500	2,500
Sutcliffe & Sons, stock	82,000	70,000
R. H. Gray, building	6,000	6,000
Mrs. M. G. Jones, building	10,000	10,000
G. McPherson & Co., stock	5,000	5,000
Mrs. A. Henderson, building	10,000	10,000
C. F. Adams & Co., stock ..	5,000	5,000
Mrs. M. E. Brisley, stock ..	5,000	4,300
James Bonner, stock	6,000	6,000
Imperial Bank, building....	1,200	1,200
J. F. Brown & Co., stock ..	325	325
Confederation Life, building	6,000	5,000
J. Milne & Co., stock	26,000	16,000
Knox Church	7,500	22,500
James Mannell, building ..	2,100	2,100
Tremont House, furniture ..	3,000	3,500
J. Dunfield & Co., stock....	4,500	5,000
Can. Umbrella Co., stock ..	2,000	....
Knights of Pythias, furniture	500	500
T. Eaton & Co.	3,000	3,000
Small losses	3,500	3,500
Total	\$666,125	\$565,925

The day after the fire the underwriters met and threatened all sorts of things unless some action were taken by the city authorities to protect property. The latter now give evidence of having been awakened from

their sleep. It seems now as if a few steam engines will be purchased.

An enquiry into the cause of the disaster is to be held, as in some quarters an incendiary origin is hinted at. Some even go so far as to say that the enemies of departmental stores were responsible for the conflagration.

LENTEN FISH TRADE.

The Lenten fish trade has opened briskly, and, judging from present indications, will considerably transcend in volume that of last year. There are several reasons for this.

In March of 1894 we had very warm weather, while the spring this year has begun with a pretty severe cold snap. In the second place fish are on an average at least half-a-cent per pound cheaper this year than last; and in the third place, eggs are this spring scarce and dear.

So far this year the comparatively low price of meats has interfered seriously with the fish trade, but of course, now that Lent has begun, this circumstance will not have as much effect as heretofore.

Toronto dealers in fresh and packed fish report business good. The orders coming in from the country are larger in number and in size than in 1894, the only drawback being that payments are not being promptly made. Canned goods jobbers have much the same story to tell, and on the whole prospects are very bright.

Steady Sales and Repeat Orders show the satisfaction given by our

Buckwheat Flour

SELF-RISING

Try a Sample Order.

In 2½ lb. Packages,
2 doz. per Case.

In 5 lb. Packages,
1 doz. per Case.

THE IRELAND NATIONAL FOOD CO., LTD.
TORONTO, CANADA.

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS



NOTE.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size, it is a trade winner.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, March 7, 1895.

GROCERIES.

TRADER does not exhibit much that is particularly interesting this week.

The movement is of a sorting up character, and fair for this time of the year. The Lenten season now being on, there is a good demand for such seasonable lines as canned fish and vegetables, foreign dried fruits, rice, etc. The sugar market is stronger outside and firm and unchanged here in sympathy, but both the refiners' representatives and wholesalers report a light business. The tea market is a little unsettled. The demand for teas on the local market is good for medium and low grade blacks. Payments are fair, and the outlook generally is better. Trade for the month of February was on the whole fairly satisfactory, there being a particularly large turn over of sugar.

CANNED GOODS.

The market continues in satisfactory shape, prices being firm and demand good. There are some independent canned vegetables being offered this week below the Association prices, but they are only second quality goods, and do not, it is said, run uniform in quality. They are the pack of a concern said to be in financial straits. We quote: Tomatoes, 87½ to 90c. for choice and 85c. for inferior and old stock; corn, 90 to 95c. for choice and 87½c. for common; peas, 82½ to 87½c. for ordinary and \$1.40 for fancy; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved

fancy quarters at \$1.35 to \$1.40; salmon, \$1.45 to \$1.50 for good red fish in tall tins, and \$1.60 to \$1.65 in flat tins; do., second quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

There has been a general strengthening in the coffee market. Good Rio coffees are scarce on this market. There is not much demand, simply because the desired good grades are not to be had. About the only thing obtainable is a low grade at 20½c. We quote green in bags, as follows: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

There is a fair, seasonable demand at unchanged prices. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Business remains much as before. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Business is still without feature to note. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 persack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The outside markets are much stronger, both in raws and soft sugars. While prices here have not changed, refiners are firm in their views, having refused to shade for round lots. Demand has been active up to within the last few days, and although the turn-over is not so large as it was, there is still a fair movement. Sales last month were unusually large for February. A falling off in sale is now naturally to be expected. We quote: Granulated—domestic, 3½ to 3¾c.; do., German granulated, \$3.40 to \$3.50; yellows, \$2.75 to \$3.30. Raws—Demerara, 2¾ to 2⅞c.

SYRUPS.

Demand continues fair, particularly for syrups which sell at from 2¼ to 2½c. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Demand is still fair at about 30c. in barrels, and 32c. in half-barrels. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

This week's advices from London intimate that a struggle is going on there to get prices up. The future of the market, it is thought, depends a good deal on the deliveries of Ceylon tea, and as the shipments from Colombo in December were some 12,000,000 pounds, an unusually large quantity, there is some dubiousness about the market being able to keep up. There are a few teas offering on the Toronto market, but they are not numerous. Teas called for principally are those which sell at 8 to 8½d. There is a good demand from retailers for low and medium grade teas, which sell at about 16 to 20c. for Indians and Ceylons, 14 to 20c. for China blacks, and 15 to 20c. for greens. We quote: Young Hyson, 12 to 18c. for low

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

THE BERLIN BRUSH CO.

SUCCESSORS TO

The Windsor Pat. Brush Co., of Windsor,

AND

The Handy Pat. Brush Co., Berlin



Manufacturers of a large line of

Whisks

The McDonel Patent Broom

Whitewash and Kalsomine Brushes

Specialties:

Solid Back Scrubs,
Stove and Horse Brushes.

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"SALADA"

CEYLON TEA

Most Satisfactory to Handle,
Finest Tea,
Largest Sale.

Most Profitable for the Retailer
of any Tea in Canada.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS—Continued

grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Valencia raisins are quiet and steady. There are practically no selected raisins on this market. We quote: Off-stalk, $3\frac{1}{4}$ to $3\frac{3}{4}$ c.; fine off-stalk, 4 to $4\frac{1}{4}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $5\frac{1}{2}$ to 6c.

Sultana raisins continue high and scarce. Very little business is doing. We quote 6 to $8\frac{1}{2}$ c.

Prunes are in active demand, with genuine French prunes increasing in favor, there now being quite a good turnover of them. We quote: "Sphinx"—"U," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "C," 85 to 90 to half kilo, $6\frac{1}{2}$ c. per lb.; "B," 80 to 85 to half kilo, 7 to $7\frac{1}{2}$ c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "Unicorn," 5 to $5\frac{1}{2}$ c. Bordeaux prunes, $4\frac{1}{2}$ to $6\frac{1}{2}$ c.

Demand for currants has not increased materially. Stocks here are light, nearly everyone being caught short by the sudden advance in price. Of half-barrel currants the market seems to be completely cleaned out. Currants ordered have been delayed a good deal in shipping, there not being many steamers calling at Patras at this season. Higher prices are confidently looked for here. We quote: Filiatras, half-barrels, 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{2}$ c.; fine Filiatras, half-barrels, $4\frac{3}{4}$ c., barrels, $4\frac{3}{4}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $5\frac{1}{2}$ to 6c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half cases; Panaretos, 8 to $8\frac{1}{2}$ c.

Figs here are in moderate demand only. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

Demand continues good for California evaporated fruits. We quote: Peaches, 11 to 13c.; apricots, 11 to 12c.; pears, 10 to 12c. per lb.

BUTTER AND CHEESE.

Good butter continues scarce in consequence of the action of the Dominion Dairy Commissioner. The trade is entirely confined to winter creamery and large roll butter. We quote: Dairy—Medium to good, 10 to 15c.; low grade, 8 to 10c.; fresh pound rolls, 15 to 16c.; large rolls, 12 to 15c. Creamery—Tubs, 21 to 22c.; pound prints, 22 to 23c.

August and September makes of cheese are quoted at $10\frac{1}{2}$ to $10\frac{3}{4}$ c., and half sizes at 11 to $11\frac{1}{4}$ c. Small Stiltons are quoted at 12 to $12\frac{1}{2}$ c.

GREEN FRUIT.

Lemons are firm, and the few oranges in the market are firmer and higher. Grapes

are becoming scarce and dear. We quote: Lemons—Messinas, \$2.75 to \$3.50. Orange—Valencias, \$4.25 to \$4.50; California navels, \$3.50 to \$4; grape fruit, \$3.75 to \$4 per box. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$6 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, $12\frac{1}{2}$ c.; peaches, 13 to $13\frac{1}{2}$ c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.35 for choice hand-picked, and \$1.15 for medium grades.

DRIED APPLES—Are firm at $5\frac{1}{2}$ to 6c., owing to increased price being given for green fruit.

EVAPORATED APPLES—We quote, in 50 lb. boxes: 7 to $7\frac{1}{2}$ c. per lb.

ONIONS—Are going higher. We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4.

HONEY—No change. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Stocks are low and prices firm. We quote: 50c. on the track and 65c. out of store.

POULTRY—Scarce and firm. We quote: Turkeys, 12c.; geese, 7 to 8c.; chickens, 30 to 75c.; ducks, 50 to 90c.

EGGS—The market is bare of fresh, held and cold storage eggs, and limed are very scarce. Prices are up. We quote: Pickled, 19 to 21c., and new laid, 23 to 25c.

FISH AND OYSTERS.

With the beginning of Lent, as stated elsewhere in this issue, trade has brightened up. We quote as follows: Salmon trout (frozen), $6\frac{1}{2}$ to 7c.; white fish (frozen), $6\frac{1}{2}$ to 7c.; skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; market cod, 3 to 5c.; steak cod, $6\frac{1}{2}$ c.; haddock, 4 to $4\frac{1}{2}$ c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; flitch cod, 5c.; finnan haddies, $6\frac{1}{2}$ to 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c. Oysters, \$1.50 per gallon for standards and \$1.75 for selects.

PROVISIONS AND DRESSED HOGS.

The scarcity of dressed hogs has made prices higher and firmer. We quote:

DRESSED HOGS—\$5.50 to \$5.75 per 100 lbs.

BACON—Long clear, 7c. for carload lots, $7\frac{1}{4}$ c. for ton lots and for small lots; breakfast bacon, $10\frac{1}{2}$ c.; rolls, 8c.

HAMS—Large, 22 lbs. and over, $9\frac{1}{2}$ c.; me-

dium, 15 to 20 lbs., 10c.; small hams, $10\frac{1}{2}$ c.; pickled, 9 to $9\frac{1}{2}$ c.

LARD—Pure Canadian, tierces, $7\frac{3}{4}$ c.; tubs, $8\frac{1}{4}$ c.; pails, $8\frac{1}{2}$ c.

BARREL PORK—Canadian heavy mess, \$14.75 to \$15; Canadian short-cut, \$15; shoulder mess, \$13 to \$13.75; clear mess, \$12.75 to \$13.

SALT.

Salt remains at the figures quoted last week. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

FLOUR AND FEED.

WHEAT—We quote: 64 to $64\frac{1}{2}$ c. for white; $61\frac{1}{2}$ c. for red, and 60c. for goose.

OATS—Easy. We quote: 38c.

BARLEY—Steady. We quote: 48c.

FLOUR—Quiet and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Oatmeal is firmer, owing to the scarcity and higher prices of oats. Prices have advanced a little. We quote: Standard oatmeal, \$3.85, and granulated, \$3.85; rolled oats, \$3.80 to \$3.85; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

SEEDS.

There is now no export demand worth speaking of, and from present indications there is more alsike in the country than will meet the demand. Alsike is quoted the same as last week, viz.: Choice, \$4.80; really fancy, \$5 and lower grades \$4.

There is a very good enquiry for red clover, but no change in prices is reported, dealers still paying \$6 to \$6.25 for good qualities and jobbing them out at a very small advance.

Timothy is steady at \$2.50 to \$2.75 per bush. for prime to choice grades of machine threshed, while 15 to 20c. more is given for bright unhulled lines.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is a good demand, and prices have advanced $\frac{1}{2}$ c. all round on green hides. We quote: 5 to $5\frac{1}{4}$ c. for cured, and for green, No. 1, $4\frac{1}{2}$ c.; No. 2, $3\frac{1}{2}$ c., and No. 3, $2\frac{1}{2}$ c.

SHEEPSKINS—Are bringing better prices for good stock, 85 to 90c. being quoted. Calfskins nominally at 6c. for No. 1, and 4c. for No. 2.

TALLOW—Quiet, at 5 to $5\frac{1}{4}$ c.

WOOL—Canadian fleece, all cleared out. For round lots of desirable wool 19 to $19\frac{1}{2}$ c. is obtainable. Pulled wools are rising. Best supers are quoted at 19 to 21c., and extras at 21 to 22c.

PETROLEUM.

Owing to the scarcity of crude oil both in the United States and Canada refined oils are still being forced up. Canadian oils

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED

Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.

Apples and Potatoes Wanted.

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.**FISH FOR LENT**No. 1 Split Herrings,
\$2.50.

No. 1 Trout, \$5.00.

" W. Fish, \$6.00.

Frozen Trout and W.

Fish, 7c.

Digby Herring, 12½c.

Lake Herring, frozen,

\$1.50 per 100.

DROP A CARD

Aikenhead & Sloan

13 Church Street

TORONTO

ONE CAR EACH—

Messina Lemons,

Messina Oranges.

TWO CARS—

California Navel Oranges.

Prices Advancing.

Send Along Orders Quick

CLEMES BROS. - TORONTO**MARKETS.—Continued**

have risen ½c. this last week. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12½ to 13c.; carbon safety, 16½ to 17½c.; Canadian water white, 16½ to 17½c.; American water white, 18c.; photogene, 20c.

The Petrolea Advertiser says of the oil situation: There is plenty of activity in oil circles here now, and just as soon as the weather permits drilling operations will commence on a large scale.

MARKET NOTES.

Davidson & Hay are offering fancy Java rice.

Smith & Keighley are getting in a fresh supply of cream of tartar in crystals.

James Turner & Co. are advertising blended teas in 100-lb. tins.

Shredded codfish is said to be selling better than ever in Chicago this year.

Another shipment of "Orient" package tea is to hand with the Eby, Blain Co.

Dawson & Co. have on the road to their warehouse a carload of choice Messina lemons.

California oranges are being shipped into Florida. This is literally carrying coals to Newcastle.

W. H. Gillard & Co. report an active demand for Dixon's carburet of iron stove polish.

Wm. Hannah & Co. are loading three cars of potatoes at Orangeville for American market.

Shipments of Ceylons and Young Hysons are to hand this week with Davidson & Hay.

Warren Bros. & Boomer are offering cheap Valencia raisins that can be retailed at \$1 per box.

P. C. Larkin & Co. report the arrival of a large consignment of Ceylon tea direct from Colombo, Ceylon.

Smith & Keighley announce that they are cleaning out the balance of their stock of figs at cut prices.

James Turner & Co. are said to be offering splendid value in domestic jams and marmalades.

Wm. Hannah & Co. are open to buy carloads of good onions and cabbages; also white or mixed oats.

James Turner & Co. report that their pickled fish "ad." brought them a large number of orders.

For the Lenten season, there is nothing so convenient for the housewife as Beardsley's shredded codfish, as it requires no previous preparation and can be used just as it

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**W. S. COLLINS & CO.**

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen,—"We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process.' Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles, Sauces, Ketchups."

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473

VICTORIA, B.C.

Largest works of the kind in British Columbia.



ASK FOR

MOTT'S

comes from the box. Full instructions are on each box.

Having a large stock of canned goods, Lucas, Steele & Bristol ask buyers to get their figures before placing orders.

James Turner & Co. have just received a large assortment of French briar pipes; also a consignment of case pipes.

Davidson & Hay received this week another large shipment of choice gallon apples. This is a fast selling line just now.

W. Boulter & Sons will shortly put a new brand of canned pineapple on the market. It will be in 2-lb. tins, and whole.

Bauld, Gibson & Co., Halifax, have taken the sole agency for A. F. MacLaren & Co.'s Imperial cheese; also Snider's goods.

The "Salada" Tea Co. is opening up a wholesale agency at 318 St. Paul street, Montreal, with Mr. Geo. Mann as representative.

"Delicatine" is a new commodity that is being put on the market for making desserts. The Pure Gold Manufacturing Co. is the maker.

James A. Skinner & Co. are offering an electroplated novelty in a pickle fork. It is called a "Pickle Grabber." The price is 50c. each.

Wm. Paterson & Son have lately gotten out a lot of novelties in confectionery. The firm will send samples anywhere on receipt of postcard.

McWilliam & Everist are this week in receipt of 2 cars of Messina lemons, 2 cars Messina oranges, 2 cars California fruit and half a car of dried fruits.

T. B. Escott & Co. have appointed Hood Bros. agents for the sale of "Grand Mogul" tea and "Lion Digestive" coffee for Manitoba and Northwest territories.

D. Gunn, Flavell & Co., are owing to the increased price of hogs, finding a very marked increase in the demand for smoked meats, their "Maple Leaf" brand having a special run.

The Eby, Blain Co., Ltd., is offering Marshall's and Morton's fresh herrings, kippered herrings, preserved bloaters, herrings in tomato sauce and marinated pilchards as special lines during Lent.

There are a few packages of Ar fresh water herring still unsold in the hands of The Eby, Blain Co.'s storekeeper in Midland. Special prices are ruling from this house during the current week.

The new fancy package of "Ivory Gloss" starch lately placed on the market by the St. Lawrence Starch Co., is meeting with favor, and the Eby, Blain Co., Ltd., have taken more orders than can be filled by the Starch Company for the next week.

The "Ruby" and "Empress" and "Emerald" brands of bulk baking powders, put up by the Eby, Blain Co., Ltd., are put up in 5, 10, 20, 30 and 50-lb. boxes, and

barrels of 100 to 300 lbs. Prices permit of retailing at 15, 20 and 25c. per lb.

The Pure Gold Manufacturing Co. has discontinued the manufacture of icing sugar. "Our reason," said a member of the firm, "is that we cannot produce a pure article and compete with the prices now obtaining without resorting to adulteration, which we will not do."

The Eby, Blain Co., Ltd., report the receipt of numerous letter orders from Victoria, Vancouver, Winnipeg, all sections of Ontario, and as far east as Halifax for "Globe and Beaver" brand crushed Java and Mocha coffees, mentioning THE CANADIAN GROCER.

MONTREAL MARKETS.

MONTREAL, March 7, 1895.
GROCERIES.

THE storm this week has somewhat interfered with the volume of business in general groceries, but previous to it a good fair demand was experienced for all staples. The interesting features since our last letter have been a further decline in refiners' prices on both granulated and yellow sugar, firmness in molasses, advices from Barbadoes being very strong in tone, and a somewhat easier disposition on both California and Valencia raisins, on which, as will be seen below, a somewhat lower range rules than a week ago. Coffee and spices have ruled steady, while tea is much the same as it was. Canned goods are quiet, with some enquiry for fish and lobsters on spring account, and there is a quiet Lenten demand for fish. In country produce a marked scarcity of evaporated and dried apples with a corresponding firmness in value is the striking feature.

SUGAR.

Further easiness has been noted in the sugar market since our last, refiners here having marked down their price on granulated 1-16 of a cent and yellows 1-16 to 1/8 of a cent, though advices from the outside have been steady on the raw article. Demand has been fair and fair quantities have left the refiners at 3 5-16c. for granulated in round lots and 3 3/8c. in smaller quantities of standard granulated. No. 2 granulated has changed hands at 3 1/4c. There has been a free movement of yellows, round lots of stock being turned over at 2 1/2 to 3c. as to quality at the factory. In a jobbing way we quote: Standard granulated, 3 3/8c.; No. 2, 3 1/2c.; yellows, 2 3/4 to 3 3/8c. as to quality. German sugar is slow, and jobbers are asking 3 1/2c. for extra granulated, while No. 2 Berthier is being jobbed out at 3 1/4c.

SYRUPS.

There has been a good demand for syrups, an active business transpiring since our last owing to the increased Lenten demand. Round lots of stock have sold at 1 1/2 to 2 1/4c., but in a jobbing way we quote 1 3/4 to 2 1/2c. There is little or no American syrup offering here, and it is quoted firm at 19 to 23c. per gallon in barrels, as to quality.

MOLASSES.

There has been a moderately active business in molasses since our last, a good

seasonable demand being experienced. The tone is very firm, round lots of Barbadoes changing hands at 28 1/2 to 33c., as to quality, while Porto Rico and Trinidad have changed hands at 27 and 26c. respectively. Advices from Barbadoes state that the crop is very backward, and that predictions are for a shortage of 25 to 50 per cent. this season. No reliable quotation on new crop can yet be given, as the f.o.b. prices which have been given would hardly stand if a buyer really wanted to place an order.

RICE.

The rice market continues steady under a fair demand. Mill prices are as follows: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

Spices remain much the same. Jobbers are pretty well supplied, so that there is little doing in this connection, while the jobbing demand is of the usual character. We quote: Penang black pepper, 6 to 7 1/2c.; white pepper, 10 to 12 1/2c.; cloves, 7 1/2 to 9c.; cassia, 8 1/2 to 9 1/2c.; nutmegs, 60 to 90c.; and Jamaica ginger, 15 1/2 to 18 1/2c.

COFFEES.

There has been a fair business in coffee during the week, as the roasters evidently want supplies, and several lots of Maracaibo and Rio have changed hands on this account. We quote: Maracaibo, 23c.; Rio, 18 1/2 to 20c.; Java, 25 to 27c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

TEA.

The demand for tea has not been very noteworthy, though some enquiry for Congous has been experienced, and good-sized lots of medium have changed hands at 11 to 12c. and fine at 19c. Orders from the country and local storekeepers come in fairly well, and a good jobbing trade appears to be doing on the whole. The tone is distinctly firm and values maintained all round.

ONLY ONE CREAMERY

In the vicinity of Toronto is now using Imported Salt. We are to supply that one as soon as their present stock runs out. They all find that

Windsor Dairy Salt

Is superior to the imported article. Grocers should remember that fact, and order WINDSOR SALT for the spring trade. Put up in 20-lb. bags, 15 per barrel, \$2.25; 50-lb. sacks, 45c. each; 200-lb. sacks, \$1.70; 280-lb. barrels, paper lined, \$2.00.

[Any Wholesale Grocer can supply you.]

Toronto Salt Works
128 Adelaide E.,
TORONTO.

City Agents for Windsor Salt Works.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING (J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg; E. Bowstead, Hamilton; AGENTS: W. M. P. McLaughlin, St. John, N.B.; H. H. Bennett, 49 Wellington St. E., Toronto.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
**FRUIT
PRODUCE**
and COMMISSION MERCHANTS
**32 WEST MARKET STREET
TORONTO.**
Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

F. W. FEARMAN
Pork Packer HAMILTON



FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

MONTREAL MARKETS.—Continued.

We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There is no improvement in the dried fruit market, business continuing quiet. The tone on Valencia stock, however, is somewhat easier in consequence of lower offerings from New York. Round lots of very common off-stalk have changed hands at 3c.; fair off-stalk at 3 to 3¼c., and fine, 3¼ to 4c. There is no selected in first hands, and none offering this week. Round lots of layers have also been placed with jobbers during the week at 4 to 4¾c., according to quality. The only Sultanas here are controlled by one jobbing house who hold them firmly, and no concession is likely on them. In California stock, some round lots of 3-crown loose muscatels have left first hands at 4½c., but this is the inside price. Four-crown fruit are more firmly held. For a jobbing range we quote: Off-stalk Valencias, 3¼ to 4½c. for ordinary, according to grade; selected, 4¾ to 5½c.; layers, 5 to 6c.; Sultanas, good, 5c.; fine, 5½c., and choice, 7c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7c.; second crop ditto, ½c. less. It will be noticed that the above quotations give a rather wider range than our last, which is accountable to the greater variation in the quality of recent receipts.

Advices on currants are very firm, and though demand is quiet here prices are firmly held. In fact, either Filiatras or Provincials could hardly be had as cheaply as a fortnight ago. In a jobbing way we quote: Filiatras and Provincials, 3¼c. in barrels, and 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

The prune market is steady and fairly active both for French and Turkish stock, while some Californias which have been offered recently have been very favorably commented on as to their quality. We quote: Bordeaux, 4 to 4½c.; Bosnia, 4½ to 5c., and California, 9½c.

There is a good trade doing in figs and prices are steady at 5 to 6c. in bags and 10 to 16c. in boxes.

The date market is unchanged at 4 to 5c., as to grade.

In California evaporated fruit jobbers report a fairly good demand. We quote: evaporated apricots, 12½ to 15c. and peaches 9½c.

NUTS.

There is a quiet jobbing trade doing in nuts at unchanged prices. We quote: Tarragona almonds, 12½ to 13c.; filberts, 7½ to 8½c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; Bordeaux ditto, 10c. peanuts, 7 to 9c. for roasted and 6 to 8c. for raw; cocoanuts, \$4 to \$5 per 100.

CANNED GOODS.

The actual spot movement has not furnished appreciable change, but a fair demand is to note. For spring delivery some

Grocers and General Dealers should not be without

Silver Star Soap

Best value in 5 cent cake on the market.
Manufactured by
GUELPH SOAP CO., Guelph, Ont.

WHITE FISH

In kegs. Also
Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.
Orders Solicited.

We Handle

CHOICE CREAMERY BUTTER

1-lb. Prints Tubs

They will suit your trade.

D. GUNN, FLAVELLE & CO.

Commission Merchants
and Pork Packers, TORONTO

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings
75 YONGE ST., TORONTO

Lent Trade - Fish!

Our stock of Fish and Canned Goods
IS NOW COMPLETE.

GREEN COD, of every grade,

HERRINGS, "Labrador" in bbl. and half-bbl.,

HERRINGS, "Cape Breton," bbl. and half-bbl.,

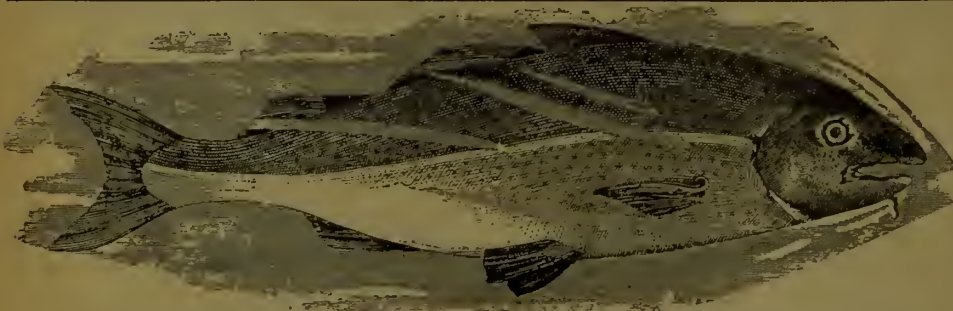
TROUT, Salmon, Etc., Etc.

- ALSO -

Lobsters, Mackerel, Sardines, Salmon, of best known brands. QUALITY GUARANTEED.

Write for prices before you order elsewhere. It will pay you.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.



There is money in . .

MUNN'S BONELESS CODFISH

AND

MUNN'S SKINLESS CODFISH

During Lenten season.

Send in your orders for new fresh stock just arriving.

STEWART MUNN & CO.

R. S. McINDOE
Agent, Toronto

MONTREAL

jobbers have been placing orders for lobsters. Peas are scarce and firm. We quote: Lobsters, \$1.50 to \$1.75 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.30 to \$1.40 per doz.; tomatoes, 90 to 92½c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz., marrow-fat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

FISH.

There has been an active market since our last, but only in a small jobbing way, as a rule. Prices continue the same, for the steady arrival of liberal supplies has prevented that advance which usually follows the inception of Lent. New fresh haddock have sold at 3½c., and frozen at 2¾ to 3c. per lb. Fresh herrings are unchanged at \$1 per 100 in casks and barrels. Smelts are selling at 2½ to 4½c. per lb.; halibut at 7 to 8c.; mackerel at 9 to 10c.; tommy cods at 90c. to \$1 per bbl. No. 1 Labrador herrings are jobbing out at \$4.50 to \$4.75, No. 1 Nova Scotia at \$4 to \$4.50, No. 1 green cod at \$5, No. 2 do. at \$3, No. 2 Labrador salmon at \$12 to \$13; B.C. salmon at \$11 to \$11.50; No. 2 mackerel at \$12.50 per bbl, lake trout at \$4 per keg; Red sea trout at \$9 per bbl. Finnan haddies are very plentiful, and move slow at 6c. per lb.; bloaters at 90c. to \$1 per box, and smoked herrings at 10c. per box.

GREEN FRUIT.

APPLES—The market continues firm, and choice stock is rather higher. We quote: \$3 to \$5 per bbl., as to quality.

DRIED APPLES—The stock of these continues light, and values are inclined to be firmer. Round lots have changed hands at 5½c., but jobbers hold firmly for 5¾c.

EVAPORATED APPLES—The market is nearly, if not actually, bare of these. The last lot that we heard of leaving first hands was on the basis of 6¾c., but jobbers' prices are firm at 7½ to 7¾c., as to quality.

ORANGES—There is no change in oranges. We quote: Valencias, \$4 to \$5; Floridas, \$3.25 to \$4.50, and Californias, \$3.25 to \$4.

LEMONS—Lemons continue quiet and steady at \$2.50 to \$3.10.

GRAPES—There are very few of these left here, and they are held firm at \$6 to \$7 per bbl.

COUNTRY PRODUCE.

EGGS—Demand for eggs is good and the market rules firm at 20 to 22c. for Montreal limed stock.

HONEY—Dull and unchanged at 4½ to 5½c. for old extracted; 7 to 9c. for new, and 10 to 13c. for comb stock.

MAPLE PRODUCTS—Some small receipts of last season's made over syrup are offering at 65 to 70c., and sugar at 6 to 6½c. per lb.

BEANS—This market is firm at \$1.40 to \$1.45 for choice hand-picked, and \$1.15 to \$1.25 for fair to medium.

HOPS—Dull and lower at 4 to 7c., as to quality.

POTATOES—Good demand and steady at 65c. in a jobbing way.

ONIONS—No change in prices, which rule firm at \$1.75 to \$2 under a fair enquiry.

PROVISIONS.

There is no important change in the provision market. The demand continues limited and business is of a jobbing character. We quote: Canadian short cut, heavy, \$14 to \$15; hams, city cured, per lb., 9 to 10½c.; lard, Canadian, in pails, 9 to 10c.; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

FLOUR AND MEAL.

There is a better demand for flour on local account, and a fair business is transacted at steady prices. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The demand for feed continues good and the market is active and firm. We quote: Bran, \$18; shorts, \$19; mouillie, \$23 to \$24.

The market for oatmeal continues quiet, but values are very firm and tending up in sympathy with oats. We quote: Standard, bbls., \$3.80 to \$3.90; granulated, bbls., \$3.90 to \$4; rolled oats, bbls., \$4 to \$4.05.

BUTTER.

The butter market is steady for late fresh made stock of any description. Offerings of winter made creamery are light, and 21c. is readily obtainable for some lots; indeed, more was made in one or two instances, while sellers of western roll stock asked more money, their idea being 14 to 15c. Professor Robertson was in town on Monday, and was only able to obtain one lot of winter made creamery besides what came

from the Government stations. This butter goes forward this week, via the American seaboard. The Professor placed 4 or 5 lots locally at 21½c. The quality of these latter was all right, but the packages were not of a uniform size.

CHEESE.

The cheese market has improved since our last report, the low prices at last inducing demand, and a good business has been done, while prices are better than a week ago by ¼c. A noteworthy fact that the demand has developed is the scarcity of summer goods. The cable is steady and we quote 9¼ to 9¾c. for summer goods and fall makes 9¾ to 10c. A dealer west of Toronto, who should be well informed, says that the stock in the country west of that point is 35,000 boxes, while that in Montreal is placed at less than 50,000 boxes. The shipments to date since the close of navigation are 220,181 boxes, the figures last week being 9,159 boxes.

ASHES.

The ashes market is quiet and unchanged. We quote: First pots, \$4.05 to \$4.10; seconds, \$3.70 to \$3.75, and pearls, \$6.40 per 100 lbs.

MONTREAL TRADE NOTES.

Mr. Rose, of Rose & Laflamme, is at present making a tour of the Ottawa valley.

Advices from the Pacific coast on California raisins are rather easier in tone, and there have been offers of fruit costing less laid down.

Laporte, Martin & Co. note a fairly satisfactory Lenten demand for fish. Their stock of fish and fish delicacies is an exceedingly full one.

Jobbers here are commencing to feel around regarding spring supplies of canned salmon and lobsters, and some good orders have been booked, but the terms are p.t.

Advices from Barbadoes this week state that there will be a shortage of from 45 to 50 per cent. in the new crop of molasses this year, as the season is a very backward one.

A. P. Tippet, of A. P. Tippet & Co., who has just returned from England, says that

the Lazenbys are offering the trade this season a very handsome bottle of pickles with patent lever stopper.

Geo. Childs & Co. received, recently, a large consignment of new season's "Silver Pan" marmalade. The demand for this article is good at present, several orders from the west being noted.

J. J. Vipond & Co. have just disposed of their second car of "Ostrich" brand prunes, and advise that their customers say that the "Ostrich" is the best mark of Bosnia prunes on the market this season.

Advices from Denia to Gillespie & Co., of St. Sacramento street, state that there are

practically no more raisins to come forward now, and that people here will have to depend on England, and what is already on this continent.

The Lake of the Woods Milling Co. had a large shipment of 3,000 bags Manitoba flour on the ss. Venetian, which went to pieces just out of Boston harbor. The order was promptly repeated as soon as the wreck of the ship was known to the buyers.

The following are receiving consignments "Ostrich" prunes, ex ss. Alsatia this week: Birks, Corner & Co., J. R. Clogg & Co., Bowes & McWilliams, Jos. Brown. Rose & Laflamme are Canadian agents for this brand.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., March 7, 1895.

REPORTS from the grocery trade for the past month are favorable. One firm reports over 20 per cent. more business than February last year. There is, however, taking business in general, a rather dull feeling; and a number of failures are reported in the city, though not among grocery houses. The outlook for lumber and vessel business is not as bright as many had hoped, and these are things which are very widely felt here. There is much firmer feeling in pepper. In tea and coffee there

Linen Lasts Longer When Washed With

Richards' Pure Soap

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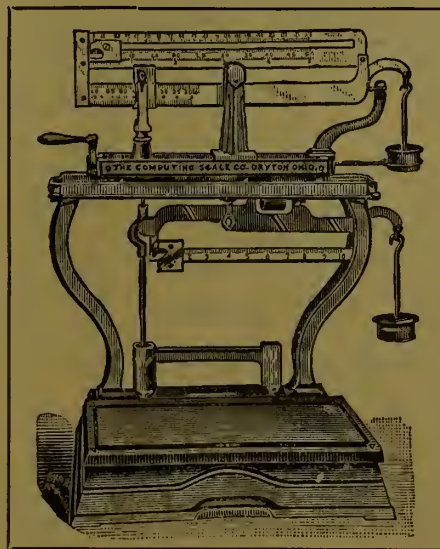
Words Fail



When a merchant tries to tell of the benefits of the Computing Scale that saves in a few months more than the scale costs.

A scale that weighs in money! Makes it possible for the merchant to get full prices for his goods and shows the customer that he is not being robbed. What more need be said?

For further particulars call on
or write to



BELLEVILLE, ONT., Feb. 28, 1895.

MESSRS. MILLS & Co.

Chicago, Ill. :

Gentlemen,—Having used your Computing Scale for the past year, I find that it has more than paid for itself. Will you kindly send your price-list of small Tea Scales. I shall be pleased to recommend them to any person if you care to refer them to me.

Yours respectfully,

LOUIS BENMORE.

Mills & Company

GENERAL AGENTS FOR

700-701 Garden City Block,
Corner Randolph and Fifth Ave.

..... CHICAGO, ILL.

The Computing Scale Co.

ST. JOHN MARKETS—Continued.

is no change in prices. This month should show a much larger movement in business than any since the new year.

SALT—Demand continues fair, with light stocks, and full prices are asked. The fact that there is a cargo expected prevents an advance. Fine in cartoons is largely taking the place of the imported. The brand under which the locally packed is sold is "Crescent." It is neatly and strongly put up. There are no changes in prices. We quote: Coarse, 58 to 60c.; fine, factory filled, \$1; Canadian bbls., 5 lb. bags, \$3 to \$3.25; 10 lb. bags, \$2.85 to \$3; wood boxes, 20 lbs. each, 20c.; 10 lbs. each, 12c.; cartoons, \$2 per doz.

CANNED GOODS—Demand is better than at any time since the first of the year. In vegetables prices are rather higher. Retailers' stocks appear low. In fruit there is a feeling that for A1 goods there is no need to go to California. There is no doubt some of the Canadian packers have a reputation in this city of which they may well be proud. In finnan haddies, clams, and sardines the market is active. In salmon, though prices are firm, higher figures are not looked for. Beef is firm at the advance. We quote: Corn, \$1; peas, 95c.; tomatoes, \$1.05; new gallon apples, \$2.40; corned beef, 2 lb. tins, \$2.75 to \$2.85; 1-lb. tins, \$1.65 to \$1.70; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.55 to \$1.60; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz. in case, \$5.50; chowder, 2 doz. in case, \$3.50; scallops, 4 doz. in case, \$5.50.

DRIED FRUIT—Demand in all lines, except it be Nova Scotia dried apples, is light. In Nova Scotia dried there is quite a little movement at a fair price for export, which has continued for some weeks. Some California figs, almonds and walnuts have been offered in this market. The nuts showed good quality, but were too high in price. The figs are low priced, and good quality of the kind, and a small trade might be done. Demand for currants and raisins continues light. In evaporated apples stocks are fairly large, and in some cases were bought at low prices, so that at the present time these goods can be bought out of store here as low, and sometimes even lower, than they can be brought here. This does not show a satisfactory market. We quote: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; layers, 5 to 5½c.; London layers, \$2.25; loose muscatels, California, 6 to 6½c.; currants, bbls., 3¼ to 4c.; half cases, 4¼ to 4½c.; evaporated apples, 7½ to 7¾c.; dried, 5¼ to 5½c.; dates, 4¼ to 4½c.; prunes, 5 to 5½c.; figs, 11 to 18c.

GREEN FRUIT—The mild weather during the past week has aided in making this line more active. Florida oranges, on account of the high price, are about out of the market. Messinas and blood oranges are quoted. Valencias are firmer. Bananas are coming forward in better shape, but in very limited quantity. The last West India steamer had a few Bermuda onions, which sold at \$2.50 per crate, and a few tomatoes, which were sound, sold for \$1 per box. There will likely be large quantities on the next steamer. Apples are slow. We quote: Florida oranges, \$5 to \$5.50; Messina, \$3 to \$3.25; blood, half-box, \$2.75; Valencias, \$4.50 to \$4.75; lemons, \$3.50 to \$4.25; Malaga grapes, \$6.50 to \$7; pineapples, 20 to 22c. each; apples, \$1.50 to \$2.50.

DAIRY PRODUCE—Eggs slow, rather better prices, and stocks are light. Demand

continues limited. Buyers are particular regarding quality, being still afraid of old eggs. In butter there is nothing new. Business is dull, large rolls being particularly inactive. Prices, however, are no lower. The same might be said of cheese. The demand is reported light. The cheese made in this province last year is in almost every case giving splendid satisfaction, and it is believed here no better cheese is made in Canada. We quote: Eggs, 18 to 20c.; butter, dairy, 16 to 18c.; creamery, 19 to 20c.; cheese, 10 to 10½c.

MOLASSES—The demand from the jobbing trade is lighter owing to the nearness of the new crop, some new Demerara being already here, as noted last week. Since then new Porto Rico and St. Kitts are reported in Halifax. It is not expected, however, that there will be any Barbadoes, which is the principal molasses sold here, before April. We quote: Barbadoes, 32 to 33c.; Porto Rico, 31 to 32c.; Antigua, 29 to 30c.; syrup, 33 to 35c.

SUGAR—The past week has been rather quiet. Stocks here are fairly large. In yellows, feeling is easy. In granulated, there is nothing new, except that a second grade has been offered at ¼c. under the price of standard. Prices from the jobbers to the retailers have been cut close. We quote: Granulated, standard, 3¾ to 3⅞c.; second grade, 3¾ to 3⅞c.; German, 3½ to 3⅝c.; yellows, 2¾ to 3⅞c.; powdered, 5 to 5¼c.; Paris lump, 5 to 5¼c.

FISH—The past has been a rather active week. In dry, stocks are light, except lake, and prices firm. Arrivals are such that there is no change. In lake, some appear to have large stocks, and the outlook is not too bright, as the West India market, where the bulk of these goods are marketed, is dull. In frozen, there are no herring and little demand. In codfish and pollock there is a fair movement. The stock of the latter is not large. Pickled are in good demand, but prices are unchanged. There are a few nice mackerel in barrels to be had. Smoked herring are rather firmer. We quote: Cod, dry, \$4 to \$4.25; medium, \$4 to \$4.10; small, \$3.35 to \$3.50; pollock, \$1.75; shad, half-bbls., \$5 to \$5.50; bay herring, \$1.50 to \$1.60; Shelburne, No. 1, bbls., \$4 to \$4.25; half-bbls., \$2.40 to \$2.50; Canso, \$5 to \$5.25; smoked, 7 to 8c.; mackerel, bbl., \$15 to \$15.50; frozen codfish, 2 to 2¼c.; pollock, 1¾ to 2c., herring, 70 to 75c.

PROVISIONS—Demand, except for smoked meat, is light, and even smoked meats are not very active. Lard shows no change, but is easy. Cottolene is now sold here in 1 lb. tins, and is having a good sale. We quote: Clear pork, \$17.50 to \$18; mess, \$15 to \$15.50; prime, \$12.50 to \$13; plate beef, \$12.75 to \$13.25; prime lard, 9 to 10c.; compound, 8 to 9c.; cottolene, 9¼ to 9¾c.; 1 lb. tins, 10¼c.; hams, 10 to 12c.; rolls, 9½ to 10c.

FLOUR, FEED AND MEAL.

Flour market continues firm, with light demand. There is no change here, but west there is higher tendency. Oats are higher. Oatmeal continues to be sold in this market below its value. Beans are firm. Feed is scarce and high, but at this season there is a small demand. It is now reported that millers are mixing wheat with their oatmeal, and there is even an echo of short weight. Hay is dull and low, being quoted below last week. We quote: Manitoba, \$4.30 to \$4.40; best Ontario, \$3.50 to \$3.60; medium, \$3.25 to

\$3.50; oatmeal, \$4.00 to \$4.10; cornmeal, \$2.75 to \$2.80; middlings, on track, \$22 to \$23; bran, \$21 to \$22; oats, local, 39 to 40c.; Ontario, 44 to 45c., on track; beans, \$1.55 to \$1.65; split peas, \$3.85 to \$4; round, \$3.75 to \$3.90; hay, on track, \$9 to \$9.50; seed timothy, American, \$3.10 to \$3.25; alsike clover, 13½ to 15c.; red clover, 11½ to 12c.

ST. JOHN TRADE NOTES.

The Bay of Fundy Steamship Co. are now making three trips per week.

St. John is to add another to her long list of fine grocery stores. This new addition

**Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.**

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . . **THE BELL CIGAR CO.**
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

FISH FOR LENT

GROCERS, there is nothing
nicer in FISH than . . .

Golden Finnan Haddies

It pays you to sell them.

Your Wholesale Grocer can supply you.

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N. B.

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**

Packers of all kinds of

(LIMITED.)

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
 & Pickling Co.**
 CHATHAM, ONT.

Why We Smile



It's so easy to answer.

Just look around and see Boulters "Lion Brand" Canned Goods in nearly every retailer's store in the Dominion. They must be right or they would not be there. And they tell us life is too short to handle inferior and slow selling brands. Thus the consumer is assured he receives the best value for his money, as every can is guaranteed or money refunded.

Factories { TORONTO
 PICTON
 DEMORESTVILLE

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
 PORT DOVER, ONT.

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco,
 made in all size plugs. Cheapest
 and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

JAMS AND JELLIES

Raspberry,
 Strawberry,
 Peach,
 Plum,
 Gooseberry,
 Apricot,
 Red Currant,
 Black Currant.

Red Currant,
 Pineapple,
 Peach,
 Raspberry,
 Strawberry,
 Plum,
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
 ST. CATHARINES, ONT.

Extravagant Economy



There's such a thing as paying too little for an article. Paying so little that it can't be good. Saving on the price at the cost of the quality. That is extravagant economy.

But don't go to the other extreme. Sometimes prices are too high. The safe way is to go by our list. There is nothing in our stock not thoroughly good. Nothing that has one cent on the price that does not belong there.

Delhi Canning Co.

DELHI, ONT.

Manufacturers of
 "The Best of Everything" in Canned Goods.

is to be erected at Queen and Wentworth streets, and will be occupied by James Macaulay.

Four cars of cranberries, shipped from Auburn station to Guysboro', netted \$5,500.

A test shipment of bloaters has been made from Grand Manan to Hayti.

Northrup & Co. are said to be offering special low prices on canned blueberries.

We note a decline in the price of Fry's cocoa to the old figure, a reduction which in ¼s. amounts to 25c.

Day & Martin, English manufacturers of shoe blacking, are now represented here by E. T. Sturdee.

Commencing March 6, the steamer Alpha will resume her regular trips between St. John and Yarmouth.

The Yarmouth Steamship Co. will, during the summer, make five trips a week to Boston instead of four, as last season.

Customs receipts for February show a decrease of \$9,751, compared with last year, figures being, \$78,643 in 1894, and \$68,808 in 1895.

A growing business in Digby is that of the Letteney Mfg. Co., whose "Comet" stove polish continues to grow in favor through Canada.

A new fruit crate is to be put on the market in Nova Scotia. Being square, it is expected to keep apples in much better condition during transit than the old barrel.

John Seely had a consignment of Bermuda onions and tomatoes by the last West India steamer, and expects by the next boat a much larger quantity, particularly of onions.

"The Lenten season will no doubt increase the consumption of fish," write Northrup & Co., packers' agents. "What is more delicious than 'Golden' finnan haddies?"

The Windsor Plaster Co. are to put a new potato bug exterminator upon the market. This will take the place of mixing the poison and plaster by hand. It is mixed by machinery.

C. & E. Macmichael are the first to introduce the "White Moss" brand of shredded cocoanut in 20 lb. glass cabinets. They report a most satisfactory sale. Fred. R. Titus is the St. John agent for these goods.

Northrup & Co., speaking to THE CANADIAN GROCER, said that their spring orders for "Golden" brand canned haddies were much larger than usual. They also find a good demand for those products of our canneries, such as sardines and clams.

FISH BALL SOCIAL.

A pancake and fish ball social, under the auspices of the W. C. T. U. was held in London, on Friday night, at which fish balls made from Beardsley's

shredded codfish were served. The social is in connection with baking schools, which are being organized throughout different sections of Canada, in which demonstrations of the utility of Beardsley's shredded codfish take a prominent part.

PERSONAL MENTION.

Mr. Stevens, traveler for the Berlin Brush Co., had a successful trip to see the large wholesale houses in Montreal and Quebec.

After being confined to his home for three months with an attack of la grippe, Mr. Wm. Colville, traveler for the Toronto Soap Co., was last week able to resume his regular visits to his customers.

R. Barker, representing the Richards' Pure Soap, is on a business trip to the coast. He was one of the passengers on the train that was scooped up by a snow slide on the C. P. R. at Bear Creek, but fortunately escaped injury.

Mr. Wilcox, of Wilcox & Ramsay, general merchants, Virden, Man., was in Toronto last week. "Business," said Mr. Wilcox, "is quiet, but prospects are improving. We did not do much credit last year, but the trouble is a good many merchants are still carrying accounts of 1893."

S. J. Young, of Dungannon, is much pleased with his first year's experience in the grocery trade, and by close application has succeeded in working up a very successful trade. "He attributes his success in his black tea trade to the satisfaction Dalu Kola Congou has given his customers," said a representative of W. H. Gillard & Co., Hamilton.

George G. Gladman is opening a general store in Parry Sound about April 1. He has erected a fine new building just across from the Parry Sound Lumber Co.'s offices on Seguin street. R. J. Lee, for many years manager of the latter company's store, becomes manager of the new store. They spent about two weeks in Toronto to place orders in groceries, dry goods, millinery and hardware. They will also have a dressmaking department.

THE FOURTH IN MONTREAL.

The fourth of March and the fourth of February are important days with the wholesale jobbing trade, for if the paper falling due on that day be well provided for, it is a reliable indication that business conditions are on a sound basis. The result of interviews with leading bankers and merchants in Montreal goes to show that the situation is a fairly encouraging one. The Bank of Montreal officials state that payments are quite as good as expected, and that they do not expect any serious failures. The Merchants' Bank say that payments are satisfactory, and that their customers are having less difficulty with their collec-

tions than they anticipated. Quebec, in their opinion, was the province best situated financially. The Molsons Bank remarked that the day had been a heavy one, but they had not heard of any trouble. It was a big day with the Bank of Commerce also, and they expressed surprise that there had been so few renewals. They considered the outlook hopeful, for everyone had been warned in time and a policy of caution was generally maintained. In a word, payments with them had been quite as good as last year. The Ville Marie Bank had to report that paper had been very well looked after. At the Jacques Cartier Bank matters were equally satisfactory. Some three hundred notes fell due, and only fifty required renewals. At some of the leading wholesale houses much the same story was told.

WINTER CREAMERY SCARCE.

Owing to the action of the Dominion Dairy Commissioner guaranteeing 20c. a pound for all winter creamery butter, the supply of winter creamery in the Toronto market is light, and consequently prices are firmer. Early summer butter and fall dairies are neglected, and therefore the stocks of these lines are fast accumulating. The whole trade seems to be now confined to winter creamery and large rolls.

CANADA'S BANKING SYSTEM.

Matthew Marshall, The New York Sun's expert in finance, says in an article on banking in Canada:

The Banking Act of the Dominion, passed in 1890, under which all the Canada banks are now doing business, permits no bank to be formed with a capital of less than \$500,000, of which \$250,000 must be paid in, and the capital of no bank can be reduced to less than \$250,000. In order, therefore, to accommodate localities which could not support banks with so large capitals as \$250,000, the banks in the principal cities of the Dominion, such as Toronto, Montreal and Quebec, with capitals of \$1,000,000 and more, have established in various places a number of little branches which do their work quite as well as independent institutions would, and are, besides, supported and protected by the strong parent banks, of which they are the agents. In this way it has come about that Canada, with a population of 5,000,000, has but 39 banks, or less than one to every 125,000 inhabitants, while the United States with a population of 65,000,000, has over 8,000 banks, or one to about every 8,000 inhabitants. Of the Canada banks, however, 16 have in the aggregate 337 branches, and of the remainder 22 have 123 branches, making the total number of banking offices in the Dominion 499, or one to every 10,000 inhabitants. While, too, the total capital and surplus of our 8,000 banks is \$1,700,000,000, or an average of a little over \$200,000 each, the 39 Canada banks have an aggregate capital and surplus of nearly \$90,000,000 or an average of over \$2,250,000 each.

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

Manufactured by

Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

— ALSO —

VALENCIA SHELLED ALMONDS

It will pay you to get our prices before
you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Moyune Y. Hyson

New Season.

Good Style and Liquor.

10c. and 12c.

WARREN BROS. & BOOMER

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.

Wonderful 12 oz. pressed cake,
100 in box.

Our Own Electric 8 oz. cake,
100 in box.

Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

WE WANT

in every town in Canada,
a Grocer to push

Jersey Cream Baking Powder

Owing to fine quality of Jersey Cream,
we cannot give a large profit, but will of-
fer great inducements in other ways. The
wide-awake Grocer sells Jersey Cream, as
it draws trade, while some of these cheap
and trashy Powders drive it away.

Write us for particulars.

LUMSDEN BROS.

HAMILTON, ONT.

Lytle's Tomato Catsup



Best goods in the market.
Send for a trial order.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

OUR Special Blend Coffee

Send for Samples and
Quotations.

PERKINS, INCE & Co.

TORONTO.

McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

We are offering some excellent
Values in

SYRUPS

New Orleans Molasses,
Dried Fruits, etc.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

Maconochie Brothers

131 Leadenhall Street, London, England

The Largest Preservers of Fish in the World, have much pleasure in calling attention to their celebrated

Fresh Herrings, Kippered Herrings,
Bloaters, Scotch Findon Haddocks,
Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

REPORT OF THE CANADIAN FISHERY COMMISSIONERS

(MR. W. G. GUNN, WALKERTON, ONT., AND M. G. MCLEOD, NEWHAVEN)

Through a letter of introduction procured for us by the High Commissioner in London, we were courteously shown thro' Messrs. MACONOCHIE BROTHERS' CANNERY, IN SCOTLAND, where some 400 hands are employed. This establishment uses up an immense quantity of Herrings, all of the very best quality. The greatest care is exercised in the selection of these fish; they are put up in 1-lb. tins; Herrings put up this way are very delicious, many people preferring them to canned salmon. The girls who clean these Herrings and put them up do their work very rapidly. The Herrings canned at this establishment are sold in Great Britain, exported to the East Indies, Australia, and the Cape. After we had gone over the establishment in question, we were treated to the contents of a can of Herrings, and can truly testify that we never before tasted anything in the Herring line so delicious and fine flavored.

MACONOCHIE'S

Jams, Marmalade, Tart Fruits, Pates,
Camp Pies, Potted Meats, Bloater Paste,
Jelly Squares, Pickles, Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

PURE GOLD MANUFACTURING CO.

31 & 33 FRONT ST. EAST, TORONTO



One Pound Finest Coffee

Put up in quart milk pail.
\$3 00 per Dozen.



5 lbs. Crushed Coffee

Put up in gallon milk pail.
20 cts. per lb. Ground at same price.



One Pound Baking Powder

Put up in quart milk pail.
\$2.25 per Dozen.

THE WATTERS SENTENCE.

THERE is altogether too much maudlin sympathy in this day and generation. It particularly exhibits itself when the arm of justice is bared to administer punishment to evil doers who have hitherto been shining lights in society.

Its voice is seldom heard when the culprit is low down in the social scale or is the victim of adverse circumstances.

Last week Thomas J. Watters, Acting Commissioner of Customs, was, it will be remembered, sentenced to one year's imprisonment for appropriating public money.

This so ruffles the soul of a Montrealer that he forthwith jumps into print over what he terms the "severe sentence."

Here are a few extracts from his epistle that appeared in The Montreal Star:

No right-thinking man can for one instant believe that Mr. Watters had any desire or intention to defraud the Government of one single cent. * * * Everyone knows that the few paltry hundred dollars could have been replaced by Mr. Watters at a minute's notice had his attention been drawn to the fact, but * * * he was ignominiously arrested only to satisfy the malice of his enemies. The affair is without precedent for brutality. * * * Mr. Watters is himself the soul of honor.

The sentence of one year no doubt surprised a good many. Not that it was severe, but people were surprised that the influence of friends had not prevailed to obtain a nominal sentence, as has been the case too often of late with men of Mr. Watters'

stamp. It is the "right-thinking" men who must concede that the Government did right. The Government has no more right to compound a felony than has a private individual.

As far as Mr. Watters' desire and ability to replace "the few paltry hundred dollars" is concerned, every criminal whose misdeeds are too apparent to make escape possible is willing to do the same. But while restitution may and should temper justice, yet it cannot satisfy it. Even the poor soul who surreptitiously takes a loaf of bread to satisfy hunger is seldom allowed to go free. How then should a man like Mr. Watters be allowed to go unpunished?

In the one instance the stealing was done to appease hunger; in the other it was done to keep going a man who was living above his means.

The position Mr. Watters is in to-day is of his own making. He was the recipient of a good salary, but it was not good enough to keep him in the sphere of life in which he was moving; and the reason he is in a prison cell to-day is because he appropriated public money to keep him where he had no right to be under the circumstances. Mr. Watters' friends should remember this.

If Mr. Watters should be allowed to go free so should every clerk or bookkeeper who "borrows" from his employer's till sums of money to meet liabilities bred of fast living or gambling.

COMMERCIAL TRAVELERS.

A general meeting of the Commercial Travelers' Association of Canada was held on Saturday night at its quarters on Yonge street, Toronto. Mr. C. C. Van Norman, ex-president of the association, and for fourteen years a member of its board, was presented with an oil portrait of himself by Mr. J. L. Forster. This will hang with other portraits of ex-presidents at the association's rooms. Mr. Van Norman was also presented with a very beautiful cabinet of table silverware of 168 pieces. Several prominent members delivered short addresses, and Mr. Van Norman made a reply. Membership and funds have both increased, and the affairs of the association are in a very satisfactory condition.

THE EGG FAMINE.

The egg famine continues. Mr. Alex. Gunn, of D. Gunn, Flavell & Co., Toronto, remarked to THE CANADIAN GROCER that never since his house commenced business had the market been so bare of eggs. Owing to the failure of American producing points, United States dealers are buying freely, and the supply is not nearly equal to the demand. Even limed eggs are practically cleared out, and any kind of an egg brings a good price.



Best for wash day

SURPRISE SOAP

Good for all uses.

The universal sale and use of **Surprise Soap** from one end of Canada to the other is the best guarantee of its quality and worth. For years it has been the most widely advertised, and has had the largest sale of any soap in this country.

You can't make a mistake in pushing **Surprise Soap**.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

CRESCENT BRAND



TRADE MARK.

BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

SODA CRYSTALS

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

LONDON GROCERS' ASSOCIATION.

LONDON Retail Grocers' Association held their regular meeting on March 5, W. H. Ferguson in the chair.

The president, W. H. Ferguson, reported on behalf of the Committee re Pedlars' Licenses, that although the committee had not succeeded in getting the City Council to make the fee as high as is charged in some other cities, the fee had been raised to some extent, and the city police are to have full charge of enforcing the by-law, each pedlar being required to have a badge or number. The fee to be for two-horse wagon \$40, one-horse wagon \$30, with the exception of fish and coal oil pedlars, who must pay \$10; pushcart or barrow, \$25; basket, \$10.

It was moved and seconded that the thanks of the association be tendered the committee, and especially the president, for the interest taken in the welfare of the trade, by giving their time and using their influence with the City Council to place the license fee at a figure somewhat nearer in proportion to the taxes paid by resident and permanent business people. The motion carried.

The question of inspection fees for weights and measures was laid over until next meeting.

R. A. Jones stated that as there were a number of departmental and cash stores cropping up in all large cities, London not excepted, the association should consider the advisability of doing away with the credit system and, if possible, agree to sell for cash. He thought it was quite possible for the grocer to adopt a strictly cash business. He would say, give three months notice that on and after that date they

would sell for cash. This would give all their customers time to arrange their finances so as to pay cash. It was a well known fact that as business was being run at present many customers are patronizing the cash stores when they have the cash, and when they have not, they go where they can get credit, in many cases leaving old standing accounts unpaid. Goods can be, he contended, sold on less profit for cash, and it is a benefit to the consumer as well as the merchant. He would like to hear the question discussed at the next meeting.

Some of the members thought that if the present system of reporting delinquents was given a little better attention it would work well, and all poor-pay people would be forced to pay cash.

Notice of motion was given that the question of cash business be taken up for discussion at the next meeting.

The president requested R. A. Jones to take the chair. He said that he regretted very much to have to inform the members of this association that he was forced to tender his resignation. He had been over 25 years in business in this city, and had been connected with this association since it was first formed. His fellow grocers had always treated him very kindly. He hoped they would elect a younger and more enthusiastic member for their president, one who would be able to get the members out to the meetings, and get them interested in the trade questions of the day. He also hoped that the association would continue to grow, and that the picnics would be each one better than the last. It pained him to have to sever his connections with the grocers of the city of London, but he would promise them one thing, and that was, he would endeavor to meet them at least once

a year at their picnic if it was at all possible for him to get there.

Mr. Jones said he was very sorry indeed that the president was giving up the grocery business and about to leave the city. It was always pleasant to listen to the advice given by him, and he, for one, felt that it would be difficult to fill the office as well as it has been filled by Mr. Ferguson. He had always been amiable, and while the attendance was not at all times as good as it should have been, it was no fault of the president. He hoped it would not be necessary for Mr. Ferguson to resign just yet. Mr. Ferguson replied that he fully expected to be out of business and away from the city before next meeting.

Several members then spoke in feeling terms, expressing their regret that Mr. Ferguson was leaving, and it was finally decided that the meeting adjourn until Wednesday, March 13, at 3 o'clock p.m., and that the secretary notify all members to attend.

E. SUTTON, Secretary.

TRADE WITH SPAIN.

It is altogether likely that the proposed trade conference between England and Spain, in which Canada has a direct interest, will not take place for some time, if at all. The application of the minimum tariff of Spain and its dependencies to Canada was until lately merely temporary. But a careful perusal of the last despatch on the subject shows that the intention of Spain is to continue to Canada the advantage of the minimum tariff without any further treaty arrangements. If any change is to be made, six months' notice will be given, so that is as satisfactory an arrangement as might reasonably have been expected to result from a conference.

**Beware
of
Imitations**

**GOLD MEDAL
BAKING POWDER**

In 5 and 10 cent packages.

G. F. Marter & Son

Phoenix
Mills

TORONTO

Gold Medal Baking Powder has become the most popular package Baking Powder in the market. Its quality is unsurpassed.

DEPARTMENTAL STORES.

SAY, Mr. Editor, I've been kicking lately about departmental stores and their baneful effect upon us retail grocers, and I took it upon myself to offer a suggestion tending to mitigate the evil, namely, to start a large co-operative grocery store on the corner of Queen and Yonge streets, sell groceries at a profit for cash and sacrifice dry goods, etc., or give them away. When I wrote my letter one of the largest and (confidentially) the most injurious store, as far as our business was concerned, was doing an enormous trade on that corner; but what our Retail Grocers' Association, our aldermen, or our legislators cannot do, Providence (that is, our Providence) has done for us: The great store is gone, and another disturbing element in our civic politics is out of the way.

Of course we grocers are satisfied now, and those of us who are truly good church members will sing the "Old Hundred," go across the way and offer thanks for the just dispensation meted out. Oh, Mr. Editor, we are all of us truly a selfish lot. We think only of ourselves, our own aims, desires and ends, and in the destruction of Simpson's grand building we see only the pharasaical side of our nature peeping out. The more humane, charitable feelings taught and exemplified by the "humble Nazarene" nineteen hundred years ago, are dead.

We do not think of the personal loss to the proprietor; the feelings of pain and regret that must be his lot; the thought that the work of a lifetime, the pride of his later years, is crushed and wiped out in a night by fire. We do not think of the losses sustained by the hundreds of families who are dependent upon their daily bread earned in this departmental store. No, "thank goodness, one more out of the way"; that's what we will say when we meet and condole (?).

But while we are the gainers, for a time at least, some of our wholesale friends will sadly miss the trade of the big palace. I was told by a fellow grocer who ought to know that one traveler fairly haunted the place for orders, and his house will do about \$25,000 a year less city trade as a result of the fire. Pretty hard lines, but we smaller fry will sell more goods.

I say, wouldn't it be a good idea for our Association, at its next meeting, to take steps to secure the vacant corner for a large grocery store on the lines proposed by me last week, and so keep this disturbing element out of our way.

By the way, ain't there too many of us in business, anyway? Everybody can be a grocer with \$300 cash, a little assurance, and a gullible wholesale house to give him a line of credit. There are too many of us, and we know it, but we've all got a right to try and make a living, and we're making a living—or a grave.

THE CRANK.

READ THIS



From ROBERT WATSON, of the firm of R. & T. Watson, Toronto, manufacturers of the celebrated Cough Drops:

TORONTO, Nov. 14, '94.

THE F. F. DALLEY CO., HAMILTON:

DEAR SIRS,—For a shine your English Army Blacking is by far the best I have ever used. My family are delighted with it, and say it is simply elegant. I do not understand why it makes such a shine, being of such an oily nature, but this probably is a secret.

Wishing you every success in its sale,

Yours truly,

ROBERT WATSON.



British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

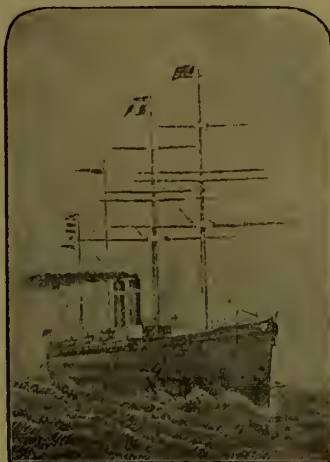
AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.



ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Halifax, and Portland Mail Service

After Nov. 18th the Mail Service will be continued for the Winter 1894-5, from Portland to Halifax as under:

STEAMSHIPS.	From Portland.	From Halifax.
NUMIDIAN	Mar. 14	Mar. 16
MONGOLIAN	" 28	" 30
LAURENTIAN	Apr. 11	Apr. 13
NUMIDIAN	" 25	" 27

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

RATES OF PASSAGE:—Cabin, \$45 and upwards, according to Steamer, location of and number of persons in Stateroom. Second Cabin, \$30; Return, \$55.

Steerage to or from Liverpool, London, Glasgow, Belfast, or Londonderry, \$15.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

Molasses

Barbados

Cuba

Porto Rico

English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable
assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

No. 96 Wall Street

BROOKLYN, N.Y.

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.
J. Winfield, Quebec.
W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.
J. Hunter White, St. John.
L. H. Dobbin, Montreal.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THERE is a demand of assignment in the case of the Hearle Mfg. Co., soap, Montreal and Toronto.

The Tiger Tea Co., Montreal, has obtained an extension.

E Steele, general store, Ormsby, Ont., has assigned to Wm. Cross.

Louis G. D'Aubine, grocer, Windsor, Ont., has assigned to J. Templeton.

Etienne Sylvain, grocer, Quebec, has compromised with his creditors.

Louis Taschereau, general store, Lourdes, Que., is offering to compromise.

Lindow & Grindley, general store, Fort Saskatchewan, N.W.T., have assigned.

F. A. Thompson & Co., general store, Buckingham, Que., are reported embarrassed.

Russell, McDonald & Co., general store, Victoria, B.C., are offering 50 cents on the dollar.

Napoleon Foucreau, grocer, Montreal, is offering to compromise at 25 cents on the dollar.

Conrad S. Ratz, general store, Rostock, Ont., has assigned to B. F. Kastner, Stratford, Ont.

Jos. Laurier, general store, St. Roch de Lachigan, Que., has assigned to Lamarche & Olivier.

The creditors of James H. Merrill, general store, Smith's Mills, Que., have been called together.

J. Urgel Paquin, general store, St. Eustache, Que., is embarrassed. He has assigned to Kent & Turcotte.

Robt. J. Davison, general store, Newmarket, Ont., has assigned to Ed. J. Henderson, Toronto.

F. X. Cayer, general store, St. Nicholas, Que., has assigned. Thos. Lawrence appointed provisional guardian. The creditors will meet on March 11. The assets amount to \$2,000.

A meeting has been called of the creditors of Pigeon, Gendron & Co., wholesale grocers, Montreal. An offer of compromise has been refused, and a demand of assignment made.

PARTNERSHIPS FORMED AND DISSOLVED.

Aubut & Roy, teas, Montreal, have dissolved.

Cote & Frere, general store, St. John's, Que., have dissolved. Treffle Cote continues.

W. A. Ensby, Vancouver, B. C., has admitted W. M. Jameson as a partner in the soap business.

The Williams Cheese Box Machine Co. of Belleville, Ltd., Belleville, Ont., has obtained a charter.

Geo. Wait & Co., produce merchants, Montreal, have dissolved. A new partnership has been registered, composed of Geo. S. Wait and John McB. Taylor as general

partners, and Jane M. Holloway, widow of Geo. Wait, special partner for \$10,000 to March 1, 1900.

Saunders & Brown, general store, Petitediac, Que., have dissolved. A. E. Saunders continues.

Jos. B. Morin and Ludger Lamelin, have been registered proprietors of Morin & Lamelin, grocers, Montreal.

John Mayberry, grocer, Prescott, Ont., has admitted John Whitley as a partner. Style now John Mayberry & Co.

Abel A. and Ezra H. Heath have been registered proprietors of E. H. Heath & Co., general store, Way's Mills, Que.

Zenon and Napoleon Trudeau, grocers, Ste. Cunegonde, Que., have been registered proprietors of Trudeau & Frere, grocers.

A. P. Cameron & Co. are starting a general store at Morrisburg, Ont. The firm is composed of A. P. Cameron, who moved his business from South Finch, and of W. A. Nash, who heretofore carried on a general store by himself at Morrisburg.

SALES MADE AND PENDING.

Orr & Hiscocks, general store, Wingham, Ont., have sold out to Homuth & Bowles.

The stock of W. E. Vanvelsor, general store, Calton, Ont., has been sold.

Demers & Dorval, general store, St. Mathias, Que., have sold out to A. Adam.

D. Laverock, general store, Port Elgin, Ont., has sold out to Grant & Hooper.

The stock of M. Arahill, grocer, Montreal, has been sold by auction at 67 cents on the dollar.

J. B. Lavalley's general store stock, St. Germain De Grantham, is to be sold by auction.

The stock of L. P. Marchaud, grocer, etc., St. Tite, Que., has been sold at 56c. on the dollar.

The stock, etc., of A. J. O'Boyle, general store, Brechen, Ont., is advertised to be sold by auction.

The stock, etc., of Sweet & Co., general store, Victoria Harbor, Ont., is to be sold by auction.

The general store stock of B. Leclair & Co., St. Michael Napierville, Que., has been sold at 39½c. on the dollar.

O. F. Poitras, wholesale flour, Quebec, has sold his stock. The insolvent estate brought 90½ cents on the dollar from the insolvent and the book debts sold for 45 cents on the dollar.

CHANGES.

Hector Le Ber, grocer, Montreal, is starting business.

T. Hamelin is commencing a tea business in Montreal.

J. Marquis, confectioner, Montreal, is commencing business.

Wm. D. Hoover, general store, Caistorville, Ont., has been succeeded by L. S. Webb.

Georgina Vaillancourt, wife of Octave Fradet, has been registered proprietress of

the fancy goods house of George Reed & Cie.

A. M. Johnson, general store, Parrsboro', N.S., has registered a consent for his wife, Josephine Johnson, to carry on the business in her own name.

DEATHS.

Wm. G. Ford, of Ford Bros., tanners, Kingston, Ont., is dead.

Angus McDonnell, general store, Pughwash, N.S., is dead.

FIRES.

The stock of L. O. Dargencourt, grocer, Montreal, has been slightly damaged by water. Insured.

E. R. Wright, grocer, Halifax, N.S., has been burned out. Insured.

John Golstaub, general store, Plumcoulee, Man., has been burned out. Loss, \$7,000; insurance, \$4,000.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers. Hamilton. Send for Price List.



"Great is Diana."

If you want the best and most satisfactory selling

Native Grape Wines

GET OUR

Fine Old Port,

Five-and-a-half Sherry,

AND

GOLDEN DIANA

PRICES RIGHT.

THE
Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

ALDERMAN DAVIES' SCHEME.

A number of the anti-departmental store agitators of Toronto met in the Horticultural Pavilion last Friday evening with a view to taking action against those large concerns. Most of those present were small retail men, and Ald. Davies, leader of the movement, presided. The speakers of the evening were frequently jeered and interrupted, and not much was accomplished. Finally the following resolution was carried:

"Whereas, during the last few years there have been established in this city stores (commonly called departmental stores) carrying on different branches of retail trade under the same roof and in the name of the same proprietor; and whereas, the operation of such stores is proving prejudicial to the interests of this city, and driving out of business many of our best citizens, and causing an increasing number of empty stores and dwellings throughout the city, and the consequent depreciation of the taxable value of such stores; therefore, be it resolved, that a deputation wait upon the City Council at the next meeting on Monday, and upon the Provincial Legislature on Wednesday next at 4 p.m., and urge upon the said Council and Legislature the necessity of making the necessary amendments to the Assessment Act, so that each department or branch of retail trade carried on in such departmental store may be taxed as a separate store, or otherwise, so that the evil complained of may be remedied."

On Monday night a deputation waited upon the City Council with this resolution, and it was decided to hold a special meeting of the city fathers later on to discuss the question.

On Wednesday a similar delegation waited upon the Ontario Government and placed their views before the Cabinet.

A LABOR SAVER.

One of the most necessary adjuncts to successful butter-making is a simple, easy working and effective churn. Many have been the inventions to lessen the labor of the operator in this department of the dairy. But one of the most effective churns that has come under our notice is the "Cradle" churn, which combines all the good qualities of the barrel and other revolving churns, yet possessing special advantages in itself.

The shape of the churn is such that when rocked back and forth the cream describes a complete figure eight, thus becoming more thoroughly mixed than in any other process. The "Cradle" churn has a loose cover which allows a most complete circulation of air in the cream while churning—a feature greatly recommended by dairymen. The peculiar construction of the churn puts the matter of leakage beyond a possibility, the bottoms and ends being one continuous piece bent to the shape of the body. The "Cradle" churn is guaranteed by the manufacturers to make the best granulated butter in as short a time as, and with much less labor than, any other churn in the market. It was awarded 1st prize at the Toronto Industrial Exhibition, 1894, over all competitors.

By writing Messrs. Chas. Boeckh & Sons, wholesale agents, 80 York street, Toronto, full particulars may be obtained.

**A
Glass
Jar
Free**



WITH

**Adams'
Pepsin
Tutti Frutti**

Ask your jobber for it.
Send for advertising
matter to decorate your
window.

**ADAMS & SONS CO. - 11 and 13 Jarvis Street,
TORONTO.**

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

**J. H. WETHEY,
St. Catharines
Ont.**

BRUSHES...

**R
O
O
M
S**

ALL GOODS BRANDED

"BOECKH"

Send for
Price List.

Are strictly as represented and will
give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

**JOHNSTON'S
FLUID BEEF**

Everybody
Appreciates
It. . .

**The People
want it.**

**The Great
Strength-
giver.**

Every Storekeeper should have it to sell.



Something New . .

KEEN'S

MUSTARDYNE

In handsome and useful Vases.

Prepared from Keen's D. S. F. Mustard.

Suitable for Restaurants, Clubs, Hotels and Private Families.

Samples and Prices on application.

FRANK MAGOR & CO., 18 St. John St., MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, Mar. 7, 1895
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case.....	16 25
4 lb. cans, 1 doz. in case.....	13 26
2½ lb. cans, 1 and 2 doz in case.....	8 45
16 oz. cans, 1, 2 and 4 doz. in case.....	3 50
12 oz. cans, 2 and 4 doz. in case.....	2 60
9 oz. cans, 2 and 4 doz. in case.....	1 75
6 oz. cans, 2 and 4	

doz in case.....	1 35
oz. cans, 6 doz in case	0 90
" 2, 4 "	1 35
" 4, 6 "	90
" 4, 6 "	80
Dunn's No. 1, in tins.....	2 00
" 2 " .....	...
Cook's Friend—	
Size 1, in 2 and 4 doz boxes....	\$2 40
" 10, in 4 doz boxes.....	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz in case	3 00
12 oz tins, 3 doz in case.....	2 40
" 6 oz tins, 4 "	1 10
" 1 lb tins, 1 doz in case.....	14 00

Ocean Wave—

No 10—doz cases.....	\$0 75
1-lb. 3 doz cases.....	1 20
No 1 (14 oz) 2 doz cases.....	1 80
1-lb. 2 doz in case.....	2 00
3-lb. 1 doz in case.....	6 75
5-lb. 1/2 " " " " " " " " " " " "	9 00
5-lb. 1/2 " " " " " " " " " " " "	9 60

G. F. MARTER & SON.

Barton's Baking Powder—p. doz:	
1 lb. sealer jars, 2 doz in case.....	2 25
1 lb. jelly jars, 2 doz in case.....	2 25
1/4 lb. " " " " " " " " " " " "	1 25

G. F. MARTER & SON.

2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case.....	2 00
1 lb. " 3 " "	1 20
1 lb. " 4 " "	0 75
Gold Medal	per lb
1 lb. paper package, 10 lb in box. C 12	
1 lb. " " " " " " " " " "	0 12
1 lb. " " " " " " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—	
1 lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BISCUITS.
TORONTO BISCUIT & CONFECTIONERY
COMPANY.

	C.		O
Abernethy....	8	Jumbles	11
Arrowroot.....	10½	Lemon	9
Butter.....	6	Lunch.....	5
" 1lb pkgs	20	Molasses Snaps	5½
Cottage.....	8	Moss Waters.....	1½
Coconut.....	11	Napoleon.....	12
Garibaldi.....	8½	Nelson Tarts.....	11½
Gingerbread....	10	Oyster Crackers	
Ginger Nuts....	9	" Square....	6
Graham Wafer	9	" Pearl	6½
" 2lb. pkgs	20	Peach Cake.....	12
Jam Jams.....	11½	Pearl Waters.....	13

People's Mixed	10	Soda, 3 lb pks	18
Pilot Family...	5	Sultana.....	9
Queen's.....	12	Tea.....	10
Reception.....	14	Variety.....	12
School Cake...	11	Village.....	7
Soda.....	5	Wine.....	8

BLACKING.

DAY & MARTIN'S BLACKING

	Liquid.	per doz
Pints, A (6 boz. per bbl).....		\$3 30
$\frac{3}{4}$ " B 9 " "		2 25
$\frac{1}{2}$ " C 15 " "		1 25
Russett Cream (12 doz. per case) ..		2 10

Paste.			
(Boxes of 3 doz. each). per gross			
No. 2 size	4	gross to a case)	\$2 40
No. 3 size	6	" "	3 65
No. 4 size	3	" "	5 50
No. 5 size	4	" "	6 80
No. 7 size	4	" "	9 00

Waterproof Dubbin.		
In tins, large (6 doz. in a case) ...	12	50
P. G. FRENCH BLACKING.	per gross	
1/2 No. 4.....		54 00
1/2 No. 6.....		4 50
1/2 No. 8.....		7 25
1/2 No. 10.....		25
P. G. FRENCH DRESSING	per doz	
No. 7, 1 or 2 doz. in box ...		42 00
No. 4, " "		1 25

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

COOK'S FRIEND
BAKING POWDER.

**The Best Grocers Make
a point of Keeping it al-
ways in Stock.**

**CHAS. SOUTHWELL
& CO.'S . . .**

High-Class **Jams
Jellies and
Marmalades**

Repeat Orders

Mean **Increased Sales**

We are booking orders daily
for **Southwell's**.

ARE YOU HANDLING THEM?



NELSON'S GELATINE

For Parties, Soirees, Etc.

The best in the market.

Cadbury's Chocolates

— In all Flavors

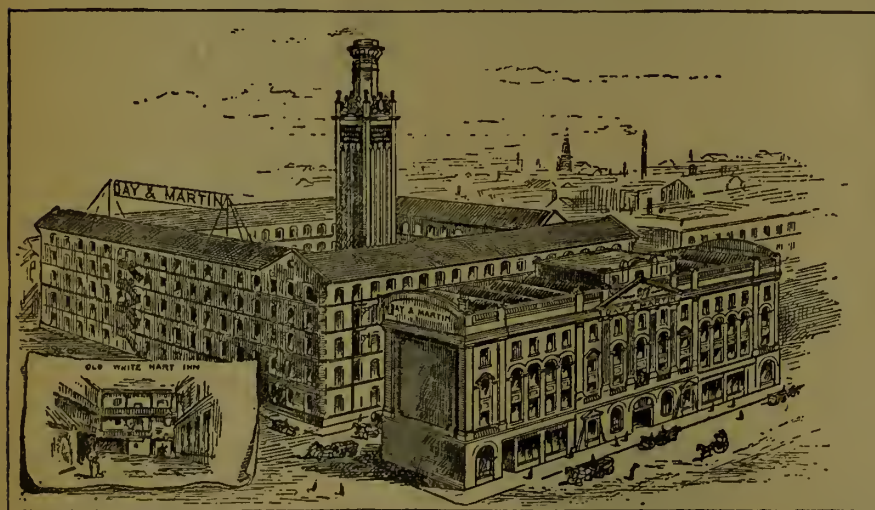
Cadbury's goods are pure.

Quotations for Southwell's, Nelson's or Cadbury's from

FRANK MAGOR & CO.,

16 St. John Street, MONTREAL

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



**150
Years'
Record**

97

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade.....	per doz.	\$1 50
Clear Jelly Marmalade.....		1 90
Strawberry W. F. Jam.....		2 20
Raspberry.....		2 10
Apricot.....		1 90
Black Currant.....		1 90
Other Jams.....	1 55 to 1 80	
Red Currant Jelly.....		3 00
All the above in 1 lb clear glass pots		

LICORICE.

YOUNG & SMYLYE'S LIST.		
5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (35 or 50 sticks), per box	1 25	1 25
" Ringed " 6 lb boxes, per lb	0 40	
" Acme " Pellets, 5 lb cans, per can	2 00	
" Acme " Pellets, Fancy boxes (30s) per box	1 50	
" Acme " Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Waters, 5 lb cans per can	2 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans	1 50	
Purity " Licorice, 200 sticks	1 45	
" " " " " " " "	1 00	0 72
Imitation Calabria, 5 lb bxs		
p lb	0 20	

MINCE MEAT.

Condensed, per gross, net	\$12 00
---------------------------	---------

MUSTARD.

KEEN'S.		
Square tins—	per lb	
D.S.F., 1 lb. tins.....	\$0 40	
" " " " " " " "	0 42	
" " " " " " " "	0 45	
Round tins—		
F.D., 1 lb. tins.....	0 25	
" " " " " " " "	0 27	
" " " " " " " "	0 75	
" " " " " " " "	0 25	
" " " " " " " "	0 80	
COLMAN'S		
Square tins—	per lb	
D.S.F., 1 lb. tins.....	\$0 40	
" " " " " " " "	0 42	
" " " " " " " "	0 45	
Round tins—		
F.D., 1 lb. tins.....	0 25	
" " " " " " " "	0 27	
" " " " " " " "	0 75	
" " " " " " " "	0 25	

RICE, ETC. Per lb

Rice, Aracan.....	3 33
" Patna.....	4 42
" Japan.....	5
" Imperial Secta.....	5 54
" extra Burmah.....	3 4
" Java extra.....	5 63
" Genuine Carolina.....	9 10
Grand Duke.....	6 63
Sago.....	4 54
Taploca.....	4 54
Goathead (finest imported).....	5 54

SPICES.

GROUND		
Pepper, black, pure.....	\$0 12	\$0 14
Pepper, white, pure.....	20	28
" " " " " " " "	10	15
Ginger, Jamaica, pure.....	25	27
" " " " " " " "	15	18
Jassia, fine to pure.....	20	25
Cloves, " " " " " "	18	45
Allspice, choice to pure.....	12	15
Cayenne, " " " " " "	30	35
Nutmegs, " " " " " "	75	1 20
Mace, " " " " " "	1 00	1 25
Mixed Spice, choice to pure.....	30	35
Cream of Tartar, fine to pure.....	15	20

STARCH.

ST. LAWRENCE STARCH CO.'S		
Culinary Starches—		
St. Lawrence corn starch.....	7 1	
Durham corn starch.....	5 2	
Laundry Starches—		
No. 1, White, 4 lb. Cartons.....	5 3	
" " " " " " " "	4 2	
" " " " " " " "	4 2	
Canada Laundry.....	4 2	
Ivory Gloss, six 6 lb. boxes, sliding covers.....	7	
Ivory Gloss, fancy picture, 1 lb packs.....	7	
Patent Starch, fancy picture, 1 lb cartons.....	7	

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartons.....	5 1
Canada Laundry.....	4 2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chrome package.....	7 1
Silver Gloss large crystals.....	6 1
Benson's Satin, 1-lb. cartons.....	7 1
No. 1 White.....	4 2

Culinary Starch—

W. T. Benson & Co.'s Prepared Corn.....	7 1
Canada Pure Corn.....	6 2

Rice Starch—

Edwardsburg No. 1 White 1-lb. cartons.....	4 2
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	4 2

KINGSFORD'S OSWEGO STARCH.



40-lb bxs., 1-lb pkgs., new wrappers.....	8 4
GLOSS { 6-lb. bxs., sliding covers (12 bxs. each crate).....	9
PURE { 36-lb. bxs., 12 3-lb. bxs.....	7 4
OSWEGO { 40-lb. bxs., 1-lb CORN STARCH { pkgs.....	8
For puddings, custards, etc.	
ONTARIO { 36-lb. to 45-lb. bxs., STARCH { 6 bundles.....	5 1
SILVER GLOSS.....	8
BARRELS { Pure.....	7

SUGAR. c. per lb

Granulated.....	3 3
German.....	3 40
Paris Lump, bbls and 100 lb. bxs	4 2
Extra Ground, bbls Iceing.....	5 4
Powdered, bbls.....	4 2
Extra bright refined.....	3 20
Bright Yellow.....	3 3
Medium.....	2 3
Dark yellow.....	3
Raw Demarara.....	2 2

SYRUPS AND MOLASSES.

SYRUPS. Per gallon		
bbls. & bbls.		
Dark.....	25	30
Medium.....	30	35
Bright.....	35	40
Very Bright.....	50	60
Redpath's Honey.....	40	
" " " " " " " "	1 25	
" " " " " " " "	1 50	
MOLASSES. Per gal.		
Trinidad, in puncheons.....	0 32	0 35
" " " " " " " "	0 36	0 37
" " " " " " " "	0 40	0 40
" " " " " " " "	0 25	0 30
New Orleans, in bbls.....	0 38	0 40
Porto Rico, hdds.....	0 42	0 44
" " " " " " " "	0 44	0 46

SOAP.



SURPRISE SOAP.

1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Per Box.		
Richards' Pure Soap, 100 bars.....	\$5 00	
Telephone, 100 bars.....	4 00	
White Star, 20 bars, 3 lbs.....	3 30	
Gold Dust, 20 bars, 3 lbs.....	2 70	
Jubilee, 12 bars, 5 lbs.....	2 40	
Family, 25 bars, 2 1/2 lbs.....	2 25	
Russian Electric, 60 bars.....	2 00	
1892 Electric, 60 bars.....	1 20	

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box	
2 1/2-lb and 3 lb bar, 50 lb.....	\$3 30	
1 1/2 lb and 1 lb bar, 60 lb.....	3 60	
12 oz cakes, 100 cakes in box.....	4 13	
10 oz cakes, 100 cakes in box.....	5 75	
All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.		

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz., p box	4 00
Royal City, 3 lb. bar, per lb.....	0 05
Peerless, 2 1/2 lb. bar, ".....	0 42
Genuine Electric, 7 1/2 bars, per bx	2 50

TEAS.

Congou—		
BLACK.		
Half Chests Kaisow, Mon- ing, Paking.....	12 60	
Caddies, Paking, Kaisow.....	18 50	
INDIAN.		
Darjeelings.....	35 55	
Assam Pekoes.....	20 40	
Pekoe Souchong.....	18 25	

CEYLON.		
Broken Pekoes.....	35 42	
Pekoes.....	20 40	
Pekoe Souchong.....	17 35	
CHINA GREENS.		

Gunpowder—		
Cases, extra firsts.....	42 50	
Half Chests, ordinary firsts	22 38	
Young Hyson—		
Cases, sifted, extra firsts.....	42 50	
Cases, small leaf, firsts.....	35 40	
Half Chests, ordinary firsts	22 38	
do seconds.....	17 19	
do thirds.....	15 17	
do common.....	13 14	

PING SUEYS		
Young Hyson—		
Half Chests—		
firsts.....	28 32	
do seconds.....	16 19	
Half Boxes, firsts.....	28 32	
do seconds.....	16 19	

JAPAN.		
Half Chests—		
Finest May pickings.....	38 40	
Choice.....	32 36	
Finest.....	28 30	
Fine.....	25 27	
Good medium.....	22 24	
Medium.....	19 20	
Good common.....	16 18	
Common.....	13 15	
Nagasaki, 1/2 chests Pekoe.....	16 22	
do do Oolong.....	14 15	
do do Gunpowder.....	15 19	
do do Sittings.....	7 11	

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold	
Bar, 8's.....	59c
Ingots, rough and ready, 8's.....	57
Lurel, 3's.....	49
Brier, 7's.....	44
Index, 7's.....	55
Honeyuckle, 8's.....	50
Napoleon, 8's.....	50
Victoria, 12's.....	47
Brunette, 12's.....	44
Prince of Wales, in caddies.....	48
" " " " " " " "	48
Bright Smoking Plug Myrtle, T & B, 3's.....	60
Lily, 7's.....	47
Diamond Solace, 12's.....	50
Myrtle Cut Smoking, 1 lb tins.....	70
1 lb pg, 6 lb boxes.....	70
oz pg, 5 lb boxes.....	70

MCALPIN TOBACCO CO.

White Burley Chewing—		
Duty paid	per lb	
Beaver, 12 oz., smooth, 3x12, 5c		
and 10c cuts, 12 lb butts.....	61c.	
Do, 8 oz., R & R, 2x12, 5 and 10c		
cuts, 12 lb butts.....	61	
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts.....	51	
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb butts.....	58	
Prince George, 8s 21 lb caddies.....	47	
Tecumseh, 9 to 1 lb (fancy chew) g's	65	
Extra Black Chewing—		
Gold Shield, 15 oz., 7 to 1 lb, 20 lb butts.....	47	
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.....	45	
Plug Smoking—		
Woodcock, 18 lb oaddeis, 7s.....	50	
3rds.....	50	

Sunny South, 5s and 7s, 18 lb oaddeis.....	45
Solid Comfort, 6s, 18 lb butts.....	44
Special, 7 to 1 lb, 18 lb caddies.....	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes.....	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails.....	80
Apricot, dark sweet, 5 lb pails.....	55
Terms, 30 days, less 2 per cent.	

OIGARS—S. DAVIS & SONS Montreal.

SIZES		
Madre E' Hijo, Lord Lansdown.....	\$50 00	
" " " " " " " "	60 00	
" " " " " " " "	50 00	
" " " " " " " "	85 00	
" " " " " " " "	85 00	
" " " " " " " "	80 00	
" " " " " " " "	55 00	
El Padre, Reina Victoria.....	55 00	
" " " " " " " "	50 00	
" " " " " " " "	50 00	
" " " " " " " "	55 00	
" " " " " " " "	50 00	
" " " " " " " "	80 00	
" " " " " " " "	35 00	
Cable, Conchas.....	30 00	
Queens.....	29 00	
Cigarettes, all Tobacco—		
Cable.....	7 00	
El Padre.....	1 00	
Mauricio.....	15 00	

DOMINION OUT TOBACCO WORKS MONTREAL.

OIGARETTES. Per M.		
Athlete.....	\$7 50	
Puritan.....	6 25	
Sultana.....	5 75	
Derby.....	4 25	
B. C. No. 1.....	4 00	
Sweet Sixteen.....	3 75	
The Holder.....	3 85	
Hyde Park.....	10 50	
OUT TOBACCOES. per lb		
Puritan, tenths, 5 lb. boxes.....	70	
Old Chum, ninths, 5 lb box.....	75	
Old Virgin, 1-10 lbpg, 10 lb bxs	62	
Gold Block, ninths, 5 lb boxes.	73	

OIGARETTE TOBACCO.		
B. C. N. 1, 1-10, 5 lb boxes.....	8	
Puritan, 1-10, 5 lb boxes.....	83	
Athlete, per lb.....	1 15	

PLUG TOBACCO'S.		
Old Chum, plug 4s. Solace 15 lbs.	68	
" " " " " " " "	15	68
" " " " " " " "	8s. R. & R. 12 1/2	68
" " " " " " " "	7s. R. & R. 14 1/2	68
" " " " " " " "	7s. Solace 14 1/2	58
" " " " " " " "	8s. R. & R. 15	58
" " " " " " " "	8s. Solace 15	58
O. V. - plug 8s. Twist 15	58	
O. V. - " 3s Solace 17 1/2	58	
O. V. - " 7s. " 17	55 1/2	
Derby, - " 12s. " 17 1/2	51	
Derby, - " 7s. " 17	51	
Athlete, - " 5s. Twist 9	74	

WOODENWARE. per doz

Pails, 2 hoop, clear.....No. 1.....	\$1 50
" " " " " " " "	1 70
Pails, 2 hoops, clear.....No. 2.....	1 40
" " " " " " " "	1 60
" " " " " " " "	1 60
Tubs, No. 0.....	8 50
" " " " " " " "	7 00
" " " " " " " "	5 00
" " " " " " " "	5 00
On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.	
Washboards, Globe.....	\$1 90
" " " " " " " "	2 00
" " " " " " " "	1 40
" " " " " " " "	2 25
" " " " " " " "	1 70
" " " " " " " "	1 50
" " " " " " " "	1 5

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE;

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Crosse &

Blackwell

CELEBRATED FOR

Jams,

Pickles,

Sauces,

Potted Meats,

Table Delicacies.



—SOLD BY—

All Grocers in Canada



TENDERS.

INDIAN SUPPLIES.

SEALED TENDERS, addressed to the undersigned and endorsed "Tender for Indian Supplies," will be received at this office up to noon of TUESDAY, 9th April, 1895, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1896, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Assistant Indian Commissioner at Regina, or to the Indian Office, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

HAYTER REED,
Deputy Superintendent-General
of Indian Affairs.

Department of Indian Affairs,
Ottawa, February, 1895.

(11)

WESTERN

Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - -	\$2,000,000.00
Assets, over - -	2,375,000.00
Annual Income -	2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

Fruit Jars.



Wine Measure Pints, \$7.00 per gross

“ “ Quarts, 8.00 “ “

“ “ ½ gals., 10.50 “ “

Done up in 1-Dozen Cases.

We do not guarantee these prices
after March 1st. So order now.

GOWANS, KENT & CO., Toronto and Winnipeg

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

Auditor for
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Always
Trustworthy.

ESTABLISHED 1725.

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D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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27 Wellington St. East.
THOS. C. IRVING, Superintendent.

Oakey's
‘WELLINGTON’
KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,
MONTREAL. sp

HYDE PARK. ATHLETE. PURITAN. DERBY, SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MARCH 15, 1895.

No. 11

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon
the yacht;
The highest grade Mustard known;



AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST

THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: **HUNTLEY & PALMERS, READING;** and 162 Fenchurch St., **LONDON, ENGLAND**

Or to their representative, **MR. EDWARD VALPY, 28 Reade St., NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

TO THE _____
Wholesale Grocery and Jobbing Trade

INDURATED FIBREWARE

New and improved facilities having lately been put in, and our premises in this department greatly enlarged, we are now able to offer a superior article at a still further reduced price.

We have gone over our list for Indurated Fibreware and have made reductions in price in every case, averaging 5% all round.

Freight paid on lots of \$25 and over.

Price lists with discounts, terms, etc., upon application.

The E. B. EDDY CO., Hull, Canada

BRANCHES

Montreal Branch: 318 St. James St.
Toronto Branch: 29 Front St. West.

AGENCIES

F. H. Andrews & Son,	Quebec, Que.
Alfred Powis, - -	Hamilton, Ont.
J. A. Hendry, - - -	Kingston, Ont.
Schofield Bros., - -	St. John, N. B.
John Peters & Co., -	Halifax, N. S.
Tees & Persse, - -	Winnipeg, Man.
James Mitchell, - -	Victoria, B. C.
Permanent Agents }	St. John's, Nfld.
not yet appointed. }	Sydney, Australia
	Melbourne, "

Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

E. Lazenby & Son

Established more than 150 years ago. Under the direct patronage of

The Prince of
Wales.



The Governor
General of
Canada.

And all the best families in Great Britain and the Colonies. For standards of excellence Lazenby's goods are unsurpassed. No grocer should be without them. The variety they manufacture and put up is very large, including :

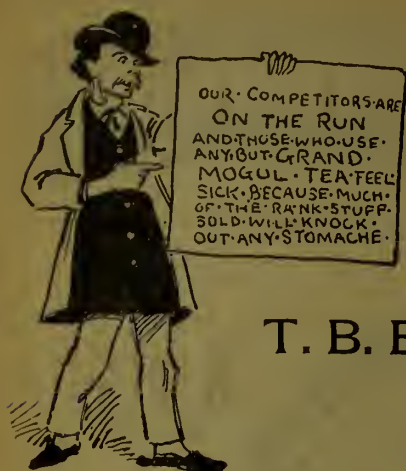
Pickles, Sauces
Soups, Jellies
Potted Meats and Fish
Vinegars
Dried Herbs
Salad Oils
Burnt Onions
Anchovies
Fruit Syrups

Preserved Ginger
Lime and Lemon Juice
Extract of Beef
Indian Chutneys
Curry Powder
Dried Turtle
Olives
Parmesan Chase
Mushroom Powder

Celery Salt
Tamarinds
Parisian Essence
Patum Peperium
Norwegian Lax
Barataria Prawns
Vanilla Pods
Pistachio Kernels
etc., etc.

For Sale by Leading Houses Everywhere.

A. P. TIPPET & CO., Agents for Dominion of Canada.
Montreal, Toronto, St. John.



Grand Mogul Tea

Is recognized by the trade as the best seller among package teas.

One of the largest dealers in the west writes us: "I have tested Grand Mogul Tea, and find it better than represented to me by your agent."

T. B. ESCOTT & CO.

Sole Agents

. . . LONDON

WM. TUFTS & SON

Agents, VANCOUVER, B.C.

HOOD & BRO.

Agents, WINNIPEG, MAN.



Our Goods...

YOUNG & SMYLLIE'S
PURE Spanish



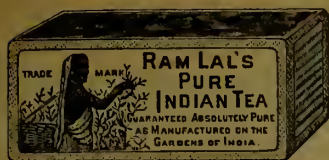
ACME
LICORICE
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class.
Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.



THE CONSUMER HAS



CAUGHT ON Couldn't Help It

The best Package Tea on the market.

ROSE & LAFLAMME - - 39 Lemoine St. - - MONTREAL

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



Kipperd HERRINGS

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
Sole Agents for Canada, MONTREAL.

Marshall & Co.,
Spring Garden Works, ABERDEEN, SCOTLAND.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOWS

SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in _____

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

- -

Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
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WORKS

CANADIAN SPECIALTY CO., Toronto. |

LONDON, W. C. |

ROSE & LAFLAMME, Montreal.

A Delicious Blend

Others will offer you a coffee guaranteed just as good as our Pure High Grade

EXCELSIOR BLEND COFFEE

BUT

The result of a purchase will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO., LONDON, ENGLAND

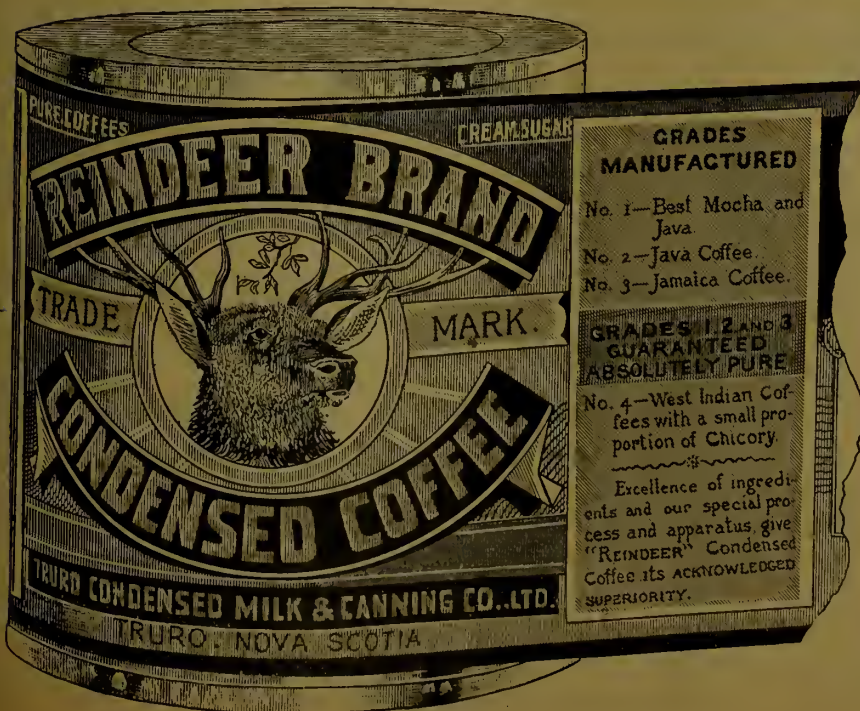
Batty's
Nabob
Pickles
Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For Sale by leading Wholesale Grocers.

Always Ready!



GRADES MANUFACTURED

- No. 1—Best Mocha and Java.
- No. 2—Java Coffee.
- No. 3—Jamaica Coffee.

GRADES 1, 2 AND 3 GUARANTEED ABSOLUTELY PURE

- No. 4—West Indian Coffees with a small proportion of Chicory.

Excellence of ingredients and our special process and apparatus give "REINDEER" Condensed Coffee its acknowledged superiority.

No trouble
to make
a cup of
GOOD COFFEE



A Seasonable Suggestion

Seville Orange Marmalade

DELICIOUS

APPETISING

The season is at hand when your customers will require Marmalade, and we offer this very superior article, manufactured only from the choicest selected Bitter Oranges, Lemons, and Redpath's Extra Standard Granulated Sugar. Put up six 7 lb. pails to the crate.

WE HAVE COMPARED with Imported Goods, and while this brand is fully equal, and in some cases superior, it has the advantage of being lower in price, thereby providing for a handsomer margin for the retailer.

THINK OF THIS: Our travelers have samples of the article. Ask for price or write to us direct.

W. H. Gillard & Co.

WHOLESALE ONLY

Hamilton

In all lines of merchandise there is generally one brand that stands pre-eminent above all others. In the line of "Biscuits" our

SODAS

are Standard the Dominion over.

Wm. Paterson & Son
Brantford.

**We Ask You
To Compare
With Any Other
Goods.**

Similarly the Standard is set by us for

PICKLES

which require no further mention; their merits have been thoroughly tested by the general trade.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MARCH 15, 1895

(\$2.00 per Year) No. 11

DROPS FROM THE EDITOR'S PEN.

While it does not pay a merchant to go into politics, it pays him to be politic.

* * *

The sons of men who have made much gold are often found taking the gold cure.

* * *

A paradox: When snow arrives business comes, but when snow goes business comes.

* * *

Seldom profitable are politics, but many Canadian merchants are just now neglecting business to engage in them.

* * *

Toronto fire bugs seem to prefer to ply their avocation on Sunday. This does not speak well for their moral condition.

* * *

With prices still depreciating and strikes materializing, the lot of the business men in the United States is anything but a happy one.

* * *

If the United States Congress cannot keep an obligation it can break one, which shows that it has force of character enough to do something.

* * *

Ald. Lamb, of Toronto, has evidently come to the conclusion, in his efforts to close the saloons earlier, that it is not lambs that are arrayed against him.

* * *

It has been intimated that the World's Fair medals will be something superior. They should be if length of time in preparing them counts for anything.

* * *

The man who signs a chattel mortgage to get out of a hole often finds that he has got into a hole with the top covered by the very instrument he had relied upon to help him out.

* * *

A movement is again on foot in Winnipeg to improve Red River navigation. It is

proposed that Winnipeg shall contribute \$100,000 and the Provincial Government another like sum. It is to be hoped the project will bear fruit.

* * *

A member of the Nova Scotia Legislature said the other day that groceries were furnished the public institutions "at very reasonable rates." He would be a rare specimen indeed of the genus grocer who could in these days get unreasonable rates.

* * *

The relaxation by the United States of its embargo on Canadian cattle, so as to allow them to pass in transit from Island Pond to Portland will also open the way to more amicable relations between the two countries. Like begets like.

* * *

The United States had a long war between the North and South for its national life, now a war which also promises to be long-waged, is on between monometalists, bi-metalists and free silver men for the establishment of the country's currency basis.

* * *

Jamaica has keenly felt the depression in sugar, and now the cultivation of oranges and other fruits is urged by the Government of the island. The sugar grower of Jamaica is evidently in much the same position as the wheat grower in Canada—he has to devalue his products.

* * *

An insolvent retail grocer in Leicester, England, told his creditors that "he did not at present see any prospect of paying a dividend, but if he could get on in life he hoped to do so." Poor consolation for the creditors, particularly as the insolvent has already lost a £10,000 fortune.

* * *

The Japanese are engaged in the task of trying to capture Russia, not with powder

and shot, but with tea. The initial bombardment is being carried on with one hundred and fifteen cases. It remains to be seen whether Japan will drive China's teas out of Russia as she has driven China's forces out of Korea.

* * *

If electricity is the substance of things that cannot be seen it can be felt. Hence Controller of Customs Wallace decrees that it is subject to a duty of 20 per cent. when generated in a foreign country. As to whether consumers will feel this or not politicians are left to decide, but there is no question about the result to the Customs officer who may attempt to seize the current for under-valuation.

* * *

Still another project is on foot in Toronto to build a big hotel. It is proposed to erect it at north-east corner of Wellington and York streets. It will have a frontage of 140 feet on the latter and 180 on the former street, will be seven storeys high, and the estimated cost is \$500,000. The fact that Mr. S. F. McKinnon is its project or promises well for the consummation of the idea. The "Queen City" can boast of its magnificent churches and public institutions, but she is a back number in respect to quality of hotels. It is to be hoped Mr. McKinnon's project will be carried out.

* * *

Although the House of Representatives passed a bill taking off the discriminating duty of 1-10c per pound against German sugar it cannot become law till December next, if it does then, Congress having adjourned without the Senate having taken any action in the matter. In the meantime, Germany is proposing to increase the bounty on sugar, which of course will tend to lessen the disposition of the next Congress to remove the discriminating duty, although it remains to be seen whether Germany's retaliation on meats and other products of the United States will have a stronger influence the other way.

MUNICIPAL FIRE INSURANCE.

THREE DIFFERENT OPINIONS ON THE QUESTION.

MUCH has been said and written about the scheme to establish a Municipal Fire Insurance bureau in Toronto, and now a draft bill embodying the idea is before the Ontario Legislature. A representative of THE CANADIAN GROCER has waited upon Ald. Lamb, the originator of the measure, and obtained from him an explanation of its provisions.

The bill is called the Municipal Fire Insurance Act, and provides that the Municipal Council of every county, city or town desirous of adopting the provisions of the Act may submit a by-law to the electors qualified to vote on money by-laws. The said bureau shall consist of three members, to be called Fire Insurance Commissioners, two to be appointed by the Municipal Council, and the third by the Local Board of Trade. One of these shall retire annually. The commissioners shall deposit \$10,000 each, and shall receive salaries of between \$3,000 and \$5,000. All buildings within the municipality shall be insured in the bureau to the extent of two-thirds of their assessed value, but the commissioners may refuse to take a risk on a particularly hazardous structure. The commissioners shall fix the premiums on the properties, which said premiums shall be collected in the same manner as an ordinary assessment tax.

Ald. Lamb expresses himself as very hopeful of the final passage of the bill. He says that the three recent big fires, with which Toronto has been visited, may delay the scheme somewhat, but that the municipal insurance agitation is here to stay and that the bureau must finally become a matter of fact. He thinks, however, that had the bureau been in vogue in Toronto during the last ten years, the city would not have lost heavily, even taking into consideration the trio of disasters which have marked the present winter. The revenue would have more than covered all the losses. He argues, moreover, that under such a system the fire brigade and service would be perfected and the fires would be reduced to a minimum.

Mr. Stapleton Ca'decott, president of the Toronto Board of Trade, when asked his opinion of the municipal bureau idea remarked that he had not given Ald. Lamb's particular scheme much attention, but that personally he was inclined to think it not sufficiently comprehensive. He did not favor the municipal insurance plan, but he would advocate the establishment of a Government bureau. The secret of the success of insurance companies was the fact that their risks were scattered over a large part of the world. But one municipality should not insure its own property, for one great conflagration might ruin it.

Mr. P. H. Sims, vice-president of the Board of Underwriters, has also expressed

his views on the question to the writer. He holds that the introduction of Ald. Lamb's scheme would attack and destroy the credit of the city. Such a scheme he says, would be unworkable in a congested district like the city of Toronto. One extensive conflagration might ruin the corporation. For safe insurance it was necessary to scatter the risks held over an extended area.

A second point made by Mr. Sims was that under the Ontario Insurance Act provision was made for citizens, if they so desired, to form themselves into a corporation to effect insurance at a minimum of cost. This Act afforded every facility for citizens to insure themselves outside of the insurance companies, and it would be wrong to pass another law, making it compulsory for them to do what they had not seen fit to do already of their own free will. It would be a manifest injustice to compel every property owner to become a shareholder in the risks of the underwriters.

In conclusion, Mr. Sims stated that municipal insurance would be entirely inadequate to satisfy the requirements of loan companies, and parties loaning money on real estate.

TESTING THE CENSUS.

To ascertain the correctness of deductions that have been made from the census, the Statistical Department has, according to the Ottawa correspondent of The Mail and Empire, carefully gone over all the figures regarding mechanical and manufacturing industries, and grouped them so as to make their meaning clearer. The figures thus checked show that there were in 1891 no less than 75,968 manufacturing establishments, an increase of 26,246 over 1881. That the capital invested was \$354,620,750, an increase of \$189,663,327 over 1881; that these establishments employ 370,256 persons, or 115,362 more than were employed in 1881; that the wages' bill has during the last decade increased by \$41,261,948 per year; the value of raw material used has increased by \$76,189,849, and the value of the products has increased by \$166,527,019. The largest increase in business has been in establishments producing \$50,000 a year in goods and over. Their output, which was \$260,795,190 in 1891, was only \$153,767,771 in 1881. This is an increase of 69 per cent. in the very largest class of industries. But the development has been all along the line. Industries with an output of less than \$2,000 have increased their production by 55 per cent. Those whose output ranges from \$2,000 to \$12,000 have increased by 43 per cent., those from \$12,000 to \$25,000 have increased by 29 per cent., and those classified at from \$25,000 to \$50,000 show an increase of 26 per cent.

MONTREAL GROCERS.

THE Montreal Retail Grocers' Association held its regular monthly meeting on Wednesday evening. M. J. Johnson, president, was in the chair. The first business of the evening was the discussion of the proposition of the American Food Exhibition Co. to hold an exhibition in April under the patronage of the association.

Mr. de Kermo, who represented the company, explained that since the introduction of the telephone and order book, the ladies have ceased to visit the groceries. Hence, novelties in that line do not come to their knowledge without great difficulty. The object of the exposition would be to unite exhibits from some fifty manufacturers of prepared foods and novelties in kitchen utensils. There will be a model kitchen, and the food will be cooked and given away to visitors, who can leave orders which will be filled by the grocers in their neighborhood; cooking lessons, concerts, competitions and every form of entertainment, serve to attract visitors. Part of the proceeds from the door receipts are donated to charitable institutions. The association resolved to give its patronage to the enterprise. The exhibition opens in Windsor Hall, on the 15th of April, and will continue for three or four weeks.

Mr. Monier also had a proposition to hold a similar exposition on the Exhibition Grounds in July next, in connection with the grocers' picnic. Consideration of this was deferred until next meeting.

The association then took up the question of early closing. Mr. Raby contended that the association should remain neutral, as some of the members were opposed to early closing.

Mr. S. Demers said that there were 400 grocers in favor of early closing, against, perhaps, one hundred against it.

After some discussion, Mr. Raby's motion to remain neutral was lost on a division of three to eleven. A motion was then adopted, that the secretary be instructed to write to the City Council, that the association endorses the early closing by-law.

Established 1850

We keep a full line in stock of

FISH GLOBES

Hanging and Footed.

CANDY JARS

In all varieties.

CAKE STANDS

All sizes, plain and figured.

CAKE COVERS

9-inch, 10-inch, 11-inch, 12-inch, 14-inch.

We will be pleased to furnish you with prices.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

RAM LAL'S PURE INDIAN TEA

The growth of a whole year of six tea bushes is required to produce one pound of this exquisite Tea, but so carefully is it manufactured, and so rich is its character, that **ONE POUND WEIGHT** if properly brewed according to the directions on each package will make enough liquor to fill

Two Hundred Tea-cups

This glorious Tea is now in use from the Atlantic to the Pacific, and those who drink it are enjoying the finest Tea in the world at half the cost of good China Tea. It is guaranteed absolutely pure, as picked on the gardens in India by

RAM LAL'S INDIAN TEA CO., CALCUTTA

JAMES TURNER & CO.

Wholesale Agents, HAMILTON, ONT.

AGENTS

Bauld, Gibson & Co.,
Halifax, N. S.

C. & E. MacMichael,
St. John, N. B.

Rose & Laflamme,
Montreal.



AGENTS

Parker, Forbes & Co.,
Ottawa.

Joseph Carman,
Winnipeg.

A. D. Hossack,
Vancouver.

For Sale by leading Wholesale Grocers.

A. F. MacLAREN & CO.

- - - -

TORONTO

THE PAPER BAG TRADE.

EDITOR CANADIAN GROCER,—We notice in THE CANADIAN GROCER of the 8th inst., under the heading of "Cutting in Paper Bags," your statement that it is reported that we have joined hands with the Lincoln Paper Co., and are working in unison. Will you kindly correct this by saying that we are in no way associated with the Lincoln Paper Co., nor have we any agreement in regard to prices. By inserting the above you will much oblige, KILGOUR BROS.

LOUISIANA SUGAR CROP.

Referring further to prospects for next yield of domestic sugar, The Sugar Planters' Journal, of New Orleans, says: No doubt the fall plant cane, which was cut down by the hard freeze, will soon come up again, but the fate of the stubble will scarcely be known for six weeks or two months yet. The ground froze to the depth of two to four inches, and of course all top eyes of the stubble have been killed. If the acidity should descend much it will cause a poor stand. If we should have a wet spring (probable because the winter was dry) the stubble may partially rot in the ground; hence the chances are that, unlike the past two years, this will be a poor stubble season. . . . The cane acreage this year will certainly be much less than last year,

not only in consequence of probable defective seed and stubble, but because many ground up seed which they would have kept under a more favorable outlook, and because many small growers have almost entirely abandoned cane for rice, which, at present seems to have a better promise. Many will only cultivate stubble crops, and, unless prospects are brighter another year, such will drop cane altogether.

IN DIFFICULTIES.

W. T. Wickham & Co., Brantford, Ont., are in financial trouble. On Tuesday a representative of the house called a meeting of their Toronto creditors at Davidson & Hay's warerooms, and offered them 40c. on the dollar. This was finally agreed to, and the firm will continue in business if the Montreal creditors consent to a like offer.

W. T. Wickham & Co. started business in 1890, and up till the present time enjoyed good credit. The liabilities are over \$40,000, and assets \$20,000 to \$22,000. Among the Toronto creditors are: Davidson & Hay, Perkins, Ince & Co., Sloan & Crowther, and Pugsley & Dingman.

TOBACCO GROWING IN B.C.

Information has been received by the Department of the Interior regarding a very successful experiment in growing to-

bacco in British Columbia, which may lead to important results. Last year 800 pounds of leaf were taken from half an acre of ground, and a San Francisco expert, to whom a sample was submitted, pronounced it first-class. This has had the effect of greatly increasing the interest in tobacco-growing in the Yale district. The local manufacturers are all agreed in the opinion that the soil of the province is especially well adapted for raising tobacco for cigar manufacture. According to present reports, as soon as the British Columbia farmers get to understand the curing of the leaf they will have at their command a new and important source of revenue.

INCREASE IN EXPORTS.

A Buffalo despatch says: An increase of nearly \$9,000 is shown in the receipts from duties at the Buffalo Customs House for last February over the corresponding month last year. The gross receipts derived from this source are \$32,109.76, while in 1894 they amounted to only \$24,940.68. The enormous increase of importations due to the new tariff law is responsible for the marked difference in the receipts. During January, '95, the receipts were \$20,000 in excess of January, '94. The increase in importations must have been enormous. This is noticeable particularly with Canadian barley, cattle, horses and farm products. Nearly double the quantity of these articles is now being imported.

Tubs

AND . . .

Pails

We are selling agents for the
Celebrated "Globe" Brand

Manufactured in Michigan, and are enabled to

GUARANTEE PRICES TO BE AS LOW AS ANY

Place your Orders for this Brand.
You will have the . . .

BEST GOODS AND SAVE MONEY BESIDES

H. A. NELSON & SONS - Toronto

"Swan's Down" Cod

(SHREDDED)

No Boiling
No Soaking
No Odour

In Cartons to retail at 10 cts.

We are also offering a "Snap" in

Gallon Apples "FIRSTS"

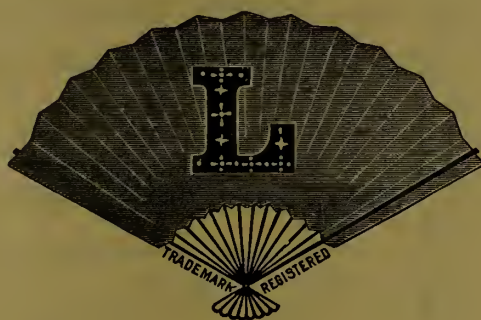
Davidson & Hay

WHOLESALE GROCERS

— TORONTO

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Cost counts but little -:- Quality pleads in vain.

"IMPROVEMENT" our motto when making

Pan-Dried Oats.

E. D. Tilson

Tilsonburg, Ont.



Windsor Table Salt

Can be ordered from any wholesale grocer in Canada. It is the only perfectly granulated salt offered to the trade, and will give your customers more satisfaction than the ordinary ground salt. There is the same difference between Windsor Salt and other salts as between refined and unrefined sugars.

This Trade-Mark on all Packages
of our Table Salt.

INSIST on having your wholesale grocer send you the Windsor. If a traveller says that "Salt is Salt," tell him you know that but that some is very poor salt. **Windsor Salt** is the **Purest** and **Best**.

TABLE SALT.—100 bags per bbl.; 60 bags per bbl.; 42 bags per bbl.; 30 bags per bbl.

Prices, samples and any information can be had from your
WHOLESALE GROCER, or the following agents :

TORONTO SALT WORKS, Toronto
MORROW & EWING, Montreal

SMITH & TILTON, St. John, N.B.
A. HARVEY, Winnipeg, Man.

J. S. PEARCE & Co., London
THE RATHBUN CO., Deseronto

Windsor Salt Works - Windsor, Ont.

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President.

HUGH C. McLEAN,
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17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

A GRIEVANCE OF BROKERS.

TIME is money. There are some who, while they recognize and practise this axiom in their own business, fail to do so when they are making demands upon the time of others with whom they have to deal.

Among the sinners in this respect are some of the wholesale men along the street.

This charge cannot be laid against the whole of them. No, nor against the majority of them; but it can [against some of them.

The victims are not those to whom they sell. There is probably not one wholesale grocery house on the street that is derelict in this respect.

A customer has only to show his nose inside the door and there is someone instantly at his side graciously asking his wants.

Their particular victims are those from whom they buy—the brokers.

To wait around for a wholesaler's convenience is one of the penalties a man has to pay for being a broker, but there is no necessity for his being kept on the tenter hooks as long as some see fit to keep him.

To waste a man's time is as bad as wasting his money; in fact, it is wasting his money. Yet there are wholesalers who keep brokers dancing attendance upon them hour after hour and day after day. This ought not to be.

The least a wholesaler can do is to treat the time of the broker or salesman with as much consideration as he expects the retailer shall that of his travelers who call upon him.

A prompt answer as to whether or not a certain line offered will be accepted is not always possible. All that is demanded is that it should be as prompt as possible. Nothing more can be expected of any man.

There are some wholesalers who are all that can be desired in this respect, and what some can do all can do if they so choose.

THE VANISHING LOBSTER.

THERE is at least one staple commodity whose price is not bringing it "within the reach of all."

That commodity is the delicious canned lobster.

Its price is taking it away from, rather than toward, the masses.

There was a time when the price of lobster made it a common article of food for the workingman. A can of it, with other accessories, often made up his lunch.

Now, canned lobster is rapidly becoming both dearer and a luxury. Consequently its consumption is falling off.

A few years ago a good-sized wholesale house would think nothing of buying 500 to 1,000 cases. Now it is asserted that all the houses on the street together do not take much more than that quantity in a season.

With the falling off in quantity has also come a deterioration of quality.

In the years gone by one lobster would fill a can.

Now, in spite of the Government regulations, which decree that lobsters below a certain size shall not be caught, small lobsters find their way into the canneries. And where one used to be in a can, there is now no telling how many are required for the purpose.

It is evident the Government, in trying to preserve the lobster industry, has got its hands full. But the industry should be preserved.

"IN FULL OF ACCOUNT."

A common practice is it with a good many, when paying an account by cheque, to write on the face of the latter the words, "in full of account."

The object is, of course, to prove, should occasion arise, that the cheque liquidated all liabilities that obtained up to the date of making the cheque.

Those who trust in such evidence are trusting in a broken reed.

The words "in full of account" do not establish any such evidence as makers of cheques intend they shall.

The court clearly set forth this in a recent decision.

The judge declared that there was nothing to prove that the words were not written in after the cheque had been cashed and returned to the original maker.

That this has been done a good many business men are probably already aware. THE CANADIAN GROCER, at all events, knows where it has been done.

SHARP ADVANCE IN PRUNES.

There was an advance of one shilling in Bosnia prunes on Saturday last in Trieste. This makes an aggregate advance of two shillings from the lowest point.

To a shortness of supplies is assigned the advance.

Cable advices received this week from Marseilles indicate that similar conditions obtain in regard to the French article. Strong generally, therefore, may the prune market be said to be.

Bosnia prunes were about four weeks late reaching the Toronto market this season, owing to the steamer bringing its supply being delayed by a series of mishaps. Consequently a month's consumption was lost. The French prune was, however, the gainer thereby, although, of course, the bulk of the demand for prunes does not begin till the spring.

The seasonable demand is setting in with vigor, and trade is now characterized as good. Stocks in Toronto are not heavy.

INTERESTING FIBREWARE CASE.

A CASE of interest, to manufacturers particularly, is pending before the courts at the moment. It is, in its amended form, that of "The Queen vs. Thomas A. Weldon." Originally it was "The Queen vs. E. B. Eddy."

The information in the original case was laid by one Allan Austin, described in the directory as a traveler for Taylor, Scott & Co., and residing at 157 Gerrard street east, Toronto. The charge read: "That he (E. B. Eddy) did unlawfully offer for sale and sell a certain fibre wash basin as a patented article, the same not being patented in Canada, with intent to deceive the public."

Mr. W. R. Riddell, of Beatty, Blackstock, Nesbitt & Chadwick, Toronto, who was retained for the defence, appeared before the public court and put in the patents which were granted by the Dominion of Canada for the machinery and process by which these basins were made.

It was contended on behalf of the prosecutor that the patent of the machinery and the process did not justify stamping the product as patented; but the English and American cases showed conclusively, it was argued by the defence, that a patent covering the machine or process likewise covers the product.

The case against E. B. Eddy was dismissed, but, subsequently, a charge of a similar nature was made against Mr. Weldon, Toronto manager for the E. B. Eddy Co. When this case came before the police magistrate, Mr. Riddell, counsel for the defendant, asked, as it was purely a matter of law, and the Eddy Co. wanted it settled by the High Court, that the matter

be referred at once, without taking any evidence, to the Court of Assize opening on April 30. This was done.

The situation is a peculiar one. The machines are patented, and to have placed any of their product on the market without bearing any stamp to indicate such, would have been an infringement of the law, and yet now, because this was done, it is asserted to be illegal.

The result of the case will be watched with a good deal of interest.

THE TEA INSPECTION QUESTION.

It is to be hoped that the Dominion Government will comply, before the next season's teas are bought, with the requests of the grocery trade of the country, and discard the present system of inspecting teas.

It is strange that the analytical test was ever introduced. Precedent was against it, the United States having discarded it several years ago.

But, precedent or no precedent, the few months' experience that the Government has had with the analytical test should clearly prove its inefficiency and anomalous character. It has to the tea trade, anyhow.

In the regulations issued last fall tea is considered adulterated "which contains leaves other than those of the tea plant or previously infused leaves or leaves of inferior quality to such an extent as to reduce the amount of extract or substance soluble in hot water to less than thirty per cent. or cause the proportion of ash soluble in hot water to be less than 2 3/4 per cent."

Under the test now obtaining the lower grades have a better chance to pass inspection than the higher grades. This, in fact, has already been demonstrated, for the higher the grade the lower is often likely to be the proportion of ash.

With such an unreliable system in vogue, it is obvious that wholesalers should be anxious for at least the modification of the present system of inspecting teas.

It is bad enough to buy a pig in a poke, but it is worse to so buy tea.

With the original desire of the Government to keep out spurious teas the trade was in sympathy. In fact, it was from the trade that the Government got its cue to legislate in the premises.

But it was never the intention that the machinery should be of the character it is.

It seems to us that some such regulations as those suggested by the Toronto branch of the Dominion Guild would fully protect the country from the importation of teas injurious to the public health.

Briefly, these suggestions are: (1) That when tea is imported from any other country than that of its growth, it should be allowed entry if provided with certificate of

inspection showing it has not been rejected, and that if not accompanied by such certificate it shall be inspected in some such way as the regulations propose; (2) that teas imported from place of growth be sent to the appraisers at the several ports to carefully inspect, and that only in those cases where the teas were of such a low character, or their appearance suggested that there was spurious or exhausted leaf among them, should they be subjected to further scrutiny.

With some such regulations as these, and practical tea men as inspectors, there would be no danger of such spurious teas coming into Canada as there did last year, when teas rejected at New York found a place of refuge in this country.

PROSPECTS ON RAISINS.

THE lower offers of round lots of Valencia raisins in Montreal, referred to by THE CANADIAN GROCER last week, have led to some speculation among the large commission and importing firms in Montreal as to future prospects on this fruit when the demand that usually ensues in the spring makes itself felt.

The essence of the opinions gathered from shrewd and careful operators is that raisins of any kind are fairly good property at present prices, and there is no disposition to urge sale, despite the fact of these lower offers from New York.

Sales agents in Montreal attribute these offers to a few sellers in New York, who are compelled to realize by special circumstances, and anticipate that most of the fruit at that centre will be wanted.

They point to the fact also that advices from across the water are firm, recent ones from Denia stating that there is little or no further stock for importation, while the stocks in England are composed almost wholly of selected fruit and layers.

It will be seen also by advices given in our market reports that Sultanias have made an advance this week of 2s. per cwt. and are firm at it.

The tone of California fruit also, as indicated by advices, is rather better, so that, all in all, holders of raisins look on the future with confidence.

With regard to the supplies in Canada, they are generally set down as moderate, one leading commission firm having fully 4 per cent. less fruit on hand to place this spring than they had last year.

A SLUMP IN EGGS.

A week ago or so Canada faced an egg famine, but now there is plenty in the land. Then the American markets had cleaned the Dominion right out, but the great Canadian hen has stepped into the breach and filled it up. It is fortunate that nearly all

the limed eggs held were got rid of during the period of scarcity, for were they on the market now they would bring no price. The egg production during the past few days has been unexpectedly large, and as a consequence at Toronto and Montreal the supply exceeds the demand. From 25c. a week ago they have fallen to 15 and 16c. to-day (Thursday), and will be yet lower within a few days.

THE DECLINE IN SUGAR.

THE announcement of the Montreal Wholesale Guild on Tuesday last that the jobbing price of sugar had been cut 1/8c. has again called attention to the sugar market.

As a matter of fact, the reduced prices were in operation some six days previously, but the Guild only officially acted on Tuesday last in response to the last cut by the refiners. After every recent decline the prediction has been made that bottom has been touched, and the refiners have answered every one of these predictions with a further cut.

It seems unlikely, however, if outside conditions are any criterion, that sugar can go much lower, though, with the recent course of the Montreal market in view, everyone is nervous about giving any views.

However, it may be interesting to note that the jobbing prices declared by the Guild in Montreal on Tuesday last are 1/4c. under what New York refiners are selling to jobbers at to-day, so that the Montreal market is 9-16c., or almost 1/8c., cheaper to buy in than New York. If it goes much lower, therefore, we may expect to see American buyers coming to Montreal for supplies instead of New York.

One thing the decline has done unmistakably, though, and that is to completely dissipate any idea of further importations of German sugar, unless the Germans are willing to sell ridiculously below cost.

CALIFORNIA ORANGES.

There is so much interest in green fruit circles concerning the condition of California oranges in view of the damage to oranges by the blizzard which swept across the Florida peninsula Christmas week, also the damage to the crop in Valencia, Spain, and the subsequent reduction of the crop of oranges in Aderno and Sicily by hail storms that the orange dealers in this city are anxious to obtain some definite information regarding the orange crop and weather in California.

As far as advices go the orange crop on the Pacific coast has not been injured by inclement weather. Word comes, however, that the growers out there mean to take advantage of the scarcity of other oranges, put their prices away up and keep them there.

That'll Do Now:—



We have explained all about our "Crushed Coffee." It is here to stay. This week we call your attention to **"Orient" TEA**, pure Ceylon and India, finely blended, and incomparably the best package tea on the market. Is it sold in your town? If not, write us and secure it. Pays you good profit and satisfies your customers. Put up in $\frac{1}{2}$ lb. and 1 lb. leaded packages and 5 lb. tins.

Write for samples.

PRUNES:

We are offering special values in French and Bosnia Prunes—5 grades to offer. They are seasonable now. Write for prices.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

TORONTO GROCERS MEET.

AT THE regular monthly meeting of the Toronto Retail Grocers' Association, held on Monday evening in St. George's Hall, with President F. S. Roberts in the chair, there was a fair attendance. These new members were handed in by Secretary Corrie, and received into the association: B. H. Scott, Queen street west; S. Armstrong, 590 College street; and W. Armstrong, Yonge street.

D. W. Clark, secretary of the At Home Committee, presented a statement showing that the expenditure and receipts on that occasion just about balanced.

Martin McMillan, the retiring treasurer's, report was submitted, showing that the receipts during the year had been as follows: Cash in hand at first of year, \$72.64; members' dues, \$274; from At Home, \$39.85; from excursion to Niagara Falls, \$40. The expenses for the year had been: Rent, \$36; R. M. Corrie's salary as secretary, \$150; supper and talent, \$29; printing, \$47.25; stamps and stationery, \$27.58; new sign, \$1.25; special fund, \$79.85. This left a balance in hand of \$55.56 for the year.

Robert Mills, treasurer of the Special Fund Committee, read a statement showing that that fund now totalled \$618.11.

According to Secretary Corrie's report, the membership of the association now totals 175.

On the motion of D. W. Clark, it was decided to subscribe to Winters' Mercantile Agency Rating Book, which is to be kept for the use of members at the office of Barrister Mearns, solicitor for the association. The offer of Mr. Mearns to attend the meetings of the association, and give the members what information he could from time to time, was accepted.

J. G. Gibson, the treasurer elect for 1895, having declined to act, the office was declared vacant, on motion of J. S. Bond, seconded by A. G. Marmion. Martin McMillan, secretary for 1894, was chosen to fill the position.

Discussion took place regarding departmental stores, and various opinions were expressed, but the prevalent feeling was that the grocery trade was able to meet all fair competition, coming from whatever quarter.

WILLIAM METCALFE DEAD.

The business community of Berlin, Ont., was shocked the other day at the sudden death of Wm. Metcalfe, the proprietor of a long established and thriving grocery business in that town. Deceased was born 71 years ago in Scotland, and at different periods of his life carried on business in Toronto and Waterloo, Ont. An affectionate wife, four sons and five daughters are left to mourn his decease. Of the sons, A. R. Metcalfe is city attorney in Pasadena, Cal.;

S. Metcalfe, traveler for J. B. Greening & Co., Hamilton; and W. F. and George Metcalfe are well-known members of the Berlin house. One daughter, Mrs. Mitchell, resides in Buffalo, N.Y.; Miss J. Metcalfe is teacher of the kindergarten at the Central School, Berlin; Mrs. W. C. Ormiston is the daughter-in-law of the renowned Rev. Dr. Ormiston; while Miss Mary and Miss Kate Metcalfe reside at the family residence, "Edgefield."

GROCERS AND PEDLARS.

On Monday the Market Committee of the Montreal City Council discussed certain proposed amendments to the market by-laws. Among the amendments proposed is a clause further restricting peddling by increasing the pedlars' licenses to \$100 all round, as requested by the Grocers' Association.

It is also proposed to incorporate a clause in the by-law imposing a tax on each package of butter and cheese brought into the city by market steamers and trains, and not consigned to commission merchants, the object being to prevent the sale of these articles by parties who do not contribute to the city's revenue. Such a tax was asked for by the Butter and Cheese Association.

It is also proposed to insert clauses compelling fishermen and farmers bringing their wares to the city to dispose of them on the markets or to take out pedlars' licenses.

The Superiority of

THE IRELAND COMPANY'S BRAND of

BREAKFAST CEREAL FOODS

IS RECOGNIZED BY THE TRADE.

IS APPRECIATED BY THE PUBLIC.

Our leading lines are:

Desiccated Rolled Wheat
Desiccated Rolled Oats

Snowflake Barley
Buckwheat Flour
(Self-Rising.)

Mail Orders Will Receive Our Prompt Attention.

THE IRELAND NATIONAL FOOD CO. LTD.

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

OPERATING the largest and most complete Breakfast Cereal
Food Mills in the Dominion.

Write Us for Prices and Samples.

TORONTO, CANADA.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, March 14, 1895.
GROCERIES.

TRADE does not yet exhibit much snap, and varies a good deal, one day being brisk and the next dull. There is, however, a fair volume of business being done, although speculative buying is still marked by its absence. Bosnia prunes show a further advance in outside markets, and currants keep firm. Foreign dried fruits are in fair request for the season, prunes being especially so. There is a good seasonable demand for canned vegetables, fruits and fish. Sugars are higher outside and firm on the home market in sympathy, refiners refusing to shade prices even for round lots. Unfortunately the same thing cannot be said of the wholesalers. They are cutting prices as of yore. Teas are moving much about the same as a week ago, although wholesalers are apparently buying more freely than they were then. Rio coffees continue firm in the primary market and scarce on this market. Payments are improving, and the same may be said of the outlook, although the bad condition of the roads must necessarily interfere with business.

CANNED GOODS.

No material change has developed during the week. Both packers and wholesalers are experiencing a brisk trade for tomatoes, peas and corn, and a fair trade in canned fruits. Salmon is active and gradually getting into smaller compass. Some of the better brands are getting much reduced. Sardines, herrings, and herrings in tomato sauce, and goods of that descrip-

tion, are all in good request. There is a brisk demand for gallon apples. We quote: Tomatoes, 87½ to 90c. for choice and 85c. for inferior and old stock; corn, 90 to 95c. for choice and 87½c. for common; peas, 82½ to 87½c. for ordinary and \$1.40 for fancy; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.45 to \$1.50 for good red fish in tall tins, and \$1.60 to \$1.65 in flat tins; do., second quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Fresh supplies of Rio coffee noted last week as being on the way to this market have not yet arrived. Good flat bean coffee is almost cleaned out. There is a moderate demand. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Continues fair; seasonable demand at unchanged prices. We quote as before: "B," 3¼ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Business remains quiet and prices unchanged. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Business is still without feature to note. We quote: Brazil nuts, 11 to 11½c.; Sicily

shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

There is a little firmer feeling on the market within the last few days in sympathy with the outside market. An offer made by a local house for a round lot at a cut of 1 16c was not entertained by the refinery to which it was made. A few more sugars are selling than there were a week ago, but prices are still being cut a good deal, wholesalers' figures being lower than a week ago on granulated. There is a little German granulated, but as it was bought at away above present even selling price of domestic granulated holders will not quote. We quote: Granulated—domestic, \$3.40 to \$3.50; do., yellows, 2½c up.; Raw—Demerara, dark, 2½c; golden, 3 to 3¼c; bright, 3½c.

SYRUPS.

Syrups have been in little better supply, with demand principally for high-priced goods. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Demand is still fair at about 30c. in barrels, and 32c. in half-barrels. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Been quite a few Young Hysons moving. Low priced Ceylon teas are still much in demand and almost impossible to get in London under 9d. Local brokers report that a few lines of Japans have been moving, shippers desiring to clear out balance

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

THE BERLIN BRUSH CO.

SUCCESSORS TO

The Windsor Pat. Brush Co., of Windsor,

AND

The Handy Pat. Brush Co., Berlin



Manufacturers of a large line of

Whisks

The McDonel Patent Broom

Whitewash and Kalsomine Brushes

Specialties:

Solid Back Scrubs, Stove and Horse Brushes.

BERLIN, - - - - - ONT.

THE TEA OF THE TIMES

"SALADA"

CEYLON TEA

Agents are always at liberty to return "SALADA" if they do not find it the MOST SATISFACTORY tea they have ever handled. What tea is offered on like terms?

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS—Continued

of last year's teas. China Congous are rather neglected. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Valencia raisins are much as before both as regards volume of business and prices. We quote: Off-stalk, $3\frac{1}{4}$ to $3\frac{3}{4}$ c.; fine off-stalk, 4 to $4\frac{1}{4}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $5\frac{1}{2}$ to 6c.

Sultana raisins are scarce and firm at the advance; $5\frac{3}{4}$ c. is the lowest price on this market. We quote $5\frac{3}{4}$ to $8\frac{1}{2}$ c.

In currants the situation is much as before, although the tendency is towards higher prices. We quote: Filiatras, half-barrels, 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{2}$ c.; fine Filiatras, half-barrels, $4\frac{3}{4}$ c., barrels, $4\frac{3}{8}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $5\frac{1}{2}$ to 6c.; Vostizias, $6\frac{1}{2}$ to 7c. in cases and half cases; Panaretos, 8 to $8\frac{1}{2}$ c.

Bosnia prunes are dearer in Trieste, and a Marseilles cable quotes the French article firm and in light supply. The local market is nearly cleared out of Bosnia prunes, and fresh supplies are not expected for some weeks yet. We quote: "Sphinx"—"U," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "C," 85 to 90 to half kilo, $6\frac{1}{2}$ c. per lb.; "B," 80 to 85 to half kilo, 7 to $7\frac{1}{2}$ c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "Unicorn," 5 to $5\frac{1}{2}$ c. Bordeaux prunes, $4\frac{1}{4}$ to $6\frac{1}{2}$ c.

Figs continue quiet. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

Demand continues good for California evaporated fruits. We quote: Peaches, 11 to 13c.; apricots, 11 to 12c.; pears, 10 to 12c. per lb.

BUTTER AND CHEESE.

Good creamery and large roll butter comes in pretty steadily, and tub butter has become practically a drug on the market. Dealers say that they should not be surprised to see it go begging at 6c. We quote: Dairy—Medium to good, 10 to 15c.; low grade, 8c.; fresh pound rolls, 15 to 16c.; large rolls, 12 to 15c. Creamery—Tubs, 21 to 22c.; pound prints, 22 to 23c.

August and September makes of cheese are quoted at $10\frac{1}{2}$ to $10\frac{3}{4}$ c., and half sizes at 11 to $11\frac{1}{4}$ c. Small Stiltons are quoted at 12 to $12\frac{1}{2}$ c.

GREEN FRUIT.

Grape fruit has followed Florida lemons and oranges out of the market. Other oranges are firm, and good apples bring good figures. We quote: Lemons—Mes-

sinas, \$2.75 to \$3.50. Oranges—Valencias, \$4.25 to \$4.50; Messinas, \$2.75 to \$3; California seedlings, \$3.25 to \$3.75; California navels, \$3.50 to \$4. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, $12\frac{1}{2}$ c.; peaches, 13 to $13\frac{1}{2}$ c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.35 for choice hand-picked, and \$1.15 for medium grades.

DRIED APPLES—Are firm at $5\frac{1}{2}$ to 6c., owing to increased price being given for green fruit.

EVAPORATED APPLES—We quote, in 50 lb. boxes: 7 to $7\frac{1}{2}$ c. per lb.

ONIONS—Are going higher. We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4.

HONEY—No change. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Prices remain firm because of the short stocks. We quote: 50 to 60c. on the track and 65c. out of store.

POULTRY—Dull. We quote: Turkeys, 12c.; geese, 7 to 8c.; chickens, 30 to 75c.; ducks, 50 to 90c.

EGGS—There are no limed eggs left, and new laid are plentiful, and growing cheaper daily. We quote new laid eggs at 15 to 16c.

FISH AND OYSTERS.

The local dealers report that the Lenten trade, which opened very brisk, has fallen off very much this week. Better weather prevails at the oyster fishing beds, and oysters are back at the old cheap figure. We quote as follows: Salmon trout (frozen), $6\frac{1}{2}$ to 7c.; whitefish (frozen), $6\frac{1}{2}$ to 7c.; skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; market cod, 3 to 5c.; steak cod, $6\frac{1}{2}$ c.; haddock, 4 to $4\frac{1}{2}$ c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; flitch cod, 5c.; finnan haddies, $6\frac{1}{2}$ to 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c. Oysters, \$1.20 per gallon for standards and \$1.50 for selects.

PROVISIONS AND DRESSED HOGS.

The early over-estimation of the hog crop still keeps the price of hogs and hog products firm and high, and the prospects are that they will remain so. We quote:

DRESSED HOGS—\$5.50 to \$5.75 per 100 lbs.

BACON—Long clear, 7c. for carload lots,

$7\frac{1}{4}$ c. for ton lots and for small lots; breakfast bacon, $10\frac{1}{2}$ c.; rolls, 8c.

HAMS—Large, 22 lbs. and over, $9\frac{1}{2}$ c.; medium, 15 to 20 lbs., 10c.; small hams, $10\frac{1}{2}$ c.; pickled, 9 to $9\frac{1}{2}$ c.

LARD—Pure Canadian, tierces, $7\frac{3}{4}$ c.; tubs, $8\frac{1}{4}$ to $8\frac{1}{2}$ c.; pails, $8\frac{1}{2}$ to $8\frac{3}{4}$ c.

BARREL PORK—Canadian heavy mess, \$14.75 to \$15; Canadian short-cut, \$15 to \$15.25; shoulder mess, \$13 to \$13.75; clear mess, \$12.75 to \$13.

SALT.

Salt remains at the figures quoted last week. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

FLOUR AND FEED.

WHEAT—We quote: White, 64c.; red, 63c.; goose, $61\frac{1}{2}$ c.

OATS—We quote: $38\frac{1}{2}$ c.

BARLEY—We quote: 48c.

FLOUR—Quiet and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Oatmeal is firmer and higher owing to the scarcity of oats, and there is a good demand for meal. We quote: Standard oatmeal, \$4.15 to \$4.25; rolled oats, \$4.15 to \$4.25; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas, \$3.50; pot barley, \$3.75 per bbl.

SEEDS.

It is still too cold in Canada for much activity in seeds. There seems to be a lot of alsike in the country. Alsike is quoted thus: Prime to choice, \$4.80 to \$5; really fancy, \$5 to \$6.25; and lower grades \$4.

There is a firmer feeling in red clover, which has advanced 15 to 20 cents on the Toledo and other United States markets. We quote jobbers' prices at \$6.15 to \$6.45.

Timothy is steady at \$2.50 to \$2.75 per bush. for prime to choice grades of machine threshed, while 15 to 20c. more is given for bright unhulled lites.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is a good demand, prices remaining at last week's figures. We quote: 5 to $5\frac{1}{4}$ c. for cured, and for green, No. 1, $4\frac{1}{2}$ c.; No. 2, $3\frac{1}{2}$ c., and No. 3, $2\frac{1}{2}$ c.

SHEEPSKINS—Are bringing better prices for good stock, 85 to 90c. being quoted. Calfskins nominally at 6c. for No. 1, and 4c. for No. 2.

TALLOW—Quiet, at 5 to $5\frac{1}{4}$ c.

WOOL—Canadian fleece, all cleared out. For round lots of desirable wool 19 to $19\frac{1}{2}$ c. is obtainable. Pulled wools are rising. Best super's are quoted at 19 to 21c., and extras at 21 to 22c.

PETROLEUM.

Owing to the cold weather interfering with the working of some of the oil wells,

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED

Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.

Apples and Potatoes Wanted.

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**FISH FOR LENT**

No. 1 Split Herrings, \$2.50.

No. 1 Trout, \$5.00.

" W. Fish, \$6.00.

Frozen Trout and W. Fish, 7c.

Digby Herring, 12½c.

Lake Herring, frozen, \$1.50 per 100.

DROP A CARD

Aikenhead & Sloan

13 Church Street

TORONTO

ONE CAR EACH—

Messina Lemons,

Messina Oranges.

TWO CARS—

California Navel Oranges.

Prices Advancing.

Send Along Orders Quick

CLEMES BROS. - TORONTO

and in consequence of the increased consumption of refined oils, crude oil has become scarce. To these facts are due the recent advances in oil. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12½c.; carbon safety, 15 to 16c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

MARKET NOTES.

Trade is picking up in starch and toilet soaps.

Wm. Paterson & Son report heavy sales of soda biscuits lately.

Aikenhead & Sloan, Toronto, have just received a carload of halibut.

D. Gunn, Flavelle & Co., Toronto, report big sales of creamery butter.

Clemes Bros., Toronto, have had their premises renovated and repainted.

T. Kinnear & Co. report they are showing extra value in bright sugar syrups.

Hannah & Co., have shipped six cars of potatoes to Cincinnati alone this week.

Clemes Bros., Toronto, are making a special drive in 10-lb four-rowed Eleme figs.

Wm. Paterson & Son are busy getting large quantities of pickles ready for shipment.

Clemes Bros., Toronto, are in receipt this week of a car of Messina oranges and a car of bananas.

H. P. Eckardt & Co. have removed into their new premises at Toronto and Scott streets, Toronto.

A carload of Manitoba butter has been shipped from the Prairie Province for sale on the Toronto market.

The Toronto Salt Works report their sales of table and dairy salt bigger than ever before this season.

Warren Bros. & Boomer have a leading line of canned corn in stock, on which they are said to be shading prices.

Davidson & Hay have in stock a shipment of "Swan's Down" codfish in 1 lb. packages for fish balls, etc.

Warren Bros. & Boomer have samples of a shipment of Rio coffee to hand. The consignment will be here in a few days.

Last year's makes of maple syrup are on the market at 70 to 75c. a wine gallon tin. Imperial quarts sell at \$3 and smaller sizes at \$2.50 a dozen.

Rutherford & Harrison, Toronto, advise those holding tub butter to get rid of it. They consider it a drag on the market, but say they can sell it off in the eastern provinces at a low figure.

W. H. Gillard & Co. have in stock "Seville" orange marmalade, which they will be regularly supplied with throughout.

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**W. S. COLLINS & CO.**

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
COCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen.—"We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process.' Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles, Sauces, Ketchups."

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473

VICTORIA, B.C.

Largest works of the kind in British Columbia.



IS THE
ASK FOR
MOTT'S

MARKETS.—Continued

the season. They claim for this article superiority over some of the imported goods, while it is fully up in quality to the best, and has the advantage of being low in price.

T. B. Escott & Co. have their "Grand Mogul" tea signs ready for distribution, and are sending them out with all purchases of this tea.

Smith & Keighley report that they have received another consignment of Australian mutton, which they are offering at about the price of beef.

Readers of THE CANADIAN GROCER may have a sample package of "Delicatine" free by dropping a card to the Pure Gold Manufacturing Co.

T. Kinnear & Co. announce they have still a few "U" Bosnia prunes, which they are offering at low figures; also ¼-boxes selected layer Valencia raisins.

Time brings changes even in the most conservative of lines. See the ad. for the patent brooms and brushes made by the Berlin Brush Co., Berlin, Ont.

W. H. Gillard & Co. are offering No. 1 Labrador herrings and gibbed herrings at low figures, as they desire to clear up their stock before the Lenten season is over.

The Pure Gold Manufacturing Co., although they have discontinued the manufacture of icing sugar, will still put their Pure Gold icings in half-pound packages on the market.

The Eby, Blain Co. reports the receipt of a large number of orders for California canned fruits as a result of its advertisement in last week's issue of THE CANADIAN GROCER.

McWilliam & Everist have received 1 car extra fancy "Sunflower" brand navel oranges, 1 car fancy "Excelsior" navel oranges, 2 cars Messina oranges, 1 car Messina lemons and 1 car extra fancy bananas.

THE CANADIAN GROCER was this week shown a list of firms, 32 in number, which have recently been appointed agents for "Salada" Ceylon package tea. One of the firms is J. E. Shields, of Buffalo, N.Y.

Mr. E. D. Tillson, of Tilsonburg, is making a shipment this week of his pan-dried rolled oats to Christiania, Norway. Mr. Tillson says he is opening up a very nice trade on the continent for his cereal goods.

Frank Magor & Co., Montreal, are canvassing the west for spring orders. Mr. J. H. Magor was in town this week, and will remain over a day or two next week after visiting London, Hamilton, Brantford, etc.,

One of the nicest things to be seen along the street is the principal counter of the Eby, Blain Co.'s sample room. Tastefully arranged on it are samples of the various lines of canned goods, potted goods, etc., which the firm has in stock for the Lenten season, and they attract one's attention the moment he enters the warehouse.

MONTREAL MARKETS.

MONTREAL, March 14, 1895.

GROCERIES.

THE grocery market has presented a fair degree of activity during the week and jobbers as a rule are doing a satisfactory trade in all kinds of staple groceries with one or two exceptions. The decline in refiners' prices on sugar led to a modification in the Jobbers' Guild price on Tuesday last, but they have been selling at the decline for more than a week back. The steadiness in syrups and molasses is well maintained and nothing new is to report in spices or coffees. Advices on teas are very firm, especially in the finer grades. In dried fruit the only new features are firmer cables on Sultana raisins and Bosnia prunes. Canned goods and fish continue much as they were.

SUGAR.

The sugar market continues easy in its tone, and though there has been no further change in refiners' prices jobbers have modified their prices a trifle in proportion to the decline in the first cost of the staple that we noted last week. Both in a jobbing and wholesale sense the movement is moderate, as both classes of buyers have been operating pretty freely recently on account of low prices and have supplied themselves pretty liberally. We note sales of round lots of No. 1 standard granulated at 35 16c., and smaller lots 3½c. with No. 2, 3¼c., while yellows have sold at 2½c. to 3c., as to quality, at the refinery. The Wholesale Guild decided on Tuesday last to officially shade jobbing prices ¼c., but many jobbers had informally been selling standard granulated at 3½c. fully a week ago. However, we now quote the range as follows: Standard granulated, 3½c.; No. 2, 3½c.; yellows, 2½ to 3¼c., with Berthier beetroot stock 3½ to 3¼c., as to grade. What German beet there was on the market has been absorbed, and with prices as they are fresh importations are not likely.

SYRUPS.

There has been a fairly active business in syrups, a good jobbing demand being experienced, and sales of good-sized lots of domestic have been made freely at 1½ to 2¼c., as to grade, while we quote, in a jobbing way, 1¾ to 2½c. The supply of American here is practically nil, and what there is of it is held firm at 20 to 23c., as to grade.

MOLASSES.

There has been a good demand for molasses in a jobbing way, on account of the Lenten demand, further reducing the light stocks on spot. Accordingly, holders' views are firmer, if anything, and choice Barbadoes has passed from first to second hands as high as 31 to 33c., while Porto Rico fetched 27c., and Trinidad 26c., advances of a full figure, and more, in each case. In a jobbing way, prices are firm, Barbadoes at the combine prices—33c. in hogsheads and 36c. in barrels and half-barrels.

RICE.

There has been rather more activity in rice during the past week, as jobbers have been placing orders for supplies with more freedom. Mill prices continue steady as last quoted. Japan, standard, \$4.25 to

\$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

The situation of the spice market is unchanged and a fair business has been done, while prices are steady and unchanged. We quote: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 8½ to 9½c.; nutmegs, 60 to 90c.; and Jamaica ginger, 15½ to 18½c.

COFFEES.

The market has ruled quiet and steady since our last, the wants of the roasters having evidently been supplied for the time being. In a jobbing sense business is of a quiet but fairly satisfactory character. We quote: Maracaibo, 23c.; Rio, 18½ to 20c.; Java, 25 to 27c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

TEA.

There is nothing strikingly new to report in the tea market. Demand has been of a quiet character, while prices rule steady to firm. In a jobbing way the demand for medium and low grade blacks and Japans continues fairly active on the whole. Advices from abroad are all firm in tone, in fact, if any change is to ensue importers predict that it will be in an upward direction. This is the expectation, especially on the fine and higher grades of teas of all kinds, which are scarcer than ever. We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

Quietness still rules in this market, but no further low offers from New York are spoken of, and the market for raisins may

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Five-and-a-half Sherry,

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GOLDEN DIANA

PRICES RIGHT.

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All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

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Pork Packer HAMILTON



\$1.00 PER BOX OF 36 PACKAGES

FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

MONTREAL MARKETS.—Continued.

be called steady, though the jobbing enquiry is rather inactive. Holders, as a rule, however, consider the fruit good property, and are not disposed to concede anything. Common to fine off-stalk Valencia have been placed with jobbers about steady this week at 3½ to 4c., as to grade, while sales of layers are noted at 4¼ to 4¾c. in round lots. In a jobbing way we quote: Off-stalk, 3¾ to 4½c.; selected, 4¾ to 5½c., and layers, 5 to 6c.

Advices on Sultanias from London are very firm, cables on Tuesday noting an advance of 2s. per cwt. Accordingly, with stocks here concentrated almost wholly with one firm, values are firmly held at 5c. for good, 5½c. for fine, and choice brands 7c.

There is no change in California raisins, and advices from the Coast are of a rather stronger character. We quote jobbing prices steady therefore: 3-crown loose muscatels, 5½c., and 4-crown do., 7c.; second crop fruit, ½c. less.

Continued firm advices tend to impart a strength to the currant market here, but fail to create any great activity. Jobbers, however, are disposed to ask rather better prices, and we quote values firm. Filiatras and Provincials, 3¾c. in barrels; 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

The prune market is, if anything, rather firmer in its tone, though no quotable change is to note. Bosnia advices, however, state that c.i.f. prices have advanced 2s. per cwt., and importers say that they cannot lay down any fresh supplies of Turkish goods as cheaply now as before. We quote: Bordeaux 4 to 4½c., Bosnias 4½ to 5c., and California 8 to 9c.

Figs furnish a fairly active trade. All the bag stock has been absorbed now, and we only quote box figs, which are steady at 10 to 16c., as to brand.

Dates are fairly active and unchanged, at 4 to 5c.

California evaporated fruits are quiet and steady; apricots 12½ to 15c., and peaches 9½c.

The stock of dried apples here is practically controlled by one house, who has advanced its prices ½ to 1c. since last week, and none can now be had under 6 to 6½c.

The supplies of evaporated fruit are equally light, and jobbers are holding what they have firm at 7½ to 7¾c., as to quality.

NUTS.

The market is much the same, but Brazil nuts have been laid down for rather less money and prices have been shaded a trifle both on filberts and walnuts, etc. We quote: Tarragona almonds, 12 to 13c.; filberts, 7 to 8c.; Brazil nuts, 8 to 9c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13 to 14c.; Bordeaux ditto, 9 to 10c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw; cocoanuts, \$3.50 to \$4 per 100.

CANNED GOODS.

The canned goods market continues much the same as it was last week. A

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WHITE FISH

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Etc.

The Janes Buildings

75 YONGE ST., TORONTO

MONTREAL MARKETS—Continued

moderate but steady juggling business is doing and prices as a rule are unchanged. We quote: Lobsters, \$1.50 to \$1.75 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.30 to \$1.40 per doz.; tomatoes, 90 to 92½c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz., marrow-fat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

FISH.

There is nothing unusual to report on the fish market. Seasonable weather has led to a fairly active demand for both pickled, frozen and fresh fish, but the movement is only of a sorting character. The market generally is steady, and prices show no change. Fresh herrings are selling at 90c. to \$1 per 100; new haddock at 3½c. per lb.; frozen at 2¾ to 3c.; halibut at 7 to 8c.; mackerel at 9 to 10c.; tommy cods at \$1 per bbl. No. 2 smelts at 2c. per lb. There are not any Labrador herrings here at present, the market being well cleaned up of all kinds of large bright fish. Fair to good stock are selling at \$4 to \$4.50 per bbl., and at \$2.75 per half-bbl. B.C. salmon rule steady at \$11.50; red sea trout at \$9; No. 1 green cod at \$5 to \$5.25; No. 2 mackerel at \$12.50; Finnan haddies at 5 to 6c. per lb.; bloaters at 90c. per box, and smoked herrings 10 to 11c.

GREEN FRUIT.

APPLES—The apple market is quiet and firm at \$3 to \$5 per bbl., as to quality.

ORANGES—The orange market is fairly active and steady, fresh receipts of Jamaica, Cuban and Messina fruit this week meeting a fairly steady demand. We quote: Valencias, \$3.75 to \$4.50, and Messinas, \$2 to \$3 per box; Californias, \$3.25 to \$4; Jamaicas, bbls. \$8 to \$9, and Havana ditto, \$6 to \$8.

LEMONS—There is good active demand for lemons and prices are steady at \$2.50 to \$3.50, as to grade.

GRAPES—Stocks of Almeria grapes are almost exhausted here, and we quote prices firm at \$6 to \$7 per bbl.

COUNTRY PRODUCE.

EGGS—Very liberal receipts of fresh eggs have caused a regular slump in the egg market, and prices to-day are 3 to 5c. lower than they were a week ago, sales of fresh eggs being freely made to-day at 17c.

HONEY—There is no change in the honey market, which we quote as before: Old extracted, 4½ to 5½c.; new, 7 to 9c., and comb stock, 11 to 13c.

MAPLE PRODUCTS—Some small lots of new maple sugar have arrived and met a ready sale at 7c. per lb. Old maple syrup is selling at 65 to 70c. per tin.

BEANS—No change, with business quiet at \$1.40 to \$1.45 for hand-picked, and \$1.15 to \$1.25 for fair to medium.

HOPS—Continue dull at 4 to 7c., as to quality.

POTATOES—There is a fair demand in a jobbing way for potatoes at 65c.

ONIONS—Additional receipts of onions have led to a lower range, though choice stock still command steady prices. We quote \$1.25 to \$2, according to grade.

PROVISIONS.

The provision market is quiet and unchanged. Demand is rather slow, but prices are steady. We quote: Canadian

short cut, heavy, \$14 to \$15; hams, city cured, per lb., 9 to 10½c.; lard, Canadian, in pails, 9 to 10c.; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

FLOUR AND MEAL.

There is a good enquiry from abroad for Manitoba patents, but, up to the time of writing, little business has resulted, only one small sale of 500 sacks being put through. The volume of business on spot is fair, there being a good demand for small lots at firm prices. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The market for feed continues to rule active and firm, with a large volume of business doing. We quote: Bran, \$17 to \$18; shorts, \$18 to \$19; mouillie, \$23 to \$24.

In oatmeal, trade is quiet, but values rule firm. We quote: Standard, bbls., \$3.80 to \$3.90; granulated, bbls., \$3.90 to \$4; rolled oats, bbls., \$4 to \$4.05.

BUTTER AND CHEESE.

The cheese market moves along without much change and it looks now as though the market would wind up at about its present level.

The butter market is quiet and steady for fresh stock, which is kept fairly well cleaned up, and if it continues so there will be a chance to work off some of the stock of held goods here. For business in a jobbing way, winter creamery is held steady at 21 to 21½c.; townships dairy, 16c., and western rolls, 14 to 15c. On held creamery prices are nominal, but it has been offered at 15c., while western dairy is hard to quote.

ASHES.

The market for ashes continues quiet and featureless. We quote: First pots, \$4.05 to \$4.10; seconds, \$3.70 to \$3.75, and pearls, \$6.40 per 100 lbs.

MONTREAL TRADE NOTES.

The Guild price on granulated and yellow sugars was worked down ¼c. on Tuesday. The decline, however, has been practically in effect for over a week previous.

Rose & Laflamme expect a large shipment this week of Batger's new season Seville orange and University marmalade, in one and two pound pots.

Bosnia cables on Tuesday to sales' agents here quoted cost and freight price of prunes 2s. per cwt. higher.

Practically all the German beetroot sugar offering here has been absorbed, and, at the present low prices ruling in Montreal, further importations are unlikely.

One firm of jobbers practically control all the stock of dried apples to be had on this market, and they are asking ½ to 1c. advance on last week's prices.

Rose & Laflamme report the arrival of an assortment of Cunningham & Defournier's potted meats, in four pound tins.

Frank Magor & Co., Montreal, report an improved demand during the past few days for Southwell's jams, jellies and marmalades, for which they are selling agents.

London cables on Tuesday stated that the cost and freight price of Sultana oranges

had been marked up 2s. per cwt., with an advancing tendency.

Exceptionally large receipts of fresh eggs has led to a slump in prices of fully 5c., and the market is easy at the decline.

Round lots of Barbadoes molasses have sold at an advance of 2½c. this week, but the combine price is unchanged.

Rose & Laflamme report the arrival of a consignment of Huntley & Palmers' biscuits, in six and ten pound tins.

Frank Magor & Co. have recently placed on the Canadian market a superior brand of liquid mustard manufactured by Keen, Robinson & Co., London, Eng. The article is called "Keen's Mustardine," and is particularly palatable and pleasing, being much in demand by epicures.

NEW BRUNSWICK MARKETS

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., March 14, 1895.

BUSINESS during the past week has been quiet. Wholesale grocery houses report sales so far this year equal, and, in many cases, ahead, of those of last. Money is not plentiful, collections being slow, and, in many cases, goods which should be cash are being settled for by notes. Markets show, in many cases, much firmness, but the St. John market is a very odd one.

SALT—The cargo of course spoken of in our last report is to hand, and is coming out of the vessel in splendid condition. It arrives at a good time, as the market is about bare. There are about five thousand bags in the cargo. Demand at this season is light. It is selling from ship's side for 50c. Prices, ex store: Coarse, 58 to 60c.; fine factory filled, \$1; 5 lb. bags, \$3 to \$3.25 per bbl.; 10 lb. bags, \$2.85 to \$3 per bbl.; 20 lb. wood boxes, 20c.; 10 lb. wood boxes, 12c.; cartoons, \$2 per doz.

CANNED GOODS—There is nothing new to report. All goods are held firm, and stocks both in the hands of wholesalers and retailers are working into small compass. There is a fair demand. Gallon apples continue much more quiet than last year. Oysters show a fair demand and are rather firmer, there being a small advance. Canned herring called Digby chickens are sold here very low, 85c. to \$1 per doz., and are splendid goods for the money. They are put up in Digby, N. S. We quote: Corn, \$1; peas, 95c.; tomatoes, \$1.05; gallon apples, \$2.40; corned beef, 2 lb. tins, \$2.75 to \$2.85; 1-lb tins, \$1.65 to \$1.70; oysters, 2's, \$2.20 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.75; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.35 to \$1.40; clams, \$5.50; for 4 doz.; chowder, \$3.50 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—There is quite a call for Nova Scotia dried apples, and the market has advanced half a cent in the past few weeks. If the packers would only put their goods up right and sell at a fair price, a large business could be done. Evaporated are also higher, but stocks held here are fairly large. But very few raisins are moving since the first of the year. Currants are firm at the higher prices. Prunes and dates have

ST. JOHN MARKETS—Continued.

a fair demand. Prices are low. Loose muscatels are rather firmer in New York. We quote: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; layers, 5 to 5½c.; London layers, \$2.25; loose muscatels, California, 6 to 6½c.; currants, bbls., 3¼ to 4c.; half cases, 4¼ to 4½c.; evaporated apples, 8 to 8½c.; dried, 5½ to 5¾c.; dates, 4¼ to 4½c.; prunes, 5 to 5½c.; figs, 11 to 18c.

GREEN FRUIT—Florida oranges are out of the market, and Malaga grapes are almost out. Pineapples are marked lower. In bananas, quite a number are coming forward in crates. This keeps the price up above what it will be when they come loose. The movement in all green fruits is much better. In onions, the stocks held are quite large, some three cars having arrived lately in this market. This has caused prices to fall off from 25 to 50c. per barrel. The fact of new Bermuda onions being so near has also the effect of weakening the market. Prices, however, continue higher than last year. Valencia oranges are higher and firm. We quote: Valencia oranges, \$4.50 to \$4.75; Messina, \$2.75 to \$3; blood, \$2.50 to \$2.75;

lemons, \$3 to \$4; pineapples, 16 to 20c.; bananas, \$2.25 to \$2.50; Malaga grapes, 5 to 6c.; onions, \$2.50 to \$3 per bbl.; crates, \$1.25.

DAIRY PRODUCE—Butter does not improve. A lot of fresh creamery prints were in the market this week and found ready sales at 23 to 23½c. But creamery tubs and other grades are slow, and for large rolls and poor tub butter there is no sale. Cheeses are also quiet, though prices show no change, and holders believe they will not be lower. Eggs are in fair demand for fresh stock. Creamery rolls, 23 to 24c.; tubs, 20 to 21c.; dairy tubs, 16 to 18c.; cheese, 10¼ to 10½c.; eggs, 18c.

MOLASSES—The demand is good, and a fair quantity is changing hands, but the near approach of the syrup supply tends to cause parties to hold off when not actually in want. As noted in our last, new Demerara is already here, Porto Rico and St. Kitts are in Halifax, and it is now expected a small quantity of Barbadoes will arrive on a steamer due this month, selling here at about 33c. Small packages are much in demand, but the market is bare. Syrups are never a very large business in this

market. A small quantity of fancy Porto Rico is still to be had. We quote: Barbadoes, 31 to 32c.; Porto Rico, 30 to 31c.; Antigua, 28 to 30c.; fancy Porto Rico, 39 to 41c.; syrup, 30 to 35c.

SUGAR—Since the reduction in price of granulated no sales of foreign have been made. Granulated shows no change in this market, but yellows are rather easier. There is no doubt the low price of sugar will be much felt in the smaller quantities of molasses which will be sold. Demand is good. We quote: Granulated, standard, 3½ to 3¾c.; second grade, 3½ to 3¾c.; yellows, 3 to 3½c.; others, 2½ to 2¾c.; Paris lump, 5 to 5¼c.; pulverized, 5 to 5¼c.

FISH—Dry cod are particularly firm. In frozen fish the demand, like the supply, is light. There are no herrings to be had, and but few codfish. Smoked herrings are rather firmer. Fair stocks are held here in dry hake. The market is unsatisfactory, and continues as reported last week. Pickled herring shows no change, with fair demand. We quote: Large cod, \$4.15; medium, \$4.10; small, \$3.50; pollock, \$1.75 to \$1.85; bay herring, \$1.50 to \$1.60; Shelburne, No. 1, \$4 per bbl., half-bbls., \$2.40

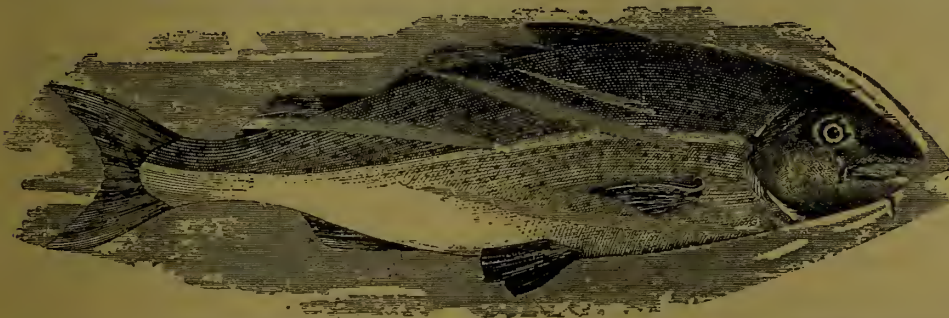
VALENCIA .. RAISINS

Off-stalk, Brand Arguimbau; Off-stalk, Brand Jose Part; Fine Off-stalk, Brand Merle; Fine Off stalk, Brand Palares; Fine Off-stalk, Brand Raphael Pons; Selected, Brand Palares; Selected, Brand Raphael Pons; Layers, 4-crown, Brand Raphael Pons; Layers, 4-crown, Brand J. Merle;

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Which we offer at special prices during Lent time.
Write for quotations before you buy elsewhere.

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MUNN'S BONELESS CODFISH

AND

MUNN'S SKINLESS CODFISH

During Lenten season.

Send in your orders for new fresh stock just arriving.

STEWART MUNN & CO.

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SYDNEY, N.S.W.
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OUR STYLES ARE EXCELLENT AND EXCLUSIVE.

EVERY BRACE DURABLE & PERFECT.

AND FOR VALUE TO RETAIL FROM 25¢ TO \$1.00: WE HAVE NO SUPERIOR ON THE CONTINENT.

Trade Mark

SAMPLES ON APPLICATION. CARRIAGE PAID.

MARKETS—Continued

to \$2.50; Canso, \$5; medium smoked, 8 to 9; lengthwise, 7 to 8c.; Digby chickens, 10 to 12c.

PROVISIONS—In this little change is noted. There is a fair demand for smoked meats at easy prices. Pork rather tends a little firmer. We quote: Clear pork, \$17.50 to \$18; mess, \$15 to \$15.50; prime, \$12.75 to \$13.25; plate beef, \$12.75 to \$13.25; prime lard, 9 to 10c.; compound, 8 to 9c.

FLOUR, FEED AND MEAL.

The flour market continues to strengthen. Demand is not active. Oatmeal is also firmer, though local prices continue low. Middlings and bran are getting very scarce. Prices are high for even second quality, but all are very hard to get. Oats continue in advance, and are very firm. Seeds are high. In hay very little is doing, and prices continue very low, but even then there is no money in exporting. We quote: Manitoba, \$4.35 to \$4.40; best Ontario, \$3.50 to \$3.60; medium, \$3.25 to \$3.50; oatmeal, \$4.00 to \$4.10; cornmeal, \$2.75 to \$2.80; middlings, on track, \$23 to \$24; bran, \$22 to \$23; oats, local, on track, 40 to 41c.; Ontario, 43 to 44c.; beans, \$1.60 to \$1.65; prime, \$1.55 to \$1.60; split peas, \$3.85 to \$4; pot barley, \$4 to \$4.10; round peas, \$3.75 to \$3.90; hay, on track, \$9; American timothy seed, \$3.35 to \$3.50; red clover, 11½ to 12c.; alsike, 13½ to 15c.

ST. JOHN MARKET NOTES.

The following is the report of the Savings Bank for February: Deposits, \$79,556; withdrawals, \$65,390. This shows a balance of \$14,165 on the right side.

Mr. Robert Jardine is now representing the St. Lawrence Starch Co. in this province.

The halibut fishing will soon begin. Already a number of the fleets have started from Digby, N. S.

The meeting of the Farmers' and Dairy-men's Association, held in Fredericton during the past week, was a great success. Some three hundred farmers attended.

Last week Mr. Robert Jardine, traveler for the Pure Gold Manufacturing Co., said to THE CANADIAN GROCER. "On my last trip I sold two large orders through our ad. in your paper. I find your paper growing popular among the retail trade of the provinces."

Another of our first-class grocers intends giving up the retail business. Geo. Robertson, who for years has enjoyed the reputation of keeping the finest and most expensive line of groceries in the city, is about to retire. The number of fine retail stores is still very large for the size of our city.

Mr. Peter Laing, president of the Laing Packing and Provision Co., has been in the city during the past week. Their products are finding an increasing demand in this market. Mr. Laing was much pleased with his visit. His house is represented here by I. C. Bowman.

A subscriber notices in the two last issues of THE CANADIAN GROCER comments respecting a car of California canned goods

received by a Toronto firm. He begs to state that, last fall, two leading St. John merchants (Messrs. Dearborn & Co. and Messrs. Baird & Peters) imported a car each of these goods. St. John merchants are always to the fore when there is anything new in trade offering.

PERSONAL MENTION.

J. H. Magor, of Frank Magor & Co., Montreal, was in Toronto last week.

John McEwan, of McMeekin & Co., London, England, was in Toronto last week primarily, it is understood, with a view to advertising "Ram Lal" tea.

A. F. MacLaren, manufacturer of Imperial cheese, Toronto, has been nominated by the Conservatives of North Perth as their candidate for the next Dominion election.

Alex. Hill, one of Sloan & Crowther's representatives in the west, was in Toronto Saturday. He said trade was quiet, the farmers being down in the pitch holes trading horses.

R. Cunningham, manufacturer of table delicacies, of Kingston, N.Y., is in Toronto. His special mission is to introduce an egg food on this market. He is showing two kinds. One contains the whole egg, and the other the white only. The one is for baking and the other for icing purposes. It is said the package containing both the white and yolk will go as far as three dozen ordinary eggs.

RETAIL GROCERY BOOKKEEPING.

A writer in Business recently had the following to say regarding keeping accounts in a retail grocery store:

"The business with which I was formerly connected was considerably smaller than the one he names, but I believe the system would prove entirely satisfactory. Our accounts were handled by what might be called the card and pass-book system. The pass books were of the common kind in use. Two order books were used for each wagon, so the bookkeeper could write up one while the orders were being put up from the other.

"A slip of paper three inches wide was cut from the 'bill paper' and the customer's name written at the top. On this slip goods bought were entered to correspond with the pass-book. These slips were consecutively numbered. They were kept, when in use, in a 'postoffice,' on the back of the desk, within easy reach of the bookkeeper.

"After the orders were out these were footed up for the day and the total carried direct to the ledger. This saved considerable posting and kept each customer's daily account by itself. When a payment was made the amount was entered directly on the ledger (a cash register was used, so no cash book entry was made, the amount being included in 'cash' sales for the day), and the

slip marked with a 'paid' stamp and filed away.

"As we kept our collections up close we had little or no trouble with this system, certainly not as much as we would with an endless amount of book work. Our accounts with the wholesale dealers were handled in the same way. The only books used were cash book, ledger, order books and the slips. Two files were necessary, one temporary and one permanent.

"The slips were kept in the 'postoffice' or temporary file until the account was balanced and then carried to the permanent file, where they were out of the way and out of mind. In what I have presented I trust I have made my methods clear."

**Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.**

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

FISH FOR LENT

GROCERS, there is nothing
nicer in FISH than . . .

Golden Finnan Haddies

It pays you to sell them.

Your Wholesale Grocer can supply you.

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N. B.

50 Casks Chicory

Best Imported French.
Write us for quotations
and samples . . .

"Trade" Coffee & Spice Mills

EWING, HERRON & CO.
MONTREAL

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
& Pickling Co.**
CHATHAM, ONT.

WE LIKE TO TELL IT

As well as the consumer
realizes it, that

Boulters' "Lion Brand" Canned Goods

Are perfectly delicious.

Of course our best motto has always been to give the consumer excellent QUALITY, coupled with that good companion QUANTITY.

Time has clearly proven that honest goods with prices right make our brand a universal favorite.

Only a TRIAL is all we ask to win the best fastidious taste.

Factories { TORONTO
PICTON
DEMORESTVILLE

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco,
made in all size plugs. Cheapest
and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

Here's a Man



Who says "Trade is awful dull." Of course it is. Simply because he is stocked up with all kinds of uncalled-for, unknown and unsalable goods, under the delusive idea of big profits.

Result—questionable customers of doubtful credit. The best trade is soon dissatisfied with the "unknown" brand of goods and gives its patronage to reliable dealers.

The **MAPLE LEAF** brand of canned goods have justly earned their reputation for reliability and purity.

Delhi Canning Co.

DELHI, ONT.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, March 14, 1895.

WHOLESALE houses report trade looking up somewhat, and confidence is expressed for the spring trade, which is about setting in. The fine weather during the past few days has had a brightening effect all round, and orders are coming in from the country more freely. The Newfoundland trade is beginning to pick up again, though very slowly. The loss of that market has seriously handicapped a number of smaller dealers throughout the country, particularly in Cape Breton, who found a ready market there for butter, cheese, produce and provisions generally.

BREADSTUFFS—There is an improvement all along the line in breadstuffs. The advances in flour are 5, 10 and 15c. per bbl. and a general advance is anticipated owing to the represented shortness of Canadian wheat. Oats and oatmeal are very firm, with oats at 42 to 42½c., and oatmeal \$4 to \$4.10, delivered here.

MILLFEEDS—Are scarce and high. Bran is quoted at \$22, and middlings at \$23 and \$23.50, and scarce at the quotations.

CORN AND CORNMEALS—Are steady and slightly firmer.

FLOUR—Trade is quiet, although there is more doing the past ten days than for several weeks before. As soon as the outports are opened up we look for more activity in this line. Quotations are: Hungarian patents, Manitobas, \$4.40 to \$4.50; Manitoba strong bakers', \$4.25 to \$4.35; Canadian pastry, \$3.60 to \$3.70; 75 per cent. rolled patent, \$3.50 to \$3.60; 80 per cent. \$3.25 to \$3.30; 90 per cent. \$3.15 to \$3.20; straights, \$3.10 to \$3.15; extra, \$2.80 to \$2.90.

FISH STUFFS—The Lenten season has evidently helped to improve trade locally. The general position of the market shows no material change. Export orders are quite up to the average, and stocks are, of course, diminishing, and any increase in demand would cause a general advance in prices. As yet, this has not taken place. We note by late cable advices that a duty of \$1.15 per drum has been imposed on provincial fish in Cuba. This, if anything, will have the effect of lowering the price, ex vessel, the coming season. The demand, locally, for grocery fish stuffs is very good, and stocks are almost exhausted. Quotations, tol quol, are: Dry cod, prime, \$3.25 to \$3.70; do. bank, \$3; do. large bank, \$4 to \$4.10; Labrador, \$2.50 to \$2.75; herring, Bay of Islands, split, No. 1, \$1.75; shore, No. 1, large, split, flat, \$3.50 to \$4.50; mackerel, No. 3, large, \$12; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

PROVISIONS—There is very little doing in provisions, owing possibly to the Lenten season. Choice Canadian beef is offered at 6½ to 6¾c, and native, sinking offal, at \$7.30 to \$8. Mutton is worth 9c. There is no lamb offering. Veal is selling at 5 to 6c. Pork has advanced to 6½c, and is strong at that figure. There is very little poultry in the market. Canadian turkeys are selling at 12c, and native at 10c. Hams are worth 10c. Lard, pure, is quoted at 10c, and refined at 8c.

BUTTER AND CHEESE—Butter remains depressed, and can be purchased anywhere

from 12 to 18c. Good stock is bringing 15 and 16c. The cheese market remains unchanged at 11½c. for best Antigonish, with Canadian a fraction lower.

EGGS—Eggs are scarce. Last week's stocks sold at about 20c. for good fresh, but dealers are inclined to think 18c will be the outside price this week. The limed stocks are about cleaned up.

CANNED GOODS—This line is beginning to receive attention, although prices have not changed in the slightest.

DRIED FRUIT AND NUTS—Only the usual trade is being done in dried fruit and nuts. Off-stalk Valencias are quoted at 4½ to 4¾c.; Turkish layer figs are worth 9 and 10c.; new Turkish prunes, "Atlas" brand, 4½ to 5c.; dates, 4c.

GREEN FRUIT—Some fine new Bermuda tomatoes have been received, which are selling at \$1.25 per box of 10 lbs. There are no Jamaica oranges on the market; Valencias are worth \$5. Lemons are higher, the quotations being \$3.50 and \$4.50. Apples are about cleaned up; some Bishop pippins are arriving from the Annapolis valley, which are selling at from \$1.50 to \$2.50. Grapes are getting cheaper, although stocks are well cleaned up. Bananas are selling well at \$2.25 to \$3 per bunch. Trade in this line is very good.

SUGAR—There is a very good demand for sugar at the low rates at which the article is now offering. Quotations are: Porto Rico, in hogsheads, 5c.; granulated, 3¾c.; standard "A," 3½c.; extra white "C," 3¼c.; standard yellow "C," 3c.; extra "C," 2¾c.; yellow extra "C," 2¾ to 2½c.

MOLASSES—The demand continues fair; stocks here are low. Quotations are: Porto Rico, 35c.; Barbadoes, 34c.; Demerara, (B) "D" brand, 45c.

PETROLEUM—There has been an advance of one cent during the past two weeks. Oil, Spring crude is quoted at \$1.23, and Petrolia crude at \$1.20, f.o.b. at Petrolia.

HALIFAX MARKET NOTES.

Four carloads of cranberries were shipped recently from Auburn, King's Co. The cars contained 740 barrels of the fruit, the net proceeds of which amounted to over \$5,500.

The Windsor Plaster Company are about making a new departure. They are at present putting up machinery for the manufacturing of potato bug exterminator, for which they expect to have a fair demand. By their process the poison will be evenly and thoroughly mixed with the plaster, and, by being mixed for some time before using, the ingredients will become better incorporated and more effective in every way than if hand mixed. Similar mixtures are manufactured largely in the Upper Provinces, and, by effectiveness and popularity, have superseded the old method of mixing by hand.

THE MINIMUM DIVIDEND.

GREAT trouble was experienced last year in the discussion of the Dominion Insolvency Bill, that did not become law, as to what should be the minimum dividend on an estate to give an insolvent a discharge, says Dry Goods Review.

The first draft of the bill may be supposed to represent the merchants' views of the

matter, and it laid down 33⅓ cents as the minimum. That is, when any estate paid this dividend over and above all costs of administration in insolvency, the owner of such estate was entitled to a legal discharge, and no creditor could bring any further action on debts contracted previous to the declaration of insolvency. Compositions at 33⅓ cents would bear the same effect.

But the bankers through their representatives at Ottawa objected to this low minimum, and proposed to raise it to 66⅓ cents. This created considerable discussion, and a compromise was finally agreed to, and the minimum dividend, had the bill passed, would have been 50 cents.

By a careful and laborious collocation, the figures of the past year concerning compromises and sales of bankrupt stocks have been tabulated, and are herewith presented. A great many of the following instances are sales of bankrupt stocks, and are the percentage derived from the sale of the stock without deducting expenses of assignees, stock taking, inspectors, auctioneer, etc. For this reason the figures may, in about one-half the instances, be five per cent. higher than they should be.

The figures show the amounts paid in 393 compromises or assignments between January 1 and December 31, 1894, although this does not include the whole number of the year:

Over 75 per cent. dividend.....	6 cases.
70 to 75 " "	32 "
65 to 70 " "	19 "
60 to 65 " "	40 "
55 to 60 " "	36 "
50 to 55 " "	84 "
45 to 50 " "	17 "
40 to 45 " "	36 "
35 to 40 " "	19 "
30 to 35 " "	24 "
25 to 30 " "	44 "
Below 25 " "	36 "

393

The average dividend of these 393 sales or compositions is 45.5 per cent., and if deduction is made for the circumstances mentioned above, this will be reduced to nearly 40 per cent. This shows that a minimum dividend of 50 per cent. is rather high.

Again, the number of dividends between 50 and 55 is 21 per cent.; the number above 55 is 34 per cent., and the number below 50 is 45 per cent. of the whole. That is, the number between 50 and 55 is very large compared with any other division, and the number below 50 is much larger than that above 50.

To show how preposterous was the bankers' demand for a 66⅓ per cent. minimum dividend, it may be mentioned that of the 393 dividends above, 88 per cent. are below the bankers' minimum.

To the shame of Canada, and to the eternal condemnation of the credit system, it may be seen that 10 per cent. of the dividends were at a lower than 25-cent rate. One Bowmanville dividend was 5 cents on the dollar, a Brantford one was 1 cent, and two in Montreal were 2½ and 4 per cent. respectively. Canada wants an Insolvency Act that will enable creditors to call a halt before the estate is entirely consumed.

In the above record, book debt sales are not included. Several were noted, however, and the average price realized on book debts was 15 cents on the dollar. Debtors always value their book debts very highly, but creditors estimate them at 15 per cent. of their face value.

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

Manufactured by

Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.

New Table Raisins

BLACK BASKETS
LONDON LAYERS.

—ALSO—

VALENCIA SHELLD ALMONDS

It will pay you to get our prices before
you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

WE WANT

in every town in Canada,
a Grocer to push

Jersey Cream Baking Powder

Owing to fine quality of Jersey Cream,
we cannot give a large profit, but will of-
fer great inducements in other ways. The
wide-awake Grocer sells Jersey Cream, as
it draws trade, while some of these cheap
and trashy Powders drive it away.

Write us for particulars.

LUMSDEN BROS.

HAMILTON, ONT.

McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

Moyune Y. Hyson

New Season.

Good Style and Liquor.

10c. and 12c.

WARREN BROS. & BOOMER

35 and 37 Front St. East,
TORONTO

Lytle's Tomato Catsup



Best goods in the market.
Send for a trial order.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

SOAPS

Supreme 12 oz. pressed cake,
100 in box.

Wonderful 12 oz. pressed cake,
100 in box.

Our Own Electric 8 oz. cake,
100 in box.

Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

OUR Special Blend Coffee

Send for Samples and
Quotations.

PERKINS, INCE & Co.

TORONTO.

We are offering some excellent
Values in

SYRUPS

New Orleans Molasses,
Dried Fruits, etc.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

Maconochie Brothers

131 Leadenhall Street, London, England

The Largest Preservers of Fish in the World, have much pleasure in calling attention to their celebrated

Fresh Herrings, Kipperd Herrings,
Bloaters, Scotch Findon Haddocks,
Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

REPORT OF THE CANADIAN FISHERY COMMISSIONERS

(MR. W. G. GUNN, WALKERTON, ONT., AND M. G. MCLEOD, NEWHAVEN.)

Through a letter of introduction procured for us by the High Commissioner in London, we were courteously shown thro' Messrs. MACONOCHIE BROTHERS' CANNERY, IN SCOTLAND, where some 400 hands are employed. This establishment uses up an immense quantity of Herrings, all of the very best quality. The greatest care is exercised in the selection of these fish; they are put up in 1-lb. tins; Herrings put up this way are very delicious, many people preferring them to canned salmon. The girls who clean these Herrings and put them up do their work very rapidly. The Herrings canned at this establishment are sold in Great Britain, exported to the East Indies, Australia, and the Cape. After we had gone over the establishment in question, we were treated to the contents of a can of Herrings, and can truly testify that we never before tasted anything in the Herring line so delicious and fine flavored.

MACONOCHIE'S

Jams, Marmalade, Tart Fruits, Pates,
Camp Pies, Potted Meats, Bloater Paste,
Jelly Squares, Pickles, Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

We are Advertised by our Loving Friends

We fully appreciate the efforts that are being made by our friends to advertise our Eureka Coffee. We hardly know how to express our gratitude, as our increased sales are far beyond our expectations. A little more boom, and we shall be obliged to run our mills overtime. They forgot, however, to say that the reason we can sell at such a low price is: We import, roast and grind our own goods; our tins are made under our special supervision; our plant and staff of experts are of the finest that can be procured, and we do not have to pay a handsome profit to an outsider to produce our goods; our price is low and quality unequalled; and there's money in it for you.

We leave the advertising of Eureka Coffee to those who have so kindly undertaken it, and beg to call your attention to our new line—"Delicatine"—which makes its bow to the trade for the first time on Monday next. See our travelers and next issue of THE GROCER for full particulars.

PURE GOLD MFG. CO.
TORONTO

There's Money In It



THINKS IT IS HORSE SENSE.

EDITOR CANADIAN GROCER,—There is a deal of horse sense in the way in which the proprietors of "Crushed Mocha and Java coffee" (save the mark!) have brought to light the deception practised upon us poor, simple retailers in admitting this quack decoction into our stores, and every retailer will acknowledge, I feel sure, that we used anything but common sense when we permitted this article to be forced upon us—to be sold in our stores upon our reputation. A moment's reflection would have convinced us that, at the price of this article, it could not possibly contain any Java or Mocha coffee, for both of these coffees are quoted in THE CANADIAN GROCER respectively 35 and 36c. per pound, whole roasted. Stop! perhaps I am mistaken. Let's see. One of your advertisers claim that their competitor's mixture cannot be genuine, because they offer it at 20c. per pound, and throw in a can worth 35c., which reduces the price of their mixture to 15c. per pound. While they claim that theirs is genuine, because they charge 22c. per lb. for their mixture, and their can is worthless when empty, we know that similar cans put out by other

firms are chargeable at 50 and 60c. each, and are returnable at that price; deduct this amount for the can, and also a profit of 5c. per pound for the middleman (the wholesaler) we then find that both "office boys" not only look like twins, but are in reality twin brothers, and it is just a question whether these twins ought not to come under the law and be punished under the Adulteration Act. However, they have, in calling each other down, opened the eyes of some of us simpletons to the fact that such quack decoctions are not needed, nor suitable, for building up a reputation for first-class goods.

A RETAILER.

Toronto, March 11, 1895.

CANADA AS A TEA DRINKER.

EDITOR CANADIAN GROCER,—That tea drinking is on the increase in Canada is becoming more apparent every day, and one of the most corroborative signs of our assertion is the enormous amount of advertising engaged in by some of the leading British houses, in the trade journals and daily press. Canada now, strange as the assertion may appear, is, among the nations of the world, fifth in rank in the consumption of tea, and, definitely speaking, according to the latest report furnished by A. G. Stanton, of Gow, Wilson & Stanton, London, our consumption per capita is about 4 lbs., while Great Britain takes 5½, Australia nearly 8 lbs., New Zealand 7¼, and

Newfoundland nearly 4½, and, as compared with the United States, our consumption is three times as great per capita, our southern cousins consuming only 1½ lbs. Mr. Stanton's report gives the figures obtainable up to 1892, in which latter year Canada imported 22,718,181 lbs. of all kinds of tea, quite a respectable amount for 5,000,000 people, and it is fair to assume that the consumption in 1893 and 1894 was at least 5,000,000 more, as the increase between 1890 and 1892 was over 4,250,000 lbs.

It is a matter of congratulation, from a mercantile standpoint, that Canada ranks so high in the tea statistics of the world, and it is a still further matter for congratulation that the consumption of British grown teas is in the ascendant, and it will be but a matter of a decade when China teas will obtain as little recognition here as they are receiving in Great Britain at present. In the year 1878, when China's maximum consumption was reached in Great Britain, the figures totalled 126,652,000 lbs., while the imports in 1894 reached the insignificant total of 25,805,313 lbs., not as much as Canada's tea consumption in the same year. On the other hand, the consumption of Indian and Ceylon teas rose from 36,744,000 in 1878, to 188,535,731 lbs.

It is not our object to review or comment on the causes that led to the decline of China's tea trade, as the reasons are ap-



SURPRISE SOAP

IS EASY TO SELL

**There is a demand for it.
People want it.**

If they have not used it, they have heard of it and want to try it.
If it happens you don't keep **Surprise Soap** in stock,
send us postal card of inquiry.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

parent to every student of history and every close observer of tea, its production, qualities, preparation and marketing, but to draw the attention of the trade to the position attained by Canada in the tea statistics of the civilized world, and to point to the necessity of all retail grocers paying closer attention to their Ceylon and Indian teas, and cultivating the tastes of the consumers in the direction of the purer, stronger and more economical British-grown teas.

THE EBY, BLAIN CO., LTD.

A SUCCESSFUL KIRKFIELD MAN.

Arch. McKenzie, general merchant, Kirkfield, was in Toronto a few days ago on a purchasing trip. Mr. McKenzie has leased for a term of years a large flour and grist mill in Kirkfield. The mill has a capacity of 75 barrels of flour per day, and for several months in the year Mr. McKenzie and his "mill" partner, Joseph Staples, intend running the mill at full time, which will mean a large output of first-class roller flour, thus being a great boon to the immediate vicinity and surrounding country. Mr. McKenzie does one of the largest businesses north of Toronto, keeping constantly on hand a first-class stock of groceries, dry goods and boots and shoes, together with his flour, grist, saw and planing mills. He buys grain for the Toronto market and farm

produce for the Montreal market, and ships same in car lots in season.

FIRE DID NOT BOTHER THEM.

The three big fires which recently visited Toronto well tested the safes and vaults which happened to be in the different places destroyed. J. & J. Taylor, the well-known safe manufacturers, had no less than 44 safes and vaults in these three fires, and, hot as they were, in every instance the contents came out in first-class condition. Comment is unnecessary.

MANITOBA BUTTER.

Alex. McDonald, of Winnipeg, has made a large shipment of butter to London, England. A portion of the consignment belonged to Messrs. Richardson & Lovee, of Carman, the whole lot making one carload. The butter is of the best dairy class and if it reaches the old country in proper condition should command a good market. The shipment is being made as an experiment and with a view of finding a profitable outlet for Manitoba butter.

CONCERNING RETAILERS.

Thomas Wiltshire is opening up a new general store in Glamis.

John Clarke's grocery store, at Brampton,

has been repainted and otherwise beautified.

W. G. Davey, formerly of Bobcaygeon, has bought out the stock of Powell & Co., Elmvale.

C. B. Wray, Alma, has sold out his general store to James Gall, of the township of Nickel.

A new general store was opened up in Cobocok a couple of weeks ago. A. B. H. Carl is the proprietor.

Ross Bros., of Mount Albert, have bought out a general stock in Woodville, and intend continuing business there.

J. S. Boddy & Bro., general merchants, Bradford, are now settled down in their new premises, which are highly spoken of by the travelers.

D. McEachren, of Clifford, put the cash system into operation at beginning of the year. "He reports it to be very satisfactory," said L. Chapman, of T. Kinnear & Co. "It is the proper way to do business, anyhow."

Hiram Walker & Sons propose erecting at Walkerville, Ont., an immense tobacco factory. Estimates for the cost of construction and machinery are now being prepared.

Immense cold storage warehouses have been built and equipped at Manchester, Eng., as part of the ship canal enterprise. The originators of the scheme hope to attract meat, fish, game, poultry, eggs, butter, cheese, etc., from all parts of the British Empire.

Beware of Imitations

Gold Medal Baking Powder has become the most popular package Baking Powder in the market. Its quality is unsurpassed.

GOLD MEDAL BAKING POWDER

In 5 and 10 cent packages.

G. F. Marter & Son

Phoenix
Mills

TORONTO

Linen Lasts Longer When Washed With

Richards' Pure Soap

Copyrighted by

D. Richards - - Woodstock.

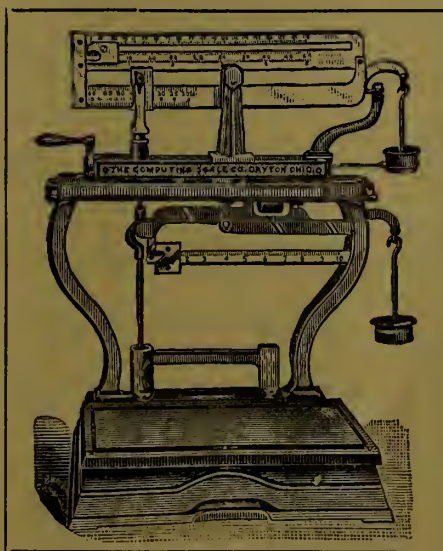
Here's Another Letter



From a merchant who tells of the benefits of the Computing Scale that saves in a few months more than the scale costs.

A scale that weighs in money! Makes it possible for the merchant to get full prices for his goods and shows the customer that he is not being robbed. What more need be said?

For further particulars call on or write to



HAMILTON, ONT., FEB. 21, 1895.

MESSRS. MILLS & Co.,

Chicago, Ill :

GENTLEMEN,—We are pleased to be able to testify to the benefit we have derived from the use of the Computing Scale purchased from Mr. Marcuse last June. It was represented to us as a "money-saver," and we have found it to be not only a "money-saver" but a "time-saver." The best evidence that we can give as to the "actual" worth of the scale is the fact of us having today ordered another one.

Yours very truly,

M. S. BRADT & Co.

Mills & Company

GENERAL AGENTS FOR

700-701 Garden City Block,
Corner Randolph and Fifth Ave.

..... CHICAGO, ILL.

The Computing Scale Co.

WORLD'S FAIR AWARDS.

The Dominion Dairy Commissioner has received a communication from Mr. A. T. Britton, acting chairman of the Executive Committee on Awards for the World's Columbian Commission, in which he states that the Act of Congress of August 5th, 1892, made appropriation to pay for the preparation of the medals and diplomas to the honorable Secretary of the Treasury direct, and that therefore the Executive Committee on Awards is without responsibility in the matter until the same are delivered to them for distribution to the successful exhibitors. The diplomas are being prepared at the bureau of engraving and printing, and the medals are being struck off under the supervision of the director of the mint. It has been unofficially stated that the medals will be completed about May or June next. It has also been intimated "that the medals and diplomas will differ radically from the stereotyped form of medals and diplomas which have hitherto been issued by authorities of expositions. Each diploma granted to an exhibitor at the World's Columbian Exposition is to contain a report of the individual judge as ratified by the Departmental Committee, showing the specific points of excellence and advancement possessed by the exhibit upon which such diploma is issued, and the medal which will accompany the diplomas will bear upon its face the name of the exhibitor to whom it is issued. Thus the diploma and medal will possess a higher and greater intrinsic value than those of the stereotyped form hitherto employed."

DECLINE IN IMPORTS.

There has been a heavy fall in British imports from Canada. During the month of February they declined from £49,457, the figures of the corresponding period of last year, to £25,266. For the two months of this year the decline has been from £222,506 (last year's figures) to £103,393. The largest declines in February were in fish and wood, the former dropping £6,200, and the latter £15,200, as compared with last year. Cheese, however, increased £6,000.

SURPRISING FAILURE.

A great surprise in commercial circles is the assignment of the old firm of W. B. Clark & Sons, general storekeepers and wharfingers, of Sarnia. The firm was rated for about \$100,000, and was supposed to have assets away above that figure. It occupied one of the finest blocks in Canada, and owned nearly all the wharves of Sarnia. It also controlled the ferry line until lately. The trouble is caused by carrying too much real estate, but the assets are far in advance of liabilities. Trade debts amount only to \$17,000. The creditors are chiefly in Glasgow.

READ THIS



From ROBERT WATSON, of the firm of R. & T. Watson, Toronto, manufacturers of the celebrated Cough Drops:

TORONTO, Nov. 14, '94.

THE F. F. DALLEY CO., HAMILTON:

DEAR SIRS,—For a shine your English Army Blacking is by far the best I have ever used. My family are delighted with it, and say it is simply elegant. I do not understand why it makes such a shine, being of such an oily nature, but this probably is a secret.

Wishing you every success in its sale,

Yours truly,

ROBERT WATSON.

A

TORONTO, MARCH 11th, 1895.

MESSRS. J. & J. TAYLOR,

Toronto Safe Works, Toronto.

GENTLEMEN,—We had one of your safes in our store which was destroyed by fire on Sunday morning, March 3rd, 1895, and we beg to say that our books and papers were preserved to our entire satisfaction.

Yours truly,

(Signed) J. SUTCLIFFE & SONS.

Taylor Safe

TORONTO, MARCH 11th, 1895.

MESSRS. J. & J. TAYLOR,

Toronto.

GENTLEMEN,—When our magnificent new store was destroyed in the terrible conflagration which visited us on Sunday, the 3rd of March, we had in the building six of your fireproof vaults. We also had our books and cash in one of your fire and burglar-proof safes; the vaults preserved their contents intact, and the contents of the safe were taken out after the fire in a perfect state of preservation, without even the smell of smoke upon them.

Yours truly,

(Signed) R. SIMPSON.

is a

TORONTO, MARCH 11th, 1895.

MESSRS. J. & J. TAYLOR,

Toronto.

DEAR SIRS,—In the great fire which visited Toronto on the morning of March 3rd, 1895 (being the third conflagration in two months) my store was entirely destroyed. I was fortunate enough to have one of your fireproof safes in use, and am pleased to state that all my books, papers and cash were taken out of the safe in first-class condition.

I also had one of your make of vault doors on my vault, and would add that contents of vault were entirely preserved.

I cannot speak too highly of your make of safes and vault doors.

Very truly yours,

(Signed) PHILIP JAMIESON.

“Sure Thing.”

Molasses

Barbados

Cuba

Porto Rico

English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

No. 96 Wall Street

BROOKLYN, N. Y.

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

James Simpson & Son, Hamilton.

J. Winfield, Quebec.

J. Hunter White, St. John.

W. F. Henderson & Co., Winnipeg.

L. H. Dobbin, Montreal.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

PIGEON, GENDRON & CO., wholesale grocers, Montreal, are offering to compromise at 60c. on the dollar.

J. R. Tomilson, general store, Tay Creek, N.B., has assigned.

Richard Ross, grocer, New Glasgow, N.S., has assigned.

James Walker, grocer and fruits, Mount Forest has assigned.

J. T. Showler, general store, Arkona, Ont., has assigned to Wm. S. Fuller.

John J. Hunter, crockery, Kingston, Ont., has assigned to Wm. C. Royle.

J. H. McLaughlin, general store, Athens, Ont., has assigned to O. Brown.

George Brush, fruits, Halifax, N.S., has been closed out under bill of sale.

O. Percy Wilbar, grocer, Moncton, Nfld., has been closed out under bill of sale.

D. Z. Guay, general store, Napierville, Que., has assigned to Lamarche & Olivier.

Thomas Fitzgibbon, grocer, St. John's, Nfld., has compromised at 35c. on the dollar.

S. March & Sons, St. John's, Newfoundland, have offered to compromise with creditors.

W. A. Caldwell has been appointed curator of the Hearle Manufacturing Co., Montreal.

The creditors of R. J. Davison, general store, Newmarket, Ont., have been called together.

There is a demand of assignment in the case of Desormier & Freres, general store, Joliette, Que.

Shields & Rutherford, general store, Norwood, Ont., have assigned to W. A. Campbell, Toronto.

Campbell & Smith, commission and flour, St. John's, Nfld., have compromised at 40c. on the dollar.

J. H. Merrill, general store, Smith's Mills, Que., is offering to compromise at 50c. on the dollar.

There is a demand of assignment in the case of Max Prudhomme, trader, Notre Dame de Grace, Que.

H. McElroy & Sons, general store, Richmond and Carp, Ont., are offering to compromise at 60c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Chauvin & Co., hay and grain, Montreal, have dissolved.

Wry & Saulnier, general store, Weldford, N.B., have dissolved. Clarence Wry continues.

Belyea & Robertson, grocers, St. John, N.B., have dissolved. Jesse O. Belyea continues.

Evelina Gareau, wife of Jos. Gareau, and Edmond Muearlt, have been registered proprietors of J. Gareau & Co., Montreal.

Andre H. Falardeau and Constant N. Falardeau, general store, have been regis-

tered proprietors of A. H. Falardeau & Fils, general store, Ancienne Lorette and Sillery, Que.

SALES MADE AND PENDING.

Sarah Moffat, grocer, Oullia, Ont., has been sold out.

J. W. McKeen's grocery stock, Montreal, is advertised for sale.

Chas. Anderson, grocer, Vancouver, B.C., is advertising to sell out.

Giroux & Pothier, grocers, etc., Three Rivers, Que., have sold out.

Ellen Cornell, general store, Elfrida, Ont., has sold out to Walter Spera.

The general stock of A. J. O'Boyle, Brechin, Ont., has been sold.

The general stock of Sweet & Co., Victoria Harbor, Ont., has been sold.

The assets of Napoleon Foucreau, Montreal, are to be sold on March 19.

T. A. McPherson, grocer, etc., Omemee, Ont., advertises his business for sale.

The stock, etc., of W. A. Maricle, general store, Staples, Ont., is to be sold by auction.

W. Wedrick, jr., general store, Nanticoke, Ont., has sold out to W. H. Davidson.

The estate of P. E. Wade, general store, Wade's Landing, B.C., has sold out to Wm. Moffatt.

W. B. Clark & Sons, general store, Sarnia, Ont., have called a meeting of creditors.

Matilda Meredith, confectioner, Toronto, has been advertised to be sold out by the bailiff.

The general stock, etc., of Pomeroy & Co., Fullarton, Ont., is to be sold by auction.

The stock of Gould & Elliott, general store, has been advertised for sale by tender.

The stock of Russell, McDonald & Co.,

general store, Victoria, B.C., is advertised for sale.

The estate of Septimus Pope, grocer, Melita, Man., is advertised for sale by tender on March 26.

The Northwest Produce Co., (not incorporated), Victoria, B.C., has sold out to J. A. Cohen.

The stock of J. B. Lavallee, general store, St. Germain de Grantham, has been sold at 60c. on the dollar.

J. R. Gilbert, confectionery, etc., Toronto, has been advertised to be sold out by balliff under landlord's warrant.

The stock of Reid & Gerhardt, general store, Neepawa, Man., has been sold to W. T. Reid at 57c. on the dollar.

CHANGES.

J. B. Bourcier is starting a grocery business in Montreal.

Thomas Michaud is starting a grocers' sundries business at Montreal.

Amnesty & Howell, grocers, Victoria, B.C., have been succeeded by Howell & Beckwith.

A. M. Johnson, general store, Port Hastings, N.S., has registered a consent for his

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



British Columbia Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

wife, Josephine Johnson, to do business in her own name.

Thomas Marks & Co., merchants, vessel owners, etc., Port Arthur and Fort William, Ont., are closing their Fort William branch.

FIRES.

Chas. G. Row, grocer, Belleville, Ont., has had his premises damaged by fire.

John Tobin & Co., wholesale grocers, Halifax, N.S., lost \$600 by the fire at the Deep Water Terminus.

T. F. Courtney lost \$350 by the fire at the Deep Water Terminus, Halifax, N.S. No insurance. T. L. Dodge & Co., Kentville, N.S., lost \$1,000 by same blaze.

DEATHS.

Andrew P. Jordan, grocer, St. John's, Newfoundland, is dead.

W. T. Archibald, of W. T. Archibald & Co., general store, Truro, N.S., is dead.

CANADIAN PEACHES LED.

I had to "hurrah" for Canada again the other day. It was up in the office and sample room of the Selling Committee of the Canadian Packers' Association. There were about a dozen packers present, and one of them, I think it was Mr. Flynn, of St. Catharines, had sent out on the street and bought a tin each of California peaches and cherries and opened them up alongside Canadian packs. There were two kinds of Canadian peaches, one from a cannery in the Niagara peninsula and the other from a cannery in Montreal, but both containing peaches produced in the Niagara district. As far as size is concerned, the Canadian peach is "not in it" with the California article, but when it comes to flavor and appearance the California peach is "not in it" with the Canadian, although the former was what is known as the lemon cling variety. In flavor, the Canadian embodied all the richness of the peach in its natural state, while on going from it to the Californian quite an insipidness and lack of flavor was noticeable compared with the home product. In cherries there was the same difference in size in favor of the California article, but in flavor there was not as marked a difference as in the peaches, although there, too, the preference must be given to the Canadian fruit. It was pointed out to me that although the Canadian and the American peaches were both 3's, the former was a half-pound heavier than the latter.

CANUCK.

SHERBROOKE BOARD OF TRADE.

The annual meeting of the Sherbrooke, Quebec, Board of Trade was held on March 6, when the following officers were elected: President, J. S. Mitchell; vice-president, N. T. Dussault; council, W. B. Neil, G. A. Lebaron, W. R. Webster, Wm. Farwell, Z. P. Cormier, J. Davidson, W. A. Morehouse, J. W. Jenckes, D. Denault and W. S. Dresser.

A
Glass
Jar
Free

WITH

Adams'
Pepsin Tutti Frutti



Ask your wholesaler for it. Send for advertising matter to decorate your window.

ADAMS & SONS CO. - 11 and 13 Jarvis Street, TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

BRUSHES...
ROOMS
ALL GOODS BRANDED
"BOECKH"
Send for Price List.
Are strictly as represented and will give satisfaction to your customers.
CHAS. BOECKH & SONS
Manufacturers.
TORONTO, ONT.

SOLID COMFORT

is in

A CUP OF

Johnston's
FLUID
BEEF



Palatable
Strengthening
Grateful
Satisfying

CHAS. SOUTHWELL & CO.'S

High-Class **Jams** **Jellies** and **Marmalades**

Are You Satisfied ?

Many Grocers are now handling **Southwell's** in preference to all other brands.

We can guarantee that after one trial of Southwell's

You Will Be Satisfied.



The Whole Year Round Keep in Stock

Nelson's Brilliant Gelatine
Nelson's Concentrated Jellies

Robinson's Patent Barley
Robinson's Patent Groats

Best Infants' Food

Samples and Quotatons for the above-mentioned goods.

FRANK MAGOR & CO.,

16 St. John Street, MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, Mar. 14. 1895
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.		per do
5 lb. cans, 1 doz. in	case.....	16 2
4 lb. cans, 1 doz.	in case.....	13 2
2 1/2 lb. cans, 1 and	2 doz in case.....	8 4
16 oz. cans, 1, 2 and	4 doz. in case.....	3 5
12 oz. cans, 2 and 4	doz. in case.....	2 6
8 oz. cans, 2 and 4	doz. in case.....	1 7
6 oz. cans, 2 and 4		



doz in case.....	1 35
4 oz cans, 6 doz in case	0 90
6 " 2, 4 " "	1 35
4 " 4, 6 " "	90
3 " 4, 6 " "	80
Dunn's No. 1, in tins.....	2 00
" " 2 " "	...
Cook's Friend—	
Size 1, in 2 and 4 doz boxes....	\$2 40
" 10, in 4 doz boxes.....	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 doz in case	3 00
12 oz tins, 3 doz in case.....	2 40
9 oz tins, 4 " "	1 10
5lb tins, 4 doz in case.....	14 00

Ocean Wave—

No 10—doz cases.....	\$0 75
1-lb. 3 doz cases.....	1 20
No 1 (14 oz) 2 doz cases..	1 80
1-lb. 2 doz in case....	2 00
3-lb. 1 doz in cases.....	5 75
5-lb. " " " " " " " "	9 00
5-lb. " " " " " " " "	9 60

G. F. MARTER & SON.

Barton's Baking Powder—		p. doz.
1 lb. sealer jars,	2 doz in case..	2 25
1 1/2 lb jelly jars,	2 doz in case..	2 25
1 1/2 lb.	2 " "	1 25

2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case.....	2 00
1 lb. " 3 " "	1 20
1 lb. " 4 " "	0 75
Gold Medal	
1 lb. paper package, 10 lb in box.	c 12
1 lb. " " " "	0 12
1 lb. " " " "	0 12

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY
COMPANY.

	C.		O
Abernethy....	8	Jumbles	11
Arrowroot.....	10	Lemon	9
Butter.....	6	Lunch.....	9
" 3lb pk 4	20	Molasses Snaps	5
Cottage.....	8	Moss Wafers.....	12
Cocoanut.....	11	Napoleon.....	14
Garibaldi.....	8	Nelson Tarts.....	11
Gingerbread....	10	Oyster Crackers	
Ginger Nuts....	9	" Square....	6
Graham Water	9	" Pearl....	6
" 2lb pks 20		Peach Cake.....	12
Jam Jams.....	11	Pearl Wafers....	13

People's Mixed 10	Soda, 8 lb pks 18
Pilot Family... 5	Sultana..... 9
Queen's.....12	Tea..... 10
Reception.....14	Variety..... 12
School Cake...11	Village..... 7
Soda.....5	Wine..... 8

BLACKING.

DAY & MARTIN'S BLACKING.

	Liquid.	per doz
Pints, A (6 boz. per bbl).....		\$3 30
$\frac{3}{4}$ " B 9 " "		2 25
$\frac{1}{2}$ " C 15 " "		1 25
Russett Cream (12 doz. per case) ..		2 10

Paste.

(Boxes of 3 doz. each). per gross			
No. 2 size	(4 gross to a case)...		\$2 40
No. 3 size	6 " "	....	3 65
No. 4 size	3 " "	....	5 50
No. 5 size	4 " "	....	6 80
No. 7 size	4 " "	....	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case) ...	12 50
P. G. FRENCH BLACKING, per gross	
No. 4.....	84 00
No. 6.....	4 50
No. 8.....	7 25
No. 10.....	25
P. G. FRENCH DRESSING per doz	
No. 7, 1 or 2 doz. in box ...	82 00
No. 4, " " " " " "	1 25

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

ASK FOR

BENSON'S

CANADA PREPARED

CORNSilver Gloss
STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears
our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box..	1 15
Each box contains either 1 gro.	
1 oz., 1/2 gro. 2 oz., or 1/4 gro. 4 oz.	
Per gross	
Silver Star Stove Paste	9 00
Matchless Silver Polish	24 00
Dixon's Carburet of Iron Stove	
Polish, 70c doz	7 20

MATCHLESS STOVE PASTE POLISH

No. 1.....	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD, per lb	
1 lb packets	0 17
1/2 lb	0 17
Reckitt's Square Blue, 12-lb.	
box	0 17
Reckitt's Square Blue, 5 box	
lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
Carpet Brooms—	net.
Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90
Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

Apples, 3's.....	\$1 00	\$1 10
gallons.....	2 65	2 80
Blackberries, 2.....	1 75	2 00
Blueberries, 2.....	1 00	1 10

Beans, 2.....	0 85	0 95
Corn, 2's.....	0 85	1 25
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's.....	0 85	0 95
" Sifted select.....	1 45	
Pears, Bartlett, 2's.....	1 75	
" Sugar, 2's.....	1 50	
Pineapple, 2's.....	1 75	2 00
" 3's.....	2 40	3 50
Peaches, 2's.....	1 55	2 00
" 3's.....	2 80	
Plums, Gr Gages, 2's.....	1 85	2 00
" Lombard.....	1 50	1 60
" Damson Blue.....	1 60	1 60
Pumpkins, 3's.....	0 85	0 95
" gallons.....	2 10	2 25
Raspberries, 2's.....	1 75	1 85
Strawberries, choice 2's.....	1 90	2 10
Succotash, 2's.....	1 40	
" 3's.....	0 85	0 90
"Golden" Finnan Haddies	1 30	1 40
"Thistle" Finnan Haddies	1 30	1 40
lobster, tails.....	1 75	2 25
" flats.....	2 30	2 35
" apr'l Crown Hat	2 40	
" mackerel.....	1 00	1 10
Salmon, ockeye, tails.....	1 30	1 35
" flats.....	1 55	
" ohoe	1 10	1 20
Sardines Albert, 1/2's tins	13	
" 1/4's	20	

Sportsmen, 1/2 genu	
ine French high grade, key	
opener.....	12 124
Sardines, key opener, 1/2's	104
Exq. fine Fr'ch, k.op. 1/2's. 11 113	
" 1/2's. 104 11	
" 1/2's. 184 19	
Sardines, Other brands, 1/2's 11 16 17	
Sardines P & C, 1/4's tins.....	23 25
" 1/2's	33 36
Sardines Amer, 1/4's	63 8
" 1/2's	9 11
Mustard, 1/2 size, cases	
50 tins, per 100	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.....	1 10	1 15
Kipperd Herring, 1-lb.....	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	

Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine.....	2 40	....
Preserved Bloaters.....	1 85	1 90
Real Finndon Haddock..	1 85	1 90

CANNED MEATS.

(CANADIAN)

Comp Corn Beef 1 lb cans	\$1 50	\$1 60
" 2 "	2 60	2 65
" 4 "	4 80	5 10
" 6 "	7 50	7 75
" 14 "	17 25	17 50
Minced Collops, 2 "	2 60	2 65
" 2 "	3 40	3 50
Lunch Tongue 1 "	6 00	
" 2 "	2 75	2 80
Camb Sausage 1 "	2 50	
" 2 "	4 00	
Soups, assorted 1 "	1 50	
" 2 "	2 25	
Soups and Boull 2 "	1 80	
" 6 "	4 50	

**ACME
SLICED
BEEF.**No. 1 tins,
key, 2 doz.,
per doz., \$3.00**CODFISH.**BEARDSLEY'S
SHREDDED.
2 doz. pkgs.
per doz., 90c.**CHEWING GUM.**

ADAMS & SONS CO.

Tutti Frutti, 36 1/2c bars	\$1 20
Pepsin Tutti Frutti, 23 1/2c p'k'ts	0 75
Pepsin Tutti Frutti in glass	
covered boxes, 23 1/2c pkgs	0 80
Horsehound Tutti Frutti, glass	
tops, 36 1/2c packages	1 10
Cash Register, 39 1/2c bars and	
packages	15 00
Tutti Frutti Show Case, 180 1/2c	
bars and packages	6 50
Glass Jar with Pepsin Tutti	
Frutti, 115 1/2c packages	3 75
Tutti Frutti Girl Sign Box, 160	
1/2c bars and packages	6 00
Tutti Frutti Cash Box, 160 1/2c bars	
and packages	6 00
Variety Gum (new), 150 1/2c pieces	1 00
Orange Blossom, 150 1/2c pieces..	1 00
Flirtation Gum, 115 1/2c pieces ..	0 65
Monte Cristo, 180 1/2c pieces	1 30
Mexican Fruit, 36 1/2c bars	1 20
Sappota, 150 1/2c pieces	0 90
Orange Sappota, 160 1/2c pieces ..	0 75
Black Jack, 115 1/2c pieces	0 75
Red Rose, 115 1/2c pieces	0 75
Magic Trick, 115 1/2c pieces	0 75
Red Spruce Chico, 200 1/2c pieces	1 00

CHOCOLATES & COCOAS

CADBURY'S.

Cocoa essence, 3 oz. pkgs.....	\$1 65
per lb	
Mexican chocolate 1 1/2 lb pkgs 0 40	
Rock chocolate, loose.....	0 37 1/2
" 1-lb tins	0 40
Cocoa nibs, 11 lb tins.....	0 30

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's... 6 and 12 lbs..	0 30
Caracas, 1/4's...	0 25
Premium, 1/4's	0 30
Sante, 1/4's.....	0 26
Diamond, 1/4's...	0 22
Sticks, gross boxes, each ..	....

RECKITT'S Blue and Black Lead**{ ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.**



What Coad id Your 'ed

Has a horror of Menthol in any shape or form, and would much rather find other lodgings than submit to a diet of our

MENTHOL COUGH DROPS

See if this is not so, and when you've cured yourself, let your customers have the benefit of your experience.

Toronto Biscuit & Confectionery Co.

TORONTO

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.



Kid Renovating Polish.

Japanese Waterproof Blacking

Brunswick and Berlin Black, for stoves.

Universal Harness Composition, in tins.

Harness Oil, in bottles and in bulk.

Kid Reviver, in tins (three sizes).

Patent Leather Polish (two sizes)

Polishing Cream (two sizes).

Brass Burnishing Paste (four sizes).

Furniture Polish (four sizes).

Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

.....London and Liverpool.

ABERDEEN CAKES

Something new; not yet copied by our opponents.
Try a tin. They are delicious.

The Toronto Biscuit & Confectionery Co.

HENRY C. FORTIER

7 FRONT STREET EAST, TORONTO.

CHARLES J. PETER

Prices current continued—

Cocoa, Homopatic, 1/2's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18
Royal Cocoa Essence, packages.	1 40
EPP'S.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Carracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's,	0 40
" Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
" Fry's" Diamond 1/2's, 6 lb bxs.	0 26
" Fry's" Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box	2 40
" 1/2's,	4 50
" 1 lbs,	8 75
Homopathic, 1/2's, 14 lb boxes.	0 34
" 1 lbs, 12 lb boxes.	0 34

JOHN P. MOTT & Co.'s	
R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopatic Cocoa (1/2's)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Conlec Chocolate	21c-43
Mott's Sweet Choc. Liquors	19c-30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1 lb tins, per	
doz	\$3 75
Cocoa Essence, 1 lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes,	
1/2 lb. cake, per lb.	22 1/2
Royal Navy Choc., 12 lb. bxs, 1/2 lb.	
cake, per lb	30
Mexican Vanilla Chocolate, 12	
lb. boxes, 1/2 lb. cake.	35

WALTER BAKER & Co's	
Chocolate—	
Premium No. 1, bxs 12 lbs each	40
Baker's Vanilla in bxs 12 lbs each	45
Caracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs	
case, per box, net	4 28
German Sweet Chocolate	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1 lb., tins	52

BENSOPP'S.	doz.
Royal Dutch, 1/2's, cases 4 doz	\$2 0
" 1/2's, " 2 " "	4 0
" 1's, " 1 " "	8 50

CHOCOLAT MENIER.

Cases of 1r. 12	
10x12lb 1b bxs	
Vanilla—	
Yellow wrapper, p. lb.	\$0 34
Chomois	48
Pink	50
Blue	58
Triple Vanilla—	
Green wrapper	50
Lilas	58
Bronz	65
White	73
Unsweetened—	
Blue Premium	38

Cases of 54 lbs.	Less than case
Pastilles—	
Yellow wrapper	40
Croquettes	45
Yellow wrapper	45
Fingers—	
Yellow wrapper	36

COFFEE.

GREEN	c. per lb
Mocha	28 30
Old Government Java	30 33
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	21 22
Maracaibo	21 23
Caffaroma, 1 & 2 lb. tins asstd.	33
TODHUNTER, MITCHELL & Co.'s	
Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum	lb \$0 02
Blue Vitriol	0 06
Brimstone	0 03
Borax	0 12
Camphor	0 65
Carbolic Acid	0 30
Castor Oil	0 07
Cream Tartar	0 20
Epsom Salts	0 02
Paris Green	0 13
Extract Logwood, bulk	0 18
" boxes	0 15
Gentian	0 10
Glycerine, per lb.	0 17
Hellbore	0 16
Iodine	0 50
Insect Powder	0 26
Salpetre	0 08
Soda Bicarb, per keg	2 50
Sol Soda	1 00
Madder	0 12

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " 1, 1 1/2 oz.	1 25
" " " 2, 2 oz.	1 75
" " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef—No. 1, 2 oz tins	\$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75

Fluid Beef—No. 4, 1 lb tins	14 20
No. 5, 2 lb tins	27 00
Staminal—20z bottles	3 00
4 oz	6 00
8 oz	9 00
16 oz	12 75
Fluid Beef Cordial—20oz bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals—	
in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls.	3 1/2
" " bbls	3 1/2
Filiatras, bbls	4 1/2
" " bbls	4 1/2
Currants, Patras, bbls	4 1/2
" " bbls	4 1/2
" " cases	5 1/2
Vostizzas, cases	5 1/2
Panarete (cases)	8 1/2
Dates, Persian, boxes	5 1/2
Figs, Eleme, 14 oz	9 10
" 10 lb	9 11 1/2
" 18 lb	15
" 28 lb	17 1/2
" taps	4 5
Prunes, Bosnia, cases	5 7
" Anchor C, "	0
" E, "	0
" G & J, cases	0 5 1/2
Raisins, Valencia, off-stalk	3 1/2
Fine off-stalk	4 1/2
Selected	5 1/2
Layers	5 1/2
Raisins, Sul'anas	5 1/2
" Cal. Loose Muscatele	5 1/2
50 lb. boxes	5 1/2
" Malaga:	
London layers	per box 2 25
Imperial cabinets	2 25
Fancy Vega boxes	2 25
Black baskets	
Blue	
Dehesa boxes	75
Lemons, Floridas	3 00
" Mesinas	2 25
Oranges, Floridas	3 00

DOMESTIC	
Apples, Dried, per lb.	5 1/2
do Evaporated	6 1/2

FOOD

per bbl	
Split peas	\$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	\$2.25
ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1 lb. tins	per doz \$1 25
" 1 " "	2 25
Patent groats, 1 lb. tins	1 25
" 1 " "	2 25

HARDWARE. PAINTS AND OILS.

Cut Nails, from Toronto	
50 to 60 dy basis	2 10
40 dy	2 15
30 dy	2 20
20, 16 and 12 dy	2 25
10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50

5 dy	2 85
4 dy A P	2 85
3 dy A P	3 25
4 dy C P	2 75
3 dy C P	3 45

HORSE NAILS:	
Canadian, dis. 60 per cent	
HORSE SHOES:	
From Toronto, per keg.	3 60

SCREWS: Wood—	
Flat head iron 80 p.c. dis	
Round " 75 p.c. dis.	
Flat head brass 77 p.c. dis	
Round head brass 72 1/2 pc.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)	1 15
2nd " (26 to 40 inches)	1 30
3rd " (41 to 50 ")	2 90
4th " (51 to 60 ")	3 20
5th " (61 to 70 ")	3 50

ROPE: Manila	0 09 1/2
Sisal	0 06 1/2

AXES, Per box, \$6 to \$12.	
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SHOT: Canadian, dis 12 1/2 per cent.	
HINGES: Heavy T & strap... 0 04 1/2	0 05
" Screw, hook & strap 0 03 1/2	0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
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25 lb. irons	per lb ... 0 04 1/2
No. 1	" ... 0 04
No. 2	" ... 0 03 1/2
No. 3	" ... 0 03 1/2

TURPENTINE: Selected pack-	
ages, ger gal	0 40
LINSEED OIL: per gal, raw	53 0 54
Boiled, per gal	0 56
GLUE: Common, per lb.	0 10

INDURATED FIBRE WARE.	
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1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.	
Jams assorted, extra fine, 1's.	2 20
Jellies, extra fine 1's.	2 22

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade, per doz.	\$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry " "	2 10
Black Currant " "	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb clear glass pots	

LICORICE.

YOUNG & SMYLYE'S LIST.	
5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Waters, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purley Licorice, 200 sticks	1 45
" 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs	
p lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" 1/2 "	0 42
" 1/4 "	0 45

Round tins—	
F.D., 1 lb. tins	0 25
" 1/2 "	0 27 1/2
" 1/4 "	0 75
" 1 lb. jars, per jar	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	\$0 40
" 1/2 "	0 42
" 1/4 "	0 45

Round tins—	
F.D., 1 lb. tins	0 25
" 1/2 "	0 27 1/2
" 1/4 "	0 75
" 1 lb. jars, per jar	0 25

RICE, ETC.

Rice, Aracan	3 1/2 32
" Patna	4 1/2
" Japan	5
" Imperial Seta	5 1/2
" extra Burmah	3 1/4
" Java extra	3 1/2 62
" Gennine Carolina	3 1/4 10
Grand Duke	6 1/2 62
Sago	4 1/2 54
Tapioca	4 1/2 54
Goathead (finest imported)	6 1/2

SPICES.

GROUND

Pepper, black, pure	\$0 12 \$0 14
Pepper, white, pure	20 28
" fine to superior	10 15
Ginger, Jamaica, pure	25 27
" African	16 18
Jassia, fine to pure	20 25
Cloves	18 45
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	15 20

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb cartons	7

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartoons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6 1/2
Beeson's Satin, 1-lb. cartoons	7 1/2
No. 1 White	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2

Rice Starch—

Edwardsburg No. 1 White 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	1

KINGSFORD'S OSWEGO STARCH.



SILVER	40-lb bxs., 1-lb pkgs., new wrappers	8 1/2
GLOSS	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12-13-lb. bxs.	7 1/2
OSWEGO	40-lb. bxs., 1-lb CORN STARCH pkgs.	8
For puddings, custards, etc.		
ONTARIO	36-lb. to 45-lb. bxs., STARCH	6 1/2
STARCH IN	Silver Gloss	8
BARRELS	Pure	7

SUGAR.

Granulated	3 1/2 38
" German	3 40 3 50
Paris Lump, bbls and 100 lb. bxs	4 1/2 51
Extra Ground, bbls	5 1/2
Powdered, bbls	4 1/2 51
Extra bright refined	3 20 3 30
Bright Yellow	3 30
Medium	2 1/2 3
Dark yellow	3
Raw Demarara	2 1/2 2 1/2

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon
bbls. 1/2 bbls	
Dark	25 30
Medium	30 35
Bright	35 40
Very Bright	50 00
Redpath's Honey	40
" 2 gal. pails	1 25
" 3 "	1 50

MOLASSES.	Per gal
Trinidad, in puncheons	0 32 0 35
" bbls	0 36 0 37
" 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 25 0 30
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.



SURPRISE SOAP.

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Richards' Pure Soap, 100 bars	\$5 00
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dust, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 40
Family, 25 bars, 24 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box
2 1/2-lb oz. and 3 lb bar, 60 lb	\$3 30
1 1/2 lb and 1 lb bar, 60 lb	3 60
12 oz cakes, 100 cakes in box	4 13
10 oz cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz. p box	4 00
Royal City, 31b. bar, per lb.	0 05
Peerless, 2 1/2 lb. bar	0 42
Genuine Electric, 7 1/2 bars, per bx	2 50

TEAS.

Congou—	BLACK.
Half Chests Kaisow, Monging, Paking	12 60
Caddies, Paking, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 25

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

CHINA GREENS.

Gunpowder—	per lb.
Cases, extra firsts	42 50
Half Chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half Chests, ordinary firsts	22 38
do seconds	17 19
do thirds	15 17
do common	13 14

PING SUEYS

Young Hyson—	
Half Chests, firsts	28 32
do seconds	16 19
Half Boxes, firsts	28 32
do seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13 15
Nagasaki, 1/2 chests Pekoe	16 22
do do Oolong	14 15
do do Gunpowder	16 19
do do Sittings	7 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	59 0
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Ping Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cnt Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c	
and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R, 2x12, 5 and 10c cuts, 12 lb butts	61
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to 1 lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts	47
Black Chewing—	
Standard, 8rds, 4ths, 7s and 12s, 20 lb pkgs	45
Plug Smoking	
Woodcock, 18 lb caddies, 7s	50
8rds	50

Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 per cent.	

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" Panetelas	60 00
" Bonquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS MONTREAL.

CIGARETTES.

Per M.	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

OUT TOBACCO.

Puritan, tenths, 5 lb boxes	70
Old Chum, ninths, 5 lb box	75
Old Virgin, 1-10 lbpgk, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	8
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO.

Old Chum, plug 4s, Solace 16 lbs.	68
" " 8s.	16
" " 8s. R. & R. 12 1/2	68
" " chew 7s. R. & R. 14 1/2	58
" " 7s. Solace 14 1/2	58
" " 8s. R. & R. 16	58
" " 8s. Solace 15	58
O. V. - plug 4s, Twist 16	58
O. V. - 8s Solace 17 1/2	58
O. V. - 12s.	17
Derby, - 12s.	17 1/2
Derby, - 7s.	17
Athlete, - 5s. Twist 9	74

WOODEN WARE.

Pails, 2 hoop, clear	No. 1	\$1 50
" 3 "	"	1 70
Pails, 2 hoops, clear	No. 2	1 40
" 3 "	"	1 60
" 3 " painted	"	1 60
Tubs, No. 0		8 50
1 "		7 00
2 "		6 00
3 "		5 00
On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.		
Washboards, Globe		\$1 90 2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double		3 75
" Jubilee		3 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

Matches, 5 case lots, single case

Parlor	1 70	\$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5cs.		3 10
5 cases, freight allowed		3 10
Mops and Handles, comb		1 25
Butter tubs		\$1 60 \$3 60
Butter Bowls, crates as'd		3 60

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto.

" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

COUNTING THE PROCEEDS Of the year's business. I am at your service for assistance, inspection, or advice.

A. C. NEFF, Chartered Accountant, Auditor, Assignee, etc.
Tel. 1040. Canada Life Building, TORONTO.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

WALTER BAKER & Co.



The Largest Manufacturers of
PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,

no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and costs less than one cent. a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.



TENDERS.

INDIAN SUPPLIES.

SEALED TENDERS, addressed to the undersigned and endorsed "Tender for Indian Supplies," will be received at this office up to noon of TUESDAY, 9th April, 1895, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1896, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Assistant Indian Commissioner at Regina, or to the Indian Office, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

HAYTER REED,
Deputy Superintendent-General
of Indian Affairs.

Department of Indian Affairs,
Ottawa, February, 1895.

(11)



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

THE MOST DELICIOUS SAUCE
IN THE WORLD.



Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —

GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal. Agents for Canada.

Fruit Jars.



There has already been one advance in the price of Fruit Jars, and we would advise all who have not bought to write us at once.

GOWANS, KENT & CO., Toronto and Winnipeg

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated.
Charters obtained for Joint Stock Companies.

Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

Auditor for
J. B. McLEAN Publishing Co., Toronto.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

Oakey's

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,

MONTREAL.

sp

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MARCH 22, 1895.

No. 12

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS
English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

It was said with perfect safety that the height of progress in hollow-ware was reached when our new Indurated Fibreware goods were offered to the trade.

TUBS

**MILK
PANS**

**WASH
BASINS**

CUSPIDORS

**BUTTER
BOWLS**

ETC.

ETC.

The present process turns out an article having a finished and handsome appearance, that is an enduring success, and that scores 100 points of perfection.

To the wholesaler, Indurated Fibreware is familiar. To the retailer we say, "It pays to handle it."

PAILS

**FIRE
PAILS**

**BREAD
PANS**

**BUTTER
TUBS**

ETC.

ETC.

The E. B. Eddy Co., Hull

Canada

Also Montreal, Toronto, Quebec, Hamilton,
Kingston, St. John, Halifax, Winnipeg,
Victoria, St. John's, Nfld.

Standard Goods THE Best to Handle

E. Lazenby & Son

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

**The Prince of
Wales.**



His Excellency

Lord Aberdeen

The Governor General
of Canada.

And all the best families in Great Britain and the Colonies. For standards of excellence Lazenby's goods are unsurpassed. The variety they manufacture and put up is very large. No grocer should be without them.

FOR
PURITY



FOR
STRENGTH

TRADE MARK

This brand is always reliable.

Highest test 98.⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

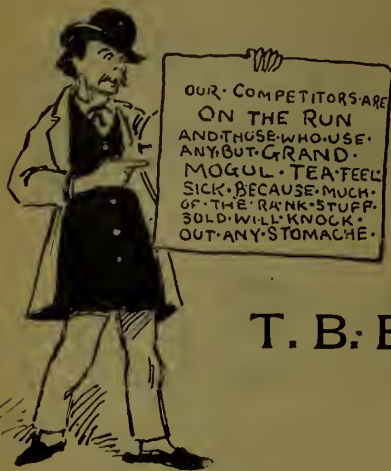


"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

W. F. BEST,

Analytical Chemist.
Dominion Analyst.

A. P. TIPPET & CO., Agents for Dominion of Canada.
Montreal, Toronto, St. John.



Grand Mogul Tea

Is recognized by the trade as the best seller among package teas.

One of the largest dealers in the west writes us: "I have tested Grand Mogul Tea, and find it better than represented to me by your agent."

T. B. ESCOTT & CO.

Sole Agents

. . . LONDON

WM. TUFTS & SON

Agents, VANCOUVER, B.C.

HOOD & BRO.

Agents, WINNIPEG, MAN.

The Quality of Our Goods



Never changes. Our brand on a can of Condensed Milk or Evaporated Cream is a guarantee of absolute purity. Our goods have been tested and proved in every possible way, and cannot fail to satisfy your most exacting customer. We guarantee every can. You can do the same.

D. Marshall & Allworth

Aylmer, Ont.

Our Goods...

YOUNG & SMYLLIE'S
PURE Spanish



STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

A Remedial Order

May or may not be necessary, but if you want to be "in it" you must have

PATERSON'S SAUCE

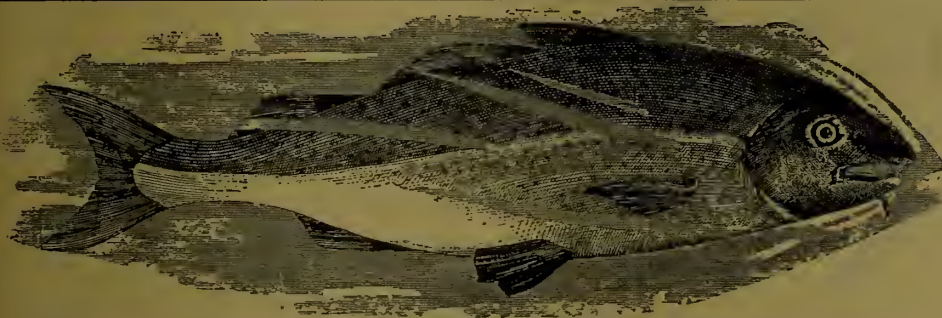
It is the best value on the market.

ROSE & LAFLAMME,

Agents for Dominion.

39 Lemoine Street

Montreal



There is money in . .

MUNN'S BONELESS CODFISH

AND

MUNN'S SKINLESS CODFISH

During Lenten season.

Send in your orders for new fresh stock just arriving.

STEWART MUNN & CO.

R. S. McINDOE
Agent, Toronto

MONTREAL



Kipped Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOW

SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in _____

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

A Delicious Blend

Others will offer you a coffee guaranteed just as good as our Pure High Grade

EXCELSIOR BLEND COFFEE

BUT

The result of a purchase will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO., LONDON, ENGLAND

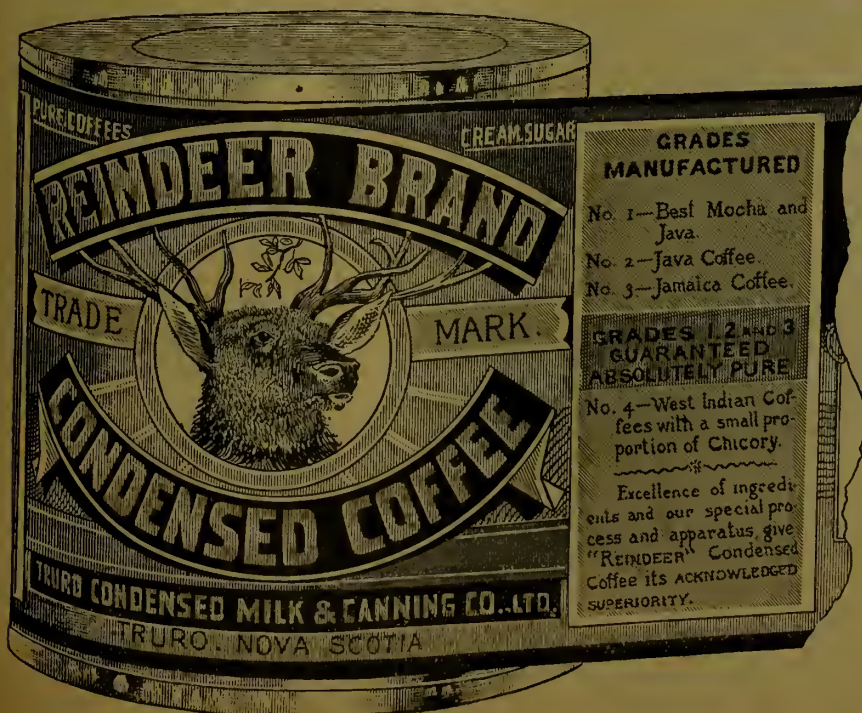
Batty's
Nabob
Pickles
Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For Sale by leading Wholesale Grocers.

Always Ready!



No trouble
to make
a cup of
GOOD COFFEE



Liquoring

Qualities in teas are most essential if you would thoroughly please your customers, and win their confidence, thereby gaining the reward—
A Successful Tea Trade and Handsome Profits.

Our **STANDARD LINES** were placed upon the Canadian Market after exhaustive and critical tests by experienced tea men, and that they have won their way to the front, and are to-day used in the best Canadian families, should be sufficient evidence of Superior Merit. Their exceptionally rich, full-drawing qualities make them peculiarly delicious beverages.

THEY STAND ALONE, the criterion of teas; others have fallen by the wayside.
Here they are :—

THE 400 SELECT CONGOU

IMPERIAL CONGOU

DALU KOLA CONGOU

RUSSIAN CONGOU

Always Satisfying.

Never Disappointing.

W. H. Gillard & Co.

WHOLESALE ONLY

Hamilton

WM. PATERSON & SON, BRANTFORD, ONT.



**1¼ Acres
Floor
Space**

MANUFACTURERS OF

**Biscuits, Confectionery
Pickles, Jams and Jellies**

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MARCH 22, 1895

(\$2.00 per Year) No. 12

DROPS FROM THE EDITOR'S PEN.

Not till business men are released from la grippe can they be expected to get their accustomed grip on business.

* * *

The Armour Canning Company will fight the oleomargarine laws of New York. It remains to be seen whether they are proof against the law.

* * *

The manufacturers of a certain commodity, sold in both Canada and the United States, made an agreement with the jobbers in Brooklyn, whereby a fine of \$25 was to be imposed on any of the latter selling to department stores. The other day two houses were found guilty of breaking the agreement, and were compelled to pay the stipulated fine, which was subsequently handed over to the Brooklyn Retail Grocers' Association. The discovery was made through an ingenious system of numbering the packages of the article in question.

* * *

A Hamilton firm has instituted proceedings against the G.T.R. for the recovery of alleged overcharge in freight rates. They are to be commiserated. Those who have traveled the journey before have found the way rough and the results unsatisfactory.

* * *

"John Shaw, Kettleby, near Credit Valley, Ontario, Newfoundland, U.S.A.," is he way in which a firm of lawyers in Hull,

Yorkshire, addressed a letter intended for John Shaw, Kettleby, Ont. English editors and lawyers, who, above all men, should know better, have a well-known penchant for putting Canada and things Canadian into almost every part of the world but the right one. In order to complete their cycle of foolishness, the aforesaid Hull lawyers should have finally located Kettleby somewhere in England.

* * *

It is as timely to advertise when business is dull as it is to strike the proverbial piece

Church, but it is only a matter of time before they will. They have already decreed that the saloon must go. Great is the Patron with the Big Head.

* * *

If it was in his native land that Erastus Wiman had committed his depredations, it is not with justice that he would now be trifling, as he is in the land of his adoption. He would have had several months of his term served ere this.

* * *

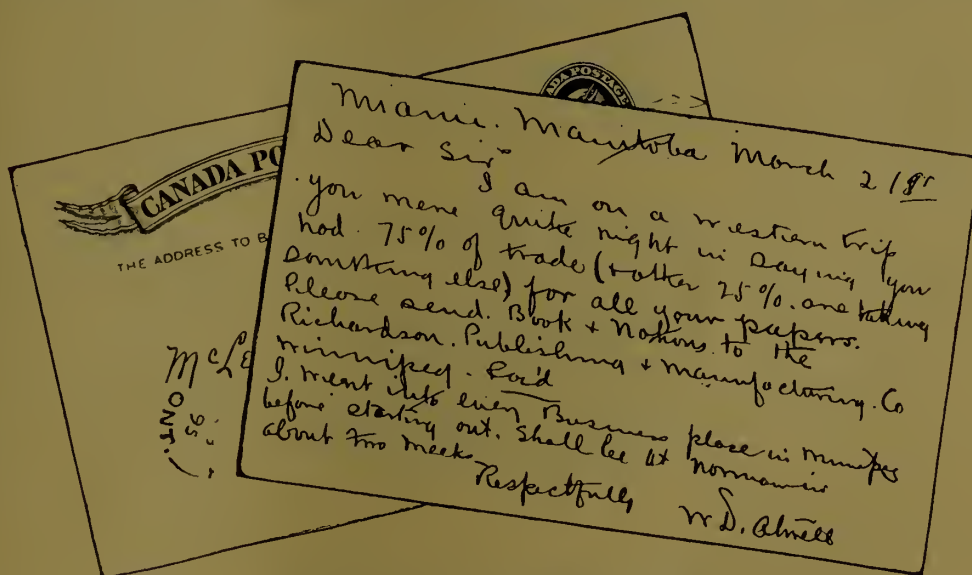
Two Toronto grocers were respectively plaintiff and defendant, a few days ago, in a unique case. They are doing business near each other. The one was advertising 32 lbs. of granulated sugar for \$1. The other thought he would like to get a little at that price, and accordingly purchased a dollar's worth. When he weighed his purchase he found it lacked 4 lbs. of its stipulated weight. He of the first part asserted that it was due to a mistake of one of his clerks, and offered to make the weight right.

* * *

But he of the second part would have nothing but the law. When, however, the case actually reached the court, the plaintiff relented. At all events, he withdrew the case, and agreed to take the 4 lbs. of sugar instead of revenge.

* * *

Department stores diminish the number of stores, but they enlarge the ideas of merchants. Unfortunately, it is this or death in many instances.



DON'T TAKE OUR WORD FOR IT.

See for yourself. Here is another proof of our claim that 75 per cent. of the trade in any city, town or village in any province of the Dominion are constant readers of THE CANADIAN GROCER. Mr. Atwell is one of our canvassers.

of iron when it is hot. There are still some people in these enlightened latter years of the nineteenth century who forget this.

* * *

So the Patrons have decided to add another branch to their institution. They are going into fire and life insurance. To your tents, ye men of business, of insurance, and of politics! The Patrons are going to run this country from centre to circumference. They have not yet assayed to run the



A GRIEVANCE OF BROKERS.

EDITOR GROCER,—If it's a fair question, "How much were you paid by the Brokers' Guild of Front street for that editorial last week?" If I didn't know that you were "unapproachable" and are not an alderman who can be "seen," I should say you must have been pretty well oiled to present the case of the unfortunate brokers in such a heartrending light. The poor brokers! We all know their time is valuable, there is such a rush in wholesale groceries at present, such an enormous amount of business doing that they want to make hay while the sun shines.

Time is money! True, and your arguments are very good and convincing from the brokers' standpoint; but permit me to state a few words in behalf of a class of people whose time is also valuable. I mean the unfortunate clerks in the various wholesale groceries who have to dance attendance upon this much abused fraternity. I have nothing to say about the shortcomings of some of our employers, for no doubt there are many very guilty of the crimes alleged by you, and besides, the employers are quite able to defend themselves.

Now as to the clerks and brokers: Has it ever struck these latter gentlemen that they come down to work at all hours, ranging from 9, 9:30 to 10 and 10:30, while the clerks have to be at their posts from 8 and 8:30, and then I won't say all of them are guilty of this, but I know one or two who are) when the clerks are getting ready to go home at 6 o'clock, in pops the broker with his teas and other samples, and some of the clerks must remain to draw the tea, wash the cups and clean up generally. There is one distinguished broker who is habitually guilty of this act, I don't know whether he stays late to steal a march on his fellow brokers or not, but for downright inconsiderateness he is entitled to "the cake."

There are a number of brokers, I am pleased to state, who show some consideration for their customers' clerk's time, and I do not believe that they do any the less business by giving the clerks a chance to get their work properly out, in fact, such considerate brokers are apt to receive the goodwill of the staffs and many gentle business hints.

I often wonder why they bother the merchants so much. If they have a good thing, and present it in the right light, the merchant won't be long in buying; but some of these gentlemen wander around in such a shiftless, happy-go-lucky way, that I am tempted to go and join the gang. There

must be money in it, or there wouldn't be so many in it willing to dance attendance on the wholesale grocers.

However, take them all in all, they are a fine lot of gentlemen, and worthy of the prompt attention of the trade, and I hope that your very lucid article in their behalf will have its effect on the wholesale grocers. If it does, the poor sample-room clerks will be able to get their work out in good time and order.

A VICTIM.

Toronto, March 18, 1895.

REPLY TO "A RETAILER."

EDITOR GROCER,—In your issue of March 15 a letter from "Retailer" under the heading of "Horse Sense" reads to me like a letter from that long-eared animal, inasmuch as he misrepresents the case in question. He is made to say that the middleman receives 5c. lb. on the Java and Mocha mixture. Note: Each can of 25 and 50 lbs. reads "mixture." As a matter of fact 2c. per lb., or 10 per cent., profit to the wholesaler in these times of close competition is considered good. As to tin being worth or chargeable at 50 to 60c., he is mistaken, or possibly is a novice in the trade. Tins containing 25 lbs. are worth 25c., containing 50 lbs. 50c., making the original Java and Mocha coffee mixture cost 19c., tin free, or a gross profit of 10 per cent. I trust "Retailer" will do as I have done, buy a tin of 25 lbs., sample it, and repeat six times in as many weeks. Customers like it; it's a splendid mixture and good value.

ANOTHER RETAILER.

EMANATIONS FROM THE CRANK.

THAT Simpson fire kept me from writing last week. You see I was so busy filling the orders of my credit customers who couldn't go to Simpson's to spend their ready cash. Result: My book accounts are pegging along now under an extra load. How many of my city brethren were in the same box?

* * *

My, how short-lived was our fancied security from competition with this departmental store! Here is another branch started lower down town and doing an enormous trade in teas, coffees, baking powder, spices, cocoas and kindred articles, on which we make a good profit. Just "bide a wee," we'll see him in canned goods next, then small fruits, then pickles and sauces, and finally we'll be in the tureen once more. What's the use of kickin' anyway, we can't change matters in this line except putting our Retail Association in touch with the detective department and keep tab on all such of our credit customers as carry their cash to these big shops and book their general orders with us. Let's try it on once, and

you'll be surprised at your friends who shop down town.

* * *

Do you know, Mr. Editor, we smaller retail grocers are largely to blame for the cutting these big stores are doing. How? you say. I'll tell you. I am called upon regularly by so-called brokers and manufacturers' agents to "buy direct," save middlemen's profits, and plausibly told that I am buying as cheaply as Simpson or Eaton, etc., and it's quite a favor for me to get the goods in this way. Now, I am not young and green any more and I can see through a brick wall about as far as the average grocer or broker, but I know for a fact that I do not buy as close as these big stores though I pay cash, because I am undersold every day in the very lines I buy in this way, showing clearly that the broker gives the big guns a cut under me. We can lay for these brokers and when we catch them in the trick simply fire them (if they are not too big)

* * *

Take coffees, spices and baking powders, for instance. I believe every grocer in this city knows that we are dropping out of these lines fast through the work of these big "butcher shops," and yet we buy from the very men who supply these big guns with their powder and shot to kill us off. It's a shame, sir; a downright shame. But how are we going to stop it? Spot these guerrillas and let them understand we won't buy from them at all.

* * *

Same with teas. Now, you know we are continually drummed up on this tea question, and if we don't know anything about "direct from the gardens to the pot, perfection of English breakfast teas," skilfully blended, etc., etc., it isn't the fault of our friends down street, and still these very men and houses pack the teas for the big stores, and people run from the Humber and Scarborough Heights to buy these package teas from them, while we—well, we probably lend them a car ticket to go up town. Pshaw, I'm disgusted with the way we retailers manage things. No wonder J. G. Gibson won't work with us any more. He's the only up-and-at-'em fighter we have in the whole outfit, barrin' Mills and barrin' Barron.

THE CRANK.

FOR

Established 1850

"FALL DELIVERY"

82

Assorted Package of

FANCY CHINA

221 pieces for \$30.82, including package. All the very latest productions from one of the best continental factories. You have only to see the samples and price list and we will book your order. "Nothing to equal it has ever been offered to the trade."

JAMES A. SKINNER & CO.

TORONTO, ONT.

VANCOUVER, B.C.

Windsor Salt

TABLE and DAIRY

Have You Got It ?

If you haven't, write us for quotations.

The best salt in the market, and the best seller---as cheap as inferior goods.

FOR SALE
BY...

JAMES TURNER & CO.

WHOLESALE



GROCERS

HAMILTON, - ONT.

AGENTS

Bauld, Gibson & Co.,
Halifax, N. S.

C. & E. MacMichael,
St. John, N. B.

Rose & Lafamme,
Montreal.



AGENTS

Parker, Forbes & Co.,
Ottawa.

Joseph Carman,
Winnipeg.

A. D. Hossack,
Vancouver.

For Sale by leading Wholesale Grocers.

A. F. MacLAREN & CO. - - -

TORONTO

SALES OF NEW CROP MOLASSES.

CONTRARY to expectations, the Barbadoes molasses market in Montreal has developed an easier tendency since Saturday last.

At the beginning of February everyone expected to see a strong opening on new crop molasses this spring, but from indications matters are not shaping this way at present. There is a chance, therefore, of disappointment to some jobbers who went in and bought molasses pretty heavily during the latter part of January and throughout February.

The stock of molasses on spot this winter was not admittedly heavy, and on this ground there were buyers who believed that the goods were a purchase at 30c. and over.

Since then the demand was well maintained, and some good profits have been realized, round lots selling as high as 34c., and afterwards being turned over at that.

Then, to strengthen matters still further, came reports of crop damages in the islands, the crop being placed 50 per cent. short, and holders of molasses naturally took a rosy view of the situation.

Nothing occurred to disturb them in this belief until Friday of last week. Then a leading Montreal sales agent placed the first cargo lots of new crop Barbadoes to arrive there at 30c. laid down.

After two or three orders had been placed

on this basis, another agent offered goods at a cut of 2c. laid down, viz., 28c., and of course this had its influence on the tone of the market. There was not, it is understood, however, any explicit specifications as to quality, while the 30c. lots are to arrive via Portland, and the 28c. not until after navigation opens.

WORK UP EASTER TRADE.

Is the Easter trade made as much of as it could be? In some places, and in some trades, it is; in others not. There is, perhaps, in Montreal a larger opportunity for expanding this special trade, because the festival is one widely celebrated by the people. But there is no reason why Easter trade should be confined to the supplies of food and to the dealers who show enterprise in getting Easter nicknacks.

The tendency everywhere is to keep the Easter holidays, both as a social and religious event, and it is a time when money is spent.

One would hardly think that the crockery trade would develop a special Easter business, but one house reports a satisfactory record during each successive season. The Easter trade is capable of indefinite expansion if work is done on the right lines.

It must, to a certain extent, take the form of meeting wants and wishes peculiarly as-

sociated with Easter; some inventive genius is required; thought will have to be given to the character of local demand. But no business can be enlarged without these qualities, and in other provinces as well as Quebec there is room for steady enlargement of the Easter trade.

A CUSTOMS BOARD WANTED.

The Montreal Board of Trade has pledged itself by adopting the report of its committee to unite with other boards in urging the Federal Government to establish a Customs Board of Experts. The committee recommended that Parliament be petitioned; that an effort be made to have the petition numerously signed amongst the business community of the city; that thereafter it be endorsed by the Montreal Council, and also that copies be sent to the various Boards of Trade in Canada with the request to obtain signatures, and that at a suitable time the several petitions be endorsed by the respective Boards of Trade and immediately presented to the Government.

This is a matter that THE CANADIAN GROCER has heartily endorsed before, and it sincerely trusts that the efforts of the united Boards of Trade of the Dominion will have the effect desired.

WHY SO BUSY?

BECAUSE the Trade realizes the fact that the "GLOBE" Brand TUBS and PAILS are the BEST GOODS, and at PRICES THAT CANNOT BE BEAT.

CONSEQUENTLY, we are flooded with Orders, but we are equal to the occasion, and all orders are receiving prompt attention. Is your order placed? If not, get it in at once.

H. A. NELSON & SONS - Toronto

"Swan's Down" Cod

(SHREDDED)

No Boiling
No Soaking
No Odour

In Cartons to retail at 10 cts.

We are also offering a "Snap" in

Gallon Apples "FIRSTS"

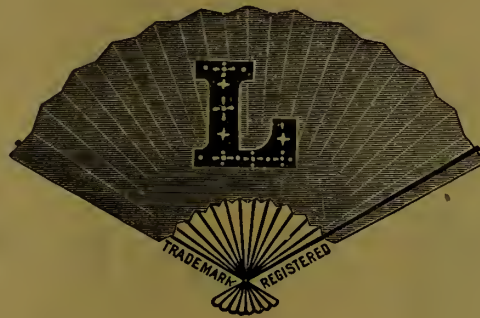
Davidson & Hay

WHOLESALE GROCERS

TORONTO

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

%

The Highest Rate

Of interest is self-interest. Ours is making good goods that the people want. They want good

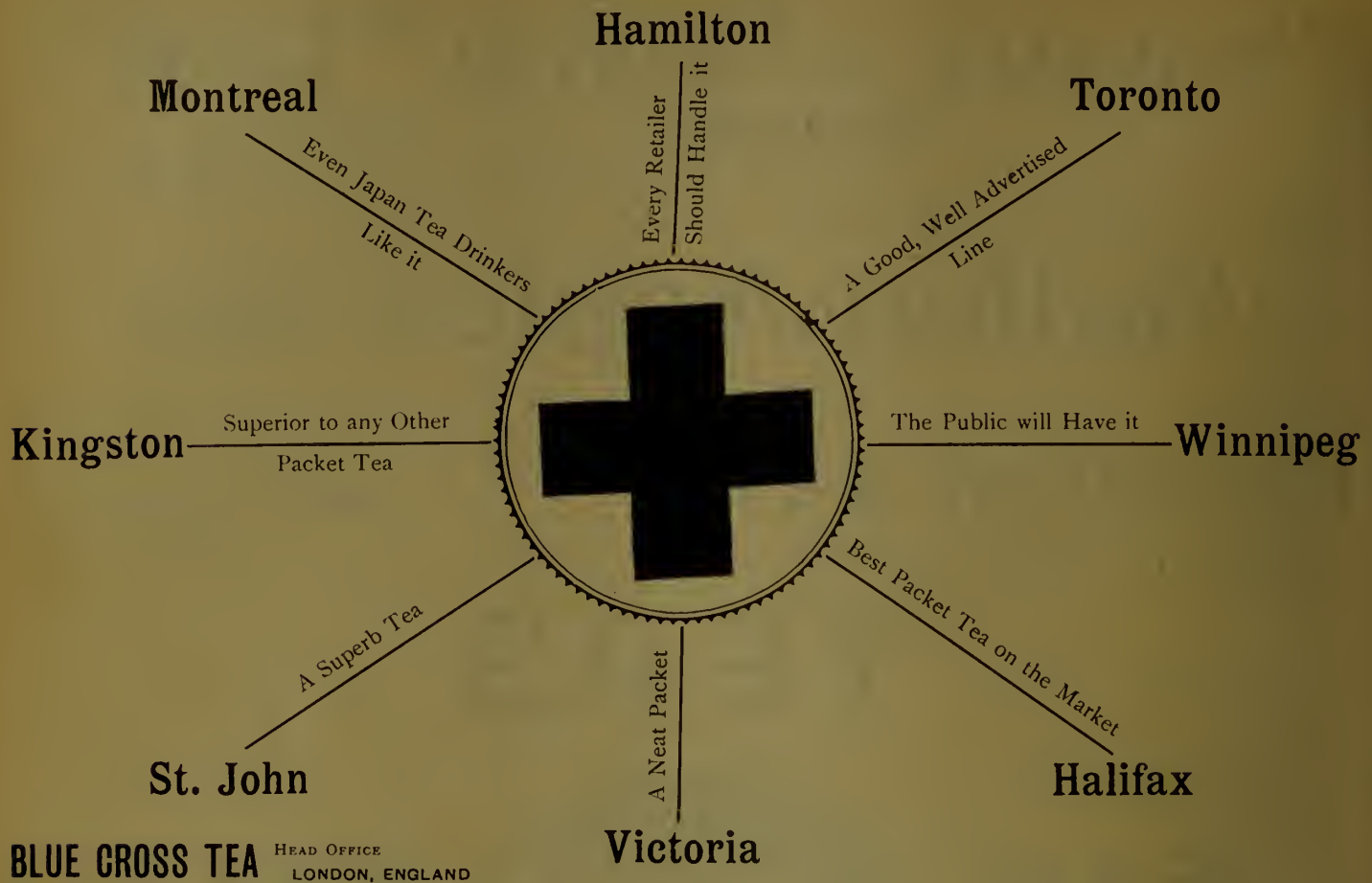
BUCKWHEAT FLOUR

and they get it,—that is, when they buy ours.

E. D. Tillson,

-

Tilsonburg



Our 5-lb. tin of
B. F. P. COUGH DROPS.

March Winds

. . . and

April Showers

Often come together, and when they do, they form a rather unpleasant combination. The demand for Cough Drops during the season is usually brisk, so it behooves the wise merchant to trim his sails accordingly.

Here is a package that should be on every retailer's counter.

Toronto Biscuit & Confectionery Co.

TORONTO

THE CANADIAN GROCER

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

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WILL BE NO TEA INSPECTORS.

THERE are a large number of applicants for the positions of Government tea inspectors, but they will all be disappointed. The Government has no intention of making any such appointments.

Hon. Clarke Wallace, Controller of Customs, has taken up the matter personally. He knows the tea trade thoroughly himself, and has decided that the analytical test that was first applied is not a satisfactory one.

The teas which were seized he will allow to be exported instead of confiscated, the law giving him discretionary power to do so.

If, however, importers persist in bringing these inferior grades in after this warning not to do so he will confiscate them.

For the future he will apply the ordinary trade methods of testing the purity and quality of importations by drawing the samples.

The work will be done under his personal supervision by his present staff without any increased expenditure being necessary.

UNIFORM CUSTOMS CHARGES.

From time to time the attention of the trade and of the Customs department has been drawn in these columns to the different rates at which goods were passed at the various ports in Canada. In Montreal an article would be entered for duty at 10 or 15 per cent., while on exactly the same kind of article two or three times as much would be charged in Toronto or some other port. In other instances Toronto or another port was cheaper than Montreal.

With such a difference in the duty, importers at the favored port have been able to undersell their competitors in every part of Canada.

Complaints were made but no attention was paid to them; and in some instances

importers at the non-favored points had to give up the sale of the article or else they would pass them at the favored port and pay the difference in freight.

This was done extensively in one article, on which the duty was equal to \$2 per cwt. in Montreal and Ottawa, and \$4 everywhere else.

Recently Controller Wallace took the matter up in a business-like manner and put on a staff of six clerks, who occupy their time in checking entries. The chief checker has been made responsible that the same rate of duty is charged at every port. He devotes his attention almost entirely to Montreal and Toronto entries, every one of which must pass through his hands.

In the past numerous complaints have been made by the trade to this paper about these entries. Should any arise in future we would like to hear from those having the grievance.

THE EARLY CLOSING QUESTION.

It was a good move on the part of the Toronto Retail Grocers' Association to enlist the co-operation of the Trades and Labor Council in the movement for shorter hours of business.

The one represents the great army of sellers and the other the greater army of buyers. But both have sympathies in common in a movement for shorter hours. The one wants to keep his store open fewer hours and the other wants to labor fewer hours.

The joint circular which it was decided to draw up will, no doubt, bear some fruit. How much and how soon the fruit will appear depend on the zeal of the parties to the circular.

At any rate, it is to be hoped that the grocers will meet with better success in this particular effort than they have with any of their predecessors aiming at shorter business hours.

They have failed in legislative efforts, they have failed in co-operative efforts. And although the present scheme augurs better fortune, it will go the way of all others unless each storekeeper depends more upon himself and cares less for what his rival does.

Early closing will only develop in proportion as business men act independently of each other—close because they want to do so.

MAMMOTH DEPARTMENTAL STORE

In spite of the opposition to departmental stores, the development of these modern day octopuses is not yet stayed.

In Chicago there is just now nearing completion a store mammoth in its proportions and unique in some of its proposed departments.

It will occupy almost an entire block, being 360 feet in length, by 145 feet deep. It

will be seven storeys, and have 252 windows in the front. While a portion of the building will be open for business in a few weeks, the whole store will not be finished for another year. A. M. Rothschild & Co. are the proprietors.

Food and raiment, in fact all human necessities, will be carried in stock. But even the sick this new department store will take care of; yes, and babies too. There is to be a hospital with attendant physician for persons who may be taken ill in the establishment, and a nursery where mothers can check their offspring.

The building will be provided with 14 elevators. The interior will be lighted with 480 arc and 2,040 incandescent lamps. An electric tower with 2,930 electric lights, at night constantly assuming various hues, will be one of the attractions of the building. At the start alone 2,200 hands will be employed.

People may well ask: Where will this department store development end?

ARBITRARY INSURANCE MEN.

PEOPLE will countenance associations of manufacturers, business men, insurance men, etc., as long as the actions of such organizations are confined within certain limits.

Let them go beyond these; let them become arbitrary, unjust, or attempt to interfere with the liberty of the subject, and trouble ensues.

There is then a danger of these organizations being deprived of the right to do the good they might do, besides being shorn of the power to do the wrong they essayed to do.

The Fire Underwriters' Association is an organization in which is reposed the possibility of doing much good.

But lately it has been too conscious of its strength, and from all over the country for some time past have come reports of arbitrary increases in fire insurance rates on business property.

If in times past they could make money—and they did—surely they should do so now. Unlike the price of everything else, however, the price of insurance is going up.

But it is in Toronto that the insurance men have been exercising the maximum of their arbitrary power. The losses entailed by conflagrations that visited the city no doubt gave them some pretext for increasing the rates, but it should not be forgotten that, in view of the light losses and goodly profits of the past few years, they could afford to stand a little extra bleeding.

Then all the onus for the inefficiency in Toronto's fire brigade does not lie with the aldermen. The insurance men refused some years ago to contribute to the support of the salvage corps which, in consequence,

became defunct. And in the efforts that have been made since then to resuscitate the corps they have again and again assumed a negative position, although obviously they are the ones to gain the most by the existence of such an institution.

But it is not so much in the advancing of insurance rates that the insurance people have been playing the autocrat.

The greatest sin chargeable against them is the impunity with which they have cancelled and threatened to cancel policies.

A policy is a promise to pay; and in consequence as sacred as a bond. It is a bond. To break it without just cause is dishonorable, is unjust.

If the underwriters do not have a care they will be shorn of their strength, for people are in no mood these days to tolerate arbitrary and unjust combinations.

FRUIT DIRECT TO CANADA.

THE import fruit trade direct from the Mediterranean to the St. Lawrence this season promises to be as large as last.

The fact that this trade is a permanency is indicated by the reports already received in Montreal of the expected arrivals of two, perhaps more, steamers soon after the opening of navigation. The Fremona, now loading, is due about May 1st, and the Avlona may be in Montreal about ten days later.

There are also reports of other steamers, one by Bonano Bros., to load at once, and Fillain, Mitchell & Co., New York, another, for the St. Lawrence route.

It is early yet to state with certainty whether the Montreal market will really have as many consignments as these reports seem to foreshadow, though it is to be desired that while the trade should be encouraged, it should not be overdone.

The fruit steamers to the St. Lawrence are much larger than those to New York, and, consequently, a fewer number meet present requirements. The direct shipments to Montreal for continental sale have passed the experimental stage, thanks to the enterprise of the Canadian shippers, and are now on a good basis.

To attract buyers to Canada, and make the trade profitable to all concerned, is no slight task, and the efforts thus far put forth have met expectations.

The possibility of the arrival of several steamers with large consignments at the beginning of the season, and not at intervals throughout the year, is not looked upon in the trade with great favor, as shipments might, in such an event, be heavier than the immediate demand would warrant.

It is, however, believed that buyers were well satisfied with their visits to Montreal last year, and the outlook for the season about to open is excellent.

If frost reports from Florida are to be relied on, the Mediterranean shippers in

oranges will exceed those in lemons. It would not be surprising to see 140,000 to 150,000 cases consigned via the St. Lawrence this season.

THE TERMS MUST BE CANADA'S.

Newfoundland is knocking for admission to the Dominion Confederation. She is poor and needy, and desires to come under Canada's wing because she can no longer exist alone.

Under such conditions one would naturally look for humility on the part of the suppliant. But not so with Newfoundland.

Bankrupt and all as she is, the consciousness of self-importance has not departed from her. For condescending to become a partner of the Dominion she demands a tunnel under the Straits of Belle Isle, or that the island railway be completed to Belle Isle with ferry connection with railway to Quebec; that \$900,000 be granted for mail service, the administration of justice, interest on the public debt, \$1,000,000 for use of local government and civil service department.

There is no hinging of this. Were a Rip Van Winkle to awake at the moment and read these terms he would at once conclude that Canada was seeking Newfoundland, instead of the case being vice versa.

In business it is not usual for a solvent to take an insolvent into partnership, and certainly not to pay him to come in.

Canada is unconcerned as to whether Newfoundland comes into the Confederation or not. If she does come in it must be on Canada's terms, not on her own.

TO PREVENT FRAUDULENT SALES.

The Ontario Government is considering the advisability of introducing legislation to prevent sales of merchants' stocks-in-trade with intent to defraud creditors.

This fact came out in the House Monday last, when the Government was queried regarding the matter, Sir Oliver Mowat replying that, as his attention had only been called to the subject within the last few days, he had so far only been able to consider it.

One thing is certain, the law as it now stands is not rigid enough to prevent the consummation of sales of the character named. Evidences of that crop up frequently. There should certainly be some law to prevent a man from selling out his stock to-night and absconding with the proceeds the next morning.

If creditors had the power to impeach a sale within, say, a week of its taking place, the desideratum would probably be secured, publicity of the sale in the meantime having been made.

THE WATTERS CASE.

THE trade generally were very much surprised at the willingness with which Mr. Watters, the ex-Assistant Commissioner of Customs, charged with mis-appropriating less than \$200, agreed to compromise with a year's imprisonment for this paltry offence.

It was explained that it was simply an error in book-keeping, and that the sum had been made good as soon as the error was discovered.

The Government was condemned for the severity of the sentence they asked the magistrate to impose. The fact is, that neither Mr. Watters nor the Government had any desire to investigate further the affairs of this department.

According to the talk about the Parliament buildings, the misappropriations of moneys in the Customs Department will easily exceed \$100,000, of which Mr. Watters only received a portion. There are others equally guilty. One gentleman alone on one deal made \$20,000. There is much quiet fun poked at the auditor-general—a capable man, who seldom lets anything pass him—for not having discovered some of these irregularities.

Another feature which was not gone into is one to which we have several times drawn attention: that of Customs officials obtaining goods from importers. They nominally buy the goods on credit from wholesale importers or simply help themselves when goods are passing through, or they go to the warehouses and ask for them. It is alleged that Mr. Watters bought goods in this way from wholesale houses in different parts of Canada. In this respect he is no worse than many others. An honorable importer dare not object, while dishonorable firms encourage it because they can thus get favors worth thousands of dollars annually.

The arrest and conviction of Mr. Watters shows the wisdom of putting business men in the Government. An inexperienced man must depend largely upon his assistants, often themselves without the necessary training.

An experienced business man, such as Hon. Mr. Wallace, will not allow his deputies to run things. He will know the why and wherefore of everything. He will not take chances on anything. This is why he has made a success of his Controldership of Customs.

The developments in this case also show the necessity of a Dominion Board of Appraisers, such as they have in the States. With such an organization, importers are independent of the whims of local appraisers, and they need not fear that importers at other points can get goods in at lower rates.



3 weeks more of LENT

We have about **70** kegs \$1
Freshwater Herrings left, which must
be sold at once. They are No. 1 fish, and
guaranteed. For this and next week we offer
them at these low prices :—

1 to 5 Kegs	@	\$2.20
5 to 10	“	2.10

Order Promptly if you wish any, they are bound
to go at these prices. First come, first served.

TEA=

Here's a seller—rattling good value in

Gunpowder, - Price **10^c**.

This is value—write for sample half chest.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

"A Constant Dropping Wears Away a Stone."

That is the reason why we are constantly reminding you of that delightful article

DESICCATED ROLLED WHEAT

IT PAYS We believe, by calling your attention to it often enough we can convince you that to handle a little better Breakfast Food at a little higher price, for your good customers. Write to us, and our agent will call or we will quote you prices, with samples, on all varieties of Breakfast Foods.

The **IRELAND**
National Food Co., Ltd.

TORONTO

CLOSE CRANBERRY SEASON.

It is said that J. L. Haycock, the Patron leader in the Ontario Legislature, proposes to introduce a bill allowing Township Councils to fix a close season for cranberries in wild lands.

The idea is a good one. Before the cranberries are half ripe people rush in and gather them; and in this condition they are shipped to the commercial centres where they are an eyesore to dealers and an offence to consumers.

The Dominion Government during the last session of Parliament raised the duty on cranberries to 25 per cent. It was 30c. per bushel before. And if the growers or gatherers of cranberries do nothing to help themselves they do not deserve the protection of a tariff, a high one particularly.

Some such law as Mr. Haycock is said to have in view should be enacted.

HOGS AND HOG PRODUCTS.

The spring run of hogs that was looked for by the dealers has failed to materialize this season, and it now looks as if there is no pork in the country. Indeed, most jobbers now acknowledge that the receipts of hogs will continue light until the factory hogs come forward in the summer.

Many dealers who expected the usual run of hogs put off laying in the usual sup-

ply. Now they realize that there are no hogs in the country, and are anxious buyers at very much advanced prices.

It is further understood that the stocks of hog products in the hands of dealers at present are smaller than they have been at the same season for some years back. When all these things are considered it is no wonder that the prices of hogs and hog products have gone up, and are still rising. Further advances are looked for by those who profess to understand the situation.

SALMON SITUATION.

Late advices from Liverpool indicate that there is nothing fresh as to prices and no changes in the prospects for the new season's shipments. It is not anticipated that values will go lower in the near future, but it is practically certain that unless some new element turns up to influence the market prices will not improve for some time to come. The usual preparations are going on at the canneries for this season's pack. It is expected that there will be four new canneries in operation this season—three on the Fraser river and one at Rivers Inlet.

An exchange recently stated that: "The canned salmon market in Montreal is quiet and unchanged, but an interesting feature is a decided scarcity of supplies. Not only are there short supplies here, but the catch

last year was less than that of 1893, and there is hardly sufficient stock on hand to carry customers along until the next pack. No new stock can be laid down here under \$5.20, and owing to this condition of affairs, an advance in price shortly would not surprise some Montreal holders."

One of the leading Victoria canning agents stated that if this was the case, however, buyers do not as yet respond, for his firm holds a few carloads of first quality Fraser river canned salmon in the leading trade centres of Eastern Canada, and that offers made to buyers meet with no response. Salmon has recently been sold for \$4.25 per case, but is now generally held for \$4.50 per case f.o.b. coast.—B. C. Commercial Journal.

THE EGG MARKET.

The egg market has been very erratic this season. Two weeks ago a small famine really existed, but it lasted only a few days. Eggs sold then as high as 25c. a dozen, but they soon took a downward course, and, within a few days declined to 12c. The arrival of fresh eggs this spring has been unprecedented, for this season of the year. The low prices have, of course, been attended by a tremendous increase in consumption, and the result is that the market has firmed up again, so that eggs are now bringing 13 to 14c. It is likely that they will remain in the neighborhood of that figure for some time to come.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, March 21, 1895.

GROCERIES.

BUSINESS is getting more active, but it is by slow and easy stages. There is usually something to interfere with the movement of merchandise. Just now it is the condition of the country roads, and judging from reports, they are in a pretty bad condition. In spite of all the conservative buying and the low prices one hears so much about, the volume of trade so far this year is, speaking in dollars, larger than for the corresponding period of 1894. This is gratifying. The most unsatisfactory feature of trade is payments. There is a temporary lull in the demand for vegetables, although there is still a fair business doing, but the situation is still strong. Gallon apples are still attracting attention. Salmon is in fair demand. Fresh shipments of green Rio coffee are on the market. Rice is in good demand and firm at the mills. In spices the feature to be noted is a firmer feeling in black pepper. Sugar is without material change. There is a fair demand for medium, low grade Japan and black teas. In foreign dried fruits the most important thing to note is an advance of another 1s. in Bosnia prunes.

CANNED GOODS.

The position continues strong, although jobbers are not experiencing as active a demand as they did a week ago for tomatoes, peas and corn. Business in these lines is, however, fair, even if it is not quite so brisk as the trade anticipated. There are a good many gallon apples moving, but demand for fruits generally is only fair. Salmon is in fair demand, but a good deal of the turnover in this line is composed of cheap lines. We quote: Tomatoes, 87½ to 90c. for choice and 85c. for inferior and old stock; corn,

90 to 95c. for choice and 87½c. for common; peas, 82½ to 87½c. for ordinary and \$1.40 for fancy; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.45 to \$1.50 for good red fish in tall tins, and \$1.60 to \$1.65 in flat tins; do., second quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

There is a better supply of green Rio coffee on this market, fresh shipments having arrived during the past week. Demand is light. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

There is a great deal of rice going out, principally at 3½c. per lb. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Black pepper is firmer in the outside markets. In New York there has been an advance of about 1c. per lb. The price of pepper has been very low for some time. The local spice trade is quiet. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is no change in the situation, prices being unchanged and business quiet. We quote: Brazil nuts, 11 to 11½c.; Sicily

shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 persack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

There has been no material change in the situation. The volume of business is much about the same as a week ago, and there is no change in prices. Cutting is still the unsatisfactory feature of the sugar trade. The refiners, however, will not shade their figures. We quote: Granulated—domestic, \$3.40 to \$3.50; do., No. 2, 3¼c.; yellows, 2¾c. up. Raw—Demerara, dark, 2¾c.; golden, 3 to 3¼c.; bright, 3½c.

N.Y. Journal of Commerce, March 19: Business in raw sugars is carried on with much the former absence of friction between buyers and sellers. Importers express a considerable measure of confidence in the general outlook, yet hesitate about putting stock away on basis of current valuation and hence the offerings, while carefully made, are fair in comparison with the amounts coming into sight. Demand is not exactly of anxious character, yet appears available where no advance in cost is asked, and stock has been under treaty again to fair extent.

SYRUPS.

There are a few syrups moving, but demand does not appear to be as good as is usual at this season. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Business in molasses is quiet. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30¼ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

Berlin Brush Co.'s PATENT BROOMS



The largest sweeping surface to the weight of any broom in the market.

Light Handle,
American
Pattern

Sweeping
robbed of half its
tired-weariness
by using the
Patent Broom
made by the

BERLIN BRUSH CO.
BERLIN, ONT.

CHRONIC OBLIVION

May have suited the modest, fossilized trader of days of yore.

But to the latter day, 19th Century Merchant, public expression is of vital importance, especially when he has such an article as

"SALADA" CEYLON TEA

to offer an appreciative public.

Lead Packets Only.

All Grocers.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS.—Continued

TEAS.

A little better enquiry is reported for high grade Ceylon and Indian teas at from 25 to 35c. per lb. Better quality Japans are being asked for too. The chief demand is, of course, for medium grade Indian, Ceylon and Japan teas, while there are a good many of low grades going out. Moyune Young Hysons and gunpowders of good liquoring quality are scarce and in good demand. Holders of this class of teas are getting good prices. Low grade Japans and blacks, in first hands, are scarce on the spot. Low grade blacks are in fact scarce the world over. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

Mail advices under date of London, March 8, say: "During the last few days more attention has been paid to all good and useful liquoring kinds of Indian teas, which in occasional instances marked an advanced price. As is usual at this time of year, a quantity of red and brown teas with inferior liquors were catalogued, and such kinds established lower quotations than have been noticeable for sometime past. The large quantity of Ceylon tea brought forward was represented by nearly 1,000 different samples; it was of course impossible for buyers to give proper attention to the whole of the sale, and consequently much irregularity was noticeable in prices, and where changes occurred they were generally in the downward direction. The only kinds which showed firmness were a few fine liquoring invoices. In order to relieve the pressure occasioned by such large sales, it is proposed to resume holding auctions on Thursdays." The average of public sales prices for the month was 9d. per lb., against 8½d. for the same period last year.

DRIED FRUIT.

Advices from Denia regarding Valencia raisins say that stocks there are considerably under the average, and that with the re-opening of spring business a stronger market is looked for. Demand is still light on the local market. Selected fruit is unusually scarce. We quote: Off-stalk, 3¼ to 3¾c.; fine off-stalk, 4 to 4¾c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Sultana raisins continue firm. There was a transaction during the week at ¾c. advance on a similar sale of a month ago. Prices range from 5¼ to 8½c.

Currants are in fair demand for choice varieties, which are scarce on this market. The ordinary and common kinds are not wanted. We quote: Filiatras, half-barrels, 4 to 4½c.; barrels, 4½c.; fine Filiatras, half-barrels, 4¾c.; barrels, 4¾c.; Patras,

5½c., in cases; Casalinas, 5½ to 6c.; Vostizas, 6½ to 7c. in cases and half cases; Panarettes, 8 to 8½c.

Another advance of 1s. per cwt. is announced by the cable in Bosnia prunes. This is an advance of 3s. 3d. to 3s. 6d. from the lowest point. The cable further said that the market is advancing, with demand good. On the Toronto market demand is still good, while stocks have not been so bare for a long time. We quote: "Sphinx" —"U," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb.; "Atlas," —"D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c. Bordeaux prunes, 4½ to 6½c.

Figs are in poor demand, and wholesale holders are making concessions in order to induce buying. We quote nominally: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand continues good for California evaporated fruits. We quote: Peaches, 11 to 13c.; apricots, 11 to 12c.; pears, 10 to 12c. per lb.

BUTTER AND CHEESE.

The trade is now being supplied almost wholly by fresh large roll butter and winter-made creamery. Summer creamery and dairy are, practically, altogether neglected, and are difficult to move at any price. The receipts of large roll butter have been growing larger, and, consequently, prices are a little easier, although no material changes in quotations are yet noticed. We quote: Summer dairy and store packed—Choice, 12 to 15c.; low-grade baking butter, 8 to 10c.; fresh large rolls, 13 to 15c.; pound prints, 16 to 17c. Summer creamery, 12 to 15c. Winter creamery—Tubs, 20 to 21c.; pound prints, 21 to 22c. August and September makes of cheese are quoted at 10½ to 10¾c., and half sizes at 11 to 11½c. Small Silttons are quoted at 12 to 12½c. Market is quiet.

GREEN FRUIT.

Cranberries and grape fruit, like Florida oranges and lemons, are out of the market almost. Apples are firm, and prices generally remain unaltered. We quote: Lemons—Messinas, \$2.75 to \$3.50. Oranges—Valencias, small crate, \$4.25 to \$4.50, and Jumbo crates, \$5.25 to \$5.50; Messinas, \$2.75 to \$3; California seedlings, \$3 to \$3.75; California navels, \$3.50 to \$4. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. California dried fruit—Apricots, 12½c.; peaches, 13 to 13½c.

COUNTRY PRODUCE.

BEANS—Choice hand-picked bring \$1.35 to \$1.40, and medium grades, \$1.15.

DRIED APPLES—Remain firm at 5½ to 6c.

EVAPORATED APPLES—In 50-lb. boxes: 7 to 7½c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4.

HONEY—We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—There seems to be a fair quantity in the country, but the supply is not equal to the demand, and dealers are looking for sellers. Prices remain firm. We quote: 50 to 60c. on the track and 65c. out of store.

POULTRY—Dull. Turkeys bring 12c., geese 7 to 8c., chickens 30 to 75c., ducks 50 to 90c.

EGGS—Fresh eggs are coming in large quantities, but the supply does not yet approach the demand. There are no eggs in the market but new laid, which, just now, seem rather firm at 13 to 14c. a dozen.

FISH AND OYSTERS.

Dealers say that the trade has picked up a bit since last week, and that so far this year the Lenten trade has proven better than that of last year. The prices of fish are unchanged, while oysters remain low. We quote: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 6½ to 7c.; No. 2 white fish, 4c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; steak cod, 6 to 6½c.; haddock, 4 to 4½c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 3 to 4c. lb.; cod, 6c. per lb.; flitch cod, 5c.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c. Oysters, \$1.20 per gallon for standards and \$1.50 for selects.

PROVISIONS AND DRESSED HOGS.

Prices are still rising as a result of the shortage in stocks consequent on the over-estimate of the year's hog crop. We quote:

DRESSED HOGS — \$5.75 to \$6 per 100 lbs.

BACON—Long clear, 7 to 7½c. for carload lots, 7¼ to 7½c. for ton lots and for small lots; breakfast bacon, 10½c.; rolls, 8c.

HAMS—Large, 22 lbs. and over, 9½c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8¼ to 8½c.; pails, 8½ to 8¾c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$15.25 to \$15.50; clear shoulder mess, \$13.50 to \$14; shoulder mess, \$13 to \$13.50.

SALT.

Salt is unchanged in price. A good deal of dairy and table salt is moving. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED

Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.

Apples and Potatoes Wanted.

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**FISH FOR LENT**No. 1 Split Herring, \$2.50.
No. 1 Trout, \$3.00.
" W. Fish, \$3.00.
Frozen Trout and W. Fish, 7c.
Digby Herring, 12½c.
Lake Herring, frozen, \$1.50 per 100.

DROP A CARD

Aikenhead & Sloan

13 Church Street

TORONTO

ONE CAR EACH—

Messina Lemons,

Messina Oranges.

TWO CARS—

California Navel Oranges.

Prices Advancing.

Send Along Orders Quick

CLEMES BROS. - TORONTO**FLOUR AND FEED.**

WHEAT—We quote: White, 65½c.; red, 64c.; goose 62c.

OATS—We quote: 38c.

BARLEY—We quote: 49 to 49½c.

FLOUR—The market is a little more active, but prices remain unchanged. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Oatmeal has gone up in price owing to the sharp advance in oats. All meals are a little firmer, and the demand is fairly good. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; cornmeal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

There is more activity just now in seeds than for some time past. Alsike is quoted thus by jobbers: Prime to choice, \$4.80 to \$5; really fancy, \$5 to \$6.25; and lower grades \$4.

Red clover is fairly firm. We quote jobbers' prices at \$6.30 to \$6.60.

Jobbers are giving \$3.10 to \$3.50 for prime to choice grades of machine threshed timothy, and 20c. more for bright unhulled lines.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are scarce, with a decided upward tendency in price. We quote: 5¼c. for cured, and for green No. 1, 4¼c.; No. 2, 3½c., and No. 3, 2½c.

SHEEPSKINS—Are bringing better prices for good stock, 85 to 90c. being quoted. Calfskins nominally at 6c. for No. 1, and 4c. for No. 2.

TALLOW—Quiet, at 5 to 5¼c.

WOOL—Canadian fleece, all cleared out. For round lots of desirable wool 19 to 19½c. is obtainable. Pulled wools are rising. Best supers are quoted at 19 to 21c., and extras at 21 to 22c.

PETROLEUM.

There is no particular feature of the oil trade to be noted this week. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12½c.; carbon safety, 15 to 16c. Canadian water white, 16 to 17c.; American water white, 18c; photogene, 20c.

MARKET NOTES.

An increased demand for Kurma tea is reported by Davidson & Hay.

Hannah & Co., Toronto, are looking for potatoes. They will buy by the carload.

W. H. Gillard & Co. report that they are offering exceptional values in canned goods.

James Turner & Co. report having placed round lots of Windsor salt during the past few days.

Clemes Bros., Toronto, are just in receipt of two cars of bananas and one car of Messina oranges.

Rutherford & Harrison, Toronto, announce that, by the first of April, they will

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**W. S. COLLINS & CO.**

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen.—"We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process,' Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles Sauces, Ketchups."

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473

VICTORIA, B.C.

Largest works of the kind in British Columbia.

ASK FOR
MOTT'S

have in hand a lot of this year's make of maple syrup. Just now they are working off a quantity of 1894 make.

A cable announces another advance in canary seed.

Figs in 10-lb. boxes are being offered by J. W. Lang & Co. at low prices.

Davidson & Hay report that they have a fine assortment of syrups on hand just now.

A fresh shipment of green Rio coffee has been received this week by Warren Bros. & Boomer.

James' French blue in squares is said to be offering cheap with Davidson & Hay.

A carload of Richards' "Pure Soap" was shipped to Vancouver the other day, via C.P.R.

A cable to P. L. Mason & Co. reports another advance of 1s. per cwt. in Bosnia prunes.

Smith & Keighley state that they are prepared to give low quotations on California dried fruit.

The Eby, Blair Co. are offering Marshall's fresh herrings in tall tins at what are said to be low prices.

The Delhi Canning Co. is offering canned chicken, turkey, duck, pigs' feet, all in key-opening cans.

James Turner & Co. report having opened up several new accounts during the week for Ram Lal's teas.

Dawson & Co., Toronto, received this week one car of Messina oranges and one car of marmalade oranges.

James Turner & Co. report having received a consignment of Fannigetta almonds, which they say turn out beautifully.

Three pound yellow Crawford peaches are being offered to the trade by W. H. Gillard & Co. at rock bottom prices.

Dawson & Co., Toronto, are looking for a few cars of potatoes. They are willing to pay the market price for a first-class article.

W. H. Gillard & Co. say they have a "snap" in jams in 7 lb. pails, and desire intending purchasers to drop them a card.

D. Gunn, Flavelle & Co., Toronto, say: "Our Maple Leaf brands of breakfast bacon and ham, with eggs, is legal tender for any meal."

H. P. Eckardt & Co. are offering Bosnia prunes in barrels, which are said to be showing exceptionally good value. The firm reports good sales.

James A. Skinner & Co., Toronto, are offering their "Double Thick" white granite made at a price that should bring it into universal use by every steam boat company.

D. Gunn, Flavelle & Co., Toronto, report very large receipts of new laid eggs, but add that the supply does not yet equal the enormous demand.

Slightly lower quotations are made on currants in consequence of opportunity to ship at reduced rates of freight. The market in Patras, however, is unchanged. A letter received Tuesday by J. L. Watt &

Scott says that an increased activity in the Russian demand is expected, there having been a falling off lately. If the expected happens, higher prices are expected to materialize.

Wm. Paterson & Sons' travelers are out with new ideas in the way of novelties. The firm will be pleased to send samples anywhere on receipt of a post card.

James Turner & Co. report they have a large and well assorted stock of Bosnia prunes and French plums, and are in a position to fill their customers' wants at old prices, although market has advanced.

H. P. Eckardt & Co. are in receipt of a shipment of Jose Parte Valencia raisins, which they are offering at what are said to be low figures.

J. W. Lang & Co. report that they are prepared to sell Labrador herring at low figures in order to dispose of them before Lent goes out.

"We still have a few packages of white fish and trout; also some choice \$1 Newfoundland herrings in barrels, and rippings in half-barrels," write H. P. Eckardt & Co.

The Pure Gold Manufacturing Co.'s new table delicacy, "Delectine," was placed on the market Monday last, and it is said before noon that day orders had been taken for 64 cases.

"Now is the time to buy canned goods," said a representative of H. P. Eckardt & Co. "We are offering special value in all lines. Our stock includes some of the best brands in the market. Write us for quotations."

A new coffee is being put on the market by Todhunter, Mitchell & Co. It is branded "West India Coffee Siftings," is genuine coffee, and is to be sold at 20c. per lb., either whole or ground. It can be had either in bulk or in 25 or 50 lb. tins. "Pure coffee at 20c. per lb. is something that has been considered impossible heretofore," remarked a member of the firm.

D. Richards, of the Oxford Soap Works, Woodstock, is placing a new \$10 box of assorted toilet soaps on the market. A circular to the trade announcing the fact says: "There is nothing in this assortment that will not sell in any grocery or general store, and they range in selling price from 3 cakes for 5c. to 15c. per cake, only one dozen of the latter being in the combination box; at list prices they would cost the grocer \$12.10. Thus he gets by buying the assortments 20 per cent. off a \$10 purchase."

Attention is drawn to the advertisement on another page of the Mazawattee Ceylon Tea Co., who claim that they now do the largest trade of the kind in the world. Their immense business necessitates the employment of several hundred hands in their warehouses, where they manufacture the tea lead for their packets, besides having a large establishment for printing labels, showcards, and other advertising matter;

and the enormous quantity of tea they handle, enables them, it is said, to offer exceptional advantages to the grocer. With extensive and judicious advertising, combined with good quality, they will, no doubt, make these teas as successful in Canada as they have been and still are in the Old Country and other parts of the world.

MONTREAL MARKETS.

MONTREAL, March 21, 1895.

GROCERIES.

THE grocery market continues quiet, on the whole, but is not entirely wanting in interesting features. Demand has been fair, if of a moderate character, for all of the staples, while there have been some large purchases of tea by local jobbers and American buyers. The impression also prevails that sugar values have touched bottom, and an upward tendency is evidenced by the disposition of low-grade yellows. In syrups, no change is to note, but offers of new crop molasses have been made at rather less than the opening ones made on Saturday last, and one cargo lot at least was booked. Coffees and spices are steady, and the same can be said of canned goods, in regard to which some speculation is being

SITUATION WANTED.

Advertisements under this heading, two cents per word (including insertion, payable in advance.

COMMERCIAL TRAVELER WILL BE OPEN for engagement 1st April. First-class connection. Would be willing to take a few first-class agencies. Address A. B., CANADIAN GROCER, Montreal. (12)

WINDSOR DAIRY SALT



In ½ sacks—50 lbs. Price, 45c.
In cotton bags, 15 per bbl., 250 lbs. Price, \$2.25.
net.
Can be ordered from any wholesale grocer in Toronto.

Toronto Salt Works,

128 Adelaide-St. East, TORONTO.

City Agents for Windsor Salt Works.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg; E. Bowstead, Hamilton;
AGENTS: W. M. P. McLaughlin, St. John, N.B.; H. H. Bennett, 49 Wellington St. E., Toronto.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE
and **COMMISSION MERCHANTS**

32 WEST MARKET STREET
TORONTO.

Consignments
Solicited

GEORGE MCWILLIAM.

FRANK EVERIST

TELEPHONE 645.

MCWILLIAM & EVERIST
GENERAL... FRUIT
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

F. W. FEARMAN

Pork Packer

HAMILTON



Do you keep it? If not, ask your
wholesale grocer for it.

THE FOAM YEAST CO., Ltd.
79 Esplanade, Toronto.

MONTREAL MARKETS.—Continued.

indulged by jobbers as to what the opening prices will be. So far, no offers have been received on new pack.

SUGAR.

There has been no change in the sugar market, but there is an impression that prices have seen bottom, or nearly so. For instance, low grade yellows are not obtainable as cheaply as they were a week ago, the very inside price now being 29-16c. to 3½c. as to quality from the refineries in round lots. In granulated, also, there is a disposition to talk higher prices, but it is doubtful if any change will occur this week. The jobbing demand at present is not specially brisk, but the range of values is steady at the range quoted last week, viz., standard granulated, 3½c.; No. 2, 3½c.; yellow, 2½ to 3¼c., as to quality, and Berthier beetroot stock 3½ to 3¼c. as to grade.

SYRUPS.

There has been a good active business in syrups under a brisk jobbing demand for small lots, and prices have ruled steady from first hands at 1½ to 2¼c. according to grade, and in a jobbing way we quote 1¾ to 2¼c. No quotations on American are possible this week.

MOLASSES.

The molasses market rules much the same, but information regarding new crop stock is not quite as strong. The first cargo lot of new stock so far bought cost 30c. laid down in Montreal via Portland, but since then there have been offers which are said to be equivalent to less than 28c. Whether the quality is A1 or not is another matter. Demand here continues good, and sales aggregating several hundred puncheons have changed hands at a range of 28½ to 33c. for ordinary to prime, while Porto Rico is held at 28c. and Trinidad at 27c. The jobbing basis in Barbadoes stock is unchanged at 33c. in hogsheads and 36c. in bbls. and half-bbls.

RICE.

There is a good fair business doing in rice, and the market is steady, with no change in prices. From the mills we quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

There has been a good demand for spices, and a good average trade has been done both from first hands and in a jobbing way. We quote: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 8½ to 9½c.; nutmegs, 60 to 90c.; and Jamaica ginger, 15½ to 18½c.

COFFEES.

The coffee market is firm and well maintained. Advices from abroad tend to strengthen the disposition while the statistical position is decidedly in favor of steadiness, there being a decrease of 23,000 bags in the visible supply on this continent as

Grocers and General Dealers should
not be without

Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot
Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and
Smoked Fish, Florida and Valencia Oranges,
Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

Try... MAPLE LEAF BRAND

Hams, Backs, Roll, Breakfast Bacon,
Pure Leaf Lard (tubs, pails, tins).

Long Clear Bacon, Barreled Pork, Heavy Mess, Short
Cut, Clear Mess, Corned Beef.

WRITE US FOR PRICES.

D. GUNN, FLAVELLE & CO.

Pork Packers and
Commission Merchants **TORONTO**

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings

75 YONGE ST., TORONTO

MARKETS—Continued

compared with the same period last year. Prices therefore are firmly held, and we quote: Maracaibo, 23.; Rio, 18½ to 20c.; Java, 25 to 27c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

TEA.

There has been rather more activity in tea since our last report, demand being experienced both from local jobbers and American buyers, some 1,800 packages alone of Congous being put through on the latter account at 10½ to 13½c. Several small lots of Japan goods have also changed hands at 15c., and some gunpowders at 15c. To sum up, the week has presented a good deal more activity. We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

The raisin market has not presented anything special since our last, and, aside from a steady jobbing enquiry, there is nothing to report in regard to Valencia goods, except that selected are practically cleaned off the market, and their place is being largely taken by layers. We quote, in a jobbing way: Off-stalk 3¾ to 4½c., selected 4¾ to 5½c., and layers 5 to 6c.

The stock of sultanias is practically cleaned off the market here, and, from the tenor of English advices, any fresh supplies cannot be laid down, except at advanced prices, the advance of 2s. that we noted last week being maintained. Jobbing prices here are held firm at 5c. for good, 5½c. for fine, and choice brands 7c.

A good jobbing enquiry is noted for California raisins at firm prices, but there is nothing new in the tenor of advices from primary markets. We quote as before: 3-crown loose muscatels 5½c., 4-crown do. 7c., second crop fruit ½c. less.

There is nothing but firmness to report in the currant market, and offers which are being made of lots by the direct steamers from the Mediterranean will cost ¾c. on the inside, laid down in Montreal. Accordingly prices are firmly held. Filiatras and Provincials, 3¾c. in barrels, 4 to 4½c. in cases, with little of the former remaining on the market; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

Prunes continue firm, the strong advices on Turkish noted by us last week having been supplemented this week by requests for higher prices on Bordeaux, and as a result importing agents have advanced their prices 1s. per cwt. all round on both lines. Spot business continues of a steady jobbing character, and we quote: Bordeaux, 4 to 4½c.; Bosnia, 4½ to 5c., and California, 7 to 9c.

Figs are steady and unchanged under a fair jobbing demand at 10 to 16c. as to brand.

There is a steady enquiry for dates at 4 to 5c.

California evaporated fruit remains as before: Apricots, 12½ to 15c., and peaches 9½c.

The dried apple market is, if anything, firmer than it was, and now the very inside price is 6 to 6½c. In fact, most of the stock here is wanted by jobbers for their own customers.

Evaporated apples are firmly held by a few jobbers, who control practically all there is here, and want them for their own trade, at 7½ to 8c. as to quality.

NUTS.

There is no change in nuts, which we quote steady under a fair jobbing demand. We quote: Tarragona almonds, 12 to 13c.; filberts, 7 to 8c.; Brazil nuts, 8 to 9c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13 to 14c.; Bordeaux ditto, 9 to 10c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw; cocoanuts, \$3.50 to \$4 per 100.

CANNED GOODS.

Trade in all kinds of canned goods continues quiet, but some of the jobbers are commencing to enquire about canned fish, though as yet little or no business has been done in new pack. We quote: Lobsters, \$1.50 to \$1.75 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.20 to \$1.30 per doz.; tomatoes, 85 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz.; marrow-fat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

FISH.

There has been a fair demand for all kinds of fish. In fact, with the exception of 500 or 600 bbls. of inferior quality pickled herring and three or four cars of old frozen haddock, the market is well cleared of fish. There are not any choice Labrador herrings here. Ordinary No. 1 stock has sold at \$3.50 to \$4.50 per bbl. B. C. salmon are still offering at \$10 to \$11 per bbl.; No. 2 mackerel have sold at \$13, and No. 1 green cod at \$5 to \$5.25. Boneless are selling at 5½ to 6c. per lb. Finnan haddies are moving slowly at 5 to 6c. per lb.; bloaters at 75c. to \$1 per box; smelts at 2c. per lb.; halibut at 6 to 7c.; fresh salmon at 13c.; new haddock at 3 to 3½c.; frozen stock at 2 to 2½c., and the latter have been offered in carlots at 1½c. per lb. without meeting with a buyer, and the impression is that some of it will have to be dumped as the receipts of new stock are quite ample to fill all requirements. Tommy cods are moving fairly well, as the supply is not excessive; prices rule steady at \$1 to \$1.10 per bbl.

GREEN FRUIT.

APPLES—The apple market is quiet and steady at \$3 to \$5 per bbl., as to quality.

ORANGES—The orange market is steady. We quote: Valencias, \$3.75 to \$4.50, and Messinas, \$2 to \$3; Californias, \$3.25 to \$4 per box, and Jamaicas, \$8 to \$9, and Havanas \$6 to \$8 per bbl.

LEMONS—Meet a good active enquiry at \$2.50 to \$3.50, as to grade.

GRAPES—There is no change in Almeria grapes, which we quote firm at \$7 per bbl.

SWEET POTATOES—First arrivals of these have been selling at \$5 per bbl.

BANANAS—Are in small receipt and steady at \$2.50 to \$3.

PINEAPPLES—Some receipts of pines are noticed, and sell at 12 to 30c., as to quality.

COUNTRY PRODUCE.

EGGS—The egg market continues heavy and prices have taken another decline as compared with a week ago. Demand is fair at 15 to 16c. per dozen.

HONEY—Continues quiet and unchanged. We quote: Extracted, old, 4½ to 5½c., and new, 7 to 9c. per lb. in tins, as to quality. Comb honey, 10 to 13c.

MAPLE PRODUCTS—No receipts of genuine new unmixed maple sugar or syrups have as yet arrived. One lot of mixed syrups

sold at 95c., and we quote old, 60 to 65c., with old sugar 6 to 6½c. in boxes.

BEANS—The market is firmer and strong. Choice hand-picked beans have sold at \$1.50 and lower grades \$1.25 in round lots.

HOPS—Dull and unchanged at 4 to 7c. as to quality.

POTATOES—A fair trade is doing in these at 55c. per bag in round lots and 60 to 65c. in a jobbing way. New Bermuda potatoes have been received this week and sell at 8 to 9c. per bbl.

ONIONS—There is a good demand for onions, round lots changing hands at \$1.75 to \$2 per bbl. A few lots of Bermuda onions are offering this week at \$3.50 per bbl.

TOMATOES—New southern tomatoes are a new receipt this week, and are selling at \$5.50 per bushel.

PROVISIONS.

A firmer feeling prevails in this market, and holders of pork in some cases are asking higher prices, but no actual advance has taken place yet. The volume of business transacted is small, and the market, on the whole, is quiet. We quote: Canadian short cut, heavy, \$14 to \$15; hams, city cured, per lb., 9 to 10½c.; lard, Canadian, in pails, 9 to 10c.; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

FLOUR AND MEAL.

There is some enquiry from abroad for Manitoba patent flour, and several sales of 1,000 sacks are reported on Copenhagen account for immediate shipment via Boston. Business on spot continues good, and the market on the whole is active and firm. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70;

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

1895

MAPLE SUGAR and SYRUP

FOR SALE...

Correct shape and quality for retail trade.

Write

MITCHELL, MONTY & CO.

Granby, Que.

superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

There is no change in feed, prices being firm under a good demand from all over Canada. We quote: Bran, \$18 to \$19; shorts, \$19 to \$20; mouillie, \$23 to \$24.

The demand for oatmeal is limited, but prices rule firm at the recent advance. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.20 to \$4.25.

BUTTER.

The butter market continues steady in a jobbing way. Winter creamery is selling at 21 to 21½c., and Townships dairy 16c., with Western rolls 14c. Held creamery has to be forced if a seller wants to make a sale, and we quote 13 to 15c. as to quality, while Western dairy has been offered as low as 7c., and we quote 8 to 12c.

CHEESE.

The cheese market is winding up steadily, but surely. Since Saturday morning it is understood that the great bulk of the stock remaining here has been taken. What remains consists largely of earlier makes, for practically only one holder has any fall goods to offer, and, naturally, they are held firmly. We understand that 10¼c. was made for finest colored and 10c. for finest white. An instance of the steady temper of the market was given Monday when some undergrade stock which could hardly find buyers, even at 8c., sold at 9c.

ASHES.

The ashes market is rather easier in tone here under freer receipts and we quote first pots \$4.00 to \$4.05, seconds \$3.70 to \$3.75 and pearls \$6.00 to \$6.10.

MONTREAL TRADE NOTES.

There are no offers as yet of new pack canned Coast salmon on this market.

Offers on direct importations of prunes, via first steamers this spring, are 11s. cost and freight at Patras.

Sales agents here have advanced their price 1s. per cwt. all round both in French and Turkish prunes.

Packers' agents estimate that the stock of last season's salmon on the Canadian Pacific coast cannot be over 2,000 pkgs.

The visible supply of coffee on this continent and afloat to it is 23,000 bags less than it was at the same time last year.

There is a firmer feeling in low grade yellow sugars here, and Montreal refiners, in

VALENCIA .. RAISINS

Off-stalk, Brand Arguimbau; Off-stalk, Brand Jose Part; Fine Off-stalk, Brand Merle; Fine Off-stalk, Brand Palares; Fine Off-stalk, Brand Raphael Pons; Selected, Brand Palares; Selected, Brand Raphael Pons; Layers, 4-crown, Brand Raphael Pons; Layers, 4-crown, Brand J. Merle;

QUALITY GUARANTEED

Which we offer at special prices during Lent time.
Write for quotations before you buy elsewhere.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA
REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.
SODA CRYSTALS
Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

DOMINION SUSPENDER CO.

UNITED STATES, NIAGARA FALLS, (CANADA).

MONTREAL,
28 St. Sulpice St.

TORONTO,
45 Canada Life Bldg.

CHICAGO,
138 Adams Exp.

ST. JOHN'S, Bldg's.

NEWFOUNDLAND,

SYDNEY, N.S.W.
48 Margaret St.

OUR STYLES ARE EXCELLENT AND EXCLUSIVE.

OUR MAKES DURABLE & PERFECT.

EVERY BRACE GUARANTEED.

AND FOR VALUE TO RETAIL FROM 25¢ TO \$1.00. WE HAVE NO SUPERIOR ON THE CONTINENT.

SAMPLES ON APPLICATION. CARRIAGE PAID.

consequence of scarcity, are asking a fraction more as the inside figure than a week ago.

L. Chaput, Fils & Co. have now on the way the first cargo lot of new Barbadoes molasses, which they are getting via Portland.

Geo. Childs & Co. are receiving this week a large consignment of "Silver Pan" marmalade. Another lot is going through to the west this week.

Ewing, Herron & Co., of Montreal, have 50 casks of best imported French chicory to sell, and they will furnish quotations and samples on application.

Marshall & Co., shippers of Scotch fish delicacies, have been making successful shipments of their lambs' lunch tongues. They are put up in 1-lb. tins, heavily jellied, and rich in flavor, and are shipped in the natural color, no saltpetre being used as in the packing of the American pig lunch tongue to give it a corned appearance.

NEW BRUNSWICK MARKETS

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., March 21, 1895.

BUSINESS is reported fair by the wholesale grocery trade during the past week, and spring orders are beginning to come in. The packets from Nova Scotia are making their first trips for the season, and the market slip is putting on a more businesslike appearance. The steamers running to Bay of Fundy ports are also making their regular trips.

In the county market, except in butter, prices are steady. Ontario dressed beef continues to come in in fair quantities and is giving good satisfaction. Of poultry there is only a fair supply and prices are firm. Buckwheat is in limited supply and rather higher. Some hot house vegetables are to be seen. In tea the market shows no change here. Holders are anxious to sell but prices remain steady. The market abroad is not as firm, and futures, particularly for fall delivery, are lower, so there is very little chance of increased firmness in this market.

SALT—Market remains as reported last week. There is yet little demand. We quote: Coarse, 58 to 60c.; fine factory filled, \$1 to \$1.15; 5 lb. bags, \$3 to \$3.25 per bbl.; 10 lb. bags, \$2.85 to \$3 per bbl.; 20 lb. wood boxes, 20c.; 10 lb. boxes, 12c.; cartons, \$2 per doz.

CANNED GOODS—Market remains firm. Last fall, it will be remembered, sales to jobbers here were reported much smaller than the fall before. Now jobbers are again buyers, and at higher prices than those paid last fall. Still they feel satisfied, and there is no doubt the buying of such heavy stocks as were bought a year ago last fall will not again be popular. Lobsters have held rather firmer than was expected. Canned haddies are showing a good demand, and factory agents report good sales. No small fish is so popular in this market, and very large quantities have been shipped west. We quote market prices: Corn, \$1; peas, 95c.; tomatoes, \$1.05; new gallon apples, \$2.40; corned beef, 2 lb. tins, \$2.75 to \$2.85; 1-lb

tins, \$1.65 to \$1.70; oysters, 2's, \$2.20 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.75; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.35 to 1.40; clams, \$5.50 for 4 doz.; chowder, \$3.50 for 2 doz., \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—There is nothing new. Movement is light. Currants continue very firm with light stocks. Raisins show no change. Evaporated apples though higher west, on account of fairly large stocks here show no change in demand. Few dried apples are to be had, for all selling at fair prices have been picked up for export. Had they been properly packed they would have brought better figures, but the barrels are too light and do not run even enough in quality. California evaporated fruits show fair demand. Quite a quantity of Sultana raisins were received in this market this week. They are of splendid quality, but the demand is light. We quote prices: Sultana raisins, 6 to 7c.; Valencia, 4¼ to 4½c.; layers, 5¼ to 5½c.; London layers, \$2.25; California, loose muscatels, 6 to 6½c.; currants, bbls., 3¾ to 4c.; half cases, 4¼ to 4½c.; evaporated apples, 8 to 8½c.; dried, 5¼ to 5½c.; dates, 4¼ to 4½c.; prunes, 5 to 5½c.; figs, 11 to 18c.

GREEN FRUIT—Business shows better demand during the past week, and fruit men feel that the quiet season is over. Apples show a fair demand for good fruit. Oranges are firm. Some choice Californias are now in this market. A few Bermuda onions and tomatoes arrived by the West India steamer this week, but not as many as were expected. Our local importer of cocoanuts received 200 bags by the same steamer. We quote: Valencia oranges, \$4.50 to \$4.75 per case; Messina, \$2.75 to \$3.25; blood, half box, \$2.50 to \$2.75; California, \$3.50 to \$4.50; lemons, \$3.50 to \$4; pineapples, 16 to 20c. each; bananas, \$2.25 to \$2.50; Malaga grapes, 5 to 6c.; onions, \$2.50 to \$3 per bbl.; crates, \$1.25; Bermuda onions, \$2.50 per crate; Bermuda tomatoes, \$1 per box.

DAIRY PRODUCTS—In butter, fresh made creamery prints are in fair demand at 23 to 23½c., but at this price there is but limited supply. New Brunswick creameries are not working, and the Prince Edward Island and Nova Scotia creameries find better market in Halifax. Tub butter is very quiet, and large rolls show no sale. Cheese is rather firmer, and a fair movement is reported. In eggs the supply and demand are both light. Prices are easier. We quote: Creamery tub butter, 18 to 20c.; dairv, 16 to 18c.; large rolls, 13 to 17c.; cheese, 10¼ to 10½c.; eggs, 18c.

MOLASSES—New is now here, some 150 casks of Barbadoes having arrived ex steamer. Some new Porto Rico is also being offered from Halifax, but at too high prices for much business. As it will be a month before any more new can arrive, and as prices at the Island are firm, particularly Porto Rico, molasses has during the past few weeks continued very firm. Syrup shows but fair demand at firm prices. We quote: New Barbadoes, 32 to 33c.; new Nevis, 29 to 30c.; Porto Rico, 30 to 31c.; Antigua, 28 to 30c.; syrup, 33 to 35c.

SUGAR—Market shows no change. The refineries are reported to be offering freely in Montreal at prices which enable them to make sales. Demand is fair; stocks large. We quote: Yellow sugar, 2¾ to 3¼c.; granulated, standard, 3¾ to 3¼c.; German, 3 4/5 to 3½c.; Canadian, No. 2, 3¾ to 3½c.; Paris lump, 5¼c.; powdered, 5¼c.

FISH—Demand for past week fair. Some few dry cod are to hand, but market remains very firm. Stocks of fish here, outside of smoked and hake, are small, which is well, as the demand for Lent is not what was expected. The re-imposition of duty on fish by the Spanish West Indies will be felt in these provinces unpleasantly. A few gasperaux are being caught. There are, practically, no lobster to be taken. The frozen fish trade is about over. A few herrings arrived during the past week. Markets are medium. We quote: Cod, \$4.10; large, \$4.25; small, \$3.50; pollock, \$1.75 to \$1.85; bay herring, \$1.50 to \$1.60; Shelburne, No. 1, \$4 per bbl., half-bbls., \$2.40 to \$2.50; Canso, \$5; smoked herring, 7 to 8c.; Digby chickens, 10 to 12c.; lobsters, 3 to 4c.; frozen herrings, 70c. per 100.

PROVISIONS—Prices are rather firmer all round. Trade is light. Local curers find ready sale for full output. We quote: Clear pork, \$17.50 to \$18; mess, \$15 to \$15.50; prime, \$12.50 to \$13; plate beef, \$12.75 to \$13; pure lard, 9 to 10; compound, 8 to 9c.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearlina.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

FISH FOR LENT

GROCERS, there is nothing
nicer in FISH than . . .

Golden Finnan Haddies

It pays you to sell them.

Your Wholesale Grocer can supply you.

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N. B.



50 Casks Chicory

Best Imported French

Write Us for Samples
and Quotations.

EWING, HERRON & CO.
MONTREAL

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
& Pickling Co.**
CHATHAM, ONT.

I'M A
BROW-ROW



If that grocerman of mine don't keep a fuller stock of BOULTERS' famous "LION BRAND" CANNED GOODS.

His excuse is to me, that they are such fast sellers, he finds it difficult to get them fast enough. And this is the universal opinion all along the line.

Thus, the wide-a-wake grocerman realizes this, and will have them at any price. Of those who have not used them, we only ask a trial to substantiate our claim.

Factories { TORONTO
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ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
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Ask Your
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Canadian Leaf Chewing Tobacco,
made in all size plugs. Cheapest
and best. Try a sample lot.

Joliette Tobacco Co.
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JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
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Red Currant,
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For sale by all leading Wholesale Grocers

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GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

We Must Eat to Live and Live to Eat.

Hence, let us eat those things that are best. Our Canned Goods and Meat Delicacies are acknowledged to be the best of their kind.

**Canned Chicken
Canned Duck**

**Canned Turkey
Canned Pigs' Feet**

These are now put up in our new style, key-opening cans, and are simply delicious. If they are not known to you, write your wholesaler (or us) for particulars.



Delhi Canning Co.

DELHI, ONT

ST. JOHN MARKETS—Continued.

FLOUR, FEED AND MEAL.

In flour the demand is not large, the buyers being slow after the long reign of low prices to pay prices now asked, but in the meantime prices go higher, and reports from millers are of the firmest tone. In oatmeal prices are much higher, but market here responds slowly. Middlings and bran are firm and hard to get at any price. Oats are again higher. It is too bad that P.E.I., and particularly N.B. oats are not better cleaned, as they would then be in a much better position to compete with Upper Province oats, particularly in foreign markets. Pot barley is firmer, and an advance is expected. We quote: Manitoba, \$3.40 to \$3.50; best Ontario, \$3.65 to \$3.70; medium, \$3.25 to \$3.50; oatmeal, \$4.10 to \$4.20; cornmeal, \$2.75 to \$2.80; middlings, \$2.3 to \$2.4; bran, \$2.2 to \$2.3; oats, local, on track, 42 to 43c.; Ontario, 46 to 48c.; beans, hand-picked, \$1.70 to \$1.75; prime, \$1.60 to \$1.65; split peas, \$3.70 to \$3.90; pot barley, \$3.90 to \$4; hay, on track, \$9; American timothy seed, \$3.25 to \$3.50; red clover, 11½ to 12c.; alsike, 13½ to 15c.

ST. JOHN MARKET NOTES.

Messrs. C. & E. Macmichael have been appointed sole agents for MacLaren's Imperial cheese, in which they are prepared to quote the lowest prices to the trade.

John Sealy, always to the fore in fish, is also the first to have Bermuda onions. The last two steamers have brought him consignments, but not enough for the demand. He expects more by the next boat.

THE CANADIAN GROCER had the pleasure of a call from N. S. Scott, representing E. D. Tillson. He reports an increasing demand from the best trade for his goods. Their Molina rolled wheat is meeting with even a better reception than was expected. He would call the attention of your readers to the very attractive ad. of E. D. Tillson, which is weekly found in your paper.

It is report the Dufferin hotel is to be reopened by P. Gallagher, of Moncton.

The steamer City of Monticello is again running between St. John and Annapolis after her regular spring overhauling.

About 30,000 smoked herring arrived in this market during the past week.

The Havelock Mineral Spring Co. expect to reopen for the season's business in a few weeks.

THE CANADIAN GROCER congratulates N. W. Taussig & Co. on the way in which their goods have stood the severe test to which they have been subjected. This New York house began sending molasses into this port last October. Ever since then the Government have had samples of these goods before them, and though pressed for decisions, nothing definite was known till this week. Not satisfied with the failure of Ottawa authorities to find anything wrong with the goods, a sample was handed a local chemist, A. E. Macintyre, who also has reported no admixture. But now the season for selling the goods is past, as new direct importations are coming to hand. During the five months of delay the above-named firm have lost what would probably have been a splendid trade.

THE CANADIAN GROCER regrets to report the death of Robert Connors, of Upper St. Francis. He was a man among a thousand and will be more missed than any man along the Upper St. John river, where his

lumber interests were very large. In his village which he built for his workmen, he erected a handsome church, hotel and school house. He was a great friend to the Temiscouta railway, giving them large terminal facilities at St. Francis.

Messrs. J. H. Scammell and J. T. Knight, of the late firm of Scammell Bros., have, under the firm name of J. H. Scammell & Co., opened a commission business, their attention being particularly given to lumber and shipping.

Bryant's root beer, a 10c. bottle doing the work of a 25c. one, is being put upon this market. In quality, it gives splendid satisfaction, and is finding a large sale. J. Hunter White is agent for New Brunswick.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, March 21, 1895.

COMMERCIAL travelers who have returned from trips throughout the province report business very fair, particularly in the eastern portion. In the city trade is remarkably quiet, the only movement of note being in breadstuffs.

FLOUR—The markets are all up and excited. Flour, which was being sold at \$3.10 and \$3.15, delivered here, three weeks ago, is now held at \$3.65, and some are asking \$3.75. "There is just this, however," said a prominent flour dealer to THE CANADIAN GROCER to-day, "we have nearly as much wheat in the country as we had three weeks ago, and whilst the tendency is to higher prices than we have been having all along, in consequence of the scarcity of wheat in Canada, and what there is being held by farmers who are able to hold it, yet it seems folly for people to lose their heads. If flour goes to \$4 for Ontario patents, as it now looks, there will be a break. It would be far better to see a steady advance." Quotations are: Hungarian patents, Manitobas, \$4.50 to \$4.65; Manitoba strong bakers', \$4.35 to \$4.50; Canadian pastry, \$3.75 to \$4; 75 per cent. rolled patent, \$3.65 to \$3.75; 80 per cent. \$3.50 to \$3.60; 90 per cent. \$3.40 to \$3.65; straights, \$3.25 to \$3.50; extra, \$3 to \$3.15.

OATS—Have advanced to 46c., and are steady at that quotation, with limited supply.

FEED AND MEAL—Bran has jumped \$1, and is firm at the quotation, \$23, with an upward tendency. Middlings are the same. Oatmeal is at \$4.25 and \$4.35, and booming at that.

FISH STUFFS—The Lenten trade has not materialized to the satisfaction of dealers, and quotations have changed somewhat in accordance during the week. Quotations, to quote, are: Dry cod, prime, \$3.25 to \$3.75; do. bank, \$2.50 to \$2.75; do. large bank, \$4; Labrador, \$2.25 to \$2.50; herring, Bay of Islands, split, No. 1, \$1.75; shore, No. 1, large, split, flat, \$3.50 to \$4.50; mac-kerel, No. 3, large, \$12; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

PROVISIONS—There is little or nothing doing in the provision market. Some nice Canadian beef has been received, which sold at 6½ to 7c. The market is entirely bare of poultry.

BUTTER AND CHEESE—The tendency in butter is for a stiffening of price. Canadian makers are asking an advance for a first-class article, but the local market is stocked with inferior makes, which must be

worked off before an advance can be looked for. Cheese remains quiet and unchanged.

GREEN FRUIT—The market in green fruits remains about the same as last week, with no change in prices.

MOLASSES AND SUGAR—Both lines remain strong at last week's quotations.

All other lines are quiet.

HALIFAX MARKET NOTES.

J. G. Sievert, tobacconist, has gone into the manufacture of cigars, and is putting an excellent brand on the market, especially for local trade.

Pickels & Mills, of Annapolis, imported 4,000 bbls. of American flour last week.

The New Glasgow Condensed Milk, Creamery and General Canning Company, has been incorporated by the Local Legislature.

D. R. Murray has opened a general grocery store at Meadowville, Pictou county. He recently returned from Boston.

The Fossil Flour Co., of Portland, Maine, who are about to commence operations to remove silica from the Bass River, Colchester county, claim that it will take 20 years to exhaust the silica deposit of this lake. They are preparing to erect a large mill, and to lay a pole railroad for the handling of this product. Part of the machinery for the mill is being made by the Truro Foundry and Machine Co.

The wholesale merchants have suffered a defeat in the Local Legislature. The bill to abolish the tax on merchandise and substitute therefore a business tax based on rental has been thrown out. The Legislature also threw out the bill for early closing.

THE E. B. EDDY CO.

Held its annual general meeting at its head offices, in Hull, Canada, on Monday last, when the same Board of Directors as had conducted its affairs from the beginning was re-elected, viz.: Mr. E. B. Eddy, president; Mr. S. S. Cushman, vice-president; Mr. G. H. Millen, general mechanical superintendent; Mr. J. J. Gormully, Q.C., solicitor; Mr. W. H. Rowley, secretary-treasurer.

The president's report showed a satisfactory increase of business for the year 1894.

Each of the ten branches and agencies of the company in Canada were visited personally by Mr. Eddy during the year 1894, in fact, Mr. Eddy has called upon and shaken hands with nearly everyone of the vast number of his companies' largest customers all the way from Charlottetown, P. E. I., to Victoria, B. C., and so has come in closer touch with and been better able to feel the pulse and know the condition of business in each and every province and city in the Dominion, than probably has any other manufacturer in Canada. Mr. Eddy also visited all his customers in Northern New York, in Maine, Vermont and Massachusetts.

The accounts submitted by the secretary-treasurer showed that the profits for the year had been satisfactory.

The usual handsome dividend was declared. Substantial sums were carried to the rest account and to the betterment and improvement account.

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

Manufactured by

Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

— ALSO —

VALENCIA SHELLD ALMONDS

It will pay you to get our prices before
you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

California Fruits.

APRICOTS,
NECTARINES,
PEACHES
AND PLUMS.

Choice goods, low prices.

WARREN BROS. & BOOMER

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.
Wonderful 12 oz. pressed cake,
100 in box.
Our Own Electric 8 oz. cake,
100 in box.
Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

WARNING

TO MANUFACTURERS
AND GROCERS.

We have our brand, "Jersey Cream," and
label registered at Ottawa. We will prosecute any
manufacturer who imitates, or retail grocer who sells
any other powder as Jersey Cream. We are compelled
to do this as so many manufacturers are trying to injure
our powder by inferior goods. We will always keep
quality of Jersey Cream Baking Powder to be just as we
claim—THE BEST IN CANADA.

LUMSDEN BROS.

HAMILTON, ONT.

Lytle's Tomato Catsup



Best goods in the market.
Send for a trial order.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

McAlpin.. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

We have excellent values in

Low Priced Syrup

Half-barrels.

Get our prices for California fruits
before buying.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

Worcestershire Sauce

Pints and
Half Pints.

R. PATERSON & SONS

GLASGOW, SCOTLAND.

Sole Agents for Toronto

PERKINS, INCE & Co.

TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

H.R.H. THE
PRINCE OF WALES

K.G., K.T., K.P.

Maconochie Brothers

131 Leadenhall Street, London, England

The Largest Preservers of Fish in the World, have much pleasure in calling attention to their celebrated

Fresh Herrings, Kippered Herrings,
Bloaters, Scotch Findon Haddocks,
Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

REPORT OF THE CANADIAN FISHERY COMMISSIONERS

(MR. W. G. GUNN, WALKERTON, ONT., AND M. G. MCLEOD, NEWHAVEN)

Through a letter of introduction procured for us by the High Commissioner in London, we were courteously shown thro' Messrs. MACONOCHIE BROTHERS' CANNERY, IN SCOTLAND, where some 400 hands are employed. This establishment uses up an immense quantity of Herrings, all of the very best quality. The greatest care is exercised in the selection of these fish; they are put up in 1-lb. tins; Herrings put up this way are very delicious, many people preferring them to canned salmon. The girls who clean these Herrings and put them up do their work very rapidly. The Herrings canned at this establishment are sold in Great Britain, exported to the East Indies, Australia, and the Cape. After we had gone over the establishment in question, we were treated to the contents of a can of Herrings, and can truly testify that we never before tasted anything in the Herring line so delicious and fine flavored.

MACONOCHIE'S

Jams, Marmalade, Tart Fruits, Pates,
Camp Pies, Potted Meats, Bloater Paste,
Jelly Squares, Pickles, Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

THE
New Dessert

A
DELICIOUS
ARTICLE
OF DIET

Delicately Flavored

Sweet, Pure

And

Nutritious

PURE GOLD MFG. CO.

TORONTO

Lemon and Vanilla



80c. per Doz.
2 and 4 Gross in Case.

INSPECTION OF FRUIT.

THE fruit growers of the country are up in arms against the bill now before the Ontario Legislature providing for the closer inspection of fruit on its entry into the markets. The other day a deputation representing the growers of Lincoln county waited upon the Minister of Agriculture and protested against the appointment of an inspector of the grading of fruit, claiming that the interest of the fruit-growers would cause them to take sufficient precaution; that the inspection would lead to delay at a critical time, and that the proposed measure would bear hardly upon the producers in many other ways. They were inclined to view the move as one made by the middlemen, but Mr. Dryden told them that no deputation from the middlemen had been received. The matter was fully discussed, Mr. Dryden telling them that the measure was designed more particularly for the protection of the export trade in apples. At last the deputation agreed that there would be no objection on their part to a clause being put in the bill aimed at the selling of fruit which is inferior to what it is represented to be, and the interview closed.

This legislation is, as a matter of fact, sought by the retail grocers and fruit dealers, the initiative having been taken by the Toronto Retail Grocers' Association.

On Monday G. F. Marter, leader of the Opposition, presented to the House a petition signed by 400 of the dealers praying that the proposed bill should be made law. The chief provisions of the bill are: That fruits should be graded when packed, and

marked according to their class; that fruit baskets be of two sizes only, of five or ten quarts, except strawberry and raspberry baskets, which shall hold not less than one quart each; that vegetables not sold by count be sold by weight only, and that market or fruit inspectors shall have power to examine packages of fruit or vegetables and prosecute offenders.

What the growers object to is the provision allowing inspectors to examine packages of fruit. They argue that ripe fruit if turned out of the packages and handled will be rendered almost unsaleable.

A representative of THE CANADIAN GROCER waited upon leading members of both the retailers' and jobbers' trades in Toronto with a view to obtaining their opinions on the situation.

J. G. Gibson, the well-known Yonge street retail grocer and fruit dealer, stated that he did not advise any rash action as was proposed. He would advocate rather the appointment of a delegation by the growers to meet and talk over the matter in a friendly way with a similar committee representing the city retailers. Finally an understanding having been reached between the two bodies, the Government could be approached with benefit to both sides.

Continuing Mr. Gibson said: "I blame the wholesale dealers for the present state of affairs. I can remember the time when the grower sent in his fruit in good shape, and it's not so very long ago either. But the jobber brought over a lot of American stuff and 'faked' it up in their packing houses. In apples the effects of this repacking is most noticeable. One cannot now get more than three pecks of good apples

off the top and bottom of a barrel—the rest of the fruit in the barrel being as a rule 25 per cent. lower in quality than that which meets his eye on removing the head. The result is that the retailer for the past few years has not been able to make a dollar out of fruit. The losses on culls eat up all the profits on the good fruit he gets in a package."

Mr. Gibson could, however, see no reason why the grower should object to the examination of his fruit by a qualified inspector. It was not as if every package was to be handled. Only one sample case in a lot would be picked out and inspected.

J. S. Roberts, president of the Toronto Retail Grocers' Association, stated that as he understood it, the bill before the legislature merely empowered a duly authorized inspector to examine a consignment of fruit if he deemed it necessary. In an ordinary shipment only one package of the lot would be turned out; but, of course, if one bad basket were found, the whole consignment would have to be gone over. Mr. Roberts was therefore of the opinion that the enforcement of the proposed law would not seriously affect the fruit growers' interests.

Clemes Bros., fruit jobbers, when seen expressed the opinion that Mr. Gibson's remarks were absurd. Nearly all the fruit from the Niagara district was sold on the wharves to the retailers within two or three hours after it was landed. As regarded apples, they never repacked any themselves, and really did not know that other jobbers resorted to any crooked means to worst the retailer.

McWilliam & Everist, wholesale fruit dealers, said that the assertion as regarded summer and fall fruit was simply nonsense. And as for apples, they were nearly all



SURPRISE SOAP

IS EASY TO SELL

**There is a demand for it.
People want it.**

If they have not used it, they have heard of it and want to try it.
If it happens you don't keep Surprise Soap in stock,
send us postal card of inquiry.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

packed in the orchards. Of course apples were always "faced" more or less, but, as a rule, were well put up. When held over all winter those apples were re-packed in the spring of the year by the jobbers. They themselves made it a rule to separate the finer and poorer qualities into distinct barrels, and classify them as "firsts" and "seconds."

NEW PACK CANNED SALMON.

There has been considerable speculation in Montreal during the past week with regard to the prospects on new crop B.C. canned salmon.

Last year at this time quite a few car lots had been booked at \$3.75 cost and freight on the cost, but this year not even a query has been received by the sales agents in Montreal.

This indifference on the part of the canners is attributed to the fact that stocks on the Coast have been remarkably well cleaned up. In fact, a well informed authority estimates that there are certainly not more than 2,000 cases of old pack remaining on the Canadian coast. The opening figure, therefore, is a matter of pure speculation; but there are shrewd traders on the market in Montreal who expect that the opening price will be higher than last year.

They say that the statistical position at present favors this. It will be interesting to see whether their opinion is borne out by future developments.

THE CANADIAN GROCER gives the opinion for what it is worth, and leaves its readers to draw their own conclusions.

PERSONAL MENTION.

R. M. Corrie has been appointed sole agent in Toronto for N. Schiedel, broom manufacturer, Bridgeport, Ont.

Arthur H. Scott, of J. Lockhart, Watt & Scott, Toronto and Montreal, sailed Wednesday from New York on a visit to the firm's various constituents in different parts of Europe.

J. H. Magor, of Frank Magor & Co., Montreal, returned to Toronto early in the week from Hamilton and Brantford. He reports improved business in both places. He has left for Kingston, Brockville, etc., and will be in Montreal by Saturday.

A black-bordered circular has been received, announcing the death of William Rogers, of William Rogers & Co., Denia. The circular is signed by Alfred Rogers, brother of the deceased, who states that the business will be carried on under the old firm name.

J. D. Brack, representing Todhunter, Mitchell & Co., Toronto, is back from a two months' trip to the Coast. Although people are buying with a good deal of caution, he did a fair trade. Prospects in the west, he says, are improving.

TEA MAN ON TEA PROSPECTS.

J. M. Harding, chief partner of Turnbull, Howie & Co., tea merchants, of Shanghai, China, was in Toronto this week, and under the pilotage of C. H. Anderson, the firm's representative in Western Ontario, called on the different wholesalers on the street. He said that the prospects for Foochow

black tea were good. The market would open early, as stocks are low in England, in Australia, and other districts. Opening prices, he said, would not be lower than those of last year. In fact, they would probably be higher owing to short stocks in different parts of the world. As far as green teas are concerned, he thought the opening price would be about the same as last year, with the stray probability of a subsequent advance, as was the case in 1894, the supply of these teas also being short. This is Mr. Harding's second visit to Canada, and he is now on his way to China, being on his way back from England.

NOTES.

Hugh Walker & Son, Guelph, have just received car of fancy California navels and seedling oranges; also car finest Palermo oranges, and lemons, and shipments of Valencia and Seville oranges.

Aikenhead & Sloan, fish dealers and cold storage, Toronto, have, we regret to announce, assigned to E. R. C. Clarkson. The liabilities are said to be small.

At Suckling's auction rooms on Wednesday the general stock of R. J. Davidson, of Newmarket, amounting to \$9,000, was sold to Smith & McFarlane, of Shakespeare, for 59 cents on the dollar.

A new fish company has been organized to operate on the Lake of the Woods. It will be known as the Lake of the Woods Fish Co. F. W. Colcleugh, M.P.P., is manager, and has ordered the erection of a mammoth ice house and fish house near Rat Portage. A site was purchased from the Western Lumber Co. on Monday.



It still has the lead

G. F. MARTER & SON'S

GOLD MEDAL BAKING POWDER

Also . . .

In $\frac{1}{4}$ lb. and $\frac{1}{2}$ lb. paper packages.

BARTON'S BAKING POWDER

Coffees and Spices

Of the first quality.

In Glass Jars and Tins.

Phoenix Mills, 1 and 3 Jarvis Street

TORONTO, ONT.

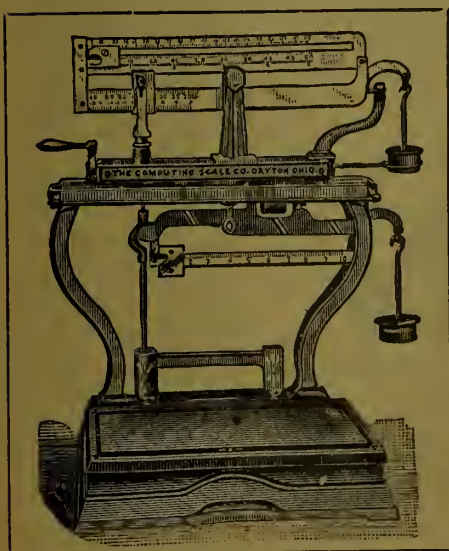
Linen Lasts Longer
When Washed With

**Richards'
Pure Soap**

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D. Richards - - Woodstock.

**Our Scales
Cost You Nothing**



Because they pay for themselves in a short time by preventing mistakes and overweights.

They weigh in money instead of pounds and ounces, showing the exact money value of a fraction of an ounce.

If they only saved you 20 cents a day it would be an investment paying 100 per cent. per annum. They often save this much in two or three calculations.

If you are interested in **The Computing Scale** favor us with your address, and we will be pleased to mail you descriptive pamphlets.

Mills & Company

700-701 Garden City Block
Cor. Randolph and Fifth Ave.

CHICAGO, ILL.

General Agents for

THE COMPUTING SCALE CO.

DEATH OF JAMES MACONOCHIE.

THE CANADIAN GROCER regrets to have to chronicle the death of James Maconochie, the senior partner in the great British firm of Maconochie Bros., well known to most of our readers. Mr. Maconochie was born at Wakefield, Yorks, Eng., and early in life removed to Lowestoft, Suffolk where with his brother he started a fish business. Proving successful they turned their attention to new fields, and ere long the business whose ramifications extend throughout the world was established on a firm foundation. The trade of the Maconochie Bros. grew in leaps and bounds, and extended its dimensions with remarkable rapidity. They now have extensive works at Lowestoft and Fraserburgh, Aberdeenshire, and big offices and warehouses in London. The great development of the firm's trade has been largely the result of the foreign business trips made by the deceased. He repeatedly visited the chief British colonies for the purpose (which he successfully carried out) of building up a great colonial trade.

The dead man was always noted for his honesty, ability and kindness, and was probably the most highly esteemed man in Lowestoft. He was for many years a town councillor. At the time of his death he was a comparatively young man, having just passed his 43rd birthday.

The funeral ceremonies over the corpse were imposing. All Lowestoft turned out to do him, they esteemed, a last honor. The town councillors were present in a body, and the Freemasons also escorted the remains of their brother Mason to the grave. The floral tributes to the deceased were numerous and beautiful.

It may be added that the business with which deceased was identified will be carried on as heretofore.

HE IS A PRACTICAL CHEMIST TOO.

The drug and chemical appraiser at Montreal has a high opinion of Controller of Customs Clarke Wallace, according to the clerks in the Custom House. He said to Mr. Wallace, when he was visiting this port, that he was at a great disadvantage, as there was no one at the Departmental headquarters at Ottawa who knew anything about drugs.

"Indeed," said Mr. Wallace, with a twinkle in his eye.

"Yes," continued the appraiser, "questions frequently arise that require a capable man at Ottawa to deal with them and there is no one there."

"I think I can deal with anything that may be referred to headquarters," remarked Mr. Wallace.

"You?"

"Yes," said Mr. Wallace, "I am an older chemist than you. I have held a certificate permitting me to practise as a chemist and druggist, and I had no easy examination to pass to get it."

The appraiser is now worrying as to how he can "put himself right" with the Controller. Mr. Wallace, besides being a general storekeeper and miller, also carried on a drug business, and, if we mistake not, does so still at Woodbridge.

ENQUIRING AT HAMILTON'S DOOR.

President H. N. Kittson, of the Board of Trade, has received a letter from the Blaine Window Confection Manufacturing Co., of Alliance, Ohio, stating the company's goods are not manufactured in Canada and that it contemplates establishing a branch here. The firm wished to know what advantages Hamilton—which it understood to be the manufacturing centre of Canada—could offer. President Kittson has replied, asking the company for particulars of its capital and number of men to be employed, and stating that the Board of Trade would gladly help the firm in any way.—Herald, Hamilton.

A Boston manufacturing firm writes the New York Retail Grocers' Association that it has decided to limit the sale of its goods to such wholesale houses as will not sell, directly or indirectly, to department stores. The firm trusts it will have the backing and help of the association. It should not be disappointed.



The Tea of the Old Country. Over 15,000,000 packets annually consumed in Great Britain.

Canadian Depot:
30 CHURCH ST., TORONTO.

THE MAZAWATTEE CEYLON TEA CO.
LONDON, ENGLAND.

Molasses

Barbados Cuba
Porto Rico English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

BROOKLYN, N.Y.

No. 96 Wall Street

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.
J. Winfield, Quebec.
W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.
J. Hunter White, St. John.
L. H. Dobbin, Montreal.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE creditors of J. C. Poirier, general store, Windsor Mills, Que., have been called together.

Cyrus M. Read, teas, St. John, N.B., has assigned.

E. Moorish, grocer, Galt, Ont., has assigned to C. S. Scott.

Leandre Beaucaire, grocer, Montreal, has assigned to Bilodeau & Renaud.

W. H. Coburn, grocer, Nanaimo, B.C., has satisfied a chattel mortgage for \$300.

J. A. Bernardin, general store, Buckingham, Que., has assigned to Lamarche & Olivier.

J. McD. Haines has been appointed curator of the estate of Desormier Freres, Joliette, Que.

Max Prudhomme, trader, Notre Dame de Grace, has filed a contestation of demand of assignment.

J. C. Poirier, Bonaventure River, Que., has assigned, and L. P. Lebel has been appointed liquidator.

W. T. Wickham & Co. wholesale grocers, Brantford, Ont., have offered to compromise at 40c. on the dollar.

Adam Falk, general store, Shakespeare, Ont., has assigned to J. P. Langley, Toronto. The liabilities are placed at \$6,000.

PARTNERSHIPS FORMED AND DISSOLVED

Regnier & Frere, grocers, Iberville, Que., have dissolved.

Chas. W. Lewis and Lester McVeigh have gone into partnership as cheese exporters at Montreal.

D. C. Francoeur, Hector Francoeur and Arthur Francoeur have been registered proprietors of D. O. Francoeur & Sons, general store, Coaticook, Que.

Dusseau, Mathieu & Co. is the name of a partnership formed at Montreal between George Dusseau and Zotique Mathieu, who will carry on business as traders.

J. W. McRae, Wm. Scott, Thomas Ahearn and R. L. Blackburn, all of Ottawa; and Nelson Willard, John Mayberry and F. J. French, all of Prescott, Ont. have been incorporated as "The Prescott Elevator Co., Ltd.," with a total capital of \$175,000.

SALES MADE AND PENDING.

W. A. Waricle, general store, Staples, Ont., has sold out.

J. B. Brunet, grocer, etc., St. Louis de Mile End, Que., has sold out.

Annie Varcoe, general store, Orono, Ont., has sold out to Miller & Barfett.

J. A. Hill, general store, Great Village, N.S., has sold out to Fulton & Smith.

The stock of Pomeroy & Co., general store, Fullarton, Ont., has been sold.

The assets of J. W. Paquin, general store, St. Eustache, Que., are to be sold out.

READ THIS



From ROBERT WATSON, of the firm of R. & T. Watson, Toronto, manufacturers of the celebrated Cough Drops:

TORONTO, Nov. 14, '94.

THE F. F. DALLEY CO., HAMILTON:

DEAR SIRS,—For a shine your English Army Blacking is by far the best I have ever used. My family are delighted with it, and say it is simply elegant. I do not understand why it makes such a shine, being of such an oily nature, but this probably is a secret.

Wishing you every success in its sale,

Yours truly,
ROBERT WATSON.



British Columbia Salmon

“BALMORAL” BRAND
Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.



ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Halifax, and Portland Mail Service

After Nov. 18th the Mail Service will be continued for the Winter 1894-5, from Portland to Halifax as under:

STEAMSHIPS.	From Portland.	From Halifax.
NUMIDIAN	Mar. 14	Mar. 16
MONGOLIAN.....	" 28	" 30
LAURENTIAN.....	Apr. 11	Apr. 13
NUMIDIAN	" 25	" 27

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

RATES OF PASSAGE:—Cabin, \$45 and upwards, according to Steamer, location of and number of persons in Stateroom. Second Cabin, \$30; Return, \$55.

Steerage to or from Liverpool, London, Glasgow, Belfast, or Londonderry, \$15.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

The general store, etc., of D. Nichols, Longwood, Ont., is advertised for sale.

R. W. Darby, fruits, etc., Sherbrooke, Que., has sold out to J. Milford & Son.

CHANGES.

L. Desrosiers is starting a tea business at Montreal.

D. Mooney is starting a grocery business at Ottawa.

Wm. Stratton is starting a general store at Frankville, Ont.

Gilbert Bros., grocers, Thamesville, Ont., has been succeeded by Alex. Ross.

J. A. Dufas has started business as a grocer at St. Louis de Mi'e End, Que.

Ross Archibald, grocer, Truro, N.S., has been succeeded by Archibald & Nelson.

Rose Lalonde, wife of Stanislas Richardson, has been registered proprietress of the trading house of S. Richardson, Montreal.

The business of McDonald, Hanrahan & Co., general store, Sydney, N.S., has been transferred from J. C. Hanrahan to D. G. McDonald and E. C. Hanrahan.

A. M. Halliday, of Chesley, Ont., has sold his interest in the Desboro' firm of Halliday & Bearman, general storekeepers, to Donald Fisher. Fisher & Bearman is the name of the new firm which will carry on at Desboro' a general store and creamery.

DEATHS.

Gustave Lacaille, of Chas. Lacaille & Co., wholesale grocers, Montreal, is dead.

PEDLARS' LICENSES.

At a meeting of the Montreal Chamber of Commerce on Saturday a report was presented by the committee concerning the law on pedlars' licenses. It called attention to the many complaints from rural districts against pedlars. The document recommended that the attention of the municipal authorities be called to the fact that every pedlar has to pay a license of \$20 for the first district and \$10 for each additional district in which he does business. The committee also recommended certain amendments to the law, so as to facilitate the prosecution of pedlars who infringe the law. The report was adopted.

Thieves entered the grocery store of Coltart & Hendry at Winnipeg last week and carried off a quantity of provisions. The burglars gained an entrance by removing the iron bars from a rear window of the building.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers. Hamilton. Send for Price List.



ADAMS' TUTTI FRUTTI

NEW GLASSWARE PACKAGES

Sugar Bowls

Spoon Holders

and Jars

Ask your wholesaler for them.
Send for advertising matter free.

ADAMS & SONS CO. - 11 and 13 Jarvis Street, TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

BRUSHES...

ROOMS

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

A suggestion to Business men:
While attending to business

Don't Forget Your Health

TAKE TIME

TO EAT TO SLEEP TO PLAY

REMEMBER! The regular use of JOHNSTON'S FLUID BEEF helps a man to stand the Wear-and-Tear of Life.

WE SELL MORE . . .

KEEN'S OXFORD BLUE

Is the best seller
in Canada

**The Best Grocers Make
a point of Keeping it al-
ways in Stock.**

Silver Gloss
STARCHASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears
our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Prices Current Continued—

BLUE.

KEEN'S OXFORD.	per lb
1 lb packets	0 17
1/2 lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz
Carpet Brooms—	net.
Imperial, "ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
Standard, "select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

Per doz	Per doz
Apples, 3's.	\$1 00 \$1 10
gallons.	2 65 2 80
Blackberries, 2.	1 75 2 00
Blueberries, 2.	1 00 1 10
Beans, 2.	0 85 0 95
Born, 2's.	0 85 1 25
Cherries, red pitted, 2's.	2 00 2 25
Pears, 2's.	0 85 95
Fresh Herring, 1-lb.	1 10 1 15
Kipperd Herring, 1-lb.	1 85 1 90
Herrings in Tomato Sauce	1 85 1 90
Herrings in Shrimp Sauce	2 00 2 00
Herrings in Anchovy Sauce	2 40 2 40
Preserved Bloaters.	1 85 1 90
Real Finndon Haddock.	1 85 1 90

" Sifted select.	1 45
Pears, Bartlett, 2's.	1 75
" Sugar, 2's.	1 50
Pineapple, 2's.	1 75 2 00
3's.	2 40 2 50
Peaches, 2's.	1 55 2 00
3's.	2 80
Plums, Gr Gages, 2's.	1 85 2 00
" Lombard.	1 50 1 60
" Damson Blue.	1 50 1 60
Pumpkins, 3's.	0 85 0 95
gallons.	2 10 2 25
Raspberries, 2's.	1 75 1 85
Strawberries, choice 2's.	1 90 2 10
Succotash, 2's.	1 40
Tomatoes, 3's.	0 85 0 90
"Golden" Finnan Haddies	1 30 1 40
"Thistle" Finnan Haddies	1 30 1 40
Crabster, talls.	1 75 2 25
flats.	2 30 2 35
"Apr'l Crown flat	2 40
Mackere]	1 00 1 10
Salmon, cockeye, talls.	1 30 1 35
flats.	1 55
chooe	1 10 1 20
Sardines Albert, 1/4's tins	13
" " " " "	20
Sportsmen, 1/4's genu-	12 12 1/2
opener.	10 1/2
Sardines, key opener, 1/4's.	10 1/2
Exq. fine Fr'ch, k.op. 1/4's.	11 11 1/2
" " " " "	10 1/2
" " " " "	11 1/2
Sardines, Other brands, 9 1/4's	11 16 17
Sardines P & C, 1/4's tins.	23 25
" " " " "	33 36
Sardines Amer, 1/4's " "	6 1/8
" " " " "	9 11
" Mustard, 1/4 size, cases	
50 tins, per 100	11 00

MARSHALL & CO., SCOTLAND.**CANNED MEATS.**

(CANADIAN)

Comp Corn Beef 1 lb cans	\$1 50 \$1 60
" " 2 "	2 60 2 65
" " 4 "	4 80 5 00
" " 6 "	7 50 7 75
" " 14 "	17 25 17 50
Minced Collops, 2 "	2 60 2 65
" " 2 "	2 60 2 65
Lunch Tongue 1 "	3 40 3 50
Camb Sausage 1 "	2 50
English Brawn 2 "	2 75 2 80
" " 2 "	4 00
Soups, assorted 1 "	1 50
" " 2 "	2 25
Soups and Boull 2 "	1 80
" " 6 "	4 50

CHEWING GUM.

ADAMS & SONS CO.

	per box.
Tutti Frutti, 36 f.c bars	\$1 20
Pepsin Tutti Frutti, 23 5c p'k'ts	0 75
Pepsin Tutti Frutti in glass covered boxes, 23 5c pkgs	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 10
Cash Register, 39c 5c bars and packages	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 115 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 80
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs.	\$1 65
Mexican chocolate 1/4 & 1/2 lb pkgs	0 40
Rock chocolate, loose	0 37 1/2
" " 1-lb tins	0 40
Cocoa nibs, 11 lb tins	0 30

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's.	0 30
Caracas, 1/4's.	0 25
Premium, 1/4's	0 30
Sante, 1/4's.	0 26
Diamond, 1/4's.	0 22
Sticks, gross boxes, each	.....

**ACME
SLICED
BEEF.**No. 1 tins,
key, 2 doz.,
per doz., \$3.00**CODFISH.**

BEARDSLEY'S

SHREDDED.

2 doz. pkgs,
per doz., 9c.

CHAS. SOUTHWELL & CO.'S

High-Class **Jams**
Jellies and
Marmalades

New Season's Marmalades

Just receiving by Steamer

SOUTHWELL'S

Orange Marmalade
Perfection Marmalade
Scotch Home-Made Marmalade
Lemon Jelly Marmalade

All in handsome 1 lb. clear glass jars. We have recently added many new customers for SOUTHWELL'S. Are you among them?



ARE YOU RUNNING SHORT ?

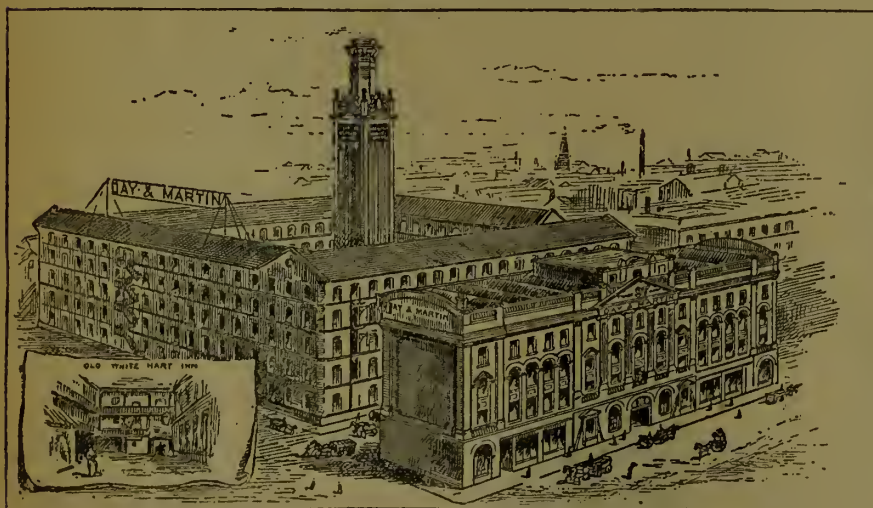
Nelson's Brilliant Gelatine
Nelson's Concentrated Jellies

Cadbury's Cocoa
Cadbury's Chocolate

Write a postal to

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

ROUGH ON COUGH

Our B. F. P. or Menthol Cough Drops are rough on any cough. We are the only people who manufacture them.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homopap'c, 1/2's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	22
" Rock	30
" Bulk, in bxs.	18
Per doz	140
Royal Cocoa Essence, packages..	140
EPP's.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Carracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's,	0 40
'Gold Medal' Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
Fry's "Diamond" 1/2's, 6 lb bxs.	0 26
'Fry's' Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box..	2 40
" 1 lbs.	4 50
Homopap'c, 1/2's, 14 lb boxes..	0 34
" 1 lbs, 12 lb boxes..	0 34

JOHN P. MOTT & Co.'s

R. S. McIndoe, Agent, (Toronto.)	
Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopap'c Cocoa (1/2's)	32
Mott's Breakl. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	40
Mott's Breakfast Chocolate..	28
Mott's Caracas Chocolate....	40
Mott's Diamond Chocolate...	18
Mott's French-Can Chocolate	27
Mott's Navy or Cooking Choc	35
Mott's Cocoa Nibbs.....	5
Mott's Cocoa Shells.....	90
Vanilla sticks, per gross....	21c-43
Mott's Confee Chocolate.....	19c-30
Mott's Sweet Choc. Liquors	

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb tins, per	doz \$3 75
Cocoa Essence, 1/2 lb tins per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes,	22 1/2
1/2 lb. cake, per lb.	30
Royal Navy Choc., 12 lb. bxs, 1/2 lb.	35
cake, per lb	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake.....	

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each...	45
Baker's Vanilla in bxs 12 lbs each	60
Caracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each.....	28
Vanilla Tablets, 416 in box, 24 bxs	48
case, per box, net	
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/2 lb., tins	52

BENSOP'S.

Royal Dutch, 1/2's, cases 4 doz	\$3 0
" 1/2's, " 2 " " 4 u	
" 1's, " 1 " " 8 5	

CHOCOLAT MENIER.

Cases of 1r. 12	
10x12 lb 1b bxs	
bxs.	
Vanilla—	
Yellow wrapper, p. lb.	\$0 34
Chamois " "	43
Pink " "	50
Blue " "	58
Triple Vanilla—	
Green wrapper " "	50
Lilas " "	58
Bronze " "	65
White " "	73
Unsweetened—	
Blue Premium " "	38
Pastilles—	
Yellow wrapper " "	40
Croquettes—	
Yellow wrapper " "	45
Fingers—	
Yellow wrapper " "	36

COFFEE.

GREEN	c. per lb
Mocha.....	28 30
Old Government Java.....	30 33
Rio.....	20 22
Platation Ceylon.....	29 31
Porto Rico.....	24 28
Guatemala.....	24 26
Jamaica.....	21 22
Maracaibo.....	21 23
Caffaroma, 1 & 2 lb. tins asstd.	33
TODHUNTER, MITCHELL & CO.'s	
Excelsior Blend.....	39
Our Own.....	32
Jersey.....	30
Laguayra.....	20
Mocha and Java.....	35
Old Government Java.....	30 32 36
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28

DRUGS AND CHEMICALS

Alum.....	lb \$0 02
Blue Vitriol.....	0 06
Brimstone.....	0 03
Borax.....	0 14
Camphor.....	0 65
Carbolic Acid.....	0 30
Castor Oil.....	0 07
Cream Tartar.....	0 20
Epsom Salts.....	0 02
Paris Green.....	0 13
Extract Logwood, bulk	0 13
" boxes	0 15
Gentian.....	0 10
Glycerine, per lb.....	0 17
Hellebore.....	0 16
Iodine.....	5 50
Insect Powder.....	0 26
Salpêtre.....	0 08
Soda Bicarb, per keg.....	2 50
Sal Soda.....	1 00
Madder.....	0 12

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " 1, 1 1/2 oz.	1 25
" " " 2, 2 oz.	1 75
" " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
per doz	
Fluid Beef—No. 1, 2 oz tins	\$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75

Fluid Beef—No. 4, 1 lb tins....	14 15
No. 5, 2 lb tins....	27 00
Staminal—2 oz bottles.....	3 00
4 oz ".....	6 00
8 oz ".....	9 00
16 oz ".....	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases 4 doz...	6 00
Milk Granules with Cereals—	
in cases 4 doz.....	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls....	3 1/2
" " bbls	3 1/2
Fillatras, bbls.....	4 1/2
" " bbls	4 1/2
Currants, Patras, bbls.....	4 1/2
" " bbls	4 1/2
" " cases	5 1/2
Vostizzas, cases.....	5 1/2
Panarete (cases).....	8 1/2
Dates, Persian, boxes.....	5 1/2
Figs, Eleme, 14 oz.....	9 10
" " 10 lb.....	9 11
" " 18 lb.....	15
" " 28 lb.....	17
" taps	5
Prunes, Bosnia, cases.....	5 1/2
" Anchor C, ".....	0
" E, ".....	0
" G & J, cases.....	0 5 1/2
Raisins, Valencia, off-stalk	3 1/2
Fine off-stalk.....	4 1/2
Selected.....	5 1/2
Layers.....	5 1/2
Raisins, Sultanas.....	5 1/2
" Cal. Loose Muscatele	5 1/2
" 50 lb. boxes	5 1/2
" Malaga.....	per box
London layers.....	2 25
Imperial cabinets.....	2 25
Blue.....	2 25
Dehesas boxes.....	75
Lemons, Messina.....	2 75
Oranges, Valencia.....	4 25
" " Jumbo cases	5 25
" Messina.....	2 75
" Cat. Seedlings.....	3 00
" Cat. Navels.....	3 50
DOMESTIC	
Apples, Dried, per lb.....	5 1/2
do Evaporated.....	6 1/2

FOOD

Split peas.....	\$3.75
Pot barley per 49-lb. packet.....	3.75
Pearl barley, XXX.....	\$2.25

ROBINSON'S BARLEY AND GROATS.

Patent barley, 1/2 lb. tins.....	\$1 25
" 1 ".....	2 25
Patent groats, 1/2 lb. tins.....	1 25
" 1 ".....	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails, from Toronto	
50 to 60 dy basis.....	2 10
40 dy.....	2 15
30 dy.....	2 20
20, 16 and 12 dy.....	2 25
10 dy.....	2 30
8 and 9 dy.....	2 35
6 and 7 dy.....	2 50

5 dy.....	2 85
4 dy A P.....	2 85
3 dy A P.....	3 25
4 dy C P.....	2 75
3 dy C P.....	3 45

HORSE NAILS:

Canadian, dis. 60 per cent	
HORSE SHOES:	
From Toronto, per keg..	3 60

SCREWS: Wood—

Flat head iron 80 p.c. dis	
Round " " 75 p.c. dis.	
Flat head brass 77 p.c. dis	
Round head brass 72 1/2 pc.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 15
2nd " (26 to 40 inches).....	1 30
3rd " (41 to 50 ").....	2 90
4th " (51 to 60 ").....	3 20
5th " (61 to 70 ").....	3 50

ROPE: Manila..... 0 09 1/2 0 10

Sisal .. 0 06 1/2 0 07

AXES, Per box, \$6 to \$12.

SHOT: Canadian, dis 12 1/2 per cent.

HINGES: Heavy T & strap... 0 04 1/2 0 05

" Screw, hook & strap 0 03 1/2 0 01

WHITE LEAD: Pure Ass'n guaranteee

ground in oil.

25 lb. irons..... per lb ... 0 04 1/2

No. 1..... " ... 0 04

No. 2..... " ... 0 03 1/2

No. 3..... " ... 0 03 1/2

TURPENTINE: Selected pack-

ages, ger gal 0 40 0 42

LINSEED OIL: per gal, raw 53 0 54

Boiled, per gal..... 0 56 0 57

GLUE: Common, per lb... 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt..... \$4 00

Star Standard, 12 qt..... 4 50

Milk, 14 qt..... 5 50

Round bottomed fire pail, 14 qt. 5 50

Tubs, No. 1..... 15 50

" 2..... 13 25

" 3..... 11 00

Fibre Butter Tubs (30 lbs)..... 4 50

Nests of 3..... 3 40

Keelers No. 1..... 10 00

" 2..... 9 00

" 3..... 8 00

" 4..... 7 00

Milk pans..... 3 25

Wash Basins, flat bottoms..... 3 25

" " round "..... 3 50

Handy dish..... 3 50

Water Closet Tanks..... 18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's. 2 20

Jellies, extra fine 1's..... 2 25

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

Prices current, continued—

SOUTHWELL'S GOODS

	per doz.
Orange Marmalade.....	\$1 50
Clear Jelly Marmalade.....	1 90
Strawberry W. F. Jam.....	2 20
Raspberry ".....	2 10
Apricot ".....	1 90
Black Currant ".....	1 90
Other Jams.....	1 55 to 1 87
Red Currant Jelly.....	3 00
All the above in 1 lb clear glass pots	

LICORICE.

YOUNG & SMYLYE'S LIST.	
5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed " 5 lb boxes, per lb	0 40
" Acme " Pellets, 5 lb cans, per can	2 00
" Acme " Pellets, Fancy boxes (30s) per box	1 50
" Acme " Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	9 00
Licorice Lozenges, 6 lb glass jars	1 76
Licorice Lozenges 5 lb cans	1 50
Purity " Licorice, 200 sticks	1 45
" " " 100 " "	0 72
Imitation Calabria, 5 lb bxs per lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins.....	\$0 40
" " " ".....	0 42
" " " ".....	0 45
Round tins—	
F.D., 1 lb. tins.....	0 26
" " " ".....	0 27
" 4 lb. jars, per jar.....	0 75
" " " ".....	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins.....	\$0 40
" " " ".....	0 42
" " " ".....	0 45
Round tins—	
F.D., 1 lb. tins.....	0 25
" " " ".....	0 27
" 4 lb. jars, per jar.....	0 75
" " " ".....	0 25

RICE, ETC.

Per lb

Rice, Aracan.....	3 32
" Patna.....	4 42
" Japan.....	5
" Imperial Seta.....	6 1
" extra Brnma.....	3 4
" Java extra.....	6 1
" Gennine Carolina.....	9 10
Grand Duke.....	6 1
Sago.....	4 5
Tapioca.....	4 5
Goathead (finest imported).....	6 1

SPICES.

GROUND	Per lb.
Pepper, black, pure.....	\$0 12 \$0 14
Pepper, white, pure.....	20 28
" " fine to superior.....	10 15
Ginger, Jamaica, pure.....	26 27
" " African.....	16 18
Jassia, fine to pure.....	20 26
Cloves, ".....	18 45
Allspice, choice to pure.....	12 15
Cayenne, ".....	30 36
Nutmegs, ".....	75 120
Mace, ".....	1 00 1 25
Mixed Spice, choice to pure.....	30 35
Cream of Tartar, fine to pure.....	16 20

STARCH.

ST. LAWRENCE STARCH CO.'S	
Culinary Starches—	
St. Lawrence corn starch.....	7 1
Durham corn starch.....	6 1
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5 1
" " Bbls.....	4 1
" " Kegs.....	4 1
Canada Laundry.....	4 1
Ivory Gloss, six 6 lb. boxes, sliding covers.....	7
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb cartons.....	7

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartoons.....	6 1
Canada Laundry.....	4 1
Silver Gloss, 6-lb. draw-lid bxs.....	7
Edwardsburg Silver Gloss, 1-lb. chrome package.....	7
Silver Gloss large crystals.....	6 1
Benson's Satin, 1-lb. cartoons.....	7 1
No. 1 White.....	4 1

Culinary Starch—

W. T. Benson & Co.'s Prepared Corn.....	7 1
Canada Pure Corn.....	6 1

Rice Starch—

Edwardsburg No. 1 White, 1-lb. cartoons.....	4 1
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	6 1

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS { 40-lb bxs., 1-lb pkgs., new wrappers.....	8 1/2
PURE { 6-lb. bxs., sliding covers (12 bxs. each crate).....	9
OSWEGO { 36-lb. bxs., 12-3-lb. bxs.....	7 1/2
CORN STARCH { 40-lb. bxs., 1-lb pkgs.....	8
For puddings, custards, etc.	
ONTARIO { 36-lb. to 45-lb. bxs., STARCH { 6 bundles.....	6 1/2
STARCH IN Silver Gloss.....	8
BARRELS / Pure.....	7

SUGAR.

c. per lb

Granulated.....	3 40
" No 2.....	3 1
" German.....	3 1
Paris Lump, bbls and 100 lb. bxs.....	4 1
Extra Ground, bbls Icing.....	5 1
Powdered, bbls.....	4 1
Extra bright refined.....	3 1
Bright Yellow.....	3 1
Medium ".....	2 1
Dark yellow.....	2 70
Raw Demarara.....	2 1

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon
Dark.....	25 30
Medium.....	30 35
Bright.....	35 40
Very Bright.....	50 60
Redpath's Honey.....	1 25
" " 2 gal. pails.....	1 50
" " 3 " ".....	1 50
MOLASSES.	Per gal.
Trinidad, in puncheons.....	0 32 0 35
" " bbls.....	0 36 0 37
" " bbls.....	0 40 0 40
New Orleans, in bbls.....	0 25 0 30
Porto Rico, hdds.....	0 38 0 40
" " barrels.....	0 42 0 44
" " barrels.....	0 44 0 46

SOAP.



SURPRISE SOAP.

1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

	Per Box.
Richards' Pure Soap, 100 bars.....	\$5 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 41
Family, 25 bars, 2 1/2 lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box
2-6 oz and 3 lb bar, 60 lb.....	\$3 30
1 1/2 lb and 1 lb bar, 60 lb.....	3 60
12 oz cakes, 100 cakes in box.....	4 13
10 oz cakes, 100 cakes in box.....	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz. p box.....	4 00
Royal City, 3 lb. bar, per lb.....	0 05
Peerless, 2 1/2 lb. bar.....	0 42
Genuine Electric, 72 bars, per box.....	2 50

TEAS.

Congou—	BLACK.
Half Chests Kaisow, Mon-ling, Pakling.....	12 60
Caddies, Pakling, Kaisow.....	18 50

INDIAN.

Darjeelings.....	35 55
Assam Pekoes.....	20 40
Pekoe Souchong.....	18 25

CEYLON.

Broken Pekoes.....	35 42
Pekoes.....	20 40
Pekoe Souchong.....	17 35

CHINA GREENS.

Gunpowder—	per lb.
Cases, extra firsts.....	42 50
Half Chests, ordinary firsts.....	22 38
Young Hyson—	
Cases, sifted, extra firsts.....	42 50
Cases, small leaf, firsts.....	35 40
Half Chests, ordinary firsts.....	22 38
do seconds.....	17 19
do thirds.....	15 17
do common.....	13 14

PING SUEYS

Young Hyson—	
Half Chests, firsts.....	28 32
do seconds.....	16 19
Half Boxes, firsts.....	28 32
do seconds.....	16 19

JAPAN.

Half Chests—	
Finest May pickings.....	38 40
Choice.....	32 36
Finest.....	28 30
Fine.....	25 27
Good medium.....	22 24
Medium.....	19 20
Good common.....	16 18
Common.....	13 15
Nagasaki, chests Pekoe.....	16 22
do do Oolong.....	14 15
do do Gunpowder.....	16 19
do do Siftings.....	7 11

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's.....	59c
Ingots, rough and ready, 8's.....	57
Lanrel, 3's.....	49
Brier, 7's.....	47
Index, 7's.....	44
Honeyuckle, 8's.....	66
Napoleon, 8's.....	50
Victoria, 12's.....	47
Brnette, 12's.....	44
Prince of Wales, in caddies.....	48
" " in 40 lb boxes.....	48
Bright Smoking Plug Myrtle, T & B, 3's.....	60
Lily, 7's.....	47
Diamond Solace, 12's.....	60
Myrtle Cnt Smoking, 1 lb tins.....	70
1 lb pg, 6 lb boxes.....	70
oz pg, 6 lb boxes.....	70

MCALPIN TOBACCO CO.

White Burley Chewing—	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts.....	61c.
Do, 8 oz., R & R, 2x12, 5 and 10c cuts, 12 lb butts.....	61
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts.....	61
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb butts.....	58
Prince George, 8s 21 lb caddies.....	47
Tecumseh, 9 to 1 lb (fancy chew) g's.....	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts.....	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.....	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.....	50
3rds.....	50

Sunny South, 6s and 7s, 18 lb caddies.....	46
Solid Comfort, 6s, 18 lb butts.....	44
Special, 7 to 1 lb, 18 lb caddies.....	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-5ths, 5 lb boxes.....	62
Puck, mixture, 1-9ths, 5 lb boxes.....	60
Cut Cavendish, 1-9ths, 5 lb boxes.....	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails.....	80
Apricot, dark sweet, 5 lb pails.....	65
Terms, 30 days, less 3 percent.	

OIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Landsdown.....	\$60 00
" " Panetelas.....	60 00
" " Bonquet.....	60 00
" " Perfectos.....	86 00
" " Longfellow.....	86 00
" " Reina Victoria.....	80 00
" " Plus.....	56 00

El Padre, Reina Victoria.

Reina Vict., Especial.....	60 00
" Conchas de Regalia.....	60 00
" Bouquet.....	56 00
" Pins.....	50 00
" Longfellow.....	80 00
" Perfectos.....	80 00
Mungo, Nine.....	86 00
Cable, Conchas.....	30 00
Queens.....	29 00
Cigarettes, all Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION OUT TOBACCO WORKS MONTREAL.

OIGARETTES. Per M.

Athlete.....	\$7 50
Puritan.....	6 26
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50

OUT TOBACCOES. per lb

Puritan, tenths, 5 lb. boxes.....	70
Old Chum, ninths, 5 lb box.....	75
Old Virgin, 1-10 lb pkg, 10 lb bxs.....	62
Gold Block, ninths, 6 lb boxes.....	73

OIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes.....	8
Puritan, 1-10, 5 lb boxes.....	83
Athlete, per lb.....	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.....	68
" " " 8s.....	68
" " " 8s. R. & R. 12 1/2.....	68
" " " 7s. R. & R. 14 1/2.....	68
" " " 7s. Solace 14 1/2.....	58
" " " 8s. R. & R. 16.....	58
" " " 8s. Solace 16.....	58
O. V. - plug 8s. Twist 16.....	58
O. V. - " 3s Solace 17 1/2.....	58
O. V. - " 7s.....	17 55 1/2
Derby, - " 12s.....	17 51
Derby, - " 7s.....	17 51
Athlete, - " 5s. Twist 9.....	74

WOODENWARE. per doz

Pails, 2 hoop, clear.....No. 1.....	\$1 50
" " " ".....No. 2.....	1 70
Pails, 2 hoops, clear.....No. 2.....	1 40
" " " ".....No. 3.....	1 60
" " " ".....No. 4.....	1 60
Tubs, No. 0.....	8 50
" " " ".....No. 1.....	7 00
" " " ".....No. 2.....	6 00
" " " ".....No. 3.....	5 00

On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe.....	\$1 90
" " Water Witch.....	1 40
" " Northern Queen.....	2 25
" " Planet.....	1 70
" " Waverly.....	1 60
" " X X.....	1 50
" " X.....	1 30
" " Single Crescent.....	1 85
" " Double.....	2 75
" " Jubilee.....	2 25
" " Globe Improved.....	2 00
" " Quick and Easy.....	1 80
" " World.....	1 75
" " Rattler.....	1 30

Matches, 5 case lots, single case

Parlor.....	1 70
Telephone.....	3 30
Telegraph.....	3 50
Safety.....	4 00
French.....	3 00
Steamship (10 gro. in case).....	
Single case and under 5cs.....	3 10
5 cases, freight allowed.....	3 10
Mops and Handles, comb.....	1 25
Butter tubs.....	\$1 60
Butter Bowls, crates as'd.....	3 60

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.



WESTERN

Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - - 2,375,000.00
Annual Income - - - 2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

GRIMBLE'S

English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Crosse &

Blackwell

CELEBRATED FOR

Jams,

Pickles,

Sauces,

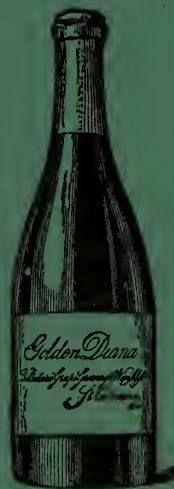
Potted Meats,

Table Delicacies.



—SOLD BY—

All Grocers in Canada



"Great is Diana."

If you want the best and
most satisfactory selling

Native Grape Wines

GET OUR

Fine Old Port,

Five-and-a-half Sherry,

AND

GOLDEN DIANA

PRICES RIGHT.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

Fruit Jars.



There has already been one advance in the price of Fruit Jars, and we would advise all who have not bought to write us at once.

GOWANS, KENT & CO., Toronto and Winnipeg

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street,
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

Auditor for
J. B. McLEAN Publishing Co., Toronto.

COX'S GELATINE

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

Always
Trustworthy.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

sp

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MARCH 29, 1895.

No. 13

COLMAN'S MUSTARD



BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C.

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

It was said with perfect safety that the height of progress in hollow-ware was reached when our new Indurated Fibreware goods were offered to the trade.

TUBS

**MILK
PANS**

**WASH
BASINS**

CUSPIDORS

**BUTTER
BOWLS**

ETC.

ETC.

The present process turns out an article having a finished and handsome appearance, that is an enduring success, and that scores 100 points of perfection.

To the wholesaler, Indurated Fibreware is familiar. To the retailer we say, "It pays to handle it."

PAILS

**FIRE
PAILS**

**BREAD
PANS**

**BUTTER
TUBS**

ETC.

ETC.

The E. B. Eddy Co., Hull

Canada

Also Montreal, Toronto, Quebec, Hamilton,
Kingston, St. John, Halifax, Winnipeg,
Victoria, St. John's, Nfld.

Standard Goods THE Best to Handle

E. Lazenby & Son

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

**The Prince of
Wales.**



His Excellency

Lord Aberdeen

The Governor General
of Canada.

And all the best families in Great Britain and the Colonies. For standards of excellence Lazenby's goods are unsurpassed. The variety they manufacture and put up is very large. No grocer should be without them.

**For sale by the leading Wholesale Grocers in the
principal cities of the Dominion.**

SALT



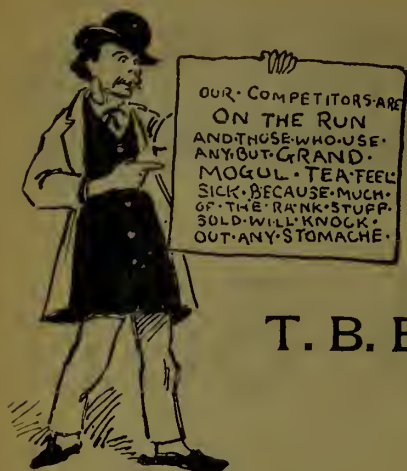
SALT

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

W. F. BEST,

Analytical Chemist.
Dominion Analyst.

A. P. TIPPET & CO., Agents for Dominion of Canada.
Montreal, Toronto, St. John.



Grand Mogul Tea

Is recognized by the trade as the best seller among package teas.

One of the largest dealers in the west writes us: "I have tested Grand Mogul Tea, and find it better than represented to me by your agent."

T. B. ESCOTT & CO.

Sole Agents

. . . LONDON

WM. TUFTS & SON

Agents, VANCOUVER, B.C.

HOOD & BRO.

Agents, WINNIPEG, MAN.

The Quality of Our Goods



Never changes. Our brand on a can of Condensed Milk or Evaporated Cream is a guarantee of absolute purity. Our goods have been tested and proved in every possible way, and cannot fail to satisfy your most exacting customer. We guarantee every can. You can do the same.

D. Marshall & Allworth

Aylmer, Ont.

You Won't
Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish

ACME
LICORICE
PELLETS

STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

A Remedial Order

May or may not be necessary, but if you want to be "in it" you must have

PATERSON'S SAUCE

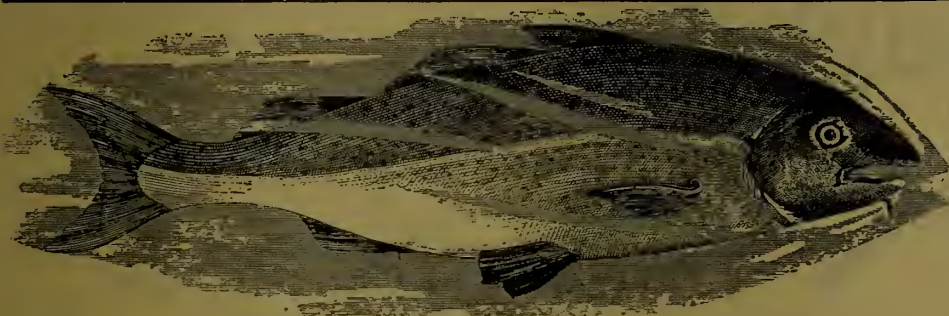
It is the best value on the market.

ROSE & LAFLAMME,

Agents for Dominion.

39 Lemoine Street

Montreal



There is money in . .

MUNN'S BONELESS CODFISH

AND

MUNN'S SKINLESS CODFISH

During Lenten season.

Send in your orders for new fresh stock just arriving.

STEWART MUNN & CO.

R. S. McINDOE
Agent, Toronto

MONTREAL



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . . Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOW

SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in _____

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

- -

Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. |

LONDON, W. C. |

ROSE & LAFLAMME, Montreal.

British Columbia Salmon



"INVERNESS" BRAND.

TURNER, BEETON & CO.
VICTORIA, B.C.

AGENTS

WATT & SCOTT, Montreal.
WATT & SCOTT, Toronto.

GRANT, OXLEY & CO., Halifax.
ARTHUR P. TIPPET, St. John, N.B.

BATTY & CO., LONDON, ENGLAND

Batty's
Nabob
Pickles

Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For Sale by leading Wholesale Grocers.

FREE from all impurities

"REINDEER" BRAND CONDENSED MILK.



ANALYSIS :

WATER	27.48
FAT	8.84
ALBUMINOIDS....	10.20
MILK SUGAR.....	13.54
CANE "	37.96
ASH.....	1.98

(Signed) MAYNARD BOWMAN

Pub. Analyst, Nova Scotia and P. E. Island



And Glad of It

The rich cup qualities of our standard teas continues to bring trade and many new customers to the merchants who handle them.

THOUSANDS OF CONFIRMED DRINKERS

Are annually made, convinced by the refreshing and invigorating qualities of these delicious beverages.

**The 400 Select Congou
Imperial Congou**

**Dalu Kola Congou
Russian Congou**

Will you handle them and reap the reward? A large and successful tea trade.

W. H. Gillard & Co.

WHOLESALE ONLY

Hamilton

**ALWAYS
SOMETHING
NEW**



WRITE
FOR
NEW
PRICE
LIST.

WM. PATERSON & SON

**BISCUITS
and
CONFECTIONERY.**

BRANTFORD.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MARCH 29, 1895

(\$2.00 per Year) No. 13

DROPS FROM THE EDITOR'S PEN.

At growing cane Cuba is a success, but at raising Cain she is a failure.

* * *

The man who lives for business frequently does not survive to partake of the fruits of his labor.

* * *

The Patrons are neither petted by politicians nor patronized by people. Ichabod is written on their dwelling place.

* * *

A commercial traveler is a man who in these days travels over a wide range of prices as well as a wide extent of country.

* * *

The man who comes short as an advertiser usually comes short as a business man. The one is the concomitant of the other.

* * *

Dust and cobwebs in the store are only the reflection of the dust and cobwebs that have accumulated on the storekeeper's brain.

* * *

Because fish is the fashionable diet during Lent, it is not to be premised that the finny tribe fathered the custom. It was not even consulted.

* * *

Trading in margins has been declared illegal by a Chicago court. Some people will now have larger margins to their credit at their banks.

* * *

It's a long lane that has no turn. The canned goods packers are realizing this. They have not only reached the turn, but they appear to possess the whole lane.

* * *

The more faithful the service rendered the more profitable will the clerk be to his employer. This thought should be every young man's incentive, for it is dollars in his pocket in the long run.

* * *

"Had I served my business as well as I have my party it would not have forsaken

me in my old age," has been the lament of more than one merchant whose concern for party has been deeper than his concern for business.

* * *

Travelers for St. John houses report better sales throughout the provinces than for months, and a much more hopeful feeling among country merchants generally.—St. John, N.B., Despatch.

This is good news. But, by-the-bye, the depression does not appear to have been as pronounced in New Brunswick and the Maritime provinces generally as in the Western provinces.

* * *

Unless the Business Men's Association of Toronto have a care in expending the proposed \$10,000 for advertising the "Queen City," the maximum of benefit will accrue to private individuals and the minimum to the city.

* * *

The man who stops his trade paper when he goes out of business is scarcely less natural than the man who neglects to write relatives after he leaves home. The one should keep in touch with his old associations as well as the other with his relatives.

* * *

Mistaken would be the man in his ideas if he supposed that advertisers always walked by faith. It is because of the works they see in the results that they advertise, and that continuously. Cast your eyes back over the files of THE CANADIAN GROCER and you will see who these men are.

* * *

"A Traveler's Easy Life," is the heading that graces the columns of an exchange. Yes, a traveler's life is easy—when orders are easily taken, when his hours and meals are regular, when traveling is comfortable, and when the house is satisfied with his returns. But the trouble is that these conditions do not always obtain.

* * *

Justice was over-tempered with mercy when Gles, the pool-room operator, was allowed to go on suspended sentence. He again and again openly defied the law, ruining in the meantime many young clerks, and

when at last he was cornered it was justice and not mercy that should have been meted out to him.

* * *

Now is it that the commercial traveler's patience is put to its maximum of trial. The country roads are so bad that to "sleigh" it would be absurd, and to "wheel" would be impossible. All he can do is to try and emulate Job of great patience fame.

* * *

There is a merchant in Wallace, N.S., who is just now sitting in sackcloth and ashes bemoaning his foolishness. He carried no insurance either on building or stock and his safe door he failed to lock. Last week fire ate up everything. Moralizing is not of much value to the aforesaid merchant, but it should be to those who, like him, carry no insurance.

* * *

A bill has been introduced in the Ontario Legislature to so amend the Assessment Act that farm land located in urban municipalities shall be assessed at the rate current in the adjoining rural municipality. The prayer of the real estate speculator who bought farm land in boom days and held it in the dull days can be heard rustling in the mulberry trees. But like Baal, his god is probably on a journey, for there is little hope of the supplication being answered.

* * *

War to the knife has been declared between the wholesale houses of St. Louis and Chicago. Some time ago the jobbers in the former city sent out circulars to Southwestern dealers in different lines of trade offering them free transportation to their homes if they came to St. Louis to make their purchases. Naturally Chicago wholesalers felt indignant, for it was against them the blow was primarily aimed. Now they have arisen in their might and are replying in kind. All lines of trade are being organized, and irate Chicago people vow they will cover the entire western territory unless the attacking party desist. In the meantime what spoils there are the retailers are gathering.



OUR TRADE WITH NORWAY.

EDITOR GROCER,—When in Toronto last summer I promised to keep you posted as to the success of Canadian goods in Europe. As I have since then been traveling for Canadian firms through nearly all of Europe (Norway, Sweden, Denmark, Germany, Switzerland, France, Spain, Italy and Austria), I will write you about a few articles which I have been working with.

I will first mention flour, for which we have lately cabled the Lake of the Woods Milling Co. (Ltd.), of Montreal, an order every month. Canadian wheat flour is growing in favor here, and is considered of superior quality, but has been a little higher in price than what the Minneapolis and St. Louis mills have been offering their best grades at. Consequently they have as yet the bulk of the trade; but our orders are, however, constantly increasing.

Norway is the largest wheat-importing country in the world for its size. Last year it imported nearly 90,000,000 barrels of wheat flour. So far we have only been selling Canadian wheat flour here in Christiana; but we shall later offer it in some of our other large cities, and also in Sweden.

With Canadian oatmeal we have not been so successful, and although we have sold some of it, it seems difficult to compete with the United States in this article. The best introduced brands here are the "Quaker" and "H.O."

Whenever I have offered Canadian oatmeal the importers have looked very sceptical, and tried to get the price down to a minimum, which, however, is always the custom of the importers when a new house is offering its goods in competition with older and already introduced makes. In such cases, if the exporter gets his money back he should be satisfied, and by making new shipments the importer will understand that he is able to compete, and if the goods have given satisfaction it will get its customers. Then the exporter is more independent, and can stipulate certain terms, etc.

For D. Ritchie & Co., of Montreal, it seems as if we are going to build an extensive business. I have personally visited the larger tobacco houses in Christiana, Stockholm, Gothenburg, Copenhagen, Hamburg, Amsterdam, Antwerp, Bruxelles and Basle (Switzerland), and in all these cities placed Ritchie & Co.'s goods with the largest importers, and their cigarettes and tobaccos being fully equal to the American Tobacco Co.'s goods, we will get our share of this trade in Europe.

Canadian whiskey—there is an increasing demand for it here in Europe; in fact Canadian whiskey is considered equal to the very best Irish and Scotch. A certain well-known Canadian whiskey (Canadian Club) sells all over Europe for the same price as the Hennessy and Martell brandies, 3 stars. At the Grand Hotel, in Paris, Canadian Club costs 10 francs per bottle and ordinary Scotch and Irish whiskey 5 francs. Still I know that in Canada itself a large majority of the people prefer an inferior young grade of European whiskey to their own good liquor. It is remarkable how goods from a distance are appreciated.

Since the passage of the new regulations in regard to the 99 per cent. drawback on all materials entering into the manufacture of goods which are subsequently exported from Canada, I have had letters from all kinds of manufacturers—even of dry goods. This very wise and liberal arrangement of the Canadian Government places all Canadian manufacturers on an even footing with any other manufacturers in the world, and it will cultivate in Canada a healthy and steadily increasing industry. I have in the leading papers here in Europe read commentary articles about this effort of the Canadian Government to place Canadian manufacturers in a position to compete for the foreign trade, and it has given everybody here the impression that Canada is working out for herself a prominent place among the suppliers to the European markets.

What might be of interest to Canadian exporters to Northern Europe is the new free port at Copenhagen which has recently been opened. It is well known that Copenhagen has for centuries played a prominent part in the trade on the Baltic; its favorable position and excellent port made it the chief emporium of the Baltic, and towards the end of last century it was the most important trading station in these waters.

But in the very beginning of the present century these circumstances were altogether changed through events of war, and few cities have sustained harder treatment than Copenhagen. The union between Denmark and Norway was, at the same time, put asunder, and the commercial life of the country was paralyzed.

Many large trading places have been crushed for ever under similar, and even less cruel blows; but thanks to its favorable position, Copenhagen soon began to recover, and since the middle of this century it has gone steadily forward. During the last decade Copenhagen has recommenced to get half of the wholesale trade on the Baltic, for which it naturally has so many qualifications, and which will now be further facilitated by the construction of the free port, which is mentioned below.

In the spring of 1891 it was decided to construct a free port at Copenhagen, and

this new port has now been opened for traffic. It would be too circumstantial to give a detailed description of this considerable work, but we may be allowed to state some of the numerous advantages which this port offers to the trade, especially to the transit trade of the Baltic. Tides being unknown at Copenhagen, the new port, of which the depth of water is 30 feet, will at any time afford access to the quays for the largest vessels. No bars obstruct the passage, and while the Baltic is difficult to navigate for the large trans-atlantic vessels, great depths of water are found everywhere on the road to Copenhagen. Moreover, Copenhagen is as free of ice as any port of the Baltic, and has for the last ten years rarely been inaccessible to steamers.

Copenhagen is in regular steamship connection with all Swedish, Finnish, Russian and German ports of the Baltic, as well as with Norwegian, British and the most important west and south European ports; the free port has direct communication not only with the Danish, but also by means of the steam ferry at Elsinore, with the Swedish railways, and another steam ferry is going to be established between the free port and Malmoe in 1895.

All charges in the free port are so very moderate, that it actually is one of the least expensive ports in Europe. The tonnage dues having been entirely done away with, and the port charges, which are reduced to one half, being only levied when the goods pass from the territory of the free port over the Danish custom boundary, the expenses for the ship are limited to pilotage and wharfage, which are charged according to a very moderate tariff.

In finally mentioning that the free port is furnished with excellently constructed warehouses and sheds, with the most perfect machines for loading and discharging cargoes, and with a complete system of electric power (cranes, elevators, etc.) we may safely state that the Copenhagen free port will be a place particularly advantageous for the storage of all kinds of goods that are to be transhipped to the Baltic.

If any of the readers of THE CANADIAN

FOR

Established 1850

"FALL DELIVERY"

82

Assorted Package of

FANCY CHINA

221 pieces for \$30.82, including package. All the very latest productions from one of the best continental factories. You have only to see the samples and price list and we will book your order. "Nothing to equal it has ever been offered to the trade."

JAMES A. SKINNER & CO.

TORONTO, ONT.

VANCOUVER, B.C.

APRIL, MAY AND JUNE

are the months
to sell . . .

CANNED GOODS

"AT CONFIDENTIAL PRICES."
We offer a big line of

Peas, Corn, Tomatoes and Peaches

Bought at low figures. Our sales are a testimony to our prices.

LUCAS, STEELE & BRISTOL

Hillwattee
Tea Agents

HAMILTON

JUST ARRIVED

GRATED PINEAPPLE

A CANNED DELICACY

Cases each 2 doz. 2's.

. . . A SURE SELLER.

Order a sample case at once from our travelers,
or write us direct.

Labrador Herrings
barrels and 1/2 barrels

FISH

Gibbed Herring
Lake Superior
Salmon Trout

Consult us before buying, and save money.

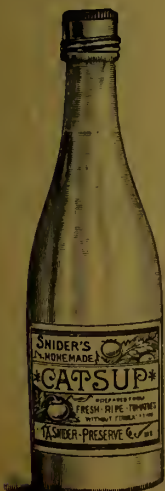
JAMES TURNER & CO.

WHOLESALE



GROCERS

HAMILTON, - ONT.



There Is Only One

Perfect Tomato Catsup manufactured
and that is

"Snider's"

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Agents - Toronto, Ont.

Fancy and Choice Apricots
in 25 lb. Boxes.

Fancy and Choice Peaches
in 25 lb. Boxes.

CALIFORNIA FRUITS

Fancy White Nectarines
in 25 lb. Boxes.

Choice Peaches
in 85 lb. Sacks.

Write us for
Quotations.

H. P. ECKARDT & CO., Wholesale Grocers **TORONTO**

GROCER should want any particular information about the free port at Copenhagen, I shall be most happy to answer any inquiries, and to render Canadian exporters any service that might lead to increase the trade between Canada and Europe.

Commercial agent C. E. Sontum, for Canada, care of C. E. Sontum & Co., Christiana, Norway.

Christiana, Norway, Feb., 1895.

REMARKS: We publish the above communication with pleasure. It contains not only much that is interesting, but much that should encourage and inspire Canadians to greater effort in developing trade between their country and Norway and Sweden.

THE EDITOR.

CANADIAN BUTTER IN ENGLAND.

EDITOR GROCER,—I have read your articles reproduced by The Grocers' Review, and write to congratulate you. You certainly hit the nail upon its head, only you are a little too modest in giving Montreal credit for originating the agitation in favor of the creamery system. If I mistake not, your own columns were the medium of the first shots that were fired upon this question, by which the dairymen of Canada were urged to make the choicest creamery butter possible and ship it immediately to the British market.

Some of our creamery friends commenced

shipping early in June last, and the season opened to net them about 17c. per lb., followed by an average of about 18c. clear in July and August, and 18½ to 19c. early in September. These prices were much below the figures made at the corresponding dates the previous year (doubtless in consequence of the general depression), and we presume below Canadian speculators' ideas for cold storage purposes. Consequently shipments fell off, and we have since had only stale Canadian butter to sell, with which we have been struggling, making very poor progress at an equivalent to 14 to 15c. net to our shippers.

In your last article, appearing in this week's Grocers' Review, you speak of the Danish and Finnish mild butters having won preference with the British consumer. This is quite true, and Canada must make the best possible article, put it up in the right package, and ship it promptly after being made, or she cannot hope to compete successfully.

There is, however, another important source of supply that must not be overlooked, the rapid growth of which materially strengthens your argument. Our kinsfolk and fellow-subjects in the Australasian colonies have built up an immense butter business with the Mother Country within the past few years, and, as their summer is convenient, they are determined to make and ship all the butter that John Bull will

likely require during the late winter and early spring.

Had our Canadian shippers shown the same pluck and perseverance that their Australasian cousins had done, they would have kept our market regularly supplied with fresh-made creamery, and would, even in the present exceptionally bad season, have been better off than by withholding their goods, besides having maintained a good reputation for Canadian creamery with the British trader and consumer.

Need I say I am deeply interested in this important branch of Canadian industry, and shall be glad to answer any enquiry in my power touching British markets that your readers may address to you, if given an opportunity.

Whilst Manchester is the recognised centre for Danish butter, and London for Australasian and New Zealand makes Liverpool is unquestionably the centre for your product, but no time should be lost in taking full possession of this market. Australasian butter is steadily obtaining a footing here.

WALTER STARK.

Liverpool, Feb., 1895.

The official estimate of the cranberry crop of the United States for last year is 410,000 bushels. In 1893 the yield was 1,000,000 bushels.

WHY SO BUSY?

BECAUSE the Trade realizes the fact that the "GLOBE" Brand TUBS and PAILS are the BEST GOODS, and at PRICES THAT CANNOT BE BEAT.

CONSEQUENTLY, we are flooded with Orders, but we are equal to the occasion, and all orders are receiving prompt attention. Is your order placed? If not, get it in at once.

H. A. NELSON & SONS - Toronto

Davidson & Hay

WHOLESALE GROCERS AND IMPORTERS

TORONTO

Letter Orders Given our Special Attention

When the Rossin House

ORDER
PAN-DRIED
ROLLED
OATS

And Palmer House of Toronto, the St. Vincent De Paul Penitentiary in Quebec, and some other of the largest public institutions in Canada prefer our goods to all competitors there must be something in the reputation we have gained for *standard excellence*.

E. D. Tillson - Tilsonburg, Ont.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

WINDSOR TABLE SALT

IN BAGS

100 per barrel—60 per barrel—42 per barrel—
30 per barrel. Barrels are 280 lbs. net.

5 lb. cardboard boxes—
2 doz. per case.

Why Not Handle the Best?

Windsor Salt is no higher in price but very much higher in quality than ordinary brands.

THE

PUREST

THE Windsor Salt Works have a process in use which guarantees PURITY, and from the time the brine leaves the wells till the PURE SALT reaches the packages, it is not handled except by machinery, which ensures CLEANLINESS

THAT'S THE REASON
WHY SO HIGHLY
RECOMMENDED

AND

BEST

Any Wholesale Grocer can supply you with WINDSOR SALT in any package and in any quantity.

Windsor Fine Barrel Salt

In Car Lots at 50c. PER BARREL f.o.b. Windsor.

Orders can be sent to and any information obtained from the following agents:

TORONTO SALT WORKS, Toronto
MORROW & EWING, Montreal

SMITH & TILTON, St. John, N.B.
A HARVEY, Winnipeg, Man.

J. S. PEARCE & Co., London
THE RATHBUN CO., Deseronto

Windsor Salt Works - Windsor, Ont.

THE CANADIAN GROCER

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

The McLean Publishing Co., Ltd

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EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

WHAT IS THE FUTURE OF SUGAR?

UNIQUE in its history is the world's sugar market at the moment; and there is one factor which, more than any other, is the cause of this.

That one factor is the proposition of Germany to increase the bounty on sugar manufacture

At present the bounty is 21 1/2c. per 100 lb. on the refined article.

With this duty as it is, everybody in the trade knows how the Canadian market has been affected during the past few months: The price of the home article is lower than ever before, and although there is practically no German refined coming in just now, it is really because the home refiners have put their prices down to a figure that makes its importation impossible.

But what will be the effect should Germany increase the bounty as proposed?

One thing is certain: It will be anything but beneficial to sugar refineries outside the Fatherland.

Briefly stated, if the bill now before the Reichstag carries, the bounty on raw sugar will be equal to 43c. per 100 pounds instead of 13 1/2c, and that on refined 54c. per 100 pounds instead of 21 1/2c. as now. With this new law in force it is asserted that Germany will produce sugar at a price which will preclude all other competitors from the English and American markets.

The refiners in Great Britain suffer bad enough as it is, and it is only natural that they should feel alarmed at the increased danger now threatening them. Some people are urging the Government to take retaliatory measures against the German article. But this is so contrary to John Bull's principles that there is no likelihood of his complying—for the present, at any rate.

In the United States there is already an extra impost of 1-10c. per pound against

German sugar, but that did not prevent the latter being laid down in New York a few months ago at a lower price than the Trust was quoting. The House of Representatives, at the last session, it will be remembered, passed a bill abolishing this extra impost, but it failed to become law on account of the Senate adjourning without dealing with the matter. With an increased bounty and the next Congress Republican, it is scarcely probable that the discriminating 1-10c per pound will be removed.

The duty in Canada is 64-100c. per pound. Although this figure has not been sufficient to keep out German sugar, it is unlikely that any proposition to increase it would find favor in the country. But, of course, there is no telling what circumstances may demand.

Sugar making is Germany's national industry, and its development during the last twenty years has been wonderful, her exports during that period having risen from 15,000 to 1,200,000 tons. England is Germany's principal customer, while the United States last year took no less than 1,115,000 bags.

But Germany is not the only factor to be considered in the matter. If that country increases its bounty, it is expected that France will follow suit. And then it is understood that the Dutch contemplate removing the export duty on sugar, which will tend to cheapen the Java article.

All the features above noted are bearish in character. But the situation is not without its bullish features as well.

The severe winter which Europe experienced interfered with the beet-seeding operations, in consequence of which estimates of the next crop have been materially reduced during the past week or two. It must not be forgotten, however, that the estimates of the sugar crop generally still slightly exceed those of last year, and this, too, in spite of an estimated smaller crop of cane

Another bullish feature is the present low range of values. But in these days of surprisingly low prices, it is not wise to venture too much on this phase of the situation.

With Germany out of the way, the situation certainly seems favorable rather than otherwise to a stronger feeling, but the trouble is, Germany is not out of the way.

BUYING CHEAP SARDINES.

There is a growing tendency on the part of the trade to buy sardines for a price. This is to be regretted.

The cause of which this is the effect seems to be a desire to secure a sardine that can be sold by the retailer at a price—say 8 to 10c. per tin—which will allow him to compete with the departmental stores.

But there is a grave danger that the good which is sought by this means to ac-

complish will, in the long run, work much evil.

In other words, the treatment will develop more harmful conditions than the one it is sought to cure.

Sardines, and all similar lines of tinned goods should be bought with care. The fact that their contents are not seen till opened at the table demands that they should be.

Now it stands to reason that the quality of sardines bought to retail at any such price as that mentioned cannot be relied upon.

When sardines are bad they are bad. And the person who is at the table served with such is not likely soon to forget the occasion, while ten chances to one he may be afterwards counted as a foe rather than a friend of sardines.

This, then, is obvious: The increasing demand that is developing for the low-priced article must assuredly tend to a diminished consumption of sardines at a no very distant day.

Grocers should remember that there is a to-morrow as well as a to-day.

CANNED GOODS FOR THE ARMY.

Lord Wolseley, adjutant general of the British army, and noted for his care of troops under his command, has just pronounced a warm eulogium upon the keeping qualities of canned goods as army supplies.

He quotes and endorses the opinion of Surgeon-Major Pratt that "tinned provisions, meat and vegetables, put up separately or combined in the form of soups, are practically undamageable by any climatic heat," provided, of course, that the material is good, properly cooked, and the tin perfectly airtight. The meat keeps better, he finds, when not over-cooked. In great heat uncooked articles, such as butter, cheese, and some potted meats, suffer most.

Canned meats and other canned goods must form an increasingly large proportion of modern army supplies, and Canadian canned supplies are of such excellent quality, and have in recent years made so quickly a favorable impression, both in the home market and abroad, that Canadian makers would be repaid by pushing their products under the notice of the British army authorities.

There is never any sense in disparaging your rivals in trade, but, as regards canned goods, it is a fact that some foreign makes are poor. Mr. Edward Whymper, the most famous mountain climber of modern times, complained bitterly last year of canned goods he had taken in one of his climbs up the Andes. They spoiled, and his party were nearly starved. His legal adviser would not let him mention the name of the disappointing maker, so he contented himself with denouncing "all Chicago canned meats." This is, of course, unjust to good

makes, but it simply illustrates the mischief that may be done by inferior grades palmed off as first-class.

Canadian products of this kind are well thought of, and their reputation should be carefully guarded.

MONTREAL'S FOOD FAIR.

MONTREAL'S Food Fair, to open in Windsor Hall, April 15, is the first of the kind in Canada, and is designed to interest and instruct the general public in the products and materials which go into food.

A model cooking school, with all appliances, is attached. Here lectures will be given and eatables and drinkables of every sort prepared.

Now that women take such marked interest in cooking, they want to know and test for themselves the various brands of food and the qualities of the goods they buy at the grocer's. The Food Fair, therefore, draws together those interested in scientific cookery, in getting up appetizing yet inexpensive meals, and in the proper foods for the sick room.

Those who exhibit in the booths give samples of their goods to the lady visitors, who can go home to experiment.

The Food Fair is being held by the American Exposition Co., New York, under the auspices of the Wholesale and Retail Grocers' Associations of Montreal, many firms exhibiting.

The exhibitor usually explains his goods to the visitors, probably preparing some fish or beverage to be tasted, and giving a sample to be tried at home. Now that cooking schools are patronized by the leading society ladies, they usually attend these Food Fairs, thus bringing together the people who have food products to sell and those who wish to buy.

Among the exhibits will be cocoa, potted meats, farinaceous food of all kinds, breads, coffee, canned fruit, cheese, hams, baking powder, table essences, etc., and the design is to stimulate trade, while, at the same time, wholesome food, sterling brands of goods, and modern methods of cooking are encouraged and promoted. Cash prizes will be given for the best baked loaf of bread, cake, biscuits, etc., as well as candy.

The Exposition Co. lease space to manufacturers. These manufacturers, while exhibiting, also sell their goods and fill the order through the buyer's retail dealer, thus stimulating trade.

The Grocers' Association gets 10 per cent. of the gross door receipts, and each member of the association receives 20 per cent. on all the tickets he sells. He is not required to take any quantity, and may return any not sold.

Many of the leading charities are asked to co-operate. They each have a day at

the Fair, and 50 per cent. of the gross door receipts are given to that charity.

The Montreal Fair will continue for two and perhaps three weeks. From here the manager, Col. de Gama, who is known in Canada as a theatrical agent for many years, goes to Ottawa and then to Toronto to organize fairs in each of these cities. Later in the year St. John, N.B., Halifax, Winnipeg and Victoria or Vancouver will probably have their shows.

THE CANADIAN GROCER thinks he should also add Charlottetown, P.E.I., to his list, for the merchants there are alive, and they handle fine groceries.

SAVIOUR OF CURRANT MARKET.

RUSSIA is beginning to qualify as the saviour of the Greek currant market, if it has not already become such.

One thing is clear, at any rate, the currant market is in a healthier condition to-day than it otherwise would be but for the influence of the Russian buyer.

Then, again the cause of that may be traced back to the low prices at which currants have ruled in Greece during the last couple of years; for until this obtained Russia was not counted at all as a factor.

Now, what is the fact? Russia of late has been taking, it is said, from 125 to 150 tons of Grecian currants per week, during part of which time other countries were slow buyers.

And the better feeling which has developed in the currant market during the past few weeks is, in part at least, due to an increased demand from Russian interior points.

Another factor in this respect is the firmer prices in France, which has created the hope in Greece that the former country will again be found drawing on the latter for supplies.

Now that Russia has become a customer of Greece, in all likelihood she may be expected to remain so. It will be fortunate for the owners of the currant vineyards if she does. Their condition has been deplorable for some time—so much so, in fact, that many of them had contemplated turning their vineyards into wheat fields, or other agricultural agencies.

A large portion of the currants Russia is importing is said to be used for ordinary eating purposes, and for sweetening the dry wines made in that country.

A further improvement is expected in the Russian demand after the ports in that country open, which event usually occurs about this time of year.

The outlook for the currant market is certainly favorable at the moment. Stocks of good fruit in Greece are light, and the market in the United States is almost bare, and in Canada we have by no means a superfluity.

THE CANADIAN BRAND.

There exists far too prevalent an expression that a Canadian article is necessarily inferior to an imported one. It is not the fault of the merchant; the consumer's ignorance and prejudice are at the root of it.

There is a story told of an eminent Canadian financier, reputed to be our wealthiest, who was drinking some mineral water at a dinner party and pronounced it to be the finest he ever tasted. "Now," said he, "I would like to try a Canadian brand," "That's just what you have been taking" was the retort, and the relator does not say whether the great financier blushed for his instinctive belief that Canadian make couldn't be the best.

Another story illustrating the same point: A purchaser complained that the price of an article produced here was "nearly as high" as an imported article of the same class which had the duty to meet. The maker explained that there was no duty on this article, and he thought the quality warranted "nearly as high" a price as the foreign one. "But," retorted the other, "it's only home made," and then it took him some time to see the point.

There are foreign goods equal or superior to home made; there are Canadian goods better than or as good as the imported.

Let us acknowledge the facts in both cases frankly; but what every fair-minded person must object to is the setting of the brand of inferiority upon everything Canadian. That is nothing short of contemptible.

COMMERCIAL EDUCATION.

That is a good move of the Chambre de Commerce of Montreal to promote commercial education. They are not satisfied with the standard of commercial training given to French-Canadian youth. They are going to summon a congress of principals of academies, endeavor to arrange a good program of studies, and secure co-operation of all commercial schools. Prizes will be offered by the Chambre to the best pupils, and a committee will take charge permanently of the whole idea.

There is too much of the ornamental element in all schools in these times, in fact "flummery" is the best word to describe it. Commerce is the basis of the greatness achieved by every nation in the 19th century. Agriculture and business are the two great occupations before Canadian youth. Why should they be so much ignored in our schools?

The French-Canadian merchants are doubtless spurred to action by the success of the English minority in Quebec in commerce. The French are a clever people, they possess the prudence and capacity needed in business, and it is right to give their young men every advantage in commercial training.

HONORING A RETAILER.

NO retail grocer in Western Ontario is probably as well and as favorably known in the trade and out of the trade as W. H. Ferguson, of London.

Lately, as stated in a previous issue, he has been compelled on account of ill-health to retire from business; and not only to retire from business, but to leave London as well.

Naturally, in view of Mr. Ferguson's popularity, his confreres in the trade would desire to submit some tangible proof of the esteem in which he was held by them.

This natural inclination took practical shape on Wednesday, the 20th inst., when some forty retailers and a number of wholesalers assembled in Sherwood Hall, London, to honor the father of the retail grocery trade of the "Forest City." Mr. Andrew McCormick, of the Retail Grocers' Association presided. The testimonial consisted of an address and a silver set, not to mention the expressions of regret and the well-wishes that were heaped upon the venerable recipient.

The address, which was read by Mr. McCormick, was as follows:

TO W. H. FERGUSON, ESQ., PRESIDENT:

SIR,—We, the members of London Retail Grocers' Association, having learned of your intention to discontinue your present business and to remove from our city, desire to take this opportunity of expressing our deep regret in losing an officer who has been connected with the association since its commencement. You have at all times been most ready and willing to forward our interests by placing both time and influence at our disposal.

We wish to testify to the upright, conscientious and gentlemanly manner in which you have always acted during the many years in which we have been continually brought in contact with each other in business and other relations.

As a slight token of our respect we ask you to accept the accompanying silver set, trusting that in your future home it will serve to recall to memory some pleasant reminiscences of your life and associations in London. We also tender our most sincere hope that in your new sphere you and your family may be blessed with continued health and prosperity for many years to come.

Signed on behalf of the officers and members,

E. SUTTON, Secretary.

London, March 20, 1895.

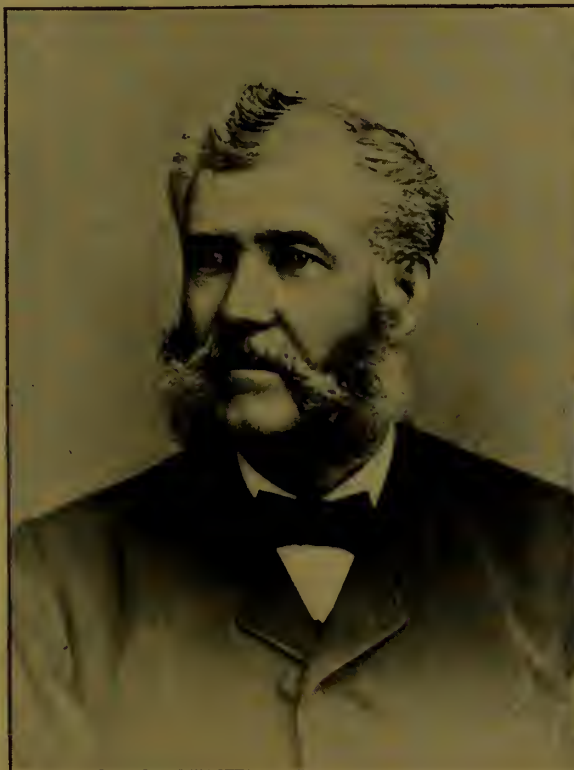
The presentation consisted of a silver water service, large silver salver and two silver goblets.

Mr. P. McGlade followed the reading of the address with a short, witty address, saying that some of the "boys" had prepared a second address, and it was decided to choose the "wickedest" member of the association to read it. They first tried H. Branton, as he was accused of jockeying the menagerie race at the picnic, but that was not considered wicked enough, so he was not considered a fit and proper person to read the address. They thought Billy

Horner, on the corner, might do, but he positively declined. Dick Wood said he would import a string of eight horses for next picnic, and take every race, but as that was not considered a very wicked act, Dick was not considered eligible. As a last resort, they decided on Jack Treblecock, and Jack, in his usual good-natured way, undertook the duty.

This address, which was in rhyme, was signed by "The Boys." The first verse referred to a certain jug, which the recipient was to "keep filled with bug." The third verse read:

Dear Friend Ferg,
Though you leave this burg,
To live among the Johnnies,
Bear in mind,
You leave behind
True friends and trusty cronies.



W. H. FERGUSON, OF LONDON.

Mr. Ferguson in reply said he could not find words to express his feelings. He had always been treated with kindness by the members of the association, but this was entirely unexpected. The grocers of London were noted for keeping secrets when they wanted to do so, but he could not understand how they managed to get up an affair of this kind and he not obtain some hint of it. He assured the members and their friends that his associations with them during the past 27 years, and particularly since the association was formed, some four years since, were most pleasant, and would never be forgotten by him. He had endeavored to the best of his ability to further the interests of the members of the association and the trade at all times. He was pleased to

say the association was a success this far, and hoped they would elect a president that would carry them on to still greater success. He could do no more than thank them for their expression of kindness toward him.

Speeches on behalf of the wholesale trade were made by Mr. T. B. Escott, of T. B. Escott & Co., and A. M. Smith, of A. M. Smith & Co. Other speakers were Messrs. A. McCormick, T. A. Rowat, H. Branton, F. Harley, R. W. Sharpe and P. McGlade.

Mr. Ferguson will take up his residence in Detroit.

WILL SHUT OUT FOREIGN BRUSHES

The final steps connected with the establishment of a new brush factory at Maisonneuve, Montreal, were taken this week.

On Monday night Messrs. R. Bickerdike, H. Laporte, Senator Desjardins, Lafontaine and F. G. Lyman left for Toledo, Ohio, to examine the brush factory there, the patents of which are to be employed by the Gane Brush Company in their Montreal factory. The company will operate the Canadian market only, the Ohio concern owning the patent for the United States.

Already \$90,000 capital has been subscribed, well known Montreal names like Clendinning, Lyman, Laporte, Forget, Desjardins, etc., are in the new concern. Maisonneuve has granted the usual bonus and site. The factory, if the deputation to Toledo are confirmed in their present views, will be ready in the autumn. The output will not affect the market already supplied by the Canadian-made goods, but will capture the large import trade in French and German brushes.

Last year the imports reached \$160,000 in these goods, and the Gane Company claim they can manufacture here on a basis to get the lion's share of this trade.

Scientists have discovered a new use for salt. Mixed with water and heated to 110 to 120 degrees, it has been found efficacious as a substitute for blood for injection into the arteries of persons weakened through loss of the vital fluid as the result of accident, etc. Simple as salt is, it has evidently not yet reached the limit of its usefulness.

Hon. Mr. Harcourt, Provincial Treasurer, stated in the Ontario Legislature Monday, that according to a decision of Chief Justice Harrison the municipalities had not power to regulate the hours with regard to taverns, though they had with regard to the retail sale in shops. The license commissioners had the power with regard to both shops and taverns.

Investments

Pay You When Rightly Made. Here are a

FEW PAYING ONES:

A Good Investment

Our Fancy Cleaned Patras Currants in Cases,
@ 5½c. These are very fine and will do
your trade good.

We Can Save You Money

"Crushed" Coffee—Java and Mocha mixture—
@ 22c. per lb. We know this is the best
value ever offered. Send for samples.

Another Fine Investment

For really good value our "Orient" Blend Pure
Ceylon and India Tea is unsurpassed @ 35c.
per lb.—½ and 1-lb. pkgs. and 5-lb. tins.

Here's a Good One -

Fine No. 1 Freshwater Herrings in kegs @ \$2.
Think of it. A few left. Order promptly.

Here's Another - -

California Canned Goods, 3's, Apricots @ \$2.25.
Egg and Golden Drop Plums, 3's @ \$2.25.
Fine Muscat Grapes, 3's @ \$2.30.

And Another - - -

J. Merle's good, sound Off-Stalk Valencias, 1894
fruit @ 85c. per box. This is one of the
best cards.

Canned Goods - - -

We have a line of Canned Goods at prices that
will make money for you.

A Profitable Investment

Is a line of Japan Tea @ 15½c. that will
astonish you and make your competitors
hustle.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

You will **Require** for your

EASTER TRADE



An especially selected assortment of our **FAMOUS**

STAR



BRAND

Hams
Bacon
Pure Lard



OUR MEATS

Have a national reputation
for mildness, sweetness, and
delicacy of flavor. . . .



LARD

Guaranteed pure under Government inspection

IN **TUBS, PAILS, TINS.**

AND THE POPULAR

1 Lb. Package.



Order Early

F. W. FEARMAN

— HAMILTON, ONT.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, March 28, 1895.

GROCERIES.

TRADE exhibits a slight falling off in volume compared with a week ago. But at least one reason for this is clearly the bad condition of the roads, which are neither fit for sleighing nor wheeling. While, however, there may be a slight falling off in the turnover, there is a decidedly improved tone in business, an increased feeling of confidence being apparent on every hand. The demand for canned vegetables and fish is good, and better than a week ago, with prices as before. The position in coffee is strong, with the better grades scarce. Sugar is one of the commodities which exhibits a smaller movement, but prices are, on the other hand, stronger at the refineries, although there is still a good deal of cutting going on among the wholesalers. Tea is in fair request and firm. The feature in foreign dried fruits is a further advance in Bosnia prunes. Advices regarding currants indicate a better feeling in Greece in this commodity.

CANNED GOODS.

Business has improved during the week, and the demand for tomatoes, peas, corn and fish is good. Canned fruits are in fair request. All off brands appear to have gone out of first into second hands. The position remains strong. We quote: Tomatoes, 87½ to 90c. for choice and 85c. for inferior and old stock; corn, 90 to 95c. for choice and 87½c. for common; peas, 82½ to 87½c. for ordinary and \$1.40 for fancy;

peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.45 to \$1.50 for good red fish in tall tins, and \$1.60 to \$1.65 in flat tins; do., second quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

The situation in the coffee market continues strong. Coffees are scarce on the spot, particularly the higher grades of Rio. Advices to Warren Bros. & Boomer from Rio state that the crop there has been reduced by 2,000,000 to 2,500,000 bags, and that purchases at present prices are considered safe. There is a fair demand on the Toronto market for good coffees. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

The situation is much as before, business being of the character usual at this season. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Trade is quiet and featureless. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Business continues dull at unchanged prices. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona

almonds, 14 to 14½c.; peanuts, 10 to 12c for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

A stronger feeling has developed during the week, and some of the refineries are trying to get higher prices, but generally speaking prices are without quotable change. In the outside markets raws have advanced 1s. from lowest point, and centrifugals are up ½c. The N. Y. Journal of Commerce of Monday reports a sale of 13,000 bags of Cuba centrifugal sugar for shipment to Canada at 2¼c. for 96 test, and the following day the same journal announced the sale of 3,000 bags of molasses sugar afloat at 113-16c. for 89, cost and freight, for Canada. The demand on the Toronto market is not as good as it was, although there is still a fair movement. We quote: Granulated—domestic, \$3.40 to \$3.50; do., No. 2, 3¼ to 330c.; yellows, 2½ to 3¾c. Raw—Demerara, dark, 2¾c.; golden, 3 to 3¾c.; bright, 3¾c.

SYRUPS.

There is no special feature to note, either in regard to business or prices. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Trade keeps quiet. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

There has been no material change in the situation. The market remains strong, and the demand locally is still fairly good for low grade and medium teas. We quote ruling prices to retailers: Young Hysons,

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

Berlin Brush Co.'s PATENT BROOMS



The largest sweeping surface to the weight of any broom in the market.

Light Handle,
American
Pattern

Sweeping robbed of half its tired-weariness by using the Patent Broom made by the

BERLIN BRUSH CO.
BERLIN, ONT.

CHRONIC OBLIVION

May have suited the modest, fossilized trader of days of yore.

But to the latter day, 19th Century Merchant, public expression is of vital importance, especially when he has such an article as

"SALADA"

CEYLON TEA

to offer an appreciative public.

Lead Packets Only.

All Grocers.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS—Continued

12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

Mail advices from London, under date of March 15, show that the amount of tea on which duty has been paid for home consumption since the commencement of the season does not show much increase on last year's figures. Although the use of China tea continues to fall off, that of Indian and Ceylon more than counterbalances the deficit.

DRIED FRUIT.

Demand for Valencia raisins is fair, although not as large as the trade would like to see. There is a good deal of cheap fruit selling, off-stalk being obtainable as low as 85c. per box. Selected and selected layers are in fair request on account probably of their threatened scarcity. The situation on good fruit is strong. We quote: Off-stalk, $3\frac{3}{4}$ to $3\frac{1}{2}$ c.; fine off-stalk, 4 to $4\frac{1}{4}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $5\frac{1}{2}$ to 6c.

Further advances are to be recorded in Bosnia prunes, prices being up 5s. or 50 per cent. from lowest point. The market is strong at the advance, with higher grades practically all sold. The position of the French article is also strong. Demand for prunes on the spot is good at previous quotations. We quote: "Sphinx"—"U," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "C," 85 to 90 to half kilo, $6\frac{1}{2}$ c. per lb.; "B," 80 to 85 to half kilo, 7 to $7\frac{1}{2}$ c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "Uncorn," 5 to $5\frac{1}{2}$ c. Bordeaux prunes, $4\frac{1}{2}$ to $6\frac{1}{2}$ c.

Sultana raisins are quiet and firm at $5\frac{3}{4}$ to $8\frac{1}{2}$ c. according to quality.

Currants are selling moderately well only. There is good value in Patras currants selling at $5\frac{1}{2}$ c. A good many currants have been bought by local jobbers for shipment on the steamer which sails about April 3. We quote: Filiatras, half-barrels, 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{2}$ c.; fine Filiatras, half-barrels, $4\frac{3}{4}$ c., barrels, $4\frac{3}{8}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $5\frac{1}{2}$ to 6c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half cases; Panaretos, 8 to $8\frac{1}{2}$ c. Dem. Schis, of Patras, in their latest advices to their Toronto agents, say: "Judging from the present firmness of our market, in spite of prolonged inactivity and the general prospects, which on the whole are favorable, I am inclined to think our buyers are very much mistaken in postponing their purchases with the hope of a decline. With the better feeling prevailing the last few days in the Russian market and the important advance in France, a decline is, I may say, out of the question, and a rise, and perhaps a sharp one, much more probable."

Figs are dull and nominally unchanged. We quote nominally: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

Demand continues good for California evaporated fruits. We quote according to quality: Peaches, $10\frac{1}{2}$ to 13c.; apricots, $10\frac{1}{2}$ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 11c.

BUTTER AND CHEESE.

Large roll butter and winter creamery continue to supply the market to the exclusion of inferior grades. Prices are unchanged. We quote: Summer dairy and store packed—Choice, 12 to 15c.; low-grade baking butter, 8 to 10c.; fresh large rolls, 13 to 15c.; pound prints, 16 to 17c. Summer creamery, 12 to 15c. Winter creamery—Tubs, 20 to 21c.; pound prints, 21 to 22c. Canadian cheese has advanced a little. August and September makes are quoted at $10\frac{3}{4}$ to 11c., and half sizes at $11\frac{1}{4}$ to $11\frac{1}{2}$ c. Small Stiltons bring 12 to $12\frac{1}{2}$ c.

GREEN FRUIT.

Prices are well sustained in all lines, and the better weather is having a good effect on jobbers' trade. We quote: Lemons—Messinas, \$2.75 to \$3.50. Oranges—Valencias, small crate, \$4.25 to \$4.50, and Jumbo crates, \$5.25 to \$5.50; Messinas, \$2.75 to \$3; California seedlings, \$3 to \$3.75; California navels, \$3.50 to \$4. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. California dried fruit—Apricots, $12\frac{1}{2}$ c.; peaches, 13 to $13\frac{1}{2}$ c.

COUNTRY PRODUCE.

BEANS—Are scarce. Choice hand-picked bring \$1.35 to \$1.40, and medium grades, \$1.15.

DRIED APPLES—These continue firm at $5\frac{1}{2}$ to 6c.

EVAPORATED APPLES—In 50-lb. boxes: $6\frac{3}{4}$ to $7\frac{1}{4}$ c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4.

HONEY—We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Large quantities for this time of the year are being bought up in the country and shipped across the border. The market is a little easier this week. We quote: 57 to 60c. on the track and 65c. out of store.

POULTRY—Scarce on a firm market. Turkeys bring 12c., geese 7 to 8c., chickens 30 to 75c., ducks 50 to 90c.

EGGS—The receipts have dropped off the past few days, and the supply is not equal to the demand. As a result the market has firmed up, and new laid (the only kind offered) at date of writing bring 15c. a doz. The prices must come down again in a few days.

FISH AND OYSTERS.

Trade is reported fairly good, one fish jobber stating that the feature of the past week has been that the supply was hardly equal to the demand. We quote: Salmon trout (frozen), $6\frac{1}{2}$ to 7c.; white fish (frozen), $6\frac{1}{2}$ to 7c.; No. 2 white fish, 4c.; skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; market cod, 3 to 5c.; steak cod, 6 to $6\frac{1}{2}$ c.; haddock, 4 to $4\frac{1}{2}$ c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6c. per lb.; mackerel, 14c. each; pike, 3 to 4c. lb.; cod, 6c. per lb.; flitch cod, 5c.; finnan haddies, $6\frac{1}{2}$ to 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; Vancouver halibut, 6 to 7c.; large halibut, 10 to 13c. Oysters, \$1.20 per gallon for standards and \$1.50 for selects.

PROVISIONS AND DRESSED HOGS.

Prices are somewhat higher still, owing chiefly to the shortage in hogs throughout the country. We quote prices:

DRESSED HOGS—\$5.75 to \$6 per 100 lbs.

BACON—Long clear, 7 to $7\frac{1}{2}$ c. for carload lots, $7\frac{1}{4}$ to $7\frac{1}{2}$ c. for ton lots and for small lots; breakfast bacon, $10\frac{1}{2}$ c.; rolls, 8c.

HAMS—Large, 22 lbs. and over, $9\frac{1}{2}$ c.; medium, 15 to 20 lbs., 10c.; small hams, $10\frac{1}{2}$ c.; pickled, 9 to $9\frac{1}{2}$ c.

LARD—Pure Canadian, tierces, $8\frac{1}{4}$ c.; tubs, $8\frac{1}{2}$ to $8\frac{3}{4}$ c.; pails, $8\frac{1}{2}$ to $8\frac{3}{4}$ c.

BARREL PORK—Canadian heavy mess, \$15.25; Canadian short-cut, \$15.50; clear shoulder mess, \$13.50 to \$14; shoulder mess, \$13 to \$13.50.

SALT.

The week just past has been the best this spring for the salt jobbers. Many sales have been made. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, 59c.

FLOUR AND FEED.

WHEAT—The market is rapidly firming up and prices are growing higher. We quote: White, $66\frac{1}{2}$ c.; red, 62c.; goose, $61\frac{1}{2}$ c. per bush.

OATS—Are getting scarcer and dearer. We quote: 40 $\frac{1}{2}$ to 41c.

BARLEY—No change in market. We quote: 49c.

FLOUR—The market is fairly active. Prices are stationary. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—The demand is good and prices remain very firm, with no prospect of weakening. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; corn-

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.**Apples and Potatoes Wanted.**

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.**1895****MAPLE SUGAR
and SYRUP****FOR SALE . .**

Correct shape and quality for retail trade.

Write _____

MITCHELL, MONTY & CO.

Granby, Que.

ORANGESCalifornia Navels
Messinas
ValenciasLEMONS
BANANAS
MAPLE SYRUP

The Best of Everything

CLEMES BROS. - TORONTO**MARKETS.—Continued**

meal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

Enquiries are somewhat freer, but there is not yet a very great amount of activity. Alsike is quoted thus by jobbers: Prime to choice, \$4.80 to \$5; really fancy, \$5 to \$6.25; and lower grades \$4.

Red clover is fairly firm. We quote jobbers' prices at \$6.30 to \$6.60.

Jobbers are giving \$2.50 to \$2.75 for prime to choice grades of machine threshed timothy, and 20c. more for bright unhulled lines.

HIDES, SKINS, WOOL AND TALLOW.**HIDES**—In accordance with the upward tendency noted in these columns last week, hides have risen ½c. per lb. We quote: 5¾ to 6c. for cured, and for green No. 1, 5c.; No. 2, 4c., and No. 3, 3c.**SHEEPSKINS**—Are bringing better prices for good stock, 85 to 90c. being quoted. Calfskins nominally at 6c. for No. 1, and 4c. for No. 2.**TALLOW**—Quiet, at 5 to 5¼c.**WOOL**—Canadian fleece, all cleared out. For round lots of desirable wool 19 to 19½c. is obtainable. Pulled wools are rising. Best supers are quoted at 19 to 21c., and extras at 21 to 22c.**PETROLEUM.**

Crude oil is steadily advancing, having gone up several points during the past few days. As a result refined oils are very firm, although no alteration in prices has occurred on the local market. Jobbers seem inclined to expect refined oils to go up. We quote in 5 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 12½c.; carbon safety, 15 to 16c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

MARKET NOTES.

A new line of rice is being offered by the Eby, Blain Co. It is granulated.

McWilliam & Everist, Toronto, are just in receipt of two cars of bananas and one car of navel oranges.

A shipment of Martin Wagner's eyeless and coreless pineapple is to hand with the Eby, Blain Co.

Smith & Keighley have to hand a carload of California evaporated prunes, apricots and peaches of various kinds.

The Eby, Blain Co. wish to draw the attention of the trade to the special values being offered in their advertisement in this issue.

Clemes Bros. have received a shipment of pineapples. They also report the arrival of another fancy line of evaporated peaches and apricots.

Warren Bros. & Boomer have in stock a shipment of "Anchor" brand Bosnia prunes,

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**W. S. COLLINS & CO.**Produce Commission Merchants,
31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen.—"We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process.' Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles Sauces, Ketchups."

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473

VICTORIA, B.C.

Largest works of the kind in British Columbia.



ASK FOR

MOTT'S

"B" & "C." They have a shipment of "Sphinx" brand on the way.

"Pickles are beginning to boom," write Wm. Paterson & Son.

James Turner & Co. report having still a nice fish stock, and invite selection.

Davidson & Hay are offering a full line of Morion's herrings, sprats and bloaters.

"Always something new" is Wm. Paterson & Son's ad. on page 6.

Davidson & Hay report large sales of gallon apples through their ad. in last week's GROCER.

Apricots are, it is said, almost sure to be a short crop in California owing to damage by frost.

H. P. Eckardt & Co. are offering "New England" self-rising buckwheat flour, 1 doz. pkgs. in case.

W. H. Gillard & Co. report that retailers are continually repeating orders for Seville orange marmalade.

H. P. Eckardt & Co. have choice apricots in 85 lb. sacks. Trade are requested to write for quotations.

The Provincial Canning Co., a new concern, with a capital of \$100,000 will build their factory at Eburne, Lulu Island, B.C.

Wagner's eyeless and coreless pineapples, put up in attractive packages, is for sale by H. P. Eckardt & Co.

James Turner & Co. are advertising grated pineapples, which they say is a very economical way of canning this fruit.

The F. F. Dalley Co., of Hamilton, report that their spring orders for "English Army" blacking are, so far, exceedingly satisfactory.

The Eby, Blain Co. are offering off-stalk raisins, J. Merle's brand, at 85c. per box. They are offering gunpowder tea at 10c. per lb.

Another big invoice of "Bargain" molasses is to hand with Lucas, Steele & Bristol. It is said that this brand proves a most perfect baker.

W. H. Gillard & Co.'s advertisement this week deals with that firm's "Standard" black tea, the popularity of which is said to be gradually increasing.

The Toronto Salt Works Co. claim to be getting good returns for their advertising in THE CANADIAN GROCER in the shape of numerous orders from the country.

Warren Bros. & Boomer have received a fresh shipment of off-stalk raisins, which they are offering at a price that will enable the retailer to sell the fruit at \$1 per box.

Dawson & Co., Toronto, are handling a line of potatoes just now, shipping direct from country points to United States markets. They sent over ten carloads during the past week.

P. C. Larkin & Co. report that they have opened up 43 accounts in Montreal for

Salada Ceylon tea, "which means," said Mr. Larkin, "that 43 grocers are handling our tea there."

D. Gunn, Flavell & Co. have just received a shipment of new cheese in flats—the first of the season.

The Empire Tobacco Co., of Montreal, have approached the council of Granby, Que., in regard to a removal of the plant there. There are 250 employes, and the cash disbursements in 1894 were \$65,000.

Lucas, Steele & Bristol have close at hand a consignment of French prunes in kegs and extra sizes of plums in cases. This firm also reports that it is offering currants at close figures.

"The season for using smoked meat is coming round, and consumers are recognizing the excellent quality of our 'Maple Leaf' brand of hams and bacon," said a member of the firm of Gunn, Flavell & Co.

Some choice Assams and Ceylons are now being offered by Lucas, Steele & Bristol. This firm are also showing genuine Ting Ling Orange Pekoe Darjeeling in half-chests and a line of choicest Young Hyson in cases.

Orders for good-sized blocks of Canadian pack canned lobster have been placed the past few days at \$1.72½ per dozen for tall tins, delivered here. Some brands and moderate quantities realized \$1.75 to \$1.80. Flat tins were sold for European account at a parity of about \$2.15 to \$2.20 at factory. Some Maine pack standards, in tall tins, at \$1.80 delivered.—N.Y. Journal of Commerce.

It is to be regretted that the old reliable crockery firm of James A. Skinner & Co. is going into voluntary liquidation after having been in business nearly half a century. They were the pioneer house to the Northwest and British Columbia, and have always maintained the reputation of carrying the finest class of goods. With such an immense and valuable stock it should pay every dealer to visit the warerooms and make personal selections, it being understood that everything will be cleared out.

MONTREAL MARKETS

MONTREAL, March 28, 1895.

GROCERIES.

THERE has not been any radical change in the position of the grocery market during the past week. The pronounced change in the weather toward the close of last week has made the country roads in Quebec, the Ottawa valley, and some parts of Ontario even worse than they were, and the fact has been appreciated in the smaller country movement of such staples as tea, sugar, molasses, etc. No change of importance is to note in the matter of values, though the sugar refiners

exhibit a disinclination to operate ahead for future delivery on sugar. Whether this is significant of an advance or not is hard to say. Tea is not quite as active as it was a week ago, but the tone is steady. In canned goods vegetables exhibit a fair local jobbing movement, and that is about all. No offers on new pack canned salmon are yet reported. In dried fruit local jobbers have been replenishing stock a little more freely with California raisins, but otherwise business is dull, though currants continue to hold their very firm tone, the same remarks applying also to prunes.

SUGAR.

The sugar market continues much as it was last week, demand being of a fairly steady character while the tone is steady. Advices on the raw article are strong, on the whole, but the fact has had no influence on the position here. Demand for refined here from local jobbers is fair, but the stocks in the country are pretty large as buyers have operated pretty freely at the low range of values that has ruled. With regard to spring shipments, refiners do not show much disposition to book ahead on spring account as they predict higher prices. Round lots of standard granulated have left refiners' hands at 35-16 to 3¾c., while yellows are moving at a range of 27-16 to 2¾c., as to grade, in round lots. Jobbers' prices here are unchanged from last week as follows: Standard granulated, 3¾c.; No. 2, 3¾c.; yellows, 2½ to 3¼c., as to quality.

SYRUPS.

Demand for syrups is not very brisk, but a fair trade is doing at steady rates. There is some divergence in quality, and prices range in accordance from 1½ to 2¼c., as to quality.

MOLASSES.

Since the sales of the cargo lots of Barbadoes that we especially referred to last week nothing very important has transpired in molasses. In consequence of these lower offers buyers are not quite so urgent as they were, but round lots for future delivery may be quoted at 28 to 30c., as to grade, laid down in Montreal. No great change in jobbing prices is to note, except some lower grade stock has been sold at 32½c. in hogheads, which is a shading of ½c. In barrels and half-barrels the quotation is retained at 36c.

RICE.

There is no change in rice, and a fair business was transacted during the week at former rates. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

There is a fair demand for spices, and prices are unchanged. We quote: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 8½ to 9½c.; nutmegs, 40 to 90c.; and Jamaica ginger, 15½ to 18½c.

COFFEES.

There was a fair business done in coffee this week at steady prices. The movement, however, was not of large volume, as the

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg; E. Bowstead, Hamilton;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; H. H. Bennett, 49 Wellington St. E., Toronto.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church Street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Easter

You will want a line of fresh, bright,
attractive "Star Brand"

HAMS BACON LARD

For your Easter trade.

ORDER EARLY.

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THE BEST IN THE MARKET.

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THE FOAM YEAST CO., LTD. - TORONTO.
79 Esplanade.

MONTREAL MARKETS—Continued

roasters were only buying in small quantities. For unroasted we quote: Maracaibo, 20½ to 22.; Rio, 18½ to 20c.; Java, 23 to 29.; Jamaica, 18 to 19c.; and Mocha, 26 to 28c.

TEA.

The tea market remains much as it was a week ago, so far as the actual spot movement is concerned. In fact, enquiry from the country is not quite as good as it was a short time ago. There is some enquiry from dealers, however, on prospects of future supplies, but whether this will result in any activity is difficult to say. Advices from primary points are certainly firm. We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

In dried fruit, the new feature has been rather more enquiry for California raisins, and sales agents have placed with jobbers here some good-sized lots on the basis of \$4.60 in bond laid down here. Diminishing stocks of Valencia fruit, and the fact that little are near at hand, is, no doubt, turning the attention of jobbers more to the California fruit, to supply actual running wants, as they can be laid down handily in car lots. We quote: 4-crown loose muscates, 6¾ to 7c., duty paid, and 3-crown do. 5½c.

Business in Valencia fruit has been exceedingly quiet and there is little to report on their account. The stock here in first hands is practically out, but jobbers do not seem anxious. We quote off-stalk 3¾ to 4½c., selected 4¾ to 5½c., and layers 5 to 6c. in a jobbing way, but some round lots of the latter have been placed here for less money.

Sultana raisins are in few hands here and are as firmly held as ever. Holders appear to require all they have got for their own wants, and we quote values firm at 5c. for good, 5½c. for fine and 7c. for choice brands.

The currant market continues firm under strong advices from abroad, though the demand here is rather quiet. Holders, however, evidently consider the fruit good property at the following range: Filiatras and Provincials, 3¾c. in barrels, 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

Advices continue firm on prunes, and spot quotations are well maintained all round under a good steady demand. We quote: Bordeaux, 4 to 4½c.; Bosnia, 4½ to 5c., and California, 7 to 9c.

There is a quiet jobbing trade in figs at steady prices, viz., 10 to 16c., as to brand, in boxes.

Dates are steady and unchanged, under a fair enquiry, at 4 to 5c.

There is no abatement to the firmness of the dried apple market. Stocks in wholesale grocers' hands are limited, and the holders seem to want all they have, while the fruit operators have little or none. Indeed, some of them have felt the necessity of borrowing a few cases here and there

The great 5c. cake Silver Star Soap

Dealers study their own interest by keeping this in stock.

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GUELPH SOAP CO., Guelph, Ont.

On spot Carload **LAKE MANITOBA**

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Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

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BARRISTER, SOLICITOR, NOTARY,
Etc.

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75 YONGE ST., TORONTO

MONTREAL MARKETS.—Continued.

from their customers. We quote them firm at 6 to 6½c.

Evaporated apples are without change, but are held under light stocks fully as firmly as dried stock, at 7½ to 8c., as to quality.

NUTS.

There is little change in these which rule firm and unchanged, with the exception of pecans and peanuts which are rather easier. We quote : Tarragona almonds, 12 to 13c.; filberts, 7 to 8c.; Brazil nuts, 8 to 9c.; pecans, small, 9c.; medium, 11c., and extra, 13c.; Grenoble walnuts, 13 to 14c.; Bordeaux ditto, 9 to 10c.; peanuts, 6½ to 9c. for roasted and 6 to 8c. for raw; cocoanuts, \$3.50 to \$4 per 100.

CANNED GOODS.

There is little change in this market. A moderate jobbing trade is doing in canned vegetables, stocks of which are not heavy in staple lines. Otherwise there is little to report, and no sales of new crop salmon are yet reported from the coast except on English account. We quote : Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz.; marrowfat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, 90c. to \$1.10.

FISH.

The fish trade has ruled much the same as it was last week, all staple lines moving rather slowly in consequence of the mild weather. Stocks of fresh fish on this account are considered to be rather large, and it looks now as though some losses would be made on them. Bright fresh herrings have sold in round lots at 90c. to \$1 per 100, while white fish have changed hands at 4 to 5c. per lb.; pike at 3c.; dore at 5c., and halibut at 6 to 7c. Round lots of fresh haddock are offered at ½ to 1c. per lb., and No. 1 Nova Scotia herrings are quoted at \$4 to \$4.50 per bbl.; No. 1 green cod, \$5; B. C. salmon, \$11 to \$11.50, and No. 2 mackerel, \$13 per bbl. Finnan haddies are dearer at 6 to 7c. per lb., and bloaters are steady at 75c. to \$1 per box, and smoked herrings at 10c. per box.

GREEN FRUIT.

APPLES—This market rules quiet and firm under light stocks at \$3 to \$5 per bbl., as to quality.

ORANGES—The orange market is steady on the whole for spot supplies, but foreign advices are rather easier. We quote : Valencias, \$3.75 to \$4.50, and Messinas, \$2 to \$3; Californias, \$3.25 to \$4 per box, and Jamaicas, \$8 to \$9, and Havanas \$6 to \$8 per bbl.

LEMONS—There are rather firmer advices on lemons, but they are more or less suppositions. We quote spot prices firm under an active demand at \$2.50 to \$3.50, as to grade.

GRAPES—The stock of Almeria grapes here is diminishing, and with the fact prices are \$1 higher for a range than last week at \$7 to \$8 per bbl.

SWEET POTATOES—Receipts of these are not heavy, and sell at \$5 per bbl.

BANANAS—Receipts of these are rather heavier, and we quote a rather lower range at \$2 to \$3 as to quality.

PINEAPPLES—Only a few of these are arriving, and they sell at 12 to 30c., as to quality.

COUNTRY PRODUCE.

EGGS—The egg market rules quiet and still a shade easier than last week, though receipts are not so heavy. We quote 15 to 15½c.

HONEY—The honey market is without changed. We quote : Extracted, old, 4½ to 5½c., and new, 7 to 9c. per lb. in tins, as to quality. Comb honey, 10 to 13c.

MAPLE PRODUCTS—There is little yet to report in this market, for receipts of new stock are light. Some guaranteed new syrups sold on Tuesday for 90c., but the price is no criterion, and the same can be said of a sale of new maple sugar at 10c. per lb. We quote : Old syrup, 50 to 65c., and sugar 6 to 6½c.

BEANS—The bean market continues firm at \$1.50 for hand-picked, and \$1.25 for lower grades in round lots.

HOPS—No change, and we quote 4 to 7c., as to quality.

POTATOES—Sales of Early Rose on the track have been made at 50 to 55c., and we quote 65c. in a jobbing way. New Bermuda potatoes continue to sell at \$8 to \$9 per bbl.

ONIONS—There is a steady demand for onions at former prices, viz., \$1.75 to \$2 per barrel. Bermuda onions sell at \$3.50 per crate.

TOMATOES—A few small lots of new Southern tomatoes continue to arrive, and sell at \$5.50 per bushel.

PROVISIONS.

The tone of the provision market is firmer, and prices for pork have an upward tendency, in sympathy with the strong and advancing prices in the west. The demand is fair, a moderately active business being transacted. We quote as follows : Canadian short cut, heavy, \$14 to \$15; hams, city cured, per lb., 9 to 10½c.; lard, Canadian, in pails, 9 to 10c.; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

FLOUR AND MEAL.

There is no important change in the situation of the flour market. The feeling is firm with prices well maintained, and an active business is doing on local and country account. We quote : Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The demand for feed continues good, and the market active and firm. We quote : Bran, \$18 to \$19; shorts, \$19 to \$20; mouillie, \$23 to \$24.

A moderate business is transacted in oatmeal at firm prices. We quote : Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.20 to \$4.25.

CHEESE AND BUTTER

The tone of the cheese market is firm on what little old stock there is remaining here. In fact, the market is almost practically wound up. We quote strictly finest 10 to 10¼c. and under grades 9½ to 9¾c.

The butter market continues steady on fresh stock, and sellers find a ready sale for choice late made winter creamery at 21 to 21½c., and even more for some specially fancy parcels. Some new fodder Townships dairy have sold at 18c., but the flavor of these fodder goods is not equal to the creamery. Western dairy butter can be had for

almost anything, ruling weak at 7 to 10c., and held creamery is not much better, finding a very slow demand at 14 to 15c.

ASHES.

The ashes market is quiet and unchanged at the decline noted last week. We quote : First pots, \$4.00 to \$4.05; seconds, \$3.70 to \$3.75, and pearls, \$6.00 to \$6.10.

MONTREAL TRADE NOTES.

The demand for California raisins from jobbers here has been brisker than usual this week. A. P. Tippet & Co. have placed several good sized lots.

A consignment of fine seedless California oranges has just been received by Hart & Tuckwell, of McGill street.

Advices from primary Mediterranean markets to Rose & Laflamme are firm both on dried and green fruits, but especially on lemons.

Advices to A. P. Tippet & Co. from Liverpool continue firm on bicarbonate of soda.

Laporte, Martin & Co. call attention to the fact that they are offering special Lenten prices on leading brands of fine off-stalk Valencia raisins, as per their advertisement.

L. Chaput, Sons & Co. will be among the first firms in Montreal to offer new crop Barbadoes molasses to Canadian buyers of this staple. They have a small cargo lot near at hand.

No Berthier beet root sugar jobbing prices can now be quoted in Montreal as will be noted in our regular sugar report this week.

Several of the French wholesale houses have shaded their jobbing price on lower grades of Barbadoes molasses, hogsheds, ½c. this week to ¾c.

There have been offers of nutmegs on this market as low as 40c. this week, and that figure is quoted as our inside price, though the range still runs up to 90c.

Fresh receipts of pecan nuts have been received by jobbing houses here at a modified cost, laid down, that necessitates a slight alteration in our quotations.

The first genuine new maple syrup was received on this market this week. It jobbed out at 90c., but the figure is hardly a fair criterion to work on.

J. Alex. Gordon, tea broker, says that there is considerable enquiry regarding tea, but that no important business results.

Private cables note a firm feeling in the beet sugar market both for March and April shipment, the advance being equivalent to 3d. over the figures of a week ago.

A letter from Yokohama, March 1, to R. W. Forester, St. John, N.B., says : "The prospects for the new season's are very uncertain. The Japanese claim teas will be 20 per cent. higher than last year's opening, owing to the want of hands and the difficulty of transport, all the railroads being required by the Government for transport of troops. Should there be a descent on Formosa, or further complications with Russia, goodness knows where tea may go to, or if we shall get any tea at all. Under these circumstances teas cannot by any possibility be cheap next season, and are likely to be very dear, so that whatever you hold of stock at present there is no occasion to press anything under a profit even if they be held until the new season."

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., March 28, 1895.

JUST at present there is no trade here. As there is the lull before the storm, so there is always a short quiet season just before the opening of navigation. There is, however, a hopeful feeling that there will be a good spring trade. Money is not plenty and a fair proportion of renewals are reported. In business troubles the grocery trade is beginning now to have its share. A failure in Yarmouth, N.S., has been felt to some extent here, and one of our own wholesale grocery houses has had to suspend payment since our last report. In markets except sugar, butter and eggs, there is a firmer feeling, and in many cases there are advanced prices. In prices there is no change except that pepper shows signs of an advance. Cream of tartar remains as for some time. In tea, brokers selling direct report fair sales, but on the whole business is quiet and warmer weather is anxiously looked for.

SALT—In the past two weeks some 8,000 bags of coarse and 600 bags of fine have been landed here, before which the market was quite bare. It is, however, still a little early for much demand, and the fact that more is on the way keeps the market in the buyers' favor. The fine in the last cargo turned out in particularly good condition. Prices are: Coarse, out of store, 53 to 55c; fine factory filled, \$1 to \$1.10; 5 lb. bags, \$3 to \$3.25 per bbl.; 10 lb. bags, \$2.80 to \$3 per bbl.; 20 lb. wood boxes, 20c. each; 10 lb. boxes, 12c. each; cartoons, \$2 per doz.

CANNED GOODS—There is little change in price. A fair demand is reported, but sales will be much larger with the opening of navigation. Now will begin the season for peas, pumpkins and apples, though all grades will feel the increased demand. There is a rather firmer feeling in oysters. In haddies the sale is not as large as in the west, as we are so near the source of the fresh smoked, though there are many who, even here, prefer the canned. We quote prices as follows: Corn, \$1; peas, 95c. to \$1; tomatoes, \$1.05 to \$1.10; new gallon apples, \$2.25 to \$2.40; corned beef, 2 lb. tins, \$2.75 to \$2.85; 1-lb tins, \$1.65 to \$1.70; oysters, 2's, \$2.20; 1's, \$1.55 to \$1.60; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz., \$5.50; chowder, 2 doz., \$3.50; scallops, 4 doz., \$5.50.

DRIED FRUIT—Movement is light, and prices show no change. The demand which was felt for dried apples has stopped to a great extent, owing to holders asking too high prices to allow of export. In evaporated prices are firmer, but the demand is light, and as stocks are fairly large, it is hard to tell just what the market is. In prunes demand is light. The cause for this is said to be that this season the prunes are not keeping their appearance, though their quality is all right. The dates in this market are of extra quality. Nuts show a very light movement. Prices are quoted: Sultana raisins, 6 to 7c.; Valencia, 4¼ to 4½c.; Valencia layers, 5¼ to 5½c.; London layers, \$2.10 to \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 4 to 4¼c.; cases, 4½ to 4¾c.; evaporated apples, 8 to 8½c.; dried, 5½ to 5¾c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.

GREEN FRUIT—Apples are bringing better values. The last steamer sailing from

Nova Scotia took 10,000 barrels. Reports from the other side are most favorable. A few arriving here this week brought \$2.25 to \$3 for best qualities, finding ready sale. There are, however, poorer qualities to be bought from \$1 to \$2, but stocks of all kinds are getting less. In oranges, Californias are having a large sale, but the qualities do not quite suit this market. The poorer qualities are not good enough, and the good are too high, though splendid fruit. All oranges are firm. Bananas are arriving in fair quantities; a better range of prices will, however, be possible when they begin to arrive loose, which will be about April 1. Prices are: California oranges, \$3 to \$4.50; Messina, \$2.75 to \$3; blood, \$2.35 to \$2.75 per half box; Valencia, medium, \$4.50 to \$5; large, \$6 to \$6.50; lemons, \$3 to \$4.50; bananas, \$2.22 to \$2.50; onions, \$2.50 to \$3 per barrel.

DAIRY PRODUCTS—In butter there is no change. Fresh made finds fair sale, but held tubs are most unsatisfactory. Last fall there was no butter to be bought in this province. Now the country seems to be full of it. At that time holders could have got a good price, but now they are pleased to sell at any price, and may say they have learned a lesson, but I fear with most it will be forgotten. Makers of cheese and butter should sell when their goods are in the best condition. If others wish to speculate they should let them do it. One N. B. creamery was trying to place four tons of their butter here this week, and could get no offer. Last fall they had good offers but would not sell. In cheese the feeling is firm, though prices here are below those in Ontario. The demand is light. Eggs—Stocks are small, and with a fair demand prices are easy. We quote: Creamery prints, 23 to 24c; tubs, 18 to 20c.; dairy, 16 to 18c.; eggs, 18c.; cheese, 10 to 10½c.

MOLASSES—The new Barbadoes which arrived by last steamer was not as good as was expected. But the very first run is never as bright as that of a few weeks later, and better goods are looked for in the next steamer, due in about three weeks. Demand good and prices very firm, stocks being light. Syrup is in fair demand. We quote: New Barbadoes, 32 to 33c.; new Nevis, 28 to 29c.; Porto Rico, 30 to 31c.; Antigua, 28 to 30c.; syrup, 33 to 35c.

SUGAR—Again our refiners are off an ¼c., much to the surprise and disappointment of many. Large stocks are bought to arrive as far ahead at least as June at ¼c. above the market now, and holders are now looking anxiously to the Government that they may save them making a loss by imposing a larger duty. The very low prices are causing a good demand. We quote: granulated sugar, \$3.50 to \$3.60; yellow, 2½ to 3c.; Paris lump, 4¼c.

FISH—The demand is light, and except in dry cod prices are easy. A very peculiar incident has happened in this market. A car of fresh haddock was sold in Montreal and brought here to be smoked, the fresh fish market there being overstocked. It is understood the haddock sold in Montreal for ½c. per lb., just about the freight there. In smoked herring the stocks are larger and prices low. The tendency during the past season has been to smoke too many herring both on the English and American side. All the herring are English and those smoked on the American side, like the herring which they use for sardines from English waters pay no duty. Pickled are unchanged. We quote: Large dry cod, \$4.25; medium, \$4; small, \$3.35 to \$3.50; smoked

herring, 6 to 7c.; pollock, \$1.75; bay herring, \$1.50 to \$1.60; Shelburne, No. 1, bbl., \$4 to \$4.25; half-bbls., \$2.40 to \$2.50.

PROVISIONS—Prices are firmer, and a better demand is to note. In barrel pork, prices here are not as high as western quotations would warrant. Fresh beef (Ontario is quoted ¾c. higher, hams and roll ½c., and lard shows about same advance. Plate beef is also higher. We quote: Clear pork, \$17.50 to \$18; mess, \$15 to \$15.50; plate beef, \$13 to \$13.50; pure lard, 9¼ to 10; compound, 8½ to 9c.; cottolene, 9¼ to 9½c.; hams, 11 to 12c.; rolls, 9½ to 10c.

FLOUR, FEED AND MEAL.

The flour market is very firm, and higher prices are looked for, many brands having been marked up during the past week. Feed flour shows light demand, though it is but little higher than middlings, which are high and hard to get. In cornmeal, prices continue low. Mills report good sales. To many an advance would not be a surprise, as corn shows higher tendency. Oats and oatmeal are higher and very firm. Hay is dull. We quote: Manitoba, \$4.40 to \$4.50; best Ontario, \$3.55 to \$3.65; medium, \$3.35 to \$3.50; oatmeal, \$4.20 to \$4.25; cornmeal, \$2.80 to \$2.85; middlings, \$2.4 to \$2.45; bran, \$2.25 to \$2.3; oats, local, on track, 43 to 44c.; Ontario, 45 to 46c.; best seed, 50c.; beans, \$1.70 to \$1.80; hay, on track, \$8.75 to \$9; clover seed, 11 to 12c.; timothy, \$3.15 to \$3.25.

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

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Cleaver's Toilet Soaps.
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C. & E. MACMICHAEL,
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The Bell Cigar

Is the leading 5 cent, and

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The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St. John, New Brunswick

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GOLDEN FINNAN HADDIES

Are the best in the market.
They give you a good profit.
Your Wholesale Grocer sells them.

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N. B.

ST. JOHN MARKET NOTES.

Some 400 bags of cocoanuts passed through here, ex steamer Duart Castle, for Montreal.

There is a demand for potatoes from the American market, and a number of shipments are reported during the past week.

The name of the party opening the Dufferin hotel is C. Leroi Willis, of this city.

The failure of Messrs. Crosby, of Yarmouth, is being felt in this city, a number of our merchants being interested.

During the past week a quantity of flour arrived from the west via schooner from Boston.

Canned clams are gaining friends every day. Northrup & Co. can quote lowest prices.

Horse radish locally put up is finding quite a sale here. It is in bottles and sells at \$1 per doz.

John Seely has lately received a large shipment of smoked herring. Those buying from him can always rely on quality.

Sardines in $\frac{1}{4}$ lb. oils and $\frac{3}{4}$ lb. mustards are too well known to require talking about, but Northrup & Co. say their prices are right.

The Aughinbaugh Canning Co., of Baltimore, the packers of the famous Nigger Head brand, are now represented in this market by J. Hunter White.

Northrup & Co. are able to supply their customers with boneless fish in 25 lb. boxes. They report increasing demand for this class of fish.

C. & E. Macmichael have received another shipment of the White Moss cocoanut in glass cabinets. This they are prepared to sell at best prices to the trade.

Messrs. Northrup & Co report the best season's sales of canned golden finnan haddies which they have yet had. This celebrated brand is particularly in demand on the coast.

The steamer Duart Castle sailing for the West Indies this week took from here equal to 2,500 barrels freight, among which was a handsome carriage for Antiqua from J. Edgcombe & Sons, Fredericton.

A long felt want has been that of a reliable local house to sell cheese and butter factory supplies, so many of these factories are now in this province. H. B. White is now in a position to quote lowest prices on all such goods.

The firm of Smith & Tilton representing the Hudson salt works are not behind in effective methods of advertising. They sent to the Woodstock Opera House this week a large quantity of regular opera house tickets with ads. for Windsor salt on the back.

THE CANADIAN GROCER regrets to have to report the suspension of Messrs. Jardine

& Co., wholesale and retail grocers, of this city. They are one of our oldest houses, and have had a most honorable record. Losses made some years ago are said to be at the bottom of the trouble. It is expected a compromise will be made and the wholesale business continued.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, March 28, 1895.

THE general tone of the market shows an improvement, particularly in bread-stuffs and provisions. The fish market is suffering from the lack of demand from the West Indies, caused partly by the reimposition of the duty and the ruling low prices generally.

FLOUR—The market is still firm in Ontario, but the response to the rise here has not been in proportion to other markets. It never is in this line, as millers make Halifax a sort of dumping ground for surplus stock. Manitobas remain unchanged, but an advance is looked for in the near future. Quotations are: Hungarian patents, Manitobas, \$4.50 to \$4.65; Manitoba strong bakers', \$4.35 to \$4.50; Canadian pastry, \$3.75 to \$4; 75 per cent. rolled patent, \$3.65 to \$3.75; 80 per cent. \$3.50 to \$3.60; 90 per cent. \$3.40 to \$3.65; straights, \$3.25 to \$3.50; extra, \$3 to \$3.15.

BEANS—A good trade is being done in beans at \$1.90 to \$2.

OATS—This line is well up, Canadian in carloads being sold 46 and 47c. P.E. Island are worth 45 to 46c., and Nova Scotia, 43 to 45c.

FISH—There is little or nothing doing in fish. Some cargoes arriving can hardly find a market at any price. The West India market has gone all to pieces, and stocks are worth less in Porto Rico than they can be purchased for here. Grocery cod and good herring are scarce, there being none of the latter in the market.

CANNED GOODS—The demand for canned goods in all lines is excellent. Beef is steady at \$2.80 for 2's and \$1.85 for 1's. Ox tongue is steady at \$4 for 1's and \$8 for 2's. Lobsters are worth \$6. Fruits and vegetables remain unchanged.

CHEESE—The cheese market remains dull, with little demand. Early is quoted at 11c. and September at 11 $\frac{1}{2}$ c.

PROVISIONS—This line is also fairly active. Canadian beef is worth \$7. The following quotations are interesting: American clear pork, \$19 to \$20; do. mess pork, \$16.50 to \$17; P. E. Island mess pork, \$16 to \$16.50; do. thin do., \$14.50; do. rump do., \$14; do. prime do., \$13.25; American extra mess beef, \$13; do. plate do., \$14.

BRAN, MIDDLINGS AND OATMEAL—All these lines are booming. Bran is quoted at \$23.25, oatmeal at \$4.65 to \$4.75, with middlings about the same.

HAY—Hay is dull, with no demand to speak of and prices weak. Several car lots were received this week from Quebec. Quotations are less than \$10.50.

SUGAR—A good deal of business is being done, but there is no change in prices of material note. Porto Rico, in barrels, is quoted at 3c.; refined cut loaf at 5c.; granulated, 3 $\frac{3}{4}$ c.; Standard A, 3 $\frac{1}{2}$ c.; white extra C, 3 $\frac{1}{2}$ c.; standard yellow C, 3 $\frac{1}{2}$ c.; extra C, 3c.; yellow extra C, 2 $\frac{3}{4}$ to 3c.

MOLASSES—The market is well stocked with Porto Rico, several cargoes having arrived during the past few days. The general quotation is 35c., but some lots were sold from vessel at 31c. Barbadoes is quoted at 34c., and Demerara (N) D brand at 45c.

GREEN FRUIT—There is a good demand for green fruit of all kinds. Valencia oranges, which are greatly improved in quality, are quoted at \$5 to \$5.50. Lemons are worth \$3.50 to \$4. Apples are scarce and prices are likely to stiffen. Quotations range from \$2.50 to \$3.50, which is \$1 better than a few weeks ago. Bananas are arriving in fine condition, and are worth \$1.75 to \$2.25. There are a few Malaga grapes on hand.

DRIED FRUIT—Dried fruits of all kinds show an improvement in demand. Valencia raisins are steady at 4 $\frac{1}{2}$ to 4 $\frac{3}{4}$ c. Prunes are worth 4 $\frac{3}{4}$ to 5c. Dried apples are steady at 5 $\frac{1}{4}$ c. Figs—What few there are in the market, are worth 10 $\frac{1}{2}$ to 11c. for layer.

ONIONS—New Bermuda onions are due this week. Canadian stock remains steady at 2c.

EGGS—The high prices are likely past and good stock can now be had at 17c.

HALIFAX MARKET NOTES.

M. H. Ruggles, general grocer, has moved into the Atchison corner, corner Argyle and Buckingham streets. His new premises are handsomely fitted up.

The season for maple sugar, candy and syrup has arrived, and with it a good demand.

Supplies of green fruit are now beginning to arrive from Boston. The steamer Halifax brought a lot over Sunday last.

PERSONAL MENTION.

William Paterson, jr., of W. Paterson & Son, biscuit manufacturers, Brantford, Ont., was in Toronto this week.

M. W. Rublee, of Rublee, Riddell & Co., fruits, biscuits and confectionery, Winnipeg, is in Montreal on private affairs.

Mr. H. Laporte, of Laporte, Martin & Cie, Montreal, has gone on a fortnight's trip to Washington, Baltimore, New York, and other American cities.

EARLY STORE CLOSING.

The Executive Committees of the Trades and Labor Council and the Retail Grocers' Association met a few days ago, and drew up a circular to be issued to the public, asking the people to co-operate with these organizations in a general concentrated movement for the early closing of stores. The members of the Retail Grocers' Association have decided to close their stores at 8 o'clock every evening in the week, except Saturdays, this arrangement to go into force on May 1.



Chicory

Best Imported French

Write Us for Samples
and Quotations.

EWING, HERRON & CO.
MONTREAL

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
& Pickling Co.**
CHATHAM, ONT.



(BEAR IN MIND).

Of course you will; for we are told throughout the wholesale trade that our goods are the

"APEX OF PERFECTION."

When once a buyer has sold "Boulter's famous Lion Brand canned goods," no inducement held out can change him to another brand. They are now within the reach of all; thus a cordial invitation is extended those who have not yet tested our goods. We only solicit a trial to convince our statement.

Factories { TORONTO
 { PICTON
 { DEMORESTVILLE

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco,
made in all size plugs. Cheapest
and best. Try a sample lot.

Joliette Tobacco Co.
JOLIETTE, P.Q.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

People Who Don't Eat



Trade Mark.

Have never been heard of, and people who don't eat canned goods are exceedingly scarce.

Canned Chicken Canned Duck
Canned Pigs' Feet Canned Turkey

Our meat delicacies are prepared by domestic process, with scrupulous cleanliness, and are by long odds the best the country produces.

TO BE HAD FROM ANY WHOLESALER.

Delhi Canning Co.

DELHI, ONT.

TRADE WITH THE MEXICANS.

LAST week, E. E. Sheppard, writing in his paper, Saturday Night, refers to the openings in Mexico for Canadian products. Happening to mention the matter to Col. De Garmo, who is working up the Food Exposition in Montreal, when in the office of THE CANADIAN GROCER, he produced a letter he had just received from Mrs. Green, a Mexican lady, wife of Col. Green, an American, who has been an officer in the Mexican army for the past forty years, and now on the staff of the President of that republic. Col. Green was also the Mexican Commissioner at the Chicago and San Francisco Expositions, where Mrs. Green had an opportunity of seeing and trying American products.

In her letter, dated March 2, Mrs. Green says: "They are working here for a National Fair. The Government will not allow an International to be held, as they can not give any money, and, besides feel that the country is too poor to invite foreign countries here; but a concession was given to Gygnacio Beyarano, who sold a contract to Viscount Cornelly for the foreign department. Mr. Cornelly is at present in San Francisco trying to form a company, and also to raise enough money to start his department. A meeting will be held in the city of Mexico, March 25, to see what can be done. It is hard to get it started, but a grand success is looked for. I would like to assist your company in opening here in the pure food line. There is a grand chance in this city of Mexico for a place of this sort. Food such as good soups, coffees, biscuits, jellies, oatmeal, cannot be found excepting in some private American families. Tomatoes can be had only as one buys them from some dirty Indian on the street. We have only one American house here. Rolled oats in a two-pound box sell at 45c. a box, and in bulk 20c. per lb."

This last information may be of value to the leading manufacturers of these goods in Canada, such as The Ireland Co., Toronto, E. D. Tillson, Tilsonburg, or David Ross. Embro. Mr. Sheppard writes: "We made a reasonably careful examination of the wholesale houses and stores, and in no place did we find a dollar's worth of Canadian goods offered for sale. Canned salmon came from the Columbia instead of the Fraser river; cod from New England instead of from Nova Scotia; biscuits, oatmeal and flour from Kansas City instead of Canada; indeed, it was dispiriting to find how little we had accomplished in making our existence known to the Mexicans, who are large consumers of imported goods. One of their great imports is pork, yet neither ham nor bacon bore the Canadian mark. Neither pianos, organs nor sewing machines are made in Mexico, if you except, perhaps, one little factory which turns out less than a dozen instruments a year of an inferior quality. They export much that we need, coffee, sugar, cotton, dye-woods and a hundred articles of our commerce. Furthermore, they hate the Gringos, as they

call the Yankees, and would rather trade with any people on earth than their next-door neighbors to the north."

TORONTO FISH FIRM FAILS.

Aikenhead & Sloan, wholesale fish dealers and cold storage warehousemen, Toronto, have assigned. Their liabilities total \$5,663.30, while their nominal assets amount to \$3,188.12. A meeting of creditors, held on Monday, was adjourned to see if an offer could be got for the cold storage plant, which is valued at \$2,500, and constitutes the chief asset.

TO CHARGE FOR EGG CASES.

As is well known, it has been for years customary for the leading produce and commission merchants of Toronto to send out through the country hundreds of egg cases. Each firm at the commencement of each year has always had made a large number of these cases, for which it charged the city and country dealers nothing.

This scheme worked all right as long as the empty cases were returned, but when it became the ordinary thing for hundreds of cases to entirely disappear, the jobbers began to be dissatisfied. Under that state of affairs they were, through the carelessness of retail merchants, subjected to losses amounting annually to no mean figure.

It was resolved to get over this difficulty, and at a meeting of the city produce men held at the office of D. Gunn, Flavelle & Co., it was resolved to charge city and country merchants for cases, and to allow a rebate when the cases were returned in good condition.

There were present at this meeting representatives of: D. Gunn, Flavelle & Co.; J. F. Young & Co.; W. Ryan; Park, Blackwell, & Co.; J. Hawley; J. E. Bailie; Graham, McLean & Co.; L. Gibb; A. Paxton & Co.; A. J. King; Rutherford, Marshall & Co.; Fox Bro. & Co. Mr. Dundas presided, and Mr. J. F. Young acted as secretary. After considerable discussion it was moved by Mr. Young, seconded by Mr. Rutherford,

and unanimously carried, "That the commission and produce merchants of Toronto hereby agree that they will charge from this date forward, either to city or country customers, 25c. for 30 dozen, 30c. for 36 dozen and 40c. for 49 dozen egg cases. All cases, when returned in good order, will be credited at prices charged."

FAILURE OF R. H. RAMSAY & SON.

The past week has been marked by the failure of the old and respected commission merchants and produce dealers, R. H. Ramsay & Son, Toronto. The senior member of the firm has been in business in Toronto for over 40 years, and received his first serious blow through unlucky investments in real estate. The assignment was made to Henry Barber & Co., who prepared a statement showing the assets of the company to amount to \$5,476.37, and the liabilities to \$21,355.02, leaving a deficit of \$15,878.65. Many of the creditors are country merchants. At a meeting of those interested, held at the assignee's office on Tuesday, it was decided to leave the estate in the hands of three inspectors, who were appointed, viz.: Messrs. Moffat, Wright and Dundas.

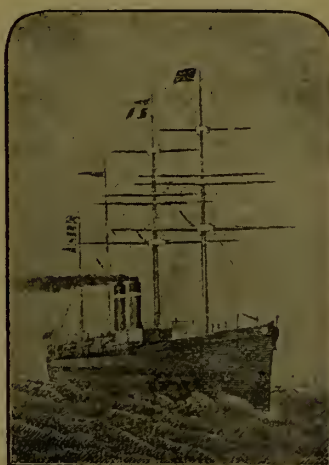
WITH THE RETAILERS.

Crawford, Lynch & Co., of Orillia, are in receipt of their spring importations from England.

Some time ago W. R. Scott bought out H. Stuckey, groceries, etc., Grand Valley, the latter being retained as manager. Now Mr. Stuckey has bought back his old business.

William Loney, groceries and hardware, Grand Valley, has sold out to Groskurth Bros.

A. Moyer, general merchant, Mildmay, has sold out. The purchaser, a Barrie man, will take possession May 1.



ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Halifax, and Portland Mail Service

After Nov. 18th the Mail Service will be continued for the Winter 1894-5, from Portland to Halifax as under:

STEAMSHIPS.	From Portland.	From Halifax.
PARISIAN	Apr. 11	Apr. 13
NUMIDIAN	" 25	" 27

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

RATES OF PASSAGE:—Cabin, \$45 and upwards, according to Steamer, location of and number of persons in Stateroom. Second Cabin, \$30; Return, \$55.

Steerage to or from Liverpool, London, Glasgow, Belfast, or Londonderry, \$15.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

Manufactured by

Brantford Starch Company

(LIMITED)

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

BRANTFORD, CANADA.

CALIFORNIA FRUITS

APRICOTS
NECTARINES } 25lb. boxes
PEACHES

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Valencias

FINEST Off-Stalk
PRIME, Sound, Keeping Fruit

Can be Retailed

\$1.00 PER BOX.

WARREN BROS. & BOOMER

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.
Wonderful 12 oz. pressed cake,
100 in box.
Our Own Electric 8 oz. cake
Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

WARNING

TO MANUFACTURERS
AND GROCERS.

We have our brand, "Jersey Cream," and
label registered at Ottawa. We will prosecute any
manufacturer who imitates, or retail grocer who sells
any other powder as Jersey Cream. We are compelled
to do this as so many manufacturers are trying to injure
our powder by inferior goods. We will always keep
quality of Jersey Cream Baking Powder to be just as we
claim—THE BEST IN CANADA.

LUMSDEN BROS.

HAMILTON, ONT.

Lytle's Tomato Catsup



Best goods in the market.
Send for a trial order.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

Worcestershire Sauce

Pints and
Half Pints.

R. PATERSON & SONS

GLASGOW, SCOTLAND.

Sole Agents for Toronto

PERKINS, INCE & Co.

TORONTO.

TONKA

Ask your wholesale dealer for
a 5 lb. box of

McALPIN TOBACCO COMPANY'S

Celebrated . .

"TONKA" Smoking Mixture

It is without an equal for coolness
and flavor.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

We have excellent values in

Low Priced Syrup

Half-barrels.

Get our prices for California fruits
before buying.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kipperd Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

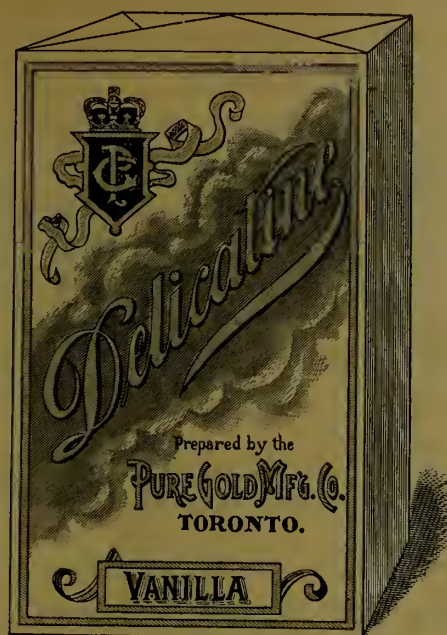
Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

80 Cents per Dozen.



2 and 4 Doz. in Case.

QUEEN OF DESSERTS

Put up only by

Pure Gold Manufacturing Co.

TORONTO

THRIVING TRURO.

TRURO, N. S., is a thriving town. Blessed with natural facilities of no mean order, it is fast growing in importance as a trade centre. An indication of the enterprise and progressive nature of its citizens is the fact that the Board of Trade of the town, which was incorporated only five years ago, now numbers among its members 100 leading business men. The board the other day elected its officers for the ensuing year as follows:

President, C. E. Bentley; 1st vice-president, E. E. McNutt; 2nd vice-president, W. E. Bligh; secretary-treasurer, G. A. Hall; council—T. G. McMullen, P. McG. Archibald, R. J. Turner, S. M. Bentley, J. E. Bigelow, G. W. Smith, R. T. Craig, Wm. Craig, F. McClure, D. J. Thomas.

The board has issued the following circular to draw attention to the advantages which the town possesses:

"The business outlook for 1895 in Truro is encouraging. Two new industries—one manufacturing hats, another a woodworking establishment—have started with the new year. Three existing factories, making (1) knitted underwear, (2) hats, (3) milk condensing and canning, propose extensive additions. Some \$85,000 of building operations are projected for the coming season. Exceptional facilities are offered to manufacturers, by reason of the near vicinity of the great coal and iron deposits of Nova Scotia. Cheap electric power is also available for small establishments. Being the railway centre of the province, special advantages exist for the distributing trade. Truro has now fourteen manufacturing, and thirteen wholesale establishments; three weekly and one daily newspapers; nine hotels; eight

churches; three banks; good water supply and fire service; handsome streets, squares and public park; an excellent school system. In fact, it is a live progressive town. Enquirers for business, manufacturing or residence purposes can obtain any information required by addressing the Truro Board of Trade."

WINNIPEG RETAILERS.

At a largely attended meeting of the Winnipeg Retailers' Association held on March 19, committees were appointed to go before the Local Legislature to protest against the abolition of imprisonment for debt, and the abolishing of garnishees. The completion of the early closing by-law petition was also dealt with. The Taxation Committee reported progress since the last meeting, at which a resolution was passed recommending a reduction of 33⅓ per cent. on the maximum rental and floor space percentage, and the collection of income and poll tax. The Membership Committee reported ten new members since last meeting.

PERSEVERANCE REWARDED.

Two new members have been added to the firm of Laporte, Martin & Cie, namely, Mr. A. Delorme, book keeper in the office for eleven years, and Mr. J. Ethier, salesman for nine years. Both new partners joined the concern when mere lads, and are still young men. Mr. Delorme is a Montrealer, and resides in St. Henri, and was a member of its Council for years. Mr.

Ethier is a native of Ste. Eustache, came to Montreal a boy, and lives in St. Cunegonde. Both were accorded some years ago a percentage of the profits in the business, in pursuance of a wise policy, and now unite their prosperity with that of the firm, which consists of Messrs. H. Laporte, J. B. A. Martin, J. O. Boucher, and the two latest additions.

OLD HOUSE IN TROUBLE.

Jardine & Co., the oldest wholesale grocery house in St. John, N.B., is in financial difficulties, and has been compelled to suspend with liabilities, it is said, well up to \$50,000. The firm has had an honorable record. It is likely an effort will be made to compromise and carry on the wholesale business, but the retail business will be closed.

Heating Appliances FOR SALE.

We are compelled to move into larger and more commodious offices immediately, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

**The Canadian Grocer,
TORONTO.**



SURPRISE SOAP

IS EASY TO SELL

**There is a demand for it.
People want it.**

If they have not used it, they have heard of it and want to try it.
If it happens you don't keep **Surprise Soap** in stock,
send us postal card of inquiry.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

GROWTH OF THE TRADE JOURNAL.

THE evolution of the trade journal from the feebleness of infancy to its present position of influence is a most interesting study, says the N.Y. Journalist.

The pioneers in this now important branch of the American press were generally men of limited means and limited newspaper experience. Conditions were not altogether favorable to attract the best talent.

The possibilities of the field were not seen, and the facilities for gathering legitimate trade news were very meagre.

Trade journals were looked upon as a luxury, not as a necessity, and their early promoters relied for support upon some one or more leading houses, with the understanding that exclusive favors were to be shown these sponsors in return for advertising.

Facts were suppressed and long-winded write-ups, like two grains of wheat in two bushels of chaff, took their place.

Consequently, these early publications were little more than house-organs, whose columns were filled with fulsome panegyrics of this or that line of wares, and the makers and vendors thereof. The houses so flattered were content to pay well for it, without looking very critically into the extent of circulation or thinking what effect these commercial pæans might have on intelligent readers.

It was cheaper to print a journal by proxy, they thought.

As time went on, however, these favored ones could not but lose respect for such

venal sheets, and the publishers themselves learned that servility never wins applause, and that a trade journal has a higher mission than to be the mouthpiece of any house or combination of houses.

Always to praise and never to blame or criticise foredooms to failure, and to abuse the weak and flatter the strong is the habit of the sycophant.

Publishers of trade journals gradually came into touch with entire trades they represented, and, as their horizon widened, they saw clearly that the value of a trade journal depends on its bona fide circulation, and, to obtain this progressiveness, fearlessness and independence must characterize its policy.

They became leaders and organizers in trade reforms, guardians of the welfare of the trades among which they circulated, champions of the right, chastisers of the wrong.

Such are the foremost trade journals in the land to-day. They have made for themselves a place which no other mediums can fill.

The brightest young men in the mercantile world to-day are those who early learned the value of the trade journal, and from its pages gleaned the information and caught the ambition that is responsible for their advancement.

Too often, managers and heads of houses neglect opportunities which the underlings take advantage of.

THE CANADIAN GROCER early recognized the value of bona fide circulation, and is the first and only publication in Canada who

has kept, and is keeping, subscription canvassers at work in every province the year round.

THE DAMAGE EXAGGERATED.

THE CANADIAN GROCER pointed out at the time that the reports of the complete destruction of the Florida orange crop were much exaggerated. Other papers, however, continued to say that there would be no oranges from there this year, and that prices would be doubled.

A Canadian who owns extensive plantations in Florida has just returned to Montreal from there, and in conversation with THE CANADIAN GROCER said that there had been some damage in February, but that there would be a fair crop in most parts.

The exaggerated reports were published to boom prices, and dealers should therefore not place too much reliance on them.

BRITISH COLUMBIA HOPS.

Government Commissioner Larke writes from Australia that samples of British Columbian hops which have been forwarded to him have, on being tested, proved to be of excellent quality. They are, in fact, worth 3½d. per lb. more than the California hop, which is sold in large quantities in Sydney at 8½d. per lb. The prospects for trade in this line he considers good.

Molasses

Barbados

Cuba

Porto Rico

English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

BROOKLYN, N.Y.

No. 96 Wall Street

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.

J. Hunter White, St. John.

L. H. Dobbin, Montreal.

WILL LEMONS BE HIGH ?

TALK of large profits on some of the first purchases of November cut Mediterranean lemons has occasioned some speculation in Montreal during the past week.

Some holders in this connection profess to have made as much as \$1 per box on the purchase price of some of their first deal, but though it is admitted that the tenor of primary advices on lemons are firm, these assertions of big profits are not given unqualified acceptance. In fact there are importers in Montreal to-day who say they are prepared to place quite a quantity of consignments of lemons if they are guaranteed a good deal less than an advance of \$1.

However, though this is the case, they do not dispute that present indications point to a strong lemon market; but, in spite of this, hold that it would be unwise to "bank" on such exceptionally high prices, as some of the more sanguine ones predict.

While prepared to admit that the present indications point to smaller direct importations via Montreal this spring, owing to the sentiments expressed by fruit shippers, they remark that in former seasons the same predictions have been made and not always borne out.

At present, according to the information to hand, it is anticipated that the direct shipments of Mediterranean fruit via the St. Lawrence will be two-thirds oranges and one-third lemons, the exact opposite being the case last year.

This calculation is based upon what cargoes are now in port, and what are reported to sail in the future.

Last spring the receipts, all told, of oranges and lemons at Montreal were in the vicinity of 160,000 packages; so our readers, taking these figures, can draw their own conclusions should the percentage given above rule.

It may be stated in this connection that there are fruit houses, both in Montreal and Toronto, who alone imported 15,000 to 18,000 boxes of lemons, individually, last season, that so far have hardly contracted for any at all.

CANNED SALMON PROSPECTS.

FURTHER interviews with sales agents for leading Pacific Coast salmon canners in Montreal have failed to elicit the fact of any sales on the coast of new pack for Canadian account. In fact, leading agents look for a much later opening than last year, and some of them, with the experience they had last year in view, are not at all sorry that this should be so.

Last spring sales agents commenced to book orders on new pack salmon as early as the middle of February, and when these orders came to be filled there was consider-

able dissatisfaction, as THE CANADIAN GROCER noted at the time, between buyers and sellers. The prices were purely speculative ones, and, of course, there were disputes over them.

Briefly, matters were rushed too fast last spring, with the result of a lull of several weeks in March after the first burst. Then, when matters had settled down to their normal level, sales agents commenced to experience demand after the first week in

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

WANTED—A RELIABLE AND PUSHING GENTLEMAN, in Calgary, N.W.T., wishes to represent one or more wholesale houses; no objection to road. Salary or commission. Best of security and reference. Address F. R., 199 Calgary P. O. (14)

COUNTING THE PROCEEDS Of the year's business. I am at your service for assistance, inspection, or advice.

A. C. NEFF, Chartered Accountant,
Auditor, Assignee, etc.
Tel. 1040. Canada Life Building, TORONTO.



"Great is Diana."

If you want the best and most satisfactory selling

Native Grape Wines

GET OUR

Fine Old Port,

Five-and-a-half Sherry,

AND

GOLDEN DIANA

PRICES RIGHT.

THE
Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

Have

you

a

Taylor

safe ?

One of the Many Testimonials We Have Received

THE ROYAL HOTEL,

HAMILTON, July 12th, 1894.

THE F. F. DALLEY CO., LTD., CITY :

Dear Sirs,—Our porters, having a large number of boots to polish every day, ranging from seventy-five to two hundred pairs, we endeavor to give them the best blacking to be got. We have used all the best known blackings in the market, and have pleasure in stating that the "ENGLISH ARMY BLACKING" is their choice, as they consider it far superior to any other make for a quick, bright and permanent polish, giving a beautiful jet black finish to the leather.

Yours truly,

HOOD & BRO., Proprietors.



April, and this was kept up steadily until the middle of the summer.

Last spring prices ranged from \$3.75 to \$4.25, but this year the only indication of what the opening will be was contained in some private letters received in Montreal this week. These letters were to the effect that in the ordinary course of events there should be a small run this year, but it was just possible that the floods this season might alter all this.

On the coast the evident willingness of British buyers to speculate ahead was attributed to the former assumption; and in this connection it was stated that a figure equivalent to \$4.37½ had been paid for some

shipments to Great Britain via the Horn. These, of course, are no reliable criterion for Canadian buyers to work on, but are interesting all the same.

THE SEASON'S BUSINESS IN FISH.

Montreal reports a good Lenten trade in fish this season. The business is over for the time being with the importers, and is in the hands of the retailers, who find demands up to the average. Stewart Munn & Co. said to THE CANADIAN GROCER that the past season in imports has been chiefly marked by the changes which have been coming over the fish trade in recent years. The demand for salt herrings has

declined, partly because the quality has not kept up, and owing to a popular preference in Canada for fresh fish. The boneless cod trade is expanding as far as Newfoundland is concerned; a good article is being sent to this market, and there is a demand for it. The fresh herring trade varies much according to the catch and the weather. The past season, being warm, interfered with conditions of shipment, and prices ruled low as compared with the previous year, being in some instances as low as 75c. to \$1 per 100 fish against \$1 to \$1.80. The imports of salt herrings have declined with the past ten years from a total of 30,000 to 40,000 barrels to between 5,000 and 10,000 this year.

**Don't
Need
to Sell
Mixtures**

It's risky selling these new Coffee Mixtures. You risk your reputation, risk losing your best customers, and risk trouble with the Government Inspector, for the Adulteration of Foods Act was not intended to—and certainly will not—protect or recognize a trade where the consumer is liable to get an article with only a nominal trace of genuine Coffee, even although it may be called Coffee Mixture. Why risk so much, when you can get a Genuine Pure Coffee—our new West India Coffee Siftings—at 20 cents per lb.?

We have more respect for the time-honored trade names—"Java and Mocha"—than to apply them to this Coffee, but we do say and guarantee that it is a strictly pure Coffee, drinks well, and, for a medium-priced Coffee, there is nothing to equal it in Canada.

Where a taste is cultivated for high grade Coffee, we can recommend nothing better than our old favorite, Excelsior Blend Coffee, or our new Bourbon Coffee, at 32 cents.

Todhunter, Mitchell & Co.

Importers and Dealers in Coffee,

TORONTO

**Pure
Coffee
20
Cents**

RICHARDS' PURE SOAP

**GROGERS DON'T KEEP IT
THEY SELL IT**

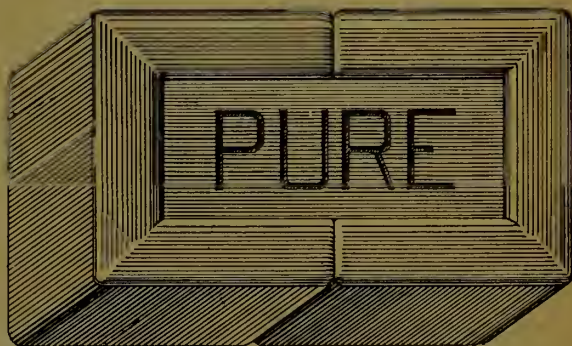
Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.

D. RICHARDS

WOODSTOCK.



It still has the lead

G. F. MARTER & SON'S

GOLD MEDAL BAKING POWDER

Also . . .

In ¼ lb. and ½ lb. paper packages.

BARTON'S BAKING POWDER

Coffees and Spices

Of the first quality.

In Glass Jars and Tins.

Phoenix Mills, 1 and 3 Jarvis Street

TORONTO, ONT.



BEET SUGAR INDUSTRY.

AN interesting lecture was delivered in Cobourg, on the 20th inst., by Mr. Robert Lawder, of Montreal, on the beet sugar industry.

He showed that forty years ago the world's production of sugar was 1,400,000 tons, of which 1,200,000 tons were of cane sugar, and only 200,000 tons of beet sugar; that the production has increased in 1894-95 to 8,100,000 tons, of which 4,975,000 tons are beet sugar, or a little more than sixty per cent., beet sugar having increased twenty-five fold in the forty years.

Mr. Lawder gave a short sketch of the history of beet sugar, from its discovery by Prof. Margraff, of Berlin, in 1747, up to the present time, and showed that its establishment in Germany and France was secured by liberal grants from Frederick William III., King of Prussia, and from Napoleon I., Emperor of France. He showed that the marvellous development of the industry in European countries was accomplished by means of the protective policy of a heavy duty on imported sugars, under which policy Germany, France, Austria and Russia soon ceased to be importers, but became large exporters of sugar. Mr. Lawder quoted from several acknowledged authorities to prove that the prejudice against beet sugar is unfounded, because, when properly refined, beet sugar cannot be distinguished from the best sugar of sugar-cane, either by taste, appearance or chemical analysis—the two sugars are identical. Any impurity or inferiority in beet sugar is due to imperfect methods of refining.

With respect to the adaptability of the soil and climate of Ontario to the production of sugar beets of good saccharine quality, Mr. Lawder quoted largely from the annual reports of the Ontario Agricultural College and Experimental Farm, which contain the analyses of the roots grown in this province in 1889, '90 and '91, in which years a large number of experiments in beet cultivation were conducted at the Guelph farm, and in different sections, from the Bay of Quinte district up to Walkerville. The conduct of these experiments was under the direction of Mr. Charles Drury and Mr. John Dryden, the preceding and present Minister of Agriculture, at whose instance the money expended for the distribution of seed and collection of average samples of the roots, and transport to and expenses at the laboratory, was very liberally granted to the promoters of the industry. A comparison of these analyses with those of 42 recent experiments made by expert professors at Halle and Cologne showed that the crops raised on the Guelph farm, and at several farms in different parts of the province, excelled the average of the German experiments in yield per acre, percentage of sugar in beets, but were, with

one exception, slightly inferior in purity of sugar. On the other hand, many of the samples from Ontario were very defective, owing to unfit conditions of the soil, improper manuring, and neglect of the growers to follow the methods of cultivation pointed out in handbills of instruction delivered along with the seed.

Mr. Lawder stated that with an ample supply of beets, such as those grown on the Guelph and some other farms, a beet sugar factory in Ontario should be able to operate successfully with very little protection. But as many years would elapse before a large factory would be able to get a full supply, or before it can be expected that the average quality will be equal to that obtained in countries where the farmers have had 60 or 70 years' experience in this crop, and many years, also, before the employes of the factory shall have attained to the same skill as in old established factories, it is not to be expected that capital can be attracted to this new industry unless favored by reasonable protection against foreign sugar, or by a reasonable bonus on the home product. The consumption of sugar in the Dominion now exceeds 150,000 tons, having increased 50 per cent. since 1886-87.

All experts who have investigated the subject agree that the conditions in Canada are so favorable that at the expiration of ten years the beet sugar industry here will not require any protection. Mr. Lawder went into many details as to probable cost of production of beets, and the prices proposed to be paid for them, the cost of manufacturing, the capacity of intended factories, the conditions required for sites of factories, etc. He showed that in Europe, where grain prices are much higher than here, the cultivation of sugar beet is extending rapidly, owing not only to the superior profit from the crop itself, but largely owing to the great benefit derived by the soil from the thorough cultivation and weeding necessary to success in beet crop, by which the land is vastly improved for future crops.

At the close of the address the following resolution was also carried, after considerable discussion, but a few of those present declined to vote:—"That the establishment and the development of the beet sugar industry in Canada will prove a great benefit to its agricultural interests, and will largely contribute to the commercial and manufacturing prosperity of the Dominion. Resolved: That this meeting would strongly urge upon the Dominion and Provincial Governments the propriety of granting such liberal assistance to all promoters of this enterprise as will secure the early erection of several large, well-equipped beet sugar factories in some of the sections of the Province of Ontario which experiments have shown to be admirably adapted to the cultivation of sugar beet.

INTERESTING COFFEE DATA.

A CIRCULAR recently issued by W. Schoeffer & Co., of Rotterdam, goes into considerable detail regarding the production and consumption of coffee in the world, and from which the following extracts covering the main points are made. Estimates in detail of the production are given as follows:

	Bags.		
	1893-94.	1894-95.	1895-96.
Rio, Victoria and Ceara	2,700,000	2,800,000	2,000,000
Santos	1,770,000	4,000,000	3,500,000
Bahia	370,000	300,000	350,000
Mexico and Central America	1,476,400	1,250,000	1,350,000
Venezuela and Colombia	1,214,900	800,000	1,000,000
Porto Rico and British West India	405,900	200,000	225,000
Hayti	434,200	400,000	450,000
Java Government and private	463,200	800,000	750,000
Padang	82,700	43,000	50,000
Menado	3,000	1,000	5,000
Macassar, Timor, etc.	31,900	45,000	40,000
Ceylon	27,400	40,000	40,000
English East India and Manilla	276,300	250,000	300,000
Africa, Mocha, etc.	156,100	200,000	200,000
Total	9,202,000	11,120,000	10,270,000

According to the most reliable figures, which were compiled with great care, the world's consumption of coffee in 1894 amounted to 11,357,250 bags. Contrary to production, which is subject to violent fluctuations, consumption remains steadily on the increase, as can be seen by the table of deliveries of coffee in Germany, France, Austria, Belgium and the United States. A compilation is then given showing deliveries from 1866 to 1894, but we reproduce simply enough to show the ratio of increase in recent years:

	Cwts.		Cwts.
1883-85	27,660,840	1888-90	27,225,760
1884-86	28,476,440	1889-91	27,850,540
1885-87	27,501,420	1890-92	29,316,560
1886-88	26,954,460	1891-93	30,254,480
1887-89	26,143,100	1892-94	30,672,140

The circular further claims as follows: The regular course of consumption was only interrupted during times of great speculation, as was the case in 1871-73 to 1873-75 and 1886-88 to 1888-90; but the following years quickly made up for lost ground, and taken in the average the increase in consumption makes steady progress. It is therefore illogical to say that the consumption of coffee decreases, or to pretend that the price of coffee is too high because other articles have depreciated in value in consequence of over-production. There can be no lasting decline in the price of coffee unless several consecutive crops exceed the present yearly requirements for consumption. From present indications production and consumption about balance each other. The world's visible supply on the 1st of August will probably show little change from that existing same time last year, whilst a reduction in the visible supply of the world will take place during the season of 1895-96.

VALENCIA

.. RAISINS

Off-stalk, Brand Arguimbau ; Off-stalk, Brand Jose Part ; Fine Off-stalk, Brand Merle ; Fine Off stalk, Brand Palares ; Fine Off-stalk, Brand Raphael Pons ; Selected, Brand Palares ; Selected, Brand Raphael Pons ; Layers, 4-crown, Brand Raphael Pons ; Layers, 4-crown, Brand J. Merle ;

QUALITY GUARANTEED

Which we offer at special prices during Lent time.
Write for quotations before you buy elsewhere.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



Don't
Take
Chances
With
Your
Customers'
Stomachs.

Give
Them
The
Best.

The Best Root Beer is Hires'

The Judges at the Worlds' Fair admitted it.

A 25 cent package makes 5 gallons.
Good profit. Place an order NOW
with your wholesale grocer.

T. J. COOKE & CO.

St. Peter Street

Canadian Agents.

MONTREAL.

DOMINION SUSPENDER CO.

UNITED STATES, NIAGARA FALLS, (CANADA.)

MONTREAL,
28 St. Sulpice St.

TORONTO,
45 Canada Life Bldg.

CHICAGO,
138 Adams Exp. Bldg.

ST. JOHN'S,
NEWFOUNDLAND.

SYDNEY, N.S.W.
48 Margaret St.

OUR STYLES ARE EXCELLENT AND EXCLUSIVE.
OUR MAKES DURABLE & PERFECT.
EVERY BRACE GUARANTEED.
AND FOR VALUE TO RETAIL FROM 25¢ TO \$1.00. WE HAVE NO SUPERIOR ON THE CONTINENT.

SAMPLES ON APPLICATION. CARRIAGE PAID.

Trade Mark

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

DOSITHE CLEMENT, general store, Alfred, Ont., has compromised at 50c. on the dollar.

D. Allen, general store, Malton, Ont., has assigned to Wm. Logan.

Benjamin A. Cote, general store, Hebertsville, Que., has assigned.

R. B. Hamilton, grocer, Atwood, Ont., has assigned to F. H. Lamb.

The creditors of W. J. Delaney, grocer, Montreal, have been called together.

P. Cossette, general store, Champlain, Que., has assigned to Kent & Turcotte.

Irene D. Gravel, general store, Louiseville, Que., has assigned to Kent & Turcotte.

McLean & McKay, general store, Underwood, Ont., have assigned to C. B. Armstrong.

Kent & Turcotte have been named curators of Louis Taschereau, general store, Lourdes.

Wm. T. Cleary, general store, Spaniard's Bay, Newfoundland, has been declared insolvent.

Mrs. M. B. Sabourin, general store, Glen Sanfield, Ont., has compromised at 30c. on the dollar.

C. H. Dannielle, grocer, etc., St. John's, Newfoundland, has compromised at 30c. on the dollar.

A statement of the affairs of F. S. X. Armour, general store, Acton Euclide, Que., is being prepared.

W. J. Moran advertises that he will not be responsible for any goods shipped the firm of Moran & Bent, general store, Amherst, N.S.

An insolvency declaration has been applied for in the case of T. P. Jackman, grocer and provisions, St. John's, Newfoundland.

Good Bros. (Geo. Good only), grocer, Wingham, Ont., has transferred his assignment to Henry Barber & Co., Toronto. There is an offer of compromise.

PARTNERSHIPS FORMED AND DISSOLVED

Monette & Lebœuf, grocers, Montreal, have dissolved.

Brisebois & Co., grain, Acton Euclide, Que., have dissolved.

A co-partnership has been registered between J. S. Hubley and A. R. McDonald, grocer and feed, Halifax, N.S.

Johnson & Hendry, general store, Watson's Corners, Ont., have dissolved. Jas. Johnson has removed to Ompah.

Henry H. Regan and Cuthbert C. Regan have been registered proprietors of H. H. Regan & Son, grocers, Montreal.

Francois X. Godbout and Albert Lamontagne have been registered proprietors of

Godbout & Lamontagne, merchants, Quebec, Que.

Michael Gauthier and Louis Fontaine have been registered proprietors of the cheese factory of Fontaine & Gauthier, St. Germaine and Contrecoeur, Que.

The firm of Laporte, Martin & Co., wholesale grocers, Montreal, have added two more members to the firm. They are Adhemar Delorme, their book-keeper for the past eleven years, and Joseph Ethier, salesman for nine years. The prosperous business carried on by the firm will no doubt receive a new impulse from the united efforts and capabilities of the five partners.

SALES MADE AND PENDING.

A. S. Betts, grocer, Oxford, N.S., has sold out.

Hardress Clark, grocer, St. John, N.B., is selling out.

C. E. Scammell, ship chandler, St. John, N.B., has been sold out by auction.

Baruabe Laloude, general store, St. Renipteur, Que., has sold out to G. Valois.

The stock of Fradette & Riverin, grocers, Quebec, Que., has been advertised for sale.

W. E. Milner & Co., grocers and grain, Brampton, Ont. have sold out to Crawford & Deews.

The stock of Ferguson & Co., crockery, London, Ont., has been advertised for sale by auction.

The stock of W. J. McGinn, confectioner, etc., London, Ont., has been advertised for sale by auction.

The estate of Jas. Allen & Co., general store, Beamsville, Ont., is advertised for sale by auction on April 3.

The estate of Lawson, Harrington & Co., commission, flour, oils, etc., Halifax, N.S., has been advertised for sale by the assignees.

CHANGES.

Charles Anderson, grocer, Vancouver, B.C., has given up business.

J. G. Laidlaw, general store, Seaforth, Ont., has been succeeded by Fred. Davis.

W. Pitman & Co., groceries, Calgary, N.W.T., has been succeeded by J. S. Hawkey.

Julie Lefebvre has been registered proprietress of Jos. Lefebvre & Co., grain, Montreal.

Dame Reine Duhamel, wife of Etienne Bessette, has been registered proprietress of E. Bessette & Cie, hay and grain, Versailles, Que.

Wm. Germain, hotel and general store, Meteghan, N.S., has registered a consent for his wife, Edith, to do business in her own name.

George Robertson & Co., St. John, N.B., will retire from the retail grocery business about May 1, and confine their attention entirely to the wholesale trade.

DEATHS.

Jas. McCarthy, general store, Thibert Creek, B.C., is dead.

Alfred I. Kierstead, general store, Collina, N.B., is dead.

FIRES.

N. Bloom & Co., general store, Cookshire, Que., has been burned out. Partially insured.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCARTCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



N.B.—The old STANDARD BRAND, of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.



GOLDTUAUB ARRESTED.

Recently at Plum Coulee, Manitoba, a general store owned and conducted by a merchant named S. Goldtaub, was burned out. Representatives of the insurance company that held a risk on the property visited the scene and were about to pay Goldtaub's claim for the loss of the stock when something transpired that convinced them fraud had been practiced. Detective McKenzie was engaged on the case, and a quantity of goods alleged to be part of Goldtaub's stock was found stored in a stable, carefully packed and covered with hay. Goldtaub was arrested and taken to Winnipeg. He succeeded in getting bail, which was fixed at \$3,000, Mr. Goldstine and one or two other Winnipeg friends of the accused putting up the bail.

TO ACCOMMODATE TRAVELERS.

The Western Ontario Commercial Travelers' Association have been in communication for some time with the Michigan Central Railway, endeavoring to get them to give better local train accommodation between St. Thomas and Windsor. The secretary of the association has just received word from Mr. Laven, the general passenger agent, that it has been arranged for the present to stop east-bound train No. 10 on signal at Comber and west-bound No. 37 on signal at Comber and Essex. These concessions will prove a great convenience to commercial travelers.

GRIEVANCES OF B. C. FISHERMEN

British Columbia fishermen are pressing their grievances upon Mr. Costigan. When his predecessor, Sir Charles H. Tupper, was in the west, arrangements were made to lay before him the subject matter of their complaints. But the death of Sir John Thompson necessitated the return of Sir Charles to Ottawa before he could hear their representations. They have now forwarded to Ottawa a petition asking for a thorough investigation of the habits of the salmon of Fraser river, and urging that factories to convert fish offal into fish oil be bonused by the Government. They ask further that fishing with trawls for sturgeon be permitted.

TEA EXPORTS FROM SHANGHAI.

The exports of tea from Shanghai and Yangtse ports for season of 1894-95 to February 4 were as follows :

	U. S. and Canada.	Great Britain.	Total.
Black.....Lbs.	7,344,070	16,236,784	23,580,854
Green	18,722,845	5,444,188	24,167,033
Total.....	26,066,915	21,680,972	47,747,887
Last year.....	24,404,121	25,857,434	50,261,555

**NEW GLASSWARE PACKAGES**

With

Adams'**TUTTI FRUTTI**

Useful for the Store or Table.

Ask your wholesaler for them.
Send for advertising matter free.**ADAMS & SONS CO.**11 and 13 Jarvis Street,
TORONTO.**CONDENSED MINGE MEAT**Delicious Mince Pies
every day in the
year.Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather.The best and
Cheapest Mince
Meat on Earth.Price reduced to
\$12.00 per gross,
net.**J. H. WETHEY,**
St. Catharines
Ont.**BROOMS...****R
O
O
M
S****OUR BRANDS :**

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.**A Total
Eclipse****JOHNSTON'S
FLUID BEEF**Eclipses all Meat Extracts
or Home-made Beef Tea.**It is FIFTY TIMES as Nourishing**And makes a Strengthening and
Invigorating Beverage.



Our 5-lb. tin of
B. F. P. COUGH DROPS.

March Winds

... and

April Showers

Often come together, and when they do, they form a rather unpleasant combination. The demand for Cough Drops during the season is usually brisk, so it behooves the wise merchant to trim his sails accordingly.

Here is a package that should be on every retailer's counter.

Toronto Biscuit & Confectionery Co.

TORONTO

CURRENT MARKET QUOTATIONS

TORONTO Mar. 28, 1895

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or dictated by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz.	
in case.....	16 2
4 lb. cans, 1 doz.	
in case.....	13 25
2 1/2 lb. cans, 1 and 2 doz in case..	8 45
16 oz. cans, 1, 2 & 4 doz. in case.	3 50
12 oz. cans, 2 and 4 doz. in case.	2 61
8 oz. cans, 2 and 4 doz. in case	1 75
6 oz. cans 2 and 4	

doz in case.....	1 35
4 oz. cans, 6 doz in case	0 90
6 " 2, 4 " "	1 35
4 " 4, 6 " "	90
3 " 4, 6 " "	80
Dunn's No. 1, in tins.....	2 00
" " 2 " "	...
Cook's Friend—	
Size 1, in 2 and 4 doz boxes....	\$2 40
" 10, in 4 doz boxes.....	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
3, in 4 " "	45
Pound tins, 3 doz in case	3 00
12 oz tins, 3 doz in case.....	2 40
9 oz tins, 4 " "	1 10
5 lb tins, 1/2 doz in case.....	14 60

Ocean Wave—

No 10—doz cases.....	\$0 75
1 lb. 3 doz cases.....	1 20
No 1 (14 oz) 2 doz cases..	1 10
1 lb. 2 doz in case.....	2 00
3 lb. 1/2 doz in cases.....	6 75
5 lb. 1/2 " "	9 00
5 lb 1/2 " "	9 60
G. F. MARTER & SON.	
Barton's Baking Powder— p. doz:	
1 lb. sealer jars, 2 doz in case..	2 25
1 1/2 lb jelly jars, 2 doz in case..	2 25
1/4 lb. " 2 " "	1 25

2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case.....	2 00
1 lb. " 3 " "	1 20
1 lb. " 4 " "	0 75
Gold Medal per lb	
1 lb paper package, 10 lb in box. C 12	
1 lb. " " " " " " " "	0 12
1 bl. " " " " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—	
1 lb. tins, 4 doz. cases.....	0 67 1/2
1 lb. tins, 3 doz. cases.....	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	
(Boxes of 3 doz. each) per gross	
No. 1 size (1 gross to a case)....	\$2 40
No. 2 size 3 " " " "	3 30
No. 3 size 3 " " " "	5 00
No. 4 size 2 " " " "	6 85
No. 5 size 2 " " " "	9 00
Emboss'd 974 " " " "	6 00

Liquid.	
Pints, A (6 doz. per bbl).....	\$3 30
1/2 " B 9 " " "	2 25
1/2 " C 15 " " "	1 25

Russet Paste.	
(3 doz. in box) per gross.	
No. 1. In Tins	\$3 75
" 2. " " " " " "	5 63
" 3. " " " " " "	7 85

Russet Cream.	
(1 gross cases) per doz.	
No. 1. In Bottles.....	\$1 40
" 2. " " " " " "	1 60
" 3. " " " " " "	1 90
" 4. " " " " " "	2 60

Polishing Paste.	
(3 doz. in box) per gross.	
No. 1. In Bottles.....	\$3 75
" 2. " " " " " "	5 65
" 3. " " " " " "	7 85

Polishing Cream.	
(1 gross cases) per doz.	
No. 1. In Bottles	\$0 80
" 2. " " " " " "	1 33
" 3. " " " " " "	2 25
In Metal Tubes	1 90

Ivoryine.	
per doz.	
Small. In patent stoppered bottles, sponge attached....	\$0 81
No. 1. " " " " " "	1 33
No. 2. " " " " " "	per gro. \$25 00

P. G. FRENCH BLACKING.	
per gross	
1/2 No. 4.....	\$4 00
1/2 No. 6.....	4 50
1/2 No. 8.....	7 25
1/2 No. 10.....	25
P. G. FRENCH DRESSING	
per doz.	
No. 7, 1 or 2 doz. in box.....	\$2 00
No. 4. " " " " " "	1 90

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Silver Gloss
STARCHASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears
our nameSOLELY MANUFACTURED BY
THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Prices Current Continued—

BLACK LEADReckitt's Black Lead, per box.. 1 15
Each box contains either 1 gro.
1 oz., 1 gro. 2 oz., or 1 gro. 4 oz.

Per gross

Silver Star Stove Paste 9 00
Matchless Silver Polish 24 00
Dixon's Carburet of Iron Stove
Polish 70c doz 7 20**MATCHLESS STOVE PASTE POLISH**No. 1 9 60
" 2 7 20
" 3 4 80**BLUE.**KEEN'S OXFORD. Per lb
1 lb packets 0 17
1 lb 0 17
Reckitt's Square Blue, 12-lb.
box 0 17
Reckitt's Square Blue, 5 box
lots 0 16**CORN BROOMS.**CHAS. BOECKH & SONS. per doz
Carpet Brooms— net.
Imperial, "ex. fine, 8, 4 strings. \$3 65
Do. do. 7, 4 strings. 3 45
Do. do. 6, 3 strings. 3 25
"Victoria," fine, No. 8, 4 strings. 3 30
Do. do. 7, 4 strings. 3 10
Do. do. 6, 3 strings. 2 90
Standard, "select, 8, 4 strings. 2 90
Do. do. 7, 4 strings. 2 75
Do. do. 6, 3 strings. 2 60
Do. do. 5, 3 strings. 2 40**CANNED GOODS.**Per doz
Apples, 3's \$1 00 \$1 10
gallons 2 65 2 80
Blackberries, 2 1 75 2 00
Blueberries, 2 1 00 1 10Beans, 2 0 85 0 95
Corn, 2's 0 85 1 25
Cherries, red pitted, 2's 2 00 2 25
Peas, 2's 0 85 95
"Sifted select 1 45
Pears, Bartlett, 2's 1 75
"Sugar, 2's 1 50
Pineapple, 2's 1 75 2 00
"3's 2 40 2 60
Peaches, 2's 1 55 2 00
"3's 2 80
Plums, Gr Gages, 2's 1 85 2 00
"Lombard 1 50 1 60
"Danson Blue 1 50 1 60
Pumpkins, 3's 0 85 0 95
gallons 2 10 2 25
Raspberries, 2's 1 75 1 85
Strawberries choice, 2's 1 90 2 10
Succotash, 2's 1 40
Tomatoes 3's 0 85 0 90
"Golden" Finnan Haddies 1 30 1 40
"Thistle" Finnan Haddies 1 30 1 40
Lobster, tails 1 75 2 25
flats 2 30 2 35
Impr'l Crown flat 2 40
Mackerel 1 00 1 10
Salmon, Sockeye, tails 1 30 1 35
flats 1 55
Cohoos 1 10 1 20
Sardines Albart, 1/4's tins 13
"1/2's 20
Sportsmen, 1/2 genu-
ine French high grade, key
opener 12 124
Sardines, key opener, 1/2's 104
Exq. fine Frich, k.op. 1/2's. 11 114
" " " " 1/2's. 104 11
" " " " 1/2's. 184 19
Sardines, Other brands... 94 11 16 17
Sardines P & C, 1/4's tins... 23 25
" " " " 1/2's 33 36
Sardines Amer, 1/4's 64 9
" " " " 1/2's 9 11
Mustard, 1/2 size, cases
50 tins, per 100 11 00**MARSHALL & CO., SCOTLAND.**Fresh Herring, 1-lb. 1 10 1 15
Kipperd Herring, 1-lb. 1 85 1 90
Herrings in Tomato Sauce 1 85 1 90
Herrings in Shrimp Sauce 2 00Herrings in Anchovy Sauce 2 00 ...
Herrings a la Sardine 2 40 ...
Preserved Bloaters. 1 85 1 90
Real Finndon Haddock.. 1 85 1 90**CANNED MEATS.**(CANADIAN)
Comp Corn Beef 1 lb cans \$1 50 \$1 60
" " 2 " 2 60 2 65
" " 4 " 4 80 5 00
" " 6 " 7 50 7 75
" " 14 " 17 25 17 50
Minced Collops, 2 " 2 60
" " 2 " 2 60 2 65
Lunch Tongue 1 " 3 40 3 50
" " 2 " 6 00
English Brawn 2 " 2 75 2 80
Camb Sausage 1 " 2 50
" " 2 " 4 00
Soups, assorted 1 " 1 50
" " 2 " 2 25
Soups and Boull 2 " 1 80
" " 6 " 4 50**CHEWING GUM.**

ADAMS & SONS CO.

per box.
Tutti Frutti, 36 5c bars \$1 20
Pepsin Tutti Frutti, 23 5c p'k'ts 0 75
Pepsin Tutti Frutti in glass
covered boxes, 23 5c pkgs 0 80
Horehound Tutti Frutti, glass
tops, 36 5c packages 1 10
Cash Register, 390 5c bars and
packages 15 00
Tutti Frutti Show Case, 180 5c
bars and packages 6 50
Glass Jar with Pepsin Tutti
Frutti, 115 5c packages 3 75
Tutti Frutti Girl Sign Box, 160
5c bars and packages 6 00
Tutti Frutti Cash Box, 160 5c bars
and packages 6 00
Variety Gum (new), 150 1c pieces 1 00
Orange Blossom, 150 1c pieces.. 1 00
Flirtation Gum, 115 1c pieces .. 0 65
Monte Cristo, 180 1c pieces 1 30
Mexican Fruit, 36 5c bars 1 20
Sappota, 150 1c pieces 0 90
Orange Sappota, 160 1c pieces ... 0 75
Black Jack, 115 1c pieces 0 75
Red Rose, 115 1c pieces 0 75
Magic Trick, 115 1c pieces 0 75
Red Spruce Chico, 200 1c pieces 1 00**CHOCOLATES & COCOAS**CADBURY'S. Per doz
Cocoa essence, 3 oz. pkgs. \$1 65
per lb
Mexican chocolate 1/2 & 1 lb pkgs 0 37 1/2
Rock chocolate, loose 0 37 1/2
" " 1-lb tins 0 40
Cocoa nibs, 11 lb tins 0 30**TODHUNTER, MITCHELL & Co's**Chocolate— Per lb
French, 1/4's 6 and 12 lbs... 0 30
Caracas, 1/4's 0 35
Premium, 1/4's 0 30
Sante, 1/4's 0 26
Diamond, 1/4's 0 22
Sticks, gross boxes, each**ACME
SLICED
BEEF.**No. 1 tins,
key, 2 doz.,
per doz., \$3.00**CODFISH.**BEARDSLEY'S
SHREDDED.2 doz. pkgs,
1er doz., 90c.**RECKITT'S Blue and Black Lead**{ ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.

CHAS. SOUTHWELL & CO.'S High-Class **Jams** **Jellies** and **Marmalades**

Southwell's Marmalade

BEST FOR TO-DAY
BEST FOR TO-MORROW
BEST FOR EVERY DAY

All live grocers sell **SOUTHWELL'S**



Nelson's Brilliant Gellatine
Nelson's Granulated Jellies

Samples and Quotations from

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Robinson's Patent Barley
FOR INFANTS
Robinson's Patent Groats
FOR INVALIDS

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.



Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

.....London and Liverpool.

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

J. M. LOWES & SON CO.
35 and 37 Wellington St. East
Toronto

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartoons.	54
Canada Laundry.....	7
Silver Gloss, 6-lb. draw-lid bxs	40
Edwardsburg Silver Gloss, 1-lb. chrome package.....	7
Silver Gloss large crystals...	61
Beason's Satin, 1-lb. cartoons...	74
No. 1 White.....	42
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn.....	74
Canada Pure Corn.....	63

Rice Starch—

Edwardsburg No. 1 White, 1-lb.
cartoons.....
Edwardsburg No. 1 White or
Blue, 4-lb. lumps
KINGSFORD'S OSWEGO STAROIL



KINGSFORD'S OSWEGO STATION.

GLASS	6-lb. bxs., ending covers	
	(12 bxs. each cover).....	9
PURE	36-lb. bxs., 123-lb. bxs.....	7 1/2
OSWEGO	40-lb. bxs., 1-lb	
CORN STARCH	pkgs.....	8
	For puddings, custards, etc.	
ONTARIO	36-lb. to 45-lb. bxs.,	
STARCH	6 bundles.....	5 1/2
STARCH IN	Silver Gloss.....	8
BARRELS	Pure.....	7

SUGAR.		c. per lb.
Granulated.....		3 40
" No 2.....		31
" German.....		3 50
Paris Lump, bbls and 100 lbs. ex.....		4 5
Extra Ground, bbls Iceing.....		5 5
Powdered, bbls.....		4 5
Extra bright refined.....		3 3
Bright Yellow.....		3 3
Medium ".....		2 2
Dark yellow.....		2 70
Raw Demarara.....		2 2

SYRUPS AND MOLASSES.		
	SYRUPS.	Per gallon
	bbls.	½ bbls.
Dark.....	25	30
Medium.....	30	35
Bright.....	35	40
Very Bright.....	50	00
Redpath's Honey.....	40	00
" " " 2 gal. pails	1 25	
" " " 3 " "	1 50	
MOLASSES.		
	Per gallon	
Trinidad, in puncheons....	0 32	0 3
" " bbls.....	0 36	0 3
" " ½ bbls.....	0 40	0 4
New Orleans, in bbls.....	0 25	0 3
Porto Rico, hds.....	0 38	0 4
" " barrels.....	0 42	0 4
" " barrels.....	0 44	0 4

SOAP.

50117

A wooden block with the word "SURPRISE" carved into it. The block is rectangular with rounded edges and a small notch on the right side. The word is in a bold, sans-serif font. The block is set against a dark, textured background.

SURPRISE SOAP,	
1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



3 lbs. **IVORY BAR**
 FREE FROM ANY ADULTERATION
 AND WARRANTS TO GIVE SATISFACTION

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz. p box	4 00
Royal City, 3 lb. bar, per lb.	0 04
Peerless, 2½ lb. bar, " " " " ..	0 41
Genuine Electric, 72 bars, per bx	2 50

Congou—		BLACK.
Half Chests Kaisow, Mon-		
ing, Pakling,	12	60
Caddies, Pakling, Kaisow .	18	50
INDIAN.		
Darjeelings,	35	55
Assam Pekoes,	20	40
Pekoe Souchong,	18	25

Broken Pekoes.....	35	42
Pekoes.....	20	40
Peko Souchong.....	17	35
OHINA GREENS.		
Gunpowder.....	per lb.	
Cases, extra firsts.....	42	50
Half Chests, ordinary firsts.....	22	38
Young Hyson—		
Cases, sifted, extra firsts.....	42	50
Cases, small leaf, firsts.....	35	40
Half Chests, ordinary firsts.....	22	38
do seconds.....	17	19
do thirds.....	15	17
do common.....	13	14

Young Hyson—		
Half Chests, firsts.....	28	32
do seconds	16	19
Half Boxes, firsts	28	32
do seconds	15	19

Finest May pickings.....	38	40
Choice.....	32	36
Finest.....	28	30
Fine.....	25	27
Good medium.....	22	24
Medium.....	19	20
Good common.....	16	18
Common.....	13½	15
Nagasaki, ½ chests Pekoe...	16	22
do do Oolong.....	14	15
do do Gunpowder.....	16	19
do do Singsung.....	7½	11

British Coseals, 4's; Twin Gold	59c
Bar, 8's	57
Angots, rough and ready, 8's	49
Laurel, 3's	47
Brier, 7's	45
Index, 7's	44
Honeysuckle, 8's	55
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lytle, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

White Burley Chewing—	Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c		
and 10c cuts, 12 lb butts.....		61c
Do, 8 oz., R & R, 2x12, 5 and 10c		
cuts, 12 lb butts.....		61
Do, 15 oz., R & R, 10c cuts, 2x12,		
12 lb butts.....		61
White, 7½ to 1b, chocolate, 15 lb		
butts.....		47
Prince George, 8 to 21 lb caddies...		58
Recumbent, 9 to 1b (fancy chew'g)		65
Extra Black Chewing—		
Gold Shield, 15 oz., 7 to 1b, 20 lb		
butts.....		47
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s,		
20 lb, pkgs.....		45
Plug Smoking—		
Woodcock, 18 lb caddets, 7s.....		50
3rds.....		50

Sunny South, 5s and 7s, 18 lb	
caddies.....	46
Solid Comfort, 6s, 18 lb butts.....	44
Special, 7 to 1b, 18 lb caddies.....	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes.....	62
Fuck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb	
pails.....	80
Apricot, dark sweet, 5 lb pails.....	65
Terms, 30 days, less 2 per cent.	

GIGARS—S. DAVIS & SONS Montreal.	
Sizes	Per M
Madre E' Hijo, Lord Langsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	55 00
" " Longfellow	55 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION OUT TOBACCO WORKS MON
TREAL.

CIGARETTES.		Per M.
4 athlete		\$7 50
Puritan		6 25
Sultana		5 75
Derby		4 25
B. C. No. 1		4 00
Sweet Sixteen		3 75
The Holder		3 85
Hvde Park		10 50
OR TOBACOS.		per lb
Paritan, tenths, 5 lb. boxes.....		70
Old Chum, ninths, 5 lb box.....		75
Old Virgin, 1-10 lbpkg, 10 lbbox		62
Gold Block, ninths, 5 lb boxes.		73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes.....	8
Puritan, 1-10, 5 lb boxes.....	83
Athlete, per lb.....	1 15
PLUG TOBACCO'S.	
Old Chum, plug 4s. Solace 16 lbs.	58
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 8s Solace 17½	58
O. V. - " 7s. " 17	56½
Derby, - " 12s. " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE, per doz

Pails, 2 hoop, clear	No. 1....	\$1 50
" " 3 " " " " " "	" " " "	1 70
Pails, 2 hoops, clear	No. 2....	1 40
" " 3 " " " " " "	" " " "	1 60
" " 3 " painted.....	" " " "	1 60
Tubs, No. 0.....		8 50
" " 1.....		7 00
" " 2.....		8 00
" " 3.....		5 00

On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe.....	\$1 90	2 00
" " Water Witch.....		1 40
" " Northern Queen.....		2 25
" " Planet.....		1 70
" " Waverly.....		1 60
" " X X.....		1 50
" " X.....		1 30
" " Single Crescent.....		1 85
" " Double.....		2 75
" " Jubilee.....		2 25
" " Globe Improved.....		2 00
" " Quick and Easy.....		1 80
" " World.....		1 75
" " Rattler.....		1 30

per case

Matches,	5 cases lots, single case	
Parlor	1 70	\$1 75
Telephone ...	3 30	3 50
Telegraph ...	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5cs.		\$ 10
5 cases, freight allowed		\$ 10
		per doz
Mops and Handles, comb		1 25
Butter tubs	\$1 60	\$3 60
Butter Bowls, crates as 2d		3 60

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



WALTER BAKER & Co.

The Largest Manufacturers of
PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,

no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

GRIMBLE'S English Malt VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

THIS LIST SHOWS

Some Canadian firms who have purchased our scales.
They are our references.

ONTARIO

Palmer Bros.	- - -	Sarnia
Geo. Primmer	- - -	Petrolia
Fitzgerald, Scrandrett & Co.	- - -	London
E. M. Oill	- - -	St. Thomas
A. McKenzie	- - -	St. Thomas
James G. Heiter	- - -	Aylmer
W. B. Hogarth	- - -	Tilsonburg
C. McIlhargey	- - -	Stratford
Steiss & Good	- - -	Berlin
Geo. Williams	- - -	Guelph
John Sloane	- - -	Galt
John O. Carpenter	- - -	Hamilton
M. S. Bradt & Co.	- - -	Hamilton
A. E. Gracey	- - -	Deseronto
W. H. Ketcheson	- - -	Belleville
John Paisley	- - -	Napanee
Benmore & Benson	- - -	Belleville
Jas. Redden & Co.	- - -	Kingston
Geo. Robertson & Son	- - -	Kingston
Armour & Cunningham	- - -	Brockville
D. Darling	- - -	Gananoque
F. A. Scott	- - -	Ottawa
O'Meara & Howe	- - -	Pembroke
Jas. Robertson	- - -	Almonte
T. J. Monaghan	- - -	Arnprior
J. H. Hamilton	- - -	Almonte
E. A. Brown	- - -	Ottawa
Chas. C. Cummings	- - -	Ottawa
Andrew Shaw	- - -	Cornwall

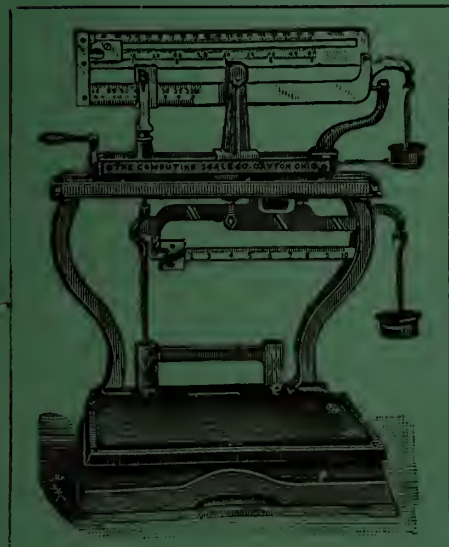
G. W. Detlor	- - -	Tweed
Austin & James	- - -	Perth
Arthur Meighen & Bros.	- - -	Perth
Burns & Murphy	- - -	Forest
Geo. A. Blewett	- - -	Napanee
R. Fitzgerald Co.	- - -	St. Catharines
S. K. Binkley	- - -	Niagara Falls
G. Newport	- - -	Hamilton
J. W. Irwin	- - -	Clinton

NEW BRUNSWICK

Connacher & McKendrick	- - -	Campbellton
A. F. Alexander	- - -	Campbellton
John J. S. Hashey	- - -	Bathurst
Humphrey & Teakles	- - -	Sussex
J. S. Trites	- - -	Sussex
W. Park	- - -	New Castle
Wm. A. Magee	- - -	St. John
H. H. Ayer & Co.	- - -	Moncton
A. Girvan	- - -	Moncton
J. M. Wallace & Co.	- - -	Moncton
J. S. Magee	- - -	Moncton

NOVA SCOTIA

Freeman & Black	- - -	Amherst
Jas. Currie	- - -	Amherst
Ios. Mooney	- - -	Stellarton
C. B. Whidden & Son	- - -	Antigonish
R. T. Craig & Co.	- - -	Truro



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General Agents for

THE COMPUTING SCALE CO.

700-701 Garden City Block
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CHICAGO, ILL.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —

GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

MADE TO
GIVE LIGHT



Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated.
Charters obtained for Joint Stock Companies.
Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

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Always
Trustworthy.

ESTABLISHED 1725.

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Toronto, St. John, N. B., and Montreal.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collection
and dissemination of information than any
similar institution in the world.

TORONTO OFFICE 36 Front St. East and
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THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

HYDE PARK. ATHLETE. PURITAN. DERBY. SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, APRIL 5, 1895.

No. 14

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 80

Trade Mark Bull's Head

TO THE COURT OF HOLLAND AND THE KING OF ITALY
PURVEYORS TO H.R.H. THE PRINCE OF WALES
1878
CROSS OF THE
LEGION OF HONOUR

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

THE Special Globe Washboard

Is the result of careful study made of all requirements needed in a serviceable and durable Washboard.



THE Special Globe Washboard

Embodies all the desirable parts of Washboards of past makes, and is now considered the most approved and up-to-date article of its kind made.

THE **E. B. EDDY** CO.

HULL, CANADA

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AGENCIES

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Alfred Powis,	- - Hamilton, Ont.
J. A. Hendry,	- - Kingston, Ont.
Schofield Bros.	- - St. John, N.B.
John Peters & Co.,	Halifax, N.S.
Tees & Persse,	- - Winnipeg, Man.
James Mitchell,	- - Victoria, B.C.
Permanent Agents	- - St. Johns, Nfld.
not yet appointed,	- - Sydney, Australia.
	- - Melbourne, "

Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

**Cox's Refined
Sparkling**

Gelatine

FOR
Strength, Purity, Beauty and Cheapness

. . . Stands Unrivalled

Faulder's "Silver Pan"

**JAMS AND
MARMALADES**

No verdigris in these goods, as the
fruit never touches Copper or Brass,
but is made in "Silver-Lined Pans."



A. P. TIPPET & CO., Agents

Montreal,

Toronto,

St. John.



The tendency of some merchants is to point and look down. Successful men look up and find

Grand Mogul Tea

Far above all other teas in package or bulk, in quality, and quickness of sale. . . . ½ and 1 lb. Packages. 40 and 50 cts.

HOODS BROS., Agents
Winnipeg, Man.
WM. TUFTS & SON, Agents
Vancouver, B.C.

T. B. ESCOTT & CO.

Sole Agents, LONDON, ONT.

The Quality of Our Goods



Never changes. Our brand on a can of Condensed Milk or Evaporated Cream is a guarantee of absolute purity. Our goods have been tested and proved in every possible way, and cannot fail to satisfy your most exacting customer. We guarantee every can. You can do the same.

D. Marshall & Allworth

Aylmer, Ont.

**You Won't
Need Spectacles**



To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLIE,

Brooklyn, N.Y.

ALL
SELLERS
and pay a good
PROFIT

Ask your Wholesale Grocers
for them.

Rose & Laflamme

AGENTS

MONTREAL.



VALENCIA
.. **RAISINS**

Off-stalk, Brand Argumbau ; Off-stalk, Brand Jose Part ; Fine Off-stalk, Brand Merle ; Fine Off stalk, Brand Palares ; Fine Off-stalk, Brand Raphael Pons ; Selected, Brand Palares ; Selected, Brand Raphael Pons ; Layers, 4-crown, Brand Raphael Pons ; Layers, 4-crown, Brand J. Merle ;

QUALITY GUARANTEED

Which we offer at special prices during Lent time.
Write for quotations before you buy elsewhere.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

**Kipped
Herrings**

The recognized leading Brand in all
the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOW

SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in —

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. |

LONDON, W. G. |

ROSE & LAFLAMME, Montreal.

British Columbia Salmon



"BALMORAL" BRAND.

TURNER, BEETON & CO.
VICTORIA, B.C.

AGENTS

WATT & SCOTT, Montreal.
WATT & SCOTT, Toronto.

GRANT, OXLEY & CO., Halifax.
ARTHUR P. TIPPET, St. John, N.B.

BATTY & CO., LONDON, ENGLAND

Batty's
Nabob
Pickles

Crown
Pickles



Batty's
Nabob
Sauce

Batty's
Worcester
Sauce

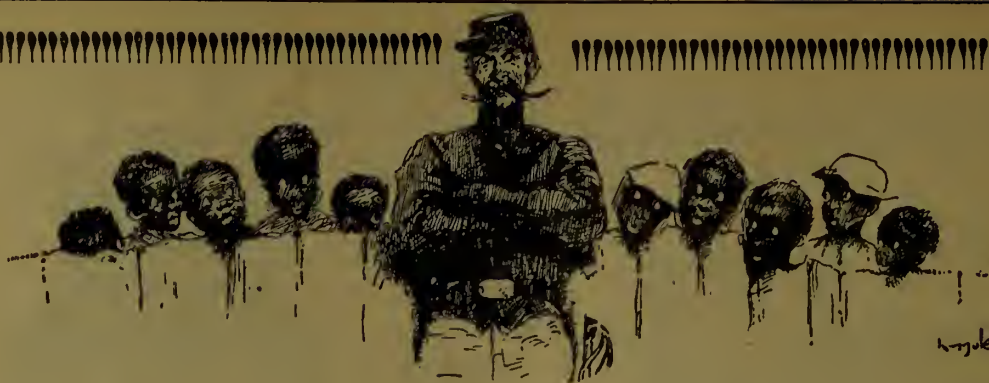
For Sale by leading Wholesale Grocers.

MORNING, NOON AND NIGHT



you will be asked for "Reindeer Brand"
CONDENSED MILK and CONDENSED COFFEES
when the Public come to know how good
these products really are.

BUY IN SMALL LOTS, AND OFTEN.



Dixon's Carburet of Iron Stove Polish

BEST IN QUALITY. CHEAPEST IN PRICE.

This has been the Criterion of Polishes in the United States for over half a century. If you would please your customers offer them the perfect polish, **Dixon's Carburet of Iron.**



YOUR PROFIT

100%

W. H. GILLARD & CO. Wholesale Agents **HAMILTON**

ALWAYS SOMETHING NEW



WRITE
FOR
NEW
PRICE
LIST.

WM. PATERSON & SON

BISCUITS
and
CONFECTIONERY.

BRANTFORD.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, APRIL 5, 1895

(\$2.00 per Year) No. 14

DROPS FROM THE EDITOR'S PEN.

The inquest into the Simpson fire may not reveal the cause of the conflagration, but it has proved that the Holmes patrol system comes far short of being all that it is claimed to be.

* * *

While trade in Canada is not well, it is convalescing, and that nicely, thank you.

* * *

A good deal has been heard about over-production. What we want now is over-consumption.

* * *

Discounts saved may not be the wheels that carry trade along, but they are the oil that lubricates the wheels.

* * *

Advertising is like seed that is sown. The more it is cared for and cultivated the more bountifully will it yield.

* * *

The cold snap Monday was not returning winter. It was merely departing winter trying to play an April fool joke.

* * *

The man with a good name and few dollars is more to be emulated than the man with many dollars and a bad name.

* * *

A contemporary says that the cash basis is advantageous to both sides. Of course it is. It would not last long if it were not.

* * *

Merchants who are more concerned about the quality of the goods they sell than the quantity, also secure the quantity eventually.

* * *

A contemporary talks of "the world's debt to electricity." Yes, it owes it a good deal. But some people pay their debts by electricity: The felon in New York State, for instance.

* * *

The merchant who cuts prices to court trade often finds himself in the sea of bank-

ruptcy without a friend to even throw him a straw. Cutters make many enemies, but no friends.

* * *

When grocers and representatives of labor join hands to boom early closing, want of backbone only can prevent the desideratum being secured.

* * *

The man who lies in his advertisements is as bad as the man who lies orally, and both are minus the confidence and respect of the public.

* * *

The merchant tailors of Winnipeg patched up an agreement to close their places of business at 7 p.m. Now it has been broken and no effort is being made to stitch it together again.

* * *

The farmers of Ontario County are organizing a mutual fire insurance company. The business men of Toronto will be compelled to do ditto unless the regular insurance companies discard the autocrat.

* * *

Canada better than the United States? Why, of course it is. Ask those from Dakota, Minnesota, Michigan, the New England States, and many other States, who are turning their faces hitherward.

* * *

The agent of the Ceylon Tea Association, who has been doing missionary work in the United States, speaks hopefully of the success of his mission. That depends whether the flavor of Ceylon tea finds favor with the people.

* * *

So The Montreal Trade Bulletin has caught The Montreal Herald red-handed stealing an editorial from THE CANADIAN GROCER and publishing it as its own. This is not the first time The Herald has appropriated articles from our columns without giving credit. We have been cognizant of it for some time. We are, however, charitable. If a contemporary steals a paragraph

we give him an article. And The Herald has not been too modest to decline. Now that the cat is out of the bag, common decency should put a stop to what there was not hitherto a sufficiency of journalistic modesty or honesty to do.

* * *

If people contemplating a trip to Europe next summer will take a twelve-mile ride along Canadian undulating country roads just now they will be able to learn what manner of seamen they will make when crossing the Atlantic.

* * *

A bill has been introduced into the Ontario Legislature to declare the cutting of a horse's tail a misdemeanor. How would it do to extend the application of the bill so as to include the merchant who "cuts" the price of commodities?

* * *

Please rouse out my name Of your \$ List dont senit anemore haft this, the Paper.

This is the brief note The New England Grocer recently received. Of course the man did not want "anemore" papers. He wanted brains; and these neither trade papers nor any other human agency can supply. Their office is to furnish views and ideas

* * *

The Minister of Agriculture, in his annual report, says that "the high rate of insurance militated against the experimental shipment of 834 cattle to Villette, in France." The high rates of insurance are militating against a good many industries in Canada just now. Reigns of autocrats, however, are short in these days.

* * *

Max O'Rell says that the man who has solved the problem of life is the French provincial merchant who, at the noonday meal hour, locks his store door so that he may not be disturbed while he eats his dinner, and subsequently romps with his children. The French merchant may not have solved the problem, but he is a great deal nearer doing so than is the average merchant on this side of the Atlantic.

SOMETHING ABOUT LICORICE.

LICORICE root grows wild. It requires low, marshy ground, along the banks of rivers. The climate of Spain—say in the Provinces of Murcia, Aragon, and Toledo—is most suitable. In Spain it requires, on an average, about eight years to reach maturity. The plant or stalk is not utilized beyond the root. It grows in many countries, and varies in quality according to the soil. The ground is pulled at intervals of three, four, or five years, according to circumstances, by digging trenches and pulling the root until it breaks. After a year or two it shows above the ground with a little stem, and in the spring it flowers. From the time this stem appears until the flowers have fallen the root is not in condition to extract, for the sap does not return to the root until then. It is from September to March that the root is gathered, and goes through a process of drying or “curing” before it is considered marketable. The time required for “curing” is from four to five months, and needs a dry climate. Licorice root is also found and gathered in Asiatic Turkey, Greece, Italy, and the Sicilies. The total amount of all kinds imported into the United States is about eighty million pounds a year, a great part of which is employed in the tobacco manufacturing industry.

To give a brief idea of the process of manufacturing licorice in Sicily, we quote Prof. Fluckinger in *The Archiv. Der Pharm.*, who was given every facility for making observations. It was in Via Molino a Vente, and he says: “The operation is quite simple, and is conducted during the winter, between October and April. The roots are washed, crushed upon a stone, then twice boiled with water in flat iron pans (*caldaje*), holding 250 litres, about 66 gallons, and subjected twice to pressure. The work at each pan, with the quantity mentioned, consumes about one day. The boiled root is transferred from the pans into basket-like receptacles (*trantojo*, *sporta di pezzuola*, made from chestnut shavings), where they are pressed. A more perfect arrangement (called *gabbia*) consists of a wooden framework into which fit eighteen perforated iron plates (*lastre di ferro*), between which the roots are placed. The expressed juice is clarified by merely allowing it to stand. The last portions are poured upon a fresh lot of roots. The same pans (*caldaje*) are also used for inspissating the juice, heat being applied at first by means of coal and afterwards by charcoal. Each pan yields about four hundred kilos of “pasta” or mass, which is immediately cut up by females upon an oil table made of walnut wood. The mass is either formed into blocks (*pani* or *blocchi*) weighing five kilos, or is formed, by the aid of gutter-like forms made of marble or brass, into sticks (*bilie*) of equal size, which are

stamped and then rapidly washed in order to remove the oil with which the sticks have become coated during the rolling. The final drying is accomplished in hurdles (*tavole*) in the storerooms, by exposure to the summer temperature. No artificial heat is used for drying.”

As one can easily see, this manner of manufacturing licorice abroad is very crude, and the exposure of fresh-made goods to the flying dust, together with the neglect of proper care to protect the goods from any other possible objection—such as germs, etc.—make imported goods always a subject for suspicion; while, on the other hand, the most improved methods that science can suggest are employed here to produce a perfectly pure, wholesome and hygienic article. The brand “Solazzi” is, or was, the property of an Italian noble, the Prince of Piedmonte d’Alife. It is made in the small town of Corigliano, situated on the Gulf of Tarento, where the Duke of Corigliano also manufactures the stick licorice bearing his name. The “Barracco” was made by the Baron de Barraccy, at Cotrone, while the “Pignatelli” comes from the factory of Prince Pignatelli, of Strongoli, situated at Torre Cerchiora. It is a frequent comment that imported stick licorice is gritty, while on the contrary, experience has proven the fact that licorice of the grade and quality of the “Y. & S.” brand has never yet been subjected to any such criticism. It is hardly to be expected that the lowest class of labor, employed at starvation wages, will take that care and interest in the manufacturing of imported licorice that is sure to be exercised by intelligent, properly paid, careful and clean American hands; and to show the appreciation of the public of this fact, together with the fact that they believe and know they are getting better goods in this country, we have only to add that about twenty-five years ago all, or nearly all, the licorice consumed in the United States came from abroad, while to-day probably 95 per cent. of the manufactured article consumed by the people of this country is manufactured by American concerns.

THE TREND OF THE TIMES.

Not many months ago the people of this Coast were discussing the probability of an extensive trade in flour springing up between this country and the Orient. We have seen this trade expand so rapidly that all the steamers plying between San Francisco, Puget Sound and Vancouver, B.C., and Oriental ports are unable to handle the freight offering, and have their whole tonnage engaged for months ahead. Still more recently the prospect of a direct line of ships to South Africa was mentioned. As we stated yesterday, the pioneer steamer of the new line which will run from British Columbia has been arranged for. It ought to be

mentioned in this case that if the scheme for unrestricted reciprocity between Canada and South Africa succeeds, Washington will not have much chance to compete in the new field so far as lumber is concerned. But the opening of the new line is of interest to us because, taken in connection with the rapid expansion of the Oriental trade, it shows how the commercial importance of this part of the Coast is forging ahead. These two incidents are full of encouragement. They show that the Pacific Northwest may realize the possibilities before it commercially at an earlier day than any of us have ventured to hope.—*Seattle Press Times*.

THE EIGHT-HOUR SYSTEM.

Mr. Brunner, of the firm of Brunner, Mond & Co., sends to *The London Times* an interesting report of the result of a five years’ experience of the eight-hour rule in his works. He says that at first the wage cost per ton went up, then dropped, and is now as low as it was in 1889, the last year of the twelve-hour day. In other words, the men get as much work done in eight hours as they used to get done in twelve. That this is not merely the result of a coincidental improvement in machinery or the methods of manufacture, is vouched for by the managers of the works, who have considered the point. Their opinion that, though the men work less hours, the efficiency of the work is not diminished, is supported by their report as to the improvement in greater regularity of attendance, increased application and improved health among them. The men used often to be irregular and drunken; these offenders are now rare. “The men come down to their shifts regularly, and they come sober.” In the long double shift at the end of each week, which is necessary for the work, the men used often to be found asleep. This does not occur under the new conditions. Lastly, the health of the men has much improved. “The improvement in the men’s looks, and especially in their gait when leaving the works at the end of the shift, is very marked.”

LIQUIDATION SALE \$150,000 STOCK

Will be cleared out, of

Crockery, China, Glassware,
Lamps, Cutlery, Plated-ware,
Fancy Goods, e’c.

Big Inducements to Large Buyers.
Mail Orders promptly attended to.

JAMES A. SKINNER & CO.
(In Liquidation)

54 and 56 Wellington St., West, - TORONTO.

APRIL, MAY AND JUNEare the months
to sell . . .**CANNED GOODS**"AT CONFIDENTIAL PRICES."
We offer a big line of**Peas, Corn, Tomatoes and Peaches**

Bought at low figures. Our sales are a testimony to our prices.

LUCAS, STEELE & BRISTOLHillwatee
Tea Agents**HAMILTON**WE ARE CLEARING OUT
AT REDUCED PRICES
BALANCE OF STOCK**LAKE SUPERIOR TROUT**

Have still a few Packages of . . .

**Labrador Herrings, barrels and halves
Gibbed Herrings, barrels**

Write us for Price.

JAMES TURNER & CO.

WHOLESALE



GROCERS

HAMILTON, - ONT.

**There Is Only One**Perfect Tomato Catsup manufactured
and that is**"Snider's"**

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Agents - Toronto, Ont.

PRUNES

Big Value
in all lines.

Our Bosnia Prunes in Barrels are a rapid seller.

Samples and Quotations on Application.

H. P. ECKARDT & CO., Wholesale Grocers **TORONTO**

CHANGES IN CUT NAILS.

The cut nail manufacturers have made some reductions in the selling prices.

The base price, in the ordinary way, is unchanged at \$2.10 f.o.b., Hamilton, Toronto, Montreal and London.

They will deliver at \$2.10 in ten keg lots where the freight does not exceed 25c from any f.o.b. points. When a buyer takes 200 at a time he will get a reduction of 10c per keg instead of 5c as formerly; when he purchases 1,000 kegs during the year he will have a total rebate of 15c, against 10c hitherto, and on 5,000 kegs 20c, which is an extra inducement.

Merchants in Montreal, Toronto and Hamilton, will get an extra rebate of 5c per keg of the invoice price.

Manitoba and the Northwest Territories will be given a freight allowance of 25c. Maritime province figures will be found elsewhere.—Canadian Hardware Merchant.

ANTICIPATIONS BRIGHT.

Although low prices have prevailed during the past year, those engaged in the salmon canning industry look for an upward movement in the market and for more profitable results this season. It is probable that three or four new canneries will be completed in time for this season's operations which seem to show that, notwith-

standing all the talk about over production, those most directly concerned believe that the trade is capable of still further development.—B.C. News Advertiser.

FRAUDS IN WINE.

Trouble is in store for a Toronto man if investigation proves the report true that someone there is turning out an inferior brand of the Commendador port wine of Feuerheerd, Oporto, putting it up in identical bottles and employing the firm's labels. Information to this effect having been given, the Canadian agents of the Feuerheerds, J. M. Douglas & Co., Montreal, are taking steps to find out the facts and stop frauds. The wine is protected by Canadian registration.

PROTECTED.

Yes, the buyer makes no mistake in handling our goods, for every can is fully guaranteed; this makes the retailer solid and retains his customers, for we are told nothing is so annoying as losing customers by selling cheap and inferior goods. You can hold your trade by handling Boulter's famous "Lion" brand canned goods. Time has clearly shown that they have no equal. Factories: Picton, Toronto and Demorestville.

TRADE WITH GREAT BRITAIN.

THE CANADIAN GROCER had a chat a few days ago with a gentleman who has just returned from a two or three years' stay in Great Britain. THE CANADIAN GROCER is not authorized to give his name, but he is well qualified to speak on trade matters.

"We did well with hay for a while," he said, in reply to a query, "and are doing a little yet, but, and I am sorry to say it, Canadians killed the trade by their own dishonest practices."

"In what way?"

"O, by watering the bales to make them weigh heavier. Hay thus treated, of course, ferments. Canada's chief trade with Great Britain is, of course, in cheese. Into this very province of Ontario where we stand to day she sent last year \$10,000,000 for cheese. Next to cheese comes cattle, of which we are still sending a good few in spite of the embargo. And, let me tell you, that embargo will never be removed. We are sending a little oatmeal and a great deal of canned goods, but in wheat and flour there is little or nothing doing just now. The export trade in two-rowed barley is also dead, thanks to Canadians themselves. In spite of all protests to the contrary, they would persist in mixing other kinds with the two-rowed, and you know the result."

**Columbian
Butter . . .
Moulds . . .**

Manufactured from design specially recommended by the Dairy Commission.

. . . Retails at 50 Cents
and pays a good profit.

SEND FOR PRICE.

H. A. NELSON & SONS, Toronto and Montreal.

Kurma...

Put up in Lead
Packets only.

THE TEA OF TEAS

FOUR QUALITIES

To retail at 30c.

40c.

50c.

60c.

Davidson & Hay

Wholesale Agents

TORONTO.

Molina Rolled Wheat

As regular as the seasons,
As steady as the Polar star,
As constant as the compass,

So is the quality of our
Molina Rolled Wheat.

E. D. Tillson - Tilsonburg, Ont.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

"A Perfect Blend"

1. It pays
to advertise.... **A Good Article**

2. A well advertised
article is..... **Half Sold**

3. Every business man
recognizes this and
knows it..... **Means Quick Profits**

To every retailer selling

HEAD OFFICE : LONDON, ENG.

AGENTS

MONTREAL

Hudon, Hebert & Co.
Caverhill, Hughes & Co.

ST. JOHN, N.B.

G. S. De Forest & Sons

HALIFAX, N.S.

Bauld, Gibson & Co.

KINGSTON, ONT.

Fenwick, Hendry & Co.

HAMILTON, ONT.

Lumsden Bros.

**Blue
Cross
Ceylon Tea**



Our 5-lb. tin of
B. F. P. COUGH DROPS.

March Winds

. . . and

April Showers

Often come together, and when they do, they form a rather unpleasant combination. The demand for Cough Drops during the season is usually brisk, so it behooves the wise merchant to trim his sails accordingly.

Here is a package that should be on every retailer's counter.

Toronto Biscuit & Confectionery Co.

TORONTO

THE CANADIAN GROCER

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

The McLean Publishing Co., Ltd

FINE MAGAZINE PRINTERS

and

TRADE JOURNAL PUBLISHERS.

HEAD OFFICE : - - 10 Front St. E.

MONTREAL OFFICE : - 146 St. James St.
E. Desbarats, Manager.

EUROPEAN BRANCH :
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

OUR NEW OFFICES.

THE CANADIAN GROCER is this week issued from new offices. The office of publication is now at 26 Front street west.

Ever since the inception of THE CANADIAN GROCER it has been the aim of its publishers to issue a trade journal attractive in its appearance, newsy and bright in its subject matter, and independent and just in its tone. We have hewed faithfully to these lines.

It is frequently said regarding individuals that their efforts are not appreciated in this life. As publishers of this journal, our experience is of the very opposite character.

The trade, both readers and advertisers, have and are appreciating our efforts. Our subscription list and advertising columns attest this.

And it is because of the demands of this ever-increasing recognition that our removal was necessitated.

With more extended arrangements for gathering news, with more commodious and larger offices, with faster presses and other improved appurtenances, the readers of THE CANADIAN GROCER may look for a better paper than ever before, and advertisers an even better medium for acquainting the trade with what they have to sell.

Call in and see us when you are in Toronto.

FREIGHT DISCRIMINATION.

Montreal refiners have a grievance against the railways. A case that occurred last week affords a good example.

A carload of sugar was wanted for Sudbury, Ont. The freight from Montreal was 40c. per 100 lbs., and from Halifax, more than double the distance, 45c.

But the discrimination against Montreal is even greater than appears at first. Re-

finers here have to pay 25c. per 100 lbs. on the raw sugar from Halifax to Montreal. This means they pay 65c. to deliver 100 lbs. at North-western Ontario points, against 45c. from Halifax.

Flour millers have an arrangement with the railways by which they get a through rate on wheat from Manitoba to the seaboard, with the privilege of grinding the wheat into flour in transit. Why should not sugar refiners have a similar favor? The circumstances are alike.

TEA IMPORT REGULATIONS.

THERE was a good deal of surprise and indignation last week among importers in Toronto who had brought tea in via United States ports.

The cause was a new regulation decreeing that importers bringing in tea via United States ports shall produce certificate showing that the tea had been entered at the entry port for prompt shipment.

The notice was unexpected, and as the importers had been in the habit of bringing in tea without this document, they naturally felt annoyed. Little or no inconvenience, however, was occasioned, as they were permitted to pass the tea on promising to produce the required certificate.

From enquiries made at the Custom House THE CANADIAN GROCER learns that the regulation, while new to Toronto, is not a new one in the country, other entry ports having had it in force for some time, and the Toronto authorities only found out that they were not following the custom through the receipt of a letter of enquiry. Then it was that it was decided to fall into line. The matter is not a law; it is merely a regulation.

As every one is aware, tea imported from the United States is subject to a duty of 10 per cent., it being otherwise free.

Probably ever since this duty was established there has been a violation of it, and in this way: Some importers, desiring to take advantage of both the United States and Canadian markets, would have a clause inserted in the bill of lading—or rather attached thereto—indicating that the consignment was not to be transhipped immediately. While this tea lay in bond salesmen would busy themselves, and the tea would be sold in the most advantageous market.

Obviously, if the tea was sold in Canada there was a violation of the tariff law.

It was to put a stop to such practices as this that the regulations in question were created. In Toronto the practice heretofore has been to take the date on the bill of lading as an evidence as to whether or not the tea was promptly shipped.

Toronto importers are not the victims of any special regulation, and, therefore, beyond feeling a little annoyed at the suddenness of the enforcement of the regulations, have no cause for complaint.

UNWISE INSURANCE MEN.

WHILE union breeds strength, sometimes strength breeds foolishness. The Fire Underwriters' Association is a strong institution. It decreeth and its slaves—the merchants and manufacturers—obey.

For many years life insurance companies doing business in Toronto have been making much money, because of the immunity of the city from large conflagrations.

On account of this the insured opined that rates ought to be lower, and the opinion was more than once ventured that Toronto—in fact large cities generally—was paying the losses incurred in the unprotected villages throughout the country. But be that as it may, Toronto was a profitable city for the insurance companies until the beginning of the present year. By the three large conflagrations of January and February the insurance companies lost heavily.

But epidemics of fire appear sometimes as well as epidemics of disease. And actuarial scientists are not ignorant of this fact.

Insurance men are, as a rule, accounted pretty level-headed fellows. But whatever they may be ordinarily, they have not shown themselves to be such during the last three months.

In spite of the strength which their combination—the Underwriters' Association—gives them, the three fires in question seem to have non-plussed them altogether.

Like an undisciplined army struck suddenly by a disciplined foe, they seem to have completely lost their heads. At any rate, they are acting as if such was the case.

They were justified in raising the rates until such time as improved fire appliances were provided, but it was poor policy, indeed, for them to still further increase the rates when part of the required appliances had been obtained and others were forthcoming.

But it was not in raising the rates that the insurance people went to the greatest length of their absurdity and arbitrary power.

They went to this in the way in which they cancelled, and are cancelling, policies. A manufacturer said the other day: "A fellow may have his place burned down to-night and find on opening his mail tomorrow morning that his insurance policy has been cancelled."

Of course, the law does not permit such breaches of faith as that. But this man's remark about shows what sort of faith commercial men have just now in the integrity of the insurance companies doing business in Toronto.

As a result of this THE CANADIAN GROCER knows of some large wholesale merchants who are not renewing policies

that are lapsing, while at least two, and both the largest of their kind in the city, have dropped all their policies in the companies as represented in the Underwriters' Association, and taken out risks in Chicago. We know of others who are following this particular firm's example.

This is to be regretted, for it means good Canadian money going out of the country to feed foreign corporations. But what else is to be expected? The end undoubtedly justifies the means.

It is, however, not since the fire that the insurance companies have exhibited all their insanity. THE CANADIAN GROCER is cognizant of instances where stocks were insured to as high as 100 per cent. above their value, while in one instance, at least, the policy holders were utter strangers both to Toronto and the insurance people. We have particular reference to the case of Schaffer & Rittenberg, who, on \$2,000 stock, carried \$5,000 insurance. It is no wonder that fires have occurred in some of these places.

Now the insurance companies, through the medium of the Underwriters' Association, are going to the other extreme. And where by one species of foolishness they lost money, by the other they are losing both customers and money. Well may their last state be termed worse than their first.

There is business in Toronto at the moment for a few good independent companies.

THAT GRIEVANCE OF BROKERS.

THE article which appeared in THE CANADIAN GROCER of two weeks ago, "A Grievance of Brokers" has been the subject of much discussion in sample rooms.

The brokers of course received the article with favor, and some of the wholesalers and their clerks acknowledged that there was good ground for its appearance. At the same time it was avowed that there was room for improvement in the methods of at least some of the brokers.

Brokers, it was claimed, did not get down early enough in the morning, while some of them brought their samples around too late in the evening, to the disapproval of the clerks in particular. Others, it is charged, play "Paul Pry," or even interfere when a brother broker is offering his goods.

This may be true enough. But that does not alter the grievance of the brokers regarding some wholesalers unnecessarily wasting their time.

The fact of the matter is that wholesalers should, as far as possible, have a certain specified time for seeing brokers and the goods they sell.

By this means there would be both an economising of their own time and that of the brokers as well.

A little room in the rear of the sample room, where teas and other lines could be inspected, would materially assist in the premises.

AUSTRALIAN ARROWROOT.

One of the appendices of the report of the Department of Agriculture deals with the Australian arrowroot submitted to grocers, druggists and analysts.

While all agree on its nutritious and excellent qualities, none hold out any hope of its being successfully introduced into the Canadian market, although one firm did think it might be, provided it sold at a lower figure than the Bermuda article.

The analysts specified the arrowroot as the "ton les mois" of commerce, or "Canna" arrowroot, which was "sold years ago at a pretty high price, but which is now hardly known." The analyst here quoted also declared that "the microscope showed the substance is really not arrowroot."

It is said that the consumption of arrowroot in Canada is not more than half a ton annually, and that the quantity sold is gradually growing less.

Arrowroot seems to be one thing that Canada will not take from Australia.

R. H. RAMSAY & SON FAILURE.

THE failure of R. H. Ramsay & Son, the insolvent Toronto commission merchants, conveys another lesson to business men of all kinds, of the danger that is involved in investing money in speculations outside the particular line of trade in which they are engaged.

The senior member of the firm was in business 30 years, during which time he worked up a successful trade, and besides making money, made for himself a good reputation for upright dealing.

Up to the time of the failure of the firm it was rated at from ten to twenty thousand, and its credit was classified as "good."

In the face, however, of the recent statement, which makes a poor showing for the creditors, it is obvious that the rating was not even approximately correct, although it probably was at one time.

The downfall of R. H. Ramsay & Son can be traced back to the real estate boom in Toronto, when they began to draw on their capital for investment in land.

Since then the firm has been gradually getting into deeper water, the final result being the present assignment.

To those having close connection with the firm, it has been for some little time known that it was in a bad condition, but no one seems to have realized that it was as bad as it really turned out to be. At present there is practically nothing in sight for the creditors.

The book debts, fixtures and stock have been purchased from the assignee for be-

tween \$1,100 and \$1,200, but of this sum about one-half will have to go to pay preferred claims; and assignee's fees and expenses, leaving about \$500 to liquidate ordinary liabilities of over \$21,000. Frederick E. Ramsay, the 19-year-old son of the senior member of the firm, was the purchaser of the stock, etc.

The senior member of the firm held \$3,700 worth of Imperial Bank shares, all of which was hypothecated for a special loan. The Imperial Bank also has a preferred claim of \$7,000 against the firm, security for which it holds in the shape of warehouse receipts.

Some of these warehouse receipts are for goods such as butter, etc., which were consigned to R. H. Ramsay & Son, and consequently were not the property of the firm, but of the country merchants who consigned them. It is in this particular that the firm's action is accounted questionable.

This is another illustration of what a man, hitherto of high integrity, will sometimes do to worm himself out of a tight corner.

There is some real estate held by the individual members of the firm, but this has not yet been assigned. The creditors are not likely to be benefitted much if this property is ultimately thrown in with the other assets, it being, we understand, mortgaged up to its full value.

NO SAFETY IN ORDINARY MILK.

ALL recent scientific researches point to great danger in consuming ordinary milk from the cow. The presence of tuberculosis in cows is now universally admitted, and tuberculosis or consumption, is the most fatal and incurable disease which afflicts the human race to-day. The milk of a tuberculous animal cannot be trusted, and the difficulty of discovering when the animal is diseased is great. The cow may look perfectly healthy, but only in rare cases can a proper examination be made. Such reports as the following from San Francisco a few days ago are often seen in the newspapers:

"Every cow of a herd of eleven at the State University dairy, on the outskirts of the city, has been condemned by the inspector of the Board of Health, who has ordered the animals slaughtered on account of tuberculosis. All the cows have the disease in an advanced stage, and the proprietor admitted he had been serving customers with milk, although he knew the cows were diseased. The authorities will probably arrest him on a criminal charge."

Here is a typical instance of diseased cows supplying milk to unsuspecting consumers. A dairy, under semi-official control, was actually spreading disease until checked by inspection. No doubt the proprietor was not wilfully culpable. Likely the signs of disease were not perceptible. How many consumers of milk know whether the cow which is supplying them is healthy? In fact, how can the owner of cows feel sure of their condition? The best medical opinion pronounces in favor of boiling and otherwise treating the milk before it is used.

Condensed milk is sterilized with steam, killing all disease germs. The day is at hand when condensed milk in some shape or form must take the place of the ordinary article, especially for infants, now so recklessly and dangerously used. Dealers should point out the advantages of condensed milk. It means increased trade for them.

OUR BUTTER IN ENGLAND.

IF creamery butter makers had availed themselves as freely as they might of the 20c. per pound offer made by the Dominion Government, the Federal authorities would hardly have found their venture a profitable one. This is shown clearly by advices to Montreal butter dealers which came to hand last week from Manchester, to which market some shipments of winter creamery were made.

The top price realized on these shipments was 90s., and at this basis a butter exporter would have to buy butter at 17½c. at least, or at the very outside 17¾c. in Montreal, if he wanted to make any money, for 90s. is about equivalent to 18c. per pound, which would allow him just ¼c. per pound margin.

With local dealers readily according 21½ to 22c. at present for fine winter creamery, and the market well cleaned up at that, the case is an obvious one in a business sense against the 20c. per pound idea. The best evidence of it lies in the fact that very few butter makers availed themselves of the offer, naturally preferring the higher prices which could be realized on home account.

This is just what THE CANADIAN GROCER predicted would happen, for, as far as can be learned, not over 300 packages of winter creamery of private make has been exported. The Government dairy stations, however, have sent forward several good sized parcels, and it was some of these which sold in Manchester at 90s. as above mentioned. But though the Government idea may have been impractical in a business sense, it must be admitted that by stiffening up the local market it has enabled the farmers to obtain fully 2c. per pound more for their winter creamery. Besides, there is another point to be argued in its favor.

The British advices above referred to state that the quality of the creamery which sold at 90s. created a favorable impression on the Manchester market, and that there was an opening for a great deal more of the same quality.

If this means that a section of the British butter trade is convinced that Canada can make a fine fresh, unsalty butter, something has been gained, even if the Government has lost a few cents per pound.

It must be understood, however, that a few isolated shipments will not be sufficient to demonstrate this clearly. The ice has

merely been broken, and now the hole will have to be widened, so that it will include all the British markets. It may take long and tedious effort to do this, and at a narrow margin, but a market that consumes twenty-five millions worth of foreign butter every year is certainly worth the trouble.

The Government will have to see that the necessary cold storage of the most ample kind is provided. It is not the winter creamery that we want to land fresh and solid on English shores, but the heavy make of summer and fall goods which this spring is growing "stronger and stronger" in our cold storage warehouses.

All sections of the trade will have to use concerted efforts to educate the British consumer into the idea that Canadian creamery is as fine as any on earth.

Our butter makers know pretty well by this time what the former want, viz., a fine, fresh, unsalty butter. Therefore they cannot hold it for over a month after it is ready for the market, because they think prices are going higher, and then expect that it will compete with other butter which is landed fresh in England.

No; in the first place the makers will have to sell at the market price. This will go a long way to ensuring prompt shipment. The speculative dealers also, who have been quite as much to blame for storing and holding butter, will have to adopt a different tack. They have got such a "jacketing" this year on their speculation, having in the majority of instances lost over \$3 per tub, that it is to be hoped the severe lesson will do them good. Then the cold storage facilities, both on this side, in transport by sea and rail, and on the other side, have to be provided for, and the task is almost accomplished.

It is no doubt a pretty big contract, but all sections of the trade appear to be so fully alive to the importance of the matter, that we may reasonably expect to have a different story to tell in the fall of 1895, than in the fall of 1894.

IMPORTANT TO EXPORTERS.

Mr. J. S. Larke, commercial agent in Australasia, has forwarded the Department of Trade and Commerce a caution to Canadian exporters. He states that in Fiji, as in all the Australian colonies, amounts ranging from 5 per cent. in Fiji to 10 per cent. in New South Wales are added to the invoiced value of goods when they are appraised for customs, to cover the cost of freight. Consequently, when goods are sold to be delivered at the ships' side, the invoice must be made out at the cost in Canada, otherwise the importers will have to pay duty twice on the value of freight, insurance, etc. Where packages are shipped, the actual weight should be invoiced, and not the reputed weight, for specific duties are always levied upon reputed weight, when it is greater than actual weight.

MONEY AND STOCKS.

CANADIAN Pacific has been gathering strength during the past week on reports of shorts covering their sales.

* * *

There is very little change in bank stocks, but what tendency there is is toward slightly increased values.

* * *

The local money market continues to evince a hardening tendency, although 4 per cent. is still the ruling figure for call loans.

* * *

Municipal bonds are still being sought by investors. "With the hardening tendency of money," remarked a broker to me, "there will naturally be less anxiety to secure municipal bonds, while some of those who are already holding this kind of investment will be inclined to sell out in order to secure the money for re-investment."

* * *

The vacancy in the management of the Dominion Bank, caused by the death of Mr. R. H. Bethune, has not yet been filled. There are a great many men named as Mr. Bethune's successor, some of whom can be termed outsiders—that is, men who are holding responsible positions in other financial institutions. I was unable to obtain the names of these applicants. "One, however," said a well-known financial man, "is from the Bank of Commerce, and another from the Bank of Toronto. That will be hint enough."

* * *

The little flutter in fire insurance stocks is over. "People were talking about the good investment these stocks afforded, and the daily papers were urging those with money to take them up," remarked a broker; "but I cannot see where the good investment comes in. On account of a big fire this stock is liable any day to recede 10 or 20 per cent., while shareholders are liable for a call of equal to 50 per cent. of their stock should the company be unable to meet its liabilities in the ordinary way. With all such risks as these I want something more than 6 per cent. dividends to induce me to invest in fire insurance stocks."

* * *

The earnings of the Toronto Railway Co. for March were \$69,900.63, as compared with \$72,826.59 during March, 1894, showing a decrease of \$2,925.96. There was one less working day in March, 1895, than in March, 1894, but as an average day's earnings is \$2,700, the earnings are rather less, day for day, than in March of last year. The statement has weakened the stock on the local Stock Exchange.

ARGUROS.

NEEDY MEN IN PARLIAMENT.

THE editor of THE CANADIAN GROCER was approached the other day by a member of Parliament for the loan of a few dollars. This M.P. is quite a prominent man, and has been spoken of for a Cabinet position. He will borrow small sums from friends and acquaintances, and occasionally returns the money. He is only one of a number of men in Parliament who are chronically hard up, and to whom the sessional indemnity is a godsend.

Sending impecunious men to Parliament is a bad practice, because, no matter how independent and honest a man desires to be, his necessities drive him to be an abject follower of his party leaders, while, if those leaders are in power and form the Government of the day, he becomes a mere voting-machine. He is forced to look forward to an office as the reward of party service, and a Government can do almost anything, when supported by members of the needy variety. This sort of representative is responsible for a larger share of the evils of party government than most people know.

Members of Parliament should be chosen from among persons possessed of sufficient substance to be free from the necessities of having to shape their course in Parliament so as to pay their accounts. How many M.P.'s get advances on their sessional allowance as soon as Parliament opens, and

stave off creditors by their privilege of membership? If the financial condition of every M.P. were laid bare the country would be amazed and disgusted.

GROCERS' GRIEVANCES.

EDITOR GROCER,—Your valuable paper is very much appreciated by me, and I hope it may long continue in existence and grow each year, having more leaves and bearing more fruit to the good of the grocery trade, which is going through a very fiery ordeal at present, owing to pedlars, patrons of "injury," and departmental stores.

Every town and city has its own troubles. Our trouble here is in grocers drawing the sword against each other. It's who can exist on the smallest profits. I am told that one firm sells flour at a profit of 5c. per cwt., and also that they live on the stuff that is about to spoil in their store. Verily they shall have their reward.

A great many grocers here are noted for cutting down their own salaries by selling cheap, and going around their respective stores like bears with sore ears, grumbling about hard times and wishing some blasting furnace for making pig iron would start up to make times better.

How are the twins getting along? I mean Mocha and Java. I suppose the end is not yet, for I dreamt that E. B. was determined to crush Pure Gold. However, "Retailer" was a little too hard on both. I

have run off several cases of Pure Gold coffee, in lb. pails, and have heard nothing but praise of the contents, and for a good, pure article I recommend Todhunter & Mitchell's "Excelsior" blend; there is no better. I have found that most of the houses that advertise in your paper mean business and are reliable.

ANOTHER RETAILER.

Barrie, March, 1895.

PROJECTING SIGNS MUST GO.

A committee of the Ottawa City Council have unanimously recommended the passage of a by-law to force the removal of all projecting signs. The owners will be given ten days to effect removal, but if they fail to act the signs will be taken down by the corporation at the owner's expense. This is drastic legislation if the Council ever adopts it.

There are two sides to the sign question as well as to the signs. Some project dangerously, look badly, and spoil the appearance of a street. Others are modest in size, neat in form, and are a real convenience to the business and buying public. Why wipe out all when the real offenders are the bulky ones? There are high shops and warehouses where a projecting sign of suitable dimensions is an advantage.

If kept within bound signs are not wholly an evil, and the mistake of the Ottawa proposal is in going too far.



Choice Bulk Goods

IN Barrels and Bags.
Standard Quality.

Milled from the best selected grain, upon the most approved process, and of uniform quality, our goods continue to give perfect satisfaction.

Rolled Oats, Rolled Wheat, Wheat Germs,
Pot Barley, Split Peas, Graham Flour,

Granulated Wheat, Buckwheat Flour,
Cornmeal, Pearl Barley, Rye Flour.

Everything in the Cereal Line.
Write us for Prices.

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MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

The most perfect blend of
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JAVA and ARABIAN MOCHA

UNEQUALLED FOR

Strength and Fragrance

Cases 2 doz. Price 36 cts. lb. Whole or ground.

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Richness, Purity,
Fine Creamy Color
And Flavor



Will pay you a handsome profit and give
your customers satisfaction.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

Best
Coffee
Draws
Trade

Can't get any better than our
Standard Brands

Excelsior Blend,	34	Cents
Our Own " "	32	Cents
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Even our lower priced grades drink sweet We offer
genuine Pure Coffee, our

West India Siftings, at 20 Cents
East India Siftings, at 22½ Cents

TODHUNTER, MITCHELL & CO.

Importers and Dealers in Coffee.

TORONTO.

Our
Blends
Will
Do It

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.



D. RICHARDS

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WOODSTOCK.



It still has the lead

G. F. MARTER & SON'S

GOLD MEDAL BAKING POWDER

Also . . .

In ¼ lb. and ½ lb. paper packages.

BARTON'S BAKING POWDER

Coffees and Spices

Of the first quality.

In Glass Jars and Tins.

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TORONTO, ONT.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND

- - -

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, April 4, 1895.

GROCERIES.

NOTHING materially new has developed in trade during the week. The volume of business is, if anything, lighter than a week ago, but still the houses are fairly well employed. What little feature there is about the market is principally in sugar, for which the refineries are trying to get a little higher prices. Trade in sugar is moderate only. There are still a good many canned vegetables moving, but there is not the same activity that obtained a week or two ago. Coffees are in fair demand, with stocks light. There is a fair movement in syrups. Demand continues firm for prunes at firm figures. Foreign dried fruits generally are in fair demand. There is a little more enquiry for teas than there was.

CANNED GOODS.

Trade is scarcely as brisk in tomatoes, peas and corn as it was last week, but there is still a moderate movement. Salmon is in moderate demand. Stocks of sockeye are getting low on this market, some houses appearing to be completely cleaned out. Horseshoe particularly is likely to be scarce. In consequence of this condition of affairs higher prices are looked for. No new season's pack has been offered on this market yet, which is unusual. We quote: Tomatoes, 87½ to 90c. for choice and 85c. for inferior and old stock; corn, 90 to 95c. for choice and 87½c. for common; peas, 82½ to 87½c. for ordinary and \$1.40 for fancy; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.10 to \$2.25, and preserved

fancy quarters at \$1.35 to \$1.40; salmon, \$1.45 to \$1.50 for good red fish in tall tins, and \$1.60 to \$1.65 in flat tins; do., second quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

There is some demand for green Rio coffee, but it does not amount to much. Good grades are still difficult to get. Local stocks are almost here. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

There is just the usual moderate trade doing. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Trade is quiet and featureless. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Business continues dull at unchanged prices. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Firmness is the principal characteristic of the sugar market. The refiners are trying to get a little higher prices, but they

appear to have a good deal of difficulty in getting wholesalers up to their views. The wholesalers do not, however, feel as disposed to cut prices as they have done. For No. 1 granulated \$3.45 to \$3.50 per 100 lbs. are the ruling figures, although there are still some disposed to accept lower figures. The refiners are now asking 3¾c. per lb., and they do not appear to have any yellows under 2½c. There is an occasional carload moving, demand being nearly altogether for small lots, the trade being pretty well supplied. It is, evidently, this fact that is keeping prices down at the moment. Further purchases of raws have been made in New York this week on Canadian account. In fact, most of the raws purchased there appear to have been for this country. We quote: Granulated—domestic, \$3.40 to \$3.50; do., No. 2, 3¼ to 3 30c.; yellows, 2½ to 3¾c. Raw—Demerara, dark, 2¾c.; golden, 3 to 3¼c.; bright, 3½c.

SYRUPS.

There are a few bright and dark syrups selling, but that is about all, trade being quieter this spring than usual. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Just an odd package, mostly New Orleans, at 30 to 35c. is going out. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

Indian and Ceylon teas are meeting with much more enquiry. A good many sales have been made this week on London sample of teas of very good liquor at from 10d. to 1s. per lb. There is not much disposition to look at fine teas at the latter figure. There is a little more enquiry from jobbers for Japan teas and China greens, although there are not many going out. Wholesalers report a fair movement in

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

Berlin Brush Co.'s PATENT BROOMS



The largest sweeping surface to the weight of any broom in the market.

Light Handle,
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Sweeping robbed of half its tired-weariness by using the Patent Broom made by the

BERLIN BRUSH CO.
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IF IT DIDN'T POSSESS

Merit of extraordinary Value, could the sale of

"SALADA" CEYLON TEA

Have attained the enormous proportions it has?

P. C. LARKIN & CO.

WHOLESALE AGENTS,
25 Front St. East. TORONTO

MARKETS.—Continued

medium and low grade Japan teas, and the same may be said of Young Hysons at about 30 to 45c. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

Mail advices from London, under date of March 22, state that the low price ruling for good liquoring teas over 8d. or 9d. per lb. has tempted buyers to operate in them with more confidence. On the other hand, teas of poorer quality have continued to show weakness, as the ships lately arriving have brought such kinds in large quantities. Regarding Ceylon teas the advices say: "Though the average price for the week remains unaltered, yet the market must be quoted easier, as in the majority of instances quality showed an improvement. Taking this improved quality into consideration, the market for tea over 8d. per lb. is as cheap, or cheaper, than it has ever been."

DRIED FRUIT.

There are a good many cheap Valencia raisins moving, but otherwise there is not much doing. Selected fruit is scarce and firm and higher prices are looked for. We quote: Off-stalk, $3\frac{1}{4}$ to $3\frac{3}{4}$ c.; fine off-stalk, 4 to $4\frac{1}{4}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $5\frac{1}{2}$ to 6c.

Sultana raisins are quiet and firm. Stocks held here are lighter than for several years past at this time, and no fresh shipments are likely to be brought in direct. Ruling prices are 6 to 7c.

Prunes continue in good demand. French prunes are higher in the primary markets, but there will be no more brought on here. Some dealers appear to be caught short on Bosnia prunes. We quote: "Sphinx"—"U," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "C," 85 to 90 to half kilo, $6\frac{1}{2}$ c. per lb.; "B," 80 to 85 to half kilo, 7 to $7\frac{1}{2}$ c. per lb. "Atlas"—"D," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "Unicorn," 5 to $5\frac{1}{2}$ c. Bordeaux prunes, $4\frac{1}{2}$ to $6\frac{1}{2}$ c.

In currants, there is a good demand for fine fruit, but poor fruit is not much wanted. We quote: Filiatras, half-barrels, 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{4}$ c.; fine Filiatras, half-barrels, $4\frac{3}{4}$ c., barrels, $4\frac{3}{8}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $5\frac{1}{2}$ to 6c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half cases.

An occasional box only of dates is going out; $4\frac{1}{2}$ c. is the ruling price.

Figs are dull and nominally unchanged. We quote nominally: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

California evaporated fruits are still going out well. We quote according to quality:

Peaches, $10\frac{1}{2}$ to 13c.; apricots, $10\frac{1}{2}$ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 11c.

BUTTER AND CHEESE.

As indicated in a special article in another column, the butter market is flooded with fall and summer makes, and as a result even choice butter does not bring its proper value. The inferior grades will have to be sacrificed yet to relieve the situation. We quote: Summer dairy and store packed—Choice, 10 to 13c.; low grade baking butter, 7 to 9c.; fresh large rolls, 13 to 15c.; pound prints, 16 to 17c. Summer creamery, 12 to 15c. Winter creamery—Tubs, 20 to 21c.; pound prints, 21 to 22c. August and September makes of Canadian cheese bring 8 to $10\frac{1}{2}$ c., and new Canadian cheese is quoted at 11c. Small Stilltons bring 12 to $12\frac{1}{2}$ c.

GREEN FRUIT.

Trade is reported improving in all lines of green fruits. Since the beginning of the more favorable weather the country has begun to open up, so that direct and prompt shipments by freight are possible; consequently country dealers are taking more goods than they did when the roads were so bad that it was not safe to have their orders sent them otherwise than through the expensive express companies. Lemons are firmer, and apples are bringing good figures. Prices are unchanged. We quote: Lemons—Messinas, \$2.75 to \$3.50. Oranges—Valencias, small crate, \$4.25 to \$4.50, and Jumbo crates, \$5.25 to \$5.50; Messinas, \$2.75 to \$3; California seedlings, \$3 to \$3.75; California navels, \$3.50 to \$4. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. California dried fruit—Apricots, $12\frac{1}{2}$ c.; peaches, 13 to $13\frac{1}{2}$ c.

COUNTRY PRODUCE.

BEANS—Not very plentiful, with advancing prices. Choice hand-picked bring \$1.50 to \$1.60, and medium grades \$1.15.

DRIED APPLES—For export are bringing 6 to $6\frac{1}{4}$ c. a lb.

EVAPORATED APPLES—In 50-lb. boxes: 7 to $7\frac{1}{4}$ c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4.

HONEY—We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—The large and increasing export demand keeps the prices of potatoes firm. We quote: 58 to 60c. on the track and 65c. out of store.

POULTRY—Scarce on a firm market. Turkeys bring 12c., geese 7 to 8c., chickens 30 to 75c., ducks 50 to 90c.

EGGS—The receipts are very large, and as a result prices have gone down. Fresh eggs are selling at from 12 to $12\frac{1}{2}$ c. a dozen

at date of writing, and dealers are looking for still lower prices.

FISH AND OYSTERS.

Dealers say that trade continues disappointingly quiet for the Lenten season, but speak as though confident of winding up the period of fasting with a great run of business the coming week. Prices are unchanged. We quote as follows: Salmon trout (frozen), $6\frac{1}{2}$ to 7c.; white fish (frozen), $6\frac{1}{2}$ to 7c.; No. 2 white fish, 4c.; skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; market cod, 3 to 5c.; steak cod, 6 to $6\frac{1}{2}$ c.; haddock, 4 to $4\frac{1}{2}$ c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6c. per lb.; mackerel, 14c. each; pike, 3 to 4c. lb.; cod, 6c. per lb.; flitch cod, 5c.; finnan haddies, 6 to 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; Vancouver halibut, 6 to 7c.; large halibut, 10 to 13c. Oysters, \$1.20 per gallon for standards and \$1.50 for selects.

PROVISIONS AND DRESSED HOGS.

Owing to the increase in the price of live and dressed hogs, all hog products have made a decided advance, and the prospects are that they will go still higher. Notwithstanding advanced prices a good trade is being done in all lines. We quote prices:

DRESSED HOGS—\$5.90 to \$6.10 per 100 lbs.

BACON—Long clear, $7\frac{1}{2}$ c. for carload lots, $7\frac{3}{4}$ to 8c. for ton and small lots; breakfast bacon, $10\frac{1}{2}$ c. to 11c.; rolls, 8c.

HAMS—Large, 22 lbs. and over, $9\frac{1}{2}$ c. to 10c.; medium, 15 to 20 lbs., $10\frac{1}{2}$ to 11c.; small hams, $10\frac{1}{2}$ to 11c.; pickled, 9 to 10c.

LARD—Pure Canadian, tierces, $8\frac{1}{2}$ c.; tubs, $8\frac{3}{4}$ c.; pails, 9c.

BARREL PORK—Canadian heavy mess, \$15.50; Canadian short-cut, \$16; clear shoulder mess, \$13.50 to \$14; shoulder mess, \$13 to \$13.50.

SALT.

Trade the past week has been comparatively slow. Prices are unchanged. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

FLOUR AND FEED.

WHEAT—Is still rising rapidly. We quote: White, 70c.; red, 68c.; goose, 62c. per bush.

OATS—Have weakened the past few days and few sales have been made. We quote: 41 to 42c.

BARLEY—No change in market. We quote: 49c.

FLOUR—The market is fairly active. Prices are stationary. We quote: Ontario

CHOICE
GREEN

RIO COFFEE

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CONSIGNMENTS
NOW
ARRIVING

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Telephone No. 471.

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JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED

Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.

Apples and Potatoes Wanted.

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**1895****MAPLE SUGAR
and SYRUP****FOR SALE . .**

Correct shape and quality for retail trade.

Write _____

MITCHELL, MONTY & CO.

Granby, Que.

ORANGESCalifornia Navels
Messinas
ValenciasLEMONS
BANANAS
MAPLE SYRUP

The Best of Everything

CLEMES BROS. - TORONTO

straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—The weakening of oats has not yet affected the price of oat-meals, and other foods remain firm at unaltered figures. We quote: Standard oat-meal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; cornmeal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

The Canadian crop of seeds is practically marketed, and the prices quoted here now are those at which the big jobbers are selling to outside dealers in small lots. Prices, except in red clover, are practically unchanged. Alsike is quoted thus by jobbers: Prime to choice, \$4.80 to \$5; really fancy, \$5 to \$6.60; and lower grades \$4.

There is in the Western States a freer feeling in red clover, and prices have gone down a little. Good clover now brings \$6.20 to \$6.50.

In timothy, the jobbing prices to the trade are \$3 to \$3.50 for prime to choice grades of machine-threshed seed, and a little more for the bright unhulled article.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are scarce at prices unchanged since the advance noted in these columns last week. We quote: 5¼ to 6c. for cured, and for green No. 1, 5c.; No. 2, 4c., and No. 3, 3c.

SHEEPSKINS—Good stock is quoted at 85 to 90c.

CALFSKINS—Are a little more plentiful, but prices remain steady at 6c. for No. 1 and 4c. for No. 2.

TALLOW—Is still rather quiet. Jobbers quote 5 to 5¼c. and sell at 5¼c.

WOOL—Canadian fleece is quoted nominally at 19 to 20c., there being none on the market. In pulled wools best supers are quoted at 19 to 21c., and extras at 21 to 22c.

PETROLEUM.

Crude oil is still firm, and the refined article is of course, sympathetic. Prices are unchanged. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12¼c.; carbon safety, 15 to 16c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

MARKET NOTES.

Davidson & Hay are said to be offering a snap in bluing.

Smith & Keighley report that they are making cut prices in Malaga raisins.

Davidson & Hay are offering "Coral Brand" lobsters in flat cans.

Hannah & Co., Toronto, want all the potatoes they can get for export.

H. P. Eckardt & Co. are offering "Crown" brand fruit jars, one dozen in case.

The Pure Gold Manufacturing Co.'s sales for March exceeded those for the corresponding month for some years. "The

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes and Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**W. S. COLLINS & CO.**

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen,—“We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch ‘process.’ Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles Sauces, Ketchups.”

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473 VICTORIA, B.C.

Largest works of the kind in British Columbia.



ASK FOR

MOTT'S

month opened up slow," said a member of the firm, "but it picked up wonderfully well toward the latter part."

A direct shipment of prunes in cases is to hand with Davidson & Hay this week.

Warren Bros. & Boomer, have a lot of choice currants, "Imperial" brand, arriving.

James Turner & Co. report arrival of another consignment of Marshall's canned fish.

A fair movement in the better grades of Young Hysons is reported by Perkins, Ince & Co.

Perkins, Ince & Co., are offering a special line of Arquimbau's off-stalk Valencia raisins.

W. H. Gillard & Co. report a ready sale for "Unicorn" prunes, which they handle largely.

D. Gunn, Flavell & Co. report liberal sales of their Maple Leaf brand of hams, bacon, etc.

Dawson & Co., Toronto, are just in receipt of an extra fine line of Washington navel oranges.

H. P. Eckardt & Co. are offering what is said to be a fine line of Bosnia prunes in barrels at 3½c.

A line of lobster that will retail at 10c. per box, is what Warren Bros. & Boomer are offering to the trade.

The Pure Gold Manufacturing Co. are putting their icings on the market in a new and more attractive package.

W. H. Gillard & Co. have received numerous orders for their "Seville" orange marmalade from the Northwest.

Hannah & Co. are loading three cars of potatoes for Cincinnati and further large quantities for various western points.

Clemes Bros., Toronto, have just received a car of "Golden Apple" brand California navel oranges; also two carloads of bananas.

The Berlin Brush Works offered for sale in the Globe, is not the Berlin Brush Co., which is as busy as ever, still working overtime.

In Japan teas, at 16 to 17c., Lucas, Steele & Bristol are said to be offering excellent values. Buyers can secure samples on application.

The Eby, Blain Co. have to hand a shipment of Batcher's marmalade in 1-lb. glass jars, which they are said to be offering at low figures.

"Jams put up in 7-lb. pails, six pails in a crate, are finding a ready sale with us, and their superior quality brings many repeat orders," say W. H. Gillard & Co.

"L., P. & Co.'s blends of coffee are giving everyone satisfaction," report Lucas, Steele & Bristol, the sellers, who will gladly furnish samples.

The Eby, Blain Co. report that sales of crushed coffee are still keeping up well.

They also report a good demand for Gillard's London Relish.

Todhunter, Mitchell & Co., Toronto, are still offering their brand of whole roasted or fine ground West India coffee at the remarkably low figure of 20c. a pound.

D. Gunn, Flavell & Co., Toronto, have received a shipment of cheese from the Ontario Agricultural College, packed two in a box, all fresh made and very choice goods.

Mr. John Mouat, Northwest representative for W. H. Gillard & Co., states that his sales of their blend "Imperial" are away ahead of former years, which attests the merit of that article.

C. Wilson & Son, of the Toronto Scales Works, have received notice that they will receive their gold medal and diploma about 1st June, being the highest award for scales at the World's Fair, Chicago.

Mr. Bingeman, of the Berlin Brush Co., has received his American patent on the "Anchor Fastener" for fastening fibre, rice root, etc., into solid-back brushes. European patents are also applied for.

W. H. Gillard & Co. have been selling large quantities of Dixon's Carburet of Iron Stove Polish, of which they are the wholesale agents. Customers say: "It delights everybody; its results are perfect."

James Turner & Co. report a run on prunes, owing to firmer advices from foreign markets, "but having a large and well-assorted stock," they write, "we are prepared to fill a limited number of orders without making full advance."

R. Simpson, of the big departmental store, has placed another order for eight fancy grocer scales with C. Wilson & Son, Toronto. He ordered eight just a few days before the fire from the same firm, which were all consumed.

T. B. Escott & Co. are offering the trade this year what is termed a superior Japan tea under the brand "White Bear." It is packed exclusively for T. B. Escott & Co.'s trade. The trade report a good many repeat orders for "Grand Mogul" tea.

The Toronto Salt Works report the sale of four cars of lump rock salt during March. They find the demand for this salt to be increasing among the farmers and stock men for use in salting stock. Country dealers will find it a good seller in the spring.

The Steele, Briggs, Marcon Seed Co., Ltd., Toronto, to whom THE CANADIAN GROCER is largely indebted for the information furnished in its weekly seed market reports, announce that the Canadian crop is now almost entirely bought in.

The Pure Gold Mfg. Co. are putting a new package of mustard on the market. The package is most attractive. It is called the "School Children's Lunch Box," and holds one pound of mustard. It is handsomely japanned, and across the cover is

the word "Lunch." The box is designed for carrying lunch after the mustard has been used.

The Canadian Pacific, Grand Trunk and Intercolonial lines of railway reduced freights on all classes of merchandise on Monday. The reduction is the ordinary one at this time of the year, to compete with the forthcoming canal traffic.

Dawson & Co., Toronto, are doing quite a large spring business in apples. This week they shipped four cars of fine winter apples to England. They will place two carloads on the Toronto market next week and make another large shipment to Europe.

The continued advance in the rate on silver is having a beneficial effect on several lines of East India products of staple groceries. Some grades of coffee, foreign rice, nearly all spices, and teas are strengthened, and coming in conjunction with an improving tendency in business, gives the markets strong tone.—N. Y. Journal of Commerce.

Some private advices are coming in from Japan of quite a contradictory character. Many by implication or direct claim carry an idea that prices on teas will be much higher than last season, but others suggest about an average crop, and without evidence of advance, except possibly to the extent of additional firing charges decided upon some time ago, and to which we then called attention. The latter view is generally entertained by conservative operators here, although it is assumed that Japan and China crops will all be late in reaching market.—N. Y. Journal of Commerce.

MONTREAL MARKETS.

MONTREAL April 4, 1895.

GROCERIES.

THE grocery market does not furnish anything strikingly new this week.

The bad condition of the roads has interfered to some extent with the movement to adjacent sections, but taken on the whole a fairly good trade is to note. Prices, with a few minor exceptions, rule firm, and the indications do not point to a decline in any leading line. There is some anxiety among the trade here as to what will be done at the coming session of Parliament, for the trade feel that if any increased revenue is required sugar and tea will be the lines that will be most susceptible to taxation.

SUGAR.

The sugar market exhibits a fair degree of activity for the season, both from first and second hands. The tone is steady and prices are maintained all round as last quoted. Advices on the raw article continue firm, and this is having its effect, while there is some uncertainty regarding what will be done at Ottawa during the coming session that exerts an influence in the same direction. There has been a fair movement

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg; E. Bowstead, Hamilton;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; H. H. Bennett, 49 Wellington St. E., Toronto.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
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32 WEST MARKET STREET

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Solicited

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GEORGE McWILLIAM.

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GENERAL.. **FRUIT**

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

SAUSAGES..

Fresh Made Every Hour

Is a feature of the business
of to-day.

Best of Materials.
Best of Spices.

Care and cleanliness assured.

F. W. FEARMAN
HAMILTON.

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

MONTREAL MARKETS.—Continued.

of granulated from refiners' hands at 3 5-16 to 3 3-4 c., according to quantity, while there is quite a free movement of yellows at 2 1-2 to 3 c., as to quality at the factory. The movement in a jobbing way is rather quiet, the bad country roads in many sections checking trade in this particular. We quote jobbing prices: Standard granulated, 3 3-4 c., and yellows, 2 1-2 to 3 1-4 c., as to quality.

SYRUPS.

Demand for syrups is not as brisk as it was, business ruling rather quiet, as buyers have supplied their wants for some time ahead. Prices, however, are steady at 1 1-2 to 2 1-4 c., as to quality and quantity.

MOLASSES.

No important change is to note in the molasses market. A good consumptive demand is experienced from stocks in store, while there has been a fair enquiry for new crop Barbadoes also. We quote round lots to arrive, 28 to 30 c., and spot quotations, 28 1-2 to 31 1-4 c., as to quality. The jobbing basis is unchanged, at 32 1-2 c., in hogsheads, and 36 c. in barrels and half-barrels. Sales of Porto Rico are also reported this week at 29 c. for some small lots.

RICE.

A good trade has been done in rice for the season, small lots moving out with a fair degree of freedom. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

There is no change in spices, which rule steady, with a fair business doing. We quote: Penang black pepper, 9 c.; white pepper, 11 to 15 c.; cloves, 9 to 20 c.; cassia, 9 to 20 c.; nutmegs, 40 to 90 c.; and Jamaica ginger, 18 to 25 c., according to grade.

COFFEES.

This market is firmer, but business rules quiet, a few small sales of Maracaibo and Rio at steady prices being the only transactions of importance. We quote for green coffee in bags: Maracaibo, 20 1-2 to 22 c.; Rio, 18 1-2 to 20 c.; Java, 25 to 30 c.; Jamaica, 20 to 23 c.; and Mocha, 29 to 34 c.

TEA.

The tea market is quiet and steady, the only business of any magnitude being in a few small lots of Japans on the basis of 15 1-2 to 17 c., and some Congous at 14 c. The tone however is steady, and no easiness is looked for by holders, who are calmly awaiting the demand. We quote: Japans, low grades, 11 to 14 c.; medium, 15 to 17 c.; fine, 18 1-2 to 24 c.; and choice, 25 to 31 c.

DRIED FRUIT.

In raisins what little enquiry or activity there is seems to be centred around California fruit, and some further fair sized lots have been placed with jobbing houses here this week on the basis of \$4.60 in bond laid down here. Advices from the coast on these fruits continue firm, and we quote

The great 5c. cake

Silver Star Soap

Dealers study their own interest by keeping
this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot
Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and
Smoked Fish, Florida and Valencia Oranges,
Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

Breakfast Bacon,

HAMS, ROLLS,

Long Clear Bacon, Pure Leaf Lard.

D. GUNN, FLAVELLE & CO.

Pork Packers and
Provision Merchants **TORONTO**

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings

75 YONGE ST., TORONTO

MONTREAL MARKETS—Continued

prices steady at 6¾ to 7c. for 4-crown loose Muscatels, and 5½ for 3-crown do.

Some enquiry is to note regarding Valencia stock, but it has not resulted in any important business, stocks of these fruits being in small compass and firmly held. We quote off-stalk 3¾ to 4½c., and layers 50c., in a jobbing way.

Nothing new is to be said regarding Sultanias. Trade is confined to a small jobbing demand at 5½c. for fine and 7c. for choice.

Advices on currants continue firm, but there is little or no activity to note here. The tone is steady and prices are well maintained, as last noted, viz.: Filiatras and Provincials 4 to 4½c., in cases, Patinas 5 to 5½c., and Vostizzas 7 to 7½c.

There is no change in prunes. Demand is fair and prices steady, as follows: Bordeaux 4 to 4½c., Bosnias 4½ to 5c., and California 7 to 9c.

Figs are quiet and unchanged at 10 to 12c. per lb. in boxes, as to brand. Dates rule dull and heavy, and prices are ½c. lower at 3½ to 4c.

The firm feeling in dried apples is unchanged, though there is no great activity to note.

CANNED GOODS.

There is a rather better feeling in canned goods, though no special feature is to note. Still a fair degree of activity is to note in staple lines of vegetables, peas and corn selling fairly well in this connection. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz.; marrowfat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green Gages, \$2 to \$2.25; blue plums or Damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, 90c. to \$1.10.

FISH.

With the Lenten season drawing to a close business in fish is diminishing, especially as retail dealers generally have pretty good supplies on hand. Demand in consequence is limited, and stocks are moving off rather slowly, sales in some cases netting a loss to the seller. Haddock have sold at 1 to 3c. per lb. for old, and new stock fresh herrings, 75 to 90c. per 100; halibut at 7c. per lb.; fresh salmon, 13c., and dore, 5 to 6c. A feature is the scarcity of choice pickled herrings, of which there are none on the market. Ordinary stock are quoted at \$3.50 to \$4 per bbl.; B. C. salmon, \$11 to \$12; No. 2 mackerel, \$13; Finnan haddies, 6 to 7c.; boneless cod, 6c.; smoked herrings, 10c. per box, and bloaters 75 to 90c.

GREEN FRUIT.

APPLES—The apple market is quiet but firm, at \$3 to \$5 per bbl. as to quality.

ORANGES—No change is to note in this market, the tone ruling steady. We quote: Valencias, \$3.75 to \$4.50, and Messinas, \$2 to \$3; ditto bloods, \$3.50 to \$4.50; Californias, \$3.25 to \$4 per box, and Jamaicas, \$8 to \$9, and Havanas \$6 to \$8 per bbl.

LEMONS—Firm advices continue to come to hand on lemons and prices rule steady. Spot business is on the basis of \$2.50 to \$3 50

GRAPES—Very little business is doing in these, but prices are firm at \$7 to \$8 per bbl.

SWEET POTATOES—A fair business is doing in these at \$5 per bbl., while receipts continue light.

BANANAS—There were heavier receipts of these last week and prices declined \$1 per bunch to \$1 to \$2.

PINEAPPLES—There is a marked scarcity of these and prices have stiffened 8c. to 20 to 30c.

COUNTRY PRODUCE.

EGGS—The egg market has stiffened 1c. per dozen since our last, under lighter receipts, and for the past few days values have ruled firm at 16 to 16½c.

HONEY—There is no change in this except in comb stock, of which there is a scarcity, and it sells at 12 to 15c. Old extracted is unchanged at 4½ to 5½c., and new, 7 to 9c.

MAPLE PRODUCTS—Freer receipts of new maple syrup since the opening of the week has led to a decline in price to 60 to 70c, while new sugar is 8 to 9c., and old, 5 to 6c.

BEANS—Hand-picked beans remain steady at \$1.50 and lower grades \$1.25.

HOPS—No change, and we quote 5 to 7½c.

ONIONS—These meet a quiet demand and domestic stock is rather lower in its range at \$1 to \$2 per bbl., as to quality. Bermuda onions are unchanged at \$3.50 per crate.

POTATOES—Demand fair and prices steady at 65c. per bag in a jobbing way.

TOMATOES—Southern tomatoes are moving out quietly and larger receipts have led to a lower range at \$4 to \$5.

PROVISIONS.

The local provision market is steady, in fact firmer, and an improved demand has led to an advance of \$1. per bbl. in the price of Canadian heavy short cut, which rules very firm. We quote as follows: Canadian short cut, heavy, \$16 to \$16.50; hams, city cured, per lb., 9 to 10½c.; lard, Canadian, in pails, 9 to 10c.; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

FLOUR AND MEAL.

There is a brisk demand for flour from local and country buyers and an active business was transacted at firm prices. Sales reported by one milling concern were fifty cars. There were also cable enquiries for export account, but as this is already oversold, no business in this respect was done. In Ontario grades dealers also report a fair business doing. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$3.15 to \$3.25; straight roller, bags, \$1.50 to \$1.55; extra, \$2.75 to \$2.85; extra bags, \$1.35 to \$1.45; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The demand for feed continues good and an active trade is doing. We quote: Bran, \$19 to \$19.50; shorts, \$19 to \$20; mouillie, \$23 to \$24.

There was no change in oatmeal, prices being steady with a fair business doing. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

CHEESE AND BUTTER.

The cheese market rules about steady, with no new business of importance to note. Advices from the other side report what has already been said regarding stocks there. They are heavy, but chiefly of Eastern makes, the demand for which is slow at 45s. to 46s. This basis is about equivalent

to a spot price of 9 to 9¼c. on summer goods. As these, allowing for carrying charges, etc., have cost fully 10c., some idea of the losses that these cheese operators have been put to this season can be gathered. Account sales on some recent consignments net about 9½c. here on summer goods, and the shippers profess to be thankful to have got out with as little loss as this. We quote the range in fine fall goods at 10 to 10¼c., and undergrades 9½ to 9¾c. The shipments of cheese last week were 3,743 boxes to London, and 14,570 boxes to Liverpool, a total of 18,313 boxes.

Butter rules quiet and unchanged. There is a steady demand for winter creamery at 21½ to 22c., and fresh Townships 18c. Held creamery is quotable at 14 to 15c., Townships 14 to 15c., and western dairy 7 to 12c.

ASHES.

There is no change in the ashes market, and prices are steady. We quote: First pots, \$4.00 to \$4.05; seconds, \$3.70 to \$3.75, and pearls, \$6.00 to \$6.10.

MONTREAL TRADE NOTES.

Cables on lemons to Rose & Laflamme quote the f.o.b. price Montreal at 11s. 9d.

Recent receipts of dates on this market have been offered at a decline of ½c. to 1c. per lb.

At an auction sale held on Monday, domestic onions sold in lots as low as 30c. per barrel.

Vipond, McBride & Co. received some round lots of bananas this week aggregating some 500 bunches.

The first receipts of genuine new maple sugar came to hand on Monday. Sales were freely made at 8c.

Cables from England state that last season's pack of B.C. canned salmon is now arriving on that market.

There is a decided scarcity of choice pickled herrings in this market, and quotations can hardly be given.

Fresh receipts of Messina blood oranges came to hand last week from New York. They are selling at \$3.50 to \$4.50, according to quality.

Montreal refiners were very free operators in the raw sugar market in New York last week. They bought largely of both centrifugal and molasses sugar.

Rose & Laflamme note some good sales of Patterson's Eureka pickles, Worcester sauce, and comp. coffee essence. They call attention to their advertisement this week on these goods.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 5, 1895.

THE spring business is beginning. Most of the Nova Scotia packets have made their first trips, and the wharves begin to look like business. There is little new in the market. Sugar, beef products and pork products are higher. Eggs,

ST. JOHN MARKETS—Continued.

smoked herring and butter are lower. Other lines about hold their own. Apples and oranges are firmer. In tea the market is easy, and the principal sales are being made by brokers, who sell for direct shipment from China. In spices the market shows no change.

SALT—Market is easy, with light demand, owing to fishing being quiet. During the past week a schooner from Boston landed 300 tons Krappani salt. This quantity about supplies the needs for a season. Prices are: Coarse, 53 to 55c.; fine factory filled, \$1 to \$1.10; 5 lb. bags, \$3 to \$3.25 per bbl.; 10 lb. bags, \$2.80 to \$3 per bbl.; 20 lb. wood boxes, 30c. each; 10 lb. boxes, 12c. each; cartoons, \$2 per doz.

CANNED GOODS—The principal interest during the week has been in canned beef, prices of which are higher. Further advances are looked for. A larger quantity of Canadian has been sold here than for some time past; and some of our largest handlers feel that the Canadian will be a very strong competitor of the American article. Prices in this market have not yet advanced, though it is thought to be but a matter of time. Blueberries, though low, are finding a very slow sale. For other goods there is a fair demand at steady prices. We quote: Corn, \$1; peas, 95c. to \$1; tomatoes, \$1.05 to \$1.10; new gallon apples, \$2.25 to \$2.40; corned beef, 2 lb. tins, \$2.75 to \$2.85; 1-lb. tins, \$1.65 to \$1.75; oysters (which are firmer, have advanced in Baltimore), \$2 to \$2.20; 1's, \$1.55 to \$1.60; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz., \$5.50; chowder, 2 doz., \$3.50; scallops, 4 doz., \$5.50.

DRIED FRUIT—Market quiet and values unchanged. We would again say to packers of Nova Scotia dried, if they would but put their apples up off the strings, press them into the barrels hard, see that they run even in the barrels and that the different barrels in a lot are the same in quality, also that the barrels themselves are in condition to ship, and above all that the apples are bright and dry, they would find that their profits would rapidly increase. The wholesale grocers could do much to aid this, if they would give a better price for apples rightly put up as compared with the price allowed for the others. Dried are rather firmer. We quote: Dried apples, 5½ to 5¾c.; evaporated apples, 8¼ to 8½c.; Sultana raisins, 6 to 7c.; Valencia, 4¼ to 4½c.; layers, 5¼ to 5½c.; London layers, \$2.10 to \$2.25; loose Muscatels, 5½ to 6c.; currants, bbls., 4 to 4½c.; cases, 4½ to 4¾c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.

GREEN FRUIT—Business grows better from week to week, and the season's shipments will soon be in full swing. Apples are high and scarce, the best hard fruit finding a ready sale at good prices in Nova Scotia for export. Lemons are selling higher with the market firm. By the time this report is perused by the readers of THE CANADIAN GROCER green bananas will be coming here loose, and the banana trade, which is now one of the principal factors in green fruit business, will have commenced

in earnest. Oranges are being received in large quantities, but prices have so far continued firm. Prices are: Apples, hard fruit, \$2.50 to \$3.50; soft fruit, \$1 to \$2; California oranges, \$3 to \$4.50; Messina, \$2.75 to \$3; blood, \$2.35 to \$2.75 per half box; Valencia, medium, \$4.50 to \$5; large, \$6 to \$6.50; lemons, \$3.50 to \$4.50; bananas, \$2 to \$2.25; onions, \$2.50 to \$3.

DAIRY PRODUCTS—Butter is, if anything, more unsatisfactory. There are still large quantities coming forward. One creamery sold the balance of their last season's make in this market for 16c. to a jobber here, and the best dairy is being sold by the jobber here for 17c. There is no demand. Market is very weak. It is not so much a matter of price, but of selling at all. Eggs are lower, and the retail and wholesale prices are about the same, showing the market to be weak. Eggs have sold as low as 13c. and these are being retailed at 15c. Market is likely to go lower. In cheese the demand is light. Stocks, however, are not large, and holders are getting fair prices, though about ¼ to ½c. less than what were paid last fall. Prices are lower here than in the west. It will be some time before this province turns out any new cheese. We quote: Butter—Dairy, 16 to 17c.; creamery, 18 to 20c.; fresh creamery prints, 23½ to 24c. Eggs, 13 to 15c. Cheese, 10 to 10½c.

MOLASSES—Stocks here are very light, though some 800 casks of Barbadoes are expected here about the last of next week. Prices are very firm, though the market is not as high as was expected. In syrup the demand is light. We quote: New Barbadoes, 32 to 33c.; new Nevis, 28 to 29c.; Porto Rico, 30 to 31c.; Antigua, 28 to 30c.; syrup, 33 to 35c.

SUGAR—The market here has recovered the ¼c. decline spoken of last week and is rather firmer. Large stocks are being held here. The demand is good and merchants are selling on very small margins. We quote: Granulated sugar, \$3.50 to \$3.65; yellow, 2½ to 2¾c.; Paris lump, 4¾ to 5c.; pulverized, 4¾ to 5c.

FISH—Lent, which has about closed, has not been to the fish business what was hoped. The demand has been, and is, light, and prices on all except dry are weak. Some extra pickled Grand Manan arrived during the past week. There are very few to come forward. In smoked, arrivals continue fairly large, and there is little demand, the market being overstocked. In gaspereau fishing in the harbor large numbers were being taken and prices dropped quickly from \$4 per 100 to \$1, but owing to the colder weather the catch for some days has been light. The buyers here who pay cash are complaining very much of the growing tendency of the fishermen taking the trade, as it places a false value on the fish; and if the fishermen would but think of the matter carefully they would see that the taking of trade is to their own disadvantage. We quote: Large cod, \$4.25; medium, \$4; small, \$3.35 to \$3.50; pollock, \$1.75; bay herring, \$1.50 half-bbl.; Shelburne, No. 1, bbl., \$4; half-bbl., \$2.40 to \$2.50; smoked herring, 7 to 8c.

PROVISIONS—Demand is light. Fresh beef has advanced in the west and dealers here are not prepared to follow, so arrivals have been very light this week. Some fresh beef fully equal to the Chicago article has been received from Ontario this spring. I regret to have to report it very much better than our own. In salt pork and

beef, barreled, prices are also firmer. Lard is marked up. We quote: Clear pork, \$18 to \$18.50; mess, \$15.50 to \$16; beef, \$14 to \$14.50; pure lard, 10½ to 11; hams, 11 to 12c.; rolls, 9½c.; compound lard, 8½ to 9½c.

FLOUR, FEED AND SEED.

In flour, demand is light with market strong, though as compared with last week there is no advance. Manitoba, which has advanced much less than Ontario grades, is particularly firm and an advance would not be a surprise. Oatmeal and oats are firm, with beans much higher and likely to advance still further. The bean market has been rather a surprise this season and few have even prepared for the advance. Cornmeal is firm at an advance of 5c. Large quantities of seed are now arriving. Hay continues very dull. We quote: Manitoba, \$4.40 to \$4.50; best Ontario, \$3.55 to \$3.65; medium, \$3.35 to \$3.50; oatmeal, \$4.25 to \$4.30; cornmeal, \$2.85; middlings, \$24 to \$25 on track; bran, \$22.50 to \$23; hard picked beans, \$1.85 to \$1.90; prime, \$1.75 to \$1.80; oats, local, on track, 43 to 44c.; Ontario, 45 to 46c.; hay, \$8.75 to \$9; pot barley, \$3.90 to \$4; round peas, \$3.75 to \$3.90; split, \$3.70 to \$3.90; American timothy seed, \$3.20 to \$3.30; Canadian, \$3 to \$3.50; red clover, 11 to 12½c.; Alsike, 11½ to 12½c.

TRADE NOTES.

Lumber shipments during the past week have been the largest of the season, though

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St. John, New Brunswick

The Best Goods are the Cheapest

GROCERS

**GOLDEN
FINNAN
HADDIES**

Are the best in the market.
They give you a good profit.
Your Wholesale Grocer sells them.

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N. B.

prices are hardly ruling as high as was expected.

Turpentine is much firmer in this market.

Some 400,000 feet of oak passed through St. John this week for Amherst. It came from New York.

With a little warmer weather the St. John river would soon open. It is now free of ice to above Welter's landing.

Messrs. N. W. Taussig & Co. are offering some extra fancy price Porto Rico direct at a low figure. Their agent here is J. Hunter White.

During the past year the sale of Springhill coal in St. John was 2,000 tons in excess of last season's sales, the amount being 41,000 tons.

Messrs. C. & E. Macmichael have received a stock of Bryant's root beer. Retailers will find it to their advantage to see them before buying their summer stock.

The failure, at Springhill, of Horton & Scott, grocers, is reported. Liabilities, \$2,000; assets, about \$1,200 to \$1,500. C. M. Bostwicke & Co., of this city, are preferred for \$800.

The McAlpine Tobacco Co. are putting on this market an extra quality mixed cut smoking tobacco called Tonka. It is sold for 70c. put up in packages of 9 to the lb. Fred. R. Titus represents the firm in this city.

J. A. Leney, of the firm of R. Kivining & Co., London, was in the city for the first time during the past week. He was much pleased with both the city and its business men. His firm is represented here by J. Hunter White.

Since the reduction in the price of Sunlight soap, their agent, N. D. Hooper, finds a greatly increasing demand. The quality of the goods has always been admitted extra, but the price has been against it. Now that it can be sold at 6c., it is a seller.

The merchants feel the wharfage which is to be charged on apples, dried and pickled fish, is most unfair, particularly when it is remembered that schooner men are permitted to retail goods out of the vessels without paying license, taxes, or other charges. The schooner men object to the tax because they say the port is already a very dear one.

Messrs. Jardine & Co., whose suspension was reported last week, have furnished a statement to their creditors. It shows secured liabilities, consisting of rent and amounts of wages owing to employees, \$2,000; unsecured, \$50,000; indirect, \$5,000; assets, \$23,142. They offer 20 cents cash, or 25 cents in quarterly payments, extending over twelve months. It is hoped a settlement will be effected.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, April 4, 1895.

BUSINESS is improving in nearly every line in the grocery trade. The tendency in breadstuffs is still upward. The advance last week on the sharp advances of the preceding part of the month would necessarily be limited to 5c. at a time, but two advances of 5c. each took place through the week, closing Saturday strong all round, American as well as Canadian. Our markets are to-day 25c. a barrel higher than the American, but a further ad-

vance of 50c. cannot be made before we meet with the overflow of American products, as the duty is 75c. In the meanwhile American products are likely to advance. The fruit market is very active and provisions are advancing. Butter, cheese, and eggs are down. So is hay.

FLOUR—The market is steady and firm at the following quotations: Hungarian patent Manitoban, \$4.60 to \$4.70; Manitoba strong bakers', \$3.35 to \$4.45; Canadian pastry, \$3.85 to \$4; 75 per cent. rolled patent, \$3.75 to \$3.85; 80 per cent. \$3.60 to \$3.70; 90 per cent. \$3.50 to \$3.60; straight, \$3.40 to \$3.50; extra, \$3.10 to \$3.25.

BRAN, MIDDINGS AND OATMEAL—Fahcy bran is worth \$24 a ton, and middlings from \$25 to \$26. Oatmeal remains at \$4.65 to \$4.75.

HAY—Hay is dull. There is lots offering, but no demand. Quotations are about \$10.

OATS—Oats still hold up. Several carloads of Canadian and P.E. Island have been received, which sold at 47c. for the former, and 46c. for the latter.

CANNED GOODS—The demand for canned goods is steadily improving. Quotations remain the same as last week.

CHEESE—The cheese market is characterized as flat, with no prospects for an immediate improvement. Stocks on hand are large.

BUTTER—Butter seems bent on self-destruction. It is on the down grade, and seems determined not to reform. Canadian creamery is quoted to-day at 15 and 16c.

EGGS—Eggs are plentiful, and fresh stock is only bringing 13c.

PROVISIONS—The provision market has stiffened wonderfully. Our advices from Ontario show an advance of \$1 on beef, and as we are supplied from that quarter, we have to respond in sympathy. Ordinary beef is worth \$8 to \$8.50, and choice is bringing \$9. Several car loads are on the way from Toronto, having been purchased before the rise. Mutton is worth 10 and 11c. A few spring lambs are offering at \$4 and \$5. Veal is worth 5 to 6c. Other quotations remain, viz: American clear pork, \$19 to \$20; do. mess pork, \$16.50 to \$17; P. E. Island mess pork, \$16 to \$16.50; do. thin do., \$14.50; do. rump do., \$14; do. prime do., \$13.25; American extra mess beef, \$13; do. plate do., \$14. Hogs are worth 6½ to 6¾c. for Canadian.

GREEN FRUIT—The green fruit now coming in is looking fine, and good sales are being made. Bananas are eagerly sought after. Valencia oranges are easier, caused by a "new man" doing some cutting, and sell to-day at \$4.50 to \$5. California navels are worth \$3.50, seedlings \$3, Messinas \$3.50 (200 count), and bloods (200 count), \$4. Lemons remain at \$3 to \$3.50. Bananas sell at \$2.25 and \$2.50. Apples are scarce, and only poor fruit is being offered.

ONIONS—American onions are worth 2½c., and Canadian 2c.

DRIED FRUIT—Dried fruit is in fair demand, with no change in quotations.

FISH—The situation in fish remains unchanged. Some small lots have been received from Newfoundland. Mr. Louis Butler has made some purchases for the Hayti market, but otherwise there is no movement and no demand.

MOLASSES—There is no change in the market in molasses. The schooner Vivian arrived from St. Kitt's this week with 165 pans, 10 hhd., and 40 bbls., to James Fraser. Prices remain at 35c. for Porto

Rico; 34c. for Barbadoes, and 45c. for Demerara, (N) D brand.

SUGAR—Sugar is moving slow, with little enquiry. Latest quotations are: Porto Rico, in barrels, 2¾c.; refined cut loaf 5c.; granulated, 3¾c.; standard A, 3½c.; white extra C, 3½c.; standard yellow C, 3c.; extra C, 2¾c.; extra yellow C, 2½ to 2¾c.

HALIFAX MARKET NOTES.

A sign artist from Ontario is here, and the fronts, roofs and sides of grocery stores tell wonderful tales.

The bread war still continues. Two-pound loaves still sell for 4c. The rise in flour seems to have no effect.

The naval authorities have decided to purchase the salt beef, pork and suet for the North American squadron in Halifax, and tenders will shortly be called for. Formerly the salt meats were brought from England.

Messrs. Horton & Scott, grocers, of the town of Springhill, made an assignment for the benefit of their creditors. The liabilities of the estate are about \$2,000, and the assets will probably realize from \$1,200 to \$1,500. Messrs. C. M. Bostwick & Co., of St. John, who have been supplying the firm, are preferred for \$800, and Isaac G. Phelan and Clinton McKay for \$100 each for cash lent. Percy B. Evans, of St. John, is the trustee of the estate.

JOHN SLOAN & CO.

The old established Toronto wholesale grocery firm of Sloan & Crowther will be no more known as such. Mr. John Sloan has bought out the business and will henceforth carry it on with renewed vigor under the style of John Sloan & Co.

Mr. Sloan is one of the best known and most esteemed men in Canadian business circles, and under his direction, the old house is bound to flourish anew.

John Sloan & Co. are starting out with a stock that is very complete in staple lines and especially in teas. We would refer our readers to the advertisement in this week's issue, of a special line of teas. The firm is also carrying a full assortment of Canadian canned goods and fish, including one of the finest brands of sock-eye salmon on the market.

THE CANADIAN GROCER ventures to predict a successful future for the newly organized house.

THE DOMINION SUSPENDER CO.

The Dominion Suspender Company, of Niagara Falls, write asking why we do not say something good about their suspenders. Great Scott! what is the use of our telling people something they know already? Who in Canada does not know that this Company is the brightest, liveliest, most original and most energetic of our manufacturers? Is there anyone between Victoria and Halifax unaware that these people manufacture the best suspenders in the Dominion? If you have any doubt about what we say, put yourself in communication with them. You will doubt no longer after that.

TRADE SALES.

At Suckling's on Wednesday the general stock of R. D. Gardner, of Mount Pleasant, was sold to M. M. Evans at 60c. on the dollar. The general stock of Lee & Co., of Lisle, amounting to \$1,760, was sold at 49½c. on the dollar. The Beamsville stock of James A. Adam & Co., general merchants, amounting to \$14,750, was withdrawn at 55c.



Chicory

Best Imported French

Write Us for Samples
and Quotations.

EWING, HERRON & CO.
MONTREAL

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

The Kent Canning
& Pickling Co.
CHATHAM, ONT.

NOTICE

IS hereby given that the partnership heretofore subsisting between the undersigned as

WHOLESALE GROCERS

—UNDER THE NAME OF—

SLOAN & CROWTHER

has this day been by mutual consent dissolved. All persons having claims against the said partnership are hereby notified to file their claims with particulars forthwith with Mr. W. C. Crowther. All debts due to the firm must be paid to W. C. Crowther at his office, 48 Front street east, Toronto.

Dated this first day of April, 1895.

JOHN SLOAN,
W. C. CROWTHER.

With reference to the above dissolution of partnership between Mr. Crowther and myself, I beg to notify you that I have purchased the stock of the late firm, and the business will be continued under the name and style

JOHN SLOAN & CO.

Soliciting a continuance of your confidence, I have the pleasure to remain,

Yours truly,
JOHN SLOAN.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada. Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco,
made in all size plugs. Cheapest
and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

People Who Don't Eat



Trade Mark.

Have never been heard of, and people who don't eat canned goods are exceedingly scarce.

Canned Chicken Canned Duck
Canned Pigs' Feet Canned Turkey

Our meat delicacies are prepared by domestic process, with scrupulous cleanliness, and are by long odds the best the country produces.

TO BE HAD FROM ANY WHOLESALER.

Delhi Canning Co.

DELHI, ONT.

PROTECTED : : :

YES, the buyer makes no mistake in handling our goods, for every can is fully guaranteed; this makes the retailer solid and retains his customers, for we are told nothing is so annoying as losing customers by selling **CHEAP** and **INFERIOR** goods. You can **HOLD** your trade by handling

Boulter's "FAMOUS" Lion Brand Canned Goods

Factories:

Picton, Toronto, and Demorestville

Time has clearly shown that they have no equal.

Teas Teas

We have 450 half-chests Congous specially suited for the present purchasing power of the people. Price to the trade 14½, 18, 22½ and 30c. according to grade. Sellers of these lines defy competition from big departmental stores or any other source. Write us for samples and compare values.

John Sloan & Co. Wholesale Grocers Toronto

Successors to Sloan & Crowther.

THE BUTTER MARKET.

The market in butter is featureless. Summer and fall tub butter is still accumulating. One Toronto firm alone is now holding about 1,000 tubs of commissioned butter, and this stock is being rapidly added to by large daily receipts. The situation of this house is indicative of the general state of affairs, and dealers are unanimously of the opinion that "the woods" is still full of butter. Jobbers and commission men are now facing a serious question. What are they to do with all this poor butter? It is understood that the situation in Montreal is even worse than in Toronto. Several carloads of butter have been recently disposed of in the former city at 6 to 7c. a pound.

It is unfortunate that some outlet cannot be found for this butter, for as long as it remains on the market good butter will not bring its proper value. We believe that it would be a good move to relieve the situation by disposing of all this inferior stuff for grease purposes. By this means the market could be cleaned up, and the dealers could start out in the spring business with clear decks.

"PURE GOLD" AGENCIES.

The Pure Gold Mfg. Co., Toronto, has been making some changes in its agencies lately. Baker Bros., Halifax, have been appointed to look after the firm's business in that province. In Montreal, Mr. Dunn, who has retired, has been succeeded by T. F. Ballantyne. Baker Bros. are well known as an enterprising and highly esteemed

firm of commission merchants, while Mr. Ballantyne is one of the best known and popular travelers in Quebec province.

PILING UP BUSINESS TAXES.

Quebec expects to raise \$10,000 additional revenue this year by increased taxes on business companies. Electric light will pay \$1,200, express companies, \$150; gas, \$1,700; plate glass insurance companies \$75; beer bottlers, \$30; banks' second branches, \$200. Is Quebec doing so well as a mercantile centre that it can afford to pile up the taxes on business concerns?

N. B. INSOLVENT LAW.

The new insolvency law just passed by the New Brunswick Legislature is regarded with favor by business men. The Act renders null and void any confession of judgment or undue preference given in favor of one creditor to the detriment of others, by a party who is insolvent or unable to pay his full debts, or is about to become insolvent. Provision is made for assignments by insolvents to the Sheriff or other assignee for the benefit of all their creditors, and the assignee is to receive such remuneration as shall be voted him by the creditors at any meeting called for the purpose after the first dividend sheet has been prepared, or by the inspectors in case the creditors fail to vote it, or failing that, by a judge. Notice of assignments must be published in the Royal Gazette and also in a newspaper of the district, and the votes of creditors shall

be calculated as follows: One for claims between \$100 and \$200, two for claims of \$200 to \$300, three for every claim of \$300 to \$1,000, and one more for every additional \$1,000 or fraction thereof.

The various powers and duties of assignees are clearly outlined in the Act.

PERSONAL MENTION.

Mr. N. W. Taussig has just returned from New Orleans. He confirms previous reports of practical exhaustion of fine molasses and full valuations on what remains.—N. Y. Journal of Commerce.

E. M. Young, Picton, son-in-law of Wellington Boulter, has been appointed solicitor for the Canadian Packers' Association.

E. D. Tillson, the veteran miller and manufacturer, of Tilsonburg, was 70 years of age March 26. Although having lived man's allotted time, Mr. Tillson is still a vigorous man, and is head supervisor of his different industries.

G. Cecil Brown, Toronto, is making a trip to Jamaica for the Pure Gold Manufacturing Co.

A. Whitelaw, of the Whitelaw Trading Co., Brandon, Man., was in Toronto this week on business. Mr. Whitelaw is one of the best known traders west of Winnipeg, and he reports trade fairly good.

Mr. Morrow, of Montreal, was in Toronto this week looking up business. "Business in Montreal is about the same as it is in Toronto," he said. "The only difference between the two cities is that it is colder in Montreal than here."

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

Manufactured by

Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.

CALIFORNIA FRUITS

APRICOTS
NECTARINES } 25lb. boxes
PEACHES

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Rio Coffees

In stock
Ex SS. HEVELIUS

COMPLETE SELECTION

WARREN BROS. & BOOMER

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.
Wonderful 12 oz. pressed cake,
100 in box.
Our Own Electric 8 oz. cake
100 in box.
Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

WARNING

TO MANUFACTURERS
AND GROCERS.

We have our brand, "Jersey Cream," and
label registered at Ottawa. We will prosecute any
manufacturer who imitates, or retail grocer who sells
any other powder as Jersey Cream. We are compelled
to do this as so many manufacturers are trying to injure
our powder by inferior goods. We will always keep
quality of Jersey Cream Baking Powder to be just as we
claim—THE BEST IN CANADA.

LUMSDEN BROS.

HAMILTON, ONT.

Lytle's Tomato Catsup



Best goods in the market.
Send for a trial order.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

A SPECIAL LINE...

ARQUIMBAU'S

OFF-STALK

VALENCIAS

Send for Quotations

Sole Agents for Toronto

PERKINS, INCE & Co.

TORONTO.

TONKA

Ask your wholesale dealer for
a 5 lb. box of

McALPIN TOBACCO COMPANY'S

Celebrated . .

"TONKA" Smoking Mixture

It is without an equal for coolness
and flavor.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

We have excellent values in

Low Priced Syrup

Half-barrels.

Get our prices for California fruits
before buying.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

WE MAKE A PROFIT

On all our goods, but we try to make it fairly.

We don't believe in selling one article at cost and putting a big profit on another. We believe in good, honest goods, at a fair price, put up in attractive packages. We are now putting up D.S.F. Mustard in handsomely decorated school children's lunch boxes, one pound each. They are bound to sell well, because every child attending school in the land will want one. Drop us a card, or see our travellers for particulars.



PURE GOLD MANUFACTURING CO.
TORONTO

TRADE IN PASSOVER GROCERIES.

A DEVELOPING trade with a good profit is that of foods for the feast of the Passover. This festival is celebrated by Hebrews, everywhere and calls for a variety of articles in special demand amongst people of this religion, notably unleavened bread, dried fruits, meal, flour, etc.

This year Fraser, Viger & Co., of Montreal, have a special department in their large retail store filled with these Passover products. They were imported from New York, but as the demand is extending over the country, the firm intend to import direct next year in several lines from Austria and other countries of manufacture.

The Hebrew trade is itself growing, and dealers will find a general demand for some of these articles which it will pay to handle. Many Christians, for instance, already order unleavened bread, which resembles biscuits, and is exceptionally pure and light. The Hebrews are noted for the wise care they take of the qualities of food eaten. To this is largely due the longevity which the race is noted for. In such lines as the dried pears and prunes, the prune wine and brandy, the Gouda cheese and the olives, the distinguishing feature is excellence combined with delicious flavor. There is a demand for some of these Hebrew goods the

year round. But the special trade is for the Passover, which, occurring near Easter, affords grocers generally a chance of extending a promising trade.

DUTY ON SUGAR AND TEA.

THERE have been whispers this week regarding coming sensational developments at Ottawa that have created some anxiety among members of the grocery trade.

It is now pretty well known that the Government will have to face a deficit, and it is the uncertainty as to what will be done in regard to this that is bothering the trade.

If the Government does decide to provide for it, the feeling is that two well-known staple lines of groceries will be selected as the most prompt means of increasing the revenue. These two lines are raw sugar and tea. Of course nothing definite is known as to what the deficit actually is, but it is generally placed between \$3,000,000 and \$4,000,000.

It is held by some, therefore, that a duty of ½c. per lb. on sugar and the old duty on tea of 5 to 6c. per lb. respectively on blacks and Japans would provide this revenue. For this reason one or two Montreal jobbers who were spoken to by THE CANADIAN

GROCER advised careful operations in these two lines.

On the other hand, a leading politician who was spoken to, and who is on the inside, said that it was just as probable that the deficit this session would be charged up to the debt account and the estimates passed. The Government would then go to the country after the session, trusting in the meantime that improved business will increase the revenue. If not, the matter of new duties could be settled by the new Parliament. Should it be decided, however, to provide for the deficit this session, sugar and tea were certain to be the staples selected on which to impose a tax. He was of the opinion, though, that if one was imposed it would amount to more than half a cent on raw sugar. In fact, he would be disposed to place it at 1½c. per lb., which would give a revenue of possibly a little over \$3,000,000, while the tax on tea already mentioned, would realize another half million.

If a tax on sugar is in the future, prices, of course, are bound to advance to an equivalent extent, and this, no doubt, could not be displeasing to the members of the jobbing trade, who, as THE CANADIAN GROCER has pointed out from time to time previously this winter, have been loading up freely with the staple and must be carrying a large stock of it.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
 ST. STEPHEN, N.B.

ENCOURAGE THE HORSE SHOW.

The breeding of horses was at one time a profitable department of Ontario farming. Almost anything, no matter how badly bred, could be sold. This was before electric street railways. Now only the higher grades are wanted and poor horses are very cheap. Thanks to the Ontario Jockey Club, the breeding of the best saddle horses has become popular. The numerous trotting associations have developed the interest in this variety. Some progress has also been made in the heavier weights such as Clydesdales for dray work. We have been exporting all of these varieties to the States and to Great Britain, and they have been making reputations for Canadian breeders. The demand is increasing. It is often difficult to get a really good saddle horse, the inquiry being so great from the States, and \$200 to \$400 are not unusual selling prices. This gives a good profit to the breeder, and most breeders are farmers.

As the average farmer lives well and spends most of his money with the retailer these days, the more he has to spend the better for the merchant. As we have frequently urged, it is our duty as merchants to encourage anything that will increase the earning capacity of the farm.

During the present month there will be a horse show in Toronto, under the auspices of the Agriculture and Arts Association, the

Toronto Country and Hunt Club, and the various breeders' associations of Canada. Its object is to encourage the development of better horses, and it is intended to make it an annual affair. It is our duty to encourage the show in every way and induce as many farmers as possible to take an interest in it. It takes place at The Armories, April 18, 19 and 20.

Copies of the prize lists may be had by application to the secretary, Henry Wade, 12 Elm street, Toronto.

WHITE BEANS IN THE STATES.

SINCE the opening of the crop year, October 1, to date, the importations of white beans have reached a total of 41,081 bags, against 69,667 bags corresponding period last year. Following this date to the close of the season last year there were 122,109 bags landed, making an aggregate quantity for the season of 1893-94 of 191,776 bags. In sight to-day there are only 3,000 bags to arrive per Chollerton and 13,500 bags per Belgravia. Shipments from this time on are likely to prove of an uncertain character, as all reports from the primary markets of Hungary are to the effect that very little stock remains in the principal trade centres, and that interior points or producing sections have about exhausted their supplies. Cable inquiries are making from this side for quantities to bridge the

period to next crop, and though would-be importers are prepared to meet a liberal value, the quantities tendered in return are so small and the prices so extreme that important negotiations are held in check, local importers being reluctant to open credits or close for shipments upon the basis of the terms cabled. Medium are offered in a limited way at the sterling price of 11s 9d. to 12s. 6d., or say the equivalent of \$1.95 to \$2.10 laid down, and pea at 12s. 6d. In this market to-day medium are quoted at \$1.95 to \$2.05, and pea at \$2.05 to \$2.10, which prices, it will be observed, are about on a par with the present import cost. The stock of foreign in this market is estimated at about 6,000 bags, which added to the quantity in transit, makes a total visible supply of 23,500 bags. When it is considered that April, May, and June, the three heavy consuming months, have yet to be provided for, it is reasonable to believe that the confident anticipations of many in the trade regarding materially higher prices will be fully realized. State medium are held to-day at \$2.20, pea at \$2.20 to \$2.25, and marrow at \$2.90. The stock of marrow abroad is entirely exhausted, this fact being shown by the inability of importers to obtain offers of stock or quotations. The statistical position is certainly of a most favorable character to holders, and the rising tendency of prices, it is believed in the trade, will not be stayed until the advance reaches a point that will serve to check consumption.—N. Y. Journal of Commerce.

Molasses

Barbados

Cuba

Porto Rico

English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

No. 96 Wall Street

BROOKLYN, N. Y.

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

James Simpson & Son, Hamilton.

J. Winfield, Quebec.

J. Hunter White, St. John.

W. F. Henderson & Co., Winnipeg.

L. H. Dobbin, Montreal.

FRAUDS IN SAUCES AND PICKLES.

AN agent of the English manufacturers of sauces, pickles, etc., Crosse & Blackwell, Lea and Perrin, and other firms, is in Canada investigating suspected frauds on their goods by re-filled bottles marked with their labels and trade-marks, but containing inferior preparations.

For years the Canadian representatives of these firms have kept a close watch upon the perpetrators of this sort of imposition. In some cases the bottles of well-known makers like these may be used without the proprietors of hotels and restaurants being fully aware of the illegal nature of the practice. When a bottle of the genuine article has been used, the vessel is refilled with something of home production and is patronized by the consumer often in ignorance of the change, the average individual not being a connoisseur. On one occasion a representative of an English sauce manufacturer detected at a Canadian restaurant the spurious article, though the regular bottle was employed. He complained to the waiter, who examined the bottle and went away for a bottle filled with the real thing, thus showing that undiscerning guests were supplied with inferior stuffs, while some of the genuine sauce was kept for the epicure.

This kind of deception is pretty prevalent, though not so easy to discover. The law in Canada clothes the manufacturer with ample

power to punish, and prevent the practice. He may, in the presence of a police official, enter any restaurant, seize the stuff, and sealing it, carry it away to be examined under lawful supervision. This course has its difficulties, because an unjust seizure leaves him liable to an action at law. Hence the necessity of having an expert tester who cannot be deceived in the quality; and the English makers are now adopting this plan by employing a competent man to investigate.

But the frauds are sometimes carried on more boldly and systematically. Cases have in late years been brought into court and proved, where Canadian makers produced in large quantities an inferior stuff turned out in the English bottles. In Montreal, Toronto, and Ottawa, cases of this kind have been exposed. A man in Montreal was heavily fined, his stock destroyed and the illegal business ended. The penalty is severe, and the fraud, besides injuring the English maker, harms the trade in Canada as well. The consumer finds the bogus stuff unpalatable and harmful, and ceases to patronize, while the dealer in the genuine article loses his custom through a growing distaste for sauces and other appetizers.

The trade is as much concerned to stop fraudulent practices as the manufacturer, since in those days the taste for condiments

is rapidly growing, and a profitable business can be done. As a proof of this, THE CANADIAN GROCER is informed, the sale of Crosse & Blackwell's and Lea and Perrin's products was larger last year than for several years. Thus, those who handle a good article can afford to safeguard the genuine stuff in every way.

JAPAN RICE ADVANCING.

A New York firm has received the following interesting rice information from its correspondents: Prices in Japan continue to go up owing to the strong attitude of the farmers, who seem to be very firm and not at all anxious to sell their stocks. Our friends report higher prices owing to a scarcity of supplies from the interior, the rise in exchange, and the reported formation of a combination or ring in Japan to advance prices. These causes have also had the effect of increasing the firmness of European holders of Japan rice, who are now compelled to pay higher prices for forward shipment, although the arrivals in Europe of new Burmah rices in about a month's time will undoubtedly check the demand there for cleaned Japan, as the new crop of Japan as well as Patna has been selling very freely on account of the superb quality of both rices this season, and the relative inferiority of the remaining old crop Basseins and Rangoons.



The Tea of the Old Country. Over 15,000,000 packets annually consumed in Great Britain.

Canadian Depot:
30 CHURCH ST., TORONTO.

THE MAZAWATTEE CEYLON TEA CO.
LONDON, ENGLAND.

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

WANTED—A RELIABLE AND PUSHING GENTLEMAN, in Calgary, N.W.T., wishes to represent one or more wholesale houses; no objection to road. Salary or commission. Best of security and reference. Address F. R., 199 Calgary P. O. (14)

AGENCIES WANTED

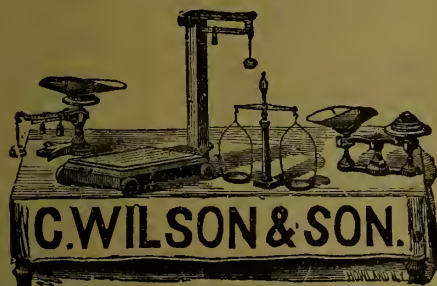
Wanted, by a party in business at

REVELSTOKE, B.C.,

An agency for a few staple lines. Will visit the Slokan once a month. References can be given. Address

THE CANADIAN GROCER

Wilson's take the Prize.



Scales, Refrigerators, Bakers' Machinery
67 Esplanade St. E., Toronto.
Special Terms this Month.

Lump Rock Salt

Pays more profit than any other salt you can handle. We expect a car about the 12th of April, and will ship ton lots off it at

\$8.00 PER TON

Send in your orders at once.

TORONTO SALT WORKS

128 Adelaide East

TORONTO



If you want genuine Rootbeer, Rootbeer made from Roots, etc. not Chemicals

THAT ROOTBEER HIRES'

It is the only rootbeer that you can safely guarantee to give perfect satisfaction. Shrewd buyers will order early and send their address for advertising matter to

J. R. S. THOMSON,
Toronto.

For Prices, see Prices Current.

T. J. COOKE & CO.

20 St. Peter Street

Dominion Agents.

MONTREAL.



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada

MONTREAL'S PEDDLING LAWS.

THE CANADIAN GROCER had a chat with Ald. Nolan, the chairman of the Montreal Market Committee, on Monday last about the peddling of produce, etc., by small traders about the city.

He says that his committee have been holding three sessions a week, and that they are almost through their revision of the market by-laws. If their report is adopted by the Council he feels assured that grocers and other regular traders will be satisfied. Conferences have been held with the Retail Grocers' Association, the Butchers' Association, etc., for the committee feel that not only are the members of these associations treated unfairly by the existing by-laws, but the city loses a good deal of revenue.

At present everything in the fruit and vegetable line is peddled about, and some of the pedlars do not pay any license at all. In fact, the Grocers' Association brought up and proved instances where one license covered three pedlars. The cart license went with one, the badge with the second, and the receipt with the third.

The clauses which it is proposed to submit will do away with the chance for this trickery, and it is the intention to impose a uniform tax of \$100 per annum on all pedlars, no matter whether it is a hand cart or a two horse rig that they carry their produce

around with. The clause of the market by-law at present governing this nuisance reads as follows:

"No person shall sell, offer, or expose for sale in or upon any street, lane, yard, or in any store, shop, or other place in the city, than one of the meat markets (public or private) established by this by-law, any kind of butcher's meat, fresh pork, turkeys, geese, ducks, poultry, fish, fruits, grain, produce, or effects usually brought to and sold on the public markets; provided that nothing herein contained shall prevent shopkeepers, grocers or traders retailing as heretofore, in their shops, butter, eggs, hay, straw, salt pork, game, cured fish, canned meat, fruits or vegetables; provided also that farmers and gardeners in and in the vicinity of the city, may sell and deliver to their customers in any part of the city, except in the immediate vicinity of the said markets, potatoes and other vegetables and fruit, the produce of their farm or garden, upon their obtaining from the chief of police an annual license for each vehicle used for that purpose, for which they shall pay every year the following rates: 1. For a one horse vehicle, fifteen dollars; 2. For a two horse vehicle, twenty-five dollars. But such license shall not entitle the holders thereof to occupy a stand, free of charge, on any of the said markets for the purposes of selling or delivering their produce."

It will be seen that farmers are accorded considerable privileges by this clause, and, even with the proposed uniform tax of \$100, they compete at an unfair advantage with the regular trader, who has to pay water tax, real estate assessment, etc., as well as the

heavy municipal and provincial business tax. It is also proposed to add to the above clause the following:

"Provided also that nothing herein contained shall prevent dairymen and farm produce merchants or farmers arriving with their goods by rail or by boat from selling said goods on the wharves subject to a market fee of five cents per packet, bag, box or barrel when not more than twenty-five are offered for sale, and two cents per packet when more than twenty-five are offered for sale."

The Committee expects to get through its work and report to council next week.

AGENCIES WANTED.

In another column an advertiser is asking for agencies for staple lines, with headquarters in Revelstoke, B.C. This bright town is the head of navigation, and the Canadian distributing point for the mining districts of Slokan and Trail Creek. All letters addressed "Revelstoke" care THE CANADIAN GROCER will be promptly forwarded.

COCOA EXPORTS.

Comparative statement of exports of Trinidad cocoa during the last four years, from October 1 to March 6, from port of Spain:

Crop.	England	France.	America.	Total.
1891-92... Bags...	25,092	14,450	14,227	53,769
1892-93.... "	12,386	13,415	14,515	40,316
1893-94.... "	21,537	21,912	9,516	52,965
1894-95... "	19,205	10,719	16,273	46,197

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5 1/4 x 9 inches.

Particularly adapted for Show Windows and Fine Rooms. . . .

25 Double Sheets in a box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Notwithstanding the reduction in price the quality is improved in general. The paper is a little stronger, a little stickier, and will remain sticky a little longer.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

ORDER the largest quantity
you can use and get the
best discount.



Heating Appliances FOR SALE.

We are compelled to move into larger and more commodious offices immediately, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

The Canadian Grocer
TORONTO



Ports
Sherries
Catawba
Diana
Niagara

Write us for
... Prices.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

Merchants, Attention!

With every 3 doz. box of ENGLISH ARMY BLACKING, see that you get one of the large METAL EMBOSSED SIGNS. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.

MADE TO GIVE LIGHT

Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the



"PITTSBURGH" LAMP

Mammoth Sizes for
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto



There's Style about this fastener for the back of a Brace. It is Small Neat and Durable. Can't Break Away. And unlike the multitude of big tin Clasps that are objectionable to the wearer who don't want his back covered with metal. It's a seller every time.

DOMINION SUSPENDER COMPANY,

United States, NIAGARA FALLS, Canada.

Toronto, Office - E. Stovel, 45 Canada Life Build'g
Montreal, Office - Philip De Gruchy, 28ST Sulpice St.

Grade D Mark

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE creditors of Thomson Bros., general store, Orangeville, Ont., have been called together, and an assignment has been made to Richard Tew, Toronto.

W. T. Willis, grocer, Brantford, Ont., has assigned to W. S. Brewster.

Vibert & Flynn, grocers, Montreal, have assigned to Charles Desmarteau.

The Grange Store Co., general store, Stanley, N.B., have stopped payment.

The creditors of John White, trader, Lacolle, Que., have been called together.

The creditors of W. E. Stanley, general store, Lucan, Ont., have been called together.

Duncan McEwen, confectioner and baker, Stratford, Ont., has obtained an extension.

D. Allen, general store, Malton, Ont., is offering to compromise at 40c. on the dollar.

The creditors of Ernest Berard, grocer, Three Rivers, Que., have been called together.

Auguste Quesnel has been appointed curator of the business of A. A. Farley, trader, Victoriaville, Que.

G. W. Morrow (Knight & Morrow), general store, Souris, P.E.I., has offered to compromise at 45c. on the dollar.

A. J. Crosby, grocer, Halifax, N.S., is offering to compromise at 25c. on the dollar (cash) and 5c. in 12 months.

Jeremie Petrie, general store, St. Alexis, Bonaventure County, Que., is offering to compromise at 25c. on the dollar.

A receiver is to be appointed for the estate of Pierre Martel, general store, St. Jerme, Lake St. John County, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Fortier & Co., grocers, Levis, Que., have dissolved.

Lee Bros., general store, Chilcotin, B.C., have dissolved.

Belanger & Paradis, fruits, Montreal, have dissolved.

O. Carigan & Fils, grocers, Three Rivers, Que., have dissolved.

The Barnsdale Trading Co., Stratford, Ont., is applying for a charter.

Caron & Fils, general store, St. Alexis Des Monte, Que., have dissolved.

Bentley & Reganson, grocers, Halifax, N.S., have dissolved. J. R. Ferguson continues.

Frank Wilson and Jos. Ward have been registered proprietors of the Canadian Dairy Supply Co.

Frances Beaupre and Joseph Beaupre have been registered proprietors of Joseph Beaupre & Cie., traders, Montreal.

Sloan & Crowther, wholesale grocers, Toronto, Ont., have dissolved. John Sloan continues under style of John Sloan & Co.

Henry A. and Agathe Halfner have been registered proprietors of H. A. Halfner & Co., confectioners and bakers, Sherbrooke, Que.

SALES MADE AND PENDING.

C. B. Fowler, general store, Dorchester, N.B., has sold out.

G. W. Peavey, grocer, Orangeville, Ont., has sold out to Mrs. Jordan.

H. E. Sinnott, general store, Apohaqui, N.B., is advertised to sell out.

John Ducette, grocer, etc., Carleton Place, Ont., has sold out to Samuel Ormrod.

W. R. Scott, groceries and provisions, Grand Valley, Ont., has sold out to H. Stuckey.

The stock of Leandre Beaucaire, grocer, Montreal, has been advertised for sale by auction.

The stock of Fradette & Riverin, grocers, Quebec, Que., has been sold at 64c. on the dollar.

The stock, etc., of J. F. Showler, general store and merchant tailoring, Arkona, Ont., has been advertised for sale by auction.

James Wilkie, general store, Amberley, Ont., has sold out to W. Murdock. The latter has removed from Pine River, Ont., to Amberley.

The Vancouver stock of Russell, McDonald & Co., general store, Vancouver and Victoria, B.C., has been sold to R. A. Colquhoun, and the Victoria stock to C. C. Russell.

CHANGES.

Adelina Marion, wife of Benjamin Gingras, has been registered proprietress of the

trading house of Mrs. Benj. Gingras, St. Nicholas, Que.

A. Davey, grocer, Guelph, Ont., has been succeeded by John Kelly.

O P S. Krine is starting in the wholesale produce business at Grenfell, Man.

Braid & Kelly, grocers, Vancouver, B.C., have been succeeded by Braid, Kelly & Co.

Mrs. Geo. Manger is starting a grocery and shoe store at Carlton, Bonaventure county, Que.

H. E. Snell, groceries and crockery, Wingham and Goderich, Ont., has given up the Wingham business.

Dame Philomene Boucher, wife of Deligny Boucher, has been registered proprietress of the business of D. Boucher & Cie, grocers, Montreal.

M. L. Dubord, wife of Joseph Loisele, has been registered proprietress of the business of Joseph Loisele & Co., grocers, St. Henri de Montreal, Que.

FIRES.

Napoleon Moissan, grocer, Quebec, Que., has been burned out.

G. E. Young, grocer, Chatham, Ont., has been partially burned out.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCARTCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Halifax, and Portland Mail Service

After Nov. 18th the Mail Service will be continued for the Winter 1894-5, from Portland to Halifax, as under:

STEAMSHIPS.	From Portland.	From Halifax.
PARISIAN	Apr. 11	Apr. 13
NUMIDIAN	" 25	" 27

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

RATES OF PASSAGE:—Cabin, \$45 and upwards, according to Steamer, location of and number of persons in Stateroom. Second Cabin, \$30; Return, \$55.

Steerage to or from Liverpool, London, Glasgow, Belfast, or Londonderry, \$15.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

Alfred Cummings, general store, St. John's, Ont., has been burned out.

C. A. Scott, general store, Wallace, Ont., has been burned out. No insurance.

The premises of Felix Delisle, grocer, Quebec, Que., have been damaged by fire.

DEATHS.

Octave Morin, grocer, Montreal, is dead.

John Foster, grocer, etc., St. John, N.B., is dead.

L. S. Van Wart, general store, Wickham, Ont., is dead.

Joseph Gauthier, baker, Three Rivers, Que., is dead.

John Howard, general store, Grenville, Que., is dead.

A PLAGIARIST EXPOSED.

Toronto GROCER,
March 22nd.

WILL BE NO TEA
INSPECTORS.

There are a large number of applicants for the positions of Government Tea Inspectors, but they will all be disappointed. The Government has no intention of making any such appointments.

Hon. Clarke Wallace, Controller of Customs, has taken up the matter personally. He knows the tea trade thoroughly himself, and has decided that the analytical test that was first applied is not a satisfactory one.

The teas which were seized he will allow to be exported instead of confiscated, the law giving him discretionary power to do so.

If, however, importers persist in bringing these inferior grades in after this warning not to do so, he will confiscate them.

For the future he will apply the ordinary trade methods of testing the purity and quality of importations by drawing the samples.

The work will be done under his personal supervision by his present staff without any increased expenditure being necessary.

Montreal HERALD,
March 23rd.

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The Trade Bulletin has repeatedly had occasion to expose the thieving raids that have been made upon our columns by unscrupulous contemporaries which are as ready to pilfer brain property as any other; and we are just as eager to bring these journalistic thieves to book, when we detect them misappropriating the mental labor of others and palming it off as their own, as if they were trespassing on our own preserves. The above is a flagrant instance in which The Herald plays the guilty role, by stealing an editorial from the Toronto GROCER in its entirety, without giving the slightest credit therefor; and this is the journalistic saint that pretended to be so shocked and pained at Lawyer Gilman's indiscriminate denunciation of all newspapers as "simply blackmailers," that it felt called upon to publish an editorial on the subject, lest the public might suspect that Gilman had his "weather" eye on it.—Trade Bulletin, Montreal.



NEW GLASSWARE PACKAGES

With

Adams'

TUTTI FRUTTI

Useful for the Store or Table.

Ask your wholesaler for them.
Send for advertising matter free.

ADAMS & SONS CO.
11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

A Total Eclipse

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts
or Home-made Beef Tea.

It is FIFTY TIMES as Nourishing

And makes a Strengthening and
Invigorating Beverage.



Keen's Mustard

IS SOLD EVERYWHERE IN CANADA.
BEWARE OF OTHER BRANDS SAID
TO BE JUST AS GOOD.

KEEN'S IS BEST.

CURRENT MARKET QUOTATIONS

TORONTO, April 4, 1895

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz.	
in case.....	16 2
4 lb. cans 1 doz.	
in case.....	13 25
2 1/2 lb. cans, 1 and 2 doz in case.	8 45
16 oz. cans, 1, 2 & 4 doz. in case.	3 50
12 oz. cans, 2 and 4 doz. in case.	2 61
8 oz. cans, 2 and 4 doz. in case	1 75
6 oz. cans 2 and 4	

doz in case.....	1 35
4 oz. cans, 6 doz in case.....	0 90
6 " 2, 4 " ".....	1 35
4 " 4, 6 " ".....	90
3 " 4, 6 " ".....	80
Dunn's No. 1, in tins.....	2 00
" 2 " ".....	...
Cook's Friend—	
Size 1, in 2 and 4 doz boxes....	\$2 40
" 10, in 4 doz boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
3, in 4 ".....	45
Pound tins, 3 doz in case.....	3 00
12 oz tins, 3 doz in case.....	2 40
9 oz tins, 4 ".....	1 10
5 lb tins, 1/2 doz in case.....	14 00

Ocean Wave—

No 10—doz cases.....	\$0 75
1 lb. 3 doz cases.....	1 20
No 1 (14 oz) 2 doz cases.....	1 10
1 lb. 2 doz in case.....	2 00
3 lb. 1/2 doz in cases.....	6 75
5 lb. 1/2 ".....	9 00
5 lb. 1 ".....	9 60

G. F. MARTER & SON.

Barton's Baking Powder— p. doz.	2 25
1 lb. sealer jars, 2 doz in case..	2 25
1 1/2 lb jelly jars, 2 doz in case...	2 25
1/2 lb. " 2 " ".....	1 25

2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case.....	2 00
1 lb. " 3 " ".....	1 20
1 lb. " 4 " ".....	0 75
Gold Medal.....	per lb
1 lb. paper package, 10 lb in box.	6 12
1 lb. " " ".....	0 12
1 bl. " " ".....	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—	
1 lb. tins, 4 doz. cases.....	0 67 1/2
1 lb. tins, 3 doz. cases.....	1 17
1 lb. tins, 2 doz. cases.....	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.

(Boxes of 3 doz. each). per gross	
No. 1 size (1 gross to a case)....	\$2 40
No. 2 size 3 " ".....	3 30
No. 3 size 3 " ".....	5 00
No. 4 size 2 " ".....	6 85
No. 5 size 2 " ".....	9 00
Embos'd 974 " ".....	6 00

Liquid.

Pints, A (6 doz. per bbl).....	\$3 30
1/2 " B 9 " ".....	2 25
1/2 " C 15 " ".....	1 25

Russet Paste.

(3 doz. in box) per gross.	
No. 1. In Tins.....	\$3 75
" 2. " ".....	5 65
" 3. " ".....	7 85

Russet Cream.

(1 gross cases) per doz.	
No. 1. In bottles.....	\$1 00
" 2. " ".....	1 60
" 3. " ".....	1 90
" 4. " ".....	2 60

Polishing Paste.

(3 doz. in box) per gross.	
No. 1. In bottles.....	\$3 75
" 2. " ".....	5 65
" 3. " ".....	7 85

Polishing Cream.

(1 gross cases) per doz.	
No. 1. In bottles.....	\$0 80
" 2. " ".....	1 35
" 3. " ".....	2 25
In Metal Tubes.....	1 90

Ivoryine.

per doz.	
Small. In patent stoppered bottles, sponge attached....	\$0 80
No. 1. " ".....	1 35
No. 2. " ".....	per gro. \$25 00

P. G. FRENCH BLACKING. per gross	
1/2 No. 4.....	\$4 00
1/2 No. 6.....	4 50
1/2 No. 8.....	7 25
1/2 No. 10.....	25

P. G. FRENCH DRESSING per doz.	
No. 7, 1 or 1/2 doz. in box.....	\$2 00
No. 4. " ".....	1 95

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Silver Gloss
STARCH

ASK FOR

BENSON'S

CANADA PREPARED

CORN



Satin Starch

Pure Rice Starch

Pulverized Starch



SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Beware of Imitations

Every package bears
our name

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.. 1 15
Each box contains either 1 gro.
1 oz., 1 gro. 2 oz., or 1 gro. 4 oz.

Per gross

Silver Star St ve Paste 9 00
Matchless Silver Polish 24 00
Dixon's Carburet of Iron Stove
Polish 70c doz 7 20

MATCHLESS STOVE PASTE POLISH

No. 1 9 00
" 2 7 20
" 3 4 80

BLUE.

KEEN'S OXFORD. Per lb
1 lb packets 0 17
1 lb 0 17
Reckitt's Square Blue, 12-lb.
box 0 17
Reckitt's Square Blue, 5 box
lots 0 16

CORN BROOMS.

OHAS. BOECKH & SONS. per doz
Carpet Brooms— net.
Imperial, ex. fine, 8, 4 strings. \$3 65
Do. do. 7, 4 strings 3 45
Do. do. 6, 3 strings 3 25
"Victoria," fine, No. 8, 4 strings. 3 30
Do. do. 7, 4 strings. 3 10
Do. do. 6, 3 strings. 2 90
Standard, select, 8, 4 strings. 2 90
Do. do. 7, 4 strings. 2 75
Do. do. 6, 3 strings. 2 60
Do. do. 5, 3 strings. 2 40

CANNED GOODS.

Per doz
Apples, 3's \$1 00 \$1 10
gallons 2 65 2 80
Blackberries, 2's 1 75 2 00
Blueberries, 2's 1 00 1 10

Beans, 2 0 85 0 95
Corn, 2's 0 85 1 25
Cherries, red pitted, 2's 2 00 2 25
Peas, 2's 0 85 0 95
Sifted select 1 45
Pears, Bartlett, 2's 1 75
Sugar, 2's 1 50
Pineapple, 2's 1 75 2 00
3's 2 40 2 50
Peaches, 2's 1 55 2 00
3's 2 80
Plums, Gr Gages, 2's 1 85 2 00
Lombard 1 50 1 60
Damson Blue 1 50 1 60
Pumpkins, 3's 0 85 0 95
gallons 2 10 2 25
Raspberries, 2's 1 75 1 85
Strawberries choice, 2's 1 90 2 10
Succotash, 2's 1 40
Tomatoes 3's 0 85 0 90
"Golden" Finnan Haddies 1 30 1 40
"Thistle" Finnan Haddies 1 30 1 40
Lobster, tails 1 75 2 25
flats 2 30 2 35
Impr'l Crown flat 2 40
Mackerel 1 00 1 10
Salmon, Sockeye, tails 1 30 1 35
flats 1 55
Cohoies 1 10 1 20
Sardines Albert, 1/4's tins 13
1/4's 20
Sportsmen, 1/8 genu-
ine French high grade, key
opener 12 124
Sardines, key opener, 1/8 104
Ex. fine Frch, k.op. 1/8 11 114
" " " " 18 104 11
" " " " 18 184 19
Sardines, Other brands... 9 11 16 17
Sardines P & C, 1/4's tins 23 25
1/4's 33 36
Sardines Amer 1/4's 64 9
Mustard, 1/4 size, cases
50 tins, per 100 11 00

Herrings in Anchovy Sauce 2 00 ...
Herrings a la Sardine 2 40 ...
Preserved Bloaters. 1 85 1 90
Real Fintdon Haddock.. 1 85 1 90

CANNED MEATS.

(CANADIAN)
Comp Corn Beef 1 lb cans \$1 50 \$1 60
" " 2 " 2 60 2 65
" " 4 " 4 80 5 00
" " 6 " 7 50 7 75
" " 14 " 17 25 17 50
Minced Collops, 2 " 2 60 2 65
Lunch Tongue 1 " 3 40 3 50
English Brawn 2 " 2 75 2 80
Camb Sausage 1 " 2 50
Soups, assorted 1 " 1 50
Soups and Boull 2 " 1 80
4 50

CHEWING GUM.

ADAMS & SONS CO.

per box.
Tutti Frutti, 36 fc bars \$1 20
Pepsin Tutti Frutti, 23 5c p'k's 0 75
Pepsin Tutti Frutti in glass
covered boxes, 23 5c pkgs 0 80
Horehound Tutti Frutti, glass
tops, 36 5c packages 1 10
Cash Register, 39c 5c bars and
packages 15 00
Tutti Frutti Show Case, 180 5c
bars and packages 6 50
Glass Jar with Pepsin Tutti
Frutti, 115 5c packages 3 75
Tutti Frutti Girl Sign Box, 160
5c bars and packages 6 00
Tutti Frutti Cash Box, 160 5c bars
and packages 6 00
Variety Gum (new), 150 1c pieces 1 00
Orange Blossom, 150 1c pieces.. 1 00
Flirtation Gum, 115 1c pieces .. 0 65
Monte Cristo, 180 1c pieces 1 30
Mexican Fruit, 36 5c bars 1 20
Sappota, 150 1c pieces 0 90
Orange Sappota, 160 1c pieces ... 0 75
Black Jack, 115 1c pieces 0 75
Red Rose, 115 1c pieces 0 75
Magic Trick, 115 1c pieces 0 75
Red Spruce Chico, 200 1c pieces 1 00

CHOCOLATES & COCOAS

CADBURY'S.

Per doz
Cocoa essence, 3 oz. pkgs. \$1 65
Mexican chocolate 1/4 & 1 lb pkgs 0 40
Rock chocolate, loose 0 37 1/2
" " 1-lb tins 0 40
Cocoa nibs, 11 lb tins 0 30

ACME
SLICED
BEEF.

No. 1 tins,
key, 2 doz.,
per doz., \$3.00



COLD FISH.

BEARDSLEY'S
SHREDDED.

2 doz. pkgs.
per doz., 90c.



MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb 1 10 1 15
Kipper Herring, 1-lb 1 85 1 90
Herrings in Tomato Sauce 1 85 1 90
Herrings in Shrimp Sauce 2 00

Chas. Southwell & Co.'s

High-Class Jams, Jellies,
and . . .
Marmalades

Sample Order

MESSRS. FRANK MAGOR & Co.

16 St. John St., Montreal.

Please ship us at once per C.P.R.

5 cases	Southwell's Orange Marmalade
3 "	W.F. Strawberry Jam
2 "	Raspberry Jam

Usual prices and terms.

We are now handling **Southwell's** only.

Yours very truly,

PURE GOODS

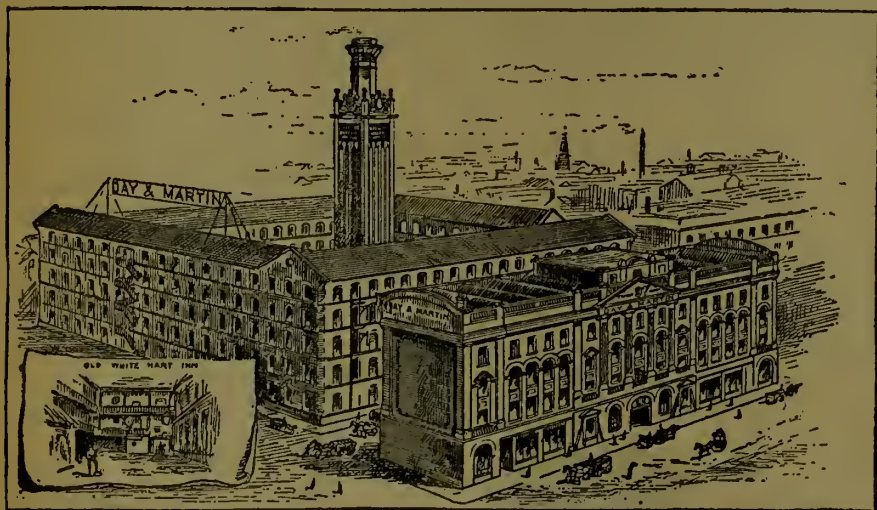


Always
Reliable



Once Used
Always Used

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD.

London and
Liverpool

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.



J. M. LOWES & SON CO.
35 and 37 Wellington St. East
... Toronto

Prices Current continued—

JAMS AND JELLIES.

DELHI CANNING CO.	
Jams, assorted, extra fine, 1's ..	2 20
Jellies, extra fine 1's ..	2 25
SOUTHWELL'S GOODS	
Orange Marmalade, per doz.	\$1 50
Clear Jelly Marmalade ..	1 90
Strawberry W. F. Jam ..	2 20
Raspberry " ..	2 10
Apricot " ..	1 90
Black Currant " ..	1 90
Other Jams ..	1 55 to 1 80
Red Currant Jelly ..	3 00
All the above in 1 lb clear glass pots	

LICORICE.

YOUNG & SMYTH'S LIST

5 lb boxes, wood or paper, per lb	0 40
Fancy box (36 or 50 sticks) per box	1 25
" Ringed " 5 lb boxes, per lb	3 40
" Acme " Pellets, 5 lb cans, per can	2 00
" Acme " Pellets, fancy boxes (3's), per box	1 50
" Acme " Pellets, fancy paper boxes (4's), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb cans, per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans	1 50
" Purity " Licorice, 200 sticks	1 45
" " 10 sticks	0 72
Imitation Calabra, 5 lb boxes, per lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
---------------------------	---------

MUSTARD.

KEEN'S.	
Square tins—	per lb
D.S.F., 1 lb. tins ..	\$0 40
" " 1/2 " ..	0 42
" " 1/4 " ..	0 45
Round tins—	
F.D., 1 lb. tins ..	0 25
" " 1/2 " ..	0 27 1/2
" " 1/4 " ..	0 25
" 1 lb. jars, per jar ..	0 75
" " 1 lb. jars, decorated, pr. tin	0 80
COLMAN'S.	
Square tins—	per lb.
D.S.F., 1 lb. tins ..	\$0 40
" " 1/2 " ..	0 42
" " 1/4 " ..	0 45
Round tins—	
F.D., 1 lb. tins ..	0 25
" " 1/2 " ..	0 27 1/2
" " 1/4 " ..	0 25
" 1 lb. jars, per jar ..	0 75
" " 1 lb. jars, decorated, pr. tin	0 80

RICE, ETC.

Rice, Aracan ..	3 1/2
" Patna ..	4 1/2
" Japan ..	5
" Imperial Seta ..	5 1/2
" extra Burmah ..	3 1/4
" Java extra ..	6 1/2
" Genuine Carolina ..	9 1/2
Grand Duke ..	6 1/2
Sago ..	4 1/2
Tapioca ..	4 1/2
Goathead (finest imported) ..	6 1/2

SPICES.

GROUND	
Pepper, black, pure ..	\$0 12 to 14
Pepper, white, pure ..	20 28
" " fine to superior ..	10 15
Ginger, Jamaica, pure ..	25 27
" " African ..	16 18
Jassia, fine to pure ..	20 25
Cloves, " ..	18 45
Allspice, choice to pure ..	12 15
Cayenne, " ..	30 35
Nutmegs, " ..	75 120
Mace ..	1 00 to 1 25
Mixed Spice, choice to pure	30 35
cream of Tartar, fine to pure	15 20

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch ..	7 1/2
Durham corn starch ..	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons ..	5 1/2
" " Bbls ..	4 1/2
" " Kegs ..	4 1/2
Canada Laundry ..	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers ..	7
Ivory Gloss, fancy picture, 1 lb packs ..	7
Patent Starch, fancy picture, 1 lb cartons ..	7

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartoons	5 1/2
Canada Laundry ..	4 1/2
Silver Gloss, 6-lb. draw lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chrono package ..	7 1/2
Silver Gloss large crystals ..	6 1/2
Beeson's Satin 1-lb. cartoons ..	7 1/2
No. 1 White ..	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn ..	7 1/2
Canada Pure Corn ..	6 1/2

Rice Starch—

Edwardsburg No. 1 White, 1-lb. cartoons ..	
Edwardsburg No. 1 White or Blue, 4-lb. lumps ..	

KINGSFORD'S OSWEGO STARCH.



SILVER	40-lb bxs., 1-lb pkgs., new wrappers ..	8 1/2
GLOSS	6-lb. bxs., sliding covers (12 bxs. each crate) ..	9
PURE	36-lb. bxs., 123-lb. bxs. ..	7 1/2
OSWEGO	40-lb. bxs., 1-lb pkgs. ..	8
CORN STARCH	For puddings, custards, etc. ..	8
ONTARIO	36-lb. to 45-lb. bxs., STARCH / 6 bundles ..	6 1/2
STARCH IN	Silver Gloss ..	8
BARRELS	Pure ..	7

SUGAR.

Granulated ..	c. per lb	\$40 3 50
" No 2 ..	3 1/2	50
" German ..	3 1/2	50
Paris Lump, bbls and 100 lb. bxs	4 1/2	5
Extra Ground, bbls Iceing ..	5 1/2	
Powdered, bbls ..	4 1/2	5 1/2
Extra bright refined ..	3 1/2	3 1/2
Bright Yellow ..	3 1/2	3 1/2
Medium ..	2 1/2	2 1/2
Dark yellow ..	2 1/2	2 1/2
Raw Demarara ..	2 1/2	2 1/2

SYRUPS AND MOLASSES.

SYRUPS.		Per gallon
Dark ..	bbls.	25 30
Medium ..	30 35	
Bright ..	35 40	
Very Bright ..	50 00	
Redpath's Honey ..	40	
" " 2 gal. pails	1 25	
" " 3 " "	1 50	
MOLASSES.		Per gal
Trinidad, in puncheons ..	0 32 0 35	
" " bbls ..	0 36 0 37	
" " 1/2 bbls ..	0 40 0 40	
New Orleans, in bbls ..	0 25 0 30	
Porto Rico, hdds ..	0 38 0 40	
" " barrels ..	0 42 0 44	
" " 1/2 barrels ..	0 44 0 46	

SOAP.



SURPRISE SOAP,

1 Box Lot ..	5 00
5 Box Lot ..	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Per Box.	
Richards' Pure Soap, 100 bars ..	\$5 00
Telephone, 100 bars ..	4 00
White Star, 20 bars, 3 lbs ..	3 30
Gold Dust, 20 bars, 3 lbs ..	2 70
Jubilee, 12 bars, 5 lbs ..	2 40
Family, 25 bars, 2 1/2 lbs ..	2 25
Russian Electric, 60 bars ..	2 00
1892 Electric, 60 bars ..	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box
26-16 oz and 3 lb bar, 60 lb ..	\$3 30
13 1/2 lb and 1 lb bar, 60 lb ..	3 60
12 oz cakes, 100 cakes in box ..	4 13
10 oz cakes, 100 cakes in box ..	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box ..	\$3 00
Silver Star, 100 bars, 12 oz. p box	4 00
Royal City, 3 lb. bar, per lb. ..	0 05
Peerless, 1/4 lb. bar, " ..	0 4 1/2
Genuine Electric, 7 1/2 bars, per bx	2 50

TEAS.

Congou—		BLACK.
Half Chests Kaisow, Mon-		
ing, Pakling ..	12 60	
Caddies, Pakling, Kaisow ..	18 50	
		INDIAN.

Darjeelings ..	35 55
Assam Pekoes ..	40 40
Pekoe Souchong ..	18 25

CEYLON.

Broken Pekoes ..	35 42
Pekoes ..	20 40
Pekoe Souchong ..	17 35

CHINA GREENS.

Gunpowder—	per lb.
Cases, extra firsts ..	42 50
Half Chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts ..	42 50
Cases, small leaf, firsts ..	35 40
Half Chests, ordinary firsts	22 38
do seconds ..	17 19
do thirds ..	15 17
do common ..	13 14

PING SUEYS

Young Hyson—	
Half Chests, firsts ..	28 32
do seconds ..	16 19
Half Boxes, firsts ..	28 32
do seconds ..	16 19

JAPAN.

Half Chests—	
Pineat May pickings ..	38 40
Choice ..	32 36
Pineat ..	28 30
Fine ..	25 27
Good medium ..	32 24
Medium ..	19 20
Good common ..	16 18
Common ..	13 15
Nagasaki, 1/2 chests Pekoe ..	16 22
do do Oolong ..	14 15
do do Gunpowder ..	16 19
do do Sittings ..	7 11

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold	
Bar, 8's ..	59c
Ingots, rough and ready, 8's ..	57
Lanrel, 3's ..	49
Brier, 7's ..	47
Index, 7's ..	44
Honeysuckle, 8's ..	56
Napoleon, 8's ..	50
Victoria, 12's ..	47
Brunette, 12's ..	44
Prince of Wales, in caddies ..	48
" " in 40 lb boxes ..	48
Bright Smoking Plug Myrtle, T & B, 3's ..	60
Lily, 7's ..	47
Diamond Solace, 12's ..	50
Mvrtle Cnt Smoking, 1 lb tins ..	70
1 lb pg, 6 lb boxes ..	70
oz pg, 5 lb boxes ..	70

MCALPIN TOBACCO CO.

White Burley Chewing—		per lb
Duty paid		
Beaver, 12 oz., smooth, 3x12, 5c		
and 10c cuts, 12 lb butts ..	61c.	
Do, 8 oz., R & R, 2x12, 5 and 10c		
cuts, 12 lb butts ..	61	
Do, 16 oz., R & R, 10c cuts, 2x12,		
18 lb butts ..	61	
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb		
butts ..	58	
Prince George, 8s 21 lb caddies ..	47	
Techniseh, 9 to 1 lb (fancy chew'g)	65	
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to 1 lb, 20 lb		
butts ..	47	
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s,		
20 lb. pkgs. ..	45	
Plug Smoking—		
Woodcock, 18 lb caddies, 7s ..	50	
3rds ..	50	
Sunny South, 6s and 7s, 18 lb		
caddies ..	46	

Solid Comfort, 6s, 18 lb butts ..	44
Special, 7 to 1 lb, 18 lb caddies ..	42
Cnt Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes ..	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb	
pails ..	50
Apricot, dark sweet, 5 lb pails ..	65
Terms, 30 days, less 2 percent.	

CIGARS—S. DAVIS & SONS Montreal.

SIZES		Per M
Madre E' Hijo, Lord Lansdowne	\$60 00	
" " Panetelas ..	60 00	
" " Bouquet ..	60 00	
" " Perfectos ..	85 00	
" " Longfellow ..	85 00	
" " Reina Victoria ..	80 00	
" " Pins ..	55 00	
El Padre, Reina Victoria ..	55 00	
" " Reina Vict., Especial ..	50 00	
" " Conchas de Regalia ..	50 00	
" " Monquet ..	55 00	
" " Pins ..	50 00	
" " Longfellow ..	80 00	
" " Perfectos ..	80 00	
Mango, Nine ..	35 00	
Cable, Conchas ..	30 00	
Queens ..	29 00	

JIGARETTES, all Tobacco—

Cable ..	7 00
El Padre ..	1 00
Manrico ..	15 00
DOMINION CUT TOBACCO WORKS MONTREAL.	

JIGARETTES.

Athlete ..	\$7 40
Puritan ..	6 25
Sultana ..	5 75
Derby ..	4 25
B. C. No. 1 ..	4 00
Sweet Sixteen ..	3 75
The Holder ..	3 25
Hyde Park ..	10 50
OUT TOBACCO.	
Puritan, tenths, 5 lb. boxes ..	70
Old Chum, ninths, 5 lb box ..	75
Old Virgin, 1-10 lbpg, 10 lb bxs	6 1/2
Gold Block, ninths, 5 lb boxes ..	7 1/2

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes ..	13
Puritan, 1-10, 5 lb boxes ..	8 1/2
Athlete, per lb. ..	1 15
PLUG TOBACCO'S.	
Old Chum, plug 4s. Solace 16 lbs.	58
" " 8s. " 16	58
" " 8s. R. & R. 14 1/2	58
" " 7s. R. & R. 14 1/2	58
" " 7s. Solace 14 1/2	58
" " 8s. R. & R. 16	58
" " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s Solace 17 1/2	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE, per doz

Pails, 2 hoop, clear ..	No. 1 ..	\$1 50
" " " " " " " "	" " " "	1 65
Pails, 3 hoops, clear ..	No. 2 ..	1 40
" " " " " " " "	" " " "	1 60
" " " " " " " "	" " " "	1 65
Tubs, No. 0 ..		8 50
" " " " " " " "	1 ..	7 00
" " " " " " " "	2 ..	6 00
" " " " " " " "	3 ..	5 00
Washboards, Globe ..	\$1 90	
" " Water Witch ..	1 40	
" " Northern Queen ..	2 25	
" " Single Crescent ..	1 85	
" " Double ..	2 75	
" " Jubilee ..	2 25	
" " Globe Improved ..	2 00	
" " Quick and Easy ..	1 80	
" " World ..	1 75	
" " Rattler ..	1 20	
THE E. B. EDDY CO.		
Washboards, Planet ..	1 60	
" " Waverly ..	1 50	
" " X X ..	1 40	
" " X ..	1 25	
" " Electric Duplex ..	2 25	
" " Special Globe ..		

per doz

Mops and Handles, comb	1 25
Butter tubs	\$1 60 \$3 60
Butter Bowls, crates and	3 60
Matches—	
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 10
5 cases, freight allowed....	3 10
THE E. B. EDDY CO	
per case	
Matches, 5 case lots, single case	
Parlor	1 70 \$1 75
Red Parlor	1 70 1 75
Telephone ...	3 30 3 50
Telegraph	3 50 3 70
Safety	4 00 4 20
French	3 00 3 10
Favorite	2 25 2 45
Flamers	2 30 2 40

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S ^{English Malt} VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

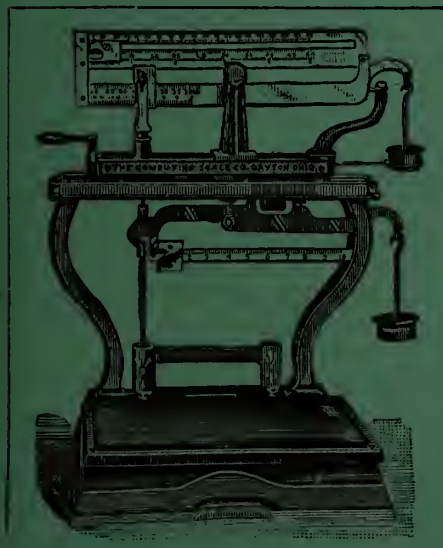
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

"If a Herring and a Half

Cost a Farthing and a Half--"



How often this old brain-twister comes to your mind to-day, when you are serving two or three customers at once and in the meantime wrangling with a calculation of pounds and ounces at so many and a quarter cents.

It's different when you have a Computing Scale. You don't have to bother your brain with a single figure. With it, you do away entirely with the necessity of weighing goods in pounds and ounces, arriving at the true value with one operation.

An interesting pamphlet will be mailed you on receipt of your address.

Mills & Company

700-701 Garden City Block
Cor. Randolph and Fifth Ave.

CHICAGO, ILL.

General Agents for

THE COMPUTING SCALE CO.

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

LEA AND PERRINS'

Observe
that the
SIGNATURE

Lea & Perrins

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Crosse & Blackwell, Limited, London;
and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . .
WORCESTERSHIRE

SAUCE.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and
financially the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated.
Charters obtained for Joint Stock Companies.
Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1726.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,

MONTREAL.

sp

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, APRIL 12, 1895.

No. 15

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon
the yacht;
The highest grade Mustard known;



AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST

THE ADVANTAGE OF YOUR KNOWLEDGE

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C. }

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

THE Special Globe Washboard

Is the result of careful study made of all requirements needed in a serviceable and durable Washboard.



THE Special Globe Washboard

Embodies all the desirable parts of Washboards of past makes, and is now considered the most approved and up-to-date article of its kind made.

THE **E. B. EDDY** CO.

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BRANCHES

Montreal : 318 St. James Street.

Toronto : 29 Front Street West.

AGENCIES

F. H. Andrews & Son,	Quebec, Que.
Alfred Powis,	- - Hamilton, Ont.
J. A. Hendry,	- - Kingston, Ont.
Schofield Bros.	- - St. John, N.B.
John Peters & Co.,	Halifax, N.S.
Tees & Persse,	- - Winnipeg, Man.
James Mitchell,	- - Victoria, B.C.
Permanent Agents	} - St. Johns, Nfld.
not yet appointed,	
	- Sydney, Australia.
	- Melbourne, "

Standard Goods THE Best to Handle

FOR
PURITY
..

Bi-Carbonate of Soda



TRADE MARK

FOR
STRENGTH
..

This brand is always reliable.

Highest test 98.⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.



WHY USE TRASHY SAUCES

WHEN YOU CAN GET

Macurquhart's

Which is a first class article, at such a reasonable price?

FRY'S
CONCENTRATED
COCOA



A. P. TIPPET & CO., Agents

Montreal,

Toronto,

St. John.



The tendency of some merchants is to point and look down. Successful men look up and find

Grand Mogul Tea

Far above all other teas in package or bulk, in quality, and quickness of sale. $\frac{1}{2}$ and 1 lb. Packages. 40 and 50 cts.

HOODS BROS., Agents
Winnipeg, Man.
WM. TUFTS & SON, Agents
Vancouver, B.C.

T. B. ESCOTT & CO.
Sole Agents, LONDON, ONT.

"No Safety in Ordinary Milk."



Fresh Milk is sometimes---in fact, is often---unfit for use, but ours cannot be else than absolutely pure and healthy Milk.

There is no danger in using the STAR BRAND, and you can guarantee every can.

D. Marshall & Allworth

Aylmer, Ont.

You Won't Need Spectacles



To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLIE,

Brooklyn, N.Y.

ALL
SELLERS
 and pay a good
PROFIT

Ask your Wholesale Grocers
 for them.

Rose & Laflamme
 AGENTS

MONTREAL.



BARBADOES MOLASSES - - - NEW CROP

We expect our first consignment of fine Barbadoes Molasses by the end of this month.
 Write for quotations. Quality guaranteed. New crop.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.
 72 TO 78 ST. PETER ST.,



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

**Fresh . .
 Herrings**

The recognized leading Brand in all
 the markets of the world.

Kipperd Herrings
 Herrings in Tomato Sauce
 Herrings in Shrimp Sauce
 Herrings in Anchovy Sauce
 Herrings a-la-Sardine
 Preserved Bloaters, etc.

SALT HERRINGS IN KECS. "CROWN" BRAND.

All Selected Fish from the famed
 Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
 Sole Agents for Canada, MONTREAL.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOW

SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
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CANADIAN SPECIALTY CO., Toronto.

LONDON, W. C.

ROSE & LAFLAMME, Montreal.

British Columbia Salmon



"INVERNESS" BRAND.

TURNER, BEETON & CO.
VICTORIA, B.C.

AGENTS

WATT & SCOTT, Montreal.
WATT & SCOTT, Toronto.

GRANT, OXLEY & CO., Halifax.
ARTHUR P. TIPPET, St. John, N.B.

BATTY & CO., LONDON, ENGLAND

Batty's
Nabob
Pickles
Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For Sale by leading Wholesale Grocers.

MORNING, NOON AND NIGHT



you will be asked for "Reindeer Brand"
CONDENSED MILK and CONDENSED COFFEES
when the Public come to know how good
these products really are.

BUY IN SMALL LOTS, AND OFTEN.



THE **MONARCH**

Of all Package Teas

"MALLAWALLA"

There are others, but
none like . . .

"Mallawalla"

It stands alone, the
Criterion of its class

A rich and delicious blend, composed principally of Ceylons; undoubtedly the very best package tea on the market. If you handle package teas, and want the best, buy "Mallawalla." Sold largely in the United Kingdom and Australia. Put up in 50 lb. chests, in $\frac{1}{2}$ and 1 lb. lead foil packets.

W. H. Gillard & Co., Wholesalers Only, **Hamilton**

**WM. PATERSON
& SON**

32 Years

Ago we made our first
batch of **SODA BISCUITS**

—We have been at it
ever since, and now
have an enormous
plant—turn out tons
every day—make what
is acknowledged to be
the best biscuit manu-
factured in Canada.
Ask our competitors
about them.

BRANTFORD, ONT.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, APRIL 12, 1895

(\$2.00 per Year) No. 15

DROPS FROM THE EDITOR'S PEN.

There is always room on top for the best—merchants and clerks included.

* * *

A querist wants to know how to treat big head. Why, let out some of the conceit, of course.

* * *

The Patrons, in refusing railway passes, evidently do not desire to pass as ordinary politicians.

* * *

It is absurd to expect a dead merchant to advertise. It is the live merchant that advertises.

* * *

The merchant who has no use for the trade paper is usually the man for whom the public has no use.

* * *

In Europe the tax on salt amounts to \$50,000,000 per year. Not much free breakfast table there, evidently.

* * *

It is want of energy, and not want of ability, that keeps most clerks from reaching the top of the ladder.

* * *

The coming of spring appears to be about as uncertain as the general election. Both will come in time, however.

* * *

The merchant who does not keep a cash book may succeed. So, without a compass, may a vessel cross the Atlantic.

* * *

The President of the Montreal Gas Company has just been voted a salary of \$10,000. "Gas" men are as a rule well paid.

* * *

It is nice to have friends to trust, but it is unwise to trust in friends. The better man, the most successful man, is he who paddles his own canoe.

* * *

A British grocer was brought before a judge the other day charged with selling

poison. The poison was Fellows' syrup of hypophosphites. The factious fellow who prosecuted should be liberally dosed with the "poison."

* * *

Dead beats ruin some merchants, but more merchants are ruined by their own half-dead-and-alive business methods than by fraudulent customers.

* * *

The reason that advertising does not pay some men is because they do not advertise aright. There is money in advertising as sure as there is fish in the sea.

* * *

Australian tallow is now going into the United States. Wool has been going in for some time; and it is not impossible that the whole sheep may be going in soon.

* * *

The merchant who does not insure his stock should go into partnership with the man who puts his head into the lion's mouth. The one may some day lose his "all" and the other his head.

* * *

There is no more relationship between a grocery store and a junk shop than there is between a man and a monkey, notwithstanding that appearances would sometimes indicate that there was.

* * *

Toronto does not want municipal insurance, but there is no knowing what she may want or do if the fire insurance companies are not careful. It is dangerous to "monkey with the buzz saw."

* * *

There have been so many fires in Toronto lately attributed to firebugs that the daily newspaper reporter, without wearying either his brain or his legs to discover the cause, ascribes all fires alike to the work of this particular "insect."

* * *

Consumed with foolishness is the London Gazette when it urges the shareholders of

the C. P. R. to hereafter hold their meetings in the British metropolis instead of in Montreal. With the experience of the Grand Trunk in view, none but a foolish man would make such a proposition.

* * *

"Robin" and "scrubbing" rhyme. The notes of the spring robin are now heard in the land, and so should the music of spring scrubbing be heard in the retailer's store. The advent of the one should always be followed by the operation of the other.

* * *

The hog is both magnanimous and self-sacrificing sometimes. By filling himself liberally with wheat he is helping to raise the price thereof, notwithstanding that the higher the value is the smaller will be the proportion of the cereal falling into his trough.

* * *

The first important thing discussed by the Canada-Newfoundland conference was the pronunciation of the word Newfoundland. It was pointed out that the correct way was to place the accent on the second syllable. It is well that we should begin right. If Newfoundland came into the Confederation serious consequences might result from incorrect pronunciation. She might go out again.

* * *

The members of the grocery and kindred trades in New York are forming a club, to be known as the Commercial Club. The object is to furnish persons engaged in commercial and professional pursuits in Gotham with facilities for social intercourse and a great deal of what appertains thereto. One of the features of the club building will be a roof garden, which in the winter months can be used as a sun-parlor. There is a great deal more affinity between kindred trades than a good many imagine, and this business men in the different Canadian cities would learn if they would follow the example of their confreres in New York.

THE INSOLVENCY BILL.

THE decision of the Dominion Government not to introduce the Insolvency Bill during the coming session is viewed in various ways by the business community. Legislation in this matter has been on the tapis for a long time, and numerous measures to improve the existing state of affairs have been mooted from time to time. When Sir Mackenzie Bowell fathered a special bill last session those desirous of its speedy passage were satisfied that the goal towards which they had been striving was in sight. The news that now comes from Ottawa is, however, disappointing.

Mr. Stapleton Caldecott, President of the Toronto Board of Trade, when asked his opinion of the Government's decision not to bring forward the bill the coming session, said: "I am very much surprised to hear of this. It was understood last session that the bill was dropped merely for lack of time. If there is not time, because of the necessary brevity of the pending session to deal with the bill, I can understand the Government's action, but on no other ground. The merchants are expecting this legislation, and unless something is quickly done there will be a general advance all over the country to demand the passage of the bill. I may say that I hope the bankers are not responsible for this delay."

Mr. Hugh Blain, ex-President of the Toronto Board of Trade, when interviewed, remarked: "The Government are afraid of alienating votes by pressing the bill. Politics are now in a very precarious condition, and by letting this matter lie quiet they can escape giving offence in some quarters. The delay in introducing the bill is, from the merchants' point of view, a great pity, and there is no doubt that something will have to be done soon. I think that at the first session of the new Parliament, if either party is strong enough, an insolvency bill will be brought in."

Mr. William Ince, of Perkins, Ince & Co., Toronto, gave it as his opinion that it was rather a pity that the bill could not be dealt with this session, as it had been so long talked of, and some action was now generally expected of the Government. The only reason, he thought, the Government had for not introducing the measure this session was that there would not be time to deal with it. The discussion was bound to last over several weeks.

BUYING DIRECT.

A Montreal importer complained to THE CANADIAN GROCER this week that there was a perceptible tendency in the Province of Quebec for the retailer to import direct, and that country firms which formerly bought here were led to pass over the Canadian importer with no advantage as to

price. This method was encouraged rather than frowned upon by British and French houses formerly content to do their business through the wholesale trade, but now allowing their representatives to go direct to the customers of the very firms which for years had been dealing with them. This system, he contended, accounted partly for the absence of profit which many wholesale grocery firms report of late.

WHERE DO WE COME IN ?

EVERY class in the community except we businessmen organizes to get what it wants in politics. The temperance element buttonholes candidates and pledges governments. The labor unions speak for workingmen. The manufacturers are organized and openly acknowledge that Government listens to their voice. The Patrons of Industry are agitating for the farmer's interest, and so on through the list. But the business men as such are not similarly active. In consequence, legislation for the benefit of organized interests is easily obtained, while reasonable demands from the business community are either ignored or staved off. When the labor men wanted their "day" made a statutory holiday they had only to ask and the request was granted. But how long have business men been agitating for a new insolvency law without success? Session after session of Parliament has passed and the bill is dangled before their eyes without being adopted. This is only one instance of the way in which the mercantile interests play second fiddle in politics.

The Boards of Trade, the grocers' associations, the dry goods associations, etc., should imitate the policy of other organized interests and press warmly for what they want. The smiling candidate is now circulating about, promising the labor vote this, the Patrons that, and the manufacturer the other thing. What does he promise the business man? Nothing. He canvasses the business community with the happy consciousness that he will get this vote anyway. Business men are, therefore, a good deal to blame for the inattention which Parliament displays towards their interests. Let them act unitedly and strongly and the position of affairs will change.

The other day the produce exporters in Montreal objected to the new butter policy of Government, by which the country proposes, for one season at least, to go into competition with private dealers to help the alleged "poor farmer," who is pampered enough by legislation as it is. The butter men who risk their energy and capital in the business all the time were simply ignored. Reason why? There are apparently more votes in bonus butter than in dissatisfied business men. Now is the right time, with a general election in prospect, for business men to make their influence felt and insist

on candidates who ask for support promising to deal with every demand from the merchant class in the same zealous spirit they show to every request from an interest that has a "pull."

TELEPHONE COMPETITION.

There is telephone opposition in Montreal now which is rapidly developing. The company known as the Merchants' Exchange has a good many subscribers among merchants in the east end who complain of the \$50 rate for a telephone as too high. Each subscriber in the new concern becomes a stockholder by paying \$100 and gets the telephone for \$35.

The Bell Company gives Montreal a prompt and efficient service and the rate is the only thing complained of. In Toronto the Bell Company has a monopoly, obtained by guaranteeing a fixed rate and by paying a percentage of the profits to the municipality. This latter feature is good, but does the monopoly clause account for the fact that Toronto does not enjoy as satisfactory a service as Montreal?

There is much to be said on grounds of convenience for a telephone monopoly, and if the new Montreal concern should ever get absorbed, as the old Federal was by the larger company, the city might find it advantageous to make an arrangement like Toronto's, only better.

BAD POSTAGE STAMPS.

Sometime ago a vigorous protest was made against the mucilage used on postage stamps, and an improvement resulted. Now, attention is called to the miserable paper employed in the stamps. It is too light, and tears too easily. There appears to be no toughness in the texture. If a sheet of stamps is divided into singles the chances are in favor of a tear every time. The Postmaster-General should look into this.

Does that high official, who gets \$8,000 per year to serve us, trouble himself with a personal investigation into these grievances? He ought to lick the stamps and try the paper like the rest of us, being paid to do it.

LIQUIDATION SALE \$150,000 STOCK

Will be cleared out, of

Crockery, China, Glassware,
Lamps, Cutlery, Plated-ware,
Fancy Goods, etc.

Big Inducements to Large Buyers.
Mail Orders promptly attended to.

JAMES A. SKINNER & CO.
(In Liquidation)

54 and 56 Wellington St., West, - TORONTO.

IT WILL PAY YOU

To wait for our "Samples" before placing your order for

Japan Teas

Our L. P. & Co. Blends of Coffee are constantly increasing in favor.

See our Salesmen, or write us direct for Samples.

LUCAS, STEELE & BRISTOL

Hillwattee
Tea Agents

HAMILTON

JAMES TURNER & CO.

HAMILTON, ONT.

Uncolored"Standard""Signal"

BROOMS

"Ceiling""Curling"Colored

All of above are hand-made of best material, once introduced always sellers. See samples.

James Turner & Co.



EVERYONE KNOWS

What is meant by "perfect cheese"
when he has sampled

MACLAREN'S

A. F. MacLAREN & CO.

TORONTO

Agents...

Bauld, Gibson & Co.
Halifax, N.S.

C. & E. MacMichael
St John, N.B.

Rose & Laflamme
Montreal

Parker, Forbes & Co.
Ottawa

Joseph Carman
Winnipeg

A. D. Hossack
Vancouver, B.C.

Canned Goods

Our prices are right on all kinds of Canned Fruits and Vegetables. Before buying drop us a card, or get quotations from our travelers.

H. P. Eckardt & Co. Wholesale Grocers Toronto

ANOTHER COFFEE POOL.

Reports have been in circulation on the Coffee Exchange for some days that a new pool to corner the coffee market had been formed, and while no definite information has been received the story as it is in circulation on the Exchange seems about as follows: Guzman Blanco, ex-president of Venezuela, and a man of ample means, is said to be the chief factor in the pool. He resides in Havre, and has, it is said, purchased outright 200,000 bags of Rio and Santos spot coffees, which have been margined down 30 per cent., the money being loaned by the Bank of France on warehouse receipts. The pool is also said to be carrying a large amount of coffee futures.

It is reported that the deal already gives this pool a profit, but being such an extensive affair many doubts are entertained as to the ultimate outcome of the venture, and as a result there is little disposition on the part of traders here to operate.

The last coffee deal, it will be remembered, says the N. Y. Journal of Commerce, was that of two years ago, in which G. E. Kaltenbach, of Paris, figured, and which resulted in failure, being reflected in this market by the suspension of the old coffee firm of T. M. Barr & Co., who were the agents of the pool here.

Mr. Henry Hentz, when questioned as to the importance of the new pool yesterday,

said: "I have no definite information on the subject, but it is evident that the market is entirely under the influence of the Blanco deal."

CUT NAILS IN THE PROVINCES.

A despatch from St. John, N.B., to The Canadian Hardware and Metal Merchant says: The trade in the maritime provinces will buy cut nails 20c. a keg lower than merchants in Quebec and the west. The base price here has been fixed at \$1.90 per keg. We will get a rebate of 10c a keg in car loads in one delivery or shipment. Those who take 500 kegs or more before the end of the year will get a total rebate of 15c. and on 1,000 kegs or over 20c.

THE NEW BRUSH FACTORY.

The delegates representing the Gane Brush Factory, the new Montreal concern which intends to manufacture for the Canadian market, hitherto supplied by French and German brushes, have returned from Toledo, Ohio, and have reported in favor of going on with the enterprise. The delegates, Messrs. Desjardins, Laporte, Cousineau and Lafontaine, the latter an experienced engineer, found the Toledo factory of Ames, Bonner & Co. turning out 1,000 brushes a day and employing 250 hands, and working on a contract for 12,000 brushes

for the Pullman Company. At a meeting of the Canadian company, held since the favorable report was endorsed, the following were elected provisional directors, they being the five largest stockholders: Senator Desjardins, Messrs. Forget, Bousquet, H. Laporte and R. Bickerdike.

IN THE VAULTS.

H. Laporte, President Chambre de Commerce, Montreal, returned on Monday from a fortnight's trip to several cities in the United States, partly on business and partly for rest. Mr. Laporte told THE CANADIAN GROCER that the difference in temperature was marked, the thermometer at Old Point Comfort on April 2 registering 75 degrees at noon, and at 9.30 a.m. 69 degrees. He was especially impressed with the politeness extended to him, as representing the Chambre de Commerce, by Mr. Morgan, of the U. S. Treasury in Washington, who allowed the visitor to enter the vaults where coin and bullion are stored. The contents of these vaults when he visited them last week were:

Vault 1—Silver dollars, halves	\$ 380,000
" 2—Silver dollars	48,000,000
Gold coin	2,680,000
Small silver coin	705,000
" 3—National bank notes for redemption	3,500,000
" 4—Mixed moneys for daily redemption	1,000,000
" 5—Mixed moneys for daily use	26,000,000
" 6—Bonds security for national bank notes	250,000,000
" 7—Reserve to replace worn and torn notes	349,000,000
Total	\$784,125,000

Columbian
Butter . .
Moulds . .

Manufactured from design specially recommended by the Dairy Commission.

. . Retails at 50 Cents
and pays a good profit.

SEND FOR PRICE.

H. A. NELSON & SONS, Toronto and Montreal.

Kurma...

Put up in Lead
Packets only.

THE TEA OF TEAS

FOUR QUALITIES

To retail at 30c.

40c.

50c.

60c.

Davidson & Hay

Wholesale Agents

TORONTO.

There is a
Point

—In the down grade of qualities where cheapness ceases to be economy. We are careful never to cross that line. One of the stronger points

Of
Excellence

—Which we claim for our goods is PURITY OF PRODUCT. Nothing that is not "absolutely pure" ever finds its way into our FLAKE BARLEY.

E. D. Tillson - Tilsonburg, Ont.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

WHAT WOULD YOU THINK

Of a grocer who, in ordering soap, would simply order "a box of soap," without asking for some especial brand?

THE SAME REASON EXISTS

For ordering some especial brand of Salt. The difference between Salts is great, but grocers can be assured that, in ordering

Windsor Salt

for Table or Dairy use, they will get the

PUREST AND BEST

Salt that is being sold in Canada. Remember, we do not say that Windsor Salt is "as good" as any other; we positively claim it is "THE BEST," and that includes the imported Salts as well. We are prepared to make this statement good at any time.

TABLE SALT, in bags, 100's, 60's, 42's, 30's per barrel.
DAIRY SALT, 15 per barrel, a splendid selling size for early Spring, and in 50-lb. and 200-lb. White Duck Sacks, and in Paper-lined Barrels, 280 lbs. net.

WINDSOR FINE BARREL SALT

in car lots . . .
50c. per barrel, f.o.b. Windsor.

Any WHOLESALE GROCER can supply you with Windsor Salt, in any size package or quantity, or apply to our agents:

TORONTO SALT WORKS, Toronto
MORROW & EWING, Montreal

SMITH & TILTON, St. John, N.B.
A HARVEY, Winnipeg, Man.

J. S. PEARCE & Co., London
THE RATHBUN CO., Deseronto

Windsor Salt Works - Windsor, Ont.



J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

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AGAIN IGNORING MERCHANTS.

IF press despatches from Ottawa be true, again has the Dominion Government decided to defer till another session the introduction of an insolvency measure.

Procrastination has for several years been the policy of the Federal authorities in regard to the demand for this particular class of legislation.

"Not this session, but some more convenient one will we do this thing," has been the cry almost year after year. True, last session the Government did go a step farther and put an insolvency bill through the Senate, but the Commons excused itself from dealing with it on the plea of want of time to discuss it, notwithstanding that well threshed out in committee and in the Senate were the different clauses composing the bill.

That fact of the matter is that the Government and Parliament of the Dominion are merely playing with the business men of this country. They dare not openly refuse the legislation in question, because that would lead the business men to do what dilly-dallying is not so likely to do, namely, organize their forces and demand what they have hitherto merely pleaded for.

Prompt enough, as a rule, is Parliament to legislate for the especial benefit of manufacturers, bankers, mechanics and farmers, but it is a horse of another color when it comes to enacting laws for the special benefit of the merchants.

And the reason is that the favored ones are more or less organized, while the ill-favored ones are not.

It is a crying shame that the merchants—the most important class in the country—cannot obtain legislation they require, and legislation that treads on nobody's corns, which cannot always be said of many of the laws that are enacted for the benefit of the more favored classes.

One of the causes of which this neglect of mercantile interests is the effect, is that

there is not a sufficient number of men in Parliament who are careful for merchants' interests. This is, of course, largely the fault of the merchants themselves.

Another general election is not very distant, and it behoves them to bestir themselves and see that the weaknesses which have characterized the present and past Parliaments are not so marked in the next.

It is to be hoped that the Government will see fit to change its mind and pass through its final stages the insolvency measure that last session received the endorsement of the Senate. As an act of justice it should do so.

Composed of several provinces as we are, we are all one country. The limitation of distances interferes with inter-provincial trade in some instances. Legislation cannot overcome that. But there are some obstacles that now stand in the way of freer trade between the different provinces that can by legislative enactment be remedied. One of these is the lack of uniformity in the insolvency laws of the different provinces, thus, in some instances, deterring merchants in one province from doing business in another.

Laws in interference of trade are not permissible, and neither should Parliament be passively permitted year after year to neglect to pass laws which would obviously facilitate trade.

BANKRUPT STOCK DEALERS.

A BILL of considerable interest, particularly to country merchants, passed the Municipal Committee of the Ontario Legislature last week.

The bill was to amend the Transient Traders' Act, and if it passes the House as it came from the hands of the committee, itinerant dealers in bankrupt stocks will have to pay dearer than they have hitherto done for the privilege of disturbing trade in towns or villages throughout the country.

And not only will they have to pay more for this privilege, but they will not have as much latitude as hitherto for escaping payment of the tax.

Under the law now in force it was possible for dealers in bankrupt stocks to evade payment of the license fee by professing their intention of settling permanently in the municipality. With the proposed new law in force it will be necessary for them to reside at least three months in the corporation before they can start into business without taking out license.

The license fee is \$250 instead of \$100, as at present.

The adoption of the new law is of course optional with each municipality, but there are not many municipalities which will refuse to exercise the power which the Legislature proposes to give them.

It is to be hoped that the Legislature will endorse the action of the Municipal Com-

mittee. Two hundred and fifty dollars is none too large a fee for a license of this particular character.

In self-protection it is right that the fee should be a substantial one. These dealers in bankrupt stocks, during the time they are located in a town, not only deprive the legitimate merchants of business and profits, but cause a demoralization of trade from which it often takes a long time to recover, while failures have sometimes in the meantime been caused.

With a tax of \$250 to come out of the profits, the transient trader will naturally be compelled to sell his goods at a higher figure than he otherwise would, a fact that will naturally tend to lessen his power to harm the regular merchants of the place.

The amendment in question is a step in the direction of a solution of the bankrupt stock evil.

IMPURE MAPLE PRODUCTS.

There are the usual crop of complaints this season about offerings of adulterated maple sugar and syrup.

It seems impossible to stop this evil practice, though there is a fine imposed in case of conviction.

THE CANADIAN GROCER on Friday last was shown some maple syrup in Montreal, the adulteration of which the merest novice would have recognized at a glance. It was not only mixed with old held syrup, but had evidently been profusely watered as well, for it was very thin, though fairly palatable. A lot of sugar was shown that was as dark as molasses sugar.

With new maple sugar selling at 8c. per pound and brown cane sugar obtainable at 3c., the temptation to adulterate the former proves too great to be resisted by unscrupulous traders.

Another statement that was made by a Montreal broker fully bears out the above.

"Why," said he, "I have placed a big lot of sugar with some of the wholesale confectioners. They are as busy as nailers boiling down old maple syrups and brown sugar, and turning it into new maple sugar as bright as the genuine article. I have tasted some of it, and it would take an expert to tell the difference. The receipts of new sugar and syrup also this season have been very light, and there is a brisk demand, not only from local buyers in Montreal, but some large western orders have been placed for execution.

Some of the big Toronto dealers say that good new maple sugar and syrup are bound to be scarce, as the weather necessary to give a large supply has not been forthcoming. The majority, however, seem to be of the opinion that both the liquid and solid product of the maple are sure to be plentiful and cheap.

It will likely be a week or so yet before much movement in these lines will be

noticed, although one or two Toronto houses have already received small consignments of new syrup from the Eastern Townships of Quebec—the source of the best supply. New sugar at present is quoted at from 8 to 8½ cents a pound, and new syrup at 80 cents a gallon in five-gallon lots, or 90 cents a gallon in gallon tins.

From reliable sources it is learned that a tremendous quantity of adulterated maple sugar and syrup is likely to be placed on the market during the next few weeks, and the results of enquiries among the leading Toronto dealers do not serve to dispel this idea. Southern and German sugar is so cheap in Canada now that a great deal of it will probably be cooked up to resemble mable syrup and sugar. In fact it is said that fully half the maple syrup on the market this spring will be a manufactured article.

And as for maple sugar, a representative of THE CANADIAN GROCER happening to notice in a large warehouse the other day a box of brown squares that looked like soap, asked the proprietor if that was a good assortment of maple sugar, and he laughingly acknowledged that there was mighty little maple sugar about this lot at all.

But those who know good maple sugar when they see it can easily detect a specious imitation. All they need to do this year is to exercise a little extra care in purchasing.

INCREASED TEA CONSIGNMENTS.

While teas on this market will in all probability rule higher next season than they have during the past one, there is likely to be present one factor that will keep values from appreciating to the extent they otherwise would.

That factor is consigned teas, which will be much larger than usual. This applies particularly to China and Japan teas.

The cause appears to be largely due to speculation on the part of large tea operators, who, on account of the appreciation in exchange, have been buying exchange to provide for their probable purchases of coming season's teas, counting that if exchange went much higher they would get better prices for their teas. So far the aggregate advance in exchange has been something like 10 per cent.

With the speculative fever upon them many of the operators bought exchange in excess of their requirements, so THE CANADIAN GROCER is given to understand, with the result that they found it necessary to buy larger quantities of tea in order to take up all their exchange. In consequence of this, these big tea houses are consigning more teas to this country, and all other countries we suppose, and will naturally be satisfied with an advance something less than the total appreciation in the exchange.

THE INSPECTION OF TEA.

THE recent order of the Customs department regarding the inspection of teas imported into Canada has received considerable attention from the wholesale grocery trade.

THE CANADIAN GROCER was assured recently by the majority of the representative members of the trade that the stricter the inspection the better pleased all honest members would be. At the same time they expressed strong dissatisfaction with the manner in which the customs staff carried out the orders of the department. They in fact intimated plainly that it was an absurd farce to enact regulations, with officials to enforce them who knew as much about tea as of the philosopher's stone.

Frequent instances were cited to show the ignorance of the officials and the inconvenience and loss that the trade were put to in consequence.

In one case a consignment of tea, identically the same, came in two lots. The customs officials passed the first lot, and the very next day rejected the second.

In another case they passed a lot of tea as first-class that every member of the trade knew to be dust and nothing else.

Several of the firms spoken to cited many instances of this sort, and as they all dovetailed together, the presumption is that their opinion of the intelligence of the officials in regard to the grades and qualities of the different teas is not far from correct. The delay frequently displayed in adjudicating upon a case in dispute was also complained of.

The trade believed that the Controller was earnest in his desire to facilitate business, but unfortunately his subordinates acted as if they were not.

It very often happened that it took over a month for the official to decide upon a lot of tea. Now, with an article the value of which fluctuated so much, the actual loss, leaving the mere inconvenience aside, that a trader might be subjected to by a delay of this length was considerable.

In one case mentioned the people at Ottawa refused to accept the valuation placed upon the Mexican silver dollar by the Bank of Montreal. They demanded an invoice certified to by the British consul at Yokohama. This official was written to, and refused to certify to anything of the kind, and then the customs people backed down. In the meantime the tea in dispute was tied up in bond over two months, to the great disadvantage of its owners.

Referring to the examination of samples at the examining warehouse, more than one member of the trade spoke against the rough usage to which packages were subjected, and gave THE CANADIAN GROCER ocular proof of the fact by showing some

of the packages in question. In each case there was plenty of reason for complaint.

There is no earthly reason whatever for splitting the whole side of a tea chest to make a small auger hole to draw out some tea. Several of the firms believed that they lost considerable pounds of tea in the year through this carelessness.

After giving this expression to their discontent they said that they could find no fault with the recent order, but remarked that in cases in dispute the adoption of the method in vogue in the United States would give satisfaction.

There the importer or owner appointed an arbitrator, the Government another, and when the two could not agree they themselves appointed a third, who decided between the two.

The recent order instructs collectors and appraisers to observe the following :

1. In order to avoid unnecessary damage to the packages whenever it is necessary to obtain samples, not more than one chest of each kind or brand in a shipment need be sampled, unless at the request of the importer, or in the opinion of the collector or appraiser of the port in any case, a greater number should be sampled.

2. The samples so taken shall be carefully examined, and in any case where the collector or appraiser deems it advisable, such samples may be tested by him, by infusing a portion thereof and testing same; and in case he is satisfied with such test and passes the tea, he will be held strictly responsible therefor; but if not satisfied with such test, or if he finds the tea is invoiced at an exceptionally low price, or if he has any good reason to suspect the tea is adulterated with spurious leaf or with exhausted leaves, or that it contains so great an admixture of chemical or other deleterious substances as to make it unfit for use, he shall send samples of the tea to this Department for further inspection or analysis before allowing delivery thereof through the customs.

FREIGHTS TO MANITOBA.

At a conference of forty representatives of Lake and Rail Freight agents it was agreed to make the freights from Montreal and all Ontario points to Winnipeg the same as last year's regular rates, namely \$1.43 per 100 lbs. for first class and 72c. for fifth class freight. The all water freights were accorded differential rates which allow them to make a lower tariff.

Last year they agreed to a lower and special tariff on iron and nails and other metal products of 67c. It has been decided not to continue this at present, but it is not improbable that they will have to come to it to enable Ontario and Quebec manufacturers and importers to compete with the exceptionally low rates given by American roads to south and south-eastern manufacturers.—Canadian Hardware and Metal Merchant.

The bill designed to improve the quality of the American sardine pack, that was recently introduced in the Maine Legislature, has become law, having passed both houses and received the Governor's signature. It provides that a certain amount and quality of oil or vinegar shall be used in each can of sardines.

IMPORTATIONS OF GREEN FRUIT.

THERE has been nothing definite received over the cable by Montreal fruit importers with regard to the quantity of Mediterranean oranges and lemons which the direct steamers will bring to Montreal this spring. It seems pretty certain, however, now, that the aggregate consignments will be much less than those of last spring.

The Thomson line, which usually does the bulk of this business, has this year only two steamers which will devote their attention exclusively to fruit, viz., the Fremona and the Avlona. They have another steamer, the Dracona, picking up freight in the Mediterranean, but the vessel is devoting attention chiefly to wines and liquors, and will carry little, or in fact, no fruit.

With regard to the two first named all the advices so far received infer that they are experiencing difficulty in securing a full cargo. There is also an outside boat, the Astrid, which is gathering up fruit with the intention of sailing to Montreal.

Allowing that these three steamers are successful in securing full cargoes of fruit, their total capacity can hardly exceed 100,000 boxes; and Montreal fruit dealers are disposed to place the direct importations this spring in the vicinity of that figure. The bulk of these will consist of oranges, for, as we pointed out last week, there are reasons why the importations of lemons will not be as heavy as those of last year. THE CANADIAN GROCER is given to understand in this connection that there have been some 20,000 boxes of lemons purchased to arrive. These purchases are chiefly restricted to Montreal houses, though some western firms have been indulging, the quantity being distributed in lots of 3,000 to 4,000 boxes over about ten different firms of importers. Most, if not all, of this fruit has been bought on the basis of 11s. 9d., f.o.b. Montreal.

SPECIAL MEETING OF PACKERS.

A special meeting of the Canadian Packers' Association was held in the Board of Trade building, Toronto, Thursday and Friday last, Mr. W. Boulter presiding.

It was decided to advance the price of gallon apples 5c. per dozen. "We have," said an officer of the association, "exported large quantities of gallon apples this season. They are very popular in England. The result is that we are now nearly cleaned out of gallon apples, and another advance is likely. Threes are also nearly cleaned out."

"You have been importing a good many tomatoes too, have you not?"

"Yes, I should suppose the association has exported from ten to fifteen carloads within the last six weeks. By-the-bye, we are also nearly cleaned out of pumpkins, and they really ought to be advanced."

THE CANADIAN GROCER understands that the Prince Edward Canning Company was received into membership during the meeting.

THAT INSURANCE ARTICLE.

MUCH interest is manifested in certain quarters regarding the article in last week's CANADIAN GROCER, entitled "Unwise Insurance Men," and outside of the Underwriters' Association it is universally conceded that we have taken the right stand on the question.

R. & T. Watson, wholesale grocers, Toronto, are among those who may be seriously affected by the companies' determination (or threat) to raise the premium. Already the Queen City Company has cancelled one policy for \$1,000 which they held, and the other companies have raised the premiums from \$1.50 to \$3.30 per \$100. Of course these new rates do not take effect until the expiration of the old policies, and it is to be hoped that before that time comes the insurance men will have reconsidered the whole question and decided upon a more sensible line of action. R. & T. Watson are particularly annoyed that the insurance companies have given them no official notice of the change in the tariff. This they have found out incidentally through a second channel. The Messrs. Watson state that they will not pay this exorbitant figure. If necessary they will forsake the underwriter combine companies and insure in some of the outside companies, which are willing to take their risks.

Mr. John Taylor, of the Morse Soap Company, when interviewed regarding the situation, said that the companies had threatened to raise the premiums of his policies, but he did not feel anxious, as he could easily get all the insurance he wanted to carry in outside companies.

THE CANADIAN GROCER, on visiting the office of the Underwriters' Association in Toronto, was informed that R. & T. Watson's premium would have been raised anyway, whether there had been any big fires in Toronto or not. Nine months ago the underwriters had adopted a schedule which classified confectionery and tin-stamping factories as particularly hazardous risks, and made the rate on them \$3.30 per \$100. It is said, however, that this schedule will be adhered to whether or no.

BEET SUGAR FACTORY.

M. Lefebvre & Co., beet sugar manufacturers, of Montreal, propose erecting a beet sugar factory at Leamington, Ont. The factory will employ 300 hands four months in the year, and 50 hands all the year round. The machinery will cost \$125,000. The factory will use 500 tons of beets a day. The refuse will feed 2,000 head of cattle. The factory complete will cost \$350,000, and of this sum the farmers will be asked to take \$150,000 in shares.

MONEY AND STOCKS.

THERE has been a marked weakening in Bell Telephone owing to the strong syndicate being formed in the United States and Canada to compete with existing lines. This new syndicate proposes to divide Canada into three districts—east, west and central. One thing seems certain, the general public will not suffer by the competition of the new company.

* * *

Bank stocks are dull and slightly weaker.

* * *

Commercial Cable is not attracting much attention, but it keeps fairly steady. "This stock," said a broker, "is a good purchase around 140. Unlike the telephone and electric light companies, its capital is not invested in a lot of patents; its money is invested in plant, etc. This makes it a pretty safe stock."

* * *

Another attack of weakness is upon Toronto Street Railway stock. The direct cause appears to be writs materialized and writs anticipated. In spite of fairly good earnings, electric railway stocks are growing less popular with investors, and I suppose speculators too, for that matter. The reason is that they are beginning to recognize the inherent weaknesses of these concerns. "It is now a recognized fact," remarked a broker to me, "that the first year is as a rule the best for electric railway companies. After that there is always some improvement that has to be put in, while dynamos and other pieces of machinery are likely to give out at any time. Then look at the money these electric railway and electric light companies have invested in patents?"

* * *

The hardening tendency of the money market that I have been noticing for some weeks past is more pronounced this week. The ruling rate for sharp call loans is 4 per cent. Owing to the anticipated advance in rates call loans seem at the moment to be preferred to time loans.

* * *

"There will be no advance in C. P. R. stock for some time," said a well-known financial man to me; "at least until they have used up all their obligations on the leased lines. You see, the main line is being milked to feed the leased lines, which are losing concerns. Some new arrangements will have to be made. The C. P. R. will either have to throw them up or compel them to make better terms. As they cannot exist alone, they will probably agree to better terms." ARGUROS.

PRISON-MADE BROOM HANDLES.

BEFORE the Public Accounts Committee of the Ontario Legislature on Friday Mr. J. C. Taylor, of Taylor, Scott & Co., Toronto, made a series of statements purporting to show the effect of prison labor upon free labor. He said that, as a result of the Government work done in the Central Prison, he had in his workshop married men with families who made washboards at \$5 a week. His firm had, he said, discontinued making broom handles, because, whilst it cost them \$14 or \$15 to make a thousand, they could buy them from the Central Prison for \$10 per thousand. Washboards, which had cost the firm to make \$1.31 per dozen, formerly sold for \$1.70. Now, through the competition of the Central Prison, per H. A. Nelson & Sons and Walter Woods & Co., they were selling at less than they cost to make. As a result of the keen competition the wages paid his employes had been reduced about 40 per cent.

The broom contracts between the Nelsons and the prison for last year being shown to Mr. Taylor, he pronounced that they were most favorable to the contractors. He had, he said, never had an opportunity of tendering for the broom contract. Last summer he heard that the contract was expiring and wrote to Inspector Noxon about it; but he received a reply saying it had been re-

newed. He would have been willing to pay more than Nelsons' contract; there was no large maker in Canada who would not be willing to do so. One manufacturer he knew had expressed his willingness to pay 10 cents a dozen more than was being paid by Messrs. Nelson, and then would consider it a great bargain.

Broom making at the prison, Mr. Taylor assured the committee, had had the effect of reducing the wages 10 per cent. all round, with the result that no skilled mechanic earned such small wages as the broom maker. If Messrs. Nelson were to cut the prices for brooms as low as they might, he declared it would close his firm up.

THE CANADIAN GROCER on Monday asked Mr. Nelson, of H. A. Nelson & Sons, for his opinions on this subject. He said in the first place that only a few broom handles were ever made in the Central Prison. It was found that broom handles could be brought in from other parts of the province cheaper. Then again, in Chicago the best maple broom handles were quoted as low as \$9 per 1,000, while from the Central Prison the same article was sold for \$10.

"As regards washboards," said Mr. Nelson, "Eddy also sells them at \$1.21 a dozen, and Taylor Scott & Co. at \$1.20 a thousand, three off. Now, we sell our prison made washboards at \$1.10 straight. As far as brooms and whisks go, we supply the

material and pay the Government for making them. The prison shops never paid until we took them over some fifteen years ago, and since then they have made money. The prices paid for these prison goods compare favorably with those paid at other prisons in the United States."

As a side issue it may be maintained that Mr. E. B. Eddy, of the E. B. Eddy Co., states that the Ontario Government are violating a verbal agreement made with him some years ago when he purchased all machinery for woodenware and washboard manufacture, they admitting then that they were making these goods at a loss, and infringing upon the rights of legitimate trade.

THE LATE MR. WATSON.

John C. Watson, a prominent Montrealer, died suddenly in Bermuda last week, where he had gone for his health. Mr. Watson was up to 1880 an extensive importer in china, glass and wall paper, entering subsequently on the manufacture of wall paper, the firm being Watson, Foster & Co. For a year Mr. Watson has been a special partner in this well-known firm, Mr. Foster being managing partner. At St Paul's Church last Sunday, of which church Mr. Watson was a prominent member and trustee, the pulpit was draped in black and Rev. Dr. Barclay made a feeling reference in his sermon to the demise of the lamented gentleman. The remains will be brought home from Bermuda for interment.



Choice Bulk Goods

IN Barrels and Bags.
Standard Quality.

Milled from the best selected grain, upon the most approved process, and of uniform quality, our goods continue to give perfect satisfaction.

Rolled Oats, Rolled Wheat, Wheat Germs,
Pot Barley, Split Peas, Graham Flour,

Everything in the Cereal Line.
Write us for Prices.

Granulated Wheat, Buckwheat Flour,
Cornmeal, Pearl Barley, Rye Flour.

THE IRELAND NATIONAL FOOD CO., LTD.

TORONTO, CANADA

OPERATING the largest and most complete Breakfast
Cereal Food Mills in the Dominion.

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS



Higgin's Eureka

Is the standard salt for Dairy and Household purposes, and the only one which secures absolutely sure results.

IT NEVER FAILS. Please note new prices:

FULL SACKS (4 bushels), 224 lbs. each

	PURE LINEN SACKS.	Per sack
Under 10 Sacks	\$2 00
10 to 25 "	1 95
25 to 50 "	1 90
50 to 100 "	1 80

QUARTER SACKS (1 bushel), 56 lbs. each

	PURE LINEN SACKS.	
Under 40 Quarters	\$0 52½
40 to 100 "	50
100 to 200 "	48
200 to 400 "	45

14 lb. BAGS, 16 in brown outer sack

PACKED ESPECIALLY FOR HOUSEHOLD USE

Under 10 Sacks (16-14's each)	.....	\$2 55
10 to 25 " " "	.....	2 45
25 to 50 " " "	.....	2 35
50 to 100 " " "	.....	2 25

Maple Syrup

The season for it is here.

Put up as follows :—

Bottles - - - cases 2 doz.....	@	\$1.80 doz.
1 Gallon Tins " ½ "	@	.75 tin
½ " " " 1 "	@	.40 "
Barrels (\$2.00)	@	.60 gal.
Hf. Barrels (\$1.50)	@	.62½ "

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

NO
OTHER
LIKE
IT.

OUR NEW
BOURBON COFFEE

A delicious, full-bodied cup of Coffee, with an aroma peculiarly its own. It draws trade, pleases your customer, gives you a profit and satisfies all except those who are still "trying to match it." The right combination; the right flavor; the right price. Now is the time to order if not already using it.

TODHUNTER, MITCHELL & CO.,
Coffee Importers and Dealers. TORONTO.

STILL
EVERYBODY
LIKES
IT.

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.



D. RICHARDS

- - -

WOODSTOCK.



It still has the lead

G. F. MARTER & SON'S
GOLD MEDAL BAKING POWDER

Also . . .

In ¼ lb. and ½ lb. paper packages.

BARTON'S BAKING POWDER

Coffees and Spices
Of the first quality.

In Glass Jars and Tins.

Phoenix Mills, 1 and 3 Jarvis Street

TORONTO, ONT.

CANNED GOODS

"Little Chief Faultless" and Aylmer "Canada First" fine brands of Corn, Peas, Tomatoes and Beans; also Peaches (2's and 3's), Gallon Apples, Bartlett Pears, and Red Raspberries. All guaranteed last season's pack and first-class quality.

John Sloan & Co. Wholesale Grocers **Toronto**

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, April 11, 1895.
GROCERIES.

THE volume of trade is gradually getting better in spite of the bad condition of country roads. Buying is a little more general in staple lines than it has been for some time, but it is confined to actual requirements. The increased demand seems to be spread over sundries including canned goods, teas and spices. The principal feature in canned goods is an advance of 5c. per dozen in the packers' price of gallon apples, which are scarce, as also are 3's. Sugars are a little stronger, although without quotable change in price. Demand is a little better than a week ago. The coffee market continues to occupy a strong position. The usual seasonable demand is setting in for rice. Foreign dried fruits are in much the same position as before, except it be that there is a little better movement in currants. Payments are only moderate.

CANNED GOODS.

There is a slightly increased movement to report again this week, and the situation is generally strong. A good many staple lines are selling. Gallon apples have been advanced 5c. per dozen by the packers. Wholesale figures are unchanged. Demand for them is good, with stocks of both gallons and 3's nearly cleaned out. The association also reports a good demand for pears. A brisk enquiry has sprung up for canned pumpkins, and the packers are talking of advancing prices, owing to light stocks. Chicago canned meats are from 10 to 15c. per dozen higher. An increasing demand is reported for salmon, with the finer and

better known brands, scarcer and higher. We quote: Tomatoes, 87½ to 90c. for choice and 85c. for inferior and old stock; corn, 90 to 95c. for choice and 87½c. for common; peas, 82½ to 87½c. for ordinary and \$1.40 for fancy; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.45 to \$1.50 for choice and \$1.35 for good red fish of not so well known brands in tall tins, and \$1.60 to \$1.65 in flat tins; do., second quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

The coffee market remains steady, with finer grades scarce. Demand is fair. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

The usual seasonable demand is setting in, but there is nothing special beyond this to note. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Some improvement is to note in the demand for this line. There has been a reaction in the price of cloves, pepper, etc., in the primary markets, but the lower prices have not affected this market. Pure Jamaica ginger is scarce and wanted. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is no change to note in this market. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Demand for sugar is a little better than a week ago, there being more enquiries for carload lots. The American and Cuban raw markets are firm, on account of the heavy buying by speculators, together with the heavy purchasing by Canadian refineries. Beet sugar is, on the other hand, weaker. We quote: Granulated—domestic, \$3.40 to \$3.50; do., No. 2, 3¼c.; yellows, 2½ to 3¾c. Raw—Demerara, dark, 2¾c.; golden, 3 to 3¼c.; bright, 3¾c.

N.Y. Journal of Commerce, April: Raws, remain well in hand, with tone of market much the same as at the close of last week. Some importers have the idea that it would be well to keep on selling a while longer without making any special effort to raise the line of value, but in general the inclination is to look upon conditions at primal points as strengthening, and offerings are reduced accordingly. We note sales of 5,500 bags centrifugal to arrive and go to Canada from this port at 2 7-32c. for 95 test, cost and freight: 4,900 bags do. at Breakwater, to come to local refiners at 2 3-16c. cost and freight for 95 test; 2,737 and 960 bags centrifugal at 3c. for 96 test, and 1,140 bags molasses sugar at 2 7-16c. for 89 test.

SYRUPS.

Demand is fair for syrups. Very bright syrups are scarce, and the Lower Province refiners appear to have no syrups of any

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

Berlin Brush Co.'s PATENT BROOMS



The largest sweeping surface to the weight of any broom in the market.

Light Handle,
American
Pattern

Sweeping robbed of half its tired-weariness by using the Patent Broom made by the

BERLIN BRUSH CO.
BERLIN, ONT.

IF IT DIDN'T POSSESS

Merit of extraordinary Value, could the sale of

"SALADA" CEYLON TEA

Have attained the enormous proportions it has?

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS—Continued

kind. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

The market is quiet and unchanged. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Retailers continue to buy from hand to mouth, but there is a fair quantity of low and medium grades going out notwithstanding, both in blacks and Japans. Young Hysons and high grade blacks are still attracting little or no attention from retailers. Indian and Ceylon teas are a little easier in London. It is the general opinion that the advance in these teas was abnormal, the fruit of which is the present reaction. Holders are now prepared to take prices they would not listen to a week ago. Prices in Toronto have not been affected, the advances here not having equalled those in the primary markets. The local representatives of Indian and Ceylon tea houses report the sale of a good many fine teas at from 9 to 11d. per lb. Generally speaking the wholesalers appear to be freer buyers of teas than they were. That lower prices have induced this is borne out by the following extract from a London letter: "The demand for Indian and Ceylon teas in the United States and Canada is making progress, and the lower quotations now ruling in London are attracting attention from those important markets, as well as from the Continent of Europe." The same letter says that the official estimate of the total Ceylon tea crop for 1895, is placed at 90,000,000 lbs., and it is expected that about 80,000,000 lbs. will be available for the United Kingdom. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUITS.

There is a seasonable increase in the demand for currants. The Avlona sailed from Patras on the 29th ult. with a cargo of currants for Montreal, and is expected to reach her destination about the middle of May. From what THE CANADIAN GROCER can gather, importers have to thank Dem. Schisas for guaranteeing the Avlona sufficient cargo to call at Patras. Other shippers, it is said, had little or nothing for her, and the steamship company only agreed to send her in on Mr. Schisas' guarantee. Prices are unchanged. We quote: Filiatras, half-barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to

6c.; Vostizzas, 6½ to 7c. in cases and half cases.

Valencia raisins remain much as before, the cheaper kinds receiving the most attention. We quote: Off-stalk, 3¼ to 3¾c.; fine off-stalk, 4 to 4¾c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Sultana raisins are quiet and firm, ruling prices being 5½ to 7c.

Prunes continue in good demand. Prices are firm at the recent advance. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c. Bordeaux prunes, 4½ to 6½c.

Dates are quiet and unchanged at from 4½c. up.

Figs are dull and nominally unchanged. We quote nominally: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand continues good for California dried fruits. We quote according to quality: Peaches, 10½ to 13c.; apricots, 10½ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 11c.

BUTTER AND CHEESE.

Really good butter is in somewhat better demand than last week, but the lower grades are, if possible, harder than ever to dispose of. Advances from the east are discouraging, and there is a feeling that the poorer classes of butter must be got rid of at any sacrifice within a month in order to make way for fresh spring makes. Prices for lower grades have fallen. We quote: Summer dairy and store packed—Choice, 10 to 13c.; low grade baking butter, 7 to 8c.; fresh large rolls, 12 to 14c.; pound prints, 14 to 16c. Summer creamery, 12 to 15c. Winter creamery—Tubs, 20 to 21c.; pound prints, 21 to 22c. August and September makes of Canadian cheese bring 8 to 10½c., and new Canadian cheese is quoted at 11c. Small Stiltons bring 12 to 12½c.

GREEN FRUIT.

Wholesale dealers generally are talking as though business were steadily improving, and the green fruit market, on the whole, wears a more encouraging aspect than for some weeks past. Bananas are moving freely, oranges are selling well, and some dealers are in receipt of late consignments of cranberries. Prices are not much altered. We quote as follows: Lemons—Messinas, \$2.75 to \$3.50. Oranges—Valencias, small crate, \$4.25 to \$4.50, and Jumbo crates, \$5.25 to \$5.50; Messinas, \$2.75 to \$3; California seedlings, \$2.75 to \$3.50; California navels, \$3.50 to \$4. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. California dried fruit—Apricots, 12½c.; peaches, 13 to 13½c.; cranberries, \$3.50 per box.

COUNTRY PRODUCE.

BEANS—Are firm. Choice hand-picked bring \$1.40 to \$1.60 per box.

DRIED APPLES—For export are bringing 6 to 6¼c. a lb.

EVAPORATED APPLES—In 50-lb. boxes: 7 to 7¼c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.75 to \$3 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

POTATOES—Although there is a feeling that there are a lot of potatoes in the country, they keep firm and high. By a temporary advance they are quoted now at 6½c. on the track and 75c. out of store.

MAPLE PRODUCTS—There is very little doing. We quote: Sugar, 8 to 8½c. per lb.; syrup, 80c. in 5-gallon lots and 90c. in gallon tins.

POULTRY—Scarce on a firm market. Turkeys bring 12c., geese 7 to 8c., chickens 30 to 75c., ducks 50 to 90c.

EGGS—There is a temporary scarcity of eggs, and, as a result, they are quoted half a cent higher than a week ago, viz.: 12½ to 13c. a dozen.

FISH AND OYSTERS.

The demand for new caught fish is greater than the supply. Hence prices are firm, though unaltered. Fairly good trade is reported for the last few days. We quote: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 6½ to 7c.; No. 2 white fish, 4c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; steak cod, 6 to 6½c.; haddock, 4 to 4½c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6c. per lb.; mackerel, 14c. each; pike, 3 to 4c. lb.; cod, 6c. per lb.; flitch cod, 5c.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; Vancouver halibut, 6 to 7c.; large halibut, 10 to 13c. Oysters, \$1.20 per gallon for standards and \$1.50 for selects.

PROVISIONS AND DRESSED HOGS.

Dressed hogs and their products remain firm, with slight advances in some lines.

DRESSED HOGS—\$5.90 to \$6.20 per 100 lbs.

BACON—Long clear, 7¾c. for carload lots, 7¾ to 8c. for ton and small lots; breakfast bacon, 10½c. to 11c.; rolls, 8c.

HAMS—Large, 22 lbs. and over, 9½c. to 10c.; medium, 15 to 20 lbs., 10½ to 11c.; small hams, 10½ to 11c.; pickled, 9 to 10c.

LARD—Pure Canadian, tierces, 8½c.; tubs, 8¾c.; pails, 9c.

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.**Apples and Potatoes Wanted.**

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**1895****MAPLE SUGAR
and SYRUP****FOR SALE . .**

Correct shape and quality for retail trade.

Write _____

MITCHELL, MONTY & CO.

Granby, Que.

ORANGESCalifornia Navels
Messinas
ValenciasLEMONS
BANANAS
MAPLE SYRUP

The Best of Everything

CLEMES BROS. - TORONTO**BARREL PORK**—Canadian heavy mess, \$15.50; Canadian short-cut, \$16; clear shoulder mess, \$13.50 to \$14; shoulder mess, \$13 to \$13.50.**SALT.**

A fair trade is being done, and prices are unaltered. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

FLOUR AND FEED.**WHEAT**—Maintains the local advance made some time ago. We quote: White, 70c.; red, 69c.; goose, 68½c. per bush.**OATS**—Steady at 40 to 41c.**BARLEY**—Remains at 49c. per bush.**FLOUR**—Prices are unchanged. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.**BREAKFAST FOODS**—Prices are the same as those of last week, and a fair trade is being done. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; cornmeal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.**SEEDS.**

The market is steady and there is a firmer feeling in red clover on account of the sharp advance made in the markets of the Western States within the past few days. Prices are unaltered. Alsike is quoted thus by jobbers: Prime to choice, \$4.80 to \$5; really fancy, \$5 to \$6.60; and lower grades \$4.

Good clover now brings \$6.20 to \$6.50.

In timothy the jobbing prices to the trade are \$3 to \$3.50 for prime to choice grades of machine-threshed seed, and a little more for the bright unhulled article.

HIDES, SKINS, WOOL AND TALLOW**HIDES**—Green hides have advanced another half cent, and now stand at 5½c. for No. 1, 4½c. for No. 2, and 3½c. for No. 3. For cured 6½c. is asked. The supplies are light.**SHEEPSKINS**—Good stock is quoted at 85 to 90c.**CALFSKINS**—Are a little more plentiful, but prices remain steady at 6c. for No. 1 and 4c. for No. 2.**TALLOW**—Is steady. Jobbers quote 5 to 5½c. and sell at 5¾c.**WOOL**—Canadian fleece is quoted nominally at 19 to 20c., there being none on the market. In pulled wools best supers are quoted at 19 to 21c., and extras at 21 to 22c.**PETROLEUM.**

Since our last issue there has occurred another advance all round in oils. This is due to the scarcity of crude both at Petrolea and in Pennsylvania. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12c.; carbon safety, 15 to 16c.; Canadian water white, 16 to 17c.; American water white, 19c.; photogene, 20c.

The Petrolea Advertiser has this to say of the situation: Crude is steadily going up, and we may reasonably expect any amount of excitement in oil circles at any

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**W. S. COLLINS & CO.**

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese, Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
COCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**Rutherford, Marshall & Co.**Wholesale Produce and
Commission Merchants

76 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.**EGG CASES SUPPLIED**Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

**SOUND THE LOUD TIMBREL
Through Canada's Fair Land.****FALCONER'S** high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen.—"We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process.' Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles, Sauces, Ketchups."

Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473

VICTORIA, B.C.

Largest works of the kind in British Columbia.



ASK FOR

MOTT'S

MARKETS—Continued

time now. Values are rapidly rising in the United States, and will in all probability continue to do so for some time to come.

Drilling operations will be commenced in earnest just as soon as the weather permits, and we look forward to an unusually prosperous season.

MARKET NOTES.

Hannah & Co., Toronto, want to buy potatoes.

Clemes Bros. have on hand some choice cranberries.

Large consignments of butter are to hand with Smith & Keighley.

John Sloan & Co. are in receipt of a shipment of "Sphinx U" prunes.

Smith & Keighley have in stock a new lot of "Golden" Sultana raisins.

McWilliam & Everist, Toronto, are just in receipt of a carload of lemons.

Wm. Paterson & Son report heavy sales of their high grade domestic pickles.

W. H. Gillard & Co. state that their trade for "Mallawalla" tea is steadily increasing.

H. P. Eckardt & Co. are offering a choice line of 6-crown figs in 10 lb. boxes at a low figure.

Davidson & Hay are in receipt of a direct shipment of "Anchor" brand prunes in cases.

Huntley & Palmer's price list for Canada and the United States for April has been issued.

The Eby, Blain Co. are offering new maple syrup in half and one gallon tins, and in bottles.

Wm. Paterson & Son have completed their thirty-second year in business. See ad., page 6.

Dawson & Co., Toronto, have in hand a car of fine lemons, all 300's, and entirely free from frost.

D. Gunn, Flavell & Co. have on the way to their warehouses a choice consignment of extra heavy maple syrup.

A good demand for Ewen & Co.'s "Lion" salmon and "Clover Leaf" flats is reported by John Sloan & Co.

The plant of the Kingsville Canning Co. is advertised to be sold under power of mortgage on April 22.

H. P. Eckardt & Co. report they are offering a special drive in 3-lb. tins California peaches in heavy syrup.

T. A. Lytle & Co. report a brisk sale for their new maple syrup put up in ½, 1 and 5 gal. tins and quart bottles.

Try a box of Seeley's pressed sea chickens, and you will be sure to order more. For sale by H. P. Eckardt & Co.

Rutherford, Marshall & Co. have been making heavy shipments of honey to the Lower Provinces, and have received from

the Eastern townships a large consignment of new maple sugar.

Imported salad oil in gallon tins is being offered by Davidson & Hay, at what are said to be exceptionally low figures.

Lucas, Steele & Bristol report that they are offering, by the box, some good values in fine off-stalk Valencia raisins.

The stock of C. S. Shaw & Co., crockery, Ottawa, has been sold to Gowans, Kent & Co., Toronto, at 44½c. on the dollar.

A nice assortment of California evaporated apricots and plums in boxes has arrived at Clemes Bros'. Toronto warehouse.

Dawson & Co., Toronto, are buying up potatoes in the country. They have just placed 4 carloads on the Toronto market.

A. P. Tippet & Co. are landing another consignment of Fry's "Diamond" chocolate, for which they find an increasing sale.

W. H. Gillard & Co. have left a few packages of Labrador and gibbed herrings which they offer at what are said to be low prices.

Davidson & Hay report that their sales of "Kurma" tea last week were larger than for any preceding week. Most of them were repeat orders.

At the prices they are offering, Lucas, Steele & Bristol think their marmalade and raspberry jam in pails a "snap"; they have had many repeat orders.

Clemes Bros., Toronto, have just received a consignment of Egyptian onions, the first of the season. They sell in 100 to 112 lb. bags at from \$2.75 to \$3.

The "Unicorn" prunes offered by W. H. Gillard & Co. show exceptional value, that firm says. Although their importation was large many repeat orders have nearly depleted their stock.

"Get our figures for canned fruits and vegetables before buying," write Lucas, Steele & Bristol. "We are offering the closest figures on corned beef we have ever been able to do.

Ceylon and Indian teas, according to statements of some jobbing houses, are being used here more extensively for mixing purposes, and also selling better on their merits. —N.Y. Journal of Commerce.

The Toronto Biscuit and Confectionery Co. are showing a marmalade that is claimed to be a superior article. They say it is not beaten by any imported, and they are below water-line with prices.

A direct importation of golden tipped choice Ceylon tea in 20-lb. boxes and 50-lb. half chests. "These are handsome in leaf, rich in liquor, and show excellent value," said a representative of the house.

A line, "Sole agents for Toronto," inadvertently got into the advertisement of Perkins, Ince & Co. last week. This line made it appear that the firm was the sole

agent in Toronto for Argumbau's Valencia raisins, which is of course something Perkins, Ince & Co. would not claim to be.

The following brands of Dufour's French plums in cases are now to hand with Lucas, Steele & Bristol: "Superior," "Choice," "Extra," and "Selected." They also offer low figures on Bosnia prunes, in cases.

Lucas, Steele & Bristol report all back orders for Hillwattee filled. The sale of this blend has been beyond their expectations this spring, the firm reports. Several invoices of choice Ceylons are to hand this week.

Large sales of pure Seville orange marmalade, six pails in crate. This marmalade can be retailed at 2 lbs. for 25c. The firm also reports numerous sales of Allworth's "Star" evaporated cream, the season for which is now opening up.

MONTREAL MARKETS.

MONTREAL April 11, 1895.

GROCERIES.

THE week has developed no special change in the grocery market, and no great activity is to note in any particular line. The tone as a rule continues steady; in fact, in some lines it is firm and points to higher values. This is the case with tea, in which some fair sized purchases were made by jobbers since our last. There is a steady feeling in sugar and coffees also, and the same can be said of spices. Molasses is rather easier in feeling, while no change is to note in syrups. Dried fruits are featureless, and canned goods are steady, with packers firm in their views on both vegetables and fruit for any fresh supplies. In fish first offers of B.C. canned salmon have been made, but the price is hardly a fair criterion.

SUGAR.

The sugar market is without important change, but the feeling rules firm in sympathy with outside advices, and values are well maintained. Demand from refiners' hands has been quite good during the past week, while there has been a satisfactory jobbing movement also. Granulated has sold in round lots from the refineries at 3 5-16 to 3¾c., the inside for 100 bbl. lots, and the outside for 50 bbls, while there has been a good demand from jobbers for yellows at the following range: Low grade yellows, 2 7-16 to 2½c.; mediums, 2¾ to 2½c., and brights, 2¾ to 3. The regular jobbing range in sugar is unchanged, and we quote as before at about ¼c. advance on refineries' price as follows: Granulated, 3¾c., and yellows, 2½ to 3¾c., as to grade.

SYRUPS.

Business in this market has not shown much activity, demand being limited from first hands, as jobbers appear to be pretty well supplied for the time being. The regular jobbing demand has been fair. Values all round are steady on the whole, round

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg; E. Bowstead, Hamilton;
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Dawson & Co.

**FRUIT
PRODUCE**

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32 WEST MARKET STREET

Consignments
Solicited

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GENERAL... **FRUIT**

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

SAUSAGES..

Fresh Made Every Hour

Is a feature of the business
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Best of Materials.
Best of Spices.

Care and cleanliness assured.

F. W. FEARMAN HAMILTON.

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

lots changing hands at 1½c. to 2¼c., and a slight advance on this basis being asked for ordinary jobbing parcels.

MOLASSES.

There has been a fair demand experienced for Barbadoes molasses, and the market rules steady. Sales of round lots of Barbadoes have transpired at 28½ to 31½c., as to quality, the inside being for stock to arrive, net cash 30 days. The regular jobbing basis is unchanged at 32½c. in hogsheds, and 35c. in barrels and half-barrels.

RICE.

There is a good demand for rice, and prices are well maintained as follows: We quote: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

The spice market is steady on the whole. Jobbers have not been doing much buying, but we note some transactions in the market at 7½c. for black pepper and 8½ to 9c. for cassia in invoice lots. For regular jobbing parcels we quote: Penang black pepper, 9c.; white pepper, 11 to 15c.; cloves, 9 to 20c.; cassia, 9 to 20c.; nutmegs, 40 to 90c.; and Jamaica ginger, 18 to 25c., according to grade.

COFFEES.

There has been a good demand for green coffee in bags during the week, manufacturers putting through some good sized purchases of both Maracaibos, Javas and Mochas, all of which rule firm in tendency. The inside for round lots of Java this week is 24c. and Mocha 27½c., while Maracaibo is held firm at 20½c. In a regular way we quote green coffee in bags as follows: Maracaibo, 20½ to 22c.; Rio, 18½ to 20c.; Java, 25 to 30c.; Jamaica, 20 to 23c.; and Mocha, 29 to 34c.

TEA.

There has been an improvement in the volume of business in tea since our last, and the tone is very firm, all outside advances tending to strengthen sellers' views as to the value of their property. Pea leaf gunpowders have been in good demand, and are scarce at values ranging from 20 to 25c., and sellers are disposed to ask an advance. Low grade Congous and Japans continue in good demand, while stocks are small and prices firm. We note fair sized sales of each. We quote: Japans, low grades, 11 to 14c.; medium, 15 to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There has been a steady but moderate business to report in California raisins during the week at steady prices. We quote: 4-crown loose Muscatels, 6¼ to 7c., and 3-crown do., 5½c.

Demand for Valencias is not brisk, but with light stocks prices rule very firm at 3¼ to 4½c. for off-stalk, and layers 5½ to 5¾c., as to grade.

The great 5c. cake Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot
Carload

LAKE MANITOBA

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

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S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
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DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

Breakfast Bacon,

HAMS, ROLLS,

Long Clear Bacon, Pure Leaf Lard.

D. GUNN, FLAVELLE & CO.

Pork Packers and Provision Merchants TORONTO

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

BARRISTER, SOLICITOR, NOTARY,
Etc.

The Janes Buildings

75 YONGE ST., TORONTO

MONTREAL MARKETS—Continued

There is only a small trade to note in Sultanias, which are a very small stock, and are held firm at $5\frac{1}{2}$ to 7c., as to quality.

Advices on currants continue firm, but the local enquiry continues dull. Prices on spot are steady as follows: Filiatras and Provincials 4 to $4\frac{1}{2}$ c., in cases, Patnas 5 to $5\frac{1}{2}$ c., and Vostizzas 7 to $7\frac{1}{2}$ c.

Prunes are quiet and firm for all kinds. No cheaper grades of California are now offering than 9c. We quote: Bordeaux, 4 to $4\frac{1}{2}$ c.; Bosnias, $4\frac{1}{2}$ to 5c., and Californias 9c.

Figs are quiet and steady at 10 to 12c. in boxes, as to brand

Dates are dull and unchanged at $3\frac{1}{2}$ to 4c.

Dried apples are firm at 6 to $6\frac{1}{2}$ c., and evaporated at 7 to $7\frac{1}{2}$ c., as to grade. Stocks are light in both descriptions, and holders independent.

NUTS.

Business in nuts is quiet and unchanged. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 13 to 14c.; shelled ditto, 24 to 25c.; filberts, 7 to 8c.; and pecans, 9 to 11c.

CANNED GOODS.

There has been little change in the situation of this market. A fair amount of business is doing, and on any new business to be done here canners are firm in their views both on vegetables and fruit. The first offer of B.C. canned salmon was made at the close of last week at equivalent to \$4.20 f.o.b. on the Coast. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz.; marrowfat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green Gages, \$2 to \$2.25; blue plums or Damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, 90c. to \$1.10.

FISH.

There is a fair jobbing trade in fish and the season is almost over, holders clearing out what stock they have of fresh fish at what they can get, in many instances netting a sensible loss. Haddock sells in a small way at 1 to 3c. per lb.; fresh herrings at 50 to 80c. per 100; bloaters at 75c. per box; boneless cod at 6c. per lb., and smoked herrings at 10c. per box. A few hundred barrels of ordinary pickled herrings are still on the market and selling slowly at \$3 to \$3.50; No. 2 B.C. salmon at \$10 to \$11; and No. 2 mackerel at \$13.

GREEN FRUIT.

APPLES—The apple market is without change, and we quote \$3 to \$5.50, as to quality.

ORANGES—There is only a quiet business doing in oranges. We quote: Valencias, \$3.75 to \$4.50, and Messinas, \$2 to \$3; ditto, bloods, \$3.50 to \$4.50; Californias, \$3.25 to \$4 per box, and Jamaicas, \$8 to \$9, and Havanais \$6 to \$8 per bbl.

LEMONS—There is no change in this fruit. Demand is quiet and prices steady at \$2.50 to \$3.50.

GRAPES—The grape market is without change. We quote \$7 to \$8 per bbl. for Almerias.

BANANAS—Receipts of these are on the increase, but prices have ruled fairly steady at \$1 to \$2 per bunch.

PINEAPPLES—Continue scarce and firm at 20 to 30c.

COUNTRY PRODUCE.

EGGS—The egg market has been subjected to considerable fluctuation since our last, under largely increased receipts, and prices dropped over 2c. per dozen. At this writing, however, values are firmer in tone at 14 to 15c.

HONEY—Quiet and unchanged. We quote: Comb, 12 to 15c.; new extracted, 7 to 9c.; old ditto, $4\frac{1}{2}$ to $5\frac{1}{2}$ c.

MAPLE PRODUCTS—There is a good active trade in these, and with light receipts the market is kept clean. We quote: New syrup, 6 to 7c., and new sugar rather lower, at 6 to 7c., with old stock heavy at 5c.

BEANS—These show no change. We quote: Hand-picked, \$1.50, and lower grades, \$1.25.

HOPS—Quiet and featureless at 5 to 7c., as to grade.

ONIONS—Demand is fair and prices steady at \$1 to \$2 per bbl., the wide range being due to great differences in quality. Fresh receipts of Bermudas sold this week at \$3.25 to \$3.50 per crate.

POTATOES—There is a fair demand for these, but quality is poor as a rule. We quote a range of 60 to 70c., as to quality.

PROVISIONS.

The demand for provisions in small lots is fair, and the market was moderately active and steady. We quote as follows: Canadian short cut, clear, \$16 to \$16.50; Canadian short cut, mess, \$17; hams, city cured, per lb., 9 to $10\frac{1}{2}$ c.; lard, Canadian, in pails, 9 to 10c.; bacon, per lb., 9 to $10\frac{1}{2}$ c.; lard, common, refined, per lb., 7 to $7\frac{1}{2}$ c.

FLOUR AND MEAL.

The demand for flour on local and country account continues good and the market rules active and firm. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$3.15 to \$3.25; straight roller, bags, \$1.50 to \$1.55; extra, \$2.75 to \$2.85; extra bags, \$1.35 to \$1.45; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The demand for feed continues good and the market steady. We quote: Bran, \$19 to \$19.50; shorts, \$19 to \$20; mouillie, \$23 to \$24.

There is no change in oatmeal, business being quiet and of a jobbing character. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

CHEESE AND BUTTER.

The cheese market is without change. The movement of cheese outward goes quietly on, some 11,580 boxes being moved last week, both through and local. Of these 4,961 were to Liverpool, 4,680 to London, and 1,939 to Bristol. This makes the total shipments to date since the close of navigation, 329,082 boxes. We quote nominally $9\frac{1}{2}$ to 10c.

The butter market remains quiet and unchanged. A steady jobbing demand is experienced, which keeps the market well cleaned up of winter creamery at $21\frac{1}{2}$ to 22c.; fresh Townships dairy, 19 to 20c., and fresh Western dairy, 14 to 15c. Held creamery is a slow sale at 14c., and held Western dairy at 7 to 10c.

ASIIES.

The receipts of ashes continue small, and the market dull and steady. We quote: First

pots, \$4.00 to \$4.05; seconds, \$3.70 to \$3.75, and pearls, \$6.00 to \$6.10 per 100 lbs.

MONTREAL TRADE NOTES.

Cables from Barbadoes state that the crop is progressing slowly, and that the offerings are not large.

Mr. Lightbound is compelled to stay in his house, the result of a severe cold caught during a recent visit to Toronto.

Laporte, Martin & Co. are offering special value in Barbadoes molasses this week, and call attention to their advertisement.

R. S. McIndoe has been appointed agent in Toronto for Beardsley's shredded codfish and Gordon & Dilworth's pickles, etc.

The first offer of new pack canned B. C. salmon was made on Thursday last to arrive, at equivalent to \$4.20 f. o. b. on the coast.

The first consignment of Barbadoes molasses, new crop, is expected by the end of this month, and is consigned to Laporte, Martin & Co., of Montreal.

Advices from California to A. P. Tippet & Co. cite a steady feeling in dried fruit. All the lower grades of California prunes have been cleared off the market.

Ewing, Herron & Co., Montreal, are advertising black pepper, said to be pure, at $5\frac{1}{2}$ c. per lb. "It is an extraordinarily low price for pure pepper," they write.

Rose & Laflamme note an increasing sale of Batger's "Nonpareil" jellies this spring, and also for new marmalade, having placed much larger quantities of both these lines.

Cables on Monday stated that the first direct fruit steamer had sailed from Palermo. The expectations now are that only two cargoes will come direct to Montreal this spring.

Halifax shippers have been rather reckless with their consignments of fresh fish to this market. As a consequence sales have been made during the past week at a considerable loss.

Fresh receipts of Bermuda onions came to hand on Saturday morning last. They are meeting a good reception. Vipond, McBride & Co. and Hart & Tuckwell are among the larger holders.

The ship Macedon, Captain Macmaster, is reported as sailing from Iloilo, Philippine islands, for Montreal with sugar on January 16. The sugar fleet from the East Indies for the St. Lawrence is not, so far this year, as large as usual.

Edward Valpy, of Huntly & Palmer's spent a few days here. With the dealers in fancy groceries, their biscuits are ever popular, and it is a trade which retailers can increase with their wealthier customers. Rose & Laflamme are local agents.

Though fish prices are reported in Montreal as being good in Halifax, one sale at \$4 per quintal being recorded there, which

is a good price for this season of the year, the Montreal import trade is practically over for the time being. Stewart Munn & Co. have cleared out the remnant of the season's stock of green fish (50 barrels) for local consumption.

At a meeting of the directors of the St. Lawrence Sugar Refining Company, Limited, held yesterday, Mr. A. Baumgarten was elected president, and Mr. Theo. Labatt vice-president, and Mr. B. McNally was appointed secretary-treasurer.

Huyler's, New York, have opened an agency here, and will also establish one in Toronto. H. H. Stacy, one of the firm, was here last week. He does not think they can do much with their confectionery, the jobbing price of which is 60c. in New York. They will push only their cocoa chocolate.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 11, 1895.

BUSINESS is now active. The spring orders are being shipped to the Annapolis Valley, Nova Scotia, where St. John merchants do a large and satisfactory trade. The prospects for the river opening soon are good. This will add much to business activity, particularly at Indiantown. Prices are all firm. Flour, which at last writing seemed rather easier, is again higher and firm. Our candy manufacturers report business not just what it should be. The prices are easy, figures being very low. Our broom and brush factory report business opening up satisfactorily. Prices show no change. The oil market is firm with a good demand. American burning oil is up one cent, and Canadian half a cent. Turpentine is being sold here at less than in other markets. An advance is looked for. Burning oil is quoted: American, 20c.; best Canadian, 18c.; second, 13½c.

SALT—Demand light. Prices remain unchanged. Some 10,000 to 15,000 bags are expected to arrive shortly. The sale of rock salt here has almost completely fallen off, there being not 10 pounds sold now, where not a great many years ago tons were disposed of. The fact that no ships are being built here is said to be the reason. Prices are: Coarse, to arrive, 43 to 45c.; out of store, 50 to 55c.; fine factory filled, \$1 to \$1.15; 5 lb. bags, \$3 per bbl.; 10 lb. bags, \$2.80 per bbl.; 20 lb. box, 20c.; 10 lb. box, 12c.; cartoons, \$2 per doz.

CANNED GOODS—Demand is good. Stocks of tomatoes in this market are low. In tomatoes, and perhaps in other lines, some parties are offering below the market. This is sometimes accounted for by the goods being old stock. This does not of necessity mean bad stock. In oysters, and particularly beef, the market is firm. Owing to a duty on pineapples going into the States the canned fruit will go higher. We quote clam chowder 25c. per doz. lower for these goods; a better demand is noted. We quote: Corn, \$1; peas, 95c.; tomatoes, \$1.05; corned beef, 2 lb. tins,

\$2.75 to \$2.80; 1-lb. tins, \$1.65 to \$1.75; oysters, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.70; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.35 to \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—There continues to be a light demand. In evaporated apples those who bought in time are now making a good profit. Prices are firm and holders are not pushing sales. In dried, stocks are light, as is demand. Prices are firm, but show little advance, they having opened higher in proportion than evaporated. Currants continue firm with light stocks, but, as with raisins, there is little doing. In prunes the market is firmer, though no advance has yet been made here. Prices are as follows: Sultana raisins, 6 to 7c.; Valencia, 4¼ to 4½c.; layers, 5¼ to 5½c.; London layers, \$2.10 to \$2.25; California loose Muscatels, 5½ to 6c.; currants, bbls., 3¼ to 4c.; half-cases, 4¼ to 4½c.; evaporated apples, 8¼ to 8½c.; dried apples, 5½ to 5¾c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.

GREEN FRUIT—Business is active. In apples demand is good and low priced fruit is hard to get. There are but small stocks of any kind. In oranges there are large quantities of all kinds except Floridas, of which there may be said to be none in this market. Prices have an easy feeling, and it looks as if we would continue to have cheap oranges. There are now here some extra grades of Californias. Bloods are rather lower. Pineapples are very scarce. Bananas are now coming in this market green, and buyers can be supplied with any priced bunch they wish. Old onions are about out of the market. New Egyptian are expected shortly. Prices are: Apples, best, \$2.50 to \$3; seconds, \$1 to \$2; Valencia oranges, \$4.25 to \$4.50; large, \$5.50 to \$6; Messina, \$2.75 to \$3; California seedlings, \$1.75 to \$2.75; navels, \$3.50 to \$4.50; bloods, \$2.50 to \$2.75; lemons, \$4 to \$4.50; bananas, \$1.50 to \$2.25; onions, \$2.50 to \$3.

DAIRY PRODUCTS—Butter in the produce line and smoked herrings in fish are something alike. But it is impossible for anything to be more unsatisfactory than is the butter market. A party buying some creamery at under 16c. has been able to run the best part of it off fairly quickly, but this is the only report of any demand I have been able to get. Quite a little new is coming into the market where good finds fair sale. Cheese remains as last week. No improvement in demand. But it is not thought prices will go lower. Eggs are easy. No very large quantities are coming forward. The retail price is kept so low the dealers find it hard to buy low enough to make a profit. We quote: Creamery, 17 to 18c.; dairy, 15 to 16c. Cheese, 10 to 10½c. Eggs, 13 to 14c.

MOLASSES—By the time this report is read there will, it is expected, be more molasses in this port than for some months. There are so many importers now that the profits which used to be made in this line are things of the past. There is very little now to pay for the trouble, when it is remembered that these goods are paid for before they leave the island, and that there are many other risks to be taken into consideration. About 800 sacks are expected. Price of Barbadoes will be about 30c. It is hoped the quality will be better than that of the first arrivals. We quote: New Barbadoes, 30 to 32c.; Nevis, 28 to 29c.; Porto Rico, 30 to 31c.; syrup, 33 to 35c.

SUGAR—Large quantities are moving. Wholesalers are well stocked, and in many cases quantities are bought ahead. Markets are rather firmer, and refineries are not anxious to sell futures. Prices are: Granulated sugar, \$3.50 to \$3.65; yellow, 2¾ to 2¾c.; Paris lump, 4¾ to 5c.; pulverized, 4¾ to 5c.

FISH—There is little change. In fresh gaspereaux the catch has of late been small, but during this week it is expected large numbers of fish will be taken. Lobsters as yet have hardly been seen in this market, those being caught being shipped right away to the States. Halibut as yet are only coming forward in small quantities. In smoked herring values are very low, and there is a small demand with large stocks. Pickled are easy, while dry continues firm: We quote: Cod, \$4; large, \$4.25; small, \$3.50; pollock, \$1.75 to \$1.85; bay herring, \$1.40 to \$1.50; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; Canso, \$5; smoked herring, 7c.; Digby chickens, 10 to 12c.; Halibut, 9c.; gaspereaux, 65c. to \$1.

PROVISIONS—In these lines business is more active than for some time past. It would seem that stocks through the country were getting light. All beef and pork products are marked up, and the market continues firm with further advances looked for. We quote: Clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; prime, \$13 to \$13.50; extra plate, \$14 to \$14.50; plate, \$13 to \$13.50; pure lard, 9½ to 10c.; compound, 8½ to 9½c.; cottolene, 9¼ to 9¾c.; hams, 11 to 12c.; rolls, 9 to 9½c.

FLOUR, FEED AND SEED.

Flour, which at last writing appeared more steady, has again advanced, and prices are very firm. A very fair business is reported. Feed continues high. Oatmeal is firm, as is cornmeal. Bran shows light demand. Beans still have an upward tendency, with buyers backward. Oats are

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

GROCERS!

Do you realize the fact that every can of

GOLDEN FINNAN HADDIES

Is fully guaranteed?

Your Wholesale Grocer sells them.
Your trade will increase if you sell
Golden Finnan Haddies.

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N.B.

ST. JOHN MARKETS—Continued.

rather easier, with demand good. Pot barley is again marked up. Seeds are firm and the hay market still continues dull. We quote: Manitoba, \$4.50; best Ontario, \$3.75 to \$3.80; medium, \$3.55 to \$3.60; oatmeal, \$4.15 to \$4.25; cornmeal, \$2.85 to \$2.90; middlings, \$2.3 to \$2.4; bran, \$22.50 to \$23; oats, local, on track, 43 to 44c.; Ontario, 45 to 46c.; beans, hand-picked \$1.90 to \$1.95; prime, \$1.80 to \$1.95; split peas, \$3.70 to \$3.90; pot barley, \$4 to \$4.25; hay, on track, \$9; American timothy seed, \$3.25 to \$3.50; red clover, 11½ to 12½c.; Alsike, 11½ to 13c.; buckwheat, \$1.40.

ST. JOHN MARKET NOTES.

Shippers of lime report prospects for spring business very poor.

Northrup & Co. say they can sell smoked herring at right prices.

Boneless fish in boxes, 25-lb. boxes, are selling readily. Northrup & Co. can quote special prices.

Nelson Morris, of Chicago, has advanced his quotation on extra plate \$2.25 during the past week.

Prices from Carleton county are reported as follows: Loose hay, \$4; oats, 35c.; potatoes, 65c. to \$1.

Apoahqui, Kings county, is to have a new dry goods and grocery store. The name of the firm is J. A. Campbell & Sons.

The output of the Havelock mineral spring will be handled this season by Messrs. Taylor, Dockrill & Co., of this city.

Real maple candy and sugar are now coming forward in good quantities. Other grades have been on the market for some time.

Large quantities of potatoes continue to go forward to the American market, some fourteen cars having passed through here in one day.

Freights coastwise, which are very important to St. John, are fair, and better values are looked for, there being large quantities of lumber to go to the American market.

Business at Sussex, Kings county, is very active. It is said it will take 115 cars to move the deals, tan bark and other goods which have collected in the freight yard there.

John Seeley, who does a large fish business with the West Indies, received the first Bermuda onions and tomatoes coming to this market. He had another small consignment by the last steamer.

We regret to have to report a large fire in Summerside, P.E.I. Loss about \$35,000; insurance, \$15,000. The following are among the losers: R. C. McLeod, J. D. Reid, D. McKinnon, J. A. Gourley and Geo. Muttard.

W. Frank Hatheway, wholesale grocer, of this city, and ex-President of the Board of Trade, is still away on his extended trip. When last heard from he was at Assouan,

on the Nile, visiting temples built by the Pharaohs 3000 B.C.

Messrs. C. & E. Macmichael have just received another shipment of Messrs. Maconochie Bros.' pickles. These goods are now being sold in Nova Scotia more largely than any other brand, and New Brunswick is beginning to appreciate the extra value of these goods.

We are pleased to see our merchants are more and more inclining to shorter hours and give weekly half-holidays. It is a step in the right direction. The retailers of Carleton have decided to close their stores at 6 o'clock on Wednesdays and Fridays. This, though it looks like a small thing, is very much appreciated by the clerks affected.

Prices at Summerside, P.E.I., of produce during the past week were quoted as follows: Oats, 36 to 38c.; potatoes, 32c.; turnips, 16c.; hay, loose \$5, pressed \$8; eggs, 10c.; butter, 18c. The price of mess pork on the island has been marked up 50c. per barrel.

Mr. Hardress Clarke, one of our most successful grocers, on account of ill-health has been compelled to sell out his business, which is now being carried on by Messrs. Brown & Davidson. He is going to Victoria, B.C. He said to THE GROCER: "I have found your paper a necessity, and have been much pleased at its continued improvement."

MONTREAL'S FOOD FAIR.

A PROOF of the truth of the reports of better times by R. G. Dun & Co. and Bradstreets, is the energy and enterprise shown by the manufacturers in taking up the Food Fair. It not only shows their good judgment in showing their goods to the consumer in this manner, but it speaks of a greater confidence in business matters for them to spend the time and money in advertising their goods.

In France, it is just the reverse; whenever business gets dull they get up some kind of an exhibition for the purpose of drawing people to their cities, and stir up trade in a general way.

In all matters pertaining to the advertising of merchandise, it goes without saying that the first issue of anything in the way of a novelty is the most successful. From the indications of the present Montreal Food Fair the proof of this is apparent, and we would advise all manufacturers of any article that can be sold in a retail grocery store to take advantage of this opportunity and obtain space if possible.

The entertaining attractions which go hand in hand with this kind of a Fair lend great zest to it, amuse and interest the people while educating them, and a person can pass many interesting half hours in visiting such an exhibition.

You can always hear the doubters say,

"Times are hard." The very people who cry hard times, if they knew it, are producing and creating lack of confidence, and retard business of every nature. It becomes a habit with them. They repeat "hard times" so often that it becomes chronic with them. The times cannot be so very bad when men will invest thousands of dollars in organizing and promoting a Fair of this kind. They naturally expect a reward, and the capital and energy they invest obtains it for them. The following things are given the visitor for the small admission of 25c.: A concert, an entertainment on the stage, a demonstrated lecture on cookery, and numbers of handsome souvenir samples which are valuable in themselves.

If the times were as bad as the chronic kicker would have us believe, manufacturers and the management of the Food Fair would not go to the expense that they have in the construction of this one.

We are glad to state that Montreal's first Food Fair is an assured success. Hundreds of letters have been received making enquiries regarding the free cooking lessons, and if there is a manufacturer in the Dominion of Canada who has an article that he wants to introduce, we would advise him to apply for space at once in the Montreal Food Fair to be held in Windsor Hall for three weeks, commencing Easter Monday, April 15.—[Advertisement.]

HANDSOME BLACKING SIGN.

One of the most handsome store signs THE CANADIAN GROCER remembers seeing is being distributed to the trade by the F. F. Dalley Co., Ltd., of Hamilton. Its special mission is to advertise "English Army" blacking. In the foreground is a group of foot-soldiers, representative of the different lines in the service, while in the background are cavalry and artillerymen. British flags gracefully droop on each of the top corners, while the letters "E." and "A." respectively flank either side of the group of soldiers. The figures and flags are in natural colors. One of these signs accompanies every box of "English Army" blacking; three dozen to the box.

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.



You may SMILE if we say it's wonderful,
You will LAUGH if we say it's sublime,
But your MIRTH will be simply unbounded
When you FIND they are truly so fine.

Yes, "BOULTER'S" famous
Lion Brand

CANNED GOODS

Are the APEX of perfection. Retailers who handle them are DELIGHTED. To the few we have not won we ask for a trial to substantiate our CLAIM.

FACTORIES:

Picton.

Toronto.

Demorestville.



We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
& Pickling Co.**
CHATHAM, ONT.

FRESH . .

Maple Syrup

From the Eastern Townships, the Maple Syrup Garden of Canada.

In Quart Bottles.

In $\frac{1}{2}$, 1 and 5 Gallon Tins.

In 5, 10 and 20 Gallon Kegs.

Half Barrels and Barrels.

Write for close quotations to

T. A. LYTTLE & CO.,
Wholesale Agents. TORONTO.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

A Strong Attachment



Both the trade and consumer have formed a strong attachment for our goods. The quality and faultless manner of packing have placed the MAPLE LEAF BRAND far in advance of all others.

When buying just remember that in ours you have positively the best that can be got, and that the price is no higher than you pay for inferior brands.

Delhi Canning Co.

DELHI, ONT.

A CUSTOMS BOARD.

THE following is a copy of the suggestions that head a petition which the Montreal Board of Trade is now circulating for signature regarding the formation of a Customs Board of experts.

TO THE HONORABLE THE HOUSE OF COMMONS OF THE DOMINION OF CANADA, IN PARLIAMENT ASSEMBLED :

The petition of the undersigned merchants, importers and manufacturers of the city of Montreal.

HUMBLY SHEWETH, —That your petitioners suffer from want of uniformity in the application of the tariff, and from the circumstance that there is no satisfactory recourse or remedy in matters of dispute as to classification for duty, value for duty, or in cases where Customs officials inflict injustice upon importers by erroneous and arbitrary rulings ;

That your petitioners believe that these grievances could be removed by the establishment by Parliament of a Board of Experts, with power to deal with all questions and disputes between Collectors of Customs and importers, as to rates of duty or classification, and as to value for duty ; also, to act as a Board of Reference in matters of seizures, to the end that the technical facts of a case may be established prior to publicity, and with a view to avoiding practical injustice through error or precipitate action of irresponsible employees in the Customs service ;

That your petitioners suggest with respect to the establishment of such a Board of Experts :

That it shall consist of five members, being one for each of the principal branches of trade as follows : (1) Dry goods, (2) hardware, oils, paints, etc. ; (3) drugs, chemicals, fancy goods, stationery, and jewelry ; (4) groceries, provisions, and fruits ; (5) leather and shoefindings ;

That appointments be made on the basis of competence for the office ;

That sufficient remuneration be given to secure men technically competent and with business experience, so that the Board would enjoy the confidence of merchants ;

That the Board be empowered to administer oaths and subpoena witnesses ;

That the Board's decisions be published periodically and sent to Collectors of Customs and Boards of Trade throughout the Dominion, which would promote uniformity as to classification and value for duty, and ;

That both the Government and importers should have the right of appeal from the Board's decisions to the Exchequer Court ;

That such a Board of Experts has for some years been in operation in the United States, where it appears to have well fulfilled its purpose of insuring to the Government the full Customs revenue intended by the Customs Act, of securing uniformity in valuation for duty, and of affording satisfaction to importers ;

Wherefore your petitioners do pray your honorable House to enact legislation for the establishment of a Board of Customs Experts as hereinbefore suggested, and so relieve them and importers generally from the serious disabilities now suffered by reason of lack of uniformity in the administration of the tariff ;

And your petitioners, as in duty bound, will ever pray.

RAINY RIVER RAILROAD.

A large deputation consisting of a number of well-known financial and railway men and other parties interested interviewed the Government Thursday for the purpose of asking assistance on behalf of the Ontario and Rainy River railroad. The total length of the proposed road is 140 miles, of which 35 have been bonused and completed. The deputation, which was introduced by Mr. Conmee, and accompanied by a number of other members, consisted of Messrs. D. F. Burke, J. Hodder, Councillor Hammond and George R. Thompson, of Port Arthur and Fort William ; George Webster and D. C. Irwin, of Fort Frances ; B. Folger, of Kingston ; David Blain, J. F. Eby, J. W. Langmuir, Walter Barwick, W. R. Brock, W. H. Beatty, G. R. R. Cockburn, M.P., of Toronto ; W. Hamilton, of Sault Ste. Marie ; F. D. Woodbury and W. H. Curran, of St. Paul, Minnesota ; and Mr. Alger, of Hudson, N.Y. The request of the deputation was presented by Messrs. Burke, Folger, Conmee, Blaine and Langmuir. They made different propositions : that they be granted a subsidy of \$5,000 per mile ; a guarantee at 4 per cent. for 20 years of interest on first mortgage bonds of \$15,000 per mile ; or a 20-year guarantee of \$10,000 per mile at 3½ per cent., ninety per cent. of the per mileage bonds to be handed over on the laying of rails on each five-mile section, and the balance on completion of each 25 miles. The company further proposed to deposit with the Government under clauses 2 and 3 of their proposal fifteen per cent. of their gross earnings at the end of every three months, ten per cent. to pay the interest on the bonds, and five per cent. as a sinking fund. They further proposed that the Government should appoint a director on the board. The Government promised to give the matter consideration.

ELORA BOARD OF TRADE.

A meeting was held on Friday evening in the Town Hall, at Elora, Ont., for the organization of a Board of Trade. The following officers were elected : Hon. president, Mr. Charles Clarke ; president, Mr. T. B. Smith ; vice-president, Mr. Thos. E. Lipsey ; secretary, M. E. Burns ; treasurer, Mr. John Gibb. Messrs. James Wells, S. Springer, and F. Wissler, with the officers, will form the council. The meeting was most enthusiastic, and a determination was expressed to push Elora to the front.

THE FOOD FAIR.

Though the Retail Grocers' committee have withdrawn their patronage from the Montreal Food Fair, the Wholesale Grocers' Guild, and a number of retailers both in and outside the association, are standing by it, and hope to make the affair a success.

It appears letters have been received in Montreal from Albany and Rochester, where Col. De Garmo was, criticising his management of shows, and these have been made a basis of the attacks on him. On the other hand, replies to inquiries sent out by wholesale grocers to exhibitors show that they were thoroughly satisfied with their treatment.

CENTRAL PRISON BROOMS.

Hon Mr. Gibson moved the ratification of an agreement between the Government and H. A. Nelson & Sons for the manufacture of brooms and whisks at the Central Prison by the prisoners. He explained that Messrs. Nelson had the same kind of a contract last year, and it had netted to the Government the satisfactory rate of 40 to 50 cents per diem for the prisoners' labor. The inspector believed that the new contract would be still more profitable to the Government.

Mr. Marter complained that there had been no opportunity of examining into this matter in the Public Accounts Committee because of Inspector Noxon's illness. To this Mr. Gibson at once replied that he would allow the motion to stand until the desired opportunity shall have been furnished. —Globe, Friday.

PERSONAL MENTION.

Arthur J. Seguin, formerly one of John Taylor & Co.'s travelers, has been appointed manager in Canada for Gelle Freres, of Paris, France. A few of his Toronto friends presented Mr. Seguin with a gold-headed cane the other night.

H. H. Bennett, representing in Canada Beardsley's shredded codfish, and Gordon & Dilworth, was in Toronto last week.

Mr. W. J. Shaw, of Brantford, who died lately in Toronto after returning from a health-seeking trip to England, was born in York county, and was formerly in the wholesale grocery business in Toronto. He removed to Brantford about ten years ago. The remains were interred in the Necropolis, Toronto on Friday last.

Messrs. D. Ferguson & Co. have removed their stock from Acton to New Hamburg in order to be nearer their main store at Stratford.

John Green & Co., wholesale merchants, of London, have sold out to John C. Green, who will continue to carry on the business under the style of "John C. Green & Co."

The leading fruit growers of Essex county say that the peach trees in that section have stood the winter well, and that there are good prospects of a large crop this year.

The Cork Co. of Canada, to buy and sell corkwood and engage in the manufacture of corks, with a capital stock of \$150,000, is applying for incorporation. It proposes to erect a factory in Toronto. The provisional directors are Messrs. C. R. De La Sabliere, L. O. Dusseau, J. A. Gendron, and L. O. Blachaud, of Toronto, and John Howard, of London, England.

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

Manufactured by

Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.

CALIFORNIA FRUITS

APRICOTS
NECTARINES } 25lb. boxes
PEACHES

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

VALENCIAS

Fine Off-Stalk and Off-Stalk.

The cheapest goods offering. Special quotations for round lots.

WARREN BROS. & BOOMER

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.
Wonderful 12 oz. pressed cake,
100 in box.
Our Own Electric 8 oz. cake
100 in box
Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will find it to their advantage to get our prices.

If you want a surprise write Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut (New Style)
Bulk Baking Powder
Boston Baking Powder
Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder
Best in Canada.

PURE Black Pepper

5½c. lb.

EXTRAORDINARY VALUE.
SEND FOR SAMPLES.

EWING, HERRON & CO.

MONTREAL

A SPECIAL LINE...

ARQUIMBAU'S
OFF-STALK
VALENCIAS

Send for Quotations

Sole Agents for Toronto

PERKINS, INCE & Co.

TORONTO.

TONKA

Ask your wholesale dealer for
a 5 lb. box of

**MALPIN TOBACCO
COMPANY'S**

Celebrated.

"TONKA" Smoking Mixture

It is without an equal for coolness
and flavor.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

We are offering some
excellent values in

ASSAM TEAS

15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents :—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

PEERLESS

WASHING COMPOUND

PAYS

THIS
IS THE
TIME OF
THE YEAR
TO PUSH IT

Made only by

PURE GOLD MFG. CO.
TORONTO

TO PREVENT BIG FIRES.

A SUB-COMMITTEE of the Toronto City Council recently discussed a number of amendments to the building by-law advised by the architects of the city, with a view to a prevention of the recurrence of great fires.

It was decided that the following recommendations of the architects be embodied in the building by-law forthwith :

Floor area—No building hereafter erected (except public audience rooms) shall have on any floor thereof more than 4,000 square feet of floor area undivided by division walls. Nor shall the undivided floor area of any floor in any existing building (except public audience rooms) be increased so as to contain more than 4,000 square feet.

Division walls to divide the floor area of a building into spaces of not more than 4,000 square feet must be of stone, brick, or terra cotta.

Doors or other openings through division walls must not exceed in their united width one-third the length of the wall.

All openings through division or party walls shall have tight-fitting doors and frames of iron, or else, if of wood, constructed of two thicknesses of solid boards and covered with asbestos and sheet metal.

The division walls must, in all cases, be extended two feet higher than the roof of

each building in which such division or party walls are erected.

Recesses and openings.—In external walls recesses and openings must have backs with a minimum thickness of one brick.

The maximum area of recesses or openings must not exceed one-fourth of the wall surface on any one floor without an equivalent increase in thickness of wall. Recesses in same wall not less than eight feet apart.

There may be recesses in walls for stairs or elevators, but such recesses shall have back of thickness equal to second-storey wall.

A continuous vertical recess must have back nine inches thick, and no such recess in a nine-inch wall.

No horizontal recess and no continuous vertical recesses other than flues in stacks nearer than seven feet to any other recess.

No opening cut through a party wall must exceed eight feet wide and ten feet high.

Fire stops of projecting brick must be built at the level of every floor where walls are strapped.

The architects propose that all parts of buildings divided by party walls should have separate stairways and street exits, but the committee thought that the fire-escape appliances which must now be provided for

each separate section of a large building would meet the case.

The question of erecting stand-pipes in large buildings was referred to the Fire and Light Department to report upon.

The fire escapes on all buildings must be constructed to the satisfaction of the City Commissioner. Escapes will be ordered for all large buildings, and the number for each building will be determined by the City Commissioner.

An effort will be made to get all these changes adopted without delay, and in the meantime no permits will be issued unless those applying agree to observe these regulations.

LOUIS BENMORE.

Mr. Louis Benmore is one of the youngest, most energetic, most enterprising and most successful grocers of Belleville, Ont. He is successor to Walmsley & Spafford, and his place of business is located at the corner of Front and Hotel streets. He has just issued an ably written circular letter to his patrons, which he winds up with a list of the special lines of goods he carries. Mr. Benmore shows that he is abreast of the times by subscribing to THE CANADIAN GROCER.

The British Board of Trade returns for March show that during that month the imports increased £653,533, and the exports increased £424,127, as compared with those for the corresponding month last year.



Its excellence
is acknowledged
everywhere.

It is easy to sell.

There is a
constant demand
for it.

People want it.

**SURPRISE
SOAP**

Best for Washing Clothes

When you reccomend "SURPRISE" to your customers
you will be sure of gaining their approval and
confidence.

BRANCHES—

MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 51 Colborne St.
WINNIPEG : E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

TORONTO RETAIL GROCERS

DECIDE UPON EARLY CLOSING AND OTHER IMPORTANT MATTERS.

At the regular monthly meeting of the Toronto Retail Grocers' Association held in St. George's hall, Elm street, on Monday night, there was a fair attendance. President F. S. Roberts occupied the chair.

A letter was read from P. Degarms, secretary of the Food Exhibition, to be held in Montreal shortly, asking that the Association endorse a scheme to have a similar exposition in Toronto. The feeling of the meeting was against the idea, and Hon. Secretary Mills was instructed to write Mr. Degarms that the Association could not see its way clear to invite him and his show to the "Queen City." For the benefit of members present, an article on the Montreal Food Exhibition which appeared in THE CANADIAN GROCER last week, was read by the secretary.

A communication from the Trades and Labor Council favoring the early closing of stores during the summer was read. The association then adopted a circular already endorsed by a joint committee of the Grocers' Association and the Trades and Labor Council.

According to a draft circular the early closing was to begin May 1st, but the Association decided it would be better to put the change off one month to June 1. Five thousand copies of this circular are to be forthwith printed and distributed.

Certain retail grocers of the city complained that a section of the public was in the habit of defrauding them. One case was cited as follows: A woman goes to a store, orders a quantity of goods to be sent to her house. On the groceries being delivered the delivery man is met at the door by a small girl, who says that her "Mamma is out," and if he will leave the goods her mother will call at the store and settle. In the ordinary case the delivery messenger accedes to the child's request, and that's the last the grocer hears of it. Such practices as this, according to all accounts, are becoming quite common in some parts of Toronto, and it was decided that if some specific case of fraud could be picked out, the Association would supply the funds necessary for a prosecution.

It was resolved to hold an excursion to Hamilton by boat the coming summer. The date was left in the hands of the Executive Committee, with instructions to invite the retail grocers of London and Hamilton to join in the outing.

Complaints were made by two members that they knew of certain wholesale houses in Toronto, who were supplying the retailers of the city, and then sending men around to the consumers to undersell them.

One tea house in particular came in for censure, and it was, moreover, asserted that some wholesale firms were in the habit of supplying large boarding houses with groceries, etc., in extensive quantities.

Secretary Mills stated that this practice violated the agreement entered into some time ago between the wholesalers and retailers of Toronto. Action in the near future was decided upon.

F. S. Roberts, Robert Mills and D. W. Clark were appointed a committee to try to secure the repeal of the pedlars' by-law. It was argued that the by-law was openly violated, and that the only step open was to abolish peddling in the streets altogether. Those who spoke on the question seemed to be sanguine of favorable action by the city fathers.

MONTREAL GROCERS' MEETING.

A SPECIAL meeting of the Grocers' Association was held on Wednesday April 3. There were present John Johnston, president, in the chair, B. Taylor, B. Connaughton, W. Wilson, W. Carrigan, J. B. V. Daoust, R. Turner, ex-Ald. Gauthier, Jas. O'Shaughnessy, J. O. Levesque, M. P. Laverty, John Scanlan, A. D. Fraser, and M. Delehanty. On motion of Mr. Scanlan, seconded by Mr. Fraser, R. B. Hall, St. Catherine street, was elected a member of the association.

A resolution of congratulation from the Grocery Clerks' Association was read, expressing satisfaction with the stand taken by the Grocers' Association on the early closing movement.

An appeal from the Carters Union' was read protesting against the placing of salt and sand on the tracks and streets by the Montreal Street Railway, and asking the aid of the grocers.

The association considered the suggestion of Mr. Monier and A. H. Lionais, of Le Prix Courant, to have an exhibition of grocers' products on the Exhibition grounds in July, and guaranteeing the Grocers' Association \$500, or 50 per cent. of the gate receipts, provided the annual picnic were held on the grounds during the Fair.

Mr. O'Shaughnessy and other members objected to the picnic being held near the city. The picnic was the big event of the year for the association, and was always held in the country.

It was decided not to entertain Mr. Monier's idea, but to hold the picnic at some rural point on the last Wednesday in July.

The question of the Food Fair in Windsor Hall came up, and Mr. Fraser moved the appointment of the following as a committee to deal with the whole subject: John Johnston, S. D. Valhere, John Scan-

lan, S. Demers, J. O. Levesque, Ald. R. Turner, B. Connaughton.

The committee met on Monday night, and, after discussion, passed the following resolution:

That the Secretary be instructed to notify Col. De Garmo that, after full investigation, the association feels compelled to withdraw its endorsement and support of the proposed Food Fair to be held in the Windsor Hall, commencing 15th inst., and cannot recognize same in any form whatever. That a copy of this resolution be given to the public press.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada. Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

AGENCIES WANTED

Wanted, by a party in business at

REVELSTOKE, B.C.,

An agency for a few staple lines. Will visit the Slocan once a month. References can be given. Address

THE CANADIAN GROCER

WALTER BAKER & Co.

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

Unlike the Dutch Process, no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

CAUSE OF HARD TIMES.

Scene : Corner Yonge and Queen streets.
Mr. Jones, reading a newspaper. Approach
Mr. Brown.

Brown : Hello, Jones, what are you reading?

Jones : I see some of the papers are taking up the departmental store question, a thing that is much needed. Most of the papers, however, seem afraid to say anything for fear of losing their advertising. Something will have to be done to put a stop to such monopolies, else they will ruin the city.

Brown : Why? how are they going to ruin the city? I think they are a good thing. My wife buys what groceries she wants down there. She says she gets them much cheaper. She can get 30 pounds of granulated sugar for a dollar, and lovely tea for 25 cents a pound.

Jones : Brown, you and your wife are two blooming fools. The benefit you say you are deriving is only an imaginary one. I sell 32 pounds of granulated sugar for a dollar, and a far better tea for 20 cents a pound; but then I am not surprised, for a customer of my own came in one day and told me the same story, and when I told her she was paying too much for her goods she looked a little put out and replied : "Well, you see I met Mrs. Spendom, Mrs. Waster and Mrs. Dontgiveacent there. After lunch there we took a walk down to another store, and do you know I spent five dollars before I got through—all the money I had. I only meant to spend one dollar, but we got talking, and I bought a lot of things, although I know I don't need them. I don't know what my husband would say if he knew it. I'll have to ask you to let me have a few things until the end of the month." That is how it goes, Brown. If I know one I know a dozen men's wives who do just the same thing day after day. They spend their money on things they don't need, and then run tick for the necessities of life on the grocer. I tell you what, Brown, if they get a few groceries cheap they very often have to pay for it on the dry goods and things they know nothing about. My wife told me the other day that several friends of hers bought what they thought to be bargains, and she could have got just the same material exactly for much less, so you see in a number of cases the advantage is only imaginary. I have been told over and over again by ladies of my acquaintance that they often could not get the bargains advertised because it was just sold out. Two ladies told me that they got up very early one morning, and although the store had been opened only a few minutes, the article advertised had just been sold out. They thought the bargains were very hard to catch. The early bird did not catch the worm that time, but the worm caught the bird, for they were induced to buy some of the same article at a higher price. These people will spend all their ready cash at some of these places and then expect to run a thirty, sixty or ninety days' account with us. You can attribute the present hard times to a great extent to the supporting of these same places or humbugs.

Brown : How do you make that out?

Jones : I will try to show you. We will suppose, for example, that each of these

departmental stores means that there would be 24 other stores occupied that are not, owing to their existence. That means 24 employers and their wives and families making a living. Where there is only one there would be 24 domestics engaged to attend to their wants. There would be 48 employees needed at a salary from \$7 to \$12 a week. There would be 24 more waggons, 24 more horses, 24 more sets of harness, 24 horses to be shod, 24 sets of harness to be repaired, 24 waggons to be repaired, 24 more carpenters at work to make the fixtures, shelving, counters, &c., more scales in use, more refrigerators, more paper hangers, more painters, more glaziers, more tin-smiths, more men to drive horses. I might continue to the middle of the week enumerating, but this should be enough to show you that it is no wonder that so many factories are closing down. Do the members of the labor organizations who cry out for less hours and more pay, in allowing their wives to support these places, ever think of the poor, ill-paid girls who are working on undergarments at 35c. a doz., and making men's pants at 8c. a pair, and lined at that? These girls are sewing a shroud as well as a shirt. The inevitable result of this system will be the shutting down of wholesale houses and industries which will throw hundreds out of employment and drive the people into miserable garrets and flats, similar to the poorer ones in the States.

Brown : How do you make out the wholesale houses will suffer?

Jones? They sell to these houses at a greatly reduced rate. Where they used to sell the regular retailer 20 boxes raisins and 5 bbls. currants they only sell them 2 boxes of raisins and 1 bbl. of currants.

Brown : Well, even so it don't seem to cause as many failures as you would expect.

Jones : You cannot judge by the failures reported. Dozens of men go out of business that you never hear anything about. They simply find it don't pay and they close down.

If a few more merchants would fail and pay 25 or 30c. on the dollar they would then be able to cope with their bargain days.

CANADIAN CANAL TOLLS.

The canal regulations for the year 1895 have been embodied in an order-in-Council, which has received the formal assent of the Dominion Government. Under them the policy of the Department of Railways and Canals of last year will be continued. There will be no discrimination against the citizens of the United States. The Sault Ste. Marie canal may be navigated by vessels having seventeen feet draught, and no tolls will be charged. The more important clauses of the regulations are as follows :—

All vessels and freight shall be permitted to pass through the Sault Ste. Marie canal free of toll upon such vessels and freight until otherwise ordered. All goods having paid toll through the whole line of the St. Lawrence canals, or through the Lachine canal, St. Ann's lock, or Ottawa and Rideau canals, shall be allowed to pass free through the Welland canal, and if tolls have been

paid at the Chambly canal such tolls shall be refunded at Montreal or Kingston Mills, and having paid full tolls through the Welland canal they shall be allowed to pass free through the St. Lawrence canals or through the Ottawa and Rideau canals, St. Ann's locks, the Lachine canal, and the Chambly canal, provided always that the articles to be entitled to the above exemptions shall go downward through the whole length of the canal to Montreal, or pass upward from Montreal the whole length of the St. Lawrence canals or the Ottawa and Rideau canals to Lake Ontario. Goods shipped to any port west of the St. Lawrence canals, tolls upon which have already been paid through such canals, may be reshipped from such ports and be passed through the Welland canal free of toll in the same way as if they had been shipped through direct in the first instance, and the goods going eastward having paid Welland canal tolls may be transhipped at any port in Lake Ontario, and thereafter passed free through the St. Lawrence canals as if they had been shipped direct in the first instance.

TO MAINTAIN FLOUR PRICES.

At a meeting of the Hamilton Retail Grocers' Association a delegation of millers was present to confer regarding the price of flour. The millers pointed out that while the advance in the price of wheat has been at the rate of 35 per cent., flour has increased only 25 per cent. in price, even at the ruling figure of \$1.75 per 100 pounds. This the millers argued was a proof that the increase was not unreasonable, and as in some cases they had been selling below cost to hold the trade, they appealed to the grocers to assist them to obtain a fair price.

This view of the case presented itself favorably to the grocers, and as a result of the conference it is probable the recent advance in flour quotations will be maintained.

A committee was appointed to make arrangements for the annual picnic.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?
WISH THUS TO BUILD
an advertisement
in the
**CONTRACT-
RECORD,**
TORONTO
will bring you
tenders from the
best contractors.

Molasses

Barbados Cuba
Porto Rico English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

BROOKLYN, N.Y.

No. 96 Wall Street

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.
J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.
J. Hunter White, St. John.

L. H. Dobbin, Montreal.

TRADE WITH NEW ZEALAND.

The Dominion Department of Trade and Commerce has been advised by Sir Charles Tupper, the High Commissioner in England, that Mr. Ward, the Treasurer of New Zealand, who is in London, is prepared to enter into negotiations with Canada for a commercial treaty between this country and New Zealand. It is altogether likely that the information will be acted upon when further details are forthcoming. The Minister of Trade and Commerce, Mr. Ives, is disposed to think that the prospects of developing our trade with New Zealand are well worthy of consideration. The New Zealanders import very largely in cotton goods, woolen manufactures, boots and shoes, and haberdashery. In return for these they have to offer frozen meat, hides, wool, timber, and an article known as kaurigum, which is obtained from the roots of certain trees, and used in the manufacture of varnishes. The only objection that could be raised to free trade with New Zealand would be that its farm products, particularly frozen meats, might enter British Columbia, and affect to some extent the market which Manitoba and the ranching portion of the North-west enjoy in the Pacific Province. It is considered, however, not at all likely that such a trade would develop to large proportions. New Zealanders are to some extent our competitors in the British market,

and they will so continue whether we enter into trade relations with them or not. It is not considered at all probable that a favorable trade arrangement with New Zealand would be injurious to the agricultural interests of Canada, whereas it might very materially widen the market for our manufactures.

ADVANCE IN WOOLEN FABRICS.

IF present indications are a reliable criterion, says CANADIAN DRY GOODS REVIEW, the coming summer and fall is to witness a firm woolen market, and much higher prices on all kinds of fabrics of this class. The sharp advance in the price of raw material is, perhaps, the most influential reason why prices should go higher. Take the price of Canadian fleece, for instance. Two months ago orders could easily be filled at 17c. that to-day could not be repeated except at an advance of 3 to 5c. per lb., for there has been free buying of wool during the past month at different points in Ontario at 21c. In fact, at the present writing reports from different points in the province agree that the market has been well cleaned up of the available supply of wool, and that there is very little to be had at present. This state of affairs is due to the active demand experienced from American buyers, who freely operated in the wool

market at the advanced basis, with the natural result of entailing an extra cost upon our manufacturers. The difference in this respect is so great that manufacturers who have had to pay the increased price will be compelled to take account of it, while those who were lucky enough to get their supplies at the lower prices, are quite likely to take full advantage of the situation also.

Briefly, substantial advances in domestic wool and woolen fabrics are expected, and the first intimation in this connection came to hand on the 4th, when leading jobbers were advised by the manufacturers that domestic woolen yarns and fingerings had been advanced, though the exact percentage had not been figured out yet. The advance in yarns, etc., is almost certain to be followed by higher prices on Canadian tweeds. Advices from buyers on the other side with regard to foreign woolen fabrics state that sellers are indifferent, and that higher values are looked for on both plain and fancy dress goods. The result of the series of wool sales which have just closed in London also strengthens the expectation of higher prices. There was a steady, legitimate demand, and the upward movement was a healthy one, the average advance realized on the offerings as compared with the previous sales being 10 per cent. In a word, all the news in regard to woollens infers a firm market.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5 1/4 x 9 inches.

Particularly adapted for Show Windows and Fine Rooms. . . .

25 Double Sheets in a box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Notwithstanding the reduction in price the quality is improved in general. The paper is a little stronger, a little stickier, and will remain sticky a little longer.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25 Double Sheets and 5 Tanglefoot Holders.

ORDER the largest quantity you can use and get the best discount.



Heating Appliances FOR SALE.

We are compelled to move into larger and more commodious offices immediately, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

The Canadian Grocer
TORONTO



Ports
Sherries
Catawba
Diana
Niagara

Write us for
Prices.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

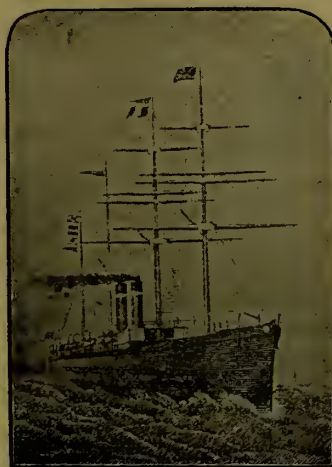
Merchants, Attention!

With every 3 doz. box of ENGLISH ARMY BLACKING, see that you get one of the large METAL EMBOSSED SIGNS. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.



ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Halifax, and Portland Mail Service

After Nov. 18th the Mail Service will be continued for the Winter 1894-5, from Portland to Halifax, as under:

STEAMSHIPS.	From Portland.	From Halifax.
PARISIAN	Apr. 11	Apr. 13
NUMIDIAN	" 25	" 27

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

RATES OF PASSAGE:—Cabin, \$45 and upwards, according to Steamer, location of and number of persons in Stateroom. Second Cabin, \$30; Return, \$55.

Steerage to or from Liverpool, London, Glasgow, Belfast, or Londonderry, \$15.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto



There's Style about this fastener for the back of a Brace. It is Small Neat Durable. Can't Break Away. And unlike the multitude of big tin Clasps that are objectionable to the wearer who don't want his back covered with metal. It's a seller every time.

DOMINION SUSPENDER COMPANY,

United States. NIAGARA FALLS, Canada.

Toronto, Office—E. Stovel. 45. Canada Life Build'g
Montreal, Office—Philip. De Gruchy, 28ST. Sulpice St.

Grade D Mount

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THERE is a demand of assignment in the case of L. Adonias Dansereau, confectioner, Montreal.

A. H. Bain, fruits, Kamloops, B.C., has assigned.

Rose & Frere, grocers, Montreal, have assigned.

Horton & Scott, fruits and confectionery, Spring Hill, N.S., have assigned.

Alphonse Londreau, grocer, etc., Renfrew, Ont., has assigned to Arthur Gravelle.

The Grange Store Co., Stanley, N.B., have compromised at 75c. on the dollar.

L. Rubinowitz, grocer, Vancouver, B.C., has satisfied a chattel mortgage for \$1,000.

Henry Saunders, grocer, Victoria, B.C., has satisfied a chattel mortgage for \$59,300.

The creditors of A. & E. Leblanc, tanners, Hull, Que., have been called together.

A. Raymond, general store, St. Stanislas de Kotska, Que., has assigned to Kent & Turcotte.

A. Goodridge & Sons, provisions, etc., St. John's, Nfld., have compromised at 40c. on the dollar.

J. L. Courtice & Son, general store, Holmesville, Ont., have assigned to F. H. Lamb, of Hamilton.

An insolvency declaration has been applied for in the case of Thos. Moakler, grocer, St. John's, Nfld.

PARTNERSHIPS FORMED AND DISSOLVED.

Buzzall & Fuller, produce and lumber, Cowansville, Que., have dissolved.

Telephore Robert and Joseph Mercille have been registered proprietors of Robert & Mercille.

Napoleon and Anthiue Ares have been registered proprietors of N. & A. Ares, hay, St. Cesaire, Que.

Joseph and Adelina Langlois have been registered proprietors of Langlois & Co., grocers, Quebec, Que.

The Paragon Oil Co., of Canada, Montreal, has dissolved. G. T. Vincent con- tinues; style unchanged.

Alfred Bourret and Joseph H. Langlois have been registered proprietors of A. Bourret & Co., grocers, Montreal.

Pierce L. Carignan and Emile D. Carig- nan have been registered proprietors of D. Carignan & Fils, Three Rivers, Que.

Verret, Stewart & Co., fish and oils, Que- bec, Que., have dissolved. Bartholomew Verret continues; style unchanged.

SALES MADE AND PENDING.

M. Flinn, grocer, Halifax, N.S., has sold out.

W. R. Campbell, grocer, Windsor, Ont., has sold out to Wm. Rae.

L. W. Telmosse & Co., wholesale gro- cers, Montreal, have sold out to La Com-

pagnie D'approvisionnement Alimentaires de Montreal, who will continue the business.

Henry Saunders, grocer, Victoria, B.C., has sold out to E. J. Saunders.

L. D. Norton, general store, Lawrence Station, Ont., has sold out to F. Finch.

The general store of R. Irvine, Cedarville, Ont., has been sold out to Wm. McLuban.

The stock of L. Beaucaire, grocer, Mon- treal, has been sold at 52 cents on the dol- lar.

The stock of C. S. Shaw & Co., crockery, Ottawa, has been sold at 44½ cents on the dollar.

The stock of W. Z. Guay, general store, Napierville, Que., has been sold at 53 cents on the dollar.

The business of the late C. W. Walden, general store, Birr, Ont., has been sold to F. Campbell.

The stock of Louis Taschereau, general store, Notre Dame De Lourdes, Que., is to be sold by auction on April 15.

CHANGES.

J. Almour, general store, New Denver, B.C., has removed to Rossland.

F. Archambault is starting a grocery business at Ste. Cunegonde, Que.

J. A. Griffin, general stores, Griffin's Cor- ners and Straffordville, Ont., has closed his Straffordville branch.

J. N. Munshaw, grocer, Toronto, has re- moved to Woodburn, Ont., where he has succeeded J. E. Jarvis in the general store business.

Alexandrina Bellehumeur, wife of Joseph O. Lemire, has been registered proprietress of J. O. Lemire & Co., general store, Wel- don, Que.

John D. Campbell has registered a con- sent order for his wife, Mary E. Campbell, to do business as a general storekeeper at Ingonish, N.S.

FIRES.

R. Peers, general store, Beachville, Ont., has been burned out.

D. McKinnon, grocer, Summerside, P.E.I., has been burned out.

Caster & Co., general store, Claremont, Ont., have been burned out.

Robt. C. McLeod, flour and provisions, Summerside, P.E.I., has been burned out.

DEATHS.

J. G. Tobin, grocer, Milledgeville, N.B., is dead.

D. S. Baird, general store, Fitzroy Har- bor, Ont., is dead.

HARVEST MITTS.

W. R. Brock & Co. have purchased a manufacturer's stock of Harvest Mitts, "seconds," for cash, much below the cost of production, and are offering them to the trade in three lengths at prices which they claim were never heard of before. Cash men and close buyers should send for sample dozens.

RUTHERFORD, MARSHALL & CO.

W. A. Rutherford, proprietor of Ruther- ford & Harrison, wholesale produce and commission merchants, Toronto, has ad- mitted a new partner into the firm—W. J. Marshall. This business was estab- lished under the name of Rutherford & Harrison some years ago, Mr. Har- rison retiring after a short connection. Since that time Mr. Rutherford has been the sole proprietor, but the business has grown to such dimensions that he has been obliged to secure a partner. The new firm will be known as Rutherford, Marshall & Co. Mr. Marshall is a man of wide prac- tical experience, extending over a period of fifteen years with the well-known firm of W. R. Marshall & Son, Stratford, Ont., and will be an undoubted acquisition to the business.

This house has a wide connection in Montreal, Halifax, and other eastern points, and is thus in a way to do a thriving trade. On leaving Stratford the press and public of that city expressed the liveliest regret at his departure.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCARTCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario,
W. S. Goodhugh & Co., Montreal.
Tees & Persse Winnipeg.

CANADIAN SOAP IN OTHER FIELDS.

J. E. GANONG, one of the proprietors of the St. Croix Soap Manufacturing Co., St. Stephen, N.B., was in Toronto a few days last week. Saturday I had a few minutes interesting chat with him. "Well," he said in reply to a query of mine, "the only new thing I can tell you about is that we are just now making arrangements to introduce our soaps, particularly 'Surprise,' into new fields. We already sell all over Canada and Newfoundland, and have customers in the West Indies, South America and other foreign countries. Now we are going to introduce our soaps into Australia, New Zealand and South Africa. 'Surprise' is the soap we are going to push, because we believe it is the best soap in the—. Well, it is the same old story. But I'll tell you, we have confidence to think that we can compete with the English, German and American soaps that have preceded us in those countries. Prices, though, are pretty low there; but still we are encouraged to go on."

Then Mr. Ganong animadverted upon the marked increase in the consumption of not only "Surprise," but soaps generally. "Soap," he explained, "is now so cheap that people in the rural districts have largely stopped making their own soaps, while others are not so economical as they used to be, and consequently waste more. All this naturally helps to increase the sale of the ordinary manufactured article."

The St. Croix Soap Manufacturing Co. have nine branches and agencies in Canada besides agencies in New York and Great Britain.

UNIQUE WAY OF PAYING DEBTS.

Upon peculiar technicalities do men sometimes escape paying their debts to their creditors and to justice.

The Victoria, (B. C.) man who was declared purged of all responsibilities for the payment of an \$8,000 debt when his creditors had seized his person, is a case in point.

Unless set aside by a higher court the ruling in question means that once the person of a debtor is seized by his creditors, his liability is discharged.

It is almost unnecessary to say that this method for securing settlement is too prompt, and at the same time inadequate.

The trouble is that the laws against debtors, in going from the ultra-rigid so vividly depicted by Dickens, have swung around to the ultra-lax, until to-day the man who refuses to pay his debts can snap his fingers at his creditors; while if they arrest him he discharges his liabilities without handing over dollars or even "thanks."

The pendulum of the law evidently needs to swing back in the other direction a little.



CRYSTAL PITCHERS AND TUMBLERS . . . **FREE**

With

Adams' TUTTI FRUTTI

Useful and Ornamental.

Ask your wholesaler for them.
Send for advertising matter free.

ADAMS & SONS CO.
11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS . . .

**R
O
O
M
S**

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

**A Total
Eclipse**

**JOHNSTON'S
FLUID BEEF**

Eclipses all Meat Extracts
or Home-made Beef Tea.

It is FIFTY TIMES as Nourishing

And makes a Strengthening and
Invigorating Beverage.

CHAS. SOUTHWELL & CO.'S

High-Class **Jams**
Jellies and
Marmalades**SOUTHWELL'S**Remember the Name
and Try the Goods.**NELSON'S GELATINE**
Quart Size

One Dollar per Dozen

CADBURY'S MEXICAN CHOCOLATE
CADBURY'S COCOA ESSENCE

Southwell's, Nelson's and Cadbury's Goods kept in Stock.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO April 11, 1895

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD. per doz	
5 lb. cans, 1 doz.	16 2
1 lb. cans, 1 doz.	13 25
2 1/2 lb. cans, 1 and 2 doz in case.	8 45
16 oz. cans, 1, 2 & 4 doz. in case.	3 50
12 oz. cans, 2 and 4 doz. in case.	2 60
8 oz. cans, 2 and 4 doz. in case.	1 75
6 oz. cans, 2 and 4	



doz in case.....	1 35
4 oz. cans, 6 doz in case.....	0 90
6 " 2, 4 " ".....	1 35
4 " 4, 6 " ".....	90
3 " 4, 6 " ".....	80
Dunn's No. 1, in tins.....	2 00
" " 2 " ".....	"

Cook's Friend—

Size 1, in 2 and 4 doz boxes....	\$2 40
" 10, in 4 doz boxes.....	2 10
" 2, in 6 " ".....	50
" 12, in 6 " ".....	70
3, in 4 " ".....	45
Pound tins, 3 doz in case ..	3 00
12 oz tins, 3 doz in case.....	2 40
9 oz tins, 4 " ".....	1 10
5 lb tins, 1 doz in case.....	14 00

Ocean Wave—

No 10—doz cases.....	\$0 75
1/2 lb. 3 doz cases..	1 20
No 1 (14 oz) 2 doz cases..	1 80
1-lb. 2 doz in case.....	2 00
3-lb. 1 doz in cases.....	6 75
5-lb. 1 " ".....	9 00
5-lb 1/2 " ".....	9 60

G. F. MARTIN & SON.

Barton's Baking Powder— p. doz!	
1 lb. sealer jars, 2 doz in case..	2 25
1 1/2 lb jelly jars, 2 doz in case...	2 25
1/4 lb. " 2 " ".....	1 25

2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case.....	2 00
1/2 lb. " 3 " ".....	1 20
1/4 lb. " 4 " ".....	0 75
Gold Medal per lb	
1 lb. paper package, 10 lb in box.	0 12
1/2 lb. " " " " ".....	0 12
1 bl. " " " " ".....	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—	
1 lb. tins, 4 doz. cases.....	0 67 1/2
1/2 lb. tins, 3 doz. cases.....	1 17
1 lb. tins, 2 doz. cases.....	1 98

BLACKING.**DAY & MARTIN'S BLACKING.**

Paste.	
(Boxes of 3 doz. each) per gross	
No. 1 size (3 doz. to a case)....	\$2 40
No. 2 size 3 " ".....	3 40
No. 3 size 3 " ".....	5 00
No. 4 size 2 " ".....	6 85
No. 5 size 2 " ".....	9 00
Embossed 974 " ".....	6 00

Liquid. per doz.	
Pints, A (5 doz. per bbl).....	\$3 30
1/2 " B 9 " ".....	2 25
1/2 " C 15 " ".....	1 25

Russet Paste.	
(3 doz. in box) per gross.	
No. 1. In Tins.....	\$3 75
" 2. ".....	5 65
" 3. ".....	7 85

Russet Cream.

(1 gross cases) per doz.	
No. 1. In Bottles.....	\$1 60
" 2. ".....	1 60
" 3. ".....	1 90
" 4. ".....	2 60

Polishing Paste.

(3 doz. in box) per gross.	
No. 1. In Bottles.....	\$3 75
" 2. ".....	5 65
" 3. ".....	7 85

Polishing Cream.

(1 gross cases) per doz.	
No. 1. In Bottles.....	\$0 80
" 2. ".....	1 35
" 3. ".....	2 25
In Metal Tubes.....	1 90

Ivoryine. per doz.

Small. In patent stoppered bottles, sponge attached ...	\$1 80
No. 1. " ".....	1 35
No. 2. " ".....	2 25

P. G. FRENCH BLACKING. per gross	
1/2 No. 4.....	\$4 00
1/2 No. 6.....	4 50
1/2 No. 8.....	7 25
1/2 No. 10.....	25

P. G. FRENCH DRESSING per doz.	
No. 7, 1 or 2 doz. in box.....	\$2 00
No. 4, " ".....	1 75

McLAREN'Sis Honest Goods and just
the Thing on Which to
make or Extend a Business.The Best Grocers Make
a point of Keeping it al-
ways in Stock.

CORN



Pure Rice Starch

Pulverized Starch



THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Beware of Imitations

**Every package bears
our name**

RECKITT'S Blue and Black Lead

**{ ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.**



Our 5-lb. tin of
B. F. P. COUGH DROPS.

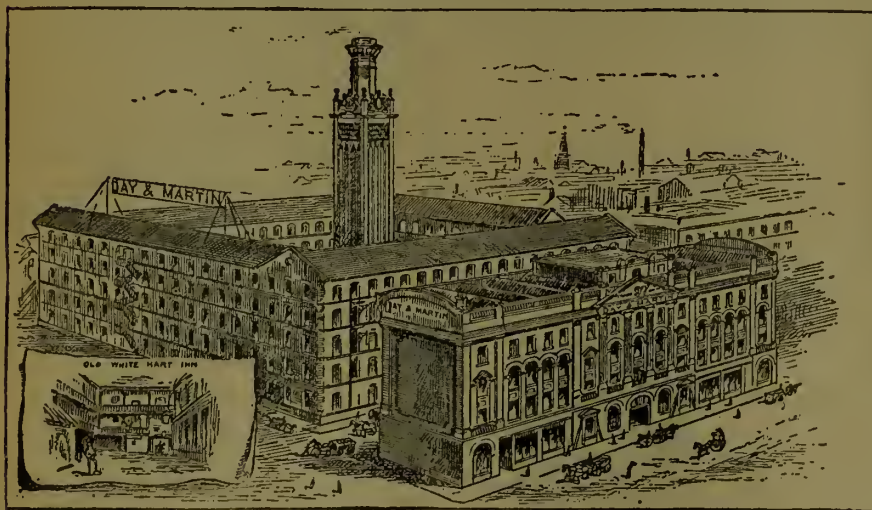
The Cold Weather

Is gone, but the season for colds, is with us now as much as ever it was. April is a star month in this respect. How about Cough Drops? There is no more pleasant or more effective remedy than our **B. F. P. Cough Drops**. They are well known, and sell freely, at a popular price. This cut shows our 5 lb. canister.

Toronto Biscuit & Confectionery Co.

TORONTO

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS GYDE, Montreal, for Ontario and Quebec.

Marmalade

If our MARMALADE is not as fine as the best imported you can return it to us at our expense. Looks risky on our part, but we know whereof we write. Put up in 1-lb. Glasses, 5 and 10-lb. Tins, and 7, 14 and 28-lb. Pails. Send along your trial order. We take all the risk, and you make the money.

The Toronto Biscuit & Confectionery Co.

HENRY C. FORTIER.

7 FRONT STREET EAST, TORONTO.

CHARLES J. PETER.

Prices current continued—

Cocoa, Homoplat's, 8 & 14 lbs 30	
" Pearl " " " 25	
" London Pearl 12 & 18 " 22	
" Rock " " 30	
" Bulk, in bxs. 18	
Royal Cocoa Essence, packages.. 1 40	
per lb	
Cocoa—	
Case of 112 lbs each 0 35	
Smaller quantities 0 37½	

FRY'S	
(A. P. Tippet & Co., Agents)	
Chocolate—	
Carracas, ½'s, 6 lb. boxes 0 40	
" Vanilla, ½'s, " 0 40	
" Gold Medal" Sweet, 6 lb bxs. 0 30	
Pure, unsweetened, ½'s, 6 lb bxs. 0 40	
" Fry's " Diamond ½'s, 6 lb bxs. 0 26	
" Fry's " Monogram, ½'s, 6 lb bxs. 0 26	
Cocoa—	
Concentrated, ½'s, 1 doz in box.. 2 40	
" " " " 4 50	
" " " " 8 75	
Homopathic, ½'s, 14 lb boxes.. 0 34	
" " " " 14 lb, 12 lb boxes.. 0 34	

JOHN P. MOTT & Co's	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....per lb \$0 30	
Mott's Prepared Cocoa..... 28	
Mott's Homoplat's Cocoa (48)..... 32	
Mott's Breakf. Cocoa (in tins)..... 45	
Mott's No. 1 Chocolate..... 28	
Mott's Breakfast Chocolate..... 28	
Mott's Caracas Chocolate..... 40	
Mott's Diamond Chocolate..... 22	
Mott's French-Can Chocolate..... 18	
Mott's Navy or Cooking Choc..... 27	
Mott's Cocoa Nibbs..... 35	
Mott's Cocoa Shells..... 5	
Vanilla sticks, per gross..... 90	
Mott's Confec Chocolate..... 21c-43	
Mott's Sweet Choc. Liquors 19c-30	

JOHAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, ½ lb tins, per doz..... \$3 75	
Cocoa Essence, ½ lb. tins per doz 2 25	
Soluble Cocoa, No. 1 bulk, per lb 20	
Diamond Chocolate, 12 lb boxes, ½ lb. cake, per lb..... 22½	
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb..... 30	
Mexican Vanilla Chocolate, 12 lb boxes. ½ lb. cake..... 35	

WALTER BAKER & Co's	
Chocolate—	
Premium No. 1, bxs 12 lbs each... 45	
Baker's Vanilla in bxs 12 lbs each 60	
Caracas Sweet bxs 6 lbs each... 40	
Best Sweet in bxs, 6 lbs. each... 28	
Vanilla Tablets, 416 in box, 24 bxs case, per box, net..... 4 28	
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each 28	
Grocers' Style, in boxes 6 lbs each 28	
8 Cakes to the lb., in bxs, 6 lbs ea. 28	
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb. 55	
Breakfast Cocoa—	
In bxs 6 & 12 lbs. each, ½ lb., tins 52	

BENSDORF'S.	
Royal Dutch ½'s, cases 4 doz... \$2	
" " " " 2 " " 4	
" " " " 1 " " 8 50	

CHOCOLAT MENIER.

Cases of	In 12	10x12lb	lb bxs
Vanilla—			
Yellow wrapper, p. lb. \$0 34	\$0 36		
Chomois " " 43	48		
Pink " " 50	56		
Blue " " 58	66		
Triple Vanilla—			
Green wrapper " 50	56		
Lilas " " 58	66		
Bronze " " 65	74		
White " " 73	83		
Unsweetened—			
Blue Premium " 38	42		

Cases of	Less	than	case
54 lbs.			
Pastilles—			
Yellow wrapper " 40	45		
Croquettes—			
Yellow wrapper " 45	50		
Fingers—			
Yellow wrapper " 36	40		

COFFEE.

Cases of	Less	than	case
54 lbs.			
Mocha..... 28 50			
Old Government Java..... 30 53			
Rio..... 20 22			
Plantation Ceylon..... 29 31			
Porto Rico..... 24 26			
Guatemala..... 24 26			
Jamaica..... 21 22			
Maracaibo..... 21 23			
Caffaroma, 1 & 2 lb. tins asstd.. 37			
TODD HUNTER, MITCHELL & Co. b.			
Excelsior Blend..... 32			
Our Own "..... 32			
Jersey "..... 30			
Laguayra "..... 20			
Mocha and Java..... 35			
Old Government Java..... 30 32 36			
Arabian Mocha..... 35			
Maracaibo..... 30			
Santos..... 27 28			

DRUGS AND CHEMICALS

Alum.....lb \$0 02	\$0 05
Blue Vitriol..... 0 06	0 07
Brimstone..... 0 03	0 08
Borax..... 0 12	0 14
Camphor..... 0 65	0 70
Carbolic Acid..... 0 30	0 50
Castor Oil..... 0 07½	0 08
Cream Tartar..... 0 20	0 26
Epsom Salts..... 0 02½	0 02½
Paris Green..... 0 13	0 16
Extract Logwood, bulk..... 0 13	0 14
" " boxes..... 0 15	0 17
Gentian..... 0 10	0 13
Glycerine, per lb..... 0 17	0 20
Hellebore..... 0 16	0 17
Iodine..... 5 50	6 00
Insect Powder..... 0 26	0 30
Saltpetre..... 0 02½	0 05
Soda Bicarb., per keg..... 2 50	2 75
Salt Soda..... 1 00	1 25
Madder..... 0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz \$0 75	
" " " " 1, ½ oz. 1 25	
" " " " 2, 2 oz. 1 75	
" " " " 3, 3 oz. 2 00	

FLUID BEEF.

per doz	
Fluid Beef—No. 1, 2 oz tins..... \$3 00	
No. 2, 4 oz tins..... 5 00	
No. 3, 8 oz tins..... 8 75	

Fluid Beef—No. 4, 1 lb tins..... 14 25	
No. 5, 2 lb tins..... 27 00	
Staminal—2 oz bottles..... 3 00	
4 oz "..... 6 00	
8 oz "..... 9 00	
16 oz "..... 12 75	
Fluid Beef Cordial—20 oz. bottles 15 00	
Milk Granules, in cases 4 doz... 6 00	
Milk Granules with Cereals—	
in cases 4 doz..... 5 00	

FRUITS

Cases of	Less	than	case
54 lbs.			
FOREIGN			
Currants, Provincials, bbls... 3½ 4			
" " " " ½ bbls 3½ 4½			
Filiatras, bbls..... 4½ 4½			
" " " " ½ bbls..... 4½ 4½			
Currants, Patras, bbls..... 4½ 4½			
" " " " ½ bbls..... 4½ 4½			
" " " " cases..... 5½ 5½			
Vostizzas, cases..... 5½ 5½			
Panarete (cases)..... 8 8½			
Dates, Persian, boxes..... 5 5½			
Figs, Elame, 14 oz..... 9 10			
" " 10 lb..... 9 11½			
" " 18 lb..... 15 15½			
" " 28 lb..... 17 17½			
" " taps..... 4 5			
Prunes, Bosnia, cases..... 5 7			
" Anchor C, "..... 0 0			
" E, "..... 0 0			
" G & J, cases..... 0 5½			
Raisins, Valencia, off-stalk..... 3½ 4			
" Fine off-stalk..... 4½ 5			
Selected..... 5½ 6			
Layers..... 5½ 5½			
Raisins, Sultanias..... 5½ 8			
" Cal. Loose Muscatele..... 5½ 7			
50 lb. boxes..... 5½ 7			
" Malaga..... 2 25			
London layers..... 2 25			
Imperial cabinets..... 2 25			
Blue "..... 2 25			
" Mahesha boxes..... 2 75			
Lemons, Mersinas..... 2 75			
Oranges, Valencias..... 4 25			
" " Jumbo cases..... 5 25			
" Mersinas..... 2 75			
Cat. Seedlings..... 3 00			
Cat. Navel..... 3 50			
DOMESTIC			
Apples, Dried, per lb..... 5½ 6			
" do Evaporated..... 6½ 7			

FOOD

per brl	
Split peas..... \$3.75	
Pot barley per 49-lb. packet..... 3.75	
Pearl barley, XXX..... \$2.25	
ROBINSON'S BARLEY AND GROATS.	
Patent barley, ½ lb. tins..... \$1 25	
" " " " 1 " " 2 25	
Patent groats, ½ lb. tins..... 1 25	
" " " " 1 " " 2 25	

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis..... 2 10	
40 dy..... 2 15	
30 dy..... 2 20	
20, 16 and 12 dy..... 2 25	
10 dy..... 2 30	
8 and 9 dy..... 2 35	
6 and 7 dy..... 2 50	

5 dy..... 2 8	
4 dy A P..... 2 8	
3 dy A P..... 3 25	
4 dy C P..... 2 75	
3 dy C P..... 3 45	

HORSE NAILS:	
Canadian, dis. 60 per cent	

HORSE SHOES:	
From Toronto, per keg..... 3 60	

SOREWS: Wood—	
Flat head iron 80 p.c. dis	
Round " " 75 p.c. dis	
Flat head brass 77 p.c. dis	
Round head brass 72½ pc.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)..... 1 15	
2nd " (26 to 40 inches)..... 1 30	
3rd " (41 to 60 ")..... 2 90	
4th " (51 to 60 ")..... 3 20	
5th " (61 to 70 ")..... 3 50	

ROPE: Manila..... 0 09½ 0 10	
Sisal..... 0 06½ 0 07	

AXES, Per box, \$6 to \$12.	
SHOT: Canadian, dis 12½ per cent.	

HINGES: Heavy T & strap... 0 04½ 0 05	
" Screw, hook & strap 0 03½ 0 04	

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons..... per lb... 0 04½	
No. 1..... " " 0 04	
No. 2..... " " 0 03½	
No. 3..... " " 0 03½	

TURPENTINE: Selected packages, per gal..... 0 49 0 50	
LINSEED OIL: per gal., raw 53 0 54	
Boiled, per gal..... 0 56 0 57	
GLUE: Common, per lb... 0 10 0 11	

INDURATED FIBRE WARE.	
THE E. B. EDDY CO.	
Star Standard, 12 qt..... \$3 35	
Milk, 14 qt..... 3 80	
Round bottomed fire pail, 1' ot. 4 75	
Tubs, No. 1..... 13 30	
" " 2..... 11 40	
" " 3..... 9 50	
Fibre Butter Tubs (30 lbs)..... 3 80	
Nests of 3..... 2 85	
Kee's No. 4..... 8 00	
" " 5..... 7 00	
" " 6..... 6 00	
" " 7..... 5 00	
Milk pans..... 2 65	
Wash Basins, flat bottom..... 2 65	
" " round "..... 2 50	
Handy dish..... 9 25	
Water Closet Trks..... 17 00	
Dish Pan, No 1..... 7 60	
" " 2..... 6 20	
Barrel Covers and Trays..... 4 75	
Railroad or Factory Pails..... 4 75	

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

Prices Current continued—

JAMS AND JELLIES.

DELHI CANNING CO.	
Jams, assorted, extra fine, 1's	2 20
Jellies, extra fine 1's	2 25
SOUTH WELLS'S GOODS	
Orange Marmalade, per doz.	\$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry	2 10
Apricot	1 90
Black Currant	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb clear glass pots	

LICORICE.

YOUNG & SMYTH'S LIST

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs (36 or 50 sticks), per box	1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, fancy boxes (3's), per box	1 50
"Acme" Pellets, fancy paper boxes (4's), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb cans, per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
" " 5 lb cans	1 50
"Purity" Licorice, 100 sticks	1 45
Imitation Calabra, 5 lb boxes, per lb	0 20

MINCE MEAT.

Condensed, per gross, net \$12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" 1/2 " "	0 42
" 3/4 " "	0 45

Round tins—	
F.D., 4 lb. tins	0 25
" 1 lb. tins	0 27 1/2
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" 1/2 " "	0 42
" 3/4 " "	0 45

Round tins—	
F.D., 4 lb. tins	0 25
" 1 lb. tins	0 27 1/2
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

RICE, ETC.

Rice, Aracan	Per lb
" Patna	3 33
" Japan	4 42
" Imperial Seta	5 53
" extra Burmah	3 34
" Java extra	5 53
" Genuine Carolina	9 10
Grand Duke	5 53
Sago	4 53
Tapioca	4 53
Goathead (finest imported)	5 53

ROOT BEER.

Hire's Root Beer, per doz \$2 00

SPICES.

GROUND

Pepper, black, pure	Per lb.
Pepper, white, pure	\$0 12 30 14
" fine to superior	20 28
Ginger, Jamaica, pure	15 17
" African	15 18
Jassia, fine to pure	20 25
Cloves	18 45
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 100
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	15 20

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 5 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb cartons	7

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartoons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 5-lb. draw-hd bxs	7
Edwardsburg Silver Gloss, 1-lb. chamo package	7
Silver Gloss large crystals	5 1/2
Benson's Satin, 1-lb. cartoons	7 1/2
No. 1 White	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2

Rice Starch—

Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	

KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb bxs., 1-lb pkgs., new wrappers	8 1/2
GLOSS { 5-lb. bxs., sliding covers (12 bxs. each rate)	9
PURE { 36-lb. bxs., 12-1/2-lb. bxs.	7 1/2
OSWEGO { 40-lb. bxs., 1-lb pkgs.	8
CORN STARCH { For puddings, custards, etc.	
ONTARIO { 36-lb. to 45-lb. bxs., STARCH { 6 bundles	6 1/2
STARCH IN { Silver Gloss	8
BARRELS { Pure	7

SUGAR.

Granulated	O. per lb
" No 2	3 40
" German	3 50
Paris Lump, bbls and 100 lb. bxs	4 1/2
Extra Ground, bbls Icing	5 1/2
Powdered, bbls	4 1/2
Extra bright refined	3 3/4
Bright Yellow	3 3/4
Medium	2 1/2
Dark yellow	2 1/2
Raw Demarara	2 1/2

SYRUPS AND MOLASSES.

SYRUPS.

Syrups	Per gallon
Dark	25 30
Medium	30 35
Bright	35 40
Very Bright	50 00
Redpath's Honey	1 25
" 2 gal. pails	1 50
" 3 " "	1 50

MOLASSES.

Trinidad, in puncheons	Per gal
" bbls	0 32 0 35
" 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 25 0 30
Porto Rico, hdds	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 45

SOAP.



SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Richards' Pure Soap, 100 bars	Per Box.
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dust, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 40
Family, 25 bars, 24 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box
26-16 oz and 3 lb bar, 60 lb.	\$3 30
13 1/2 lb and 1 lb bar, 50 lb	3 60
12 oz cakes, 100 cakes in box	4 13
10 oz cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.

GUELPH SOAP CO.

Pure, 50 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3 lb. bar, per lb.	0 05
Peerless, 2 1/2 lb. bar	0 40
Genuine Electric, 7 1/2 bars, per bx	2 50

TEAS.

BLACK.	
Congou—	
Half Chests Kaisow, Mon- ing, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 25

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

CHINA GREENS.

Gunpowder—	per lb.
Cases, extra firsts	42 50
Half Chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half Chests, ordinary firsts	22 38
do seconds	17 19
do thirds	15 17
do common	13 14

PING SUEYS.

Young Hyson—	
Half Chests, firsts	28 32
do seconds	15 19
Half Boxes, firsts	28 32
do seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13 15
Nagasaki, 1/2 chests Pekoe	16 22
do do Oolong	14 15
do do Gunpowder	16 19
do do Siftings	7 11

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold	590
Bar, 8's	57
Ingots, rough and ready, 8's	49
Laurel, 3's	47
Brier, 7's	44
Index, 7's	55
Honeyuckle, 8's	50
Napoleon, 8's	47
Victoria, 12's	44
Brnette, 12's	48
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 5 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	610.
Do, 8 oz., R & R, 2x12, 5 and 10c cuts, 12 lb butts	61
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	51
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Teasmeh, 9 to 1 lb (fancy chew) g	65
Extra Black Chewing—	
Gold Shield, 15 oz., 7 to 1 lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	45

Solid Comfort, 6s, 18 lb butts	44
Special, 7 to 1 lb, 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-sths, 5 lb boxes	52
Puck, mixture, 1-sths, 5 lb boxes	80
Cut Cavendish, 1-sths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 3 days, less 2 percent.	

GIGARS—S. DAVIS & SONS Montreal.

Size	Per M
Madre E' Hijo, Lord Landsdown	50 00
" " Panetelas	60 00
" " Bonquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchos de Regalla	50 00
" " Bonquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Jigarettes, All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS MONTREAL.	

JIGARETTES.

Athlete.....	\$7 75
Puritan.....	5 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 60
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50
OUT TOBACCO.	
Puritan, tenths, 5 lb. boxes.....	70
Old Chum, ninths, 5 lb box.....	75
Old Virgin, 1-10 lb pkg, 10 lb bxs.....	52
Gold Block, ninths, 5 lb boxes.....	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	53
Puritan, 1-10, 5 lb boxes	53
Athlete, per lb.	1 15
FLUG TOBACCO'S.	
Old Chum, plug 4s. Solace 15 lbs.	68
" " 8s.	16 68
" " 8s. R. & R. 12 1/2	68
" " chew 7s. R. & R. 14 1/2	58
" " 7s. Solace 14 1/2	58
" " 8s. R. & R. 15	58
" " 8s. Solace 15	58
O. V. - plug 8s. Twist 15	58
O. V. - 3s Solace 17 1/2	58
O. V. - 7s.	17 55 1/2
Derby, - 12s.	17 51
Derby, - 7s.	17 51
Athlete, - 5s. Twist 9	74

WOODEN WARE. per doz

Palls, 2 hoop, clear	No. 1.	\$1 50
" " " "	"	1 55
Palls, 2 hoops, clear	No. 2.	1 40
" " " "	"	1 50
" 3 " painted	"	1 55
Tubs, No. 0		8 50
" 1		7 00
" 2		6 00
" 3		5 00
Washboards, Globe		\$1 90
" " Water Witch		1 40
" " Northern Queen		2 25
" " Single Crescent		1 85
" " Double		2 75
" " Jubilee		2 25
" " Globe Improved		2 00
" " Quick and Easy		1 80
" " World		1 75
" " Rattler		1 30
THE E. B. EDDY CO.		
Washboards, Planet		1 60
" " Waverly		1 70
" " X X		1 40
" " X		1 25
" " Electric Duplex		2 25
" " Special Globe		

Mops and Handles, comb

Butter tubs	\$1 60
Butter tubs, crates and	\$3 60

Matches—

Steamship (10 gro. in case)	per doz
Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10
THE E. B. EDDY CO.	
per case	single case

Parlor	1 70	\$1 75
Red Parlor	1 70	1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Favorite	2 25	2 45
Flamers	2 20	2 40

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives best value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers. Hamilton. Send for Price List.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt Six GOLD Medals **VINEGAR** GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

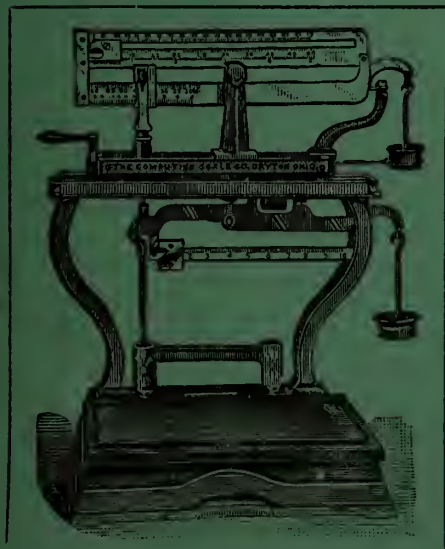
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

"If a Herring and a Half

Cost a Farthing and a Half---



How often this old brain-twister comes to your mind to-day, when you are serving two or three customers at once and in the meantime wrangling with a calculation of pounds and ounces at so many and a quarter cents.

It's different when you have a Computing Scale. You don't have to bother your brain with a single figure. With it, you do away entirely with the necessity of weighing goods in pounds and ounces, arriving at the true value with one operation.

An interesting pamphlet will be mailed you on receipt of your address.

Mills & Company

700-701 Garden City Block
Cor. Randolph and Fifth Ave.

CHICAGO, ILL.

General Agents for

THE COMPUTING SCALE CO.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —

GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal. Agents for Canada.

MADE TO
GIVE LIGHT



Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

CHARLES F. CLARR, EDW. F. RANDOLPH
PRESIDENT. TREASURER
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKÉY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKÉY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,

MONTREAL.

sp

HYDE PARK. ATHLETE. PURITAN. DERBY. SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, APRIL 19, 1895.

No. 16

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS
ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: **HUNTLEY & PALMERS, READING;** and 162 Fenchurch St., **LONDON, ENGLAND**

Or to their representative, **MR. EDWARD VALPY, 28 Reade St., NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

Compact
Complete

Safe
Efficient

THE New Parlor

A patent match in a
patent box—box can
hang on the wall or be
carried in the pocket
with perfect safety—
no sulphur—no smell.

The grocer who knows a thing or
two will handle these sellers.



THE **E. B. EDDY** CO.

HULL, CANADA

BRANCHES

Montreal : 318 St. James Street.
Toronto : 29 Front Street West.

AGENCIES

F. H. Andrews & Son,	Quebec, Que.
Alfred Powis,	- - Hamilton, Ont.
J. A. Hendry,	- - Kingston, Ont.
Schofield Bros.	- - St. John, N.B.
John Peters & Co.,	Halifax, N.S.
Tees & Persse,	- - Winnipeg, Man.
James Mitchell,	- - Victoria, B.C.
Permanent Agents	- - St. Johns, Nfld.
not yet appointed.	- - Sydney, Australia.
	- - Melbourne, "

Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



This brand is always reliable.

Highest test 98 $\frac{50}{100}$ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.



WHY USE TRASHY SAUCES

WHEN YOU CAN GET

MacUrquhart's

Which is a first class article, at such a reasonable price?

John Stephens, Son & Co.

CONTRACTORS TO
HER MAJESTY'S
NAVY.



For price

**STEPHENS' "NEW PICKLES,"
JAMS and MARMALADES**

Are the goods you want.



The tendency of some merchants is to point and look down. Successful men look up and find

Grand Mogul Tea

Far above all other teas in package or bulk, in quality, and quickness of sale. . . . $\frac{1}{2}$ and 1 lb. Packages. 40 and 50 cts.

HOODS BROS., Agents
Winnipeg, Man.
WM. TUFTS & SON, Agents
Vancouver, B.C.

T. B. ESCOTT & CO.
Sole Agents, LONDON, ONT.

"No Safety in Ordinary Milk."



Fresh Milk is sometimes---in fact, is often---unfit for use, but ours cannot be else than absolutely pure and healthy Milk.

There is no danger in using the STAR BRAND, and you can guarantee every can.

D. Marshall & Allworth

Aylmer, Ont.

You Won't Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

ALL
SELLERS
 and pay a good
PROFIT

Ask your Wholesale Grocers
 for them.

Rose & Laflamme
 AGENTS

— MONTREAL.



BARBADOES MOLASSES - - - NEW CROP

We expect our first consignment of fine Barbadoes Molasses by the end of this month.
 Write for quotations. Quality guaranteed. New crop.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.
 72 TO 78 ST. PETER ST.,



**Kippered
 Herrings**

The recognized leading Brand in all
 the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce
 Herrings in Shrimp Sauce
 Herrings in Anchovy Sauce
 Herrings a-la-Sardine
 Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
 Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
 Sole Agents for Canada, MONTREAL.

Marshall & Co.,
 Spring Garden Works, ABERDEEN, SCOTLAND.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOW

SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in —

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS

Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. |

LONDON, W. C. |

ROSE & LAFLAMME, Montreal.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5 1/4 x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case
PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Notwithstanding the reduction in price the quality is improved in general. The paper is a little stronger, a little stickier, and will remain sticky a little longer.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

ORDER the largest quantity
you can use and get the
best discount.

IT WILL GIVE YOU A GOOD PROFIT,



AND

ALL YOUR

CUSTOMERS

GREAT

SATISFACTION.

... ..

BUY IN SMALL LOTS, AND OFTEN.



You Are Missing

A SALEABLE, SEASONABLE, PROFITABLE
AND DELICIOUS ARTICLE,

If you have not yet ordered our

Seville Orange Marmalade

IN 7 LB. PAILS.

6 Pails in a Crate
Purity Exemplified

Equal to Imported
Much Cheaper in Price

W. H. Gillard & Co., Wholesalers Only, Hamilton

WM. PATERSON
& SON

32 Years

Ago we made our first
batch of **SODA BISCUITS**
—We have been at it
ever since, and now
have an enormous
plant—turn out tons
every day—make what
is acknowledged to be
the best biscuit manu-
factured in Canada.
Ask our competitors
about them.

BRANTFORD, ONT.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, APRIL 19, 1895

(\$2.00 per Year) No. 16

DROPS FROM THE EDITOR'S PEN.

The merchant should now reach forth for the things that are before, forgetting the dull times that are behind.

* * *

The Better Times to be seen on the trade horizon are no mirage. They are a reality, and the more energy we exhibit the sooner will we get to where we can enjoy them to the full.

* * *

The Oil Trust is engaged in cornering oil in order that the price waves may rise abnormally. Waves of this kind, however, sometimes swamp those who are trying to manipulate them.

* * *

A contemporary remarks that the life of a collector is not an easy one. Did anybody ever say it was? The only thing easy about it is the way in which he is sometimes kicked down stairs.

* * *

From the way spring lingers in the lap of winter one would imagine she preferred cold to heat. It does not follow that storekeepers should imitate her, and linger in pushing spring trade.

* * *

People are busy speculating upon the advantages that will accrue to China in a commercial sense on account of the thrashing Japan has given her. It is safe opining that China does not see eye to eye with them.

* * *

The imports at the port of Toronto last month aggregated \$188,076 more than for the same month last year, and the exports were \$124,416 more than for March, 1894. Another evidence of returning activity.

* * *

A new sweetening compound has been discovered by a scientist in connection with the Chicago University. It is derived from coal tar products, and its sweetening power exceeds that of saccharine. Tar products have produced many surprising results, and

this is probably not the least. It is now in order to test its value as a marketable commodity.

* * *

Those who try to get education in order to escape perspiration will not be able to raise enough friction to keep themselves warm, much less set the world on fire. Get education, but get it in order that your perspiration may be to more purpose.

* * *

Now that the inquiry into the cause of the Simpson conflagration has been closed, and four men are charged with knowing something as to the origin of the fire, the coroner will turn his attention to probing the Globe fire.

* * *

The aggregate exports of the two provinces of Ontario and Quebec to the United States during the fiscal year ending June 31, 1894, were \$934,000 in excess of the corresponding period of 1893. In view of the depression this is particularly gratifying.

* * *

Some there are who contend that the entrance of the departmental store and the exit of the small store means the survival of the fittest. The "fittest" means the best. But how the departmental stores can be so designated is an enigma to a good many; and all are not storekeepers either.

* * *

Judging from the number of capitalists from the United States who have been reconnoitering the Dominion with a view to starting new industries here, the knowledge that Canada is a "pretty good country to live in" is gradually being disseminated among our cousins south of the border.

* * *

The April crop report of the United States Department of Agriculture has been issued. It shows the average condition of winter wheat to be 81.4, against 86.7 last year. It was 77.4 in 1893, 86.2 in 1892, and

86.9 in 1891. The past winter was hard on wheat. The bulls, it is almost needless to say, are not dejected over the report.

* * *

The abnormally rich are not, as a rule, popular, but most of us are willing to sit at their feet and take lessons on how to acquire wealth.

* * *

So the Toronto Public School Board has also got a bone to pick with the Fire Underwriters' Association. With both business men and educationalists picking away at the same bone, they ought to be able to get the insurance men near enough to the verge of starvation to bring them to their senses.

* * *

A gradual falling off in the crop of bankrupt stock dealers may be expected, since the Ontario Legislature has adopted the bill permitting only those who have resided in a place three months to start into business there without being subject to a license fee of \$250. This is the kind of crop that business men will like to see diminish, for it means a better harvest of profits for them.

* * *

The Southern States have demonstrated their ability to compete with the Northern States in the production of iron and manufacture of cotton. Now they are talking of their possibilities for canning. "With thousands of acres of kind, loamy soil, free of stones, easily tilled, and plenty of bright sunshine and little frost and snow, the Southern States possess every natural advantage for fruit crops, and are not so handicapped by the elements as the Northern States. . . . The conditions of soil and climate argue strongly for the establishment of canning factories through the South, either by the clubbing together of the farmers or by capitalists." The quotation is from The American Packer, which is, by the way, a Southern paper, however. If the South could not surpass the North in the arts of war, she promises well to be able to do so in the arts of peace.

HAD A GOOD WINTER'S TRADE.

MR. George Simms, Nipissing, Parry Sound District, was in Toronto last week on a purchasing trip. Mr. Simms is a general merchant, besides which he performs the duties of post master in his village. He is one of THE CANADIAN GROCER'S oldest subscribers, and usually gives us a call when in Toronto.

Nipissing is situated in an excellent lumbering district, while around it are a number of good farms. "Nipissing is a good market for the farmers," remarked Mr. Simms. "Why, do you know that when oats, for instance, are selling in Toronto as low as 25c. per bushel, the farmers around Nipissing are getting 40 or 50c. or even more per bushel from the lumbermen."

When I asked him how business had been during the past winter, he said, as he leisurely twirled his hat in his hand: "We had a splendid winter's trade; better in fact than usual. Booth, I should think, has taken out fully 200,000 saw logs in our neighborhood this winter. When spring opens the logs are taken across Lake Nipissing to connect with Mr. Booth's railway. There the logs are loaded on to the cars by means of an endless chain and taken to Lake Nonbonging, where they are dumped into the water and floated down to Ottawa."

COFFEE AND SPICE FREIGHTS.

Speaking of the past season's trade in spices, coffees, etc., a Montreal firm said to THE CANADIAN GROCER this week: "The winter freight rates on these goods are far too high. The rates have been practically the same for years back, and are based on a scale of prices and profits in this branch of trade which has not been maintained. For this reason, competition in the Maritime Provinces and elsewhere is greatly felt by the Montreal trade. If there was more unity amongst this branch of manufacturers, a strong protest might have some good effect with the railways."

CENTRAL PRISON BROOMS.

BEFORE prorogation the Ontario Legislature dealt partially with the prison labor question discussed in these columns last week.

Mr. Gibson (Hamilton) moved that the House ratify an agreement made with H. A. Nelson & Sons for the manufacture of brooms and whisks at the Central Prison by the prisoners confined therein.

Mr. Whitney moved in amendment to the effect that no agreement for prison labor should be entered into with any individual or firm until other individuals or firms interested in the manufacture of articles of the same description shall have had ample opportunity by public notice of competing for the purpose of entering into such agreement.

It seems difficult to understand, he said, upon what principle the Government could sanction the proposed abandonment of the principle of allowing privileges of this sort to be open for public tender. Instead of giving public notice to manufacturers of their intention to dispose of the privilege, it appeared to be the fact that it had been granted to one firm without open competition. From this two evils had arisen. First, the Government had not received a sufficient price for its prison labor; and, second, the business of manufacturers in similar lines had been injuriously affected by prison competition. For this reason he had introduced his amendment. He did not intend to discuss it at any length, but would urge it upon the favorable consideration of the House.

Mr. Gibson (Hamilton) reminded the House that a primary object of the industries had been to supply work for the prisoners, and, while establishing a diversity of industry, to interfere as little as possible with outside labor. This was not the first renewal of Messrs. Nelson's contract, and the House would easily understand the great advantage of dealing with a firm of perfect reliability and high standing, such as they knew that firm to be. Mr. Gibson mentioned the fact that a great proportion of Messrs. Nelson's goods were shipped out of the province, and thus did not come into competition with local manufacturers. This had been taken into account as a very important consideration in making the contract. The transaction had been conducted on a business basis, and he had to ask the House to reject the amendment.

Finally Mr. Gibson's motion was carried on a division of the House by a vote of 51 to 37.

DISEASES IN ORDINARY MILK.

EVIDENCE accumulates every day to prove that milk from the cow cannot be used either for adults or children with safety unless it is properly boiled or sterilized. All dealers who sell milk should keep this fact before consumers of milk. A good trade is now done in the condensed article, which must become a substance of universal consumption, since scientific authority is pronounced against the use of ordinary milk. The following case was reported last week in Toronto:

People who drink milk have a new form of disease to guard against, if the evidence given in a police case be true. The case arose out of the discovery made by the sanitary inspector that a cow owned by Mrs. Palmer was afflicted by a contagious disease. The inspector called in a veterinary, who pronounced the disease an advanced case of lump jaw. This is a disease which is transferred to milk, and by this means germs are communicated to man. When the condition of the cow was discovered, Mrs. Palmer sold the animal to people who keep a dairy. Now some consumers are drinking the milk of the diseased cow, which may by this time have spread the contagion to the entire herd. The case was adjourned.

The case was adjourned, but the disease generated by the milk was not. It goes right ahead. The discovery of disease in cows is comparatively rare, taking the total number of milch cows into consideration. The animal often seems perfectly well, and through ignorance that most incurable of ills, consumption, or tuberculosis, is spread. There are instances on record where persons have been afflicted with consumption who had no hereditary taint, and who could not be shown to have acquired the disease by contagion. M. Ollivier reported to the Academy of Medicine of Paris the case of a young girl of 20 whose death from consumption seemed inexplicable. Her parents were strong, healthy people. She came of sound stock, and up to a certain age was herself perfectly strong. Investigation proved that at the convent where she had finished her education milk was the common diet, and the cows which supplied this milk were found to have tuberculosis. This was discovered by slaughtering one of them, for to all outward appearance they were healthy. M. Ollivier concluded from his researches in this and other cases that milk must be boiled before being used.

Condensed milk contains the nutritive properties of the ordinary article, while, being sterilized, the disease germs are got rid of. Merchants would lose nothing by urging upon their customers the substitution of condensed milk for the ordinary milk, especially for infants and children, and on the grounds of good health the sooner the change comes the better.

By drawing the attention of the people of their locality to the substance of this article through their local papers they will be doing the public a service and increase their own sales as well.

NEW CHEESE FACTORY.

The Manitoba Free Press says: "The new cheese factory at Strathclair, Man., is being pushed rapidly forward. The plant is in the hands of Mr. Henry Roberts, to whose enterprise and energy so many of Strathclair's advances are due. There are two buildings, one 22 x 30, the other 22 x 50. Three hundred cows are assured, and much gratification is expressed by the farmers."

LIQUIDATION SALE \$150,000 STOCK

Will be cleared out, of

Crockery, China, Glassware,
Lamps, Cutlery, Plated-ware,
Fancy Goods, etc.

Big Inducements to Large Buyers,
Mail Orders promptly attended to.

JAMES A. SKINNER & CO.
(In Liquidation)

64 and 66 Wellington St., West, - TORONTO.

A TIMELY HINT TO GROCERS

Our Japan Teas are under the market. We have been FREE BUYERS and are now FREE SELLERS. See us before buying, or allow us to send you samples.

LUCAS, STEELE & BRISTOL

Hillwattee
Tea Agents

HAMILTON

It Came to Stay, It Has Stayed

Like the trees of the forest, the greater the storms the more deeply rooted become the trees. This is our experience with the celebrated Ram Lal's Tea. At its inception it was assailed, its doom was pronounced in many languages by rival dealers long before the public had given their verdict, yet to-day it stands without a peer, imitated by many, rivalled by none. Equal to Ram Lal's was the highest eulogy bestowed on samples given to dealers by travellers throughout the country, and in many cases the dealers were victimized, and why? Because Ram Lal's Pure Indian Tea has no equal.

Wherever Ram Lal's Tea is shown,
It stands unrivalled and alone.

And why has Ram Lal's Tea no equal? Because it is a pure **INDIAN** blend. Indian Tea possesses more retentive quality than any other tea known to commerce.

IMITATION BLENDS sold throughout the country to-day meet with considerable favor for a time and then become unpopular, and why? Because Ceylons are used very extensively in these blends, and after being kept in stock for a time go "off," losing their pungency and aroma. This has been the experience of practical tea men the world over. The sale of this brand is not confined to Ontario alone, but from all parts of the Dominion orders are being received daily, and numerous enquiries from across the border. Each year these goods are becoming more and more popular, sales having far exceeded our most sanguine expectations.

For sale by _____

James Turner & Co., Hamilton

Wholesale Agents for the
Ram Lal's Tea Co., of Calcutta.

For Sale
in all
parts of
the
World.



INDIVIDUAL.
Packed as desired.
\$1.00 Per Doz.

SMALL.
2 Doz. in Case.
\$2.40 Per Doz.

MEDIUM.
1 Doz. in Case.
\$4.50 Per Doz.

LARGE.
1 Doz. in Case.
\$9.00 Per Doz.

It must
be
good.
Do you
handle it?

A. F. MacLAREN & CO., Manufacturers, 51 Colborne St., TORONTO.

Figs Figs

Six Crown Choice Eleme in 10-lb. boxes.

Choice Eleme in 10 and 20-lb. boxes.

Also 14 oz. boxes Smyrna.

We are offering

Special Value 

H. P. ECKARDT & CO.

In the above lines. Write us for
Quotations before buying.

Wholesale Grocers

.....TORONTO

CANADA'S OFFERS UNKNOWN.

Hon. Clarke Wallace, Controller of Customs, returned this week from his visit to New York and other centres of United States trade. Mr. Wallace also visited Washington, and had an interview with Mr. Carlisle, the Secretary of the Treasury.

In conversation with THE CANADIAN GROCER, Mr. Wallace said that the Canadian authorities kept a far closer watch upon tariff changes and tariff rulings at Washington than the American officials bestowed upon tariff legislation here. The Secretary, for example, knew nothing of Canada's offers of reciprocity embodied in the Tariff Act of 1894, yet he is in charge of the revenue department, and ought to be posted on tariff possibilities affecting the revenue.

This discovery of the Controller should force our Government to adopt a method of keeping the Washington authorities posted. Either our tariff offers to extend trade mean something or they should be rescinded. Have these reciprocity clauses in the tariff, passed last session of Parliament, ever been brought to the attention of the powers at Washington? Unless they are mere claptrap they ought to have been. Of course, all negotiations must pass through the Imperial ambassador, Sir Julian P. P. But is he kept duly informed of our wishes? Sir John Thompson once favored the appointment of a Canadian official at

Washington attached to the British Embassy, who would have the necessary knowledge, and be in close touch with Ottawa. Something of that kind is needed unless Parliament's statutory declarations of a wish to extend trade are delusions.

BETTER SUGAR SITUATION.

Confidence in the sugar market seems to be more pronounced at the moment than it has been for some time.

The reason for this is the opinion that the bearish factors that were so threatening a short time ago have been discounted.

The principal element of strength is the decrease in the estimates of the beet crop. This decrease is something like 300,000 tons. In Germany, the beet root centre, the seeding season is about six weeks late.

Holders of new sugars in both Europe and America are holding prices firm. In Cuba, the advance has placed the parity of prices above those of New York.

Aside from the condition of the sugar crops, it must not be forgotten that the prices are abnormally low, which fact, particularly in view of the revival of trade, will tend to induce an increase in the consumption of sugar above even the natural ratio. And this, with a world's crop now only estimated to be slightly in excess of last year, and much later in maturing.

The sugar situation certainly looks better than it has for some time.

FIRST FRUIT CARGOES.

The first definite news with regard to the direct shipments of dried fruit to Montreal came to hand on Monday last. On that day cables were received stating that the Astria, the outside vessel that we have already referred to, had passed Gibraltar for Montreal with 16,000 odd boxes of oranges, and 8,000 boxes of lemons.

The cargo in detail was as follows: 700 boxes Catania oranges, 4,000 half boxes ditto; 10,000 boxes Messina oranges, 2,000 half boxes ditto, and 5,000 boxes Messina lemons, and 3,000 boxes Catania lemons.

From these figures it will be seen that the anticipations of smaller receipts of lemons this spring as compared with oranges, that THE CANADIAN GROCER was the first to call attention to, are very likely to be verified.

Advices came to hand in Montreal on Tuesday last giving definite details of the steamship Fremona's cargo of green fruit. The vessel has 800 boxes and 5,000 half-boxes of Catania oranges, 2,000 boxes of Catania lemons, 4,000 boxes and 6,000 half-boxes Messina oranges, and 37,500 boxes ditto lemons, making 55,300 packages in all. She has also called at Palermo, but the details of the consignments from that port have not yet been received.

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BOTH STANDARD AND GRANULATED.
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Have you tried it?

ROLLED OATS, POT BARLEY AND
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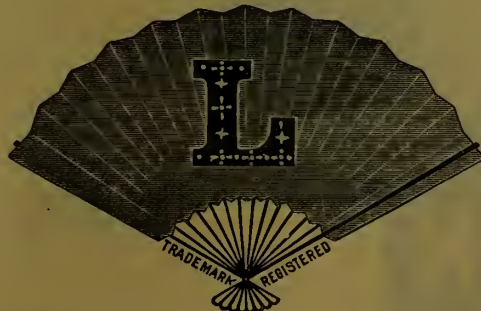
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" 2 Souchong	-	-	50 " "
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CANNED BEEF SITUATION.

UNDOUBTEDLY the most interesting feature in the grocery trade at the moment is the appreciation in the price of canned beef, consequent upon the scarcity of cattle in the United States.

On the Canadian market two distinct advances have been made in canned beef within the last few days.

In the domestic put up article the aggregate advance is 20c. per dozen in 1-lb. tins, 30c. in 2-lb. tins, \$1.25 in 6-lb. tins, and \$1.50 per dozen in 14-lb. tins. In Chicago meats the advance is 15c. per dozen in 1-lb. tins, 25c. in 2-lb. tins, and 75c. in 14-lb. tins.

Although the advance in Canadian canned beef is greater than in the American article, the price is still lower than that of the latter.

On account of the duty of 25 per cent. comparatively little Chicago canned beef now comes into Canada, the demand being largely supplied by the home article, which is pronounced by the trade to be equal in quality to that imported.

The Chicago packers do not book ahead, but the Canadian packers do, and from what THE CANADIAN GROCER can gather, a number of the wholesale men had placed their orders three or four weeks ago, and before the advance took place. The outlook is, of course, good for them, but how it is for the packers we are not in a position to state.

The immediate cause of the present scarcity of cattle in the Western States is given as the extraordinary drouth of last summer, which, it is said, both caused the starvation of thousands of cattle, and compelled the farmers to reduce the number they usually fatten for market.

Back of this, however, there is another cause, although an indirect one. For some years past cattle-raising has not been a very profitable industry in the United States. In consequence of this, capital

was largely withdrawn from the ranches. What followed is obvious.

Up to the end of last week the shortage in supplies at the four leading packing centres (Chicago, Kansas City, Omaha and St. Louis) was 270,000 head, compared with the same time a year ago. The shortage in dressed beef since the beginning of the year is 175,000,000 lbs., or nearly 2,000,000 lbs. per day. From points where trainloads of cattle were shipped a year ago, now carloads only are going out, while most of the young stock have already been shipped out.

While there is such a shortage of cattle in the Western States, if what advices from New Mexico say be true, the conditions in that territory are the very opposite, it being credited with having 1,000,000 head of meat cattle, 250,000 of which are ready for shipment. It is said that at the advanced price some 4,000 carloads of cattle will be shipped out of the territory during the next six weeks. Last year the number of cattle on the New Mexico ranches was 500,000.

It has been asserted in some quarters that the marked appreciation in prices is due to a combination. This, however, is denied by those who are well qualified to give an opinion on the subject. Probably there has been some manipulation; but the fact of the shortage in cattle cannot be gainsaid. This particular feature, however, will probably be determined by the investigation which has been ordered by the Federal Government.

The higher values obtaining in the United States have naturally affected the Canadian market. On the Toronto market the advance in cattle on the hoof during the past few weeks has been equal to three-quarters of a cent per pound.

There have been some American buyers in different parts of Canada, and it is said that some purchases on United States account have been made on the Toronto market, but nothing very authoritative is obtainable to substantiate this.

The fact that there is a ninety-day embargo against live cattle from Canada, and a 20 per cent. duty against both dressed meat and live animals, prevents this country from being such a factor in the situation as she otherwise would.

Owing probably in part to the embargo in Great Britain against Canadian cattle on the hoof, the farmers of the Dominion have also been raising less cattle lately. The number is asserted by some to be one-third less than a year ago, but others—and reputable cattle men—to whom THE CANADIAN GROCER spoke, opine that the shortage is not so large as alleged. In Great Britain, too, the supply of cattle is said to be short.

Holders of canned meats at the old prices are evidently fortunate men, although it is the opinion of a good many that there will be no further advance.

SAVING THE DISCOUNTS.

As we wish to take advantage of all discounts, please send us a statement of any outstanding you may now have against us, and always hereafter send us statements from time to time within such time as will enable us to exercise our option to pay cash and take the discount.

THIS is the contents of a card which the E. B. Eddy Co. are in the habit of sending out to those from whom they purchase goods, and should be an incentive for others to go and do likewise.

In these days, with the margin of profit so small as it is in many lines, the saving of every cent or fraction of a cent is so important that nothing should be left undone to secure it.

By saving his discounts the merchant or manufacturer may be said to have ensured a profit before he has sold the article bought. No matter how small the discounts, it should be made a rule with every business man to take them, unless, of course, it is clearly more profitable to take the time instead of the discount.

As a rule, however, it is better to take the discounts, on the principle that a bird in the hand is worth two in the bush.

If the discounts only pay 25 per cent. of the rent, that is worth considering. It is a small business, indeed, that will not do this, or even more.

BUSINESS MEN IN THE CABINET.

WHY is it that Governments in Canada have so few business men in their membership? Both federal and provincial administrations are almost wholly composed of lawyers. The Dominion Government is largely made up of professional men, and the result is that a practical business-like control of public affairs is hard to get.

There are at present fourteen Ministers actually in charge of departments, and of these ten are lawyers and only two business men. The ten legal gentlemen are: Messrs. Tupper, Angers, Ouimet, Caron, Daly, Dickey, Costigan, Curran, Ives and Wood. Mr. Foster has been a college professor and temperance lecturer. Dr. Montague is a practising physician. The only two who can fairly be termed business men are Mr. Haggart, Minister of Railways, and Mr. Wallace, Controller of Customs. The Premier, Sir M. Bowell, who was in the publishing business for many years, is President of the Council, and therefore without a portfolio.

Mr. Foster is certainly able, and his tariff labors have brought him fortunately much in contact with commercial men of the country. But how valuable a personal knowledge of business interests and methods would have been to him, he would probably be the first to acknowledge. Necessarily his information, however quickly acquired and aptly assimilated, is second-hand.

Mr. Haggart at once showed the superiority of business knowledge over legal

training, when in charge of a great spending department, by putting the Intercolonial Railway on a paying basis.

Mr. Wallace, a successful general merchant and miller, was placed at the head of the Customs Department in 1892, and from the outset introduced business methods into its control. He has tried to meet the wants and wishes of business men. Tariff administration at all times gives rise to inconveniences and grievances, and there will always be persons who are not satisfied; but Mr. Wallace's accessibility and attention to complaints are appreciated by merchants. The Controller is not perfect, but he is a business man. That qualification covers fully two-thirds of the requirements of a Minister.

Sir Frank Smith, an experienced and capable merchant, has no portfolio. When for a few months in 1891 he consented to take charge of the Public Works Department, his administration was admitted to be a distinct success.

When cabinets are being made up, board of trade and business men generally should see that the whole work of Government is not passed over to professional men. The most disastrous errors made in public policy during the past fifteen years have been due to misspent money and loose business methods.

It is an utter farce that Canada, whose whole prosperity rests upon agriculture and trade, should be administered by lawyers. Some deputy-heads are capable and energetic, but their powers are limited, and the tendency with permanent officials is to get into ruts, and to surround themselves with dry-as-dust methods. There is more red tape and sealing wax in public administration than sound sense and promptitude.

Our business men are much to blame for allowing affairs to pass under the control of wire-pullers, both in the federal arena and in the provinces. As matters stand, when egregious business mistakes are committed by Governments, an appeal to party fealty is made on behalf of the offenders, who, often through sheer ignorance, proceed to make more blunders.

If this sort of thing is to stop, the business men must wake up and insist that public affairs be regulated by the same principles that govern every successful private concern.

THAT INSOLVENCY BILL.

A POOR excuse indeed is that advanced by the Dominion Government why it proposes to again defer dealing with an insolvency law.

Time ample will there be found for allowing members to repeat old campaign speeches, which neither fellow members listen to nor the electorate read, and whose

only office is to release pent-up partizan wind.

But when it comes to dealing with the Insolvency Bill "time cannot be found for discussing a measure of such importance."

What nonsense! But if it is sound logic, what a commentary it is upon the intelligence of the members of the House!

From time to time during five years at any rate the question of a Dominion insolvency law has been a live topic of discussion in the trade and daily press, while the measure that was introduced last session by Sir Mackenzie Bowell was sifted and re-sifted in committee and in the Senate. And he who, after that, is not familiar with the bill is more fitted for an insane asylum than membership in the House of Commons.

But there is a grave suspicion that the excuse advanced is merely improvised, and, therefore, is not real.

The whole truth of the matter is that the Government is afraid to deal with the bill.

Had we more business men in both the Cabinet and House, and fewer lawyers, we would not see business interests sacrificed to political exigencies as they are now being, and as they will be in the future unless a marked change is made in the personnel of those delegated to make and fashion the laws of the land.

Men do not gather grapes of thorns or figs of thistles.

SITUATION IN LEMONS.

The market for lemons, both in Canada and the United States has lately begun to show some signs of activity. The improved demand is promoting a feeling of confidence, and dealers generally speak very hopefully of the prospects for the trade from now on through the summer months. Importations to United States ports have so far shown a considerable falling off as compared with last year, and the quantity in transit to these points is said to be much smaller than usual at this season.

According to the N.Y. Journal of Commerce, advices from Sicily are of an unfavorable character regarding the shipments that will be made from there during the next sixty or ninety days. Severe storms and extreme cold weather are credited with seriously damaging the crop, many authorities stating positively that the total yield will be far below the average, and that materially higher prices will certainly prevail for the fruit through the summer months.

The stocks he'd in Toronto and at other Canadian centres are not large, but it is said they are sufficient to satisfy the demand until the annual May sales in Montreal. As is well known, the whole Canadian sum-

mer trade is practically supplied with the Sicilian lemons disposed of at the eastern metropolis next week. The news of the injury to the crops in the Italian isle is therefore fraught with considerable importance to our jobbers and retail dealers.

Everything depends upon the arrivals at Montreal during the next few weeks. Meantime lemons are firm, and the prospects for higher prices are good.

TARIFF DECISIONS.

The sub-committee of the Montreal Board of Trade appointed to deal with the subject of tariff decisions has drawn up a form of petition asking the Governor-in-Council to appoint a Board of Experts to secure uniformity in the application of the tariff.

This is a definite move in favor of a uniform tariff, which THE CANADIAN GROCER has been agitating for over a year and a half, and which means more to the internal commerce of this country than a great many reforms which make more stir.

The business men in Montreal and elsewhere were for some time apathetic on the subject, and contented themselves with occasional mutterings against unequal and contradictory rulings from the department. Now, however, the Board of Trade at Montreal is awakening to the importance of the reform, and the petition drawn up is to be sent to the other commercial bodies of the Dominion for joint signature. Montreal and Toronto, as the largest importing centres of Canada, may justly take the lead in this agitation, but the trade everywhere are directly concerned in removing the present inequalities.

Controller Mr. Wallace has since his appointment done his best by the system of checking to remedy the grievance of the trade, but no expedient can be so satisfactory as a permanent court which will at once enforce uniformity and act as expert judges on disputes between the importers and the authorities.

For years back the growing unpopularity of the tariff as a revenue-raising institution may be traced to the anomalies allowed to exist in its administration. The best merchants in Canada have had reason to feel disgust and annoyance at the way the Customs law was enforced. In fact, to some minds the suspicion was natural that there were officials in the department who wanted to make the tariff as oppressive and obnoxious as possible.

A Court of Appeal would relieve this strain, and merchants everywhere should see that the Montreal petition is largely signed, and that the reform so often advocated in these columns is dealt with at the session of Parliament which opens this week.

The question is not so intricate that it cannot be promptly and adequately dealt with this year.

CANNING VEGETABLES IN QUEBEC.

THERE is some talk of starting a canning establishment at Sherbrooke, in the Eastern Townships of Quebec, for the canning of sweet corn, tomatoes and other vegetables.

This district is one of the richest in the province, in an agricultural sense; but, so far, establishments of this kind have not been successful. Attempts have been made at different points on a small scale, and at St. Johns on a large one, to run a canning business, but they have all been given up.

No one seems to be able to clearly explain the reason of this. For instance, the factory at St. Johns, while it was running in odd years, turned out a pack of tomatoes and corn that was the equal of any goods produced anywhere else. The difficulty, however, was that the pack, year in and year out, was not a uniform one, and eventually Mr. Douglas, the proprietor, ceased operations.

In fact the general opinion in the trade in Montreal seems to be that vegetables came in rather too late in the Province of Quebec to permit of as uniform an output of canned vegetables as those of Ontario. At least this is the explanation given for the limited canning operations carried on in Quebec as compared with those of Ontario.

At present there are only about five canneries in operation in Quebec, and these devote their attention chiefly to tomatoes.

The trade generally hope that the proposed venture in Sherbrooke will not share the experience of its predecessor in St. Johns; but the future only can decide this.

It may be remarked as an axiom in this connection, that the further north vegetables ripen, provided they do so in a given time, the better they are for canning purposes. This explains the fact that frequently better canned tomatoes are turned out in Quebec than in Ontario. The difficulty, however, is the lack of uniformity, which enables the Ontario canners to operate under more favorable conditions.

It is proposed also to run a condensed milk manufactory in connection with the projected cannery at Sherbrooke.

TEA PROSPECTS.

SEVERAL tea importers who have been interviewed recently regarding future prospects on the staple are of the opinion that owing to the Oriental complications prices will be higher.

One dealer looked for an advance of 20 per cent. on all Japan teas, and a similar, if not greater, advance in China blacks. Formosa Oolongs of the best quality were also apt to record a material increase in price, and the marked scarcity of pea leaf Ping-

sueys in Canada indicated higher values on them also.

The latter fact is pretty generally admitted, for there are no teas of this description now to be had in Montreal, according to our market reports, under 20c., while good crop stock runs up as high as 24c. It may be added, also, that the advance in the value of silver, if sustained, is likely to cause an increase in the price of tea.

Advices from Yokohama state that there is great likelihood of there being a scarcity of labor, and that the first crop of tea will probably be a little later than usual in arriving, though it was not anticipated that it would show any great advance in price, though it might come later on, perhaps.

Low grade teas ranging from 12c. down were scarce, but goods worth from 12 to 30c. were fairly plentiful.

VALENCIA RAISINS.

Valencia raisins continue to occupy a fairly good position. This is evidenced by advices received in Toronto within the last few days.

The 1894 crop is placed at about 600,000 boxes in excess of last year. Out of the total crop some 2,000,000 boxes have been exported, while the balance remaining consists entirely of fruit unfit for shipment, and will have to be utilized almost entirely for distillation.

Of the exports, about 200,000 boxes more went to the United Kingdom than in 1893, and to the United States and Canada about 16,000 boxes more than in that year. France and the Continent, on the other hand, took about 60,000 boxes less.

At the end of last month stocks in New York aggregated about 50,000 boxes, which is comparatively small. A month previous the stock was 65,000 boxes, while at the close of January it was 90,000 boxes.

On the Toronto market stocks are pretty well reduced for this time of year.

There is no fruit offering in the original market, the season being practically over.

A CHANGE IN TEA INSPECTION.

THE CANADIAN GROCER is informed that the Customs Department will meet the wishes of the trade in the matter of tea inspection, in accordance with the promise made to the grocers' deputation recently. The chemical analysis of tea, by which the soluble ash of the leaf was taken as the test, will be abolished, and the system of testing by samples will be restored.

Osmund, Skrine & Co., having sold out their business at Grenfell, N.W.T., are opening up a general commission business in Vancouver.

MONEY AND STOCKS.

THE firmness noted last week in the money market has become more pronounced. The ruling rate for call loans is $4\frac{1}{2}$ per cent., but in some cases 5 per cent. has been charged. The usual seasonable demand is beginning to develop.

* * *

Canadian Pacific is a little stronger. "Some investment stock," said a broker, "is being taken off the market, which shows that people have not lost faith in C. P. R. yet. With increased traffic, rates in the United States are being restored, and the same may naturally be expected of C.P.R."

* * *

Insurance stocks are dull, with the tendency of values downward.

* * *

Postal Telegraph is attracting a little more attention. To the fact that it is to be listed on the New York Stock Exchange is due this. "It is now 71," said a financial man, "and it is likely to go up to 80 after being listed." It is proposed to increase the capital stock \$5,000,000, which will be devoted to liquidating certain liabilities.

* * *

There is still a good demand for municipal bonds, but, as of yore, there are practically none to be had.

* * *

The activity in grain and provisions in Chicago, and in stocks in New York, is again stirring up the speculative spirit of speculative Torontonians, who dream of fortunes awaiting them in "Gotham" or in the "Windy City."

* * *

The circulation in the Dominion during March was \$20,946,237. This is nearly half a million less than in the same month a year ago.

* * *

Toronto has succeeded in getting power from the Legislature to issue debentures bearing 4 per cent. interest if by so doing a better price can be got than for $3\frac{1}{2}$'s. This power, it will be remembered, was asked in order that the city might be able to accept the bid of the Scotch capitalists for the purchase of certain municipal bonds.

* * *

Winnipeg's 4 per cent. 30 year bonds have been sold at 96.76. A Montreal firm was the purchaser, and the price paid is understood to be in excess of that anticipated.

* * *

Commercial Cable's earnings for the first three months of the year are said to show an increase of \$600 per day compared with the same period of 1894. ARGUOS.

THE LATE GEO. CHILDS.

MEMBERS of the grocery trade throughout the Dominion will learn with regret of the death of Mr. Geo. Childs, one of Montreal's oldest and most respected wholesale grocery merchants.

The event will cause surprise among the trade and his many friends, as the fact that he was seriously ill was not generally known. Some five weeks ago he underwent an operation for calculus, which, though successfully performed, in the end involved too heavy a strain on his physical strength, and Mr. Childs closed a long and useful life of 70 years on Sunday afternoon last.

Mr. Childs was born in Quebec on the 16th April, 1825. He came to Montreal when a lad, and entered the house of Mr. W. M. Addy, then a well-known merchant, with whom he thoroughly mastered all the details of the grocery business.

Thirty-four years ago he purchased the wholesale grocery business of Mr. I. M. Bryson, which he has successfully conducted ever since under the title of Geo. Childs & Co., the house being one of the best known in the Dominion, and having up to the late lamented occurrence witnessed fewer changes in its personnel than perhaps any other firm in the trade in Montreal. For the last few years, however, the active work of the business has been conducted by his

sons, George and Henry Childs, who became associated with their father some years ago.

The late Mr. Childs was president of the Wholesale Grocers' Guild for many years, occupying the office at the time of his death. He also filled several municipal offices, being elected to the City Council in 1876, and for several sessions filled the important position of chairman of the Finance Committee of that body. At the time of his death he was a member of the Council of the Board of Trade, of the Mount Royal Cemetery Trust, a governor of the Protestant House of Industry and Refuge, and of the Western Hospital, and was for some time a governor of the Montreal General Hospital. He was the senior elder of the American Presbyterian Church, with which he associated himself on his coming to Montreal in his youth. He was also one of the originators and one of the first presidents of the Y.M.C.A. A great deal of his time, indeed, was given to religious and philanthropic work, in which his advice was always received with respect. He married Miss Murphy, daughter of Mr. Alex. Murphy, dry goods merchant, and sister of Messrs. John and Alexander Murphy, of Montreal, and of Mrs. H. S. J. Jackson, of Brockville, and Mrs. Dr. Bowlby, of Berlin. He had seven sons, five of whom survive him. They are Messrs. George, Henry and Alfred, of Montreal; Charles, of Minne-

apolis, and Arthur, who is an electrical engineer, in Philadelphia. Mr. Childs' funeral took place on Tuesday, which would have been his birthday.

The Council of the Board of Trade adjourned on Tuesday to attend his funeral in a body on the same day, as did also the Wholesale Grocers' Guild.

ONTARIO'S WEALTHY INDIANS.

A computation has been made by the Indian Department of the surrendered surveyed Indian lands, of which the Government is the trustee for the various Indian tribes in Ontario. The total area is 452,694 acres. These are bringing, when sold, about \$1.50 an acre. The land disposed of in 1894 was 32,385 acres, which yielded the sum of \$44,711. Besides this, the Indians of Ontario, who number 17,330, own 3,680 houses, 858 barns, 1,577 stables, 77,749 acres of cultivated land. Their live stock consists of 3,857 horses, 2,367 cows, 388 oxen, 48 bulls, 691 sheep, 4,897 pigs, and 3,034 young stock. The crops of the Indians in this province last year consisted principally of 65,589 bushels of wheat, 107,773 bushels of oats, 31,115 bushels of peas, 11,419 bushels of barley, 87,255 bushels of potatoes, and 11,501 tons of hay. In addition to this they had fish, furs and other industries valued at \$165,172.



Choice Bulk Goods

IN Barrels and Bags.
Standard Quality.

Milled from the best selected grain, upon the most approved process, and of uniform quality, our goods continue to give perfect satisfaction.

Rolled Oats, Rolled Wheat, Wheat Germs,
Pot Barley, Split Peas, Graham Flour,

Everything in the Cereal Line.
Write us for Prices.

Granulated Wheat, Buckwheat Flour,
Cornmeal, Pearl Barley, Rye Flour.

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TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

OPERATING the largest and most complete Breakfast
Cereal Food Mills in the Dominion.

BREAKFAST CEREAL FOODS

Marmalade

7 lb. Pails—6 Pails in Crate

ABSOLUTELY PURE

Can be retailed at 2 lbs. for 25 cts.
and show a handsome profit to
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Equal to Finest Imported

“Orient”

The purest
of all . . .

Package
Teas

1 lb. and ½ lb.

Lead . .

Packages

and . .

5 lb. tins

PRICE - 35 CTS. LB.

Shredded Codfish

2 DOZ. IN CASE.

BEARDSLEY'S

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FINEST

90 CENTS DOZEN

BEARDSLEY'S ACME

**SLICED
SMOKED
BEEF**

Is most delicious, econom-
ical, and convenient for
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Every Dealer

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These Special Values

IF YOU HANDLE
Cheap

T_{ee}as

Write for
Sample
Of our

10c.

GUNPOWDER

Wagner's
Coreless and Eyeless

... Pine Apple

NO WASTE

Absolutely the finest
packed. . . .

Cases 2 doz.

MERLE'S 1894

Raisins

Off-Stalk - - 85c. box

Fine Off-Stalk, \$1.12½ “

Good Sound Fruit

Quietly but surely our

Crushed Coffee

JAVA AND MOCHA X.T.R.

is displacing its competitors.

Write for sample and judge
for yourselves. . . .

Tins 25 and 50 lbs.

22 cts. PER LB.

THE EBY, BLAIN COMPANY LTD.

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TORONTO - - ONTARIO

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, April 18, 1895.

THE advent of Lent did not materially help the fish business, and the same may be said of Easter as regards the grocery and provision trade. Indeed, the Easter trade here amounted this year to little or nothing, and the victuallers had no fancy prices for beef. Our fish business is in a poor condition and bids fair to become worse. There is no market, either at home or abroad. The West Indian market is demoralized, owing to the low price of sugar and the insurrection in Cuba. Prices are down to rock bottom and cargoes offering here can find no purchasers. There is an active movement in breadstuffs and mill feeds, while hay remains unusually cheap.

FLOUR—Markets are all firm and higher, with no prospects of a let up in prices. Quotations are: Hungarian patents, Manitoba, \$4.50 to \$4.60; Manitoba strong bakers', \$3.35 to \$4.45; Canadian pastry, \$3.85 to \$4; 75 per cent. rolled patent, \$3.80 to \$3.90; 80 per cent. \$3.70 to \$3.80; 90 per cent. \$3.60 to \$3.70; straight, \$3.50 to \$3.60; extra, \$3.25 to \$3.35.

FISH—Prices are low and no demand. Quotations, to wit, are: Dry cod, shore, prime, \$3.25 to \$3.50; do. bank, \$2.50 to \$2.60; do. large bank, \$4.60; haddock, \$2.25 to \$2.50; herring, No. 1, fall spit, \$1.50 to \$1.75; alewives, No. 1, \$2.50; mackerel, No. 3, large, \$12. The supply of smoked her-

ring is heavy and prices are below all profit, sales being made at 5½c. for cargo lots.

PROVISIONS—Some choice Canadian beef has been received here and the market is easy. A very superior article sold for \$10, but general figures are away below that. Mutton is scarce at 10c. Spring lambs are coming in and are worth from \$5 to \$6. Canadian pork is selling at 6½ to 7c.

EGGS—There has been a big drop in eggs. Dealers retailed during Easter at 15c., and are offering now at 13 and 14c. The jobbing price ranges from 11 to 12c.

BUTTER AND CHEESE—Butter remains demoralized, with prices from 13c. up. Cheese is slow. A lot of September was offered to-day at 9¾c.

GREEN FRUIT—The fruit market remains steady. There is a good supply of oranges, which meet a ready sale at: Valencias, \$5 to \$6; Jamaicas, \$8.50 to \$9; Messinas, \$3; California Navels, \$3.75 to \$4.25. There is a good demand for lemons at advancing prices. Apples are scarce, last season's crop in the Annapolis valley being about cleaned up. Good fruit is selling as high as \$4. New Bermuda tomatoes and onions have arrived, and Florida rhubarb is selling at 10c. per lb. Porto Rico cocoanuts are selling at \$35 per 100.

SUGAR—The steamer Remus has arrived from Dantzic with 29,973 bags of beet root sugar, and the Robinia from Cardenas and Matanzas with 18,631 bags of sugar, the combined weight of the two cargoes being 5,824 tons. To-day's quotations are: Porto Rico, in barrels, 2¼c.; refined cut loaf 5c.; granulated, 3¾c.; standard A, 3½c.; white

extra C, 3¾c.; standard yellow C, 3c.; extra C, 2¾c.; yellow extra C, 2½ to 2¾c.

MOLASSES—There is practically no change in this market in molasses. Port Rico is worth 32 to 35c.; Barbadoes, 39c.; Demerara and W. R. brand, 39c., and St. Kitts, 29c.

PRODUCE—Oats are still high. Canadian are bringing 44 to 46c.; Nova Scotia, 44 to 45c., and P.E. Island, 44 to 48c. Barley is worth 75c. P.E. Island potatoes are worth 45 to 48c., and Nova Scotia, 50 to 55c.

HALIFAX MARKET NOTES.

A big storm set in on Monday, which completely paralyzed trade for a couple of days.

Maple sugar, syrup and candy are receiving considerable attention. Evaporated fruits of all kinds find a ready sale on account of the scarcity of green fruit.

There is no change in canned goods. The demand is good.

Another cargo of Grand Manan smoked herrings has been received—some 10,000 boxes.

American burning oil shave advanced 1c. per gallon, and Canadian ½c.

The Western Bank of Canada has elected these officers for the ensuing year: President, John Cowan; vice-president, R. S. Hamlin; directors, John Cowan, R. S. Hamlin, W. F. Cowan, Dr. McIntosh, W. F. Allen, Thomas Patterson and J. A. Gibson.

NO
OTHER
LIKE
IT.

OUR NEW
BOURBON COFFEE

A delicious, full-bodied cup of Coffee, with an aroma peculiarly its own. It draws trade, pleases your customer, gives you a profit and satisfies all except those who are still "trying to match it." The right combination; the right flavor; the right price. Now is the time to order if not already using it.

TODHUNTER, MITCHELL & CO.,

Coffee Importers and Dealers.

TORONTO.

STILL
EVERYBODY
LIKES
IT.

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.



D. RICHARDS

- - -

WOODSTOCK.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, April 18, 1895.

GROCERIES.

A SLIGHT lapse in trade compared with a week ago is to be noted. It is, however, of a temporary character, and is, no doubt, due to the backwardness of the season. Country roads have been in a worse condition than before, owing to the recent rains. The small northern lakes are still frozen, and this is preventing numbers of the sawmills from beginning operations. The general outlook, however, continues fairly good, and merchants are anything but pessimistic in their views. The markets are, if anything, stronger. The demand for sugar has dropped off materially, but there is more confidence in prices. Teas, on the other hand, are a little easier, but it is thought by a good many to be only temporary. Canned goods are in fair demand and steady. Foreign dried fruits continue firm, but prunes is the only line in which trade is active. Payments are still rather slow.

CANNED GOODS.

Vegetables continue in fairly active demand, although retailers are not buying so freely as a few weeks ago. Corn and tomatoes are in particularly good demand, and there is some talk now of there being a shortage in these lines. As pointed out last week, a number of carload lots of tomatoes have been shipped by the packers to the English market, but whether there will be an absolute shortage remains to be seen. Salmon continues in good demand with prices firm. No new pack is being offered on the Toronto market yet. We

quote: Tomatoes, 87½ to 90c. for choice and 85c. for inferior and old stock; corn, 90 to 95c. for choice and 87½c. for common; peas, 82½ to 87½c. for ordinary and \$1.40 for fancy; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.45 to \$1.50 for choice and \$1.35 for good red fish of not so well known brands in tall tins, and \$1.60 to \$1.65 in flat tins; do., second quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

The local market is fairly well supplied with green Rio coffee, but the demand is only moderate. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Nothing new to note, there being the usual seasonable demand at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

The market is quiet and devoid of special feature. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is no change to note in this market. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona

almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The market continues strong. There is not much doing, however, the demand during the last few weeks having dropped off materially. Bids of 1-16c. less than the stipulated price for large lots have been rejected by the refineries during the last few days. One of the bids rejected was for 2,000 barrels of granulated. There is still a good deal of cutting going on among the wholesalers, sales being made at less than present refiners' prices. This, however, is probably sugar bought before the recent advance, and the disposition to cut figures seems to be getting gradually less. We quote: Granulated—domestic, \$3.40 to \$3.50; do., No. 2, 3¾c.; yellows, 2½ to 3¾c. Raw—Demerara, dark, 2¾c.; golden, 3 to 3¾c.; bright, 3½c.

N. Y. Journal of Commerce, Tuesday: There is still an apparent tendency to assume that raw sugars have at least passed the worst stage, and changes in future must be for the better. Refiners are reasonably well fortified with stocks in hand and coming, but evidently have not entirely lost interest, and with supplies attracting investment demand, the prospect for a continued outlook appears good. The modification of ideas in regard to outcome of West India yield is a feature at the other end of the situation tending to increase confidence.

SYRUPS.

On account of the advent of the maple product, the usual seasonable falling off in the demand for syrups is reported. There is, however, a moderate business doing for this time of the year. We quote: Dark,

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

Berlin Brush Co.'s PATENT BROOMS



The largest sweeping surface to the weight of any broom in the market.

Light Handle,
American
Pattern

Sweeping
robbed of half its
tired-weariness
by using the
Patent Broom
made by the

BERLIN BRUSH CO.
BERLIN, ONT.

THE . . Daily Sales of "SALADA" CEYLON TEA ARE SO ENORMOUS

As to prove without any argument the value of the Tea.
Sold only in Lead Packets.

P. C. LARKIN & CO.
25 Front St. East.
and
318 St. Paul St, MONTREAL.

MARKETS—Continued

25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is the usual seasonable demand only. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

There are a few more teas selling on account of the better values being shown from London, but there is not much stir in the market. Advices from London indicate that a better trade and firmer prices were anticipated after the Easter holidays. The uncertainty as to whether or not the coming British budget speech will foreshadow any changes in the duty on tea is also a factor in the market. Mail advices state that the London tea market was extremely quiet during March, and that prices of all kinds again slightly fell. The deliveries for the month were considered good in spite of a further falling off in exports. The imports of March for London were 14,611,000 lbs., against 12,534,000 lbs. last year; the deliveries, 19,025,000 lbs., against 17,903,000 lbs. last year, and the stocks there on 31st March were 91,544,000 lbs., against 93,331,000 lbs. last year. Japan teas appear to be a little firmer during the last few days. Indian and Ceylon teas are much as before. Wholesalers report the demand principally for Japans and Young Hysons. There are a few Indian and Ceylon teas selling. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUITS.

Currants are in fair demand at unchanged prices. Further shipments are to hand on the Toronto market this week. We quote: Filiatras, half-barrels, 4 to 4½c., barrels, 4¼c.; fine Filiatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Valencia raisins are quiet, although cheap off-stalk appears to be attracting some attention. The outside markets remain steady, with stocks generally light. Further information along this line will be found in another page. We quote: Off-stalk, 3¼ to 3¾c.; fine off-stalk, 4 to 4¾c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Prunes continue in demand. Stocks are much reduced, but the high prices have checked importation for the time being. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo,

7 to 7½c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

Sulana raisins are very firm at the recent advances. Advices received by P. L. Mason & Co. from Smyrna state that stocks of Sultana raisins there have been reduced to 1,500 tons, while this quantity is gradually being bought up for shipment to the Continent. The same advices report prices slightly higher. We quote 5½ to 7c.

Dates are quiet and unchanged at from 4½c. up.

Figs are dull and nominally unchanged. We quote nominally: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand continues good for California Dried fruits. We quote according to quality: Peaches, 10½ to 13c.; apricots, 10½ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 11c.

BUTTER AND CHEESE.

Deliveries of fresh roll butter have been lately much more liberal than for some time past, and this class of butter is commencing to accumulate on the market. This is no doubt largely due to the quantity of fall butter that is still undisposed of. If the summer butter could once be got rid of there is no doubt that for present receipts of fresh makes fairly good prices could be got. As it is all classes of butter are sick. We quote: Summer dairy and store packed—Choice, 10 to 13c.; low grade baking butter, 7 to 8c.; fresh large rolls, 12 to 14c.; pound prints, 14 to 16c. Summer creamery, 11 to 14c. Winter creamery—Tubs, 19 to 20c.; pound prints, 20 to 21c. August and September makes of Canadian cheese bring 8 to 10½c., and new Canadian cheese is quoted at 11c. Small Stiltons bring 12 to 12½c.

GREEN FRUIT.

Business is still picking up, and wholesale dealers are somewhat encouraged by the outlook. Considerable sales are being made in oranges and bananas. The feature of the market is the appearance of the first strawberries of the season, some small consignments having been received from Florida and Tennessee. Prices are only slightly altered in some lines. We quote: Lemons—Messinas, \$2.75 to \$3.75. Oranges—Valencias, small crate, \$4.25 to \$4.50, and Jumbo crates, \$5.25 to \$5.50; Messinas, \$2.50 to \$3; California seedlings, \$2.75 to \$3; California navel, \$3.50 to \$3.75. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. California dried fruit—Apricots, 12½c.; peaches, 13 to 13½c.; cranberries, \$3.50 per box. Strawberries, 50c. a quart basket.

COUNTRY PRODUCE.

BEANS—Are higher and firm, choice hand-picked bringing \$1.60 to \$1.65 a box.

DRIED APPLES—Seem firm at 6½c. a pound.

EVAPORATED APPLES—In 50-lb. boxes: 7 to 7¼c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.75 to \$3 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

MAPLE PRODUCTS—New sugar and syrup are beginning to come in from North Ontario and the Eastern Townships of Quebec, but as yet not a very large trade is being done in these lines. We quote: Sugar, 8 to 8½c. per lb.; syrup, 75c. in 5-gallon lots and 85c. in gallon tins.

POTATOES—Are still in good demand. For a day or two during the past week good qualities brought as high as 68c. on the track, but they are now quoted at 65c. on track and 75c. out of store, which is still a considerable advance on prices paid two weeks ago.

POULTRY—Getting dearer, scarcer and firmer. We quote: Turkeys, 14c.; geese, 8 to 9c.; chickens, 50 to 75c., ducks 75c. to \$1.

EGGS—Now that the Easter holidays are over the supply of eggs is becoming more liberal than ever, and prices have declined to 11 to 11½c. a dozen, with a fair prospect of a 10c. market in the course of a few days.

FISH AND OYSTERS.

Frozen lines of fish are about out of season on account of the mild spring weather, and stocks are now pretty well sold out. Very little fresh fish are coming in yet owing to the fact that quantities of ice still linger in the upper lakes. The sales for Easter week are reported good on this market. Practically nothing is being done in oysters. We quote as follows: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 6½ to 7c.; No. 2 white fish, 4c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; steak cod, 6 to 6½c.; haddock, 4 to 4½c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6c. per lb.; mackerel, 14c. each; pike, 3 to 4c. lb.; cod, 6c. per lb.; flitch cod, 5c.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; Vancouver halibut, 6 to 7c.; large halibut, 10 to 13c. Oysters, \$1.20 per gallon for standards and \$1.50 for selects.

PROVISIONS AND DRESSED HOGS.

Dressed hogs and their products have advanced considerably, and the market is firm at outside points. Dressed hogs are being taken on this market at \$6.25 per 100 lbs., and even higher prices than this could be

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

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Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

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Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED

Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.

Apples and Potatoes Wanted.

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**1895****MAPLE SUGAR
and SYRUP**

FOR SALE..

Correct shape and quality for retail trade.

Write _____

MITCHELL, MONTY & CO.

Granby, Que.

ORANGESCalifornia Navels
Messinas
ValenciasLEMONS
BANANAS
MAPLE SYRUP

The Best of Everything

CLEMES BROS. - TORONTO

gotten if the right quality were offered. We quote products:

BACON—Long clear, 7½c. for carload lots, 8c. for ton lots, and 8½c. for small lots; breakfast bacon, 10½c to 11c.; rolls, 8c. to 8½c.**HAMS**—Large, 22 lbs. and over, 9½c to 10c.; medium, 15 to 20 lbs., 10½ to 11c.; small hams, 10¾ to 11c.; pickled, 9½ to 10c.**LARD**—Pure Canadian, tierces, 8¾c.; tubs, 9c.; pails, 9¼c.**BARREL PORK**—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.25; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.**SALT.**

Trade in this staple has been brisk during the past few days. Prices remain as before. Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

FLOUR AND FEED.**WHEAT**—Maintains the local advance made some time ago. We quote: White, 70c.; red, 69c.; goose, 69½c. per bush.**OATS**—Steady at 40 to 41c.**BARLEY**—Remains at 49c. per bush.**FLOUR**—No change in the situation. Quotations locally are: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.**BREAKFAST FOODS**—Prices are the same as those of last week, and a fair trade is being done. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; cornmeal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.**SEEDS.**

The local market is firm, out of sympathy with the American markets. There is a good jobbing demand, but no changes are reported in prices. Alsike is quoted thus by jobbers: Prime to choice, \$4.80 to \$5; really fancy, \$5 to \$6.60; and lower grades \$4.

Good clover now brings \$6.20 to \$6.50.

In timothy the jobbing prices to the trade are \$3 to \$3.50 for prime, to choice grades of machine-threshed seed, and a little more for the bright unhulled article.

HIDES, SKINS, WOOL AND TALLOW**HIDES**—Green hides stand at 5½c. for No. 1, 4½c. for No. 2, and 3½c. for No. 3. For cured 6½c. is asked. The supplies are light.**SHEEPSKINS**—Good stock is quoted at 85 to 90c.**CALFSKINS**—Are fairly plentiful, but prices remain steady at 6c. for No. 1 and 4c. for No. 2.**TALLOW**—Is steady. Jobbers quote 5 to 5¼c. and sell at 5¼c.**WOOL**—Canadian fleece is quoted nominally at 19 to 20c., there being none on the market. In pulled wools best supers are quoted at 19 to 21c., and extras at 21 to 22c.**PETROLEUM.**

As noted in a special article on the oil situation in another column, crude has made a phenomenal advance, and refined, both

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**W. S. COLLINS & CO.**Produce Commission Merchants,
31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**are absolutely pure.
All orders promptly attended to.**THE COWAN CO., Ltd.**470 King St. West,
Toronto, Canada.**Rutherford, Marshall & Co.**Wholesale Produce and
Commission Merchants

76 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.**EGG CASES SUPPLIED**Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for...

REMINGTON MACHINE CO.Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

ASK FOR

MOTT'S

MARKETS—Continued

American and Canadian, has gone up from 4½ to 5c. a gallon. Prices are not likely to be lower very soon. We quote in 1 to 10 bbl. lots, imperial gallon Toronto: Canadian, 17 to 18c.; carbon safety, 18½ to 19½c.; Canadian water white, 18½ to 19½c.; American water white, 23 to 24c.; photogene, 24 to 25c.

MARKET NOTES.

Dawson & Co. have some strawberries in from Tennessee.

Hannah & Co. are still looking for any good potatoes that are offering.

Smith & Keighley report large sales of California dried fruits.

Davidson & Hay have a shipment of "Maple Leaf" canned salmon to hand.

A. P. Tippet & Co., report the receipt of large orders for Lazenby's jellies.

T. Kinnear & Co. report they have peas, corn, and tomatoes slightly under regular prices.

Continued good sales of Seville orange marmalade are reported by W. H. Gillard & Co.

D. Gunn, Flavell & Co. are offering a special line of clean, bright evaporated apples at 7c.

Golden tipped Ceylon tea in 20-lb. boxes and 50-lb. half chests is to hand with the Eby, Blain Co.

Warren Bros. & Boomer have to hand this week a shipment of "Imperial" currants, in cases and half-cases.

John Sloan & Co. report large sales of Congou teas as a result of their advertisement in THE CANADIAN GROCER.

McWilliam & Everist are daily expecting 2 cars of Valencia oranges, 2 cars of Egyptian onions, and 4 cars of bananas.

D. Gunn, Flavell & Co. report a very marked increase in their sales of meats and lard during the past few weeks.

T. Kinnear & Co. are in receipt of a carload of currants; also a carload of syrup, which they consider shows good value.

Seville orange marmalade, six pails in crate, is being offered by the Eby, Blain Co. It can be retailed at 2 lbs. for 25c.

"Our stock of canned goods includes some of the best brands in the market. Get our prices," say H. P. Eckardt & Co.

McWilliam & Everist have received a small shipment of strawberries from Florida, which they are disposing of at 50c. a quart box.

Perkins, Ince & Co. have a shipment of cheap French prunes on the way. This will be the last shipment of these goods for the season.

John Sloan & Co. report the arrival of shipments of "Regalitzza" currants, Sultan raisins, and Arguimbau's selected layer Valencia raisins.

Another shipment of cheap Valencia off-stalk raisins has arrived for Warren Bros. & Boomer. "They show the best value on the street," remarked a member of the firm.

W. H. Gillard & Co. are having a ready sale for Knox's "Sparkling" calves-foot gelatine, which received the only medal at the World's Fair.

Between the sentiment prevalent a fortnight ago and the actual experience with dried beans at the present time there is some contrast. A few weeks ago nothing "bull-

ish" was too strong to say of the market. At present it looks as though high cost had affected sales to the jobbing and retail trades.—N. Y. Journal of Commerce.

W. H. Gillard & Co. have received a large consignment of New Orleans molasses (barrels and half-barrels), which show, it is said, splendid value.

A cable to P. L. Mason & Co. states that prices for new crop candied peel are rapidly advancing, owing to the destruction of the plant and fruit by the frosts of the past winter.

Toronto Salt Works are now supplying Windsor dairy salt to every creamery in the vicinity of Toronto that formerly used imported salt.

"The price at which we are offering 6-lb. corned beef is inducing large buying," write Lucas, Steele & Bristol, Hamilton. Their figure is away below market value.

P. C. Larkin & Co. have opened 73 accounts for the sale of "Salada" in Montreal up to date. Their warehouse and offices in that city are at 318 St. Paul street.

A large invoice of shell Castile soap, bars and cakes, is expected daily with Lucas, Steele & Bristol, Hamilton. This firm have also nother big lot of "Bargins" molasses just to hand.

"'Imperial' Congou is gaining in favor every day in the Northwest Territories and Manitoba, and consumers there say it is peculiarly adapted to their alkaline water," write W. H. Gillard & Co.

"Plymouth Rock" gelatine, pink and white, is reported a good seller with Lucas, Steel & Bristol, Hamilton. "Crystal" gelatine is also a good one. The 20c. packet will make three quarts jelly.

"Canadians do not eat enough orange marmalade," said a Scotchman the other day. The Toronto Biscuit and Confectionery Co. are making marmalade that they claim is equal to the best imported.

The Mazawattee Ceylon Tea Company report that sales for their packet tea continue to increase beyond expectations. They are daily increasing the already large number of their agents throughout the Province, all of whom speak highly of the way the tea sells, and the entire satisfaction it affords the consumer.

J. W. Beardsley's Sons are pushing the sale of their shredded codfish, "Acme" beef and boneless herring. The two last named are new lines. The sample of the latter submitted to THE CANADIAN GROCER was delicious. The firm is still prosecuting the work of establishing cooking schools for shredded codfish. "These cooking schools," said R. S. McIndoe, the Toronto agent, are of great advantage to the merchants throughout the country, for they increase trade in this particular line in every town they go. In some places all that wanted to get into the schools could not do so."

MONTREAL MARKETS.

MONTREAL April 18, 1895.

GROCERIES.

THE grocery market has furnished a fair degree of activity since our last, but there is little actual change to note either in the conditions or price governing any of the leading staples. In sugar, jobbers evidently would operate ahead more largely, but refiners prefer to keep their

order sheets well in hand in view of the low range in prices ruling. In molasses, the feeling is uncertain, but advices to hand this week create the impression that the low offers at which some supplies have been booked to arrive this spring are premature, and that the sellers will hardly be able to fill them at a profit. Tea is a strong line, and importers seem to look for continued firmness on future importations. Dried fruit is dull and featureless, and the same can be said of canned goods. Reference is made elsewhere to the first direct cargoes of green fruit, and other lines furnish no feature.

SUGAR.

There has been a fair business doing in sugar during the week, with no notable change in the position of the market.

Your Customer

Who has once used our Baking Powder will want it again, and always.

When ordering let your order read thus: "One case, each size, of

Barton's Baking Powder."

PHOENIX MILLS

1-3 Jarvis Street

G. F. MARTER & SON.

TORONTO.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING (J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg; E. Bowstead, Hamilton;
AGENTS: (W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, 24 Front St. E., Toronto.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL.. **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SAUSAGES..

Fresh Made Every Hour

Is a feature of the business
of to-day.

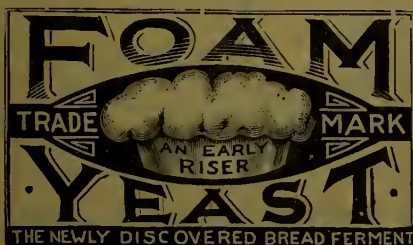
Best of Materials.
Best of Spices.

Care and cleanliness assured.

F. W. FEARMAN
HAMILTON.

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

Refiners note a disposition on the part of jobbers to operate ahead, but they themselves are disposed to use caution in this respect. In fact, they are not accepting orders for any large quantities ahead at all. The jobbing demand is fair also, both for yellows and granulated. In fact, dealers all round evidently consider that sugar is good property at its present cost. Granulated is rather firmer in tone, and though some lots have been placed at 3 5-16c. from the refineries, the latter are disposed to ask rather more money. Yellows are in active enquiry, 100-barrel lots selling at 2 7-16 to 2 1/2 c.; for low grade mediums 2 3/8 to 2 3/4 c., and brights 2 3/8 to 3c. For regular jobbing business we quote granulated 3 1/2 c. for standard and 3 3/4 c. for No. 2, with yellows 2 3/8 to 3 1/4 c., as to grade.

SYRUP.

There has been a good jobbing trade doing in syrups, while several round lots of stock have left first hands at firm prices, and we quote 1 1/2 to 2 1/4 c., as to quality.

MOLASSES.

The molasses market is rather difficult to understand this week. For business from stocks on spot, prices are unchanged, and we quote 31 1/2 c. as holders' ideas. With regard to new supplies to arrive, it is claimed that the low offers that we have already reported are premature, and that no supplies can now be laid down in Montreal for less than 30c.

RICE.

There has been a fair spot business in rice, the tone of the market being firm and well maintained. Primary advices generally tend to strengthen this feeling also, while across the line market reports indicate that all the supplies of Japan rice have been bought up, and buyers are awaiting new arrivals. We quote mill prices for invoice lots as follows: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

There is a steady feeling in the spice market, all lines ruling firm. We quote in a jobbing way: Penang black pepper, 8 to 9c.; white pepper, 11 to 15c.; cloves, 9 to 20c.; cassia, 9 to 20c.; nutmegs, 40 to 90c.; and Jamaica ginger, 18 to 25c., according to grade.

COFFEES.

There is no change in the coffee market. Business has been fairly active and prices are steady to firm. In a regular way we quote green coffee in bags as follows: Maracaibo, 20 1/2 to 22c.; Rio, 18 1/2 to 20c.; Java, 25 to 30c.; Jamaica, 20 to 23c.; and Mocha, 29 to 34c.

TEA.

The tea market has continued to exhibit a fair degree of activity during the past week, and the question of future supplies and their cost is attracting some attention from importers. The expectation generally is for firmer prices. The chief feature recently on spot has been the demand for low

The great **5c. cake**
Silver Star Soap

Dealers study their own interest by keeping
this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot
Carload

LAKE MANITOBA

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and
Smoked Fish, Florida and Valencia Oranges,
Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

New Cheese.

EVAPORATED APPLES, 7c.

Maple Syrup,

Extra Heavy.

D. GUNN, FLAVELLE & CO.

Pork Packers and
Commission Merchants **TORONTO**

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

MONTREAL MARKETS—Continued

grade Congous and Japans. The latter are difficult to obtain, in fact it is doubtful if an order for a straight lot of low grade Japan under 12c. could be filled at present. In Congous we note the sale of some 900 chests at prices ranging from 10 to 14c., while Pea Leaf Ping Sueys are hard to obtain. We quote: Japans, low grades, 11 to 14c.; medium, 15 to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There is no change in the raisin market, business ruling quiet and prices steady. A moderate jobbing trade is doing in California raisins, which are not a heavy stock here. We quote: 4-crown loose Muscatels, 6¾ to 7c., and 3-crown do., 5½c.

Valencia raisins are moving out quickly in a jobbing way at former prices. We quote: Off stalk, 3½ to 4½ as to grade, and layers 5 to 5½c.

There is no change to note in currants and business rules quiet. We repeat prices as before: Filiatras and Provincials, 4 to 4½c., in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

The prune market is quiet and unchanged. There is only one large line of California prunes here on the market, and they are held for from 8 to 9c. as to grade. Bordeaux and Bosnias are not in heavy supply, and prices are held firm at 4 to 4½c. for the former, and 4½ to 5c. for the latter.

Figs are practically off the market so far as any straight wholesale lots are concerned. A few boxed figs are held by jobbers who want them for their own trade, and ask 10 or 12c. per lb.

There is no change in dates. We quote as before: 3½ to 4c.

Dried apples continue scarce and firmly held at 6 to 6½c., and the same remarks apply to evaporated fruit at 7 to 7½c., as to grade.

NUTS.

There is a quiet jobbing trade doing in nuts. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 13 to 14c.; shelled ditto, 24 to 25c.; filberts, 7 to 8c.; and pecans, 9 to 11c.

CANNED GOODS.

There is no change in the canned goods market. Business is quiet, and we do not hear of any offers of new pack salmon this week. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz.; marrowfat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green Gages, \$2 to \$2.25; blue plums or Damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, 90c. to \$1.10.

FISH.

With Lent over, the fish market is naturally quiet, and business is of a small sorting character, principally in pickled fish. Fresh herrings have sold at 60 to 80c. per 100, dore at 5 to 6c. per lb., trout at 6½c., and fresh salmon at 13c. No. 2 B.C. salmon have changed hands at \$11 per bbl., and No. 2 mackerel at \$15. New Finnan haddies have sold at 8c. per lb., and old stock at 5c., and bloaters at 75c. per box.

GREEN FRUIT.

APPLES—The apple market is without change, and we quote \$3 to \$5.50, according to grade.

ORANGES—Business is quiet in oranges. California stock are practically a drug on

the market, and prices on them range down pretty low in consequence. We quote: Valencias, \$3.75 to \$4.50, and Messinas, \$2 to \$3; ditto, bloods, \$3.50 to \$4.50; Californias, \$1.50 to \$3 per box, and Jamaicas, \$7 to \$8.

LEMONS—Rule quiet but firm at \$2.50 to \$3.50 as to quality.

GRAPES—They are practically out of the market, and we do not quote them.

BANANAS—Receipts of bananas have been liberal, but prices are fairly steady. We quote: No. 1, \$1.75 to \$2, and No. 2, 80c. to \$1.25.

PINEAPPLES—Rule firm under light supplies at 20 to 30c.

COUNTRY PRODUCE.

EGGS—There has been considerable fluctuation in this market. Previous to Easter there was a brisk demand, and prices stiffened over 2c. The advance brought on large receipts and prices promptly fell back, and at the time of writing are easy at 13 to 14c. per dozen.

MAPLE PRODUCTS—There is a steady trade doing in maple sugar and syrup. Prices rule steady to firm under light receipts at 60 to 70c. per gallon tin for syrup and 7 to 8c. per lb. for sugar.

BEANS—Continue quiet and steady at \$1.50 for hand-picked and \$1.25 for lower grades.

HOPS—Continue dull and unchanged at 5 to 7c. as to grade.

ONIONS, DOMESTIC—These are rather firmer in tone under lighter stocks at \$1.25 to \$2.25 per barrel.

ONIONS, IMPORTED—New Egyptian onions were offered for the first time this week at 2c. per lb. Bermuda stock in crates is rather lower at \$2.50 to \$3 under increased supplies.

POTATOES—There has been an active demand for potatoes during the past week, and prices have advanced sharply in consequence to \$1 to \$1.25 per bag as to quality.

PROVISIONS.

The provisions market is quiet, but the feeling is firm and prices are maintained. The demand was slow and business of a jobbing character. We quote: Canadian short cut, clear, \$16 to \$16.50; Canadian short cut, mess, \$17; hams, city cured, per lb., 9 to 10½c.; lard, Canadian, in pails, 9 to 10c.; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

FLOUR AND MEAL.

The flour market continues active and firm. The demand from local country buyers is good, and a large volume of business is doing. There is also some enquiry from abroad, but millers are holding off for the present. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$3.15 to \$3.25; straight roller, bags, \$1.50 to \$1.55; extra, \$2.75 to \$2.85; extra bag, \$1.35 to \$1.45; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The demand for feed is good and the market active and steady. We quote: Bran, \$19 to \$19.50; shorts, \$19 to \$20; millie, \$23 to \$24.

There was no change in the situation of the oatmeal market, business being quiet and principally of a jobbing character. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

BUTTER.

The butter market does not improve, and holders of large stocks of held butter would certainly submit to further substantial concessions wherever a clearance is possible. This was evidenced Monday when a round lot of held Western dairy sold at 5c. This is the lowest price in years and speaks pretty plainly of the poor prospects on held stock. Held creamery is equally heavy, for although the nominal asking price is 14c. it is quite likely that 12c. would be accepted if a buyer could be found at the price. The difficulty, however, is that they are hard to find. For fresh butter the market continues to be a narrow jobbing one. Prices hold steady under moderate stocks at 21 to 22c. for creamery, and 18 to 20c. for fresh Townships dairy.

CHEESE.

The cheese market continues quiet and unchanged, and there is little demand to note from the other side for the stock remaining here. There is still wide diversity of opinion regarding what remains, there being more than one who place the stock at practically as high a figure as that estimated over a fortnight ago, despite the shipments that have been made since. It may be that stocks were largely underestimated, as claimed, for, owing to the conditions ruling here, only an approximate guess at stocks can ever be made. It seems unreasonable to suppose, however, even allowing that this is so, that stocks were as much underestimated as the pessimistic ones claim. The shipments to date since the close of navigation have been 340,744 boxes, or 40,000 more than for the same period last year. With as large an increase as this in view, stocks in Canada on the first of the year could hardly have been so much heavier to allow of a very large quantity yet remaining to go forward. The exports for the week ending last week from Montreal were 11,662 boxes, 5,142 to London, 4,610 to Liverpool, and 1,910 to Bristol. With regard to the actual business passing, it is almost nil. It is stated that offers have been made recently of a large line of stock which has been carried here on English account through the winter. The goods in question amount to in the vicinity of 8,000 boxes, and, if the report is correct, it does not speak for much activity in England. It is difficult to understand, however, on what ground the British owners hoped to find purchasers on this side as late in the season as this, if they could not find buyers on their own side of the water. Quotations here are purely nominal at 9½c. to 10c., as to grade.

ASHES.

There is no change in ashes, the market being quiet and steady. We quote: First

Wilson's take the Prize.



Scales, Refrigerators, Bakers' Machinery
67 Esplanade St. E., Toronto.
Special Terms this Month.

pots, \$4.00 to \$4.05; seconds, \$3.70 to \$3.75, and pearls, \$6 to \$6.10 per 100 lbs.

MONTREAL TRADE NOTES.

The first receipts of new Egyptian onions this spring were received this week by Vipond, McBride & Co.

Cables from Barbadoes to Gillespie & Co. report that the crop of molasses will be much later than usual coming forward.

Diminishing stocks and some large purchases by outside buyers have led to an advance of 30c. per bag on potatoes.

A rush for Hires' root beer is reported by T. J. Cooke & Co., and the increased demand points to the wisdom of ordering early in the season.

A. P. Tippet & Co. have just received some handsome sample bottles of Lazenby's pickles. The bottles are supplied with the patent lever stopper.

Rose & Laflamme have been appointed agents for Cunningham's desiccated egg food. It is put up in handy packages and should meet a good reception.

W. R. Wonham & Sons are giving their friends some handsome pocket books. These books are an "ad." for Walker & Sons' whiskeys, of which Messrs. Wonham are the agents.

A. P. Tippet & Co.'s advices from the Pacific coast note firmness on all kinds of prime California dried fruits. They have placed several lots with the trade here a rather firmer figures.

The steamship Premier, owned by Vipond, McBride & Co., fruit merchants, which was in the direct fruit trade between Montreal and Jamaica last summer, has been chartered by the Colombian Government to transport troops in connection with the rebellion.

The Edwardsburgh Starch Co., having resumed the making of glucose a year ago, report an exceedingly good March, better than last year, and the works are now employed to their full capacity. Prices have been low, and American concerns, by reckless cutting, have tried to get possession of the Canadian market, but the prospects for the Canadian maker are distinctly better.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 18, 1895.

BUSINESS during the past week has been good, though city collections continue rather slow. This is true in a number of cases where there is no just reason for it, and city retailers should take note of this and for their own sake not have it so. In the country market the Easter display was good, some fine Ontario beef being much admired. The West India steamer's being some four days late was somewhat of a disappointment. In prices the firm feeling noted continues, and with the exception of a few things, as hay, butter and smoked herring the tone is very firm. Flour, beans, beef and pork are higher and further advances would not surprise.

OILS—Burning oils are again higher with a good demand and the market firm. Second quality is now costing the retailer the same price at which he sold it but a week or two ago. In lubricating oils the

demand is large, as always at this season when mills are starting. Prices show no change. Best American burning oil, 21c.; best Canadian, 19c.; second, 15c., no change for barrel.

SALT—Markets are as last reported. Some cargoes which have been out some weeks are looked for daily. Prices to arrive are: Coarse, 43 to 45c.; ex store, 50 to 55c.; fine factory filled, \$1 to \$1.10; 5 lb. bags, \$3 to \$3.25 per bbl.; 10 lb. bags, \$2.80 to \$3 per bbl.; 20 lb. wood boxes, 30c. each; 10 lb. boxes, 12c. each; cartoons, \$2 per doz.

CANNED GOODS—As reported stocks are light and wholesale dealers are in the market, but owing to the price being higher than last fall and firm, there is no large buying. One car of assorted kinds arrived during the past week. As noted in our report some two weeks ago, canned corned beef is a commodity of interest. The advance during the part week is between 10 and 15c. per doz. Oysters, though firm, as yet show no advance. Tomatoes are somewhat scarce. All vegetables are firm. Since the importing of two cars of California canned fruit last fall none has arrived in this market. Our merchants feel that except in the very highest priced goods, our own fruits give every satisfaction. We quote prices: Corn, \$1; peas, 95c. to \$1; tomatoes, \$1.05 to \$1.10; new gallon apples, \$2.25 to \$2.40; corned beef, 2 lb. tins, \$2.85 to \$2.95; 1-lb. tins, \$1.70 to \$1.80; oysters, 2's, \$2.20 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz., \$5.50; chowder, 2 doz., \$3; scallops, 4 doz., \$5.50; Digby chickens, \$1.

DRIED FRUIT—At this season little is moving. Evaporated apples are rather easier, though prices show no change. The most here were bought low, though some lots were bought at top figures. In dried, the demand and the stocks are both light. Owing to the prices asked by holders, there is no export demand. In California evaporated fruit there is some movement, but it is small. Prices are firm, and, owing to advances abroad, higher prices are looked for. Raisins show no change. We quote: Dried apples, 5½ to 5¾c.; evaporated apples, 8¼ to 8½c.; Sultana raisins, 6 to 7c.; Valencia, 4¼ to 4½c.; layers, 5¼ to 5½c.; London layers, \$2.10 to \$2.25; loose Muscatels, 5½ to 6c.; currants, bbls., 4 to 4¼c.; cases, 4¼ to 4½c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.

GREEN FRUIT—Dealers are very busy, though the Easter demand was not as good as expected. New Egyptian onions are now in the market and a good demand is reported. A few Bermudas are also here. In oranges prices continue low. Lemons are firm. Nuts show no change, and the demand is light outside of peanuts, which show fair sales. Bananas being received now are of extra quality. Valencia oranges are getting soft and Messinas are coming more into use. In apples, while hard fruit finds good demand, soft will not sell; very few are coming to hand, and demand is fair. Prices are: Apples, hard fruit, \$2.50 to \$3; soft fruit, \$1 to \$2.50; California seedling oranges, \$1.75 to \$2.75; navels, \$3.50 to \$4.50; Messina, \$2.75 to \$3; bloods, \$2.50 to \$2.75 per half-box; Valencia, medium, \$4.25 to \$4.50; large, \$5.50 to \$6.50; lemons, \$4 to \$4.50; bananas, \$1.50 to \$2.25; onions, Egyptian, 2½ to 3c.

DAIRY PRODUCE—Butter shows no improvement. Price is not a question. Sales are made whenever possible. Last fall there

was no butter to be bought at any price, but to judge from the market now a quantity must have been discovered, as it cannot all have been made during the winter. The discovery would have been made to better advantage last fall. Cheese is easy, with a market fully stocked. It is expected a few new will be offered here soon, but no quantity will be in this market for some time. The retailers got caught on eggs this Easter,

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

THE BELL CIGAR CO.
St. John, New Brunswick

GROCERS!

Do you realize the fact that every can of

GOLDEN FINNAN HADDIES

Is fully guaranteed?

Your Wholesale Grocer sells them.
Your trade will increase if you sell
Golden Finnan Haddies.

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N. B.

THE TIME WAS

When the best Dairy
Salt had to be imported

Windsor Dairy Salt

Was not on the market THEN.

Grocers need only order the WINDSOR now and have the best that is on the Canadian market.

A 25c. bag of Dairy Salt is a splendid selling size for spring. That size is packed in cotton bags, 15 per Barrel of 250 lbs. net, and will cost you \$2.25 at any wholesale house.

TORONTO SALT WORKS

128 Adelaide East

TORONTO

City Agents for Windsor Salt Works.

ST. JOHN MARKETS—Continued.

and it is hoped it will be a lesson. A few had been secured rather under the market. Down went the price, and quantities not coming in as was expected, they were soon bought and sold at the same price. Dealers should not be in such a hurry, because they buy a trifle below a neighbor, to cut prices. Eggs will likely be lower. We quote: Butter—Dairy, 12 to 16c.; creamery, 17 to 18c.; fresh creamery prints, 23½ to 24c. Eggs, 13 to 15c. Cheese, 10 to 10½c.

MOLASSES—Market is bare, the steamer not arriving as was expected, but before this report is read lots will be here. Some good Porto Rico is offered at low prices. Antigua is out of the market. The small quantity of new Nevis which is held here finds ready sale. Syrups are in light demand. We quote: New Barbadoes, 30 to 32c.; new Nevis, 28 to 29c.; Porto Rico, 30 to 31c.; syrup, 33 to 35c.

SUGARS—Remain unchanged. There are large quantities moving. Prices are firm. There is nothing new to report. The low prices will no doubt largely increase the consumption during the season. We quote: Granulated sugar, \$3.50 to \$3.65; yellow, 2½ to 2¾c.; Paris lump, 4¾ to 5c.; pulverized, 4¾ to 5c.

FISH—The business is not very satisfactory at present. Dry cod are rather easier. The market has been supplied with what will likely be needed till new arrive. Gaspareaux continue to be but small catches. The price has, however, been run down to 60c. per 100. The quality is good. Halibut are lower. They are coming forward in better quantities. Hake and smoked herring continue very dull, both here and abroad. Pickled are low. We quote prices: large cod, \$4; medium, \$3.85 to \$4; small, \$3 to \$3.25; pollock, \$1.75; bay herring, \$1.50 half-bbl.; Shelburne, No. 1, bbl.; \$4; half-bbl., \$2.40 to \$2.50; smoked herring, 7 to 8c.; Digby chickens, 10 to 12c.

PROVISIONS—Demand continues active, with firm prices. Wholesale dealers are not active buyers at present figures. In smoked meats a good trade is reported, with hams rather higher in proportion than rolls. Lard is marked up. We quote: Clear pork, \$18.50 to \$19; mess, \$16 to \$16.50; beef, \$14 to \$14.50; pure lard, 10½ to 11c.; hams, 11 to 12c.; rolls, 9½c.; compound lard, 8½ to 9½c.

FLOUR, FEED AND SEED.

The flour market continues very firm, with rather higher prices than last year. Ontario millers say they are doing business on as small a margin as possible, and there is some talk of importing American flour; but nothing has been done, and at present prices it would be a very low grade. Manitoba remains low in proportion, and large quantities are being brought into this market. Bran is rather easier, as is cottonseed meal. In oats prices are somewhat lower. Oatmeal is firm. Pot barley and beans are higher and firm. Hay shows no improvement. Seeds are firm with a good demand. We quote: Manitoba, \$4.40 to \$4.50; best Ontario, \$3.75 to \$3.85; medium, \$3.55 to \$3.70; oatmeal, \$4.25 to \$4.30; cornmeal, \$2.85; middlings, \$24 to \$25 on track; bran, \$21.50 to \$22.50; hand-picked beans, \$1.95 to \$2.00; prime, \$1.85 to \$1.90; oats, local, on track, 42 to 43c.; Ontario, 44 to 45c.; hay, \$8.75 to \$9; pot barley, \$4.15 to \$4.20; round peas, \$3.75 to \$3.90; split, \$3.70 to \$3.90; American timothy seed, \$3.20 to \$3.30; Canadian, \$3 to \$3.50; red clover, 11½ to 12½c.; Alsike, 11½ to 12½c.

ST. JOHN MARKET NOTES.

Savings Bank deposits, \$77,409; withdrawals, \$74,657.

Wild geese have made their appearance in the country market.

Both Nova Scotia and New Brunswick are to have a number of new cheese factories this spring.

The steel barque Manchester Castle, which has arrived here, makes the third four-masted steel barque in port.

The export of lumber from St. John in March was \$20,000 less in value than the shipments in March of last year.

Mr. James Bostwick, of the firm of Messrs. C. & N. Bostwick, is home after a two months trip to the West Indies.

It has been decided to open the Provincial Exhibition here on the 24th of September, and to close on the 4th of October.

Navigation is all but open between P.E.I. and the mainland. It is now only the matter of a few days before the passage will be clear.

The first trip ever made by a river steamer before Easter was made this year. The steamer went some fifteen miles up the river.

The West India steamer is to hand. This, with a cargo of Barbadoes due, will likely cause molasses to fall a cent or two below quotation given in the market report.

Imports for March, '95, \$269,511; for last March, \$311,015. Duty, \$64,754; last March, \$82,898. Free goods, \$73,937; last March, \$79,387. Exports, \$144,852; last March, \$165,193.

At a meeting of the creditors of Messrs. Jardine & Co. the other day the feeling was in favor of accepting their offer of 20 per cent., and it is expected a compromise will be effected.

The Dairy School in Sussex is now in full swing. A great deal of interest is shown, and some forty students are in attendance. The instructions are given by J. Hopkins and W. W. Hubbard.

The merchants of Digby have requested the merchants of St. John to discontinue the selling of goods in small quantities at wholesale prices to captains of schooners and consumers. The request is a fair one, and a number of the wholesale merchants intend to do as requested.

We regret to have to report the burning of the large mill owned by A. Cushing & Co., near Fairville. The loss will be much felt, as upwards of 200 men were employed. The insurance amounted to about \$30,000. It is to be hoped they will rebuild.

Geo. L. Slipp, flour merchant, of this city, who is just home from the West Indies, says such a trip is good, if only to make us the better satisfied with home. He says that the planters are much discouraged, their sugar not bringing enough to cover cost of production. In regard to molasses in Barbadoes, he sees nothing to cause much higher prices.

Quite an excitement was caused here by the police making a raid on the stock brokerage agency of Baldwin & Co. They claim it is a bucket shop, and that under the criminal code of Canada its existence is illegal. The manager, clerk and telegraph operator, with a leading citizen, were placed under arrest. They were admitted to bail. There is as yet no decision in the matter.

PERSONAL MENTION.

W. C. Crowther, formerly of Sloan & Crowther, has moved into the offices formerly occupied by W. T. Tassie, broker, 48 Front street east, Toronto. Mr. Crowther will carry on an insurance and financial business.

F. W. Hudson has just returned from a business trip to Chicago. "I spent a few days with the Cosmos Buttermilk Soap Co." he said, "and they are so pleased with the result of their last year's business in Canada that they are going to double their advertising here this year. It is enormous the quantity of soap this firm turns out. Their sales since the first of the year have averaged over 4,100 gross monthly."

W. H. Seyler, of the Eby, Blain Co., spent a couple of days in Waterloo this week. This is where his father lives, and the direct object of his visit was to attend the celebration of the former's silver wed-

Forty Years Ago

We commenced
business. Since then
we have distributed in
Canada and foreign
parts

26,971

Taylor

Safes

J. & J. TAYLOR
TORONTO

CLEAR RECORD

Thirteen years of successful packing of ***Boulters' Famous Lion Brand*** Canned Goods have PLACED them on a pinnacle so HIGH that no other firm can approach, let alone reach them.

BOULTERS' goods are never cut. **BOULTERS'** quality is never changed. YOUR asking will get them.

FACTORIES : PICTON, TORONTO and DEMORESTVILLE

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

The Kent Canning
& Pickling Co.
CHATHAM, ONT.

NEW . .

Maple Syrup

From the Eastern Townships, the Maple Syrup Garden of Canada.

In Quart Bottles.

In $\frac{1}{2}$, 1 and 5 Gallon Tins.

In 5, 10 and 20 Gallon Kegs.

Half Barrels and Barrels.

Write for close quotations to

T. A. LYTLE & CO.,
Wholesale Agents. TORONTO.

JAMS ^{AND} JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers
—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

The "Average" Grocer



Who cares little or nothing about his reputation, or whether his goods give satisfaction or not, may get along for a while on cheap canned goods of an unknown brand. He can "work them off" on people who are not particular what they eat. But——

Those who are above the average and are interested in first-class stuff will find that the "Maple Leaf" canned goods fill every requirement and sell more readily the better they are known.

Delhi Canning Co.

DELHI, ONT.

ding. Now, it is not to be inferred that Mr. Seyler, Jr., is under 25 years of age, although he did at the banquet on Monday night jocularly remark that he was. The silver wedding in question celebrated Mr. Seyler senior's second marriage. The knowledge of this destroys all hope Mr. Seyler junior may have of passing off as a youth not yet past the quarter century mark. The celebration was attended by about 200 guests.

FRAUDULENT FRUIT SALES.

AFTER much delay and deliberation the Ontario Legislature has passed a bill entitled "An Act for the Prevention of Fraud in the Sale of Fruit." Originally the bill contained nine clauses, but as passed it consists of only four. The first five sections relating to the grading of fruit were struck out. Following is the bill in full as passed:

1. Every person who with intent to defraud:

(a) Alters, effaces, obliterates, or covers wholly or partially, or causes to be altered, effaced, obliterated or covered, any packer's marks made on any article in which any fruit is offered for sale, or

(b) Counterfeits any such marks or brands or writes the same on any such article, after the same has been once marked, or

(c) Empties or partially empties any such marked article, in order to put into the same any other fruit (of the same or any other

kind) not contained therein at the time of the original marking, or

(d) Uses for the purpose of packing fruit, any article bearing marks previously made by any other packer, or

(e) Falsely states the grade of fruit packed in the article marked or the name or address of the packer or the weight or measure of the fruit so packed,

Shall be liable on summary conviction therefor to a fine of not less than \$1 or more than \$5 and costs.

2. Every person who shall knowingly and with intent to defraud so place or arrange apples, pears, plums, peaches, nectarines, cherries, grapes, apricots or berries of any description whatever, in any box, crate, barrel, basket, or other article, for delivery to any other person in such a manner as to conceal defects in size or quality in any portion of such fruit by covering the same with fruit of larger size or better quality or otherwise shall be liable on summary conviction therefor to a penalty of not less than \$1 nor more than \$5 and costs

3. Every person receiving fruit of any kind mentioned in the preceding section for sale in bulk on commission, shall, when requested to do so by the consignor in writing, furnish the said consignor within one week after receiving notice, or after disposing of the fruit as may be requested, with a written detailed statement in regard to the sale or disposal of the same, giving the price or prices received therefor and the names and addresses of the purchasers.

4. No prosecution or conviction under this Act shall be a bar to any proceeding for the

recovery of penalties which may be imposed under any other Act, nor to any action for the recovery of damages which may be brought by any person injured or defrauded by the sale of fruit in violation of the provisions of this Act, but all such penalties may be recovered, and all such actions may be brought in the same manner as if this Act had not been passed.

MR. CHAPUT IS PRESIDENT.

At a meeting of the Montreal branch of the Dominion Wholesale Grocers' Guild on Wednesday night Mr. Charles Chaput, of L. Chaput, Sons & Co., was elected president, vice George Childs, deceased. Mr. G. A. Childs was elected to fill the vice-chair, made vacant by the elevation of Mr. Chaput to the presidency.

COFFEES AND SPICES.

The officials of the Inland Revenue Department have been busy lately in the district of Montreal investigating alleged adulterations in several articles sold by grocers, chiefly tea, coffee, spices and lard. In the case of lard no injurious mixtures have yet been found to any extent. In coffees and spices there is no diminution of adulterations, and a report has been made to Ottawa which may form the basis of prosecutions in the courts. In samples of coffees the analyses are claimed to have shown adulteration as high as 30 to 50 per cent.

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

Manufactured by

Brantford Starch Company

(LIMITED)

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

BRANTFORD, CANADA.



For Durability, Simplicity and perfection,
this Brace Buckle stands supreme.
It's without teeth and cannot slip.
the harder the pull, the tighter it gets.
No need to take off the ends to adjust
it up or down. A favorite with everyone
who wears it, and a seller every time.

DOMINION SUSPENDER COMPANY,

United States, NIAGARA FALLS, Canada.

Toronto, Office - E. Stovel, 45, Canada Life Build'g
Montreal, Office - Philip De Gruchy, 28th St. Sulpice St.

Grade D Starch

Dried Fruits

**Extra
Value**

Arguimbau Layer Seedless Valencia Raisins.
Extra Fine Quality. Fine Sultana Raisins. Half-
Cases Regalitzza Currants. All A 1 goods.

John Sloan & Co. Wholesale Grocers Toronto

CALIFORNIA FRUITS

APRICOTS
NECTARINES } 25lb. boxes
PEACHES

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Currants

Cases very

Choicest

Exceptional
Value

Imperial

WARREN BROS. & BOOMER

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.

Wonderful 12 oz. pressed cake,
100 in box.

Our Own Electric 8 oz. cake
100 in box

Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

If you want a surprise write

Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut

Cream Shredded Cocoanut

Feather Strips Cocoanut (New Style)

Bulk Baking Powder

Boston Baking Powder

Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder

Best in Canada.

PURE Black
Pepper

5½c. lb.

EXTRAORDINARY VALUE.
SEND FOR SAMPLES.

EWING, HERRON & CO.

MONTREAL

A SPECIAL LINE...

ARGUIMBAU'S

OFF-STALK

VALENCIAS

Send for Quotations

PERKINS, INCE & Co.

TORONTO.

TONKA

Ask your wholesale dealer for
a 5 lb. box of

**McALPIN TOBACCO
COMPANY'S**

Celebrated . .

"TONKA" Smoking Mixture

It is without an equal for coolness
and flavor.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

We are offering some
excellent values in

**ASSAM
TEAS**

15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

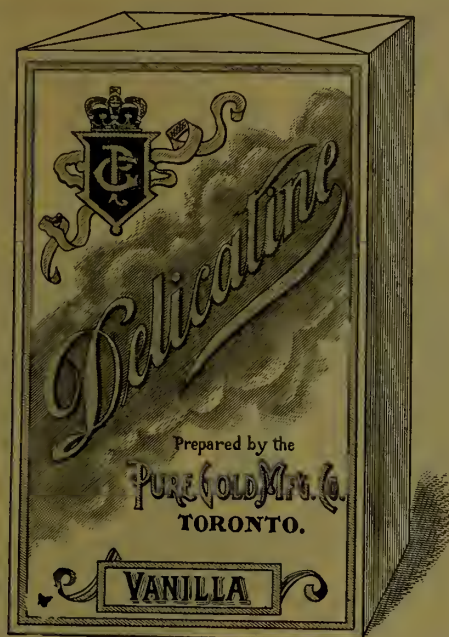
Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

QUEEN OF



DESSERTS

Don't fall behind, keep up with the best and get Delicatine. Drop us a card or see our travelers.

PURE GOLD MFG. CO.
TORONTO

HAD BEEN "RAIT-ED."

THE latest story from New York pertains to a frugal German of the type who keep small saloons in the district where sanded floors and plain bars abound. His name was Jacob Miller, and, not unlike many of his countrymen after being in New York four or five years, he had managed not only to keep a horde of children well dressed and in school, but to accumulate a small sum of money. He feared thieves would find his little hoard, which he kept snugly stowed away in a stocking in the bottom of his emigrant trunk, and so he determined to open a bank account. Pushing his way through the heavy swinging doors of a prominent Wall street banking house one morning he shuffled up to the first window and said:

"I want to open me a little bank account here."

"Second window to the right," was the laconic reply.

Approaching the cashier's desk he repeated his desires.

"Your name, please," said the cashier.

"My name is Yacob Meeler."

"What is your business?"

"Vell, I keeps me a little restaurant, No. 96 Canal street."

"Do you do much business?"

"Vell, I sells a few meals, vonce in a

while a drink or two, and I keeps me a few rooms upstairs."

"Do you intend keeping a large balance on deposit?"

"Vell, I don't know about dot. You see, I makes me a leetle money and all I vants is a blace to keep id."

"Is your business respectable?"

"I already told you dot. I has only von small blace where I sells a few meals, some dimes a drink or two, and I keeps me a few rooms upstairs. I yoost vant a place to keep mine money, and August Bingenheimer, the Dock Commissioner, he tell me to come here."

"O, well," said the cashier, "we do not care to open any new accounts, but if Mr. Bingenheimer sent you here we will accommodate you. He is one of our directors, and upon his recommendation I believe your business is respectable and we will open the account. Let me see," continued the cashier turning to Bradstreet's book of commercial ratings and running his finger up and down the names commencing with M. "I do not find the name Jacob Miller here. Were you ever rated by Bradstreet?"

"Rai-ded, did you say? Vell, no, I vas never raided by Bradstreet, but I vas two times already raided by Parkhurst."

Burglars the other night robbed the general store of Geo. A. Bigelow, Rossland, Ont., of \$300 in cash and goods.

TRIUMPH OVER FRAUD.

The proprietor of a great London restaurant has just paid the penalty for supplying his guests, in Lea & Perrins' bottles, with a sauce not made by that noted firm. Mr. Justice North heard the application of Lea & Perrins for an injunction to restrain Jeremiah Roberts, proprietor of St. James' Hall restaurant, Piccadilly, from using the bottles of the firm to supply another kind of sauce than the genuine Worcestershire. Evidence was taken to show that visitors to the restaurant who were familiar with the real sauce discovered a difference, and notified the firm. Hence the action. Roberts had had his own labels put on some of the bottles, and claimed to be selling Lea & Perrins' sauce as his own.

The judge decided that even this course was not permissible, and that the firm's bottles had been used to supply a different sauce from theirs, so he gave judgment for the plaintiffs with costs, granting an injunction restraining Mr. Roberts from selling, disposing of, or using in the course of his trade any sauce not Lea & Perrins' in bottles bearing their name or labels. The result of the case is a triumph for all firms endeavoring to stop these frauds in sauces.

Dealers in noted sauces and pickles are concerned with the manufacturer to stop these practices, because it deprives them of a good trade, the substitutes being always home made stuff of inferior quality.



BRANCHES—

MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

EXCITEMENT AMONG OIL MEN.

PETROLEUM is higher to-day than it has been at any other time for eighteen years past.

The American crude oil market has advanced phenomenally, taking the market for all classes of refined oil with it. Crude closed at \$1.99 in Oil City on Saturday, Canadian crude running from \$1.45 to \$1.50.

All grades of refined, both American and Canadian, have gone up in sympathy from 2 to 2½c. per gallon, but this advance does not cover the whole advance in crude. Therefore if crude maintains its present figure, refined oil must advance still further to cover the cost to the manufacturer.

There has been no such sudden upheaval in the oil market, no such excitement among oil men, since the great advance of 1877.

It is interesting to note the causes of this unusual state of the oil market. Mr. Rogers, of Samuel Rogers & Co., Toronto, said to a representative of THE CANADIAN GROCER on Tuesday: "Remarkably low prices have prevailed for some years on American crude and refined oils, and the exports of refined grades to other countries have enormously increased. These circumstances, together with the lessening production of the various fields, have conspired to lessen the stock of crude in sight to a very low point, and the present advance

seems to be the result in part at least of the producer, manufacturer and speculator awakening to the fact that the consumption is considerably exceeding the supply. It is difficult to say how much the increased prices are the result of speculation, nor does it seem easier to tell whether the present prices will advance or recede.

"It seems certain however," concluded Mr. Rogers, "that unless fresh fields are discovered the old low prices to which we have been accustomed will never be reached again."

Mr. Rogers had barely ceased speaking to THE CANADIAN GROCER when a message came over the wires that crude had taken another jump, and refined oils forthwith made in sympathy a further advance of from 2 to 2½c. a gallon.

There is no telling where this will stop. The oil well men have the key to the situation, and evidently intend to hang on to it until they make up for the 18 years of poor prices they claim to have endured.

A despatch from Oil City to The New York Journal of Commerce, dated April 12, gives a clue to the feeling in the Pennsylvania oil regions. It reads:

"What is going to become of the oil market? That is the question that above all others is now agitating the minds of the people who have some oil production or a little money to lose or make more with in a speculative deal.

About two years ago oil was selling around 53 cents a barrel and the supply was so much greater than demand that production fell off on account of the low prices. Things have

changed wonderfully since then and oil has been gradually creeping up in price. At the opening of the present year the dollar mark was reached. Yesterday it sold for \$1.80 per barrel. The decrease of the stocks and the continued drain of production had begun to excite comment, and the world awakened to the situation. It was seen that an enormous demand had been created for Pennsylvania oil, which demand had exhausted the supply, outgrown the ability of the country to satisfy, and on the heels of a failing production.

"The stock of oil on hand at the present time is 5,000,000 barrels. The monthly consumption is not far from 3,000,000 barrels. It will be seen, therefore, that the supply on hand, if no more were produced, would not run two months. But the production of the various fields in Pennsylvania is about 2,000,000 barrels a month, so that at the present rate of production and consumption the stocks will last the balance of the year. However, this is not really a test, for the present consumption is lighter than for months before, and at the rate of consumption that has prevailed all winter the stocks would barely run to midsummer.

"Producers and not speculators are reaping the benefit of this advance in oil. Prior to 1890, the oil exchanges were the curse of the oil producers. In 1882-83, the last big advance in prices, the oil country went mad over gambling on the exchanges. Oil producers would sell their credit balances to buy certificates on margin, and the large producers would deposit their certificates with brokers to buy options. Now they are selling their crude oil and banking the cash. There will be unparalleled activity in the fields this month. Scouts are now out leasing anything and everything that remotely resembles oil territory. All the small well territory in the Bradford and Allegheny fields is being drilled, and old wells are being cleaned out and shot with nitro-glycerine to increase their output.

"It is rumored here to-night that a conference of some sort is in progress in New York between officials of the United States Pipe Line and Standard Oil Company people. Just what the conference is about, no one seems to venture an opinion, but it seems obvious that it has to do with the big advance in prices."

A. C. NEFF, Chartered Accountant,
 Auditor, Assignee, etc.
 Tel. 1040, Canada Life Building,
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Audits or Investigations, Improved Systems of
 Books, Partnership Settlements, Management
 of Estates.

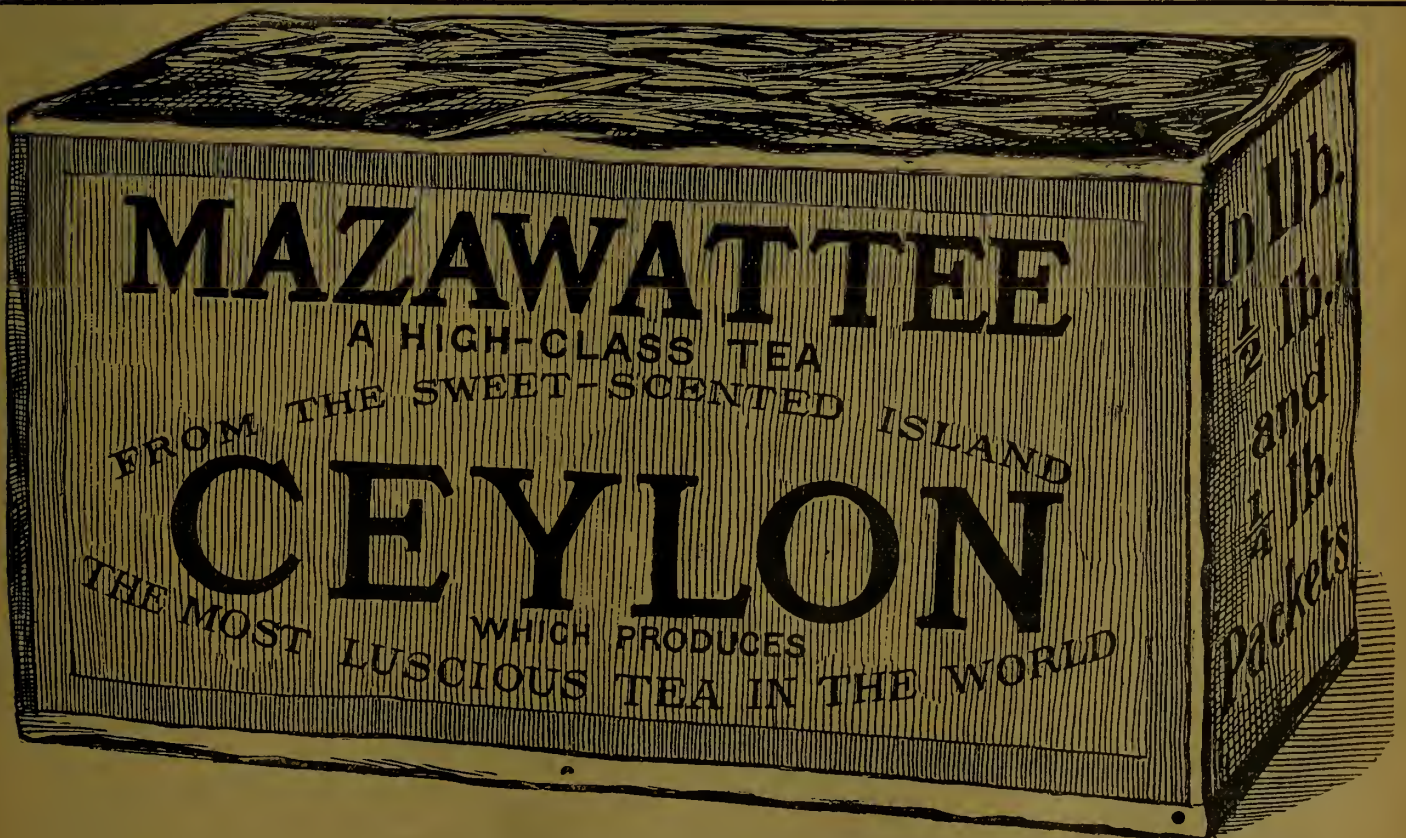
B. F. P. Cough Drops

A Seasonable
and . . .
Saleable
Line of
Goods

MANUFACTURED ONLY BY _____

Toronto Biscuit and Confectionery Co.

TORONTO, ONT.



The Tea of the Old Country. Over 15,000,000 packets annually consumed in Great Britain.

Canadian Depot:
30 CHURCH ST., TORONTO.

THE MAZAWATTEE CEYLON TEA CO.
LONDON ENGLAND.

CONFEDERATION LIFE ASSOCIATION.

TWENTY-THIRD ANNUAL REPORT— ANOTHER PROSPEROUS YEAR.

SUBSTANTIAL INCREASES IN ALL DEPARTMENTS OF THE BUSINESS—A LARGE VOLUME OF NEW INSURANCE WRITTEN—AN EXTREMELY FAVORABLE MORTALITY EXPERIENCE—PAYMENTS TO POLICY HOLDERS FOR THE YEAR EXCEED \$435,000.

THE annual meeting of the above Association was held at the head office of the Company, Yonge, Richmond and Victoria streets, Toronto, on the afternoon of Tuesday, the 9th inst. There was a large attendance of policy-holders and shareholders and members of the agency staff of the Association.

Hon Sir W. P. Howland, C.B., K.C.M.G., was called to the chair, and Mr. J. K. Macdonald, managing director, acted as secretary of the meeting.

The following report and financial statements were submitted:—

REPORT.

Your directors beg to submit to the policy-holders and shareholders the twenty-third annual report of the Association, covering the operations for the year 1894. In doing so it is scarcely necessary to state that the year was one of unusual stringency and general depression in all branches of trade. This could scarcely fail to have a marked influence upon the business of life insurance, and in view of that fact it will be a source of gratification to all persons interested in the Association to observe the substantial progress made and the large volume of new business secured. It has not been deemed wise to depart from the policy which has guided your directors in the past, and therefore new business was sought for only at reasonable cost.

Your directors have had before them 2,321 applications for a total insurance of \$3,631,550. Of these 2,218 for \$3,469,550 were approved; 98 for \$152,000 were declined, and 5 for various reasons were deferred. Adding the revived policies, which had been written off in previous years, and bonus additions, the new business for the year was 2,248 policies for \$3,528,204 of insurance.

The total insurance in force at the close of the year was \$25,455,342 under 16,625 policies on 14,667 lives.

The death claims for the year were light, being 93 deaths under 105 policies, calling for a total insurance of \$164,287.50. Under a re-assurance this amount was reduced by the sum of \$1,994.50, making the net claims \$162,293. This is a striking evidence of the care exercised in the selection and acceptance of new business, and is a high compliment to our field staff.

The financial statements submitted herewith fully exhibit the position of the Association on the 31st December last.

The auditors have continued to give close attention to their duties, and have been thorough and prompt in their work. Their report will be found appended hereto.

Your directors are pleased to be able to state that the head office building is filling

up very well, considering the effect of the prevailing depression upon all property of the kind. A considerable portion has been rented during the past year, and more since the beginning of the present year.

All the directors retire but are eligible for re-election.

W. P. HOWLAND, President.

J. K. MACDONALD, Managing Director.

FINANCIAL STATEMENT.

RECEIPTS.

To premiums.....	\$ 807,735.06
To interest	195,580.26
	\$1,003,315.32

EXPENDITURE.

By total paid policy holders.....	\$ 435,251.88
By dividends to stockholders	15,238.20
By expenses	200,405.46
By balance	353,419.78
	\$1,003,315.32

ASSETS.

Mortgages, debentures and real estate.....	\$3,874,298.20
Loans on stocks, policies.....	575,746.27
Cash in banks and at H. O.	144,491.56
Net outstanding and deferred premiums	152,136.27
Interest and rents due and accrued	107,627.10
Sundries	16,534.36
	\$4,870,833.76

LIABILITIES.

Reserve on assurances and annuities.....	\$4,339,215.00
Death claims accrued	14,029.51
Policy-holders' declared profits.....	100,479.39
Paid-up capital stock	100,000.00
Dividend due Jan. 1, 1895	7,500.00
General expenses	7,936.95
Cash supplies.....	301,673.91
	\$4,870,833.76

Cash surplus.....\$ 301,672.91

Capital stock..... 1,000,000.00

Total surplus security for policy-holders..... 1,301,672.91

J. K. MACDONALD, Managing Director.

AUDITORS' REPORT.

We beg to report that we have completed the audit of the books of the Association for the year ending December 31st, 1894, and have examined the vouchers connected therewith, and certify that the financial statements agree with the books and are correct.

The securities represented in the assets (with the exception of those lodged with the Dominion Government, amounting to \$84,500, and those deposited with the Government of Newfoundland, amounting to \$25,000), have been examined and compared with the books of the Association and are correct and correspond with the schedules and ledgers.

The bank balances and cash are certified as correct.

(Signed) W R HARRIS,

WM. E. WATSON, F.C.A., Auditors.

TORONTO, March 7, 1895.

The president, Sir William P. Howland, moved the adoption of the report and financial statements submitted to the meeting, and in doing so alluded to the commercial stringency which had prevailed during the past year, and whilst these unfavorable conditions had had some effect in limiting the amount of business done by life insurance companies, yet it was gratifying to note that the amount of business on their books had not only been generally maintained, but had shown a satisfactory increase. This Association during the past year secured policies representing \$3,528,304. The total in-

surance in force at the end of the year was \$25,455,342.

The company has maintained a careful and conservative policy, being determined to keep the expenses of obtaining business within a reasonable limit, and to use every precaution in the selection of risks. An evidence of the latter is to be found in the fact that we have had only 93 deaths during the year, the total claims thereunder being \$162,293 only.

The business of the company continued to receive during the year the special attention of the managing director and staff at the head office, and the favorable results obtained must be attributed to this fact, and also to the very efficient organization which the company have throughout the Dominion.

It had always been the view of the managing director and the Board that the statement of the affairs of the company should be placed before you in as clear, concise, and simple form as possible. That being the case, and the statements having been in your hands for some time, it will not require any special explanation from me, but if information is required by any gentleman present in regard thereto, I am sure the managing director will be happy to afford it if requested.

Mr. W. H. Beatty, vice-president, in seconding the resolution, said:

I think that we have fair reason to congratulate ourselves upon the amount of business which has been secured during the past year, which has all been obtained in the Dominion of Canada, with the exception of Newfoundland, which we suppose will very shortly be a part of the Dominion, and where we re-established an agency during the year. The business shows an increase all along the line. The president referred to the depression which had existed in commercial affairs, but when we consider the very large amount of money that is paid for life insurance in the Dominion, aggregating many millions of dollars, we cannot but conclude that it is an evidence of the very solid financial condition of the country.

Allusion was made to the manner in which the head office building of the company was being rented, which could not fail to prove satisfactory to all interested; it was now beginning to pay fairly well; there was every reason to expect that within a short time it would prove to be a very good investment. It was not possible to expect a large building such as this, which was not only a credit to the city of Toronto, but to the whole Dominion, to yield a large return from the outset, but there was every reason to hope that within a limited time we shall have a return from it that we cannot get from any other investment affording equally good security.

I am perfectly satisfied with the report, and I have no doubt our shareholders and policy-holders will be also. I have much pleasure in seconding the resolution.

The motion was carried unanimously.

Resolutions were moved thanking the directors, management, and also the agency staff for their services during the past year, and carried unanimously. They were severally responded to, numerous references being made to the satisfactory report which had been presented to the meeting.

The retiring Board of Directors were all re-elected.

After the meeting adjourned a meeting of the new board was held, and Hon. Sir W. P. Howland, C.B., K.C.M.G., was re-elected president; Messrs. E. Hooper and W. H. Beatty, vice-presidents.

Molasses

Barbados

Cuba

Porto Rico

English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable
assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

BROOKLYN, N. Y.

No. 96 Wall Street

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.

J. Hunter White, St. John.

L. H. Dobbins, Montreal.

TRADE CHAT.

THE Canadian Pacific has decided to build a large storehouse, capable of holding 5,000 barrels of flour, in Windsor. The flour will be brought down on the Athabaska from the Soo and shipped to points east.

It has been estimated that the women of the United States spend \$20,000,000 every year on chewing gum.

The general postoffice of England in the course of a year deals with over 2,853,000,000 letters, etc., 54,000,000 parcels, 70,000,000 telegrams, and 56,000,000 postal orders, besides many other branches of business.

The boot and shoe manufacturers of Montreal have decided, owing to the advance in the price of leather, to increase the price of footwear. It has also been decided to form a boot and shoe association in connection with the Board of Trade.

The Canada Steamship Company is to be reorganized under practically the old stockholders, and will run a regular line from Montreal during the coming season of navigation. The vessels will include all the old vessels of the old line, with possibly the exception of the Lake Nepigon, which will be replaced.

The Kingston Board of Trade had its annual meeting Tuesday night, when the following officers were elected: President, John Hewton; first vice-president, A. Chadwick; second vice-president, L. B. Spencer; executive committee, J. Minnes, J. Gaskin, B. W. Robertson, R. J. Carson, J. Muckleston, Geo. E. Hague, G. Richardson, G. Y. Chown, J. McKelvey, and J. Redden; secretary-treasurer, F. King, M.A.

A LITTLE FRUIT WAR.

According to The Manitoba Free Press, Portage la Prairie is experiencing a little fruit war. One firm advertises bananas, oranges, lemons, etc., two dozen for twenty-five cents. Other dealers meet the reduction by a cut of two dozen for 20 cents. Next week the normal rate of 25 cents per dozen for bananas, oranges and lemons will be restored. Portage people can just now buy their bananas cheaper than in the city of New Orleans.

"IMPORTANCE OF THE TRADE AND YOUR WESTERN CIRCULATION."

It is well known to our advertisers that we have never asked them to take our word for it when we named our circulation. We have always furnished proof, and will furnish it when requested to do so. Our circulation is not 8,000, neither is it 10,000. We do not want that many. We have always been after QUALITY, not QUANTITY, in circulation and in advertising; the result is that we now have a large quantity of good quality. We

carry more good advertising than any grocery journal in existence.

Herewith is a copy of a letter from one of the largest and most reliable houses in Canada:

THE CANADIAN GROCER:

DEAR SIRS,—We scarcely think the Winnipeg wholesale grocery trade is represented in your advertising columns to a degree commensurate with the importance of the trade and your western circulation.

Please let us have rates for one-third and one-half pages for six months, and also yearly, with weekly change of advertisement.

We are, yours truly,

TURNER, MACKEND & Co.,
Winnipeg.

HE SAW IT IN EUROPE.

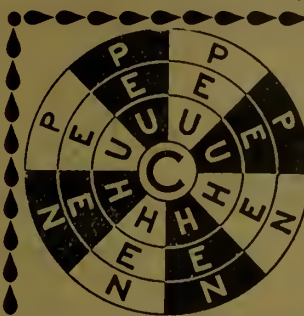
Here is another proof of this journal's circulation:

"The writer has been away since 2nd March, and just returned from England by steamship Vancouver, on Sunday. THE GROCER containing our write-up was duly presented to the writer by numbers of the business houses visited in London; also noticed it in a conspicuous place in the Colonial Institute Reading Rooms.

"Yours truly,

"BLACK & Co.

"Truro, N.S."



Pure Paris Green

Government Standard

It is the finest made, both as regards color, fineness, and strength. Put up in cardboard packages, tins, and drums.

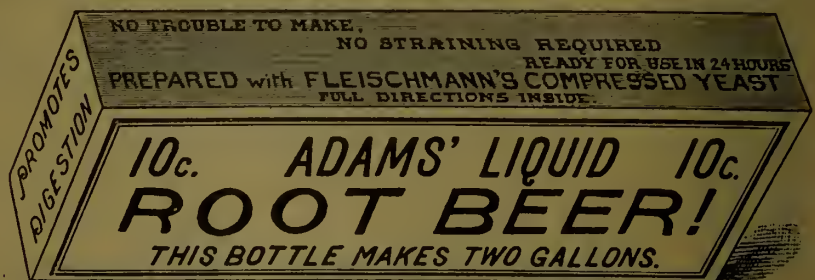
Samples and prices sent on application. Manufactured by

PEUCHEN & CO.

10-12 Bay St. Toronto



TWO
SIZES



Order your spring supply early.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Heating Appliances FOR SALE.

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

The Canadian Grocer
TORONTO

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco,
made in all size plugs. Cheapest
and best. Try a sample lot.

Joliette Tobacco Co.
JOLIETTE, P.Q.

WESTERN

Incorporated 1851.
ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - 2,375,000.00
Annual Income - - 2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

Merchants, Attention!

With every 3 doz. box of ENGLISH ARMY BLACKING, see that you get one of the large METAL EMBOSSED SIGNS. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.



Crosse & Blackwell

CELEBRATED FOR



Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

MEDERIC SPENARD, grocer, St. Sophie De Levrard, Que., is offering to compromise at 35c. on the dollar.

E. McDonald & Son, general store, Ripley, Ont., have assigned to Chas. S. Scott.

The estate of the late D. S. Baird, general store, Fitzroy Harbor, Ont., is embarrassed.

Jules Gendron, baker, Sherbrooke, Que., has assigned. Creditors will meet on April 22.

Hiram Mosser, general store, Allan Park, Ont., has assigned to C. B. Armstrong, London.

Jardine & Co., wholesale and retail grocers, St. John, N.B., are offering to compromise at 20c. on the dollar cash, or 25c. on time.

PARTNERSHIPS FORMED AND DISSOLVED.

Centrale de Quebec, Quebec, Que., are about dissolving.

O. E. Larose & Co. are commencing a grocery business at Quebec, Que.

Aubin, Berger & Co. have started in business as provision dealers at Montreal.

The Namu Canning & Trading Co., Victoria, B.C., have dissolved; R. Draney continues.

Morris and Abraham Rudolph have been registered proprietors of Rudolph Bros., traders, Montreal.

Turcotte & Croteau, general store, Robertson's Station, Que., have dissolved; G. Turcotte continues.

Mendoza Langlois and Hubert Desjardines have been registered proprietors of Langlois & Co., grain, etc., Maissonneuve, Que.

W. & R. Brodie, wholesale flour, Quebec, Que., have dissolved, and a new partnership has been formed between Wm. and Robt. Brodie, with unchanged style.

E. Laflamme & Co., bakers, Maissonneuve, Que., have dissolved. New partnership formed under old style between Euchariste Laflamme and Cleophas Lemay.

SALES MADE AND PENDING.

The assets of Benj. Cote, general store, Hebertville, Ont., are to be sold.

Robert McMillan, general store, Listowel, Ont., has sold out to J. W. Schinbein.

S. Dick, baker, Teeswater, Ont., has sold out to R. T. Galbraith.

The stock of Alex. Hay, grocer, Wallaceburg, Ont., is advertised for sale.

M. S. Bradt, grocer, Niagara Falls, Ont., has sold out to T. E. Simson.

S. P. Townsend, grocer, Ridgville, Ont., has sold out to John Klagar.

J. D. O'Keefe, grocer, Chatham, Ont., has sold out to E. C. Gammage

J. J. Farewell, grocer, North Toronto, Ont., has sold out to one Morrish.

S. O. Holden, Nottawa, has sold out to Wiley Bros., who will take possession May 1.

Scott & Co., general store, Napanee Mills, Ont., have sold out to Thos. Johnston.

The stock, etc., of W. T. Wills, grocer, Brantford, Ont., has been advertised for sale by auction.

The stock of Jas. Laurier, general store, St. Roch Lochigan, Que., has been advertised for sale.

George Rutherford, groceries and boots and shoes, Fenelon Falls, Ont., has sold out his grocery business.

The stock of Louis Taschereau, general store, Notre Dame De Lourdes, Que., has been sold at 55c. on the dollar.

The property of the Kingsville Preserving Co., Kingsville, Ont., is to be sold by auction under mortgage on April 22.

CHANGES.

N. Croteau, is starting a general store at St. Victor De Tring, Que.

Lecours & Frere are commencing business as general storekeepers at Levis, Que.

R. A. S. Allan has been registered proprietor of Robert Allan & Co., flour and produce, Montreal.

H. Levett, grocer, etc., North Port, Ont., is giving up business, to be succeeded by J. N. Sanderson.

Elodie Archambault, wife of Leandre Beaucaire, Montreal, has been registered proprietress of the business of E. A. Beaucaire, groceries.

DEATHS.

Richard Leary, grain, Lindsay, Ont., is dead.

J. S. Bowman, produce and eggs, Listowel, Ont., is dead.

Geo. Childs, of Geo. Childs & Co., wholesale grocers, Montreal, is dead.

THE CONTEST OF LIFE.

CHAUNCEY DEPEW delivered an address to the students of Chicago University a few days ago. The subject was: "The Present; Its Opportunities and Perils." As reported by a New York paper he said:

"Blood and treasure are not poured out in a successful career in literature, the professions, or business. It is an ignoble and a mean view which relies upon the ruin of an opponent in order to secure his place. Success in life, with all its hot competitions, is rather a contest like some of the games of Olympia and some of the athletic feats of our own times, in which the swifter runner or the more skilful oarsman may win the

prize, but there are honors and cheers, there are places and rewards for those who fail in securing the supreme positions.

"Of course, we know of fortunes which have been made by the misfortunes of others, and positions which have been won by the overthrow of others, but the man whose accumulations, however great and glittering they may be, represent simply the ruin of tens or hundreds or thousands, is nothing but a legalized brigand. It is the misfortune of our complex civilization that the law has not comprehended and covered in its prohibitions and penalties all the opportunities of sinning against the persons and properties of a community.

"I acknowledge the position and the usefulness of the business college, the manual training school, the technological institute, the scientific schools, and the schools of mines, medicine, law, and theology. They are of infinite importance to the youth who has not the money, the time, or the oppor-

"SILICO"

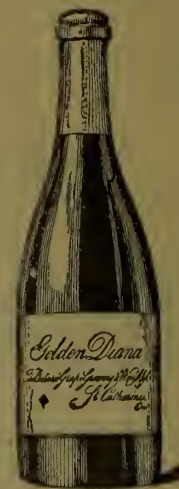
THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
... Prices.

THE
Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

tunity to secure a liberal education. They are of equal benefit to the college graduate who has had a liberal education in training him for his selected pursuit. But the theorists or, rather, the practical men who are the architects of their own fortunes, and who are proclaiming on every occasion that a liberal education is a waste of time for a business man, and that the boy who starts early and is trained only for his one pursuit is destined for a larger success, are doing infinite harm to the ambitious youth of this country.

"It is the province of education to solve problems and remove acute conditions. Our period is the paradox of civilization. Heretofore our course has been a matter of easy interpretation and plain sailing by the navigation books of the past. But we stand five years from the twentieth century, facing conditions which are almost as novel as if a vast convulsion had hurled us through space and we found ourselves sitting beside one of the canals of Mars.

"The times are ripe for ignorant demagogues and educated patriots, and our colleges are the recruiting stations for the patriots. All these are not revolutions. They are symptoms—symptoms of conditions which must be grasped, understood, met and solved. We need fear no revolution, because revolution only comes, as it has in the past, when there is an under and oppressed class seeking to break the crust of caste or privilege. We have no caste or privilege. The people who are discontented are the governors and rulers, and they must solve their own problems. They can elect their own Congresses and Presidents."

ENTERPRISE AT MACDONALD.

The Free Press, Winnipeg, prints a despatch from Macdonald, Man., which states that a meeting for the purpose of organizing a cheese and butter manufacturing company was held in the school house at that place on Tuesday evening, and was ably addressed by Prof. S. M. Barre. Some were in favor of a cheese factory and some of a creamery, and canvassers were appointed to canvass for cows and report on Friday night. At the adjourned meeting on Friday night the canvassers' reports were so favorable that after listening to an able address by Mr. Hettle, M.P.P., it was decided to organize at once. The capital stock of the company was placed at \$3,000, with shares \$10 each. The following provisional directors were appointed: James Bray, Peter Cameron, D. W. McCuaig, D. McKerchar, Sam Elliott, J. W. Neelands, John McKay.

D. W. McCuaig was appointed provisional secretary, and commenced canvassing for the sale of shares at once. He is meeting with good success. Application will be made for a charter immediately. The company is to be known as the Macdonald Cheese and Butter Manufacturing Company, Ltd. Building operations will be commenced at once, and it is expected that by the 1st of June the creamery will be running in full blast.



CRYSTAL PITCHERS
AND TUMBLERS... **FREE**

With

Adams'
TUTTI FRUTTI

Useful and Ornamental.

Ask your wholesaler for them.
Send for advertising matter free.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINCE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS...

R
O
O
M
S

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

A Total
Eclipse

**JOHNSTON'S
FLUID BEEF**

Eclipses all Meat Extracts
or Home-made Beef Tea.

It is FIFTY TIMES as Nourishing

And makes a Strengthening and
Invigorating Beverage.



The Old Flag The Old Brands The Old Packages

"BENSON'S"

Prepared Corn

"EDWARDSBURG"

Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box..	1 15
Each box contains either 1 gro.	
1 oz., 1/2 gro. 2 oz., or 1/4 gro. 4 oz.	
Per gross	
Silver Star Stove Paste	9 00
Matchless Silver Polish	24 00
Dixon's Carburet of Iron Stove	
Polish 70c doz	7 20

MATCHLESS STOVE PASTE POLISH

No. 1.....	9 00
" 2.....	7 20
" 3.....	4 80

BLUE.

KEEN'S OXFORD.	per lb
1 lb packets.....	0 17
1/2 lb ".....	0 17
Reckitt's Square Blue, 12-lb.	
box.....	0 17
Reckitt's Square Blue, 5 box	
lots.....	0 16

CORN BROOMS.

CHAS. BOECKH & SONS. per doz	
Carpet Brooms—	net.
Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 77
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

Apples, 3's.....	\$1 00 \$1 10
gallons.....	2 65 2 80
Blackberries, 2's.....	1 75 2 00
Blueberries, 2's.....	1 00 1 10

Beans, 2'.....	0 85	0 95
Corn, 2's.....	0 85	1 25
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's.....	0 85	95
" Sitted select.....	1 45	
Pears, Bartlett, 2's.....	1 75	
" Sugar, 2's.....	1 50	
Pineapple, 2's.....	1 75	2 40
" 3's.....	2 40	2 50
Peaches, 2's.....	1 75	2 00
" 3's.....	2 75	3 00
Plums, Gr Gages, 2's.....	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue.....	1 60	1 75
Pumpkins, 3's.....	0 90	0 95
" gallons.....	2 10	2 25
Raspberries, 2's.....	1 75	1 85
Strawberries choice, 2's...	2 00	2 10
Succotash, 2's.....	1 40	
Tomatoes 3's.....	0 85	0 90
" Golden' Finnan Haddies	1 30	1 40
" Thistle' Finnan Haddies	1 30	1 40
Lobster, tails.....	1 75	2 25
" flats.....	2 30	2 35
" Impr'l Crown Hat.....	2 40	
Mackerel.....	1 00	1 10
Salmon, Sockeye, tails...	1 30	1 50
" flats.....	1 55	1 65
" Cohoes.....	1 10	1 20
Marinated Pickards.....	2 25	
Sardines Albart, 1/4's tins.....	13	
" 1/2's ".....	20	
Sportsmen, 1/2's gen-		
ine French high grade, key		
opener.....	12	13 1/2
Sardines, key opener, 1/2's.....	10 1/2	
" Exq. fine Frch, k.op. 1/2's	11	11 1/2
" " " " " " " " " " " "	10 1/2	11
" " " " " " " " " " " "	10 1/2	11
Sardines, Other brands... 9 1/2	11	11 1/2
Sardines P & C, 1/4's tins.....	23	25
" 1/2's ".....	33	36
Sardines Amer. 1/4's ".....	6 1/2	9
" 1/2's ".....	9 11	
" Mustard, 1/4 size, cases		
50 tins, per 100.....	11	00

MARSHALL & CO., BOOTLAND.

Fresh Herring, 1-lb.....	1 10	1 15
Kipperd Herring, 1-lb....	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....

Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine.....	2 40	....
Preserved Bloaters.....	1 85	1 90
Real Finndon Haddock..	1 85	1 90

CANNED MEATS.

(CANADIAN)		
Comp Corn Beef 11b cans	\$1 50	\$1 60
" " 2 " "	2 60	2 65
" " 4 " "	8 00	8 25
" " 6 " "	17 50	18 50
" " 14 " "	2 60	
Minced Collops, 2 " "	2 60	2 65
" " 2 " "	3 40	3 50
Lunch Tongue 1 " "	6 00	
English Brawn 2 " "	2 75	2 80
Camb Sausage 1 " "	2 50	
" 2 " "	4 00	
Soups, assorted 1 " "	1 50	
" 2 " "	2 25	
Soups and Boull 2 " "	1 80	
" 6 " "	4 50	

CHEWING GUM.

ADAMS & SONS CO.

	per box.
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c p'k'ts	0 75
Pepsin Tutti Frutti in glass	
covered boxes, 23 5c pkgs	0 80
Horehound Tutti Frutti, glass	
tops, 36 5c packages	1 10
Cash Register, 390 5c bars and	
packages	15 00
Tutti Frutti Show Case, 180 5c	
bars and packages	6 50
Glass Jar with Pepsin Tutti	
Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160	
5c bars and packages.....	6 00
Tutti Frutti Cash Box, 160 5c bars	
and packages.....	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces..	1 00
Flirtation Gum, 115 1c pieces ..	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces ...	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

ACME SLICKED BEEF.

No. 1 tins,	
key, 2 doz.,	
per doz., \$3.00	

CHOCOLATES & COCOAS

OADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs.....	\$1 65
	per lb
Mexican chocolate 1 1/2 lb pkgs	0 40
Rock chocolate, loose.....	0 37 1/2
" 1-lb tins	0 40
Cocoa nibs, 11 lb tins.....	0 30

COLFISH.

BEARDSLEY'S

SHREDDED.

2 doz. pkgs.	
per doz., 90c.	

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's... 6 and 12 lbs...	0 30
Caraccas, 1/4's...	0 25
Premium, 1/4's	0 30
Sante, 1/4's.....	0 26
Diamond, 1/4's.....	0 22
Sticks, gross boxes, each ..	....



CHAS. SOUTHWELL & CO.'S High-Class **Jams** **Jellies** and **Marmalades**

ASK
FOR
PRICES

ON . . .

Southwell's Jams.
Southwell's Jellies.
Southwell's Marmalades.

The Goods are most attractive, and will increase your trade.



Nelson's Concentrated Jellies

Are much superior to Tablets.

Do not candy or become rancid.

CADBURY'S

THE BEST COCOA

And absolutely pure.

Quotations for any of the above goods.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

.....London and Liverpool.

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

NEW GOODS

The Toronto Biscuit & Confectionery Co.

CHARLES J. PETER.

HORSE NAILS:
 Canadian, dis. 60 per cent
 HORSE SHOES:
 From Toronto, per keg.. 3 60

FRUITS			SOWS: Wood—		
	FOREIGN	c per ll			
Currants, Provincials, bbls....		3 4			Flat head iron 80 p.c. dis
" " } bbls		3 4			Round " 75 p.c. dis.
" " } bbls		4 4			Flat head brass 77 p.c. dis
" Filiatras, bbls....		4 4			Round head brass 72 1/2 pc.
" " } bbls....		4 4			
Currants, Patras, bbls....		4 5			WINDOW GLASS: [To find out what
" " } bbls....		4 5			break any required size of pane comes
" " } cases....		5 7			under, add its length and breadth to
" " } cases....		5 7			gether. Thus in a 7x9 pane the length
" Vostizzas, cases....		5 7			and breadth come to 16 inches; which
Panarete (cases).....		8 8			shows it to be a first-break glass, i.e.
Dates, Persian, boxes,....		4 5			not over 25 inches in the sum of its
Figs, Eleme, 14 oz.....		9 10			length and breadth.]
" 10 lb.....		9 11 1/2			1st break (25 in and under).....
" 18 lb.....		15			2nd " (26 to 40 inches).....
" 28 lb.....		17			3rd " (41 to 50 ").....
" taps.....		4 5			4th " (51 to 60 ").....
Prunes, Bosnia, cases....		5 7			5th " (61 to 70 ").....

FRUITS			SOWERS: Wood—		
	FOREIGN	c per ll			
Currants, Provincials, bbls.....		3 4			Flat head iron 80 p.c. dis
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Currants, Patras, bbls.....		4 1/2			WINDOW GLASS: [To find out what
" " } bbls.....		4 1/2			break any required size of pane comes
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" " } cases.....		5 1/2			gether. Thus in a 7x9 pane the length
" Vostizzas, cases.....		5 1/2			and breadth come to 16 inches; which
Panarete (cases).....		8 1/2			shows it to be a first-break glass, i.e.
Dates, Persian, boxes.....		4 1/2			not over 25 inches in the sum of its
Figs, Eleme, 14 oz.....		9 10			length and breadth.]
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" 18 lb.....		15			2nd " (26 to 40 inches).....
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" taps.....		4 1/2			4th " (51 to 60 ").....
Prunes, Bosnia, cases.....		5 7			5th " (61 to 70 ").....

2	"	Anchor C	"	0	..	ROPE: Manila	0 09½	0 10
3	"	"	E	0	..	Sisal	.....	0 06½	0 07
3	"	"	G & J, cases	0	5½				
2	Raisins, Valencia, off-stalk	3½	4			AXES, Per box, \$6 to \$12.			
4	Fine off-stalk	4½	5						
4	Selected	5½	6			SHOT: Canadian, dis 12½ per cent.			
2	Layers	5½	5½			HINGES: Heavy T & strap...	0 04½	0 05	
0	Raisins, Sultanah	5½	8			" Screw, hook & strap 0 03½	0 04		
0	"	Cal. Loose Muscatele				WHITE LEAD: Pure Ass'n guarantee			
6	"	50 lb. boxes	5½	7		ground in oil.			
5	"	Malaga	per box			25 lb. irons.....	per lb	...	0 04½
5	London layers	2 25	2 25			No. 1	"	...	0 04
8	Imperial cabinets	2 25	2 55			No. 2	"	...	0 03½
8	Blue	...	...			No. 3	"	...	0 03½
4	Dehesas boxes	...	7½			TURPENTINE: Selected pack-			
4	Lemons, Mesinas	2 75	3 50			ages, per gal	.....	0 48	0 49
4	Oranges, Valencias	4 25	4 50			LINSEED OIL: per gal, raw	53	0 54	
4	"	Jumbo cases	5 25	5 50		Boiled, per gal	.....	0 56	0 57
4	"	Mesinas	2 75	3 00		GLUE: Common, per lb.	...	0 10	0 11
4	"	Cat. Seedlings	3 00	3 75					
4	"	Cat. Navels	3 50	4 00					

DOMESTIC		INDURATED FIBRE WARE	
5	Apples, Dried, per lb.....	54	6
6	do Evaporated.....	62	74
<div> <div>FOOD</div> <div>per brl</div> </div>			
4	Split peas.....	\$3.75	Star Standard, 12 qt.....
3	Pot barley per 49-lb. packet.....	3.75	Milk, 14 qt.....
0	Pearl barley, XXX.....	\$2.25	Round bottomed fire pail, 1 st qt.....
0	ROBINSON'S BARLEY AND GROATS.		Tubs, No. 1.....
0		per doz	" 2.....
5	Patent barley, 1 lb. tins.....	\$1.25	Fibre Butter Tubs (30 lbs).....
5	" 1 " ".....	2 25	Nests of 3.....
	Patent groats, 1 lb. tins.....	1 25	Keelers No. 4.....
	" 1 " ".....	2 25	" 5.....

HARDWARE, PAINTS AND		OILS.	
75	CUT NAILS, from Toronto		Milk pans
75	50 to 60 dy basis	2 10	Wash Basins, flat bottom
00	40 dy	2 15	" round
	30 dy	2 20	Handy dish
	20, 18 and 12 dy	2 25	Water Closet Tanks
	10 dy	2 30	Dish Pan, No 1
	8 and 9 dy	2 35	" 2
	6 and 7 dy	2 50	Barrel Covers and Trays
			Railroad or Factory Pails

J. M. LOWES & SON CO.
35 and 37 Wellington St. East
... Toronto

Prices Current continued—

JAMS AND JELLIES.

DELHI CANNING CO.	
Jams, assorted, extra fine, 1's..	2 20
Jellies, extra fine 1's	2 25
SOUTHWELL'S GOODS	
Orange Marmalade.....	per doz. \$1 50
Clear Jelly Marmalade.....	1 90
Strawberry W. F. Jam.....	2 20
Raspberry.....	2 10
Apricot.....	1 90
Black Currant.....	1 90
Other Jams.....	1 55 to 1 80
Red Currant Jelly.....	3 00
Alithe above in 1 lb clear glass pots	

LICORICE.

YOUNG & SMYTHE'S LIST	
5 lb boxes, wood or paper, per lb	0 40
Fancy bxs (36 or 50 sticks), per box	1 26
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, fancy boxes (30's), per box	1 50
"Acme" Pellets, fancy paper boxes (4's), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb cans, per can	2 00
Licorice Lozenges, 6 lb glass jars	1 75
" " 5 lb cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 72
Imitation Calabra, 5 lb boxes, per lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
---------------------------	---------

MUSTARD.

KEEN'S.	
Square tins—	per lb
D.S.F., 1 lb. tins.....	\$0 40
" " 1/2 lb. tins.....	0 42
" " 1/4 lb. tins.....	0 45
Round tins—	
F.D., 1 lb. tins.....	0 25
" " 1/2 lb. tins.....	0 27 1/2
" " 1 lb. jars, per jar.....	0 75
" " 1 lb. tins.....	0 25
" " 4 lb. tins, decorated, pr. tin	0 80
COLMAN'S	
Square tins—	per lb
D.S.F., 1 lb. tins.....	\$0 40
" " 1/2 lb. tins.....	0 42
" " 1/4 lb. tins.....	0 45
Round tins—	
F.D., 1 lb. tins.....	0 25
" " 1/2 lb. tins.....	0 27 1/2
" " 1 lb. jars, per jar.....	0 75
" " 1 lb. tins.....	0 25

RICE, ETC.

Rice, Aracan.....	3 32
" Patna.....	4 42
" Japan.....	5 5
" Imperial Seta.....	5 4
" extra Burmah.....	3 4
" Java extra.....	6 4 1/2
" Genuine Carolina.....	9 4 1/2
Grand Duke.....	6 4 1/2
Sago.....	4 4 1/2
Tapioca.....	4 4 1/2
Goatshead (finest imported).....	6 4 1/2

ROOT BEER.

Hiro's Root Beer, per doz	\$2 00
Adams' 10c size, per doz	0 90
" " per gross	10 00
" 25c size, per doz	1 75
" " per gross	20 00

SPICES.

GROUND	
Pepper, black, pure.....	\$0 12 \$0 14
Pepper, white, pure.....	20 28
" " fine to superior.....	10 15
GINGER, Jamaica, pure.....	26 27
" " African.....	16 18
Jassia, fine to pure.....	20 26
Cloves.....	18 45
Allspice, choice to pure.....	12 16
Cayenne.....	30 36
Nutmegs.....	76 1 20
Mace.....	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	15 20

STARCH.

ST. LAWRENCE STARCH CO.'S	
Culinary Starches—	
St. Lawrence corn starch.....	7 1/2
Durham corn starch.....	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5 1/2
" " Bbls.....	4 1/2
" " Kegs.....	4 1/2
Canada Laundry.....	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb cartons	7

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, cartons	5 1/2
Canada Laundry.....	4 1/2
Silver Gloss, 6-lb. draw-lid bbs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7 1/2
Silver Gloss large crystals.....	6 1/2
Beeson's Satin, 1-lb. cartons.....	7 1/2
No. 1 White.....	4 1/2
On-line Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn.....	6 1/2

Rice Starch—

Edwardsburg No. 1 White, 1-lb. cartons.....	
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	

KINGSFORD'S OSWEGO STARCH.



SILVER 40-lb bxs., 1-lb pkgs., new wrappers.....	8 1/2
GLOSS 6-lb. bxs., sliding covers (12 bxs. each crate).....	9
PURE 36-lb. bxs., 123-lb. bxs.....	7 1/2
OSWEGO 40-lb. bxs., 1-lb CORN STARCH pkgs.....	8
For puddings, custards, etc.	
ONTARIO 36-lb. to 45-lb. bxs., STARCH 6 bundles.....	6 1/2
STARCH IN Silver Gloss.....	8
BARRELS Pure.....	7
SUGAR.	
Granulated.....	c. per lb 3 40 3 50
" No 2.....	3 1/2
" German.....	3 3/4 3 60
Paris Lump, bbls and 100 lb. bxs	4 1/2 5
Extra Grond, bbls Iceing.....	5 1/2
Powdered, bbls.....	4 1/2 5 1/2
Extra bright refined.....	3 3/4
Bright Yellow.....	3 3/4
Medium.....	2 1/2 2 1/2
Dark yellow.....	2 7/10
Raw Demarara.....	2 1/2 2 1/2

SYRUPS AND MOLASSES.

SYRUPS.	
Dark.....	25 30
Medium.....	30 35
Bright.....	35 40
Very Bright.....	50 60
Redpath's Honey.....	40
" " 2 gal. pails	1 25
" " 3 " "	1 50
MOLASSES.	
Trinidad, in puncheons.....	0 32 0 35
" " bbls.....	0 36 0 37
" " 1/2 bbls.....	0 40 0 40
New Orleans, in bbls.....	0 25 0 30
Porto Rico, hdds.....	0 38 0 40
" " barrels.....	0 42 0 44
" " barrels.....	0 44 0 46

SOAP.



SURPRISE SOAP.

1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.

Per Box.	
Richards' Pure Soap, 100 bars.....	\$5 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 80
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 4
Family, 25 bars, 2 1/2 lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	
26-14 oz and 3 lb bar, 60 lb.....	\$3 30
13 1/2 lb and 1 lb bar, 60 lb.....	3 60
12 oz cakes, 100 cakes in box.....	4 13
10 oz cakes, 100 cakes in box.....	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz. p box	4 00
Royal City, 31b. bar, per lb.....	0 05
Peerless, 2 1/2 lb. bar.....	0 43
Genuine Electric, 72 bars, per bx	2 50

TEAS.

BLACK.	
Congou—	
Half Chests Kaisow, Mon-	
ing, Pakling.....	12 60
Caddies, Pakling, Kaisow.....	18 50
INDIAN.	
Darjeelings.....	35 55
Assam Pekoes.....	20 40
Pekoe Souchong.....	18 25

CEYLON.	
Broken Pekoes.....	35 42
Pekoes.....	20 40
Pekoe Souchong.....	17 35

CHINA GREENS.	
Gunpowder—	per lb.
Cases, extra firsts.....	42 50
Half Chests, ordinary firsts	22 38
Cases, small leaf, firsts.....	35 40
Half Chests, ordinary firsts	22 38
do seconds.....	17 19
do thirds.....	15 17
do common.....	13 14

PING SUEYS.	
Young Hyson—	
Half Chests, firsts.....	28 32
do seconds.....	16 19
Half Boxes, firsts.....	28 32
do seconds.....	16 19

JAPAN.	
Half Chests—	
Finest May pickings.....	38 40
Choice.....	32 36
Finest.....	28 30
Fine.....	25 27
Good medium.....	22 24
Medium.....	19 20
Good common.....	16 18
Common.....	12 15
Nagasaki, 1/2 chests Pekoe.....	16 22
do do Oolong.....	14 15
do do Gunpowder.....	16 19
do do Sittings.....	7 11

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold	
Bar, 8's.....	59c
Ingots, rough and ready, 8's.....	57
Lanrel, 3's.....	49
Brier, 7's.....	47
Index, 7's.....	44
Honeyuckle, 8's.....	66
Napoleon, 8's.....	50
Victoria, 12's.....	47
Brunette, 12's.....	44
Prince of Wales, in caddies.....	48
" " in 40 lb boxes.....	48
Bright Smoking Plug Myrtle, T & B, 3's.....	60
Lilly, 7's.....	47
Diamond Solace, 12's.....	60
Myrtle Cnt Smoking, 1 lb tins.....	70
1 lb pg, 6 lb boxes.....	70
oz pg, 5 lb boxes.....	70

MCALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c	
and 10c cuts, 12 lb butts.....	61c.
Do, 8 oz., R & R, 2x12, 5 and 10c	
cuts, 12 lb butts.....	61
Do, 16 oz., R & R, 10c cuts, 2x12,	
18 lb butts.....	61
Jubilee, 7 1/2 lb, chocolate, 15 lb	
butts.....	58
Prince George, 8s 21 lb caddies.....	47
Teumseh, 9 to 1b (fancy chew'g) 65	
Extra Black Chewing.....	65
Gold Shield, 16 oz., 7 to 1b, 20 lb	
butts.....	47
Black Chewing.....	
Standard, 3rds, 4ths, 7s and 12s,	
20 lb. pkgs.....	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.....	50
3rds.....	50
Sunny South, 6s and 7s, 18 lb	
caddies.....	46

Solid Comfort, 6s, 18 lb butts.....	44
Special, 7 to 1b, 18 lb caddies.....	42
Cut Tobaccos, Smoking.....	
Silver Ash, 1-9ths, 5 lb boxes.....	82
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65

Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb	
pails.....	80
Apricot, dark sweet, 5 lb pails.....	65
Terms, 30 days, less 2 per cent.	

OIGARS—S. DAVIS & SONS Montreal.

Sizes	
Madre E' Hijo, Lord Landsdowne	60 00
" " Bonquet.....	60 00
" " Perfectos.....	85 00
" " Longfellow.....	86 00
" " Reina Victoria.....	80 00
" " Pins.....	55 00

El Padre, Reina Victoria.....

" " Reina Vict., Especial.....	60 00
" " Conchas de Regalia.....	50 00
" " Bonquet.....	65 00
" " Pins.....	50 00
" " Longfellow.....	80 00
" " Perfectos.....	80 00

Mungo, Nine.....

Cable, Conchas.....	30 00
Queens.....	29 00

Jigarettes, all Tobacco—

Cable.....	7 00
El Padre.....	1 00
Mauricio.....	16 00

DOMINION OUT TOBACCO WORKS MONTREAL.

TREAL.

JIGARETTES. Per M.

Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50
OUT TOBACCOs.	
Puritan, tenths, 5 lb. boxes.....	70
Old Chum, tenths, 5 lb box.....	75
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, tenths, 5 lb boxes.	73

OIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes.....	13
Puritan, 1-10, 5 lb boxes.....	63
Athlete, per lb.....	1 15

FLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " 8s.....	16 68
" " 8s. R. & R. 12 1/2	68
" " chew 7s. R. & R. 14 1/2	68
" " 7s. Solace 14 1/2	68
" " 8s. R. & R. 16	58
" " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	68
O. V. - 8s Solace 17 1/2	68
O. V. - 7s.....	17 65 1/2
Derby, - 12s, " 17 1/2	61
Derby, - 7s.....	17 61
Athlete, - 5s. Twist 9	74

WOODENWARE, per doz

Pails, 2 hoop, clear.....No. 1.....	\$1 50
" " " ".....No. 2.....	1 66
Pails, 2 hoops, clear.....No. 2.....	1 40
" " " ".....No. 3.....	1 60
" " " ".....No. 4.....	1 65
Tubs, No. 0.....	8 50
" " " ".....No. 1.....	7 00
" " " ".....No. 2.....	6 00
" " " ".....No. 3.....	5 00
Washboards, Globe.....	\$1 90
" " Water Witch.....	1 40
" " Northern Queen.....	2 25
" " Single Crescent.....	1 85
" " Double.....	2 75
" " Jubilee.....	2 25
" " Globe Improved.....	2 00
" " Quick and Easy.....	1 80
" " World.....	1 75
" " Rattler.....	1 30

THE E. B. EDDY CO.

Washboards, Planet.....	1 60
" " Waverly.....	1 75
" " X X.....	1 40
" " X.....	1 25
" " Electric Duplex.....	2 25
" " Special Globe.....	

Mops and Handles, comb

Butter tubs.....	\$1 60 \$3 60
Rutter Bowls, crates as'd	3 60

Matches—

Steamship (10 gro. in case)	
Single case and under 5cs.	3 10
5 cases, freight allowed.....	

Embros Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers. Hamilton. Send for Price List.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

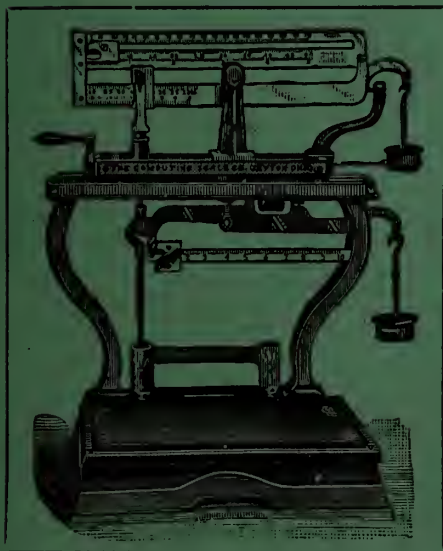
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Have You Investigated

THE NEW SYSTEM OF WEIGHING ?



An investment paying from 100 to 1,000 per cent. per annum! A scale that weighs in money. The results are MARVELOUS as well as STARTLING. Your living is in your profits, and your scales regulate that profit. The Dayton Computing Scale tells you just what you are doing. They are the only real computing scale, and have come to revolutionize the method of selling goods by weight. The progressive merchants are buying them.

CORNWALL, Ont., Oct. 8th, 1894.

MESSRS. MILLS & Co., CHICAGO :

Gentlemen,—The Computing Scale purchased from you some time ago has given perfect satisfaction.

It is just what every grocer needs in these times of close cutting prices and keen competition, on account of its great accuracy and as a safeguard against mistakes. We recommend it to all.

Yours truly, SHAW BROS.

For further particulars call on or write to

Mills & Company

700-701 Garden City Block
Cor. Randolph and Fifth Ave.

CHICAGO, ILL.

General Agents

THE COMPUTING SCALE CO.

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

**MADE TO
GIVE LIGHT**



Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
**STORES
CHURCHES, Etc.**

Gowans, Kent & Co., Toronto

EDWARD STILL
Assignee, Accountant, Auditor, etc.

1 Toronto Street, **TORONTO.**

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE Always
Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
G. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collection
and dissemination of information than any
similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

**OAKEY'S
'WELLINGTON'
KNIFE POLISH**

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

HYDE PARK, ATHLETE. PURITAN DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, APRIL 26, 1895.

No. 17

COLMAN'S MUSTARD



BEST ON EARTH

**IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL**

HUNTLEY & PALMERS

ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

Molasses

Barbados Cuba
Porto Rico English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

No. 96 Wall Street

BROOKLYN, N.Y.

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

James Simpson & Son, Hamilton.

J. Winfield, Quebec.

J. Hunter White, St. John.

W. F. Henderson & Co., Winnipeg.

L. H. Dobbin, Montreal.

Standard Goods THE Best to Handle

E. Lazenby & Son

18 TRINITY STREET, LONDON, ENGLAND.

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

The Prince of
Wales.



His Excellency

Lord Aberdeen

The Governor General
of Canada.

And all the best families in Great Britain and the Colonies. For standards of excellence Lazenby's goods are unsurpassed. The variety they manufacture and put up is very large. No grocer should be without them.

Lazenby's Solidified Tablet Jellies

THE QUEEN OF TABLE JELLIES.

LAZENBY'S

Pickles

Soup Squares

Flavored Vinegars

Potted Meats and Fish

Sauces

Chutnies,

etc., etc.

Are all of the finest quality and more economical to use than others.

FOR SALE BY THE LEADING WHOLESALE GROCERS IN THE PRINCIPAL CITIES OF THE DOMINION.

A. P. TIPPET & CO. Agents for the Dominion, Toronto, Montreal, St. John.

WHOLE ROASTED
20 CENTS

PURE GROUND
20 CENTS

IT'S A GOOD THING

WEST INDIA COFFEE

We are frequently asked how we can sell a Genuine Coffee so much below the regular price. We don't know, unless it is that we have such excellent facilities for buying direct where grown. We know it is your privilege to secure the benefit, and if a trial order is given that the result will warrant a repeat. For medium priced coffee, no better. No chicory required.

TODHUNTER, MITCHELL & CO.,
Coffee Importers and Dealers, TORONTO.

IT PAYS
US

IT PAYS
YOU

There was an Article

ALLWORTH'S



STAR BRAND

On the eighth page of last week's GROCER, headed "Diseases in Ordinary Milk," which contained information of special value and interest to both trade and public.

The danger in using fresh milk is great, and scientific authority is pronounced against the use of it altogether. Speaking of condensed milk, the writer says, "Condensed milk contains the nutritive properties of the ordinary article, while, being sterilized, the disease germs are got rid of." Allworth's "Star Brand" is strictly pure and unskimmed fresh milk, free from any adulteration, evaporated and preserved in such a manner as to retain all its wholesome properties.

It is a perfect milk. Test a sample from any wholesaler, or from

D. Marshall & Allworth

Aylmer, Ont.

You Won't
Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

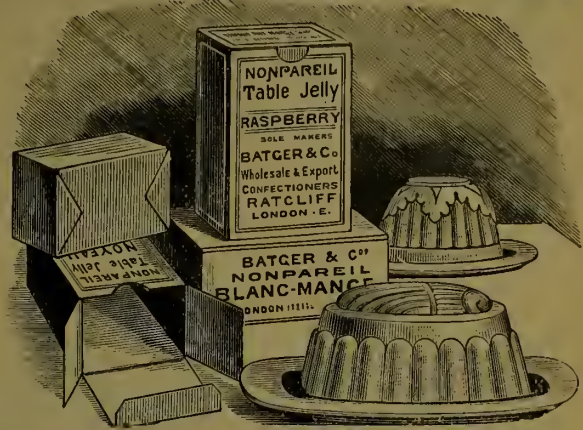
Satisfactory



ROSE & LAFLAMME
Agents

MONTREAL.

GOODS
TO
HANDLE.



BARBADOES MOLASSES - - - NEW CROP

We expect our first consignment of fine Barbadoes Molasses by the end of this month.
Write for quotations. Quality guaranteed. New crop.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.
72 TO 78 ST. PETER ST.,



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . . Herrings

The recognized leading Brand in all
the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100⁰⁰/₁₀₀** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) **JOHN BAKER EDWARDS, Ph.D., D.C.L.**
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5¼ x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Notwithstanding the reduction in price the quality is improved in general. The paper is a little stronger, a little stickier, and will remain sticky a little longer.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

ORDER the largest quantity
you can use and get the
best discount.

NO CHANGE



Of spoiling your cup of coffee by
making it badly.

Simply use boiling water with

"REINDEER BRAND" CONDENSED
COFFEE and you can't spoil it.



Keen Buyers and Judges of Value.

We ask your critical attention to our

Standard Black Teas

The 400 Select,
Imperial Congou,

Dalu Kola Congou,
Russian Congou.

That thousands of Canadian tea drinkers daily enjoy their
delightful cup qualities,

That every day we receive repeat orders, and none but the
highest words of praise from our customers, and—

That the immense success achieved by our Standard Black
Teas is even beyond our expectations,

All attest their Sterling Qualities.

Drop us a postal for samples. Nothing pleases us better than to show you what values we have.

W. H. Gillard & Co., Wholesalers Only, **Hamilton**

WE MAKE

CHOCOLATES

DELICIOUSLY
FLAVORED

BON-BONS

THAT MELT IN YOUR MOUTH

CARAMELS

MADE RICH WITH CREAM

Altogether Over 500 Lines of Candy. Write for Catalogue.

Wm. Paterson & Son - Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, APRIL 26, 1895

(\$2.00 per Year) No. 17

DROPS FROM THE EDITOR'S PEN.

What went ye business men to the horse show to see? The fine horses or the pretty women?

* * *

The daily papers say gas is going up. What business men want is gas to come down.

* * *

Trade is evidently girding herself for a good time. It is about time it went into training.

* * *

It is just possible the Standard Oil Co. may be making its grave as well as millions of dollars.

* * *

Because beef is at the moment controlled by the bulls it must not be inferred that all beef is bull.

* * *

Only about one kind of advertising is there that is not to be commended: That which advertises self.

* * *

Oil is still bubbling. So are the hopes of speculators. And the collapse of one will mean the collapse of both.

* * *

We are seldom long satisfied with the same thing. In the winter we seek the sun; in the summer we shun it.

* * *

The credit system has evidently become a discredit system. Most merchants are wanting to forsake it, anyhow.

* * *

The Retailers' Association in Winnipeg is booming. This is in keeping with the general tenor of things in the Prairie Province just now.

* * *

The Speech from the Throne at the opening of the Dominion Parliament intimates that an insolvency measure will after all be introduced. When the Government intimated through its organs that it would not be,

it evidently put its finger on the mercantile pulse, and then finally decided to act as the beating of the pulse indicated was best.

* * *

The clerk who is a shining light in society is often an inert and opaque figure in business. It is better to aim to shine in business than in society.

* * *

The half yearly report of the Grand Trunk Railway shows the net revenue deficiency to be £97,684. And as long as there is inefficiency in the management there will be a deficiency in the revenue.

* * *

A good many shop lifters are falling into the hands of the police these days. They are now realizing that "lifting" sometimes means "going down."

* * *

A paying business is a matrimonial agency said to be. But how about the man who buys the wares it has to sell? Is not matrimony said to be a lottery?

* * *

Oil is just now being used by monopolists as a lubricant for facilitating the movement of dollars from the pockets of consumers to the coffers of the manipulators.

* * *

Dr. Salmon, chief of the Bureau of Animal Industry, Washington, says the wholesalers forced the price of beef up. What does a fish know about meat, anyhow?

* * *

A writer in a contemporary claims to have discovered a remarkable process for making sugar from corn. Up to the time of writing, sugar has not gone down nor corn up.

* * *

A contemporary says there are two sides to the tariff. Yes, and more than that. And so will there continue to be until the necessary Board of Customs Appraisers is appointed.

* * *

Manitoba is coming to the front as a butter-maker as well as a wheat raiser. Medi-

ocrity is something Manitobans do not appear to countenance in any industry to which they turn their attention.

* * *

A New York shoemaker has invented a pneumatic spring heel. The necessity of a pneumatic spring toe has not yet arisen. There is usually enough natural energy behind the toe to do all the "raising" demanded.

* * *

A "drummer" is said to have lost his nerve the other day. In the absence of name and proof we must refuse to believe such a seemingly impossible thing. Probably it was his grip that he lost, not his nerve.

* * *

Commercial travelers have been aptly described as the stokers of the trade engine.—Exchange.

No, they are not the stokers. They don't do the "dirty" work. They are the conductor and engineer in one. They run the trade train, and when they say "Go ahead," she goes.

* * *

Now that spring is setting in in real earnest the Browns, Joneses, Smiths and Robinsons are beginning to talk of tripping Europe-wards. Would not they—and we mean Canadians generally—be exhibiting more common sense if they were talking of doing a little touring in their own country first? A man should know something about his own home before he lolls around his neighbor's fireside.

* * *

A Harlem retail grocer is said to have brought a number of people to his store by sending out post cards announcing he had bought a large quantity of a certain line and was prepared to sell at an extremely low figure. Had he spent the time and money devoted to getting out the post cards in advertising in a good newspaper he would have had better results. Post cards only reach those whose names and addresses are known. The newspaper goes into nearly every home.

G. R. ASHWELL & SONS.

THE CANADIAN GROCER proposes to give this week the history of the rise of the well-known Chilliwack (B.C.) firm of G. R. Ashwell & Sons, which is practically a history of the life of its senior member, G. R. Ashwell.



G. R. ASHWELL, Chilliwack, B.C.

G. R. Ashwell was born in Henlow, Bedfordshire, Eng., in 1833, and twenty-three years later emigrated to Canada. Arriving at Toronto with only one York shilling in his pocket, he worked at carpentering for five years, at the end of which period he removed to New Westminster, B.C. There in 1862 he, in company with Thomas Cunningham, established the first hardware and furniture store in that section, under the firm name of Cunningham & Ashwell. The following year the firm was dissolved, and Mr. Ashwell carried on the business alone until 1871, when he moved to Chilliwack, and opened the first general store there. He paid \$12 per barrel for flour, and the dry goods section of his stock amounted to only \$30 in value. In 1873 he bought out R. C. Garner, who had only been in business for one year, and moved to his (Garner's) premises at the Landing.

During the construction of the C.P.R. he carried on a successful branch at Harrison Station, in charge of Mr. John Barker, now of Dewdney, B.C. For several years prior to the building of that road, he had no opposition. Since then several parties have started out in business in the same town, but his firm continues to grow more prosperous every day.

In 1888 he moved from the Landing to Centreville (now Chilliwack), where he bought out the stock of John Grant, when, on account of ill-health, owing to close confinement to business, he placed the management of the concern in the hands of his eld-

est son, J. H. Ashwell, admitting him as a partner under the firm name of G. R. Ashwell & Son. And in 1894 he admitted his youngest son, G. H. W. Ashwell, the firm now being known as G. R. Ashwell & Sons.

The firm attribute their success to (1) steady industrious habits; (2) pluck and energy; (3) judicious advertising, having used considerable space in the local papers, both in the way of local notices and frequently changed space advertisements; (4) personal attention of the management to small details; (5) selling the best articles at the most reasonable prices; (6) careful buying and prompt settlements of their accounts, which enables them to buy in the best markets at the lowest prices.

To Mrs. Ashwell must be conceded a goodly share of the credit of her husband's success. For twenty years she was his only assistant in the business.

The senior member of the firm has been Justice of the Peace for the district of New Westminster for the last twelve years and Reeve of the municipality twice. He has also been president of the Chilliwack Agricultural Society for several years. Although not yet severed from the firm, he has been able to devote much of his time to public work of a business, religious, and philanthropic nature, taking an active part in all forward movements. He owns a farm about four miles out from the village, and may be seen daily going to and from the same, in which he takes great delight.



J. H. ASHWELL, Chilliwack, B.C.

J. H. Ashwell, the manager of the firm, who is in his twenty-eighth year, was born at Westminster. He received his education at the Public Schools and Methodist College of Westminster, and has been born, bred, and brought up at the business. He passed the entrance examination to the High School at the age of eleven years, ranking third out of ninety pupils, and thus showing early in life his capacity for success.

COCOA SITUATION.

The following review of the London cocoa market is taken from a circular of Edward Kynaston, under date of April 8th: Stocks in London—1895, 134,692 bags; 1894, 92,818 bags; 1893, 61,588 bags; 1892, 89,987 bags. Our stock continues to grow, and weighs heavily on the market, so much so that a further decline of 2 to 4s. has taken place in the values of West India cocoa during the fortnight, the greater fall being on Trinidad kinds, which for a long time have been relatively dear. The only remedy for this state of things appears to be a reduction in prices charged to consumers of manufactured cocoa and chocolate, thus stimulating consumption, for while the growth of cocoa everywhere is on the increase, and the use of it is crippled by the high prices charged to actual consumers, it seems hopeless to look elsewhere for any amelioration in the situation. During the past fortnight the public sales have presented a total of 8,262 bags British West India Island cocoa, consisting of 6,287 bags Trinidad, 1,167 bags Grenada, and 808 bags from other places. The Trinidad went badly, and less than one-half sold, the closing values being 56s. for fair collected, and 58 to 70s. for estate marks. The Grenada, although less depressed, also went slowly, and prices are about 43s. for fair, and 45 to 47s. for good to fine estate qualities, while for fair native from other places 40s. is a full quotation. The next public sales were fixed for Tuesday, the 23rd, being an interval of three weeks, and it is to be feared the unwisdom of this long adjournment will be painfully manifest by the enormous quantity that will then be offered from all parts of the world, being the accumulation of arrivals during the intervening period, and which cannot fail to severely test the buying capacity of the trade. According to latest advices the shipments from Grenada of this crop to date have been 27,507 bags, against 36,221, 21,417, 32,006, and 27,004 respectively the four previous seasons.

DON'T WAIT FOR OUR TRAVELERS

Write for quotations on
any lines of . . .

China, Crockery, Glassware,
Lamps, Cutlery, Etc.

This business is in LIQUIDATION, and the entire stock will be cleared out as speedily as possible.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

THE WHEELS
ARE
WHIRLING

and the new Cornmeal is
falling in a golden cascade
at the rate of one hundred
barrels per day.

Our New Cereal



PURITY

OF PRODUCT

CHEAPNESS
OF COST

WE HAVE JUST
STARTED OUR
NEW

Gold-Dust Cornmeal Plant.

Everything is running smoothly! Not a hitch nor a halt! The finest machinery that wood, steel and brain can combine to produce, is now placed at your service. We have experimented. You know that experience means time, time means money. Gain one, save the other, by buying our GOLD-DUST CORNMEAL.

E. D. TILLSON,

TILSONBURG, ONT.

To The Wholesale Trade :

The Announcement
on the other side of
this page ought to
be of interest to you.

BY putting in a modern, up-to-date Cornmeal Plant, we are placed in position to ship MIXED CARS of everything in the way of CEREAL GOODS your trade requires—an advantage we know you will fully appreciate.

Our List Now Embraces :

Gold-Dust Cornmeal,

Fancy Patent Flours,

Pan-Dried Roller Oats,

Buckwheat Flour,

Granulated Oatmeal,

Standard Oatmeal.



Split Peas,

Flake Barley,

Wheat Farina,

Pot Barley,

Flake Peas,

Graham Flour.

MOLINA ROLLED WHEAT.



YOU are particular in selling good Groceries. You should be just as careful in selling choice Cereal Foods. We place our goods before you, having full confidence in our power to please.

E. D. TILLSON,

TILSONBURG, ONT.

WE ARE READY TO SELL

In face of the fact that no sales of teas are being made by representatives of Japan houses, only "Subject to Approval."

SAMPLES SENT ON APPLICATION
ACT NOW—YOU WILL NOT REGRET IT

LUCAS, STEELE & BRISTOL

Hillwattee
Tea Agents

HAMILTON

It Came to Stay, It Has Stayed

Like the trees of the forest, the greater the storms the more deeply rooted become the trees. This is our experience with the celebrated Ram Lal's Tea. At its inception it was assailed, its doom was pronounced in many languages by rival dealers long before the public had given their verdict, yet to-day it stands without a peer, imitated by many, rivalled by none. Equal to Ram Lal's was the highest eulogy bestowed on samples given to dealers by travellers throughout the country, and in many cases the dealers were victimized, and why? Because Ram Lal's Pure Indian Tea has no equal.

Wherever Ram Lal's Tea is shown,
It stands unrivalled and alone.

And why has Ram Lal's Tea no equal? Because it is a pure **INDIAN** blend. Indian Tea possesses more retentive quality than any other tea known to commerce.

IMITATION BLENDS sold throughout the country to-day meet with considerable favor for a time and then become unpopular, and why? Because Ceylons are used very extensively in these blends, and after being kept in stock for a time go "off," losing their pungency and aroma. This has been the experience of practical tea men the world over. The sale of this brand is not confined to Ontario alone, but from all parts of the Dominion orders are being received daily, and numerous enquiries from across the border. Each year these goods are becoming more and more popular, sales having far exceeded our most sanguine expectations.

For sale by

James Turner & Co., Hamilton

Wholesale Agents for the
Ram Lal's Tea Co., of Calcutta.



Not Equality, but Superiority

SNIDER'S

HOME MADE

TOMATO CATSUP AND SOUP.



WRIGHT & COPP,

Dominion Agents,

TORONTO.

TEAS . . . CEYLON AND ASSAMS

We beg to call your attention to the fact that we are offering special value in the above lines, and it will pay you to see our samples and get our prices before buying. These goods have been carefully selected and we are confident we can suit you.

H. P. ECKARDT & CO.

Wholesale Grocers

.....TORONTO

REGARDING RETAILERS.

CRAWFORD & DEEVES, groceries, boots and shoes, Brampton, who recently purchased the store and business of W. Milner & Co., are making extensive alterations in their premises.

James Firstbrook, of Acton, has sold out to George Adams.

Long & Co., general merchants, Orono, have sold out to Nash & Lawrie.

John Kelly, formerly with Mr. Mitchell, Guelph, has opened up on his own account in that town.

John Lipps, of Wellesley, who has been ill for two or three months, is again able to attend to business.

Mr. Ferguson, of Stratford, has started a branch store in New Hamburg. It will be run on a cash basis.

Edward McLaughlin has succeeded to the proprietorship of the general business of James Playfair & Co., Sturgeon Bay.

The estate of the late John Smart, Acton, has been purchased by Mr. Kelly. The business has been carried on since his demise by Mr. Smart's daughters.

The old grocery business of W. E. Preston, Midland, better known as the "Star Grocery," is undergoing a change. Mr. James Playfair, of Sturgeon Bay, has entered the firm, and the style will now be Playfair &

Preston. The firm will occupy the building in Midland owned by Burton Bros., of Barrie.

The store of Hurley & Brady, grocers, Lindsay, damaged by water during the recent fire at the Benson House, is being refitted. When completed it will be one of the best stores in Lindsay. Hurley & Brady are at present occupying temporary premises.

good office for obedient voting in the House?

There ought to be a law forbidding the appointment of M.P.'s and M.P.P.'s to public positions for life during a period of at least five years after they retire from Parliament. This would remedy the evil of rewarding needy members, who shape their whole course to drop out of Parliament into a comfortable berth.

NEEDY MEN IN PARLIAMENT.

The chief means by which impecunious members of our Parliament and Legislatures stave off utter financial collapse is by pressing for a good fat berth in the public service and promising their trusting friends repayment when the office is got. This enables them to keep afloat, but renders them the abject slaves of the Ministers of the day and quite unfit to discharge independently and fearlessly the duties of a member of Parliament. The proportion of ex-M.P.'s and ex-M.P.P.'s who now fill public positions is very large. Small wonder that the interests and requests of our business men play second fiddle in Parliament. What do these interesting adventurers care for our votes, or why should they lie awake at night worrying about our business questions when the haven of their hopes is a

PERSONAL MENTION.

George E. Church, Burk's Falls, was in Toronto a few days ago on a buying trip.

A. Forsyth, member of a firm of tea shippers, Colombo, Ceylon, is expected in Toronto to-day (Friday), by his agents, J. L. Watt & Scott.

A. P. Cockburn, manager of the Muskoka and Georgian Bay Navigation Co., was in Toronto on Saturday purchasing supplies for his steamers, which will start running about the end of this week.

At London, Ont., W. H. Ferguson, for years a prominent grocer of that city, who is moving to Detroit, was given a farewell banquet on Friday evening. T. C. Irvine, of Bradstreet's, presided, and W. Bremner, of Perkins, Ince & Co., Toronto, occupied the vice chair. Mr. Ferguson was presented with a complimentary address.

The "Rose" Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Dalsy, and Tulp. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

**Assams
Ceylons
Congous
Hysons
Japans**

Direct
Importations

Write us
for Samples

DAVIDSON & HAY

TORONTO.

“JUST OUT OF IT”

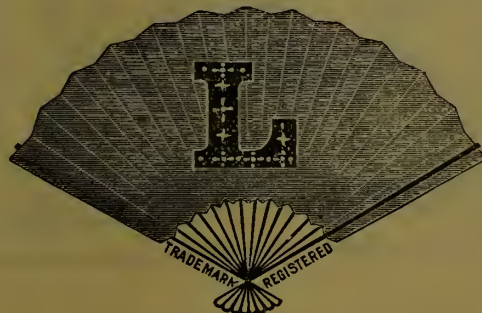
Is the way we frequently have our customers write us. If there's one single thing we do pride ourselves upon, its our capability to “hustle.”

Send your next order for **GRAHAM FLOUR** to us, and see how soon we'll get it there.

E. D. TILLSON, - - Tilsonburg, Ont.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Coolipur *Balikanda* *Ningpori*

The registered trade marks of three of our Blended Pure Indian Bulk Teas in 50 lb. packages. The very best procurable at the range of prices. . . .

BLEND

By experts on the Gardens
where grown.

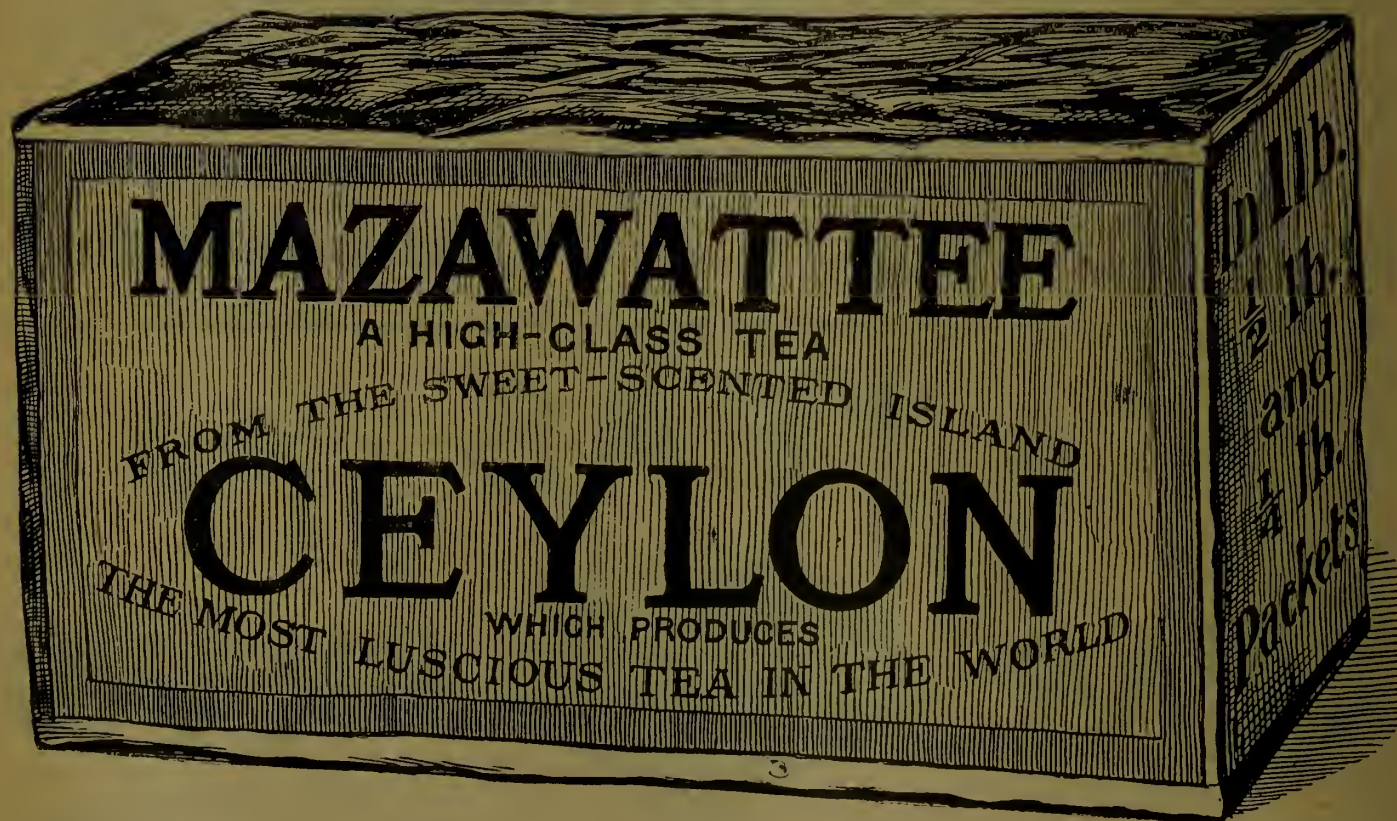
STANDARD, UNIFORM, RELIABLE.

No haphazard experiments
in blending, but the outcome of the most care-
ful study of trade requirements.

These goods are particularly satisfying to the dealer who appreciates being able to purchase his Teas from an
unvarying standard without the necessity of experimenting every time.

Wholesale Selling Agents

Turner, Mackeand & Co. - - Winnipeg.



The Tea of the Old Country. Over 15,000,000 packets annually consumed in Great Britain.

Canadian Depot:
30 CHURCH ST., TORONTO.

THE MAZAWATTEE CEYLON TEA CO.
LONDON ENGLAND.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

CUSTOMS RULING ON GELATINE.

IT is an axiom in law that whenever there is a question of doubt the benefit shall be given to the one who is likely to suffer most from a wrong interpretation thereof—the defendant.

When, however, it comes to an interpretation of the Customs law, the very opposite rule obtains. True, since Hon. Clarke Wallace became Controller of the Customs Department there has been a marked improvement in this respect. But there is still room for further improvement.

Here is a case in point: Several firms imported a consignment of gelatine. This article is one of those not specifically mentioned in the new tariff. But clause 481 of the new tariff says in effect that all goods not enumerated in the Act shall be subjected to a duty of 20 per cent.

In the light of this clause the importers of the gelatine in question presented their consignments for duty at a rate of 20 per cent. And then, too, this was the rate of duty on gelatine under the old tariff. Furthermore, the gelatine was purchased and the cost price based on a 20 per cent. duty.

But, forsooth, the officials declared that gelatine came within clause 25, which reads: "Glue and mucilage, 25 per cent."

Naturally the importers demurred and appealed to Caesar—or, rather, Hon. Clarke Wallace. And, grocer and all as he is, he upheld the ruling of his subordinates, declaring that gelatine and glue are derived from the same stock.

A reference to Webster's Unabridged supports this contention. So far, so good. But Webster does not say that both are put to the same uses. They may come from the same stock, but there the comparison ends. The ultimate object of the one is to build up animal tissue, the other to build up and mend furniture, etc.

Yet in spite of these dissimilar utilitarian objects of gelatine and glue, the Customs

Department declares that they are both subject to a similar duty because both had the one origin.

Obviously this is an unfair interpretation of the Customs law. There is probably not one man in 10,000 outside the Customs Department who would classify gelatine with glue and mucilage. If there were no such clause as 481, and gelatine had been omitted altogether from the tariff list, then it might with more reason be classified with glue, because of the common origin of the two articles.

But to carry the ruling to a logical conclusion, whisky should be classified with corn, cutlery and other finished products with iron ore, wine with grapes, boots and shoes with hides, furniture with lumber.

To plead warranty under the similitude clauses of the Customs Act does not alter the situation, for, as already pointed out, the uses of gelatine and glue are entirely opposite.

It is safe venturing that were there such an institution as a Dominion Board of Appraisers, composed of experts, there would have been no such ruling as that cited. Decisions would not then be determined by the amount of revenue that would accrue, but by equity. Let us have the Board of Appraisers.

PATRONS AND PASSES.

There is considerable humbug at the root of the protest raised by the Patrons of Industry against the use of railway passes by members of the Legislature.

The Patrons affect to be superior to everyone else in public life, but thus far their conduct has been merely small-minded and picayune. They want to do away with legitimate trading in all lines, and their entire policy is the old game of trying to get something for nothing. They are trying to divide the community into two classes: Those who raise farm products, and those who consume them.

The idea that merchants, or any other commercial class, are leeches living on the farmer, is a monstrosity similar to the Patron notion that every legislator who accepts a pass is purchased by the railway corporations.

A pass may purchase a Patron, but no one else can be bought for that amount. The only real objection to the acceptance of railway passes by legislators is that members should not travel free, and at the same time draw the mileage allowance for railway journeys granted them by the country. Either the passes or the allowances must go.

It does not necessarily follow that the milch cow will have to go out of business because of the development of the condensed milk industry. There will be plenty for her to do in supplying the raw material.

WHO IS LYING ABOUT MOLASSES?

The molasses market in Montreal this spring has been a confusing one, and advices which came to hand on Tuesday last are calculated to make it more so.

As readers of THE CANADIAN GROCER are aware, the first business for importation was on the basis of 30c. laid down in Montreal. A couple of cargo lots were ordered on this basis for prompt shipment via Portland; but that was all, for the fact that a sales agent offered stock at 1½c. less frightened buyers, and made business difficult since. In fact the agent for a leading firm at the Islands assured THE CANADIAN GROCER that at this time last year he had placed over 4,000 puncheons, whereas this year he had placed only a few lots, owing to the fact of these low offers making it impossible for him to do business. On the other hand, advices from the Islands all along have repeated the warning that the crop was late this year, and that it would be short.

Finally, on Tuesday last cable offers to Barbadoes were refused at a price that would mean fully 30c. laid down in Montreal, and then leave little margin for the seller, it being further stated that firm bids of 21c. cost and freight at Barbadoes had been standing unfilled for some time. If this information is correct—and there is no reason to doubt it—the people who have been selling molasses at the lower figures referred to will have some difficulty in filling their orders at a profit to themselves, unless they have the goods ready to ship.

If this is so, there must be some tall prevarication somewhere; and only the future will show which party it is.

A BUSINESS MAN IN PARLIAMENT

The most noteworthy feature of the four election contests in Canada last week to us is the return of Mr. R. R. Dobell, a prominent business man, as member for Quebec West.

Mr. Dobell enters Parliament unpledged to either political party. He has his own views on commercial questions and is a man of independent means. It remains to be seen whether the new member for Quebec West will take advantage of these fortunate circumstances and present the spectacle of a level-headed, unbiassed business man in Parliament, deciding questions on their merits, and pushing the claims of merchants as a body to the front. If he does, the reform advocated in these columns of more business men in the Government, and less needy adventurers in the House, will receive a powerful impulse.

Mr. Dobell is a member of the lumber exporting firm of Dobell, Becket & Co., Quebec, has studied commercial matters at home and abroad, and must be well qualified to represent our business element in the House.

CANADA'S TRADE CONDITIONS.

THE unique position that Canada has held among the nations during the financial depression of the last two years has been the subject of favorable comment by journalists, financiers and capitalists in both the United States and Great Britain.

The test to which this depression put the country demonstrated to the world that the trade and financial institutions of Canada were not built upon the sands. The floods—created by the unparalleled depression in the United States—which beat against them, clearly proved they were built upon a rock.

Canada could not under the present conditions experience such a commercial crisis as that which obtained in the United States.

The seed-germ of the unfortunate condition of affairs in the United States was want of confidence by its own people in the currency and banking systems of the country.

In Canada the system of currency has been tried under all sorts of conditions, and found equal to all demands made upon it, while the country is not divided into warring factions over sound and unsound money. Consequently every capitalist who invests his money in the Dominion is as confident that he will lose nothing through a depreciated currency as he is of the sun rising in the east on the morrow.

Our banking system is the ideal of those who are championing the cause of reform in the antiquated banking system of the United States.

We have been induced to this retrospect by the receipt of a copy of the Trade and Navigation Returns of the Dominion for the fiscal year ending June 31, 1894, the period when the depression hung the heaviest over the United States.

With its next door neighbor, and the neighbor with whom it did a large portion of its business in such a bad financial condition, it is only natural to expect that the Dominion's foreign trade should be influenced to some extent. And it was, but to a surprisingly slight extent, when the crisis in the United States is taken into account and the dullness obtaining in Great Britain and Europe generally is considered.

The aggregate imports for home consumption were valued at \$113,093,983, a decrease of a little over 7 per cent. compared with 1893, in which year, with one exception, the imports were the largest in the history of the country. This decrease was principally in dutiable goods, free goods exhibiting a decline of less than 3 per cent. Great Britain and the United States are, of course, the principal countries with which we trade. Our imports from both

these countries show a marked falling off, but the decrease is \$756,731 greater in the imports from the United States than from Great Britain. The countries from whom we bought more than in 1893 were Germany, Spain, Italy, Newfoundland, South America, China, Japan and Switzerland.

The following table shows some of the principal articles imported during the fiscal years 1893 and 1894.

DUTIABLE GOODS			
	1893.	1894.	
Ale, beer and porter.....	\$ 175,147	\$ 168,346	
Animals, living.....	206,512	167,316	
Brass and manufactures of.....	445,175	369,357	
Arrowroot, rice, biscuits, etc.....	484,534	362,925	
Breadstuffs.....			
Grain of all kinds.....	1,049,088	800,145	
Flour and meal of all kinds.....	297,147	252,253	
Brooms and brushes.....	109,783	106,534	
Carriages.....	408,707	490,200	
Carpets and squares.....	94,098	71,443	
Cement.....	327,148	284,471	
Coal and coke.....	4,168,515	3,515,845	
Coffee.....	53,059	32,689	
Copper and manufactures of.....	352,406	157,539	
Cordage of all kinds.....	76,189	67,130	
Cotton, manufactures of.....	4,557,402	4,001,618	
Earthenware and china.....	709,737	635,514	
Fish and products.....	486,957	465,504	
Flax, hemp and jute, manufactures of.....	1,618,683	1,416,476	
Fruits and nuts, dried.....	913,541	904,263	
Fruits, green.....	905,909	1,197,836	
Furs and manufactures of.....	728,807	717,451	
Glass and manufactures of.....	1,219,543	1,209,203	
Gunpowder and other explosives.....	143,028	112,781	
Hats, caps, bonnets.....	1,320,640	1,216,062	
Iron and steel, manufactures of.....	10,113,177	8,776,533	
Lead and manufactures of.....	288,636	203,644	
Leather and manufactures of.....	1,233,004	970,577	
Oil, coal, kerosene and products of.....	463,709	426,851	
Oils, all other, n. c. s.....	833,519	816,222	
Oleoth.....	233,395	211,914	
Paints and colors.....	594,374	551,381	
Paper and manufactures of.....	1,187,236	1,015,094	
Pickles, sauces, etc.....	109,580	74,058	
Butter, cheese, lard and meats.....	734,481	900,494	
Salt.....	39,838	53,336	
Silk, manufactures of.....	2,763,536	2,481,414	
Soap of all kinds.....	176,959	163,961	
Spices of all kinds.....	191,736	149,773	
Spirits and wines.....	1,510,972	1,444,690	
Sugar of all kinds.....	45,091	116,558	
" molasses.....	802,748	817,217	
" candy and confectionery.....	86,612	66,268	
Tea.....	88,611	175,998	
Tin and manufactures of.....	32,817	35,877	
Tobacco.....	290,805	280,311	
Turpentine, spirits of.....	164,855	160,428	
Varnish.....	72,805	73,822	
Vegetables.....	220,631	233,440	
Wood and manufactures of.....	1,057,128	909,098	
Wool.....	10,946,244	9,493,623	

FREE GOODS.			
	1893.	1894.	
Coal, anthracite.....	\$6,355,285	\$6,354,040	
Salt.....	281,462	328,300	
Fish of all kinds.....	536,486	748,322	
Fish oil.....	65,551	36,309	
Logs and round unmanufactured timber.....	266,990	690,909	
Lumber and timber.....	688,828	716,480	
Fur skins, not dressed.....	785,433	627,678	
Eggs.....	611	8,789	
Hides and skins, undressed.....	1,947,886	1,806,333	
Silk, raw and manufactured.....	206,325	203,040	
Wool, unmanufactured.....	1,651,440	1,085,254	
Broom corn.....	144,937	121,297	
Fruits, green.....	508,680	593,858	
Hemp, undressed.....	1,150,134	482,289	
Sugar.....	6,628,419	8,382,150	
Tobacco leaf, unmanufactured.....	1,717,495	1,753,992	
Cotton wool and cotton waste.....	3,566,948	2,902,816	
Fish hooks, nets, seines, etc.....	434,057	444,540	
Metals—			
Brass.....	68,966	84,314	
Copper.....	123,308	124,262	
Iron and steel.....	3,086,346	2,524,238	
Tin.....	1,242,049	1,274,512	
Zinc.....	124,360	90,689	
All other n. e. s.....	198,783	244,486	
Coffee, green.....	594,888	565,008	
Tea of all kinds, n. c. s.....	2,886,841	2,863,939	
Coin and bullion.....	6,534,200	4,023,072	
Settlers' effects.....	2,223,269	3,322,499	

The returns regarding the exports are particularly gratifying. They show a decline of less than 1 per cent. compared with 1893's figures, which were by some \$5,000,000 larger than ever before in the history of the country. The actual figures for 1894 were \$117,524,949, and the difference between them and those of the preceding year is more than accounted for in the exports of coin and bullion alone, the decline in which was over 2¼ million dollars. Omitting coin and bullion and the estimated shortage at inland ports, a recapitulation of

the exports for the years 1893 and 1894 shows this result :

	1893.	1894.
Produce of the mine.....	\$5,625,526	\$6,055,894
" " fisheries.....	8,941,357	11,412,281
" " forest.....	27,632,791	26,504,756
Animals and their produce.....	32,775,879	33,046,467
Agricultural products.....	27,093,195	26,757,346
Manufactures.....	8,487,271	8,336,312
Miscellaneous articles.....	392,327	307,602
Total.....	\$110,948,346	\$112,420,658

It will be observed from the above table that in the exports of her staple products Canada did even better in 1894 than in 1893 in spite of the phenomenal increase in the exports of the latter year.

It may be interesting by way of comparison to note that imports into the United States for the year ending December 31, 1894, fell off over 63 million dollars and the exports over 47 million dollars, compared with 1893.

Canada's foreign trade for 1894 affords much food for gratification, especially when it is compared with that of the United States for the same year.

A SAVING CLAUSE.

AMONG the bills of interest to merchants which passed the Ontario Legislature at its recent session was that amending the Pharmacy Act.

Following, although in a minor degree, the example set by their prototype in England, the Pharmaceutical Society inaugurated a species of factious persecution of merchants outside qualified druggists who kept patent medicines for sale.

The premise upon which this persecution was based was that patent medicines contained poison, and consequently none but druggists should sell them.

Of course, upon analysis, these medicines were found to contain poison. It was not necessary that the poison should be present in sufficient quantity to cause harm. All they wanted was poison, whereby the pharmacutists might kill the right of all outside their particular circle to sell the proprietary article.

Obviously this was menacing a right of merchants that had obtained from the early history of the country; but that did not disturb the druggists. They wanted a monopoly. This was clear.

The bill adopted by the Ontario Legislature aims to put a stop to this factious persecution, by inserting a clause in the Pharmacy Act to provide "that in case there be reason to apprehend the presence in any medicine generally sold under section 35 of the Act of any poison in such quantity as might prove dangerous to life or health, an analysis may be ordered by the Provincial Board of Health, and if the poison be found the proprietor should be notified and means taken to prevent the continuation of the free traffic in the medicine."

This means that hereafter when the Pharmaceutical Society prosecute a merchant who is not a qualified druggist, for selling patent medicines, they must not only establish the fact that they contain poison, but that they contain it in sufficient quantity to make them dangerous to life.

A FEW OF

The Eby, Blain Co.'s

Bargains

Currants . . . 3 Crown Vostizzas, in half cases, cleaned—6½c.

Marmalade . . Absolutely pure Seville Orange Marmalade—made after an old English recipe. Put up in pails, 7 lb.—6 pails to crate.

Herrings . . . No. 1 fall caught, fresh water Herrings. We have a few left. No reasonable offer refused.

Canned Goods Special prices for large lots.

Rice Granulated Rice—fine, splendid cooker. It will pay you a profit. Price 3.10 per lb.; sacks 200 lbs.

Crushed Coffee Java and Mocha Mixture—tins 25 and 50lbs. Repeat orders coming in daily. Send for sample. It will astonish you. 22c. per lb.

Tea Congou, in caddies, special value, small line, 100 cads—price 15c. Ceylon—Very fine sample of flowery, golden tipped Orange Pekoe. Ceylon—Boxes 20 lbs.; half chests, 50 lbs. Let us send you samples.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - - ONTARIO

PATRON MEMBERS WANT OFFICE.

AS MIGHT be expected of men who want to do away with all fair commercial dealings, the Patron members elected to the Ontario Legislature last June have made no favorable impression during their first session in the House. Their course has, in the main, been devoted to looking after their own personal interests. They appear to be on better terms with the Government side of the House than the Opposition, because the former have power and patronage to dispose of and the latter have not. The Patrons announced at an early stage that they had not been elected to turn out Governments. This intimation, instead of foreshadowing an attitude of impartiality as toward rival parties, was soon seen to mean a quiet hint that they would not bite the hand that fed them. If another election were held the Patrons would be wiped out, as the bye-election in Haldimand has indicated. Hence the Patrons are intent on staying in the House for the whole four years at \$600 per session apiece, winding up that career, in as many cases as possible, with an appointment to a permanent office. Two Patron members are said to have admitted that they would get Government positions when the time was up.

These are the kind of men who claim to be superior to the rest of mankind, and who

want to abolish merchants and traders and grab the whole profit themselves. Such an element in a Legislature is worse than a band of needy party hacks, because we business men can at least hold the latter responsible through their leaders. But the Patrons, having no definite platform on many public issues, are simply open to the highest bidder.

Both Conservatives and Liberals have united to defeat them. This was done in the Haldimand local election, where the Conservatives voted to a man for the Liberal (Dr. Baxter), who was thus elected by a large majority over Senn, the Patron.

TRADE WITH NEWFOUNDLAND.

AS Newfoundland will shortly join the Dominion and enlarge the area of Canadian free trade, it is worth noting briefly the present state of our commerce with the colony, as seen in the trade returns for 1894, issued at Ottawa last Friday. Our merchants and manufacturers may expect to greatly increase their business with Newfoundland, which will at the date of union remove all tariff barriers against Canada and assume the Customs duties of the Dominion against the rest of the world. In 1894 Canada sent \$2,818,592 worth of goods to Newfoundland. Of these \$1,033,703 were agricultural products,

\$780,354 manufactures, \$325,847 animal produce, \$176,904 forest products, and \$175,642 minerals.

While not extensive, the trade comprehends nearly every line of Canadian produce which, under differential tariff rates, ought to supersede goods of the same class now imported into the colony from the United States. Already in such Canadian lines as woollens, tinware, soap, tobacco, etc., the island is our best outside customer. Some of the larger items of Canadian exports there in 1894 are the following:

	Quantity.	Value.
Flour (barrels)	201,583	\$803,521
Coal (tons)	79,751	172,257
Leather		144,067
Butter (lbs)	595,423	109,263
Cattle (head)	3,436	99,384
Bricks		29,919
Boots and shoes		72,933
Tobacco		38,468
Furniture		34,403
Hardware		99,962
Meats and poultry (lbs.)	477,626	34,053

Canada also sold the island 85 ships of the small fishing class in 1894, and the various kinds of products indicated in the above list will show the sort of trade to be expected. When Newfoundland joins us, politically and commercially, her commerce with us will cease to rank as part of our foreign trade, and a yearly sum of about \$4,000,000 will disappear from our trade and navigation tables. The change will cost us no revenue, however, since we only collected \$1,623 of revenue in 1894 from Newfoundland.

The Approach of Warm Weather

Always stimulates the demand for Breakfast Foods, in small packages—the profitable kinds. If you keep your stock toned up with our specialties, like

Desiccated Rolled Wheat
Desiccated Rolled Oats
Snowflake Barley

(In 2-lb. packages. Beautiful goods.)

people will quickly find out that **yours is the store** where delicious, reliable Breakfast Cereal Foods can be had. You will thus make for yourself profitable customers. By the way, we might suggest right here that

**SAMPLES AND PARTICULARS
 BY MAIL, PROMPTLY,
 IF YOU WISH**

THE IRELAND NATIONAL FOOD CO., LTD.

Make the choicest line of Breakfast Cereal Foods made in this country.

Toronto, Ontario.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, April 25, 1895.
GROCERIES.

OPENING of navigation orders are beginning to arrive freely this week. This is practically the feature of trade this week. Some houses report the receipt of a large number of this class of orders, and they are generally in good spirits as a result. Generally speaking, the volume of business is a little larger than a week ago, but trade is not yet, however, what might be termed brisk. From what we can gather, the volume of trade for the first three months is ahead of what it was for the same time last year. An increased demand is reported for canned vegetables, and there are more Valencia raisins selling. Sugars continue firm and unchanged with demand moderate only. Teas show a little more activity, but the increased business is practically confined to Ceylon kinds. Payments are moderate.

CANNED GOODS.

The volume of trade is, if anything, better than it was a week ago, and an increasing demand has developed for the better brands. These remarks apply particularly to peas, corn and tomatoes. There have been no changes in prices. Gallon apples are still in brisk demand, but, generally speaking, fruits are not attracting much attention. Salmon is in active demand, principally at \$1.35 for talls and \$1.55 for flats. No new salmon is being offered here yet, but advices received from the Coast state that there have been sales on English account, and that canners are looking for higher prices than last year. Canned finnan haddies and fresh herring are in good demand.

We quote: Tomatoes, 85 to 95c. for choice; corn, 85 to 95c.; peas, 82½ to 87½c. for ordinary and \$1.40 for fancy; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.45 to \$1.50 for choice and \$1.35 for good red fish of not so well known brands in tall tins, and \$1.60 to \$1.65 in flat tins; do., second quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Demand for green coffees continues moderate only. N. Y. Journal of Commerce of Tuesday says: "Brazil entirely independent of other influences continue to suffer from the great irregularity of quality. Some fine coffee is in hand, but the pans of samples are kept in special drawers as a rule and not shown to ordinary custom, and over what is presented for examination buyers feel a decided indifference about negotiating even when valuation seems comparatively low. In one or two cases jobbers reported a fair demand, but outside of that business appeared dull and the tone dragging." Quotations on the Toronto market are unchanged. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Trade continues fairly good at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Nothing materially new has developed either in regard to business or prices.

We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

No material change has taken place during the week. The market is strong, but the volume of business is not as good as it was a week or two ago. An odd carload is going out here and there, and comparatively speaking there is more doing in this way than in small lots. The refineries positively refuse to sell yellows in advance, but they will book orders for delivery early in May at 1-16c. advance on present prices. The refiners are complaining that present prices are too low to yield them adequate profit. We quote: Granulated—domestic, \$3.40 to \$3.50; do., No. 2, 3¼c.; yellows, 2½ to 3¾c. Raw—Demerara, dark, 2¾c.; golden, 3 to 3¾c.; bright, 3½c.

N. Y. Journal of Commerce of Tuesday says: On market for raw sugars the average theory of the position seems to be that prices are probably as low as likely to settle, and that natural tendency is toward a higher range. Many importers undoubtedly calculated upon developing the firmer tone before this time, but have been disappointed by the promiscuous offering of arriving parcels upon which owners preferred realizing to selling. The Cuban accounts continue firm, but Europe is a shade easier.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

Berlin Brush Co.'s PATENT BROOMS



The largest sweeping surface to the weight of any broom in the market.

Light Handle,
American
Pattern

Sweeping
robbed of half its
tired-weariness
by using the
Patent Broom
made by the

BERLIN BRUSH CO.
BERLIN, ONT.

THE . . Daily Sales of

"SALADA"

CEYLON TEA
ARE SO ENORMOUS

As to prove without any argument the value of the Tea.

Sold only in Lead Packets.

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

MARKETS—Continued

SYRUPS.

Trade in syrups is fair, especially in mediums and brights at about $2\frac{1}{2}$ to $2\frac{3}{4}$ c. per lb. Syrups are still scarce at the refineries. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is a moderate movement at unchanged prices. The kind most in demand is a molasses which sells at 28c. in barrels and 30c. in half-barrels. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

London circulars received on Tuesday report that at the sales on the 15th inst. Ceylons were freely competed for and realized slightly better prices. Cable advices also received on Tuesday last state that sales on the previous day were again large, and that desirable parcels of Ceylons realized prices exceeding brokers' valuations. On the Toronto market teas are attracting a little more attention than a week or two ago, but it is principally confined to Ceylons, although some good sales of China blacks are reported. Stock of green teas offering is of course small. The market is bare of low grade Ceylons, and this is the kind that is most wanted here. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUITS.

Currants are moving more freely, particularly the better grades. Prices are steady and unchanged. We quote: Filiatras, half-barrels, 4 to 4½c., barrels, 4¼c.; fine Filiatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Valencia raisins are moving freely, the demand having improved during the week. There is a good deal of cheap fruit going out, but the layer and selected kinds are in good demand also, with prices being firmly held, owing to the lightness of stocks. We quote: Off-stalk, 3¼ to 3¾c.; fine off-stalk, 4 to 4¾c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Prunes continue in active demand at unchanged prices. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, 4¾

to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

Sultana raisins are in fairly good demand, business having improved lately. We quote good, bright goods at 6 to 6½c.

Dates are quiet and unchanged at from 4½c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand continues good for California dried fruits. We quote according to quality: Peaches, 10½ to 13c.; apricots, 10½ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 11c.

CHEESE AND BUTTER.

The prices of butter are still gradually sinking, and dealers are expressing anxiety that old stuff should be cleared off the market at any price to make way for the spring and summer article. The situation is reviewed in extenso elsewhere. We quote: Summer dairy and store packed—Choice, 9 to 12c.; low grade baking butter, 5 to 6c.; fresh large rolls, 11 to 13c.; pound prints, 14 to 15c. Summer creamery, 11 to 14c. Winter creamery—Tubs, 19 to 20c.; pound prints, 20 to 21c.

August and September makes of Canadian cheese bring 9 to 10½c., and new Canadian cheese is quoted at 10 to 10½c. Small Stiltons bring 12 to 12½c.

GREEN FRUIT.

A brisk trade is being done since the country roads began to become passable. Lemons are in fair demand, but they are not plentiful, and some say that even after the spring arrivals at Montreal they will be rather dear. California navel oranges are rather scarce, and a good trade is being done in bananas. California dried fruit is a little lower in price. A few strawberries are being received from the South. We quote figures: Lemons—Messinas, \$3.25 to \$4. Oranges—Valencias, small crate, \$4.25 to \$4.50, and Jumbo crates, \$5.25 to \$5.50; Messinas, \$2.50 to \$3; California seedlings, \$2.75 to \$3; California navels, \$3.50 to \$4. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malaga, \$5 to \$6.50 per keg. California dried fruit—Apricots, 11 to 12c. peaches, 12½c.; cranberries, \$3.50 per box. Strawberries, 45c. a quart basket; cocoanuts, \$4.50 a sack.

COUNTRY PRODUCE.

BEANS—Remain firm at \$1.60 to \$1.65 a bushel for the choice hand-picked article.

DRIED APPLES—Seem firm at 6½c. a pound.

EVAPORATED APPLES—In 50-lb. boxes: 7 to 7¼c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.75 to \$3 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

MAPLE PRODUCTS—Receipts of maple sugar and syrup during the past few days have been large, while sales are said to be slow. Sugar is cheaper, but syrup about holds its own. We quote: 7 to 8c. per lb. for sugar; syrup, in 5-gallon lots, 70 to 75c. a gallon, and in gallon tins, 80 to 85c.

POTATOES—The American demand is said to be broken, and the Canadian market has therefore materially weakened. There seem to be lots of potatoes yet in the country. We quote: 60 to 65c. on the track, and 70 to 75c. out of store.

POULTRY—Scarce and firm. Prices unaltered. We quote: Turkeys, 14c.; geese, 8 to 9c.; chickens, 50 to 75c., ducks 75c. to \$1.

EGGS—Eggs are very plentiful now, and the 10c. market predicted last week by THE CANADIAN GROCER is practically reached, for the best article is now selling at 10½c.

FISH AND OYSTERS.

Frozen stocks of fish are almost entirely out of the market, and very little in fresh lines are to hand yet, dealers' windows being filled in the meantime with such local catches as perch and bass. We quote: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 6½ to 7c.; No. 2 white fish, 4c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; steak cod, 6 to 6½c.; haddock, 4 to 4½c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6c. per lb.; mackerel, 14c. each; pike, 3 to 4c. lb.; cod, 6c. per lb.; flitch cod, 5c.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; Vancouver halibut, 6 to 7c.; large halibut, 10 to 13c. Oysters, \$1.20 per gallon for standards and \$1.50 for selects.

PROVISIONS AND DRESSED HOGS.

Dressed hogs have advanced a little, but their products are unaltered in price. There is a good demand for dressed hogs at \$6.25 to \$6.40 per 100 lbs. We quote products:

BACON—Long clear, 7¾c. for carload lots, 8c. for ton lots, and 8¼c. for small lots; breakfast bacon, 10½c to 11c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 9½c to 10c.; medium, 15 to 20 lbs., 10½ to 11c.; small hams, 10¾ to 11c.; pickled, 9½ to 10c.

LARD—Pure Canadian, tierces, 8¾c.; tubs, 9c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.25; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED

Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.

Apples and Potatoes Wanted.

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**Ask Your Wholesaler**

For



Brand

Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

ORANGESCalifornia Navels
Messinas
ValenciasLEMONS
BANANAS
MAPLE SYRUP

The Best of Everything

CLEMES BROS. - TORONTO**FLOUR AND FEED.****WHEAT**—A further rise has taken place both on Chicago and local markets. Local prices are: White, 71½c.; red, 69 to 71½c.; goose, 70c.**OATS**—Are slightly weaker at 40c.**BARLEY**—Has fallen one point in price, selling now at 48c.**FLOUR**—As a result partially of the firmness of wheat the price of flour is more active than for some time past, trade being quite lively. We quote local prices: Ontario straight roller, \$3.30 to \$3.40; Manitoba, \$3.65 to \$3.70; patents, \$3.90 to \$4.**BREAKFAST FOODS**—Prices are the same as those of last week, and a fair trade is being done. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; cornmeal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.**SALT.**

A good trade, especially in dairy lines, is being done at old prices, viz.: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

SEEDS.

Trade, with the more seasonable weather now prevailing, has become more active. Red clover keeps firm, with prices all slightly advanced. Alsike is in good demand for the finest grades. Timothy is somewhat easier in price for medium and lower qualities, while fancy kinds remain about unchanged. At present jobbing values are: Red clover, \$6.50 to \$6.75; alsike, \$4.50 to \$6.30; timothy, \$3 to \$3.50. The foregoing quotations are prices to the trade for cleaned stocks; sellers and growers would have to sell accordingly.

HIDES, SKINS, WOOL AND TALLOW**HIDES**—Are scarce and the demand is good. Consequently prices have taken a jump upwards of ½c. We quote: Green hides, No. 1, 6c.; No. 2, 5c.; No. 3, 4c. For cured 7c. is paid.**SHEEPSKINS**—Quoted at 90c. to \$1, an advance of 5 to 10c.**CALFSKINS**—These are also up, No. 1 selling at 7c., and No. 2 at 5c.**TALLOW**—Jobbers quote 5 to 5½c., and sell at 6c.**WOOL**—Canadian fleece is quoted nominally at 19 to 20c., there being none on the market. In pulled wools best supers are quoted at 19 to 21c., and extras at 21 to 22c.**PETROLEUM.**

Petroleum remains firm at the high prices quoted last week. If crude maintains its present price, which some think it likely will, refined, it is thought, will go higher on the Canadian markets. We quote prices, in 1 to 10 bbl. lots, imperial gallon Toronto: Canadian, 17 to 18c.; carbon safety, 18½ to 19½c.; Canadian water white, 18½ to 19½c.; American water white, 23 to 24c.; photogene, 24 to 25c.

MARKET NOTES.

Dawson & Co. have some direct shipments of pineapples in.

Four carloads of bananas arrived at Clemes Bros.' warerooms this week.

McWilliam & Everist receive daily consignments of strawberries from Florida.

D. Gunn, Flavell & Co. say they would like all those holding summer and fall dairy

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes AND Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**Rutherford, Marshall & Co.**Wholesale Produce and
Commission Merchants

76 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.**EGG CASES SUPPLIED**Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for ...

REMINGTON MACHINE CO.Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.ASK FOR
MOTT'S

or store-packed butter in tubs to communicate with them, naming in each case the quantity held.

Smith & Keighley have in stock a fine line of syrups.

See Wm. Paterson & Son's candy ad. on page 6, this issue.

Beardsley's smoked sliced beef is now in stock with Lucas, Steele & Bristol.

Davidson & Hay report that they have still a few cases of gallon apples left.

H. P. Eckardt & Co. are offering special values in Parts off-stalk Valencia raisins.

The Toronto Biscuit and Confectionery Co. are finding a ready sale for their marmalade.

"Star" brand boneless herring in tins, with key opener, is for sale by H. P. Eckardt & Co.

Todhunter, Mitchell & Co. are still pushing their soc. pure ground West Indian coffee.

Wm. Paterson & Son write that the demand for their high-class domestic pickles is brisk.

W. H. Gillard & Co. have received a consignment of "Non Plus Ultra" currants of superior quality.

The Eby, Blain Co. desire to draw the special attention of the trade to their advertisement in this issue.

John Sloan & Co. are in receipt of a carload of new crop fine New Orleans molasses in barrels and half barrels.

Davidson & Hay are in receipt of direct shipments of Ceylon, Indian Golden-Tipped Pekoe, and Young Hyson teas.

Wm. Paterson & Son are making a beautiful line of buttercups, satinettes and pastilles, put up in 5-lb. glass jars.

Smith & Keighley announce that they are running off their stock of Valencia raisins at greatly reduced prices.

A shipment of canned strawberries is to hand with John Sloan & Co. These goods are scarce on the Toronto market.

Beardsley's "Acme" brand sliced smoked beef, without doubt the finest in the market, is for sale by H. P. Eckardt & Co.

Pure Gold Mfg. Co. is putting tomato catsup on the market in white stone gallon jars especially made for the firm.

Plum, raspberry, peach and other jams; also choice marmalade, in pails, are offering very cheap by Lucas, Steele & Bristol.

Lucas, Steele & Bristol have a fine assortment of French plums and Bosnia prunes in cases; also another lot of cheap Valencia raisins.

Some good values in Ceylon broken Pekoes are being offered by Lucas, Steele & Bristol. They will furnish samples on application.

Warren Bros. & Boomer have a shipment of Sphinx prunes between here and New

York. This will probably be the last shipment this season owing to the high prices now ruling.

The Toronto Biscuit & Confectionery Co. report large sales of maple syrup and maple sugar. They devote considerable attention to this line.

W. H. Gillard & Co. say that their import orders for Japan teas will show exceptional values this season. They have ordered extensively of high grade lines and will be able to show some bargains.

Three-crown Vostizza currants are being offered by the Eby, Blain Co. at what are said to be close figures. The firm is also offering canned greengages and Lombard plums in 2-lb. tins; also corn in flat tins.

In the summer goods line the Eby, Blain Co. are drawing special attention to Cunningham & De Fourier's (London, Eng.), potted meats and game delicacies, and are offering them at special prices and discounts this season.

Graham, McLean & Co., 77 Colborne street, Toronto, have been appointed Toronto agents for the Union Produce Co.'s "Cream" cheese. The cheese is put up in pots under the brands of "Manitoban" and "Beaver."

The consumption of Ceylon tea in Canada last year was 1,053,393 pounds, an increase of 295,369 pounds compared with the previous year. The consumption of Indian tea was practically the same as the preceding year.

T. B. Escott & Co. beg to announce that after this week all orders for "Grand Mogul" tea will be shipped promptly. The early part of the month brought such a rush of orders of this brand of tea that there has been some delay in filling orders.

The latest novelty placed on the Canadian market is a tin of baking powder, containing $\frac{1}{4}$ lb. baking powder, with two cake cutters and a dredge tin, all to be retailed for 10c. The Lion Spice Manufacturing Co., of London, Ont., are placing large quantities with the trade.

Mr. Robert Jardine still represents the Pure Gold Mfg. Co. in New Brunswick, with headquarters and sample-room at St. John. Baker Bros., of Halifax, will look after Nova Scotia and Cape Breton, and have opened a sample-room for the Pure Gold Mfg. Co. at Halifax.

The Eby, Blain Co., Ltd., report arrival of spring shipment of Higgins' "Eureka" dairy salt, all sizes. "At the reduced prices of this salt every merchant will find it profitable to handle, and no dairyman can afford to be without it," said a member of the firm. Price list furnished on application.

W. H. Gillard & Co. report that their sales of Dixon's Carburet of Iron Stove Polish are rapidly increasing, and that it is finding special favor with housekeepers

throughout the country. The manufacturers claim that one package of this polish contains more polish than almost two of any other make, and is of superior quality.

Beardsley's celebrated shredded codfish is offered by the Eby, Blain Co., and meeting with good sales. This article is specially prepared for summer trade.

MONTREAL MARKETS

MONTREAL, April 25, 1895.

GROCERIES.

THE grocery market does not exhibit much change, business ruling quiet in the main. With the opening of water navigation, however, trade is expected to pick up. There is no radical change in the conditions governing any of the staple branches. Sugar has shown some irregularity in tone, but the general belief is that prices have touched bottom, and there is no disposition to accept orders any length ahead. Reports regarding new crop molasses are unsettled. The Wholesale Guild held a meeting this week and fixed jobbing prices, the facts of which are given elsewhere. In syrups, dullness rules; there is no change in spices, which are firm, especially pepper. Coffees continue strong in tendency, especially Maracaibos, and the same can be said of tea, though it rules very quiet. Canned goods, dried fruit and other lines are featureless.

SUGAR.

Though lower prices have been spoken of in some instances the tone of the sugar market is steady on the whole, and prices rule the same. At a meeting held last week the Wholesale Guild confirmed the jobbing price on granulated at $2\frac{3}{8}$ c. for standard, and $3\frac{1}{4}$ c. for No. 2. On yellows, on the other hand, we know where orders for jobbing quantities have been refused at $2\frac{3}{8}$ c., and the inside jobbing price on these is now $2\frac{1}{2}$ c. Business has been fair both from first and second hands during the week, but sellers are not very urgent about operating to any large extent ahead. From the refineries a fair quality has been moved on the basis of 3 5-16c. for granulated, and 2 7-16 to $2\frac{7}{8}$ c. for yellows, as to quality. In a regular jobbing way we quote prices: Granulated, $3\frac{3}{8}$ c. for standard; $3\frac{1}{4}$ c. for No. 2; yellows, $2\frac{1}{2}$ to $3\frac{1}{4}$ c., as to grade.

SYRUP.

There is not much doing in syrups in a large way this week, refiners finding business quiet and prices are a shade lower on round lots, at 1 1-16 to 2c., the sale of a 900 bbl. lot made within the range being the chief feature of the market since last report. We quote $1\frac{1}{2}$ to $2\frac{1}{4}$ c. as to grade for ordinary business in domestic.

MOLASSES.

The jobbing movement is not heavy, but we understand that some round lots have been placed with three of the French wholesale houses this week at equivalent to $28\frac{1}{2}$ c. laid down in Montreal to arrive in June. In a local way prices have been fixed on new crop to arrive via the St. Lawrence at $30\frac{1}{2}$ c. carload lots and $31\frac{1}{2}$ c. less than carload lots. For prompt shipment from stock the old price, $31\frac{1}{2}$ c. carloads and $32\frac{1}{2}$ c. less than carloads holds good.

THE CANADIAN GROCER

THE DULLNESS IN CHEESE.

THE wind up of the export cheese business this spring, notwithstanding the low prices that have ruled ever since the first of the year at Montreal, has been about as dull, if not duller, than any member of the trade can remember.

It has been an exceptional circumstance with exporters at the big port to have to consign cheese. The fact that they have consigned this winter and spring heavier than ever before speaks volumes for the dullness of the market. Approximately the consignments of cheese to Great Britain since the beginning of February from Montreal must aggregate 70,000 boxes, and on Saturday last shippers there received cables from correspondents on the other side that they could not handle any more consignments at present.

The truth of the matter is, the Britishers are as heavily loaded with cheese as anyone else, an evidence in this connection being the fact that a large line of cheese was held on English account in Montreal until a week ago, when it was sent forward. The owners in Great Britain tried several times to turn it over on this side of the water, and finding at last that they could not, ordered it forward.

Nearly all of the consignments above referred to comprised high-priced late-made fall cheese, the first cost of which averaged 10c., and it must have cost, with interest, storage, etc., 1 1/2c. more per lb. to carry it. In other words, goods which stood the owners 11 1/2c. per lb. in Montreal were sent forward in the hope of their realizing the equivalent of 9 1/2 to 9 3/4c. in Montreal.

Figured on this basis, it is no exaggeration to say that over \$1 per box has been lost on these consignments, or, in round figures, \$70,000. This is a nice little sum, and does not by any means represent the total that exporters are out of pocket, for on the sales actually made on spot in Montreal equally heavy losses were made.

Just previous to the end of Lent, dealers thought they saw a ray of light in the situation owing to the spurt in the enquiry experienced from Great Britain. It was only a ray, for the improvement in the demand was short lived, as it was simply an unsuccessful effort of the trade in Great Britain, heavily loaded up with cheese, to put some snap into the market.

The depressing conditions were too strong to be controlled however. Another indica-

tion of indifference is the fact that there has been no contracting of any account yet for the output of favorite factories during the coming season.

Last spring at this date fully 30 to 40 per cent. of the factories in the Brockville district had been contracted for by the Montreal exporters. This year they have all they care to attend to, and instead of an insignificant 1,500 boxes being carried to the opening of navigation, as was the case last year, it is quite probable that there will be 15,000 this spring.

THE FOOD FAIR.

THE Montreal Food Fair opened in Windsor Hall, Montreal, last week, and will last until the end of next week. A number of people have been present each day both in the day time and at night, and the hall, while not large, is prettily decorated, and looks attractive. A representative of THE CANADIAN GROCER visited the Fair and inspected the exhibits. The exhibitors have shown taste in arranging the booths, and the general appearance of the Fair is to be commended.

The idea of a Food Exhibition being novel in Canada, THE CANADIAN GROCER would like to have been able to state definitely whether or not exhibitors are repaid by taking part in it.

At ordinary Fall Fairs and annual exhibitions it is well known that, while some advantage is gained, the return never equals the outlay, and few exhibit a second time. The case of a Food Fair being rather different, the result might be more satisfactory. The Montreal Food Fair is, however, hardly extensive enough to judge by. It represents but a fraction of the trade, and is therefore limited in scope and influence.

Fortunately, some good firms have been secured to join it, the most extensive booth, and one which is exceedingly well embellished, being that of Rose & Laflamme, a firm well-known to readers of THE CANADIAN GROCER. Other exhibits are also quite impressive, like that of the products of the Edwardsburgh Starch Co. which are well shown. There is a good exhibit of Johnston's Fluid Beef. One booth contains a display of Radnor water, the new Canadian table beverage. The exhibits of Reckitt's Blue by Thos. Leeming & Co., and the woodenware shown by H. A. Nelson & Sons are noticeable. There is a satis-

factory display of Cook's Friend Baking Powder, and in lines like these the Fair is up to the mark. Other booths, however, such as that containing the Irish laces, and other products being pushed under the patronage of the Countess of Aberdeen, another for jewelry, and another for cigars, etc., do not, of course, properly come under the notion of a Food Fair. Omitting these, the range of exhibits is not wide, and as a Food Fair the enterprise is hardly representative enough to impress the general public.

Complaint has been made of the high rate of admission—25 cents—but this must be founded on the fact that the Fair is a small one, and not on its general appearance, which is decidedly prepossessing. Generally the arrangements and the bill of attractions, musical and otherwise, reflect very great credit on the manager, Col. De Garmo.

TO STOP ADULTERATIONS.

THE retail trade have just reason to complain that the laws and regulations governing the making and sale of inferior baking powders and adulterated coffees, spices, etc., are not satisfactorily enforced. No dealer gains anything by exposing inferior articles for sale, and in these cases he is obliged to sell what is made, and, if proper supervision is not exercised over the manufacture, the retailer is not to blame. The makers of good baking powders, and those whose coffees and spices are of excellent quality are also injured by the non-enforcement of regulations to prevent the sale of adulterated stuff.

In regard to baking powders there is, no doubt, some difficulty. Analysts are not entirely agreed as to the standard. The prosecutions conducted by the officers of the Inland Revenue Department have gone on the assumption that alum powders are not satisfactory, but the prosecutions have never amounted to anything, and makers of good qualities, and retailers desirous of handling only the best kinds, are left at the mercy of inferior stuff, which the authorities appear to take no steps to suppress.

There is a good deal of adulteration going on all the time in such lines as coffees and spices. Is the retailer aware how often he loses a good customer forever because a chance pound of coffee was not up to the average? The customer gets offended, thinks he has been imposed on, and pro-

ceeds to buy elsewhere. Yet the dealer was in no whit to blame, having bought what was deemed a good article from a reputable house. What is the practice in regard to adulterated articles? Since 1889 the Government have devised a plan by which the offender—the manufacturer or miller—receives notice from the Department that adulteration has been discovered in his goods. He is made to pay \$14, which covers the cost of analysis and inflicts a small fine. This punishment is a mere flea bite. It is not a heavy penalty for doing wrong and it does not frighten anyone into doing right. Who ever heard of a second prosecution, or any serious effort to root out the abuse? Like the liquor men who get fined repeatedly for “first” offences, because prosecution of second or third offences would involve serious consequences, the adulteration offenders get off with \$14.

The most notable suggestion to reform this condition of things is a recommendation, which was endorsed by the chief officer of the Inland Revenue Department, that departmental licenses should be issued to the grinders or wholesale trade. This would entail inspection of premises and would, it is claimed, give the authorities the needed control of the business. It seems a radical move and might not be of any value. But something should be done, and that at once.

QUEBEC BOARD OF TRADE.

At the last meeting of the Quebec Board of Trade the question of the best means to be adopted towards obtaining perfect uniformity in the interpretation and application of the Customs tariff all over Canada came up. Some months ago the Quebec Board suggested that meetings of the Customs appraisers of large Canadian centres be held from time to time with this object. Since then the petition of the Montreal Board favoring the suggestion made by THE CANADIAN GROCER of the appointment of a Board of Customs Experts has been framed, and the Quebec Board has now decided to endorse that.

It was decided to petition the Hon. Controller of Customs to have merchants notified as soon as their goods are landed from ships and to extend the time of payment of Customs duties to from 9 a. m. to 4 p. m., and from 8 a. m. to 6 p. m. in summer time, and 8 a. m. to 5 p. m. in winter time for the delivery of the goods from warehouses. The Council is in communication with Chicago experts on the cold storage question.

The Board noted with approval the fact that the mails from the west arriving in Montreal Saturday night are now forwarded to Quebec by the Sunday afternoon instead of the Monday morning C. P. R. train, thus gaining over twelve hours in time.

HEAVY LOSSES ON BUTTER.

SEVERAL western dealers visited Montreal last week to try and sell some butter, of which there is a considerable quantity in the hands of speculators in Ontario. Their visit again recalls to mind the exceptionally heavy stock of last season's creamery and dairy still carried in cold store. As THE CANADIAN GROCER has pointed out before, butter dealers have already taken heavy losses on sales, and it looks as though they are going to have still heavier on what yet remains to be sold.

In fact, it is simply a consideration of finance with many that prevents them realizing at once and taking what loss there is.

The stock of old butter in Montreal at the present time is variously estimated at from 6,000 to 8,000 packages, principally creamery, with a fair percentage of western dairy. The creamery cost when purchased last fall or summer 18c. on the average, and the western dairy 14 to 15c.

For the creamery many dealers secured advances of 18c. per lb. on the warehouse receipts from the banks, and possibly 13 to 14c. advance on the western dairy.

At present the ruling price on old creamery is difficult to fix. Nominally 14c. is the idea, but there have been sales as low as 10c. per lb. and if a holder was forced to realize he would hardly get more than 13 to 14c. per lb. Western dairy has been sold as low as 5c. per lb., or cheaper than the commonest lard, and the general asking price is 7c. The difference between these figures and what the butter cost, 6c. and 7c. per lb. respectively for creamery and dairy, is the loss that butter dealers have to take. On the stock yet in Montreal the banks have advanced in round figures \$100,000 on the basis above outlined, and it is a question with many of the holders of butter whether it is not better to pay the interest on the advances than make the sales and take the losses at the prices ruling. The ones who are inclined to the former course, provided the banks will allow them, figure on an improved market during the coming season in consequence of a reduced output resulting from the exceptional depression of the past year.

The wisdom of this course is questionable, for they cannot tell what the producer will do, especially as the latter did not suffer from reduced prices last summer, having sold out at top prices to the speculative dealers.

That the depreciation in prices is remarkable no one can gainsay, with lard selling at a range of 7 to 10c., or identically the same as western dairy stock.

Despite this fact, the confectioners are not free buyers of the latter, for many of them prefer fresh lard to butter that is strong enough to lift the roof off a house.

All this only goes to show the utter foolishness of speculating in such a perish-

able article as butter, and carrying it for too long a period. Of course, no accurate idea can be arrived at of the losses incurred during the present winter on the commodity, but a well-informed dealer estimates them in the aggregate at \$100,000 in Montreal alone.

WANTED TO BUY SUGAR.

A London merchant arrived in Montreal a few days ago with a “straight tip” that the Government intended putting a duty on sugar. He was there to buy a round lot, and tried to make a deal with the refiners at less than current prices. It is understood he made only a small purchase, for he found that the trade there took their tip from THE CANADIAN GROCER and were holding off. THE CANADIAN GROCER, it will be remembered, gave it on the authority of a member of the Cabinet that it was not likely that a duty would be put on this season, but that the deficit in revenue would be charged to capital account. Eventually the duty would go on sugar, for that staple can stand it better than any other.

When these views were expressed it was thought there would be but one session of Parliament before the general election.

Now, however, it is not improbable that Parliament may run its full term and there will be another session with an election in 1896. On this account the sugar duty is again being discussed in Government circles.

FRENCH CHAMBER OF COMMERCE.

The Council of the Chambre de Commerce met in Montreal last Friday, the president, Mr. H. Laporte, in the chair, and the following other members being present: Messrs. C. Desmarteau, L. E. Moran, Jr., J. X. Perrault, A. Racine, F. D. Shallow, Louis Tourville, C. Cattelli, H. Haynes, Guillaume Bolvin, C. Chagnon, O. Foucher, R. Bickerdyke, August Girard, J. D. Roland, A. Baker, J. B. Monier, W. Marson and A. Aumand.

A motion was passed in favor of the petition to the Government for a Board of Experts to arbitrate on Customs law disputes.

A committee was appointed to deal with the request from the retail merchants of Valleyfield for a better train service between that town and Montreal.

The council endorsed the petition of the Merchants' Telephone Co. to be allowed to put wires on railway bridges and telephone instruments in railway stations.

Mr. L. E. Morin, Jr., gave notice of a resolution to make the inspection of hay compulsory. Mr. Morin said that the hay which was supplied to his department in the corporation contained all sorts of impurities.

NEW MOLASSES PRICES.

THE Molasses Committee of the Montreal Wholesale Grocers' Guild, at a meeting held on Tuesday last decided upon the prices which should govern business on the new crop molasses which arrives via the St. Lawrence.

The basis agreed upon is 30½c. in carload lots and 31½c. in less than carload lots.

These prices, it must be understood, apply only on new crop to arrive via the St. Lawrence. For old crop in store here and on a couple of cargoes which have come forward via Portland the old basis still holds good, that is, 31½c. in carload lots and 32½c. in less than carload lots, prompt shipment.

Further advices from the Islands confirm what has been said before regarding prospects on new crop. It is estimated that the yield this season will be from 25,000 to 28,000 puncheons, against a total yield of 43,000 puncheons last year.

Reports also state that the average of quality is not satisfactory, and for this reason buyers are disposed to be very strict in their demands for guarantees as to gauge and sourness.

So far it is understood that contracts for 5,000 puncheons have been put through for June delivery. This stock will cost about 29 to 30c., laid down in Montreal, and it is doubtful if orders could be repeated on as advantageous terms to-day.

It is understood, nevertheless, that there has been considerable competition between agents here for contracts. When all the necessary guarantees are demanded by a buyer, 21½c. at the Islands is the lowest figure, and one agent said that his principals had withdrawn this price, stipulating for a fraction over 22c. Offers of less than 21½c. have been made, but as they do not provide for guarantees as to gauge and sourness, they cannot be seriously considered with the former.

A buyer is, of course, at liberty to accept them, but he is taking chances on what condition his importations will arrive in.

A PANACEA FOR DEADBEATS.

A Toronto evening paper preaches this doctrine: "Make all sums under \$100 non-collectable by process of law, and the best possible means will be taken of enforcing the general introduction of the cash system."

Such a policy will be favored by people who want to escape paying their debts, but by no one else. No doubt our Toronto contemporary has plenty of readers whom the proposal will suit very well. Abolishing the collection of small debts by law would not hasten the introduction of the cash system: it would chiefly benefit the per-

sons who won't pay and who would study to get into the confidence of merchants so as to run up bills which could not be collected. That would be too heavy a price to pay for the cash system.

Dealing for cash can best be promoted by mutual confidence and co-operation amongst merchants, by commercial organizations persistently pointing out its benefits, and by purchasers themselves realizing that cash payments mean cheaper goods, and that every deadbeat who lives on credit is a tax on the man who pays.

DISEASE GERMS IN MILK.

THE crusade which medical authority has been carrying on for some years against the use of cows' milk which has not been boiled, sterilized or condensed is due entirely to the results of scientific investigation.

It may be simpler to consume fresh milk, but if disease germs are to be avoided we must conform to medical advice. That is the only way in which, under modern conditions, the public health has been built up.

Milk is so universal an article of diet, its properties are so valuable, that its abandonment altogether is not feasible. The plan, therefore, which offers the best solution is to adapt our needs and tastes to the boiled, condensed or sterilized article. In the case of young children, or infants especially, the sooner the change is made the better.

Doctors know that the best food for the young child is to be nursed by a healthy mother, but in cases where this is not practicable the condensed milk, from which disease germs are removed, should be used in preference to cow's milk. If any doubt existed on this point it was set at rest by the report of W. H. Power, who undertook to investigate the whole matter for the Local Government Board, England, and whose report, as published in The British Medical Journal, declared:

Scarlet fever can be produced by the milk of cows suffering from a disease so slight in its local manifestations as almost to escape attention and producing so little disturbance of the general health of the cows that their appetite is not impaired nor the quantity of milk which they yield diminished.

It seems, therefore, that not only tuberculosis or consumption may be imparted by milk, but that scarlet fever, one of the greatest scourges of youth, may likewise be unconsciously imbibed.

For years it was supposed that tuberculosis was a hereditary disease only. Now we know it is contagious, and is propagated by parasites. These parasites are occasionally found in the milk of tuberculous cows, and as it is extremely difficult, at times impossible, to know whether a cow be diseased or not without killing the animal, the danger of catching disease from milk becomes a menace. Condensed milk fortunately supplies the need, and it can be

recommended by dealers with the double satisfaction that it conforms to the latest medical opinion, and is besides a profitable article to deal in.

The facts which have been appearing in these columns lately on the subject of disease germs in milk, ought, apart from even commercial conditions, to be widely diffused, and grocers who read them would do well to draw the attention of the newspaper editors in their localities to what constitutes a great modern medical reform.

A BRISK TRADE EXPECTED.

"The coming season's foreign business in transportation promises well," said a prominent Montreal railway official to THE CANADIAN GROCER. "The fleet of vessels already reported inward is large, much larger than last year, and the outlook is for greater trade." "Which means an increase in both exports and imports," he was asked. "Yes, I think you will see a brisk summer's business. The tonnage record in the port of Montreal will be high. But rates are low. Business ought to be good, a distinct revival, in fact."

THE AVLONA CURRANT CARGO.

Reference was made in THE CANADIAN GROCER a couple of weeks ago to the sailing of the s.s. Avlona with currants for Montreal. Advices received in Toronto this week state that she only carries one hundred tons of currants for Montreal. This is not sufficient to supply the regular demand till the new crop begins to arrive. It is therefore certain, as stocks are very small in the country, that further buying will take place from Patras. This means shipment by indirect routes and, consequently, higher prices.

FURTHER HONORS.

Notice has just been received by A. G. Gardner, manager for J. M. Douglas & Co., the Canadian agents for the whisky of John Dewar & Sons, Limited, Perth, Scotland, that Messrs. Dewar have just received the diploma of honor for their Scotch whisky at the Brewers' Exhibition, Manchester, adding another highest award to their present list of thirty gold and prize medals.

A NEW CORNMEAL.

E. D. Tillson, of Tilsonburg, Ont., who has long been known as one of the most progressive manufacturers of the country, is with his usual enterprise now putting upon the market a new cornmeal which he calls "Gold Dust." For some time Mr. Tillson has been dissatisfied with the product of his corn mill, and has been quietly

at work to put upon the market a cornmeal which would equal in quality his other cereals. He says he has been at it for over six months, changing one machine after another, always experimenting and comparing his products with those of the best American goods, but until this week he was not satisfied with his work. The new meal is of a bright, clear, golden color, almost free from spots, and should find favor with the trade.

MAKING BUTTER FROM WHEY.

An interesting bulletin, just issued by Cornell University Agricultural Experiment Station, describes a new process of making butter from whey. It is a well known fact that in the process of cheese making a small percentage of fat escapes in the whey. The Cornell experts were led to believe that this fat could be utilized in the form of commercial butter. "Accordingly, January 18, 1895," the bulletin says, "we began to run the whey from the cheese making regularly through the separators, and we have been successful in securing a large proportion of the fat in the whey in the form of commercial butter of good quality. This butter has been scarcely, if any, inferior to that made from cream separated from the whole milk, and it has been printed and sold in the same market with our best butter." Good judges who have seen the two kinds of butter side, by side have been in some cases unable to detect which was made from whey and which from cream.

A MAGNIFYING SHOW WINDOW.

One of the most extraordinary devices for attracting custom on record was that of a fruiterer in a midland town. Instead of the ordinary plate glass a large number of rough and magnifying glasses formed the window. Seen through one of these panes an orange looked as large as a pumpkin and cherries as large as apples. A great disadvantage attaching to the novelty was the fact that at the distance of a few yards from the window it was quite impossible to see into the shop. Everybody knows that you must hold a magnifying glass very close to the eyes to see anything through it. Nevertheless, for some time, at all events, the enterprising proprietor did a roaring trade.—London Answers.

LATE BUSINESS CHANGES.

The grocery stock of W. T. Willis, Brantford, Ont., has been sold.—Thos. H. Cheer, grocer, Brighton, Ont., has sold out to Caleb Tompkins.—F. G. Ball, general store, Cedar Springs, Ont., is giving up business.—W. S. Collins & Co., wholesale and retail produce, Toronto, have assigned

to R. Tew.—A. Fisher, grocer, Wallaceburg, Ont., has sold out to D. Dobie.—Siegrist & Lyne, grocers, etc., Warton, Ont., have dissolved. They have been succeeded by Lyne & Co.—Stewart Munn & Co., commission merchants, Montreal, have dissolved, and a new partnership has been registered composed of Stewart Munn and Stewart Munden Munn, style unchanged.—Robert & Mercille, grocers, Montreal, have dissolved.—Walter Townsend and Alma Simmons have been registered proprietors of Walter Townsend & Co., general store, Montreal.—O. Lasalle is opening a general store at St. Jacques L'Achigan.—Adelard Raymond, general store, St. Stanislas De Kostka, Que., is offering to compromise at 25c. on the dollar.—C. J. Robson, fruit, New Westminster, B.C., has assigned.—Noe Morrisette and Benjamin Pothier have been registered proprietors of Morrisette & Pothier, cheese factory, Ste. Gertrude, Que.—J. Dick, general store, Findlay, Min., has been granted an extension.—F. J. Lawlor, general store, Killarney, Man., is offering to compromise at 50c. on the dollar.—Wm. Middleton, general store, McLeod and Namaka, Man., has assigned to V. J. Beaupre, Gleichen.

A VITAL MATTER.

THE American Grocer says: In this specialized age the trade newspaper has become an institution. In each of the principal trades and branches of commerce there are one or more technical publications which are justly entitled to the name of "newspaper." There are many more which are masquerading as such, which are not. They have few or no paid subscriptions, as little editorial staff, publish no valuable original matter, and are simply the cover for the circulation of some private price list, or are advertising freebooters backed by some commercial house. Many of them copied the former make-up of The American Grocer, which advertised the price list of a prominent house (charging its full rates therefor), and they claimed the same privilege in the mails as a legitimate paper which pays thousands of dollars for valuable original matter.

"If an advertisement appears in a legitimate newspaper they at once apply for it, backed, perhaps, by the patronage of the house whose price list they publish free or at a reduced rate, in consideration of its ownership or influence in getting 'ads.' The buyers of such houses get 'commissions' on all 'ads' 'influenced,' and in due course it gets loaded up with goods it does not need, and which ultimately are sold at a loss. Advertisers get no value, because the so-called newspapers have no regular paid circulation, but little free circulation, and are not read and have no influence if taken out of their wrappers.

Five thousand distributors who read and value the publication they pay for are of more value to an advertiser than fifty thousand who receive a free publication, whether a circular or a so-called 'newspaper.' The opportunity to reach the minds of 5,000 paid readers, buyers and distributors is worth a great deal to a manufacturer of meritorious goods. Through the co-operation of sixty-five millions of people a manufacturer can thus transmit, at nominal cost through the post office, a message at a rate of speed that a monarch, with all the resources of empire at his command, could not excel, and have it considered at a time when the receiver has leisure. A circular usually goes into the waste basket, as does also a free newspaper; but if a person thinks enough of a newspaper to pay for it, he preserves and reads it.

"It is clear that the time has arrived for advertisers to draw the line between real and bogus trade newspapers. We have advertisers of twenty-five years' standing who do thus draw the line and decide between legitimate advertising and house price lists. It is a question whether the proprietors of house price lists masquerading as newspapers would not do better, on the whole, to legitimately advertise their wares in legitimate newspapers which give value in advertising."

If this is all our contemporary has to complain of he is lucky. The papers in Canada which come under the above class are edited weekly with a scissors, pastepot and a copy of THE CANADIAN GROCER. Circulation—about 200. Still they have advertisers. What kind of advertisers? The advertisers who say it "don't pay" to advertise.

THE BEET SUGAR CROPS.

Referring to European beetroot crops, Willett & Gray have the following: "What the reduction in sowing will amount to is yet difficult to say. Austria is disposed to make quite a decrease, provided the beet raisers can be assured that the reduction made will not be taken advantage of by Germany to make a corresponding increase. Five to 7½ per cent. general decrease seems now to be the nearest 'guess' that can be made. This would reduce the crops 250,000 tons to 500,000 tons under average season's weather, and be quite sufficient to cause an improvement in the situation. The last news about the weather is not very favorable. In Russia it is cold again, and an average temperature is given of about five degrees below zero. In most of the other states the rivers are navigable again, and especially in France the farmers began to sow the beetroots. From Germany come complaints about too much rain, which badly affects the work in the field, and causes, together with the melting snow, the soil to be too wet to be prepared for sowing. In Austria the weather is more springlike, and the contracts between manufacturers and beetroot growers are signed one after the other."

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg; E. Bowstead, Hamilton;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, 24 Front St. E., Toronto.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**

and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments
Solicited

TORONTO.

GEORGE McWILLIAM.

FRANK EVERIST

TELEPHONE 645.

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GENERAL... **FRUIT**

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

SAUSAGES..

Fresh Made Every Hour

Is a feature of the business
of to-day.

Best of Materials.
Best of Spices.

Care and cleanliness assured.

F. W. FEARMAN HAMILTON.

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

RICE.

There is only a limited demand for rice, and the market rules quiet, but prices are well maintained. Mill quotations on lots are as follows: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

The situation of the spice market is much the same as it was. Business is of moderate volume, and the tone, especially on pepper, is distinctly firm. In lots Penang has sold at 6½ to 7½c., and it is possible that nothing above a very poor stock can now be had at the inside figure. We quote jobbing prices: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The coffee market has not exhibited very marked activity. The firm feeling that has been noted previously is fully maintained, Maracaibo especially showing a marked tendency in this direction, and sales of round lots have been made at an advance of ½c., at 21 to 22½c. Rios, also, and Javas have been moved in lots at steady prices. In a regular way we quote green coffee in bags as follows: Maracaibo, 21½ to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 23c.; and Mocha, 29 to 34c.

TEA.

The tea market during the past week has been rather quieter than it was for the two previous ones. Reports from travelers seem to indicate that dealers in the country are well supplied for some time now, and not anxious buyers, while between the trade on spot little activity is to note, except the movement of some further lots of low grade Japans and pea leaf gunpowders, which are growing scarcer as time passes. We quote: Japans, low grades, 11 to 14c.; medium, 15 to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There is absolutely no change to note in Valencia raisins since last report. Business rules quiet and prices steady, and dealers do not anticipate much change in the demand for a week or so yet. We quote: Off stalk, 3½ to 4½ as to grade, and layers 5 to 5½c.

In California raisins some good sized lots have been placed with jobbers here at firm figures laid down, but the jobbing demand is quite as dull as in the case of Valencias. We quote: 4-crown loose Muscatels, 6¾ to 7c., and 3-crown do., 5½c.

The currant market exhibits no change. Business rules quiet and prices steady. We quote: Filhatras and Provincials, bbls., 3½c.; cases, 4 to 4½c.; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

The prune market is firming, as it will cost more to lay down fresh supplies than the inside figure quoted on stock on spot. This applies to European brands, and the feeling is equally firm in California stock. We

The great 5c. cake Silver Star Soap

Dealers study their own interest by keeping
this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot
Carload

LAKE MANITOBA

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and
Smoked Fish, Florida and Valencia Oranges,
Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

New Cheese.

EVAPORATED APPLES, 7c.

Maple Syrup,

Extra Heavy.

D. GUNN, FLAVELLE & CO.

Pork Packers and
Commission Merchants TORONTO

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS

PORT DOVER, ONT.

MONTREAL MARKETS—Continued

quote : Bordeaux, 4 to 4½c.; Bosnia, 4½ to 5c.; California, 8 to 9c.

There are practically no figs here. A few jobbers have got small lots, which they are jobbing in a small way at 12 to 13c. per lb. in boxes.

Dates continue quiet and unchanged at 3½ to 4c.

The dried apple market is quiet. Supplies are limited, however, and prices firmly held at 6 to 6½c. The same can be said of evaporated stock, which, in fact, has been advanced to 7½ to 8c.

NUTS.

Business in nuts continues quiet, and prices generally are unchanged. Shelled Grenoble walnuts are rather scarce and firmer at 25 to 26c. We quote : Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 13 to 14c.; shelled ditto, 25 to 26c.; filberts, 7 to 8c.; and pecans, 9 to 11c.

CANNED GOODS.

The offers of canned salmon referred to a fortnight ago it transpires were not new pack, but old fish which had been carried over on the Coast. No offers on new pack have been spoken of yet, and the market generally is quiet on all kinds of canned stock. We quote : Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz.; marrowfat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

APPLES—The apple market is quiet and unchanged, at \$3 to \$5.50 per bbl.

ORANGES—There has been a good demand for oranges during the week and values have ruled rather firmer on Valencias, sales taking place at an advance of 25c. We quote : Valencias, \$4 to \$4.50; Messinas, \$2 to \$3; ditto, bloods, \$3.50 to \$4.50; Californias, \$1.50 to \$3 per box, and Jamaicas, \$7 to \$8 per bbl.

LEMONS—The lemon market is firm but quiet. No fruit could be had here this week under \$3, which is an advance of 50c., and we now quote \$3 to \$3.50.

BANANAS—The banana market has ruled firmer under lighter receipts, and prices are strong at this writing as follows : No. 1, \$2.50 to \$3, and No. 2 \$1 to \$1.50.

COUNTRY PRODUCE

EGGS—This market has steadily declined since last report under increasing receipts, and prices are now 1½ to 2c. per dozen lower than they were, at 11½ to 12c. Demand is very limited, buyers only taking what they actually need for immediate wants. In fact prices tend still lower.

MAPLE PRODUCTS—There is a fair demand for maple sugar and syrup. With the advance of the season, however, and larger receipts, prices are 5c. per gallon lower on syrup and 1c. per lb. on sugar, as follows : Syrup, 50 to 60c. per gallon tin; sugar, 6 to 7c. per lb.

BEANS—Continue steady but quiet, at \$1.50 to \$1.60 for hand-picked and \$1.25 for inferior grades.

HOPS—Quiet and unchanged at 5 to 8c., as to quality.

HONEY—There is no change. We quote : Extracted, 7 to 9c. per lb., and comb stock, 10 to 13c.

ONIONS, DOMESTIC—There is a rather easier feeling in domestic onions, which have sold as low as \$1 to \$1.50 per bbl. this week.

ONIONS, IMPORTED—Egyptian onions are selling steady at 2c. per lb., and Bermuda \$2.50 to \$3 per crate.

POTATOES—The feeling in potatoes has ruled easier. Car lots on the track have realized 75 to 80c., and in a small way we quote 90c. to \$1 per bag.

FLOUR AND MEAL.

There is an active demand for both Ontario and Manitoba flour. Buyers seem very anxious to secure large supplies, as millers state a number of them want to place orders for future delivery. The tone of the market is very strong in sympathy with wheat, and higher prices are anticipated in the near future; in fact, dealers in Ontario grades are firmer, and \$3.50 was the inside figure for straight roller and \$3.10 for extra. We quote : Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$3.50; straight roller, bags, \$1.65; extra, \$3.10; extra bags, \$1.55; superfine, \$2.70; Manitoba strong bakers', \$3.75.

The demand for feed is good and the market is fairly active and steady. We quote : Bran, \$18; shorts, \$19; mouillie, \$23 to \$24.

The feeling in oatmeal is easy in sympathy with oats, but no actual decline in prices has taken place yet. The demand for small lots is fair. We quote : Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

PROVISIONS.

There was no important change in the local provision market. The feeling is steady and values are sustained. The demand for small lots is fair, but on the whole the market is quiet. We quote : Canadian short cut, clear, \$16 to \$16.50; Canadian short cut, mess, \$17; hams, city cured, per lb., 9 to 10½c.; lard, Canadian, in pails, 9 to 10c.; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

CHEESE AND BUTTER.

There is no improvement in the cheese market. Business is very dull and prices are nominal in the absence of anything on which to base quotations. A fair range is 9½ to 9¾c. for old cheese and 9c. for new fodder makes in a jobbing way. The exports from Montreal for the week ending the 20th are 12,066 boxes, as follows : 3,514 to Bristol, 2,660 to London, and 5,892 to Liverpool.

The butter market continues dull and unchanged. A small jobbing trade is doing in late made creamery and dairy on local account. We quote : Fresh made creamery, 19 to 20c.; old creamery, 10 to 12c.; Townships dairy, 17 to 18c.; Morrisburg and Brockville, 16 to 17c.; western, 15 to 16c.; old dairy, 6 to 10c. There were exports of 175 packages of butter to Liverpool last week.

ASHES.

The tone of the market for ashes is steady, but business continues dull on account of the light offerings. We quote : First pots, \$4.00 to \$4.05; seconds, \$3.70 to \$3.75, and pearls, \$6 to \$6.10 per 100 lbs.

MONTREAL TRADE NOTES.

Mr. A. P. Tippet, of A. P. Tippet & Co., is away on a business trip.

The s.s. Dracona, according to cables, is now completing her cargo with oranges and lemons at Messina.

Green Maracaibo bean coffee has stiffened in tone this week sales being noted of round lots at an advance of ½c at 21c.

The consensus of opinion here is that the stock of tea on spot is very much lighter than it was at the same period last year.

L. A. Bowin, of Mogenais, Bowin & Co., wholesale grocers, has been elected to a seat on the Council of the Montreal Board of Trade vice the late Geo. Childs.

Ewing, Herron & Co., have had a busy week of it in spices. They sent forward a shipment to Quebec on Tuesday comprising fully 10 tons of goods.

W. D. MacLaren & Co., makers of the Cook's Friend, report a good many orders this week from Ottawa and Quebec. Shipments for Quebec will await the first vessels down the river.

There have been no offers on new pack canned B.C. salmon yet this spring. The offers of goods to arrive noted previously were not new pack, but old pack, which had been carried on the coast.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 25, 1895.

BUSINESS, though active, is not what can be called good. Money is not as plentiful as it should be. In fact, the want of it is much felt, and there is a corresponding slowness of payments. But there is little or no uneasy feeling as regards ultimate payments. At Indiantown, where the bulk of the river business is done, the scene is a busy one. The freshet is nearly over, the water having begun to go down. The steamers are all on the move and once more the whole town is active. In markets, except in butter and cheese, the tone is very firm, and in many cases prices are higher. In teas there is a fair business doing at easy prices. Those who buy direct, and a very large quantity is now bought that way, have sent most of their orders in. The agents for English houses find the direct business having a marked effect upon their sales, though they believe not always to the advantage of the buyer.

OIL—The merchants here were not expecting the sharp advance of the last two or three weeks, so that stocks were light and profits are not what they might have been. An advance in crude oil is not always followed by a corresponding advance in refined, but this time, perhaps for reasons best known by the Standard Oil Co., the advance in refined has been very marked. Canadian is higher, though the advance is not as much as in American. Though prices are very firm, there is a feeling of uncertainty as regards the high prices holding. We quote : Burning oil, American, 24½ to

25 1/2c.; best Canadian, 21 to 22c.; second, 17 to 18c.

SALT—Demand light with fairly large stocks. Prices easy. There are two large cargoes shortly expected. Some vessels which it was expected would bring salt are not doing so on account of the low freights offered, so that the feeling is rather better than it was. The cost price of salt is more affected by the amount of freight paid than by any other cause. We quote: Coarse, to arrive, 43 to 45c.; out of store, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5 lb. bags, \$3 per bbl.; 10 lb. bags, \$2.80 per bbl.; 20 lb. boxes, 20c.; 10 lb. boxes, 12c.; cartoons, \$2 per doz.

CANNED GOODS—During the past week there has been some movement both in and out, but the trade cannot be called particularly active. Vegetables and fruits show no change, vegetables showing the best demand, and tomatoes the firmest price. Oysters continue to show firmness, though prices are not changed. Beef, as noted, is an object of interest. Price is firm at the advance, and tendency is higher. Some good sales are reported and more Canadian is noticed in the market than for some time. We quote: Corn, 95c. to \$1; peas, 90 to 95c.; tomatoes, \$1 to \$1.05; corned beef, 2 lb. tins, \$2.70 to \$2.80; 1-lb. tins, \$1.65 to \$1.75; oysters, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.70; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.30 to \$1.40; flat, \$1.65; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—The market is very dull, there being but little demand. There is some small movement in currants, but raisins are very quiet. In California evaporated the movement is light, not many wholesale grocers carrying stocks. The business is hurt by the selling of these goods by some agents direct to the retail trade at wholesale prices. Dried apples are rather firmer than evaporated in this market owing to light stocks. A few Bermuda onions arrived by the last steamer, but owing to the high price the demand is not extra. We quote: Sultana raisins, 6 to 7c.; Valencia, 4 1/4 to 4 1/2c.; layers, 5 1/4 to 5 1/2c.; London layers, \$2.10 to \$2.25; California loose muscatels, 5 1/2 to 6c.; currants, bbls., 3 1/2 to 3 3/4c.; half-cases, 4 to 4 1/4c.; evaporated apples, 8 1/4 to 8 1/2c.; dried apples, 5 3/4 to 6 1/4c.; dates, 4 to 4 1/2c.; prunes, 4 1/2 to 5 1/2c.; figs, 11 to 18c.; Bermuda onions, \$2.50 per crate.

GREEN FRUIT—Dealers are now very busy. For what few good apples there are in the market there is a fair demand at a good price. The only other green fruits are bananas, in which the business is now increasing from week to week. In oranges a great many kinds are now offering at low figures, but still the Floridas are much missed. Lemons are firm; nuts show no change. Prices are: Apples, best, \$2 to \$3; seconds, \$1 to \$2; Valencia oranges, \$4.25 to \$4.50; large, \$5.50 to \$6; Messina, \$2.75 to \$3; California seedlings, \$1.75 to \$2.75; navels, \$3.50 to \$4.50; bloods, \$2.50 to \$2.75; lemons, \$4 to \$4.50; bananas, \$1.50 to \$2.25.

DAIRY PRODUCTS—There is nothing active but eggs, which are very scarce. Retailers have had to advance their prices, and their profit on eggs for some few weeks has been very light. With the weather as it is there will soon be plenty and prices will drop back. Butter is very dull, but prices cannot go much lower. It is a question of finding a demand. Real good butter is

showing rather better value and demand than last week, but is still some four to five cents below last fall's prices. Cheese is hardly as firm, there being a few still in the country to come forward. During the past week a small shipment was made from here to England. The West India market is very dull. Prices are lower here than west. We quote: Creamery, 17 to 18c.; dairy, 15 to 16c. Cheese, 10 to 10 1/2c. Eggs, 14 to 15c.

MOLASSES—This has been the principal interest of the week. Although the West India steamer had about a thousand packages for here, the market was so bare and the demand so active that a number of the importers did not have enough on hand to fill their orders. A quantity changed hands among the jobbers at very little over cost, and in all cases prices were lower than the market warranted, but such is the desire to do business that this is often the case. Until the goods are gauged the cost is uncertain, and one importer had four empties. The market in Barbadoes is higher than when it opened, having advanced a cent, and many think that the price will not be lower. The quality this season is hardly as good as usual. Some St. Croix is being offered low. There has been quite a quantity of Porto Rico arrive here via Yarmouth. It is a very nice molasses. The stock here is now very light, with prices firm. There is a small cargo due here in a few days by sailer. Syrups find light demand. We quote: New Barbadoes, 28 to 30c.; St. Croix, 27 to 28c.; Porto Rico, 33 to 34c.; syrup, 33 to 35c.

SUGAR—Demand fair. Prices slow. No change, though market is firm and prices are not expected to be lower. Stocks held and to arrive are large. We quote: Granulated sugar, \$3.50 to \$3.60; yellow, 2 3/8 to 2 3/4c.; Paris lump, 4 3/4 to 5c.; pulverized, 4 1/4 to 5c.

FISH—In all lines the market is rather easier. Dried are in fair demand, but the demand for pickled is light and smoked herrings are very dull. The principal interest is in finest gaspereaux. Large quantities are now being caught. Some are sold fresh, but a larger number are smoked, and quantities of them are shipped to the States, where they bring fair prices. The larger number of these fish are salted and packed in barrels and called alewives, some 15,000 to 20,000 bbls, being put up in a season. It is hoped prices of these will be better than last year. Halibut continue to arrive in small quantities, as do lobsters. We quote: Cod, \$2.80; large \$4; small, \$3.25; pollock, \$1.70 to \$1.80; bay herring, \$1.40 to \$1.50; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; Canso, \$5; smoked herring, 7c.; Digby chickens, 10 to 12c.; halibut, 9c.; gaspereaux, 60 to 65c.; smoked, \$1.

PROVISIONS—Show fair demand. Canadian packers have advanced plate beef. All lines are very firm, particularly beef. We quote: Clear pork, \$18.50 to \$19; mess, \$16.80 to \$17; prime, \$13 to \$13.50; extra plate, \$14 to \$14.50; plate, \$13 to \$13.50; pure lard, 9 1/2 to 10c.; compound, 8 1/2 to 9 1/2c.; cottolene, 9 1/4 to 9 3/4c.; hams, 11 to 12c.; rolls, 9 to 9 1/2c.

FLOUR, FEED AND SEED.

In flour, prices, contrary to the expectation of a great many continue to advance, that is Ontario grades. Manitobas show little change. They are now much cheaper in proportion than Ontario, and stocks bought and to arrive are fairly large. It is not expected Ontarios will be lower before another harvest, the millers not being able to get

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

GROCER OF SEVEN YEARS' EXPERIENCE wishes situation in wholesale house or first-class retail store; capable taking charge any and all branches of the trade. Box A, GROCER. (17)

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by . . . **THE BELL CIGAR CO.**
St. John, New Brunswick

GROCERS!

Do you realize the fact that every can of

GOLDEN FINNAN HADDIES

Is fully guaranteed?

Your Wholesale Grocer sells them.
Your trade will increase if you sell
Golden Finnan Haddies.

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N.B.

WALTER BAKER & Co.

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,

no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and
costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.



ST. JOHN MARKETS—Continued.

the wheat. The price cannot yet be called high. In outside markets the advance is much less. In feed-flour the demand is not large. Middlings though firm show no advance during the past week. Oats are rather easier. There are only Ontario in the market. Beans continue firm at the advance. In seeds the demand is good, large shipments going forward. Some lower qualities are offered rather under the market. We quote: Manitoba, \$4.50 to \$4.60; best Ontario, \$3.90 to \$4.00; medium, \$3.60 to \$3.75; oatmeal, \$4.25 to \$4.30; cornmeal, \$2.85; middlings, \$24 to \$25 on track; bran, \$22.50 to \$23.00; hand-picked beans, \$1.90 to \$1.95; prime, \$1.80 to \$1.95; split peas, \$3.70 to \$3.90; pot barley, \$4.00 to \$4.25; hay on track, \$9.00; timothy seed, \$3.25 to \$3.50; red clover, 11½ to 12½c.; Alsike, 11½ to 13c.; buckwheat, \$1.40.

ST. JOHN MARKET NOTES.

The brig Boston Herald is in St. Stephen with Barbadoes molasses for C. H. Clerke.

Alex. Gibson is, it is said, interested in the shingle and pulp mill, which is to be built at Briestown.

John Sealy received by the last West India steamer a consignment of Bermuda onions.

Among the imports by the Taymouth Castle were 100 bags of cocoanuts for Theo. H. Estabrooks from Trinidad.

C & E. Macmichael received by the last English steamer a shipment of Orlando Jones' "Cream" starch. This brand is particularly adapted for doing up curtains.

Both in this province and in P.E.I. extensive preparations are being made for the putting up of a large quantity of canned

lobsters, one firm alone having 3,000 traps on a strip of seven miles of coast.

Geo. Robertson & Co., will on the 1st of May move into the store lately occupied by Jardine & Co., where they will close out their retail stock.

Fred. R. Titus intends going with J. Harvey Brown, tea merchant, after the 1st of May. He will continue to hold his present agencies.

C & E. Macmichael have been appointed agents for Lyman's concentrated extract of

coffee. There is nothing better than it when a good cup of coffee is wanted at short notice.

The Furness line of steamers will make regular fortnightly trips during the summer between St. John and London.

A noticeable feature in the seed market here is the increase in the Canadian product sold from year to year.

The steamer is now running one trip a week between St. John and Grand Manan, leaving here every Tuesday at 9.30 a.m.



Money

There's

HIRES' IMPROVED
ROOT BEER

In It

For You.



For the consumer a pure, refreshing health drink. Hires' Root Beer is the best of the kind on the market. The best that money and skill can produce.

ORDER FROM YOUR JOBBER.

T. J. Cooke & Co. 20 St. Peter Street **Montreal.**

Wholesale Agents.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



THERE IS SOME STYLE about a Brace end like this. It has an air of Durability and Perfection. The Drawer Supporter is an entirely new innovation that will hold like a bull-dog, not a tin-toy. It's a trade bringer to every store who handles it. **DOMINION SUSPENDER COMPANY,** United States, **NIAGARA FALLS, Canada.**

Toronto, Office—E. Stovel, 45 Canada Life Build'g
Montreal, Office—Philip De Gruchy, 28ST Sulpice St.

Grade D Mark

"THEY CATCH THE EYE"

AND

Slip Down The Throat



To SEE BOULTERS' FAMOUS "Lion Brand" CANNED GOODS DEVoured right and left—truly, it's astonishing. Of course they are universally RECOGNIZED as the BEST, and up-to-date people KNOW a good thing when they see it. We are TOLD lemons ain't in it. True, once we win a customer we hold him SOLID. Our goods now can be obtained as cheap as inferior brands.

GIVE THEM A TRIAL.

FACTORIES : PICTON, TORONTO and DEMORESTVILLE

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

The Kent Canning
& Pickling Co.
CHATHAM, ONT.

NEW . .

Maple Syrup

From the Eastern Townships, the Maple Syrup Garden of Canada,

In Quart Bottles.

In $\frac{1}{2}$, 1 and 5 Gallon Tins.

In 5, 10 and 20 Gallon Kegs.

Half Barrels and Barrels.

Write for close quotations to

T. A. LYTLE & CO.,
Wholesale Agents. TORONTO.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

The "Average" Grocer



Who cares little or nothing about his reputation, or whether his goods give satisfaction or not, may get along for a while on cheap canned goods of an unknown brand. He can "work them off" on people who are not particular what they eat. But—

Those who are above the "average" and are interested in first-class stuff will find that the "Maple Leaf" canned goods fill every requirement and sell more readily the better they are known.

Delhi Canning Co.

DELHI, ONT.

WOODSTOCK, N.B., MARKETS.

WOODSTOCK, N.B., April 25, 1895.

With the prospect of the river opening and the steamer running between here and Fredericton, business is more active. It is said the expending of not a very large sum of money would enable the steamer to run the best part of the season. This would be a great advantage, both to Woodstock and along the river. The decline in the value of cheese and butter, the latter particularly, is much felt here, and purchasers are wishing they had allowed others to speculate. It is hoped the lesson will not be lost. Prices are: Loose hay, \$5 to \$5.50; butter, 15 to 16c.; eggs, 12 to 13c.; oats, 38c.; cheese, 9½ to 10c.; beans, \$1.50 to \$1.75; potatoes, 72 to 90c.; buckwheat meal, \$1.25; straw, \$3 per ton.

In Sussex, Kings county, the packing of pork is becoming an industry of importance. Last season one merchant handled 65 tons, while another handled 15 tons. The farmers around do not supply all the stock, but are each year giving more attention to it.

OPPORTUNITIES FOR SUCCESS.

WILLIAM MATHEWS, LL.D., author of "Getting On in the World," says, in an interesting article in The Golden Rule:

It is a common complaint in these days that there are no good opportunities now, such as there once were, to make money. Competition, men tell you, is so keen that the profits of business are small, while the risks of loss are many and large. To do a profitable business requires not only more brains, but a larger capital and intenser activity than ever before. Trade tends to concentration in fewer and fewer hands. The great houses are continually absorbing the small ones, or, by underselling them, driving them into bankruptcy. For every clerkship there are hundreds of applicants, which reduces wages so low that a young man who wishes to go into business by and by for himself can barely live, without laying up a dollar.

Now, while there is a certain amount of truth in this, we believe it to be enormously exaggerated. We think we could show, had we space, that for a man who is abreast with the age, and has mastered the latest and best modes of doing business, the present is in many respects the best time in the world's history to win an independence or a fortune. Instead, however, of showing the truth of this opinion, we will tell an anecdote.

About fifty years ago, we were chatting in a hotel in Maine with a shrewd old retired merchant over 80 years of age, who, beginning life a poor boy in a village in Kennebec County, Maine, had accumulated from \$800,000 to \$1,000,000—a sum equal, probably, to more than twice as much to-day.

"People," said the old man, "are always complaining that there are no chances

now to make money. Thirty years ago, they tell you, there were plenty of such chances; and, had you lived at that time, you would have heard the same croakings. I remember well that people then said that the days for acquiring fortunes had gone by—that the time for making money was just after the revolution; and I have no doubt that during this last period there were plenty of unsuccessful men who asserted that there was no profit in business—that the lucky men were those who lived a generation earlier. And so you might go back a hundred years, or more, and always you would hear from many persons the same despairing. Now, the fact is, Mr. Mathews," continued he, after pausing a moment to take a pinch of snuff, "that all times are good for making money, if you only know how; and if you don't know how all times are bad."

"But, Mr. G——," said we "suppose that a young man is a clerk in a store in Boston, with a salary of only \$200 a year, and he has to pay \$5 a week for his clothes and board; how is he to lay up any money? How is he to get a start in life, or find capital to go into any business for himself?"

"I don't undertake," replied the old man, in his shrill, low voice, "to say how it can be done; I only say that, if he has a will to do it, it will be done. But, instead of arguing the matter, I will tell you a story.

"About fifty years ago there was a poor boy in Maine, whose father, once independent, had lost most of his property by indorsing notes for friends, and lived in a log house. The boy used to pick strawberries and other fruits, and carry them two miles to a country village, where he sold them at 3 cents a quart.

"One day a firm of traders, thinking he had a turn for business, asked him how he would like to be one of their clerks. His eyes sparkled at the proposal, and on his saying that he would like the place, he was taken into the store. His salary for the first seven years was \$40 a year and board. For the next two years he received \$100 a year and his board. At the end of the nine years' clerkship his employers took him into co-partnership. How much money do you suppose he had at that time laid up?"

"Why," we replied, "if he had resembled some clerks that are employed to-day, he probably, if he could have got credit for such a sum, would have been about \$1,500 in debt."

"Well," said the old merchant, in a tone of triumph, "that is precisely the sum which he had laid up in clean cash. And now if you don't believe the story, I will tell you who the boy was. He was your own father, and I was one of the firm that employed him as clerk and finally took him into co-partnership."

Surprised at this revelation, and conscious that we had been floored by an argumen-

tum ad hominem, we were silent for a few minutes, and then added: "But the whole of the clerk's salary, Mr. G——, for the nine years, put at compound interest, wouldn't have amounted to the \$1,500 which you say he had hoarded."

"O," was the reply, "he kept his money turning over, of course. He fished at night in the Kennebec—caught and sold salmon, and dickered with the farmers, etc., etc. But he never neglected his employers' business. He was my partner for thirty years, and the only one I did not lose money by."

THE OUTLOOK IN BELLEVILLE.

Louis Benmore, one of Belleville's live grocers, was in Toronto last week. "Business," he said, "has been quiet, but it is picking up wonderfully well. A good many buildings are going up this season. We have a hotel second to none between Toronto and Montreal, and by September we expect to have our street car service converted into the electric system. Then of course we are looking forward to the summer carnival, which we expect will be much better than the one you had in Toronto a few years ago." Then he animadverted upon THE CANADIAN GROCER. "I think a great deal of THE GROCER. In fact, I owe my success partly to it, having from it obtained information on many points upon which I otherwise might have been ignorant. Your paper always arrives on time. I know when I go to the post office Friday mornings that I shall get THE CANADIAN GROCER if I get nothing else. I subscribe for many trade journals, but yours is the only one that I can say this about."

AN UP-TO-DATE COMPANY.

The E. B. Eddy Co. are always getting out something unique. Their latest attractive little fad is an "advertising match," which is a high grade parlor lucifer, done up a dozen in a package, with a parti-colored little ribbon attached to each for the purpose of drawing it from the box.

The Eddy Co.'s, newest thing is their electrically welded steel wire hooped woodenware, which allows the pail or tub to expand or contract without falling to pieces, no matter what the weather be.

Their new manilla box-shaped paper bags are also bound to attract a great deal of attention and patronage.

SALMON ON THE COAST.

Preparations are being pushed forward for the new season's pack at the canneries, all of which the owners intend to operate this year. It is believed that the preparations will be made for only a moderate quantity, as this is the second year since the last big run, which has occurred every fourth season on the Fraser River and is expected again in 1897 —B.C. Commercial Journal.

Canned Fish

We are prepared to offer special values in Morton's Fresh Herrings, Dried Sprats, Marinated Pilchards, Kippered Mackerel, Preserved Bloaters, etc. It will pay **you** to drop us a card and get prices before buying.

John Sloan & Co. Wholesale Grocers and Importers **Toronto**

CALIFORNIA FRUITS

APRICOTS
NECTARINES } 25lb. boxes
PEACHES

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Bosnia Prunes

SPHINX BRANDS

Purchased previous
to advance.

Now Arriving

WARREN BROS. & BOOMER

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.
Wonderful 12 oz. pressed cake,
100 in box.
Our Own Electric 8 oz. cake
100 in box
Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

and for sale by all leading wholesalers. The trade will find it to their advantage to get our prices.

If you want a surprise write

Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut (New Style)
Bulk Baking Powder
Boston Baking Powder
Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder

Best in Canada.

PURE Black Pepper

5½c. lb.

EXTRAORDINARY VALUE.
SEND FOR SAMPLES.

EWING, HERRON & CO.

MONTREAL

A SPECIAL LINE...

ARGUIMBAU'S

OFF-STALK

VALENCIAS

Send for Quotations

PERKINS, INCE & Co.

TORONTO.

TONKA

Ask your wholesale dealer for
a 5 lb. box of

**McALPIN TOBACCO
COMPANY'S**

Celebrated.

"TONKA" Smoking Mixture

It is without an equal for coolness
and flavor.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

We are offering some
excellent values in

**ASSAM
TEAS**

15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto.

Messrs. F. Magor & Co., Montreal.

Messrs. Seeton & Mitchell, Halifax, N.S.

Have You a Hotel

Restaurant or Boarding House Trade? You will make money, so will your customers, by handling catsup by the gallon. We will ship you Pure Gold Tomato Catsup in gallon jugs, imperial measure, at one dollar per gallon. No charge for jugs.

Our Catsup does not spoil from exposure to the air.

You therefore take no risk. See our travelers.



PURE GOLD MFG. CO.
TORONTO

COMPLAINT FROM VALLEYFIELD.

Mr. Marchand, of Valleyfield, is in Montreal this week, as the spokesman of the merchants of that town, to secure a better train service with Montreal. There are 40 to 45 merchants in Valleyfield, and they do a good deal of their business with Montreal, but are put to inconvenience in reaching the city. There is only one train per day each way, leaving the town at 6.10 a. m., and leaving Montreal to return at 4 p. m., while a change of cars has to be made at a junction where long stops occur. Co-operation is sought from the merchants and Boards of Trade in Montreal to secure a better service from the Grand Trunk.

TORONTO'S BIG PREVARICATOR.

A traveler was in the north a few days ago, and offered a grocer new maple syrup.

"Why," said the grocer, "how can you sell it this time of the year?"

"Oh," replied the C.T., "our company has a maple bush near Toronto. It is lit up with electric lights, and that affects the sap just the same as the sun does."

The grocer bought. Half an hour afterwards he caught sight of the C.T. passing his store. He called him in, and, taking him by the lapel of his fur coat, said: "You are the biggest liar that comes out

of Toronto, and I am the biggest fool in Wiarton. What do you drink?"

This is a fact. It is scarcely necessary to say the C.T. is an Irishman.

EDDY'S MATCH GIRL.

The girls in the E. B. Eddy Co.'s match factory at Hull, P.Q., evidently are well disciplined. The other day the Governor-General, during his visit, enquired of one of them in English if the fumes from the matches did not affect her bronchial tubes. She replied, "comprend pas." Then His Ex. repeated the question in good French, to which she replied in the mother tongue, "The foreman will furnish you with all necessary information." The Governor-General enjoyed the situation, and subsequently remarked to Mr. Geo. Millen: "I fancy she took me for an inspector."

CANADA'S FISH SUPPLY.

Few realize the wealth of the Canadian fisheries, which in 1894 netted the country in exported fish the sum of \$11,412,281, against \$8,941,357 the year before. The values of the various kinds in 1894 were: Codfish, \$3,423,701; salmon, \$2,602,588; lobsters, \$2,361,250; mackerel, \$496,800, and herring, \$486,801. The inland fisheries are likewise priceless, and the exports in

1894 of lake trout and other fresh fish amounted to \$837,120. When Newfoundland comes in the fish possessions of Canada will be the richest in the world.

SHIP EGGS WHILE FRESH.

In a circular to the trade this week D. Gunn, Flavell & Co., Toronto, seek to impress upon country merchants the necessity of forwarding eggs to the packers while fresh. The circular reads, in part: "In this city last summer, thousands of dozens of eggs were sent to the dump, and tens of thousands of dozens were almost useless because they reached market too old. Our chief market now for eggs is Great Britain, and it requires care and skill to overcome the distance and land the eggs in good order; but all the care and skill is vain if the egg is not fresh when it reaches the packer."

QUEBEC GROCERS' CLERKS.

The grocers' clerks of the city of Quebec paraded the streets on Thursday last to press upon the attention of the public their claims for early closing. This parade was all right so long as it was conducted in an orderly manner, but it is to be regretted, if reports are true, that some of those who joined in the procession became unruly and broke a number of windows in the stores of those employing grocers who have been most strongly opposed to the clerks' demands.

**BEST FOR —
WASH
DAY.**

SURPRISE

2800
9/3/07

**BEST FOR
EVERY DAY.**

SOAP.

BRANCHES—

MONTREAL : 17 St. Nicholas St
TORONTO : Wright & Copp, 51 Colborne St.
WINNIPEG : E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

TRADE CHAT.

CANADIAN tobacco manufacturers sold last year 10,692,940 cigarettes in the country and exported 10,283,180.

Last year 762,548 gallons of vinegar were manufactured in Canada.

The Brackman & Ker Milling Co., of New Westminster, B.C., have decided to establish an oatmeal mill and elevator at South Edmonton, Alta. Construction will be proceeded with as soon as the lines are perfected. T. W. Lines has been admitted into the firm and will manage the business at Edmonton.

A Rapid City (Man.) despatch says : R. S. Armstrong has returned from Toronto, where he purchased from J. & G. Greey the machinery for the Hamiota roller flour mill and elevator. The firm, consisting of Mr. Armstrong and Mr. G. A. Basler, will commence the erection of a mill at once, and expect it will be complete and ready to work about midsummer.

BOATS TO PORT STANLEY.

London, Ont., is evidently intent on showing its appreciation of the steamship service to be inaugurated within a few days between Port Stanley, Toronto and the Lower Provinces. The service, it is understood, is to be run under the auspices of the

Merchants' Line, which has heretofore operated between St. Catharines, Toronto and Montreal. The two boats to be put on are, however, to be operated nominally, at any rate, by the City of London Merchants' and Manufacturers' Steamship Company. The McClary Mfg. Co. have already on the wharves at Port Stanley, ready for loading, a trial shipment of 60 tons of tin plating for Toronto and other points. It is expected a considerable saving in freight will be effected, and, if so, the new line will undoubtedly have considerable patronage. The first boat, it is said, will sail east on May 2nd.

A PROMISING BOY.

A sharp snip of a boy went into the office of a business house on Jefferson avenue and delivered a note to the manager. He read the note and looked the boy over.

"Your father," he said, "says you want to go to work?"

"I've heard him say that a good many times," responded the boy, carelessly.

"Is that so?"

"Yes, sir."

"Well, that's what he has written in this note."

"Did he write that?" asked the boy, in considerable surprise.

"Of course."

"And sign his name to it?"

"Certainly. Look for yourself," and the

puzzled manager handed the note over to the youngster.

He read it over carefully and noted the signature.

"Well," he exclaimed, "I wouldn't at
thought the old gent would a-done it."

"Done what?" asked the still more puzzled manager.

"Put his name to that, of course," replied the boy. "It ain't so bad," he continued, "when a boy tells what ain't so, but when he puts it down in black and white and signs his name to it, it's about time he was having somebody to watch him."

Then it began to dawn on the manager, and he took the lad in and though he never did want to work he was always strictly honest, which is not to be sneezed at in these days of modern methods.—Detroit Free Press.

HE COULD NOT HEAR.

A gentleman the other day employed a carpenter to partition off a part of his study and particularly instructed the workman to make the partition sound-proof. The carpenter declared that he could do this effectually with a filling of sawdust. When it was finished, the gentleman stood on one side and called to the carpenter on the other : " Can you hear me, John ? " " No, sir ; not a bit," was the prompt reply.

Compact
Complete

Safe
Efficient

THE New Parlor

A patent match in a
patent box—box can
hang on the wall or be
carried in the pocket
with perfect safety—
no sulphur—no smell.

The grocer who knows a thing or
two will handle these sellers.



THE E. B. EDDY CO.

HULL, CANADA

BRANCHES

Montreal : 318 St. James Street.
Toronto : 29 Front Street West.

AGENCIES

F. H. Andrews & Son,	Quebec, Que.
Alfred Powis, - -	Hamilton, Ont.
J. A. Hendry, - -	Kingston, Ont.
Schofield Bros. - -	St. John, N.B.
John Peters & Co.,	Halifax, N.S.
Tees & Persse, - -	Winnipeg, Man.
James Mitchell, -	Victoria, B.C.
Permanent Agents	- St. Johns, Nfld.
not yet appointed.	- Sydney, Australia.
	- Melbourne, "

MONTREAL GROCERS.

At a special meeting of the Montreal Wholesale Grocers' Association the following resolution was unanimously adopted, on the motion of Mr. Wm. Kinloch, seconded by Mr. H. Laporte :

That the Montreal Wholesale Grocers' Association has learned with profound sorrow of the death of its president, Mr. Geo. Childs, who by his long and honored connection therewith won for him the highest respect of its members; that Mr. Childs' services to the Association, dating as they do from its origination, have been continuous, hearty, and contributed largely to its success, and the vacancy created by his death will long be felt, and most difficult to fill; that as the head of one of the oldest wholesale grocery houses of this city, he won from all who came in contact with him the highest regard, his upright and unblemished character, kindly disposition, and charm of manner endearing him to all his business associates, by whom his death is most sincerely mourned, and by whom his memory will be affectionately cherished; that the Association tenders its sincere sympathy to the family of the deceased gentleman in their great loss.

ANOTHER CREAMERY

that had been using English Dairy Salt, after giving

Windsor Dairy Salt

a trial, has just pronounced it to be much superior to the imported salt. No taint from steamships that carry oil, fish or meat can be in the Windsor. For farm dairy use you can order it from your wholesale house.

50 lb. Duck Sacks..... 45c.
15 Bags per bbl. (280 lbs. net)..... \$2 25
If you are ordering salt, order the

... WINDSOR ...

TORONTO SALT WORKS

128 Adelaide East

TORONTO

City Agents for Windsor Salt Works.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS ...
R
O
O
M
S

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

A Total Eclipse

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts or Home-made Beef Tea.

It is FIFTY TIMES as Nourishing

And makes a Strengthening and Invigorating Beverage.

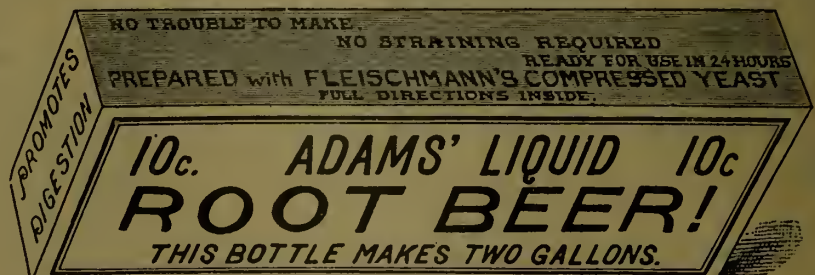


"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

T
W
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10
AND
25
CENTS

Order your spring supply early.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO

Heating Appliances FOR SALE.

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

The Canadian Grocer
TORONTO

Your Customer

Who has once used our Baking Powder will want it again, and always.

When ordering let your order read thus: "One case, each size, of

Barton's Baking Powder."

PHOENIX MILLS

1-3 Jarvis Street

G. F. MARTER
& SON.

TORONTO.

Merchants, Attention!

With every 3 doz. box of **ENGLISH ARMY BLACKING**, see that you get one of the large **METAL EMBOSSED SIGNS**. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

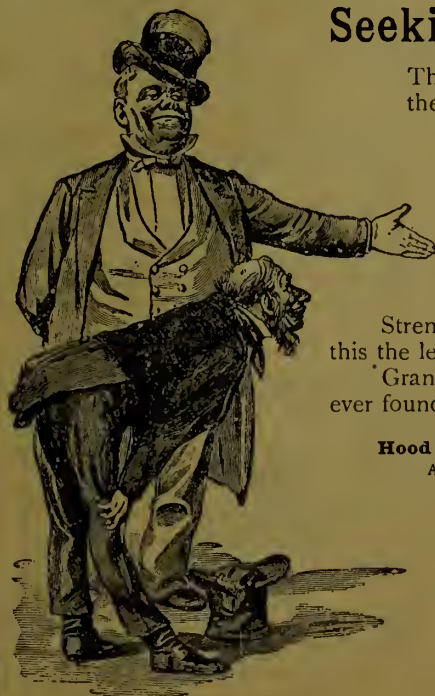
Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Seeking After Truth

The trade are looking after the best tea for their best customers.



Grand Mogul Tea

FILLS THE BILL.

Strength, Purity, Flavor, Price, combine to make this the leading tea of Canada, for the best trade. Grand Mogul Tea is not placed on sale, but wherever found has been purchased by the merchant.

Hood Bros & Co.

Agents, Winnipeg, Man.

J. W. Tufts & Son

Agents, Vancouver, B.C.

T. B. ESCOTT & CO.

Sole agents for Canada and
United States

LONDON, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

KENT & CO., general store, Orangeville, Ont., have assigned to John Ferguson, Toronto. Creditors will meet on May 2.

Geo. Hagus, grocer, Winnipeg, has assigned.

Thomas Hamlin, grocer, Woodville, Ont., has assigned to James Stuart.

Robt. 'Shields, general store, Phelpsston, Ont., has assigned to W. A. Campbell, Toronto.

German Caron has been appointed provisional guardian of Flavien Boucher, trader, L'Islet, Que.

R. A. Colquhoun, general store, Vancouver, B.C., has satisfied a chattel mortgage for \$2,560.

Goodfellow & Co., general store, St Johns, Newfoundland, are offering to compromise at 65c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Besner & Faraud, general store, St. Clet, Que., have dissolved.

Maleport & Frere are commencing a grocery business at Montreal.

Davis & Geddes, grocers, Victoria, B.C., have dissolved. J. H. Geddes continues.

J. W. Smith & Son, grocers, Halifax, N.S., have dissolved. Fred. W. Smith continues.

Frederic Aubin and Charles Berger have been registered proprietors of Aubin, Berger & Co., Montreal.

Lacerte & Frere, general store, Yamachiche, Que., are about dissolving. Ernest Lacerte to continue.

Joseph and Leo Noel have been registered proprietors of Joseph Noel & Co., traders, Quebec, Que.

Theophilus and Arthur Galipeau have been registered proprietors of Galipeau & Freres, provisions, Montreal.

Wm. P. Downey and John A. McLean have been registered proprietors of the Canadian Coconut Co., Montreal.

Joseph Emile Beland and Narcisse G. Vezina have been registered proprietors of Beland & Vezina, smallwares, Quebec.

Edmund and Joseph Lecours have been registered proprietors of Lecours & Frere, traders, Notre Dame de la Victoire, Que.

Alphonse Pigeon and Louis S. Gendron have been registered proprietors of Pigeon, Gendron & Co., wholesale grocers, Montreal.

Thomas D. Beattie and George N. Elliott have been registered proprietors of Beattie & Elliott, commission merchants, Quebec, Que.

Pascal Legault dit Deslauriers and Joseph Legault dit Deslauriers have been registered proprietors of P. Deslauriers & Frere, grocers, Ste. Anne de Bellevue.

Joseph Brunet & Co. is the style of a Montreal grocery partnership, registered be-

tween Joseph Brunet as general partner and Joseph E. Brunet as special partner for \$1,000 for three years.

SALES MADE AND PENDING.

T. F. Curran, general store, Kingston, N.B., has sold out.

Mrs. O. H. Mallette, Montreal, is offering her business for sale.

J. A. McDermott, grocer, Fergus, Ont., has sold out to D. Mitchell.

The stock of McLean & McKay, general store, Underwood, Ont., has been sold.

The stock of John Allard, grocer, North Bay, is to be sold by auction on April 29.

The stock, etc., of D. W. MacWittie, grocer, London, Ont., is to be sold by auction.

Thos. S. Edwards, crockery and groceries, St. Thomas, Ont., has sold out to W. A. Day.

The general stock of E. McDonald & Son, Ripley, Ont., is to be sold by auction on April 30.

CHANGES.

C. Bruneau is starting a grocery business at Montreal.

Wm. White is starting a grocery business at Montreal.

P. E. Routhier is starting a grocery business at Montreal.

J. Anderson, grocer, St. Thomas, Ont., is giving up business.

Sherman Bond is starting a grocery and bakery trade at Odessa, Ont.

Francois B. Montmagny is starting a grocery business at St. Pierre, Que.

Herrington & McKellar, general store, Blyth, Ont., are giving up business.

G. L. Damb is starting a pork packing business at St. Henri de Montreal, Que.

Perry & Alpin, general store, Stonewall, Man., have been succeeded by Perry & Co.

Thos. Williams is to be succeeded in the bakery line at Palmerston, Ont., by J. F. Foster.

The estate of John Smart, general store, Plattsville, Ont., has been succeeded by Kelly & Co.

Mrs. P. McDonald is commencing a grocery and liquor business at Cote St. Paul, Que.

Jean B. Gauthier has been registered proprietor of the grocery business of Osborne E. Gauthier.

Alfred Wilfred Gelinas has been registered proprietor of A. J. Dulric & Co., grocers, St. Hyacinthe, Que.

Marie Louise Landry, wife of Adolphe Depatie, has been registered proprietress of A. Depatie & Cie, grain, etc., Montreal.

FIRES.

C. G. Coxall, general store, Tamworth, Ont., has been burned out; insurance, \$7,000.

Moore & Vandusen, general store and lumber, Lion's Head, Ont., have been burned out.

DEATHS.

W. Spiers, grocer, Mayfield, Ont., is dead.

Thos. Barry, general store, St. George, N.B., is dead.

F. L. Perkins, of Perkins & Payne, general store, Saturna Island, B.C., is dead.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
Prices.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario,
W. S. Goodhugh & Co., Montreal.
Tees & Persse Winnipeg.

THE BUTTER SITUATION.

UNSATISFACTORY indeed is the butter situation. In Toronto and the west it was probably never worse. At any rate, stocks in Toronto are asserted by old dealers to be larger than ever before at this time of the year, while that stocks in the country are congested may be gathered from the letters that holders are continually dropping to possible buyers.

In Toronto alone, from what THE CANADIAN GROCER can gather, the commission houses are holding between five and six thousand packages of butter, which in weight would represent a quarter of a million or more pounds. This, too, is practically all old butter. Much of this butter holders would be glad to take as low as 6c. per pound for, while if it had been marketed some months before it was, a fair price would have been realized.

We know of creamery for which 18½c. was bid early last fall, but which sold for 6½c. per pound less a few months later, and of dairy for which 15c. was bid, and which holders would be glad to take less than half for to-day. We hear of one house that has from 8,000 to 10,000 pounds of roll butter which it would like to dispose of at from 10 to 12c. per pound.

In spite of the stocks of butter on hand, deliveries of roll butter are free, and butter will be coming in still more liberally in a week or two, when the grass butter season opens.

Wherein is to be found the remedy for the present congested state of affairs is the question that is now agitating the minds of butter dealers. There is no hope in the British market for the class of butter that is now filling up the warehouses and cellars of country merchants. As an experiment, one Toronto house some three months ago sent a small consignment of twenty-five tubs to Glasgow, and there it still lies.

As long as so much old butter remains on the market, poor as the bulk of it may be, the price of the new season's make must be injuriously affected.

The only remedy in sight, as far as we can see, is for holders, both in country and city, to sell out the poor butter they have at the price usually obtaining for the grease article. It is understood that a market can be found in Germany for this kind of butter at a price, where it is wanted for greasing wools.

PEPPER SHIPMENTS.

The following is a statement of shipments of black Singapore and Penang pepper from the Straits, January 1 to April 15:

America, tons.....	1895.	1894.
Continent, tons.....	1,505	740
England, tons.....	3,830	2,815
	1,600	1,680
Total.....	6,935	5,235

A Crystal Pitcher Free.



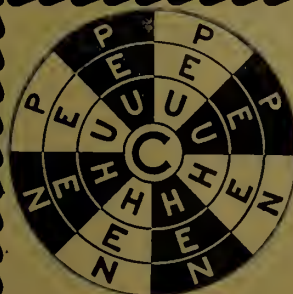
Ask your wholesaler for it.

Send for advertising matter free.

ADAMS & SONS CO.

11 and 13 Jarvis Street.

TORONTO.



Pure Paris Green

Government Standard

It is the finest made, both as regards color, fineness, and strength. Put up in cardboard packages, tins, and drums.

Samples and prices sent on application. Manufactured by

PEUCHEN & CO.

10-12 Bay St.

Toronto



CHAS. SOUTHWELL & CO.'S

High-Class **Jams**
Jellies and
Marmalades**NEW
SEASON'S
GOODS**

JUST RECEIVED

Orange Marmalade. . .
 Perfection Marmalade. . .
 Scotch Home-made Marmalade.
 English Home-made Marmalade.

Grocers are now selling Southwell's throughout Canada.



Do You Handle Gelatine?

SPARKLING, BRIGHT, DELICATE

Then try

NELSON'S

Quotations for Southwell, Nelson, Etc., Etc.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, April 25, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 45
16 oz. cans, 1, 2 and 4 doz. in case	3 50
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 6 doz. in case	0 90
4 " 2, 4 " " " "	0 35
4 " 4, 6 " " " "	80
3 " 4, 6 " " " "	80
Dunn's No. 1, in tins	2 00
" 2 " " " "	2 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " " "	80
" 12, in 6 " " "	70
" 3, in 4 " " "	45
Pond tins, 3 doz. in case	3 00

12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 " " "	1 10
5 lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " " " " " "	2 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " " " "	1 20
1/4 lb. " 4 " " " "	0 75
Gold Medal	per lb.
1/2 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " " " "	0 12
1 lb. " " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/2 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	per gross.
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " " "	3 30
No. 3 size 3 " " "	5 00
No. 4 size 2 " " "	6 85
No. 5 size 2 " " "	9 00
Emboss'd 97 4 " " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
2 1/2 " B 9 " " "	2 25
3/4 " C 15 " " "	1 25
Russet Paste.	per gross.
(3 doz. in box)	
No. 1. In tins	\$ 3 75
" 2. " " "	5 65
" 3. " " "	7 85
Russet Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$ 0 80
" 2. " " "	1 60
" 3. " " "	1 90
" 4. " " "	2 60

Polishing Paste.	per gross.
(3 doz. in box)	
No. 1. In bottles	\$3 75
" 2. " " "	5 65
" 3. " " "	7 85

Polishing Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$0 80
" 2. " " "	1 35
" 3. " " "	2 25
In Metal Tubes	1 90

Ivoryine.	per doz.
Small. In patent stoppered bottles, sponge attached	\$0 80
No. 1. " " "	1 35
" 2. " " "	25 00

P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro, 4 oz.	
Silver Star Stove Paste	per gross.
Dixon's Carburet of Iron Stove Polish, 70c doz	\$9 00
	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	\$0 17
1/4 lb. " " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—	
" Imperial," extra fine, 8, 4 strings	\$3 65
" " " " 7, 4 strings	3 45
" " " " 6, 3 strings	3 25

"Victoria," fine, No. 8, 4 strings	3 30
" " " " 7, 4 strings	3 10
" " " " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
" " " " 7, 4 strings	2 75
" " " " 6, 3 strings	2 60
" " " " 5, 3 strings	2 40

CANNED GOODS.

	per doz.
Apples, 3's	\$1 00 \$1 10
gallons	2 65 2 80
Blackberries, 2's	1 75 2 00
Blueberries, 2's	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 85 1 25
Cherries, red pitted, 2's	2 00 2 25
Pears, 2's	0 85 0 95
" Sifted select	1 45
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	1 75 2 40
3's	2 40 2 50
Peaches, 2's	1 75 2 00
3's	2 75 3 00
Plums, Green Gages, 2's	1 85 2 00
" Louhard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3's	0 90 0 95
gallons	2 10 2 25
Raspberries, 2's	1 75 1 85
Strawberries, choice, 2's	2 00 2 10
Succotash, 2's	1 40
Tomatoes, 3's	0 85 0 90
" Golden " Finnan Haddies	1 30 1 40
" Thistle " Finnan Haddies	1 30 1 40
Lobster, tails	1 75 2 25
" Hats	2 30 2 35
" Imperial Crown flat	2 20 2 40
Mackerel	1 00 1 10
Salmon, Sockeye, tails	1 30 1 50
" " flats	1 55 1 65
" Cohoes	1 10 1 20
Marinated Pilchards	2 25
Sardines, Albert, 1/2's tins	0 13
" " " " 1/2's tins	0 20
" Sportsmen, 1/2's agents	
ine French high grade, key opener	0 12 0 12 1/2
Sardines, key opener, 1/2's	0 10 0 10 1/2
" Exq. fine Frch, k.o.p. 1/4's	0 11 0 11 1/2
" " " " 1/4's	0 10 0 11
" " " " 1/8's	0 18 1/2 0 19



The Old Flag The Old Brands The Old Packages

"BENSON'S" Prepared Corn "EDWARDSBURG" Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, other brands 9 1/4 11	0 16	0 17
" P. & C., 1/4 s tins	0 23	0 25
" " " " "	0 33	0 36
" Amer., 1/4 s " "	0 06 1/2	0 09
" " " " "	0 09	0 11
Mustard, 1/4 size, cases		
50 tins, per 100	11 00	
MARNHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipper Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Blonkers	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.		
(CANADIAN.)		
Comp Corn Beef, 1-lb. cans.	\$1 50	\$1 60
" " " 2 "	2 60	2 65
" " " 4 "	8 00	8 25
" " " 6 "	17 50	18 50
" " " 14 "		
Minced Callops	2 60	2 65
Lunch Tongue	3 40	3 50
English Brawn	2 75	2 80
Camb Sausage	2 50	4 00
Soups, assorted	1 50	2 25
Soups and Boull.	2 18	4 50

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages		0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages		0 80
Horehound Tutti Frutti, glass tops, 36 5c packages		1 20
Cash Register, 390 5c bars and pkgs		15 00
Tutti Frutti Show Case, 180 5c bars and packages		6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages		3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages		6 00
Tutti Frutti Cash Box, 160 5c bars and packages		6 00
Variety Gum (new), 150 1c pieces		1 00
Orange Blossom, 150 1c pieces		1 00
Flirtation Gum, 150 1c pieces		0 65
Monte Cristo, 180 1c pieces		1 30
Mexican Fruit, 36 5c bars		1 20
Sappota, 150 1c pieces		0 75
Orange Sappota, 160 1c pieces		0 90
Black Jack, 115 1c pieces		0 75
Red Rose, 115 1c pieces		0 75
Magic Trick, 115 1c pieces		0 75
Red Spruce Chico, 200 1c pieces		1 00

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 40
Rock Chocolate, loose, 1-lb. tins.		0 37 1/2
Cocoa Nibs, 11-lb. tins.		0 40
TODD HUNTER, MITCHELL & CO.'S		
Chocolate—	per lb.	
French, 1/4's—6 and 12 lbs.		0 30
Caracas, 1/4's—6 and 12 lbs.		0 35
Premium, 1/4's—6 and 12 lbs.		0 30
Sante, 1/4's—6 and 12 lbs.		0 26
Diamond, 1/4's—6 and 12 lbs.		0 22
Sticks, gross boxes, each		0 18
Cocoa—	per lb.	
Homoeopathic, 1/4's, 8 and 14 lbs.		0 30
Pearl, " " "		0 25
London Pearl, 12 and 18 " "		0 22
Rock " " "		0 30
Bulk, in boxes.		0 18
Royal Cocoa Essence, packages	per doz.	1 40

EPPI'S.

Cocoa—	per lb.	
Case of 112 lbs. each		0 35
Smaller quantities		0 37 1/2

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.	
Caracas, 1/4's, 6-lb. boxes		0 42
Vanilla, 1/4's, " "		0 42
"Gold Medal" Sweet, 6 lb. bxs.		0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.		0 42
Fry's "Diamond", 1/4's, 6 lb. bxs.		0 24
Fry's "Monogram", 1/4's, 6 lb. bxs.		0 24
Cocoa—	per doz.	
Concentrated, 1/4's, 1 doz. in box		2 65
" " " " "		5 00
" " " " "		9 65
Homoeopathic, 1/4's, 14 lb. boxes		0 33
" " " " "		0 33

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homoeopathic Cocoa (1/4's)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate		0 21
Mott's Sweet Chocolate Liquors		0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes	
1/2 lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—		
Premium No. 1, boxes, 12 lbs. each		0 45
Baker's Vanilla in boxes, 12 lbs. each		0 60
Caracas Sweet, in boxes, 6 lbs. each		0 40
Best Sweet, in boxes, 6 lbs. each		0 28
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net		4 28
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each		0 28
Grocers' Style, in boxes, 6 lbs. each		0 28
Eight Chocolate—		
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.		0 55
Breakfast Cocoa—		
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.		0 52

COFFEE.

Green.

Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 22
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffaroma, 1 & 2 lb. tins asstd.		0 33
TODD HUNTER, MITCHELL & CO.'S		
Excelsior Blend	0 34	
Our Own " "	0 32	
Jersey " "	0 30	
Laguaya " "	0 20	
Mocha and Java	0 35	
Old Government Java	0 30	0 32
Arabian Mocha		0 35
Maracaibo		0 30
Santos	0 27	0 28

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 20	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 13	0 16
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 50	2 75
Salt Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.		
Fluid Beef—No. 1, 2 oz. tins		\$ 3 00
No. 2, 4 oz. tins		5 00
No. 3, 8 oz. tins		8 75
No. 4, 1 lb. tins		14 25
No. 5, 2 lb. tins		27 00



Acme
Sliced
Beef.

No. 1 tins,
key, 2 doz.,
per doz., \$3.00.



Codfish.

BEARDSLEY'S
SHREDDED.

2 doz. pkgs.,
per doz., 90c.

RECKITT'S Blue and Black Lead

{ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.

B. F. P. Cough Drops

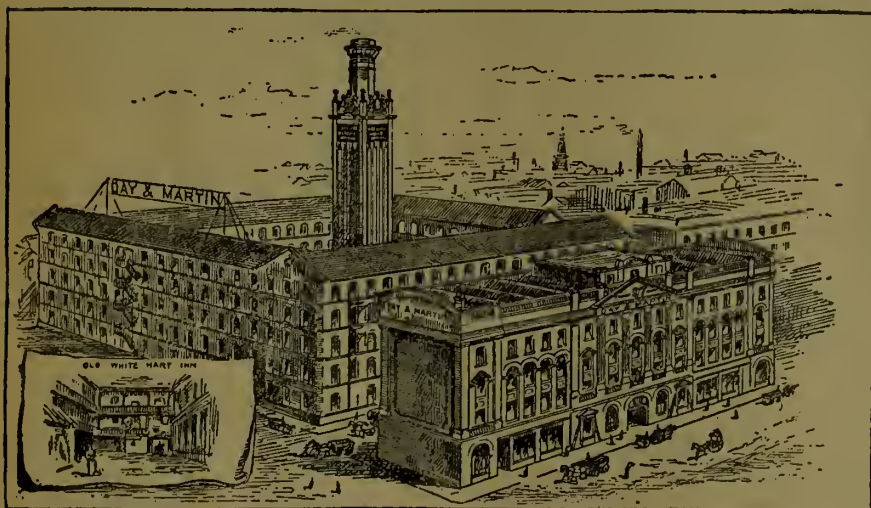
A Seasonable
and . . .
Saleable
Line of
Goods

MANUFACTURED ONLY BY

Toronto Biscuit and Confectionery Co.

TORONTO, ONT.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

DAY & MARTIN LTD.

London and
Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

Jelly Strips

Have you tried them? Entirely new Biscuits, and as usual we introduce them.

Moss Wafers

Are still favorites and sell well.

Remember our celebrated

SODAS

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST

TORONTO.

Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz	5 00

FRUITS.

Foreign.

Currents—Provincials, bbls.	0 03½	per lb.
" " "	0 03½	0 04½
" Filiatras, bbls.	0 04½	0 04½
" " "	0 04½	0 04½
" Patras, bbls.	0 04½	0 05
" " "	0 04½	0 05½
" cases	0 05½	0 07½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05
Figs—Eleme, 14 oz.	0 09	0 10
" " 10 lb.	0 09	0 11½
" " 18 lb.		0 15
" " 28 lb.		0 17
" taps	0 04	0 05
Prunes—Bosnia, cases	0 05	0 07
" Anchor C, cases		
" " E, "		
" " G & J cases		0 05½
Raisins—Valencia, off stalk	0 03½	0 04
" Fine, off stalk	0 04½	0 05
" Selected	0 05½	0 06
" Layers	0 05½	0 05½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels, 5 lb. boxes	0 05½	0 07
" Malaga—		per box.
" London Layers	2 25	2 25
" Imperial Cabinets	2 25	2 25
" Blue		
" Dehesas, boxes		0 75
Lemons, Messina	2 75	3 50
Oranges—Valencia	4 25	4 50
" Jumbo cases	5 25	5 50
" Messina	2 75	3 00
" Cal. Seedlings	3 00	3 75
" Cal. Navels	3 50	4 00

DOMESTIC.

Apples, dried, per lb.	0 05½	0 06
" evaporated	0 06½	0 07½

FOOD.

Split Peas	per bbl.
Pot Barley, per 49-lb. packet	\$3 75
Pearl Barley, XXX	3 75
	2 25

ROBINSON'S BARLEY AND GROATS.

Patent Barley, ½ lb. tins	per doz.
" " 1 lb. tins	1 25
" " 2 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	
50 to 60 dy basis	2 90
40 dy	2 15
30 dy	2 20
20, 16 and 12 dy	2 25
10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50
5 dy	2 80
4 dy A P	3 25
3 dy A P	2 75
4 dy C P	3 45

Horse Nails—	
Canadian, dis. 60 per cent.	

HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80 p. c. dis.	
Round-head iron, 75 p. c. dis.	
Flat-head brass, 77 p. c. dis.	
Round-head brass, 72½ p. c. dis.	

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—	
Manilla	0 09½ 0 10
Sisal	0 06½ 0 07

AXES—	
Per hox	6 00 12 00

SHOT—	
Canadian, dis. 12½ per cent.	

HINGES—	
Heavy T and strap	0 04½ 0 05
Screw, hook and strap	0 03½ 0 04

WHITE LEAD—Pure Association guarantee, ground in oil	per lb.
25 lb. irons	0 04½
No. 1	0 04
No. 2	0 03½
No. 3	0 03½

TURPENTINE—	
Selected packages, per gal.	0 48 0 49

LINSEED OIL—	
Raw, per gal	0 53 0 54
Boiled, "	0 56 0 57

GLUE—	
Common per lb	0 10 0 11

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" 2	11 40
" 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" 5	7 00
" 6	6 00
" 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

DELHI CANNING CO.

Janis, assorted, extra fine, 1's.	\$2 20
Jellies, extra fine, 1's	2 25

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.
Clear Jelly Marmalade	1 50
	1 90

Strawberry W. F. Jam	2 20
Raspberry " "	2 10
Apricot " "	1 90
Black Currant " "	1 90
Other Jams " "	1 55
Red Currant Jelly	3 00
(All the above in 1 lb. clear glass pots.)	

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can	2 00
" Acme " Pellets, fancy boxes (30's), per box	1 50
" Acme " Pellets, fancy paper boxes (4's), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
" Purity " Licorice, 200 sticks	1 45
" 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net.	\$12 00
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MUSTARD.

KEEN'S.

Square Tins	per lb.
D. S. F., 1 lb. tins	\$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" ½ lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

COLMAN'S.

Square Tins	per lb.
D. S. F., 1 lb. tins	\$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" ½ lb. jars, per jar	0 75
" 1 lb. "	0 25

RICE, ETC.

Rice—	per lb.	per lb.
Aracan	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seta		0 05½
Extra Baruah	0 03¾	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06½	0 06¾
Sago	0 04½	0 05½
Tapioca	0 04½	0 05½
Gonthead (finest imported)		0 06½

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams 10c size, per doz.	0 90
" " " per gross	10 00
" 25c " per doz.	1 75
" " " per gross	20 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Edwardsburg Silver Gloss, 1-lb. chrome package	0 07

Silver Gloss, large crystals	0 06½
Benson's Satin, 1-lb. cartoons	0 07½
No. 1 White	0 04¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Corn	0 07½
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., new wrappers	0 08½
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 09
PURE—	36-lb. boxes, 12 3-lb. boxes	0 07½
OSWEGO	40-lb. boxes, 1-lb. packages	0 08
CORN STARCH	For puddings, custards, etc.	
ONTARIO	36-lb. to 45-lb. boxes, 6 bundles	0 06½
STARCH 1N	Silver Gloss	0 08
BARRELS	Pure	0 07

SUGAR.

Granulated	c. per lb.
" No. 2	3 40 3 50
" German	0 03½ 0 03½
Paris Lump, bbls. and 100-lb. boxes	0 04½ 0 05
Extra Ground, bbls. Iceing	0 05½ 0 05½
Powdered, bbls	0 04½ 0 05½
Extra bright refined	0 03 0 03½
Bright Yellow	0 03 0 03½
Medium Yellow	0 02¾ 0 02¾
Dark Yellow	0 02 0 02½
Raw Demerara	0 02¾ 0 02¾

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.
Dark	bbls. ½ bbls.
Medium	0 25 0 30
Bright	0 30 0 35
Very Bright	0 35 0 40
Redpath's Honey	0 50
" " 2 gal. pails	0 40
" " 3 gal. pails	1 25
" " "	1 50

SOAP.



SURPRISE SOAP.	
1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

Manufactured by

Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.



RICHARDS' SOAPS.

	per box.
Richards' Pure Soap, 100 bars.....	\$6 00 4
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2½ lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar	per box.
2 6-16 oz. and 3-lb. bar, 60 lb.....	\$3 30
13¼ lb. and 1-lb. bar, 60 lb.....	3 60
12 oz. cakes, 100 cakes in box.....	4 13
10 oz. cakes, 100 cakes in box.....	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz., per box.....	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04¾
Genuine Electric, 72 bars, per box.....	2 50

T.E.A.S.

BLACK.

Congou	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking.....	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 18	0 25

CEYLON.

Broken Pekoes.....	0 35	0 42
Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary		
firsts.....	0 22	0 38

Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts.....	0 35	0 40
Half Chests, ordinary		
firsts.....	0 22	0 38
Half Chests, seconds.....	0 17	0 19
" " thirds.....	0 15	0 17
" " common.....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong.....	0 14	0 15
" " Gunpowder.....	0 16	0 19
" " Siftings.....	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
- Bar, 8's.....	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 57
Brier, 7's.....	0 49
Index, 7's.....	0 44
Honeyuckle, 8's.....	0 56
Napoleon, 8's.....	0 50
Victoria, 12's.....	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48
Bright Smoking Plug Myrtle, T. & B.,	
3's.....	0 60
Lily, 7's.....	0 47
Diamond Solace, 12's.....	0 50
Myrtle Cut Smoking, 1 lb. tins.....	0 70
¼-lb. plug, 6-lb. boxes.....	0 70
oz. plug, 5-lb. boxes.....	0 70

MCALPIN TOBACCO CO.

White Barley Chewing—	Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and		
10c cuts, 12-lb. butts.....	0 61	
Beaver, 8 oz. R. & R. 2x12, 5c and 10c		
cuts, 12-lb. butts.....	0 61	
Beaver, 16 oz., R. & R., 10c cuts, 2x12,		
18-lb. butts.....	0 61	
Jubilee, 7½ to 1 lb., chocolate, 15-lb.		
butts.....	0 58	
Prince George, 8's, 21-lb. caddies.....	0 47	
Tecumseh, 9 to 1 lb. (fancy chewing) ..	0 65	

Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb.	
butts.....	0 47
Black Chewing	
Standard, 3rds, 4ths, 7s and 12s, 20-lb.	
packages.....	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s.....	0 50
" " 3rd.....	0 50
Sunny South, 6s and 7s, 18-lb. cad-	
dies.....	0 46
Solid Comfort, 6s, 18-lb. butts.....	0 44
Special, 7 to 1 lb., 18-lb. caddies.....	0 42
Cut Tobacco, Smoking	
Silver Ash, 1-9ths, 5-lb. boxes.....	0 62
Puck, mixture, 1-9ths, 5-lb. boxes.....	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes.....	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails	
Apricot, dark sweet, 5-lb. pails.....	0 80
Terms, 30 days, less 2 per cent.	0 65

Cigars.

S. DAVIS & SONS, MONTREAL.

	Per M.
Madre F. Hijo, Lord Lansdowne.....	\$60 00
" " Panetelas.....	60 00
" " Bonquet.....	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria.....	80 00
" " Pins.....	55 00
El Padre, Reina Victoria.....	55 00
" " Reina Victoria Especial.....	50 00
" " Conchas de Regalia.....	50 00
" " Bouquet.....	55 00
" " Pins.....	50 00
" " Longfellow.....	80 00
" " Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
" " Queens.....	29 00
Cigarettes—All Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MON-

TREAL.

	Per M.
Cigarettes	\$7 50
Athlete.....	6 25
Puritan.....	5 75
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50
Cut Tobacco.....	per lb.
Puritan, 10ths, 5-lb. boxes.....	0 70
Old Chum, 9ths, 5-lb. boxes.....	0 75
Old Virginia, 1-10 lb. pkg., 10-lb.	
boxes.....	0 62
Gold Block, 9ths, 5-lb. boxes.....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes.....	0 83
Athlete, per lb.....	1 15

Plug Tobacco—

Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " " 8s, " 16	0 68
" " " 8s, R. & R. 13½	0 68
" " " 7s, R. & R. 14½	0 68
" " " 7s, Solace, 14½	0 58
" " " 8s, R. & R. 16	0 58
" " " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " " 3s, Solace, 17½	0 58
Derby " " 1s, " 17	0 55½
Derby " " 12s, " 17½	0 51
Athlete " 5s, Twist 9	0 51

WOODENWARE.

Pails, 2 hoop, clear, No. 1.....	per doz.
" " " " " " " " " " " "	\$ 1 50
" " " " " " " " " " " "	1 65
" " " " " " " " " " " "	1 40
" " " " " " " " " " " "	1 60
" " " " " " " " " " " "	1 65
Tubs, No. 0.....	8 50
" " " " " " " " " " " "	7 00
" " " " " " " " " " " "	6 00
" " " " " " " " " " " "	5 00
" " " " " " " " " " " "	2 00
Washboards, Globe.....	1 90
" " " " " " " " " " " "	1 40
" " " " " " " " " " " "	2 25
" " " " " " " " " " " "	1 85
" " " " " " " " " " " "	2 75
" " " " " " " " " " " "	2 25
" " " " " " " " " " " "	2 00
" " " " " " " " " " " "	1 80
" " " " " " " " " " " "	1 75
" " " " " " " " " " " "	1 30

T.H.E. B. EDDY CO.

Washboards, Planet.....	1 60
" " " " " " " " " " " "	1 50
" " " " " " " " " " " "	1 40
" " " " " " " " " " " "	1 25
" " " " " " " " " " " "	2 25
Mops and Handles, combined	1 25
Butter Tubs.....	3 60
Butter Bowls, crates assort'd.....	3 60

Matches—	
Steamship (10 gross in case).	
Single case and under 5	
cases.....	3 10
5 cases, freight allowed.....	3 10
Per Case.	
5-Case Lots, Single Case.	
Parlor.....	\$1 70
Red Parlor.....	1 70
Telephone.....	3 30
Telegraph.....	3 70
Safety.....	4 00
French.....	3 00
Favorite.....	2 25
Flamers.....	2 20

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.

D. RICHARDS

WOODSTOCK.



Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers. Hamilton. Send for Price List.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

"IT WORKS TO PERFECTION"

So writes A. McKenzie, of St. Thomas, in reference to a recently purchased Computing Scale.

Here is his letter in full :

PALACE GROCERY, ST. THOMAS, ONT., Oct. 4, 1894.

MESSRS. MILLS & CO., CHICAGO :

Dear Sirs,—The Computing Scale purchased of you works to perfection. I am more than pleased with my investment, and could not be persuaded to part with mine if I could not get another. I heartily recommend it to all doing a retail business.

Yours very truly,

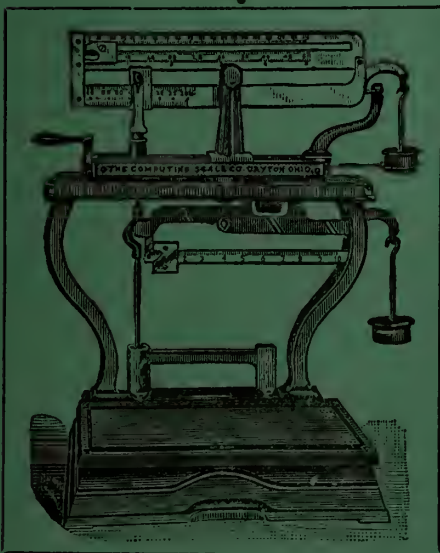
(Signed) A. MCKENZIE.

Just think of a scale that makes all your calculations for you! Don't you think it would save you a lot of worry and trouble—to say nothing of dollars?

All information cheerfully furnished by

Mills & Company

CHICAGO, ILL.



700-701 Garden City Block
Cor. Randolph and Fifth Ave.

THE MOST DELICIOUS SAUCE
IN THE
WORLD

Yorkshire
SOLD
EVERYWHERE
Relish

PROPRIETORS

GOODALL, BACKHOUSE & CO.
LEEDS ENGLAND.
C.H. BINKS & Co CANADIAN AGENTS, MONTREAL.



MADE TO
GIVE LIGHT



Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

EDWARD STILL
Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE Always
Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

HYDE PARK, ATHLETE. PURITAN. DERBY, SWEET SIXTEEN CIGARETTES.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collection
and dissemination of information than any
similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKIN & TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCO.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MAY 3, 1895.

No. 18

Manufacturers. by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 & 80

LA FLORA, 10c.

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

Molasses

Barbados

Cuba

Porto Rico

English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

No. 96 Wall Street

BROOKLYN, N.Y.

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.

J. Hunter White, St. John.

L. H. Dobbin, Montreal.

Standard Goods THE Best to Handle

E. Lazenby & Son

18 TRINITY STREET, LONDON, ENGLAND.

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

The Prince of
Wales.



His Excellency

Lord Aberdeen

The Governor General
of Canada.

And all the best families in Great Britain and the Colonies. For standards of excellence Lazenby's goods are unsurpassed. The variety they manufacture and put up is very large. No grocer should be without them.

Lazenby's Solidified Tablet Jellies

THE QUEEN OF TABLE JELLIES.

LAZENBY'S

Pickles

Soup Squares

Flavored Vinegars

Potted Meats and Fish

Sauces

Chutnies,

etc., etc.

Are all of the finest quality and more economical to use than others.

FOR SALE BY THE LEADING WHOLESALE GROCERS IN THE PRINCIPAL CITIES OF THE DOMINION.

A. P. TIPPET & CO. Agents for the Dominion, Toronto, Montreal, St. John.

WHEN IN DOUBT
ORDER

EXCELSIOR BLEND COFFEE

EXCELS ALL OTHERS.

Best Breakfast Beverage

Is Cocoa scientifically prepared, with the excess of natural oil removed. This renders it soluble and easily digestible. Such is our

Homeopathic Cocoa

In $\frac{1}{4}$ -lb. packets. A comfort to the poor, a luxury for the rich. It gives health, strength and happiness to all who use it.

Todhunter, Mitchell & Co. - - Toronto.

High Grade Cocoa, Chocolate and Coffee Manufacturers.

MOST PERFECT
GRINDER MADE.

COLE'S PATENT Coffee Mill

We are sole agents.
Write for Catalogue.

The Medical Crusade



Against the use of fresh cow's milk, is opening the eyes of many to the danger they have been, and still are, running in using the ordinary article.

The demand for a first-class condensed milk is increasing rapidly and the retailer now has everything in his favor to build up a good trade in that line.

Allworth's "Star Brand" Condensed Milk and Evaporated Cream are guaranteed strictly pure and of the best quality, and will amply satisfy the most exacting customer.

Order from any wholesaler, or

AGENTS:

HALIFAX, N.S.—E. ERB & Co.
ST. JOHN, N. B.—E. T. STURDEE.
WINNIPEG.—A. HARVEY.
VANCOUVER, B.C.—G. J. WONDER & Co.

D. Marshall & Allworth

Aylmer, Ont.

You Won't Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish



To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

PROFITABLE

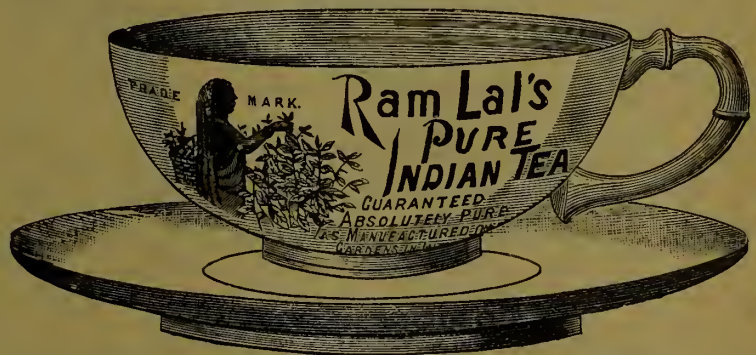
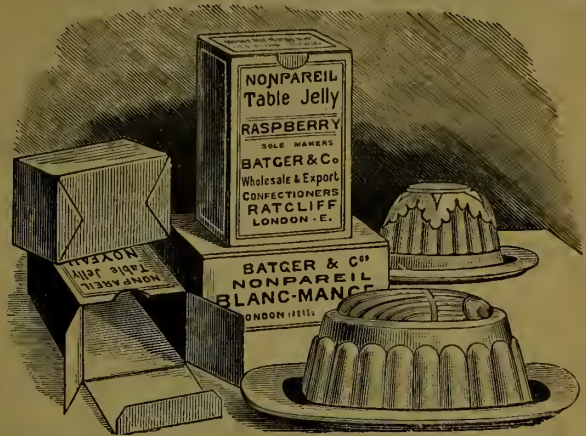


ROSE & LAFLAMME

Agents

MONTREAL.

GOODS
TO
HANDLE.



BARBADOES MOLASSES - - - NEW CROP

We expect our first consignment of fine Barbadoes Molasses by the end of this month.

Write for quotations. Quality guaranteed. New crop.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.
72 TO 78 ST. PETER ST.,



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KECS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100⁰⁰/₁₀₀** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) **JOHN BAKER EDWARDS, Ph.D., D.C.L.**
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in _____

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5¼ x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Notwithstanding the reduction in price the quality is improved in general. The paper is a little stronger, a little stickier, and will remain sticky a little longer.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

ORDER the largest quantity
you can use and get the
best discount.

NO CHANCE



Of spoiling your cup of coffee by
making it badly.

Simply use boiling water with

"REINDEER BRAND" CONDENSED
COFFEE and you can't spoil it.



THE

Polish King

In Brilliancy and Durability of Polish Surpassing all Others.

Sixty Years

Of unprecedented success have proved it beyond all doubt the best polish manufactured.

One package will do
twice the work of the
ordinary article—AND
DO IT BETTER.

INTRODUCE IT to your customers and reap the reward—100%.

W. H. Gillard & Co.

Agents

Hamilton

WE MAKE

CHOCOLATES

DELICIOUSLY
FLAVORED

BON-BONS

THAT MELT IN YOUR MOUTH

CARAMELS

MADE RICH WITH CREAM

Altogether Over 500 Lines of Candy. Write for Catalogue.

Wm. Paterson & Son

-

Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MAY 3, 1895

(\$2.00 per Year) No. 18

DROPS FROM THE EDITOR'S PEN.

Advertising, to be profitable, must be truthful, prominent and permanent.

* * *

'Commercial travelers, how shall we treat them?' asks a contemporary. Why, with respect, of course.

* * *

A Toronto baker was arrested the other day for "raising" a disturbance. He was evidently too liberal with the yeast.

* * *

While it is advisable for the grocer to preach about his goods he should see to it that he does not preach to his customers.

* * *

Commercial travelers are great talkers, but they are great information bearers, too. Listen to them now and then. It will pay you.

* * *

"There is one thing I do not like," remarked the pessimistic merchant. "These returning good times will induce people to go into business."

* * *

Trout fishing is in order after May 1. Travelers' stories of wonderful catches and bounteous feasts of the speckled beauties will also be in order after that date.

* * *

While some business men are too slow, others are too energetic. They have time for nothing but shop; and their end is dyspepsia, pessimism, and crankiness.

* * *

New York has a store 3 x 4 feet. Pittsburgh is said to have one still smaller. Small as these stores are, they are doubtless big enough for some of the people who enter them.

* * *

The Yankee is unique if he is anything. A New Yorker has started a schooner on a fishing and hunting trip to Florida, and the catch of both fish and fowl will be canned on board, all the necessary appurtenances having been provided. This is a new feature

in the canning industry, but whether it will become permanent is yet to be determined.

* * *

The "Quaker City" grocers have evidently not been waiting for the spirit to move them, but they have been moving the spirit. The hint to merchants in Canada is obvious.

* * *

Hon. Timothy Anglin has been appointed clerk of the Surrogate Court, Osgoode Hall. Someone will probably arise and remark that he has been angling for a Government appointment for some time.

* * *

The merchant when he advertises should, like the minister when he preaches, have something to say. He won't be heard if he has not. Neither must he say too much, for then people will not stop and listen to him.

* * *

Illinois proposes to tax bachelors. If the bill becomes law, many an old bachelor will be found burning the midnight oil, figuring whether it will be cheaper to avoid the tax by marrying, or pay the tax and remain single.

* * *

Maple syrup? Ah, that is the question—whether it is drawn from the succulent maple and boiled in the orthodox fashion, or through the bung-hole of the molasses barrel and treated with sundry ingredients to deceive the eye and the palate.

* * *

The Grocery World, in referring to an article which appeared in our columns recently urging business men to organize, says:

The Canadian Grocer should come to Philadelphia and look around a little. It would find that there is scarcely a more potent factor in pushing and shaping legislation to be found anywhere than the same business organizations which the journal mentions. * * * Almost every Legislature now in session has at least one bill before it fathered by grocers' organizations, and most of them will undoubtedly pass.

* * *

It is wonderful the difference there is between the value of some merchants' busi-

nesses when one is negotiating with a view to purchase, and when the said merchants are bemoaning the dulness of trade. Dollars are demanded where cents would have, apparently, sufficed before.

* * *

At Boston last week one Customs official ruled that a cargo of Newfoundland frozen herring was not subject to duty, while another ruled that it was, and imposed a tax of half-cent per pound. An effort is evidently being made to freeze out frozen Newfoundland herring.

* * *

"How shall the grocer invest his surplus capital?" queries a writer in an exchange. How shall he? Ah, that's the question. But, by-the-bye, have we not been given to understand that the grocer is so poor "that there is none to do him reverence." There is evidently a conflict of truth somewhere.

* * *

The advocates of municipal fire insurance may be termed foolish, but people are often impelled to foolishness by the lack of wisdom in others. If the Underwriters' Association had been wise in exercising the monopoly it enjoyed, advocates of municipal fire insurance would have been fewer than they are to-day.

* * *

Fire insurance is one of the innovations of civilization. But it would hardly be correct to speak of the merchant who does not insure as a barbarian any more than it would be to so term him who does not advertise. To be charitable one might merely classify him among the back numbers of the dispensation of civilization.

* * *

Chauncey Depew says that "every young man should be an optimist." He is right. Optimism is a lubricant; pessimism a brake. Anyone whose temperament is of the latter character should take Fuller's advice: "To divert at any time a troublesome fancy, run to thy books; they presently fix thee to them and drive the other out of thy thoughts. They always receive thee with the same kindness."

DEPARTMENTAL STORES.

THE chief topic of discussion at the second annual convention of the National Retail Grocers' Association, which was held in New York last week, was the departmental store question. President Callahan, in calling the convention, had issued this significant circular :

Because of the great issues to be settled and because our grocers here have succeeded in partially overcoming the department store evil, in so far that no jobber or manufacturer will concede that he sells goods to them, and because, on that account, goods are being supplied from great centres like Philadelphia, Boston, St. Louis, and Chicago, we know that you cannot afford to be absent from this convention, and should be represented in person or by proxy.

When the convention opened the discussion on the all important subject began, and many addresses were made. It was alleged that the department stores were outwitting the small grocers and the public by deceptive advertisements, and that if the public would only stop to think they would find out that goods could be purchased at regular stores just as cheap, if not cheaper. It was admitted that it would be unfair to ask jobbers and manufacturers to boycott the department stores, because the latter could pay as much, if not more, and spot cash, for goods, while the grocer had to take the full time allowed on his purchases.

C. F. Manielly, of Minneapolis, spoke at some length. After outlining the subject in general, he went on to tell what the retail grocers had done to meet the departmental stores. "I would like," he said, "to explain the manner in which we have operated for the past three years a system in our city which we call our association, and it has met with very great success in putting the trade in a better light before the public, giving the people better service and a much better quality of goods.

"We find our people want good goods at the lowest possible prices, which we have been enabled, through our association, to give them, and we find our people much more satisfied in these three years with the operation of our association.

"First of all, what the Minneapolis Association has done is a social feature among the retail business of our city. We have four hundred members; we find at this time these four hundred grocers, or nearly all of them, are acquainted with one another, and appear to be working for their common benefit. They are actuated by a higher principle than is involved in that which usually animates rival merchants in our city.

"We have a limited price upon three commodities of our business, which are flour, sugar and oil. We all know that sugar is used by a great many department houses as a leader, leading the public by deception. In their advertisements they place sugar in

a prominent place and other items afterward. They lose money on the sugar; the other items are sold by them at a profit of at least 50 per cent. They consist of such goods as can be adulterated and the customer is therefore deceived and also injured in regard to health and pays for something which he does not get.

"We also have the flour manufacturers with us, helping us at every point in this good and successful way of doing business. They will not sell their flour to a retail dealer who does not sell their flour at a certain profit, which is about 15 per cent. above the real cost of the article.

"Oil, which hitherto was used as an advertisement item, is now sold at a profit by all our dealers."

"Cash vs. Credit; the merits and demerits of each system, from the standpoint of the retail grocer," was the topic of George C. Small. Mr. Small said: "I do not propose to condemn the credit system. In skilled hands it is a useful tool of trade, and indeed it is difficult to imagine what would be the condition of business if all were suddenly forced into a cash basis. While fully realizing the advantages of credit, we cannot shut our eyes to the fact that it would be to the advantage of nine tenths of the country if the cash system could be made compulsory in all retail transactions. With cash sales the prices would be reduced and the poor made more provident and thrifty. What makes the credit system worse than it need be is the flagrant partiality of the State laws for the collection of debts. These laws have been framed more for the benefit of the debtor of the retail dealer than for the benefits of the dealer. The honest dealer reaps little or no advantage. The law simply places a premium upon the rascality of the dishonest debtor. There are 150,000 retail grocers in this country, and doing about \$1,250,000,000 business annually. It would seem a trade so large could easily get any reasonable legislation asked. Do they get it? No, not unless the greedy open hand behind the legislator is filled with a wad and the wad a fat one. If every retail dealer were skilled and experienced, the credit system would be comparatively harmless, but in the unskilled and inexperienced hand it is a dangerous weapon—a veritable boomerang. The loss of money and the extra labor and anxiety caused by bad debts among the fairly experienced and solvent retailers who manage to keep afloat, I regard as evils to be deplored, and I would apply the remedy if the proper one could be found."

At the second day of the convention the following resolution was adopted :

Whereas, Certain department stores use deceptive methods of advertising grocers' specialties and staples and

falsely offer to sell them at cost, but invariably refuse the buyer the right to take as much or as little of these goods as he may want ;

Whereas, Such methods destroy the reputation of standard goods for retailers and manufacturers and create discord in the trade, and

Whereas, These methods, while selling no more goods for the manufacturer, simply tend to change the channels of distribution and frequently cause grocers to shut them out of their store, and

Whereas, If successful, these methods will depreciate the value of real estate by lessening the number of renters of business property and the ability to pay of those who do rent, and

Whereas, The consumer is not benefited, since he can purchase all groceries from his regular dealer at the same or smaller price, and

Whereas, In case of complete success in establishing department stores it will result in oppression to the public by suppressing competition and causing the consumer in the end to pay higher prices than now paid, and in the end will create a monopoly, and

Whereas, Their success would close to thousands of energetic young men who lack great capital the avenues of business which they should find open to them ; therefore be it

Resolved, That we call upon all manufacturers and wholesalers to sustain the retail grocers, as distributors to the public, by refusing to sell goods to dealers who adopt questionable methods above described, and

Resolved, That we ask all grocers to favor those manufacturers and wholesalers with their business who sustain the position herein defined.

This resolution was also adopted :

That the National Retail Grocers' Association, in convention in the city of New York, April 24 and 25, urge that in such towns and cities where it is deemed necessary, the Retail Grocers' Association establish exchanges for purchase and distribution of goods, in order to meet unjust competition which now faces the retail trade.

This resolution regarding grocery packages was carried :

Whereas, a vast amount of deception is practised by the sale of short-weight packages ; and

Whereas, There are no laws compelling manufacturers to brand their goods which are not strictly pure as conditions ; and

Whereas, The grocer should be enabled to vouch for the quality of his goods according to the label thereon ; therefore, be it

Resolved, That legal enactments be urged in the several States, specifying weight and quality in package.

The annual election of officers resulted as follows : President, George A. Scherer, Peoria, Ill. ; first vice president, Herman Rohrs, New York ; secretary, A. M. Crawford, Chicago ; treasurer, F. W. Lorenz, Minneapolis, Minn.

It was decided that the next convention of the grocers would be held at Minneapolis April 24, 1897.

DON'T WAIT FOR OUR TRAVELERS

Write for quotations on
any lines of . . .

China, Crockery, Glassware,
Lamps, Cutlery, Etc.

This business is in LIQUIDATION, and the entire stock will be cleared out as speedily as possible.

JAMES A. SKINNER & CO.

(In Liquidation)

54 and 56 Wellington St., West, - TORONTO.

Teas Teas

Japans at 16 to 17 cents are scarce. We have anticipated this, and are prepared to supply you. In buying now you are making no mistake.

LUCAS, STEELE & BRISTOL

Hillwattee
Tea Agents

HAMILTON

"PLEASED TO SEND SAMPLES."

It Came to Stay, It Has Stayed

Like the trees of the forest, the greater the storms the more deeply rooted become the trees. This is our experience with the celebrated Ram Lal's Tea. At its inception it was assailed, its doom was pronounced in many languages by rival dealers long before the public had given their verdict, yet to-day it stands without a peer, imitated by many, rivalled by none. Equal to Ram Lal's was the highest eulogy bestowed on samples given to dealers by travellers throughout the country, and in many cases the dealers were victimized, and why? Because Ram Lal's Pure Indian Tea has no equal.

Wherever Ram Lal's Tea is shown,
It stands unrivalled and alone.

And why has Ram Lal's Tea no equal? Because it is a pure **INDIAN** blend. Indian Tea possesses more retentive quality than any other tea known to commerce.

IMITATION BLENDS sold throughout the country to-day meet with considerable favor for a time and then become unpopular, and why? Because Ceylons are used very extensively in these blends, and after being kept in stock for a time go "off," losing their pungency and aroma. This has been the experience of practical tea men the world over. The sale of this brand is not confined to Ontario alone, but from all parts of the Dominion orders are being received daily, and numerous enquiries from across the border. Each year these goods are becoming more and more popular, sales having far exceeded our most sanguine expectations.

For sale by _____

James Turner & Co., Hamilton

Wholesale Agents for the
Ram Lal's Tea Co., of Calcutta.

FOR _____

Cottage

Cruise

Home

Camp



A. F. MacLAREN & CO.,

TORONTO

TEAS . . . CEYLONS AND ASSAMS

We are offering special value in the above lines.

See our samples and get prices before buying.

H. P. ECKARDT & CO.

Wholesale Grocers

.....TORONTO

LARGE SALES OF MOLASSES.

ADVANCES received in Montreal by leading commission houses on Tuesday last indicated a more accommodating disposition among sellers of molasses at Barbadoes. The cables in question did not give quotably lower prices, but they inferred that holders at the Islands were more disposed to do business than formerly; that, in fact, there were more sellers at 21c. this week than there were bids.

This is a change from a week ago, and it is attributed to the fact that the early contracts having been provided for, supplies are coming out freer than they were. Some commission houses look for even a lower cost and freight basis than 21c.

Finally, the more accommodating disposition of sellers on Monday last was confirmed by the sale on Tuesday in Montreal of a round lot of 3,000 puncheons of A1 Barbadoes stock at 21c. cost and freight at the Islands.

This sale is a decline of $\frac{1}{2}$ c. from what sellers had been previously asking on guaranteed prime stock.

THE SMALL FRUIT CROP.

Mr. M. P. Clemes (the "M. P." as he is called to distinguish him from the four other brothers), of Clemes Bros., Toronto, returned a few weeks ago from a two weeks'

drive through the Niagara fruit district. "The small fruits look well," he remarked to THE CANADIAN GROCER. "Peaches will be only about half last year's production. You see, peaches overdid themselves last year. The sample, however, promises to be much better. Plums will also be only about half a crop. They, too, you will remember, gave a heavy yield last year."

IMPROVIDENT MEMBERS.

THE CANADIAN GROCER has a pointed editorial on the bad practice of sending needy men to Parliament, the inspiration for the article having come from the touching of the editor for the loan of a few dollars by a prominent M.P. "This M.P.," says THE GROCER, "will borrow small sums from friends and acquaintances, and occasionally returns the money. He is only one of a number of men in Parliament who are chronically hard up, and to whom the sessional indemnity is a godsend." It goes on to point out the danger of electing to Parliament men whose necessities forbid their freedom of action and make them subservient to influences which they should resist. There is sound sense in THE GROCER'S observations. While there is no desire in this democratic country to limit the membership of Parliament to rich men, no man should think of offering himself as a

candidate unless he is in a position in which the sessional indemnity will not appeal to him as a good reason why he should be elected.—Montreal Herald.

THE DIRECT FRUIT CARGOES.

The auction sales of fresh Mediterranean oranges and lemons open in Montreal this week, and it is expected, will attract the usual number of buyers.

The s.s. Astrid, the first steamer, arrived in Montreal on Monday last, and her cargo of oranges and lemons will be sold on Friday in the Long room of the Board of Trade.

THE CANADIAN GROCER has already given the quantity of her cargo as well as that of the Fremona, which passed Quebec inward on Tuesday.

The exact date on which this latter cargo will be auctioned has not been fixed at this writing, but it is expected that it will be put up either on Wednesday or Thursday of next week.

It may be remarked in connection with the Astrid's cargo that the vessel has had a pleasant voyage and that the fruit, as far as a partial inspection shows, is landing in first class condition.

INCREASED DUTIES.

The total duties collected at the port of Toronto for April, 1895, amounted to \$326,231.45, an increase of \$32,700.25 over the returns for the same month last year.

The "Rose" Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulip. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

ONLY A FEW LEFT

GALLON APPLES "FIRSTS"

Order **NOW** and secure a "fast seller."

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

PUTTING YOUR WATCH IN A VAULT

Is a poor way to save time. Putting your money in cheap goods just because the price is low is a worse way of saving money. In our

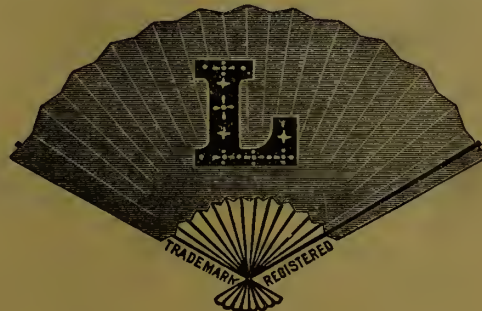
PAN-DRIED OATS

you have an article endorsed by thousands of daily users. Why risk your trade reputation?

E. D. TILLSON, - - Tilsonburg, Ont.

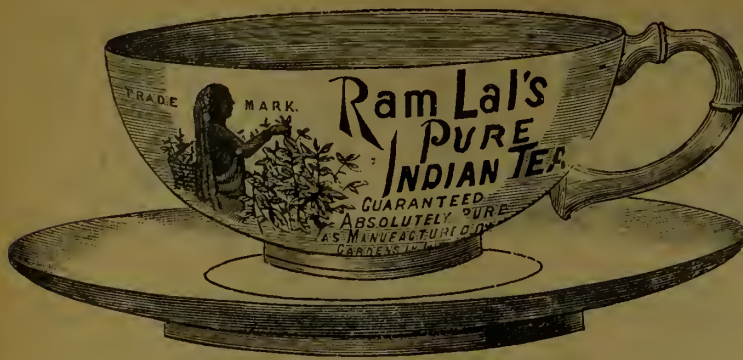
TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.



Our sales of Ram Lal Pure Indian Tea have doubled during the past few months.

WHY?

Owing to the heavy advance in all Indian Teas our competitors have been forced to choose between two alternatives. Advance price or reduce quality. The latter has been their choice.

Our choice has been to keep Ram Lal pre-eminently the King of Package Teas, exactly at the same high standard of unvarying excellence that it has always occupied, regardless of our profit. The increase in our sales is a satisfactory answer that our policy is correct.

Ram Lal towers above its competitors, not only a trade winner, but a trade keeper.

Western Wholesale Selling Agents

Turner, Mackeand & Co. - - Winnipeg.

B. F. P. Cough Drops

A Seasonable
and . . .
Saleable
Line of
Goods

MANUFACTURED ONLY BY

Toronto Biscuit and Confectionery Co.

TORONTO, ONT.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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REBATES ON CANNED GOODS.

THERE are usually two ways in which an act can be performed—the direct and the indirect. Every business man knows this, for both methods are utilised in mercantile life, particularly in cutting prices.

They may be designated as the open and the covert. The former commonly obtains among retailers and wholesalers when acting independently; the latter among individual members of trade associations, or by those who subscribe to certain agreements when they wish to do those things which the tenets of their respective organizations say they shall not do.

As all readers of THE CANADIAN GROCER are aware, there is an organization known as the Canadian Packers' Association. Nearly all the leading packers of the country are members. The goods are sold through what is termed a "Selling Committee," and the prices are fixed. To sell below the stipulated figure is to forfeit a substantial sum of money—in the event, of course, of being found out.

As we pointed out when the association was organized on its present basis, more than a year ago, the agreement was drawn up by a lawyer, and was thought to be a pretty intact and formidable document.

But just as the strength of a chain is no greater than its weakest link, so the soundness of the agreement in question is gauged by the holes that are in it.

And there are holes in the agreement of the Canadian Packers' Association. They have been wilfully made by the members themselves; and through them members are crawling and violating their pledge to sell only at a certain price.

True, they are not directly doing so, but they are indirectly; at least, some of them are. And the evidence proving this is not indirect, either.

The particular manner in which they are violating the agreement is by recourse to

rebates, etc., on the invoice price of the goods sold.

These rebates, credit notes and other schemes of the same nature for reducing the face value of a bill of goods are not—of late at any rate—occasional matters; they are frequent.

In some instances it may be an understanding at the time the order is given that the buyer shall be given a rebate or credit note. But we are assured that these evidences of the sellers' generosity sometimes come unsolicited and unexpected. And the substantial character of some of them THE CANADIAN GROCER saw indicates that they were not to buy "candies for the children"—unless said candies were to aggregate the value of a suit of clothes or a new dress.

Canned goods could be bought to-day at 85c., for which wholesalers paid, according to invoice, 87½c., and yet they would net the seller a small profit. The rebate is in evidence here clear enough.

Whether all customers of the packers are sharing in these rebates we cannot say. We know that some of them are, and that is in itself sufficient reason for this article.

THE CANADIAN GROCER, at the very birth of the association's present selling scheme, pointed out its inherent weakness. The packers questioned the correctness of our view, and although we have not changed it, we have withheld criticism in order that the scheme might be given a fair trial. But after a trial of nearly eighteen months it has been found wanting, and that, in the particular instances cited, when the association is supposed to have control of the market.

If, with practically everything in its own hands, the association cannot maintain prices, what may be expected with outside competition a stronger factor than it is to-day?

CANADA-MEXICO TRADE.

A CONTEMPORARY, The Modern Miller, of Kansas City, takes umbrage at what was recently said in this journal with regard to Canada's trade with Mexico.

Unfortunately for the strength of its own argument, it bases its criticism on an inference that was not advanced by THE CANADIAN GROCER. We never deigned to say that Canada was a more important factor in the Mexican trade than the United States. On the contrary, it was Canada's weakness in this respect that was the kernel of our subject.

But the unpardonable sin was in that we deigned to suggest that Canada should make an effort to secure more business with the Mexican republic.

The Trade and Navigation Returns show that our imports from Mexico for the fiscal year ending June 30, 1894, amounted to the insignificant aggregate of \$611, the duty

upon which was \$533, or over 87 per cent. of the value of the goods imported.

Our exports to Mexico in the year given were valued at \$57,000. While this is so much better than our imports from that country, yet they are but a drop in the bucket to what they might or should be. Kansas City alone has, according to The Modern Miller, supplied Mexico with \$10,000,000 worth of breadstuffs in one year.

Mexico is an importer of a good many staples of which Canada is an exporter. This being undisputed, what the Dominion needs to do is to push for more of the desired trade.

This we mean to do, and, what is more, we shall succeed, notwithstanding that our American cousins have at the moment the inside track of us. But at the same time, we must remember that if we are to sell more of our products to Mexico we must buy more of her products. One-sided trade cannot be permanent.

COLD STORAGE.

CONSERVATISM is a marked characteristic of the human family; and, with all our boasted enterprise, too many of us are slow in appropriating adjuncts to business that are even within our reach.

One of the evidences of this is to be seen in the half-hearted way in which cold storage is taken advantage of.

It is not because the advantages of cold storage are not recognized. Most grocers and provision dealers do recognize their efficiency, but they either hope they can get along without putting their produce into a properly equipped cold storage established or they improvise a cold storage system of their own, often in a damp and musty cellar.

By these methods thousands of dollars are lost annually, through depreciation in value and destruction of goods.

The trade will remember the unusually large number of musty eggs that there were on the market last year. All these eggs might have been sound and sweet, and large sums of money saved if a few dollars had been expended in the first instance in cold storage fees.

Commodities taken from cold storage are as good as if fresh, if, of course, used within a reasonable time after being removed therefrom, and consequently it is to the pecuniary advantage of the trade to utilize cold storage when the preservation of poultry, meats and dairy products is desired.

A writer in The Inter-State Grocer says that what grocers need is a man to "bring them out of the slough of despondency into which so many of them seem to have fallen." Alas, then the many will be lost. The slough of despondency is not the slough which Webster describes as a "place of deep mud or mire." Out of the latter a man may be pulled by a rope, but for getting out of the former a man must depend on his own energies.

OPENING PRICE OF SALMON.

THE market for new season's canned salmon seems to be surrounded with more than the usual quantity of uncertainty.

Information is said to have been received in Toronto this week to the effect that the lowest opening price for good sockeye fish would be \$4.75 f.o.b. This would make the laid-down price in Toronto about \$5.43 per case, or \$1.35 $\frac{3}{4}$ per dozen.

THE CANADIAN GROCER saw some of the agents of British Columbian canneries, but none of them had yet any figures as to what the opening price would be; and the figure \$4.75 they were inclined to question.

The opening price last year was, it will be remembered, \$4 f.o.b. on the Coast. But this did not long obtain, the bulk of the pack being sold at about \$3.65, and a good deal went at \$3.50, while towards the close \$3.25 was not refused. It is no wonder then that people are sceptical about \$4.75.

An English syndicate has acquired a number of canneries on the Coast, and it is asserted that some sort of an agreement has been arrived at among the different canners as to prices.

One agent, interrogated on this point, said: "If the run is large, the canners will limit the pack, and if the pack is short prices will be correspondingly increased. One thing is certain, prices will not be down to where they were last season."

As pointed out a week or so ago, the canners have sold some futures on English account, but so far there have been no offerings on the Toronto market. Last year futures were offered in March, and by this time some of the agents had disposed of their allotment.

The position of the English market is, at the moment, favorable, and good red fish is by no means too plentiful in Canada, so the new pack is likely to come upon a comparatively bare market.

The situation undoubtedly favors higher prices, but whether the market will open at the extraordinary figure quoted is another thing. One thing is certain, if it does there will be a curtailment of consumption.

A FAILURE AND ITS LESSON.

THE recent failure of W. S. Collins & Co., produce and commission merchants, Colborne street, Toronto, should serve as a warning to country shippers.

About five months ago W. S. Collins, who formerly kept a restaurant in this city, returned from the United States, where he had sojourned for a year or so, and started business with the firm style above set out.

He knew nothing about produce or commission work, but had associated with him his brother-in-law, one J. Bell, who, by the

way, about two years ago went into the produce and commission business in this city, and at the end of six months, it is alleged, left the country, much to the chagrin of certain outside dealers.

Collins set up business shortly after Bell's return to Toronto. He opened a wholesale establishment in Colborne street and three retail stores on Yonge, Church, and Queen streets. His next step was to advertise largely in the daily papers, drawing the attention of country dealers to the fact that as he was the proprietor of three retail establishments in different parts of the city, he was in a position to realize the quickest and highest returns to be had from country produce, inasmuch as he dealt directly with the consumer.

The advertisements worked well, and ere long the consignments began to pour in, and W. S. Collins & Co.'s wagons were daily seen scurrying about the city streets laden with the "milk and honey" of the land. Consignments were received at the Colborne street house, and thence transferred to the retail shops, where the produce was sold to the consumer.

It soon transpired, however, that the new house was quoting stock to the consumer and retailer at less than cost price, and the leading commission merchants on Front and Colborne streets began to be suspicious of the firm, and to throw out warnings to their friends in the country of the existing state of affairs.

Latterly, it is said, Collins, in making returns to shippers, in order to gain time, sent out unsigned cheques, pretending to have overlooked the small detail of subscribing his name to the papers. Than a few days ago the end came, and an assignment was made to Richard Tew. The creditors met on Tuesday last, but did not get much satisfaction, as it is understood there is practically no estate.

Shortly before the announcement of the failure, Collins disposed of two of his retail stores, (which by the way, contained nothing but fixtures) to G. P. Reid, of Toronto, the deal being engineered by one Banks.

The bailiff is now in charge of the Colborne street warehouse at the instance of a local loan company, who are looking for their rent. In this store is a quantity of maple syrup and other produce, which, however, cannot be touched, as it is the property of some outside consignor.

The real losers are the general storekeepers and other outside shippers who have for months past been sending Collins produce for sale on commission. Claims are coming in from all quarters, and many a country dealer is out of pocket. The sums involved in the various cases run from \$5 up to \$100, and even higher.

Collins did not turn up at the meeting of creditors, and it is said that he has left for other parts. The story is that, on raising

all the money he could, he started for the United States on a bicycle, but broke his wheel near Hamilton, Ont., where he boarded a train, which he traveled upon as far as Rochester, N.Y.

Some creditors seem to think Collins was dishonest, and one has even talked of having him arrested, but the general opinion seems to be that his failure was due to incapacity. He knew nothing of the produce business, and, launching out on the scale he did, he was bound to lose money.

But, whatever the cause of the smash, it should teach our produce shippers a lesson.

Country produce dealers should never send any firm a consignment until they have made enquiries, and established to their own satisfaction the moral reliability and financial standing of the house. Every few months some irresponsible man or set of men will launch out in the commission line in the same way without any show of success, and a few weeks later witnesses a big failure, with a lot of outside shippers involved in the catastrophe. It is an easy thing for the dealer to ascertain to whom it is safe to ship. Read, mark, learn and inwardly digest.

FRAUD WILL BE LESS EASY.

ONE of the Acts passed at the last session of the Ontario Legislature is of special interest to the creditor class. We have reference to the Act "to make further provision respecting assignments for the benefit of creditors."

One wise provision is that which enables a creditor to trace up and recover property which has been fraudulently assigned and subsequently sold.

Fraudulent transfers of property have been a fruitful source of litigation, particularly within the past year. With the law now more explicit and far reaching, friends of people in a shaky condition financially will be less willing to shoulder the responsibility of "purchasing" property when the creditors are known to be impatiently knocking at the door.

Another clause, and one of the most important in the Act, is that providing for the examination of an assignor.

This examination may be secured under oath before a Master without an order, merely upon resolution or written request of a majority of the creditors. And at this examination the insolvent can be examined as to the property and means he had when the earliest of the debts were incurred; as to the property and means he still has of discharging his debts; as to the disposal he has made of any property since contracting such debts; and as to any or what debts are owing to him.

The person liable to examination must produce books and papers demanded. Failure to comply or attend for examination is to run the risk of being committed to the

common jail for a term not exceeding twelve months.

The whole tendency of the Act is to make more difficult fraudulent practices by insolvents, and at the same time to make easier the pathway of creditors when on investigation bent.

DEVELOPING DAIRY INDUSTRY.

THE dairy industry has engaged a good deal of our legislators' attention, both provincial and federal, during the past week. At Ottawa the question of branding cheese with the date of its manufacture, etc., and the wisdom of the Government's offer of 20c. per lb. for creamery butter was discussed.

In the first connection a resolution was introduced and passed for the first time, providing that all cheese should be branded as to date and section. This is an important subject, for though the exporters in Montreal, as a body, are quite as much in favor of it as the factorymen, they have pointed out that the provisions of the proposed bill should be so drawn up that they can be practically enforced.

However, the Government has had many consultations with the trade, and it is the hope of THE CANADIAN GROCER, as it is of every honest member of the cheese trade, that this vexed question will be finally settled this summer, and the possibility of poor cheese being palmed off as finest Canadian done away with.

With regard to the purchase of winter creamery, the Hon. Dr. Montague explained that the Dairy Commissioner accepted 915 packages of fresh made creamery butter from eighteen creameries and from five of the Government experimental dairy stations, for shipment to Great Britain on Government account, to introduce and advertise the quality of fresh made creamery butter there, between 12th February and 6th April, 1895. The particulars of the latest shipment from Prince Edward Island have not yet been received. An advance of 20c. per pound was paid. Payments had been made to each as per sheet attached. Nine hundred and fifteen packages of butter of fine quality, in packages suitable for export, were shipped to Great Britain; 246 packages of fine quality, but in packages not suitable for export, were, or are, being sold in Montreal. What of it has been sold, and most of it has been sold, has realized more than the price advanced on it by the Government; 224 packages were received by the Dairy Commissioner in Montreal which were not strictly fine in quality or were made before January, 1895. These were taken charge of by the shippers or are being sold on their account in Montreal. Accounts of the sales in detail have not been received from Great Britain. The accounts of the freight charges from the creameries to Montreal have not

yet been received by the department. The amount to be paid by the Government for freight charges to Montreal and storage charges there will be less than ½c. per lb. From the statement laid on the table by the Secretary of State it would appear that advances had been made on account of 794 packages, weighing 39,791 pounds and valued at \$7,964.

THE CANADIAN GROCER some time ago had occasion to refer to some sales of Canadian winter creamery in Manchester at figures which certainly did not leave a profit on cost of 20c. per lb. in Montreal. Dr. Montague's statement does not agree with these sales, and though it is not our desire to cast any doubt upon the statement made in the House, more explicit information is required to convince us that sales have been made at a profit, considering the conditions that have ruled the English market ever since last fall.

The Quebec provincial authorities have also talked butter and cheese during the week, receiving an influential deputation in Montreal the other day.

Mr. Milton McDonald reminded the Ministers that this question was not a new one, and that the Hon. Minister of Agriculture and the other members of the Ministry had about decided to grant the bonus in question when, on account of opposition from certain members, the proposition had been allowed to drop. Since then, however, some 25 favorable resolutions had been adopted, even in the districts represented by those recalcitrant members, and the speaker believed the province was ripe to support such aid from the Government. Mr. McDonald said that in granting the bonus asked for, the Ministers would prevent a certain disaster to the dairy industry, and announced that the trade had a promise of \$20,000 from the Dominion Government to furnish refrigerators on board the cars.

Mr. A. Ayer said that what was good for the farmer was good for the trader. He was going on to speak of the machinery in use, when Hon. Mr. Hackett asked if it was not true that the machinery now used in the cheese factories can be changed for butter-making in an hour's time?

Mr. Ayer replied in the affirmative, and proceeded to detail the successful efforts that had been made in Denmark and Australia in the interest of the butter industry. Canada, he contended, could do even better.

The Ministers promised to take the suggestions of the deputation into consideration at an early day.

THE CANADIAN GROCER may remark that all these measures are quite right and proper, but they will be simply so much labor lost if the proper cold storage facilities are not provided for the butter in transport. The federal authorities have given a clear and unmistakable promise in this connection, and they should be held to it, even if there is not a general election before another year.

MONEY AND STOCKS.

BONDS to the value of \$6,000,000 were purchased in New York last week on London accounts.

Bank exchanges in the United States may be improving, compared with 1894, but they are still behind 1893. The daily average for April was 16.3 per cent. less than the same month two years ago.

A better feeling and stronger tone has developed on the Toronto Stock Exchange in bank stocks. The shares that have led in the higher figures are those of the Imperial and Commerce banks. "It looks," said a broker, "as if investors are taking hold of these stocks at the advanced prices. Of course, in view of the higher rates of interest, the improved tone of business, and the consequent less idle money, the earnings will be greater than they have been, hence one of the reasons for the stronger market."

Reports of increased local fires, particularly in the Northwest Territories and the in the eastern provinces, is having a deleterious effect on fire insurance stocks. I have been given to understand that the losses are much heavier than a year ago at this time.

Commercial Cable, Bell Telephone and Toronto Street Railway stocks are all stronger, with an upward tendency. Cable is 2¼ per cent. higher than a week ago, and it is ex-dividend. The advance in these stocks appears to have checked business.

C. P. R. is very much stronger. In New York the advance is in sympathy with the general tenor of the market, and in London it is due to the supposed covering by shorts, "for," said a broker, "it is after all only a supposition."

Call loans are advancing, and an advance to 5 per cent. all round is probable within a day or so. "There is more demand for legitimate use," remarked a financial man, "which, of course, means business."

The City Council of Toronto has passed by-laws authorizing the issue of \$60,081.81 of local improvement 4 per cent. debentures to pay for work authorized.

May 1 brings a large number of loan company debentures out. They are being fairly well renewed, but not quite so satisfactorily as for the corresponding time last year. The passing of the dividend by the C. P. R. has had a depressing effect on Canadian securities. The advance in the rate of sterling will cause a loss to the companies who have to place money to meet debentures that are not renewed. A year ago the sterling rate was 9½; to-day it is as high as 10¾.

ARGUROS.

INSOLVENCY BILL INTRODUCED.

The Insolvency Bill which was left over from last session was introduced in the Senate on Monday last by Sir Mackenzie Bowell.

In introducing the bill, the Premier said it was so fully discussed last session that it would not take up much time this. The bill was re-introduced this session in consequence of a distinct promise given by the late Premier in the House of Commons last session. There are very few changes in the bill as now introduced, and none affecting the principles of the measure. Conflicting clauses and clerical errors comprise the only changes from the bill as amended last session. The bill was read a first time.

It is to be hoped that the bill will be put through the various stages necessary to make it law. Nothing but factious opposition can now prevent the consummation of what the advocates of a Dominion insolvency law have been so long contending for, and it will be advisable for the boards of trade throughout the country to be on the alert to counteract any such opposition as may develop.

READS "THE GROCER" FIRST.

" * * * * What you had in THE CANADIAN GROCER of 5th—'No Safety in Ordinary Milk,' and this week's, 'Diseases

in Ordinary Milk,' are doing excellent work, for we have heard several comments on them already. Anything published in THE CANADIAN GROCER will not escape my eyes, for I read THE CANADIAN GROCER first; my daily paper comes next." So writes a subscriber under date of April 22.

THE TRANSIENT TRADERS' ACT.

Editorial reference was made a few weeks ago to an amendment to the Ontario Transient Traders' Act, whereby municipalities were given more power to control dealers in bankrupt stocks and other itinerant merchants.

A supplement to the Ontario Gazette, issued on Saturday last, contains the full text of the amendment, and we hereby reproduce it for the benefit of our readers. The text is as follows:

21. Sub-section 9A of section 489 of said Act (45 Vic. c. 42) is amended by striking out the figures "\$100" in the eighth line thereof, and substituting therefor the figures "\$250," and by striking out the figures "\$50" in the said eighth line, and substituting therefor the figures \$100.

22. Section 489 of the said Act is amended by inserting therein the following, as sub-section 9B:

9B. The words "transient traders," whenever they occur in sub-sections 9 and 9A of this section, shall extend to and include any person commencing the business in the said sub-sections mentioned, in any municipality, who has not resided continuously in such municipality for a period of at least three months next preceding the time of the commencement of such business therein.

It now devolves upon the merchants in the different municipalities in Ontario to

exercise their influence with their respective councils with a view to getting the provisions of the Act embodied in their by-laws. The sooner they move in the matter the better.

"THE GROCER" FIRST AGAIN.

THE CANADIAN GROCER's pair of Irish terriers, the Canadian Ambassador and Deramore Biddy, won five first prizes at the Toronto Dog Show last week, again proving that THE GROCER is first in everything it undertakes, whether in collecting news or winning prizes.

Biddy is the best dog of her class in America, if not in the world. She won first in Edinburgh, first in Dublin, and first in Armagh last year, and first in New York, in competition with 54 dogs, this spring. She was bought as a puppy by a member of this staff early last spring.

The Irish terrier is like its countrymen in many respects, for it is one of the brightest and most intelligent of all breeds. They can be trained to perform any kind of work, but it is as companions, watch dogs and ratters they are best known. A subscriber in the Parry Sound district, who has spent much of his leisure time with his gun, says he has also found them the best partridge dogs.

There were over four hundred dogs at the Toronto show.

The Approach of Warm Weather

Always stimulates the demand for Breakfast Foods, in small packages—the profitable kinds. If you keep your stock toned up with our specialties, like

Desiccated Rolled Wheat
Desiccated Rolled Oats
Snowflake Barley

(In 2-lb. packages. Beautiful goods.)

people will quickly find out that yours is the store where delicious, reliable Breakfast Cereal Foods can be had. You will thus make for yourself profitable customers. By the way, we might suggest right here that

**SAMPLES AND PARTICULARS
BY MAIL, PROMPTLY,
IF YOU WISH**

THE IRELAND NATIONAL FOOD CO., LTD.

Make the choicest line of Breakfast Cereal Foods made in this country.

Toronto, Ontario.



We expect another shipment in a few days of our **Famous**

"Orient"

BLEND OF

Pure Ceylon
and Indian

Tea

PUT UP IN

1 lb. and ½ lb. lead packages and 5 lb. tins.

If you have not handled Package Teas, it will pay you to try **"Orient."** Price, 35 cts. per lb.



PRICES:

No. 1, \$6.50 per case, each 2 doz.
No. 2, 5.50 " " 2 "
No. 3, 5.00 " " 2 "

For Summer Trade

CHASE & SANBORN'S

"Seal" Brand CONDENSED

COFFEE. The absolutely pure concentrated strength, flavor, and aroma of the finest Java Coffee blended with pure cream and granulated sugar. Convenient, delicious, and economical. Write us if you want any.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

TRADE CHAT.

THE Kingston Canning Company has been sold under mortgage to Darius Wigle for \$7,512.40. The original cost was about \$20,000.

Japan is to have a world's fair at Kyoto.

P. E. Island lobster men are getting their traps out.

The Columbia River Fishermen's Protective Union has fixed the price of chinook salmon at 5c. per pound and steelheads at 2c.

A company is being formed in London for the purpose of converting into oil and guano the waste fish and offal from the canneries on the rivers of British Columbia.

Financial troubles caused the suicide of L. J. Allen, of Oneida, N.Y., at Stratford on Saturday. His brother, J. C. Allen, the Buffalo broker, had just failed for a quarter of a million.

The decision of Judge Drake, of Vancouver, B.C., restraining the canners from polluting the waters of the Fraser River with offal will cause the canners great expense in disposing of it by other means.

La Compagnie de Cigares de l'Epiphanie is a new company with a capital stock of \$10,000 and its chief place of business at l'Epiphanie, Quebec. The directors are: J. M. Fortier, J. Edouard Majeau, M. Roch, Pierre A. Trotier, J. M. Bourgoin, Medard Forest and Edmond Prudhomme.

The directors of the Eastern Assurance Co., Halifax, have decided to transfer the entire business of the company to the Union Fire Association of London, England. The head office will be at Montreal, with Thomas Morrissey, formerly of Halifax, as the manager.

Stratford Board of Trade has elected the following officers: President, John Welsh; vice-president, F. D. Hamilton; secretary, C. J. McGregor; council, George McLagan, A. F. McLaren, D. B. Burritt, W. Buckingham, C. W. Young, C. McIlhargey, W. J. Ferguson, E. T. Duffton, E. K. Barnsdale, A. Caven, J. H. Nasmyth, J. A. Duggan.

ENDORSED BY THE JOURNAL.

The Ottawa Journal endorses the stand taken by THE CANADIAN GROCER in favor of a Customs Court—a reform which, after persistent agitation in these columns, has at last been taken up by the Montreal Board of Trade and Chambre de Commerce, with good prospects of support from the other commercial bodies in Canada. The Journal says: "One reason against a Customs Court of Appeal is the expense. Another may be that frivolous appeals will be taken in great numbers, embarrassing Customs business. But this last would be an argument against having any courts at all. As to the other, expense could not be grave

enough to be a decisive reason against so important an aid to commercial justice."

These views are sound. THE CANADIAN GROCER does not propose to let the matter rest simply because the Boards of Trade are now, somewhat tardily, doing their duty. It will continue to urge the importance of this reform until Parliament takes action. If Government is slow to move, have we business men no representatives in the House of Commons who will take the initiative, frame a bill, introduce it, and allow Ministers to adopt or amend it as they see fit? Surely a little time can be spared from political sparring matches to do a real service to the whole commercial community.

A FOOD SUPPLY FOR THE FUTURE.

IN the way of furnishing a food supply for the future, and especially for the poor, the rabbit industry, we are told, offers remarkable advantages. To cheer up the readers of Malthus, who are apprehensive of starvation for the race in the dim and distant future, writers have described the wonderful possibilities in the way of a fish supply, and others more recently have suggested the manufacture of food by chemistry out of the elements round about us in the air, the water and the earth. Now comes another writer suggesting the cultivation of rabbits on a large scale, and explaining the advantages they present in point of economy. The article is found in Nordstjernen, Copenhagen, and, as translated for The Literary Digest, runs as follows:

"The rabbit supplies in many ways the requirements of 'the poor man's food.' The poor can easily raise them, for they are cheap to keep and their propagating power is most extraordinary. Pennant has calculated that one pair will in four years' time, if all the young ones are kept alive, have multiplied into 1,274,840. A female rabbit casts young ones eight times a year; if she casts seven at the average, she bears fifty-six all told in a year. Let us say she bears fifty per year, and estimate each at ten pounds; she produces 500 pounds of meat in a year. As many poor people could get the rabbit's food free of cost, they could practically get a few hundred pounds of meat for nothing. The rabbit skins are worth something, when prepared. Under various names twenty million rabbit skins are exported yearly from Australia to London. London alone uses every week half a million rabbits, most of which come from Belgium. Belgium earns yearly 50,000,000 to 60,000,000 francs (\$10,000,000 to \$12,000,000) on rabbits; France, 400,000,000 francs (\$80,000,000)."

The author next describes the various breeds suitable for food, and recommends the Norman rabbit, bred in the neighbor-

hood of Cherbourg and Rouen, as the best. In South France and Spain they raise the Angora rabbit, whose hair they cut frequently and spin into a fabric they call cashmir. A cross between the Angora rabbit and the Russian rabbit produces a fine stock, and still better hair than that of the original Angora. Of the manner of raising the rabbits we are told:

"No success can be had in rabbit-raising on a large scale unless one scrupulously attends to the cleanliness of the animals, their feeding by strict and regular rules, the separation of the two sexes till they are fully developed. . . . The rabbits can be reared in isolated small pens or in large houses, built for the purpose. But under all circumstances the animals kept for breeding must be isolated, the males and females in special boxes of about one and one-half yards bottom surface, and of an inside height of about one yard. . . . The disagreeable smell so often observed around rabbits comes from lack of cleanliness. . . . Special nests must be prepared for the females; the males do not need them. . . . The natural food for rabbits is vegetable; almost all refuse from a vegetable store is suitable. In the spring when green fodder is scarce, the rabbits eat carrots and other roots. They must never get onions."

A TIMELY HINT.

One way to induce customers to carry home goods, remarks Trade Magazine, is to make a neat, tidy package, wrapped in white paper, and tied with colored twine. While this plan will cost a trifle more than the old way, it will pay you in the end, in that you will not have so many goods to deliver. Do not blame ladies for not wanting to carry home goods wrapped in coarse brown paper.

"NAUGHT" IS RIGHT, BUT
"AUGHT" NOT.

Why do young ladies in the Montreal offices of the Bell Telephone Co. say "aught" for "naught"? If you call up a number containing a cipher—say 6042 for example—the operator will repeat "six-aught-four-two," with the accent on the aught. And as a rule you weakly say yes. But you shouldn't, because aught, according to Webster (the man who made the dictionary), means "anything," "any part." Plainly, then, six anything-four-two is not a number that would satisfy you. Now, "naught" (according to the same authority) means "a cipher, the arithmetical character." Naught is therefore correct.

First Boarder—What's the star boarder making all that hubbub about over that berry pie? Second Boarder—I guess he found the berry.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, May 2, 1895.
GROCERIES.

NOTHING strikingly new has developed during the week. Business continues fair, although the turn-over is not yet as large as the trade would desire. Sugar is firmer, while the demand, on the other hand, is probably not so brisk. Canned vegetables are attracting rather less attention than they were a week or two ago. There is a brisk movement, however, in canned salmon. Teas are rather quiet, with Ceylons the most active. Coffees are quiet, with prices rather firmer outside. Foreign dried fruits are without material change either in regard to volume of business or prices. There is a fair demand for the season for both syrups and molasses. Travelers report that the outlook continues to improve in the country. Wholesalers report that last month's trade was more satisfactory than for the same time a year ago.

CANNED GOODS.

The demand for tomatoes, peas and corn is not quite so active as a week ago, but there is still a fairly good trade being done at steady prices. Canned fruits are in light demand, and gallon apples are not commanding as much attention as a short time ago. Salmon is in brisk demand at \$1.35 to \$1.45 for talls and \$1.55 for "Clover Leaf" flats. Some demand is experienced for cohoes at \$1.05 to \$1.10. Another advance has taken place in the price of Canadian canned beef, 1's and 2's being 10c. per doz. higher, 6's 25c., and 14's 50c. per doz. higher. We quote: Tomatoes, 85 to 95c. for choice; corn, 85 to 95c.; peas, 82½ to 87½c. for ordinary and \$1.40 for fancy; peaches, \$2.75 to

\$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.45, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Both business and prices on the local market are much as before. The outside markets are firmer on Brazil's growths, on account of the order prohibiting the sending of cables from Brazil in cypher, another revolution being thought to be impending. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Trade remains much as before. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Trade is moderate only. A further advance is announced in cream tartar, although no change has been made in the local price. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts,

\$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The demand is not so brisk as it was. Prices, however are firmer, in sympathy with the New York market, where centrifugals sold for May delivery at an advance of ½c., with granulated 1.16c. higher. The Toronto agents of the Canadian refiners have been this week asking and getting 1-16c. higher for granulated, and they are quoting yellows at 1-16c. to ½c. advance. At the time of writing the wholesalers have made no quotable change, but the minimum figures do not obtain as much as formerly. We quote: Granulated—domestic, 3¾c. to 3½c.; do., No. 2, 3¼c.; yellows, 2¾ to 3¾c. Raw—Demerara, dark, 2¾c.; golden, 3 to 3¼c.; bright, 3½c.

SYRUPS.

There is not much doing in syrups, except in half barrels of the better grades, for which the demand is fairly active. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

A fair movement is reported in New Orleans molasses of the better quality at about 33c. in barrels and 38c. in half-barrels. We quote as follows: New Orleans, barrels, 26 to 28c.; halfbarrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Private advices announce that the Japan tea market has opened, and about a week later than last year. Prices are slightly higher than the opening figures of last year. A small shipment of 200 packages of early garden teas is on the way per s.s. City of Pekin for the American market. It costs from \$44 to \$48 per picul. There has been

W. WILSON

Bay Street

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Is now
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**PURE
MALT
VINEGAR**

ON THE
ENGLISH PRINCIPLE

Equal to any imported,
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**Berlin Brush Co.'s
PATENT BROOMS**



The largest
sweeping surface
to the weight
of any broom in
the market.

Light Handle,
American
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Sweeping
robbed of half its
tired-weariness
by using the
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made by the

BERLIN BRUSH CO.
BERLIN, ONT.

We Invite
any Grocer handling
"SALADA"
CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.

25 Front St. East.
and 318 St. Paul St., MONTREAL.
TORONTO

MARKETS—Continued

no material change in teas on the Toronto market. Wholesalers' purchases are still principally of Ceylon teas, which are firm in price. Retailers, on the other hand, are principally buying Japans and China Congous, the former at 15 to 18c., and the latter at 14½ to 25c. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUITS.

Currants remain much as before. Fine currants are showing the best value now on account of the higher prices of the lower grades. We quote: Filiatras, half-barrels, 4 to 4½c., barrels, 4¼c.; fine Filiatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Valencia raisins of the cheaper kinds are still in good demand, but there is a nice trade doing in selected layers. We quote: Off-stalk, 3¼ to 3¾c.; fine off-stalk, 4 to 4¾c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Prunes continue in good demand at unchanged prices. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb.; "Atlas"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

A few odd boxes of sultana raisins are still going out at 6 to 6½c. for bright goods.

Dates are quiet and unchanged at from 4½c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand is fair for California dried fruits. We quote according to quality: Peaches, 10½ to 13c.; apricots, 10½ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 11c.

BUTTER AND CHEESE.

The butter market is still over-crowded, and there seems to be no outlet for poorer lines. Prices remain about the same as last week, fresh rolls being a point lower. We quote: Summer dairy and store packed—Choice, 9 to 12c.; low grade baking butter, 5 to 6c.; fresh large rolls, 10 to 12c.; pound prints, 14 to 15c. Summer creamery, 11 to 14c. Winter creamery—Tubs, 19 to 20c.; pound prints, 20 to 21c.

August and September makes of Canadian cheese bring 9 to 10½c., and new Canadian cheese is quoted at 10 to 10½c. Small Stiltons bring 12 to 12½c.

GREEN FRUIT.

Trade in general is fast picking up, and growing in volume. Pineapples are beginning to be plentiful and cheaper. Bananas are suffering from a temporary scarcity. Strawberries are becoming cheaper, and Southern string beans are now in the market for the first time. We quote: Lemons—Messinas, \$3 to \$4. Oranges—Valencias, small crates, \$4.25 to \$4.50, and Jumbo crates, \$5.25 to \$5.50; Messinas, \$2.50 to \$3; California seedlings, \$2.75 to \$3; California navels, \$3.50 to \$4. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. California dried fruit—Apricots, 11 to 12c. peaches, 12½c.; cranberries, \$3.50 per box. Strawberries, 27 to 32c. a quart and 14 to 15 a pint; cocoanuts, \$4.50 a sack: pineapples, 12 to 23c.; green string beans, \$2.50 to \$3 per bushel crate.

COUNTRY PRODUCE.

BEANS—Choice hand-picked still bring from \$1.50 to \$1.65 a bushel.

DRIED APPLES—Are quoted at 6 to 6¼c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: 7 to 7¼c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.75 to \$3 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

MAPLE PRODUCTS—Are plentiful, but the demand seems to equal the supply, so that the former prices are maintained. We quote: 7 to 8c. per lb. for sugar; syrup, in 5-gallon lots, 70 to 75c. a gallon, and in gallon tins, 80 to 85c.

POTATOES—Are quoted at from 60 to 62c. on the track, and 70 to 75c. out of store.

POULTRY—Scarce and firm. Prices unaltered. We quote: Turkeys, 14c.; geese, 8 to 9c.; chickens, 50 to 75c., ducks 75c. to \$1.

EGGS—Though the receipts are fairly large, eggs are firm at 10c., with a tendency towards 10½c.

FISH AND OYSTERS.

This is the transition season of the fish trade, when stocks are small and sales are few. Frozen stocks are all out, and fresh caught are not yet on the market. A few lake trout and white fish are, however, being received. We quote: skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 5½c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; yellow ditto, 7c. per lb.; pike, 4½ to 5c. per lb.; flitch

cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7 to 7½c.; white fish, 8c.; Georgian Bay herring, \$2 per 100.

PROVISIONS AND DRESSED HOGS.

Dressed hogs remain very firm, and there are some advances in hog products. There is a good demand for dressed hogs at \$6.25 to \$6.40 per 100 lbs. We quote products:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8¼c. for small lots; breakfast bacon, 11c to 11½c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 9½c to 10c.; medium, 15 to 20 lbs., 10½ to 11c.; small hams, 10¾ to 11c.; pickled, 9½ to 10c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Firm, with a tendency to rise, both on Toronto and Chicago markets. Local quotations are: White, 80c.; red, 80c.; goose, 75c.

OATS—Still bring 40c. a bushel.

BARLEY—Selling at 48c.

FLOUR—In sympathy with the rise of wheat in the local market and the firmness of the American market, flour is advancing in price steadily. We note this week another advance over last week. We quote: Ontario straight roller, \$3.50 to \$3.60; Manitoba, \$3.85 to \$3.95; patents, \$4.10 to \$4.15.

BREAKFAST FOODS—Owing to the advance in wheat, rolled wheat is firm, and an advance is said to be looked for within a few days. Oatmeal remains steady. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; corn meal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SALT.

A fairly good business is the order of the day. Prices are unaltered. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

SEEDS.

With seeding in the earlier sections of Ontario now pretty well advanced, the demand is not quite so urgent this week, but with stocks apparently none too great to provide for the demand, prices have remained very steady, and there is practically no change to report since our last quotations. Jobbing values are as follows: Red clover, \$6.50 to \$6.75; alsike, \$4.50 to \$6.30; timothy, \$3 to \$3.50 per bushel, all for re-cleaned stocks. Sellers would have to make some allowance on the foregoing prices.

HIDES, SKINS, WOOL AND TALLOW

HIDES—With a good demand prices are unchanged. We quote: Green hides, No.

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
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W. B. BAYLEY & CO., 42 Front Street East, TORONTO

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Butter Lard Cheese
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70 COLBORNE ST., TORONTO.

JUST RECEIVED

Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.

Apples and Potatoes Wanted.

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**Ask Your Wholesaler**For  Brand

Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

Summer LemonsNow is the time to buy.
How many can you use?

WRITE US—We are large dealers.

CLEMES BROS. - TORONTO

1, 6c.; No. 2, 5c.; No. 3, 4c. For cured 7c. is paid.

SHEEPSKINS—Quoted at 90c. to \$1, an advance of 5 to 10c.

CALFSKINS—These are firm, No. 1 selling at 7c., and No. 2 at 5c.

TALLOW—Jobbers quote 5 to 5½c., and sell at 6c.

WOOL—There is no Canadian fleece on the market, and it is expected that new wool will open at from 17 to 18c. There are no changes in pulled wools, supers being quoted at 19 to 21c., and extras at 21 to 22c.

PETROLEUM.

Both crude and refined oil, Canadian and American, maintain their high prices, and there is no prospect, as far as can now be seen, for any lower quotations. We quote prices much the same as last week: In 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 17 to 18c.; carbon safety, 19 to 19½c.; Canadian water white, 19 to 19½c.; American water white, 23 to 24c.; photogene, 24 to 25c.

TORONTO MARKET NOTES.

Cream tartar is higher.

Mississippi strawberries are on the market.

H. W. Dawson, of Dawson & Co., is in New York on business.

A fresh supply of Hires' Root Beer is now to hand with Lucas, Steele & Bristol.

Dawson & Co. have a fine line of early spring beans from the south.

J. P. Clemes, of Clemes Bros., is in Montreal attending the spring fruit sales.

S. K. Moyer expects large consignments of fresh salmon trout and whitefish daily.

John Sloan & Co. report an active demand for canned salmon in "Clover Leaf" flats.

Perkins, Ince & Co. have a shipment of French prunes to hand which they are offering at 4c.

Another advance of from 10 to 50c. per dozen, according to size, is announced in the price of Canadian canned beef.

The Toronto Salt Works this week sold Davidson & Hay a carload of table salt, and Sloan & Co. a carload of assorted brands.

Canned chicken, turkey, duck, pigs' feet, lunch tongue, etc., are in stock with Lucas, Steele & Bristol. Get their figures before buying.

Clemes Bros., S. K. Moyer, Dawson & Co., and McWilliam & Everist all report the receipt or expected arrival of large consignments of pine apples.

Day & Martin's English blacking is selling with Lucas, Steele & Bristol. D. & M.'s liquid blacking in jars is now a staple article with them.

The stock of chicory in London on April 1, 1895, was 18,764 pounds, against 7,628 at the corresponding date last year and 7,422 in 1893. English home consumption and exports are shown to have been remarkably

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes and Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carrier supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**Rutherford, Marshall & Co.**Wholesale Produce and
Commission Merchants

76 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.**EGG CASES SUPPLIED**Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for...

REMINGTON MACHINE CO.Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

ASK FOR

MOTT'S

even during the first three months of 1895 and the preceding two years.

Shipments of bright syrups are to hand with Davidson & Hay.

A large direct shipment of Ceylon teas arrived this week for Davidson & Hay.

Wm. Paterson & Son are hardly able to keep up with the demand for their soda biscuits.

Davidson & Hay are drawing attention this week to special values in Japan teas, in 10-lb. mats and 30-lb. caddies.

The Pure Gold Manufacturing Co. are putting their sweet and "Pure Gold" tomato catsups on the market in a new dress.

James Keiller & Sons' (Dundee) marmalade, in 1-lb. pots and 7-lb. tins, is in stock with Davidson & Hay at low quotations.

The London Produce Markets' Review of April 20 notes more enquiry from some parts of Canada for Saryune & Padraes China teas.

"Trade is particularly bright with us in teas," say W. H. Gillard & Co. "Our sales to arrive have in some cases even exceeded our import orders."

The Eby, Blain Co., Ltd., have in stock another shipment of "Orient" tea. "Our sales of this tea are increasing," remarked a member of the firm.

"We are offering," said a member of the firm of Warren Bros. & Boomer, "Layer Valencia raisins at cut prices. They are Merle's brand, and fine fruit."

The Eby, Blain Co. report that they are making special prices on such house-cleaning requisites as brushes, brooms, whisks, whitewash brushes, etc.

Dixon's celebrated Carburet of Iron Stove Polish has come to stay, it would appear from the large sales reported by W. H. Gillard & Co., the Canadian agents.

W. H. Gillard & Co. report large sales of their "Seville" orange marmalade. They are also having a successful sale of their jams and jellies, which are offered at low figures.

Lucas, Steele & Bristol, Hamilton, report big sales of peas, corn and tomatoes. They are giving special quotations, having bought several thousand cases from different factories.

P. C. Larkin & Co., of Toronto, established a branch in Montreal at 318 St. Paul street seven weeks ago for "Salada" Ceylon tea, and up to the end of last week 118 retail stores were selling "Salada."

Toronto Biscuit and Confectionery Co.'s "Sodas" are now recognized as among the best in Canada. This company is very busy, and their travelers report large sales and prospects AI for a big trade this year.

On account of the revolution in Cuba, it is estimated by Willett & Gray's Statistical

that the sugar cane crop of 1895 6 will be 100,000 to 200,000 tons less than that of 1894-5.

The Retail Grocers' Association, of London, will hold their annual picnic on July 24th.

D. S. Perrin & Co., of London, are putting in a new front and also adding two storeys to their factory. This will make their factory one of the finest in the "Forest City."

Auctioneer Jones, of London, sold two bankrupt stocks on Friday. That of D. W. McWillie, of London, went to J. W. Broderick for 65 cents, and Hiram Mosser's stock (Allen Park) sold for 77½ cents to W. Laidlaw, of Durham.

Prices for new pack Canadian lobster, in tall tins, are stiffer. Orders have been secured at \$1.75 for goods that were under contract at a fraction less earlier in the season. In other words, there is 2½c. per doz. advance.—N.Y. Journal of Commerce.

Wm. Paterson & Son have been in receipt of several communications of late enquiring if they put up any \$1 a doz. pickles. The firm wish to state through THE CANADIAN GROCER that they have not put up, and do not intend to put up, goods of an inferior quality. What they offer are all high class goods and at reasonable prices.

MONTREAL MARKETS.

MONTREAL May 2, 1895.

GROCERIES.

THE opening of inland navigation has brightened up trade to a certain extent this week, but it has not led to the increased volume of trade that some expected. The situation as to values is much as it was, but there is an impression that prices on leading staples—for instance, tea and sugar—cannot go much lower, and sellers, therefore, are not disposed to operate ahead for large quantities. Spices and coffees continue firm, while dried fruits are quiet. In canned goods no offers of new canned salmon can be verified, for though a price of \$3.50 f.o.b. on the Coast has again been mentioned, it is not believed to be on new pack fish. In green fruit the sale of the two first cargoes will take place soon, and a large attendance of buyers is anticipated from Ontario and the States.

SUGAR.

There is no change in the sugar market, the tone ruling steady. Demand has been fair on the whole, but it is not as extensive as it usually is at this season. The tone is steady and values show no change, though the trade would not be surprised if they advanced, considering the tone of the raw market and the tendency on refined sugar in New York. Sales of granulated on spot have taken place at 3¼ to 3 5-16c, and yellows at 2 7-16 to 3c, according to grade and quality. In a jobbing way values are

steady as follows: Granulated, 3¾c. for standard, 3¼c. for No. 2; yellows, 2½ to 3¼c., as to grade.

SYRUP.

The market has continued quiet and unchanged, and business is of a small jobbing character. The tone is steady, sales of round lots transpiring at 1 7-16 to 2c. per lb., and in a jobbing way the range of values is firm at 1½ to 2¼c. as to grade.

MOLASSES.

Nothing very striking has taken place in the molasses market since the large purchase we noted last week, and business in a jobbing way is of a moderate character. On goods from stock for prompt shipment we quote 31½c. in carloads and 32½c. in less than carload lots. For forward shipment the new prices are those exclusively given in THE CANADIAN GROCER last week, viz., 30½c. in carlots and 31½c. in less than carlots.

RICE.

The rice market continues firm and values are well maintained. Demand is slow and few important transactions are put through, business being restricted to a hand to mouth character. Mill quotations on lots are as follows: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

There is no new feature in the spice market, but the tone is very steady all round. We quote jobbing prices: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

There has been a fair business doing in coffees, both in a jobbing and wholesale way. No quotable change in prices of a radical kind, but the tone is firm with an upward tendency. In a regular way we quote green coffee in bags as follows: Maracaibo, 21½ to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 23c.; and Mocha, 29 to 34c.

TEA.

An improved jobbing enquiry has been experienced for tea since our last report, but the volume of business transacted continues small in the aggregate. Enquiry is still most largely for low grade Japans and Congous, and these teas are the staple lines in Montreal, say at prices ranging from 12 to 14c. We quote: Japans, low grades, 11 to 14c.; medium, 15 to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There has been no change in Valencia raisins, which rule quiet and steady under moderate stocks. We quote: Off stalk, 3½ to 4½ as to grade, and layers 5 to 5½c. California raisins have been placed with jobbers at steady prices since our list. We quote: 4 crown loose muscatels 6¾ to 7c., and 3-crown ditto 5½c.

The currant market is dull and featureless. We quote: Filiatras and Provincials, bbls. 3½c.; cases, 4 to 4½c.; Patras, 5 to 5½c. and Vostizzas, 7 to 7½c.

There has been no radical change in prunes, but the tone of the market is firm. A fair jobbing trade is, therefore, to report at steady prices. We quote: Bordeaux,

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET
TORONTO.
Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Short Rolls

SMOKED
SUGAR
CURED

7 1/2

IN
PICKLE

7 NO CHARGE
FOR BARREL

Shoulders

CURED
SAME AS
HAMS

7

1/4c. less barrel lots

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -- TORONTO.
79 Esplanade.

4 1/4 to 4 1/2c.; Bosnia, 4 1/4 to 5c., and Cali-
fornia, 8 to 9c.

Some small quantities of Eleme figs have
come forward via New York this week, and
are selling at 10 to 12c.

Dates are quiet and without feature at 3 1/2
to 4c.

There is no change either in dried apples
or evaporated. Both are in small supply
and firmly held. We quote the former 6 to
6 1/2c., and the latter 7 1/2 to 8c.

NUTS.

There is a moderate jobbing trade in
nuts at steady prices. We quote: Brazils, 8
to 9c.; shelled almonds, 18 to 25c.; Tarra-
gona, 11 to 13c.; Grenoble walnuts, 13 to
14c.; shelled ditto, 25 to 26c.; filberts, 7 to
8c.; and pecans, 9 to 11c.

CANNED GOODS

There has been no important change in
canned goods. Agents of Ontario packers
were here during the week trying to place
orders and close out some of their old lines
of vegetables and fruit, but did not meet
with much encouragement, except some
moderate orders for corn and tomatoes.
Canned meats, in consequence of the
strength of the provision market, are firmer
in tone but quiet. Further offers of B. C.
canned salmon have been made here at \$3.50
f.o.b. on the Coast, but it is not explicitly
stated whether they are new pack or not,
while the offers do not comprise any of the
standard brands. Agents have not made
any propositions on new pack yet. Values
are steady. We quote: Lobsters, \$1.50 to \$1.90
per doz.; sardines, \$8.50 to \$9.50; salmon,
\$1.10 to \$1.45 per doz.; tomatoes, 80 to
90c. per doz.; peaches, \$2 to \$2.25 per doz.;
corn, 95c. to \$1 per doz.; marrowfat peas,
90c. to \$1 per doz.; strawberries, \$2 to
\$2.25; raspberries, \$1.75 to \$2; green
gages, \$2 to \$2.25; blue plums or damsons,
\$1.50 to \$1.75; pineapples, \$2 to \$2.25, and
3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

In green fruit, of course, the chief feature
of the week has been the arrival of the fruit
steamers. The quantities offered by these
have already been given. The first sale will
take place on Thursday, and the second
vessel's cargo next week.

APPLES—The apple market is quiet and
unchanged. We quote \$3 to \$5.50 per bbl.,
as to quality.

ORANGES—The orange market is dull but
steady. Valencia oranges are very firm and
25c. per case higher. We quote: Valen-
cias, \$4.25 to \$4.50; Messinas, \$2 to \$3;
ditto, bloods, \$3.50 to \$4.50; Californias,
\$1.50 to \$3 per box.

LEMONS—These are quiet and unchanged
at \$3 to \$3.50.

BANANAS—Fairly active and strong in
tone. No. 1, \$2.50 to \$3; No. 2, \$1 to \$1.50.

PINEAPPLES—There have been some
small receipts of pineapples, which sell at a
range of 7 to 25c., as to quality.

COUNTRY PRODUCE

EGGS—Steadily increasing receipts of
eggs have caused further declines in price.
We quote: 10 to 10 1/2c.

The great 5c. cake Silver Star Soap

Dealers study their own interest by keeping
this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot
Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and
Smoked Fish, Florida and Valencia Oranges,
Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

New Cheese.

EVAPORATED APPLES, 7c.

Maple Syrup,

Extra Heavy.

D. GUNN, FLAVELLE & CO.

Pork Packers and
Commission Merchants TORONTO

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

MONTREAL MARKETS—Continued

MAPLE PRODUCTS—The market for maple sugar is quiet and steady at 6 to 7c. per lb., and syrups 50 to 60c. per gal. tin.

HOPS—Dull and unchanged at 5 to 8c., as to quality.

HONEY—Dull and unchanged at 7 to 9c. for extracted, and 10 to 13c. for comb honey.

ONIONS, DOMESTIC—quiet and rather heavy at \$1 to \$1.50 per bbl.

ONIONS, IMPORTED—Business quiet. Egyptian, 2c. per lb., and Bermuda, \$2 50 to \$3 per crate.

BEANS—Little doing at \$1.50 to \$1.60 for hand-picked, and \$1.25 for medium grades.

POTATOES—A small trade is doing on the basis of 75c. per bag.

PROVISIONS.

There was no important change in the provision market. The feeling is firm and values are well sustained, but the volume of business doing is small. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

The feature of the flour market is the good enquiry from abroad, and, as cables are higher, the local demand for all grades continues fair, and the market is fairly active and firm. We quote: Winter wheat, \$3.90 to \$4; spring wheat, patents, \$4 to \$4.15; straight roller, \$3.75 to \$3.80; straight roller, bags, \$1.75 to \$1.80; extra, \$3.25 to \$3.75; extra, bags, \$1.55 to \$1.65; Manitoba strong bakers', \$3.85 to \$4.

There was no change in the feed market, prices being steady, with a fair demand. We quote: Bran, \$17 to \$17.25; shorts, \$19; mouillie, \$22 to \$23.

The market for oatmeal continues quiet and steady. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

CHEESE AND BUTTER.

The cheese market rules quiet and unchanged. New fadder cheese is offering at 8¼ to 8½c. on spot, and buyers are not urgent at this range. Cables continue depressing in tone, the market declining another 6d. Monday on both white and colored. The exports last week were 1,148 to London, 1,452 to Bristol, and 1,754 to Liverpool. This will about close out the shipments via the American seaboard.

Butter continues dull and heavy. Receipts of new made creamery and dairy are on the increase, and prices have an easier tendency. We quote: Fresh made creamery, 18c.; old creamery, 10 to 12c.; Townships dairy, 17c.; Morrisburg and Brockville, 16c.; western, 15c.; old dairy, 6 to 9c.

ASHES.

There is no change in the ashes market, which rules quiet and steady. We quote: First pots, \$4.00 to \$4.05; seconds, \$3.70 to \$3.75, and pearls, \$6 to \$6.10 per 100 lbs.

MONTREAL TRADE NOTES.

Laporte, Martin & Co. are receiving shortly some large lots of molasses. It is of prime quality.

Morrow & Ewing placed a round quantity of molasses on Tuesday, aggregating 3,000

puncheons, on the basis of 21c at the Islands, cost and freight.

The s.s. Fremona, which passed Quebec on Tuesday, had alone some 35,000 packages of lemons.

Advices from New York on Tuesday, quoted an advance of 1 16c on refined sugar. It had no effect here.

The first fruit steamer has arrived, the Astrid, and Hart & Tuckwell have the handling of most of the consignments.

There is practically no low grade Congou teas in this market. Buyers want them and are bidding higher figures for them.

Vipond, McBride & Co. among others, received some small consignments of Eleme figs, which have replenished the stock of this fruit.

Advices from the Islands this week are rather easier in tone and sellers show more disposition to meet buyers than they did last week.

Rose & Laflamme, of Montreal, report a decided improvement in the sale of the goods they are exhibiting at the Food Fair, namely: Ram Lal's tea, Paterson's sauce and Eureka pickles, McLaren's Imperial cheese, laundry rubber starch, and Fould's wheat-germ meal.

NEW BRUNSWICK MARKETS.**OFFICE OF THE CANADIAN GROCER.**

ST. JOHN, N.B., May 2, 1895.

BUSINESS during the past week has been active, but payments might be more satisfactory. The markets are, as a rule, firm, though fish, particularly smoked herring, are easy. A car of fresh beef has been received from Ontario during the week. This beef gives good satisfaction. In cream of tartar the foreign market has advanced 5s. to 7s. 6d., and prices are very firm, although so far there has been but little advance here as far as average sales go. In tea a fair trade is being done at easy prices. In the English market high priced teas are scarce. In coffee markets are firm. Our largest buyers are well stocked. In lumber the English market shows no improvement. The American demand is fair at low prices. There are large quantities to be sawn. In freight there is no improvement. There is no lack of vessels.

OIL—In burning oil, owing to the sharp advance the demand is falling off somewhat, buyers waiting to see what turn the market will take, there being some who look for a reaction. At present there is an easier feeling, there being no upward tendency for a few days. Lubricating oils are active, there being a good demand. We quote: Best American burning oil, 25c.; best Canadian, 22½c.; second, 18c., no charge for barrels.

SALT—The Trojan discharged some 5,000 bags of coarse salt during the past week, the prices from the vessel's side being 45 to 50c. Demand fair. The Dunvagen with 600 tons of coarse salt from Middlesborough is due. This is perhaps the only cargo of this salt which has ever been im-

ported. It differs from the Cheshire salt in its mode of manufacture, gas being used in the place of coal. The reason this salt does not come here oftener is because the principal offers of tonnage are from Liverpool. Ex store prices are: 50 to 55c.; fine factory filled, 95c. to \$1.10; 5 lb. bags, \$3 to \$3.25 per bbl.; 10 lb. bags, \$2.80 to \$3 per bbl.; 20 lb. wood boxes, 20c. each; 10 lb. boxes, 12c. each; cartoons, \$2 per doz.

CANNED GOODS—There are no very large quantities moving. Prices in vegetables are rather easier, except, perhaps, tomatoes, though no further decline is looked for. In canned beef prices are very firm. At present these goods are selling at about cost in this market. During the past week some enquiry has been made from American buyers to contract for lobsters, but no sales are reported. Prices offered are low. We quote: Corn, 95c. to \$1; peas, 90 to \$1; tomatoes, 95c. to \$1; new gallon apples, \$2.25 to \$2.40; corned beef, 2 lb. tins, \$2.90 to \$2.95; 1-lb. tins, \$1.70 to \$1.80; oysters, 2's \$2.20 to \$2.30; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz., \$5.50; chowder, 2 doz., \$3; scallops, 4 doz., \$5.50; Digby chickens, \$1.

DRIED FRUIT—There is but little doing and prices are easier. In Valencia raisins prices are off ¼c. Loose muscatels (California) are lower in New York, 3-crown being worth 3c. there. In dried apples, though light, stocks are easier, owing to there being no demand. In evaporated prices are also rather easier. It is understood that the N. S. dried shipped from here to New York for export, did not give satisfaction, owing to the manner in which they were packed. The causes of this and the way in which they can be overcome, have been pointed out in these columns a number of times. With these goods rightly packed a

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

THE BELL CIGAR CO.
St. John, New Brunswick

IT PAYS TO SELL THE BEST

Golden
Finnan
Haddies

**EVERY CAN
IS
GUARANTEED**

Are
The
Best

That is why our sales are increasing.
Order from your Wholesale Grocer.

NORTHROP & CO.

ST. JOHN, N.B.

Canners' Agents. Also

Canned Scallops, Clams and Sardines.

profitable business could be done. There is a good demand for cleaned currants. Prices in 1-lb. cartons, 7½c.; bulk, 6½c. Dried apples, 5¼ to 5¾c.; evaporated apples, 8¼ to 8½c.; Sultana raisins, 6 to 7c.; Valencia, 4 to 4¼c.; layers, 5 to 5¼c.; London layers, \$2.10 to \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¼ to 4c.; half-cases, 4¼ to 4½c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; Bermuda onions, \$2.50 per crate; Egyptian, 2½ to 3c.

GREEN FRUIT—The quantity of fruit moving increases from week to week. Pineapples are quoted, as is rhubarb. In oranges there are large quantities to hand, and buyers are taking advantage of prices; Lemons are firm. Apples are about out of the market. Good fruit will bring a good price. We quote: Pineapples, 15 to 20c.; rhubarb, 6c.; apples, hard fruit, \$2.50 to \$3; soft fruit, \$1 to \$2; California seedling oranges, \$1 to \$2.75; navel, \$4 to \$4.50; Messinas, \$2.75 to \$3; bloods, \$2.50 to \$2.75 per half box; Valencia, medium, \$4.50 to \$5; large, \$6 to \$6.50; lemons, \$4 to \$4.50; bananas, \$1.75 to \$2.25.

DAIRY PRODUCTS—Eggs, contrary to expectations, continue scarce. It is not expected prices will hold as high as at present. In butter the position shows no change. It is reported good. Dairy sold in Carleton County this week as low as 10c., being 6 to 8c. below the price offered for same butter last fall. New butter, where good, is finding a fair sale at good prices. Cheeses are rather lower, owing to a good many old being still in the market and new not far away. This week in a wholesale way some changed hands at 1c. below last fall's prices. Prices: Butter—New dairy, 20 to 21c.; dairy, 12 to 16c.; creamery, 17 to 18c.; fresh creamery prints, 23½ to 24c. Eggs, 14 to 15c. Cheese, 10c.

MOLASSES—A three-masted schooner is at the North Wharf with a cargo of about 400 casks of Barbadoes molasses for W. F. Harrison & Co. It is understood that offers at a good profit covering the whole cargo have been received. Stocks here are very light, and everything points to a firm market. Higher prices are expected. There are some new St. Croix and Porto Rico here. Syrup is dull. We quote: New Barbadoes, 28 to 30c.; new Nevis, 28 to 29c.; Porto Rico, 30 to 34c.; syrup, 33 to 35c.; St. Croix, 27 to 28c.

SUGAR—Markets during the week have again been rather easier. A sale of 1,500 bbls. standard granulated at 3¾c. is reported. A railway man said during the week that it seemed an odd thing to him, but about the same quantity of sugar went west as came east. It at least shows business is being pushed. Demand is good. Prices: Granulated sugar, \$3.50 to \$3.65; yellow, 2½ to 2¾c.; Paris lump, 4¼ to 5c.; pulverized, 4¼ to 5c.

FISH—Demand is light and prices are easy. Large quantities of smoked have arrived during the week, and there are large quantities to come. They have been offered ex vessel as low as 4c. Gaspereaux are being caught in good quantities, large numbers being shipped away for bait. Lobsters and halibut are coming in more freely, and shad and salmon have been seen, though that is about all as yet. Prices: Halibut, 8 to 8½c.; gaspereau, 50 to 60c.; smoked, \$1 per 100; lobsters, \$6 per 100; large cod, \$4; medium, \$3.85 to \$4; small, \$3 to \$3.25; pollock, \$1.75; bay herring, \$1.40 to \$1.50 half bbl.; Shelburne, No. 1,

J. F. Ramsay & Co.

DIRECT IMPORTERS



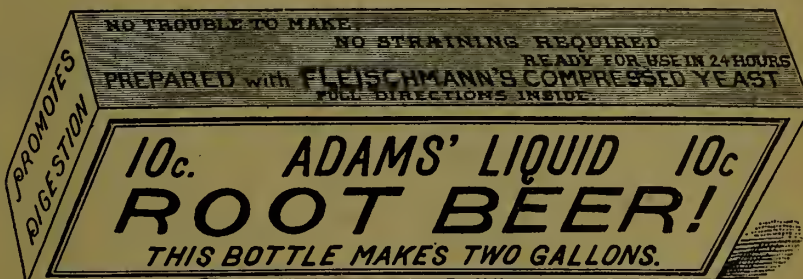
OF . . .

14 AND 16 MINCING LANE

Fine Teas...

Toronto, Ont.

TWO SIZES



10 AND 25 CENTS

Order your spring supply early.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO



Crosse & Blackwell

CELEBRATED FOR

**Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.**



—SOLD BY—

All Grocers in Canada

ST. JOHN MARKETS—Continued.

\$4 per bbl.; half-bbl., \$2.40 to \$2.50.; smoked herring, 7 to 8c; Digby chickens, 10 to 12c.

PROVISIONS—Higher prices are affecting the demand, though a fair trade is doing. We quote pork rather higher. Prices: Clear pork, \$19 to \$19.50; mess, \$16.50 to \$17; beef, \$14 to \$14.50; pure lard, 10 to 11c.; hams, 11 to 12c.; rolls, 9½c.; compound lard, 8½ to 9½c.

FLOUR, FEED AND SEED.

Flour is higher all round, Manitoba at last having taken a decided advance, though still low as compared with Ontario. It is being sold here below cost of importation, and all flours are sold very close to cost. The advance in Manitoba is 25c. Millers all recognize a firm market, with prospects of higher prices. Stocks here and to arrive are quite large. In oats prices are rather easier. It is expected some P.E.I. oats will be offered in the market this week. Feed shows no change, but is firm. Seeds are higher and firmer at an advance. Large quantities are moving. We quote: Manitoba, \$4.50 to \$4.70; best Ontario, \$4.10 to \$4.25; medium, \$3.90 to \$4; oatmeal, \$4.25 to \$4.30; cornmeal, \$2.85; middlings, \$24 to \$25 on track; bran, \$21.50 to \$22.50; hand-picked beans, \$1.95 to \$2; prime, \$1.85 to \$1.90; oats, local, on track, 42 to 43c.; Ontario, 44 to 45c.; hay, \$8.75 to \$9; pot barley, \$4.15 to \$4.20; round peas, \$3.75 to \$3.90; split, \$3.70 to \$3.90; American timothy seed, \$3.20 to \$3.30; Canadian, \$3 to \$3.50; red clover, 11½ to 12½c.; Alsike, 11½ to 13c.

ST. JOHN MARKET NOTES.

Northrup & Co. say they can quote lowest prices on canned scallops, clams or sardines.

Over one thousand head of cattle passed through Moncton for shipment to England during the week.

The bakers in Shaw Bros.' employ went on strike during the past week, but their bread was to be had as usual.

The lumbermen of the Miramichi met with a large loss during the week, the ice sending adrift some \$10,000 worth of logs.

"Golden finnan haddies are gaining new friends every day," was remarked by the agents of these celebrated fish, Northrup & Co.

The merchants of St. John are much pleased to hear of the election of W. W. Ogilvie as a director of the Bank of Montreal.

Stream driving is now the order of the day. Large quantities of logs are being got out. Five hundred drivers are on the Tobique River alone.

Two of the bakers leaving Shaw Bros.' employ have gone into business for themselves, and are seeking the support of the trade. The name of the firm is Whipple & McDade.

THE CANADIAN GROCER had the pleasure of a call from Walter J. Harty, representing E. Myers & Co., of New York, the largest handlers of dried and evaporated apples in the States. He said they could use quan-

ties of Nova Scotia dried at good prices if they were but properly put up. But in the shape in which they are now put upon the market, they could do nothing with them.

Dalton & Etter, of Amherst, have assigned to W. G. Colhoun. The preferred creditors are: Rupert Etter, \$528; Black Bros., \$20; Dunlap Bros., \$20; W. Colhoun, \$60.

C. & E. Macmichael have been appointed agents for Walker's candy and Paterson's biscuits. They keep these goods in stock, which is much appreciated by the trade.

Subscription lists have been opened in the different branches of the Bank of Nova Scotia in favor of the Children's Home, Aylesford, N. S., kept by Miss Sterling, and recently burned.

Large quantities of potatoes continue to go forward to the States, 5,647 bushels having been shipped from Wolfville by schooner to New York during the week. Markets there are weak.

There was some excitement in certain circles on account of a story that Chinamen were being shipped from St. John into the States in perforated coffins. But, as far as can be discovered, there was no foundation for the report.

Baldwin Bros., of Boston, the raiding of whose offices here was reported by THE CANADIAN GROCER, have failed. It is always so with that class of stock brokers when the markets advance. This in itself should be a warning to people.

The necessary repairs to the Exhibition buildings are being pushed forward, and everything points to a most successful exhibition. We would advise our Canadian friends to apply early for such space as they wish, as those first applying will get the best positions.

LATE BUSINESS CHANGES.

McGuire & Watson is the name of a new grocery firm at Chatham, Ont.—Robert Robertson, general store, Goring, Ont., has assigned to Henry Barber & Co., Toronto.—Angus McNaughton, general store, Huntingdon, Que., has compromised at 50c. on the dollar.—Mrs. Geo. Clarke, Montreal, is retiring from the grocery business, as are also J. A. Cloran & Co., grocers, of the same place.—Geo. H. and Geo. F. P. Matthews have been registered proprietors of the Montreal grocery house of Geo. H. Matthews & Son, grocers, Montreal.—D. McDonald is starting a grocery business at Montreal.—Antoine Brisette and Hector Drolet have been registered proprietors of Brissette & Drolet, cheese makers, St. Brigitte de Laval.—Ernest Clermont, general store, St. Narcisse, Que., has compromised at 50c. on the dollar.—The Virden Milling Co., Virden, Man., has rented its mills to Grant & Mainewright.—The fruit stock of C. J. Robson, New Westminster, B.C., is advertised for sale.

IN THE DOMAIN OF RETAILERS.

TEASDALE BROS. is the name of a new grocery firm at Teraulay and Walton streets. J. T. Cummings, who formerly occupied the store, has removed to 298 College street, where he has got a nice store. The store at Teraulay and Walton streets was occupied by the father of Teasdale Bros., who was also a grocer.

W. H. Sharp, grocer, George and Mutual streets, Toronto, has recently doubled the capacity of his store and otherwise improved it.

R. McMillan, general merchant, Listowell, has sold out to M. Schinbein.

Harry Heath, Huntsville, was in Toronto on Saturday last making purchases of groceries, boots and shoes, dry goods, etc., necessary for the equipment of a first-class general store, which is to be opened in Huntsville by himself and partner.

Preston & Playfair, have opened a large general store in the Burton block, Midland.

James Blain, of Gilford, and J. S. Boddy, of Boddy Bros., Bradford, were in Toronto a few days ago on a purchasing trip.

W. Gowdy has bought out the grocery business of Andrew Dancy, Guelph. Mr. Gowdy is a young man of varied experience, having "clerked" with the leading grocers of Guelph and Mr. Whitelaw, of Brandon, Man. He is well connected both in Guelph and the neighboring country, and he should do well.

Hutchinson & Hill and D. Rowntree, both Weston firms, have amalgamated, having formed a joint stock company under the style of the Weston Trading Company. The new firm has taken the store formerly occupied by Mr. Rowntree, which had been considerably enlarged for the purpose. A successful career is anticipated for the new firm.

J. S. Ireland, merchant, Mount Forest, entertained a number of his male friends one night last week. Friend J. Hayden, one of John Sloan & Co.'s travelers, was of course in the party.

PERSONAL MENTION.

Roberto Bevan, of W. G. Bevan & Co., Denia and Malaga, was in Toronto a few days. He was piloted around among the trade by J. L. Watt.

A. Forsyth, of the tea house of Delmege, Forsyth & Co., Colombo, Ceylon, was in Toronto on Friday and Saturday last.

A. H. Scott, of the firm of Scott & Watt, Toronto and Montreal, was a passenger on the Teutonic which arrived in New York on Wednesday.

Albert Irving, formerly in Sloan & Crowther's sample room, is now one of John Sloan & Co.'s city travelers. The other traveler is Charles Parsons.

AT THE TOP . . .

Got there by doing one thing well. We make no pretence of knowing 50 other things—only a good idea HOW canned goods should be PACKED. That is OUR business, and has been 13 years. TEST the goods for yourselves to clearly prove

Boulters' Famous Lion Brand Canned Goods

SHADE ALL OTHERS.

Factories: - - Picton, Toronto and Demorestville.

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

The Kent Canning
& Pickling Co.
CHATHAM, ONT.

NEW . .

Maple Syrup

From the Eastern Townships; the Maple Syrup Garden of Canada.

In Quart Bottles.

In $\frac{1}{2}$, 1 and 5 Gallon Tins.

In 5, 10 and 20 Gallon Kegs.

Half Barrels and Barrels.

Write for close quotations to

T. A. LYTLE & CO.,
Wholesale Agents. TORONTO.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.



Epicure Tomato Catsup

THE MOST
DELICIOUS
RELISH.

Sold by all Wholesalers.

Manufactured by

Delhi Canning Co.

DELHI, ONT.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,
HALIFAX, May 3.

WE are starting the month with a change for the better. The weather has been exceptionally dry during the past week, and travel is being resumed. Business has been fairly good, and we may look for a continuance with a greater improvement.

The announcement that the Government has decided not to make any changes in the tariff has caused some relief among importers, and a steady increase may now be looked for. Collections are reported as greatly improved. The retail trade is also reported good.

FLOUR—There is a good demand for flour of all grades, and sales are fairly large. The main feature this week is Ogilvie's rise of 25c. To-day's quotations are: Hungarian patent, Manitoban, \$4.50 to \$4.60; Manitoba strong bakers', \$4.35 to \$4.45; Canadian pastry, \$4 to \$4.10; 75 per cent. roller patents, \$3.90 to \$4: 80 ditto, \$3.80 to \$3.90; 90 ditto, \$3.70 to \$3.80; extra, \$3.25 to \$3.35.

FISHSTUFFS—The market remains depressed in fishstuffs. The demand is very unsatisfactory. A small vessel load of fresh cod was offered here this week at 1c. The small fish were given away. Shipments, however, are made. A small cargo cleared for Porto Rico on Monday. Quotations, to which are: Cod, shore, prime, \$2 to \$3; bank, \$2.75; large bank, \$3.75; bay, \$2.25; Labrador, \$2.25 to \$2.50; haddock, Cape Breton, \$2 to \$2.25; western, \$2.25; hake, \$1.75 to \$2; herring, Bay of Islands, split, No. 1, \$1.50; Labrador, No. 1, \$4; No. 2, none; shore, No. 1, large, split, fat, \$3.50 to \$4.40; do., No. 1 fall, split, \$1.50 to \$1.75; round shore, No. 1, \$1.75; alewives, No. 1, \$2.50; mackerel, No. 3, large, \$12; salmon, No. 1, none; No. 2, \$14; No. 3, \$12; pollock, \$1.75 to \$2.

GREEN FRUIT—A splendid trade is being done in green fruit. A large consignment of oranges has been received, which are selling at our last quotations. Lemons have stiffened somewhat, being quoted at \$3.50 to \$4. Pineapples are easier in price, owing to large quantities coming in. To day's quotations are \$2.80 per dozen for extra fruit. Cape Cod cranberries are being received, and are selling at \$3.50 per box of one bushel. Bananas are selling well at \$2 and \$2.50. The market is fairly well cleaned up of apples. There are some good Russets in stock, which are worth \$4. New American rhubarb is worth 5c.

ONIONS—There is a good demand for Egyptian onions at 2c. per lb.

PROVISIONS—Beef is stiffer, native being quoted at \$8.50 to \$9, and Canadian at \$7.50. Veal is coming in plentiful and is selling at 4 and 5c. Spring lambs are

worth \$4.50 to \$5. Mutton is quoted at 10c.

EGGS—Several consignments of P. E. Island eggs have been received, the first cost being 11½c. with ½c. for freight, and are selling to jobbers at 14c. Retailers are asking 16c.

PRODUCE—Oats have stiffened somewhat. P.E.I. are quoted at 46 and 48c; Nova Scotia, 44 and 45c, and Canadian, 44 and 46c. Barley is worth 75c; beans, per bushel, \$1.75; peas, round, \$3, do. split, \$3.90 to \$4. Hay is worth from \$10 to \$11. P.E.I. potatoes are worth 45c and Nova Scotia 50 to 52c.

BUTTER AND CHEESE—There is absolutely nothing doing in butter and cheese. The former can be bought at almost any price, according to quality, and there is a lot of inferior quality on the market. New factory cheese is quoted at 11 to 11½c.

SUGARS—The sugar market remains unchanged. Quotations are: Porto Rico, in hhds., 2¾c; refined, cut loaf, 5c; granulated, 3¾c; standard A, 3½c; white extra C, 3¾c; standard yellow C, 3c; extra C, 2¾c; yellow extra C, 2½ to 2¾c.

MOLASSES—The molasses market is stronger, with fair enquiries. To-day's quotations are: Porto Rico, 32 to 35c; Trinidad, 30c; Barbadoes, 34c; Demerara, M. R. brand, 39c; St. Kitts, 28c. There is no Cienfuegos, Antigua, or Demerara N brand in the market.

DRIED FRUIT AND NUTS—These lines remain steady, particularly the former, with no change in quotations.

HALIFAX MARKET NOTES.

The assignment of J. V. and J. H. Dexter, of Liverpool, N. S., affects several firms here.

The Provincial Government has sanctioned fifteen cheese factories and creameries. They secure a subsidy.

The ship Glooscap arrived on Monday from the Phillipine Islands with 2,000 tons of raw sugar for the Acadia refinery.

THE CANADIAN GROCER is taken as the leading authority on trade matters down here. Every week articles are reproduced from it in the leading local papers. The

Chronicle this week reproduced the articles, "Our Butter in England," and "Disease Germs in Milk."

The death occurred here on Monday of Mr. John O'Brien, grocer, corner of Duke and Grafton streets. He was only ill a few days.

Two of our leading wholesale fish exporters were elected to the City Council last week, viz., George Musgrave and W. J. Butler.

Sole leather has advanced 2 cents per pound. A dealer told me to-day that he was offered double what he paid for a recent purchase.

The steamer Numidian, the last mail boat to leave here this season, took 329 head of cattle to Liverpool, and the steamer Borderer took 600 head to London. The cattle came from Manitoba.

The Truro Condensed Milk Company is building an addition to its factory. The addition will be 100 by 45 feet, with two storeys. The factory has been using 2,000,000 lbs. of milk yearly.

The Cornwallis creamery has again commenced the manufacture of cheese. The company is considering the advisability of putting up butter in hermetically sealed tins, the size of an ordinary oyster can, principally for shipment to the West Indies.

THE COCOA MOVEMENT.

The remarkably full movement of cocoa this season all over the world has been a serious drawback to operators endeavoring to infuse strength into the market, remarks N. Y. Journal of Commerce. At London, in particular, have conditions been depressed, and the British Board of Trade returns for the first three months of the year again show a most plentiful supply, and, in spite of augmented deliveries, there was a surprising addition to the bonded stock. The following are the figures to April 1st:

	1895.	1894.	1893.
Imports..... cwt.	13,760,890	11,899,520	7,214,175
Home consumption.....	7,106,079	6,054,686	6,830,631
Exports.....	2,280,809	2,316,531	1,801,605
Stocks in bond.....	24,653,663	15,827,546	9,596,245



THE EUREKA REFRIGERATOR

PATENT

This cut shows our Grocer Refrigerator, which we manufacture in three sizes. We also keep in stock a large assortment for family use.

Send for Catalogue

Eureka Refrigerator Co., of Toronto, Ltd.

54 Noble Street

WILBERT HOOEY, Manager

TORONTO, ONT.

New Crop New Orleans Molasses

Bbls. and hf. bbls.
BEST quality, just arrived.

45 FRONT ST. EAST

JOHN SLOAN & CO. Wholesale Grocers
and Importers

TORONTO

CALIFORNIA FRUITS

APRICOTS
NECTARINES } 25lb. boxes
PEACHES

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

CANNED Apples and Pears Cut Prices.

WARREN BROS. & BOOMER

35 and 37 Front St. East,
TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.
Wonderful 12 oz. pressed cake,
100 in box.
Our Own Electric 8 oz. cake
100 in box.
Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

and for sale by all leading wholesalers. The trade will
and it to their advantage to get our prices.

If you want a surprise write

Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut (New Style)
Bulk Baking Powder
Boston Baking Powder
Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder

Best in Canada.

PURE Black Pepper 5½c. lb.

EXTRAORDINARY VALUE.
SEND FOR SAMPLES.

EWING, HERRON & CO.

MONTREAL

KNOX'S GELATINE

Packages make two
quarts of Jelly.

Sole Agents for Toronto:

PERKINS, INCE & Co.

TORONTO.

TONKA

Ask your wholesale dealer for
a 5 lb. box of

McALPIN TOBACCO COMPANY'S

Celebrated . .

"TONKA" Smoking Mixture

It is without an equal for coolness
and flavor.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

We are offering some
excellent values in

ASSAM TEAS

15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish In the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings - a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents :—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

Are You Superstitious ?

Some folks who believe in signs will tell you that it is unlucky to fall overboard on Monday, or to take hold of a buzz-saw in motion on Tuesday, or to fall downstairs with the coal-scuttle on Wednesday, or to shoot yourself on Thursday, or to sit down to dinner with 12 others, and only food enough for 10, on Friday; but they all agree that it is unlucky and unwise to sit down to dinner, lunch, or tea any day without having a bottle of **PURE GOLD TOMATO CATSUP** on the table. This catsup is the real article, made from ripe garden tomatoes. Sold in bottles and gallon jugs.

PURE GOLD MFG. CO.
TORONTO

A BRIGHT BOY.

It was such a bright boy who applied to the grocer for a job that he thought he would give him a little talk, just for a guy.

"If I hire you," he said, "I suppose you will do what I tell you?"

"Yes, sir."

"If I told you to say the sugar was high grade when it was low, what would you say?"

The boy never turned a hair.

"I'd say it," he responded promptly.

"If I told you to say the coffee was pure, when you knew that it had beans in it, what would you say?"

"I'd say it."

"If I told you to say that the butter was fresh, when you knew it had been in the store for a month, what would you say?"

"I'd say it."

The merchant was nonplussed.

"How much will you work for?" he inquired very seriously.

"One hundred dollars a week," answered the boy, in a business-like tone.

The grocer came near falling off his stool. "One hundred dollars a week?" he repeated in astonishment.

"With a percentage after the first two weeks," said the boy, coolly. "You see," he

went on, "first-class liars come high; and if you need them in your business, you've got to pay them the price. Otherwise I'll work for \$3 per," and the boy caught the grocer at his own game and got the job at \$3 per.—Detroit Free Press.

CHICORY CULTIVATION.

The cultivation of chicory root now occupies an important position in Flanders. The present large trade in the commodity owes its beginning to the native demand for a substitute for coffee. Not only is chicory cheaper for home consumption, but the doctors have recommended it as a healthy drink. It is said to be especially beneficial to persons suffering from disorders of the stomach. Belgians use it almost universally for a mixture with coffee, as they consider that the result is a greatly improved flavor. The chicory root grown in western Belgium is considered to be superior to the French or German product. The conditions of its growth and the facilities for its preparation are in that country favorable. A sandy soil and an abundance of water for properly washing the root are essential. Both these requirements exist in West Flanders. A secondary quality grows in the Walloon provinces. Its inferiority consists in the fact that much earth clings to the root, it being impossible to thoroughly wash it

owing to the lack of water supply. The yearly chicory crop of Belgium amounts to 280,000 to 350,000 tons. In the preparation by washing and drying this total is reduced 25 per cent.—that is, to 70,000 or 80,000 tons of root. Of this quantity the greater portion is exported, and the remainder, about 25,000 tons, consumed in Belgium.—London Grocer.

ADVANCE OF FIVE PER CENT.

The May issue of The Canadian Dry Goods Review announces an advance of from 5 to 6½ per cent. in bleached sheetings.

This advance applies to all widths in two qualities sold by D. Morrice & Sons, and to both plain and twills. These goods have been sold to retailers at prices ranging from 15½ to 25 cents, which were very low, lower, perhaps, than at any other time in the history of Canadian cottons.

Grey sheetings remain the same. The last change in price affected both greys and whites, and was a drop of about 10 per cent. This occurred at the beginning of the year.

Every indication points to the fact that cottons are going to stiffen, and retailers should carry a fair stock. Overloading would, however, be foolish.

One jobber, west of Toronto, was very lucky. The advance took place to-day (Monday), and on Saturday he mailed an order for a dozen cases of these goods.



Recommend

SURPRISE SOAP

As the best Soap for use in washing linen of all kinds. Its so. You can recommend and guarantee it.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

LOW SUGAR PRICES.

The subject of sugar values is an interesting one at the moment, especially as refiners' prices in Montreal have so far failed entirely in following the upward march of prices in other markets. On the contrary, while the latter have been tending upward refiners in Montreal shaded their prices $\frac{1}{8}$ c., and they are now as low as they have been at any time during the past four months. For instance, though refiners will not accept forward orders for any large quantities at the price, they are steadily doing business in car lots of granulated at $3\frac{1}{4}$ c. per lb.

This is $\frac{3}{4}$ c. below what granulated is selling in New York, and that market has been steadily tending higher of late, the most recent advance being on Tuesday last, when values advanced 1-16c.

Other advices are equally firm, and owing to all these conditions many buyers of sugar would not be indisposed to placing orders at the present level, but, as already stated, sellers will not book ahead to any extent, owing to the low level at which prices now are.

COLLECTED A BAD DEBT.

The biter is himself sometimes bitten, says a contributor to The Miller. I heard the case of a London miller who, having trusted an underseller with 10 sacks of flour,

was unable to get a penny back. But he did not despair, and gave his travelers particular instructions not to lose sight of the debtor. Presently it was reported that the latter had come to the end of his credit and was entirely without flour. Then our wily miller, calling a carman, bade him take 10 sacks to the defaulter's door. If payment were tendered for the 10 sacks supplied, the contents of the van might be left on credit. When the baker heard these conditions he first parleyed, and then, thinking of his empty loft, produced the price of the former delivery—about 12 or 15 months old—and greedily took in the sacks. But picture his face on discovering that each sack was full of 280 pounds of sweepings.

SULTANA RAISIN SITUATION.

The London Produce Markets' Review of April 20 has this to say of the Sultana raisin situation:

"As an abstract question, the fact of 600 or 700 tons of Sultanas being transferred from Smyrna to London alters to no appreciable extent the general position, unless the fruit is being brought here with the idea of unduly forcing the market, which is not thought likely to be the case. If the present position is compared with the same period of 1894 there is really nothing to fear. The stock at the end of April last year was 2,000 tons, and at the same period of 1893 was 3,000 tons. If the cargo in question turns out as large as is reported the stock at the end of the month will be

about 3,400 tons. It must be remembered, however, that last year a stock of something like 10,000 tons remained in Smyrna, and that very considerable quantities were at a later period brought to London. At the present time the stock is said to be between 1,000 and 2,000 tons, some of which is too low for the English trade; so that it is impossible that any further weight of importance can be sent to our market. Taking the present stock as 3,400 tons, with little or no chances of its being materially added to, and the probable deliveries for home trade and export for the remainder of the season as being from 2,000 to 2,500 tons, it will be seen that there should only be a moderate stock when the fruit of the new season is available, considerably less than was on hand on the eve of the current one.

EARLY VEGETABLES.

Imported new potatoes and early vegetables will soon be common on the Canadian markets. The first consignment of the kind was received by a Toronto firm the other day in the shape of a shipment of first-class green string beans.

The crops throughout the south are this season late, owing to the prolonged cold weather of a few weeks ago. There is no indication, however, that the yield will be light. It will not be long before Missouri potatoes and vegetables will be in, and, according to the latest advices, in Toronto the prospects for a tremendous yield in all lines is assured.



ESTABLISHED 1851.

"Seeking the Bubble Reputation"

Shakespeare in writing these lines evidently did not mean an enviable reputation of nearly half a century, acquired by honest methods and giving full value for value received.

Ours is no "bubble" reputation.

For years past there has been no well-grounded complaint against E. B. Eddy's Matches. A user will sometimes, to satisfy himself, try different brands, but if he knows what's what—and he generally does—will surely return to the use of the "old reliable."

The E. B. EDDY CO.

LIMITED

Montreal

Hull

Toronto



TOILET SOAPS.

IN the manufacture of soaps, and more particularly of toilet and medicinal soaps, we should always remember that it is impossible to prepare a superior article from inferior materials, says a writer in a contemporary. Both the lye and the fat—or stock, as it is called—should be of the best the market affords. In many, if not in all, cases it is necessary to purify the fat by melting it upon salt water, and washing with a small amount of strong, salty lye. The soap which is formed tends to carry down most of the impurities to the bottom of the layer of melted fat, and may be drawn off with the water.

The fats most used for toilet soaps are tallow, lard, olive, palm, cocoanut and castor oils. Cottonseed oil should not be used, owing to the fact that soaps made from it, even when it has been carefully refined, are liable to turn rancid and dark-colored.

Toilet soaps may be divided into several classes with regard to their manufacture:

1. Cold process.
2. Boiled soaps: (a) milled; (b) re-melted.
3. Transparent soaps: (a) with alcohol and glycerin; (b) with glycerin; (c) without alcohol or glycerin.
4. Medicated soaps.

In general it may be said that the cold process soaps are the least desirable, as the finished soap contains whatever impurities were possessed by the original fat and lye; and again, in order to insure complete saponification, without which the soap would become rancid and ill-smelling, it is necessary to use an excess of very strong alkali, which, remaining in the soap, is injurious to the skin, even though it be disguised by the glycerin, all of which is retained by the soap. Cocoanut oil is the fat used in the preparation of these cold process soaps—because it can be readily saponified by strong lye at a low temperature, and because its soda soap becomes very hard even when it contains as much as 75 per cent. of water.

The better grades of these soaps are usually made from a mixture of fats; cocoanut oil is always the chief one, but a small proportion of lard or tallow, as well as the replacement of a few per cent. of the caustic soda lye by potash, has been found advantageous. A good cold-process soap should be almost transparent on the edges, and should not taste of alkali when a freshly cut piece is applied to the tongue.

The manufacture of a soap stock or of Castile is divided into four parts:

1. Saponification. Killing the stock and boiling smooth.
2. Breaking the soap, or salting out.
3. Boiling the soap upon strong lye, or graining the soap.
4. Pitching and drawing off the nigre.

Having prepared the various stock soaps,

the next step is to convert them into toilet soaps. The further manufacture may be divided into six parts:

1. Cutting or shaving the stock soaps.
2. Milling these shavings in order to thoroughly mix them with each other and the perfumes and coloring matter, if the latter be used.
3. Plodding or pressing the milled soap into bars of the desired form.
4. Cutting the bars into cakes.
5. Warming or drying the cakes.
6. Pressing these cakes between dies.

Transparent soaps containing glycerin owe their especial value, first, to the fact that they lather freely; second, to the beneficial action of their glycerin upon the skin, and third, to their neutrality.

The beauty of the soap depends, of course, upon its transparency; but this cannot be taken as a guarantee of value and purity. In order to make a first-class transparent soap, extreme care and the very best materials are necessary.

The materials used are tallow, cocoanut oil, castor oil, stearin, spirit (90 to 96 per cent. alcohol), glycerin, sugar, water and caustic soda.

In closing we may say a word about shaving soaps. Nearly all of these soaps contain cocoanut oil; and, besides this, one-third to one-half of the lye used in saponification is made from caustic potash, which renders the soap softer and more readily soluble than pure caustic-soda lye. These soaps are not salted out, but are made like cold-process or transparent soaps.

ADVERTISING COUNSEL.

Advertising is as sure as shooting—but results depend wholly upon the aim, writes Jed Scarboro. The hunter who aims at the clouds when the game is on the ground may make a lot of noise, but is sure to go home with a belt full of blanks and an empty bag.

The advertiser who spends ten dollars for advertising and expects one hundred in return is close kin to the fellow who casts his bread upon the waters and watched the waves next day for incoming cake.

An advertisement writer, like a doctor, can do his best and no more.

Nobody reads yesterday's paper when today's is handy. Few people will read a stale advertisement when there's a fresh one in the next column.

The man who makes his mark in the twentieth century will do it with printers' ink.

The advertiser who, through envy, stabs at his competitor invariably wounds himself.

The man who is on the highway to success, and drops his advertising because he

thinks everybody knows him and will remember him, is almost certain to tumble into the coal-hole of obscurity before he reaches the goal.

NEW GREEN PEAS.

GREEN peas usually commence to arrive from Florida about the first of March, followed by Charleston and Savannah early in April, and by this time North Carolinas are in market; but the season is so late this year that Charleston and Savannah peas have not been plenty until this week, and none have appeared from more northerly sections. A few Florida have been arriving for some time, and while of poor quality, have brought very fair prices in the absence of other stock; but now that Charleston and Savannah are quite plenty, the Florida offerings are neglected and hardly bringing expenses. Some few New Orleans peas have also arrived, but are no better than Florida and do not command enough to make shipments profitable. Peas are so perishable that they cannot stand shipment from a long distance, and even the Savannah and Charleston are not very desirable, and the first really good peas in this market are from North Carolina. After North Carolina peas appear the seasons follow so closely that the market is liberally supplied and prices rule low. The weather conditions have been so unusual this year—a severe freeze in Florida in February and a cold spring—that stock is much behind time, and from the more northern points may come in too close together, but under ordinary conditions the various seasons open about as follows: Florida, March 1st; Savannah and Charleston, April 10; North Carolina, April 25; Norfolk, May 15; Eastern Shore (Virginia and Maryland) and Maryland, May 20; Jersey, June 1; and Long Island, June 15. From this it will be seen how the seasons follow each other up, and they last only a short time, as just as soon as stock becomes plentiful from a nearer point the more southern is neglected and shipments gradually stop. After Long Island peas are over a few come from Western New York, but do not sell very well, as season is too late. From all sections shippers have a standard package. A half-barrel crate or a half-barrel basket would sell to the best advantage in this market.—N.Y. Journal of Commerce.

THEY CLOSE AT FIVE O'CLOCK.

The clerks and office hands in Toronto wholesale grocery warehouses are wearing a more than usually benign smile. The reason, forsooth, is that the heads of the different houses have subscribed to an agreement promising to close their warehouses at 5 o'clock during May, June, July and August.

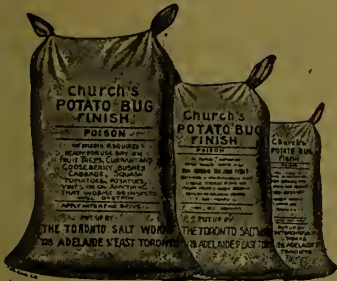
SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

GROCER OF SEVEN YEARS' EXPERIENCE wishes situation in wholesale house or first-class retail store; capable taking charge any and all branches of the trade. Box A, GROCER. (17)



Grocers CAN HANDLE IT



without dust and bother.

CHURCH'S POTATO BUG FINISH

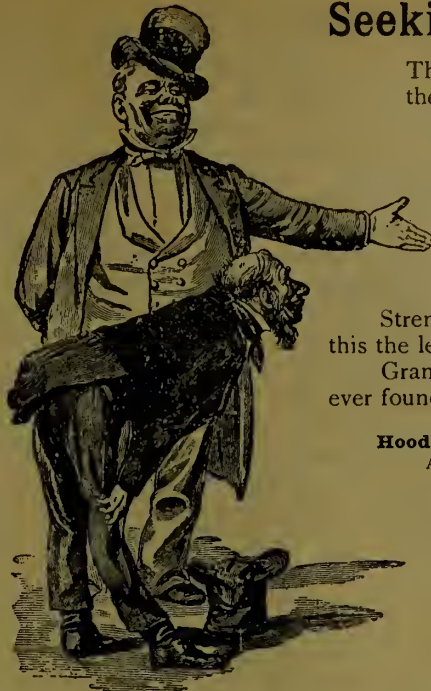
Is a fast selling article in spring, and pays a good profit. Have a shipment in time to use on fruit trees, currant and gooseberry bushes. We have it put up in bulk barrels, 300 lbs. net; 50 lb. duck sacks; 25 lb. bags, 12 per bbl.; 7½ lb. bags, 40 per bbl.; sieve top tins, 6 doz. per case. Can supply you with any quantity.

Toronto Salt Works

128 Adelaide St. East, TORONTO

Seeking After Truth

The trade are looking after the best tea for their best customers.



Grand Mogul Tea

FILLS THE BILL.

Strength, Purity, Flavor, Price, combine to make this the leading tea of Canada, for the best trade.

Grand Mogul Tea is not placed on sale, but wherever found has been purchased by the merchant.

Hood Bros & Co.

Agents, Winnipeg, Man.

J. W. Tufts & Son

Agents, Vancouver, B.C.

T. B. ESCOTT & CO.

Sole agents for Canada and United States

LONDON, ONT.



Pure Paris Green

Government Standard

It is the finest made, both as regards color, fineness, and strength. Put up in cardboard packages, tins, and drums.

Samples and prices sent on application. Manufactured by

PEUCHEN & CO.

10-12 Bay St. Toronto



McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



There's Style about this fastener for the back of a Brace. It is Small Neat AND Durable. Can't Break Away. And unlike the multitude of big tin Clasps that are objectionable to the wearer who don't want his back covered with metal. It's a seller every time.

DOMINION SUSPENDER COMPANY,

United States, NIAGARA FALLS, Canada.

Toronto, Office - E. Stovel, 45 Canada Life Build'g
Montreal, Office - Philip De Gruchy, 28ST Sulpice St.

Trade Mark

WINDOW DRESSING DEPARTMENT.

Does the smallware department get needed representation in the windows? says an exchange. It is surprising, with the great variety of articles and good reserve stocks that are kept in so many stores, that this department does not receive more attention from the window dresser. Perhaps the windows are too valuable to be taken for a notion display, the argument being used that notions sell themselves and a window display won't help them any. This may be so, but there is no harm in trying.

Many a merchant is skeptical as to the results of advertising until he makes the experiment.

There is no gainsaying the fact that the notion department when rightly managed is one of the most, if not the most, profitable in the store, and that includes a notion display at occasional intervals.

IT WILL ATTRACT.

The following from a contemporary, while primarily intended for a dry goods window, may be utilized for a grocery window with some modifications:

"Although bicycles and dry goods have little in common, an exhibit seen last week contained so many good points that it calls for more than passing mention, as the main idea can be used effectively in many other displays. The entire window, a small one, was lined with black velvet, and in the centre of the background was a large, massive gold picture frame enclosing a bicycle, also with a background of black velvet. The wheels were ornamented with multi-colored incandescent lights and were revolving with great rapidity; as this was the only light furnished, the polished framework of the wheel stood out in strong relief. That the display was an attractive one was best attested to by the crowd that thronged the walk. This exhibit was shown in a large department store in a neighboring city.

"The gold frame and black velvet background could be used with splendid effect

in displaying single articles that will stand showing in bold relief."

WELL LIGHTED WINDOWS.

A dark, gloomy window is a very unattractive thing, and a great many firms lose the great benefit which they might secure from windows, by neglecting to have their windows properly lighted, remarks The Dry Goods Economist. This is particularly so at night. If your store is situated on a prominent thoroughfare, where a great many persons are likely to pass after sundown, it is well to have your windows well lighted, so that the goods in them may be viewed, and so that the advertising value of your window may go on while your store is closed.

There is also another value in having the front of your store well lighted up, or in having the street in front of your store well lighted. It is natural for persons walking about at night to walk on the side of the street which is best lighted, and if the lights in your windows, or in front of your store are kept burning, they will naturally pass your store many times, when if your side of the street were dark they might go on the other side.

It is a good plan to get people in the habit of passing your store, whether it be night or by day. It is natural for persons to use one side of the street in preference to the other, where they have to pass along a thoroughfare frequently, and if you can get them in the habit of passing by your store at night, they are very likely to also pass it in the daytime.

We know of one instance in a moderate size city where the entire course of the travel of people was transferred from one street to another on account of the lighting which was indulged in by several firms. The street most convenient for the large throngs of people to go up and down was usually dark, and a neighboring street had three or four enterprising merchants on it

who kept their stores lit up every night, and thus made their street light and pleasant to walk along. Finally, people began to make a passway of the well-lighted street, and as they become accustomed to going up and down this street at night, they also did so in the daytime, and finally the dark street was left in its gloom, and the enterprising merchants had the pleasure of knowing that their heretofore neglected street had become the principal thoroughfare.

RAW SUGAR IMPORT.

In the House of Commons on Monday Hon. Clarke Wallace, in answer to Mr. Fraser, said the total quantity of raw sugar imported into Canada duty free under 14 Dutch standard for the nine months ended March, 1894, was 221,218 780 pounds. From that time until June, 1894, duty having been remitted to No. 16 Dutch standard, the importations under 16 were 82,571,029 pounds, a total for the year of 303,789,809 pounds. The total quantity under 16 Dutch standard imported in nine months of 1894-5 was 220,712,442 pounds. He could not say whether this sugar had been refined in Canada. As the tariff admitted such sugar free without a proviso as to how it should be subsequently dealt with, there was no supervision over it.

CANNING FACTORY AT KAMLOOPS.

A meeting was held last week in Kamloops to discuss the question of establishing a fruit canning factory in that place. Mr. J. H. Falconer, of Victoria, explained the proposal he had to make in regard to it, in which he pointed out the benefit such an enterprise would be to the farmers. Lists for subscriptions to the capital stock were opened and good responses were made, some subscribing their amounts in vegetables or fruit to be supplied to the factory when in operation. A committee was appointed to secure further subscriptions and arrange for the necessary supply of the raw material. It is anticipated that the enterprise will be carried out. Mr. Falconer has asked the City Council of Kamloops to assist him in securing him a site for the factory.—Statistic News-Advertiser.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Heating Appliances FOR SALE.

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

The Canadian Grocer
TORONTO

Your Customer

Who has once used our Baking Powder will want it again, and always.

When ordering let your order read thus: "One case, each size, of

Barton's
Baking
Powder."

PHOENIX MILLS

1-3 Jarvis Street

G. F. MARTER
& SON.

TORONTO.

Merchants, Attention!

With every 3 doz. box of ENGLISH ARMY BLACKING, see that you get one of the large METAL EMBOSSED SIGNS. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

STORES

CHURCHES, Etc.

Gowans, Kent & Co., Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

STEWART HEWAT & CO., general store, Orangeville, Ont., have assigned to Henry Barber & Co., Toronto.

Appel & Meier, grocers, New Hamburg, Ont., have dissolved.

Jean Rodrique, trader, St. Francois, Beauce Co., Que., has assigned.

Villeneuve & Mercier are starting a grocery business at Montreal.

J. Atkinson, grocer, Toronto, has assigned to J. P. Langley. Liabilities, \$3,100.

Keerson Aubut, teas and crockery, Montreal, has assigned to C. A. McDonnell.

Welsh & Nightingale, grocers, Vancouver, B.C., have obtained an extension.

There is a demand of assignment in the case of Joseph Dupond, Grocer, Montreal.

P. Laberge, general store, Yamachiche, Que., has assigned to Lamarche & Ollivier.

Moore & Vandusen, general store, lumber, etc., Lion's Head, Ont., have dissolved.

John Duffee, trader, Martinville, Que., has assigned. Creditors will meet on May 13.

Gray Bros., confectioners and bakers, Orillia, Ont., have dissolved. W. Gray continues.

Reynolds Bros., general store, Lower Haynesville, N.B., have dissolved. Ed. M. Reynolds succeeds.

Cook & Webb, bakers and confectioners, Hamilton, Ont., have assigned to Albert J. Giles, Hamilton.

H. F. Price and James W. Snowdon, have been registered proprietors of Price & Snowdon, produce dealers, Montreal.

H. F. Sharp, grocer, St. John, N.B., has formed a co-partnership with Geo. B. Huggard under the style of Sharp & Huggard, dating from May 1, 1895.

S. E. Bancroft & Co. is the name of a new firm of general storekeepers at Pound Hill, N.S., composed of Jos. A. Bancroft, W. G. Healy, W. H. Winchester, Chas. Spurr, Samuel E. Bancroft, Jas. McDormand, J. McLaughlan, Herbert Crosby and Geo. Armstrong.

SALES MADE AND PENDING.

D. W. McWillie's grocery stock at London, Ont., has been sold.

Peter McConnell, general store, Port Hilford, N.S., has sold out.

P. F. McDonald, baker, Penetang, Ont., has sold out to J. C. Parker.

H. Stuckey, grocer, Grand Valley, Ont., has sold out to J. B. Skelton.

J. P. Johnston, baker, Walkerton, Ont., has sold out to J. F. Heughan.

The stock of Hiram Mosser, general store, Allan Park, Ont., has been sold.

T. & W. Murray, general stores, lumber, etc., Pembroke and North Bay, Ont., are

advertising their hotels at those places for sale or to let.

Groh Bros., general store, Shallow Lake, Ont., have sold out to J. A. Rorke.

Thos. E. Pugh, salt and coal, Claremont, Ont., has sold out to Tobias Caster.

The general store stock of J. L. Courtice & Son, Holmesville, Ont., has been sold.

Winsor McCamon, general store, Bin-scarth, Man., has sold out to G. Dunlop.

The assets of A. J. Gravel, general store, Louiseville, Que., are to be sold by auction.

Catherine Meagher, confectioner, etc., Ayton, Ont., advertises her business for sale.

The assets of W. J. Delaney, grocer, Montreal, Que., are advertised to be sold by auction.

The grocery stock of Rose Bros., Montreal, has been sold at 52½ cents on the dollar.

The stock, etc., of the estate of L. G. Sovereign, general store, etc., Simcoe, is advertised for sale by tender.

CHANGES.

J. A. Joly, grocer, Montreal, is moving to St. Rose, Que.

John Prescott, general store, Kent Bridge, Ont., has removed to Dawn Centre.

A. O. Skinner, general store, North Pelham, Ont., has been succeeded by Arch. A. McGlasham.

George Carton, grocer and pork packer, Peterboro', Ont., advertises that he is giving up business.

Henry Gildner, grocer, etc., Berlin, Ont., is giving up business there and moving to Grand Rapids, Mich.

Dame Amelina Charbonneau, wife of Alfred Renaud, has been registered proprietress of A. Renaud & Co., grocers, Montreal.

DEATHS.

Alex. Lindsay, grocer, St. Thomas, Ont., is dead.

Elisha Embree, flour dealer, Amherst, N.S., is dead.

John W. James, flour dealer, Lawrence-town, N.S., is dead.

FIRES.

Norman McAskill, general store, Framboise, N.S., has been burned out. Loss, \$6,000; no insurance.

A serious fire occurred on Sunday just north of Toronto Junction, Ont., in which the building and plant of the C. R. S. Din-nick Paving Brick Co. were totally destroyed. The damage amounts to between \$5,000 and \$6,000.

The man who deserves riches can be rich without them.

The man who can work and not worry, rest and not rust is not apt to be an object of interest to an undertaker.

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
Prices.

THE
Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

WESTERN

Incorporated
1861.

ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - - 2,375,000.00
Annual Income - - - 2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

Wilson's take the Prize.



Scales, Refrigerators, Bakers' Machinery
67 Esplanade St. E., Toronto.
Special Terms this Month.

PORK PACKING IN THE WEST.

The Cincinnati Price Current last week contained its annual statement of winter pork packing in the west. In brief it shows the total winter packing to be 7,191,000, an increase of 2,307,000; average weight of hogs was 232.73 lbs., a decrease of 15.47 lbs.

This total has been equalled in but two previous seasons, 1890-91 and 1891-92, when prices were reduced much lower than they were the past winter.

The western manufacture of product during the winter shows a gain of 258,000,000 lbs of meats and 65,000,000 lbs of lard. The exports for the same period, four months, showed a gain of only 4,000,000 lbs. of meats, while there was an increase of 32,000,000 lbs. of lard, in comparison with such distribution in the preceding winter season.

The returns of stocks of hog product on hand in the west on March 1 show a large total, having been exceeded in but two instances, with reference to meats, in 1891 and 1892. The stock of lard shown is moderate, much below the usual quantity, although 57,000 tierces larger than last year, when the stock was especially low.

The manufacture of barreled pork was considerably increased in comparison with the preceding year, but was short of various former seasons. The accompanying exhibits show comparisons.

The average cost of hogs in the west for the winter shows a decline of 98 cents per 100 lbs. compared with 1893-94.

The total amount paid out by western packers for hogs during the four months was \$71,698,000, and for twelve months ending March 1 an aggregate of \$172,679,000—which figures are suggestive of the enormous proportions of this interest in this country. In addition to this, the statistics of slaughtering of hogs at the seaboard and other eastern localities for the past year indicates an amount reaching about \$60,000,000 paid out for hogs—so that the aggregate, west and east, covered by the statement herewith submitted represents \$232,000,000 paid out for hogs, or a daily average of three-quarters of a million dollars.

A MAZAWATTEE ATLAS.

The Mazawattee Tea Company has issued and copyrighted a neat little atlas, containing sixteen full-page colored maps, specially prepared and compiled from the latest authentic sources. The divisions and countries shown are as follows: The World, England and Wales, Scotland, Ireland, Europe, Asia, India, Africa, South Africa, North America, South America, United States, Canada, Australia, New Zealand and Ceylon, from which last island the Mazawattee tea comes. Running through the atlas are illustrations showing the people of different ages and climes who drink Mazawattee.



NEW GLASSWARE PACKAGES

With

Adams'
TUTTI FRUTTI

Useful for the Store or Table.

Ask your wholesaler for them.
Send for advertising matter free.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINCE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS

R
O
O
M
S

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

**A Total
Eclipse**

**JOHNSTON'S
FLUID BEEF**

Eclipses all Meat Extracts
or Home-made Beef Tea.

It is FIFTY TIMES as Nourishing

And makes a Strengthening and
Invigorating Beverage.

They Stand at the Head

And give a handsome profit to the trade.

Robinson's
Patent
Barley

AND

Robinson's
Patent
Groats

THE BEST FOODS ON EARTH.

We will mail samples to your customers.

Frank Magor & Co.

16 St. John St., Montreal.

CURRENT MARKET QUOTATIONS

TORONTO, May 2, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 45
16 oz. cans, 1, 2 and 4 doz. in case	3 50
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 6 doz. in case	0 90
4 " 2, 4 " "	0 35
4 " 4, 6 " "	80
3 " 4, 6 " "	80
Dunn's No. 1, in tins	2 00
" " 2 " "	"
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 12, in 6 " "	70
" 12, in 6 " "	45
" 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00



12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 " "	1 10
5 lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.	
Paste.	per gross.
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Emhos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
2 1/2 " B 9 " "	2 25
3/4 " C 15 " "	1 25
Russet Paste.	per gross.
(3 doz. in box)	\$ 3 75
No. 1. In tins	5 65
" 2. " "	7 85
" 3. " "	7 85
Russet Cream.	per doz.
(1 gross cases)	\$ 0 80
No. 1. In bottles	1 60
" 2. " "	1 90
" 4. " "	2 60

Polishing Paste.

(3 doz. in box)	per gross.
No. 1. In bottles	\$3 75
" 2. " "	5 65
" 3. " "	7 85

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	\$0 80
" 2. " "	1 35
" 3. " "	2 25
In Metal Tubes	1 90

Ivoryine.

Small. In patent stoppered bottles,	per gross.
sponge attached	\$0 80
No. 1. " "	1 35
" 2. " "	25 00

P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	
Silver Star Stove Paste	per gross.
Dixon's Carburet of Iron Stove	\$9 00
Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	\$0 17
1/4 lb. " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—	net.
" Imperial," extra fine, 8, 4 strings.	\$3 65
" " 7, 4 strings.	3 45
" " 6, 3 strings.	3 25

"Victoria," fine, No. 8, 4 strings.	3 30
" " 7, 4 strings.	3 10
" " 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
" " 7, 4 strings.	2 75
" " 6, 3 strings.	2 60
" " 5, 3 strings.	2 40

CANNED GOODS.

	per doz.
Apples, 3's	\$1 00 \$1 10
" gallons	2 65 2 80
Blackberries, 2's	1 75 2 00
Blueberries, 2	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 85 1 25
Cherries, red pitted, 2's	2 00 2 25
Peas, 2's	0 85 0 95
" Sitted select	1 45
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	1 75 2 40
" 3's	2 40 2 50
Peaches, 2's	1 75 2 00
" 3's	2 75 3 01
Plums, Green Gages, 2's	1 85 2 00
" Lomhard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3's	0 90 0 95
" gallons	2 10 2 25
Raspberries, 2's	1 75 1 85
Strawberries, choice, 2's	2 00 2 10
Succotash, 2's	0 85 0 90
Tomatoes, 3's	1 30 1 40
"Golden" Finnan Haddies	1 30 1 40
"Thistle" Finnan Haddies	1 30 1 40
Lobster, talls	1 75 2 25
" flats	2 30 2 35
" Imperial Crown flat	2 40
Mackrel	1 00 1 10
Salmon, Sockeye, talls	1 30 1 50
" flats	1 55 1 65
" Cohoes	1 10 1 20
Marinated Pilchards	2 25
Sardines, Albert, 1/2's tins	0 13
" " 1/2's tins	0 20
" Sportsmen, 1/2's genu-	
ine French high grade, key	
opener	0 12 0 12 1/2
Sardines, key opener, 1/2's	0 10 0 10 1/2
" Exq. fine Frch, k.o.p. 1/2's	0 11 0 11 1/2
" " " " 1/2's	0 10 0 11
" " " " 1/2's	0 18 0 19



The Old Flag The Old Brands The Old Packages

"BENSON'S" Prepared Corn "EDWARDSBURG" Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, other brands 9 1/4	11	0 16	0 17
" P. & C., 1/4's tins	...	0 23	0 25
" " " " "	...	0 33	0 36
" Amer., 1/4's " "	...	0 06 1/2	0 09
" " " " "	...	0 09	0 11
Mustard, 1/4 size, cases	...		
50 tins, per 100	11 00		

MARSHALL & CO., SCOTLAND.			
Fresh Herring, 1-lb.	1 10	1 15	
Kipperd Herring, 1-lb.	1 85	1 90	
Herrings in Tomato Sauce	2 00		
Herrings in Shrimp Sauce	2 00		
Herrings in Anchovy Sauce	2 40		
Herrings a la Sardine	1 85	1 90	
Preserved Bloaters	1 85	1 90	
Real Findon Haddock	1 85	1 90	

CANNED MEATS.			
(CANADIAN.)			
Comp Corn Beef, 1-lb. cans	\$1 50	\$1 60	
" " " " "	2 60	2 65	
" " " " "	8 00	8 25	
" " " " "	17 50	18 50	
Minced Callops	2 60	2 60	
" " " " "	2 60	2 65	
Lunch Tongue	3 40	3 50	
English Brawn	2 75	2 80	
Canib Sausage	2 50	2 50	
Soups, assorted	1 50	1 50	
Soups and Bouill.	2 25	2 25	
" " " " "	1 80	1 80	
" " " " "	4 50	4 50	



**Acme
Sliced
Beef.**
No. 1 tins,
key, 2 doz.,
per doz., \$3.00.



Codfish.
BEARDSLEY'S
SHREDDED.
2 doz. pkgs.,
per doz., 90c.

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	0 65	
Flirtation Gum, 150 1c pieces	1 30	
Monte Cristo, 180 1c pieces	1 20	
Mexican Fruit, 36 5c bars	0 90	
Sappota, 150 1c pieces	0 75	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 40
Rock Chocolate, loose	0 37 1/2	
Cocoa Nibs, 11-lb. tins	0 40	
TODHUNTER, MITCHELL & CO.'S		
Chocolate—		
French, 1/4's—6 and 12 lbs.	0 30	
Caracas, 1/4's—6 and 12 lbs.	0 35	
Premium, 1/2's—6 and 12 lbs.	0 30	
Sante, 1/4's—6 and 12 lbs.	0 26	
Diamond, 1/4's—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	0 18	
Cocoa—		
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	
Pearl, " " "	0 25	
London Pearl, " " "	0 22	
Rock, " " "	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	per doz.	1 40
EPPS'		
Cocoa—	per lb.	0 35
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.		
(A. P. Tippet & Co., Agents.)		
Chocolate—	per lb.	
Caracas, 1/4's, 6-lb. boxes	0 42	
Vanilla, 1/4's	0 42	
"Gold Medal" Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42	
Fry's "Diamond," 1/4's, 6 lb. bxs.	0 24	
Fry's "Monogram," 1/4's, 6 lb. bxs.	0 24	
Cocoa—	per doz.	
Concentrated, 1/4's, 1 doz. in box	2 65	
" " " " "	5 00	
" " " " "	9 65	
Homeopathic, 1/4's, 14 lb. boxes	0 33	
" " " " "	0 33	

JOHN P. MOTT & CO.'S.		
(R. S. McIndoe, Agent, Toronto.)		
Mott's Bronia	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4's)	0 32	
Mott's Breakfast Cocoa (in tins)	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 27	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 19	

COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	
Cocoon Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes,		
1/4 lb. cake, per lb.	0 22 1/2	
Royal Navy Chocolate, 12 lb. boxes,		
1/2 lb. cake, per lb.	0 30	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35	

WALTER BAKER & CO.'S		
Chocolate—		
Premium No. 1, boxes, 12 lbs. each	0 45	
Baker's Vanilla in boxes, 12 lbs. each	0 60	
Caracas Sweet, in boxes, 6 lbs. each	0 40	
Best Sweet, in boxes, 6 lbs. each	0 28	
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 28	
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each	0 28	
Grocers' Style, in boxes, 6 lbs. each	0 28	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 28	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.	0 55	
Breakfast Cocoa—		
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 52	

COFFEE.

Green.

Mocha	0 28	per lb.
Old Government Java	0 30	0 30
Rio	0 20	0 22
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffaroma, 1 & 2 lb. tins asstd.	0 33	

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34	
Our Own	0 32	
Jersey	0 30	
Laguaya	0 20	
Mocha and Java	0 35	
Old Government Java	0 30	0 32
Arabian Mocha	0 35	
Maracaibo	0 30	
Santos	0 27	0 28

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 20	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 13	0 16
Extract Logwood, bulk.	0 13	0 14
" " " " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 25	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 50	2 75
Sol Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75	
" " " " 1, 1 1/2 oz.	1 25	
" " " " 2, 2 oz.	1 75	
" " " " 3, 3 oz.	2 00	

FLUID BEEF.

JOHNSTON'S, MONTREAL.		
Fluid Beef—No. 1, 2 oz. tins	\$ 3 00	
No. 2, 4 oz. tins	5 00	
No. 3, 8 oz. tins	8 75	
No. 4, 1 lb. tins	14 25	
No. 5, 2 lb. tins	27 00	

CHAS. SOUTHWELL & CO.'S High-Class Jams Jellies and Marmalades

In less than two years we have placed

Southwell's Goods

In the hands of over 200 Grocers.
Are you one of them?

SOUTHWELL'S always give satisfaction.



Do You Sell Cocoa?

THEN SELL YOUR CUSTOMERS THE BEST.

CADBURY'S.

CADBURY'S.

CADBURY'S.

Southwell's and Cadbury's goods always in stock in Montreal.

FRANK MAGOR & CO.

16 St. John Street, MONTREAL.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

CHAS. GYDE, Montreal,
for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

.....**London and Liverpool.**

MACAROONS

We are making a very high-class macaroon just now.

HENRY C. FORTIER
CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST
TORONTO.

Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls.	0 03½	0 04
" " ½ bbls.	0 03½	0 04½
" " Filiatras, bbls.	0 04½	0 04½
" " ½ bbls.	0 04½	0 04½
" " Patras, bbls.	0 04½	0 05
" " ½ bbls.	0 04½	0 05½
" " cases	0 05½	0 05½
" " Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05
Figs—Eleme, 14 oz.	0 06	0 10
" " 10 lb.	0 09	0 11½
" " 18 lb.	0 09	0 15
" " 28 lb.	0 09	0 17
" " taps	0 04	0 05
Prunes—Bosnia, cases	0 05	0 07
" " Anchor C, cases	0 05	0 07
" " E, "	0 05	0 07
" " G & J cases	0 05½	0 05½
Raisins—Valencia, off stalk	0 03½	0 04
" " Fine, off stalk	0 04½	0 05
" " Selected	0 05½	0 06
" " Layers	0 05½	0 05½
" " Sultanas	0 05½	0 08
" " Cal. Loose Muscatels, 53 lb. boxes	0 05½	0 07
" " Malaga—		per lb.
" " London Layers	2 25	2 25
" " Imperial Cabinets	2 25	2 25
" " Blue	0 75	0 75
" " Dehesas, boxes	2 75	3 50
Lemons, Messina	4 25	4 50
Oranges—Valencia	5 25	5 50
" " Jumbo cases	2 75	3 00
" " Cal. Seedlings	3 00	3 75
" " Cal. Navels	3 50	4 00

DOMESTIC.

Apples, dried, per lb.	0 05½	0 06
" " evaporated	0 06½	0 07½

FOOD.

Split Peas	per brl.	\$3 75
Pot Barley, per 49-lb. packet		3 75
Pearl Barley, XXX		2 25

ROBINSON'S BARLEY AND GROATS.

Patent Barley, ½ lb. tins	per doz.	1 25
" " 1 lb. tins		2 25
" " Groats, ½ lb. tins		2 25
" " 1 lb. tins		2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	2 90	
40 dy	2 15	
30 dy	2 20	
20, 16 and 12 dy	2 25	
10 dy	2 30	
8 and 9 dy	2 35	
6 and 7 dy	2 50	
5 dy	2 80	
4 dy A P	3 25	
3 dy A P	3 25	
4 dy C P	2 75	
3 dy C P	3 45	
HORSE NAILS—		
Canadian, dis. 60 per cent.		
HORSE SHOES—		
From Toronto, per keg	3 60	
SCREWS—Wood—		
Flat-head iron, 80 p. c. dis.		

Round-head iron, 75 p. c. dis.
Flat-head brass, 77 p. c. dis.
Round-head brass, 72½ p. c. dis.
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—

Manilla	0 09½	0 10
Sisal	0 05½	0 07

AXES—

Per box	6 00	12 00
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SHOT—

Canadian, dis. 12½ per cent.

HINGES—

Heavy T and strap	0 04½	0 05
Screw, hook and strap	0 03½	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

25 lb. irons	per lb.	0 04½
No. 1		0 04
No. 2		0 03½
No. 3		0 03½

TURPENTINE—

Selected packages, per gal.	0 48	0 49
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LINSEED OIL—

Raw, per gal	0 53	0 54
Boiled, "	0 56	0 57

GLUE—

Common per lb	0 10	0 11
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INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3.	2 85
Keels No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" " 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 50
Clear Jelly Marmalade		1 90
Strawberry W. F. Jam		2 20
Raspberry " "		2 10
Apricot " "		1 90
Black Currant " "		1 90
Other Jams " "	1 55	1 80
Red Currant Jelly		3 00
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" " Pellets, 5 lb. cans, per can.	2 00
" " Pellets, fancy boxes (30's), per box	1 50

"Acme" Pellets, fancy paper boxes (48), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

Square Tins—	per lb.	
D. S. F., 1 lb. tins.	\$0 40	
" " ½ lb. tins.	0 42	
" " ¼ lb. tins.	0 45	
Round Tins—		
F. D., ½ lb. tins.	0 25	
" " ¼ lb. tins.	0 27½	
" " 4 lb. jars, per jar.	0 75	
" " 1 lb.	0 25	
" " 4 lb. tins, decorated, p.t.	0 80	

Square Tins—	per lb.	
D. S. F., 1 lb. tins.	\$0 40	
" " ½ lb. tins.	0 42	
" " ¼ lb. tins.	0 45	
Round Tins—		
F. D., ½ lb. tins.	0 25	
" " ¼ lb. tins.	0 27½	
" " 4 lb. jars, per jar.	0 75	
" " 1 lb.	0 25	

RICE, ETC.

Rice—	per lb.	per lb.
Aracan	0 03½	0 03½
Patna	0 04½	0 04½
Japan	0 05	0 05
Imperial Seta	0 05½	0 05½
Extra Burma	0 03½	0 04
Java Extra	0 06½	0 06½
Genuine Carolina	0 09½	0 10
Grand Duke	0 06½	0 06½
Sago	0 04½	0 05½
Tapioca	0 04½	0 05½
Goathead (finest imported)	0 06½	0 06½

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " per gross	10 00
" " 25c per doz.	1 75
" " per gross	20 00

STARCH.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—		
Canada Laundry, boxes of 40 lbs.	0 04½	
Finest Quality White Laundry—		
3 lb. cartons, cases 36 lbs.	0 05½	
Bbls., 175 lbs.	0 04½	
Kegs, 100 lbs.	0 04½	
Lily White Gloss—		
Kegs, extra large crystals, 100 lbs.	0 06½	
1 lb. fancy cartons, cases 36 lbs.	0 07½	
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases 28 lbs.	0 09	
Culinary Starch—		
Challenge Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 06½	
No. 1 Pure Prepared Corn		
1 lb. pkgs., boxes 40 lbs.	0 07½	
EDWARDSBURG STARCH CO., LTD.		
Laundry Starches—		
No. 1 White or Blue, cartons	0 05½	
Canada Laundry	0 04½	
Silver Gloss, 6-lb. draw-lid boxes.	0 07	

Edwardsburg Silver Gloss, 1-lb. chrono package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White	0 04½
Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Corn	0 07½
Canada Pure Corn	0 06½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00½

KINGSFORD'S OSWEGO STARCH



SILVER GLOSS—		
40-lb. boxes, 1-lb. pkgs., new wrappers	0 08½	
6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 09	
PURE—36-lb. boxes, 12 3-lb. boxes.	0 07½	
OSWEGO—40-lb. boxes, 1-lb. packages	0 08	
CORN STARCH—		
For puddings, custards, etc.		
ONTARIO—36-lb. to 45-lb. boxes, 5 bundles	0 06½	
STARCH IN Silver Gloss	0 08	
BARRELS Pure	0 07	

SUGAR.

Granulated	c. per lb.	3 40
" " No. 2	0 03½	
" " German	0 03½	
Paris Lump, bbls. and 100-lb. boxes	0 04½	0 05
Extra Ground bbls. 100-lb.	0 03½	0 05½
Powdered, bbls.	0 04½	0 05½
Extra bright refined	0 03	0 03½
Bright Yellow	0 03	0 03½
Medium Yellow	0 02½	0 02½
Dark Yellow	0 02	0 02½
Raw Denerara	0 02½	0 02½

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.	
bbls. ½ bbls.		
Dark	0 25	0 30
Medium	0 30	0 35
Bright	0 35	0 40
Very Bright	0 50	
Redpath's Honey		0 40
" " 2 gal. pails.	1 25	
" " 3 gal. pails.	1 50	

SOAP.



1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

BRANTFORD

STARCH . . .

Pure Prepared Corn The Finest.

Challenge Corn

Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS

	per box.
Richards' Pure Soap, 100 bars.....	\$6 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2½ lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13¼ lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.	
Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box..	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Pecklers, 2½-lb. bar.....	0 04¾
Genuine Electric, 72 bars, per box....	2 50

TEAS.
BLACK.

BLACK.		per lb.	per lb.
Congou—			
Half Chests Kaisow, Mon-			
ing, Paking	0 12	0 60	
Caddies, Pakling, Kaisow	0 18	0 50	
INDIAN.			
Darjeelings	0 35	0 55	
Assam Pekoes	0 20	0 40	
Pekoe Souchong	0 18	0 25	
CEYLON.			
Broken Pekoes	0 35	0 42	
Pekoes	0 20	0 40	
Pekoe Souchong	0 17	0 35	

CHINA GREENS.

Gunpowder			
Cases, extra firats	0 42	0 50	
Half Chests, ordinary			
firats	0 22	0 38	
Young Hyson			
Cases, sifted, extra firats	0 42	0 50	
Cases, small leaf, firats	0 35	0 40	
Half Chests, ordinary			
firats	0 22	0 38	
Half Chests, seconds	0 17	0 19	
" " thirds	0 15	0 17	
" " common	0 13	0 14	

PING SUEYS.

Young Hyson			
Half Chests, firsts	0 28	0 32	
" seconds	0 16	0 19	
Half Boxes, firsts	0 28	0 32	
" seconds	0 16	0 19	

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong.....	0 14	0 15
" " Gunpowder.....	0 16	0 19
" " Siftings.....	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4½: Twin Gold	0 39
Bar, 8½	0 39
Bar, 10½ high and ready, 8½.	0 39
Laurel, 3½	0 40
Brier, 7½	0 47
Index, 7½	0 44
Honeysuckle, 8½	0 56
Napoleon, 8½	0 50
Victoria, 12½	0 47
Brunette, 12½	0 44
Prince of Wales, in caddies.	0 48
" in 40-lb. boxes.	0 48
Bright Smoking Plug Myrtle, T. & B.	0 40
Lily, 7½	0 47
Diamond Solace, 12½	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
½- lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

MCALPIN TOBACCO CO.	
White Burley Chewing—Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts.	0 61
Jubilee, 7½ to lb., chocolate, 15-lb. butts.	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to 1 lb. (fancy chewing)	0 65
Extra Black Chewing	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb. butts	0 47
Black Chewing	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking	
Woodcock, 18-lb. caddies, 7s.	0 50
3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solo, 18-lb. butts	0 44
Special, 7 to 1 lb., 18-lb. caddies	0 42
Cut Tobacco, Smoking	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
First Class Chewing	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

(Cigars.

S. DAVIS & SONS, MONTREAL.		
	Sizes.	Per M.
Madre E Hijo.	Lord Lansdowne.....	260 00
"	" Panetelas	60 00
"	" Bouquet	60 00
"	" Perfectos	85 00
"	" Longfellow	85 00
"	" Reina Victoria	80 00
"	" Pins.....	55 00
El Padre, Reina Victoria		55 00
"	Reina Victoria Especial.....	50 00
"	Concha de Regalia	55 00
"	Bouquet	50 00
"	Pins	50 00
"	Longfellow	80 00
"	Perfectos	80 00
Mungo, Nine		35 00
Cable, Conchas		30 00
"	Queens	29 00
Cigarettes All Tobacco—		
" Cable		7 00
" El Padre		1 00
" Mauricio		15 00

DOMINION CUT TOBACCO WORKS, MON-
TREAL.

Cigarettes	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Hooper	3 85
Hyde Park	10 50
Cu To Tobaccos	per lb.
Puritan, 10chs, 5-lb. boxes	0 70
Old Chinn, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Big Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athletic, per lb.....	1 15

Pung Tobacco—			1 lb.
Old Chum,	plug,	4s. Solace,	16 lbs.
"	"	" 8s,	" 16
"	"	" 8s, R. & R.	13 $\frac{1}{2}$
"	"	" chew 7s, R. & R.	14 $\frac{1}{2}$
"	"	" 7s, Solace,	14 $\frac{1}{2}$
"	"	" 8s, R. & R.	16
"	"	" 8s, Solace,	15
O. V.	"	plug 8s, Twist,	16
O. V.	"	" 3s, Solace,	17 $\frac{1}{2}$
O. V.	"	" 1s,	17
Derby	"	" 12s,	17 $\frac{1}{2}$
Derby	"	" 7s,	17
Athletic	"	" 8s, Twist	9

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz
" 3 " " " 2	1 65
" 2 " " " 2	1 40
" 3 " " " 2	1 60
" " painted " 2	1 65
Tub ^{ss} , No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00
Washboards, Globe	1 90
" Water Witch	1 40
" Northern Queen	2 25
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Globe Improved	2 20
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Washboards, Planet.....	1 60
“ Waverly.....	1 50
“ XX.....	1 40
“ X.....	1 25
“ Electric Duplex.....	2 25
“ Special Globe.....	.....
Mops and Handles, combined.....	1 25
Butter Tubs.....	1 60
Butter Bowls, crates assort'd.....	3 60
Matches.....	.....
Steamship (10 gross in case)	.....
Single case and under 5 cases.....	3 10
5 cases, freight allowed.....	3 10

Matches	Per Case.	
	5-Casc Lots,	Single Case.
Parlor	\$1 70	\$1 75
Red Parlor	1 70	1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Favorite	2 25	2 45
Flamers	2 20	2 40

RICHARDS' PURE SOAP

**GROGERS DON'T KEEP IT
THEY SELL IT**

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.

D. RICHARDS

WOODSTOCK.



THE WHEELS
ARE
WHIRLING

and the new Cornmeal is
falling in a golden cascade
at the rate of one hundred
barrels per day.

Our New Cereal

PURITY

OF PRODUCT

CHEAPNESS
OF COST



WE HAVE JUST
STARTED OUR
NEW Gold-Dust Cornmeal Plant.

Everything is running smoothly! Not a hitch nor a halt! The finest machinery that wood, steel and brain can combine to produce, is now placed at your service. We have experimented. You know that experience means time, time means money. Gain one, save the other, by buying our GOLD-DUST CORNMEAL.

E. D. TILLSON,

TILSONBURG, ONT.

To The Wholesale Trade :

The Announcement
on the other side of
this page ought to
be of interest to you.

BY putting in a modern, up-to-date Cornmeal Plant, we are placed in position to ship MIXED CARS of everything in the way of CEREAL GOODS your trade requires—an advantage we know you will fully appreciate.

Our List Now Embraces :

Gold-Dust Cornmeal,

Fancy Patent Flours,

Pan-Dried Roller Oats,

Buckwheat Flour,

Granulated Oatmeal,

Standard Oatmeal.

Split Peas,

Flake Barley,

Wheat Farina,

Pot Barley,

Flake Peas,

Graham Flour.



MOLINA ROLLED WHEAT.

YOU are particular in selling good Groceries. You should be just as careful in selling choice Cereal Foods. We place our goods before you, having full confidence in our power to please.

E. D. TILLSON,

TILSONBURG, ONT.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

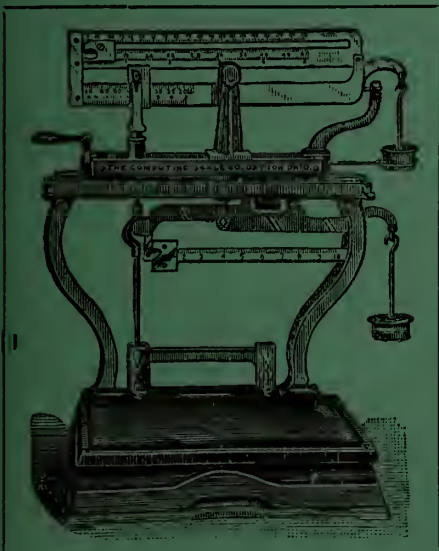
..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Solomon said,



"There is nothing new under the sun,"—but Solomon never saw the Dayton Computing Scale. Is there nothing new about a scale that weighs in money instead of pounds and ounces? Nothing new about a scale that absolutely prevents mistakes? If not, then Solomon spoke the truth.

Are you interested in goods that will save you time, trouble and money? The Computing Scale is open for your inspection, and we will gladly give you all particulars.

Mills & Company

CHICAGO, ILL.

700-701 Garden City Block
Cor. Randolph and Fifth Ave.

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

LEA AND PERRINS'

Observe

that the

SIGNATURE

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Grosse & Blackwell, Limited, London;
and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . .

WORCESTERSHIRE

SAUCE.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT, TREASURER.
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Munici-
palities, etc., thoroughly audited and investigated.
Charters obtained for Joint Stock Companies.
Parties in difficulties can procure prompt settlements
with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 13 St. Alexis St.,

MONTREAL.

sp

HYDE PARK, ATHLETE. PURITAN DERBY, SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MAY 10, 1895.

No. 19

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon
the yacht;
The highest grade Mustard known;



AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST

THE ADVANTAGE OF YOUR KNOWLEDGE

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C. }

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

Molasses

Barbados

Cuba

Porto Rico

English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

No. 96 Wall Street

BROOKLYN, N.Y.

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

James Simpson & Son, Hamilton.

J. Winfield, Quebec.

J. Hunter White, St. John.

W. F. Henderson & Co., Winnipeg.

L. H. Dobbins, Montreal.

Standard Goods THE Best to Handle

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98 $\frac{50}{100}$ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

FAULDER'S

NEW MARMALADE

It Stands at the Head.

MADE IN

No verdigris in these goods.

Silver=Lined
Pans . . .

**Cox's Refined
Sparkling**

Gelatine

FOR

Strength, Purity, Beauty and Cheapness

. . . Stands Unrivalled

A. P. TIPPET & CO., Agents

Montreal

Toronto

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

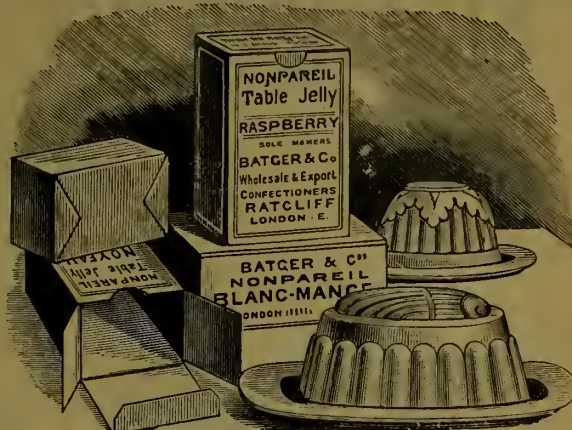
For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

PROFITABLE



GOODS
TO
HANDLE.



ROSE & LAFLAMME
Agents

MONTREAL.



Barbadoes Molasses

NEW CROP.

Quality Guaranteed. Write for Quotations.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.
72 TO 78 ST. PETER ST.,



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . . Herrings

The recognized leading Brand in all
the markets of the world.

Kipperd Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100⁰⁰/₁₀₀** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.

Prof. of Chemistry and Pub. Analyst,

MONTREAL.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous for the last five years.

Packed in —

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S



BUTTER-SCOTCH

(The Celebrated Sweet for Children)

"Really wholesome confectionery."—Lancet.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5¼ x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case
PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Notwithstanding the reduction in price the quality is improved in general. The paper is a little stronger, a little stickier, and will remain sticky a little longer.

O. & W. THUM CO.

Grand Rapids, Mich.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

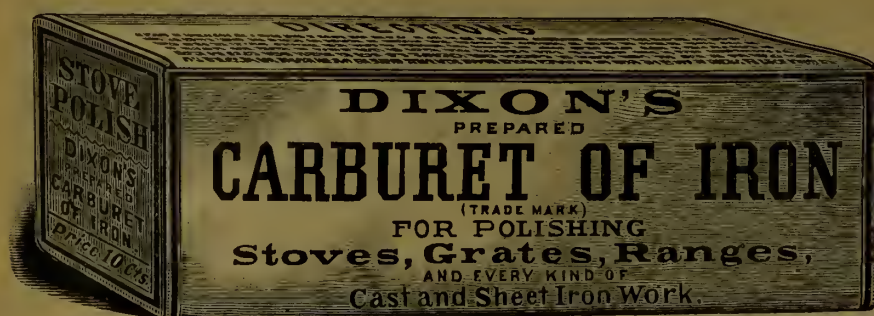
In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

ORDER the largest quantity
you can use and get the
best discount.

Tariff Changes

Should warrant an advance in prices of condensed milks, but there has been no advance in the figure for "Reindeer Brand" condensed milk.



THE

Polish King

In Brilliancy and Durability of Polish Surpassing all Others.

Sixty Years

Of unprecedented success have proved it beyond all doubt the best polish manufactured.

One package will do twice the work of the ordinary article—AND DO IT BETTER.

INTRODUCE IT to your customers and reap the reward—100%.

W. H. Gillard & Co.

Agents

Hamilton

PATERSON'S
SODAS

THE BEST BISCUIT
MADE IN CANADA.

Wm. Paterson & Son, Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MAY 10, 1895

(\$2.00 per Year) No. 19

DROPS FROM THE EDITOR'S PEN.

Every clerk needs recreation, but recreation does not mean wasting time.

* * *

A merchant who has capital behind him has usually good prospects before him.

* * *

Cash leads to gold; credit to dust and ashes, commercially speaking.

* * *

Business must be won by diplomacy. The merchant should therefore be a diplomat.

* * *

People who own cold storage establishments appear to often have cold satisfaction.

* * *

Sour clerks should follow sour apples—to the cider mill. They do not "take" well in the store.

* * *

A London grocer who failed was indebted to his father. Most of us are indebted to our fathers.

* * *

The merchant who biteth off his customers' heads eventually becometh choked by the practice.

* * *

When merchants lapse into poetry, suspicious is one that the prose of business gets scant attention.

* * *

Because oil is down it does not follow that it has in its decline lubricated a way for other staples to drop.

* * *

"New Ideas in Waists." It is safe venturing that the old-fashioned waists are good enough for most grocery clerks.

* * *

Merchants and clerks who are being "worked to death," have consolation in knowing that they have not time to get miserable.

* * *

Petroleum is now declared to be a cure for diphtheria. A few weeks ago the specu-

lative poor were dreaming that it was going to cure their poverty.

* * *

This is probably about how future dictionaries will describe the noun Patron:

Patron: One who proposes to revolutionize politics and commerce; a man who sinks principle to court favor and emoluments from the majority; an egotist; an unco-guider.

* * *

The trade conditions are rather hard on the pessimists these days. They can now soliloquise upon their own misfortune instead of that of the country.

* * *

Gall has been put in somebody's cup by the increase in the duty on sugar. So there would have been had no increase been made.

* * *

The price of wheat is still the barometer to which we turn when looking for indications regarding trade prospects. The reading at the moment augurs well.

* * *

A Wrexham (Wales) minister forsook the Gospel for groceries in 1891. He was no more successful behind the counter than behind the pulpit. At any rate he is now a bankrupt.

* * *

Several New York grocers have been putting their wagons on the sidewalk, and each of them so doing has been taxed the sum of \$5. They evidently thought they were back in the old colonial days.

* * *

A good many people are laughing at the impracticability of a railway to Hudson's Bay. It may be impracticable, but it is dangerous to be too positive about the matter. It may be that he who laughs last laughs best.

* * *

If the late president of the Grand Trunk Railway Co. is able to make people believe that the unsatisfactory state of the company's affairs is not the fruit of his regime, he must be possessed of great hypnotic

powers, which it is unfortunate he did not develop before along the line of profit creating.

* * *

When lawyer members of Parliament undertake to dig canals with orations it is usually the impracticability of their schemes that is exposed and not the bottoms of the canals which they propose to excavate. Shoemaker, stick to your last.

* * *

An advertisement does something more than proclaim the wares the advertiser has for sale. It tells what manner of merchant he is: whether live or dead; dull or bright, passive or pushing. Advertisers should govern themselves accordingly.

* * *

"Now is the time for every grocer to become a champion of vegetarianism," enthusiastically remarks a contemporary. It is, eh? How about the canned fish and meats on his shelves? It is unwise for a man to cut off his nose to spite his face.

* * *

St. Louis has a grocer who, although he has been in business over 50 years and did a cash trade and never used tobacco, is no better off than the day he started. Herald it in Gath: He never advertised. He is now being advertised as a horrible example.

* * *

A merchant cannot be too careful from whom he buys. A New York grocer has learned this by experience. He bought from a stranger what was purported to be two barrels of granulated sugar, but which were two barrels of ashes with six inches of granulated sugar at either end.

* * *

It was stated before a committee of the British House of Commons the other day that the shop hours in the suburbs of Birmingham averaged 90 per week or 15 per day. There are apparently some stores in Toronto that are not much, if any, behind in this respect.

WINDOW DRESSING DEPARTMENT.

ONE of the most important subjects presented to every retailer for consideration and reflection, says an exchange, is that of display as a trade-maker, a business-bringer and a store-filler. This subject is continually being presented, more forcibly at some times than others. Display is ever proving its effectiveness. It is just as surely demonstrating its superiority over many apparently more favored methods. At the same time, the majority of merchants appear almost to ignore it.

* * *

A POINTER ON TICKETS.

When the store is large and covers much floor space, we would suggest that the location of the department selling the goods that are described by the ticket be mentioned. It would save many inquiries of the usher, and at once put the department in touch with anyone who had any intention of giving the goods a further examination, as the sign points out the way to the stock. These little things are all valuable in their way and exert a much larger influence on the trade at large than is usually supposed.

* * *

PREPARING A DISPLAY WINDOW.

The first step toward making an attractive and effective display window, remarks an exchange, is to see that the glass is thoroughly clean and bright. No matter how temptingly stock may be displayed or however superior it may be, if the glass through which it is to be seen is dull or muddy, much of the desired effect is spoiled. Whatever may be the methods adopted to clean windows, it will be necessary to give them a thorough washing periodically. In washing a window certain points should be observed, which will not only facilitate the process, but also greatly simplify it. * The window should first be thoroughly dusted and the wood-work cleaned. Water should never touch a window while the sun shines directly on it. Neither ought cold water or soap to be used. Warm water in which a small quantity of ammonia has been poured will be found best, and, when dried with a rubber or soft cloth and afterwards polished with a piece of soft, dry chamois, it will shine and sparkle like a diamond. Overcrowding is one of the worst things to do in arranging the stock in a display window. A few superior articles, artistically arranged to catch the eye, will not only make an effective impression with regard to the line of goods represented, but also with regard to the goods generally carried by the establishment.

* * *

A SCENE FROM VEGETABLES.

In one corner build a dwelling from packages of soap. Form a railing around this

dwelling by nailing carrots to a skeleton frame. Cover floor with parsley to imitate sod. Have potatoes mounted to represent animals, which may be imitated by using toothpicks for legs; clover for the eyes, and the tails made with a piece of stiff rope twisted into shape. A more animated appearance will be much increased when pieces of paper are cut and gummed on, to represent the ears.—Harry Harman.

* * *

A SEASIDE SCENE.

This is recommended by Harry Harman as a simple way for making a seaside scene:

Across the front of the windows is laid a strip of glass, to represent water. Running back from the edge of this is a strip of shore which can be easily manufactured of yellow or brown sugar. The drift that one can see along the shore can be simulated by sticks of cinnamon, or whole ginger and cloves. The sugar should be dug into holes, and show little heaps such as children make in their play. A brownie or two with a toy spade and bucket and a small toy boat, will make a sea shore scene that will be unique, and a sure attraction to every passer.

RETAILERS AND FIRE INSURANCE.

There was a large attendance of merchants and others connected with the retail trade of the city at the meeting of the Retail Association held in Delmonico hall last night. Mr. R. T. Riley and Mr. Jas. Ashdown, both leading promoters of the new local fire insurance company, were present for the purpose of explaining the nature of the project. Mr. Riley addressed the meeting at length, going fully into details, and urged upon the retailers the importance of supporting a home company and assisting in keeping a portion of the \$2,500,000 now annually sent out of the country in premiums. Mr. Ashdown made a few remarks on the subject, and the meeting then endorsed the scheme and gave assurances of hearty support from members of the Retail Association.

The regular business of the association was then proceeded with. The Membership Committee reported thirty-five new members enrolled during the past week.

The Early Closing Committee reported some infractions of the early closing by-law in the north end, and it was decided to notify the police, and ask them to take action accordingly.

After some other business of an internal nature had been transacted the meeting adjourned.

The association has now a membership of 200.—Free Press, Winnipeg.

SALMON PACKERS AGGRESSIVE.

IN view of what appeared in our columns last week regarding the canned salmon situation, the following from The N. Y. Journal of Commerce will be doubly interesting to readers of THE CANADIAN GROCER:

"In letters that have been received here very recently information is given that would warrant the inference that the combine of packers of Alaska salmon, properly termed the Alaska Packers' Association, is inclined to be aggressive, and it would not be surprising, in some quarters, if the management is endeavoring to control the salmon canning industry of British Columbia and the Columbia River. In other words, there are faint signs that the idea of concentrating the entire industry is seriously considered. We learn that British Columbia packers are somewhat disturbed by the fact that the Alaska Association, who have a factory of considerable capacity in a good locality, have latterly been paying extremely high prices for raw fish, making the cost so high that the British Columbia packers would find it difficult to figure out a profit at current selling prices for the canned article if the manoeuvre of the combine resulted in fishermen becoming excited and refusing to sell except at the high rates paid by the latter. There is an impression that the object of the Alaska Association is to assert their power in this way instead of doing anything that might seriously disturb the European market, and to either gain a stronger footing abroad by being the lowest sellers or induce the British Columbia canners to co-operate. While interesting, as far as it goes, the movement of the combine has no perceptible bearing upon the American market, and there is no sign that the European markets have been affected. That there is renewed effort to consolidate the Columbia River factories is a fact, however, and this is at least suggestive in connection with what has been done in the direction of influencing the British Columbia canners. The preparations made indicate that the Alaska Association will pack quite as much salmon this season as they did last year, and there is something more than faint indication that goods put up under the new labels of the association will be pushed for sale in the American market and probably in England."

Advertising pays when you perform what you promise.

We are giving

LARGE DISCOUNTS off all**ORIGINAL PACKAGES**

.. OF ..

**Crockery, China, Glassware,
AND LAMPS**

During our **LIQUIDATION SALE.**

Liberal inducements to all buyers in order to wind up this business.

JAMES A. SKINNER & CO.

(In Liquidation)

54 and 56 Wellington St., West, - TORONTO.

HOT, VERY HOT

HERE IS WHAT YOU WANT

Singapore Pine Apple, 3s.

Grated Pine Apple, 2s.

Niagara Peaches, 2s. and 3s.

Bartlett Pears, 2s. and 3s.

Green Gage Plums, 2s.

Quince Jam, in 7 lb. pails.

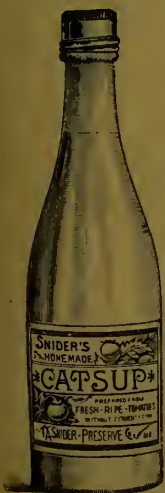
Strawberry Jam, in 7 lb. pails.

All at low prices for
fine goods. . . .

Raspberry Jam, in 7 lb. pails.

JAMES TURNER & CO. - Hamilton, Ont.

Beware of all Imitations



FOR SALE
BY
WHOLESALE
GROCERS



FOR SALE
BY
RETAIL
GROCERS



Unequalled for Excellence
WRIGHT & COPP, Sole Dominion Agents **Toronto**

NINE MONTHS' TRADE.

In the House of Commons, on Monday, Hon. Mr. Wallace, in answer to Mr. Davies, said the total value of goods imported for the nine months ended March 31, 1894, was \$94,341,482. The total value entered for consumption in the same period was \$86,370,739, and the amount of duty collected was \$15,303,862. The total value of imports for the nine months ended March 31, 1895, was \$80,987,079; the total entered for consumption was \$78,126,603, and the amount of duty collected \$13,278,856.

NO ADVANCE IN MOLASSES.

It is not likely that the increase of $\frac{1}{4}$ c. per gallon in the duty on molasses will have any immediate effect on spot values at Montreal.

At any rate, the Wholesale Grocers' Guild have not, up to the time of this writing, announced their intention of asking any advance. On the other hand, THE CANADIAN GROCER is given to understand that they are accepting orders for future delivery on the old basis of $30\frac{1}{2}$ c. in car lots and $31\frac{1}{2}$ c. in less than car lots.

The truth of the matter is that, even allowing for the slight increase in duty, these prices, considering the first cost at the Islands, allow them plenty of margin to work on.

With the exception of one cargo, all of

the shipments now on the way to Montreal were bought at 21 c., cost and freight at the Islands.

To lay these goods down plus the new duty means $28\frac{1}{2}$ c. net cash on the wharf Montreal, so that, even allowing for cartage, etc., 30 c. is a fair price for round lots of stock. On this figuring the Guild, at the prices they are now asking for future delivery, have a margin of from $\frac{1}{2}$ to 1 c. per lb. to work on. It is easy to understand therefore why they do not see the immediate necessity of asking an advance. On the other hand, it is understood that two of the commission men in Montreal have been caught by the duty. That is, they have two cargoes on the way, and, not expecting any changes, omitted to provide a clause to that effect. They stand to sell their goods, therefore, at practically what it costs to lay them down, or 30 c.

The extra revenue that the Government will derive from molasses by the recent change is inconsiderable. For the fiscal year ending June 30th last, the duties, at $1\frac{1}{2}$ c. per gallon, only amounted to \$54,000 odd.

Montreal is the leading port for molasses. Its importations for the twelve months ending Dec. 31 were only 963,413 gallons, so that from Montreal the Government will receive only an additional \$2,500 or so, based on the imports of 1894.

THE DUTY ON CANNED FRUIT.

The new duty of $\frac{1}{2}$ c. per pound on canned fruit should not seriously inconvenience the trade. Most of the canned fruit consumed in Canada is of domestic manufacture, and is generally far superior to any foreign goods that have been offered to the trade. Efforts have from time to time been made to work up a trade in California canned fruit, but they did not result successfully. For instance, last fall a selling agent visited Montreal to try and secure some orders, and was only successful in placing five carloads of goods in the aggregate. This was the sum total of Montreal's importations of foreign canned fruit last season.

LEMONS MAY BE DEAR.

Some of the fruit ships from the Mediterranean have arrived at Montreal and unloaded their cargoes of oranges and lemons. The stocks are reported to be extra fine, but it is the general opinion that lemons, at any rate, will be rather short in quantity. The effects of the storms in Sicily are now being seen. Judging from the arrivals and the cargoes reported to be on the way over, the supply of lemons will not equal the demand. The New York Fruit Trade Journal, commenting upon the situation, says that lemons to-day are selling at an advance of 33 per cent. on the prices ruling at this time last year, and that before June is over boxes of lemons now selling at \$3 a box will bring from \$6 to \$8.

The "Rose" Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulip. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

Japan Teas

We are offering special value in 10-lb. Matts and 30-lb. Caddies
Japans packed in

See our Samples before purchasing.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

Why do we advertise

PAN-DRIED OATS? Do we do it for fun or for business?
We advertise them because they are so superior to others that they will sell readily without boring the dealer to death with drummers. We send samples for examination to those who will ask for them. The downright GOODNESS of our oats pleads its own way into the dealer's heart.

E. D. TILLSON, - - Tilsonburg, Ont.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.



Our sales of Ram Lal Pure Indian Tea have doubled during the past few months.

WHY?

Owing to the heavy advance in all Indian Teas our competitors have been forced to choose between two alternatives. Advance price or reduce quality. The latter has been their choice.

Our choice has been to keep Ram Lal pre-eminently the King of Package Teas, exactly at the same high standard of unvarying excellence that it has always occupied, regardless of our profit. The increase in our sales is a satisfactory answer that our policy is correct.

Ram Lal towers above its competitors, not only a trade winner, but a trade keeper.

Western Wholesale Selling Agents

Turner, Mackeand & Co. - - Winnipeg.



The Tea of the Old Country. Over 15,000,000 packets annually consumed in Great Britain.

Canadian Depot:
30 CHURCH ST., TORONTO.

THE MAZAWATTEE CEYLON TEA CO.
LONDON ENGLAND.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

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Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

CULTIVATE AFFABILITY.

All the advantages do not accrue to the proprietor of the department store. This is evident in more than one respect. Take one example:

He has not the same advantage as has the ordinary retailer for cultivating the acquaintance of his customers.

First, his customers are of the transient order—here to day and somewhere else tomorrow. Then, out of the multitude that throng his store, to comparatively few has he the opportunity to extend a cordial greeting or give a warm shake of the hand, even if he so desired.

All this the retailer can do if he so will.

There is scarcely anything more necessary to successful trade than for a retailer to be on intimate terms with his customers.

The merchant who has a pleasant greeting for people—adults as well as children—when they enter his store, is sure to secure their good will. And if this affable manner is supplemented by honorable dealing and fair profits, their custom will follow.

Affability is one of the keys to success; cultivate its use.

A WARNING.

A WARNING to young men entering upon commercial or financial careers, and particularly to men occupying trusted positions, is the five-year sentence imposed upon Alexander Wilkie, the confidential accountant of W. D. Matthews & Co.

Entering the firm's employ as a boy, his ability for commercial pursuits developed as his years grew, and eventually he occupied the high and trusted position of cashier and general confidential man, with a big salary as his emolument.

Ample as was his salary for ordinary purposes, it was not large enough to support

Wilkie in the pace he eventually developed. Then he began to draw upon the funds of his employers.

At first, doubtless, he contemplated nothing worse than to borrow the sum he appropriated. Then, to theft he added fraudulent entries. The extent of his defalcations is not known to the public, but they are estimated all the way from \$40,000 to \$90,000.

Wilkie's life is ruined, and the worst of it is that a wife and several children have got to share the disgrace that his own dishonesty has brought upon himself.

The downward career of Wilkie really dates from the time when he began to live above his means. Unfortunately there are too many who are doing the same thing. Some have resorted, and others are doubtless resorting now, to the fraudulent practices that have sent this unfortunate man to the penitentiary. Still others, while not going to the length of pilfering their employer's cash-box, are obtaining goods on credit which they will never pay for. A sojourn in a prison cell would not do this class of people any harm. On the contrary, it might have a salutary effect upon them and all who are inclined to follow in their footsteps.

When we cut our garments according to our cloth, we are not so likely to surreptitiously take from our neighbor's web.

CLAP-TRAP POLITICS.

COLONEL F. C. DENISON, M.P., has given notice of his motion in Parliament favoring the deepening of the St. Lawrence canals to 20 feet.

The project is out of the range of common sense. It would cost many millions, and the debt of Canada is already large enough. It would not be fair to the Maritime Provinces to saddle the country with the cost of a 20-foot channel. The 14-foot channel now being constructed will call before completion for another \$6,000,000, and if Col. Denison wants to do something practical let him urge the hurrying on of the new Soulages canal, the missing link in the chain. A 14-foot depth from Port Arthur to the Gulf will enable vessels doing a coasting trade to ascend to the head of inland navigation, and will afford all the facilities we need for the next twenty years.

Who are advising the member for West Toronto in this matter? He is a lawyer—of course!—and cannot be expected to gauge the merits of a commercial undertaking. Canals with a depth of twenty feet would be useless unless the St. Lawrence itself were deepened in some places between Montreal and Kingston, and the vessels of that draught could not enter one-quarter of the lake harbors. The scheme is supremely

absurd. No important Board of Trade has endorsed it.

A necessary sequence of putting so many lawyers and so few business men in Parliament is, that to one grain of common sense legislate on, you get a cartload of nonsensical propositions.

Mr. Haggart, who, with Mr. Wallace, are the only representative business men in the whole Dominion Cabinet, very quickly shut down the discussion on a similar proposition a couple of years ago by showing its absurdity.

CANDIED PEELS STRONG.

Strong, indeed, appears to be the position in candied peels. Ever since the damage to the lemon and other crops by frost the tendency of the market has been upward. This tendency now appears to be more marked than ever.

Advices from Carl Neimack & Co., of Leghorn, state that not only are prices still gathering strength, but that next year's values in candied peels are likely to be still more affected, last month's frost having seriously damaged the plants as well as the fruit.

The situation is all the more interesting to Canadians in view of the recent change in the tariff, which imposes an additional half cent per pound on candied peels.

DEMORALIZED MARKETS.

Andrew Gunn, of D. Gunn, Flavell & Co., Toronto, who recently made a trip from the Queen City to Montreal, states that the provision market of the eastern metropolis is badly demoralized. He gathered while there that in Montreal alone between 20,000 and 25,000 packages (100,000 to 125,000 pounds) of last year's creamery and dairy butter are being placed in cold storage to be held over until 1896 in hopes of a better market. Some dealers place the amount being stored at 60,000 packages, but Mr. Gunn thinks his figures are about right.

The British butter market is even in a worse condition, according to all accounts, for Mr. Gunn learned that a Montreal produce dealer, who recently returned from England, while over there purchased about 1,000 packages of the best American creamery at 37s. per 112 lbs. (or 6½ to 7c. per lb.) and had it stored for carriage over to next season.

Notwithstanding the low prices, says Mr. Gunn, the prospects seem bright in Montreal, and now that navigation is open the produce dealers and business men generally are looking forward to a good season's trade.

THE NEW TARIFF---HOW IT AFFECTS GROCERIES.

MORE than a month ago THE CANADIAN GROCER intimated that if the Government undertook to provide in the revenue for the deficit sugar would be one of the articles upon which an increased duty would be put.

Abroad, however, this opinion did not generally obtain. Everybody knew there was a deficit which in some way or other would eventually have to be provided for, but nearly everybody thought that no material changes would be made in the tariff at all this session, particularly in the sugar clauses. In a word, they thought the Government was afraid to do so.

However, as far as the great majority of the people was concerned, it was the unexpected that happened. And not only was the duty on sugar increased, but that on a number of other lines as well.

The changes as announced in the budget speech brought down on Friday last were as follows, together with a comparison of the figures obtaining under the previous tariff:

ARTICLES.	NEW TARIFF.	OLD TARIFF.
Spiritous or alcoholic liquors—		
Ethyl alcohol, gin, rum, whisky, methylated spirits, brandy, etc.....	\$2.25 per gal.	\$2.12½ per gal.
Spirits and strong waters of all kinds.....	\$2.25 per gal. and 30 p.c.	\$2.12½ per gal. and 30 p.c.
Alcoholic perfumes and perfumed spirits, etc., when in bottles containing not more than 4 oz. .	50 p.c.	50 p.c.
Ditto, when in more than 4 oz. bottles, etc.....	\$2.25 per gal. and 40 p. c.	\$2.12½ per gal. and 40 p. c.
Nitrous ether, etc.....	\$2.25 per gal. and 30 p. c.	\$2.12½ per gal. and 30 p. c.
Vermouth, not more than 30 p. c., and ginger wine, not more than 25 p. c. .	80c. per gal.	75c. per gal.
Ditto, if containing more than these percentages.	\$2.25 per gal.	\$2.12½ per gal.
Condensed milk.....	3¼c. per lb.	3c. per lb.
Condensed coffee, condensed with milk, milk foods, etc.....	35 p. c.	30 p. c.
*Biscuits, sweetened.....	27½ p. c.	27½ p. c.
Fruits in air-tight cans or other packages, pairs or packages, included in weight.....	2¼c. per lb.	2c. per lb.
Fruits preserved in spirits.	\$2 per gal.	\$1.90 per gal.
Jellies, jams and preserves, n.e.s.....	3¼c. per lb.	3c. per lb.
Paints and colors ground in spirits, spirit varnishes, lacquers.....	\$1.12½ per gal.	\$1 per gal.
Sugar, above 16 Dutch standard in color, and all refined sugars.....	\$1.14	64c.
Sugar, n.e.s., not above 16 Dutch standard, package free.....	½c. per lb.	free
Glucose, or grape sugar.....	1¼c. per lb.	1c. per lb.
Sugar candy, confectionery, sweetened gums....	½c. per lb. and 35 p.c.	35 p.c.
Candied peel.....	½c. per lb. and 35 p.c.	35 p.c.
Pop corn.....	½c. per lb. and 35 p.c.	35 p.c.
Syrups and molasses, n.o.p.	¾c. per lb.	½c. per lb.
Molasses, 40 degrees or over.....	1¼c. per gal.	1½c. per gal.
†Molasses, less than 40 degrees and not less than 35 degrees.....	1¼c. per gal.	1½c. per gal.

*Under the old tariff the duty on biscuits of all kinds was 25 per cent.

†The duty for each degree or fraction of degree less than 40 degrees is still one cent.

The excise duty on distilled spirits is increased by 20c. per gallon to \$1.70.

From the duty on raw sugar the Government expect to realize \$1,200,000 or \$1,250,-

000, and another \$1,800,000 from the increased duty on spirits.

Coming, as they did, so unexpectedly, the changes caused some excitement in the trade; and there seems to be a surprising amount of satisfaction expressed. The only particular in which there is any criticism is that the Finance Minister, while amending the tariff, did not place a duty on tea. "There is nothing could have stood a duty better," is in effect practically what nearly every grocer who expressed an opinion in this respect said.

The protection accorded the refiners is practically the same as under the old tariff. For instance, although they have to pay ½c. per pound on the raw product they import, they have a protection of \$1.14 on the refined, and the half cent per pound deducted from this latter figure gives a remainder of 64c. per hundred pounds, exactly the same as before.

But the new tariff will, nevertheless, be much more advantageous to the Canadian refiner than was the old one.

The bane of the refiner's lot during last fall and winter was the German granulated sugar, which was imported into the country in large quantities, causing abnormal declines in the price of the domestic product. With the duty on refined sugars now \$1.14 per hundred pounds instead of 64c., obviously the imported article will have fewer terrors for him, which in turn naturally means a steadier market and better prices. Then the new tariff on syrups is 3½c. per gallon more favorable to the Canadian refiner than was the one it superseded.

There has not been a great quantity of syrup coming into the country of late—butter was too cheap—and there will be less now. The dark syrups are practically excluded altogether, for with the impost on the package the duty on these low grades would almost equal the original cost price of the commodity.

The increase in the duty on molasses and syrup will naturally be felt more by the people in the province of Quebec than by those in Ontario and the west, in the former province these two commodities being put to purposes for which sugar is demanded in the latter part of the country.

Although the change in the tariff was so unexpected by the trade, most of the large wholesale houses appear to be pretty well supplied with sugar, on which they are now reaping all the way from half to one cent additional profit. We hear of two houses that have each bought about one hundred carloads. The buying was induced by the low prices obtaining.

The sugar market is now strong and excited. Since the change in the tariff was

announced the refiners have, up to the time of writing, advanced prices about ⅝c. per pound. The outside markets are also strong, and as the sugar season will soon be here, wholesalers will be less likely to cut prices in order to induce trade. The wholesale price of granulated is now from 4¼ to 4⅝c. per lb., which is still ⅜ to ½c. per lb. cheaper than last year at this time.

The packers of canned goods appear to be pleased with the changes as far as they affect them. The protection the packers now enjoy is better than they have had for some years, and it comes at a time when it is more than usually welcome to them. Last year the pack of corn was enormous in the United States, many new packers having ventured into the field. Lately samples of this American corn have been shown on the Canadian market, and although no business appears to have been done, yet quotations were given that have caused the packers some concern. In fact, one of the reasons why they have within the last few days reduced the price on this commodity 2½c. per dozen was a desire to keep out the foreign article. Even with the lower prices and the higher duty the Canadian packers feel none too confident of their position.

The increase in the duty on condensed milk is insignificant, being only equal to about three cents per dozen. The changes relating to biscuits will not materially affect the imports of this commodity, it being the high-class article that is largely brought into the country.

Those who are likely to lose the most by the tariff changes are the liquor dealers. They never seem to have dreamed that there was likely to be any change, and many of them are said to have been caught short. We hear of one dealer in Western Ontario who received an importation which he might have passed on Friday afternoon, but he neglected to do so, and on Saturday, when he went to take out his goods, he was surprised to learn that the aggregate of the duty he had to pay was \$600 more than he would have been taxed the previous day. "Oh, well, I will have to make it up with water," he was heard to say.

The manufacture of candied peel in Canada has not, during the last year or two, been a profitable industry on account of the low price of the imported article, the wage item abroad being much cheaper than in Canada. We know of at least one house that has gone out of the making of candied peels because it had become unremunerative. It is not expected that the change in the tariff will prove much of a stimulus to the domestic industry.

What is to be hoped now is that the Government's mind is settled, and that there will not be a multiplicity of changes, as was unfortunately the case last year. As the tariff stands now it appears to be satisfactory, and it is wise to let well alone.

THE NEW SUGAR DUTIES.

SOME PHASES OF THE SITUATION—JOBBER AND SPECULATORS ON THE RIGHT SIDE—REFINERS SOLD AHEAD.

ON Monday, in consequence of the new duty of one-half cent per pound on raw sugar, both refiners in Montreal marked up their prices on granulated and yellow sugars. On the former the advance is $\frac{3}{4}$ c., to 4 c., and on yellows $\frac{3}{4}$ to $\frac{7}{8}$ c., to $\frac{3}{4}$ to $\frac{3}{8}$ c. On the other hand, the Montreal Wholesale Grocers' Guild, at a meeting held the same day, decided that they would sell their customers sugar for the time being practically at refiners' prices on the new basis—that is, granulated 4 c. and yellows $\frac{3}{8}$ to $\frac{3}{4}$ c., as to grade.

This peculiar situation of affairs can only be explained by the fact that the wholesale men placed orders ahead for a large quantity of refined sugars at the low prices which ruled up to Friday last, when the Government announced the new duty. That is, they will receive for some time to come from the refiners granulated sugar at a cost of only $\frac{3}{4}$ c. per lb. and yellows at $2\frac{1}{2}$ to 3 c. They are therefore in a position to compete at refiners' prices or less, if they care to do so, until their stocks of goods secured at the low cost are worked off.

It is understood, in this connection, that the jobbers, or a great many of them, have quite ample stocks on hand as well as large future contracts yet to be filled, and are in a position to make some handsome profits on the recent development.

Individual houses in Montreal are said to have future contracts for quantities away over 5,000 barrels of sugar, and it is a well-known fact that one or two speculators outside of the trade have not only secured several thousand barrels of refined sugar, but are large holders of the raw article as well, having imported largely via New York during the past two months, and are holding the goods in store on speculation.

Considering these circumstances, the assertion of the Montreal refiners that they had not the slightest inkling of the projected increase in the duty is surprising. Yet it seems difficult to believe that contracts would have been accepted ahead to the extent that is generally admitted if the manufacturers had thought that the change was coming.

No later than Friday evening last, between five and six o'clock, it is asserted that wholesale firms in Montreal succeeded in placing considerable orders on the old basis. Besides, not only have the refiners accepted these large contracts for future delivery, but they have a large quantity of raw sugar now afloat for Canada.

The St. Lawrence Co. has five cargoes aggregating 14,200 tons (5,200 tons of cane

and 9,000 tons of beet), and the Canada Refinery 9,900 tons (3,500 tons of beet and 6,400 tons of cane), making 24,100 tons in all, on which the Government will collect the new duty.

In fact, representatives of both refineries assured THE CANADIAN GROCER that the duty was a profound surprise to them, as they firmly believed, until the announcement was made, that no duty would be placed on sugar this session, having been given to understand that the deficit would be charged to capital account, which possibility was intimated in these columns some time ago. They were out in their calculations, however, and for this reason would have to do business on a narrow margin for some time.

In connection with these importations of raw sugar there is considerable speculation as to whether the Acadia people got any inside tip on the impending change in the duty. A broker said on Monday to THE CANADIAN GROCER that it was significant that they had no later than a week and a half ago cancelled orders for two cargoes of raw beet without giving any reason for it. If it should transpire that this inference is correct there may be some lively happenings in the ranks of the faithful who are among the largest subscribers of the sinews of war when campaign time comes around.

The exact effect of the change in the course of values of high and low grade sugars may be to curtail the consumption of the latter. The duty, a specific one, is imposed entirely irrespective of the percentage of saccharine matter. That is, a low grade sugar, testing only 60 per cent., costs as much to import, or nearly so, as a high grade raw testing up to 96 per cent. For this reason the new tax is somewhat annoying to the refiners, owing to the requirements of a certain demand in the province of Quebec, which consumes a cheap inferior yellow sugar. However, if it does tend to check the consumption of these cheap sugars it will be to a certain extent a blessing in disguise.

Intrinsically, such sugars are not only dearer to the consumer, but less profitable for the trade to handle than a granulated or high grade yellow. The reason is simple; they deteriorate if kept for any length of time, and should it happen that they are not promptly turned over the jobber frequently finds that they are unsalable, or nearly so, on his hands. On the other hand, a granulated or fine, dry yellow sugar can be kept in stock for an indefinite length of time without this defect arising.

MONEY AND STOCKS.

THE steadiness I noticed last week in bank stocks on the Toronto Exchange has been maintained with an upward tendency. Commerce is in the van in this movement, there seemingly being a demand for it for investment.

* * *

Fire insurance stocks are not quite so strong as they were. They did advance 1 to $1\frac{1}{4}$ per cent., but there has been a change in the opposite direction since then.

* * *

The feature of the market appears to be Commercial Cable. It is still gathering strength. There have been buyers at 147 but the last quotable price is $\frac{1}{4}$ above that figure. There are a few sellers, but everybody nearly seems to expect the stock to develop increased strength.

* * *

C. P. R. stock is advancing rapidly. This is induced by the gains the road has made in exchanging land in outlying districts adjacent to it; also to increased earnings and the purchasing of stock by foreigners.

* * *

The money market remains quiet, but rates are a little stiffer at $4\frac{1}{2}$ to 5 per cent. for call loans. Commercial paper is quoted at 6 to $6\frac{1}{2}$ per cent.

* * *

Bankers in the United States have been holding back funds in anticipation of getting better rates in connection with May 1 interest payments. But the desideratum was not forthcoming; and last week, instead of being firmer, rates were easier.

ARGUROS.

LOOKS LIKE REVIVAL.

The April Customs returns at Montreal show some marked increases in imported free raw materials for manufacturing purposes compared with those for April last year. Allowing for possible increase in values, and the limited period covered by the returns, there still remains substantial basis for the belief that we are on the eve of a brisker season in several of the most important industries in Canada. The figures show:

IMPORTS DURING APRIL.

	1895.	1894.
Raw cotton	\$ 67,884	\$ 14,227
Crude rubber	78,813	30,912
Hides	25,241	16,522
Jute	23,110	12,072
Raw silk	20,441	15,203
Sisal and hemp	32,984	3,118
Raw sugar	670,784	235,895
Wool	33,568	24,717

It is improbable that these all-round increases only mean accumulations of raw material. They likely mean increased output of made goods, and indicate hope of larger home demand.

HAS NOT SOLD TO DEPARTMENT STORES.

EDITOR GROCER,—I have just finished reading your article in THE CANADIAN GROCER of the 3rd inst. re Departmental Stores, and being a manufacturer, selling directly to the retail trade, and having on several occasions refused to sell to our departmental stores, because I felt they were an injury to the already established retail grocers, I am beginning to think I made a serious business blunder.

I fully expected trouble would arise if I sold the big places; I appreciated the trade I had with the grocers of Toronto, and looking at the question from all sides, as a business man, of course, who is in business to make money, I concluded I would stick to the grocers and leave my rivals the departmental stores, if they wanted them. I fancied I would gain the greater profit because I believed the grocers would not be inclined to buy from any manufacturer who would sell to the men who were cutting the ground from under their feet.

I have been mistaken. I find my rivals selling these big places enormous bills every month, and getting paid regularly, and the grocers have never once said nay. I have never, to my knowledge, received an order because I had declined to sell the big fellows. I have done what I could to avoid

my wares being slaughtered to crush the grocers, but have the grocers commended me for it? Not once.

I am now debating with myself whether it would not be wise for me to sell where I can, and let other people look after themselves. If the grocers of Toronto want to keep their trade to themselves they ought to at least help those who have tried to help them. If they do not do so then the manufacturers are going to bid for all the trade they can, and I will be compelled to follow suit.

FRONT STREET.

Toronto, May 6, 1895.

THE BEST CHEESE.

A PAPER was read before an agricultural society in Toulon, France, in which the author, a prominent authority, expressed the following opinions regarding the merits of the standard makes of cheese:

"Which is the best cheese? We do not wish to say which is the most palatable, because everybody has a right to have his own particular taste; but, which is the best as a food—in one word, the most nourishing? It is with cheese as with milk, each is a food complete in itself; that is to say, each contains azote and carbon. The question, then, must be looked at from two points of view:

- (1) Which cheese contains the highest percentage per pound of azotized substances?
- (2) Which cheese is the richest in fatty substances?

"The Parmesan cheese stands highest in its azotized substances: it contains 44 per cent. Then comes the Gruyere, 31 per cent. We would place Dutch cheese next on the list, 29 per cent. The Roquefort comes next, 26.5 per cent. Cheshire cheese ranks close to this, 26 per cent. All the other cheeses contain less than 20 per cent. of these azotized substances. On the other hand, those cheeses that contain the highest percentage of fatty substances are in the following order: The fromage double creme has about 60 per cent.; the Neufchatel has about 40 to 42 per cent.; the Roquefort, 30 per cent. The other mentioned cheeses contain less than 30 per cent. of fatty substances. Thus, Parmesan, Gruyere, Dutch cheeses, so high in azotized foods, are inferior to Neufchatel and Roquefort in fatty foods. Consequently, it is the Roquefort cheese that carries the palm. From the simple fact of its containing the largest amount of azote and carbon, it may be considered the most nourishing of all Dutch cheese. Then the Cheshire cheese, so much prized by English men and women, scarcely gives 26 per cent. of azote, and less than 20 per cent. of carbon, and as for Gruyere, if it is high in azote, 31 per cent., it falls short of all others in carbonized substances, as they are represented only by 24 per cent. of its own weight."

How is Your Stock

OF BREAKFAST FOODS In Packages

Or maybe you don't handle package goods at all. Don't you think, however, it might be worth while to look into the matter? We ship package goods all over the country, lots of them. Prices very reasonable. Wouldn't you like us to send you samples and quote you prices on our celebrated

Put up in . . .

Handsome Two and Three Pound Packages

FOR FAMILY USE.

**DESICCATED
ROLLED WHITE WHEAT and
ROLLED WHITE OATS**

MADE ONLY BY

THE IRELAND NATIONAL FOOD COMPANY LTD.

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING

The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada

LOOK **Over These Bargains**

Sugars . . . Special quotations on carload lots delivered to any point in **Ontario**. Drop a card for samples.

Canned Goods Apricots, 3s. (California); Raspberries, 2s.; Gooseberries, 2s.; Cherries, 2s. (very fine); Pumpkins, 3s.; Pine Apples, 2s. (Wagner's eyeless and coreless, the finest packed), all away below the market. Special low figures on carlots Peas and Corn.

Granulated Rice Something new—taking—cheap. Try a sack, 200 lbs.

Prunes . . . Bosnia, 3 ½ cts. per lb. Barrels, about 200 lbs.

Raisins . . . Another shipment of Merle's off stalk Valencias—good sound fruit—85 cts. per box.

Tea . . . **Extraordinary value** in Japan, 18 ½ cts. Another plum—Japan at 10 cts., in 10 half chest lots. Ceylon—exceptional value at 28 cts. Let us send you samples.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

LONDON RETAIL GROCERS.

LONDON Retail Grocers' Association held their regular meeting on May 7, with a fair attendance, the president, Mr. W. H. McCutcheon, in the chair.

One new member was admitted.

R. A. Jones reported that a special committee had been appointed at a meeting called for the purpose of going over the stock-sheet of Mr. D. MacWillie. The committee attended the sale in the interest of the trade, but the stock was sold at 65c. on the dollar, which was more than the committee considered advisable to bid. They did not, therefore, purchase. He recommended that representatives of the association attend at bankrupt sales and see that they were not sold at a sacrifice.

The action of the committee was endorsed.

The question of adopting a cash business, which was laid over from last meeting was taken up for discussion.

R. A. Jones said he would like to hear the question fully discussed. He had spoken on the question at the last meeting and would like to hear others express their views.

Several members spoke in favor of a cash business, but thought it would be a difficult matter for an old grocer who had been doing a credit business for years to break off. It was quite different with one making a fresh start.

It was suggested that the system adopted by members of the association of reporting all bad-pay customers, was a step in the direction of a cash business, and if the members gave it attention, and reported all delinquents promptly, and, when names were reported, the members refused to give credit to such, the credit system would soon be confined to those who would pay. The question will be further discussed at the next meeting.

The question was asked what means should be adopted to secure prizes for the annual picnic, and after some discussion it was moved and seconded that the secretary communicate with the wholesale grocers and manufacturers as usual for a portion of the prizes.

A committee was appointed to strike the various committees necessary to arrange and conduct the picnic, which it was decided to hold on July 24, the secretary reporting

that the City Council had granted the use of Queen's Park for that date.

The question of the effect of the duty recently put on sugar was discussed, and the general feeling was that as the wholesale price had advanced to $4\frac{3}{8}$ c., and likely to still advance, the retail grocer should not give more than 20 lbs. granulated sugar for \$1.

R. A. Jones remarked that he thought it would be well to take up the question of the limitation of time that an account or debt can be collected. The statutes placed it at six years, and there are many cases where accounts are outlawed, the debtor for several years not being in a position to pay, but later on came in possession of means to pay, and took advantage of the law. There should be some way of making such parties pay, even after six years. He gave notice that the question be taken up at the next meeting.

REFINED SUGARS ADVANCE.

In consequence of the fact that the refiners have advanced sugar prices to $4\frac{1}{8}$ c. on granulated, and $2\frac{3}{8}$ to $3\frac{3}{8}$ c. on yellows, the Sugar Committee of the Wholesale Grocers' Guild at a meeting held in Montreal on Wednesday morning, marked up the prices to $4\frac{1}{8}$ c. on standard granulated; 4c. on No. 2 granulated, and $3\frac{1}{2}$ to $3\frac{3}{8}$ c., as to grade, on yellows.

DO FOOD SHOWS PAY?

This is a question THE CANADIAN GROCER asked Mr. Stacy, of Huyler & Co., cocoa and chocolate manufacturers, New York, when that gentleman was in Montreal a few days ago, because he had a very extensive experience as an exhibitor:

"We have tried several experiments," said he, "at the general exhibitions throughout the United States and at some of the Food Fairs, all of which were largely attended. We watched the matter carefully for some years, and have come to the conclusion that it pays us best of all to get our goods into the hands of the retail trade and to make our exhibits in their stores. Buffalo was the last place where we went into a Food Fair. In point of attendance it was a great success, but our total sales of goods were not sufficient to pay the expenses of erecting a

booth. We served thousands of cups of cocoa free, but there has been no more than the natural increase in our trade in the Buffalo district. This was also the experience of others who exhibited at this and some other Food Fairs. I admit the theory on which we are induced to take part in a Food Fair is a good one, but it really does not bring any important returns."

SOMEONE HAD A TIP.

Recent imports of raw sugar convey their own story. On Friday, May 3, the putting of a duty upon raw sugar was announced in Parliament. Two days previously the imports for April closed, and the official returns will appear in The Canada Gazette in a few days. They will show an immense increase for the month of April, 1895, in the imports of raw sugar. THE CANADIAN GROCER has seen the figures for the port of Montreal, and the increase in sugar imports is marked, comparing last month with April of last year, and with March too.

The imported raw sugar for April, 1895, is valued at \$670,784; that for April, 1894, was \$235,895, or nearly three times as much.

This is a very suspicious inward flood of raw material just previous to the imposition of a duty upon it. Whoever brought it in free with a rising market for the refined article stands to make a fortune now that future imports of raw material will be taxed $\frac{1}{2}$ c. per pound. The refiners say they expected no duty, are surprised, and may not therefore be prepared. Who then laid in stock so luckily? Someone seems to have got a tip and profited richly thereby.

A COCOA MAN IN TORONTO.

F. J. Fry, representing J. S. Fry & Sons, Bristol, England, accompanied by his wife, was in Toronto a few days ago. It was his first visit to Toronto, and he was introduced to the trade by W. H. Tippet. He was on his way to Chicago, Philadelphia, Boston and New York, in all of which places Fry & Sons do a large business. He reported that the firm's trade was last year the largest in its history. J. S. Fry & Sons have over 3,000 hands.

Kennedy, Greig & Co.

Manufacturers of the

Importers of



CROWN BRAND
Extracts, Oils, etc.

Grocers' and
Confectioners' Sundries

456 St. Paul St., Montreal, and at 29 South Front St., Philadelphia.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, May 9, 1895.

GROCERIES.

PRACTICALLY all the interest of the trade during the past week has been centred upon sugar, and it is natural that such should be the case, for, in addition to the upward tendency that the change in the tariff naturally gives prices, there is the influence of stronger and higher markets outside. Up to the time of writing there have been about three distinct advances on the Toronto market, aggregating in all about $\frac{3}{8}$ c. per lb.; but the market is excited, and it is impossible to say whether there will be further advances or not. Most of the leading houses on the street appear to have had fairly good stocks on hand when the change in the duty was made. The general volume of business is much as before, except it be, perhaps, that the sudden advance in sugar has momentarily staggered country retail buyers of this commodity. In the city, however, there have been a good many sugars selling. In canned goods the feature is a decline of $2\frac{1}{2}$ c. per dozen in the packers' prices on peas and corn. The demand for canned goods continues fairly good. Syrups and molasses are both higher, although the advance is the most marked in the former. Other staple lines remain much as before, both in regard to volume of business and prices.

CANNED GOODS.

The Packers' Association have made a reduction of $2\frac{1}{2}$ c. per dozen in the price of canned peas and corn. The object was to satisfy the complaints of the trade, who asserted that the price was too high, and furthermore to keep out United States corn which has been offered lately. The wholesalers have made no changes. Tomatoes

are firm and unchanged. Gallon apples are gradually getting into smaller compass, and the association is nearly cleaned out of pumpkins. The demand for canned vegetables and gallon apples continues fairly good. No. 1 red salmon is getting scarcer, and further advances are anticipated before long especially as the heavy consumption season is near at hand. The demand is already fairly good. We quote: Tomatoes, 85 to 95c. for choice; corn, 85 to 95c.; peas, $82\frac{1}{2}$ to $87\frac{1}{2}$ c. for ordinary and $\$1.40$ for fancy; peaches, $\$2.75$ to $\$3$ for 3's, $\$1.75$ to $\$1.90$ for 2's; raspberries, $\$1.65$ to $\$1.80$; strawberries, $\$1$ to $\$2.10$; apples, 3's, $\$1$ to $\$1.10$, gallons, $\$2.15$ to $\$2.25$, and preserved fancy quarters at $\$1.35$ to $\$1.40$; salmon, $\$1.35$ to $\$1.45$, in tall tins, and $\$1.55$ to $\$1.60$, in flat tins; do., Cohoes, $\$1.05$ to $\$1.10$; canned mackerel, $\$1$ to $\$1.10$; lobsters, $\$1.70$ to $\$2$ for tall tins, and $\$2.25$ to $\$2.75$ for flat tins. Chicago canned beef, 1's, $\$1.75$ per dozen; 2's, $\$2.85$. Australian mutton, boiled, 2 lb. cans, $\$3.40$; ditto, corned and roast, $\$3.75$.

COFFEES.

There are just a few bags of green Rio coffee moving at unchanged prices. We quote green in bags: Rio, $20\frac{1}{2}$ to $22\frac{1}{2}$ c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to $22\frac{1}{2}$ c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

N. Y. Journal of Commerce, Tuesday: The interest of that portion of the trade representing a prompt movement of stock into the hands of consumers does not yet expand sufficiently to create animation in the market for Brazils, and remains as the important point lacking for a healthy make-up of trade. Receipts at Rio have been simply immense, showing 26,000 bags, of which 18,000 were coastwise, but in the face of that both Havre and New York underwent only a small fractional shrinkage. The effect of the movement was to check all bullish in-

clination and such business as took place was upon a slightly easier basis, but the surprise is that no greater break took place.

RICE.

Business is moderate at unchanged prices. We quote: "B," $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; extra Japan, $5\frac{1}{4}$ to $5\frac{3}{4}$ c.; imported Japan, $5\frac{3}{4}$ to $6\frac{1}{4}$ c.; tapioca, pearl, $4\frac{1}{2}$ to 5c.

SPICES.

There has been no change either in regard to business or prices. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to $11\frac{1}{2}$ c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to $14\frac{1}{2}$ c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $\$4.50$ to $\$5$ per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, $12\frac{1}{2}$ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and $10\frac{1}{2}$ to 11c. for small lots; pecans, $10\frac{1}{2}$ to 11c.

SUGAR.

With stronger markets outside, and an increase of $\frac{1}{8}$ c. per lb. in the duty, the local sugar market has been much excited. The refineries have made three or four distinct advances, aggregating about $\frac{3}{8}$ c. per lb., or 1-16 to $\frac{1}{8}$ c. more than the increase in the duty. The market is strong, and further advances at any moment are not at all improbable. Some houses on the street are said to have had good stocks on hand at the time of the change in the duty; others, however, are said to have been caught short. Those who were on the right side are now making money on sugar. Granulated sugar now costs the wholesalers $\$4.25$, net, laid down,

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

HOUSEKEEPERS RUSH FOR
THE SPLENDID
PATENT SCRUBBING BRUSHES
MADE BY

The ...

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Successors to Windsor Patent Brush Co.,
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GOOD SATISFACTION IN
HANDLING OUR
GOODS.

BERLIN BRUSH CO.

Berlin, Ont.

We Invite

any Grocer handling

"SALADA"

CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

MARKETS—Continued

and they are getting from retailers from $4\frac{1}{4}$ to $4\frac{3}{4}$ c. per lb., which is still $\frac{1}{4}$ to $\frac{3}{8}$ c. per lb. lower than they were obtaining last year at this time. The advances have temporarily checked the demand in the country, but a good many sugars are going out in the city. Stocks in the hands of consumers in the country are large, the low prices of the past few months having induced a great many farmers to buy barrel lots with more than usual freedom. We quote: Granulated—domestic, $4\frac{1}{4}$ c. to $4\frac{3}{4}$ c.; do., No. 2, $3\frac{3}{4}$ c.; yellows, $3\frac{3}{8}$ c. up. Raw—Demerara, $3\frac{3}{4}$ c. A cable received on Tuesday read: "London markets stronger; beets still advancing; May deliveries now 10s. 3d., and June 10s. $4\frac{1}{2}$ d." This is an advance of nearly 2s. from the lowest point.

SYRUPS.

In consequence of the change in the tariff on syrups, the refineries are asking and getting $\frac{1}{4}$ c. per lb., or $3\frac{1}{2}$ c. per gallon, advance. The price of 2 lb. tins has been advanced 1c. per tin, and there has been an increase in pails. We quote: Dark, 28c.; medium, 31 to 33c.; bright, 38 to 43c.; very bright, 48 to 53c.

MOLASSES.

Holders are asking about 3c. per gallon more in consequence of the higher duty on this article. We quote as follows: New Orleans, barrels, 29 to 31c.; half-barrels, 33 $\frac{1}{2}$ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

Ceylon teas are still attracting the most attention on this market. Japan teas, particularly low and medium grades, are scarce. Japan teas at about 17c. are what retailers are principally taking this week. The Foochow market will open about the 20th inst. Stocks of low grade Foochow teas are very low in London and Australia. Consequently there is likely to be a large demand for these teas at the opening of the market. The Hankow market will open in about ten days. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Currents continue in fairly good demand at unchanged prices. We quote: Filiatras, half-bbls., 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{4}$ c.; fine Filiatras, half-bbls., $4\frac{3}{4}$ c., barrels, $4\frac{3}{8}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $5\frac{1}{2}$ to 6c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half-cases.

Valencia raisins are still selling fairly well at unchanged prices. We quote: Off-stalk,

$3\frac{3}{4}$ to $3\frac{3}{8}$ c.; fine off-stalk, 4 to $4\frac{1}{4}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $5\frac{1}{2}$ to 6c. Advices received by P. L. Mason & Co. from James A. Hawkesworth, of New York, say: "Our market is nearly bare of off-stalk Valencia raisins, and when it is bare your buyers will have to look elsewhere for cheap raisins."

Prunes continue in good demand at unchanged prices. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to $5\frac{1}{2}$ c. per lb.; "C," 85 to 90 to half kilo, $6\frac{1}{2}$ c. per lb.; "B," 80 to 85 to half kilo, 7 to $7\frac{1}{2}$ c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "Unicorn," 5 to $5\frac{1}{2}$ c.; Bordeaux prunes, $4\frac{1}{2}$ to $6\frac{1}{2}$ c.

A few odd boxes of sultana raisins are still going out at 6 to $6\frac{1}{2}$ c. for bright goods.

Dates are quiet and unchanged at from $4\frac{1}{2}$ c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

Demand is fair for California dried fruits. We quote according to quality: Peaches, $10\frac{1}{2}$ to 13c.; apricots, $10\frac{1}{2}$ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 11c.

BUTTER AND CHEESE.

The butter market is still pretty well demoralized. Fresh summer creamery and dairy will soon be crowding in, and then lots of old stuff will have to be sold for grease, or not at all. One Toronto dealer this week disposed of a round lot of tub butter at 5c. A slight relief is being afforded by the purchases being made by the bakers, who want good butter at a low figure and can get it now. Prices have generally gone down a point since last week. Present quotations are: Summer dairy and store packed—Choice, 9 to 12c.; low grade baking butter, 5 to 6c.; fresh large rolls, 10 to 12c.; pound prints, 13 to 15c. Summer creamery, 8 to 12c. Winter creamery—Tubs, 18 to 19c.; pound prints, 19 to 20c.

Some cheese is being carried over till next season, and usual buyers are not making many offers. The prospects are that prices will be low this season. August and September makes of Canadian cheese bring 10 to $10\frac{1}{2}$ c., and new Canadian cheese is quoted at 9 to $9\frac{1}{2}$ c. Small Stilltons bring 12 to $12\frac{1}{2}$ c.

GREEN FRUIT.

Trade is reported brighter. At the Montreal fruit sales the fruit offered brought good prices. Bananas are scarce and higher; oranges show an upward tendency; lemons have advanced, and pineapples are declining. We quote: Messina lemons, 360's, \$3 to \$3.75; 300's, \$3.50 to \$4.50. Oranges—Messinas, half box, 80's, \$1.50 to \$1.75; 100's, \$1.75 to \$2.50; boxes, 160's, 200's and 300's, \$3.50 to \$4; navels, \$4 to \$4.50; Messina ovals, 80's, \$2; California seedlings, \$2.75 to \$3; Valencias, \$4.25 to \$4.50. Bananas, \$1.50 to \$2.75 for firsts and

seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. California dried fruit—Apricots, 11 to 12c.; peaches, $12\frac{1}{2}$ c.; cranberries, \$3.50 per box. Strawberries, 27 to 32c. a quart and 14 to 15 a pint; cocoanuts, \$4.50 a sack; pineapples, 7 to 20c.; green string beans, \$2.50 to \$3 per bushel crate.

COUNTRY PRODUCE.

BEANS—Choice hand-picked still bring from \$1.50 to \$1.65 a bushel.

DRIED APPLES—Are quoted at 6 to $6\frac{1}{4}$ c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: 7 to $7\frac{1}{4}$ c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.75 to \$3 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

MAPLE PRODUCTS—A fair trade is being done in sugar and syrup, but prices remain pretty stationary. We quote: 7 to 8c. per lb. for sugar; syrup, in 5-gallon lots, 70 to 75c. a gallon, and in gallon tins, 80 to 85c.

POTATOES—Though not very plentiful are easier, owing to the expected arrival of new potatoes. They bring 60 to 65c. on the track, and 70c. out of store now.

EGGS—Are being bought for pickling purposes now. Consequently prices remain firm at $10\frac{1}{2}$ c. per dozen.

FISH AND OYSTERS.

Trade is perhaps slightly more active than last week, but stocks are still short and sales light. We quote: skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; haddock, 5 to $5\frac{1}{2}$ c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; yellow ditto, 7c. per lb.; pike, $4\frac{1}{2}$ to 5c. per lb.; flitch cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7 to $7\frac{1}{2}$ c.; white fish, 8c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Georgian Bay herring, \$2 per 100.

PROVISIONS AND DRESSED HOGS.

Owing to warm weather packers have stopped buying hogs, and the tendency for the prices of their products will now be upwards for a while. Dressed hogs bring \$6.25 to \$6.50 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and $8\frac{1}{4}$ c. for small lots; breakfast bacon, 11c to $11\frac{1}{2}$ c.; rolls, 8c. to $8\frac{1}{4}$ c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., $10\frac{1}{2}$ to 11c.; small hams, $10\frac{3}{4}$ to 11c.; pickled, $9\frac{1}{2}$ to 10c.

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

JUST RECEIVED Superior qualities of California Oranges, Valencia Oranges, Messina Lemons, Bananas. Send along your orders, which will be filled promptly and at reasonable prices.**Apples and Potatoes Wanted.**

P.S.—Consignments of Butter, Eggs, Poultry and all farm produce solicited, which are all in good demand. Telephone 867.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**Ask** Your WholesalerCanadian Leaf Chewing Tobacco,
made in all size plugs. Cheapest
and best. Try a sample lot.**Joliette Tobacco Co.**

JOLIETTE, P.Q.

Summer LemonsNow is the time to buy.
How many can you use?

WRITE US—We are large dealers.

CLEMES BROS. - TORONTO**LARD**—Pure Canadian, tierces, 9c.; tubs, 9½c.; pails, 9½c.**BARREL PORK**—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.**FLOUR AND FEED.****WHEAT**—Continues advancing on the local market. Better prices are reported also in Chicago and England. We quote local prices: White, 84 to 84½c.; red, 83 to 83½c.; goose, 82c.**OATS**—Firm, at 39c.**BARLEY**—Firm, at the old price, 48c.**FLOUR**—Has advanced again strongly, but some dealers seem to think it has reached the upward limit, and cannot long maintain the present prices, which are: Ontario straight roller, \$3.60 to \$3.75; Manitoba, \$4.10 to \$4.15; patents, \$4.30 to \$4.40.**BREAKFAST FOODS**—Oatmeals remain firm in sympathy with oats, and rolled wheat has advanced in accord with the wheat market. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; corn meal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.**SALT.**

A fairly good business is the order of the day. Prices are unaltered. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

SEEDS.

The demand for clover and timothy seed is pretty well over in the earlier sections of country, but not much change to report in prices. We quote: Red clover, \$6.30 to \$6.60; alsike, \$4.20 to \$6.30; timothy, \$3 to \$3.50 per bushel.

HIDES, SKINS, WOOL AND TALLOW**HIDES**—Continue scarce and in demand. Prices are strong in sympathy with the Chicago market. We quote: Green hides, No. 1, 6½c.; No. 2, 5½c. Cured sell for 7½c.**SHEEPSKINS**—Not so plentiful at \$1 to \$1.10, an advance of 10c. over last week.**CALFSKINS**—Are in good supply and find a ready sale at prices quoted: 7c. for No. 1 and 5c. for No. 2.**TALLOW**—Is dull, jobbers quoting 5 to 5½c., and selling at ½c. higher.**WOOL**—There is no Canadian fleece on the market, and it is expected that new wool will open at from 17 to 18c. There are no changes in pulled wools, supers being quoted at 19 to 21c., and extras at 21 to 22c.**PETROLEUM.**

Both crude and refined oils are steady and look as though they would remain so for some time. A big demand is opening up for lubricating oils, and will increase when the agricultural season is well in. We quote for this week last week's prices: In 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 17 to 18c.; carbon safety, 19 to 19½c.; Canadian water white, 19 to 19½c.; American water white, 23 to 24c.; photogene, 24 to 25c.

TORONTO MARKET NOTES.

Clemes Bros. are in receipt of 3 cars of Messina lemons, 1 car of oranges and 1 car of bananas.

D. Gunn, Flavell & Co. have secured the sole control of the creamery butter made by I. Wenger, of Ayton, Ont. Mr. Wenger's

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes AND Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

**COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**Rutherford, Marshall & Co.**Wholesale Produce and
Commission Merchants

76 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.**EGG CASES SUPPLIED**Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for ...

REMINGTON MACHINE CO.Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

ASK FOR

MOTT'S

name on creamery butter is regarded as a guarantee of its quality and his numerous patrons in Toronto will be glad to learn that they can get regular supplies of his butter both in tubs and pound prints during the summer from the above firm.

James Turner & Co. report a nice trade in fine fruits.

Larger premises will soon be required by the Berlin Brush Co.

Davidson & Hay report large sales of Bardsley's sliced beef.

James Turner & Co. are offering bargains in California dried fruits.

Davidson & Hay are showing a very fine sample of imported Japan rice.

"Lion" flavoring extracts are fast sellers with T. B. Escott & Co., London.

John Sloan & Co. have received a shipment of Aylmer canned meats and corn.

The solid back patent brushes of the Berlin Brush Co. have a large sale this season.

W. H. Gillard & Co. are in receipt of a fine line of molasses, showing exceptional value.

"Grand Mogul" tea is said to be doing splendidly in British Columbia and Manitoba.

Wm. Paterson & Son report a continued heavy output of their high-class soda biscuits.

McWilliam & Everist call attention to their newly received stocks of fine oranges and lemons.

"Our sales of 'Kurma' tea are steadily increasing," report Davidson & Hay, wholesale agents.

A shipment of canned strawberries to hand with John Sloan & Co. This is a scarce fruit just now.

Salad oils (imported), in quarts, pints and half pints, also in one gallon tins, are in stock with Davidson & Hay.

The Eby, Blain Co. have received shipments of fine, high-grade Japan rice, free from oil, beautifully polished.

Dawson & Co. report the arrival of 3 cars of lemons, and large shipments of fine pineapples and California seedling oranges.

Wm. Paterson & Son have recently gotten out a handsome hanger, showing their 3lb. and 1lb. packages of soda biscuits.

W. H. Gillard & Co. report large sales of teas to arrive. Their stock this season they claim to be most complete in every department.

The Berlin Brush Co. is still very busy, being especially rushed in the whisk and whitewash departments. Brooms also are running strongly.

James A. Skinner & Co.'s liquidation sale is meeting with great success, for the reason that the prices offered will induce the most careful buyers to invest extensively.

T. B. Escott & Co. have some special offers in Bowlby canned fruits, the best packed canned fruits put up. Several hundred cases of corn, tomatoes and peas are offered at low prices.

P. M. Lawrason, London, Ont., has received from Germany a large assortment of lithographs of the most beautiful designs in flowers. These are given away with their "Supreme" and "Wonderful" soap. They are very fine works of art, and should please the most fastidious.

"Imperial Congou" is becoming a special favorite with the trade throughout the Maritime Provinces as well as in Ontario and the

Northwest Territories. W. H. Gillard & Co., the proprietors, have just received a large order from Halifax, where it has secured a firm footing with consumers.

James Turner & Co. report the largest lake trade this spring they have ever enjoyed, especially for "Mogul" and "Mascott" blends of tea. Of course, "Ram Lal's" sells itself. No pushing required there.

F. Hogarth, of Tilsonburg, is advertising in his local paper that he has got an order all the way from California for a box of "Salada" tea, from a lady who had moved there and was unable to get anything like it in San Francisco.

There is an intimation that prices for canned corned beef will be raised very shortly. Stocks in the east and at packing points are said to be unusually light.—N.Y. Journal of Commerce.

Wm. Paterson & Son wish to advise the trade that, in consequence of the rise in sugar duties, they have found it necessary to make an all-round advance on confectionery of from one-half to one cent per lb.

The shipments of coffee from Brazil during April were to Europe from Rio 19,000 bags, from Santos 65,000 ditto; to United States from Rio 114,000 bags, Santos 78,000 ditto, Victoria to United States 7,000 bags; Rio to other countries, nil.

MONTREAL MARKETS

MONTREAL, May 9, 1895.

GROCERIES.

THE week has been a somewhat unsettled one in the wholesale grocery market, owing to the tariff changes, which in the more important respects were a surprise to many people. However, the jobbing trade are pretty well protected and the changes in prices that the new duties have necessitated have not been as great as many expected. Refiners have advanced their price on sugar $\frac{1}{2}$ to $\frac{3}{4}$ of a cent, but the jobbing trade are selling to their customers this week at refiners' rates. Other particulars will be found elsewhere. The advance in the duty on molasses is slight and it is not expected that it will affect the jobbing price for some time to come. In canned fruits, jams, etc., the changes are also of a trifling character and have not resulted in any quotable change as yet. The volume of business passing this week is somewhat diminished as compared with last week, for the reason that most traders have been buying freely for future delivery of all staples and have their immediate wants supplied. This is especially the case with sugar, stocks of which in third as well as in second hands are large.

SUGAR.

Naturally, the chief feature of the week has been the developments in the sugar market, which are referred to fully elsewhere. At the present writing business is quiet, both from refiners' and jobbers' hands. It now transpires that the former have sold ahead, and, as a consequence of this, on Monday last the Wholesale Grocers' Guild fixed prices for jobbing business at practically the same level as the refiners had decided to ask, plus the new duty. In consequence of the fact that the refineries advanced sugar prices to $4\frac{1}{2}$ c. on granulated, and $3\frac{3}{4}$ to

$3\frac{3}{4}$ c. on yellows, the Sugar Committee of the Wholesale Grocers' Guild, at another meeting, held on Wednesday morning, marked up their prices to $4\frac{1}{8}$ c. standard granulated, 4c. No. 2 do., and $3\frac{1}{2}$ to $3\frac{3}{4}$ c. as to grade on yellows.

SYRUPS.

There has been no quotable change in syrups yet, but it is quite likely that some will result shortly in consequence of the new duties. Refiners are not doing much trade this week, and the same remark applies to jobbing business. We quote in a jobbing way $1\frac{1}{2}$ to $2\frac{1}{4}$ c., as to grade.

MOLASSES.

The change in the molasses duty is equivalent to an increase of $\frac{1}{4}$ c. per lb., but so far there has been no change in prices announced either by the importers or jobbers. On goods from stock for prompt shipment we quote $31\frac{1}{2}$ c. in carloads and $32\frac{1}{2}$ c. in less than carload lots. For forward shipment the prices are $30\frac{1}{2}$ c. in car lots and $32\frac{1}{2}$ c. in less than car lots. Advices from the Islands note continued easiness, and stocks can now be laid down in Montreal at $28\frac{1}{2}$ c. net cash on the wharf here.

RICE.

There is no change in the rice market, and business rules inactive on the whole. Mill quotations on lots are as follows: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

The spice market has been fairly active in a jobbing way at steady prices. We quote jobbing prices: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The coffee market is without special change. Business is fair and prices are steady. We hear of no large lots changing hands. In a regular way we quote green coffee in bags as follows: Maracaibo, $21\frac{1}{2}$ to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 23c.; and Mocha, 29 to 34c.

TEA.

This market has ruled very quiet since our last for business in a large way. Jobbers, however, are doing a steady distributing trade of a satisfactory character at steady prices. Advices continue firm from primary markets. We quote: Japans, low grades, 11 to 14c.; medium, 15 to 17c.; fine, $18\frac{1}{2}$ to 24c.; and choice, 25 to 31c.

DRIED FRUITS.

Business in Valencia raisins does not show any expansion, and what trading there is is restricted to a few hand-to-mouth sales. Prices are the same at $3\frac{3}{4}$ to $4\frac{1}{2}$ c., as to grade for off-stalk, and layers 5 to $5\frac{1}{2}$ c.

Business in Californias has been small both from first and second hands, and prices are somewhat easier at $6\frac{1}{2}$ to $6\frac{3}{4}$ c. for 4 crown loose muscatels, and $5\frac{1}{2}$ c. for 3 crown ditto.

The currant market is dull but steady. We quote: Filiatras and Provincials, bbls. $3\frac{1}{2}$ c.; cases, 4 to $4\frac{1}{2}$ c.; Patras, 5 to $5\frac{1}{2}$ c. and Vostizzas, 7 to $7\frac{1}{2}$ c.

Prunes are quiet and without feature at

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
TORONTO.
Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Short Rolls

SMOKED
SUGAR
CURED **7¹/₂**

IN PICKLE **7** NO CHARGE
FOR BARREL

Shoulders

CURED
SAME AS
HAMS **7**

¹/₄c. less barrel lots

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -:- TORONTO.
79 Esplanade.

4¹/₄ to 4¹/₂c. for Bordeaux; 4¹/₄ to 5c., for
Bosnia, and 8 to 9c. for Californias.

A few small lots of Eleme figs have been
secured and are offering at 10 to 12c.

Dates continue quiet and unchanged at
3¹/₂ to 4c.

There is nothing new to report either in
dried or evaporated apples. Some straight
lots were offered here by western sellers
this week and placed at a figure within our
range. We quote: Dried, 6 to 6¹/₂c., and
evaporated, 7¹/₂ to 8c.

NUTS.

There is a quiet jobbing trade in nuts
at steady prices. We quote: Brazils, 8
to 9c.; shelled almonds, 18 to 25c.; Tarra-
gona, 11 to 13c.; Grenoble walnuts, 13 to
14c.; shelled ditto, 25 to 26c.; filberts, 7 to
8c.; and pecans, 9 to 11c.

CANNED GOODS

There has been a fair jobbing trade doing
in canned goods. The new tariff will not
affect prices to any appreciable extent,
though it will tend to stiffen the tone of
values. With regard to new pack canned sal-
mon we do not hear of anything important yet
on spot. We quote: Lobsters, \$1.50 to \$1.90
per doz.; sardines, \$8.50 to \$9.50; salmon,
\$1.10 to \$1.45 per doz.; tomatoes, 80 to
90c. per doz.; peaches, \$2 to \$2.25 per doz.;
corn, 95c. to \$1 per doz.; marrowfat peas,
90c. to \$1 per doz.; strawberries, \$2 to
\$2.25; raspberries, \$1.75 to \$2; green
gages, \$2 to \$2.25; blue plums or damsons,
\$1.50 to \$1.75; pineapples, \$2 to \$2.25, and
3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

APPLES—The tone is steady and quiet
under a moderate trade at \$3 to \$5 per bbl.

ORANGES—In spite of the offerings of di-
rect cargoes, the tone of the market has ruled
firm. We quote: Messinas, \$1.75 to \$4, as
to brand and package.; do., bloods, \$2 to \$5;
do., ovals, \$4 to \$5.

LEMONS—The market rules firm, and all
the stock offered here has been well ab-
sorbed. We quote: \$2.50 to \$4, as to qual-
ity.

BANANAS—Rule steady and fairly active.
No. 1, \$2.50 to \$3; No. 2, \$1 to \$1.60.

PINEAPPLES—Stocks are small and prices
firmly held at 7 to 25c., as to quality.

COUNTRY PRODUCE

EGGS—The egg market has moved along
without any change. Business is fair and
prices steady at 10 to 10¹/₂c. per dozen.

MAPLE PRODUCTS—No change is to note
in these, which move along quietly. We
quote: Sugar 6 to 7c. per lb., and syrup 50
to 60c. per gal.

HOPS—No change in hops, which we
quote at 5 to 8c.

HONEY—A quiet trade, with prices steady
at 7 to 9c. per lb. for extracted, and 10 to
13c. for comb honey.

ONIONS, DOMESTIC — Rule firmer at
\$1.50 per bbl.

ONIONS, IMPORTED — Steady at \$3 per
crate for Bermuda, and \$3.25 for Egyptian.

The great 5c. cake Silver Star Soap

Dealers study their own interest by keeping
this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot **LAKE MANITOBA**
Carload

WHITE FISH

In kegs. Also
Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and
Smoked Fish, Florida and Valencia Oranges,
Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

New Cheese.

EVAPORATED APPLES, 7c.

Maple Syrup,

Extra Heavy.

D. GUNN, FLAVELLE & CO.

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tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
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PORT DOVER, ONT.

MONTREAL MARKETS—Continued

POTATOES—The potato market rules quiet and rather easier at 70 to 75c. per bag.

BEANS—Hand-picked beans are steady to firm at \$1.50 to \$1.75, and lower grades \$1.25.

PROVISIONS.

The demand for provisions is slow, and the market rules quiet and steady for pork and lard, while hams and bacon are meeting with a fair sale, owing to the warm weather. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

In flour a fair business is reported, the demand being good, and values show no change. We quote: Winter wheat, \$4 to \$4.15; spring wheat, patents, \$4.40; straight roller, \$3.75 to \$3.85; straight roller, bags, \$1.75 to \$1.80; extra, \$3.25 to \$3.75; extra, bags, \$1.55 to \$1.65; Manitoba strong bakers', \$4.25.

There is no change in the situation of the feed market. The demand is fair and values are steady. We quote: Bran, \$17.50; shorts, \$19; mouillie, \$22 to \$23.

In oatmeal, business continues quiet and of a jobbing character. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

BUTTER.

The heavy feeling in butter shows no sign of any change for the better, but the reverse, for there were sales on Monday at a decline from figures asked by sellers on Saturday. The fact of the matter is that the receipts of fresh creamery have been much larger than expected this spring, and the market has not only the weight of the large stocks of old goods, but is over-supplied at present with new goods. Sales of creamery were made at 16c., which is a decline of a full cent. We quote: Fresh made creamery, 16c.; old creamery, 10c.; Townships dairy, 15c.; Morrisburg and Brockville, 14c.; Western, 12c.; old dairy, 6 to 9c.

CHEESE.

The cheese market is heavy and unsettled under a slow demand and further depressing news from across the water. Buyers, in consequence, talk lower prices, and in the absence of any important business a reliable range cannot be quoted. The only fact which has tended to throw any light on the position was the receipts of the cheese from the sections down the river at the wharf on Monday last. Some 600 boxes were offered, and the indifferent disposition of buyers was evident, the only offer being a ridiculously low one. In fact, everything goes to show that there is no desire to speculate at present, and that exporters have little or nothing to work on. Last year at the same date some 500 boxes of these French cheese were offered, and they were all snapped up by speculators at 10¾c., quite a difference from the ideas now ruling. It is understood, however, that some of the best of the factories were not for sale, being sold privately beforehand. What the terms are is not known. The public cable declined another 6 l. both on white and colored, being now 10 full shillings below the lowest point touched during the early part of the month last year. In view of the situa-

tion of affairs we cannot quote a spot range, but 8c. is certainly an extreme figure.

ASHES.

There is no change in ashes, business ruling quiet. We quote: First pots, \$4.00 to \$4.05; seconds, \$3.70 to \$3.75, and pearls, \$6 to \$6.10 per 100 lbs.

MONTREAL TRADE NOTES.

Advices on California fruit to A. P. Tipet & Co. do not cite any new features.

No advices are yet to hand regarding new pack salmon. Old pack have been offered to buyers here at \$4 25 f.o.b. on the Coast.

Cables are firm on new crop Japans, but the fact fails entirely in spurring buyers into any activity on spot.

Freights on the first arrivals of new picked Japans will be on a 3c. basis.

Offers of round lots of Maracaibo coffee have been made to roasters on the market at 19c.

Laporte, Martin & Co. expect some choice champagnes and brandies ex s.s. Escalona, now on the way.

Jobbers have been accepting orders for sugar at refiners' prices since Monday, and some of them have sold ahead at the previous low rates.

Advices from Barbadoes on molasses are very easy in tone, and say that still lower values are probable. The quality is averaging very poor.

The fruit sale this week promises to be as largely attended by western buyers as that of the Astrid last Friday.

Ewing, Herron & Co. are sole owners of Herron's celery pepper. The firm is prepared to replace old shop-worn goods with new and much improved stock.

NEW BRUNSWICK MARKETS.**OFFICE OF THE CANADIAN GROCER.**

ST. JOHN, N.B., May 9, 1895.

ANOTHER month has gone and the spring trade is now well in hand. I am pleased to report that St. John merchants are finding it a very profitable one, except as regards produce and fish. Our merchants are feeling particularly well-pleased in regard to the duty on sugar, most of them being in a good position as regards the quantity on hand. In liquor the St. John merchants were not expecting a change, and large quantities were held here in bond. The molasses duty was somewhat of a surprise. In fact, not many were expecting a duty on sweets, and the stocks here were bought on the expectation of an advance in raw. There have been large quantities of fancy American biscuits coming into this market, but the change in the duty is so light that it will not effect this trade much. In spice and teas there is no change, though the markets are firm, as is the coffee market.

SALT—The cargo spoken of last week of some 6,000 bags is to hand and is finding a fair market. The price asked is 45c. for coarse at the ship's side. Ex-store prices remain as quoted. The Windsor Salt Co. are finding quite a demand for their special cheese salt. They lay it down rather lower than the dairy, and it gives splendid satisfaction. We quote: Coarse, ex-ship, 45c.;

out of store, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5 lb. bags, \$3 per bbl.; 10 lb. bags, \$2.80 per bbl.; 20 lb. boxes, 20c.; 10 lb. boxes, 12c.; cartoons, \$2 per doz.

OIL—The demand for burning oil continues rather quiet. As noted in our last report, merchants were not in a way to lose by holding off in buying, and events have shown the correctness of our information, as prices are off from one to two cents. Lubricating, though higher in the United States, has as yet shown no change here. Demand is good. We quote: American, best quality, 23c.; Canadian, best, 21c.; Canadian, second grade, 17c.

CANNED GOODS—The demand is rather better, particularly for vegetables, which are finding a good sale. Jobbers will soon be buyers, as stocks held here are light. Oysters, though likely to be higher, are still quoted at low prices at Baltimore. In beef the price continues firm at the advance. One merchant, in speaking to THE CANADIAN GROCER, said he was finding a better demand for blueberries than for a long time. These goods are sold very low. The change in the duties will affect American canned fruits somewhat, making them cost about 10c. per doz. higher. Canned fruits are rather quiet. We quote: Corn, 95c. to \$1; peas, 90 to 95c.; tomatoes, 95c. to \$1.05; corned beef, 2 lb. tins, \$2.80 to \$2.90; 1-lb. tins, \$1.70 to \$1.75; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.30 to \$1.40; flat, \$1.65; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—Business has been more active during the past week, raisins showing more demand than at any time since the first of the year. In California loose muscatels, prices are lower in New York, and the direct buyers of last fall are rather at a disadvantage. This fruit, having better keeping qualities than Valencia raisins, is more in demand as the season advances. There is a California Valencia which is reported to stand age better than either of the above. In dried apples the market is easier, and holders are more anxious to sell, the local demand at this season being very light. Stocks are, however, small, and but very few are in Nova Scotia to come forward; evaporated are also rather easier. In dried, the New York market would take all offering at a fair price, but, owing to uneven quality, light weights and poor packages, the trade of the metropolis will have nothing to do with them. We quote: Sultana raisins, 6 to 7c.; Valencia, 4 to 4¼c.; layers, 5 to 5¼c.; London layers, \$2.10 to \$2.25; California loose muscatels, 5½ to 6c.; currants, bbls., 3¾ to 4c.; half-cases, 4¼ to 4½c.; evaporated apples, 8¼ to 8½c.; dried apples, 5¼ to 5½c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; Bermuda onions, \$2.50 per crate; Egyptian, 2c.; Californian evaporated peaches, 12 to 13c.; ditto apricots, 12 to 14c.; ditto pears, 12 to 13c.

GREEN FRUIT—Business during the past week has been large. Valencia oranges are still in the market in large quantities, though not in as good condition as earlier. Californians are about out, and Messinas are just getting in good condition and are finding large sale. Lemons are rather easier. The demand for bananas is such that one of our fruit dealers is handling between four and five hundred bunches per week. Apples are getting very scarce, with a light demand. Pineapples are now quite plentiful. Prices are: Apples, best, \$2 to \$3; seconds, \$1 to

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Canned Salmon

Packed by the

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

R. V. WINCH, Manager.

\$2; Valencia oranges, \$4.50 to \$5; Messina, \$3 to \$3.25; California, \$2.75; bloods, \$2 to \$2.25; lemons, \$3.50 to \$4.50; bananas, \$1.50 to \$2.25; pineapples, 12 to 18c.

DAIRY PRODUCE—The market is very flat. Holders of butter have tried in every way to reduce stocks, but find themselves still overloaded. It is not a matter of price, but of selling. The stocks of held creamery are not large, but are more than enough for the demand. Fresh prints find a good sale, as does good butter. Cheese is working off at rather lower prices, but there is a good deal still on this market, and a fairly large quantity has been consigned to England. Eggs are more plentiful, and find a fair demand. We quote: New butter, 18 to 21c.; creamery, 17 to 18c.; dairy, 15 to 16c.; Cheese, 10 to 10½c. Eggs, 14 to 15c.

MOLASSES—Prices here are firm and expected to remain so, though in some cases goods have changed hands at very little over cost. There is some surprise among importers here that Montreal buyers are protected against shortage and sour molasses, while they have to take all risks. The shippers in Barbadoes will, no doubt, hear from their St. John buyers in regard to this before orders are again placed. The shortage on one lot of 100 casks by last steamer was fully ten per cent. Before our next report the steamer from the West Indies will be here, when there will be a good stock in the market for the first time for some months. There is but very little sale for any molasses at a higher price than Barbadoes in this market. The duty on syrup has again advanced. It is now 11 cents per gallon. This includes the duty on the package, and still American syrups are as low as Canadian. If this is a protection for revenue, it is not to be desired in many lines. We quote: Barbadoes, 28 to 30c.; St. Croix, 27 to 28c.; Porto Rico, 33 to 34c.; syrup, 35c.

SUGAR—St. John merchants are feeling fairly well satisfied, as stocks here make upward of 20,000 barrels bought and to arrive, one firm holding about one-third of this. But at best it is only the making up of past losses, if the last eighteen months or two years are taken together, as a number of times our merchants have bought ahead on a falling market. This is not the case with all. Stocks were largely bought owing



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For the consumer a pure, refreshing health drink. Hires' Root Beer is the best of the kind on the market. The best that money and skill can produce.

ORDER FROM YOUR JOBBER.

T. J. Cooke & Co. 20 St. Peter Street Montreal.

Wholesale Agents.

to the low prices at which they were obtained and the firmness in the raw market, so that many are hoping for further profits. We quote: Granulated sugar, 4 to 4¼c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; pulverized, 5 to 5½c.

FISH—Market is dull. Smoked have sold ex vessel as low as 4c., and there is no demand. Stocks are held here, costing 1 to 2c. above this price. Fresh gaspareaux are being caught in but small quantities, and are being largely sold for bait. A few shad are being taken, and some British Columbia salmon are in the market. It will be a month before our season begins. Except smoked herring but few fish are being received. We quote: Cod, \$2.80; large, \$4; small, \$3.25; pollock, \$1.65 to \$1.70; bay herring, \$1.40 to \$1.50; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50;

Canso, \$5; smoked herring, 6 to 7c.; Digby chickens, 10 to 12c.; Halibut, 8 to 8½c.; gaspareaux, 50 to 60c.; smoked, \$1; lobsters, \$6.

PROVISIONS—The market shows no change. Prices continue firm, with but light demand. We quote: Clear pork, \$18.50 to \$19; mess, \$16.80 to \$17; prime, \$13 to \$13.50; extra plate, \$14 to \$14.50; plate, \$13 to \$13.50; pure lard, 9½ to 10c.; compound, 8½ to 9c.; cottolene, 9¼ to 9¾c.; hams, 11 to 12c.; rolls, 9 to 9½c.; beef, half-barrel, \$7.

FLOUR, FEED AND SEED—In flour the market is still active, and all grades are up. Ontario millers are finding it hard to get wheat, and are very reticent, not pushing sales. Manitoba, though higher, can be bought almost as low as Ontario. W. Y. Ogilvie appears to have lots of wheat

ST. JOHN MARKETS—Continued.

is selling very large quantities of flour owing to his low prices. Stocks here are fairly large, but it is a case of making up losses of a year ago. In oats and oatmeal the market is firmer, with a fair demand. Cornmeal is very firm at 10c. advance. Seeds show strength. In hay the market is very dull. During the week a large export order was received, but prices were too low for even the dull market here. Middlings, though firm and scarce, have not, during the last advance, followed flour. We quote: Manitoba, \$4.65 to \$4.75; best Ontario, \$4.50 to \$4.60; medium, \$4 to \$4.25; oatmeal, \$4.25 to \$4.30; cornmeal, \$2.95; middlings, \$24 to \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.90 to \$1.95; prime, \$1.80 to \$1.95; split peas, \$3.70 to \$3.90; pot barley, \$4 to \$4.25; hay, on track, \$9; timothy seed, \$3.25 to \$3.40; red clover, 11½ to 12½c.; Alsike, 12½ to 13c.; buckwheat, \$1.40.

ST. JOHN MARKET NOTES.

Alonzo Staples, retail druggist, Fredericton, is in financial difficulty.

There is to be a cheese factory at Kinross Settlement, Westmoreland county.

Frank Beattie, late with Jardine & Co., has opened a retail grocery store on Charlotte street.

T. A. Tippet & Co. have removed from Prince William to Dock street, as have Arthur P. Tippet & Co.

It is understood that Ald. McGoldrick with Robert Anderson are to start to manufacture rope in this city on a large scale.

John Sealey received by the last West Indian steamer a consignment of St. Croix molasses, which he is prepared to sell at a right price.

R. W. Richardson, of Hartland, has associated with him W. D. Keith late with J. T. G. Carr. They will carry on business in the Tracy block, carrying a stock of general merchandise.

The Exhibition Committee are busy. It is now expected there will be a working dairy on the grounds. The Government have made the buildings a bonded warehouse for foreign exhibits.

The City of Monticello now transfers her mails, passengers and freight at Digby, taking to Annapolis only local matter, and it is said that in the near future she may not go to Annapolis at all.

The report of the Oak Bay Creamery, Charlotte county, showed that during the past season 18,500 lbs. of butter had been made, with very satisfactory results, considering the markets.

"Comet" stove stain has been added by Messrs. C. & E. Macmichael to the regular stock. They are always among the first to handle those goods which on account of their quality are in demand.

As noted in these columns, Geo. Robertson & Co. have retired from the retail grocery business. This firm had the reputation of keeping about the finest line of groceries in the Maritime Provinces. They will continue business in wholesale groceries in the Jardine building, Prince William street.

The important position which lumber occupied in the prosperity of this city and province is somewhat shown by the following: Alex. Gibson will during this month load one thousand tons of squared timber at this port for English market, beside which

he has chartered enough tonnage to carry 30,000,000 feet of lumber. And there are other large shippers from this port. Nearly every mill around St. John is adding new machinery this spring.

LATE BUSINESS CHANGES.

R. A. Dutton, grocer, Barrie, Ont., advertises his business for sale.—J. P. Ross, general store, Exeter, Ont., has been partially burned out.—W. F. Ritchie, general store, Gelert, Ont., has been burned out.—The creditors of C. & M. Mills, general store, Iroquois, Ont., have been called together.—M. T. Beaudry, grocer, Ottawa, has assigned to J. A. Brook.—George Gordon, grocer, Woodstock, Ont., has assigned to James Brady.—A. Lemieux, general store, L'Islet, Que., has assigned.—Geo. A. Archambault is commencing a grocery business at Montreal.—Louis Napoleon Dagenais and Dame Julie Mainville, widow of Joseph Dagenais, have been registered proprietors of L. N. Dagenais & Co., general merchants, Montreal.—There is a demand of assignment in the case of Annie Nolan, grocer, Montreal.—J. B. A. Payette & Co., traders, Montreal, have dissolved.—Joseph Verdon and William Seviere have been registered proprietors of Seviere & Co., fruits, etc., Montreal.—There is a demand of assignment in the case of Neron Basil, general store, St. Jerome, Chicoutimi County, Que.

AN INTERESTING TABLE.

Notwithstanding the favorable appearance of the growing crop of wheat, that cereal has had a steady advance for some time, and farmers are now receiving a higher price than for some years. It might be interesting to know that at the Tilsonburg mills the following prices were paid on this date for the past nine years:

1895.....	70 to	75
1894.....	54 to	56
1893.....	62 to	65
1892.....	80 to	83
1891.....	\$1 00 to	\$1 03
1890.....	90 to	95
1889.....	90 to	93
1888.....	80 to	85
1887.....	80 to	85
1886.....	75 to	82

—Advertiser, London, Tuesday.

SHORT-WEIGHT FLOUR.

A correspondent of The American Miller writes: "We have been having a trouble lately which was quite new to us. It may be old to some, but others may not have had the experience. I have read and heard a great deal about millers shipping flour and finding it almost always short in weight when it reached its destination.

"We have had such an experience with our local trade. When the merchants stock up on flour they pile the bags in a store-

room close to a stove, or in a close corner where it is hot and dry. There it may lie for twenty or thirty days. When the customers find out that the flour does not hold out in weight and complain to the merchants, the merchants will go for us, claiming that we do not put enough flour in the sacks.

"To find out the cause of the shortage we took a 24-pound sack of flour and put it in the office by the stove. At the end of 10 days we found the flour had become so dry that it lost a half pound in weight. If a miller's customers are kicking on account of his not putting enough flour in his sacks, let him try this and he will probably find where the short-weight comes in."

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St John, New Brunswick

IT PAYS TO SELL THE BEST

Golden
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EVERY CAN
IS
GUARANTEED

Are
The
Best

That is why our sales are increasing.
Order from your Wholesale Grocer.

NORTHROP & CO.

ST. JOHN, N. B.

Canners' Agents. Also

Canned Scallops, Clams and Sardines.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
... Prices.

THE
Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

AT THE TOP . . .

Got there by doing one thing well. We make no pretence of knowing 50 other things—only a good idea HOW canned goods should be PACKED. That is OUR business, and has been 13 years. TEST the goods for yourselves to clearly prove

Boulters' Famous Lion Brand Canned Goods

SHADE ALL OTHERS.

FACTORIES : - - Picton, Toronto and Demorestville.

The Kent Canning
& Pickling Co.
Packers of the high grade
"KENT"
.. BRAND ..
Peas, Corn and Tomatoes
And Bottlers of
FINE MIXED PICKLES.
— CHATHAM, ONT. —

NEW . .
Maple Syrup

From the Eastern Townships, the Maple
Syrup Garden of Canada.

In Quart Bottles.

In $\frac{1}{2}$, 1 and 5 Gallon Tins.

In 5, 10 and 20 Gallon Kegs.

Half Barrels and Barrels.

Write for close quotations to

T. A. LYTTLE & CO.,
Wholesale Agents. **TORONTO.**

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers
—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

In the Warm Summer Days



People like to prepare a meal with as little exertion as possible. That is why there is such a demand for canned meats. Our meat delicacies are simply delicious.

Canned Duck

Canned Turkey

Canned Chicken

Canned Pigs' Feet

They are put up in our new style key-opening cans, and are ready for the table at a moment's notice.

Delhi Canning Co. - - Delhi, Ont.

NOVA SCOTIA MARKET REPORT.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, May 9, 1895.

SUGAR is the question of the hour. The announcement of the re-imposition of a duty on raw, and a corresponding increase on refined, was unlooked for by the general public. But such does not appear to have been the case with the refineries. Since the first of the year 45,000,000 pounds of raw sugar have been entered at this port, to say nothing of a cargo of 792,771 mats, of which 24,000,000 pounds were entered within the last three weeks. As all this was for the refineries, it is safe to say they made a cool \$150,000. Some of our wholesale merchants have also profited by the turn of affairs. One firm made \$6,000, and others lesser amounts.

While it is generally understood that the refineries here and some dealers have made money by the re-imposition of the duty, it is also known that some people are out of pocket. One firm has a cargo on the way, which, it is understood, was sold to the refinery at a certain price, duty paid. That firm will be out of pocket at least \$3,000, apart from the question of duty, raw sugars have advanced from 6-16 to 2 7-16, cost and freight. This means that the refined market would have advanced 1/4 of a cent if there had been no duty. The Acadia Refining Co.'s quotations to-day are: Refined cut loaf, in boxes, 5 3/4 c.; do., in bbls., 4 1/2 c.; do., in half-bbls., 4 3/4 c.; granulated, 4 1/2 c.; white extra C, 3 3/4 c.; standard yellow C, 3 3/4 c.; extra C, 3 1/2 c.; yellow extra C, 3 1/4 to 3 3/8 c.

FLOUR—Markets continue very firm and, we may say, buoyant. Up to the close of last week almost every day marked an advance. A leading dealer, in conversation with THE CANADIAN GROCER, to-day said: "Our Canadian markets, no doubt, have been strengthened by the fact that we have scarcely sufficient wheat for our home wants, without export. Still, Canadians must take into account that none of our flour at these relatively higher rates than the American can go to Newfoundland or the Labrador coast either via Montreal or from Halifax. American flours will supply that demand, and the probabilities are that we have sufficient wheat in Canada for our absolute home requirements. I shall not be surprised, however, to see the markets forced up to \$5 on Ontarios, but will look for a break somewhere within that range of values." We hear of a sale of a first-class straight grade of flour at \$4.35 on this market. Quotations are: Hungarian patents, Manitoban, \$4.75 to \$4.85; Manitoba strong bakers', \$4.60 to \$4.70; Canadian pastry, \$4.50 to \$4.60; 75 per cent. rolled patent, \$4.40 to \$4.50; 80 per cent. \$4.30 to \$4.40; 90 per cent. \$4.25 to \$4.35; straight, \$3.75 to \$3.85; extra, \$3.50 to \$3.60.

CORNMEAL—Cornmeal is steady, even firm, as corn is higher, and we should say that \$2.90 is a reasonable price, excepting for very large purchases.

PROVISIONS—There has been a steady upward movement all the week in provisions. Native beef is worth, at the yards, Richmond, from \$8 to \$9.50, with Ontario at least \$1 higher. Mutton remains at 10c. Spring lambs are coming in freely, and are consequently lower in price, being quoted at from

\$3 to \$4. Veal is worth from 4 to 6c., according to quality. Dressed hogs have gone up, and are quoted at 7c.

POULTRY—The supply of poultry is not large. Fowls are quoted at from 60 to 90c. per pair, according to size and quality. Turkeys are quoted at 17c. per lb.

BUTTER—There is very little doing in butter. Retailers are offering two pounds of good Ontario creamery for 25c. The jobbing price is from 12 to 22c.

PRODUCE—Potatoes are worth from 40 to 50c., and 45c. is a good all round quotation for oats.

HIDES—There is an advance in hides. This time last year they could be bought for 3 1/2 c. per lb.; to-day they are quoted at 6c.

GREEN FRUIT—The market is well supplied with Valencia and Messina oranges, and the quality has very much improved since last report. The market remains steady at last quotations, but is liable to advance. The market is well supplied with lemons, choice Messinas and Palermos, and the quotations show an advance over last week. Prices to-day are from \$4.50 to \$5. The banana market is somewhat bare, but such is not likely to occur again this season. Prices remain steady. Apples are scarce. There are a few Nonpareils to be had, which are quoted at from \$4 to \$4.50. Pineapples are expected next week. The market is bare at present.

FISH STUFFS—The market in dried and pickled fish remains dull and inactive. Stocks in store have to be rebundled to avoid spoiling. The demand seems to have entirely stopped. Quotations, to-day, from vessel, are: Dry cod, prime, \$2 to \$3; do. small bank, \$2 to \$2.25; do. large bank, \$3.75; do. bay, \$2.25; do. Labrador, \$2.25 to \$2.50; haddock, Cape Breton, \$1.75 to \$2; do. western, \$1.75; hake, \$1.75 to \$2; pollock, \$1.75 to \$2; herring, Bay of Islands, split, No. 1, \$1.50; do. Labrador No. 1, \$4.50; do. No. 2, none; do. shore No. 1 large split, f.o.b., \$3.50 to \$4.50; do. No. 1 fall split, \$1.50 to \$1.75; do. round shore No. 1, \$1.75; alewives, No. 1, \$2.50; mackerel, none; salmon, No. 1, none; No. 2, \$14; No. 3, \$12.

HALIFAX MARKET NOTES.

Mill feeds are a little lower this week.

Our imports increased over \$13,000 last month.

New Bermuda cabbages are expected next week.

The schooner Gold Hunter landed 500 puns of molasses at Liverpool, N.S., this week.

Dalton & Etter, grocers, Amherst, have assigned to Wm. G. Calhoun. Their liabilities are small. Preferences are made amounting to slightly over \$600.

The latest Charlottetown market prices are as follows: Eggs, 12 to 14c.; butter, 21 to 23c. Wild fowl were as follows: Geese, 50 to 70c.; brant, 70 to 80c.; ducks, 40 to 45c. Beef by quarter, 5 to 7c., by small, 6 to 10c., oats, 38c.; pork, 6 1/4 c. Potatoes are about 30c. per bushel. Fresh herrings, 15c. per dozen.

Application has been made in the Supreme Court to wind up the affairs of the Vale Co-operative Company, at Thorburne. C. J. McKinnon and H. T. Sutherland are temporary liquidators. This firm did a good general business for some years, but the mines have not been working of late, and consequently the miners moved to other parts, leaving the store with few or no customers.

FRUIT BUYERS.

John A. Cooper, secretary-treasurer of the Canadian Fruit Buyers' and Exporters' Association, has issued a circular commenting on the successful nature of the society's work during the past year, and calling upon the members for renewed activity. At a recent meeting of the Executive the following resolution was passed:

In the opinion of the Executive, the date of the annual meeting should not be earlier than the first Tuesday in September, and no buying should take place prior to that date, when the views of the members could be fully ascertained, complete crop reports from the different sections be obtained, and that the secretary be instructed to ascertain the views of the members as to the propriety of the changing of the date of the next annual meeting as above suggested.

Each member of the association is asked to write the secretary as to what date he is in favor of.

THAT ESPLANADE SITE.

The Property Committee of the Toronto City Council now offer to lease the Cobban Manufacturing Co. 246 feet frontage of Block C. on the Esplanade at \$4.50 per foot per annum. The company is not willing to pay more than \$3.50.

DUTIES ON JAMS AND MARMALADES.

To recoup the domestic manufacturers of preserves, jams, marmalades, etc., for the extra 1/2 c. that their sugar is going to cost them, Finance Minister Foster has placed an equivalent duty on foreign goods of this description. Most of these goods imported into Canada are of English manufacture, and form a large proportion of the total goods consumed. Naturally, the duty will affect prices to a certain extent, but THE GROCER is informed by commission men who represent such firms as Crosse & Blackwell, Lazenby, Southwell & Co., Batty & Co., etc., that the chief inconvenience they will be put to will be in regard to their Customs entries.

Any change in price that does result will not be very appreciable to the consumer or retailer.

NO BILL AGAINST T. A. WELDON.

The Grand Jury at the York Assizes has reported no bill in the case of The Queen vs. Thomas A. Weldon. The information was originally laid against E. B. Eddy by one Allan Austin, traveler, Toronto, who charged Mr. Eddy with unlawfully offering for sale "a certain fibre-ware washbasin as a patented article, the same not being patented in Canada, with intent to deceive the public." The charge against Mr. Eddy was dismissed, but later a similar information was made out against Mr. Weldon, Toronto manager for the E. B. Eddy Co. At the special request of the Eddy Co., who wanted the point of law decided, Mr. Weldon was sent for trial by the Police Magistrate. The finding of the Grand Jury settles the matter.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

ETC., ETC.

WHOLESALE TRADE ONLY. Solicits representation of a reliable firm dealing in Beans, Oatmeal, Etc.

Suitable, Seasonable Goods

"Aylmer" Chicken, Turkey, Duck, Pigs' Feet, Lunch Tongue and Chicken Soup.
These goods have key opener attached and sell at a handsome profit.

NOW is the time, while the assortment is obtainable, to buy. Put up in cases of two dozen each. Send trial order.

JOHN SLOAN & CO.

Wholesale Grocers

TORONTO

CALIFORNIA FRUITS

APRICOTS
NECTARINES } 25lb. boxes
PEACHES }

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Sugars

SPECIAL QUOTATIONS
CARLOAD LOTS.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON
Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

If you want a surprise write

Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut (New Style)
Bulk Baking Powder
Boston Baking Powder
Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder

Best in Canada.

PURE Black Pepper

5½c. lb.

EXTRAORDINARY VALUE.
SEND FOR SAMPLES.

EWING, HERRON & CO.

MONTREAL

KNOX'S

GELATINE

Packages make two
quarts of Jelly.

Sole Agents for Toronto:

PERKINS, INCE & Co.

TORONTO.

TONKA

Ask your wholesale dealer for
a 5 lb. box of

McALPIN TOBACCO COMPANY'S

Celebrated..

"TONKA" Smoking Mixture

It is without an equal for coolness
and flavor.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

We are offering some
excellent values in

ASSAM TEAS

15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

STILL AGAINST CANADIAN CATTLE.

A WASHINGTON despatch says: The raising of the restrictions against the importations of cattle from Mexico has not, according to the Agricultural Department authorities, had much effect on the beef market of this country. Since the first of the year, including the period both before and after the raising of the restrictions, there have been brought over the line about 50,000 head of cattle, but almost all of these have been for grazing and have not gone into the market for conversion into beef at all.

The Department has not been officially advised of any attempt on the part of the Canadian Government to secure a removal of the quarantine restrictions on cattle imported from the Dominion into this country, although the matter has been broached privately by large shippers and the suggestion thrown out that the relaxing of the regulations would throw into New England prime fat cattle that would compete with the Chicago product, it being claimed that the cattle from Quebec and Ontario are the equal in quality of those that go to Chicago.

The United States now requires 90 days' quarantine against all Canadian cattle, and with regard to fat cattle for immediate consumption this amounts to a practical prohibition. Formerly we had no quarantine, but

when the former secretary, Mr. Rusk, found that the Dominion Government had ordered a quarantine he promptly did the same. The real reason is said to have been retaliation, but the cause assigned was the alleged existence in Canada of pleuro-pneumonia. Unless Canada should first remove her restrictions the United States will never do so, and it is doubtful if this Government would agree to do so anyhow in view of the fact that Great Britain has publicly announced as the reason why she will not raise her quarantine against her own colony the existence there of pleuro-pneumonia.

The Agricultural Department, however, is emphatic in its statement that neither in the United States nor Canada can this disease be found, and so long as Great Britain, Belgium and other Governments continue to keep up this fiction, the United States will maintain it as against Canada.

THEIR NEW PREMISES.

Rutherford, Marshall & Co., the newly-reorganized Toronto wholesale produce and commission firm, have removed from their old place of business to 62 Front street east. The new warehouse is large, airy bright and inviting, and is altogether, for appearance, convenience, and everything else, a great improvement on the old stand. The firm now enjoy four times the storage

capacity that they did before, and their refrigerators are to be doubled in size. The comfortable and spacious suite of offices which occupy a portion of the front of the building are being fitted up with the latest office fixtures, such as desk telephones, etc.

STAVING OFF A CREDITOR.

I like to hear the instances of boldness and originality in meeting the demands of exacting creditors, and when there is a dry humor in the turn of expressions the conditions of the superiority in the advantages of the parties are reversed, and the "hard eyed lender" is, for the time, made subordinate to the "pale lender," says a writer in The Boston Post. It is seldom that a lawyer has imagination enough to advise a client to assume a humorous attitude towards the demands of a creditor, and the following example here in Boston is the more interesting on that account. In that case the client had received a bullying letter, closing with the remark, "Unless the balance of your account is settled at once I shall proceed to extremities." The lawyer smiled as he read the letter, and suggested to his client that there was a good chance of making a hit at the writer's expense. "Write him," he added, as follows: "Will you tell me what authority you have for spelling balance with two Ls?"

Arctic Refrigerators



We have an assortment of the **ARCTIC** for Butchers', Grocers', Hotels, and Family use. Acknowledged to be the driest and lowest temperature of any refrigerator made. Call and see or send for catalogue.

JOHN HILLOCK & CO.

Queen St. East, Toronto

J. F. Ramsay & Co.

DIRECT IMPORTERS

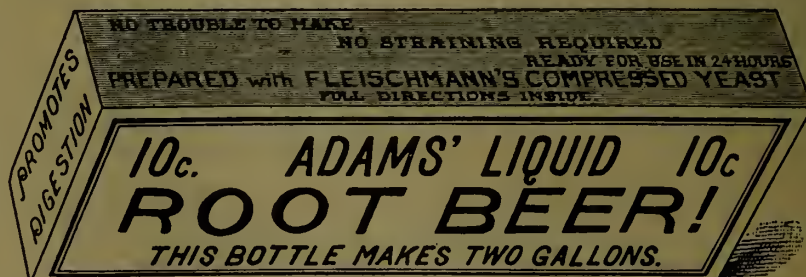
OF . . .

Fine Teas...

14 AND 16 MINCING LANE

Toronto, Ont.

TWO SIZES



10 AND 25 CENTS

Order your spring supply early.
Your wholesaler will fill your order.
It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO

Our Tomato Catsup



Imperial Gallon—White Stone Jugs.

WILL NOT SPOIL
FROM EXPOSURE
TO THE AIR.

PUT UP IN

GALLON JUGS 12-OUNCE BOTTLES
16-OUNCE BOTTLES

PURE GOLD MFG. CO.

TORONTO

THE FRUIT SALES.

THE sale of direct fruit, ex ss. Astrid, in Montreal on Friday last was more successful, both as regards attendance and the prices realized, than the opening sale last year.

The fruit generally was in excellent condition. Ordinary lemons sold at \$1.50 to \$2.50 per box, as to quality and condition; choice to fancy, \$2.50 to \$3, and a few lines of extra fancy fruit sold up to \$4. Oranges, boxes, sold at \$2 to \$2.80, and a few lines of extra fancy bloods and ovals sold up to \$3.60. Half boxes sold in proportion. The sale was largely attended and the bidding was brisk. Among those present were the following: John Dixon, of Dixon Bros., of Hamilton; McWilliam & Everist, of Toronto; John Bourse, H. A. Bourse and C. E. Plain & Co., of Ottawa; Dawson, of Toronto; Rublee, of Winnipeg; McPherson, of Winnipeg; Walker, of Guelph; Voisard, of St. Catharines; R. Barden, of Quebec; G. M. Emery, of Boston; A. Currier, of Boston; W. H. Spear, of Boston, representing Porter Bros., of Chicago; Mr. Jones, of Will & Jones, of Buffalo; A. Mountjoy, of A. Mountjoy & Co., London; J. Wood, J. F. Wood & Co., Sarnia; Ryerson & Co., Brantford; G. W. Hunt, Ottawa. The dealers who have imported lemons will realize handsome profits on them, as the

market has advanced considerably. The steamship Fremona has arrived in port with 4,000 boxes and 2,000 half boxes of Messina oranges and 800 boxes of Catania and 5,000 half boxes, and 37,500 boxes of Messina lemons and 2,000 Catania. The fruit is in good condition, and the prospects are that there will be a much larger attendance of American buyers. This cargo will be sold on Thursday of this week in the Long Room of the Mechanics' Institute.

MEN OF GENIUS AND MEN OF MONEY.

That is, one class of men, the thinkers, the men of science, the inventors; and another class, those whom God has endowed with a genius for saving, for getting rich, for bringing wealth together, for accumulating and concentrating money, men against whom it is now fashionable to declaim, and against whom legislation is sometimes directed. And yet, is there any benefactor of humanity who is to be envied in his achievements and in the memory and the monuments he has left behind him, more than Ezra Cornell? Or, to take another example that is here before our eyes, more than Henry W. Sage? These are men who knew how to get rich, because they had been endowed with that faculty, and when they had got rich they knew how to

give it for great public enterprises, for uses that will remain living, immortal, as long as man remains upon the earth. The men of genius and the men of money, those who prepare new agencies of life, and those who accumulate and save the money for great enterprises and great public works, these are the peculiar and the inestimable leaders of the world, as the twentieth century is opening upon us.—Charles A. Dana.

A NEW AND CHEAPER GELATINE.

Jelloine, or white flake, is a new article made in the States for making ice creams, custards, etc. It is cheaper, and is said to be more economical, than the German gelatine. It is made from vegetables. Kennedy, Greig & Co., Montreal, have secured the agency for Canada. They will import in bulk, and put it up in ounce packages. It will be ready for the market next week.

Mr. L. J. Forget, the vice-president of the Montreal Stock Exchange, was unanimously elected president in place of Mr. H. S. Macdougall, who retired owing to poor health. Mr. George W. Hamilton was elected vice-president, and Mr. W. R. Miller, of R. Moat & Co., was made secretary-treasurer. The executive committee includes, besides the newly-elected officers, Messrs. J. R. Meeker and H. Gordon Strathy, who were re-elected.



Soupbo
Recommend

**SURPRISE
SOAP**

For **WASHING TOWELS**

Linen or cotton or any kind. Towels in use in factories, mills, stores, mines, become very much soiled. It's economy to use first-class soap to cleanse them.

Recommend **SURPRISE SOAP** for this purpose to your customers.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

THE COURSE OF BEEF PRICES.

A SWORN statement, made by E. J. Martyn, of the Chicago firm of Armour & Co., concerning the profits and losses of that concern's beef slaughtering business for the past sixteen months, has been submitted to the United States Secretary of Agriculture. Referring to the share that the dressed beef business has had to stand in the commercial hardships of the past two years Mr. Martyn declares that during 1894 cattle were fairly plenty and the beef slaughterers pushed the business to the utmost, each trying to outvie the other in the manufacture of dressed beef and the opening of branch houses, until now there is hardly a town in the east capable of consuming a carload of beef per week, but which has two beef houses, while the larger towns have from four to six, where one-half the number would easily care for the business.

At the eastern markets, which are the principal outlets, the public were short of both money and work and dragged the prices of dressed beef down to the lowest possible point, and as dressed beef cannot be held any more than fresh fish they got it very cheaply. At the first of the year it became apparent that cattle were short and beef slaughterers were obliged to put their delivery houses on shorter commons. Cat-

tle and beef began to advance slowly, culminating in April, when live cattle were on an average \$1.50 per hundred higher than in January. Retailers got excited and pushed their prices up, fearful that the advance would continue, and their next supply cost them more money. This caused consumption to fall off and immediately dressed beef and cattle broke sharply during the second week in April.

One thing people could not understand was why dressed beef should advance more rapidly than the price of live cattle. The reason for this is that the value of the hides, horns and offal from a steer costing three cents per pound is applied to reduce the price of the dressed beef. If cattle advance a cent or two per hundred the offal does not catch the advance, and arguing further in this direction Mr. Martyn quoted the the market report, which shows:

"There is a shortage on average weight of cattle at Chicago for the period of the past week, as compared with the same week of 1894, of twenty pounds per head, and 20,000 cattle in number, equal to a decreased supply of 12,400,000 pounds, or 2,000,000 per day.

"At Omaha the decrease is even greater. The four principal cattle markets show a decrease since January 1 of practically 300,000 head, or 200,000,000 pounds from the receipts of the corresponding period of 1894.

Armour & Co. would be very glad to slaughter the cattle of any eastern or other butcher for a compensation of \$1 per head, paying full prices for the hides, tallow and offal, and continue the business as long as the other party desired."

Enclosed in the document presented by Mr. Martyn to Secretary Morton is an abstract from the books of Armour & Co., showing results on 421,720 cattle slaughtered and marketed in the year ending November 6, 1894, of an average loss per head of 17 4-10 cents. This includes the tabular memoranda showing: Live cattle, 421,720, weighing 479,917,360, dressed weight, 264,416,440, which, together with salaries, labor, fuel, refrigeration, etc., present a total of \$18,063,025 70.

A counter statement, giving the credit, with a deduction of all expenses, including bad debts, etc, shows a loss of \$73,230 43 and as above stated 17 4-10 cents per head. A similar showing on 54,344 cattle slaughtered and marketed during November and December, 1894, exhibit a loss per head of 16 7-10 cents, while better figures are given on 56,948 cattle slaughtered and marketed during January and February, 1895, in which a gain per head of 45.18 is recorded, with one of 21 cents per head on 44,352 cattle slaughtered during the period of February 25 to April 20.



ESTABLISHED 1851.

"Seeking the Bubble Reputation"

Shakespeare in writing these lines evidently did not mean an enviable reputation of nearly half a century, acquired by honest methods and giving full value for value received.

Ours is no "bubble" reputation.

For years past there has been no well-grounded complaint against E. B. Eddy's Matches. A user will sometimes, to satisfy himself, try different brands, but if he knows what's what—and he generally does—will surely return to the use of the "old reliable."

The E. B. EDDY CO.

LIMITED

Montreal

Hull

Toronto



TRADE CHAT.

THE assessment of Belleville is \$4,083,600. The population has increased to 10,318.

The Empire tea store, Ingersoll, has reopened under new management.

The Ingersoll cheese market reopened for business on Tuesday afternoon.

The Lake-of-the-Woods Milling Co. will spend \$75,000 in new elevators this summer.

Wheat sold on the London market Saturday at \$1.32 per cental. It is not long since the price was below the dollar mark.

A flour mill in Minneapolis contains a belt 250 feet long and weighing over a ton. It required twenty cowhides to make it.

This week the merchants of Clarksburg and Thornbury began the early closing movement, to continue during the summer months.

The statement comes from St. John's, Nfld., that Canada has refused to assume the civic debt of that city as one of the terms of confederation.

L. J. Dickie, grocer, South Oshawa, has decided to open an uptown store in the new Dingle block. Mr. Will Gordon, formerly of Morgan's, will be manager.

N. Mills, of Tilbury, has applied to the Ontario Government for letters patent for the Peninsula Oil & Gas Co., of Tilbury, with a capital stock of \$20,000.

From Hon. Mr. Foster's refusal to say what he would do regarding the Hudson Bay railway Friday night in the House it is thought no legislation will be introduced this session.

Mr. McBain, grain dealer of Peterboro', has been suspended by the Board of Trade for seven days for using a cancelled inspection certificate in connection with a grain deal he had with E. P. McKay & Co., of Toronto.

Mr. Henry Birks, Mrs. Birks and Mr. Gerald Birks, have returned to Montreal from an extended trip in California, Mr. G. Birks having spent the early part of the winter at Colorado Springs.

The stock of McDonald & Co., Ripley, was offered for sale Wednesday by Auctioneer Jones, and withdrawn at 47 cents. It was afterwards sold privately to Mr. Henry Macklin. The stock amounted to \$4,600.

The fisheries in the Maritime Provinces are reported as follows: Lobsters good, cod and halibut fair; alewives, haddock, salmon and shad scarce; herring plentiful. All the grounds are clear of ice.

The Hillsburg Beaver, published in the metropolis of a great potato-growing section, says: "The farmers who held on to their potatoes, expecting to get a dollar a bag for them this spring, have been somewhat disappointed. While the price was

the highest, and the buyers anxious to purchase, the roads were so bad that it was impossible to get the produce to market. As soon as the roads became passable the price dropped to 50 cents a bag, and the demand got slack. They are now looking a little better and the demand is somewhat brisker."

The Customs returns for the port of London for April, 1895, were: Imports, \$211,272; amount of duty, \$43,036.12; exports, \$1,077.83. For April, 1894, they were: Imports, \$202,979; duty, \$34,383.98; exports, \$9,284.62.

A. J. King, of Toronto, returned to Canada last week, having while in England made inquiries on behalf of Canadian dairy producers with a view to direct shipments to Manchester via the Ship Canal.—Canadian Gazette, London.

Already the Collingwood Meat Canning Co. have found it necessary to enlarge their premises, and last week the contract was let for the building of a large brick annex to the buildings, which will cost, complete, about \$12,000. Other buildings in connection with the company's works are contemplated.

It is estimated that nearly 35,000,000 feet of Canadian pine will be rafted across the lakes to the Saginaw mills during the present season. In addition to this, the Michigan Central Railway will take at least 125,000,000 feet from points along the Mackinaw division, and the Flint and Marquette will carry 50,000,000 feet.

Mr. Will Harper, so well and favorably known to the commercial and importing public as head clerk in the office of C. W. Moin, customs broker, with whom he has been associated for upwards of ten years, has resigned and become partner in the firm of Harper & Gillespie, customs brokers, office, room 1, No. 34 Yonge street, Toronto.

Here is the first intimation, through a newspaper advertisement, of tea being sold in a grocer's shop. It is culled from The Mercurious Politician, of September 30, 1658: "That excellent and by all physicians approved Chinese drink, called by the Chinese Tsha, by other nations Tay, alias Te, is sold at the Sultane's Head Coffee House, in Sweeting's Rents, by the Royal Exchange, London."

Why do not some of our citizens go in for curing hides? Hardly any capital is required. Steer hides fetch, we are informed, 50 cents. All that is to be done is to liberally sandwich them in salt. Treated this way steer hides will realize 9½ cents a pound in Montreal unbranded; if branded 2 cents less. A steer hide will weigh 60 pounds, which is equivalent to \$5.70 in Montreal. It would cost a little over 30 cents to take it there. There is money in this, gentlemen.—Regina Leader.

Why
do
you
buy
a safe

"To secure my papers against fire," you say.

Well, in purchasing, be careful that you buy one which will afford you the protection you expect,

a
Taylor
safe



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?
WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

A. C. NEFF, Chartered Accountant,
Auditor, Assignee, etc.
Tel. 1040. **Canada Life Building,**
TORONTO.
Audits or Investigations, Improved Systems of
Books, Partnership Settlements, Management
of Estates.

WALTER BAKER & Co.



The Largest Manufacturers of
PURE, HIGH GRADE
Cocoas and Chocolates
on this continent, have received
HIGHEST AWARDS
from the great
INDUSTRIAL and FOOD
EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,

no Alkalies or other chemicals or Dyes are used
in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and
costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.



"Grand Mogul" Tea

Is served in the best houses

Why ? It is the purest tea.
The quickest seller.
The tea that is appreci-
ated by the most critical tastes.

Beautiful sample tins with each case. We invite com-
parison with any and all teas, whether package or bulk.
No such value as

"GRAND MOGUL"

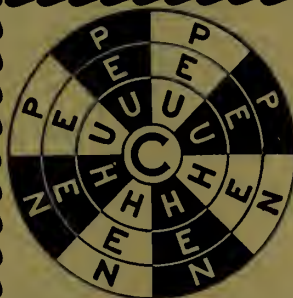
"Lion" Baking Powder. Put up in combination
 $\frac{1}{4}$ lb. tins. Two cake cutters and dredge.

GREAT SELLERS

Hood Bros, Winnipeg
Agents for Manitoba and Northwest.
W. Tufts & Son, Vancouver
Agents for British Columbia.

T. B. ESCOTT & CO.

Wholesale Grocers, **LONDON, ONT.**



Pure Paris Green

Government Standard

It is the finest made, both as
regards color, fineness, and
strength. Put up in cardboard
packages, tins, and drums.

Samples and prices sent on
application. Manufactured by

PEUCHEN & CO.

10-12 Bay St. Toronto

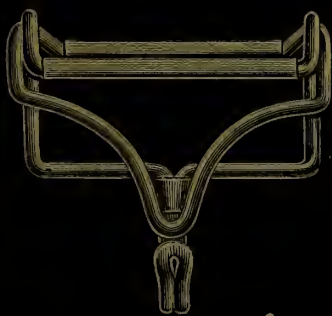


McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



For Durability, Simplicity and perfection,
this Brace Buckle stands supreme.
It's without teeth and cannot slip,
the harder the pull, the tighter it gets.
No need to take off the ends to adjust
it up or down. A favorite with everyone
who wears it, and a seller every time.

DOMINION SUSPENDER COMPANY,
United States, **NIAGARA FALLS, Canada.**

Toronto, Office - E. Stovel, 45, Canada Life Buildg
Montreal, Office - Philip De Gruchy, 28th St. Sulpice St.

Grade D

PURE

JERSEYT **30c** M**COFFEE**

WILL PLEASE

Best Breakfast Beverage

Is Cocoa scientifically prepared, with the excess of natural oil removed. This renders it soluble and easily digestible. Such is our

Homeopathic Cocoa

In $\frac{1}{4}$ -lb. packets. A comfort to the poor, a luxury for the rich. It gives health, strength and happiness to all who use it.

Todhunter, Mitchell & Co. - - Toronto.

High Grade Cocoa, Chocolate and Coffee Manufacturers.

MOST PERFECT GRINDER MADE.**COLE'S PATENT Coffee Mill**

We are sole agents.

Write for Catalogue.

THE VALUE OF VIM.

The Rev. Dr. John Hall, speaking of the value of "vim," mentioned three kinds which all young people especially should seek and cultivate:

"There is a physical 'vim,' which is not to be despised. A vigorous body is an important instrument for life-work. All proper means towards acquiring and retaining bodily capacity for effort are to be employed. In the pure country air, and with the regular, simple habits of country life, vigorous bodies often develop without much thought or care.

"Open air, moderate exercise, regular habits, healthy food, regularly and moderately taken, adequate sleep and abstinence from tobacco, and emphatically in its cheap cigarette form, and from intoxicants; these are the means to be used for obtaining, through God's blessing, and for preserving the physical 'vim' that will enable one to bear the burdens—physical and mental—of life. We say 'mental,' for a weak body tells, all too often, on the mind, producing depression, despondency and discouragement, and tempting to the use of artificial means for temporary invigoration.

"Turning to mental 'vim,' we are led to think of clear judgment, power of concentration, and ability to persevere. We all know what is implied in 'weak-minded' as a descriptive word. To discriminate between the reality and the 'sham,' to look for

and get the evidence on which an opinion rests, to weigh it and get to a sound and fixed conviction—this is the first form of intellectual vigor.

"There are some who are ready and acute, but their minds are 'here and there and everywhere,' when they should be fixed on one thing. To put all one's force into a thing that has to be done is a great step towards success. Some know a little of everything, but nothing thoroughly, and so some can run over a wide area, but they lack concentration. You fire a gun, and the smoke expands, and the sound travels around, but it is the bullet that represents the force in the matter. He who can put all his faculties into the work he has undertaken for the time, has an important help to success.

"And the power of holding on is a valuable element in 'vim.' 'Unstable as water,' which a breath of air ruffles, and a slight change of position puts into motion; the fickle, superficial, fluent, flimsy youth will not come to much. 'I have undertaken this deliberately; I'm bound to go through with it'—this is the final element in mental 'vim.'

"You have more than a body, more than a brain. You have an immortal nature, adapted and intended to note the difference between right and wrong. Moral elements are all around, and the Creator of you and

me sees all, controls all, and sooner or later deals judiciously with all. So we have to learn to discriminate, and to act on our convictions in the highest and deepest things.

"Here now is the verdict of the Divine Spirit through Daniel, 'The people that do know their God shall be strong.' They think of His will, and try to do it; of what He hates, and they try to shun it. Their judgments are directed; their forces are concentrated; they have the single eye; and they have the strongest reason for holding on to the end. Such become 'strong in the Lord.'

"One more divine word let me bring to you from the apostle John. He was old when he wrote, but he never lost his interest in the young. 'I have written unto you young men, because ye are strong, and the word of God abideth in you.' They had 'vim.'"

VISIBLE COFFEE SUPPLY.

The world's visible supply of coffee, just compiled by the New York Exchange, shows 3,115,990 bags, against 2,754,094 April 1—an increase of 361,896 bags; and compares with 2,206,280 bags same time last year.

The stock of coffee in Havre is reported by cable as follows:

	Last w'k.	This w'k
Total (bags)	568,000	578,000
Of which Brazilian....	367,000	357,000

You Won't
Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish

ACME LICORICE PELLETS
STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE, Brooklyn, N.Y.

Heating Appliances FOR SALE.

We moved into larger and more commodious offices, and we offer our Furnace, Hot-water Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

The Canadian Grocer
TORONTO

Your Customer

Who has once used our Baking Powder will want it again, and always.

When ordering let your order read thus: "One case, each size, of

Barton's Baking Powder."

PHOENIX MILLS

1-3 Jarvis Street

G. F. MARTER
& SON.

TORONTO.

Merchants, Attention!

With every 3 doz. box of **ENGLISH ARMY BLACKING**, see that you get one of the large **METAL EMBOSSED SIGNS**. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.



Batty & Co.

London, England

Batty's Nabob Pickles

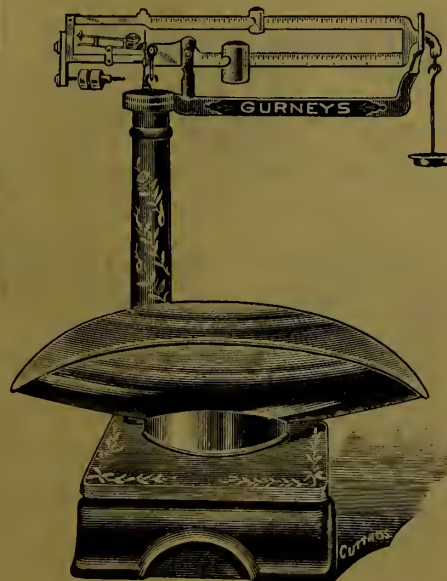
Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

DOMINION COUNTER SCALE



With Patent Automatic
Scoop Balance

Simple in construction. Nothing complicated or liable to get out of order.

Capacity, 210 lbs. by Oz.

Size of Platform, 14 in. long,
11 in. wide.

Nickel-plated Beam, Poises and Scoop Balance. Double Beam, marked on both sides. The Automatic Scoop Balance is now offered for the first time, and every grocer who uses it will find it a great saving in time, and it will also obviate liability to error. When scoop is placed on the platform, the ball on back end of beam automatically rolls to the right, thus balancing scale with scoop on, and when scoop is taken off scale, the ball rolls to the left, balancing scale without scoop. Scale with this latest device is assuredly the most complete and desirable scale for general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

DUNCAN MCEWEN, baker and confectioner, Stratford, Ont., has assigned to D. B. Burritt.

Aaron Poyaner, smallwares, Montreal, has assigned.

A. N. Ouimet, grocer, Farnham, Que., has assigned.

Dalton & Etter, grocers, Amherst, N.S., have assigned.

D. A. Lamay, general store, Lardeau, B.C., has assigned.

George A. Jenkins, general store, Carman, Man., has assigned.

King, Leakey & Co., general store, Calgary, N.W.T., have assigned to Geo. C. King.

Jeane St. Pierre, general store, St. Gideon, Que., is offering to compromise at 25c. on the dollar.

The creditors of L. W. J. Payment, general store, Grand Freniere, Que., have been called together.

H. B. White, general store, etc., Centreville, N.B., is offering to compromise at 20c. on the dollar.

An insolvency declaration has been asked for in the case of Fred. Parnell, grocer, St. John's, Newfoundland.

Adelard Raymond, general store, St. Stanislas De Kotska, Que., has compromised at 25c. on the dollar.

The stock of D. H. Ferguson, general store, Gagetown, N.B., has been taken possession of under bill of sale.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Laniel & Co., grocers, Montreal, have dissolved.

Brassard & Malo, grain and hay, Montreal, have dissolved.

A. Charlebois & Co., grocers, La Prairie, Que., have dissolved.

Prefontaine Frere are commencing a grocery business at Montreal.

J. B. Rainville & Co. are starting in the grocery business at Montreal.

W. G. Gray & Co. are starting a wholesale grocery business at Kingston, Ont.

G. Dujardin & Co., traders, Montreal, have dissolved. G. Dujardin continues.

Hamon Bros. & Co., fish, Grand Patros, Que., have dissolved and are out of business.

J. L. Fenn & Co., general store, Baysville, Ont., have been succeeded by Fenn, Anderson & Co.

Ludger Lemieux, Sr., and Ludger Lemieux, Jr., have been registered proprietors of Lemieux & Fils, traders, Quebec, Que.

Wm. Ware & Sons, produce exporters, Montreal, have dissolved, and Wm. T.

Ware has been registered proprietor of Wm. T. Ware & Co.

John Sheridan and Michael Sheridan have been registered proprietors of Michael Sheridan & Co., traders, Quebec.

Cox Bros., grocers, Truro, N.S., have admitted G. W. Casson as a partner. The firm style now is Cox Bros. & Co.

Arthur Mercier and Joseph Villeneuve have been registered proprietors of Mercier & Villeneuve, grocers, Montreal.

Louis Beauchamp and Edouard Coulombe have been registered proprietors of Beauchamp & Coulombe, traders, Quebec.

Topp & Anderson, general store, Bracebridge, Ont., have dissolved, and the business is continued by Fenn, Anderson & Co.

R. W. Richardson and Webster P. Keith have entered into partnership as Richardson & Keith, general store and lumber, Hartland, N.B.

SALES MADE AND PENDING.

Wm. Bird's grocery stock at Toronto has been sold.

N. J. Wooten & Co., grocers, Truro, N.S., have sold out.

The stock, etc., of Cook & Webb, bakers and confectioners, Hamilton, has been advertised for sale.

The stock, etc., of Kent & Co., general

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

THE EUREKA REFRIGERATOR
PATENT

This cut shows our Grocer Refrigerator, which we manufacture in three sizes. We also keep in stock a large assortment for family use.

Send for Catalogue

Eureka Refrigerator Co., of Toronto, Ltd.

54 Noble Street

WILBERT HOOEY, Manager

TORONTO, ONT.

Grocers CAN HANDLE IT



without dust and bother.

CHURCH'S POTATO BUG FINISH

Is a fast selling article in spring, and pays a good profit. Have a shipment in time to use on fruit trees, currant and gooseberry bushes. We have it put up in bulk barrels, 300 lbs. net; 50 lb. duck sacks; 25 lb. bags, 12 per bbl.; 7 1/2 lb. bags, 40 per bbl.; sieve top tins, 6 doz. per case. Can supply you with any quantity.

Toronto Salt Works

128 Adelaide St. East, TORONTO



N.B.—The old STANDARD BRAND OF HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse Winnipeg.

store, Orangeville, Ont., is advertised for sale by auction on May 15.

A. Davey, grocer, Guelph, Ont., has sold out to W. Gowdy.

F. X. Marson, grocer, Montreal, has sold out to Wm. Bohemier.

Morris & Porteous, grocers, etc., Hamilton, Ont., have sold out.

The stock of E. McDonald & Son, general store, Ripley, Ont., has been sold.

Mrs. J. E. Paradis, general store, Framp-ton, Que., is offering her business for sale.

Joseph Murphy's grocery stock at Arn-prior, Ont., is advertised for sale by tender.

J. T. Park, groceries and crockery, Til-sonburg, Ont., have sold out to W. Stewart.

The tea and crockery stock of Keeran Aubut, Montreal, is advertised for sale by tender.

The assignee of L. and E. Hart, general store, Guysboro', N.S., advertises the stock for sale by tender.

George Carton, grocer and pork packer, Peterboro', Ont., is advertising his grocery business for sale.

The late W. T. Archibald's interest in the business of W. T. Archibald & Co., Truro, N.S., is for sale by tender.

J. F. Moyles & Co., manufacturers of confectionery, etc., Hamilton, Ont., have sold out to McMichael & Richardson.

CHANGES.

L. S. Morast is commencing a grocery business at Montreal.

Wm. Hannan has been registered proprietor of M. Hannan & Co., produce, etc., Montreal.

Lea Proulx, wife of J. Bte. Deslongchamps, has been registered proprietress of Deslong-champs & Cie, traders, Montreal.

Lea Matte, wife of T. J. Michaud, has been registered proprietress of T. J. Michaud & Co., confectioners, Quebec.

The Manitou Cheese Factory Co., Mani-tou, Man., is applying for supplementary letters patent to change the name of the company to The Manitou Creamery and Cheese Factory Company.

FIRES.

Norman McAskill, general store, Fram-boise, N.S., has been burned out. No in-surance.

G. W. Boyer, general store and tanner, Victoria Corner, N.B., has been burned out. Insured for \$600.

Little Johnny—"Whoop!" Little Ethel—"What's happened?" Little Johnny—"Something jolly. The grocer has cheated mamma." Little Ethel—I don't see any-thing jolly in that." Little Johnny—"You don't, eh? She sent for a lot of hard, sour cooking apples, and he sent some that isn't fit for anything but eating. Whoop!"—Boston Herald.



NEW GLASSWARE PACKAGES

With

Adams' TUTTI FRUTTI

Useful for the Store or Table.

Ask your wholesaler for them.
Send for advertising matter free.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS . . .

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

We call the attention of the trade to the lines we manufacture :

Johnston's Fluid Beef, put up in tins. The ideal preparation of beef.

Johnston's Fluid Beef with Hypophosphites, put up in 2, 4, 8 and
(Brand Staminal.) 16 oz. bottles. A food and a tonic.

Triple Extract of Beef, (Clarified). In bottles, specially prepared for
use in cold water and with spirituous liquors.

Milk Granules and Milk Granules with Cereals.

The ideal infant foods.

Lemon Phosphate—A cooling and tonic drink. This preparation is the
natural acid of the lemon combined with the acid phos-
phate of calcium.

THE JOHNSTON FLUID BEEF CO., MONTREAL

CHAS. SOUTHWELL & CO.'S High-Class Jams Jellies and Marmalades

N.B.—NEW SEASON'S
MARMALADE
ORDERS
NOW BEING
BOOKED.

Superior Package
Superior Style
Superior Flavor and
Moderate in Price



CADBURY'S COCOA IS ABSOLUTELY PURE
CADBURY'S CHOCOLATE IS THE BEST CHOCOLATE
EVERY GROCER IN CANADA SELLS CADBURY'S

Wholesale of

FRANK MAGOR & CO.

16 St. John Street, MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, May 9, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25	
4 lb. cans, 1 doz. in case	13 25	
2½ lb. cans, 1 and 2 doz. in case	8 45	
16 oz. cans, 1, 2 and 4 doz. in case	3 50	
12 oz. cans, 2 and 4 doz. in case	2 60	
8 oz. cans, 2 to 4 doz. in case	1 75	
6 oz. cans, 2 and 4 doz. in case	1 35	
4 oz. cans, 2, 4 doz. in case	0 90	
4 " 2, 4 " " "	0 35	
4 " 4, 6 " " "	90	
3 " 4, 6 " " "	80	
Dunn's No. 1, in tins	2 00	
" 2 " " "	"	
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes	\$ 2 40	
" 10, in 4 doz. boxes	2 10	
" 12, in 6 " "	80	
" 2, in 6 " "	70	
" 3, in 4 " "	45	
Pound tins, 3 doz. in case	3 00	



12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 " "	1 10
5 lb. tins, ½ doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1½ lb. jelly jars, 2 doz. in case	2 25
½ lb. " " " " " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1 lb. " 3 " " " "	1 20
½ lb. " 4 " " " "	0 75
Gold Medal—	per lb.
¼ lb. paper package, 10 lb. in box	0 12
½ lb. " " " " " "	0 12
1 lb. " " " " " "	0 12

W. H. OILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	per gross.
(Boxes of 3 doz. each.	
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 35
No. 5 size 2 " "	9 00
Embossed 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
2½ " B 9 " " "	2 25
¼ " C 15 " " "	1 25
Russet Paste.	per gross.
(3 doz. in box)	
No. 1. In tins	\$ 3 75
" 2. " " "	5 65
" 3. " " "	7 85
Russet Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$ 0 80
" 2. " " "	1 60
" 3. " " "	1 90
" 4. " " "	2 60

Polishing Paste.	
(3 doz. in box)	per gross.
No. 1. In bottles	\$3 75
" 2. " " "	5 65
" 3. " " "	7 85

Polishing Cream.	
(1 gross cases)	per doz.
No. 1. In bottles	\$0 80
" 2. " " "	1 35
" 3. " " "	2 25
In Metal Tubes	1 90

Ivoryine.	per doz.
Small. In patent stoppered bottles,	
sponge attached	\$0 80
No. 1. " " "	1 35
" 2. " " "	\$2 00
" 3. " " "	25 00
P. O. FRENCH BLACKING.	per gross.
¼ No. 4	\$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25
P. O. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25
CROWN PARISIEN DRESSING.	per gross.
" " " " "	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
Silver Star Stove Paste	per gross.
Dixon's Carburet of Iron Stove Polish, 70c doz	\$9 00
" " " " "	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	\$0 17
¼ lb. " " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—	net.
" Imperial, extra fine, 8, 4 strings.	\$3 65
" " " " " " " " " " " "	3 45
" " " " " " " " " " " "	3 25

" Victoria," fine, No. 8, 4 strings..	3 30
" " " " " " " " " " " "	3 10
" " " " " " " " " " " "	2 90
" Standard," select, " " " " " "	2 90
" " " " " " " " " " " "	2 75
" " " " " " " " " " " "	2 60
" " " " " " " " " " " "	2 40

CANNED GOODS.

Apples, 3s	per doz.
gallons	\$1 00
Blackberries, 2s	2 15
Blueberries, 2s	2 25
Beans, 2s	1 75
Corn, 2s	1 00
Cherries, red pitted, 2s	0 85
Pears, 2s	0 85
" Sitted select	0 85
Pears, Bartlett, 2s	1 45
" Sugar, 2s	1 75
Pineapple, 2s	1 50
" 3s	1 75
Peaches, 2s	2 40
" 3s	2 50
Plums, Green Gages, 2s	1 75
" Lombard	2 00
" Damson Blue	1 60
Pumpkins, 3s	0 90
gallons	0 95
Raspberries, 2s	2 19
Strawberries, choice, 2s	2 25
Succotash, 2s	1 75
Tomatoes, 3s	1 75
" Golden" Finnan Haddies	0 85
" Thistle" Finnan Haddies	1 30
Lobster, talls	1 30
" Hats	1 75
" Imperial Crown Hat	2 25
Mackerel	2 30
Salmon, Sockeye, talls	1 00
" Hats	1 10
" Cohoe	1 55
Marinated Pilchard	1 10
Sardines, Albert, ½ s tins	1 20
" " " " " " " " " " " "	0 13
" Sportsmen, ¼ s genu-	0 20
ine French high grade, key	
opener	0 12
Sardines, key opener, ½ s	0 10½
" Exq. fine Frch, k.o.p. ½ s	0 11
" " " " " " " " " " " "	0 10½
" " " " " " " " " " " "	0 11½
" " " " " " " " " " " "	0 12½
" " " " " " " " " " " "	0 19



The Old Flag The Old Brands The Old Packages

"BENSON'S"

Prepared Corn

"EDWARDSBURG"

Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, other brands 9 3/4 11	0 16	0 17
" P. & C., 1/4's tins	0 23	0 25
" " 1/2's " "	0 33	0 36
" Amer., 1/4's " "	0 06 1/2	0 09
" " 1/2's " "	0 09	0 11
" Mustard, 3/4 size, cases		
50 tins, per 100	11 00	

MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipper Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	\$1 50	\$1 60
" " " 2	2 60	2 65
" " " 4		
" " " 6	8 00	8 25
" " " 14	17 50	18 50

Minced Callops	2	2 60	2 65
" " " 2	2 60	2 65	
Lunch Tongue	1	3 40	3 50
" " " 2			
English Brawn	2	2 75	2 80
Corn Sausage	1		2 50
" " " 2			4 00
Soups, assorted	1		1 50
" " " 2			2 25
Soups and Bouill.	2		1 80
" " " 6			4 50

ADAMS & SONS CO.		
Tutti Frutti, 36 5c bars	\$1 20	per box.
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horchound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	1 00	
Flirtation Gum, 150 1c pieces	0 65	
Monte Cristo, 180 1c pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappotta, 150 1c pieces	0 90	
Orange Sappotta, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADEBURY'S.

Cocoa essence, 3 oz. packages	\$1 65	per doz.
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	per lb.
Rock Chocolate, loose	0 37 1/2	
" " 1-lb. tins.	0 40	
Cocoa Nibs, 11-lb. tins	0 40	

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/2's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 25
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 45
Baker's Vanilla in boxes, 12 lbs. each	0 60
Caracas Sweet, in boxes, 6 lbs. each	0 40
Best Sweet, in boxes, 6 lbs. each	0 28
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 28
Grocers' Style, in boxes, 6 lbs. each	0 28
Eight cakes to the lb., in bxs, 6 lbs. e.	0 28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 55
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 52

COFFEE.

Green.

Mocha	0 28	per lb.
Old Government Java	0 30	0 33
Rio	0 20	0 22
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffaroma, 1 & 2 lb. tins asstd.		0 33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34		
Our Own	0 32		
Jersey	0 30		
Laguaya	0 20		
Mocha and Java	0 35		
Old Government Java	0 30	0 32	0 36
Arabian Mocha			0 35
Maracaibo			0 30
Santos	0 27		0 28

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 20	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 13	0 16
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00

Acme Sliced Beef. No. 1 tins, key, 2 doz., per doz., \$3.00.

Codfish. BEARDSLEY'S SHREDDED. 2 doz. pkgs., per doz., 90c.

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

This Frog



"The young May moon is beaming bright."

Is put here simply to attract attention. When you have looked at him, let us bring before your notice the celebrated

B. F. P. COUGH DROPS

A pleasant and effective remedy for sore throat, cough, cold in the head, or similar ailments. Put up in five pound tins with glass front.

TORONTO BISCUIT and CONFECTIONERY CO.
TORONTO

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.



Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

CHAS. GYDE, Montreal,
for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

.....London and Liverpool.

AN OLD STORY

Our Soda Biscuits are unequalled. This looks like a bold statement, but it is a fact. Try them; that is all we ask. We will rely upon your judgment.

HENRY C. FORTIER

CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST

TORONTO.

Stominal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.

Currants—	Provincials, bbls.	0 03½	0 04
"	" ½ bbls.	0 03½	0 04½
"	Filiatras, bbls.	0 04½	0 04½
"	" ½ bbls.	0 04½	0 04½
"	Patras, bbls.	0 04½	0 05
"	" ½ bbls.	0 04½	0 05½
"	cases	0 05½	0 07½
"	Vostizzas, cases.	0 05½	0 07½
Panarete, cases	0 08	0 08½	
Dates, Persian, boxes	0 04½	0 05	
Figs—	Eleme, 14 oz.	0 09	0 10
"	" 10 lb.	0 09	0 11½
"	" 18 lb.	0 15	
"	" 28 lb.	0 17	
"	taps	0 04	0 05
Prunes—	Bosnia, cases	0 05	0 07
"	Anchor C, cases	0 05	0 07
"	" E, "	0 05	0 07
"	G & J cases.	0 05½	0 07½
Raisins—	Valencia, off stalk.	0 03½	0 04
"	Fine, off stalk	0 04½	0 05
"	Selected.	0 05½	0 06
"	Layers.	0 05½	0 05¾
"	Sultanas.	0 05½	0 08
"	Cal. Loose Muscates, 50 lb. boxes	0 05½	0 07
"	Malaga—		
"	London Layers.	2 25	2 25
"	Imperial Cabinets	2 25	2 25
"	Blue	0 75	
"	Dehesas, boxes.	2 75	3 50
Lemons, Messina	4 25	4 50	
Oranges—	Valencia	5 25	5 50
"	Jumbo cases.	2 75	3 00
"	Messinas.	3 00	3 75
"	Cal. Seedlings	3 50	4 00
"	Cal. Navel.		

DOMESTIC.

Apples, dried, per lb.	0 05½	0 06
evaporated.	0 06½	0 07½

FOOD.

Split Peas.	per brl.	\$3 75
Pot Barley, per 49-lb. packet	3 75	
Pearl Barley, XXX.	2 25	

ROBINSON'S BARLEY AND GROATS.

Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—	From Toronto—	
50 to 60 dy basis	2 90	
40 dy	2 15	
30 dy	2 20	
20, 16 and 12 dy	2 25	
10 dy	2 30	
8 and 9 dy	2 35	
6 and 7 dy	2 50	
5 dy	2 80	
4 dy A P	3 25	
3 dy A P	2 80	
4 dy C P	2 75	
3 dy C P	3 45	
HORSE NAILS—		
Canadian, dis. 60 per cent.		
HORSE SHOES—		
From Toronto, per keg	3 60	
SCREWS—	Wood—	
Flat-head iron, 80 p. c. dis.		

Round-head iron, 75 p. c. dis.
Flat-head brass, 77 p. c. dis.
Round-head brass, 72½ p. c. dis.
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under).....	1	15
2nd " (20 to 40 inches).....	1	30
3rd " (50 to 60 inches).....	2	90
4th " (51 to 60 inches).....	3	20
5th " (61 to 70 inches).....	3	50
ROPE—		
Manilla.....	0 09½	0 10
Sisal.....	0 06½	0 07
AXES—		
Per box.....	6 00	12 00
SHOT—		
Canadian, dis. 12½ per cent.....		
HINGES—		
Heavy T and strap.....	0 04½	0 05
Screw, hook and strap.....	0 03½	0 04
WHITE LEAD—Pure Association guarantee,		
ground in oil.....		per lb.
25 lb. irons.....		0 04½
No. 1.....		0 04
No. 2.....		0 03½
No. 3.....		0 03½
TURPENTINE—		
Selected packages, per gal.....	0 48	0 49
LINSEED OIL—		
Raw, per gal.....	0 53	0 54
Boiled, ".....	0 56	0 57
GLUE—		
Common per lb.....	0 10	0 11

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" 2.	11 40
" 3.	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3.	2 85
Keelers No. 4	8 00
" 5	7 00
" 7	6 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 50
Clear Jelly Marmalade		1 90
Strawberry W. F. Jam		2 20
Raspberry		2 10
Apricot		1 90
Black Currant		1 90
Other Jams	1 55	1 80
Red Currant Jelly		3 00
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (30's), per box	1 50

"Acme" Pellets, fancy paper boxes (48), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 72
Imitation Calanca, 5 lb. boxes, per lb.	0 20

MILNE MEAT.

Condensed, per gross, net. \$12 00

MUSTARD.

KEEN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins.	\$0 40	
" ½ lb. tins.	0 42	
" ¼ lb. tins.	0 45	
Round Tins—		
F. D., ½ lb. tins.	0 25	
" ¼ lb. tins.	0 27½	
" 4 lb. jars, per jar.	0 75	
" 1 lb.	0 25	
" 4 lb. tins, decorated, p.t.	0 80	

COLMAN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins.	\$0 40	
" ½ lb. tins.	0 42	
" ¼ lb. tins.	0 45	
Round Tins—		
F. D., ½ lb. tins.	0 25	
" ¼ lb. tins.	0 27½	
" 4 lb. jars, per jar.	0 75	
" 1 lb.	0 25	

RICE, ETC.

Rice—		per lb.	per lb.
Aracan	0 03½	0 03½	
Patna	0 04	0 04½	
Japan	0 05	0 05½	
Imperial Seta	0 05½	0 06	
Extra Burnish	0 06½	0 07	
Java Extra	0 09½	0 10	
Genuine Carolina	0 06½	0 06½	
Grand Duke	0 04½	0 05½	
Sago	0 04½	0 05½	
Tapioca	0 04½	0 05½	
Goathead (finest imported)	0 06½	0 07	

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " per gross	10 00
" 25c " per doz.	1 75
" " per gross	20 00

STARCH.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—		
Canada Laundry, boxes of 40 lbs.	0 04½	
Finest Quality White Laundry—		
3 lb. cartons, cases 36 lbs.	0 05½	
Bbls., 175 lbs.	0 04½	
Kegs, 100 lbs.	0 04½	
Lily White Gloss—		
Kegs, extralarge crystals, 100 lbs.	0 06½	
1 lb. fancy cartons, cases 36 lbs.	0 07	
6 lb. draw-lid boxes, 8 in crate	0 07	
48 lbs.	0 07	
Brantford Gloss—		
1 lb. fancy boxes, cases 36 lbs.	0 07½	
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases 28 lbs.	0 09	
Culinary Starch—		
Challenge Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 06¾	
No. 1 Pure Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 07¼	
EDWARDSBURG STARCH CO., LTD.		
Laundry Starches—		
No. 1 White or Blue, cartons.	0 05½	
Canada Laundry	0 04½	
Silver Gloss, 6-lb. draw-lid boxes.	0 07	

Edwardsburg Silver Gloss, 1-lb. chrono package.	0 07
Silver Gloss, large crystals	0 06½
Benson's Satin, 1-lb. cartons.	0 07½
No. 1 White—	0 04¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	0 07
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00½
KINGSFORD'S OSWEGO STARCH	



SILVER GLOSS—	40-lb. boxes, 1-lb. pkgs., new wrappers	0 08½
PURE—	36-lb. boxes, 12 3-lb. boxes, 12-lb. boxes each crate.	0 09
OSWEGO—	40-lb. boxes, 1-lb. packages	0 07½
CORN STARCH—	For puddings, custards, etc.	0 08
ONTARIO STARCH—	36-lb. to 45-lb. boxes, 6 bundles	0 06½
STARCH IN—	Silver Gloss.	0 08
BARRELS—	Pure	0 07

SUGAR.

Granulated	No. 1	0 04½	0 4¼
"	No. 2	0 04½	0 4¼
"	German	0 05½	0 05½
Paris Lump. bbls. and 100-lb. boxes		0 05½	0 05½
Extra Ground. bbls. 1c.		0 06	0 06
Powdered, bbls.		0 05½	0 05½
Extra bright refined		0 03½	0 03½
Bright Yellow		0 03½	0 03½
Medium Yellow		0 03½	0 03½
Dark Yellow		0 03½	0 03½
Raw Demerara		0 03½	0 03½

SYRUPS AND MOLASSES.

SYRUPS.		per gallon.
Dark	hbls.	½ hbls.
Medium	0 28	0 33
Bright	0 38	0 43
Very Bright	0 53	
Redpath's Honey		0 50
" 2 gal. pails.	1 35	
" 3 gal. pails.	1 60	

SOAP.



1 Box Lot.	5 00
5 Box Lot.	4 90
Freight prepaid on 5 box lots.	

GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

BRANTFORD

STARCH . . .

Pure Prepared Corn The Finest.

Challenge Corn

Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS.

	per box.
Richards' Pure Soap, 100 bars.....	\$6 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2½ lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13¼ lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box..	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04½
Genuine Electric, 72 bars, per box....	2 50

TEAS.

BLACK.

CONGOU—		per lb.	per lb.
Half Chests Kaisow, Mon-			
cies, Paking	0 12	0 60	
Caddies, Pakling, Kaisow	0 18	0 50	
INDIAN.			
Darjeelings	0 35	0 55	
Assam Pekoes	0 20	0 40	
Pekoe Souchong	0 18	0 25	
CEYLON.			
Broken Pekoes	0 35	0 42	
Pekoes	0 20	0 40	
Pekoe Souchong	0 17	0 35	

CHINA GREENS.

Gumwood—			
Cases, extra firsts	0 42	0 50	
Half Chests, ordinary			
firsts	0 22	0 38	
Young Hyson—			
Cases, sifted, extra firsts.	0 42	0 50	
Cases, small leaf, firsts ..	0 35	0 40	
Half Chests, ordinary			
firsts	0 22	0 38	
Half Chests, seconds	0 17	0 19	
" " thirds	0 15	0 17	
" " common	0 13	0 14	

PING SUEYS.

Young Hyson--			
Half Chests, firsts.....	0 28	0 32	
" " seconds	0 16	0 19	
Half Boxes, firsts.....	0 28	0 32	
" " seconds	0 16	0 19	

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe.....	0 16	0 22
Oolong.....	0 14	0 15
Gunpowder.....	0 16	0 19
Siftings.....	0 07½	0 11

TOBACCO AND CIGARS

British Consols, 4s; Twin Gold	
Bar, 8s	0 59
India, rough and ready, 8s.	0 57
Laurel, 3s	0 49
Brier, 7s	0 47
Index, 7s	0 47
Honeysuckle, 8s	0 56
Napoleon, 8s	0 50
Victoria, 12s	0 47
Brunette, 12s	0 44
Prince of Wales, in caddies.	0 48
in 40-lb. boxes.	0 48
Bright Smoking Plug Myrtle, T. & B.	
3s	0 60
Lily, 7s	0 47
Diamond Solace, 12s	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
4-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

MCALPIN TOBACCO CO.

White Burley Chewing—Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts	0 61
Jubilee, 7½ to lb., chocolate, 15-lb. butts	0 58

Pine Grape Gums, 8's, 21-lb. caddies	. . . . .	\$ 47
Tecumseh, 9's to 1 lb. (heavy chewing)	.	\$ 65
Extra Black Chewing.		
Gold Shield, 16 oz., 7 to 1 lb., 20-lb. butts	.	\$ 47
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	.	\$ 45
Plug Smoking—		
Woodcock, 18-lb. caddies, 7s.	.	\$ 50
" " "	3rd	\$ 50
Sunny South, 6s and 7s, 18-lb. cad- dies	.	\$ 46
Solid Comfort, 18-lb. butts,	.	\$ 44
Special, 7 to 1 lb., 18-lb. caddies.	.	\$ 44
Cut Tobaccos, Smoking—		
Silver Ash, 1-9ths, 5-lb. boxes.	.	\$ 82
Puck, mixture, 1-9ths, 5-lb. boxes.	.	\$ 70
Cat Cavendish, 1-9ths, 5-lb. boxes.	.	\$ 65
Fine Cut Cigars—		
Standard Kentucky, bright, 5-lb. pairs	80	
Apricot, dark sweet, 5-lb. pairs	80	
Terms, 30 days, less 2 per cent.		

Cigars.

S. DAVIS & SONS, MONTREAL.

	Sizes.	Per M
Madre E Hijo,	Lord Lansdowne.....	\$60 00
"	" Pantelas.....	60 00
"	" Bouquet.....	60 00
"	" Perfectos.....	85 00
"	" Longfellow.....	85 00
"	" Reina Victoria.....	80 00
"	" Pina.....	55 00
El Padre,	Reina Victoria.....	55 00
"	" Reina Victoria Especial.....	50 00
"	" Conchas de Regalia.....	50 00
"	" Bouquet.....	55 00
"	" Pins.....	50 00
"	" Longfellow.....	80 00
"	" Perfectos.....	80 00
Mungo, Nine,	".....	35 00
Calfe,	Conchas.....	30 00
"	" Queen.....	29 00
Cigarettes	and Tobacco—	
"	Cable.....	7 00
"	El Padre.....	1 00
"	Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MON-
TREAL.

Cigarettes		Per M.
Athlete	.....	\$7 50
Puritan	.....	6 25
Sultana	.....	5 75
Derby	.....	4 25
B. C. No. 1	.....	4 00
Sweet Sixteen	.....	3 75
The Holder	.....	3 85
Hyatt Park	.....	10 50
Cu (Tobacco)	.....	per lb.
Puritan, 10ths, 5-lb. boxes	.....	0 70
Old China, 9ths, 5-lb. boxes	.....	0 75
Old Virginia, 1-10 lb. pkgs., 10-lb. boxes	.....	0 62
Gold Block, 9ths, 5-lb. boxes	.....	0 73

Cigarette Tobacco—		
B. C. N. 1, 1-10, 5-lb. boxes.....		0 83
Puritan, 1-10 5-lb. boxes		0 83
Athlete, per lb.....		1 15
Plug Tobacco—		
Old Chum, plug 4s, Solace, 16 lbs.		0 68
" " " " " " " "	16	0 68
" " " " " " " "	8s, R. & R.	13½
" " " " " " " "	7s, R. & R.	14½
" " " " " " " "	7s, Solace,	14½
" " " " " " " "	8s, R. & R.	16
" " " " " " " "	8s, Solace,	15
O. V. " " " " " " " "	plug 8s, Twist,	16
O. V. " " " " " " " "	3s, Solace,	17½
O. V. " " " " " " " "	1s, " "	17
Derby " " " " " " " "	12s, " "	17½
Derby " " " " " " " "	7s, " "	17
Athlete " " " " " " " "	5s, Twist	9

WOODENWARE

Pails, 2 hoop, clear, No. 1.....	per doz.
" " " " " " " " " "	\$ 1 50
" " " " " " " " " "	1 75
" " " " " " " " " "	1 40
" " " " " " " " " "	1 60
" " " " painted " 2.....	1 65
Tubs, No. 0.....	8 50
" " " " " " " " " "	7 00
" " " " " " " " " "	6 00
" " " " " " " " " "	5 00
Washboards, Globe	1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Single Crescent.....	1 85
" " Double "	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 25
Mops and Handles, combined	1 25
Butter Tubs	1 60 3 60
Butter Bowls, crates assort'd	3 60
Matches	
Steainship (10 gross in case).	
Single case and under 5	
cases	3 10
5 cases, freight allowed	3 10
Per Case.	
Matches—	
5-Case Lots,	Single Case.
Parlor	\$1 70 \$1 75
Red Parlor	1 70 1 75
Telephone	3 30 3 50
Telegraph	3 00 3 70
Safety	0 0 4 20
French	3 00 3 10
Favorite	2 25 2 45
Flamers	2 20 2 40

RICHARDS' PURE SOAP

**GROGERS DON'T KEEP IT
THEY SELL IT**

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.

D. RICHARDS

WOODSTOCK.



Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers. Hamilton. Send for Price List.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt Six GOLD Medals **VINEGAR** GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dayton Computing Scale

WEIGHS IN DOLLARS AND CENTS INSTEAD OF
POUNDS AND OUNCES, AS DO ORDINARY SCALES.

It is the only real computing scale, and has come to revolutionize the method of selling goods by weight.

[COPY]

Telephone 35.

J. S. MAGEE, Groceries, Crockery, Glassware,

St. George St., Moncton, N.B., April 23, '95.

MESSRS. MILLS & Co., Agents Computing Scale Co., Chicago :-

Dear Sirs,—I purchased one of your Computing Scales some seven months ago, and have used it in my retail grocery store since. It was very highly recommended to me, and I have now to say that it has proven to be all that was spoken for it, and I think more. For accuracy in weight and computing the value of anything it is perfect. It is the best Scale I have ever seen for my business.

Yours, etc.,

J. S. MAGEE.

For further particulars write

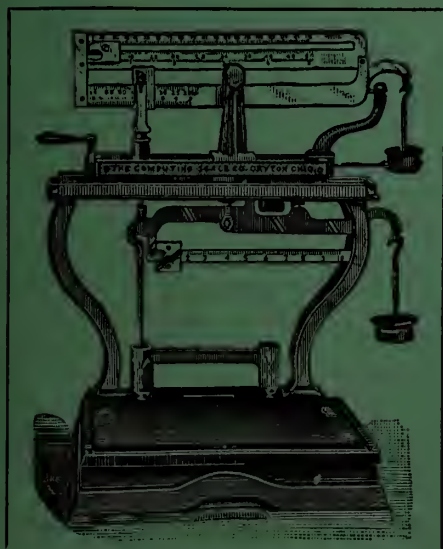
Mills & Company

700-701 Garden City Block, Cor. Randolph and Fifth Ave.

CHICAGO, ILL.

General Agents

The Computing Scale Co.



THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

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GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

MADE TO
GIVE LIGHT



Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
**STORES
CHURCHES, Etc.**

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1 Toronto Street, **TORONTO.**

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
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Toronto, St. John, N. B., and Montreal.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

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MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
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THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MAY 17, 1895.

No. 20

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS
ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG
HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: **HUNTLEY & PALMERS, READING;** and 162 Fenchurch St., **LONDON, ENGLAND**

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LA CADENA—CREAM OF THE HAVANA CROP.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA FLORA, 10c.

EL PADRE, 10c.

Molasses

Barbados Cuba
Porto Rico English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable
assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

BROOKLYN, N.Y.

No. 96 Wall Street

New York.

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W. F. Henderson & Co., Winnipeg.

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L. H. Dobbin, Montreal.

Standard Goods THE Best to Handle

FOR
PURITY
..



FOR
STRENGTH
..

This brand is always reliable.

Highest test 98.⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

FAULDER'S
NEW MARMALADE

It Stands at the Head.

MADE IN

No verdigris in these goods.

Silver=Lined
Pans . . .

Cox's Refined
Sparkling

Gelatine

FOR

Strength, Purity, Beauty and Cheapness

. . . Stands Unrivalled

A. P. TIPPET & CO., Agents

Montreal

Toronto

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. WRIGHT & COPP, Toronto

Messrs. SEETON & MITCHELL, Halifax, N.S.



A WINNING HAND.

Ram Lal's Teas

Batger's Nonpareil Jellies

Paterson's Woster Sauce

Fould's Wheat Germ Meal

Paterson's "Eureka" Chutnee Pickles

"WINNERS" every time.**ROSE & LAFLAMME**

Agents

MONTREAL.

SS. ESCALONA will arrive this week with our consignment of

BRANDY--"P. Richard's." BRANDY--"C. Couturier's."In bottles
and draught.**BRANDY--"F. Marion & Co's."**Also our special Champagne **"VVE. AMIOT."** In bottles, half bottles.

Write for Quotations and Samples.

LAPORTE, MARTIN & CIE., Wholesale Grocers **72-78 St. Peter St., MONTREAL**

Kipper Herring

The recognized leading Brand in all the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KECS. "CROWN" BRAND.All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in _____

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5 1/4 x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Canadian Wholesale Grocers :

M. Masuret & Co., London, Ont. Dearborn & Co., St. John, N.B.
N. Quintal & Fils, Montreal. W. H. Gillard & Co., Hamilton, Ont.

Also kept in stock by every Wholesale Druggist in Canada.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

ORDER the largest quantity
you can use and get the
best discount.

We Know You

Like a good thing when you see it.



"Reindeer Brand" CONDENSED MILK

"I am satisfied that the original milk from which the REINDEER BRAND is prepared is of unusual richness. In point of flavor, color, and consistency it leaves nothing to be desired."

DR. OTTO HEHNER

Hon. Sec of Soc'y of Pub. Analysts, London, Eng.

DR. ARTHUR HILL HASSALL, Analy. Sanit. Inst., London, Eng., says :

"THE REINDEER BRAND condensed milk must be pronounced of excellent quality, and in every way satisfactory."

PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says :

"The Truro condensed milk, REINDEER BRAND, has been analyzed by our chemist, and found superior to the famous SWISS products."

BE WISE TO-DAY

To-morrow may be hot, and your customers will be delighted if you offer them

THAT PRINCE OF SUMMER DRINKS

New York Ginger Ale

We also have

LEMON SOUR
CREAM SODA
BIRCH BEER
ORANGE CIDER
..and..
Sarsaparilla Soda

(Quart bottles. 1 dozen in a case).

SPARKLING

COOLING

EFFERVESCENT

DELICIOUS

Each a Refreshing, Healthful, Cooling Drink.

Last season we handled 9,000 cases of these beverages, and anticipate double that sale this. Many of our customers started out by ordering a 5 case lot, but the demand soon compelled them to order in 20 case lots. A success wherever introduced.

W. H. Gillard & Co. Wholesalers Only, **Hamilton**



**PATERSON'S
SODAS**

THE BEST BISCUIT
MADE IN CANADA.

Wm. Paterson & Son, Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MAY 17, 1895

(\$2.00 per Year) No. 20

DROPS FROM THE EDITOR'S PEN.

Business without system is like a vessel without a rudder.

* * *

Jealousy is the "green eyed monster" in business as well as in love.

* * *

These warm spring days are fructifying the cause of early closing.

* * *

There is one thing that every man has—an excuse for being late to business.

* * *

There's nothing like leather, sure enough, these days—for appreciating in value.

* * *

There will be dampening of spirits by water as a result of the increase in the duty on liquors.

* * *

Cuba is proving a bad thorn in Spain's side, and the sugar crop promises to share in the suffering.

* * *

An elevator building epoch has developed in Manitoba. Thirty new elevators alone will be erected this year.

* * *

Fly specks destroy the respect of customers. Keep the flies therefore at a respectable distance by the aid of gauze.

* * *

A well written and attractively arranged "ad." planted in a good medium, will bring forth fruit in due season.

* * *

The man who says that advertising does not pay is twin brother to the man who avers that medicines do not heal.

* * *

The look of "surprise" on the faces of the sugar refiners when they opened their newspapers the other morning and saw what the tariff had done for them during the

night must have been a study; that is, of course, if they were as ignorant of the contemplated changes as we are led to believe they were.

* * *

Procrastination is the rock which has caused more business men to founder than any other evil that menaces trade.

* * *

United States congressmen already have an elastic conscience, and now some of them are seeking an elastic currency.

* * *

Union is not strength when the several parts composing the whole are aggregations of soreheads, pessimists and cranks.

* * *

Quality and not size is what should be the young business man's first concern. The largest apples are not always the best.

* * *

Weak butter and strong coffee is what ordinary mortals like; but it is weak coffee and strong butter that sometimes they get.

* * *

"Comfort" does not rhyme with "cash," but it is a cold fact in prose that cash brings comfort, which is, after all, the poetry most of us crave after.

* * *

Toronto's master bakers cannot rise to unanimity in regard to raising the price of bread. There is evidently a little leavening of some kind needed.

* * *

The parliamentary pressmen who last week took a tour of the Eddy mills at Hull were doubtless more Eddy-fied than at any time during the session.

* * *

A heading in an exchange reads: "New Potatoes Begging." Potatoes begging? Well, this is a peculiar age. A competitor with the tramp, no doubt.

* * *

The grocer who keeps his delivery wagon clean and well polished may not be "a ruler

in the Queen's navee," but he is a man who is likely to rule over many dollars some day.

* * *

American wheat is being brought into Canada from Detroit for the use of Ontario millers. This is bringing coals to Newcastle; but just now the "coals" are needed.

* * *

"Don't let up on the departmental stores," advises a contemporary. That's right. Keep pegging away at new ideas to counteract the influence of the department stores. That is the best kind of "not let up."

* * *

The Manchester and District Grocers Association is trying to stop Sunday trading. One grocer, however, told a representative of the association that he would not close "for any amount of money." The man may not be a sinner, but he is a fool.

* * *

Statisticians claim that the per capita consumption of bread in Great Britain is decreasing, while that of meat is increasing. Let us see, did not an orator once remark: "Gentlemen, what made England great? Why, beef, bread and the Bible." There was no mention of bread there.

* * *

While politicians at Ottawa are devoting their time to picking holes in the armor of their opponents the business of the country is allowed to lie on the shelf. This is what comes of sending so many men to Parliament whose business is political and whose concern is self and party.

* * *

It has ere this probably dawned on the Toronto speculators who lost by the collapse of a certain bucket shop that the financial hoops of said concern were weak. A pity it is that the faith of speculative young men in bucket shops was not as weak as the receptacles in which they put their savings. Occurrences like that of recent publicity would then be less frequent.

W. C. LATIMER.

BY W. L. E.

TWELVE years ago there landed in Canada a bright Irish lad, brimming over with honest ambition and well fortified with pluck and energy. His name was W. C. Latimer, the subject of this sketch, and now a prosperous merchant in Creemore, Simcoe County, Ontario.

"Willie," for that is how his friends familiarly address him, got his initiatory business lessons in Draperstown, County Derry, Ireland. This was in 1877, when he was nearly 14 years of age, and he was apprenticed for 5 years to Henry Leacock, a general merchant of that town. After spending nearly 6 years in Mr. Leacock's employ, he resolved to see Canada, arriving in this country in the fall of 1883.

His first employer in Canada was W. L. Coulter, Avening, now of Creemore, with whom he remained about eighteen months. Then he secured a situation with John Sharp, of Cannington, one of the shrewdest and oldest business men in Ontario. Here it was that Mr. Latimer got what may be termed his high school training in business. It was while he was with Mr. Sharp that I became acquainted with him. He was a quiet, unassuming fellow whom everybody got to like, but he had a goal and was steadily aiming for it. In business hours he studied to please his employers' customers, and after business hours he studied to fit himself for the business career he had mapped out for himself. While too many young men of his age were wasting their evenings, friend "Willie" was working out the mysteries of bookkeeping and business ethics generally, or reading, or—"tell it not in Gath," negotiating a life partnership with a certain estimable young lady of the town. And he was successful, too.

He was sixteen months in the employ of Mr. Sharp, and then he returned to Avening, to again enter the employ of W. L. Coulter, which he left nine months later to accept a situation with George Lawrence, of Creemore. It was while he was in the latter's employ that Mr. Latimer left one day for Cannington and returned with the young lady—Miss Holmes—of that place, whose heart he had won during his sojourn there.

After clerking nine years with Mr. Lawrence, he, together with his brother-in-law, J. J. Holmes, now of Beaverton, purchased the stock and good will of his employer. This business he still carries on, Mr. Holmes having retired a year or two later to begin business for himself in Beaverton.

It is a principle with Mr. Latimer never to misrepresent an article. He sells it for

what, to the best of his knowledge, it really is. He gives personal attention to the details of his business, and is ever on the alert to grasp opportunities for the extension of trade. His books he watches as carefully as a mariner does his compass, and he balances them at regular intervals. Living above his income he would as soon think of doing as flying.

Mr. Latimer takes a lively interest in local field sports, and is a member of a couple of benevolent secret societies.

A SUBSTITUTE FOR TEA.

A horticultural paper is responsible for the statement that an excellent substitute for Indian or Chinese tea has been found. The tea plant will not grow in England,



W. C. LATIMER.

save under very rare and exceptional circumstances, but the new plant, which is an acclimatised shrub, the "Chimonanthus Fragrans," first brought from Japan to England by Admiral Harvey, possesses all the essential requisites of tea. It has five varieties, all equally serviceable for "tea." The beverage made from them is quite as good as the best green tea with cream and sugar. At present, we are told, "the plant is growing very well at Buckhurst Hill, Essex, on a sandy soil, with a southern aspect. It will do equally well in Kent, Sussex, Hants, Dorset, Devon and Cornwall, where many thousand acres of land, now vacant, or yielding unproductive crops, may be used for a new and profitable industry."

ORIGIN OF CATSUP.

"THE discovery of catsup and how the odd-sounding name came to be applied to that common and important table garniture was, curiously enough, due to a blunder by a preserve maker many years ago, when the canning industry was in its swaddling clothes." This statement was made to a Chicago Times man by a veteran member of the Western Cannery and Packers' Association at the Tremont.

"It is only another illustration," he said, "how mistakes sometimes lead to important discoveries. In connection with this story, I may add that when I was a boy, tomatoes, from which catsup is made—or Adam's apples, as they were known in those days—were considered rank poison. They were looked upon only as beautiful and valuable additions to the flower garden as an ornament. No one dreamed what a delicious article of food they were.

"In the East, many years ago, a well-known preserve-maker, now dead, while boiling a huge caldron full of tomatoes for preserves one day, accidentally put the wrong spices and other ingredients into the boiling mass of vegetables. He did not discover his error until some time afterward, when, tasting the mixture to ascertain whether it had been boiled to the proper consistency, he saw that something was wrong. Tomato preserves never tasted like that. He smacked his lips, puckered his mouth and made a wry face as the bitter sweet and now familiar pungent flavor of the mixture made itself felt."

Some of the business men in Carberry, Man., are moving to establish a board of trade there. They have communicated with the Winnipeg Board as to organization, by-laws, etc. The latter has complied with their request.

We are giving

LARGE DISCOUNTS off allORIGINAL PACKAGES
.. OF ..Crockery, China, Glassware,
AND LAMPS

During our LIQUIDATION SALE.

Liberal inducements to all buyers
in order to wind up this business.

JAMES A. SKINNER & CO.

(In Liquidation.)

64 and 66 Wellington St., West, - TORONTO.

We are offering 

Niagara Peaches

2'S AND 3'S.

Niagara Pears

2'S AND 3'S.

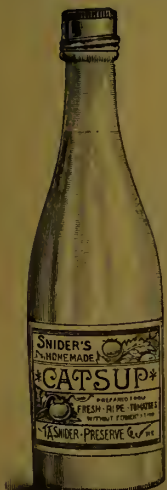
Niagara Plums

2'S AND 3'S.

All at no advance. Secure these bargains before they are cleared out, as we anticipate a rush owing to damage to trees by recent severe frost.

JAMES TURNER & CO. - Hamilton, Ont.

Beware of all Imitations



FOR SALE
BY
WHOLESALE
GROCERS



FOR SALE
BY
RETAIL
GROCERS



Unequalled for Excellence

WRIGHT & COPP,

Sole Dominion
Agents . . .

Toronto

WITH RETAIL MERCHANTS.

A R. MORRELL has bought out Thomas Dunbar, of Harriston. Mr. Dunbar has carried on a successful grocery and crockery business for the past eight years. Mr. A. R. Morrell is a pushing, up-to-date young fellow, and his chances are good for doing a successful business.

J. G. Wing, of New Dundee, secured a car of granulated per wire same evening the Budget speech was delivered.

L. H. Yeomans, the "Sugar King" of Mount Forest, secured a car—an extra car—just before the duty went on.

Weber & Erle, of Elmira, were also among the fortunate ones to secure a car of sugar before the advance. Meno generally gets there.

It is understood that several of the Kindardine merchants in the grocery business "nearly" got a full supply of sugars before the duty went on.

The merchants of Arthur were pretty well supplied with sugars, but clubbed together and bought another car a day or two before the duty went on.

R. D. Ramsay & Co., Plattsville, carry one of the largest and best-assorted stocks in the county of Oxford, and do a large trade in dry goods, groceries, boots and shoes, and tailoring. They also have a branch

store at Haysville. Mr. Ramsay got in "on the ground floor" on the sugar deal, having secured a car before either the advance took place or duty was put on. Mr. S. Dodge is at the head of the grocery department just now.

P. Monaghan, grocer, Charlottetown, P.E.I., has sold out his stock to Daniel McDonald, who will conduct the business in the old stand.

Mr. J. West Bundy, manager for R. Y. Fish, Linwood, with his usual good luck and judgment, managed to get well loaded up with sugars at the lowest figures.

A. J. Sarjeant & Co. succeed A. Moyer & Co., of Mildmay, and are having everything rearranged and put in good shape for a big rush this summer. They will have their cellar full in a few days of sugar now on the way, bought before the advance.

R. E. Hicks has bought out the grocery and crockery business of A. R. Code & Co., Perth, Ont. Mr. Hicks is a young man with good experience in the retail trade. He served four years' apprenticeship in Perth and about six years in one of the best retail stores in Toronto. He is very well connected in Perth, his native place, and is bound to do well.

N. S. Bowman, of Conestoga, has a fine store, and carries a splendid assortment of goods—one of the finest general stores you

will find anywhere. Anyone that calls on Mr. Bowman will be glad to hear he was fortunate enough to secure an unusually large supply of all kinds of sugar at the bottom figures. Mr. Bowman always has a kindly word for travelers calling on him, and when he decides a thing is right will buy quickly and liberally. It is a pleasure to call on men of that stamp, even if they do not wish to buy anything. Mr. Bowman is ably assisted by his two sons.

ACTIVITY IN COTTONS.

Owing to the strong probability of a further advance in raw material, we would advise that our present prices are without engagement.

Yours truly,

STEVENSON, BLACKADER & Co.,
Agents Montreal Cotton Co.

This notice was sent to the dry goods jobbers on Tuesday, and in consequence there has been a very active market during the past few days. Considerable purchases have been made on retail account as well, in anticipation of a rise.

The Finance Committee of the Winnipeg City Council have received two tenders for Winnipeg local improvement debentures, one from O'Hara & Co., Toronto, for \$37,315 of fifteen-year debentures at 107.36, and the other from Hanson Bros., Montreal, for \$54,203 of seven-year debentures at 103.55. These are the highest prices ever obtained.

The "Rose" Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulip. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

Salad Oils IMPORTED

Quarts, pints and half pints, and in one gallon tins. Price low.

Beardsley's Smoked Sliced Beef and
"Star" Herring.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

A POOR LINE

OF CEREAL FOODS IS AN
ABOMINATION TO

A GOOD HOUSEWIFE

● **Tillson's . . .**

● PAN-DRIED ROLLED OATS

● MOLINA ROLLED WHEAT

Have one merit—

GOLD-DUST CORNMEAL

They're wholesome.

FANCY GRAHAM FLOUR

E. D. TILLSON,

Tilsonburg, Ont.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Extracts

You want the best.

We desire to furnish you with the **VERY BEST.**



Seely's

ALL SIZES.
EVERY FLAVOR.

FINEST QUALITY
OF GOODS.

ELEGANTLY PUT UP.
SIGHT SELLERS.

The most attractive extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, MacKeand & Co. WHOLESALE GROCERS Winnipeg.

WE ARE PROUD . . .



Of our record for this season. The sales of **B. F. P. Cough Drops** up to date have been most gratifying and show that they (the Cough Drops) are appreciated by the trade and public generally.

Don't you want that last order of yours duplicated ?

B.F.P. COUGH DROPS

Give immediate and lasting relief in all cases of Coughs, Sore Throats, Cold in the Head, etc., etc.

Toronto Biscuit and Confectionery Co.

TORONTO



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ADVERTISERS TAKE NOTE

In future all copy for change of advertisement must be in our hands not later than 5 o'clock on Tuesdays in order to ensure insertion the same week. There will be no exception to this rule.

PERFUMES AND THE NEW TARIFF.

BY NO means satisfied with the changes in the Inland Revenue Act as far as they affect alcohol are those manufacturers who use this article as a raw material. We have reference particularly to the manufacturers of perfumes and extracts.

And it is not surprising that they are not satisfied. The changes mean to them, in the aggregate, an increase of something like 33 per cent. in the cost of their raw material. To the perfume and extract makers of the country, it is estimated that the loss will be something like \$25,000 annually; and it is averred that they will not be able to get higher prices for the finished product in order to recoup them for this loss.

With the general principle of increasing the inland revenue tax on alcohol they are not at variance. What they call into question is the indiscriminate manner in which the tax is levied.

They hold that some discrimination should be made between alcohol when used as a beverage and when for manufacturing purposes. And, they might have added, for scientific purposes.

The contention of the manufacturers appears to be reasonable. There should be some difference. Alcohol as a raw material should not be taxed as heavily as alcohol used as a finished product, as is the case when consumed as a beverage.

Were there more business men at the head of governmental departments these

and similar anomalies, irksome to the trade and commerce of the country, would not be as common as they are to-day.

Business men are gradually getting their eyes open, and we have faith that the desideratum will be forthcoming some day, and that at no great distant a day either.

IS THIS REBATE UNJUST?

No government, as far the power as in it lies, should grant privileges to one manufacturer that it denies to another, yet, if what one reputable firm alleges be true, the Dominion Government, or, to be more specific, the Inland Revenue Department, stands condemned on this count.

The alleged charge is that a certain soap and perfume manufacturing firm in Toronto is allowed a rebate of about 90 per cent. on alcohol used in its factory, while others who have sought these privileges have been denied them.

There may be some conditions underlying the privileges accorded that may extenuate them, but the firm making the charges is reputable enough, and the charges themselves are serious enough, to warrant an explanation, if such is possible.

Canada is a free country. All men are supposed to be equal before the Government, and it would be a lasting disgrace if designedly there has been a perversion of this equality.

The matter is respectfully submitted for the consideration of the Controller of Inland Revenue, who, it is to be hoped, will be able to satisfactorily explain the apparent anomaly.

PRIVATE DETECTIVE AGENCIES.

Private detective agencies are possible of being made valuable adjuncts to business. Some of them too often are blackmailing institutions. Obviously, then, under proper control, their office is to be commended rather than condemned.

To secure the desideratum is the object of a bill now before the House of Commons at Ottawa.

This bill provides that when a number of persons associate for the purpose of forming a detective or secret service business for pay, a sworn statement shall be filed with the Secretary of State giving the names of the members thereof, together with the style of firm. Then, thirty days later, a ten-thousand-dollar bond must be deposited with the same Minister of the Crown as a guarantee of the faithful performance of the duties prescribed in the Act, while upon this bond are to be endorsed the oaths demanded of those who are to engage in the detective business. A new bond and certificate is demanded every 25 years, while

both these are to be forthcoming every time a new member enters the association.

Those engaging as detectives without having complied with the regulations are liable to both fine and imprisonment.

The bill appears to be a step in the right direction, and if it becomes law persons engaging in the private detective business will require to have both reputation and money, in both of which some so-called detective agencies are lacking.

SUGAR TARIFF HELPS BEET.

New tariff conditions form quite a boom for beet root sugar. The duty on raw sugar is equivalent to a bonus on the beet root industry, which, of course, has no tax on its raw material. In addition, Mr. Foster, Finance Minister, announced that the cash bonus to beet sugar would be continued for two years, and THE CANADIAN GROCER is informed that the promoters of the industry are assured by those who claim to know the mind of the Government that, after the next elections, the bonus will be definitely fixed for a period of ten years, so that beet sugar production may have stable conditions to contend with.

The present bonus is 75 cents per hundred lbs., and 1 cent for every degree above 70 per cent. of sugar, but not to exceed \$1. This, and the tax on imported raw cane sugar, constitutes good protection, and the owners of the Berthier factory are contemplating the building of another factory, possibly in Ontario, but more likely on the island of Montreal.

The Liberal leaders are not opposed to this branch of the Government's sugar policy. Mr. Laurier is believed to favor it, and has instructed Messrs. Cartwright and Paterson, his financial critics in the House, that they might let this point alone, which they did in their speeches on the Budget.

FRAUDS IN MILK.

As THE CANADIAN GROCER not very long ago pointed out, a good condensed milk should contain 7 to 9 per cent. of fat. The sale of milks which have less than that should not be permitted, for it indicates that the fat—the most valuable portion—has been artificially removed.

The mothers who use this milk for the nourishment of their infants will be cruelly deceived, for they will be only partially fed and few of them will thrive as they should.

We have on our desk now the analysis of several brands now being sold in Canada, and it is sad to relate that two of them show that fully fifty per cent. of the cream has been removed from the milk.

When they put a practical business man in charge of the Inland Revenue Department, instead of a figurehead, it is probable

we shall have a Food Act that will prevent frauds of this kind, and an Act that will be enforced.

In Ontario, an ordinary milkman who sells skimmed milk as pure is liable to a fine and imprisonment, thanks to the good services of Dr. Ryerson, who had the Act put through.

The Controller of Inland Revenue is an able lawyer, but he knows nothing about the adulteration of foods. It is an able business man, like Mr. Haggart or Mr. Wallace, that should be over this department.

NO HIGH-GRADE RIO COFFEES.

THE coffee situation has reached an interesting stage. On several occasions lately THE CANADIAN GROCER has noted the growing scarcity of good green coffees of the Rio kinds. But according to a cable received this week by a Toronto importing firm, the scarcity is more pronounced than at first realized.

This cable was in reply to an order sent for high grade coffees, and stated that the order in question could not be filled, there being no coffees in Rio under No. 8. Now, No. 8 is a grade too poor for the Toronto and Western markets, and consequently is not imported. No. 4 is the coffee principally imported by the trade in those parts of the country. As the trade know, it is a well-colored bean, free from the black article, and imparts a peculiar odor, about which the Rio coffee buyer is particular. The No. 8 coffee, on the other hand, contains almost as high a percentage of black as of white beans.

A peculiar feature about the situation is this: Even should there be stocks of green Rio coffee in other countries, Canada will be compelled to pay enhanced prices for any she may import on account of the tariff, which imposes a duty of 10 per cent. on coffees when not imported direct from the country of production.

The new Rio crop is not harvested till June and July, and does not begin to arrive at the shipping points till September and October, being brought from the interior by mule trains. It is usually about the middle of October that shipments reach Canada.

DISPUTE OVER COFFEE ESSENCES.

SOME, at least, of the importers of coffee essences and the Customs Department are engaged in a little controversy over the duty on this article.

It had its origin some months ago, when the department decreed that coffee essences must be classified under clause 32 of the Customs tariff, and subject, therefore, to a duty of 30 per cent.

Hitherto the importers had been bringing in coffee essences under clause 87, which, in the 1894 tariff, read: "Extract of coffee, n.e.s., or substitutes thereof of all kinds, 3c.

per lb." This change was not known till importers were notified to amend their entries.

One firm, at least, protested, and the Customs department, in reply, stated that the Controller had ruled as described, and was guided in so doing by the clause in the Customs Act, which reads:

If an article is enumerated in the tariff under two or more names or descriptions, and there is a difference of duty, the highest duty shall be charged and collected thereon.

"The transference of the duty on coffee essence from clause 87 to clause 32 meant a large increase in the cost of the article," said an importer, who had been one of those compelled to amend his entry. "For instance, take the one-pound bottle. Under the duty of 3 cents per pound and 20 per cent. on the bottle, the duty aggregated 53c. per dozen, while under the 30 per cent. rate the duty was increased to \$1.28 per dozen. Now take the four-ounce bottle. When the rate was three cents per dozen the duty amounted to 11 cents per pound, and under the 30 per cent. tariff 33½ cents per dozen. This makes the importation of the article practically prohibitory; and it is worse, as you already know, under the revised tariff brought down the other day, for there the duty on condensed coffee is fixed at 35 per cent. As far as I know there are no coffee essences made in this country. What we cannot understand is why coffee essences should be taken from the clause dealing with coffee extracts and classified with that dealing with condensed coffee. The dictionary says that essences and extracts are practically one and the same thing."

From enquiries made by THE CANADIAN GROCER it was learned that coffee extract, as imported by Toronto houses, is a solid, and worth less than the liquid known as coffee essence.

Hon. Clarke Wallace, who appears to have ruled in the matter himself, is an experienced grocer, and consequently his ruling has naturally more weight than might otherwise be the case, and those in the trade who expressed an opinion appear to think he was right.

But notwithstanding, this and other rulings would be less subjects for controversy were there boards of appraisers composed of practical and independent men, such as THE CANADIAN GROCER has time and again, during the last few months, urged the Government to appoint.

The Ministerial Association has decided to co operate with the Toronto Retail Grocers' Association with a view to the earlier closing of stores on Saturday night. With the church helping them on one hand, and organized labor on the other, the grocers should be able to secure the desideratum. Then, of course, they are helping themselves.

AGAINST DEPARTMENT STORES.

The London (Eng.) Sun complains that while the great Army and Navy Stores in London pay an immense dividend to the stockholders, the employes are not fairly treated.

The Sun says: "This huge establishment is honeycombed with discontent; the big dividends are being earned by gross injustice to a large section of the employes, and the men are being degraded by a system of military discipline which is as needless and useless as it is merciless."

The grievances are summed up under the following five headings: (1) Promiscuous searching of employes; (2) espionage indoors and "shadowing" out; (3) summary dismissal without reason assigned; (4) reduction of wages of old employes; (5) administration of the provident fund.

UNITED STATES FIGURES STILL INACCURATE.

The United States official figures have always been faulty in recording the amount of goods exported by the republic to Canada. The Washington statisticians, to remedy this, used to copy our trade and navigation returns giving Canadian imports from the States, thus admitting their superior accuracy. Our figures always showed Canada to be an immensely better customer of the States than their own figures admitted. Two years ago Congress passed a law compelling the register of shipments by rail to Canada, hitherto neglected.

The latest Washington returns covering the fiscal year 1894 show an increase of \$14,000,000 in exports to Canada over 1893. The new law is thus proving partly satisfactory, but not wholly, because the American figures are still \$6,000,000 short of the Canadian record for the same period. Canada, therefore, does not get credit for the whole of her purchases from Uncle Sam, and Hon. George Brown found in 1874, when he tried to get Congress to accept his reciprocity treaty, that the Americans were utterly ignorant of the value to them of the Canadian market.

ADVICE TO BUTTER PACKERS.

As the grass butter is now beginning to come in, country merchants will cease sending rolls to the city markets and commence putting it in tubs.

In view of the existing state of the trade these packers will do well to be very chary about what they put away. A large quantity of old butter is being held over to next season, and the market is so crowded with inferior stuff that big lots of it are being disposed of as grease to Toronto soap makers at 2 and 3c. per pound.

It seems strongly advisable, therefore, not to pack any light-colored or fodder butter in tubs, as such butter would eventually have to come into competition with the old butter which is now selling at so low a figure.

LEMONS TWO DOLLARS HIGHER.

THE results of the sale of the s.s. Fremona's lot of lemons in Montreal last Thursday fully bears out the predictions made in THE CANADIAN GROCER over a month and a half ago. At that date it was pointed out that direct importations of lemons were apt to be less than those of the previous spring, and, besides, that everything indicated higher prices. The result of Thursday's sale fully bears this out, for there were sales as high as \$4.80 per box, and prices generally show an advance of \$1 to \$2 per box over the prices realized last year. Those dealers therefore who were far seeing enough to place orders for importation direct at point of production, stand to make a good turnover on their speculation. It may be remarked in this connection that only a few firms, a couple in Montreal and a couple in Toronto, took this chance. The bulk of the trade preferred to wait until the cargoes were landed in Montreal, and, as a result, their fruit has cost them more money. The Fremona's lemon cargo, which is not only the heaviest so far, but much larger than either of the two others now on the way comprised 37,500 boxes of Messina and 2,000 boxes of Catania fruit. The range on the entire lot was \$2 to \$4 per box. In addition to the lemons there were 10,000 packages of Messina oranges and 5,800 boxes of Catania fruit. These sold at a range of \$1.10 to \$2.35 for the half boxes and \$2.10 to \$4 for the boxes, as to the grade of the fruit. All the Ontario buyers present at the Astrid sale attended the Fremona's, and, in addition, a number of New York and Boston buyers attended on the expectation of gathering in some lemons, which, they say, are going to rule high this season. The competition was too keen, however, and the great bulk of the fruit will remain in Canada. The next cargo sale will be that of the Avlona, which lot comprises 13,000 boxes of oranges and lemons. These will be sold, it is expected, on the 20th inst.

THE FATEFUL FROST.

Advices from the leading Canadian fruit districts go to show that more or less damage has been done by the untimely frosts of the past few days. Telegrams from some quarters say that everything is gone, while from other points comes the encouraging news that the frost has done no harm, but, as a matter of fact, it is yet impossible to ascertain the amount of damage suffered by the crops. The worst feature of the frost is that it followed a period of spring weather unusually fine for this period of the year, which had forced all vegetation ahead at an unnaturally rapid rate, so that it was in a delicate stage of growth. On the other hand, it is considered fortunate that the frost

has been followed immediately by a period of cold, wet weather. A hot sun rising the morning after Jack Frost's visit would have withered and shrivelled the bitten blossoms and shoots to nothing, whereas the cold drizzle which fell instead has braced many of the delicate buds and plants, so that they have taken a new lease of life. Strawberries, cherries, early-planted tomato plants and early vegetables generally have been most seriously hurt. It is hard to say anything definite as yet regards the effects of the frost on peaches, grapes and the larger fruits in the Niagara district.

CANNERS WANT FREE SALMON.

A leading canners' agent in Montreal informed THE CANADIAN GROCER that his advices stated that representative canneries in British Columbia had forwarded a petition to Ottawa asking for an order-in-council, to enable them to import salmon free into that province. They have taken this action in consequence of a recent decision of the United States Board of Appraisers that salmon are a fresh water fish, and as such are entitled to free entry into the United States. Consequently, while American canners at Point Roberts, Blaine, and other points in Washington state, can now get salmon from British Columbia, Canadian canners under the law pay $\frac{1}{2}$ c. per pound duty, equal to 4 or 5 c. on each salmon, for any fish they get from the United States. This frequently means a decided advantage to the American canners, when the conditions of the respective runs in British Columbia and Washington state vary, one way or the other. Hence the desire of the Canadian canners to secure the same privileges as those across the line.

INSOLVENCY LAWS.

"I am opposed to an insolvent law," said J. P. Whitney, M.P.P. for Dundas county in the Ontario Legislature, to THE CANADIAN GROCER yesterday. "It would be a good thing for lawyers, no doubt, and as I am one perhaps I should not object. But retail merchants ought to know exactly what it means to them. Take a typical case: A young man will get \$500 or so together, will go to the city and get a stock mostly on credit. A country store will be started, and the young man, perhaps through inexperience, perhaps knowing that he has the Act to protect him in future operations, will grow careless, and then a breakdown ensues. His stock is taken into the neighboring town and sold off next door to the honest and hard working merchant, who is often ruined by this slaughter process, and driven himself into the Insolvent Court. Thus, the result of the working of this law is to bring grist to its mill and keep itself going. Yes, the lawyers and assignees will do well under this law, but the rest of the community will not."

MONEY AND STOCKS.

C. P. R. continues to gather strength. On Tuesday it sold up to 53½. This is an advance of 1¾ to 2 per cent. on sales of a week before. Continued increase in the earnings seems to be the principal reason for the appreciation.

* * *

Bank stocks keep fairly steady, although there are fewer transactions than a week ago.

* * *

Insurance companies' losses are not so heavy as they were, and, as is usual, they are expected to be lighter from now until the end of the year than they have been during the past four or five months. There is a better feeling in insurance stock as a consequence.

* * *

Call loans are unchanged at 4½ per cent., and there is not much doing. In Montreal the money market is firmer, owing to the natural tendency of the banks to husband their funds towards the close of the financial year.

* * *

Stock of the new local insurance company in Winnipeg is being snapped up. Already nearly \$200,000 has been subscribed in that city alone, and it is the intention to invite merchants from Portage la Prairie, Brandon, and other towns to join.

* * *

"The general feeling," remarked a broker, referring to the stock market, "is that prices will slacken off, and that it will be a little duller—unless something unforeseen occurs."

* * *

The Chicago and New York markets have all been strong, and there is a good deal of speculation going on among Torontonians.

* * *

The United States gold reserve gained about 3½ millions in one day last week. This was the largest increase since February. The reserve now amounts to nearly \$96,000,000.

* * *

Some changes have recently been made in the directorates of a couple of banks. James Scott has been elected a director of the Standard, and R. D. Ferry, of Toronto, and Dalton Elliott, of Peterboro', have been appointed to seats on the Ontario Bank Board. A gentleman who knew whereof he spoke intimated to me that there would be a change in the policy and management of the Ontario Bank as a result of the infusion of new blood into the directorate of that institution.

* * *

Commercial Cable took a weak turn on Monday, but it appeared to be recovering at the time of writing.

ARGUROS.

DRUGS IN CANES.

ACCORDING to The Montreal Star the United States Customs officials in that city have made some startling discoveries, which will cause arrests and a sensation among the smugglers of phenacetin and sulfonal not only in Montreal, but also in Toronto, New York and Boston. During the past year the authorities at Washington and elsewhere have known that vast quantities of the drugs referred to have been, and are now, smuggled through from Montreal to Boston. Special officers were sent from the headquarters of the United States Customs Department to trace if possible the gang operating, but without avail. The Montreal officers were on the alert and have succeeded in getting "the inside track" of what promises to give startling disclosures in the course of a few days. The headquarters of the leader of the gang has been located in Montreal, and he is now under the surveillance of a secret service officer, who, when the trap is ready to spring on the gang, will be arrested. He is watched night and day.

Phenacetin and sulfonal are two expensive German drugs on which there is a very heavy duty when imported into the United States. In Canada it can be purchased in large lots, at 32 cents and 45 cents per ounce respectively. In the United States it is sold, in the same quantities, at one dollar

per ounce. This leaves a profit of \$76.50 on every five pounds the smugglers succeeded in getting safely "across the lines." The men at the head of the gang are wealthy, having accumulated all their riches by the smuggling of these two drugs. Naturally there is a wide field for the smugglers to "work," and they get orders for more than they can, with safety, get across, so every day they grow bolder and invent new schemes to get the drugs through. The most ingenious yet tried is the one just brought to light by the Customs officers, and by which the smugglers are saved the trouble of long roundabout trips in order to evade the officers. The new scheme is to drill out thick walking-sticks and umbrella handles, leaving merely a shell. The drugs are then packed into the hollows, and the tops neatly replaced, defying detection. In some of these oak sticks as much as five pounds of sulphonal have been packed. By this new process hundreds of pounds of the drugs have been safely taken into Uncle Sam's territory and disposed of during the past month. Recently special agents from Boston seized a large quantity of the drugs at Vanceboro, Me.

SHIP-BUILDING IN CANADA.

The report of the Minister of Marine and Fisheries, just laid before Parliament, shows that the total number of wrecks in Canadian waters during the last fiscal year was 86, representing a loss of ten lives and \$322,225.

The value of the registered tonnage of Canada is \$26,088,720. Last year 326 vessels, having a tonnage of 21,243 tons, were built in Canada. There are now on the registry books of the Dominion 7,245 vessels, representing 869,462 tons. The shipping of Canada is thus larger in number than it has been for ten years, and smaller in tonnage.

WHO DEAL IN ASHES ?

H. Gilbert, Mansfield, Ont.—Please give me the addresses of some dealers in ashes in Toronto or Montreal, and much oblige.

[Reply: We know of no dealers in Toronto, but in Montreal H. Dobell & Co. and J. C. Sinton & Co. are about the only buyers. If any of our readers know of any others they will kindly let us hear from them.—THE EDITOR.]

THE SUGAR TARIFF.

Inquiry among sugar people on the street indicates a rather indifferent feeling in regard to recent imposition of an import duty by the Canadian Government. The principal comment is upon the sudden and unexpected announcement of change in tariff without previous notice, which afforded importers in the Dominion no opportunity to fortify themselves. The increase is ½c. per lb. on raws and refined. The effect as far as the United States refiners are concerned is to leave the lower grades of raws free from Canadian competition, as it is to their advantage to use only the highest testing sugars for refining.—N. Y. Journal of Commerce.

How is Your Stock

OF BREAKFAST FOODS In Packages

Or maybe you don't handle package goods at all. Don't you think, however, it might be worth while to look into the matter? We ship package goods all over the country, lots of them. Prices very reasonable. Wouldn't you like us to send you samples and quote you prices on our celebrated

Put up in . . .

Handsome Two and Three
Pound Packages

FOR FAMILY USE.

**DESICCATED
ROLLED WHITE WHEAT and
ROLLED WHITE OATS**

MADE ONLY BY

THE IRELAND NATIONAL FOOD COMPANY LTD.

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING

The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

Toronto, Canada

"Orient" Tea

1 lb. and $\frac{1}{2}$ lb. lead packages and 5 lb. tins

It is Pure Ceylon and Indian Tea,
blended by the most skilful tea
men. It is preeminently
above all its com-
petitors in every
point

Price, 35 cts. lb.

"TRURO"

BRAND

Condensed Milk

is unrivalled. It always
sells and always pleases.

SUGAR

Special prices on carload
lots delivered to any rail-
way station in

ONTARIO

Batger's

New Marmalade

1 lb. Glass. Cases 4 Dozen

Very fine—cheap. Perfectly put up and a
profitable seller.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

HAMILTON TRADE GOSSIP.

THE Dominion Vinegar Works, the new proprietors of the old vinegar firm of Doran Bros., Stuart street, have been making alterations in plant and machinery, since they came into possession a short time ago. "The old firm," said one of the partners, "had a good name and an extensive trade, but we shall naturally try to improve on what they have done." The new, like the old, firm will continue to manufacture both white wine and cider vinegars.

"Trade is improving," said one of the members of the Hamilton Biscuit and Confectionery Co., "although we have not done so bad all spring for that matter."

W. H. Gillard & Co. recently got in a shipment of canned carrots. They are said to be delicious, and I am rather surprised that some of our Canadian packers have not yet at least experimented with this vegetable. But it is not so much to canned carrots that I wish to refer, as to the precocity of a certain child, as exhibited in connection with them. The child in question is the four-year-old son of Mr. Beckett, the manager of W. H. Gillard & Co.'s sample room. The other day Mr. Beckett took home a can of these carrots for dinner. The carrots have a bright red look, and are small and somewhat like a heart in shape, and attracted the attention of the youngster.

"What are those red things, mamma?" he at last ventured.

"Carrots, my dear."

"Oh, I thought they were hearts."

"Hearts?"

"Yes, hearts that were broken after the ball."

Like father like son.

The sugar market here was advanced $\frac{1}{8}$ c. on Wednesday. Granulated is now selling at $4\frac{3}{8}$ to $4\frac{1}{2}$ c., and wholesalers vow they will not shade the inside figure. Yellows are quoted at from $3\frac{3}{8}$ c. up. Willett & Gray's Statistical says that according to Litch's estimates for the future there is a possibility of 1c. per lb. being added to the present price, and it does not think there are any circumstances that will warrant a reaction.

I had a talk with Mr. Steele, of Lucas, Steele & Bristol, a couple of days ago re-

garding the new tariff on sugar. "I am," he said, "positive that this change in the duty is really a popular one, and both wholesalers and retailers have found it quite easy to get the advance. The retailers tell me that they have had no kicking at all from their customers. You know, the changes that have been made in the past have given the refiners the big end of the stick, but in the last change the conditions are just the opposite, and I think that has something to do with it. For some little time past the refiners have been giving us a fair quality of sugar if they have not given us quite as good an assortment as requisite. During the last couple of weeks, however, there have been some complaints about the Montreal low grade sugars running very heavy and wet. Some of them go as high as 360 to 375 pounds. It would be a pity now that the hot weather is upon us to place such sugars on the market. It will only cause trouble to buyer and seller."

The tea trade has been quiet the past month, but it is beginning to revive again. Prices are quite firm on account of advices received from Hankow and Yokohama, announcing that the markets there had opened at higher prices than last year. In Japan and on the island of Formosa the labor market is poorly supplied.

A traveler of a Toronto house ran against a traveler of a Hamilton house the day before the Budget speech was delivered. Now, the Hamilton man's principles were known to hold a big stock of sugar, and the "Queen City" man knew it. "Say," he said, "your people are going to get it. Sugar is going to drop. There's no help for it." It is needless to say that the only "drop" was in the Toronto man's feelings. He probably also took a drop for his stomach's sake.

There is a fairly good movement in canned goods. "We have sold ten cases to one that we did last year," said one wholesaler to me. But I hear there is a good deal of cutting going on. The ordinary selling price is supposed to be from 85 to $87\frac{1}{2}$ c., but the range goes all the way from 80 to 90c. Salmon is in good demand at \$1.25 to \$1.35 for best sockeye. There has been quite a distribution of canned and potted meats, and higher prices are looked for.

There is some difference of opinion regarding the extent of damage done by frosts in this district. One gentleman told me that grapes, peaches, and early apples had suf-

fered badly. B. R. Nelles, the well-known fruit man of Grimsby, told a friend of mine that in his part of the country the grapes and everything else were all right. I hear that in the neighborhood of Simcoe much damage was done.

Syrups are scarce, while demand is good. Low grades are selling at 25c., medium at 30 to $32\frac{1}{2}$ c., and fine at 40c. per gallon.

Large quantities of off-stalk raisins have been sold here at from 80 to 85c. per box during the last few weeks, and now that the hot weather is setting in there is quite a demand for California raisins at from $5\frac{1}{4}$ to $5\frac{1}{2}$ c.

Starch is beginning to look up, and there is now a good demand for it.

"Since last fall," said a member of the firm of W. H. Gillard & Co., "we have handled one-tenth the total quantity of currants exported from Greece for Canada. I have obtained figures from three different sources, and if anyone doubts what we say, why we have money to back it."

"Baseball—Gillard's 'Pickles' vs. Dalley's 'Blackings,' May 18, at Ainslie Park. Opening game of the season. Dummy leaves Hamilton 2 10 p.m. sharp." This is the substance of a circular that is being distributed about the city, and explains itself. "Supposing they beat us," tremulously remarked a member of Gillard's team, as a circular was handed me. "Why, then the 'shine' will be taken out of us," facetiously remarked another.

James Turner & Co. report trade active in currants, prunes and Valencia raisins.

The F. F. Dalley Co. are putting a new stove polish, in paste form, on the market. It is in a deep box, to avoid the possibility of drying, and is named the "Gem." They report that their new pure fruit flavoring extract, in $2\frac{1}{2}$ -ounce round bottles, is meeting with enormous success.

The Toronto, Hamilton and Buffalo Railway will be opened some time next week. W. L. E.

Wm. Paterson & Son report extra heavy sales of their high-class soda biscuits of late.



Kennedy, Greig & Co.

Manufacturers of the

Crown Brand Extracts, Oils, etc.

Importers of

Grocers' and Confectioners' Sundries.

456 St. Paul Street

and at

29 South Front Street

MONTREAL.

PHILADELPHIA.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, May 16, 1895.

GROCERIES.

SUGAR leads the van. There has been a further advance, but in spite of this the demand continues active, the feature of it being the enquiry for carload lots. Canned vegetables are meeting with a fair demand, but the feature in the canned goods line is the strength and increased movement in beef. Coffees are in much the same position as before, except it be that high grade kinds are getting scarcer. There are a good many teas moving, and the London, England market is cabled higher on Ceylon. Currants are in active demand. Other kinds of dried fruits are in moderate request only. Payments are fair, and although the unpleasant turn in the weather naturally tended to retard the movement of merchants, the bright trade prospects are not lost sight of. Consequently no complaining is heard.

CANNED GOODS.

Wholesalers are marking down their prices on corn and peas to correspond with the reductions made the other day by the Canners' Association. There has been no other change. There is a fairly good demand for canned vegetables, although there are not as many selling as the trade would appear to desire. The chief demand is for tomatoes and corn. For fruits there is just the usual demand. Meats are firm, and people seem at the moment to be stocking themselves up with them. Salmon continues to sell freely. We quote: Tomatoes, 85 to 90c. for choice; corn, 80 to 90c.; peas, 80 to 85c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries,

\$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.25 to \$1.35, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.50 to \$1.65; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Green Rio coffees are getting scarce on the Toronto market, and there are no high grades to be had in the primary market. Demand here is moderate. We quote green in bags: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Business is moderate at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

The conditions are unchanged. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Further strength has been gathered by the sugar market during the week. Refiners' prices for granulated have been advanced another ½c. per lb, being now 4¾c. net cash laid down here, and their lowest yellows are 3¾ to 3 7/16c. There are hardly any yellows at the moment in refiners' hands. The demand is active in spite of the advance, there being a good many carload lots moving. We quote: Granulated, No. 1, 4¾ to 4½c.; do., No. 2, \$4.25 to \$4.30; yellows, 3½c. up; Demerara, dark, 3 to 3½c.; bright, 4c.

SYRUPS.

Another advance of ¼c. per lb. is announced by the Canadian refineries. Demand is just fair. We quote: Dark, 30c.; medium, 32 to 34c.; bright, 38 to 43c.; very bright, 48 to 53c.

MOLASSES.

Market is quiet and featureless. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

A cable received on Tuesday from London announced another advance in the price of Ceylon tea. There was an advance of ½d. last week in low-grade Ceylons, which are scarce. Ceylon teas continue to attract the great part of the attention on the Toronto market. Japan teas are much about the same as before. Teas of this growth at about 16 to 17c. are exceedingly scarce, and, being a tea that is in good demand, holders are disposed to hold in the hope of getting better prices. Young Hysons are still scarce. Low grades are offering all the way from 4½ to 6d., but teas which sell at from 8 to 9d. are very scarce. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums,

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

HOUSEKEEPERS RUSH FOR
THE SPLENDID
PATENT SCRUBBING BRUSHES
MADE BY

The ...

Berlin Brush Co.

Successors to Windsor Patent Brush Co.,
and Handy Patent Brush Co.

Whitewash Brushes and Brooms.

GOOD SATISFACTION IN
HANDLING OUR
GOODS.

BERLIN BRUSH CO.

Berlin, Ont.

We Invite
any Grocer handling
"SALADA"
CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

MARKETS—Continued

and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Currants are in active demand, everybody seemingly wanting them. Advices from Patras state that while the Russian demand has slackened, stocks there are not in an unsatisfactory condition, and that despite the fact that the growers are requiring money for cultivation of the forthcoming crop, the market remains very sensitive, and the slightest demand would cause an appreciation in values. We quote: Filatras, half-bbls., 4 to 4½c., barrels, 4¼c.; fine Filatras, half-bbls., 4¼c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¼c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Valencia raisins continue in moderate demand at unchanged prices. We quote: Off-stalk, 85 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Prunes are still in active request. Lower qualities of "Sphinx" brand are slightly easier, 4¼c. being quoted for "U." There are a few Bosnia prunes in hogsheds on the market, at 3½ to 4c. per pound. We quote as follows: "Sphinx"—"U," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 6½ to 7¼c. per lb.; "Atlas," "D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

Sultana raisins are in moderate demand, at from 5½c. per lb. up.

Dates are quiet and unchanged at from 4½c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand is fair for California dried fruits. We quote according to quality: Peaches, 10½ to 12½c.; apricots, 10½ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 10c.

BUTTER AND CHEESE.

During the warm weather of last week the receipts of large rolls were limited, but the sudden change in temperature has brought forward a better supply. But now that grass butter is coming in, the supply of large roll will cease, and merchants will begin putting their butter into tubs. The market is still crowded with a lot of old stuff, and large quantities of the most inferior kinds are being disposed of to the soap-makers for grease, as is stated in another column in this issue. Prices have a downward tendency. We quote: Summer dairy and store packed—Choice, 9 to 12c.; low grade baking butter, 5 to 6c.; fresh large rolls, 10 to 12c.; pound prints, 13 to 15c. Summer creamery, 8 to

12c. Winter creamery—Tubs, 17 to 18c.; pound prints, 18 to 19c.

Offerings of new cheese are large, with few buyers. Little or none has yet been taken for export purposes, and it is said that no remarkable offer would be refused by factorymen. August and September makes of Canadian cheese bring 10 to 10½c., and new Canadian cheese is quoted at 8½ to 9c. Small Stiltons bring 12 to 12½c.

GREEN FRUIT.

Trade on the whole is reported brighter. The sales at Montreal have brought better prices than were expected, and as a result lemons and oranges are very firm with a stiffening tendency. Bananas are firm, and pineapples are coming in freely, but holding their own. Dried fruit is getting scarce. Southern strawberries are cheapening. We quote: Messina lemons, 360's, \$3.25 to \$4.25; 300's, \$4.50 to \$5. Oranges—Messinas, half boxes, 80's, \$1.50 to \$1.75; 100's, \$1.75 to \$2.50; boxes, 160's, 200's and 300's, \$3.50 to \$4; navels, \$4 to \$4.50; Messina ovals, 80's, \$2; California seedlings, \$2.75 to \$3; Valencias, \$4.25 to \$4.50. Bananas, \$1.50 to \$2.75 for firsts and seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. California dried fruit—Apricots, 12½c.; peaches, 12½c.; cranberries, \$3.50 per box. Strawberries, 15 to 17c. a quart; cocoanuts, \$4.50 a sack; pineapples, 8 to 13c.; green string beans, \$2.50 to \$3 per bushel crate; Egyptian onions, \$2.25 per sack.

COUNTRY PRODUCE.

BEANS—Choice hand-picked still bring from \$1.50 to \$1.65 a bushel.

DRIED APPLES—Are quoted at 5 to 5½c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: 6½ to 7¼c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.25 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

MAPLE PRODUCTS—Sugar and syrup are coming in freely, but the demand is falling off, and prices are a little lower in consequence. We quote: 7 to 7½c. per lb. for sugar; syrup, 60 to 65c. per wine gallon, and 75c. per imperial.

POTATOES—The bottom has for the present fallen out of the market, and some think there will be no revival before the arrival of new potatoes. This is doubtful reasoning, however, as six weeks must elapse before "news" are plentiful. Potatoes now bring only 50c. on the track, and from 55 to 60c. out of store.

EGGS—The demand for pickling purposes keeps eggs pretty firm at 10½ to 11c.

FISH AND OYSTERS.

Stocks are light, but lake fish are beginning to come in a little more freely and to become cheaper. Salt herring in barrels seem a little scarcer. Trade is generally improving. We quote: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; pike, 4½ to 5c. per lb.; flitch cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7c.; white fish, 7½c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Georgian Bay herring, \$2 per 100.

PROVISIONS AND DRESSED HOGS.

Since the advent of warm weather packers have ceased buying hogs, and any that come forward now are being taken by the butchers. Prices remain firm, with an upward tendency, as they likely will for some time to come. Dressed hogs bring \$6.25 to \$6.50 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8¼c. for small lots; breakfast bacon, 11c to 11½c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs. 11c.; small hams, 11 to 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Continues advancing on the local market. We quote: White, 86½ to 87c.; red, 83 to 84c.; goose, 83 to 84c.

OATS—Advanced to 40c.

BARLEY—Firm, at the old price, 48c.

FLOUR—No changes are reported from last week, prices being maintained. We quote: Ontario straight roller, \$3.60 to \$3.75; Manitoba, \$4.10 to \$4.15; patents, \$4.30 to \$4.40.

BREAKFAST FOODS—Oatmeals remain firm in sympathy with oats, and rolled wheat has advanced in accord with the wheat market. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; corn meal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SALT.

Business is pretty good at unaltered prices. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.,

70 Colborne Street

TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**Ask Your Wholesaler**

For



Brand

Canadian Leaf Chewing Tobacco,
made in all size plugs. Cheapest
and best. Try a sample lot.**Joliette Tobacco Co.**

JOLIETTE, P.Q.

Summer LemonsNow is the time to buy.
How many can you use?

WRITE US—We are large dealers.

CLEMES BROS. - TORONTO**SEEDS.**

With trade in clovers and grasses now practically over, the market is quite lifeless, and there is no actual business to report. Prices unchanged and nominal. We quote: Red clover, \$6.15 to \$6.50; alsike, \$4.20 to \$6; timothy, \$2.90 to \$3.50 per bushel. The foregoing are jobbers' prices to the trade.

HIDES, SKINS, WOOL AND TALLOW**HIDES**—Are in good demand and bring better prices. We quote: Green hides, No. 1, 7c; No. 2, 6½c. Cured sell for 8c.**SHEEPSKINS**—Not so plentiful, at \$1 to \$1.10, an advance of 10c. over last week.**CALFSKINS**—Are in good supply and find a ready sale at prices quoted: 7c. for No. 1 and 5c. for No. 2.**TALLOW**—Continues dull, jobbers quoting 5 to 5½c., and selling at ½c. higher.**WOOL**—There is no Canadian fleece on the market, and it is expected that new wool will open at from 17 to 18c. There are no changes in pulled wools, supers being quoted at 19 to 21c., and extras at 21 to 22c.**PETROLEUM.**

Crude remains firm in the States and at Petrolea, and the markets for refined oils are steady. As most branches of trade are pretty well supplied, business is likely to be quiet for some time. Prices will remain quiet, it is thought. We quote, in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 17 to 18c.; carbon safety, 19 to 19½c.; Canadian water white, 19 to 19½c.; American water white, 23 to 24c.; photogene, 24 to 25c.

MARKET NOTES.

Hannah & Co. want to buy potatoes.

Ram Lal's tea is, as usual, on the main deck.

Clemes Bros. have a lot of pineapples in just now.

James Turner & Co. have a nice lot of "Albert" sardines.

Smith & Keighley report good sales of California dried fruits.

T. Kinnear & Co. are offering Demerara sugars at low figures.

Davidson & Hay are offering very good value in Austrian prunes in cases.

Clemes Bros. purchased \$11,000 worth of oranges and lemons at the Montreal sales.

A direct shipment of choice Darjeeling teas arrived this week for Davidson & Hay.

White & Co. are offering a fine line of lemons and oranges direct from the Montreal sales.

Whittemore's russet dressing for tan boots is offered by the Eby Blain Company. Boxes 2 doz.

W. H. Gillard & Co. have a consignment of New Orleans molasses which show splendid value.

Shipments of Crosse & Blackwell's pickles, vinegars, etc., are to hand this week with Davidson & Hay.

J. W. Lang & Co. have to hand shipments of "Sphinx" prunes, and Filiatra currants in half-barrels and half-cases.

Southwell's English marmalade, 1-lb. glass jars. The Eby, Blain Company have received a shipment of this brand.

W. H. Gillard & Co., of Hamilton, have again secured the wholesale agency of New York ginger ale and like summer beverages,

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes and Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Rutherford, Marshall & Co.Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.**EGG CASES SUPPLIED**Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for ...

REMINGTON MACHINE CO.Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speeding and Corliss Engines.
Complete Plants Erected. All work
guaranteed.ASK FOR
MOTT'S

MARKETS—Continued

which they have successfully handled for the past two seasons. They refer the trade to their advertisement on another page.

Rutherford, Marshall & Co. now have the sole control of the "Maple Leaf" brand of creamery butter.

Advices from Japan to Lucas, Steele & Bristol say the market is higher than last season and labor is very scarce.

Exceptionally low prices are quoted by the Eby, Blain Company in domestic jams and jellies, all flavors, in 7-lb. pails.

Rutherford, Marshall & Co. are receiving a lot of fresh packed dairy butter, which they say is giving excellent satisfaction.

Graham, McLean & Co., agents for "Cream Cheese," report that that product is now being put on the market with new labels.

James Turner & Co. advise having received large consignments of choice goods, and they are in a position to sort up store-keepers for the spring trade.

Dawson & Co. are handling a lot of southern strawberries. Their purchases at the Montreal fruit sales were large and choice in lemons and oranges.

McWilliam & Everist report extra large arrivals of pineapples. They have lately received four cars of bananas, besides the shipments of their Montreal purchases.

Despite the severe frost which visited the Niagara Peninsula, greatly damaging the fruit, James Turner & Co. are offering their present stock of canned fruits at no advance.

Gallon apples, 3-lb. apples, and 2 and 3-lb. tomato catsup are being offered at very close figures by Lucas, Steele & Bristol. Get their figures before placing your order.

The \$5 assortment of imported fancy milled toilet soaps offered by the Eby, Blain Company is a very good line. Every cake can be retailed at 5c., with a very comfortable profit.

Having received a shipment of Messina lemons, H. P. Eckardt & Co. are prepared to offer special value in the following brands: Fine, Choice, Extra Choice, Fancy, Extra Fancy.

Intending purchasers would do well to get H. P. Eckardt & Co.'s prices on the following lines before buying: Off-stalk, Fine Off-stalk, Select, and Layer Valencia raisins.

The following brands of French plums in cases are for sale by Lucas, Steele & Bristol: Superior, Choice, and Extra Fine. The Superior are said to be equal to bottle goods, and sell at half the price.

The Eby, Blain Company are offering special prices in canned goods of all descriptions—corn, peas, tomatoes, pumpkins, squash, raspberries, gooseberries, pitted cherries, gallon apples, etc.

Mr. Fortier, of the Toronto Biscuit and Confectionery Co., has just returned from a trip north, and reports prospects for spring and summer trade very bright. Their sodas, he says, are leaders everywhere.

W. H. Gillard & Co. are having a great demand for Dixon's celebrated carburet of iron stove polish, for which they have the wholesale agency. It has been on the market for fifty years, which speaks well for its superior merits.

Enormous as is the extent and variety of their list of biscuits, Huntley & Palmers, the English biscuit manufacturers, are ever adding thereto. Among the latest additions

is what is known as "Dinner Biscuits." And appropriately are they named. They are oblong in shape, and about three-fourths of an inch long. "Dinner Biscuits" are pleasant, appetizing little things.

D. Gunn, Flavell & Co. are giving specially low prices on green rolls in pickle, and on shoulder hams. These are dried similarly to the Maple Leaf brand of hams and bacon. Merchants can write for quotations.

It would pay any large buyer of suspenders to write direct to the Dominion Suspenders Co., of Niagara Falls, for samples, stating the price they wish to pay. This is their season for clearing out all their spring patterns, to make room for their fall line, which they are now working upon.

D. W. Ross, general merchant, Parry Harbor, was in Toronto this week and reports trade in his town good, with prospects of a good summer. Having plenty of snow and a steady winter, a big business was done in their staple article, logs. They are looking forward to a good summer from the railroad, as the Parry Sound, Arnprior and Ottawa branch is being built through there now.

Following the well known R. R. advertisement the Toronto Biscuit and Confectionery Co. are making a household saying of the following:

We don't keep
The Toronto Biscuit and Confectionery Co.'s
Goods.
We sell them.
Their soda biscuits are the best on earth.

MONTREAL MARKETS

MONTREAL, May 16, 1895.

GROCERIES.

THE grocery market does not exhibit any notably new feature this week.

On the whole the volume of business since the first splurge after the opening of navigation has not been so large, but for all that a good steady trade is doing in all staple lines. An unsettled feeling in sugar is still a feature of the situation. Refiners here put up their price ½c. on Monday. Jobbers have not done so yet, but are expected to before the close of the week. In tea business rules on the quiet side, and the same can be said of spices and coffees. Dried fruits are featureless, and none of the jobbers here have yet entered into any contracts for new pack canned salmon. In green fruit the firm feeling in lemons is the leading feature.

SUGAR.

The sugar market is very unsettled, and at this writing it is possible that values may go higher before the close of the week. On Monday the refiners advanced their prices ½c. all round to ¼c. on granulated, and 3½ to 4c. on yellows. No change has yet been made in jobbers' prices, which remain at 4½c. for standard granulated, and 3¼ to 3½c. for yellows, as to grade. It is possible, however, that the Guild may advance prices before the end of the week. The volume of business doing owing to the unsettled feeling is very small.

SYRUPS.

There has been little change in the syrup market since our last report. Both refiners

and jobbers report business quiet, and we repeat our range of 1½ to 2¼c., as to grade.

MOLASSES.

Advices from the the Islands on molasses have been rather firmer in tone, but business on spot has been carried on at the old basis, and the demand at the moment is not very active. On goods to arrive jobbers are still accepting orders at 30½c. in car lots and 31½c. in smaller quantities, but for prompt shipment the range is steady at 31½c. in carloads, and 32½c. in less than carload lots.

RICE.

The mills report a rather better demand for rice at present, and a larger volume of trade is doing both from first as well as second hands. Prices from millers' hands are: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

SPICES.

There is a steady healthy demand for spices though the first splurge that followed the opening of navigation is over. We quote jobbing prices: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The coffee market rules very quiet in a wholesale way, but the demand from jobbers' hands is of a steady character. In a regular way we quote green coffee in bags as follows: Maracaibo, 21½ to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 23c.; and Mocha, 29 to 34c.

TEA.

The tea market has shown rather more life in a wholesale sense, quite a few good sized transactions being put through on behalf of country buyers in jobbing lots. No large business is spoken of. Japans have changed hands at 18½ to 20c, which were about the only stock moving. We quote: Japans, low grades, 11 to 14c.; medium, 15 to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUITS.

There is little change to note in dried fruit. Mediterranean stock is very quiet and values on old stock are somewhat lower here, as the jobbers are becoming desirous of working it off. Accordingly, we quote a range of 2 to 4c on off-stalk Valentias and 3½ to 5c on layers, as to grade.

There is little doing in California raisins, and prices are the same, 6½ to 6¾c. for 4 crown loose muscatels, and 5½c. for 3 crown ditto.

The currant market is quiet and unchanged. We quote: Filatras and Provincials, bbls. 3½c.; cases, 4 to 4½c.; Patras, 5 to 5½c. and Vostizzas, 7 to 7½c.

Prunes are quiet and rather easier on lower grades, at 4 to 4½c. for Bordeaux; 4¼ to 4¾c. for Bosnias, while Californias are unchanged at 8 to 9c.

Only a few figs are offering here at 10 to 12c.

Dates continue unchanged at 3½ to 4c. with little doing.

Dried and evaporated apples are quiet but steady at 6 to 6½c. and 7½ to 7¾c. respectively.

NUTS.

The nut market is featureless on the whole. The only change that we note is in

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST
TELEPHONE 645.

MCWILLIAM & EVERIST
GENERAL FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Short Rolls

SMOKED
SUGAR
CURED 7¹/₂
IN PICKLE 7 NO CHARGE
FOR BARREL

Shoulders

CURED
SAME AS
HAMS 7
¼c. less barrel lots

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

shelled Grenoble walnuts, which are 1c. lower than last week. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarra-gona, 11 to 13c.; Grenoble walnuts, 13 to 14c.; shelled ditto, 24 to 25c.; filberts, 7 to 8c.; and pecans, 9 to 11c.

CANNED GOODS.

The canned goods market continues much the same. The only change is somewhat easier values on corn and peas, but the decline does not induce any demand. In canned salmon there is still an entire absence of contracting to note. Cannery agents here state they are in a position to contract at \$4.40 to \$4.50 f.o.b. on the coast, but that buyers do not care to place orders at these figures from abroad. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 85 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

APPLES—The apple market is quiet and steady, at a range of \$3 to \$5 per barrel.

ORANGES—The orange market rules fairly steady. Messinas sell at \$2.25 to \$4.50; ditto bloods, \$2.25 to \$5; and ditto ovals, \$2.25 to \$5, as to brand and size of package.

LEMONS—In consequence of the high figures realized at the sale last week, the tone of this market is very firm, and prices are 50c. to \$1 higher than they were last week, the range being \$3 to \$5, the outside being for very fancy stock.

BANANAS—There is a steady seasonable trade doing in these, but prices are rather easier, at \$1.25 to \$2.50 per bunch, as to quality.

PINEAPPLES—There is only a very limited supply here, and prices are firm at 7 to 25c., as to grade.

COUNTRY PRODUCE

EGGS—There has been no change in eggs, which rule quiet at 10 to 10½c.

MAPLE PRODUCTS—Are quiet and steady, at 6 to 7c. for maple sugar and 50 to 60c. per tin for syrup.

HOPS—Featureless at 5 to 8c., as to quality.

HONEY—There is no change in honey, which we quote at 7 to 9c. for extracted, and 10 to 12c. for comb stock.

ONIONS, DOMESTIC—Sales of onions are made regularly at \$1.90 per bbl. for red, and \$2.25 for yellow.

ONIONS, IMPORTED—Egyptian onions meet a steady trade, at 1¼ to 2c. per lb.

POTATOES—Sales of potatoes on the track are made freely at 65c. per bag by the carload. For jobbing lots buyers have to give an advance of 10c. per bag.

BEANS—Hand-picked beans are moving at \$1.50 to \$1.75, and lower grades \$1.25.

PROVISIONS.

There was no important change in the local provision market, business being quiet

The great 5c. cake Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot Carload LAKE MANITOBA

WHITE FISH

In kegs. Also
Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

New Cheese.

EVAPORATED APPLES, 7c.

Maple Syrup,

Extra Heavy.

D. GUNN, FLAVELLE & CO.

Pork Packers and Commission Merchants TORONTO

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

MONTREAL MARKETS—Continued

at steady prices. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

The demand for flour from local and country buyers is fair, and the market rules moderately active and firm. We quote: Winter wheat, \$4.35 to \$4.50; spring wheat, patents, \$4.40; straight roller, \$4.10 to \$4.25; straight roller, bags, \$1.95 to \$2; extra, \$3.75; extra, bags, \$1.80 to \$1.85; Manitoba strong bakers', \$4.25.

In feed a good business is doing, the demand being fair at steady prices. We quote: Bran, \$16; shorts, \$19; mouillie, \$22 to \$23.

There is no important change in oatmeal, business being quiet at firm values. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

BUTTER AND CHEESE.

The cheese market continues dull and heavy in its tendency, and prices are as difficult to quote as ever. In fact, until the full grass make is offered there is hardly any possibility of fixing a price, as there is little desire on the part of British buyers to deal in the fodder make. At the wharf, Monday morning, some 1,400 boxes altogether were offered, received by boat and rail. The basis on which it changed hands, owing to the manner in which the transactions were put through, can only be surmised, but from 6½ to 6¾c. will no doubt cover the range except in the case of a few lots. The spot market in a nominal way can, therefore, be quoted at this range.

The butter market continues heavy and dull. Fine fresh creamery continues plentiful and is a free sale under a moderate demand at 16c. All other kinds of butter are neglected and nominal.

ASHES.

The ashes market has taken a rather sudden sway since our last report. Pots are meeting an improved demand for export and prices have stiffened 5c. all round, the range now being: First pots, \$4.10; second, \$3.75 to \$3.80. Pearls on the other hand have taken a regular slump, sales being made last week at \$3.65, and they are freely offered at this figure at this writing.

MONTREAL TRADE NOTES.

Rose & Laflamme note an active demand for Baiger's "Nonpareil" jellies.

Elme figs are almost all worked off this market. Hart & Tuckwell still have a few.

Strong bakers' flour was marked up to-day by local millers 10c. per bbl. to \$4.35 per bbl.

A. P. Tippet & Co. note a good, active demand from the trade for Lazenby's soup squares.

Sales of some round lots of Congou teas at 14c. are noted this week. The goods go to the west.

The next direct fruit sale will be held on May 20. The place in which it will be held has not been decided on yet.

A. P. Tippet & Co. have booked a large volume of orders for lime fruit juice cordial and other preparations this week.

Laporte, Martin & Co. call attention to the fact that molasses are firmer at the

Islands. They are still booking orders for future shipments on new stock at the old prices.

The sugar refiners, at a meeting held on Monday, advanced their prices ¼c. to 4¼c. on granulated and 3¾ to 4c. for yellows.

Private advices on Barbadoes molasses from the Islands state that the price had advanced 1 to 12c. first cost at the Islands.

The first direct cargo of new crop Barbadoes molasses is expected here by the first week in June. Two of the French wholesale houses control it.

Offers on new pack canned salmon are still indefinite. An agent said he was prepared to accept orders at \$4.40 f.o.b. on the coast, but buyers were not anxious.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 16, 1895.

BUSINESS has been good during the past week, and collections are more satisfactory. The weather has been very fine, but rather dry, and lumbermen are in some cases anxious about their logs. The most of them, however, are getting their output forward satisfactorily. Away from the coast it has been very hot for the season. In Fredericton, where a few weeks ago there was an ice jam in the river, it has been so hot people could not sleep, and Sussex and Moncton report midsummer heat. Sugar, flour and molasses continue to be interesting features in the market. Butter, cheese and smoked herrings are still the dull lines. In hops the market is very low. Some have been bought by the trade from Montreal houses at particularly low prices. These goods are, however, very slow sale.

OIL—The price remaining as last week and being very firm, the trade are finding business rather more active. The decline from the very high figures and the greater steadiness has created a degree of confidence. In lubricating oils, in which the demand is good, the prices show no change. We quote: Best American burning oil, 23c.; best Canadian, 21c.; second, 17c., no charge for barrels.

SALT—The market shows no change. Demand is quiet. The cargo reported landing was largely put in store. Ex store prices are: 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. boxes, 12c. each; cartons, \$2 per doz.; cheese salt, bbls. bulk, \$2.70.

CANNED GOODS—The demand is much better and fairly large quantities are moving. Jobbers are buyers, though no very large sales are reported. Prices are very firm. Stocks of canned salmon are light. New goods are expected to be higher than last season. We quote: Corn, 95c. to \$1; peas, 90 to 95c.; tomatoes, 95c. to \$1.05; new gallon apples, \$2.25 to \$2.40; corned beef, 2 lb. tins, \$2.80 to \$2.90; 1-lb. tins, \$1.60 to \$1.70; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—Market continues quiet. Demand for loose muscatels, California, is

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

WHOLESALE TRADE ONLY. Solicits representation of a reliable firm dealing in Beans, Oatmeal, Etc.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St John, New Brunswick

THERE
IS
NO
DOUBT
ABOUT
IT

GOLDEN
FINNAN
HADDIES

ARE
GIVING
THE
BEST
SATIS-
FACTION

Don't delay, order at once and
increase your sales, also profits.

YOUR WHOLESALE GROCER SELLS THEM

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N. B.

PUREST and BEST

The Windsor Salt Works have a process in use which guarantees PURITY, and from the time the brine leaves the wells till the PURE SALT reaches the packages, it is not handled except by machinery, which ensures CLEANLINESS.

That is the reason why

WINDSOR
DAIRY SALT

Is so highly recommended by such men as Prof. Jas. W. Robertson, Dominion Dairy Commissioner; Mark Sprague, Inspector of Creameries for the Ontario Creameries Association.

For Farm Dairy use it is put up in 50-lb. White Duck Sacks, and in Cotton Bags, 15 in a barrel; for Creameries in 200-lb. White Duck Sacks, and in Paper-lined Barrels, 280 lbs. net.

Any Wholesale House in Canada
can supply you.

Made by the

Windsor Salt Works

WINDSOR, ONT.

Always Order "WINDSOR SALT."

This Space

IS RESERVED FOR THE

FLAG-SHIP BRAND

OF FRASER RIVER

Canned Salmon

Packed by the

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

R. V. WINCH, Manager.

better. This fruit is low, prices being about $\frac{1}{2}$ c. below those of last fall. In cleaned currants in cartoons a better demand is also noticed. A good grade is being locally put up. It is a most satisfactory way to handle these goods. California evaporated, though cheaper than last year, are reported dull. Evaporated apples are easier. In dried demand is dull and prices are off. Holders are missing the good prices that were offered for export, and some are regretting not having sold. The stock, however, is light, but for some months demand will be the same. There is, however, a good fall demand here. In raisins some seedless California are being offered, but the quality is not extra. Some more Bermuda onions arrived by steamer this week. We quote: Cleaned currants, 7½c.; bulk, 6½c.; dried apples, 5¼ to 5¾c.; evaporated apples, 8 to 8½c.; Sultana raisins, 6 to 7c.; Valencia, 4 to 4¼c.; layers, 5 to 5¼c.; London layers, \$2.10 to \$2.25; loose muscatels, 5 to 5¼c.; currants, bbls., 3¾ to 4c.; half-cases, 4¼ to 4½c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; Bermuda onions, \$2.50 per crate; Egyptian, 2¼ to 2½c.

GREEN FRUIT—Apples are about out of the market. There is now, with other fruit so plentiful, but a light demand. In oranges prices keep low, the retailing price of good oranges being 15c. per dozen. Pineapples are cheaper and are of good quality. Bananas are arriving in large quantities. Strawberries have made their appearance, and rhubarb is now a staple. Blood oranges are easy in price, but the tone of oranges is firmer. We quote: Pineapples, 10 to 16c.; rhubarb, 4½c.; apples, hard fruit, \$3 to \$3.50; Messinas, \$3.50 to \$4; bloods, \$2.50 to \$2.75; Valencias, medium, \$4.75 to \$5; lemons, \$3 to \$4.50; bananas, \$1.75 to \$2.25.

DAIRY PRODUCE—New butter in tubs and rolls is now coming forward in quantities. The quantity of old yet in the market is large and keeps prices very low. Both creameries and cheese factories are now at work in this province. Large quantities of cheese will be made here this season, and unless some such way of placing it upon the market is used as that used by Canadian factories, there will be some trouble to get the best prices. There is yet a good deal of old cheese here, and with the new coming in at much lower prices than the old were

bought at, the old are hard to sell. And then new cheese is preferred. In eggs there is a fair demand, and prices are low. Quality at this season is good, and as the season advances buyers become more careful. Packers should take care and see that only good eggs are packed. Batter take a small price than hold the eggs and spoil the sale of all. Care should be taken to see that the fillers in the cases are clean. Fillers are cheap, and nothing spoils the sale of eggs more in warm weather than bad and dirty fillers. We quote: Old butter, dairy, 12 to 14c.; creamery, 16 to 17c.; new dairy, 15 to 17c.; rolls, 17 to 18c. Cheese, new, 9 to 9½c.; old, 9½ to 10. Eggs, 9 to 10c.

MOLASSES—Market is bare except for what arrived by the last steamer. Prices are firm though rather lower than the market warrants. Demand is very good. The importer of the cargo of 400 casks Barbadoes, before spoken of, has not only sold it, but all that he had by the steamer this week as well. Higher prices are looked for. Syrup is dull. We quote: New Barbadoes, 28 to 30c.; new Nevis, 28 to 29c.; Porto Rico, 30 to 34c.; syrup, 33 to 35c.; St. Croix, 27 to 28c.

The Approach of Summer



Always stimulates the demand for Condensed Milk. Every year sees more families using it. They commence its use in the hot weather, and appreciating its cleanliness, purity, and other advantages, continue to use it the year round. To help increase this sale you should sell and recommend the brand giving the most satisfaction. It is the

"JERSEY" BRAND

FORREST CANNING CO.

HALIFAX, N. S.

If you would be interested in a scientific analysis of the different brands write us for a copy of Prof. Bowman's Report.

ST. JOHN MARKETS—Continued.

SUGAR—Jobbers here are not buyers to any extent. Stocks being large, prices are very firm, having advanced since last quotations. Quite large quantities are moving. It is reported that some who bought largely ahead at low prices are also sold ahead to some extent at the low prices. Some complaints have been made by jobbers, owing to the large grain of granulated which has been received lately. This market prefers the fine. Sales of sugar are not being pushed. We quote: Granulated, $4\frac{1}{4}$ to $4\frac{3}{4}$ c.; yellow, $3\frac{3}{8}$ to $3\frac{7}{8}$ c.; Paris lump, 5 to $5\frac{1}{2}$ c.; powdered, 5 to $5\frac{1}{2}$ c.

FISH—Demand in dried is fair. Receipts of all kinds are small. Pickled herring are dull, and in smoked the market is overstocked and the demand light. In fresh, a few shad are being taken. Gaspereaux are still a very light catch, so that few are being salted, the larger quantity being sold for bait. Halibut and lobsters are also light catches. A few salmon have been taken. Stocks of dry cod are light. We quote: halibut, 7 to $7\frac{1}{2}$ c.; gaspereaux, 50c.; smoked, \$1 per 100; lobsters, \$6 per 100; large cod, \$4; medium, \$3.80; small, \$3 to \$3.25; pollock, \$1.70; bay herring, \$1.40 to \$1.50 half-bbl.; Shelburne, No. 1, \$3.75 per bbl.; half-bbl., \$2.40 to \$2.50; shad, 15c.; smoked herring, $5\frac{1}{2}$ to 6c.; Digby chickens, 10c.

PROVISIONS—Sales during the past week have not been large. In prices where there is a change it is in favor of the buyer. Some Island pork has been offered here during the past week. We quote: Clear pork, \$19 to \$19.50; mess, \$16.50 to \$17; beef, \$13.75 to \$14.50; pure lard, $9\frac{3}{4}$ to 10c.; hams, 10 to 12c.; rolls, 9 to $9\frac{1}{2}$ c.; compound lard, $8\frac{1}{4}$ to 9c.

FLOUR, FEED AND SEED—In flour the market continues very firm, prices having advanced ten to fifteen cents during the past week. Manitobas are still very low as compared with Ontario. Some American wheat has been imported into Ontario and it is thought prices will be more steady. Owing to the high prices and large stocks already bought, but small quantities are now being bought by wholesale dealers. Feed shows no change, except that bran is rather lower. Oats are firmer, having advanced 2 to 3c. Demand is not large. Oatmeal is about 10 cents higher and fairly large quantities are moving. In cornmeal the price is also up another five cents with a fair demand. Hay continues very dull. In seed prices are firmer, with season largely over. We quote: Manitoba, \$4.80 to \$4.85; best Ontario, \$4.60 to \$4.65; medium, \$4.20 to \$4.35; oatmeal, \$4.35 to \$4.40; cornmeal, \$2.95 to \$3; middlings, \$24 to \$25 on track; bran, \$21.50 to \$22.50; handpicked beans, \$1.90; prime, \$1.75 to \$1.80; oats, local, on track, 44 to 45c.; Ontario, 45 to 46c.; hay, \$8.50 to \$9; pot barley, \$4.15 to \$4.20; round peas, \$3.75 to \$3.90; split, \$3.70 to \$3.90; American timothy seed, \$3.15 to \$3.30; Canadian, \$3.25 to \$3.40; red clover, $11\frac{1}{2}$ to 12c.; Alsike, $11\frac{1}{2}$ to 13c.

ST. JOHN MARKET NOTES.

Strawberries from American markets are now on hand.

Eggs retailed as low as three dozen for 25 cents during this week.

Large quantities of coal are going forward from Parrsboro to American ports.

The bank managers of our city are now making their rounds upon bicycles.

Mr. John Diamond, of Diamond & Onyx Philadelphia, blacking manufacturers, called

upon THE CANADIAN GROCER this week. He is an annual visitor to our city, he and his blacking being both popular.

Deposits in saving banks in New Brunswick for April, \$74,267. Withdrawals, \$83,146.

John Seely received a quantity of Bermuda onions by the last steamer, also a few tomatoes.

The law firm of McKeown, Barnhill & Chapman, has been dissolved. Each will look after his own business in the future.

C. & S. Goggin, of Elgin, Albert county, have made a settlement with their creditors at $33\frac{1}{3}$ per cent. cash, and $16\frac{2}{3}$ on time.

It is reported that one of our molasses importers is much disappointed. He thought he had a snap, but when the goods failed to pass the test, and he had to pay 7 cents per gallon duty instead of $1\frac{1}{2}$ cents, he changed his mind.

T. S. Simms & Co., the well-known broom and brush manufacturers of this city, have purchased the Sailors' Home building on St. James street, which they will fit up as a brush factory. It is a splendid building for this business.

The West India steamer arriving this week had some 900 packages molasses, there being about 800 of Barbadoes, 70 of St. Croix, 25 St. Kitts. There were also small quantities of cocoanuts, tamarinds and Bermuda onions, and a quantity of limes and lime juice for Boston.

St. John Customs' report for April show a better business than for this month last year. Total value '95—\$298,913, for '94—\$259,166. Duty collected, '95—\$72,635, for '94—\$61,890. Amount for free goods, '95—\$76,866, for '94—\$55,481. Exports, '95—\$271,201, for '94—\$197,259.

St. Stephen, the border city of the province, is a place of business, push and enterprise. C. W. Young, of the St. Croix Soap Co., has this season a fine steam yacht. He has also the finest residence on the St. Croix. Murchie Bros., grocers, are putting in a fine plate-glass front. The grocers and meat men in both Calais and St. Stephen, feeling that life should not be all work, are closing their stores at 6.30 o'clock on Tuesdays and Thursdays.

Northrup & Co. are offering their customers special low prices in smoked herring and boneless fish. For 25lb. boxes of the latter they report an increasing demand.

H. F. Sharp, retail grocer, has admitted as partner G. B. Huggard, and the firm name will be Sharp & Huggard.

BREADSTUFFS.

Stocks of wheat on passage total 44,240,000 bushels, as against 42,000,000 bushels a year ago. The amount of wheat in the United States and Canada, in sight, is 59,623,000 bushels, as against 63,488,000 a year ago. The "visible" decreased 2,573,000 bushels last week, as against 1,699,000 bushels in the same week last year.

PERSONAL MENTION.

Mr. Stuart, a merchant of Demerara, British Guiana, was married in Brantford, Ont., last week to Mrs. Isabella Stewart.

Much sympathy is felt for W. D. MacLaren, the manufacturer of "Cook's Friend" baking powder, who was seriously injured by a bicyclist who ran him down 2 week ago. He has many warm friends in business circles who wish him a speedy recovery.

A LAWYER'S BUNGLING.

IF fresh proof were wanted of the unwisdom of passing the national administration of affairs over to lawyers almost entirely, we have it in the purchase of rifles by Canada for the militia. The late Minister of Militia, Hon. J. C. Patterson, was — like the new Minister, Mr. Dickey — a lawyer. No doubt, in this business transaction he did the best he could, but, being a lawyer, and knowing little or nothing about the merits of the business affair entrusted to him, he made a complete botch of it. This is what Mr. Dickey, the new Minister, said at Ottawa, May 8, regarding the failure of the new Martini-Metford rifles to come up to expectations:

"The Dominion Government made an agreement with the Home Government to take a certain number of these rifles, and when they came out here it was found that the barrel was much heavier than had been anticipated by our authorities in making the purchase, but an examination of the correspondence which led to the contract satisfied me that the Home Government had been absolutely in good faith in the matter, that the rifle they supplied to us was exactly what they had contracted to deliver to us, and that the good faith of Canada required that it should carry out that purchase and take the rifles and pay for them. I felt that if any class in the country would resent anything like bad faith towards the military authorities of the Mother Country on the purchase of rifles, that class would be the riflemen of Canada. If we made a bad bargain, we should be men enough to stand by it and pay what that bargain would cost us."

No doubt we must pay the piper. Canada will not repudiate a just debt, especially one to the Mother Country. But it is hard that we should be out thousands of dollars in hard cash, simply because Mr. Patterson didn't know his business, or rather our business, for transacting which we paid him \$8,000 per year. This contrasts strongly with the successful management of business men in the Government, like Hon. Clarke Wallace and Hon. John Haggart. Mr. Patterson's bungling only accentuates what has been said in these columns about the necessity of having more men with commercial training and experience in our Governments. How long would we business men stave off bankruptcy if we continued to make wretchedly bad bargains like this wasteful purchase of useless rifles?

UNCHANGED ASSESSMENT.

The village of Rockland, Ont., furnishes an instance of unchanged assessment which some municipalities might find convenient. Rockland is near Ottawa, and contains the mills of W. C. Edwards, M.P., the lumber millionaire, who, with his employees, practically control the place. Sometimes the assessment will be unchanged for four or five years. This is not strictly in accordance with the assessment law, which provides for regular assessments, and once objection was raised to the validity of the voters' list on this account, but it is convenient and seems to do no injustice.

"Impossible"

It's impossible to eat too much of

BOULTERS' FAMOUS LION BRAND CANNED GOODS

This has been fully tested, and not a SINGLE case has required an antidote. They are the greatest health giver—that's the best of it; and you KNOW what you're eating—THAT'S the rest of it.

FACTORIES: - - Picton, Toronto and Demorestville.

The Kent Canning
& Pickling Co.
Packers of the high grade

"KENT"
.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of
FINE MIXED PICKLES.

CHATHAM, ONT.

NEW . .

Maple Syrup

From the Eastern Townships, the Maple
Syrup Garden of Canada,

In Quart Bottles.

In $\frac{1}{2}$, 1 and 5 Gallon Tins.

In 5, 10 and 20 Gallon Kegs.

Half Barrels and Barrels.

Write for close quotations to

T. A. LYTTLE & CO.,
Wholesale Agents. TORONTO.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers
—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

In the Warm Summer Days



People like to prepare a meal with as little exertion as possible. That is why there is such a demand for canned meats. Our meat delicacies are simply delicious.

Canned Duck

Canned Turkey

Canned Chicken

Canned Pigs' Feet

They are put up in our new style key-opening cans, and are ready for the table at a moment's notice.

Delhi Canning Co. - - Delhi, Ont.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, May 16, 1895.

There is a general improvement in the tone of trade in most all lines. Collections are reported fair, and the volume of business is quite heavy.

FLOUR—In flour everything is booming. Almost every day marks an advance in prices. Goldie's "People's" was quoted on Monday at \$5.13. Some American flour is coming in bond for export to Newfoundland and the Labrador coast. Manitoba high grade patents are now pretty much on a level with Ontario patents, and ought to enter into general consumption, as they are relatively cheaper, and are as easily handled for family use as well as bakers. It looks doubtful to us if the \$5 limit can be sustained on flours for very long, as American wheat can be imported and the duty paid thereon.

OATS—Oats have again strengthened from the late reaction, and as a consequence oatmeal and rolled oatmeal are firmer. The demand for these, however, will slacken off some as the weather grows warmer.

MILLFEEDS—In consequence of the scarcity of wheat and the fact that a large number of the small mills in Canada are doing little or nothing, feeds, such as middlings and bran, keep firm and are scarce.

SUGAR—The most important feature in sugar is the deductions Mr. Licht makes in the sowings of the present year. He estimates a decrease of sowings in Germany of 10 per cent., Austria 14 per cent., France 5 per cent., and other countries 15 per cent., or an average decrease of 10 per cent. In consequence of this the sugar market is very strong, beet being quoted at 10s. 4½d. to 10s. 6d., f.o.b. A cable received by the Acadia Refinery to-day from Glasgow says sugar is very firm. Tuesday's refinery quotations were: Granulated, 4½c.; extra circle C, 3¾ to 3¾c.; standard C, 3½ to 3¾c.; yellow extra C, 3¼ to 3¾c. Locally the demand is small, while deliveries are large, in consequence, to parties having bought prior to the reimposition of the duty. The jobbers are now making their profits, and the refineries must work until stocks are somewhat cleared out.

PROVISIONS—A good trade is being done in provisions. The price of beef keeps advancing in sympathy with the English market. Canadian dressed beef is worth 8c. Native, sinking offal, is worth \$8.50 to \$9. The market was well supplied last week. There is enough on hand to meet all local requirements this week. Veal is in abundant supply, and sales are slow at 4c. Spring lambs are worth \$4 to \$5. Mutton is worth 10 to 11c., and dressed hogs, 7c.

POULTRY—Poultry is fairly scarce. Fowls are worth 65 to 75c. per pair, and turkeys 16 to 18c. per lb. No spring chickens are offering.

BUTTER—The butter market remains unchanged. Canadian, new, is offered at 14c., landed here, in 30 lb. tubs, and 60 lb. tubs are offered at 13½c. Native is offered at 16c. for choice, in small tubs.

ONIONS—Bermuda onions are worth \$1.50 per crate. Silver skins sell at 1½c., and reds at 1¾c.

CHEESE—There is a drop in cheese. Old is offering at 9½c.

EGGS—Eggs are selling at 10c. to jobbers.

PRODUCE—Potatoes are selling well at 45 to 50c.

GREEN FRUIT—The fruit market remains firm, with very little change in prices. Bananas are scarce and higher. Lemons are stiffer. Fresh cucumbers are selling at \$4 per box of 100.

FISHSTUFFS—There is very little sign of improvement in the fish trade. The volume of business still remains small. Old stocks are being constantly turned over and dried by holders to keep them from spoiling. A new feature in our export trade is the outlook for possible business to be done in Brazil. A shipment of about 4,000 packages leaves for there, via New York, this week. New alewives are selling at \$2.50—their full value—to-day. This price will not likely advance.

HALIFAX MARKET NOTES.

Two cargoes of sugar and molasses have arrived at Charlottetown from the West Indies.

E. Burnham, grocer, Digby, is making large improvements to his business premises.

George A. Pyke, wholesale grocer, has decided on the early closing movement. His premises will open at 7 a.m. and close at 5 p.m.

The preserving factory in what was formerly Scarfe's mill at Dartmouth, N.S., is now in operation. It is not a canning establishment, as stated in some papers, but the lobsters are simply boiled and then packed in crates, and are kept in a state of preservation by being placed in a cold storage room, where the temperature is kept at the freezing point. They are afterwards transferred to a similar place on board the steamers and conveyed to the old country in a perfectly fresh condition. Not only lobsters, but various kinds of fish, meats and fowls will be treated in the same manner.

FRUIT INDUSTRY.

Major Carpenter, M.P. for Wentworth, has, in an interview at Ottawa, announced his intention of recommending at a future meeting of the Agriculture and Colonization Committee, that the Government take hold of the fruit industry and give it a helping hand, as it has been doing in the case of the butter trade. "The fruit men," observed the Major, "especially those growing apples and grapes, think it would be a great advantage if fruit could be placed on the English market in the same way as butter has been during the past winter. When the ordinary shipper sends over fruit, it does not have the standing that it would if it went on the market under Government auspices. Our section is more interested in grapes and pears and the better varieties of fruit than in apples. The people in the northern peninsula grow grapes that they think could be successfully shipped to the British market. There are the better keeping varieties, for instance, such as the Niagaras and Concord, which are pretty thick-skinned, and are adapted for shipment. Our pears also, if picked a little on the green side and handled in the small package, ought to reach the English market in good shape. The members from fruit-growing districts to whom I have spoken all speak in the same way, and are of the

opinion that if the Government took hold of the shipments advantageous results would follow. I may say that when I left home the Niagara Fruit Growers' Association intended to move in the matter, and were on the point of sending out circulars to other associations to invite co-operation, the idea being contemplated of sending a deputation to the capital to urge the subject on the Government's attention."

A BAND CHALLENGE.

The band of the E. B. Eddy Co., of Hull, Que., has issued a challenge to any civilian non-professional band in Canada to a musical contest for \$500 and the title of "champions of Canada." The mentioned sum will be placed in the Jacques Cartier Bank, Hull, on receipt of the first intimation of the acceptance of the challenge by any band. The chief terms of the challenge are these:

The competition shall be held in Ottawa. No musician shall be allowed to play with any band who has not been a member thereof for at least three months previous to the date upon which this challenge is issued. A committee to be named by the hands interested shall fix the rules to govern this competition and appoint one or more judges. No entry for this competition shall be considered unless accompanied by an accepted cheque made to the order of the Jacques-Cartier Bank, Hull, for fifty dollars (\$50) as a deposit guarantee. This deposit shall be forfeited if the band on whose behalf it is made fails, within the proper time, to deposit the balance of the stake.

LOBSTER FISHERIES.

The Minister of Marine and Fisheries was asked on Tuesday by a deputation of members of Parliament from the Maritime Provinces to have the law amended so that the fee paid by lobster packers shall be more in proportion to the business they do. It was also proposed that more stringent measures be adopted to enforce the law. The same evening Mr. Costigan gave notice of a bill complying in part with the request of the deputation.

AID FOR CHEESE FACTORIES.

Nicholas Flood Davin will move in the Ottawa House of Commons that \$2,000 should be granted to aid in establishing creameries and cheese factories in the Northwest, and that the Government should at once take into consideration the propriety of giving a bonus on butter imported to the London markets, as is done by some of the Australian colonies, and also of raising the Customs duty from 4 to 6c. per lb. in order to enable the farmers of the Northwest Territories to compete with the Australian exporters in the British Columbia markets.

ANOTHER ADVANCE IN SUGAR.

At a meeting of the Sugar Committee of the Wholesale Grocers' Guild held at Montreal Wednesday the jobbers' price was advanced ½c. all round to meet the advance in the refiners' price of Monday.

Granulated now sells at 4¼c. and yellows at 3¾ to 4c.

Molasses was also spoken of, but no change was made. Cables from the Islands are excited, quoting prices 1c. higher. This means a rise of 2c. in eight days.

Wm. Paterson & Son can now give the trade conversation lozenges, with either French, German or English mottoes.

SALMON

Clover Leaf—Flats.

Ewen & Co., Lion—Talls.

BOTH BRANDS SECOND TO NONE.

JOHN SLOAN & CO.

Wholesale Grocers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "CELERY," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in $\frac{1}{4}$ lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.
MONTREAL

Sugars

SPECIAL QUOTATIONS
CARLOAD LOTS.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.

Get Prices.

If you want a surprise write

Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut (New Style)
Bulk Baking Powder
Boston Baking Powder
Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder
Best in Canada.

CALIFORNIA FRUITS

APRICOTS }
NECTARINES } 25lb. boxes
PEACHES }

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

KNOX'S GELATINE

Packages make two
quarts of Jelly.

Sole Agents for Toronto:

PERKINS, INCE & Co.

TORONTO.

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

We are offering some excellent values in

ASSAM TEAS

15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

A DAINTY HANGER.

Wm. Boulter & Sons, canners, Toronto, Picton, and Demorestville, have gotten out a splendid advertising card in the shape of a beautiful hanger. It is a beautifully embossed affair, done with blue and purple and gold as the leading component colors. The card represents a series of Boulters' Lion brand of canned fruits and vegetables piled in the form of a pyramid. Peaches, pears, strawberries, apples, tomatoes, corn, peas, etc., are represented in all their natural colors and juicy lusciousness. One of these pretty "ads." is to be hung in every who'e-sale and retail grocery in the land, as well as in railway stations, steamboats, etc. In some cases it will be appropriately framed, and in others kept in shape by the simple device of a metal bar at top and bottom. The design is as unique as it is attractive, and Boulter & Sons are to be congratulated.

SMALL OLIVE OIL CROP.

The British Consul at Patras, Greece, reports that the olive oil crop of 1893 having been very abundant, was, as usual, followed by a small crop in 1894. Formerly large quantities of olive oil used to be exported from the Morea to all parts of the Levant; but of late years, owing to the increase of population, and to the ruthless cutting-down of olive groves to make way for currant vineyards, the produce of the Morea barely suffices for local consumption. One cargo, consisting of 110 tons of 1893 oil, costing £23 10s per ton, f.o.b., was shipped last year to Liverpool. This trade is increasing annually, but is confined almost entirely to shipments to the United States and the Levant. The large black olive, produced near Salona, in the groves under Parnassus, simply salted, is much esteemed in the east as a condiment, but there is no demand whatever for this article in the United Kingdom, where the taste runs on the French or Spanish green olive.

**J. F. Ramsay & Co.**DIRECT IMPORTERS
OF**FINE TEAS**14 AND 16 MINCING LANE

Toronto, Ont.

**Crosse &****Blackwell**

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada**CRESCENT BRAND****BRUNNER, MOND & CO., Ltd,**
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

MADE ONLY BY

PURE GOLD MFG. CO.

TORONTO

ORDINARY MILK MUST GO.

A STRIKING confirmation of what THE CANADIAN GROCER has been saying about the dangers of disease in ordinary milk is contained in the report of the Royal Commission on tuberculosis just made public in England. After careful investigation by the highest and most competent authorities this Commission reports that "an appreciable part of the tuberculosis that affects man is obtained through his food." This in itself is an important scientific verdict, and conclusively establishes the danger of catching consumption from food.

But what food? Here again the Commission pronounces definitely. Cows, it declares, are the animals most frequently afflicted by this disease. While the meat of cows so diseased may by cooking be rendered less injurious, it is made clear that the milk of these animals does the most mischief. We quote the very words of the report:

"There is no reason to believe that tuberculous matter, when present in meat sold to the public, is more commonly due to the contamination of the surface of the meat with material derived from other diseased parts, than to disease of the meat itself. The same matter is found in the milk of cows when the udder has become invaded by tuberculous disease, and seldom or never when the udder is not diseased. Tuberculous matter in milk is exceptionally active in its operation upon animals fed either with the milk or with dairy produce derived from it. No doubt the

largest part of the tuberculosis which man obtains through his food is by means of milk containing tuberculous matter.

This demonstrates that persons who drink ordinary milk do so at imminent risk to themselves, and the prevalence of consumption indicates that the risk carries with it fatal consequences in very many cases. In fact, ordinary cows' milk must go. That is the verdict of this Commission, because the report goes on:

"In regard to milk we are aware of the preference by English people for drinking cows' milk raw, a practice attended by danger, on account of possible contamination by pathogenic organisms."

No further argument is needed. The milk diet used by all classes of people cannot well be dispensed with. For young people especially it contains too valuable qualities to be abandoned, but it must first be properly treated. The condensed milk, which is now so much in demand, has been sterilized, and thus deprived of all disease germs; so that it behooves dealers, both for reasons of health and on commercial grounds, to lay the evidence collected by THE GROCER before the public, and see that raw milk is not used. Grocers, by recommending suitable articles of diet, can often do as much for the public health as chemists or doctors. In this case their duty is clear.

England imports \$5,000,000 worth of potatoes every year.

BEARDSLEY'S GOODS.

Attention is called to the advertisement of Lucas, Steele & Bristol, who are advertising the above make of seasonable delicacies. The shredded codfish has no offensive odor, the fibre and flavor are perfectly retained, and it can be got ready for the table in fifteen minutes. Their "Star" brand of boneless herring will keep in any climate, and is very carefully selected. The "Acme" brand of sliced smoked beef is from selected pieces of the choicest beef hams, and is always moist and uniform. This brand is cut into large slices, and is most delicious, economical and convenient for lunches, picnics, travelers, etc. Write Lucas, Steele & Bristol for figures. Their travelers are carrying samples of the goods.

SUSPENDER COMPANY.

The Dominion Suspender Co., of Niagara Falls, have established salesrooms at Elizabethport, South Africa, in charge of E. E. Carter, formerly of Simcoe, Ont.; and also on the English bracemakers' own ground—66 and 67 Milton street, London, E.C.—in charge of F. Edward Harrison. Mr. Harrison has charge of the West India trade, also, with headquarters at Kingston, Jamaica. They have obtained by keen competition, excellent and well-made goods, control of the home market, and in the near future their export trade will be considerable.

The . . .

And . . .

Quality

Merit

OF

**SURPRISE
SOAP**

Make it stand **above all others** as a laundry soap.

Have your customers try and test.

We invite any and all tests and comparisons; make them as severe as possible.

Surprise Soap stands on its merits as a soap for **Washing Clothes** and general use.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

U. S. EXPORTS.

IMPORTS into the United States during March aggregated \$69,291,533, against \$66,031,689 the same month last year. The exports of domestic goods were \$63,617,390, against \$68,529,342 in March, 1894.

Among the items in the imports to show increases were animals, manufactures of cotton, earthen, stone and chinaware, glass and glassware, hides and skins, unmanufactured rubber and gutta-percha, manufactures of iron and steel, leather and manufactures of, rice, oils, seeds, manufactures of silk, tin in bars, blocks, etc.; wood and manufactures of, unmanufactured wools, manufactures of wools. A feature of the imports was a falling off in sugar, molasses and coffee of over \$12,500,000 worth, and an increase in manufactured and unmanufactured wools of \$5,304 756 worth.

In the exports, among the items showing decreases were animals, breadstuffs, oils, provisions, spirits, manufactures of copper. The items showing increase were agricultural implements, copper ore, iron and steel and manufactures of.

CUBAN SUGAR CROP.

Willett & Gray say: "The present Cuba crop shows no diminution of receipts beyond former anticipations, and the advance in prices will enable a considerable amount of

cane in the fields to be sold and ground into sugar, which would otherwise have remained over until the following crop. This will, we think, bring the present crop nearly or fully up to our estimates, but at the same time it will diminish somewhat the following crop."

NITRATE OF SODA.

The fortnight's arrivals of nitrate of soda for Europe reach about 70,000 tons, of which about 46,000 tons called for order. In the early part of the fortnight values collapsed in Hamburg to the equivalent of under 7s. 9d. on the spot, but the heavy deliveries during the first fortnight of April, and the moderate estimate of April shipments, reducing considerably the excess in visible supply, led to a steadier tone. About 12,000 tons of off coast steamer and sailing vessel cargoes are reported to have changed hands at 7s. 10½d. to 8s. 1d. per cwt. In due cargoes business at 7s. 10d. to 8s. per cwt., as in size and quality, has been reported, in March-May shipment at the equivalent of 7s. 10½d. to 8s., and in summer and autumn shipment at 8s. to 8s. 3d. per cwt. The close is steady, with rather more buyers in the distant positions. Cable quotations are: Cost 5s. 4d. to 5s. 7d. per quintal; Exchange, 16¼d., and freights firmer at about 23s. 9d. per ton, with about

35,000 tons register disengaged spot tonnage. The estimate of shipments in April is 47,000 tons to Europe, and 7,000 tons to the United States, with 50,000 and 5,000 tons respectively loading at end of April. The deliveries from European ports during the first fortnight of April reached about 84,000 tons in Continental and 15,000 in United Kingdom ports, against 50,000 and 15,000 tons for the same fortnight last year. Stocks on 15th instant were about 50,000 and 25,000 tons, against 45,000 tons last year. About 75,000 tons of arrivals direct and off-coast have since augmented supply, so that deliveries for second half of April may also exceed last year's, and to a large extent make up for the short deliveries in January and February. — British Trade Journal.

BET SUGAR INDUSTRY.

Michael Lefebvre & Co., of Montreal, proprietors of the beet sugar factory at Berthier, Que., are, through Mr. R. H. Lauder, of Whitby, Ont., distributing sugar beet seed, imported from Germany, at several points in Ontario for experimental purposes this season, with the view of establishing sugar factories in Ontario. A large quantity of the best seed has been received by Mr. F. H. Annes to be allotted to growers.

"Canadian Safety" Matches . . .

Attractively and safely put up in small sliding boxes to carry in the pocket. They light only on the box, and are fully equal in quality to the imported article.

In 5 gross cases.

"Safety" Matches

In patent boxes, which serve also as match safes, being made to hang on the wall; adapted specially to hotels. The hog who takes matches by the handful gets left here as "safetys" light only on the box.

In 1 gross cases.

"Favorite" Matches

Small parlor matches with blue heads, in compact sliding boxes; entirely safe from ignition by accident; a fit companion to a pipe and package of tobacco.

In 5 gross cases.

"Beaver" Matches

Parlor matches in a sliding box for house use; they are an improvement on the old parlor—ignite very readily and do not glow when flame is extinguished.

In 1 gross cases.

All our safety matches present the unique feature of immediately becoming cold and dead when the match is extinguished, thereby precluding all danger from fire by "droppings" or live embers.

The above brands of matches are all absolutely odorless, no sulphurous compound being used in their manufacture. We are sole makers of these kinds in Canada, and they are fully equal to any matches of foreign make.

THE **E. B. EDDY** CO.

Hull, Canada

TRADE CHAT.

CONSIDERABLE interest is being taken in the approaching Territorial Fair at Regina, and prospects are excellent for its success.

Arrangements are about completed for another cigar factory in Simcoe, which will employ a large number of hands.

Less than half a cent a pound is the cost of insurance, storage and freight on butter shipped from Montreal to Liverpool.

Mr. Neidray has removed his grocery establishment to Robinson street, Simcoe, in the store formerly occupied by the Singer Sewing Machine Company.

At the meeting of the Grand Trunk Board at London on the 10th inst., Sir Charles Rivers Wilson was unanimously elected president, and Joseph Price was made vice-president.

It was an Atchison colored girl who surprised the grocer by calling for twenty-five cents' worth of paralyzed sugar, three pounds of desecrated codfish and a can of condemned milk.

Mr. Armour, grocer, Myrtle, Ont., is under the doctor's care from the effect of being thrown from his carriage and badly hurt one day last week between that place and Port Perry.

The Inland Revenue Department has cancelled the licenses of Melfer Moses, cigar manufacturer of Galt, for having failed to render accounts and make returns as required by the Inland Revenue Act.

A paper devoted to the egg industry has just been started, and Edward Atkinson, who is upon the subject, contributes an article in which he estimates that there are 10,800,000,000 eggs laid in the United States annually, and that their value is about \$140,000,000.

John Gray, who for the last six years was head clerk with Robert Wanless, grocer, Sarnia, will leave shortly for Hamilton, where he has accepted a position in the wholesale store of Mr. John O. Carpenter. Mr. Gray was quite a favorite with all classes of citizens, and will be greatly missed.

The report comes from Deer River, the western terminus of the Duluth and Winnipeg, that the railroad company is preparing to build extensive sidetracks there. As there could be no other use for them, says a Duluth paper, it is believed to presage the early extension of the road, the new tracks being used for handling building materials.

Shortly before Ellis & Keighley, the Front street tea merchants, assigned to E. R. C. Clarkson, in December, 1893, they made an assignment of their book debts to J. F. Ellis and W. B. Newsome. The book debts amounted to \$2,500. Acting on behalf of the creditors W. R. Riddell, Q. C., is

seeking to-day, in the non-jury court, to set aside this assignment as a fraudulent preference.—Toronto Telegram.

TORONTO RETAILERS.

The regular monthly meeting of the Toronto Retail Grocers' Association was held on Monday evening, with Vice-President A. White in the chair in the absence, owing to illness, of President F. S. Roberts. There was a large attendance of members.

The following new members were admitted to the association: H. Britten, M. Scott, W. Bright, C. Whitelock, B. Parker and Brown Bros.

A. Hudgin and M. H. Young dropped out of the association.

The Excursion Committee reported progress in the arrangements for the annual outing, and promised to have all preparations made before the next monthly meeting.

On motion of H. B. Scott, seconded by A. Marmion, the Early-Closing Committee was authorized to meet the Ministerial Association, who desired a conference, and discuss the question with that body.

The bill recently passed by the Ontario Legislature, entitled "An Act for the Prevention of Fraud in the Sale of Fruit," was read and discussed.

On motion of D. W. Clark, seconded by J. S. Bond, it was decided to set aside a certain sum each month for stamps, stationery, etc., and on motion of D. W. Clark, seconded by F. W. Johnston, the sum was fixed at \$10.

Several cases of apparent violations by the wholesalers and manufacturers of the agreement existing between them and the retailers regarding direct sales to the consumers were noted, and the secretary was instructed to write the firms mentioned in remonstrance.

On motion of Mr. Western, seconded by D. Bell, it was decided to send the wholesale dealers a circular letter, asking them if they proposed to comply with the agreement to "sell to dealers only."

A discussion regarding Wednesday half-holidays resulted in nothing.

THE O. J. C. MEET.

As the spring days fly by, that event looked forward to for months by so many Canadians—the Ontario Jockey Club meet—approaches closer and closer. Already the stables and tracks at the Woodbine show signs of life, and horses and horsemen from all parts of the country are gradually concentrating towards Toronto. And while the men of our land devoted to the greatest of sports are preparing themselves for five days of solid enjoyment, the ladies are engaged in arranging elegant costumes, that they may appear in their fairest plumes when the beautiful, nervous candidates for the Queen's Plate draw up in line for the great annual struggle of the Canadian turf.

The O. J. C. meet, by bringing in great crowds of people to Toronto, always benefits all lines of city trade, while the trade of outside places is often affected for the better by the preparatory purchases of pilgrims to the grand stand which overlooks Ashbridge's bay. The meet opens on May 21, and the last event will be run on Saturday, May 25.

PRODUCE DEALER FAILS.

Grainger & Co., commission merchants, Church street, Toronto, have assigned to Henry Barber & Co., with liabilities totaling \$600, and assets amounting to \$10. The firm, which is composed of Sarah Grainger, with her brother Thos. W. Grainger as manager, was established about two years and a half ago, and for months past has been steadily approaching the end of its days, which has now come.

WANTS TO HANDLE BEANS AND PEAS.

E. T. Sturdee, mercantile broker, etc., of St. John, N.B., wishes to represent houses in beans, oatmeal, etc. Mr. Sturdee is agent for such firms as Reinach's Nephew & Co., London; Nelson, Morris & Co., Chicago; Blankenheym & Nolet, Rotterdam; Juan De L'ano, Valencia; The Canadian Packers' Association, etc.

TWO SIZES

NO TROUBLE TO MAKE
NO STRAINING REQUIRED
READY FOR USE IN 24 HOURS

PREPARED with FLEISCHMANN'S COMPRESSED YEAST
FULL DIRECTIONS INSIDE.

PROMOTES DIGESTION

10c. ADAMS' LIQUID 10c

ROOT BEER!

THIS BOTTLE MAKES TWO GALLONS.

10 AND 25 CENTS

Order your spring supply early.
Your wholesaler will fill your order.
It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO

Wilson's take the Prize.



Scales, Refrigerators, Bakers' Machinery
67 Esplanade St. E., Toronto.
Special Terms this Month.

WINDSOR DAIRY SALT

PUREST AND BEST

15 BAGS
PER
BARREL

PRICE . . \$2.25

A splendid selling size for early spring.
Any wholesale house can supply you. Always order the "WINDSOR."

TORONTO SALT WORKS

128 Adelaide St. East,

TORONTO

City Agents for Windsor Salt Works.



"Grand Mogul" Tea

Is served in the best houses

Why ? It is the purest tea.
The quickest seller.
The tea that is appreciated by the most critical tastes.

Beautiful sample tins with each case. We invite comparison with any and all teas, whether package or bulk. No such value as

"GRAND MOGUL"

"Lion" Baking Powder. Put up in combination
 $\frac{1}{4}$ lb. tins. Two cake cutters and dredge.

GREAT SELLERS

Hood Bros, Winnipeg
Agents for Manitoba and Northwest.
W. Tufts & Son, Vancouver
Agents for British Columbia.

T. B. ESCOTT & CO.

Wholesale Grocers, LONDON, ONT.



HIGH CLASS REFRIGERATORS

This cut shows our Grocer Refrigerator, which we manufacture in three sizes. We also keep in stock a large assortment for family use.

Send for Catalogue

Eureka Refrigerator Co., of Toronto, Ltd.

54 Noble Street

WILBERT HOOEY, Manager

TORONTO, ONT.

Is Honest Goods and just
the Thing on Which to
make or Extend a Business.

McLAREN'S



The Best Grocers Make
a point of Keeping it always in Stock.



THERE IS SOME STYLE about a Brace end like this. It has an air of Durability and Perfection. The Drawer Supporter is an entirely new innovation that will hold like a bull-dog, not a tin toy. It's a trade bringer to every store who handles it.

DOMINION SUSPENDER COMPANY,
United States, NIAGARA FALLS, Canada.

Toronto, Office - E. Stovel, 45 Canada Life Bldg

Montreal, Office - Philip De Gruchy, 28th Sulpice St.

Grade D Mark

PURE

JERSEYT **30c** M**COFFEE**

WILL PLEASE

Best Breakfast Beverage

Is Cocoa scientifically prepared, with the excess of natural oil removed. This renders it soluble and easily digestible. Such is our

Homeopathic Cocoa

In $\frac{1}{4}$ -lb. packets. A comfort to the poor, a luxury for the rich. It gives health, strength and happiness to all who use it.

Todhunter, Mitchell & Co. - - Toronto.

High Grade Cocoa, Chocolate and Coffee Manufacturers.

**MOST PERFECT
GRINDER MADE.**

**COLE'S PATENT
Coffee Mill**

We are sole agents.

Write for Catalogue.

THE NEW TEA CROP.

Developments in regard to new tea crops are becoming more interesting and important, says N. Y. Journal of Commerce. Hankow has been heard from this week, reporting an improvement in quality and an increase in cost of fifteen per cent. for Congous; the Japanese are getting their regular picking along, and securing a little more money than last year, but interest centres mainly upon Formosa. The settlements at Tamsui have considerably exceeded previous calculations and at rather easier rates than anticipated, but that is believed to be due to anxiety to get teas out of the island before its transfer to a new government, and causing depression under momentary haste to realize. Some of these teas have already been sent to a shipping harbor, presumably Amoy, and about the time this is printed a portion will start for the United States. It is, however, believed that when the Japanese take full possession of Formosa they will refuse to ship through Chinese ports, and, unless able to make a good harbor on the shores of the island, will send the teas to Nagasaki to load upon deep draught steamers. Fears are also entertained about ability to secure the entire crop in Formosa in consequence of indicated trouble with the ferocious "Black Flag" natives, who, it is believed, intend making a stubborn contest against submission to Japanese rule. It is

noticeable that none of the reports circulated have as yet served as a stimulant for speculative investment, and the great secrecy observed in regard to actual prices paid is commencing to create an impression that the late advices favor buyers.

FRUIT CULTURE IN MANITOBA.

The Horticultural Association met last evening in the city hall and enjoyed a talk by Mr. Franklin, an extensive fruit-grower from the Stonewall district, on his experiences in the cultivation of small fruits. Mr. Franklin has over 200 varieties of plums growing on his place, but his success in apple-culture has not been very encouraging. Gooseberries and other small fruits are very hardy and yield good crops. The paper was most instructive and interesting. Mr. McIntosh, of Kildonan, was in the chair, and fifteen market gardeners were present. The next regular meeting will be held on the first Monday in June.—Free Press, Winnipeg.

WHERE FIGS GROW.

Figs grow plentifully throughout Greece, but the species which is dried and exported is produced principally in Messenia. The crop of dried figs in the province amounted last year to over 9,000 tons. Opening prices were 9s. per cwt., f.o.b., in casks; they sub-

sequently declined to 6s., and now stand at 11s. 6d., f.o.b. The quality of the Messenian fig is very poor, and cannot compete in the English markets with the produce of Smyrna and Spain. Almost the entire crop is shipped to Trieste, where a small portion is sold for eating purposes, the remainder being roasted, ground into powder and sold as a substitute for coffee, under the name of "feigen kaffee" (fig coffee).—London Grocer.

A GOOD BUTTER PACKAGE.

Mr. A. L. Dent is introducing to the dairymen of Ontario Kneeland's Crystal Butter Package, which is manufactured solely by Whitney Bros. here. It is so good a thing that it is likely to find a large sale in private dairies and creameries. It is already used at the Bow Park farm, Brantford, and the Model Farm, Guelph, and the Kensington Farm, Toronto. The package is made in three sizes, 5, 10 and 25 pounds. It consists of a glass jar inside a galvanized iron casing conveniently made to be carried or shipped without the possibility of breakage. It seems to be a perfect butter package. As it supplies a long-felt want, it is not surprising that it finds a ready sale. Mr. Dent seems to have got a good thing in it, and he is just the man to introduce it successfully. We advise butter makers to see it.—Andrew Pattullo, president of the Western Dairymen's Association, in The Woodstock Sentinel-Review and Dominion Dairyman.

**You Won't
Need Spectacles**

YOUNG & SMYLLIE'S
PURE Spanish

**ACME
LICORICE
PELLETS**

STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

WESTERNIncorporated
1851.**ASSURANCE COMPANY****Fire and Marine**

Capital - - - \$2,000,000.00
 Assets, over - - - 2,375,000.00
 Annual Income - - - 2,200,000.00

Head Office: **TORONTO, ONT.**

GEO. A. COX, President. J. J. KENNY, Vice-President
 C. C. FOSTER, Secretary.

**Your
Customer**

Who has once used
 our Baking Powder
 will want it again,
 and always.

When ordering
 let your order read
 thus: "One case,
 each size, of

**Barton's
Baking
Powder."****PHOENIX MILLS**

1-3 Jarvis Street

**G. F. MARTER
& SON.****TORONTO.****Merchants, Attention!**

With every 3 doz. box of **ENGLISH ARMY BLACKING**, see that you get one of the large **METAL EMBOSSED SIGNS**. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.**Batty & Co.**

London, England

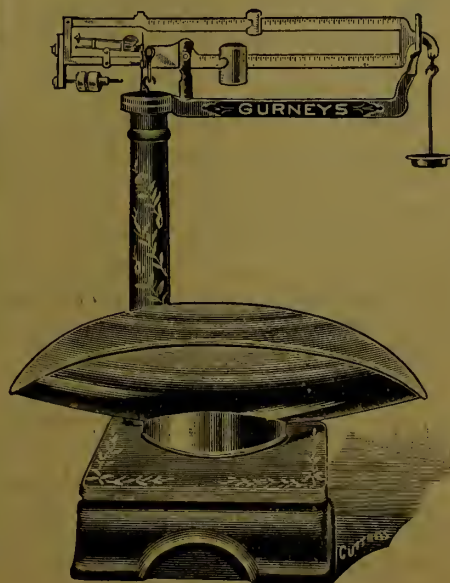
Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

DOMINION COUNTER SCALE**With Patent Automatic
Scoop Balance**Simple in construction. Nothing complicated or
liable to get out of order.

Capacity, 210 lbs. by Oz.

Size of Platform, 14 in. long,
11 in. wide.

Nickel-plated Beam, Poises and Scoop Balance. Double Beam, marked on both sides. The Automatic Scoop Balance is now offered for the first time, and every grocer who uses it will find it a great saving in time, and it will also obviate liability to error. When scoop is placed on the platform, the ball on back end of beam automatically rolls to the right, thus balancing scale with scoop on, and when scoop is taken off scale, the ball rolls to the left, balancing scale without scoop. Scale with this latest device is assuredly the most complete and desirable scale for general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

J. A. BEAUCHAMP, grocer, Montreal, has compromised at 35c on the dollar.

W. H. Alworth, grocer, Toronto, has assigned to Rd. Tew.

A. Daoust, Jr., general store, Ste. Timothe, Que., has assigned.

C. & M. Mills, general store, Iroquois, Ont., are offering to compromise.

F. X. Simard, general store, Ste. Anne De La Pocatiere, Que., is asking an extension.

A. Lemieux, general store, L'Islet, Que., is offering to compromise at 50c on the dollar.

Jules Lamoureux, Jr., trader, St. Sebastian, Que., has assigned. Creditors will meet on May 18.

Peter Thibeadeau, general store, Rogersville, N.B., is offering to compromise at 25c on the dollar.

There is a demand of assignment in the case of J. A. M. Davignon, general store, Farnham, Que.

A winding up order has been asked for in regard to the Vale Co-operative Store, (Ltd.), Thorburn, N.S. C. J. McKinnon and H. T. Sutherland are appointed provisional liquidators.

PARTNERSHIPS FORMED AND DISSOLVED.

J. A. Larin & Co., grocers, Montreal, have dissolved.

Geo. A. Duclos & Co., teas, Montreal, have dissolved.

T. H. Bousquet & Co., grocers, Montreal, have dissolved.

L. N. Dagenais & Co., general merchants, Montreal, have dissolved.

Mitchell, Monty & Co., general store, Granby, Que., have dissolved.

Sarantis Bros., fruits, Victoria B.C., have dissolved. Each continues in business alone.

Laurin & Co. are commencing a business in teas, crockery, etc., at St. Cunegonde, Que.

Compton & Cling, grocers, etc., Summer-side, P.E.I., have dissolved. W. A. Cling retires.

E. D. R. Phillips, general store, Bath, N.B., has admitted E. W. Seeley as partner under the style of Phillips, Seeley & Co.

SALES MADE AND PENDING.

James Stuthers, grocer, Galt, has sold out.

A. J. Marsten, grocer, Woodstock, Ont., has sold out.

S. Kerr, grocer, Hallville, Ont., has sold out to D. Stein.

Jas. A. Mosher, general store, Brooklyn, N.S., has sold out.

P. Dansereau, grocer, etc., Montreal, has sold out to J. W. Brunet & Co.

The estate of John Atkinson, grocer, Toronto, is to be sold.

A. Leullier, general store, Keewatin, Ont., has advertised his business for sale.

Jos. Hopkins, grocer, etc., Niagara Falls, Ont., has sold out to one Ford.

The assets of M. T. Beaudry, grocer, Ottawa, are to be sold by auction.

The assets of P. Laberge, general store, Yamachiche, Que., are to be sold.

W. McElwaine, flour and feed, Orangeville, Ont., has sold out to Wm. Menary & Son.

R. H. Benson & Co., general store, Markdale, Ont., have sold out their liquor business.

Philip Young, general store, Mount Elgin, Ont., is selling out and removing to Burgessville.

J. M. Butler, fruits and confectionery, St. Catharines, Ont., is advertising his business for sale.

CHANGES.

Jas. Spence has started in business as a general storekeeper at Roberval, Que.

Ulric Begin is commencing a grocery business at St. Henri De Montreal, Que.

W. A. Doupe, produce, Mount Forest, Ont., has given up business, and left there.

Jessie J. (Mrs. D.) McKay, general store, Lansdowne, N.S., has removed to Little Glace Bay.

Alex. Therien has been registered proprietor of Therien & Frere, general store, St. Remi, Que.

Marie Theresa Ronayne, wife of Michael Arahill, has been registered proprietress of M. Arahill & Co., produce, etc., Montreal.

Jacob Harvey, trader, Brookfield, N.S., has registered a consent for his wife, Arabella, to carry on the business in her own name.

Marie O. Esnoufe, wife of Pierre A. J. Bilodeau, has been registered proprietress of P. A. J. Bilodeau & Fils, confectioners, Quebec.

Josephine Leclerc, wife of Pierre E. Pelletier, has been registered proprietress of the confectionery business of P. E. Pelletier & Co., Levis, Que.

Calixte Laurin is commencing a confectionery business at St. Henri de Montreal, Que. W. J. Martin is starting a similar business at the same place.

FIRES.

S. A. Wabb, general store, French River, Ont., has been burned out. T. O. Anderson, Toronto, has been appointed trustee to receive the insurance moneys.

DEATHS.

John O'Brien, grocer, Halifax, N.S., is dead.

Thos. Lush, baker, etc., Peterboro', Ont., is dead.

R. M. Rand, produce commissioner, Canard, N.S., is dead.

“SILICO”

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
. . . Prices.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

Arctic Refrigerators



We have an assortment of the **ARCTIC** for Butchers', Grocers', Hotels, and Family use. Acknowledged to be the driest and lowest temperature of any refrigerator made. Call and see or send for catalogue.

JOHN HILLOCK & CO.

Queen St. East, Toronto

SAVED THROUGH DISCOUNTS.

A writer in Grocery World inquired a day or two ago of a leading Philadelphia wholesale grocer as to the approximate amount which the average country retail grocer could save in the course of a year by embracing discounts which are made for cash. On a basis of one per cent., which represents the average discount on general lines, the wholesaler figured it up, and stated that the retailer who bought only \$10,000 worth of goods in the year, could save \$2 a week—fully enough to pay the wages of an errand boy.

The retail grocer who only buys \$10,000 of stock a year is not doing a very large business, to say the least, and the chances are that five out of ten grocers who read this are buying from half as much again to twice this figure. The man who buys \$15,000 worth, saves \$3 a week, and the \$20,000 man, \$4 a week. So that it comes down to the plain statement that every retail grocer who does business on the credit system is throwing away from \$2 to \$4 a week, which, in these days of close business, certainly amounts to quite an item.

The wholesale grocer who gave us this information related an instance in his own experience which illustrates splendidly the advantages in another direction of buying and selling for cash. When this wholesaler began business, he had a cash capital of about \$50,000. At the outset he resolved to do nothing but a strictly cash business, and by that method, discounting all bills, he did a business on sugar alone of \$300,000 in less than sixty days, making a clear profit in that time of \$12,000. This would have been absolutely impossible under a credit system. The retailer who pays \$50 cash for goods which he afterwards sells for \$75 cash, can replace the goods with \$50 thereof, expending the \$25 in another direction with the same results. The credit grocer has to find another \$50 to replace his goods, and possibly never gets the \$75 at all. Which would you rather do?

CREAMERY FOR CALGARY.

A Calgary dispatch says: "The creamery enterprise which for some time past seemed fated to fall to the ground has been restored to life again. McClelland and Smyth have bought out the interest of Messrs. Ratcliffe Bros., paying therefor the sum of \$1,300 and have accepted a loan from the city on the terms granted to Ratcliffe Bros. The buildings will now be pushed rapidly forward. Meanwhile the new proprietors are making arrangements with outside points for supplies of milk. They are in communication with Pine Creek, Red Deer Lake, Langdon, Spencevale, Springbank, Jumping Pond, Mitford and Ghost River and there seems no reason why in their hands the enterprise should not prove a success."



NEW GLASSWARE PACKAGES

With

Adams'
TUTTI FRUTTI

Useful for the Store or Table.

Ask your wholesaler for them.
Send for advertising matter free.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS . . .

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

We call the attention of the trade to the lines we manufacture :

Johnston's Fluid Beef, put up in tins. The ideal preparation of beef.

Johnston's Fluid Beef with Hypophosphites, put up in 2, 4, 8 and
(Brand Staminol.) 16 oz. bottles. A food and a tonic.

Triple Extract of Beef, (Clarified). In bottles, specially prepared for
use in cold water and with spirituous liquors.

Milk Granules and Milk Granules with Cereals.
The ideal infant foods.

Lemon Phosphate—A cooling and tonic drink. This preparation is the
natural acid of the lemon combined with the acid phos-
phate of calcium.

THE JOHNSTON FLUID BEEF CO., MONTREAL



AH THERE!

Are you aware that

Keen's Mustard

Has one hundred and fifty years' splendid reputation.

Keen's Mustard Sells Everywhere.

CURRENT MARKET QUOTATIONS

TORONTO, May 16, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 45
16 oz. cans, 1, 2 and 4 doz. in case	3 50
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 2, 4, 6 doz. in case	0 90
3 " 2, 4, 6 " "	0 35
2 " 4, 6 " "	0 35
1 " 4, 6 " "	0 35
Dum's No. 1, in tins	2 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Round tins, 3 doz. in case	3 00

12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 " "	1 10
5 lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " " "	1 20
1/4 lb. " 4 " " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	per gross.
(Boxes of 3 doz. each.)	
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
2 1/2 " B 9 " "	2 25
1 1/2 " C 15 " "	1 25
Russet Paste.	per gross.
(3 doz. in box)	
No. 1. In tins	\$ 3 75
" 2. " "	5 65
" 3. " "	7 85
Russet Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$ 0 80
" 2. " "	1 60
" 3. " "	1 90
" 4. " "	2 60

Polishing Paste.	per gross.
(3 doz. in box)	
No. 1. In bottles	\$3 75
" 2. " "	5 65
" 3. " "	7 85
Polishing Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$0 80
" 2. " "	1 35
" 3. " "	2 25
In Metal Tubes	1 90
Ivoryine.	per doz.
Small. In patent stoppered bottles, sponge attached	\$0 80
No. 1. " "	1 35
" 2. " "	25 00
" 3. " "	25 00
P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25
CROWN PARISIAN DRESSING.	per gross.
	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	
Silver Star Stove Paste	per gross.
Dixon's Carburet of Iron Stove Polish, 70c doz	\$9 00

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	\$0 17
1/4 lb. " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BORCKH & SONS.	per doz.
Carpet Brooms—	
" Imperial," extra fine, 8, 4 strings	\$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25

" Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
" " 5, 3 strings	2 75
" " 4, 3 strings	2 60
" " 3, 3 strings	2 40

CANNED GOODS.

	per doz.
Apples, 3s	\$1 00 \$1 10
" " " "	2 15 2 25
Blackberries, 2	1 75 2 00
Blueberries, 2	1 00 1 10
Beans, 2	0 85 0 95
Corn, 2s	0 85 1 25
Cherries, red pitted, 2s	2 00 2 25
Pears, 2s	0 85 0 95
" Sitted select	1 45
Pears, Bartlett, 2s	1 75
" Sugar, 2s	1 50
Pineapple, 2s	1 75 2 40
" 3s	2 40 2 50
Peaches, 2s	1 75 2 00
" 3s	2 75 3 00
Plums, Green Gages, 2s	1 30 1 40
" Lombard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3s	0 90 0 95
" " " "	2 10 2 25
Raspberries, 2s	1 75 1 85
Strawberries, choice, 2s	2 00 2 10
Succotash, 2s	1 40
Tomatoes, 3s	0 85 0 90
" Golden " Finnan Haddies	1 30 1 40
" Thistle " Finnan Haddies	1 30 1 40
Lobster, talls	1 75 2 25
" " " "	2 30 2 35
" " " "	2 30 2 35
" Imperial Crown flat	2 40
Mackerel	1 00 1 10
Salmon, Sockeye, talls	1 35 1 50
" " " "	1 55 1 65
" Cohoes	1 10 1 20
Marinated Pilchards	2 25
Sardines, Albert, 1/2 s tins	0 13
" " " "	0 20
" Sportsmen, 1/4 s genuine French high grade, key opener	0 12 0 12 1/2
Sardines, key opener, 1/2 s	0 10 1/2
" " " " " " " "	0 11 1/2
" " " " " " " "	0 10 1/2 0 11
" " " " " " " "	0 18 1/2 0 19



The Old Flag The Old Brands The Old Packages

"BENSON'S" Prepared Corn "EDWARDSBURG" Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, other brands 9 1/4 11	0 16	0 17
" P. & C., 1/4 s tins	0 23	0 25
" " 1/2 s " "	0 33	0 36
" Amer., 1/4 s " "	0 06 1/2	0 09
" " 1/2 s " "	0 09	0 11
Mustard, 1/4 size, cases		
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.		
(CANADIAN.)		
Comp Corn Beef, 1-lb. cans.	\$1 50	\$1 60
" " " 2 "	2 60	2 65
" " " 4 "	8 00	8 25
" " " 6 "	17 50	18 50
Minced Callops	2 "	2 60
" " " 2 "	2 60	2 65
Lunch Tongue	1 "	3 40
English Brawn	2 "	6 00
Camb Sausage	1 "	2 75
" " " 2 "	2 50	4 00
Soups, assorted	1 "	1 50
" " " 2 "	2 25	2 25
Soups and Boull.	2 "	1 80
" " " 6 "	4 50	



**Acme
Sliced
Beef.**
No. 1 tins,
key, 2 doz.,
per doz., \$3.00.



Codfish.
BEARDSLEY'S
SHREDDED.
2 doz. pkgs.,
per doz., 90c.

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages.	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	1 00	
Flirtation Gum, 150 1c pieces	0 65	
Monte Cristo, 180 1c pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappota, 150 1c pieces.	0 90	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 40
Rock Chocolate, loose	0 37 1/2	
" " 1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	
TODHUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	
French, 1/4's—6 and 12 lbs.	0 30	
Caracas, 1/4's—6 and 12 lbs.	0 35	
Premium, 1/2's—6 and 12 lbs.	0 30	
Sante, 1/4's—6 and 12 lbs.	0 26	
Diamond, 1/4's—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—	per lb.	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	
Pearl, " " " "	0 25	
London Pearl, 12 and 18 " "	0 22	
Rock " " " "	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	per doz.	1 40
EPP'S.		
Cocoa—	per lb.	
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.	
(A. P. Tippet & Co., Agents.)	
Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 6 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4's, 1 doz. in box.	2 65
" " 1/2's, " "	5 00
" " 1 lb. " "	9 65
Homeopathic, 1/4's, 14 lb. boxes	0 33
" " 1/2 lbs. 12 lb. boxes.	0 33
JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb.
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each.	0 45
Baker's Vanilla in boxes, 12 lbs. each.	0 60
Caracas Sweet, in boxes, 6 lbs. each.	0 40
Best Sweet, in boxes, 6 lbs. each	0 28
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 28
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 28
Eight cakes to the lb., in bxs, 6 lbs. e.	0 28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 55
Breakfast Cocoa	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 52

COFFEE.

Green.

Mocha	per lb.	0 28
Old Government Java	0 30	0 33
Rio	0 20	0 22
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maraicao	0 21	0 23
Caffiaroma, 1 & 2 lb. tins asstd.	0 21	0 33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 33
Maraicao	0 28
Santos	0 25

DRUGS AND CHEMICALS.

Ahun	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Bristone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 65	0 70
Carbolic Acid	0 25	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 20	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 13	0 16
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sol Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

1 oz. London	gross	6 00
2 " Ancho	"	9 00
1 " Flat Crown	"	9 00
2 " " "	"	18 00
2 " Square	"	21 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " " "	"	7 50
Parisian Essence	gross	21 00

CHAS. SOUTHWELL & CO.'S

High-Class **Jams**
Jellies and
Marmalades

Are sound fruit
Are daintily packed
Are moderate in price.
Are you selling Southwell's ?

Quotations from

Frank Magor & Co. - - 16 St. John Street, Montreal.



Cadbury's Cocoa Essence

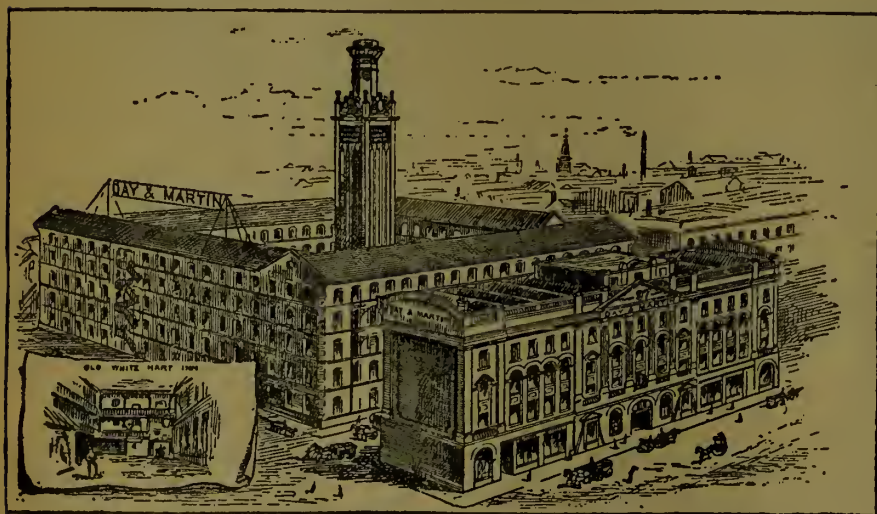
YELLOW LABEL

Cadbury's Mexican Chocolate

BLUE LABEL

Are the highest grades of Cocoa and Chocolate.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

DAY & MARTIN LTD.

London and
Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

LEMON

SNAPS

Cheapest Biscuit on the Market.
Get Sample Tin at Once.

HENRY C. FORTIER
CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST

TORONTO.

Ketchup—		
Fluted Bottles	gross	12 00
Screw Top		24 00
Pepper Sauce		15 00
Salley's Fine Gold, No. 8, per doz.		\$0 75
" " " " 1, 1 1/2 oz.		1 25
" " " " 2, 2 oz.		1 75
" " " " 3, 3 oz.		2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	\$	3 00
No. 2, 4 oz. tins		5 00
No. 3, 8 oz. tins		8 75
No. 4, 1 lb. tins		14 25
No. 5, 2 lb. tins		27 00
Staminal—2 oz. bottles		3 00
4 oz. "		6 00
8 oz. "		9 00
16 oz. "		12 75
Fluid Beef Cordial—20 oz. bottles		15 00
Milk Granules, in cases, 4 doz.		6 00
Milk Granules with Cereals, in cases, 4 doz.		5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls. ..	0 03 1/2	0 04	per lb.
" " " " 1/2 bbls. ..	0 03 1/2	0 04 1/2	
" " " " 1/4 bbls. ..	0 04 1/2	0 04 1/2	
" " " " 1/2 bbls. ..	0 04 1/2	0 04 1/2	
" " " " 1/2 bbls. ..	0 04 1/2	0 05	
" " " " cases ..	0 05 1/2	0 05 1/2	
" " " " cases ..	0 05 1/2	0 07 1/2	
Panarete, cases ..	0 08	0 08 1/2	
Dates, Persian, boxes ..	0 04 1/2	0 05	
Figs—Elleme, 14 oz. ..	0 09	0 10	
" " " " 10 lb. ..	0 09	0 11 1/2	
" " " " 18 lb. ..	0 15	0 17	
" " " " 28 lb. ..	0 17	0 17	
" " " " taps ..	0 04	0 05	
Prunes—Bosnia, cases ..	0 04 1/2	0 07 1/2	
" " " " Anchor C, cases ..	0 04 1/2	0 07 1/2	
" " " " E, cases ..	0 05 1/2	0 05 1/2	
" " " " G & J cases ..	0 05 1/2	0 05 1/2	
Raisins—Valencia, off stalk. ..	0 03	0 03 1/2	
" " " " Fine, off stalk ..	0 04	0 04 1/2	
" " " " Selected ..	0 05 1/2	0 06	
" " " " Layers ..	0 05 1/2	0 05 1/2	
" " " " Sultanas ..	0 05 1/2	0 08	
" " " " Cal. Loose Muscates, 5 lb. boxes ..	0 05 1/2	0 07	
" " " " Malaga— ..		per box.	
" " " " London Layers ..	2 25	2 25	
" " " " Imperial Cabinets ..	2 25	2 55	
" " " " Blue ..		0 75	
" " " " Dehesas, boxes ..	3 25	4 50	
Lemons, Messinas ..	4 25	4 50	
Oranges—Valencias ..	1 75	2 25	
" " " " Messinas, half boxes ..	3 50	4 25	
" " " " boxes ..	2 75	3 00	
" " " " Cal. Seedlings ..	4 00	4 50	
" " " " Cal. Navels ..			

DOMESTIC.

Apples, dried, per lb.	0 06	0 06 1/2
" " " " evaporated.	0 07	0 07 1/2

FOOD.

Split Peas	per brl.	\$3 75
Pot Barley, per 49-lb. packet		3 75
Pearl Barley, XXX		2 25

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz.	1 25
" " " " 1 lb. tins		2 25
" " " " Groats, 1/2 lb. tins		1 25
" " " " 1 lb. tins		2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—		
50 to 60 dy basis		2 90
40 dy		2 15
30 dy		2 20
20, 16 and 12 dy		2 25

10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50
5 dy	2 80
4 dy A P	2 80
3 dy A P	3 25
4 dy C P	2 75
3 dy C P	3 45

HORSE NAILS—Canadian, dis. 60 per cent.

HORSE SHOES—From Toronto, per keg. 3 60

SCREWS—Wood—Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77 p. c. dis. Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 30
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—Manilla

Sisal

AXES—Per box

SHOT—Canadian, dis. 12 1/2 per cent.

HINGES—Heavy T and strap. 0 04 3/4 0 05 Screw, hook and strap 0 03 3/4 0 04

WHITE LEAD—Pure Association guarantee, ground in oil. per lb.

25 lb. irons

No. 1

No. 2

No. 3

TURPENTINE—Selected packages, per gal. 0 48 0 49

LINSEED OIL—Raw, per gal. 0 53 0 54

Boiled, "

GLUE—Common per lb. 0 10 0 11

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs).	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " 6.	7 00
" " 7.	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " " " round bottoms	2 50
Handy Dish.	2 25
Wash Closet Tanks.	17 00
Water Pan, No. 1.	7 60
" " 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade.	per doz.	1 50
Clear Jelly Marmalade.		1 90
Strawberry W. F. Jam.		2 20
Raspberry " "		2 10
Apricot " "		1 90
Black Currant.		1 90
Other Jams.		1 55
Red Currant Jelly		3 00
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can.	2 00
" Acme" Pellets, fancy boxes (30's), per box	1 50
" Acme" Pellets, fancy paper boxes (4's), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can.	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " " 5 lb. cans	1 50
" Purity" Licorice, 200 sticks	1 45
" " " 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net. \$12 00

MUSTARD.

KEEN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins.	\$0 40	
" " 1/2 lb. tins.	0 42	
" " 1/4 lb. tins.	0 45	
Round Tins—		
F. D., 1/2 lb. tins.	0 25	
" " 1/4 lb. tins.	0 27 1/2	
" " 4 lb. jars, per jar.	0 75	
" " 1 lb.	0 25	
" " 4 lb. tins, decorated, p.t.	0 80	

COLMAN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins.	\$0 40	
" " 1/2 lb. tins.	0 42	
" " 1/4 lb. tins.	0 45	
Round Tins—		
F. D., 1/2 lb. tins.	0 25	
" " 1/4 lb. tins.	0 27 1/2	
" " 4 lb. jars, per jar.	0 75	
" " 1 lb.	0 25	

RICE, ETC.

Rice—	per lb.	per lb.
Aracan	0 03 1/2	0 03 3/4
Patna	0 04 1/2	0 04 3/4
Japan	0 05	0 05
Imperial Seta	0 05 1/2	0 05 1/2
Extra Burma	0 06 1/2	0 06 1/2
Java Extra	0 09 1/2	0 10
Genuine Carolina	0 06 1/2	0 06 1/2
Grand Duke	0 04 1/2	0 05 1/2
Sago	0 04 1/2	0 05 1/2
Tapioca	0 04 1/2	0 05 1/2
Goathead (finest imported) ..	0 06 1/2	0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " " " per gross	10 00
" " 25c " " per doz.	1 75
" " " " per gross	20 00

STARCH.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—		
Canada Laundry, boxes of 40 lbs.	0 04 1/2	
Finest Quality White Laundry—		
3 lb. cartons, cases 36 lbs.	0 05 1/4	
Bbls., 175 lbs.	0 04 1/4	
Kegs, 100 lbs.	0 04 1/4	
Lily White Gloss—		
Kegs, extra large crystals, 100 lbs.	0 06 1/4	
1 lb. fancy cartons, cases 36 lbs.	0 07	
6 lb. draw-lid boxes, 8 in crate 48 lbs.	0 07	
Brantford Gloss—		
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2	
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases 28 lbs.	0 09	
Culinary Starch—		
Challenge Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 06 3/4	
No. 1 Pure Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 07 1/4	

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartons.	0 05 1/4	
Canada Laundry, large crystals	0 04 1/2	
Silver Gloss, 6-lb. draw-lid boxes.	0 07	
Edwardsburg Silver Gloss, 1-lb. chromo package.	0 07	
Silver Gloss, large crystals	0 06 1/2	
Benson's Satin, 1-lb. cartons.	0 07 1/2	
No. 1 White	0 04 3/4	
Culinary Starch—		
W. T. Benson & Co.'s Prepared Corn	0 07 1/4	
Canada Pure Corn	0 06 3/4	
Rice Starch—		
Edwardsburg No. 1 White, 1-lb. cartons	0 00 1/2	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00 1/2	

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS—		
40-lb. boxes, 1-lb. pkgs., new wrappers	0 08 1/2	
6-lb. boxes, sliding covers (12-lb. boxes each crate) ..	0 09	
PURE—36-lb. boxes, 12 3-lb. boxes.	0 07 1/2	
OSWEGO 40-lb. boxes, 1-lb. packages	0 08	
CORN STARCH, packages, etc.		
For puddings, custards, etc.		
ONTARIO 36-lb. to 45-lb. boxes, 6 bundles	0 06 1/2	
STARCH IN Silver Gloss.	0 08	
BARRELS Pure	0 07	

SUGAR.

Granulated	per c.	per lb.
" " No. 2	0 04 1/2	0 04 1/2
" " German	0 04 1/2	4 30
Paris Lump. bbls. and 100-lb. boxes	0 05 1/2	0 05 1/4
Extra Ground, bbls. 1c. ing.	0 06	0 06
Powdered, bbls.	0 05 1/4	0 05 1/4
Extra bright refined	0 03 1/2	0 03 1/2
Bright Yellow	0 03 3/4	0 03 3/4
Dark Yellow	0 03 3/4	0 03 3/4
Dark Demerara		

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.	per bbl.
Dark	0 30	3 33
Medium	0 33	0 38
Bright	0 38	0 43
Very Bright	0 53	
Redpath's Honey		0 50
" " 2 gal. pails.		1 35
" " 3 gal. pails.		1 60

SOAP.

1 Box Lot.	5 00
5 Box Lot.	4 90
Freight prepaid on 5 box lots.	

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS.

	per box.
Richards' Pure Soap, 100 bars.....	\$6 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2½ lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb.....	\$3 30
13¼ lb. and 1-lb. bar, 60 lb.....	3 60
12 oz. cakes, 100 cakes in box.....	4 13
10 oz. cakes, 100 cakes in box.....	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz., per box.....	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04½
Genuine Electric, 72 bars, per box.....	2 50

TEAS.
BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon- ing, Paking.....	0 12	0 60
Caddies, Paking, Kaisow INDIAN.....	0 18	0 50
Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 18	0 25
CEYLON.		
Broken Pekoes.....	0 35	0 42
Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary firsts.....	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.....	0 42	0 50
Cases, small leaf, firsts.....	0 35	0 40
Half Chests, ordinary firsts.....	0 22	0 38
Half Chests, seconds.....	0 17	0 19
" " thirds.....	0 15	0 17
" " common.....	0 13	0 14

PING SUEYS.

Young Hyson		
Half Chests, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe.....	0 16	0 22
" " Oolong.....	0 14	0 15
" " Gunpowder.....	0 16	0 19
" " Siftings.....	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's.....	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's.....	0 47
Index, 7's.....	0 44
Honeysuckle, 8's.....	0 56
Napoleon, 8's.....	0 50
Victoria, 12's.....	0 47
Brunette, 12's.....	0 44
" " in 40-lb. boxes.....	0 48
Bright Smoking Plug Myrtle, T. & B., 3's.....	0 60
Lily, 7's.....	0 47
Diamond Solace, 12's.....	0 50
Myrtle Cut Smoking, 1 lb. tins.....	0 70
¼-lb. plug, 6-lb. boxes.....	0 70
oz. plug, 5-lb. boxes.....	0 70

MCALPIN TOBACCO CO.

White Burley Chewing—Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts.....	0 61
Jubilee, 7½ to 1 lb., chocolate, 15-lb. butts.....	0 58

Prince George, 8's, 21-lb. caddies.....	0 47
Technisch, 9 to 1 lb. (fancy chewing) ..	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb. butts.....	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages.....	0 45
Ping Smoking—	
Woodcock, 18-lb. caddies, 7s.....	0 50
" " 3rd.....	0 50
Sunny South, 6s and 7s, 18-lb. cad- dies.....	0 46
Solid Comfort, 6s, 18-lb. butts.....	0 44
Special, 7 to 1 lb., 18-lb. caddies.....	0 42
Cut Tobacco, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes.....	0 62
Puck, mixture, 1-9ths, 5-lb. boxes.....	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes.....	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails.....	0 80
Apricot, dark sweet, 5-lb. pails.....	0 65
Terms, 30 days, less 2 per cent.	

CIGARS.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne.....	\$60 00
" " Panetelas.....	60 00
" " Bouquet.....	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria.....	80 00
" " Pins.....	55 00
El Padre, Reina Victoria.....	55 00
" " Reina Victoria Especial.....	50 00
" " Conchas de Regalia.....	50 00
" " Bonquet.....	55 00
" " Pins.....	50 00
" " Longfellow.....	80 00
" " Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens.....	29 00
Cigarettes—All Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MON-
TREAL.

Cigarettes—	Per M.
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50
Cu Tobacco—	per lb.
Puritan, 10ths, 5-lb. boxes.....	0 70
Old Chum, 9ths, 5-lb. boxes.....	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes.....	0 62
Gold Block, 9ths, 5-lb. boxes.....	0 73

Cigarette Tobacco—		
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83	
Puritan, 1-10 5-lb. boxes.....	0 83	
Athlete, per lb.....	1 15	
Plug Tobacco—		
Old Chum, plug, 4s, Solace, 16 lbs.....	0 68	
" " 8s.....	0 68	
" " 8s, R. & R. 13½.....	0 68	
" " chew 7s, R. & R. 14½.....	0 58	
" " 8s, Solace, 14½.....	0 58	
" " 8s, R. & R. 16.....	0 58	
" " 8s, Solace, 15.....	0 58	
O. V. " plug 8s, Twist, 16.....	0 58	
O. V. " 3s, Solace, 17½.....	0 58	
O. V. " 1s.....	0 55½	
Derby " 12s, " 17½.....	0 51	
Derby " 7s, " 17.....	0 51	
Athlete " 5s, Twist 9.....	0 74	

WOODENWARE.

Pails, 2 hoop, clear, No. 1.....	per doz.
" " 3.....	\$1 50
" " 2.....	1 65
" " 3.....	1 40
" " painted " 2.....	1 60
Tubs, No. 0.....	8 50
" 1.....	7 00
" 2.....	6 00
" 3.....	5 00
Washboards, Globe.....	1 90
" " Northern Queen.....	1 40
" " Single Crescent.....	2 25
" " Double.....	1 85
" " Jubilee.....	2 75
" " Globe Improved.....	2 25
" " Quick and Easy.....	2 00
" " World.....	1 80
" " Rattler.....	1 75
" " 1 30	

THE E. B. EDDY CO.

Washboards, Planet.....	1 60
" " Waverly.....	1 50
" " XX.....	1 40
" " X.....	1 25
" " Electric Duplex.....	2 25
" " Special Globe.....	1 25
Mops and Handles, combined.....	1 25
Butter Tubs.....	1 60
Butter Bowls, crates assort'd.....	3 60
Matches—	
Steamship (10 gross in case). Single case and under 5 cases, freight allowed.....	3 10
5 cases, freight allowed.....	3 10
Per Case.	
Matches—	
5-Case Lots, Single Case.	
Parlor.....	\$1 70
Red Parlor.....	1 70
Telephone.....	3 30
Telegraph.....	3 50
Safety.....	4 00
French.....	3 00
Favorite.....	2 25
Flamers.....	2 20

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.

D. RICHARDS

WOODSTOCK.



Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

All Scaledom



Bows before it, the acknowledged conqueror. No other scale can show correct weight of an article and actual value in dollars and cents, at any price per pound. The Dayton Computing Scale does this with unerring accuracy.

For further particulars write

Mills & Company

700-701 Garden City Block
Cor. Randolph and 5th. Ave.

General Agents for
The Dayton Computing Scales.

. . . . CHICAGO, ILL.

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

**MADE TO
GIVE LIGHT**



Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
**STORES
CHURCHES, Etc.**

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, **TORONTO.**

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

**TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.**

THOS. O. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,

MONTREAL.

sp

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MAY 24, 1895.

No. 21

COLMAN'S MUSTARD



BEST ON EARTH

**IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL**

HUNTLEY & PALMERS

ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

LA CADENA—CREAM OF THE HAVANA CROP.

Molasses

Barbados

Cuba

Porto Rico

English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

BROOKLYN, N.Y.

No. 111 Wall Street

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.

J. Hunter White, St. John.

L. H. Dobbins, Montreal.

Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

“THISTLE” HADDIES

New pack, '95, soon ready. This is the

STANDARD BRAND

OF CANNED HADDIES



Always the best quality.

Specify this brand in ordering.

..STOWER'S..

LIME ❖ JUICE ❖ CORDIAL

The finest preparation of the kind made.

Delicious, Healthy and Refreshing Summer Drink

For sale by reliable dealers.

A. P. TIPPET & CO., Agents

Montreal

Toronto

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H.M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H.R.H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 LEADENHALL STREET

London, England

The Largest Preservers of Fish in the World, have much pleasure in
calling attention to their celebrated

Fresh Herrings, Kippered Herrings, Bloaters,
Scotch Findon Haddocks, Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing
Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

MACONOCHIE'S

Jams, Marmalade,
Tart Fruits, Pates,
Camp Pies, Potted Meats,

Bloater Paste,
Jelly Squares, Pickles,
Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents :—

Messrs. WRIGHT & COPP, Toronto

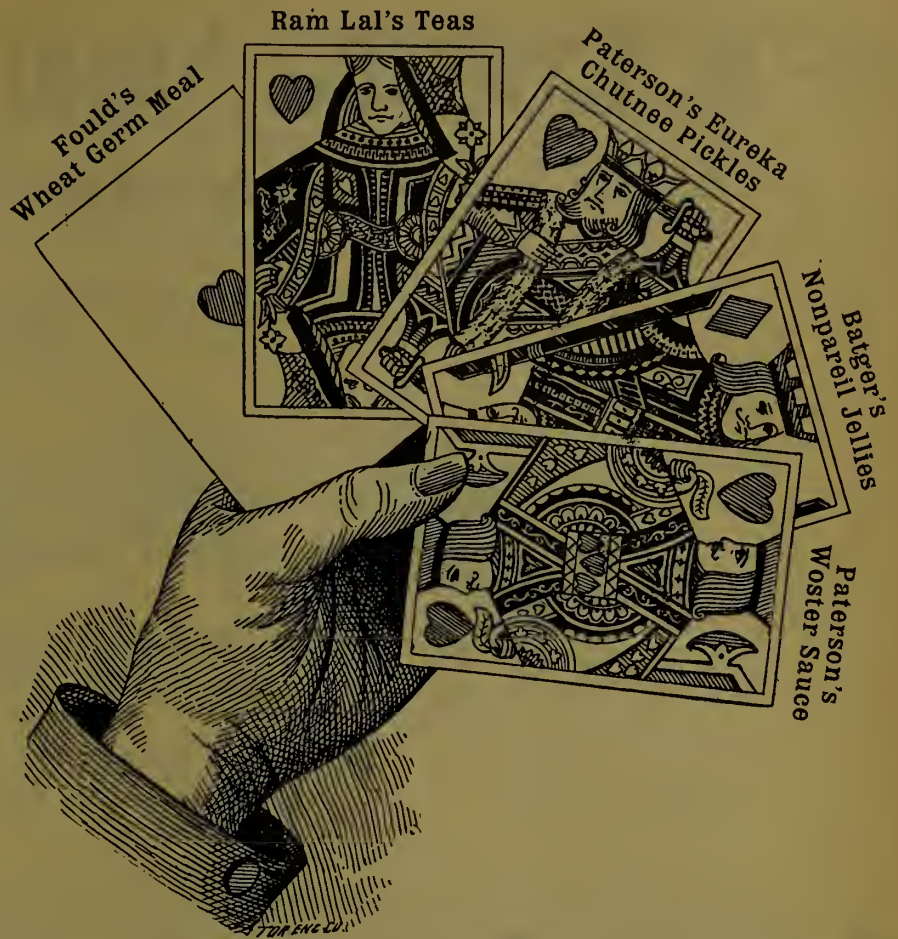
Messrs. SEETON & MITCHELL, Halifax, N.S.

YOU CAN
Stake
 YOUR
Reputation
 ON THESE

ROSE & LAFLAMME

Agents

Montreal.



SS. ESCALONA will arrive this week with our consignment of

BRANDY--"P. Richard's." BRANDY--"C. Couturier's."

In bottles
and draught.

BRANDY--"F. Marion & Co's."

Also our special Champagne **"VVE. AMIOT."** In bottles, half bottles.

Write for Quotations and Samples.

LAPORTE, MARTIN & CIE., Wholesale Grocers 72-78 St. Peter St., MONTREAL

To the Trade. ❖

We beg to advise that the next sailing of the "State of Georgia," from Aberdeen, Scotland, direct to Montreal, will be about the first week in June. To avail of low freights on **Marshall's Goods**, orders should be booked at once. : : : : : :

The consumption in Canada for these fine products has grown to such an extent that we ask our friends to place their orders as far ahead as possible that prompt shipment may be assured.

Yours respectfully,

WALTER R. WONHAM & SONS.

Montreal.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 $\frac{99}{100}$ to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous for the last five years.

Packed in _____

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5¼ x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box

Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Canadian Wholesale Grocers:

M. Masuret & Co., London, Ont.

Dearborn & Co., St. John, N.B.

N. Quintal & Fils, Montreal.

W. H. Gillard & Co., Hamilton, Ont.

Also kept in stock by every Wholesale Druggist in Canada.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

ORDER the largest quantity
you can use and get the
best discount.

We Know You

like a good thing when you see it.



"Reindeer Brand" CONDENSED MILK

"I am satisfied that the original milk from which the REINDEER BRAND is prepared is of unusual richness. In point of flavor, color, and consistency it leaves nothing to be desired."

DR. OTTO HEHNER

Hon. Sec of Soc'y of Pub. Analysts, London, Eng.

DR. ARTHUR HILL HASSALL, Analy. Sanit. Inst., London, Eng., says:

"THE REINDEER BRAND condensed milk must be pronounced of excellent quality, and in every way satisfactory."

PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says:

"The Truro condensed milk, REINDEER BRAND, has been analyzed by our chemist, and found superior to the famous SWISS products."

THAT PRINCE OF SUMMER DRINKS

New York Ginger Ale

We also have

LEMON SOUR
CREAM SODA
BIRCH BEER
ORANGE CIDER
..and..
Sarsaparilla Soda

(Quart bottles. 1 dozen in a case).

SPARKLING

COOLING

EFFERVESCENT

DELICIOUS

Each a Refreshing, Healthful, Cooling Drink.

We receive dozens of repeat orders daily, and customers who began by getting five case lots, now think nothing of 50 cases at a time.

Thousands have reaped the benefit of these rapid sellers. Why not you?

W. H. Gillard & Co. Wholesalers Only, **Hamilton**



**PATERSON'S
SODAS**

THE BEST BISCUIT
MADE IN CANADA.

Wm. Paterson & Son, Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MAY 24, 1895

(\$2.00 per Year) No. 21

DROPS FROM THE EDITOR'S PEN.

This cold weather gives one the blues.

* * *

If Jack Frost cannot eat fruit he can kill it effectively.

* * *

Attention to business details brings ducats to the dealer.

* * *

An advertisement is like a kind word: Its influence is ever at work.

* * *

It is the bright advertisement that pays; the dull is about as profitable as a dead horse.

* * *

Usually men who know a "whole lot" about politics are dunces in business matters.

* * *

The cold snap is killing more than fruit blossoms: it is nipping budding spring poets.

* * *

Advertisements lasso more customers than most people ever dream of, much more conceive of.

* * *

Merchants who advertise in class trade journals are marksmen that hit the bullseye every time.

* * *

Men who live within their income may not become millionaires, but they seldom become mendicants.

* * *

It is asserted that John Bull does not know how to make coffee. He is a connoisseur at tea brewing, at any rate.

* * *

A contemporary discourses upon natural hot water. There are some people who naturally are always in hot water.

* * *

British imports from Canada during April were valued at £167,512, against £164,852 for the same month last year. For the four

months ending April last the imports were £551,702, compared with £494,757 the corresponding period last year. This is satisfactory to Canada.

* * *

A lawyer at the head of governmental departments where a business man ought to be is as a round peg in a square hole.

* * *

Merchants who can win the favor of children need not fear about winning the patronage of the parents. "Love me, love my dog."

* * *

He who acknowledges an error makes more friends by his confession than he did enemies by his mistake. A man is always respected.

* * *

With an individual in relatively the same financial plight as Newfoundland, there would be no question regarding the inevitable result.

* * *

Young clerks with small wages find it easy to get married, but discover it is hard to make both ends meet when house-keeping begins in earnest.

* * *

It must not be premised that the Frenchmen who propose to dig deep enough into the earth to find fire contemplate opening up a direct route to Hades.

* * *

The Fire Fiend appears to have transferred his headquarters from Toronto to Halifax. The "Queen City" is evidently too cold just now for his warm nature.

* * *

The increase of \$6,000 in the earnings of the C. P. R. for the second week in May, compared with the same period a year ago, is another evidence of the revival of trade in Canada.

* * *

The Grand Trunk's new broom would sweep much more effectively were it wielded in Canada instead of on the other side of the Atlantic. True reform in the affairs

of the Grand Trunk will begin when its headquarters are on the scene of operations.

* * *

Still thrusting and parrying over theories and fads are the champions of the respective parties instead of legislating upon matters of commercial value to the country.

* * *

John Butcher, grocer, Queen and Soho streets, Toronto, was swindled out of \$27.86 by a forged cheque a few days ago. It is to be hoped that the law will now forge chains for the forger.

* * *

Mr. Cutter is the name of a member of the Boston Retail Grocers' Association. Whether he is a "cutter" of prices we know not, but he cuts a figure in the movement for summer excursions.

* * *

An exchange talks about home-made oranges and lemons. We would not advise the trade to use the receipt. Manufacturing oranges and lemons had better be left to Nature.

* * *

The wish was evidently father to the thought when certain Toronto daily journals circulated the report that the "Queen City" was to be made the headquarters in Canada of the Grand Trunk railway system.

* * *

The merchant who did not reef his sails during the hard times squall and was overturned, is now kicking himself as he sees those skimming along under favorable breezes who did what he neglected to do.

* * *

Out of 3,352 mercantile steamers that passed through the Suez Canal last year, not one belonged to the United States. Behold how the mighty have fallen. Great Britain, of whose ships 2,394 passed through the canal, evidently is not in much danger of being dispossessed of the premiership of the sea by the United States—or any other nation, for that matter.

VALENCIA RAISIN CROP OF 1894-95

WILLIAM ROGERS & CO., packers of Valencia raisins, Denia, have issued their export list for 1894-95. In it they say:

The crop prospects of a very large production of Valentias at the outset of the season were distinctly favorable, but, owing to unseasonable weather which prevailed during the month of August, and the severe storm we experienced early in September, exactly at the time when a large portion of the crop lay in the drying grounds, caused considerable damage to be done and consequently the total yield only resulted in 32,600 tons.

Prices opened as usual at \$4, which price durated for a few days, as supplies from the early grounds were somewhat limited, subsequently they dropped to \$3 50, and shortly experienced a further decline to \$3, which price was maintained until the storm came, when they stiffened, \$4 being freely paid right up to the latter part of October for superior quality, of which there was a great scarcity. Meanwhile prices for good ordinary, gradually fell to \$2.50, and owing to the absence of an active demand \$2 was touched, and to-day the same raisin can be bought at 50c. less.

	Cwts.
Exported to London.....	159,545
" " Liverpool.....	81,226
" " Other parts in Great Britain and Ireland.....	24,165
" " United States.....	88,867
" " Canada.....	51,017
" " Sweden, Denmark, and other parts.....	78,815
" " Ports on Mediterranean.....	38,246
Estimated stock on growers' hands.....	130,000
Total.....	651,881

Total quantities of Valencia raisins exported from Denia from 1850-'94 are given as follows:

Year.	Cwts.	Year.	Cwts.	Year.	Cwts.
1850.....	191,764	1865.....	204,752	1880.....	408,751
1851.....	191,245	1866.....	272,217	1881.....	511,160
1852.....	183,266	1867.....	270,937	1882.....	738,324
1853.....	161,048	1868.....	363,642	1883.....	720,519
1854.....	151,052	1869.....	266,310	1884.....	431,872
1855.....	165,695	1870.....	247,531	1885.....	415,028
1856.....	178,437	1871.....	368,244	1886.....	660,609
1857.....	189,703	1872.....	405,954	1887.....	704,621
1858.....	287,565	1873.....	289,927	1888.....	579,001
1859.....	196,426	1874.....	393,497	1889.....	567,426
1860.....	210,827	1875.....	395,065	1890.....	867,006
1861.....	165,551	1876.....	395,265	1891.....	685,421
1862.....	156,032	1877.....	405,343	1892.....	591,881
1863.....	250,308	1878.....	554,536	1893.....	496,634
1864.....	177,504	1879.....	466,076	1894.....	651,881

COLONIAL GOODS IN ENGLAND.

The Department of Trade and Commerce calls attention to two bills which the Imperial Parliament is being asked to enact. They would, if they became law, have an important bearing upon Canadian trade as well as all the foreign trade of Great Britain. One of the measures proposes that no foreign or colonial goods shall be imported into the United Kingdom which do not

bear a definite indication of the country in which such goods are made or produced. Every purchaser must, under the proposed law, be made aware that such goods have been imported and are not of home produce. The second measure contemplates the establishment of a system of inspection to ensure that the purchasing public shall not be deceived in the matter of imported meats. It proposes that the butcher who sells imported meats must have a conspicuous sign to that effect, and the meat must be labelled in large letters, "foreign meat." The framers of the measure evidently have the material interests of the British farmers in view, since they concede that the carcasses of animals that are fattened and killed in the United Kingdom may be classed as British meat. The proposed restrictions will not come into force until January 1, 1896. They are of an amazingly protectionist nature for a free trade country like Great Britain.

BALFOUR ON ADVERTISING.

At a dinner given by the London Newspaper Society last week, the Right Hon. A. J. Balfour made the following noteworthy assertion: "In my judgment, all the machinery used in communicating information to the public is not of really more importance to the community at large than the power of the people to communicate by advertisement and bring the buyer and the seller together and give them the machinery for communicating their wishes to one another."

The British people have been rather slower than the Americans and Canadians in seeing the advantage of the newspaper as an advertising medium. In the average British journal there is little attempt made to display the advertisements to make them catch the eye, and the announcements are made in the driest and most matter-of-fact manner. Nevertheless it has been discovered by the British merchant that the newspaper brings the buyer and seller together, and the advertising patronage of the better class of British journals is immense.

In Canada wonderful improvement has been made in advertising during the last few years. Merchants have learned how to write attractive, snappy advertisements that arrest the attention of the most careless turn-over of newspapers, and the result is that the newspaper is now looked upon by the up-to-date merchant as being a first necessity to his business. A few years ago the average advertisement stood all the year round, and read something like this:

"John Smith, dealer in dry goods, hardware, crockery, boots and shoes, ready-made clothing, hats and caps, glass, cutlery, lime, salt, nails, fish, pork and general groceries, begs to announce to his numerous customers in Hamilton and vicinity that he

has just opened a large and varied stock of new goods, which he proposes to sell cheap for cash or country produce. Give him a call before purchasing elsewhere."

Look at the bright, crisp, readable advertisements in this issue of The Spectator, and see the difference. And the difference between the advertisement of to-day and that of a few years ago is not all in the writing of it. Then the intelligent compositor set his advertisement according to a hard and fast set of rules which resulted in something that he considered to be "well balanced" and typographically perfect, but in which there was nothing striking to catch the eye. Now the compositor ignores all the old rules and seeks for effect. The result is that the advertisement is of much more value to the advertiser.—Hamilton Spectator.

PROVERBS FOR ADVERTISERS.

The tramp has an extensive circulation, but he is a poor advertising medium.

A good advertisement is like the merchant's ships—it bringeth abundance from afar.

He that payeth for advertisements with goods is a fool, for he raiseth up competition in his own market.

Every wise man advertiseth, but a fool speculateth on the Stock Exchange.

He that trusteth in a large circulation shall be wealthy, but he that believeth in cheap rates shall be busted.

The smallest circulation hath oft the loudest tongue.

A big advertiser leaveth an inheritance to his children's children's children.

A small advertisement is better than a bad traveler.

There is no worse robber than a journal that does not circulate.—Exchange.

Apprentice (to grocer)—"Master wants twenty-five cents' worth of ham sliced, and would you please wrap it in the continuation of the story as you sent him the first chapter of with the sausage yesterday."

We are giving

LARGE DISCOUNTS off all

ORIGINAL PACKAGES
.. OF ..

**Crockery, China, Glassware,
AND LAMPS**

During our **LIQUIDATION SALE.**

Liberal inducements to all buyers in order to wind up this business.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

WE OFFER THE TRADE ONLY

Beardsley's Boneless Herrings
Beardsley's Shredded Codfish
Beardsley's Sliced Smoked Beef

All seasonable goods and at bottom prices.

Hillwattee
Tea Agents

LUCAS, STEELE & BRISTOL, HAMILTON

We are offering

Niagara Peaches

2'S AND 3'S.

Niagara Pears

2'S AND 3'S.

Niagara Plums

2'S AND 3'S.

All at no advance. Secure these bargains before they are cleared out, as we anticipate a rush owing to damage to trees by recent severe frost.

JAMES TURNER & CO. - Hamilton, Ont.

AVOID WORTHLESS IMITATIONS

Every
Pot
Guaranteed



Excels
All Other
Brands

A. F. MacLAREN & CO.

TORONTO

Currants

Special Value
in following lines :

Fine Filiatra, in Barrels and Half Barrels.
Pride of Canada, in Half Cases.

Casalina, in Half Cases.
Panareta, in Half Cases.
Extra Fancy Elite, in Cases.

Samples and Prices on Application.

H. P. ECKARDT & CO.

Wholesale Grocers
.....TORONTO

MERCHANTS IN HALIFAX COUNCIL

The Toronto CANADIAN GROCER has a sensible editorial on the question of sending representative men to Parliament. It thinks there are too many lawyers and doctors and not enough business men at present in Parliament. That article caused me to look nearer home and I decided to dissect our own City Council, and see how it stood in that respect. First, there is Mayor McPherson; I am told that he is a ship builder by trade. Deputy Mayor Hamilton is a tailor. Ald. Outhit is a general fruit dealer. Ald. Mosher may be classed as a capitalist, Ald. Creighton is a general dealer. Ald. Eden and Redden are boot and shoe merchants. Ald. Foster is a tea merchant and gold mining speculator. Ald. McFartridge is an extensive junk dealer and real estate owner. Ald. Ryan is a provision dealer. Ald. O'Donnell is a mason by trade. Ald. Hubley is a general grocer. Ald. Mitchell is a general fruit and confectionery dealer. Ald. Lane is a hatter and furrier, and may, perhaps, be called the representative in the Council of the dry goods dealers. Ald. Butler and Musgrave are wholesale West India merchants. Ald. Geldert is the only lawyer in the Council. Ald. Dennis is a newspaper man and real estate owner, and Ald. Stewart is a wholesale and manufacturing jeweler. There we have the lot. How is that for a representative body? The

citizens of Halifax have evidently very little use for the professions.—Echo, Halifax.

AMALGAMATION OF TEA FIRMS.

Notice is to hand of the amalgamation of the three big English tea houses of Peek, Bros. & Co., and Francis Peek, Winch & Co., London, and Peek Bros. & Winch, of Liverpool. The three will be incorporated as Peek Bros. & Winch (Ltd), with a capital stock of £600,000. The three businesses thus to be united were founded as far back as 1810. The directors will be Francis Peek (chairman), Henry R. Ray, F. Saxham, E. Drury, Rowland Alston and Randall H. Pye. W. H. Halford, who has hitherto represented Francis Peek, Winch & Co, in Toronto, will continue as the representative of the new firm.

THE INTEREST OF A CLERK.

Every clerk, says a contemporary, who studies his own best interest should aim at all times to be improving himself, and not only able to do his present work in the right way, but prepare himself for future duties which may come to him. He not only should study to do what lies nearest to his hands, but be ever on the alert to gain information relating to the business with which he is connected. This information

will come in good play some time, and, besides, it will broaden his intellect and sharpen his ideas.

BENEFIT OF SMALL DEALERS.

The small store, with its single proprietor coming in close contact and sympathy with two or three employees, remains a natural factor in human and municipal life, writes Artemus Ward in American Grocer. Mutual failings are borne with; the employer seeks to instruct and elevate the employee, and the employee develops a condition of loyalty towards his employer by reason of the more direct contact. The shopkeeper cherishes his rights as a citizen regarding the street, the pavement, gas, sanitary rules, the police, protection against fire and robbery, and all the other privileges of citizenship. His power over his employees is not beyond reason, nor is his relation to the municipality exaggerated in its importance.

With the great owner of the department store the case is very different. Personal sympathy is largely out of the question; personal contact a very remote thing. He owns the policeman on the corner, and dictates terms to the firemen who approach his building. His relation to his employees is not a paternal one; it is that of an autocrat. His relation to the officials of the community is so commanding that they often sell or surrender their right to him.

The "Rose" Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulip. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

Malt Vinegar IMPORTED

Sir Robert Burnett's, in quarter casks.

Crosse & Blackwell's, quarts and pints.

Salad Oils

Imported. Quarts, pints, half pints and one gallon tins.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

.. POOR POLICY ..

We have always considered it poor business policy to depart from the lines of strictest truth in statements contained in our advertisements. - - - - -

We claim for our Pan-Dried Oats a sweet, nutty flavor not found in other Oat-meals. We know this to be a fact; we substantiate it. - - - - -

E. D. TILLSON,

- Tilsonburg, Ont.

Summer . . .



Always stimulates the demand for Condensed Milk. Every year sees more families using it. They commence its use in the hot weather, and appreciating its cleanliness, purity, and other advantages, continue to use it the year round. To help increase this sale you should sell and recommend the brand giving the most satisfaction. It is the

"Jersey" Brand

If you would be interested in a scientific analysis of the different brands write us for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

Extracts

You want the best.

We desire to furnish you with the **VERY BEST.**



Seely's

ALL SIZES.
EVERY FLAVOR.

FINEST QUALITY
OF GOODS.

ELEGANTLY PUT UP.
SIGHT SELLERS.

The most attractive extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, MacKeand & Co. WHOLESALE GROCERS Winnipeg.

WE ARE PROUD . . .



Of our record for this season. The sales of **B. F. P. Cough Drops** up to date have been most gratifying and show that they (the Cough Drops) are appreciated by the trade and public generally.

Don't you want that last order of yours duplicated ?

B.F.P. COUGH DROPS

Give immediate and lasting relief in all cases of Coughs, Sore Throats, Cold in the Head, etc., etc.

Toronto Biscuit and Confectionery Co.

TORONTO

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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ADVERTISERS TAKE NOTE

In future all copy for change of advertisement must be in our hands not later than 5 o'clock on Tuesdays in order to ensure insertion the same week. There will be no exception to this rule.

UNBUSINESSLIKE LEGISLATION.

THE provision in the new tariff that all goods passed on the Friday previous to the time the Budget was brought down are subject to the new duties is hard to understand. It is in effect making the new tariff retroactive, for before they were submitted to the House the duties were, by this curious provision, actually in force.

If the authorities at Ottawa insist on enforcing this very unbusinesslike principle, they might just as logically enact that duties are to be collected on all goods passed a week or a month ahead of the date the Budget was submitted to the House.

The one is quite as unreasonable as the other. In the case in point it does a glaring injustice to several honest merchants in Montreal, and possibly in other places as well. On the morning of Friday, for instance, two well-known liquor firms passed valuable consignments of wines and gave delivery to their customers in entire ignorance of this ridiculous clause.

The goods were sold on the basis of the old duties, and now the Customs people step in and ask for the extra charges.

This means that the importers are so much out of pocket, as the goods, having been sold, are out of their control.

Other equally striking cases of injustice are cited. It is not surprising, therefore, that the Montreal Board of Trade passed strong resolutions protesting against the clause, and it is to be hoped that they will

have an influence in inducing the Government to remedy it.

Under the curious provisions of the new tariff, Controller Wallace had no option in the matter, his duty being simply to enforce the law.

The same cannot be said for the Minister who framed the bill, and it only emphasizes the fact that a department of such vital interest to the business world should be in the hands of a banker or business man conversant with all the aspects of the situation, and not a schoolmaster.

This is not intended as a reflection on Mr. Foster personally, for he is an able man and would make a very capable Minister of Education, but to impress upon the Government the necessity of filling such positions as this with men whose previous training fits them for it. There are men in the party who have had this training, and they should be given these Cabinet appointments.

As the Government stands to-day there are but three departmental heads filled by trained men. Mr. Wallace, Controller of Customs, is a successful general storekeeper; Mr. Haggart, Railways and Canals, is a large mill owner and extensive lumber man, who has shown his ability in his management of the Intercolonial, and Sir Hibbert Tupper, Minister of Justice, a very clever lawyer, whose only fault is that he knows it; but a few years' experience and a "turn down" or two, such as he has had recently, will not do him any harm. On a pinch, Mr. Ives, Minister of Trade and Commerce, might pass as an experienced business man; though a lawyer, he has been for many years a director in several companies, but he has yet to show that the department over which he has control has done any real service to the business interests of the country.

FLUCTUATION IN DRIED FRUIT.

The situation in European dried fruit has been a remarkably quiet one recently, and the value of import business that has been done is much smaller than the average. It is just possible that the easier tendency across the water may have something to do with this. Mail advices this week, for instance, note further easiness in currants, quoting them at 9s. 6d. cost and freight at shipping point. This is a decline of 2s. inside of four weeks, for on April 16 last Patras advices quoted currants at 1s. 6d. cost and freight. Another easy line is dates, which have declined 1s. 6d. recently. About a month ago they were 12s.; now they are offering at 10s. 6d. On the other hand, advices report that Sultana raisins are up 2s. on the European markets. This, however, is almost the only line which has recorded any advance abroad recently.

EXCITEMENT IN MOLASSES.

THE molasses market has furnished many surprises this spring, which THE CANADIAN GROCER has had occasion to refer to more than once. In fact, its frequent variations must have been oil and wine to speculators, providing there were any shrewd enough to take advantage of them.

When the season at "the Islands" first opened, advices to commission men here stated that there was a big shortage in the crop, which was reported at 26,000 to 30,000 puncheons, against 42,000 last year. This information was never contradicted, yet the market, after opening at Barbadoes at 11c., first cost, and advancing to 12c., fell back again to the opening figure, 11c.

It now transpires that the information was substantially correct, and the result of it has been unusual excitement at primary markets during the past ten days or so. As we noted last week, advices on Tuesday last stated that the first cost had advanced 2c., to 13c., and since that time it has jumped another 2c., to 15c., which was cabled to importers here on Friday afternoon last.

At present all quotations have been withdrawn altogether, for Montreal houses who tried to place orders on Monday and Tuesday of this week, could not do so, the agents not being able to quote a figure.

This excitement and fluctuation at primary points has had an unexpected effect on spot prices in Montreal.

In consequence of the lower offers which were being made at the time the new tariff was brought down, Montreal jobbers saw no necessity for advancing prices, but the radical advance on the first cost has made some change imperative, as the goods now on the way are not sufficient for the annual consumption.

The aggregate turnover of molasses in a season at Montreal may be approximated at about 15,000 puncheons, and only a little more than half this quantity has been contracted.

After the market at the Islands advanced to 12c. some 9,000 puncheons were settled on Montreal account. When it fell back to 12c. another 1,000 puncheons were settled, and 10,000 puncheons represents the sum total of what is now under contract to come forward to the metropolis. The Quebec importers also take around 7,000 to 9,000 annually, and they are also said to be short.

From 11c., as pointed out above, the market steadily advanced 1c. at a time to 15c., at which it was on Friday last, and now the planters are unwilling to sell at this price, but are offering Antigua molasses, an inferior grade, at prices equivalent to 29 to 30c., laid down in Montreal. This is no

doubt due to the shortage in prime Barbadoes mentioned above, and the total shipments from the Island, are not supposed to exceed 12,000 up to date. Where the remainder is, is a question: possibly in the hands of one or two strong holders.

As an evidence of the strong ideas of holders, it may be stated that an agent in Montreal was offered on Friday last \$25 per 100 wine gallons, cost and freight to Montreal, which is equivalent to 33½c. per imperial gallon laid down on the wharf, for a cargo of 1,000 puncheons, and the offer was declined.

In consequence of this condition of affairs the Molasses Committee of the Montreal Wholesale Grocers' Guild advanced their prices on the same day 3½c. per gallon both for prompt and future delivery, car lots now being quoted at 34c., and less than car lots 35c.

A CUSTOMS DIFFICULTY.

THERE have been some unpleasant complications between importers in Montreal and the Customs authorities as to whether goods passed or declared on the morning of May 3 are subject to the new duty or not.

It will be remembered that the Minister of Finance brought down the Budget at 3 o'clock on the afternoon of the 3rd. It now appears that the Department are enforcing the collection of duties on all goods, subject to the new tariff, which were passed at the Custom House in Montreal previous to 3 o'clock.

This is the keynote of the dispute, and in the aggregate the amount of money involved is considerable, for there was a regular rush of entries on Friday morning.

Raw sugar and liquor importers are among the people most heavily interested. The Canada Sugar Refinery, for instance, declared a whole cargo of raw sugar on Friday morning, and private importers also put through quite a lot. Three liquor firms also passed a large quantity of wines and spirits out of bond. The Customs officials have been instructed that all the goods are subject to the new duties, Controller Wallace, who visited Montreal on Saturday, the 11th, leaving explicit instructions to this effect.

As explained to THE CANADIAN GROCER by Deputy-Collector O'Hara, the Controller has no option in the matter.

The new tariff as submitted to the House had a special clause which ordered that "all goods passed on and after Friday, the 3rd of May, 1895," were subject to the new duties.

Mr. O'Hara, as early as Thursday, the 2nd, was notified by telegram from Ottawa to this effect, and early on Friday morning issued instructions to warn all importers

that goods passed on Friday were subject to the duty. Importers who passed goods on that day, therefore, were not in ignorance of the situation of affairs.

In the case of goods in bond the Customs people did not bother very much, as they had control of them, but where goods were released to an importer he was given clearly to understand the conditions on which he received them.

The Collector also explained, in the case of the raw sugar, that as a sugar refinery was under the bonding laws, being practically a bonded warehouse, the authorities had access to and control of all goods stored therein. No difficulty was made, therefore, about the release of the cargo of sugar on the wharf owned by the Canada Refinery.

LOWER POSTAGE WANTED.

The Boards of Trade are asking the Government to reduce the postage on city letters to 1c. The Montreal Board has sent forward a very strong letter on this subject.

The chances are that it will be shelved, as nearly all matters brought to the attention of the Government by Boards of Trade are.

Business men, as a rule, do not figure in a Government's calculations, and little attention is paid to their petitions, even when they take the Government by the throat to enforce their demands.

On the other hand, let a deputation of "walking delegates" from a trades union go to Ottawa and anything they ask is given them at once.

Private companies will deliver letters in any part of the leading cities at 50 to 80c. a hundred, and they make money at it. Business men ask the Government, which should do it very much cheaper, to make the rate \$1 per hundred, and they answer they would lose money.

If the present Postmaster-General cannot pay expenses with a rate 25 per cent higher than a private company makes money on we should get a man who can.

That is the way a business house would deal with an employe.

REMARKABLY PURE SUGAR.

Canadian sugar has a world-wide reputation for excellence, and it has been built up on a basis of from 96 to 98 per cent. of purity. An analysis made last month by John Baker Edwards, professor of chemistry and public analyst, Montreal, demonstrated, however, that there is at least one refinery in Canada that makes a sugar of a still higher percentage of purity. That refinery is the St. Lawrence, its granulated sugar, according to the analyst in question, containing from 99 to 100 per cent. of pure cane sugar. This is a remarkable showing.

A MENACE TO THE APPLE TRADE.

NATIONAL as well as individual shop-keeping must be conducted on business principles in order to success.

Canada, with her multiplicity of varied resources, must necessarily be an exporting country if she is ever to amount to anything among the nations.

Just then, therefore, as a storekeeper studies to please his customers, the Dominion should study to please her customers. Unfortunately, she does not always do this.

In some lines of products we sell to foreign countries we have a name above every other name; in at least one line we have lost the name we had. And unless we are careful we stand to lose our reputation in another line. We have reference to the export apple trade.

THE CANADIAN GROCER has been assured on good authority that "stuffing" has been practised during the past season to an alarming extent. To those who may not understand the term it will be necessary to explain that "stuffing" means a barrel of apples, with a few layers of choice fruit at either end and a centre filled up with inferior stock.

It is probable that when the barrels were "stuffed" that the people packing them did not know whether they would be consumed at home or abroad; and it is safe venturing that they did not care. Their conduct, however, is none the less reprehensible whichever way it was.

The only difference between the home and the foreign buyer of "stuffed" apples is that the former, knowing the superiority of Canadian grown apples swears at the packer but remains unshaken in his faith in the quality of the domestic article. With the foreigner it is different. He, on getting into the bowels of a barrel of "stuffed" apples, while he may associate the packer with the fraud, throws the onus chiefly on the shoulders of the country from which they came. "Well, if this is what you call Canadian apples I want no more of them," is, in effect, what he says.

If among apple packers there are men devoid of conscience, it is time the Government created a law that would provide a substitute in the shape of a severe penalty for fraudulent practices of the character cited. Men lacking in conscience should be regulated by a wholesome fear of the law.

Some scheme, it seems to us, could be devised whereby packing, with a view to defraud, could be traced back to the person guilty of the offence.

There is in this country an association of apple exporters, and it devolves upon them to move in the premises. They are practical men. Let them, therefore, draft some scheme or bill that will make it easier to trace up fraudulent packers, and that will mete out to them punishment so severe that once caught they will be twice shy.

WILL BE NO BOARD OF EXPERTS

IT IS not the intention of the Government to comply with the petitions of the various Boards of Trade to appoint a Dominion Board of Appraisers, but instead they will adopt a plan suggested in these columns some time ago.

The appraisers of the future will be experts if the business men in the Cabinet can carry out their programme.

At present appraisers are appointed, not because they have any special ability, but because they have rendered some service to the party. It is no wonder, therefore, that their decisions are sometimes peculiar.

It is now proposed that all these officials shall be experts in their various departments: When a vacancy occurs applicants will have to submit to a stiff examination, and only those who pass will be considered. Then the one having the most influence will get the appointment.

The Government would inspire still greater confidence if they would appoint the candidate passing the best examination. Previous business experience should also count.

We are not yet informed how the Department propose to conduct the examinations. It is to be hoped that they will follow the system used in the grain, flour, hides, and such trades. The examiners who test a candidate's knowledge in these departments are selected by the Boards of Trade from among the members of that particular trade. The result has been that in every case competent men have been found, and men, too, who enjoy the confidence of the trade.

It is not improbable that the present appraisers all over Canada will have to submit to this examination, and incompetent men thus weeded out.

These appraisers will form a Dominion Board, and when there is a difference of opinion on any point, the views of each appraiser will be obtained by correspondence, and an intelligent decision will be arrived at with practically no expense to the country. The plan proposed by some Boards of Trade would involve an expense of many thousands annually, and the work would not be as efficiently done.

A LIMITED OFFER OF SALMON.

A limited quantity—one or two cars—of new pack salmon was offered on the Toronto market this week. The figure asked was \$4.50 on the Coast, the same figure at which the holder is said to have sold in England.

The offer is the first made this season on the Toronto market, but as it was the only one made, and the quantity was small, offerings cannot be said to have practically opened yet.

Last year offerings were being regularly made two months earlier than this. The

opening figures then were \$4, but the bulk of the pack sold around \$3.60 to \$3.65 on the Coast, although sales were made at much lower prices before the season closed.

The condition of the English market is strong, with demand increasing, according to latest advices to hand; and it looks as if the canners are paying all their attention to that market just now.

Salmon imports into the United Kingdom during the past three years were as follows:

	Cases.
1892.....	547,000
1893.....	554,003
1894.....	647,190

SHOULD CONSULT BUSINESS MEN.

THE great majority of business men favor the union of Newfoundland with Canada. We reach this conclusion through numerous private expressions of opinion made to THE CANADIAN GROCER by leading business men, through letters to the daily papers, and published interviews.

The proper time to accomplish union is now. If the present opportunity is allowed to slip by, the Island's debt will grow larger with time, and when the next negotiation takes place—for union is inevitable some day—a bigger price will have to be paid.

The whole question is emphatically a business issue. The opinion of the commercial community should rule in the matter. Are they not infinitely better judges than the dozen lawyers who form the Ministry, and the dozen lawyers who lead the Opposition?

Steps should be taken to get at the real sentiment of the country. This is not an issue of party politics, and should be kept free from them.

Steps should be taken at once, by means of a popular vote, either in the form of a plebiscite or a referendum, to get at the popular wishes on this particular point. If Parliament rejects this mode of testing national opinion, a commission of business men to examine the position and resources of Newfoundland and report upon the wisdom of paying a larger sum as a commercial transaction, might be appointed. If a commission, so constituted as to carry weight with business men, were chosen, and it reported favorably, any Government could safely act, and justify itself before the country for adding \$15,000,000 to the public debt.

If, on sound commercial grounds, there is valid objection to union on a costlier basis than that involved in Canada's present offer we ought to know it definitely. No other obstacle than a business reason should be allowed to interpose.

It will be a lasting reproach to any Canadian Administration which lags behind pub-

lic opinion in so important a matter and is not fully fortified with proof that the business interests of Canada are unalterably opposed to union on a more expensive basis than ten millions.

WILL LIQUIDATE.

THE CANADIAN GROCER regrets to announce that Lightbound, Ralston & Co., wholesale grocers, Montreal, will go into liquidation. The firm has met with heavy losses through declines in prices and bad debts since 1890. It is one of the oldest in Canada, though the name has been changed as new partners came in.

Mr. Lightbound came into special prominence through his fight with the Dominion Wholesale Grocers' Guild on the sugar question. He conducted this in a fair and honorable way, and he made many warm friends among his most vigorous opponents. To-day there is probably no more popular man at the gatherings of the Guild. Great regret is expressed by the trade generally that he has found it necessary to close his business.

THE NEXT FRUIT SALE.

The ss. Dracona, carrying a direct cargo of about 15,000 boxes oranges and lemons, is due in Montreal about the end of the month. The consignment will be sold by auction, the date of which will be announced later.

Out of town buyers can arrange with some Montreal fruit commission house to buy for them.

ANOTHER ADVANCE IN COTTONS

The upward tendency in cotton prices was exhibited again this week, the trade being notified on Wednesday that one brand of grey cottons had gone up five per cent., and that pillow cottons had also advanced five per cent. The agents for all the mills have marked their goods at value, a sure indication of further changes at almost any moment.

WE WISH THEM WELL.

The marriage took place on Tuesday of this week of J. A. Laughran, the popular and energetic secretary of the Montreal Retail Grocers' Clerks' Association, to Miss Marie Gravel, St. Eustache. The ceremony was performed by Rev. Father Ouimet in the parish church in the bride's native town. The Mass was sung by the ladies of the parish. The church was filled by the many friends of the bride from the town, and there were many present from a distance. The bride looked very pretty, and those who know her well say she is as accomplished as she is charming. The happy couple left for a week's trip to Ottawa and other Ontario points. They will reside at 624 Sauginet Street.

THE CANADIAN GROCER extends its hearty congratulations.

PROBITAS : LABOR : JUSTITIA.

THIS is the motto of the Association of Grocers' Clerks of Montreal, which was organized in November, 1893, to promote the welfare of this important body of young men—many of them the merchant princes of the future.

The original aim of the society was to promote the early closing movement of retail stores in Montreal, and this is still the chief object the members have in view. They have worked energetically and intelligently since taking it up, and it now looks as if in a short time their efforts would be crowned with success.

A bill providing that all retail stores close at 8 o'clock every night, excepting Saturdays and holiday eves, is awaiting its third reading.

The grocers themselves are strongly supporting it, and so are the great majority of the citizens, but the opposition to it comes from the gas and electric light companies, who fear a reduction in their revenue.

It does seem hard that wealthy corporations such as these are, should, for the sake of the small profit derived from an hour or two of extra night work, stand in the way of hard-working merchants and their employes, and prevent them from enjoying the pleasures of society and home which even the poorest laborer has.

The society will also endeavor to put the

calling of its members on a higher plane, something after the system in Great Britain and France, where the average clerk has a much better knowledge of his business and is much more useful to his employer than his cousins in Canada and the States.

At present the Montreal society is doing the work of a benefit society. There is no entrance fee, but members pay a monthly fee of 30c., and when any one of them is ill he receives a weekly allowance of \$3. The members, however, are healthy, so far, they not having had a call on the benefit fund. At present an assessment of 25c. on each is made on the death of a member, and the total amount realized is paid to his wife and family. As the society grows this allowance will amount to quite a nice sum.

Next winter they hope to have a club-room open every night, where there will be a library stocked with the best books and papers. A course of lectures will be arranged on business subjects, all aiming to develop their abilities as assistants.

That they are taking up the matter in a thoroughly practical way is shown by the fact that they propose eventually to carry on a mercantile agency among themselves. A clerk is often blamed for giving credit to people who do not deserve it. Each clerk will report promptly a list of overdue accounts at the society's headquarters. With

this before them the members will make fewer debts.

The officers of the Association are :

President—J. B. Poirier.
 First Vice-President—J. P. Beauvais.
 Second Vice-President—O. Bergeron.
 Secretary—J. A. Laughran.
 Assistant Secretary—A. B. Desrochers.
 Corresponding Secretary—Paul Ethier.
 Treasurer—L. Abel.
 Assistant Treasurer—O. Legendre.
 Chief Marshall—G. H. Robert.
 Assistant Marshall—P. Labrecque.
 Committee—Albert Desrochers, M. Thivierge, J. Lareau.
 Chaplain—D. Bedard, P.S.S.
 Surgeon—F. X. Plouffe.

The Association gave an enjoyable and successful entertainment in the Monument National Theatre the other evening. The programme comprised the favorite play in five acts, "The Two Orphans" rendered in French. The chief roles were filled by Misses de Sombreuse and Daubrun, Mesdames Numa and Kleine, and Messrs. L. Labelle, V. Dubreuil, J. B. Tremblay, Jos. Charpentier and F. de Launay. Miss Wilshire, the noted soprano, sang several English solos, and an exhibition of fencing and sword exercise was given by a detachment of experts in uniform.

General Passenger Agent McNicoll denies the report from Chicago that a boycott had been inaugurated against the C.P.R. by the Trunk Lines Association.

Worth Investigating

1. The Excellent Quality
2. The Reasonable Price
3. The Attractive Appearance
4. The Complete Variety of

The **IRELAND** Co.'s

Breakfast Cereal Foods

(In 2 and 3 lb. packages.)

Manufactured only by

THE **IRELAND NATIONAL FOOD COMPANY** LTD.

OPERATING

The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada

Samples Furnished Gladly.

Look Out for
FLIES

"Holdfast" Sticky Fly Paper

will save your looking for flies—it catches 'em every time.

Grocers, you can sell every housekeeper and make a **handsome profit**—60 to 80%. Packed as follows:—29 sheets and 9 holders in a box, 10 boxes in a case, 5 boxes in half case. Retail at 3 double sheets and holder for 10 cts. Price per case, \$3.75; half case, \$2.00. Don't be without **"Holdfast"**—We sell it. Write us at once before the flies get a start.

Marmalade Absolutely pure, Seville Orange Marmalade, 7 lb. pails, 6 pails to crate. Made after an old English recipe. Equal to any imported. Retail 2 lbs. for a quarter, and shows a large profit to the handler.

Prunes . . . Bosnias—good sample. Barrels about 200 lbs., 3½ cts. per lb.

Canned Goods Special prices on large lots of **Corn** and **Peas**. Also, Squash 3s., at 75 cts.; Gooseberries 2s., \$1.10; Sifted Peas (very fine), at 85 cts.

Rice . . . Granulated — something new — taking — cheap. Try a sack, 200 lbs

Sugars . . . Special quotations on carload lots, delivered to any railway station in **Ontario**.

Tea Exceptional value in Ceylon, in chests, at 20 cts. Also Pakling Congou, in caddies, at 15 cts.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

NEW SEASON'S JAPAN TEAS.

A SMALL sample of new season's Japan tea was shown on the Toronto market on Saturday by W. H. Halford, representing C. P. Low & Co. This is so far the only sample shown. Mail despatches from Yokohama under date of April 26 say: "On the 23rd inst. a few piculs of new leaf were received, and up to to-day a total of 200 piculs have reached this market and have been purchased to go forward per ss. City of Peking, at an average price of \$46.50 per picul, as against an average of \$39.50 per picul for the first 200 piculs settled last season. We look for regular arrivals of new leaf about the first week in May. Settlements of new leaf at this time last year were 1,746 piculs, as against 55 piculs at the same date the previous year. The total settlements to date here and at Kobe during the past season were 371,000 piculs, as against 365,000 the previous year and 379,000 piculs in 1892."

New York advices to Warren Bros & Boomer report cable news under date of May 18 on Japan teas as follows: "The market is firm; choicest, 26c., c.i.f.; fine, 18¼c., c.i.f. Total settlements at the two ports from the opening of the season amount to 64,000 piculs, against 91,000 piculs for the same time last year. The outgoing steamer carried 6,600 packages of tea."

LATE BUSINESS CHANGES.

J. L. Mader, general store, Atwood, Ont., has sold out.—T. Carson, confectioner, Port Hope, Ont., is going out of business.—J. A. Forsyth, grocer, Teeswater, Ont., has sold out to Wm. Cammell.—The Duck Island Fishing Co., Windsor, Ont., is applying for a charter.—Norman Fraser has been registered proprietor of the Argyle Dairy Co., Montreal.—Gaumon & Co., general store, Ste. Anne de la Perade, Que., have made a voluntary assignment.—W. Delahay, general store, Balmoral, Man., has been succeeded by J. A. Frayne & Co.—J. Almoire, general store, New Denver, B.C., has assigned.—The British Columbia Grocery Co., New Westminster, B.C., have dissolved Minnie McKenzie retires.—McMillan & McLeod, grocers, Vancouver, B.C., have assigned.—Wm. Harlett, grocer, Victoria, B.C., will have his effects sold.

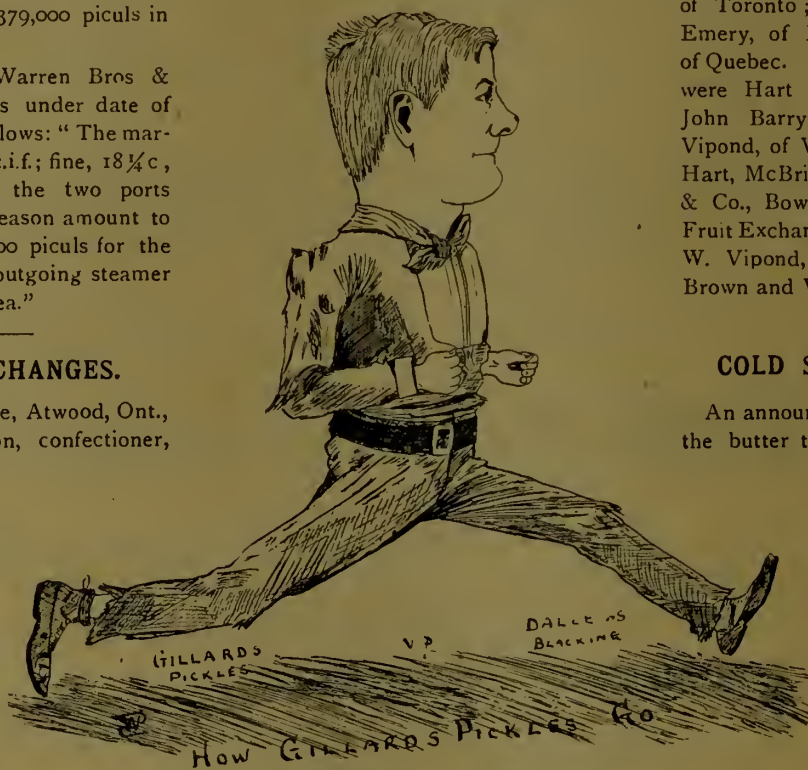
A FAT BERTH.

It is said that the grain inspector at Port Arthur, who is paid by fees, makes about

\$20,000 a year. Besides this, the talk in the trade is that he has about \$10,000 a year from other sources. All the grain he examines is Manitoban. Is not this a very heavy tax on our enterprising but struggling young province? The matter will probably be enquired about by Parliament, but the present inspector is understood to have a good friend at court.

OPENING CONGOU TEA MARKET.

Deacon & Co., Canton, to April 9th, report as follows: Macao Newmake Congou—The new season was opened about the 21st ultimo, but the supply has been even smaller than usual. Total purchases to date, for London, only amount to 2,100 boxes, at t/s. 13-20 per picul (equal 5½d. to 7½d. per lb.), as at these prices there is a large demand for native consumption and for the Ponchong trade. The quality shows a de-



A HOME RUN IN THE GILLARD-DALLEY BASEBALL MATCH.

cided improvement on last season's early shipments, both in liquor and appearance, and the crop generally may be described as a good average one. Prices are about on a level with last year's opening rates, but the more recent purchases show a slight advance, and the market closes firm. There is the usual demand for Australia, and some 600 half-chests have already gone forward, with a further quantity awaiting shipment. There is a great scarcity of common and medium teas; at the lower quotation—viz., t/s. 13—settlements do not amount to 300 boxes.

London consumes eleven tons of salt daily.

THE AVLONA'S FRUIT.

The sale of the cargo of fruit ex ss. Avlona took place Tuesday. The cargo was a small one, there being only about 13,000 boxes of fruit on her, consequently the attendance of American and western buyers was not as large as at the two previous sales. The bidding was brisk, but notwithstanding this fact, the prices realized were not so good as at the other sales. The fruit was in excellent condition. Choice to fancy Messina lemons sold at \$3.15 to \$3.70 per box, and common at \$2.10 to \$2.80. Oranges in half boxes sold at \$1.15 to \$2.05, and boxes at \$2.20 to \$3.35. The 1,700 boxes of Valencia oranges which were sold on Friday realized \$4.20 to \$6.90 per box. The principal out of town buyers were Mr. McWilliam, of Toronto; Mr. Shuttleworth, of London, Ont.; H. A. Brouse, of Ottawa; C. E. Plain, of Ottawa; the McPherson Fruit Co., of Winnipeg; Mr. Husband, of Toronto; Mr. Spear, of Boston; Mr. Emery, of Boston, and Mr. R. Barden, of Quebec. The principal Montreal buyers were Hart & Tuckwell, R. C. Barry, of John Barry & Son; J. J. Vipond, G. Vipond, of Vipond & McBride; O. & E. Hart, McBride, Harris & Co., J. R. Clogg & Co., Bowes & McWilliams, Montreal Fruit Exchange, L. Sylvestre, T. S. Vipond, W. Vipond, O. Laird, Jos. Grenier, Jos. Brown and W. Paul.

COLD STORAGE IN TRANSIT.

An announcement of much importance to the butter trade was made by Hon. Mr. Angers in the House of Commons on Tuesday. The Minister of Agriculture was interviewed by Mr. Beaubien, who holds the portfolio of Agriculture in the Quebec Government; Mr. Milton McDonald, M. P.P., and Mr. G. L. Tache, all of the Province of Quebec. They asked that arrangements be made for the cold storage of butter in transit. In reply Mr. Angers stated that the Government, through Prof. Robertson, had arranged that the Canadian Pacific Railway and the Grand Trunk Railway shall place refrigerator cars at the disposal of the butter trade, and that there shall be a fortnightly service by the Allan Line from Montreal in cold storage.

Mr. Clarke Wallace stated in the House on Monday, May 20, that collectors of Customs are not allowed to act as brokers in Custom houses except along the Northwestern borders, and there they are not allowed to charge for that service.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, May 23, 1895.

GROCERIES.

COLD weather and a reaction in the activity of the sugar market have conduced to make the volume of business this week lighter. There is, however, still a fairly good trade doing, taking it all in all. The concern that is being felt regarding damage to the fruit crop naturally finds sympathy in the grocery trade. But then the fruit crop is not everything and the prospects otherwise are bright, so wholesalers are in anything but low spirits. Sugars, while not so active as a week ago, are still moving nicely, both in small quantities and in carload lots. In price sugar keeps steady. Teas are moving a little better in a sorting up way. The only staple which has really appreciated in price is currants, values being higher both in Greece and New York. The advance has not affected this market. An increasing and active demand is being experienced in Valencia raisins. Canned goods are in fair demand, but there is not the same confidence in prices that there was a short time ago. The demand for both rice and tapioca is improving. The tendency of payments is toward a more satisfactory condition.

CANNED GOODS.

There has been an active movement in some particular brands of canned vegetables during the week, one jobbing house selling 1,000 cases in two days in the city alone. Generally speaking, the movement is fair. The feeling regarding prices is somewhat unsettled, partly on account of another brand being forced upon the market. We hear of a limited quantity of new pack salmon being offered at \$4.50 on the Coast, but the quan-

tity was limited to a car or two. The holder is said to have sold in England at the price quoted. Wholesalers are experiencing an increasing demand for salmon at firm prices. We quote: Tomatoes, 85 to 90c. for choice; corn, 80 to 90c.; peas, 80 to 85c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.25 to \$1.35, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.50 to \$1.65; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Demand continues much as before. Stocks here are light, and prices are steady and unchanged. We quote green in bags: Rio, 20 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

N. Y. Journal of Commerce, Tuesday: "For Brazils there is a continued uncertain market. Dependent lines of custom are showing ability to withstand temptation to invest except as immediate actual trade necessities may suggest, and demand in consequence is of broken, uncertain character and not sufficient in aggregate to make a satisfactory and fully testing business. In a desultory way some fair jobbing lots were placed, but no evidence of general animation developed."

RICE.

There is a nice movement to report. New Java rice arrived on the market this week. Tapioca is 2s. dearer, and there is a good

demand for it here. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Trade continues quiet and uninteresting. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The demand is scarcely as brisk as it was before the advance or as it was immediately afterwards, but there is still a fairly good movement nevertheless, both in carloads and small lots. The position, as far as prices are concerned, is unchanged. Low grade yellows are scarce, and it is said the Montreal refineries have none at the moment. We quote: Granulated, No. 1, 4¾ to 4½c.; do., No. 2, \$4.25 to \$4.30; yellows, 3½c. up; Demerara, dark, 3 to 3½c.; bright, 4c.

N. Y. Journal of Commerce, Tuesday: "Although not entirely free from evidences of slight irregularity, the general course of market for raw sugars appears to be in favor of sellers. No actual scarcity of sugar is apprehended during current season, but all original estimates of supply become modified with each successive instalment of advances from primal points, and the chances

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

HOUSEKEEPERS RUSH FOR
THE SPLENDID
PATENT SCRUBBING BRUSHES
MADE BY

The ...

Berlin Brush Co.

Successors to Windsor Patent Brush Co.,
and Handy Patent Brush Co.

Whitewash Brushes and Brooms.

GOOD SATISFACTION IN
HANDLING OUR
GOODS.

BERLIN BRUSH CO.

Berlin, Ont.

We Invite

any Grocer handling

"SALADA"

CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

MARKETS—Continued

for consumption continue generally promising."

Willet & Gray's Statistical says: "The European markets must be closely watched, as they direct ours. The European markets are improving, because there is thought to be visible a sensible diminution in the supplies of both cane and beet sugars during the next campaign. The sowings for the beet crop are virtually finished, and are not likely to be increased at all in consequence of the improved prices, as that would defeat the object of reduced sowings. Germany has sown 6 per cent. less and Austria 10 per cent. less, and the entire European beet crops should be $7\frac{1}{2}$ per cent. less than last year, even with as favorable weather. This reduction, in connection with a much smaller sugar crop in Cuba next season, is of sufficient importance to warrant the expectation of a very considerable advance of price during the coming twelve or eighteen months. The present Cuba crop shows no diminution of receipts beyond former anticipations, and the advance in price will enable a considerable amount of cane in the fields to be sold and ground into sugar, which would otherwise have remained over until the following crop. This will, we think, bring the present crop nearly or fully up to our estimates, but at the same time it will diminish somewhat the following crop."

SYRUPS.

It is understood that the Montreal refiners have nothing under 2c., and higher prices are consequently expected here as present supplies become depleted. There is not much demand, the season being about over. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Demand is light, and prices as before. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, $33\frac{1}{2}$ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

There is a better enquiry than a week ago in a sorting-up way. Low grade and medium China blacks and Ceylons are having the chief call. There has also been a fair sorting-up demand for Japan teas at from ten to fifteen cents. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Valencia raisins have been in active demand the past week at from 75c. per box up. We quote: Off-stalk, 85 to 90c. per box; fine off-stalk, 4 to $4\frac{1}{2}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $5\frac{1}{2}$ to 6c.

Sultana raisins are quiet and without feature at 6 to $7\frac{1}{2}$ c.

Prunes are in better demand, the movement being quite brisk, principally at from 5 to $6\frac{1}{2}$ c. We quote: "Sphinx"—"U," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "C," 85 to 90 to half kilo, $6\frac{1}{2}$ c. per lb.; "B," 80 to 85 to half kilo, $6\frac{3}{4}$ to $7\frac{1}{4}$ c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "Unicorn," 5 to $5\frac{1}{2}$ c.; Bordeaux prunes, $4\frac{1}{2}$ to $6\frac{1}{2}$ c.

An upward movement has developed in the primary markets in currants, the cable on Monday announcing an advance to 8s. to 8s. 3d. As the result of this a speculative demand has sprung up in New York. The advances in Greece will not affect the Canadian market, as there will be no more direct shipments from there this season. Russia has been a fiercer buyer in Greece lately, and it is, no doubt, in part due to this that values have appreciated. The demand for currants on the Toronto market is light. We quote: Filatras half-bbls., 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{4}$ c.; fine Filatras, half-bbls., $4\frac{3}{4}$ c., barrels, $4\frac{3}{8}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $4\frac{1}{2}$ to $5\frac{3}{4}$ c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half-cases.

Dates are quiet and unchanged at from $4\frac{1}{2}$ c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

Demand for California dried fruits has fallen off, the season being about over. We quote according to quality: Peaches, $10\frac{1}{2}$ to $12\frac{1}{2}$ c.; apricots, $10\frac{1}{2}$ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 10c.

BUTTER AND CHEESE.

The market for butter is being gradually cleaned up by the disposal at low prices of a lot of old stuff. Otherwise the situation is practically unchanged from last week. Considerable fresh creamery is coming forward and country merchants are putting dairy in tubs. Creamery is one cent lower than last week, although in fair demand. We quote: Summer dairy and store packed—Choice, 9 to 12c.; low grade baking butter, 5 to 6c.; fresh large rolls, 10 to 12c.; pound prints, 13 to 15c. Summer creamery, 8 to 12c. Fresh creamery—Tubs, 16 to 17c.; pound prints, 17 to 18c.

Buyers of new cheese still remain scarce, while the offerings are pretty free. Very little is being exported. August and September makes of Canadian cheese bring 10 to $10\frac{1}{2}$ c., and new Canadian cheese is quoted at 8 to $8\frac{1}{2}$ c. Small Stiltons bring 10 to 11c.

GREEN FRUIT.

The long-continued spell of cold weather has acted as a decided damper upon trade in green fruit, which three weeks ago was unusually brisk. The prospects that foreign fruits will be high this season are increased

by the fact that the sales of the Avlona's Mediterranean cargo at Montreal on Monday realized even better prices than the cargoes of the two previous boats. As soon as the weather becomes warm again, the prices of lemons will likely take another jump. Pineapples have advanced since the advent of the cold wave, and bananas are firm because they cannot be ripened fast enough to supply the demand. We quote: Messina lemons, 360's, \$3.75 to \$5; 300's, \$4.50 to \$5.25. Oranges—Messinas, half boxes, 80's, \$1.50 to \$2; 100's, \$1.75 to \$2.50; boxes, 160's, 200's and 300's, \$3.50 to \$4; navels, \$4 to \$4.75; Messina ovals, 80's, \$2; California seedlings, \$2.75 to \$3; Valencias, \$5 to \$6. Bananas, \$1.50 to \$2.75 for firsts and seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. California dried fruit—Apricots, $12\frac{1}{2}$ c.; peaches, $12\frac{1}{2}$ c.; cranberries, \$3.50 per box. Strawberries, 14 to 15c. a quart; cocoanuts, \$4.50 a sack; pineapples, 8 to 17c.; green string beans, \$2.50 to \$3 per bushel crate; Egyptian onions, \$2.25 per sack; cucumbers, \$3.25 to \$3.50 per crate; new cabbage, \$4.25 to \$4.50 a crate.

COUNTRY PRODUCE.

BEANS—Choice hand-picked still bring from \$1.50 to \$1.65 a bushel.

DRIED APPLES—Are quoted at 5 to $5\frac{1}{2}$ c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: $6\frac{1}{2}$ to 7c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.25 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

MAPLE PRODUCTS—The season is about over, and the demand has fallen off also. Prices are unaltered. We quote: 7 to $7\frac{1}{2}$ c. per lb. for sugar; syrup, 60 to 65c. per wine gallon, and 75c. per imperial.

POTATOES—During the past week the market has been falling flatter and flatter, until now potatoes are being sold on the track at 45c. and out of store at 50 to 55c. One Toronto dealer, however, seems to expect a good advance shortly, and is buying what he can get.

EGGS—A good many are being pickled, and the price being paid is 10 to $10\frac{1}{2}$ a dozen.

FISH AND OYSTERS.

Trade is not much affected by the cold weather, although the low temperature rather facilitates transportation. No new lines of fresh are as yet remarked in the market. The supply for trout equals the demand, but more white fish are called for than can be supplied. We quote: Skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; haddock,

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

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Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.,

70 Colborne Street

TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

HUGH WALKER & SON,FRUIT AND COMMISSION MERCHANTS,
GUELPH.**Ask** Your
Wholesaler

For



Brand

Canadian Leaf Chewing Tobacco,
made in all size plugs. Cheapest
and best. Try a sample lot.**Joliette Tobacco Co.**

JOLIETTE, P.Q.

Summer LemonsNow is the time to buy.
How many can you use?

WRITE US—We are large dealers.

CLEMES BROS. - TORONTO

5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 6c.; white fish, 7c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Georgian Bay herring, \$2 per 100.

PROVISIONS AND DRESSED HOGS.

Packers are buying no more hogs, and hog products are firm. Dressed hogs bring \$6.25 to \$6.50 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8¼c. for small lots; breakfast bacon, 11c to 11½c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs. 11c.; small hams, 11 to 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Continues advancing on the local market. We quote: White, 87 to 89c.; red, 87 to 89c.; goose, 83 to 84c.

OATS—Have shown a slight decline, nqw being quoted at 39c.

BARLEY—Has declined 1½c. since last quotations, and now sells on the street at 41½c.

FLOUR—Has taken another phenomenal jump in sympathy with the continued advances in wheat. The market is at present firm, but it is not apparent how long it will stay so. We quote: Ontario straight roller, \$4 to \$4.10; Manitoba, \$4.40 to \$4.50; patents, \$4.60 to \$4.75.

BREAKFAST FOODS—Oatmeals remain firm, as does also rolled wheat. We quote: Standard oatmeal, \$4.25; rolled oats, \$4.25; rolled wheat, \$2.20 in 100 lb. barrels; corn meal, \$3.40; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SALT.

Business is pretty fair. Prices are unaltered as yet, but an advance in rock is expected within a few days. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

SEEDS.

The season is practically over, and no trade is being done. The jobbers' prices quoted are merely nominal. We quote: Red clover, \$6.15 to \$6.50; alsike, \$4.20 to \$6; timothy, \$2.90 to \$3.50 per bushel

HIDES, SKINS, WOOL AND TALLOW

HIDES—Are scarce and in good demand. Prices for cured are purely nominal. We quote greens thus: No. 1, 8c.; No. 2, 7c.

SHEEPSKINS—Not so plentiful, at \$1 to \$1.25, an advance of 10c. over last week.

CALFSKINS—Are in good supply and find a ready sale at prices quoted: 7c. for No. 1 and 5c. for No. 2.

TALLOW—Continues dull, jobbers quoting 5 to 5½c., and selling at ½c. higher.

WOOL—There is no Canadian fleece on the market, and it is expected that new wool will open at from 17 to 18c. There are

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes AND Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce Commission Merchants

77 Golborne St.

TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, sever sizes.

Write for sample order.

**COWAN'S
OCOAS
COFFEES
CHOCOLATES****AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Rutherford, Marshall & Co.Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.

Consignments Solicited.

EGG CASES SUPPLIEDLiberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for ...

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.



ASK FOR

MOTT'S

MARKETS—Continued

no changes in pulled wools, supers being quoted at 19 to 21c., and extras at 21 to 22c.

PETROLEUM.

Oils seem to have steadied down after their activity of a while ago. No changes in the situation are reported this week. We quote, in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 17 to 18c.; carbon safety, 19 to 19½c.; Canadian water white, 19 to 19½c.; American water white, 23 to 24c.; photogene, 24 to 25c.

TORONTO MARKET NOTES.

Hannah & Co. want to buy potatoes.

Shipments of Congous and Ceylons are in this week for Davidson & Hay.

McWilliam & Everist report fresh arrivals of Tennessee strawberries.

Clemes Bros. bought two cars of oranges and lemons out of the Avlona's cargo.

Davidson & Hay are offering Keiller's marmalade in 1-lb. pots and 7-lb. tins.

Clemes Bros. report large arrivals of new cabbage and cucumbers from Baltimore.

Davidson & Hay are said to be offering California Muscatel raisins at a low figure.

A shipment of new Java rice, first this season, is in stock with Warren Bros. & Boomer.

Dawson & Co. are in receipt of large consignments of pineapples, strawberries and bananas.

Wm. Paterson & Sons write that travelers are showing a beautiful line of hand made chocolates.

H. P. Eckardt & Co. report large sales of prunes. "Our Bosnia, in barrels, is a sure seller," they say.

W. H. Gillard & Co. are offering a fine line of molasses in barrels and half-barrels at what are said to be low figures.

H. P. Eckardt & Co. are offering a line of pure jams in 1-lb., 2-lb. and 5-lb. tins, at what are said to be low figures.

D. Gunn, Flavelle & Co. say they are finding liberal sales for Wenger's creamery butter, which is giving good satisfaction.

John Sloan & Co. are in receipt of a shipment of codfish in quintals and half-quintals. "They are very desirable for summer trade."

Canned apples, in 3-lb. and gallon tins, are being offered by H. P. Eckardt & Co., and the trade is requested to write for prices.

D. Gunn, Flavelle & Co. claim to be offering special value in their sweet pickled green rolls, which they will quote on inquiry.

A shipment of tapioca, direct from Singapore, is to hand with John Sloan & Co. The purchase was made before the recent advance.

On Monday last W. H. Gillard & Co. received orders for 140 cases of New York

Ginger Ale alone, thus showing that this delicious summer drink is becoming popular with consumers.

Wm. Paterson & Son control the trade for the new confection called "Butter Creams." The line is a novelty, good seller, fine eater.

W. C. Bruton, of Napanee, writes that he has a carload of choice potatoes for shipment. Mr. Bruton says he would be at a loss without THE CANADIAN GROCER.

There is some talk of making a joint-stock company of the Berlin Brush Co., with \$50,000 to \$75,000 capital, to develop their new patent solid back brushes in Canada and the United States.

W. H. Gillard & Co. report a greatly increased demand for their standard line of black tea, "400 Select," which is particularly adapted to the alkaline waters of the Northwest and Manitoba.

The shipments for spring of Marshall's Scotch kippered and fresh herrings, bloaters, herrings in tomato sauce, etc., for Toronto, Hamilton and London, have been delivered. The standard of these goods is steadily maintained.

The new glassware articles, viz., pitchers, tumblers, sugar bowls and spoonholders, in which Adams & Sons Co. are at present packing their Tutti-Frutti and Pepsin Tutti-Frutti are handsome, and said to be splendid sellers.

Shipments of onions from Denia this season reached 130,000 crates, most of which came to the United States and Canada. The acreage planted this year is about the same as last. Orders for new crop are now being solicited by shippers in New York.

The Astorian says that while it is very early to attempt estimates of the total pack of Columbia River salmon from various local sources, it learns that the pack will probably be between 420,000 and 450,000, or a little less than last year.

It is reported that a syndicate has been formed in London for the purpose of controlling the canary seed market. The stock in Smyrna and Marseilles has been bought up, and a considerable advance in prices followed. All the cheap stock in New York, according to current reports, has been taken by speculative operators.

The advance in refined sugars has attracted attention of foreigners again, and during the week it is reported that some 900 tons have been shipped from the Continent to this country. It is believed to be sugar bought by shippers before the late rise and sold direct to custom in the interior, with a portion only coming here for forwarding, and balance to pass through other ports.—N. Y. Journal of Commerce.

T. B. Escott & Co., London, write: "Demand for 'Grand Mogul' tea is steadily increasing. Many Americans who have

tasted this tea send to Canada for their supplies. We have bought very heavily of Japan teas this season. 'White Bear' and 'Golden Star' will be our distinctive brands."

Combination cake cutters and dredge tin, with Lion Baking Powder, is said to be having a wide sale. This tin, with ¼-lb. powder, retails for 10c. Two cake-cutters and a salt or pepper sifter are included.

MONTREAL MARKETS.

MONTREAL, May 23, 1895.

GROCERIES.

THE volume of business in general groceries has not shown much expansion during the week, but a fair degree of activity is noticeable in all the staple lines in a jobbing way. The general tendency of values is firm, and noticeably so on some lines. The sharp advance that has taken place in molasses is the most striking fact in this connection. In consequence of the firmness at the Islands, where prices have jumped over 4c. inside of a week, local jobbers have advanced prices 3½c. Sugars act firm, the advance that was noted last week being well maintained. The jobbers are evidently still working on goods ordered previous to the advance in the duty, for there is still no difference in the price asked by them and that at which the refiners are selling. In tea there is not much change on spot, but the tenor of advices from primary markets on new is very firm. Advices from Yokohama state that the settlements since the opening of the season are 19,000 piculs less than they were in the previous year. Coffee generally are very firmly held, though demand is not active in a wholesale sense. Dried fruits are only in moderate request, but there is a firm feeling on currants. Canned goods are much the same. There have been more enquiries in regard to new pack canned salmon, but the news from the coast is as indefinite as ever. None of the leading canners are quoting any prices yet, except such figures as prohibit any business. Green fruit continues much the same, though the prices realized at the sale held on Monday last were not quite so good as those on the Fremona. The difference was not sufficiently great, however, to have any appreciable effect on local jobbing prices, especially as the quantity of fruit offered was not large.

SUGAR.

There has been no further change in the sugar market. As noted last week, jobbing prices here were put up in consequence of an advance at the refineries, and are ½c. higher. The trade here, however, are evidently satisfied with a moderate margin, for they are selling at identically the same figures as the refiners. The volume of business is not large, as stocks in the country are not depleted yet. The preserving season is close at hand, though, and should bring along a more active demand with it. We quote: Granulated, 4¼c. for standard, 4½c. for No. 2, and 3½ to 4c. for yellows, as to grade.

SYRUPS.

The market for syrups has also been quiet, but firm. A moderate demand is experienced on the basis of 1¼ to 2¼c. per lb., as to quality.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

**32 WEST MARKET STREET
TORONTO.**
Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Short Rolls

SMOKED
SUGAR
CURED **7 1/2**

IN PICKLE **7** NO CHARGE
FOR BARREL

Shoulders

CURED
SAME AS
HAMS **7**

1/4c. less barrel lots

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -- TORONTO.
79 Esplanade.

MOLASSES.

The molasses market in a wholesale sense has been an active and excited one, in consequence of the radical advance in prices at the Islands. On Thursday last, a buyer offered as high as 33 1/2c. ex wharf, Montreal, for a lot of 1,000 puncheons, and was refused, the agents offering Antigua at 31c. in its place. The account of this change at the Islands, and its effect, are fully treated elsewhere. In the meantime it has created more demand on spot, and an advance of 3 1/2c. in jobbers' prices, as the latter are now asking 34c. for carload lots and 35c. for less than car lots, both for prompt and future delivery.

RICE.

There has been a fairly active demand at the mills for rice during the week, and the jobbing trade, though not extensive, is of fairly large volume. We quote jobbing prices: Japan \$4.25; crystal Japan, \$4.65 to \$4.75; standard B, \$3.45; English style, \$3.30; Patna, \$4.37 1/2 to \$5; and Carolina, \$7.50 to \$8.50.

SPICES.

There has been no change in spices, the market ruling steady. Demand is of a limited kind, but fully up to the average for the season of the year. We quote jobbing prices: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The demand for coffee has not been active—at least in a wholesale sense—but prices generally are firm. Maracaibo continues to be the most active line for business in straight invoice lots. In a regular way we quote green coffee in bags as follows: Maracaibo, 21 1/2 to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 23c.; and Mocha, 29 to 34c.

TEA.

The week has been a quiet one on spot in teas, the volume of business doing being very moderate. Some enquiry has been noted from the country for small lots within the past few days, and also from local buyers for package lots of Japans at 16 to 17c. We quote: Japans, low grades, 11 to 14c.; medium, 15 to 17c.; fine, 18 1/2 to 24c.; and choice, 25 to 31c.

DRIED FRUITS.

There has been little change in the dried fruit market. Some enquiry has been experienced for Valencias, but it has been of a very moderate character, despite the fact that there has been a disposition to shade prices a trifle recently. We quote Valencia off-stalk 2 to 5c. as to grade, and layers 4 to 5 1/2c. as to grade.

The scarcity of Sultana raisins on this market has been again demonstrated. As noted in this column over a month ago only one house has any stock, and what they have they want for their own trade, for they refused to sell this week to other houses. They are asking 6c. for what stock they have got.

The demand for California fruit is moderate and prices are steady at 6 1/2 to 6 3/4c.

The great 5c. cake Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot
Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also
Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

There is a **RACE**

This week for our Maple Leaf Brand

**HAMS, BACKS
BREAKFAST BACON
PURE LARD**

D. GUNN, FLAVELLE & CO.

Pork Packers and
Commission Merchants **TORONTO**

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

MONTREAL MARKETS—Continued

for 4-crown loose muscatels, and 5½c. for 3-crown ditto.

There has been rather more enquiry for currants during the week, and values rule firm. We quote: Filiatras and Provincials, bbls. 3½c.; cases, 4 to 4½c.; Patras, 5 to 5½c. and Vostizzas, 7 to 7½c.

There is no change in prunes this week, and business is quiet. We quote: 4 to 4½c. for Bordeaux; 4¼ to 4¾c. for Bosnias, while Californias are unchanged at 8 to 9c.

Figs are almost out of the market. The few here are held for 12 to 15c.

Dates continue quiet and unchanged at 3½ to 4c.

The advance of the season is leading to a desire to realize on evaporated apples, and prices have eased up in consequence to 6½ to 7½c. Dried apples rule about steady at 6 to 6½c.

NUTS.

There is only a very moderate demand for nuts. The only changes to note have been in Grenob'e walnuts, which are 1c. lower; also pecans and filberts. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

There has been a fair demand for canned goods of all kinds during the week. Country buyers have taken quite a few small lots of vegetables and fruit, while on spot several fair-sized lots of corn, peas, tomatoes and apples have changed hands. Nothing definite is yet to report in connection with the catch of B.C. salmon. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.20 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 85 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

APPLES—The apple market is quiet and steady at \$3 to \$5 per barrel.

ORANGES—There has been a fair trade doing in oranges, and prices are steady. We quote: Messinas, \$2.25 to \$4.50; ditto bloods, \$2.25 to \$5; and ditto ovals, \$2.25 to \$5, as to brand and size of package.

LEMONS—There has been no change in this market. A good jobbing trade is doing and prices are steady at \$3.50 to \$4.50 per box.

BANANAS—A good jobbing trade is doing in bananas at last week's range of \$1.25 to \$2.50 per bunch, as to quality.

PINEAPPLES—There is only a small supply offering and they are firmly held at 7 to 25c. as to grade.

COUNTRY PRODUCE

EGGS—The egg market moves along quietly without any change from a week ago at 10 to 10½c. Values have been steady at this range for over a week past, to the surprise of the trade. The cold weather, no doubt, is the secret of this steadiness.

MAPLE PRODUCTS—Continue quiet and steady under a moderate jobbing call at 6 to 7c. for sugar per lb. and 50 to 60c. per tin for syrup.

HOPS—There is no change in hops, which rule nominal at 5 to 8c.

HONEY—The stock of comb honey here is worked down pretty low and is held firm at 12c. Extracted sells at 7 to 9c.

BEANS—Good hand-picked beans are firmly held at \$1.60 to \$1.75, and lower grades \$1.25 to \$1.50.

ONIONS, DOMESTIC—Red onions range from \$1.90 to \$2 per bbl., and yellows \$2.25.

ONIONS, IMPORTED—Bermuda onions are quoted at \$2 to \$2.75 per crate, and Egyptian \$1.75 to \$2 per bag.

POTATOES—Car lots of potatoes sell at 60 to 65c. on the track, and 70 to 75c. in jobbing lots.

PROVISIONS.

There is no improvement in the local provision market, business having continued quiet and principally of a jobbing character, at steady prices. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

The feature of the flour market is the strong feeling which prevails in Manitoba grades, patents now being quoted at \$4.90, and strong bakers' at \$4.75. We quote: Winter wheat, \$4.35 to \$4.50; spring wheat, patents, \$4.90; straight roller, \$4.20 to \$4.35; straight roller, bags, \$1.95 to \$2; extra, \$3.75; extra, bags, \$1.80 to \$1.85; Manitoba strong bakers', \$4.75.

In feed there was no change, prices being firm under a good demand. We quote: Bran, \$16 to \$16.50; shorts, \$19; mouillie, \$23 to \$24.

The market for oatmeal was quiet, but prices have an upward tendency in sympathy with oats. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

CHEESE.

There is no change apparent in the disposition of the cheese market. Buyers fail to show any great urgency about purchasing, and the tone is heavy in consequence. It may be remarked, however, that the tenor of private cables indicated a desire that exporters here should make offers. It is understood also that there were limits of 30s. on the market. These are rather too close, however, for any business to result, and it is doubtful if any was done in connection with them. At the wharf Monday some 2,000 odd boxes of French cheese sold at 6½ to 6¾c., the inside being the ruling. Another lot of the same goods also changed hands at a fractionally higher price, viz. 6¾c. In Ontario goods 6½ to 6¾c., according to quality, about covers the market here.

BUTTER.

Butter remains dull and heavy. The only business doing is a small jobbing trade in fresh creamery, which rules heavy at 15 to 15½c. There were creamery men in town this week trying unsuccessfully to sell, and they will have to consign their goods. No further business is spoken of in held goods, and there is no demand whatever for dairy stock, so that quotations are nominal.

ASHES.

There has been a fair business doing in ashes, at steady prices. We quote: Firsts, \$4.10; seconds, \$3.75 to \$3.80.

MONTREAL TRADE NOTES.

A wholesale grocer here tried this week to place an order for a round lot of 2,000

cases new pack canned salmon. The f. o. b. price asked on the coast by the canners he considered to be prohibitive.

Jobbers' and refiners' prices on sugar here are still identical.

A. P. Tippet, of A. P. Tippet & Co., is out of town on a business trip.

Practically all the comb honey in stock here has been exhausted. Only a few small lots remain.

Kennedy, Greig & Co. have just received a large shipment of Bryant & May's English matches.

Sales agents refused offers of 33½c., ex-wharf, for round lots of 1,000 puncheons of molasses on Tuesday.

Kennedy, Greig & Co.'s new jellatine, "Jelloine," will be ready for the market in the course of a few days.

A leading French house here tried everywhere on the market to get a lot of Sultana raisins, and could not do so.

A shipment of Huntley & Palmers' fine English biscuits has just been received this week by Rose & Laflamme.

Laporte, Martin & Co. are large holders of Barbadoes molasses. They call attention to the fact that the market is firm, with an advancing tendency.

Rose & Laflamme report the receipt of a large shipment of Patterson's goods, Eureka pickles, camp coffee and sauces, which went forward this week to Winnipeg.

Rose & Laflamme have been putting out a lot of sample packages of Fould's wheat germ meal. They are, as a result, experiencing a large demand for the article.

Kennedy, Greig & Co. call attention to their ad. this week regarding Perry's Liquid Rennet. It is a preparation they are putting up themselves for use in making dessert dishes of different kinds.

The season has opened well for Marshall & Co.'s Scotch fish products. Kipper and fresh herrings, bloaters, herrings in tomato and anchovy sauce, etc., are the popular fish. Marshall's lunch and ox tongues from the famed Aberdeenshire cattle find a ready sale.

Kennedy, Greig & Co. have received, among other shipments, French tinned goods of all kinds, and several new novelties in fancy lines of confectionery, both English and American. They report a good run on Pratt's Poultry Food, for which they are the agents.

J. Alex Gordon, who represents such leading brands of canned salmon as B. A., Sovereign, Red Star, Lynx, Clover Leaf, Queen, Phoenix, and Drysdale, says that none of them have given him a price on new pack yet. Last season nearly all of his large contracts were settled by this time.

A private cablegram from Smith, Baker & Co., of Japan, to J. Alex. Gordon & Co.,

This Space

IS RESERVED FOR THE

FLAG-SHIP BRAND

OF FRASER RIVER

Canned Salmon

Packed by the

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

R. V. WINCH, Manager.

says: "The total tea settlements, since the opening of the season, amount to 63,000 piculs, against 82,000 piculs on May 16, 1894. The ss. Victoria, sailing May 17, carries 7,400 packages, as follows: To New York, 4,100; Chicago, 2,800, and Canada, 500."

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 23, 1895.

BUSINESS during the past week has been active, though money continues scarce. Molasses has been the feature of the week, for, though the last steamer brought some 900 packages, the market (which was bare) soon took this up, and, in fact, importers were oversold. Then, the market advance of 2c. makes buyers more active. Flour and sugar continue to advance. Some of our merchants who had large stocks during the decline were caught bare, but, as a rule, our merchants are making money. Many were also found well stocked when oatmeal advanced. Some, however, find their stock of evaporated apples large for the present state of the market. In cream of tartar the quotations are at present very high. Spices show little change. In tea and coffee a fair trade is doing at firm prices.

OIL—The firmness in oil is not continued. American is off another cent this week, and Canadian remains at last week's quotations. There is a rather better demand, as during the high prices buyers held off. They are still somewhat careful, as prices are rather easier. We quote: American, best quality, 22c.; Canadian, best, 21c.; Canadian, second grade, 17c.

SALT—The demand continues only fair. Another cargo is to hand, or will be by the time this report is in the readers' hands. Stocks are now fairly large. The price of that to land this week will be about 45c. at the ship's side. We quote ex store prices: 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80

per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartons, \$2 per doz.

CANNED GOODS—Prices are firmer. Salmon is quite a feature this week. The stock last fall was light, and prices did not advance as was expected. Now, however, they are getting scarce, and the prospect being that the new will cost higher than last season, prices here have advanced. Enquiries from outside centres have been received, but holders are not anxious to sell as they will need the small stocks they have for their regular trade. In canned beef prices continue very firm. The Canadian, which is giving good satisfaction, is lower than American, and is finding a good market. Sales of canned fruit are light. We quote: Corn, 95c. to \$1; peas, 90 to 95c.; tomatoes, 95c. to \$1.05; corned beef, 2 lb. tins, \$2.80 to \$2.90; 1-lb. tins, \$1.70 to \$1.75; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.40 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—There is little new to report. Valencia raisins are low. Stocks of off-stalk are fairly large and of layers some small lots have been imported from New York during the week, where they are very low. In evaporated, holders are anxious to sell, as market is weaker, there being some held here that were bought $\frac{3}{4}$ c above prices now ruling. Prices are, however, not yet down to what the larger quantity held here cost. Dried apples are very light. Loose muscatels are arriving from New York. They are good sellers during the summer, and are low. Since the arrival of the last West India steamer Bermuda onions are much lower, being almost same price as Egyptian. There is some inquiry for London layers. Currants are firm. California evaporated have light sa'e, but are of good quality. We quote: Sultana raisins, 6 to 7c.; Valencia, 4c.; layers, 5c.; London layers, \$2.10 to \$2.25; California loose muscatels, $\frac{5}{8}$ c.; currants, bbls., $3\frac{3}{4}$ to 4c.; half-cases, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; evaporated apples, 8c.; dried apples, $5\frac{1}{2}$ to $5\frac{3}{4}$ c.; dates, 4 to $4\frac{1}{2}$ c.; prunes, $4\frac{1}{2}$ to $5\frac{1}{2}$ c.; figs, 11 to 18c.; Bermuda onions, \$1.60 per crate; Egyptian, 2c.; Californian evaporated peaches, 12 to 13c.; ditto apricots, 12 to 14c.; ditto pears, 12 to 13c.

GREEN FRUIT—Trade is very brisk. Owning to the very large demand in the States for bananas, they are rather scarce here. Oranges are firmer and lemons are marked up. Strawberries are firmer, fair quantities arriving. Rhubarb is lower and arriving in large quantities. We quote: Valencia oranges, \$5; Messinas, \$3 to \$4.50; lemons, \$4 to \$4.50; strawberries, 20 to 25c.; pine-apples, 10 to 20c.; rhubarb, 2 to 3c.; bananas, \$1.75 to \$2.25. Peanuts are firm and higher prices are expected.

MOLASSES—This has been the feature of the week. Many of our merchants were not prepared for the rather sharp advance at Barbadoes. Their limits at the islands were too low, and therefore stocks to arrive are light. Stocks here are light and importers even after the arrival of the last steamer in many cases found themselves oversold. Prices here are very firm. A small cargo of Porto Rico passed through here for Fredericton during the past week, and it is understood one of our importers has two small cargoes bought, on which if the market holds he will have a nice profit. It is very hard to sell any molasses here costing much over Barbadoes, no matter what the quality. We quote: Barbadoes, 32 to 33c.; St. Croix, 28 to 29c.; Porto Rico, 33 to 34c.; syrup, 35c.

SUGAR—Sales are somewhat lighter than last week. Prices are very firm. In this, as in flour, prices here are only equal to cost, and often below. That importers have faith in present prices, and are even looking for a further advance, is manifest from one sale of five hundred barrels during the past week. We quote: Granulated, $4\frac{3}{8}$ to $4\frac{1}{2}$ c.; yellow, $3\frac{3}{8}$ to $3\frac{3}{4}$ c.; Paris lump, 5 to $5\frac{1}{2}$ c.; pulverized, 5 to $5\frac{1}{2}$ c.

DAIRY PRODUCE—In cheese the markets are weaker, and some old will be carried over. Both new Canadian and our own province cheese are now in this market. Prices are easy. In butter the market is still unsatisfactory. Holders do not know what to do with the old. Creamery prints, new, are somewhat in demand, but at low prices. Good new butter finds a fair sale. In eggs the demand during the week has been rather better, so that prices are somewhat firmer, but are still very low. We quote: New cheese, $8\frac{1}{2}$ to 9c.; new butter, 16 to 17c.;

ST. JOHN MARKETS—Continued.

old creamery, 15 to 16c.; dairy, 12 to 14c.; cheese, 9 to 9½c.; eggs, 9 to 10c.

FISH—In dried prices are firmer. The demand is not large, but only a few are coming forward. Pickled herring show no change and are dull, as are smoked, which are very plentiful. Fresh are scarce in both shad and gaspereaux, not enough being caught to fill orders. Halibut and lobsters are still light catches. Smoked shad are now the most popular fish in city trade. We quote: Cod, \$3.80; large, \$4; small, \$3.25; pollock, \$1.65 to \$1.70; bay herring, \$1.40 to \$1.50; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; shad, fresh, 12c.; Canso, \$5; smoked herring, 6 to 7c.; Digby chickens, 10 to 12c.; halibut, 8 to 8½c.; gaspereaux, 50 to 60c.; smoked, \$1; lobsters, \$6.

PROVISIONS—The market shows no change. There is a fair demand. As the season gets warmer the trade do not care to handle much smoked meat. In pure lard there seems to be a large range of prices. We quote: Clear pork, \$18.50 to \$19; mess, \$16.80 to \$17; prime, \$13 to \$13.50; extra plate, \$14 to \$14.50; plate, \$13 to \$13.50; pure lard, 9¾ to 10½c.; compound lard, 8½ to 9c.; cottolene, 9¼ to 9¾c.; hams, 11 to 12c.; rolls, 9 to 9½c.; beef, half-barrel, \$7.

FLOUR, FEED AND SEED—In flour prices continue to be higher, though buyers are rather more careful, as there is a feeling that, at least outside of Manitoba, the prices are now well up. There is but very little difference in this market now between "Star" and Manitoba. In oatmeal prices are firm. Beans are rather lower. Prince Edward Island oats are being offered here, but prices are rather above buyers' ideas. Seeds are finding a light sale. Hay also continues very dull. Middlings and bran are now low when compared with flour, they showing no change. Demand is not active. There is only a light demand for feed flour at present prices. We quote: Manitoba, \$5.15 to \$5.25; best Ontario, \$5 to \$5.05; medium, \$4 to \$4.95; oatmeal, \$4.25 to \$4.30; cornmeal, \$2.95; middlings, \$24 to \$25 on track; bran, \$22.50 to \$23; handpicked beans, \$1.70 to \$1.75; prime, \$1.60 to \$1.65; split peas, \$3.70 to \$3.90; pot barley, \$4 to \$4.25; hay, on track, timothy seed, \$3.25 to \$3.40; red clover, 11½ to 12½c.; alsike, 12½ to 13c.; buckwheat, \$1.40; oats, on track, 44 to 45c.

ST. JOHN MARKET NOTES.

John Seely received another large consignment of Bermuda onions by the last steamer.

C. & E. Macmichael have just received a shipment of California loose muscatels from New York. They bought them at the low prices.

Exhibition matters are progressing favorably. Much space is already spoken for. It has been decided to judge produce and live stock by score card.

John Seely receives daily such quantities of fresh shad and gaspereaux as catch, which is light, permits. In all lines of fish he is always prepared to fill orders. Quality is always a feature.

We have now in port, chartered to load deals, the largest sailing ship ever here, she is 3,300 tons burden, or one-third larger than the largest ever here. She paid \$1,000

towage from New York to this port. It is reported that the charterer is finding some difficulty to, just at present, get enough deals to load her.

The first cargo of English orell coal which has arrived here for a long time is now discharging. For persons using soft coal, though the price appears high, there is, owing to quality, no cheaper coal to be had.

Jardine & Co. St. John, N.B., have just placed a large order with Messrs. Marshall & Co., Aberdeen, Scotland, for kippered and fresh herrings, bloaters, herrings in tomato sauce, etc.; also for lunch tongues and soups.

T. S. Simms, Geo. F. A. Anderson, Harry Hall Reid, John Sullivan and John M. Anderson, have applied for incorporation as F. S. Simms & Co., Ltd., to carry on the brush and broom making business heretofore carried on by T. S. Simms. Capital \$50,000.

Fred. C. Colwell & Co. is the name of a new firm now carrying on a confectionery manufacturing establishment in this city. Mr. Colwell is well known to the country trade, having been intimately connected with this line of business for a number of years, and having a most competent foreman at the head of his manufacturing department. The firm is in a position to give every satisfaction.

WOODSTOCK, N.B., MARKETS.

There is a fair business doing. The recent rains have done much good. The lumbermen are expecting that very few logs, if any, will be hung up this spring, and so are in good spirits. The continued dullness in butter is much felt, and the low prices at which the cheese market is opening has a dampening effect on what is now a large industry. Hay, which has been so very dull, is in a rather better position, there being a light demand in Boston at rather better prices than have been ruling. There is thought to be some 15,200,000 tons of hay in the country. Oats show but fair demand. The oat business is something to which our merchants should give more attention, as, owing to careless cleaning, our oats are never quoted as high as either Ontario or P.E.I. We quote: Potatoes, 60c.; yellow-eye beans, \$1.75 to \$2; peas, \$1.25 to \$1.35; eggs, 8 to 10c.; cheese, 9½c.; butter, 15 to 16c.; turnips, 50 to 60c.; carrots, 75c.; clover seeds, 12c.; seed oats, 40 to 55c.; timothy seed, \$3.65.

EGG PICKLE.

A correspondent writes: "I see by your paper that some of the business firms pack eggs in pickle. Please let me know receipt for keeping them; also what kept in, if barrels or tanks."

Reply—The various egg packers have different recipes for their pickle, which they all keep in profound secrecy. By paying from \$30 to \$50 you could secure a good recipe from the practical packer of some reliable firm.—THE EDITOR.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

WHOLESALE TRADE ONLY. Solicits representation of a reliable firm dealing in Beans, Oatmeal, Etc.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearlline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured

by . . .

THE BELL CIGAR CO.

St. John, New Brunswick

THERE
IS
NO
DOUBT
ABOUT
ITGOLDEN
FINNAN
HADDIESARE
GIVING
THE
BEST
SATIS-
FACTION

Don't delay, order at once and
increase your sales, also profits.

YOUR WHOLESALE GROCER SELLS THEM

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N. B.

ALWAYS "WINDSOR SALT"

ORDER

Is there any reason why you should
order any other? As to quality

WINDSOR
TABLE SALT

Is superior to any other, imported or domestic, that is on the market. Ordinary salts become very hard, because of the dust and lime which they contain. The WINDSOR is perfectly granulated and free from dust and impurities, and you will find that it does not get hard. This is quite a point with housekeepers, as, when once they have used it on the table, and find it does not cake, they will not want to use any other. It helps you to keep good trade. Put up in fine cotton bags, 100, 60, 42 and 30 bags per barrel, and in air-tight cases, 3, 4 and 5 lbs. each, and can be ordered in any quantity from any wholesale house in Canada. The price is right, and the salt is the

PUREST and BEST

Made by the

Windsor Salt Works

WINDSOR, ONT.



Great Scott, How He Does Talk

That is, your husband in praise of BOULTERS' PEERLESS LION BRAND Canned Goods. Of course there are other packers of canned goods that have more or less of a reputation, but if you **WISH** those that are strictly true to quality and suited to a cultivated and refined taste

TRY OURS, THEY'RE HUMMERS.

Factories: - Picton, Toronto and Demorestville.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"

.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

LYTLE'S PICKLES

Are packed in the purest Vinegar and prepared specially for table use. The rich, racy flavor obtained from the very finest selected spices gives a pleasant, pungent pique to the appetite which renders them, beyond doubt, the most healthful aid to digestion of any Pickle in the market.

The continual increase in our business is the best evidence that the public are beginning to realize that it is not necessary to go out of Canada in order to buy a first-class Pickle.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,
TORONTO.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.

ST. CATHARINES, ONT.

In the Warm Summer Days



People like to prepare a meal with as little exertion as possible. That is why there is such a demand for canned meats. Our meat delicacies are simply delicious.

Canned Duck

Canned Turkey

Canned Chicken

Canned Pigs' Feet

They are put up in our new style key-opening cans, and are ready for the table at a moment's notice.

Delhi Canning Co. - - Delhi, Ont.

THE NECESSITY OF THINKING.

I WAS talking with a young man this week, says "Eli," in The Commercial Bulletin and Northwest Trade, who holds a responsible position with a railway company, and he made this remark :

"Most men are content with having a few crumbs from the rich man's table, but I want to dine with the folks, and I'm going to."

There is a world of meaning in that sentence. The great weakness of young business men to-day, in store and out of it, is that they are too contented, or to put it in another way, too ambitionless. Look the field over and see for yourself how many there are who have made no headway in the world after working five years. What does this indicate? It indicates that young business men are not thinking, and in consequence they are not progressing, and, I may add, old men are not thinking either. One of the most foolish things a young business man can do is to settle down and not think. The world moves by thinking.

Does anyone suppose Edison discovered the secrets of electricity without thinking? Does anyone suppose that Edison stopped work at 6 o'clock—a ten-hour day—and played during the evening? Does anyone suppose that great results come by chance? Let us not deceive ourselves. Great results, or results in any form, come as the result of work, or as the result of no work. Business men must think if they will rise. But all cannot think, you say. This may be true in its large sense, but all can think a little, and that little may be the turning point of their life.

When the decree had gone forth in the kingdom of Ahasuerus that the Jews were to be banished on a certain day in the future, and Queen Esther, only a young girl, had set about the work of securing some favor for her people, a most important thing happened. King Ahasuerus could not sleep one night. What did he do? He thought. What was the result? The fate of the Jewish nation turned on that hour of thought. Great things come from thinking. The fate of nations is bound up in an hour of thought. History has proved it. Great inventions are bound up in thought. History has proved it. Then it pays to think.

What are you going to do about it, young man? Are you going to settle down and draw \$12 a week salary for the balance of your life, or are you going to think out a plan for yourself? The matter lies with you for solution, so don't make ready to lay it on the Government in the future because you did not succeed. The Government provides you with the greatest opportunity; there are schools and freedom within proper restraint; if you can't work out a future for yourself, the fault is with you and not with the Government. There are a good many "walk-

ing delegates" around the country to-day who are grumbling because someone else is comfortable and they are not. The fault is their own. They believed in an hour system, and on the strike of the gong they stopped work. No man succeeds on that basis, because no man can succeed and stop work on the minute. Success comes from doing more than you are hired to do.

There isn't a member of a labor organization who works according to schedule who is not a machine rather than an individual. No machine can make advancement, because it is fettered by rules. We don't want labor unions that provide a limit for a man's energy. We want the freedom of the man so that he can develop all the power that is in him. I say this with the greatest respect for the working man, but with no respect for the system that fetters him. Just as long as a man ties himself down to the behest of a "walking delegate," just so long will that man fail to rise. Advancement is contrary to the theory of the organization that prescribes the limits within which we must walk.

DAMAGE TO GROWING GRAIN.

James Carruthers & Co., Toronto, with a view of ascertaining definite information of the damage done to the growing grain by the recent frost, sent out circulars to many correspondents in Ontario. Replies have begun to come in. Of these replies fully 80 per cent. report serious damage to the wheat, barley, oats and peas. In the vicinity of Mount Forest, fields that were green before the frost came, now look as if nothing had been sown in them. Farmers in some places are resowing. In other places it is hoped the grain may recover. Very blue reports come from Minnesota and Dakota, but despatches from Manitoba and the Canadian Northwest are hopeful.

CHEESE MEN, ATTENTION !

An Ottawa despatch says that the following important notice to the cheese trade has been issued : Dr. Sproule, chairman of the Agriculture and Colonization Committee, desires it to be known that the committee, after consultation with the Minister of Agriculture, have decided to hear the views of the cheese salesmen and exporters in regard to the bill for branding cheese, on Friday, 31st inst. It is understood that the members of the various cheese boards are desirous of making known their opinions with respect to the bill now before the House by deputation or otherwise, and it is deemed advisable that an opportunity should be given for ventilating them before proceeding further with the measure. Montreal and Brockville are among the cities that have expressed a wish to be heard before the committee, and other boards in Ontario will, no doubt, follow their example.

FRUITS BADLY NIPPED BY FROST.

From what THE CANADIAN GROCER can gather from enquiries made in different sections of Ontario, extensive damage was done to the fruit crops by the recent frosts. In some districts the canners are afraid they will have to forego packing some kinds of fruit.

A correspondent in Norfolk County writes : "Apples, peaches, pears, plums, cherries, with us are as near a complete failure as it is possible to be, and strawberries, raspberries and other smaller fruits are so much injured that it looks as if they would be beyond the reach of canners this season. We spent a portion of last week examining the effect of the frosts on the orchards about Hamilton and vicinity, and from there to St. Catharines and neighborhood. And if we are anything of a judge in this matter, we predict that there will be so little fruit grown in these sections of country this year, that the price will be so high as to place it beyond the reach of canners."

MAKING BEDOUIN BREAD.

The process of manufacturing Bedouin bread is exceedingly simple. A few bricks are laid on the ground to form an enclosure, in which a small wood fire is kindled. A convex metal disc, somewhat resembling the lid of a saucepan, rests on the fireplace. The flour is mixed in a wooden bowl, with a little water, is rolled and jerked about until it appears to be about the consistency of a thin piece of cloth. It is placed on the metal disc, and in a few minutes it is baked into bread. Before it is quite baked, however, it is cut into large squares with an ordinary knife. This bread does not rise in the process of baking, probably because it is baked on a convex instead of a flat surface. No machinery is used, no slabs, no breaks, no sliding tables, and no moulds, the whole tendency of the process being simple to primitiveness. On account of its simplicity it is instructive, and is admirably adapted to give the modern Jew, who has not traveled in Arabia, an idea of the custom of preparing a hastily baked kind of bread, which has prevailed among the Bedouin tribes to the present day.

Be patient, kind and attentive to children; they grow up to be men and women, and may become purchasers.

The liquidators have paid another dividend of 10 per cent. to the creditors of the Commercial Bank of Manitoba. This makes 37 per cent. of the total creditors' claims paid up to date.

To clean marble, take two parts of common soda, one part of pumice stone, and one part of finely powdered chalk; sift it through a fine sieve and mix it with water; then rub it well all over the marble and the stains will be removed; then wash over with soap and water, and it will be as clean as it was at first.

Fine Newfoundland Dry Codfish

QUINTALS AND HALF QUINTALS

For Summer Trade.

Just Arrived.

JOHN SLOAN & CO.

Wholesale Grocers and Importers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "CELERY," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in $\frac{1}{4}$ lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.

MONTREAL

CANNED SALMON ..

also Horse Shoe, Beaver, Tiger, and Royal Eagle.

CANNED LOBSTERS

\$1.00 per doz.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers. Get Prices.

If you want a surprise write

Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut (New Style)
Bulk Baking Powder
Boston Baking Powder
Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder
Best in Canada.

CALIFORNIA FRUITS

APRICOTS } 25lb. boxes
NECTARINES }
PEACHES }

3 Crown Loose Muscatels
Raisins in 50 lb. Boxes

Choice Fruit at Low Prices.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Filiatra Currants

In Half Cases, Barrels and Half Barrels.

SPECIAL VALUE

Send for Quotations.

PERKINS, INCE & Co.

TORONTO.

A Want Supplied

McAlpin Tobacco Co.

are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture**. This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

We are offering some excellent values in

ASSAM TEAS

15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

CANADA'S APRIL FOREIGN TRADE.

THAT trade in the Dominion is reviving is clear from the evidences adduced from more than one source. There is this week to hand the official report of Canada's foreign trade for the month of April, and its evidence is corroborative of what has been apparent to every observing man for some weeks.

The subjoined table gives the imports entered for home consumption during April last, together with the same month in 1894 and 1893:

ARTICLE.	APRIL, 1895.	APRIL, 1894.	APRIL, 1893.
Groceries, etc.—			
Ale, beer, porter	\$10,197	\$9,923	\$9,958
Animals	9,340	12,035	15,733
Flour	7,573	7,417	18,726
Meal, corn and oats	9,534	10,795	11,936
Rice	11,279	10,083	.....
Drugs and medicines	102,042	92,592	129,567
Fish and products of	35,639	53,810	28,761
Fruits and nuts, dried	37,411	43,421	.....
Fruits, oranges and lemons	56,000	69,105	.....
Fruit, all other	7,145	5,349	.....
Leather, all kinds	83,809	54,678	.....
Boots and shoes	34,191	26,023	.....
Oils, mineral and products of	36,846	28,914	.....
Flaxseed or linseed, raw or boiled	31,284	24,604	.....
Oils, vegetable	10,079	9,770	.....
Provisions, lard, meats, fresh and salt	42,474	38,589	.....
Pickles, sauces, capers	5,800	8,135	.....
Butter and cheese	11,462	52,885	.....
Seeds and roots	165,621	130,746	127,049
Soap, all kinds	17,577	13,778	14,752
Spices, ground and unground	10,959	12,678	18,822
Spirits, all kinds	62,407	41,307	65,246
Wines, sparkling	7,307	6,790	13,309
Wines, other than sparkling	21,538	20,021	25,780
Molasses	54,878	50,686	53,432
Tobacco and cigars	20,870	17,231	27,034
Vegetables	11,815	18,135	.....
Broom corn	4,848	17,702	.....
Coffee	60,464	35,607	.....
Bananas, pineapples, olives, etc.	43,788	88,463	.....
Grease for soap-making, etc.	30,602	32,628	.....
Hides and skins	212,092	134,967	.....
Salt	13,573	14,822	10,555
Sugar (free)	1,088,924	272,464	.....
Tea (free)	103,265	63,759	.....
Tobacco leaf	102,384	204,919	.....
Cotton manufactures	419,546	306,538	404,706
Fur manufactures	58,113	74,818	73,833
Hats, caps, etc.	101,758	114,941	115,137
Woolens	567,320	605,492	705,595
General imports—			
Total dutiable goods	4,848,156	4,919,852	5,350,936
" free goods	4,026,937	3,135,214	3,563,516
Coin and bullion	34,703	96,163	475,348
Total	\$8,909,796	\$8,151,229	\$9,389,800

The above figures demonstrate the consumptive demand of the nation, for while the aggregate of imports during 1893 were a little over 5 per cent. in excess of those of the past month, yet the imports during the latter were about $8\frac{1}{2}$ per cent. greater than

in April, 1894. And then it must be remembered that the range of values is lower than a year ago, and much lower than two years ago. As far, then, as the imports go, improved health in trade is evidenced.

It is, however, when we come to the exports of the produce of Canada for April, 1895, that we find the most food for gratification. Here is the table, with comparisons to prove it:

ARTICLES.	1895.	1894.	1893.
Produce of the mine	\$ 888,460	\$ 502,085	\$ 384,131
" " fisheries	330,440	298,814	341,270
" " forest	933,452	814,554	1,174,973
Animals and their produce	1,211,504	652,608	678,745
Agricultural products	422,996	463,647	621,254
Manufactures	552,179	609,919	605,111
Miscellaneous	11,452	11,173	11,721
Total	\$4,350,484	\$3,352,800	\$3,817,205

DID THEY GET A TIP?

The bulk of Parliament's time during the past week has been taken up with the Budget debate, which still continues.

The official statement of imports of raw sugar into Canada submitted to the House by the Government bears out the inference drawn in your columns last week that someone knew of the intended tax on raw sugar, and imported beforehand accordingly. At Montreal, between April 30th and May 2nd (May 2nd being the last day of the old tariff) 9,285,499 lbs. of raw sugar were imported. At Halifax, no sugar was imported between April 30th and May 2nd, inclusive, but 23,547,313 lbs. of raw sugar had been imported between February 23rd and April 26th, stored and entered free through Customs and delivered between April 30th and May 2nd inclusive. These figures show immense gains over the imports for the same dates in 1894.

Geo. Leary, Canadian immigration agent in Ireland, reports in favor of Canadian steamships calling at Irish ports. At the Royal Dublin Agricultural Show lately the only exhibits of Canadian goods were some agricultural implements from the Massey Co., a Peterborough canoe, and a road cart. No Manitoba wheat goes direct to Ireland, and very little indirectly, although raising wheat has been abandoned in Ireland. The

mills grind foreign wheat, and the flour on the market chiefly consists of United States brands. The agent says: "Should any future Canadian exhibit be made here, it would be well to show flour in the sack, and be able to quote prices, rates of shipments, and the names of good mills and operators."

United States cider is being largely advertised and sold in the west of England, and J. W. Down, Canadian agent at Bristol, reports that this is an opening for the Canadian article.

Ottawa, May 22.

NEMO.

DISEASE IN TORONTO.

The Toronto World recently published a diagram showing that there were more deaths from consumption in that city than any other in the province.

This seems to prove the theory advanced by the British Royal Commission that a large amount of consumption was due to people drinking milk from diseased cows, for frequent investigations showed that tuberculosis was present to an alarming extent in some of the dairies from which Toronto drew its milk supply.

With such evidence before them the Provincial Board of Health is neglecting its duty when it does not insist on a vigorous inspection of the milk cows in every part of the country, but especially in towns and cities where the greatest amount of disease lurks.

In the meantime the recommendation of many medical men is a good one: that well-known brands of condensed milks are the only safe form in which to use the lacteal fluid, especially in the case of children and invalids, who cannot throw off the disease germs as can strong, well nourished subjects.

If taken advantage of by the trade they can materially increase the sales of canned milk, for it is only in this form it should be used.



REGISTERED

Perry's Liquid Rennet

DELICIOUS DESSERTS

FOR WARM WEATHER

Wholesale only by . . .

KENNEDY, GREIG & CO.

Importers of
Grocers' Sundries

456 St. Paul Street

MONTREAL.

OUR SWEET TOMATO CATSUP



OUR
TRAVELERS
WILL BE OUT
WITH SAMPLES
NEXT WEEK.
SEE THEM.

TOUCHES THE SPOT

PURE GOLD MFG. CO.
TORONTO

THE GERMAN SUGAR BILL.

A Berlin despatch says : The Sugar Bill, over which the Reichstag wrangled for two days, although slightly favoring the Agrarians, had not any party inspiration and the Government were therefore justified in their expectations that the measure would pass without any trouble. The bill simply aimed to relieve the present great depression in the sugar trade by maintaining high export bounties until some international agreement could be obtained with Austria and France regulating the export premiums or abolishing them altogether. Among other considerations pointing toward an international agreement the Government were of the opinion that it would lead to the establishment of an entente with the Government at Washington and prevent differential treatment of German sugar. Neither the Freissinige party nor the Socialists had any genuine reason for opposing the bill, yet party rancor incited them to tactics designed to block the progress of the measure.

Herr Von Kardorff, the free Conservative leader, caused a count out on Tuesday while the Freissinige motion in regard to secrecy at elections was being debated, and the consequence was that when the sugar bill was under discussion on Thursday Herr Singer, on behalf of the Socialists, caught the Government napping and retaliated with a vengeance. Discovering that

there were only 169 members present, while it was necessary that 199 should be in the Chamber in order to constitute a quorum, Herr Singer took advantage of the situation and caused the sitting to come to a close. The same tactics were repeated on Friday, with the same degree of success. Count Fosadowsky, the Imperial Minister of the Treasury, appealed to the members of the left not to demand a count, but his appeal was unavailing and the debate was adjourned until Monday, May 20, when, if there is no quorum present, the bill will be dropped and the session closed.

IMPORTATIONS OF SUGAR.

In the House of Commons on Monday Mr. Edgar asked how many pounds of sugar above number sixteen Dutch standard in color and of refined sugars were imported between the 27th day of March and the 3rd day of May, 1894, and between the 27th day of March and the 3rd day of May, 1895, both inclusive.

Hon. Clarke Wallace replied that between March 27 and May 3, 1894, the importation amounted to 70,677 pounds, and between March 27 and May 3, 1895, the amount was 552,181 pounds. Replying to Mr. Edgar, Mr. Wallace said that 20,528,012 pounds of sugar, not of Dutch standard, and other qualities of sugar classified as free goods,

were imported between March 27 and May 3, 1894. During the same period of 1895, the amount was 85,519,717 pounds.

CLOSE SEASON FOR BASS.

An order-in-Council has been passed, of special interest to fishermen. At present the close season in Ontario and Quebec for bass ends on the 30th of June. It has been determined that hereafter the close season shall terminate on June 15. This will give the fishermen fifteen days more fishing. The reason for the change is that the spawning of the fish is earlier in the year than it was considered to be when the first-named date was fixed.

CAUGHT IN THE ACT.

People living over J. W. Babcock's grocery store at Oshawa were awakened the other morning at 1.30 by someone trying to effect an entrance into the store. A watch was set at back and front and Constable Halnan sent for. On going inside he found two men, who were arrested. They had a large quantity of stolen goods in their possession. The prisoners, who gave their names as Henry Melose and Thos. Hyland, were brought before P.M. Grierson, and each sentenced to one year in the Central Prison with hard labor.

The . . .

And . . .

Quality

OF

Merit

SURPRISE SOAP

Make it stand **above all others** as a laundry soap.

Have your customers try and test.

We invite any and all tests and comparisons; make them as severe as possible.

Surprise Soap stands on its merits as a soap for **Washing Clothes** and general use.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

EARLY CLOSING IN WINNIPEG.

According to The Manitoba Free Press, the early closing fight is now on in Winnipeg in earnest. Two merchants who have violated the recent legal enactment regarding the hours during which a retail store may be kept open, were some days ago summoned before a magistrate. These are Simon Ripstein and G. Frankfurter. The information against them was read, charging in effect that they kept open their establishments on North Main street for the transaction of business after the hour of seven in the evening, contrary to the provisions of the early closing by-law. A plea of not guilty was entered, Mr. Howden, of Hagel & Howden, appearing for the defence, and Mr. Isaac Campbell, Q.C., for the prosecution. Mr. Campbell asked that the technical objections that the day on which the information was laid was not a holiday, or a day preceding a holiday, be waived, and this was consented to by Mr. Howden. By consent an enlargement of the case was granted.

It is understood to be the intention to make test cases of these two. Mr. Ripstein will enter the plea that having an auctioneer's license he does not come under the provisions of the by-law, and, of course, all the city auctioneers are interested in this unexpected defence. There will be a series of

objections in addition. One of these will be that a sufficient number of merchants did not sign the early closing petitions, and another that the by-law is ultra vires in that it interferes with trade and commerce, and could only be passed by the Dominion Parliament.

"PICKLES" VS. "BLACKING."

On Saturday last, at Dundurn Park, Hamilton, W. H. Gillard & Co.'s "Pickles" defeated F. F. Dalley's "Blacking" in an interesting and hotly contested, though hardly scientific game—as the term goes—of baseball.

At 3 o'clock sharp these "aggregations of ball tossers" took their places to do "battle royal" for their respective colors—or rather respective merchandise. Throughout the early part of the day it had rained, only clearing up as the game was called, which may have had a dampening affect upon the "Blacking" and made it a comparatively easy matter for the "Pickles" to take the shine off them. At the end of the fourth innings, however, it looked as though the "Blacking" had determined to preserve their polish in spite of the weather and "Pickles," at which point the score stood 6 to 2 in their favor, but here Gillard's "Knights of the Diamond" called into play all the reserve energy in a first-class pickle,

and soon asserted the supremacy of their merchandise, the score at the end of the ninth innings standing 27 to 10 in their favor.

The features of the game were the exceptional catching of Huttly of the "Blacking," the splendid batting of Patton and the nifty base running of Armstrong, of the "Pickles."

Everybody combined in saying that an exceptionally pleasant afternoon had been enjoyed.

A WINDOW DISPLAY DEVICE.

One of the most extraordinary devices for attracting custom on record was that of a fruiterer in a midland town, says London Answers. Instead of the ordinary plate glass a large number of rough and magnifying glasses formed the window. Seen through one of these panes an orange looked as large as a pumpkin, and cherries as large as apples. A great disadvantage attached to the novelty was the fact that at the distance of a few yards from the window it was quite impossible to see into the shop. Everybody knows that you must hold a magnifying glass very close to the eyes to see anything through it. Nevertheless, for some time, at all events, the enterprising proprietor did a roaring trade.

"Canadian Safety" Matches . . .

Attractively and safely put up in small sliding boxes to carry in the pocket. They light only on the box, and are fully equal in quality to the imported article.

In 5 gross cases.

"Safety" Matches

In patent boxes, which serve also as match safes, being made to hang on the wall; adapted specially to hotels. The hog who takes matches by the handful gets left here as "safetys" light only on the box.

In 1 gross cases.

"Favorite" Matches

Small parlor matches with blue heads, in compact sliding boxes; entirely safe from ignition by accident; a fit companion to a pipe and package of tobacco.

In 5 gross cases.

"Beaver" Matches

Parlor matches in a sliding box for house use; they are an improvement on the old parlor—ignite very readily and do not glow when flame is extinguished.

In 1 gross cases.

All our safety matches present the unique feature of immediately becoming cold and dead when the match is extinguished, thereby precluding all danger from fire by "droppings" or live embers.

The above brands of matches are all absolutely odorless, no sulphurous compound being used in their manufacture. We are sole makers of these kinds in Canada, and they are fully equal to any matches of foreign make.

THE **E. B. EDDY** CO.

Hull, Canada

CANADIAN TRADE WITH AFRICA.

Mr. Alex. W. Murdoch, the well-known colonial agent, of Toronto, is in Montreal engaged in promoting trade relations between Canada and South Africa. Mr. Murdoch informed a reporter that he had received great encouragement from a large number of leading manufacturers, as well as from the Boards of Trade of Montreal and Ottawa. Mr. Murdoch will remain in Montreal until next week, when he will go to Ottawa to confer with the Government and to address the Ottawa Board of Trade.

"The prospects for trade between Canada and South Africa are splendid," he said. "In fact I regard them as more favorable than with any other colony in the British Empire. The total imports of South Africa increased from £3,304,132 in 1886 to £9,128,164 in 1891. The greatest increases were in machinery, furniture, hardware, cottons, fuel, leather and metals. There is not a single item on the whole list of imports that Canada cannot export to advantage, and a wonderful field will be open to Canadian enterprise through the direct steamship facilities which are being provided. Two vessels have been offered with a view to experimental trips from a Canadian port direct to Cape Town, and banking facilities are being arranged whereby people can value shipments conveniently. We have also received many overtures from representatives in various parts of South Africa offering to undertake the Canadian agencies, and expressing themselves as favorable to the Canadian trade."

DO YOU HANDLE VEGETABLES?

Summer is at hand, and the enterprising grocer can turn over a good profit in vegetables. In this warm climate there is too marked a desire to consume meat, and too little tendency toward vegetables. The grocer, therefore, can consistently push the sale of vegetables both on health grounds and for his own profit. A grocer's store is always brighter, cleaner and more attractive than a butcher's shop, and should be the natural mart for vegetables. See that they are the best obtainable of their kind, and well displayed. Don't put them in shabby old boxes or tattered baskets ranged around the floor. Place fresh vegetables before your customers with the same care displayed by the packers in presenting canned goods. One reason why canned fruits and vegetables find ready sale all the year round is because their attractive exterior is on a par with their intrinsic merit as food in taste and quality. The same should be true of the green fruit and vegetables.

Once thoroughly educate people up to the proper degree of attachment to a vegetable diet in summer and an increase in the demand for the packed article will naturally follow during the winter.

Safes and Ostriches!

A business man who crowds about one-fourth of his papers into his little *safe*, and thinks the other three-fourths (which the safe can't contain) are also protected, is like the *ostrich* which hides its head in the sand and imagines its huge body is also thus hidden.

Don't be an
ostrich! Get

a
**larger
Taylor
Safe**



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse Winnipeg.

WALTER BAKER & Co.

The Largest Manufacturers of
PURE, HIGH GRADE
Cocoas and Chocolates
on this continent, have received
HIGHEST AWARDS
from the great
INDUSTRIAL and FOOD
EXPOSITIONS
In Europe and America.

Unlike the Dutch Process,
no Alkalies or other chemicals or Dyes are used
in any of their preparations. Their delicious

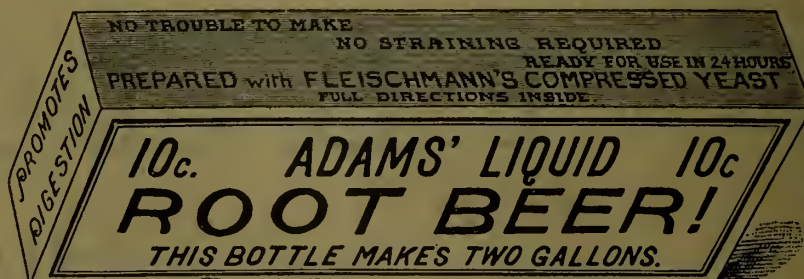
BREAKFAST COCOA

is absolutely pure and soluble, and
costs less than one cent a cup.

SOLO BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

TWO
SIZES



10
AND
25
CENTS

Order your spring supply early.
Your wholesaler will fill your order.
It is advertised in over 200 Canadian
newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO

A. C. NEFF, Chartered Accountant,
Auditor, Assignee, etc.
Tel. Canada Life Building,
1040. TORONTO.
Audits or Investigations, Improved Systems of
Books, Partnership Settlements, Management
of Estates.



We will have a car of

LUMP ROCK SALT

To hand about the 27th or
28th and will ship ton lots
of it at

**\$8.00
PER TON**

Who wants a shipment for
the spring trade?

TORONTO SALT WORKS

128 Adelaide St. East,
TORONTO

"Grand Mogul" Tea

1-2 LB. AND 1 LB. PACKAGES.

HANDSOME SAMPLE TINS FREE.

It stands on top in all that goes to make good tea :
Exquisite Flavor, Strength, Purity. The best grocers
handle "Grand Mogul" because of its high quality and
good profit. Besides this, pedlars never sell it, neither do
department or Cheap John stores. It is strictly the
grocer's tea. Have you got it? If not, write for a case.

AGENTS:

Hood Bros & Co., Winnipeg.
W. Tufts & Son, Vancouver.

T. B. ESCOTT & CO.

Wholesale Grocers, LONDON, ONT.



HIGH CLASS REFRIGERATORS

This cut shows our Grocer Refrigerator, which
we manufacture in three sizes. We also keep
in stock a large assortment for family use.

Send for Catalogue

Eureka Refrigerator Co., of Toronto, Ltd.

54 Noble Street

WILBERT HOOEY, Manager

TORONTO, ONT.

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

McLAREN'S



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



For Durability, Simplicity and perfection,
this Brace Buckle stands supreme.
It's without teeth and cannot slip,
the harder the pull, the tighter it gets.
No need to take off the ends to adjust
it up or down. A favorite with everyone
who wears it, and a seller every time.

DOMINION SUSPENDER COMPANY,

United States, NIAGARA FALLS, Canada.

Toronto, Office - E. Stovel, 45, Canada Life Buildg
Montreal, Office - Philip De Gruchy, 28ST. Sulpice St.

Grade D McLaughlin

TRADE CHAT.

WINDSOR millers cannot get enough wheat to supply their demands and are importing from Detroit.

Rochester grocers advertise free bread.

Thamesville will adopt electric lighting.

New Hamburg is prospering. It has only one empty store.

Petrolia expects to experience a building boom this spring.

Leamington borrowed \$16,000 to construct natural gas works.

An Oxford farmer has realized \$800 for apples grown on seven acres of land.

The population of Arnprior is 3,711, an increase of 466 over that of last year.

The Strathclair (Man.) grain elevator will be sold by public auction on May 29.

The town of Orangeville is about to invest in a waterworks system to cost \$45,000.

Seventeen thousand cars passed through the Sarnia tunnel during the month of April.

Peterborough has now a population of 10,835, an increase of 167 during the past year.

Jno. Fairbairn, grocer, Woodstock, bought the Gordon bankrupt stock at 74c. on the dollar.

Thomas White, Margaree Harbor, N.S., has purchased the store lately owned by P. A. Gallant, and is now fitting it up for summer trade.

The office of Thos. Fraser & Co., Montreal, has been removed to their cold storage warehouse, 225 Wellington street, corner of Colborne street.

It is estimated that about 350,000,000 feet of Canadian pine will be floated down the lakes to the Saginaw, Mich., mills during the present season.

At a recent meeting of the licensed trades association of Halifax, N.S., it was decided to fight the "screen law" to the bitter end, and a committee was appointed to procure counsel and go ahead with the test case.

The creamery at Macdonald, Man., will be built at once, as the contract has been let and the stone foundation is in course of construction. The building will be 24x38 feet with an engine room 10x13 feet.

West Selkirk, Man., is to have a new station, and the citizens are jubilant at the prospects of having the old box car out on the prairie exchanged for a new station, near the business portion of the town.

Ald. Murray, of Toronto, died on Sunday night. He was engaged in the pork and provision business for twenty years, in which he amassed considerable wealth, a portion of which, however, he dropped after the real estate boom collapsed.

There are about a dozen United States Customs officers in Montreal in connection with the smuggling of phenacetine. It is

said a prominent doctor is to be arrested on a charge similar to the one on which John Lyons is now held in New York.

Lally & Cavanagh's fruit and confectionery establishment, Cornwall, Ont., was completely destroyed by fire early Friday morning. The Great Northwestern Telegraph Company's office was also destroyed. The total loss is about \$3,000, and the insurance is \$1,900.

The first Manitoba crop report for the season will be issued on June 1. It will show that the increased acreage this year is much larger than the average increase of past years. In fact, farmers in some parts of the province will find a difficulty in harvesting the grain if the crop is large.

John Burke, aged 34, was arrested in London on Monday for stealing goods from Fitzallen's grocery store, Market square. Burke kept an eating-house over the store, and is alleged to have been robbing it for some time by means of a trap door. A large quantity of groceries was found on his premises.

Count de Bouthillier, of St. Matthias, P.Q., has returned home. He reports gratifying success in connection with the St. John's Stone Chinaware Company. A French porcelain company, with an immense capital, are anxious to extend their manufacturing operations to Canada, and are well disposed to take up the potteries.

The Forbes drainage scheme, one of the greatest engineering feats that has ever been performed in Western Ontario, has been completed, and 8,000 acres of land in Tilbury East that but a couple of years ago was nothing but marsh, is to-day as fine land as could be wished for. There are eight miles of main drains, each twenty-seven feet wide, and the job cost nearly \$65,000.

By all appearances the Regina Council are going to have a hard time collecting any income tax this year. Town Clerk Secord received yesterday fifty appeals against the tax. The average citizen of Regina does not take very kindly to having his income taxed, when he already pays taxes on his

property. This is the first year that the Council have assessed incomes, and it will probably be the last.—Winnipeg Free Press.

R. W. Thomson, formerly of this city, latterly of Toronto, was in the city Thursday visiting some of his acquaintances previous to his departure for South Africa, for which place he departs from Toronto next Monday. Mr. Thomson attended the Collegiate Institute here, and was also in the employment of Mr. Thomas Davidson, produce merchant, some eight or nine years ago, but left to attend the University of Toronto, where he graduated as a civil engineer. Latterly he has been teaching in the Toronto Technical School. His many friends in this city will wish him success in his new field of labor.—Guelph Herald.

CANADIAN CHEESE.

Canada is growing quite accustomed to testimonials from her friends, her commercial enemies. At the Chicago World's Fair all the world was told of the excellence of Canada's dairy products, for Canadian producers pretty well swept the board of prizes, and now we learn from Sydney that analyses of samples of Canadian and New South Wales cheese have been made by Mr. F. B. Guthrie, analyst to the New South Wales Department of Agriculture, with results very gratifying to Canada. There were three samples—one of Canadian cheese, one of Bodalla prize cheese, and one of cheese recently made at the Hawkesbury Agricultural College. The chief features of the analyses were as follows:

	Water.	Fat.	Casein.
Canadian.....	34.80	34.15	27.31
Bodalla	38.01	30.44	27.60
College	31.06	34.08	27.31

Commenting on these results, Mr. Guthrie says the Canadian cheese proved to be very rich in fat, and in splendid condition. Its composition might well serve as a standard to the attainment of which the efforts of New Zealand should be directed. It is a pity, remarks an exchange, Mr. Guthrie did not report the exact origin of the Canadian cheese, though the factory system has, happily, levelled up the quality pretty well all round.

J. F. Ramsay & Co.

DIRECT IMPORTERS
OF

FINE TEAS

14 AND 16 MINCING LANE

Toronto, Ont.

Your Customer

Who has once used
our Baking Powder
will want it again,
and always.

When ordering
let your order read
thus: "One case,
each size, of

Barton's Baking Powder."

PHOENIX MILLS

1-3 Jarvis Street

G. F. MARTER
& SON.

TORONTO.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

Merchants, Attention!

With every 3 doz. box of **ENGLISH ARMY BLACKING**, see that you get one of the large **METAL EMBOSSED SIGNS**. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.



Batty & Co.

London, England

Batty's Nabob Pickles

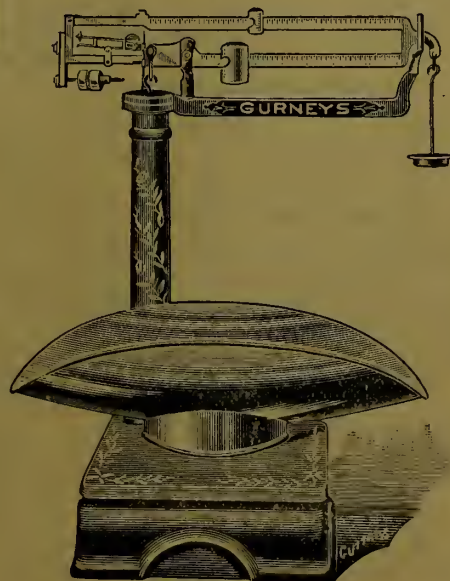
Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

DOMINION COUNTER SCALE



With Patent Automatic
Scoop Balance

Simple in construction. Nothing complicated or
liable to get out of order.

Capacity, 210 lbs. by Oz.

Size of Platform, 14 in. long,
11 in. wide.

Nickel-plated Beam, Poises and Scoop
Balance. Double Beam, marked on both
sides. The Automatic Scoop Balance is now offered
for the first time, and every grocer who uses it will find
it a great saving in time, and it will also obviate liability
to error. When scoop is placed on the platform, the
ball on back end of beam automatically rolls to the
right, thus balancing scale with scoop on, and when
scoop is taken off scale, the ball rolls to the left, balancing
scale without scoop. Scale with this latest device
is assuredly the most complete and desirable scale for
general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

FRANK T. ALLAN, general store, Duart, Ont., has assigned to Henry Watson, Clearville, Ont.

A. Curry, trader, Jack Fish Bay, Ont., has assigned to J. G. Ullock.

Joseph Dupont, grocer, Montreal, has compromised at 40c. on the dollar.

Campbell & Hutchinson, general store, Harwich, Ont., have assigned to E. H. Ridley.

The chattel mortgagee is in possession of the grocery business of Wm. Haylett, Victoria, B.C.

J. McD. Hains has been appointed curator of the grocery stock of A. Charlebois & Co., La Prairie, Que.

Jos. Pelletier & Fils, general store, St. Jean Port Joli, Que., have assigned to Pelletier, Paradis & Jobin.

C. & S. Goggin, general store, saw and grist mill, Elgin, N.B., are offering to compromise at 33½c. on the dollar.

Geo. Murphy has been appointed provisional guardian of the estate of P. Murphy & Co., grocers, Montreal. Creditors will meet on May 27. The liabilities are \$3,311.

PARTNERSHIPS FORMED AND DISSOLVED.

P. Martineau & Co., grocers, Montreal, have dissolved.

J. F. Poirier & Co. are commencing a grocery business at Montreal.

The Bobier Produce Company, Exeter, Ont., have sold out to W. Levett.

Lighbound, Ralston & Co., wholesale grocers, Montreal, are liquidating.

Heal Bros. are commencing a grocery and crockery business at Bowmanville, Ont.

The Tilbury Peninsular Gas & Oil Co., Tilbury Centre, Ont., is applying for a charter.

Lacerte & Frere, general store, Yamachiche, Que., have dissolved. Ernest Lacerte continues.

Steiss & Good, fruits and confectionery, Berlin, Ont., have dissolved. John Steiss continues.

Hubley, McDonald & Co., grocers and feed, Halifax, N. S., have dissolved. J. Hubley continues.

Edouard Cautin and Damase Fortin, have been registered proprietors of Fortin & Cie, grocers, Montreal.

Alfred Bourret and Achille Langlois have been registered proprietors of A. Bourret & Co., grocers, Montreal.

Lea Proulx, wife of J. Bte. Deslongchamps and Maria Bella Paquette have been registered proprietors of Proulx & Co., traders, Montreal.

SALES MADE AND PENDING.

A. Roucari, confectioner, Montreal, has sold out.

McVey & Doherty, general store, Mem-rabcook, N. B., are selling out.

P. Watson & Son, teas, Stratford, Ont., have sold out to J. L. Bradshaw.

The fruit stock of C. J. Robinson, New Westminster, B. C., has been sold.

The stock of Kent & Co., general store, Orangeville, Ont., has been sold.

The stock of R. Shields, general store, Phelpston, Ont., has been sold.

The stock of the late A. Lindsay grocer, St. Thomas, Ont., has been sold to A. McKenzie.

Richard Southby, general store, Dodgic Cove, B. C., has sold out to W. J. McKenzie.

J. M. Butler, fruit and confectionery, St. Catharines, Ont., advertises stock for sale by tender.

The stock of Jas. Dinsmore, general store, Stonefield, Que., has been sold at 25c. on the dollar.

CHANGES.

O. Labrosse is opening a grocery store in Montreal.

L. N. Moreau is starting a grocery store at Montreal.

B. Daigle, grocer, is commencing business at Montreal.

J. A. Simard, teas, Lacadie, Que., is removing to St. John's.

G. A. Scrogger, grocer, Arthur, Ont., advertises as closing up.

A. Breton is opening a grocery store at St. Henri de Montreal, Que.

R. C. Berry, general store, Wellington, B.C., is giving up business.

J. H. Parsons is commencing in the grocery business at Montreal.

A. B. Noble, hardware, Shelburne, Ont., has been succeeded by A. B. Noble & Co.

Moody & Sutherland, Selkirk West, Manitoba, are adding a flour and feed to their present hardware business.

FIRES.

W. B. Browne & Co., millers, Simcoe, Ont., have been burned out.

Campbell Bros., grocers, etc., Cornwall, Ont., have been partially burned out.

Lally & Cavanagh, fruits, etc., Cornwall, Ont., have been burned out. Partially insured.

John R. Graham, general store, Cape George, N.S., has been burned out. Insured for \$2,800.

DEATHS.

C. H. Peters, tanner, hay and grain, St. John, N.B., is dead.

E. Bourque, of E. Bourque & Son, tanners, Fox Creek, N.B., is dead.

“SILICO”**THE UP-TO-DATE****CLEANING SOAP.**

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
... Prices.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

Arctic Refrigerators

We have an assortment of the **ARCTIC** for Butchers', Grocers', Hotels, and Family use. Acknowledged to be the driest and lowest temperature of any refrigerator made. Call and see or send for catalogue.

JOHN HILLOCK & CO.

Queen St. East, Toronto

HE WOULDN'T WARRANT THEM.

THIS is a story of how a New York grocer grievously offended a customer, also of how the customer wounded the sensitive feelings of the grocer, and of the circumstances which led to this most unhappy estrangement. The customer was "every inch a lady;" the grocer, though he never wore a stove-pipe hat, was in other essentials a gentleman.

They met at the grocer's counter, and this is the conversation that placed between them a great yawning chasm:

"Are those eggs fresh?" she asked.

"Yes, marm," replied the grocer.

"You are quite sure?"

"No doubt about it, marm."

"Now, if there is any doubt about it, I should not care to buy any."

"You can depend upon it, marm. I wouldn't say they were fresh if they wasn't."

"There were three rotten ones in those I bought the other day."

"You won't find none of these that way."

"Now, you say you are positive these are perfectly fresh."

"That's what I said, marm."

"You'll take back the bad ones, if I find any, won't you?"

"You've got to take them just as they come, marm."

"You'll warrant that there are no bad ones among them, won't you?"

"No, I won't; I'd a warranted them when you came in, but they've grown old since then. You can't expect eggs to last forever, marm, and another thing"—

But the slamming of the door as the lady flounced out lost to the world the verbal pearls that continued to come from between the grocer's celluloid-filled teeth.

BIG FIRE DOWN EAST.

Fire on Sunday destroyed the Inter-colonial Railway terminal wharf at Richmond, N.S., causing a loss of about \$250,000. Since the destruction of the Deep Water Terminus some months ago, the railway has been depending on the facilities afforded by the Richmond property, and its destruction will greatly hinder shipping for some time. The wharf was 1,000 feet long, on which were built an extensive coal trestle and two freight sheds. Fifty-six head of cattle owned by J. A. Leaman & Co. were cremated, and twenty freight cars were burned. The coaling of ocean steamships will have to be done in the stream for the present, as this and the Deep Water Terminus fire have destroyed all such facilities.

Being Federal property, there was no insurance. Leaman's loss will be about \$5,000. There are indications of incendiarism.



Adams' TUTTI FRUTTI

Recommended by the very highest medical authorities as a wonderful aid to digestion. Allays thirst in warm weather. The public call for it. Send for beautiful advertising matter to decorate your window.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINCE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS...

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

We call the attention of the trade to the lines we manufacture:

Johnston's Fluid Beef, put up in tins. The ideal preparation of beef.

Johnston's Fluid Beef with Hypophosphites, put up in 2, 4, 8 and 16 oz. bottles. A food and a tonic.

Triple Extract of Beef, (Clarified). In bottles, specially prepared for use in cold water and with spirituous liquors.

Milk Granules and Milk Granules with Cereals.
The ideal infant foods.

Lemon Phosphate—A cooling and tonic drink. This preparation is the natural acid of the lemon combined with the acid phosphate of calcium.

THE JOHNSTON FLUID BEEF CO., MONTREAL

No complaints about Bad
Coffee when you
adopt

OUR OWN BLEND COFFEE

Uniform
Delicious
The Grocers'
Favorite.

Best Breakfast Beverage

Is Cocoa scientifically prepared, with the excess
of natural oil removed. This renders it soluble
and easily digestible. Such is our

Homeopathic Cocoa

In $\frac{1}{4}$ -lb. packets. A comfort to the poor, a
luxury for the rich. It gives health, strength and
happiness to all who use it.

Todhunter, Mitchell & Co. - - Toronto.
High Grade Cocoa, Chocolate and Coffee Manufacturers

MOST PERFECT
GRINDER MADE.

COLE'S PATENT Coffee Mill

We are sole agents.
Write for Catalogue.

You Won't Need Spectacles

To see the difference between our Licorice goods and those of other makers,
neither will you need to be told which is best.

YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

STICK LICORICE

YOUNG & SMYLLIE, Brooklyn, N.Y.

CURRENT MARKET QUOTATIONS

TORONTO, May 23, 1895.

This list is corrected every Thursday. The
prices are solicited for publication, and are
for such quantities and quantities as are usually
ordered by retail dealers on the usual terms
of credit.

Goods in large lots and for prompt pay are
generally obtainable at lower prices.

All quotations in this department are under
the direct control of the Editor, and are not
paid for or doctored by any manufacturing or
jobbing house unless given under their name,
the right being reserved to exclude such firms
as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 45
16 oz. cans, 1, 2 and 4 doz. in case	3 50
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 6 doz. in case	0 90
6 " 2, 4 " "	0 35
4 " 4, 6 " "	90
3 " 4, 6 " "	80
Dunn's No. 1, in tins	2 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " "	70
" 12, in 6 " "	45
" 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00

12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 " "	1 10
5 lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " " "	1 20
1/4 lb. " 4 " " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " " "	0 12
1 lb. " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	per doz.
1/4 lb. tins, 4 doz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	per gross.
(Boxes of 3 doz. each)	
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Emboss'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
2 1/2 " B 9 " "	2 25
1/2 " C 15 " "	1 25
Russet Paste.	per gross.
(3 doz. in box)	
No. 1. In tins	\$ 3 75
" 2. " "	5 65
" 3. " "	7 85
Russet Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$ 0 80
" 2. " "	1 60
" 3. " "	1 90
" 4. " "	2 60

Polishing Paste.	per gross.
(3 doz. in box)	
No. 1. In bottles	\$ 3 75
" 2. " "	5 65
" 3. " "	7 85

Polishing Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$ 0 80
" 2. " "	1 35
" 3. " "	2 25
In Metal Tubes	1 90

Ivoryine.	per doz.
Small. In patent stoppered bottles, sponge attached	\$ 0 80
No. 1. " " "	1 35
" 2. " " "	25 00
" 3. " " "	per gross.
P. G. FRENCH BLACKING.	\$ 4 00
1/4 No. 4. " " "	4 50
1/4 No. 6. " " "	7 25
1/4 No. 8. " " "	8 25
1/4 No. 10. " " "	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$ 2 00
No. 4, 1 or 2 doz. in box	1 25
CROWN PARISIAN DRESSING.	per gross.
" " " "	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$ 1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	
Silver Star Stove Paste	per gross.
Dixon's Carburet of Iron Stove Polish, 70c doz	\$ 9 00

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	\$ 0 17
1/4 lb. " " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—	net.
" Imperial, extra fine, 8, 4 strings	\$ 3 65
" " " " 7, 4 strings	3 45
" " " " 6, 3 strings	3 25

" Victoria, fine, No. 8, 4 strings	3 30
" " " " 7, 4 strings	3 10
" " " " 6, 3 strings	2 90
" Standard, select, 8, 4 strings	2 90
" " " " 7, 4 strings	2 75
" " " " 6, 3 strings	2 60
" " " " 5, 3 strings	2 40

CANNED GOODS.

	per doz.
Apples, 3's	\$ 1 00 \$ 1 10
" " " " " "	2 15 2 25
Blackberries, 2's	1 75 2 00
Blueberries, 2's	1 00 1 10
Beans, 2's	0 85 0 85
Corn, 2's	0 80 0 80
Cherries, red pitted, 2's	2 00 2 25
Pears, 2's	0 80 0 85
" Sifted select	1 45
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	1 75 2 40
" 3's	2 40 2 50
Peaches, 2's	1 75 2 00
" 3's	2 75 3 00
Plums, Green Gages, 2's	1 85 2 00
" Lombard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3's	0 90 0 95
" " " "	2 10 2 25
Raspberries, 2's	1 75 1 85
Strawberries, choice, 2's	1 90 2 10
Succotash, 2's	1 40 1 40
Tomatoes, 3's	0 85 0 90
" Golden" Finnan Haddies	1 30 1 40
" Thistle" Finnan Haddies	1 30 1 40
Lobster, tails	1 75 2 25
" " " "	2 30 2 35
" Imperial Crown flat	2 40
Mackerel	1 00 1 10
Salmon, Sockeye, tails	1 25 1 50
" " " "	1 55 1 65
" Cohoes	1 10 1 20
Marinated Pilchards	2 25
Sardines, Albert, 1/2 s tins	0 13
" " " " 1/2 s tins	0 20
Sportsmen, 1/4 s genu-ine French high grade, key opener	0 12 0 12 1/2
Sardines, key opener, 1/2 s	0 10 1/2
" Exq. fine Frch, k.o.p. 1/4 s	0 11 0 11 1/2
" " " " 1/4 s	0 10 1/2 0 11
" " " " 1/8 s	0 18 1/2 0 19



The Old Flag The Old Brands The Old Packages

"BENSON'S"

Prepared Corn

"EDWARDSBURG"

Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, other brands 9 1/4	11	0 16	0 17
" P. & C., 1/4 s tins	....	0 23	0 25
" " 1/2 s " "	....	0 33	0 36
" Amer., 1/4 s " "	....	0 08 1/2	0 09
" Mustard, 1/4 size, cases	....	0 09	0 11
50 tins, per 100	....	11 00	....

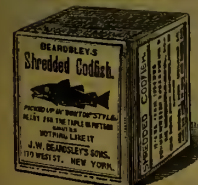
MARSHALL & CO., SCOTLAND.			
Fresh Herring, 1-lb.	....	1 10	1 15
Kipper Herring, 1-lb.	....	1 85	1 90
Herrings in Tomato Sauce	....	1 85	1 90
Herrings in Shrimp Sauce	....	2 00	....
Herrings in Anchovy Sauce	....	2 00	....
Herrings a la Sardine	....	2 40	....
Preserved Bloaters	....	1 85	1 90
Real Finndou Haddock	....	1 85	1 90

CANNED MEATS.			
(CANADIAN.)			
Coup Corn Beef, 1-lb. cans.	....	\$1 50	\$1 60
" " " 2 " "	....	2 60	2 65
" " " 4 " "	....	....	....
" " " 6 " "	....	8 00	8 25
" " " 14 " "	....	17 50	18 50
Minced Callops	....	2 60	....
" " " 2 " "	....	2 60	2 65
Lunch Tongue	....	3 40	3 50
English Brawn	....	2 75	2 80
Camp Sausage	....	2 50	....
" " " 2 " "	....	4 00	....
Soups, assorted	....	1 50	....
" " " 2 " "	....	2 25	....
Soups and Bonil.	....	1 80	....
" " " 6 " "	....	4 50	....



Acme
Sliced
Beef.

No. 1 tins,
key, 2 doz.,
per doz., \$3.00.



Codfish.

BEARDSLEY'S
SHREDDED.

2 doz. pkgs.,
per doz., 90c.

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages	....	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	....	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	....	1 20
Cash Register, 3905c bars and pkgs	....	15 00
Tutti Frutti Show Case, 180 5c bars and packages	....	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	....	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	....	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	....	6 00
Variety Gum (new), 150 1c pieces	....	1 00
Orange Blossom, 150 1c pieces	....	1 00
Flirtation Gum, 150 1c pieces	....	0 65
Monte Cristo, 180 1c pieces	....	1 30
Mexican Fruit, 36 5c bars	....	1 20
Sappota, 150 1c pieces	....	0 90
Orange Sappota, 160 1c pieces	....	0 75
Black Jack, 115 1c pieces	....	0 75
Red Rose, 115 1c pieces	....	0 75
Magic Trick, 115 1c pieces	....	0 75
Red Spruce Chico, 200 1c pieces	....	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 40
Rock Chocolate, loose	....	0 37 1/2
" " " 1-lb. tins	....	0 40
Cocoa Nibs, 11-lb. tins	....	0 40
TODHUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	....
French, 1/4's—6 and 12 lbs.	....	0 30
Caracas, 1/4's—6 and 12 lbs.	....	0 35
Premium, 1/2's—6 and 12 lbs.	....	0 30
Sante, 1/4's—6 and 12 lbs.	....	0 26
Diamond, 1/4's—6 and 12 lbs.	....	0 22
Sticks, gross boxes, each	....	1 00
Cocoa—		
Homeopathic, 1/4's, 8 and 14 lbs.	....	0 30
Pearl	....	0 25
London Pearl, 12 and 18 " "	....	0 22
Rock	....	0 30
Bulk, in boxes	....	0 18
Royal Cocoa Essence, packages	per doz.	1 40
EPPS'.		
Cocoa—	per lb.	....
Case of 112 lbs. each	....	0 35
Smaller quantities	....	0 37 1/2

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.	....
Caracas, 1/4's, 6-lb. boxes	....	0 42
Vanilla, 1/4's	....	0 42
"Gold Medal" Sweet, 6 lb. bxs.	....	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	....	0 42
Fry's "Diamond," 1/4's, 6 lb. bxs.	....	0 24
Fry's "Monogram," 1/4's, 6 lb. bxs.	....	0 24
Cocoa—	per doz.	....
Concentrated, 1/4's, 1 doz. in box	....	2 65
" " 1/2's, " "	....	5 00
" " 1 lbs. " "	....	9 65
Homeopathic, 1/4's, 14 lb. boxes	....	0 33
" " 1/2 lbs. 12 lb. boxes	....	0 33

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	....	0 28
Mott's Homeopathic Cocoa (1/4's)	....	0 32
Mott's Breakfast Cocoa (in tins)	....	0 45
Mott's No. 1 Chocolate	....	0 30
Mott's Breakfast Chocolate	....	0 28
Mott's Caracas Chocolate	....	0 40
Mott's Diamond Chocolate	....	0 22
Mott's French-Can Chocolate	....	0 13
Mott's Navy or Cooking Chocolate	....	0 27
Mott's Cocoa Nibs	....	0 35
Mott's Cocoa Shells	....	0 05
Vanilla Sticks, per gross	....	0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	....
1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	....
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

WALTER BAKER & CO.'S

Chocolate—		
Premium No. 1, boxes, 12 lbs. each	0 45	
Baker's Vanilla in boxes, 12 lbs. each	0 60	
Caracas Sweet, in boxes, 6 lbs. each	0 40	
Best Sweet, in boxes, 6 lbs. each	0 28	
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 28	
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each	0 28	
Grocers' Style, in boxes, 6 lbs. each	0 28	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 28	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.	0 55	
Breakfast Cocoa—		
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 52	

COFFEE.

Green.

Mocha	0 28	per lb.
Old Government Java	0 30	0 33
Rio	0 20	0 22
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffaroma, 1 & 2 lb. tins asstd.	....	0 33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own	....	0 32
Jersey	....	0 30
Laguaya	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Bristone	0 08	0 03 1/2
Borax	0 10	0 12
Camphor	0 65	0 70
Carbolic Acid	0 25	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 20	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 13	0 16
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellchore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb. per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	....

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

1 oz. London	gross	6 00
2 " " Ancho	....	9 00
1 " " Flat Crown	....	9 00
2 " " " "	....	18 00
2 " " Square	....	21 00
2 1/2 " " Round	....	24 00
4 oz. Glass Stopper	doz.	3 50
8 " " " "	....	7 50
Parisian Essence	gross	21 00

RECKITT'S Blue and Black Lead

{ ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.

CHAS. SOUTHWELL & CO.'S High-Class **Jams** **Jellies** and **Marmalades**

Are sound fruit
Are daintily packed
Are moderate in price.
Are you selling Southwell's ?



Quotations from

Frank Magor & Co. - - 16 St. John Street, Montreal.

Cadbury's Cocoa Essence

YELLOW LABEL

Cadbury's Mexican Chocolate

BLUE LABEL

Are the highest grades of Cocoa and Chocolate.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.

Japanese Waterproof Blacking

Brunswick and Berlin Black,
for stoves.

Universal Harness Composition,
in tins.

Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).

Patent Leather Polish (two sizes)

Pollishing Cream (two sizes).

Brass Burnishing Paste (four
sizes).

Furniture Polish (four sizes).

Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal,
for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

BRANTFORD

STARCH . . .

Pure Prepared Corn The Finest.

Challenge Corn

Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS.

	per box.
Richards' Pure Soap, 100 bars.....	\$5 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Juhibee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2½ lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13¼ lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box..	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04¾
Genuine Electric, 72 bars, per box....	2 50

TEAS

BLACK.		per lb.	per lb.
Congou—			
Half Chests Kaisow, Mon-			

ing, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekocs.....	0 20	0 40

Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekocs	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder -		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson		
Half Chests, firsts,	0 28	0 32
" seconds	0 16	0 19
Half Boxes, firsts,	0 28	0 32
" seconds	0 16	0 19

JAPAN.

Half Chests		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasakki, ½ chests Pekoe	0 16	0 22
“ “ Oolong	0 14	0 15
“ “ Gunpowder	0 16	0 19
“ “ Siftings.....	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4s; Twin Gold	
Bar, 8s	0 59
Ingots, rough and ready, 8s.	0 58
Laurel, 3s	0 44
Brier, 7s	0 47
Index, 7s	0 44
Honeysuckle, 8s	0 56
Napoleon, 8s	0 50
Victoria, 12s	0 47
Brunette, 12s	0 44
Prince of Wales, in caddies,	0 48
in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B.	
3s	0 60
Lily, 7s	0 47
Diamond Solace, 12s	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¾-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

McALPIN TOBACCO CO.

White Burley Chewing— Duty paid	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and	
10c cts, 12-lb. hutts	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c	
cuts, 12-lb. hutts	0 61
Beaver, 16 oz., R. & R., 10c cts, 2x12,	
18-lb. hutts	0 61
Juhilee, 7½ to 1 lb., chocolate, 15-lb.	
hutts	0 58

Prince George, 8s, 21-lb. caddies	0 47
Tecumseh, 9 to 1 lb. (fancy chewing) ..	0 63
Extra Black Chewing	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb. butts	0 47
Black Chewing	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking	
Woodcock, 18-lb. caddies, 7s,	0 50
..... 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Special Comfort, 18-lb. butts	0 44
Special, 7 to 1 lb., 18-lb. caddies	0 42
Cat Tobaccos, Smoking	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Pink, mixture, 1-9ths, 5-lb. boxes	0 70
Cat Cavendish 1-9ths, 5-lb. boxes	0 65
Black Chewing	
Standard Kentucky, bright, 5-lb. pails ..	0 80
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.		
	Sizes.	Per M
Madre E Hijo.	Lord Lansdowne.....	860 00
"	" Panetelas	60 00
"	" Bouquet	60 00
"	" Perfectos	85 00
"	" Longfellow	85 00
"	" Reina Victoria	80 00
"	" Pins	55 00
El Padre.	Reina Victoria	55 00
"	" Reina Victoria Especial	50 00
"	" Conchas de Regalia	50 00
"	" Bouquet	55 00
"	" Pins	50 00
"	" Longfellow	80 00
"	" Perfectos	80 00
Mungo, Nine.		35 00
Cable, Conchas		30 00
" Queens		30 00
Cigarettes.	All Tobacco	29 00
"	Cable	7 00
"	El Padre	1 00
"	Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MON-
TREAL.

Cigarettes	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Dealer	3 85
Hyde Park	10 50
Cu Tobacco—	0 70
Puritan, 10ths, 5-lb. boxes	0 70
Old China, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco		
B. C. N. 1, 1-10, 5-lb. boxes.....		0 83
Puritan, 1-10 5-lb. boxes.....		0 83
Athlete, per lb.		1 15
Plug Tobacco		
Old Chum, plug, 48, Solace, 16 lbs.		0 68
" " " " 8s, " " 16		0 68
" " " " 8s, R. & R. 13 $\frac{1}{2}$		0 68
" " " " chew 7s, R. & R. 14 $\frac{1}{2}$		0 58
" " " " 7s, Solace, 14 $\frac{1}{2}$		0 58
" " " " 8s, R. & R. 16		0 58
" " " " 8s, Solace, 15		0 58
O. V. " " plug 8s, Twist, 16		0 58
O. V. " " 3s, Solace, 17 $\frac{1}{2}$		0 58
O. V. " " 1s, " " 17		0 55 $\frac{1}{2}$
Derby " " 12s, " " 17 $\frac{1}{2}$		0 51
Derby " " 7s, " " 17		0 51
Athletic " " 5s, Twist 9		0 74

WOODENWARE

Pails, 2 hoop, clear, No. 1.....		per doz.
" 3 " " " "	\$ 1.50	
" 2 " " " "	1 65	
" 2 " " " "	1 40	
" 3 " " " "	1 60	
" " painted " 2.....	1 85	
Tubs, No. 0.....	7 00	
" 1.....	8 50	
" 2.....	6 00	
" 3.....	5 00	
Washboards, Globe.....	1 90	2 00
" Water Witch.....		1 40
" Northern Queen.....		2 25
" Single Crescent.....		1 85
" Double.....		2 75
" Jubilee.....		2 25
" Globe Improved.....		2 60
" Quick and Easy.....		1 80
" World.....		1 75
" Rattler.....		1 30

THE E. B. EDDY CO.

Washboards,	1 60
" Plavert	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	
Mops and Handles, combined	1 25
Butter Tubs,	1 60 3 60
Butter Bowls, crates assort'd.	3 60
Matches—	
Steamship (10 gross in case).	
Single case and under 5 cases	3 10
5 cases, freight allowed	3 10
Per Case.	
Matches—	
5-Case Lots,	8 75
Single Case,	
Parlor	1 70
Red Parlor	1 75
Telephone	3 30
Telegraph	3 70
Safety	4 00
French	3 00
Favorite	2 25
Flaners	2 20
2 40	

RICHARDS' PURE SOAP

**GROGERS DON'T KEEP IT
THEY SELL IT**

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free w/lt first order.

D. RICHARDS

WOODSTOCK.



Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and .10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers. Hamilton. Send for Price List.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

It does all That is claimed for it

This is proved over and over again by those who have given our scale a trial. Here is a sample letter :

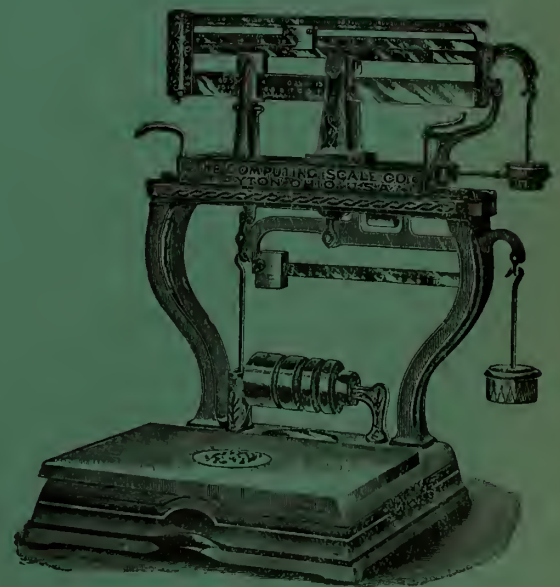
AMHERST GROCERY STORE,

AMHERST, N.S., April 26, 1895.

Gentlemen, —We purchased one of your Standard Counter Computing Scales several months ago and have much pleasure in stating that it does all that you claim for it. We have no hesitation in recommending it as decidedly the best grocery scale in the market.

Yours very truly, BLACK BROS.

We cannot enumerate all our claims in one advertisement, but will gladly mail you full particulars upon receipt of your address.



MILLS & COMPANY

700-701 Garden City Block
Cor. Randolph and 5th. Ave.

... CHICAGO, ILL.

General Agents for

The Dayton Computing Scales.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —
GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

MADE TO
GIVE LIGHT



Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

O. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIFFET & CO.,

Toronto, St. John, N. B., and Montreal.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collection
and dissemination of information than any
similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, MAY 31, 1895.

No. 22

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1882 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 &c

TO THE COURT OF HOLLAND AND THE KING OF ITALY
PURVEYORS TO HER MAJESTY THE PRINCE OF WALES
1878
CROSS OF THE LEGION OF HONOUR

Bulls Head
Trade Mark

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

Molasses

Barbados Cuba
Porto Rico English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable
assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

BROOKLYN, N.Y.

No. 111 Wall Street

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.

J. Hunter White, St. John.

L. H. Dobbins, Montreal.

Standard Goods THE Best to Handle

FOR
PURITY
..



FOR
STRENGTH
..

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

“THISTLE” HADDIES

New pack, '95, soon ready. This is the



STANDARD BRAND
OF CANNED HADDIES



Always the best quality.

Specify this brand in ordering.

..STOWER'S.. LIME ❖ JUICE ❖ CORDIAL

The finest preparation of the kind made.

Delicious, Healthy and Refreshing Summer Drink

For sale by reliable dealers.

A. P. TIPPET & CO., Agents

Montreal

Toronto

WHAT MORE DO YOU WANT?



MACONOCHE BROTHERS

131 LEADENHALL STREET

LONDON, ENGLAND

To be obtained through all Leading Wholesale Grocers.

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

YOU CAN

Stake

YOUR

Reputation

ON THESE

ROSE & LAFLAMME

Agents

Montreal.



SS. ESCALONA will arrive this week with our consignment of

BRANDY—"P. Richard's." BRANDY—"C. Couturier's."

In bottles
and draught.

BRANDY—"F. Marion & Co's."

Also our special Champagne "VVE. AMIOT." In bottles, half bottles.

Write for Quotations and Samples.

LAPORTE, MARTIN & CIE., Wholesale Grocers 72-78 St. Peter St., MONTREAL



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . Herrings

The recognized leading Brand in all
the markets of the world.

Kippered Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 $\frac{99}{100}$ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) **JOHN BAKER EDWARDS, Ph.D., D.C.L.**
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in —

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

"GRAND MOGUL" TEA

Exhibit which received the highest award at the Western Fair, London, against all competitors.

The thousands who tasted "GRAND MOGUL" at this great fair pronounced it the best tea they ever drank, and demanded their grocers should sell it. We won trade thereby.



The many doctors who use "GRAND MOGUL" recommend it for its purity and comparative freedom from tannin. It is staple as sugar and exquisite flavor.

Agents,
WM. TUFTS & SON, VANCOUVER.

Agents,
HOOD BROS. & CO., WINNIPEG.

Sole Agents,
T. B. ESCOTT & CO., WHOLESALE GROCERS, LONDON, ONT.

At this Season



people are thinking of supplies for their Summer outing. You will be safe in recommending to your best customers

"REINDEER BRAND"

CONDENSED COFFEE AND MILK,
CONDENSED COCOA AND MILK.

as just the things for convenience and economy.

BUY IN SMALL LOTS AND OFTEN.

TWELVE GOOD MEN AND TRUE

May disagree in a case of murder, but in a case of

Gillard's New Pickle

The unanimous decision and verdict would be : " The most toothsome adjunct to the dinner table ever offered. Far superior to every other kind." They are simply delicious. Your customers always ask for them when once tried.

Gillard's New Sauce

Should also claim your attention. It is a delightful relish, piquant and appetising. If your customers like the Pickle they will like the Sauce.

Try them.

W. H. Gillard & Co. Wholesalers Only, **Hamilton**

PATERSON'S

S O D A S

UNQUESTIONABLY
THE BEST BISCUITS
MADE IN CANADA

WM. PATERSON & SON
BRANTFORD

TRY A
SAMPLE CASE

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MAY 31, 1895

(\$2.00 per Year) No. 22

DROPS FROM THE EDITOR'S PEN.

A gentleman never steals; he "borrows."

* * *

A grocer should have sand himself and not put it in his sugar.

* * *

The world is a workshop, but there is recreation ground in every concession line.

* * *

A bright advertisement is the badge of progress.

* * *

Verily, the hen is a bird of profit and industry.—Ohio Merchant.

Yes, when the bulls are tossing the hen's product.

* * *

The incendiary as well as the loyalist was apparently ebullient on the Queen's birthday.

* * *

Going into court to collect an account is like going fishing with whales to catch sprats.

* * *

The currency question is still the current topic of discussion in the United States. It will not down.

* * *

Not even room for burial is there in this country for the man who does not see "better times a comin'."

* * *

An umbrella-lending institution has been started in London, England. Somebody evidently has faith in humanity.

* * *

Queen Victoria's 76th birthday will be remembered as a year of returning prosperity over the Empire which she rules.

* * *

Some of Brooklyn's retail grocers have been getting into trouble for selling diluted milk, for the condition of which they were responsible, although not the cause thereof. Had they been selling the condensed in-

stead of the natural, but impure, article they would have been richer in both time and money.

* * *

Many clerks who lost hard-earned savings at the Woodbine races are now strong anti-betting men. It is to be hoped they will keep such.

* * *

Much more to be desired than genius is diligence. Genius without diligence induces poverty; diligence without genius bringeth riches.

* * *

A pedlar was injured the other day in Winnipeg. That's strange. It is usually the pedlar that does the injury. To the merchant, at any rate.

* * *

Some clerks who desire to have their salaries raised should first raise themselves in the estimation of their employers by being more assiduous in their duties.

* * *

"The old is giving way to the new," remarks a contemporary. It is, but it is not without a struggle, and it is the same in business methods as in everything else.

* * *

A man named Wood sold New York grocers cinders for flour recently. What else could the purchasers have expected? Flour does not come from wood, and cinders do.

* * *

In the bicycle races that are to take place at Hanlan's Point between city travelers and retail grocers there will be no attempt to hide the fact that the grocers are trying to "get ahead" of the travelers, and vice versa.

* * *

Two Chicago grocers recently engaged in a personal encounter, in which rotten eggs, decayed vegetables, etc., were utilized as munitions of war. A cabbage directed at the stomach of one of the combatants ended hostilities. The only satisfaction about the affair is that instead of their cus-

tomers spending money on the decayed products the combatants spent their undesirable supply on each other.

* * *

The time to test a man's belief in the maxim, "Honesty is the best policy," is when he is in financial straits, and when a dishonest act seems more likely to get him out than would adherence to the said maxim.

* * *

A young man in Winnipeg has lost \$10,000 speculating in Chicago wheat. He evidently expected to be tossed by the bulls, but unfortunately was hugged by the bears. Young men with either ten thousand or ten dollars should leave Chicago wheat alone.

* * *

It does not matter what kind of a national flag we have as long as we possess the right kind of people for nation building, but Sir Donald Smith's amended design for the Canadian flag does seem preferable to that which we now possess. A maple leaf in the corner would certainly be more discernable at sea than the insignia we now have.

* * *

An editorial that originated in THE CANADIAN GROCER a year or more ago on "The Best Place to Start Business," recently appeared as "original" in The Grocers' Review, of Manchester. We are, of course, glad to see our offspring, even if somebody else does claim fatherhood of them now and then.

* * *

Philadelphia wholesale grocers have come to an agreement whereby "cutting" in the price of sugar is to be no more. The desideratum is to be secured by doing away with the rebates. Originally these rebates were 10c. per barrel. Eventually, however, they got to be 40c. per barrel or ½c. per pound. Then it was thought time to stop, and this thought was the other day crystallized into action. The fruit is yet to be seen.

GROCCERS VS. TRAVELERS.

THE success of last year's bicycle races between the city grocery travelers and the retail grocers of Toronto was so marked that it has been decided to repeat the friendly competition this summer. The meet will be held at Hanlan's Point on June 5, at 1.30 o'clock. With the facilities afforded by the new bicycle track at the Island and the other splendid improvements, the event should prove a successful one.

This is the list of events: 1 mile, open to grocers and travelers; 2 mile, open to grocers' clerks; ½-mile, open to travelers; ½-mile, open to grocers; 1 mile, open to wholesale employes; slow race, ¼-mile, open to all in trade; ½-mile, open to grocers' clerks; 1 mile, open to all in trade; 2 mile, open to grocers; 2 mile, open to travelers; 5-mile team race, travelers against grocers.

Entries will be received on the track on the day of the races. A portion of the Grand Stand will be reserved for ladies and their escorts. No wheel under 23 lbs. will be allowed in any event. The committee reserve the right to handicap any particular race. Prospective competitors will have the privilege of the track between 7 and 9 a.m., and after 6 p.m. each day from now until the races, provided they hold tickets of admission and certificate from the committee.

A FRIENDLY TIP.

The "Quaker City" grocers have evidently not been waiting for the spirit to move them, but they have been moving the spirit. The hint to merchants in Canada is obvious.—Canadian Grocer.

Our Canadian contemporary makes this reply to our recent editorial in response to that journal's advice to its readers to organize and influence legislation. It will be remembered that we brought out the fact that in Philadelphia the grocery organizations were as active as any others anywhere in doing just this thing, and what is more, that they were successful. The grocery and provision trade of Pennsylvania has been immeasurably benefited by the bills which have been fathered by the organizations in that trade, and by the killing of the pernicious bills which would have injured it beyond repair. Organization is the only way nowadays that anything can be accomplished, and we give our Canadian friends a friendly tip to take advantage of that fact as soon as possible.—Pennsylvania Grocer.

FOSTER ON BUDGETS.

THE CANADIAN GROCER: "The increase in the duty on molasses and syrup will naturally be felt more by the people in the Province of Quebec than by those in Ontario and the west, in the former province these two commodities being put to purposes for which sugar is demanded in the

latter part of the country." Our contemporary has evidently never read "Foster on Budgets," and is consequently unaware that the foreigner pays the duty.—Toronto Globe.

EASILY MET COMPETITION.

The majority of retail grocers allow themselves to become too easily discouraged by competition which, while it seems impossible to meet, is really not so at all when actual figuring is done.

During the past week, says The Grocery World, a certain Philadelphia retail grocer issued broadcast a circular which gave a list of the groceries which one dollar would purchase. His first item was five pounds of sugar, which he listed at five cents, and when his competitors among the retail grocers saw the first item, the majority of them at once concluded that the cutting on the whole list was equally radical, and went no further, simply giving up from the start.

One member of the Retail Grocers' Association was not content with dismissing the matter after this fashion, so he took his circular home and sat down to figure up exactly what he could sell that same list for, taken as a whole. He made a report at the association meeting last Monday evening that he could sell for 99 cents exactly the same goods displayed on the circular as a big bargain at a dollar, and make money. The circular advertiser had simply started his list with a big drive on sugar, and charged normal and even excessive prices on the majority of the other articles.

This grocer, who was progressive enough to investigate this matter himself, got out a circular which made a comparison between his own estimate of prices on those articles and the prices quoted by the circular advertiser, and showing exactly the basis gone upon by the latter. This vigorous means of meeting the competition has saved the retail grocer from loss, while others who simply took the sugar at a cent per pound as the criterion for the whole list lost money by it.

OLD AND NEW INDIAN TEAS.

A Calcutta paper reports that the Indian tea crop of 1894 has now been disposed of, excepting, perhaps, a few small parcels which may be in shippers' godowns awaiting shipment to the coast ports. The total shipments up to March 31st have been 1,426,647 packages, containing 125,694,329 lbs., the declared value being Rs. 73,035,305, against 124,105,376 lb. crop, 1893, and 112,002,587 lb. crop, 1892, the declared values of which were Rs. 63,950,000 and Rs. 60,925,000 respectively. The tea of 1894 crop shipped by the line steamers represents a total of 116,597,519 lbs., of which the New India Mutual line secured a little over 39 millions, or one-third of the total, and had the crop come up

to the original estimate of the Tea Association, "there is little doubt but that the India Mutual line would have considerably exceeded the original quantity allotted to them." The City line secured about 25½ millions, the Clan line about 23 millions, and the Harrison line about 11½ millions. The Peninsular and Oriental steamers appear to have lost favor amongst the shippers. The new season's tea, says Grocers' Review, Manchester, will begin to arrive in small quantities during April. The season, however, is reported to be rather a late one in some districts, which may possibly benefit tea proprietors, as it will allow the stocks in this country to be reduced to a very low point before any large quantity of the new tea can arrive on the market.

CANADIAN V. U. S. SUGAR TARIFF.

The Canadians have never been considered high protectionists, and yet they concede that 64c. per 100 pounds difference between low and high grades is not an unreasonable protection for their refiners. The present United States tariff is unjust to American sugar refiners in not conceding a greater difference between raw and refined grades, and it is to be hoped that the next Congress will make a differential at least one-quarter of a cent a pound; and this would hardly cover the difference in cost of refining here as compared with other countries.—American Grocer.

THE NEW EGG PAPER.

Can any of our contemporaries or readers supply us with the address of the journal devoted to the egg industry recently issued in the United States? The request is made in behalf of intending subscribers.

VERY VALUABLE SUGGESTIONS.

George Lightizer, Charlottetown, P. E. I.: "THE CANADIAN GROCER comes to hand regularly every week, and we often find some very valuable suggestions and information."

We are giving

LARGE DISCOUNTS off all

ORIGINAL PACKAGES
.. OF ..

**Crockery, China, Glassware,
AND LAMPS**

During our **LIQUIDATION SALE.**

Liberal inducements to all buyers
in order to wind up this business.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

IT'S A GOOD THING—PUSH IT ALONG

This is the reason why we are again calling your attention to the merits of

HILLWATTEE TEA

For years this Tea has held its reputation for standard quality, fullness of body and superior flavor. "Imitation is the sincerest flattery." HILLWATTEE is not shipped under any other brand.

LUCAS, STEELE & BRISTOL, HAMILTON

New Season's Japan Teas

As usual, JAMES TURNER & Co. will be the first to receive New Season's Japan Tea. Their celebrated Mountain Top April pickings are due in Hamilton the 3rd of June. Muster samples received show lovely Teas, the finest that will come to Canada this year.

JAMES TURNER & CO. - Hamilton, Ont.



REDUCTION

IN PRICES

Wholesale Grocery Travelers will post you

WRIGHT & COPP, *Dominion Agents, Toronto*

VALENCIA } Off-stalk Fine Off-stalk RAISINS... } *Select Layer*

We are offering a special drive in the above lines, and you will save money by getting our prices before buying

H. P. ECKARDT & CO.

Wholesale Grocers
.....TORONTO

COLD STORAGE FACILITIES.

The cold storage warehouse project in Montreal is advancing toward accomplishment. A sum of \$100,000 has been subscribed and the organization of the company will be completed at an early date. Plans for a six storey building, 200 by 120 feet, have been prepared. The site, between the canal and Windmill Point wharf will be connected with the railroad, and the prospects are that Montreal will, before long, be provided with ample facilities on the most modern plan for the preservation by cold storage of the many kinds of merchandise for which such care is profitably used.

An instance of the efficiency of cold as a preservative of perishable goods was noticed last week in connection with the sale by Hart & Tuckwell at \$25 a barrel for apples kept since last fall, though of course the figure quoted would hardly be the rule if cold storage was generally made use of. In connection with the work, which the warehouse will assist in, arrangements have been made with the Grand Trunk and Canadian Pacific railways for a regular refrigerator car service on dairy product account, and also for refrigeration on Atlantic steamers. The warehouse is designed to give, on modern scientific principles, properly organized facilities for freezing or cooling perishable products

promptly and skilfully and at such temperature as will best preserve the goods and put them in proper condition for shipment.

A GROCER'S WILD RIDE.

According to advices from Victoria, B.C., Henry Saunders, the well-known grocer of that city, recently passed through an experience that he will probably remember for all time. He has just returned from Alberni, a lumber settlement on the west coast of Vancouver Island, where he went to look up some gold quartz property. Mr. Saunders was in a hurry to get home, so he took a short cut over the mountains, which were covered with snow. About half-way across he trod on a soft spot and began to sink out of sight. While he was struggling to extricate himself a huge boulder broke loose from a cliff just above him and rolled down the mountain. Everything else thereabouts began to slide just at that time, and Mr. Saunders soon discovered that he was in the track of an avalanche. It was a desperate chance, but he decided to go with the avalanche. Before he really realized what had happened he was travelling down the mountain at express train speed. He estimates that he covered four miles in less than fifteen minutes. Finally he found himself, half stunned, in the Alberni River. He swam ashore and waited for a stage from

Nanaimo to come along. The passengers he met could scarcely believe his story, but his general appearance indicated that he had been having a troublesome time. "It was a very close call," he said, "and an experience that I am not likely to forget. I had barely stepped on the soft snow when off it started, carrying me with it. I hardly knew what was happening until I found myself struggling in the icy waters of the river."

MEAT CONSUMPTION IN ENGLAND.

The British Board of Agriculture publishes some startling figures to illustrate the extraordinary growth of meat consumption in this country, remarks The Canadian Gazette, London, England. In the years 1891-2-3 the home produce was 1,423 thousands of tons, and the foreign and colonial imports were 650, making a total of 2,073 thousands of tons, as against, in 1882-3-4, 1,726 thousands of tons. The consumption per head of the population has grown from 101.4 lbs. in 1867-8-9 to 121.8 lbs. in 1891-2-3, or an increased consumption per head of the population of no less than 27 per cent. Canada's exports of meat (including live cattle and sheep) increased from £920,000 in 1873 to £1,250,000 in 1883, and £2,300,000 in 1893. The value of Canadian flocks and herds has, in the same period, risen from 33,000,000 sterling to 68,000,000, an increase of 106 per cent.

The "Rose" Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulip. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

TO RETAIL at "A QUARTER"

WE OFFER EXCEPTIONAL VALUE IN A

Excellent
Liquor.

Ceylon Pekoe

Good
Style.

See our Travelers' Samples

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

SHAKE A COUPLE . . .

Of oats in a bushel measure over the pasture bars and you may catch a fool of a horse thereby. But he who hopes to catch the retail trade of up-to-date communities must have something "worthy of his hire." We want you to consider for a minute our **Molina Rolled Wheat**—the delicious flavor we put in it. We sell it cheap too, but it's the quality we want you to consider.

E. D. TILLSON,

Tilsonburg, Ont.

It is Profitable Business



For a grocer to push the sale of "JERSEY" BRAND Condensed Milk. He benefits his customers and himself. His customers get the richest milk in a handy form, pure and cleanly. The grocer secures a branch of the trade before in the hands of other parties. He must, however, sell nothing but the best milk; if poor is supplied he hurts his reputation and loses what might be a steady customer. Some kinds are good part of the time, but

"Jersey" Brand

IS PERFECT ALL THE TIME.

If you are interested in a scientific analysis of the different brands write us for a copy of Prof. Bowman's Report.

FORREST CANNING CO.,

HALIFAX, N. S.

We have a splendidly assorted stock of

Canned Meats for the Picnic Season

Comprising all the leading brands.

Devilled Ham.

Delhi Boneless Chicken, Key Opener.

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Potted Ox Tongue.

Beardsley's Acme Sliced Beef.

Beardsley's Star Herrings, in Tins.

ALL THE ABOVE GOODS IN EASILY OPENED TINS.

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg.

Silent Testimony . . .

The best evidence of the superiority of

B. F. P. Cough Drops



Is the steady increase in sales.
If they hadn't merit, they wouldn't sell—at least not twice to same customer. Fact is we sell most to those who have known them longest.

Toronto Biscuit and Confectionery Co.

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ADVERTISERS TAKE NOTE

In future all copy for change of advertisement must be in our hands not later than 5 o'clock on Tuesdays in order to ensure insertion the same week. There will be no exception to this rule.

MILK AND CONSUMPTION.

NOT for years has so important a scientific verdict regarding the public health been reached as the conclusion of the British Royal Commission on Tuberculosis which has established the danger to human life from disease germs in cow's milk. It was no hurried decision. The Commission sat for four years. It examined experts and authorities on the subject. Experiments of a practical kind were made to ascertain if animals fed with beef or milk from a tuberculous cow caught the disease. The evidence and the result of the experiments coincide in attributing to tuberculous food an "appreciable amount" of this fatal and prevalent disease in man. Scientists are proverbially cautious; they say an "appreciable" proportion, but the probability is that the great majority of deaths from consumption are due to this cause.

It would not surprise us to find the verdict of this Commission shortly greeted as one of the greatest medical discoveries of modern times. Tuberculosis, popularly known as consumption, is a scourge which doctors have been unable to successfully combat. Cures have been found for all other diseases when applied in time. Consumption alone defies the highest skill and the promptest remedies. By change of climate and by unremitting effort it is staved off for years in some cases. But it is only a matter of delay. Soon or late death comes, and the strongest constitution succumbs. Consumption was long thought to be hereditary only, and therefore usually beyond medical skill. In late years, especially since Koch, the eminent German scientist, in 1882, first discovered that consumption was caused by a bacillus, or

disease germ, which actively fed upon the human system, medical men have regarded the disease as a contagious one. Two years or so ago Koch thought he had found a cure for consumption by inoculating a lymph prepared by himself. He was hailed as the deliverer of the race, but his cure has failed in its hoped-for mission.

For the present, avoidance of the danger is the best course. Cow's milk is a convenient, healthy, and palatable form of food, and only in its raw state is there any danger from disease. When cooked it is free from the active, injurious properties which communicate tuberculosis to human beings, and, as in the condensed or sterilized article we get milk in a form which keeps perfectly even in hot weather, and is carefully prepared so as to avoid even the possibility of disease, this, we may certainly assume, is the kind of milk which must soon pass into universal use.

THE CANADIAN GROCER has taken the trouble to obtain from England the particulars of this Royal Commission in its relation to milk diet, and proposes to deal with the subject in a future issue. Meantime the trade might as well adapt themselves to circumstances and profit by the change in popular demand which must now gradually come about.

THE CHURCH AND EARLY CLOSING.

WHEN the Toronto Ministerial Association decided to aid the Retail Grocers' Association in the movement for early closing, it was indirectly acting in its own interest as well as that of the petitioners.

From time to time members of the ministry are heard complaining regarding the non-attendance at the services of the different churches of large numbers of citizens both old and young, and the latter particularly.

The cause of this non-attendance is not so much a want of desire for spiritual instruction as it is the want of fresh air and recreation that is denied such a large number of merchants, clerks, etc., during the ordinary week days on account of the long hours they are compelled to labor, particularly on Saturday, when many of them can be found plying their avocation past the midnight hour.

Men who labor 12, 14 and 16 hours five days in the week and 18 hours on Saturday naturally want to lie in their beds on Sunday morning and take to the open air for the rest of the day.

Naturally, many men who fall into this groove keep along in it when the cause that placed them there no longer exists, as far as they personally are concerned, but the onus is not so much upon them as it is upon the system of which the habits they have developed is the fruit.

Therefore the ministers, in aiding the

grocers to obtain shorter hours, are indirectly helping to remove a source of much concern to themselves.

But, aside from whatever benefit might accrue to the churches themselves from a shortening of the hours of business, it is their duty to lend their aid to humanitarian as well as purely Christian movements, for the one is the twin brother of the other.

INCREASED EXPORTS OF AUSTRALIAN BUTTER.

The competition that Canadian butter will have to meet in England this season promises to be keener than ever. The Australian colonies are making even greater efforts this season to enlarge their sales of dairy produce in the British market, and as the system in the Antipodes is a bounty-fed one, the Canadian farmer has to meet an unnatural competition.

A recent telegram states that the Victorian Government has made an arrangement for a tri-weekly service to England until September next, and a fortnightly service after that date.

It is anticipated, therefore, that some 100 tons of Australian butter will be offered monthly on the English market. This is equivalent to about 40,000 packages of Canadian, or heavier receipts in one month than the entire Canadian export for a season.

The worst of it, too, is that this flood of butter will all be consigned for what it will fetch, and, of course, this gives it a certain amount of preference.

FRAUDULENT CANVASSERS.

FIRMS at home and abroad cannot be too careful in the selection of men to represent them in territory where they desire to introduce a new article or push an old one. This was made plain to THE CANADIAN GROCER in both respects a few days ago.

One was an instance where a man, representing himself to be the agent of a scouring article made in the United States, solicited orders from consumers, said orders to be turned into near by grocers to be filled. He had a book of printed forms for the purpose. How many legitimate orders he got we know not, but some of the grocers to whom he handed the orders found that they were bogus when they undertook to fill them, the consumers averring that the signature to the order was not theirs.

The other instance was similar, the only difference being that the article canvassed for was soap, the product of a Toronto factory.

Now, both articles are the products of legitimate firms, and it devolves upon the latter to look after their "representatives," if ill-repute is not to come upon their products.

SHOULD BE A GOVERNMENT SHAKE-UP.

FROM the commercial standpoint the Canadian Government is not justified in letting the union with Newfoundland go by the board. This country is spending in other ways far more money than union on better terms would cost, and not reaping in return the direct trade which would flow from free commercial intercourse with the Island. Newfoundland imports \$6,000,000 worth of goods annually; of this Canada only now supplies \$2,500,000 worth. The United States captures \$1,500,000 or more, and Great Britain between two and three millions. The bulk of the American trade would be ours. Many of the goods sent from the United Kingdom would be replaced by those of Canadian make. The colony is an exceptional case, since it imports both food products and manufactured goods.

Granted that Canada would have to pay \$5,000,000 more than she counted upon to effect the union. The interest on that amount at 3 per cent. would be \$150,000 annually, it is true, but are we not spending more than that in other directions without getting the direct trade which would necessarily follow from the union? We say necessarily because free trade between the Island and the Dominion, with a common tariff against the rest of the outside world, would force trade to the mainland now going elsewhere.

It is costing Canada \$125,000 a year to subsidize a monthly steamship service to Australia, and \$75,000 a year subsidy to the China and Japan line; in all, \$200,000 per annum. What have we reaped for this amount? Our exports in 1894 to Australia, China and Japan combined were only \$864,000, while to Newfoundland in the same year it was \$3,000,000, or, to be exact, \$2,818,592. When the link in this ocean steam service is supplied across the Atlantic at \$750,000 per year, we shall be paying nearly \$1,000,000 annually, with commercial results that are clearly not adequate to the cost. Australian trade is a pet project with Sir Mackenzie Bowell, the Premier, who has also sent a Canadian Commissioner, Mr. Larke, to reside in Sydney. If this expenditure is justified, what can be said of the statesmanship and business sagacity which lets Newfoundland—a much more valuable trade centre and one near us, with opportunities immediately realizable—slip through the fingers?

In truth, the Government require a thorough shaking up on the Newfoundland question, and the sooner the commercial community administers the dose the better.

It is quite evident that the impression among business men generally is that the Government acted unwisely in not giving this important question greater considera-

tion. Instead of being taken up on broad business principles—as it would have been had the representatives of both Governments been in closer touch with the merchants and manufacturers of both countries, who are really the parties most vitally interested—it is felt that the conferences were more the affairs of politicians who figured how the terms would affect them as such. Until there are more business men among the leaders of both parties, business affairs will always take a secondary place.

It is also hinted that had Hon. Mr. Whiteway come to Canada himself, an agreement would have been more easily reached. Mr. Bond, it is said, is still smarting under the defeat of his agreement with Mr. Blaine, and has little, if any, sympathy with Canadian union.

QUEBEC WILL TAKE IT UP.

The Quebec Board of Trade is also taking the matter in hand, for the president, P. Garneau, head of the well known wholesale dry goods house, writes THE CANADIAN GROCER.

The Council of the Quebec Board of Trade will shortly hold a special meeting, at which will be discussed the advisability of urging upon the Government the necessity of reopening negotiations with the Newfoundland Government as to their forming part of the Dominion. In the meantime I may add that I consider that Canada should at least offer the same if not better terms than were offered some years ago. Are not their fisheries, their mineral products and timber as valuable as they were then?

It would never do for the Dominion, and far less for England, to allow a foreign country to take hold of Newfoundland, as nature seems to have placed her there as the natural guardian of the St. Lawrence, which, should it fall into foreign hands, might result in a great source of trouble for England and the Dominion.

From what we have learned from other sources we know that Mr. Garneau voices the opinions of the other members of the Council, of which he is the very able chairman.

HOW THE QUESTION IS REGARDED IN NEW BRUNSWICK.

The matter has not come formally before the St. John, New Brunswick, Board of Trade, but there is a strong feeling among the business men of New Brunswick in favor of the union. W. S. Fisher, the acting president of the Board of Trade, and one of the leading wholesale merchants and manufacturers of New Brunswick, writes, expressing his wish to see Newfoundland taken in, and says:

I trust that in the near future an arrangement satisfactory to both countries may be effected. There is an opening there for a good amount of Canadian produce and manufactured goods, and we want it if it can be had on reasonable terms, as well as for other more national reasons.

NO USE STICKING OVER A FEW DOLLARS.

Mr. E. B. Osler, the well-known financier and first vice-president of the Toronto Board of Trade, when approached for an opinion, said: "Well, I really have not studied the matter closely in order to ascertain what effect it would have on the revenue. But my impression is that in matters

of this kind it is no use sticking over a few dollars. If Newfoundland is worth taking in, it is worth paying a little more money in order that the other people to the bargain may be perfectly satisfied. From what I have heard regarding Newfoundland, I think the general trade of the Island could be very largely increased if it came into the Confederation. There is no doubt about it, Newfoundland has not been developed as it ought to have been."

FAVORED FROM A NATIONAL STANDPOINT.

"From a business point of view I do not think it would be a very good bargain," said Mr. Hugh Blain, last year's president of the Toronto Board of Trade. "Looking at it, however, from a national aspect, I would favor paying the additional \$5,000,000 asked. With Newfoundland in the Confederation we would then have a territorial area larger than that of the United States with Alaska included. Then it would place within our control problems that might arise in the future in Newfoundland's dealings with the United States. We are very seriously interested in what they do, and yet, as matters now stand, we have no voice in such questions except through the Imperial authorities. If we had control of Newfoundland and Labrador there would just be Canada and the United States to discuss international questions, which would be a great advantage."

Mr. Blain would not speak positively on the financial aspect of the question. "I have really not gone into the matter," he said, "but I assume that the revenue derived by Newfoundland coming into the Confederation would not, after the cost of management had been deducted, pay interest on the debt of the Island."

BUSINESS MEN ACT.

Taking our articles as their keynote, the Council of the Montreal Board of Trade discussed the question of the union of Newfoundland with the other provinces of Canada last week. Their conclusions are exactly in a line with the suggestions made by THE CANADIAN GROCER, for they adopted the following:

Resolved,—That the Council of the Montreal Board of Trade has watched with the keenest interest and with high hopes of their successful conclusion, the negotiations between the Governments of Canada and Newfoundland for the admission of that colony as a province of the Dominion of Canada;

That the Council notes with great disappointment that these negotiations are not now likely to result in the attainment of the object in view;

That the Council considers that the terms of Confederation offered to Newfoundland by the Dominion Government seem to be equitable and even generous, and such as the Newfoundland Government might well have accepted with honor to herself and advantage to that colony;

That as those terms have not been accepted, and as the union of Newfoundland with Canada is, the Council believes, of immense consequence to the future of this country, and is the proper destiny of Newfoundland, the Dominion Government is hereby earnestly urged to endeavor by conference with the Government of Newfoundland, or possibly, as the Imperial Government is profoundly interested in the matter, by arranging a confer-

ence in London, Eng., between representatives thereof and delegates from the Canadian and Newfoundland Governments, to endeavor to consummate the union of the two countries, which the Council trusts may yet be achieved by mutual concessions.

WHAT MEN AT THE CAPITAL THINK.

The Board at Ottawa exerts quite as much influence as the much larger institutions at Montreal and Toronto. When they express an opinion they mean it, and it receives every attention. It has an energetic secretary in N. S. Garland, and a shrewd business man in its president, Joseph Kavanagh. This is what Mr. Kavanagh thinks of the Newfoundland question:

I am in accord to a great extent with the action taken by the Montreal Board of Trade. I think that it would be much to be regretted should the union of Newfoundland with the Dominion be delayed, even for a time, and not consummated before the present negotiations are completely closed. The reasons are: the geographical position on the map of the Dominion of Canada; the adding to our population of 200,000 industrious, hardy and thrifty people, who require a great deal of what we produce, and the natural products which they can give in exchange will be very valuable to Canada. I am strongly of the opinion that the Dominion Government should concede everything in reason, while not jeopardizing Canada's future interests too much, to arrive at an amicable agreement. I may add that a large majority of the members of this Board will support me in these views.

GROCERS PLAY AT WAR.

MANY are the sunburned and blistered faces that are to be seen around wholesale grocery warehouses and brokers' offices in Toronto this week. The explanation of it is that many of those who sell teas, sugars and other commodities appertaining to the grocery trade, or keep day books and ledgers relating to the same, are members of the volunteer service, and, of course, went out with their respective regiments for the holiday outing. And daily can they be seen surrounded by a group of the unfortunates who have never been trained in the arts of war, while they describe some clever tactic of this or that body of men in the sham battles or rehearse camp fire anecdotes or yarns.

Capt. Mason, who led the bicycle corps in the clever flank attack at Queenston Heights, is one of the heroes of the hour, and query after query is he plied with as to how he did it.

Mr. George Musson, an ex-member of the Queen's Own, and now Brazilian consul at Toronto, went to Niagara with his old regiment to—tell it not in Gath—gather pointers on modern military tactics for his Government in order that it may be strengthened for the next civil war that breaks out.

But of all the men with experiences, Capt. Adams, manager of Smith & Keighley's sample room in peace, and commissariat of the 48th Highlanders in time of war, had the most unique. He died—was buried with military honors—and arose again the same day. The only men who will re-

member with regret the circumstances are the captain's companions-in-arms who carried his 250lb. "dead" body a mile through Windsor town. The next time the Highlanders undertake to "bury" a companion it is safe venturing they will select a man of less avoirdupois than Capt. Adams.

NEW SEASON'S TEAS.

Samples of new season's Japan tea, ex Empress of India, arrived on the Toronto market on Tuesday morning, and before the day closed nearly all the houses along the street had inspected them. They are teas that will sell wholesale at from 32c. to 35c. per pound. The tea itself will arrive in a few days.

The cup quality of the new season's teas appears to be, on the whole, superior to last year, and the crop is conceded to be a good one.

The first of the new season's teas that arrived in New York some two weeks ago, ex City of Pekin, comprised about 300 packages. They were all on United States account, and were picked up quickly at about 35c. per pound.

The ss. Empress of India, arriving at Vancouver May 21, was the first steamer with teas for Canada, some 700 packages, against 1,600 last year.

The Japan markets are about ten days later than a year ago, while the tea is costing about 15 per cent. more. Freights are, however, reasonable, there being a good deal of competition. They are being quoted at 1c. by steamer and $\frac{3}{4}$ c. by sailing vessel, and it is thought that prices will eventually reach about the same level as last season.

The Shanghai and Foochow markets have not yet opened, but the latter is expected to open in a few days.

FRUIT IN NIAGARA DISTRICT.

Mr. Fenton, a St. Catharines packer, was in Toronto on Tuesday. When I ran against him our conversation naturally turned on the fruit situation. "There is no question," he said, in reply to a query of mine, "that the damage by frost has been severe, but how it has affected the fruit crop it is hard to say until we get some warm weather to start the growing. The opinion is that the yellow peaches, such as Crawfords, have been all killed, but the early peaches, such as Alexanders and Rivers, have escaped fairly well. Pears do not seem to have been hurt so badly, but sweet cherries and plums appear to have been pretty well destroyed. Apples it is difficult to say anything about. Some say they are damaged. The most conservative say they cannot tell until we have had a few days of warm weather. My opinion is that they are seriously injured."

A GILFORD MERCHANT'S VIEWS.

James A. Blain, of Gilford, was in Toronto a few days last week on a buying trip. Mr. Blain, besides conducting a general store, buys large quantities of grain, apples and other products of the farm. He did not think much damage had been done in his neighborhood by the frost. "The early apples have probably suffered, but I would not be sorry if they had. They are a nuisance." When he began talking about the rise in wheat, I interposed with a reference to a farmer who, after holding five crops, had sold a few weeks ago at 60c., but could now have got over 90c.

"Well," remarked Mr. Blain, as he took his cigar from his mouth, "just as the market began to advance I bought wheat from a farmer who had been holding for three years. I paid him 48c., which was really 1c. above the market, but that same wheat to-day is worth 75c."

Mr. Blain had a fairly good winter and spring trade. "You know, we are not so much affected by trade changes as you people are down here." And then he went out to hunt up his old friend, J. H. Devaney.

FANCY PRICE FOR APPLES.

Fifty dollars for two barrels of apples is a price probably never realized, even for good Canadian fruit, in the great markets of London, where prices rule high. It can be said with safety that it was never paid in Montreal before Thursday, when Mr. Walter Paul, retail grocer, gave the amount to Messrs. Hart & Tuckwell for two barrels of "Longevitys," packed last fall by Dr. Young, of Adolphustown, Ont., and kept in cold storage till the present. The apples, a large red variety, of which Dr. Young probably possesses the only grafts, were, of course, in splendid condition, and a proof of the value of the combination of good fruit and cold storage. They had been packed only in the ordinary way in barrels. Mr. Paul has them on exhibition at his store.

ANOTHER DIRECT STEAMER.

Negotiations are in progress to bring over another direct steamer cargo of Mediterranean fruit to Montreal. The proposal seems feasible. If arrangements can be made the steamer will leave Mediterranean points about the middle to end of June, arriving here a month later. There has never been a midsummer direct steamer hitherto.

PERSONAL MENTION.

F. J. Gillespie, merchant, Uptergrove, was unanimously elected vice-president of the Barrie Cheese Board, which met at Newmarket recently. Honors are falling fast upon friend Gillespie these days. First, he was elected Warden of Ontario County, then he received the nomination of the Reform party for the House of Commons, and now he is head of the Barrie Cheese Board.

TRADE CHAT.

The Port Elgin brush factory is to be sold.

The tax rate of St. Thomas, Ont., this year is ten mills.

A co-operative bakery has been established in Stratford, Ont.

An Oxford farmer has realized \$800 for apples grown on seven acres of land.

Chatham Council will vote on a by-law to make tobacco dealers take out licenses.

In one week this spring two stores in Clifford, Ont., took in about 2,000 dozen of eggs in trade.

E. D. Tillson is receiving a consignment of 5,000 bushels of No. 1 Manitoba wheat, which was bought before the recent advance.

Mr. Allen, of Norwich, Ont., has decided to go into the making of vinegar from high wines, and has fitted up suitable machinery.

Andrew Henderson, a farm laborer, got \$70 worth of goods from Beamsville merchants by false pretences and then absconded.

It is estimated that \$1,000,000 worth of butter could be made from the whey produced annually in the manufacture of cheese in New York state alone.

An agreement has been arrived at by the Postmaster-General and the Allan Line by

which the fast steamers Labrador and Vancouver will carry the mails on their sailings. The arrangement is the same as existed last year.

Extensive alterations and improvements are being made in the Ingersoll pork factory. A large new singeing apparatus is being put in, together with other improvements.

Professor Robertson, of the Experimental farm, Ottawa, lectured in the theatre of the Normal School, Toronto, on Monday afternoon, on "The Educational Advantages of Bread and Butter."

The St. Thomas Board of Trade have been requested to elect a delegate to the Third Congress of Chambers of Commerce of the Empire, to be held in London, Eng., in June, 1896.

Hart & Tuckwell, of Montreal, sold to Mr. Walter Paul, retail dealer in fruits, on Saturday, two barrels of Cooper apples at \$25 a barrel. This, it is said, is the highest price ever given or asked for apples in Canada.

Simcoe suffered by fire to the amount of \$20,000 at an early hour of the 24th. The principal losses were K. G. Spain, museum of curiosities and relics, \$1,500; Mansion House, owned by Mrs. Cairns, \$5,000; contents, owned by J. H. London, \$3,000; Chas. Sihler, \$2,000; E. E. Collins, furniture and

agricultural implements, \$1,500. The other losses will total \$5,000 or \$6,000.

Dereham and West Oxford factory sold and shipped 1,509 lbs. March cheese and 19,431 lbs. of April cheese. Salford factory sold and shipped 575 lbs. March cheese and 3,666 lbs. of April cheese. Harris street factory sold and shipped 8,044 lbs. April cheese.

Bedford, Que., had a bad scorching on the Queen's Birthday, starting in Dupuis' wheelwright's shop, and destroying P. Chaussie's tailor shop and dwelling house, Eugene Cyr's carriage house and blacksmith shop, A. Farber's bakery and dwelling house, a barber shop adjoining, and Amerault's art studio.

COFFEE CONSUMPTION IN U. K.

The Chancellor of the Exchequer, in his report on "The Budget," stated that the consumption of coffee in the United Kingdom has been steadily decreasing. In 1885-86 the revenue from it was \$1,015,000; last year it was only \$850,000, compared with \$17,500,000 derived from tea. While the population has increased by 2,500,000, or 7.8 per cent., the coffee revenue has decreased by 16 per cent. Cocoa, on the other hand, is steadily growing in consumption. In the last year there has been an increase of 3,383,000 pounds, as compared with 1893-94, and an improvement of \$70,000 in the revenue.

Worth Investigating

1. The Excellent Quality
2. The Reasonable Price
3. The Attractive Appearance
4. The Complete Variety of

The **IRELAND** Co.'s
Breakfast Cereal Foods

(In 2 and 3 lb. packages.)

Manufactured only by

THE **IRELAND NATIONAL FOOD COMPANY** LTD.

OPERATING

The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

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Samples Furnished Gladly.

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 Company's
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Chase & Sanborn's **"SEAL"** brand
 Condensed Coffee.--Pure, delicious, economical,
 and convenient.—

Prices:— { No. 1.—\$6.50 per case, each 2 doz.
 { No. 2.—\$5.50 " " " 2 "
 { No. 3.—\$5.00 " " " 2 "

Blacking . . .

"Kaiser Wilhelm." — In use by the entire German Army of
 600,000 men. It gives a superior shine and preserves the leather; Vaseline
 being one of its main ingredients.

Prices:— { No. 10.—33c. per doz.
 { No. 20.—60c. per doz. 1 Dozen in Package.

Maple Syrup

Put up as follows:

Quart bottles, Cases, - - each 1 doz., \$1.80 per doz.
 Imperial ½ Gallon Tins, Crates, " 1 " .40 per tin.
 " " " " " 1 " .75 " "
 Half Barrels, (\$1.50) - - - .62½ per gal.
 Barrels, (\$2.00) - - - .60 " "

Owing to the severe frosts and subsequent shortage in crops of early fruits, we
 find an increased demand for this article.—**WE HAVE IT—YOU WANT IT.**

Prunes . . .

We are in receipt of a shipment of fine **Imperial French Plums**—boxes
 50 lbs. net. Splendid Value.

Correction . . .

Price of **"HOLDFAST"** Sticky Fly Paper adver-
 tised last week, should have been \$4.75 per case, containing 10
 boxes each, 29 sheets and 9 holders. Price per half box, \$2.50.
 It retails 3 double sheets and 1 holder, 10 cts.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

HAMILTON TRADE GOSSIP.

THE holiday has somewhat interfered with trade, but there is on the whole a good business still doing. As one wholesaler remarked, "trade is as good as is usual at this time of year." The tone of confidence I noted in my last has increased rather than decreased. There is no doubt about this, and small stocks and continued stiffening in prices are largely the factors upon which this confidence is based.

Demand for sugars has slackened off on account of previous free buying, but there are still a good many moving, although I find on a canvass of the trade some appear to be doing more than others in this respect. The ruling figure is $4\frac{3}{4}$ c. and I fancy it is being fairly well maintained. Yellows run from $3\frac{3}{4}$ to $3\frac{1}{2}$ c. Some of the wholesale houses have liberal supplies of yellow sugars, but the refineries are still bare of stocks.

In all descriptions of canned goods there has been a fair sorting-up trade. "I think, in anticipation of the picnic and camping season, that canned goods have been going out well and at fair prices," remarked a jobber.

Samples of new season's Japan teas to hand show very nice liquor, but prices are quoted higher than last season. "These are, of course, the first shipments, and there is not much attention being paid to them," remarked one wholesaler, and then he added: "The standards we have seen would lead us to believe that there will be none of the good values that we were offered, say last July or August."

"I am positive that the damage to fruit by frost is not half so bad as reported," said a gentleman who had been driving in the neighborhood of Hamilton. "For instance, in Dundas we are told everything was ruined. Well, I was there a few days ago, and was talking with a grower. He took me out in his orchard, and, pulling down the branch of a tree covered with blossoms,

remarked: 'People are always crying Wolf!' And for the life of me I could not see any evidence of damage."

Recent quotations for new pack salmon that have been received here from the Coast are pretty high. They were \$4.75, f. o. b. That means \$5.45 laid down here, net cash. That is the lowest quotation we have had from the Coast this spring. All retailers that can buy last season's pack at \$1.30 per doz. should go in and do so.

I saw some nice French plums in Lucas, Steele & Bristol's shipping room. They were packed in cases of 56 lbs. "They are very fine goods, and can be retailed two or three pounds for 25c.," explained a member of the firm. "They are quite equal to the goods that used to be put up in 5-lb. jars and tins, and that retailed at \$1 to \$1.10"

W. G. Dunn & Co. report a good month's trade in baking powder. "It opened up poor, but improved wonderfully toward the latter part," said a representative.

W. H. Gillard & Co.'s baseball team, which the other day defeated the nine from the F. F. Dalley Co., play a match with McPherson, Glissco & Co.'s club on June 8. The Dalley team is now awaiting an opportunity to retrieve its lost laurels.

A wagon load of goods that went out from W. H. Gillard & Co.'s warehouse one day last week weighed 1,400 pounds. "A pretty good load for two horses, wasn't it?" said a member of the firm.

The most interesting subject to Hamilton merchants at the moment is the opening of the T. H. & B. railway, the first lot of freight on which went out on Tuesday. Hamilton merchants will now be able to ship their goods much more promptly than they have hitherto been able to do.

James Turner & Co. are in receipt of samples of new sea-on's Japan tea, April

picking. "Now, isn't that a beauty," admiringly remarked a member of the firm, as he threw a sample on a sheet of paper. "You know, May picking is about the first to arrive here, as a rule, but this is a little lot of April picking which we got. It is the finest tea we ever saw, and the brokers who have seen it say so, too. We call it the 'Mountain Top' brand. We expect the goods to arrive on Monday."

French prunes in kegs at $3\frac{3}{4}$ c. per pound are being offered by James Turner & Co. "Just imagine how cheap provender is," remarked one of the men in the sample room.

James Turner & Co. are making a new broom, which is as wide at the shoulder as at the top.

The Dominion Vinegar Works, Stuart street, report that vinegar is beginning to move briskly.

Balfour & Co. have just sold the last of their stock of Trinidad sugar to a Toronto firm for manufacturing purposes. It yielded them a nice margin. W. L. E.

SUGAR CROP IN CUBA.

The Cuba crop by our figures already reaches 850,000 tons visible supply, and it will be comparatively easy to reach our former estimate of 975,000 tons now that the higher prices make it expedient to grind cane that would at low prices have held over to next crop. But the same thing tends to lessen the size of the following crop, and there is very good data now on which to form an opinion that the next Cuba crop will be at least 200,000 tons smaller than the present, without bringing in the insurrection at all, notwithstanding some of our critics may think our views pessimistic. They largely underestimated the present Cuba crop, and now overestimate the next crop, in our opinion. We have no doubt also that a serious increase of the shortage of 200,000 tons from natural causes in Cuba will be caused by the insurrection which is so much belittled by Spanish authorities.—Willett & Gray.



Perry's Liquid Rennet

DELICIOUS DESSERTS

Wholesale only by . . .

FOR WARM WEATHER

KENNEDY, GREIG & CO.

Importers of
Grocers Sundries

456 St. Paul Street

MONTREAL.

MARKETS AND MARKET NOTES

TORONTO MARKETS

TORONTO, May 30, 1895.

GROCERIES.

PRACTICALLY the only new feature about the market is the arrival of samples of new season's Japan teas. Business itself is not as active as it was a week or two ago, partly on account of the intervention of the holiday. Another factor which has contributed to the decrease in the general volume of trade is the continued falling off in the demand for sugar, that article now receiving but comparatively slight attention, although steady in price. Notwithstanding, however, these deterrent features about the market, the wholesalers are by no means idle. On the contrary, they are fairly busy. Canned goods, although somewhat demoralized in prices on account of certain brands being forced upon the market, are moving briskly. Valencias raisins, too, are selling rapidly, and a good deal of attention is being paid to currants. There are still a good many prunes selling. Teas are in moderate request.

CANNED GOODS.

Although, on account of damage by frosts, the season for canned vegetables is likely to be from a month to six weeks later than usual, prices are somewhat demoralized on account of the cheap brands that are being offered. Peas, corn and tomatoes are in active demand, and there are a good many fruits, such as raspberries, cherries, plums, peaches, pears and pineapples, moving. There has been a particularly marked improvement in the demand for the last named. There was a further advance last

week in the price of Chicago canned beef. The demand, while fair, is not as good as it was last week at this time. Salmon continues in fair demand at unchanged prices. Some bids have been made for futures, but no transactions are reported. We quote: Tomatoes, 85 to 90c. for choice; corn, 80 to 90c.; peas, 80 to 85c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.25 to \$1.35, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.50 to \$1.65; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

B.C. Commercial Journal: "There is a good enquiry from England where buyers' ideas are about 19s. to 19s. 6d., while canner agents anticipate that with a lessened pack this season they will realize much better figures. A large line has been purchased at 20s. for Fraser River tolls. There is nothing doing with Eastern Canadian buyers, as they believe by holding off they will do better than the present market. The holders are offering in store at Montreal a line of old pack at \$4.60 per case. They are said to be of an inferior grade, presumably Cohoes. A fourth charter has been announced, that of the Mary Jose, 625 tons, for salmon from Fraser River to U.K. by H. Bell—Irvine & Co."

COFFEES.

It is still impossible to get really good coffees, of which a good many could be

sold if they were in supply. We quote green in bags: Rio, 20 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Tapioca is still firm, and holders recommend the present as being a good time to buy. Rice continues in fair demand. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Pepper is higher in the primary markets, but no change has been made locally. There is not much doing in spices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Wholesalers are at the moment engaged in disposing of their present stocks. Consequently their purchases are almost nil. The retail demand exhibits a further falling off, but there is still a moderate turnover. An improved demand all round is looked for next month. The beet market has been a little easier in London. In New York, while raws have been firmly maintained, speculators are paying slightly higher prices than the refiners for centrifugals, but yellows, on the other hand, are slightly

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

HOUSEKEEPERS RUSH FOR
THE SPLENDID
PATENT SCRUBBING BRUSHES
MADE BY

The...

Berlin Brush Co.

Successors to Windsor Patent Brush Co.,
and Handy Patent Brush Co.

Whitewash Brushes and Brooms.

GOOD SATISFACTION IN
HANDLING OUR
GOODS.

BERLIN BRUSH CO.

Berlin, Ont.

We Invite

any Grocer handling

"SALADA"

CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

easier. The Canadian market is steady, particularly on yellows, which are still scarce, and bids of 1-16c. less than the ruling figure were refused. The representatives of the refineries assert that, with an improved demand, yellows may be expected to go higher. We quote the same as a week ago: Granulated, No. 1, $4\frac{3}{4}$ to $4\frac{1}{2}$ c.; do., No. 2, $\$4.25$ to $\$4.30$; yellows, $3\frac{1}{2}$ c. up; Demerara, $3\frac{1}{8}$ c.; bright, 4c.

SYRUPS.

Prices are being firmly held at the advance, but there are not many syrups either offering or wanted. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Trade continues to be of a moderate nature only. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, $33\frac{1}{2}$ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

There is a moderate demand only. As noted elsewhere, samples of new season's Japan teas were received on this market on Tuesday last. The shipments are now on their way between this and Vancouver. They are teas that will sell wholesale at 32 to 35c. The Shanghai and Foochow markets will be opened in a few days. According to advices received here this week, the Hankow market is getting down to the level of last year as regards prices. Business in old season's high-class Hankow teas is about finished. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades. Stocks of lowest to medium green and black teas are scarce on the Canadian market, and it is anticipated that there will be a large business done in these when the new season's crop arrives.

DRIED FRUIT.

Valencia raisins have advanced $\frac{1}{4}$ c. within the last week in New York. There is a large demand here, and the cheap fruit is being held a little higher, jobbers now trying to get 85c. per box for what they were getting 10c. less for a week or two ago. We quote: Off-stalk, 85 to 90c. per box; fine off-stalk, 4 to $4\frac{1}{2}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $5\frac{1}{2}$ to 6c.

Sultana raisins are a little stronger outside, but there is no change here. Business is moderate at $6\frac{1}{2}$ to 7c.

Prunes are still in good demand, principally at about 5c. per lb. We quote: "Sphinx"—"U," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "C," 85 to 90 to half kilo, $6\frac{1}{2}$ to 7c. per lb.; "B," 80 to 85 to half kilo, $6\frac{1}{2}$ to 7c. per lb.

$7\frac{1}{4}$ c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "Unicorn," 5 to $5\frac{1}{2}$ c.; Bordeaux prunes, $4\frac{1}{2}$ to $6\frac{1}{2}$ c.

Currants are a little easier in both Greece and the United States. The demand for currants is very good, several buyers having placed orders in Patras for shipment, finding it impossible to await the arrival of new fruit. We quote: Filiatras, half-bbls., 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{4}$ c.; fine Filiatras, half-bbls., $4\frac{3}{4}$ c., barrels, $4\frac{1}{2}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $4\frac{1}{2}$ to $5\frac{3}{4}$ c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half-cases.

California evaporated apricots are cleaned out of this market, but some firms have ordered fresh shipments. As we stated last week, however, the season is over. We quote according to quality: Peaches, $10\frac{1}{2}$ to $12\frac{1}{2}$ c.; apricots, $10\frac{1}{2}$ to 12c.; pears, 10 to 12c. per lb.; prunes, 9 to 10c.

Dates are quiet and unchanged at from $4\frac{1}{2}$ c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

BUTTER AND CHEESE.

Though a lot of the old butter has been disposed of for grease purposes the market does not seem to be cleaned up yet, and prices therefor continue low even for good butter. Cable advices say that the Old Country markets are still badly demoralized, and exporters will therefore be very chary about buying unless they can purchase at very low figures. Country merchants will do well to sell their butter this year while it is fresh or they may have to undergo a similar experience to that of last year. Fresh rolls and tubs are coming in pretty freely and selling well. There is a demand for grass butter. We quote: Summer dairy and store packed—Choice, 9 to 12c.; low grade baking butter, 5 to 6c.; fresh large rolls, 10 to 12c.; pound prints, 13 to 15c. Summer creamery, 8 to 12c. Fresh creamery—Tubs, 16 to 17c.; pound prints, 17 to 18c.

Very little new cheese is being bought for export as the Old Country markets are reported demoralized. Offerings continue large, and new Canadian is a little lower in price than last week. August and September makes of Canadian cheese bring 10 to $10\frac{1}{2}$ c., and new Canadian cheese is quoted at 8 to $8\frac{1}{2}$ c. Small Stiltons bring 10 to 11c.

GREEN FRUIT.

The volume of business on the local market seems to be rapidly increasing as the weather improves and early summer vegetables and fruits come in. Oranges, lemons, pineapples and bananas remain at last week's prices. Apricots are firm and scarce, and Egyptian onions are stiffer, owing to repeated advances on the other side of the water. Early vegetables are growing cheaper, but imported strawberries retain the

prices of a week ago. We quote: Messina lemons, 360's, $\$3.75$ to $\$5$; 300's, $\$4.50$ to $\$5.25$. Oranges—Messinas, half boxes, 80's, $\$1.50$ to $\$2$; 100's, $\$1.75$ to $\$2.50$; boxes, 160's, 200's and 300's, $\$3.50$ to $\$4$; navel, $\$4$ to $\$4.75$; Messina ovals, 80's, $\$2$; California seedlings, $\$2.75$ to $\$3$; Valencias, $\$5$ to $\$6$. Bananas, $\$1.50$ to $\$2.75$ for firsts and seconds. Apples, winter fruit, $\$2.50$ to $\$4$ per bbl.; common fruit, $\$1.75$ to $\$2$. California dried fruit—Apricots, $12\frac{1}{2}$ c.; peaches, $12\frac{1}{2}$ c.; cranberries, $\$3.50$ per box. Strawberries, 14 to 15c. a quart; cocoanuts, $\$4.50$ a sack; pineapples, 8 to 17c.; green string beans, $\$2.50$ to $\$3$ per bushel crate; Egyptian onions, $\$2.25$ per sack; cucumbers, $\$2.50$ to $\$2.75$ per crate; new cabbage, $\$3$ to $\$3.50$ a crate.

COUNTRY PRODUCE.

BEANS—Choice hand-picked are higher at $\$1.70$ to $\$1.75$ per bushel.

DRIED APPLES—Are quoted at 5 to $5\frac{1}{2}$ c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: $6\frac{1}{2}$ to 7c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, $\$1$ per small crate; Valencia, $\$3.50$ to $\$4$; Egyptian, $\$2.25$ a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

MAPLE PRODUCTS—The season is about over, and the demand has fallen off also. Prices are unaltered. We quote: 7 to $7\frac{1}{2}$ c. per lb. for sugar; syrup, 60 to 65c. per wine gallon, and 75c. per imperial.

POTATOES—A little reaction for the better occurred in the potato market this week, but potatoes still bring only 45 to 50c. on the track and 50 to 55c. out of store.

EGGS—Are firm at 10 to $10\frac{1}{2}$ c. per doz.

FISH.

The market is fairly active, but no new lines of fresh fish are yet offered here. Trout and white fish are a little easier. We quote: Skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; haddock, 5 to 6c.; Labrador herring, $\$3.25$ to $\$3.50$ per half barrel and $\$5.50$ to $\$5.75$ per barrel; Newfoundland herring, $\$2.50$ per half barrel, and $\$4.50$ to $\$4.75$ per barrel; fresh water salt herring, $\$3$ per bbl.; blue-back herring, 4c.; pike, $4\frac{1}{2}$ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, $5\frac{1}{2}$ to 6c.; white fish, $6\frac{1}{2}$ to 7c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Georgian Bay herring, $\$2$ per 100.

PROVISIONS AND DRESSED HOGS.

There is no change in the situation since last week.

Packers are buying no more hogs, and hog products are firm. Dressed hogs bring

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.,

70 Colborne Street

TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

WESTERN

Incorporated 1851.

ASSURANCE COMPANY**Fire and Marine**

Capital - - - \$2,000,000.00
Assets, over - - 2,375,000.00
Annual Income - 2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

Ask Your WholesalerFor  Brand

Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

Summer Lemons

Now is the time to buy.
How many can you use?

WRITE US—We are large dealers.

CLEMES BROS. - TORONTO

\$6.25 to \$6.50 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8½c. for small lots; breakfast bacon, 11c to 11½c.; rolls, 8c. to 8½c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs. 11c.; small hams, 11 to 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Further advances are reported. We quote: White, 94c.; red, 91 to 91½c.; goose, 75c.

OATS—Have advanced to 40½ to 41c.

BARLEY—Has jumped 5c., to 46½c.

FLOUR—Maintains the high price quoted last week, and is firmer than ever. We quote: Ontario straight roller, \$4 to \$4.10; Manitoba, \$4.40 to \$4.50; patents, \$4.60 to \$4.75.

BREAKFAST FOODS—Both oatmeal and rolled wheat have advanced sharply in sympathy with the higher prices of wheat and oats. Cornmeal is also 10c. higher. We quote: Standard oatmeal, \$4.50; rolled oats, \$4.50; rolled wheat, \$2.75 in 100 lb. barrels; cornmeal, \$3.50; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

The season is practically over, and no trade is being done. The jobbers' prices quoted are merely nominal. We quote: Red clover, \$6.15 to \$6.50; alsike, \$4.20 to \$6; timothy, \$2.90 to \$3.50 per bushel.

SALT.

Trade the past week has been good, dairy and other salts moving quite freely. No change in price is noted. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

HIDES, SKINS, WOOL AND TALLOW

HIDES—Are scarce and in good demand. Prices for cured are purely nominal. We quote greens thus: No. 1, 8c.; No. 2, 7c.

SHEEPSKINS—Not so plentiful, at \$1 to \$1.25, an advance of 10c. over last week.

CALFSKINS—Have advanced a cent and are in good demand. We quote 8c. for No. 1 and 6c. for No. 2.

TALLOW—Still dull. Jobbers give 5 to 5½c., and sell ½c. higher.

WOOL—The market is bare of Canadian fleece, and 19 to 20c. are the figures at which it is expected new wool will open. There are no changes in pulled wools, supers being quoted at 19 to 21c., and extras at 21 to 22c.

PETROLEUM.

Oils remain steady and firm at last week's prices. We quote, in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 17 to 18c.; carbon safety, 19 to 19½c.; Canadian water white, 19 to 19½c.; American water white, 23 to 24c.; photogene, 24 to 25c.

The great 5c. cake
Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes AND Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce Commission Merchants

77 Golborne St.

TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes.

Write for sample order.

COWAN'S COCOAS OFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.



IS THE
ASK FOR
MOTT'S

TORONTO MARKET NOTES.

Clemes Bros. have some choice California apricots.

Dawson & Co. are importing strawberries direct from Maryland.

John Sloan & Co. have received a carload of canned vegetables this week.

Wm. Paterson & Son report large sales of their high-class soda biscuits last week.

"Trade in Ram Lal's keeps booming up all the time," write James Turner & Co.

Wm. Paterson & Son's travelers are showing a fine line of hand-made bon-bons.

Warren Bros. & Boomer have another shipment of California apricots on the way.

McWilliam & Everist receive a fresh car of strawberries from Maryland every morning.

Warren Bros. & Boomer assert that they have the cheapest canned vegetables on the street.

Dawson & Co. are in receipt of three cars of bananas and one car of new California oranges.

T. B. Escott & Co. advise that their "Bear" brand Japan tea will arrive early this year.

The Eby, Blain Co. reports the receipt of a good many orders for Adams' root beer this week.

A large shipment of "Acme" salt went to St. John, N.B., this week from the Toronto Salt Works.

P. C. Larkin & Co. have just received a large consignment of Ceylon teas direct from Colombo.

A pure olive oil soap, "Natali" brand, is being introduced on this market by the Eby, Blain Co.

Grated pineapple in 2 lb. tins is a delicious luxury and is for sale with Lucas, Steele & Bristol.

D. Gunn, Flavell & Co. have advices that the old country butter market is still very demoralized.

James Turner & Co. report they are offering a splendidly assorted stock of Crosse & Blackwell's goods.

The Pure Gold Manufacturing Co.'s "Sweet Tomato Catsup" is ready for the market this week.

T. B. Escott & Co. report that they have a consignment of whiting to hand at greatly reduced prices.

Smith & Keighley have been advised of the shipment of their new season's Japan teas from Yokohama.

Genuine imported English malt vinegar in 25-gallon packages is now in store with Lucas, Steele & Bristol.

Clemes Bros. have in a car of early vegetables, including beans, cabbages, cucumbers, peas and tomatoes.

Rutherford, Marshall & Co. report a large increase in business since they removed to

their new quarters. They find a good sale for fresh tubs and rolls, and advise dealers to send in promptly.

Graham, McLean & Co. find that their Chesley creamery butter is giving splendid satisfaction, and growing in demand.

H. P. Eckardt & Co. have a fresh consignment of Wagner's pineapple to hand, also "Tip Top" catsup.

The Toronto Biscuit and Confectionery Co. say their rusks and macaroons have sold like hot cakes lately.

The Berlin Brush Co. is getting a large number of mail orders, especially in the line of brooms and whisks.

T. B. & C. Co.'s sodas are made from the highest grade of flour manufactured. Their sale is said to be enormous.

J. W. Lang & Co. on Tuesday received a shipment of Filiatra currants in cases and half barrels. The quality is said to be fine.

The T. B. & C. Co., put up sodas in 1 lb. packages, which is a handy size for picnics, excursions and small families.

W. H. Gillard & Co. are receiving the celebrated "Golden" finnan haddies, and can now supply their numerous customers.

A shipment of canned goods has been received by T. Kinnear & Co., which they are said to be selling below the market price.

The Eby, Blain Co. is in receipt of 150 cases of fine Patras currants; also 100 of 50-lb. cases of fine "Imperial" French plums.

James Turner & Co.'s travelers are showing samples of fancy Patnas and Japan rice, which are reported to be giving good satisfaction.

T. B. Escott & Co. report that they are showing good value in brooms. "Our No. 8, to retail at two for 25c., is a great seller," say the firm.

James Turner & Co. report large sales in their Niagara canned fruits. "The boys know when they are offered a bargain," write the firm.

The Eureka Refrigerator Co. have been placing a number of refrigerators in the west, and have lately shipped some as far east as Halifax, N.S.

Samples of new season's Japan teas were received on Tuesday by Davidson & Hay and George Musson & Co. Shipments are now on the way.

D. Gunn, Flavell & Co. say they are having a special run on sweet pickled rolls, green and smoked. These are said to be giving good satisfaction.

F. W. Fearman, Hamilton, has in stock a very fine line of "gilt edge" September and October cheese, which he is offering to the trade at very low prices.

"As we claim to do fully one-quarter of all the imports of Ceylon teas into the Dominion of Canada, we are in a position to

show a very large line of samples, and will be glad to send same on receipt of post card," remarked a member of the firm of P. C. Larkin & Co.

Samples of Hillwattee tea will be sent on application to the agents, Lucas, Steele & Bristol. Some cases now on hand contain 1 lb., ½ lb. and ¼ lb. packets.

Toronto Salt Works report that a sharp advance will take place in rock salt, an agreement as to prices having been effected between the mining companies.

W. H. Gillard & Co. wish to advise the trade that they have just received a further shipment of 500 cases of Gillard's new pickle and Gillard's new sauce, which they offer to their friends.

"Perfection Taffy," made only by the Toronto Biscuit and Confectionery Co., has been, the firm says, the greatest seller ever put on the market. Taffy is the safest candy for children, and is pronounced by the medical faculty to be wholesome.

MONTREAL MARKETS.

MONTREAL, May 30, 1895.

GROCERIES.

THERE has been a fairly active week's business in general groceries of all kinds, though the volume of it has not shown any expansion. Values, as a rule, are firm, being notably so in the case of molasses and sugar, which rule firmer, if anything. Advices from the Islands with regard to molasses state that the price there has an advancing tendency, and now stands at 16c., or 1c. higher than it was last week. Jobbers are asking more for sugar here this week, but at this writing refiners' prices are unchanged. Offers of new pack canned salmon have been made here for the first time this season at \$4.50 to \$4.60 f.o.b. on the Coast. Canned peaches are stronger, prices being from 30 to 50c. higher. Tea, dried fruit, coffee, spices and all other lines continue much as they were.

SUGAR.

The only change in the sugar market has been the advance asked by the jobbers, who now ask ½c. per lb. more than they did last week. Aside from this no material change is to note, for as stocks generally throughout the country are large, few enquiries are to note. The feeling is firm, in sympathy with advices from abroad. We quote the jobbing range: 4½c. for standard granulated and 3½ to 4c. for yellows, as to grade.

SYRUPS.

There has been no striking change in syrups. The market rules steady in tone, but demand is slow at 1¾ to 2¼c., as to quality.

MOLASSES.

The strength displayed by this product last week has been fully maintained—in fact, intensified. Cable advices continue firm, the most recent stating that holders were firm at 16c., and that the crop was almost entirely disposed of. Porto Rico stock,

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
**FRUIT
PRODUCE**
and **COMMISSION MERCHANTS**

**32 WEST MARKET STREET
TORONTO.**
Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Cheese

We have in stock
200 boxes

"GILT EDGE"

Finest September cheese. It
will soon be impossible to buy
old cheese. On these we will
give special quotations in lots
of 5 or more.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -:- TORONTO.
79 Esplanade.

in consequence, has been enquired for, and some 1,000 puncheons or so have been settled at equivalent to 33c. laid down in Montreal. Holders of prime Barbadoes are firm at 34c. for round lots, and we quote car lots at that figure; with less than car lots, 35c.

RICE.

There has been a good seasonable demand for rice this week. Advices state that a considerable advance has taken place in foreign markets for the rough and cleaned article, and that a stronger market is looked for in the near future owing to the advance in breadstuffs. We quote jobbing prices: Japan \$4.25; crystal Japan, \$4.65 to \$4.75; standard B, \$3.45; English style, \$3.30; Patna, \$4.37½ to \$5; and Carolina, \$7.50 to \$8.50.

SPICES.

There has been a limited demand for spices, and the market is quiet and steady. We quote jobbing prices as follows: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

There has only been a quiet business doing in coffees, chiefly for small lots for immediate wants. In a regular way we quote green coffee in bags as follows: Maracaibo, 21½ to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 23c.; and Mocha, 29 to 34c.

TEA.

There has been no special feature in the tea market during the past week. The demand from the country for small lots continues fair, but few large sales of importance have been put through. Japans, ranging from 11 to 19c., are the goods mostly enquired for. New crop Japans have, it is said, been placed at 30c., to arrive next month. We quote: Japans, low grades, 11 to 14c.; medium, 15 to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUITS.

There is little or no activity to note in dried fruit. Values in Valencia raisins are purely nominal at a range of 2 to 5c. for off-stalk, as to grade, and layers 4 to 5½c.

Sultanas are all concentrated in the hands of one firm, and held for 6c.

California raisins are dull and unchanged; 4-crown loose muscatels, 6½ to 6¾c., and 3-crown ditto, 5½c.

The currant market rules much the same as it was. We quote: Filatras and Provincials, bbls. 3½c.; cases, 4 to 4½c.; Patras, 5 to 5½c. and Vostizzas, 7 to 7½c.

Prunes are dull but steady. We quote: 4 to 4¼c. for Bordeaux; 4¼ to 4¾c. for Bosnias, while Californias are unchanged at 8 to 9c.

Dates are featureless, with prices steady, at 3½ to 4c.

There is nothing new in dried apples, and we quote 6 to 6½c., with evaporated 6½ to 7½c., as to quality.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

On spot
Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also
Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

**76 COLBORNE ST.,
TORONTO, ONT.**

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and
Smoked Fish, Florida and Valencia Oranges,
Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

There is a **RACE**

This week for our Maple Leaf Brand

**HAMS, BACKS
BREAKFAST BACON
PURE LARD**

D. GUNN, FLAVELLE & CO.

Pork Packers and
Commission Merchants **TORONTO**

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

MONTREAL MARKETS—Continued

NUTS.

There is no change in this market. Business rules quiet. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

The only new features of the week have been the offers of new pack salmon at \$4.50 to \$4.60 per case, f.o.b. on the Coast, and the sharp advance in peaches, 2 lb. tins selling at \$1.80, or an advance of 30c., and 3 lb. tins \$2.75 or an advance of 50c. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.20 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.75 per doz.; corn, 85 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

APPLES—The apple market is quiet and steady at \$3 to \$5 per barrel.

ORANGES—No change to mention, prices being well maintained. We quote: Messinas, \$2.25 to \$4.50; ditto bloods, \$2.25 to \$5; and ditto ovals, \$2.25 to \$5, as to brand and size of package.

LEMONS—In moderate demand and steady at \$3.50 to \$4.50 per box.

BANANAS—Meet a fair enquiry at \$1.25 to \$2.50 per bunch.

PINEAPPLES—In better supply, but prices continue steady at 7 to 25c. as to grade.

COUNTRY PRODUCE

EGGS—Receipts of eggs are not excessive and with a steady demand prices are maintained at 10 to 10½c per dozen.

MAPLE PRODUCTS—Maple sugar is quiet at 6 to 7c., and syrup at 50 to 60c. per tin.

HOPS—There is no change in hops, which rule at 5 to 8c.

HONEY—Is quiet and unchanged at 12c. for comb and 7 to 9c. for extracted.

BEANS—Hand-picked beans rule steady at \$1.60 to \$1.75, and lower grades \$1.25 to \$1.50.

ONIONS, DOMESTIC—Yellow onions are firmly held at \$2.25 and red at \$1.90 to \$2 per bbl.

ONIONS, IMPORTED—Bermuda onions sell at \$2 to \$2.75 per crate, and Egyptian \$1.75 to \$2 per bag.

POTATOES—Car lots are selling here on the track at 65c. and we quote 70 to 75c. in a jobbing way.

PROVISIONS.

The demand for pork and lard on spot continues slow, and the market is quiet, with only a small jobbing business doing at steady prices. Hams and bacon are meeting with a fair demand. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

The demand for flour is good and the market fairly active and firm, with a good business doing. We quote: Winter wheat, \$5.50; spring wheat, patents, \$5.15; straight roller, \$5 to \$5.25; straight roller, bags,

\$2.35 to \$2.40; extra, \$4.30 to \$4.40; extra, bags, \$2.25 to \$2.30; Manitoba strong bakers', \$5.

The demand for feed is good and the market active and steady. We quote: Bran, \$16 to \$16.50; shorts, \$19; mouillie, \$23 to \$24.

In oatmeal business was quiet, but values are very firm. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

BUTTER.

The butter market continues dull and narrow. The only business doing is a small jobbing one in creamery at a range of 14 to 15c., according to quantity.

CHEESE.

The cheese situation is rather mixed at present. Cables received on Monday by more than one exporter do not seem to warrant the higher price paid in the country on Saturday; in fact, several shippers protested that it was impossible to get any orders to work on. Yet, the buying in the country cannot be denied, and, in addition to the sales at the boards, it is asserted that two leading firms of exporters have been considerable purchasers of cheese at other points. At the wharf also on Monday morning higher prices were paid than on last Monday. Some 1,500 cheese were offered, and they sold at 6¾ to 6½c., the outside the ruling, while a pet combination brought, it is claimed, 1-16c. per pound more than the ruling. Is it that the speculative disposition cannot be restrained even after last season's scorching; or have shippers sold some grass cheese and got to fill their orders? Reports from the country indicate that the make is quite as large as that of last year, but that the factories are sending in fewer cheese than last year. If this leads to a better cured cheese their course is a wise one.

ASHES.

The receipts for ashes continue light, for which the demand is good and values are firm. We quote: Firsts, \$4.10; seconds, \$3.75 to \$3.80, and pearls, \$5.65 per 100 lbs.

MONTREAL TRADE NOTES.

Spot prices in canned peaches have advanced from 30 to 50c. per dozen.

D. H. Rennoldson is having a good demand for "Golden" finnan haddies.

"Golden" finnan haddies are being offered to their numerous customers by Hudon & Orsali.

J. A. Matthewson & Co. find a good sale for "Golden" finnan haddies. They have just received another lot.

Sugar refiners complain that stocks of refined are still ample in second and third hands throughout the country.

No large contracts for new pack canned salmon are yet settled, so far as can be learned. The prices asked—\$4.50 to \$4.60 f.o.b. on the Coast—are considered rather steep.

The handsome new warehouse of Hudon, Hebert & Co., De Bresoles street, had a narrow escape from ignition from the Boyd-Gillies fire on Sunday morning. The big plate glass windows of the building were split by the heat, and the paint all scorched and charred.

The cargo of bananas per steamship City of Kingston was sold alongside ship. The offerings were 14,000 bunches and 400 bags of cocoanuts. The attendance of local buy-

ers was large, and Ottawa and Quebec were fairly well represented. The fruit was in good condition and the bidding was fair. The prices realized were as follows: No. 1 sold at \$1.40 to \$1.55 per bunch; No. 2 at 70 to 77½c., and No. 3 at 45 to 55c. The 400 bags of cocoanuts were all disposed of at \$3.40 per bag.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 30, 1895.

"THESE are the days in which merchants count up their profits and look pleased," said one merchant to THE CANADIAN GROCER. "I sold a cask of molasses at \$11 profit; 100 bbls. Manitoba at \$120 profit; 30 bbls. at \$1.80 each profit, and I have 100 bbls. in stock on which I will make \$2.50 each." Another says he is getting 60c. on oatmeal and another that he has realized from ¼ to 1c. on sugar. There are quite a number who figure their profit on stocks now held in five figures without counting in the cents. Demand along all lines except butter and cheese and smoked herring is good, and prices are firm. In flour and sugar still higher prices are expected. During the week, they, with canned peaches and molasses, have advanced.

In oil, the excitement is over, and the week shows no change, but prices remain firm as quoted: American, best burning oil, 22c.; Canadian, best, 21c.; second 17c., no charge for barrels.

SALT—Demand continues light, with fairly large stocks. No change in quotations, which are: Coarse, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; cheese salt, bbls. bulk, \$2.70.

CANNED GOODS—Demand continues to improve. During the last week quantities of vegetables have been moving. Stocks continue light and jobbers are buyers. In salmon the price is slightly higher and very firm. In beef the price has again advanced and is held firm. The late advices of frosts in the west have caused firmness in a number of lines, particularly peaches, which have been advanced 25 cents per dozen. Quite large quantities of vegetables are canned in New Brunswick and Nova Scotia. We quote: Corn, 90c. to \$1; peas, 90 to 95c.; tomatoes, 95c. to \$1.05; new gallon apples, \$2.25 to \$2.40; corned beef, 2 lb. tins, \$3 to \$3.10; 1-lb. tins, \$1.70 to \$1.75; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3 to \$3.15; 2's, \$2 to \$2.10; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—Last week's report was a very full one, and as at this season of the year there is but little movement in dried fruit, there is but little to be said this week. Some buyers of Valencia layers find they did not buy quite low enough, as prices are off another ¼c., and holders are anxious to sell. California loose are rather firmer, though still low. Some very good samples, via New York, are shown, but though prices and quality are both satisfactory, sales are limited. Dates and prunes show but light demand. Dried apples are lower on account of the demand being light. We quote: Cleaned currants, prices in 1-lb. cartoons,

This Space

IS RESERVED FOR THE

FLAG-SHIP BRAND

OF FRASER RIVER

Canned Salmon

Packed by the

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

R. V. WINCH, Manager.

7½c.; bulk, 6½c.; dried apples, 5¼ to 5¾c.; evaporated apples, 8 to 8½c.; Sultana raisins, 6 to 7c.; Valencia, 4 to 4¼c.; layers, 5 to 5¼c.; London layers, \$2 to \$2.25; loose muscatels, 5 to 5¼c.; currants, bbls., 3¾ to 4c.; half-cases, 4¼ to 4½c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; Bermuda onions, \$1.60 per crate; Egyptian, 2¼ to 2½c.

GREEN FRUIT—Trade continues very large. The demand quickly takes up what strawberries are arriving, and prices are lower than quoted last week. Bananas continue firm and scarce. Large quantities are, however, being handled. Rhubarb is now cheap, and large quantities are in the market. Cucumbers are also being received from the States, but there is no active demand. Pines are being sold low, as they will not keep as well as earlier in the season. Some few good California oranges are still to be had. Lemons are firm. We quote: Pineapples, 10 to 18c.; rhubarb, 2½c.; strawberries, 12 to 15c.; Messinas, \$3.50 to \$4; bloods, \$2.20 to \$2.50; Valencias, medium, \$5; lemons, \$3 to \$4.50; bananas, \$1.75 to \$2.50.

DAIRY PRODUCE—There is little life as yet in these lines, though in eggs there has been a good demand at rather firmer prices. The season is now here when shippers of eggs should be very careful as regards the quality of those sent to market. They should be shipped promptly. In butter there are still quantities of old on the market, which is sold at offer, held creamery being as low as 14 to 15c. In cheese some few new are in the market, but most dealers have still a supply of old which they are anxious to sell. No N. B. cheese are yet in the market. It is difficult to get our factories down to Ontario prices. We quote: Old butter, dairy, 12 to 14c.; creamery, 14 to 15c.; new dairy, 15 to 17c.; rolls, 17 to 18c. Cheese, new, 9c.; old, 9½c. Eggs, 9 to 10c.

MOLASSES—This continues to be a feature in the trade. Stocks are so far short, with prices from 1 to 2c. higher than last quotations, and very firm. The trade was quite surprised to learn that one importer had two cargoes of Porto Rico, some 800 casks in all, one cargo of which is now due, and the other of which will be due the latter part of June. There are no other large quantities bought. Such stocks which have arrived here have been quickly bought up, so

that importers have at present very little on hand. We quote: Barbadoes, 34 to 35c.; new Nevis, 30 to 31c.; Porto Rico, 34 to 35c.; syrup, 33 to 35c.; St. Croix, 30 to 31c.

SUGAR—Demand is fair, but a better demand is expected shortly. Markets are rather higher and very firm, with higher prices expected. Our merchants are, with one or two exceptions, well fixed in the matter of sugar. And owing to good profits in this, as well as other lines, are doing business with good heart. We quote: Granulated, 4½ to 4¾c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—Demand in dry and fresh, particularly the latter, is good. Stocks are light and prices firm, with a rather upward tendency. The catches of gaspereaux and shad continue very light, with now and then a better day. Dry comes in slowly and finds a good demand. Stocks of pickled fish are not large, but the demand is light. In lobsters prices show no change, all that come to hand finding quick sale at quotations. In salmon fishermen begin to take large numbers, and soon this trade will be in full swing. Halibut is firm at quotations. Quotations on salmon are nominal, as prices will soon be lower. We quote: Halibut, 7 to 8c.; gaspereaux, 50c.; smoked, \$1 per 100; lobsters, \$6 per 100; large cod, \$4; medium, \$3.80 to \$3.90; small, \$3 to \$3.25; pollock, \$1.70; bay herring, \$1.40 to \$1.50 half-bbl.; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; shad, 12 to 13c.; smoked herring, 5½ to 6c.; Digby chickens, 10c.; salmon, 18 to 20c.

PROVISIONS—Demand fair, with prices firm at quotations, beef being particularly firm at the advance. We quote: Clear pork, \$18 to \$18.50; mess, \$16.50 to \$17; beef, \$14.50 to \$15; pure lard, 9 to 10½c.; hams, 11 to 12c.; compound lard, 8 to 9c.; rolls, 9 to 9½c.; cottolene, 9¼ to 9¾c.

FLOUR, FEED AND SEED—In all lines except feed, which is very scarce, prices are higher. Markets are very firm, and higher prices are looked for. Some flour held in this city is paying up to 100 per cent. profit, and except a few merchants who are well stocked in flour, retailers are active buyers. Oatmeal and oats are higher. There are no New Brunswick oats offering, but some are being offered from P.E.I. at rather better prices than Ontario. Cornmeal is firm-



Only the choicest roots, barks, herbs, etc., are used in the preparation of

Hires' Rootbeer

T. J. COOKE & CO.

Wholesale Agents, Toronto.

er at 10 to 15c advance. Beans show no change. In hay the market is very dull and it is a question what will be done with stocks still in first hands. Bran is rather easier. We quote: Manitoba, \$5.60 to \$5.75; best Ontario, \$5.25 to \$5.50; medium, \$5.10 to \$5.25; oatmeal, \$4.35 to \$4.40; cornmeal, \$3.05 to \$3.10; middlings, \$24 to \$25 on track; bran, \$21 to \$22; handpicked beans, \$1.90; prime, \$1.75 to \$1.80; oats, local, on track, 44 to 45c.; Ontario, 47 to 48c.; hay, \$8.50 to \$9; pot barley, \$4.15 to \$4.20; round peas, \$3.75 to \$3.90; split, \$3.70 to \$3.90; American timothy seed, \$3.15 to

\$3.30; Canadian, \$3.25 to \$3.40; red clover, 11½ to 12c; alsike, 11½ to 13c.; P.E.I. oats, 46 to 47c. With American wheat and flour higher it looks like very firm prices.

ST. JOHN MARKET NOTES.

Woodstock reports large quantities of butter still in farmers' hands, which will have to be sold at best offer, which at best will be much below prices which they might have got. In maple sugar, the season for which is about closed, the output has been small. But there is maple sugar and maple sugar. Hay is dull. Prices quoted are: Butter, old, 11c., new, 14c.; hay, \$5.50 to \$6; oats, of which there is small quantity, 38 to 40c.; maple sugar, 10c.; seed oats, 45 to 50c.

Our local tanners report good profits on held stocks up to 100 per cent., with good demand, and after rather quiet business for some time are feeling in much better spirits.

Carleton County is expecting a much larger output of cheese this season than last. The output last season was about 175 tons, while it is expected this season to reach 250. There are some thirteen factories which have already begun running.

THE CANADIAN GROCER regrets to have to report the death of C. Fred. Stewart, of St. Stephen. He was one of the most popular commercial travelers coming into the city. Though travelling for the cigar house of J. Bruce Payne, he was neither a user of tobacco or liquor. At one time he was in the candy business with W. Thieckens, under the name of Stewart & Co. He was unmarried. His death, at the early age of 36, is regretted by many friends, who will long remember his kind and genial friendship.

It caused much surprise to see a good brick building, with stone front, being taken down when so many poorer buildings are left standing. The cause was to make room for a more modern building to be put up by Dr. James Walker. It is understood it will be occupied by one of our local fruit dealers.

Word has been received from the Hon. John Costigan to the effect that oysters legally taken during the open season, may be sold during the close season.

Messrs. C. & E. Macmichael continue to receive weekly consignments of Paterson's biscuits, which grow more popular from week to week.

Reports from Nova Scotia and Prince Edward Island are that the cheese factories are now all at work and that large outputs are expected.

The following changes are noted in the fishery regulations: (1) The river fishermen may fish up to 6 o'clock Saturday nights; also St. John Harbor fishermen. (2) Between St. John and Jemseg deeper nets are allowed. This includes the Kennebecosis.

During 1893 the fog whistle at Halifax blew 1,232 hours; at St. John, 1,013. During 1894, at Halifax, 1,458 hours; at St. John, 1,131. What has Halifax to say?

Northrup & Co. say: "Every week orders from new customers are being received for the Golden Finnan Haddies," and naturally think that "quality tells."

THAT FLY PAPER CASE AGAIN.

The United States Circuit Court of Appeals of Boston has granted O. & W. Thum Co., a rehearing on each of the seven points asked for in their suit against Boston parties who imitated the salient features of their "Tanglefoot."

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, May 30, 1895.

THERE is a decided improvement in trade all along the line. Travelers report business brisk throughout this province and Prince Edward Island. Flour, corn, meal, oats and mill feeds are the interesting lines just now. Cornmeal is worth \$3, landed here; oats are slightly higher. Oatmeal and rolled oats are not up in this market in proportion to other markets. Oats are selling for 46c and there is no margin at that figure. Mill feeds are scarce and firm. Bran is costing \$20 and upwards in bags, and middlings, \$23 and upwards.

FLOUR—The market is strong and higher in sympathy with the trade in general. Enquiries are being received freely from country districts. Anything like a good family article is worth \$5. Quotations to-day are: Hungarian patent, Manitoban, \$5.40 to \$5.50; Manitoba strong bakers', \$5.30 to \$5.40; Canadian pastry, \$5.25 to \$5.35; 75 p.c. roller patents, \$5.15 to \$5.25; 80 p.c. do., \$5 to \$5.10; 90 p.c. do., \$4.90 to \$5; straight, \$4.75 to \$4.85; extra, \$4.50 to \$4.60.

MOLASSES—The demand for molasses is not heavy, and quotations remain: Porto Rico, 32 to 35c.; Trinidad, 30c.; Barbadoes, 34c.; Demerara, M.R. brand, 39c.; St. Kitts, 28c.

HIDES—There is a good demand for green hides, at 5 and 6c.

SUGARS—The demand for sugars at the refinery is slow for new business, but large deliveries are being made on contracts. There is no change in prices, granulated being quoted at 4¼c. and yellows from 3¾ to 3¼c.

GREEN FRUIT—The green fruit market to-day was very good. Oranges remain at about last week's figures, with the market well supplied. Lemons are scarce, and higher in price in consequence, being quoted to-day at \$4.50 to \$5. Pineapples are quoted from \$2 to \$2.25. The arrivals to-day were of very poor quality, about half being spotted. Bananas continue high, being quoted at \$2 to \$2.75.

POTATOES—The potato market is draggy and prices are low, 38c. being a fair quotation.

EGGS—If the P. E. Island dealers wish to hold this market, they must send better stocks and not cullings. Prices are away down, dealers not being able to secure 9c. to-day.

BUTTER—The butter market is more depressed than ever. Best native in large tubs is quoted at 16c., and in small tubs at 17 to 18c., which are outside figures. A recent shipment to Newfoundland netted 5c. for tub and 13c. for creamery.

PROVISIONS—There is no advance in beef. Native is quoted at \$9 to \$9.30 for extra, and Canadian (dressed) at 7 to 7½c. Mutton is higher, native being worth 10c. and Canadian 8c. Spring lambs are lower, being sold at \$3.50 to \$4. Veal is a little sharper, being quoted at 4 to 4½c. Dressed pork is a little higher, being quoted at 7½c. for Canadian. There is no native or P.E.I. offering. Hams and rolled bacon have advanced, hams being worth 10¼c. and bacon 8¼c.

ONIONS—This line is a little stiffer at \$2.25 per crate.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
WHOLESALE TRADE ONLY. Solicits representation of a reliable firm dealing in Beans, Oatmeal, Etc.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearlina.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St. John, New Brunswick

DON'T MAKE A MISTAKE

When ordering, be sure and say you want

GOLDEN FINNAN HADDIES

They are of superior quality; every can is guaranteed; increasing demand proves they

ARE THE BEST

The leading Wholesale Grocers sell them.

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N. B.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
... Prices.

THE
Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

Here's a Chance

We fully recognize the great army of retailers handling our goods, and have in press a dainty embossed Show Card to be given away to all handling **BOULTERS'** famous Lion Brand Canned Goods, which are acknowledged as being absolutely the choicest goods packed in all Canada. Only a trial we ask to back up our claim.

Factories : PICTON, TORONTO AND DEMORESTVILLE.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"
.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

LYTLE'S PICKLES

Are packed in the purest Vinegar and prepared specially for table use. The rich, racy flavor obtained from the very finest selected spices gives a pleasant, pungent pique to the appetite which renders them, beyond doubt, the most healthful aid to digestion of any Pickle in the market.

The continual increase in our business is the best evidence that the public are beginning to realize that it is not necessary to go out of Canada in order to buy a first-class Pickle.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

JAMS ^{AND} JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.

ST. CATHARINES, ONT.

FOR HOT WEATHER DISHES



CANNED CHICKEN
" DUCK
" TURKEY
" PIGS' FEET

Nothing can equal our Canned Meat Delicacies. They are just the thing for dainty lunches at home or in camp, and give satisfaction to the most fastidious.

Order a sample assortment from any wholesaler.

Delhi Canning Co.

DELHI, ONT.

No complaints about Bad
Coffee when you
adopt

OUR OWN BLEND COFFEE

Uniform
Delicious
The Grocers'
Favorite.

Best Breakfast Beverage

Is Cocoa scientifically prepared, with the excess of natural oil removed. This renders it soluble and easily digestible. Such is our

Homeopathic Cocoa

In $\frac{1}{4}$ -lb. packets. A comfort to the poor, a luxury for the rich. It gives health, strength and happiness to all who use it.

Todhunter, Mitchell & Co. - - Toronto.

High Grade Cocoa, Chocolate and Coffee Manufacturers.

MOST PERFECT
GRINDER MADE.

COLE'S PATENT Coffee Mill

We are sole agents.
Write for Catalogue.

CABBAGES—American cabbages are plentiful at \$3 per barrel.

BEANS—American string beans, received to day, are worth \$2.50 per basket.

PEAS—American string peas are beginning to come in freely and sell at \$2.50 per basket.

FISHSTUFFS—New cod are coming along very freely and buyers are not anxious to take hold, as old stocks are still large and moving slowly. As would naturally be expected under such circumstances, prices are ruling very low. As the bulk of the Newfoundland shore catch will come to this market this season, a scarcity of fish is not anticipated at any time. The market is still over supplied with herring. Alewives are arriving in fair quantities. Grocery fish are not in great demand. Quotations, tol. quol., are: Dry cod, shore, prime, \$2 to \$3; do., small bank, \$4 to \$4.75; do., large, do., \$3.75; haddock, Cape Breton, \$1.75 to \$2; pollock, \$1.75 to \$2; herring, Bay of Islands, split, No. 1, \$1.50; Alewives, No. 1, \$2.50

LATE BUSINESS CHANGES.

J. F. Davis, baker, Fonthill, Ont., advertises his business for sale.—J. E. Moore, general store, Ruthven, Ont., has assigned to C. B. Armstrong.—There is a demand of assignment in the case of J. B. Derochers, grocer, Montreal.—L. P. Forest & Co., grocers, Montreal, have dissolved.—E. D. Fontaine is commencing a confectionery business at Montreal.—Arthur Talbot has started butter-making at Trois Saumons,

L'Islet County, Que.—Philius Cote is starting business as a general storekeeper at Stoctane, Rimouski County, Que.—The stock of Joseph Pelletier & Fils, general store, St. Jean Port, Joli L'Islet County, Que., has been sold at 49c. on the dollar.—Sarah Desbecquets, wife of Ferdinand Beauchamp, fruit dealer, Quebec, has been registered proprietor of Mde. F. Beauchamp's fruit business.—R. S. Grogan and James Huston, who keep general stores at Beinfait and Manitou, Man., respectively, are going out of business.

FIRST SHIPMENT OVER T., H. & B.

From a commercial point of view, unquestionably the most important event that has occurred in Hamilton for many years has been the opening of the Toronto, Hamilton and Buffalo Railway for passenger and freight traffic. The line at present is completed from Hamilton to Waterford, a point on the Michigan Central, providing increased shipping facilities for Hamilton merchants and connecting them with all the Lake Shore points from Niagara Falls to Amherstburg on the Canada Southern system.

The first shipment of freight out of Hamilton was made on Tuesday last by W. H. Gillard & Co., wholesale grocers, and comprised upwards of two carloads of groceries for points on the Michigan Central Railway.

Precisely at 10 o'clock the cartage agent of the company, Major Armstrong, had four

of his handsome new lorries, drawn by gaily decorated horses, line up at the warehouse of W. H. Gillard & Co., and, after loading, a photograph was taken of what will be handed down in history as the first shipment of freight from the city of Hamilton over the Toronto, Hamilton and Buffalo system.

W. H. Gillard & Co. have, from the first, strenuously and persistently advocated the building of this line in the face of very severe criticism and opposition, and it must be a cause of great congratulation to that firm that time has vindicated the soundness of their judgment in promoting this important additional railway service.

The shipment, which left Hamilton at 5:15 p.m., arrived at Ridgetown at 6 a.m. Hitherto it has taken two or more days to reach this point from Hamilton. This evidence of prompt despatch should be an influencing factor in increasing the trade of Hamilton merchants with their friends on the Michigan Central system

MOLASSES AGITATED.

Molasses was excited in Montreal on Wednesday.

A thousand puncheons of Porto Rico sold at 33c. laid down, and 35c. was refused for round lots of Barbadoes, holders wanting 36c.

By the end of the week an advance of 2c. per gallon is expected.

You Won't Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish

ACME
LICORICE
PELLETS

STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

CANNED VEGETABLES

First-class Brands at Reduced Prices.

Drop us a card and we will send you quotations.

*Tomatoes
Corn
Peas
and Beans*

JOHN SLOAN & CO.

Wholesale Grocers and Importers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "CELERY," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in $\frac{1}{4}$ lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.
MONTREAL

CANNED SALMON ..

also Horse Shoe, Beaver, Tiger, and Royal Eagle.

CANNED LOBSTERS

\$1.00 per doz.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

If you want a surprise write

Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut

Cream Shredded Cocoanut

Feather Strips Cocoanut (New Style)

Bulk Baking Powder

Boston Baking Powder

Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder

Best in Canada.

Teas Teas Teas

Best Value in Toronto.

CEYLON ASSAM

COUGOU HYSON

JAPAN

VICTORIA Blend Ceylon, in pounds and $\frac{1}{2}$ pounds, can be had from no other house.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Filiatra Currants

In Half Cases, Barrels and Half Barrels.

SPECIAL VALUE

Send for Quotations.

PERKINS, INCE & Co.

TORONTO.

A Want Supplied

McAlpin Tobacco Co.

are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

We are offering some excellent values in

ASSAM TEAS

15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

The demand
for our . . .

Extracts

Is increasing and we are pleased to inform the trade that they are giving universal satisfaction. See our travelers or mail us your order.

**COFFEES
SPICES
BAKING POWDERS**

G. F. MARTER & SON

PHOENIX MILLS - 1-3 JARVIS ST., - TORONTO.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5 1/4 x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Canadian Wholesale Grocers :

M. Masuret & Co., London, Ont.
N. Quintal & Fils, Montreal.

Dearborn & Co., St. John, N.B.
W. H. Gillard & Co., Hamilton, Ont.

Also kept in stock by every Wholesale Druggist in Canada.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

ORDER the largest quantity
you can use and get the
best discount.

Our Sweet Tomato Catsup has touched the spot for hundreds. During the past few days, hundreds have called at our office



for a taste, and hundreds have gone away smacking their lips. Never tasted anything so delicious in their lives! Orders are coming in fast. Don't be impatient. We are having a great deal of trouble perfect-

ing the line before sending it out. Labels and boxes will be ready soon. We hope to begin filling orders on Tuesday, 4th June. Travelers are now out with samples. Drop a card for quotations.

PURE GOLD MFG. CO.

TAKING CARE OF CUSTOMERS.

THIS is the time of the year, writes Jacob Furth, in *The Interstate Grocer*, when the practice of taking care of their customers by salesmen reaches its climax and becomes a nuisance well-nigh unbearable. The system applies principally to sugar, and is made use of by very many salesmen to the utter disregard of the interest of their house and at the risk of their character and self-respect. The practice of taking care of a customer is well enough in its way, and is a laudable one when carried on with a view of doing equal justice to buyer and seller. To take care of a customer means to advise him promptly not only as to changes that have taken place, but as to the probable changes of the market. To give him all the information that may be in our possession, to advise him if necessary or if he so asks, is the province of all who value their customers, and who have a personal interest in the success of the retailer. To go beyond that means treachery to the employer. To take care of a customer by simply holding an order in abeyance to be entered after the market has advanced means to rob the jobber of money that is rightfully his own. It is doing business on the theory of "heads you win, tails I lose." The proper way to do is to keep your friends posted and then let them take the chances on the market and let them act

in accordance with the dictates of their own judgment, if they have any.

To entice a salesman into this practice is to act dishonestly and is an act of cowardice. To do this is an act of treachery and perfidy on the part of the salesman and means the loss of respect of the employer as well as of self-respect. No honest man who thinks would ask a salesman to do this, no honest salesman who thinks would be a party to such a bargain when once its enormity and iniquity is explained to him. Take care of your customers by all the honorable and legitimate means at your command; take care of yourself and of your honor by abstaining from practices that bear the stamp of meanness on their face and that must reduce you in the estimation of your customers as well as of yourself.

When goods go up, the man who risks his money is entitled to make the advance. He who is too cowardly to invest in five or ten barrels of sugar can take his chances on the market and buy from hand to mouth as he may need the goods, but he is not entitled to reap the benefit of the jobber's investment and brains. This is particularly true when handling sugar. The goods are sold for cost and even below cost; why, then, when there is a change in the market should the jobber not receive the benefits thereof? By what process of reasoning, by virtue of what right is anyone entitled to

reap the benefit of speculation when he has not a cent at stake or risk? This taking care of customers on the part of salesmen has developed to such an alarming extent as to break of its own weight, and will in the end carry with it in its downfall the name, fame and reputation of all salesmen who are a party thereto.

LIGHTBOUND, RALSTON'S STOCK.

Quite a round lot of the goods of the firm of Lightbound, Ralston & Co., in liquidation, were turned over on Thursday of last week. Carter, Galbraith & Co. on that day closed a purchase of stock worth in the vicinity of \$10,000 or so, at, it is said, 75c. on the dollar.

The stock in question was the goods not reserved by the banks, and the figure realized is generally considered by the trade to be a very good one.

This sale yet leaves, it is understood, some \$60,000 to \$70,000 worth of stock to realize upon; and this is being done by Mr. Lightbound, who has been appointed liquidator by the banks.

FRUIT CROPS IN CALIFORNIA.

The Grocer and Country Merchant, of San Francisco, states that there will be a big crop of California peaches, a smallish one of apricots, a fair one, on the average, of prunes, and it would be an extraordinary stroke of good luck if there were anything but an over-supply of raisins.

The . . .

And . . .

Quality OF Merit

SURPRISE SOAP

Make it stand **above all others** as a laundry soap.

Have your customers try and test.

We invite any and all tests and comparisons ; make them as severe as possible.

Surprise Soap stands on its merits as a soap for **Washing Clothes** and general use.

BRANCHES—

MONTREAL : 17 St. Nicholas St
TORONTO : Wright & Copp, 51 Colborne St.
WINNIPEG : E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

PREVENTION OF SEA-SICKNESS.

ANYTHING that is calculated to relieve the minds of those who look forward to a sea voyage with absolute horror and dread must be considered in the light of a boon to the traveling community. It is true that almost every imaginable remedy has been suggested for the malady of sea-sickness—chiefly narcotics, it may be said—and some persons never can overcome it. In most cases it lasts three or four days, and then the nervous system gets accustomed to the motion, and the symptoms disappear. The most effective preventive, says The Family Doctor, appears to be the prone position, and the application of ice bags to the spine and back of the head. When there is much pain, after the stomach has been cleared, a few drops of laudanum may be taken, or an opium plaster may be applied over the region of the stomach. Persons about to proceed to sea should put their stomachs and bowels in proper order by the use of mild aperients, and even an emetic, if required, when it will generally be found that a glass of warm and weak brandy and water, to which 15 or 20 drops of laudanum, or, still better, one or two drops of creosote, have been added, will effectually prevent any disposition to sea-sickness, provided the bowels be attended to, and excess in eating and drinking be at

the same time avoided. A spoonful of crushed ice in a wineglassful of water, or weak brandy and water, will afford relief when all other means fail. Smoking at sea is very apt to induce sickness. It has been asserted by a well-known medical authority that drawing in the breath as the vessel descends, and exhaling it as it ascends on the billows, by preventing the movements of the diaphragm acting abnormally on the phrenetic nerves, prevents sea-sickness. Mr. Atkinson, at one of the meetings of the British Medical Association, observed that if a person seated on board ship, holding a tumbler filled with water in his hand, makes an effort to prevent the water running over, at the same time allowing not merely his arm but also his whole body to participate in the movements, he will find that this has the effect of preventing the giddiness and nausea that the rolling and tossing of the vessel have a tendency to produce in inexperienced travelers. If a person is suffering from sickness at the commencement of his experiment, as soon as he grasps the glass of liquid in his hand, and suffers his arm to take its course and go through the movements alluded to, he feels as if he were performing them of his own free will, and the nausea abates immediately, and very soon ceases entirely, and does not return so long as he suffers his arm and body to assume the postures into which they seem

to be drawn. Should he, however, resist the free course of his hand, he instantly feels a thrill of pain, of a peculiarly stunning kind, shoot through his head, and experiences a sense of dizziness and returning nausea. A Vienna physician has given it as his opinion that an ordinary dose of of chloral hydrate is an unfailing remedy for sea-sickness. In various cases recorded by him it seems to have been of the greatest service even during long sea voyages, ensuring a good night's rest, arresting violent sickness when it has set in, and preventing its return.

A COSTLY EXPERIENCE.

A grocer of Malden, Mass., had, according to The New England Grocer, a bill of \$9.86 which he could not collect, so he entrusted the job to a Boston lawyer. The lawyer failed to collect the bill, but he managed to run up a bill of \$61.15 against his client. The client refused to pay this amount, and the lawyer sued him, necessitating his hiring another lawyer to defend the suit in court. How much the last counsel will charge for his services is not stated, but no doubt it would have been money in the grocer's pocket had he sent a receipted bill for \$9.86 to his debtor in the first place, with 14 cents in cash to make up an even \$10. The lawyer didn't get his \$61.15—the judge awarded him some \$10. But 'twas a costly experience. It's quite often the same way with collection agencies. It costs more to collect of them than it would of the original party.

"Canadian Safety" Matches . . .

Attractively and safely put up in small sliding boxes to carry in the pocket. These light only on the box, and are fully equal in quality to the imported article.

In 5 gross cases.

"Safety" Matches

In patent boxes, which serve also as match safes, being made to hang on the wall; adapted specially to hotels. The man who takes matches by the handful gets left here as "safetys" light only on the box.

In 1 gross cases.

"Favorite" Matches

Small parlor matches with blue heads, in compact sliding boxes; entirely safe from ignition by accident; a fit companion to a pipe and package of tobacco.

In 5 gross cases.

"Beaver" Matches

Parlor matches in a sliding box for house use; these are an improvement on the old parlor—ignite very readily and do not glow when flame is extinguished.

In 1 gross cases.

All these matches present the unique feature of immediately becoming cold and dead when the flame is extinguished, thereby precluding all danger from fire by "droppings" or live embers.

The above brands of matches are all absolutely odorless, no sulphurous compound being used in their manufacture.

We are sole makers in Canada, and these matches are fully equal to any of foreign make.

**THE
E. B. EDDY
CO.**

HULL

**MONTREAL
TORONTO**

CANADA

BRANCHES

**Montreal Branch: 318 St. James St.
Toronto Branch: 29 Front St. West.**

AGENTS

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Persse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	-	St. John's, Newfld.
not yet appointed.	-	Sydney, Australia.
	-	Melbourne, do

VACUUM DOES THE BUSINESS.

A GERMAN invention for sealing preserved fruits, vegetables and fish has been introduced into the California canning industry and it is believed will work an important revolution in the trade. Its principal effect will be the substitution of glass jars for the cans, though the new system is adapted for each.

It is a simple tin cap, which is held in position by the exhaustion of the air in the can or glass. So firm is its hold that it cannot be removed by force without breaking the receptacle, but punctured with a knife or other instrument it is lifted off with perfect ease. The invention is known as the vacuum perfection jar. It has been in use in Germany for several years and more recently has been adopted by Crosse & Blackwell, of London. Its introduction here is due to the San Jose Fruit Packing Company, which sent an agent to Europe to examine the invention, with the result that it purchased the right for the United States. If on trial it is found to work well it will mean the substitution of glass jars for cans in this country.

This in itself would mean a great deal to this country, as every year we import nearly \$40,000,000 worth of tin plate from abroad. Nine-tenths of the tin is employed for canning purposes, and the cans once opened serve only for waste. Glass jars, on the other hand, are manufactured at home, and, after being used, may be added to the permanent stores of the house wife.

After the jar has been filled with fruit or vegetables the tin cap is placed over the orifice, and is held in place by a steel spring that can serve its purpose for years. The jar is then placed in a retort, and as the air expands the cap is pushed up sufficiently to allow the escape of the steam. When the cooking operation is complete, if any air remains in the jars it is extracted by an air pump. By this means a perfect vacuum is obtained. The retort is then opened, and as the atmosphere from the outside rushes in it causes the cap to close down firmly on the valved necked jar that it cannot be removed except as stated, by puncture through the cap, thereby destroying the vacuum, or the air pressure from outside. It is a case of suction, and is simplicity itself. By the new invention the expense, annoyance, damage and danger from soldering are done away, and the trouble of opening the tin cans with a knife or cutter is abolished. Instead, the fruit is preserved in more perfect shape, and when glass jars are employed is presented in more presentable form than under the present method. A great saving in the time of putting up the fruit, vegetables, fish, etc., is also claimed for the new device. The concern which has purchased the patent for this country uses 5,000,000 tin cans annually, and this season

proposes to do away with them entirely, and such may be the ultimate result with nearly all of the 50,000,000 tin cans used on this coast every year. It has entered into arrangements with the San Francisco and Pacific Glass Works to supply as many jars of the necessary pattern as it can turn out. The remainder will be ordered at Pittsburgh, Pa., but with the demand on this coast for glass jars it is believed that other glass plants will spring into existence, and that the home supply will come to meet all of the needs. Fruit men generally are taking great interest in the new device, which it is believed will come into general use.—San Francisco Examiner.

BRITAIN'S CHEESE IMPORTS.

To what colossal figures, remarks The Canadian Gazette, London, England, the import trade of the United Kingdom in dairy products has attained! Of cheese, butter, and margarine, close upon 6 million cwt., of the value of 22 millions sterling,

were imported in 1894, and that represents an increased value of 3½ millions sterling as compared with 1890. There has been no check to the progressive increase in the quantity of butter imported during the five years, and though such is not the case with either of the two other products, yet last year's import of cheese is the largest of the series, whilst the import of margarine was greater in the last than in the first of the five years concerned. The aggregate value steadily increased year by year. To the imports of butter in 1894 Denmark contributed 43 per cent., France 16 per cent., Sweden 10 per cent., and all other countries about 30 per cent. Canada is simply nowhere in the comparison. The margarine trade is almost monopolised by Holland, which sent us 93 per cent. of the total import of this article. Of the imported cheese Canada supplied 50 per cent., the United States 30 per cent., and Holland 13 per cent., leaving a balance of only 7 per cent. from all other sources.

J. F. Ramsay & Co.

DIRECT IMPORTERS
OF

FINE TEAS

14 AND 16 MINCING LANE

Toronto, Ont.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Wilson's take the Prize.



Scales, Refrigerators, Bakers' Machinery
67 Esplanade St. E., Toronto.
Special Terms this Month.

WINDSOR TABLE SALT

in cardboard boxes, makes a good shelf display and sells well.

4 Doz. 2-lb. Boxes per case, \$4.10 (5c. size)
2 Doz 5-lb. Boxes " \$1.70 (10c. size)

Any wholesale house in Toronto can supply you with any quantity at these prices.

We can give you Windsor fine barrel Salt, in car lots, f.o.b. Windsor, at 50c. per bbl.

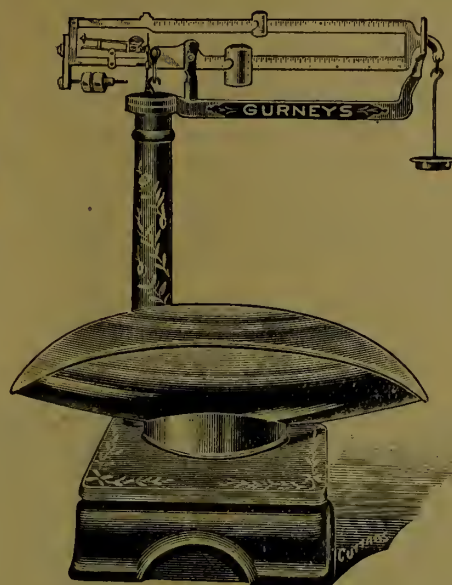
TORONTO SALT WORKS

128 Adelaide St. East,

TORONTO

City Agents for Windsor Salt Works.

DOMINION COUNTER SCALE



With Patent Automatic Scoop Balance

Simple in construction. Nothing complicated or liable to get out of order.

Capacity, 210 lbs. by Oz.

Size of Platform, 14 in. long, 11 in. wide.

Nickel-plated Beam, Poises and Scoop Balance. Double Beam, marked on both sides. The Automatic Scoop Balance is now offered for the first time, and every grocer who uses it will find it a great saving in time, and it will also obviate liability to error. When scoop is placed on the platform, the ball on back end of beam automatically rolls to the right, thus balancing scale with scoop on, and when scoop is taken off scale, the ball rolls to the left, balancing scale without scoop. Scale with this latest device is assuredly the most complete and desirable scale for general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.



Now is the time

TO BUY YOUR

Refrigerators

Something Special in Prices
for the next Fifteen Days . .

The Eureka Refrigerator Co.

54 & 56 Noble Street

WILBERT HOOEY, Manager

TORONTO.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



There's Style about this fastener for the back of a Brace. It is Small Neat Durable. Can't Break Away. And unlike the multitude of big tin Clasps that are objectionable to the wearer who don't want his back covered with metal. It's a seller every time.

DOMINION SUSPENDER COMPANY,

United States. NIAGARA FALLS, Canada.

Toronto, Office - E. Stovel. 45. Canada Life Build'g
Montreal, Office - Philip. De Gruchy, 28ST. Sulpice St.

Trade Mark

ANOTHER MODERN STORE.

THE past few years have been notable for a marked improvement in the standard of style in Canadian retail grocery stores. Both as regards exterior appearance and interior arrangement the shops where the public buy their provisions and groceries are a distinct advance on those of a short time ago. And only lately another addition has been made to the list of modern grocery establishments which Canada boasts.

On May 1, M. S. Bradt & Co., of Hamilton, Ont., threw open their splendid new store at 133 and 135 King street east. In response to printed invitations previously sent out, the matrons and daughters of the city, and many business men besides, turned out to the opening, which assumed the form of a food exhibit.

The interior arrangements of the store are excellent, and advantage is taken of every facility afforded by the establishment for the display of goods. The great rows of shelves, running down either side of the big place, are laden with household necessities, and the counters fairly groan with the weights of fruit, both green and canned, which they carry.

On the opening day the shelving was draped with graceful festoons of plush, while beautiful tropical plants and potted flowers in bloom, peeping out here and there from the bright fresh stock, lent a charm to the scene. From the elegantly carved ceiling to the polished and shining floor, every portion of the establishment was attractive.

Souvenirs were given to all visitors, and every little girl who turned out carried off a toy broom.

On the whole, the display was a splendid one and well worthy of the enterprising firm who made it.

The house is supplied with every modern convenience, and to show the volume of business which the firm are handling it need only be stated that it takes five horses to deliver the orders they are given.

We give herewith a cut showing the handsome interior of M. S. Bradt & Co.'s store.

From this picture it can readily be seen that the establishment is exceptionally well lighted, excellently appointed, and tastefully embellished. The up-to-date grocer will also recognise the master hand in the arrangement of the goods displayed.

THE CONSUMPTION OF COCOA.

The British House of Commons recently appointed a committee to enquire into the efficiency of the Food and Drugs Act. One of the witnesses examined the other day was Mr. Fry, a member of the cocoa-manufacturing firm of that name. His evidence was of interest to grocers generally, and we herewith give a summary of it:

In reply to questions he stated that in 20

was not done for the purpose of making additional profit. As a rule, the manufacturer would prefer to sell pure cocoa if he could find a market for it. It would be the article, as a rule, on which the larger profit would be made. He was of opinion that the cocoa was, by the addition of arrowroot, rendered more digestible as an article of food. He thought the question between mixed and unmixed cocoa was not one of adulteration or of honesty, but simply one of the public demand. He did not remember a single customer who had complained of being misled or deceived by the combined article. Each label on the packets they sent out of mixed cocoa bore a distinct declaration that it contained other ingredients than cocoa.

They guaranteed them as wholesome, but they did not distinguish the ingredients. He did not see any reason or necessity why they should be called upon to distinguish the ingredients. It might be the case that there would be an easy way of dealing fraudulently by increasing the proportions of their ingredients. He did not think they should be required to put the proportions on the labels. He did not see there was any more reason to compel them to do so than there was the vendors



INTERIOR OF M. S. BRADT & CO.'S STORE, HAMILTON.

years the consumption of cocoa had increased from 8,300,000 pounds to 22,000,000 odd pounds. Cocoa nibs were only used to a small extent; the cocoa was used in its manufactured form almost entirely. Pure cocoa, or cocoa essence, was largely sold for domestic use. The ordinary cocoa of commerce was an article that did not contain all pure cocoa, but had certain ingredients mixed with it. In such an article as he produced a sample of there would be 50 per cent. of ground cocoa nibs, 25 per cent. of arrowroot, and 25 per cent. of added sugar. He considered that the arrowroot or other farinaceous subject employed to some extent took the place of milk. The addition of these articles in the manufactured product did not in any way constitute adulteration. He regarded it simply as a means of preparing cocoa for use, and it

of other kinds of articles of food. It was rather a different thing with coffee and chicory. He did not make any reflections whatever, but in the one case the mixture was made by the manufacturer, and in the other it was generally made by the grocer. The analyses of the same cocoa had in their experience varied considerably. It might be due to want of accuracy on the part of analysts in some cases. He objected to the arrowroot which was mixed with the cocoa being called starch. It produced a prejudice in the mind of the public, who at once thought of washing starch. It was no more fair to call it starch than it was to describe the gelatine used in making blanc mange as glue. Chemically cocoa contained about 50 per cent. of oil or butter. They extracted about 33 per cent. The extraction of the oil was a comparative innovation. He heard of it first in France. The object was to obtain the cocoa butter for the purpose of chocolate creams.

ALWAYS "WINDSOR SALT"

FOR
FARM
AND
DAIRY
USE

Grocers will find that $\frac{1}{4}$ sacks (50 lbs.) of

WINDSOR DAIRY SALT

Will give buttermakers better satisfaction than any other brand, because of its purity, evenness of crystal and freedom from taint. A good selling size is our 15 bags per barrel (280 lbs. net.) These can be ordered in any quantity from any wholesale grocer in Canada.

Made by the

Windsor Salt Works
WINDSOR, ONT.

Arctic Refrigerators



We have an assortment of the **ARCTIC** for Butchers', Grocers', Hotels, and Family use. Acknowledged to be the driest and lowest temperature of any refrigerator made. Call and see or send for catalogue.

JOHN HILLOCK & CO.

Queen St. East, Toronto

Merchants, Attention!

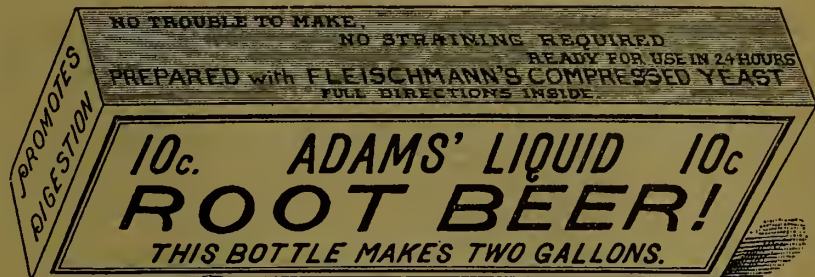
With every 3 doz. box of **ENGLISH ARMY BLACKING**, see that you get one of the large **METAL EMBOSSED SIGNS**. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.

TWO
SIZES



10
AND
25
CENTS

Order your spring supply early.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO



Crosse & Blackwell

CELEBRATED FOR

Jams,

Pickles,

Sauces,

Potted Meats,

Table Delicacies.



—SOLD BY—

All Grocers in Canada

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

J. C. MUNRO, general store, Grantley, Ont., has assigned to J. T. Tennant, of Brockville.

I. V. Dexter, grocer, etc., has assigned.

John S. Graham, general store, Economy, N.S., has assigned.

John Kew, baker, Halifax, N.S., has been closed by the sheriff.

Roe & Lamb, grocers, New Westminster, B.C., have assigned.

Mark Farrell, grocer and jeweler, Barrington, N.S., has assigned.

Wm. Stein & Co., grocers, Berlin, Ont., have assigned to Wm. Ross.

The British Columbia Grocery Co., New Westminster, B.C., have assigned.

Chas. McDonough, general store, New Westminster, B.C., has assigned.

Frank Gasfardone, fruits, Victoria, B.C., has satisfied a \$350 chattel mortgage.

Miss E. Gregoire, general store, Fort Coulonge, Que., has assigned to Kent & Turcotte.

An insolvency declaration has been asked for in the case of J. V. O'Dea, flour commission, St. John's, Newfoundland.

The creditors of P. Murphy & Co., grocers, Montreal, have been called together, and Bilodeau & Renaud appointed curators.

Pelletier, Paradis & Jobin have been appointed curators of Basil Neron, general store, St. Jerome, Chicoutimi county, Que.

Pelletier, Paradis & Jobin have been appointed curators of the general store of A. Lemieux, L'Islet, Que. He offers 40c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Henderson Bros., general store, Chilliwack, B.C., have dissolved.

Wm. Mitchell and Wm. Myers have gone into partnership as fish dealers at Halifax, N.S.

Taylor & Moore, grain, flour and feed, Welland, Ont., have dissolved. Taylor & Cooper succeed.

E. F. Lavoie & Co., traders, Quebec, have dissolved. Emilie Lavoie is now proprietor of the business.

G. B. Armstrong & Co., general store, Lower Nicola, B.C., have dissolved. G. B. Armstrong continues.

Brandon Bros., grocers and bakers, Canington, Ont., have dissolved. Richard Brandon continues.

Octave Lemieux and James A. Gale have been registered proprietors of Lemieux, Gale & Co., agents, Quebec.

J. C. Anderson, general store, Solsgirth, Man., has admitted James Clare to partnership, under the style of Anderson & Clare.

E. J. Crawford & Co., general store, is now known as Crawford & Breakey. M. S.

Bryan retires, and J. W. Breakey is admitted to partnership.

Anderson Bros., general store, Kensington, P. E. I., have dissolved. Business continued by John Anderson, style unchanged.

L. (Mrs. T.) Macnicol, general store, Pipestone, Man., has admitted A. Pitt to partnership. Macnicol & Pitt is the new style.

Burns & Biggings, grocers, etc., Sault Ste. Marie, Ont., have dissolved. Lilian Biggings continues under style of Biggings & Co.

Hermenegilde Lariviere and Isidore Allard have been registered proprietors of Lariviere & Allard, butter and cheese, Montreal.

J. Cleophas Prefontaine, Jr., and J. Armand Prefontaine have been registered proprietors of Prefontaine & Freres, grocers, Montreal.

A new grocery co-partnership has been registered between D. M. Waugh and W. S. Steenes as Waugh & Steenes, Summerside, P. E. I.

Wright Bros., general store, Victoria, B. C., have dissolved. Norman Wright retires and Edward Boswell admitted to partnership with style unchanged.

SALES MADE AND PENDING.

Freeze & Ryan, general store, New Denver, B. C., are selling out.

H. Shaw & Co., general store, Emsdale, Ont., have sold out to G. B. Miller.

A. S. Harrison, grocer, baker, etc., Norwood, Ont., has sold out to David Foster.

The assets of J. C. Munro, general store, Grantley, Que., are to be sold by tender.

H. W. Moad & Son, general store, Chesterville, Ont., have sold out to Durand & Beckstead.

J. B. Henderson, general store, Carberry, Man., has sold out his McGregor branch to Wm. Knox.

The stock of L. W. J. Payment, general store, Grand Friere, Que., has been sold at 49c. on the dollar.

The stock of Lightbound, Ralston & Co., wholesale grocers, Montreal, has been sold to Carter, Galbraith & Co.

CHANGES.

Lemody Hobson (Mrs. R.) has started a grocery store at Winnipeg.

G. T. Wolfe, grocer, Toronto, has been succeeded by H. A. Wolfe.

Frank Dowkes has opened up a general store fifteen miles southwest of Carnduff, Man.

Jas. Johnston, general store, Mildmay, Ont., advertises that he is giving up business.

Mrs. L. E. Gordon, teas, New Westminster, B.C., has been succeeded by J. H. Woolhams & Co.

H. E. Sinnott, general store, Apohaqui, N.B., has been succeeded by J. A. Campbell & Sons.

Patrick Trottier, general store, Grand Clariere, Que., has been succeeded by H. D'Amazit.

R. C. Munro, general store, Westville, N.S., has been succeeded by Lyman H. Cummings.

John C. McMillan, lobster packer, Cape George, N.S., has consented for his wife to do business in her own name.

DEATHS.

Arnold Espie, crockery, Montreal, is dead.

Hugh McReevey, grocer, Montreal, is dead.

Moses Monroe, general store, St. John's, Newfoundland, is dead.

Rees Price, of R. Price & Son, grocers, Goderich, Ont., is dead.

C. G. Bean, of Bean & Westlake, manufacturers biscuits and confectionery, Woodstock, Ont., is dead.

FIRES.

Matilda R. Vincent, grocer, Courtland, Ont., has been burned out.

M. V. Morrill, general store, Florence, Ont., has been burned out.

Vabey Bros., general store, International Bridge, Ont., have been partially burned out.

M. V. Morrill's general store, at Florence, Ont., was destroyed by fire on the Queen's Birthday. Insured fully.

The loss of J. A. Leaman & Co., wholesale and retail victuallers, Halifax, N.S., in the cattle shed fire of last week is estimated at \$3,700.

At noon on Saturday Hugh Strong's cheese factory, situated about six miles north of Brighton, Ont. was totally destroyed by fire, with the exception of 90 cheese. Insured in the Perth Mutual for \$800. Cause, a spark from the smoke stack.

Fire broke out in the brick block known as Lancey's Folly, Petrolia, Ont., May 27, and damaged it to the extent of \$1,000; insured. Other losses: Mr. Scarsbrook, grocery, \$500, insured; R. Herring, Advertiser office, \$200, insured; Young Conservative Club, \$100.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

CARE IN BUYING EGGS.

There are few things used in food that vary more in quality than eggs do, and, therefore, there are few things that require more care in buying, says an exchange. The ordinary grocery store exercises no care at all in selecting its eggs, excepting in the matter of cheapness, which means that the eggs sold at such places not only will not produce a dish of delicious flavor, but that many eggs procured there are not fit for human food. But, stopping far short of such an extreme as the disgusting experience of breaking a bad egg, there is a whole world of difference in eggs generally counted as good. Nor should we stop in our carefulness in the selecting of eggs to be used for boiling, as if anything were good enough in the shape of an egg, for other purposes, where high seasoning is often relied upon to conceal staleness. For example, how is any skill going to make a palatable salad out of stale eggs? So delicate is the flavor of pure olive oil, and so essential to the salad is it that all this delicacy of flavor be retained, that only the freshest egg is fit to use for such a purpose. Nor is a sound egg and a fresh egg exchangeable terms. The flavor of the egg undergoes great change in a few days after it is laid. And many a dish that otherwise would tickle the fastidious palate of a modern Lucullus, turns out hardly fit for a gluttonish stomach; and all because the eggs that went into its preparation were not strictly fresh.

Buy your eggs at stores that have repute for carefulness in furnishing these goods of the highest grade in the market. There is no department of your store to which more skill and care should be directed than to the egg department.

JAVA COFFEE.

The British Consul at Batavia reports that the cultivation of the Liberian bean, both in Mid and West Java, is rapidly increasing, and the satisfactory results obtained from its introduction become year by year more apparent as the principal difficulties attending the preparation of this coffee for the market are gradually being successfully surmounted. As a result, a marked improvement in the appearance and quality of coffee is noted, and its favor is becoming more and more assured. The continued recurrence of the so-called "leaf" disease in the Java coffee on low-lying lands, from which the Liberia still preserves comparative—though by no means entire—immunity, causes more confidence to be felt in the latter, and many lands which have suffered most severely from the ravages of this disease in the Arabian plant are being replaced with Liberia. It has been decided to give up the Government cultivation of coffee in the Krawang Residency, and on January 1, 1895, the law rendering the delivery in that district to Government obligatory was repealed.

Adams'
TUTTI FRUTTI

Recommended by the very highest medical authorities as a wonderful aid to digestion. Allays thirst in warm weather. The public call for it. Send for beautiful advertising matter to decorate your window.

ADAMS & SONS CO.
11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS . . .

BROOMS

OUR BRANDS :

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

We call the attention of the trade to the lines we manufacture :

Johnston's Fluid Beef, put up in tins. The ideal preparation of beef.

Johnston's Fluid Beef with Hypophosphites, put up in 2, 4, 8 and (Brand Staminal.) 16 oz. bottles. A food and a tonic.

Triple Extract of Beef, (Clarified). In bottles, specially prepared for use in cold water and with spirituous liquors.

Milk Granules and Milk Granules with Cereals.
The ideal infant foods.

Lemon Phosphate—A cooling and tonic drink. This preparation is the natural acid of the lemon combined with the acid phosphate of calcium.

THE JOHNSTON FLUID BEEF CO., MONTREAL



AH THERE!

Are you aware that

Keen's Mustard

Has one hundred and fifty years' splendid reputation.

Keen's Mustard Sells Everywhere.

CURRENT MARKET QUOTATIONS

TORONTO, May 30, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25	
4 lb. cans, 1 doz. in case	13 25	
2 1/2 lb. cans, 1 and 2 doz. in case	8 45	
16 oz. cans, 1, 2 and 4 doz. in case	3 50	
12 oz. cans, 2 and 4 doz. in case	2 60	
8 oz. cans, 2 to 4 doz. in case	1 75	
6 oz. cans, 2 and 4 doz. in case	1 35	
4 oz. cans, 6 doz. in case	0 90	
4 " 2, 4 " "	0 35	
4 " 4, 6 " "	90	
3 " 4, 6 " "	80	
Dunn's No. 1, in tins	2 00	
" 2 " "	...	
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes	\$ 2 40	
" 10, in 4 doz. boxes	2 10	
" 2, in 6 " "	80	
" 12, in 6 " "	70	
" 3, in 4 " "	45	
Pound tins, 3 doz. in case	3 00	

12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 " "	1 10
5 lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	per gross.
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
2 1/2 " B 9 " "	2 25
3/4 " C 15 " "	1 25

Russet Paste.	per gross.
No. 1, in tins (3 doz. in box)	\$ 3 75
" 2, " " "	5 65
" 3, " " "	7 85

Russet Cream.	per gross.
No. 1, in bottles (1 gross cases)	\$ 0 80
" 2, " " "	1 60
" 3, " " "	1 90
" 4, " " "	2 60

Polishing Paste.

(3 doz. in box)	per gross.
No. 1, in bottles	\$3 75
" 2, " "	5 65
" 3, " "	7 85

Polishing Cream.

(1 gross cases)	per doz.
No. 1, in bottles	\$0 80
" 2, " "	1 35
" 3, " "	2 25
In Metal Tubes	1 90

Ivoryine.	per doz.
Small. In patent stoppered bottles, sponge attached	\$0 80
No. 1, " "	1 35
" 2, " "	25 00

P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25
CROWN PARISIAN DRESSING	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	

Silver Star Stove Paste	per gross.
Dixon's Carburet of Iron Stove Polish, 70c doz.	\$9 00
	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	\$0 17
1/4 lb. " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAR. BORECKH & SONS.	per doz.
Carpet Brooms—	net.
" Imperial," extra fine, 8, 4 strings.	\$3 65
" " " " 7, 4 strings.	3 45
" " " " 6, 3 strings.	3 25

" Victoria," fine, No. 8, 4 strings.	3 30
" " " 7, 4 strings.	3 10
" " " 6, 3 strings.	2 90
" Standard," select, 8, 4 strings.	2 90
" " " 7, 4 strings.	2 75
" " " 6, 3 strings.	2 60
" " " 5, 3 strings.	2 40

CANNED GOODS.

Apples, 3s	per doz.	\$1 00	\$1 10
" gallons	2 15	2 25	
Blackberries, 2	1 75	2 00	
Beans, 2	0 85	0 95	
Corn, 2s	0 80	0 90	
Cherries, red pitted, 2s.	2 00	2 25	
Pears, 2s	0 80	0 85	
" Sitted select	1 45		
Pears, Bartlett, 12s.	1 75		
" Sugar, 2s	1 50		
Pineapple, 2s	1 75	2 40	
" 3s	2 40	2 50	
Peaches, 2s	1 75	2 00	
" 3s	2 75	3 00	
Plums, Green Gages, 2s	1 85	2 00	
" Lombard	1 60	1 75	
" Damson Blue	1 60	1 75	
Pumpkins, 3s	0 90	0 95	
" gallons	2 10	2 25	
Raspberries, 2s	1 75	1 85	
Strawberries, choice, 2s	1 90	2 10	
Succotash, 2s	1 40		
Tomatoes, 3s	0 80	0 90	
" Golden " Finnan Haddies	1 30	1 40	
" Thistle " Finnan Haddies	1 30	1 40	
Lobster, talls	1 75	2 25	
" flats	2 30	2 35	
" Imperial Crown flat	2 10	2 40	
Mackerel	1 00	1 10	
Salmon, Sockeye, talls	1 25	1 50	
" flats	1 55	1 65	
" Cohoes	1 10	1 20	
Marinated Pilchards	2 25		
Sardines, Albert, 1/4 s tins	0 13		
" " " 1/2 s tins	0 20		
" Sportsmen, 1/4 s genu-			
ine French high grade, key			
opener	0 12	0 12 1/2	
Sardines, key opener, 1/2 s	0 11	0 11 1/2	
" Exq. fine Frch, k.o.p. 1/4 s	0 10 1/2	0 11	
" " " " 1/2 s	0 18 1/2	0 19	



The Old Flag The Old Brands The Old Packages

"BENSON'S" Prepared Corn "EDWARDSBURG" Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, other brands 9 3/4	11	0 16	0 17
" P. & C., 1/4's tins	...	0 23	0 25
" " " " "	...	0 33	0 36
" Amer., 1/2's " "	...	0 06 1/2	0 09
" Mustard, 3/4 size, cases	...	0 09	0 11
50 tins, per 100	...	11 00	...

MARSHALL & CO., SCOTLAND.			
Fresh Herring, 1-lb.	...	1 10	1 15
Kipperd Herring, 1-lb.	...	1 85	1 90
Herrings in Tomato Sauce	...	1 85	1 90
Herrings in Shrimp Sauce	...	2 00	...
Herrings in Anchovy Sauce	...	2 40	...
Herrings a la Sardine	...	1 85	1 90
Preserved Bloaters	...	1 85	1 90
Real Findon Haddock	...	1 85	1 90

CANNED MEATS.			
(CANADIAN.)			
Comp Corn Beef, 1-lb. cans	...	\$1 50	\$1 60
" " " " "	...	2 60	2 65
" " " " "	...	8 00	8 25
" " " " "	...	17 50	18 50
Minced Callops	...	2 60	...
" " " " "	...	2 60	2 65
Lunch Tongue	...	3 40	3 50
" " " " "	...	2 75	2 80
English Brawn	...	2 50	...
Camb Sausage	...	4 00	...
Soups, assorted	...	1 50	...
Soups and Bouill.	...	1 80	...
" " " " "	...	4 50	...



**Acme
Sliced
Beef.**
No. 1 tins,
key, 2 doz.,
per doz., \$3.00.



Codfish.
BEARDSLEY'S
SHREDDED.
2 doz. pkgs.,
per doz., \$90.

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages	...	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	...	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	...	1 20
Cash Register, 390 5c bars and pkgs	...	15 00
Tutti Frutti Show Case, 180 5c bars and packages	...	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	...	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	...	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	...	6 00
Variety Gum (new), 150 1c pieces	...	1 00
Orange Blossom, 150 1c pieces	...	0 65
Flirtation Gum, 150 1c pieces	...	1 30
Monte Cristo, 180 1c pieces	...	0 90
Mexican Fruit, 36 5c bars	...	0 75
Sappota, 150 1c pieces	...	0 75
Black Jack, 115 1c pieces	...	0 75
Red Rose, 115 1c pieces	...	0 75
Magic Trick, 115 1c pieces	...	1 00
Red Spruce Chico, 200 1c pieces	...	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 37 1/2
Rock Chocolate, loose	...	0 40
Cocoa Nibs, 11-lb. tins	...	0 40
TODHUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	...
French, 1/4's—6 and 12 lbs.	...	0 30
Caracas, 1/4's—6 and 12 lbs.	...	0 35
Premium, 1/4's—6 and 12 lbs.	...	0 26
Sante, 1/4's—6 and 12 lbs.	...	0 22
Diamond, 1/4's—6 and 12 lbs.	...	1 00
Sticks, gross boxes, each	...	0 30
Cocoa—	per lb.	...
Homeopathic, 1/4's, 8 and 14 lbs.	...	0 25
Pearl, " " " "	...	0 22
London Pearl, " " " "	...	0 30
Rock, " " " "	...	0 18
Bulk, in boxes	per doz.	1 40
Royal Cocoa Essence, packages	per lb.	0 35
Cocoa—	per lb.	...
Case of 112 lbs. each	...	0 37 1/2
Smaller quantities	...	...

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.	...
Caracas, 1/4's, 6-lb. boxes	...	0 42
Vanilla, 1/4's, " "	...	0 29
" " " " "	...	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	...	0 42
Fry's "Diamond," 1/4's, 6 lb. bxs.	...	0 24
Fry's "Monogram," 1/4's, 6 lb. bxs.	...	0 24
Cocoa—	per doz.	...
Concentrated, 1/4's, 1 doz. in box	...	2 65
" " " " "	...	5 00
" " " " "	...	9 65
Homeopathic, 1/4's, 14 lb. boxes	...	0 33
" " " " "	...	0 33

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	...	0 28
Mott's Homeopathic Cocoa (1/4's)	...	0 32
Mott's Breakfast Cocoa (in tins)	...	0 45
Mott's No. 1 Chocolate	...	0 30
Mott's Breakfast Chocolate	...	0 28
Mott's Caracas Chocolate	...	0 40
Mott's Diamond Chocolate	...	0 22
Mott's French-Can Chocolate	...	0 18
Mott's Navy or Cooking Chocolate	...	0 27
Mott's Cocoa Nibs	...	0 35
Mott's Cocoa Shells	...	0 05
Vanilla Sticks, per gross	...	0 90
Mott's Confectionery Chocolate	...	0 21
Mott's Sweet Chocolate Liquors	...	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes	0 22 1/2
1/2 lb. cake, per lb.	0 30
Royal Navy Chocolate, 12 lb. boxes	0 35
1/2 lb. cake, per lb.	...
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	...

WALTER BAKER & CO.'S

Chocolate—	...	...
Premium No. 1, boxes, 12 lbs. each	...	0 45
Baker's Vanilla in boxes, 12 lbs. each	...	0 60
Caracas Sweet, in boxes, 6 lbs. each	...	0 28
Best Sweet, in boxes, 6 lbs. each	...	0 28
Vanilla Tablets, 416 in box, 24 boxes	...	4 28
Grocers' Style, in boxes, 12 lbs. each	...	0 28
Grocers' Style, in boxes, 6 lbs. each	...	0 28
Eight cakes to the lb., in bxs, 6 lbs. e.	...	0 28
Soluble Chocolate—	...	...
In canisters, 1 lb., 4 lb. and 10 lb.	...	0 55
Breakfast Cocoa—	...	...
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	...	0 52

COFFEE.

Green.

Mocha	per lb.	0 28
Old Government Java	...	0 30
Rio	...	0 20
Plantation Ceylon	...	0 29
Porto Rico	...	0 24
Guatemala	...	0 24
Jamaica	...	0 21
Maracaibo	...	0 21
Caffaroma, 1 & 2 lb. tins asstd.	...	0 33
TODHUNTER, MITCHELL & CO.'S		
Excelsior Blend	...	0 34
Our Own	...	0 32
Jersey	...	0 30
Laguaya	...	0 28
Mocha and Java	...	0 35
Old Government Java	...	0 30
Arabian Mocha	...	0 35
Maracaibo	...	0 28
Santos	...	0 25

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 65	0 70
Carbolic Acid	0 25	0 50
Castor Oil	0 07 1/2	0 08
Castor Tartar	0 20	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 13	0 16
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	...

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

1 oz. London	gross	6 00
2 " Anohor	"	9 00
1 " Flat Crown	"	9 00
2 " " "	"	18 00
2 " Square	"	21 00
2 " 2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " " "	"	7 50
Parisian Essence	gross	21 00

CHAS. SOUTHWELL & CO.'S

High-Class **Jams**
Jellies and
Marmalades

Are sound fruit
Are daintily packed
Are moderate in price.
Are you selling Southwell's ?

Quotations from

Frank Magor & Co. - - 16 St. John Street, Montreal.



Cadbury's Cocoa Essence

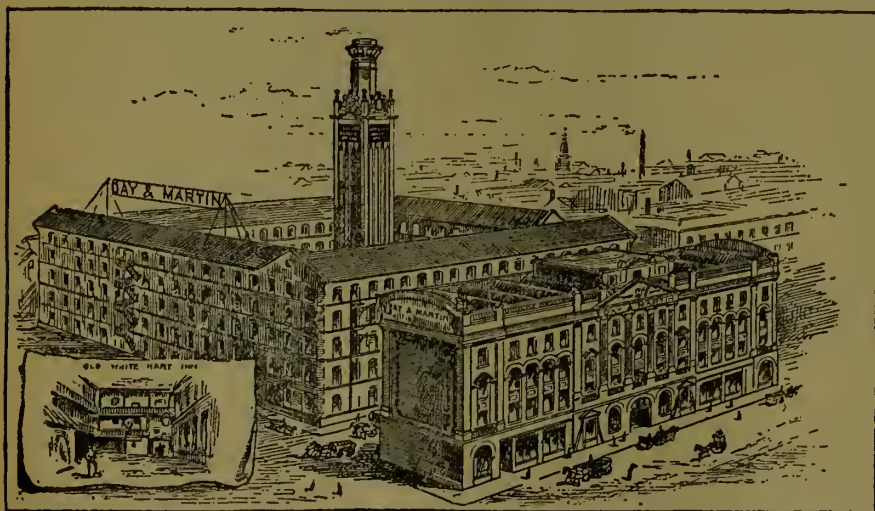
YELLOW LABEL

Cadbury's Mexican Chocolate

BLUE LABEL

Are the highest grades of Cocoa and Chocolate.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



Liquid and Paste Blacking
Black and White Cream for Patent Leather.

Russet Cream
For Brown Boots, Saddlery, Etc.

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

DAY & MARTIN LTD. London and
Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

Perfection Taffy

Put up in 1-lb. Boxes. The biggest sweep in the Candy trade. Get 50 boxes before it is imitated by our imitators. Drop us a card for sample.

HENRY C. FORTIER

CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST

TORONTO.

Ketchup—		
Fluted Bottles	gross	12 00
Screw Top		24 00
Pepper Sauce		15 00
Dalley's Fine Gold, No. 8, per doz....		\$0 75
" " " " 1, 1 1/2 oz.		1 25
" " " " 2, 2 oz.		1 75
" " " " 3, 3 oz.		2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins		\$ 3 00
No. 2, 4 oz. tins		5 00
No. 3, 8 oz. tins		8 75
No. 4, 1 lb. tins		14 25
No. 5, 2 lb. tins		27 00
Staminal 2 oz. bottles		3 00
4 oz. "		6 00
8 oz. "		9 00
16 oz. "		12 75
Fluid Beef Cordial—20 oz. bottles....		15 00
Milk Granules, in cases, 4 doz		6 00
Milk Granules with Cereals, in cases,		
4 doz		5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls	per lb.	0 03 1/2	0 04
" " 1/2 bbls		0 03 1/2	0 04 1/2
" Filiatras, bbls		0 04 1/2	0 04 1/2
" " 1/2 bbls		0 04 1/2	0 04 1/2
" Patras, bbls		0 04 1/2	0 05
" " 1/2 bbls		0 04 1/2	0 05 1/2
" cases		0 05 1/2	0 06 1/2
Vostizzas, cases		0 05 1/2	0 07 1/2
Panarete, cases		0 08	0 08 1/2
Dates, Persian, boxes		0 04 1/2	0 05
Figs—Eleme, 14 oz.		0 09	0 10
" " 10 lb.		0 09	0 11 1/2
" " 18 lb.		0 15	
" " 28 lb.		0 17	
" taps		0 04	0 05
Prunes—Bosnia, cases		0 04 1/2	0 07 1/2
" Anchor, cases		0 04 1/2	0 06 1/2
" Unicorn,		0 04 1/2	0 06 1/2
" Sphinx,		0 04 1/2	0 07 1/2
Raisins—Valencia, off stalk		0 03	0 03 1/2
" Fine, off stalk		0 04	0 04 1/2
" Selected		0 05 1/2	0 06
" Layers		0 05 1/2	0 05 1/2
" Sultanas		0 05 1/2	0 08
Cal. Loose Musc-			
tels 50 lb. boxes		0 05 1/2	0 07
" Malaga—	per box.		
" London Layers		2 25	
" Imperial Cabinets		2 25	2 55
" Blue			
" Dehesas, boxes		0 75	
Lemons, Messina		3 25	4 50
Oranges—Valencia		4 25	4 50
" Messina, half boxes		1 75	2 25
" " boxes		3 50	4 25
" Cal. Seedlings		2 75	3 00
" Cal. Navels		4 00	4 50

DOMESTIC.

Apples, dried, per lb.	0 06	0 06 1/2
" evaporated	0 07	0 07 1/2

FOOD.

Split Peas	per bbl.	\$3 75
Pot Barley, per 49-lb. packet		3 75
Pearl Barley, XXX		2 25

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz.	1 25
" " 1 lb. tins		2 25
" " 1 lb. tins		1 25
" " 1 lb. tins		2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—Front Toronto—		
50 to 60 dy basis		2 90
40 dy		2 15
30 dy		2 20
20, 16 and 12 dy		2 25

10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50
5 dy	2 80
4 dy A P	2 80
3 dy A P	3 25
4 dy C P	2 75
3 dy C P	3 45

HORSE NAILS—
Canadian, dis. 60 per cent.

HORSE SHOES—
Front Toronto, per keg.... 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77 p. c. dis.
Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (30 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—
Manilla 0 09 1/2 | 0 10 || Sisal | 0 06 1/2 | 0 07 |

AXES—
Per box 6 00 | 12 00 |

SHOT—
Canadian, dis. 12 1/2 per cent.

HINGES—
Heavy T and strap 0 04 3/4 | 0 05 || Screw, hook and strap | 0 03 1/4 | 0 04 |

WHITE LEAD—Pure Association guarantee,
ground in oil. per lb.
25 lb. irons 0 04 1/4 | || No. 1 | 0 04 | |
| No. 2 | 0 03 1/4 | |
| No. 3 | 0 03 1/2 | |

TURPENTINE—
Selected packages, per gal. 0 48 | 0 49 |

LINSEED OIL—
Raw, per gal. 0 53 | 0 54 || Boiled, " | 0 56 | 0 57 |

GLUE—
Common per lb. 10 | 0 11 |

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 30
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" 2	11 40
" 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Kecklers No. 4	8 00
" 5	7 00
" 6	6 00
" 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 50
Clear Jelly Marmalade		1 90
Strawberry W. F. Jam		2 20
Raspberry " "		2 10
Apricot " "		1 90
Black Currant " "		1 90
Other Jams " "		1 55
Red Currant Jelly		3 00
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box..	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can.	2 00
" Acme" Pellets, fancy boxes (30's),	
per box	1 50
" Acme" Pellets, fancy paper boxes	
(48), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb.	
cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars....	1 75
" 5 lb. cans	1 50
" Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net.\$12 00

MUSTARD.

KEEN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins		\$0 40
" 1/2 lb. tins		0 42
" 1/4 lb. tins		0 45
Round Tins—		
F. D., 1/2 lb. tins		0 25
" 1/4 lb. tins		0 27 1/2
" 1 lb. jars, per jar		0 75
" 1 lb. "		0 25
" 4 lb. tins, decorated, p.t.		0 80

COLMAN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins		\$0 40
" 1/2 lb. tins		0 42
" 1/4 lb. tins		0 45
Round Tins—		
F. D., 1/2 lb. tins		0 25
" 1/4 lb. tins		0 27 1/2
" 1 lb. jars, per jar		0 75
" 1 "		0 25

RICE, ETC.

Rice—		per lb.	per lb.
Aracan	0 03 1/2	0 03 1/2	
Patna	0 04 1/2	0 04 1/2	
Japan	0 05	0 05	
Imperial Seta	0 05 1/2	0 05 1/2	
Extra Burmah	0 06 1/2	0 06 1/2	
Java Extra	0 09 1/2	0 10	
Genuine Carolina	0 06 1/2	0 06 1/2	
Grand Duke	0 04 1/2	0 05 1/2	
Sago	0 04 1/2	0 05 1/2	
Tapioca	0 04 1/2	0 05 1/2	
Goathead (finest imported) ..		0 06 1/2	

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " " per gross	10 00
" 25c " per doz.	1 75
" " " per gross	20 00

STARCH.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—		
Canada Laundry, boxes of 40 lbs.	0 04 1/2	
Finest Quality White Laundry—		
3 lb. cartons, cases 36 lbs.	0 05 1/4	
Bbls., 175 lbs.	0 04 3/4	
Kegs, 100 lbs.	0 04 3/4	
Lily White Gloss—		
Kegs, extra large crystals, 100 lbs.	0 06 1/4	
1 lb. fancy cartons, cases 36 lbs.	0 07	
6 lb. draw-lid boxes, 8 in crate		
48 lbs.	0 07	
Brantford Gloss—		
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2	
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases 28 lbs.	0 09	
Culinary Starch—		
Challenge Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 06 1/4	
No. 1 Pure Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 07 1/4	
EDWARDSBURG STARCH CO., LTD.		
Laundry Starches—		
No. 1 White or Blue, cartons.	0 05 1/4	

Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes.	0 07

Edwardsburg Silver Gloss, 1-lb.	
chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satin, 1-lb. cartons.	0 07 1/2
No. 1 White	0 04 3/4
Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Corn	0 07 1/4
Canada Pure Corn	0 06 3/4
Rice Starch—	
Edwardsburg No. 1 White, 1-lb.	
cartons	
Edwardsburg No. 1 White or	
Blue, 4-lb. lumps	0 00 1/2

KINGSFORD'S OSWEGO STARCH



SILVER GLOSS { 40-lb. boxes, 1-lb. pkgs.,	
new wrappers	0 08 1/2
6-lb. boxes, sliding covers	
(12-lb. boxes each crate.	0 09
PURE—36-lb. boxes, 12 3-lb. boxes.	0 07 1/2
OSWEGO { 40-lb. boxes, 1-lb.	
CORN STARCH, packages	0 08
For puddings, custards, etc.	
ONTARIO { 36-lb. to 45-lb. boxes,	
STARCH { 6 bundles	0 06 1/2
STARCH 1N { Silver Gloss	0 08
BARRELS { Pure	0 07

SUGAR.

Grannulated	c. per lb.	0 04 1/2	0 04 1/2
" No. 2		0 04 1/2	4 30
" German			
Paris Lump, bbls. and 100-lb.			
boxes	0 05 1/2	0 05 1/4	
Extra Ground, bbls. icing.		0 06	
Powdered, bbls	0 05 1/4	0 05 1/2	
Extra bright refined		0 02 1/2	
Bright Yellow		0 03 1/2	
Medium Yellow		0 03 1/2	
Dark Yellow		0 03 1/2	
Raw Demerara		0 03 1/2	

SYRUPS AND MOLASSES.

SYRUPS,	per gallon.	bbls.	1/2 bbls.
Dark	0 30	0 33	
Medium	0 33	0 38	
Bright	0 38	0 43	
Very Bright	0 53		
Redpath's Honey	0 50		
" " 2 gal. pails.	1 35		
" " 3 gal. pails.	1 60		

SOAP.



1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	
P. M. LAWRASON'S SOAPS.	
Wonderful, 100 bars.	84 00
Supreme, 100 bars.	3 70
Our Own Electric, 100 bars.	2 00
Suntower, 100 bars.	2 00

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS.

	per box.
Richards' Pure Soap, 100 bars.....	\$5 00
Telephone, 100 bars, 3 lbs.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2½ lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb.....	\$3 30
13¼ lb. and 1-lb. bar, 60 lb.....	3 60
12 oz. cakes, 100 cakes in box.....	4 13
10 oz. cakes, 100 cakes in box.....	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

	per box.
Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz., per box.....	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04¾
Genuine Electric, 72 bars, per box.....	2 50

TEAS.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon- ing, Paking.....	0 12	0 60
Caddies, Paking, Kaisow.....	0 18	0 50
INDIAN.		
Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 18	0 25
CEYLON.		
Broken Pekoes.....	0 35	0 42
Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary firsts.....	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.....	0 42	0 50
Cases, small leaf, firsts.....	0 35	0 40
Half Chests, ordinary firsts.....	0 22	0 38
Half Chests, seconds.....	0 17	0 19
" " thirds.....	0 15	0 17
" " common.....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe.....	0 16	0 22
" " Oolong.....	0 14	0 15
" " Gunpowder.....	0 16	0 19
" " Siftings.....	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4s; Twin Gold Bar, 8s.....	
Ingots, rough and ready, 8s.....	0 59
Laurel, 3s.....	0 57
Brier, 7s.....	0 49
Index, 7s.....	0 47
Honeysuckle, 8s.....	0 44
Napoleon, 8s.....	0 50
Victoria, 12s.....	0 47
Brunette, 12s.....	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48
Bright Smoking Plug Myrtle, T. & B., 3s.....	0 60
Lily, 7s.....	0 47
Diamond Solace, 12s.....	0 50
Myrtle Cut Smoking, 1 lb. tins.....	0 70
¼-lb. plug, 6-lb. boxes.....	0 70
oz. plug, 5-lb. boxes.....	0 70

MEALPIN TOBACCO CO.

White Burley Chewing— Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts.....	0 61
Jubilee, 7½ to 10 lb., chocolate, 15-lb. butts.....	0 58

Prince George, 8s, 21-lb. caddies.....	0 47
Tecunseh, 9 to 10 lb. (fancy chewing) ..	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 10 lb., 20-lb. butts.....	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages.....	0 45
Plug Smoking.....	
Woodcock, 18-lb. caddies, 7s.....	0 50
" " 3rd.....	0 50
Sunny South, 6s and 7s, 18-lb. cad- dies.....	0 46
Solid Comfort, 6s, 12-lb. butts.....	0 44
Special, 7 to 10 lb., 18-lb. caddies.....	0 42
Cut Tobacco, Smoking.....	
Silver Ash, 1-9ths, 5-lb. boxes.....	0 62
Puck, mixture, 1-9ths, 5-lb. boxes.....	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes.....	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails.....	0 80
Apricot, dark sweet, 5-lb. pails.....	0 65
Terms, 30 days, less 2 per cent.	

CIGARS.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne.....	\$60 00
" " Panetelas.....	60 00
" " Bouquet.....	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria.....	80 00
" " Pins.....	55 00
El Padre, Reina Victoria.....	55 00
" Reina Victoria Especial.....	50 00
" Conchas de Regalia.....	50 00
" Bouquet.....	55 00
" Pins.....	50 00
" Longfellow.....	80 00
" Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
" Queens.....	29 00
Cigarettes—All Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MON-
TREAL.

Cigarettes—	Per M.
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Deity.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50
Cu Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes.....	0 70
Old Cham, 3ths, 5-lb. boxes.....	0 75
Old Virginia, 1 10 lb. pkg., 10-lb. boxes.....	0 62
Gold Block, 9ths, 5-lb. boxes.....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes.....	0 83
Athlete, per lb.....	1 15
Plug Tobacco—	
Old Cham, plug, 4s, Solace, 16 lbs.....	0 68
" " 8s, " 16.....	0 68
" " 8s, R. & R. 13½.....	0 68
" " chew 7s, R. & R. 14½.....	0 58
" " 7s, Solace, 14½.....	0 58
" " 8s, R. & R. 16.....	0 58
" " 8s, Solace, 15.....	0 58
O. V. plug 8s, Twist, 16.....	0 58
O. V. " 3s, Solace, 17½.....	0 58
O. V. " 1s, " 17.....	0 51
Derby " 12s, " 17½.....	0 51
Derby " 7s, " 17.....	0 31
Athlete " 5s, Twist 9.....	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1.....	per doz.
" " 3.....	\$1 50
" " 2.....	1 65
" " 3.....	1 40
" " 3.....	1 60
" " painted " 2.....	1 65
Tubs, No. 0.....	
1.....	8 50
2.....	7 00
3.....	6 00
" " 2.....	5 00
Washboards, Globe.....	1 90
" " Water Witch.....	1 40
" " Northern Queen.....	2 25
" " Single Crescent.....	1 85
" " Double.....	2 75
" " Jubilee.....	2 25
" " Globe Improved.....	2 00
" " Quick and Easy.....	1 80
" " World.....	1 75
" " Rattler.....	1 30
THE E. B. EDDY CO.	
Washboards, Planet.....	1 60
" " Waverly.....	1 50
" " 1 40.....	1 40
" " X.....	1 25
" " Electric Duplex.....	2 25
" " Special Globe.....	.....
Mops and Handles, combined.....	1 25
Butter Tubs.....	1 60
Butter Bowls, crates assort'd.....	3 60
Matches—	
Steamship (10 gross in case). Single case and under 5 cases.....	3 10
5 cases, freight allowed.....	3 10
Per Case.	
5-Case Lots, Single Case.	
Parlor.....	\$1 70
Red Parlor.....	1 75
Telephone.....	3 30
Telegraph.....	3 50
Safety.....	4 00
French.....	3 00
Favorite.....	2 25
Flaniers.....	2 20

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.

D. RICHARDS

WOODSTOCK.



Embros Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

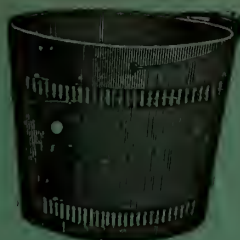
OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Six GOLD Medals Malt VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

This Cut . . .



Represents our . . .

STANDARD COUNTER SCALE

To operate, you pull down the curved handle on the left, and set the scale at the required price per pound, as quickly and easily as you can set an ordinary poise. Then proceed in exactly the same manner as ordinary scales. The figures on the upper part of the beam represent so many dollars and cents, showing the value of the article being weighed.

For price lists and further particulars write

MILLS & COMPANY

700-701 Garden City Block
Cor. Randolph and 5th. Ave.

. . . . CHICAGO, ILL.

General Agents for

The Dayton Computing Scales.

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

**MADE TO
GIVE LIGHT**



Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
**STORES
CHURCHES, Etc.**

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

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MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

sp

HYDE PARK. ATHLETE. PURITAN. DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCO.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, JUNE 7, 1895.

No. 23

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon
the yacht;
The highest grade Mustard known;



AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST

THE ADVANTAGE OF YOUR KNOWLEDGE

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C.

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

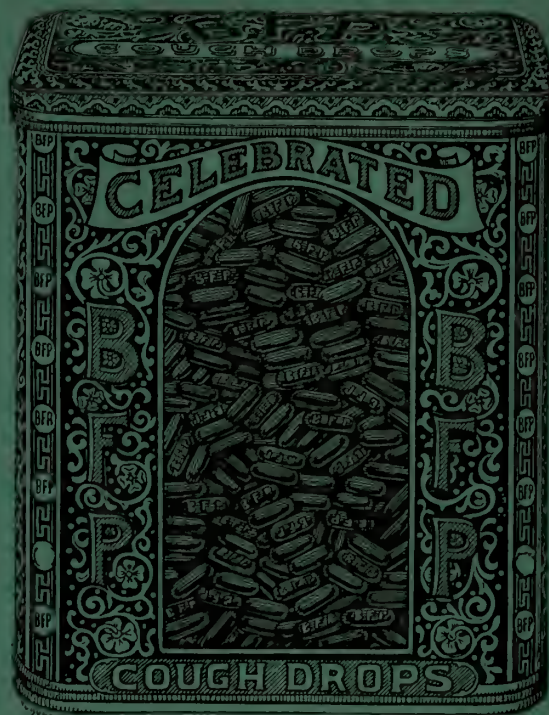
EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

B.F.P. Cough Drops

♦ ♦
Put up in
5 lb. Canisters
Glass Front

—
A handsome
Counter article



♦ ♦
A soothing remedy
For anything
In the nature
Of a . . .
Cough or Cold

♦ ♦
Toronto Biscuit & Confectionery Co.

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5¼ x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

—
Retail for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

—
WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Canadian Wholesale Grocers :

M. Masuret & Co., London, Ont. Dearborn & Co., St. John, N.B.
N. Quintal & Fils, Montreal. W. H. Gillard & Co., Hamilton, Ont.

Also kept in stock by every Wholesale Druggist in Canada.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

—
**ORDER the largest quantity
you can use and get the
best discount.**

Standard Goods THE Best to Handle

“THISTLE” HADDIES

NEW PACK NOW ON THE MARKET. This is the



STANDARD BRAND
OF CANNED HADDIES



Always the best quality.

Specify this brand in ordering.

..STOWER'S..

LIME ❖ JUICE ❖ CORDIAL

The finest preparation of the kind made.

Delicious, Healthy and Refreshing Summer Drink

For sale by reliable dealers.



If you want a

PURE CASTILE ..SOAP..

ORDER THIS BRAND.

A. P. TIPPET & CO., Agents

Montreal

Toronto

WHAT MORE DO YOU WANT?



MACONOCHE

BROTHERS

131 LEADENHALL STREET

LONDON, ENGLAND

To be obtained through all Leading Wholesale Grocers.

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

YOU CAN
Stake

YOUR
Reputation

ON THESE

ROSE & LAFLAMME

Agents

Montreal.



Important Notice

We will continue for a few weeks more to sell at old prices our

"P. Richard's," "C. Couturier's,"
"F. Marion & Co.'s"

BRANDIES

We have a large quantity, duty paid, and are disposed to give benefit of same to our friends.
Write for Samples and Quotations.

LAPORTE, MARTIN & CIE., Wholesale Grocers 72-78 St. Peter St., MONTREAL



Kipperd Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
Sole Agents for Canada, MONTREAL.

Marshall & Co.,
Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Fine Chocolates

AND BON-BONS

G. J. HAMILTON & SONS

Halifax and Picton, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

"GRAND MOGUL" TEA

1-2 LB. AND 1 LB. PACKAGES. HANDSOME SAMPLE TINS FREE.

It stands on top in all that goes to make good tea: Exquisite Flavor, Strength, Purity. The best grocers handle "Grand Mogul," because of its high quality and good profit. Besides this, pedlars never sell it, neither do department or Cheap John stores. It is strictly the grocer's tea. Have you got it? If not, write for a case.

Agents:

Hood Bros. & Co., Winnipeg.
W. Tufts & Son, Vancouver.

T. B. ESCOTT & CO.

Wholesale Grocers.

. . . London, Ont.

No complaints about Bad
Coffee when you
adopt

**OUR OWN
BLEND
COFFEE**

Uniform
Delicious
The Grocers'
Favorite.

Best Breakfast Beverage

Is Cocoa scientifically prepared, with the excess of natural oil removed. This renders it soluble and easily digestible. Such is our

Homeopathic Cocoa

In ¼-lb. packets. A comfort to the poor, a luxury for the rich. It gives health, strength and happiness to all who use it.

Todhunter, Mitchell & Co. - - Toronto.
High Grade Cocoa, Chocolate and Coffee Manufacturers.

**MOST PERFECT
GRINDER MADE.**

**COLE'S PATENT
Coffee Mill**

We are sole agents.
Write for Catalogue.

At this Season



people are thinking of supplies for their Summer outing. You will be safe in recommending to your best customers

"REINDEER BRAND"

**CONDENSED COFFEE AND MILK,
CONDENSED COCOA AND MILK.**

as just the things for convenience and economy.

BUY IN SMALL LOTS AND OFTEN.

See this Dog? He eats



Spratt's ^{Patent} Dog Biscuits

The only perfect food for our canine friends, combining the amount of vegetable matter absolutely necessary for the preservation of health with the other valuable and nutritious ingredients which have secured for it a world-wide reputation.

Put up in 25-lb., 50-lb., and 100 lb. bags.

Dogs great and small, old and young, all enjoy them.

HAVE YOU ORDERED A FIVE-CASE LOT OF

New York Ginger Ale ?

If not, why not ?

It is delightful and refreshing.

Our average daily sales are 200 cases.

W. H. Gillard & Co. Wholesalers Only, Hamilton

GOOD TIMES

: : AND : :

HARD TIMES



W. P. & S.

BISCUITS
CONFECTIONERY
PICKLES

ARE UNEQUALLED.

Wm. Paterson & Son, Brantford, Ont.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JUNE 7, 1895

(\$2.00 per Year) No. 23

DROPS FROM THE EDITOR'S PEN.

Clean hands, figuratively as well as literally, should every clerk possess.

* * *

Enervating weather is no excuse for dirty stores or ill-displayed windows.

* * *

It was gall and wormwood, and not money, that was in wheat until recently.

* * *

Business is a pleasure as long as the merchant is master of it and not slave to it.

* * *

When a Toronto retailer can pay \$26.50 for a barrel of apples he cannot be Barron of funds.

* * *

Advertising is like everything else: If it is only half done, a full fruitage cannot be expected.

* * *

The man that does not believe good times are returning should see a physician, and at once.

* * *

There are business dyspeptics as well as physical dyspeptics, and the one, like the other, is never well.

* * *

Summer is a little too exuberant for our comfort at being released from the clasp of an unseasonable spring.

* * *

"Trade moves," remarks a contemporary. It does when business men put their shoulder to the wheel.

* * *

It is possible to drive business with antiquated methods; it is also possible to drive a nail with a broomstick.

* * *

A Pittsburg grocer has adopted a diamond as his trade mark. It does not mean, we hope, that he is a "cutter."

* * *

There is one thing the frost recently did besides killing fruit: it released the tongues

of a good many who fancied it paid better to lie than tell the truth regarding damage done by it.

* * *

The merchant who is unjust to his clerks is usually unjust to everybody else — his customers and himself included.

* * *

Clerks who exercise not their brains will not be required to exercise responsibility, if that is any consolation to them.

* * *

"I can get along alone now that I have secured a loan," is the way Newfoundland feels, if she does not so express herself.

* * *

When bacon dropped 10s. in England the other day, a good many people were there that were unable to save their "bacon."

* * *

Merchants who do business without reading a paper specially devoted to their trade, like mariners at sea without a quadrant, do not know "where they are at."

* * *

Experience is not a free gift; it must be bought with a price. And a pretty good price some of us have had to pay for the little experience we have obtained.

* * *

Sugar King Claus Spreckles and one of his sons are at loggerheads, and court proceedings have been instituted. Some "sweet" revelations may be expected.

* * *

Had the Dominion Cabinet as much foresight as it has hind-sight Newfoundland would be drifting toward, instead of away from, confederation with the Dominion.

* * *

This is a nice free country, we must say, with the heat during the last days of May month and the first of June denying weary Torontonians the right to sleep.

* * *

A new warehouse in Paris has been built with glass floors. The feasibility of walls built with glass bricks has been discussed

for some time. People who live in glass houses will evidently soon be able to throw stones.

* * *

Canned salmon on the Coast may as well have followed the buffalo into oblivion as far as the eastern market and the new pack is concerned. The commodity is not in evidence.

* * *

You cannot judge how many frogs there are in a pond by the noise they make any more than you can the extent of a merchant's business by the bluster he exhibits.

* * *

People who two months ago declared that fortunes would never again be made in a day or so, did not count upon the chickens that were being hatched for the grain dealers.

* * *

Now that the Budget is disposed of it is to be hoped that members of the House of Commons will give serious attention to the budget of business matters that is awaiting their consideration.

* * *

"The Patrons should be free," says an exchange. Yes, they should be. But whether they are free or not they deny the right of others to be so. For instance, they arrogate to themselves the sole right to manage both the business and politics of the country.

* * *

The reputable trade paper is a gun that is always aiming straight for the buyer. All, therefore, that the manufacturer or wholesaler has to do is to supply the shot in the shape of a "catchy" advertisement. The publisher pulls the trigger and sends home the shot.

* * *

The man who three months ago would have prophesied that wheat would reach a dollar within the next five years would have been accounted a fool. But wheat has reached a dollar and the people who are calling themselves fools are the farmers who sold some two months ago their holdings of three or more crops.

BULKING TEA FOR CANADA.

THE following, from P. C. Larkin & Co., of Toronto, recently appeared in The Overland Ceylon Observer, and explains itself:

DEAR SIR, — Since we last addressed you we had the pleasure of a visit from Wm. Mackenzie, Esq., in the interests of the Ceylon Planters' Association, and we were glad to have had the opportunity of discussing verbally with a gentleman who has such a practical knowledge of matters concerning the Ceylon tea industry and, evidently, is so capable of forming correct conclusions as to the best manner of furthering their interests.

We had occasion to bring before him a matter on which we now take the liberty of addressing you in the hope that through your paper you will allow us to draw the attention of the tea planters of Ceylon to it, viz., bulking. It is a matter which we consider of great importance in the development of a direct business with Ceylon generally, and vital, as regards exports to this country.

Our actual experience has been, that when we import teas from Colombo, even of large and well-known gardens, the shipments, although marked "Factory Bulk," are not regular in quality as regards each individual lot. For instance, samples drawn from five or ten chests of a single shipment of pekoe, will draw more or less irregularly, and in some instances the difference will be so marked as to suggest a decided money value.

This makes it impossible to offer such teas for sale to the retail trade on samples drawn from any particular chest, and even from a bulk sample from several chests, and necessitates the bulking of the teas here, where we have no proper facilities for doing it.

The London trade, evidently recognizing this as a serious defect, have found it necessary to re-bulk teas before putting them up for sale; but this, while it may to some extent suit their local market, is a serious objection when the teas are sold for export, as the leads being torn, and the tea in a great measure left exposed to atmospheric and other objectional influences in transit, and often remaining in this country a long time after landing before sale, the deterioration is so important that importers, in operating in Ceylon teas as compared with China teas (which are hermetically sealed and remain in perfect order for any reasonable length of time,) have to consider the condition as an important element against the Ceylon article.

We are sure that if anything can be done to remedy this state of affairs, it would be highly appreciated by the importers and remove a serious obstacle to the free sale of Ceylon tea on this side. We hope you will consider this of sufficient importance to your Ceylon planters and merchants, to give it of your valuable space.

Commenting editorially upon P. C. Larkin & Co.'s letter, The Observer urges the Planters' Association to issue "a note of warning and advice on the matter."

SCARCITY OF OYSTERS.

A year ago the stock of oysters in Baltimore was estimated at 300,000 cases, but by October 1st last it had about all gone out at

prices higher than those now ruling. A recent Baltimore report places the present supply at less than 75,000 cases, a decrease of 75 per cent., and intimates that higher prices may be expected by September 1st.

KEEP AT IT.

If you expect to conquer
In the battle of to-day,
You will have to blow your trumpet
In a firm and steady way.
If you toot your little whistle
And then lay aside the horn,
There's not a soul will ever know
That such a man was born.

The man that owns his acres
Is the man that ploughs all day;
And the man that keeps a humping
Is the man that's here to stay.
But the man that advertises
With a sort of sudden jerk
Is the man that blames the printer
Because it didn't work.

But the man that gets the business
Uses brainy printers' ink,
Not a clatter and a sputter,
But an ad. that makes you think;
And he plans his advertisements
As he plans his well-bought stock,
And the future of his business
Is as solid as a rock.

FIXED PURPOSE TO DO RIGHT

MUNKACSY'S face of Pilate pictures the vexation and perplexity of a man "letting I dare not wait upon I would" at a most trying moment, remarks Golden Rule. We cannot help pitying the judge so poorly fitted to give, all unconsciously, the decision on which the world's future was to hang. We recall his ignorance of truth, the obstinate people that were clamoring before him, the cruel ruler that was over him. We pity him the more, as we can enter into his position, through ever having had to settle, in the midst of conflicting considerations, questions that were of great weight for ourselves.

Yet, throughout the whole, one thing stands out perfectly clear. We could forgive him if, between two courses, he had made a mistake as to which was the more expedient, or if, after long hesitation as to the side on which right lay, he had at last failed to hold the balance true. But from the first it is plain that as to the one question of duty he had no hesitation. He was a judge, and the man before him was innocent. About that he never wavers. The dream of his wife, the judgment of Herod, the unmistakable motive of the priests, the words of Christ—all agree with his own conviction, instead of shaking it. His whole debate with himself was an effort to confuse the one issue that was as clear as noonday. Of course perplexity followed. The same will happen to anyone that, into questions of belief, or of amusement, or of choice of a calling, or of conduct in any line, allows some other elements to enter when conscience has given a plain answer. It is easy

to multiply mysteries about the simplest matters; but light enough to show which is our road is all we have a right to ask. While we wait for more the fog will shut us in.

This Roman's life was wrecked on this decision that meant so much for him, because impulse and not principle had been the rule of his life. In some matters, success seems at times to hang on the shrewdness that is ready to turn either way with equal ease. In matters of right and wrong, success belongs to him that is so fixed in purpose that he can go in but one direction. Whoever does not so burn the bridges of evil behind him as to make retreat impossible, will make no valiant fight. If the past makes it equally easy to choose either right or wrong, there are sure to be circumstances that will always make it easier to choose the wrong.

JAVA EXPORT SUGAR DUTY.

Commenting upon the suspension of export duty on sugar in Java, which went into effect June 1st for one year, an English trade journal says: The Java sugar planters have been going for the last ten years through a very severe struggle in competing with the beet sugar industry. They have none the less increased their production from 6,390,000 pikols in 1884, when the cultivation was still partially in Government hands, to 8,443,000 pikols in 1893, entirely raised without Government intervention. Falling prices, however, reducing more and more the margin of profit, have brought the growers to great straits. Five factories have already closed, shortly to be followed by four more, and it is reported that a further number of these costly establishments may have to disappear before long. Under such circumstances the Government felt bound to try the experiment of relieving the sorely tried industry for a time from a tax which, only levied at a low rate (nine cents per pikol), could only be defended on sound economic principles, and will in all likelihood be suppressed as soon as means are found of substituting for it some other item of taxation which cannot be dispensed with for fiscal reasons.

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Liberal inducements to all buyers
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Are manufactured from the pure juice of the fruit, are quite free from alcohol, and will keep in any climate. They are free from musty taste and smell. For hot weather will be found a delicious and cooling drink. Can be used for Claret Cup, Port or Sherry Negus, Punch or Shrub.

A fresh supply arriving; also in store.

HIRE'S ROOT BEER**WILSON'S ROOT BEER**

LUCAS, STEELE & BRISTOL, Hillwattee Tea Agents, **HAMILTON**

\$1.00 Wheat is Here to Stay

RAM LAL'S is staying in all the homes of Canada.
Imitators cannot budge it.

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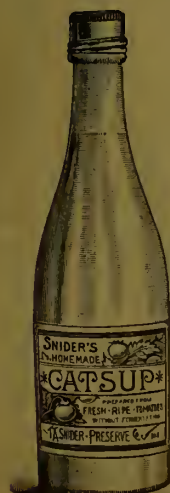
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We are offering a special drive in the above lines, and you will save money by getting our prices before buying

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Wholesale Grocers
.....TORONTO

THE CASH SIDE OF THE QUESTION.

IT is a mistake to suppose that the people of Newfoundland are not able to make money under the normal conditions on their island, simply because they have been financially paralysed by the fierce grip of disaster. Take the evidence of the people's deposits in the saving banks as a sample. Canada in '93 had deposits in her Government savings banks amounting to \$11.02 per head. In the same year, the deposits in the Newfoundland savings banks amounted to nearly \$15.00 per head. This does not seem to indicate merely a land of fish, fog and a superior breed of dogs. Again, the imports and exports of Newfoundland in '91—to take a year of normal prosperity—were larger in proportion to population than the imports and exports of Canada. These are not absolute signs of prosperity, of course, but they constitute a fair quality of circumstantial evidence to the effect that the people of Newfoundland under normal conditions can wring an encouraging amount of wealth out of their island home. It is no icy desert, but a wealth-bearing province that we will get. These people will take their stand at our side and lift with us the burdens of our common Dominion. At the present time we only supply them with about three-sevenths of the goods they import; after union, we ought to be able to sell them nearly all. Then union would lift

their securities and increase their prosperity so greatly that they would be better customers of all comers than they now are. From a financial point of view, union would be a mutual blessing, bringing benefits to both sides.

Business men realize this fact. The action of the local Board of Trade shows how promptly the members of that body—specialists in trade and commerce—perceive where the business interests of the country lie. Yesterday, the Quebec Board of Trade took similar action. THE CANADIAN GROCER, a trade paper, declares that "the great majority of business men favor the union of Newfoundland with Canada." It proceeds to argue that "the whole question is emphatically a business issue. The opinion of the commercial community should rule in the matter. Are they not infinitely better judges than the dozen lawyers who form the Ministry, and the dozen lawyers who lead the Opposition?" it asks. It wants a plebiscite on the question, or some other means of getting beyond the politicians to the people. One plan it suggests is pure business. It says:

A commission of business men to examine the position and resources of Newfoundland, and report upon the wisdom of paying a larger sum as a commercial transaction, might be appointed. If a commission, so constituted as to carry weight with business men, were chosen, and it reported favorably, any Government could safely act, and

justify itself before the country for adding \$15,000,000 to the public debt.

It would undoubtedly pay the people of Canada to admit Newfoundland to the Dominion, just as it would pay the people of the New England states to get the trade of the island. The main difference between ourselves and the New Englanders seems to be that they fully appreciate the value of Newfoundland trade, while we do not. Consequently they are after it, hot foot; while we hesitate over the building of a railway that will bring St. John's very much nearer to the port of Montreal.—Star, Montreal.

PERSONAL MENTION.

Mr. Turner, of James Turner & Co., Hamilton, Ont., was in Toronto on Tuesday.

Mr. W. H. Gillard, of Hamilton, president of Dominion Wholesale Grocers' Guild, was in Toronto Wednesday. He reports business very satisfactory. It was not necessary for him to make such a report. This could be taken for granted, as Messrs. Gillard & Co. are one of the most enterprising and pushing houses in the grocery trade. There are no cobwebs on their feet.

Mr. S. S. Forrest, of the Forrest Canning Co., leaves this week for a trip to British Columbia to look after their increasing business in that section.

The "Rose" Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulp. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

TO RETAIL at "A QUARTER"

WE OFFER EXCEPTIONAL VALUE IN A

Excellent
Liquor.

Ceylon Pekoe

Good
Style.

See our Travelers' Samples

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Wholesale Grocers

Toronto, Ont.



TILLSON'S WHEAT FARINA

TILSONBURG, ONT.

A Grocer's Wife



Can tell what goods are **right** and should be recommended.

Hand **your** wife a can of "Jersey" Brand Condensed Milk; if she likes it (and we know she will) order a case, use it yourselves, and recommend it. It will help you build up a name for **quality**.

We believe more grocers can say of the

"Jersey" Brand

"We use it ourselves," than any other brand.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - - HALIFAX, N. S.

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ALL SIZES.

EVERY FLAVOR.

The most attractive extracts
on the market.

FINEST QUALITY OF GOODS.
ELEGANTLY PUT UP.
SIGHT SELLERS.

Profit to the trade as handsome as the goods.

SELLING AGENTS:

Turner, MacKeand & Co. WHOLESALE GROCERS Winnipeg.

The demand
for our . . .

Extracts

Is increasing and we are pleased to inform the trade that they are giving universal satisfaction. See our travelers or mail us your order.

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SPICES
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COLLAPSE OF THE CANNED GOODS AGREEMENT.

WHEN a year ago last March, the Canadian Packers' Association formulated the scheme whereby the pack of the different members was to be sold through what was termed a Selling Committee, THE CANADIAN GROCER pronounced it unworkable. What was then predicted has come to pass.

The Selling Committee of the Canadian Packers' Association is no more.

For some time it has been alleged that the agreement was being violated. And, it will be remembered, this journal some weeks ago pointed out that rebates were being given by at least some of the members of the association.

Attached to the agreement was a penalty clause. What this clause was we have never been able to fully ascertain. Rumor said it was \$500, but a member of the association declared that it was a complicated affair "and would require a great deal of space to explain." At any rate, there was a penalty, drawn up by a lawyer, and declared to be legally intact. In some instances the penalty was enforced and collected, but lately the infractions of the agreement became so general that no attempt was made to tax those who failed to keep their obligation.

Last week a special meeting of the association was held with a view to patching up the agreement. But instead of being a resurrection of the agreement it was its official burial, for each of the old subscribers to it was given carte blanche to sell at what price and in what manner he chose. The Selling Committee was also dissolved, and in a few weeks the central office in the Toronto Board of Trade building will be closed. In fact, it is already closed as far

as new business is concerned, its office now being to wind up old business.

The Canadian Packers' Association is still in existence, and if its members so will it can be made an influence for much good to the canning industry of the country.

The association made a mistake when it formulated the scheme which recently died and was last week buried. It was as crude as it was unbusiness-like. It was fallacious for one moment to think that any scheme could be anything more than ephemeral that compelled the buyer who wanted a certain quantity of, say canned tomatoes, to take some of "Z's" when it was "Y's" he wanted. Yet this is what the now defunct agreement decreed must be.

And what was nauseating to the buyer proved to be the evil genius of the agreement, for as the packers of the not so well-known brands saw the more popular packs going off, while they were withholden from stepping in and pushing their own stocks, they naturally chafed under the yoke. When other brands were being forced on the market by the banks their irritation became all the greater. Eventually, by various devices, they broke the agreement. After that the dissolution of the association's scheme of selling through a committee soon took place.

Further back, however, than the weaknesses of the agreement in question is another cause for the disintegration: The members have not confidence in each other; and where this is lacking no agreement will be long-lived, however binding the conditions surrounding it may be. As long as this obtains the association will always be crippled in the good it might do.

Where there is not union of sympathy there cannot be union of interests.

SAD LACK OF FORESIGHT.

LEAVING aside altogether the question of diplomacy, it must be acknowledged that the Cabinet of the Dominion exhibited a lamentable lack of business foresight in its recent negotiations with Newfoundland.

It saw merely a bankrupt colony and the price it was asked to pay for taking it into the confederation.

Looking at the matter from these standpoints, \$15,000,000 does appear to be an outrageous sum to pay. So similarly might argue the capitalist who proposes to invest in a new industry and who considers what is and not what is to be. The world of commerce is what it is to-day because men with capital saw by the eye of faith what there was to be. We would have had no Canadian Pacific Railway and the distant parts of the earth would not have been

brought so near as they are to-day by cable and swift steamships, had men never looked beyond the to-day.

And had the Dominion Cabinet been composed of practical business men, instead of practical lawyers, Canada would not have allowed this, the best chance for many years and, it is feared, the best for many to come, of adding not only another province to the Confederation but of another member to her list of home customers to pass.

Of all customers, the home customer is the best, and whether we agree or not with the methods it has employed, that has been the avowed policy of the party now in power ever since it was handed the reins of Government by the people in 1878. But now the best chance for developing the home market it has had for many years has been allowed to slip through its fingers.

National aspiration alone, one would have thought, would have been sufficient to have consummated the union. In the days to come, with our nationality more developed, we shall recognize the value and importance of Newfoundland as a gateway from the Atlantic to the Dominion, whether the island is a member of the Confederation or not. If she is not, so much the worse for Canada.

But, dropping the national idea, and looking at the question from the dollar point of view, the case becomes all the stronger.

As Canada and Newfoundland are now situated each says to the other: "You cannot get your goods into this country unless you pay a certain tax." But in spite of that, our aggregate trade with Newfoundland last year amounted to \$3,633,154, the largest since 1873. And if this can be done with a Customs barrier in the way, what may be possible with the exchange of commodities unimpeded by any such barrier? Most of us have not begrudged the money spent in subsidizing steamship lines to the Orient and to the Antipodes, but here is an investment right at our very doors that offers infinitely better inducements.

The proof: For the \$864,000 worth of goods that we last year sold to Australia, Japan and China combined, we paid out 23 per cent. in subsidies; while for getting Newfoundland into the Confederation and securing a customer that even now buys annually from us nearly \$3,000,000 worth of goods, we would be paying only a little over 19 per cent., capitalizing at 3½ per cent. the \$15,000,000 asked by Newfoundland. In other words, it would cost us 4c. less to sell a dollar's worth of goods to Newfoundland than it now does to the three distant parts of the world above mentioned, not even allowing for the marked increase that would naturally take place with the island a part and parcel of the Dominion.

IS NEWFOUNDLAND UNION OFF ?

AT the last meeting of the *Chambre de Commerce*, Montreal, the important organization of the French-Canadian merchants, Mr. H. Laporte, the president, moved that the *Chambre* take action on the question of Newfoundland. The motion was not seconded, and the whole matter was referred to a committee. THE CANADIAN GROCER'S representative subsequently called on Mr. Laporte to enquire what action was likely to follow. "You can see from my course at the meeting that I was then in favor of union, but I must say," he replied, "that the utterances of Hon. Mr. Bond, in interviews with the newspapers since, put a somewhat different face on the question. He represents Newfoundland, and he tells us that the confederation proposals are dead. The island has now succeeded in floating its loan, and if they don't want to join us, of course that alters the situation considerably. I am not prepared to say what action will now be taken in the *Chambre* owing to Mr. Bond's declaration."

THE CANADIAN GROCER agrees with Mr. Laporte that the views of Secretary Bond are not encouraging to the movement, and until some other explanation is forthcoming as to Newfoundland's attitude, it is difficult to pass over his announcement.

That differences of opinion are now likely to develop among the French Canadian mercantile community was inferred from the remarks of another prominent member of the *Chambre de Commerce*, spoken to by THE CANADIAN GROCER, who said: "You will not find a movement in favor of annexing Newfoundland amongst our people. It would cost too much and add another needy province to the Dominion. We have enough of that kind already, and we do not want a dozen more members in Parliament seeking favors from the Government. Quebec is not in sympathy with such a thing. It would require too much money."

"But would not the increase of trade warrant it?"

"No, certainly not. Besides, there is the French Shore question. Do you want Canada to have a dispute with France on its hands? Canada could make no better settlement of that issue than England has unsuccessfully tried to effect. In fact, France will never give up her treaty rights there. After being dislodged from the whole continent this is her only remaining hold, and she will always retain it. Any forcible attempt to wipe out the treaty would bring on war, and how do you suppose the province of Quebec would feel in a war with France? It would be unsafe to precipitate such a condition."

THE CANADIAN GROCER, however, believes this is not the view of the majority of

the members of the *Chambre de Commerce*, who favor Canadian unity and growth of commerce just as strongly as the rest of the country.

It looks as if our Government of Lawyers, to whom business is a secondary matter, were going to lose the chance of adding a couple of millions to the trade of the country. No doubt Mr. Bond, himself a lawyer, has contributed to the difficulty by indiscreetly announcing in a Montreal paper that union was now dead. The Canadian commercial feeling was certainly in favor of paying a little more than Newfoundland was worth in order to promote union, to help a sister colony in need, and extend home trade. But the expectation was that the island would appreciate and meet this cordial feeling in the proper spirit. Canada does not want to thrust union on the island, and Mr. Bond, who does not share the enthusiasm of his chief, Sir William Whiteway, for union, has certainly done much to becloud the situation. This, however, does not shift the responsibilities of our Government to other shoulders. They must bear the stigma of signally failing, as yet, to carry out the opinion of the business community. We do nearly three millions in exports to Newfoundland already, and might with free intercourse do two more, but the Government neglects this chance, and proposes sending a commissioner to South Africa to which Canada sent last year just \$45,000 worth of goods! Could folly further go?

HAVE THE CHEESE BRANDED.

A COMMITTEE of the House of Commons at Ottawa has had a conference with representatives of the Montreal Butter and Cheese Association and the different Dairymen's Boards of Trade regarding branding, and is to have another this week. The opinion given at this conference was of a conflicting kind. On the one hand it appears that the makers of cheese object to any compulsory law on branding, while on the other hand the Montreal exporters want the cheese branded. The chief objection of the manufacturing interests to the proposed Branding Act is that it will militate against their make of July cheese. They contend that there is a prejudice in England against the make of that month, and that if the goods are branded they will not fetch as much money, though as a matter of fact the quality of the July goods is frequently better than that of June. If this is the case, it appears to THE CANADIAN GROCER that the best way to do away with this prejudice is to honestly show the English buyers that the July cheese are really fine, and quite as good, in a proper ratio, as the cheese of other months. For this reason, to brand the cheese would be the honest method, and, we venture to think, pay better in the long run than to

palm off Julys, even admitting that they are all right as to quality, as the make of another month. Another argument that can be adduced in favor of branding is that it would be apt to prevent the storing and holding of summer cheese until late in the fall by speculators, which is a very unhealthy practice.

SUGAR IN SECOND AND THIRD HANDS.

THE CANADIAN GROCER is assured that more than two of the leading wholesalers' grocery houses in Montreal gave their first new orders for refined sugar since the new duty was imposed this week. This means that for over a month past they have been turning over granulated sugar which cost them 3¼c. per lb. at a profit of over 1c. per lb., and the same in the case of yellows. It is not surprising, therefore, that jobbers' prices in Montreal until a week ago ruled practically on the same level as the first cost at the refineries. The wholesaler evidently considered a profit of 1½c. per lb. sufficient and sold right along, irrespective of what the refiners were doing. Now, however, the increase in country orders to jobbers, and the fact that refiners also, as shown above, are receiving more enquiry, go to show that stocks are becoming exhausted. It is quite possible, therefore, that some change in the position of the Canadian sugar market may result shortly as a consequence of the alteration in the conditions. As to the profits that jobbers have made, of course, no reliable idea can be gathered. It is understood, however, that while some were not contracted ahead to their customers, others were, and were therefore unable to take advantage of the position.

THE FIRMNESS OF MOLASSES.

The excitement in molasses in Montreal last week has resulted in strengthening holders' views on that market materially, and occurrences since then have only tended to accentuate this feeling. Briefly, no high grade Barbadoes can now be had in Montreal for less than 35c., and sellers are not at all urgent to do business on this basis. It is their opinion that molasses is good property to hold for higher prices, and some of the sanguine ones predict that there is to be 40c. molasses inside of a month or so. The fact that a leading French house are known to have paid 25¾c. cost and freight at the Islands for a cargo lends support to this view, as these goods cost at the very least 35c. laid down on the wharf in Montreal. Besides, the stock is not heavy and it has been depleted by the sale of a large portion of a cargo lot by a leading commission man in Boston at a better figure than he could realize in Montreal.

GOOD AND BAD CREDIT.

CREDIT is the pivot upon which business men turn either toward success or failure. Therefore, as carefully guarded and watched should it be as one's personal character.

A good many do not, apparently, realize this. At any rate, they take no pains to keep it inviolate. When their accounts fall due it gives them no qualms of conscience if they are unable to meet them. If they do develop any energy in the search for the "wherewithal," it is merely of a passive order, and, of course, ineffective.

A business man with lost credit may not necessarily go down in the sea of bankruptcy, but he is, forsooth, so badly weighted down that it is only by a perpetual struggle that he can keep his head above water. And it is no more pleasant struggling along under such conditions than it would be were he swimming in the pure aqua with leaden shoes on his feet.

The merchant or manufacturer whose credit is at a low ebb is compelled to pay "through the nose" for nearly everything he buys. Consequently, he is handicapped from the very start in the race for business.

In order to success in business there must be close buying. Where one's credit is dead this cannot be done any more than can a bird fly without wings. When a merchant cannot buy right he cannot sell right; and not long will it take his customers to learn the fact. When that stage has been reached, the character of a man's business is obvious.

It is, perhaps, well in this connection to cite specifically how directly merchants and manufacturers with poor credit are made to pay more for their goods.

We do not know how many firms have adopted this system, but we know that at least one manufacturing concern in Toronto has, and briefly it is this: A customer, as long as he pays promptly, is placed in a certain class, say "A." If he deteriorates he is placed in a lower class. All in this class are charged a fraction more for their goods than those in class "A." And in proportion as every customer's credit gets worse he goes down in the classification, while the prices he is charged rise fractionally as his credit goes down. All the classifications are kept in a systematically indexed book.

The firm never refuses to sell any man, whether his credit be bad or good. The only discrimination is in the matter of prices. At one time the firm in question did, as most business men do, refuse credit to a merchant or manufacturer known to be bad pay. In this way they offended people whose business, after their financial position had improved, they subsequently sought in vain. It was the realization of this fact that induced the firm to perfect the scheme above outlined. And the senior partner assured

THE CANADIAN GROCER that it had worked admirably, the losses that had been entailed having been more than covered by the extra prices charged.

By this way, although a customer may be lost on account of price, yet he is not offended, as is often the case with a blank refusal.

What this particular firm is doing is being done by hundreds of manufacturing and wholesale concerns throughout the country, although in a less systematic manner, and emphasizes the necessity of being jealous regarding one's credit.

It is better to do a business in keeping with one's capital, limited as the capital may be, and have a good credit name, than essay to do a business beyond one's capital and earn a bad credit name.

DISCOUNTS.

TOO little attention is paid by retailers and even jobbers to the profits there are in discounts. One or two per cent. off for cash looks small, but in reality it is very considerable. If a man buys \$10,000 worth of goods and gets 2 per cent. off for cash, he saves \$200. Would he like to go out and pay \$200 for \$10,000 for 20 days or \$20 for \$1,000 the same time? No, he would say that it was bad financing, and yet that's just what hundreds of business men are doing every day all over the country. To put it thus: "Nine dollars, 1 per cent. 10 days; 30 days net. Does it pay to discount such a bill? At first glance you would feel inclined to say no, but did you ever stop to figure? Of course, it's only 9c. Suppose I come to you and say, 'Will you oblige me with a loan of \$9 for 20 days, provided I pay you interest at 18 per cent.?' You would not hesitate to comply with my request, that is, if my credit was good.

"Well, this is exactly what a jobber offers you when he says 'One per cent. 10 days; 30 days net.' Yes, he offers you 18 per cent. for the use of \$9 for 20 days, and, what's queer about it, you ignore his offer, preferring to pay him 18 per cent. for the use of that amount for 20 days. You may say, 'Had I the money I would discount all my bills.' Why, you don't need the ready cash to do so. Now, let me ask you another question: Suppose I sell you a bill of goods with terms 1 per cent. 10 days, 30 days net, and you were prepared to pay at the end of 30 days. Now, suppose I offered you a discount when the bill became due, would you take it? Yes? Then, why don't you?

"To be brief, why don't you on the tenth day go to your banker and get the required amount for 20 days at 10 per cent., so that in reality you profit 8 per cent., as you pay the banker 10 per cent. and the jobber pays you 18 per cent."

SPECULATION AGAIN IN CHEESE.

THE course of the export cheese business during the past week makes it appear very evident that the bane of speculation is again to be an evil this season, despite the heavy losses that were made this spring on last season's cheese. Without anything in the tenor of English advices to warrant it, prices in the country last week advanced over 1c. above the first cost of the previous week, and now stand at the equivalent of 8 to 8½c. laid down in Montreal. There is no scarcity of season's to advance, showing that these prices are illegitimately high. In the first place, the great difference in the prices paid at various country points proves clearly that the buying was purely speculative. For instance, at Cowansville, in Quebec, 7¾c. was paid, while at Brockville, where it is a generally accepted fact that the quality is better, only 7¼c. was made, or ½c. per lb. less. Again at Montreal on Monday good cheese laid down on the wharf cost only 7½c., or fully ¾c. less than the spot equivalent for the Cowansville purchase. All these inconsistencies show that there is a pretty dusky speculator in the fence somewhere, and the fact that best offers from England up to Tuesday last for June cheese were only equivalent to 7½c., only clinched it. For if, in the opinion of the Britishers, fine June cheese is worth only 7½c. in Montreal, they are hardly likely to pay 8 to 8½c. for a mixture of fodder and grass made, which is what recent country purchases were.

AN AFTERNOON WITH THE CLERKS.

At the meeting of the Montreal retail grocers' clerks this week, J. B. E. Poirier, president, was in the chair, and in the absence of Mr. Laughran the duties of the secretary were performed by Arthur Desrochers. Two new members—R. Archambault, of Hudon, Hebert & Co., and J. La Forest, of A. J. Clement—were elected. Two more were nominated.

It was decided to suspend the medical examination which clerks must pass before being admitted to membership until the association is incorporated.

The Entertainment Committee presented a partial report on the recent affair at the Monument Nationale, but they have more work to do before making their final report. There was some talk of arranging a concert on St. Nicholas Day, in September next, for he is the patron saint of the society.

WANT CHEAPER WATER.

The manufacturers of London, Ontario, have sent a petition to the water commissioners asking that the rate for water be made five cents per hundred feet, instead of the present grade scale of fifteen cents per hundred to consumers of 10,000 feet per quarter down to eight cents to those who use 100,000 feet.

VANCOUVER A "SUBURB" OF MONTREAL.

[From The Hardware and Metal Merchant.]

AMUSING are some of the blunders made regarding Canada's geography by those whose ignorance is inexcusable. The authors are usually English or United States newspaper men, or platform speakers. For instance, an English paper announced that a railway bridge was to be built across the St. Lawrence from Montreal to Port Huron. Another said that a steamship service was to be inaugurated between Halifax and Vancouver. But the most egregious and inexcusable mistake of all was that made by a New York house whose travelers make periodical trips into Canada.

Its Mr. Blank was due in Montreal on a certain date, and, as customary, circulars were sent out announcing the fact to customers and likely customers in the vicinity of the "Commercial Metropolis"—remember, in the vicinity of Montreal—and stating that all expenses in connection with the trip would be refunded or paid by the traveler.

Among the prospective customers in the "vicinity" of Montreal to receive one of these invitations was C. & L., of Vancouver, B.C. C. & L. were of course delighted with the magnanimous offer, and in due time the

authors of it received the following note of acceptance:

Gentlemen,—Yours addressed to us at Victoria, B.C., received, and in which you kindly offer to pay our expenses to Montreal. As the distance from this point to Montreal is something over 3,000 miles only, the expense per head will be light. There being but seventeen of us in all—ourselves and our families—we thought you might consent to our inviting a few of our friends. In view of the wisdom of presenting ourselves in good shape upon our arrival in Montreal, we will not deny ourselves of our accustomed luxuries. With your consent we will draw on you for \$19,747. Respectfully, C. & L.

Whether the Vancouver firm ever had the nice little junketing trip to Montreal I know not. I can only guess they did not. Nineteen thousand dollars was in all likelihood too large an expense item to risk on a merely prospective customer.

GIRL'S VIEW OF THE CASH SYSTEM.

By IDA LEIGHTON, AGED 14, ORANGEVILLE.

There is little doubt which is the better, cash or credit, and that it would be a grand thing if the cash system was the only one in practice. It would make less work and expense for the merchant, so that he would have more time to give to his business, while the customer would be happier for not being in debt. If the people would only think so, it would be far better for themselves and everyone else. They would not be always getting into debt and having to mortgage their farms and property, and eventually lose them, as they are seized by a man's creditor to pay his debts. It seems less to pay a dollar now and then

than to pay a large bill at the end of the year. The wholesale merchants will not wait for the retail merchants, as the latter have to wait for their customers. How then can the retail merchants be expected to pay for their goods unless they have private means! As everyone cannot have that, I think it only fair to everyone concerned that the cash system be established and practised and the credit system be condemned.

OPENING TEA SALES IN INDIA.

Latest advices from Calcutta report the first auction sale of the season, amounting to 10,000 packages, against 6,000 packages same time last year. Broken and Pekoe Souchongs were 1d per lb. higher than last season's opening rates, but common Pekoes and broken Pekoes neglected, and fine teas in small supply. The season was reported as late, in view of colder weather having retarded growth of plant in districts ordinarily very forward.

PAID \$26.50 FOR APPLES.

As THE CANADIAN GROCER stated last week, two barrels of apples were sold in Montreal the other day for \$50, or \$25 apiece.

But Dawson & Co., Toronto, claim to have broken the record. Last week they sold a barrel of choice fruit for the fancy figure of \$26.50. The purchaser was Robt. Barron, the Yonge street grocer.

"SUMMER GOODS"

The Ideal and Most Successful Breakfast Foods of the Nineteenth Century

ARE

THE IRELAND COMPANY'S

DESICCATED ROLLED OATS

— AND —

DESICCATED ROLLED WHEAT

In Handsome Packages of Convenient Size. They Sell at sight.

They have a Delicious Flavor not found in any other Cereal Foods; they are Absolutely Pure; they are Trade Winners; they are Profitable goods to handle.

We are pleased to mail Samples and full particulars. Let us hear from you now.

THE IRELAND NATIONAL FOOD CO., LTD.

TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

OPERATING

The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

CHOICE CEREAL BREAKFAST FOODS

OUR PAGE



You can't afford

to be without **“REINDEER”**

brand Condensed Coffee and Milk at this season. Your customers want it. We sell it. 2 doz. in case.

Price—No. 2, \$6.25 per case.

No. 3, \$5.00 “ “

Coffee . .

Sales of our **Crushed JAVA** and **MOCHA (XTR.)** are increasing—and why shouldn't they? It is the best value ever offered. Tins, 25 and 50 lbs., 22c. per lb.

Write for a sample and convince yourself.

Soap . . .

There is so much so-called Castile Soap on the market, that it is a positive treat to secure a **really genuinely pure olive oil Castile Soap** (natural color) **absolutely free from alkali**. We have just received a shipment of this article, in 3 lb. bars and 5c. tablets.—Price right.

Pickles .

“Gladstone” brand choice mixed pickles, 20 oz. bottles, as follows :

Barrels (free), 6 dozen each, \$1.00 per dozen.

Cases (free), 3 dozen each, \$1.10 per dozen.

We guarantee the quality. Note the price.

Tea

NEW SEASON'S JAPANS, first pickings, finest imported. Just arrived—25 lb. caddies and half chests.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

HAMILTON TRADE GOSSIP.

TRADE, which had fallen off a little during the past couple of weeks, is again reviving. "There is a distinctive improvement in every line as far as the grocery trade is concerned," remarked a jobber with whom I was in conversation. "People have got over the idea that big damage was done the fruit crop by the frosts, and they are showing their belief by buying more freely, particularly sugar. Two weeks ago the owner of a vineyard near here told me that his vines were black and that his crop was ruined. To-day I came down the street with him, and he said that the outlook was for a good crop. People are now finding that the damage was much over-estimated."

"There is a big sale of jams, currants and raisins, and merchants are stocking up in the faith that the better times are coming," was the agreeable salutation I got from one merchant.

The collapse of the canned goods agreement is gradually getting noised abroad, and all to whom I have spoken say in effect: "I told you so!" There is an active and increased demand for tomatoes, peas and corn at 75 to 80c., "and of course they are bargains at these prices," remarked a jobber. "The canners who have stock on hand are, I believe, financially able to hold it, and they are very foolish if they sacrifice prices."

Retailers who purchase their sugars in Hamilton are again beginning to purchase more freely, much to the satisfaction of the wholesale trade. The jobbing price rules at 45-16c. for Acadia and 43½c. for Montreal granulated, and yellows range from 3¼c. up.

The steam shovel began work in earnest Monday, on the cut to the entrance of the tunnel for the T. H. & B., and business men are stealing half an hour occasionally to go out and see the machine scoop up two yards of earth at every lift and dump it into the cars waiting alongside.

Even if Fearman's pork-packing factory was visited by a \$20,000 fire it does not prevent them doing business as of yore. That is the kind of enterprise that people admire. "Never say 'die' while there is a shot in the locker."

During the past week Japan teas here remained quiet, people expecting lower prices with the advent of new goods. "But I think," said a dealer, "that they are going to be disappointed. The early goods are all higher priced, but I don't think they show at the money as good liquor as last year, while freights have advanced

within the last few days. On Saturday last we made an offer for a big line to duplicate last year. It was one that cost us 16c.; and do you know that the closest figure at which we could buy it at to-day was 18c. That gives you an idea what Japan teas are like." In Young Hysons the assortment offering is very small, and there are no snaps to be picked up by anyone. Some good values are offering in Indian and Ceylon teas lately put upon the market at from 19 to 20c. Good drawing China blacks are scarce, but there are quite enough medium and high grades to supply the demand.

Through the courtesy of W. Stewart & Son, the architects, I was permitted to take a peep at the plans of the station that is to be erected at James and Hunter streets for the Toronto, Hamilton & Buffalo Railway Co. It is to be of brown stone and pressed brick. It will have a frontage of 50 feet on James street and 165 feet on Hunter street. There will be four floors. The style of architecture is Romanesque, and the structure will be handsome and imposing. The arrangement of the building is excellent, access to each department of it being most convenient. The general waiting room will be 40 by 45 feet, while in the tower, which is to grace the southwest corner, will be the ladies' retiring room. But to the men the most interesting feature is the smoking room. This is an unusual thing for a Canadian railway station, but I understand that it is now the "proper thing" in the United States. The station is to be finished by August 23.

My eye caught sight of a couple of attractively colored pictures in W. H. Gillard & Co.'s warehouse the other day. One depicted a keenly contested horse race, around which in letters of gold and black were the words, "Queen's Plate. Fancy April leaf Japan tea." The other showed a big giraffe with these explanatory words: "Extra fancy new season's Japan tea." "These," explained Mr. Beckett, "are new brands of Japan teas which are arriving shortly. We did expect to have them here by May 24, but our calculations were knocked out on account of the late opening of the market."

Lucas, Steele & Bristol, it seems, recently bought a certain factory's stock of canned beef in 14 lb. tins. The price which they paid has enabled them to make a specialty of this particular line, the result of which is that they have sold large quantities.

The F. F. Dalley Co. are putting some attractive new package goods on the market. "French Cream" package coffee is one of them. This article is in one pound round tins. The label is red, varnished, with white and green letters. It is a handsome package. "I have not seen anything to touch it," admiringly remarked a member of the

firm, as he held a package before him. Bird seed they are putting up in two new styles. One is called "Dalley's Recleaned," and is, as its name implies, pure. Each package contains cuttlefish bone and the new bird improver. The other package is cheaper, but it too contains cleaned seed. It is named Spanish.

The T. H. & B. Ry. Co. are now running two trains daily from Hamilton, carrying freight to Brantford, Watford, and all points on the M. C. Ry., and next week four trains will be put on, so that all shipments will be delivered next day. This gives Hamilton quick access to the trade covered by this system, and should be a great boon to the mercantile and manufacturing interests of the city. This new entrance into Hamilton has had great difficulties to contend against, notably the depression of the railway business the world over, and the difficulty in financing any scheme of this magnitude. That, however, is now fully overcome and the completion of the road an assured success. The continuation to Welland will be completed this fall, and the branch to Toronto next year, and possibly this. Through all the ups and downs of the difficulties the projectors had to contend with no firm in Hamilton deserves so much praise as the enterprising firm of W. H. Gillard & Co., wholesale grocers, who, from the inception, have stuck loyally to the enterprise against all opposition and who are now being complimented by their fellow merchants for their courage and support given to a scheme now acknowledged to be exactly what Hamilton wanted, viz., better railway facilities.

Aside from the permanent benefits that are likely to accrue to Hamilton from the entrance into the city of the T. H. & B., there are the immediate gains that are in prospect on account of the sums of money that the new railway will necessarily be compelled to spend in effecting an entrance. One prominent business man with whom I was conversing regarding the matter ventured the opinion that the cost would be at least \$700,000. "The tunnel will cost in the neighborhood of \$300,000. Work on this will begin about June 10. Then, besides the property that will have to be expropriated, there is the station, which is to be on Hunter street, between James and John. It will cost in the neighborhood of \$30,000 or \$35,000, and will greatly improve the city and vicinity. Besides the money the T. H. & B. will lay out there is the work that is to be done by the Hamilton Grimsby and Beamsville Electric Railway. They are to build a station at Catherine and Main streets, and in connection with the station they intend to have a market for the wholesale sale of fruit, where merchants from the east and west can come, make their purchases and have them shipped in first-class shape. This is going to be a great town yet. We have been asleep, but we are awake now," he concluded.

Mr. H. Beckett, of W. H. Gillard & Co., left on Thursday for Port Arthur. He will be away about ten days and, besides visiting a number of his customers, expects to have a good time.

W. L. E.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, June 6, 1895.

GROCERIES.

NOTHING of a new or striking character has developed during the week. The general volume of business is good, and better than a week ago, in spite of the fact that the turnover of sugar is lighter rather than otherwise. The development of a healthier tone to trade continues to be in evidence. Some shipments of new season's Japan teas reached this market on Monday. Teas generally are in fair demand, particularly Ceylons. Prices in canned vegetables are rather demoralized, but there is a large and active trade doing. We hear of a little salmon being offered at almost equal to \$5.40 to \$5.45 per case laid down here. There is a good demand for rice and spices. Valencia raisins continue active, and a good many prunes and currants are still going out.

CANNED GOODS.

Prices in tomatoes, peas and corn in wholesalers' hands are demoralized and lower. Peas and corn are selling as low as 75c. per dozen and tomatoes at 77½c., but it is only the poorer or not so well-known brands that are going out at these low figures, and standard goods are going out at 80 to 85c. The collapse of the agreement of the Packers' Association, as noticed elsewhere editorially, and the forcing of some lines on the market by the banks, are the factors which have brought about the demoralization of prices. The salmon situation is very strong. One canner has been offering a little fish this week equal to about \$5.40 to \$5.45 per case laid down here. This was for standard red fish, and mail advances

from the same canner state that the spring catch has been very small and that there will be none for this market. We quote: Tomatoes, 80 to 85c. for choice; corn, 75 to 80c.; peas, 75 to 80c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.45, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.45 to \$1.50; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

The local market remains much as before. We quote green in bags: Rio, 20 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

In New York the market for Rio and Santos growths is dull and unsatisfactory.

RICE.

Demand continues fair for both rice and tapioca. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Pepper continues strong in the primary market. The local trade in spices is on the whole good. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The market is dull, with prices steady and unchanged. Yellows are in better supply. There is a little movement in Demerara, but it is mostly on confectioners' account. We quote the same as a week ago: Granulated, No. 1, 4¾ to 4½c.; do., No. 2, \$4.25 to \$4.30; yellows, 3½c. up; Demerara, 3¾c.; bright, 4c.

In London there has been a little easier feeling. The N.Y. Journal of Commerce of Tuesday said: "With dull trading there is, as usual, rather more discussion over the merits of the market for raws, but practically no new features of decided character came into notice. The bearish view is based mainly upon an assumption that the world has more sugar than it needs, Europe in particular, with a possibility that previous speculative holdings may at any moment be unloaded, and the opposition claims simple temporary quietness, to be succeeded by good consuming demand with progress of warm weather. The current movement was slow and indifferent all round, holders asking about former rates and buyers showing an apparent willingness to meet them. In matter of business accomplished we note only a small lot of 48 hhds. Muscovado at 2 15-16c. for 89 test, but at the close there were evidences of better undertone and holders offered supplies somewhat indifferently."

SYRUPS.

There is not much business doing, but

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

HOUSEKEEPERS RUSH FOR
THE SPLENDID
PATENT SCRUBBING BRUSHES
MADE BY

The...

Berlin Brush Co.

Successors to Windsor Patent Brush Co.,
and Handy Patent Brush Co.

Whitewash Brushes and Brooms.

GOOD SATISFACTION IN
HANDLING OUR
GOODS.

BERLIN BRUSH CO.

Berlin, Ont.

We Invite

any Grocer handling

"SALADA"

CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

MARKETS—Continued

prices are being firmly maintained. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Trade continues to be of a moderate nature only. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

The most interesting feature of the market this week is the arrival of the first shipment of new Japan teas. There is only a package demand, however, for these teas, the trade preferring to wait for the later and cheaper shipments. The ruling price to the retail trade is from 29 to 35c. per lb. The chief demand on this market is still for Ceylon. Mail advices from London say the better grades of Ceylon teas sold higher. In China teas, blacks are quiet and greens are still scarce. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

Yokohama mails to May 9, received in New York, say: "New teas began arriving in quantity about the 1st inst., since when there has been a steady increase in the volume of receipts, although the total quantity received and marketed to date falls very largely short of last season. The demand has been active at full prices throughout, and the bulk of the business has been transacted at figures ranging from \$35 to \$60 per picul. Total receipts to date at Hiogo and this port are 24,824 piculs, against 42,085 piculs received at same period last season; and the total settlements since the opening of the market amount to 21,846 piculs, which is less by 15,211 piculs than was the case at even date last year."

DRIED FRUIT.

Valencia raisins continue in active demand. The demand appears to be particularly good for bulk selected and layer selected fruit. We quote: Off-stalk, 85 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Sultana raisins are quiet and unchanged, with 6½ to 7c. as the ruling idea as to price.

Prunes are still in demand at the old figures. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 6¾ to 7¼c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

Currants are in fair demand at unchanged prices. We quote: Filatras,

half-bbls., 4 to 4½c., barrels, 4¼c.; fine Filatras, half-bbls., 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¾c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Dates are quiet and unchanged at from 4½c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

R. L. Mason & Co.'s advices re growing crops are as follows:

VALENCIA RAISINS—Owing to the poor quality of the 1894 crop, the season was a most difficult one for packers whose reputations would not allow of their meeting the competition of poor fruit by packing similar qualities. On May 1st about 150,000 quintals remained in Spain, all unfit for packing, which are being used for distillation, for which purpose there is a demand for the entire quantity. The vineyards promise well for the coming crop, which is likely to be about the same size as last year's. First shipments are likely to take place about August 1st—15 days earlier than last year.

MALAGA FRUIT—Early rains have done the vines good, and, barring unfavorable weather, a heavy crop of fine large raisins is expected. The almond crop has suffered severely, and it is doubtful if it will exceed one-third of last year's production.

ELEME FIGS AND SULTANA RAISINS—C. Whittall & Co. report crop prospects favorable. They write: "The vines are showing well in all districts. The fig trees are also doing well. It is further expected that the Vourla district will have an exceedingly good yield of sultanas and raisins."

TURKISH PRUNES—Messrs. J. & U. Liebman & Co. send us very unfavorable reports, so far, of the coming crop, which is certain to be a very short one. The percentage of large size fruit, however, will be greater than usual.

FRENCH PRUNES AND PLUMS—J. S. Todd & Co., Bordeaux, report that prunes will not be more than a medium crop. Plum crop will not be nearly as large as last year's.

SICILY FILBERTS AND ALMONDS—The supply of Sicily shelled almonds will be less by over 50 per cent. than last year's. In filberts, prices are expected to advance, in sympathy with almonds.

BUTTER AND CHEESE.

Advices from the Old Country state that the markets there are still in a very demoralized condition. The finest fresh Canadian makes of creamery butter would not net more than 14 or 15c. a pound. As Canadians have to look to the Old Country as a market for the bulk of their butter, the prospects would seem to be anything but encouraging for creamery and dairymen this season. Locally nothing but the finest

butter can be handled profitably, as there is still a large quantity of old stuff lying around which will supply the bakers for some time to come. The weather has been so warm that large rolls have practically ceased to come forward, and all butter is being packed in tubs. As the market is so full packers will do well to be particularly careful in grading colors. They should also sell and ship while fresh. Prices are in some cases lower. We quote: Summer dairy and store packed, 5 to 7c.; fresh large rolls, 10 to 12c.; prints, 13 to 15c. Fresh creamery—Tubs, 15 to 16c.; pound prints, 16 to 17c.

The market for cheese has somewhat improved. The make is likely to be very large this season, but there seems to be no prospect of higher prices. The last season was rather disastrous to dealers, and the large make this year will surely keep quotations down still. August and September makes of Canadian cheese bring 10 to 10½c., and new Canadian cheese is quoted at 7¾ to 8c. Small Stiltons bring 10 to 11c.

GREEN FRUIT.

A good trade is being done, especially in early fruits and vegetables. Strawberries remain firm, but pineapples and bananas are plentiful and easier. Lemons have risen somewhat in price, as a result of the keen demand during the recent hot spell. We quote: Messina lemons, 360's, \$4.25 to \$5; 300's, \$4.50 to \$5. Oranges—Messinas, half boxes, 80's, \$1.50 to \$2; 100's, \$1.75 to \$2.50; boxes, 160's, 200's and 300's, \$3.50 to \$4; navels, \$4 to \$4.75; Messina ovals, 80's, \$2.25 to \$2.50; California seedlings, \$2.75 to \$3; Valencias, \$6. Bananas, \$1.25 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$4 per bbl.; common fruit, \$1.75 to \$2. California dried fruit—Apricots, 12½c.; peaches, 12½c.; cranberries, \$3.50 per box. Strawberries, 15c. a quart; cocoanuts, \$4.50 a sack; pineapples, 8 to 14c.; green string beans, \$2.50 to \$3 per bushel crate; Egyptian onions, \$2.25 per sack; cucumbers, \$2.25 to \$2.50 per crate; new cabbage, \$2.25 to \$2.50 a crate.

COUNTRY PRODUCE.

BEANS—Choice hand-picked are higher at \$1.70 to \$1.75 per bushel.

DRIED APPLES—Are quoted at 5 to 5½c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: 6½ to 7c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.25 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

POTATOES—Old potatoes have taken quite a slump. A car of Manitobas sold in Toronto this week did not bring enough to pay the freight here. New potatoes are be-

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.,

70 Colborne Street

TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

The great 5c. cake

Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

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Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.



Ports,
Sherries
Catawba
Diana
Niagara

Write us for
... Prices.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

ginning to come in from the South. We quote: Old, on track, 45c.; old, out of store, 50c.; new, \$4.50 to \$6 a barrel.

EGGS—Remain firm at 10½, 11c. being quoted occasionally.

FISH.

Trade has been slow during the hot spell, and dealers would not carry much stock. Things are looking up now. Restigouche salmon is the newest fish on the market. We quote: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland and herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; pike, 4½ to 5c. per lb.; flitch cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 5½ to 6c.; white fish, 6½ to 7c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Georgian Bay herring, \$2 per 100.; Restigouche salmon, 17c.

PROVISIONS AND DRESSED HOGS.

The market is much the same as that of last week.

Packers are buying no more hogs, and hog products are firm. Dressed hogs bring \$6 to \$6.25 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8¼c. for small lots; breakfast bacon, 11c to 11½c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Steadily going up. We quote: White, \$1.01; red, \$1.01; goose, 85c.

OATS—Have advanced rapidly to 45 and 46c.

BARLEY—Has made another advance to 50c.

FLOUR—Has advanced rapidly in sympathy with wheat. We quote: Ontario straight roller, \$4.50 to \$4.75; Manitoba, \$4.90 to \$5; patents, \$5.15 to \$5.25.

BREAKFAST FOODS—The continued advances in grain give rise to a very firm feeling in breakfast foods, which have a strong tendency to higher prices. Oatmeal has advanced 10c. within the last few days. We quote: Standard oatmeal, \$4.50 to \$4.60; rolled oats, \$4.50 to \$4.60; rolled wheat, \$2.75 in 100 lb. barrels; cornmeal, \$3.50; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

The season is practically over, and no trade is being done. The jobbers' prices quoted are merely nominal. We quote: Red clover, \$6.15 to \$6.50; alsike, \$4.20 to \$6; timothy, \$2.90 to \$3.50 per bushel.

SALT.

Trade is brisk at unaltered prices. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

HIDES, SKINS, WOOL AND TALLOW

HIDES—Stocks are light, and the demand is active, but there are no change in prices.

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce Commission Merchants

77 Golborne St.

TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes.

Write for sample order.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Rutherford, Marshall & Co.Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

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REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

Summer Lemons

Now is the time to buy.
How many can you use?

WRITE US—We are large dealers.**CLEMES BROS. - TORONTO**

MARKETS—Continued

Greens are quoted at: No. 1, 8c.; No. 2, 7c.

SHEEPSKINS—The supply is falling off and lambskins and shearlings are more plentiful. Sheepskins are worth \$1 to \$1.25, lambskins 25c. and shearlings 15c.

CALFSKINS—Unchanged. We quote 8c. for No. 1 and 6c. for No. 2.

TALLOW—Still dull. Jobbers give 5 to 5½c., and sell ½c. higher.

WOOL—Is coming in freely at country points. Seventeen to eighteen cents in some sections and 18 to 19c. in others are the ruling prices. For round lots of selected wool 19 to 20c. are the top prices.

PETROLEUM.

For the first time since the recent period of rapid advances a halt has been called in petroleum, and prices are now down a cent on all lines. The decline is due to the easing up of crude both in Canada and the United States. There is no evidence that the market is likely to break, dealers holding that prices will not go lower, and may go higher. The high prices have stimulated production, which in a slack season results in a lowering of prices. We quote, in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16 to 17c.; carbon safety, 18 to 19c.; Canadian water white, 18 to 19c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO MARKET NOTES.

Clemes Bros. have some new Baltimore potatoes.

Wm. Paterson & Son report pickles moving out rapidly.

Dawson & Co. are bringing in four cars of strawberries a week.

Clemes Bros. have a consignment of fancy Florida tomatoes.

Perkins, Ince & Co. are in receipt of a shipment of Knox gelatine.

Smith & Keighley have just received a carload of fine English dairy salt.

P. C. Larkin & Co. are in receipt of a consignment of tea right from Colombo.

John Sloan & Co. expect a shipment of Sangalla package teas in the course of a few days.

Wm. Paterson & Son's travelers carry samples of all the leading lines of chewing gums.

James Turner & Co's "Mountain Top" brand, April pickings Japan, are selling first rate.

James Turner & Co. have a nice line of Patterson's camp coffees, pickles and sauces just coming in.

We would advise our readers to pay attention to the advertisement of Laporte, Martin & Cie.

Davison & Hay have a line of Japan teas in 10-lb. caddies which they are selling at what are said to be bargain prices.

H. P. Eckardt & Co. announce the arrival of their new season's Japan teas. They are early pickings and show good value.

Davidson & Hay have received two lines of new season's May pickings Japan teas, which are said to show exceptional value.

Graham, McLean & Co. say they find the demand for creamery cheese rapidly improving with the advent of the warm excursion weather.

Davidson & Hay have in stock canned raspberries, red and black, in 1-lb. tins,

which they are offering at low prices; also 2-lb. Bartlett pears.

D. Gunn, Flavell & Co. report short cut heavy mess pork in good demand.

Wm. Paterson & Son's employees are arranging for a monster picnic at Mohawk Lake, a pleasure resort near Brantford, on Saturday, June 15.

Odart's pickles, put up by Gillard & Co., of London, Eng., also Paris, France, are a most delicious relish and are for sale by Lucas, Steele & Bristol.

Lime juice in quart bottles is being offered by Davidson & Hay. This firm is also handling three lines of root beer, for which they report good sales.

A mistake crept into the advertisement of the Toronto Salt Works last week, in which 4 doz. 2-lb. boxes were quoted \$4.10 per case instead of \$1.40.

The Pure Gold Manufacturing Company shipped six and a half tons of ground coffee to B.C. this week. Reception coffee in milk pails is a great seller.

The Eby, Blain Co. have new season's Japan teas in store which are showing good value. They have also received another shipment of "Orient" tea.

Pure Gold sweet tomato catsup, a most delicious article, is ready for the market. This firm is to be commended for the fine quality and style of its goods.

The Eby, Blain Co. have received a shipment of Cunningham and DeFourier's sardine paste; also shipment of Batger's "Nonpareil" table jellie in pints.

Attention is called to the custard powder offering by Lucas, Steele & Bristol, in packets to retail at 10c.; also to Fruit Saline, a very pleasant effervescing invigorant.

The Eby, Blain Co. are putting a new pickle on the market. It is called the "Gladstone." It is in 2 oz. bottles and can be retailed at 10c. per bottle. It is put up in barrels of 6 doz. and in cases of 3 doz.

The best food for dogs is said to be Spratt's patent dog biscuit. It is cheaper than any other dog food on the market, and much more healthy for the canine. W. H. Gillard & Co. are the Hamilton agents.

Manager Roberts, of the Pure Gold, is busy with a gang of carpenters, re-modeling the interior of the firm's premises to meet the demands of their growing business. New coffee machinery is being put in.

According to D. Gunn, Flavell & Co., their sweet-pickled green rolls are having a big run, and their stocks are getting into small compass. They say, however, that a few orders can yet be filled at special prices.

The "Queen" tea and coffee pot is a new line going on the market this week. The Pure Gold Manufacturing Company have placed a very large order for these pots, which will be supplied to the trade filled with coffee.

W. H. Gillard & Co. are advertising a new line, viz., "Sicilian Lemonade Tablets," put up in glass bottles, one dozen in a bottle, to retail at 10 cents. One tablet is sufficient for a glass of lemonade, thus costing the consumer less than 1 cent per glass.

J. F. Austin, representing Shingluff & Co., Baltimore, stated, when in Toronto a few days ago, that the leading shoe-black proprietors of that city, employing a large number of shoe-blacks all over the city, told him they found that the English Army blacking had given them better results than

any other blacking, either foreign or domestic, they had ever used.

In France the Government seems to intend to bring a change into the sugar duties. The projected change has been sent to the Bureau of Deputies, but the contents are not yet published. It seems, however, that it only contains some small alteration and not a fully renewed bill.—Willett & Gray.

New York ginger ale and other summer beverages, handled by W. H. Gillard & Co., Hamilton, who are the sale agents for the grocery trade, are particularly fast sellers during the hot weather. They show the retailer a handsome profit, and those not handling the line would do well to order a five case lot from the above firm.

MONTREAL MARKETS

MONTREAL, June 6, 1895.

GROCERIES.

THE grocery market has not shown any striking change in the matter of business during the past week. There are signs, however, of more activity in sugar, as stocks are becoming exhausted and refiners will for the first time resume business on the new basis. In tea new crop Japans have sold at 35c., while in molasses the excitement that we referred to last week has continued, and holders look for even higher prices. In dried fruits matters are much the same as they were, and the same can be said of canned goods, coffees, spices, nuts, etc. In lemons there has been a moderate boom and a sharp advance in price, but other green fruits are unchanged in their position.

SUGAR.

The sugar market is showing more activity in a wholesale sense. Stocks in both second and third hands are becoming exhausted, and for the first time since the new duties refiners will begin to operate extensively on the new basis. This week jobbers are having a large increase in the volume of orders from the country, and are buying more heavily in a corresponding degree from the refineries. The range of values exhibits no quotable change, but the tone is firm and prices are more apt to advance than decline. In a jobbing way we quote granulated at 4½c. and yellows 3½ to 4c. At the refineries the basis for straight wholesale lots is 4¼c. for granulated and 3½ to 4c. for yellows.

SYRUPS.

The syrup market is quiet, but the feeling is firm in sympathy with the strength of molasses, and prices are apt to go higher in the near future. Demand rules slow at a range of 1¼ to 2¼c. for domestic in the wood in fair sized lots.

MOLASSES.

The molasses market has ruled strong and active in line with the situation described in these columns last week. Prices are now firmly held at the advance noted last week by the majority of holders, and no strictly prime Barbadoes stock can be had under 35c., though we understand that some inferior grades have been placed at country points at the equivalent of 33½c. Montreal. Owing to the light supplies of Barbadoes Porto Rico stock is receiving attention, and there have been good sized sales of it at a

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
**FRUIT
PRODUCE**
and COMMISSION MERCHANTS
**32 WEST MARKET STREET
TORONTO.**
Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL .. **FRUIT**
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Cheese

We have in stock
200 boxes

"GILT EDGE"

Finest September cheese. It
will soon be impossible to buy
old cheese. On these we will
give special quotations in lots
of 5 or more.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. :- TORONTO.
79 Esplanade.

price closely approaching that for Barba-
does, viz, 34c. for jobbing lots of less than
a carload, and even more than that, or 35c.
has been asked in some cases.

RICE.

There has been no change in the rice
market, demand continuing good at firm
prices. We quote jobbing prices: Japan,
\$4.25; crystal Japan, \$4.75 to \$5; standard
B, \$3.45; English style, \$3.30; Patna,
\$4.37 1/2 to \$5; and Carolina, \$7 to \$7.50.

SPICES.

The steady feeling in spices is fully main-
tained, and values show no material change.
Demand is of a moderate character as usual
at this season of the year. We quote job-
bing prices as follows: Penang black pep-
per, 9 to 10c.; white pepper, 13 to 15c.;
cloves, 15 to 20c.; cassia, 12 to 20c.; nut-
megs, 65 to 90c.; Jamaica ginger, 20 to 25c.,
as to grade.

COFFEES.

There has been no new feature in the cof-
fee market, business ruling on lines of a
quiet jobbing character. In a regular way
we quote green coffee in bags as follows:
Maracaibo, 21 1/2 to 23c.; Rio, 19 to 21c.;
Java, 25 to 30c.; Jamaica, 20 to 23c.; and
Mocha, 29 to 34c.

TEA.

First arrivals of new crop Japans arrived
here at the beginning of the week, but little
can be said in regard to them, as business
has not been of any extent. So far any that
have sold have been on the basis of 35c.
here, but only about 300 packages or so
have been disposed of. In old stock me-
diums have changed hands at 15 to 16c.,
and we quote: Japans, low grades, 11 to 14c.;
medium, 15 to 17c.; fine, 18 1/2 to 24c.; and
choice, 25 to 31c.

DRIED FRUITS.

The dried fruit market has been affected
to a certain extent by the firmness in sugar
and molasses, but there are sellers of
Valencia stock here who are still willing to
concede in the case of a turnover of Valencia
raisins. Prices on them have a wide range
owing to difference in quality, viz., from 2 3/4 c.
for common off-stalk up to 5c. for fine and
4 3/4 to 5 1/4 c. for layers.

Sultanas are scarce and firmly held, only
one firm having any quantity. These are held
at 5 1/2 to 6c., and no better prices are pos-
sible, for some fresh supplies coming for-
ward cost 4 1/2 c. net cash laid down in Mon-
treal.

There is no change in California raisins,
3-crown selling at 5 1/2 c., and 4-crown ditto,
6 1/2 to 6 3/4 c., duty paid in Montreal.

Currents continue much the same as they
were, and prices are unchanged. We quote:
Filatras and Provincials, bbls. 3 1/2 c.; cases,
4 to 4 1/2 c.; Patras, 5 to 5 1/2 c. and Vostizzas,
7 to 7 1/2 c.

The market is becoming bare of prunes,
there being only one large lot of Austrian
stock on the market, which is held firm at
4 1/4 to 5c., and there are only a few hundred
boxes of French goods here, which are held
at 4c.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

MAPLE SYRUP

W. M. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

MAPLE LEAF BRAND | **WRITE US FOR
QUOTATIONS**

Hams, Backs, Rolls,
Breakfast Bacon,
Pure Lard (tubs, pails).

D. GUNN, FLAVELLE & CO.

Pork Packers and . . . **TORONTO**
Commission Merchants

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

MONTREAL MARKETS—Continued

Dates are firm in tone and higher under diminishing stocks, at 4 to 5c., as to quality.

Dried apples sell at 6c., and evaporated 6½ to 6¾c.

NUTS.

There is only a moderate jobbing trade doing in nuts. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

There is nothing new to report in the canned goods market of a striking character. The general tone is steady and values rule as they were last week. There has been a fairly good demand for vegetables, peas, corn and tomatoes receiving attention. In canned salmon nothing new is spoken of in addition to the bids that we noted the other week, and canners are still asking in the vicinity of \$4.50, f.o.b. on the coast. We quote: Lobsters, \$1.50 to \$1.90 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.20 to \$1.45 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$2.75 per doz.; corn, 85 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

APPLES—The apple market rules quiet but firm. Fine stock is very scarce and dear at \$5 to \$6 per barrel, while medium are held at \$3 to \$4.

ORANGES—The orange market is quite active in a jobbing way and prices fairly steady. In half boxes they range from \$1.50 to \$2, and in boxes, \$3 to \$4.50, as to brand.

LEMONS—There is a regular boom in lemons, which have advanced sharply, and are now held at \$4 to \$5 per case.

BANANAS—The market is glutted with this fruit and they sell for almost anything. We quote: 45c to \$1.50 per bunch.

PINEAPPLES—Large receipts have overwhelmed the demand and prices have declined sharply to 3 to 8c each, as to quality.

COUNTRY PRODUCE

EGGS—The egg market is quiet and steady at 10 to 10½c per dozen.

MAPLE PRODUCTS—Syrup sells at 50 to 60c, and sugar at 4½ to 5c., as to quality.

HOPS—Dull and unchanged at 5 to 8c.

HONEY—New extracted ranges from 7 to 9c., and comb stock 10 to 12c.

BEANS—Dull and unchanged at \$1.60 to \$1.75 for hand-picked, and \$1.25 to \$1.50 for lower grades.

POTATOES—Sell on the track in car lots at 60c., and in jobbing lots, ex store, 65 to 70c.

ONIONS, DOMESTIC—Are quiet and steady; yellow, \$2.25 and red \$1.90 to \$2 per bbl.

ONIONS, IMPORTED—Bermuda onions are unchanged at \$2 to \$2.75 per crate, and Egyptian \$2 per bag.

PROVISIONS.

The demand for local provisions continues slow, and the market rules quiet and without any new feature to note. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

The demand for flour has been good and prices firm. We quote: Winter wheat, \$5.50; spring wheat, patents, \$5.15; straight roller, \$5 to \$5.25; straight roller, bags, \$2.35 to \$2.40; extra, \$4.30 to \$4.40; extra, bags, \$2.25 to \$2.30; Manitoba strong bakers', \$5.

In feed the feeling is steady. The demand continues good and millers state they are kept well sold up. We quote: Bran, \$16 to \$16.50; shorts, \$19; mouillie, \$23 to \$24.

The market for oatmeal is firm, but business rules quiet. We quote: Standard, bbls., \$4 to \$4.05; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.20.

BUTTER.

Nothing new can be said about the butter situation. The market continues dull and heavy, business to-day being confined as usual to a small jobbing trade. We quote: Creamery, 14 to 15c., and fresh Townships dairy, 13 to 14c.

CHEESE.

The cheese market has been an excited one since our last, and speculative buying in the country sent the first cost of cheese 1c. above what it was a week previous. On spot the market is slow to follow suit, and the same can be said about the English market, which is fully ½c. below the ruling price in Montreal. English offers are 36c. c.i.f. for prompt shipment, or about 7½c., and 38c. for June cheese, or 7½ to 7¾c. These offers mean that either the British buyers have to advance their views or that sellers on this side will have to concede. If the latter happens last Saturday and Monday's purchases are not likely to be profitable ones. The ruling price at the wharf Monday morning was about 7¾ to 7½c., for only a few were bought at 7¼c., and the outside price of 7½c. was made only for one pet combination. Based on these purchases spot values are now 7¾ to 7½c. on Quebec cheese, with Brockville nominal for the moment. It is understood, however, that some Ontario makes sold at 7¾c., but it is hardly likely that a buyer will be able to get them at this price again.

ASHES.

Receipts of ashes are small and the market quiet and steady at \$1.10 for first pots, and \$3.75 to \$3.80 for seconds, and pearls \$5.65 per 100 lbs.

MONTREAL TRADE NOTES.

About the only large holders of Austrian prunes on this market are Vipond, McBride & Co.

Kennedy, Greig & Co. have just received a large consignment of Carr & Co.'s English biscuits.

Another shipment of Bryant & May's matches were received this week by Kennedy, Greig & Co.

Hart & Tuckwell have been the largest receivers of pineapples this week. Stocks of these are heavy at the moment.

A line of some 3 500 packages new crop Japan tea is anticipated this week, and is offering to arrive around 35c. per lb.

There are only a few French prunes left on this market, possibly, at the outside, 200 boxes. The holder wants 4c. for them.

The Dracona's cargo which sold on Friday last comprised 12,000 pkgs. lemons and oranges. The oranges brought \$1.50 to \$2.50 per box, and the lemons from \$1.50 to

\$4, according to quality. The only out-of-town buyers present were Mr. John Dixon, of Dixon Bros., Hamilton; R. Barden, of Quebec, and H. A. Broue, of Ottawa. The principal local buyers were Hart & Tuckwell, R. C. Barry, of John Barry & Son; J. J. Vipond, G. Vipond, of Vipond & McBride; O. & E. Hart, McBride, Harris & Co., J. R. Clogg & Co., Bowes & McWilliams, Montreal Fruit Exchange, L. Sylvestre, T. S. Vipond, W. Vipond, O. Laird, Jos. Grenier, Jos. Brown and W. Paul.

Two of the leading wholesale grocery houses placed their first order for refined sugar since the new duties on Tuesday morning last.

Kennedy, Greig & Co. have been appointed by the Albany Caramel Co. Canadian agents for their caramel paste used in making high-class confectionery.

Laporte Martin & Co. are large holders of fine Barbadoes molasses. They call their friends' attention to the fact that the market has an advancing tendency.

The advance in lemons this week of over 50c. per case is in sympathy with the small sized boom which set in in New York early in the week. Holders here are very firm.

There have been sales of car lots of Barbadoes molasses at Berthier, Que., at the equivalent of 33c. in Montreal. The goods in question can hardly have been strictly prime A1 stock.

It is understood that a cargo lot of molasses has been sold in Boston by Jno. Pender & Co. on very advantageous terms. This draws upon Canadian stock.

A. K. McCullough has been admitted to partnership in Kennedy, Greig & Co. The style of the firm is unchanged. Mr. McCullough is connected with the Philadelphia branch of the firm.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., June 6, 1895.

WE have now entered upon the last month of the half year, and unless something unlooked for happens, it will have been the best half year in the grocery trade for a long time. The way business is now conducted it is hard to make money on an even market. And to make money on a falling market doing straight business is next to impossible; but all must make some money and many a great deal when one month shows an advance such as the last. And the improvement is not only in grocery lines, but our cotton manufacturers and tanners, and what is of great importance to St. John, our lumbermen and even in some cases our ship owners feel the influence, though in the case of the latter it is largely confined to owners of small vessels. In lumber there has been as much advance as in other lines; spoken of, but the demand is good at fair prices and the lumbermen have, to a much larger extent than usual, got their logs forward and but a small quantity will be hung up. Ocean freights continue very low, but there is a demand for small vessels to bring lumber to St. John from outside mills, and particularly to take lumber to the States. The freights are not high, but so much better than has been the rule that owners are

..1895..

SALMON

Flag-Ship Brand Of Fraser River Fish.

1 lb. Talls.

1 lb. Flats.

1 lb. Ovals.

1 lb. Squats.

1-2 lb. Squats.

Packed by the

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

pleased. An advancing market, however, presents this difficulty to the correspondent: He finds his quotations old before they are in the hands of the readers, but then the principal thing is obtained. The readers see the tendency of the market, and as long as the movement is upward we have not a word to say. Still there are some who are unfortunate holders of old butter and cheese, and it is learned that some of our farmers have hay three years old in the barn, with prices lower than ever, in fact with no demand at all. And with many it is a question where to put the new.

OIL—The American market has somewhat recovered from the reaction of a few weeks ago, and has again advanced $\frac{3}{4}$ c. In Canadian, though the price is firm, there is no change. The demand at this season is very light in burning oil, and even in lubricating, the mills having got their spring supplies, there is little moving. We quote: American, best quality, $22\frac{3}{4}$ c.; Canadian, best, 21c.; Canadian, second grade, 17c.

SALT—During the past week a cargo of some 6,000 bags were landed and found fair demand. The price is about 46c., from the ship's side to the wholesale trade. There are fair stocks, but the market is quite firm, as, what is most unusual at this season, there is not a cargo afloat from England for here. So that for some time any further supply wanted will have to be brought from Boston. It will on that account cost higher. The reason of no salt coming here from England at present is the low freight offered on lumber from here to the other side. We quote ex store prices: Coarse, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bbls. bulk, dairy, \$2.80; bbls. bulk, cheese, \$2.70.

CANNED GOODS—Though prices do not show the advance which other lines do, some goods are higher, such as peaches and beef. All lines are firm and ruling higher. Demand is good, while the stock is not large. Vegetables rule high, buyers finding holders less inclined to shade prices than they have been. Salmon are very firm, and oysters, though no higher here, have advanced slightly in Baltimore. We quote: Corn, 90c. to \$1; peas, 95c.; tomatoes, \$1 to \$1.05; corned beef, 2 lb. tins, \$2.90 to \$3; 1-lb. ins, \$1.75 to \$1.80; oysters, 2's, \$2 to \$2.25;

1's, \$1.60 to \$1.65; peaches, 3's, \$2.95 to \$3; 2's, \$2 to \$2.10; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.40 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—This is a quiet line at this season. Prices are not active, and are ruling low, though rather firmer than at last quoting. Prunes, which were thought to be rather firmer, are dull, and are selling low. Some cask prunes of not very good quality which have been sold here have hurt the market. Evaporated and dried continue dull at the lower figures. Raisins are, perhaps, firmer, but holders are anxious to sell, and low prices rule. California loose muscatels are favorites, and, though low, are firm. Peanuts have advanced $\frac{3}{4}$ c. during the month. We quote: Sultana raisins, 6 to 7c.; Valencia, 4c.; layers, 5c.; London ayers, \$2.10 to \$2.25; California loose muscatels, $5\frac{1}{2}$ c.; currants, bbls., $3\frac{3}{4}$ to 4c.; half-cases, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; evaporated apples, 8c.; dried apples, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; dates, 4 to $4\frac{1}{2}$ c.; prunes, 4 to 5c.; figs, 11 to 18c.; Bermuda onions, \$1.60 per crate; Egyptian, 2 to $2\frac{1}{4}$ c.; California evaporated peaches, 12 to 13c.; ditto apricots, 12 to 14c.; do. pears, 12 to 13c.; cleaned currants, bulk, $6\frac{1}{2}$ c.; do. 1 lb. cartoons, $7\frac{1}{2}$ c.

GREEN FRUIT—Demand is very active. In oranges prices rule higher, as also in lemons. Bananas are costing higher and dealers complain of two light profits. In pineapples not many are arriving, prices ruling too low here to pay to import. Strawberries are rather firmer. The demand is good and the quality fair, but improves from week to week, which is one reason for better prices. Rhubarb is now in active demand and prices are low, quantities coming forward. We quote: Valencia oranges, \$6 to \$6.50; Messinas, \$3.50 to \$4; lemons, \$3.50 to \$4.50; strawberries, 15 to 17c.; pineapples, 10 to 15c.; rhubarb, 1 to $1\frac{1}{2}$ c.; bananas, \$1.75 to \$2.25; California oranges, \$3 to \$4; extra Valencias, \$7.50; blood oranges, half-box, \$2.50.

MOLASSES—This still remains a matter of interest. Perhaps no line is in better shape, for while the percentage of advance is not as high as in some other products, stocks here are light and not large enough for the demand, nor can they be replaced as easily as other goods. Many importers think it

odd that while when prices were at their limits there was no stock, at advanced prices there is stock, and are inclined to charge dealers at the islands with treating them unfairly. Prices are very firm with dealers and buyers, and higher prices are expected. In quotations of St. Croix it should be remembered there is a difference in quality, some being very good. A cargo of Porto Rico is daily expected and another is on the way. We quote: Barbadoes, 34 to 35c.; St. Croix, 32 to 34c.; Porto Rico, 37 to 38c.; syrup, 35c.

SUGARS—Demand from wholesalers is good. They are not in many cases buyers, as stocks are still large, and this is not a market where one can unload quickly, as there is just so much sugar sold, and when a certain quantity is bought there is no demand. Holders who bought for speculation are not pushing sales. In some cases they are not offering. The market is firm and higher prices are expected. The season for the largest consumption is just about to hand. We quote: Granulated, $4\frac{1}{2}$ to $4\frac{5}{8}$ c.; yellow, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; Paris lump, 5 to $5\frac{1}{2}$ c.; pulverized, 5 to $5\frac{1}{2}$ c.

DAIRY PRODUCE—The market is in rather better condition with the new goods to hand. Old dairy butter is still a drug but new is in fair demand for good quality. It is strange how blind some are to their best interests. Some new coming to the market is found to be mixed with old, which, in place of working off the old, as shippers blindly think, is killed itself. Creamery prints are in good demand at fair prices, and tubs could also be sold were creameries willing to sell at market rates. Creameries should be careful and not, for the sake of a small saving, put their butter up poorly. Some splendid new cheese are in the market. New Brunswick factories have sold at $7\frac{1}{2}$ c., but only a few cheese as yet; the most in the market are either from Quebec or Ontario. There are still a good many old cheese. Eggs are in fair demand, with stocks light. It is hoped shippers will not hold for higher prices. We quote: New cheese, $8\frac{1}{2}$ to 9c.; new butter, 16 to 17c.; old creamery, 15 to 16c.; dairy, 12 to 14c.; cheese, 9 to $9\frac{1}{2}$ c.; eggs, 9 to 10c.; fresh creamery prints, 18 to 20c.

FISH—Market in dried, pickled and smoked is easy, with light demand, particularly for small cod and smoked herring. The principal interest is in fresh. In gaspareaux

ST. JOHN MARKETS—Continued.

the catch continues but fair, while in shad it is light, as is the supply of halibut and lobsters. Salmon are coming in more freely, and those interested are making all arrangements to handle the large quantities which are soon expected. Mackerel are not caught here. We quote: cod, \$3.95; large, \$4; small, \$2.75; pollock, \$1.65 to \$1.70; bay herring, \$1.40 to \$1.50; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; shad, fresh, 8 to 10c.; smoked herring, 6 to 7c.; Digby chickens, 10 to 12c.; halibut, 7 to 8c.; gaspereaux, 50 to 60c.; smoked, \$1; lobsters, \$6; fresh salmon, 14 to 15c.

PROVISIONS—Demand is only fair. Beef is firm, having advanced during the past week. Rolls are also quoted higher. The movement in smoked meat at this season is not large. We quote: Clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; prime, \$13 to \$13.50; extra plate, \$14.50 to \$15; plate, \$13.50 to \$14; pure lard, 9½ to 10½c.; compound lard, 8½ to 9c.; cottolene, 9¼ to 9½c.; hams, 11 to 12c.; rolls, 9½ to 10c.; beef, half-barrel, \$7.

FLOUR, FEED AND MEAL—In flour there has been another slight advance during the week. Demand continues good. On account of stocks held dealers are not now buyers. Feed is very scarce and rather higher. In oatmeal the price here is below millers' figures, and just why it is hard to say, as everything points to further advances; but this is a feature of our market, perhaps because it is small. Prices are much higher than last week, as they are in oats, which have advanced 4 to 5c. Cornmeal is firm at advance. We quote: Manitoba, \$5.65 to \$5.75; best Ontario, \$5.50 to \$5.55; medium, \$5 to \$5.25; oatmeal, \$4.50 to \$4.60; cornmeal, \$3 to \$3.10; middlings, \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.90 to \$2; prime, \$1.80 to \$1.85; split peas, \$3.70 to \$3.90; pot barley, \$4 to \$4.25; hay, on track, \$8.50 to \$9; oats, on track, 48 to 52c.

ST. JOHN TRADE NOTES.

There is talk of a central winter creamery at Charlottetown.

The Amherst Boot and Shoe Company have declared a dividend of 10 per cent.

The popular Hotel Dufferin is again open, having been entirely refitted throughout.

Mackerel are being taken in large numbers near Yarmouth. During last week the value of the catch was \$15,000.

Port Elgin, Westmoreland County, has a drug store. It is carried on by Frank A. Sharpe, late with Messrs. S. McDiarmid & Co., of this city.

The cargo of Porto Rico spoken of is to hand. Price while landing, 34 and 35c. Baird & Peters are the importers.

Chatham has a new market under the suggestive name of Cash and Co. The clean and attractive manner in which things are kept is having its effect upon the other stores.

The factory of the Havelock Mineral Spring Company is a total loss through fire. The company are at present putting up their goods at Petitcodiac, the water used being taken there by rail.

A number of our merchants are showing business enterprise in the handsome delivery wagons they have. Two new ones are to be seen this week. Messrs. Dearborne

& Co. have perhaps the handsomest wagon ever seen here. It was imported from Ohio. The horse and harness are in keeping, and it is said the goods sold are also of the best. They divide the city into three divisions, visiting each twice a week. Messrs. F. C. Colwell & Co. have also a handsome new delivery team.

There is a report that Truro is to have another condensed milk factory. This is one of the most alive towns in Nova Scotia, and has already a widespread reputation as a condensed milk centre.

While some lobster canning factories say they will have to close if they cannot get more lobsters, the report from some twelve, situated along about four miles of coast at Cape Traverse, P.E.I., is that they find the catch better than usual.

WOODSTOCK, N.B., MARKETS.

June 6, 1895.

Business during the week has been more satisfactory, and with the fine weather and in many lines new goods, and with the country looking splendid, there seems to be new confidence as well. Old butter, though still a drug, is not seen in such large quantities, and good new is finding a fair demand. Quite a few oats are being brought in, which sell at fair prices, and with such strong markets they should be good value. Even hay appears in better condition. The Boston market is firmer and shipments show good results. Potatoes are bringing better prices than across the line. Cheese are lower owing to quite a number of old being put on the market. We quote: Hay \$5.50 to \$6; old butter, 10 to 11c.; new, 14 to 15c.; oats, 36 to 28c.; yellow eye beans, \$1.75 to \$2.; potatoes, 60 to 75c.; maple sugar, 9 to 10c.; cheese 8½ to 9c.; eggs, 9 to 10c.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, June 6, 1895.

THE week has been marked by a dullness in trade in the city, but a fairly good business throughout the province.

FLOUR—Markets remain much the same as last report. Choice 70 to 80 p.c. patents are quoted at: from \$5.20 to \$5.50, but here an offer of \$5.10 to \$5.25, according to the grade, is not refused, whilst we have heard of some 90 p.c.'s being sold as low as \$5. We quote: Hungarian patent, Manitoban, \$5.60 to \$5.75; Manitoba strong bakers', \$5.50 to \$5.60; Canadian pastry, \$5.40 to \$5.60; 75 p.c. roller patents, \$5.25 to \$5.35; 80 p.c. do., \$5.15 to \$5.25; 90 p.c. do., \$5 to \$5.10; straight, \$4.90 to \$5.10; extra, \$4.65 to \$4.75.

CORNMEAL—Sales of cornmeal were made last week at \$3, \$3.10 and \$3.15, and towards the close of the week as high as \$3.25. The latter is the extreme price to-day.

OATMEAL AND ROLLED OATS—A carload of oatmeal and rolled oats on the spot here was sold as low as \$4.25 to \$4.35.

MILLFEEDS—Millfeeds are not much in demand, but are scarce and high in price.

PROVISIONS—The provision market is extremely dull, and prices in most lines are

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

WHOLESALE TRADE ONLY. Solicits representation of a reliable firm dealing in Beans, Oatmeal, Etc.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St John, New Brunswick

DON'T MAKE A MISTAKE

When ordering, be sure and say you want

GOLDEN FINNAN HADDIES

They are of superior quality; every can is guaranteed; increasing demand proves they

ARE THE BEST

The leading Wholesale Grocers sell them.

Northrup & Co.

Packers' Agents,

ST. JOHN, N.B.

WALTER BAKER & Co.

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,

no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

HARK!

The Racket We Are Making

And intend to get there every trip, and **Why Not?** For we have, without a doubt the choicest goods in all Canada, backed by an A1 reputation, and the daily increased sales clearly prove **BOULTERS'** Peerless Lion Brand Canned Goods have the call. Our embossed Show Card is now ready; just hold your breath until you behold it; it's a stunner.

Factories: PICTON, TORONTO AND DEMORESTVILLE.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"
.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

LYTLE'S PICKLES

Are packed in the purest Vinegar and prepared specially for table use. The rich, racy flavor obtained from the very finest selected spices gives a pleasant, pungent pique to the appetite which renders them, beyond doubt, the most healthful aid to digestion of any Pickle in the market.

The continual increase in our business is the best evidence that the public are beginning to realize that it is not necessary to go out of Canada in order to buy a first-class Pickle.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,
TORONTO.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.

ST. CATHARINES, ONT.

FOR HOT WEATHER DISHES



CANNED CHICKEN

" DUCK

" TURKEY

" PIGS' FEET

Nothing can equal our Canned Meat Delicacies. They are just the thing for dainty lunches at home or in camp, and give satisfaction to the most fastidious.

Order a sample assortment from any wholesaler.

Delhi Canning Co.

DELHI, ONT.

down. Canadian beef is steady at last week's quotation. Native beefs is quoted at \$8 to \$8.50. Mutton is down to 8c. Spring lambs are worth \$3, a drop of \$1. Veal is worth 4c. Dressed pork is quoted at 7½c. Bacon has stiffened and is quoted at 8¼c., an advance of ¼c. Hams have advanced ½c., being quoted at 11¼c.

POULTRY—The poultry market is dull and stocks are low. Fowls are worth 50 to 55c. per pair and turkeys sell at \$1 to \$1.38 each.

FISHSTUFFS—There is very little to report in fishstuffs. Mackerel are being taken freely on the coast, and are large and fat. They are shipped on ice to Boston. Quotations, tol. qual., are: Dry cod, shore, prime, \$2 to \$3; do., small bank, \$2 to \$2.75; do., large do., \$3.75; haddock, Cape Breton, \$1.75 to \$2; pollock, \$1.75 to \$2; herring, Bay of Islands, split, No. 1, \$1.50; alewives, No. 1, \$2.50.

SUGARS—The refineries still report business slow on new orders, but a large quantity of sugar moving. Prices remain unchanged. Raw sugars are reported stiffer.

BEANS—There is only a fair trade being done in beans, at \$1.85 to \$1.95.

CHEESE—The cheese market remains depressed. New cheese is arriving, although the supply of old is large. Old September was offered to-day at 9½c. New Quebec was also offered in small lots at 8½c.

PRODUCE—The potato market is flat, and 35c. is a good price to day. Oats are firm and scarce, western being quoted at 48c.

EGGS—The market is well supplied with eggs, but the trade is wretched, dealers declining to pay over 8½c. Retailers are only asking 10 and 11c. To ship eggs to this market at the present time means to lose money.

BUTTER—There is little or no change in the butter market. Good dairy is selling at from 15 to 16c. Extra good creamery is offered at 18c. Provincial creamery prints are offered at 21c.

CANNED GOODS—This line is a little stiffer, especially in fruits, but while there is an advance in Ontario, merchants are selling at about the old figures here.

GREEN FRUITS—The green fruit market is very quiet this week and prices remain unchanged.

DRIED FRUIT—There is only a fair demand for dried apples. Prunes are in fair demand. Valencia layer raisins, off stalk, are offering at 4½c.

HALIFAX MARKET NOTES.

J. A. Leaman & Co., who lost so much stock at the recent fire, have just received over 100 head of cattle from Guelph, Ont.

A good fruit crop is expected from the Annapolis valley.

Summerside, P.E.I., market prices are as follows: Beef, carcass, per lb., 5 to 7c.; beef, cut, per lb., 3 to 12c.; mutton, per lb., 8c.; lamb, per quarter, 50 to 60c.; pork, per lb., 5½ to 6c.; ham, per lb., 10 to 12c.; eggs, per doz., 8 to 9c.; butter, per lb., 14 to 16c.; oats, per bush., 36c.; hay, per ton, \$6.50 to \$7; potatoes, per bush., 20c.; turnips, per bush., 15c.; hides, per lb.; 5c.

Sunday was the hottest day experienced in Hamilton for many years. The mercury went up to 97½. Monday the thermometer registered 95.

WILL BE NO INSOLVENCY LAW.

Discussion in the Senate last week and the tenor of press despatches from Ottawa indicate that the Insolvency Bill will be smothered ere it is brought forth.

When the bill was laid over last session, the late Sir John Thompson, the then Premier, declared that it was merely for the purpose of giving those most interested in the measure an opportunity of acquainting themselves with the provisions before it finally became law, which would be at the ensuing session. This was to all intents and purposes a direct pledge that the session of 1895 would see an Insolvency Law placed on the statute book. And it was so understood.

In the assurance that this would be the case, the different Boards of Trade in the country and business men generally interested in the passage of the bill did not concern themselves in the matter.

But the results show how little is the confidence business men can place in the promises of a Government, which does not feel the needs of the mercantile community because of the lack of the sympathy born of a lively connection with the same. Where there is not knowledge there cannot be sympathy, and where there is no sympathy legislation in the interests of the trade and commerce of the country is not to be expected. This peculiarity is no more characteristic of the Conservative than of the Reform party. They are both weak in mercantile material.

And the fact that those who memorialized for an insolvency law last session of Parliament did not do so this is being used as an argument against the passage of the bill now before the Senate. Could anything be more absurd? It is patent to everybody why they did not memorialize. But had the advocates of an insolvency law been aware that any such card would have been played they would have shown a hand that would have compelled the opponents of the measure to play something better than they did if they hoped to win the game.

Had the Government been as earnest in the matter as it should have been the chances for the passage of the bill would be as strong as they are now weak. The pledge of Sir John Thompson was bequeathed to his successors, and if they possess that honor which men in their position should they will stand firm for the passage of the bill, as is the custom with ordinary Government measures.

BIG ADVANCE IN LEMONS.

The change in the weather has not affected the demand for lemons, which continues active in spite of the steady advance in prices. This week's auction sale was the first of consequence since last Wednesday, and realized prices from \$1 to \$1.50 higher than those paid then. Jobbers have been very

busy for the past few days, and claim to be far behind their orders. The demand from the West is particularly large, and the local trade is also buying freely. Jobbing prices were advanced 50 to 75c. on choice and \$1 on fancy fruit to-day.

The supplies of lemons on the way to this port are reported to be much lighter than the average shipments for this season of the year.—N. Y. Journal of Commerce, June 5.

This advances noted above will naturally affect the Canadian market.

HOW TESLA CREATES LIGHT.

Between us and the sun, says a writer in April Century, stretches the tenuous, sensitive ether, and every sensation of light that the eye experiences is caused by the effect of five hundred trillions of waves every second impressed on the ether by the molecular energy of the sun travelling along it rhythmically. If the waves have a lower frequency than this 500,000,000,000,000, they will chiefly engender heat. In our artificial methods of getting light we imitatively agitate the ether so poorly that the waves our bonfires set up rarely get above the rate at which they become sensible to us in heat, and only a few waves attain the right pitch or activity to cause the sensation of light. At the upper end of the keyboard of vibration of the ether is a high, shrill and yet inaudible note—"light"—which we want to strike and keep on striking; but we fumble at the lower bass end of the instrument all the time, and never touch that topmost note without wasting the largest part of our energy on the intermediate ones, which we do not at all wish to touch. Light (the high note) without heat (the lower notes) is the desideratum.

Now, Mr. Tesla takes his currents of high frequency and high potential, subjects the incandescent lamp to them, and, skipping some of those intermediate wasteful heat stages of lower wave vibration experienced in the old methods, gets the ether-charged molecules more quickly into the more intensely agitated condition necessary to yield light. Using his currents, produced electromagnetically, as we have seen, to load each fugitive molecule with its charge, which it receives and exercises electrostatically, he gets the ether medium into a state of excitement in which it seems to become capable of almost anything.

The Brantford Board of Trade has recommended that aldermen in cities and towns be elected by the municipality at large, and that the city should not be divided into wards.

Traffic to all points from Revelstoke, B.C., has improved greatly during the past three weeks and the lake steamers are fully occupied. Revelstoke, as the distributing point of supplies, shares in the general improvements.

SANGALLA • • •

The perfection of blended package tea. Put up in 1 lb. and ½ lb. packages. Sells well and allows retailer a handsome profit. A large shipment expected in a few days. Samples and quotations furnished on application.

JOHN SLOAN & CO.

Wholesale Grocers and Importers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "CELERY," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in ¼ lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.
MONTREAL

CANNED SALMON ..

also Horse Shoe, Beaver, Tiger, and Royal Eagle.

CANNED LOBSTERS

\$1.00 per doz.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.

Get Prices,

If you want a surprise write

Lumsden Bros.

HAMILTON

FOR QUOTATIONS OF

Standard Shredded Cocoanut

Cream Shredded Cocoanut

Feather Strips Cocoanut (New Style)

Bulk Baking Powder

Boston Baking Powder

Standard Baking Powder

And order 5 case lot High Grade

Jersey Cream Baking Powder

Best in Canada.

Teas Teas Teas

Best Value in Toronto.

**CEYLON ASSAM
COUGOU HYSON
JAPAN**

VICTORIA Blend Ceylon, in pounds and ½ pounds, can be had from no other house.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

New Season's

JAPAN TEA

First Shipment of the Season
now in store

PERKINS, INCE & Co.

TORONTO.

A Want Supplied

McAlpin Tobacco Co.

are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture**. This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

OUR NEW SEASON'S

JAPAN TEA

NOW IN STORE.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

WINDOW DRESSING DEPARTMENT.

A VERITABLE piece of Chinese miniature landscape work is to be seen these days in one of the big plate-glass windows which front MacWillie's Yonge street grocery emporium. It represents a section of land and water at some quiet summer resort. In the background is seen a green hillside, sloping towards the little island-dotted lake which fills the foreground. At the summit of the grass-covered, wooded height is perched an inviting cottage; midway down the slope stands a rustic garden house, and from amidst the trees in the distance peeps out a white tent. A canoe half drawn up on an island lends additional reality to the whole. The scene is intended to draw attention to the fact that campers' and tourists' supplies are kept within, and, from the window, great piles of canned goods, fruit and confections are espied. The whole affair is gotten up in great taste at little expense, and with the crude materials ready to any grocer's hands.

KEEP BULK WINDOWS DECENT.

For the love of business, says Grocery World, keep your grocery windows well and cleanly displayed. If there is anything above another which demonstrates a retail grocer's progressiveness or the reverse, it is the appearance of his bulk windows. A great many grocers think too little of this feature. They neglect it under the false impression that people, as a rule, don't expect to see much of a display in a grocery window.

If this is true, it demonstrates more clearly than anything else how much of a hit a live grocer could make by instituting a radical departure in this line and making his windows so unusually attractive that passers by would stop in the street to look at them. It is not true, however, in the sense in which it is usually taken. People may not, as a rule, expect to see elaborate displays in grocery windows, but they do expect to see them kept clean, and, if they are not so, insensibly will cherish that in

their minds as a criterion of the grocer's entire business methods.

We have no hesitation in asserting that at least seven out of ten retail grocers' windows throughout the country need cleaning at this moment. They very probably contain an antique collection of fly-blown articles, built upon a quarter-inch layer of dust, the accumulation of long years of neglect.

In one grocery store the writer knew of, the bulk window was the regular loafing place of the store cat, who calmly basked amid open boxes of raisins and other eatables of like character. In the season when cats shed their fur the spectacle of this window was a magnificent advertisement for the competitor who kept his windows clean, and the writer positively knows of business which was lost through this inexcusable carelessness.

Rather have your own hands soiled than dirty windows. But there's no excuse for either.

TURNED DOWN AGAIN.

THE CANADIAN GROCER backs up the agitation inaugurated by the Board of Trade in favor of a 1-cent delivery rate for city letters. "Private companies," it says, "will deliver letters in any part of the leading cities at 50 to 80 cents a hundred, and they make money at it. Business men ask the Government, which should do it very much cheaper, to make the rate \$1 per hundred, and they answer they would lose money. If the present Postmaster-General cannot pay expenses with a rate 25 per cent. higher than a private company makes money on, we should get a man who can." THE CANADIAN GROCER predicts that the petitions and letters on the subject, though coming from the most influential merchants in Canada, will be pigeon-holed, because "business men, as a rule, do not figure in a Government's calculations."—Montreal Herald.

Our prediction was correct. The Postmaster-General has announced that he will

not pay any attention to these petitions. He is a lawyer, and therefore not in sympathy with the business community. Is it not time the Boards of Trade gave the Government to understand they mean what they say? Until they do so business interests must suffer.

GERMAN SUGAR BOUNTY.

The Berlin correspondent of The London Economist writes: "The Reichstag has voted the maintenance of the existing export bounties on sugar after July 1st until July 31st, 1897. In the course of the debates, the Secretary of the Treasury pointed out that this action was necessary because of the depression in the sugar trade, which affects, in a large measure, the interests of agriculture, and chiefly because of the export bounties in France. The export bounties in France were in 1893-94, 5.85 marks; in Austria, 1.92 marks; and in this country, 1.25 marks. At present the abolition of the export bounties would kill the German sugar export. The interests of agriculture are closely connected with this question. The sugar establishments produce but 12 per cent. of the beets they use; 33½ per cent. are produced by the shareholders of the sugar companies, and 54½ per cent are produced on agricultural estates. At present, one centner beets brings but 70 pfennig, which leaves no profit. The argument that some sugar companies pay very well is inadmissible, for they are exceptions. About eighty companies have paid no dividend at all during recent years. The production of raw sugar is reported on as follows: August 1, 1894, to April 30, 1895, 16,592,281 double cwts., against 12,482,658 double cwts. in the corresponding period last year, which is an increase of about 25 per cent. The year 1893-94 produced 12,705,075 double cwts.; 1890-91, 12,844,850 double cwts. The production of refined and common sugar, from May 1, 1894, to April 30, 1895, is reported at 7,432,705 double cwts., against 6,427,603 double cwts. last year. The total production last year was 8,196,290 double cwts., a figure which is sure to be exceeded this year. Sugar exports have also risen; up to April 30 they amounted to 7,040,974 double cwts., against 5,442,654 double cwts. last year. The increase of exports amounts to 36 per cent."

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.



D. RICHARDS

WOODSTOCK.

AFTER MONTHS OF CAREFUL
experimenting we beg to offer you our

Sweet Tomato Catsup

IT TOUCHES THE SPOT

PURE GOLD MFG. CO. - Toronto



TRADE CHAT.

THE Chatham Water Works Company are now asking \$150,000 for their plant. The city recently offered them \$125,000.

The fire insurance adjusters have arranged all claims for the late fires in Simcoe.

In Toronto on Friday, Saturday and Sunday the thermometer stood at 94, 92 and 94 deg. respectively.

The Customs collections at Brantford for May were \$9,960.42, and in the corresponding month last year, \$7,557.92.

The demand for Tillson's Gold Dust cornmeal is so great as to necessitate the running of the mill night and day.

Twenty thousand bushels of wheat were sold in the Winnipeg Grain Exchange on Saturday at one dollar per bushel, afloat at Fort William.

The Kamloops, B. C., City Council will offer the Electric Lighting Co. \$4,000 for its property subject to ratification of a by-law by the people.

The Hamilton station of the Toronto, Hamilton & Buffalo Railway will cost about \$30,000, and must be completed by August 23rd next.

The St. Thomas Board of Trade has chosen officers as follows: W. H. King, president; John Campbell, vice-president

J. W. Stewart, secretary-treasurer; council, J. H. Hill, R. Potts, J. M. Green, J. Mickleborough, W. H. Murch, McDonald Fraser, and the president and vice-president; auditors, S. H. Palmer and W. E. Leonard.

The Ogilvie Milling Co., instead of building at Winkler, Man., as previously announced, have, it is reported, bought out McMillan's elevator there.

At Sau't Ste. Marie the operators of the Canadian canal have been ordered to report for duty this week. The Government have decided to open the canal on June 13.

Beginning on June 1 the millers of Western Ontario put up their flour for sale locally in barrels and half-barrels, and instead of a bag containing 100 of flour, it will contain 98 pounds, or just half a barrel. This is in conformity with the custom of millers east and north of Toronto.

On Friday at midnight the St. Mary's Falls canal closed the greatest month's business in its history. The total number of passages for the month was 2,441, an average of 77 a day. When the new lock is completed the tonnage will be almost doubled.

The British Columbia Oil and Guano Co., Limited, which is erecting and equipping a factory on the Fraser river for the manufacture of oil and guano from the fish offal of the canneries, is well advanced in

its enterprise, so that Mr. T. Watts, the manager of the company, states that there is no doubt it will be ready for business at the opening of the canning season.

Owing to a cut in prices by some of the bakers, the price of bread has dropped again to 5 cents in London, Ont.

Chas. B. Thompson, formerly of Ingersoll, Ont., and a nephew of Warren and Ben Marr of this city, lately entered the employ of Thompson & Taylor Co., the largest spice and coffee house in America. The young man is ambitious and wide-awake and will doubtless make excellent progress here.—Chicago Canadian American.

The Smiley-Hemstreet Company, of Otterville, Limited, has been constituted, with a capital of \$24,000, to buy, sell and deal in bankrupt stocks, those constituting it being Samson Smiley, R. H. Hemstreet, Robert Paxton and R. A. Hawes, of Otterville, and George Yull, of Windham Township.

The Molsons Bank has notified all agencies that bicycles will be supplied managers and clerks at lowest rates and monthly payments accepted therefor. It is understood that the bank officials will make special arrangements with manufacturers of four or five of the best makes of wheels and give clerks the choice. There can be no other object in the new departure on the part of the bank managers than to provide their employes with the means of securing healthful exercise and a pleasant pastime free from the temptations of the saloon.

The . . .

And . . .

Quality

OF

Merit

SURPRISE SOAP

Make it stand above all others as a laundry soap.

Have your customers try and test.

We invite any and all tests and comparisons ; make them as severe as possible.

Surprise Soap stands on its merits as a soap for Washing Clothes and general use.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

THE PRODUCTION OF TEA IN JAPAN

THE United States Consul at Nagasaki says that in that Ken, tea cultivation is conducted as follows. On inclined ground the tea is planted in furrows, but on level ground the plants are grown separately. The space between each row is about three and a half feet. On the hill sides it is planted in rows, but on the plains and near the houses it is grown in circular patches. After the first and second leaves are picked the branches are cut with shears. The object in cutting is mostly to make the plant round or semi-circular. Formerly the plant was cut down to the ground every three years. The ground is cultivated three or four times in the spring, summer, and autumn. The grasses are cut, and manure applied twice a year—in spring and in autumn. For manure, night soil, green weeds, accumulated soil, oil cakes, and fish are used. These manures are used only for plants near people's residences ; for those on the hill sides, weeding is performed twice a year, in spring and in autumn, and the weeds are used as manure.

The season for gathering first tea buds or leaves begins on the first or second of May, but in some localities first leaves are gathered about the twentieth of May. Second buds or leaves are generally allowed to grow, unless the market price is very high,

or the first leaves gathered are found much smaller than usual. In the vicinity of Omura and Hirado, however, they gather both first and second leaves. In picking leaves for the best tea, three tender leaves are picked together ; for the middle and lower classes of tea, five leaves are picked at once ; and for the lowest, all the young leaves are gathered. In picking leaves women are usually employed. The average quantity of the three leaves picked by a woman is from ten to thirteen catties a day (a catty is equivalent to 1.31 pounds avoirdupois).

The manufacture was formerly conducted in two ways, namely by drying in the iron pan or in the sun ; then drying in paper utensils was introduced, and, more recently, drying in bamboo baskets came into vogue. The method of drying in the iron pan is still extensively used. For manufacturing black tea, the Indian method was formerly followed, but at present the Chinese method is adopted. For sorting tea leaves, heated in paper utensils, round and square sieves are used, and for rolling utensils, either case or bag is used. Night soil, oil cake, dried fish, green grass, and weeds, are considered the best manure for tea plants. The hours of labor are from five in the morning until six in the evening. The daily product per man is as follows : With the iron pan, about thirty catties ; with the paper utensil, about

twenty catties ; with the bamboo basket, about forty-five catties. The women are employed only at steaming the tea leaves, and are paid only half the rate of the payment to the men. When the season arrives, the workmen are hired daily, the farmers helping each other. In Omura, contracts are made beforehand by advancing money about January or February.

FIRE INSURANCE PROFITS.

According to the returns which the fire insurance companies doing business in Canada have made to the Government, the year 1894, like its two immediate predecessors, was one of heavy losses. There are thirty-four companies doing business here, of which six are Canadian, twenty-one British and eight American. The losses paid during the year aggregated \$4,591,149. But when this is contrasted with the premiums received it will be observed that the business was highly profitable. The premiums aggregated \$6,711,369, or \$2,120,220 more than the losses. Thus, the companies had 33 per cent. of their receipts to pay cost of management and interest on investment. Since Confederation the fire insurance companies have received in premiums the enormous sum of \$112,024,078, and paid out in losses \$77,804,225, leaving a favorable balance of \$34,219,853.

"Canadian Safety" Matches . . .

Attractively and safely put up in small sliding boxes to carry in the pocket. These light only on the box, and are fully equal in quality to the imported article.

In 5 gross cases.

"Safety" Matches

In patent boxes, which serve also as match safes, being made to hang on the wall; adapted specially to hotels. The man who takes matches by the handful gets left here as "safetys" light only on the box.

In 1 gross cases.

"Favorite" Matches

Small parlor matches with blue heads, in compact sliding boxes; entirely safe from ignition by accident; a fit companion to a pipe and package of tobacco.

In 5 gross cases.

"Beaver" Matches

Parlor matches in a sliding box for house use; these are an improvement on the old parlor—ignite very readily and do not glow when flame is extinguished.

In 1 gross cases.

All these matches present the unique feature of immediately becoming cold and dead when the flame is extinguished, thereby precluding all danger from fire by "droppings" or live embers.

The above brands of matches are all absolutely odorless, no sulphurous compound being used in their manufacture.

We are sole makers in Canada, and these matches are fully equal to any of foreign make.

THE
E. B. EDDY
CO.

HULL
MONTREAL
TORONTO

CANADA

BRANCHES

Montreal Branch: 318 St. James St.
Toronto Branch: 29 Front St. West.

AGENTS

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Persse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	-	St. John's, Newfld.
not yet appointed.	-	Sydney, Australia.
	-	Melbourne, do

ANOTHER FIRST FOR THE GROCER

At the Montreal Dog Show Friday and Saturday the MacLean Publishing Co.'s famous Irish terrier, "The Canadian Ambassador," added another to his many victories on the bench. This breed is rapidly coming into favor, for there were thirty-two entered. "Pat," as he is called for short on other than state occasions, took the first prize. His companion, Biddy, was not shown. He will now spend a few days at home in the Montreal office, and after that will accompany one of the staff on a tour among the retail merchants in Quebec, for he understands French quite as well as English or Irish and Scotch Gaelic.

In its report of the show The Gazette says of the Irish terrier: "Hardy, faithful unto death, seldom quarrelsome, the red Irishman is the Bayard of his race, sans peur et sans reproche. It is really marvelous what a combination of all doggy virtues is found in his little head and body. Watch him at home on the hearth-rug with the children tugging him by ears or tail, never a whimper or a protest; see him on the street following at his owner's heels, trotting along contentedly, minding his own business; and in the quiet of the study observe our little friend as he timidly pushes his nose into the partially opened hand of his master. What a wealth of love, fidelity and devotion gleam in those dark brown eyes! It is difficult to realize that, on occasion, at the 'set on' they can prove they have the courage of a lion, and will fight on to the last breath in their bodies. There is a heedless, reckless pluck about the Irish terrier which is characteristic, and, coupled with the headlong dash, blind to all consequences with which he rushes at his adversary, it has earned for the breed the proud epithet of 'the dare devils.'

"In our own Canada the Irish terrier is rapidly coming to the front as an all-round useful dog, whose warm, rough jacket and naturally hardy constitution peculiarly fit him for the inclemency of our northern winter. Neither the hard, gray weather of England nor the snows of Canada have any terrors for him, and on one of these days when the mercury descends below zero, and it would be positively cruel to take the average dog out of doors, our Hibernian friend is perfectly comfortable."

NOTES.

J. F. Ramsay & Co. are this week in receipt of their new Japan teas for the season's trade.

The wife and daughter of A. White, the College street grocer, have returned from a trip to Europe.

J. F. Ramsay & Co. report large sales of their now famous "Club-house" blend of

India and Ceylon teas. They are making large shipments to the States as well as to Canadian points.

George Sfinway & Co., of Toronto, have been appointed agents for the Simcoe Canning Co.

A. R. Williamson, grocer, Queen and Esther streets, Toronto, is holidaying in the Old Land.

Sir Casimir Gzowski has ordered a special scale from C. Wilson & Son, of the Toronto Scale Works, for testing the strength of patients at the Convalescent Home of Toronto. It shows whether the sick are improving or getting worse.

The Buttercup Dairy Company, of Toronto, have ordered a 6 x 6 improved Wilson refrigerator, with regulating dampers and patent ice-saving attachments, same as the one shown at the World's Fair, Chicago, made by C. Wilson & Son, of Toronto.

Jas. D. Webster, assistant superintendent of the Grand Trunk Railway, has placed in one of the C. Wilson & Son patent refrigerators, it has all the 1895 improvements for preserving meat and vegetables.

The Detroit River and Erie Railway have ordered a 50 ton railway track scale from C. Wilson & Son, of the Toronto Scale Works. The scale will weigh to a fraction of a pound, up to full capacity of a loaded car.

Mr. W. E. Eardley, one of T. B. Escott & Co.'s travelers, is about to join the ranks of the Benedicts. Wise man.

WATER AND ITS COST.

THE first water works for the public supply of water in the United States were built at the city of Boston in the year of 1652, and nothing further was done in this direction for more than 100 years, suggests a writer in Cassier's Magazine. At the present time, for not less than 25,000,000 of Americans, the question of water supply presents no difficulties. For domestic use, for business purposes or for fire protection, an abundant supply is to be had at the turning of a valve. Not only is the supply abundant, in most cases, but the use of it reaches extravagant figures. In the year 1894, Chicago used 283,000,000 gallons of water per day, and Philadelphia 197,000,000 gallons. All the water was pumped from the source of supply to reservoirs or standpipes for distribution. The city of New York has a gravity supply of water, and uses 183,000,000 gallons per day. On the basis of these figures it appears that every man, woman and child in Philadelphia requires 160 gallons of water for daily use, in Chicago about 150 gallons, and in New York about 95 gallons. In some of the smaller cities the per capita consumption reaches even higher figures. Thus Buffalo is on record, in 1890, with a daily consumption per capita of 186

gallons, and Allegheny, Pa., at the same time with a daily per capita of 238 gallons. If these figures are compared with the per capita consumption of the city of London—40 gallons per day—it will be seen what lavish use of water is made in American cities, and some conception will be formed of the great system of works required to supply such demands.

The cost of waterworks of the United is estimated to be nearly, if not quite \$550,000,000, to supply the needs of about 2,100 cities and towns. In mains alone there are something like 35,000 miles of pipe, laid chiefly in the beds of the streets and highways. If we consider, besides, the great systems of laterals, branches and service pipes, and the enormous number of valves, branches, tees and other special castings required to complete these works, we begin to get some adequate idea of the extent of these waterworks systems, and to appreciate what enormous bodies of water are safely conducted under the beds of the streets and distributed over areas of many square miles. Much the greater part of this water is pumped, some of it to elevations as great as 500 feet, and it often passes through miles of pipe before its discharge through a spigot.

SPICE STATISTICS.

N. Y. Journal of Commerce: Through courtesy of Mr. Lee Wolff we have the following London statistics of spices for first twenty weeks of years named:

	1895.	1894.	1893.
White Pepper—			
Stock	3,321	2,825	2,990
Import	1,410	1,337	1,958
Deliveries.....	1,349	1,409	1,230
Black Pepper—			
Stock.....	2,977	3,147	4,508
Import	987	1,023	4,600
Deliveries.....	1,297	2,080	2,744
Chillies—			
Stock.....	4,480	2,475	2,839
Import	2,025	1,023	2,030
Deliveries.....	1,648	1,609	793
Zanz. Cloves—			
Stock	78,040	56,818	46,853
Import	26,502	26,604	26,854
Deliveries.....	4,944	4,875	7,472

THE INTEREST OF A CLERK.

Every clerk, says a contemporary, who studies his own best interest should aim at all times to be improving himself, and not only able to do his present work in the right way, but prepare himself for future duties which may come to him. He not only should study to do what lies nearest to his hands, but be ever on the alert to gain information relating to the business with which he is connected. This information will come in good play some time, and, besides, it will broaden his intellect and sharpen his ideas.

On the potato patch job the old cry of "Ho! every one that thirsteth," will be changed to "Thirst every one that hoeth."

**MOTT'S
DIAMOND
CHOCOLATE.**
JOHN P. MOTT & CO
HALIFAX, N.S.
ESTABLISHED
1894

IS THE BEST.

ASK FOR
MOTT'S

Any wholesale grocer in Toronto
can supply you with

WINDSOR SALT

at the following

PRICES

In fine cotton bags:—

100 3s.	\$2 65 per barrel.
60 5s.	2 55 " "
42 7s.	2 45 " "
30 10s.	2 35 " "

In cardboard boxes:—

4 doz. 2s.	\$1 40 per case.
2 doz. 5s.	1 70 " "

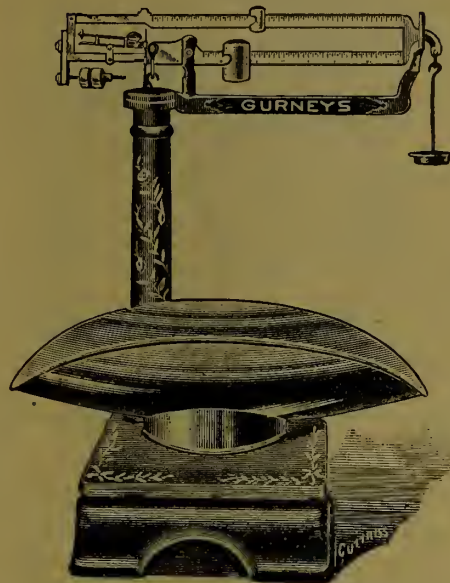
TORONTO SALT WORKS

128 Adelaide St. East,

TORONTO

City Agents for Windsor Salt Works.

DOMINION COUNTER SCALE



With Patent Automatic
Scoop Balance

Simple in construction. Nothing complicated or
liable to get out of order.

Capacity, 210 lbs. by Oz.

Size of Platform, 14 in. long,
11 in. wide.

Nickel-plated Beam, Poises and Scoop
Balance. Double Beam, marked on both
sides. The Automatic Scoop Balance is now offered
for the first time, and every grocer who uses it will find
it a great saving in time, and it will also obviate liability
to error. When scoop is placed on the platform, the
ball on back end of beam automatically rolls to the
right, thus balancing scale with scoop on, and when
scoop is taken off scale, the ball rolls to the left, balancing
scale without scoop. Scale with this latest device
is assuredly the most complete and desirable scale for
general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.



Now is the time

TO BUY YOUR

Refrigerators

Something Special in Prices
for the next Fifteen Days . .

The Eureka Refrigerator Co.

54 & 56 Noble Street

WILBERT HOOEY, Manager

TORONTO.

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



THERE IS SOME STYLE about a Brace end
like this. It has an air of Durability and
Perfection. The Drawer Supporter is an
entirely new innovation that will hold
like a bull-dog, not a tin-toy. It's a trade
bringer to every store who handles
it. **DOMINION SUSPENDER COMPANY,**

United States. **NIAGARA FALLS, Canada.**

Toronto, Office—E. Stovel. 45. Canada Life Build'g

Montreal, Office—Philip. De Gruchy, 28ST. Sulpice St.

Grade D Mark

SODA FOUNTAIN HINTS.

A GREAT many people don't seem to know how to draw a glass of soda, says Canadian Baker and Confectioner. We had an experience of this kind a day or two ago in an establishment in London, Ont., where, on asking for an ice cream soda with coffee flavor, we were served with a glass of the worst slop we ever attempted to down. The store is one of the principal ones on Dundas street, too. The best results, provided the soda syrup and ice cream are properly made, are obtained by putting the syrup into the glass first, and turning in the fine stream, then the coarse, until the glass is half full. Then add the ice cream and fill to the top, alternating the streams. This keeps the ice cream from sticking to the sides or mushing, and ensures the syrup being thoroughly mixed with the soda. Try this plan.

We give herewith a few recipes from the pen of one of the most successful dispensers, Mr. Saxe.

FOR A SIMPLE SYRUP.—Take six pounds granulated sugar and one gallon of filtered water, and allow the sugar to dissolve in the cold water. Strain into cold jars.

RASPBERRY SYRUP.—Twelve ounces raspberry juice, three-eighths of an ounce fruit acid, one ounce gum foam and enough simple syrup for one gallon. Add a few drops of fruit color and mix.

STRAWBERRY SYRUP.—Extract the juice from a quantity of dead-ripe strawberries through thin canton flannel. Place it immediately in a porcelain-lined kettle, and bring almost to the boiling point. Add cut loaf sugar in proportion of one and one-half pounds sugar to twelve ounces juice, and allow it to dissolve. Seal in champagne-shaped bottles and use in proportion of one quart concentrated syrup to three quarts plain syrup for dispensing.

CHOCOLATE SYRUP.—Rub thoroughly one pound of Hance Bros'. powdered soluble chocolate with a little hot water, until a fine smooth paste is formed. Put with this enough water to make one gallon, and add twelve pounds granulated sugar. Heat over a slow fire until dissolved and strain through flannel. When cold add one ounce vanilla extract.

COFFEE SYRUP.—Into a gallon percolator, having a little absorbent cotton in the bottom, put one pound of the best Mocha and Java coffee, mixed (coarse). Put twelve pounds granulated sugar in a porcelain-lined kettle directly under the percolator. Pour boiling water on the coffee and allow to percolate through into the sugar, while hot, until two gallons syrup have been made. Stir this with a wooden spoon until all is dissolved. Add two ounces gum foam, and syrup is ready for use.

BANANA SYRUP.—Mix one ounce banana



extract, one-half ounce fruit acid, one gallon simple syrup, and one ounce gum foam.

PINEAPPLE SYRUP.—Take the peel off two ripe ordinary sized pineapples and slice in small pieces. Put this into a large mortar with about one-half pound cut loaf sugar and rub together with pestle. Transfer to a porcelain-lined kettle and add one pound more cut loaf sugar. Bring almost to a boil, and after sugar is all dissolved strain through cloth, and bottle same as strawberry.

EGG PHOSPHATE.—Shake well together one ounce lemon syrup, one teaspoonful acid phosphate, one egg, and a lump of ice, to mix the egg with the syrup. Add the plain soda and pour from glass to shaker three or four times. Add a small quantity of nutmeg.

CRUSHED PINEAPPLE SYRUP.—Mix and stir with spoon one ounce pineapple syrup, one teaspoonful powdered sugar, one teaspoonful lemon juice and cracked ice. Put in enough plain soda to fill glass nearly full. Stir with spoon and add more fine shaved ice until glass is heaping full. Add a small quantity of grated pineapple, a thin slice of lemon, sprig of fresh mint and two straws; serve.

VANILLA ICE CREAM.—Prepare and cook two quarts cream, twelve eggs, one and one-half pounds sugar and one and one-half ounces vanilla sugar, adding the vanilla while cooking. When sufficiently cooked, freeze.

CHOCOLATE ICE CREAM.—Put a gill of boiling water on one teaspoonful Ceylon cinnamon, cover and let it steep for half an hour in a warm place, after which pour off the clear liquid and work it smoothly into ten ounces chocolate and keep warm. Prepare and cook twelve eggs, two quarts cream and one and one-half pounds sugar. While it is hot work into it the spiced chocolate, and cool and freeze. Serve with whipped cream spread on it.

COFFEE ICE CREAM.—Grind four ounces Mocha coffee very fine. Put one quart of cream into a farina boiler and set on the fire. When the water in the pan boils put the coffee into the cream and cover it. Cook it

\$12 **\$12**
THE
**Grocers' Fruit
Improver**

The BEST and CHEAPEST device that ever was invented to clean raisins and currants. Removes the stems from fine Vostizzas, putting the fruit in first-class shape for the retail trade. It is a trade winner. Live grocers use it. For sale by

Wm. P. Ryan

Patentee and Manufacturer

309 King St. West - - - Toronto.

for ten minutes, stirring occasionally, and put into a wide mouthed glass jar, and let it settle in a warm place. Pour off the clear portion into the farina boiler and add three pints more of cream. Cook twelve eggs, one and one-half pounds sugar, and the cream, and freeze. Serve same as chocolate.

PISTACHIO ICE CREAM.—Take two quarts cream, twelve eggs, one and one-half pounds sugar, eight ounces shelled pistachio nuts, two ounces shelled bitter almonds and one ounce vanilla sugar. Put the blanched nuts into the mortar with four ounces each of cream and sugar, and a few drops of rose water to flavor. Bruise the nuts to a fine paste and mix with the cream. Cook all materials and strain through fine muslin, or freeze in case you prefer the nutty paste in the cream. Mix coloring of green with a little water, rub it to a smooth paste, and strain into the cream at the first beating. Do not use more than will give it a pale pea-green tint. Fine almonds make an excellent substitute if pistachio nuts cannot be obtained.

CARAMEL ICE CREAM.—Cook in a farina boiler three quarts cream. Add one and one-half pounds sugar, six tablespoonfuls caramel and one tablespoonful vanilla sugar. After mixing, cool and freeze. Several beatings improve and lighten this cream. Serve with whipped cream.

MONEY STAKED ON LIVES.

From figures compiled by the Inspector of Insurance, it appears that Canadians are carrying more life insurance than ever. The total risks in force in this country in 1894 represented \$375,774,906, or about \$31,000,000 more than was carried in 1893. This does not take into account the business done by fraternal societies, which is enormous. The premiums paid to the old-line companies aggregated \$9,909,284, whereas the claims paid by them amounted to \$4,079,451. An enormous amount of their insurance lapses annually. Last year this phase of the business represented \$10,546,727, or \$3,894,731 more than it reached in 1893. The companies doing business on the assessment plan have policies aggregating \$67,713,470 in force. The members paid in \$892,126, of which \$613,193 went to pay claims.



Only the choicest roots, barks, herbs, etc., are used in the preparation of

Hires' Rootbeer

T. J. COOKE & CO. 
Wholesale Agents, Toronto.

TAKE A SAMPLE OF

Any other table salt, and beside it lay a sample of

WINDSOR TABLE SALT

And you will at once see why it is that your customers will prefer the WINDSOR. It is whiter, more even in crystal, and another point in its favor is that it does not get hard when in use on the table.

Any wholesale house can supply you in cardboard boxes, 3, 4 and 5 lbs., or in bags, 100 35, 60 58, 42 78, 30 108.

ALWAYS ORDER WINDSOR SALT

Made by the

Windsor Salt Works
WINDSOR, ONT.

"NEW SEASON'S" JAPANS EXTRA CHOICE

J. F. Ramsay & Co.

TEA IMPORTERS

14 AND 16 MINCING LANE

SEND FOR SAMPLES

 Toronto, Ont.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT

Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the



"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE first and final dividend of 45c. on the dollar on the estate of B. Cote, general store, Hebertville, Que., is payable on June 17.

Clement Frechette, grocer, Quebec, has assigned.

Louis Feick, baker, Berlin, Ont., has assigned to Geo. Feick.

A. Leblanc, grocer, Montreal, has assigned to A. Lamarche.

C. May, grocer, Dunnville, Ont., has assigned to Alfred White.

E. O'Callaghan, general store, Cornwall, Ont., is asking an extension.

Margaret Kelsey, crockery, etc., Toronto, has assigned to Richard Tew.

B. Neron, grocer, St. Jerome, Que., has compromised at 30c. on the dollar.

Guimond Guillaume, general store, St. Angele, Rimouski Co., Que., has assigned.

J. B. Derochers, grocer, Montreal, has assigned. The creditors have been called together.

Moise Duguay, general store, Gentilly, Que., is offering to compromise at 25c. on the dollar.

Marcel Tardif, store and mill, Ste. Jovite, Que., is offering to compromise at 45c. on the dollar.

Kent & Turcotte have been appointed curators of the general store of J. A. M. Davignon, Farnham, Que.

E. R. C. Clarkson has been appointed receiver of the estate of W. O. Whitney & Co., general merchants, Toronto.

PARTNERSHIPS FORMED AND DISSOLVED.

Lafleur & Bernier, fish, Montreal, have dissolved.

Berthelet & Frere, grocers, Montreal, have dissolved.

Clark & Potts, general store, Mission City, B.C., have dissolved.

Eaton & McGowan, grocers, Toronto, have dissolved. W. J. McGowan continues.

The Union Produce Co., Prescott, Ont., have dissolved. Mary J. Thompson continues.

Stanislas Payette and Phileas Cote have been registered proprietors of Payette & Co., fruits, Montreal.

Pinkos Goldenburg & Samuel Ritner have been registered partners of the firm of Goldenburg & Ritner.

Jos. Carrier, jr. and Isidore Pelchat have been registered proprietors of Carrier & Pelchat, traders, Quebec, Que.

August Langelier and Victor Guestin have been registered proprietors of The Hermitage Creamery, St. Johns, Que.

Letters patent have been issued incorporating James Noble, Chas. Noble, Thos.

Noble and Jno. G. Noble, all of Collingwood, Ont., Chas. Noble, jr., of Killarney, Ont. and James Noble, jr., of Cook's Mills, Ont., as "The Noble Bros. Company, Limited," for the purpose of carrying on a wholesale and retail fish business at Killarney.

Wm. H. F. Jones and Miss Mary E. Lloyd have been registered partners of Jones, Lloyd & Co., sauce manufacturers, Montreal.

Jos. Papy dit Lafleur and Onesime Beauchamp are the registered proprietors of Lafleur & Beauchamp, fish dealers, Montreal.

Roy, Alphonse & Co., grocers and confectioners, Sherbrooke, Que., have dissolved. Delvina Morin continues under the same style.

Oscar P. Boulard, Theophile Notebaert and Cyrille Notebaert have been registered proprietors of the Dominion Chicory Co., Montreal.

Carvell Bros., wholesale grocers, Charlottetown, P. E. I., have dissolved. Lewis Carvell retires and the business is continued under the old style.

SALES MADE AND PENDING.

R. Walton, general store, Clarkleigh, Man., is selling out.

McCammon & Pilkey is the name of a new grocery firm at Trenton, Ont.

The stock of Rae & Lamb, grocers, New Westminster, Que., is advertised for sale.

H. Burwell, general store, Lawrence Station, Ont., advertises his business for sale.

CHANGES.

R. Dowsley, grocer, Carleton Place, Ont., has been succeeded by Edward Bros.

W. E. Raymond, grocer, St. John, N.B., has been succeeded by J. T. Raymond.

Cox Bros., general store, Upper Stewiacke, N.S., has been succeeded by A. A. Grant.

Nathalie Emond, wife of Grigene Ranger, is carrying on a bakery business as Mrs. G. Ranger.

Angus D. Gillis, general store, Margaree, N.S., has consented that his wife, Maggie, do business in her own name.

The Fruit, Spice and Botanic Extract Co., of Plantagenet, Ont., has been succeeded by the Plantagenet Fruit and Syrup Co., Ltd.

Arthur T. Boutillier, confectionery and fruits, Halifax, N.S., has consented that his wife, Deborah J., do business in her own name.

FIRES.

Mary B. Hall, grocer, Toronto, has been partially burned out.

F. W. Fearman's pork factory in Hamilton, Ont., caught fire on Sunday. The building and machinery were damaged to the extent of \$2,500 and the stock to the extent of \$5,000.

The large store and storehouse of W. A. Charlton & Company, Lynedoch, Ont.,

with nearly all of the stock and many valuable books and papers, were destroyed by fire on Tuesday. Loss on stock and buildings, about \$18,000; insurance, \$11,000.

MONEY TALKS.

A curious inconsistency

I've noticed in our maxims olden,
For one declares that "money talks,"
While one considers "silence golden."

Yes, "money talks," because the way
In which designers all have drawn them,
Coins can't keep still, you see, since they
Have woman's profile stamped upon them.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.
For Sale by Grocers and Druggists.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

A BOYS' "CLEARING HOUSE."

THEY have what is called a "clearing house for boys" in New York. Its formal title is "The Business Men's and Schoolboys' Alliance." Eight hundred firms belong to it, and places are readily found for boys who are well qualified, whose conduct has been good, and whose school record in the special knowledge required can be recommended. So far the demand for boys has been greater than the supply. The system insures boys with special talents getting places suited to them, while the business houses are supplied with exactly the kind of material they want. The one who is quick at figures is placed where this quality will push him on; another, whose handwriting is excellent, and who is wanted for that purpose, gets a place where he can give satisfaction. The business men so far report themselves well pleased with the idea.

A downtown banker a few days ago sent word that he wanted a bright boy, quick at figures, thoroughly honest and truthful, and living with his parents. A small salary was promised until the boy advanced in the details of the business; then his pay would be increased from time to time. Two lads, who stood nearly equal in merit, were sent to the banker, and, after putting them both through an examination, he selected the one who was just a bit quicker at figures.

A mercantile firm not long afterward wanted a good, strong lad who could write a good hand. That was absolutely all that was required. They received such a lad, but he couldn't do a sum in simple fractions to save his life. That made no difference, however. Equipped as he was, he met the needs of his employer and received \$10 a week. Then there was a boy who was a frightful writer and who couldn't spell, but who was a mathematical wonder. A firm who wanted a wonder in mathematics gave him a good salary.

The idea is impressed upon the pupils that in their school deportment they are really building the foundations of their manhood, in both a moral and a business sense, and the effect of this upon their deportment has been most marked. Many boys who have committed infractions have asked to have their records blotted out, and expressed a desire to do better in future. The records are not blotted, however, but are simply pasted over with a sheet of paper. Thus held in abeyance, they can be disclosed should the pupils be guilty of further offences.

This clearing house for boys is rapidly extending its influence, and it is not improbable that the business firms interested may soon number three thousand.

The early-closing by-law will be strictly enforced in Berlin. Of late many merchants have disregarded it.



Adams' TUTTI FRUTTI

Recommended by the very highest medical authorities as a wonderful aid to digestion. Allays thirst in warm weather. The public call for it. Send for beautiful advertising matter to decorate your window.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS . . .

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

We call the attention of the trade to the lines we manufacture :

Johnston's Fluid Beef, put up in tins. The ideal preparation of beef.

Johnston's Fluid Beef with Hypophosphites, put up in 2, 4, 8 and (Brand Stiminal.) 16 oz. bottles. A food and a tonic.

Triple Extract of Beef, (Clarified). In bottles, specially prepared for use in cold water and with spirituous liquors.

Milk Granules and Milk Granules with Cereals.
The ideal infant foods.

Lemon Phosphate—A cooling and tonic drink. This preparation is the natural acid of the lemon combined with the acid phosphate of calcium.

THE JOHNSTON FLUID BEEF CO., MONTREAL

CHAS. SOUTHWELL & CO.'S High-Class Jams Jellies and Marmalades

New Season's Marmalades

THE BEST
MARMALADES
IMPORTED

Orange Marmalade, in 7 lb. Jars.
Orange Marmalade, in 7 lb. Tins.
Orange Marmalade, in 1 lb. Glass.
Jelly Marmalade, in 1 lb. Glass.



Quotations of

Frank Magor & Co. - - 16 St. John Street, Montreal.

Nelson's Gelatine

Cadbury's Cocoa

Robinson's Patent Barley

Cadbury's Chocolate

Robinson's Patent Groats

Belgravian Soups and Potted Meats

CURRENT MARKET QUOTATIONS

TORONTO, June 6, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 45
16 oz. cans, 1, 2 and 4 doz. in case	3 50
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 6 doz. in case	0 90
6 " 2, 4 " " "	0 35
4 " 4, 6 " " "	90
3 " 4, 6 " " "	80
Dunn's No. 1, in tins	2 00
" 2 " " " "	"
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " " "	80
" 12, in 6 " " "	70
" 3, in 4 " " "	45
Pound tins, 3 doz. in case	3 00

12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 " " "	1 10
5 lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " " "	1 25
2 lb. fancy enameled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " " "	1 20
1/4 lb. " 4 " " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " " "	0 12
1 lb. " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	
(Boxes of 3 doz. each.)	per gross.
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " " "	3 30
No. 3 size 3 " " "	5 00
No. 4 size 2 " " "	6 85
No. 5 size 2 " " "	9 00
Embos'd 97 4 " " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
" B 9 " " "	2 25
" C 15 " " "	1 25
Russet Paste.	
(3 doz. in box)	per gross.
No. 1. In tins.	\$ 3 75
" 2. " " "	5 65
" 3. " " "	7 85
Russet Cream.	
(1 gross cases)	per doz.
No. 1. In bottles	\$ 0 80
" 2. " " "	1 60
" 3. " " "	1 90
" 4. " " "	2 60

Polishing Paste.	
(3 doz. in box)	per gross.
No. 1. In bottles	\$3 75
" 2. " " "	5 65
" 3. " " "	7 85

Polishing Cream.	
(1 gross cases)	per doz.
No. 1. In bottles	\$0 80
" 2. " " "	1 35
" 3. " " "	2 25
In Metal Tubes	1 90
Ivory.	per doz.

Small. In patent stoppered bottles,	
sponge attached	\$0 80
No. 1. " " "	1 35
" 2. " " "	25 00

P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25

CROWN PARISIAN DRESSING.	per gross.
	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	
Silver Star Stove Paste	per gross.
Dixon's Carburant of Iron Stove	\$9 00
Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	\$0 17
1/4 lb. " " "	0 17
Reekitt's Square Blue, 12-lb. box	0 17
Reekitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz.
Carpet Brooms	net.
" Imperial," extra fine, 8, 4 strings.	\$3 65
" 7, 4 strings.	3 45
" 6, 3 strings.	3 25
" Victoria," fine, No. 8, 4 strings.	3 30
" 7, 4 strings.	3 10
" 6, 3 strings.	2 90

" Standard," select,	8, 4 strings.	2 90
" " " "	7, 4 strings.	2 75
" " " "	6, 3 strings.	2 60
" " " "	5, 3 strings.	2 40

CANNED GOODS.

		per doz.
Apples, 3's	\$0 00	\$0 90
" gallons	2 10	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 75	0 80
Cherries, red pitted, 2's	2 00	2 25
Pears, 2's	0 75	0 80
" Sitted select	1 45	
Pears, Bartlett, 2's	1 75	
" Sugar, 2's	1 50	
Pineapple, 2's	1 75	2 40
Succotash, 2's	2 40	2 50
" 3's	1 75	2 00
Peaches, 2's	2 75	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 90	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice, 2's	1 90	2 10
Succotash, 2's	1 30	1 40
Tomatoes, 3's	0 82 1/2	0 85
" Golden" Finnan Haddies	1 30	1 40
" Thistle" Finnan Haddies	1 30	1 40
Lobster, talls.	1 75	2 25
" flats	2 30	2 35
" Imperial Crown flat.	2 30	2 40
Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 25	1 50
" flats	1 55	1 65
" Cohoes	1 10	1 20
Marinated Pickards	0 11	0 11 1/2
Sardines, Albert, 1/2's tins	0 13	
" 1/2's tins	0 20	
" Sportmen, 1/4's genuine French high grade, key opener	0 12	0 12 1/2
Sardines, key opener, 1/2's	0 10	0 10 1/2
" Exq. fine Frch. k.o.p.	0 11	0 11 1/2
" " " " "	0 10 1/2	0 11
" " " " "	0 18 1/2	0 19
Sardines, other brands 9 3/4	0 16	0 17
" P. & C. 1/2's tins	0 23	0 25
" 1/2's	0 33	0 36



The Old Flag The Old Brands The Old Packages

"BENSON'S" Prepared Corn "EDWARDSBURG" Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, Amer., 1/4 s "	0 06 1/2	0 09
" Mustard, 1/4 size, cases	0 09	0 11
50 tins, per 100	11 00	....
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans ..	\$1 65	\$1 75
" " " 4 " ..	2 65	2 75
" " " 6 " ..	8 00	8 25
" " " 14 " ..	18 00	19 00
Minced Callops 2 " ..	2 60	2 60
" 2 " ..	2 60	2 60
Lunch Tongue 1 " ..	3 40	3 50
" 2 " ..	6 00	6 00
English Brawn 2 " ..	2 75	2 80
Canib Sausage 1 " ..	2 50	2 50
" 2 " ..	4 00	4 00
Soups, assorted 1 " ..	1 50	1 50
" 2 " ..	2 25	2 25
Soups and Bouill. 2 " ..	1 80	1 80
" 6 " ..	4 50	4 50

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0 75	....
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	....
Horebound Tutti Frutti, glass tops, 36 5c packages	1 20	....
Cash Register, 390 5c bars and pkgs ..	15 00	....
Tutti Frutti Show Case, 180 5c bars and packages	6 50	....
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	....
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	....
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	....
Variety Gum (new), 150 1c pieces	1 00	....
Orange Blossom, 150 1c pieces	1 00	....
Flirtation Gum, 150 1c pieces	0 65	....
Monte Cristo, 180 1c pieces	1 30	....
Mexican Fruit, 36 5c bars	1 20	....
Sappota, 150 1c pieces	0 90	....
Orange Sappota, 160 1c pieces	0 75	....
Black Jack, 115 1c pieces	0 75	....
Red Rose, 115 1c pieces	0 75	....
Magic Trick, 115 1c pieces	0 75	....
Red Spruce Chico, 200 1c pieces	1 00	....

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 40
Rock Chocolate, loose	0 37 1/2	....
" 1-lb. tins	0 40	....
Cocoa Nibs, 11-lb. tins	0 40	....
TODHUNTER, MITCHELL & CO.'S		
Chocolate	per lb.	0 30
French, 1/4's-6 and 12 lbs.	0 30	....
Caracas, 1/4's-6 and 12 lbs.	0 30	....
Premium, 1/2's-6 and 12 lbs.	0 30	....
Sante, 1/4's-6 and 12 lbs.	0 26	....
Diamond, 1/4's-6 and 12 lbs.	0 22	....
Sticks, gross boxes, each	1 00	....
Cocoa	per lb.	0 30
Homeopathic, 1/4's, 8 and 14 lbs.	0 25	....
Pearl,	0 22	....
London Pearl, 12 and 18 " ..	0 30	....
Rock	0 30	....
Bulk, in boxes	0 13	....
Royal Cocoa Essence, packages	per doz.	1 40

EPPS'S.

Cocoa	per lb.	0 35
Case of 112 lbs. each	0 37 1/2	....
Smaller quantities	0 37 1/2	....

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate	per lb.	0 42
Caracas, 1/4's, 6-lb. boxes	0 42	....
Vanilla, 1/4's, 6-lb. boxes	0 29	....
"Gold Medal" Sweet, 6 lb. bxs.	0 42	....
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 24	....
Fry's "Diamond," 1/4's, 6 lb. bxs.	0 24	....
Fry's "Monogram," 1/4's, 6 lb. bxs.	0 24	....
Cocoa	per doz.	2 65
Concentrated, 1/4's, 1 doz. in box.	5 00	....
" 1/2's, "	9 65	....
Homeopathic, 1/4's, 14 lb. boxes	0 33	....
" 1/2 lbs. 12 lb. boxes	0 33	....

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	....
Mott's Homeopathic Cocoa (1/4's)	0 32	....
Mott's Breakfast Cocoa (in tins)	0 45	....
Mott's No. 1 Chocolate	0 30	....
Mott's Breakfast Chocolate	0 28	....
Mott's Caracas Chocolate	0 40	....
Mott's Diamond Chocolate	0 22	....
Mott's French-Can Chocolate	0 18	....
Mott's Navy or Cooking Chocolate	0 27	....
Mott's Cocoa Nibs	0 35	....
Mott's Cocoa Shells	0 05	....
Vanilla Sticks, per gross	0 90	....
Mott's Confectionery Chocolate	0 21	....
Mott's Sweet Chocolate Liquors	0 19	....

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	....
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	....
Soluble Cocoa, No. 1 bulk, per lb.	0 20	....
Diamond Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 22 1/2	....
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35	....
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35	....

WALTER BAKER & CO.'S

Chocolate	per lb.	0 45
Premium No. 1, boxes, 12 lbs. each.	0 60	....
Baker's Vanilla in boxes, 12 lbs. each.	0 40	....
Caracas Sweet, in boxes, 6 lbs. each.	0 28	....
Best Sweet, in boxes, 6 lbs. each.	0 28	....
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 28	....
German Sweet Chocolate	0 28	....
Grocers' Style, in boxes, 12 lbs. each.	0 28	....
Grocers' Style, in boxes, 6 lbs. each.	0 28	....
Eight cakes to the lb., in bxs, 6 lbs. e.	0 28	....
Soluble Chocolate	0 55	....
In canisters, 1 lb. 4 lb. and 10 lb.	0 55	....
Breakfast Cocoa	0 52	....
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 52	....

COFFEE.

Green.

Mocha	per lb.	0 28
Old Government Java	0 30	0 33
Rio	0 20	0 22
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffaroma, 1 & 2 lb. tins asstd.	0 33	....

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34	....
Our Own "	0 32	....
Jersey "	0 30	....
Laguaya "	0 28	....
Mocha and Java	0 35	....
Old Government Java	0 30	0 32
Arabian Mocha	0 35	....
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 65	0 70
Carbolic Acid	0 25	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 20	0 25
Epsom Salts	0 12 1/2	0 02 1/2
Paris Green	0 13	0 15
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellbore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	....

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

1 oz. London	GROSS	6 00
2 " Anohor	"	9 00
1 " Flat Crown	"	9 00
2 " "	"	18 00
2 " Square	"	21 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 "	"	7 50
Parisian Essence	gross	21 00



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz., \$3.00.



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

RECKITT'S Blue and Black Lead { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Arctic Refrigerators



We have an assortment of the **ARCTIC** for Butchers', Grocers', Hotels, and Family use. Acknowledged to be the driest and lowest temperature of any refrigerator made. Call and see or send for catalogue.

JOHN HILLOCK & CO.

Queen St. East, Toronto

Merchants, Attention!

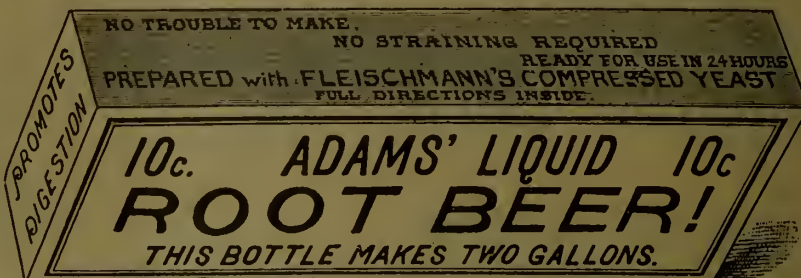
With every 3 doz. box of **ENGLISH ARMY BLACKING**, see that you get one of the large **METAL EMBOSSED SIGNS**. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.

TWO SIZES



10 AND 25 CENTS

Order your spring supply early.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black, for stoves.
Universal Harness Composition, in tins.
Harness Oil, in bottles and in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

CHAS. GYDE, Montreal,
for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

.....London and Liverpool.

RUSKS

Fresh Rusks, made under the supervision of a Baker who knows his trade, are delightful eating. We have the Baker. Do you want the Rusks?

HENRY C. FORTIER

CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST

TORONTO.

Ketchup—	
Fluted Bottles	gross 12 00
Screw Top	" 24 00
Pepper Sauce	" 15 00

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 2 oz.	1 75
" " " " 3 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Stanninal 2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.

Currants—Provincials, bbls.	0 03 1/2	0 04
" " " "	0 03 1/2	0 04 1/2
" Filiatras, bbls.	0 04 1/2	0 04 1/2
" " " "	0 04 1/2	0 04 1/2
" Patras, bbls.	0 04 1/2	0 05
" " " "	0 04 1/2	0 05 1/2
" " " "	0 05 1/2	0 07 1/2
" Vostizias, cases.	0 05 1/2	0 07 1/2
Panarete, cases	0 03	0 08 1/2
Dates, Persian, boxes	0 04 1/2	0 05
Figs—Eleme, 14 oz.	0 09	0 10
" " 10 lb.	0 09	0 11 1/2
" " 18 lb.	0 15	
" " 28 lb.	0 17	
" tups	0 04	0 05
Praunes—Bosnia, cases	0 04 1/2	0 07 1/2
" Anchor, cases	0 04 1/2	0 05 1/2
" Unicorn, "	0 04 1/2	0 06 1/2
" Sphinx, "	0 04 1/2	0 07 1/2
Raisins—Valencia, off stalk.	0 03	0 03 1/2
" " Fine, off stalk	0 04	0 04 1/2
" " Selected	0 05 1/2	0 06
" " Layers	0 05 1/2	0 05 3/4
" " Sultanias	0 05 1/2	0 08
" Cal. Loose Muscatels 5 lb. boxes	0 05 1/2	0 07
" " Malaga—		per box.
" " 1 London Layers	2 25	2 55
" " Imperial Cabinets	2 25	2 55
" " Blue		0 75
" " Dehesas, boxes	3 25	4 50
Lemons, Messina	3 25	4 50
Oranges—Valencias	4 25	4 50
" " Messina, half boxes	1 75	2 25
" " " boxes	3 50	4 25
" " Cal. Seedlings	2 75	3 00
" " Cal. Navelis	4 00	4 50

DOMESTIC.

Apples, dried, per lb.	0 06	0 06 1/2
" evaporated	0 07	0 07 1/2

FOOD.

Split Peas	per bbl.	\$3 75
Pot Barley, per 49-lb. packet		3 75
Pearl Barley, XXX		2 25

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" " 1 lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	
50 to 60 dy basis	2 90
40 dy	2 15
30 dy	2 20
20, 16 and 12 dy	2 25

10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50
5 dy	2 80
4 dy A P	2 80
3 dy A P	3 25
4 dy C P	2 75
3 dy C P	3 45

HORSE NAILS—Canadian, dis. 60 per cent.

HORSE SHOES—From Toronto, per keg..... 3 60

SCREWS—Wood—Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77 p. c. dis. Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—Manilla 0 09 1/2 0 10 Sisal 0 06 1/2 0 07

AXES—Per box 6 00 12 00

SHOT—Canadian, dis. 12 1/2 per cent.

HINGES—Heavy T and strap 0 04 3/4 0 05 Screw, hook and strap 0 03 3/4 0 04

WHITE LEAD—Pure Association guarantee, per lb. ground in oil. 0 04 1/4

No. 1 0 04 No. 2 0 03 1/2 No. 3 0 03 1/2

TURPENTINE—Selected packages, per gal. 0 48 0 49

LINSEED OIL—Raw, per gal. 0 53 0 54 Boiled, " 0 56 0 57

GLUE—Common per lb. 10 0 11

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 00
Keelers No. 4	2 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 50
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 50
Clear Jelly Marmalade		1 90
Strawberry W. F. Jam		2 20
Raspberry " "		2 10
Apricot " "		1 90
Black Currant " "		1 90
Other Jams " "		1 55
Red Currant Jelly		3 00
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYTH'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (30's), per box	1 50
"Acme" Pellets, fancy paper boxes (45), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 72
Imitation Calahra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net.....\$12 00

MUSTARD.

KEEN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins	0 40	
" " 1/2 lb. tins	0 42	
" " 1/4 lb. tins	0 45	
Round Tins—		
F. D., 1/2 lb. tins	0 25	
" " 1/4 lb. tins	0 27 1/2	
" " 1 lb. jars, per jar	0 75	
" " 1 lb. "	0 25	
" " 4 lb. tins, decorated, p.t.	0 80	

COLMAN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins	\$0 40	
" " 1/2 lb. tins	0 42	
" " 1/4 lb. tins	0 45	
Round Tins—		
F. D., 1/2 lb. tins	0 25	
" " 1/4 lb. tins	0 27 1/2	
" " 4 lb. jars, per jar	0 75	
" " 1 "	0 25	

RICE, ETC.

Rice—	per lb.	per lb.
Aracan	0 03 1/2	0 03 1/2
Patna	0 03 1/2	0 04 1/2
Japan	0 05	0 05
Imperial Seta	0 05 1/2	0 05 1/2
Extra Burmah	0 03 1/2	0 04
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 09 1/2	0 10
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 04 1/2	0 05 1/2
Tapioca	0 04 1/2	0 05 1/2
Goathead (finest imported)	0 06 1/2	0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " per gross	10 00
" 25c " per doz.	1 75
" " per gross	20 00

STARCH.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 3/4
Keys, 100 lbs.	0 04 3/4
Lily White Gloss	
Keys, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 3/4
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07 1/4
EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartons	0 05 1/4

Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07

Edwardsburg Silver Gloss, 1-lb. chrome package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satin, 1-lb. cartons	0 07 1/2
No. 1 White	0 04 1/4

Culinary Starch—

W. T. Benson & Co.'s Prepared Corn	0 07 1/4
Canada Pure Corn	0 06 3/4
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., new wrappers	0 08 1/2
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 09
PURE	36-lb. boxes, 12 3-lb. boxes, OSWEGO 40-lb. boxes, 1-lb. cartons	0 07 1/2
CORN STARCH	40-lb. boxes, 1-lb. packages	0 08
	For puddings, custards, etc.	
ONTARIO	36-lb. to 45-lb. boxes, STARCH 6 bundles	0 06 1/2
STARCH IN	Silver Gloss	0 08
BARELS	Pure	0 07

SUGAR.

Granulated	c. per lb.	
" No. 2	0 04 3/4	0 04 1/2
" Germania	0 04 1/4	4 30
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2	0 05 1/4
Extra Ground, bbls. lcing	0 05 1/2	0 06
Powdered, bbls.	0 05 1/2	0 03 1/2
Extra bright refined	0 05 1/2	0 03 1/2
Bright Yellow	0 05 1/2	0 03 1/2
Medium Yellow	0 05 1/2	0 03 1/2
Dark Yellow	0 05 1/2	0 03 1/2
Raw Demerara	0 05 1/2	0 03 1/2

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.	
Dark	bbls. 1/2 bbls.	
Medium	0 30	0 33
Bright	0 33	0 38
Very Bright	0 38	0 43
Redpath's Honey	0 53	
" " 2 gal. pails	0 50	
" " 3 gal. pails	1 35	
	1 60	

SOAP.



1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 box lots.	
P. M. LAWRASON'S SOAPS.	
Wonderful, 100 bars.....	per box. \$4 00
Supreme, 100 bars.....	3 70
Our Own Electric, 100 bars.....	2 00
Sunflower, 100 bars.....	2 00

BRANTFORD

STARCH . . .

Pure Prepared Corn The Finest.

Challenge Corn

Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS.

RICHARDS' SOAPS.		per box.
Richards' Pure Soap, 100 bars.....		\$5 00
Telephone, 100 bars.....		4 00
White Star, 20 bars, 3 lbs.....		3 30
Gold Dust, 20 bars, 3 lbs.....		2 70
Jubilee, 12 bars, 5 lbs.....		2 40
Family, 25 bars, 2½ lbs.....		2 25
Russian Electric, 60 bars.....		2 00
1892 Electric, 60 bars.....		1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13¼ lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

QUELPII SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box..	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04¾
Genuine Electric, 72 bars, per box....	2 50

TEAS.

BLACK.		per lb.	per lb.
Congou—			
Half Chests Kaisow, Mon-			
ing, Paking	0 12	0 60	
Caddies, Pakling, Kaisow	0 18	0 50	
INDIAN.			

INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder			
Cases, extra firsts	0 42	0 50	
Half Chests, ordinary			
firsts	0 22	0 38	
Young Hyson			
Cases, sifted, extra firsts.	0 42	0 50	
Cases, small leaf, firsts ..	0 35	0 40	
Half Chests, ordinary			
firsts	0 22	0 38	
Half Chests, seconds	0 17	0 19	
" " thirds	0 15	0 17	
" " common	0 13	0 14	

PING SUEYS

Young Hyson			
Half Chests, firsts	0 28	0 32	
" " seconds	0 16	0 19	
Half Boxes, firsts	0 28	0 32	
" " seconds	0 16	0 19	

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
“ “ Oolong.....	0 14	0 15
“ “ Gunpowder.....	0 16	0 19
“ “ Siftings.....	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4½; Twin Gold	0 59
Bar, 8½	0 57
Ingots, rough and ready, 8½	0 49
Laurel, 3½	0 47
Brier, 7½	0 44
Index, 7½	0 56
Honeysuckle, 8½	0 50
Napoleon, 8½	0 47
Victoria, 12½	0 44
Brinette, 12½	0 48
Prince of Wales, in caddies	0 48
in 40-lb. boxes	0 60
Bright Smoking Plug Myrtle, T. & B.,	0 47
Lg. 7½	0 50
Diamond Solace, 12½	0 70
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

MCALPIN TOBACCO CO.

White Burley Chewing - Duty paid.	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts.	0 61
Jubilee, 7½ to lb., chocolate, 15-lb. butts	0 58

Priuce George, 8's, 21-ll. caddies ..	0 47
Teacumseh, 9 to 1b. (fancy chewing) ..	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1b., 20-ll. butts ..	0 47
Black Chewing ..	
Standard, 3rds, 4ths, 7s and 12s, 20-ll. packages ..	0 45
Plug Smoking ..	
Woodcock, 18-ll. caddies, 7s.	0 50
..... 3rd	0 50
Sunny South, 6s and 7s, 18-ll. caddies ..	0 46
Star Comfort, 6s, 18-ll. butts ..	0 14
Special, 7 to 1b., 18-ll. caddies ..	0 42
Cut Tobaccos, Smoking ..	
Silver Ash, 1-9ths, 5-lb. boxes ..	0 62
Puck, mixture, 1-9ths, 5-lb. boxes ..	0 70
Cut Cavenish, 1-9ths, 5-lb. boxes ..	0 65
Standard Kentucky, bright, 5-lb. pails ..	0 80
Apricot, dark sweet, 5-lb. pails ..	0 65
Terms, 30 days, less 2 per cent.	

(cigars.

S. DAVIS & SONS, MONTREAL.		
	Sizes.	Per M.
Madre E Hijo,	Lord Lansdowne.....	\$60 00
"	" Panetelus	60 00
"	" Bouquet	60 00
"	" Perfectos	85 00
"	" Longfellow	85 00
"	" Reina Victoria	80 00
"	" Pina	55 00
El Padre,	Reina Victoria	55 00
"	" Reina Victoria Especial.....	50 00
"	" Conchas de Regalia.....	50 00
"	" Bouquet	55 00
"	" Pina	50 00
"	" Longfellow	80 00
"	" Perfectos	80 00
Mungo, Nune		35 00
Cable, Conchas		30 00
" Queens		29 00
Cigarettes—All Tobacco		
" Cable		7 00
" El Padre		1 00
" Mauricio		15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes.....	Per M.
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 50
Hyde Park.....	10 50
Cu Tobacco.....	per lb.
Puritan, 10ths, 5-lb. boxes.....	0 70
Old Chum, 9ths, 5-lb. boxes.....	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes.....	0 62
Gold Block, 9ths, 5-lb. boxes.....	0 73

Cigarette Tobacco

P. C. C. N. 1, 1-10, 5-14 boxes.....	0 83
Puritan, 1-10 5-14 boxes.....	0 83
Athletic, per lb.....	1 15
Plug Tobaccos—	
Old Chum, plug, 4-8, Solace, 16 lbs.....	0 68
“ “ “ “ 8-8, “ “ 16 “.....	0 68
“ “ “ “ 8-8, R. & R. 13½ “.....	0 68
“ “ “ “ chew 7-8, R. & R. 14½ “.....	0 58
“ “ “ “ 7-8, Solace, 14½ “.....	0 58
“ “ “ “ 8-8, R. & R. 16 “.....	0 58
“ “ “ “ 8-8, Solace, 15 “.....	0 58
O. V. “ “ plug 3-8, Turial, 16 “.....	0 58
O. V. “ “ “ “ 3-8, Solace, 17½ “.....	0 58
O. V. “ “ “ “ 1-8, “ “ 17 “.....	0 55½
Derly “ “ “ “ 12-8, “ “ 17½ “.....	0 51
Derly “ “ “ “ 7-8, “ “ 17 “.....	0 51
Athlete “ “ “ “ 5-8, Twist 9 “.....	0 74

WOODENWARE

Pails, 2 hoop, clear, No. 1.....	per doz	\$ 1 50
" 3 " " " " " " " " " "		1 65
" 2 " " " " " " " " " "		1 40
" 3 " " " " " " " " " "		1 60
" " " " painted " " " " " "		1 65
Tubs, No. 0.....		8 50
" 1.....		7 00
" 2.....		6 00
" 3.....		5 00
Washboards, Globe.....	1 90	2 00
" " Water Witch.....		1 40
" " Northern Queen.....		2 25
" " Single Crescent.....		1 85
" " Double.....		2 25
" " Jubilee.....		2 25
" " Globe Improved.....		2 25
" " Quick and Easy.....		1 80
" " Rattle.....		1 75
" " Rattler.....		1 30

THE E. B. EDDY CO

Washboards, Planet	1 60
“ Waverly	1 50
“ XX	1 40
“ X	1 25
“ Electric Duplex	2 25
“ Special Globe	“
Mops and Handles, combined	1 25
Butter Tubs	1 60 3 60
Butter Bowls, crates assort d.	3 60

Matches-

Steamship (10 gross in case).		
Single case and under 5 cases		3 10
5 cases, freight allowed		3 10
	Per Case.	
Matches--	5-Case Lots,	Single Case.
Parlor	\$1 70	\$1 75
Red Parlor	1 70	1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Favorite	2 25	2 45
Flantera	2 20	2 40

You Won't Need Spectacles

YOUNG & SMYLIE'S
PURE SPANISH



**ACRE
LICORICE
PELLETS**

STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLIE,

Brooklyn, N.Y.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oatmeal in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario,
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse Winnipeg.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Did You Ever



Make a miscalculation when selling goods, and over-charge your customer?

Did you ever make a miscalculation and under-charge your customer?

In the first case you lost someone's confidence, and in the second you lost actual cash. Such errors are an impossibility where THE DAYTON COMPUTING SCALE is used.

Don't you think it might pay you to investigate?

MILLS & COMPANY

700-701 Garden City Block
Cor. Randolph and 5th. Ave.

General Agents for

The Dayton Computing Scales.

... CHICAGO, ILL.

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

LEA AND PERRINS'

Observe

that the

SIGNATURE



Is now printed

In blue ink

diagonally

across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Grosse & Blackwell, Limited, London;
and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . .

WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co. and Urquhart & Co., Montreal

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street,

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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1848.

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MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

Oakey's

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, JUNE 14, 1895.

No. 24

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: HUNTLEY & PALMERS, READING; and 162 Fenchurch St., LONDON, ENGLAND

Or to their representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD

B.F.P. Cough Drops

Put up in
5 lb. Canisters
Glass Front

A handsome
Counter article



A soothing remedy
For anything
In the nature
Of a . . .
Cough or Cold

Toronto Biscuit & Confectionery Co., Toronto

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5 1/4 x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Canadian Wholesale Grocers :

M. Masuret & Co., London, Ont.
N. Quintal & Fils, Montreal.

Dearborn & Co., St. John, N.B.
W. H. Gillard & Co., Hamilton, Ont.

Also kept in stock by every Wholesale Druggist in Canada.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

**ORDER the largest quantity
you can use and get the
best discount.**

Standard Goods THE Best to Handle

“THISTLE” HADDIES

NEW PACK NOW ON THE MARKET. This is the



STANDARD BRAND
OF CANNED HADDIES



Always the best quality.

Specify this brand in ordering.

..STOWER'S..

LIME ❖ JUICE ❖ CORDIAL

The finest preparation of the kind made.

Delicious, Healthy and Refreshing Summer Drink

For sale by reliable dealers.



If you want a

PURE CASTILE ..SOAP..

ORDER THIS BRAND.

A. P. TIPPET & CO., Agents

Montreal

Toronto

WHAT MORE DO YOU WANT?



MACONOCHIE

131 LEADENHALL STREET

BROTHERS

LONDON, ENGLAND



To be obtained through all Leading Wholesale Grocers.

For further particulars apply to agents:—

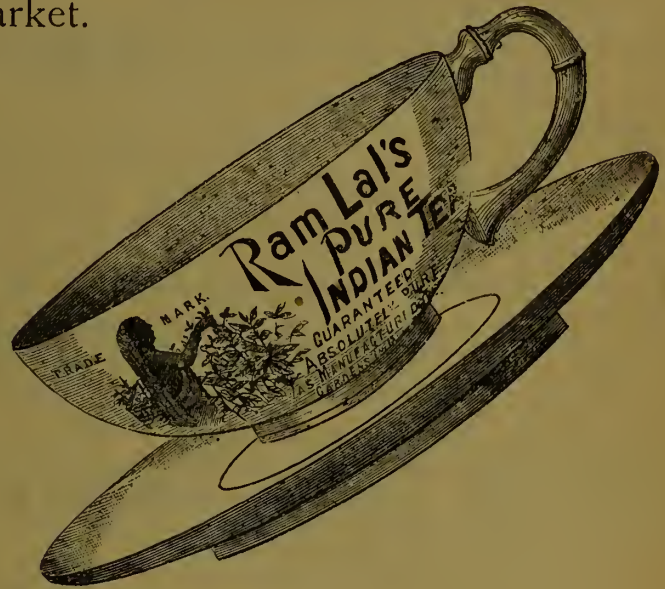
WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

The only **Pure Indian Tea** on the
Canadian market.

It has scores of
imitators but
no . . .

Equals



ROSE & LAFLAMME, 39 Lemoine Street, **Montreal**

Important Notice We will continue for a few weeks more to sell at old prices our

"P. Richard's," "C. Couturier's,"
"F. Marion & Co.'s"

BRANDIES

We have a large quantity, duty paid, and are disposed to give benefit of same to our friends.
Write for Samples and Quotations.

LAPORTE, MARTIN & CIE., Wholesale Grocers 72-78 St. Peter St., MONTREAL



**Fresh . . .
Herrings**

The recognized leading Brand in all
the markets of the world.

Kippered Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Fine Chocolates AND BON-BONS

G. J. HAMILTON & SONS

Halifax and Picton, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

"GRAND MOGUL" TEA

1-2 LB. AND 1 LB. PACKAGES. 40 AND 50 CENTS.

THE PEER OF ALL PACKAGE TEAS.

White Bear

Japan Tea

To retail at 25c.

Golden Star

Japan Tea

To retail 40 and 50c.

ALL RELIABLE TEAS.

Agents:

Hood Bros. & Co., Winnipeg.
W. Tufts & Son, Vancouver.

T. B. ESCOTT & CO.

Wholesale Grocers.

. . . London, Ont.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND

- - -

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Look out for him

who offers "something as good as Reindeer."



THE OLD RELIABLE

"REINDEER BRAND"

has the largest sale of any CONDENSED Milk in
Canada.

It must be pretty good.

A Rich and Delicious Blend

MALLAWALLA

If you have a trade for package tea why not select the best ; one that has stood the test of the English and Canadian Tea Drinking Public for years, and has proved to be the

"Monarch of all Package Teas"

Our sales are daily increasing, and the eulogies received from all parts of the country attest its sterling qualities.

Put up in

$\frac{1}{2}$ and 1 lb. lead foil packages.
50 lbs. in a case.

IF YOU ORDER a sample case you will delight your customers and win the reward—their confidence and their cash.

W. H. Gillard & Co. Wholesalers Only, **Hamilton**

GOOD TIMES

:: AND ::

HARD TIMES



W. P. & S.

{ BISCUITS
CONFECTIONERY
PICKLES

ARE UNEQUALLED.

Wm. Paterson & Son, Brantford, Ont.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JUNE 14, 1895

(\$2.00 per Year) No. 24

DROPS FROM THE EDITOR'S PEN.

California navel oranges will wind up their season in about one or two weeks.—Ex.

A naval review will soon then be in order.

Bogus goods are often really good specimens—of impurity.

A well-displayed “ad.” with few words, speaketh volumes.

A holiday to a weary man is as a warm rain to thirsty ground.

A sure-paying investment: Amount spent in subscribing to a trade journal.

A pleasant-faced merchant is to consumers what clover is to bees—inviting.

Peace of mind is one of the fruits that come of cultivating the cash system.

Some young clerks, like coffee, have to be “roasted” because they are “green.”

People do not “go” by the advertisement of the lying merchant, but they go by his store.

From selfish motives alone a business man should be honest. It pays in the long run.

Selling below cost is like pulling the cork from a barrel of liquor in the hope that more liquor will flow in.

The successful merchant is often known by the appearance of his store as well as by the size of his bank account.

Cutting prices is a practice that cutteth him who wieldeth the weapon more than him whom it is aimed to injure.

Montreal's retail grocers propose holding a picnic shortly. We trust that the outing

may really prove a “picnic” to all those who attend.

He who tries to handle more lines than he should is twin brother to the man who has two many irons in the fire.

The diligent man shall never want for his bread and water, even if he may not always get the fare of a rich man.

An advertisement in a live trade paper is the forerunner to the traveler, proclaiming what goods his firm has in stock.

Impure groceries are said to be on the increase around New York. The millennium is evidently not drifting towards Gotham.

He who thinks he is sometimes getting something for nothing frequently finds that he has something that is worse than nothing.

The Winnipeg retailer who broke the early closing by-law will perhaps yet be compelled by law to observe it.

The Manitoba wheat crop is said to be the most promising in the history of the country. Let us rejoice with those who rejoice.

People smile a great deal oftener when they are prosperous than when things are going against them. This remark does not apply to teetotallers alone.

Judge Townsend, of the United States Circuit Court, has decided that citron is a dried fruit. We never thought citron or any other kind of peel was very wet.

New York merchants have found one bier for the shoulders of department store-keepers in that city. There is a law against selling silverware for pure silver when it is not in accordance with a certain standard. With this law it is alleged the department

stores have not been complying, and now twelve of them are figuring as defendants in Gotham's courts.

Travelers take orders, but they give information. The merchant who gleans nothing from his contact with the “drummer” is not likely to glean information from any source.

The products of the three kingdoms—animal, vegetable and mineral—are all developing bullish tendencies these days. Better Times is clearly here the origin of the species.

“Electricity on the Farm” is the heading that graces an article in a daily paper. We always thought there was very little magnetism about the farm—for the farmer's sons, at any rate.

The Grocery World says that Philadelphia wholesale grocers are “to get into line.” When merchants of all sorts and conditions get into line we may depend upon it the millennium is around the next corner.

It was so hot at the Toronto Retail Grocers' bicycle meet at Hanlan's Point on Wednesday that some of the contestants thought they were going into liquidation. In fact, we are afraid a few of them did liquidate.

It is said the Japanese have never acquired a taste for butter and cheese. They are to be commiserated. But they were probably never tempted with Canadian cheese. That would conquer them as easily as they conquered the Chinese.

Canning horse for the French market is a new industry that is developing in the American Northwest. There is evidently hope for the horse yet. He has been driven out of the street car business, but the canning industry is opening up to him.

AN INTERESTING RECORD.

A RECORD of the consumption from 1861 up to the present time of tea, coffee, cocoa and chicory, of alcoholic beverages, and of tobacco, compared with the increase of population, should be of interest, says The Lancet, to all classes; to the social reformer, because he may be able to form some estimate of the moral progress of the community based on the figures dealing with the consumption of intoxicating drinks; to the economist, because he may find interesting information on the revenue accruing from duties; to the hygienist, because he may make some valuable deductions bearing upon the relation to health of the increased or decreased consumption of alcoholic and non-alcoholic drinks and of tobacco; and lastly, to the intelligent public, because, to some extent, the return is a gauge, so to speak, of the moral, social and financial condition of the people as a nation, as well as of its prosperity.

The most striking feature in the purely diagrammatical return, which has recently been issued, and which has been ordered by the House of Commons to be printed, is that, while an enormous increase in the consumption of tea, coffee, &c., has taken place—the line illustrating this extending as a diagonal across the diagram till it reaches the top right hand corner (1893)—there has been a steady diminution in the consumption of both beer and spirits, the lines indicating the last two being practically parallels not only with one another, but approximately with the base of the diagram also.

Between 1861 and 1862 the total consumption of tea, &c., was 120,000,000 lb.; it then steadily rose, until in 1893 it stood at 265,000,000 lb. In the same period the population increased from 28,500,000 to 38,500,000, so that while in 1861 the consumption of tea, &c., per head was 4.38 lb., in 1893 it was 6.90 lb. In regard to wines and spirits, the consumption in 1861 was equal to 35,000,000 gallons with the population at 28,500,000, and in 1893, with the population at 38,500,000, the consumption was 52,000,000 gallons, so that per head it was equal to 1.22 gallons in 1861 and in 1893 to 1.35 gallons, the highest record being 1.80 gallons in 1876, since which the consumption has steadily diminished.

The consumption of beer exhibits a similar rise and fall. Thus, in 1861 the amount consumed per head was 24.3 gallons, in 1874 34 gallons, and in 1893 29.6 gallons, the total consumption varying from 20,000,000 gallons in 1861 to 31,000,000 gallons in 1876 and 32,000,000 in 1893, the population having increased by 10,000,000. Coming to tobacco, in 1861, when the duty was 3s. 18-10d. lb., the total consumption was 34,800,000 lb., being equal to the use per head of 19¼ oz.; in 1863 the duty on cigars was

reduced from 9s. 5 4-10d. to 5s per lb., and the consumption then rose to 21½ oz. in 1865 to 23¾ oz. in 1877. In the following year (1878) an increase of 4d. per lb. on all tobacco was made, and an extra 2d. per lb. on cigars in 1879, with the result that after that date the consumption fell to 22½ oz. From this time it gradually recovered, till in 1877, when the duty on tobacco being reduced 4d. per lb., and on cigars 6d. per lb., the consumption quickly rose till it attained to 26 oz. per head of population in 1893. The total consumption in 1893 was 62,000,000 lb., while in 1861 it was 34,000,000—i.e., an increase of 28,000,000 lb. for an increase in the population of 10,000,000.

To sum up, this interesting return shows that there is a decided diminution in the demand for intoxicating stimulants, whilst there is a very considerable increase in the demand for non-intoxicating stimulants, principally tea and coffee. There would appear, therefore, to be a distinct and steady reaction setting in against general alcoholic imbibition—a fact which lends support to the view that the evil of intemperate drinking, as its wretched consequences become more and more painfully manifest, will finally work out its own remedy. It is beginning to be recognized—if we interpret the return correctly—that the effect of alcohol is comparable to the flick of the whip, which for a brief period urges on the horse, while the rational use of tea and the allied beverages, of which theine is the base, is more like the corn out of which a more real and lasting energy is derived. It is idle to argue, however, that both sources of energy and stimulation have not their use as well as their abuse. Finally, the enormous increase in the amount of tobacco consumed is noteworthy, and would seem to indicate a growing demand for a substance which, when temperately indulged in, doubtless affords a source of comfort and relief to many in the increasing struggles and worries of modern existence.

VERMONT'S MAPLE SUGAR CROP.

The returns from the maple sugar district of New England are not reassuring, according to N. E. Grocer. There has been a backward spring, a light crop has been harvested, and the season has closed.

Vermont stands at the head of all states in the amount of maple sugar produced yearly—9,000,000 pounds—and with the sugar 100,000 gallons of molasses. Following Vermont comes New York with 6,000,000 pounds, Ohio with 2,500,000, New Hampshire with 2,000,000, Pennsylvania with 1,800,000, Indiana with 1,500,000, and Massachusetts, Virginia, Kentucky, and West Virginia high on the list. Under the McKinley law the Government paid a bounty on maple sugar. During the fiscal year of 1894 the amount so paid was \$116,000, and

it was distributed among 4,600 producers. In the same year the number of cane sugar producers was 3,246, though the amount of cane sugar produced, and upon which bounty was paid, was 612,000,000 pounds. The total bounty was \$11,000,000.

Vermont, for a small state, having a somewhat unproductive soil, is not without certain points of pre-eminence. The fame of Vermont maple sugar is known everywhere, and, to a minor extent, so are the products of the Vermont marble quarries. These yield in a year an average of \$2,000,000 worth of marble. The Green Mountain State stands second in the amount of slate produced. Pennsylvania is first with 104 quarries, and Vermont follows with 63, having an output in a year of 1,000,000 cubic feet. But many a person who is indifferent to the beauty of Vermont maple, or the durability of Vermont slate, will regret to know that the maple sugar product of 1895 is not up to the average."

SUGAR IN BARBADOES.

Barbadoes advices to May 18th to a New York firm are as follows: During the fortnight we have had some light showers, and the young canes are looking well; the reaping season is drawing to a close, and the crop does not promise to exceed earlier estimates. Sugar has improved, and is now worth \$1.75 per 100 lbs. and \$5 for hhds., \$1.85 for bags. The molasses market, which closed firm on Thursday evening at 14c. and \$4, became very much excited yesterday, when our neighbors advanced the price to 15c. and \$4. Owing to the rapid rise in values from 13 to 15c., our planters, under the impression that it will go still higher, are not inclined to let go their small holdings. Following are the comparative shipments of produce:

	Sugar.		Molasses.	
	1894.	1895.	1894.	1895.
	Hhds.	Hhds.	Puns.	Puns.
United Kingdom.....	6,056	1,064	263	351
United States.....	14,374	7,326	7,301	1,299
British Provinces.....	824	214	16,939	12,346
Totals.....	21,254	9,194	24,503	13,996

We are giving

LARGE DISCOUNTS off all

ORIGINAL PACKAGES
.. OF ..

**Crockery, China, Glassware,
AND LAMPS**

During our **LIQUIDATION SALE.**

Liberal inducements to all buyers
in order to wind up this business.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

When Others Fail to Please

Send to us for samples of Ceylon and Japan Teas, at 19 and 16 cents respectively. **They are bargains.** Merchants visiting the City next week to attend the Foresters' Convention are invited to make "73 McNab St.

North" their headquarters. Have your correspondence sent to our care.

LUCAS, STEELE & BRISTOL, - - - HAMILTON

JUST IN—THE OLD ST

Crosse & Blackwell's Pickles

Pints and Half Pints.

Captain White

All in new shape bottles.

Pints and

SAUCES, all kinds.

CURRY POWD

CAPERS, all sizes.

LUCCA SALA

JAMS AND JELLIES, all sizes.

JAMES TURNER & CO. -

It Has No Equal



We know it because we sell more each year.

The retailer sells more

The jobber sells more

The consumer buys more

And more people write us stating that

MacLAREN'S IMPERIAL CHEESE
IS UNEQUALLED

For the Cottage, Cruise, Camp and Home.

It pays to handle such goods.

NO-T-O-X

Wild Cherry, Orange, and Raspberry Flavors

A delicious summer beverage, costing less than half a cent a glass. Sample outfit, enough to make two thousand glasses, free with first order.

H. P. ECKARDT & CO.

Wholesale Grocers

.....TORONTO

time of the year so good. The recent frosts did grain no harm, but rather good, by stopping its rank growth and strengthening the tender growing stalks.

CANDLE YOUR EGGS.

Recent receipts of eggs have shown considerable losses because of the lack of freshness. As the weather is now warm, and eggs are difficult to keep fresh, we would caution country merchants to use all care in selecting purchases, and to candle every egg before buying and before shipping.

BUTTER SITUATION.

As there is still a great deal of last summer and fall butter in the country it will be necessary for dealers to use double vigilance in selecting their purchases, as anything that is not right up to the mark will have to go into competition with the old butter, which is now being sold at 5 to 6c. per pound. In fact, many bakers prefer old butter, as it goes further for their purposes than the new.

At the same time, we advise our friends to dispose of their butter at market prices regularly instead of holding for a rise in price, as the experience of the past season has proven the policy of this mode of

procedure. We have heard of a number of dealers who are now selling at from 4 to 5c., butter for which they were offered 14 to 15c. last fall. Those who were caught thus will not likely fall into the same trap again.

WHY HE LIKED THE BUSINESS.

A young real-estate agent, not long since, made this interesting and suggestive statement: "There is one reason why I like the real estate business; it is necessary to be cheerful in order to succeed in it." Of course a gloomy, long-faced, despondent real estate man would fail; so would he fail, also, in almost any other business—excepting, possibly, that of undertaking.

Cheerfulness is always an important factor in producing success. Who cares to deal with a man whose face is sour, morose, or solemn? Who likes a teacher or preacher whose face always wears a scowl or frown? Who will employ a physician that is despondent and hopeless?

A WINNIPEG STOCK MARKET.

An effort is being made by the Winnipeg Board of Trade to establish in that city a recognized stock market, where competition would ensure the best values for various grades of animals. An open meeting has been called at the Board of Trade building at 4 p.m. on June 18 to consider the question.

The "Rose" Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulip. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

EXTRA CHOICE

New Season's Japans

NOW IN STOCK.

We are also offering "a snap" in

Fine Selected Layer Valencias

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

Only a Little Time--But it Means a Great Deal to Purchasers

Our order system is now very perfect, systematic—in fact, almost mechanic—and we are enabled to fill almost all orders within 24 hours after receipt. Try us on your next order for **GRAHAM FLOUR**.

E. D. TILLSON, - - Tilsonburg, Ont.

The Baby—Life's Sunshine.



Last week we asked you to get your wife's opinion of the household value of "Jersey Brand Condensed Milk." We would now like the baby to try it. His better health will speak its merit; he cannot. We want to give it every test, so that you know what you are recommending.

Canada has hundreds of happy, healthy, growing babies that are nourished only by

"Jersey" Brand

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

- - - HALIFAX, N. S.

Extracts

You want the best.

We desire to furnish you with the **VERY BEST.**



Seely's

ALL SIZES.
EVERY FLAVOR.

The most attractive extracts
on the market.

FINEST QUALITY OF GOODS.
ELEGANTLY PUT UP.
SIGHT SELLERS.

Profit to the trade as handsome as the goods.



SELLING AGENTS:

Turner, MacKeand & Co. WHOLESALE GROCERS Winnipeg.

The demand
for our . . .

Extracts

Is increasing and we are pleased to inform the trade that they are giving universal satisfaction. See our travelers or mail us your order.

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BAKING POWDERS

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PHOENIX MILLS - 1-3 JARVIS ST., - TORONTO.

Kennedy, Greig
& Co. . .

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Importers of

Grocers' Specialties



Manufacturers of the
Celebrated

"CROWN BRAND"

Flavoring
Extracts

THE CANADIAN GROCER

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President.

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Sec.-Treas.

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THE FRENCH TREATY.

IN another column will be found a full resume of the Montreal Chambre de Commerce's report on the French Treaty. It is a carefully prepared and valuable document, full of practical suggestions to our merchants. The committee went into the merits of each detail, and have got together a mass of facts which does credit to the Chambre's earnestness and sagacity. The report is by far the ablest and most exhaustive deliverance on this Treaty yet published in Canada. The discussions in Parliament, mostly by lawyers, were largely a series of wrangles over the political issues involved. Now that the Treaty has got into the hands of practical business men, we see at once the greater value of their investigations, and are shown at once the commercial possibilities opened up by the Treaty. The Montreal Chambre de Commerce is to be congratulated on its labors in this matter. The Chambre has incidentally proved most conclusively the correctness of the arguments used in these columns from time to time, that business men, in handling public affairs, are infinitely wiser and more practical than the legal windbags who form too large a proportion of our parliaments.

Sir Charles Tupper's policy in pushing this Treaty is now better understood than when the arrangement he was able to effect was being pulled to pieces in Parliament by critics who knew very little of what they were discussing. The principal difference between Sir Charles and his critics is that he has the vision of a statesman while they pride themselves greatly on their acuteness as ward politicians. That an important business arrangement like this should ever have been at the mercy of small minded wire-pullers is a public calamity. Fortunately, Sir Charles Tupper triumphed in this case, and a promising trade development is opening before us in France.

We might mention, incidentally, that the chief antagonist in the Dominion Govern-

ment to the French Treaty was a leading member of the committee which recently considered union with Newfoundland. No wonder that in hands like these proposals which involve extensions of Canadian commerce fare very badly. Sir Charles Tupper saw the advantages of Newfoundland union years ago, and paid a visit to the island in 1888 to effect it. But our business interests seem to be in less vigorous hands now.

A VIEW OF OURSELVES.

Canada employs 300 members of Parliament, a dozen Cabinet Ministers and about 100,000 noisy politicians to keep up a continuous squabble concerning her trade policy. And yet all they can say and all they can do is of very little moment.

To explain. If the National Policy were the best thing in the world, Canada's trade would be always on the up grade. If this self-same National Policy were the worst thing Canada could have, her trade would be growing beautifully less. But, in fact, trade is neither steadily growing nor steadily diminishing. Last year it went down month after month, and the merchants of this country became beautifully disgusted. Since January 1st, 1895, trade has shown a tendency to expand, and April imports increased three-quarters of a million over April, 1894, while the exports increased a million. The April circulation also showed a substantial increase, which was accentuated in May.

Canada's prosperity depends on the world's markets and the feelings of her citizens. Wheat has advanced in price, floated past the dollar mark in Montreal and Toronto, and Canadian holders have been enriched by a couple of millions of dollars. The National Policy neither caused it nor prevented it. Horses bring from \$50 to \$75 each more than they did a year ago. The National Policy neither caused it nor prevented it. The farmer is getting three cents a pound more for his wool than at this time last year. The National Policy neither caused it nor prevented it. And so one could go on enumerating the rises, and showing that Canada's trade policy is not the prime factor in determining the prices received for her productions, or in determining whether or not she shall be prosperous.

Just now prices in the world's markets are on the upward turn. Wheat is advancing. Cotton and wool are doing likewise. European manufacturing centres are filled with orders at good prices. Bradstreet's of June 8 says: "The feature of the week, as heretofore, is the continued long list of advances in prices, notably those for iron and steel, and the upward movement of bank clearings." Canada is sharing in the general firmer and more confident feeling.

What deduction must be drawn from this statement of circumstances? The deduction is that Canadian merchants must

not look so much to Governmental free trade and protective policies for prosperity, but more to the world's markets and themselves. By studying the prices in primary markets they will know when and where to buy, when and where to unload. They will recognize when trading at present prices is dangerous and when safe. In the second place, as we have said, they must look to themselves. They must be cheery and confident, full of buoyancy and hope. A nation of dyspeptic growlers would be a sorry place to live in, for the few years it would exist. Canada's lands are broad and fertile, her sons are true and strong. Why then should confidence not always exist?

In conclusion, it may be said that present prospects should beget every confidence in a prosperous year. Money is moving freely, and all agricultural products are at a much higher price than at this time last year. Moreover, an abundant crop is assured and improved prospects are expected from every province in the Dominion.

DO NOT BE TOO INDEPENDENT.

"IT does not pay to be too independent in business," said a retailer a few days ago to THE CANADIAN GROCER.

"There is — the soap manufacturer. Six or eight years ago he did the bulk of the trade in Canada. He thought he owned us retailers body and soul. When I protested about something in his way of doing business which was not fair to the retail trade, he told me he did not care whether it was or not. That made me angry, and I said we would handle no more of his soap. He laughed and said we could not get on without it, for he was advertising it and people would have no other.

"I never sold another bar, but took up a brand advertised in your paper. Occasionally people asked for the old brand, but I said I did not keep it, and strongly recommended the new soap, giving the points in its favor which I gathered from the advertisement. Now, I sell that soap almost exclusively. The other soap maker must have treated other members of the trade as he did me, for now you will find his brand in very few places in Toronto. When it is a toss up with dealers which of several equally good brands to handle, it is that of the maker who is generous in his dealings that we give the preference to every time.

"I believe in advertising, but all the advertising in the world will not force me to keep articles I do not want to, when there are others equally good on the market."

Our subscriber's remarks are very much to the point. Too frequently manufacturers get a "big head," and become indifferent to the trade. This may do when they have a monopoly, but not when there is, or may be, competition. The great aim should be to keep in constant touch with the trade. Endeavor to meet their suggestions, for they are just as much interested in selling goods as the manufacturer.

ADVANTAGES OF THE FRENCH TREATY.

THE report of the committee appointed by the Montreal Chambre de Commerce begins by stating that a certain number of sub-committees were chosen to enquire thoroughly into and report upon: 1. Each article in the Treaty; 2. Articles, not in the Treaty, but which we could profitably export to France; 3. How French demands are already supplied, their extent, and the means of transportation; 4. The trade we now do with France. The Treaty, it says, has been unfairly attacked, since it provides extension of trade with 38,000,000 of people, and is, at least, as important as proposed arrangements with the West Indies, the Cape, or Australia. While France enjoys certain advantages under the Treaty, principally on wines, that country's sales to us, even if she supplied us with all we consume of the articles in the Treaty, would only amount to \$700,000 or \$800,000 a year.

Canada, on the other hand, has a larger prospect. First, as to wood, France imports two hundred million francs per year. We could supply two-thirds of this wood. One-half of this will, under the Treaty, enjoy the minimum tariff, that is, an advantage of from \$1.25 to \$1.95 per M feet, board measure. Already, without this tariff advantage, we sent \$100,000 in deals and boards to France. The Maritime Provinces will be able to increase trade in wood.

Next, as to lobsters. France imports annually over a million dollars' worth. Canada exports \$1,800,000 worth, of which \$125,000 went to France in 1893-4, and \$200,000 in 1894-5. The minimum tariff will reduce the duty from 30 francs per 100 kilos to 25 francs. This trade should be increased by the Treaty. So should exports in fresh salmon, canned fish and fresh water fish. In these cases the duties will be reduced from 15 to 10 francs, 30 to 25 francs, and 10 to 5 francs per 100 kilos respectively. France imports at least a million dollars' worth of these kinds of fish. The report continues:

"Canada exported double that value; in 1894 our exports even reached three million. Salmon are sent to England and fresh fish to the United States. But we are not aware that any serious attempt has yet been made to place 'directly' these products of Canada on the European continent. With the improved means of preserving fish, it would be surprising if our exporters did not succeed in establishing a trade in France for fresh trout and salmon, for example, as they have succeeded in supplying the English market with fresh meat.

"As to canned salmon, it is interesting to know that two-fifths of French imports are from England, the value being \$300,000. As Great Britain herself is supplied almost wholly from British Columbia (\$2,327,000 in

1894), it is very probable that the article imported by France would bear a Canadian trade mark. It is evident that the exporters of the Pacific coast would find great advantages in dealing with France directly.

"Next we find on the Treaty the article of canned meats. There are years when France buys millions of this meat, mainly for the army. In 1893 the imports were thirteen million francs. The United States furnish two-thirds of these imports, England coming after them. We have excellent reason to believe that a large part of the meats sold by the latter were originally imported from Canada, so that here again the Canadian producer suffers from the want of direct relations with the French consumer. Indeed, we send 95 per cent. of our canned meats to England, that is, a million dollars' worth, while we only exported \$1,300 to France in 1893. Although the importation of these canned meats has decreased apparently in France lately, the reduction from 20 to 15 francs per 100 kilos, equivalent to nearly one-half cent per pound, will naturally induce our exporters to open a direct and more profitable business with the consumer, inasmuch as direct exports only will be entitled to the advantages resulting from the Treaty.

"It is the same with fruits. If we have not a great variety of these products, our apples are nevertheless an excellent article for export. Our exports to Great Britain, which reach two millions, are sufficient proof of that fact. The Ontario producers will find in France a ready market for their apples at very remunerative prices, provided that the article be always of the first class. The United States export 25,000 barrels of apples a year to France. The treaty with France will give the Canadian the advantage of a reduction from 3 to 2 francs per 100 kilos. The imports of apples "for the table" in France in 1893 were valued at 1,253,000 francs. There is also a good demand for dried apples and for cider apples. They are included in the Treaty, the reduction of the tariff being from 2 francs to 1.50 francs for the cider apples, and from 15 to 10 francs for the former. Our exports of dried apples to France last year amounted to \$3,660.

"We have but meagre information as to preserved fruits. Our statistics seem to include them with dried fruits. Our exports in any case do not exceed \$50,000 per annum. In 1894 mention is made of 99 sales of canned fruits for St. Pierre-Miquelon. Still this article is included in the Treaty and deserves consideration.

"To close the list of food products, we find in the Treaty that pure condensed milk will enjoy the minimum rate of tariff. Without advising farmers to give up or neglect the making of butter or cheese, your committee consider that in these days of severe competition, when there is danger that the English market may become con-

gested, it would be wise and even necessary to come to the assistance of the dairy industry by opening up a new outlet for the milk products. The imports of condensed milk in France in 1893 were valued at 2,743,000 francs. The reduction of duty for pure condensed milk is from 10 to 5 francs per 100 kilos under the treaty. Here, then, we have a market for an absolutely new industry, which may be productive of great advantages to the farmers of Quebec, Ontario, Manitoba and of every section of the country.

"Last come the manufactured or partly manufactured articles. Let us begin with wood pulp. France imports of this product, according to the report of the sub-committee, not less than 100,000 tons, of the estimated value 22,000,000 of francs, principally from Sweden. Canada's exports to France are nil and very small to Great Britain; that is, about 5,000 tons in 1893 and 20,000 tons in 1894. Our powers of producing are such that we could easily increase our output of this product to supply, in a large measure, the wants of France and Great Britain without losing our hold on the American market. The advantage resulting from the Treaty is important, a reduction of duty from 75 to 50 centimes per 100 kilos, equal to 50c. per ton, for wet machine pulp.

"From pulp to paper the transition is natural. Of this latter article, affected by the Treaty, France imports annually nearly 5,000,000 of francs. More than one half is supplied by Great Britain, while Belgium and Germany are the next largest sources of supply. Heretofore Canada has not exported paper, but with the natural advantages for raw material and cheap power which we possess, and with the further advantage of a minimum tariff, which would give us a preferential treatment of 3 francs per 100 kilos, it would be surprising if this rising industry did not gain a footing on the French market.

"Apply the same to the manufactured products of wood, such as furniture, floorings, pavements, barks, extracts of barks, and especially staves and staff-woods, the imports of which alone into France amount to 32,000,000 francs. All these are to be admitted under the minimum tariff after the Treaty is in force. The report of our sub-committee on wood gives full information. Even ocean-going wooden vessels are included in the list, a fact which cannot but bring great profit to the Maritime Provinces.

"Then there are prepared and manufactured hides on the list. The great variety in this class of products may perhaps at the outset be a source of some confusion in the application of the minimum tariff. Nevertheless, the consumption of hides in France is enormous. In 1893 the imports of prepared hides were valued at 45,000,000 francs, and of prepared or manufactured furs at

3,870,000 francs. That indicates an outlet for the product of our tanneries and even for a part of our furs, the importance of which cannot be disputed. The manufacturers of Ontario and Quebec, who are doing a paying trade with Great Britain, and who have already commenced to export to France with some success even in the face of the general tariff, will not be slow in taking advantage of the minimum tariff which reduces the duties by one-quarter or one half."

The report goes on to say that boots and shoes from Canada are favored by the Treaty. France imports half a million of dollars worth annually, one-third of them from England. The quality is of the ordinary kind, about \$1.50 per pair. As Canada can export boots to England, she should be able to export them to France, which buys them from England. Our tariff advantage under the Treaty ranges from 60c. to \$2.40 per dozen pairs. Already Canada sends to St. Pierre-Miquelon \$6,000 worth yearly.

France imports largely of fodder and cereals, rubber goods, agricultural implements, etc., which Canada is able to export. France also, says the report, "imports 13,000,000 of francs of ordinary Dutch cheese, which our cheese could easily replace; 200,000,000 of francs of raw hides and furs; 300,000,000 of wools; a large quantity of cattle and sheep, and an average of 50,000,000 or 60,000,000 of bushels of wheat; and that graphite, mica, nickel, phosphates, asbestos and other mineral products of Canada are in demand in France and on the free list. In 1894, as an experiment we shipped 50 tons of asbestos to the French market."

The trade of the French Republic with the United States is largely in western products. These might be shipped by the Canadian route, as also the raw silks that come from China and Japan. Canada might also do a better cattle trade owing to the exclusion of American cattle. The committee reports in favor of a direct steamship service, and urges the appointment by the Dominion Government of a deputation of competent business men to visit France and open up direct communication with all French Chambers of Commerce and other commercial corporations.

ANOTHER ADVANCE IN MOLASSES.

The firm position in molasses at Montreal that THE CANADIAN GROCER referred to last week has had the anticipated result of a sharp advance in jobbers' prices. These are now 2c. higher on both Barbadoes and Porto Rico stock than they were a week ago. This advance was decided upon at a meeting of the Wholesale Guild on Monday last, when the price of Barbadoes in jobbing lots was fixed at 37c. and Porto Rico at 36c. The demand for the latter is one of the new features of the market. In previous years the wants of con-

sumers have been supplied mainly with Barbadoes stock. This spring and summer, however, the great scarcity of this has compelled buyers to fill wants with Porto Rico. It may be interesting to note that advices indicate that the quantity of the former that is to come to Canada this season will be smaller than was anticipated in these columns about a month ago. It is now claimed that there is not over 8,000 puncheons for Canada, or about half our consumption.

ENFORCING EARLY CLOSING.

The Winnipeg Retailers' Association are experiencing considerable difficulty in enforcing the early closing by law which the City Council at their instigation some time since enacted. A week ago Simon Ripstein refused to comply with the regulations, and the police, urged on by the association, sought to force him to close his store. The attempt failing, Ripstein was charged next day in the Police Court with an infraction of the by laws, and the magistrate fined him \$10 and costs. The defendant says he will test the validity of the law in a higher court.

HIGH PRICES ON CANNED SALMON.

One of the leading features of the week in Montreal has been the high opening prices for business in new pack canned salmon. As THE CANADIAN GROCER has pointed out before, business in this respect has been very backward this season, for, whereas last spring the great bulk of the contracts were settled before the beginning of May, the first business in this connection this year was put through toward the close of last week. The contracts in question so far booked comprise some 9,000 cases of salmon, and have been placed as follows: 5,000 at \$4.35, f.o.b. on the Coast, and 4,000 at \$4.50. These prices are from \$1 to \$1.50 higher than the opening prices last year, and canning agents contend that there is every prospect of the price going to \$5, for, though they are offering salmon at \$4.50 their principals insist that they shall be wired previous to the closing of every important sale. As a result of the high figures on new pack, holders of the small remaining quantity of old fish in Montreal are firmer in their ideas, and are now asking \$1.50 per dozen for an inside price. One selling agent told THE CANADIAN GROCER this week that last year at this time he had contracts for over 30,000 cases booked. This year he has only got about 3,000, on the basis of \$4.50. He has orders for over 6,000 more cases, but the canners will not accept the bid of \$4.25 made by buyers here. Another sales agent states that the cannery he represents will not talk business under \$4.75 f.o.b. on the Coast.

TORONTO RETAIL GROCERS.

THE regular meeting of the Toronto Retail Grocers' Association was held as usual in St. George's Hall on Monday evening. In the absence of President F. S. Roberts, Vice-president White took the chair.

The Committee on Early Closing reported that they had waited upon the Ministerial Association in reference to this matter, and that the clergy had promised to read the early closing circular from their pulpits. It appeared, however, that only a few individual ministers had complied with the undertaking. A resolution thanking the clergy who had made the announcement from their pulpits was moved by D. W. Clark, seconded by A. G. Booth, and carried.

In reference to fruit inspection, it was moved by D. W. Clark, and carried:

That a committee, consisting of the president, vice-president, secretary, and Messrs. Booth and Clark, wait upon the proper authorities to secure the appointment of an inspector, and that the secretary be instructed to write the Fruit Dealers' Association of our action and ask for their co-operation.

Messrs. Booth and Clark, of the Excursion Committee, reported having visited Hamilton to see what arrangements could be made for the outing to be held there later on. Several leading Hamilton grocers had promised to do all they could to help make the excursion a success.

On motion of Mr. Waite, seconded by Mr. Marmion, the committee was given full power as regards providing games and other kinds of amusement for the trip.

Attention was called to the methods of delivery followed by the express companies, and a committee, consisting of Messrs. Marmion, I. Kelly and Johnston, was appointed to wait upon the companies' agents, asking that covers be provided for their wagons, and that separate deliveries of butter, etc., be made during the hot weather.

WINNIPEG WANTS A TANNERY.

The Winnipeg Board of Trade is endeavoring to have a tannery established in that city. Secretary Charles N. Bell has sent out the following circular calling attention to the matter:

The city has a population of 38,000, and supplies, largely, the goods consumed between the Red River and the Rocky Mountains; and in this vast area there is not any tannery which attempts to meet beyond a small fraction of the demand for leather. The hide inspector at Winnipeg estimates that about 50,000 cattle hides were exported last year and sold in the United States, Eastern Canada and Great Britain. Practically all the leather, boots and shoes, harness and saddlery and other leather goods distributed from Winnipeg are first imported from Eastern Canadian and foreign markets, indicating the extent of a market for the products of an extensive tanning establishment if located in Winnipeg. Investigation will show that any surplus leather produced could be exported at a profit. While tanning would have to be done by extracts of bark or other concentrates, there are no climatic causes to adversely affect tanning operations, as is demonstrated by the operations of the one or two small tanneries now existing.

The capital of the Prairie Province from the above recital would seem to be just the place to establish a successful tannery.

MONTREALERS TO PICNIC.

At the regular monthly meeting of the Montreal Retail Grocers' Association, held in the Monument National on Friday, John Johnston, president, occupied the chair. The main topic was the question of the annual picnic, and it was decided to hold it on July 17th at Iberville. This was carried unanimously, and no time was lost in forming committees, so that arrangements can be entered into at once, and have everything done to hold the outing on an equality, so far as success is concerned, with its predecessors, and they are known to have been of the best. The members are enthusiastic, and it is well known what the grocers can accomplish when they put their heads together.

The committees were appointed as follows:

Games—Messrs. W. Willison (chairman), B. Taylor, W. Carignan, J. P. Dixon, T. Gauthier, J. E. Manning and A. Tremblay.

Music and Dancing—Messrs. V. Raby (chairman), J. A. Drouin, W. Duckworth, S. Demers, J. H. Howard, L. H. Goulet and Ald. R. Turner.

Printing and Advertising—Messrs. A. D. Fraser (chairman), R. B. Hall, ex-Ald. Gauthier, S. D. Valliers and J. E. Manning.

Refreshments—Messrs. Joseph Levesque (chairman), Thos. Gauthier, John Scanlan,

J. E. Manning, N. Lapointe and W. Carignan.

Reception—Messrs. John Johnston (chairman), A. D. Fraser, S. Demers, John Scanlan, M. P. Lafferty, S. D. Valliers, Joseph Levesque and Ald. Turner.

Railway—Messrs. S. D. Valliers (chairman), John Scanlan, S. Demers, N. Lapointe, J. E. Manning, ex-Ald. Gauthier, W. P. Beaudoin, H. C. Larose, R. B. Hall and Jas. O'Shaughnessy.

Finance—B. Connaughton (chairman), with the chairmen of the different committees.

Ex-Ald. Gauthier has promised a gold medal for a hundred yards dash for the chairmen of the several committees. It is expected to be one of the events of the day.

A "RECORD" IN LOW FREIGHTS.

As an instance of the lowness of sea freights, it may be mentioned, says The Westminster Gazette, that a steamer has secured about 2,000 boxes, of 500 oranges each, from Valencia, in Spain—a distance of 1,650 nautical miles—at the magnificent rate of sixpence per box. Oranges have been wonderfully cheap in the past season, in places where no railway carriage was entailed on this side, such as London, Liverpool and (now) Manchester; and the low freight we have named is said to be due to

the fact that the growers are not offering much for shipment, owing to the poor prices ruling for the fruit in Great Britain, though there are equal to 1,000,000 boxes yet on the trees in Valencia. It may be added that beef is being transported and refrigerated from Australia—11,000 to 12,000 miles—for a freight not exceeding $\frac{3}{4}$ d. per lb., whilst the English farmer would have to pay equal to one-third of that sum to transport his meat 200 miles by rail. And live cattle have been brought all the way from the Antipodes at £6 to £6 10s. per head, rates which a few years ago were obtained for a voyage not one-fourth the distance, say, from the United States.

INSPECTION OF GRAIN.

The fees collected by the grain inspectors at Fort William were the subject of discussion in the House a few weeks ago. Since then a return was brought down giving the facts. It seems that the fees in 1885 amounted to \$474, but in 1894 they reached \$10,024. There are two inspectors. For last year the assistance they required cost \$3,875. This leaves \$3,074 each for the year's work. The inspection of grain is voluntary, and costs five cents per hundred bushels. To show the growth of the trade it may be mentioned that in 1885 half a million bushels were inspected, whereas in 1894 ten and a half million were examined.

The Ideal and Most Successful Breakfast Foods of the Nineteenth Century

ARE

THE IRELAND COMPANY'S

DESICCATED ROLLED OATS

— AND —

DESICCATED ROLLED WHEAT

In Handsome
Packages of
Convenient
Size. They
Sell at sight.

They have a Delicious Flavor not found in any other Cereal Foods; they are Absolutely Pure; they are Trade Winners; they are Profitable goods to handle.

We are pleased to mail Samples and full particulars. Let us hear from you now.

THE IRELAND NATIONAL FOOD CO., LTD.

TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

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The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

CHOICE CEREAL BREAKFAST FOODS



YOU MAKE MONEY

Selling Chase & Sanborn's "**SEAL**" Brand Coffee, 1 lb. and 2 lb. tins. A rare combination of **Private Plantation Java and Arabian Mocha**. Cases 30 tins. Price—2 lb. tins, 36c. per lb.; 1 lb. tins, 37c. per lb.

Pickles .

GILLARD'S (London, Eng.) **NEW PICKLE**—Unquestionably the finest pickle in the market. You shouldn't be without them. Everything used in their preparation is of the choicest and purest quality.

Jelly . . .

Batger's "**Nonpareil**" Solidified, pint tablets. New stock just received, the following flavors: Lemon, Strawberry, Orange, Pineapple, Vanilla, Noyeau, Raspberry, Calvesfoot. Price—\$1.20 per dozen.

Salt

Higgins' "**EUREKA**" is the best. It is endorsed by all leading Dairy and Agricultural Scientists. Put up in 224 and 56 lb. sacks, and sixteen 14 lb. bags (for households). We are agents for western Canada. Write for price list.

Tea

The purest and most perfect Package Tea in the market is "**ORIENT**" brand **Pure Indian and Ceylon**. Put up as follows: 1 lb. and ½ lb. lead packages, and 5 lb tins, 35c. per lb.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

GROCERS ON WHEELS.

A BICYCLE meet under the auspices of the Toronto grocery travelers and retail grocers may now be looked upon as an annual event. The success of Wednesday's races at Hanlan's Point assured this. About 1,000 people took the Toronto Ferry Co.'s steamers to the Island, and filled the new grand stand to watch the struggle for prowess in the circular arena below. Between the races the spectators strolled around the cool promenades, enjoying the fresh breezes from the lake.

The prizes contested for were donated by a number of manufacturers and wholesalers whose names were mentioned in these columns two weeks ago. Some of the awards of merit were particularly fine—such, for instance, as a silver water pitcher valued at \$25, and a set of bicycle tires worth \$20.

In most of the events the entries were few, but this was made up for by the fact that nearly all the races were closely contested.

Following is a list of the winners in each race :

1st Race—One mile, for grocers and travelers—1, S. H. Moore ; 2, B. Panter.

2nd Race—Two mile, open to clerks—1, Geo. Rogers ; 2, Jas. Ringer.

3rd Race—Half-mile, open to travelers—1, J. Pearson ; 2, S. H. Moore.

4th Race—Half-mile, open to grocers—1, B. Panter ; 2, W. Davidson.

5th Race—One mile, open to wholesale employees—1, W. F. Crowley ; 2, Thos. Tulloch.

6th Race—Quarter-mile slow race, open to all in trade—1, F. West ; 2, J. Pearson ; 3, W. A. Manning.

7th Race—Half-mile, open to clerks—1, L. H. Bonsall ; 2, J. H. Ringer.

8th Race—One mile, open to all in trade—1, Thos. Tulloch ; 2, F. W. Crowley.

9th Race—Two miles, open to grocers—1, B. Panter ; 2, W. Davidson.

10th Race—Two miles, open to travelers—1, J. Pearson ; 2, S. H. Moore.

11th Race—Five-mile team race between travelers and grocers—1, B. Panter (grocer) ; 2, W. Phillips (traveler) ; 3, J. Pearson (traveler) ; 4, W. Davidson (grocer) ; 5, C. Wilson (traveler). Points : travelers, 8 ; grocers, 7.

In this last event it will be seen that though a grocer got first place, the race really goes to the travelers, who secured three out of the first five places.

The officers of the meet were : Judges, H. E. Trent, W. D. Wilson, Jas. Lumbers ; timer, Thos. Meaney ; starter, W. J. Parks ; referee, H. D. McKellar.

Jerry Burns, the energetic secretary of the meet, deserves credit for the good work he did to make it a success.

The Lake of the Woods Consolidated Fish Company, Rat Portage, Ontario, have opened an office at the wharf, and have a spur track laid on the dock so that fish may be loaded direct from the boat to the cars.

TRADE CHAT.

FRANK HUTTON, of Windsor, has changed the arrangements of his store, and has one now much more attractive and convenient.

Pineapples bring 25c. a hundred in Madagascar.

In the South two crops of potatoes are often grown the same season.

Postmaster Clarke, of Thornhill, lost \$200 worth of goods by a burglary perpetrated on June 4th.

The Hamilton retail grocers have decided to hold their annual picnic on July 17th at Niagara Falls.

H. P. Toms, of Francis & Toms, grocers, Winnipeg, was married to Miss Muriel Redmond on June 4th.

Burford, Ont., had a fire which did \$2,000 damage. Slater, the tailor, and Clement, baker, were the losers.

Ald. Maguire, an old St. Catharines, Ont., merchant, died from an overdose of laudanum on Monday last.

According to Bradstreet's, the crop prospects and business outlook in Nova Scotia and New Brunswick are excellent.

Crowe & Co.'s general store at Stewiacke, N.S., was broken into and the safe broken open. The robbers secured about \$100 in cash.

The confectionery business of Mr. Paterson, of Brant, was rated in 1878 at \$6,000 to \$10,000. Now it is placed at \$75,000 to \$125,000.

J. A. Francis, of Essex, reports trade beyond his expectations, which cannot be a surprise, as he carries a well assorted stock of general goods.

The St. John, N.B., authorities have decided that tobacco and small fruit shops shall henceforth be closed on Sunday, and the law enforced, which is now a dead letter.

W. E. Van Every, of Woodslee, has increased the size of his store and added hardware, having now one of the most commodious stores on the Michigan Central.

The British Board of Trade returns for May show that imports increased £620,000 and exports increased £860,000 as compared with the corresponding month last year.

The death of Robert McLarty, sr., contractor, of Strathroy, Ont., at the age of 73 years, removed one who had done much towards the advancement of the town of Strathroy.

The Lake of the Woods Milling Co. will erect 16 new wheat elevators in Manitoba at once. Each of these will have a capacity of 40,000 bushels. Besides these several warehouses, to contain from 6,000 to 10,000 bushels will be erected at different points.

S. A. McGaw, the general manager of the company, estimates the Manitoba crop of this year at 25,000,000 bushels.

The man who thinks he will advertise as soon as his business indicates that he can afford to spend money for that purpose very likely finds that it never reaches that stage.

The Moncton Leader says : P. McManus and T. B. Leblanc have been awarded the contract for rebuilding a portion of the deep water terminus at Halifax, recently destroyed by fire.

About 44 per cent. of the foreign trade of Japan is with England, and more than half the exports and imports of China now pass through the hands of British merchants at Hong Kong.

News from all parts of Canada is to the effect that crops are looking very well. Even from districts where the May frosts were thought to have wrought ruination come reports full of hope.

The contract for supplies for the London, Ont., camp has been awarded as follows : Groceries, Scandrett Bros. ; bread, Mr. McGinn ; wood, Mr. Walls ; straw, Mr. Percival ; meat, Mr. Lockyer.

The Port Arthur Sentinel wants the Dominion Government to give good assistance to the Ontario and Rainy River Railway as a competing line to the C. P. R., instead of bonusing a line to the Hudson's Bay.

At a meeting of the London Township Council it was moved by R. Dreaney, seconded by J. R. Hodgins, that the Council will do nothing to obstruct the carrying on of the Canadian Pork Packing Co.'s factory so long as the provisions of the Public Health Act are complied with. Carried.

One man in Montreal has made a million dollars out of the recent rise in wheat, a company has cleared half this sum and several individuals have scooped in from fifty to one hundred thousand dollars each. The profits from the advance have practically all gone to the speculators and middlemen ; the farmers have got very little of it.

The first crop bulletin of the Manitoba Department of Agriculture for 1895 has been issued, and is most encouraging, over three hundred correspondents being unanimous in stating that Manitoba crop prospects have never been better than at present. The light frosts during May did not damage the wheat, but rather checked rapid growth and made the wheat start out. To day the fields have thick, luxuriant coverings, giving promise of a great crop. The total estimated acreage under cultivation this year shows an increase of 295,380 acres over 1894, the increase in wheat being 130,090 acres. The total acreage under crop is distributed as follows : Wheat, 1,140,276 acres ; oats, 482,658 ; barley, 153,859 ; flax, 82,668 ; rye, 2,835 ; peas, 970 ; buckwheat, 125 ; corn, 1,004 ; potatoes, 16,716 ; roots, 6,685 ; total, 1,887,776 acres.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, June 13, 1895.

GROCERIES.

GENERAL trade is in a pretty fair condition. In sugar the situation is very strong. Although only a small quantity is moving the refiners will make no concessions, and of course when the demand sets in their position will be better than ever. In canned goods only small lots are being moved. The coffee market is very good and some grades of teas have first class demand. Spices are generally on the upward trend. Some nice new stocks of rice are to hand. Lemons still advancing in prices. This week has seen the first arrivals of California green fruit, some nice samples of cherries, peaches and apricots now being on the market.

CANNED GOODS.

The demand is not so good as last week, and only a small quantity is moving. Prices are still somewhat demoralized owing to the collapse of the Packers' Association. We quote: Tomatoes, 80 to 85c. for choice; corn, 75 to 80c.; peas, 75 to 80c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.85 to \$2 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, 90c to \$1, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.45, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.45 to \$1.50; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per

dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

The local market is very good at unchanged prices. We quote green in bags: Rio, 20 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

A London, Eng., despatch says: The market seems to be cleaned out of good Rio coffee and it is impossible to get orders filled at the primary markets, where there is a great scarcity of the finer grades. Some common Rios are offering here.

The New York Commercial Bulletin says: Agents of many Brazilian houses, it is said, are scattered throughout the west, and some local importers, following the same practice, are soliciting and obtaining direct orders from roasters and jobbers at interior points; and it is now getting to be a common occurrence to find that when a cargo arrives a large proportion of it is at once landed and passes directly to transportation lines for conveyance to various portions of the country without affording local jobbers an opportunity for even examining a sample. In general there is enough coffee in sight, the visible supply of the world on June 1 being 3,086,491 bags, against 2,189,988 bags one year ago.

RICE.

There is a fair demand for rice and tapioca. The new stocks which have arrived are nice bright goods. We quote: "B," 3¼ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3¼ to 5½c.

SPICES.

All spices are firm, and future shipments have advanced. Cream of tartar, which is up on the primary market, has advanced 2 to 3c. locally. We quote: Pure black

pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15 to 45c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 28c. per lb.

NUTS.

Trade is quiet and unchanged. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The market is very strong. Canadian refiners are making no concessions. They won't shade prices at all. Just now trade is quiet, and when the demand sets in the refiners will probably be more independent than ever. We quote prices: Granulated, No. 1, 4¾ to 4½c.; do., No. 2, 4½ to 4¼c.; yellows, 3¼ to 3¾c.; Demerara, 3¾c.; bright, 4c.

SYRUPS.

There is not much business doing, but prices are being firmly maintained. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Trade is on the dull side. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

Ceylon and Indian teas of low grades are in good demand, and bring good prices in England. The samples of the new Japan teas that have arrived show a quite cup quality and first-class style. It is quite probable that both in style and draw this tea may equal last season's. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c.

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

**PURE MALT
VINEGAR**

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

Brooms . . .

At a meeting of the Broom-makers' Union in Detroit, Mich., on 7th May, S. T. Penna, James Whiting and P. Reichert were appointed to do nothing but fight the sale of the Peninsular Broom Company's patent brooms, says The Detroit Journal.

THIS SAME PATENT BROOM

Is manufactured in Canada by

The Berlin Brush Co.

And broom manufacturers on this side of the line have been fighting hard to check the sale of them, but our output goes on increasing. Every broom is **warranted to give satisfaction**, so dealers take no risk in giving them a trial. Freight paid to Ontario points in 5 dozen lots.

BERLIN BRUSH CO.

Berlin, Ont.

We Invite

any Grocer handling

"SALADA"

CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.

25 Front St. East.

and **TORONTO**
318 St. Paul St., MONTREAL.

MARKETS—Continued

for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

The cheap raisins sold in New York are about exhausted, and it is probable that higher prices will rule before the new come in. Valencias are in good demand. We quote: Off-stalk, 85 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Sultana raisins are quiet and unchanged, with 6½ to 7c. as the ruling idea as to price.

Prunes are still in demand at the old figures. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 4¼ to 5c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 6½ to 7¼c. per lb.; "Atlas," "D," 110 to 115 to half kilo, 4¼ to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

Currants are in fair demand at unchanged prices. We quote: Filigras, half-bbls., 4 to 4½c., barrels, 4¼c.; fine Filigras, half-bbls., 4¼c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¾c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Dates are quiet and unchanged at from 4½c. up.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

J. L. Watt & Scott's last advices from Spain stated that the vineyards had an abundance of buds, and that a good large yield was expected. Later advices still say that the vines have gotten safely through the blossom stage, and that shipments may begin three weeks earlier than usual.

MALAGA FRUIT—According to advices the raisin crop will be good, while almonds will show a small yield.

ELEME FIGS AND SULTANA RAISINS—Good crops are looked for, according to last advices.

TURKISH PRUNES—The coming crop is likely to be small, but of good quality.

FRENCH PRUNES AND PLUMS—Neither is expected to be more than a medium crop.

SICILY FILBERTS AND ALMONDS—The supply of Sicily shelled almonds will be less by over 50 per cent. than last year's. In filberts, prices are expected to advance, in sympathy with almonds.

BUTTER AND CHEESE.

The offers of butter from the country have been very large during the past few days, but very little seems to have changed hands.

We learn so far of only one lot having been exported, and that was not a large one. In one or two cases, it is said, new grass butter has been offered at 10c. without a buyer. Even at this low price there seems very little prospect of an export trade, as the British markets are still reported in a very demoralized condition. Some buyers may feel inclined to take a few cases at these prices purely on speculation. We do not look for much activity for some days to come. Prices are unchanged. We quote: Summer dairy and store packed, 5 to 7c.; fresh large rolls, 10 to 12c.; prints, 13 to 15c. Fresh creamery—Tubs, 15 to 16c.; pound prints, 16 to 17c.

The cheese market stands much the same as last week. August and September makes of Canadian cheese bring 10 to 10½c., and new Canadian cheese is quoted at 7¾ to 8c. Small Stiltons bring 10 to 11c.

GREEN FRUIT.

Trade is active, especially in the new seasonable fruits and vegetables. Strawberries from the south are plentiful and a little easier, and a few domestic of fine quality are beginning to come in. Some consignments of green California fruits have arrived in the local market. These include apricots, peaches, and cherries. Bananas are plentiful and lower in price. Lemons are, as THE CANADIAN GROCER some weeks ago predicted, still rising. They are quoted \$1 higher in New York than in Toronto now, and therefore local prices are likely to keep on advancing. We quote: Messina lemons, 300's, 360's, and 420's, \$5 to \$6; Oranges—Messinas, half boxes, 80's, \$1.50 to \$2; 100's, \$1.75 to \$2.50; boxes, 160's, 200's and 300's, \$3.50 to \$4; navels, \$4 to \$4.75; Messina ovals, 80's, \$2.25 to \$2.50; California seedlings, \$2.75 to \$3; Valencias, \$6. Bananas, \$1.25 to \$2 for firsts and seconds. California dried fruit—Apricots, 12½c.; peaches 12½c.; Strawberries, 12c. to 15c. a quart; cocoanuts, \$4.50 a sack; pineapples, 8 to 14c.; green string beans, \$2.50 to \$3 per bushel crate; Egyptian onions, \$2.25 per sack; cucumbers, \$2.25 to \$2.50 per crate, \$1.75 per basket; new cabbage, \$2.25 to \$2.50 a crate; tomatoes, \$4 per crate; green California apricots, \$3.25 to \$3.50 per box; peaches, ditto; cherries, \$2.25 per box.

COUNTRY PRODUCE.

BEANS—Choice hand-picked are higher at \$1.70 to \$1.75 per bushel.

DRIED APPLES—Are quoted at 5 to 5½c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: 6½ to 7c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.25 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

POTATOES—A few southern new are coming in, and the old are weak at 40c. on the track and 50c. out of store. Some dealers will buy at this price still. New bring \$4.50 to \$6 per barrel.

EGGS—Eggs are slightly easier at 10c., some bringing 10½c.

FISH.

The market is only middling, a fairly quiet trade being done. Prices are not much altered. We quote: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 6c.; white fish, 7c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Lake Erie herring, \$2.25 to \$2.50 per 100.; Restigouche salmon, 14 to 16c.

PROVISIONS AND DRESSED HOGS.

The situation is absolutely unchanged.

Packers are buying no more hogs, and hog products are firm. Dressed hogs bring \$6 to \$6.25 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8¼c. for small lots; breakfast bacon, 11c to 11½c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 9c. tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Has advanced a couple of points the last few days. We quote: White, \$1.03; red, \$1.02; goose, 83c.

OATS—Quoted at 43½c.

BARLEY—Maintains the half-dollar figure.

FLOUR—More is being offered, but the market is still firm at last week's quotations, viz.: Ontario straight roller, \$4.50 to \$4.75; Manitoba, \$4.90 to \$5; patents, \$5.15 to \$5.25.

BREAKFAST FOODS—Trade is rather quiet. Oatmeal is a little weaker, in sympathy with oats, and cornmeal is firm, because of an advance in corn. We quote: Standard oatmeal, \$4.50 to \$4.60; rolled oats, \$4.50 to \$4.60; rolled wheat, \$2.75 in 100 lb. barrels; cornmeal, \$3.50; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.,

70 Colborne Street

TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

The great 5c. cake

Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

Ask Your Wholesaler

For **CLUB** Brand
Canadian Leaf Chewing Tobacco,
made in all size plugs. Cheapest
and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
... Prices.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

SEEDS.

The season is practically over, and no trade is being done. The jobbers' prices quoted are merely nominal. We quote: Red clover, \$6.15 to \$6.50; alsike, \$4.20 to \$6; timothy, \$2.90 to \$3.50 per bushel

SALT.

Trade is brisk at unaltered prices. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

HIDES, SKINS, WOOL AND TALLOW

HIDES—With an active demand, and stocks fairly light, prices are still for greens: 8c. for No. 1 and 7c. for No. 2.

SHEEPSKINS—Sheepskins bring \$1 to \$1.25, lambskins 25c., and shearlings 15c.

CALFSKINS—Unchanged. We quote 8c. for No. 1 and 6c. for No. 2.

TALLOW—Still dull. Jobbers give 5 to 5½c., and sell ½c. higher.

WOOL—Dealers are paying 19 to 20c. for farmers' lots, and the demand is active. Local competition seems to be the trouble, as prices in England are the same as last year, and woolen goods are as dull as ever.

PETROLEUM.

Trade is very good considering the season. A good trade is being done in lubricating oils for farmers' purposes. We quote, in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16 to 17c.; carbon safety, 18 to 19c.; Canadian water white, 18 to 19c.; American water white, 20½c.; photogene, 21½ to 22c.

ONTARIO MARKET NOTES.**TORONTO.**

Dawson & Co. have new potatoes in from Tennessee.

Hannah & Co. are willing to buy a few cars of potatoes.

"Dandy" can openers are for sale by Davidson & Hay.

John Sloan & Co. are in receipt of fresh pack "Thistle" haddies.

New pack canned haddies are being offered by Davidson & Hay.

Perkins, Ince & Co. are offering new season's pack of "Thistle" haddies.

New pack '95 "Thistle" haddies are now being offered by T. Kinnear & Co.

Dawson & Co. have received this week a large consignment of Florida tomatoes.

Eby, Blain & Co. have received a shipment of Batger's "Nonpareil" table jellies.

At James Lumbers' are to be found a quantity of this season's "Thistle" haddies.

Davidson & Hay report heavy sales of Ceylon Pekoes, advertised in our last issue.

Eby, Blain & Co. have just received a shipment of standard brand "Thistle" haddies.

McWilliam & Everist are doing a big trade in strawberries, pineapples and early vegetables.

H. P. Eckardt & Co., Smith & Keighley, and F. Humphrey have some fresh pack "Thistle" haddies.

According to D. Gunn, Flavelle & Co., Wenger's Ayton creamery butter is meeting with liberal sales.

McDonald's Tobacco Works, which were destroyed by fire some time since, will start up again about the second week in July, if not a week earlier than that.

Eby, Blain & Co. have in stock a consignment of Gillard's (London, Eng.) cele-

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes AND Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce Commission Merchants

77 Golborne St.

TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes.

Write for sample order.

**COWAN'S
COCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Rutherford, Marshall & Co.Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.

Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.

Complete Plants Installed for all Purposes

Robb Engineering Co. Economic Boilers.

High Speed and Corliss Engines.

Complete Plants Erected. All work
guaranteed.

Summer Lemons

Now is the time to buy.

How many can you use?

WRITE US—We are large dealers.**CLEMES BROS. - TORONTO**

brated pickle relish ; also some of Crosse & Blackwell's and Lazenby's pickles.

"Bon Ton" is the name of a new biscuit, out this week, made by the Toronto Biscuit and Confectionery Co.

The hot season being on now, the Canadian Specialty Co. are reporting good sales for Adams' root beer.

Eby, Blain & Co. have just received the first shipment of new milled rice. It is a fine, bright, clean quality.

Rutherford, Marshall & Co. say they have enquiries from outside for butter and are exporting some good size lots.

"The repeat orders for Bryant's root beer speak well for this brand, which is a first-class article, at a popular price," say H. P. Eckardt & Co.

D. Gunn, Flavell & Co. report large sales of their smoked meats, lard and long clear bacon. Their Maple Leaf brands are still their leaders.

H. P. Eckardt & Co. have a fresh consignment of the following brands of canned pineapple to hand : Wagner's sliced and grated ; also whole Singapore.

Davidson & Hay are in receipt this week of a shipment of fine selected layer Valencia, which they are offering at a very low figure. This fruit is in excellent condition.

HAMILTON.

"Queen" olives, a very superior brand, is being offered to the trade by W. H. Gillard & Co.

The snap offering by Lucas, Steele & Bristol in 14 lb. corned beef is being taken advantage of by the trade all over.

W. H. Gillard & Co. are offering bargains in peach, red currant and strawberry jams, 6 7-lb. pails in a crate. Ask for quotations.

Lucas, Steele & Bristol claim to be offering exceptional value in Ceylon and Japan teas. They will mail samples on application.

"Mallawalla" package tea, advertised in this issue by W. H. Gillard & Co., agents for Canada, is claimed to be excellent value. It pays the retailer a handsome profit at 50c.

"Yes, our tea trade has been very satisfactory this year," say Lucas, Steele & Bristol. "We find our sales of Indian and Ceylon teas increasing all the time."

W. H. Gillard & Co. are offering to the trade "Andrews'" clam extract, one of the most nutritious and meritorious foods, a valuable adjunct to the sick room and a superior table delicacy.

The Sicilian lemonade tablets which Lucas, Steele & Bristol have been offering for the past few weeks are packed 1 dozen bottles in a box and retail at 10c. There are 12 tablets in each bottle.

KINGSTON.

A large consignment of Patterson's sauces and essence of coffee was put through at Montreal this week for Geo. Robertson & Sons, of Kingston.

BRANTFORD.

Wm. Paterson & Son are placing some new lines of marsh mallows on the market. Travelers have samples.

It is expected some very fast time will be made in the ladies' 100 yard race at Wm. Paterson & Son's employees' picnic on Saturday. The prize is a handsome mirror.

QUEBEC MARKETS.

MONTREAL, June 13, 1895.

GROCERIES.

THE grocery market has been a moderately active one during the week. Among the prominent features have been the high opening prices on new pack canned salmon and the strength of molasses. Sugar also has moved with more freedom from first and second hands, and there has been some business in the small lot of new crop Japan teas that was referred to as having arrived last week. Spices and coffees have ruled quiet, and there has been another sharp advance in the price of lemons. Dried fruit continues much the same, with, however, rather more doing in Valencia raisins.

SUGAR.

The sugar market has presented a fair degree of activity during the week, for, as noted in our last, stocks in first and second hands are becoming exhausted, and, as a result, the volume of enquiry is increasing. There has been little change, however, as regards values, which rule much as they were a week ago. At the refineries we quote: Granulated, 4¼c. and yellows, 3¾ to 4c., as to quality. In a jobbing way granulated is held at 4¾c. and yellows at 3½ to 4c.

SYRUPS.

Demand for syrups has been slow, but prices are well maintained in sympathy with molasses and sugar. We hear of business at a range of 1¾ to 2¼c. per lb. on domestic, as to quality.

MOLASSES.

The firm tone of the molasses market already noted is fully maintained, and prices have advanced sharply both from first and second hands, as specially noted elsewhere. In fact, in consequence of the scarcity of prime Barbadoes there is quite a movement in Porto Rico at firm figures. We quote prices firm and 2c. higher at 37c. for Barbadoes, and 36c. for Porto Rico. There have been sales of round lots ex wharf for less money, but they could hardly be repeated.

RICE.

There has been a good demand for rice at steady values. We quote jobbing prices : Japan, \$4.25 ; crystal Japan, \$4.75 to \$5 ; standard B, \$3.45 ; English style, \$3.30 ; Patna, \$4.37½ to \$5 ; and Carolina, \$7 to \$7.50.

SPICES.

Spices rule quiet and steady as quoted last week. We quote jobbing prices as follows : Penang black pepper, 9 to 10c. ; white pepper, 13 to 15c. ; cloves, 15 to 20c. ; cassia, 12 to 20c. ; nutmegs, 65 to 90c. ; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

Demand for coffee has been rather slow and the market rules quiet for business in a large way. In a jobbing sense there is a quiet demand at steady prices. In a regular way we quote green coffee in bags as follows : Maracaibo, 21½ to 23c. ; Rio, 19 to 21c. ; Java, 25 to 30c. ; Jamaica, 20 to 22c. ; and Mocha, 29 to 32c.

TEA.

The tea market continues much as it was last week. The arrivals of new crop Japans, referred to last week, were not large enough

to cause any great flutter in the market. Prices on them have ranged from 34 to 35c., as to grade. In old teas business has been done at previous prices. On the whole the market can be called about steady, and prices are not expected to go higher, for advances from primary markets, coupled with lower freights, tend to create a tendency in the opposite direction. We quote : Japans, low grades, 14 to 14c. ; medium, 15 to 18c. ; fine, 18½ to 24c. ; and choice, 25 to 31c.

DRIED FRUITS.

There has been rather more enquiry during the week for Valencia raisins, but stocks are ample and prices are unchanged. We quote from 2¾c. for common off-stalk up to 5c. for fine and 4¾ to 5¼c. for layers.

Sultanas continue scarce and firmly held by the one house who possess any at 5¼c.

California raisins are moving along in a quiet way at 5¼c. for 3-crown and 6½ to 6¾c. for 4-crown.

There has been no change in currants, which rule quiet at 3¼c. in barrels and cases, 4 to 4¼c. for Filatras and Provincials, Patras, 5 to 5½c. and Vositzas, 7c.

Supplies of prunes are diminishing, the only kind available in any reasonable quantity being Austrian, which are held at 4½ to 5c.

There is no change in dates, which are firmly held at 4 to 5c. as to quality.

Dried apples are steady at 6c. and evaporated 6½c.

NUTS.

A quiet jobbing trade is to note in nuts at steady prices. We quote : Brazils, 8 to 9c. ; shelled almonds, 18 to 25c. ; Tarragona, 11 to 13c. ; Grenoble walnuts, 12 to 13c. ; shelled ditto, 24 to 25c. ; filberts, 6½ to 7½c. ; and pecans, 8 to 10c.

CANNED GOODS.

The chief feature since our last has been the business in new pack canned salmon, which have opened much higher than last spring. Quite a number of contracts have been settled, amounting to over 9,000 cases, at equivalent to \$4.35 f.o.b. on the Coast, and now packers want \$4.50 to \$4.85. Stocks of old salmon here are very light, and holders are not pushing sales. We quote : Lobsters, \$1.50 to \$1.90 per doz. ; sardines, \$8.50 to \$9.50 ; salmon, \$1.50 per doz. ; tomatoes, 80 to 90c. per doz. ; peaches, \$2 to \$2.75 per doz. ; corn, 85 to 90c. per doz. ; peas, 85 to 90c. per doz. ; strawberries, \$2 to \$2.25 ; raspberries, \$1.75 to \$2 ; green gages, \$2 to \$2.25 ; blue plums or damsons, \$1.50 to \$1.75 ; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

APPLES—The apple market is firm at \$5 to \$6 per bbl. for fine and \$3 to \$4 for medium fruit.

ORANGES—The hot weather is increasing the demand for these, but prices are steady at \$3 to \$4.50, as to brand.

LEMONS—These have ruled very strong, and prices have advanced still further over those quoted last week, and we now quote \$5 to \$5.50 per case, as to quality.

BANANAS—The market is glutted with these and prices are heavy at 20c. to \$1 per bunch, as to quality.

PINEAPPLES—The same remarks apply to pineapples, which are dull and easy at 3c. to 10c. each, as to quality.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

**32 WEST MARKET STREET
TORONTO.**
Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Cheese

We have in stock
200 boxes

"GILT EDGE"

Finest September cheese. It
will soon be impossible to buy
old cheese. On these we will
give special quotations in lots
of 5 or more.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -- TORONTO.
79 Esplanade.

COUNTRY PRODUCE

EGGS—The egg market is quiet and steady at 10 to 10½c.

MAPLE PRODUCTS—These are quiet and unchanged at 4½c. to 5c. per lb. for syrup in tins, and sugar, 6c. to 7c.

HOPS—Dull and unchanged at 5c. to 8c., as to grade.

HONEY—Market sales quiet and unchanged at 7c. to 9c. for extracted, and 10c. to 12c. for comb stock.

BEANS—No change to report. We quote: \$1.60 to \$1.75 for hand-picked, and medium, \$1.25 to \$1.50.

POTATOES—These sell on the track at 55c., and in a jobbing way 65c. to 70c per bag.

ONIONS—Bermuda onions are quoted at \$2 to \$2.75 per crate, and Egyptian \$1.75 to \$2 per bag.

TOMATOES—New tomatoes are coming in freely and selling at \$3.50 to \$4.

PROVISIONS.

This market shows no important change. The demand continues slow for pork, but hams and bacon are moving freely. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

There is a good demand for Manitoba grades at steady prices, both on city and country account. Ontario grades, on the other hand, are dull but steady. We quote: Winter wheat, \$5.50; spring wheat, patents, \$5.15; straight roller, \$5 to \$5.25; straight roller, bags, \$2.35 to \$2.40; extra, \$4.30 to \$4.40; extra, bags, \$2.25 to \$2.30; Manitoba strong bakers', \$5.

An easy feeling prevails in the feed market, and prices have a downward tendency, but no actual change has taken place. We quote: Bran, \$15.50; shorts, \$17.50; mouillie, \$22 to \$23.

The demand for oatmeal is slow, and the market dull and easy in sympathy with oats. We quote: Standard, bbls., \$4 to \$4.10; granulated, bbls., \$4.20 to \$4.25; rolled oats, bbls., \$4.20 to \$4.25.

BUTTER.

There is absolutely no improvement in butter, which continues slow, and there appears to be little chance of any. Creamery, which sells at 15c. for the very finest, and Townships dairy at 14c., is the only kind wanted. Western dairy is not quotable.

CHEESE.

As expected, the speculative splurge of last week in cheese has entirely fizzled out and prices are now ½c. lower than they were. We quote: Quebec grades, 7¼ to 7½c., and Ontario, 7½ to 7¾c. Some 4,000 boxes of Quebec goods left first hands on the basis of 7¼ to 7¾c. laid down in Montreal.

ASHES.

The ashes market is quiet and steady. We quote: \$4.10 for first pots, and \$3.75 to

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

MAPLE LEAF BRAND | WRITE US FOR
QUOTATIONS

Hams, Backs, Rolls,
Breakfast Bacon,
Pure Lard (tubs, pails).

D. GUNN, FLAVELLE & CO.

Pork Packers and
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ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manu-
factured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

\$3.80 for seconds, and pearls, \$5.65 per 100 lbs.

QUEBEC MARKET NOTES.

MONTREAL.

The market continues glutted with pine-apples and bananas.

The first large arrivals of fresh new tomatoes were received this week.

Vipond, McBride & Co. were large receivers of bananas this week.

Geo. Childs & Son have just landed a round lot of Stephens' pickles.

The first large contracts in new pack canned salmon were settled here this week.

Camphor on this market has jumped from 40 to 65c., and holders are firm at that price.

Fraser, Viger & Co. are landing this week a large shipment of Lazenby's preparations.

There have been English enquiries for hops during the week. This may affect prices.

Advices to A. P. Tippet & Co. state that California fruits are very steady at primary markets.

A large shipment of Spanish olives was put through port this week for Bate & Son, of Ottawa.

Large shipments of Rowntree's cocoa and other goods were bonded this week by Kennedy, Greig & Co.

A. P. Tippet & Co. are having a brisk trade with Stowers' lime juice cordial during the existing hot weather.

Advices state that tea freights are lower, being ½c. on sailing vessels and 1c. on steamers. This is apt to affect prices.

G. F. Benson, the president of the Edwardsburg Starch Co., left this week to take in the Adirondacks, accompanied by his mother.

Laporte, Martin & Co. have a large assortment of canned vegetable of all kinds, fish, salmon, sardines, etc. They can give bargain prices to any buyer wanting a lot.

Canary seed has taken a big jump. It sold at 3c. last week, and to-day holders here are refusing to accept 4c. Liverpool cables quote it firm at 53s., while it was only 38s. a fortnight ago.

Kennedy, Greig & Co. are putting up their new jellatine, "Jelloine," in packages this week, and now have them ready for the trade. They have it also in bulk, suitable for stiffening ice cream.

Cables to Rose & Laflamme state that new crops of French prunes promise to be backward, and the same advices come from Bosnia and California. In Bosnia prices are 35 per cent. higher than they were last season. Sales have been made of 1895 crop, 104 to 108's, at 18s.

QUEBEC.

A large number of shipments of Batger's "Nonpareil" jellies are landing in Quebec this week for T. Davidson & Co., N. Turcotte & Co., N. Rioux & Co., and Langlois & Paradis, all of this city.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., June 13, 1895.

BUSINESS continues active. Money is still scarce, and though paper is promptly met in many cases, smaller amounts are hard to collect. There is not the amount of business there was last

month, but that is the rule in June, beside which, the markets tended to cause people to buy earlier. There has been a more steady feeling in prices during the past week than for some time. Still, in all lines, except, perhaps, evaporated apples, in which there has been an advance during the past few weeks, the markets remain very firm. Butter continues to be the duldest feature, though smoked herring, hake and small cod are not far behind for lack of demand. In the business houses the clerks are beginning to take their holidays, and throughout the city a great many residences are closed for the summer, the people having gone to the many popular resorts near by. American visitors are becoming more plentiful, and the hotels are having their harvest. Last year there was said not to be enough first-class accommodation, but this year there is no lack of the best. The one great question with the visitors is why the St. John people leave their delightfully cool city for the hot country.

OIL—Shows no change, but there is a light demand in both burning and lubricating. Castor oil rules higher. In burning oil the market is very firm, and holders are rather expecting higher prices. We quote: American, best burning oil, 22¾c.; Canadian, best, 21c.; second, 17½c., no charge for barrels.

SALT—This has been rather scarce during the week, particularly fine, which was, in fact, out of the market, but for the arrival of some from Boston. There is no coarse due here except from the same port. The demand is fair. There is quite a demand for Canadian cheese salt during the past few weeks, the Windsor being the most largely used. We quote: Coarse, 50 to 55c.; fine factory filled, \$1 to \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; cheese salt, bbls. bulk, \$2.70.

CANNED GOODS—There is little change in these lines as regards prices. The demand is good, particularly for tomatoes. One merchant, speaking to THE CANADIAN GROCER, said he had handled over twice as many tomatoes this season as ever before. Beef continues very firm, as do salmon, which are likely to open much higher than last year. Oysters and vegetables are all firm. We quote: Corn, 90c. to \$1; peas, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.25 to \$2.40; corned beef, 2 lb. tins, \$3 to \$3.10; 1-lb. tins, \$1.70 to \$1.75; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3 to \$3.15; 2's, \$2 to \$2.10; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—As last week, there is little to be said. The demand continues quiet. Raisins are low, with fair stocks. Evaporated apples are lower and quiet. In dried the stocks here are light. Five cents was offered for a car by outsiders, but holders would not sell. It is understood a car could be bought for 5¼c., though many holders are asking higher prices. There are very few, if any, held in Nova Scotia. The demand for Bermuda onions is quiet. Some are expected to arrive by steamer this week. We quote: Currants, 1 lb. cartoons, 7½c.; bulk, 6½c.; dried apples, 5½ to 5¾c.; evaporated apples, 7½ to 8c.; Sultana raisins, 6 to 7c.; Valencia, 4 to 4¼c.; layers, 5 to 5¼c.; London layers, \$2 to \$2.25; loose

muscatels, 5 to 5½c.; currants, bbls., 3¾ to 4c.; half-cases, 4¼ to 4½c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; Bermuda onions, \$1.60 per crate; Egyptian, 2 to 2¼c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.

GREEN FRUIT—Business continues very active. In California oranges the goods are not keeping, while Valencias are becoming scarce. This leaves Messinas the orange of the day. As the warm weather comes on lemons advance. Strawberries are lower, as is rhubarb, which is coming in from the country in large quantities. Bananas are easier, and at this season are favorites. We quote: Pineapples, 10 to 18c.; rhubarb, ½ to 1c.; strawberries, 10 to 12c.; Messinas, \$4 to \$4.50; bloods, \$2.20 to \$2.50; Valencias, \$6; lemons, \$4.50; bananas, \$1.75 to \$2.50.

DAIRY PRODUCE—The markets are not very active, though a fair quantity of cheese is arriving, so far, largely from Ontario. A few came from Quebec and some from our own province. In a few weeks we shall have enough of our own province to supply the demand, and in quality they are second to none, though some very fine Ontarios have been here this season. In butter the demand is light and prices are low. With new coming in freely a great many buy in the market, which makes it the quieter at both wholesale and retail stores. Creamery prints are coming in freely and find a

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
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THE BELL CIGAR CO.

St John, New Brunswick

THIS SEASON'S PACK

OF

GOLDEN FINNAN HADDIES

ARE

NOW READY

Send in your order to your wholesale grocer at once.

Northrup & Co.

Packers' Agents,

ST. JOHN, N. B.

..1895..

SALMON

Flag-Ship Brand Of Fraser River Fish.

1 lb. Talls.

1 lb. Flats.

1 lb. Ovals.

1 lb. Squats.

1-2 lb. Squats.

Packed by the

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

fair demand. Old butter can be bought at any price. Eggs continue firm, finding good demand. It is hoped shippers will be very careful of quality. We quote: Old butter, dairy, 12 to 14c.; creamery, 14 to 15c.; new dairy, 15 to 17c.; rolls, 17 to 18c.; new creamery prints, 18c. Cheese, new, 8½c.; old, 9½c. Eggs, 9½ to 10c.

MOLASSES—The demand is active. The cargo of Porto Rico spoken of last week turned out nice goods and splendid packages. It was all sold off the wharf, finding quick sale. The price off the wharf to the wholesale trade is understood to have been 32c. A large quantity of the Barbadoes which has arrived here has not been extra. Stocks of molasses here are still light. The West India boat arriving this week has replenished the stock of Barbadoes. Prices are very firm. We quote: Barbadoes, 33 to 34c.; Porto Rico, 34 to 35c.; St. Croix, 32 to 34c.

SUGARS—There is a fair demand from the retail trade. Prices are very firm, and when it is remembered that ½c. of the price is duty, the figures are still very low, and many look for a further advance. Stocks here are fairly large. The largest demand comes in about next month. We quote: Granulated, 4½ to 4¾c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—The fresh fish business is active. Salmon, in which a large business is done here is just beginning. So far the catch is light. Shad are about done. The catch has been very light. Nothing is nicer than smoked shad. It is a great favorite with our American visitors. Gaspereaux are still being caught in fair quantities. Lobsters continue very scarce and halibut is the same. In dry the markets are easy. Small cod are low with a light demand. Hake are dull and quiet, and large stocks are held here. In the West Indies, where they are sold, the market is unusually low. Smoked continues dull with fair stocks. We quote: Halibut, 8c.; gaspereaux, 50c.; smoked, \$1 per 100; lobsters, \$6 per 100; large cod, \$3.75; medium, \$3.60; small, \$2.75 to \$3; pollock, \$1.70; bay herring, \$1.40 to \$1.50 half-bbl.; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; shad, 9 to 10c.; smoked herring, 5½ to 6c.; Digby chickens, 10c.; salmon, 11 to 12c.

PROVISIONS—The markets remain firm. In beef, plate is scarce in Chicago. There has been a large quantity of Canadian barrel beef sold during the past year, giving good satisfaction. In smoked meat the demand is light, rolls being rather easier. Lard is firm. Beef is very firm, but the demand is light all round. We quote: Clear pork, \$18 to \$18.50; mess, \$16.50 to \$17; beef, \$14.50 to \$15; pure lard, 9 to 10½c.; hams, 11 to 12c.; compound lard, 8 to 9c.; rolls, 9 to 9½c.; cottolene, 9¼ to 9¾c.

FLOUR, FEED AND MEAL—In flour, the market has been quieter this week than for some time. But little advance has been noticed. In oatmeal, prices here are below millers' prices, and, when the price of oats is remembered, millers' prices do not look high. An advance is looked for. Oats are higher. Ontario oats are out of the question, the demand being supplied from Prince Edward Island. Hay is very dull. Feed is scarce, but is only in light demand. Cornmeal and beans are firm. We quote: Manitoba, \$5.65 to \$5.75; best Ontario, \$5.35 to \$5.50; medium, \$5.10 to \$5.25; oatmeal, \$4.60 to \$4.70; cornmeal, \$3.10; middlings, \$25 to \$25.50 on track; bran, \$22 to \$22.50; hand-picked beans, \$1.90; prime, \$1.75 to \$1.80; oats, Ontario, 51 to 52c.; hay, \$8 to \$8.50; pot barley, \$4.15 to \$4.20; round peas, \$3.75 to \$3.90; split, \$3.75 to \$3.90; P.E.I. oats, 47 to 48c.

NEW BRUNSWICK MARKET NOTES.

ST. JOHN.

Reports from Nova Scotia are favorable to a large fruit crop.

Canadian exhibitors at our coming exhibition would do well to speak for space required at once.

The barque Kalstad is at Point du Chene from Liverpool with a cargo of coarse and fine salt for Merritt Bros. & Co.

Lumber shipments from this port for the past week were very heavy. Shipments during May exceeded those of May last year by \$19,000.

Messrs. C. & E. Macmichael have received a full stock of Hogarth & Co.'s concentrated fruit drinks. During the hot weather they find large sale.

THE CANADIAN GROCER hears with regret the death of G. F. Calkin, of the firm

of Calkin & Davidson, commission merchants, city market.

Imports into St. John, May, 1894, \$294,257; 1895, \$267,228. Duty collected, 1894, \$66,514; 1895, \$57,584. Exports, 1894, \$290,375; for 1895, \$350,151.

In the savings banks in this province the improved feeling is noticed, the deposits for May exceeding the withdrawals. The figures are: Deposits, \$101,631; withdrawals, \$94,876.

THE CANADIAN GROCER regrets to have to report the death of J. S. Turner, Esq., who has for a great many years been closely connected with the fruit and grocery business of this city.

There is not a week but the report of some store through the country being burglarized reaches the city. There must be neglect somewhere among the authorities. This week it is the store of A. E. Frazer, Springhill.

Of the 28 cheese factories and two butter factories on Prince Edward Island, 12 cheese factories are new this year. The island has a splendid reputation for the quality of its cheese output.

Report from Summerside, P.E.I., now that the oyster fishing season has closed, is that the catch has been a small one. Lobsters are reported plentiful. Reports from this province also favor large crops of hay and fruit.

THE CANADIAN GROCER extends its congratulations to Alexander P. Patterson and bride. Mr. Patterson is the popular accountant of Messrs. Baird & Peters. Among the handsome presents received were: An onyx table from the firm, and a handsome table and lamp from the bicycle club.

DIGBY.

G. T. Stone will put a plate-glass front in his grocery store. He was in St. John this week ordering the glass.

FREDERICTON.

Fredericton shows an increase in the value of its imports during May, 1895 over May, 1894, of \$20,000. The exports are rather lower.

The merchants of this city have taken up the early-closing movement.

HAMILTON TRADE GOSSIP.

ALTHOUGH the volume of business is probably not as large as a week ago, yet a nice steady trade is being done and the general situation continues to develop more encouraging features. There is less disposition to cut prices, which is a good sign, especially in view of a slightly decreased volume of business. Sugar appears to be still less wanted than a week ago, but the price remains steady at 4½c. for granulated.

While for sugar there is a decreased volume of business, quite the contrary is to be noted in regard to canned goods. They are selling freely. One dealer in one to twenty case lots informs me that during the past week he disposed in the aggregate of no less than one thousand cases. The ruling figure for tomatoes, peas and corn is around 80c. per dozen. There are, however, what is termed off brands, which 75c. per dozen will procure.

Syrups and molasses are naturally not occupying much attention at the moment, but for the little that is going out in both these lines retailers do not appear adverse to paying the recent advance.

Quietness still predominates in the tea market. There is no particular anxiety on the part of anyone to secure the early pickings of new season's Japan teas. Regarding other teas, the information so far to hand has been too meagre in order for one to ascertain with any degree of reason what they may bring forth.

Mr. Dallas, the Japan tea man, New York, was in Hamilton on Tuesday. I did not run against him myself, but a friend of mine did. "He told me," said this friend in reply to a query of mine, "that there is very little prospect of any quantity of tea at from 15 to 17c. being in the market for the next six weeks, and that when they do come in they will not be anything like as good value as last year. He was furthermore under the impression that those who sold Japan teas in July and August last year at 15 to 17c. must have lost from 1½ to 2c. per pound."

As soon as the summer months well set in, Hamilton becomes a sort of Mecca to country merchants, who make this the centre for their supplies. In a word, they come on business as well as pleasure. In conversation with a member of the firm of Lucas, Steele & Bristol regarding this matter, he said: "We are always very glad to see these merchants, and to give them the use of our office as headquarters. If they want to do any letter-writing, or have their correspondence addressed here in our care, they are most welcome. People visiting us

in this way are not necessarily looked upon as customers. We consider these visits, first of all, as being actuated by a friendly spirit. What I mean is, that we don't want to get country merchants into our sample-room in order that we may sell them goods. No, we want to get acquainted with them, and be of some service to them, if possible."

"Here is something that should interest you," remarked Mr Mewburn, of James Turner & Co., as he handed me a letter. It was from Wharnock, B.C., and read something like this: "Please send me a sample of Ram Lal's tea, which I see advertised in THE CANADIAN GROCER." "That paper of yours has quite a circulation out through the west," remarked Mr. Mewburn, as I handed him back the letter.

Hamilton is to have another big store, or at least an already large store is to have its dimensions materially extended. The store is A. Murray & Co.'s dry goods establishment in King street, and the proposed enlargement will be made by taking in the Oddfellows' hall.

Mr. D. Pasqua, of Smyrna, was here on Tuesday. This is his second visit to Hamilton, he having been here two years ago. "He is just visiting his friends in this country," explained my informant, "and is making his way eastward."

Prospects for local trade are particularly good just now; better, in fact, than they have been for some years. This is, of course, largely owing to the opening up of the Toronto, Hamilton & Buffalo Railway, the Hamilton, Grimsby & Beamsville Electric Railway, the Smelting Works, the proposed Radial road, and various other undertakings.

The rendezvous during the summer for Hamiltonians who can afford it is Burlington Beach. Last week quite a number of families moved their bag and baggage there. In consequence of this, Lucas, Steele & Bristol report that quite an increased local demand has developed for campers' supplies.

Payments have improved wonderfully within the last few weeks. "They were very poor this spring," remarked one wholesaler, "but they have lately shown a marked improvement, and may now be accounted fairly good."

W. L. E.

BASE BALL.

W. H. Gillard & Co.'s "Pickles" defeated Macpherson, Glassco & Co.'s "Lights of Asia" in a game of base ball at Dundurn Park, Hamilton, on Saturday last, in a score of 9 to 2. Both teams had been practising for some weeks, and each felt all confidence

in their ability to uphold the standard of their respective firms, but as the game advanced it soon became evident that the "Pickles" by their excellent fielding and the uniformly good work done by their battery would win, and at the end of the seventh innings the Macpherson, Glassco combination surrendered the game to the victorious "Pickles."

NEW COMPANIES.

The Compressed Fodder Company of Ontario has been organized, with capital stock of \$50,000 in \$100 shares, the incorporators being H. Bunker, W. R. Wallace, J. H. McKeggie, A. W. Wilkinson, A. E. H. Creswicke, all of Burrie, and W. P. Chapman, of Hamilton.

Notice is given of application for letters patent to incorporate the Dominion Cold Storage Company, limited, headquarters Montreal, capital \$300,000. Applicants—Patrick James McNally, merchant; George Perry Sylvestre, doctor of medicine; William Morris Burden, gentleman, all of Toronto; James McGregor, manager of Cold Storage, of Chicago, Illinois; Colin McArthur, manufacturer; Archibald Dunbar Taylor, advocate, and Duncan Alexander McCaskill, merchant, all of Montreal, all of whom are to be provisional directors.

The Perce Fishing Company has been incorporated with \$25,000 capital.

ANOTHER ADVANCE IN HORSE NAILS.

The Horse Nail Association held a meeting this week and decided to make a further advance in prices. There were present the representatives of the Canada Horse Nail Co., Montreal Rolling Mills Co., Peck, Benny & Co., Montreal; James Pender & Co., St. John, N.B. The plan under which the association are now working seems to be a successful one, as they are able to fix and maintain prices. Previous to their organization the competition cut prices to a low basis. The present advance is part of the plan to gradually work them up to a profitable standard.

The association, in accordance with the decision come to at this meeting, has issued this circular to the trade:

We beg to inform you that the following prices, terms and discount for the sale of horse nails in Canada have been adopted by us, and shall take effect this day:

STANDARD LIST.

No.	1	2	3	4	5	6	7	8
Length	1½	1¾	1¾	1¾	2	2½	2½	2½
Price	\$1.50	1.00	.75	.50	.30	.27	.24	.23
No.	9	10	11	12	13	14	15	
Length	2½	2¾	2¾	2¾	3	3½	3½	
Price	.22	.22	.22	.22	.22	.22	.22	

Trade discount: 55 per cent.

Terms: Four (4) months, net, or three (3) per cent. discount for prompt cash settlement in 30 days.

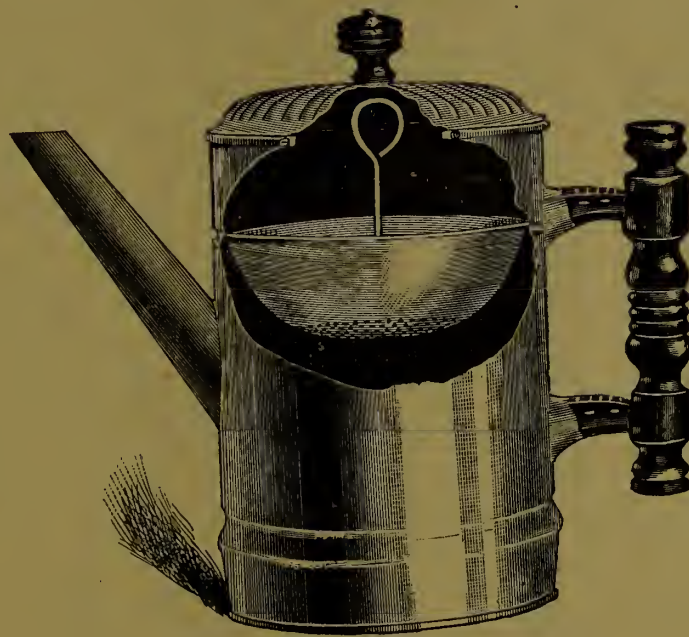
Delivered: F.o.b. Montreal.

The trade discount up to date has been 60 per cent., and the change to 55 per cent., therefore, increases the cost to the trade by just 5 per cent.—Hardware and Metal.

“Who Always Aims at Better
Never Reaches Best”

But **WE** are getting very near it.

This is our “Queen.” The latest New York Coffee Pot.



Contains one pound of the finest “Queen” Plantation Coffee.
Put up 1 and 2 dozen in case.

\$4.00 per dozen.

Pure Gold Manufacturing Co.
TORONTO

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, June 13, 1895.

WITH the exception of butter, cheese and fish, business is good throughout the province. There is very little doing in the lines just named—there is absolutely nothing doing in cheese. It looks as if butter would become a drug on the market. A large number of new creameries throughout the province will be putting their products on the market and they are all looking Halifaxward. Up to the time of the crash at St. John's, Newfoundland, our butter makers managed to dispose of large stocks in that market. Antigonish did a large business there, but has lost it all. It is now hoped that as Newfoundland has secured its loan, the market may again be available. The provincial creameries are now looking up agencies in this city and it looks as if we will have far more native butter than we can handle. The want of a cold storage is being felt in this particular. There are large stocks on hand and already the slaughter season has set in. One firm advertises three pounds of butter at 25 cents. I made some enquiries and ascertained that it came from a factory in Hantsport—a new creation.

The flour market remains firm. In regard to the break reported by a Montreal trade paper, Messrs. J. A. Chipman & Co., the largest and most reliable dealers here, say: "We beg to say that our markets have never broken here, that they are firmer to-day than they have been at any time in the past; that we have always been below western markets; that we never asked as high a price for straights as \$5, and that we knew Montreal and the western markets were a good deal higher than we were here. Neither have the Ontario millers broken prices. We mean those who moved along steadily with a uniform advance as the markets advanced. All such leading millers are at the top of their highest prices to-day, without the slightest inclination to yield. We might just add that there are some erratic millers, and holders, too, perhaps, who ran away with the idea of squeezing \$6 per barrel. Such people have had to break away."

SUGAR—The sugar market is dull, and prices remain unchanged. Business is dull at the refineries, as buyers are still taking delivery of goods purchased before the duty was imposed.

FISHSTUFFS—Nearly all the different grades of new fish are now obtainable. Cod are not wanted at all by the exporters. The new catch is very hard to keep from spoiling, and old stocks are quite sufficient for present needs. The price continues very low, ranging from \$2 to \$3. Haddock are quoted at \$2 and hake at \$1.75. New salmon will open at \$20 for 1's, and decline rapidly until the proper value (\$13) is reached. The catch of spring mackerel is fairly good, and receipts during the next ten days will be more than sufficient for all requirements. The price will likely decline until \$6 is reached, and then remain steady at that.

FLOUR—The flour market remains decidedly firm, with good enquiry. Considerable stocks are moving at the following quotations: Hungarian patent, Manitoban, \$5.60 to \$5.75; Manitoba strong bakers', \$5.50 to \$5.60; Canadian pastry, \$5.40 to

\$5.60; 75 p.c. roller patents, \$5.35 to \$5.50; 80 p.c. do., \$5.25 to \$5.35; 90 p.c. do., \$5 to \$5.25; straight, \$4.90 to \$5.10; extra, \$4.75 to \$4.85.

PROVISIONS—There is no change in beef, except for extra choice, which is quoted at \$9.50. Lambs have dropped, being quoted at \$2.75 to \$3. Mutton is also down to 7c. Veal remains at 4c. Dressed hogs are quoted at 7c. American clear pork is quoted at \$20, and mess pork at \$18. P. E. Island pork has advanced, mess being quoted at \$18, and thin mess at \$16.50. Smoked hams are worth 11½ to 12c.

POULTRY—There is very little doing in the poultry line. Fowls are worth 55c. per pair and turkeys from \$1 to \$1.50 each.

BUTTER—The butter market remains about the same as last week. A number of provincial creameries are looking for city agents. Extra is quoted at 16 to 17c., and creamery at 20c.

CHEESE—This line remains dull. May is quoted at 8½c.

EGGS—Eggs, good stock, are worth 10c. to-day. Charlottetown quotation to-day is 9½c., and to this must be added ½c. for freight, which includes return of boxes.

CABBAGES—Southern cabbage are arriving in excellent condition.

CUCUMBERS—Southern cucumbers of an extra good quality are being received.

GREEN FRUIT—The market is well supplied with green fruit to-day. Valencia oranges are arriving in good condition and prices are advancing, as the season is about over. New Jamaica oranges, the first of the season, arrived to-day and are quoted at \$7. With the warm weather the demand for lemons increases and prices are advancing, \$5 per case being asked for choice fruit. American strawberries are arriving in moderate quantities and in fair condition. It is expected native strawberries will be on the market in about 10 days. Southern tomatoes are arriving in excellent condition. Ripley pineapples are to hand in fine order and are excellent fruit. The prices of bananas continue steady, but are expected to be lower in the near future.

ONIONS—Egyptian onions are still supplying the market. New American will arrive shortly.

MOLASSES—There is only a fair demand for molasses. Several cargoes have arrived at provincial ports, and the supply is fairly large—large enough for present requirements. To-day's quotations are: Antigua, 30c.; Porto Rico, 32 to 35c.; Trinidad, 30c.; Barbadoes, 34c.; Demerara, M. K. brand, 39c.; St. Kitts, 28c.

HALIFAX MARKET NOTES.

The Ceylon Tea Company secured the contract for supplying H. M. dockyard with tea for one year. A. Hobrecker is the agent here.

Baker Bros. have gone into the produce and commission business, at the stand formerly occupied by P. M. Jenkins & Co., Water street.

Eggs were selling here this week at "three dozen for 25 cents." They came from Cape Breton and were ancient stock. Housekeepers took to the "snap" readily, but they are yet to be heard from.

A Charlottetown paper says: Kensington cheese factory opened a day earlier this season than last, and notwithstanding losses by other factories placed near it, this season

the amount of milk in the first seven days is 21,600 lbs. larger than the first seven days of last year.

M. O. Wier & Co. is the name of the new grocery firm on Argyle street. L. O. Neily & Co., Aylesford, who were burnt out some time ago, are rebuilding.

SHOULD HELP CURRANT MARKET.

A STIMULUS to the currant industry of Greece and a hardening tendency on prices should be the effects of the new commercial treaty between Russia and Greece, whereby currants from the latter country will be admitted free by the former.

It is less than two years, if our memory serves us right, since Russia became a purchaser of Grecian currants. She was induced to buy on account of the low prices then obtaining. The steadiness the appearance of this new customer gave to the market is no doubt remembered by the trade.

Although previously an unknown quantity in the Grecian currant market, from the day she did step in Russia has been an all-important factor; when she has eased off in her purchases the market has eased off; when her demands increased the market tightened.

With the Customs barriers removed in Russia, we may naturally look for further development in the Grecian currant trade with that country.

And anything that will tend to develop the currant industry of Greece will doubtless be welcomed by the vineyard owners in that country. During the last few years this industry, through a variety of circumstances, has been gradually becoming less and less profitable. Two years ago it was asserted that at the price at which the grower had to sell he was not much more than remunerated for the labor expended in merely harvesting the crop. And so deplorable had the conditions become that the question of turning the vineyards into wheat fields was seriously discussed. Some, probably, put the consideration into practice, although what hope they could have of bettering their condition by going into raising wheat instead of currants it is difficult to conceive.

Russia, it is understood, uses the currants she imports largely for sweetening purposes in wine-making.

PERSONAL MENTION.

Mr. Fred. J. Ward, of John P. Mott & Co., Halifax, N.S., spent Wednesday in Toronto.

Mr. Theo. O. Leonard, representing Kingsford's Oswego Starch, was on the Toronto market this week.

Thomas & Wilcox, Teeterville, have dissolved. H. E. Thomas continuing.

SANGALLA • • •

Our previously announced shipment of Sangalla has just arrived. See our travelers or write to us for samples and quotations.

It is one of the finest package teas on the market.

JOHN SLOAN & CO.

Wholesale Grocers and Importers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "CELERY," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in $\frac{1}{4}$ lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.
MONTREAL

CURRANTS

$\frac{1}{2}$ Cases,

Superior quality,
Bargain prices.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.

Get Prices.

Baking Powder

YOUR OWN BRAND,

in 10-doz. lots, one-pound tins, full weight, \$1.00 per dozen net.

Guaranteed equal to any in Canada excepting high grade Powders.

DO YOUR CUSTOMERS GOOD
by urging them to buy high grade

JERSEY CREAM BAKING POWDER

BEST IN CANADA.

LUMSDEN BROS.,
Hamilton

Teas Teas Teas

Best Value in Toronto.

**CEYLON ASSAM
COUGOU HYSON
JAPAN**

VICTORIA Blend Ceylon, in pounds and $\frac{1}{2}$ pounds can be had from no other house.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

India AND Ceylon

TEAS

FLAVORY

Two shipments in half-chests now in store.

PERKINS, INCE & Co.

TORONTO.

A Want Supplied

McAlpin Tobacco Co. are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

OUR NEW SEASON'S

JAPAN TEA

NOW IN STORE.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

HIS MOTHER MADE HIM.

A SUCCESSFUL merchant, not long ago, says Trade Magazine, paid a short visit to his native town, a thriving little place, and while there he was questioned by his friends on the general subject of success in life.

"But I don't know that I have anything to say except that industry and honesty win the race," he answered.

"Your very example would be inspiring, if you would tell the story of your life," said an acquaintance. "Are you not a self-made man?"

"I don't know about that."

"Why, I've heard all about your early struggles. You went into business with Mr. Blank, when you were about seventeen years old —"

"So I did, so I did. But my mother got me the place, and while I was there she did all my washing and mending, saw that I had something to eat, and when I got discouraged, told me to cheer up and remember tears were for babies."

"While you were working for Mr. Blank, you studied at night and educated yourself, —"

"Oh, no, not at all. My mother heard my lessons every night, and made me spell long words every night while she did her

work. I remember, one night, I got so discouraged, I dashed my writing book into the fire, and she burned her hands in pulling it out."

"Well, it was certainly true, wasn't it, that as soon as you were able to run about you bought some fruit and began to sell it at the railroad station?"

The successful merchant's eyes twinkled and grew moist over the fun and pathos of some old recollections.

"Yes," he said slowly, that was the way I first began to be a business man, and I should like to tell you a story connected with that time. Perhaps that might do someone good to hear it. The second lot of apples I bought for sale were speckled and wormy. I had been cheated by the men of whom I had bought them, and I could not afford the loss. The night after I discovered they were unfit to eat, I crept down to the cellar and filled my basket as usual.

"They look very well on the outside," I thought, 'and perhaps none of the people who buy them will ever come this way again. I'll sell them, and as soon as they are gone I'll get some sound ones.'

"Mother was singing about the kitchen as I came up the cellar stairs. I hoped to get out of the house without discussing the subject of unsound fruit, but in the twinkling of an eye she had seen and was upon me.

"Ned," she said in her clear voice, 'what

are you going to do with those speckled apples?'

"Se—sell them," stammered I, ashamed to advance.

"Then you'll be a cheat, and I shall be ashamed to call you my son," she said promptly. 'Oh, to think that you could dream of such a thing as that!' Then she cried and I cried, and I've never been tempted to cheat since. I have succeeded because I had energy and industry, and I have always acted on the square, not only with my employer and patrons, but with myself. That's the hardest part of the battle to learn. No, my friends, I have nothing particular to say about my early struggles, but I wish you'd remind your boys and girls that their mothers are doing far more for them than they do for themselves. Tell them, too, to pray that their mothers may live long enough to enjoy some of the prosperity they have won for their children, for mine didn't."

Tears glistened in his eyes as he walked away.

A WINNIPEG CANNERY.

It is said that Winnipeg, Man., is to have a canning factory. Tomatoes, corn, and other vegetables, which are plentiful in the Prairie Province, will be chiefly canned. Several local men with ample means are reported to be behind the scheme.

THE PEOPLE LIKE IT

It sets the women talking, does

Excelsior BLEND Coffee

Pure, Palatable, Perfect

It pays to keep the best.

BEST BREAKFAST BEVERAGE

Is Cocoa scientifically prepared, with the excess of natural oil removed. This renders it soluble and easily digestible. Such is our

Homeopathic Cocoa

In ¼-lb. packets. A comfort to the poor, a luxury for the rich. It gives health, strength and happiness to all who use it.

TODHUNTER, MITCHELL & CO. - - TORONTO

High Grade Cocoa, Chocolate and Coffee Manufacturers.

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE," sent free with first order.

D. RICHARDS

WOODSTOCK.





"THE EARLY CROW-CUSS IS UP"

True, we get the **cream**, the others are content with the skimmed milk. We are very busy packing the Famous Red Bahama Pineapples in our Toronto factory, as we have been asked by the trade to pack same to knock out the American production, and we are pleased to tell you we have succeeded admirably. Remember, "Boulter's" quality is **never** weakened.

See write-up in next issue of "Grocer."

W. BOULTER & SONS,

Picton, Toronto and Demorestville.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"
.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

LYTLE'S PICKLES

Are packed in the purest Vinegar and prepared specially for table use. The rich, racy flavor obtained from the very finest selected spices gives a pleasant, pungent pique to the appetite which renders them, beyond doubt, the most healthful aid to digestion of any Pickle in the market.

The continual increase in our business is the best evidence that the public are beginning to realize that it is not necessary to go out of Canada in order to buy a first-class Pickle.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

JAMS ^{AND} JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.

One Doesn't Like



Simply delicious
with our

Epicure Tomato Catsup.

To be reminded of a thing when it's too late; no one enjoys that, so we want to remind you now of a line of canned goods that sells well all the year round, but particularly well during the summer months. It isn't too late yet to catch the summer trade.

CANNED DUCK CANNED CHICKEN
CANNED PIGS' FEET CANNED TURKEY

These are boneless, and put up in new key-opening tins. Regular summer trade trumps.

Delhi Canning Co.

DELHI, ONT.

BEST FOR WASH DAY.

SURPRISE SOAP.

BEST FOR EVERY DAY.

To St. Croix Soap Co. 29/3/10

BRANCHES—

MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

GOOD STOREKEEPING.

THE store occupies a corner, and both front and side are fitted up with ample window accommodation, says Trade Magazine. The dead walls are fitted with all the shelving they will bear, and the centre is provided with several stands of various shapes and varying size. All the goods in the store are out in plain sight, from the pile of flour sacks in one corner and that of potato sacks in another, to the bottle of extracts and other small shelf goods behind the counter. The windows are all filled with all sorts of the nicest things on sale. Everything is classified. Everything is free from dust. Every article looks as if it had just been unpacked from a case or other original package. There is no appearance of rusty goods, of stuff that has been carried over from year to year for a decade. Then all the goods are marked with selling prices so neatly done that at once the customer can see just what is to be paid for anything needed. With goods that change frequently in value, most pains are taken. Fruit and vegetables are all marked so many pounds for 25 or 50 cents, or so much per box or basket or sack. In the window bottles of olives, of pickles, of chowchow, of extracts and all that sort of thing are carefully marked with the price.

A good deal of labor was put upon this stock of goods; but it was labor very well

expended. Merchants do not always realize what a comfort it is to customers to be able to look over a number of things this way and see what they are worth without asking the prices. Merchants are handling everything in the store every day and they know what each article is worth. They are prone to forget that their customers buy once a week or so, and do not buy some things oftener than once a month, or, perhaps, once a year. "It is easy to ask." Perhaps it is and perhaps it is not. People often come to a store intent on making a small sum of money go as far as possible. It is more or less embarrassing to some of us to go over a long list and ask the prices of all on it. We do not care to price this basket of peaches and that basket of apples and this of pears or grapes. We do not care to enquire how many pounds of rolled oats are sold for 50 cents and how many of rice for a dollar. When it comes to luxuries, which many of us do not buy frequently, we get a notion that they are much more expensive than they really are. On one occasion we heard a nicely dressed and intelligent appearing woman exclaim: "Why, see that bottle of olives! Only 50 cents. I will buy one."

The merchant should remember that the great city bazaars get a great deal of their custom by means of their price lists, which they send out. When one of these comes through the mails in many instances all the

female members of the family, and not infrequently some of the sterner sex, too, may be seen perusing its pages, and many are the exclamations of "you can get ten tins of this, or thirteen pounds of that for \$1. That is cheap."

No money and no time is spent to more advantage in the store than that which goes to put in plenty of show window, plenty of shelving, and to putting the prices on goods in figures so plain that they can be read all over the store. Let the customer know what there is to be had and what it will cost, and, depend upon it, your sales will greatly increase. Such a course of itself will steadily draw you new customers, no matter what your line of business.

MAKING HIS MARK.

"I alwuz said John wuz a-goin' to make his mark in this worl'."

"Whit's he been a doin' of now?"

"Why, he's gone an' wrote a piece for the papers!"

"Do tell!"

"Hit's a fac'!"

"An' what does he say in it?"

"Well, the fust line says his name, in big letters, and the next says as how he's the best butcher in town, with his prices the lowest, and hanged if any of 'em kin sell cheaper 'n what he kin!"—Atlanta Constitution.

"Canadian Safety" Matches . . .

Attractively and safely put up in small sliding boxes to carry in the pocket. These light only on the box, and are fully equal in quality to the imported article.

In 5 gross cases.

"Safety" Matches

In patent boxes, which serve also as match safes, being made to hang on the wall; adapted specially to hotels. The man who takes matches by the handful gets left here as "safetys" light only on the box.

In 1 gross cases.

"Favorite" Matches

Small parlor matches with blue heads, in compact sliding boxes; entirely safe from ignition by accident; a fit companion to a pipe and package of tobacco.

In 5 gross cases.

"Beaver" Matches

Parlor matches in a sliding box for house use; these are an improvement on the old parlor—ignite very readily and do not glow when flame is extinguished.

In 1 gross cases.

All these matches present the unique feature of immediately becoming cold and dead when the flame is extinguished, thereby precluding all danger from fire by "droppings" or live embers.

The above brands of matches are all absolutely odorless, no sulphurous compound being used in their manufacture.

We are sole makers in Canada, and these matches are fully equal to any of foreign make.

THE
E. B. EDDY
CO.

HULL

MONTREAL
TORONTO

CANADA

BRANCHES

Montreal Branch: 318 St. James St.
Toronto Branch: 29 Front St. West.

AGENTS

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Persse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	-	St. John's, Newfld.
not yet appointed.	-	Sydney, Australia.
	-	Melbourne, do

MOGUL TEA.

THE following verses were sent in to T. B. Escott & Co., London, by a person to whom they had submitted a sample of "Mogul" tea.

Some people praise the young Hyson,
And some the uncolored Japan,
But now all the rage is the "Mogul,"
And we drink it as fast as we can.

It was named for a great king of India,
The Mogul great, glorious and grand,
And whenever he sat at his table
He would have the best in the land.

To his merchants he'd send in his orders,
The best tea in the land for to bring.
And whenever they brought him the "Mogul"
He'd say it was fit for the king.

They say he would send invitations
To all his great nobles of rank,
And many would go to his banquets
Just to see all the tea that he drank.

And when he'd get praising its flavor
He'd look happy as happy could be,
And he'd rattle his big cup and saucer,
And call for a little more tea.

It's no wonder it soon grew in favor,
And counted the best in the land,
When the king would be praising its flavor,
And say that that tea tasted grand.

Mr. Escott he sent me a sample,
It seemed to be healthy and strong,
I suppose that he thought it was ample,
But I tell you it didn't last long.

It was very fine as a sample,
But if he had made it ten pound,
I'd have all the tea drinkers singing
Its praises for twenty miles round.

ADARE.

TWO PRESENTATIONS.

IN response to an invitation given by Mr. T. B. Escott, the employes of the firm of T. B. Escott & Co., wholesale grocers, London, assembled at his home last Tuesday evening, June 4. The desire of the firm in having their employes gather in this social way was to show their appreciation and deep regard to one of their most popular travelers, Mr. Wm. E. Eardley, who was about to be united in marriage to one of London's fairest and most winsome daughters, Miss Susie Belle Wilkins.

After the inner man had been thoroughly satisfied, Mr. Escott, in proposing the health of "Our Guest," spoke in very high terms of the sterling character and marked ability of Mr. Eardley, and held him up as a pattern to the younger employes of the firm to copy. He had risen from invoice clerk to be their most trusted and honored traveler. By strict attention to the details of the respective departments he had been called upon to fill, he had proved himself worthy of the fullest confidence of the firm, and had thus gained the high place he occupied to-day.

Mr. Eardley, in reply to the toast, thanked Mr. Escott for the flattering terms in which he had referred to his services during the nine years he had been associated with the firm. He attributed his success as a traveler

very largely to the fact that he endeavored at all times to treat his customers' interests as his own, and to be fair and square with each and every one. It was certainly gratifying to him to know that he had the confidence and esteem of his employers.

Mr. J. C. Hazard, the junior member of the firm, before proposing the toast of "Our travelers," wished most heartily to endorse all Mr. Escott had said in regard to Mr. Eardley. In traveling through the country he came across many of Mr. Eardley's fellow-travelers, and he must say he had yet to meet one who had a word to say disparagingly of Mr. E., but on every hand he was spoken of in high terms, not only as a successful traveler, but as a thorough gentleman. Certainly he was the soul of honor, and true to the core.

Mr. Thomas W. Nash very ably represented the "Mercantile Interests." As bookkeeper to the firm, he was very much pleased to notice the large quantities of Grand Mogul tea that were being shipped from their warehouse, and was satisfied that it was largely through this favorite tea being placed in the hands of merchants throughout the country from the far east to Vancouver that the firm of T. B. Escott & Co. had become so well known of late years.

Mr. Vaughan L. Jenkins very humorously spoke to the toast and interests of "The Lion Manufacturing Company."

After Mr. Eardley had proposed the health of the firm, referring in very grateful terms to the consideration shown him at all times by each member of the firm, he was presented by Mr. Hazard, on behalf of the firm, with an address and two fine carved oak chairs. After Mr. Eardley had acknowledged the gifts, Mr. Thomas W. Nash, on behalf of the employes, presented him with a case of pearl handle tea knives and forks. The evening was spent in song and games, and the guests departed at midnight.

FOR SALE

Advertisements under this heading, two cents per word each insertion, payable in advance.

FOR SALE—ONE NATIONAL CASH REGISTER—containing 30 keys, cost \$240 fifteen months ago; offered at a bargain. Box 62, Belleville, Ont. (24)



A Taylor Safe

is

elegant in
appearance
solid in construction
and
a "sure thing"
in any fire.

\$12

THE

\$12

Grocers' Fruit Improver

I have reduced the price and added many valuable improvements to this machine, including an enlarged Hopper, a larger Gearing, and a Steel Wire Brush, the most effective brush that has ever been used in a Fruit-Cleaner. I now offer this machine at a price that places it within the reach of every Retail Grocer in Canada. If you wish to supply your Customers with Clean Fruit, Buy it. It is the Best! It is the Cheapest!

For sale only by

Wm. P. Ryan

Patentee and Manufacturer

309 King St. West - Toronto, Ont.

**MOTT'S
DIAMOND
CHOCOLATE.**
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED
1844

IS THE **BEST.**

ASK FOR
MOTT'S

SALT

When you are out of Table Salt, how do you order?

Do you order "a barrel of 5c. bags?"

Then you get just whatever a wholesale house has a mind to send you.

Why not order "a barrel of

WINDSOR

5c. bags?"

100 bags per barrel. Price, \$2.65, at any wholesale house in Toronto.

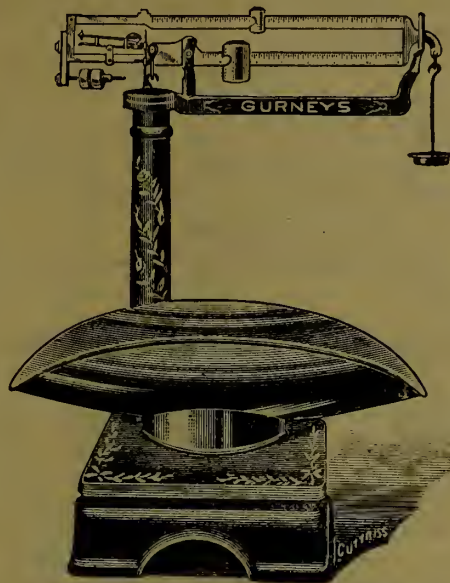
TORONTO SALT WORKS

128 Adelaide St. East,

TORONTO

City Agents for Windsor Salt Works.

DOMINION COUNTER SCALE



With Patent Automatic Scoop Balance

Simple in construction. Nothing complicated or liable to get out of order.

Capacity, 210 lb. by Oz.

Size of Platform, 14 in. long, 11 in. wide.

Nickel-plated Beam, Poises and Scoop Balance. Double Beam, marked on both sides. The Automatic Scoop Balance is now offered for the first time, and every grocer who uses it will find it a great saving in time, and it will also obviate liability to error. When scoop is placed on the platform, the ball on back end of beam automatically rolls to the right, thus balancing scale with scoop on, and when scoop is taken off scale, the ball rolls to the left, balancing scale without scoop. Scale with this latest device is assuredly the most complete and desirable scale for general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.



Now is the time

TO BUY YOUR

Refrigerators

Something Special in Prices
for the next Fifteen Days . .

The Eureka Refrigerator Co.

54 & 56 Noble Street

WILBERT HOOEY, Manager

TORONTO.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



For Durability, Simplicity and perfection, this Brace Buckle stands supreme. It's without teeth and cannot slip. The harder the pull, the tighter it gets. No need to take off the ends to adjust it up or down. A favorite with everyone who wears it, and a seller every time.

DOMINION SUSPENDER COMPANY,

United States, **NIAGARA FALLS, Canada.**

Toronto, Office - E. Stovel, 45, Canada Life Build'g
Montreal, Office - Philip De Gruchy, 28ST Sulpice St.

Grade D Mark

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

WS. CUTHBERT, grocer, Montreal, has compromised with his numerous creditors at 40c., and is giving up in disgust.

Buettner & Johnston, grocers, Winnipeg, have fallen behind, and an assignment has been found necessary. The assignee is S. A. D. Bertrand.

A. J. Limin, grocer, of Hamilton, has assigned.

A. Lemieux, general merchant, of L'Islet, Que., has compromised at the popular figure of 40c.

That officious person, the sheriff, has taken possession of the general stock of Geo. Tapp, of Barachois de Malbaie, Que.

The Tiger Tea Co., Montreal, have offered 45c. on the dollar, cash.

E. W. Bickle & Co., general merchants, at Wellington, B.C., are asking for a longer time than usual to pay their claims.

A. A. McDonald, general merchant, at Plake's Station, P.E.I., is offering the magnificent sum of 25c. on the dollar.

P. Slaven & Co., general merchants, have assigned to John Ferguson, Toronto.

The creditors of J. White & Co., liquors, Windsor, have been called together.

Chas. May, general merchant, Dunnville, has assigned to A. White.

SALES MADE AND PENDING.

A. Charlebois & Co.'s stock of groceries at La Prairie, Que., has been sold at 61 cents.

The general stock of Thomas Stiles, Wingham, will be sold to-day (12th).

So will that of M. Duguay, Gentilly, Que.

P. Murphy & Co.'s Montreal grocery stock was a valuable one, bringing 87 per cent. at a forced sale.

Among those who have sold out is T. Sturrock, general merchant, Laggan, Ont.

Another of the same—George Palmer & Sons, grocers, Toronto.

Wm. Stratton, general store, Frankville, has sold out to B. Crate.

F. J. Byrne, fruits, Ingersoll, has sold out to A. T. Frezell.

PARTNERSHIPS FORMED AND DISSOLVED.

Dansereau Bros., Montreal, have found plastering and grocery businesses do not go well together and have dissolved.

Fortin Alphonse & Co., grocers of that city, have also dissolved.

McDonald & Leslie, grocers, Souris, P.E.I., have dissolved partnership.

CHANGES.

L. A. Houle is a new grocer at Belle River, Que.

E. L. Liddicott, grocer, London, is with good and sufficient reasons giving up business.

H. Cusson is successor to George Couture in the grocery business at St. Boniface, Man.

Bergan, Peter & Co., general merchants, Gretna, Man., is the name and address of a brand new firm.

Mrs. A. Cameron, drugs, Lanark, has been succeeded by G. J. Hunt.

FIRES.

Smoke and water played havoc with C. H. Gerbig's, Ridgetown, stock on 10th inst.

DEATHS.

Jean Laberge, grocer, Quebec, Que., is dead.

HOW TO SUCCEED AS A GROCER.

Rules serve a good purpose in the store, as they enforce correct business habits and maxims, so that the rising young men of the trade grow up with good business habits formed and which, by the time they are ready to embark in trade for themselves, are second nature. Some of the correspondents of our esteemed contemporary, The London Grocer, have been formulating rules such as they deem requisite for success in the grocery business, as follows:

Soon as able, discount all purchases.

Keep windows clean and nicely dressed.

Never allow due prompts to remain unpaid.

Attend well to business during business hours.

Keep everything in shop neat, tidy and orderly.

Give just weight to everybody—no more, no less.

Rise early and be at business when the shop is opened.

Have all parcels neatly wrapped and use good paper.

Mind your own business; leave other people's alone.

Never practise deceit, trickery or tell lies, even white ones.

Buy from best firms, and don't open too many accounts.

Look well after warehouse to see there is no waste or leakage.

Have a place for everything and keep everything in its place.

Never buy what you don't want, importunate travelers notwithstanding.

Cultivate a ready-money trade, and under no circumstances give long credit.

Make your business a source of pleasure. If you cannot, seek another business.

Be as polite to the customer who spends a shilling as to the one who spends a pound.

Be steady, industrious and careful. Remember the good motto: "Waste not, want not."

Keep yourself smart and neat, and don't wear dirty aprons when attending to the counter.

Give the best possible value in all things, and be scrupulously particular as to cleanliness.

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

OAKLEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for, Cleaning Cutlery.

JOHN OAKLEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

WILSON'S REFRIGERATORS.



Scales, Grocers' Fixtures

Catalogue free.

C. WILSON & SON
69 Esplanade St. E., Toronto.THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



Eh! Why Not?

It is just the time to buy, and

HIRES' ROOTBEER

Pays well and sells well, and is far and away the best Rootbeer in the market.

T. J. Cooke & Co. - Montreal.

Wholesale Agents.

**THE PUREST
AND BEST
SALT**

That is being offered to the trade in Canada is the

WINDSOR

Our plant is specially constructed for, and our whole process is capable of turning out, nothing else but a salt of the highest possible grade. Our table, dairy and cheese salts can not be equalled for purity, color or evenness of crystal, while for general farm use dealers in car lots will find that our fine barrel and sack salt costs no more and is much superior to ordinary brands.

ALWAYS ORDER WINDSOR SALT

Windsor Salt Works

Manufacturers

WINDSOR, - - ONT.

"NEW SEASON'S" JAPANS
EXTRA CHOICE

J. F. Ramsay & Co.

TEA IMPORTERS

14 AND 16 MINCING LANE

Toronto, Ont.

SEND FOR SAMPLES



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

**MADE TO
GIVE LIGHT**



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

**STORES
CHURCHES, Etc.**

Gowans, Kent & Co., Toronto

A SPECIMEN OF CHIROGRAPHY.

It is not within the possibility of every man to attain proficiency in the arts and sciences. But it is possible for every one to write a clear, legible hand, and to write an intelligent letter. That all cannot is well understood. And, unfortunately, among those who cannot are those who pose as business men. Here is the proof of it:

Cone, Spet. 10, 1888.

Dear Ser,—I vone rite a Fure Lines to you bout tis Letter. i gan not make out wot as men, i wch you woot rite as blane. i am bate reter ven is rote pat you but Dava you wood rite as blane to me mine dot now. Now i vone Lat you no tat i will Bay you sune that I gat ten i sent sum to you and be not a frate for me, vot i say tat i to, dat is all. yours Respectfully.

The above letter was received by another business man in Western Ontario, who in forwarding it to us, fearing that The Hardware and Metal Merchant would be unequal to the task of translation, supplied the following interpretation thereof:

I want to write a few lines to you about this letter. I cannot make out what you mean. I wish you would write as plain (as he does). I am a bad reader when it is wrote bad. You but Dava (I think he means by that that I should write as plainly as my brother David, or that I should write as plain as he does), you would write as plain to me. Mind that now. Now I want to let you know that I will pay you as soon as I get first money. When I get it I will send you and be not afraid for me. What I say that I do. That is all.

The account is still unpaid. The debtor is perhaps too much occupied in the study of chirography and composition to remember his obligation.—Hardware and Metal Merchant.

THE WINDOW MUST EXIST.

Something for nothing never has been business, isn't business, and never will be business.

That which costs nothing in advertising, and in everything else, is worth about as much as it costs.

The nearest approach to something for nothing, or advertising at the minimum of expense, is the practical advertisement possible for a store window to present to its owner.

A store must have a window, and that window must be upon the street front.

The window must exist, and will exist no matter how it be used; the window is without cost to the retailer.

The necessary paraphernalia for proper window dressing consists of boards, boxes, frames, figure, cloth, etc.

The merchant simply loans to the window what the window needs for its proper dressing, and beyond the expense of the loan, the time of the trimmer or clerk in dressing the window, and some accessories required, a properly dressed window does not mean additional expense to anybody.

It is obvious that window space had better be used to advantage than not used at all. It is obvious that it had better be curtained up than improperly dressed, for a perfectly plain thing is far more artistic than inharmonious elaborateness.—Harry Harman.



Adams' TUTTI FRUTTI

Recommended by the very highest medical authorities as a wonderful aid to digestion. Allays thirst in warm weather. The public call for it. Send for beautiful advertising matter to decorate your window.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

GONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BROOMS ... ROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

We call the attention of the trade to the lines we manufacture:

Johnston's Fluid Beef, put up in tins. The ideal preparation of beef.

Johnston's Fluid Beef with Hypophosphites, put up in 2, 4, 8 and (Brand Stiminal.) 16 oz. bottles. A food and a tonic.

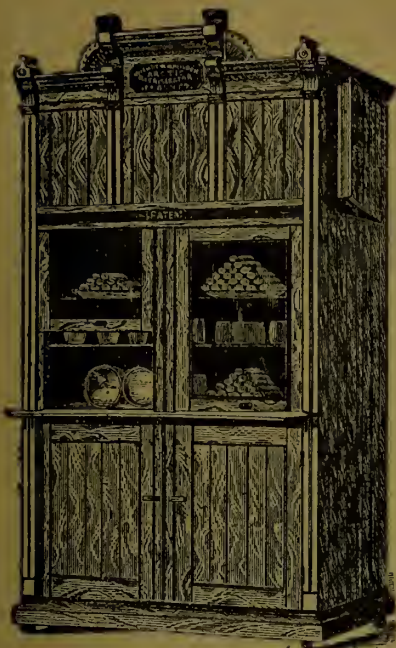
Triple Extract of Beef, (Clarified). In bottles, specially prepared for use in cold water and with spirituous liquors.

Milk Granules and Milk Granules with Cereals.
The ideal infant foods.

Lemon Phosphate—A cooling and tonic drink. This preparation is the natural acid of the lemon combined with the acid phosphate of calcium.

THE JOHNSTON FLUID BEEF CO., MONTREAL

Arctic Refrigerators



We have an assortment of the **ARCTIC** for Butchers', Grocers', Hotels, and Family use. Acknowledged to be the driest and lowest temperature of any refrigerator made. Call and see or send for catalogue.

JOHN HILLOCK & CO.

130 Queen St. East, Toronto
Telephone 478

Merchants, Attention!

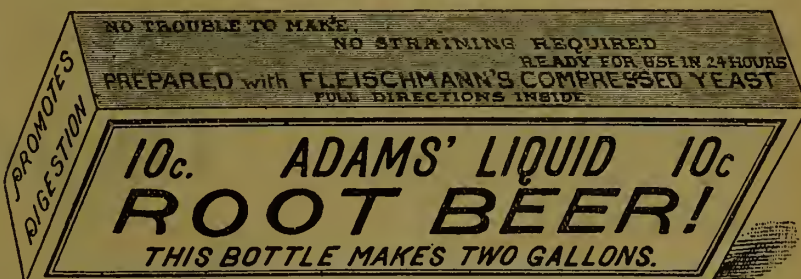
With every 3 doz. box of **ENGLISH ARMY BLACKING**, see that you get one of the large **METAL EMBOSSED SIGNS**. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.

TWO SIZES



10 AND 25 CENTS

Order your spring supply early.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO



A. C. NEFF, Chartered Accountant,
Auditor, Assignee, etc.
Tel. 1040. Canada Life Building,
TORONTO.

Audits or Investigations, Improved Systems of
Books, Partnership Settlements, Management
of Estates.

WESTERN

Incorporated 1861.

ASSURANCE COMPANY**Fire and Marine**

Capital - - - \$2,000,000.00
Assets, over - - - 2,375,000.00
Annual Income - - - 2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

**Crosse & Blackwell**

CELEBRATED FOR

Jams,

Pickles,

Sauces,

Potted Meats,

Table Delicacies.



—SOLD BY—

All Grocers in Canada



The Old Flag The Old Brands The Old Packages

"BENSON'S" Prepared Corn "EDWARDSBURG" Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, Amer., $\frac{1}{4}$ s. "	0 06½	0 09
" Mustard, $\frac{1}{4}$ s. "	0 09	0 11
50 tins, per 100	11 00	....
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 40	....
Herrings a la Sardine	1 85	1 90
Preserved Bloaters	1 85	1 90
Real Finton Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)		
Comp Corn Beef, 1-lb. cans. ..	\$1 65	\$1 75
" " " 2 "	2 65	2 75
" " " 4 "	8 00	8 25
" " " 14 "	18 00	19 00
Minced Callops 2 "	2 60	2 65
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	2 75	2 80
English Brawn 1 "	2 50	2 50
Camb Sausage 1 "	4 00	4 00
Soups, assorted 1 "	1 50	1 50
" " 2 "	2 25	2 25
Soups and Bouill. 2 "	1 80	1 80
" " 6 "	4 50	4 50

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0 75	....
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	....
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20	....
Cash Register, 390 5c bars and pkgs ..	15 00	....
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 50	....
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	....
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	....
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	....
Variety Gum (new), 150 1c pieces	1 00	....
Orange Blossom, 150 1c pieces	1 00	....
Flirtation Gum, 150 1c pieces	0 65	....
Monte Cristo, 180 1c pieces	1 30	....
Mexican Fruit, 36 5c bars	1 20	....
Sappota, 150 1c pieces	0 90	....
Orange Sappota, 160 1c pieces	0 75	....
Black Jack, 115 1c pieces	0 75	....
Red Rose, 115 1c pieces	0 75	....
Magic Trick, 115 1c pieces	0 75	....
Red Spruce Chico, 200 1c pieces	1 00	....

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, $\frac{1}{4}$ and $\frac{1}{2}$ lb. pkgs.	per lb.	0 40
Rock Chocolate, loose	0 37½	....
1-lb. tins	0 40	....
Cocoa Nibs, 11-lb. tins	0 40	....

TODHUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	0 30
French, $\frac{1}{4}$ s. - 6 and 12 lbs.	0 30	....
Caracas, $\frac{1}{4}$ s. - 6 and 12 lbs.	0 35	....
Premium, $\frac{1}{4}$ s. - 6 and 12 lbs.	0 30	....
Sante, $\frac{1}{4}$ s. - 6 and 12 lbs.	0 26	....
Diamond, $\frac{1}{4}$ s. - 6 and 12 lbs.	0 22	....
Sticks, gross boxes, each	1 00	....

Cocoa—	per doz.	1 40
Homeopathic, $\frac{1}{4}$ s., 8 and 14 lbs.	0 30	....
Pearl, " "	0 25	....
London Pearl, 12 and 18 "	0 22
Rock " "	0 30
Bulk, in boxes	0 15

Royal Cocoa Essence, packages	per doz.	1 40
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EPPS'.

Cocoa—	per lb.	0 35
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.	0 42
Caracas, $\frac{1}{4}$ s., 6-lb. boxes	0 42	....
Vanilla, $\frac{1}{4}$ s., "	0 42	....
"Gold Medal" Sweet, 6 lb. bxs.	0 29	....
Pure, unsweetened, $\frac{1}{4}$ s., 6 lb. bxs.	0 42	....
Fry's "Diamond," $\frac{1}{4}$ s., 6 lb. bxs.	0 24	....
Fry's "Monogram," $\frac{1}{4}$ s., 6 lb. bxs.	0 24	....
Cocoa—	per doz.	2 65
Concentrated, $\frac{1}{4}$ s., 1 doz. in box ..	5 00	....
" " " 1 lb. "	9 65	....
Homeopathic, $\frac{1}{4}$ s., 14 lb. boxes ..	0 33	....
" " " $\frac{1}{2}$ lbs. 12 lb. boxes.	0 33	....

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	....
Mott's Homeopathic Cocoa ($\frac{1}{4}$ s.)	0 32	....
Mott's Breakfast Cocoa (in tins)	0 45	....
Mott's No. 1 Chocolate	0 30	....
Mott's Breakfast Chocolate	0 28	....
Mott's Caracas Chocolate	0 40	....
Mott's Diamond Chocolate	0 22	....
Mott's French-Can Chocolate	0 18	....
Mott's Navy or Cooking Chocolate ..	0 27	....
Mott's Cocoa Nibs	0 35	....
Mott's Cocoa Shells	0 05	....
Vanilla Sticks, per gross	0 90	....
Mott's Confectionery Chocolate, 0 21	0 43	....
Mott's Sweet Chocolate Liquors, 0 19	0 30	....

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, $\frac{1}{4}$ lb. tins, per doz. ..	\$3 75	....
Cocoa Essence, $\frac{1}{4}$ lb. tins, per doz.	2 25	....
Caracas Sweet, in boxes, 6 lbs. each ..	0 20	....
Diamond Chocolate, 12 lb. boxes, $\frac{1}{4}$ lb. cake, per lb.	0 22½	....
Royal Navy Chocolate, 12 lb. boxes, $\frac{1}{4}$ lb. cake, per lb.	0 30	....
Mexican Vanilla Chocolate, 12 lb. boxes, $\frac{1}{4}$ lb. cake, per lb.	0 35	....

WALTER BAKER & CO.'S.

Chocolate—	per doz.	4 55
Premium No. 1, boxes, 12 lbs. each ..	0 45	....
Baker's Vanilla in boxes, 12 lbs. each ..	0 60	....
Caracas Sweet, in boxes, 6 lbs. each ..	0 40	....
Best Sweet, in boxes, 6 lbs. each	0 28	....
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 28	....
German Sweet Chocolate—	per doz.	0 28
Grocers' Style, in boxes, 12 lbs. each ..	0 28	....
Grocers' Style, in boxes, 6 lbs. each ..	0 28	....
Eight cakes to the lb., in bxs, 6 lbs. e. Soluble Chocolate—	0 28	....
In canisters, 1 lb., 4 lb. and 10 lb.	0 55	....
Breakfast Cocoa	0 55	....
In bxs, 6 and 12 lbs. each, $\frac{1}{4}$ lb., tins.	0 52	....

COFFEE.

Green.

Mocha	per lb.	0 28
Old Government Java	0 30	0 33
Rio	0 20	0 22
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffarona, 1 & 2 lb. tins asstd.	0 33	....

TODHUNTER, MITCHELL & CO.'S.

Excelsior Blend	0 34	....
Our Own "	0 32	....
Jersey "	0 30	....
Laguaya "	0 28	....
Mocha and Java	0 35	....
Old Government Java	0 30	0 32
Arabian Mocha	0 35	....
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 65	0 70
Carbolic Acid	0 25	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 20	0 25
Epsom Salts	0 02½	0 02½
Paris Green	0 13	0 16
Extract Logwood, bulk	0 15	0 17
" " boxes	0 10	0 13
Gentian	0 17	0 18
Glycerine, per lb.	0 16	0 17
Hellchore	5 50	6 00
Iodine	0 26	0 30
Insect Powder	0 08½	0 09
Saltpetre	2 75	2 90
Soda, Bicarb, per keg	1 00	1 25
Sal Soda	0 12½	....
Madder	0 12½	....

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

1 oz. London	gross	6 00
2 " "Anchor	"	9 00
1 " "Flat Crown	"	18 00
2 " " " "	"	21 00
" " "Square	"	24 00
2½ " "Round	"	3 50
4 oz. Glass Stopper	doz.	7 50
8 " " " "	"	21 00
Parisian Essence	gross	21 00



Acme Baked Beef.

No. 1 tins, key, 2 doz., per doz., \$3.00.



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

CHAS. SOUTHWELL & CO.'S

High-Class **Jams**
Jellies and
Marmalades

ARE SOLD BY ALL LIVE GROCERS.

The quality of Southwell's goods is exceptionally fine.

The prices are moderate and within the reach of all.



Frank Magor & Co. - - 16 St. John Street, Montreal.

Nelson's Gelatine

and

Nelson's Concentrated Jellies

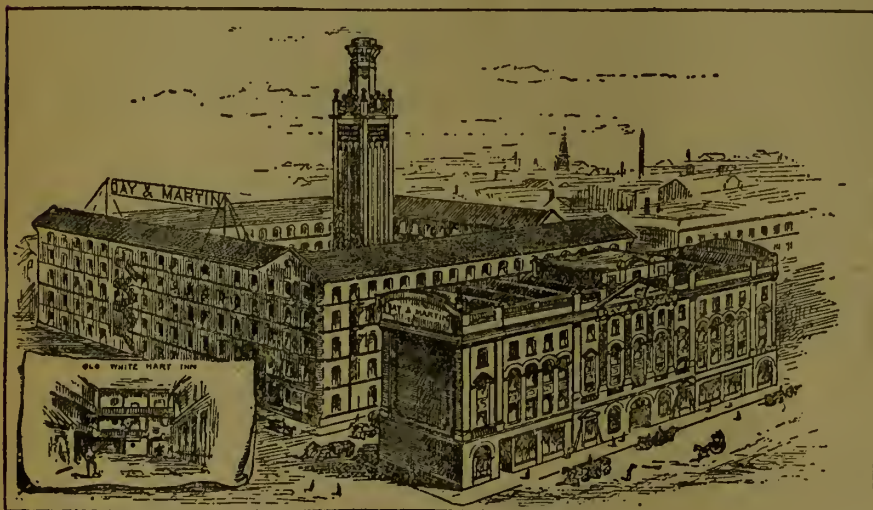
Cadbury's Cocoa Essence

and

Cadbury's Mexican Chocolate

Are known as the Best in the World.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

DAY & MARTIN LTD. London and
Liverpool

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Bon-Ton

OUR NEW BISCUIT

Just out this week Get a box while the rush lasts. "Be in the swim," as it were.
Drop us a card. How are you off for "Perfection Taffy"?

The Toronto Biscuit and Confectionery Co.

HENRY C. FORTIER.

7 FRONT STREET EAST, TORONTO.

CHARLES J. PETER.

Ketchup—	
Fluted Bottles	gross 12 00
Screw Top	24 00
Pepper Sauce	15 00
Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Stanninal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls.	per lb.	0 03 1/2	0 04
" " 1/2 bbls.	0 03 1/2	0 04 1/2	
" " Filiatras, bbls.	0 04 1/2	0 05	
" " 1/2 bbls.	0 04 1/2	0 05 1/2	
" " Patras, bbls.	0 04 1/2	0 05 1/2	
" " 1/2 bbls.	0 04 1/2	0 05 1/2	
" " cases	0 05 1/2	0 06 1/2	
" " Vostizzas, cases	0 05 1/2	0 07 1/2	
Panarete, cases	0 08	0 08 1/2	
Dates, Persian, boxes	0 04 1/2	0 05	
Figs—Eleme, 14 oz.	0 09	0 10	
" " 10 lb.	0 09	0 11 1/2	
" " 18 lb.	0 15		
" " 28 lb.	0 17		
" " taps	0 04	0 05	
Prunes—Bosnia, cases	0 04 1/2	0 07 1/2	
" " Anchor, cases	0 04 1/2	0 06 1/2	
" " Unicorn, "	0 04 1/2	0 06 1/2	
" " Sphinx, "	0 04 1/2	0 07 1/2	
Raisins—Valeucia, off stalk.	0 03	0 03 1/2	
" " Fine, off stalk.	0 04	0 04 1/2	
" " Selected	0 05 1/2	0 06	
" " Layers	0 05 1/2	0 05 3/4	
" " Sultanas	0 05 1/2	0 08	
Cal. Loose Muscats 5 lb. boxes	0 05 1/2	0 07	
" " Malaga—	per box.		
" " London Layers	2 25	2 55	
" " Imperial Cabinets			
" " Blue			
" " Dehesas, boxes	0 75		
Lemons, Messinas	3 25	4 50	
Oranges—Valencia	4 25	4 50	
" " Messinas, half boxes	1 75	2 25	
" " " boxes	3 50	4 25	
" " Cal. Seedlings	2 75	3 00	
" " Cal. Navels	4 00	4 50	

DOMESTIC.

Apples, dried, per lb.	0 06	0 06 1/2
" " evaporated	0 07	0 07 1/2

FOOD.

Split Peas	per brl.	\$3 75
Pot Barley, per 49-lb. packet	3 75	
Pearl Barley, XXX	2 25	

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz.	1 25
" " 1 lb. tins	2 25	
" " Groats, 1/2 lb. tins	1 25	
" " 1 lb. tins	2 25	

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	
50 to 60 dy basis	2 90
40 dy	2 15
30 dy	2 20
20, 16 and 12 dy	2 25

10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50
5 dy	2 80
4 dy A P	3 25
3 dy A P	2 75
4 dy C P	3 45
3 dy C P	

HORSE NAILS—Canadian, dis. 60 per cent.

HORSE SHOES—

From Toronto, per keg. 3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.

Round-head iron, 75 p. c. dis.

Flat-head brass, 77 p. c. dis.

Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—

Manilla 0 09 1/2 | 0 10 |

Sisal 0 06 1/2 | 0 07 |

AXES—

Per box 6 00 | 12 00 |

SHOT—

Canadian, dis. 12 1/2 per cent.

HINGES—

Heavy T and strap 0 04 1/2 | 0 05 |

Screw, hook and strap 0 03 1/2 | 0 04 |

WHITE LEAD—Pure Association guarantee, 25 lb. in oil 0 04 1/2 | |

No. 1 0 04 | |

No. 2 0 03 1/2 | |

No. 3 0 03 1/2 | |

TURPENTINE—

Selected packages, per gal. 0 48 0 49

LINED OIL—

Raw, per gal 0 53 | 0 54 |

Boiled, " 0 56 | 0 57 |

GLUE—

Common per lb 10 | 0 11 |

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt. \$3 35 | |

Star Standard, 12 qt. 3 80 | |

Milk, 14 qt. 4 75 | |

Round-bottomed fire pail, 14 qt. 4 75 | |

Tubs, No. 1 13 30 | |

" " 2 11 40 | |

" " 3 9 50 | |

Fibre Butter Tubs (30 lbs.) 3 80 | |

Nests of 3 2 85 | |

Keelers No. 4 8 00 | |

" " 5 7 00 | |

" " 6 6 00 | |

" " 7 5 00 | |

Milk Pans 2 65 | |

Wash Basins, flat bottoms 2 65 | |

" " round bottoms 2 50 | |

Handy Dish 2 25 | |

Water Closet Tanks 17 00 | |

Dish Pan, No. 1 7 60 | |

" " 2 6 20 | |

Barrel Covers and Trays 4 75 | |

Railroad or Factory Pails 4 75 | |

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 50
Clear Jelly Marmalade	1 90	
Strawberry W. P. Jam	2 20	
Raspberry "	2 10	
Apricot "	1 90	
Black Currant "	1 90	
Other Jams "	1 55	1 80
Red Currant Jelly	3 00	
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box ..	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can.	2 00
" Acme " Pellets, fancy boxes (30's), per box ..	1 50
" Acme " Pellets, fancy paper boxes (4's), per box ..	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can ..	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
" Purity " Licorice, 200 sticks	1 45
" " 100 sticks	0 72
Initiation Calabra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net. \$12 00

MUSTARD.

KEEN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	\$0 40
" " 1/2 lb. tins	0 42
" " 1/4 lb. tins	0 45

Round Tins—	per lb.
F. D., 1/2 lb. tins	0 25
" " 1/4 lb. tins	0 27 1/2
" " 1 lb. jars, per jar	0 75
" " 1 lb. "	0 25
" " 4 lb. tins, decorated, p.t.	0 80

COLMAN'S.

Square Tins—	per lb.
D. S. F., 1 lb. tins	\$0 40
" " 1/2 lb. tins	0 42
" " 1/4 lb. tins	0 45

Round Tins—	per lb.
F. D., 1/2 lb. tins	0 25
" " 1/4 lb. tins	0 27 1/2
" " 1 lb. jars, per jar	0 75
" " 1 "	0 25

RICE, ETC.

Rice—	per lb.	per lb.
Aracan	0 03 1/2	0 03 3/4
Patna	0 04 1/2	0 05
Japan	0 05 1/2	0 06 1/2
Imperial Secta	0 06 1/2	0 07 1/2
Extra Burma	0 06 1/2	0 07 1/2
Java Extra	0 06 1/2	0 07 1/2
Genuine Carolina	0 06 1/2	0 07 1/2
Grand Duke	0 06 1/2	0 07 1/2
Sago	0 04 1/2	0 05 1/2
Tapioca	0 04 1/2	0 05 1/2
Goathead (finest imported) ..	0 06 1/2	

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " " per gross	10 00
" " 25c " per doz.	1 75
" " " per gross	20 00

STARCH.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/4
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 3/4
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06 1/4
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch 1 lb. fancy boxes, cases 28 lbs.	0 09
Culinary Starch—	
Challenge Prepared Corn 1 lb. pkgs., boxes 40 lbs.	0 06 3/4
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs.	0 07 1/4

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartons	0 05 1/4

Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes.	0 07

Edwardsburg Silver Gloss, 1-lb. chrono package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satin, 1-lb. cartons.	0 07 1/2
No. 1 White	0 04 1/2

Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07 1/4
Canada Pure Corn	0 06 3/4

Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00 1/2

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS—	
40-lb. boxes, 1-lb. pkgs., new wrappers	0 08 1/2
6-lb. boxes, sliding covers (12-lb. boxes each crate) ..	0 09

PURE—	
36-lb. boxes, 12 3-lb. boxes, Oswego 40-lb. boxes, 1-lb. packages	0 07 1/2
CORN STARCH	0 08

For puddings, custards, etc.	
ONTARIO—	
36-lb. to 45-lb. boxes, STARCH IN 6 bundles	0 06 1/2
STARCH IN Silver Gloss	0 08
BARRELS Pure	0 07

SUGAR.

Granulated	c. per lb.	0 04 3/4	0 04 1/2
" " No. 2	0 04 1/4	4 30	
" " German			
Paris Lump, bbls. and 100-lb. boxes	0 05 1/4	0 05 1/4	
Extra Ground, bbls. Icing	0 06		
Powdered, bbls.	0 05 1/4	0 05 1/2	
Extra bright refined	0 03 1/2		
Bright Yellow	0 03 1/2		
Medium Yellow	0 03 1/4		
Dark Yellow	0 03 1/4		
Raw Demerara	0 03 1/4		

SYRUPS AND MOLASSES.

SYRUPS	per gallon.	bbls. 1/2 bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Very Bright	0 53	
Redpath's Honey	0 50	
" " 2 gal. pails.	1 35	
" " 3 gal. pails.	1 60	

SOAP.

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	
P. M. LAWRASON'S SOAPS	per box.
Wonderful, 100 bars	\$4 00
Supreme, 100 bars	3 70
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS.

	per box.
Richards' Pure Soap, 100 bars.....	\$5 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2½ lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb.....	\$3 30
13¼ lb. and 1-lb. bar, 60 lb.....	3 60
12 oz. cakes, 100 cakes in box.....	4 13
10 oz. cakes, 100 cakes in box.....	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

QUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz., per box.....	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04¾
Genuine Electric, 72 bars, per box.....	2 50

TEAS.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon- ing, Paking.....	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souehong.....	0 18	0 25
CEYLON.		
Broken Pekoes.....	0 35	0 42
Pekoes.....	0 20	0 40
Pekoe Souehong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary		
firsts.....	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.....	0 42	0 50
Cases, small leaf, firsts.....	0 35	0 40
Half Chests, ordinary		
firsts.....	0 22	0 38
Half Chests, seconds.....	0 17	0 19
" " thirds.....	0 15	0 17
" " common.....	0 13	0 14

PING SUYEN.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe.....	0 16	0 22
" " Oolong.....	0 14	0 15
" " Gunpowder.....	0 16	0 19
" " Siftings.....	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold		
Bar, 8's.....	0 59	
Jugots, rough and ready, 8's.....	0 57	
Laurel, 3's.....	0 49	
Brier, 7's.....	0 47	
Index, 7's.....	0 44	
Honeysuckle, 8's.....	0 56	
Napoleon, 8's.....	0 50	
Victoria, 12's.....	0 47	
Brunette, 12's.....	0 44	
Prince of Wales, in caddies.....	0 43	
" " in 40-lb. boxes.....	0 48	
Bright Smoking Plug Myrtle, T. & B.,		
3's.....	0 60	
Lily, 7's.....	0 47	
Diamond Solace, 12's.....	0 50	
Myrtle Cut Smoking, 1 lb. tins.....	0 70	
¼-lb. plug, 6-lb. boxes.....	0 70	
" " plug, 5-lb. boxes.....	0 70	

MCALPIN TOBACCO CO.

White Burley Chewing—Duty paid.		
Beaver, 12 oz., smooth, 3x12, 5c and		
10c cuts, 12-lb. butts.....	0 61	
Beaver, 8 oz. R. & R. 2x12, 5c and 10c		
cuts, 12-lb. butts.....	0 61	
Beaver, 16 oz., R. & R., 10c cuts, 2x12,		
18-lb. butts.....	0 61	
Jubilee, 7½ to 1 lb., chocolate, 15-lb.		
butts.....	0 58	

Prince George, 8's, 21-lb. caddies.....	0 47
Teenisch, 9 to 1 lb. (fancy chewing) ..	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb.	
butts.....	0 47
Black Chewing	
Standard, 3rds, 4ths, 7s and 12s, 20-lb.	
packages.....	0 45
Plug Smoking	
Woodcock, 18-lb. caddies, 7s.....	0 50
" " 3rd.....	0 50
Sunny South, 6s and 7s, 18-lb. cad-	
dies.....	0 46
Solid Comfort, 6s, 18-lb. butts.....	0 44
Special, 7 to 1 lb., 18-lb. caddies.....	0 42
Cut Tobaccos, Smoking	
Silver Ash, 1-9ths, 5-lb. boxes.....	0 62
Puck, mixture, 1-9ths, 5-lb. boxes.....	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes.....	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails.....	0 65
Ternis, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.	Per M.
Madre E' Hijo, Lord Lansdowne.....	\$60 00
" " Panetelas.....	60 00
" " Bonquet.....	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria.....	80 00
" " Pins.....	55 00
El Padre, Reina Victoria.....	55 00
" Reina Victoria Especial.....	50 00
" Conchas de Regalia.....	50 00
" Bonquet.....	55 00
" Pins.....	50 00
" Longfellow.....	80 00
" Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
" Queens.....	29 00

Cigarettes—All Tobacco—		
Cable.....	7 00	
El Padre.....	1 00	
Mauricio.....	15 00	

DOMINION CUT TOBACCO WORKS, MON-

TREAL.

Athlete	7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1.....	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cu Tobaccos—	per lb
Puritan, 10ths, 5-lb. boxes	0 70
Old China, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—		
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83	
Puritan, 1-10 5-lb. boxes.....	0 83	
Athlete, per lb.....	1 15	
Plug Tobaccos—		
Old Chum, plug, 4s, Solace, 16 lbs.....	0 68	
" " " 8s, " 16.....	0 68	
" " " 8s, R. & R. 13½.....	0 68	
" " " 7s, R. & R. 14½.....	0 58	
" " " 7s, Solace, 14½.....	0 58	
" " " 8s, Solace, 15.....	0 58	
" " " 8s, Twist, 16.....	0 58	
O. V. " 3s, Solace, 17½.....	0 58	
O. V. " " 1s.....	17 0 53½	
Derby " 12s, " 17½.....	0 51	
Derby " 7s, " 17.....	0 51	
Athlete " 5s, Twist 9.....	0 74	

WOODENWARE.

COPPER WARE.				per doz.
Pails, 2 hoop, clear, No. 1.....	"	3	"	\$ 1 50
" " " " " " " ".....	"	2	"	1 65
" " " " " " " ".....	"	3	"	1 40
" " " " " " " ".....	"	"	"	1 60
" " " " " " " ".....	"	"	"	1 65
Tubs, No. 0.....	"	"	pointed	8 50
" " " " " " " ".....	"	1	"	7 00
" " " " " " " ".....	"	2	"	6 00
" " " " " " " ".....	"	3	"	5 00
Washboards, " " " " " " " ".....	"	"	"	5 00
" " " " " " " ".....	"	"	"	1 90
" " " " " " " ".....	"	"	Water Witch	1 40
" " " " " " " ".....	"	"	Northern Queen	2 25
" " " " " " " ".....	"	"	Single Crescent	1 85
" " " " " " " ".....	"	"	Double "	2 75
" " " " " " " ".....	"	"	Jubilee	2 25
" " " " " " " ".....	"	"	Globe Improved	2 00
" " " " " " " ".....	"	"	Quick and Easy	1 80
" " " " " " " ".....	"	"	World	1 75
" " " " " " " ".....	"	"	Rattler	1 30
THE E. B. EDDY CO.				
Washboards, Planet.....	"	"	"	1 60
" " " " " " " ".....	"	"	Waverly	1 50
" " " " " " " ".....	"	"	XX	1 40
" " " " " " " ".....	"	"	X	1 25
" " " " " " " ".....	"	"	Electric Duplex	2 25
" " " " " " " ".....	"	"	Special Globe	1 25
Mops and Handles, combined.....	"	"	"	1 25
Butter Tubs.....	"	"	"	1 60
Butter Bowls, crates assort'd.....	"	"	"	3 60

Matches		
Steamship (10 gross in case).		
Single case and under 5		
cases.....	3 10	
5 cases, freight allowed.....	3 10	
Per Case.		
5-Case Lots, Single Case.		
Parlor.....	\$1 70	\$1 75
Real Parlor.....	1 70	1 75
Telephone.....	3 30	3 50
Telegraph.....	3 50	3 70
Safety.....	4 00	4 20
French.....	3 00	3 10
Favorite.....	2 25	2 45
Flamers.....	2 20	2 40

You Won't
Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish



To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

COX'S GELATINE

Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

EDWARD STILL

Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Perfectly Satisfied



That's saying a good deal, but just remember the article under discussion is the Dayton Computing Scale.

JAMES CURRIE, Dealer in Groceries, Provisions, etc.

AMHERST, N.S., April 20, 1895.

MESSRS. MILLS & Co, Chicago, Ill. :

Dear Sirs,—In reply to your favor of the 14th inst. regarding the scale purchased from your agent some time ago, would say that I am perfectly satisfied with the investment; it gives first-class satisfaction, saves time and money. I would not sell it to-day for what it cost me, and I cheerfully recommend it to anyone in the grocery business.

Yours respectfully, JAS. CURRIE.

Let us send you further particulars.

MILLS & COMPANY

700-701 Garden City Block
Cor. Randolph and 6th. Ave.

... CHICAGO, ILL.

General Agents for
The Dayton Computing Scales.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —
GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.



Double Embossed Metallic Sidewalk Sign
GIVEN AWAY with first
one gross order for

BRYANT'S ROOT BEER

5 GALLONS FOR 10 CENTS.

Small Metallic Sign given with every two dozen
order. For sale by Wholesale Grocers and
Druggists in Canada, or by

Williams, Davis, Brooks & Co.

PROPRIETORS

DETROIT, - MICH.

The Sign is in two colors and over three feet high by
twenty inches wide.

HYDE PARK. ATHLETE. PURITAN. DERBY. SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, JUNE 21, 1895.

No. 25

COLMAN'S MUSTARD



BEST ON EARTH

IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

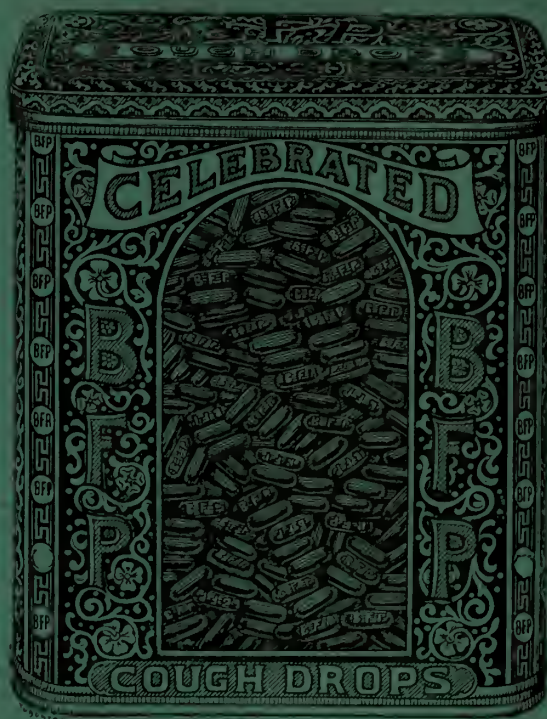
READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

LA CADENA—CREAM OF THE HAVANA CROP.

B.F.P. Cough Drops



Put up in
5 lb. Canisters
Glass Front

A handsome
Counter article

A soothing remedy
For anything
In the nature
Of a . . .
Cough or Cold

Toronto Biscuit & Confectionery Co., Toronto

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5¼ x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Canadian Wholesale Grocers:

M. Masuret & Co., London, Ont.
N. Quintal & Fils, Montreal.

Dearborn & Co., St. John, N.B.
W. H. Gillard & Co., Hamilton, Ont.

Also kept in stock by every Wholesale Druggist in Canada.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

**ORDER the largest quantity
you can use and get the
best discount.**

Standard Goods THE Best to Handle

"THISTLE" HADDIES

NEW PACK NOW ON THE MARKET. This is the



STANDARD BRAND
OF CANNED HADDIES



Always the best quality.

Specify this brand in ordering.

..STOWER'S..

LIME ❖ JUICE ❖ CORDIAL

The finest preparation of the kind made.

Delicious, Healthy and Refreshing Summer Drink

For sale by reliable dealers.



If you want a

PURE CASTILE
.. SOAP ..

ORDER THIS BRAND.

A. P. TIPPET & CO., Agents
Montreal Toronto

MACONOCHIE BROTHERS

131 LEADENHALL STREET

LONDON, ENGLAND



Potted Meats

Fresh Herrings

Kippered Herrings

Findon Haddocks, etc.



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

For further particulars apply to agents:—

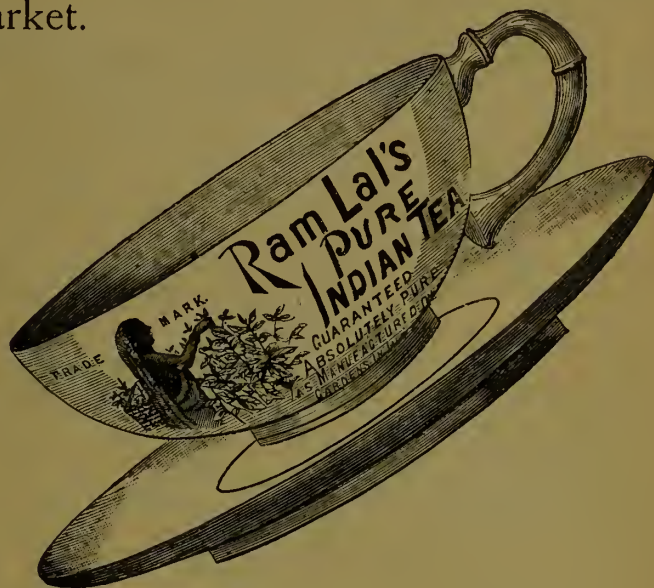
WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

The only **Pure Indian Tea** on the
Canadian market.

It has scores of
imitators but
no . . .

Equals



ROSE & LAFLAMME, 39 Lemoine Street, **Montreal**

Important Notice We will continue for a few weeks more to sell at old prices our

"P. Richard's," "C. Couturier's,"
"F. Marion & Co.'s"

BRANDIES

We have a large quantity, duty paid, and are disposed to give benefit of same to our friends.
Write for Samples and Quotations.

LAPORTE, MARTIN & CIE., Wholesale Grocers 72-78 St. Peter St., MONTREAL



Kipper Herrings

The recognized leading Brand in all
the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.

Prof. of Chemistry and Pub. Analyst,

MONTREAL.

Fine Chocolates

AND BON-BONS

G. J. HAMILTON & SONS

Halifax and Picton, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. |

ROSE & LAFLAMME, Montreal.

"GRAND MOGUL" TEA

1-2 LB. AND 1 LB. PACKAGES. 40 AND 50 CENTS.

THE PEER OF ALL PACKAGE TEAS.

White Bear

Japan Tea

To retail at 25c.

Golden Star

Japan Tea

To retail 40 and 50c.

ALL RELIABLE TEAS.

Agents:

Hood Bros. & Co., Winnipeg.
W. Tufts & Son, Vancouver.

T. B. ESCOTT & CO.

Wholesale Grocers.

. . . London, Ont.

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE,"
sent free with first order.



D. RICHARDS

- - -

WOODSTOCK.

Look out for him

who offers "something as good as Reindeer."



THE OLD RELIABLE

"REINDEER BRAND"

has the largest sale of any CONDENSED Milk in
Canada.

It must be pretty good.

There are Others

But None Compare

Rich
Full-Flavored
and
Invigorating



Highest
Quality
Strictest
Uniformity

It is a pleasure for us to send samples and answer questions regarding our goods. Write us.

W. H. Gillard & Co. Wholesalers Only, Hamilton

GOOD TIMES

:: AND ::

HARD TIMES



W. P. & S.

{ BISCUITS
CONFECTIONERY
PICKLES

ARE UNEQUALLED.

Wm. Paterson & Son, Brantford, Ont.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JUNE 21, 1895

(\$2.00 per Year) No. 25

DROPS FROM THE EDITOR'S PEN.

Two and two make four, but two wrongs do not make a right.

* * *

Flies come from everywhere, but merchants wish they were nowhere.

* * *

Musquitoes, like burglars, do their best work at night. We speak whereof we know.

* * *

Discounted is the clean record of a merchant if dirty is himself, store and all his belongings.

* * *

A salesman that never sleeps is the advertisement that graces the columns of a good trade paper.

* * *

Many things harmless in themselves have become synonymous for evil because unwise people have abused them.

* * *

The sweat of the brow by which man earns his daily bread puts muscle in his arm and health in his body.

* * *

Business men who do not take a holiday in the woods may be compelled to take a "holiday in bed" ere long.

* * *

Now that the "match" is apparently off with Canada and Newfoundland, we sigh as we think "it might have been."

* * *

Tea and onions side by side on the table are all right, but all wrong are they when side by side in the merchant's store.

* * *

Young clerks in the A B C's of business should not, like children who have mastered the alphabet, imagine they know everything.

* * *

We who live in the cities and laugh at the "greenness" of farmer, discover when we go into the country that white almost in

comparison with our "greenness" is the verdure of the woods and fields.

* * *

York County Council has at last decided to abolish the toll gates. And thus is another of mediævalism's relics to be razed.

* * *

The merchant who imagines that the maxim, "Slow but sure," gives him license to slothfulness will be sure to quickly become a bankrupt.

* * *

If the bulls would toss or the bears squeeze to death the speculative manipulators, wheat would have an opportunity of really showing what it is worth.

* * *

Those who fail to recognize returning good times must be blind indeed if they fail to see them in the regular trade and navigation returns of the Dominion.

* * *

The people of Hamilton, Ont., will have their heads worse swelled than ever now, for someone has praised the Mountain City's public library and called it a "model."

* * *

A Montreal milk dealer has been fined for selling milk that was too thin. Had he used Toronto Bay water to dilute the lacteal fluid he would never have been discovered.

* * *

A \$12,500,000 ice trust has been formed in Boston. A little of the warm sun of competition is evidently wanted at the "Hub" to thaw out this gigantic combination.

* * *

Unequal to the task of coping with the ups and downs of every-day life are men who have been spoon-fed all their days. Young men starting out in life should digest this fact.

* * *

The Dominion Government may guarantee that its decision not to now furnish a guarantee to the Hudson Bay Railway Co.

will earn the "well done" of the people of the country.

* * *

Commissered with, and not vilified, is to be the merchant who these balmy summer evenings fancies it pays better to keep his store open and put cents into his till than close up and put fresh air into his lungs.

* * *

The Pharmaceutical Association of the province of Quebec are considering a proposition making for the extension of the poison schedule. If the movement is successful, grocers may be still further restricted in the sale of drugs.

* * *

According to the Dominion Fisheries Department, the amount of capital, and the number of people engaged in the industry, have largely increased since last year. Sir Richard Cartwright doubtless thinks there is something "fishy" about their report.

* * *

When concern for the commercial interests of the country are even as important with the average parliamentarian as party exigencies, sessions of Parliament will be shorter, and the list of Acts of real benefit to the country longer than they now are.

* * *

A good opportunity now has the canned goods packer for showing what kind of business material he is made of. This applies particularly to him who still has a stock on hand for which the recently defunct Selling Committee could not find a customer. Remember that an advertisement is the most efficacious medium through which to secure the desideratum.

* * *

Is the Dominion Department of Trade and Commerce making, or proposing to make, any special effort to secure for Canada a share of the increased trade with China, which is likely to develop with civilized countries in consequence of that nation's experience with Japanese soldiery. If it proposes to move, it cannot move any too quickly.

THE ESSENTIALS OF GOOD MANAGEMENT.

EVERYTHING nearly to day requires to be conducted on a scientific basis in order to ensure success. In the management of business, particularly, this is demanded. The day when slipshod business methods could be practised, and the merchant still keep his head above water, has vanished. It went out with big profits.

Not infrequently business ventures suddenly collapse which were doing a large and apparently profitable trade; and when the estates came to be examined it was found that the canker worm was bad management.

A vessel can navigate with safety amid the Thousand Islands, or the myriads of islands that dot the Muskoka lakes, as long as the watch is on the alert. It is much the same with business; as long as there is good management and precautions are taken to guard against the multiplicity of evils that menace trade on every hand, there is not much danger, other things being equal, of failure.

Whether the business is small or large efficiency in the management is essential.

The man who always works and never takes relaxation from business eventually develops into a poor specimen of humanity, from a mercantile as well as a social point of view. But relaxation does not mean neglect of business. The ideal manager will be "on deck" when duty demands it, and he will "go below" when that duty has been performed or when danger is past. I have known excellent businesses to be ruined simply because the proprietors would fly off with a fishing, shooting or carousing party when their presence in their respective stores was really necessary. "Business first and pleasure afterwards" should be the motto of everyone who aims to succeed in life.

Good management in business and office work entails system, or method, just as you choose to term it. System is the means whereby four times as much work can be accomplished as can be without it. It is as necessary in its way as it is in the solar system; and its absence means chaos in the one as well as in the other particular. Where there is no system there cannot be success. There are some men who are always on the rush, and yet accomplish practically nothing—except spending themselves. Those who, on the other hand, accomplish much are often men who appear to be doing little. It is because they are methodical. Nature, the greatest of all workers, quietly develops the seasons in their turn, only exhibiting energy when she undertakes to split or overturn a mountain.

A proprietor or manager should not allow his love of work or desire to economise to

induce him to undertake too much. That is, he should not essay to do other people's work besides his own, any more than is imperatively necessary. And the larger the affair to be managed, the more rigidly should this rule be followed.

In these days, probably more than at any other time previously, the head-centre of a business requires to give all the attention he can to purely matters of management. There are plans to be laid, new ideas to be developed, and financial and a multiplicity of other details that require watching. A manager cannot do all this and at the same time perform the duties of an establishment down to those of a message boy, as some almost essay to do.

Of all the essentials to good management none is more important than the matter of accounts, both those receivable and those payable.

Accounts receivable are often the main intake. Consequently they need to be carefully superintended. When an account is rendered and payment is not forthcoming, an effort should be made to induce the debtor to stipulate a certain date when he will meet it. A memo should then be made of the day so fixed, and when it comes around he should be again called upon. This operation should be repeated as often as necessary.

Promptness in the payment of accounts is as necessary as promptness in the collection of accounts; and even more so, for remissness in this respect means loss of credit as well as loss of reputation. The management of every business enterprise, whether it be small or large, should possess a book wherein is kept a record of both bills payable and bills receivable. And if this book is consulted regularly a merchant will, if he can, pay or collect his accounts when they are due.

Of all the evils that afflict humanity, none are probably greater than procrastination. The ideal manager will choke it as soon as it makes its appearance. Failure to do so has caused the loss of untold golden moments and millions of money. "Do it now," or "Never put off for to-morrow what you can do to-day," are mottoes which every merchant or manager should keep before him, either posted on his desk or inscribed in his brain.—W. L. E. in The Hardware and Metal Merchant.

GOLD IN ONTARIO.

O. R. Sprague, of Buffalo, claims to be in possession of the mining rights to more than 3,000 acres of land in the province of Ontario, containing the most valuable deposits of gold yet discovered in Canadian soil. These mineral lands are mostly in the county of Hastings. The discovery of gold, Mr. Sprague says, was accidental. He was in quest of simple mineral paint

clay last fall, and during his search came upon nuggets of gold-bearing quartz. These analyse about \$5,000 in gold to the ton. Mr. Sprague immediately began prospecting for gold on a large scale, while preserving strict secrecy, and associated with him Mr. Dewitt C. Blackman, also of Buffalo. As a result of their investigations the mineral rights to more than 3,000 acres were quietly picked up, the farmers who owned land being, according to Mr. Sprague, too ignorant to suspect that they owned anything but the commonest common stones. Messrs. Sprague and Blackman have been working holdings in a modest way since the snow left the ground this spring, and now intend pushing operations on a more pretentious scale. A stamp mill will be built near the principal mine, and further machinery will, they say, be introduced without loss of time.

OVERCHARGING CASH BUYERS.

A Kinmount (Ont.) grocer writes us asking whether "the plan of overcharging credit customers (or undercharging cash customers) would be suitable for the retailer." He adds: "It does not seem fair to make the cash customer pay the bad debts, but to me it seems that to charge one price and to refuse bad customers is our only plan."

Will some of our readers give their experience in this matter? It will help this Kinmount grocer and his 7,000 confreres in this Dominion.

To open the game, the writer gives his opinion. Have one price only, and that the cash price. Send all your credit customers to your opposition, and you will bust his business to smithereens in two years. Sell for cash only, and your grey hairs will not come so soon; your friends will be more numerous and your life more enjoyable. Sell for cash only, and you will set an example to help the business world to higher and better methods.

Children into men and women grow. It is well for merchants to remember this.

We are giving

LARGE DISCOUNTS off all

ORIGINAL PACKAGES
.. OF ..

Crockery, China, Glassware,
AND LAMPS

During our **LIQUIDATION SALE.**

Liberal inducements to all buyers in order to wind up this business.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

Delays are Dangerous

Prices cannot always drop. Prices of nearly everything looking up. Canned Goods are stiffening, and we believe higher prices to be a feature of the near future. See the attractive list in the hands of our travelers.

LUCAS, STEELE & BRISTOL, - - - HAMILTON

A SNAP FOR HOT WEATHER

Henderson's— Wild Cherry

A GREAT SELLER
BIG PROFITS

Ten cent bottle makes 2 quarts.

Thirty cent bottle makes 8 quarts.

SAMPLING OUTFIT GIVEN FREE

Including Pitchers, Glasses and one bottle making
40 gallons.

JAMES TURNER & CO. - - HAMILTON

Wholesale Agents.

It Has No Equal



We know it because we sell more each year.

The retailer sells more

The jobber sells more

The consumer buys more

And more people write us stating that

MACLAREN'S IMPERIAL CHEESE
IS UNEQUALLED

For the Cottage, Cruise, Camp and Home.

It pays to handle such goods.

The Original

HENDERSON'S

The Only Genuine

WILD CHERRY BEVERAGE

A HEALTHFUL SUMMER DRINK

PRICE PER CASE

\$4.50

Free Outfit With Sample Order


CASE RETAILS FOR

\$6.00

SAMPLE CASE CONTAINS.....2 Doz. 10c. Size
I " 30c. "

10c. BOTTLE MAKES.....2 QUARTS
30c. " "8 "

OUTFIT consists of Pitcher, Tray, Glasses, and Dollar Bottle

 The Outfit enables you to serve samples free and thus increase your sales.

AGENTS FOR TORONTO

H. P. ECKARDT & CO.

GOVERNMENT AND BUTTER.

MR. MCMILLAN asked in the House of Commons a day or so ago: "What was the weight per package of the packages of creamery butter purchased by the Government last winter for shipment to Great Britain? What sales have been made, and what prices have been realized per pound since the statement made by the Secretary of State on the 16th of May? Have all the packages been sold, or do any remain at present in the hands of the Government? Was any of this butter sold in Montreal not for shipment to Britain? If so, for what reason, and how much was thus sold, and what price per pound was realized for it?"

Hon. Dr. Montague, Secretary of State, responded in these words: "Nine hundred and fifteen packages of butter shipped from Montreal weighed 48,937 pounds net, making an average of 53.48 pounds of butter per package. No account sales have been received since the statement made by me to the House on the 16th of May. Some 246 packages of butter were sold in Montreal, which were paid for by an advance of 20 cents per pound by the Government. Payments have been made on three lots of butter at 20 cents a pound which were not included in the former return and payments are to be made on two lots. The reason

why the butter was not sent to England was because it was not in packages which appeared to be suitable for export to Great Britain to enhance the reputation of the packages of our butter there. The following lots of creamery butter received at Montreal, intended by the consignees to be shipped to Great Britain by the Dairy Commissioner, were sold in Montreal on account of being in packages unsuitable for export :

No. of packages.	Pounds.	Per lb.	Cents.
21	1 294	22	
9	490	22	
19	961	21	
56	2,938	21½	
43	2,244	21	
2	56	21½	
4	224	21½	
5	274	21½	
1	56	21	
7	392	21½	
21	621	21½	
21	620	20	
21	1,067	21½	
16	874	21	
40	1,970	21½	
5	280	(4 at 23	
		and 1 at 22)	
6	330	(5 at 21	
		and 1 at 21½)	

There are also 21 packages totalling 93c pounds, and 28 packages totalling 1,438 pounds, of which the returns have not yet been received. The Dairy Commissioner has received information from some of his correspondents in England stating that there would be no difficulty in doing a steady trade in butter similar to that contained in the packages already forwarded."

EGG DUTIES.

An order-in-Council has been passed reducing the duty on eggs from five cents a dozen to three cents a dozen. The tariff as adopted last year provided that whenever it should appear that eggs may be imported into the United States from Canada at a rate not exceeding three cents a dozen, the import duty into Canada shall be three cents a dozen. Inasmuch as the attention of the Department of Customs has been called to the fact that the United States import duty is only three cents, the Canadian duty has been lowered to that figure. British Columbia is the only province that imports eggs largely. Its importations last year were 78,853 dozens.

A suit recently brought by a member of a business in a United States court to dissolve the partnership between himself and his associate, on the ground that the associate was drinking too much for the welfare of the firm, discovers an old agreement made by the two men when they went into the plumbing business. In the articles of agreement was a clause to the effect that should either member of the firm become addicted to the use of intoxicating liquors to an extent that made him unfit for conducting his share of the business with credit to the firm, the other should have the right to demand a dissolution of partnership. Acting upon this clause, the plaintiff recently brought suit in the Superior Court, praying for a dissolution of the firm and the appointment of a receiver, on the ground that his partner had violated the liquor clause.

Young men who read this should take warning and not include such a clause in their partnership papers.

The "Rose" Broom

Specially
Manufactured
to meet the
Requirements
of those who
need a really
First-class
Broom

We also manufacture the Pansy, Thistle, Daisy, and Tulip. All good value. We will allow freight on five dozen and over.

H. A. NELSON & SONS, Toronto and Montreal.

Currants—

Fine Patras and Filiatra Fruit.

We are offering special values in this fruit. It will pay you to have our samples and quotations before buying.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

An Interview of Five Minutes

Will convince you that our

MOLINA ROLLED WHEAT

Quality High
Price Low

will catch your trade. The quality and
price have both been revised.

E. D. TILLSON - Tilsonburg, Ont.

The Editor



Of THE CANADIAN GROCER has in several articles during the past few months told you of the dangers of using ordinary cows' milk, and the healthfulness of **good** condensed milk. Tell your customers what you have learned, and, as the brand purest, richest and best for your customers, recommend

“Jersey” Brand

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

All the Difference in the
World Between a Mixture and a Blend



The old style formula of mixing half a dozen teas together and attempting to disguise their dissimilar qualities with a liberal dose of Scented Orange Pekoe, only resulted at best in a nauseating mixture seldom twice alike in varying degrees of disappointment.

How different the results in the use of our

PURE BLENDED TEAS

NINGPORI
BALIKANDA
COOLIPUR

Blended to infinitesimal niceties by **Experts** on the Estates where grown. The absolutely unvarying high standard excellence of these goods is the basis on which they have not only won but kept their reputation as the most satisfactory goods on the market.

SOLE WHOLESALE SELLING AGENTS :

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg.

The demand
for our . . .

Extracts

Is increasing and we are pleased to inform the trade that they are giving universal satisfaction. See our travelers or mail us your order.

COFFEES
SPICES
BAKING POWDERS

G. F. MARTER & SON
PHOENIX MILLS - 1-3 JARVIS ST., - TORONTO.

Jelloine

Specially prepared for making Jellies, Custards, etc. Goes twice as far as Gelatine and costs less. In one and two ounce packages. Send for quotations.

Kennedy, Greig & Co. Grocers' Specialties Montreal

THE CANADIAN GROCER

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President.

HUGH C. MacLEAN,
Sec.-Treas.

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ADVANCE IN SUBSCRIPTION PRICES

In future the annual subscription price of this paper, mailed to British and other European places, and to China, Japan, South America and Africa, will be \$3 a year.

MAY TRADE RETURNS.

APRIL trade, it will be remembered, showed an increase of nearly 25 per cent. over April, 1894, and a slight increase, about 6 per cent., over April, 1893.

May returns are to hand. During May, 1895, goods to the value of \$9,439,957 were imported, as compared with \$9,161,161, an increase of 3 per cent. The exports were \$8,898,932, as compared with \$7,863,960 in May, 1894, an increase of over 12 per cent. Unfortunately, this increase was all in the products of other countries and thus was not so profitable as it might otherwise be.

In looking over the classes of goods imported some peculiar changes are noticeable. The importation of corn and oatmeal in May, 1894, amounted to \$17,736, while this year it was only \$5,275. Drugs and medicines show an increase of about \$19,000 for the month. Earthenware, stone and china-ware declined 25 per cent. in the value of the goods imported. The imports of glass declined from \$197,000 to \$124,000, but this is mostly in window glass, although there is a considerable decline in bottles, jars, decanters and tableware. Pickles, sauces and capers declined over 20 per cent. Provisions, lards and meats were valued at \$44,333, as against \$55,803 in May, 1894, but the imports of butter and cheese ran down even farther, viz., from \$20,364 to \$7,866. Spices and molasses were about stationary, the latter increasing 10 per cent. There is

a large increase in the value of imported cutlery, hardware, tools, implements, machines and engines. Cottons and woolens show a considerable increase.

In the free imports, the value of coffee imports declined from \$94,527 to \$39,242 or over 50 per cent. Fruits increased from \$108,273 to \$114,220. Hides and skins increased from \$150,963 to \$307,023 or 50 per cent. Salt declined from \$67,149 to \$47,140. Sugar increased from \$369,837 to \$978,238, owing to possibility of a change in duty. Tea increased from \$90,441 to \$136,152.

In exports there were increases in the produce of the mine, produce of the fisheries, animals and their produce, manufactures and miscellaneous. Produce of the forest declined slightly, but the greatest decline was in agricultural products, which were valued at \$1,562,794 in May, 1894, and at 1,013,574 this year, a decline of over one-third.

On the whole trade may be said to be very encouraging, and prospects for a good fall trade are very bright.

THE DANGERS OF FRESH MILK.

THE CANADIAN GROCER has received from England the particulars of the Royal Commission on Tuberculosis which has condemned the use of new milk as an article of food. The enquiry is of supreme value, and must take its place among the great medical verdicts of modern times. The results arrived at fully confirm the views set forth in these columns some months ago that if milk was to continue as an article of common diet it must be used in a condensed state.

The Commission was composed of eminent men, such as Professor Brown, C.B.; Sir Geo. Buchanan, M.D., chief medical officer of the Local Government Board; Dr. Payne, and Professor Burdon Sanderson, the noted scientist. The number of witnesses was sixteen, eleven of these being medical men and five being representatives of the meat trade. The evidence was supplemented by practical experiments. Dr. Martin was instructed to investigate the effect of tuberculous food on animals so as to obtain information that would bear on the results of human beings using similar food. Professor McFadyean enquired into the possibility of discovering symptoms of tuberculosis in living animals. The duty of examining the effect of cooking upon tuberculous food was committed to Dr. Woodhead. It will be seen, therefore, that there was nothing amateurish or irresponsible about the men who set to work to discover the truth. They were all competent authorities whose investigations supply conclusive testimony.

The actual details of these experiments may conveniently be left for another occa-

sion. Meantime, it is well to rehearse briefly the results of the enquiry, as set forth in the report of the Commission. The cow was found to be the animal commonly affected by the disease germs of tuberculosis, popularly called consumption. The disease was found to exist to a very large extent, and to be easily communicated to man. This could be done through the meat, but the greatest source of danger was uncooked milk. The cow is very liable to diseases of the udder. The disease germs readily pass into the milk, and the individual who takes it in this state plants the germ of consumption in his system. The way to avoid the danger is to boil the milk or use the condensed article.

The number of children who freely drink fresh milk is practically limited only by the number of children in the world. We may say they all drink it. Evidently they do so under imminent risk of catching consumption. The prevalence of this disease amongst the human race has long baffled medical skill, and the day cannot be far off when the use of fresh milk, owing to the extreme difficulty of discovering the presence of disease germs, must come under the ban. It behooves grocers, who are usually men anxious to keep abreast of the times, to note the new discovery and effect the substitution of condensed milk for the dangerous quality. In Canada there are several brands of the highest merit; it pays to sell them, so that there is no commercial obstacle in assisting the change.

TAX ON PEDLARS IN MONTREAL.

The Montreal City Council have at last decided to take definite steps toward the imposition of a tax on farmers and others who peddle butter, cheese, eggs and fruit through the streets of the city. This is a reform that THE CANADIAN GROCER has been urging for some time, and it is to be hoped that the Council will enact the necessary legislation protecting legitimate grocerymen and traders from this unfair competition. The report sent to the Council by its Market Committee advises the imposition of a fee of 35c. for the first fifteen packages and a half cent additional for every extra package above that number. Several of the trade said they would prefer not to discuss the charge, as it was a step in the right direction, but at the same time many considered it too low.

Other retailers, besides grocers, claim to have grievances against some of the jobbers of the trade. The retail furniture men of Canada last week submitted a series of demands to the furniture manufacturers of the country, at the same time gently hinting that unless their petition was granted they would take the whole matter into their own hands and force the situation.

HOLDING BACK CHEESE.

THE cheese market, so far this season, has been a decidedly unfavorable one for producers of the product. Values have been unusually low, but though they are fully 3c. per pound below the figure ruling at the corresponding period last year, the reaction, considering all the circumstances of the case, was not surprising. Last season speculators operated on an extensive scale, with the result that while the price of all other farmers' produce was low, values on dairy produce, owing to this unhealthy cause, were disproportionately high. The result was apparent when business was wound up during the winter and spring. Losses of over \$3 per box were made in England on a vast quantity of Canadian cheese, and there is still at present a large quantity of old Canadian cheese to be absorbed. It is only natural, considering all these conditions, that prices should be low, and for this reason THE CANADIAN GROCER considers it unwise to hold back early cheese in the prospect of obtaining a higher price later on. Yet this is being done not only in Canada but in the State of New York. In Canada it is approximated that fully 30,000 boxes of a mixture of fodder and grass make are in cold storage at various points in the country and in New York State 30,000 more. This storing of May make is unheard of in the history of the trade, and the only explanation that can be offered is that the owners of this cold storage cheese expect another speculative June boom again this summer. In other words, if the Britishers start in to buy June's, this cold storage cheese will be fraudulently mixed up with the genuine June make, and sent forward as the output of that month. This is the only way to account for it, for no one is foolish enough to believe that it is being carried to be sold honestly on its merits as fodder make in competition with fine, cool, full grass June make. It is just such practices as these that take away from the claim of the factorymen that no branding law is necessary. It is, to use a sporting phrase, too true that if this cheese was branded with the date and month it would not now be in cold store.

CUTTING PRICES ON CIGARS.

Retailers in Montreal are agitating in regard to what they claim to be the unfair competition of some other cigar dealers who are selling 10c. domestic cigars for 5c. A deputation was appointed to wait upon the manufacturers to request their aid in securing a settlement of the matter. It is questionable, however, provided the dealers in question pay cash for their goods, if any practical steps can be taken to prevent them cutting prices. In the long run the matter will adjust itself, for they are certain to find

it a losing game. Still, the annoyance to retailers who do business in a legitimate way is easily understood.

LARGE SALES OF NEW PACK SALMON.

In consequence of further advices from the Coast regarding the new pack and the news that one of the leading canneries, the Windsor, has been burned down, the advance to \$4.50 f. o. b. on the Coast has been firmly established and prices point higher. Several large contracts for about 7,000 to 8,000 cases were settled with wholesale grocers in Montreal this week on the above basis, and on Tuesday a leading firm on the Coast advised its agent in Montreal that it could not do business for anything under \$4.75 for its brands.

HOW HALIFAX VIEWS IT.

The articles in THE CANADIAN GROCER on the subject of union with Newfoundland have received the consideration of the commercial authorities in different parts of Canada, and in no case has our advocacy of union been received with anything but favor. There may be disagreements as to details, but the general policy of union is approved of everywhere. At the last meeting of the Council of the Halifax Board of Trade THE CANADIAN GROCER'S views were considered and a committee was appointed to deal with the matter. The secretary, Mr. Charles M. Creed, writes us this week as follows:

"I am instructed to say that the general consensus of opinion in the mercantile community here is distinctly favorable to the admission of Newfoundland into the Canadian Confederation on the basis of satisfactory terms, which, it is earnestly hoped, will be arranged at no very distant date."

That the Halifax Board is sincere in this matter is further proved by the concluding paragraph in its last annual report, which says:

"In spite of the errors and shortcomings of trusted financiers in our sister city of St. John's, Nfld., the sympathies of the merchants of Halifax can hardly fail to be extended towards the business community and in fact the whole population of the adjoining colony, in the monetary crisis which has unfortunately eclipsed their progress. The curtailment of the resources of many of the mercantile establishments in that quarter will undoubtedly tend to an increase in the volume of trade between Halifax and the adjacent outports on the western coast of Newfoundland, which had already reached considerable proportions."

Most of the leading statesmen of Canada since 1867 have anxiously desired to add Newfoundland to the Dominion. Some have actively worked to accomplish it, such as Hon George Brown, Sir Charles Tupper, Sir John Abbott, etc., but none had opportunities as favorable as the present. It is a great pity the present Ministers do not put themselves in closer touch with the business interests of Canada by carrying this policy out.

THE COLD STORAGE PROJECT.

The large cold storage warehouse in Montreal, the necessity for which has been referred to before by THE CANADIAN GROCER, for the care of perishable produce and groceries, is now in the way of becoming an accomplished fact. An excellent site has been secured on Mill street, so that one side of the warehouse will front on Mill street and another on the river. The railway track from the docks runs right alongside the building, so that the refrigerator cars can be run right into the warehouse, unloaded, and the goods transferred to the cold storage compartments of the sea-going vessels without ever being subjected to the summer heat. The stock of the proposed enterprise is now being offered to the public for subscription, and it would appear to be a good investment. This new enterprise will put Montreal in line with New York and Chicago in regard to cold storage facilities for dairy produce, fruits, and such classes of goods that have to be kept in a certain temperature to prevent deterioration or decomposition. The new concern has its business office at 218 St. James street, Montreal.

OUR VIEWS ENDORSED.

The Halifax Chronicle endorses the stand taken by Hardware and Metal on the appointment of Mr. Hawthorne, of the Welland Vale Manufacturing Company, as a special commissioner on scythe duties to the States.

In the same issue The Chronicle reprints THE CANADIAN GROCER'S views on the Newfoundland question, and backs them up in no uncertain terms.

THE INSOLVENCY BILL.

A leading wholesale merchant was this week asked what he thought about the failure of Parliament to pass the Insolvency Bill.

He replied that so far as the members of Parliament were concerned his opinion of them had not improved. "They are a selfish crowd," said he, "and have not the true interests of the country at heart."

He blamed the bankers also. They had stuck out for a double ranking in the case of commercial paper. In Ontario, when a bank holds commercial paper, it must value these securities and then rank only for the balance of its claim. The bankers wanted the opposite to this in the Insolvency Bill, and the merchants wouldn't agree.

"If Nova Scotia passes a bill for the proper distribution of an assignee's estate and for the abolition of preferences—and such a bill is promised at the next session—we can snap our fingers at the Government

and at the banker's. We will work steadily along at having the provinces improve their laws of this character, and thus obtain from the provinces what the Dominion will not give us, although it is their place to do so."

In conclusion, he remarked that some day the bankers might want the aid of the Boards of Trade, and then their present action would not be forgotten.

EFFECT OF THE DROUGHT.

FOR some weeks past the greater portion of Ontario and Québec have suffered from a continuous drought, to the more or less serious injury of the growing crops. In fact, unless rain comes soon the damage is likely to assume large proportions.

The most immediate result of the lack of heavenly moisture is seen in the small arrivals of rather poor Canadian strawberries that are coming in.

In western Ontario the hot weather is burning up the hay crop, and farmers are cutting their grass now, though it is only half grown. As a consequence, hay has advanced \$6 a ton (from \$12 to \$18) within the past week on the Toronto market.

A leading produce dealer who recently returned from an extended tour of the country remarked to THE CANADIAN GROCER that the pastures were being parched to death, and that unless rain came the production of butter and cheese would show a decided fall off. This may relieve the strained situation in dairy products and enable some of the holders of old stock to get rid of it.

THEY HAD A GOOD TIME.

An occasional correspondent writes us the following letter:

PORT ARTHUR, June 12, 1895.

H. C. Beckett—not Beckett's boy, but the old man himself—came to Port Arthur to see his friends, and to try to capture a little health and pleasure, and some of the speckled trout for which the country is famous. His friends determined that he should have some, so at the matutinal hour—for him—of 7.30 a m. yesterday the pleasure yacht Minnehaha, Capt. Sydney Smith, might have been seen steaming out of the harbor, her prow pointing northeast, half-east, with C. A. Leaney, that tried old salt, at the helm. McKenzie River was the destination, distant fifteen miles. The time during the run was taken up by the passengers—Tom Penfold, Esq., governor of the jail; W. C. Dobie, police magistrate, and W. J. Hasking, of the Palace Grocery—in admiring the scenery, pound nets, loons, etc., that were passed on the trip, and by monkeying with the "cost you ten cents to come in" business. At last Pilot Leaney

sung out, "Land on the port beam," the engine slowed up, and the boat gently touched the place of landing. Then there was a wild hurrying to and fro—a la "The Eve of Waterloo," fishing gear was got out and put together, and the slaughter commenced. After some exciting catches it began to rain, and the fish evidently thought they had better go in out of the wet. The members of the party thought they had better go, too, for awhile, and as "Poles" seemed to produce no fun they tried "Chips," which seemed to produce the desired result. I would venture to remark here that Messrs. Beckett and Leaney may not be able to catch as many fish as some people, but they can catch the "fleeting" nickel just about as well as anyone I know. I wonder if they learned that in the village of Hamilton. I have always been under the impression that the people of that place went to church on Sunday. At 4.37½ p m. sharp the anchor was hoisted, and the ship's head pointed for home, and at 7 o'clock the party landed with a nice lot of fish, some of two pounds weight, and feeling that they had passed a most enjoyable day.

If there are any more chaps like H. C. Beckett and C. A. Leaney in Hamilton, they can send them along. They are good whole souled fellows, and the best we have is none too good for them, and therefore we feel like shouting "Gillard's Pickles Forever," especially the two "Pickles" above mentioned.

PISCATOR.

DID YOU SEE THE BOOM?

Did you see it?

We refer to the increase in trade last week.

As a proof read the following paragraph from Bradstreet's:

"For the Dominion of Canada the clearings were: Montreal, \$12,294,656, increase 14.1; Toronto, \$7,040,456, increase 41.7; Halifax, \$1,367,170, increase, 36; Hamilton, \$736,203, increase 7.9. Winnipeg, \$860,503, increase 19.2. Total, \$22,622,088, increase 22.8."

MR. MACMICHAEL'S PROMOTION.

Business men generally will join us in congratulating S. W. MacMichael on his promotion to the rank of Chief Inspector of Customs. No officer of the Department has enjoyed the confidence of merchants as he has. His long experience and his knowledge of business has enabled him to deal intelligently with many matters that are constantly in dispute between importers and the officials of the Department. His aim has always been to assist importers wherever possible. When, as is frequently the case, he has had to decide against them he has always been able to explain his reasons in such a way that they agree that the ground he takes is a fair one.

He has worked his way up from the lower

ranks of the service, and his knowledge must be invaluable to his chief, Hon. Clarke Wallace.

RETAILERS AND JOBBERS.

REGARDING the relations of wholesale and retail grocers The Minneapolis Commercial Bulletin has this to say: "There is a movement under way in the east that cannot be too strongly stamped on, for it has for its objective feature the unfair treatment of the jobber. It is surprising that retailers of groceries can be so short-sighted as to think it for their interest to oppose the jobber. The jobber and the retailer should stand together, and schemes that propose to ignore the jobber in the retail trade should be stamped out at once."

"Some of the New York retailers propose to organize in syndicates of say 100, and buy directly from manufacturers where it can be done in carload lots, and thus ignore the jobber. This is cutting off a nose to spite a face. Why ignore the jobber?"

"Who is it that carries the credit of the retailer when he wants accommodation, the jobber or the manufacturer? Who is it that pays local taxes so that the retailer will not have as much to pay, the jobber or the manufacturer in another city? Who is it that keeps a stock on hand for the accommodation of the grocer, the jobber or the manufacturer? We need to be a little less short-sighted in this matter, and exercise a little more common sense, or we will 'put our foot in it,' to express it vulgarly."

"The advocates of the buying exchanges say a card price cannot be sustained, and then they proceed to enforce what amounts to that, in this way. The club of retailers make their purchase and proceed to retail at a supposedly uniform price. It is discovered that one or two are making a liberal cut in price. The result is that when the syndicate arranges to buy goods the second time, the dealers who have broken faith are left out. What is this but seeking to enforce card rates."

"This will never do. The jobber is a factor in the retail business, and it is decidedly of more importance to have him ranged on the side of fair profits for the retailer, through his support of price agreements, than it is for him to obtain a slight concession from a manufacturer and lose an ally in the jobber. The consumer admits the retailer is entitled to a fair profit, and the card agreement enables him to get it; the jobber supports the agreement by refusing to sell to any retailer who is cut off by the association for price cutting, and this refusal holds until the association notifies the jobber that the dealer has been reinstated. Then he can again buy supplies at home."

"The jobber is the retailer's friend, not his enemy. Stand by him, and devise no plan for the regulation of the retail trade that would leave him out."

COFFEE SITUATION.

DURING the year ending May 31, 1895, according to The American Grocer, the visible supply of coffee increased 896,503 bags, in spite of an increase in the deliveries of Europe and the United States. Prices of Brazil, June 1, vary from those of the same date last year $\frac{1}{4}$ to $\frac{3}{8}$ c. per pound, and from June 1, 1892 a year of big crops, 2 1-5c. The deliveries of coffee for May were 397,217 bags of all kinds, a gain over the same month last year of 46,970 bags; total for eleven months of the trade year, 4,020,556 bags, against 3,958,304 bags for the same time in 1893-94.

The deliveries of coffee in eight principal ports of Europe were 6,270,458 bags, against 5,685,219 bags in 1894. The stock in the United States, June 1, was 534,609 bags, against 454,066 bags June 1, 1894, an increase of 80,543 bags; stock in Europe, 1,556,882 bags, against 1,286,922 bags corresponding date last season.

Until the crops of the world average over 12,000,000 bags annually, for export, there cannot be a recession in prices to the former era of low prices. The greatest crop ever harvested was in 1891-92, when 11,858,000 bags were produced. In this connection we reproduce below the exports from crops for eleven years, which figures reveal the fluctua-

tations in the yield and show that, as a rule, a year of large crops is followed by smaller out-turns:

Year.	Bags.
1884-85.....	11,440,000
1885-86.....	9,488,000
1886-87.....	10,313,000
1887-88.....	7,077,000
1888-89.....	10,598,000
1889-90.....	8,658,000
1890-91.....	9,297,000
1891-92.....	11,858,000
1892-93.....	11,283,000
1893-94.....	9,202,000
1894-95.....	11,129,000
Total, 11 years.....	100,343,000
Annual average.....	9,122,091

If crop disaster should cut down the export capacity of producing countries below 11,000,000 bags, there is no chance of a return to an era of low prices; if maintained at the average of four years, there must result a fairly steady market. On that basis there is only a difference of two or three hundred thousand bags between supply and demand.

Leading operators and importers regard the situation "clouded," and difficult to forecast. A clique of French operators are engaged in a big speculation, the outcome of which cannot be foretold. As a rule, such operations end in disaster to the manipulators.

It is generally conceded that the enormous profits accruing to producers is placing a

premium upon the setting out of new plantations, and has so acted for five or six years. The result is seen in the steadily increasing yield of mild growths, and less of dependence upon Brazil for supply. In a few years there ought to be crops more than adequate to the world's requirements, and thus force lower prices. The Rio and Santos crops of 1895-96 are not expected to equal the heavy out-turn of 1894-95, which will approach 7,000,000 bags. The 1895-96 out-turn of all countries is estimated at 10,270,000 bags.

The present position is favorable for a steady market during the next three months, subject to the influence of the Havre speculators.

AUSTRALIAN IMPORTS.

Hon. N. Clarke Wallace stated, in answer to a question in the House of Commons, that the total importations from Australia from June 30, 1894, to March 31, 1895, were of the value of \$53,012. The chief items were: Bananas and pineapples, \$1,346; hides and skins, \$1,458; wools, \$12,460. These are the free items. The dutiable imports were: Eggs, \$4; oranges, lemons and limes, \$2,874; butter, 36,907 pounds, \$5,926; lard, \$187; salted beef, \$161; canned meats, \$7,413; mutton and lamb, 16,052 pounds, valued at \$576; poultry, \$96; sausage casings, \$366; tallow, \$43; honey, \$93.

Breakfast Food "Don'ts"

- 1.—**Don't** stick your breakfast food packages out of sight in some dark corner and then say, "my customers won't buy package goods. No use keeping them on hand."
- 2.—**Don't** let some drummer overstock you. Better buy in small lots and buy often.
- 3.—**When** a customer asks for a particular breakfast food, don't try to substitute another variety. If he has ever had the original, he will recognize the difference.
- 4.—**Don't** imagine that people can't tell the difference between cheap and first-class breakfast foods. Most people don't kick when they are imposed upon, they merely **change their grocer**.
- 5.—**Don't** forget that The Ireland Co.'s are the most wholesome, the purest, the most attractive and the best advertised foods anywhere, and that all orders from reliable grocers receive prompt and immediate attention.

The Ireland Co., Toronto.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

MILLERS AND MANUFACTURERS OF
CHOICE CEREAL BREAKFAST FOODS.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, June 20, 1895.

GROCERIES.

TRADE for the past ten days has not been very brisk, but on the whole it has been very satisfactory, payments being met well. It is noted that in many lines the markets are firming up. Sugars are stronger than ever, refiners refusing to shade prices on any consideration whatever. There are indications that Japan teas will be higher, and coffees maintain old prices. In green fruit trade is active and prices are fluctuating from day to day, especially in early fruit and vegetables. In produce lines butter is still in a weak condition, while eggs remain pretty firm at old prices.

CANNED GOODS.

Trade is on the quiet side, the arrivals of new fruit and vegetables largely interfering with the demand. Prices remain the same as last week. We quote: Tomatoes, 80 to 85c. for choice; corn, 75 to 80c.; peas, 75 to 80c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.85 to \$2 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, 90c. to \$1, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.45, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.45 to \$1.50; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per

dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

There is no change in the situation since last week. We quote green in bags: Rio, 20 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

The new arrivals of rice are taking well with the trade. Tapioca is in fair demand. We quote unchanged prices: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3¾ to 5½c.

SPICES.

Spices continue firm, but are without further advance. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 28c. per lb.

NUTS.

The situation is unchanged from last week, the prices being: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The market maintains its strength in full. Large jobbers who have made special offers to the Canadian refiners have met with a definite rebuff. The refiners feel secure in their position and absolutely refuse to shade prices. They are satisfied they will yet

obtain the figures they are asking, if they do not do even better than that. Their position is strengthened by the fact that sugar is selling more freely. We quote prices: Granulated, No. 1, 4¾ to 4½c.; do., No. 2, 4½ to 4¼c.; yellows, 3¾ to 3¾c.; Demerara, 3¾c.; bright, 4c.

SYRUPS.

Trade is quiet at unchanged prices. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Firm on a slow market. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

Reports from Japan say that growers are asking higher prices for their teas, and it is, therefore, likely that bigger figures will be demanded on the arrivals of coming shipments to this country. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Raisin stocks seem to be short. An advance in price is looked for before the new crop comes in. We quote present figures: Off-stalk, 85 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 4½ to 5½c.

Sultana raisins are quiet and unchanged with 6½ to 7c. as the ruling idea as to price.

Prunes continue to enjoy a fair demand. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "C," 85

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

Brooms . . .

At a meeting of the Broom-makers' Union in Detroit, Mich., on 7th May, S. T. Penna, James Whiting and P. Reichert were appointed to do nothing but fight the sale of the Peninsular Broom Company's patent brooms, says The Detroit Journal.

THIS SAME PATENT BROOM

Is manufactured in Canada by

The Berlin Brush Co.

And broom manufacturers on this side of the line have been fighting hard to check the sale of them, but our output goes on increasing. Every broom is **warranted to give satisfaction**, so dealers take no risk in giving them a trial. Freight paid to Ontario points in 5 dozen lots.

BERLIN BRUSH CO.

Berlin, Ont.

We Invite

any Grocer handling

"SALADA"

CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.
25 Front St. East.
and TORONTO
318 St. Paul St., MONTREAL.

MARKETS—Continued

to 90 to half kilo, $6\frac{1}{2}$ c. per lb.; "B," 80 to 85 to half kilo, $6\frac{3}{8}$ to $7\frac{1}{4}$ c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "Unicorn," 5 to $5\frac{1}{2}$ c.; Bordeaux prunes, $4\frac{1}{2}$ to $6\frac{1}{2}$ c.

Currants are in fair demand at unchanged prices. We quote: Filiatras, half-bbls., 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{4}$ c.; fine Filiatras, half-bbls., $4\frac{3}{4}$ c., barrels, $4\frac{3}{8}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $4\frac{1}{2}$ to $5\frac{3}{4}$ c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half-cases.

Dates are quiet and unchanged at from $4\frac{1}{2}$ c. up.

There is not much doing in figs. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

MALAGA FRUIT—No new advices regarding coming crops.

ELEME FIGS AND SULTANA RAISINS—Good crops are looked for, according to last advices.

TURKISH PRUNES—Crop outlook fair.

FRENCH PRUNES AND PLUMS—Medium crops looked for.

BOHEMIAN PRUNES—Are quoted at 3 to $3\frac{1}{4}$ c. in casks, and $3\frac{1}{2}$ c. in barrels.

P. L. Mason & Co.'s latest advices from Denia, Spain, say that the prospects for a good crop of Valencia raisins continue excellent.

BUTTER AND CHEESE.

The dry weather that has prevailed throughout the greater part of the country for some weeks is playing great havoc with the pastures, and unless rain comes speedily there will be a great falling off in the supply of dairy products. But it's an ill wind that blows no one good, and one class, viz., the holders of big stocks of old butter, would probably be greatly benefitted by a long continuance of the drought. Meantime, however, the situation is as bad as ever for dairymen. The old country markets are fearfully demoralized, and in New York thousands of pounds of old butter are being held in store. Locally trade is dull, although one or two dealers report enquiries from the eastern provinces. We quote prices little altered: Summer dairy and store packed, 5 to 7c.; fresh large rolls, 10 to 12c.; prints, 13 to 15c. Fresh creamery—Tubs, 15 to 16c.; pound prints, 16 to 17c.

CHEESE—There is no change in the situation, the outlook for an export demand for Canadians being still poor. August and September makes of Canadian cheese bring 10 to $10\frac{1}{2}$ c., and new Canadian cheese is quoted at $7\frac{3}{4}$ to 8c. Small Stiltons bring 10 to 11c.

GREEN FRUIT.

The regular summer fruit market opened up at the old Yonge street depot yesterday, and presented quite a busy scene for an

hour or two. Trade is now very active. Lemons have an active enquiry, are short in stock, and very firm, but unchanged in price. Oranges maintain last week's quotations, and bananas are firm. American strawberries are now off the market, and a fair quality of Canadian is coming in. Imported early vegetables are generally easier and lower. There are few, if any, dried California fruits on the market, their place having been taken by the green. We quote: Messina lemons, 300's, 360's, and 420's, \$5 to \$6; Oranges—Messinas, half boxes, 80's, \$1.50 to \$2; 100's, \$1.75 to \$2.50; boxes, 160's, 200's and 300's, \$3.50 to \$4; navels, \$4 to \$4.75; Messina ovals, 80's, \$2.25 to \$2.50; California seedlings, \$2.75 to \$3; Valencias, \$6. Bananas, \$1.25 to \$2 for firsts and seconds. Strawberries, 10 to 14c. a quart; cocoanuts, \$4.50 a sack; pineapples, 10 to 15c.; green string beans, \$2.50 to \$3 per bushel crate; Egyptian onions, \$2.25 per sack; cucumbers, \$2.50 to \$3 per crate, \$1.75 to \$2 per basket; new cabbage, \$2 to \$2.25 a crate; \$1.75 to \$2 a bbl.; tomatoes, \$4 per crate; green California apricots, \$2.25 to \$2.50 per box; peaches, ditto; cherries, ditto.

COUNTRY PRODUCE.

BEANS—Choice hand-picked remain at \$1.70 to \$1.75 per bushel.

DRIED APPLES—Are quoted at 5 to $5\frac{1}{2}$ c. per lb.

EVAPORATED APPLES—In 50-lb. boxes: $6\frac{1}{2}$ to 7c. per lb.

ONIONS—We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4; Egyptian, \$2.25 a bag.

HONEY—We quote: Strained, in bulk, 6 to 7c.; comb, 14c. for clover and 10c. for wheat.

POTATOES—Old are selling on the track at 40c. Some of poor quality were offered at 30c., but did not find a purchaser. Fifty cents is quoted out of store. New potatoes are coming in more freely and are down to \$3 a bbl.

EGGS—Receipts have fallen off a little, keeping the price firm at 10 to $10\frac{1}{2}$ c.

FISH.

The market is quiet. In fresh fish the trade is not brisk, and hardly any salt are selling, the prices quoted for the latter being almost purely nominal. We quote: Skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; pike, $4\frac{1}{2}$ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to

13c.; Georgian Bay trout, $5\frac{1}{2}$ to 6c.; white fish, 7c.; Lake Erie white fish, extra fine, 12c. per lb.; Lake Erie herring, \$2.25 to \$2.50 per 100.; Restigouche salmon, 14 to 17c.

PROVISIONS AND DRESSED HOGS.

The market is firm, with a fair demand and steady prices. Dressed hogs bring \$6 to \$6.25 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and $8\frac{1}{4}$ c. for small lots; breakfast bacon, 11c to $11\frac{1}{2}$ c.; rolls, 8c. to $8\frac{1}{4}$ c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to $11\frac{1}{2}$ c.; pickled, 10 to $10\frac{1}{2}$ c.

LARD—Pure Canadian, tierces, 9c. tubs, $9\frac{1}{4}$ c.; pails, $9\frac{1}{2}$ c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Remains a little above the dollar mark. We quote: White, \$1.02; red, \$1.02; goose, 83c.

OATS—Are quoted considerably lower at 39 to 41c.

BARLEY—Still quoted at 50c.

FLOUR—Not so active, but still firm at old prices, viz.: Ontario straight roller, \$4.50 to \$4.75; Manitoba, \$4.90 to \$5; patents, \$5.15 to \$5.25.

BREAKFAST FOODS—Foods, in sympathy with grains, are a little easier but lower. We quote: Standard oatmeal, \$4.50 to \$4.60; rolled oats, \$4.50 to \$4.60; rolled wheat, \$2.75 in 100 lb. barrels; cornmeal, \$3.50; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

The season for seeds is over, and no trade is being done. The jobbers' prices quoted are merely nominal. We quote: Red clover, \$6.15 to \$6.50; alsike, \$4.20 to \$6; timothy, \$2.90 to \$3.50 per bushel.

SALT.

Trade is brisk at unaltered prices. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

HIDES, SKINS, WOOL AND TALLOW

HIDES—Are getting rather scarce, the few that are coming in finding ready sales at 8c. for No. 1 and 7c. for No. 2.

SHEEPSKINS—Few are offering, the season being nearly over. Sheepskins bring \$1 to \$1.25, lambskins 25c., and shearlings 15c.

CALFSKINS—Still quoted at 8c. for No. 1 and 6c. for No. 2.

WOOL—Still bringing 19 to 20c. on the Toronto market, but the competition is not quite so active. Receipts from country

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

NO SUGAR ! NO CHEMICALS !



But the product of absolutely **Pure Milk**—warranted pure, and free from all preservatives and antiseptics. Will keep for any length of time in all climates. Try a case “**STAR**” brand **Evaporated Cream**. It retails at 10c. per tin. Price \$3.60 per case of 4 doz.

Another Good Thing !

When we advertised **Pure Seville Orange Marmalade** in pails, 5 weeks ago, we had innumerable inquiries for it and have since had many repeat orders, which attest its superior qualities. It is absolutely pure, made after an old English recipe, and equal to any imported. Put up in 7 lb. pails, 6 pails to crate. **This is the season for it.**

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MARKETS—Continued

points are coming in freely, and the aggregate of wool moving is large.

PETROLEUM.

Trade in illuminating is not very good, but in lubricating oils business is rather brisk. Prices are unchanged and firm. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16 to 17c.; carbon safety, 18 to 19c.; Canadian water white, 18 to 19c.; American water white, 20½c.; photogene, 21½ to 22c.

ONTARIO MARKET NOTES.

TORONTO.

Reports from St. Louis say that new potatoes are very firm.

Dawson & Co. have some shipments in of green California fruit.

Clemes Bros. receive frequent shipments of green California fruit.

D. Gunn, Flavelle & Co. are offering smoked rolls at special prices.

McWilliam & Everist are in receipt of two carloads of Florida tomatoes.

Hannah & Co. will sell 10,000 bushels of first-class oats at a low price, f.o.b., Orangeville.

Davidson & Hay are offering this week fine Patras and Filiatra currants at low figures.

White & Co.'s advices say that the domestic supply of strawberries will be a very poor one.

Davidson & Hay report large sales of root beer and lime juice during the past two weeks.

Perkins, Ince & Co. have to arrive a general assortment of Marshall's Scotch fish products.

Graham, McLean & Co.'s "Chesley" creamery is keeping up its reputation and selling rapidly.

Dawson & Co. report the arrivals this week of 1 car of cabbage and 1 car of Florida tomatoes.

Hannah & Co. have just received the first car of new potatoes to arrive in Toronto this year for one firm.

Rutherford, Marshall & Co. say they are in a position to dispose of two carloads of good butter at once.

Shipments of currants, Japan teas and Crosbe & Blackwell's goods arrived this week for Davidson & Hay.

The Eby, Blain Co., Ltd., report numerous sales of "Holdfast" sticky fly paper; also of "Star" poison fly felts.

The Eby, Blain Co. have received a shipment of Lea & Perrins' Worcestershire Sauce and Lazenby's Harvey Sauce.

The Pure Cold Manufacturing Co. report that their "Queen" coffee pot is taking immensely with the trade and they are looking for a large run on it.

The Eby, Blain Co., Ltd., have received a shipment of 100 cases of Bendorp's Royal Dutch Cocoa, ¼'s, ½'s, and 1's. They report the demand for this increasing steadily.

Watt & Thomas' very fine new season's pack finnan haddie, "I. G. W. T." brand, is for sale by the Eby, Blain Co., Ltd. This is very fine and put in a larger tin than any other brand.

The new glassware packages with Tutti Frutti, put up by Adams & Sons Co., are great sellers. This well-known firm is also

putting out a very beautiful advertising hanger sign and sends one to every retailer who applies. It is well worth seeing and makes a nice decoration for the store window.

The Toronto Biscuit & Confectionery Co. have a new line, "Victoria Loaf." It is a fancy bread, wrapped in clean white paper, and sells for 10c. It is one of the nicest things on the market.

The increase in price of salmon and the prospect of yet higher figures has caused the trade to place large orders for Marshall's Scotch kippered and fresh herrings, herrings in tomato, shrimp and anchovy sauce, etc.

During the heated spell there is always an improved demand for infants' food. The agents of Robinson's Patent Barley and Patent Groats report that the sales of these articles have more than doubled since the 1st of June.

The "Mandarin" fancy Japan rice offered by the Eby, Blain Co., Ltd., is claimed by them to be the finest in the market. It is beautifully milled, very even and polished, and free from paraffine. Good judges of rice should order a sack.

Bryant's root beer—five gallons for ten cents—wholesale from Messrs. H. P. Eckardt & Co., Elliott & Co., Lyman, Knox & Co., for Toronto; Masuret & Co., London Drug Co., A. M. Smith & Co., for London; Geo. Robertson & Son, for Kingston; D. H. Renoldson, Lyman, Knox & Co., for Montreal.

Messrs. Frank Magor & Co., Montreal, have recently brought out a shipment of summer drinks, orange squash, lime juice, etc., which they are placing on the market. Messrs. Chas. Southwell & Co., London, Eng., are the manufacturers, and the goods are fully up to the high standard maintained by this firm.

Rutherford, Marshall & Co., produce dealers, Toronto, are sending out this card to their customers, being open for consignment on commission or straight purchases: "We can use tub butter now, as there is a limited demand, so please say quantity of good quality and color, and your lowest price. Sell while fresh. A little later large quantities will be offered; then it probably will not be wanted. Future prospects are anything but bright for butter. Waiting reply."

HAMILTON.

James Turner & Co. have great value in prunes.

Lucas, Steele & Bristol report a good sale for their XXX sugar, for icing, and XX for berries.

Henderson's Wild Cherry summer drink is said to be selling like hot cakes with James Turner & Co.

An attractive little show card is being distributed by Lucas, Steele & Bristol, with the queen of teas, "Hillwattee."

James Turner & Co. report doing a large trade in canned fruits and vegetables, the best they have done for many a day.

New hard cured codfish, in 112 lb. quintals, is being offered by Lucas, Steele & Bristol. The quality is said to be first class and the fish are the largest size.

W. H. Gillard & Co. are offering fine values in Ceylons, Assams and China blacks. Intending purchasers would do well to correspond with them.

The list of canned fruits and vegetables offering by Lucas, Steele & Bristol is a very

varied one and some very big bargains are available.

W. H. Gillard & Co. are in receipt of a large consignment of those celebrated goods, Gillard's New Pickle and Gillard's New Sauce, among the most piquant and toothsome relishes offered.

LONDON.

Edward Adams & Co. carry Marshall's Scotch fish products and have also imported largely of their lunch lambs' tongues.

Elliott, Marr & Co. have arrivals of Marshall's Scotch fresh herrings and lunch tongues.

KINGSTON.

W. R. McRae & Co. have placed a good order for Marshall's Scotch lunch tongues, which are finding a ready sale everywhere.

WOODSTOCK.

R. Barker, representing D. Richards, of this town, has just returned from his spring trip to the coast. He reports a successful trip and a growing demand for Richards' Pure Soap, as it gives every satisfaction.

QUEBEC MARKETS.

MONTREAL, June 20, 1895.

GROCERIES.

THE grocery market has presented quite a few interesting features during the week, and in one or two of the leading staples business has given signs of more activity. The approach of the preserving season, for instance, is giving more backbone to the sugar market, while in canned salmon the execution of some large contracts of new pack for forward delivery at an advance has stiffened holders' views. Canned peaches also have shown firmness, while the strength that has characterized the molasses market for several weeks back is unabated. In other lines no special feature is to mention, but a fair trade has been doing.

SUGAR.

The sugar market has shown considerable activity during the past week, both from first and second hands, but prices are unchanged. Refiners report a better enquiry from jobbers, and the latter assert that supplies in third hands are becoming depleted, and that the demand in anticipation of the preserving season will soon be felt. There has been little change in the raw market since our last. Prices are unchanged. At the refineries we quote: Granulated, 4¼c. and yellows, 3¾ to 4c., as to quality. In a jobbing way granulated is held at 4¾c. and yellows at 3½ to 4c.

SYRUPS.

The syrup market continues quiet on account of the limited demand, but prices are steady at 1¾ to 2¼c. for Canadian as to quality at the refinery, with an advance of ½ to ¼c. on this basis for jobbing trade.

MOLASSES.

The strong feeling in molasses that was reported last week has been fully maintained, and Barbadoes in less than car lots is now firmly held at 37c., while car lots are

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.,

70 Colborne Street

TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

The great 5c. cake
Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

Ask Your Wholesaler

For  Brand

Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.



Ports
Sherries
Catawba
Diana
Niagara

Write us for
... Prices.

THE

Ontario Grape Growing and Wine Mfg. Co.
ST. CATHARINES, ONT.

quoted at 36c. Porto Rico stock is held for 35c. in car lots and 36c. in less than car-load lots.

RICE.

The rice market continues steady under a fairly active demand. We quote jobbing prices: Japan, \$4.25; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

There has been no new feature in the spice market, business ruling quiet and prices steady. We quote jobbing prices as follows: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

Business in coffee has been quiet, and confined solely to small lots for actual wants. We quote: Maracaibo, 21½ to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 22c.; and Mocha, 29 to 32c.

TEA.

The tone of the tea market rules firm, though the fact has not as yet spurred importers here much in the transaction of new contracts for supplies. In a distributing way a fairly good trade has been put through, chiefly in medium Japans, which seem to have run down pretty low in all hands. Stocks of old tea in first hands here are very small which explains the steady feeling. The second direct shipment of new Japans to this market arrived in Vancouver at the close of last week. They comprise 600 packages and are now on their way here.

DRIED FRUITS.

There has been a fair quiet jobbing trade in Valencia raisins at steady prices. Prices range from 4 to 5c. according to quality.

Only a few Sultanias are left and they are held at 5½ to 6c.

There has been more enquiry for California raisins this week, but prices are steady and unchanged. We quote: 3-crown loose muscatels, 5½c., and 4-crown do., 6½ to 6¾c.

The currant market is steady and unchanged. We quote: 3½c. in barrels and cases, 4 to 4½c. for Filiatras and Provincials, Patras, 5 to 5½c. and Vostizzas, 7c.

Prunes are in diminishing supply, and held steady at 4 to 5c. as to grade.

Dates are dull and unchanged at 4 to 5c., as to quality.

Dried apples continue quiet and steady at 6 to 6½c., as to grade.

NUTS.

There is a quiet jobbing trade doing in nuts with nothing special to mention. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

The execution of several heavy contracts for new pack canned salmon at an advance has been the leading feature of the week. The quantity involved has been about 4,000 to 5,000 cases, and they were all placed on the basis of \$4.50, f.o.b., on the coast. A rather active demand for canned peaches has been another feature, business being put through at \$2 for 2-lb. and \$2.80 to \$3 for 3-lb. In old salmon holders of the small quantity remaining here

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE
Seven styles, seven sizes. Write for sample order.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Rutherford, Marshall & Co.Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

FIRST ARRIVAL OF

Water Melons

Also

California Fruits

Peaches, Cherries, Apricots.

Lemons at right prices.

CLEMES BROS. - TORONTO

are very firm at \$1.75 per dozen. We quote: Lobsters, \$1.75 to \$2.00 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.50 per doz.; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$3.00 per doz.; corn, 85 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

ORANGES—The orange market rules very steady under a fair demand at unchanged prices. We quote: \$3 to \$4.50, as to brand.

LEMONS—The lemon market has ruled fairly active and steady during the week, but the tone is not quite as firm as it was a week ago. We quote \$4.50 to \$5.50.

BANANAS—The banana market has ruled rather firmer in tone this week and prices are rather better at 75c. to \$1.50 per bunch, as to quality.

PINEAPPLES—Are quiet and firm, ranging from 10 to 20c. each.

CALIFORNIA PEACHES—Sell firm at \$2 to \$2.50 per box.

CALIFORNIA APRICOTS—Range from 90c. to \$1.10 per box.

CRANBERRIES—First receipts of these are offering at \$2.50 to \$3 per box.

STRAWBERRIES—Are coming in quite freely and rule easy at 12c. per box.

CALIFORNIA CHERRIES—Sell at a range of \$2.15 to \$2.25 per box.

COUNTRY PRODUCE.

EGGS—There is no change in the situation of the egg market. Demand is fair and prices steady at 10 to 10½c.

MAPLE PRODUCTS—Quiet and unchanged, at 4½ to 5c. for syrup per lb. and 6 to 7c. for sugar.

HOPS—Dull but steady at 5 to 8½c., as to quality.

HONEY—No change to report, business ruling quiet at 7 to 9c. per lb. for extracted and 10 to 12c. for comb stock.

BEANS—Quiet and steady, with prices as before. We quote: Choice hand-picked, \$1.75 to \$1.80, and inferior \$1.25 to \$1.50.

POTATOES—Prices are easier, sales on the track having been made at 40c. per bag and in a jobbing way at 55c.

ONIONS—Bermudas are quoted at \$2.25 to \$2.50 per crate, and Egyptian \$1.75 to \$2 per bag.

TOMATOES—Sell easier under larger receipts, at \$3 per carrier.

PROVISIONS.

The demand for smoked meats continues good on account of the warm weather, and fair-sized lots are changing hands at steady prices. There is no change in pork. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

Owing to the continued weakness in the American markets and the steady decline in prices during the past three or four days, the tone of the flour market is much easier, and holders of Ontario grades would, no doubt, shade prices in order to effect sales. In Manitoba grades millers state there is no change, except that the decline in wheat has checked the demand some, as buyers have now got good stocks on hand, and

business will probably be quiet until the wheat market improves. We quote: Winter wheat, \$5.50; spring wheat, patents, \$5.15; straight roller, \$4.90 to \$5; straight roller, bags, \$2.35 to \$2.40; extra, \$4.30 to \$4.40; extra, bags, \$2.25 to \$2.30; Manitoba strong bakers', \$5.

There was no important change in oatmeal, business being quiet at steady prices. We quote: Standard, bbls., \$4.10 to \$4.20; granulated, bbls., \$4.20 to \$4.30; rolled oats, bbls., \$4.20 to \$4.30.

The demand for feed is fair and prices are steady. We quote: Bran, \$14; shorts, \$16; mouillie, \$22 to \$23.

BUTTER.

The prospects for butter continue as discouraging as ever. The only demand experienced is on a local jobbing account, and it restricts itself to creamery on the basis of 15½c., and fine fresh townships dairy at 14c. Western dairy stock does not appear to be wanted here at any price. The export advances are very blue, and there is little prospect of any immediate outlet in this connection. In the meantime stocks are accumulating rapidly here.

CHEESE.

The cheese market continues dull and heavy and prices are from ½ to ¾c. lower than they were last week. Shippers preferred to take the loss to holding their purchases. It is understood, however, that quite a quantity of early makes are being held back in cold store. The evils that this course is apt to lead to are dwelt upon specially elsewhere. In the meantime we quote 7 to 7½c., as to quality.

ASIIES.

There is no change in the ashes market, business ruling moderately active and prices steady at \$4.10 for first pots, and \$3.80 for seconds, and \$5.50 for pearls, per 100 lbs.

QUEBEC MARKET NOTES.

MONTREAL.

Stocks of green apples here are practically exhausted, and no price is quotable.

Kinloch, Lindsay & Co. have just landed a carload of Griffin & Skelly's well-known raisins.

A number of shipments of Lazenby's goods consigned to various firms were landed here this week ex Rosarian.

D. H. Reynoldson, Common street, has just got in a shipment of Batger's "University" marmalade and lemon squash.

The first auction sale of new California fruit took place Monday. Apricots sold at 90c. to \$1.10 and peaches \$1.80 to \$2.

The Edwardsburg Starch Company's works at Cardinal are rushed with work at present, and have a large batch of orders ahead.

Kennedy, Greig & Co. have just landed a large lot of Patterson's sauces, in pints and half pints. These sizes ought to sell well.

A large shipment of Batger's "Nonpareil" jellies and "University" marmalade was received this week by Hudon, Hebert & Co.

Buttermilk toilet soap is a great seller with the trade. Rose & Laflamme have booked a large number of orders for it this week.

Rose & Laflamme have been appointed selling agents for Wm. Forsyth, the celebrated fruit packer, of Fresno, Cal. This firm is one of the largest packers of raisins

and dried fruit on the Coast, and are also the only growers and packers of cluster table fruit which is the equal of Malaga, and can be laid down for a lower price.

Agents here have had to cable a repeat order for Stower's lime juice cordial and other preparations on behalf of Lucas, Steele & Bristol.

Ewing, Herron & Co. note an active demand from the jobbing trade for spices of all kinds. They are fully a fortnight behind with their orders.

A. P. Tippet & Co. have loading a large shipment of Cox's jelatine. They report that the demand for this specialty is unusually good this year.

The stock of green apples have been practically cleaned off the market. Hart & Tuckwell have a few in cold store, which they are holding firm at \$6.50 to \$7.

THE CANADIAN GROCER has seen a large number of letter orders for Lazenby's preparations. Many of them from individual houses were for assortments of over \$1,000 worth.

Kennedy, Greig & Co. have landing, ex Sarmatian, this week, a large shipment of Carr's biscuits. They also note a good demand for Crown brand extracts and mustards.

Canned salmon and other canned goods are on the firm side. Laporte, Martin & Co. have a large stock of all kinds of canned supplies. For lots they can offer special inducements.

George Childs & Co. find that Fould's Germ Meal is a quick selling line. They are receiving this week a large shipment of it, which is the third repeat in a short space of time.

Ewing, Herron & Co. have on hand at present a fine lot of Penang cloves. The goods are a bargain, as the firm are open to sell them for less than the equivalent price in New York in case lots, plus the duty and freight.

Chas. Southwell & Co., London, Eng., have just made another shipment of their high-class jams, jellies and marmalades to their agents, Frank Magor & Co. These will be distributed all over Canada, from British Columbia to Halifax, N.S.

Frank Magor & Co. are putting on the market some very fine summer drinks, in the shape of lemon squash, lime juice and cordials, manufactured by Chas. Southwell & Co., London, Eng. These goods are handsomely packed in decanters and square glass-stoppered bottles.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., June 20, 1895.

THE past week has been quiet in markets. Oils show strength, but in those goods which have shown the greatest amount of advance there is a greater tendency to sell, though there is no sign of decline, except perhaps oats, which are rather easier. In lumber demand continues good, deal particularly being needed and fair prices are offered. Ocean freights, however, continue low. A large number of steamers are loading. They carry very cheap, only expecting to clear expenses. In tea demand is very good and prices firm. Where deal-

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co. FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Cheese

We have in stock
200 boxes

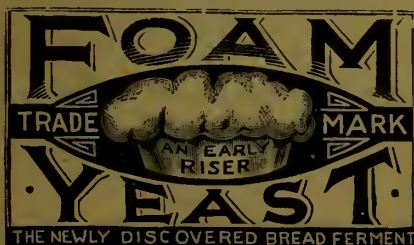
"GILT EDGE"

Finest September cheese. It
will soon be impossible to buy
old cheese. On these we will
give special quotations in lots
of 5 or more.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. :- TORONTO.
79 Esplanade.

ers have to replace they have to pay higher prices for equal value. Farmers are pleased at the turn hay has taken, for though the price is still low there is a demand which there has not been for some time. It is said something like one hundred cars have been shipped out of Carleton county, largely for Boston.

OIL—Market continues strong at advance, and dealers are not expecting any change. At present demand for burning oil is light, though in some cases orders are taken for future. In linseed oil market is more active, and shows an advance of about 3c. We quote: American, best quality, 22¾c.; Canadian, best, 21½c.; Canadian, second grade, 17½c..

SALT—There is fair demand at steady prices. As reported last week, there are no cargoes afloat for here, which makes prices firm. Supplies can, however, be drawn from Boston, and some have been shipped here, largely fine, of which this market was quite bare, from a cargo landing at Shediac. Coarse, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bbls., bulk, dairy, \$2.80; bbls., bulk, cheese, \$2 70.

CANNED GOODS—The interest at present is in canned salmon, which, on account of small stocks and high figures for new, are very firm at advance. One car of old came into this market during the week from Montreal, and the sale of a car or two of new is reported at about \$4.20 to \$4.25 at the coast. As far as can be learned at the writing of this, but one broker has as yet received prices. Parties on the coast appear to be backward, as though they expected higher prices, though just why is not known. The break in the association was not unexpected here. As held by THE CANADIAN GROCER, the mode of doing business was not considered good. Prices show no change, and demand is good. Beef continues firm. We quote: Corn, 90c. to \$1; peas, 95c.; tomatoes, \$1 to \$1.05; corned beef, 2 lb. tins, \$3 to \$3 10; 1-lb. tins, \$1.70 to \$1.80; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.95 to \$3; 2's, \$2 to \$2.10; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.40 to \$1.50; flat, \$1.75; clams, \$5 50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—In cleaned currants two grades are now being put up by a local dealer. The lowest are good quality, while the best are extra. They are very largely taking the place of the American, which have been quite largely imported during the past two years. Demand continues light in all lines. Peanuts continue to advance, extra hand-picked being one cent and a quarter above lowest price, and fancy 1c. In California Valencias, of which none have yet been used here, nice samples are being shown at low figures. They, like the California loose muscatels, do not sugar. We quote: Sultana raisins, 6 to 7c.; Valencia, 4c.; layers, 5c.; London layers, \$2 10

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES :- Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.
Telephone 1084

SPECIAL PRICES

Green }
Smoked } **ROLLS**

D. GUNN, FLAVELLE & CO.

Pork Packers and . . TORONTO
Commission Merchants

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

ST. JOHN MARKETS—Continued.

\$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¼ to 4c.; half-cases, 4¼ to 4½c.; evaporated apples, 8c.; dried apples, 5¼ to 5½c.; dates, 4 to 4½c.; prunes, 4 to 5c.; figs, 11 to 18c.; Bermuda onions, \$1.60 per crate; Egyptian, 2 to 2¼c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; cleaned currants, bulk, 6½c.; do. 1 lb. cartoons, 7½c.

GREEN FRUIT—Business is very good. In oranges and lemons, particularly the latter, the market is very strong, and price is marked up 50c. Strawberries, which continue to arrive in better quality, are firm. Some few native wild are to be seen. They will, it is expected, be plenty this season. In oranges, keeping quality is now had. Rhubarb continues very plenty, low and of good quality. Bananas are finding steady sale. Some fine sugar loaf pineapples arrived by last West India steamer. We quote: Valencia oranges, \$6 to \$6.50; Messinas, \$3.50 to \$4; lemons, \$4.50 to \$5; strawberries, 12 to 15c.; pineapples, 15 to 20c.; rhubarb, 1 to 1½c.; bananas, \$1.75 to \$2.25. California oranges, \$3 to \$4; extra Valencia, \$7.50; blood oranges, half-box, \$2.50.

DAIRY PRODUCE—With the advance of cheese in the west our factories are also asking firmer prices. There will be a large quantity made here this season and the need of a cheese board is much felt. It was attempted last year, but the factorymen would do nothing and prices were kept here much below Ontario. United action between factories is much needed, but they are so jealous of each other it is most difficult. There are quite a number of old cheese yet in the market. New twins find fair demand. Butter continues very dull. In eggs price is rather easier. We quote: New cheese, 8½ to 9c.; new butter, 15 to 16c.; old creamery, 15 to 16c.; dairy, 12 to 14c.; cheese, 9 to 9½c.; eggs, 9 to 10c.; fresh creamery prints, 17 to 18c.

MOLASSES—The steamer did not have a large quantity this trip, so stocks continue very light, and the quantity to arrive is not large. It is said, so far, not quite half as much has arrived as at this time last season. A splendid molasses is now being offered in this market in 40 gallon bbls. A cargo of Porto Rico is expected shortly. Some very good quality St. Croix continues to arrive. In syrup demand is very light. We quote: Barbadoes, 34 to 35c.; St. Croix, 32 to 34c.; Porto Rico, 35 to 36c.; syrup, 35c.

SUGAR—There is good demand from retail trade. It is expected during the next month a large quantity will be sold. Prices, though rather easier, and though some wholesalers are selling rather lower than just after late advance, the market cannot be said to be weaker, and those who bought for speculation are still holding, expecting further advance. With the quantity held, bought before the rise, and the rather limited outlet, it is impossible, except, perhaps, on a rising market, to keep prices as they should be. We quote: Granulated, 4¼ to 4½c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—Fish continue to hold the interest, particularly salmon. The catch during the week has not been large; quality is, however, extra, our fish being much better than those from the north shore; but it is from there the price is governed. In shad the catch is about over and

the run has been light. Gaspereaux are also a small catch; it is said about one-third that of last year. Dried are steady, smoked very dull, and the movement in pickled is so light that it is hard to make a price. We quote: Cod, \$3.75; large, \$4; small, \$2.75; pollock, \$1.65 to \$1.70; bay herring, \$1.40 to \$1.50; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; shad, fresh, 10 to 12c.; smoked herring, 6 to 7c.; Digby chickens, 10 to 12c.; halibut, 8 to 9c.; gaspereaux, 50 to 60c.; smoked, \$1; lobsters, \$6; fresh salmon, 11 to 12c.

PROVISIONS—Demand continues light. Lard is firm, but shows no advance. Beef is the strongest article in this market. Smoked meats are being handled as lightly as possible, they being unsatisfactory, as a rule, at this season. We quote: Clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; prime, \$13 to \$13.50; extra plate, \$14.50 to \$15; plate, \$13.50 to \$14; pure lard, 9¼ to 10½c.; compound lard, 8½ to 9c.; cottolene, 9¼ to 9¾c.; hams, 11 to 12c.; rolls, 9 to 9½c.; beef, half-barrels, \$7.

FLOUR, FEED AND MEAL—Though prices may be said to be firm, and while in some cases millers quote higher, there is a feeling that the very highest point has been reached, and a number of millers are pushing sales. In oatmeal prices here continue below millers' prices, which are perhaps not as firm as a week ago. Oats are easier and demand light. Market is being supplied from Prince Edward Island below the Ontario figures. Hay is more active and has advanced \$1 per ton. Large quantities are moving through the country. The farmers, though price is still low, are much pleased, as they were beginning to wonder where they would put the new. We quote: Manitoba, \$5.60 to \$5.70; best Ontario, \$5.40 to \$5.50; medium, \$5 to \$5.25; oatmeal, \$4.50 to \$4.60; cornmeal, \$3 to \$3.10; middlings, \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.90 to \$2; prime, \$1.80 to \$1.85; split peas, \$3.70 to \$3.90; pot barley, \$4 to \$4.25 hay, on track, \$9.50 to \$10; oats, on track, 48 to 52c.

NEW BRUNSWICK MARKET NOTES. ST. JOHN.

J. Hunter White has been appointed agent for Messrs. Park, Blackwell & Co.

C. & E. Macmichael, Est. V. S. White and C. D. Trueman received shipments of Maconochie's pickles by the last English steamer.

The people of Petitcodiac are much pleased by the result of the examination by analysts of the plaster now being quarried there. The present company have had a number of offers to sell, but they are in no hurry.

From Prince Edward Island, though there are a large number of cheese factories, they report a better supply of milk than last year. This is a growing industry through the Maritime Provinces.

The following letter shows it is unnecessary for eastern people to go either to Montreal, Boston or New York to secure pleasant and safe passage between here and London:

Steamer St. John City,
Off Halifax Harbor, N. S.,
June 7, 1895.

DEAR CAPTAIN HARRISON,—The passengers on the steamer St. John City, from London to Halifax and St. John, desire unanimously to thank you for the exceeding care you have taken of their safety through the tedious and hazardous voyage now happily ending. We know the

hindrances the ship has encountered from the winds and fogs, especially the severe gale of June 3 and 4, have not been without their actual danger, and we beg to express our gratitude for the caution with which you have watched over us and brought us safely to our journey's end.

Wishing a long and increasing prosperous career not only to yourself but to the staunch vessel you command, and that this may not be the last time we may sail together, we are, dear Captain Harrison,

Yours very truly,
(Signed) A. TOWNEND, Chaplain.

Among the imports by the last West India steamer were 150 crates Bermuda onions, 70 casks St. Croix molasses, 50 barrels Antigua, 600 casks Barbadoes, and 500 bags cocoanuts.

THE CANADIAN GROCER received this week from W. G. MacFarlane a copy of the Illustrated Guide to St. John, Fredericton and other places of interest through the province. To anyone coming to our province, either on business or pleasure, it is both a practical guide and handsome souvenir.

TORONTO STOCK EXCHANGE.

The annual meeting of the Toronto Stock Exchange was held on Tuesday, and the following officers were elected for the ensuing year:

President—J. W. Beaty.
Vice-president—A. E. Ames.
Treasurer—J. K. Niven.
Secretary—G. T. Ferguson.
Executive Committee—H. C. Hammond,
W. G. Casse's, H. L. Hime.
Auditors—E. Jarvis, W. G. Mitchell.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St John, New Brunswick

THE RUN HAS COMMENCED

FOR

THIS SEASON'S PACK

OF

"GOLDEN" HADDIES

Be sure and get your order in before the supply is exhausted.

Northrup & Co.

Packers' Agents,

ST. JOHN, N. B.

..1895..

SALMON

Flag-Ship Brand Of Fraser River Fish.

1 lb. Talls.

1 lb. Flats.

1 lb. Ovals.

1 lb. Squats.

1-2 lb. Squats.

Packed by the

Canadian Pacific Packing Co.R. V. WINCH,
Manager.

LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, June 20, 1895.

The past week has been a very quiet one, and the volume of business has not been large. Large shipments of dried and iced fish are being made to the West Indies and United States, but prices show no inclination upward. Lobster factories are sending large shipments of canned goods here, which are being re shipped, principally to Europe. Most of the Nova Scotia factories are doing well, but reports from the eastern section of Prince Edward Island are discouraging. There will not be more than half a catch there. The tendency of prices on flour, oatmeal, cornmeal, oats and feeds is decidedly upward.

GREEN FRUIT—The fruit market is fairly good. There is an advance in oranges and lemons. New tomatoes are coming in, and are reasonable in price, as well as being excellent fruit. American gooseberries, the first of the season, arrived this week, and are selling for 50 and 60c. per basket. Apricots and cherries, in limited quantities, are being received for city consumption. American strawberries are very plentiful, but poor fruit. They are retailing at three boxes for 25c.

SUGAR—There is nothing doing in sugar at the refinery. Prices remain unchanged. Dealers who purchased before the rise in duty are doing all the trade. The refineries are patiently waiting for stocks in dealers' hands to be worked off.

MOLASSES—The situation in molasses is stronger for holders, and a sharp advance is looked for in the near future. Some dealers predict a reduced supply here.

DRIED FRUIT—The demand for dried fruit is poor. Quotations remain unchanged.

CANNED GOODS—Stocks in canned goods are not large, and the demand is reported

fair for fruit and vegetables. Libby's beef, 2's, is quoted at \$3, and lunch tongue, 1's, at \$4.

EGGS—Eggs have advanced and stocks are low. Good stock is quoted to-day at 11c.

CHEESE—The cheese market remains quiet. There is no demand for new Canadian. Old September is quoted at 10½c.

BUTTER—There is nothing doing in butter. Small tubs of native are offered at 16 and 17c. There is no Canadian offering. Provincial creameries are looking for cold storage here, and by all appearances they will flood the market.

PROVISIONS—In provisions the market is very dull. Very little Ontario beef has been received, and provincial dealers find it hard to find a market. Native is quoted to-day at \$8.50 to \$9, sinking offal. Lambs are selling at \$2.75, and sheep at \$3.50 to \$4. Veal is stiffer, being quoted at 4 and 5c. Dressed pork is also a little stiffer, being quoted at 7½c. P. E. Island mess pork is worth \$17 to \$17.50.

FISHSTUFFS—Locally there is no demand for fish of any kind and prices rule low. The catch on the coast is fairly good.

FLOUR—There is no let-up in the price of flour, and most dealers predict a further advance. Quotations are: Hungarian patent, Manitoban, \$5.60 to \$5.75; Manitoba strong bakers', \$5.50 to \$5.60; Canadian pastry, \$5.40 to \$5.60; 75 p. c. roller patents, \$5.35 to \$5.50; 80 p. c. do., \$5.25 to \$5.35; 90 p. c. do., \$5 to \$5.25; straight, \$4.90 to \$5.10; extra, \$4.75 to \$4.85.

NOVA SCOTIA MARKET NOTES.

HALIFAX.

W. H. Woodill has opened a general grocery on Argyle street, on the premises formerly occupied by Mr. H. Ruggles.

Work at Woodside refinery is about to be suspended for an indefinite period.

The Dominion Government have decided to begin work at once on the rebuilding of the deep water terminus on a large scale. The plans have been submitted to the Board of Trade and approved of. They will give the much needed freight accommodation for the W. & A. R.

TAUNTON.

A NEW DIET WANTED.

A member of the "Contributors' Club" of The Atlantic Monthly expresses alarm at the number of fatal diseases that we are liable to contract by eating the things that form our daily repast. He notices that one high authority on dietetics says that lemons will prolong one's life. Another says that tomatoes will shorten life; that the insidious cancer lurks in every ovule of this fruit. He goes on to say:

"And now the learned savants tell us that even in the succulent and delicious oyster grim death lies concealed. That bivalve, after all these years, has been found by science to be infested with the deadly typhoid bacillus, which lives and thrives inside the shell. The clam, the prawn, and the lobster vie with one another in tormenting the inner man, so to speak, and the shrimp inspires visions that are hideous. * * * Too much meat, says one, makes men vicious and cross. Tripe and onions produce in some the bovine quality; and tho' sausage possesses a distinct charm of its own, it too has power to make disturbances in otherwise happy homes. Its twin brother, the humor-producing bologna, may be eaten cold without alarm; but imprisonment makes him restless, and gives one that tired feeling. Pork, tho' one might preserve a yardful of mo'y as a safeguard, suggests trichinosis and the trick of Circe. The haggis is shrouded in mystery, but, fortunately, we are condemned to make a dish of it only once a year. Fish will stimulate the blood. Even with the king of the tribe, salmon, we are never quite safe. The eruptive qualities of the rash oatmeal are too familiar to be questioned.

"A new diet, surely, is sorely needed, if we must keep pace with the progress of science and the results of the investigations of the doctors. The old foods must go. They have killed too many. An appeal to the Grand Diet of Worms might be made for succor, but do we not know that even the worm will turn?"

To the above we would add the remark of the old darkey: "Dar ain't nuthin' nowadays but what's spotted afore it begins for to kermence, and dar's sumpin' new bein' hunted up an' shot off at us ebery day."

HAMILTON TRADE GOSSIP.

TRADE remains much about the same as a week ago. The demand for sugar has commenced again, quite a few carload lots having gone out during the past week or ten days. Some of the sales have been made at concessions, some of the houses preferring to do this than put their sugar in store. The ruling prices are still $4\frac{3}{8}$ to $4\frac{1}{2}$ c. for granulated, and, in carload lots, 4 5-16c.

Large sales of canned goods, particularly fruits, are reported. One house informs me that it has sold quite a few carloads to go to the Northwest. Ruling prices for tomatoes, peas and corn are still 80 to 85c. Among the fruits, canned peaches are attracting a good deal of attention. Strawberries are a scarce commodity. An order received here from Winnipeg for 300 cases had to be refused.

New season's canned salmon has been offering rather freely the past week. The ruling figure asked is \$4.50 on the Coast, but the range is from \$4.20 to \$4.75. The representative of one packer was notified on Wednesday to withdraw prices. The general feeling is strong.

There are a good many cheap Valencia raisins moving at from 85 to 90c. per box. No more of this class of goods are to be had at primary markets.

The Hamilton, Grimsby & Beamsville electric railway is daily demonstrating its usefulness to Hamilton wholesale merchants who have goods to ship to merchants in the different villages on the route, and convenience to the merchants at those places who want quick delivery of the goods they buy. The utilitarian property of the road for passenger traffic is, of course, well understood. Cars run every hour. The other day I took a run over the road from Hamilton to Grimsby, and a most delightful trip it was. There is not the same food for excitement as on the Niagara River electric line, but one gets on the Hamilton line what he fails to get while skirting the Niagara River, namely, a peep into the fruit garden of Canada, while comparatively close at hand during the whole route, to feast the eye upon, is the Niagara formation, which, by courtesy, is called The Mountain when it reaches Hamilton.

I have been interviewing a number of fruit growers in the neighborhood of Grimsby during the last few days regarding the fruit crop. Peaches and plums, it is the general opinion, will be light. Apples, on the whole, promise good. Grapes, in some instances, appear to indicate better even than last year. The drought has caused a

much diminished strawberry yield. While cherries and currants are likely to be a small crop, small fruits generally promise an average yield.

There has been a little more tea of medium and low grade Japans and Ceylons moving this week, the former at 16 to 18c., and the latter at 19 to 23c. Young Hysons at 17 to 18c. are very scarce. Good liquoring teas of this description are almost impossible to get.

W.L.E.

MEETING OF LONDON RETAIL GROCERS.

THE London Retail Grocers' Association met in Sherwood Hall on Tuesday evening, June 18th. There was a fair attendance and the meeting was interesting.

The president, W. H. McCutcheon, opened the meeting at 8.30.

The first question taken up was "Cash Business," discussion of this question having been laid over from last meeting.

R. A. Jones, the promoter of the question and mover of the motion to discuss the question at this meeting, requested that the discussion be again laid over, as there would be considerable business in connection with the picnic to come up, and it would take up considerable time, and the question of the grocers adopting a cash business required more time for discussion than could be devoted to it this evening.

Moved by R. A. Jones, seconded by P. McGlade: That discussion on "Cash Business" be laid over until next meeting. Carried.

Discussion on limitation of liability of debtor by statute was also laid over.

Geo. McNeil was proposed for membership in the association and accepted.

R. A. Jones reported that the committee appointed to strike the various committees necessary to get up and conduct the picnic had met and arranged the committees.

The secretary was instructed to make out a list of the different committees and hand each chairman or convenor a list of the names of their respective committeemen, and that the committees get to work, as it will require all the time between now and the date fixed for the picnic to get everything in good shape.

The president remarked that any suggestions that the members might make for the benefit of the different committees would be in order.

The question of providing picnickers with coffee was discussed, and it was decided that hot coffee be provided free of charge.

It was decided that a fee of 10c. be charged for the open grand stand and 15c. for the covered stand; children under 8

years of age, when accompanied by parents, will be admitted free.

Moved by Jas. Fitzgerald, seconded by R. S. Wood: "That we have a procession as usual."

Moved by J. Fitzgerald, seconded by J. McKee: "That a prize of \$1 be given the driver of each decorated grocery delivery wagon belonging to members of the association and in the procession, this to be in addition to the prizes on the programme."

The secretary was requested to read over the list of those who had been requested to contribute to the prize list, also those who had responded up to date.

The secretary reported that while there were some who had not replied to the communication sent out asking for contributions for prizes, a good number had replied and contributed liberally, and no doubt replies would be received from others yet.

The contributors all wished the picnic to be a grand success, and quite a number signified their intention of enjoying a day's outing with the London retail grocers and their friends at the picnic.

The report of the Striking Committee was adopted on motion of F. Harley, seconded by R. W. Ralston.

R. A. Jones reported that the trades and labor associations and the Ministerial Association of the city were agitating the earlier closing of stores on Saturday night, and he had been requested to bring the question before the members of this association, asking co-operation. He had attended one or two of those meetings, and informed them that in his opinion they were not working the movement from the right or proper point. He suggested that the citizens be requested to do all their purchasing on some other day as far as possible, and that all employers of labor pay their employees on some other day than Saturday. The grocer was not usually fond of keeping his store open late on Saturday nights, and would not do so if he were not compelled to do so in order to get out orders left until 10 or even 11 o'clock before being given by the purchaser. He was in sympathy with earlier closing on Saturday nights, and suggested that a committee be appointed to confer with the associations mentioned and co-operate with them in the movement. The question was not further discussed, as it was getting late in the evening.

Meeting adjourned at 10:30 p.m. to meet again on Tuesday, July 2nd.

T. SUTTON, Secretary.

GROCERS TO PICNIC.

London retail grocers will hold their annual picnic on July 24, and THE CANADIAN GROCER is requested to extend an invitation to the trade in all outside cities and towns to attend this outing. The wholesale grocers and manufacturers should make an effort to be there or send their representative.

SELL WELL? INDEED THEY DO.

Boulters' Peerless Lion Brand Canned Goods

Don't stay in the sale rooms long.
Honest goods and prices right; our customers have fully realized that life is too short to change a good brand and talk up an unknown.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"
.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

LYTLE'S PICKLES

Are packed in the purest Vinegar and prepared specially for table use. The rich, racy flavor obtained from the very finest selected spices gives a pleasant, pungent pique to the appetite which renders them, beyond doubt, the most healthful aid to digestion of any Pickle in the market.

The continual increase in our business is the best evidence that the public are beginning to realize that it is not necessary to go out of Canada in order to buy a first-class Pickle.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.

ST. CATHARINES, ONT.

Items Like This

Appear in almost every issue of your local paper, and in nine cases out of ten mean business for you if you take the cue.

Drop a card to "Harry" and advise him that you have in stock a line of

PERSONAL

Harry Holiday and Jack Camp are forming a party for a three weeks' canoe trip up the lakes.

Delhi Canned and Potted Meats

Draw attention to the quality and price of the goods and the convenience of the key opening cans. That's about all you need do to secure an order.

Delhi Canning Co.

DELHI, ONT.

OIL FIELDS ACTIVE.

THE American Manufacturer has an article to show the increased activity which has been shown during the month of May, 1895, in the Appalachian and Lima-Indiana oil fields. It says: From a comparison of the last two months, April and May, the increased activity in these fields will be manifest. The Appalachian oil field includes the districts in New York, Pennsylvania, West Virginia, and southeastern Ohio; the Lima-Indiana, the Trenton rock oil fields of Western Ohio and of Indiana. In the Appalachian field the number of wells completed increased from 462 in April to 658 in May, an increase of 196 or 42 per cent.; the initial daily production increased 1,471 barrels, or some 23 per cent.; the number of drilling wells at the close of May was 824, at the close of April 635, an increase of 189 wells, while the number of rigs building at the close of May were 599, at the close of April 457, an increase of 142.

In the Lima-Indiana field the number of completed wells increased from 427 in April to 534 in May; of initial daily production from 9,681 barrels in April to 11,196 barrels in May; of drilling wells from 351 in April to 414 in May, and of rigs building from 334 in April to 407 in May.

Consolidating these for the entire field it will be seen that the number of wells complete in the Appalachian and Lima-Indiana fields, we have the following:

WELL RECORD OIL FIELDS UNITED STATES FOR APRIL AND MAY, 1895.

	April.	May.	Increase.
Wells completed.....	889	1,192	303
Initial daily product, bbls.....	16,069	19,055	2,986
Wells drilling.....	989	1,238	249
Rigs building.....	791	1,006	215

This shows a remarkable activity, the cause of which is not far to seek. An examination of the detailed tables will show that the chief activity is in lower Pennsylvania oil fields in Butler and Southwest Pennsylvania 514 of the 849 wells drilling at the close of May being in these districts.

A comparison of the well records for May of the current year with those for the same month, 1894, will still better indicate how great is the present activity.

WELL RECORDS FOR MAY, 1894 AND 1895.

	Appalachian Field.		Lima, Indiana.		Tntal.	
	1894.	1895.	1894.	1895.	1894.	1895.
Wells completed..	324	658	358	534	682	1,192
Initial daily production.....	7,430	7,859	11,741	11,196	19,171	19,055
Wells drilling....	410	824	187	414	597	1,238
Rigs building.....	237	599	120	467	357	1,066

The most interesting feature about the above table is that though nearly 80 per cent. more wells were completed in May, 1895, than in May, 1894, the total initial daily production was a little less in 1895 than in 1894. The average of the May, 1894, producing wells in New York, Penn-

sylvania and West Virginia was 29.3 barrels; of the May, 1895, but 12 barrels; of the South-Eastern field in May, 1894, 20.05 barrels; in May, 1895, but 15.6 barrels; of the Buckeye in May, 1894, 32.8 barrels, in 1895, 21.9 barrels, and of the Indiana district in May, 1894, 45.9 barrels, and in 1895, 30.35 barrels.

All this would indicate that the production of 1895, even with the greatly increased activity, would not equal that of 1894, when the total production in the United States was a little over 49,300,000 barrels, of which about 48,000,000 were produced in the fields named. Unless some more productive territory is struck than is indicated in the well records, the new production will not be sufficient to compensate for the natural decline of old wells. The average daily production in the New York, Pennsylvania and West Virginia field in 1894 was 79,388 barrels. It is estimated that the average life of a well is six years. The initial daily production of new wells will not keep up the loss.

ENCOURAGING REPORTS.

Hon. John Costigan the other day laid on the table of the House of Commons the annual report of the Fisheries Department for last year. The total value of the fisheries is placed at \$20,719,573, which is an increase of \$32,912 over last year. This is the highest mark reached by the fisheries since Confederation. The value of vessels, boats, seines, and other materials used in the fisheries amounts to \$9,430,116, which is the highest ever known, being \$717,559 over last year, which was the highest. The total number of fishermen is placed at 70,719, an increase of 2,966 over last year, which was the highest.

HAY EXPORTS.

Hon. Clarke Wallace, Controller of Customs, has stated in the House of Commons that the quantity of hay exported from Canada to the United States and to England, respectively, in the following years, was:

Year.	—Great Britain.—		—United States.—	
	Tons.	Amt.	Tons.	Amt.
1891.....	11,825	\$15,291	50,000	\$375,813
1892.....	14,969	167,604	67,067	598,567
1893.....	50,892	515,461	94,282	854,958
1894.....	175,559	1,700,409	87,847	753,575

POISON SCHEDULE.

At the annual meeting of the Pharmaceutical Association of the Province of Quebec a ballot was taken for the election of six new members to the council board. The following were chosen: R. W. Williams, Three Rivers; J. Emile Roy, Quebec; Alex. Manson, C. J. Covernton, A. D. Mann, and C. G. Scarff, Montreal. These, with Jos. Contant, Henry R. Gray, David Watson, S. Lachanec, W. B. Chapman, and W. A. Dyer,

SILICO

VERSUS

"THE MERCHANT."

IN THE issue of "The Merchant," a trade journal published at Toronto, under date of May 27th, there appears an article headed, "Alleged Bogus Orders for Soap." "IT DOES NOT SCRATCH," but leaves its mark.

In said article the writer, actuated by spleen because SILICO has been advertised in THE CANADIAN GROCER and not in "The Merchant," attacks (1st) the article itself, SILICO; (2nd) the methods employed in introducing it to the public. The resident representative of SILICO at Toronto is Mr. Jas. A. Hewitt, 92 Lansdowne avenue. His methods of doing business are legitimate and honorable; he does not get the SIGNATURES of every householder ordering any more than the retail grocer requires the signature of his customer to whom he sends daily his goods; the orders are usually verbal, in good faith, and filled by the retail grocers satisfactorily to themselves and to their customers, because Silico is just what is claimed for it, the best scouring soap on the market, and good value for the price asked (3 large cakes for 25 cents).

The article speaks for itself, and out of some 150,000 orders taken from the people during the past 18 months there has been hardly a complaint. Knowing the value of SILICO, and the fact that the consumer should be the judge, the proprietors have gone directly to the public and only ask a fair judgment at their hands and the privilege of introducing SILICO as they deem best, without being bulldozed by some trade journals. SILICO is the best article of its kind, and the proprietors refer the retail trade to Eby, Blain Co., Ltd., Perkins, Ince & Co., H. P. Eckardt & Co., T. Kinneer & Co., Sloan & Crowther, J. W. Lang & Co., Davidson & Hay, James Lumbers, and Rice Lewis & Co., of Toronto, who handle SILICO, and can most of them attest its value, and to nearly all the wholesale grocers in Canada.

will compose the council of the association for the year 1895-96.

The financial statement presented by the treasurer shows \$2,884 to the credit of the association. The new council was instructed to consider the scope of the poison schedule.

SANGALLA • • •

Our previously announced shipment of Sangalla has just arrived. See our travelers or write to us for samples and quotations.

It is one of the finest package teas on the market.

JOHN SLOAN & CO.

Wholesale Grocers and Importers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "CELERY," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in ¼ lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.
MONTREAL

CANNED SALMON

PRIME quality

CHEAPEST goods offering

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

Baking Powder

YOUR OWN BRAND.

in 10-doz. lots, one-pound tins, full weight, \$1.00 per dozen net.

Guaranteed equal to any in Canada excepting high grade Powders.

DO YOUR CUSTOMERS GOOD
by urging them to buy high grade

JERSEY CREAM BAKING POWDER

BEST IN CANADA.

LUMSDEN BROS.,
Hamilton

Canned Goods!

GET OUR QUOTATIONS ON

Corn, Peas, Tomatoes,

Kippered Herrings,

Fresh Herrings, and

Herrings in Tomato Sauce

Best Brands and Lowest Prices

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

NEW SEASON'S

Moning Congou

Sample of the first shipment of the season now to hand.

PERKINS, INCE & Co.

TORONTO.

A Want Supplied

McAlpin Tobacco Co.

are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

OUR NEW SEASON'S

JAPAN TEA

NOW IN STORE.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

THE DRY GOODS TRADE.

THIS week is about the meeting point of the spring and fall seasons in the dry goods trade, and hence it is an opportune moment to glance backward and forward. The first of July should really be the ridge between the seasons, but as a matter of fact the seasons overlap. That is, while a man is still buying goods for the spring and summer trade, he is receiving his fall goods. While he owes \$1,500 on sorting goods, he receives \$1,500 worth of fall goods. He thus has \$3,000 credit where he is only entitled to and only rated for \$1,500. This overlapping of seasons is an evil the wholesale trade would like to eradicate. Progress towards this end is mighty slow, however.

The year's wholesale dry goods trade opened up very poorly, and January, February and March were months in which nobody did very much blowing about the volume of business. Inquiries for all lines, except a few specialties, were very slow and colorless. March, April and May were much better, and by the end of that month considerable confidence had been infused into the trade. The business done was larger than last year, and nearly equal to the business of 1893. Moreover, it was larger than people expected, and hence all the more exhilarating. The first two weeks in June were productive of still further surprises. The sorting trade seemed to have been unduly prolonged, and instead of turning their attention to the ordering of fall goods, retailers maintained their attempts to sell spring and summer goods. This was a splendid thing for those wholesale houses who aim to do a sorting trade, and they have done exceedingly well.

Last week and this week have developed a brisk trade in all summer-weight goods. Men's straw hats, belts, negligee shirts and flannels have been selling well. Retailers have gone wild over ducks, of which white are good but dark colors are better. Every shipment that arrives is distributed within a few hours. Prints, zephyrs, gingham and chambrays are much in demand. Swiss spot muslins are moving very freely, while fancy blouse silks and double faced satin ribbons are meeting with considerably more than average attention.

Another feature is that retailers have looked less for job lots and have been buying more regular goods at regular prices. This means a much more profitable season for the wholesalers and retailers, although a dearer season for consumers. The price-slashing of the past two or three years is fast passing away.

It is reported on the street this week that the Montmorency Cotton Co. will pass out of the control of the combine on August 31st. These mills have been making cottons for the China trade only, and will put

only greys on the market. It is not expected that prices will be affected.

A drop of one cent a yard in Campbellford flannels has been announced. All other lines of flannels remain firm, kept so by the high price of wool.

A leading wholesaler, when asked what he thought of the sorting trade, remarked: "It is the best sorting trade I have ever seen." This sentiment was also expressed by others, but one or two, while admitting it was better than last year, were not willing to say it was the best in their experience.

Fall orders have been quiet. This is a natural result of a brisk sorting season. Retailers have not the time to bestow on fall samples.

CRANBERRY SEASON OVER.

A good part of what The N.E. Grocer says about the cranberry crop applies to Canada. This journal remarks: The cranberry season of 1894-95 has closed in a manner generally satisfactory to producers, stocks being now quite exhausted as far as growers are concerned, with only scattered parcels in the distributive markets. Climatic conditions the last six months have been favorable in the main, and indications point to a good crop in Cape Cod and Jersey districts. Secretary A. J. Rider, of the American Cranberry Growers' Association, believes that the west will not figure conspicuously in production for several years to come, owing to the disastrous fires and unpropitious elements generally which damaged and destroyed many plantations in Wisconsin last year.

The crop of 1895 resulted in materially higher prices than for a number of years past. Fine fruit sold up to \$12 to \$13 per bbl., or \$4.75 to \$5 per bushel, and demand was sufficiently steady to prevent any relapse of consequence throughout the entire season just closed. Large yields of other fruits do not necessarily curtail the consumption of cranberries, which seem to occupy a field of their own. The foreign market possesses great possibilities. The high prices the past season served to limit the business to small proportions, but moderate prices, which are requisite for the successful introduction of cranberries into England, may do much another year.

The following table shows the crop and movement of prices with comparisons:

Year.	Estimated crop.	Market prices.		
		October.	January.	May.
1894	410,000	\$2 00 to 3 00	\$3 50 to 4 00	\$4 00 to 5 00
1893	1,000,000	1 25 to 1 50	2 00 to 2 50	2 00 to 3 00
1892	600,000	1 25 to 1 50	1 75 to 2 25	2 00 to 3 00
1891	760,000	1 50 to 2 00	1 25 to 2 25	1 25 to 2 00
1890	800,000	2 00 to 2 25	2 50 to 3 00	3 00 to 3 50
1889	620,000	1 50 to 2 00	2 50 to 3 00	4 00 to 5 00
1888	585,000	1 35 to 2 00	2 00 to 2 25	75 to 1 00
1887	612,000	1 75 to 2 00	2 75 to 3 00	2 75 to 3 00
1886	540,000	1 25 to 1 50	2 50 to 2 75	3 75 to 4 00
1885	743,000	1 50 to 1 70	1 20 to 1 40	50 to 75

JAMAICA WILL NOT BUY OUR GOODS.

DEAR GROCER,—Some time ago Mr. G. Cecil Brown went to Kingston, Jamaica, and in a letter just to hand he says:—

The prospects of doing much of a business are not encouraging. The American houses have a big hold, and their prices are somewhat lower than ours, so I am told. The Americans deliver goods here as cheaply as they are sold in New York. Freight rates are against Canadians, and altogether there seems to be a strong prejudice against Canadian trade of any kind. As to freights, a box from New York to here costs 15 cents, the same package from Halifax costs 36 cents and 6 cents wharfage, so you see we Canucks get it where the chicken got the axe.

Canada and Canadian manufacturers have a hard name, and several good houses here have made it a rule not to handle Canadian goods at all. Some goods shipped here from Canada arrived in bad shape, such as flour, pork and cheese, and this has given these people the idea that Canadians were no good, but even if we were able to get away down in prices, etc., and deliver our goods in decent shape, the freight arrangements would knock us out. Canadian manufacturers want to explain a few points to their Government about this matter. The whole trouble is just here. Our reputation down here is bad. Freight arrangements from Canada to Jamaica are bad. Our dealings in the past have not been O.K., and it will need a lot of time to rearrange affairs.

H. C. F.

A grain warehouse situated near the G.T.R., Chesley, Ont., owned by John Adolphe, and leased by Wenger Bros., of Ayton, was totally destroyed by fire on the 14th inst., with the contents. Loss on the building, about \$1,700. There was about 5,000 bushels of peas and oats destroyed. Fully covered by insurance.

Do You Handle Hardware?

If so, you will want full and reliable reports on the state of the wholesale trade and the prices that are ruling. The only place you can get it is in **The Hardware and Metal Merchant**. Sample copies will be mailed on application. Address

THE
HARDWARE AND METAL MERCHANT
TORONTO

THE Talk of the Trade

When we get out something new we sit in anxiety till we know how it is going to take.

The "Queen" tea and coffee pot is now fairly on the market, and we have no time for further anxiety regarding it—we are too busy filling orders. Everybody seems to want it at once.



Contains 1 lb. net of the finest "Queen" Plantation Coffee.

1 and 2 Dozen in Case.

\$4.00 per Dozen.

Pure Gold Manufacturing Co. TORONTO

TOTTENHAM FIRE-SWEPT.

THE village of Tottenham, Ont., was subjected to almost total destruction by fire on Tuesday. About 3 o'clock in the afternoon the flames broke out in McKinney's foundry, in the south-easterly part of the village, and, as a strong south-westerly wind was blowing at the time, the flames spread rapidly towards the east and north. Everything being so dry, fires started simultaneously in dozens of places, so that while the fire engine was doing good work in one direction scores of places elsewhere were in flames, which spread so rapidly that citizens could do little more than helplessly look on. About 80 buildings were burned, including the foundry, Mercer's store, Potter's block, Lyon's shop, Verney & Co.'s furniture rooms, Sanford's drug store, and the Methodist church. The loss is estimated at \$125,000; amount of insurance not yet known. Allandale sent down a fire engine, which did good work. A large number of Beeton and Alliston citizens came over with a quantity of hose, which was badly needed, also some 300 volunteers from the camp in Beeton came on a special train, and all, citizens and soldiers, worked like Trojans, and to their unsparing efforts may be attributed the fact that even so much of the town was saved.

On the list of business places burned are: D. McKinney, foundry; D. C. Fraser, shoe-

maker; W. & C. Brown, woolen store; T. G. Wolfe, two implement shops; P. Garrity, pumpmaker; J. A. Mercer, flour and feed; J. V. Childs, woodworker; J. C. Anderson, blacksmith; D. Martin, bake shop; J. Henderson, shoemaker; W. Dillane, barber; J. Riddell, shoemaker; Verney & Co., furniture; F. Brawley, blacksmith; W. H. Sanford, druggist; H. Stone, insurance agent; J. Anderson, butcher; S. Windsor, shoemaker; T. J. Turner, tailor; T. Moffatt, factory.

Besides these a number of dwellings were destroyed and several other places of business were damaged by the flames.

PERSONAL MENTION.

W. H. Gillard, of Hamilton, left on Thursday last for a trip to British Columbia. Mr. Gillard intends taking in all places of interest en route and returning by way of San Francisco.

Mr. H. C. Beckett, of Hamilton, has just returned from a most enjoyable trip to Port Arthur, where he says his old friends entertained him right royally. He reports business in that district in a healthy shape—and the fishing excellent.

Mr. J. D. Roberts, of the Pure Gold Manufacturing Co., Toronto, left on Monday's steamer for Montreal, where he will

spend some days, and will sail on July 3rd for Liverpool to spend a few weeks in the old land in search of health and recreation. While there he will endeavor to institute a Pure Gold agency in London, Eng. In his absence Mr. Anderson will take over his duties.

EARLY SHOPPING AND CLOSING.

It is as easy, says The Toronto Telegram, for each one of the two hundred thousand people to resolve to shop early as it is for each one of two hundred merchants to close early.

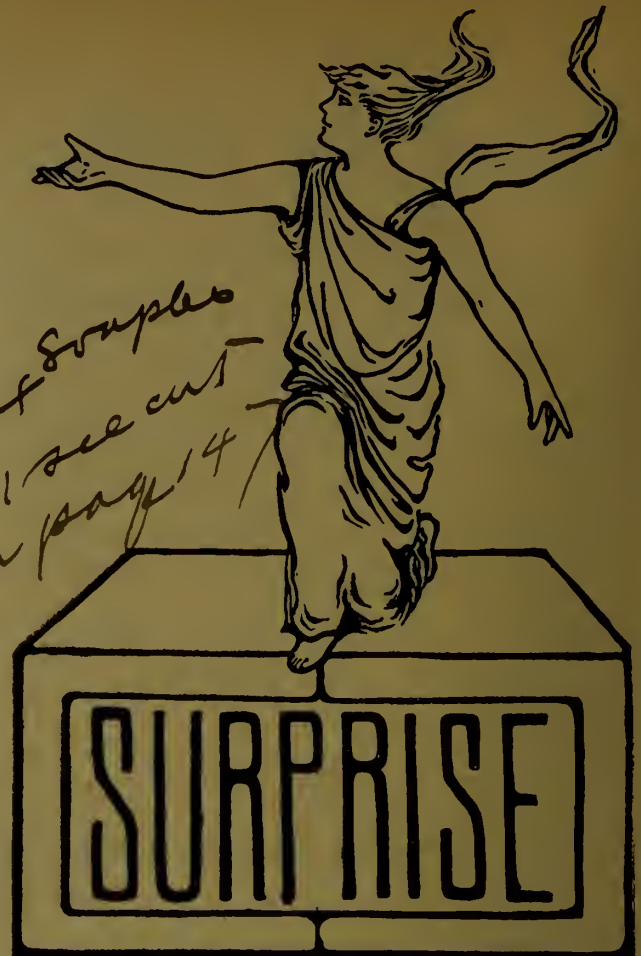
Each individual's share in the mental labor of forming a resolution which will govern the actions of two hundred thousand people, is no heavier than each individual's share in the labor of reaching a resolution which will close two hundred stores.

The early shopping habit will not become universal until the world is nearer the millennium than it is now. But if early shopping should become general, the change will supply the advocates of early closing with their strongest argument.

It is all right to say that if the merchants close the stores the people would learn to shop early, but when the people shop early the merchants will learn to close the stores.

Best for Wash Day Best for Every Day

*Is it now if soups
29/3/01 see cut
over page 14*



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

PEANUTS.

THE same causes that have produced the advance in cotton and wheat, remarks The New York Journal of Commerce, are said to have been at the bottom of the recent improvement in peanuts. Prices had reached about the lowest point on record this spring, but a turn has come, and within a comparatively short period the quotations have been twice advanced, each time a quarter of a cent. However, present prices are still about a cent per pound below the figure ruling at this time a year ago. The decline set in last fall when it was found that the crop of 1894 was fully a million bags in excess of that of the preceding year, when the yield amounted to 2,000,000 bags. The general commercial depression affected sales seriously, and the demand during the fall and winter months was below the average, leaving on hand a supply of new nuts which, in conjunction with the stock carried over, gave a supply which, under ordinary conditions, would be in excess of probable requirements up to the time of marketing the 1895 crop. The continuous decline, resulting from this state of affairs, discouraged growers, and they made preparations for this spring's planting in a half-hearted manner. The acreage under cultivation in Virginia was much curtailed. Cold rains at

the time of planting and some time thereafter were reported to have caused a good deal of the seed to rot in the ground, some estimates placing the probable loss from this cause at least a third. Next week the farmers will plant again, and under favorable conditions the estimated loss from bad weather may be made up.

The reported unfavorable crop prospects have attracted speculative interest to peanuts, and the principal dealers in all parts of the country have been quietly securing such stock as they could obtain on favorable terms. It is also stated that some of the larger Virginia growers have been buyers. The upward movement has, also, stimulated the consuming demand. There is said to be quite a large stock in Virginia, the bulk of which, however, consists of old goods, some of it having been carried for two or three years.

A good deal of speculative interest has been manifested in Spanish and Virginia shelled, and it is intimated that an effort is making to corner supplies. In fact, the stock of the former is now pretty closely controlled, two strong holders being credited with having the bulk, if not all of it. Last year at this time the stock of Spanish shelled aggregated about 45,000 bags, while today's visible supply is estimated at not over 12,000.

IN MEMORY OF CABOT.

"John Cabot," remarks The Canadian Gazette, "is at last to have his due. Next year will be the quadri-centennial of his discovery of the North American continent, and Canadians mean to make the occasion one for national rejoicing. At the Chicago Fair, they say, nothing but the Columbian discovery was thought of, and it is now Canada's turn to show that the real discoverers of America were the Genoese-Bristol adventurer and his sons. Seeing that Cabot landed at Bonavista, in Newfoundland, it seems rather a far cry to hold the celebration at Toronto, in the heart of the continent—as is, we see, proposed; but, wherever held, the occasion should be made one for hearty co-operation. Perhaps a Cartier celebration could be combined with it. Canada owed far more to Cartier and those brave French adventurers who followed him than to John Cabot and his West County pirate-traders."

The excessive drain of whitefish and pickerel fry from the Detroit river, for use in stocking waters in the Maritime Provinces and elsewhere, and Government hatcheries, has given rise to a protest by the Essex County Council. It will represent to the Fisheries Department that few of these eggs reach maturity, and request that steps be taken to practically demonstrate the truth of this assertion.

Abraham Lincoln once said:

“You can fool some people all the time, you can fool all the people sometimes, but you can't fool all the people all the time.”

Your regular customers may upon your recommendation accept inferior matches “just to try,” or because it is a cent or two cheaper.

The chances are they will be fooled.

E. B. Eddy's Matches have sustained and added to their reputation—not by putting forth good matches at spasmodic intervals, but by offering matches always serviceable in use, unvarying in good quality, and moderate in price.

Don't fool your customers and you won't be fooled.

The E. B. Eddy Co. Ltd.

HULL, CANADA

BRANCHES

318 St. James St. - Montreal
29 Front St. West - Toronto

AGENTS

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Persse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	}	St. John's, Newfld.
not yet appointed.		Sydney, Australia.
	-	Melbourne, do

TRADE CHAT.

SPECULATIVE purchases, based upon short supplies, have pushed up prices of tapioca abroad, and the market is still advancing.

England imports \$5,000,000 worth of potatoes every year.

Belleville merchants have granted a Friday half holiday to their employees.

The Burrard Inlet Red Cedar Lumber Co. have opened a lumber yard at Oak Bay, B.C.

Mr. Henderson, tinsmith, Mount Brydges, is building a fine dwelling adjoining his store.

When you go gunning for frauds be sure you are at the right end of the gun when it goes off.

An application was made in court last Thursday to quash the Winnipeg early closing by-law.

L. MacAlpine's general stock at Lockport, N.S., was burned on the 15th inst. Insurance \$2,000.

Berlin has a mysterious new malady which Prof. Virchow attributes to the use of milk from diseased cows.

An electric railway, eight miles in length, connects Fort William and Port Arthur. The fare is 5 cents.

Grocer Hogarth, of Norwich, Ont., lost \$200 by fire on June 14th. Fortunately he carried \$1,000 insurance.

Last Thursday a new creamery building at Shoal Lake, Man., was destroyed by fire. Loss \$8,000; insurance \$4,000.

J. F. Philbin, a Rat Portage (Ont.) baker, was found dead on Friday, death being the result of tripping over a live electric wire.

The funeral of Wm. Dempster, of Gananoque, took place Saturday. He was well-known to the cattle people between Toronto and Montreal.

Mr. Craig, the horticulturist at the Experimental Farm, thinks that Canadian tomatoes could be placed with profit on the London market.

Chicago's proposal to lower the level of the great lakes in order that she may float her sewage away is just like Chicago. She doesn't want the earth. The water will do.

The funeral of Ald. Daniel B. Ouellette, of Windsor, Ont., was one of the largest ever seen in that city. Nearly every business place in Windsor was represented by one or more persons.

The California fruit crop has increased seven-fold in ten years and its value, last year, was fifty million dollars, or ten million dollars more than that of the gold mined in that state.

It is reported from British Columbia that lobsters, mackerel, herring and sardines are

more plentiful this year than last, and the Atlantic seal fishery has resulted in an increase of 117,237 skins in the take.

"Why don't you wind that clock and set it going?" asked a bad customer at a country grocery store. "That clock is a sign," said the grocer, and the customer studied it out for himself before he left the store.

The Newfoundland Government propose wholesale retrenchment by cutting all salaries from 10 to 20 per cent., and to reduce appropriations to the extent of \$486,000 within a year. Duties will be increased.

Col. Tisdale's bill to amend the Act incorporating the St. Clair and Erie ship canal which gives it power to increase its bonding limit from \$5,000,000 to \$8,000,000 has passed the House Railway Committee at Ottawa.

A business house in Nelson, B.C., last week took a \$10 bill of the Imperial Bank of Canada. On its back the following words were written: "Beware of fast women and strong drink. This is the last of a large fortune."

The California orange crop this year amounted to 5,300 carloads, 50 carloads being the average daily shipments. That is a pretty lively infant industry for a state that a few years ago scarcely raised enough oranges to supply its own needs.

The "Soo" Canal is not open and not likely to be for some time yet, perhaps not before August. The dredging and blasting of boulders is still going on. There are still defects in the opening gear of the locks to remedy.

Henry Arkell, postmaster at Aylmer, Ont., is dead, aged 70. When at Port Stanley deceased carried on an extensive shipping and mercantile business. Retiring, he became postmaster there. He was a friend of Sir John Macdonald.

By the provisions of the will of Hiram Walker, Mayor H. A. Walker, of Walkerville, will become owner of the Labadie farm above Walkerville. E. C. Walker will become owner of the Essex farm of 15,000 acres, worth many thousand dollars.

The bakers of Union Mines advanced the price of bread June 1 to 14 loaves for a dollar. The bakers of Victoria and other British Columbia cities have, it is said, not yet increased their rates in sympathy with the price of flour.

Mr. J. A. Proctor, barrister, Toronto, has been appointed by the Ontario Government to the position of official arbitrator of the city of Toronto, and Mr. J. S. Withrow has been appointed official assessor to the arbitrator's court.

One of the Newfoundland Government's retrenchment proposals is the abolition of the Allan Line ocean mails between Philadelphia, Halifax, St. John's and Liverpool, and the substitution therefor of a special

service between St. John's, Halifax and Boston by local steamers. This, it is estimated, will effect a saving of \$25,000, and will largely increase the trade between Newfoundland and New England. This new scheme is said to be approved of by business people on the island.

John Spencer, the man who was charged with setting fire to Creighton's block, Owen Sound, Ont., causing damage to the extent of about \$4,000, some time ago, pleaded guilty, and was sentenced by Judge Creasor to 14 years in Kingston Penitentiary.

Mr. Geo. A. Stimson, the Toronto debenture broker, has just purchased the \$12,800 town of Tilsonburg bonds. They bear 5 per cent. interest, and mature in 1915. It is said that the premium paid was the largest the town ever got for its bonds.

It is rumoured that a cold storage factory on a large scale will soon be started in town, and that a local medical man, who intends to accept the honor of president, this morning received the first consignment of the stock which will be preserved.—Galt Reformer.

SOLID BACK BRUSHES.

An improvement in brushes, which is becoming more and more appreciated as it becomes known, is the "Solid Back," manufactured by Charles Boeckh & Sons. It is used in scrubbing brushes, in stove and shoe brushes, as well as in horse and dandy brushes of all kinds, and it makes not only a very handsome and saleable brush, but the back being dovetailed into a solid block, it cannot warp or become detached as in the old style of tacked or screwed backs.

These goods are manufactured only by this firm, they having obtained letters patent for said improvement, and their name and brand is a sufficient guarantee that the goods are right in quality, and sold at the right price, that is, as low as is possibly consistent with good quality and workmanship.

The trade will serve their own interests by handling these goods, as their customers are sure of getting good satisfaction and full value for their money.

U. S. GRAIN CROP.

The Washington Government estimate for winter wheat is higher than most in the trade expected, due to the favorable position on the Pacific Coast, but the average condition is a low one, 71.1 per cent., and not likely to prove much if any better than this in the ultimate reckoning. The spring wheat condition is high, averaging 97.8. The official figures suggest a promise of about 245,000,000 bushels for the winter grain, and 175,000,000 for spring, or a total of about 420,000,000 bushels.

**MOTT'S
DIAMOND
CHOCOLATE.**
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED
1844

IS THE BEST.

ASK FOR
MOTT'S

Mixed Barrels

of bags. Any wholesale house in Toronto can supply you with a barrel of

Windsor Table Salt

That contains 50 5c. bags and 21 10c. bags. Price, \$2.65 per barrel. Sometimes it is convenient to order in that way.

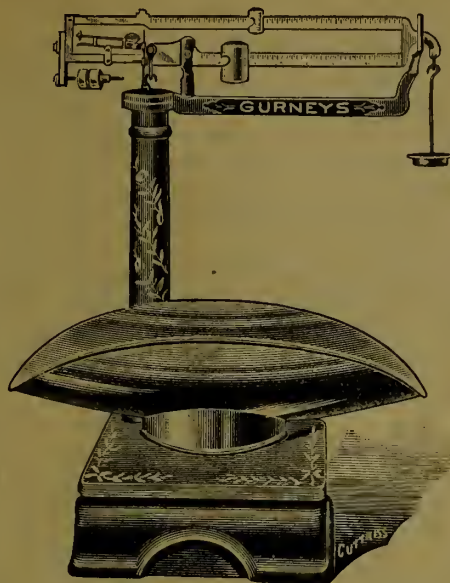
TORONTO SALT WORKS

128 Adelaide St. East,

TORONTO

City Agents for Windsor Salt Works.

DOMINION COUNTER SCALE



With Patent Automatic Scoop Balance

Simple in construction Nothing complicated or liable to get out of order.

Capacity, 210 lbs. by Oz.

Size of Platform, 14 in. long,
11 in. wide.

Nickel-plated Beam, Poises and Scoop Balance. Double Beam, marked on both sides. The Automatic Scoop Balance is now offered for the first time, and every grocer who uses it will find it a great saving in time, and it will also obviate liability to error. When scoop is placed on the platform, the ball on back end of beam automatically rolls to the right, thus balancing scale with scoop on, and when scoop is taken off scale, the ball rolls to the left, balancing scale without scoop. Scale with this latest device is assuredly the most complete and desirable scale for general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.



Now is the time

TO BUY YOUR

Refrigerators

Something Special in Prices

for the next Fifteen Days . .

The Eureka Refrigerator Co.

54 & 56 Noble Street

WILBERT HOOEY, Manager

TORONTO.

McLAREN'S



is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.



There's Style about this fastener for the back of a Brace. It is Small Neat Durable. Can't Break Away. And unlike the multitude of big tin Clasps that are objectionable to the wearer who don't want his back covered with metal. It's a seller every time.

DOMINION SUSPENDER COMPANY,

United States, NIAGARA FALLS, Canada.

Toronto, Office - E. Stovel. 45. Canada Life Buildg
Montreal, Office - Philip. De Gruchy, 28ST. Sulpice St.

Grade D Mark

OIL STORING.

By SCOTT MCKERROW.

THERE are many things in the everyday life of the retail hardware man that do not tend to make "his lot a happy one."

The handling and storing of oils and varnishes is perhaps the biggest thorn in his side for several reasons, viz: It is dirty and nasty to handle. Loss by evaporation and leakage makes a big item (when it can be estimated, which is seldom) on the wrong side of profit and loss account. The accumulation of drippings makes an almost uncontrollable start for a fire in the accidental falling of an ignited match.

How often have you decorated your clothes and "barked" your shins climbing over barrels to get at "Damar varnish" that comes in gulps from its ventless can? How often have you wished that coal oil was never heard of, as with aching arms you pumped it from barrel to tank, meanwhile calculating how much you are going to lose on the lot? How often has your clerk (you never did) left the tap half closed, and the profits were soon "spreading themselves"? Oh, I've been there!

Presumably it was with a memory of these experiences vividly impressed on them that caused Messrs. Robertson & McKay, Ingersoll, in building their new store to carefully enquire for a solution of the difficulty, and which, for the benefit of their suffering hardware brethren, I give in detail.

Tanks of ninety gallons' capacity are let in from the floor above, running down straight half-way, and then tapering four-square to a point. The advantage of this will be seen at once in not allowing any sediment to gather, as the feed pipes are attached at this point. Also at this elevation oils are easily kept warm in winter, thereby preventing their thickening.

Above, each tank has a separate trap door, below which is the intake pipe, having an outside cup, so to speak, which is filled with water, so that when the cap is placed over the mouth of the pipe it becomes "air tight." Each cap has a pet cock, to give the tanks vent, or to shut tight for coal oil and turpentine. In the intervening space between the base of the tanks and the fawcets shelves for the storing of prepared paints and five-gallon tanks for expensive varnishes, etc., are placed.

Fawcets only take up quarter the space of tanks, supply pipes are therefore run diagonally, the thinner oils occupying tanks furthest away. Below said taps is a tray "V" shaped, sloping towards the wall, and in the end of the tray a hole is made to allow the drainings to run into a square vessel placed in the cellar below. Similar traps are supplied above, on which a barrel

is rolled. The oil does the rest. They have also iron gratings to stand measures on.

The tanks are made of galvanized iron, cased in 1½ inch pine, and covered with ash and varnished, and behold in this arrangement you have oil storing which is, to the majority, a vexation and an eye sore, converted into a compact, ornamental and economical branch of our industry.

I understand that Messrs. Sanderson Percy & Co. have tanks similar to above in use, and merchants who realize the value of proper oil storing cannot do better than see these when in Toronto. And I am sure that the above renowned firm will gladly do all they can to put the handling of oils and varnishes on a more economical and pleasant basis.

BARBADOES SUGAR.

THE New York Journal of Commerce prints a very interesting Associated Press despatch on the Barbadoes sugar trade. The item is dated Barbadoes, W. I., and says: "The West Indian sugar trade is now passing through a serious crisis. In Barbadoes the crop which is being reaped is very far below the average yield—some of the plantations yielding less than half the return obtained in former years. The result is that a large number of estates are in the hands of the official assignee, in chancery, and the number is being daily increased.

With very few exceptions the class of sugar manufactured here is a very ordinary muscovado, and as the ruling market prices here of late have averaged \$1.50 for hogsheads and \$1.60 for bags, a short crop was all that was required to give the death blow to many whose sole interests were wound up in the sugar trade. That short crop has come this year, few of the estates obtaining a yield of two hogsheads to the acre, and which means less than working expenses. Many of the planters had obtained advances in cash against the present year's crop, and as that is generally throughout the colony a failure, a large number of estates have been put into chancery.

The present deplorable condition of affairs is generally accepted as only the beginning of the end. The outlook is indeed gloomy. The colony is over-populated; money is scarce; the number of unemployed alarmingly great, and where employment can be obtained the remuneration is small. The seriousness of the situation will be readily understood when it is stated that agricultural laboringmen are being engaged at 20 cents and women at 12 cents per day, with thousands of both sexes unable to find employment at even these rates.

It is the general opinion that the colony is only now entering upon the more critical stages of trade stagnation and distress, and

what the outcome of these may be it is difficult to anticipate.

The Government of Barbadoes appears to be alive to the importance of the situation and have taken the initiatory steps for assisting emigration and have dispatched commissioners to inspect several of the neighboring colonies in connection with a Government scheme of colonization.

Advices from St. Lucia and Trinidad report the abandonment of a large number of estates in these colonies formerly manufacturing muscovado sugar.

At Antigua, Dominica, St. Kitts, St. Vincent and generally through the islands of the Greater and Lesser Antilles the same unsatisfactory state of affairs exists, and the position is accepted as being purely one of "the survival of the fittest."

In some of the islands public meetings have been held and the situation discussed. Resolutions have been adopted for transmitting to the Right Hon. Secretary of State for the Colonies calling attention to the imminent ruin of the sugar industry in the British West Indies, and praying for the intervention of the Imperial Government to avert the impending ruin of the West Indian staple industry.

The Secretary of State for the Colonies has been asked to approach France and Germany with a view to their withdrawing their system of bounties to the growers of beet sugar, and, failing in this, that the British Government impose a duty upon all sugars imported into England from bounty-fed countries. The petitioners have pointed out that the planters in the British West Indies were driven out of the English markets, being unable to compete with the bounty-fed sugars and the heavy charges for freights, etc., to England, as compared with those to the United States; that in the latter markets, since the formation of the American Sugar Trust, they have been compelled to deal with one customer—an erratic one at that—and are compelled to accept the prices offered by "that customer."

If the British West Indian Islands are to retain even a modicum of the prestige they formerly enjoyed as sugar producing colonies of England something practical must be done, and that speedily.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

SP

THE PEOPLE LIKE IT

It sets the women talking, does

Excelsior BLEND Coffee

Pure, Palatable, Perfect
It pays to keep the best.

TODHUNTER, MITCHELL & CO. - - TORONTO

High Grade Cocoa, Chocolate and Coffee Manufacturers.

BEST BREAKFAST BEVERAGE

Is Cocoa scientifically prepared, with the excess of natural oil removed. This renders it soluble and easily digestible. Such is our

Homeopathic Cocoa

In $\frac{1}{4}$ -lb. packets. A comfort to the poor, a luxury for the rich. It gives health, strength and happiness to all who use it.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:-

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

THE PUREST
AND BEST

SALT

That is being offered to the trade
in Canada is the

WINDSOR

Our plant is specially constructed for, and our whole process is capable of turning out, nothing else but a salt of the highest possible grade. Our table, dairy and cheese salts can not be equalled for purity, color or evenness of crystal, while for general farm use dealers in car lots will find that our fine barrel and sack salt costs no more and is much superior to ordinary brands.

ALWAYS ORDER **WINDSOR SALT**

Windsor Salt Works

Manufacturers

WINDSOR, - - ONT.

"NEW SEASON'S" JAPANS

EXTRA CHOICE

J. F. Ramsay & Co.

TEA IMPORTERS

14 AND 16 MINCING LANE

SEND FOR SAMPLES

Toronto, Ont.

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

JEREMIE MORAND, grocer and baker, Charlesbourg, Que., is offering 50c. cash.

S. Z. Labœuf, grocer, Montreal, has assigned to Chas. Desmarteau.

L. McKinnon, grocer, St. William's, Ont., has assigned to Robt. Steven.

Hugh Loveless, tobacconist, London, Ont., is offering to compromise.

Geo. W. Holdenby, general store, Islington, Ont., has assigned to Alex. Fleming, Toronto.

C. & M. Mills, Iroquois, Ont., are general merchants, and they have compromised at 50c. cash.

H. Legault has assigned to Bilodeau & Renaud. He has been running a grocery business in the city of Montreal.

SALES MADE AND PENDING.

The general stock of Moise Duguay, Gentilly, Que., has been sold at 60c.

The sheriff is advertising the general stock of Alfred Jackson, Thornhill, N.W.T.

J. W. Moore & Co., grocers, Peterboro', are advertising their business for sale.

The general stock of A. Daoust, Jr., Ste. Timothe, Que., has been sold at 50c.

The grocery stock of Hugh McReavy, Montreal, is to be sold by auction on the 25th.

The general stock of Leakey & Co., Calgary, N. W. T., is advertised for sale on the 19th.

The general stock of J. Menzie & Co., Burk's Falls, is to be sold by auction on the 25th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

E. Clermont & Co., have started a general store at Gentilly, Que.

Blouin & Croteau, having a hotel and a grocery at Quebec, have dissolved partnership.

A. Daoust & Co. are a new firm at Ste. Timothe. They will continue the general store formerly run by A. Daoust, Jr.

The B. C. Grocery Co., consisting of George Cunningham, Jr., and Bertha V. Johnston, New Westminster, B.C., have dissolved, the latter retiring.

Henderson Bros., general merchants, Chilliwack, B.C., have dissolved, A. C. Henderson having bought the interest of J. C. Henderson, who will open a grocery and feed store on his own account.

CHANGES.

Mrs. L. E. Gordon, teas, etc., New Westminster, is succeeded by J. H. Woolliams & Co.

Wm. J. Christie, general merchant, Little

Glance Bay, N.S., has had his estate reconveyed to him by the assignee.

W. A. Maguire, grocer, Regina, N.W.T., has been succeeded by H. Armour.

S. K. Colquhoun, general merchant, is removing from Gainsboro', Man., to Hartney.

D. McGillivray, general merchant, Chilliwack, B.C., has been succeeded by Joseph Farr.

Henry J. Crowe is now a partner in the grocery firm of W. E. Crowe & Co., Halifax, N.S.

British Columbia has a new cannery company with a capital of \$100,000; style, "Malcolm & Windsor, Ltd."

FIRES.

British Columbia has been visited with several fires. Among the sufferers are: Costello & McMorran, salmon canners, Steveston; Youdall & Sinclair, grain, and Western Fisheries and Trading Co., New Westminster; B. C. Canning Co., Aberdeen.

DEATHS.

Mrs. M. Rioux, general store, Bic, Que., is dead. So is Wm. McCumber, of Bouchette.

CALIFORNIA RAISINS.

Messrs. A. P. Tippet & Co., of Montreal and Toronto, are sending out the following circular to the trade in regard to California raisins:

The California loose muscatel raisin has become a distinct factor in the Canadian market, the poor quality of Valencia fruit, combined with low prices for Californias last year, having brought the latter into prominence and shown Canadian buyers what excellent qualities they possess. The coming season will, without doubt, witness a very largely increased consumption of California fruit, more particularly as the present prospects all indicate a good yield. Representing, as we do, the largest handlers and shippers in California, as well as the oldest house in the trade, we shall be able to give our customers the best value with absolutely reliable brands—those of the Griffin & Skelley Co.—which are already so well known to the trade and stand at the very top of the list throughout the United States, where best known. Many poor raisins were shipped from the coast and dumped both in Chicago and New York, but such goods were invariably shipped by the smaller dealers and packers, and fortunately but few reached Canada. The Griffin & Skelley Co. never put their name on fruit below 3 crowns, nor that will not stand the closest inspection, nor on second crop goods. We are prepared to make contracts for "first shipments" of new crop as usual. In '94 fruit we can still offer a few 3 and 4 crown

goods, but the supply of standard goods of reliable quality will barely last until new fruit is ready.

A source of satisfaction must it be to the sound money people of the United States to learn that the free silver advocates in the new Congress are well in the minority. But then, the United States Congressman is an uncertain quantity, and the silver kings have much money.

**WALTER BAKER & Co.**

The Largest Manufacturers of
PURE, HIGH GRADE
Cocoas and Chocolates
on this continent, have received
HIGHEST AWARDS
from the great
INDUSTRIAL and FOOD
EXPOSITIONS
In Europe and America.

Unlike the Dutch Process,
no Alkalies or other chemicals or Dyes are used
in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and
costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

THE NAVEL ORANGE.

THERE have been more navel oranges in the market this winter than ever before, says Chicago Grocer. The fruit is doubtless gaining in popularity, the flavor being exceptionally fine, though the skin is much thicker than that of the Indian river orange. Inasmuch as all sorts of theories are in circulation as to the origin of the variety, a few words of accurate information on the subject may not be amiss.

To begin with, the first navel orange was doubtless a freak or "sport," as horticulturists say. To make such a fruit by artifice would be impossible, according to The Washington Star. It is abnormal, even in the bud. The navel shows in the bud as early as the latter can be examined under the microscope. It may even be traced back to the flower, which is double—though that word does not express the idea very well—each blossom having a secondary blossom within it. In the developed fruit the navel is itself a secondary orange, in some specimens having a distinct skin surrounding it.

This two-story orange is no novelty. A book on horticulture, published in 1642, gives a picture of a navel orange, and calls it "pomum Adami foetum." This is the earliest reference known. The blossoms rarely have any pollen, and the fruit is usually, though not always, seedless. The variety is reproduced by budding. Where it originated is not known with certainty, but it was probably in Southern Asia. Thence it was brought to the region of the Mediterranean, and eventually diffused over the world. A lady, who had traveled in Brazil, told Mr. Saunders, chief gardener of the Department of Agriculture, about the orange, which she had seen in that country. Acting on this information, Mr. Saunders told a Star reporter that he sent to Bahia and secured a dozen young budded trees. These reached the United States in 1870, being the first navel orange trees known here.

From these trees others were propagated. One of the first batch thus obtained is now in the orange house of the Department of Agriculture. In 1873 two of the trees were sent to Mrs. L. C. Tibbetts, of Riverside, Cal. At the same time others were sent to Florida. But those planted in California fruited more quickly, and were the first to attract attention. It soon became evident that the climate of that state was better suited to the cultivation of this variety. In Florida it is not sufficiently productive—i.e., does not bear freely enough to be profitable. Nevertheless, the finest navel oranges come from Florida, though they are not so handsome as those from California.

First Employer—I hear you have yielded to the demand for eight hours' work at ten hours' pay. How can you afford it?

Second Employer—You see, my men promised to work, while they are at it, instead of standing around and chaffing about capital and labor.



The Leading

Bicyclists

All use **ADAMS'****TUTTI FRUTTI**

And they insist on getting it. You are always safe to stock up with Tutti Frutti. Send for beautiful New Hanger Sign.

ADAMS & SONS CO.11 and 13 Jarvis Street,
TORONTO.**BROOMS . . .****R
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S**OUR BRANDS :

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

We call the attention of the trade to the lines we manufacture :

Johnston's Fluid Beef, put up in tins. The ideal preparation of beef.**Johnston's Fluid Beef with Hypophosphites**, put up in 2, 4, 8 and
(Brand Staminal.) 16 oz. bottles. A food and a tonic.**Triple Extract of Beef**, (Clarified). In bottles, specially prepared for
use in cold water and with spirituous liquors.**Milk Granules and Milk Granules with Cereals.**
The ideal infant foods.**Lemon Phosphate**—A cooling and tonic drink. This preparation is the
natural acid of the lemon combined with the acid phosphate of calcium.**THE JOHNSTON FLUID BEEF CO., MONTREAL****\$12**

THE

\$12**Grocers' Fruit
Improver**

I have reduced the price and added many valuable improvements to this machine, including an enlarged Hopper, a larger Gearing, and a Steel Wire Brush, the most effective brush that has ever been used in a Fruit-Cleaner. I now offer this machine at a price that places it within the reach of every Retail Grocer in Canada. If you wish to supply your Customers with Clean Fruit, Buy it. It is the Best! It is the Cheapest!

For sale only by

Wm. P. Ryan

Patentee and Manufacturer

309 King St. West - Toronto, Ont.

Chas. Southwell & Co.

LONDON,
England

MANUFACTURERS OF . . .

HIGH-CLASS

Jams, Jellies, Marmalades

Also Delicious Summer Drinks

*Lemon Squash
Lemon Syrup*

*Lime Juice
Cordials, Etc.*



All Southwell's goods are A 1 quality, and attractively packed.

SAMPLE ORDERS SOLICITED FROM THE TRADE

Frank Magor & Co., 16 St. John Street, Montreal

CURRENT MARKET QUOTATIONS

TORONTO, June 20, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 40
16 oz. cans, 1, 2 and 4 doz. in case	3 35
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 6 doz. in case	0 90
6 " 2, 4 " "	0 35
4 " 4, 6 " "	90
3 " 4, 6 " "	80
Dunn's No. 1, in tins	2 00
" 2 " "	"
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00



12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 " "	1 10
5 lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75
Gold Medal	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	
(Boxes of 3 doz. each)	per gross.
No. 1 size 3 " "	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embossed 37 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl.)	\$ 3 30
3/4 " B 9 " "	2 25
1/2 " C 15 " "	1 25
Russet Paste.	
(3 doz. in box)	per gross.
No. 1. In tins	\$ 3 75
" 2. " "	5 65
" 3. " "	7 85
Russet Cream.	
(1 gross cases)	per doz.
No. 1. In bottles	\$ 0 80
" 2. " "	1 60
" 3. " "	1 90
" 4. " "	2 60

Polishing Paste.	per gross.
No. 1. In bottles (3 doz. in box)	\$3 75
" 2. " "	5 65
" 3. " "	7 85

Polishing Cream.	per doz.
No. 1. In bottles (1 gross cases)	\$0 80
" 2. " "	1 35
" 3. " "	2 25
In Metal Tubes	1 90

Small. In patent stoppered bottles,	per gross.
sponge attached	\$0 80
No. 1. " "	1 35
" 2. " "	25 00

P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25

CROWN PARISIAN DRESSING.	per gross.
	9 00

BLACK LEAD.	
Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	

Silver Star Stove Paste	\$9 00
Dixon's Carburet of Iron Stove	
Polish, 70c doz	7 20

BLUE.

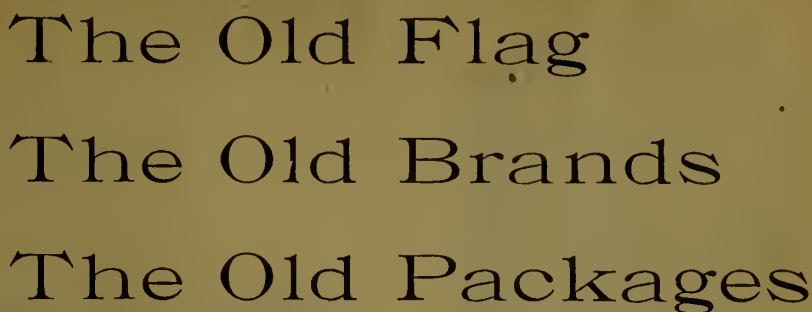
KEEN'S OXFORD.	per lb.
1 lb. packets	\$0 17
1/4 lb. " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots.	0 16

CORN BROOMS.	
CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings.	\$3 65
" " " " 7, 4 strings.	3 45
" " " " 6, 3 strings.	3 25
" " " " 5, 4 strings.	3 30
" " " " 7, 4 strings.	3 10
" " " " 6, 3 strings.	2 90
" " " " 8, 4 strings.	2 90

"Standard," select	7, 4 strings..	2 75
" " " "	6, 3 strings..	2 60
" " " "	5, 3 strings..	2 40

CANNED GOODS.

Apples, 3s	per doz.
gallons	\$0 00 \$0 90
Blackberries, 2s	2 10 2 25
Blackberries, 2s	1 75 2 00
Blueberries, 2s	1 00 1 10
Beans, 2s	0 85 0 95
Corn, 2s	0 75 0 85
Cherries, red pitted, 2s	2 00 2 25
Peas, 2s	0 75 0 80
" Sifted select	0 90
" Extra sifted	1 45
Pears, Bartlett, 2s	1 75
" Sugar, 2s	1 50
Pineapple, 2s	1 75 2 40
" 3s	2 40 2 50
Peaches, 2s	1 90 2 00
" 3s	2 90 3 00
Plums, Green Gages, 2s	1 85 2 00
" Lombard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3s	0 90 0 95
gallons	2 10 2 25
Raspberries, 2s	1 75 1 85
Strawberries, choice, 2s	1 90 2 10
Succotash, 2s	1 40
Tomatoes, 3s	0 80 0 85
"Golden" Finnan Haddies	1 30 1 40
"Thistle" Finnan Haddies	1 30 1 40
Lobster, talls	1 75 2 25
" flats	2 30 2 35
" Imperial Crown flat	2 40
Mackerel	1 00 1 10
Salmon, Sockeye, talls	1 25 1 50
" flats	1 55 1 65
" Cohoes	1 10 1 20
Marinated Pilchards	2 25
Sardines, Albert, 1/4's tins	0 13
" 1/2's tins	0 20
" Sportsman, 1/4's tins	0 12 0 12 1/2
opener	0 10 1/2
Sardines, key opener, 1/2's	0 11 0 11 1/2
" Exq. fine Frch, k.o.p. 1/4's	0 10 1/2 0 11
" " " " 1/4's	0 18 1/2 0 19
Sardines, other brands 9's, 11	0 16 0 17
" P. & C., 1/4's tins	0 23 0 25
" 1/2's " "	0 33 0 36



Prepared Corn

Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 22
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffrona, 1 & 2 lb. tins asstd.	...	0 33

TODHUNTER, MITCHELL & CO.'S			
Excelsior Blend	.....	0 34	
Our Own	.....	0 32	
Jersey	.....	0 30	
Laguaya	.....	0 28	
Mocha and Java	.....	0 35	
Old Government Java	..... 0 30	0 32	0 36
Arabian Mocha	.....	0 35	
Maracaibo	.....	0 28	0 30
Santos	.....	0 25	0 27


DRUGS AND CHEMICALS.		
Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Camphor	0 12	0 12
Cannphor	0 65	0 10
Carbolic Acid	0 25	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 22	0 25
Epsom Salts	0 02½	0 02½
Paris Green	0 19	0 20
Extract Logwood, bulk	0 13	0 14
boxes	0 10	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 08	0 30
Saltpetre, per lb.	0 26	0 09
Sodium carbonate, per keg	2 20	2 90
Sulphuric Acid	1 00	1 25
Sal Soda	0 12½	
Madder		

WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 45
Baker's Vanilla, in boxes, 12 lbs. each.	0 60
Caracuss Sweet, in boxes, 6 lbs. each.	0 40
Best Sweet, in boxes, 6 lbs. each.	0 28
Vanilla Tablets, 416 in box, 24 boxes	
in case, per box net.....	4 28
Green Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 28
Eight cakes to the lb., in bxs, 6 lbs. c.	0 28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 55
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each. ½ lb. tins.	0 52

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

	1 oz. London....	gross	00
	2 " "Anchoer....	"	9 00
	1 " "Flat Crown ..	"	9 00
	2 " " " " " "	"	18 00
	2 " "Square	"	21 00
	2 1/2 " "Round	"	24 00
4 oz. Glass	2 1/2 " "Stopper.....	doz.	3 50
8 " " "	" " " "	"	7 50
Parisian Essence			gross 21 00

RECKITT'S Blue and Black Lead { ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.

ARCTIC REFRIGERATORS



We have an assortment of the **ARCTIC** for Butchers', Grocers', Hotels, and Family use. Acknowledged to be the driest and lowest temperature of any refrigerator made. Call and see or send for catalogue.

JOHN HILLOCK & CO.

130 Queen St. East, Toronto
Telephone 478

Merchants, Attention!

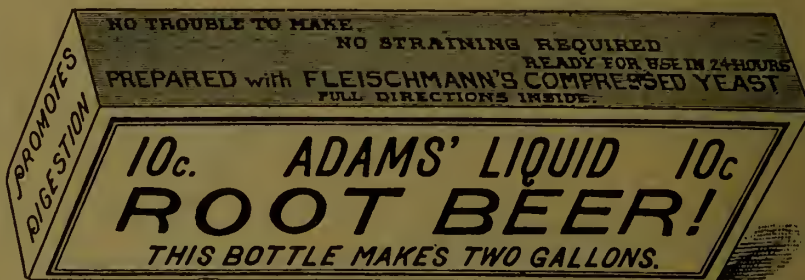
With every 3 doz. box of **ENGLISH ARMY BLACKING**, see that you get one of the large **METAL EMBOSSED SIGNS**. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.

TWO SIZES



10 AND 25 CENTS

Sales are constantly increasing.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.



Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black, for stoves.
Universal Harness Composition, in tins.
Harness Oil, in bottles and in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

CHAS. GYDE, Montreal,
for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

.....London and Liverpool.

"Victoria Biscuits."

If you want a really tempting article to sell, send us word that you will try a dozen of the above.

The Toronto Biscuit and Confectionery Co.

HENRY C. FORTIER.

7 FRONT STREET EAST, TORONTO.

CHARLES J. PETER.

Ketchup—	
Fluted Bottles	gross 12 00
Screw Top	24 00
Pepper Sauce	15 00
Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	8 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls	0 03 1/2	0 04
" " " " 1/2 bbls	0 03 1/2	0 04 1/2
" " " " 1/4 bbls	0 04 1/2	0 04 1/2
" " " " 1/2 bbls	0 04 1/2	0 05
" " " " 1/4 bbls	0 04 1/2	0 05 1/2
" " " " cases	0 05 1/2	0 06 1/2
" " " " Vostizzas, cases	0 05 1/2	0 07 1/2
Panarete, cases	0 08	0 08 1/2
Dates, Persian, boxes	0 04 1/2	0 05
Figs—Eleme, 14 oz.	0 09	0 10
" " 10 lb.	0 09	0 11 1/2
" " 18 lb.	0 15	
" " 28 lb.	0 17	
" " tans	0 04	0 05
Prunes—Bosnia, cases	0 04 1/2	0 07 1/2
" " Anchor, cases	0 04 1/2	0 06 1/2
" " Unicorn, "	0 04 1/2	0 06 1/2
" " Sphinx, "	0 04 1/2	0 07 1/2
Raisins—Valencia, off stalk	0 03	0 03 1/2
" " Fine, off stalk	0 04	0 04 1/2
" " Selected	0 05 1/2	0 06
" " Layers	0 05 1/2	0 05 1/2
" " Sultanas	0 05 1/2	0 08
" " Cal. Loose Muscatels 5 lb. boxes	0 05 1/2	0 07
" " Malaga—		per box.
" " London Layers	2 25	2 55
" " Imperial Cabinets	2 25	2 55
" " Blue		0 75
" " Dehesas, boxes	3 25	4 50
Lemons, Messinas	4 25	4 50
Oranges—Valencia	1 75	2 25
" " Messinas, half boxes	3 50	4 25
" " " boxes	2 75	3 00
" " Cal. Seedlings	4 00	4 50
" " Cal. Navels		

DOMESTIC.

Apples, dried, per lb.	0 06	0 06 1/2
" " evaporated	0 07	0 07 1/2
Split Peas	3 75	
Pot Barley, per 49-lb. packet	3 75	
Pearl Barley, XXX.	2 25	

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" " Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	
50 to 60 dy basis	2 90
40 dy	2 15
30 dy	2 20
20, 16 and 12 dy	2 25

10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50
5 dy	2 80
4 dy A P	2 80
3 dy A P	3 25
4 dy C P	2 75
3 dy C P	3 45

HORSE NAILS—

Canadian, dis. 60 per cent.

HORSE SHOES—

From Toronto, per keg.... 3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77 p. c. dis.
Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—

Manilla

Sisal

AXES—

Per box

SHOT—

Canadian, dis. 12 1/2 per cent.

HINGES—

Heavy T and strap

Screw, hook and strap

WHITE LEAD—Pure Association guarantee,

ground in oil

25 lb. irons

No. 1

No. 2

No. 3

TURPENTINE—

Selected packages, per gal. 0 48 0 49

LINSEED OIL—

Raw, per gal. 0 53 0 54

Boiled,

GLUE—

Common per lb. 10 0 11

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs).	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1.	7 60
" " 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz. 1 50
Clear Jelly Marmalade	1 30
Strawberry W. F. Jam	2 20
Raspberry " "	2 10
Black Currant " "	1 90
Other Jams " "	1 55 1 80
Red Currant Jelly	3 00
(All the above in 1 lb. clear glass pots.)	

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can.	2 00
" Acme " Pellets, fancy boxes (30's), per box	1 50
" Acme " Pellets, fancy paper boxes (4's), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb.	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " 5 lb. cans	1 50
" Purity " Licorice, 200 sticks	1 45
" " 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net.....\$12 00

MUSTARD.

KEEN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins	\$0 40	
" " 1/2 lb. tins	0 42	
" " 1 lb. tins	0 45	

Round Tins—

F. D., 1/2 lb. tins	0 25
" " 1 lb. tins	0 27 1/2
" " 4 lb. jars, per jar	0 75
" " 4 lb. tins, decorated, p.t.	0 80

COLMAN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins	\$0 40	
" " 1/2 lb. tins	0 42	
" " 1 lb. tins	0 45	

Round Tins—

F. D., 1/2 lb. tins	0 25
" " 1 lb. tins	0 27 1/2
" " 4 lb. jars, per jar	0 75
" " 1 " "	0 25

RICE, ETC.

Rice—		per lb.	per lb.
Aracan	0 03 1/2	0 03 1/2	
Patna	0 04 1/2	0 04 1/2	
Japan	0 05	0 05	
Imperial Secta	0 05 1/2	0 05 1/2	
Extra Burmah	0 03 1/2	0 04	
Java Extra	0 06 1/2	0 06 1/2	
Genuine Carolina	0 09 1/2	0 10	
Grand Duke	0 06 1/2	0 06 1/2	
Sago	0 05 1/2	0 05 1/2	
Tapioce	0 04 1/2	0 05 1/2	
Goathead (finest imported)	0 06 1/2	0 06 1/2	

ROOT BEER.

Hire's Root Beer, per doz	\$2 00
Adams 10c size, per doz	0 90
" " " per gross	10 00
" " 25c " per doz	1 75
" " " per gross	20 00

STARCH.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss	
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate	
48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartons	0 05 1/2

Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes.	0 07
Edwardsburg Silver Gloss, 1-lb. chrome package.	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satin, 1-lb. cartons	0 07 1/2
No. 1 White	0 04 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07 1/2
Canada Pure Corn	0 06 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00 1/2

KINGSFORD'S OSWEGO STARCH



SILVER	40-lb. boxes, 1-lb. pkgs., new wrappers	0 08 1/2
GLOSS	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 09
PURE	36-lb. boxes, 12 3-lb. boxes.	0 07 1/2
OSWEGO	40-lb. boxes, 1-lb. packages	0 08
CORN STARCH	For puddings, custards, etc.	
ONTARIO	36-lb. to 45-lb. boxes, STARCH 6 bundles	0 06 1/2
STARCH IN	Silver Gloss	0 08
BARRELS	Pure	0 07

SUGAR.

Granulated	c. per lb.
" " No. 2	0 04 1/2 0 04 1/2
" " German	0 04 1/2 4 30
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2 0 05 1/2
Extra Ground, bbls. Icing	0 06
Powdered, bbls	0 05 1/2 0 05 1/2
Extra bright refined	0 02 1/2
Bright Yellow	0 03 1/2
Medium Yellow	0 03 1/2
Dark Yellow	0 03 1/2
Raw Demerara	0 03 1/2

SYRUPS AND MOLASSES.

SYRUPS.		per gallon.
Dark	bbls.	1/2 bbls.
Mediann	0 30	0 33
Bright	0 33	0 38
Very Bright	0 38	0 43
Redpath's Honey	0 53	
" " 2 gal. pails.	0 50	
" " 3 gal. pails.	1 35	
" " "	1 60	

SOAP.



1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	
P. M. LAWSON'S SOAPS.	
Wonderful, 100 bars.	per box. 3 70
Supreme, 100 bars.	3 70
Our Own Electric, 100 bars.	2 00
Sunflower, 100 bars.	2 00

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS.

	per box.
Richards' Pure Soap, 100 bars.....	\$5 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2½ lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb.....	\$3 30
13¼ lb. and 1-lb. bar, 60 lb.....	3 60
12 oz. cakes, 100 cakes in box.....	4 13
10 oz. cakes, 100 cakes in box.....	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz., per box.....	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04½
Genuine Electric, 72 bars, per box.....	2 50

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon- ing, Paking.....	0 12	0 60
Caddies, Paking, Kaisow.....	0 18	0 50
INDIAN.		
Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 18	0 25
CEYLON.		
Broken Pekoes.....	0 35	0 42
Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary firsts.....	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.....	0 42	0 50
Cases, small leaf, firsts.....	0 35	0 40
Half Chests, ordinary firsts.....	0 22	0 38
Half Chests, seconds.....	0 17	0 19
" " thirds.....	0 15	0 17
" " common.....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe.....	0 16	0 22
" " Oolong.....	0 14	0 15
" " Gunpowder.....	0 16	0 19
" " Siftings.....	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's.....	0 50
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's.....	0 47
Index, 7's.....	0 44
Honeysuckle, 8's.....	0 56
Napoleon, 8's.....	0 50
Victoria, 12's.....	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies, 3's.....	0 48
" " in 40-lb. boxes.....	0 48
Bright Smoking Plug Myrtle, T. & B., 3's.....	0 60
Lily, 7's.....	0 47
Diamond Solace, 12's.....	0 50
Myrtle Cut Smoking, 1 lb. tins.....	0 70
¼-lb. plug, 6-lb. boxes.....	0 70
oz. plug, 5-lb. boxes.....	0 70

MCALPIN TOBACCO CO.

White Burley Chewing—Duty paid.....	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts.....	0 61
Jubilee, 7½ to 1 lb., chocolate, 15-lb. butts.....	0 58

Prince George, 8's, 21-lb. caddies.....	0 47
Tecumseh, 9 to 1 lb. (fancy chewing) ..	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb. butts.....	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages.....	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s.....	0 50
" " 3rd.....	0 50
Sunny South, 6s and 7s, 18-lb. cad- dies.....	0 46
Solid Comfort, 6s, 18-lb. butts.....	0 44
Special, 7 to 1 lb., 18-lb. caddies.....	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes.....	0 62
Puck, mixture, 1-9ths, 5-lb. boxes.....	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes.....	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails.....	0 80
Apricot, dark sweet, 5-lb. pails.....	0 65
Terms, 30 days, less 2 per cent.	

CIGARS.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne.....	\$60 00
" " Panetelas.....	60 00
" " Bouquet.....	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria.....	80 00
" " Pins.....	55 00
El Padre, Reina Victoria.....	55 00
" " Reina Victoria Especial.....	50 00
" " Conchas de Regalia.....	50 00
" " Bonquet.....	55 00
" " Pins.....	50 00
" " Longfellow.....	80 00
" " Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
" " Queens.....	29 00
Cigarettes—All Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MON-
TREAL.

Cigarettes—	Per M.
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50
Cu Tobaccos—	per lb.
Prinran, 10ths, 5-lb. boxes.....	0 70
Old Virgin, 9ths, 5-lb. boxes.....	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes.....	0 62
Gold Block, 9ths, 5-lb. boxes.....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes.....	0 83
Athlete, per lb.....	1 15
Plug Tobaccos—	
Old Chum, plug, 4s, Solace, 16 lbs.....	0 68
" " " 8s, " 16.....	0 68
" " " 8s, R. & R. 13½.....	0 68
" " " chew 7s, R. & R. 14½.....	0 58
" " " 7s, Solace, 14½.....	0 58
" " " 8s, R. & R. 16.....	0 58
" " " 8s, Solace, 15.....	0 58
O. V. " plug 8s, Twist, 16.....	0 58
O. V. " " 3s, Solace, 17½.....	0 58
O. V. " " 1s, " 17.....	0 55½
Derby " 12s, " 17½.....	0 51
Derby " 7s, " 17.....	0 51
Athlete " 5s, Twist 9.....	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1.....	\$1 50
" " " " " 2.....	1 65
" " " " " 2.....	1 40
" " " " " 2.....	1 60
" " " " " 2.....	1 65
Tubs, No. 0.....	8 50
" " " " " 1.....	7 00
" " " " " 2.....	6 00
" " " " " 3.....	5 00
Washboards, Globe.....	1 90
" " Water Witch.....	1 40
" " Northern Queen.....	2 25
" " Single Crescent.....	1 85
" " Double.....	2 75
" " Jubilee.....	2 25
" " Globe Improved.....	2 00
" " Quick and Easy.....	1 80
" " World.....	1 75
" " Rattler.....	1 30

THE E. B. EDDY CO.

Washboards, Planet.....	1 60
" " Waverly.....	1 50
" " XX.....	1 40
" " X.....	1 25
" " Electric Duplex.....	2 25
" " Special Globe.....	1 25
Mops and Handles, combined.....	1 25
Butter Tubs.....	1 60
Butter Bowls, crates assort'd.....	3 60
Matches—	
Steamship (10 gross in case).	
Single case and under 5 cases.....	3 10
5 cases, freight allowed.....	3 10
Matches—	
5-Case Lots, Single Case.	
Parlor.....	\$1 70
Red Parlor.....	1 70
Telephone.....	3 30
Telegraph.....	3 50
Safety.....	4 00
French.....	3 00
Favorite.....	2 25
Flaniers.....	2 20

You Won't
Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish

ACRE
LICORICE
PELLETS

STICK LICORICE

To see the difference between our Licorice goods and those of other makers,
neither will you need to be told which is best.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

GRIMBLE'S ^{English Malt} VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.



Double Embossed Metallic Sidewalk Sign
GIVEN AWAY with first
one gross order for

BRYANT'S ROOT BEER

5 GALLONS FOR 10 CENTS.

Small Metallic Sign given with every two dozen
order. For sale by Wholesale Grocers and
Druggists in Canada, or by

Williams, Davis, Brooks & Co.

PROPRIETORS

DETROIT, - MICH.

The Sign is in two colors and over three feet high by
twenty inches wide.

HYDE PARK. ATHLETE. PURITAN. DERBY. SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, JUNE 28, 1895.

No. 26

Manufacturers. by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 & 80

TO THE COURT OF HOLLAND AND THE KING OF ITALY
TO THE PRINCE OF WALES
CROSS OF THE LEGION OF HONOUR
TRADE MARK
BULL'S HEAD

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

B.F.P. Cough Drops

◆ ◆
Put up in
5 lb. Canisters
Glass Front

—
A handsome
Counter article



◆ ◆
A soothing remedy
For anything
In the nature
Of a . . .
Cough or Cold

◆ ◆
Toronto Biscuit & Confectionery Co., Toronto

TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

"Little" Tanglefoot

5¼ x 9 inches.

Particularly adapted
for Show Windows and
Fine Rooms. . . .

25 Double Sheets in a
box, 15 boxes in a case.

Retails for 30 cts. a box
Costs \$2.50 per case

PROFIT Eighty per cent.

—
WILL BE A GOOD SELLER



ALL TANGLEFOOT is now made with the New Corrugated Border. This Border is an improvement on any of its predecessors—it restrains the sticky composition more securely, it opens more readily, and remains on the sheet. Always acts the same under all conditions. It is the perfection of Borders. (Patented Feb. 19, 1895.)

Canadian Wholesale Grocers :

M. Masuret & Co., London, Ont.
N. Quintal & Fils, Montreal.

Dearborn & Co., St. John, N.B.
W. H. Gillard & Co., Hamilton, Ont.

Also kept in stock by every Wholesale Druggist in Canada.

REGULAR SIZE

Prices for 1895

Per Box - 50 cts.

Per Case - \$4.75

In Five Case lots,
per case, \$4.50

Each box contains 25
Double Sheets and 5
Tanglefoot Holders.

—
**ORDER the largest quantity
you can use and get the
best discount.**

Standard Goods THE Best to Handle

“THISTLE” HADDIES

NEW PACK NOW ON THE MARKET. This is the



STANDARD BRAND
OF CANNED HADDIES



Always the best quality.

Specify this brand in ordering.

..STOWER'S..

LIME ❖ JUICE ❖ CORDIAL

The finest preparation of the kind made.

Delicious, Healthy and Refreshing Summer Drink

For sale by reliable dealers.



If you want a

PURE CASTILE
.. SOAP ..

ORDER THIS BRAND.

A. P. TIPPET & CO., Agents

Montreal

Toronto

MACONOCHIE BROTHERS

131 LEADENHALL STREET LONDON, ENGLAND



Potted Meats
Fresh Herrings
Kipperd Herrings
Findon Haddocks, etc.



Jams
Jellies
Essences
Marmalades
etc.



To be obtained through all Leading Wholesale Grocers.

For further particulars apply to agents:—

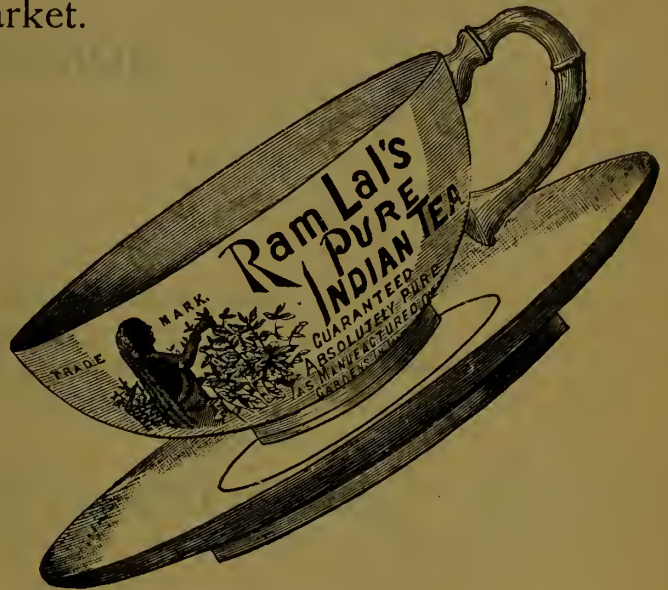
WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

The only **Pure Indian Tea** on the
Canadian market.

It has scores of
imitators but
no . . .

Equals



ROSE & LAFLAMME, 39 Lemoine Street, **Montreal**

Important Notice

We will continue for a few weeks more to sell at old prices our

"P. Richard's," "C. Couturier's,"
"F. Marion & Co.'s"

BRANDIES

We have a large quantity, duty paid, and are disposed to give benefit of same to our friends.
Write for Samples and Quotations.

LAPORTE, MARTIN & CIE., Wholesale Grocers 72-78 St. Peter St., MONTREAL



Marshall & Co.,
Spring Garden Works, ABERDEEN, SCOTLAND.

**Fresh . . .
Herrings**

The recognized leading Brand in all
the markets of the world.

Kipperd Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.

Prof. of Chemistry and Pub. Analyst,

MONTREAL.

Fine Chocolates

AND BON-BONS

G. J. HAMILTON & SONS

Halifax and Picton, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. |

ROSE & LAFLAMME, Montreal.



This outfit with Sample order.

HENDERSON'S

A Healthful
Summer Drink.

WILD CHERRY

Ten Cent Bottle Makes - - 2 Quarts.

Thirty Cent Bottle Makes - - 8 Quarts.

T. B. ESCOTT & CO.

Agents . . .

. . . London, Ont.

SAMPLING OUTFIT GIVEN FREE

Enabling you to serve free samples, to introduce the goods.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

But if it rain? Hot-water



is the only other thing necessary to enable you to provide a cup of delicious coffee, even at a picnic.

For Home Use, Students, Campers, Picnics, and all kinds of Outings, this is an ideal preparation.

DO YOUR CUSTOMERS KNOW YOU SELL IT ?

QUEEN'S PLATE

FANCY APRIL LEAF JAPAN TEA.

This is but one of our magnificent range of High-Grade Teas, which are close at hand. We cannot mention them all, (space will not admit of it) nor can we here speak at length on the attractive styles and superior liquoring qualities of—what we believe to be—the Finest Assortment of Teas imported into Canada this season.

WE HAVE THEM at all prices to suit the tastes and pockets of the multitude; every one of sterling quality and most carefully selected.

WE HAVE NO OLD JAPANS IN STOCK.

KEEN BUYERS AND JUDGES OF VALUE--WRITE US.

W. H. Gillard & Co. Wholesalers Only, **Hamilton**

PATERSONS
SODAS

**STANDARD
GOODS**

Wm. Paterson & Son

Brantford.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JUNE 28, 1895

(\$2.00 per Year) No. 26

DROPS FROM THE EDITOR'S PEN.

Perseverance is the plow which opens up the furrow along which success is to follow.

* * *

Be politic, but not political, in business matters.

* * *

It is the live advertiser who is "in it" these days.

* * *

A bright advertisement denotes a healthy advertiser.

* * *

Renewed tenure of life is relaxation from business cares.

* * *

The advertising dodger is about as unreliable as the artful dodger.

* * *

Push, perseverance and policy are the three "p's" of success in business.

* * *

It is the studious clerk that becomes the merchant with a stupendous business.

* * *

Business is not a lottery: it is an arena where those who would win must fight.

* * *

Money makes the mare go, but it requires push, as well as money, to make business go.

* * *

Many of our desires go ungratified because we do not will to go and appropriate them.

* * *

"Cleanliness is next to Godliness." This applies to the store as well as to the individual.

* * *

Cobwebs in the store and mustard in the wheat field have their origin in one cause—laziness.

* * *

The ancient Lacedæmonians must have been pushing business men. Lycurgus compelled them to use iron money, in order

that its weight might deter them from over-much trading; and all the rulers who would put barriers in the way of trade are not dead yet.

* * *

Politics and religion are strange bedfellows, but they often sleep together on the same couch.

* * *

Good times are coming. But it is just as well not to go to sleep. They may pass before you wake.

* * *

The man who tries to go through business with slipshod methods usually finds that business goes through him.

* * *

"A salesman should be trained" remarks a contemporary. Where he is not, trade will be maimed, that is sure.

* * *

Several New York grocers have had their push-carts stolen lately. An abnormal development of "push" evidently.

* * *

Those who cannot see an improvement in the trade of the country must have their eye to the wrong end of the telescope.

* * *

The mosquito bores for blood and the merchant for business. The latter should not, however, like the former, be a "bore."

* * *

The whiteness of the fields does not necessarily mean that they are white unto the harvest. It means they have a large crop of daisies.

* * *

An enterprising Yankee has begun the evaporation of potatoes. It remains to be seen whether his capital will evaporate or not.

* * *

The Dominion Agriculture Department has been notified that the medals of award for the World's Columbian Exposition are expected to be ready about the latter part of

August. There is evidently, then, a glimmer of hope that the children of the winners of these awards will yet receive the fruits of their fathers' prowess.

* * *

It is well to give the store the appearance of life whether business be good or bad. A dead store is almost as repulsive as a dead man.

* * *

It is the young man who has faith in himself, and possesses the industry to make the best out of his ability, who makes business a success.

* * *

A Philadelphia grocer has substituted female for male clerks. This is a case where the male went. It is well to have a mail that will go.

* * *

Because a pleasant countenance fails to thaw all frigid customers, it is no reason why the pleasant countenance should go down behind a cloud.

* * *

Merchants who cannot see the advantage of saving the discounts are not necessarily color blind. The seat of their trouble is in their appreciative faculties.

* * *

It may not be like locking the stable door after the horse is stolen to stop extravagance when necessity compels it, but it is a very near relation to it, at any rate.

* * *

Political questions will now have to give way to educational questions, and legislation of import to business men's and still less chance of receiving attention.

* * *

It is not by giving the coffee mill a few turns, or wrapping a pound of sugar, that a young man becomes a grocer. It takes years of hard work and hard thinking.

* * *

A contemporary desires the address of every grocer "who wants to do a cash business." They all want to do a cash business, but the question with them is—How?

H. LAPORTE.

THE activity and prosperity of the French Canadian element in the commercial life of Montreal have formed a prominent feature of business there in the last ten years. In the wholesale trade especially they have made great advances. Their leading men have not only done well individually, but through the organization of the *Chambre de Commerce* they have become a decided force and influence as a body.

The Canadians of French origin possess all the requirements of success in business. They are industrious, energetic, intelligent, readily acquire both languages, and possess, as a rule, kindly and courteous manners. A typical French Canadian merchant is Mr. H. Laporte, of Laporte, Martin & Cie. He is still young, only about 45 years of age, and is at the head of a large and successful wholesale grocery firm. He was born at Lachine, where his parents resided at that time, and, as they were not wealthy, his own efforts were required to gain position and means. He left school at 15, and struck out for himself. Desiring to get more education than school-boys of that age usually acquire, he attended night school classes for some time. Here he got instruction in the English language, and in order to increase this knowledge became a diligent reader, as so many of his fellow-Canadians are, of the English papers. He made it a rule to read them first and the French papers second. This is a capital method of familiarizing one's self with another language. As the years went by Mr. Laporte was brought more and more into contact with his English fellow-citizens, and now speaks the language well, with an accent, it is true, but correctly and fluently. For a number of years he was in the retail grocery business, learning thoroughly the practical details of a merchant's career, and acquiring knowledge of goods and prices. For fourteen years he has engaged in the wholesale trade, and is the senior partner in the firm. His leisure is fully employed. He has always taken a great interest in all political and municipal contests, and has served repeatedly as president and vice-president of organizations interested in such work.

He is a member of the Board of Trade. He is the president of *L'Alliance Nationale*, the society insurance organization which in two years has grown to a membership of 3,000, with 81 branches throughout Quebec. The society is now seeking incorporation over the whole Dominion from Parliament, having thus far confined its efforts to one province. He is a director of the *Monument National* and vice-president and director of the *Washington Trust Company*. He is



H. LAPORTE,
PRESIDENT LA CHAMBRE DE COMMERCE, MONTREAL.

also a director of the new Imperial Brush Company, and belongs to the Good Government Association of Montreal.

Mr. Laporte's connection with the *Chambre de Commerce*, of which he has been for two years the president, dates from its formation in 1887, he having been one of the original promoters, serving since 1888 as a member of the council, then as vice-president for two years, and latterly as president. Mr. Laporte has taken a warm interest in the excellent work done by the *Chambre* for promoting trade. Its latest achievement, the preparation of a valuable report on the possibilities of trade with France under the new Treaty, had his hearty support, as he

believed that before urging the appointment of a commercial deputation to France, it would be better first to have a ground work of knowledge to proceed upon.

HE'S A SOLDIER, TOO.

C. A. Smylie, of Young & Smylie, the American licorice manufacturers, who has made himself deservedly popular in Canada during his semi-annual trips in the interests of his firm, devotes his spare time to military matters. He commands a company in the 12th Regiment, New York. That he is as successful there as in business is proven by the report of the annual inspection of his regiment, which appeared in a recent issue of the "*Army and Naval Journal*." It specially refers to the creditable condition in which the Inspector-General found Capt. Smylie's company, which obtained 100 per cent. of the points. The 12th is looked upon as the most reliable regiment in New York. It is always the first ordered out, and is always given the hardest work to do in riots, strikes, etc. It is so thoroughly disciplined that it is more like a regular than a militia regiment.

The master bakers and bread drivers of Montreal hold their annual picnic at Ormstown early in July.

Mr. and Mrs. W. H. Gillard, of Hamilton, Ont., have gone to Port Arthur, where Mrs. Gillard is the guest of Mrs. George Marks, Mr. Gillard going on to Vancouver and Victoria, returning by Tacoma, Portland, San Francisco, Ogden, Denver, Salt Lake City and Chicago.

We are giving

LARGE DISCOUNTS off all
ORIGINAL PACKAGES
.. OF ..

Crockery, China, Glassware,
AND LAMPS

During our **LIQUIDATION SALE.**

Liberal inducements to all buyers
in order to wind up this business.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

A SNAP FOR HOT WEATHER

Henderson's — Wild Cherry

A GREAT SELLER
BIG PROFITS

Ten cent bottle makes 2 quarts.

Thirty cent bottle makes 8 quarts.

SAMPLING OUTFIT GIVEN FREE

Including Pitchers, Glasses and one bottle making
40 gallons.

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Wholesale Agents.

It Has No Equal



We know it because we sell more each year.

The retailer sells more

The jobber sells more

The consumer buys more

And more people write us stating that

MACLAREN'S IMPERIAL CHEESE
IS UNEQUALLED

For the Cottage, Cruise, Camp and Home.

It pays to handle such goods.

FINANCIAL OUTLOOK.

THE address of President Byron E. Walker at the annual meeting of the Canadian Bank of Commerce shareholders has an interesting bearing on the present financial situation of this country and the neighboring republic. Among other things Mr. Walker said :

"The activity of the last month or two would seem to indicate that the tide of trade is already rising, but we want many evidences, still lacking, before we are quite convinced of this. One of the most hopeful and significant of the changes between April and June is in the employment of labor. We learn from Bradstreet's that in the United States 227 establishments, closed during the depression, opened up for work, that 53,400 wage-earners obtained work who were before idle, and that the wages of 178,000 employees were advanced. During this period about 36,000 employees joined various strikes, and of these about 25,000 demanded higher wages, but on the whole there has not been serious trouble from that source. The next most significant change has been the improvement in both gross and net railroad earnings. This has already been experienced to a satisfactory degree, but if the tide has really turned a much greater increase will develop during the ensuing year. Excessive competition by railroads may be a very good thing for trade,

but the other result in the shape of inadequate earnings is ruinous to the financial credit of all North America, and indirectly does far more harm than the benefit by competition to trade. There is some ground for hope that the era of free railroad building in the United States, that is, building under a general railroad Act, and without reference to public requirements, may be gradually checked. An Act passed in 1892, in New York state, intended to prevent the paralleling of lines or the building of railroads in localities where they are not required in the public interest, has been in one case actually put into force."

Coming to agricultural interests the president delivered himself thus :—

"I am sorry that for the first time we cannot speak with positive encouragement of the dairy interests of Canada. We have had rapid growth in volume and satisfactory prices for cheese for many years, but it looks as if we are to have something in the nature of a check. Owing to the severe drought of last summer, the shipments, which for the first half were much larger than for the former year, fell off in the last half so that we only scored a total of 147,039,000 lbs., against 146,595,000, with a value of \$14,683,000, against \$14,647,000, a very trifling increase. In the United States a slight increase, the first in some years, is shown, but they evidently still eat nearly all the cheese they make, as the total value of their export was only \$6,609,000. Our success has caused the building of many new cheese factories during the past year, and

in several districts where cheese was not made heretofore. This will ensure a large product, but it will be very disappointing if in these new districts lower prices should bring about discouragement. The farmer did well enough last year, as to price, but the English buyers lost heavily, and still have large stocks of old cheese on hand. We are also destined to meet serious competition from New Zealand. At the moment quotations have recovered somewhat, and the dry weather in England and here may improve the price at the cost of the quantity manufactured. In cheese and pork the farmers must have prospered last year. In almost all other products the experience was very disappointing, but the changes of the last month or two have caused a feeling of great cheerfulness throughout our farming community, notwithstanding the damages by frost and dry weather. In the fruit districts the frost has certainly done very serious damage, but as far as we can learn there is likely to be no such general failure in yield as was at one time feared. Our people, however, are apt to overlook the great money value of the fruit crops in this province as a whole, and the extent to which it exceeds all other agricultural interests in the district specially adapted to fruit-growing. The outlook in this province is not uniformly good, even apart from fruit, frost having done damage to fall wheat and some other crops, but it is too early to form a definite opinion as to the general results of farming in Ontario. At the moment the prospect for hay is not good in many parts, and hay and grass are perhaps our most valuable crops. In Quebec and in the parts of our province which were not advanced too much by the early warm weather, the whole outlook is excellent."

Covered Satchel Baskets

**FOR
PICNICS
AND
MARKETING
USE**

If you handle these goods, write us for quotations; we can give you **Special Figures** on either **Narrow or Wide Splints**. Now's the time for placing these goods.

H. A. NELSON & SONS,

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THE TEA OF TEAS

Packed in $\frac{1}{2}$ lb. and 1 lb. lead packets
only to retail at

30c.

40c.

50c.

60c.

Four Qualities

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Wholesale Agents

Toronto, Ont.

FLAG-SHIP BRAND

FRASER RIVER SALMON

Packed in..

A reliable and first-class brand.
Always uniform, always the same.

1 lb. Talls.

1 lb. Flats.

1 lb. Ovals.

1 lb. Squats.

$\frac{1}{2}$ lb. Squats.

The fish are caught in the Fraser River, and packed on its banks at Lulu Island.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

Report of the New Jersey Food Commissioner



The annual report of the Dairy and Food Commissioner of New Jersey, Geo. W. McGuire, has just been published. Professors Leeds and Wallace, chemists of large experience, collected and analyzed 2,066 samples. Professor Leeds says: "For the preparation of coffee, tea, chocolate, pastry and other purposes in cooking, milk condensed with sugar has been a most important addition to the list of valuable and wholesome food substances."

"JERSEY" BRAND

Is pure Jersey Milk and Cane Sugar.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

All the Difference in the
World Between a

Mixture and a Blend



The old style formula of mixing half a dozen teas together and attempting to disguise their dissimilar qualities with a liberal dose of Scented Orange Pekoe, only resulted at best in a nauseating mixture seldom twice alike in varying degrees of disappointment.

How different the results in the use of our

PURE BLENDED TEAS

NINGPORI
BALIKANDA
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Blended to infinitesimal niceties by **Experts** on the Estates where grown. The absolutely unvarying high standard excellence of these goods is the basis on which they have not only won but kept their reputation as the most satisfactory goods on the market.

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Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg.

The demand
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Extracts

Is increasing and we are pleased to inform the trade that they are giving universal satisfaction. See our travelers or mail us your order.

COFFEES
SPICES
BAKING POWDERS

G. F. MARTER & SON

PHENIX MILLS - 1-3 JARVIS ST., - TORONTO.

Jelloine

Specially prepared for making Jellies, Custards, etc. Goes twice as far as Gelatine and costs less. In one and two ounce packages. Send for quotations.

Kennedy, Greig & Co. Grocers' Specialties Montreal

THE CANADIAN GROCER

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ADVANCE IN SUBSCRIPTION PRICES

In future the annual subscription price of this paper, mailed to British and other European places, and to China, Japan, South America and Africa, will be \$3 a year.

A CURSE AS WELL AS BLESSING.

PARADOXICAL as it may seem, great blessings are sometimes accompanied by great curses. The building of railways and canals is an evidence of this.

Ordinarily the construction of railways and canals tends to benefit the localities through which they run even before they are in operation: There is material to be bought and food for man and beast demanded.

But, unfortunately, in supplying these necessities much evil is wrought to the manufacturers and farmers who supply them.

And the reason is that unbusinesslike and unsafe methods are employed in carrying on the transactions.

Two instances, one of recent and the other of somewhat remote date, will serve to illustrate.

The recent instance had its cause in the construction of the branch of the Toronto, Hamilton and Buffalo railway from Hamilton to Brantford.

The contractors of this line were Americans with much ambition but little money. At any rate, some of those from whom they bought both labor and products got little or no money. The navvies of course could not exist without food, raiment and shelter. As a Hibernian once put it, "God knows you can't work unless you ate." In order, therefore, that their employes might have the necessities the contractors issued scrip

which would be acknowledged on presentation. With this scrip the navvies paid their board, if single, and for their rent, clothing, provisions and other household and personal necessities, if married.

Before the road was finished the contractors failed, with the result that to-day there are large quantities of scrip floating around in search of a resting place, while many retail merchants are unable to collect accounts due them, boarding-house keepers are bemoaning scores of unpaid board bills, and employes are lamenting unpaid salaries. Some of the scrip is being taken by speculators at 50 cents on the dollar, it is said.

The other and remote instance is the construction of the Welland Canal. There, on account of the loose methods employed, comparatively large numbers of merchants were ruined. One well-known wholesale merchant, who was during that time a traveler, declared to THE CANADIAN GROCER that of all the merchants along the route of the canal that catered to the trade which developed owing to its construction, only one was in business to-day.

The lesson is obvious: Unless merchants can secure payment in the legal tender of the country, they should abstain from catering for a species of trade that has, in both recent and remote periods, wrought so much injury to business communities.

UNHEALTHY SPECULATION IN CHEESE.

With the Englishmen offering limits of 36s. to 37s. for fine June cheese, or about 7¼ to 8c., Montreal, the recent advances in the country prices on the article to those on the outside seem hard to understand. The reason is plain, however, being due, to a very large extent, to short sales.

Toward the end of May several of the large exporting houses in Montreal conceived the idea that June cheese was a sale at 36s. 6d. to 37s. Acting on this belief, they sold short to buyers in Great Britain to a large extent. In fact, some houses are said to be short over 40,000 boxes, so that the aggregate amount must be considerable, possibly 100,000 boxes or so.

Towards the end of the week before last these speculative sellers became frightened, and sent out "best terms" orders to their country agents. In other words, they ordered these agents to buy cheese no matter what they paid for them, and entirely irrespective of what the shippers had sold for.

The result was a prompt advance in the country price, representatives of Montreal houses in the country putting the cost up on themselves. The strange spectacle, therefore, is witnessed of shippers paying over 8c. in the country for cheese which they will have to ship to England at 7¼ and 8c.

Montreal, or, in other words, at a loss of ¼ to ½c. per lb.

Naturally, these tactics have completely unsettled the cheese market, making it difficult for conservative shippers to trade on a legitimate basis.

ONTARIO GROCERS' ASSOCIATION.

We, the undersigned grocers of the city of St. Thomas, think that the time has now arrived when the grocers of Ontario (if not the whole Dominion) should have a national association for the protection of ourselves against the many abuses that exist in the trade, which the grocer only knows, to say nothing of the ones that the public are aware of, such as the farmers' supply stores, Patrons' department stores and bankrupt stocks; also so-called wholesale grocers, who sell doctors, lawyers (their own friends), etc., which is the cream of the trade. We think it desirable, and would suggest, as the best means to the end, that a monster picnic be arranged, to take place at some central point, between Toronto and Windsor, to be held some time in July, and an invitation be extended to all retail grocers and associations, also general storekeepers, from Toronto west to Windsor and Sarnia, to attend.

The above is the preamble to a document which is being circulated for signature among the grocers of St. Thomas, and explains itself.

The object sought is most commendable. It is not bred of any desire to have a "good time," such as will of necessity accrue from the interchange of ideas resultant upon the foregathering of the leading merchants from the cities, towns and villages of the province. There is a cause for it, and this cause is manifold. The abuses cited above are but a fractional part of the whole. Some of the existing abuses are within the power of merchants themselves to remove or ameliorate. To remove others it will be necessary to operate upon the will of others.

The idea of holding a monster picnic is novel, and much good would in all probability result from the same. But for discussing trade questions a picnic is hardly the thing, unless it be a means to an end, and that end a deliberative convention, where there would be nothing present to detract from the subjects under discussion. Have a picnic by all means, but have one or two more days for business pure and simple; and have the place of meeting as central as possible.

If the promoters of the scheme were to confer with business men's associations in other places, they would no doubt receive assistance in the premises.

A SHORT PRUNE CROP EXPECTED

The first authentic advices regarding the new European prune crop were received by a leading commission house in Montreal on Monday last. It was to the effect that everything pointed at present to a crop one-half what it was last year, both in France and Austria.

If this expectation is fulfilled, values are apt to rule higher than they did last season. Of course no quotations have yet been received by importers or commission men in

Canada, and none are expected for a month or so yet. Still, if the Austrian and French crops turn out to be only one-half what they usually are, prices are almost certain to be higher than 11s. 6d., c.i.f., the opening price last season.

MORE LARGE SALES OF SALMON.

MONTREAL jobbers have been free buyers of new pack canned salmon ever since they made up their mind a fortnight ago that they could not secure any better terms by holding off.

In addition to the large sales that we noted for future delivery last week, two further round lots, aggregating 3,000 cases each, have been placed, on the basis of \$4.50 f.o.b. on the Coast.

This makes up the aggregate transactions to over 30,000 cases, at prices ranging from \$4.30 to \$4.50 f.o.b. at point of shipment.

Two agents have done a large share of this business, one of them having sold about 10,000 cases at \$4.30, and the other 15,000 cases at \$4.50, the balance being contributed by one or two other agents.

At this writing there is no fresh news from the Coast, except that one of the leading selling agents still expresses his willingness to book orders at \$4.50, and is said to be doing so.

In consequence of these purchases of new pack salmon at comparatively high prices, the few holders of old pack salmon are now holding their property firm at \$4.75 to \$5 per case on spot in Montreal. Advices from the States are equally firm, one agent showing THE CANADIAN GROCER a letter in which it was stated that some of the Columbia River packers were turning down orders, as they had sold all they cared to at present for future delivery.

"THE GROCER'S" SUGGESTION ADOPTED.

THE CANADIAN GROCER drew attention some weeks ago to the enormous fees made by the grain inspector at Port Arthur, amounting to about \$20,000 a year, and we suggested that immediate steps should be taken to reduce the fees, or to pay the inspector a salary and divert the surplus fees to the revenue of the country.

The Controller of Inland Revenue, Mr. Wood, has evidently taken the hint, for he introduced a bill in the House of Commons this week to amend the present Act and put into effect the suggestion made by THE CANADIAN GROCER. The Act provides that when the fees at any point exceed the amount necessary to pay fair salaries the Governor in Council may make such disposition of the fees in excess as he thinks proper.

EXCITEMENT IN TOMATOES.

Considerable excitement has developed in canned tomatoes on the Toronto market during the last few days.

The cause was a sudden realization of the fact that the commodity was scarce.

At the time of writing the ruling wholesale figure for standard brands is 85c per dozen, but there are some not so well known which can be had at lower prices.

There are, it appears, but one or two packers that have any stock. One of these advanced his price 5c. per dozen to 85c. on Tuesday, and he specifically instructed his Toronto agent to only take that figure when an order for corn was also given. "Unless there is also an order for corn we are not disposed to book orders under 90c," he wrote.

Stocks on the street are light, and four or five houses are understood to have bought at 80c. early on Tuesday. Stocks in Montreal and Hamilton are understood to be in much the same condition as in Toronto.

It will, of course, be September before the new pack will come in. Between this and that some people expect to see one dollar tomatoes, but that extreme bullish view does not find many sympathisers.

LARGE ARRIVALS OF MOLASSES.

There have been some heavy receipts of new crop molasses in Montreal since our last, and nothing illustrates the firmness of the market better than the rapid way in which it has been absorbed and distributed.

The arrivals comprised 2,500 puncheons, ex Sicilia, two other cargoes of 800 puncheons each, and one of 500 puncheons, making 3,800 puncheons in all.

These large lots had not the slightest effect on prices, for the good reason that they were all sold and distributed long before they were loaded on the dock at Montreal.

Among recent important sales of molasses from first hands in Montreal were: 300 puncheons of Barbadoes at 35c., and 400 puncheons of Porto Rico at 34c. In single puncheons no Barbadoes can now be had under 37c., and Porto Rico, 38c.

EGG CHANCES IN NEW ENGLAND.

The fact that the duty on eggs imported into the United States has been reduced to 3c. per dozen is attracting attention from egg dealers in Montreal.

The egg market in Canada this spring has worked along slowly on the basis of 10 to 10½c. spot Montreal, and the chief demand has been on local account, for the exports to Great Britain have been a bagatelle. It is expected, therefore, that this reduction in the American duty will benefit the egg market, as it will lead to demand from the

eastern American market. In fact, the impression seems to prevail that both in eggs and poultry Canadian dealers will be expected to supply considerable wants in the New England States this season.

This is the light in which The Boston Herald looks at the matter, and it is a good authority.

THE PREMIER AND NEWFOUNDLAND.

DURING a brief speech in the Senate last week, Sir Mackenzie Bowell, the

Premier, dwelt upon the recent negotiations for the union of the Dominion and Newfoundland, and, in terms whose meaning there was no chance of mistaking, he animadverted upon the trade advantages that would accrue to Canada with the consummation of this union.

It is well. The Premier is evidently a stronger advocate of the union than a good many supposed. But why was he not a more ardent champion of the idea when the prospect for its consummation was more auspicious than it is at the moment? The price that Canada was asked to pay was undoubtedly the wet blanket that dampened his ardor. It should not, however, have obscured his business acumen.

Reading between the lines of Sir Mackenzie's recent speech on the subject, a suspicion arises that he now regrets the turn the negotiations took, although he, of course, does not acknowledge as much. He evidently thought that the Newfoundlanders were so anxious to enter Confederation that they would soon be hurrying back with amended terms more favorable to Canada.

Where the Dominion Government erred was in the imperative manner in which it declined to entertain the propositions of the Newfoundland delegates.

Deficient as it is in the business sense, it should first have consulted the business men of the country. Had it done so, it is safe venturing that negotiations, instead of being broken, would at least be in a pending condition.

For proof of this it is only necessary to refer to the opinions of the leading merchants of the country as voiced in the columns of THE CANADIAN GROCER.

Fifteen millions is undoubtedly a great deal to pay for the privilege of taking a new province into the Dominion. but, as this journal has already pointed out, it is cheap when we consider the money we are paying in steamship subsidies in order to induce trade with countries thousands of miles away.

In purchasing Newfoundland we would be securing a permanent customer for our products, and a customer which would naturally improve when affiliated with the Dominion, while our trade with foreign countries, and even with our sister colonies, will naturally be more or less fickle.

It is to be hoped the Premier's ardor will lead him to reopen negotiations with the colony down by the sea.

INDIAN AND CEYLON TEA.

THE development of trade in Indian and Ceylon teas is an interesting subject, and the study of it has been made all the more interesting, because less arduous, by the diagrams which have from time to time been furnished by Gow, Wilson & Stanton, of London, England.

Another of these interesting diagrams has just been issued, an advance sheet of which is now before us.

This diagram shows the Indian and Ceylon tea taken by countries outside the United Kingdom during each of the past five years. The diagrams, which are colored, show the quantities thus taken to be as follows: 1890, 13,400,000 lbs.; 1891, 19,100,000 lbs.; 1892, 19,300,000 lbs.; 1893, 27,000 lbs.; 1894, 28,400,000 lbs. The diagrams are in two colors, red blocks representing India, and yellow, Ceylon tea. Each block represents 100,000 lbs. of tea. Last year Canada had eight blocks of Indian tea to her credit and eleven blocks of Ceylon, against eight blocks of each respectively last year and six and two in 1890.

The approximate quantities, in pounds, of British grown tea used outside the United Kingdom last year, together with that of 1893, were as follows:

	1894	1893.
Australasia	12,300,000	13,200,000
United States.....	3,300,000	2,500,000
Turkey and Persia	4,300,000	4,200,000
Canada	1,900,000	1,600,000
Russia and Germany	2,500,000	2,000,000
Other places	4,100,000	3,500,000
Total.....	28,400,000	27,000,000

The most striking result shown is the rapidity with which the demand for Indian and Ceylon tea is increasing in Australasia. In these colonies the annual consumption of tea aggregates about 30,000,000 pounds, or 7.66 pounds per head of population. Five years ago India and Ceylon contributed some 25 per cent., while at the present time they supply about 45 per cent of the total consumption.

Tea culture in India has a history of over 50 years, and has never been attacked by any serious blight. Its production has continued to increase until at present about 380,000 acres are under tea culture, and a capital of some \$75,000,000 is embarked in the enterprise. The coming crop is estimated at 140,000,000 pounds. In Ceylon, although the industry only dates back some 15 years, its progress has been so rapid that about 280,000 acres are at present under tea while the capital invested is in the neighborhood of \$55,000,000. The next crop is estimated at 91,000,000 pounds.

LARGE SALES OF SALMON IN ENGLAND.

According to advices by wire received by several agents in Montreal on Tuesday last, representatives of English houses have

largely increased their purchases of canned salmon during the past few days.

This is not only the case on British Columbia but on the Columbia river as well, and the belief is expressed that it would not be surprising if canners quotations were withdrawn if the demand keeps up.

NEW MONING AND INDIAN TEAS.

New season's teas are continuing to arrive, or at least the samples of them.

This week samples of Moning Congous and Indian teas are to hand.

Not many of the former are offering, either on this market or in the United States, on account of their high price, especially of the finer kinds, values having been appreciated by the keen demand which is being experienced on Russian account. The quality of the Monings shown is generally accounted to be nice.

The Indian teas shown are of medium quality, but they are not receiving much attention. They are good liquoring teas.

BREAK IN THE COTTON COMBINE.

The report current, as mentioned in last week's issue, that the Montmorency Cotton Company will withdraw from the Canadian Cotton Combine at the end of the period of agreement, August 31st, is correct enough, so far as it goes. The company have issued a circular to the trade that they will be prepared to furnish goods on their own account after September 1st.

The Montmorency mill has hitherto been making exclusively for the Chinese trade, and its output of grey cottons has not increased the competition in the Canadian market at all.

If it breaks loose from the combine a new element would be introduced into the situation. It is not, however, thought probable that the Montmorency people will cut prices, and there is just a possibility that the agreement may be renewed.

WILL BE OPEN ALL WINTER.

Travelers will be pleased to learn that the Northern Hotel, at Port Arthur, will hereafter be kept open all the year round, instead of during the summer months only, as formerly. A new manager, in the person of Mr. O'Kelly, is in charge, and he has already received letters from Americans who anticipate sojourning at his hostelry for a season.

HOW CANADA IS GOVERNED.

A new book on Canada, by Dr. Bourinot, will shortly be issued. It is entitled "How Canada is Governed," and gives in plain, simple language a short account of the executive, legislative, judicial and municipal

institutions of the country, together with a sketch of their origin and development. The book will be illustrated with numerous engravings and autographs, and, being the work of so eminent an authority as Dr. Bourinot, will be indispensable to those who wish to be well informed about the affairs of the Dominion.

SECOND CROP CALIFORNIA RAISINS.

Sales agents in Montreal report that several forced sales of second crop California raisins have been made in the last week at very low prices.

It was absolutely necessary, however, that these should be realized upon, as this grade do not have the same keeping qualities as first crop, a fact which the agents claim the trade will very soon learn.

It is understood also that another shipment of second crop Californias have been made to Montreal, and are now being offered.

PUNISHMENT FOR ADULTERATIONS.

The way in which persons are punished in the Old Country for selling adulterated stuff is indicated in the following paragraph from The London Grocers' Gazette: "Esther Carr, grocer, Quarrington Hill, was summoned before the County Petty Sessions on May 30, for selling adulterated ground ginger. Mr. Scott Elder stated that the sample contained nothing but exhausted ginger, which had been used in the manufacture of aerated water. He had often had ginger adulterated to the extent of 10 or 12 per cent., but never previously 100 per cent. The price paid was 1d. per ounce. Defendant was fined 5s. and costs. At Blackburn Petty Sessions on Monday, Mr. John Wm. Herd, grocer, 208 Audley range, and Mr. Stephen Tattersall, grocer, 66 Chester street, were summoned for selling adulterated ground ginger. Inspector Withers stated that in one case the sample contained 30 per cent. of spent ginger, and in the other 18 per cent. He believed the defendants, like some others, were innocent and the victims of circumstances. Grocers should insist, when purchasing ginger, on getting a written warranty. On defendants paying the costs the cases were withdrawn."

LATE BUSINESS CHANGES

John Gorman has started a fruit business at Ottawa.—Roche, Danford & Co., general store, Newmarket, Ont., are moving to Woodstock.—J. W. Johnstone, general store, Lacombe, Man., has sold out to D. G. Stewart.—Turnoth & Dagg, general store, Belmont, Man., have dissolved. Geo. Turnoth continues.

WINDOW-DRESSING DEPARTMENT**MOVABLE LIGHTS.**

Where electric lights are employed, a little persuasion, remarks a contemporary, might induce the proprietor to allow the use of a few movable incandescent lights for service in the windows.

These can be had with small shades, the detached insulated wire allowing them to be placed anywhere in the window at will.

Many novel effects can be introduced with these, and by hiding them under folds of goods they will throw a strong steady light on almost every part of the window, without the source of illumination being seen from the outside. By covering the globes with heavy tissue paper, such as is used for making lamp shades, startling and novel light effects can often be originated.

A WINDOW POINT.

We are all agreed nowadays that we must take all we can out of the window, says a contemporary. No more stuffing it with goods and allowing them to get faded and dusty there. No more lolling in the office chair while people are rushing past and never giving a glance at the window because it is so stale, flat and (consequently) unprofitable.

The window is to be dressed often, very often, and never without some real attraction, either in the marked character of the

goods, the unique method of their arrangement, or the crisp and fascinating phrases on the card.

On the card? Yes, yes, the card must be a strong element in the combination. It used to be the fashion in old London, the London that was even so late as the Stuarts, it was the fashion, we say, for shopkeepers of all trades and their apprentices to stand at the open end of their bazaars and accost the passers, urging them to buy. Lots of trade was got that way, but now that method has but a narrow acceptance, not likely to be imitated.

In place of the miscellaneous salute is the silent window. Let its printed words be eloquent with that eloquence which both arrests the eye and convinces the judgment. What line of attack shall we use? Here is one line—hitch on to the current thought of the people. Seize whatever is uppermost in the newspapers or in local talk and make some allusion to it that everybody will instantly grasp, then attach a reference to the contents of the window that will be sufficiently reasonable, even in its absurdity, to tickle the popular fancy. When you get started you will find the subject popping up in many directions.

EXPORTS OF BREADSTUFFS.

Exports of wheat and flour as wheat at both coasts of Canada and the United States last week, as telegraphed Brad-

street's, amounted to 2,857,307 bushels, against 1,781,000 bushels the previous week, when the movement was exceptionally small, 1,927,600 bushels in the third week of June, 1894, 3,553,000 bushels in 1893, 2,457,000 bushels in 1892, and 1,906,000 bushels in the corresponding period in 1891.

LUMBER EXPORTS.

The Manufacturers' Gazette says: "It is a somewhat singular fact that Canada exports several million dollars worth of lumber each year more to the United States than to Great Britain. Thus, in 1893 Canada's total export of forest products to Great Britain figured \$11,105,482, while to the United States that aggregate showed \$14,841,455 worth. Yet with this enormous export of lumber to the United States and to Great Britain, the value of Canada's forest products is about \$80,000,000 per annum, leaving a balance for local consumption of about \$55,000,000 nearly 70 per cent. of its forest products, and equaling more than \$11 per head of population. It is somewhat surprising to note that Canada uses twice as much lumber at home as she ships abroad. This is a similar fact to that which we have noted concerning the largely increasing local consumption of lumber in the New England states."

Warmer Weather

Always Stimulates Breakfast Food Trade

This naturally brings up the question to the mind of every grocer:
"Am I handling those Breakfast Foods that pay best?"

Not the cheapest, but the most saleable kind—the kind that people ask for, after having tried them. In a word,

Such good sellers as

**Desiccated Rolled Wheat
Snow Flake Barley
Breakfast Hominy
Farinose or Germ Meal**

Should be in every grocer's stock.

The **Ireland** Co.'s

Breakfast Foods

Mail orders have our special attention and can be shipped same day as received.

The **IRELAND** Co'y = = **Toronto**

MILLERS AND MANUFACTURERS OF

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

CHOICE CEREAL BREAKFAST FOODS.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, June 27, 1895.
GROCERIES.

INTEREST is this week centered around the increased strength that has suddenly been assumed by canned tomatoes. In sugar, there is practically nothing doing, but the market keeps fairly steady, the refiners refusing to shade prices. Wholesalers, however, are being more easily induced to take lower figures. Coffees are in moderate demand. Spices are quiet, but the general tendency of them as to prices is still upward. Syrups are quiet and steady. Increased firmness has developed in nearly all lines of foreign dried fruits. Outside sugar, trade generally is fairly active, and future trade is looked forward to with confidence.

CANNED GOODS.

The realization that there is a scarcity of canned tomatoes, as noted in our editorial columns, has caused an advance in the price of this article. For good standard brands that were quoted at 80c. a few days ago 85c. is now demanded, and packers who have any are firm at the same figure. The demand for all kinds of vegetables is good. Gallon apples is still a good selling line. Salmon are in fair demand and firm in price. Owing to the scarcity of first-class red fish there have been a number of transactions in Cohoes during the week, and, it is said, at prices which would not have been paid a short time ago. Although generally speaking there do not appear to be many transactions in futures, yet some of the canners' agents claim that they have sold their allotment for this market at from \$4.30 to \$4.60 per case. Contracts are subject to pack. Canned beef is strong, but the high prices appear to have checked the demand.

We quote: Tomatoes, 85 to 90c. for choice; corn, 80 to 85c.; peas, 80 to 85c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.85 to \$2 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, 90c to \$1, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.50, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.45 to \$1.50; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

The market is fairly well supplied with Rio coffees, and further shipments are coming forward. Demand is fair, for the season. We quote green in bags: Rio, 19½ to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

There is nothing special to note either in regard to business or prices. We quote unchanged prices: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3¼ to 5½c.

SPICES.

Cassia, cloves, and in fact spices generally, are firm at slightly advanced prices in the primary markets. Pepper is firm at the recent advance. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 28c. per lb.

NUTS.

Business continues seasonably quiet at unchanged prices. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The demand for sugar has flattened out completely. There is practically nothing doing. The outside markets have been somewhat irregular, but the Canadian refineries are still firm in their views, and nominal as their quotations are they steadfastly refuse to shade prices, holding that the sugar season and a consequent better demand is not very remote. The wholesalers are, however, not so particular about shading their quotations, the ruling figures being slightly lower than a week ago. We quote prices: Granulated, No. 1, 4¼ to 4¾c.; do., No. 2, 4¼ to 4¾c.; yellows, 3¼ to 3¾c.; Demerara, 3½c.

A London cable of Monday read: "Closed firmer. Last week's decline caused by clever bear manœuvres on desire shown by German and French factories to sell old crop and by favorable weather for new crop. This influenced bucket shop bulls and nervous holders who were looking for an advance."

Mail advices received this week from Demerara quote sugar a little firmer.

SYRUPS.

The market is fairly firm in syrups, but there is not much enquiry. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The situation is unchanged locally. We quote: New Orleans, barrels, 30 to 32c.; half-

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

Brooms . . .

At a meeting of the Broom-makers' Union in Detroit, Mich., on 7th May, S. T. Penna, James Whiting and P. Reichert were appointed to do nothing but fight the sale of the Peninsular Broom Company's patent brooms, says The Detroit Journal.

THIS SAME PATENT BROOM

Is manufactured in Canada by

The Berlin Brush Co.

And broom manufacturers on this side of the line have been fighting hard to check the sale of them, but our output goes on increasing. Every broom is **warranted to give satisfaction**, so dealers take no risk in giving them a trial. Freight paid to Ontario points in 5 dozen lots.

BERLIN BRUSH CO.

Berlin, Ont.

We Invite

any Grocer handling

"SALADA"

CEYLON TEA

To return any he has in stock if it is not giving the greatest satisfaction to his trade; we will refund him the amount paid for it. There are nearly two thousand grocers now handling "Salada" in Canada. This invitation is always open to them.

Is any other TEA in the World
sold on like terms?

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

MARKETS—Continued

barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

There is a little more doing in Japan teas, some nice liquoring and drawing teas having changed hands. Supplies of medium grade are still small. The wholesale demand is principally for a tea at about 16c., brokers reporting sales of high grade Japans disappointing. Samples of new season's Moning Congous and Indian teas are arriving this week. As noted elsewhere, the price of new Monings is high on account of the Russian demand. In China green teas there is some demand for the higher grades, which are scarce. Some beautiful teas of this description have changed hands during the past few days. China black teas are neglected. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

With an odd exception, there has been an all-round appreciation in values in the outside markets during the past few days.

Valencia raisins in active demand, and prices are higher in some of the outside markets. There is no change here. We quote present figures: Off-stalk, 85 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 4½ to 5½c.

The currant market in Greece has assumed a stronger tone, and old fruit is getting pretty well sold out. Advices state that prospects for the new crop are good, although the quality is not likely to be as good as last year, when it was credited with being the best for seventeen years. Prices have advanced ¼ to ½c. per lb. in New York. We quote as before: Filiatras, half-barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half-bbls., 4½c., barrels, 4½c.; Patras, 5½c., in cases; Casalinas, 4½ to 5½c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Sultana raisins have advanced ¼c. in New York, but there is no change here, 6½ to 7c. still being the ruling price for good bright fruit. Crop prospects are reported to be about the same as last year.

Prunes, in both California and France, are likely to be a short crop, and prices are firm. The demand is still being maintained. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 4¼ to 5c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 6½ to 7¼c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, 4¼ to 5c.

per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

Advices report prospects for fig crop much about the same as last year. The demand here continues light and prices nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Dates are quiet and unchanged at from 4½c. up.

BUTTER AND CHEESE.

The butter trade continues almost featureless. The old country markets are still "sick," and until there is an improvement there dealers here cannot expect much better prices. Some of the country merchants do not feel like taking current prices, and as a result there is an accumulation in their cellars. This butter, if held long, will be very much deteriorated in quality, and the result will be that they will eventually have to accept a very low price. On the whole we think that merchants will do well to move their butter at current prices while it is sweet, so that there will be no culls on their hands. So far, the greatest accumulations seem to be in the creamery factories, and those who have not got facilities for carrying it are liable to experience a serious loss. Prices are a trifle weaker the past week. We quote: Old summer dairy and store packed, 5 to 7c.; fresh large rolls, 10 to 12c.; prints, 13 to 14c.; fresh tubs, 11 to 12½c.; Fresh creamery—Tubs, 15 to 16c.; pound prints, 16 to 17c.

CHEESE—Cable reports do not show any marked improvement in the situation in the old country, although dealers are generally advancing their prices, presumably on the principle that they are low and that the probability is that there must be an improvement later on. Of course cheese is different from butter, and does not deteriorate in quality as butter will, so that the risk in carrying cheese is small. The big local dealers, however, seem to think that cheese will not be higher this year. August and September makes of Canadian cheese bring 10 to 10½c., and new Canadian cheese is quoted at 8 to 8½c. Small Stiltons bring 10 to 11c.

GREEN FRUIT.

Trade continues quite brisk on the whole. Imported fruits and vegetables are becoming more plentiful and cheaper. Oranges are a little firmer and lemons maintain their strong position. Domestic strawberries and cherries are now properly upon the market. The former are scarce and of poor quality, but a little improved since the rainfall of the other night, and the latter are fine fruit, but not very plentiful. Red currants are also coming in. We quote: Messina lemons, 300's, 360's, and 420's, \$5 to \$6; Oranges—Messinas, half boxes, 80's, \$1.75 to \$2; 100's, \$1.75 to \$2.50; boxes, 160's 200's and 300's, \$3.50 to \$4; navels, \$4 to \$4.75; Messina ovals, 80's, \$2.25 to \$2.50;

California seedlings, \$3 to \$4. Bananas, \$1.25 to \$2 for firsts and seconds. Strawberries, 8 to 12c. a quart; cocoanuts, \$4.50 a sack; pineapples, 8 to 12c.; cucumbers, \$2 to \$2.50 per crate; new cabbage, \$1.40 to \$1.65 a crate; \$1.75 to \$2 a bbl.; tomatoes, \$1.40 to \$1.65 per crate; green California apricots, \$2.25 to \$2.50 per box; peaches, ditto; cherries, ditto. Domestic cherries, \$1.25 per basket; red currants, 85c. to \$1.10 per basket.

COUNTRY PRODUCE

BEANS—What are left in the market of choice hand picked bring \$1.60 to \$1.65 per bushel.

DRIED APPLES—Seem a little weaker at 5 to 5½c. per lb.

EVAPORATED APPLES—In 50-lb. boxes 6½ to 7c. per lb.

ONIONS—Domestic are pretty well out of the market, and Spanish, Valencias and Egyptians are quoted at varying prices.

POTATOES—Old are very weak, bringing only 30c. on the track and 40c. out of store. This is strange, as new are rather scarce on the local market, the price quoted in the south being high.

EGGS—The quality of the eggs this year has been so good as to make the consumption much larger than at the same time last season. They are not so plentiful as they were, and command 10½ to 11c. per dozen.

HONEY—Is up to 7 and 8c. in bulk, strained, and \$1.50 to \$1.80 a dozen in the comb.

FISH.

There is not much change in the situation since last week. Prices for salt fish are purely nominal, while trade in fresh is reported below the average. Blue fish and Spanish mackerel are introduced on the local market this week for the first time this season. We quote: Skinned and boned cod-fish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 6 to 6½c.; white fish, 7c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Lake Erie herring, \$2 to \$2.25 per 100; Restigouche salmon, 14 to 16c.; blue fish, 9c.; Spanish mackerel, 20c.

PROVISIONS AND DRESSED HOGS.

The market is firm, with a fair demand and steady prices. Dressed hogs bring \$6 to \$6.25 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8¼c. for small lots;

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Perfectly Happy !

EVERY GROCER IS EQUALLY HAPPY

Who sells such profitable and seasonable
goods as the following :

Kipperd and Fresh Herrings, Morton's or Marshall's
Preserved Bloaters, " "
Marinated Pilchards (very fine) " "



The Famous Sport- men Sardines, $\frac{1}{4}$'s

Key opener. The finest packed.

Seville Marmalade

7 lb. pails. Very fine and absolute-
ly pure.

The "ORIENT" Tea

The best and purest package tea
in the market. Put up in 1 lb., $\frac{1}{2}$ lb.
pkgs. and 5 lb. tins. 35 cts. per lb.

Beardsley's Smoked Sliced Beef

The very finest goods in this line
imported. Splendid for the picnic.

We are headquarters for the above. Write for special prices.
This is the season for them.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MARKETS—Continued

breakfast bacon, 11c to 11½c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Has fallen away below the dollar mark again. White is quoted at 88c.; red at 88c., and goose at 83c.

OATS—Are rather weak at 43c.

BARLEY—Quoted on the street market at 50c.

FLOUR—The market is less active, and prices are weaker in accord with the drop in wheat. We quote: Straight roller, \$4.50 to \$4.55; Manitoba, \$4.60 to \$4.65; patents, \$4.85 to \$4.90.

BREAKFAST FOODS—Oatmeal is weak and 10c. per barrel lower. We quote: Standard oatmeal, \$4.40 to \$4.50; rolled oats, \$4.40 to \$4.50; rolled wheat, \$2.75 in 100 lb. barrels; cornmeal, \$3.50; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SALT.

A good business is doing at unchanged figures, viz.: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

HIDES, SKINS, WOOL AND TALLOW

HIDES—Hides on the western markets are reported ¼ to ½c. off in price, but no change is recorded here, 8c. for No. 1 and 7c. for No. 2 being paid on the few brought in.

SHEEPSKINS—Few are offering, the season being nearly over. Sheepskins bring \$1 to \$1.25, lambskins 25c., and shearlings 15c.

CALFSKINS—The season for those is over practically.

WOOL—Local competition has forced prices up again to 20 to 21c. There is considerable activity on the market and dealers are buying freely at those figures. They seem well satisfied too, as they say the selections they are getting are excellent, and worth holding over for better figures than can now be got from the mills.

PETROLEUM.

Petroleum is quiet, both locally and on the primary markets, but prices have not altered. The long days will soon be over, and then an advance in illuminating oils is looked for. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16 to 17c.; carbon safety, 18 to 19c.; Canadian water white, 18 to 19c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

Canned tomatoes are excited.

Samples of new Moning teas are here.

Davidson & Hay are offering Bul's extract ginger beer, put up in 25c. bottles.

John Sloan & Co. are in receipt of a shipment of "Eagle" brand canned salmon.

Shipments of syrups, Durkee's salad dressing, and Japan teas are to hand this week with Davidson & Hay.

D. Gunn, Flavelle & Co. are giving a special cut in breakfast bacons for the next

twenty days. If specially requested these bacons will be put up in parchment paper. Those ordering should ask for parchment wrapper if they want it.

Clemes Bros. are in receipt this week of first car of Georgia watermelons.

Smith & Keighley have to arrive Marshall's fish products and Aberdeenshire lambs' tongues.

Todhunter, Mitchell & Co. report large sales of their new "Dominion Mills" pickle spice in large 10c. packages.

Perkins, Ince & Co. have to hand this week samples of new season's Moning Congous. They show good quality.

Lemon and citron peels in 20-lb. cartoons are to hand with John Sloan & Co. They are understood to be showing good value.

A good demand for flavoring extracts is reported by the Pure Gold Mfg. Co., and business is better with the firm than last year.

Graham, McLean & Co. report the quality of eggs they are receiving this year away above the average, and consequently selling better.

McWilliam & Everist report the arrival of three cars of Mississippi tomatoes, two cars of Tennessee potatoes, and two cars of watermelons.

The domestic supply of strawberries and cherries is as yet limited. The strawberries are of rather poor quality, and the cherries seem rather scarce.

Large sales of Beardsley's "Acme" beef, "Star" brand herrings and shredded codfish are reported by R. S. McIndoe, agent for Toronto and the west.

The feature of the Eby, Blain Co.'s sample room this week is the enclosure, from base to capital, of one of the large iron pillars with pound packages of "Orient" tea.

Dawson & Co. are just in receipt of two carloads of tomatoes direct from Crystal Springs. They claim that one of these cars contains the finest lot of tomatoes ever received in Toronto.

The new June list from Marshall & Co., Aberdeen, Scotland, shows reductions in prices of kippered herrings, fresh herrings, bloaters, herrings in tomato, shrimp and anchovy sauce.

The Pure Gold Mfg. Co. is this week making a shipment of tomato catsup to England. "We have a letter from Halifax," said Mr. Jardine, "which says that our sweet tomato catsup is going to be a great seller, and is considered the best on the market."

D. Gunn, Flavelle & Co. are having a good run on their sweet pickled green rolls, which they are putting up in barrels, on which they are giving special prices. This firm also reports a marked improvement in the demand for long clear bacon.

Byrant's root beer—five gallons for 10c.—wholesale from H. P. Eckardt & Co., Elliott & Co., Lyman, Knox & Co., the Toronto Biscuit and Confectionery Co., and Davidson & Hay, for Toronto; Masuret & Co., London Drug Co., A. M. Smith & Co., for London; Geo. Robertson & Son, for Kingston; D. H. Rennoldson, Lyman, Knox & Co., for Montreal; Lumsden Bros., for Hamilton.

HAMILTON NOTES.

Spratt's Patent Dog Biscuit, for which W. H. Gillard & Co. are agents, is finding a ready sale. Gillard & Co. are sending to purchasers of Dog Biscuit a little pamphlet

containing a treatise on dogs, which is valuable to those interested in our canine friends.

Lucas, Steele & Bristol are offering their customers the celebrated "Golden" finnan haddies.

Special inducements are being offered by W. H. Gillard & Co. on three brands of first-class salmon which they hold.

Two-lb. "C C" beef is in demand now, and buyers can purchase at manufacturers' prices from W. H. Gillard & Co., of Hamilton.

The sun-dried cod offering by Lucas, Steele & Bristol, in quintals, is same quality as they had last season. They are large size.

James Turner & Co. find their trade in "Golden" finnan haddies increasing. They are receiving another lot of these goods this week.

Lucas, Steele & Bristol report a good tea demand of late. Their values in Japans at 15 and 16c. are said to be exceptional. In Ceylons 19 and 30c. are their drives.

A snap is being offered by Lucas, Steele & Bristol in Royans a la Bordelaise. These goods are first-class, and packed by Dandicolle & Gaudin, of Bordeaux, France.

The New York ginger ale appears to be a wonderfully successful line to handle, and is becoming more popular every season, and W. H. Gillard & Co. report a large business. The article is made popular by the reasonable price at which it is sold, viz., 80c. per doz. in quart bottles.

BRANTFORD NOTES.

The manufacture of biscuits reaches its highest standard in Paterson's sodas.

Wm. Paterson & Son report a brisk demand for their high-class domestic pickles.

Wm. Paterson & Son have appointed C. & E. Macmichael, of St. John, N.B., selling agents for their biscuits.

Mr. Wm. Paterson, senior member of the firm of Wm. Paterson & Son, biscuit manufacturers, sails for England on Saturday, accompanied by his wife and daughter. This is his first visit to the "Old Sod," and we wish him a safe passage and an enjoyable time.

Mr. P. L. Mason is taking a trip through the Eastern Provinces. He is accompanied by Mrs. Mason, and is on business and pleasure bent.

QUEBEC MARKETS.

MONTREAL, June 27, 1895.

GROCERIES.

THE grocery market has presented quite a few interesting features during the week. Chief in this connection has been the activity and strength in canned goods of most kinds from first to second hands, but especially in canned salmon, which is now very firmly held. The same can be said also of staple lines of vegetables and fruit. In other lines, however, business is dull. Dealers generally appear to have been better supplied with sugar than at first thought, and, as a result, though the preserving season is at hand the refiners are not experiencing any accession in the demand. In syrups quietness also rules, and though there is considerable life in the trade

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.,

70 Colborne Street

TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

The great 5c. cake

Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

Ask Your
Wholesaler

For

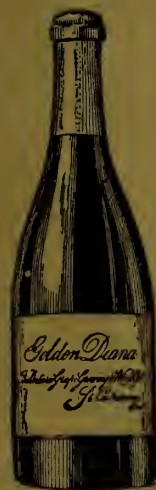


Brand

Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

**LEADERS**

That is what we are in the wine business. If you want the best and most satisfactory selling

**Native
Grape Wines**

Get our prices on

Old Port

Fine Old Port

Golden Diana

Catawba, Sherry

THE

Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

between first and second hands in molasses, the jobbing movement is small. The same can be said of tea and other lines of staple groceries. In teas sales agents have been around with some new samples of 1895 crop, and found very indifferent buyers.

SUGAR.

The sugar market has ruled rather quieter this week, and it would appear from reports from the country that supplies in third hands are more ample than anticipated. The result is only a moderate degree of life in the staple, though the housewives are now in their preserving season. Refiners are doing very little business as a result of this, and their price is unchanged at 4¼c. for granulated, and 3¼ to 3¾c. for yellows, as to quality at the refinery. In a jobbing way quotations range from 4¾c. on granulated to 3½ to 4c. on yellows, as to quality.

SYRUPS.

There has been little or no activity to note in syrups since our last report, and no material change seems to be anticipated. Both jobbers and retailers are said to be well supplied, and this conduces to continued quietness. Prices are steady at 1¾ to 2¼c. for straight lots from first hands, with ⅞ to ¾c. advance on this for jobbing business in the ordinary way.

MOLASSES.

Firmness has been the prevailing characteristic of the molasses market, business being confined to large sales between importers and jobbers. Several cargoes arrived during the week, but as they were all sold ahead and distributed, the fact had no influence whatever upon prices, which are as firmly held as ever. The sale of some 600 puncheons to a Quebec house which took place Monday ex wharf will reduce the supply available here to that extent. In fact, nothing but firmness is looked for, and prices are strong at 37c. for single puncheons and 36c. for car lots of Barbadoes, and 36c. for single puncheons and 35c. for car lots of Porto Rico.

RICE.

The rice market rules steady and unchanged, business being much as it was. We quote jobbing prices: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

There is only a limited demand for spices, and there is no change in prices to report. We quote jobbing prices as follows: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The coffee market is quiet and unchanged. Business is of moderate dimensions, and does not furnish any special feature. We quote: Maracaibo, 21½ to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 22c.; and Mocha, 29 to 32c.

TEA.

The tea market rules very quiet, and there is little doing either between houses or from jobbers' hands. Samples of new crop Japans now on the way have been shown during the week and pronounced fine, but the selling agents have not met with very gratifying results in their efforts to secure buyers. These new teas have been offered at a range from 18 to 35c., as to quality. Congous

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes & Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce Commission Merchants

77 Colborne St.

TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE
Seven styles, seven sizes. Write for sample order.**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure,

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Rutherford, Marshall & Co.Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.**EGG CASES SUPPLIED**Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

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Agent for . . .

REMINGTON MACHINE CO.Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

FIRST ARRIVAL OF

Water Melons

Also

California Fruits

Peaches, Cherries, Apricots.

Lemons at right prices.

CLEMES BROS. - TORONTO

QUEBEC MARKETS—Continued

have changed hands in a small way at 14c., blacks at 14c., and Japans at 13c.

DRIED FRUITS.

There has been a fairly active trade in California raisins in a jobbing way at steady prices. The quality of these fruit at present offering here, it is generally admitted, gives them the preference over the supplies of other raisins offering. We quote: 6½c. for 4-crown loose muscatels and 5½c. for 3-crown ditto.

Valencia raisins are dull and neglected, and some holders are disposed to shade prices to effect a clearance. It is hardly permissible, however, to give any quotable reduction in the range of values. They rule from 3½ to 5c., as to quality.

The currant market is quiet and steady. We quote: 3½c. in barrels and cases, 4 to 4½c. for Filatras and Provincials, Patras 5 to 5½c. and Vostizzas 7c.

Prunes are almost all cleaned up on this market, and none are spoken of as coming forward. The few Austrians offering here are held firm at 4 to 5c., as to grade.

All the dates here are in one or two hands, and are wanted. They can be quoted at 4½ to 5c.

NUTS.

There is no change in this market. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

The market has been an active one, and the general tendency of values is firm, both on fruits, vegetables and fish. The activity displayed, however, has been largely in the shape of trade from first to second hands, for jobbers are not disposed to urge business with the tendency of values as they are at present. Contracts for future delivery of canned salmon continue a leading feature, and the basis for the new business that has been put through has been firm at \$4.50. In consequence of this, prices on old pack are more firmly held. Fruit and vegetables also show a strong tone, in consequence of the news from the producing districts in Ontario. We quote: Lobsters, \$5.75 to \$6.50 per case; sardines, \$8.50 to \$10.50; salmon, \$4.80 to \$5.20; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$3.00 per doz.; corn, 85c. to \$1 per doz.; peas, 85 to 95c. per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

BANANAS—The market for these has ruled rather firmer during the week, and prices are higher, at 80c. to \$2, as to quality.

LEMONS—An easier feeling has been developed in lemons since our last report, and we quote prices 50c. lower here, at \$4 to \$5 per case.

ORANGES—There has been no change in oranges, which rule much as they were, at \$3 to \$4.50, as to quality.

PINEAPPLES—Steady, at 10 to 20c. each.

CALIFORNIA PEACHES—Range steady, from \$2 to \$2.50 per box.

CALIFORNIA APRICOTS—Are unchanged at 90c. to \$1.10 per box.

CRANBERRIES—Receipts of these have

been rather freer, but prices are steady at \$2.50 to \$3 per box.

STRAWBERRIES—Montreal Island berries, which are offering freely at 4¼ to 5c., have driven all other descriptions out of the market.

CHERRIES—Receipts of local cherries have been free and prices have declined in consequence to \$1.25 to \$1.75, as to quality.

COUNTRY PRODUCE.

EGGS—The egg market is quiet and unchanged, but prices are steady at 10 to 10½c.

MAPLE PRODUCTS—The market for these will soon be over. We quote: Syrup, 50 to 60c. in tins, and sugar, 6 to 7c.

HOPS—No change is to note in these, offers being freely made of last year's crop at 5c.

HONEY—Supplies of this are light, but demand is small. We quote: New extracted 7 to 9c. per lb.; old, 5 to 6c., and comb stock, 10 to 12c.

BEANS—Firm and unchanged at \$1.60 to \$1.75 for hand-picked.

POTATOES—The potato market is easy at 40c. per bag. Some new stock has been offered, but the quantity has been too small almost to mention.

ONIONS—Bermuda onions are steady at \$2.25 to \$2.50 per crate, and Egyptian \$1.75 to \$2 per bag.

TOMATOES—Are selling steady at \$3 per carrier.

ASPARAGUS—Receipts are moderate and prices range from 80 to 90c. per basket.

CAULIFLOWERS—The quality of the offerings is excellent, but the supply is large. We quote \$1 per dozen.

PROVISIONS.

Hams and bacon are the only provisions for which there is any demand. Prices are steady and unchanged. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

FLOUR AND MEAL.

In Manitoba flours a fair amount of business has been transacted, but Ontario grades are not enquired for at all. Values generally rule easier than they did a week ago. We quote: Winter wheat, \$5 to \$5.25; spring wheat, patents, \$4.90; straight roller, \$4.80 to \$4.90; straight roller, bags, \$2.25 to \$2.30; extra, \$4.20 to \$4.30; extra, bags, \$2.15 to \$2.20; Manitoba strong bakers', \$4.75.

The market for oatmeal has been dull and prices show no material change. We quote: Standard, bbls., \$4.10 to \$4.20; granulated, bbls., \$4.20 to \$4.30; rolled oats, bbls., \$4.20 to \$4.30.

An active business has been transacted in feed, and Manitoba millers state that they are well sold up of all stock on spot and what is on the way. We quote: Bran, \$14; shorts, \$16; mouillie, \$22 to \$23.

BUTTER.

The butter market shows no improvement and there appears to be little prospect of any in the immediate future. English buyers do not show any desire at all for Canadian butter, and the only outlet is the local demand. This restricts itself solely to the pick of the creamery offering, which is readily available at 15¼c.

CHEESE.

Speculative operations by shippers in the different country markets have had the effect of rigging prices, which are above what the market outlet warrants. Values this week are in consequence fully 1c. higher than they were a week ago, viz., 8 to 8½c., but it is impossible to do business in a legitimate way over the cable on this basis.

ASHES.

A fair business is reported in ashes at steady prices. We quote: First pots, \$4.10; seconds, \$3.80, and pearls, \$5.50 per 100 lbs.

MONTREAL NOTES.

A large lot of Roquefort cheese has just been taken into store by T. J. Cook & Co.

A large lot of Hires' root beer was sent forward to Bauld, Gibson & Co., of Halifax, last week.

Caverhill, Hughes & Co. have just landed a shipment of Stowers' lime juice cordial ex s.s. Montevidian.

A consignment of Sicilian lemonade tablets was sent forward this week to W. H. Gillard & Co., of Hamilton.

Laporte, Martin & Co. are having a big demand for their "Golden" finnan haddies. New pack are being received.

Alex. Millan, with W. T. Benson & Co., is paying a visit to the friends of the firm this week in Ontario and the west generally.

How, McIntyre & Co. have been appointed agents for "Golden" finnan haddies, and report an increasing demand.

George Childs & Co. find their trade for Marshall's Scotch herrings and lunch tongues good for this season of the year.

Consignments of Hires' root beer went forward the other day to Lumsden Bros., of Hamilton, and H. M. Bate & Sons, of Ottawa.

Mr. Chaput, of L. Chaput, Fils & Co., who was down in Quebec this week, states that the molasses market is very firm down there.

Kennedy, Greig & Co. have sent forward this week a large shipment of "Crown" brand extracts to Bauld Gibson & Co., of Halifax.

George Childs & Co. are receiving this week a large shipment of Pettijohn's breakfast food, and report a brisk demand for the delicacy.

Grocers generally in Montreal report that McLaren's Imperial cheese is gaining in favor. It is sold by all the principal grocers.

The crop of strawberries on the Island of Montreal this year is an unusually good one. The fact is having its influence on local prices.

The first offerings of new crop potatoes were offered here this week. They were very small, but being a novelty brought as high as \$1 per bag.

A Quebec wholesale house took 600 puncheons of Barbadoes ex Sicilian off this market. This is a considerable reduction in the supply available here.

The s.s. Tritonia brought in a large consignment of Patterson's lemon squash for Rose & Lafamme. It is put up in 1 dozen cases, and is good value.

D. H. Reynoldson is landing this week another shipment of Cunningham & Defournier's potted meats. These preparations are meeting a large sale this season.

Gillespie & Co. have placed in the vicinity of 10,000 cases of new pack canned

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

32 WEST MARKET STREET
TORONTO.

Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Cheese

We have in stock
200 boxes

"GILT EDGE"

Finest September cheese. It
will soon be impossible to buy
old cheese. On these we will
give special quotations in lots
of 5 or more.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -- TORONTO.
79 Esplanade.

salmon here for forward delivery, and J. Alex. Gordon about 15,000 more.

Two carloads of choice southern tomatoes and boxed southern apples were received by Vipond McBride this week. The apples were the finest offered this season.

Perkins, Ince & Co., of Toronto, are landing this week a large shipment of Stowers' lime juice cordial, and A. P. Tippet & Co. note the arrival of other large lots as well.

Consignments of "Buttermilk" toilet soap are being landed this week for George Childs & Co., Caverhill, Hughes & Co., Hudon, Hebert & Co., and L. Chaput, Sons & Co.

A large lot of "Ram Lal's" tea was received this week by Rose & Laflamme. They find that the fine quality of this tea is showing itself in increased sales every month.

Geo. Vipond and J. McBride, of Vipond, McBride & Co., left for New York on Monday. Their steamer, the Premier, arrived at that port with 10,000 bunches of bananas. They went down to look after the cargo.

Kennedy, Greig & Co. are completing arrangements with several new English houses to represent them this fall. They also sent forward this week several large shipments of Carr's English biscuits to Toronto houses, and also some of their new specialty, Jelloine.

"Well, I am not a prophet nor the son of a prophet," said Mr. Geo. Mann, the Montreal representative of "Salada" Ceylon tea, the other day, "but if straws show which way the wind blows, or if there is anything in the signs of the times, then 'Salada' is going to have an enormous sale in this city in the near future. It is now on sale in nearly 200 grocery stores, and the repeat orders are coming in most encouragingly."

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., June 27, 1895.

THE past week has been an eventful one. The quieter demand and rather large stocks are tending to somewhat weaken markets. In the country market there is little to note. Beef is very firm. In chemicals, market shows little change. Cream of tartar is easier, some 20 casks being placed in this market during the past week. In spice the market is firm with but a limited quantity moving. Teas continue to show good demand at firmer prices. Molasses continues to be a matter of interest, and is very firm at quotations. There is every prospect of higher prices. In canned salmon merchants are rather holding off on account of price, but advices from canners are that at present quotations they are good value. In almost all lines holders are sellers.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,
Toronto,

Pork Packer and Commission Merchant Write for prices. A trial order will convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES.—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

SPECIAL PRICES

Green }
Smoked } **ROLLS**

D. GUNN, FLAVELLE & CO.

Pork Packers and Commission Merchants TORONTO

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

Butter is in rather better condition than for some time, and good new sells freely.

OIL—Quotations in burning oils remain unchanged, with light demand. Linseed oil shows increased firmness at advance. We quote: American, best burning oil, 22½c.; Canadian, best, 21½c.; second, 17½c., no charge for barrels.

SALT—There is nothing new to report. Prices remain firm at quotations. There is very light demand. The importation of American salt in boxes has largely fallen off owing to the Windsor salt being put up in that way. The same is true of cartoons. We quote: Coarse, 50 to 55c.; fine factory filled, \$1 to \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; cheese salt, bbls., bulk, \$2 70.

CANNED GOODS—Demand is good. The new stock of finnan haddies are now coming into the market, and large quantities are being shipped through to Ontario and western points, where demand shows a steady increase at good prices. In salmon stocks of old are light, and are held firm. Merchants and packers are not of one mind as regards new, and but very few are as yet sold. On account of the length of time these goods have to be held before there is a local demand, buyers are backward. New canned lobsters are now in this market. We quote: Corn, 90c. to \$1; peas, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.25 to \$2.40; corned beef, 2 lb. tins, \$3 to \$3 10; 1-lb. tins, \$1.70 to \$1.75; oysters, 2's, \$2 to \$2 25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3 to \$3.15; 2's, \$2 to \$2 10; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—Valencia layers continue very low. They are being offered in quantities to wholesale trade by brokers, as low as \$1 per box delivered. Demand along all lines is light. In loose muscatels the feeling is firm, but prices are still very low. Holders of evaporated apples have been much disappointed at the turn the market has taken. The position of dried is better; as stocks are very light, prices outside of local demand are lower. Prunes and dates are slow. Peanuts, which are finding good demand, are up from 1 to 2c. We quote: Currants, 1 lb. cartoons, 7½c.; bulk, 6½c.; dried apples, 5½ to 5¾c.; evaporated apples, 7½ to 8c.; sultana raisins, 6 to 7c.; Valencia, 4 to 4½c.; layers, 5 to 5½c.; London lavers, \$2 to \$2.25; loose muscatels, 5 to 5½c.; currants, bbls., 3¾ to 4c.; half-cases, 4¼ to 4½c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; Bermuda onions, \$1.50 per crate; Egyptian, 2 to 2¼c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.

DAIRY PRODUCE—Butter is in rather better demand, and good new sells freely at quotations. The stock of old is getting cleaned up somewhat. It can be bought at any price. There is still some through the country. Creamery prints are rather firmer, though demand is yet light. Cheese remains in light demand. The West India market, which has, as a rule, taken large quantities of cheese, about 30 lbs. each, is now very dull. There are still a few old through the country and city. The bulk of the demand is for the new. In eggs more are coming in and prices are easy. We quote: Old butter, dairy, 12 to 14c.; creamery, 14 to 15c.; new dairy, 15 to 16c.; new

creamery prints, 18 to 19c. Cheese, new, 8½ to 9c.; old, 9 to 9½c.; eggs, 9 to 10c.

GREEN FRUIT—Mr. C. H. Dearborn, of Dearborn & Co., who is just home from his orange grove in Florida, reports the effect of the frosts most disastrous, and that there will be no oranges for a number of years. On the pineapples it was not so bad, and next year's crop will be probably a full one. Prices here are firm, particularly lemons. Large quantities of goods are moving. Rhubarb is being received in large quantities, of good quality, and sells freely at quotations. We quote: Pineapples, 18 to 20c.; rhubarb, ½c.; strawberries, 10 to 12c.; Messinas, \$4 to \$4.50; bloods, \$2.50 to \$2.75; Valencias, \$6; lemons, \$4 50; bananas, \$1.75 to \$2.50.

MOLASSES—Demand is rather easier, though stocks continue light, the best part of what has arrived having gone into the country. There are quite a number of barrels now here which at price are finding good sale. Prices are very firm and the tendency of the market is upward. A cargo of Porto Rico is expected in a few days. We quote: Barbadoes, 34 to 35c.; Porto Rico, 35 to 36c.; St. Croix, 33 to 34c.; bbls, 34 to 35c.

SUGAR—There is fair demand, but prices are not so firm, though in value there cannot be said to be any decline. Dealers, on account of large stocks, are selling very close to refiners' price. Present quotation is the bottom of the market, and at these prices it is considered good stock, higher prices being looked for. We quote: Granulated, 4½ to 4¾c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—Fresh salmon continue to be the most active line. Though the quantity caught on the north shore is such as to cause the price to be made there, ours is considered the best quality. Catch has so far been light. Shad are scarce and the season is about over. Lobsters are also scarce, and in most cases small, the best being shipped west. In other lines the market is quiet, West Indian demand being very light, and shipments show very poor returns. We quote: Halibut, 8c.; gaspereaux, 50c.; smoked, \$1 per 100; lobsters, \$6 per 100; large cod, \$3.75 to \$3.90; medium, \$3.60 to \$3.70; small, \$2.75; pollock, \$1.70; bay herring, \$1.40 to \$1.50 per half-bbl.; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; shad, 9 to 10c.; smoked herring, 5½ to 6c.; Digby chickens, 10c.; salmon, 11 to 12c.

PROVISIONS—Demand is very light. Beef is rather easier. Lard is the best seller, but even that is moving in small quantities. Rolls are offered more freely than they have been. We quote: Clear pork, \$18 to \$18.50; mess, \$16.50 to \$17; beef, \$14.50 to \$15; pure lard, 9 to 10½c.; hams, 11 to 12c.; compound lard, 8 to 9c.; rolls, 9 to 9½c.; cottolene, 9¼ to 9¾c.

FLOUR, FEED AND MEAL—The flour market, though still high and on leading brands showing no change, outside brands are more freely offered and millers more anxious to sell. Middlings are still scarce, but rather easier. Millers not selling flour in this market do not care to ship feed here; and in no market is it more difficult to introduce new brands of flour. Cornmeal continues firm at prices. Oats are rather easier. Most buyers prefer Ontario to P.E.I., but will not give the difference. Some from the Island, however, are giving splendid satisfaction, and Ontario people are rather more inclined to meet their prices. Oatmeal continues to be offered at least as

low as millers' figures. Hay is moving more freely at rather better figures. We quote: Manitoba, \$5.65 to \$5.75; best Ontario, \$5.35 to \$5.50; medium, \$5.10 to \$5.25; oatmeal, \$4.60 to \$4.70; cornmeal, \$3.10; middlings, \$24 to \$25 on track; bran, \$22 to \$22.50; hand-picked beans, \$1; prime, \$1.75 to \$1.80; oats, Ontario, 51 to 52c.; hay, \$9 to \$9.50; pot barley, \$4.15 to \$4.25; round peas, \$3.75 to \$3.90; split, \$3.75 to \$3.90; P.E.I. oats, 46 to 47c.

ST. JOHN NOTES.

Lobster canning. The position of this product is not what one would wish. It is a matter of great importance to New Brunswick and Prince Edward Island. The trouble has been that too many of the packers are careless of the reputation their goods get so long as they get them off, and they seem to think that the cheaper they can put them up the more profit they will make, forgetting that such conduct will ruin the trade altogether. Already the English buyers say the quality runs so uneven as to make them most unsatisfactory goods to handle. Among the troubles are the poor quality of the lobsters packed, the poor quality of the tins used, which are often unlined, and sometimes carelessly soldered. Another difficulty is that pieces of solder and drops of acid get into the tin, discoloring the lobster. There are, however, some of our packers who by care have made such a

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St John, New Brunswick

The Big Demand

for—

"GOLDEN" Finnan Haddies

is very encouraging, and proves that

QUALITY TELLS

DON'T MAKE A MISTAKE

but order Golden Finnan Haddies.

Northrup & Co.

Packers' Agents,

ST. JOHN, N. B.

name for their goods that they find no difficulty in getting at least 25c. per dozen more for their output than the bulk of the goods bring. A little extra cost, a little extra care, will more than repay the canner.

Dean Bros., retail grocers, mourn the loss of their collector and some \$75 to \$100.

The importers of root beer extract have been called upon by the Government to pay alcohol duty.

Even in the States, so much thought of by some, and by them so often held to be a so much better place than Canada, everything does not bring high prices. It is understood potatoes are selling in Maine at 30c. per barrel.

The firm of Simeon Jones have been appointed agents for Reinhardt & Co., the brewers of Salvador and Bavarian lager beer.

Connor's rope walk is again to be operated. This is welcome news to the old employees. It is opened by the Consumers' Cordage Co. to prevent an opposition factory opening.

Messrs. T. Collins & Co. have received a shipment of extra grocery molasses in barrels, 40 gallons each.

An effort is being made by the police to have the Sunday observed better. The movement is particularly against the cigar storekeepers, who make no pretence of keeping the day. The grocers wish the movement success.

Jardine & Co. report good sales of Marshall's Scotch fish products. Considering the fish country they live in, it speaks well for the productions of Marshall & Co., Aberdeen.

Mr. Felix Taussig, representing the well-known firm of N. W. Taussig & Co., has been in the city during the past week. His firm do a large business here. They are represented by J. Hunter White.

The attractive ad. of Williams, Davis, Brooks & Co., of Detroit, proprietors of Bryant's Root Beer in the last number of THE CANADIAN GROCER has drawn general attention. Their goods have had a very large sale in this market. They are handled by the following wholesale houses: T. B. Barker & Son, druggists; Baird & Peters and C. & E. Macmichael, grocers; White, Colwell & Co., manufacturing confectioners; and H. Rattenbury, Charlotte-town. J. Hunter White is their representative.

FREDERICTON.

Lumber business continues very active. At the booms in Fredericton 2,531 joints were rafted in one day. During the present week some eight steamers and a number of large ships have been loading.

RICHIBUCTO.

A large trade has been done at Richibucto this season shipping mackerel in ice to Boston, one firm alone shipping eight hundred barrels last week.

GRAND MANAN.

A new shaped herring box is being used at Grand Manan. It is in two compartments, each holding about 100 medium-sized herring. It is said to keep the fish in better condition than the old box.

TO STOCK T., H. & B.

A meeting of railway magnates will be held at the Queen's Hotel, Toronto, on Tuesday next, July 2. Representatives will be present from the T., H. & B., N. Y. C., M. C. R., Canada Southern and C. P. R.,

and the object is the issuing of bonds, stocking the road, and to discuss other matters in connection with the Toronto, Hamilton & Buffalo Railway.

NOVA SCOTIA MARKET REPORT.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, June 27, 1895.

THE past week has been characterized by a general dulness in trade. Reports from all parts of the province are of the same tenor. There is no one branch showing any marked improvement. The letter of G. C. Brown, in the last issue of THE CANADIAN GROCER, in reference to trade with Jamaica, seems to hit the nail on the head pretty correctly. Shippers here have complained time and again about the excessive freight rates, but they have had to take it out in complaining. The letter was re-published in Monday's Chronicle, and was the general theme of conversation among business men all that day. A prominent member of the Board of Trade said to-day that the present state of affairs would not exist for ever. The letter has had the effect of wakening our shippers out of a long sleep. They are easy going and put up with a great deal, but when they get roused they are wide-awake.

FISHSTUFFS—Mackerel is the only article in fish showing any life. The demand is very good, owing to the poor supply. The few arrivals sell readily. The bulk of our spring catch has been stuffed fish, and that is a factor in keeping up present high values, the quotations being: large 3's, \$9.50 to \$10. If the receipts during the next few days are at all large, values will decline. Dry cod are now down to their proper value—\$2.50 to \$3.25—according to quality, only the choicest bringing the latter figures. Alewives remain unchanged at \$2.50. Herring are still in over supply; West India grades are worth \$1.25 to \$1.50.

FLOUR—The flour market is fairly active. A few hundred barrels of American have been received. Quotations remain: Hungarian patent, Manitoban, \$5.60 to \$5.75; Manitoba strong bakers', \$5.50 to \$5.60; Canadian pastry, \$5.40 to \$5.60; 75 p.c. roller patents, \$5.35 to \$5.50; 80 p.c. ditto, \$5.25 to \$5.35; 90 p.c. ditto, \$5 to \$5.25; straight, \$4.90 to \$5.10; extra, \$4.75 to \$4.85.

SUGAR—The refinery reports no change from last week. The business is still in the hands of the dealers, and prices are unchanged.

GREEN FRUIT—The market is well stocked with green fruit of all kinds. Native strawberries are plentiful and retailing at 15c. per box for extra good fruit. Some fine California peaches have arrived, but only in small quantities. Large supplies are expected next week. The demand is fair. Prices remain unchanged.

EGGS—There is a drop in eggs. The price on P.E. Island is 9½c., which means 10c. here.

PRODUCE—The produce market is dull. There is nothing doing in potatoes at 34 and 35c. Large lots can be had at 30c.

BUTTER—This article remains dull. No. 1 western is offered at 11c, equal to 11½c. landed here, including icing. Small tubs of native are offered at 16c.

MARKET TRUCK—Long Island cabbages

are in abundance. Fresh beans and cucumbers are also arriving in large quantities.

MOLASSES—Stocks are not large. A cargo of Porto Rico arrived early in the week. There is no Cienfuegos on the market. Antigua is quoted at 30c; Porto Rico, 32c. to 35c; Trinidad, 30c; Barbadoes, 34c; Demerara, "M.R." brand, 39c, and St. Kitts, 28c.

HALIFAX NOTES.

M. O. Wier & Co. have opened a retail grocery on Argyle street.

Two-pound loaves of bread are still sold by Wm. Moir & Co. at 4c.

Hubley & Co., grocers, have dissolved partnership. John H. Blaikeney will conduct the business in the future.

M. & N. Smith, fish exporters, have made extensive improvements to their premises. They have now a handsome suite of offices.

The Eastern Trust Company have been appointed liquidators of the McDougall Brewing Co. The bonds are fixed at \$10,000.

Mr. Louis Butler has arrived to look up another general cargo for Hayti. He sends out fish, flour, dogs, cats, horses, wagons, etc., to the extent of \$25,000 monthly.

J. A. Leaman & Co., vituallers, have fitted up their slaughter house on new and improved lines. This firm is the largest of the kind in the lower provinces. They are large importers of Ontario beef, having the contract to supply the military, which only takes the best.

Quite a quantity of stuff went forward to the West Indies by the steamer Taymouth Castle last week. Her cargo consisted of fish, butter, oats, peas, boots and shoes, woollens, cement, rope, condensed milk, carriages, whiskey, hay, biscuits, cheese, shingles, and, to make the assortment complete, nine Chinamen.

KENTVILLE.

Mr. James Stewart, a former newspaper man, has gone into strawberry farming. This year he produced strawberries nine days earlier than ever before in the county. He has two and a half acres of strawberries and twenty acres in other small fruits, and is making as big a success of farming as he did of making newspapers.

Kentville had some out-standing 5 per cent. water loans, and thought it might do better. So it called for tenders for \$25,000 25 year bonds, and \$2,500 20 year bonds, both at 4 per cent. The offers received were:

Rufus Curry, Windsor, (for both loans, and this offer accepted)	\$98.18
J. C. Mackintosh, Halifax, for \$2,500	98.05
J. C. Mackintosh, Halifax, for \$25,000	98.01
Confederation Life Assurance, Toronto	97.50
Halifax Fire Insurance Co., \$15,000	97.50
Hanson Bros., Montreal	96.05
R. Wilson Smith, Montreal	95.27
Jarvis & Co., Toronto, for \$2,500 ..	94.29
J. A. Meldrum, Toronto	94.28
Jarvis & Co., Toronto, \$25,000	93.58

CREAMERY BUTTER INSPECTOR.

It is learned that the Minister of Agriculture has appointed F. E. Jodery, of Montreal, to inspect the fresh made creamery butter which is sent through to Great Britain, using the cold storage arrangements which have been provided by the Department of Agriculture in Montreal and on board the steamships. Mr. Jodery is further appointed to act as official referee in cases of dispute in regard to quality of cheese and butter. It is understood that his efficiency for these important services is undoubted.

HAMILTON TRADE GOSSIP.

TRADER has ruled much about the same as a week ago. Prices show no decline, although the volume of business is light. What tendency to change there may be is in an upward direction. "I think this goes to show," remarked one wholesaler, "that there must be good prospects for the future. If it were not so, there would be more cutting than there is."

In all descriptions of canned goods the movement has continued brisk, if anything, more so than a week ago. This applies to vegetables, fruits, canned and potted meats and salmon. On tomatoes the ruling price still seems to be 80 to 85c., but there is a stronger feeling, and higher figures are being talked of. One house, in fact, is asking 87½c. for brands it was a week ago willing to take 85c. for. Outside one or two houses local stocks of canned vegetables are said to be light.

The new canned finnan haddie put upon the market is opening up well. "Probably better than last year," remarked one wholesaler. "We are now anxiously awaiting the arrival of new pack lobster," he added.

Salmon continues strong. There have been some transactions in futures at \$4.50 on the Coast, but holders are still inclined to hold off. Some inferior brands have changed hands at \$4.20 on the Coast. "As far as we can learn," said one jobber with whom I was conversing, "there appears to be no possibility of a cut in the price of salmon on the Coast, which means that the cheapest brand of anything like red salmon, would cost to-day in 1,000 case lots \$1.20 per dozen net cash laid down."

One wholesale house here informs me that it to-day (Wednesday) received its first quotations for the season on canned tomatoes, peas and corn for future delivery. They came from two different packers. One quoted tomatoes alone and asked 80c. The other quoted tomatoes, peas and corn and wanted 85c. There were no transactions.

Local jobbers appear to be pretty well sold out of last season's Japan teas. One wholesaler was congratulating himself to me that he only had five packages in his warehouse. I don't know how many are in this enviable position. "You know," he said, as he paced the floor of his warehouse, "it is worse than drawing teeth to sell old Japan tea after shipments of new season's arrive."

There has, I understand, been a little increased activity in Japan tea during the week. "People are sorting up," said a member of one firm, "and we are looking for further improvement the beginning of the month, as people will then have found out that new season's teas coming to hand are not only inferior liquoring teas, but that

they are poorly made, being full of flat leaves, which is something the retailer objects to very much."

Currants and raisins are getting into smaller compass, and values offering here in both of them are exceptionally good. "For instance," remarked one jobber, "we are selling that currant there at 4½c. They can be retailed at four pounds for 25c., and they are better, or quite as good, as what are usually retailed at three pounds for 25c."

At a meeting of the Railway Committee in Ottawa on Saturday, that body was asked to decree that before any further concessions were made to the T. H. & B. railway they be compelled to pay the arrears of wages due the workmen. Hon. Mr. Haggart explained that the committee had no authority to deal with a matter of that kind. It might, however, be made a condition in any legislation before Parliament. Now a Hamilton firm of lawyers is advertising for the signatures of the creditors of Bracy Bros., the insolvent contractors of the road, asking the Dominion Government to rule that no further legislation shall be granted to the T. H. & B. until the laborers and those who supplied material have been paid.

Work on the tunnel of the T. H. & B. was commenced June 24th. There are over 200,000 cubic yards of earth to remove, and four steam shovels will be employed in this work. The tunnel is to be 1,900 feet long, made of brick and stone, and is to cost somewhere in the neighborhood of \$300,000.

The first shipment of merchandise to go on board the new steamer Majestic at Collingwood for the upper lakes was a consignment from James Turner & Co., of this city.

W. H. Gillard & Co.'s tea room has just been thoroughly renovated, re-arranged and re-fitted with new furniture. "We think this is about the best tea room in the country," admiringly remarked a member of the firm. "You see, it faces the north, and there is no light like that from the north for sampling teas."

The crop of raspberries promises to be most bountiful. "I was down east a few days ago, right through the raspberry section," said a wholesale grocer to me, "and the people tell me the crop will be simply enormous, and we expect to get a run on sugar in about a week," he added with a smile. "Yes," remarked another grocer, "the raspberry crop is going to be large, and it is raspberries, you must remember, that is the great preserving staple."

Among the delegates who were here last week attending the Foresters' convention were a number of merchants. And a wholesale friend of mine informed me that more

than one of them spoke in particularly complimentary terms regarding THE CANADIAN GROCER. "They tell me," he said, "that it is getting more valuable to them all the time. And I have evidence, too, that our Hamilton merchants carefully read your paper," he concluded.

The demand for sugar is very light, but jobbers are still holding out for 4¾ to 4½c. for granulated, although lower prices have been accepted from first-class men for quantities.

The Board of Trade met on Monday and elected these officers, all by acclamation: Messrs. John Hoodless, president; J. G. Bowes, vice-president; C. R. Smith, secretary-treasurer; Geo. E. Bristol, J. B. Fairgrieve, George E. Tuckett, Wm. Hendrie, J. Turnbull, John Proctor, A. T. Wood, to Council of the Board for three years; J. M. Young, R. T. Steele, Alfred Powis, J. M. Burns, to Board of Arbitration for three years. The annual meeting will be held on Tuesday next, when the retiring president, Mr. Kittson, will deliver an address.

I had a little chat a few days ago with Mr. H. C. Beckett, of W. H. Gillard & Co., who has been holidaying in the neighborhood of Port Arthur. "Trade prospects," he said in reply to a query of mine, "are fairly good. They are getting out a good deal of pulp wood, which appears to be one of their principal industries just now. Port Arthur is going to be a great place yet. One man told me that in 1878 you could have shot a cannon ball down the main street without striking anyone, while there were so many unfinished buildings that window and door sashes were taken out and shipped to Duluth for use in buildings there. If Duluth has become such an important place, I don't see why Port Arthur cannot, do you?"

W. L. E.

A PURE GOLD EXHIBIT.

At a stand in John Catto's big new building in King street east, Toronto, is to be seen a great array of the commodities prepared by the Pure Gold Mfg. Co. Tins and boxes of Delicatine, baking powder, Pure Gold icing and Pure Gold flavoring are piled in pyramids and other geometrical figures behind a large plate-glass window. To attract special attention to the display, the original study for G. A. Reid's celebrated picture, "The Story," valued at \$500, is shown.

MARRIED IN JUNE.

On June 19 Frank Edwin Taylor, of the firm of Allan Taylor & Co., general merchants and foundrymen, Waterloo, Que., was married to Miss Laura Emily, second daughter of E. L. Roberts, of West Shefford, Que. Rev. R. D. Mills, M.A., rector of Berthier En Hunt, uncle of the bride, performed the ceremony, assisted by Rev. Seth Mills, rector of West Shefford. Service over, the large party of invited guests repaired to the hospitable Roberts mansion, where a most recherche repast awaited the guests, and where the vast number of valuable wedding souvenirs were on view. The newly married couple left on the Halifax express for a lengthy trip through the Maritime Provinces and New England States.

Many Different Words

Are used frequently to convey the same meaning. There are some phrases and words that always remind you of one thing.

Purity, Favorites, Best Satisfaction to Dealer Boulters' Peerless Lion Brand Canned Goods

These words and phrases all mean the same.

Boulters' Goods are Pure Goods

See article in this issue on Pine Apples.
The **SAME** applies to all our work.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"

.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

LYTLE'S PICKLES

Are packed in the purest Vinegar and prepared specially for table use. The rich, racy flavor obtained from the very finest selected spices gives a pleasant, pungent pique to the appetite which renders them, beyond doubt, the most healthful aid to digestion of any Pickle in the market.

The continual increase in our business is the best evidence that the public are beginning to realize that it is not necessary to go out of Canada in order to buy a first-class Pickle.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.

ST. CATHARINES, ONT.

A Proud Father



Was showing off his hopeful son before company and amongst other questions asked:

"Now, my son, which would you rather be, Shakespeare or Edison?"

Hopeful son (after meditation)—"I'd sooner be Edison."

Proud Father—"Yes, why?"

Hopeful son—" 'Cause he ain't dead."

Now, let us just put it to you. What's the use of dead stock? What's the use of a shopful of unknown and bogus brands that your customers won't buy? Better have one case of "Maple Leaf" than a ton of stuff that's "dead."

Delhi Canning Co.

DELHI, ONT.



Dust.

All boys is made of
dust Paw sez if I
aint more indelstrins
he will dust my
jacket. Bob Miller

sez if his Paw
sez so ~~co~~ swear he
wood get up and dust. I blew
the best dust is gold dust, wich is
found in quarts, but maw she sez she
wood rother have quarts of ~~Gold~~

Gold Dust Corn-meal

Janne Johnson

GOLD-DUST CORNMEAL

AMERICAN PROCESS.

E.D. TILSON.
TILSONBURG. ONT.

Salmon

Clover Leaf Flats and Lion Talls, Extra,

Fine "Sockeye" Fish, also Eagle Brand Talls, first-class quality. A new shipment of Thistle Finnan Haddies just arrived. Every person uses it.

JOHN SLOAN & CO.

Wholesale Grocers and Importers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "CELERY," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in $\frac{1}{4}$ lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.
MONTREAL

Bee Brand Ceylons

New Season Teas now in stock. Famous Angroowella and Palancotta Gardens.

Warren Bros. & Boomer

35 and 37 Front St. East
TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

NEW JAPAN TEAS . . .

We expect 500 half chests early May and June picked Japan Teas in July. These teas cost us 12 $\frac{1}{2}$ c., 13c., 15c., 19c., 21c. per pound. Weights, 80 to 82 lbs. per half chest. Will sell you at one cent per pound advance on cost for cash, with mail order only. No discount. Send for sample half chest.

LUMSDEN BROS.,
Hamilton

Canned Goods!

GET OUR QUOTATIONS ON
Corn, Peas, Tomatoes,
Kipperd Herrings,
Fresh Herrings, and
Herrings in Tomato Sauce
Best Brands and Lowest Prices

T. KINNEAR & CO.

WHOLESALE GROCERS
49 Front St. E. TORONTO.

NEW SEASON'S

Moning Congou

Sample of the first shipment of the season now to hand. . .

PERKINS, INCE & Co.

TORONTO.

A Want Supplied

McAlpin Tobacco Co. are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

We are offering some excellent values in

NEW SEASON'S

JAPAN TEA

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street,

TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and Investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.



ASK FOR

MOTT'S**Mixed Barrels**

of bags. Any wholesale house in Toronto can supply you with a barrel of

Windsor Table Salt

That contains 50 5c. bags and 21 10c. bags. Price, \$2.65 per barrel. Sometimes it is convenient to order in that way.

TORONTO SALT WORKS

128 Adelaide St. East,

TORONTO

City Agents for Windsor Salt Works.



IF YOU'RE THINKING

Of buying a Refrigerator—large or small—let us know. We manufacture

The "EUREKA"

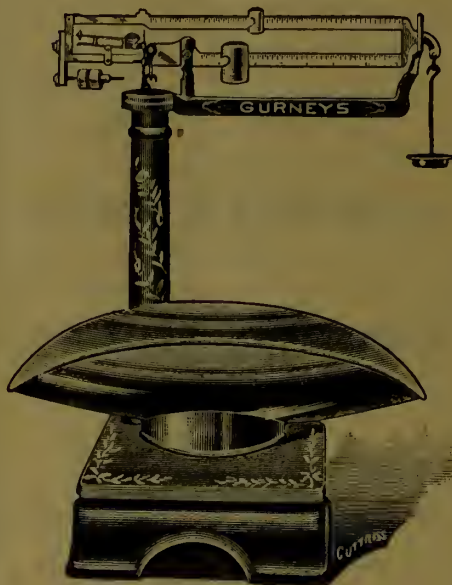
And as it's the very best Refrigerator in the world, you ought (in justice to yourself) to see it before you purchase. We make it in about thirty sizes, and if none of these suit you, we can make one that will. The same perfect system throughout.

The Eureka Refrigerator Co.

54 & 56 Noble Street

WILBERT HOOEY, Manager

TORONTO.

DOMINION COUNTER SCALE**With Patent Automatic Scoop Balance**

Simple in construction Nothing complicated or liable to get out of order.

Capacity, 210 lbs. by Oz.

Size of Platform, 14 in. long, 11 in. wide.

Nickel-plated Beam, Poises and Scoop Balance. Double Beam, marked on both sides. The Automatic Scoop Balance is now offered for the first time, and every grocer who uses it will find it a great saving in time, and it will also obviate liability to error. When scoop is placed on the platform, the ball on back end of beam automatically rolls to the right, thus balancing scale with scoop on, and when scoop is taken off scale, the ball rolls to the left, balancing scale without scoop. Scale with this latest device is assuredly the most complete and desirable scale for general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.



THERE IS SOME STYLE about a Brace end like this. It has an air of Durability and Perfection. The Drawer Supporter is an entirely new innovation that will hold like a bull-dog, not a tin toy. It's a trade bringer to every store who handles it. **DOMINION SUSPENDER COMPANY,**

United States, NIAGARA FALLS, Canada.

Toronto, Office—E. Stovel. 45. Canada Life Build'g

Montreal, Office—Philip. De Gruchy, 28ST Sulpice St.

Grade D Mark

YES, WE KNOW

That somebody is after you with an imitation of our "Queen" Coffee Pot—we expected that. But the trouble with them is that they cannot get at the quality of either the Coffee or the Tin. The reason is obvious. They have not our facilities. Meantime, we do not wish you to forget our Tomato Catsup. For flavor and quality we will match it against anything in the world, and we guarantee that it will not spoil from exposure to the air.

WRITE, OR SEE OUR TRAVELERS.



Pure Gold Manufacturing Co.

TORONTO

THE DRUMMER'S BAGGAGE.

"I can tell after a single glance at the baggage carried by a drummer about how long he has been on the road," said a lawyer at the Commercial Travelers' Club. "When the young man first starts out to the grand tour of the west or south, he is likely to carry in one large trunk enough samples to stock a village store. Another trunk will contain changes of clothing and linen sufficient for a trip around the world. He will carry two large hand satchels—one containing samples, the other a bountiful supply of gents' furnishings and toilet articles. Two overcoats—one light, the other heavy—a shawl or blanket and a mackintosh rolled up and strapped, a leather hat box containing a 'sixer,' an umbrella and a cane and a large pair of field-glasses swung over his shoulders on a strap will complete the outfit.

"Six months later this young man will have discarded one of the trunks, the hat-box, the cane and the field-glass. At the end of a year two satchels and the umbrella will comprise his belongings. He has gradually learned that every first class hotel in the country can do laundry work in 12 hours; that umbrellas can be hired at the check-room; that one middle-weight overcoat is sufficient for his wants; that a cane is in the way; that the place for a silk hat is on the head, or, better still, that a derby is good enough; that blankets are supplied

in the Pullman service; that field-glasses are only of use on race tracks, and then behold the angel of commerce with his change of linen on one side and his samples on the other of a single traveling bag, selling more goods in a day than he formerly sold in a week, and not paying out from \$3 to \$10 a day on excess of baggage."—New York World.

AN AMERICAN TEA FARM.

A few miles from Charleston, on the old South Carolina railroad, is the only tea farm in the United States. It belongs to Dr. Charles U. Shephard, a distinguished chemist and public-spirited citizen who is devoting his time and means to continuing an experiment begun here in 1877 by Gen. Leduc, Commissioner of Agriculture under President Hayes. When the latter went out of office the enterprise was practically abandoned, and in 1888, when Dr. Shephard went to Summerville, he found everything in a discouraging condition with the exception of thousands of lusty young tea plants that had germinated from the seed the winds had blown from the old plants in every direction.

He bought the place, cleared off the rubbish and the weeds, and commenced an analytical study of the character and habits of the plant. He imported also various kinds of Oriental seeds from Japan, China,

Ceylon, Formosa and other places until he had twenty acres of various varieties of the tea plant, with which he is experimenting to ascertain those most suitable for the climate and method of their cultivation.

During 1894 he produced 500 pounds of excellent black tea, which sold for \$1.20 a pound in Summerville and Charleston, and about 300 pounds of green tea, which sold for \$1.50 a pound. During 1895, if conditions are favorable, he expects to reach conclusions as to climate, cultivation, fertilizing, etc., which he believes will be of practical value to the farmers of the United States.

MONEY IN POULTRY.

According to a recent authority, the Canadian farmers do not pay enough attention to their poultry. A young hen is not a worthless nuisance to be left alone to pick her own living. She is valuable property, and, if properly cared for, will pay larger interest on cost and labor than other farm stock. Increase your flock to 2,000 hens at once. Build a suitable house for them. It will pay you. Few are aware of the value and importance of the egg trade as a source of wealth.

The amount of business done in the United States in the egg trade exclusively will amount to over \$2,000,000 each year. New York city alone consumed \$12,000,000 worth at an average price of 18c. a dozen. The poultry and egg business outranks any single product, except corn, raised and sold in that country.



See This
Dress ?

Surprise

.. Soap

Washed it.

You can recommend Surprise Soap
to your customers for all kinds of
washing. It is best!

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—

MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 51 Colborne St.
WINNIPEG : E. W. Ashley.

TRADE CHAT.

NEWs has been received of the robbery of the Bank of Rainy Lake on Thursday by two masked men, who, after holding up and knocking senseless the cashier and binding the teller, robbed the bank of some \$30,000, and made their escape.

Australian trade declined £8,000,000 last year.

The Toronto City Council has decided to abolish market fees.

The Rosburn (Man.) cheese factory will be ready for work in a short time.

The United States revenue on sugar for the 11 months ending May 31 was \$15,642,648.

The Guelph Stilton Cheese Co. on Monday made their first shipment of the product of their factory to Toronto.

The London Street Railway Co. have commenced work on their line to Springbank, on the south side of the river.

Levi Rightmeyer, for many years identified with the salt industry of Canada, died at his home in Kincardine, Ont., on Saturday morning.

A despatch from Wyoming, Del., says : "It is estimated that the shipments of peaches from this station this season will total about 275,000 baskets. The number usually shipped is 575,000 baskets. During

the phenomenal season of two years ago they aggregated 650,000 baskets. The tenor of reports from all districts is that this year's crop will only be about half the size of last year's."

The Cornwall canal, three lock gates of which were carried away by the steamer Ocean last Wednesday week, has been re-opened for navigation. The Ocean was floated and taken to Montreal to be put in dry dock for repairs.

Mr. Palmisano, fruit dealer, of London, Ont., was charged at the Police Court on Monday morning with driving faster than a walk over the St. George street bridge. He was fined \$5 and \$1.85 costs.

"I am too much of a gentleman, sir, to tell you what I think of you here," exclaimed the irate politician, "but if I ever catch you in Congress, I'll call you a liar, sir."—Chicago Evening Post.

At a meeting of the Civic Finance Committee yesterday afternoon, it was decided to recommend Council to instruct the city solicitor to defend the suit now pending against the legality of the early closing by-law.—Free Press, Winnipeg.

The Standard Oil & Gas Co., the stock of which is chiefly owned by the Detroit Gas Co., this spring announced that they would enter the field in competition with the Ontario Gas Co. and proceeded to sink wells in Essex. It now appears that their idea

was merely to use the incorporation as a club over the Ontario Co., and they have since made an arrangement with that company to supply the Detroit Gas Co. with gas at 8c. per thousand feet, about half what they formerly paid. The customers of the Ontario Co. in Windsor pay 25c. a thousand, and are somewhat nettled at the difference in price.

SHORT CROP OF PEANUTS.

Advices which were received by leading fruit houses on Tuesday were very firm on peanuts. Both Hart & Tuckwell and Vipond, McBride & Co., of Montreal, were advised that the crop of the nut in Virginia was only about half the average.

In consequence of this news, and the strength in New York, prices in peanuts were advanced $\frac{1}{2}$ c to $7\frac{1}{2}$ and 8c.

SALMON FACTORIES BURNED.

During the past week Costello & McMorran's new cannery, near the mouth of the Fraser River, was completely destroyed by fire. The cannery was well appointed, and had preparations well in hand for this season ; their output would have probably been in the neighborhood of 15,000 cases.

Advices received from the Skeena River announce the destruction by fire of the Windsor cannery, which last year packed 9,279 cases.

Both establishments will be rebuilt during the summer, and be ready for operation by next season. — B.C. Commercial Journal, June 18.

Abraham Lincoln once said :

“You can fool some people all the time, you can fool all the people sometimes, but you can't fool all the people all the time.”

Some customers may upon recommendation accept a box of inferior matches “just to try,” or because it is a cent or two cheaper.

If they do they will be fooled.

E. B. EDDY'S MATCHES have sustained and added to their reputation—not by putting forth good matches at spasmodic intervals, but by steadily offering matches always serviceable in use, unvarying in good quality, and moderate in price.

Don't fool your customers and you won't be fooled.

The **E. B. Eddy Co. Ltd.**
HULL, CANADA

Montreal Branch, 318 St. James St.

Toronto Branch, 29 Front St. West.

AGENTS.

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Persse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	-	St. John's, Newfld.
not yet appointed.	-	Sydney, Australia.
	-	Melbourne, do

THE JAM TRADE.

A FEW years ago when Mr. Gladstone, in one of his charming bucolic orations at Hawarden, recommended the British farmer to turn his attention to fruit cultivation and the making of jam, his advice was received with a good deal of cheap and ignorant ridicule. As usual, the ex-Premier has proved a good deal wiser than his critics, and those who gave ear to his counsel in this instance have had no reason to regret their confidence. In an interview a famous provider says, according to The Westminster Gazette :—

"The motive that induced me to take up the jam trade was my knowledge of the fact that within late years the demand for preserves had been steadily increasing, while that for butter has, no doubt in consequence, shown a tendency rather to decline than otherwise. Catering as I do for some 300,000 daily customers, I have naturally good opportunity of knowing what the public want in the matter of provisions.

"Jam has a great future before it. The people are using it more and more largely every year, and, in my opinion, they are doing wisely, for what could be cheaper and at the same time healthier than a good jam made from sound English fruit?

"I attribute the superiority of English fruit to the nature of the soil and to the fact that the fruit ripens more gradually in our climate than in countries where there is more continuous and powerful sunshine. The slower the ripening process the better is the flavor of the fruit.

"You may not perhaps be aware that strawberries grown in the northern parts of Scotland are vastly superior in all respects to those grown in southern England, without doubt because they take longer to mature. Australian jams are being pushed largely in India and elsewhere, and may very probably come here before long to compete with our home produce.

"In Ireland there is a magnificent future for the fruit growing industry, if only its opportunities were turned to account. Even now most of the blackberries that come to the English markets are grown in Ireland. But there are enormous possibilities there of which no one has yet taken advantage. Properly worked, its fruit trade might yet do much to insure Ireland's commercial prosperity."

WHY HIRAM WALKER NEVER TOOK THE OATH.

Many people have wondered why Hiram Walker never became a British subject, because it was in this country that he first made the money that laid the foundation of his immense fortune. But Mr. Walker's refusal to take the oath of allegiance now means the saving of nearly a quarter of a million to him. Some years

ago the Local Government passed a law levying a tax of so much per cent on the estates left by deceased persons from a certain sum upward, the amount so derived to go to the fund for the maintenance of the asylums and penal institutions of the province. The executors of the will of the late Alexander Cameron paid the Government \$35,000, and if Mr. Walker had taken out his naturalization papers it would have cost his estate over \$200,000, taking \$8,000,000 as the amount of his possessions in this province.—Ex.

CALIFORNIA FRUIT.

Arthur P. Tippet & Co., under date of June 25, report as follows with regard to the coming crop of California raisins :

Raisins—The first crop in quantity will be about the same as last year ; in quality it will be better, provided the weather is favorable from now until harvest time. The total quantity will be about the same as last year, provided all the second crop is cured ; this latter, however, is very doubtful, as, owing to the exceedingly low prices that have been ruling, growers have not realized cost of harvesting second crop raisins of 1894, and unless there is a reasonable prospect of at least getting the cost out of them, the second crop will not be harvested. The shipments of California raisins last year were upwards of 80,000,000 lbs., or over 4,000 carloads.

Peaches—The crop is heavy and of unusually good quality ; the quantity dried will be large and prices reasonable.

Apricots—The quantity will no doubt be much short of last year, scarcely more than 50 per cent.

Prunes—The quantity of these will probably be about the same as last year ; the quality will be exceptionally fine.

NEW WAY TO SELL BUTTER.

The grocers of Ithaca, N. Y., says The Grocery World, have adopted an idea in selling butter which might be of advantage to the trade in other towns. They have arranged to sell this commodity from a central store, under their united control and in charge of an expert.

Several advantages are expected to accrue from this innovation. At present, not only in Ithaca, but in almost every other country town, grocers buy butter from farmers on a trade basis. Butter bought and sold in this way is practically never dealt with on its merits strictly. Inasmuch as the farmer's trade must be catered to, it becomes necessary to pay each farmer the same, whether the qualities embodied are the same or not. It also becomes necessary, as a rule, to pay considerably more for farmer's butter than it is really worth and could be bought for in a strictly cash deal, for if the farmer gets an idea that he is not receiving enough for his product, he takes his sometimes remunerative trade to some other grocer.

The Ithaca scheme embodies the purchase of butter for cash strictly, the question of merit only to be considered. The butter is then to be sold on the same basis, the fine grades commanding the price due to them, and the ordinary qualities likewise. This will place the good butter-maker in a class

where he belongs as well as the producer of poor butter, and will render the butter trade much more remunerative than now, where good, bad and indifferent butter must be bought and sold on the same basis.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

FROM THE

Amherst, N.S., "Daily Press,"

20th JUNE, 1895.

"The Taylor safe which was in the building of Rhodes, Curry & Co., which was burned in the fire of a year ago, was opened yesterday for the first time. The safe has been out, face upward, since the fire, and beyond the damage done by water, which worked in through the door, everything was in good condition. The woodwork and carpeting was unhurt by the fire. Considering the fact that this safe passed through the hottest kind of a fire of oils, tarred paper and kiln-dried lumber, the reputation of Taylor's safes is well deserved."

Pickling Spice

Put up in ten-cent packages

With the approach of the pickling season and the consequent enquiries for spices, you should be in a position to fill first orders with what will please your customers and hold their trade in that line through the season. We guarantee our

Dominion Mills Pickle Spice

to be the best combination of whole spices that can be got, giving that much desired flavor and bouquet, peculiar to certain well known brands of English pickles.

Todhunter, Mitchell & Co. - Toronto

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal

WILSON'S REFRIGERATORS,



Scales, Grocers' Fixtures
Catalogue free.

C. WILSON & SON
69 Esplanade St. E., Toronto.

IS THIS FOR YOU?

We have just issued a handsome 68 page Special Number of **The Hardware and Metal Merchant**. Dealers who are interested in this line can get a copy by dropping a card to the Publishers. Address

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Audits or Investigations, Improved Systems of
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"NEW SEASON'S" JAPANS
EXTRA CHOICE

J. F. Ramsay & Co.

TEA IMPORTERS

14 AND 16 MINCING LANE

SEND FOR SAMPLES

Toronto, Ont.

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

HAYING SEASON

will soon be here and with it comes the demand for salt for curing it. Dealers in car lots will find that no salt will give the satisfaction for this purpose that

Windsor Fine barrel and sack **Salt**

does. There are reasons why it is better than coarse salt. It is purer and stronger, being fine the crystals do not drop to the bottom of the mow, and, being made by the Vacuum process the crystals are softer and dissolve more readily, curing the hay better than it is possible to do it with ordinary coarse salt. Once introduced in a section, the farmers will not use any other. Put up in barrels, 280 lbs. net, and in 200 lb. sacks.

WINDSOR SALT WORKS, WINDSOR, ONTARIO
Manufacturers.

BRITISH TRADE IN MAY.

THE Board of Trade returns for the past month, as summarized by The London Times, are fairly satisfactory, even after making allowance for there being one more working day in the past month than in May, 1894. The imports are valued at £34,752,086, which is more than the total of May, 1894, by £618,026, or 1.8 per cent.; the exports of British and Irish produce amount to £18,344,744, an increase of £860,532, equal to 4.9 per cent. The exports of foreign and colonial merchandise are valued at £5,215,785, which again is £311,677 more than the total in the corresponding month of last year. As regards the classes into which imported goods are divided, animals, articles of food and drink, raw materials other than for textile purposes and sundry articles, are less in value, but metals, chemicals, etc., oils, raw materials for textile manufacture, manufactured articles and parcel post articles are more.

The receipts of barley and Indian corn are much below last year's totals. Butter also is lower, the shipments from Denmark having fallen off. Refined sugar is more in quantity and value; both Germany and France have sent more. Raw sugar is greater in quantity, but less in value, the increase being in beet sugar. Cocoa, tea and tobacco each show considerable increases. Copper is less both in quantity and value, but iron ore, quicksilver, tin, zinc and lead are more both in quantity and value. Petroleum oil is more in quantity by 12.7 per cent., and in value is 97.2 per cent. more, owing to the great rise in its price. Cotton, hemp and flax were shipped more freely, but there is a heavy fall in jute. Sheep's wool is less 1.7 per cent. in quantity, but in value 9.7 per cent. Hides are much more both in quantity and value. Hewn wood also is more in quantity and value, but sawn is less by 151,000 loads in quantity and £326,346 in value. Manufactured articles as a whole have increased by £913,300 net. Of this large increase cotton manufactures account for £62,000, leather for £137,000, linen yarn for £45,000, paper for £39,000, silks for \$390,000, and woollens for £160,000.

As in previous months of this year the shipments of yarns and textile fabrics to the United States have conduced to the increased total value. Cotton piece goods, which are 2.0 per cent. less in quantity, are, however less in value by 7.7 per cent. Textiles are generally lower in price. Woolens have, however, best maintained their prices. The following figures illustrate how the shipments of textiles in the five months to the United States stand in comparison with last year :

	—Five Months—	
	1894. Yards.	1895. Yards.
Cottons.....	20,790,000	35,090,000
Jute piece goods.....	43,612,000	51,385,000
Linen piece goods.....	29,389,000	59,410,000
Woolen piece goods.....	629,000	5,028,000
Worsted piece goods.....	5,516,000	29,827,000

Copper and iron are each more in quantity and value, but telegraph wires, etc., are

less by £63,000. Of iron the chief increase is in pig. As to machinery, steam is less on account of Russia having taken fewer machines other than locomotives and agricultural. The shipments of mining machinery to South Africa are valued at £46,000, compared with £13,000 in May, 1894. Several countries in Europe have taken more of textile machinery.

A CHOICE JAPAN TEA.

Wm. Dallas, of New York, was upon the Toronto tea market on Friday last. He reported that Mourilyan, Heiman & Co., of Yokohama, for whom he acts as American agent, have purchased from an Oojikawa garden, Joshiu Prefecture, some 150 kin of the choicest leaf of the tea crop, \$137 being the figure named. If we mistake not, this is the highest priced tea ever reported since the port was opened to foreigners in 1868.

The tea will sell here for \$1.25 a pound. As Japan teas are generally very cheap, it will readily be seen, therefore, that Mr. Dallas is introducing a very superior line.

SALMON RUN.

The salmon run in the Fraser and Columbia rivers this season has been excellent, and it is declared by the oldest fishermen on the rivers that the quality of the fish was never so fine. The weight of the salmon is increasing yearly, and this year averages fully twenty-eight pounds per salmon. Buyers and distributors say that a large proportion of the public of this continent have only recently begun to be consumers of canned salmon, a result ascribed to the recent innovation of packing perfect steaks of the fish in oval cans. About 100,000 cases of Columbia river salmon have been bought for the British Isles this season, as against 30,000 cases last year.—Canadian Trade Bulletin.

CUBA SUGAR CROP.

Our estimate of the present crop, 975,000 tons, was long looked upon as excessive, but the closing figures are bearing out our predictions. We now with equal confidence predict that the next crop in Cuba will not exceed 800,000 tons, and may out-turn only 600,000 tons. There are several good reasons for our estimates. The fall plantings of new cane were much neglected, and the spring plantings almost entirely neglected. As fields must be renewed to keep up crops, these items alone mean 200,000 tons less sugar next year. The low price of sugar and difficulties of labor caused this neglect, and now staring the planters in the face are greater difficulties. With an insurrection in full blast and gaining power every day, already outgrown its limits at one end of the island, and rapidly spreading into new sugar districts, the moneyed powers

who usually find the wherewithal for making the crop will be very slow to put their money into such danger as now threatens the plantations and cane fields from rebel attack and fires. Without money the laborer can't be hired, and he is rapidly joining the rebels in arms, who have abundance of everything for comfort, and are destitute only of arms and ammunition for the new recruits flocking to their lines. Such is the reliable information brought us personally from the seat of war, and our Cuba cable received to-day says: "Crop prospects are becoming worse." Hence, we will be surprised if the crop finally reaches our outside estimate of 600,000 tons.—Willett & Gray.

COLD STORAGE.

J. J. Philip, of Winnipeg, has awarded the contract for the erection of his large cold storage warehouse on Elgin avenue. The building will be 34 by 48, two stories and a basement; the later of stone, with timber superstructure. The basement walls will be lined with brick, the floor laid with cement, and frost-proof, well adapted for warm storage in the winter and cold storage in the summer. The cold or freezing rooms will be on the ground floor, and will be built on the latest improved plans to obtain the desired result. The floor above will be for general storage. The necessity for such a building has long been realized, and he may be congratulated on the inauguration of this addition to the mercantile conveniences of the city.

TO PROTECT CANNERS.

The salmon canners of the Columbia river, says an exchange, are considering a scheme for the protection of their pack against competition with inferior fish, labeled by dishonest persons as "Columbia River Salmon." They propose to organize a "Columbia River Salmon Packers' Association," and to get up or copyright a stamp or tag which is to be attached to every can of spring-packed Columbia river salmon as a guaranty of its genuineness.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA :

JOHN FORMAN, 18 St. Alexis St.,
MONTREAL. *P

Refrigerators



As we are going to vacate our present warehouse, to save the expense of moving our large stock, we will, for the next few weeks, sell Butcher, Grocer, and Family Arctic Refrigerators, Doors, Sash, and Blinds at greatly reduced prices. Now is your chance to get a good article cheap.

JOHN HILLOCK & CO.

130 Queen St. East, Toronto

Telephone 478

Send for Catalogue.

Merchants, Attention!

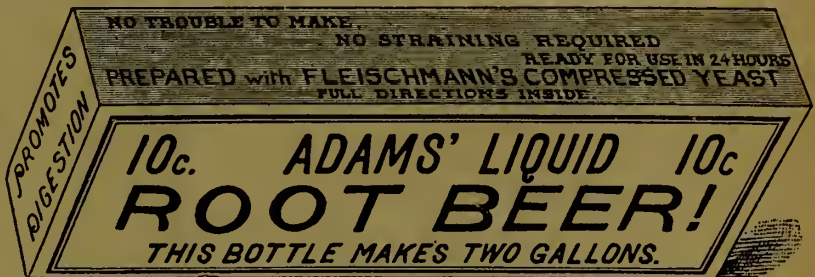
With every 3 doz. box of ENGLISH ARMY BLACKING, see that you get one of the large METAL EMBOSSED SIGNS. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.

TWO SIZES



10 AND 25 CENTS

Sales are constantly increasing.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO

WESTERN

Incorporated 1861.

ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - 2,375,000.00
Annual Income - 2,200,000.00

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THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

JAS. CHARETTE & CO, general store and lumber, The Brook, Ont., have assigned to E. N. Hurtubise.

Fortier & Fortier, grocers, Montreal, have assigned to Chas. Desmarteau.

W. J. Perkins, groceries, etc., Gorrie, Ont., has assigned to Jas. Perkins.

Wm. McEwan, general store, Maxville, Ont., has assigned to Alex. Mutchmor.

Way & Co., general store, Tamworth, Ont., have assigned to Jas. Aylsworth.

PARTNERSHIPS FORMED AND DISSOLVED.

Shaw & Davidson, general store, Windsor, N.S., have dissolved.

The Greenland Ice and Cold Storage Co., of Toronto, is applying for a charter.

Clement and Charles Frechette have been registered partners, as Frechette & Fils, merchants, Quebec City.

Enoch Jas. Stuart and Robert Herbert have been registered proprietors of Stuart & Herbert, bakers, Montreal.

Larivee, Bourdon & Co., fish dealers, Montreal, have dissolved. Philas Bourdon has been registered proprietor, under the new style of Larivee & Bourdon.

SALES MADE AND PENDING.

The business of D. Beauchamp, crockery, Montreal, is for sale.

The stock of Rae & Lamb, grocers, New Westminster, B.C., has been sold to Joseph Coupland.

The assets of Miss E. Gregoie, general store, Fort Coulonge, Que., are to be sold by auction on July 2.

Thos. Thompson, grain dealer, Brandon, has sold his elevator at Kemnay, Man., to the Ogilvie Milling Co.

The assets J. B. Desrochers, grocer, Montreal, have been sold.

The stock of A. Jackson, general store, Thornhill, Ont., has been sold to Kilgour & Jordan at 64c on the dollar.

CHANGES.

Marie Eugene St. Hilaire has been registered proprietress of H. Gagnon & Co., grocers, Quebec, Que.

Marie R. Hortense Asselin, has been registered as a trader at Montreal under the style of Jos. Asselin.

Marie Denise Leger, wife of Stanislas Legault, has been registered proprietress of the business of J. S. Legault & Co., traders, Montreal.

DEATHS.

Jas. Lebeau, grocer, Quebec, Que., is dead.

W. Stephenson, grocer, Woodstock, N.B., is dead.

J. F. Philbin, baker and confectioner, Rat Portage, Ont., is dead.

J. F. Burns, of J. F. Burns & Co., general store, Kingston, Ont., is dead.

FIRES.

Duncan McAlpine, general store, Lockport, N.S., has been burned out. Insured for \$2,000.

SOUTHAMPTON VS. LIVERPOOL.

THE rivalry between these two ports continues unabated. The Liverpool Journal of Commerce, which, of course, ardently defends its own port, says: "The deepening of the bar, and the improved landing facilities of Liverpool, at last admit of an authoritative contradiction being given to the many published aspersions on our port still in active circulation throughout both hemispheres, and to turn the tables upon our competitors by the equally authoritative statement that it is now possible for

the American traveler to reach London via Liverpool in 14 hours' less time than he ever has done or is likely to do for years to come via Southampton. The basis of calculation for this statement is found in the logs of the two steamers that have at present made the fastest time between New York and Liverpool and New York and Southampton, and it will be observed that the margin is wide enough to allow of two other Liverpool steamers, judged by their records, making better time to London than the best via Southampton, while three of our other steamers' performances show that these passengers could reach London within one to three hours' time of the best record via Southampton, including the detention off Queenstown.

NEW YORK TO LONDON, VIA QUEENSTOWN.

	Dys.	Hrs.	Min.
From Sandy Hook Lightship to the Mersey bar, including detention off Queenstown	5	19	33
(Add from wharf to lightship) ..	0	1	50
Mersey Bar to Rock Light ..	0	0	35
From Rock Light to alongside Stage ..	0	1	0
Landing and examining baggage and loading up same in train at Liverpool	0	0	40
Rail journey, Liverpool to London	0	3	50
Total New York wharf to London ..	6	3	28

NEW YORK TO LONDON, VIA SOUTHAMPTON.

	Dys.	Hrs.	Min.
From Sandy Hook Lightship to Southampton dock	6	13	26
(Add from wharf to lightship) ..	0	1	50
Landing and examining baggage and loading up same in train at Southampton	0	0	40
Rail journey, Southampton to London ..	0	1	45
Total New York wharf to London ..	6	17	41

"It is understood that the Mersey Docks Board are preparing for distribution throughout the United States chromo-lithographs depicting the extended landing-stage and the Riverside Railway station. If to that be added information that the new station is distant only 3 hours 50 minutes from London, or so many hours from Glasgow, Edinburgh, Leeds, Bradford, etc., the fact will come home to observers that all parts of the United Kingdom, including the metropolis, are far more accessible from Liverpool than from any other port."

RICHARDS' PURE SOAP

GROGERS DON'T KEEP IT
THEY SELL IT

Pays 30% Profit.

For Sale by All Jobbers.

The Elegant-Framed show card "BIRDIE," sent free with first order.

D. RICHARDS

- - -

WOODSTOCK.



McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

CANNING PINEAPPLES.

W BOULTER & SONS, whose celebrated canning factories are located at Picton, Toronto and Demorestville, have this season introduced a new line. This year for the first time they are canning pineapples, and on Friday last a representative of THE CANADIAN GROCER visited their Toronto factory to witness the process of converting the spiked fruit into the tinned preserve.

On entering the first department of the establishment the visitor found himself surrounded with cases of pineapples piled half way to the ceiling. The fruit was the choicest, being the rich golded-hued "Red Bahama" used by the best American canners, two carloads of which had just arrived from a warmer climate.

In the next room of the factory the "pines" were seen entering a simple looking machine in a procession, out of which they came neatly cored, peeled and sliced so as to greatly resemble evaporated apples as they are generally put upon the market.

Hence the fruit is conveyed in the whitest of white deal boxes to a series of the cleanest of tables, where a small army of women waits to assort them into two lots. In grade No. 1, perfect slices of the fruit only are kept, while grade No. 2 (every bit as good except in appearance) is made up of broken or irregular pieces.

Passing along further, another batch of women seated at tables are seen, filling the cans with alternate layers of pure granulated sugar and fruit. Into each two-pound can, it may be here mentioned, about one-and-a-quarter pines are packed, with a corresponding quantity of granulated sugar.

In this condition the cans pass through an automatic "exhauster", which expels all the cold air from the fruit, and leaves it floating in a thick syrup within the can.

A patent "wiping" machine next dries the cans, which are passed through an ingeniously constructed soldering contrivance.

Now, being hermetically sealed, the cans are dumped into great boiling cauldrons. The length of time that they are there kept is not divulged to the public by the canners, for this portion of the process they seem to regard as a valuable secret.

Now the tins are beautifully burnished top and bottom, and passed through a labelling machine, out of which they come clothed in a wrapper of beautiful design. To the label the firm have paid particular attention, and they claim it beats even that used by the best American canners.

Before leaving the factory the writer sampled a can of the pineapple and found it delicious.

The capacity of the factory, it may be mentioned, is 7,000 cans a day, and 60 hands are employed.



The Leading

Bicyclists

All use **ADAMS'****TUTTI FRUTTI**

And they insist on getting it. You are always safe to stock up with Tutti Frutti. Send for beautiful New Hanger Sign.

ADAMS & SONS CO.11 and 13 Jarvis Street,
TORONTO.**BROOMS . . .****R
O
O
M
S**OUR BRANDS :

Imperial

Gold Medal

Victoria

Bamboo Carpet

Standard

Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

We call the attention of the trade to the lines we manufacture :

Johnston's Fluid Beef, put up in tins. The ideal preparation of beef.**Johnston's Fluid Beef with Hypophosphites**, put up in 2, 4, 8 and (Brand Staminol.) 16 oz. bottles. A food and a tonic.**Triple Extract of Beef**, (Clarified). In bottles, specially prepared for use in cold water and with spirituous liquors.**Milk Granules and Milk Granules with Cereals.**

The ideal infant foods.

Lemon Phosphate—A cooling and tonic drink. This preparation is the natural acid of the lemon combined with the acid phosphate of calcium.**THE JOHNSTON FLUID BEEF CO., MONTREAL****\$12****\$12**

This is the price of the best Fruit Cleaner that has ever been invented—

THE GROCERS' FRUIT IMPROVER

It can be driven by hand or power and is especially adapted for cleaning fine grades of fruit, such as Vostizzas, Panaretas and Patras Currants; removes the stems and dirt, leaves the natural rich blue tint on the fruit. This improved machine is for sale by

W. P. RYAN

Patentee and Manufacturer

309 King St. West - Toronto, Ont.

THE FAVORITE FOODS

Robinson's Patent Barley

... and ...

Robinson's Patent Groats

Standard Articles

Steady Demand

No Grocer's stock complete unless he handles them.

WRITE FOR QUOTATIONS.

FRANK MAGOR & CO. 16 St. John St., MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, June 27, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16	25
4 lb. cans, 1 doz. in case	13	25
2 1/2 lb. cans, 1 and 2 doz. in case	8	40
16 oz. cans, 1, 2 and 4 doz. in case	3	35
12 oz. cans, 2 and 4 doz. in case	2	60
8 oz. cans, 2 to 4 doz. in case	1	75
6 oz. cans, 2 and 4 doz. in case	1	35
4 oz. cans, 6 doz. in case	0	90
6 " 2, 4 " " "	0	35
4 " 4, 6 " " "	90	
3 " 4, 6 " " "	80	
Dunn's No. 1, in tins	2	00
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes	\$	2 40
" 10, in 4 doz. boxes	2	10
" 2, in 6 " "	80	
" 12, in 6 " "	70	
" 3, in 4 " "	45	
Pound tins, 3 doz. in case	3	00

12 oz. tins, 3 doz. in case	2	40
9 oz. tins, 4 " "	1	10
5 lb. tins, 1/2 doz. in case	14	00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " " "	1 20
1/4 lb. " 4 " " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

	Paste.	per gross.
No. 1 size (4 gross to a case)	\$ 2 40	
No. 2 size 3 " "	3 30	
No. 3 size 3 " "	5 00	
No. 4 size 2 " "	6 85	
No. 5 size 2 " "	9 00	
Embos'd 97 4 " "	6 00	

	Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30	
2 1/2 " B 9 " "	2 25	
1 1/2 " C 15 " "	1 25	

	Russet Paste.	per gross.
(3 doz. in box)	\$ 3 75	
No. 1. In tins	5 65	
" 2. " "	7 85	
" 3. " "		

	Russet Cream.	per gross.
(1 gross cases)	\$ 0 80	
No. 1. In bottles	1 60	
" 2. " "	1 90	
" 3. " "	2 60	

	Polishing Paste.	per gross.
No. 1. In bottles (3 doz. in box)	\$3 75	
" 2. " "	5 65	
" 3. " "	7 85	

	Polishing Cream.	per doz.
(1 gross cases)	\$0 80	
No. 1. In bottles	1 35	
" 2. " "	2 25	
" 3. " "	1 90	

	In Metal Tubes	per doz.
Small. In patent stoppered bottles, sponge attached	\$0 80	
No. 1. " "	1 35	
" 2. " "	25 00	

	P. O. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00	
1/4 No. 6	4 50	
1/4 No. 8	7 25	
1/4 No. 10	8 25	

	P. O. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00	
No. 4, 1 or 2 doz. in box	1 25	

	CROWN PARISIAN DRESSING.	per gross.
	9 00	

	BLACK LEAD.	per gross.
Reckitt's Black Lead, per box	\$1 15	
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.		

	Silver Star Stove Paste	per gross.
	\$9 00	
	Dixon's Carburet of Iron Stove Polish, 70c each	per gross.
	7 20	

	BLUE.	per lb.
KEEN'S OXFORD.	\$0 17	
1 lb. packets	0 17	
1/4 lb. " "	0 17	

	Reckitt's Square Blue, 12-lb. box	per gross.
	0 17	
	Reckitt's Square Blue, 5 box lots	per gross.
	0 16	

	CORN BROOMS.	per doz.
CHAS. BOECKH & SONS.	per doz.	
Carpet Brooms—		
" Imperial," extra fine, 8, 4 strings	\$3 65	
" " " " " " " "	3 45	

	" Victoria," fine, No. 8, 4 strings	per gross.
	3 30	
" " " " " " " "	3 10	
" " " " " " " "	2 90	
" Standard," select, 8, 4 strings	2 90	

	" Standard," select	7, 4 strings..	2 75
" " " "	6, 3 strings..	2 60	
" " " "	5, 3 strings..	2 40	

CANNED GOODS.

	per doz.	per gross.
Apples, 3's	\$0 00	\$0 90
gallons	2 10	2 25
Blackberries, 2's	1 75	2 00
Blueberries, 2's	1 00	1 10
Beans, 2's	0 85	0 95
Corn, 2's	0 75	0 85
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 75	0 80
" Sifted select	0 90	0 90
" Extra sifted	1 45	1 45
Pears, Bartlett, 2's	1 75	1 75
" Sugar, 2's	1 50	1 50
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 30
Peaches, 2's	1 90	2 00
" 3's	2 90	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 90	0 95
gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice, 2's	1 90	2 10
Succotash, 2's	0 80	0 85
Tomatoes, 3's	0 80	0 85
" Golden" Finnan Haddies	1 30	1 40
" Thistle" Finnan Haddies	1 30	1 40
Lobster, tails	1 75	2 25
" flats	2 30	2 35
" Imperial Crown flat	2 30	2 40
Mackerel	1 00	1 10
Salmon, Sockeye, tails	1 25	1 50
" " " "	1 55	1 65
" Cohoes " "	1 10	1 20
Marinated Filehards	0 10	0 11 1/2
Sardines, Albert, 1/2's tins	0 13	0 13
" " 1/2's tins	0 20	0 20
" Sportsmen, 1/2's genn		
fine French high grade, key		
opener	0 12	0 12 1/2
Sardines, key opener, 1/2's	0 10	0 11 1/2
" Exq. fine Frch, k.o.p.	0 11	0 11 1/2
" " " " " "	0 10 1/2	0 11
" " " " " "	0 18 1/2	0 19
Sardines, other brands 9 1/4 11	0 16	0 17
" P. & C. 1/2's tins	0 23	0 25
" " 1/2's " "	0 33	0 36

Southwell's New Season Jams

We are now receiving the first shipment of
New Season's Fruit

Jams, Jellies, and Marmalades

These goods are guaranteed 1895 fruit
and of the

VERY HIGHEST QUALITY

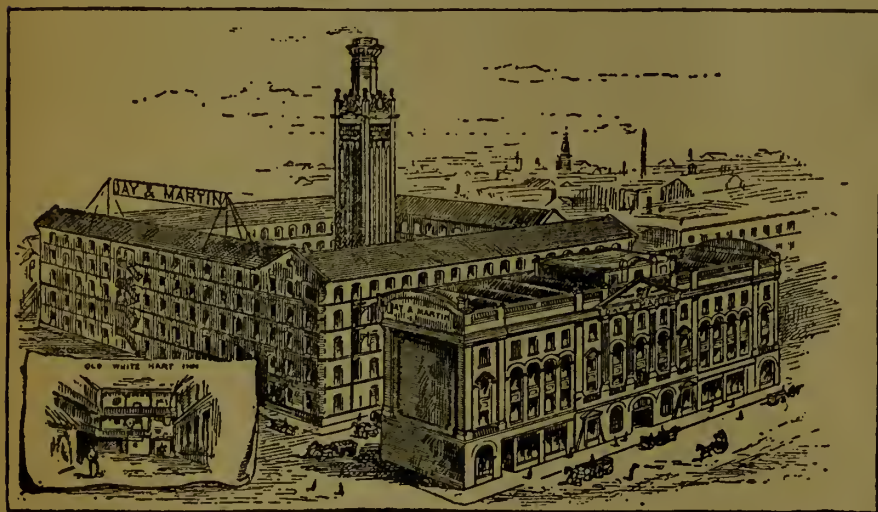


Write for quotations and compare both quality and price with other brands

Agents for Canada

Frank Magor & Co., 16 St. John Street, **Montreal**

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



**150
Years'
Record**



Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

DAY & MARTIN LTD. London and
Liverpool

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

"Victoria Loaves."

If you want a really tempting article to sell, send us word that you will try a dozen of the above.

The Toronto Biscuit and Confectionery Co.

HENRY C. FORTIER.

7 FRONT STREET EAST, TORONTO.

CHARLES J. PETER.

Ketchup—	
Fluted Bottles	gross 12 00
Screw Top	" 24 00
Pepper Sauce	" 15 00
Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls.	per lb.	0 03½	0 04
" " " " ½ bbls.	0 03½	0 04½	
" " " " ¼ bbls.	0 04½	0 04½	
" " " " ½ bbls.	0 04½	0 04½	
" " " " ¼ bbls.	0 04½	0 05½	
" " " " cases	0 05½	0 07½	
" " " " cases	0 08	0 08½	
Dates, Persian, boxes	0 04½	0 05	
Figs—Eleine, 14 oz.	0 09	0 10	
" " " " 10 lb.	0 09	0 11½	
" " " " 18 lb.	0 15		
" " " " 28 lb.	0 17		
" " " " taps	0 04	0 05	
Prunes—Bosnia, cases	0 04½	0 07½	
" " " " Anchor, cases	0 04½	0 06½	
" " " " Unicorn, "	0 04½	0 06½	
" " " " Sphinx, "	0 04½	0 07½	
Raisins—Valencia, off stalk.	0 03	0 03½	
" " " " Fine, off stalk	0 04	0 04½	
" " " " Selected	0 05½	0 06	
" " " " Layers	0 05½	0 05¾	
" " " " Sultanas	0 05½	0 08	
" " " " Cal. Loose Muscatels 50 lb. boxes	0 05½	0 07	
" " " " Malaga—	per box		
" " " " London Layers	2 25		
" " " " Imperial Cabinets	2 25	2 55	
" " " " Blue			
" " " " Dehesas, boxes	0 75		
Lemons, Messina	3 25	4 50	
Oranges—Valencia	4 25	4 50	
" " " " Messina, half boxes	1 75	2 25	
" " " " " " boxes	3 50	4 25	
" " " " Cal. Seedlings	2 75	3 00	
" " " " Cal. Navels	4 00	4 50	

DOMESTIC.

Apples, dried, per lb.	0 06	0 06½
" " " " evaporated	0 07	0 07½

FOOD.

Split Peas	per brl.	\$3 75
Pot Barley, per 49-lb. packet	3 75	
Pearl Barley, XXX	2 25	

ROBINSON'S BARLEY AND GROATS.

Patent Barley, ½ lb. tins	per doz.	2 25
" " " " 1 lb. tins	2 25	
" " " " Groats, ½ lb. tins	1 25	
" " " " 1 lb. tins	2 25	

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	
50 to 60 dy basis	2 90
40 dy	2 15
30 dy	2 20
20, 16 and 12 dy	2 25

10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50
5 dy	2 80
4 dy A P	2 80
3 dy A P	3 25
4 dy C P	2 75
3 dy C P	3 45

HORSE NAILS—Canadian, dis. 60 per cent.

HORSE SHOES—From Toronto, per keg. 3 60

SCREWS—Wood—Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77 p. c. dis. Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—Manilla 0 09½ 0 10 Sisal 0 06½ 0 07

AXES—Per box 6 00 12 00

SHOT—Canadian, dis. 12½ per cent.

HINGES—Heavy T and strap 0 04½ 0 05 Screw, hook and strap 0 03½ 0 04

WHITE LEAD—Pure Association guarantee, ground in oil. 25 lb. irons 0 04½ No. 1 0 04 No. 2 0 03½ No. 3 0 03½

TURPENTINE—Selected packages, per gal. 0 48 0 49

LINSEED OIL—Raw, per gal. 0 53 0 54 Boiled, " 0 56 0 57

GLUE—Common per lb. 10 0 11

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " " " round bottoms	2 50
Handy Dish	2 85
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 25
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 50
Clear Jelly Marmalade	1 30	
Strawberry W. F. Jam	2 20	
Raspberry " "	2 10	
Apricot " "	1 90	
Black Currant " "	1 90	
Other Jams " "	1 55	1 80
Red Currant Jelly	3 00	
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (30's), per box	1 50
"Acme" Pellets, fancy paper boxes (4's), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " " " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " " " 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net. \$12 00

MUSTARD.

Square Tins—	per lb.
D. S. F., 1 lb. tins	\$0 40
" " ½ lb. tins	0 42
" " ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" " ¼ lb. tins	0 27½
" " 1 lb. "	0 25
" " 4 lb. tins, decorated, p.t.	0 80

Square Tins—	per lb.
D. S. F., 1 lb. tins	\$0 40
" " ½ lb. tins	0 42
" " ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" " ¼ lb. tins	0 27½
" " 1 lb. "	0 25
" " 4 lb. jars, per jar	0 75
" " " " 1 "	0 25

RICE, ETC.

Rice—	per lb.	per lb.
Aracan	0 03½	0 03½
Patna	0 04	0 04
Japan	0 05	0 05
Imperial Seta	0 05½	0 05½
Extra Burma	0 03½	0 04
Java Extra	0 06½	0 06½
Genuine Carolina	0 09½	0 10
Grand Duke	0 06½	0 06½
Sago	0 04½	0 05½
Tapioca	0 04	0 05½
Goathead (finest imported)	0 04	0 06½

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " " " per gross	10 00
" " 25c " " per doz.	1 75
" " " " per gross	20 00
Bryant's, 2 doz in box	1 75
" " " " per gross	10 00

STARCH.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05½
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06½
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate	
48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—No. 1 White or Blue, cartons. 0 05½

Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White	0 04½
Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Coru	0 07½
Canada Pure Corn	0 06½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00½

KINGSFORD'S OSWEGO STARCH.



SILVER	40-lb. boxes, 1-lb. pkgs., new wrappers	0 08½
GLOSS	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 09
PURE	36-lb. boxes, 12 3-lb. boxes	0 07½
OSWEGO	40-lb. boxes, 1-lb. packages	0 08
CORN STARCH	For puddings, custards, etc.	
ONTARIO	36-lb. to 45-lb. boxes, 6 bundles	0 06½
STARCH IN	Silver Gloss	0 08
BARELS	Pure	0 07

SUGAR.

Granulated	c. per lb.
" No. 2	0 04½ 0 04½
" German	0 04½ 4 30
Paris Lump, bbls. and 100-lb. boxes	0 05½ 0 05½
Extra Ground, bbls. 1c ing	0 06
Powdered, bbls	0 05½ 0 05½
Extra bright refined	0 03½
Medium Yellow	0 03½
Dark Yellow	0 03½
Raw Demerara	0 03½

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.
Dark	bbls. ½ bbls. 0 30 0 33
Medium	0 33 0 38
Bright	0 38 0 43
Very Bright	0 53
Redpath's Honey	0 50
" 2 gal. pails	1 35
" 3 gal. pails	1 60

SOAP.



1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	
P. M. LAWSON'S SOAPS.	
Wonderful, 100 bars.	per box. \$4 00
Supreme, 100 bars.	3 70
Our Own Electric, 100 bars.	2 00
Sunflower, 100 bars.	2 90

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS.

	per box.
Richards' Pure Soap, 100 bars.....	\$5 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2½ lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 2-lb. bar, 60 lb.....	\$3 30
13½ lb. and 1-lb. bar, 60 lb.....	3 60
12 oz. cakes, 100 cakes in box.....	4 13
10 oz. cakes, 100 cakes in box.....	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.	
Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz., per box.....	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar, per lb.....	0 04½
Genuine Electric, 72 bars, per box.....	2 50

TEA.		
BLACK.		
Congou—	per lb.	per lb.
Half Chests Kaisow, Mon- ing, Paking.....	0 12	0 60
Cuddies, Paking, Kaisow INDIAN.....	0 18	0 50
Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 18	0 25
CEYLON.		
Broken Pekoes.....	0 35	0 42
Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.		
Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary.....	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.....	0 42	0 50
Cases, small leaf, firsts.....	0 35	0 40
Half Chests, ordinary.....	0 22	0 38
Half Chests, seconds.....	0 17	0 19
Half Chests, thirds.....	0 15	0 17
Half Chests, common.....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
Half Chests, seconds.....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
Half Boxes, seconds.....	0 16	0 19

JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe.....	0 16	0 22
“ “ Oolong.....	0 14	0 15
“ “ Gunpowder.....	0 16	0 19
“ “ Siftings.....	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's.....	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's.....	0 47
Index, 7's.....	0 44
Honeysuckle, 8's.....	0 56
Napoleon, 8's.....	0 50
Victoria, 12's.....	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies.....	0 48
“ “ in 40-lb. boxes.....	0 48
Bright Smoking Plug Myrtle, T. & B., 3's.....	0 60
Lily, 7's.....	0 50
Diamond Solace, 12's.....	0 47
Myrtle Cut Smoking, 1 lb. tins.....	0 70
¼-lb. plug, 6-lb. boxes.....	0 70
oz. plug, 5-lb. boxes.....	0 70

MCALPIN TOBACCO CO.	
White Burley Chewing—Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts.....	0 61
Jubilee, 7½ to 1 lb., chocolate, 15-lb. butts.....	0 58

Prince George, 8's, 21-lb. caddies.....	0 47
Tecumseh, 9 to 1 lb. (fancy chewing) ..	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb. butts.....	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages.....	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s.....	0 50
“ “ 3rd.....	0 50
Sunny South, 6s and 7s, 18-lb. cad- dies.....	0 46
Solid Comfort, 6s, 18-lb. butts.....	0 44
Special, 7 to 1 lb., 18-lb. caddies.....	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes.....	0 62
Puck, mixture, 1-9ths, 5-lb. boxes.....	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes.....	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails.....	0 80
Apricot, dark sweet, 5-lb. pails.....	0 65
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.	
Sizes.	Per M.
Madre E Hijo, Lord Lansdowne.....	\$60 7 M.
“ “ Panetelas.....	60 00
“ “ Bouquet.....	60 00
“ “ Perfectos.....	85 00
“ “ Longfellow.....	85 00
“ “ Reina Victoria.....	80 00
“ “ Pins.....	55 00
El Padre, Reina Victoria.....	55 00
“ Reina Victoria Especial.....	50 00
“ Conchas de Regalia.....	50 00
“ Bouquet.....	55 00
“ Pins.....	50 00
“ Longfellow.....	80 00
“ Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens.....	29 00
Cigarettes—All Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MON- TREAL.	
Cigarettes—	Per M.
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50
Cu Tobaccos.....	per lb.
Puritan, 10ths, 5-lb. boxes.....	0 70
Old Chum, 9ths, 5-lb. boxes.....	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes.....	0 62
Gold Block, 9ths, 5-lb. boxes.....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes.....	0 83
Athlete, per lb.....	1 15
Plug Tobaccos—	
Old Chum, plug, 4s, Solace, 16 lbs.....	0 68
“ “ “ 8s, “ “ 16.....	0 68
“ “ “ 8s, R. & R. 13½.....	0 68
“ “ “ 7s, R. & R. 14½.....	0 58
“ “ “ 7s, Solace, 14½.....	0 58
“ “ “ 8s, R. & R. 16.....	0 58
“ “ “ 8s, Solace, 15.....	0 58
O. V. “ plug 8s, Solace, 16.....	0 58
O. V. “ “ 3s, Solace, 17½.....	0 58
“ “ “ 1s, “ “ 17.....	0 55½
Derby “ 12s, “ “ 17.....	0 51
Derby “ 7s, “ “ 17.....	0 51
Athlete “ 5s, Twist 9.....	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1.....	\$ 1 50
“ “ “ “ “ 2.....	1 65
“ “ “ “ “ 2.....	1 40
“ “ “ “ “ 2.....	1 60
“ “ “ “ “ 2.....	1 65
Tubs, No. 0.....	8 50
“ “ “ “ “ 1.....	7 00
“ “ “ “ “ 2.....	6 00
“ “ “ “ “ 3.....	5 00
Washboards, Globe.....	1 90
“ “ Water Witch.....	1 40
“ “ Northern Queen.....	2 25
“ “ Single Crescent.....	1 85
“ “ Double.....	2 75
“ “ Jubilee.....	2 25
“ “ Globe Improved.....	2 00
“ “ Quick and Easy.....	1 80
“ “ World.....	1 75
“ “ Rattler.....	1 30

THE E. B. EDDY CO.	
Washboards, Planet.....	1 50
“ “ Waverly.....	1 50
“ “ XX.....	1 40
“ “ X.....	1 25
“ “ Electric Duplex.....	2 25
“ “ Special Globe.....	1 25
Mops and Handles, combined.....	1 25
Butter Tubs.....	1 60
Butter Bowls, crates assort d.....	3 60

Matches—	
Steamship (10 gross in case).	
Single case and under 5 cases.....	3 10
5 cases, freight allowed.....	3 10
Per Case.	
5-Case Lots, Single Case.	
Parlor.....	\$1 70
Red Parlor.....	1 70
Telephone.....	3 30
Telegraph.....	3 50
Safety.....	4 00
French.....	3 00
Favorite.....	2 25
Flamers.....	2 20

You Won't
Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish

ACME
LICORICE
PELLETS

STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE,

Brooklyn, N.Y.



Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S ^{English Malt} VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.

London, England

Batty's Nabob Pickles

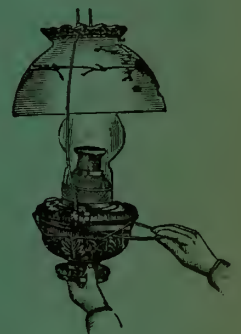
Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —
GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

Double Embossed Metallic Sidewalk Sign
GIVEN AWAY with first
one gross order for

BRYANT'S ROOT BEER

5 GALLONS FOR 10 CENTS.

Small Metallic Sign given with every two dozen
order. For sale by Wholesale Grocers and
Druggists in Canada, or by

Williams, Davis, Brooks & Co.

PROPRIETORS

DETROIT, - MICH.

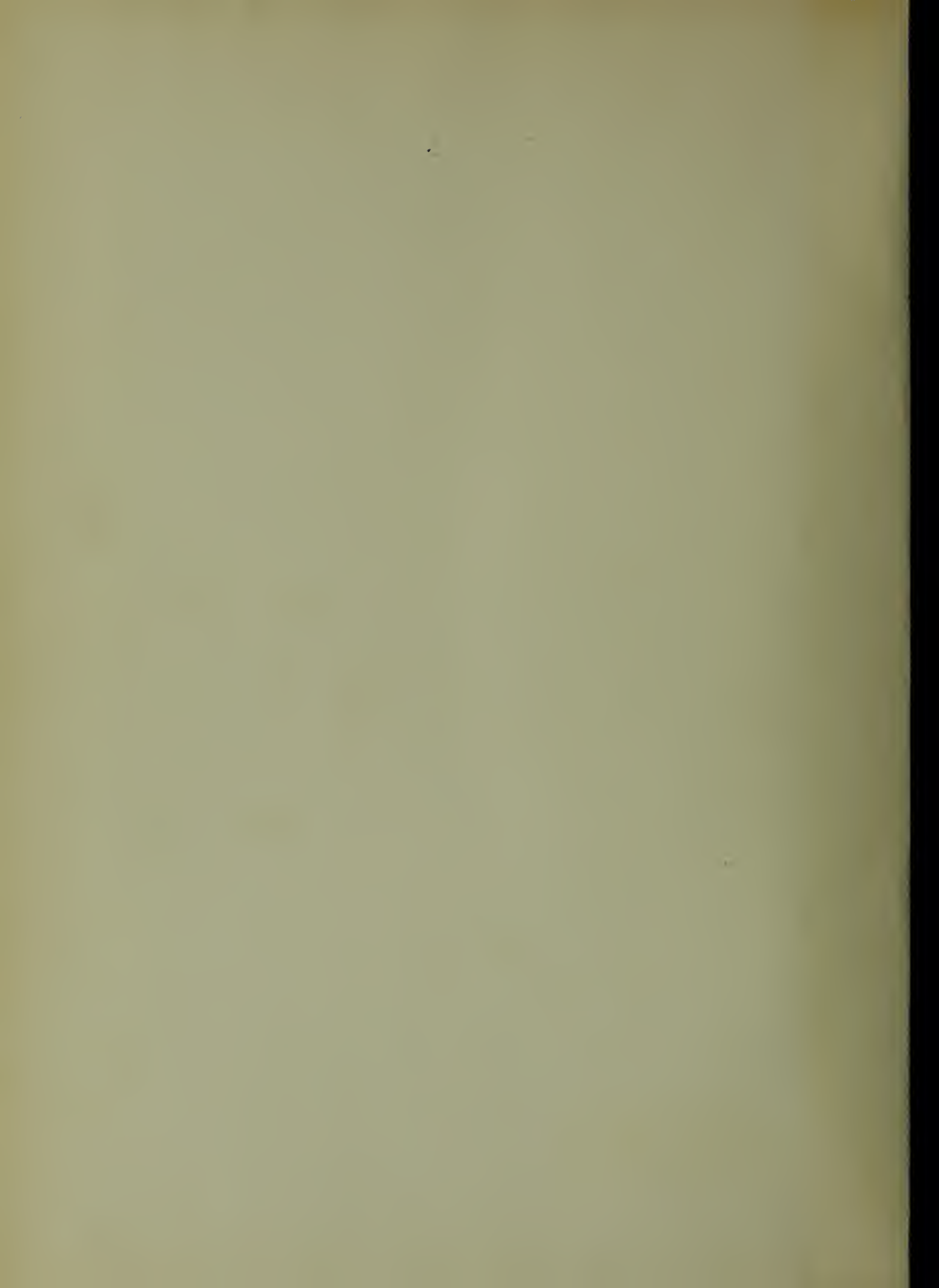
The Sign is in two colors and over three feet high by
twenty inches wide.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.





THE SUPREME LINE
HIGH-GRADE—CANADIAN-MADE

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